TRIPLE-S MANAGEMENT CORP Form 10-Q August 04, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

**DESCRIPTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended June 30, 2010

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_

COMMISSION FILE NUMBER: 001-33865 Triple-S Management Corporation

Puerto Rico 66-0555678

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1441 F.D. Roosevelt Avenue San Juan, Puerto Rico

00920

(Address of principal executive offices)

(Zip code)

(787) 749-4949

(Registrant s telephone number, including area code)

### Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

b Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

o Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer , accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer b Non-accelerated filer o

-accelerated filer o Smaller reporting

company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

o Yes b No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

# Title of each class

Outstanding at July 22, 2010

Common Stock Class A, \$1.00 par value Common Stock Class B, \$1.00 par value 9,042,809 20,124,664

# Triple-S Management Corporation FORM 10-Q

For the Quarter Ended June 30, 2010

Part I Financial Information	3
Item 1. Financial Statements	3
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	30
Cautionary Statement Regarding Forward-Looking Information	30
<u>Overview</u>	30
Recent Developments	31
Recent Accounting Standards	33
Managed Care Membership	33
Consolidated Operating Results	33
Managed Care Operating Results	36
Life Insurance Operating Results	39
Property and Casualty Insurance Operating Results	40
Liquidity and Capital Resources	42
Item 3. Quantitative and Qualitative Disclosures about Market Risk	43
Item 4. Controls and Procedures	43
Part II Other Information	44
Item 1. Legal Proceedings	44
Item 1A. Risk Factors	44
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	44
Item 3. Defaults Upon Senior Securities	44
Item 4. (Removed and Reserved)	44
Item 5. Other Information	44
Item 6. Exhibits	45
<u>SIGNATURES</u>	46
<u>EX-10.1</u>	
<u>EX-10.2</u>	
EX-10.3 EX-31.1	
EX-31.1 EX-31.2	
EX-32.1	
<u>EX-32.2</u>	
2	

# **Part I** Financial Information

# Item 1. Financial Statements

# **Triple-S Management Corporation**

Consolidated Balance Sheets (Unaudited)

(Dollar amounts in thousands, except per share data)

Assets	June 30, 2010	December 31, 2009
Investments and cash:		
Equity securities held for trading, at fair value	\$ 41,643	\$ 43,909
Securities available for sale, at fair value:	, ,,,	,
Fixed maturities	998,419	918,977
Equity securities	65,250	64,689
Securities held to maturity, at amortized cost:		
Fixed maturities	14,942	15,794
Policy loans	6,054	5,940
Cash and cash equivalents	34,303	40,376
Total investments and cash	1,160,611	1,089,685
Premiums and other receivables, net	335,121	272,932
Deferred policy acquisition costs and value of business acquired	140,456	139,917
Property and equipment, net	73,693	68,803
Deferred tax asset	28,305	37,551
Other assets	32,388	39,816
Total assets	\$ 1,770,574	\$ 1,648,704
Liabilities and Stockholders Equity		
Claim liabilities	411,410	360,446
Liability for future policy benefits	229,097	222,619
Unearned premiums	93,256	108,342
Policyholder deposits	49,643	47,563
Liability to Federal Employees Health Benefits Program (FEHBP)	12,024	13,002
Accounts payable and accrued liabilities	140,423	139,161
Deferred tax liability	12,304	11,088
Short-term borrowings	17,695	
Long-term borrowings	166,847	167,667
Liability for pension benefits	40,739	41,044
Total liabilities	1,173,438	1,110,932
Stockholders equity:		

Common stock Class A, \$1 par value. Authorized 100,000,000 shares; issued and outstanding 9,042,809 at June 30, 2010 and December 31, 2009	9,043	9,043
Common stock Class B, \$1 par value. Authorized 100,000,000 shares; issued		
and outstanding 20,110,391 shares at June 30, 2010 and December 31, 2009,		
respectively	20,110	20,110
Additional paid-in capital	159,981	159,303
Retained earnings	387,141	360,892
Accumulated other comprehensive income (loss)	20,861	(11,576)
Total stockholders equity	597,136	537,772
Total liabilities and stockholders equity	\$ 1,770,574	\$ 1,648,704

See accompanying notes to unaudited consolidated financial statements.

3

**Triple-S Management Corporation** 

Consolidated Statements of Earnings (Unaudited) (Dollar amounts in thousands, except per share data)

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
Revenues: Premiums earned, net Administrative service fees Net investment income	\$ 502,761 12,166 12,671	\$463,072 11,319 13,360	\$ 996,938 24,664 25,094	\$ 914,509 20,185 25,901
Total operating revenues	527,598	487,751	1,046,696	960,595
Net realized investment losses: Total other-than-temporary impairment losses on securities Net realized gains, excluding other-than-temporary impairment losses on securities	(761) 2,194	(3,052) 1,427	(2,616) 2,670	(5,713) 2,361
•	·		54	
Total net realized investment gains (losses)	1,433	(1,625)	34	(3,352)
Net unrealized investment (loss) gain on trading securities Other (expense) income, net	(6,010) (324)	5,652 704	(3,980) (172)	3,176 325
Total revenues	522,697	492,482	1,042,598	960,744
Benefits and expenses: Claims incurred Operating expenses	424,838 76,720	395,271 68,603	850,666 153,591	788,756 136,855
Total operating costs	501,558	463,874	1,004,257	925,611
Interest expense	3,372	3,357	6,600	6,621
Total benefits and expenses	504,930	467,231	1,010,857	932,232
Income before taxes	17,767	25,251	31,741	28,512
Income tax expense (benefit): Current Deferred	4,877 (2,167)	9,090 (2,499)	8,421 (2,929)	9,541 (3,621)
Total income taxes	2,710	6,591	5,492	5,920
Net income	\$ 15,057	\$ 18,660	\$ 26,249	\$ 22,592

Basic net income per share	\$	0.52	\$	0.64	\$ 0.90	\$ 0.76
Diluted net income per share See accompanying notes to unaudited consolidated finan	\$ cial s	0.01	-	0.63	\$ 0.90	\$ 0.76

# **Table of Contents**

# **Triple-S Management Corporation**

Consolidated Statements of Stockholders Equity and Comprehensive Income (Loss) (Unaudited) (Dollar amounts in thousands, except per share data)

	2010	2009
Balance at January 1	\$ 537,772	\$ 485,099
Share-based compensation	678	2,452
Grant of restricted Class B common stock		27
Repurchase and retirement of common stock		(22,034)
Comprehensive income (loss):		
Net income	26,249	22,592
Net unrealized change in fair value of available for sale securities, net of taxes	31,843	(733)
Defined benefit pension plan:		
Actuarial loss, net	730	664
Prior service credit, net	(136)	(130)
Total comprehensive income (loss)	58,686	22,393
Balance at June 30	\$ 597,136	\$ 487,937
See accompanying notes to unaudited consolidated financial statements.  5		

# **Table of Contents**

# **Triple-S Management Corporation**

Consolidated Statements of Cash Flows (Unaudited) (Dollar amounts in thousands, except per share data)

	Six months ended	
	June	•
	2010	2009
Cash flows from operating activities:		
Net income	\$ 26,249	\$ 22,592
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	6,964	4,219
Net amortization of investments	1,683	367
Provision for doubtful receivables	5,048	7,012
Deferred tax benefit	(2,929)	(3,621)
Net realized investment (gain) loss on sale of securities	(54)	3,352
Net unrealized loss (gain) on trading securities	3,980	(3,176)
Share-based compensation	678	2,479
Proceeds from trading securities sold:		
Equity securities	2,706	2,419
Acquisition of securities in trading portfolio:		
Equity securities	(4,124)	(2,609)
(Increase) decrease in assets:		
Premium and other receivables, net	(67,174)	(19,015)
Deferred policy acquisition costs and value of business acquired	(539)	(4,964)
Other assets	13,049	12,292
Increase (decrease) in liabilities:		
Claim liabilities	50,964	40,204
Liability for future policy benefits	6,478	7,681
Unearned premiums	(15,086)	(13,361)
Policyholder deposits	267	457
Liability to FEHBP	(978)	(2,758)
Accounts payable and accrued liabilities	4,412	(4,442)
Net cash provided by operating activities	31,594	49,128
(Continued)		
6		

# **Triple-S Management Corporation**

Consolidated Statements of Cash Flows (Unaudited) (Dollar amounts in thousands, except per share data)

	Six months ende June 30,	
	2010	2009
Cash flows from investing activities:		
Proceeds from investments sold or matured:		
Securities available for sale:	<b>4.</b> 42.442	<b>*</b> * * * * * * * * * * * * * * * * * *
Fixed maturities sold	\$ 43,443	\$ 114,876
Fixed maturities matured/called	58,312	123,995
Equity securities	14,685	1,629
Securities held to maturity: Fixed maturities matured/called	1 276	2.015
	1,276	2,915
Acquisition of investments: Securities available for sale:		
Fixed maturities	(143,742)	(250,641)
Fixed maturities	(143,742)	(230,041)
Equity securities	(17,285)	(2,286)
Fixed maturity securities held to maturity	(250)	( , ,
	,	
Net outflows for policy loans	(114)	(70)
Net capital expenditures	(10,197)	(8,876)
Net cash used in investing activities	(53,872)	(18,458)
Cash flows from financing activities:		
Change in outstanding checks in excess of bank balances	(2,483)	(10,143)
Change in short-term borrowings	17,695	( - , - ,
Repayments of long-term borrowings	(820)	(820)
Repurchase and retirement of common stock	, ,	(22,034)
Proceeds from policyholder deposits	5,772	2,547
Surrenders of policyholder deposits	(3,959)	(3,616)
Nick and appealed the found in Council and a state of	17, 205	(24.066)
Net cash provided by (used in) financing activities	16,205	(34,066)
Net decrease in cash and cash equivalents	(6,073)	(3,396)
Cash and cash equivalents:	(0,073)	(3,390)
Beginning of period	40,376	46,095
beginning of period	70,570	70,073
End of period	\$ 34,303	\$ 42,699
•	,	, , , , , , , ,

See accompanying notes to unaudited consolidated financial statements.

### **Table of Contents**

### **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

# (1) Basis of Presentation

The accompanying consolidated interim financial statements prepared by Triple-S Management Corporation and its subsidiaries are unaudited. In this filing, the Corporation , the Company , TSM , we , us and our refer to Trip Management Corporation and its subsidiaries. The consolidated interim financial statements do not include all of the information and the footnotes required by accounting principles generally accepted in the U.S. (GAAP) for complete financial statements. These consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements included in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2009.

Certain amounts in the 2009 consolidated statement of earnings were reclassified to conform to the 2010 presentation.

In the opinion of management, all adjustments, consisting of normal recurring adjustments necessary for a fair statement of such consolidated interim financial statements have been included. The results of operations for the three months and six months ended June 30, 2010 are not necessarily indicative of the results for the full year.

# (2) Recent Accounting Standards

In April 2010, the FASB issued guidance to address the classification of an employee share-based payment award with an exercise price denominated in the currency of a market in which the underlying equity security trades. The guidance clarifies that a share-based payment award with an exercise price denominated in the currency of a market in which a substantial portion of the entity sequity securities trades should not be considered to contain a condition that is not a market, performance, or service condition. Therefore, such an award should not be classified as a liability if it otherwise qualifies as equity. This guidance is effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2010. We do not expect the adoption of this guidance to have an impact on our financial position or results of operations.

Other than the accounting pronouncement disclosed above, there were no other new accounting pronouncements issued during the six months ended June 30, 2010 that could have a material impact on the Corporation s financial position, operating results or financials statement disclosures.

8

### **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

# (3) Segment Information

The operations of the Corporation are conducted principally through three business segments: Managed Care, Life Insurance, and Property and Casualty Insurance. The Corporation evaluates performance based primarily on the operating revenues and operating income of each segment. Operating revenues include premiums earned, net, administrative service fees and net investment income. Operating costs include claims incurred and operating expenses. The Corporation calculates operating income or loss as operating revenues less operating costs.

The following tables summarize the operations by major operating segment for the three months and six months ended June 30, 2010 and 2009:

	Three mon June	nths ended e 30,	Six months ended June 30,	
	2010	2009	2010	2009
Operating revenues:				
Managed Care:				
Premiums earned, net	\$ 451,688	\$414,077	\$ 894,747	\$816,701
Administrative service fees	12,166	11,319	24,664	20,185
Intersegment premiums /service fees	1,516	1,495	3,068	2,948
Net investment income	5,075	5,376	10,037	10,518
Total managed care	470,445	432,267	932,516	850,352
Life Insurance:				
Premiums earned, net	25,998	25,148	51,804	49,553
Intersegment premiums	96	94	194	185
Net investment income	4,240	4,383	8,446	8,387
Total life insurance	30,334	29,625	60,444	58,125
Property and Casualty Insurance:				
Premiums earned, net	25,075	23,846	50,387	48,254
Intersegment premiums	154	154	307	307
Net investment income	2,868	2,984	5,603	5,785
Total property and casualty insurance	28,097	26,984	56,297	54,346
Other segments intersegment service revenues *	14,171	13,210	27,675	25,114
Total business segments	543,047	502,086	1,076,932	987,937
TSM operating revenues from external sources	488	618	1,008	1,212
Elimination of intersegment premiums	(1,766)	(1,743)	(3,569)	(3,440)
Elimination of intersegment service fees	(14,171)	(13,210)	(27,675)	(25,114)
Consolidated operating revenues	\$ 527,598	\$ 487,751	\$ 1,046,696	\$ 960,595

Includes
segments that
are not required
to be reported
separately.
These segments
include the data
processing
services
organization as
well as the
third-party
administrator of
managed care
services.

9

# **Table of Contents**

**Triple-S Management Corporation** 

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

	Three months ended June 30,		Six month June	
	2010	2009	2010	2009
Operating income:				
Managed care	\$ 18,467	16,207	\$31,115	21,982
Life insurance	4,688	3,912	8,526	6,946
Property and casualty insurance	1,971	2,802	1,069	4,149
Other segments *	311	235	498	362
Total business segments	25,437	23,156	41,208	33,439
TSM operating revenues from external sources	488	618	1,008	1,212
TSM unallocated operating expenses	(2,211)	(2,166)	(4,424)	(4,470)
Elimination of TSM intersegment charges	2,326	2,269	4,647	4,803
Consolidated operating income	26,040	23,877	42,439	34,984
Consolidated net realized investment gains (losses)	1,433	(1,625)	54	(3,352)
Consolidated net unrealized gain (loss) on trading				
securities	(6,010)	5,652	(3,980)	3,176
Consolidated interest expense	(3,372)	(3,357)	(6,600)	(6,621)
Consolidated other income (expense), net	(324)	704	(172)	325
Consolidated income before taxes	\$ 17,767	25,251	\$31,741	28,512
Depreciation expense:				
Managed care	3,162	1,413	5,390	2,728
Life insurance	168	165	337	310
Property and casualty insurance	406	378	805	750
Total business segments	3,736	1,956	6,532	3,788
TSM depreciation expense	216	216	432	431
Consolidated depreciation expense	\$ 3,952	2,172	\$ 6,964	4,219

<sup>\*</sup> Includes
segments that
are not required
to be reported
separately.
These segments
include the data
processing
services

organization as well as the third-party administrator of managed care services.

10

# **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

	June 30, 2010	December 31, 2009
Assets:		
Managed care	\$ 836,985	\$ 746,674
Life insurance	518,084	487,290
Property and casualty insurance	349,579	351,793
Other segments *	14,605	14,193
Total business segments	1,719,253	1,599,950
Unallocated amounts related to TSM:		
Cash, cash equivalents, and investments	45,503	39,029
Property and equipment, net	21,491	21,577
Other assets	3,172	4,780
	70,166	65,386
Elimination entries-intersegment receivables and others	(18,845)	(16,632)
Consolidated total assets	\$ 1,770,574	\$ 1,648,704

\* Includes
segments that
are not required
to be reported
separately.
These segments
include the data
processing
services
organization as
well as the
third-party
administrator of
managed care
services.

11

# **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

# (4) Investment in Securities

The amortized cost for debt securities and cost for equity securities, gross unrealized gains, gross unrealized losses, and estimated fair value for trading, available-for-sale and held-to-maturity securities by major security type and class of security at June 30, 2010 and December 31, 2009, were as follows:

	June 30, 2010			
	Cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
Trading securities:				
Equity securities	\$ 43,789	\$ 4,912	\$ (7,058)	\$ 41,643
			er 31, 2009	
		Gross unrealized	Gross unrealized	Estimated
	Cost	gains	losses	fair value
Trading securities:	±			
Equity securities	\$ 42,075	\$ 7,064	\$ (5,230)	\$ 43,909
		June 3	0, 2010	
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
Securities available for sale:	•	8	100000	1011
Fixed maturities:				
Obligations of government- sponsored enterprises U.S. Treasury securities and obligations of U.S.	\$ 197,377	\$ 11,010	\$	\$ 208,387
government instrumentalities	47,813	6,502		54,315
Obligations of the Commonwealth of Puerto Rico				
and its instrumentalities	152,102	4,090	(146)	156,046
Municipal securities	200,999	6,929	(275)	207,653
Corporate bonds	101,061	10,033	(31)	111,063
Residential mortgage-backed securities	15,089	1,003	(3)	16,089
Collateralized mortgage obligations	236,839	8,490	(463)	244,866
Total fixed maturities Equity securities:	951,280	48,057	(918)	998,419
Common stocks	900	2,920		3,820
Preferred stocks	4,386	67	(1,285)	3,168
Perpetual preferred stocks	1,075		(146)	929
Mutual funds	57,676	2,036	(2,379)	57,333
Total equity securities	64,037	5,023	(3,810)	65,250
Total	\$ 1,015,317	\$ 53,080	\$ (4,728)	\$ 1,063,669
Total	φ 1,013,31/	φ <i>33</i> ,080	φ (4,/20)	\$ 1,005,009

# **Table of Contents**

Corporate bonds

Total

Certificates of deposit

Residential mortgage-backed securities

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

		Decembe	er 31, 2009	
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
Securities available for sale:	2002	8	10550	1011
Fixed maturities:				
Obligations of government- sponsored enterprises	\$ 252,513	\$ 2,240	\$ (3,325)	\$ 251,428
U.S. Treasury securities and obligations of U.S.				
government instrumentalities	48,190	3,148		51,338
Obligations of the Commonwealth of Puerto Rico				
and its instrumentalities	154,754	3,113	(1,919)	155,948
Municipal securities	107,441	1,117	(1,851)	106,707
Corporate bonds	102,547	3,546	(728)	105,365
Residential mortgage-backed securities	16,605	677	(1)	17,281
Collateralized mortgage obligations	229,312	4,237	(2,639)	230,910
Total fixed maturities	911,362	18,078	(10,463)	918,977
Equity securities:				
Common stocks	4,074	3,435		7,509
Preferred stocks	4,000		(1,325)	2,675
Perpetual preferred stocks	2,849		(270)	2,579
Mutual funds	50,608	4,150	(2,832)	51,926
Total equity securities	61,531	7,585	(4,427)	64,689
Total	\$ 972,893	\$ 25,663	\$ (14,890)	\$ 983,666
		June	30, 2010	
		Gross	Gross	
	Amortized	unrealized	unrealized	Estimated
Consider to 1.11 to marketing	cost	gains	losses	fair value
Securities held to maturity:	¢ 2.202	¢ 170	¢	¢ 2.475
Obligations of government- sponsored enterprises	\$ 2,303	\$ 172	\$	\$ 2,475
U.S. Treasury securities and obligations of U.S.	1 400	265		1 7 4 5
government instrumentalities	1,480	265		1,745

Table of Contents 21

13

9,250

1,016

\$14,942

893

561

1,045

\$

\$

47

9,811

1,016

\$ 15,987

940

**Triple-S Management Corporation** 

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

	<b>December 31, 2009</b>							
	An	nortized cost	unre	ross ealized ains	unre	ross alized sses		timated ir value
Securities held to maturity:								
Obligations of government- sponsored enterprises	\$	925	\$	6	\$		\$	931
U.S. Treasury securities and obligations of U.S.								
government instrumentalities		3,786		132				3,918
Corporate bonds		9,063		534				9,597
Residential mortgage-backed securities		1,256		25		(1)		1,280
Certificates of deposit		764				. ,		764
Total	\$	15,794	\$	697	\$	(1)	\$	16,490

Gross unrealized losses on investment securities and the estimated fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of June 30, 2010 and December 31, 2009 were as follows:

	Less th	han 12 mo Gross	onths Number		onths or los Gross			Total Gross	Number
	Estimated 1	Unrealize		Estimated	Unrealized		Estimated	Unrealized	
	Fair			Fair			Fair		
	Value	Loss	Securities	Value	Loss	Securities	Value	Loss	<b>Securities</b>
Securites available									
for sale:									
Fixed maturities:									
Obligations of the									
Commonwealth of									
Puerto Rico and its									
instrumentalities	2,135	(1)	) 6	7,318	(145)	5	9,453	(146)	) 11
Municipal									
securities	15,642	(274)	•	183	(1)	1	15,825	(275)	
Corporate bonds	1,998	(31)	) 1				1,998	(31)	) 1
Residential									
mortgage-backed									
securities	389	(1)	) 1	36	(2)	1	425	(3)	) 2
Collateralized									
mortgage									
obligations	14,255	(201)	) 8	4,468	(262)	4	18,723	(463)	) 12
Total fixed	<b>.</b>	,							
maturities	34,419	(508)	) 29	12,005	(410)	11	46,424	(918)	) 40

Edgar Filing: TRIPLE-S MANAGEMENT CORP - Form 10-Q

Equity securities: Preferred stocks Perpetual preferred				2,715	(1,285)	1	2,715	(1,285)	1
stocks				854	(146)	1	854	(146)	1
Mutual funds	18,443	(1,604)	11	18,542	(775)	10	36,985	(2,379)	21
Total equity securities	18,443	(1,604)	11	22,111	(2,206)	12	40,554	(3,810)	23
Total for securities available for sale	\$ 52,862	\$ (2,112)	40	\$ 34,116	\$ (2,616)	23	\$ 86,978	\$ (4,728)	63
				14					

# **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

	Less than 12 months Gross Number			12 mg	December 31, 2009 12 months or longer Gross Number				Number	
	Estimated Fair	Unrealize		Estimated Fair	Unrealize			Unrealized		
	Value	Loss	Securitie		Loss	Securitie		Loss	Securities	
Securites available for sale: Fixed maturities: Obligations of government- sponsored enterprises	\$110,602	\$ (2,264	) 21	\$ 25,468	\$ (1,061	) 5	\$ 136,070	\$ (3,325	) 26	
Obligations of the Commonwealth of Puerto Rico and its										
instrumentalities Municipal	12,944	(201	) 10	58,866	(1,718	) 22	71,810	(1,919	) 32	
securities	62,292	(1,841	) 39	173	(10	) 1	62,465	(1,851	) 40	
Corporate bonds Residential mortgage-backed	10,997	(215	) 4	7,975	(513	*	18,972	(728		
securities Collateralized mortgage				36	(1	) 1	36	(1	) 1	
obligations	101,265	(1,732	21	7,171	(907	) 10	108,436	(2,639	31	
Total fixed maturities Equity securities:	298,100	(6,253	) 95	99,689	(4,210	) 45	397,789	(10,463	) 140	
Preferred stocks Perpetual preferred				2,675	(1,325	) 1	2,675	(1,325	) 1	
stocks				730	(270	) 1	730	(270	) 1	
Mutual funds	9,994	(907	() 4	21,667	(1,925	) 15	31,661	(2,832	) 19	
Total equity securities	9,994	(907	) 4	25,072	(3,520	) 17	35,066	(4,427	) 21	
Total for securities available for sale	\$ 308,094	\$ (7,160	) 99	\$ 124,761	\$ (7,730	) 62	\$ 432,855	\$ (14,890	) 161	
Securities held to maturity:										

Residential mortgage-backed securities

\$

\$ \$ 55 \$

(1)

1 \$

55 \$

(1)

1

The Corporation regularly monitors and evaluates the difference between the cost and estimated fair value of investments. For investments with a fair value below cost, the process includes evaluating: (1) the length of time and the extent to which the estimated fair value has been less than amortized cost for fixed maturity securities, or cost for equity securities, (2) the financial condition, near-term and long-term prospects for the issuer, including relevant industry conditions and trends, and implications of rating agency actions, (3) the Corporation s intent to sell or the likelihood of a required sale prior to recovery, (4) the recoverability of principal and interest for fixed maturity securities, or cost for equity securities, and (5) other factors, as applicable. This process is not exact and further requires consideration of risks such as credit and interest rate risks. Consequently, if an investment s cost exceeds its estimated fair value solely due to changes in interest rates, other-than temporary impairment may not be appropriate. Due to the subjective nature of the Corporation s analysis, along with the judgment that must be applied in the analysis, it is possible that the Corporation could reach a different conclusion whether or not to impair a security if it had access to additional information about the investee. Additionally, it is possible that the investee s ability to meet future contractual obligations may be different than what the Corporation determined during its analysis, which may lead to a different impairment conclusion in future periods. If after monitoring and analyzing impaired securities, the Corporation determines that a decline in the estimated fair value of any available-for-sale security below cost is other-than-temporary, the carrying amount of equity securities is reduced to its fair value and of fixed maturity securities is reduced by the credit component of the other-than-temporary impairment. When a decline in the estimated fair value of any held-to-maturity security below cost is deemed other-than-temporary, the carrying amount of the security is reduced by the other-than-temporary impairment. The new cost basis of an impaired security is not adjusted for subsequent increases in estimated fair value. In periods subsequent to the recognition of an other-than-temporary impairment, the impaired security is accounted for as if it had been purchased on the measurement date of the impairment. For debt securities, the discount (or reduced premium) based on the new cost basis may be accreted into net investment income in future periods based on prospective changes in cash flow estimates, to reflect adjustments to the effective yield.

15

### **Table of Contents**

### **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

The Corporation s process for identifying and reviewing invested assets for other-than temporary impairments during any quarter includes the following:

Identification and evaluation of securities that have possible indications of other-than-temporary impairment, which includes an analysis of all investments with gross unrealized investment losses that represent 20% or more of their cost and all investments with an unrealized loss greater than \$50.

Review and evaluation of any other security based on the investee s current financial condition, liquidity, near-term recovery prospects, implications of rating agency actions, the outlook for the business sectors in which the investee operates and other factors. This evaluation is in addition to the evaluation of those securities with a gross unrealized investment loss representing 20% or more of their cost.

Consideration of evidential matter, including an evaluation of factors or triggers that may or may not cause individual investments to qualify as having other-than-temporary impairments; and

Determination of the status of each analyzed security as other-than-temporary or not, with documentation of the rationale for the decision.

The Corporation continually reviews its investment portfolios under the Corporation s impairment review policy. Given the current market conditions and the significant judgments involved, there is a continuing risk that further declines in fair value may occur and additional material other-than-temporary impairments may be recorded in future periods.

Obligations of States of the United States and Political Subdivisions of the States, and Obligations of the Commonwealth of Puerto Rico and its Instrumentalities: The unrealized losses on the Corporation's investments in obligations of states of the U.S. and political subdivisions of the states, and in obligations of the Commonwealth of Puerto Rico and its instrumentalities were mainly caused by fluctuations in interest rates and general market conditions. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the par value of the investment. In addition, most of these investments have investment grade ratings. Because the decline in fair value is attributable to changes in interest rates and not credit quality; because the Corporation does not intend to sell the investments; it is not more likely than not that the Corporation will be required to sell the investments before recovery of their amortized cost basis, which may be maturity; and because the Corporation expects to collect all contractual cash flows, these investments are not considered other-than-temporarily impaired.

Corporate Bonds: The unrealized losses of these bonds were principally caused by fluctuations in interest rates and general market conditions. The estimated fair value of these corporate bonds has improved during the six months ended June 30, 2010. In addition, these corporate bonds have investment grade ratings. Because the decline in estimated fair value is principally attributable to changes in interest rates, the Corporation does not intend to sell the investments and its is not more likely than not that the Corporation will be required to sell the investments before recovery of their amortized cost basis, which may be maturity, and because the Corporation expects to collect all contractual cash flows, these investments are not considered other-than-temporarily impaired.

Residential Mortgage-Backed Securities and Collateralized Mortgage Obligations: The unrealized losses on investments in residential mortgage-backed securities and collateralized mortgage obligations were mostly caused by fluctuations in interest rates and credit spreads. The contractual cash flows of these securities, other than private CMOs, are guaranteed by a U.S. government-sponsored enterprise. The Corporation also has investments in private CMOs. Any loss in these securities is determined according to the seniority level of each tranche, with the least senior (or most junior), typically the unrated residual tranche, taking any initial loss. The investment grade credit rating of our securities reflects the seniority of the securities that the Corporation owns. Because the decline in fair value is attributable to changes in interest rates and not credit quality, the Corporation does not intend to sell the investments

and it is not more likely than not that the Corporation will be required to sell the investments before recovery of their amortized cost basis, which may be maturity, and because the Corporation expects to collect all contractual cash flows, these investments are not considered other-than-temporarily impaired.

16

### **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

*Preferred Stocks:* Because the issuer s capital ratios are above regulatory levels, this particular instrument has a specified maturity, the issuer has continued dividend payments on this instrument and interest payments on all of its outstanding debt instruments, the issuer does not have the ability to call the security at a price lower than its stated value, the Corporation expects to collect all contractual cash flows, the Corporation does not have the intent to sell the investment, and it is not more likely than not that the Corporation will be required to sell the investment before market price recovery or maturity, this investment is not considered other-than-temporarily impaired.

Perpetual Preferred Stocks: This security has experienced a slight improvement in value during the six months ended June 30, 2010. The issuer s capital ratios are above regulatory levels, analysts target price is above market price and book value as of March 31, 2010, the Corporation does not have the intent to sell the investment, and the Corporation has the intent and ability to hold the investments until a market price recovery, this investment is not considered other-than-temporarily impaired.

*Mutual Funds:* The unrealized losses in the Corporation s investment in mutual funds are in several mutual funds that in turn invested in fixed income securities and in broad market indices securities. We evaluated for other-than-temporary impairment these securities as follows:

Mutual funds invested in fixed income securities: The unrealized loss of each position in this category represents 6% or less of its book value. The Corporation evaluated the invested assets that compose the funds, which are mostly fixed income obligations of the Puerto Rico and U.S. government or its agencies. In Puerto Rico these mutual funds are exempt and have a higher dividend yield than investments in other Puerto Rico securities. As these mutual funds are invested in fixed income securities, they are susceptible to fluctuations in interest rates as well as supply and demand. Earlier in the year the mutual funds showed a relative underperformance when compared to the underlying assets because of a decrease in supply and demand, which caused the market price to be closer to the net asset value compared to where this relationship had been historically. Lately, the demand for these mutual funds has increased because of the high yield the funds offer. Because the current valuations are close to the funds underlying assets, the funds underlying assets are mostly on investment grade fixed income securities (mostly U.S. and Puerto Rico government and its agencies, which have been affected by general market conditions), and the Corporation has the intent and ability to hold the investments until a market price recovery, these investments are not considered other-than-temporarily impaired.

Broad market indices securities: The unrealized loss of each position in this category is less than 15% of its book value and is the result of fluctuations in equity markets. These positions are designed to mirror the behavior of the Standard &Poor s 500 and the Russell 1000 Value indices and have been with an unrealized loss for a period less than three months. Because there has been an improvement in the market price of these positions in the period subsequent to June 30, 2010, these positions have been with an unrealized loss for a very short time period, and the Corporation has the intent and ability to hold the investments until a market price recovery, these investments are not considered other-than-temporarily impaired.

17

# **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements

(Dollar amounts in thousands, except per share data)

(Unaudited)

Maturities of investment securities classified as available for sale and held to maturity at June 30, 2010 were as follows:

	A	mortized cost	stimated air value
Securities available for sale:			
Due in one year or less	\$	15,512	\$ 15,652
Due after one year through five years		80,603	84,048
Due after five years through ten years		254,302	267,586
Due after ten years		348,935	370,178
Residential mortgage-backed securities		15,089	16,089
Collateralized mortgage obligations		236,839	244,866
	\$	951,280	\$ 998,419
Securities held to maturity:			
Due in one year or less	\$	1,016	\$ 1,016
Due after one year through five years		9,249	9,810
Due after five years through ten years		510	519
Due after ten years		3,274	3,702
Residential mortgage-backed securities		893	940
	\$	14,942	\$ 15,987

Expected maturities may differ from contractual maturities because some issuers have the right to call or prepay obligations with or without call or prepayment penalties.

18

# **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

Information regarding realized and unrealized gains and losses from investments for the three months and six months ended June 30, 2010 and 2009 is as follows:

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
Realized gains (losses): Fixed maturity securities: Securities available for sale:				
Gross gains from sales Gross losses from other-than-temporary impairments	\$ 37 (84)	\$ 1,814 (3)	\$ 69 (124) (95)	\$ 3,057 (3) (1,152)
Total debt securities	(47)	1,811	(150)	1,902
Equity securities: Trading securities:				
Gross gains from sales	212	102	825	320
Gross losses from sales	(320)	(452)	(529)	(730)
	(108)	(350)	296	(410)
Securities available for sale:				
Gross gains from sales	2,906		2,986	
Gross losses from sales	(557)	(34)	(557)	(283)
Gross losses from other-than-temporary impairments	(761)	(3,052)	(2,521)	(4,561)
	1,588	(3,086)	(92)	(4,844)
Total equity securities	1,480	(3,436)	204	(5,254)
Net realized gains (losses) on securities	\$ 1,433	\$ (1,625)	\$ 54	\$ (3,352)

The other-than-temporary impairments on its fixed maturity securities are attributable to credit losses.

	Three mon		Six months ended June 30,	
	2010	2009	2010	2009
Changes in net unrealized gains (losses): Recognized in income: Equity securities trading	\$ (6,010)	\$ 5,652	\$ (3,980)	\$ 3,176
Recognized in accumulated other comprehensive income (loss):				
Fixed maturities available for sale	27,950	4,405	39,524	(349)

Edgar Filing: TRIPLE-S MANAGEMENT CORP - Form 10-Q

Equity securities available for sale	(6,325)	7,205	(1,945)	(509)
	\$ 21,625	\$ 11,610	\$ 37,579	\$ (858)
Not recognized in the consolidated financial statements: Fixed maturities held to maturity	<b>\$</b> 251	\$ (369)	\$ 349	\$ (531)

The deferred tax liability/asset on unrealized gains and losses, respectively, recognized in accumulated other comprehensive income/ (loss) during the six months ended June 30, 2010 and 2009 aggregated to \$7,361 and \$125, respectively.

As of June 30, 2010 and December 31, 2009, no individual investment in securities exceeded 10% of stockholders equity.

19

# **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

Components of net investment income were as follows:

		nths ended e 30,	Six months ended June 30,	
	2010	2009	2010	2009
Fixed maturities	\$ 11,406	\$ 11,745	\$ 22,596	\$ 22,869
Equity securities	943	1,165	1,839	2,093
Policy loans	111	99	217	197
Cash equivalents and interest-bearing deposits	33	152	102	359
Other	178	199	340	383
Total	\$ 12,671	\$ 13,360	\$ 25,094	\$ 25,901

# (5) Premiums and Other Receivables

Premiums and other receivables as of June 30, 2010 and December 31, 2009 were as follows:

	June 30, 2010	D	December 31, 2009
Premium	\$ 162,146	\$	98,429
Self-funded group receivables	74,585		70,315
FEHBP	10,884		10,297
Agents balances	30,442		37,888
Accrued interest	9,601		9,287
Reinsurance recoverable	49,730		43,951
Other	28,015		27,999
	365,403		298,166
Less allowance for doubtful receivables:			
Premiums	23,417		20,280
Other	6,865		4,954
	30,282		25,234
Total premiums and other receivables	\$ 335,121	\$	272,932
20	)		

### **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

### (6) Claim Liabilities

The activity in the total claim liabilities for the three months and six months ended June 30, 2010 and 2009 is as follows:

	Three months ended June 30, 2010 2009		Six months ended June 30,		
		•	2010	2009	
Claim liabilities at beginning of period	\$ 397,634	\$ 362,583	\$ 360,446	\$ 323,710	
Reinsurance recoverable on claim liabilities	(31,955)	(29,387)	(30,712)	(30,432)	
Net claim liabilities at beginning of period	365,679	333,196	329,734	293,278	
Incurred claims and loss-adjustment expenses:					
Current period insured events	421,912	392,433	841,876	786,714	
Prior period insured events	574	(655)	3,335	(4,603)	
Total	422,486	391,778	845,211	782,111	
Payments of losses and loss-adjustment expenses:					
Current period insured events	389,179	379,223	567,609	550,331	
Prior period insured events	20,645	11,991	228,995	191,298	
Total	409,824	391,214	796,604	741,629	
Net claim liabilities at end of period	378,341	333,760	378,341	333,760	
Reinsurance recoverable on claim liabilities	33,069	30,154	33,069	30,154	
Claim liabilities at end of period	\$ 411,410	\$ 363,914	\$ 411,410	\$ 363,914	

As a result of differences between actual amounts and estimates of insured events in prior periods, the amounts included as incurred claims for prior period insured events differ from anticipated claims incurred.

The amount of incurred claims and loss-adjustment expenses for prior period insured events for the three months and six months ended June 30, 2010 is due primarily to higher than expected utilization trends. The credits in the incurred claims and loss-adjustment expenses for prior period insured events for the three months and six months ended June 30, 2009 is due primarily to better than expected utilization trends.

Reinsurance recoverable on unpaid claims is reported as premium and other receivables, net in the accompanying consolidated financial statements. The claims incurred disclosed in this table exclude the change in the liability for future policy benefits expense, which amounted to \$2,352 and \$5,455, during the three months and six months ended June 30, 2010, respectively. The change in the liability for future policy benefits during the three months and six months ended June 30, 2009 amount to \$3,493 and 6,645, respectively.

21

### **Table of Contents**

### **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

### (7) Fair Value Measurements

Assets recorded at fair value in the consolidated balance sheets are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Level inputs, as defined by FASB guidance for fair value measurements and disclosures, are as follows:

# **Level Input:** Input Definition:

Level 1 Inputs are unadjusted, quoted prices for identical assets or liabilities in active markets at the

measurement date.

Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability

through corroboration with market data at the measurement date.

Level 3 Unobservable inputs that reflect management s best estimate of what market participants would use in

pricing the asset or liability at the measurement date.

The fair value information of financial instruments in the accompanying consolidated financial statements was determined as follows:

### (i) Cash and Cash Equivalents

The carrying amount approximates fair value because of the short-term nature of such instruments.

# (ii) Investment in Securities

The fair value of investment securities is estimated based on quoted market prices for those or similar investments. Additional information pertinent to the estimated fair value of investment in securities is included in note 4.

### (iii) Policy Loans

Policy loans have no stated maturity dates and are part of the related insurance contract. The carrying amount of policy loans approximates fair value because their interest rate is reset periodically in accordance with current market rates.

# (iv) Receivables, Accounts Payable and Accrued Liabilities

The carrying amount of receivables, accounts payable and accrued liabilities approximates fair value because they mature and should be collected or paid within 12 months after June 30, 2010.

# (v) Policyholder Deposits

The fair value of policyholder deposits is the amount payable on demand at the reporting date, and accordingly, the carrying value amount approximates fair value.

# (vi) Borrowings

The carrying amounts and fair value of the Corporation s borrowings are as follows:

	<b>June 30, 2010</b>		<b>December 31, 2009</b>	
	Carrying amount	Fair value	Carrying amount	Fair value
Loans payable to bank	\$ 21,847	\$ 21,847	\$ 22,667	\$ 22,667
6.3% senior unsecured notes payable	50,000	49,725	50,000	48,000
6.6% senior unsecured notes payable	60,000	59,025	60,000	57,420
6.7% senior unsecured notes payable	35,000	34,470	35,000	33,320
Totals	\$ 166,847	\$ 165,067	\$ 167,667	\$ 161,407

22

### **Table of Contents**

# **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

The carrying amount of the loans payable to bank approximates fair value due to its floating interest-rate structure. The fair value of the senior unsecured notes payable was determined using broker quotations. The carrying amount of short-term borrowings approximates fair value because of the short-term nature of such instruments.

# (vii) Derivative Instruments

Current market pricing models were used to estimate fair value of structured notes agreements. Fair values were determined using market quotations provided by outside securities consultants or prices provided by market makers using observable inputs.

The following table summarizes fair value measurements by level at June 30, 2010 and December 31, 2009 for assets measured at fair value on a recurring basis:

	June 30, 2010				
		Level			
	Level 1	Level 2	3	Total	
Equity securities held for trading	\$ 41,643	\$	\$	\$ 41,643	
Securities available for sale:					
Fixed maturity securities Obligations of					
government-sponsored		208,387		208,387	
U.S. Treasury securities and obligations of U.S					
government instrumentalities	54,315			54,315	
Obligations of the Commonwealth of Puerto and its					
instrumentalities		156,046		156,046	
Municipal securities		207,653		207,653	
Corporate bonds		111,063		111,063	
Residential agency mortgage-backed securities		16,089		16,089	
Collateralized mortgage obligations		244,866		244,866	
Total fixed maturities	54,315	944,104		998,419	
Equity securities					
Common stocks	3,820			3,820	
Preferred stocks	3,168			3,168	
Perpetual preferred stocks	929			929	
Mutual funds	10,527	46,107	699	57,333	
Total equity securities	18,444	46,107	699	65,250	
Derivatives (reported within other assets in the					
consolidated balance sheets)		735		735	
Total	\$ 114,402	\$ 990,211	\$ 699	\$1,105,312	
	23				

#### **Table of Contents**

**Triple-S Management Corporation** 

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

	December 31, 2009 Level					
	Level 1	Level 2	3	Total		
Equity securities held for trading	\$ 43,909	\$	\$	\$ 43,909		
Securities available for sale:						
Fixed maturity securities						
Obligations of government-sponsored		251,428		251,428		
U.S. Treasury securities and obligations of U.S						
government instrumentalities	51,338			51,338		
Obligations of the Commonwealth of Puerto and its						
instrumentalities		155,948		155,948		
Municipal securities		106,707		106,707		
Corporate bonds		105,365		105,365		
Residential agency mortgage-backed securities		17,281		17,281		
Collateralized mortgage obligations		230,910		230,910		
Total fixed maturities	51,338	867,639		918,977		
Equity securities						
Common stocks	7,509			7,509		
Preferred stocks	2,675			2,675		
Perpetual preferred stocks	2,579			2,579		
Mutual funds	6,961	44,190	775	51,926		
Total equity securities	19,724	44,190	775	64,689		
Derivatives (reported within other assets in the						
consolidated balance sheets)		1,608		1,608		
Total	\$114,971	\$ 913,437	\$ 775	\$1,029,183		

A reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months and six months ended June 30, 2010 and 2009 is as follows:

				Tl	ree mo	nths	ended			
		June	30, 2010					June	30, 2009	
	Fixed					F	ixed			
	Maturity		luity				turity	E	<b>Equity</b>	
	Securities	Seci	urities	T	'otal	Sec	urities	Sec	curities	Total
Beginning balance	\$	\$	775	\$	775	\$	560	\$	1,086	\$ 1,646
Total gains or losses -										
Unrealized in other			(76)		(76)				661	661
accumulated comprehensive										

income

Ending balance	\$ 699	\$ 699	\$ 560	\$ 1.747	\$ 2,307

	Six months ended									
		<b>June 30, 2010</b>						June	30, 2009	
	Fixed					F	ixed			
	Maturity	E	quity			Ma	turity	E	Equity	
	Securities	Sec	urities	7	<b>Total</b>	Sec	urities	Se	curities	Total
Beginning balance	\$	\$	775	\$	775	\$	1,281	\$	1,086	\$ 2,367
Total gains or losses:										
Realized in earnings						(	1,024)			(1,024)
Unrealized in other										
accumulated comprehensive										
income			(76)		(76)		303		661	964
Ending balance	\$	\$	699	\$	699	\$	560	\$	1,747	\$ 2,307
			24							

#### **Table of Contents**

#### **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

There were no transfers in or transfers out of Level 3 for six months ended June 30, 2010 and 2009.

The fair value of fixed maturity and equity securities included in the Level 2 category were based on market values obtained from independent pricing services, which utilizes evaluated pricing models that vary by asset class and incorporate available trade, bid and other market information and for structured securities, cash flow and when available loan performance data. Because many fixed income securities do not trade on a daily basis, the pricing company s evaluated pricing applications apply available information as applicable through processes such as benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing, to prepare evaluations. For certain equity securities, quoted market prices for the identical security are not always available and the fair value is estimated by reference to similar securities for which quoted prices are available. The independent pricing services monitor market indicators, industry and economic events, and for broker-quoted only securities, obtain quotes from market makers or broker-dealers that they recognize to be market participants.

As of June 30, 2010, a mutual fund investment was classified as Level 3 due to the unavailability of market quotes for the underlying securities.

During the three months and six months ended June 30, 2009, certain fixed maturity and equity securities classified at Level 3 were thinly traded due to issuer liquidity concerns. Consequently, broker quotes or other observable inputs were not always available and the fair value of these securities was estimated using internal estimates for inputs including, but not limited to, credit spreads, default rates and benchmark yields. An other-than-temporary impairment of approximately \$1.1 million was recorded on Level 3 securities during the six months ended June 30, 2009.

## (8) Share-Based Compensation

Share-based compensation expense recorded during the three months and six months ended June 30, 2010 was \$173 and \$678, respectively. Share-based compensation expense recorded during the three months and six months ended June 30, 2009 was \$833 and \$2,452, respectively. Share based compensation expense for the six months ended June 30, 2009 includes \$937 of compensation cost that should have been recorded in earlier periods. This adjustment relates to employees that qualified for approved retirement as defined under the plan.

#### (9) Comprehensive Income (Loss)

The accumulated balances for each classification of other comprehensive income (loss), net of tax, are as follows:

		Net	I	iability	Accumulated		
Balance at January 1 Net current period change	g	unrealized gain on securities			other comprehensiv income (loss)		
	\$	9,141 31,843	\$	(20,717) 594	\$	(11,576) 32,437	
Balance at June 30	\$	40,984	\$	(20,123)	\$	20,861	

#### (10) Income Taxes

Under Puerto Rico income tax law, the Corporation is not allowed to file consolidated tax returns with its subsidiaries. The Corporation and its subsidiaries are subject to Puerto Rico income taxes. The Corporation s insurance subsidiaries are also subject to U.S. federal income taxes for foreign source dividend income. As of June 30, 2010, tax years 2004 through 2009 for the Corporation and its subsidiaries are subject to examination by Puerto Rico taxing authorities.

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statements carrying amounts

#### **Table of Contents**

#### **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the consolidated statements of earnings in the period that includes the enactment date. Quarterly income taxes are calculated using the effective tax rate determined based on the income forecasted for the full fiscal year.

On July 10, 2009 the Governor of Puerto Rico signed into law Puerto Rico s Act No. 37, which requires certain corporations to pay a 5% additional special tax over tax liability. The effective tax rate includes the additional special tax, as enacted.

#### (11) Pension Plan

The components of net periodic benefit cost for the three months and six months ended June 30, 2010 and 2009 were as follows:

	Three mon June 30	Six months ended June 30, 2010		
	2010	2009	2010	2009
Components of net periodic benefit cost:				
Service cost	\$ 1,214	\$ 1,197	\$ 2,554	\$ 2,420
Interest cost	1,472	1,346	3,019	2,676
Expected return on assets	(1,040)	(947)	(2,104)	(1,912)
Amortization of prior service benefit	(110)	(106)	(223)	(213)
Amortization of actuarial loss	586	547	1,194	1,090
Net periodic benefit cost	\$ 2,122	\$ 2,037	\$ 4,440	\$ 4,061

*Employer contributions:* The Corporation disclosed in its audited consolidated financial statements for the year ended December 31, 2009 that it expected to contribute \$7,000 to its pension program in 2010. As of June 30, 2010, the Corporation has contributed \$4,000 to the pension program. The Corporation expects to further contribute \$3,000 to fund its pension program in 2010.

## (12) Net Income Available to Stockholders and Basic Net Income per Share

The following table sets forth the computation of basic and diluted earnings per share for the three months and six months ended June 30, 2010 and 2009:

	Three months ended June 30,			Six months ended June 30,				
		2010		2009		2010		2009
Numerator for earnings per share:								
Net income available to stockholders	\$	15,057	\$	18,660	\$	26,249	\$	22,592
Denominator for basic earnings per share:								
Weighted average of common shares	29	9,088,719	29	9,344,031	2	9,080,062	29	9,781,636
Effect of dilutive securities		213,752		59,058		185,816		51,993
Denominator for diluted earnings per share	29	9,302,471	29	9,403,089	2	9,265,878	29	9,833,629

Basic net income per share	\$ 0.52	\$ 0.64	\$ 0.90	\$ 0.76
Diluted net income per share	\$ 0.51	\$ 0.63	\$ 0.90	\$ 0.76
	26			

#### **Table of Contents**

#### **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

During the three months and six months ended June 30, 2009, the weighted average of stock option shares of approximately 1,013,000 was excluded from the denominator for the diluted earnings per share computation because the stock options were anti-dilutive. There were no anti-dilutive stock options during the three months and six months ended June 30, 2010.

#### (13) Contingencies

As of June 30, 2010, the Corporation is a defendant in various lawsuits arising in the ordinary course of business. We are also defendants in various other claims and proceedings, some of which are described below. Furthermore, the Commissioner of Insurance, as well as other Federal and Puerto Rico government authorities, regularly make inquiries and conduct audits concerning the Corporation s compliance with applicable insurance and other laws and regulations.

Management believes that the aggregate liabilities, if any, arising from all such claims, assessments, audits and lawsuits will not have a material adverse effect on the consolidated financial position or results of operations of the Corporation. However, given the inherent unpredictability of these matters, it is possible that an adverse outcome in certain matters could have a material adverse effect on the financial condition, operating results and/or cash flows. Where the Corporation believes that a loss is both probable and estimable, such amounts have been recorded. In other cases, it is at least reasonably possible that the Corporation may incur a loss related to one or more of the mentioned pending lawsuits or investigations, but the Corporation is unable to estimate the range of possible loss which may be ultimately realized, either individually or in the aggregate, upon their resolution.

Additionally, we may face various potential litigation claims that have not been asserted to date, including claims from persons purporting to have contractual rights to acquire shares of the Corporation on favorable terms or to have inherited such shares notwithstanding applicable transfer and ownership restrictions.

#### Hau et al Litigation (formerly known as Jordan et al)

On April 24, 2002, Octavio Jordán, Agripino Lugo, Ramón Vidal, and others filed a suit against the Corporation, the Corporation s subsidiary TSS and others in the Court of First Instance for San Juan, Superior Section (the Court of First Instance), alleging, among other things, violations by the defendants of provisions of the Puerto Rico Insurance Code, antitrust violations, unfair business practices, RICO violations, breach of contract with providers, and damages in the amount of \$12 million. Following years of complaint amendments, motions practice and interim appeals up to the level of the Puerto Rico Supreme Court, the plaintiffs amended their complaint on June 20, 2008 to allege with particularity the same claims initially asserted but on behalf of a more limited group of plaintiffs, and increase their claim for damages to approximately \$207 million. Discovery is ongoing. The Corporation intends to vigorously defend this claim.

#### **Dentists Association Litigation**

On February 11, 2009, the Puerto Rico Dentists Association (Colegio de Cirujanos Dentistas de Puerto Rico) filed a complaint in the Court of First Instance against 24 health plans operating in Puerto Rico that offer dental health coverage. The Corporation and two of its subsidiaries, TSS and Triple-C, Inc. ( TCI ), were included as defendants. This litigation purports to be a class action filed on behalf of Puerto Rico dentists who are similarly situated; however, the complaint does not include a single dentist as a class representative nor a definition of the intended class.

The complaint alleges that the defendants, on their own and as part of a common scheme, systematically deny, delay and diminish the payments due to dentists so that they are not paid in a timely and complete manner for the covered medically necessary services they render. The complaint also alleges, among other things, violations to the Puerto Rico Insurance Code, antitrust laws, the Puerto Rico racketeering statute, unfair business practices, breach of contract with providers, and damages in the amount of \$150 million. In addition, the complaint claims that the Puerto Rico Insurance Companies Association is the hub of an alleged conspiracy concocted by the member plans to

#### **Table of Contents**

#### **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

defraud dentists. There are numerous available defenses to oppose both the request for class certification and the merits. The Corporation intends to vigorously defend this claim.

Two codefendant plans removed the case to federal court, which the plaintiffs and the other codefendants, including the Corporation, opposed. The federal District Court decided that it lacked jurisdiction under the Class Action Fairness Act ( CAFA ) and remanded the case to state court. The removing defendants petitioned to appeal to the First Circuit Court of Appeals. Having accepted the appeal, the First Circuit Court of Appeals issued an order in late October 2009 which found the lower court s decision premature. The Court of Appeals remanded the case to the federal District Court and allowed limited discovery to determine whether the case should be heard in federal court pursuant to CAFA.

#### Colón Litigation

On October 15, 2007, José L. Colón-Dueño, a former holder of one share of TSS predecessor stock, filed suit against TSS and the Puerto Rico Commissioner of Insurance (the Commissioner) in the Court of First Instance. The sale of that share to Mr. Colón-Dueño was voided in 1999 pursuant to an order issued by the Commissioner in which the sale of 1,582 shares to a number of TSS shareholders was voided. TSS, however, appealed the Commissioner s order before the Puerto Rico Court of Appeals, which upheld the order on March 31, 2000. Plaintiff requests that the court direct TSS to return his share of stock and compensate him for alleged damages in excess of \$500,000 plus attorney s fees. The Corporation is vigorously contesting this lawsuit because, among other reasons, the Commissioner s order is final and cannot be collaterally attacked in this litigation.

## Puerto Rico Center for Municipal Revenue Collection

On March 1, 2006 and March 3, 2006, respectively, the Puerto Rico Center for Municipal Revenue Collection (CRIM) imposed a real property tax assessment of approximately \$1.3 million and a personal property tax assessment of approximately \$4.0 million upon TSS for fiscal years 1992-1993 through 2002-2003. During that time, TSS qualified as a tax-exempt entity under Puerto Rico law pursuant to rulings issued by the Puerto Rico tax authorities. In imposing the tax assessments, CRIM revoked the tax rulings retroactively, based on its contention that a for-profit corporation such as TSS is not entitled to such an exemption. TSS unsuccessfully filed suit in the local court system up to the level of the Puerto Rico Supreme Court and a petition for a writ of certiorari before the U.S. Supreme Court, based on its strong belief that CRIM s retroactive revocation of applicable tax rulings and its imposition of a tax liability reaching back over ten years constituted a violation of the Corporation s due process rights.

TSS is currently considering further legal action, based on its position that the tax amount was calculated, notified and reviewed in violation of municipal property tax law. TSS is also evaluating its rights under Law No. 71 of July 2, 2010, which provides an incentive plan for the payment of property taxes through the waiver of accumulated interest, penalties and surcharges.

The Corporation recorded an accrual which is included within accounts payable and accrued liabilities in the accompanying consolidated financial statements.

#### Claims by Heirs of Former Shareholders

The Corporation and TSS are defending four individual lawsuits, all filed in state court, from persons who claim to have inherited a total of 74 shares of the Corporation or one of its predecessors or affiliates (before giving

28

#### **Table of Contents**

#### **Triple-S Management Corporation**

Notes to Consolidated Financial Statements (Dollar amounts in thousands, except per share data) (Unaudited)

effect to the 3,000-for-one stock split). While each case presents unique facts, the lawsuits generally allege that the redemption of the shares by the Corporation pursuant to transfer and ownership restrictions contained in the Corporation s (or its predecessors or affiliates ) articles of incorporation and bylaws was improper. One of the cases is in its initial stage; in the other cases, discovery has been completed and the parties are awaiting trial. Management believes all these claims are time barred under one or more statutes of limitations and other grounds and is vigorously defending them.

#### **ACODESE** Investigation

During April 2010, each of the Company s wholly-owned insurance subsidiaries received subpoenas for documents from the U.S. Attorney for the Commonwealth of Puerto Rico (the U.S. Attorney ) and the Puerto Rico Department of Justice (PRDOJ) requesting information principally related to the Asociación de Compañías de Seguros de Puerto Rico, Inc. (ACODESE by its Spanish acronym). Also in April, the Company s insurance subsidiaries received a request for information from the Office of the Commissioner of Insurance of Puerto Rico (OCI) related principally to ACODESE. The Company s insurance subsidiaries are members of ACODESE, an insurance trade association established in Puerto Rico since 1975, and their current presidents have participated over the years on ACODESE s board of directors.

The Company believes similar subpoenas and information requests were issued to other member companies of ACODESE in connection with the investigation of alleged payments by the former Executive Vice President of ACODESE to members of the Puerto Rico Legislative Assembly beginning in 2005. The Company, however, has not been informed of the specific subject matter of the investigations being conducted by the U.S. Attorney, the PRDOJ or the OCI. The Company is fully complying with the subpoenas and the request for information and intends to cooperate with any related government investigation. The Company at this time cannot reasonably assess the outcome of these investigations or their impact on the Company.

### (14) Subsequent Event

The Corporation evaluated subsequent events through the date that these consolidated interim financial statements were issued.

29

## **Table of Contents**

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The Management s Discussion and Analysis of Financial Condition and Results of Operations included in this Quarterly Report on Form 10-Q is intended to update the reader on matters affecting the financial condition and results of operations for the three months and six months ended June 30, 2010. Therefore, the following discussion should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K filed with the United States Securities and Exchange Commission as of and for the year ended December 31, 2009.

## **Cautionary Statement Regarding Forward-Looking Information**

This Quarterly Report on Form 10-Q and other of our publicly available documents may include statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including, among other things: statements concerning our business and our financial condition and results of operations. These statements are not historical, but instead represent our belief regarding future events, any of which, by their nature, are inherently uncertain and outside of our control. These statements may address, among other things, future financial results, strategy for growth, and market position. It is possible that our actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. The factors that could cause actual results to differ from those in the forward-looking statements are discussed throughout this form. We are not under any obligation to update or alter any forward-looking statement (and expressly disclaims any such obligations), whether as a result of new information, future events or otherwise. Factors that may cause actual results to differ materially from those contemplated by such forward looking statements include, but are not limited to, rising healthcare costs, business conditions and competition in the different insurance segments, government action and other regulatory issues.

#### **Overview**

We are the largest managed care company in Puerto Rico in terms of membership and have over 50 years of experience in the managed care industry. We offer a broad portfolio of managed care and related products in the Commercial, Commonwealth of Puerto Rico Health Reform (Medicaid) and Medicare (including Medicare Advantage and the Part D stand-alone prescription drug plan (PDP)) markets. In the Commercial market we offer products to corporate accounts, U.S. federal government employees, local government employees, individual accounts and Medicare Supplement. Medicaid is a government of Puerto Rico-funded managed care program for the medically indigent, similar to the Medicaid program in the U.S. We have the exclusive right to use the Blue Cross Blue Shield name and mark throughout Puerto Rico and U.S. Virgin Islands, serve approximately 1.3 million members across all regions of Puerto Rico and U.S. Virgin Islands and hold a leading market position covering approximately 34% of the Puerto Rico population. For the six months ended June 30, 2010, our managed care segment represented approximately 90% of our total consolidated premiums earned. We also have significant positions in the life insurance and property and casualty insurance markets. Our life insurance segment had a market share of approximately 12.5% (in terms of direct premiums) as of December 31, 2009. Our property and casualty segment had a market share of approximately 9% (in terms of direct premiums) during the year ended December 31, 2009.

We participate in the managed care market through our subsidiary, Triple-S Salud, Inc. ( TSS ). Our managed care subsidiary is a Blue Cross Blue Shield Association ( BCBSA ) licensee, which provides us with exclusive use of the Blue Cross Blue Shield name and mark throughout Puerto Rico and U.S. Virgin Islands.

We participate in the life insurance market through our subsidiary, Triple-S Vida, Inc. ( TSV ) and in the property and casualty insurance market through our subsidiary, Triple-S Propiedad, Inc. ( TSP ), each one representing approximately 5% of our consolidated premiums earned, net for the six months ended June 30, 2010.

Intersegment revenues and expenses are reported on a gross basis in each of the operating segments but eliminated in the consolidated results. Except as otherwise indicated, the numbers for each segment presented in this Quarterly Report on Form 10-Q do not reflect intersegment eliminations. These intersegment revenues and expenses affect the amounts reported on the financial statement line items for each segment, but are eliminated in consolidation and do not change net income. The following table shows premiums earned, net and net fee revenue and operating income for each segment, as well as the intersegment premiums earned, service revenues and other intersegment transactions, which are eliminated in the consolidated results:

#### **Table of Contents**

	Three mor June		Six months ended June 30,			
(Dollar amounts in millions	2010	2009	2010	2009		
Premiums earned, net:						
Managed care	\$ 452.5	\$ 414.9	\$ 896.3	\$818.3		
Life insurance	26.1	25.1	52.0	49.6		
Property and casualty insurance	25.2	24.0	50.7	48.6		
Intersegment premiums earned	(1.0)	(0.9)	(2.1)	(2.0)		
Consolidated premiums earned, net	\$ 502.8	\$ 463.1	\$ 996.9	\$ 914.5		
Administrative service fees:						
Managed care	<b>\$ 12.9</b>	\$ 12.0	\$ 26.2	\$ 21.5		
Intersegment administrative service fees	(0.7)	(0.7)	(1.5)	(1.3)		
Consolidated administrative service fees	\$ 12.2	\$ 11.3	\$ 24.7	\$ 2 0.2		
Operating income:						
Managed care	\$ 18.5	\$ 16.2	\$ 31.1	\$ 22.0		
Life insurance	4.7	3.9	8.5	6.9		
Property and casualty insurance	2.0	2.8	1.1	4.2		
Intersegment and other	0.9	1.0	1.7	1.9		
Consolidated operating income	<b>\$ 26.1</b>	\$ 23.9	\$ 42.4	\$ 35.0		

Our revenues primarily consist of premiums earned, net and administrative service fees. These revenues are derived from the sale of managed care products in the Commercial market to employer groups, individuals and government-sponsored programs, principally Medicare and Medicaid. Premiums are derived from insurance contracts and administrative service fees are derived from self-funded contracts, under which we provide a range of services, including claims administration, billing and membership services, among others. Revenues also include premiums earned from the sale of property and casualty and life insurance contracts, and investment income. Substantially all of our earnings are generated in Puerto Rico.

Claims incurred include the payment of benefits and losses, mostly to physicians, hospitals and other service providers, and to policyholders. Each segment s results of operations depend in significant part on their ability to accurately predict and effectively manage claims. A portion of the claims incurred for each period consists of claims reported but not paid during the period, as well as a management and actuarial estimate of claims incurred but not reported during the period. Operating expenses consist primarily of compensation expenses, commission payments to brokers and other overhead business expenses.

We use operating income as a measure of performance of the underwriting and investment functions of our segments. We also use the loss ratio and the operating expense ratio as measures of performance. The loss ratio is claims incurred divided by premiums earned, net, multiplied by 100. The operating expense ratio is operating expenses divided by premiums earned; net and administrative service fees, multiplied by 100.

#### **Recent Developments**

#### Federal Health Reform Legislation

On March 23, 2010, President Obama signed into law federal health reform legislation, known as the Patient Protection and Affordable Care Act. As further detailed below, the Patient Protection and Affordable Care Act, as

amended by the Health Care and Education Reconciliation Act of 2010, which was signed into law on March 30, 2010 (collectively, Pub. L. No. 111-148, and referred to herein as PPACA), includes certain mandates that will take effect in 2010, as well as other requirements that will take effect over the next eight (8) years. Many aspects of the PPACA will be further articulated and clarified through regulation and guidance. The PPACA effects all aspects of the health care delivery and reimbursement system in the United States, including health insurers, managed care organizations, health care providers, employers, and U.S. states and territories.

The implementation of PPACA could have a material adverse effect on the profitability or marketability of our business, financial condition and results of operations. Because of the absence of the anticipated regulations and

31

#### **Table of Contents**

guidance, we are not able to fully assess the impact of the PPACA on us at this time and we will continue to assess its impact on us as these regulations and guidance are issued.

Some of the more significant PPACA issues that may affect our managed care business (including our Commercial, Medicare and Medicaid sectors) include:

Provisions requiring greater access to coverage for certain uninsured and under-insured populations and the elimination of certain underwriting practices without adequate funding to health plans or other negative financial levy on health plans such as restrictions in ability to charge additional premium for additional risk, including but not limited to provisions: (i) extending dependent coverage for unmarried individuals until age 26 under their parents health coverage, (ii) limiting a health plan s ability to rescind coverage and restrict the plan s ability to establish annual and lifetime financial caps, and (iii) limiting a health plan s ability to deny or limit coverage on grounds of an person s pre-existing medical condition;

Provisions restricting medical loss ratios and imposing significant penalties for non-compliance;

Provisions requiring health plans to report to their members and the United States Department of Health and Human Services ( HHS ) certain quality performance measures and their wellness promotion activities;

Provisions that freeze premium payments to Medicare Advantage health plans beginning in 2011 and that tie such premium to the local Medicare fee for service costs. The adjustment will be phased in over between 3 and 7 years depending on the amount of the eventual adjustment;

Provisions that tie Medicare Advantage premiums to achievement of certain quality performance measures;

Other efforts or specific legislative changes to the Medicare and Medicaid programs, including changes in the bidding process, authority of the Centers for Medicare and Medicaid Services ( CMS ) to deny bids, or other means of materially reducing premiums such as through further adjustments to the risk adjustment methodology;

Increased federal funding to the Reform program available for years 2014 2019;

Funding provided to the Commonwealth of Puerto Rico to either establish health insurance exchanges or fund the Puerto Rico Medicaid program at the discretion of the Governor;

Increased government funding to enforcement agencies and/or changes in interpretation or application of fraud and abuse laws:

Expanded scope of authority and/or funding to audit Medicare Advantage health plans and recoup premiums or other funds by the government or its representatives; and

The increase in persons eligible for coverage under the Medicaid program in Puerto Rico may result in some persons currently insured by us in our Commercial programs becoming eligible for, and thus moving to, the Medicaid program.

The constitutionality of the PPACA is being challenged by a number of states in the U.S. District Courts in Florida and Virginia. We will continue to assess the impact of these state challenges on the PPACA as they develop.

For a further description of our Business and other Risk Factors, see Items 1 and 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2009. The information included in this section supplements those materials as to: Item 1. Business sections Regulation , Federal Regulation , and Legislative and Regulatory Initiatives ; and Item 1A. Risk Factors section Risks Relating to the Regulation of Our Industry Changes in governmental regulations, or the application thereof, may adversely affect our business, financial condition and results of operations.

Commonwealth of Puerto Rico Healthcare Reform Contracts (Medicaid)

In May 2010, the government of Puerto Rico ( the government ) issued a new Request for Proposal (RFP) to provide services to the Medicaid population in Puerto Rico for all eight regions, which will be in effect on October 1, 2010. TSS presented its proposal for all regions. In consideration of the period of time needed to issue the RFP and evaluate the proposals, the parties agreed to extend the current contract, until September 30, 2010. As of the date of this report, the government is still evaluating the different proposals presented and is expected to notify the results by August 10, 2010.

32

#### **Table of Contents**

## **Recent Accounting Standards**

For a description of recent accounting standards, see note 2 to the unaudited consolidated financial statements included in this Quarterly Report on Form 10-Q.

## Managed Care Membership

	As of June 30,		
	2010	2009	
Managed care enrollment:			
Commercial <sup>1</sup>	751,986	615,138	
Medicaid <sup>2</sup>	544,887	531,408	
Medicare <sup>3</sup>	65,008	70,802	
Total	1,361,881	1,217,348	
Managed care enrollment by funding arrangement:			
Fully-insured	923,691	838,828	
Self-insured	438,190	378,520	
Total	1,361,881	1,217,348	

(1) Commercial

membership

includes

corporate

accounts,

self-funded

employers,

individual

accounts.

Medicare

Supplement,

U.S. Federal

government

employees and

local

government

employees.

(2) Includes rated and self-funded members.

(3) Includes

Medicare

Advantage as

well as

stand-alone PDP

plan membership.

# **Consolidated Operating Results**

The following table sets forth the Corporation s consolidated operating results. Further details of the results of operations of each reportable segment are included in the analysis of operating results for the respective segments.

	Three mon June		Six months ended June 30,		
(Dollar amounts in millions)	2010	2009	2010	2009	
Revenues:					
Premiums earned, net	\$ 502.8	463.1	\$ 996.9	914.5	
Administrative service fees	12.2	11.3	24.7	20.2	
Net investment income	12.6	13.4	25.1	25.9	
Total operating revenues	527.6	487.8	1,046.7	960.6	
Net realized investment gains (losses)	1.4	(1.6)	0.1	(3.3)	
Net unrealized investment (loss) gain on trading securities	(6.0)	5.6	(4.0)	3.2	
Other income (expense), net	(0.3)	0.7	(0.2)	0.3	
Total revenues	522.7	492.5	1,042.6	960.8	
Benefits and expenses:					
Claims incurred	424.8	395.3	850.7	788.7	
Operating expenses	76.7	68.6	153.6	136.9	
Total operating expenses	501.5	463.9	1,004.3	925.6	
Interest expense	3.4	3.3	6.6	6.6	
Total benefits and expenses	504.9	467.2	1,010.9	932.2	
Income before taxes	17.8	25.3	31.7	28.6	
Income tax expense	2.7	6.6	5.5	6.0	
Net income	\$ 15.1	18.7	\$ 26.2	22.6	
33					

#### **Table of Contents**

## Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009

Operating Revenues

Consolidated premiums earned, net increased by \$39.7 million, or 8.6%, to \$502.8 million during the three months ended June 30, 2010 when compared to the three months ended June 30, 2009. The increase was mostly due to an increase in the premiums earned, net in our Managed Care segment, primarily from growth in the Commercial membership, reflecting, in large part, organic growth and the acquisition of La Cruz Azul (LCA), as well as to higher premium rates in the Commercial and Medicare businesses.

The increase in administrative service fees of \$0.9 million, or 8.0%, to \$12.2 million in the 2010 period, is attributed to a higher self-insured member months enrollment. Increase is mostly due to new self-insured members in our Commercial business primarily as the result of the aforementioned acquisition of LCA, which was effective July 1, 2009.

Consolidated net investment income decreased by \$0.8 million, or 6.0%, to \$12.6 million during the 2010 period mostly resulting from lower yields in fixed income securities acquired during the period.

#### Net Realized Investment Gains

Consolidated net realized investment gains of \$1.4 million during the three months ended June 30, 2010 are the result of net realized gains from the sale of fixed income and equity securities amounting to \$2.2 million, offset in part by other-than-temporary impairments amounting to \$0.8 million related to equity securities.

Net Unrealized Investment Losses on Trading Securities and Other Expense, Net

The combined balance of our consolidated net unrealized investment loss on trading securities and other expense, net increased by \$12.6 million, to \$6.3 million during the three months ended June 30, 2010. This increase is attributable to a lower fair value of our trading securities portfolio and in the derivative component of our investment in structured notes linked to the Euro Stoxx 50 and Nikkei 225 stock indexes; both fluctuations are due to a general decrease in market values. The loss experienced on our trading portfolio represents a combined decrease of 11.1% in the market value of the portfolio, which compares favorably with the changes experienced by the comparable indexes; the Standard and Poor s 500 Index decreased by 11.9% and the Russell 1000 Growth decreased by 12.1% during this period. The change in the fair value of the derivative component of these structured notes is included within other income (expense), net.

#### Claims Incurred

Consolidated claims incurred increased by \$29.5 million, or 7.5%, to \$424.8 million during the three months ended June 30, 2010 when compared to the claims incurred during the three months ended June 30, 2009. This increase is principally due to increased claims in the Managed Care segment as a result of higher enrollment. The consolidated loss ratio decreased by 0.9 percentage points to 84.5%.

## Operating Expenses

Consolidated operating expenses during the three months ended June 30, 2010 increased by \$8.1 million, or 11.8%, to \$76.7 million as compared to the operating expenses during the three months ended June 30, 2009. This increase is primarily attributed to a higher volume of business, particularly in our Managed Care segment, and to expenses related to the implementation of the new Managed Care new information technology ( IT ) system. The consolidated operating expense ratio reflects a slight increase of 0.4 percentage point, to 14.9% during 2010.

#### Income Tax Expense

Consolidated income tax expense during the three months ended June 30, 2010 decreased by \$3.9 million to \$2.7 million as compared to the income tax expense during the three months ended June 30, 2009. The consolidated effective tax rate decreased by 10.9 percentage points, to 15.2%, primarily due to a higher taxable income in the Life segment, which is taxed at a lower rate, and a lower taxable income in the Managed Care segment.

#### **Table of Contents**

### Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Operating Revenues

Consolidated premiums earned, net increased by \$82.4 million, or 9.0%, to \$996.9 million during the six months ended June 30, 2010 when compared to the six months ended June 30, 2009. The increase was primarily due to an increase in the premiums earned, net in our Managed Care segment, primarily from growth in Commercial membership, reflecting, in part, the LCA transaction, and organic growth as well as higher premium rates particularly in the Commercial and Medicare businesses.

The increase in administrative service fees of \$4.5 million, or 22.3%, to \$24.7 million in the 2010 period, is attributed to a higher self-insured member months enrollment. Increase is mostly due to new self-insured members in our Commercial business primarily as the result of the aforementioned acquisition of LCA, which was effective July 1, 2009.

Consolidated net investment income decreased by \$0.8 million, or 3.1%, to \$25.1 million during six months ended June 30, 2010 mostly as the result of lower yields in fixed income investment acquired during the period.

Net Realized Investment Gains

Consolidated net realized investment gains of \$0.1 million during the 2010 period are the result of net realized gains from the sale of fixed income and equity securities amounting to \$2.7 million, offset in part by other-than-temporary impairments amounting to \$2.6 million related to equity and fixed income securities.

Net Unrealized Investment Losses on Trading Securities and Other Expense, Net

The combined balance of our consolidated net unrealized investment loss on trading securities and other expense, net increased by \$7.7 million, to \$4.2 million during the six months ended June 30, 2010. This increase is attributable to a lower fair value of our trading securities portfolio due to a general decrease in market values. The loss experienced on our trading portfolio represents a combined decrease of 7.9% in the market value of the portfolio, which compares favorably with the changes experienced by the comparable indexes; the Standard and Poor s 500 Index decreased by 7.6% and the Russell 1000 Growth decreased by 8.4% during this period. *Claims Incurred* 

Consolidated claims incurred increased by \$62.0 million, or 7.9%, to \$850.7 million during the six months ended June 30, 2010 when compared to the claims incurred during the six months ended June 30, 2009. This increase is principally due to increased claims in the Managed Care segment as a result of higher enrollment. The consolidated loss ratio decreased by 0.9 percentage points to 85.3%.

### Operating Expenses

Consolidated operating expenses during the 2010 period increased by \$16.7 million, or 12.2%, to \$153.6 million as compared to the operating expenses during the 2009 period. This increase is primarily attributed to a higher volume of business, particularly in our Managed Care segment, and to expenses related to the implementation of the new Managed Care new IT system. The consolidated operating expense ratio reflects a slight increase of 0.4 percentage point, to 15.0% during 2010.

35

## **Table of Contents**

# **Managed Care Operating Results**

		Three months ended June 30,			Six months ended June 30,			
(Dollar amounts in millions)	2	2010	,	2009	2	2010	,	2009
Operating revenues:								
Medical premiums earned, net:	ф	244.0	ф	102.0	ф	477.0	Ф	202.0
Commercial	\$	244.0	\$	193.0	\$	477.9	\$	382.9
Medicaid Medicara		90.9		83.4		180.2		168.3 267.1
Medicare		117.6		138.5		238.2		207.1
Medical premiums earned, net		452.5		414.9		896.3		818.3
Administrative service fees		12.9		12.0		26.2		21.5
Net investment income		5.1		5.4		10.0		10.5
Total operating revenues		470.5		432.3		932.5		850.3
Medical operating costs:								
Medical claims incurred		400.4		370.7		800.0		739.8
Medical operating expenses		51.6		45.4		101.4		88.5
Total medical operating costs		452.0		416.1		901.4		828.3
Medical operating income	\$	18.5	\$	16.2	\$	31.1	\$	22.0
Additional data: Member months enrollment: Commercial: Fully-insured	1 :	535,176	1	,275,849	3	042,290	2	2,536,750
Self-funded		732,849		563,125		499,132		1,142,217
Sell Tallaca		732,047		303,123	1,	777,132		1,172,217
Total Commercial member months	2,	268,025	1	,838,974	4,	541,422	3	3,678,967
Medicaid:								
Fully-insured		030,703	1	,007,915	,	043,539		,986,506
Self-funded	:	593,594		572,873	1,	182,778	1	,133,451
Total Reform member months	1,0	624,297	1	,580,788	3,	226,317	3	3,119,957
Medicare: Medicare Advantage		167,640		186,945		341,295		385,561
Stand-alone PDP		28,256		29,314		56,381		58,971
Stalid-alone FDF		20,230		29,314		30,361		30,971
Total Medicare member months		195,896		216,259		397,676		444,532
Total member months	4,0	088,218	3	5,636,021	8,	165,415	7	7,243,456
Medical loss ratio		88.5%		89.3%		89.3%		90.4%

Operating expense ratio

11.1%

10.6%

11.0%

10.5%

Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009 Medical Operating Revenues

Medical premiums earned for the three months ended June 30, 2010 increased by \$37.6 million, or 9.1%, to \$452.5 million when compared to the medical premiums earned during the three months ended June 30, 2009. This increase is principally the result of the following:

Medical premiums generated by the Commercial business increased by \$51.0 million, or 26.4%, to \$244.0 million during the three months ended June 30, 2010. This fluctuation is primarily the result of an increase in member months enrollment by 259,327, or 20.3%, and an increase in average premium rates in rated group policies of approximately 5.4%. Increase in member months was primarily attributed to new groups acquired during the period and new members acquired from LCA effective July 1, 2009, which amounted to 88,782 member months, or 34.2% of the increase in member months enrollment experienced during this quarter.

Medical premiums earned in the Medicaid business increased by \$7.5 million, or 9.0%, to \$90.9 million during the three months ended June 30, 2010. This fluctuation is due to an increase in member months enrollment in the fully-insured membership by 22,788, or 2.3%. In addition, in the 2009 quarter, an adjustment to premiums

36

#### **Table of Contents**

of approximately \$4.2 million was recorded to provide for unresolved reconciling items with the Government of Puerto Rico.

Medical premiums generated by the Medicare business decreased during the three months ended June 30, 2010 by \$20.9 million, or 15.1%, to \$117.6 million. The fluctuation in premiums is primarily the result of lower final risk score adjustments received from CMS in 2010 as compared to 2009. The three months ended June 30, 2010 and 2009 include the net effect of approximately \$4.0 million and \$12.9 million, respectively, related to CMS final risk score adjustments corresponding to prior periods. In addition, there was a decrease in the member months enrollment of this business by 20,363, or 9.4%, when compared with the same period in 2009, mostly reflected in our dual-eligible product.

Administrative service fees increased by \$0.9 million, or 7.5%, to \$12.9 million during the 2010 period, mainly due to an increase in self-funded member months enrollment resulting from the contracts acquired from LCA effective July 1, 2009.

#### Medical Claims Incurred

Medical claims incurred during the three months ended June 30, 2010 increased by \$29.7 million, or 8.0%, to \$400.4 million when compared to the three months ended June 30, 2009. The medical loss ratio (MLR) of the segment decreased 0.8 percentage points during the 2010 period, to 88.5%. These fluctuations are primarily attributed to the effect of the following:

The medical claims incurred of the Commercial business increased by \$46.2 million, or 25.9%, during the 2010 period and its MLR decreased by 0.4 percentage points. This fluctuation relates primarily to the increase in member months enrollment of 259,327, or 20.3%. The lower MLR is primarily due to the effect of prior period reserve developments in the 2010 and 2009 periods. Excluding the effect of prior period reserve developments, the MLR increased by 1.4 percentage points, mostly resulting from a higher utilization trend in the current quarter.

The medical claims incurred of the Medicaid business increased by \$5.1 million, or 6.7%, and its MLR decreased by 1.9 percentage points during the three months ended June 30, 2010. The decrease in MLR is primarily due to the effect of prior period reserve developments in the 2010 and 2009 periods and the 2009 premium adjustment to provide for unresolved reconciling items with the Government of Puerto Rico. Excluding the effect of these items in the 2010 and 2009 periods, the MLR increased 4.1 percentage points mostly resulting from lower premium yields during the 2010 period due to the extension of the prior year s contract with the government without premium rate increases.

The medical claims incurred of the Medicare business decreased by \$21.6 million, or 18.6% during the 2010 period primarily due to a lower membership by 20,363 member months, or 9.4%, and its MLR was 80.0%, 3.5 percentage points lower than the MLR for same period of the prior year. Excluding the effect of prior period reserve developments in the 2010 and 2009 period and risk-score premium adjustments, the MLR decreased by 2.2 percentage points. This decrease results from higher premium rates in our Medicare products, lower utilization and a new risk-sharing arrangement with our providers in the non-dual product.

#### Medical Operating Expenses

Medical operating expenses for the three months ended June 30, 2010 increased by \$6.2 million, or 13.7%, to \$51.6 million when compared to the three months ended June 30, 2009. This increase is mainly due to the higher volume of business associated to the increased enrollment in the 2010 quarter. The operating expense ratio increased by 0.5 percentage points, from 10.6% in 2009 to 11.1% in 2010, mostly as the result of expenses related to the implementation of the new IT system, which increased by approximately \$2.0 million during this period. In addition there was an increase of approximately \$2.5 million in the depreciation and amortization expense due to the IT implementation and the amortization expense related to the LCA acquisition. On the other hand, in the 2009 period, a contingency expense accrual of approximately \$2.5 million was recorded, offset in part by the effect in this period of \$0.6 million related to the settlement of an insurance recovery receivable of legal expenses.

## **Table of Contents**

### Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Medical Operating Revenues

Medical premiums earned for the six months ended June 30, 2010 increased by \$78.0 million, or 9.5%, to \$896.3 million when compared to the medical premiums earned during the six months ended June 30, 2009. This increase is principally the result of the following:

Medical premiums generated by the Commercial business increased by \$95.0 million, or 24.8%, to \$477.9 million during the six months ended June 30, 2010. This fluctuation is primarily the result of an increase in member months enrollment by 505,540, or 19.9%, and an increase in average premium rates in rated group policies of approximately 5.1%. Increase in member months was attributed to new members acquired from LCA effective July 1, 2009, which amount to 190,600 member months, or 37.7% of the increase in member months enrollment experienced during this quarter, and to new groups acquired during the period.

Medical premiums earned in the Medicaid business increased by \$11.9 million, or 7.1%, to \$180.2 million during the six months ended June 30, 2010. This fluctuation is due to an increase in the member months enrollment in the fully-insured membership by 57,033, or 2.9%. In addition, the 2009 period includes a premium reduction adjustment of approximately \$5.5 million to provide for unresolved reconciling items with the Government of Puerto Rico.

Medical premiums generated by the Medicare business decreased by \$28.9 million, or 10.8%, to \$238.2 million, primarily due to a decrease in member month enrollment of 46,856, or 10.5%, when compared with the same period in 2009. The fluctuation in premiums also results from a lower final risk score adjustments received from CMS in 2010 as compared to 2009. The six months ended June 30, 2010 and 2009 include the net effect of approximately \$3.2 million and \$8.8 million, respectively, related to CMS final risk score adjustments corresponding to prior periods. These fluctuations were offset in part by higher average premium rates, particularly in our dual eligible product.

Administrative service fees increased by \$4.7 million, or 21.9%, to \$26.2 million during the 2010 period, mainly due to an increase in self-funded member months enrollment of 406,242, or 17.9%. Increase in members is mainly the result of the contracts acquired from LCA effective July 1, 2009, which included several ASO groups. Total member months enrollment for LCA during the six months ended June 30, 2010 totaled 420,363. *Medical Claims Incurred* 

Medical claims incurred during the six months ended June 30, 2010 increased by \$60.2 million, or 8.1%, to \$800.0 million when compared to the six months ended June 30, 2009. The MLR of the segment decreased 1.1 percentage points during the 2010 period, to 89.3%. These fluctuations are primarily attributed to the effect of the following:

The medical claims incurred of the Commercial business increased by \$86.8 million, or 24.8%, during the 2010 period and its MLR increased by 0.1 percentage points. This fluctuation relates primarily to the increase in member months enrollment of 505,540, or 19.9%. The higher MLR is primarily due to the effect of prior period reserve developments in the 2010 and 2009 periods. Excluding the effect of prior period reserve developments, the MLR decreased by 0.6 percentage points, mostly resulting from a higher overall trend in premium increases as compared to cost trends.

The medical claims incurred of the Medicaid business increased by \$20.6 million, or 13.7%, during the 2010 period and its MLR increased by 5.6 percentage points during the six months ended June 30, 2010, to 94.8%. The MLR of this business is affected by the 2009 premium adjustment to provide for unresolved reconciling items with the Government of Puerto Rico and prior period reserve developments. Considering the effect of these items in the 2009 and 2010 periods, the MLR increased by 3.8 percentage points during the 2010 period mostly resulting from a lower premium yield during the 2010 period due to the extension of the prior year s contract with the government without premium rate increases.

The medical claims incurred of the Medicare business decreased by \$47.2 million, or 19.7%, during the 2010 period primarily due to lower membership and MLR. The MLR was 80.9%, 8.9 percentage points lower than the MLR for same period in 2009. The lower MLR mostly results from the effect of prior period reserve developments in 2010 and 2009 and risk score premium adjustments. Excluding the effect of prior period reserve developments in the 2010 and 2009 period and risk-score premium adjustments, the MLR decreased by

38

## **Table of Contents**

5.6 percentage points mostly as the result of higher premium rates and lower utilization in our Medicare products and a new risk-sharing arrangement with our providers in the non-dual product.

Medical Operating Expenses

Medical operating expenses for the six months ended June 30, 2010 increased by \$12.9 million, or 14.6%, to \$101.4 million when compared to the six months ended June 30, 2009. This increase is mainly due to the higher volume of business associated to the higher enrollment and costs related to the implementation of the new IT system. The operating expense ratio increased by 0.5 percentage points, from 10.5% in 2009 to 11.0% in 2010. The higher operating expense ratio is primarily the result of expenses related to the implementation of the new IT system, including information systems consultants and depreciation and amortization expense, which, increased by approximately \$2.5 million and \$3.0 million, respectively, when compared to the 2009 period expenses; and approximately \$1.1 million in expenses related to a new product launched during January 2010. In addition, approximately \$1.7 million were recorded as asset purchase amortization related to the LCA acquisition. In the 2009 period a contingency expense accrual of approximately \$7.5 million was recorded, offset in part by the effect of \$3.6 million related to the settlement of an insurance recovery receivable of legal expenses.

#### Life Insurance Operating Results

	Three mon June		Six montl June	
(Dollar amounts in millions)	2010	2009	2010	2009
Operating revenues:				
Premiums earned, net:			<b>*</b>	
Premiums earned	\$ 27.5	\$ 26.7	\$ 54.8	\$ 52.7
Premiums earned ceded	(1.4)	(1.5)	(2.8)	(3.1)
Net premiums earned	26.1	25.2	52.0	49.6
Commission income on reinsurance				0.1
Premiums earned, net	26.1	25.2	52.0	49.7
Net investment income	4.2	4.4	8.4	8.4
Total operating revenues	30.3	29.6	60.4	58.1
Operating costs:				
Policy benefits and claims incurred	11.9	13.0	24.3	25.7
Underwriting and other expenses	13.7	12.7	27.6	25.5
Total operating costs	25.6	25.7	51.9	51.2
Operating income	\$ 4.7	\$ 3.9	\$ 8.5	\$ 6.9
Additional data:				
Loss ratio	45.6%	51.6%	46.7%	51.7%
Operating expense ratio	52.5%	50.4%	53.1%	51.3%

Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009

**Operating Revenues** 

Premiums earned, net for the three months ended June 30, 2010 increased by \$0.9 million, or 3.5% to \$26.1 million when compared to the three months ended the June 30, 2009 primarily related to premium growth volume in the Individual and Group Life lines of business.

## Policy Benefits and Claims Incurred

Policy benefits and claims incurred for the three months ended June 30, 2010 decreased by \$1.1 million, or 8.5%, to \$11.9 million when compared to the three months ended June 30, 2009. The loss ratio for the period improved from 51.6% in 2009 to 45.6% in 2010, or 6.0 percentage points. The decrease is driven by a reduction in the change in the liability for future policy benefits when compared to the same period in 2009. Despite the higher volume experienced during this period, the claims incurred remained unchanged as a result of improved claims experience on the Ordinary Life and Cancer businesses.

39

#### **Table of Contents**

#### *Underwriting and Other Expenses*

Underwriting and other expenses for the three month period ended June 30, 2010 increased \$1.0 million, or 7.9%, to \$13.7 million when compared to the three months ended June 30, 2009. The increase is mostly related to higher net commission expense as well as to a higher amortization of deferred policy acquisition costs. The increased operating expenses resulted in a higher operating expense ratio, which increased by 2.1 percentage points from 50.4% in 2009 to 52.5% in 2010.

# Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009 Operating Revenues

Premiums earned net increased by \$2.3 million, or 4.6% to \$52.0 million during the six months ended June 30, 2010 primarily as the result of higher sales in the Individual Life and Cancer lines of business. Premiums for the Group lines of business remained unchanged.

## Policy Benefits and Claims Incurred

Policy benefits and claims incurred decreased by \$1.4 million, or 5.4%, to \$24.3 million during the six months ended June 30, 2010. The decrease is mostly related to a reduction in the change in the liability for future policy benefits when compared to the same period in 2009. Total claims incurred decreased slightly as a result of improved claims experience on the Ordinary Life and Cancer businesses. As a result of the increase in total premiums and reduction in policy benefits, the loss ratio improved, from 51.7% in 2009 to 46.7% in 2010. *Underwriting and Other Expenses* 

Operating expenses for the segment increased \$2.1 million, or 8.2%, to \$27.6 million during the six months ended June 30, 2010. The increase is mostly related to a higher net commission expense as well as to a higher amortization of deferred policy acquisition costs. The higher operating expenses increased the operating expense ratio by 1.8 percentage points, from 51.3% in 2009 to 53.1% in 2010.

## **Property and Casualty Insurance Operating Results**

	Three months ended June 30,		Six months ended June 30,	
(Dollar amounts in millions)	2010	2009	2010	2009
Operating revenues:				
Premiums earned, net:				
Premiums written	\$ 34.6	\$ 37.6	<b>\$ 70.8</b>	\$ 70.7
Premiums ceded	(14.9)	(16.7)	(29.4)	(29.5)
Change in unearned premiums	5.5	3.1	9.3	7.4
Premiums earned, net	25.2	24.0	50.7	48.6
Net investment income	2.9	3.0	5.6	5.8
Total operating revenues	28.1	27.0	56.3	54.4
Operating costs:				
Claims incurred	12.5	11.6	26.3	23.2
Underwriting and other expenses	13.6	12.6	28.9	27.0
Total operating costs	26.1	24.2	55.2	50.2
Operating income	\$ 2.0	\$ 2.8	<b>\$ 1.1</b>	\$ 4.2

Additional data:

Loss ratio	49.6%	48.3%	51.9%	47.7%
Operating expense ratio	54.0%	52.5%	<b>57.0%</b>	55.6%
Combined ratio	103.6%	100.8%	108.9%	103.3%
	40			

#### **Table of Contents**

## Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009

Operating Revenues

Claims Incurred

Total premiums written during the three months ended June 30, 2010 decreased by \$3.0 million, or 8.0%, to \$34.6 million, mostly resulting from a decrease in premiums written in the Commercial Multi-Peril and Dwelling and Commercial Property Mono-Line lines of business. The commercial business continues under soft market conditions, thus reducing premium rates and increasing competition for renewals and new business.

Premiums ceded to reinsurers during the three months ended June 30, 2010 decreased by approximately \$1.8 million, or 10.8% to \$14.9 million. The ratio of premiums ceded to premiums written decreased by 1.3 percentage points, from 44.4% in 2009 to 43.1% in 2010, mostly due to a reduction of reinsurance cessions in the Commercial and Personal lines quota share treaties of 3.0 and 2.2 percentage points, respectively. The change in unearned premiums presented an increase of \$2.4 million to \$5.5 million during the three months ended June 30, 2010, primarily as the result of the lower volume of premiums written in the current quarter as compared to the premiums written during the three months ended June 30, 2009.

Claims incurred during the three months ended June 30, 2010 increased by \$0.9 million, or 7.8%, to \$12.5 million primarily attributed to higher incurred losses for the Commercial Multi-Peril and Dwelling and Commercial Property Mono-Line lines of business; offset by decreases in the General Liability and Medical Malpractice incurred losses. The loss ratio increase of 1.3 percentage points, to 49.6% during the three months ended June 30, 2010 is the result of an unfavorable loss experience in the Commercial Multi-Peril lines of business resulting from higher reported claims during the current period.

Underwriting and Other Expenses

Underwriting and other operating expenses for the three months ended June 30, 2010 increased by \$1.0 million, or 7.9%, to \$13.6 million. The operating expense ratio increased by 1.5 percentage points during the same period, to 54.0% in 2010. This fluctuation is primarily due to an increase of \$0.6 million in net commission due to a higher amortization of deferred acquisition costs resulting from the decrease in writings during this quarter and by the receipt of lower reinsurance commissions. Reinsurance commissions were reduced due to the changes in the quota share reinsurance contracts.

# Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Operating Revenues

Total premiums written during the six-month period ended June 30, 2010 increased by \$0.1 million, or 0.1%, to \$70.8 million. This fluctuation is primarily due to increases in the Dwelling and Commercial Property Mono-Line and in the Commercial and Personal Auto lines of business offset by a decrease in premiums written in the Commercial Multi-Peril line of business.

Premiums ceded to reinsurers during the six months ended June 30, 2010 decreased by approximately \$0.1 million, or 0.3%, to \$29.4 million. The ratio of premiums ceded to premiums written decreased by 0.2 percentage points, from 41.7% in 2009 to 41.5% in 2010. This fluctuation was the result of the effect of the reduction of reinsurance cessions in quota shares contracts for commercial and personal property insurance risks of 3.0 and 2.2 percentage points, respectively.

The change in unearned premiums presented an increase of \$1.9 million, to \$9.3 million during the six months ended June 30, 2010, primarily as the result of the lower volume of premiums written when compared to the premiums written during the last six months of the year ended December 31, 2009.

Claims incurred

Claims incurred during the six months ended June 30, 2010 increased by \$3.1 million, or 13.4%, to \$26.3 million. This increase is primarily seen in the incurred losses of the Commercial Multi-Peril, Commercial and Personal Auto lines of business. The loss ratio increased by 4.2 percentage points, to 51.9% during the six months ended June 30, 2010, primarily due to an unfavorable loss experience in the Commercial Multi-Peril and Commercial Auto lines of business resulting from the receipt of several large claims and higher reported claims during the current period. These fluctuations are partially offset by a favorable loss experience in the General Liability and Medical Malpractice lines of business.

41

#### **Table of Contents**

*Underwriting* and other expenses

Underwriting and other operating expenses for the six months ended June 30, 2010 increased by \$1.9 million, or 7.0%, to \$28.9 million. This increase is primarily due to higher net commissions by approximately \$1.3 million due to a higher amortization of deferred acquisition costs. The operating expense ratio increased by 1.4 percentage points, from 55.6% in 2009 to 57.0% in 2010.

#### Liquidity and Capital Resources

#### Cash Flows

A summary of our major sources and uses of cash for the periods indicated is presented in the following table:

	Six months ended June 30,		
(Dollar amounts in millions)	2010	2009	
Sources of cash:	2010	2007	
Cash provided by operating activities	\$ 31.6	\$ 49.1	
Net proceeds from short-term borrowings	17.7	ψ 47.1	
Proceeds from policyholder deposits	5.8	2.5	
Total sources of cash	55.1	51.6	
Uses of cash:			
Net purchases of investment securities	(43.7)	(9.6)	
Capital expenditures	(10.2)	(8.9)	
Repurchase and retirement of common stock		(22.0)	
Payments of long-term borrowings	( <b>0.8</b> )	(0.8)	
Surrenders of policyholder deposits	(4.0)	(3.6)	
Other	(2.5)	(10.1)	
Total uses of cash	(61.2)	(55.0)	
Net decrease in cash and cash equivalents	\$ (6.1)	\$ (3.4)	

Cash flow from operating activities decreased by \$17.5 million for the six months ended June 30, 2010 as compared to the six months ended June 30, 2009, principally due to the effect of increase in claims paid by \$54.8 million, a decrease in the proceeds received from sales of trading securities of \$10.3 million and an increase in the acquisition of trading securities of \$1.5 million. These fluctuations were offset in part by an increase in premiums collected of \$44.4 million and a decrease in cash paid to suppliers and employees of \$7.2 million. The increase in claims paid and in premiums collected is primarily the result of higher volume in our Managed Care segment, mainly in the member months enrollment of the Commercial business.

Cash provided by short-term borrowings increased by \$17.7 million, which were required to address timing differences between premium collections and claim payments as well as purchases of investments. As of June 30, 2010 the Managed Care segment experienced an increase in its premiums receivable of \$69.1 million, mostly from the government of Puerto Rico and its instrumentalities.

Net acquisition of investment securities increased by \$34.1 million during the six months ended June 30, 2010, when compared to same period the prior year primarily as the result of the purchase of investments classified as available-for-sale with cash generated from operations.

The decrease in the other uses of cash of \$7.6 million is attributed to changes in the amount of outstanding checks over bank balances in the 2010 period.

On December 8, 2008 we announced the immediate commencement of a \$40.0 million share repurchase program. We paid approximately \$22.0 million under the stock repurchase program during the six months ended June 30, 2009.

Our share repurchase program was completed in December 1, 2009.

# Financing and Financing Capacity

We have several short-term facilities available to address timing differences between cash receipts and disbursements. These short-term facilities are mostly in the form of arrangements to sell securities under repurchase

42

## **Table of Contents**

agreements. As of June 30, 2010, we had \$110.0 million of available credit under these facilities. There are \$17.7 million outstanding in short-term borrowings under these facilities as of June 30, 2010.

As of June 30, 2010, we had the following senior unsecured notes payable:

On January 31, 2006, we issued and sold \$35.0 million of our 6.7% senior unsecured notes payable due January 2021 (the 6.7% notes).

On December 21, 2005, we issued and sold \$60.0 million of our 6.6% senior unsecured notes due December 2020 (the 6.6% notes).

On September 30, 2004, we issued and sold \$50.0 million of our 6.3% senior unsecured notes due September 2019 (the 6.3% notes).

The 6.3% notes, the 6.6% notes and the 6.7% notes contain certain non-financial covenants. At June 30, 2010, we and our managed care subsidiary, as applicable, are in compliance with these covenants.

In addition, we are a party to a secured term loan with a commercial bank in Puerto Rico. This secured loan bears interest at a rate equal to the London Interbank Offered Rate (LIBOR) plus 100 basis points and requires monthly principal repayments of \$0.1 million. As of June 30, 2010, this secured loan had an outstanding balance of \$21.8 million and average annual interest rate of 1.30%.

This secured loan is guaranteed by a first lien on our land, buildings and substantially all leasehold improvements, as collateral for the term of the agreements under a continuing general security agreement. This secured loan contains certain non-financial covenants that are customary for this type of facility, including, but not limited to, restrictions on the granting of certain liens, limitations on acquisitions and limitations on changes in control. As of June 30, 2010 we are in compliance with these covenants. Failure to meet these covenants may trigger the accelerated payment of the secured loan s outstanding balance.

We anticipate that we will have sufficient liquidity to support our currently expected needs.

Further details regarding the senior unsecured notes and the credit agreements are incorporated by reference to Item 7. Management Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2009.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to certain market risks that are inherent in our financial instruments, which arise from transactions entered into in the normal course of business. We have exposure to market risk mostly in our investment activities. For purposes of this disclosure, market risk is defined as the risk of loss resulting from changes in interest rates and equity prices. No material changes have occurred in our exposure to financial market risks since December 31, 2009. A discussion of our market risk is incorporated by reference to Item 7A. Quantitative and Qualitative Disclosures about Market Risk of our Annual Report on Form 10-K for the year ended December 31, 2009.

#### Item 4. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

In connection with the preparation of this Quarterly Report on Form 10-Q, management, under the supervision and with the participation of the chief executive officer and chief financial officer, conducted an evaluation of the effectiveness of our disclosure controls and procedures (as such term is defined under Exchange Act Rule 13a-15(e)). Disclosure controls and procedures are designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and that such information is accumulated and communicated to management, including the chief executive officer and chief financial officer, to allow timely decisions regarding required disclosures. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility that judgments in decision-making can be faulty, and breakdowns as a result of simple errors or mistake. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. The design of any system of controls also is based in part upon certain assumptions about the likelihood

#### **Table of Contents**

of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Based on this evaluation, our chief executive officer and chief financial officer have concluded that as of June 30, 2010, which is the end of the period covered by this Quarterly Report on Form 10-Q, our disclosure controls and procedures are effective to a reasonable level of assurance.

There were no significant changes in our disclosure controls and procedures, or in factors that could significantly affect internal controls, subsequent to the date the chief executive officer and chief financial officer completed the evaluation referred to above.

#### Changes in Internal Controls Over Financial Reporting

No changes in our internal control over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) occurred during the fiscal quarter ended June 30, 2010 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### Part II Other Information

#### Item 1. Legal Proceedings

For a description of legal proceedings, see note 13 to the unaudited consolidated financial statements included in this quarterly report on Form 10-Q.

#### Item 1A. Risk Factors

For a description of our risk factors see Item 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2009. See also section Recent Developments Federal Health Reform Legislation in Item 2 of Part I of this Quarterly Report on Form 10-Q.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

## Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. (Removed and Reserved)

### Item 5. Other Information

Not applicable.

44

#### **Table of Contents**

## Item 6. Exhibits

Exhibits Exhibit 3(ii)	Description Amended Restated Bylaws of Triple-S Management Corporation (incorporated herein by reference to Exhibit 3.1 to TSM s Current Report on Form 8-K filed on June 11, 2010 (File No. 001-33865)).
Exhibit 10.1*	Extension to the agreement between the Puerto Rico Health Insurance Administration and TSS for the provision of health insurance coverage to eligible population in the North and South-West Regions until June 30, 2010.
Exhibit 10.2*	Extension to the agreement between the Puerto Rico Health Insurance Administration and TSS to act as third party administrator in the Metro-North Region until September 30, 2010.
Exhibit 10.3*	Extension to the agreement between the Puerto Rico Health Insurance Administration and TSS for the provision of health insurance coverage to eligible population in the North and South-West Regions until September 30, 2010.
11	Statement re computation of per share earnings; an exhibit describing the computation of the earnings per share for the three months and six months ended June 30, 2010 and 2009 has been omitted as the detail necessary to determine the computation of earnings per share can be clearly determined from the material contained in Part I of this Quarterly Report on Form 10-Q.
31.1*	Certification of the President and Chief Executive Officer required by Rule 13a-14(a)/15d-14(a).
31.2*	Certification of the Vice President of Finance and Chief Financial Officer required by Rule 13a-14(a)/15d-14(a).
32.1*	Certification of the President and Chief Executive Officer required pursuant to 18 U.S.C Section 1350.
32.2*	Certification of the Vice President of Finance and Chief Financial Officer required pursuant to 18 U.S.C Section 1350.

All other exhibits for which provision is made in the applicable accounting regulation of the United States Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

<sup>\*</sup> Filed herein.

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the United States Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## **Triple-S Management Corporation**

Registrant

Date: August 4, 2010 By: /s/ Ramón M. Ruiz-Comas

Ramón M. Ruiz-Comas, CPA

President and Chief Executive Officer

Date: August 4, 2010 By: /s/ Juan J. Román

Juan J. Román, CPA Vice President of Finance and Chief Financial Officer Principal Accounting Officer

46