

FARMERS NATIONAL BANC CORP /OH/

Form 10-Q

May 10, 2010

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
Quarterly Report Under Section 13 or 15(d) of the
Securities Exchange Act of 1934
For the Quarter ended March 31, 2010
Commission file number 0-12055
FARMERS NATIONAL BANC CORP.
(Exact name of registrant as specified in its charter)**

OHIO

34-1371693

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No)

20 South Broad Street
Canfield, OH

44406

(Address of principal executive offices)

(Zip Code)

(330) 533-3341

(Registrant's telephone number, including area code)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

Outstanding at April 30, 2010

Common Stock, No Par Value

13,546,248 shares

PART I FINANCIAL INFORMATION

Item 1 Financial Statements (Unaudited)

Included in Part I of this report:

Farmers National Banc Corp. and Subsidiaries

| | |
|---|-------|
| <u>Consolidated Balance Sheets</u> | 1 |
| <u>Consolidated Statements of Income and Comprehensive Income</u> | 2 |
| <u>Consolidated Statements of Cash Flows</u> | 3 |
| <u>Notes to Unaudited Consolidated Financial Statements</u> | 4-14 |
| <u>Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 15-22 |
| <u>Item 3 Quantitative and Qualitative Disclosures About Market Risk</u> | 22-23 |
| <u>Item 4 Controls and Procedures</u> | 23 |

PART II OTHER INFORMATION

| | |
|---|----|
| <u>Item 1 Legal Proceedings</u> | 23 |
| <u>Item 1A Risk Factors</u> | 23 |
| <u>Item 2 Unregistered Sales of Equity Securities and Use of Proceeds</u> | 23 |
| <u>Item 3 Defaults Upon Senior Securities</u> | 23 |
| <u>Item 4 Other Information</u> | 24 |
| <u>Item 5 Exhibits</u> | 24 |
| <u>SIGNATURES</u> | 25 |

10-Q Certifications

Section 906 Certifications

- Exhibit 31.a
- Exhibit 31.b
- Exhibit 32.a
- Exhibit 32.b

Table of Contents

CONSOLIDATED BALANCE SHEETS
FARMERS NATIONAL BANC CORP. AND SUBSIDIARIES
(Unaudited)

| | (In Thousands of Dollars) | |
|--|---------------------------|------------------------------|
| | March 31, 2010 | December 31, 2009 |
| ASSETS | | |
| Cash and due from banks | \$ 23,056 | \$ 25,713 |
| Federal funds sold | 46,838 | 25,447 |
| TOTAL CASH AND CASH EQUIVALENTS | 69,894 | 51,160 |
| Securities available for sale | 316,370 | 309,368 |
| Loans | 609,135 | 609,395 |
| Less allowance for loan losses | 8,220 | 7,400 |
| NET LOANS | 600,915 | 601,995 |
| Premises and equipment, net | 14,396 | 14,193 |
| Bank owned life insurance | 11,564 | 11,438 |
| Goodwill | 3,709 | 3,709 |
| Other intangibles | 3,646 | 3,791 |
| Other assets | 19,717 | 19,154 |
| TOTAL ASSETS | \$ 1,040,211 | \$ 1,014,808 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| Deposits: | | |
| Noninterest-bearing | \$ 68,394 | \$ 68,420 |
| Interest-bearing | 708,401 | 709,132 |
| TOTAL DEPOSITS | 776,795 | 777,552 |
| Short-term borrowings | 152,205 | 125,912 |
| Long-term borrowings | 25,520 | 27,169 |
| Other liabilities | 3,434 | 3,547 |
| TOTAL LIABILITIES | 957,954 | 934,180 |
| Commitments and contingent liabilities | | |

Edgar Filing: FARMERS NATIONAL BANC CORP /OH/ - Form 10-Q

Stockholders Equity:

| | | |
|---|---------------------|---------------------|
| Common Stock Authorized 25,000,000 shares; issued 15,599,359 in 2010 and 15,572,703 in 2009 | 95,770 | 95,650 |
| Retained earnings | 7,579 | 7,137 |
| Accumulated other comprehensive income (loss) | 4,411 | 3,344 |
| Treasury stock, at cost; 2,053,111 shares in 2010 and 2,053,098 in 2009 | (25,503) | (25,503) |
| TOTAL STOCKHOLDERS EQUITY | 82,257 | 80,628 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$ 1,040,211 | \$ 1,014,808 |

See accompanying notes

Table of Contents

CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME
FARMERS NATIONAL BANC CORP. AND SUBSIDIARIES
(Unaudited)

| | (In Thousands except Per Share Data) | |
|--|---|---------------------------|
| | For the Three Months Ended | |
| | March 31, 2010 | March 31, 2009 |
| INTEREST AND DIVIDEND INCOME | | |
| Loans, including fees | \$ 9,232 | \$ 9,036 |
| Taxable securities | 2,241 | 2,296 |
| Tax exempt securities | 591 | 586 |
| Dividends | 53 | 70 |
| Federal funds sold | 9 | 6 |
| TOTAL INTEREST AND DIVIDEND INCOME | 12,126 | 11,994 |
| INTEREST EXPENSE | | |
| Deposits | 2,745 | 3,289 |
| Short-term borrowings | 285 | 505 |
| Long-term borrowings | 282 | 517 |
| TOTAL INTEREST EXPENSE | 3,312 | 4,311 |
| NET INTEREST INCOME | 8,814 | 7,683 |
| Provision for loan losses | 2,778 | 450 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 6,036 | 7,233 |
| NONINTEREST INCOME | | |
| Service charges on deposit accounts | 478 | 599 |
| Bank owned life insurance income | 126 | 131 |
| Trust fees | 1,232 | 0 |
| Insurance agency commissions | 62 | 0 |
| Other operating income | 438 | 388 |
| TOTAL NONINTEREST INCOME | 2,336 | 1,118 |
| NONINTEREST EXPENSES | | |
| Salaries and employee benefits | 3,977 | 3,020 |
| Occupancy and equipment | 925 | 850 |
| State and local taxes | 232 | 213 |
| Professional fees | 309 | 215 |
| Advertising | 130 | 100 |

| | | | |
|---|-----------------|-----------|--------------|
| FDIC insurance | 303 | | 231 |
| Merger related costs | 0 | | 453 |
| Intangible amortization | 145 | | 0 |
| Core processing charges | 239 | | 19 |
| Other operating expenses | 1,272 | | 1,155 |
| TOTAL NONINTEREST EXPENSES | 7,532 | | 6,256 |
| INCOME BEFORE INCOME TAXES | 840 | | 2,095 |
| INCOME TAXES | (7) | | 411 |
| NET INCOME | \$ 847 | \$ | 1,684 |
| OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX: | | | |
| Change in net unrealized gains (losses) on securities, net of reclassifications | 1,067 | | 792 |
| COMPREHENSIVE INCOME | \$ 1,914 | \$ | 2,476 |
| NET INCOME PER SHARE-basic and diluted | \$ 0.06 | \$ | 0.13 |
| DIVIDENDS PER SHARE | \$ 0.03 | \$ | 0.12 |

See accompanying notes

Table of Contents

CONSOLIDATED STATEMENTS OF CASH FLOWS
FARMERS NATIONAL BANC CORP. AND SUBSIDIARIES
(Unaudited)

| | (In Thousands of Dollars) | |
|--|---------------------------|------------------|
| | Three Months Ended | |
| | March 31, | March 31, |
| | 2010 | 2009 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income | \$ 847 | \$ 1,684 |
| Adjustments to reconcile net income to net cash from operating activities: | | |
| Provision for loan losses | 2,778 | 450 |
| Depreciation and amortization | 428 | 258 |
| Net amortization of securities | 250 | 79 |
| Loss on sale of other real estate owned | 49 | 0 |
| Increase in bank owned life insurance | (126) | (131) |
| Net change in other assets and liabilities | (1,525) | 363 |
| NET CASH FROM OPERATING ACTIVITIES | 2,701 | 2,703 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Proceeds from maturities and repayments of securities available for sale | 13,145 | 13,268 |
| Purchases of securities available for sale | (18,803) | (9,422) |
| Purchase of trust entity, net | 0 | (10,511) |
| Loan originations and payments, net | (1,773) | (17,873) |
| Proceeds from sale of other real estate owned | 323 | 20 |
| Additions to premises and equipment | (461) | (136) |
| NET CASH FROM INVESTING ACTIVITIES | (7,569) | (24,654) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Net change in deposits | (757) | 27,592 |
| Net change in short-term borrowings | 26,293 | 30,623 |
| Net change in Federal Home Loan Bank borrowings and other debt | (1,649) | (1,974) |
| Cash dividends paid | (405) | (1,588) |
| Proceeds from dividend reinvestment | 120 | 467 |
| NET CASH FROM FINANCING ACTIVITIES | 23,602 | 55,120 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | 18,734 | 33,169 |
| Beginning cash and cash equivalents | 51,160 | 24,049 |
| Ending cash and cash equivalents | \$ 69,894 | \$ 57,218 |
| Supplemental cash flow information: | | |
| Interest paid | \$ 3,481 | \$ 4,377 |
| Income taxes paid | \$ 0 | \$ 0 |

Supplemental noncash disclosures:

Transfer of loans to other real estate

See accompanying notes

\$ 75 \$ 215

Table of Contents

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Principles of Consolidation:

The consolidated financial statements include the accounts of the Corporation and its wholly-owned subsidiaries, The Farmers National Bank of Canfield, Farmers Trust Company and Farmers National Insurance. All significant intercompany balances and transactions have been eliminated in the consolidation.

Basis of Presentation:

The unaudited condensed consolidated financial statements have been prepared in conformity with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles (U.S. GAAP) for complete financial statements. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company s 2009 Annual Report to Shareholders included in the Company s 2009 Annual Report on Form 10-K. The interim consolidated financial statements include all adjustments (consisting of only normal recurring items) that, in the opinion of management, are necessary for a fair presentation of the financial position and results of operations for the periods presented. The results of operations for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year.

Estimates:

To prepare financial statements in conformity with U.S. GAAP, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for loan losses, carrying amount of goodwill and fair values of financial instruments are particularly subject to change.

Segments:

The Company provides a broad range of financial services to individuals and companies in northeastern Ohio. While the Company s chief decision makers monitor the revenue streams of the various products and services, operations are managed and financial performance is primarily aggregated and reported in two lines of business, the Bank segment and the Trust segment.

Table of Contents**Securities:**

The following table summarizes the amortized cost and fair value of the available-for-sale investment securities portfolio at March 31, 2010 and December 31, 2009 and the corresponding amounts of unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

| (In Thousands of Dollars) | Amortized | Gross | Gross | Fair |
|--|-------------------|-----------------|-----------------|-------------------|
| March 31, 2010 | Cost | Unrealized | Unrealized | Value |
| | | Gains | Losses | |
| U.S. Treasury and U.S. government-sponsored entities | \$ 117,433 | \$ 1,779 | \$ (94) | \$ 119,118 |
| States and political subdivisions | 61,969 | 1,346 | (306) | 63,009 |
| Mortgage-backed securities residential | 129,579 | 4,193 | (270) | 133,502 |
| Collateralized mortgage obligations | 205 | 6 | 0 | 211 |
| Equity securities | 149 | 128 | (15) | 262 |
| Other securities | 250 | 18 | 0 | 268 |
| Totals | \$ 309,585 | \$ 7,470 | \$ (685) | \$ 316,370 |

(In Thousands of Dollars)

December 31, 2009

| | | | | |
|--|-------------------|-----------------|-------------------|-------------------|
| U.S. Treasury and U.S. government-sponsored entities | \$ 98,746 | \$ 1,424 | \$ (337) | \$ 99,833 |
| States and political subdivisions | 62,809 | 1,070 | (447) | 63,432 |
| Mortgage-backed securities residential | 141,915 | 3,758 | (411) | 145,262 |
| Collateralized mortgage obligations | 309 | 9 | 0 | 318 |
| Equity securities | 149 | 129 | (19) | 259 |
| Other securities | 250 | 14 | 0 | 264 |
| Totals | \$ 304,178 | \$ 6,404 | \$ (1,214) | \$ 309,368 |

The amortized cost and fair value of the debt securities portfolio are shown by expected maturity. Expected maturities may differ from contractual maturities if issuers have the right to call or prepay obligations with or without call or prepayment penalties. Mortgage backed securities are not due at a single maturity date and are shown separately.

| (In Thousands of Dollars) | March 31, 2010 | |
|------------------------------------|-------------------|-------------------|
| Maturity | Amortized | Fair |
| | Cost | Value |
| Within one year | \$ 4,651 | \$ 4,683 |
| One to five years | 111,371 | 113,104 |
| Five to ten years | 33,189 | 33,945 |
| Beyond ten years | 30,441 | 30,663 |
| Mortgage-backed and CMO securities | 129,784 | 133,713 |
| Total | \$ 309,436 | \$ 316,108 |

Table of Contents

| (In Thousands of Dollars) | December 31, 2009 | |
|------------------------------------|-------------------|-------------------|
| | Amortized Cost | Fair Value |
| Maturity | | |
| Within one year | \$ 3,538 | \$ 3,563 |
| One to five years | 92,162 | 93,357 |
| Five to ten years | 35,177 | 35,777 |
| Beyond ten years | 30,928 | 30,832 |
| Mortgage-backed and CMO securities | 142,224 | 145,580 |
| Total | \$ 304,029 | \$ 309,109 |

The following table summarizes the investment securities with unrealized losses at March 31, 2010 and December 31, 2009 aggregated by major security type and length of time in a continuous unrealized loss position:

| (In Thousands of Dollars) | Less Than 12 Months | | 12 Months or Longer | | Total | |
|---|---------------------|-------------------|---------------------|-------------------|------------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| March 31, 2010 | | | | | | |
| Available-for-sale | | | | | | |
| U.S. Treasury and U.S. gov- ernment-sponsored entities | \$ 25,224 | \$ (86) | \$ 347 | \$ (8) | \$ 25,571 | \$ (94) |
| States and political subdivisions | 6,001 | (82) | 3,098 | (224) | 9,099 | (306) |
| Mortgage-backed securities residential | 18,724 | (269) | 58 | (1) | 18,782 | (270) |
| Equity securities | 0 | 0 | 9 | (15) | 9 | (15) |
| Total | \$ 49,949 | \$ (437) | \$ 3,512 | \$ (248) | \$ 53,461 | \$ (685) |

| (In Thousands of Dollars) | | | | | | |
|---|------------------|-----------------|-----------------|-----------------|-------------------|-------------------|
| December 31, 2009 | | | | | | |
| Available-for-sale | | | | | | |
| U.S. Treasury and U.S. gov- ernment-sponsored entities | \$ 44,854 | \$ (330) | \$ 359 | \$ (7) | \$ 45,213 | \$ (337) |
| States and political subdivisions | 13,336 | (162) | 3,035 | (285) | 16,371 | (447) |
| Mortgage-backed securities residential | 40,304 | (410) | 60 | (1) | 40,364 | (411) |
| Equity securities | 28 | (3) | 7 | (16) | 35 | (19) |
| Total | \$ 98,522 | \$ (905) | \$ 3,461 | \$ (309) | \$ 101,983 | \$ (1,214) |

There were no security sales during either the first quarter of 2010 or 2009.

Table of Contents

Other-Than-Temporary-Impairment

Management evaluates securities for other-than-temporary impairment (OTTI) at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. Investment securities are generally evaluated for OTTI under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 320. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, whether the market decline was affected by macroeconomic conditions and whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. In analyzing an issuer's financial condition, the Corporation may consider whether the securities are issued by the federal government or its agencies, or U.S. Government sponsored enterprises, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time. When OTTI occurs the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis. If an entity intends to sell or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, the OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment.

As of March 31, 2010, the Company's security portfolio consisted of 432 securities, 57 of which were in an unrealized loss position. The majority of the unrealized losses on the Corporation's securities are related to its holdings of U.S. Government-sponsored entities, state and political subdivisions, and mortgage-backed securities as discussed below. Unrealized losses on debt securities issued by the U.S. Government-sponsored entities have not been recognized into income because the securities are of high credit quality, management does not have the intent to sell these securities before their anticipated recovery and the decline in fair value is largely due to fluctuations in market interest rates and not credit quality. The fair value is expected to recover as the securities approach their maturity date.

Unrealized losses on debt securities at March 31, 2010 on the Company's obligations of states and political subdivisions have not been recognized into income. Generally these securities have maintained their investment grade ratings and management does not have the intent to sell these securities before their anticipated recovery which may be at maturity.

All of the Company's holdings of mortgage-backed securities were issued by U.S. Government sponsored enterprises. Unrealized losses on mortgage-backed securities have not been recognized into income. Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Company does not have the intent to sell these mortgage-backed securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Corporation does not consider these securities to be other-than-temporarily impaired.

Table of Contents**Loans:**

Loan balances were as follows:

| (In Thousands of Dollars) | March 31, 2010 | December 31, 2009 |
|---------------------------|---------------------------|------------------------------|
| Residential real estate | \$ 180,719 | \$ 180,877 |
| Commercial real estate | 215,877 | 215,917 |
| Consumer | 132,196 | 136,708 |
| Commercial | 80,343 | 75,893 |
| Subtotal | 609,135 | 609,395 |
| Allowance for loan losses | (8,220) | (7,400) |
| Net loans | \$ 600,915 | \$ 601,995 |

Activity in the allowance for loan losses was as follows:

| (In Thousands of Dollars) | Three months ended March 31, | |
|--------------------------------|---------------------------------|----------|
| | 2010 | 2009 |
| Balance at beginning of period | \$ 7,400 | \$ 5,553 |
| Provision for loan losses | 2,778 | 450 |
| Recoveries | 147 | 130 |
| Loans charged off | (2,105) | (298) |
| Balance at end of period | \$ 8,220 | \$ 5,835 |

Individually impaired loans were as follows:

| (In Thousands of Dollars) | March 31, 2010 | December 31, 2009 |
|---|-------------------|----------------------|
| Loans with no allocated allowance for loan losses | \$ 4,007 | \$ 425 |
| Loans with allocated allowance for loan losses | 5,318 | 13,071 |
| | \$ 9,325 | \$ 13,496 |

| | | |
|---|----------|----------|
| Amount of the allowance for loan losses allocated | \$ 2,263 | \$ 2,058 |
|---|----------|----------|

Impaired loans decreased during the first quarter of this year due mainly to two loan relationships that were classified as non-performing troubled debt restructurings at December 31, 2009, that are now performing to their new contractual terms and have been removed from this category at March 31, 2010.

Included in the \$9.33 million disclosed above at March 31, 2010 are \$2.80 million of loans that have terms that have been modified under troubled debt restructuring. The Company has allocated \$122 thousand of specific reserves to those loans at March 31, 2010. At December 31, 2009, \$5.44 million of loans that have terms that have been modified under troubled debt restructuring are included in the \$13.50 million of individually impaired loans. The Company has allocated \$333 thousand of specific reserves to those loans at December 31, 2009.

Interest income recognized during impairment for the periods was immaterial.

Nonperforming loans were as follows:

| (In Thousands of Dollars) | March 31, 2010 | December 31, 2009 |
|--|-------------------|----------------------|
| Nonaccrual loans: | | |
| Residential real estate | \$ 2,693 | \$ 2,281 |
| Commercial real estate | 4,083 | 5,677 |
| Consumer | 84 | 172 |
| Commercial | 3,369 | 1,504 |
| Total Nonaccrual Loans | 10,229 | 9,634 |
| Loans past due over 90 days still on accrual | 511 | 469 |
| Total nonperforming loans | \$ 10,740 | \$ 10,103 |
| Other real estate owned | 77 | 374 |
| Total nonperforming assets | \$ 10,817 | \$ 10,477 |
| Percentage of nonperforming loans to gross loans | 1.76% | 1.66% |
| Percentage of nonperforming assets to total assets | 1.04% | 1.03% |

Table of Contents**Earnings Per Share:**

The computation of basic and diluted earnings per share is shown in the following table:

| (In Thousands, except Share and Per Share Data) | Three months ended March 31, | |
|--|---------------------------------|------------|
| | 2010 | 2009 |
| Basic EPS computation | | |
| Numerator Net income | \$ 847 | \$ 1,684 |
| Denominator Weighted average shares outstanding | 13,519,888 | 13,231,653 |
| Basic earnings per share | \$.06 | \$.13 |
| | | |
| Diluted EPS computation | | |
| Numerator Net income | \$ 847 | \$ 1,684 |
| Denominator Weighted average shares outstanding for basic earnings per share | 13,519,888 | 13,231,653 |
| Effect of Stock Options | 0 | 0 |
| Weighted averages shares for diluted earnings per share | 13,519,888 | 13,231,653 |
| Diluted earnings per share | \$.06 | \$.13 |

Stock options for 34,000 and 42,000 shares were not considered in the computing of diluted earnings per share for 2010 and 2009 respectively because they were antidilutive.

Stock Based Compensation:

The Company's Stock Option Plan permitted the grant of share options to its directors, officers and employees. Under the terms of the Plan no additional shares can be issued. Option awards were granted with an exercise price equal to the market price of the Company's common stock at the date of grant, those option awards have vesting periods of 5 years and have 10-year contractual terms. At March 31, 2010 there were 34,000 outstanding options of which 30,000 are fully vested and are exercisable.

Table of Contents

The fair value of each option award is estimated on the date of grant using the Black-Scholes model. Total compensation cost charged against income for the stock option plan for the quarter ended March 31, 2010 was not material. No related income tax benefit was recorded.

Comprehensive Income:

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income consists solely of the change in unrealized gains and losses on securities available for sale, net of reclassification for gains recognized in income.

Recent Accounting Pronouncements

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets, an Amendment of FASB Statement No. 140* (ASC 810). The new accounting requirement amends previous guidance relating to the transfers of financial assets and eliminates the concept of a qualifying special-purpose entity. ASC 810 must be applied as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. ASC 810 must be applied to transfers occurring on or after the effective date. Additionally, on and after the effective date, the concept of a qualifying special-purpose entity is no longer relevant for accounting purposes. Therefore, formerly qualifying special-purpose entities should be evaluated for consolidation by reporting entities on and after the effective date in accordance with the applicable consolidation guidance. Additionally, the disclosure provisions of ASC 810 were also amended and apply to transfers that occurred both before and after the effective date of ASC 810. The adoption of ASC 810 did not have a material effect on the Company's consolidated financial statements.

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* (ASC 810), which amended guidance for consolidation of variable interest entities by replacing the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with an approach focused on identifying which enterprise has the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and has (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. This statement requires additional disclosures about an enterprise's involvement in variable interest entities. This statement will be effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. The adoption of the accounting guidance did not have an impact on the Company's consolidated financial statements.

In January 2010, the FASB issued an amendment to, *Fair Value Measurements and Disclosures (Topic 820) Improving Disclosures About Fair Value Measurements*. This amendment requires new disclosures regarding significant transfers in and out of Level 1 and 2 fair value measurements and the reasons for the transfers. This amendment also requires that a reporting entity should present separately information about purchases, sales, issuances and settlements, on a gross basis rather than a net basis for activity in Level 3 fair value measurements using significant unobservable inputs. This amendment also clarifies existing disclosures on the level of disaggregation, in that the reporting entity needs to use judgment in determining the appropriate classes of assets and liabilities, and that a reporting entity should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for Level 2 and 3. The new disclosures and clarifications of existing disclosures for ASC 820 are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The adoption of ASC 820 did not have a material effect on the Company's consolidated financial statements.

Table of Contents**Fair Value**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Investment Securities: The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

Impaired Loans: The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

Other Real Estate Owned: Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned (OREO) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

Assets and Liabilities Measured on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below:

| (In Thousands of Dollars) | Carrying Value | Fair Value Measurements at March 31, 2010 Using: Significant | | |
|--|----------------|--|-----------------------------------|---|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Financial Assets | | | | |
| Investment securities available-for sale | | | | |
| U.S. Treasury and U.S. Government sponsored entities | \$ 119,119 | \$ 0 | \$ 119,119 | \$ 0 |
| States and political subdivisions | 63,008 | 0 | 63,008 | 0 |
| Mortgage-backed securities-residential | 133,502 | 0 | 133,489 | 13 |
| Collateralized mortgage obligations | 211 | 0 | 211 | 0 |
| Equity securities | 262 | 262 | 0 | 0 |
| Other securities | 268 | 0 | 268 | 0 |

| | | | | |
|-----------------------------|------------|--------|------------|-------|
| Total investment securities | \$ 316,370 | \$ 262 | \$ 316,095 | \$ 13 |
|-----------------------------|------------|--------|------------|-------|

Table of Contents

| (In Thousands of Dollars) | Carrying Value | Fair Value Measurements at December 31, 2009 Using: | | |
|--|-------------------|--|---|---|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Other Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Financial Assets | | | | |
| Investment securities available-for sale | | | | |
| U.S. Treasury and U.S. Government sponsored entities | \$ 99,833 | \$ 0 | \$ 99,833 | \$ 0 |
| States and political subdivisions | 63,432 | 0 | 63,432 | 0 |
| Mortgage-backed securities-residential | 145,262 | 0 | 145,249 | 13 |
| Collateralized mortgage obligations | 318 | 0 | 318 | 0 |
| Equity securities | 259 | 259 | 0 | 0 |
| Other securities | 264 | 0 | 264 | 0 |
| Total investment securities | \$ 309,368 | \$ 259 | \$ 309,096 | \$ 13 |

The table below presents a reconciliation and income statement classification of gains and losses for all assets measured at fair value on a recurring basis:

| Three months ended March 31, 2010 | Investment Securities Available-for-sale (Level 3) |
|--|--|
| Balance at January 1, 2010 | \$ 13 |
| Total unrealized gains or losses: | |
| Included in other comprehensive income | 0 |
| Purchases, sales, issuances and settlements, net | 0 |
| Transfer in and/or out | 0 |
| Balance at March 31, 2010 | \$ 13 |

Assets and Liabilities Measured on a Non-Recurring Basis

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

| | Fair Value Measurements at March 31, 2010 Using | | |
|--|---|-------------------|-------------|
| | Quoted Prices in | Significant Other | Significant |
| | | | |

| (In Thousands) | Active Markets for Identical Assets (Level 1) | Observable Inputs (Level 2) | Unobservable Inputs (Level 3) |
|----------------|--|-----------------------------------|-------------------------------------|
| Assets: | | | |
| Impaired loans | | | \$ 1,886 |

Table of ContentsFair Value Measurements
at December 31, 2009 Using

| Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|---|---|--|
|---|---|--|

Assets:

| | | | |
|----------------|--|----|-------|
| Impaired loans | | \$ | 5,904 |
|----------------|--|----|-------|

The following represent impairment charges recognized during the period:

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$4.00 million with a valuation allowance of \$2.14 million, resulting in an additional provision for loan loss of \$1.51 million for the period. The allowance for loan loss is based on management's judgment after considering factors such as expected future cash flows on impaired loans, historical loss experience, and current economic conditions. Management believes the allowance for loan loss to be adequate at March 31, 2010.

The carrying amounts and estimated fair values of financial instruments, at March 31, 2010 and December 31, 2009 are as follows:

(In Thousands of Dollars)

March 31, 2010

| | Carrying Amount | Fair Value |
|-------------------------------|--------------------|---------------|
| Financial assets | | |
| Cash and cash equivalents | \$ 69,894 | \$ 69,894 |
| Securities available-for-sale | 316,370 | 316,370 |
| Restricted stock | 3,977 | n/a |
| Loans, net | 600,915 | 609,903 |
| Accrued interest receivable | 4,634 | 4,634 |
| Financial liabilities | | |
| Deposits | 776,795 | 780,134 |
| Short-term borrowings | 152,205 | 152,205 |
| Long-term borrowings | 25,520 | 27,389 |
| Accrued interest payable | 1,086 | 1,086 |

(In Thousands of Dollars)

December 31, 2009

| | Carrying Amount | Fair Value |
|-------------------------------|--------------------|---------------|
| Financial assets | | |
| Cash and cash equivalents | \$ 51,160 | \$ 51,160 |
| Securities available-for-sale | 309,368 | 309,368 |
| Restricted stock | 3,977 | n/a |
| Loans, net | 601,995 | 609,127 |
| Accrued interest receivable | 4,370 | 4,370 |
| Financial liabilities | | |
| Deposits | 777,552 | 781,703 |
| Short-term borrowings | 125,912 | 125,912 |

| | | |
|--------------------------|--------|--------|
| Long-term borrowings | 27,169 | 28,990 |
| Accrued interest payable | 1,155 | 1,155 |

Table of Contents

The methods and assumptions used to estimate fair value are described as follows:

Carrying amount is the estimated fair value for cash and cash equivalents, interest bearing deposits, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. The methods for determining the fair values for securities were described previously. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair value of debt is based on current rates for similar financing. It was not practicable to determine the fair value of restricted stock due to restrictions placed on its transferability. The fair value of off-balance-sheet items is not considered material.

Segment Information

A reportable segment is determined by the products and services offered, primarily distinguished between banking and trust operations. They are also distinguished by the level of information provided to the chief operating decision makers in the Company, who use such information to review performance of various components of the business, which are then aggregated. Loans, investments, and deposits provide the revenues in the banking operation, and trust service fees provide the revenue in trust operations. All operations are domestic.

Significant segment totals are reconciled to the financial statements as follows:

| | Trust Segment | Bank Segment | Others | Consolidated Totals |
|---|--------------------------|-------------------------|---------------|--------------------------------|
| March 31, 2010 | | | | |
| Assets | | | | |
| Cash and due from banks | \$ 619 | \$ 69,293 | \$ (18) | \$ 69,894 |
| Securities available for sale | 4,028 | 312,215 | 127 | 316,370 |
| Net loans | 0 | 600,915 | 0 | 600,915 |
| Premises and equipment, net | 126 | 14,270 | 0 | 14,396 |
| Goodwill | 3,709 | 0 | 0 | 3,709 |
| Other intangibles | 3,646 | 0 | 0 | 3,646 |
| Other assets | 612 | 30,273 | 396 | 31,281 |
| Total Assets | \$ 12,740 | \$ 1,026,966 | \$ 505 | \$ 1,040,211 |
| Liabilities and Stockholders Equity | | | | |
| Deposits, borrowings and other liabilities | \$ 442 | \$ 956,552 | \$ 960 | \$ 957,954 |
| Stockholders equity | 12,298 | 70,414 | (455) | 82,257 |
| Total Liabilities and Stockholders Equity | \$ 12,740 | \$ 1,026,966 | \$ 505 | \$ 1,040,211 |
| | | | | |
| | | | | |
| For period ending March 31, 2010 | | | | |
| Interest and dividend income | \$ 19 | \$ 12,106 | \$ 1 | \$ 12,126 |
| Interest expense | 0 | 3,303 | 9 | 3,312 |
| Net interest income | 19 | 8,803 | (8) | 8,814 |
| Provision for loan losses | 0 | 2,778 | 0 | 2,778 |
| Net interest income after provision for loan losses | 19 | 6,025 | (8) | 6,036 |
| Service fees and other noninterest income | 1,232 | 1,068 | 36 | 2,336 |
| | 650 | 3,300 | 27 | 3,977 |

Edgar Filing: FARMERS NATIONAL BANC CORP /OH/ - Form 10-Q

| | | | | |
|--------------------------------|-------|--------|---------|--------|
| Noninterest expense | | | | |
| Salaries and employee benefits | | | | |
| Occupancy and equipment | 124 | 801 | 0 | 925 |
| State and local taxes | 30 | 201 | 1 | 232 |
| Professional fees | 15 | 294 | 0 | 309 |
| Advertising | 2 | 130 | 0 | 130 |
| Intangible amortization | 145 | 0 | 0 | 145 |
| Other | 176 | 1,620 | 16 | 1,814 |
| Total noninterest expense | 1,142 | 6,346 | 44 | 7,532 |
| Income before taxes | 109 | 747 | (16) | 840 |
| Income tax | 38 | (39) | (6) | (7) |
| Net Income | \$ 71 | \$ 786 | \$ (10) | \$ 847 |

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
Forward Looking Statements

When used in this Form 10-Q, or in future filings with the Securities and Exchange Commission, in press releases or other public or shareholder communications, or in oral statements made with the approval of an authorized executive officer, the words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the Company's actual results to be materially different from those indicated. Such statements are subject to certain risks and uncertainties including changes in economic conditions in the market areas the Company conducts business, which could materially impact credit quality trends, changes in policies by regulatory agencies, fluctuations in interest rates, demand for loans in the market areas the Company conducts business, and competition, that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Company undertakes no obligation to publicly release the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

Overview

The Company's strategies are to continue our growth initiatives responsibly and increase earnings; maintain the appropriate levels of capital that are essential so that we remain a well-capitalized institution under all regulatory guidelines; continue to deal with the number of issues the banking industry has been facing; closely monitor our efficiency ratio; and strategically manage interest rate risk and credit risk, specifically, the non-performing assets.

Table of Contents**Results of Operations**

Comparison of selected financial ratios and other results at or for the three-month period ending March 31, 2010 and 2009:

| (In Thousands, except Per Share Data) | At or for the three months ended March 31, | |
|---|--|------------|
| | 2010 | 2009 |
| Total Assets | \$ 1,040,211 | \$ 939,360 |
| Net Income | \$ 847 | \$ 1,684 |
| Basic and Diluted Earnings Per Share | \$.06 | \$.13 |
| Return on Average Assets (Annualized) | .34% | .76% |
| Return on Average Equity (Annualized) | 4.16% | 8.77% |
| Efficiency Ratio (tax equivalent basis) | 63.74% | 67.47% |
| Equity to Asset Ratio | 7.91% | 8.35% |
| Tangible Common Equity Ratio * | 7.25% | 7.57% |
| Dividends to Net Income (Year-to-date) | 47.82% | 94.30% |
| Net Loans to Assets | 57.77% | 60.00% |
| Loans to Deposits | 78.42% | 84.29% |

* The tangible common equity ratio is calculated by dividing total common stockholders equity by total assets, after reducing both amounts by intangible assets. The tangible common equity ratio is not required by GAAP or by applicable bank regulatory requirements, but is a metric used by management to evaluate the adequacy of our capital levels. Since there is no authoritative

requirement to calculate the tangible common equity ratio, our tangible common equity ratio is not necessarily comparable to similar capital measures disclosed or used by other companies in the financial services industry. Tangible common equity and tangible assets are non-GAAP financial measures and should be considered in addition to, not as a substitute for or superior to, financial measures determined in accordance with GAAP. With respect to the calculation of the actual unaudited tangible common equity ratio as of March 31, 2010, reconciliations of tangible common equity to GAAP total common stockholders equity and tangible assets

to GAAP total
assets are set
forth below:

| | March 31, 2010 | March 31, 2009 |
|--|-------------------|-------------------|
| Reconciliation of Common Stockholders Equity to Tangible Common Equity | | |
| Stockholders Equity | \$ 82,477 | \$ 78,457 |
| Less Goodwill and other intangibles | 7,355 | 7,919 |
| Tangible Common Equity | \$ 75,122 | \$ 70,538 |

| | March 31, 2010 | March 31, 2009 |
|---|----------------|-------------------|
| Reconciliation of Total Assets to Tangible Assets | | |
| Total Assets | \$ 1,040,431 | \$ 939,360 |
| Less Goodwill and other intangibles | 7,355 | 7,919 |
| Tangible Assets | \$ 1,033,076 | \$ 931,441 |

The quarter would have been one of the better performing quarters in the past few years if not for the increase in the provision for loan losses. The management team continues to actively monitor and address asset quality issues, and has increased the allowance for loan losses accordingly. The allowance increase was in an effort to be proactive towards the adequacy of the allowance to cover exposures in the loan portfolio. The Company's challenges for the future quarters will continue to be managing issues related to the general economic conditions and to develop relationships to grow core business lines.

Table of Contents

Net Interest Income. The following schedules detail the various components of net interest income for the periods indicated. All asset yields are calculated on a tax-equivalent basis where applicable. Security yields are based on amortized cost.

Average Balance Sheets and Related Yields and Rates
(Dollar Amounts in Thousands)

| | Three Months Ended March 31, 2010 | | | Three Months Ended March 31, 2009 | | |
|--|--|----------|-------------|--|----------|-------------|
| | AVERAGE BALANCE | INTEREST | RATE (1) | AVERAGE BALANCE | INTEREST | RATE (1) |
| EARNING ASSETS | | | | | | |
| Loans (3) (5) (6) | \$ 600,026 | \$ 9,326 | 6.30% | \$ 554,456 | \$ 9,162 | 6.70% |
| Taxable securities (4) | 241,488 | 2,241 | 3.76 | 206,044 | 2,296 | 4.52 |
| Tax-exempt securities (4) (6) | 58,798 | 885 | 6.10 | 59,003 | 878 | 6.03 |
| Equity Securities (2) (6) | 4,126 | 53 | 5.21 | 5,543 | 70 | 5.12 |
| Federal funds sold | 25,743 | 9 | 0.14 | 17,634 | 6 | 0.14 |
| Total earning assets | 930,181 | 12,514 | 5.46 | 842,680 | 12,412 | 5.97 |
| NONEARNING ASSETS | | | | | | |
| Cash and due from banks | 22,940 | | | 22,518 | | |
| Premises and equipment | 14,385 | | | 14,124 | | |
| Allowance for Loan Losses | (7,071) | | | (5,695) | | |
| Unrealized gains (losses) on securities | 6,511 | | | 4,485 | | |
| Other assets (3) | 42,162 | | | 24,551 | | |
| Total Assets | \$ 1,009,108 | | | \$ 902,663 | | |
| INTEREST-BEARING LIABILITIES | | | | | | |
| Time deposits | \$ 320,307 | \$ 2,168 | 2.75% | \$ 289,129 | \$ 2,469 | 3.46% |
| Savings deposits | 280,395 | 529 | 0.77 | 216,353 | 717 | 1.34 |
| Demand deposits | 104,951 | 48 | 0.19 | 98,611 | 103 | 0.42 |
| Short term borrowings | 123,125 | 285 | 0.94 | 99,792 | 505 | 2.05 |
| Long term borrowings | 26,647 | 282 | 4.29 | 53,267 | 517 | 3.94 |
| Total Interest-Bearing Liabilities | 855,425 | 3,312 | 1.57 | 757,152 | 4,311 | 2.31 |
| NONINTEREST-BEARING LIABILITIES AND STOCKHOLDERS EQUITY | | | | | | |

Edgar Filing: FARMERS NATIONAL BANC CORP /OH/ - Form 10-Q

| | | |
|--|-------------------------|----------------|
| Demand deposits | 67,760 | 62,785 |
| Other Liabilities | 3,437 | 4,844 |
| Stockholders equity | 82,486 | 77,882 |
| Total Liabilities and Stockholders Equity | \$ 1,009,108 | \$ 902,663 |

| | | | | |
|---|-----------------|--------------|-----------------|--------------|
| Net interest income and interest rate spread | \$ 9,202 | 3.89% | \$ 8,101 | 3.66% |
|---|-----------------|--------------|-----------------|--------------|

| | | |
|---------------------|--------------|--------------|
| Net interest margin | 4.01% | 3.90% |
|---------------------|--------------|--------------|

(1) Rates are calculated on an annualized basis.

(2) Equity securities include restricted stock, which is included in other assets on the consolidated balance sheets.

(3) Non-accrual loans and overdraft deposits are included in other assets.

(4) Includes unamortized discounts and premiums. Average balance and yield are computed using the average historical amortized cost.

(5) Interest on loans includes fee income of \$430 thousand and \$620 thousand

for 2010 and 2009 respectively and is reduced by amortization of \$434 thousand and \$335 thousand for 2010 and 2009 respectively.

- (6) For 2010, adjustments of \$94 thousand and \$294 thousand respectively are made to tax equate income on tax exempt loans and tax exempt securities. For 2009, adjustments of \$126 thousand and \$292 thousand respectively are made to tax equate income on tax exempt loans and tax exempt securities. These adjustments are based on a marginal federal income tax rate of 35%, less disallowances.

Table of Contents

Taxable equivalent net interest income. Taxable equivalent net interest income for the first three months ended March 31, 2010 totaled \$9.20 million, an increase of \$1.10 million or 13.60% compared to the first three months of 2009. Although the yield on earning assets decreased by 51 basis points over the past 12 months, the net interest margin benefited from a 74 basis point decrease in the cost of interest-bearing liabilities, resulting in an overall 11 basis point increase in the net interest margin. Average savings deposits increased by \$64.04 million or 29.60% and average time deposits increased \$31.18 million or 10.78% over the prior year first quarter. The increases were the result of the Company developing relationships with new customers along with the movement of investment dollars from equity markets as customers sought liquidity and security. Average short term borrowings increased \$23.33 million or 23.38% over the same period in the prior year as repurchase agreements increased by \$15.33 million. Although average deposits increased, interest expense related to deposits actually decreased by \$544 thousand over that same period.

Noninterest Income. Total noninterest income for the three-month period ended March 31, 2010 increased by \$1.22 million or 108.94% compared to the same period in 2009. The addition of Farmers Trust Company (Trust Company) has contributed \$1.2 million to our total noninterest income in the first quarter 2010, compared to none in the same quarter of 2009. The addition of the Trust Company, and its growth from \$622 million to over \$820 million in assets by year-end, complements our existing core retail and asset management services.

Noninterest Expense. Noninterest expense was \$7.53 million for the first three months of 2010 compared to \$6.26 million for the same period in 2009. This is an increase of 20.40%, which is mainly the result of Trust Company operating expenses of \$1.142 million in 2010 compared to none in 2009.

Below is a detail of non-interest expense line items classified between the total Company, the Company without Trust and the Trust Company for the three-month period ending March 31, 2010. The Company purchased the Trust Company on March 31, 2009:

| (In Thousands of Dollars) | For the Three Months Ended March 31, 2010 | | |
|--------------------------------|---|-------------------------------------|------------------|
| | Total Company | Company without Trust Company | Trust Company |
| Noninterest expense | | | |
| Salaries and employee benefits | \$ 3,977 | \$ 3,327 | \$ 650 |
| Occupancy and equipment | 925 | 801 | 124 |
| State and local taxes | 232 | 202 | 30 |
| Professional fees | 309 | 294 | 15 |
| Advertising | 130 | 128 | 2 |
| FDIC insurance | 303 | 303 | 0 |
| Intangible amortization | 145 | 0 | 145 |
| Other operating expenses | 1,511 | 1,335 | 176 |
| Total noninterest expense | \$ 7,532 | \$ 6,390 | \$ 1,142 |

Table of Contents

The efficiency ratio improved to 63.74% for the first three months of 2010 compared to 67.47% for the first three months of 2009. The ratio for the first quarter of 2009 was negatively impacted by the merger expenses associated with the Trust Company acquisition. The improvement in the efficiency ratio is the result of the 14.7% improvement in net interest income and the \$1.2 million increase in noninterest income. The efficiency ratio is calculated as follows: non-interest expense divided by the sum of fully taxable equivalent net interest income plus non-interest income, excluding security gains. This ratio is a measure of the expense incurred to generate a dollar of revenue. Management will continue to closely monitor the efficiency ratio.

Income Taxes. Income tax benefit was \$7 thousand for the first quarter of 2010 and income tax expense was \$411 thousand for the first three months of 2009. The effective tax rate for the first three months of 2010 was 0% compared to 19.62% for the same period in 2009. The effective tax rate decrease over the same quarter in 2009 was due to the increase in tax exempt securities and BOLI income as a percentage of total income.

Other Comprehensive Income. For the first three months of 2010, the change in net unrealized gains on securities, net of reclassifications, resulted in an unrealized gain, net of tax of \$1.07 million compared to an unrealized gain of \$792 thousand for the same period in 2009. Management believes the increase in fair value for the first quarter of 2010 is largely due to the securities market recovery.

Financial Condition

Securities. Securities available-for-sale increased by \$7.00 million since December 31, 2009. Securities were purchased in an effort to increase returns on some of the cash available from the additional repurchase agreements sold during the quarter. The Company did not sell any securities during the first quarter of 2010. There was a \$1.60 million increase in the net unrealized gains on securities during the first three months of 2010.

Loans. Gross loans remained relatively constant during the first quarter of 2010 with only a slight decrease of \$260 thousand. On a fully tax equivalent basis, loans contributed 74.52% of total interest income for the three months ended March 31, 2010 and 73.82% for the same period in 2009.

Allowance for Loan Losses. The following table indicates key asset quality ratios that management evaluates on an ongoing basis.

Asset Quality History
(In Thousands of Dollars)

| | 3/31/10 | 12/31/09 | 9/30/09 | 6/30/09 | 3/31/09 |
|---|-----------|-----------|-----------|-----------|----------|
| Nonperforming loans | \$ 10,740 | \$ 10,103 | \$ 12,640 | \$ 11,178 | \$ 9,593 |
| Nonperforming loans as a % of total loans | 1.76% | 1.66% | 2.07% | 1.88% | 1.68% |
| Allowance for loan losses | \$ 8,220 | \$ 7,400 | \$ 7,210 | \$ 6,640 | \$ 5,835 |
| Allowance for loan losses as a % of loans | 1.35% | 1.21% | 1.18% | 1.12% | 1.02% |
| Allowance for loan losses as a % of nonperforming loans | 76.54% | 73.25% | 57.04% | 59.40% | 60.83% |
| Annualized net charge-offs to average net loans outstanding | 1.32% | .71% | .32% | .15% | .12% |

Table of Contents

For the three months ended March 31, 2010, management provided \$2.78 million to the allowance for loan losses, an increase of \$2.33 million over the same period in 2009. The increase was a result of the increase in charge-offs for the period and new specific allocations on impaired loans which occurred during the quarter. Net charge-offs totaled \$1.96 million for the first three months of 2010 up from \$168 thousand for the first three months of 2009. During 2010, approximately 61.61% of gross charge-offs have occurred in the non-owner occupied commercial real estate loan portfolio compared to 7.34% in 2009. Conversely, 14.95% of gross charge-offs occurred in the indirect loan portfolio during the first quarter of 2010 compared to 65.11% in the same period in 2009. Three commercial real estate loan relationships represent the majority of the charge-offs that occurred during the first quarter of 2010.

The ratio of nonperforming loans to total loans increased from 1.66% at December 31, 2009 to 1.76% at March 31, 2010. As of March 31, 2010, total non-performing loans were \$10.7 million, compared to \$10.1 million at the end of 2009. The allowance for loan losses as a percentage of loans increased from 1.21% at December 31, 2009 to 1.35% at March 31, 2010. The increase compared to the same quarter in the prior year is attributable to the increase in net charge-offs and increased specific allocations on impaired loans. The ratio of nonperforming loans to total loans increased slightly from 1.68% at March 31, 2009 to 1.76% at March 31, 2010. On March 31, 2010, the ratio of the allowance for loan losses (ALLL) to non-performing loans was 76.54%, compared to 73.25% in December 2009. A significant allocation in our allowance for loan losses is for loans classified by our internal loan review as substandard. Substandard loans are those that exhibit one or more structural weaknesses and there is a distinct possibility that the Bank will suffer a loss on the loan unless the weakness is corrected. Our allowance for loan losses includes an allocation for loans specifically identified as impaired under Statement of Financial Accounting Standards No. 114. At March 31, 2010, loans considered to be impaired totaled \$9.33 million with an allowance allocation of \$2.26 million. At the end of 2009, loans considered to be impaired were \$13.50 million with an allowance allocation of \$2.06 million. The allowance allocation for these loans is generally based on management's estimate of the fair value of the collateral securing these loans. The amount ultimately charged-off for this relationship may be different from the loss allocation as collateral may be liquidated for amounts different from management's estimates. As always, management is working to address weaknesses in each of these specific loans that may result in loss.

Based on the evaluation of the adequacy of the allowance for loan losses, management believes that the allowance for loan losses at March 31, 2010 to be adequate and reflects probable incurred losses in the portfolio. The provision for loan losses is based on management's judgment after taking into consideration all factors connected with the collectibility of the existing loan portfolio. Management evaluates the loan portfolio in light of economic conditions, changes in the nature and volume of the loan portfolio, industry standards and other relevant factors. Specific factors considered by management in determining the amounts charged to operating expenses include previous credit loss experience, the status of past due interest and principal payments, the quality of financial information supplied by loan customers and the general condition of the industries in the community to which loans have been made.

Deposits. Total deposits decreased \$757 thousand since December 31, 2009. As deposit balances remained nearly constant the Company's focus is on core deposit growth and the Company will continue to price deposit rates to remain competitive within the market and to retain customers.

Borrowings. Total borrowings increased \$24.64 million or 16.10% since December 31, 2009. The increase in borrowings is due to the increase in securities sold under repurchase agreements, which increased \$26.01 million, during the first quarter of 2010. The large increase in repurchase agreements is the result of an increase in seasonal public funds deposits.

Capital Resources. Total stockholders' equity increased from \$80.63 million at December 31, 2009 to \$82.26 million at March 31, 2010. During the first three months of 2010, the mark to market adjustment of securities increased accumulated other comprehensive income by \$1.07 million and overall retained earnings increased by \$442 thousand.

Table of Contents

The capital management function is a regular process that consists of providing capital for both the current financial position and the anticipated future growth of the Company. As of March 31, 2010 the Company's total risk-based capital ratio stood at 12.15%, and the Tier I risk-based capital ratio and Tier I leverage ratio were at 10.89% and 7.04%, respectively. Management believes that the Company and Bank meet all capital adequacy requirements to which they are subject, as of March 31, 2010.

In addition, due to the continuing growth in the Bank's business and the increase in its allowance for loan losses associated with current economic conditions, senior management and the Board have determined that higher levels of capital are appropriate. The OCC concurred in the Board's view that additional capital would be beneficial in supporting its continued growth and operations. As a result, effective February 2, 2010, the OCC proposed and the Bank accepted the following individual minimum capital requirements for the Bank: Tier I Capital to Adjusted Total Assets of 7.20% and Total Capital to Risk-Weighted Assets of 11.00%. At March 31, 2010 the Bank's Tier 1 Capital to Adjusted Total Assets was 6.68% and Total Capital to Risk-Weighted Assets was 11.50%.

Critical Accounting Policies

The Company follows financial accounting and reporting policies that are in accordance with U.S. GAAP. These policies are presented in Note A to the consolidated audited financial statements in Farmers National Banc Corp.'s 2009 Annual Report to Shareholders included in Farmers National Banc Corp.'s Annual Report on Form 10-K. Critical accounting policies are those policies that require management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. The Company has identified two accounting policies that are critical accounting policies and an understanding of these policies is necessary to understand our financial statements. These policies relate to determining the adequacy of the allowance for loan losses and other-than-temporary impairment of securities. Additional information regarding these policies is included in the notes to the aforementioned 2009 consolidated financial statements, Note A (Summary of Significant Accounting Policies), Note B (Securities), Note C (Loans), and the sections captioned "Loan Portfolio" and "Investment Securities".

Management believes that the accounting for goodwill and other intangible assets also involves a higher degree of judgment than most other significant accounting policies. GAAP establishes standards for the amortization of acquired intangible assets and the impairment assessment of goodwill. Goodwill arising from business combinations represents the value attributable to unidentifiable intangible assets in the business acquired. The Company's goodwill relates to the value inherent in the banking industry and that value is dependent upon the ability of the Company's Trust subsidiary to provide quality, cost-effective trust services in a competitive marketplace. The goodwill value is supported by revenue that is in part driven by the volume of business transacted. A decrease in earnings resulting from a decline in the customer base or the inability to deliver cost-effective services over sustained periods can lead to impairment of goodwill that could adversely impact earnings in future periods. GAAP requires an annual evaluation of goodwill for impairment, or more frequently if events or changes in circumstances indicate that the asset might be impaired. The fair value of the goodwill, which resides on the books of the Company's subsidiary, Farmers Trust Company, is estimated by reviewing the past and projected operating results for the subsidiary and trust banking industry comparable information.

Table of Contents**Liquidity**

The Company maintains, in the opinion of management, liquidity sufficient to satisfy depositors' requirements and meet the credit needs of customers. The Company depends on its ability to maintain its market share of deposits as well as acquiring new funds. The Company's ability to attract deposits and borrow funds depends in large measure on its profitability, capitalization and overall financial condition. The Company's objective in liquidity management is to maintain the ability to meet loan commitments, purchase securities or to repay deposits and other liabilities in accordance with their terms without an adverse impact on current or future earnings. Principal sources of liquidity for the Company include assets considered relatively liquid, such as federal funds sold, cash and due from banks, as well as cash flows from maturities and repayments of loans, and securities.

Along with its liquid assets, the Company has additional sources of liquidity available which help to insure that adequate funds are available as needed. These other sources include, but are not limited to, loan repayments, the ability to obtain deposits through the adjustment of interest rates and the purchasing of federal funds and borrowings on approved lines of credit at three major domestic banks. At March 31, 2010, the Company had not borrowed against these lines of credit. In addition the Company had a \$5 million revolving line of credit with a correspondent bank. The terms of this line were subsequently modified to reduce the limit to \$1.1 million. The outstanding balance at March 31, 2010 was \$1.1 million. Management feels that its liquidity position is more than adequate and will continue to monitor the position on a monthly basis. The Company also has additional borrowing capacity with the Federal Home Loan Bank of Cincinnati (FHLB), as well as access to the Federal Reserve Discount Window, which provides an additional source of funds. The Company views its membership in the FHLB as a solid source of liquidity.

The primary investing activities of the Company are originating loans and purchasing securities. During the first three months of 2010, net cash used in investing activities amounted to \$7.57 million compared to \$24.65 million used in investing activities for the same period in 2009. The purchase of the new trust entity amounted to \$10.51 million in 2009. Net loans increased by \$1.77 million during this year's first three-month period and increased \$17.87 million during the first quarter of 2009. The increase during the three-month period of 2010 can be attributed to the commercial and industrial portfolio. The larger increase in net loans during 2009 can be attributed to increased portfolios of indirect installment loans and commercial and industrial loans.

The primary financing activities of the Company are obtaining deposits, repurchase agreements and other borrowings. Net cash provided by financing activities amounted to \$23.60 million for the first three months of 2010 compared to \$55.12 million provided by financing activities for the same period in 2009. Most of this change is a result of the net change in deposits. Deposits provided \$27.59 million of cash in 2009 and used \$757 thousand of cash in 2010.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company's ability to maximize net income is dependent, in part, on management's ability to plan and control net interest income through management of the pricing and mix of assets and liabilities. Because a large portion of assets and liabilities of the Company are monetary in nature, changes in interest rates and monetary or fiscal policy affect its financial condition and can have significant impact on the net income of the Company. Additionally, the Company's balance sheet is currently liability sensitive and in the low interest rate environment that exists today, the Company's net interest margin should maintain current levels throughout the near future.

The Company considers the primary market exposure to be interest rate risk. Simulation analysis is used to monitor the Company's exposure to changes in interest rates, and the effect of the change to net interest income. The following table shows the effect on net interest income and the net present value of equity in the event of a sudden and sustained 200 basis point increase or decrease in market interest rates:

| | March 31, 2010 Result | December 31, 2009 Result | ALCO Guidelines |
|--|--------------------------------------|---|----------------------------|
| Changes In Interest Rate (basis points) | | | |
| Net Interest Income Change | | | |
| +200 | -6.67% | -6.41% | 15.00% |

Edgar Filing: FARMERS NATIONAL BANC CORP /OH/ - Form 10-Q

| | | | |
|------------------------------------|---------|---------|--------|
| -200 | -0.95% | -2.09% | 15.00% |
| Net Present Value Of Equity Change | | | |
| +200 | -8.85% | -6.32% | 20.00% |
| -200 | -26.98% | -31.98% | 20.00% |

Table of Contents

The results of the simulation indicate that in an environment where interest rates rise or fall 100 and 200 basis points over a 12 month period, using March 31, 2010 amounts as a base case, and considering the increase in deposit liabilities, and the volatile financial markets. It should be noted that the change in the net present value of equity exceeded policy when the simulation model assumed a sudden decrease in rates of 200 basis points (2%). This was primarily because the positive impact on the fair value of assets would not be as great as the negative impact on the fair value of certain liabilities. Specifically, because core deposits typically bear relatively low interest rates, their fair value would be negatively impacted as the rates could not be adjusted by the full extent of the sudden decrease in rates. Management does not believe that a 200 basis rate decline is realistic in the current interest rate environment. The remaining results of this analysis comply with internal limits established by the Company. A report on interest rate risk is presented to the Board of Directors and the Asset/Liability Committee on a quarterly basis. The Company has no market risk sensitive instruments held for trading purposes, nor does it hold derivative financial instruments, and does not plan to purchase these instruments in the near future.

Item 4. Controls and Procedures

Based on their evaluation, as of the end of the period covered by this quarterly report, the Corporation's Chief Executive Officer and Chief Financial Officer have concluded the Corporation's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) are effective. There were no changes in the Corporation's internal controls over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the fiscal quarter ended March 31, 2010, that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

PART II OTHER INFORMATION**Item 1. Legal Proceedings**

In the opinion of management there are no outstanding legal actions that will have a material adverse effect on the Company's financial condition or results of operations.

Item 1A. Risk Factors

For information regarding factors that could affect the Corporation's results of operations, financial condition and liquidity, see the risk factors discussion provided under Part 1, Item 1A on Form 10-K for the fiscal year ended December 31, 2009. See also, Forward-Looking Statements included in Part 1, Item 2 of this Quarterly Report on Form 10-Q.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**Purchases of equity securities by the issuer.**

On July 14, 2009, the Company announced the adoption of a stock repurchase program that authorizes the repurchase of up to 4.9% or approximately 657 thousand shares of its outstanding common stock in the open market or in privately negotiated transactions. This program expires in July 2010.

There was no treasury stock purchased by the issuer during the first quarter of 2010.

Item 3. Defaults Upon Senior Securities

Not applicable.

Table of Contents

Item 4. Other Information

Not applicable.

Item 5. Exhibits

(a) The following exhibits are filed or incorporated by reference as part of this report:

2. Not applicable.
- 3(i). The Articles of Incorporation, including amendments thereto for the Registrant. Incorporated by reference to Exhibit 4.1 to Farmers National Banc Corp's Form S-3 Registration Statement dated October 3, 2001. (File No. 0-12055).
- 3(ii). The Code of Regulations, including amendments thereto for the Registrant. Incorporated by reference to Exhibit 4.2 to Farmers National Banc Corp's Form S-3 Registration Statement dated October 3, 2001. (File No. 0-12055).
4. Incorporated by reference to initial filing.
- 10.1 Executive Incentive Plan, dated August 11, 2009, adopted by the board of directors of the Farmers National Banc Corp (the Bank), (Incorporated herein by reference to Exhibit 10.1 to the Bank's August 17, 2009 Form 8-K).
- 10.2 Letter Agreement, dated July 22, 2008, between Farmers National Bank of Canfield (the Bank), and John S. Gulas (Incorporated herein by reference to Exhibit 10.2 to the Bank's July 22, 2008 Form 8-K).
- 10.3 Letter Agreement, dated December 23, 2008, between Farmers National Bank of Canfield (the Bank), and Kevin J. Helmick (Incorporated herein by reference to Exhibit 10.3 to the Bank's December 23, 2008 Form 8-K).
- 10.4 Letter Agreement, dated December 23, 2008, between Farmers National Bank of Canfield (the Bank), and Mark L. Graham (Incorporated herein by reference to Exhibit 10.4 to the Bank's December 23, 2008 Form 8-K).
- 10.5 Letter Agreement, dated December 23, 2008, between Farmers National Bank of Canfield (the Bank), and Frank L. Paden (Incorporated herein by reference to Exhibit 10.5 to the Bank's December 23, 2008 Form 8-K).
- 10.6 Letter Agreement, dated December 23, 2008, between Farmers National Bank of Canfield (the Bank), and Carl D. Culp (Incorporated herein by reference to Exhibit 10.6 to the Bank's December 23, 2008 Form 8-K).
- 10.7 Certified Resolution regarding Adoption of Farmers National Banc Corp 1999 Stock Option Plan, (Incorporated herein by reference to Exhibit 10.7 to Farmers National Banc Corp's Proxy dated February 24, 1999).
11. Refer to notes to unaudited consolidated financial statements.
15. Not applicable.
18. Not applicable.

- 19. Not applicable.
- 22. Not applicable.
- 23. Not applicable.
- 24. Not applicable.
- 31.a Certification of Chief Executive Officer (Filed herewith)
- 31.b Certification of Chief Financial Officer (Filed herewith)
- 32.a 906 Certification of Chief Executive Officer (Filed herewith)
- 32.b 906 Certification of Chief Financial Officer (Filed herewith)

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FARMERS NATIONAL BANC CORP.

Dated: May 10, 2010

/s/ Frank L. Paden

Frank L. Paden

President and Secretary

Dated: May 10, 2010

/s/ Carl D. Culp

Carl D. Culp

Executive Vice President and Treasurer