LINCOLN NATIONAL CORP
Form 11-K
March 31, 2006
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
FORM 11-K

FOR ANNUAL REPORTS OF EMPLOYEE STOCK PURCHASE, SAVINGS AND SIMILAR PLANS PURSUANT TO SECTION 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934
(Mark One)
IXI ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2005
OR

I_I TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-6028
A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

## THE LINCOLN NATIONAL LIFE INSURANCE COMPANY AGENTS’

 SAVINGS AND PROFIT-SHARING PLANB. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

Lincoln National Corporation<br>1500 Market Street, Suite 3900

Centre Square West Tower
Philadelphia, PA 19102

## Edgar Filing: LINCOLN NATIONAL CORP - Form 11-K

## REQUIRED INFORMATION

Financial statements and schedules for the Lincoln National Life Insurance Company Agents' Savings And Profit-Sharing Plan, prepared in accordance with the financial reporting requirements of the Employee Retirement Income Security Act of 1974, are contained in this Annual Report on Form 11-K.

Financial
Statements and
Supplemental
Schedule
The Lincoln
National Life
Insurance
Company
Agents' Savings
and
Profit-Sharing
Plan

December 31, 2005 and 2004 and for three years ended
December 31, 2005, 2004, and 2003
with Report of
Independent
Registered
Public
Accounting
Firm

# The Lincoln National Life Insurance Company Agents' Savings and Profit-Sharing Plan 

## Financial Statements and Supplemental Schedule

December 31, 2005 and 2004 and for three years ended December 31, 2005, 2004, and 2003

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Statement of Changes in net Assets Available for Plan ..... 3
Benefits
Notes to Financial Statements ..... 4
Supplemental Schedule
Schedule H, Line 4i-Schedule of Assets (Held At End of ..... 20 year)

Report of Independent Registered Public Accounting Firm

Lincoln National Corporation Plan Administrator<br>Lincoln National Corporation

We have audited the accompanying statements of net assets available for benefits of The Lincoln National Life Insurance Company Agents' Savings and Profit-Sharing Plan as of December 31, 2005 and 2004, and the related statements of changes in net assets available for benefits for each of the three years in the period ended December 31, 2005. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Plan's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Plan's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan at December 31, 2005 and 2004, and the changes in its net assets available for benefits for each of the three years in the period ended December 31, 2005, in conformity with U.S. generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplemental schedule of assets (held at end of year) as of December 31, 2005, is presented for purposes of additional analysis and is not a required part of the financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.
/s/ Ernst \& Young LLP
Philadelphia, Pennsylvania
March 24, 2006

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan
Statements of Net Assets Available for Plan Benefits

|  | December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Assets |  |  |  |  |
| Investments: |  |  |  |  |
| Common stock - Lincoln National |  |  |  |  |
| Corporation |  |  |  |  |
| \$43,578,228) | \$ | 53,923,715 | \$ | 58,721,853 |
| Wells Fargo Bank Short-Term Investment |  |  |  |  |
| Account |  | 800,619 |  | 1,195,934 |
| Pooled separate accounts - The Lincoln |  |  |  |  |
| National |  |  |  |  |
| Life Insurance Company Separate Accounts (cost: 2005 - \$76,485,949; 2004 - |  |  |  |  |
| \$72,213,058) |  | 108,129,318 |  | 99,529,718 |
| Investment contracts - The Lincoln National |  |  |  |  |
| Life Insurance Company |  | 14,904,972 |  | 17,598,686 |
| Participant loans |  | 3,965,728 |  | 4,151,804 |
| Total investments |  | 181,724,352 |  | 181,197,995 |
| Accrued interest receivable |  | 53,592 |  | 60,484 |
| Due from broker |  | 48,464 |  |  |
| Contributions receivable from employer |  |  |  |  |
| Total assets |  | 182,790,730 |  | 184,136,674 |
| Liabilities |  |  |  |  |
| Due to broker |  | - |  | 26,629 |
| Total liabilities |  | - |  | 26,629 |
| Net assets available for plan benefits | \$ | 182,790,730 | \$ | 184,110,045 |

See accompanying notes.

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The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan
Statements of Changes in Net Assets Available for Plan Benefits

|  | Year Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2003 |  |
| Investment income: |  |  |  |  |  |  |
| Cash dividends - Lincoln National |  |  |  |  |  |  |
| Corporation | \$ | 1,637,253 | \$ | 1,819,776 | \$ | 1,924,171 |
| Interest: |  |  |  |  |  |  |
| The Lincoln National Life |  |  |  |  |  |  |
| Insurance Company Separate Accounts |  | 690,088 |  | 748,249 |  | 638,100 |
| Other |  | 236,082 |  | 250,743 |  | 275,985 |
|  |  | 926,170 |  | 998,992 |  | 914,085 |
|  |  | 2,563,423 |  | 2,818,768 |  | 2,838,256 |
| Net realized gain (loss) on sale and distributions of investments: |  |  |  |  |  |  |
| Lincoln National Corporation |  |  |  |  |  |  |
| The Lincoln National Life Insurance |  |  |  |  |  |  |
| Company Separate Accounts |  | 3,712,858 |  | 1,652,409 |  | $(1,040,533)$ |
|  |  | 9,075,603 |  | 5,722,446 |  | 522,965 |
| Net unrealized appreciation |  |  |  |  |  |  |
| Contributions: |  |  |  |  |  |  |
| Participants |  | 7,297,381 |  | 7,452,877 |  | 6,280,189 |
| Employer companies |  | 3,068,581 |  | 5,199,336 |  | 6,056,534 |
|  |  | 10,365,962 |  | 12,652,213 |  | 12,336,723 |
| Transfers from affiliated plans |  | 593,910 |  | 3,588,680 |  | 285,051 |
| Distributions to participants |  | (29,711,933) |  | (14,994,001) |  | $(15,112,736)$ |
| Administrative expenses |  | $(168,180)$ |  | $(128,210)$ |  | $(103,179)$ |
| Net increase (decrease) in net assets available for plan benefits |  | $(1,319,315)$ |  | 22,023,002 |  | 29,822,590 |
| Net assets available for plan benefits at beginning of the year |  | 184,110,045 |  | 162,087,043 |  | 132,264,453 |
| Net assets available for plan benefits at end of the year | \$ | 182,790,730 | \$ | 184,110,045 | \$ | 162,087,043 |

See accompanying notes.

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The Lincoln
National Life
Insurance
Company
Agents' Savings and Profit-Sharing Plan

Notes to Financial
Statements

## 1. Significant <br> Accounting <br> Policies

Investment Valuation and I $n$ c olll Recognition

The investment in Lincoln National Corporation ("LNC") common stock is valued at the closing sales price reported on the New York Stock Exchange Composite Listing on the last business day of the year.

The Wells Fargo Bank Short-Term Investment Account is valued at cost, which approximates fair value.

The fair value of participation units in pooled separate accounts is estimated by The Lincoln National Life Insurance

Company based on quoted redemption value on the last business day of the year.

The investment contracts are valued at contract value as estimated by The Lincoln National Life Insurance Company ("Lincoln Life"). Contract value represents net contributions plus interest at the contract rate. The contracts are fully benefit-responsive.

Participant loans are valued at their outstanding balances, which approximate fair value.

The cost of investments sold, distributed or forfeited is determined using the specific identification method. Investment purchases and sales are accounted for on a trade-date basis.

Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

## Use of Estimates

Preparation of financial statements in conformity with U.S. generally a c cepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

## 2. Description of the Plan

The Lincoln National Life Insurance Company Agents' Savings and Profit-Sharing Plan ("Plan") is a contributory, d efin e d contribution plan which covers eligible full-time agents of Lincoln Life and other participating employers. A participant may make pre-tax contributions at a rate of at least $1 \%$ but not more than $25 \%$ of eligible earnings, up to a maximum annual amount as determined under applicable law. The Plan is subject to the provisions of
the Employee Retirement Income Security Act of 1974 (ERISA).

In addition to each participant's pre-tax contributions, employer matching contributions to the Plan are provided in the form of a basic match of $\$ 0.50$ for each dollar a participant contributes, not to exceed $6 \%$ of eligible earnings, and an annual discretionary match of up to $\$ 1.00$ for each dollar contributed by an eligible participant, not to exceed $6 \%$ of eligible earnings. Participants employed on the last day of the plan year are eligible to receive the discretionary match, as are participants who retired, died, or became disabled during the plan year. The amount of the discretionary match varies according to whether LNC and Lincoln Financial A d visors Corporation have metcertain performance-based criteria, as determined by the Compensation Committee of

LNC's Board of Directors.

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The Lincoln<br>National Life<br>Insurance<br>Company<br>Agents' Savings and<br>Profit-Sharing Plan<br>Notes to<br>Financial<br>Statements<br>(continued)

## 2. Description

 of the Plan (continued)Participants' pre-tax, other contributions, and earnings thereon are fully vested at all times. Employer contributions vest based upon years of service as defined in the Plan agreement as follows:

Participants direct the Plan to invest their contributions and the basic employer matching contributions in a $\quad \mathrm{n} \quad \mathrm{y}$ combination of

| Years of Service | Percent Vested |
| :---: | :---: |
|  | $0 \%$ |
| 2 | $50 \%$ |
| 3 or more | $100 \%$ |

Percent Vested
0\%
50\%
3 or more
the investment options offered under the Plan. Discretionary employer contributions are initially invested in the LNC Common Stock Account; however, participants can immediately direct the investment of t h e discretionary employer matching contributions to o t h e r investment options.

The employer has the right to discontinue contributions at any time and terminate the Plan subject to the provisions of ERISA. In the event of termination of the Plan, all a mounts allocated to participants' accounts shall become fully vested.

The Plan may make loans to participants in amounts up to $50 \%$ of the vested account value to a maximum of
$\$ 50,000$ but not more than the total value of the participant's accounts excluding employer contributions that have not been in the Plan for two full years, less the h i g h e st outstanding loan balance in the previous 12 month period. Interest charged on new loans to participants is established monthly based upon the prime rate plus $1 \%$. Loans may be repaid over any period selected b y the participant up to a maximum repayment period of 5 years except that the maximum repayment period may be 20 years for the purchase of a principal residence.

U $\quad \mathrm{p} \quad \mathrm{o} \quad \mathrm{n}$ termination of service due to disability or retirement, a participant or beneficiary, in case of the participant's
death, may elect to receive either a lump-sum amount equal to the entire value o f $t h$ e participant's account or an installment option if certain criteria are met. For termination of service due to other reasons, a participant may receive the value of the vested interest in his or her account as a 1 ump -sum distribution. Vested account balances less than $\$ 1,000$ are immediately distributable under the terms of the Plan, without the participant's consent, unless the participant has made a timely election of rollover to an Individual Retirement Account ("IRA") or other qualified arrangement.

E a co participant's account is credited with the participant's contributions, employer contributions,
and applicable investment e arning s thereon, and is charged with an allocation of administrative expenses and applicable investment losses. Forfeited non-vested amounts are used to reduce future employer contributions.

# The Lincoln National Life Insurance Company 

Agents' Savings and Profit-Sharing Plan
Notes to Financial Statements (continued)

## 3. Investments

The following is a summary of assets held for investment:


Fidelity VIP

| Contrafund | 5,256,435.601 | 1.458 | 7,665,460 | 4,383,002.727 | 1.250 | 5,478,314 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Neuberger-Berman |  |  |  |  |  |  |
| AMT Regency |  |  |  |  |  |  |
| Account | 2,056,425.337 | 1.596 | 3,281,027 | 1,894,203.416 | 1.427 | 2,702,461 |
| Social Awareness |  |  |  |  |  |  |
| Account | 1,563,453.979 | 1.187 | 1,856,133 | 1,220,854.693 | 1.063 | 1,297,647 |
| American Funds New |  |  |  |  |  |  |
| Perspective | 3,412,657.312 | 1.062 | 3,624,242 | 2,928,516.285 | 0.956 | 2,800,247 |
| Neuberger-Berman |  |  |  |  |  |  |
| Mid-Cap Growth |  |  |  |  |  |  |
| Account | 2,471,345.139 | 1.215 | 3,002,684 | 1,880,412.759 | 1.070 | 2,011,666 |
| Scudder VIT Small |  |  |  |  |  |  |
| Cap Index Account | 1,621,173.104 | 1.621 | 2,627,273 | 1,878,239.710 | 1.557 | 2,924,044 |
| Janus Aspen Growth |  |  |  |  |  |  |
| Account | 27,422.947 | 9.792 | 268,526 | 31,596.547 | 9.443 | 298,351 |
| Fidelity VIP Overseas |  |  |  |  |  |  |
| Account | 128,967.468 | 14.475 | 1,866,843 | 72,217.004 | 12.223 | 882,709 |
| Total pooled separate |  |  |  |  |  |  |
| accounts |  |  | 08,129,318 |  |  | 99,529,718 |

Contract Value
Investment contracts underwritten by Lincoln Life

14,904,972
$\mathbf{1 4 , 9 0 4 , 9 7 2} * 17,598,686$
17,598,686 *
Estimated Value
Wells Fargo Bank short-term

| investment account | $\mathbf{8 0 0 , 6 1 9}$ | $\mathbf{8 0 0 , 6 1 9}$ | $1,195,934$ | $1,195,934$ |
| :--- | ---: | ---: | ---: | ---: |
| Participants loans | $\mathbf{3 , 9 6 5 , 7 2 8}$ | $\mathbf{3 , 9 6 5 , 7 2 8}$ | $4,151,804$ | $4,151,804$ |
| Total investments |  | $\mathbf{\$ 1 8 1 , 7 2 4 , 3 5 2}$ |  | $\$ 181,197,995$ |

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The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

## 3. Investments (continued)

Net realized gain (loss) on sale and distribution of investments is summarized as follows:

|  | Year Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2003 |  |
| Common stock |  |  |  |  |  |  |
| Proceeds from disposition of stock | \$ | 14,876,314 | \$ | 11,566,749 | \$ | 6,636,009 |
| Cost of stock disposed |  | 9,513,569 |  | 7,496,712 |  | 5,072,511 |
| Net realized gain on sale and distribution of common stock | \$ | 5,362,745 | \$ | 4,070,037 | \$ | 1,563,498 |
| Pooled separate accounts |  |  |  |  |  |  |
| Proceeds from disposition of units | \$ | 33,710,587 | \$ | 29,304,850 | \$ | 33,001,417 |
| Cost of units disposed |  | 29,997,729 |  | 27,652,441 |  | 34,041,950 |
| Net realized gain (loss) on sale and distribution |  |  |  |  |  |  |
| of pooled separate accounts | \$ | 3,712,858 | \$ | 1,652,409 | \$ | $(1,040,533)$ |

The net change in unrealized appreciation of investments in total and by investment classification as determined by fair value is summarized as follows:

|  | Year Ended December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2003 |  |
| Fair value in excess of cost: |  |  |  |  |  |  |
| At beginning of the year | \$ | 42,460,285 | \$ | 30,097,179 | \$ | 1,041,669 |
| At end of the year |  | 48,422,185 |  | 42,460,285 |  | 30,097,179 |
| Change in net unrealized appreciation of investments | \$ | 5,961,900 | \$ | 12,363,106 | \$ | 29,055,510 |
| Common stock | \$ | 1,635,194 | \$ | 4,108,565 | \$ | 11,125,039 |
| Pooled separate accounts |  | 4,326,706 |  | 8,254,541 |  | 17,930,471 |
| Change in net unrealized appreciation of investments | \$ | 5,961,900 | \$ | 12,363,106 | \$ | 29,055,510 |

The investment contracts (Guaranteed Account) earned an average interest rate of approximately $4.0 \%$ in all three years. The credited interest rates for new contributions, which approximate the current market rate, were $4.0 \%$ at both December 31, 2005 and 2004, respectively. The rate on new contributions is guaranteed through the three succeeding calendar year quarters. The credited
interest rates for the remaining contract value balance was $4.0 \%$ at both December 31, 2005 and 2004, and were determined based upon the performance of Lincoln Life's general account. The credited interest rates can be changed quarterly. The minimum guaranteed rate is $4.0 \%$. The guarantee is based on Lincoln Life's ability to meet its financial obligations from the general assets of Lincoln Life. Restrictions apply to the aggregate movement of funds to other investment options. The fair value of the investment contracts approximates contract value. Participants are allocated interest on the investment contracts based on the average rate earned on all plan investments in the investment contracts.

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan
Notes to Financial Statements (continued)

## 4. Investment Options

The detail of the net assets available for plan benefits by investment option is as follows:

## Investment Options



## Investment Options

December
31, 2005
7
8
9
10
11
12
13

Assets
Investments:
Common

| stock | $\$$ | $\$$ | $\$$ | $-\$$ | $\$$ | $-\$$ | $-\$$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Short-term investment account
Pooled
separate
$\begin{array}{llllllll}\text { accounts } & \mathbf{1 0 , 6 4 3 , 0 1 5} & \mathbf{2 , 7 6 1 , 5 0 5} & \mathbf{3 , 3 1 2 , 0 6 5} & \mathbf{9 , 8 1 8 , 6 3 9} & \mathbf{5 , 4 2 2 , 1 3 0} & \mathbf{1 0 , 7 2 6 , 8 4 2} & \mathbf{7 6 8 , 1 1 6}\end{array}$
Investment
contracts
Participant
loans
Total
investments $\quad \mathbf{1 0 , 6 4 3 , 0 1 5} \quad \mathbf{2 , 7 6 1 , 5 0 5} \quad \mathbf{3 , 3 1 2 , 0 6 5} \quad \mathbf{9 , 8 1 8 , 6 3 9} \quad \mathbf{5 , 4 2 2 , 1 3 0} \mathbf{1 0 , 7 2 6 , 8 4 2} \quad \mathbf{7 6 8 , 1 1 6}$
Accrued
interest
receivable
Due from (to)
broker
Contributions
receivable
from
employer
companies
Net assets
available for
plan benefits $\$ \mathbf{1 0 , 6 4 5 , 2 0 7} \$ 2,763,483 \$ 3,194,301 \$ 9,822,291 \$ 5,426,156 \$ 10,772,214 \$ 768,116$
Number of
participants
selecting
investment
options
64
$\begin{array}{llllll}200 & 356 & 697 & 455 & 742 & 55\end{array}$

## Investment Options

December
31, 2005
1415
1516
$16 \quad 17$
$17 \quad 18$
$18 \quad 19$
20
Assets
Investments:
Common stock \$
\$
$\begin{array}{llllll}\$ & -\$ & -\$ & -\$ & -\$ & -\$\end{array}$
Short-term
investment


Pooled
separate
accounts
Investment
contracts
Participant
loans
Total
investments $\quad \mathbf{9 8 9 , 0 1 6} \quad \mathbf{2 , 0 6 5 , 5 4 0} \quad \mathbf{3 , 7 9 3 , 2 5 9} \quad \mathbf{7 , 6 6 5 , 4 6 0} \mathbf{3 , 2 8 1 , 0 2 7} \mathbf{1 , 8 5 6 , 1 3 3} \mathbf{3 , 6 2 4 , 2 4 2}$
Accrued
interest

| receivable | - | - | - | - | - |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Due from (to)
broker
_ _
1,826
813
7,893
Contributions
receivable
from
employer
companies
Net assets
available for
plan benefits $\$ \quad \mathbf{9 8 9 , 0 1 6} \$ 2,065,540 \$ 3,793,259 \$ 7,703,497 \$ 3,282,853 \$ 1,856,946 \$ 3,632,135$
Number of participants
selecting investment options

122
245
200
466
292
134
320

## Investment Options

December
31, 2005
21
22
23
24
Loans
Assets
Investments:
Common stock \$ \$
Short-term investment account
Pooled
separate
accounts
Investment
contracts
Participant
loans
Total
investments $\mathbf{3 , 0 0 2 , 6 8 4} \mathbf{2 , 6 2 7 , 2 7 3} \mathbf{2 6 8 , 5 2 6} \mathbf{1 , 8 6 6 , 8 4 3} \mathbf{3 , 9 6 5 , 7 2 8}$

Accrued
interest
receivable
Due from (to)
$\begin{array}{lllll}\text { broker } & \text { - } & \mathbf{3 7 , 1 1 4}\end{array}$
Contributions
receivable
from
employer
$\begin{array}{lllllll}\text { companies } & - & - & - & - & -\end{array}$
Net assets
available for
plan benefits $\$ \mathbf{3 , 0 0 2 , 6 8 4} \$ 2,627,273 \$ 269,328 \$ 1,903,957 \$ 3,965,728$
Number of
participants
selecting
investment

| options | 323 | 306 | 38 | 212 | 215 |
| :--- | :--- | :--- | :--- | :--- | :--- |

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The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan
Notes to Financial Statements (continued)

## 4. Investment Options

The detail of the net assets available for plan benefits by investment option is as follows:

## Investment Options



Investment Options
December

## 31, 2004

7
8
9
10
11
12
13
Assets
Investments:
Common $\begin{array}{lllllllll}\text { stock } & \$ & -\$ & -\$ & -\$ & -\$ & -\$ & \$ & -\end{array}$ Short-term investment account
Pooled
separate
$\begin{array}{llllllll}\text { accounts } & \mathbf{1 0 , 0 1 4 , 3 7 6} & \mathbf{2 , 0 0 2 , 4 1 9} & \mathbf{2 , 7 2 5 , 0 5 2} & \mathbf{1 1 , 0 9 4 , 2 9 5} & \mathbf{6 , 1 0 8 , 7 0 5} & \mathbf{9 , 2 9 2 , 3 2 0} & \mathbf{4 9 1 , 8 7 6}\end{array}$
Investment
contracts
Participant
loans
Total
investments $\quad \mathbf{1 0 , 0 1 4 , 3 7 6} \quad \mathbf{2 , 0 0 2 , 4 1 9} \quad \mathbf{2 , 7 2 5 , 0 5 2} \quad \mathbf{1 1 , 0 9 4 , 2 9 5} \quad \mathbf{6 , 1 0 8 , 7 0 5} \mathbf{9 , 2 9 2 , 3 2 0} \quad \mathbf{4 9 1 , 8 7 6}$
Accrued
interest
receivable
Due from (to)
broker
18,155
4,545
$(\mathbf{4 , 0 8 5})$
83,286
$\mathbf{( 2 6 , 6 2 4 )} \quad \mathbf{5 7 , 8 0 0}$
126
Contributions
receivable
from
employer
companies
Net assets
available for
plan benefits $\$ \mathbf{1 0 , 0 3 2 , 5 3 1} \$ 2,006,964 \$ 2,720,967 \$ 11,177,581 \$ \mathbf{6 , 0 8 2 , 0 8 1} \mathbf{~ 9 , 3 5 0 , 1 2 0} \mathbf{\$} 492,002$
Number of
participants
selecting
investment
$\begin{array}{llllllll}\text { options } & 737 & 209 & 361 & 808 & 536 & 710 & 55\end{array}$

Investment Options
December
31, 2004
14
15
16
17
18
19
20
Assets
Investments:
Common stock \$
Short-term
investment
account

Pooled separate accounts
Investment contracts
Participant
loans
Total investments $\quad \mathbf{8 9 9 , 6 0 6} \quad \mathbf{1 , 5 5 5 , 8 9 3} \quad \mathbf{4 , 1 8 9 , 4 6 5} \quad \mathbf{5 , 4 7 8 , 3 1 4} \mathbf{2 , 7 0 2 , 4 6 1} \mathbf{1 , 2 9 7 , 6 4 7} \mathbf{2 , 8 0 0 , 2 4 7}$

Accrued
interest
receivable
Due from (to)
broker
$-\quad 3,579 \quad(22,688) \quad(108,815) \quad(128,944) \quad 91,085 \quad(63,077)$
Contributions
receivable
from
employer
companies
Net assets available for
plan benefits \$ 899,606 \$ 1,559,472 \$ 4,166,777 \$ 5,369,499 \$ 2,573,517 \$ 1,388,732 \$ 2,737,170
Number of participants selecting investment options

183 225

376
226
99
259

## Investment Options

December
31, 2004
21
22
23
24
Loans
Assets
Investments:
Common stock \$ \$ -\$ -\$ -
Short-term investment account
Pooled
separate

| accounts | $\mathbf{2 , 0 1 1 , 6 6 6}$ | $\mathbf{2 , 9 2 4 , 0 4 4}$ | $\mathbf{2 9 8 , 3 5 1}$ | $\mathbf{8 8 2 , 7 0 9}$ | - |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Investment <br> contracts | - | - | - | - | - |
| Participant <br> loans | - | - | - | - | $\mathbf{4 , 1 5 1 , 8 0 4}$ |
| Total | - | - | - |  |  |
| investments | $\mathbf{2 , 0 1 1 , 6 6 6}$ | $\mathbf{2 , 9 2 4 , 0 4 4}$ | $\mathbf{2 9 8 , 3 5 1}$ | $\mathbf{8 8 2 , 7 0 9}$ | $\mathbf{4 , 1 5 1 , 8 0 4}$ |

Accrued
interest
receivable
Due from (to) broker
Contributions
receivable
from
employer
companies
Net assets
available for
plan benefits $\mathbf{\$ 1 , 9 8 6 , 1 3 4} \mathbf{\$} \mathbf{2 , 8 2 8 , 5 9 6} \$ 311,432 \$ 383,176 \$ 4,151,804$
Number of
participants
selecting
investment
options
303
307
46
163
233

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan
Notes to Financial Statements (continued)

## 4. Investment Options (continued)

The detail of the changes in net assets available for plan benefits by investment option is as follows:

|  | Total |  | 1 I | Investment Options |  |  | 4 | 5 | 6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { December 31, } \\ & 2005 \end{aligned}$ |  |  |  | 2 | 3 |  |  |  |
| Investment income: |  |  |  |  |  |  |  |  |  |  |  |
| Cash dividends | \$ | 1,637,253 \$ | 1,637,253 | \$ | -\$ | -\$ | -\$ | -\$ | - |
| Interest |  | 926,170 | 42,239 |  | 647,849 | - | - | - | - |
| Total investment income |  | 2,563,423 | 1,679,492 |  | 647,849 | - | - | - | - |
| Net realized gain (loss) on sale and distribution of investments: |  |  |  |  |  |  |  |  |  |
| Common stock |  | 5,362,745 | 5,362,745 |  | - | - | - | - | - |
| Pooled separate accounts |  | 3,712,858 | - |  | - | 514,050 | 197,691 | 88,332 | 95,153 |
| Total net realized gains (losses) |  | 9,075,603 | 5,362,745 |  | - | 514,050 | 197,691 | 88,332 | $\mathbf{9 5 , 1 5 3}$ |
| Net unrealized appreciation (depreciation) |  |  |  |  |  |  |  |  |  |
| of investments |  | 5,961,900 | 1,635,194 |  | - | 77,193 | 700,898 | 133,138 | $(24,307)$ |
| Contributions: |  |  |  |  |  |  |  |  |  |
| Participant |  | 7,297,381 | 859,454 |  | 270,526 | 612,107 | 479,192 | 199,702 | 152,453 |
| Employer companies |  | 3,068,581 | 1,150,018 |  | 85,980 | 186,798 | 155,517 | 53,989 | 41,201 |
| Total contributions |  | 10,365,962 | 2,009,472 |  | 356,506 | 798,905 | 634,709 | 253,691 | 193,654 |
| Transfers to affiliated plans |  | 593,910 | 217,401 |  | $(743,178)$ | 132,721 | 163,042 | 182,088 | 59,014 |
| Distributions to participants |  | $(29,711,933)$ | $(7,879,541)$ |  | $(4,457,185)$ | $(2,198,565)$ | $(1,267,810)$ | $(2,321,490)$ | $(298,239)$ |
| Administrative expenses |  | $(168,180)$ | $(36,944)$ |  | $(10,716)$ | $(8,525)$ | $(6,746)$ | $(57,406)$ | $(1,926)$ |
| Net transfers |  |  | $(10,092,131)$ |  | 1,525,542 | $(655,420)$ | $(837,995)$ | 3,588,467 | 566,039 |
| Net increase (decrease) in |  |  |  |  |  |  |  |  |  |

net
assets available
for plan benefits $\quad(\mathbf{1 , 3 1 9 , 3 1 5}) \quad(7,104,312) \quad(2,681,182) \quad(1,339,641) \quad(416,211) \quad \mathbf{1 , 8 6 6}) \mathbf{8 2 0} \quad \mathbf{5 8 9 , 3 8 8}$
Net assets
available for
plan
benefits at beginning of the
$\begin{array}{llllllll}\text { year } & \mathbf{1 8 4 , 1 1 0 , 0 4 5} & \mathbf{6 2 , 7 9 8}, 115 & \mathbf{1 7 , 6 5 7 , 1 2 2} & \mathbf{1 3 , 5 7 2 , 8 7 5} & \mathbf{1 0 , 5 2 9 , 1 8 4} & \mathbf{6 , 2 5 3 , 8 3 8} & \mathbf{2 , 5 8 0 , 7 5 0}\end{array}$
Net assets available for
plan
benefits at end of the year
\$ 182,790,730 \$ 55,693,803 \$ 14,975,940 \$ 12,233,234 \$ 10,112,973 \$ 8,120,658 \$ 3,170,138

December 31, 2005 3

78
$8 \quad 9 \quad 10$
11
12
13
Investment
income:
Cash dividends \$
$-\$ \quad-\$$

## Investment Options

## Interest

Total
investment
income
Net realized gain (loss) on sale and distribution of investments:
Common stock
Pooled separate accounts

$$
(44.606)
$$

$(44,606)$
43,149 152,770
453,756 262,800
644,155
26,505
Total net
realized gains

| (losses) | $\mathbf{( 4 4 , 6 0 6})$ | $\mathbf{4 3 , 1 4 9}$ | $\mathbf{1 5 2 , 7 7 0}$ | $\mathbf{4 5 3 , 7 5 6}$ | $\mathbf{2 6 2 , 8 0 0}$ | $\mathbf{6 4 4 , 1 5 5}$ | $\mathbf{2 6 , 5 0 5}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net unrealized
appreciation
(depreciation)
of investments
Contributions:

| Participant <br> Employer <br> companies | $\mathbf{6 2 5 , 1 9 3}$ | $\mathbf{1 9 9 , 1 1 6}$ | $\mathbf{1 9 3 , 0 7 8}$ | $\mathbf{5 8 9 , 5 5 7}$ | $\mathbf{4 2 5 , 8 0 4}$ | $\mathbf{6 3 0 , 7 1 5}$ | $\mathbf{4 6 , 8 1 9}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total <br> contributions | $\mathbf{2 0 6 , 7 2 8}$ | $\mathbf{5 7 , 2 6 4}$ | $\mathbf{5 2 , 9 8 6}$ | $\mathbf{1 7 6 , 4 8 2}$ | $\mathbf{1 3 0 , 4 8 9}$ | $\mathbf{1 8 6 , 8 3 7}$ | $\mathbf{1 4 , 3 3 0}$ |
| Transfers to <br> affiliated plans | $\mathbf{8 3 1 , 9 2 1}$ | $\mathbf{2 5 6 , 3 8 0}$ | $\mathbf{2 4 6 , 0 6 4}$ | $\mathbf{7 6 6 , 0 3 9}$ | $\mathbf{5 5 6 , 2 9 3}$ | $\mathbf{8 1 7 , 5 5 2}$ | $\mathbf{6 1 , 1 4 9}$ |

Distributions to participants
$(1,204,026)(286,433) \quad(496,943) \quad(1,158,782) \quad(1,034,061) \quad(1,465,613)(171,537)$

Administrative

| expenses | $\mathbf{( 6 , 5 8 2 )}$ | $\mathbf{( 1 , 5 2 9 )}$ | $\mathbf{( 1 , 9 5 2 )}$ | $\mathbf{( 6 , 8 6 5 )}$ | $\mathbf{( 4 , 0 3 6 )}$ | $\mathbf{( 6 , 7 8 1 )}$ | $(\mathbf{3 6 3})$ |
| :--- | ---: | :---: | :---: | ---: | ---: | ---: | ---: |
| Net transfers | $\mathbf{( 5 2 2 , 2 2 6 )}$ | $\mathbf{6 4 6 , 5 5 4}$ | $\mathbf{5 9 7 , 6 6 4}$ | $(\mathbf{1 , 4 6 4 , 8 7 3 )}$ | $(\mathbf{4 5 2 , 7 5 9 )}$ | $\mathbf{7 9 7 , 1 4 9}$ | $\mathbf{3 6 2 , 7 8 0}$ |
| Net increase |  |  |  |  |  |  |  |
| (decrease) in |  |  |  |  |  |  |  |

Net assets available for plan benefits at beginning of the year
$\mathbf{1 0 , 0 3 2 , 5 3 1} \mathbf{2 , 0 0 6 , 9 6 4} \mathbf{2 , 7 2 0 , 9 6 7} \mathbf{1 1 , 1 7 7 , 5 8 1} \mathbf{6 , 0 8 2 , 0 8 1} \quad \mathbf{9 , 3 5 0 , 1 2 0} \quad \mathbf{4 9 2 , 0 0 2}$

Net assets available for
plan
benefits at end of the year \$ 10,645,207 \$ 2,763,483 \$ 3,194,301 \$ 9,822,291 \$ 5,426,156 \$ 10,772,214 \$ 768,116

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan
Notes to Financial Statements (continued)

## 4. Investment Options (continued)

The detail of the changes in net assets available for plan benefits by investment option is as follows:

December 31, 2005

1415
1516
17
18
19
20
Investment income:
Cash dividends \$
Interest
Total investment
income
Net realized gain
(loss) on sale and distribution of investments:
Common stock
Pooled separate accounts
Total net realized gains (losses)
Net unrealized appreciation (depreciation) of

| investments | $\mathbf{2 8 , 7 9 6}$ | $\mathbf{4 , 7 5 4}$ | $\mathbf{( 3 4 , 3 1 5 )}$ | $\mathbf{5 9 9 , 4 7 6}$ | $\mathbf{1 6 7 , 7 4 4}$ | $\mathbf{1 0 7 , 4 8 8}$ | $\mathbf{3 3 2 , 6 7 5}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Contributions: <br> Participant | $\mathbf{1 1 7 , 9 2 1}$ | $\mathbf{2 1 7 , 3 2 7}$ | $\mathbf{2 0 7 , 0 7 7}$ | $\mathbf{4 4 4 , 8 0 7}$ | $\mathbf{1 9 2 , 2 0 2}$ | $\mathbf{7 0 , 7 3 4}$ | $\mathbf{2 4 5 , 2 8 9}$ |
| Employer <br> companies | $\mathbf{3 3 , 1 9 1}$ | $\mathbf{6 1 , 6 0 4}$ | $\mathbf{5 5 , 3 0 1}$ | $\mathbf{1 2 9 , 8 5 4}$ | $\mathbf{5 5 , 7 8 8}$ | $\mathbf{1 8 , 6 8 6}$ | $\mathbf{7 0 , 6 4 0}$ |
| Total contributions | $\mathbf{1 5 1 , 1 1 2}$ | $\mathbf{2 7 8 , 9 3 1}$ | $\mathbf{2 6 2 , 3 7 8}$ | $\mathbf{5 7 4 , 6 6 1}$ | $\mathbf{2 4 7 , 9 9 0}$ | $\mathbf{8 9 , 4 2 0}$ | $\mathbf{3 1 5 , 9 2 9}$ |
| Transfers to <br> affiliated Plans | $\mathbf{5 4 1}$ | $\mathbf{( 1 3 5 , 8 8 4 )}$ | $\mathbf{1 8 1 , 7 7 2}$ | $\mathbf{5 4 , 9 2 0}$ | $\mathbf{2 2 , 4 7 8}$ | $\mathbf{7 , 4 6 3}$ | $\mathbf{1 9 , 9 9 9}$ |
| Distributions to <br> participants | $\mathbf{( 1 7 9 , 3 2 9 )}$ | $\mathbf{( 3 9 3 , 7 0 4 )}$ | $\mathbf{( 5 1 7 , 0 6 7 )}$ | $\mathbf{( 1 , 5 8 9 , 3 2 0 )}$ | $\mathbf{( 4 4 1 , 6 1 3 )}$ | $\mathbf{( 2 4 5 , 7 0 8 )}$ | $\mathbf{( 4 2 0 , 0 5 6 )}$ |
| Administrative | $\mathbf{( 6 3 7 )}$ | $\mathbf{( 1 , 2 7 8 )}$ | $\mathbf{( 2 , 6 2 2 )}$ | $\mathbf{( 3 , 9 9 6 )}$ | $\mathbf{( 1 , 9 6 2 )}$ | $\mathbf{( 9 8 2 )}$ | $\mathbf{( 2 , 0 1 9 )}$ |
| expenses | $\mathbf{5 6 , 7 6 9}$ | $\mathbf{6 5 1 , 3 7 5}$ | $\mathbf{( 4 4 5 , 1 9 1 )}$ | $\mathbf{2 , 3 2 4 , 8 4 9}$ | $\mathbf{5 4 9 , 5 1 8}$ | $\mathbf{4 5 1 , 6 0 7}$ | $\mathbf{6 2 6 , 1 1 8}$ |

Net increase (decrease) in net assets available for plan benefits

89,410
Net assets available for plan
benefits at
beginning of the
year
Net assets available
for plan
benefits at end of the year
\$ 989,016 \$ 2,065,540 \$ 3,793,259 \$ 7,703,497 \$ 3,282,853 \$ 1,856,946 \$ 3,632,135

December 31, 2005

$$
21 \quad 22
$$

## Investment Options

Investment
income:

| Cash dividends | $\$$ | $-\$$ | $-\$$ | $-\$$ | $-\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Interest |  | - | - | - | - | $\mathbf{2 3 6 , 0 8 2}$ |
| Total investment | - | - | - | - | $\mathbf{2 3 6 , 0 8 2}$ |  |

Net realized gain (loss) on sale and distribution of investments:
Common stock
Pooled separate accounts
Total net realized gains (losses)
Net unrealized appreciation (depreciation) of investments
Contributions:
Participant
Employer
companies

Transfers to
affiliated plans
19,782
12,779
$402 \quad \mathbf{2 , 6 5 8}$
Distributions to participants
Administrative expenses
Net transfers
$(308,526) \quad(468,134) \quad(110,036) \quad(376,057) \quad(422,158)$

Net increase (decrease) in net assets available for plan benefits
Net assets available for plan benefits at beginning of the

899,606 1,559,472 4,166,777 5,369,499 2,573,517 1,388,732 $\mathbf{2 , 7 3 7 , 1 7 0}$
year
Net assets available
for plan
benefits at end of
the year $\quad \$ 3,002,684 \$ 2,627,273 \$ 269,328 \$ 1,903,957 \$ 3,965,728$
11

The Lincoln National
Life Insurance Company
Agents' Savings and
Profit-Sharing Plan
Notes to Financial
Statements (continued)

## 4. Investment Options (continued)

The detail of the changes in net assets available for plan benefits by investment option is as follows:

## Investment Options

December 31,
Investment
income:
Cash dividends \$ 1,819,776 \$ 1,819,776 \$
Interest
Total investment income $\quad \mathbf{2 , 8 1 8}, \mathbf{7 6 8} \quad \mathbf{1 , 8 4 4 , 6 3 0} \quad \mathbf{7 2 3}, 395$
Net realized gain (loss) on sale and distribution of investments:

| Common stock | $\mathbf{4 , 0 7 0 , 0 3 7}$ | $\mathbf{4 , 0 7 0 , 0 3 7}$ | - | - | - | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Pooled separate |  |  |  |  |  |  |  |


| accounts | $\mathbf{1 , 6 5 2 , 4 0 9}$ | - | $\mathbf{~ 2 0 3 , 9 6 7}$ | $\mathbf{( 3 , 5 3 9 )}$ | $\mathbf{5 1 , 0 0 5}$ | $\mathbf{1 1 8 , 3 8 5}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total net
realized gains

| (losses) | $\mathbf{5 , 7 2 2}, 446$ | $\mathbf{4 , 0 7 0 , 0 3 7}$ | $\mathbf{~}$ | $\mathbf{2 0 3 , 9 6 7}$ | $\mathbf{( 3 , 5 3 9 )}$ | $\mathbf{5 1 , 0 0 5}$ | $\mathbf{1 1 8 , 3 8 5}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net unrealized appreciation
(depreciation) of

| investments | 12,363,106 | 4,108,565 | - | 1,184,989 | 1,379,549 | 1,288 | 34,359 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contributions: |  |  |  |  |  |  |  |
| Participant | 7,452,877 | 748,914 | 248,869 | 691,806 | 602,308 | 244,033 | 150,522 |
| Employer companies | 5,199,336 | 3,161,387 | 85,062 | 223,592 | 200,559 | 64,686 | 40,739 |
| Total contributions | 12,652,213 | 3,910,301 | 333,931 | 915,398 | 802,867 | 308,719 | 191,261 |
|  | 3,588,680 | 614,533 | 871,935 | 296,183 | 276,040 | 141,047 | 76,543 |

Transfers to affiliated plans Distributions to participants Administrative expenses
Net transfers Net increase (decrease) in net assets available $\begin{array}{llllllll}\text { for plan benefits } & \mathbf{2 2 , 0 2 3 , 0 0 2} & \mathbf{2 , 4 6 4 , 7 9 6} & \mathbf{1 , 7 0 9 , 0 6 6} & \mathbf{1 , 4 7 0 , 9 9 4} & \mathbf{1 , 0 5 4 , 7 1 8} & \mathbf{6 5 2 , 6 5 6} & \mathbf{2 7 2 , 7 5 8}\end{array}$ Net assets available for
plan
benefits at beginning of the year

$\mathbf{1 6 2 , 0 8 7 , 0 4 3} \mathbf{6 0 , 3 3 3 , 3 2 0} \mathbf{1 5 , 9 4 8 , 0 5 5} \mathbf{1 2 , 1 0 1 , 8 8 1} \mathbf{9 , 4 7 4 , 4 6 6} \mathbf{5 , 6 0 1 , 1 8 2} \mathbf{2 , 3 0 7 , 9 9 2}$

Net assets available for plan
benefits at end of the year

\$ 184,110,045 \$ 62,798,116 \$ 17,657,121 \$ 13,572,875 \$ 10,529,184 \$ 6,253,838 \$ 2,580,750

December 31, $2004 \quad 7 \quad 8$

## Investment Options

Investment
income:
Cash dividends \$
Interest
Total investment
income
Net realized gain (loss) on sale and distribution of investments:
Common stock
Pooled separate accounts
$\begin{array}{lllllll}(188,688) & 55,178 & 136,428 & 305,375 & 89,484 & 272,710 & 18,830\end{array}$
Total net
realized gains

| (losses) | $\mathbf{( 1 8 8 , 6 8 8})$ | $\mathbf{5 5 , 1 7 8}$ | $\mathbf{1 3 6}, 428$ | $\mathbf{3 0 5 , 3 7 5}$ | $\mathbf{8 9 , 4 8 4}$ | $\mathbf{2 7 2 , 7 1 0}$ | $\mathbf{1 8 , 8 3 0}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net unrealized
appreciation
(depreciation) of investments
Contributions:

| Participant | $\mathbf{8 0 5 , 3 4 4}$ | $\mathbf{1 7 3 , 7 8 8}$ | $\mathbf{1 8 5 , 6 3 5}$ | $\mathbf{7 4 1 , 5 9 8}$ | $\mathbf{4 9 7 , 1 3 0}$ | $\mathbf{5 9 1 , 0 6 2}$ | $\mathbf{3 6 , 8 6 9}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 261,466 | 53,278 | 55,264 | 227,043 | $\mathbf{1 5 0 , 8 8 1}$ | $\mathbf{1 8 2 , 4 8 0}$ | $\mathbf{1 1 , 9 0 5}$ |

Employer companies Total

| contributions | 1,066,810 | 227,066 | 240,899 | 968,641 | 648,011 | 773,542 | 48,774 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers to affiliated plans | 155,178 | 1,501 | 19,033 | 225,840 | 158,488 | 116,473 |  |
| Distributions to participants | (777,277) | $(183,498)$ | $(73,459)$ | $(717,672)$ | $(413,380)$ | $(411,164)$ | $(14,303)$ |
| Administrative expenses | $(7,967)$ | $(1,428)$ | $(1,769)$ | $(8,185)$ | $(4,158)$ | $(5,949)$ | (367) |
| Net transfers | $(734,508)$ | 250,181 | 7,135 | $(509,167)$ | 428,499 | 630,405 | $(11,517)$ |

Net increase (decrease) in net assets available for plan benefits Net assets available for plan benefits at beginning of the year
Net assets available for plan
benefits at end of the year \$ 10,032,531 \$ 2,006,964 \$ 2,720,967 \$ 11,177,581 \$ 6,082,081 \$ 9,350,120 \$ 492,002

## The Lincoln National Life Insurance Company <br> Agents' Savings and Profit-Sharing Plan

Notes to Financial Statements (continued)

## 4. Investment Options (continued)

The detail of the changes in net assets available for plan benefits by investment option is as follows:

## December 31,

 2004 14$14 \quad 15$
1516
17
18
19
20
Investment income:
Cash dividends \$
Interest
Total investment
income
Net realized gain (loss) on sale and distribution of investments: Common stock Pooled separate

| accounts | $\mathbf{1 5 , 8 6 1}$ | $\mathbf{3 3 , 2 4 1}$ | $\mathbf{9 6 , 3 7 8}$ | $\mathbf{8 4 , 2 9 0}$ | $\mathbf{1 0 0 , 3 0 6}$ | $\mathbf{7 0 , 3 0 1}$ | $\mathbf{( 7 2 , 2 8 8 )}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total net realized <br> gains (losses) | $\mathbf{1 5 , 8 6 1}$ | $\mathbf{3 3 , 2 4 1}$ | $\mathbf{9 6 , 3 7 8}$ | $\mathbf{8 4 , 2 9 0}$ | $\mathbf{1 0 0 , 3 0 6}$ | $\mathbf{7 0 , 3 0 1}$ | $\mathbf{( 7 2 , 2 8 8 )}$ |

Net unrealized appreciation (depreciation) of investments
Contributions:

| Participant | $\mathbf{1 2 2 , 4 1 6}$ | $\mathbf{1 6 0 , 8 3 5}$ | $\mathbf{2 2 9 , 9 1 1}$ | $\mathbf{3 5 2 , 3 9 2}$ | $\mathbf{1 5 0 , 4 8 5}$ | $\mathbf{6 3 , 3 5 2}$ | $\mathbf{1 3 6 , 1 4 2}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Employer |  |  |  |  |  |  |  |

Net increase (decrease) in net assets available for $\begin{array}{llllllll}\text { plan benefits } & \mathbf{3 1 4 , 9 2 0} & \mathbf{5 6 9 , 4 6 1} & \mathbf{6 4 0 , 2 0 3} & \mathbf{2 , 2 1 0 , 2 5 3} & \mathbf{1 , 1 4 3 , 7 5 4} & \mathbf{3 2 0 , 7 2 1} & \mathbf{1 , 3 9 4}, 201\end{array}$

Net assets available
for plan
benefits at
beginning of the

| year | $\mathbf{5 8 4}, 686$ | $\mathbf{9 9 0}, 011$ | $\mathbf{3 , 5 2 6}, 574$ | $\mathbf{3 , 1 5 9 , 2 4 6}$ | $\mathbf{1 , 4 2 9 , 7 6 3}$ | $\mathbf{1 , 0 6 8 , 0 1 1}$ | $\mathbf{1 , 3 4 2 , 9 6 9}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net assets available for plan benefits at end of the year

Investment Options
December 31, 200421
Investment income:
Cash dividends
Interest
Total investment income
$22 \quad 23 \quad 24$

- \$
-\$
\$ -

| $-\$$ | $-\$$ | $-\$$ | $-\$$ | - |
| :--- | :--- | :--- | :--- | :--- |
| - | - | - | - | 250,743 | (loss) on sale and distribution of investments:

Common stock
Pooled separate accounts
Total net realized gains (losses) 29,076 147,930 $\mathbf{3 9 , 8 2 3} \mathbf{4 8 , 3 5 6}$
Net unrealized appreciation (depreciation) of investments
Contributions:
Participant
Employer

| companies | $\mathbf{5 5 , 6 3 1}$ | $\mathbf{5 6 , 0 7 1}$ | $\mathbf{6 , 7 6 8}$ | $\mathbf{1 8 , 7 8 9}$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- |

Total contributions
Transfers to
affiliated plans
$\mathbf{2 1 , 9 9 6} \quad \mathbf{8 9 , 1 8 2} \quad \mathbf{5 3 , 5 6 7} \quad \mathbf{2 4 , 5 4 0}$

Distributions to participants
$(172,305) \quad(136,161) \quad(23,429) \quad(22,550) \quad(316,965)$

Administrative expenses
Net transfers
$(1,347) \quad(2,011) \quad(346)$
-

Net increase
(decrease) in net assets available for plan benefits
$\mathbf{5 4 4 , 1 4 1} \mathbf{7 6 6 , 4 8}$
$(40,176) \quad 353,972$
$(66,222)$
Net assets available for plan
$\mathbf{1 , 4 4 1 , 9 9 3} \boldsymbol{2 , 0 6 2 , 1 1 1} \quad \mathbf{3 5 1 , 6 0 8} \quad \mathbf{5 2 9 , 2 0 4} \mathbf{4 , 2 1 8 , 0 2 6}$
benefits at
beginning of the
year
Net assets available
for plan
benefits at end of the year
\$ 1,986,134 \$ 2,828,596 \$ 311,432 \$ 883,176 \$ 4,151,804
13

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan
Notes to Financial Statements (continued)

## 4. Investment <br> Options (continued)

The detail of the changes in net assets available for plan benefits by investment option is as follows:

## Investment Options

December 31,

Investment income:


| Interest | 914,085 | 15,311 | 622,789 | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total investment
income $\quad \mathbf{2 , 8 3 8 , 2 5 6} \mathbf{1 , 9 3 9 , 4 8 2} \mathbf{6 2 2 , 7 8 9}$

Net realized gain (loss) on sale and distribution of investments:
Common stock $\mathbf{1 , 5 6 3 , 4 9 8} \mathbf{1 , 5 6 3 , 4 9 8}$

Pooled separate accounts $(1,040,533) \quad-\quad$ - $\quad(86,860) \quad(324,703) \quad 99,353 \quad 186,429$
Total net realized gains

| (losses) | $\mathbf{5 2 2 , 9 6 5}$ | $\mathbf{1 , 5 6 3}, 498$ | $\mathbf{( 8 6 , 8 6 0 )}$ | $\mathbf{( 3 2 4 , 7 0 3 )}$ | $\mathbf{9 9}, 353$ | $\mathbf{1 8 6}, 429$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net unrealized appreciation (depreciation) of investments Contributions:

| Participant | $6,280,189$ | $\mathbf{9 5 4}, 053$ | $\mathbf{2 2 9 , 3 4 6}$ | $\mathbf{6 1 8 , 9 0 3}$ | $\mathbf{5 4 7}, 801$ | $\mathbf{2 0 2 , 4 5 8}$ | $\mathbf{1 8 1 , 3 9 4}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Employer companies Total contributions Transfers to affiliated plans Distributions to participants Administrative expenses
Net transfers - (4,787,547) $\mathbf{1 , 5 4 8 , 3 1 9} \mathbf{( 8 9 , 9 2 7 )}$

Net increase (decrease) in net
assets available
for plan benefits
$\mathbf{2 9 , 8 2 2 , 5 9 0} \mathbf{1 1 , 1 9 1 , 9 1 9} \mathbf{5 6 9 , 5 7 2} \mathbf{2 , 7 9 3 , 6 1 5} \mathbf{2 , 7 7 4 , 1 5 5} \mathbf{( 3 , 0 3 3 , 7 9 3 )}$
$(231,424)$
Net assets available for
plan
benefits at beginning of the $\begin{array}{llllllll}\text { year } & \mathbf{1 3 2 , 2 6 4 , 4 5 3} & \mathbf{4 9 , 1 4 1 , 4 0 1} & \mathbf{1 5 , 3 7 8 , 4 8 3} & \mathbf{9 , 3 0 8 , 2 6 6} & \mathbf{6 , 7 0 0 , 3 1 1} & \mathbf{8 , 6 3 4 , 9 7 5} & \mathbf{2 , 5 3 9 , 4 1 6}\end{array}$
Net assets available for plan
benefits at end of the year

## Investment Options

December 31, 2003
$7 \quad 8$
$8 \quad 9$
10
11
12
13
Investment
income:
$9 \quad 10$
.

Cash dividends
Interest
Total investment income
Net realized gain (loss) on sale and distribution of investments:
Common stock
Pooled separate accounts
$(505,088) \quad 12,908 \quad 212,775 \quad(144,779) \quad(102,761) \quad 22,254 \quad 17,868$
Total net realized gains (losses)
$(505,088)$
-\$ -
\$
\$ -
-\$ $\quad$ \$ $\quad$ \$
--

Net unrealized appreciation (depreciation) of

| investments |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Contributions: | $\mathbf{2 , 4 8 9 , 2 6 6}$ | $\mathbf{2 5 1 , 2 4 2}$ | $\mathbf{2 9 1 , 3 6 8}$ | $\mathbf{2 , 6 9 9 , 7 5 5}$ | $\mathbf{1 , 0 7 8 , 3 6 4}$ | $\mathbf{1 , 8 5 1 , 8 2 4}$ | $\mathbf{3 0 , 1 0 7}$ |
| Participant | $\mathbf{7 2 6 , 9 2 1}$ | $\mathbf{1 4 5 , 4 1 2}$ | $\mathbf{1 3 3 , 6 6 7}$ | $\mathbf{6 1 9 , 8 4 0}$ | $\mathbf{4 2 9 , 4 0 9}$ | $\mathbf{3 9 6 , 3 5 4}$ | $\mathbf{3 6 , 3 0 2}$ |
| Employer <br> companies | $\mathbf{2 4 7 , 4 9 4}$ | $\mathbf{4 9 , 8 3 9}$ | $\mathbf{4 4 , 6 9 6}$ | $\mathbf{2 0 3 , 4 8 7}$ | $\mathbf{1 4 0 , 1 8 2}$ | $\mathbf{1 3 9 , 2 0 5}$ | $\mathbf{1 3 , 2 9 0}$ |
| Total <br> contributions | $\mathbf{9 7 4 , 4 1 5}$ | $\mathbf{1 9 5 , 2 5 1}$ | $\mathbf{1 7 8 , 3 6 3}$ | $\mathbf{8 2 3 , 3 2 7}$ | $\mathbf{5 6 9 , 5 9 1}$ | $\mathbf{5 3 5 , 5 5 9}$ | $\mathbf{4 9 , 5 9 2}$ |

Transfers to affiliated plans Distributions to participants Administrative expenses

| $(1,053,523)$ | $(264,923)$ | $(394,941)$ | $(904,542)$ | $(410,144)$ | $(570,470)$ | $(126,688)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $(7,124)$ | $(1,140)$ | $(1,480)$ | $(6,280)$ | $(3,027)$ | $(3,912)$ | $(360)$ |


| Net transfers |  | $(467,065)$ | 38,391 | 569,299 | $(327,707)$ | $(79,799)$ | 512,117 | 84,261 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net increase (decrease) in net assets available for plan benefits |  | 1,480,314 | 286,157 | 941,507 | 2,281,289 | 1,051,084 | 2,403,302 | 51,964 |
| Net assets available for plan benefits at beginning of the year |  | 8,607,347 | 1,263,293 | 1,316,418 | 7,626,833 | 3,621,369 | 4,303,224 | 381,844 |
| Net assets available for plan benefits at end of the year |  | 10,087,661 | 1,549,450 | 2,257,925 | 9,908,122 | 4,672,453 | 6,706,526 | 433,808 |

The Lincoln National Life Insurance Company
Agents' Savings and Profit-Sharing Plan
Notes to Financial Statements (continued)

## 4. Investment Options (continued)

The detail of the changes in net assets available for plan benefits by investment option is as follows:

December 31, 2003
Investment income:
Cash dividends \$
Interest
Total investment
income
Net realized gain (loss) on sale and distribution of
investments:
Common stock
Pooled separate accounts
Total net realized gains (losses)

14
15
Investment Options

Net unrealized
appreciation
(depreciation) of $\begin{array}{llllllll}\text { investments } & \mathbf{9 4 , 7 7 4} & \mathbf{1 8 7 , 7 1 0} & 735,010 & \mathbf{6 1 8 , 2 3 9} & \mathbf{3 5 1 , 1 9 0} & \mathbf{1 6 9 , 6 7 3} & \mathbf{6 4 8}, 753\end{array}$
Contributions:
Participant

| 7,119 | $(6,874)$ | $(54,667)$ | 6,812 | $(171)$ | $(6,860)$ | $(340,337)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 7,119 | $(6,874)$ | $(54,667)$ | 6,812 | $(171)$ | $(6,860)$ | $(340,337)$ |

Employer companies
Transfers to
affiliated plans
Distribution to participants
Administrative expenses
Net transfers
Net increase (decrease) in net assets available for plan benefits $268,160 \quad 497,834 \quad 1,665,843 \quad 1,338,788 \quad 440,367 \mathbf{7 3 6}, 202 \quad(188,043)$
Net assets available for plan
316,526 492,177 1,860,731 1,820,458 $\mathbf{9 8 9 , 3 9 6} \mathbf{3 3 1 , 8 0 9} \mathbf{1 , 5 3 1 , 0 1 2}$
benefits at
beginning of the
year
Net assets available
for plan
benefits at end of the year
\$ 584,686 \$ 990,011 \$ 3,526,574 \$ 3,159,246 \$ 1,429,763 \$ 1,068,011 \$ 1,342,969

| December 31, |  | Investment Options |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 21 | 22 | 23 | 24 | Loans |
| Investment income:Cash dividends |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Interest |  | - | - | - | - | 275,985 |
| Total investment income |  | - | - | - | - | 275,985 |
| Net realized gain (loss) on sale and distribution of investments: |  |  |  |  |  |  |
| Common stock |  | - | - | - | - |  |
| Pooled separate accounts |  | $(91,840)$ | 35,349 | 5,706 | 17,834 | - |
| Total net realized gains (losses) |  | $(91,840)$ | 35,349 | 5,706 | 17,834 | - |
| Net unrealized appreciation (depreciation) of $\begin{array}{lllll}\text { investments } & \mathbf{3 8 6}, 369 & \mathbf{4 2 2 , 7 4 9} & \mathbf{6 2 , 8 2 2} & \mathbf{9 8 , 2 2 9}\end{array}$ |  |  |  |  |  |  |
| Contributions: |  |  |  |  |  |  |
| Participant |  | 157,349 | 112,935 | 15,485 | 20,445 |  |
| Employer companies | Employer | 50,064 | 29,995 | 4,594 | 5,972 |  |
| Total contributions |  | 207,413 | 142,930 | 20,079 | 26,417 | - |
| Transfers to affiliated plans |  | (262) | 3,783 | - | $(9,041)$ | - |
| Distributions to participants |  | (140,046) | $(136,746)$ | $(19,714)$ | $(1,298)$ | $(207,380)$ |
| Administrative expenses |  | (930) | (846) | (145) | (175) |  |
| Net transfers |  | 11,331 | 915,975 | 189,490 | 289,740 | - |
| Net increase (decrease) in net assets available for plan benefits |  | 372,035 | 1,383,194 | 258,238 | 421,706 | 68,605 |
| Net assets available for plan benefits at beginning of the |  |  |  |  |  |  |
| year |  | 1,069,958 | 678,917 | 93,370 | 107,498 | 4,149,421 |

Net assets available for plan benefits at end of the year

\$ 1,441,993 \$ 2,062,111 \$ 351,608 \$ 529,204 \$ 4,218,026

15

# The Lincoln National Life Insurance Company <br> Agents' Savings and Profit Sharing Plan 

Notes to Financial Statements (continued)

## 4. Investment Options (continued)

Information with respect to investment options is as follows:

## Option Description of Investment Option

1

2

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LNC Common Stock Account, which invests exclusively in the stock of LNC. However, some funds may be invested in the Wells Fargo Bank Short-Term Investment Account until the LNC stock can be purchased.

Guaranteed Account, which invests in investment contracts underwritten by Lincoln Life. The account's balances are backed by the general assets of Lincoln Life.

Core Equity Account (SA\#11), which seeks to buy large capitalization stocks of well-established companies with the objective of long-term appreciation.

Medium Capitalization Equity Account (SA\#17), which invests in stocks of medium-sized companies with the objective of maximum long-term total return.

Short Term Account (SA\#14), which invests in high-quality money market securities with the objective of maximizing interest earnings while maintaining principal.

Government/Corporate Bond Account (SA\#12), which invests primarily in U.S. government and high-quality corporate bonds and securities.

Large Capitalization Equity Account (SA\#23), which invests primarily in stocks of large companies that have the potential to grow $50 \%$ within 18 months from the date of purchase.

Balanced Account (SA\#21), which invests in stocks, bonds and money market instruments with the objective to maximize long-term total returns with a moderate level of risk.

High Yield Bond Account (SA\#20), which invests primarily in below investment grade bonds, providing higher rates of return to compensate for higher risk.

Small Capitalization Equity Account (SA\#24), which invests primarily in the stock of new, rapid growth companies.

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Value Equity Account (SA\#28), which invests primarily in large capitalization stocks of conservative companies that are industry leaders.

The Lincoln National Life Insurance Company
Agents' Savings and Profit Sharing Plan
Notes to Financial Statements (continued)

## 4. Investment Options (continued)

12 International Equity Account (SA\#22), which invests primarily in stocks of non United States companies.

Conservative Balanced Account (SA\#30), which invests in stocks, bonds and money market instruments to maximize long-term total earnings with a conservative level of risk.

Aggressive Balanced Account (SA\#32), which invests in stocks, bonds and money market instruments to maximize long-term total return with an aggressive level of risk.

Delaware Value Account (SA\#61), which invests in large capitalization companies that have long-term capital appreciation potential.

Scudder VIT Equity 500 Index Account (SA\#27), which seeks to replicate the total return of the S\&P 500.

Fidelity VIP Contrafund (SA\#35), which seeks capital appreciation by investing in primarily securities of companies whose value is not fully recognized by the market.

Neuberger-Berman AMT Regency Account (SA\#38), which seeks capital growth by investing mainly in common stocks of mid-capitalization companies.

Social Awareness Account (SA\#33), which seeks capital growth and social responsibility by investing in the Lincoln National Social Awareness Portfolio.

American Funds New Perspective Account (SA\#34), which invests primarily in common stocks, convertibles, preferred stocks, bonds and cash to provide long-term growth through investments all over the world.

Neuberger-Berman AMT Mid-Cap Growth Account (SA\#37), which seeks capital appreciation using a growth-oriented investment approach.

Scudder VIT Small Cap Index Account, which seeks to reflect Russell 2000 performance by investing in the Small Cap Index Portfolio.

Janus Aspen Growth Account (SA\#70), which seeks long-term growth of capital in a manner consistent with the preservation of capital.

Fidelity VIP Overseas Account (SA\#59), which seeks long-term growth of capital by investing mainly in foreign securities.

# The Lincoln National Life Insurance Company <br> Agents' Savings and Profit Sharing Plan 

Notes to Financial Statements (continued)

## 4. Investment Options (continued)

Investment options 3 through 24 are invested in pooled separate accounts of Lincoln Life through a group annuity contract issued by Lincoln Life.

## 5. Income Tax Status

The Plan has received a determination letter from the Internal Revenue Service dated April 30, 2004, stating that the Plan is qualified under Section 401(a) of the Internal Revenue Code (the "Code") and, therefore, the related trust is exempt from taxation. To maintain its qualification, the Plan must operate in conformity with the Code. The Plan Administrator believes the Plan is being operated in compliance with the applicable requirements of the Code and, therefore, believes that the plan is qualified and the related trust is tax exempt. The Plan Sponsor has indicated that it will take the necessary steps, if any, to maintain the Plan's qualified status.

## 6. Tax Implications to Participants

There are no income tax consequences to participants arising from their pre tax contributions, the Employer's contributions, and income earned in the Plan until actual distribution or withdrawal from the Plan.

## 7. Transactions with Parties-in-Interest

The Plan has investments in common stock of LNC and in pooled separate accounts and investment contracts with Lincoln Life. Lincoln Life charges the Plan for certain administrative expenses including trustee and audit fees. Total administrative expenses charged were $\$ 168,180, \$ 128,210$, and $\$ 103,179$ in 2005, 2004 and 2003, respectively.

## 8. Concentrations of Credit Risks and Market Risks

The Plan has investments in common stock of LNC, pooled separate accounts, and unallocated investment contracts with Lincoln Life of $\$ 53,923,715, \$ 108,129,318$, and $\$ 14,904,976$, respectively, at December 31, $2005(29.5 \%, 59.2 \%$ and $8.2 \%$ of net assets, respectively). LNC and Lincoln Life operate predominately in the insurance and investment management industries.

The Plan invests in various investment securities. Investment securities are exposed to various risks including, but not limited to, interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statements of net assets available for plan benefits.

The Lincoln National Life Insurance Company<br>Agents' Savings and Profit Sharing Plan

Notes to Financial Statements (continued)

## 9. Subsequent Events

On Monday, October 10, 2005, Lincoln National Corporation, the parent company of the Lincoln Financial Group of companies and Jefferson Pilot Corporation, the parent company of the Jefferson Pilot Financial Group of companies announced a definitive merger agreement. The merger will be effective April 3, 2006, the merged company will operate under the brand name Lincoln Financial Group.

Effective March 1, 2006, the following two new Investment Options will be available for investment: The American Funds International Account (SA \#54) and The BlackRock Legacy Account (SA \#81). In addition, as of that same date, the Janus Aspen Series Large Cap Growth Account (SA \#70) and the Fidelity VIP Overseas Account (SA \#59) will be closed. On March 3, 2006, any assets remaining in the Janus Aspen Series Large Cap Growth Account will be automatically transferred to The BlackRock Legacy Account and any remaining assets in the Fidelity VIP Overseas Account will be transferred to the American Funds International Account.

# The Lincoln National Life Insurance Company <br> Agents' Savings and Profit-Sharing Plan 

Plan Number: 006
EIN: 35-0472300

Schedule H, Line 4i - Schedule of Assets (Held At End of Year)
December 31, 2005
(b)
(c)
(d)
(e)

Description of Investment
Including Maturity Date

## Identity of Issue, Borrower,

 Lessor or Similar Party* Common stock account:

Lincoln National Corporation common stock
Wells Fargo Bank Short-Term Investment Account

$$
\begin{aligned}
& \text { Rate of Interest, } \\
& \text { Par or Maturity Value }
\end{aligned}
$$

| $1,016,853$ shares | $* *$ | $\$$ |
| :---: | :---: | :---: |
|  |  | $53,923,715$ |
| 800,619 par value | $* *$ | 800,619 |

* Pooled separate accounts--

The Lincoln National Life Insurance
Company Separate Accounts:

| Core Equity Account | 824,597.484participation units | ** | 12,233,234 |
| :---: | :---: | :---: | :---: |
| Medium Capitalization Equity Account | 734,938.419participation units | ** | 10,112,973 |
| Short-Term Account | 2,149,801.047participation units | ** | 8,120,658 |
| Government/ Corporate Bond Account | 354,494.503participation units | ** | 3,170,138 |
| Large Capitalization Equity Account | $1,115,245.939$ participation units | ** | 10,643,015 |
| Balanced Account | 339,718.660participation units | ** | 2,761,505 |
| High Yield Bond Account | 842,271.585participation units | ** | 3,312,065 |
| Small Capitalization Equity Account | $1,178,821.391$ participation units | ** | 9,818,639 |
| Value Equity Account | 2,108,301.523participation units | ** | 5,422,130 |
| International Equity Account | $1,098,341.429$ participation units | ** | 10,726,842 |
| Conservative Balanced Account | 349,127.833participation units | ** | 768,116 |
| Aggressive Balanced Account | 389,545.026participation units | ** | 989,016 |
|  | 1,156,905.944 | ** | 2,065,540 |

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| Delaware Growth and Income Account | participation units |  |  |
| :---: | :---: | :---: | :---: |
| Scudder VIT Equity 500 Index | 3,616,416.234participation | ** | 3,793,259 |
| Account | units |  |  |
| Fidelity VIP Contrafund | 5,256,435.601participation units | ** | 7,665,460 |
| Neuberger-Berman AMT | 2,056,425.337participation | ** | 3,281,027 |
| Regency Account | units |  |  |
| Social Awareness Account | 1,563,453.979participation units | ** | 1,856,133 |
| American Funds New Perspective | 3,412,657.312participation units | ** | 3,624,242 |
| Neuberger-Berman Mid-Cap Growth Account | 2,471,345.139participation units | ** | 3,002,684 |
| Scudder VIT Small Cap Index Account | 1,621,173.104participation | ** | 2,627,273 |
| Janus Aspen Growth Account | 27,422.947participation units | ** | 268,526 |
| Fidelity VIP Overseas Account | 128,967.468participation units | ** | 1,866,843 |

108,129,318

* Investment contracts--

The Lincoln National Life
Insurance Company (Guaranteed Account)

Participant loans
Various loans at interest rates varying from $5.0 \%$ to $10.75 \%$.

3,965,728

* Indicates party-in-interest to the Plan.
** Indicates a participant-directed account. The cost disclosure is not required.


## SIGNATURE

THE PLAN: Pursuant to the requirements of the Securities Exchange Act of 1934, the Administrator of The Lincoln National Life Insurance Company Agents' Savings and Profit-Sharing Plan has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 31, 2006

Lincoln National Life Insurance Company Agents'<br>Savings and Profit-Sharing Plan<br>By: Stephen J. Dover<br>Stephen J. Dover<br>Plan Administrator


[^0]:    * Investments that represent 5\% or more of the fair value of net assets available for benefits as of the indicated date.

