## WSI INDUSTRIES INC Form 10-K November 26, 2003

## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 10-K
[X] ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OFTHE SECURITIES EXCHANGE ACT OF 1934 For the fiscal year ended August 31, 2003 or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period ended from to
Commission File No. 000-00619
WSI INDUSTRIES, INC. (Exact name of Registrant as specified in its charter)
MINNESOTA 41-0691607 (State or other jurisdiction of incorporation or organization) Identification No.)
18151 TERRITORIAL ROAD OSSEO, MINNESOTA 55369 (Address of principal executing offices) (Zip Code)
REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (763) 428-4308
SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT: None
SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT:
COMMON STOCK (PAR VALUE \$.10 PER SHARE) (Title of Class)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.  Yes X No
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ ]
Indicate by check mark whether the registrant is an accelerated filer (as defined in Exchange Act Rule $12b-2$ ).
Yes No X

The aggregate market value of the common shares held by non-affiliates of the Registrant on February 21, 2003, the last business day of the Company's most recently completed second quarter was approximately \$2,588,000, based upon the closing sale price on that date of \$1.05 as reported by the Nasdaq SmallCap

System.

Number of shares outstanding of the Company's common stock, par value \$.10 per share, as of November 26, 2003 is 2,551,129.

#### DOCUMENTS INCORPORATED BY REFERENCE:

Portions of the Proxy Statement for the annual meeting of shareholders to be held on January 8, 2004 are incorporated by reference into Part III.

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This form 10-K Report consists of 46 pages (including exhibits); the index to the exhibits is set forth on page 12.

PART I

#### ITEM 1. BUSINESS

WSI Industries, Inc. (the "Company") makes its periodic and current reports available free of charge as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Securities and Exchange Commission at www.wsci.com.

#### OVERVIEW

The Company was incorporated in Minnesota in 1950 for the purpose of performing precision contract machining for the aerospace, communication, and industrial markets. The major portion of Company revenues are derived from machining work for the aerospace/avionics industry and recreational vehicles markets.

On February 15, 1999, the Company purchased Taurus Numeric Tool, Inc. ("Taurus"). Taurus is a precision contract machining company that sells primarily to the recreational vehicle and aerospace and avionics markets.

On August 6, 1999, the Company purchased Bowman Tool & Machining, Inc. ("Bowman"). Bowman is a precision contract machining company serving the agriculture and construction industries. On February 22, 2002, the Company completed the asset sale of Bowman Tool & Machining, Inc. to an affiliate of the prior owner.

Contract manufacturing constitutes the Company's entire business.

### PRODUCTS AND SERVICES

The Company manufactures metal components in medium to high volumes requiring tolerances as close as one ten-thousandth (.0001) of an inch. These components are manufactured in accordance with customer specifications using materials generally purchased by the Company, but occasionally supplied by the customer.

#### SALES AND MARKETING

The major markets served by the Company have changed in the past several years because of the Company's decision to sell the Bowman division in fiscal 2002 and concentrate its focus on its Taurus operation. Sales to the agricultural industry were 36% and 21% of total Company sales in fiscal years 2001 and 2002, respectively. Sales to the recreational vehicle market totaled 12%, 37% and 74% in fiscal 2001, 2002 and 2003 respectively. Sales to the

aerospace/avionics/defense markets totaled 19%, 17% and 15% in fiscal 2001, 2002 and 2003, respectively. Sales to the construction/power systems market totaled 19% and 10% in fiscal 2001 and 2002, respectively. With the sale of Bowman Tool assets described above, the Company is no longer in the agriculture or construction/power systems markets.

The Company has a reputation as a dependable supplier capable of meeting stringent specifications to produce quality components at high production rates. The Company has demonstrated an ability to develop sophisticated manufacturing processes and controls essential to produce precision and reliability in its products.

2

#### SEASONALITY

Seasonal patterns in the Company's business are reflections of the Company's customers seasonal patterns since the Company's business is that of a provider of manufacturing services.

#### CUSTOMERS

Sales in excess of 10 percent of fiscal 2003 consolidated sales were made to Polaris Industries, Inc. and related entities in the amount of \$8,034,000 or 74% of Company revenues.

#### BACKLOG

Approximate dollar backlog at October 15, 2003, August 25, 2002 and August 26, 2001 was \$1,899,000, \$2,634,000 and \$13,108,000 respectively. Backlog is not deemed to be any more significant for the Company than for other companies engaged in similar businesses. The above backlog amounts are believed to be firm, and no appreciable amount of the backlog as of October 15, 2003 is scheduled for delivery later than during the current fiscal year. The October 15, 2003 backlog date and the end of year August dates for 2002 and 2001 are believed to be comparable. Backlog continues to decrease from year to year as customer order schedules are tighter. The decrease in the level of backlog is not indicative of future yearly sale increases or decreases. In addition a significant portion of the decrease from 2001 to 2002 relates to the sale of the Bowman Tool assets, and the business that they corresponded to, as described in the overview section above.

#### COMPETITION

Although there are a large number of companies engaged in machining, the Company believes the number of entities with the technical capability and capacity for producing products of the class and in the volumes manufactured by the Company is relatively small. Competition is primarily based on product quality, service, timely delivery, and price.

#### RESEARCH AND DEVELOPMENT; INTELLECTUAL PROPERTY

No material amount has been spent on company-sponsored research and development activities. Patents and trademarks are not deemed significant to the Company.

#### EMPLOYEES

At August 31, 2003, the Company had 40 employees, none of whom were subject to a

union contract. We consider our relationship with our employees to be good.

FOREIGN AND DOMESTIC OPERATIONS AND EXPORT SALES

The Company has no operations in any foreign country. In 2003, 2002 and 2001, sales to companies in Mexico amounted to \$693,000, \$1,686,000 and \$2,623,000, respectively.

#### ITEM 2. PROPERTIES

The Company leases a production facility located in Osseo, Minnesota that houses its production and is

3

also its headquarters. The facility is approximately 28,000 square feet and is leased until February 2004 with an option to renew for an additional year. Monthly rent is approximately \$9,600 plus operating expenses and taxes.

The Company considers its manufacturing equipment, facilities, and other physical properties to be suitable and adequate to meet the requirements of its business.

#### ITEM 3. LEGAL PROCEEDINGS

The Company is not a party to any material legal proceedings, other than ordinary routine litigation incidental to its business.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

### PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON STOCK AND RELATED STOCKHOLDER MATTERS

The common stock of the Company is traded on the Nasdaq SmallCap Market System under the symbol "WSCI."

As of November 10, 2003 there were 521 shareholders of record of the Company's common stock.

The following table sets forth, for the periods indicated, the high and low closing sales price information for our common stock as reported by the Nasdaq SmallCap Market.

		Stock Price	
	High		Low
FISCAL 2003: First quarter Second quarter Third quarter	\$ 1.58 1.30 1.24	\$	.60 .90

Fourth quarter	3.00	1.15
FISCAL 2002:		
First quarter	\$ 2.90	\$ 1.00
Second quarter	1.94	.90
Third quarter	2.20	1.25
Fourth quarter	1.50	1.00

The Company announced a quarterly dividend program in June 2003 of \$.0375 per share. The first dividend was paid August 8, 2003. A second dividend of \$.0375 per share was paid November 14, 2003.

4

The following table sets forth information regarding our equity compensation plans in effect as of August 31, 2003. Each of our equity compensation plans is an "employee benefit plan" as defined by Rule 405 of Regulation C of the Securities Act of 1933.

Securities Authorized for Issuance Under Equity Compensation Plans

Plan category	Number of shares of common stock to be issued upon exercise of outstanding options, warrants and rights	
Equity compensation plans approved by stockholders:		
1987 Option Plan	9,000	\$ 3.04
1994 Stock Plan	326,000	\$ 2.78
Equity compensation plans not approved by stockholders:		
None		
Total	335,000	\$ 2.79

<sup>(1)</sup> Excludes shares of common stock listed in the first column.

Nu s f equ

ITEM 6. SELECTED FINANCIAL DATA

FIVE-YEAR SUMMARY OF OPERATIONS (In thousands, except for per share information and financial ratios)  $\,$ 

	2003	2002	2001
Net sales Cost of products sold	\$ 10,793 8,704	\$ 12,948 11,348	\$ 20,877 17,023
Gross margin	2,089	1,600	3,854
Selling and administrative expense	1,412	1,461	2 <b>,</b> 995
Pension curtailment (gain)			
Acquisition related noncompete and consulting expense	100	290	550
Goodwill amortization		290	337
Carrying cost of closed facility			347
Severance expense			
Fair market value impairment of equipment			151
Loss on sale of subsidiary assets		2,506	
Interest and other income	(78)	(28)	(157)
Interest expense	123	363	821
Earnings (loss) from continuing	532	(2,002)	(1 100)
operations before taxes Income tax expense (benefit)	179	(2,992) (2,179)	(1 <b>,</b> 190) 3
income cax expense (benefit)		(2,173)	
Net earnings (loss)	\$ 353 =======	\$ (813) ======	\$ (1,193) ======
Basic earnings (loss)			
per share	\$ .14	\$ (.33)	\$ (.48)
	========	=======	=======
Average number of common shares	2,474	2,465	2,465
Diluted earnings (loss) share	\$ .14	\$ (.33)	\$ (.48)
Diraced earnings (1033) Share		=======	
Average number of common			
and dilutive potential			
common shares	2,486	2,465	2,465
Additional information:			
Financial Data:			
Total plant and equipment additions	\$ 161	\$ 613	\$ 513
Long-term debt	648	1,398	4,111
Total assets Cash flow from operations	9,174 1,123	9 <b>,</b> 799 (77)	16,338 2,634
Stockholders' equity	7,392	6 <b>,</b> 939	7,752
occomioració equicy	1,332	0,000	1,152
Financial Ratios:			
Current ratio	2.89:1	2.23:1	.78:1
Percentage of long term debt to equity	9%	20%	53%
Book value per basic common share	\$ 2.90	\$ 2.81	\$ 3.14

6

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES:

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities.

We believe that the estimates, assumptions and judgments involved in the accounting policies described below have the greatest potential impact on our financial statements, so we consider these to be our critical accounting policies. Because of the uncertainty inherent in these matters, actual results could differ from the estimates we used in applying the critical accounting policies. Within the context of these critical accounting policies, we are not currently aware of any reasonably likely event that would result in materially different amounts being reported.

Allowance for Excess and Obsolete Inventory:

Inventories, which are composed of raw materials, work in process and finished goods, are valued at the lower of cost or market. On a periodic basis, the Company analyzes the level of inventory on hand, its cost in relation to market value and estimated customer requirements to determine whether write-downs for excess or obsolete inventory are required. Actual customer requirements in any future periods are inherently uncertain and thus may differ from our estimates. If actual or expected requirements were significantly greater or lower than the established reserves, we would record a reduction or increase to the obsolescence allowance in the period in which we made such a determination.

#### Goodwill Impairment:

The Company evaluates the valuation of its goodwill according to the provisions of SFAS 142 to determine if the current value of goodwill has been impaired. To do this the Company determines the discounted present value of anticipated cash flows based on anticipated results of operations for the coming years. If we have changes in events or circumstances, including reductions in anticipated cash flows generated by our operations, goodwill could become impaired which would result in a charge to earnings.

#### Deferred Taxes:

The Company accounts for income taxes using the liability method. Deferred income taxes are provided for temporary difference between the financial reporting and tax bases of assets and liabilities. A valuation allowance would be set up should the realization of any deferred taxes become less likely than not to occur. The valuation allowance is analyzed periodically by the Company and may result in income tax expense different than statutory rates.

## LIQUIDITY AND CAPITAL RESOURCES:

The Company's net working capital at the end of fiscal 2003 was \$2,139,000 as compared to \$1,791,000 at the end of fiscal 2002. The improvement was due in large measure to the Company generating \$1.1 million in cash in fiscal 2003, and using those funds to pay down debt. The ratio of current assets to current liabilities improved to 2.89 to 1.0 from 2.23 to 1.0 in the prior year.

7

In fiscal 2002, the Company's cash provided from operations was a negative \$77,000, but included in that total were Bowman accounts payable and accrued liabilities of \$629,000 that were retained as part of the asset sale described in the next paragraph. Excluding those payments, the Company would have generated \$552,000 of cash from operations in fiscal 2002. Cash provided from operations was \$2.6 million in fiscal 2001.

As discussed in Item 1, the Company completed the asset sale of Bowman Tool & Machining, Inc. on February 22, 2002. As a result of this transaction in fiscal 2002, the Company received approximately \$3.1 million in cash, along with the buyer assuming another \$3.4 million in long-term debt consisting of capital leases. The Company used \$850,000 of the cash received to payoff its term note facility with its bank. The Company also used approximately \$629,000 of its cash received to pay accounts payable and accrued liabilities retained as part of the sale.

Additions to property, plant and equipment were \$161,000 in fiscal 2003 compared to \$613,000 in 2002 and \$513,000 in 2001. These amounts included \$607,000 and \$323,000 of machinery acquired through capital leases in 2002 and 2001, respectively. The major 2003 capital expenditures consisted of the acquisition of new production equipment.

Proceeds from the sale of equipment amounted to \$3,600 and \$4,400 in fiscal 2003 and 2002, respectively. In fiscal 2001, the Company sold its building in Long Lake, Minnesota for \$2.4 million.

The Company obtained a new revolving line credit agreement during fiscal 2003 with a bank. Under the agreement, the Company can borrow up to \$1 million depending on the level of accounts receivable and raw material. The agreement expires in December 2003 and has never been accessed.

The Company's total debt was \$844,000 at August 31, 2003 that consisted of capital lease obligations secured by production equipment. In fiscal 2003, the Company elected to payoff its seller subordinated note early. In connection with the prepayment, the Company received a \$28,000 discount from the note holder. Current maturities of long-term debt consist of \$196,000 due on capital leases. It is managements' belief that internally generated funds will be sufficient to enable the Company to meet its financial requirements during fiscal 2004, even if the Company does not renew its revolving line of credit. However, the Company intends on pursuing a renewal of the line.

#### RESULTS OF OPERATIONS:

Net sales in fiscal 2003 were \$10.8 million which is a decrease of \$2.2 million or 17% from fiscal 2002. The primary reason for the decrease was the asset sale of Bowman Tool in February 2002, and thus the inclusion of a half-year of Bowman sales in 2002 operations. Year-on-year sales for Taurus Numeric Tool (the remaining subsidiary of WSI) increased 28% in fiscal 2003 from approximately \$8.4 million in fiscal 2002. This increase in sales resulted from increases in

volume in the recreational vehicle market offset by the decline in sales from the aerospace and avionics market.

Net sales in fiscal 2002 were \$12.9 million which is a decrease of \$7.9 million or 38% from fiscal 2001. The primary reason for this was the asset sale of Bowman Tool in February 2002, and thus the inclusion of only a half-year of Bowman sales in 2002 operations. Year-on-year sales for Taurus increased 5% in fiscal 2002 to approximately \$8.4 million from \$8.0 million in 2001. This increase in sales resulted from the addition of a new product line in the recreational vehicle market offset by the decline in sales from the aerospace and avionics market due to the events of September 11, 2001.

8

The Company reported net income of \$353,000 or \$.14 per diluted share in fiscal 2003. The Company reported a net loss in fiscal 2002 of \$813,000 or \$.33 per share. Included in the 2002 results were recognition of the loss on the sale of the Bowman assets of \$2.5\$ million and an income tax benefit of approximately \$2.2\$ million. Excluding these two items, the Company incurred a loss from operations of \$486,000.

Gross margins in fiscal 2003 were 19.4%, an increase of 7.1% over fiscal 2002's margin of 12.3% and .9% over fiscal 2001's margin of 18.5%. The improvement in 2003's margins is largely attributable to increased volume efficiencies. Fiscal 2002 margins were hampered in large measure due to volume inefficiencies related to the softness of the aerospace/avionics markets and, correspondingly, due to the non-aerospace/avionics business consisting of higher material content products. Margins in 2002 were also affected by a \$255,000 increase in the Company's inventory obsolescence reserve made in the second quarter due to the softening of the aerospace/avionics business. Margins for the Taurus operation only were 10.5% and 23.0% for 2002 and 2001, respectively, and were affected by the items in the preceding discussion.

Selling and administrative expense of \$1.5 million in fiscal 2003 was a decrease of \$239,000 from fiscal 2002 and \$2.7 million from fiscal 2001. The decrease in selling and administrative expense in fiscal 2003 was due in part to the inclusion in fiscal 2002 of six months of Bowman administrative expense. WSI's selling and administrative costs were also lower in both 2003 and 2002 due to cost containment measures including reductions in wages and benefits, professional services and cost savings due to the consolidation efforts that were a result of the sale of the Bowman Tool subsidiary assets. The Company's fiscal 2003 fourth quarter selling and administrative expense was negatively affected by a \$48,000 charge related to an environmental claim relating to an incident that occurred in 1983 involving a subsidiary of the Company that no longer exists. The Company's selling and administrative expense was also lower in 2002 due to the Company's adoption of FAS 142 Goodwill and Intangible Assets as outlined in Note 11 of the financial statements which resulted in a reduction of amortization expense of \$337,000 versus 2001.

Interest expense of \$123,000 in fiscal 2003 was \$240,000 lower than 2002 and \$698,000 lower than 2001. The lower expense is a result of overall lower levels of long-term debt.

In 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, Business Combinations, and No. 142, Goodwill and Other Intangible Assets, effective for fiscal years beginning after December 15, 2001 with early adoption permitted for companies with fiscal years beginning after March 15, 2001. The Company adopted the new rules on accounting for

goodwill and other intangible assets beginning in the first quarter of fiscal 2002. Effective with the August 27, 2001 adoption of FAS 142, goodwill is no longer amortized but is instead subject to an annual impairment test. The Company has performed its transitional impairment test in conjunction with its adoption of FAS 142 and determined that no charge is warranted. The Company's primary method of estimating goodwill impairment consisted of a discounted cash flow analysis based on the Company's best estimate of future operations, taking into account variations that might occur with different levels of business.

The Company recorded income tax expense of \$179,000, or an effective tax rate of 34%, in 2003. The Company maintained its valuation allowance at zero during 2003. The Company recognized an income tax benefit of \$2.2 million in fiscal 2002. Prior to 2002, the Company recorded a valuation allowance for the full amount of the deferred tax assets. The valuation allowance was eliminated in 2002 based on the operating results from the fourth quarter and projections for upcoming years that, in the Company's

9

estimation, would make it more likely than not that it will fully utilize its prior loss carryforwards and tax credits.

See Notes to Consolidated Financial Statements regarding recent accounting standards to be adopted.

#### CAUTION REGARDING FORWARD-LOOKING STATEMENTS

Statements included in this Management's Discussion and Analysis of Financial Condition and Results of Operations, in the letter to shareholders, elsewhere in the Annual Report, in the Company's Form 10-K and in future filings by the Company with the Securities and Exchange Commission, in the Company's press releases and in oral statements made with the approval of an authorized executive officer which are not historical or current facts are "forward-looking statements." These statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made and are not predictions of actual future results. Forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. The following risks and uncertainties, as well as others not now anticipated, in some cases have affected, and in the future could affect, the Company's actual results and could cause the Company's actual financial performance to differ materially from that expressed in any forward-looking statement: (i) the Company's ability to obtain additional manufacturing programs and retain current programs; (ii) the loss of significant business from any one of its current customers could have a material adverse effect on the Company; (iii) a significant downturn in the industries in which the Company participates could have an adverse effect on the demand for Company services. In addition, the Company is materially dependent upon one customer that represented 74% of the Company's revenue in fiscal 2003. The loss of this customer or a significant reduction in business from this customer will have a material adverse effect on the Company. The foregoing list should not be construed as exhaustive and the Company disclaims any obligation subsequently to revise any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA:

See Consolidated Financial Statements section of this Annual Report on Form 10-K beginning on page 15, attached hereto, which consolidated financial statements are incorporated herein by reference.

10

#### QUARTERLY EARNINGS SUMMARY (UNAUDITED)

	Net Sales	Gross Margin	Net Earnings	Basic Earnings Per Share	Diluted Earnings Per Share
FISCAL 2003: First quarter Second quarter Third quarter Fourth quarter	\$ 2,434,293 2,359,109 3,051,583 2,947,665	\$ 461,463 411,835 615,707 599,675	\$ 38,650 67,926 145,942 100,851	\$ .02 .03 .06 .04	\$ .02 .03 .06 .04
FISCAL 2002: First quarter Second quarter Third quarter Fourth quarter	\$ 3,811,208 4,653,168 2,144,586 2,339,106	\$ 440,191 534,316 271,486 354,151	\$ (247,003) (2,748,346) (134,710) 2,317,295	\$ (.10) (1.11) (.05) .94	\$ (.10) (1.11) (.05) .94

#### PART III

Pursuant to General Instruction G (3), the Company omits Part III, Items 10, 11, 12, and 13, as a definitive proxy statement will be filed with the Commission pursuant to Regulation 14(a) within 120 days after August 31, 2003 and such information required by such items is incorporated herein by reference from the proxy statement.

#### ITEM 14. CONTROLS AND PROCEDURES:

## EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES

The Company's Chief Executive Officer, Michael J. Pudil, and Chief Financial Officer, Paul D. Sheely, have evaluated the Company's disclosure controls and procedures as of the end of the period covered by this report. Based upon that review, they have concluded that these controls and procedures are effective in ensuring that material information related to the Company is made known to them by others within the Company.

#### CHANGES IN INTERNAL CONTROLS

There have been no significant changes in internal control financial reporting that occurred during the fiscal period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

11

#### PART IV

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K

- (a) Documents filed as part of this report.
  - Consolidated Financial Statements: Reference is made to the Index to Consolidated Financial Statements (page 15) hereinafter contained for all Consolidated Financial Statements.
  - 2. Financial Statement Schedules:

Schedule II - Valuation and Qualifying Accounts - page 30 Schedules not listed above have been omitted, because they are either not applicable or not material, or the required information is included in the financial statements or related notes.

#### 3. Exhibits.

Exhibit No.	Description
3.1	Articles of Incorporation as amended, incorporated by reference from Exhibit 3 of the Registrant's Form 10-Q for the quarter ended November 29, 1998.
3.2	Bylaws, as amended - incorporated by reference from Exhibit 3.2 of the Registrant's Form 10-K for the year ended August 25, 2002.
10.1	1987 Stock Option Plan, incorporated by reference from Exhibit 10.4 of the Registrant's Form 10-K for the fiscal year ended August 30, 1987.
10.2	Amendment dated August 31, 1989 to the 1987 Stock Option Plan, incorporated by reference from Exhibit 10.5 of the Registrant's Form 10-K for the fiscal year ended August 27, 1989.
10.3	Washington Scientific Industries, Inc. 1994 Stock Plan, incorporated by reference from Exhibit 4.1 of the Registrant's Form S-8 as registered on May 14, 1999.
10.4	Employment Agreement between Michael J. Pudil and Registrant dated November 4, 1993, is incorporated by reference from Exhibit 10.4 of Registrant's Form 10K for the fiscal

year ended August 28, 1994.

10.5 Amendment dated January 9, 1997 to the employment agreement between the Registrant and Michael J. Pudil incorporated by reference from Exhibit 10 of the Registrant's Form 10-Q for the quarter ended February 23, 1997.

12

- 10.6 Lease Agreement dated February 15, 1999 between Taurus Numeric Tool, Inc. and Rodney and Reba Winter as included in the Stock Purchase Agreement between Rodney Winter and the Registrant, incorporated by reference from Exhibit 2.1 of Form 8-K filed February 28,1999.
- 10.7 Employment (change in control) Agreement between Michael J. Pudil and Registrant dated January 11, 2001 incorporated by reference from Exhibit 10.1 of the Registrant's Form 10-Q for the quarter ended May 27, 2001.
- 10.8 Employment (change in control) Agreement between Paul D. Sheely and Registrant dated January 11, 2001 incorporated by reference from Exhibit 10.2 of the Registrant's Form 10-Q for the quarter ended May 27, 2001.
- 10.9 Amendment No. 1 to Employment (change in control) Agreement between Michael J. Pudil and Registrant dated November 1, 2002.

  Incorporated by reference from Exhibit 10.10 of the Registrant's Form 10-K for the year ended August 25, 2002.
- 10.10 Amendment No. 1 to Employment (change in control) Agreement between Paul D. Sheely and Registrant dated November 1, 2002. Incorporated by reference from Exhibit 10.11 of the Registrant's Form 10-K for the year ended August 25, 2002.
- 10.11 Board of Directors Retirement Program dated June 25, 1982. Incorporated by reference from Exhibit 10.12 of the Registrant's Form 10-K for the year ended August 25, 2002.
- 14.1 Code of Ethics & Business Conduct adopted by the Company on October 29, 2003.
- 23.1 Consent of Schechter Dokken Kanter Andrews & Selcer Ltd.
- 23.2 Consent of Ernst & Young LLP.

- 31.1 Certification of Chief Executive Officer pursuant to Rules 13a-14 and 15d-14 of the Exchange Act.
- 31.2 Certification of Chief Financial Officer pursuant to Rules 13a-14 and 15d-14 of the Exchange Act.
- 32.1 Certificate pursuant to 18 U.S.C. Section 1350.
- (b) Reports of Form 8-K.

During the last quarter of the period covered by this report, the Company filed a Form 8-K dated June 27, 2003 reporting its third quarter earnings.

13

#### SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WSI INDUSTRIES, INC.

BY: /s/ Michael J. Pudil

Michael J. Pudil, President and
Chief Executive Officer

BY: /s/ Paul D. Sheely

Paul D. Sheely Vice President and Treasurer

DATE: November 26, 2003

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

SIGNATURE TITLE

/s/ Michael J. Pudil President, Chief Executive Officer,
Director

Michael J. Pudil

/s/ Paul Baszucki Director Nove

Nove

Paul Baszucki /s/ Melvin L. Katten Director Nove \_\_\_\_\_ Melvin L. Katten /s/ George J. Martin Director Nove \_\_\_\_\_ George J. Martin /s/ Eugene J. Mora Director Nove \_\_\_\_\_ Eugene J. Mora /s/ Michael N. Taglich Chairman of the Board, Director Nove

14

Michael N. Taglich

# INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULE

	PAGE
CONSOLIDATED FINANCIAL STATEMENTS	
Report of Independent Auditors	16
Consolidated Balance Sheets - August 31, 2003 and August 25, 2002	17
Consolidated Statements of Income - Years Ended August 31, 2003,	
August 25, 2002 and August 26, 2001	18
Consolidated Statements of Stockholders' Equity - Years Ended	
August 31, 2003, August 25, 2002 and August 26, 2001	19
Consolidated Statements of Cash Flows - Years Ended August 31, 2003,	
August 25, 2002 and August 26, 2001	20
Notes to Consolidated Financial Statements	21
SCHEDULE	
Schedule II - Valuation and Qualifying Accounts	30

REPORT OF INDEPENDENT AUDITORS

Board of Directors and Shareholders WSI Industries, Inc. Osseo, Minnesota

We have audited the consolidated balance sheets of WSI Industries, Inc. and Subsidiaries as of August 31, 2003 and August 25, 2002 and the related consolidated statements of income, stockholders' equity and cash flows for the years then ended. Our audits also included the financial statement schedule listed in the Index at Item 15 (a). These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits. The financial statements of WSI Industries, Inc. and Subsidiaries and the related financial statement schedule as of August 26, 2001, were audited by other auditors whose report dated October 12, 2001, expressed an unqualified opinion on those financial statements and an unqualified opinion on the financial statement schedule, when considered in relation to the basic financial statements taken as a whole.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the 2003 and 2002 consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of WSI Industries, Inc. and Subsidiaries as of August 31, 2003 and August 25, 2002, and the results of its operations and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the 2003 related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ Schechter Dokken Kanter Andrews & Selcer Ltd

Minneapolis, Minnesota October 9, 2003

16

CONSOLIDATED BALANCE SHEETS
AUGUST 31, 2003 AND AUGUST 25, 2002

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	2003	2002
ASSETS		
CURRENT ASSETS:	001 010	A 1 11E
Cash and cash equivalents Accounts receivable, less allowance for doubtful	\$ 891,218	
accounts of \$10,735 and \$10,753, respectively	1,530,811 606,262	1,154, 763,
Net Inventories (Note 3) Prepaid and other current assets	75,747	33,
Deferred tax assets (Note 7)	169,387	184,
Total current assets	3,273,425	3,252,
PROPERTY, PLANT, AND EQUIPMENT, AT COST (NOTE 5):		
Machinery and equipment	5,737,237	
Less accumulated depreciation	(4,018,638)	(3,605,
Total property, plant, and equipment	1,718,599	
DEFERRED TAX ASSETS (NOTE 7)	1,813,270	1,976,
INTANGIBLE ASSETS (NOTE 11):		
Goodwill and related acquisition costs net of		
accumulated amortization of \$344,812	2,368,452	2,368,
	\$ 9,173,746 ========	\$ 9,799,
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Trade accounts payable	\$ 403,277	\$ 465,
Accrued compensation and employee withholdings	384,857	171,
Miscellaneous accrued expenses	150,289	90,
Current portion of long-term debt (Note 4)	195 <b>,</b> 720	735 <b>,</b>
Total current liabilities	1,134,143	1,461,
LONG-TERM DEBT, LESS CURRENT PORTION (NOTE 4)	648,008	1,397,
COMMITMENTS (Note 5)		
STOCKHOLDERS' EQUITY (Note 6):		
Common stock, par value \$.10 a share; authorized 10,000,000 shares; issued and outstanding		
2,551,129 shares and 2,465,229, respectively	255,113	246,
Capital in excess of par value	1,826,901	1,640,
Retained earnings	5,309,581	5,051,
Total stockholders' equity	7,391,595	6,939,
	\$ 9,173,746	\$ 9,799,

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See notes to consolidated financial statements.

17

WSI INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME
YEARS ENDED AUGUST 31, 2003, AUGUST 25, 2002 AND AUGUST 26, 2001

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		2003	 2002
Net sales (Note 9)	\$	10,792,650	\$ 12,948,068
Cost of products sold		8,703,970	11,347,924
Gross margin		2,088,680	
Selling and administrative expense Loss (gain) on sale of equipment and building Fair market value impairment of equipment		1,511,458 9,972 	1,750,883
Loss on sale of subsidiary assets Interest and other income Interest expense		(87,984) 123,343	 2,505,919 (27,838) 363,063
		1,556,789	4,592,027
<pre>Income (loss) before income taxes Income tax expense (benefit) (Note 7)</pre>		531,891 178,522	(2,991,883) (2,179,119)
Net income (loss)		353 <b>,</b> 369	
Basic earnings (loss) per share	\$	.14	\$ (.33)
Diluted earnings (loss) per share	\$		\$ (.33)
Weighted average number of common shares outstanding	===	2,473,535 	
Weighted average number dilutive common shares outstanding	===	2,485,961	2,465,229

See notes to consolidated financial statements.

18

WSI INDUSTRIES, INC. AND SUBSIDIARIES

#### CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

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	COMMON	STOCK		_	1	
	SHARES	AM	AMOUNT		IN EXCESS OF PAR VALUE	
BALANCE AT AUGUST 27, 2000	2,465,229	\$	246,523	\$	1,640,934	\$
Net loss						(
BALANCE AT AUGUST 26, 2001	2,465,229	Ş	246,523	Ş	1,640,934	\$
Net loss						
BALANCE AT AUGUST 25, 2002	2,465,229	\$	246,523	\$	1,640,934	\$
Net earnings						
Exercise of stock options	100,000		10,000		202,500	
Dividends paid Repurchase of shares	(14,100)		(1,410)		(16,533)	
BALANCE AT AUGUST 31, 2003	2,551,129	\$	255,113	\$	1,826,901	\$
	========		======		=======	-==

See notes to consolidated financial statements.

19

WSI INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED AUGUST 31, 2003, AUGUST 25, 2002 AND AUGUST 26, 2001

		2003	
CASH FLOWS FROM OPERATING ACTIVITIES:	^	252 260	^
Net income (loss)	\$	353 <b>,</b> 369	\$
Adjustments to reconcile net income (loss) to net cash provided by			ļ
operating activities:			ļ
Loss on sale of subsidiary			ļ
Depreciation Amortization		630,222	ļ
			ļ
Loss (gain) on sale of property, plant, and equipment and other assets		9,972	
and other assets Deferred taxes		9,972 178,522	ļ
Fair market value impairment of equipment		170,322	ļ
Changes in assets and liabilities:  (Increase) decrease in:			
Accounts receivable		(376,224)	ļ
Inventories		157,061	•
Prepaid and other current assets		(41,757)	!
(Decrease) increase in accounts payable and accrued expenses		211,673	
Net cash provided by (used in) operating activities		1,122,838	
CASH FLOWS FROM INVESTING ACTIVITIES:			ļ
Additions to property, plant, and equipment		(160,671)	
Proceeds from sale of equipment and other assets		3,570	ļ
Sale of subsidiary			
Net cash provided by (used in) investing activities		(157,101)	
CASH FLOWS FROM FINANCING ACTIVITIES:			
Issuance of long-term debt			
Payment of long-term debt		(1,289,330)	
Issuance of common stock		212,500	
Dividends paid		(95,668)	
Purchase of Company stock		(17,943)	
Net cash used in financing activities		(1,190,441)	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(224,704)	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		1,115,922	
Gion into Gion agostinamis in adosimismo is seem			
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	891 <b>,</b> 218	\$ ===
SUPPLEMENTAL CASH FLOW INFORMATION:			
Cash paid during the year for:			
Interest	\$	129,226	\$
Income taxes		4,300	
Noncash investing and financing activities:			
Acquisition of machinery through capital lease			
Acquisition related debt			

See notes to consolidated financial statements.

20

WSI INDUSTRIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
YEARS ENDED AUGUST 31, 2003, AUGUST 25, 2002 AND AUGUST 26, 2001

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#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Business Description - WSI Industries, Inc. is involved in the precision contract metal machining business primarily serving the recreational vehicle, aerospace/avionics and computer industries.

Fiscal Year - WSI Industries, Inc. and Subsidiaries' (the Company) fiscal years represent a 52- to 53-week period ending the last Sunday in August. Fiscal 2003 consisted of 53 weeks while fiscal 2002 and 2001 each consisted of 52 weeks.

Basis of Presentation - The consolidated financial statements include the accounts of WSI Industries, Inc. and its subsidiaries. All material intercompany balances and transactions have been eliminated.

Cash and Cash Equivalents - Cash and cash equivalents include cash on hand, bank account balances and money market investments including debt obligations issued by the U. S. Government or its agencies and corporate obligations. At times bank balances exceed federally insured limits. Cash equivalents are carried at cost plus accrued interest which approximates fair value.

Inventories - Inventories are stated at the lower of cost (first-in, first-out method) or market. Inventory costs consist of material, direct labor, and manufacturing overhead.

Depreciation - The cost of substantially all equipment is being depreciated using the straight-line method. The estimated useful lives of the assets are as follows:

Machinery and equipment Transportation equipment

3 to 10 years 3 years

The Company evaluates long-term assets on a periodic basis in compliance with Statement of Financial Accounting Standards (SFAS) No. 121, Accounting for the Impairment of Long-lived Assets when indicators of impairment are present and the undiscounted cash flows estimated to be generated by those assets are less than the assets carrying amount.

During 2001, the Company determined that some excess equipment was worth less than its net book value. At that time the Company made an adjustment to record the book value of the related equipment down to its estimated fair market value. In 2001, the Company recognized approximately \$150,000 in expense related to this impairment. The Company has since disposed of the equipment.

Income Taxes - The Company accounts for income taxes using the

liability method. Deferred income taxes are provided for temporary differences between the financial reporting and tax bases of assets and liabilities.

Revenue Recognition - Revenues from sales of product are recorded upon shipment. Credit losses relating to customers have been minimal and within management's expectations. Based on management's evaluation of uncollected accounts receivable at the end of each year, bad debts are

21

provided for on the allowance method. Accounts are considered delinquent if they are 120 days past due. The Company mitigates its credit risk by performing credit checks and actively pursuing past due accounts.

Use of Estimates - The preparation of financial statements in conformity with U. S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Significant estimates made in those financial statements consist of estimates related to the impairment of goodwill as well as to the valuation allowance connected to the deferred tax assets.

Earnings per Share - Basic earnings per share is computed using the weighted average number of common shares outstanding. Diluted earnings per share is computed using the combination of dilutive common share equivalents and the weighted average number of common shares outstanding.

Stock Options - The Company has adopted the disclosure-only provisions of Statement of Financial Accounting Standards (SFAS) No. 123, Accounting for Stock-Based Compensation, but applies Accounting Principles Board Opinion No. 25 (APB 25) and related interpretation in accounting for its plans. Under APB 25, when the exercise price of employee stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recognized. In fiscal 2003, 184,000 shares of stock options were excluded from the diluted earnings per share computation due to their anti-dilutive effect.

Recently Issued Accounting Standards - In 2001, the FASB issued Statement of Financial Accounting Standards No. 141, "Business Combinations" and No. 142, "Goodwill and Other Intangible Assets". These standards change the accounting for business combinations by, among other things, prohibiting the prospective use of pooling-of-interests accounting and requiring companies to stop amortizing goodwill and certain intangible assets with an indefinite useful life created by business combinations accounted for using the purchase method of accounting. Instead, goodwill and intangible assets deemed to have an indefinite useful life will be subject to an annual review for impairment. The Company adopted the standards in the first quarter of fiscal 2002.

#### 2. DIVESTITURE

On February 22, 2002, the Company completed the asset sale of one of its subsidiaries, Bowman Tool & Machining, Inc., to W. Bowman

Consulting Company, an affiliate of the prior owner of Bowman. The Company received approximately \$3.1 million in cash from the sale, with the buyer also assuming another \$3.4 million in long-term debt (including capital leases) in exchange for substantially all the assets of Bowman Tool. The buyer also assumed any remaining liabilities associated with amounts due on the non-compete and employment agreements that were a result of the original 1999 Bowman acquisition. The Company retained approximately \$629,000 in accounts payable and accrued liabilities that were not part of the sale.

The Company recognized a loss from the sale of Bowman of approximately \$2.5 million. The loss consisted of the \$6.7 million in cash and debt assumed offset by accounts receivable and inventory purchased of \$1.25 million, net book value of property and equipment purchased of \$3.8 million, goodwill also of \$3.8 million as well as \$350,000 of costs associated with closing the deal.

The sale was completed at the close of the last business day of the second quarter of fiscal 2002 so the consolidated statement of operations and cash flows reflect six months of activity for Bowman in fiscal 2002.

22

#### INVENTORIES

Inventories consist primarily of raw material, work-in-process (WIP) and finished goods. The following table breaks out the values in each category net of the inventory valuation allowances of \$422,930 and \$517,380 at August 31, 2003 and August 25, 2002, respectively:

	Augus	st 31, 2003	Augus	st 25, 2002
Raw material WIP Finished goods	\$	185,785 211,188 209,289	\$	135,241 285,639 342,443
	\$	606,262	\$	763,323
	=====		=====	

#### 4. DEBT

Long-term debt consisted of the following:

	August 31, 2003	August 25, 2002
Subordinated promissory note		1,108,376
Capitalized lease obligations (Note 5)	843,728	1,024,682
	843,728	2,133,058
Less current portion	195,720	735,143

Long-term debt	\$ 648,008	\$ 1,397,915

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The Company obtained a new revolving credit agreement with a bank during fiscal 2003. Under the agreement, the Company can borrow up to \$1 million, with the loan being collateralized by all assets of the Company. The agreement expires January 1, 2004 and has restrictive provisions requiring a minimum net worth and current ratio, and a maximum ratio of debt to tangible net worth. At August 31, 2003, the Company was in compliance with these provisions. Interest on any amounts borrowed under the agreement would be at the bank's base rate (4.0% at August 31, 2003) plus .25%. During fiscal 2003, the Company did not access the line.

In connection with the acquisition of Taurus Numeric Tool, Inc., the Company entered into a Subordinated Promissory Note with the seller of Taurus. The agreement called for quarterly interest payments at 7.75%. The note was due in three equal annual installments commencing February 15, 2002. During fiscal 2003, the company elected to payoff the Note. In connection with the prepayment, the Company negotiated a reduction of the principal due in the amount of \$27,700. This amount is included in "Interest and other income" in the Consolidated Statements of Income.

#### 5. COMMITMENTS

Leases - Included in the consolidated balance sheet at August 31, 2003 are cost and accumulated depreciation on equipment subject to capitalized leases of \$1,788,730 and \$1,053,719 respectively. At August 25, 2002, the amounts were \$1,788,730 and \$857,614, respectively. As described in Note 2, the purchaser of Bowman Tool assumed capital leases with a present value of net minimum payment of \$1.5 million.

The present value of the net minimum payments on capital leases as of August 31, 2003 is as follows:

23

Fiscal years ending August:
2004
2005
2006
2007
2008
Thereafter

Total minimum lease payments
Less amount representing interest

Present value of net minimum lease payments Current portion

Capital lease obligation, less current portion

195,72

\$ 648,00

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The Company leases its Taurus facility under an operating lease that expires in February 2004 with a monthly base rent of \$9,640. Operating expenses and real estate taxes are paid by the Company.

The Company also leases a storage facility under an operating lease that expires in May 2004 with a monthly rent of \$2,013.

Future minimum lease payments for operating leases are:

Fiscal years ending August: 2004

Total minimum lease payments

\$ 71,38 -----\$ 71,38

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Rent expense of approximately \$144,000, \$286,000 and \$437,000 have been charged to operations for the years ended August 31, 2003, August 25, 2002 and August 26, 2001, respectively.

#### 6. STOCK OPTIONS

Stock Options - In fiscal 1988, the 1987 stock option plan was approved and 175,000 shares of common stock were reserved for granting of options to officers, key employees, and directors. No shares remain available for grant from this plan since the term of grant is limited to ten years from the date of the plan.

In fiscal 1995, the 1994 stock option plan was approved and 250,000 shares of common stock were reserved for granting of options to officers, key employees, and directors. During fiscal 1999, the plan was amended to reserve an additional 200,000 shares. At August 31, 2003, 102,166 shares remained reserved and available for grant under the plan.

Option transactions during the three years ended August 31, 2003 are summarized as follows:

24

Option Plan Opt Average Shares Price Shares \_\_\_\_\_ 291,500 Outstanding at August 27, 2000 118,000 2.26 Granted 59,000 2.60 (34,000) Lapsed (9,000)

1987 Stock

199

Outstanding at August 26, 2001	109,000	2.20	316,500
Granted			103,000
Lapsed or Cancelled			(97,500) 
Outstanding at August 25, 2002	109,000	2.20	322,000
Granted			58,000
Lapsed			(54,000)
Exercised	(100,000)	2.13	
Outstanding at August 31, 2003	9,000	\$ 3.04	326,000

The following pro forma information has been determined as if the Company had accounted for its stock options under the fair value method of SFAS 123. The fair value for these options was estimated at the date of grant using the Black-Scholes option pricing model with the following assumptions for grants issued during fiscal 2003, fiscal 2002 and fiscal 2001 as set forth in the table below. The estimated fair value of the options is amortized to expense over the options' vesting period.

	2003	2002	2001
Dividend yield	5%	None	Non
Expected volatility	77.47%	60.9%	55.7
Risk free interest rate	3.25%-4.4%	3%-4%	5.5
Expected term	5-10 years	5-10 years	10 year

The Company's net income and income per share would be adjusted to the pro forma amounts as follows:

			Years e	
	August 31, 2003		August 2	
Net Income (loss):				
As reported	\$	353 <b>,</b> 369	\$ (	
Less: Total Stock based compensation expense determined under fair value				
based method for all awards		(33, 287)		
Pro forma	\$	320,082	\$ (	
Income (loss) per basic common share:				
As reported	\$	.14	\$	
Pro forma	\$	.13	\$	

Income per diluted common share:

As reported	\$ .14	\$
Pro forma	\$ .13	\$

25

As of August 31, 2003, there were 151,000 options outstanding with exercise prices between \$1.22 and \$1.44, 47,000 options outstanding with exercise prices between \$2.00 and \$2.94, 56,000 shares with exercise prices between \$3.00 and \$3.88 and 81,000 options outstanding with exercise prices between \$4.13 and \$5.50. At August 31, 2003, outstanding options had a weighted-average remaining contractual life of 5 years.

The numbers of options exercisable as of August 31, 2003, August 25, 2002 and August 26, 2001 were 270,000, 354,000 and 348,500, respectively, at weighted average share prices of \$3.11, \$3.28, and \$3.88 per share, respectively.

#### 7. INCOME TAXES

Income tax expense (benefit) consisted of the following:

			Y∈	ears Ended	
	Aı	igust 31, 2003	Au	igust 25, 2002	Aug
Currently payable:					
Federal	\$		\$		\$
	Y		Ÿ	4 200	Y
State		<del></del>		4,300	
				4,300	
Deferred:				,	
Federal		167,437		(2,090,861)	
State		11,085		(92,558)	
Total	\$	178,522	\$	(2,179,119)	\$
	====:	, =========		=======	======

A reconciliation of the federal income tax provision at the statutory rate with actual taxes provided on (loss) earnings from continuing operations is as follows:

	Years Ended	
	August 31, 2003	August 25, 2002
Ordinary federal income tax statutory rate Limitation on (utilization of) tax assets	34.0%	(35.0%) 35.0

Change in valuation allowance		(72.2)
State income taxes net of federal tax effect	2.1	(2.1)
Other	(2.5)	1.5
Taxes provided	33.6%	(72.8)%
	=======	=======

Deferred income taxes are provided for the temporary differences between the financial reporting and tax bases of the Company's assets and liabilities. Temporary differences, net operating loss carryforwards, and valuation allowances comprising the net deferred taxes on the balance sheet are as follows:

26

	August 31, 2003
DEFERRED TAX ASSETS	
Accrued liabilities	\$ 10,414
Inventory valuation accruals	143,796
Net operating loss carryforwards	1,497,073
Tax credit carryforwards	576 <b>,</b> 638
Other	140,382
	2,368,303
DEFERRED TAX LIABILITIES	
Tax depreciation and amortization greater than book	
	385,646
Net deferred tax assets	1,982,657
Valuation allowance	
Net Deferred Tax Asset	\$ 1,982,657

The valuation allowance for net deferred tax assets was eliminated in 2002. The elimination was based on improved operating results in the fourth quarter of 2002, as well as projected operating results for 2003 and beyond. Correspondingly, the Company determined that it was more likely than not that it will be able to generate taxable income in the future to offset these deductions and carryforwards.

As of August 31, 2003, the Company had federal net operating loss carryforwards of approximately \$4,180,000 expiring in 2009-2022. Also as of August 31, 2003, the Company had \$525,000 in federal alternative minimum tax (AMT) credit carryforward and approximately \$46,000 in other credit carryforward. The AMT credits are available to offset future tax liabilities only to the extent that the Company has regular tax liabilities in excess of AMT tax liabilities.

#### 8. EMPLOYEE BENEFITS

The Company maintains a 401(k) profit sharing and retirement savings plan that all employees are eligible to participate in. Contributions charged to operations for fiscal 2003, 2002, and 2001, were \$78,822, \$102,233 and \$151,383, respectively.

#### 9. INFORMATION CONCERNING SALES TO MAJOR CUSTOMERS

The Company had sales to three customers which exceeded 10 percent of total sales during any one of fiscal years 2003, 2002 or 2001 as listed below:

Fiscal Year Sales

Customer	2003	2002	2001
#1	\$ 8,034,000	\$ 4,782,000	\$ 2,510,000
#2	_	4,119,000	11,493,000
#3	950 <b>,</b> 000	1,314,000	2,265,000

#### 10. EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings per share:

27

	2003		2002	
Net Income (Loss)	\$ =====	353 <b>,</b> 369	\$ ====	(812,
Denominator for earnings per share:				
Weighted average shares; denominator for basic earnings per share		2,473,535		2,465,
Effect of dilutive securities; employee and nonemployee options		12,426		
Dilutive common shares; denominator for diluted earnings per share	2,485,961 =======		====	2,465, ======
Basic (loss) income per share	\$	.14	\$ ====	( ======
Dilutive income (loss) per share	\$	.14	\$	(

#### 11. GOODWILL AND INTANGIBLE ASSETS

In 2001, the Financial Accounting Standards Board issued Statements of Financial Accounting Standards No. 141, Business Combinations, and No. 142, Goodwill and Other Intangible Assets, effective for fiscal years beginning after December 15, 2001 with early adoption permitted for companies with fiscal years beginning after March 15, 2001. Under the new rules, goodwill and intangible assets deemed to have indefinite lives will no longer be amortized but will be subject to annual impairment tests in accordance with the statements. Other intangible assets will continue to be amortized over their useful lives.

The Company adopted the new rules on accounting for goodwill and other intangible assets beginning in the first quarter of fiscal 2002. Effective with the August 27, 2001 adoption of FAS 142, goodwill is no longer amortized but is instead subject to an annual impairment test. The company has performed its transitional impairment test in conjunction with the adoption of FAS 142 and determined that no charge is warranted.

Goodwill and other intangible assets resulting from acquisitions of business and the formation of the Company consist of the following:

	August 31, 2003	August 25, 2002
Goodwill Less accumulated amortization	\$ 2,428,264 308,595	\$ 2,428,264 308,595
	\$ 2,119,669	\$ 2,119,669
Other identifiable intangibles: Organization Costs Less accumulated amortization	\$ 285,000 36,217	\$ 285,000 36,217
	\$ 248,783 ========	\$ 248,783

28

With the sale of the Bowman assets as described in Note 2, the goodwill and organization costs related to Bowman were eliminated. Goodwill amounted to \$3,901,499 with related accumulated amortization of \$339,014. Organization costs were \$270,000 with related accumulated amortization of \$27,779.

With the adoption of FAS 142 the Company ceased amortization of goodwill as of August 27, 2001. The following table presents the results of the Company for all periods presented on a comparable basis:

	August 31, 2003	August 25, 2002	
Reported net income (loss) per share	\$ 353,369	\$ (812,764)	
Add back amortization			
Adjusted net income (loss) per share	\$ 353,369 	\$ (812,764)	
Diluted net income (loss) per share: Reported net income (loss) Goodwill amortization	\$ .14	\$ (.33) 	
Adjusted net income (loss) per share	\$ .14	\$ (.33)	

29

#### WSI INDUSTRIES, INC. AND SUBSIDIARIES

ALLOWANCE FOR

#### SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS

BALANCE AT NET ADDITIONS
BEGINNING CHARGED TO NET
OF PERIOD COST AND EXPENSES DEDUCTIONS DESCRIPTION Reserves deducted from assets to which it applies: ALLOWANCE FOR DOUBTFUL ACCOUNTS: Year ended \$ 27,500 \$ 0 August 26, 2001 \$ 0 -----Year ended August 25, 2002 \$ 27,500 \$ 0 \$ 16,747 \_\_\_\_\_ ======== \_\_\_\_\_ Year ended \$ 10**,**753 \$ 0 \$ 18 August 31, 2003 ========

Years ended

Year ended

August 31, 2003