COMMERCE BANCORP INC /NJ/ Form 425 October 25, 2007

Filed by Commerce Bancorp, Inc.
Pursuant to Rule 425
under the Securities Act of 1933 and
deemed filed pursuant to Rule 14a-12 under
the Securities Exchange Act of 1934
Subject Company: Commerce Bancorp, Inc.
Commission File No.: 1-12069

### **Forward Looking Statements**

The information presented may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and any comparable safe harbour provisions of applicable Canadian legislation, including, but not limited to, statements relating to anticipated financial and operating results, the companies plans, objectives, expectations and intentions, cost savings and other statements, including words such as anticipate, may, and other similar expressions. Such statements are based estimate, expect, intend, will, should, current beliefs and expectations of our management and involve a number of significant risks and uncertainties. Actual results may differ materially from the results anticipated in these forward-looking statements. The following factors, among others, could cause or contribute to such material differences: the ability to obtain the approval of the transaction by Commerce Bancorp, Inc. stockholders; the ability to realize the expected synergies resulting for the transaction in the amounts or in the timeframe anticipated; the ability to integrate Commerce Bancorp, Inc. s businesses into those of TD Bank Financial Group in a timely and cost-efficient manner; and the ability to obtain governmental approvals of the transaction or to satisfy other conditions to the transaction on the proposed terms and timeframe. Additional factors that could cause TD Bank Financial Group s and Commerce Bancorp, Inc. s results to differ materially from those described in the forward-looking statements can be found in the 2006 Annual Report on Form 40-F for The Toronto-Dominion Bank and the 2006 Annual Report on Form 10-K of Commerce Bancorp, Inc. filed with the Securities and Exchange Commission and available at the Securities and Exchange Commission s Internet site (<a href="http://www.sec.gov">http://www.sec.gov</a>).

The proposed merger transaction involving The Toronto-Dominion Bank and Commerce Bancorp, Inc. will be submitted to Commerce Bancorp s shareholders for their consideration. Shareholders are encouraged to read the proxy statement/prospectus regarding the proposed transaction when it becomes available because it will contain important information. Shareholders will be able to obtain a free copy of the proxy statement/prospectus, as well as other filings containing information about The Toronto-Dominion Bank and Commerce Bancorp, Inc., without charge, at the SEC s Internet site (http://www.sec.gov). Copies of the proxy statement/prospectus and the filings with the SEC that will be incorporated by reference in the proxy statement/prospectus can also be obtained, when available, without charge, by directing a request to TD Bank Financial Group, 66 Wellington Street West, Toronto, ON M5K 1A2, Attention: Investor Relations, (416) 308-9030, or to Commerce Bancorp, Inc., Shareholder Relations, 1701 Route 70 East, Cherry Hill, NJ 08034-5400, (856) 751-9000.

The Toronto-Dominion Bank, Commerce Bancorp, Inc., their respective directors and executive officers and other persons may be deemed to be participants in the solicitation of proxies in respect of the proposed transaction. Information regarding The Toronto-Dominion Bank s directors and executive officers is available in its Annual Report on Form 40-F for the year ended October 31, 2006, which was filed with the Securities and Exchange Commission on December 11, 2006, and its notice of annual meeting and proxy circular for its most recent annual meeting, which was filed with the Securities and Exchange Commission on February 23, 2007. Information regarding Commerce Bancorp, Inc. s directors and executive officers is available in Commerce Bancorp, Inc. s proxy statement for its most recent annual meeting, which was filed with the Securities and Exchange Commission on April 13, 2007. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the proxy statement/prospectus and other relevant materials to be filed with the SEC when they become available.

## **CONTACTS**

Douglas J. Pauls Chief Financial Officer C. Edward Jordan, Jr. Executive Vice President

# (856) 751-9000 COMMERCE BANCORP REPORTS QUARTERLY RESULTS

October 25, 2007 Cherry Hill, New Jersey Commerce Bancorp, Inc. (NYSE Symbol: CBH) reports a net loss of \$47.9 million for the quarter ended September 30, 2007, due primarily to an investment portfolio restructure. Commerce also reports increased assets, deposits and loans.

# <u>THIRD QUARTER FINANCIAL HIGHLIGHTS</u> September 30, 2007

|                     |   |           |         | %      |
|---------------------|---|-----------|---------|--------|
|                     |   |           |         | Change |
| Total Assets:       |   | \$ 50.0   | Billion | 15%    |
| Core Deposits:      |   | \$ 44.8   | Billion | 16%    |
| Total (Net) Loans:  |   | \$ 16.9   | Billion | 16%    |
| Total Revenues:     |   | \$350.8   | Million | (26)%  |
| Net Loss:           |   | \$ (47.9) | Million | (160)% |
| Net Loss Per Share: |   | \$ (.24)  |         | (159)% |
|                     | 2 |           |         |        |

#### **Financial Summary**

### **Balance Sheet**

## Deposits:

Core deposits increased \$6.2 billion, up 16%, for the prior 12 months, while total deposits increased \$6.4 billion, or 16%, for the prior 12 months.

Annualized core deposit growth per store was \$15 million.

Comparable store core deposit growth was 15%.

Commercial core deposits grew 19% to \$18.2 billion.

New York City core deposits increased to \$7.3 billion, up 25%.

#### Loans:

Net loans grew \$2.3 billion, or 16%, to \$16.9 billion.

#### Third Quarter Results

During the third quarter, the Company transferred approximately \$7.4 billion of primarily fixed-rate investment securities from its available for sale portfolio to a trading portfolio as part of an investment portfolio restructure. To reduce its exposure to changes in interest rates, the Company intends to sell the securities in the trading portfolio during the fourth quarter of 2007 and reinvest those proceeds in short-term, floating rate, AAA-rated securities. In connection with the transfer, the Company recorded a pre-tax loss of approximately \$175.3 million.

Primarily as a result of two residential development credits being moved to non-accrual status, the Company s third quarter provision for loan losses totaled \$26.0 million, an increase of \$13.5 million over the second quarter of 2007.

Included in the Company s third quarter results are pre-tax losses of approximately \$4.1 million related to the Company s equity method investments.

The investment portfolio restructure, the additional provision for loan losses and the net losses on the Company s equity method investments amounted to after tax charges of approximately \$121.4 million, or \$.61 per share, during the third quarter.

As a result of these charges, third quarter net loss was \$47.9 million and net loss per share was \$.24.

## **Expansion**

During the first nine months of 2007, the Company opened 29 new stores.

In 2007, the Company expects to open a total of +/- 50 stores, which will increase total stores to approximately 480.

The Company has received approval for six branches from the OCC since June 29, 2007.

# **The Commercial Bank**

|                           |          |            |             | %        |
|---------------------------|----------|------------|-------------|----------|
|                           | 9/30/07  | 9/30/06    | \$ Increase | Increase |
|                           |          | (dollars i | n millions) |          |
| Commercial Core Deposits: | \$18,180 | \$15,214   | \$2,966     | 19%      |
| Commercial Loans:         | 10,798   | 9,274      | 1,524       | 16       |
|                           |          |            |             |          |

# **Lending**

Loans increased 16% to \$17.1 billion from the third quarter of 2006 and the growth was widespread throughout all loan categories.

# Regional Loan Growth:

|                    |          |                      |                    | %        | % of Total |
|--------------------|----------|----------------------|--------------------|----------|------------|
|                    | 9/30/07  | 9/30/06              | \$ Increase        | Increase | Growth     |
|                    |          | (                    | dollars in million | ns)      |            |
| Metro New York     | \$ 8,861 | \$ 7,445             | \$1,416            | 19%      | 60%        |
| Metro Philadelphia | 7,353    | 6,742                | 611                | 9        | 26         |
| Metro Washington   | 354      | 156                  | 198                | 126      | 8          |
| Southeast Florida  | 490      | 354                  | 136                | 38       | 6          |
| Total:             | \$17,058 | \$14,697             | \$2,361            | 16%      | 100%       |
| I Otal.            | \$17,036 | φ1 <del>4,</del> 097 | φ <b>2,301</b>     | 10%      | 100%       |

# Loan Composition:

|                        |          |       | % of          |           |             |          |
|------------------------|----------|-------|---------------|-----------|-------------|----------|
|                        | 9/30/07  | Total | 9/30/06       | Total     | \$ Increase | Increase |
|                        |          |       | (dollars in n | nillions) |             |          |
| Commercial             | \$ 4,706 | 28%   | \$ 3,873      | 26%       | \$ 833      | 22%      |
| Owner-Occupied RE      | 3,086    | 18    | 2,729         | 19        | 357         | 13       |
| Total Commercial       | 7,792    | 46    | 6,602         | 45        | 1,190       | 18       |
| Consumer               | 6,261    | 37    | 5,424         | 37        | 837         | 15       |
| Commercial Real Estate | 3,005    | 17    | 2,671         | 18        | 334         | 12       |
| Total Loans            | \$17,058 | 100%  | \$14,697      | 100%      | \$2,361     | 16%      |

The loan-to-deposit ratio was 37% at September 30, 2007.

4

## **Asset Quality**

|  | Quarter Ended |         |         |  |  |
|--|---------------|---------|---------|--|--|
|  | 9/30/07       | 6/30/07 | 9/30/06 |  |  |
| Non-Performing Assets/Assets               | .20%          | .12%    | .11%    |  |  |
| Net Loan Charge-Offs                       | .23%          | .18%    | .09%    |  |  |
| Reserve for Credit Losses/Gross Loans      | 1.09%         | 1.04%   | 1.05%   |  |  |
| Non-Performing Loan Coverage               | 190%          | 334%    | 341%    |  |  |
| Non-Performing Assets/Capital and Reserves | 3%            | 2%      | 2%      |  |  |

Non-performing assets and loans past due 90 days at September 30, 2007 totaled \$101.9 million or .20% of total assets, versus \$56.9 million, or .12% of total assets, at June 30, 2007 and \$47.8 million, or .11% of total assets, at September 30, 2006.

The increase in non-performing assets was primarily the result of two residential development credits, totaling approximately \$34.5 million, which were transferred to non-accrual during the quarter. As a result, the Company s third quarter provision for loan losses totaled \$26.0 million, an increase of \$13.5 million over the amount recorded in the second quarter of 2007.

# **Income Statement**

|                       |      | Three Months Ended |      |        | Nine Months Ended |         |             |         |         |          |
|-----------------------|------|--------------------|------|--------|-------------------|---------|-------------|---------|---------|----------|
|                       |      |                    |      |        | %                 |         |             |         |         | %        |
|                       | 9/   | 30/07              | 9/   | 30/06  | Change            | 9/      | 30/07       | 9/      | 30/06   | Change   |
|                       |      |                    |      | (doll  | ars in thousands  | , excep | t per share | data)   |         |          |
| Total Revenues:       | \$35 | 50,808             | \$47 | 72,527 | (26)%             | \$1,3   | 62,612      | \$1,3   | 373,352 | (1)%     |
| Total Expenses:       | 4(   | )4,435             | 34   | 13,469 | 18                | 1,1     | 55,115      | 9       | 92,587  | 16       |
| Net (Loss)/Income:    | (4   | 17,911)            | 7    | 79,669 | (160)             | 1       | 06,928      | 2       | 236,486 | (55)     |
| Net (Loss)/Income Per |      |                    |      |        |                   |         |             |         |         |          |
| Share:                | \$   | (.24)              | \$   | .41    | (159)             | \$      | .54         | \$      | 1.23    | (56)     |
| <b>Balance Sheet</b>  |      |                    |      |        |                   |         |             |         |         |          |
|                       |      |                    |      |        |                   |         |             |         |         | %        |
|                       |      |                    |      |        | 9/30/07           | 9/3     | 0/06        | \$ Inc  | crease  | Increase |
|                       |      |                    |      |        |                   | (       | dollars in  | million | s)      |          |
| Total Assets:         |      |                    |      |        | \$49,994          | \$43    | ,304        | \$6,    | 690     | 15%      |
| Total Loans (Net):    |      |                    |      |        | 16,881            | 14      | ,551        | 2,      | 330     | 16       |
| Core Deposits:        |      |                    |      |        | 44,751            | 38      | ,539        | 6,      | 212     | 16       |
| Total Deposits:       |      |                    |      |        | 46,534            | 40      | ,142        | 6,      | 392     | 16       |
| •                     |      |                    |      |        | 5                 |         |             |         |         |          |

# **Regional Deposit Growth**

Core deposit growth by region is as follows:

|                            | # of<br>Stores | 9/30/07  | 9/30/06       | \$<br>Increase | %<br>Increase | Average<br>Store<br>Size | Annualized<br>Growth/<br>Store |
|----------------------------|----------------|----------|---------------|----------------|---------------|--------------------------|--------------------------------|
|                            |                |          | (dollars in n | nillions)      |               |                          |                                |
| Northern New Jersey        | 148            | \$12,900 | \$11,952      | \$ 948         | 8%            | \$ 87                    | \$ 7                           |
| New York City              | 61             | 7,300    | 5,827         | 1,473          | 25            | 120                      | 26                             |
| Long Island/Westchester/CT | 55             | 4,934    | 3,640         | 1,294          | 36            | 90                       | 26                             |
| Metro New York             | 264            | \$25,134 | \$21,419      | \$3,715        | 17%           | \$ 95                    | \$ 15                          |
| Metro Philadelphia         | 156            | 18,610   | 16,496        | 2,114          | 13            | 119                      | 15                             |
| Metro Washington           | 21             | 536      | 370           | 166            | 45            | 26                       | 10                             |
| Southeast Florida          | 16             | 471      | 254           | 217            | 85            | 29                       | 21                             |
|                            |                |          |               |                |               |                          |                                |
| Total Core Deposits        | 457            | \$44,751 | \$38,539      | \$6,212        | 16%           | \$ 98                    | \$ 15                          |
| Total Deposits             |                | \$46,534 | \$40,142      | \$6,392        | 16%           | \$102                    | \$ 15                          |

Metro New York remains the Company s largest and fastest growing market with core deposits of \$25.1 billion, an increase of 17% over the third quarter of 2006.

# **Comparable Store Core Deposit Growth**

Comparable store deposit growth is measured as the year-over-year percentage increase in core deposits for stores open one year or more at the balance sheet date.

|                            | Core Deposit Growth |          |  |
|----------------------------|---------------------|----------|--|
|                            |                     | Comp     |  |
|                            | # of                | Store    |  |
|                            | Stores              | Increase |  |
| Metro Philadelphia         | 151                 | 12%      |  |
| Northern New Jersey        | 134                 | 8        |  |
| New York City              | 50                  | 25       |  |
| Long Island/Westchester/CT | 47                  | 29       |  |
| Metro Washington           | 12                  | 27       |  |
| Southeast Florida          | 8                   | 43       |  |
| Total                      | 402                 | 15%      |  |

# **Core Deposits**

Core deposit growth by type of account is as follows:

|                           |               |                   |             |                    |             | 3rd<br>Quarter<br>Cost of |
|---------------------------|---------------|-------------------|-------------|--------------------|-------------|---------------------------|
|                           |               | 9/30/07           | 9/30/06     | \$ Changa          | %<br>Changa | Funds                     |
|                           |               | 9/30/07           | 9/30/06     | \$ Change          | Change      | runas                     |
|                           |               |                   | (do         | llars in millions) | )           |                           |
| Demand                    |               | \$ 9,190          | \$ 8,650    | \$ 540             | 6%          | 0.00%                     |
| Interest Bearing Demand   |               | 20,277            | 15,693      | 4,584              | 29          | 3.69                      |
| Savings                   |               | 10,956            | 10,620      | 336                | 3           | 2.90                      |
| Subtotal                  |               | 40,423            | 34,963      | 5,460              | 16%         | 2.63%                     |
| Time                      |               | 4,328             | 3,576       | 752                | 21          | 4.55                      |
| Total Core Deposits:      |               | \$44,751          | \$38,539    | \$6,212            | 16%         | 2.82%                     |
| Core deposit growth by ty | pe of custome | er is as follows: |             |                    |             |                           |
|                           |               |                   |             |                    |             | %                         |
|                           | 9/30/07       | % Total           | 9/30/06     | % Total            | \$ Increase | Increase                  |
|                           |               |                   | (dollars in | millions)          |             |                           |
| Consumer                  | \$18,206      | 41%               | \$15,702    | 41%                | \$2,504     | 16%                       |
| Commercial                | 18,180        | 40                | 15,214      | 39                 | 2,966       | 19                        |
| Government                | 8,365         | 19                | 7,623       | 20                 | 742         | 10                        |
| Total                     | \$44,751      | 100%              | \$38,539    | 100%               | \$6,212     | 16%                       |
|                           |               | ,                 | 7           |                    |             |                           |

### Net Income and Net Income Per Share

Net loss totaled \$47.9 million for the third quarter of 2007, compared to net income of \$79.7 million for the third quarter of 2006. On a diluted per share basis, net loss for the third quarter of 2007 was \$.24 compared to net income of \$.41 for the third quarter of 2006.

For the first nine months of 2007, net income totaled \$106.9 million, compared to \$236.5 million for the first nine months of 2006. On a diluted per share basis, net income for the first nine months of 2007 was \$.54 compared to \$1.23 for the first nine months of 2006.

The Company s net results for the third quarter and first nine months of 2007 were impacted by the \$175.3 million pre-tax loss related to the investment portfolio restructure, as well as the increased third quarter provision for loan and lease losses. In addition, included in the Company s results for the third quarter and first nine months of 2007 are \$4.1 million and \$11.6 million, respectively, of net losses related to the Company s equity method investments.

|                                 | Three Months Ended |         |     |         | Nine Months Ended |        |           |       |        |             |  |
|---------------------------------|--------------------|---------|-----|---------|-------------------|--------|-----------|-------|--------|-------------|--|
|                                 | 9/                 | 30/07   | 9/  | 30/06   | % Change          | 9/:    | 30/07     | 9/    | /30/06 | %<br>Change |  |
|                                 |                    |         |     | (dollar | rs in thousands,  | except | per share | data) |        |             |  |
| Net (Loss)/Income:              | \$(4               | 17,911) | \$7 | 9,669   | (160)%            | \$10   | 6,928     | \$23  | 36,486 | (55)%       |  |
| Net (Loss)/Income Per<br>Share: | \$                 | (.24)   | \$  | .41     | (159)             | \$     | .54       | \$    | 1.23   | (56)%       |  |
|                                 |                    |         |     |         | O                 |        |           |       |        |             |  |

#### **Net Interest Income and Net Interest Margin**

Net interest income for the third quarter totaled \$347.1 million, an 8% increase over the \$322.0 million recorded a year ago. For the first nine months of 2007, the Company recorded net interest income of \$1.0 billion, an 8% increase over the \$948.8 million earned in the first nine months of 2006. The increase in net interest income during the quarter and first nine months was due to volume increases in interest earning assets resulting from the Company s continued deposit growth.

The net interest margin for the third quarter of 2007 decreased to 3.13%, compared to 3.22% for the second quarter of 2007, and was down 14 basis points from the 3.27% margin for the third quarter of 2006.

On a tax equivalent basis, the Company recorded \$354.0 million in net interest income in the third quarter of 2007, an increase of \$25.8 million or 8% over the third quarter of 2006. Net interest income on a tax equivalent basis of \$1.0 billion was earned in the first nine months of 2007, an increase of \$77.7 million or 8% over the first nine months of 2006.

### **Net Interest Income and Rate/Volume Analysis**

As shown below, the increase in net interest income on a tax equivalent basis was due to volume increases in the Company s earning assets, which were fueled by the Company s continued deposit growth. The Company s continuing ability to grow deposits produces net interest income growth, despite rate compression.

|                   | Net Interest Income |                  |          |          |  |  |  |
|-------------------|---------------------|------------------|----------|----------|--|--|--|
| September         | Volume              | Rate             | Total    | %        |  |  |  |
| 2007 vs. 2006     | Increase            | Change           | Increase | Increase |  |  |  |
|                   |                     | (dollars in thou | ısands)  |          |  |  |  |
| Quarter           | \$ 38,931           | (\$13,090)       | \$25,841 | 8%       |  |  |  |
| First Nine Months | \$134,456           | (\$56,796)       | \$77,660 | 8%       |  |  |  |
|                   | 9                   |                  |          |          |  |  |  |

#### **Non-Interest Income**

Excluding net investment securities losses, non-interest income for the third quarter of 2007 increased to \$179.0 million from \$150.6 million a year ago, a 19% increase. On the same basis, non-interest income for the first nine months of 2007 increased to \$512.2 million from \$424.5 million a year ago, a 21% increase. The increases in non-interest income are primarily attributable to the increase in deposit charges and service fees of 23% and 26% for the third quarter and first nine months of 2007, respectively.

Non-interest income for the third quarter and the first nine months of 2007 is more fully depicted below:

|                       | Thre       | ee Months Ended | l           | Nine Months Ended |           |        |  |
|-----------------------|------------|-----------------|-------------|-------------------|-----------|--------|--|
|                       |            |                 | %           |                   |           | %      |  |
|                       | 9/30/07    | 9/30/06         | Change      | 9/30/07           | 9/30/06   | Change |  |
|                       |            |                 | (dollars in | thousands)        |           |        |  |
| Deposit Charges &     |            |                 |             |                   |           |        |  |
| Service Fees          | \$ 119,771 | \$ 97,436       | 23%         | \$ 341,890        | \$271,370 | 26%    |  |
| Other Operating       |            |                 |             |                   |           |        |  |
| Income:               |            |                 |             |                   |           |        |  |
| Commerce Banc         |            |                 |             |                   |           |        |  |
| Insurance             | 21,860     | 21,189          | 3           | 67,594            | 63,706    | 6      |  |
| Commerce Capital      |            |                 |             |                   |           |        |  |
| Markets               | 6,938      | 6,851           | 1           | 22,243            | 20,348    | 9      |  |
| Operating Lease       |            |                 |             |                   |           |        |  |
| Revenue               | 4,994      | 4,347           | 15          | 15,045            | 11,324    | 33     |  |
| Loan Brokerage Fees   | 2,106      | 2,386           | (12)        | 7,710             | 6,505     | 19     |  |
| Other                 | 23,360     | 18,348          | 27          | 57,691            | 51,262    | 13     |  |
| Total Other Operating |            |                 |             |                   |           |        |  |
| Income                | 59,258     | 53,121          | 12          | 170,283           | 153,145   | 11     |  |
| Subtotal              | 179,029    | 150,557         | 19          | 512,173           | 424,515   | 21     |  |
| Net Investment        | 177,027    | 100,007         | 17          | 312,173           | 12 1,5 15 | 21     |  |
| Securities Losses     | (175,343)  |                 |             | (172,464)         |           |        |  |
|                       |            |                 |             | , ,               |           |        |  |
| Total Non-Interest    |            |                 |             |                   |           |        |  |
| Income                | \$ 3,686   | \$150,557       | (98)%       | \$ 339,709        | \$424,515 | (20)%  |  |

### **Non-Interest Expenses**

Non-interest expenses for the third quarter of 2007 were \$404.4 million, up 18% from \$343.5 million a year ago. Non-interest expenses for the first nine months of 2007 were \$1.2 billion, up 16% from \$992.6 million a year ago. The increases in non-interest expenses for the third quarter and nine months ended September 30, 2007 were widespread throughout non-interest expense categories, reflecting the Company s store expansion program.

Included in non-interest expenses are increased FDIC assessments of \$5.9 million and \$14.2 million for the third quarter and first nine months of 2007, respectively, compared to the same periods a year ago. Excluding these amounts, the Company s non-interest expenses would have increased by 16% and 15% for the third quarter and first nine months of 2007, respectively, as compared to the prior year.

#### **Investments**

At September 30, 2007, total investments increased to \$29.1 billion. Detailed below is information regarding the composition and characteristics of the Company's investment portfolio at September 30, 2007. The table excludes investments held in the trading portfolio at Commerce Capital Markets, which amounted to \$110.0 million at September 30, 2007 and are primarily short-term tax-exempt notes.

| Product Description  | Trading  | Available<br>For Sale | Held to<br>Maturity  | Total    |
|--|----------|-----------------------|----------------------|----------|
| Martana hashad Cannidian   |          | (ın m                 | nillions)            |          |
| Mortgage-backed Securities: Federal Agencies Pass Through Certificates |          |                       |                      |          |
| (AAA Rated)  | \$1,427  | \$ 447                | \$ 1,882             | \$ 3,756 |
| Collateralized Mortgage Obligations (AAA                               |          |                       |                      |          |
| Rated)   | 5,160    | 6,208                 | 10,428               | 21,796   |
| Obligations of State and Political<br>Subdivisions/Other               | 613      | 710                   | 2,131                | 3,454    |
| Total  | \$7,200  | \$7,365               | \$14,441             | \$29,006 |
| Total  | \$ 7,200 | \$ 7,303              | Ф1 <del>4,44</del> 1 | \$29,000 |
| Duration (in years)  | 5.09     | 3.67                  | 4.07                 | 4.22     |
| Average Life (in years)  | 6.81     | 6.18                  | 6.17                 | 6.34     |
| Quarterly Average Yield  | 5.92%    | 5.70%                 | 5.37%                | 5.54%    |

At September 30, 2007, the after tax depreciation of the Company s available for sale portfolio was \$40.5 million. **Capital Resources** 

Stockholders equity at September 30, 2007 increased to \$2.9 billion, a \$222.3 million increase, or 8% over stockholders equity of \$2.7 billion at September 30, 2006.

Return on average stockholders equity (ROE) for the third quarter and nine months ending September 30, 2007 and 2006 is shown in the table below. ROE for the third quarter and nine months ending September 30, 2007 were impacted by the investment portfolio restructure, provision for loan losses and net losses related to the Company s equity method investments.

| Three Months Ended |         | Nine Months Ended |         |
|--------------------|---------|-------------------|---------|
| 9/30/07            | 9/30/06 | 9/30/07           | 9/30/06 |
| (6.47)%            | 12.06%  | 4.89%             | 12.61%  |
|                    |         | 11                |         |

At September 30, 2007, the Company s book value per share was \$14.68, a 6% increase over the book value per share of \$13.85 at September 30, 2006.

The Company s capital ratios at September 30, 2007 were as follows:

|                |          | Regulatory       |
|----------------|----------|------------------|
|                |          | Guidelines       |
|                | Commerce | Well Capitalized |
| Leverage Ratio | 5.81%    | 5.00%            |
| Tier I         | 11.24%   | 6.00%            |
| Total Capital  | 12.00%   | 10.00%           |

### **New Stores**

During the third quarter of 2007, the Company added 15 new stores, increasing the total stores to 457. During the last three years, the Company has added 160 of its 457 stores.

Stores opened during the third quarter were as follows:

# Metropolitan New York

| Location          | County           |  |
|-------------------|------------------|--|
| Green Brook       | Somerset (NJ)    |  |
| Larchmont Village | Westchester (NY) |  |
| City Hall         | New York (NY)    |  |
| North Arlington   | Bergen (NJ)      |  |
| Shelton           | Fairfield (CT)   |  |
| Pelham Parkway    | Bronx (NY)       |  |
| Shirley           | Suffolk (NY)     |  |
| Oakland           | Bergen (NJ)      |  |
| Morristown        | Morris (NJ)      |  |
|                   |                  |  |

Metropolitan Washington, D.C.

| Location | County |
|----------|--------|
| LOCATION | County |

Germantown Montgomery (MD)
Leesburg Loudoun (VA)

Southeastern Florida

LocationCountyCoral Springs/UniversityBroward (FL)DeerwoodMiami-Dade (FL)Coral GablesMiami-Dade (FL)Riviera BeachPalm Beach (FL)

12

### Merger Agreement with The Toronto-Dominion Bank (TD)

On October 2, 2007, the Company and TD entered into an Agreement and Plan of Merger (the Merger Agreement), pursuant to which TD will acquire the Company and the Company will become a wholly-owned subsidiary of TD. The board of directors of the Company approved the Merger Agreement and has adopted a resolution recommending the approval of the Merger Agreement by the Company s shareholders. The Company has agreed to put the merger agreement before the shareholders for their approval. When it becomes available, Commerce shareholders are urged to read the proxy statement/prospectus regarding the merger that will be filed with the Securities and Exchange Commission (SEC). The proxy statement/prospectus will contain additional information about the merger and the special meeting of Commerce shareholders that will be held to vote on the merger agreement. Subject to customary closing conditions, the merge