

RYDER SYSTEM INC  
Form 10-Q  
July 27, 2011

Table of Contents

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2011  
OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_  
Commission File Number: 1-4364  
RYDER SYSTEM, INC.  
(Exact name of registrant as specified in its charter)**

**Florida**  
(State or other jurisdiction of incorporation or  
organization)

**59-0739250**  
(I.R.S. Employer Identification No.)

**11690 N.W. 105th Street  
Miami, Florida 33178**  
(Address of principal executive offices, including zip  
code)

**(305) 500-3726**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ☒ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES ☒ NO ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated  
filer ☐

Accelerated filer ☐

Non-accelerated filer ☐  
(Do not check if a smaller  
reporting company)

Smaller reporting  
company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) YES ☐ NO ☒

The number of shares of Ryder System, Inc. Common Stock (\$0.50 par value per share) outstanding at June 30, 2011 was 51,132,027.



**RYDER SYSTEM, INC.**  
**FORM 10-Q QUARTERLY REPORT**  
**TABLE OF CONTENTS**

|                                                                                                            | <b>Page No.</b> |
|------------------------------------------------------------------------------------------------------------|-----------------|
| <b><u>PART I FINANCIAL INFORMATION</u></b>                                                                 |                 |
| <b><u>ITEM 1 Financial Statements (unaudited)</u></b>                                                      |                 |
| <u>Consolidated Condensed Statements of Earnings Three and six months ended June 30, 2011 and 2010</u>     | 1               |
| <u>Consolidated Condensed Balance Sheets June 30, 2011 and December 31, 2010</u>                           | 2               |
| <u>Consolidated Condensed Statements of Cash Flows Six months ended June 30, 2011 and 2010</u>             | 3               |
| <u>Consolidated Condensed Statement of Shareholders Equity Six months ended June 30, 2011</u>              | 4               |
| <u>Notes to Consolidated Condensed Financial Statements</u>                                                | 5               |
| <b><u>ITEM 2 Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b> | 24              |
| <b><u>ITEM 3 Quantitative and Qualitative Disclosures About Market Risk</u></b>                            | 45              |
| <b><u>ITEM 4 Controls and Procedures</u></b>                                                               | 45              |
| <b><u>PART II OTHER INFORMATION</u></b>                                                                    |                 |
| <b><u>ITEM 2 Unregistered Sales of Equity Securities and Use of Proceeds</u></b>                           | 45              |
| <b><u>ITEM 6 Exhibits</u></b>                                                                              | 46              |
| <b><u>SIGNATURES</u></b>                                                                                   | 47              |
| <u>EX-31.1</u>                                                                                             |                 |
| <u>EX-31.2</u>                                                                                             |                 |
| <u>EX-32</u>                                                                                               |                 |
| <u>EX-101 INSTANCE DOCUMENT</u>                                                                            |                 |
| <u>EX-101 SCHEMA DOCUMENT</u>                                                                              |                 |
| <u>EX-101 CALCULATION LINKBASE DOCUMENT</u>                                                                |                 |
| <u>EX-101 LABELS LINKBASE DOCUMENT</u>                                                                     |                 |
| <u>EX-101 PRESENTATION LINKBASE DOCUMENT</u>                                                               |                 |
| <u>EX-101 DEFINITION LINKBASE DOCUMENT</u>                                                                 |                 |

Table of Contents

**PART I. FINANCIAL INFORMATION**  
**ITEM 1. FINANCIAL STATEMENTS**  
**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS**  
(unaudited)

|                                                         | Three months ended June<br>30, |           | Six months ended June 30, |           |
|---------------------------------------------------------|--------------------------------|-----------|---------------------------|-----------|
|                                                         | 2011                           | 2010      | 2011                      | 2010      |
| (In thousands, except per share amounts)                |                                |           |                           |           |
| Revenue                                                 | \$ 1,513,344                   | 1,286,123 | \$ 2,938,720              | 2,506,061 |
| Operating expense (exclusive of items shown separately) | 738,466                        | 611,495   | 1,432,889                 | 1,189,109 |
| Salaries and employee-related costs                     | 370,367                        | 310,241   | 735,762                   | 614,953   |
| Subcontracted transportation                            | 83,193                         | 64,585    | 166,275                   | 124,922   |
| Depreciation expense                                    | 214,858                        | 206,761   | 420,795                   | 417,766   |
| Gains on vehicle sales, net                             | (15,658)                       | (6,587)   | (28,007)                  | (11,105)  |
| Equipment rental                                        | 14,729                         | 16,614    | 28,962                    | 33,069    |
| Interest expense                                        | 32,974                         | 31,152    | 67,393                    | 64,488    |
| Miscellaneous income, net                               | (595)                          | (345)     | (4,737)                   | (1,840)   |
| Restructuring and other charges, net                    |                                |           | 768                       |           |
|                                                         | 1,438,334                      | 1,233,916 | 2,820,100                 | 2,431,362 |
| Earnings from continuing operations before income taxes | 75,010                         | 52,207    | 118,620                   | 74,699    |
| Provision for income taxes                              | 34,096                         | 21,607    | 51,849                    | 31,227    |
| Earnings from continuing operations                     | 40,914                         | 30,600    | 66,771                    | 43,472    |
| Loss from discontinued operations, net of tax           | (881)                          | (759)     | (1,613)                   | (1,258)   |
| Net earnings                                            | \$ 40,033                      | 29,841    | \$ 65,158                 | 42,214    |
| Earnings (loss) per common share Basic                  |                                |           |                           |           |
| Continuing operations                                   | \$ 0.80                        | 0.58      | \$ 1.30                   | 0.82      |
| Discontinued operations                                 | (0.02)                         | (0.01)    | (0.03)                    | (0.02)    |
| Net earnings                                            | \$ 0.78                        | 0.57      | \$ 1.27                   | 0.80      |
| Earnings (loss) per common share Diluted                |                                |           |                           |           |
| Continuing operations                                   | \$ 0.79                        | 0.58      | \$ 1.29                   | 0.82      |
| Discontinued operations                                 | (0.02)                         | (0.02)    | (0.03)                    | (0.03)    |
| Net earnings                                            | \$ 0.77                        | 0.56      | \$ 1.26                   | 0.79      |

|                                                   |    |             |      |    |             |      |
|---------------------------------------------------|----|-------------|------|----|-------------|------|
| Cash dividends declared and paid per common share | \$ | <b>0.27</b> | 0.25 | \$ | <b>0.54</b> | 0.50 |
|---------------------------------------------------|----|-------------|------|----|-------------|------|

*See accompanying notes to consolidated condensed financial statements.*

1

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**Table of Contents**

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED BALANCE SHEETS**  
(unaudited)

|                                                                                                                                            | <b>June 30,<br/>2011</b>                        | December 31,<br>2010 |
|--------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|----------------------|
|                                                                                                                                            | (Dollars in thousands, except per share amount) |                      |
| Assets:                                                                                                                                    |                                                 |                      |
| Current assets:                                                                                                                            |                                                 |                      |
| Cash and cash equivalents                                                                                                                  | \$ 130,156                                      | 213,053              |
| Receivables, net                                                                                                                           | 752,863                                         | 615,003              |
| Inventories                                                                                                                                | 64,884                                          | 58,701               |
| Prepaid expenses and other current assets                                                                                                  | 157,558                                         | 136,544              |
| Total current assets                                                                                                                       | 1,105,461                                       | 1,023,301            |
| Revenue earning equipment, net of accumulated depreciation of \$3,363,654 and \$3,247,400, respectively                                    | 4,817,487                                       | 4,201,218            |
| Operating property and equipment, net of accumulated depreciation of \$902,966 and \$880,757, respectively                                 | 632,989                                         | 606,843              |
| Goodwill                                                                                                                                   | 381,499                                         | 355,842              |
| Intangible assets                                                                                                                          | 85,975                                          | 72,269               |
| Direct financing leases and other assets                                                                                                   | 420,878                                         | 392,901              |
| Total assets                                                                                                                               | \$ 7,444,289                                    | 6,652,374            |
| Liabilities and shareholders' equity:                                                                                                      |                                                 |                      |
| Current liabilities:                                                                                                                       |                                                 |                      |
| Short-term debt and current portion of long-term debt                                                                                      | \$ 293,882                                      | 420,124              |
| Accounts payable                                                                                                                           | 395,490                                         | 294,380              |
| Accrued expenses and other current liabilities                                                                                             | 495,808                                         | 417,015              |
| Total current liabilities                                                                                                                  | 1,185,180                                       | 1,131,519            |
| Long-term debt                                                                                                                             | 2,947,899                                       | 2,326,878            |
| Other non-current liabilities                                                                                                              | 692,566                                         | 680,808              |
| Deferred income taxes                                                                                                                      | 1,159,365                                       | 1,108,856            |
| Total liabilities                                                                                                                          | 5,985,010                                       | 5,248,061            |
| Shareholders' equity:                                                                                                                      |                                                 |                      |
| Preferred stock of no par value per share authorized, 3,800,917; none outstanding,<br>June 30, 2011 or December 31, 2010                   |                                                 |                      |
| Common stock of \$0.50 par value per share authorized, 400,000,000; outstanding,<br>June 30, 2011 51,132,027; December 31, 2010 51,174,757 | 25,566                                          | 25,587               |

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|                                            |                     |           |
|--------------------------------------------|---------------------|-----------|
| Additional paid-in capital                 | <b>752,911</b>      | 735,540   |
| Retained earnings                          | <b>1,027,281</b>    | 1,019,785 |
| Accumulated other comprehensive loss       | <b>(346,479)</b>    | (376,599) |
| Total shareholders' equity                 | <b>1,459,279</b>    | 1,404,313 |
| Total liabilities and shareholders' equity | <b>\$ 7,444,289</b> | 6,652,374 |

*See accompanying notes to consolidated condensed financial statements.*

2

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**Table of Contents**

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS**  
(unaudited)

|                                                                                | Six months ended June 30, |           |
|--------------------------------------------------------------------------------|---------------------------|-----------|
|                                                                                | 2011                      | 2010      |
|                                                                                | (In thousands)            |           |
| Cash flows from operating activities from continuing operations:               |                           |           |
| Net earnings                                                                   | \$ 65,158                 | 42,214    |
| Less: Loss from discontinued operations, net of tax                            | (1,613)                   | (1,258)   |
| Earnings from continuing operations                                            | 66,771                    | 43,472    |
| Depreciation expense                                                           | 420,795                   | 417,766   |
| Gains on vehicle sales, net                                                    | (28,007)                  | (11,105)  |
| Share-based compensation expense                                               | 8,340                     | 8,017     |
| Amortization expense and other non-cash charges, net                           | 18,766                    | 19,567    |
| Deferred income tax expense (benefit)                                          | 40,123                    | (22,994)  |
| Changes in operating assets and liabilities, net of acquisitions:              |                           |           |
| Receivables                                                                    | (84,408)                  | (30,740)  |
| Inventories                                                                    | (4,717)                   | (1,169)   |
| Prepaid expenses and other assets                                              | (12,029)                  | 4,946     |
| Accounts payable                                                               | 21,521                    | 17,941    |
| Accrued expenses and other non-current liabilities                             | 25,638                    | 85,494    |
| Net cash provided by operating activities from continuing operations           | 472,793                   | 531,195   |
| Cash flows from financing activities from continuing operations:               |                           |           |
| Net change in commercial paper borrowings                                      | 163,395                   | 187,700   |
| Debt proceeds                                                                  | 701,542                   | 13,588    |
| Debt repaid, including capital lease obligations                               | (376,450)                 | (226,411) |
| Dividends on common stock                                                      | (27,825)                  | (26,554)  |
| Common stock issued                                                            | 20,257                    | 6,941     |
| Common stock repurchased                                                       | (42,047)                  | (57,665)  |
| Excess tax benefits from share-based compensation                              | 1,398                     | 533       |
| Debt issuance costs                                                            | (6,781)                   | (156)     |
| Net cash provided by (used in) financing activities from continuing operations | 433,489                   | (102,024) |
| Cash flows from investing activities from continuing operations:               |                           |           |
| Purchases of property and revenue earning equipment                            | (817,377)                 | (544,389) |
| Sales of revenue earning equipment                                             | 136,578                   | 102,027   |
| Sales of operating property and equipment                                      | 6,180                     | 1,414     |
| Acquisitions                                                                   | (348,584)                 | (2,409)   |
| Collections on direct finance leases                                           | 30,046                    | 30,914    |
| Changes in restricted cash                                                     | 2,662                     | 1,935     |
| Other, net                                                                     |                           | 1,950     |

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|                                                                             |                   |           |
|-----------------------------------------------------------------------------|-------------------|-----------|
| Net cash used in investing activities from continuing operations            | <b>(990,495)</b>  | (408,558) |
| Effect of exchange rate changes on cash                                     | <b>2,862</b>      | (3,623)   |
| (Decrease) increase in cash and cash equivalents from continuing operations | <b>(81,351)</b>   | 16,990    |
| Cash flows from discontinued operations:                                    |                   |           |
| Operating cash flows                                                        | <b>(1,603)</b>    | (5,676)   |
| Financing cash flows                                                        | <b>27</b>         | (2,940)   |
| Investing cash flows                                                        |                   | 1,544     |
| Effect of exchange rate changes on cash                                     | <b>30</b>         | (29)      |
| Decrease in cash and cash equivalents from discontinued operations          | <b>(1,546)</b>    | (7,101)   |
| (Decrease) increase in cash and cash equivalents                            | <b>(82,897)</b>   | 9,889     |
| Cash and cash equivalents at January 1                                      | <b>213,053</b>    | 98,525    |
| Cash and cash equivalents at June 30                                        | <b>\$ 130,156</b> | 108,414   |

*See accompanying notes to consolidated condensed financial statements.*

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS' EQUITY**  
(unaudited)

|                                                                                                  | Preferred<br>Stock<br>Amount | Common Stock<br>Shares | Par       | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Loss | Total     |
|--------------------------------------------------------------------------------------------------|------------------------------|------------------------|-----------|----------------------------------|----------------------|-----------------------------------------------|-----------|
| (Dollars in thousands, except per share amount)                                                  |                              |                        |           |                                  |                      |                                               |           |
| Balance at<br>December 31, 2010                                                                  | \$                           | 51,174,757             | \$ 25,587 | 735,540                          | 1,019,785            | (376,599)                                     | 1,404,313 |
| Components of<br>comprehensive income:                                                           |                              |                        |           |                                  |                      |                                               |           |
| Net earnings                                                                                     |                              |                        |           |                                  | 65,158               |                                               | 65,158    |
| Foreign currency<br>translation adjustments                                                      |                              |                        |           |                                  |                      | 25,988                                        | 25,988    |
| Unrealized loss related<br>to derivatives                                                        |                              |                        |           |                                  |                      | (136)                                         | (136)     |
| Amortization of<br>pension and<br>postretirement items,<br>net of tax                            |                              |                        |           |                                  |                      | 5,788                                         | 5,788     |
| Change in net actuarial<br>loss, net of tax                                                      |                              |                        |           |                                  |                      | (1,520)                                       | (1,520)   |
| Total comprehensive<br>income                                                                    |                              |                        |           |                                  |                      |                                               | 95,278    |
| Common stock<br>dividends declared and<br>paid \$0.54 per share                                  |                              |                        |           |                                  | (27,825)             |                                               | (27,825)  |
| Common stock issued<br>under employee stock<br>option and stock<br>purchase plans <sup>(1)</sup> |                              | 780,170                | 390       | 19,867                           |                      |                                               | 20,257    |
| Benefit plan stock<br>purchases <sup>(2)</sup>                                                   |                              | (2,900)                | (1)       | (146)                            |                      |                                               | (147)     |
| Common stock<br>repurchases                                                                      |                              | (820,000)              | (410)     | (11,653)                         | (29,837)             |                                               | (41,900)  |
| Share-based<br>compensation                                                                      |                              |                        |           | 8,340                            |                      |                                               | 8,340     |
| Tax benefits from<br>share-based<br>compensation                                                 |                              |                        |           | 963                              |                      |                                               | 963       |
| Balance at June 30,<br>2011                                                                      | \$                           | 51,132,027             | \$ 25,566 | 752,911                          | 1,027,281            | (346,479)                                     | 1,459,279 |

- (1) *Net of common shares delivered as payment for the exercise price or to satisfy the option holders' withholding tax liability upon exercise of options.*
- (2) *Represents open-market transactions of common shares by the trustee of Ryder's deferred compensation plans. See accompanying notes to consolidated condensed financial statements.*

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS**  
(unaudited)

**(A) INTERIM FINANCIAL STATEMENTS**

The accompanying unaudited Consolidated Condensed Financial Statements include the accounts of Ryder System, Inc. (Ryder) and all entities in which Ryder has a controlling voting interest ( subsidiaries ), and variable interest entities (VIEs) required to be consolidated in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The accompanying unaudited Consolidated Condensed Financial Statements have been prepared in accordance with the accounting policies described in our 2010 Annual Report on Form 10-K and should be read in conjunction with the Consolidated Financial Statements and notes thereto. These financial statements do not include all of the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement have been included and the disclosures herein are adequate. The operating results for interim periods are unaudited and are not necessarily indicative of the results that can be expected for a full year.

**(B) ACCOUNTING CHANGES**

In September 2009, the Financial Accounting Standards Board (FASB) issued accounting guidance which amends the criteria for allocating a contract's consideration to individual services or products in multiple-deliverable arrangements. The guidance requires that the best estimate of selling price be used when vendor specific objective or third-party evidence for deliverables cannot be determined. This guidance is effective for us for revenue arrangements entered into or materially modified after December 31, 2010. The adoption of this accounting guidance did not have a material impact on our consolidated financial position, results of operations or cash flows.

**(C) ACQUISITIONS**

*Hill Hire plc* On June 8, 2011, we acquired all of the common stock of Hill Hire plc (Hill Hire), a U.K. based full service leasing, rental and maintenance company for a purchase price of \$251.5 million, net of cash acquired, all of which was paid as of June 30, 2011. The acquisition included Hill Hire's fleet of approximately 8,000 full service lease and 5,700 rental vehicles, and approximately 400 contractual customers. The fleet included 9,700 trailers. The initial recording of the transaction was based on preliminary valuation assessments and is subject to change. The combined network operates under the Ryder name, complementing our Fleet Management Solutions (FMS) business segment market coverage in the U.K. Transaction costs related to the Hill Hire acquisition, all of which were included in Operating expense in the Consolidated Condensed Statement of Earnings, totaled \$1.9 million for the six months ended June 30, 2011.

The preliminary purchase price allocations and resulting impact on the June 30, 2011 Consolidated Condensed Balance Sheet relating to the Hill Hire acquisition were as follows:

|                                              | <b>(In<br/>thousands)</b> |
|----------------------------------------------|---------------------------|
| Assets:                                      |                           |
| Revenue earning equipment                    | \$ 201,429                |
| Operating property and equipment             | 18,780                    |
| Customer relationships and other intangibles | 5,567                     |
| Other assets, primarily accounts receivable  | 60,988                    |
|                                              | <b>286,764</b>            |
| Liabilities, primarily accrued liabilities   | <b>(35,269)</b>           |
| Net assets acquired                          | <b>\$ 251,495</b>         |

**Pro Forma Information** The operating results of Hill Hire have been included in the consolidated condensed financial statements from the date of acquisition. The following table provides the unaudited pro forma revenues, net earnings and earnings per common share as if the results of the Hill Hire acquisition had been included in operations commencing January 1, 2010. This pro forma information is not necessarily indicative either of the combined results of operations that actually would have been realized had the acquisition been consummated during the periods for which the pro forma information is presented, or of future results.

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

|                                          |                          | Three months ended June 30, |           | Six months ended June 30, |           |
|------------------------------------------|--------------------------|-----------------------------|-----------|---------------------------|-----------|
|                                          |                          | 2011                        | 2010      | 2011                      | 2010      |
| (In thousands, except per share amounts) |                          |                             |           |                           |           |
| Revenue                                  | As reported              | \$ 1,513,344                | 1,286,123 | \$ 2,938,720              | 2,506,061 |
| Revenue                                  | Pro forma                | \$ 1,543,084                | 1,321,924 | \$ 3,006,290              | 2,578,223 |
| Net earnings                             | As reported              | \$ 40,033                   | 29,841    | \$ 65,158                 | 42,214    |
| Net earnings                             | Pro forma <sup>(1)</sup> | \$ 47,791                   | 28,637    | \$ 77,773                 | 42,433    |
| Net earnings per common share:           |                          |                             |           |                           |           |
| Basic                                    | As reported              | \$ 0.78                     | 0.57      | \$ 1.27                   | 0.80      |
| Basic                                    | Pro forma                | \$ 0.93                     | 0.54      | \$ 1.51                   | 0.80      |
| Diluted                                  | As reported              | \$ 0.77                     | 0.56      | \$ 1.26                   | 0.79      |
| Diluted                                  | Pro forma                | \$ 0.92                     | 0.54      | \$ 1.50                   | 0.80      |

(1) For the three and six months ended June 30, 2010, the pro forma net earnings include restructuring and integration-related transition and transaction costs of \$5.1 million and \$7.6 million, respectively.

**B.I.T. Leasing Inc.** On April 1, 2011, we acquired the assets of B.I.T. Leasing, Inc. ( BIT ), a full service truck leasing and fleet services company located in Hayward, California, for a purchase price of \$13.8 million, of which \$13.2 million was paid as of June 30, 2011. This agreement complements a 2010 acquisition whereby we acquired a portion of BIT's fleet of full service lease and rental vehicles and contractual customers. The combination of both acquisitions included BIT's fleet of approximately 490 full service lease and rental vehicles, 70 contract maintenance vehicles and 130 contractual customers. The initial recording of the transaction was based on preliminary valuation assessments and is subject to change. As of June 30, 2011, goodwill and customer relationship intangibles related to the BIT acquisition were \$1.4 million and \$0.5 million, respectively. The combined network operates under the Ryder name, complementing our FMS business segment market coverage in California.

**The Scully Companies** On January 28, 2011, we acquired the common stock of The Scully Companies, Inc.'s ( Scully ) FMS business and the assets of Scully's Dedicated Contract Carriage (DCC) business. The acquisition included Scully's fleet of approximately 1,800 full service lease and 300 rental vehicles, and approximately 200 contractual customers. The purchase price was \$91.2 million, of which \$71.2 million was paid as of June 30, 2011. During 2011, the purchase price was increased by \$0.5 million due to the settlement of working capital related items. The purchase price includes \$14.4 million in contingent consideration to be paid to the seller provided acquired customers are retained for a specified period. The contingent consideration is expected to be paid by the end of the year. As of June 30, 2011, the fair value of the contingent consideration has been reflected within Accrued expenses and other current liabilities in our Consolidated Condensed Balance Sheet. See Note (N), Fair Value Measurements, for additional information. The initial recording of the transaction was based on preliminary valuation assessments and is subject to change. As of June 30, 2011, goodwill and customer relationship intangibles related to the Scully acquisition were \$27.8 million and \$11.1 million, respectively. The combined network operates under the Ryder name, complementing our FMS and DCC business segments market coverage in the Western United States.

**Carmenita Leasing, Inc.** On January 10, 2011, we acquired the assets of Carmenita Leasing, Inc. ( Carmenita ), a full service leasing and rental business located in Santa Fe Springs, California, which included a fleet of approximately 190 full service lease and rental vehicles, and 60 contractual customers for a purchase price of \$9.0 million, of which \$8.6 million was paid as of June 30, 2011. The initial recording of the transaction was based on

preliminary valuation assessments and is subject to change. As of June 30, 2011, goodwill and customer relationship intangibles related to the Carmenita acquisition were \$0.3 million and \$0.3 million, respectively. The combined network operates under the Ryder name, complementing our FMS business segment market coverage in California.

*Total Logistic Control* On December 31, 2010, we acquired all of the common stock of Total Logistic Control ( TLC ), a leading provider of comprehensive supply chain solutions to food, beverage, and consumer packaged goods manufacturers in the U.S.



Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

TLC provides customers a broad suite of end-to-end services, including distribution management, contract packaging services and solutions engineering. This acquisition enhances our Supply Chain Solutions (SCS) capabilities and growth prospects in the areas of packaging and warehousing, including temperature-controlled facilities. The purchase price was \$208.0 million, of which \$3.4 million was paid during the six months ended June 30, 2011. During the six months ended June 30, 2011, the purchase price was reduced by \$0.6 million due to contractual adjustments in acquired deferred taxes. The purchase price is subject to further adjustments based on resolution of certain items with the seller. As of June 30, 2011, goodwill and customer relationship intangibles related to the TLC acquisition were \$134.0 million and \$35.0 million, respectively.

Pro forma information for the 2011 acquisitions, other than Hill Hire, is not disclosed because the effect of these acquisitions is not significant. During the six months ended June 30, 2011 and 2010, we paid \$0.7 million and \$2.4 million, respectively, related to other acquisitions completed in the prior years.

**(D) DISCONTINUED OPERATIONS**

In 2009, we ceased SCS service operations in Brazil, Argentina, Chile and European markets. Accordingly, results of these operations, financial position and cash flows are separately reported as discontinued operations for all periods presented either in the Consolidated Condensed Financial Statements or notes thereto.

Summarized results of discontinued operations were as follows:

|                                               | Three months ended<br>June 30, |       | Six months ended June 30, |         |
|-----------------------------------------------|--------------------------------|-------|---------------------------|---------|
|                                               | <b>2011</b>                    | 2010  | <b>2011</b>               | 2010    |
|                                               | (In thousands)                 |       |                           |         |
| Pre-tax loss from discontinued operations     | <b>\$ (969)</b>                | (832) | <b>\$ (1,716)</b>         | (1,337) |
| Income tax benefit                            | <b>88</b>                      | 73    | <b>103</b>                | 79      |
| Loss from discontinued operations, net of tax | <b>\$ (881)</b>                | (759) | <b>\$ (1,613)</b>         | (1,258) |

Results of discontinued operations in 2011 and 2010 included losses related to adverse legal developments, professional fees and administrative fees associated with our discontinued South American operations.

We are subject to various claims, tax assessments and administrative proceedings associated with our discontinued operations. We have established loss provisions for matters in which losses are deemed probable and can be reasonably estimated. However, at this time, it is not possible for us to determine fully the ultimate effect of all unasserted claims and assessments on our consolidated financial condition, results of operations or liquidity. Additional adjustments and expenses may be recorded through discontinued operations in future periods as further relevant information becomes available. Although it is not possible to predict the ultimate outcome of these matters, we do not expect that any resulting liability will have a material adverse effect upon our financial condition, results of operations or liquidity.

The following is a summary of assets and liabilities of discontinued operations:

|                                                   | <b>June 30,<br/>2011</b> | December<br>31,<br>2010 |
|---------------------------------------------------|--------------------------|-------------------------|
|                                                   | (In thousands)           |                         |
| Assets:                                           |                          |                         |
| Total current assets, primarily other receivables | <b>\$4,639</b>           | 4,710                   |
| Total assets                                      | <b>\$6,535</b>           | 6,346                   |

Liabilities:

|                                                     |                |       |
|-----------------------------------------------------|----------------|-------|
| Total current liabilities, primarily other payables | <b>\$5,119</b> | 4,018 |
| Total liabilities                                   | <b>\$9,012</b> | 7,882 |

(E) SHARE-BASED COMPENSATION PLANS

Share-based incentive awards are provided to employees under the terms of various share-based compensation plans (collectively, the Plans). The Plans are administered by the Compensation Committee of the Board of Directors. Awards under the Plans principally include at-the-money stock options, nonvested stock and cash awards.

Share-based compensation expense is generally recorded in Salaries and employee-related costs in the Consolidated Condensed Statements of Earnings.

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

The following table provides information on share-based compensation expense and income tax benefits recognized during the periods:

|                                              | Three months ended<br>June 30, |         | Six months ended June<br>30, |         |
|----------------------------------------------|--------------------------------|---------|------------------------------|---------|
|                                              | 2011                           | 2010    | 2011                         | 2010    |
|                                              | (In thousands)                 |         |                              |         |
| Stock option and stock purchase plans        | \$ 2,357                       | 2,240   | \$ 4,604                     | 4,493   |
| Nonvested stock                              | 1,878                          | 1,836   | 3,736                        | 3,524   |
| Share-based compensation expense             | 4,235                          | 4,076   | 8,340                        | 8,017   |
| Income tax benefit                           | (1,415)                        | (1,415) | (2,787)                      | (2,741) |
| Share-based compensation expense, net of tax | \$ 2,820                       | 2,661   | \$ 5,553                     | 5,276   |

During the six months ended June 30, 2011 and 2010, approximately 700,000 and 900,000 stock options, respectively, were granted under the Plans. These awards generally vest evenly over a three year period from the date of grant and have contractual terms of seven years. The fair value of each option award at the date of grant was estimated using a Black-Scholes-Merton option-pricing valuation model. The weighted-average fair value per option granted during the six months ended June 30, 2011 and 2010 was \$12.85 and \$8.93, respectively.

During the six months ended June 30, 2011 and 2010, approximately 140,000 and 190,000 market-based restricted stock rights, respectively, were granted under the Plans. Employees only receive the grant of stock if Ryder's cumulative average total shareholder return (TSR) at least meets the S&P 500 cumulative average TSR over an applicable three-year period. The fair value of the market-based restricted stock rights was estimated using a lattice-based option-pricing valuation model that incorporates a Monte-Carlo simulation. The fair value of the market-based awards was determined and fixed on the grant date and is based on the likelihood of Ryder achieving the market-based condition. The weighted-average fair value per market-based restricted stock right granted during the six months ended June 30, 2011 and 2010 was \$25.29 and \$15.50, respectively.

During the six months ended June 30, 2011 and 2010, approximately 150,000 and 40,000 time-vested restricted stock rights and restricted stock units (RSU), respectively, were granted under the plans. The time-vested restricted stock rights entitle the holder to shares of common stock as the awards vest over a three-year period. The fair value of the time-vested awards is determined and fixed on the date of grant based on Ryder's stock price on the date of grant. The weighted-average fair value per time-vested restricted stock right and RSU granted during the six months ended June 30, 2011 and 2010 was \$50.95 and \$39.16, respectively.

During the six months ended June 30, 2011 and 2010, employees who received market-based restricted stock rights also received market-based cash awards. The awards have the same vesting provisions as the market-based restricted stock rights except that Ryder's TSR must at least meet the TSR of the 33rd percentile of the S&P 500. The cash awards are accounted for as liability awards under the share-based compensation accounting guidance as the awards are based upon the performance of our common stock and are settled in cash. As a result, the liability is adjusted to reflect fair value at the end of each reporting period. The fair value of the cash awards was estimated using a lattice-based option-pricing valuation model that incorporates a Monte-Carlo simulation.

The following table is a summary of compensation expense recognized for cash awards in addition to the share-based compensation expense reported in the previous table:

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|  | Three months ended June<br>30, |      | Six months ended June<br>30, |      |
|--|--------------------------------|------|------------------------------|------|
|  | 2011                           | 2010 | 2011                         | 2010 |
|  | (In thousands)                 |      |                              |      |

|             |              |     |              |     |
|-------------|--------------|-----|--------------|-----|
| Cash awards | <b>\$360</b> | 678 | <b>\$820</b> | 772 |
|-------------|--------------|-----|--------------|-----|

Total unrecognized pre-tax compensation expense related to share-based compensation arrangements at June 30, 2011 was \$33.7 million and is expected to be recognized over a weighted-average period of 2.0 years.

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

**(F) EARNINGS PER SHARE**

We compute earnings per share using the two-class method. The two-class method of computing earnings per share is an earnings allocation formula that determines earnings per share for common stock and any participating securities according to dividends declared (whether paid or unpaid) and participation rights in undistributed earnings. Our nonvested stock are considered participating securities since the share-based awards contain a non-forfeitable right to dividend equivalents irrespective of whether the awards ultimately vest. Under the two-class method, earnings per common share are computed by dividing the sum of distributed earnings and undistributed earnings allocated to common shareholders by the weighted average number of common shares outstanding for the period. In applying the two-class method, undistributed earnings are allocated to both common shares and participating securities based on the weighted average shares outstanding during the period.

The following table presents the calculation of basic and diluted earnings per common share from continuing operations:

|                                                                           |         | Three months<br>ended June 30,<br><b>2011</b> 2010 |        | Six months ended<br>June 30,<br><b>2011</b> 2010 |        |
|---------------------------------------------------------------------------|---------|----------------------------------------------------|--------|--------------------------------------------------|--------|
|                                                                           |         | (In thousands, except per share<br>amounts)        |        |                                                  |        |
| <b>Earnings per share    Basic:</b>                                       |         |                                                    |        |                                                  |        |
| Earnings from continuing operations                                       |         | <b>\$ 40,914</b>                                   | 30,600 | <b>\$ 66,771</b>                                 | 43,472 |
| Less: Distributed and undistributed earnings allocated to nonvested stock |         | <b>(649)</b>                                       | (432)  | <b>(1,054)</b>                                   | (584)  |
| Earnings from continuing operations available to common shareholders      | Basic   | <b>\$ 40,265</b>                                   | 30,168 | <b>\$ 65,717</b>                                 | 42,888 |
| Weighted average common shares outstanding                                | Basic   | <b>50,546</b>                                      | 52,044 | <b>50,586</b>                                    | 52,362 |
| Earnings from continuing operations per common share                      | Basic   | <b>\$ 0.80</b>                                     | 0.58   | <b>\$ 1.30</b>                                   | 0.82   |
| <b>Earnings per share    Diluted:</b>                                     |         |                                                    |        |                                                  |        |
| Earnings from continuing operations                                       |         | <b>\$ 40,914</b>                                   | 30,600 | <b>\$ 66,771</b>                                 | 43,472 |
| Less: Distributed and undistributed earnings allocated to nonvested stock |         | <b>(645)</b>                                       | (432)  | <b>(1,049)</b>                                   | (584)  |
| Earnings from continuing operations available to common shareholders      | Diluted | <b>\$ 40,269</b>                                   | 30,168 | <b>\$ 65,722</b>                                 | 42,888 |
| Weighted average common shares outstanding                                | Basic   | <b>50,546</b>                                      | 52,044 | <b>50,586</b>                                    | 52,362 |
| Effect of dilutive options                                                |         | <b>457</b>                                         | 217    | <b>421</b>                                       | 120    |
| Weighted average common shares outstanding                                | Diluted | <b>51,003</b>                                      | 52,261 | <b>51,007</b>                                    | 52,482 |
| Earnings from continuing operations per common share                      | Diluted | <b>\$ 0.79</b>                                     | 0.58   | <b>\$ 1.29</b>                                   | 0.82   |

|                                          |              |       |              |       |
|------------------------------------------|--------------|-------|--------------|-------|
| Anti-dilutive options not included above | <b>1,224</b> | 1,391 | <b>1,333</b> | 1,853 |
|------------------------------------------|--------------|-------|--------------|-------|

**(G) RESTRUCTURING AND OTHER CHARGES**

Restructuring charges, net for the six months ended June 30, 2011 represented \$0.8 million of employee severance and benefit costs related to workforce reductions and termination costs associated with non-essential equipment contracts assumed in the Scully acquisition. There were no restructuring charges in the second quarter of 2011.

Activity related to restructuring reserves including discontinued operations were as follows:

|                                 | December<br>31,<br>2010<br>Balance |            |                                    | Foreign<br>Translation<br>Adjustments | June 30,<br>2011<br>Balance |
|---------------------------------|------------------------------------|------------|------------------------------------|---------------------------------------|-----------------------------|
|                                 |                                    | Additions  | Cash<br>Payments<br>(In thousands) |                                       |                             |
| Employee severance and benefits | \$ 234                             | <b>405</b> | <b>243</b>                         | <b>9</b>                              | <b>405</b>                  |
| Contract termination costs      | 3,813                              | <b>375</b> | <b>995</b>                         | <b>127</b>                            | <b>3,320</b>                |
| Total                           | \$ 4,047                           | <b>780</b> | <b>1,238</b>                       | <b>136</b>                            | <b>3,725</b>                |

At June 30, 2011, the majority of outstanding restructuring obligations are required to be paid over the next two years.

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

**(H) DIRECT FINANCING LEASE RECEIVABLES**

We lease revenue earning equipment to customers for periods ranging from three to seven years for trucks and tractors and up to ten years for trailers. The majority of our leases are classified as operating leases. However, some of our revenue earning equipment leases are classified as direct financing leases and, to a lesser extent, sales-type leases. The net investment in direct financing and sales-type leases consisted of:

|                                                          | <b>June 30,<br/>2011</b> | December<br>31,<br>2010 |
|----------------------------------------------------------|--------------------------|-------------------------|
|                                                          | (In thousands)           |                         |
| Total minimum lease payments receivable                  | <b>\$ 560,210</b>        | 548,419                 |
| Less: Executory costs                                    | <b>(170,452)</b>         | (171,076)               |
| Minimum lease payments receivable                        | <b>389,758</b>           | 377,343                 |
| Less: Allowance for uncollectibles                       | <b>(696)</b>             | (784)                   |
| Net minimum lease payments receivable                    | <b>389,062</b>           | 376,559                 |
| Unguaranteed residuals                                   | <b>62,556</b>            | 57,898                  |
| Less: Unearned income                                    | <b>(97,175)</b>          | (96,522)                |
| Net investment in direct financing and sales-type leases | <b>354,443</b>           | 337,935                 |
| Current portion                                          | <b>(67,692)</b>          | (63,304)                |
| Non-current portion                                      | <b>\$ 286,751</b>        | 274,631                 |

Our direct financing lease customers operate in a wide variety of industries, and we have no significant customer concentrations in any one industry. We assess credit risk for all of our customers including those who lease equipment under direct financing leases. Credit risk is assessed using an internally developed model which incorporates credit scores from third party providers and our own custom risk ratings and is updated on a monthly basis. The external credit scores are developed based on the customer's historical payment patterns and an overall assessment of the likelihood of delinquent payments. Our internal ratings are weighted based on the industry that the customer operates, company size, years in business, and other credit-related indicators (i.e. profitability, cash flow, liquidity, tangible net worth, etc.). Any one of the following factors may result in a customer being classified as high risk: i) the customer has a history of late payments; ii) the customer has open lawsuits, liens or judgments; iii) the customer has been in business less than 3 years; and iv) the customer operates in an industry with low barriers to entry. For those customers who are designated as high risk, we typically require deposits to be paid in advance in order to mitigate our credit risk. Additionally, our receivables are collateralized by the vehicle's fair value, which further mitigates our credit risk.

The following table presents the credit risk profile by creditworthiness category of our direct financing lease receivables:

|                           | June 30,<br>2011  | December<br>31,<br>2010 |
|---------------------------|-------------------|-------------------------|
|                           | (In thousands)    |                         |
| Very low risk to low risk | <b>\$ 112,284</b> | 91,993                  |
| Moderate risk             | <b>215,413</b>    | 218,547                 |

|                              |                   |         |
|------------------------------|-------------------|---------|
| Moderately high to high risk | <b>62,061</b>     | 66,803  |
|                              | <b>\$ 389,758</b> | 377,343 |

The following table is a rollforward of the allowance for credit losses on direct financing lease receivables for the six months ended June 30, 2011:

|                                 | (In<br>thousands) |
|---------------------------------|-------------------|
| Balance at December 31, 2010    | \$ 784            |
| <b>Charged to earnings</b>      | <b>72</b>         |
| <b>Deductions</b>               | <b>(160)</b>      |
| <b>Balance at June 30, 2011</b> | <b>\$ 696</b>     |



Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

As of June 30, 2011, the amount of direct financing lease receivables which were past due was not significant and there were no impaired receivables. Accordingly, we do not believe there is a material risk of default with respect to the direct financing lease receivables as of June 30, 2011.

**(I) REVENUE EARNING EQUIPMENT**

|                    | <b>June 30, 2011</b> |                                 |                                     | <b>December 31, 2010</b> |                                 |                                     |
|--------------------|----------------------|---------------------------------|-------------------------------------|--------------------------|---------------------------------|-------------------------------------|
|                    | <b>Cost</b>          | <b>Accumulated Depreciation</b> | <b>Net Book Value<sup>(1)</sup></b> | <b>Cost</b>              | <b>Accumulated Depreciation</b> | <b>Net Book Value<sup>(1)</sup></b> |
|                    | (In thousands)       |                                 |                                     |                          |                                 |                                     |
| Held for use:      |                      |                                 |                                     |                          |                                 |                                     |
| Full service lease | <b>\$ 5,867,412</b>  | <b>(2,522,238)</b>              | <b>3,345,174</b>                    | 5,639,410                | (2,408,126)                     | 3,231,284                           |
| Commercial rental  | <b>2,075,181</b>     | <b>(670,141)</b>                | <b>1,405,040</b>                    | 1,549,094                | (647,764)                       | 901,330                             |
| Held for sale      | <b>238,548</b>       | <b>(171,275)</b>                | <b>67,273</b>                       | 260,114                  | (191,510)                       | 68,604                              |
| <b>Total</b>       | <b>\$ 8,181,141</b>  | <b>(3,363,654)</b>              | <b>4,817,487</b>                    | 7,448,618                | (3,247,400)                     | 4,201,218                           |

(1) Revenue earning equipment, net includes vehicles acquired under capital leases of \$25.4 million, less accumulated depreciation of \$15.2 million, at June 30, 2011, and \$29.2 million, less accumulated depreciation of \$18.5 million, at December 31, 2010.

At the end of 2010, we completed our annual review of residual values and useful lives of revenue earning equipment. Based on the results of our analysis, we adjusted the estimated residual values of certain classes of revenue earning equipment effective January 1, 2011. The change in estimated residual values increased pre-tax earnings for the three and six months ended June 30, 2011 by approximately \$1.4 million and \$2.7 million, respectively. In the three and six months ended June 30, 2011, we recognized \$0.1 million and \$0.2 million, respectively, of accelerated depreciation for select vehicles that are expected to be sold by the end of 2011. In the three and six months ended June 30, 2010, we recognized \$1.0 million and \$3.5 million, respectively, of accelerated depreciation for select vehicles that were expected to be sold by the end of 2010.

**(J) GOODWILL**

The carrying amount of goodwill attributable to each reportable business segment with changes therein was as follows:

|                                                | <b>Fleet Management Solutions</b> | <b>Supply Chain Solutions</b> | <b>Dedicated Contract Carriage</b> | <b>Total</b>   |
|------------------------------------------------|-----------------------------------|-------------------------------|------------------------------------|----------------|
|                                                | (In thousands)                    |                               |                                    |                |
| Balance at January 1, 2011:                    |                                   |                               |                                    |                |
| Goodwill                                       | \$ 202,941                        | 177,222                       | 4,900                              | 385,063        |
| Accumulated impairment losses                  | (10,322)                          | (18,899)                      |                                    | (29,221)       |
|                                                | 192,619                           | 158,323                       | 4,900                              | 355,842        |
| <b>Acquisitions</b>                            | <b>14,028</b>                     |                               | <b>14,713</b>                      | <b>28,741</b>  |
| <b>Purchase accounting adjustments</b>         | <b>592</b>                        | <b>(4,319)</b>                | <b>195</b>                         | <b>(3,532)</b> |
| <b>Foreign currency translation adjustment</b> | <b>195</b>                        | <b>253</b>                    |                                    | <b>448</b>     |

**Balance at June 30, 2011:**

|                                      |                   |                 |               |                 |
|--------------------------------------|-------------------|-----------------|---------------|-----------------|
| <b>Goodwill</b>                      | <b>217,756</b>    | <b>173,156</b>  | <b>19,808</b> | <b>410,720</b>  |
| <b>Accumulated impairment losses</b> | <b>(10,322)</b>   | <b>(18,899)</b> |               | <b>(29,221)</b> |
|                                      | <b>\$ 207,434</b> | <b>154,257</b>  | <b>19,808</b> | <b>381,499</b>  |

Purchase accounting adjustments related primarily to changes in deferred tax liabilities and evaluations of the physical and market condition of operating property and equipment. We did not recast the December 31, 2010 balance sheet as the adjustments are not material.

We assess goodwill for impairment on April 1<sup>st</sup> of each year or more often if deemed necessary. On April 1, 2011, we completed our annual goodwill impairment test and determined there was no impairment.

(K) ACCRUED EXPENSES AND OTHER LIABILITIES

(L) INCOME TAXES

We are subject to tax audits in numerous jurisdictions in the U.S. and foreign countries. Tax audits by their very nature are often complex and can require several years to complete. In the normal course of business, we are subject to challenges from the Internal Revenue Service (IRS) and other tax authorities regarding amounts of taxes due. These challenges may alter the timing or amount of taxable income or deductions, or the allocation of income among tax jurisdictions. As part of our calculation of the provision for income taxes on earnings, we recognize the tax benefit from uncertain tax positions that are at least more likely than not of being sustained upon audit based on the technical merits of the tax position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. Such calculations require management to make estimates and judgments with respect to the ultimate outcome of a tax audit. Actual results could vary materially from these estimates.

*Federal* audits of our U.S. federal income tax returns are closed through fiscal year 2006.

*Foreign* we are no longer subject to foreign tax examinations by tax authorities for tax years before 2003 in Canada, 2001 in Brazil, 2006 in Mexico and 2008 in the U.K., which are our major foreign tax jurisdictions. In Brazil, we were assessed \$17.8 million, including penalties and interest, related to the tax due on the sale of our outbound

auto carriage business in 2001. On November 11, 2010, the Administrative Tax Court dismissed the assessment. The tax authority has filed a motion to review the decision and the matter therefore remains pending before the Administrative Tax Court. We believe it is more likely than not that our tax position will ultimately be sustained and no amounts have been reserved for this matter.

**Table of Contents**

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

At June 30, 2011 and December 31, 2010, the total amount of gross unrecognized tax benefits (excluding the federal benefit received from state positions) was \$63.1 million and \$61.2 million, respectively. Unrecognized tax benefits related to federal, state and foreign tax positions may decrease by \$2.2 million by June 30, 2012, if audits are completed or tax years close.

**Like-Kind Exchange Program**

We have a like-kind exchange program for certain of our revenue earning equipment operating in the U.S. Pursuant to the program, we dispose of vehicles and acquire replacement vehicles in a form whereby tax gains on disposal of eligible vehicles are deferred. To qualify for like-kind exchange treatment, we exchange through a qualified intermediary eligible vehicles being disposed of with vehicles being acquired, allowing us to generally carryover the tax basis of the vehicles sold ( like-kind exchanges ). The program results in a material deferral of federal and state income taxes. As part of the program, the proceeds from the sale of eligible vehicles are restricted for the acquisition of replacement vehicles and other specified applications. Due to the structure utilized to facilitate the like-kind exchanges, the qualified intermediary that holds the proceeds from the sales of eligible vehicles and the entity that holds the vehicles to be acquired under the program are required to be consolidated in the accompanying Consolidated Condensed Financial Statements in accordance with U.S. GAAP. At June 30, 2011 and December 31, 2010, these consolidated entities had total assets, primarily revenue earning equipment, and total liabilities, primarily accounts payable, of \$86.7 million and \$49.5 million, respectively.

**Tax Law Changes**

On May 25, 2011 the State of Michigan enacted changes to its tax system, which included a repeal of the Michigan Business Tax and replaced it with a corporate income tax. The impact of this change resulted in a non-cash charge to deferred income taxes and a decrease to earnings for the three and six months ended June 30, 2011 of \$5.4 million.

On January 13, 2011, the state of Illinois enacted changes to its tax system, which included an increase to the corporate income tax rate from 4.8% to 7.0%. The impact of this change resulted in a non-cash charge to deferred income taxes and a decrease to earnings for the six months ended June 30, 2011 of \$1.2 million.

**Effective Tax Rate**

Our effective income tax rate from continuing operations for the second quarter of 2011 was 45.5% compared with 41.4% in the same period of the prior year. Our effective income tax rate from continuing operations for the six months ended June 30, 2011 was 43.7% compared with 41.8% in the same period of the prior year. Our provision for income taxes and effective income tax rate from continuing operations were negatively impacted by tax law changes in the States of Michigan (second quarter) and Illinois (first quarter). The increase in our effective tax rate was partially offset by a higher proportionate amount of earnings in lower tax rate jurisdictions and lower contingent tax accruals.

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

## (M) DEBT

|                                                                         | Weighted-Average<br>Interest Rate |                         |                  |                     |                         |
|-------------------------------------------------------------------------|-----------------------------------|-------------------------|------------------|---------------------|-------------------------|
|                                                                         | June<br>30,<br>2011               | December<br>31,<br>2010 | Maturities       | June 30,<br>2011    | December<br>31,<br>2010 |
|                                                                         |                                   |                         |                  | (In thousands)      |                         |
| Short-term debt and current portion of long-term debt:                  |                                   |                         |                  |                     |                         |
| Short-term debt                                                         | <b>4.02%</b>                      | 4.56%                   | <b>2011</b>      | <b>\$ 167</b>       | 42,968                  |
| Current portion of long-term debt, including capital leases             |                                   |                         |                  | <b>293,715</b>      | 377,156                 |
| Total short-term debt and current portion of long-term debt             |                                   |                         |                  | <b>293,882</b>      | 420,124                 |
| Long-term debt:                                                         |                                   |                         |                  |                     |                         |
| U.S. commercial paper <sup>(1)</sup>                                    | <b>0.37%</b>                      | 0.42%                   | <b>2016</b>      | <b>531,908</b>      | 367,880                 |
| Unsecured U.S. notes Medium-term notes <sup>(1)</sup>                   | <b>4.47%</b>                      | 5.28%                   | <b>2011-2025</b> | <b>2,483,779</b>    | 2,158,647               |
| Unsecured U.S. obligations, principally bank term loans                 | <b>1.49%</b>                      | 1.54%                   | <b>2012-2013</b> | <b>106,900</b>      | 105,600                 |
| Unsecured foreign obligations                                           | <b>4.83%</b>                      | 5.14%                   | <b>2011-2012</b> | <b>91,310</b>       | 45,109                  |
| Capital lease obligations                                               | <b>7.88%</b>                      | 7.86%                   | <b>2011-2017</b> | <b>11,276</b>       | 11,369                  |
| Total before fair market value adjustment                               |                                   |                         |                  | <b>3,225,173</b>    | 2,688,605               |
| Fair market value adjustment on notes subject to hedging <sup>(2)</sup> |                                   |                         |                  | <b>16,441</b>       | 15,429                  |
|                                                                         |                                   |                         |                  | <b>3,241,614</b>    | 2,704,034               |
| Current portion of long-term debt, including capital leases             |                                   |                         |                  | <b>(293,715)</b>    | (377,156)               |
| Long-term debt                                                          |                                   |                         |                  | <b>2,947,899</b>    | 2,326,878               |
| Total debt                                                              |                                   |                         |                  | <b>\$ 3,241,781</b> | 2,747,002               |

(1) We had unamortized original issue discounts of \$10.3 million and \$10.5 million at June 30, 2011 and December 31, 2010, respectively.

(2) The notional amount of executed interest rate swaps designated as fair value hedges was \$550 million and \$250 million at June 30, 2011 and December 31, 2010, respectively.

In June 2011, we executed a new \$900 million global revolving credit facility with a syndicate of twelve lending institutions led by Bank of America N.A., Bank of Tokyo-Mitsubishi UFJ, Ltd., BNP Paribas, Mizuho Corporate Bank, Ltd., Royal Bank of Canada, Royal Bank of Scotland Plc, U.S. Bank National Association and Wells Fargo Bank, N.A. This facility replaces an \$875 million credit facility that was scheduled to mature in April 2012. The new global credit facility matures in June 2016 and is used primarily to finance working capital and provide support for the issuance of unsecured commercial paper in the U.S. and Canada. This facility can also be used to issue up to \$75 million in letters of credit (there were no letters of credit outstanding against the facility at June 30, 2011). At our option, the interest rate on borrowings under the credit facility is based on LIBOR, prime, federal funds or local

equivalent rates. The agreement provides for annual facility fees, which range from 10.0 basis points to 32.5 basis points, and are based on Ryder's long-term credit ratings. The current annual facility fee is 15.0 basis points, which applies to the total facility size of \$900 million. The credit facility contains no provisions limiting its availability in the event of a material adverse change to Ryder's business operations; however, the credit facility does contain standard representations and warranties, events of default, cross-default provisions and certain affirmative and negative covenants. In order to maintain availability of funding, we must maintain a ratio of debt to consolidated tangible net worth, of less than or equal to 300%. Tangible net worth, as defined in the credit facility, includes 50% of our deferred federal income tax liability and excludes the book value of our intangibles. The ratio at June 30, 2011 was 218%. At June 30, 2011, \$366.1 million was available under the credit facility, net of the support for commercial paper borrowings.

Our global revolving credit facility permits us to refinance short-term commercial paper obligations on a long-term basis. Settlement of short-term commercial paper obligations not expected to require the use of working capital are classified as long-term as we have both the intent and ability to refinance on a long-term basis. At June 30, 2011 and December 31, 2010, we classified \$531.9 million and \$367.9 million, respectively, of short-term commercial paper as long-term debt.

In May 2011, we issued \$350 million of unsecured medium-term notes maturing in June 2017. If the notes are downgraded following, and as a result of, a change in control, the note holder can require us to repurchase all or a portion of the notes at a purchase price equal to 101% of the principal amount plus accrued and unpaid interest. In connection with the issuance of the medium term notes, we entered into three interest rate swaps with an aggregate notional amount of \$150 million maturing in June 2017. Refer to Note (O), Derivatives, for additional information.

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

In February 2011, we issued \$350 million of unsecured medium-term notes maturing in March 2015. If the notes are downgraded following, and as a result of, a change in control, the note holder can require us to repurchase all or a portion of the notes at a purchase price equal to 101% of the principal amount plus accrued and unpaid interest. In connection with the issuance of the medium term notes, we entered into two interest rate swaps with an aggregate notional amount of \$150 million maturing in March 2015. Refer to Note (O), Derivatives, for additional information.

We have a trade receivables purchase and sale program, pursuant to which we sell certain of our domestic trade accounts receivable to a bankruptcy remote, consolidated subsidiary of Ryder, that in turn sells, on a revolving basis, an ownership interest in certain of these accounts receivable to a receivables conduit or committed purchasers. The subsidiary is considered a VIE and is consolidated based on our control of the entity's activities. We use this program to provide additional liquidity to fund our operations, particularly when it is cost effective to do so. The costs under the program may vary based on changes in interest rates. The available proceeds that may be received under the program are limited to \$175 million. If no event occurs which causes early termination, the 364-day program will expire on October 28, 2011. The program contains provisions restricting its availability in the event of a material adverse change to our business operations or the collectibility of the collateralized receivables. At June 30, 2011 and December 31, 2010, no amounts were outstanding under the program. Sales of receivables under this program will be accounted for as secured borrowings based on our continuing involvement in the transferred assets.

At June 30, 2011 and December 31, 2010, we had letters of credit and surety bonds outstanding totaling \$265.7 million and \$264.8 million, respectively, which primarily guarantee the payment of insurance claims.

**(N) FAIR VALUE MEASUREMENTS**

The following tables present our assets and liabilities that are measured at fair value on a recurring basis and the levels of inputs used to measure fair value:

|                                   |                               | Fair Value Measurements<br>At June 30, 2011 Using |         |         |        |
|-----------------------------------|-------------------------------|---------------------------------------------------|---------|---------|--------|
|                                   | Balance Sheet Location        | Level 1                                           | Level 2 | Level 3 | Total  |
| (In thousands)                    |                               |                                                   |         |         |        |
| Assets:                           |                               |                                                   |         |         |        |
| Investments held in Rabbi Trusts: |                               |                                                   |         |         |        |
| Cash and cash equivalents         |                               | \$ 4,720                                          |         |         | 4,720  |
| U.S. equity mutual funds          |                               | 9,022                                             |         |         | 9,022  |
| Foreign equity mutual funds       |                               | 2,623                                             |         |         | 2,623  |
| Fixed income mutual funds         |                               | 3,135                                             |         |         | 3,135  |
| Investments held in Rabbi Trusts  | DFL and other assets          | 19,500                                            |         |         | 19,500 |
| Interest rate swaps               | DFL and other assets          |                                                   | 16,654  |         | 16,654 |
| Foreign currency forward contract | Other current assets          |                                                   | 4,037   |         | 4,037  |
| Total assets at fair value        |                               | \$ 19,500                                         | 20,691  |         | 40,191 |
| Liabilities:                      |                               |                                                   |         |         |        |
| Contingent consideration          | Accrued expenses              | \$                                                |         | 14,400  | 14,400 |
| Interest rate swaps               | Other non-current liabilities |                                                   | 213     |         | 213    |
| Total liabilities at fair value   |                               | \$                                                | 213     | 14,400  | 14,613 |



|                                  |                      | Fair Value Measurements<br>At December 31, 2010 Using |         |         | Total  |
|----------------------------------|----------------------|-------------------------------------------------------|---------|---------|--------|
| Balance Sheet Location           |                      | Level 1                                               | Level 2 | Level 3 |        |
|                                  |                      | (In thousands)                                        |         |         |        |
| Assets:                          |                      |                                                       |         |         |        |
| Investments held in Rabbi Trusts |                      |                                                       |         |         |        |
| Cash and cash equivalents        |                      | \$ 2,348                                              |         |         | 2,348  |
| U.S. equity mutual funds         |                      | 8,409                                                 |         |         | 8,409  |
| Foreign equity mutual funds      |                      | 5,188                                                 |         |         | 5,188  |
| Fixed income mutual funds        |                      | 1,459                                                 |         |         | 1,459  |
| Investments held in Rabbi Trusts | DFL and other assets | 17,404                                                |         |         | 17,404 |
| Interest rate swap               | DFL and other assets |                                                       | 15,429  |         | 15,429 |
| Total assets at fair value       |                      | \$ 17,404                                             | 15,429  |         | 32,833 |

**Table of Contents**

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

The following is a description of the valuation methodologies used for these items, as well as the level of inputs used to measure fair value:

*Investments held in Rabbi Trusts* The investments primarily include mutual funds that invest in equity and fixed income securities. Shares of mutual funds were valued based on quoted market prices, which represents the net asset value of the shares and were therefore classified within Level 1 of the fair value hierarchy.

*Interest rate swaps* The derivatives are pay-variable, receive-fixed interest rate swaps based on the LIBOR rate and are designated as fair value hedges. Fair value was based on a model-driven income approach using the LIBOR rate at each interest payment date, which was observable at commonly quoted intervals for the full term of the swaps. Therefore, our interest rate swaps were classified within Level 2 of the fair value hierarchy.

*Foreign currency forward contract* The derivative is a forward foreign currency exchange contract used to mitigate the risk of foreign currency movements on an intercompany transaction. Fair value was based on a model-driven valuation using observable forward foreign exchange rates, which were observable at commonly quoted intervals for the full term of the contract. Therefore, our foreign currency exchange contract was classified within Level 2 of the fair value hierarchy.

*Contingent consideration* Fair value was based on the income approach and uses significant inputs that are not observable in the market. These inputs are based on our expectations as to what amount we will pay based on contractual provisions. Therefore, the liability was classified within Level 3 of the fair value hierarchy. There has been no change in the fair value of the liability during 2011. Refer to Note (C), Acquisitions, for additional information.

The following tables present our assets and liabilities that are measured at fair value on a nonrecurring basis and the levels of inputs used to measure fair value:

|                                           | Fair Value Measurements<br>At June 30, 2011 Using |       |                           | Total Losses <sup>(2)</sup> |                     |
|-------------------------------------------|---------------------------------------------------|-------|---------------------------|-----------------------------|---------------------|
|                                           | Level                                             | Level | Level 3<br>(In thousands) | Three<br>months<br>ended    | Six months<br>ended |
|                                           | 1                                                 | 2     |                           |                             |                     |
| Assets held for sale:                     |                                                   |       |                           |                             |                     |
| Revenue earning equipment: <sup>(1)</sup> |                                                   |       |                           |                             |                     |
| Trucks                                    | \$                                                |       | 8,090                     | \$ 1,954                    | \$ 3,643            |
| Tractors                                  |                                                   |       | 2,569                     | 411                         | 1,100               |
| Trailers                                  |                                                   |       | 352                       | 707                         | 1,368               |
| Total assets at fair value                | \$                                                |       | 11,011                    | \$ 3,072                    | \$ 6,111            |

|                                          | Fair Value Measurements<br>At June 30, 2010 Using |       |                           | Total Losses <sup>(2)</sup> |                     |
|------------------------------------------|---------------------------------------------------|-------|---------------------------|-----------------------------|---------------------|
|                                          | Level                                             | Level | Level 3<br>(In thousands) | Three<br>months<br>ended    | Six months<br>ended |
|                                          | 1                                                 | 2     |                           |                             |                     |
| Assets held for sale:                    |                                                   |       |                           |                             |                     |
| Revenue earning equipment <sup>(1)</sup> |                                                   |       |                           |                             |                     |
| Trucks                                   | \$                                                |       | 12,992                    | \$ 3,513                    | \$ 7,882            |
| Tractors                                 |                                                   |       | 20,992                    | 2,682                       | 6,492               |

|                            |    |        |          |    |        |
|----------------------------|----|--------|----------|----|--------|
| Trailers                   |    | 2,535  | 680      |    | 2,231  |
| Total assets at fair value | \$ | 36,519 | \$ 6,875 | \$ | 16,605 |

(1) *Represents the portion of all revenue earning equipment held for sale that is recorded at fair value, less costs to sell.*

(2) *Total losses represent fair value adjustments for all vehicles held for sale throughout the period for which fair value was less than carrying value.*

Revenue earning equipment held for sale is stated at the lower of carrying amount or fair value less costs to sell. Losses to reflect changes in fair value are presented within Depreciation expense in the Consolidated Condensed Statements of Earnings. For revenue earning equipment held for sale, we stratify our fleet by vehicle type (tractors, trucks and trailers), weight class, age and other relevant characteristics and create classes of similar assets for analysis purposes. Fair value was determined based upon recent market

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

prices obtained from our own sales experience for sales of each class of similar assets and vehicle condition. Therefore, our revenue earning equipment held for sale was classified within Level 3 of the fair value hierarchy.

Fair value of total debt (excluding capital lease obligations) at June 30, 2011 and December 31, 2010 was approximately \$3.40 billion and \$2.86 billion, respectively. For publicly-traded debt, estimates of fair value were based on market prices. For other debt, fair value was estimated based on rates currently available to us for debt with similar terms and remaining maturities. The carrying amounts reported in the Consolidated Condensed Balance Sheets for cash and cash equivalents, accounts receivable and accounts payable approximate fair value because of the immediate or short-term maturities of these financial instruments.

**(O) DERIVATIVES****Interest Rate Swaps**

In May 2011, we issued \$350 million of unsecured medium-term notes maturing in June 2017. Concurrently, we entered into three interest rate swaps, with an aggregate notional amount of \$150 million maturing in June 2017. The swaps were designated as fair value hedges whereby we receive fixed interest rate payments in exchange for making variable interest rate payments. The differential to be paid or received is accrued and recognized as interest expense. At June 30, 2011, the interest rate swap agreements effectively changed \$150 million of fixed-rate debt instruments with an interest rate of 3.50% to LIBOR-based floating-rate debt at a weighted-average interest rate of 1.50%. Changes in the fair value of our interest rate swaps are offset by changes in the fair value of the debt instrument. Accordingly, there is no ineffectiveness related to the interest rate swaps.

In February 2011, we issued \$350 million of unsecured medium-term notes maturing in March 2015. Concurrently, we entered into two interest rate swaps, with an aggregate notional amount of \$150 million maturing in March 2015. The swaps were designated as fair value hedges whereby we receive fixed interest rate payments in exchange for making variable interest rate payments. The differential to be paid or received is accrued and recognized as interest expense. At June 30, 2011, the interest rate swap agreements effectively changed \$150 million of fixed-rate debt instruments with an interest rate of 3.15% to LIBOR-based floating-rate debt at a weighted-average interest rate of 1.42%. Changes in the fair value of our interest rate swaps are offset by changes in the fair value of the debt instrument. Accordingly, there is no ineffectiveness related to the interest rate swaps.

In February 2008, we issued \$250 million of unsecured medium-term notes maturing in March 2013. Concurrently, we entered into an interest rate swap with a notional amount of \$250 million maturing in March 2013. The swap was designated as a fair value hedge whereby we receive fixed interest rate payments in exchange for making variable interest rate payments. The differential to be paid or received is accrued and recognized as interest expense. At June 30, 2011, the interest rate swap agreement effectively changed \$250 million of fixed-rate debt with an interest rate of 6.00% to LIBOR-based floating-rate debt at a rate of 2.59%. Changes in the fair value of our interest rate swap are offset by changes in the fair value of the debt instrument. Accordingly, there is no ineffectiveness related to the interest rate swap.

The location and amount of gains (losses) on interest rate swap agreements designated as fair value hedges and related hedged items reported in the Consolidated Condensed Statements of Earnings were as follows:

| Fair Value Hedging Relationship  | Location of Gain (Loss)<br>Recognized in Income | Three months<br>ended June 30, |         | Six months ended<br>June 30, |         |
|----------------------------------|-------------------------------------------------|--------------------------------|---------|------------------------------|---------|
|                                  |                                                 | 2011                           | 2010    | 2011                         | 2010    |
| (In thousands)                   |                                                 |                                |         |                              |         |
| Derivatives: Interest rate swaps | Interest expense                                | \$ 2,161                       | 2,098   | \$ 1,012                     | 4,125   |
| Hedged items: Fixed-rate debt    | Interest expense                                | (2,161)                        | (2,098) | (1,012)                      | (4,125) |
| Total                            |                                                 | \$                             |         | \$                           |         |



Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

**Foreign Currency Forward Contract**

During three months ended June 30, 2011, we entered into a forward foreign currency exchange contract to mitigate the risk of foreign currency movements on an intercompany transaction with a foreign subsidiary. This forward foreign currency exchange contract was designated as a cash flow hedge. At June 30, 2011, the aggregate notional amount of the forward contract was \$270.4 million and has a remaining term of two months. The impact on the consolidated condensed financial statements was as follows:

|                                   | Amount of Loss<br>Recognized in<br>Accumulated Other<br>Comprehensive<br>Income (OCI) on<br>Derivative | Location of<br>Gain<br>Reclassified<br>from<br>Accumulated<br>OCI into<br>Income | Amount of Gain<br>Reclassified from<br>Accumulated OCI<br>into Income |
|-----------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|-----------------------------------------------------------------------|
|                                   | Three and six<br>months ended June<br>30,                                                              |                                                                                  | Three and six<br>months ended June<br>30,                             |
| Cash Flow Hedging Relationship    | 2011<br>(In thousands)                                                                                 |                                                                                  | 2011<br>(In thousands)                                                |
| Foreign currency forward contract | \$ 136                                                                                                 | Miscellaneous<br>income, net                                                     | \$ 4,173                                                              |

During the three and six months ended June 30, 2011, the amount reclassified into income from the foreign currency forward contract was entirely offset by a foreign currency transaction loss. As of June 30, 2011, there was no ineffectiveness related to our forward foreign currency exchange contract. Refer to Note (N), Fair Value Measurements, for disclosures of the fair value and line item caption of derivative instruments recorded on the Consolidated Condensed Balance Sheets.

**(P) SHARE REPURCHASE PROGRAMS**

In December 2009, our Board of Directors authorized a share repurchase program intended to mitigate the dilutive impact of shares issued under our various employee stock, stock option and stock purchase plans. Under the December 2009 program, management is authorized to repurchase shares of common stock in an amount not to exceed the number of shares issued to employees under the Company's various employee stock, stock option and stock purchase plans from December 1, 2009 through December 15, 2011. The December 2009 program limits aggregate share repurchases to no more than 2 million shares of Ryder common stock. Share repurchases of common stock are made periodically in open-market transactions and are subject to market conditions, legal requirements and other factors. Management established a prearranged written plan for the Company under Rule 10b5-1 of the Securities Exchange Act of 1934 as part of the December 2009 program, which allowed for share repurchases during Ryder's quarterly blackout periods as set forth in the plan. For the three months ended June 30, 2011 and 2010, we repurchased and retired 570,000 shares and 138,098 shares, respectively, under this program at an aggregate cost of \$29.9 million and \$6.4 million, respectively. For the six months ended June 30, 2011 and 2010, we repurchased and retired 820,000 shares and 307,697 shares, respectively, under this program at an aggregate cost of \$41.9 million and \$12.2 million, respectively.

In February 2010, our Board of Directors authorized a \$100 million discretionary share repurchase program over a period not to exceed two years. For the three months ended June 30, 2010, we repurchased and retired 585,000 shares under the program at an aggregate cost of \$26.2 million. For the six months ended June 30, 2010, we repurchased and

retired 1,135,000 shares under this program at an aggregate cost of \$45.5 million. The program was completed in December 2010.

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

**(Q) COMPREHENSIVE INCOME**

Comprehensive income presents a measure of all changes in shareholders' equity except for changes resulting from transactions with shareholders in their capacity as shareholders. Our total comprehensive income presently consists of net earnings, currency translation adjustments associated with foreign operations that use the local currency as their functional currency and adjustments for derivative instruments accounted for as cash flow hedges and various pension and other postretirement benefits related items.

The following table provides a reconciliation of net earnings as reported in the Consolidated Condensed Statements of Earnings to comprehensive income:

|                                                      | Three months ended<br>June 30, |          | Six months ended June<br>30, |          |
|------------------------------------------------------|--------------------------------|----------|------------------------------|----------|
|                                                      | <b>2011</b>                    | 2010     | <b>2011</b>                  | 2010     |
|                                                      | (In thousands)                 |          |                              |          |
| Net earnings                                         | <b>\$ 40,033</b>               | 29,841   | <b>\$ 65,158</b>             | 42,214   |
| Other comprehensive income:                          |                                |          |                              |          |
| Foreign currency translation adjustments             | <b>1,645</b>                   | (28,724) | <b>25,988</b>                | (30,374) |
| Unrealized loss on derivative instruments            | <b>(136)</b>                   |          | <b>(136)</b>                 |          |
| Amortization of transition obligation <sup>(1)</sup> | <b>(5)</b>                     | (5)      | <b>(11)</b>                  | (9)      |
| Amortization of net actuarial loss <sup>(1)</sup>    | <b>3,245</b>                   | 3,062    | <b>6,613</b>                 | 6,219    |
| Amortization of prior service credit <sup>(1)</sup>  | <b>(408)</b>                   | (400)    | <b>(814)</b>                 | (800)    |
| Change in net actuarial loss <sup>(1)</sup>          | <b>(1,520)</b>                 | (886)    | <b>(1,520)</b>               | (968)    |
| Total comprehensive income                           | <b>\$ 42,854</b>               | 2,888    | <b>\$ 95,278</b>             | 16,282   |

*(1) Amounts pertain to our pension and/or postretirement benefit plans and are presented net of tax. See Note (R), Employee Benefit Plans, for additional information.*



**Table of Contents**

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

**(R) EMPLOYEE BENEFIT PLANS**

Components of net periodic benefit cost were as follows:

|                                | Three months ended<br>June 30, |          | Six months ended June<br>30, |          |
|--------------------------------|--------------------------------|----------|------------------------------|----------|
|                                | 2011                           | 2010     | 2011                         | 2010     |
|                                | (In thousands)                 |          |                              |          |
| <b>Pension Benefits</b>        |                                |          |                              |          |
| Company-administered plans:    |                                |          |                              |          |
| Service cost                   | \$ 3,616                       | 3,063    | \$ 7,383                     | 8,152    |
| Interest cost                  | 24,384                         | 23,845   | 48,874                       | 47,942   |
| Expected return on plan assets | (25,177)                       | (23,120) | (51,036)                     | (46,421) |
| Amortization of:               |                                |          |                              |          |
| Transition obligation          | (7)                            | (6)      | (15)                         | (12)     |
| Net actuarial loss             | 5,002                          | 4,767    | 10,131                       | 9,499    |
| Prior service credit           | (572)                          | (563)    | (1,142)                      | (1,126)  |
|                                | 7,246                          | 7,986    | 14,195                       | 18,034   |
| Union-administered plans       | 1,455                          | 1,316    | 2,796                        | 2,591    |
| Net periodic benefit cost      | \$ 8,701                       | 9,302    | \$ 16,991                    | 20,625   |
|                                |                                |          |                              |          |
| Company-administered plans:    |                                |          |                              |          |
| U.S.                           | \$ 7,387                       | 8,051    | \$ 14,487                    | 16,867   |
| Non-U.S.                       | (141)                          | (65)     | (292)                        | 1,167    |
|                                | 7,246                          | 7,986    | 14,195                       | 18,034   |
| Union-administered plans       | 1,455                          | 1,316    | 2,796                        | 2,591    |
|                                | \$ 8,701                       | 9,302    | \$ 16,991                    | 20,625   |
|                                |                                |          |                              |          |
| <b>Postretirement Benefits</b> |                                |          |                              |          |
| Company-administered plans:    |                                |          |                              |          |
| Service cost                   | \$ 303                         | 259      | \$ 650                       | 685      |
| Interest cost                  | 585                            | 594      | 1,254                        | 1,359    |
| Amortization of:               |                                |          |                              |          |
| Net actuarial loss (gain)      | 31                             | (3)      | 137                          | 175      |
| Prior service credit           | (57)                           | (57)     | (115)                        | (115)    |
| Net periodic benefit cost      | \$ 862                         | 793      | \$ 1,926                     | 2,104    |
|                                |                                |          |                              |          |
| Company-administered plans:    |                                |          |                              |          |
| U.S.                           | \$ 694                         | 626      | \$ 1,577                     | 1,567    |

|          |               |     |                 |       |
|----------|---------------|-----|-----------------|-------|
| Non-U.S. | <b>168</b>    | 167 | <b>349</b>      | 537   |
|          | <b>\$ 862</b> | 793 | <b>\$ 1,926</b> | 2,104 |

### Pension Contributions

During the six months ended June 30, 2011, we contributed \$7.1 million to our pension plans. During the second half of 2011, we expect to contribute approximately \$7.7 million to our pension plans.

### Savings Plans

Employees who do not actively participate in pension plans and are not covered by union-administered plans are generally eligible to participate in enhanced savings plans. Plans provide for (i) a company contribution even if employees do not make contributions, (ii) a company match of employee contributions of eligible pay, subject to tax limits and (iii) a discretionary company match based on our performance. During the three months ended June 30, 2011 and 2010, we recognized total savings plan costs of \$12.3 million and \$6.6 million, respectively. During the six months ended June 30, 2011 and 2010, we recognized total savings plan costs of \$20.5 million and \$13.3 million, respectively.

Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

**(S) OTHER ITEMS IMPACTING COMPARABILITY**

Our primary measure of segment performance excludes certain items we do not believe are representative of the ongoing operations of the segment. We believe that excluding these items from our segment measure of performance allows for better comparison of results. During the second quarter of 2011, we incurred \$1.7 million of transaction costs related to the acquisition of Hill Hire. These costs were recorded within Operating expense in our Consolidated Statements of Earnings.

**(T) SUPPLEMENTAL CASH FLOW INFORMATION**

Supplemental cash flow information was as follows:

|                                                                               | Six months ended June<br>30, |         |
|-------------------------------------------------------------------------------|------------------------------|---------|
|                                                                               | 2011                         | 2010    |
|                                                                               | (In thousands)               |         |
| Interest paid                                                                 | \$ 61,502                    | 63,888  |
| Income taxes paid (refunded)                                                  | \$ 7,302                     | (9,061) |
| Changes in accounts payable related to purchases of revenue earning equipment | \$ 62,871                    | 86,021  |
| Operating and revenue earning equipment acquired under capital leases         | \$ 1,153                     | 99      |

**(U) SEGMENT REPORTING**

Our operating segments are aggregated into reportable business segments based upon similar economic characteristics, products, services, customers and delivery methods. We operate in three reportable business segments: (1) FMS, which provides full service leasing, contract maintenance, contract-related maintenance and commercial rental of trucks, tractors and trailers to customers, principally in the U.S., Canada and the U.K.; (2) SCS, which provides comprehensive supply chain consulting including distribution and transportation services in North America and Asia; and (3) DCC, which provides vehicles and drivers as part of a dedicated transportation solution in the U.S.

Our primary measurement of segment financial performance, defined as Net Before Taxes (NBT), includes an allocation of Central Support Services (CSS) and excludes restructuring and other charges, net described in Note (G),

Restructuring and Other Charges and excludes the items discussed in Note (S), Other Items Impacting Comparability. CSS represents those costs incurred to support all business segments, including human resources, finance, corporate services, public affairs, information technology, health and safety, legal and corporate communications. The objective of the NBT measurement is to provide clarity on the profitability of each business segment and, ultimately, to hold leadership of each business segment and each operating segment within each business segment accountable for their allocated share of CSS costs. Certain costs are considered to be overhead not attributable to any segment and remain unallocated in CSS. Included among the unallocated overhead remaining within CSS are the costs for investor relations, public affairs and certain executive compensation.

Our FMS segment leases revenue earning equipment and provides fuel, maintenance and other ancillary services to the SCS and DCC segments. Inter-segment revenue and NBT are accounted for at rates similar to those executed with third parties. NBT related to inter-segment equipment and services billed to customers (equipment contribution) are included in both FMS and the business segment which served the customer and then eliminated (presented as Eliminations ).

**Table of Contents**

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

The following tables set forth financial information for each of our business segments and reconciliation between segment NBT and earnings from continuing operations before income taxes for the three months ended June 30, 2011 and 2010. Segment results are not necessarily indicative of the results of operations that would have occurred had each segment been an independent, stand-alone entity during the periods presented.

|                                                         | FMS          | SCS     | DCC<br>(In thousands) | Eliminations | Total      |
|---------------------------------------------------------|--------------|---------|-----------------------|--------------|------------|
| <b>For the three months ended June 30, 2011</b>         |              |         |                       |              |            |
| Revenue from external customers                         | \$ 973,367   | 389,578 | 150,399               |              | 1,513,344  |
| Inter-segment revenue                                   | 91,143       |         |                       | (91,143)     |            |
| Total revenue                                           | \$ 1,064,510 | 389,578 | 150,399               | (91,143)     | 1,513,344  |
| Segment NBT                                             | \$ 67,504    | 17,231  | 9,761                 | (6,529)      | 87,967     |
| Unallocated CSS                                         |              |         |                       |              | (11,230)   |
| Restructuring and other charges, net                    |              |         |                       |              | (1,727)    |
| Earnings from continuing operations before income taxes |              |         |                       |              | \$ 75,010  |
| Segment capital expenditures <sup>(1), (2)</sup>        | \$ 484,778   | 13,963  | 1,079                 |              | 499,820    |
| Unallocated CSS                                         |              |         |                       |              | 4,339      |
| Capital expenditures paid                               |              |         |                       |              | \$ 504,159 |
| <b>For the three months ended June 30, 2010</b>         |              |         |                       |              |            |
| Revenue from external customers                         | \$ 853,020   | 310,079 | 123,024               |              | 1,286,123  |
| Inter-segment revenue                                   | 78,153       |         |                       | (78,153)     |            |
| Total revenue                                           | \$ 931,173   | 310,079 | 123,024               | (78,153)     | 1,286,123  |
| Segment NBT                                             | \$ 46,226    | 12,559  | 8,432                 | (5,143)      | 62,074     |
| Unallocated CSS                                         |              |         |                       |              | (9,867)    |
| Earnings from continuing operations before income taxes |              |         |                       |              | \$ 52,207  |

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|                                             |            |       |     |            |
|---------------------------------------------|------------|-------|-----|------------|
| Segment capital expenditures <sup>(1)</sup> | \$ 338,797 | 1,996 | 379 | 341,172    |
| Unallocated CSS                             |            |       |     | 3,116      |
| Capital expenditures paid                   |            |       |     | \$ 344,288 |

(1) Excludes revenue earning equipment acquired under capital leases.

(2) Excludes acquisition payments of \$264.8 million during the three months ended June 30, 2011.

22

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Table of Contents

**RYDER SYSTEM, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Continued)**  
(unaudited)

|                                                         | FMS            | SCS     | DCC     | Eliminations | Total      |
|---------------------------------------------------------|----------------|---------|---------|--------------|------------|
|                                                         | (In thousands) |         |         |              |            |
| <b>For the six months ended June 30, 2011</b>           |                |         |         |              |            |
| Revenue from external customers                         | \$ 1,862,983   | 790,616 | 285,121 |              | 2,938,720  |
| Inter-segment revenue                                   | 181,643        |         |         | (181,643)    |            |
| Total revenue                                           | \$ 2,044,626   | 790,616 | 285,121 | (181,643)    | 2,938,720  |
| Segment NBT                                             | \$ 106,066     | 29,295  | 17,159  | (11,433)     | 141,087    |
| Unallocated CSS                                         |                |         |         |              | (19,972)   |
| Restructuring and other charges, net                    |                |         |         |              | (2,495)    |
| Earnings from continuing operations before income taxes |                |         |         |              | \$ 118,620 |
| Segment capital expenditures <sup>(1), (2)</sup>        | \$ 786,750     | 20,103  | 2,038   |              | 808,891    |
| Unallocated CSS                                         |                |         |         |              | 8,486      |
| Capital expenditures paid                               |                |         |         |              | \$ 817,377 |
| <b>For the six months ended June 30, 2010</b>           |                |         |         |              |            |
| Revenue from external customers                         | \$ 1,662,409   | 604,286 | 239,366 |              | 2,506,061  |
| Inter-segment revenue                                   | 152,747        |         |         | (152,747)    |            |
| Total revenue                                           | \$ 1,815,156   | 604,286 | 239,366 | (152,747)    | 2,506,061  |
| Segment NBT                                             | \$ 67,921      | 19,585  | 15,818  | (9,876)      | 93,448     |
| Unallocated CSS                                         |                |         |         |              | (18,749)   |
| Earnings from continuing operations before income taxes |                |         |         |              | \$ 74,699  |
| Segment capital expenditures <sup>(1), (2)</sup>        | \$ 534,285     | 3,497   | 991     |              | 538,773    |
| Unallocated CSS                                         |                |         |         |              | 5,616      |

Capital expenditures paid

\$ 544,389

- (1) *Excludes revenue earning equipment acquired under capital leases.*
- (2) *Excludes acquisition payments of \$348.6 million and \$2.4 million during the six months ended June 30, 2011 and 2010, respectively.*

23

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS  
THREE AND SIX MONTHS ENDED JUNE 30, 2011 AND 2010**

**OVERVIEW**

The following discussion should be read in conjunction with the unaudited Consolidated Condensed Financial Statements and notes thereto included under Item 1. In addition, reference should be made to our audited Consolidated Financial Statements and notes thereto and related Management's Discussion and Analysis of Financial Condition and Results of Operations included in the 2010 Annual Report on Form 10-K.

Ryder System, Inc. (Ryder) is a global leader in transportation and supply chain management solutions. Our business is divided into three business segments: Fleet Management Solutions (FMS), which provides full service leasing, contract maintenance, contract-related maintenance and commercial rental of trucks, tractors and trailers to customers principally in the U.S., Canada and the U.K.; Supply Chain Solutions (SCS), which provides comprehensive supply chain consulting including distribution and transportation services in North America and Asia; and Dedicated Contract Carriage (DCC), which provides vehicles and drivers as part of a dedicated transportation solution in the U.S. We operate in highly competitive markets. Our customers select us based on numerous factors including service quality, price, technology and service offerings. As an alternative to using our services, customers may choose to provide these services for themselves, or may choose to obtain similar or alternative services from other third-party vendors. Our customer base includes enterprises operating in a variety of industries including automotive, electronics, transportation, grocery, lumber and wood products, food service and home furnishing.

**ITEMS AFFECTING COMPARABILITY BETWEEN PERIODS****Accounting Changes**

See Note (B), Accounting Changes, for a discussion of the impact of changes in accounting guidance.

**ACQUISITIONS**

We completed four acquisitions in 2011 under which we acquired a company's fleet of vehicles and contractual customers. The combined networks operate under Ryder's name and complement our existing market coverage and service network. The results of these acquisitions have been included in our consolidated results since the dates of acquisition.

| <b>Company Acquired</b>             | <b>Business Segment</b> | <b>Date</b>      | <b>Vehicles</b> | <b>Contractual Customers</b> | <b>Market</b> |
|-------------------------------------|-------------------------|------------------|-----------------|------------------------------|---------------|
| Hill Hire plc                       | FMS                     | June 8, 2011     | 13,700          | 400                          | U.K.          |
| B.I.T. Leasing, Inc. <sup>(1)</sup> | FMS                     | April 1, 2011    | 560             | 130                          | California    |
| The Scully Companies<br>(Scully)    | FMS/DCC                 | January 28, 2011 | 2,100           | 200                          | Western U.S.  |
| Carmenita Leasing,<br>Inc.          | FMS                     | January 10, 2011 | 190             | 60                           | California    |

(1) This acquisition complements a 2010 acquisition whereby we acquired a portion of BIT's full service lease and rental vehicles and contractual customers. Vehicles and contractual customers disclosed above represented the combination of both acquisitions.

**Total Logistic Control** On December 31, 2010, we acquired all of the common stock of Total Logistic Control (TLC), a leading provider of comprehensive supply chain solutions to food, beverage, and consumer packaged goods (CPG) manufacturers in the U.S. TLC provides customers a broad suite of end-to-end services, including distribution management, contract packaging services and solutions engineering. This acquisition enhances our SCS capabilities and growth prospects in the areas of packaging and warehousing, including temperature-controlled facilities.



Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

**CONSOLIDATED RESULTS**

|                                               | Three months ended<br>June 30,           |           | Six months ended June<br>30, |           | Change<br>2011/2010<br>Three Months Six<br>Months |      |
|-----------------------------------------------|------------------------------------------|-----------|------------------------------|-----------|---------------------------------------------------|------|
|                                               | <b>2011</b>                              | 2010      | <b>2011</b>                  | 2010      |                                                   |      |
|                                               | (In thousands, except per share amounts) |           |                              |           |                                                   |      |
| Total revenue                                 | \$ <b>1,513,344</b>                      | 1,286,123 | \$ <b>2,938,720</b>          | 2,506,061 | 18%                                               | 17%  |
| Operating revenue <sup>(1)</sup>              | <b>1,192,006</b>                         | 1,037,102 | <b>2,321,076</b>             | 2,024,692 | 15                                                | 15   |
| Pre-tax earnings from continuing operations   | <b>75,010</b>                            | 52,207    | <b>118,620</b>               | 74,699    | 44                                                | 59   |
| Provision for income taxes                    | <b>34,096</b>                            | 21,607    | <b>51,849</b>                | 31,227    | 58                                                | 66   |
| Earnings from continuing operations           | <b>40,914</b>                            | 30,600    | <b>66,771</b>                | 43,472    | 34                                                | 54   |
| Loss from discontinued operations, net of tax | <b>(881)</b>                             | (759)     | <b>(1,613)</b>               | (1,258)   | (16)                                              | (28) |
| Net earnings                                  | \$ <b>40,033</b>                         | 29,841    | \$ <b>65,158</b>             | 42,214    | 34%                                               | 54%  |
| Earnings (loss) per common share Diluted      |                                          |           |                              |           |                                                   |      |
| Continuing operations                         | \$ <b>0.79</b>                           | 0.58      | \$ <b>1.29</b>               | 0.82      | 36%                                               | 57%  |
| Discontinued operations                       | <b>(0.02)</b>                            | (0.02)    | <b>(0.03)</b>                | (0.03)    |                                                   |      |
| Net earnings                                  | \$ <b>0.77</b>                           | 0.56      | \$ <b>1.26</b>               | 0.79      | 38%                                               | 59%  |
| Weighted-average shares outstanding Diluted   | <b>51,003</b>                            | 52,261    | <b>51,007</b>                | 52,482    | (2)%                                              | (3)% |

(1) We use operating revenue, a non-GAAP financial measure, to evaluate the operating performance of our businesses and as a measure of sales activity. FMS fuel services revenue net of related intersegment billings, which is directly impacted by fluctuations in market fuel prices, is excluded from the operating revenue computation as fuel is largely a pass-through to our customers for which we realize minimal changes in profitability during periods of steady market fuel prices. However, profitability may be positively or negatively impacted by rapid changes in market fuel prices during a short period of time as customer pricing for fuel services is established based on market fuel costs. Subcontracted transportation is deducted from total revenue to arrive at operating revenue as subcontracted transportation is typically a pass-through to our customers. We realize minimal changes in profitability as a result of fluctuations in subcontracted transportation. Operating revenue is also a primary internal operating metric used to measure segment performance. Refer to the section titled *Non-GAAP Financial Measures* for a reconciliation of total revenue to operating revenue.

**Revenue**

Total revenue increased 18% in the second quarter of 2011 to \$1.51 billion. Operating revenue (revenue excluding FMS fuel and all subcontracted transportation) increased 15% in the second quarter of 2011 to \$1.19 billion. For the first half of 2011, total revenue increased 17% to \$2.94 billion and operating revenue increased 15% to \$2.32 billion. The following table summarizes the components of the change in revenue on a percentage basis versus the prior year:

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|                                    | Three months ended June 30,<br>2011 |           | Six months ended June 30,<br>2011 |           |
|------------------------------------|-------------------------------------|-----------|-----------------------------------|-----------|
|                                    | Total                               | Operating | Total                             | Operating |
| Acquisitions                       | 8%                                  | 9%        | 8%                                | 8%        |
| FMS fuel                           | 5%                                  | %         | 4%                                | %         |
| Subcontracted transportation       | 1%                                  | %         | 1%                                | %         |
| Foreign exchange                   | 1%                                  | 2%        | 1%                                | 1%        |
| Organic including price and volume | 3%                                  | 4%        | 3%                                | 6%        |
| Total increase                     | 18%                                 | 15%       | 17%                               | 15%       |

See Operating Results by Business Segment for a further discussion of the revenue impact from acquisitions and organic growth.

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

**Pre-Tax Earnings from Continuing Operations (NBT)**

NBT increased 44% in the second quarter of 2011 to \$75.0 million. For the first half of 2011, NBT increased 59% to \$118.6 million. The increase in NBT was primarily driven by improved commercial rental performance and used vehicle sales results. Acquisitions accounted for 18% and 19% of year-over-year NBT growth in the second quarter and first half of 2011, respectively. However, these increases were partially offset by lower full service lease performance reflecting higher maintenance costs on a relatively older fleet and higher incentive-based compensation costs as a result of improved company performance. In addition, the second quarter and first half of 2011 included a \$1.9 million negative impact as a result of SCS automotive production cuts due to the Japan earthquake. See

Operating Results by Business Segment for a further discussion of operating results. NBT in the second quarter of 2011 also included transaction costs of \$1.7 million associated with the acquisition of Hill Hire. For the first half of 2011, acquisition-related restructuring and other costs totaled \$2.5 million.

**Earnings from Continuing Operations and Diluted Earnings Per Share (EPS) from Continuing Operations**

Earnings from continuing operations increased 34% to \$40.9 million in the second quarter of 2011. Earnings from continuing operations in the second quarter of 2011 included an income tax charge of \$5.4 million, or \$0.10 per diluted common share, due to a tax law change in Michigan. EPS from continuing operations in the second quarter of 2011 also included transaction costs of \$1.5 million, or \$0.03 per diluted common share, associated with the acquisition of Hill Hire.

Excluding these items, comparable earnings and EPS from continuing operations for the second quarter of 2011 increased 56% to \$47.8 million and 59% to \$0.92 per diluted common share, respectively. We believe that comparable earnings from continuing operations and comparable earnings per diluted common share from continuing operations measures provide useful information to investors because they exclude significant items that are unrelated to our ongoing business operations. See Note (S), Other Items Impacting Comparability, for information regarding items excluded from 2011 results.

For the first half of 2011, earnings from continuing operations increased 54% to \$66.8 million and included the previously discussed Michigan income tax charge of \$0.10 per diluted common share, the Hill Hire transaction costs of \$0.03 per diluted common share and a first quarter restructuring charge of \$0.01 per diluted common share. Excluding these items, comparable earnings and EPS from continuing operations for the first half of 2011 increased 71% to \$74.2 million and 74% to \$1.43 per diluted common share, respectively.

**Net Earnings and EPS**

Net earnings increased 34% in the second quarter of 2011 to \$40.0 million, or \$0.77 per diluted common share, and increased 54% in the first half of 2011 to \$65.2 million, or \$1.26 per diluted common share. Net earnings in the second quarter and first half of 2011 were negatively impacted by losses from discontinued operations of \$0.9 million and \$1.6 million, respectively. EPS growth in the second quarter and first half of 2011 exceeded the earnings growth reflecting the impact of share repurchase programs.

The changes in the individual components of net earnings are discussed in more detail below.

|                                 | Three months ended June<br>30, |                        | Six months ended June 30, |         | Change 2011/2010 |               |
|---------------------------------|--------------------------------|------------------------|---------------------------|---------|------------------|---------------|
|                                 | <b>2011</b>                    | 2010                   | <b>2011</b>               | 2010    | Three<br>Months  | Six<br>Months |
|                                 |                                |                        |                           |         |                  |               |
|                                 |                                | (Dollars in thousands) |                           |         |                  |               |
| Fuel expense                    | \$ 282,556                     | 214,931                | \$ 539,681                | 415,066 | 31%              | 30%           |
| Maintenance and repairs expense | 240,223                        | 213,357                | 465,777                   | 415,213 | 13               | 12            |
| Other operating expense         | 215,687                        | 183,207                | 427,431                   | 358,830 | 18               | 19            |

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|                                 |                   |         |                     |           |     |     |
|---------------------------------|-------------------|---------|---------------------|-----------|-----|-----|
| Total operating expense         | <b>\$ 738,466</b> | 611,495 | <b>\$ 1,432,889</b> | 1,189,109 | 21% | 21% |
| Percentage of total revenue     | <b>49%</b>        | 48%     | <b>49%</b>          | 47%       |     |     |
| Percentage of operating revenue | <b>62%</b>        | 59%     | <b>62%</b>          | 59%       |     |     |

Total operating expense increased 21% in the second quarter and first half of 2011 to \$738.5 million and \$1.43 billion, respectively, as a result of higher fuel and maintenance and repairs expense. Fuel expense, which primarily impacts our FMS segment, increased in the second quarter and in the first half of 2011 as a result of higher fuel costs. Maintenance and repairs expense, which includes the cost of parts, labor and outside repair, impacts both our FMS and SCS business segments through our shared maintenance infrastructure. Maintenance and repairs expense increased in the second

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

quarter and first half of 2011 primarily due to the impact of an older lease fleet. Other operating expense primarily includes operating taxes and licensing costs, facilities, insurance, professional services and outside driver costs and typically fluctuates in line with revenue. Other operating expense as a percentage of operating revenue was approximately 18% for all periods.

|                                           | Three months ended June<br>30, |            | Six months ended June<br>30, |            | Change 2011/2010<br>Three Months      Six Months |     |
|-------------------------------------------|--------------------------------|------------|------------------------------|------------|--------------------------------------------------|-----|
|                                           | <b>2011</b>                    | 2010       | <b>2011</b>                  | 2010       |                                                  |     |
|                                           | (Dollars in thousands)         |            |                              |            |                                                  |     |
| Salaries and wages                        | \$ 314,559                     | \$ 263,739 | \$ 627,124                   | \$ 519,137 | 19%                                              | 21% |
| Employee-related costs                    | <b>55,808</b>                  | 46,502     | <b>108,638</b>               | 95,816     | 20                                               | 13  |
| Total salaries and employee-related costs | <b>\$ 370,367</b>              | \$ 310,241 | <b>\$ 735,762</b>            | \$ 614,953 | 19%                                              | 20% |
| Percentage of revenue                     | <b>24%</b>                     | 24%        | <b>25%</b>                   | 25%        |                                                  |     |
| Percentage of operating revenue           | <b>31%</b>                     | 30%        | <b>32%</b>                   | 30%        |                                                  |     |

Salaries and employee-related costs increased 19% in the second quarter of 2011 to \$370.4 million primarily due to a 17% increase in headcount from acquisitions and organic business growth. Salaries and wages increased 19% in the second quarter of 2011 of which 13% came from acquisitions, 2% came from organic business growth, and 4% came from higher incentive-based compensation as a result of improved company performance. Employee-related costs increased 20% primarily due to higher savings plan costs from improved company performance and increased headcount.

Salaries and employee-related costs increased 20% in the first half of 2011 to \$735.8 million due to the same factors as those in the second quarter of 2011. The growth in salaries and wages included an increase of 13% from acquisitions, 4% from organic business growth and 3% from incentive-based compensation. Employee-related costs increased 13% primarily due to higher savings plan costs and increased headcount.

|                              | Three months ended June<br>30, |        | Six months ended June<br>30, |         | Change 2011/2010<br>Three Months      Six Months |     |
|------------------------------|--------------------------------|--------|------------------------------|---------|--------------------------------------------------|-----|
|                              | <b>2011</b>                    | 2010   | <b>2011</b>                  | 2010    |                                                  |     |
|                              | (Dollars in thousands)         |        |                              |         |                                                  |     |
| Subcontracted transportation | \$ 83,193                      | 64,585 | \$ 166,275                   | 124,922 | 29%                                              | 33% |
| Percentage of revenue        | <b>5%</b>                      | 5%     | <b>6%</b>                    | 5%      |                                                  |     |

Subcontracted transportation expense which only impacts our SCS and DCC business segments, represents freight management costs on logistics contracts for which we purchase transportation from third parties. Subcontracted transportation expense is directly impacted by whether we are acting as an agent or principal in our transportation management contracts. To the extent that we are acting as a principal, revenue is reported on a gross basis and carriage costs to third parties are recorded as subcontracted transportation expense. To the extent we are acting as an agent, revenue is reported net of carriage costs to third parties. The impact to net earnings is the same whether we are acting as an agent or principal in the arrangement. Subcontracted transportation expense increased 29% in the second quarter of 2011 and increased 33% in the first half of 2011 from the impact of recent acquisitions and higher overall freight volumes. The TLC and Scully acquisitions increased subcontracted transportation by 17% in the second quarter and first half of 2011 compared to the same periods in the prior year.

Change 2011/2010

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|                             | Three months ended June<br>30, |         | Six months ended June<br>30, |          | Three<br>Months | Six<br>Months |
|-----------------------------|--------------------------------|---------|------------------------------|----------|-----------------|---------------|
|                             | <b>2011</b>                    | 2010    | <b>2011</b>                  | 2010     |                 |               |
|                             | (Dollars in thousands)         |         |                              |          |                 |               |
| Depreciation expense        | <b>\$214,858</b>               | 206,761 | <b>\$420,795</b>             | 417,766  | 4%              | 1%            |
| Gains on vehicle sales, net | <b>\$ (15,658)</b>             | (6,587) | <b>\$ (28,007)</b>           | (11,105) | 138             | 152           |
| Equipment rental            | <b>\$ 14,729</b>               | 16,614  | <b>\$ 28,962</b>             | 33,069   | (11)%           | (12)%         |

Depreciation expense relates primarily to FMS revenue earning equipment. Revenue earning equipment held for sale is recorded at the lower of fair value less costs to sell or carrying value. Losses to reflect changes in fair value are reflected within depreciation expense. Depreciation expense increased 4% in the second quarter of 2011 to \$214.9 million. The increase was driven by acquisitions which increased our average fleet size and added \$8.0 million of depreciation, foreign exchange movements of \$3.2 million and the impact of increasing average new vehicle investments. The growth in depreciation expense was partially offset by

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

\$3.8 million of lower write-downs in the carrying value of vehicles held for sale and \$2.3 million from changes in residual values of certain classes of our revenue earning equipment effective January 1, 2011 as well as lower accelerated depreciation.

Depreciation expense increased 1% in the first half of 2011 to \$420.8 million driven by \$11.6 million from acquisitions, foreign exchange movements of \$5.2 million and higher average net vehicle investments. The increase was partially offset by \$10.5 million of lower write-downs and \$6.0 million of changes in residual value and accelerated depreciation. Refer to Note (I), Revenue Earning Equipment, in the Notes to Consolidated Condensed Financial Statements for further discussion.

Gains on vehicle sales, net increased 138% in the second quarter of 2011 to \$15.7 million and increased 152% in the first half of 2011 to \$28.0 million due to higher average pricing on vehicles sold of 35% and 41%, respectively, on slightly lower volumes.

Equipment rental consists primarily of rent expense for FMS revenue earning equipment under lease. Equipment rental decreased 11% in the second quarter of 2011 to \$14.7 million and decreased 12% in the first half of 2011 to \$29.0 million due to a lower number of leased vehicles.

|                         | Three months ended June 30, |        | Six months ended June 30, |        | Change 2011/2010 |            |
|-------------------------|-----------------------------|--------|---------------------------|--------|------------------|------------|
|                         | 2011                        | 2010   | 2011                      | 2010   | Three Months     | Six Months |
|                         | (Dollars in thousands)      |        |                           |        |                  |            |
| Interest expense        | <b>\$32,974</b>             | 31,152 | <b>\$67,393</b>           | 64,488 | 6%               | 5%         |
| Effective interest rate | <b>4.4%</b>                 | 5.1%   | <b>4.6%</b>               | 5.2%   |                  |            |

Interest expense increased 6% in the second quarter of 2011 to \$33.0 million and increased 5% in the first half of 2011 to \$67.4 million reflecting higher average outstanding debt partially offset by a lower effective interest rate. The increase in average outstanding debt reflects funding for recent acquisitions and increased commercial rental capital spending. The lower effective interest rate in 2011 compared to 2010 reflects the replacement of higher interest rate debt with debt issuances at lower rates as well as increased percentage of variable rate debt.

|                           | Three months ended June 30, |       | Six months ended June 30, |         |
|---------------------------|-----------------------------|-------|---------------------------|---------|
|                           | 2011                        | 2010  | 2011                      | 2010    |
|                           | (In thousands)              |       |                           |         |
| Miscellaneous income, net | <b>\$(595)</b>              | (345) | <b>\$(4,737)</b>          | (1,840) |

Miscellaneous income, net consists of investment (income) losses on securities used to fund certain benefit plans, interest income, (gains) losses from sales of operating property, foreign currency transaction (gains) losses and other non-operating items. Miscellaneous income, net improved in the second quarter of 2011 primarily due to higher foreign non-operating income. Miscellaneous income, net improved in the first half of 2011 due to \$2.9 million of gains recognized from sales of facilities.

|                                      | Three months ended June 30, |      | Six months ended June 30, |      |
|--------------------------------------|-----------------------------|------|---------------------------|------|
|                                      | 2011                        | 2010 | 2011                      | 2010 |
|                                      | (In thousands)              |      |                           |      |
| Restructuring and other charges, net | <b>\$</b>                   |      | <b>\$ 768</b>             |      |

Refer to Note (G), Restructuring and Other Charges, for a discussion of the restructuring and other charges recognized during the three and six months ended June 30, 2011.



Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

|                                               | Three months ended<br>June 30, |        | Six months ended June<br>30, |        | Change<br>2011/2010 |               |
|-----------------------------------------------|--------------------------------|--------|------------------------------|--------|---------------------|---------------|
|                                               | <b>2011</b>                    | 2010   | <b>2011</b>                  | 2010   | Three<br>Months     | Six<br>Months |
|                                               | (Dollars in thousands)         |        |                              |        |                     |               |
| Provision for income taxes                    | <b>\$34,096</b>                | 21,607 | <b>\$51,849</b>              | 31,227 | 58%                 | 66%           |
| Effective tax rate from continuing operations | <b>45.5%</b>                   | 41.4%  | <b>43.7%</b>                 | 41.8%  |                     |               |

Our effective income tax rate from continuing operations for the second quarter of 2011 was 45.5% compared with 41.4% in the same period of the prior year. Our effective income tax rate from continuing operations for the six months ended June 30, 2011 was 43.7% compared with 41.8% in the same period of the prior year. Our provision for income taxes and effective income tax rate from continuing operations were negatively impacted by tax law changes in the States of Michigan (second quarter) and Illinois (first quarter). These tax law changes increased our provision for income taxes by \$5.4 million and our effective tax rate by 7.2% in the second quarter of 2011. For the first half of 2011, these tax law changes increased our provision for income taxes by \$6.6 million and our effective tax rate by 5.6%. The increase in our effective tax rate was partially offset by a higher proportionate amount of earnings in lower tax rate jurisdictions and lower contingent tax accruals. Refer to Note (L), Income Taxes, in the Notes to Consolidated Condensed Financial Statements for a further discussion.

|                                               | Three months ended June<br>30, |       | Six months ended June 30, |         |
|-----------------------------------------------|--------------------------------|-------|---------------------------|---------|
|                                               | <b>2011</b>                    | 2010  | <b>2011</b>               | 2010    |
|                                               | (In thousands)                 |       |                           |         |
| Loss from discontinued operations, net of tax | <b>\$(881)</b>                 | (759) | <b>\$(1,613)</b>          | (1,258) |

Refer to Note (D), Discontinued Operations, in the Notes to Consolidated Condensed Financial Statements for a discussion of losses from discontinued operations.

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

**OPERATING RESULTS BY BUSINESS SEGMENT**

We operate in three business segments: FMS, SCS and DCC. Our FMS business segment generates revenue from leasing, maintenance, rental, fuel and other ancillary services to customers, including SCS and DCC. The primary costs related to our FMS business segment include maintenance and repairs expense, fuel expense, fixed costs such as depreciation, interest, insurance and operating taxes and overhead expenses, mainly salaries and employee-related costs and facilities. FMS profitability is disproportionately impacted by increases and decreases in our transactional commercial rental and used vehicle sales activities as we are able to leverage our fixed cost infrastructure. Our SCS and DCC business segments generate revenue from their services which include transportation management, distribution management, consulting and dedicated transportation. The primary costs related to our SCS and DCC business segments include salaries and employee-related costs, subcontracted transportation, fuel and fixed costs such as equipment rentals (mainly from FMS), insurance and facilities.

|                                                      | Three months ended June 30, |           | Six months ended June 30, |           | Change 2011<br>Three<br>Months |
|------------------------------------------------------|-----------------------------|-----------|---------------------------|-----------|--------------------------------|
|                                                      | <b>2011</b>                 | 2010      | <b>2011</b>               | 2010      |                                |
|                                                      | (Dollars in thousands)      |           |                           |           |                                |
| Revenue:                                             |                             |           |                           |           |                                |
| Management Solutions                                 | \$ 1,064,510                | 931,173   | \$ 2,044,626              | 1,815,156 | 14%                            |
| Supply Chain Solutions                               | 389,578                     | 310,079   | 790,616                   | 604,286   | 26                             |
| Dedicated Contract Carriage                          | 150,399                     | 123,024   | 285,121                   | 239,366   | 22                             |
| Other Operations                                     | (91,143)                    | (78,153)  | (181,643)                 | (152,747) | (17)                           |
|                                                      | \$ 1,513,344                | 1,286,123 | \$ 2,938,720              | 2,506,061 | 18%                            |
| Operating Revenue:                                   |                             |           |                           |           |                                |
| Management Solutions                                 | \$ 778,882                  | 709,000   | \$ 1,497,893              | 1,386,410 | 10%                            |
| Supply Chain Solutions                               | 315,120                     | 249,911   | 639,421                   | 488,112   | 26                             |
| Dedicated Contract Carriage                          | 141,664                     | 118,607   | 270,040                   | 230,618   | 19                             |
| Other Operations                                     | (43,660)                    | (40,416)  | (86,278)                  | (80,448)  | (8)                            |
|                                                      | \$ 1,192,006                | 1,037,102 | \$ 2,321,076              | 2,024,692 | 15%                            |
| Operating Expenses:                                  |                             |           |                           |           |                                |
| Management Solutions                                 | \$ 67,504                   | 46,226    | \$ 106,066                | 67,921    | 46%                            |
| Supply Chain Solutions                               | 17,231                      | 12,559    | 29,295                    | 19,585    | 37                             |
| Dedicated Contract Carriage                          | 9,761                       | 8,432     | 17,159                    | 15,818    | 16                             |
| Other Operations                                     | (6,529)                     | (5,143)   | (11,433)                  | (9,876)   | (27)                           |
|                                                      | 87,967                      | 62,074    | 141,087                   | 93,448    | 42                             |
| Dedicated Central Support Services                   | (11,230)                    | (9,867)   | (19,972)                  | (18,749)  | (14)                           |
| Manufacturing and other charges, net and other items | (1,727)                     |           | (2,495)                   |           | NM                             |
| Pre-tax earnings from continuing operations          | \$ 75,010                   | 52,207    | \$ 118,620                | 74,699    | 44%                            |

As part of management's evaluation of segment operating performance, we define the primary measurement of our segment financial performance as Net Before Taxes (NBT) from continuing operations, which includes an allocation of Central Support Services (CSS), and excludes restructuring and other charges, net, described in Note (G),

Restructuring and Other Charges and exclude the items discussed in Note (S), Other Items Impacting Comparability, in the Notes to Consolidated Condensed Financial Statements. CSS represents those costs incurred to support all business segments, including human resources, finance, corporate services and public affairs, information technology, health and safety, legal and corporate communications. The objective of the NBT measurement is to provide clarity on the profitability of each business segment and, ultimately, to hold leadership of each business segment and each operating segment within each business segment accountable for their allocated share of CSS costs. Segment results are not necessarily indicative of the results of operations that would have occurred had each segment been an independent, stand-alone entity during the periods presented. Certain costs are considered to be overhead not attributable to any segment and remain unallocated in CSS. Included within the unallocated overhead remaining within CSS are the costs for investor relations, public affairs and certain executive compensation.

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

The following table provides a reconciliation of items excluded from our segment NBT measure to their classification within our Consolidated Condensed Statements of Earnings:

| Description                                             | Consolidated<br>Condensed Statements of Earnings<br>Line Item | Three months<br>ended June 30,<br><b>2011</b> |                | Six months ended<br>June 30,<br><b>2011</b> |  |
|---------------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------|----------------|---------------------------------------------|--|
|                                                         |                                                               | 2010                                          | (In thousands) | 2010                                        |  |
| Restructuring and other charges,<br>net                 | Restructuring <sup>(1)</sup>                                  | \$                                            |                | \$ (768)                                    |  |
| Acquisition-related transaction<br>costs <sup>(2)</sup> | Operating expense                                             | (1,727)                                       |                | (1,727)                                     |  |
| Restructuring and other charges,<br>net and other items |                                                               | \$ (1,727)                                    |                | \$ (2,495)                                  |  |

(1) *Restructuring refers to Restructuring and Other Charges, net on our Consolidated Condensed Statement of Earnings.*

(2) *See Note(S), Other Items Impacting Comparability, for additional information.*

Inter-segment revenue and NBT are accounted for at rates similar to those executed with third parties. NBT related to inter-segment equipment and services billed to customers (equipment contribution) are included in both FMS and the business segment which served the customer and then eliminated (presented as Eliminations). The following table sets forth equipment contribution included in NBT for our SCS and DCC business segments:

|                             | Three months ended<br>June 30, |       | Six months ended June<br>30, |       | Change 2011/2010 |               |
|-----------------------------|--------------------------------|-------|------------------------------|-------|------------------|---------------|
|                             | <b>2011</b>                    | 2010  | <b>2011</b>                  | 2010  | Three<br>Months  | Six<br>Months |
|                             | (Dollars in thousands)         |       |                              |       |                  |               |
| Equipment contribution:     |                                |       |                              |       |                  |               |
| Supply Chain Solutions      | \$ 2,193                       | 2,250 | \$ 3,793                     | 4,255 | (3)%             | (11)%         |
| Dedicated Contract Carriage | 4,336                          | 2,893 | 7,640                        | 5,621 | 50               | 36            |
| Total                       | \$ 6,529                       | 5,143 | \$ 11,433                    | 9,876 | 27%              | 16%           |

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

**Fleet Management Solutions**

|                                                        | Three months ended June 30, |         | Six months ended June 30, |           | Change<br>2011/2010 |               |
|--------------------------------------------------------|-----------------------------|---------|---------------------------|-----------|---------------------|---------------|
|                                                        | <b>2011</b>                 | 2010    | <b>2011</b>               | 2010      | Three<br>Months     | Six<br>Months |
|                                                        | (Dollars in thousands)      |         |                           |           |                     |               |
| Full service lease                                     | \$ 494,720                  | 482,456 | \$ 978,030                | 961,878   | 3%                  | 2%            |
| Contract maintenance                                   | 39,192                      | 39,894  | 77,267                    | 79,659    | (2)                 | (3)           |
| Contractual revenue                                    | 533,912                     | 522,350 | 1,055,297                 | 1,041,537 | 2                   | 1             |
| Contract-related maintenance                           | 47,329                      | 39,854  | 92,025                    | 80,072    | 19                  | 15            |
| Commercial rental                                      | 180,041                     | 130,086 | 315,698                   | 231,644   | 38                  | 36            |
| Other                                                  | 17,600                      | 16,710  | 34,873                    | 33,157    | 5                   | 5             |
| Operating revenue <sup>(1)</sup>                       | 778,882                     | 709,000 | 1,497,893                 | 1,386,410 | 10                  | 8             |
| Fuel services revenue                                  | 285,628                     | 222,173 | 546,733                   | 428,746   | 29                  | 28            |
| Total revenue                                          | \$ 1,064,510                | 931,173 | \$ 2,044,626              | 1,815,156 | 14%                 | 13%           |
| Segment NBT                                            | \$ 67,504                   | 46,226  | \$ 106,066                | 67,921    | 46%                 | 56%           |
| Segment NBT as a % of total revenue                    | 6.3%                        | 5.0%    | 5.2%                      | 3.7%      | 130<br>bps          | 150<br>bps    |
| Segment NBT as a % of operating revenue <sup>(1)</sup> | 8.7%                        | 6.5%    | 7.1%                      | 4.9%      | 220<br>bps          | 220<br>bps    |

(1) We use operating revenue, a non-GAAP financial measure, to evaluate the operating performance of our FMS business segment and as a measure of sales activity. Fuel services revenue, which is directly impacted by fluctuations in market fuel prices, is excluded from our operating revenue computation as fuel is largely a pass-through to customers for which we realize minimal changes in profitability during periods of steady market fuel prices. However, profitability may be positively or negatively impacted by rapid changes in market fuel prices during a short period of time as customer pricing for fuel services is established based on market fuel costs.

Total revenue increased 14% in the second quarter of 2011 to \$1.06 billion. Operating revenue (revenue excluding fuel) increased 10% in the second quarter of 2011 to \$778.9 million. For the first half of 2011, total revenue increased 13% to \$2.04 billion and operating revenue increased 8% to \$1.50 billion. The following table summarizes the components of the change in revenue on a percentage basis versus the prior year:

|                             |                           |
|-----------------------------|---------------------------|
| Three months ended June 30, | Six months ended June 30, |
| 2011                        | 2011                      |

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|                                    | Total | Operating | Total | Operating |
|------------------------------------|-------|-----------|-------|-----------|
| Organic including price and volume | 4%    | 5%        | 4%    | 5%        |
| Acquisitions                       | 3%    | 3%        | 2%    | 2%        |
| FMS fuel                           | 6%    | %         | 6%    | %         |
| Foreign exchange                   | 1%    | 2%        | 1%    | 1%        |
| Total increase                     | 14%   | 10%       | 13%   | 8%        |

Fuel services revenue increased 29% in the second quarter of 2011 and 28% in the first half of 2011 due to higher prices passed through to customers. Full service lease revenue increased 3% in the second quarter of 2011 and 2% in the first half of 2011 reflecting the impact of recent acquisitions. We expect favorable full service lease revenue comparisons throughout the year due to acquisitions. Commercial rental revenue increased 38% in the second quarter of 2011 and 36% in the first half of 2011 reflecting improved global market demand and higher pricing and the impact of acquisitions. We expect favorable commercial rental revenue comparisons to continue throughout the year driven by higher demand, higher pricing on a larger fleet and the impact of acquisitions.

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

The following table provides commercial rental statistics on our global fleet:

|                                                                              | Three months ended<br>June 30, |        | Six months ended June 30, |         | Change 2011/2010 |               |
|------------------------------------------------------------------------------|--------------------------------|--------|---------------------------|---------|------------------|---------------|
|                                                                              | <b>2011</b>                    | 2010   | <b>2011</b>               | 2010    | Three<br>Months  | Six<br>Months |
|                                                                              | (Dollars in thousands)         |        |                           |         |                  |               |
| Rental revenue from non-lease customers                                      | <b>\$ 113,997</b>              | 83,745 | <b>\$ 196,210</b>         | 143,085 | 36%              | 37%           |
| Rental revenue from lease customers <sup>(1)</sup>                           | <b>\$ 66,044</b>               | 46,341 | <b>\$ 119,488</b>         | 88,559  | 43%              | 35%           |
| Average commercial rental power fleet<br>size in service <sup>(2), (3)</sup> | <b>28,200</b>                  | 23,500 | <b>26,300</b>             | 22,600  | 20%              | 16%           |
| Commercial rental utilization power fleet                                    | <b>78.7%</b>                   | 77.7%  | <b>75.8%</b>              | 73.4%   | 100 bps          | 240 bps       |

(1) Represents revenue from rental vehicles provided to our existing full service lease customers, generally during peak periods in their operations.

(2) Number of units rounded to nearest hundred and calculated using quarterly average unit counts.

(3) Fleet size excluding trailers.

FMS NBT increased 46% in the second quarter of 2011 to \$67.5 million primarily due to significantly better commercial rental performance, improved used vehicle sales results and the impact of acquisitions. The increase in NBT was partially offset by lower full service lease performance, higher compensation-related expenses and planned spending on strategic growth initiatives. Commercial rental performance improved 72% in the second quarter of 2011 as a result of increased market demand and higher pricing on a 19% larger average fleet. The increase in the average-fleet reflects organic growth of 16% and an acquisition related impact of 3%. Used vehicle sales results improved by \$12.9 million due to higher pricing and a lower average quarterly inventory level. The improvements in our commercial rental and used vehicle sales activities allowed us to better leverage our fixed costs. Acquisitions increased FMS NBT by 10% during the second quarter of 2011. Full service lease performance declined 1% reflecting increased maintenance and repair expenses on a comparatively older fleet. Maintenance and repairs expense as a percentage of operating revenue was 31% and 30%, respectively, during the second quarter of 2011 and 2010.

FMS NBT increased 56% in the first half of 2011 to \$106.1 million reflecting the same trends as those that impacted the second quarter of 2011. Commercial rental performance improved 79%. Used vehicle sales results were better by \$27.4 million. Acquisitions increased NBT by 9%. FMS NBT for the first half of 2011 also benefited from a non-operational gain of \$2.4 million from the sale of a facility. Full service lease performance declined 2% in the first half of the year. Maintenance and repairs expense as a percentage of operating revenue was 31% and 30%, respectively, during the first half of 2011 and 2010.

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

Our global fleet of owned and leased revenue earning equipment and contract maintenance vehicles is summarized as follows (number of units rounded to the nearest hundred):

|                                              | June 30,       | December    | June 30, | Change                        |                            |
|----------------------------------------------|----------------|-------------|----------|-------------------------------|----------------------------|
|                                              | 2011           | 31,<br>2010 | 2010     | Jun.<br>2011/<br>Dec.<br>2010 | Jun.<br>2011/<br>Jun. 2010 |
| <b>End of period vehicle count</b>           |                |             |          |                               |                            |
| By type:                                     |                |             |          |                               |                            |
| Trucks <sup>(1)</sup>                        | <b>68,000</b>  | 63,000      | 64,400   | 8%                            | 6%                         |
| Tractors <sup>(2)</sup>                      | <b>54,000</b>  | 49,600      | 50,400   | 9                             | 7                          |
| Trailers <sup>(3), (4)</sup>                 | <b>43,300</b>  | 33,000      | 33,900   | 31                            | 28                         |
| Other                                        | <b>2,800</b>   | 3,100       | 2,900    | (10)                          | (3)                        |
| Total                                        | <b>168,100</b> | 148,700     | 151,600  | 13%                           | 11%                        |
| By ownership:                                |                |             |          |                               |                            |
| Owned                                        | <b>164,600</b> | 145,000     | 146,800  | 14%                           | 12%                        |
| Leased                                       | <b>3,500</b>   | 3,700       | 4,800    | (5)                           | (27)                       |
| Total                                        | <b>168,100</b> | 148,700     | 151,600  | 13%                           | 11%                        |
| By product line:                             |                |             |          |                               |                            |
| Full service lease <sup>(4)</sup>            | <b>119,600</b> | 111,100     | 112,200  | 8%                            | 7%                         |
| Commercial rental <sup>(4)</sup>             | <b>40,500</b>  | 29,700      | 30,800   | 36                            | 31                         |
| Service vehicles and other                   | <b>3,000</b>   | 2,700       | 2,700    | 11                            | 11                         |
| Active units                                 | <b>163,100</b> | 143,500     | 145,700  | 14                            | 12                         |
| Held for sale <sup>(4)</sup>                 | <b>5,000</b>   | 5,200       | 5,900    | (4)                           | (15)                       |
| Total                                        | <b>168,100</b> | 148,700     | 151,600  | 13%                           | 11%                        |
| Customer vehicles under contract maintenance | <b>32,900</b>  | 33,400      | 33,700   | (1)%                          | (2)%                       |
| <b>Quarterly average vehicle count</b>       |                |             |          |                               |                            |
| By product line:                             |                |             |          |                               |                            |
| Full service lease                           | <b>113,100</b> | 111,200     | 112,400  | 2%                            | 1%                         |
| Commercial rental                            | <b>35,400</b>  | 30,400      | 29,800   | 16                            | 19                         |
| Service vehicles and other                   | <b>2,900</b>   | 2,800       | 2,800    | 4                             | 4                          |



|                                              |                |         |         |      |      |
|----------------------------------------------|----------------|---------|---------|------|------|
| Active units                                 | <b>151,400</b> | 144,400 | 145,000 | 5    | 4    |
| Held for sale                                | <b>4,900</b>   | 4,900   | 6,400   |      | (23) |
| Total                                        | <b>156,300</b> | 149,300 | 151,400 | 5%   | 3%   |
| Customer vehicles under contract maintenance | <b>33,200</b>  | 33,400  | 33,800  | (1)% | (2)% |
| <b>Year-to-date average vehicle count</b>    |                |         |         |      |      |
| By product line:                             |                |         |         |      |      |
| Full service lease                           | <b>112,300</b> | 112,500 | 113,400 | %    | (1)% |
| Commercial rental                            | <b>33,200</b>  | 29,800  | 28,800  | 11   | 15   |
| Service vehicles and other                   | <b>2,800</b>   | 2,600   | 2,900   | 8    | (3)  |
| Active units                                 | <b>148,300</b> | 144,900 | 145,100 | 2    | 2    |
| Held for sale                                | <b>5,000</b>   | 5,800   | 6,600   | (14) | (24) |
| Total                                        | <b>153,300</b> | 150,700 | 151,700 | 2    | 1    |
| Customer vehicles under contract maintenance | <b>33,200</b>  | 33,700  | 33,900  | (1)% | (2)% |

(1) Generally comprised of Class 1 through Class 6 type vehicles with a Gross Vehicle Weight (GVW) up to 26,000 pounds.

(2) Generally comprised of over the road on highway tractors and are primarily comprised of Classes 7 and 8 type vehicles with a GVW of over 26,000 pounds.

(3) Generally comprised of dry, flatbed and refrigerated type trailers.

(4) Includes 9,700 trailers (6,100 full service lease, 3,400 commercial rental and 200 held for sale) acquired as part of the Hill Hire acquisition as of June 30, 2011.

NOTE: Amounts were computed using a 6-point average based on monthly information.

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

The following table provides a breakdown of our non-revenue earning equipment included in our global fleet count (number of units rounded to nearest hundred):

|                                  | June 30,     | December | June 30, | Change                  |                         |
|----------------------------------|--------------|----------|----------|-------------------------|-------------------------|
|                                  | 2011         | 2010     | 2010     | Jun. 2011/<br>Dec. 2010 | Jun. 2011/<br>Jun. 2010 |
| Not yet earning revenue (NYE)    | <b>1,500</b> | 800      | 1,400    | 88%                     | 7%                      |
| No longer earning revenue (NLE): |              |          |          |                         |                         |
| Units held for sale              | <b>5,000</b> | 5,200    | 5,900    | (4)                     | (15)                    |
| Other NLE units                  | <b>2,100</b> | 2,000    | 2,100    | 5                       |                         |
| Total                            | <b>8,600</b> | 8,000    | 9,400    | 8%                      | (9)%                    |

NYE units represent new vehicles on hand that are being prepared for deployment to a lease customer or into the rental fleet. Preparations include activities such as adding lift gates, paint, decals, cargo area and refrigeration equipment. For 2011, NYE units increased reflecting new lease sales and the refresh and modest growth of the rental fleet. NLE units represent vehicles held for sale and vehicles for which no revenue has been earned in the previous 30 days. For 2011, NLE units decreased compared to year-end due to lower used vehicle inventory levels. We expect NLE levels to increase throughout the year as we outservice rental units.

**Supply Chain Solutions**

|                                        | Three months ended<br>June 30, |         | Six months ended June<br>30, |         | Change 2011/2010 |               |
|----------------------------------------|--------------------------------|---------|------------------------------|---------|------------------|---------------|
|                                        | 2011                           | 2010    | 2011                         | 2010    | Three<br>Months  | Six<br>Months |
|                                        | (Dollars in thousands)         |         |                              |         |                  |               |
| Operating revenue:                     |                                |         |                              |         |                  |               |
| Automotive                             | <b>\$ 107,751</b>              | 113,126 | <b>\$ 230,478</b>            | 219,694 | (5)%             | 5%            |
| High-Tech                              | <b>60,642</b>                  | 52,954  | <b>117,527</b>               | 104,570 | 15               | 12            |
| Retail & CPG                           | <b>103,699</b>                 | 44,162  | <b>207,761</b>               | 85,982  | 135              | 142           |
| Industrial and other                   | <b>43,028</b>                  | 39,669  | <b>83,655</b>                | 77,866  | 8                | 7             |
| Total operating revenue <sup>(1)</sup> | <b>315,120</b>                 | 249,911 | <b>639,421</b>               | 488,112 | 26               | 31            |
| Subcontracted transportation           | <b>74,458</b>                  | 60,168  | <b>151,195</b>               | 116,174 | 24               | 30            |
| Total revenue                          | <b>\$ 389,578</b>              | 310,079 | <b>\$ 790,616</b>            | 604,286 | 26%              | 31%           |
| Segment NBT                            | <b>\$ 17,231</b>               | 12,559  | <b>\$ 29,295</b>             | 19,585  | 37%              | 50%           |
| Segment NBT as a % of total revenue    | <b>4.4%</b>                    | 4.1%    | <b>3.7%</b>                  | 3.2%    | 30 bps           | 50 bps        |
|                                        | <b>5.5%</b>                    | 5.0%    | <b>4.6%</b>                  | 4.0%    | 50 bps           | 60 bps        |

Segment NBT as a % of operating  
revenue <sup>(1)</sup>

|                                 |           |        |           |        |     |     |
|---------------------------------|-----------|--------|-----------|--------|-----|-----|
| Memo: Fuel costs <sup>(2)</sup> | \$ 22,183 | 19,910 | \$ 48,650 | 38,405 | 11% | 27% |
|---------------------------------|-----------|--------|-----------|--------|-----|-----|

(1) We use operating revenue, a non-GAAP financial measure, to evaluate the operating performance of the SCS business segment and as a measure of sales activity. Subcontracted transportation is deducted from total revenue to arrive at operating revenue as subcontracted transportation is typically a pass-through to customers. We realize minimal changes in profitability as a result of fluctuations in subcontracted transportation. Operating revenue is also a primary internal operating metric and is used to measure segment performance.

(2) Fuel costs are largely a pass-through to customers and therefore have a direct impact on revenue.

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

Total revenue increased 26% in the second quarter of 2011 to \$389.6 million. Operating revenue (revenue excluding subcontracted transportation) increased 26% in the second quarter of 2011 to \$315.1 million. For the first half of 2011, total revenue increased 31% to \$790.6 million and operating revenue increased 31% to \$639.4 million. We expect favorable revenue comparisons to continue throughout the year due to the impact of the TLC acquisition, higher overall freight volumes and new business. The following table summarizes the components of the change in revenue on a percentage basis versus the prior year:

|                                    | Three months ended June 30,<br>2011 |           | Six months ended June 30,<br>2011 |           |
|------------------------------------|-------------------------------------|-----------|-----------------------------------|-----------|
|                                    | Total                               | Operating | Total                             | Operating |
| TLC acquisition                    | 20%                                 | 22%       | 21%                               | 23%       |
| Subcontracted transportation       | 3%                                  | %         | 4%                                | %         |
| Fuel cost pass-throughs            | 1%                                  | 1%        | 2%                                | 2%        |
| Foreign exchange                   | 2%                                  | 2%        | 2%                                | 2%        |
| Organic including price and volume | %                                   | 1%        | 2%                                | 4%        |
| Total increase                     | 26%                                 | 26%       | 31%                               | 31%       |

SCS NBT increased 37% in the second quarter of 2011 to \$17.2 million and 50% in the first half of 2011 to \$29.3 million. The TLC acquisition increased SCS NBT by 28% during the second quarter of 2011 and 30% during the first half of 2011. SCS NBT also benefited from higher freight volumes across all industry sectors, as well as new business and lower self insurance costs. During the second quarter and first half of 2011, SCS recognized a benefit of \$1.5 million from favorable development in estimated prior years' self insured loss reserves. SCS NBT was negatively impacted in the second quarter of 2011 by \$2.7 million as a result of lower automotive production volumes caused by the Japan earthquake. We expect the negative impact of the Japan earthquake to continue in the third quarter of 2011.

**Dedicated Contract Carriage**

|                                     | Three months ended<br>June 30, |         | Six months ended June<br>30, |         | Change<br>2011/2010 |               |
|-------------------------------------|--------------------------------|---------|------------------------------|---------|---------------------|---------------|
|                                     | <b>2011</b>                    | 2010    | <b>2011</b>                  | 2010    | Three<br>Months     | Six<br>Months |
|                                     | (Dollars in thousands)         |         |                              |         |                     |               |
| Operating revenue <sup>(1)</sup>    | \$ <b>141,664</b>              | 118,607 | \$ <b>270,040</b>            | 230,618 | 19%                 | 17%           |
| Subcontracted transportation        | <b>8,735</b>                   | 4,417   | <b>15,081</b>                | 8,748   | 98                  | 72            |
| Total revenue                       | \$ <b>150,399</b>              | 123,024 | \$ <b>285,121</b>            | 239,366 | 22%                 | 19%           |
| Segment NBT                         | \$ <b>9,761</b>                | 8,432   | \$ <b>17,159</b>             | 15,818  | 16%                 | 8%            |
| Segment NBT as a % of total revenue | <b>6.5%</b>                    | 6.9%    | <b>6.0%</b>                  | 6.6%    | (40) bps            | (60) bps      |
|                                     | <b>6.9%</b>                    | 7.1%    | <b>6.4%</b>                  | 6.9%    | (20) bps            | (50) bps      |

Segment NBT as a % of operating  
revenue <sup>(1)</sup>

|                                 |           |        |           |        |     |     |
|---------------------------------|-----------|--------|-----------|--------|-----|-----|
| Memo: Fuel costs <sup>(2)</sup> | \$ 32,903 | 21,167 | \$ 60,220 | 40,572 | 55% | 48% |
|---------------------------------|-----------|--------|-----------|--------|-----|-----|

(1) We use operating revenue, a non-GAAP financial measure, to evaluate the operating performance of the DCC business segment and as a measure of sales activity. Subcontracted transportation is deducted from total revenue to arrive at operating revenue as subcontracted transportation is typically a pass-through to customers. We realize minimal changes in profitability as a result of fluctuations in subcontracted transportation. Operating revenue is also a primary internal operating metric and is used to measure segment performance.

(2) Fuel costs are largely a pass-through to customers and therefore have a direct impact on revenue.

Total revenue increased 22% in the second quarter of 2011 to \$150.4 million. Operating revenue (revenue excluding subcontracted transportation) increased 19% in the second quarter of 2011 to \$141.7 million. For the first half of 2011, total revenue increased 19% to \$285.1 million and operating revenue increased 17% to \$270.0 million. We expect favorable revenue comparisons to continue throughout the year due to the impact of the Scully acquisition. The following table summarizes the components of the change in revenue on a percentage basis versus the prior year:

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

|                                    | Three months ended June 30,<br>2011 |           | Six months ended June 30,<br>2011 |           |
|------------------------------------|-------------------------------------|-----------|-----------------------------------|-----------|
|                                    | Total                               | Operating | Total                             | Operating |
| Scully acquisition                 | 19%                                 | 16%       | 16%                               | 13%       |
| Subcontracted transportation       | 4%                                  | %         | 3%                                | %         |
| Fuel cost pass-throughs            | 10%                                 | 10%       | 8%                                | 8%        |
| Organic including price and volume | (11)%                               | (7)%      | (8)%                              | (4)%      |
| Total increase                     | 22%                                 | 19%       | 19%                               | 17%       |

DCC NBT increased 16% in the second quarter of 2011 to \$9.8 million and 8% in the first half of 2011 to \$17.2 million reflecting the impact of the Scully acquisition and lower self-insurance costs partially offset by higher equipment related expenses. During the second quarter and first half of 2011, DCC recognized a benefit of \$0.5 million from favorable development in estimated prior years' self insured loss reserves.

**Central Support Services**

|                                           | Three months ended<br>June 30, |          | Six months ended June<br>30, |          | Change 2011/2010 |               |
|-------------------------------------------|--------------------------------|----------|------------------------------|----------|------------------|---------------|
|                                           | 2011                           | 2010     | 2011                         | 2010     | Three<br>Months  | Six<br>Months |
|                                           | (Dollars in thousands)         |          |                              |          |                  |               |
| Human resources                           | \$ 4,586                       | 3,678    | \$ 9,034                     | 7,512    | 25%              | 20%           |
| Finance                                   | 12,168                         | 13,252   | 24,404                       | 25,812   | (8)              | (5)           |
| Corporate services and<br>public affairs  | 3,459                          | 2,726    | 6,609                        | 5,646    | 27               | 17            |
| Information technology                    | 15,028                         | 14,178   | 30,420                       | 27,789   | 6                | 9             |
| Health and safety                         | 2,093                          | 1,842    | 3,816                        | 3,497    | 14               | 9             |
| Other                                     | 14,449                         | 9,964    | 23,001                       | 17,745   | 45               | 30            |
| Total CSS                                 | 51,783                         | 45,640   | 97,284                       | 88,001   | 13               | 11            |
| Allocation of CSS to<br>business segments | (40,553)                       | (35,773) | (77,312)                     | (69,252) | (13)             | (12)          |
| Unallocated CSS                           | \$ 11,230                      | 9,867    | \$ 19,972                    | 18,749   | 14%              | 7%            |

Total CSS costs increased 13% in the second quarter of 2011 to \$51.8 million and increased 11% in the first half of 2011 to \$97.3 million primarily due to higher compensation-related expenses and planned strategic investments in information technology initiatives. Unallocated CSS costs increased in the second quarter and first half of 2011 due to higher compensation-related expenses.

**FINANCIAL RESOURCES AND LIQUIDITY****Cash Flows**

The following is a summary of our cash flows from operating, financing and investing activities from continuing operations:

|                                         | Six months ended June 30, |           |
|-----------------------------------------|---------------------------|-----------|
|                                         | 2011                      | 2010      |
|                                         | (In thousands)            |           |
| Net cash provided by (used in):         |                           |           |
| Operating activities                    | \$ 472,793                | 531,195   |
| Financing activities                    | 433,489                   | (102,024) |
| Investing activities                    | (990,495)                 | (408,558) |
| Effect of exchange rate changes on cash | 2,862                     | (3,623)   |
| Net change in cash and cash equivalents | \$ (81,351)               | 16,990    |

A detail of the individual items contributing to the cash flow changes is included in the Consolidated Condensed Statements of Cash Flows.

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

Cash provided by operating activities from continuing operations decreased to \$472.8 million in the six months ended June 30, 2011 compared with \$531.2 million in 2010 because of an increase in working capital needs. Cash provided by financing activities from continuing operations in the six months ended June 30, 2011 increased to \$433.5 million compared with cash used in financing activities of \$102.0 million in 2010 due to higher borrowing needs to fund acquisitions and capital spending. Cash used in investing activities from continuing operations increased to \$990.5 million in the six months ended June 30, 2011 compared with \$408.6 million in 2010 due to acquisition-related payments and higher vehicle spending.

We refer to the sum of operating cash flows, proceeds from the sales of revenue earning equipment and operating property and equipment, collections on direct finance leases and other investing cash inflows from continuing operations as total cash generated. We refer to the net amount of cash generated from operating and investing activities (excluding changes in restricted cash and acquisitions) from continuing operations as free cash flow. Although total cash generated and free cash flow are non-GAAP financial measures, we consider them to be important measures of comparative operating performance. We also believe total cash generated to be an important measure of total cash inflows generated from our ongoing business activities. We believe free cash flow provides investors with an important perspective on the cash available for debt service and for shareholders after making capital investments required to support ongoing business operations. Our calculation of free cash flow may be different from the calculation used by other companies and therefore comparability may be limited.

The following table shows the sources of our free cash flow computation:

|                                                                      | Six months ended June 30,<br><b>2011</b> 2010<br>(In thousands) |           |
|----------------------------------------------------------------------|-----------------------------------------------------------------|-----------|
| Net cash provided by operating activities from continuing operations | <b>\$ 472,793</b>                                               | 531,195   |
| Sales of revenue earning equipment                                   | <b>136,578</b>                                                  | 102,027   |
| Sales of operating property and equipment                            | <b>6,180</b>                                                    | 1,414     |
| Collections on direct finance leases                                 | <b>30,046</b>                                                   | 30,914    |
| Other, net                                                           |                                                                 | 1,950     |
| Total cash generated                                                 | <b>645,597</b>                                                  | 667,500   |
| Purchases of property and revenue earning equipment                  | <b>(817,377)</b>                                                | (544,389) |
| Free cash flow                                                       | <b>\$ (171,780)</b>                                             | 123,111   |

Free cash flow decreased \$294.9 million to negative \$171.8 million in the six months ended June 30, 2011 primarily due to higher vehicle spending. We expect full year free cash flow to be approximately negative \$215 million versus a previous forecast of negative \$265 million due to higher earnings and increased proceeds from used vehicle sales.

The following table provides a summary of capital expenditures:

|                                           | Six months ended June 30,<br><b>2011</b> 2010<br>(In thousands) |         |
|-------------------------------------------|-----------------------------------------------------------------|---------|
| Revenue earning equipment: <sup>(1)</sup> |                                                                 |         |
| Full service lease                        | <b>\$ 327,497</b>                                               | 302,456 |
| Commercial rental                         | <b>517,692</b>                                                  | 293,916 |



|                                                                               |                   |          |
|-------------------------------------------------------------------------------|-------------------|----------|
|                                                                               | <b>845,189</b>    | 596,372  |
| Operating property and equipment                                              | <b>35,059</b>     | 34,038   |
| Total capital expenditures                                                    | <b>880,248</b>    | 630,410  |
| Changes in accounts payable related to purchases of revenue earning equipment | <b>(62,871)</b>   | (86,021) |
| Cash paid for purchases of property and revenue earning equipment             | <b>\$ 817,377</b> | 544,389  |

(1) *Capital expenditures exclude non-cash additions of approximately \$1.2 million and \$0.1 million during the six months ended June 30, 2011 and 2010, respectively, in assets held under capital leases resulting from the extension of existing operating leases and other additions.*

Capital expenditures (accrual basis) increased 40% in the first half of 2011 to \$880.2 million because of increased commercial rental spending to refresh and grow the rental fleet. We anticipate full-year 2011 accrual basis capital expenditures to be consistent with our previous forecast of \$1.75 billion.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)****Financing and Other Funding Transactions**

We utilize external capital primarily to support working capital needs and growth in our asset-based product lines. The variety of debt financing alternatives typically available to fund our capital needs include commercial paper, long-term and medium-term public and private debt, asset-backed securities, bank term loans, leasing arrangements and bank credit facilities. Our principal sources of financing are issuances of commercial paper and medium-term notes.

Our ability to access unsecured debt in the capital markets is impacted by both our short-term and long-term debt ratings. These ratings are intended to provide guidance to investors in determining the credit risk associated with particular Ryder securities based on current information obtained by the rating agencies from us or from other sources. Lower ratings generally result in higher borrowing costs as well as reduced access to unsecured capital markets. A significant downgrade of our short-term debt ratings would impair our ability to issue commercial paper and likely require us to rely on alternative funding sources. A significant downgrade would not affect our ability to borrow amounts under our revolving credit facility described below.

Our debt ratings at June 30, 2011 were as follows:

|                                               | <b>Short-term</b> | <b>Long-term</b> | <b>Outlook</b>                         |
|-----------------------------------------------|-------------------|------------------|----------------------------------------|
| <b>Moody's Investors Service</b>              | <b>P2</b>         | <b>Baa1</b>      | <b>Stable (affirmed February 2011)</b> |
| <b>Standard &amp; Poor's Ratings Services</b> | <b>A2</b>         | <b>BBB+</b>      | <b>Stable (raised August 2010)</b>     |
| <b>Fitch Ratings</b>                          | <b>F2</b>         | <b>A -</b>       | <b>Stable (affirmed March 2011)</b>    |

We believe that our operating cash flows, together with our access to commercial paper markets and other available debt financing, will be adequate to meet our operating, investing and financing needs in the foreseeable future. However, there can be no assurance that unanticipated volatility and disruption in commercial paper markets would not impair our ability to access these markets on terms commercially acceptable to us or at all. If we cease to have access to commercial paper and other sources of unsecured borrowings, we would meet our liquidity needs by drawing upon contractually committed lending agreements as described below and/or by seeking other funding sources.

In June 2011, we executed a new \$900 million global revolving credit facility with a syndicate of twelve lending institutions led by Bank of America N.A., Bank of Tokyo-Mitsubishi UFJ, Ltd., BNP Paribas, Mizuho Corporate Bank, Ltd., Royal Bank of Canada, Royal Bank of Scotland Plc, U.S. Bank National Association and Wells Fargo Bank, N.A. This replaces an \$875 million credit facility which was scheduled to mature in April 2012. The new global credit facility matures in June 2016 and is used primarily to finance working capital and provide support for the issuance of unsecured commercial paper in the U.S. and Canada. This facility can also be used to issue up to \$75 million in letters of credit (there were no letters of credit outstanding against the facility at June 30, 2011). At our option, the interest rate on borrowings under the credit facility is based on LIBOR, prime, federal funds or local equivalent rates. The agreement provides for annual facility fees, which range from 10.0 basis points to 32.5 basis points, and are based on Ryder's long-term credit ratings. The current annual facility fee is 15.0 basis points, which applies to the total facility size of \$900 million. The credit facility contains no provisions limiting its availability in the event of a material adverse change to Ryder's business operations; however, the credit facility does contain standard representations and warranties, events of default, cross-default provisions and certain affirmative and negative covenants. In order to maintain availability of funding, we must maintain a ratio of debt to consolidated tangible net worth, of less than or equal to 300%. Tangible net worth, as defined in the credit facility, includes 50% of our deferred federal income tax liability and excludes the book value of our intangibles. The ratio at June 30, 2011 was 218%. At June 30, 2011, \$366.1 million was available under the credit facility, net of the support for commercial paper borrowings.

Our global revolving credit facility permits us to refinance short-term commercial paper obligations on a long-term basis. Settlement of short-term commercial paper obligations not expected to require the use of working capital are classified as long-term as we have both the intent and ability to refinance on a long-term basis.

In May 2011, we issued \$350 million of unsecured medium-term notes maturing in June 2017. In connection with the issuance of the medium term notes, we entered into three interest rate swaps with an aggregate notional amount of \$150 million maturing in June 2017. The swaps were designated as fair value hedges whereby we receive fixed interest rate payments in exchange for making variable interest rate payments. The differential to be paid or received is accrued and recognized as interest expense. Refer to Note (O), Derivatives for additional information.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

In February 2011, we issued \$350 million of unsecured medium-term notes maturing in March 2015. In connection with the issuance of the medium term notes, we entered into two interest rate swaps with an aggregate notional amount of \$150 million maturing in March 2015. The swaps were designated as fair value hedges whereby we receive fixed interest rate payments in exchange for making variable interest rate payments. The differential to be paid or received is accrued and recognized as interest expense. Refer to Note (O), Derivatives for additional information.

We have a trade receivables purchase and sale program, pursuant to which we sell certain of our domestic trade accounts receivable to a bankruptcy remote, consolidated subsidiary of Ryder, that in turn sells, on a revolving basis, an ownership interest in certain of these accounts receivable to a receivables conduit or committed purchasers. The subsidiary is considered a VIE and is consolidated based on our control of the entity's activities. We use this program to provide additional liquidity to fund our operations, particularly when it is cost effective to do so. The costs under the program may vary based on changes in interest rates. The available proceeds that may be received under the program are limited to \$175 million. If no event occurs which causes early termination, the 364-day program will expire on October 28, 2011. The program contains provisions restricting its availability in the event of a material adverse change to our business operations or the collectibility of the collateralized receivables. At June 30, 2011 and December 31, 2010, no amounts were outstanding under the program. Sales of receivables under this program will be accounted for as secured borrowings based on our continuing involvement in the transferred assets.

Historically, we have established asset-backed securitization programs whereby we have sold beneficial interests in certain long-term vehicle leases and related vehicle residuals to a bankruptcy-remote special purpose entity that in turn transfers the beneficial interest to a special purpose securitization trust in exchange for cash. The securitization trust funds the cash requirement with the issuance of asset-backed securities, secured or otherwise collateralized by the beneficial interest in the long-term vehicle leases and the residual value of the vehicles. The securitization provides us with further liquidity and access to additional capital markets based on market conditions. On June 18, 2008, Ryder Funding II LP, a special purpose bankruptcy-remote subsidiary wholly-owned by Ryder, filed a registration statement on Form S-3 with the SEC for the registration of \$600 million in asset-backed notes. The registration statement became effective on November 6, 2008 and remains effective until November 6, 2011.

At June 30, 2011 we had the following amounts available to fund operations under the aforementioned facilities:

|                                         | <b>(In millions)</b> |
|-----------------------------------------|----------------------|
| <b>Global revolving credit facility</b> | <b>\$ 366</b>        |
| <b>Trade receivables program</b>        | <b>\$ 175</b>        |

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

The following table shows the movements in our debt balance:

|                                                                     | Six months ended June 30, |           |
|---------------------------------------------------------------------|---------------------------|-----------|
|                                                                     | 2011                      | 2010      |
|                                                                     | (In thousands)            |           |
| Debt balance at January 1                                           | \$ 2,747,002              | 2,497,691 |
| Cash-related changes in debt:                                       |                           |           |
| Net change in commercial paper borrowings                           | 163,395                   | 187,700   |
| Proceeds from issuance of medium-term notes                         | 699,244                   |           |
| Proceeds from issuance of other debt instruments                    | 2,298                     | 13,588    |
| Retirement of medium-term notes                                     | (375,000)                 | (175,000) |
| Other debt repaid, including capital lease obligations              | (1,450)                   | (51,411)  |
| Net change from discontinued operations                             | 27                        | (2,940)   |
|                                                                     | 488,514                   | (28,063)  |
| Non-cash changes in debt:                                           |                           |           |
| Fair market value adjustment on notes subject to hedging            | 1,012                     | 4,125     |
| Addition of capital lease obligations                               | 1,153                     | 99        |
| Changes in foreign currency exchange rates and other non-cash items | 4,100                     | (1,776)   |
| Total changes in debt                                               | 494,779                   | (25,615)  |
| Debt balance at June 30                                             | \$ 3,241,781              | 2,472,076 |

In accordance with our funding philosophy, we attempt to balance the aggregate average remaining re-pricing life of our debt with the aggregate average remaining re-pricing life of our assets. We utilize both fixed-rate and variable-rate debt to achieve this match and generally target a mix of 25% to 45% variable-rate debt as a percentage of total debt outstanding. The variable-rate portion of our total obligations (including notional value of swap agreements) was 38% and 28% at June 30, 2011 and December 31, 2010, respectively.

Ryder's leverage ratios and a reconciliation of on-balance sheet debt to total obligations were as follows:

|                                                                                                                                         | June 30,<br>2011 | % to<br>Equity<br>(Dollars in thousands) | December<br>31,<br>2010 | % to<br>Equity |
|-----------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------------------------------|-------------------------|----------------|
| On-balance sheet debt                                                                                                                   | \$ 3,241,781     | 222%                                     | 2,747,002               | 196%           |
| Off-balance sheet debt - PV of minimum lease payments and guaranteed residual values under operating leases for vehicles <sup>(1)</sup> | 85,385           |                                          | 99,797                  |                |
| Total obligations                                                                                                                       | \$ 3,327,166     | 228%                                     | 2,846,799               | 203%           |

(1) *Present value (PV) does not reflect payments Ryder would be required to make if we terminated the related leases prior to the scheduled expiration dates.*

On-balance sheet debt to equity consists of balance sheet debt divided by total equity. Total obligations to equity represents balance sheet debt plus the present value of minimum lease payments and guaranteed residual values under operating leases for vehicles, discounted based on our incremental borrowing rate at lease inception, all divided by total equity. Although total obligations is a non-GAAP financial measure, we believe that total obligations is useful as it provides a more complete analysis of our existing financial obligations and helps better assess our overall leverage position. Our leverage ratios increased in 2011 due to acquisitions and increased investments in vehicles.

**Off-Balance Sheet Arrangements**

We periodically enter into sale-leaseback transactions in order to lower the total cost of funding our operations, to diversify our funding among different classes of investors and to diversify our funding among different types of funding instruments. These sale-leaseback transactions are often executed with third-party financial institutions. In general, these sale-leaseback transactions result in a reduction in revenue earning equipment and debt on the balance sheet, as proceeds from the sale of revenue earning equipment are

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

primarily used to repay debt. Accordingly, sale-leaseback transactions will result in reduced depreciation and interest expense and increased equipment rental expense. These leases contain limited guarantees by us of the residual values of the leased vehicles (residual value guarantees) that are conditioned upon disposal of the leased vehicles prior to the end of their lease term. The amount of future payments for residual value guarantees will depend on the market for used vehicles and the condition of the vehicles at time of disposal. We did not enter into any sale-leaseback transactions during the six months ended June 30, 2011 or 2010.

**Pension Information**

The funded status of our pension plans is dependent upon many factors, including returns on invested assets and the level of certain market interest rates. We review pension assumptions regularly and we may from time to time make voluntary contributions to our pension plans, which exceed the amounts required by statute. We disclosed in our 2010 Annual Report that we estimated contributions of approximately \$15 million to our pension plans during 2011. During the six months ended June 30, 2011, we contributed \$7.1 million to our pension plans. Changes in interest rates and the market value of the securities held by the plans during 2011 could materially change, positively or negatively, the funded status of the plans and affect the level of pension expense and required contributions in 2012 and beyond. See Note (R), Employee Benefit Plans, in the Notes to Consolidated Condensed Financial Statements for additional information.

**Share Repurchases and Cash Dividends**

See Note (P), Share Repurchase Programs, in the Notes to Consolidated Condensed Financial Statements for a discussion of share repurchases.

In May 2011, our Board of Directors declared a quarterly cash dividend of \$0.27 per share of common stock. In July 2011, our Board of Directors declared a quarterly cash dividend of \$0.29. This dividend reflects a \$0.02 increase from the \$0.27 quarterly cash dividend we have been paying since September 2010.

**NON-GAAP FINANCIAL MEASURES**

This Quarterly Report on Form 10-Q includes information extracted from consolidated condensed financial information but not required by generally accepted accounting principles (GAAP) to be presented in the financial statements. Certain of this information are considered non-GAAP financial measures as defined by SEC rules. Specifically, we refer to comparable earnings from continuing operations, comparable EPS from continuing operations, operating revenue, salaries and employee-related costs as a percentage of operating revenue, FMS operating revenue, FMS NBT as a % of operating revenue, SCS operating revenue, SCS NBT as a % of operating revenue, DCC operating revenue, DCC NBT as a % of operating revenue, total cash generated, free cash flow, total obligations and total obligations to equity. As required by SEC rules, we provide a reconciliation of each non-GAAP financial measure to the most comparable GAAP measure and an explanation why management believes that presentation of the non-GAAP financial measure provides useful information to investors. Non-GAAP financial measures should be considered in addition to, but not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP.

The following table provides a numerical reconciliation of total revenue to operating revenue which was not provided within the MD&A discussion:

|                                                                           | Three months ended June<br>30, |           | Six months ended June 30, |           |
|---------------------------------------------------------------------------|--------------------------------|-----------|---------------------------|-----------|
|                                                                           | 2011                           | 2010      | 2011                      | 2010      |
|                                                                           | (In thousands)                 |           |                           |           |
| Total revenue                                                             | \$ 1,513,344                   | 1,286,123 | \$ 2,938,720              | 2,506,061 |
| FMS fuel services and SCS/DCC subcontracted transportation <sup>(1)</sup> | (368,821)                      | (286,758) | (713,009)                 | (553,668) |
| Fuel eliminations                                                         | 47,483                         | 37,737    | 95,365                    | 72,299    |

|                   |                     |           |                     |           |
|-------------------|---------------------|-----------|---------------------|-----------|
| Operating revenue | <b>\$ 1,192,006</b> | 1,037,102 | <b>\$ 2,321,076</b> | 2,024,692 |
|-------------------|---------------------|-----------|---------------------|-----------|

(1) Includes intercompany fuel sales.

42

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**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

**FORWARD-LOOKING STATEMENTS**

Forward-looking statements (within the meaning of the Federal Private Securities Litigation Reform Act of 1995) are statements that relate to expectations, beliefs, projections, future plans and strategies, anticipated events or trends concerning matters that are not historical facts. These statements are often preceded by or include the words "believe," "expect," "intend," "estimate," "anticipate," "will," "may," "could," "should" or similar expressions. This Quarterly Report 10-Q contains forward-looking statements including, but not limited to, statements regarding:

- our expectations as to anticipated revenue and earnings in each business segment, as well as future economic conditions and market demand, with respect to higher overall freight volume, continued improvement in contractual lease demand, positive commercial rental demand, increased revenue from recent acquisitions and new business;

- our expectations regarding commercial rental pricing trends and fleet utilization;

- our expectations of the long-term residual values of revenue earning equipment;

- our ability to sell certain revenue earning vehicles throughout the year;

- the anticipated increase in NLE vehicles in inventory throughout the year;

- our expectations of free cash flow, operating cash flow, total cash generated and capital expenditures during 2011;

- the adequacy of our accounting estimates and reserves for pension expense, employee benefit plan obligations, depreciation and residual value guarantees, self-insurance reserves, goodwill impairment, accounting changes and income taxes;

- the adequacy of our fair value estimates of employee incentive awards under our share-based compensation plans;

- the adequacy of our fair value estimates of total debt;

- our ability to fund all of our operations for the foreseeable future through internally generated funds and outside funding sources;

- the anticipated impact of foreign exchange rate movements;

- the anticipated impact of fuel price fluctuations;

- our expectations as to return on pension plan assets, future pension expense and estimated contributions;

- our expectations regarding the completion and ultimate resolution of tax audits;

- the anticipated deferral of tax gains on disposal of eligible revenue earning equipment pursuant to our vehicle like-kind exchange program;

- our expectations regarding the impact of recently adopted or implemented accounting pronouncements;

our ability to access short-term and long-term unsecured debt in the capital markets;

our expectations regarding the future use and availability of funding sources;

the appropriateness of our short-term and long-term target leverage ranges and our expectations regarding meeting those ranges; and

our expectations regarding the negative impact of the recent Japan earthquake and tsunami on our operations and the operations of our customers in the third quarter.

These statements, as well as other forward-looking statements contained in this Quarterly Report, are based on our current plans and expectations and are subject to risks, uncertainties and assumptions. We caution readers that certain important factors could cause actual results and events to differ significantly from those expressed in any forward-looking statements. These risk factors include, but are not limited to, the following:

Market Conditions:

- o Changes in general economic and financial conditions in the U.S. and worldwide leading to decreased demand for our services, lower profit margins, increased levels of bad debt and reduced access to credit
- o Unanticipated or unrealized effects of the recent Japan earthquake and tsunami that could affect our business or the business of our customers
- o Decrease in freight demand or setbacks in the recent recovery of the freight recession which would impact both our transactions and variable-based contractual business
- o Changes in our customers' operations, financial condition or business environment that may limit their need for, or ability to purchase, our services
- o Changes in market conditions affecting the commercial rental market or the sale of used vehicles
- o Volatility in automotive volumes and shifting customer demand in the automotive industry
- o Less than anticipated growth rates in the markets in which we operate
- o Changes in current financial, tax or regulatory requirements that could negatively impact the leasing market

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS (Continued)**

**Competition:**

- o Advances in technology may require increased investments to remain competitive, and our customers may not be willing to accept higher prices to cover the cost of these investments
- o Competition from other service providers, some of which have greater capital resources or lower capital costs
- o Continued consolidation in the markets in which we operate which may create large competitors with greater financial resources
- o Our inability to maintain current pricing levels due to economic conditions, demand for services, customer acceptance or competition

**Profitability:**

- o Our inability to obtain adequate profit margins for our services
- o Lower than expected sales volumes or customer retention levels
- o Our inability to integrate acquisitions as projected, achieve planned synergies or retain customers of companies we acquire
- o Lower full service lease sales activity
- o Loss of key customers in our SCS and DCC business segments
- o Our inability to adapt our product offerings to meet changing consumer preferences on a cost-effective basis
- o The inability of our business segments to create operating efficiencies
- o The inability of our legacy information technology systems to provide timely access to data
- o Sudden changes in fuel prices and fuel shortages
- o Higher prices for vehicles, diesel engines and fuel as a result of exhaust emissions standards enacted over the last few years
- o Our inability to successfully implement our asset management initiatives
- o Our key assumptions and pricing structure of our SCS contracts prove to be invalid
- o Increased unionizing, labor strikes, work stoppages and driver shortages
- o Difficulties in attracting and retaining drivers due to driver shortages, which may result in higher costs to procure drivers and higher turnover rates affecting our customers
- o Our inability to manage our cost structure
- o Our inability to limit our exposure for customer claims

Financing Concerns:

- o Higher borrowing costs and possible decreases in available funding sources caused by an adverse change in our debt ratings
- o Unanticipated interest rate and currency exchange rate fluctuations
- o Negative funding status of our pension plans caused by lower than expected returns on invested assets and unanticipated changes in interest rates
- o Withdrawal liability as a result of our participation in multi-employer pension plans
- o Instability in U.S. and worldwide credit markets, resulting in higher borrowing costs and/or reduced access to credit

Accounting Matters:

- o Impact of unusual items resulting from ongoing evaluations of business strategies, asset valuations, acquisitions, divestitures and our organizational structure
- o Reductions in residual values or useful lives of revenue earning equipment
- o Increases in compensation levels, retirement rate and mortality resulting in higher pension expense; regulatory changes affecting pension estimates, accruals and expenses
- o Increases in healthcare costs resulting in higher insurance costs
- o Changes in accounting rules, assumptions and accruals
- o Impact of actual insurance claim and settlement activity compared to historical loss development factors used to project future development

Other risks detailed from time to time in our SEC filings

New risk factors emerge from time to time and it is not possible for management to predict all such risk factors or to assess the impact of such risk factors on our business. As a result, no assurance can be given as to our future results or achievements. You should not place undue reliance on the forward-looking statements contained herein, which speak only as of the date of this Quarterly Report. We do not intend, or assume any obligation, to update or revise any forward-looking statements contained in this Quarterly Report, whether as a result of new information, future events or otherwise.

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes to Ryder's exposures to market risks since December 31, 2010. Please refer to the 2010 Annual Report on Form 10-K for a complete discussion of Ryder's exposures to market risks.

**ITEM 4. CONTROLS AND PROCEDURES****Evaluation of Disclosure Controls and Procedures**

As of the end of the second quarter of 2011, we carried out an evaluation, under the supervision and with the participation of management, including Ryder's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Ryder's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that as of the end of the second quarter of 2011, Ryder's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) were effective.

**Changes in Internal Controls over Financial Reporting**

During the three months ended June 30, 2011, there were no changes in Ryder's internal control over financial reporting that have materially affected or are reasonably likely to materially affect such internal control over financial reporting.

**PART II. OTHER INFORMATION****ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table provides information with respect to purchases we made of our common stock during the three months ended June 30, 2011:

|                                       | <b>Total<br/>Number<br/>of Shares<br/>Purchased<sup>(1)</sup></b> | <b>Average<br/>Price<br/>Paid per<br/>Share</b> | <b>Total<br/>Number of<br/>Shares<br/>Purchased as<br/>Part of<br/>Publicly<br/>Announced<br/>Programs</b> | <b>Maximum<br/>Number of<br/>Shares That<br/>May<br/>Yet Be<br/>Purchased<br/>Under<br/>the<br/>Anti-Dilutive<br/>Program<sup>(2)</sup></b> |
|---------------------------------------|-------------------------------------------------------------------|-------------------------------------------------|------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| <b>April 1 through April 30, 2011</b> | <b>154,310</b>                                                    | <b>\$ 50.50</b>                                 | <b>150,000</b>                                                                                             | <b>1,038,344</b>                                                                                                                            |
| <b>May 1 through May 31, 2011</b>     | <b>207,370</b>                                                    | <b>53.81</b>                                    | <b>200,000</b>                                                                                             | <b>838,344</b>                                                                                                                              |
| <b>June 1 through June 30, 2011</b>   | <b>230,249</b>                                                    | <b>52.46</b>                                    | <b>220,000</b>                                                                                             | <b>618,344</b>                                                                                                                              |
| <b>Total</b>                          | <b>591,929</b>                                                    | <b>\$ 52.42</b>                                 | <b>570,000</b>                                                                                             |                                                                                                                                             |

(1) During the three months ended June 30, 2011, we purchased an aggregate of 21,929 shares of our common stock in employee-related transactions. Employee-related transactions may include: (i) shares of common stock delivered as payment for the exercise price of options exercised or to satisfy the option holders' tax withholding liability associated with our share-based compensation programs and (ii) open-market purchases by the trustee of Ryder's deferred compensation plans relating to investments by employees in our stock, one of the investment options available under the plans.

(2) In December 2009, our Board of Directors authorized a share repurchase program intended to mitigate the dilutive impact of shares issued under our various employee stock, stock option and stock purchase plans. Under the December 2009 program, management is authorized to repurchase shares of common stock in an amount not

*to exceed the number of shares issued to employees under our various employee stock, stock option and stock purchase plans from December 1, 2009 through December 15, 2011. The December 2009 program limits aggregate share repurchases to no more than 2 million shares of Ryder common stock. Share repurchases of common stock are made periodically in open-market transactions and are subject to market conditions, legal requirements and other factors. Management established a prearranged written plan for the Company under Rule 10b5-1 of the Securities Exchange Act of 1934 as part of the December 2009 program, which allowed for share repurchases during Ryder's quarterly blackout periods as set forth in the trading plan. For the three months ended June 30, 2011 we repurchased and retired 570,000 shares under this program at an aggregate cost of \$29.9 million.*

## **ITEM 5. OTHER INFORMATION**

### **Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.**

#### **Item 5.02(e)**

On July 20, 2011, the Compensation Committee of our Board of Directors (and the independent directors of our Board of Directors, with respect to Gregory T. Swienton, our Chairman and Chief Executive Officer) approved increases, effective July 1, 2011, to the performance incentive plan bonus opportunity under the Company's 2011 Annual Incentive Awards for each of the Company's named executive officers as follows: 145% of base salary (from 120% of base salary) for Mr. Swienton, 100% of base salary (from 75% of base salary) for each of Robert E. Sanchez, President - Global Fleet Management Solutions and John H. Williford, President - Global Supply Chain Solutions, and 80% of base salary (from 75% of base salary) for each of Art A. Garcia, Executive Vice President and Chief Financial Officer and Robert D. Fatovic, Executive Vice President and Chief Legal Officer and Corporate Secretary, in each case with a maximum equal to two times the performance incentive plan opportunity. The adjustments were made to bring total cash target compensation in line with comparable market compensation levels. With the exception of these increases, all other terms of our 2011 Performance Incentive Plan remain as described in the company's Current Report on Form 8-K filed with the Commission on February 15, 2011. In addition, the Compensation Committee as part of its review of comparable market compensation levels, increased the annual compensation of Mr. Garcia, who was promoted to the position of Chief Financial Officer effective September 1, 2010, to \$410,000 and issued Mr. Williford a retention incentive of 15,000 shares of time-based restricted stock rights, which will cliff vest on the third-anniversary of the award date.

**Table of Contents**

**ITEM 6. EXHIBITS**

|      |                                                                                                                                 |
|------|---------------------------------------------------------------------------------------------------------------------------------|
| 31.1 | Certification of Gregory T. Swienton pursuant to Rule 13a-14(a) or Rule 15d-14(a).                                              |
| 31.2 | Certification of Art A. Garcia pursuant to Rule 13a-14(a) or Rule 15d-14(a).                                                    |
| 32   | Certification of Gregory T. Swienton and Art A. Garcia pursuant to Rule 13a-14(b) or Rule 15d-14(b) and 18 U.S.C. Section 1350. |

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RYDER SYSTEM, INC.  
(Registrant)

Date: July 27, 2011

By: /s/ Art A. Garcia  
Art A. Garcia  
Executive Vice President and Chief Financial  
Officer  
(Principal Financial Officer and Duly Authorized  
Officer)

Date: July 27, 2011

By: /s/ Cristina A. Gallo-Aquino  
Cristina A. Gallo-Aquino  
Vice President and Controller  
(Principal Accounting Officer)