

INTELLIGENT SYSTEMS CORP  
Form DEF 14A  
April 09, 2010

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. \_\_\_)

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

**INTELLIGENT SYSTEMS CORPORATION**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
  - Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- (1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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- o Fee paid previously with preliminary materials.
- o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

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**4355 Shackleford Road  
Norcross, Georgia 30093**

**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS**

**YOU ARE INVITED TO** attend the Annual Meeting of Shareholders of Intelligent Systems Corporation on Thursday, May 27, 2010 at 4:00 p.m., local time, at our corporate offices located at 4355 Shackleford Road, Norcross, Georgia 30093. At the Annual Meeting, shareholders will consider and vote on:

1. The election of one director to the Board of Directors to serve until the 2013 Annual Meeting; and
2. Other matters that may properly come before the meeting or any adjournment thereof.

Only shareholders of record at the close of business on Friday, April 9, 2010 will receive notice of and be entitled to vote at the meeting or any adjournment thereof.

A Proxy Statement and a proxy solicited by the Board of Directors are enclosed with this mailing. To ensure a quorum for the meeting and that your vote may be recorded, please sign, date and return the proxy promptly in the enclosed business reply envelope. If you attend the meeting, you may revoke your proxy and vote in person. Our 2009 Annual Report to Shareholders is enclosed in the same document as the Proxy Statement.

By order of the Board of Directors,

Bonnie L. Herron

*Secretary*

*April 16, 2010*

**Please complete and return the enclosed proxy promptly so that your vote may be recorded.**

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**PROXY STATEMENT  
FOR THE ANNUAL MEETING OF SHAREHOLDERS TO BE HELD MAY 27, 2010**

We are sending this Proxy Statement to the shareholders of Intelligent Systems Corporation (the company) in connection with the solicitation of proxies by the Board of Directors to be voted at the 2010 Annual Meeting of Shareholders (the Annual Meeting) of Intelligent Systems Corporation and any adjournment thereof. The Annual Meeting will be held on May 27, 2010 at our corporate offices located at 4355 Shackleford Road, Norcross, Georgia 30093 at 4:00 p.m. local time. We expect to first mail this Proxy Statement and the accompanying proxy to shareholders on or about April 16, 2010.

**VOTING**

**General**

The securities that can be voted at the Annual Meeting consist of common stock of Intelligent Systems Corporation, \$.01 par value per share. Each share entitles its owner to one vote on each matter submitted to the shareholders. There are no cumulative voting rights. The record of shareholders entitled to vote at the Annual Meeting was taken as of the close of business on April 9, 2010. On that date, we had outstanding and entitled to vote 8,958,025 shares of common stock with each share entitled to one vote.

**Quorum**

A majority of the outstanding shares of our common stock must be present, in person or by proxy, to constitute a quorum at the Annual Meeting. We will treat shares that are withheld or abstain from voting as present at the Annual Meeting for purposes of determining a quorum. If your shares are held by a broker, bank, custodian, nominee or other record holder of our common stock and you fail to instruct such record holder how to vote your shares with respect to the director election, your shares will not be counted as present in determining whether we have a quorum.

**Proxies**

At the Annual Meeting, the persons named as proxies will vote all properly executed proxy cards delivered in connection with this solicitation and not revoked in accordance with the directions given. Shareholders should specify their choices with regard to each proposal to be voted upon on the accompanying proxy card. **If no specific instructions are given with regard to a proposal to be voted upon, then the shares represented by a signed proxy card will be voted FOR such proposal.** If any other matters properly come before the Annual Meeting, the persons named as proxies will vote upon such matters according to their judgment.

Some of our shareholders hold their shares through a broker, bank, custodian or other nominee, rather than directly in their own name. This is commonly referred to as holding shares in street name. If you hold shares in street name, these proxy materials are being forwarded to you by your broker, bank, custodian or other nominee, which is considered, with respect to such shares, to be the shareholder of record. As the beneficial owner of shares held in street name, you have the right to direct the nominee how such shares should be voted. You also have the right to attend the Annual Meeting. However, since you are not the shareholder of record, you must first obtain a signed proxy from the shareholder of record giving you the right to vote the shares at the Annual Meeting. Your broker, bank, custodian or other nominee has enclosed or provided you a voting instruction card for you to use in directing the nominee how to vote your shares or obtain a proxy from the nominee.

You may revoke your proxy card in connection with this solicitation at any time prior to voting at the Annual Meeting by:

- giving written notice to the Secretary of the company at 4355 Shackleford Road, Norcross, Georgia 30093, for shareholders of record, or
- executing and delivering to the Secretary a later dated proxy, or
- voting in person at the Annual Meeting.

You cannot revoke your proxy or voting instructions as to any matter upon which, prior to such revocation, a vote has been cast in accordance with the authority conferred by such proxy or voting instructions.

We will pay all expenses incurred in connection with the solicitation of proxies. Such costs include charges by brokers, fiduciaries and custodians for forwarding proxy materials to beneficial owners of stock held in their names. We may solicit proxies by mail, telephone and personal contact by directors, officers, and employees of the company without additional compensation.

#### **Dissenters Rights of Appraisal**

There are no dissenter s rights of appraisal with respect to the matters being acted upon at the Annual Meeting.

#### **Security Ownership of Certain Beneficial Owners and Management**

The following table contains information concerning the only persons who are known to us to be beneficial owners of more than 5 percent of our common stock as of February 28, 2010, and the ownership of our common stock as of that date by each director, each executive officer named in the Summary Compensation Table and by all directors and officers as a group. There are no arrangements which may result in change of control of the company.

| <b>Beneficial Owner</b>  | <b>Address</b>                                     | <b>Shares Beneficially Owned<sup>a, e</sup></b> | <b>Percent of Class<sup>a</sup></b> |
|--|--|---|-------------------------------------|
| J. Leland Strange <sup>b</sup><br><i>Chairman of the Board, President, CEO</i>                 | 4355 Shackelford Road<br>Norcross, GA 30093        | 2,042,800                                       | 22.69%                              |
| Wallace R. Weitz & Company <sup>c</sup>  | 1125 South 103rd St., Suite 600<br>Omaha, NE 68124 | 2,269,600                                       | 25.34%                              |
| Clifford N. Burnstein <sup>d</sup>   | 729 7 <sup>th</sup> Avenue<br>New York, NY 10019   | 835,445   | 9.33%                               |
| James V. Napier, <i>Director</i>   |  | 64,300  | *                                   |
| John B. Peatman, <i>Director</i>   |  | 32,280  | *                                   |
| Parker H. Petit, <i>Director</i>   |  | 78,315  | *                                   |
| Francis A. Marks, <i>Vice President</i>  |  | 193,227   | 2.16%                               |
| Bonnie L. Herron<br><i>Vice President, Chief Financial Officer<br/>and Corporate Secretary</i> |  | 126,825   | 1.41%                               |
| All Directors and Executive Officers as a<br>Group (7 persons)                                 |  | 2,702,239                                       | 29.53%                              |

- a. Except as otherwise noted, beneficial ownership is determined on the basis of 8,958,028 shares of common stock issued and

outstanding plus securities deemed outstanding pursuant to Rule 13d-3(d)(1) of the Securities Exchange Act of 1934, as amended.

Pursuant to the rules of the Securities and Exchange Commission (the SEC ), a person is deemed to beneficially own shares of the company's common stock if that person has or shares voting power, which includes the power to vote or to direct the voting of a security, or investment power, which includes the power to dispose of or to direct the disposition of a security. An asterisk indicates beneficial ownership of less than 1 percent.

- b. Includes 293,906 shares owned by Jane H. Strange, Mr. Strange's wife. Mr. Strange disclaims any beneficial interest in the shares.
- c. Based on information set

forth in a  
Schedule 13G  
filed on  
January 13, 2010,  
in which Wallace  
R. Weitz and  
Company, an  
investment  
adviser registered  
under  
Section 203 of  
the Investment  
Advisers Act of  
1940, reported  
beneficial  
ownership of  
2,269,600 shares  
of common  
stock, of which  
Wallace R. Weitz  
and Company  
has the sole  
power to vote  
and to dispose.

- d. Based on  
information set  
forth in a  
Schedule 13D  
filed on  
August 3, 2009,  
in which Clifford  
N. Burnstein, an  
individual,  
reported  
beneficial  
ownership of  
835,445 shares of  
common stock,  
of which Clifford  
N. Burnstein has  
the sole power to  
vote and to  
dispose.
- e. Includes 193,000  
shares reserved  
for issuance to  
officers and  
directors  
pursuant to stock

options that were exercisable at February 28, 2010 or within sixty days of such date which are deemed beneficially owned by such person pursuant to Rule 13d-3(d)(1) of the Exchange Act. The amounts reported above for Messrs. Napier, Peatman and Petit include 31,000 shares each for shares underlying stock options exercisable at February 28, 2010 or within sixty days of such date. The amounts reported above for Mr. Strange and Ms. Herron include 45,000 and 35,000 shares, respectively, for shares underlying stock options exercisable at February 28, 2010 or within sixty days of such date.

**PROPOSAL 1 THE ELECTION OF ONE DIRECTOR****Nominee**

At the Annual Meeting of Shareholders, shareholders will elect one director to the Board to serve a three-year term until the 2013 Annual Meeting of Shareholders. The other directors' terms expire at the Annual Meeting of Shareholders listed in the following table for each category of directors, or upon their earlier death, resignation or removal from office. Directors are elected by a plurality of the shares present and voting at the meeting. A plurality means that the individuals who receive the largest number of votes cast are elected as directors up to the maximum number of directors to be chosen at the meeting. Therefore, shares that are withheld or abstain from voting and broker non-votes will have no effect on the outcome of the vote. Unless contrary instructions are given, the persons named as proxies will vote the shares represented by a signed proxy card FOR the nominee.

If the nominee withdraws for any reason or is not able to serve as a director, the proxy will be voted for another person designated by the Board as substitute nominee, but in no event will the proxy be voted for more than one nominee. The Board has no reason to believe that the nominee will not serve if elected.

The Board has nominated the person named in the following table to serve as director of the company. The nominee is currently a director of the company. The nominee and other directors gave us the following information concerning their current age, other directorships, positions with the company, principal employment and shares of our common stock beneficially owned as of February 28, 2010.

**THE BOARD OF DIRECTORS RECOMMENDS THAT SHAREHOLDERS VOTE FOR PROPOSAL 1 TO ELECT ONE NOMINEE LISTED BELOW AS A DIRECTOR OF THE COMPANY.**

| Name  | Age | Position / Principal Occupation  | Shares of Common Stock<br>Beneficially Owned<br>(Percent of Class) |        |
|---|-----|--|--|--------|
| <i>Nominee for election to serve until the 2013 Annual Meeting</i>        |     |  |  |        |
| John B. Peatman <sup>1 &amp; 2</sup>                                      | 75  | Director, Retired Professor of Electrical Engineering at Georgia Institute of Technology | 32,280   | *      |
| <i>Incumbent directors elected to serve until the 2012 Annual Meeting</i> |     |  |  |        |
| James V. Napier <sup>1 &amp; 2</sup>                                      | 73  | Director, Retired, former Chairman of the Board of Scientific Atlanta                    | 64,300   | *      |
| J. Leland Strange   | 68  | Director, Chairman of the Board, President and Chief Executive Officer                   | 2,042,800 <sup>3</sup>   | 22.69% |
| <i>Incumbent director elected to serve until the 2011 Annual Meeting</i>  |     |  |  |        |
| Parker H. Petit <sup>1 &amp; 2</sup>                                      | 70  | Director, CEO of MiMedx Group and President of The Petit Group                           | 78,315   | *      |

\* Less than one percent; share amount includes 31,000 shares pursuant to stock options exercisable at February 28,

2010 or within  
sixty days of  
such date.

1. Audit  
Committee
2. Compensation  
Committee
3. Includes  
293,906 shares  
owned by Jane  
H. Strange,  
Mr. Strange's  
wife.  
Mr. Strange  
disclaims any  
beneficial  
interest in the  
shares. Also  
includes 45,000  
options that  
were exercisable  
at February 28,  
2010 or within  
60 days of such  
date.

*Mr. Napier* has served as a director since 1982. Mr. Napier served as Chairman of the Board of Scientific-Atlanta, Inc., a firm involved in cable television electronics and satellite-based communication networks, from 1993 until his retirement in November 2000. He serves as a director of Vulcan Materials Company and Wabtec Corporation. Within the past five years, Mr. Napier has also served as a director of McKesson Corporation, Engelhard Corporation and Personnel Group of America, Inc. The Board considered Mr. Napier's extensive experience as an executive and member of the board of directors of a wide variety of publicly traded companies, his experience as chair of the audit committees of other public companies, and his familiarity with the company since 1982 in determining that he should serve as a director of the company. The Board has determined that Mr. Napier is an independent director under the applicable rules of the NYSE Amex.

*Dr. Peatman* has served as a director since 1979 and has been a Professor of Electrical Engineering at the Georgia Institute of Technology from 1964 until his retirement in 2009. The Board considered Dr. Peatman's technology experience and familiarity with the company since 1979 in determining that he should serve as a director of the company. The Board has determined that Dr. Peatman is an independent director under the applicable rules of the NYSE Amex.

*Mr. Petit* has served as a director since 1996. Mr. Petit is the Chairman, President and CEO of MiMedx Group, an integrated developer, manufacturer and marketer of bio-material based products. Mr. Petit is also the President of The Petit Group, a private investment company. Mr. Petit served as Chairman of the Board and Chief Executive Officer of Matria Healthcare, Inc., a comprehensive disease management services company from 1996 to 2008. He also served as a director of Logility, Inc. within the past five years. The Board considered Mr. Petit's extensive experience as a successful entrepreneur and as an executive and member of the board of directors of several publicly traded technology and healthcare companies, as well as his familiarity with the company since 1996 in determining that he should serve as a director of the company. The Board has determined that Mr. Petit is an independent director under the applicable rules of the NYSE Amex.

*Mr. Strange* has served as our President since 1983 and our Chief Executive Officer and Chairman of the Board since 1985.

There are no family relationships among any of the company's directors and executive officers.

There have been no events under any bankruptcy act, no criminal proceedings and no judgments or injunctions material to an evaluation of the ability and integrity of any director, executive officer or control person of the company during the past ten years. There are no proceedings to which any director, officer, affiliate, any owner of record or beneficially of more than 5 percent of our common stock, or any security holder of the company is an adverse party to the company or has a material interest adverse to the company.

Three of the four directors and all of the members of the Audit Committee are independent, as such term is defined in the listing standards of the NYSE Amex and the rules of the SEC. The Audit Committee meets the composition requirements of NYSE Amex's listing standards for Small Business Issuers (as defined by the rules of NYSE Amex).

#### **Board Leadership Structure and Role in Risk Oversight**

The Chief Executive Officer serves as Chairman of the Board of Directors of the company. Given the small size and limited geographic and industry scope of the company's operations, the company believes that the leadership structure of the board, consisting of four directors of which three are independent, is appropriate. There is no lead independent director because there has been no need for such a role based on the continuity resulting from the long tenure of the members of the directors and the small size of the board. Given the character, size and limited scope of the company's operations and the stability and long tenure of its workforce and management team, there is limited exposure to external risks other than general business, product and market risks. The company has limited, if any, exposure related to financial instruments, environmental issues, off balance sheet entities and such external risks. The Audit Committee, consisting of three independent directors, provides risk oversight as part of the company's internal controls process and regularly reviews reports from management, external auditors and consultants on risk analysis and tests of the design and effectiveness of the company's internal controls. The company's compensation and incentive plans do not encourage risky behavior.



### Meetings and Committees of the Board of Directors

The Board met five times during the year ended December 31, 2009 and acted by unanimous consent on one occasion. The Board has established an audit committee, a compensation committee, and a plan committee, but has no nominating committee. The Audit Committee of the Board met four times during 2009. During 2009, the Audit Committee consisted of Messrs. Peatman, Petit, and Napier (chair). In 2009, the Audit Committee appointed the company's independent auditor, met with the independent auditor to review its report on the 2008 audit and the 2009 quarterly reviews, and carried out a number of other responsibilities, as outlined in the Audit Committee Charter.

All members of the Audit Committee currently meet the applicable independence and qualifications standards of the NYSE Amex. The Board has determined that Mr. Petit and Mr. Napier are financial experts as defined by the rules of the SEC, and are financially sophisticated as defined in the listing standards of NYSE Amex. The Board based this determination, in part, on Mr. Petit's experience in actively supervising senior financial and accounting personnel and in overseeing the preparation of financial statements as the chief executive officer and chairman of publicly-traded companies. Mr. Napier's experience includes serving on the audit committees of several large publicly traded companies as well as serving in executive positions and as the chairman of publicly traded companies.

The Board has a Compensation Committee consisting of the three independent directors, Messrs. Napier, Petit and Peatman. The Compensation Committee met twice in 2009 to review and approve management compensation. The Compensation Committee reviews, makes recommendations and approves the appropriate compensation level for the officers of the company and any changes in the company's various benefit plans covering executive officers or directors. The Compensation Committee does not have a charter. In performing its work, the Compensation Committee has not relied on compensation consultants. From time to time, the Compensation Committee has sought input from publicly available data compiled by executive officers of the company relating to compensation paid to executive officers and directors in similar size, publicly traded companies in the same geographic area as the company is located. The Compensation Committee has also solicited input from the CEO with respect to compensation of non-CEO executive officers.

The Plan Committee, which did not meet in 2009, is responsible for administering the 2003 Stock Incentive Plan including selecting individuals who will receive stock option grants and determining the timing, pricing and amounts of the options granted. The Plan Committee has the same members as the Compensation Committee.

In 2009, the directors attended all of the meetings of the Committees of the Board on which they serve and at least eighty percent of the meetings of the Board.

The company does not currently have a standing nominating committee. Please see "Nominations Process" below for information regarding the company's policies and procedures for director nominations.

### Executive Officers

The following information is provided about our non-director executive officers as of March 31, 2010.

| Name | Age | Position / Principal Occupation |
|------|-----|---------------------------------|
|------|-----|---------------------------------|

|                         |    |   |
|-------------------------|----|---|
| J. William Goodhew, III | 72 | Vice President  |
| Bonnie L. Herron        | 62 | Vice President, Chief Financial Officer and Secretary |
| Francis A. Marks        | 76 | Vice President  |

*Mr. Goodhew* joined the company in 1997 as Vice President. He was President of Peachtree Software, Inc. from 1985 through 1996. He is former Chairman of the Board of Navision Software A/S.

*Mr. Marks* joined the company in May 1982 as Vice President of Product Line Programs after 26 years with IBM Corporation in a variety of managerial and executive positions. He was appointed Vice President in 1983 and also serves as President of ChemFree Corporation, one of our wholly owned subsidiaries, to which he devotes substantially all of his attention.

*Ms. Herron* joined the company in 1982 as Director of Planning at one of our subsidiaries and subsequently at the corporate level. She was elected Corporate Secretary in 1987, Vice President in 1990, and Chief Financial Officer in 1999.

The Board of Directors elects the executive officers to serve until they are removed, replaced or resign.



**Executive Compensation****Summary Compensation Table**

| Name and Principal Position                            | Year | Salary<br>\$ | Bonus<br>\$ | Other Annual<br>Compensation<br>\$ | Total<br>\$ |
|--|------|--------------|-------------|------------------------------------|-------------|
| J. Leland Strange                                      | 2009 | 258,077      |             | 1,428                              | 259,505     |
| President & Chief Executive<br>Officer                 | 2008 | 273,942      |             |                                    | 273,942     |
| Francis A. Marks                                       | 2009 | 136,154      | 33,971      |                                    | 170,125     |
| Vice President   | 2008 | 149,135      | 147,208     | 2,151                              | 298,494     |
| Bonnie L. Herron                                       | 2009 | 145,461      |             | 805                                | 146,266     |
| Vice President, Chief Financial<br>Officer & Secretary | 2008 | 154,403      |             | 2,316                              | 156,719     |

The table above sets forth information regarding compensation awarded to, earned by or paid to the company's CEO and the company's two most highly compensated executive officers other than the CEO (the named executive officers). None of the named executive officers has an employment agreement with the company and the company does not have any corporate non-equity incentive plans or nonqualified deferred compensation plans. From time to time, officers may be awarded bonuses to recognize achievement of corporate or subsidiary goals or other accomplishments. In 2008, Mr. Marks participated in a bonus plan at our ChemFree subsidiary for which he serves as its president. Based on the subsidiary's achievement of revenue and earnings goals for 2008, Mr. Marks was awarded a bonus of which \$147,208 was paid in 2008 and \$33,971 was paid in 2009. During the two years ended December 31, 2009, the company did not make any stock awards or option awards to executives and did not reprice any previously issued stock options. All Other Annual Compensation shown above includes matching contributions by the company to the respective accounts of the executive officers pursuant to the terms of our Tax-Deferred Savings and Protection Plan (the 401(k) Plan). Such amounts are fully vested. It is our policy to provide executives with the same benefits provided to all other employees with respect to medical, dental, life insurance and 401(k) plans.

Effective December 1, 2008, as part of the corporate plan to reduce expenses in 2009, the named executive officers voluntarily reduced their base salary by 10% (Mr. Strange and Ms. Herron) and 15% (Mr. Marks). Effective August 2009, the Board reinstated the officers' base salary to the December 2008 level prior to the salary reduction.

**Outstanding Equity Awards at Fiscal Year End****Option Awards**

| Name              | Number of Securities Underlying Unexercised Options (#) |               | Option Exercise Price | Option Expiration Date |
|-------------------|---|---------------|-----------------------|------------------------|
|                   | Exercisable   | Unexercisable |                       |                        |
| J. Leland Strange | 45,000  | - 0 -         | \$ 1.51               | 03/04/2013             |
| Francis A. Marks  | - 0 -   | - 0 -         | NA                    | NA                     |
| Bonnie L. Herron  | 35,000  | - 0 -         | \$ 1.51               | 03/04/2013             |

All stock options shown above were issued on March 3, 2003 and vested in one third increments on the first, second and third anniversaries of the grant date. There were no options granted to officers in the two years ended December 31, 2009. The company does not have any Stock Award Plans.

The company does not have any plans for executive officers that provide for the payment of retirement benefits. Effective January 1, 1992, the company adopted the Change in Control Plan for Officers so that if control of the company changes in the future, management would be free to act on behalf of the company and its shareholders without undue concern for the possible loss of future compensation. A change in control means either: (i) the accumulation by an unrelated person of beneficial ownership of more than 25 percent of the company's common stock, (ii) the sale of all or substantially all of the company's assets to an unrelated person, in a merger or otherwise, or (iii) a change of control within the meaning of any rules promulgated by the Securities and Exchange Commission.

Under the Change in Control Plan, if the employment of an officer of the company terminates for any reason within 12 months after a change in control, the officer would receive a lump sum cash payment in an amount equal to twice the total of (i) such officer's base annual salary at the time of termination, (ii) the cash value of annual benefits, and (iii) such officer's bonus for the most recent year, if any. Additionally, upon a change in control, all options shall vest and the exercise period for all options becomes the longer of (i) one year after the date of termination or (ii) the exercise period specified in the officer's option agreement. The right to such benefits would lapse one year after the occurrence of the last change in control event to occur if there were no actual termination during that period. The named executive officers have been designated by the Board as participants in the Change in Control Plan. No amounts have been accrued or paid to any executive officer pursuant to the Change in Control Plan and there is no arrangement presently that would result in a change in control.

**Director Compensation**

The table below sets forth all compensation paid to non-executive directors in the year ended December 31, 2009. The company does not have a stock award plan or non-equity incentive plan for directors. The company has a Non-Employee Director Stock Option Plan (described below).

| Name            | Director Compensation |               | All Other Compensation | Total  |
|-----------------|-----------------------|---------------|------------------------|--------|
|                 | Fees Earned           | Option Awards |                        |        |
|                 | or<br>Paid in Cash    | (1)           |                        |        |
|                 | \$                    | \$            | \$                     | \$     |
| James V. Napier | 16,000                | 1,760         |                        | 17,760 |
| John B. Peatman | 16,000                | 1,760         |                        | 17,760 |
| Parker H. Petit | 14,000                | 1,760         |                        | 15,760 |

- In 2009, each director was awarded 4,000 stock options at fair market value on the date of grant pursuant to the terms of the Non-Employee Director Stock Option Plan. The amount reported is the aggregate grant date fair value computed in accordance with FASB ASC Topic 718. At December 31, 2009, each non-executive director has an

aggregate of  
37,000 stock  
options  
outstanding, of  
which 31,000  
are fully vested  
and exercisable.

All non-employee directors have the same compensation plan. Non-employee directors earn \$8,000 per year plus a fee of \$2,000 per meeting of the Board of Directors. There is no additional compensation for serving on a committee of the Board of Directors. Total cash compensation is capped at \$16,000 annually. Effective January 1, 1992, the company adopted the Outside Directors Retirement Plan which provides for each non-employee director, upon resignation from the Board after reaching the age of 65, to receive a lump sum cash payment equal to \$5,000 for each full year of service as a director of the company (and its predecessors and successors) up to \$50,000. No amounts were paid to any director with respect to the Outside Directors Retirement Plan in 2008. At December 31, 2009 and 2008, we have accrued \$150,000 for future payments under the Outside Directors Retirement Plan. Effective August 22, 2000, the company adopted the Non-Employee Director Stock Option Plan which provides for an initial grant to each director of 5,000 options to purchase common stock of the company and annual grants of 4,000 options on the date of each subsequent Annual Meeting. Options are granted at fair market value on the date of grant. In 2009, each director received a grant of 4,000 options on May 28, 2009, the date of the Annual Meeting of Shareholders.

***Audit Committee Report***

In March 2004, the Board of Directors amended the company's Audit Committee Charter. The Audit Committee Charter, which is reviewed annually, includes organization and membership requirements, a statement of policy and the Committee's authority and responsibilities.

Management is responsible for our company's internal controls and the financial reporting process. The independent auditors are responsible for performing an independent audit of the company's consolidated financial statements in accordance with auditing standards of the Public Company Accounting Oversight Board (United States) (PCAOB) and for issuing a report thereon. As outlined in more detail in the Audit Committee Charter, the Audit Committee's responsibility is generally to approve all services provided by and compensation paid to the independent auditors; review the adequacy of the company's internal and disclosure controls and risk management practices; review and monitor the annual audit of the financial statements including the financial statements produced and notes thereto; review SEC filings containing the company's financial statements; regularly meet with the independent auditors and management in separate sessions; and authorize investigations into any matter within the scope of their responsibilities. During fiscal year 2009 and through March 15, 2010, among its other activities, the Audit Committee:

- engaged the independent auditors and established their compensation;
- reviewed and discussed with management and the independent auditors the audited financial statements of the company as of December 31, 2008 and 2009 and for the years then ended;
- discussed with the independent auditors their reviews of the quarterly unaudited financial statements of the company for fiscal 2009;
- discussed with the independent auditors the matters required to be discussed by PCAOB standards (SAS Nos. 61, 89 and 90); and
- received from the independent auditors the written disclosures and written affirmation of their independence required by Independence Standards Board Standard No. 1 and discussed with the auditors the firm's independence.

Based upon the reviews and discussions summarized above, the Audit Committee recommended to the Board (and the Board has approved) that the audited financial statements be included in the Annual Report on Form 10-K for the year ended December 31, 2009 for filing with the Securities and Exchange Commission.

**AUDIT COMMITTEE**

James V. Napier (Chair)  
Parker H. Petit  
John B. Peatman

***Nominations Process***

The Board has not appointed a standing nominating committee or adopted a formal nominating committee charter because the Board has determined that due to the size, make-up, independence, long tenure and low turnover of the current Board of Directors, there would be limited benefit to the company or its shareholders to do so. Currently, James V. Napier, Parker H. Petit and John B. Peatman, all of whom meet the applicable NYSE independence requirements, participate in the consideration of director nominees. Messrs. Napier, Petit and Peatman also nominate the officers of the company for election by the Board of Directors.

The Board has not previously formed a policy with respect to consideration of candidates nominated by shareholders since there have been no such nominations. However, it is the Board's intent to consider any security holder nominees that may be properly and timely put forth in the future. The Board has not identified any specific, minimum qualifications or skills that it believes must be met by a nominee for director. The company does not have a specific policy with respect to diversity in identifying nominees for director. It is the intent of the Board to review from time to time the appropriate size of the Board and the appropriate skills and characteristics of directors in the context of the current make-up, background and experience of the Board and the requirements and needs of the company at a given time. Given the current composition, stability and size of the Board and the company and the fact that the director nominee is standing for re-election, the Board has not considered other candidates for election at the upcoming Annual Meeting of Shareholders. There is one vacancy on the Board at the present time due to the retirement of a director in 2003. The Board has not presently named a nominee for the vacant seat because it has decided that the size of the Board is appropriate at the present time, but it may do so in the future. Security holders wishing to nominate a candidate for consideration at the Annual Meeting of Shareholders in 2011 should submit the nominee's name, affiliation and other pertinent information along with a statement as to why such person should be considered for nomination. Such nominations should be addressed to the Board in care of the Secretary of the company and be

received no later than 120 days before the date of the Annual Meeting of Shareholders. The Board will evaluate any such nominees in a manner similar to that for all director nominees.

***Communication Between Security Holders and the Board of Directors***

Security holders wishing to communicate with members of the Board should send a letter to the Secretary of the company with instructions as to which director(s) is to receive the communication. The Secretary will forward the written communication to each member of the Board identified by the security holder or, if no individual director is identified, to all members of the Board of Directors. The company has not in the past required members of the Board to attend each Annual Meeting of Shareholders because the formal meetings have been attended by very few shareholders, and have generally been very brief and procedural in nature. One of the company's directors attended the 2009 Annual Meeting of Shareholders. The Board will continue to monitor shareholder interest and attendance at future meetings and reevaluate this policy as appropriate.

### CODE OF ETHICS

The company has adopted a Code of Ethics that applies to all directors, officers, and employees. The Code of Ethics is posted on our website at [www.intelsys.com](http://www.intelsys.com). The company discloses on its website, within the time required by the rules of the SEC, any waivers of, or amendments to, the Code of Ethics for the benefit of an executive officer.

### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934, as amended, and regulations of the Securities and Exchange Commission thereunder require our executive officers and directors and persons who own more than ten percent of our common stock, as well as certain affiliates of these persons, to file initial reports of ownership of our common stock and changes in such ownership with the Securities and Exchange Commission. The Securities and Exchange Commission also requires executive officers, directors and persons owning more than ten percent of our common stock to furnish us with copies of all Section 16(a) forms they file. Based solely on our review of the copies of such forms received by us, we believe that, during the fiscal year ended December 31, 2009, the executive officers, directors, and persons owning more than ten percent of our common stock and affiliates of these persons have complied with all applicable filing requirements in a timely manner, except that due to an oversight by the filing agent, Ms. Herron did not file a report on Form 4 in a timely manner related to the purchase of 43,000 shares of stock in the company's Shareholder Rights Offering on July 22, 2009. Such report on Form 4 was filed by Ms. Herron on August 19, 2009.

### INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS

Effective November 1, 2008, the Board appointed Habif, Arogeti, & Wynne, LLP ( HAW ) as the company's independent registered public accountants in connection with the combination of HAW and Tauber & Balser, P.C. ( T&B ), the company's former independent registered accountants. HAW acted as our independent registered public accounting firm for the fiscal years ended December 31, 2008 and 2009. We expect that representatives of HAW will be present at the Annual Meeting. They will have the opportunity to make a statement if they desire to do so and to respond to appropriate questions. The Audit Committee has not yet selected auditors for the year-end audit for the fiscal year 2010 because historically this decision is made in the second half of the year. The following is a summary of fees and expenses billed to the company by T&B, for services rendered from January 1, 2008 through November 1, 2008 and for services rendered by HAW for services from November 1, 2008 through December 31, 2009:

**Audit Fees** - We were billed aggregate fees of \$151,902 for review and audit services by T&B for the period January 1, 2008 through November 1, 2008 and \$13,017 for review services by HAW for the period November 1, 2008 through December 31, 2008. We were billed aggregate fees of \$132,920 for review and audit services by HAW in the year ended December 31, 2009.

**Audit-Related Fees** - These fees consist of fees billed for assurance and related services that are reasonably related to the performance of the audit or review of our Financial Statements and are not reported under Audit Fees . In the year ended December 31, 2008, we were billed \$12,234 by T&B for such services. In the year ended December 31, 2009, we were billed \$29,331 by HAW for such services.

**Fees for Tax Services** - We did not incur any fees for tax services by our independent auditors during the two years ended December 31, 2009.

**All Other Fees** - We did not incur any fees for other services by our independent auditors during the two years ended December 31, 2009.

It is the policy of the Audit Committee to approve in advance, either verbally or in writing, all audit services and permitted non-audit services provided to the company by the independent accountants. All such services were pre-approved by the Audit Committee in the two years ended December 31, 2009.

### **CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

The lease on our headquarters and primary facility at 4355 Shackelford Road, Norcross, Georgia is held by ISC Properties, LLC, an entity controlled by our Chairman and Chief Executive Officer, J. Leland Strange. Mr. Strange holds a 100% ownership interest in ISC Properties, LLC. In each of the years ending December 31, 2009 and 2008, we paid \$465,000 in rent to ISC Properties, LLC, which is considered market rate.

### **SHAREHOLDERS PROPOSALS FOR ANNUAL MEETING IN 2011**

Shareholders who wish to submit a proposal for inclusion in our proxy statement for the 2011 Annual Meeting of Shareholders must submit such proposals so that they are received by the company no later than December 18, 2010. Such proposals must comply with Exchange Act Rule 14a-8 and all other applicable proxy rules and requirements contained in our Bylaws relating to shareholder proposals to be included in our proxy materials. Shareholders intending to present proposals at the Annual Meeting of Shareholders in 2011 but who do not wish to submit the proposal for inclusion in our proxy statement pursuant to Rule 14a-8 should submit these proposals to the Secretary of the company by certified mail, return receipt requested, at our offices in Norcross, Georgia on or before December 18, 2010. Our bylaws contain an advance notice provision that states that, among other things, in order for business to be brought properly before an annual meeting of shareholders by a shareholder, the shareholder must have given timely notice of the business in writing to the Secretary of the company. To be timely under the Bylaws, a shareholder's notice must be received at our principal offices by December 18, 2010.

### **OTHER MATTERS WHICH MAY COME BEFORE THE MEETING**

The Board is not aware of any matter other than those stated above that are to be brought before the meeting. However, if any other matter should be presented for consideration and voting, the persons named in the enclosed form of proxy intend to vote the proxy in accordance with their judgment of what is in the best interest of the company.

### **ADDITIONAL INFORMATION**

Any record or beneficial owner of our common stock as of April 9, 2010 may request a copy of our Annual Report on Form 10-K filed with the Securities and Exchange Commission for the fiscal year ended December 31, 2009, including financial statements and schedules. Shareholders may also view and download a free copy of our Annual Report on Form 10-K from our web site at [www.intelsys.com](http://www.intelsys.com). Any request for the Form 10-K should be in writing addressed to: Bonnie L. Herron, Intelligent Systems Corporation, 4355 Shackelford Road, Norcross, Georgia 30093. We will provide copies of any exhibits to the Form 10-K upon request and upon the payment of our reasonable expenses in furnishing such exhibits.

### **IMPORTANT NOTICE CONCERNING THE AVAILABILITY OF PROXY MATERIALS**

**This Proxy Statement and our Annual Report to Shareholders are available at <https://materials.proxyvote.com/45816D>**

**ANNUAL MEETING OF STOCKHOLDERS OF  
INTELLIGENT SYSTEMS CORPORATION  
May 27, 2010**

**NOTICE OF INTERNET AVAILABILITY OF PROXY MATERIAL:**

The Notice of Meeting, Proxy Statement, Proxy Card  
are available at <http://materials.proxyvote.com/45816d>

Please date, sign and mail  
your proxy card in the  
envelope provided as soon  
as possible.

ê Please detach along line and mail in the envelope provided. ê

**the board of directors recommends a vote for the election of one director. please sign, date and return promptly  
in the enclosed envelope. please mark your vote in blue or black ink as shown here x**

1. Election of One Director:
  - o For the nominee - John B. Peatman
  - o Withhold authority for the nominee

To change the address on your account, please check the box at right and indicate your new address in the space  
above. Please note that changes to the registered name(s) on the account may not be submitted via this method. o

Signature of Stockholder

Date

This proxy will be voted as directed. If no instructions are specified, the proxy will be voted FOR Proposal 1.

Signature of Stockholder

Date

Note: Please sign exactly as your name or names appear on this Proxy. When shares are held jointly, each holder  
should sign. When signing as executor, administrator, attorney, trustee or guardian, please give full title as such. If  
signer is a corporation, please sign full corporate name by duly authorized officer, giving full title as such. If signer is  
a partnership, please sign in partnership name by authorized person.

**INTELLIGENT SYSTEMS CORPORATION  
PROXY SOLICITED ON BEHALF OF BOARD OF DIRECTORS**

The undersigned, a stockholder of common stock, \$.01 par value (the Common Stock ) of Intelligent Systems Corporation, a Georgia corporation (the Company ) hereby appoints J. Leland Strange and Bonnie L. Herron, and each of them with full power of substitution, proxies to vote at the Annual Meeting of Stockholders of the Company to be held on May 27, 2010 at 4:00 p.m., local time, and at any adjournment or adjournments thereof, hereby revoking any proxies heretofore given, to vote all shares of Common Stock of the Company held or owned by the undersigned as of the record date, April 9, 2010 as directed on the reverse, and in their discretion, upon such other matters as may come before the meeting.

**(To be Signed on Reverse Side)**

**SEE REVERSE**

**SIDE**

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