DOWNEY FINANCIAL CORP Form 10-K March 01, 2007

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United States Securities And Exchange Commission Washington, D.C. 20549

## Form 10-K

(Mark One)

Annual report pursuant to Section 13 or 15(d) of the Securities Exchange

Act of 1934 for the fiscal year ended December 31, 2006 or

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from to

Commission File Number 1-13578

# DOWNEY FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

3501 Jamboree Road, Newport Beach, California

(Address of principal executive offices)

33-0633413

(I.R.S. Employer Identification No.)

92660

(Zip Code)

Registrant's telephone number, including area code: (949) 854-0300

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Common Stock, \$0.01 par value

Name of each exchange on which registered

New York Stock Exchange

Pacific Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes b No "

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or section 15(d) of the Act. Yes "No b

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. b

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer by Accelerated filer Non-accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer in Rule 12b

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act.) Yes " No  $\flat$ 

The aggregate market value of the registrant soutstanding Common Stock held by non-affiliates on June 30, 2006, based upon the closing sale price on that date of \$67.85, as quoted on the New York Stock Exchange, was \$1,428,780,483.

At February 28, 2007, 27,853,783 shares of the Registrant's Common Stock, \$0.01 par value, were outstanding.

Documents Incorporated by Reference: Portions of the Registrant's Proxy Statement to be filed with the Securities and Exchange Commission in connection with the Annual Meeting of Stockholders to be held April 25, 2007 are incorporated by reference in Part III hereof.

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## PART I

Certain matters discussed in this Annual Report may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and, as such, may involve risks and uncertainties. These forward-looking statements relate to, among other things, expectations of the business environment in which Downey Financial Corp. ("Downey," "we," "us" and "our") operates, projections of future performance, perceived opportunities in the market and statements regarding our mission and vision. Some forward-looking statements may be identified by use of terms such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could" or "may." Our actual results, performance or achievements may differ significantly from the results, performance or achievements expressed or implied in such forward-looking statements. For additional information concerning the factors that may cause such a difference, see Item 1A. Risk Factors on page 20. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made, except as required by law.

## **ITEM 1. BUSINESS**

#### **GENERAL**

We were incorporated in Delaware on October 21, 1994. On January 23, 1995, after we obtained necessary stockholder and regulatory approvals, we acquired 100% of the issued and outstanding capital stock of Downey Savings and Loan Association ("Bank") and the Bank s stockholders became holders of our stock. Downey was thereafter funded by the Bank and presently operates as the Bank s holding company. Our stock is traded on the New York Stock Exchange under the trading symbol "DSL."

Corporate Governance Guidelines, charters for the Audit, Compensation, and Nominating and Corporate Governance Committees of the Board of Directors and Code of Ethical Conduct for Directors and Financial Officers and Summary of the Employee Code of Ethical Conduct are available free of charge from our internet site, www.downeysavings.com, by clicking on "Investor Relations" on our home page and proceeding to "Corporate Governance." Annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports are posted on our internet site as soon as reasonably practical after we file them with the SEC and are available free of charge under "Reports - Corporate Filings" on our "Investor Relations" page.

The Bank was formed in 1957 as a California-licensed savings and loan association and converted to a federal charter in 1995. As of December 31, 2006, the Bank conducts its business primarily through 172 retail deposit branches, including 91 full-service, in-store branches.

The Bank is regulated or affected by the following governmental entities and laws:

- As a federally chartered savings association, the Bank s activities and investments are generally governed by the Home Owners Loan Act, as amended, and regulations and policies of the Office of Thrift Supervision ("OTS").
- The Bank and Downey are subject to the primary regulatory and supervisory jurisdiction of the OTS.
- As a federally insured depository institution, the Bank is regulated and supervised by the Federal Deposit Insurance Corporation ("FDIC") with respect to some of its activities and investments.
- The Bank is a member of the Federal Home Loan Bank ("FHLB") of San Francisco, which is one of the 12 regional banks for federally insured depository institutions comprising the FHLB System.
- The Bank s savings deposits are insured through the Deposit Insurance Fund ("DIF") of the FDIC, an instrumentality of the United States government.
- The Bank is regulated by the Federal Reserve with respect to reserves the Bank is required to maintain against deposits and other matters.

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General economic conditions, the monetary and fiscal policies of the federal government and the regulatory policies of governmental authorities significantly influence our operations. Additionally, interest rates on competing investments and general market interest rates influence our deposit flows and the costs we incur on interest-bearing liabilities, which represent our cost of funds. Similarly, market interest rates and other factors that affect the supply of, and demand for, housing and the availability of funds affect our loan volume, our yields on loans and mortgage-backed securities, as well as the valuation of our mortgage servicing rights ("MSRs") associated with the loans we service for others.

Our primary business is banking and we are also involved in real estate investments, each of which we discuss further below.

## **BANKING ACTIVITIES**

Banking is our primary business. Our banking activities focus on:

- attracting funds from the general public and institutions and obtaining borrowings;
- originating and investing in loans, primarily residential real estate mortgage loans, investment securities and mortgage-backed securities; and
- originating and selling loans to investors in the secondary markets.

Mortgage-backed securities include mortgage pass-through securities issued by other entities and securities issued or guaranteed by government-sponsored enterprises like the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and the Government National Mortgage Association.

Our primary sources of revenue from our banking business are:

- interest we earn on loans, investment securities and mortgage-backed securities;
- fees we earn on loans and deposits;
- gains on sales of loans, investment securities and mortgage-backed securities; and
- income we earn on loans that we service for investors.

Our principal expenses in connection with our banking business are:

- interest we incur on our interest-bearing liabilities, including deposits and borrowings;
- credit related costs; and
- general and administrative costs.

Our primary sources of funds from our banking business are:

- retail deposits;
- principal and interest payments on our loans, investment securities and mortgage-backed securities;
- proceeds from sales of loans, investment securities and mortgage-backed securities; and
- · borrowings.

Scheduled payments we receive on our loans and mortgage-backed securities and certain fees from loans and deposits are a relatively stable source of funds. However, the funds we receive from sales and prepayment of loans and mortgage-backed securities can vary widely. Below is a detailed discussion of our banking activities.

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#### **Lending Activities**

Our lending activities emphasize originating first mortgage loans secured by residential properties. We continue to focus on origination of adjustable rate single family mortgage loans for our portfolio. To a lesser extent, we originate for portfolio other loans including:

- home equity loans and lines of credit;
- multi-family loans secured by real estate;
- commercial real estate loans, with income producing capabilities;
- construction and land loans to developers for single family and multi-family residential properties and commercial retail neighborhood shopping center projects;
- loans to individuals for the construction and permanent financing of single family homes;
- residential lot loans; and
- consumer loans.

We will also continue our secondary marketing activities of originating and selling single family mortgage loans to various investors.

For more information, see Secondary Marketing and Loan Servicing Activities on page 5. For additional information on the composition of our loan and mortgage-backed securities portfolio, see Loans and Mortgage-Backed Securities on page 41.

## Loan and Mortgage-Backed Securities Portfolio

We carry loans held for investment at cost. Net loans are adjusted for unamortized premiums and unearned discounts, which are amortized into interest income using the interest method. Investments in mortgage-backed securities represent participating interests in pools of first mortgage loans and are typically serviced by the issuers of the securities. We carry mortgage-backed securities held to maturity at unpaid principal balances, which are adjusted for unamortized premiums and unearned discounts. We amortize premiums and discounts on mortgage-backed securities using the interest method.

We identify loans that may be sold before their maturity. In our balance sheets, we classify these as loans held for sale and record them at the lower of cost or fair value on an aggregate basis. The cost includes a basis adjustment to the loan at funding

resulting from the change in the fair value of the associated interest rate lock derivative from the date of rate lock to the date of funding. We recognize net unrealized losses on these loans, if any, in a valuation allowance by making charges to our income.

We carry mortgage-backed securities available for sale at fair value. In stockholders equity on our balance sheet, we report net unrealized gains or losses on these securities, net of income taxes, as accumulated other comprehensive income until realized, unless we deem the security other than temporarily impaired. If we determine the security is other than temporarily impaired, we charge the amount of the impairment to operations.

#### Residential Real Estate Lending

Our primary lending activity is originating mortgage loans secured by single family residential properties consisting of one-to-four units located primarily in California. Residential loans are originated:

- by loan officers located in our branches, loan centers and in a centralized call center, who also solicit loans from realtors and other business sources, including the internet; and
- by wholesale loan representatives who obtain loans submitted by mortgage brokers.

We provide these loans for borrowers to purchase residences or to refinance their existing mortgage loans, and they typically have contractual maturities at origination of 15 to 40 years. To limit the interest rate risk associated with these 15- to 40-year maturities, we, among other things, principally originate adjustable rate mortgage loans for our own loan portfolio. For more information, see Asset/Liability Management on page 8. We also originate residential fixed rate mortgage loans to meet consumer demand, but we sell the majority of these loans in the

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secondary market. We may, however, place residential fixed rate loans in our portfolio of loans held for investment if these fixed rate loans meet specific yield, interest rate risk and other approved guidelines, or to facilitate our sale of real estate acquired in settlement of loans. The average term of the fixed rate mortgage loans we originate for our own portfolio historically has been significantly shorter than their contractual maturity as a result of home sales, refinancings and prepayments. For more information, see Secondary Marketing and Loan Servicing Activities on page 5.

Our adjustable rate mortgage loans generally:

- either begin with an incentive interest rate ("start rate"), which is an interest rate below the current market rate, that adjusts to the applicable index plus a defined margin, subject to periodic and lifetime caps, after one, three, six or twelve months, or have a fixed interest rate for a period of three to five years then adjust semi-annually or annually thereafter;
- provide that the maximum interest rate cannot exceed the start rate by more than six to twelve percentage points, depending on the type of loan and the initial rate offered; and
- limit interest rate adjustments, for loans that adjust both the interest rate and payment amount simultaneously, to 1% per adjustment for those that adjust semi-annually and 2% per adjustment for those that adjust annually.

Most of our adjustable rate mortgage loans are option ARM products with an interest rate that adjusts monthly and a minimum monthly loan payment that adjusts annually. The start rate is lower than the fully-indexed rate and is the effective interest rate for the loan only during the first month. After the first month, interest accrues at the fully-indexed rate. The start rate, however, is used to calculate the minimum monthly loan payment for the first twelve months. The borrower is required to make at least the minimum monthly payment, but retains the option to make a larger payment to reduce loan principal and avoid negative amortization, or the addition to loan principal of accrued interest that exceeds the required minimum monthly loan payment. If the borrower chooses to make the required minimum monthly loan payment and the interest accrual, based on the fully-indexed rate, results in monthly interest due exceeding the payment amount, the loan balance will increase by the difference. These payment options are clearly defined in the loan documents signed by the borrower at funding and explained again on the borrower s monthly statement.

More particularly, these loans currently:

• limit the maximum loan balance to 110% of the original loan amount if the original loan-to-value ratio (a loan-to-value ratio is the proportion of the principal amount of the loan to the lower of the sales price or appraised value of the property securing the loan at origination) is greater than 75%, 115% if the loan-to-value ratio is 75% or less and up to 120% for

certain salable loans:

- have a lifetime interest rate cap, but no periodic cap on interest rate adjustments; and
- include a payment cap that limits the change in required minimum monthly loan payments to 7.5% per year, unless the loan is recast (i.e., a new monthly loan payment is calculated using the fully-indexed interest rate and provides for amortization of the loan balance over the remaining term of the loan). A loan is recast at the earlier of every five years or when the loan balance reaches the maximum level of loan balance permitted.

The maximum home loan we make, except for a limited amount related to Community Reinvestment Act ("CRA") activities, is equal to 97% of a property s appraised value; however, any loan in excess of 80% of appraised value generally requires private mortgage insurance. Typically, this insures the loan down to a 75% loan-to-value ratio, consistent with secondary marketing requirements. If a loan incurs negative amortization, the loan-to-value ratio could rise, which increases credit risk, and the fair value of the underlying collateral could be insufficient to satisfy fully the outstanding loan obligation in the event of a loan default.

Our loan portfolio held for investment does contain loans previously originated with a limit on the maximum loan balance of 125% of the original loan amount. At December 31, 2006, loans with the higher 125% limit on the maximum loan balance represented 3% of our adjustable rate one-to-four unit residential loan portfolio, while those with the 115% limit represented less than 2% and those with the 110% limit represented 80%. We permit adjustable rate mortgage loans to be assumed by qualified borrowers. For more information, see Loans and Mortgage-Backed Securities on page 41.

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While start rates of our loan products fluctuate with the market, we do not use them to qualify a loan applicant. Rather, we qualify an applicant for adjustable rate mortgage loans using a fully-amortizing payment calculated from the higher of the fully-indexed rate or, currently, for our:

- lower risk applicants:
  - 6.00% for owner occupied; or
  - 6.25% for non-owner occupied.
- higher risk applicants:
  - 7.00% for owner occupied; or
  - 7.25% for non-owner occupied.

For interest-only loans, we qualify applicants at the interest-only payment amount based on the interest rate applicable to the fixed rate period of the loan program.

During 2006, approximately 81% of our one-to-four unit residential real estate loans were originated or purchased through outside mortgage brokers with the remaining amount originated by our residential loan officers. Mortgage brokers do not operate from our offices and are not our employees.

We require that our residential real estate loans be approved at various levels of management, depending upon the amount of the loan and credit risk it presents. On a single family residential loan we originate for our portfolio, the maximum amount we generally will lend is \$3 million. Our average loan size, however, is much lower. In 2006, our average loan size was \$384,000.

In the approval process for the loans we originate or purchase, we assess both the value of the property securing the loan and the applicant sability to repay the loan. Qualified staff appraisers or outside appraisers establish the value of the collateral through appraisals or alternative valuation formats that meet regulatory requirements. Appraisal reports prepared by outside appraisers are selectively reviewed by our staff appraisers or by approved fee appraisers. We obtain information about the applicant s income, financial condition, employment and credit history. Depending on the loan product type, borrower credit history, and other underwriting criteria and judgment, we may not deem it necessary to verify stated borrower income and/or reported assets. We also require that borrowers obtain hazard insurance for all residential real estate loans covering the lower of the loan amount or the replacement value of the residence and, as required, flood insurance.

When underwriting a home equity loan or line of credit, all loans secured by a property are taken into account. The maximum amount Downey will lend is 80% of all combined loans to the property s appraised value. The loan-to-value ratio is calculated using the full credit line and, with respect to first mortgage loans subject to negative amortization, the maximum permissible loan balance. The risk involved with home equity loans and home equity lines of credit is similar to the risk involved with residential real estate loans.

#### Secondary Marketing and Loan Servicing Activities

As part of our secondary marketing activities, we originate residential real estate adjustable rate mortgage loans and fixed rate mortgage loans that we intend to sell. These loans are primarily secured by first liens on one-to-four unit residential properties and generally have maturities of 40 years or less.

We believe that servicing loans for others can be an important asset/liability management tool because it provides an asset whose value tends to move opposite to changes in market interest rates. In contrast to other components of the Bank s balance sheet, a loan servicing portfolio normally:

- increases in value as interest rates rise and loan prepayments decrease; and
- declines in value as interest rates fall and loan prepayments increase.

In addition, increased levels of servicing activity and the opportunity to offer our other financial services in servicing loans for others can provide us with additional income with minimal additional overhead costs.

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Depending upon market pricing for servicing, we sell loans either servicing retained or servicing released. When we sell loans servicing retained, we record gains or losses from these loans at the time of sale based on the difference between the net sales proceeds and the allocated basis of the loans sold. We capitalize MSRs that we acquire, whether through purchase or mortgage loans we originate and sell with servicing rights retained. We disclose MSRs associated with the origination and sale of loans in our financial statements as a component of the net gains on sales of loans and mortgage-backed securities. We recognize impairment losses on the MSRs through a valuation allowance and record any associated provision as a component of loan servicing income (loss), net category. For further information, see Note 1 on page 83 and Note 10 on page 99 of Notes to the Consolidated Financial Statements.

Generally, we use hedging programs to manage the interest rate risk of our secondary marketing activities. For further information, see Asset/Liability Management and Market Risk on page 53.

We may exchange loans we originate for sale with government-sponsored agencies for mortgage-backed securities collateralized by these loans. Our cost for the exchange, a monthly guaranty fee, is expressed as a percentage of the unpaid principal balance and is deducted from interest income. We carry these mortgage-backed securities available for sale at fair value. However, we record no gain or loss on the exchange until the securities are sold to a third party, usually that same day. Before we sell these securities to third parties, we show all changes in fair value as a separate component of stockholders equity as accumulated other comprehensive income, net of income taxes.

#### Multi-Family and Commercial Real Estate Lending

We provide permanent loans secured by multi-family and retail neighborhood shopping center properties. Our major loan officers conduct our multi-family and commercial real estate lending activities.

Multi-family and commercial real estate loans generally entail additional risks as compared with single family residential mortgage lending. We subject each loan, including loans to facilitate the sale of real estate we own, to our underwriting standards, which generally include:

- an evaluation of the borrower s creditworthiness and reputation; and
- an evaluation of the amount of the borrower s equity in the project as determined by an appraisal, sales and leasing information on the property, and cash flow projections.

To protect the value of the security for our loan, we require borrowers to maintain casualty insurance for the lesser of the loan amount or replacement cost. In addition, for non-residential loans in excess of \$500,000, we require the borrower to obtain comprehensive general liability insurance. All commercial real estate loans we originate must be approved by at least two of our officers, one of whom must be the originating major loan officer and the other a designated officer with appropriate loan approval authority.

#### Construction and Land Lending

We provide loan financing for construction of single family and multi-family residential properties and commercial real estate projects and for land development. Our major loan officers principally originate these loans. We generally make construction and land loans at floating interest rates based upon the prime or reference rate of a major commercial bank. Generally, we require a loan-to-value ratio of 80% or less, and we subject each loan to our underwriting standards.

Construction loans involve risks different from completed project lending because we advance loan funds based upon the security of the completed project under construction. If the borrower defaults on the loan, we may have to advance additional funds to finance the project s completion before the project can be sold.

Moreover, construction projects are affected by uncertainties inherent in estimating:

- construction costs:
- potential delays in construction time;
- market demand; and
- the accuracy of the value of the completed project.

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When providing construction and land loans, we usually require the general contractor to, among other things, carry contractor s liability insurance equal to specific prescribed minimum amounts, carry builder s risk insurance and have a blanket bond against employee misappropriation.

#### Commercial Lending

We maintain traditional private banking credit products and services for our existing high net worth, relationship-based customers. Our portfolio emphasis is toward floating interest rate loans and lines of credit. We also provide deposit account products and services to meet the needs of business relationships maintained at the Bank.

## Consumer Lending

The Bank originates lines of credit and other consumer loan products. Before we make a consumer loan, we assess the applicant sability to repay the loan and, if applicable, the value of the collateral securing the loan. We offer customers a credit card through a third party, who extends the credit and services the loans made to our customers.

#### **Investment Activities**

As a federally chartered savings association, the Bank s ability to invest in securities is prescribed by OTS regulations and the Home Owners Loan Act. The Bank s authorized officers make investment decisions within guidelines established by the Bank s Board of Directors. The Bank manages these investments in an effort to produce the highest yield, while at the same time maintaining safety of principal, minimizing interest rate and credit risk, and complying with applicable regulations.

We carry securities held to maturity at amortized cost. We adjust these costs for amortization of premiums and accretion of discounts, which we recognize in interest income using the interest method. We carry securities available for sale at fair value. We exclude unrealized holding gains and losses, or valuation allowances established for net unrealized losses, from our earnings and report them as a separate component of our stockholders—equity as accumulated other comprehensive income, net of income taxes, until realized unless the security is deemed other than temporarily impaired. If the security is determined to be other than temporarily impaired, we charge the amount of the impairment to operations. For further information on the composition of our investment portfolio, see Investment Securities on page 47.

## **Deposit Activities**

We prefer to use deposits raised through our retail branch system as our principal source of funds for supporting our lending activities because the cost of these funds generally is less than that of borrowings or other funding sources with comparable maturities. We traditionally have obtained our deposits primarily from areas surrounding the Bank's branch offices. However, we

may raise some retail deposits through deposit brokers.

General economic conditions affect deposit flows. Funds may flow from depository institutions such as savings associations directly into investment vehicles like government and corporate securities. Our ability to attract and retain deposits is affected by market conditions, prevailing interest rates and available competing investment vehicles. Generally, federal regulation does not restrict interest rates we pay on deposits.

For further information, see Deposits on page 50.

#### **Borrowing Activities**

Besides deposits, we utilize other sources to fund our loan origination and other business activities. We have at times relied upon our borrowings from the FHLB of San Francisco or the issuance of corporate debt as additional sources of funds. The FHLB of San Francisco makes advances to us through several different credit programs it offers.

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From time to time, we sell securities and mortgage loans under agreements to repurchase to provide additional funding. These repurchase agreements are generally short-term and are collateralized by our mortgage-backed and investment securities or our mortgage loans. We only deal with investment banking firms that are recognized as primary dealers in U.S. government securities or major commercial banks in connection with these repurchase agreements. In addition, we limit the amounts of our borrowings from any single institution.

For further information, see Borrowings on page 51.

#### **Earnings Spread**

Net interest income is our primary source of earnings. We determine our net interest income or the interest rate spread by calculating the difference between:

- the yield we earn on our interest-earning assets like loans, mortgage-backed securities and investment securities; and
- the cost we pay on our interest-bearing liabilities like deposits and borrowings.

Our net interest income is also affected by the relative dollar amounts of our interest-earning assets and interest-bearing liabilities.

Our effective interest rate spread, which reflects the relative level of our interest-earning assets to our interest-bearing liabilities, equals:

- the difference between interest income on our interest-earning assets and interest expense on our interest-bearing liabilities, divided by
- our average interest-earning assets for the period.

For information regarding our net income and the components thereof and for management s analysis of our financial condition and results of operations, see Management s Discussion and Analysis of Financial Condition and Results of Operations beginning on page 30. For information regarding the return on our assets and other selected financial data, see Selected Financial Data on page 28.

#### Asset/Liability Management

We are affected by interest rate risk to the degree our interest-bearing liabilities, consisting principally of customer deposits, FHLB advances and other borrowings, reprice or mature on a different basis and frequency than our interest-earning assets, which primarily consist of adjustable rate and fixed rate real estate loans and investment securities. While having liabilities that on average mature or reprice more frequently than assets may be beneficial in times of declining interest rates, this asset/liability structure may result in declining net interest income during periods of rising interest rates. Our principal objective is to actively monitor and manage the adverse effects of fluctuations in interest rates on our net interest income. To improve the rate sensitivity balance between our interest-earning assets and liabilities, we have emphasized the origination of loans for investment with

adjustable interest rates or relatively short maturities. Loans with adjustable interest rates have the beneficial effect of more closely matching the repricing characteristics of the Bank s liabilities.

For further information, see Lending Activities on page 3 and Asset/Liability Management and Market Risk on page 53.

#### **REAL ESTATE INVESTMENT ACTIVITIES**

We also engage in real estate investment activities through DSL Service Company, a wholly owned subsidiary of the Bank. DSL Service Company is a diversified real estate development company established in 1966 as a neighborhood shopping center and residential tract developer. Today, its capabilities include development, construction and property management activities relating to its portfolio of projects in California and Arizona. In addition, DSL Service Company invests in joint ventures with other qualified real estate developers. Its primary revenue sources include net rental income and gains from the sale of real estate investments. Its primary expenses are interest expense and general and administrative expense.

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Federal law prohibits the Bank from directly investing in real estate development and joint venture operations and requires the Bank to deduct the full amount of its investment in DSL Service Company in calculating its applicable ratios under the core, tangible and risk-based capital standards. Savings associations generally may invest in service corporation subsidiaries, like DSL Service Company, to the extent of 2% of the association s assets, plus up to an additional 1% of assets for investments which serve primarily community, inner-city or community development purposes. These capital deductions and limitations apply only to saving associations and their subsidiaries.

For further information, see Investments in Real Estate and Joint Ventures on page 48.

#### **COMPETITION**

We face competition both in attracting deposits and in making loans. Savings institutions and commercial banks located in our principal market areas, including many large financial institutions based in other parts of the country or their subsidiaries, provide the most direct competition. In addition, we face significant competition for investors—funds from short-term money market securities and other corporate and government securities. Our ability to attract and retain savings deposits depends, generally, on our ability to provide a rate of return, liquidity, acceptable risk and customer service comparable to that offered by competitors.

We experience competition for real estate loans principally from other savings institutions, commercial banks, mortgage banking companies and insurance companies. We compete for loans principally through our interest rates and loan fees we charge and our efficiency and quality of services we provide borrowers and real estate brokers.

### **EMPLOYEES**

At December 31, 2006, we had 1,974 full-time employees and 651 part-time employees. We provide our employees with health and welfare benefits and a retirement and savings plan. Additionally, we offer qualifying employees participation in our stock purchase plan. Our employees are not represented by any union or collective bargaining group, and we consider our employee relations to be good.

#### REGULATION

#### General

Federal and state laws extensively regulate savings and loan holding companies and savings associations. This regulation is intended primarily to protect our depositors and the DIF and is not for the benefit of our stockholders. Below we describe some of the regulations applicable to us, the Bank and DSL Service Company. We do not claim this discussion is complete and qualify our discussion by reference to applicable statutory or regulatory provisions.

#### **Regulation of Downey**

#### General

We are a savings and loan holding company and are subject to regulatory oversight by the OTS. We are required to register and file reports with the OTS and are regulated and examined by the OTS. The OTS has enforcement authority over us, which also permits the OTS to restrict or prohibit our activities that it determines to be a serious risk to the Bank.

#### **Activities Restrictions**

As a savings and loan holding company with only one savings and loan association subsidiary, we generally are not limited by OTS activity restrictions, provided the Bank satisfies the qualified thrift lender test or meets the definition of a domestic building and loan association in the Internal Revenue Code. If we acquire control of another savings association as a separate subsidiary of Downey, we would become a multiple savings and loan holding company. As a multiple savings and loan holding company, our activities, other than the activities of the Bank, would become subject to restrictions applicable to Bank holding companies under the Bank Holding Company Act unless these other savings associations were acquired in a supervisory acquisition and each also satisfies the qualified thrift lender test or meets the definition of a domestic building and loan association. For more information, see Qualified Thrift Lender Test on page 12.

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#### Restrictions on Acquisitions

We must obtain approval from the appropriate bank regulatory agencies before acquiring control of any additional insured depository institution. The OTS generally prohibits these types of acquisitions if they result in a multiple savings and loan holding company controlling savings associations in more than one state. However, the OTS permits interstate acquisitions and mergers of depository institutions if the transaction is approved by specific state authorization or is a supervisory acquisition of a failing savings association.

Federal law generally provides that no person or company, acting directly or indirectly or through or in concert with one or more other persons, may acquire "control" of a federally insured savings association unless the person gives at least 60 days written notice to the OTS. The OTS then has the opportunity to disapprove the proposed acquisition on financial, reputation or other grounds.

#### The Sarbanes-Oxlev Act of 2002

The Sarbanes-Oxley Act of 2002 addresses accounting oversight and corporate governance matters, including:

- required executive certification of financial presentations;
- increased requirements for board audit committees and their members;
- enhanced disclosure of controls and procedures and internal control over financial reporting;
- enhanced controls on, and reporting of, insider trading; and
- increased penalties for financial crimes and forfeiture of executive bonuses in certain circumstances.

This legislation and its implementing regulations have resulted in increased costs of compliance, including certain outside professional costs.

## Regulation of the Bank

#### General

The OTS extensively regulates the Bank because the Bank is federally chartered, and the FDIC has certain authority to regulate the Bank as a DIF-insured depository institution. The Bank must ensure that its lending activities and its other investments comply with various statutory and regulatory requirements. The Bank is also regulated by the Federal Reserve with respect to reserve requirements for transaction accounts and non-personal time deposits.

Changes such as the following in federal or state banking laws or the regulations, policies or guidance of the federal or state banking agencies could have a material adverse effect or competitive impact on our Bank operations:

• In September, 2006, the federal banking agencies issued final guidance on alternative residential mortgage loan products that allow borrowers to defer repayment of principal and sometimes interest, including "interest-only" mortgage loans, and "payment option" adjustable rate mortgage loans where a borrower has flexible payment options, including payments that have the potential for negative amortization. While acknowledging that innovations in mortgage lending can benefit some consumers, the final guidance states that management should (1) assess a borrower s ability to repay the loan, including any principal balances added through negative amortization, at the fully indexed rate that would apply after the incentive interest rate period, (2) recognize that certain nontraditional mortgage loans are untested in a stressed environment and warrant strong risk management standards as well as appropriate capital and loan loss reserves, and (3) ensure that borrowers have sufficient information to clearly understand loan terms and associated risks prior to making a product or payment choice. The Bank is assessing what impact, if any, this new lending guidance will have on its loan underwriting guidelines and disclosures and continues to closely monitor trends in residential housing and lending markets and will make adjustments, as deemed necessary.

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- In December 2006, the federal banking agencies finalized guidance for banks and thrifts with high and increasing concentrations of commercial real estate (CRE) lending. The OTS issued separate CRE guidance which provides that OTS institutions actively engaged in CRE lending should implement sound risk management procedures commensurate with the size and risks of their CRE portfolios and establish concentration thresholds for internal reporting and monitoring. The Bank has established such risk management procedures and internal concentration thresholds. The Bank also has sufficient capital appropriate to the risk associated with its CRE concentration.
- Pursuant to the Financial Services Regulatory Relief Act of 2006, the Securities and Exchange Commission ("SEC") and the Federal Reserve Board ("FRB") have released, as Regulation R, joint proposed rules expected to be finalized by midyear to implement exceptions provided for in the Gramm-Leach-Billey Act ("GLBA") for bank securities activities which banks may conduct without registering with the SEC as securities brokers or moving such activities to a broker-dealer affiliate. The proposed Regulation R "push out" rules exceptions would allow a bank, subject to certain conditions, to continue to conduct securities transactions for customers as part of the bank s trust and fiduciary, custodial and deposit "sweep" functions, and to refer customers to a securities broker-dealer pursuant to a networking arrangement with the broker-dealer. The proposed rules, if adopted, are not expected to have a material effect on the Bank as it is not involved in securities activities.

Regulation and supervision by the banking agencies establishes a comprehensive framework of activities in which an institution may engage. The regulatory authorities have extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies regarding the classification of assets and adequate loan loss reserves for regulatory purposes.

The OTS regularly examines the Bank and prepares reports for the Bank s Board of Directors to consider with respect to any deficiencies the OTS finds in the Bank s operations. The Bank is subject to potential enforcement actions by their federal regulators for unsafe or unsound practices in conducting its businesses or for violations of any law, rule, regulation, or any condition imposed in writing by the agency or any written agreement with the agency. Federal and certain state laws also regulate the relationship between the Bank and its depositors and borrowers, especially in matters regarding the ownership of accounts, the handling of checks and the disclosures provided by the Bank, as well as the financial privacy rights of the Bank s customers.

The Bank must file reports with the OTS concerning its activities and financial condition. In addition, the Bank must file notices or obtain regulatory approvals before entering into some transactions. A savings association seeking to establish a new subsidiary, acquire control of an existing company, or conduct a new activity through a subsidiary must provide 30 days prior notice to the OTS and conduct any activities of the subsidiary in compliance with regulations and orders of the OTS. The OTS may require a savings association to divest any subsidiary or terminate any activity conducted by a subsidiary that the OTS determines to pose a serious threat to the financial safety, soundness or stability of the savings association or to be otherwise inconsistent with sound banking practices.

#### Federal Home Loan Bank System

The Bank is a member of the FHLB of San Francisco. Among other benefits, each FHLB serves as a reserve or central bank for its members within its assigned region. Each FHLB is financed primarily from the sale of consolidated obligations of the FHLB system. Each FHLB makes available loans or advances to its members in compliance with the policies and procedures established by the Board of Directors of the individual FHLB. As an FHLB of San Francisco member, we are required to own a certain amount of capital stock in the FHLB of San Francisco. At December 31, 2006, we were in compliance with the stock requirements.

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#### **Qualified Thrift Lender Test**

The OTS requires savings associations to meet a qualified thrift lender test. The test may be met either by maintaining a specified level of assets in qualified thrift investments as specified in the Home Owners Loan Act or by meeting the definition of a "domestic building and loan association." Qualified thrift investments are primarily residential mortgage loans and related investments, including some mortgage-related securities. The required percentage of investments under the Home Owners Loan Act is 65% of assets while the Internal Revenue Code requires investments of 60% of assets. An association must be in compliance with the qualified thrift lender test or the definition of domestic building and loan association on a monthly basis in nine out of every twelve months. Associations failing to meet the qualified thrift lender test are generally allowed only to engage in activities permitted for both national banks and savings associations.

The FHLB also relies on the qualified thrift lender test. A savings association will only enjoy full borrowing privileges from an FHLB if the savings association is a qualified thrift lender. As of December 31, 2006, the Bank was in compliance with its qualified thrift lender test requirement and met the definition of a domestic building and loan association.

#### **Insurance of Deposit Accounts**

The DIF, as administered by the FDIC, insures the Bank is deposit accounts up to the maximum amount permitted by law. The FDIC charges an annual assessment for the insurance of deposits based on the risk a particular institution poses to its deposit insurance fund. Under this system during 2006, DIF members paid within a range of 0% to 0.27% of insured domestic deposits. The amount of the assessment paid by an institution is based on its relative risk of default as measured by regulatory capital ratios and other supervisory factors. The enactment in February 2005, of the Federal Deposit Insurance Reform Act of 2006 ("FDIRA") provided, among other things, changes in the formula and factors to be considered by the FDIC in calculating the FDIC reserve ratio, assessments and dividends, and a one-time aggregate assessment credit for depository institutions in existence on December 31, 1996 (or their successors) which paid assessments to recapitalize the insurance funds after the banking crises of the late 1980s and early 1990s. The FDIC issued final regulations, effective January 1, 2007, implementing the provisions of FDIRA and in February 2007 issued for comment guidelines, including business line concentrations and risk of failure and severity of loss in the event of failure, to be used by the FDIC for possibly raising premiums by up to 0.50 basis points for large banks with \$10 billion or more in assets. The Bank received a one-time assessment credit that will reduce assessments by the FDIC in 2007.

The Bank, as a former member of the Savings Association Insurance Fund, also pays, in addition to its normal deposit insurance premium, assessments towards the retirement of the Financing Corporation Bonds (known as FICO Bonds) issued in the 1980s to assist in the recovery of the savings and loan industry. These assessments will continue until the FICO Bonds mature in 2017. For the fourth quarter of 2006, this assessment was equal to 0.0124% of insured deposits.

The FDIC may terminate insurance of deposits upon a finding that an institution:

- has engaged in unsafe or unsound practices;
- is in an unsafe or unsound condition to continue operations; or
- has violated any applicable law, regulation, rule, order or condition imposed by the FDIC or the OTS.

#### Regulatory Capital Requirements

The Bank must meet regulatory capital standards to be deemed in compliance with OTS capital requirements. OTS capital regulations require savings associations to meet the following three capital standards:

- tangible capital equal to 1.5% of total adjusted assets;
- leverage capital, or "core capital," equal to 3.0% of total adjusted assets for institutions such as the Bank; and
- risk-based capital equal to 8.0% of total risk-based assets.

At December 31, 2006, the Bank s regulatory capital exceeded all minimum regulatory capital requirements. See Regulatory Capital Compliance on page 71.

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The OTS views its capital regulation requirements as minimum standards, and it expects most institutions to maintain capital levels well above the minimum. In addition, OTS regulations provide that the OTS may establish minimum capital levels higher than those specified in the regulations for individual savings associations upon a determination that the savings association s capital is or may become inadequate in view of its circumstances. OTS regulations provide that higher individual minimum regulatory capital requirements may be appropriate in circumstances where, among others, a savings association:

- has a high degree of exposure to interest rate risk, prepayment risk, credit risk, concentration of credit risk, risks arising from nontraditional activities, other risks, or a high proportion of off-balance sheet risk;
- is growing, either internally or through acquisitions, at a rate that presents supervisory issues; or
- may be adversely affected by activities or the condition of its holding company, affiliates, subsidiaries or other persons, or savings associations with which it has significant business relationships.

The Bank is presently not required to meet any such individual minimum regulatory capital requirement.

The current risk-based capital guidelines are based upon the 1988 capital accord of the International Basel Committee on Banking Supervision. A new international accord, referred to as Basel II, which emphasizes internal assessment of credit, market and operational risk, supervisory assessment and market discipline in determining minimum capital requirements, currently becomes mandatory for large international banks outside the U.S. in 2008. In October 2006, the U.S. federal banking agencies issued a notice of proposed rulemaking for comment to implement Basel II for U.S. banks with certain differences from the international Basel II framework and which would not be fully in effect for U.S. banks until 2012. Further, the U.S. banking agencies propose to retain the minimum leverage requirement and prompt corrective action regulatory standards. In December 2006, the federal banking agencies issued another notice of proposed rulemaking for comment, referred to as Basel IA, that proposed alternative capital requirements for smaller U.S. banks which may be negatively impacted competitively by certain provisions of Basel II. Additional guidance on Basel II issued in February 2007 stated the agencies expectation that to determine the extent to which banks should hold capital in excess of regulatory minimum levels, examiners would examine the combined implications of a bank s compliance with qualification requirements for regulatory risk-based capital standards, the quality and results of the bank s internal capital adequacy assessment process, and the examiners assessment of the bank s risk profile and capital position. At this time the impact that proposed changes in capital requirements may have on the cost and availability of different types of credit and the potential compliance cost to us of implementing Basel II or Basel IA, as applicable, are uncertain.

## Subprime Lending Guidelines

Subprime lending involves extending credit to individuals with weakened credit histories. As a result of a number of federally insured financial institutions extending their lending risk selection standards to attract lower credit quality borrowers due to their loans having higher interest rates and fees, the federal banking regulatory agencies jointly issued Interagency Guidelines on Subprime Lending in 2001.

The guidelines consider subprime lending a high-risk activity that is unsafe and unsound if the risks are not properly controlled. The guidelines direct examiners to expect regulatory capital one and one-half to three times higher than that typically set aside for prime assets for institutions that have:

- subprime assets equal to 25% or higher of Tier 1 capital, or
- subprime portfolios experiencing rapid growth or adverse performance trends, are administered by inexperienced management, or have inadequate or weak controls.

Our subprime portfolio, pursuant to our definition, represented 58% of Tier 1 capital as of year-end 2006. We are required by the OTS to risk weight our subprime residential loans at a 75% risk weighting. This change increases the required regulatory capital associated with our subprime loans by one and one-half times that of prime residential loans.

#### **Prompt Corrective Action**

The OTS is prompt corrective action regulation requires the OTS to take mandatory actions and authorizes the OTS to take discretionary actions against a savings association that falls within any undercapitalized capital category specified in the regulation.

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The regulation establishes five categories of capital classification:

- "well capitalized;"
- "adequately capitalized;"
- "undercapitalized;"
- "significantly undercapitalized;" and
- "critically undercapitalized."

The OTS regulation uses an institution s risk-based capital, core capital and tangible capital ratios to determine the institution s capital classification. An institution is treated as well capitalized if its total capital to risk-weighted assets ratio is 10.00% or more; its core capital to risk-weighted assets ratio is 6.00% or more; and its core capital to adjusted total assets ratio is 5.00% or more. At December 31, 2006, the Bank s capital ratios exceed these minimum percentage requirements for well capitalized institutions.

The Home Owners Loan Act permits savings associations not in compliance with the OTS capital standards to seek an exemption from penalties or sanctions for noncompliance. The OTS will grant an exemption only if the savings association meets strict requirements. In addition, the OTS must deny the exemption in some circumstances. If the OTS does grant an exemption, the savings association still may be exposed to enforcement actions for other violations of law or unsafe or unsound practices or conditions.

#### Loans-to-One-Borrower

Savings associations generally are subject to the lending limits applicable to national banks. With limited exceptions, the maximum amount that a savings association or a national bank may lend to any borrower, including some related entities of the borrower, at one time may not exceed:

- 15% of the unimpaired capital and surplus of the institution, plus
- an additional 10% of unimpaired capital and surplus if the loans are fully secured by readily marketable collateral.

Savings associations are additionally authorized by order of the Director of OTS to make loans to one borrower in an amount not to exceed the lesser of \$30 million or 30% of unimpaired capital and surplus to develop residential housing, provided:

- the savings association is in compliance with its capital requirements; and
- the loans comply with applicable loan-to-value requirements.

At December 31, 2006, the Bank s loans-to-one-borrower limit was \$234 million based on the 15% of unimpaired capital and surplus measurement, or \$390 million for loans secured by readily marketable collateral. The Bank s largest lending relationship consisted of one loan to a non-related party totaling a commitment of \$69 million, of which \$55 million had been disbursed as of December 31, 2006.

#### Extensions of Credit to Insiders and Transactions with Affiliates

The Federal Reserve Act and Federal Reserve Board Regulation O, which applies to the Bank, place limitations and conditions on loans or extensions of credit to:

- a bank s or its holding company s executive officers, directors and principal shareholders (i.e., in most cases, those persons who own, control or have power to vote more than 10% of any class of voting securities);
- any company controlled by any such executive officer, director or shareholder; or
- any political or campaign committee controlled by such executive officer, director or principal shareholder or whose funds or services will benefit such person.

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Loans and leases extended to any of the above persons must comply with the loan-to-one-borrower limits, require prior full Board of Directors approval when aggregate extensions of credit to the person exceed specified amounts, must be made on substantially the same terms (including interest rates and collateral) as, and follow credit-underwriting procedures that are not less stringent than, those prevailing at the time for comparable transactions with non-insiders, and must not involve more than the normal risk of repayment or present other unfavorable features. In addition, Regulation O provides that the aggregate limit on extensions of credit to all insiders of a bank as a group cannot exceed a bank s unimpaired capital and unimpaired surplus. Regulation O also prohibits the Bank from paying an overdraft on an account of an executive officer or director, except pursuant to a written pre-authorized interest-bearing extension of credit plan that specifies a method of repayment or a written pre-authorized transfer of funds from another account of the officer or director at the Bank.

The Bank also is subject to certain restrictions imposed by the Federal Reserve Act and FRB Regulation W as well as the Home Owners Loan Act, on any extensions of credit to, or the issuance of a guarantee or letter of credit on behalf of, any affiliates, the purchase of, or investments in, stock or other securities thereof, the taking of such securities as collateral for loans, and the purchase of assets of any affiliates. Such restrictions prevent any affiliates from borrowing from the Bank unless the loans are secured by marketable obligations of designated amounts. Further, such secured loans and investments to or in any affiliate are limited, individually, to 10% of the Bank s capital and surplus (as defined by federal regulations), and such secured loans and investments are limited, in the aggregate, to 20% of the Bank s capital and surplus. Some entities included in the definition of an affiliate are parent companies, sister banks, sponsored and advised companies and investment companies whereby the Bank or its affiliate serves as investment advisor. Additional restrictions on transactions with affiliates may be imposed on us under the prompt corrective action provisions of federal law. See Prompt Corrective Action on page 13. Under the Home Owners Loan Act, no loan or other extension of credit may be made to an affiliate unless that affiliate is engaged only in activities permissible for a bank holding company, and no savings association may purchase or invest in securities issued by an affiliate other than with respect to shares of a subsidiary.

#### Capital Distribution Limitations

A savings association that is a subsidiary of a savings and loan holding company, such as the Bank, must file an application or a notice with the OTS at least 30 days before making a capital distribution. Savings associations are not required to file an application for permission to make a capital distribution and need only file a notice if the following conditions are met:

- they are eligible for expedited treatment under OTS regulations;
- they would remain adequately capitalized after the distribution;
- the annual amount of capital distribution does not exceed net income for that year to date added to retained net income for the two preceding years; and
- the capital distribution would not violate any agreements between the OTS and the savings association or any OTS regulations.

Any other situation would require a savings association to file an application with the OTS. The OTS may disapprove an application or notice if the proposed capital distribution would:

- make the savings association undercapitalized, significantly undercapitalized or critically undercapitalized;
- raise safety or soundness concerns; or
- violate a statute, regulation or agreement with the OTS (or with the FDIC), or a condition imposed in an OTS approved application or notice.

As of December 31, 2006, the Bank s capital distributions have met the foregoing conditions.

### **USA PATRIOT Act of 2001**

The USA PATRIOT Act of 2001 and its implementing regulations significantly expanded the anti-money laundering and financial transparency laws.

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Under the USA PATRIOT Act, financial institutions are required to establish and maintain anti-money laundering programs which include:

- the establishment of a customer identification program:
- the development of internal policies, procedures, and controls;
- the designation of a compliance officer;
- an ongoing employee training program; and
- an independent audit function to test the programs.

The Bank has adopted comprehensive policies and procedures to address the requirements of the USA PATRIOT Act. Material deficiencies in anti-money laundering compliance can result in public enforcement actions by the banking agencies, including the imposition of civil money penalties and supervisory restrictions on growth and expansion. Such actions could have serious reputation consequences for us and the Bank.

#### Consumer Protection Laws and Regulations

Examination and enforcement by bank regulatory agencies for non-compliance with consumer protection laws and their implementing regulations have become more intense in nature. The Bank is subject to many federal consumer protection statutes and regulations, some of which are discussed below. We and the Bank are also subject to federal and state laws prohibiting unfair or fraudulent business practices, untrue or misleading advertising and unfair competition.

The Home Ownership and Equal Protection Act of 1994, or HOEPA, requires extra disclosures and consumer protections to borrowers for certain lending practices. The term "predatory lending," much like the terms "safety and soundness" and "unfair and deceptive practices," is far-reaching and covers a potentially broad range of behavior. As such, it does not lend itself to a concise or a comprehensive definition. Predatory lending typically involves at least one, and perhaps all three, of the following elements:

- making unaffordable loans based on the assets of the borrower rather than on the borrower s ability to repay an obligation ("asset-based lending");
- inducing a borrower to refinance a loan repeatedly in order to charge high points and fees each time the loan is refinanced ("loan flipping"); and/or
- engaging in fraud or deception to conceal the true nature of the loan obligation from an unsuspecting or unsophisticated borrower.

Regulations and banking agency guidelines aimed at curbing predatory lending significantly widen the pool of high-cost home-secured loans covered by HOEPA. In addition, the regulations bar certain refinances within a year with another loan subject to HOEPA by the same lender or loan servicer. Lenders also will be presumed to have violated the law which says loans should not be made to people unable to repay them unless they document that the borrower has the ability to repay. Lenders that violate the rules face cancellation of loans and penalties equal to the finance charges paid. We do not expect these rules and potential state action in this area to have a material impact on our financial condition or results of operations.

Privacy Policies are required by federal banking regulations which limit the ability of banks and other financial institutions to disclose non-public information about consumers to nonaffiliated third parties. Pursuant to those rules, financial institutions must provide:

- initial notices to customers about their privacy policies, describing the conditions under which they may disclose non-public personal information to nonaffiliated third parties and affiliates:
- annual notices of their privacy policies to current customers; and
- a reasonable method for customers to "opt out" of disclosures to nonaffiliated third parties.

These privacy protections affect how consumer information is transmitted through diversified financial companies and conveyed to outside vendors.

In addition, state laws may impose more restrictive limitations on the ability of financial institution to disclose such information. California has adopted such a privacy law that, among other things, generally provides that customers must "opt in" before information may be disclosed to certain nonaffiliated third parties.

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The Fair Credit Reporting Act, as amended by the Fair and Accurate Credit Transactions Act, or the FACT Act, requires financial firms to help deter identity theft, including developing appropriate fraud response programs, and gives consumers more

control of their credit data. It also reauthorizes a federal ban on state laws that interfere with corporate credit granting and marketing practices. In connection with the FACT Act, the financial institution regulatory agencies proposed rules that would prohibit an institution from using certain information about a consumer it received from an affiliate to make a solicitation to the consumer, unless the consumer has been notified and given a chance to opt out of such solicitations. A consumer selection to opt out would be applicable for at least five years. The agencies have also proposed guidelines required by the FACT Act for financial institutions and creditors which require financial institutions to identify patterns, practices and specific forms of activity, known as "Red Flags," that indicate the possible existence of identity theft and require financial institutions to establish reasonable policies and procedures for implementing these guidelines.

The Check Clearing for the 21st Century Act, or Check 21, facilitates check truncation and electronic check exchange by authorizing a new negotiable instrument called a "substitute check," which is the legal equivalent of an original check. Check 21 does not require banks to create substitute checks or accept checks electronically; however, it does require banks to accept a legally equivalent substitute check in place of an original. In addition to its issuance of regulations governing substitute checks, the Federal Reserve has issued final rules governing the treatment of remotely created checks (sometimes referred to as "demand drafts") and electronic check conversion transactions (involving checks that are converted to electronic transactions by merchants and other payees).

The Equal Credit Opportunity Act, or ECOA, generally prohibits discrimination in any credit transaction, whether for consumer or business purposes, on the basis of race, color, religion, national origin, sex, marital status, age (except in limited circumstances), receipt of income from public assistance programs, or good faith exercise of any rights under the Consumer Credit Protection Act.

The Truth in Lending Act, or TILA, is designed to ensure that credit terms are disclosed in a meaningful way so that consumers may compare credit terms more readily and knowledgeably. As a result of the TILA, all creditors must use the same credit terminology to express rates and payments, including the annual percentage rate, the finance charge, the amount financed, the total of payments and the payment schedule, among other things.

The Fair Housing Act, or FH Act, regulates many practices, including making it unlawful for any lender to discriminate in its housing-related lending activities against any person because of race, color, religion, national origin, sex, handicap or familial status. A number of lending practices have been found by the courts to be, or may be considered, illegal under the FH Act, including some that are not specifically mentioned in the FH Act itself.

The Community Reinvestment Act, or CRA, is intended to encourage insured depository institutions, while operating safely and soundly, to help meet the credit needs of their communities. The CRA specifically directs the federal regulatory agencies, in examining insured depository institutions, to assess a bank s record of helping meet the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound banking practices. The CRA further requires the agencies to take a financial institution s record of meeting its community credit needs into account when evaluating applications for, among other things, domestic branches, mergers or acquisitions, or holding company formations. In November 2006, the OTS issued a notice of proposed rulemaking to amend its CRA regulations in certain areas to align its CRA rule with the rule adopted by the other federal banking agencies. The agencies use the CRA assessment to rate the financial institution. The ratings range from a high of "outstanding" to a low of "substantial noncompliance." In its last examination for CRA compliance, as of December 2004, the Bank was rated "satisfactory."

The Home Mortgage Disclosure Act, or HMDA, grew out of public concern over credit shortages in certain urban neighborhoods and provides public information that will help show whether financial institutions are serving the housing credit needs of the neighborhoods and communities in which they are located. The HMDA also includes a "fair lending" aspect that requires the collection and disclosure of data about applicant and borrower characteristics as a way of identifying possible discriminatory lending patterns and enforcing anti-discrimination statutes. In 2004, the FRB amended regulations issued under HMDA to require the reporting of certain pricing data with respect to higher-priced mortgage loans. This expanded reporting is being reviewed by federal banking agencies and others from a fair lending perspective. We do not expect that the HMDA data reported by the Bank will raise material issues regarding the Bank s compliance with the fair lending laws.

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The Real Estate Settlement Procedures Act, or RESPA, requires lenders to provide borrowers with disclosures regarding the nature and cost of real estate settlements. Also, RESPA prohibits certain abusive practices, such as kickbacks, and places limitations on the amount of escrow accounts.

The National Flood Insurance Act, or NFIA, requires homes in flood-prone areas with mortgages from a federally regulated lender to have flood insurance. Hurricane Katrina focused awareness on this requirement. Lenders are required to provide notice to borrowers of special flood hazard areas and require such coverage before making, increasing, extending or renewing such loans. Financial institutions which demonstrate a pattern and practice of lax compliance are subject to the issuance of cease and desist orders and the imposition of per loan civil money penalties, up to a maximum fine which currently is \$125,000. Fine payments are remitted to the Federal Emergency Management Agency for deposit into the National Flood Mitigation Fund.

Penalties under the above laws may include fines, reimbursements and other penalties. Due to heightened regulatory concern related to compliance with the HOEPA, privacy laws and regulations, the FACT Act, Check 21, ECOA, TILA, FH Act, CRA, HMDA, RESPA and NFIA generally, the Bank may incur additional compliance costs or be required to expend additional funds for CRA investments.

#### **Regulation of DSL Service Company**

DSL Service Company is licensed as a real estate broker under the California Real Estate Law and as a contractor with the Contractors State License Board. Thus, its activities, including development, construction and property management activities relating to its portfolio of projects, are governed by a variety of laws and regulations. Changes occur frequently in the laws and regulations or their interpretation by agencies and the courts. DSL Service Company must comply with various federal, state and local laws, ordinances, rules and regulations concerning zoning, building design, construction, hazardous waste and similar matters. Environmental laws and regulations also affect its operations, including regulations pertaining to availability of water, municipal sewage treatment capacity, land use, protection of endangered species, population density and preservation of the natural terrain and coastlines. These and other requirements could become more restrictive in the future, resulting in additional time, expense and constraints in connection with DSL Service Company s real estate activities.

With regard to environmental matters, the construction products industry is regulated by federal, state and local laws and regulations pertaining to several areas including human health and safety and environmental compliance. The Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended by the Superfund Amendments and Reauthorization Act of 1986, as well as analogous laws in some states, create joint and several liability for the cost of cleaning up or correcting releases to the environment of designated hazardous substances. Among those who may be held jointly and severally liable are:

- those who generated the waste;
- those who arranged for disposal;
- those who owned or operated the disposal site or facility at the time of disposal; and
- current owners.

In general, this liability is imposed in a series of governmental proceedings initiated by the government sidentification of a site for initial listing as a "Superfund site" on the National Priorities List or a similar state list and the government sidentification of potentially responsible parties who may be liable for cleanup costs. None of DSL Service Company sites are listed as a "Superfund site."

In addition, California courts have imposed warranty-like responsibility upon developers of new housing for defects in structure and the housing site, including soil conditions. This responsibility is not necessarily dependent upon a finding that the developer was negligent.

As a licensed entity, DSL Service Company is also examined and supervised by the California Department of Real Estate and the Contractors State License Board.

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TAXATION		

#### Federal Property 1

Savings institutions are taxed like other corporations for federal income tax purposes, and are required to comply with income tax statutes and regulations similar to those applicable to commercial banks. The Bank s bad debt deduction is determined under the specific charge-off method, which allows the Bank to take an income tax deduction for loans determined to be wholly or

partially worthless.

In addition to the regular income tax, corporations are also subject to an alternative minimum tax. This tax is computed at 20% of the corporation s regular taxable income, after taking certain adjustments into account. The alternative minimum tax applies to the extent that it exceeds the regular income tax liability.

A corporation that incurs alternative minimum tax generally is entitled to take this tax as a credit against its regular tax liability in later years to the extent that the regular tax liability in these later years exceeds the alternative minimum tax.

The Bank and its affiliates file a consolidated federal income tax return on a calendar-year basis.

#### **State**

The Bank uses California s financial corporation income tax rate to compute its California franchise tax liability. This rate is higher than the California non-financial corporation income tax rate because the financial corporation rate reflects an amount "in lieu" of local personal property and business license taxes that are paid by non-financial corporations, but not by banks or other financial corporations. The financial corporation income tax rate was 10.84% for both 2006 and 2005.

The Bank files a California franchise tax return on a combined reporting basis. Additional income and franchise tax returns are filed in various other states.

The Internal Revenue Service and state taxing authorities have examined the Bank s tax returns for all tax years through 2003. Management believes it has adequately provided for potential exposure to issues that may be raised by tax auditors in years which remain open to review.

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#### **ITEM 1A. RISK FACTORS**

In addition to the other information contained in this annual report, the following risks may affect us. If any of these risks occur, our business, financial condition, results of operations, cash flows and prospects could be adversely effected.

### Changes in economic conditions could adversely affect our business.

Our business is directly affected by factors such as economic, political and market conditions; broad trends in the industry and finance; legislative and regulatory changes; changes in government monetary and fiscal policies; and inflation, all of which are beyond our control. We are principally affected by economic conditions in the state of California where our business is concentrated. Deterioration in economic conditions could result in the following consequences, any of which could have an adverse effect on our business, financial condition, results of operations, cash flows and prospects:

- problem assets and foreclosures may increase;
- demand for our products and services may decline;
- low cost or non-interest bearing deposits may decrease;
- collateral for potential loans, especially real estate, may decline in value, in turn reducing customers borrowing power;
- the value of assets and collateral associated with our existing loans may decline; and
- the borrowers ability to repay their loans may diminish.

In view of the concentration of our operations and the collateral securing our loan portfolio in California, we may be particularly susceptible to the effects from any of these consequences, which could have an adverse effect on our business, financial condition, results of operations, cash flows and prospects.

Our business is subject to interest rate risk and variations in interest rates may negatively affect our financial performance.

A substantial portion of our income is derived from the differential or "spread" between the interest earned on loans, securities and other interest-earning assets, and interest paid on deposits, borrowings and other interest-bearing liabilities.

Because of different basis and frequency in the repricing and maturities of our interest-earning assets and interest-bearing liabilities, changes in interest rates do not produce equivalent changes in interest income earned on interest-earning assets and interest paid on interest-bearing liabilities. Changes in interest rates also affect the value of our recorded MSRs on loans we service for others, generally increasing in value as interest rates rise and declining as interest rates fall. Accordingly, fluctuations in interest rates could adversely affect our interest rate spread and other income and, in turn, our profitability. At December 31, 2006, our balance sheet was asset sensitive and, as a result, our net interest margin will tend to expand in a rising interest rate environment and contract in a declining interest rate environment. For additional information, see Asset/Liability Management and Market Risk on page 53. In addition, loan origination volumes and loan repayment rates are affected by market interest rates. Rising interest rates, generally, are associated with a lower volume of loan originations and declining repayment rates, while falling interest rate environment, we may need to accelerate the pace of rate increases on our deposit accounts as compared with the pace of increases in loan rates. Accordingly, changes in levels of market interest rates could adversely affect our net interest spread, other income, loan origination volume, business, financial condition, results of operations, cash flows and prospects.

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The types of loans in our portfolio have a higher degree of risk, and a downturn in our real estate markets could adversely affect our business.

A downturn in our real estate markets could adversely affect our business. As of December 31, 2006, virtually all of the value of our loan portfolio consisted of loans collateralized by various types of real estate, of which 82% were subject to negative amortization. A negative amortization loan is one in which accrued interest exceeding the required monthly loan payment is added to loan principal. If a loan incurs significant negative amortization, the loan-to-value ratio could rise, which increases the Bank's credit risk exposure and its susceptibility to a downturn in our real estate markets. For further information regarding loans subject to negative amortization and their contractual terms, see Residential Real Estate Lending on page 3.

Real estate values and real estate markets are generally affected by changes in national, regional and local economic conditions, fluctuations in interest rates and the availability of loans to potential purchasers, changes in tax laws and other governmental statutes, regulations and policies, acts of nature and civil unrest. Most of our real estate collateral is located in California. If California real estate prices decline significantly, the value of real estate collateral securing our loans will be reduced and provide less security. Our ability to recover our investment on defaulted loans by foreclosing and selling the real estate collateral would then be diminished, and we would be more likely to suffer losses on defaulted loans. Real estate values could also be affected by, among other things, earthquakes and natural disasters particular to California. Any such downturn could have an adverse effect on our business, financial condition, results of operations, cash flows and prospects.

We are exposed to credit risk with respect to underwriting guidelines related to income and asset verifications that could adversely affect our business.

Our business could be hurt by a downturn in real estate markets from a concentration of loan products offered associated with particular underwriting guidelines related to income and asset verifications. At December 31, 2006, approximately 80% of our residential one-to-four unit loans held for investment were originated based on income as stated by the borrower and asset verification, while an additional 9% were underwritten with no verification of either borrower income or assets. To the extent borrowers overstated their income and/or assets, the ability of borrowers to repay their loans may be impaired, which could adversely affect the quality of our loan portfolio, business, financial condition, results of operations, cash flows and prospects. For further information regarding credit risk in our residential one-to-four unit investment loan portfolio, see Loans and Mortgage-Backed Securities on page 41.

We are subject to extensive government regulation. These regulations may hamper our ability to increase our assets and earnings.

Our operations and those of the Bank are subject to extensive regulation by federal, state and local governmental authorities and are subject to various laws and judicial and administrative decisions imposing requirements and restrictions on part or all of our operations. The laws, rules and regulations applicable to us are subject to regular modification and change. There are currently proposed various laws, rules and regulations that, if adopted, would impact our operations. In particular, we are assessing the final guidance given in September 2006 by federal banking agencies on alternative residential mortgage products, which may hamper our ability to increase our assets and earnings. The guidance states that management should (1) assess a borrower s ability to repay the loan, including any principal balances added through negative amortization, at the fully indexed rate that would apply after the introductory period, (2) recognize that certain nontraditional mortgages are untested in a stressed environment and

warrant strong risk management standards as well as appropriate capital and loan loss reserves, and (3) ensure that borrowers have sufficient information to clearly understand loan terms and associated risks prior to making a product or payment choice. We cannot assure you that these proposed laws, rules and regulations or any other laws, rules or regulations will not be adopted in the future, which could make compliance much more difficult or expensive, restrict our ability to originate, broker or sell loans, further limit or restrict the amount of commissions, interest or other charges earned on loans originated or sold by us or otherwise adversely affect our business, financial condition, results of operations or cash flows and prospects.

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#### We are exposed to risk of environmental liabilities with respect to properties to which we take title.

In the course of our business, we may foreclose and take title to real estate, and could be subject to environmental liabilities with respect to these properties. We may be held liable to a governmental entity or to third parties for property damage, personal injury, investigation and clean-up costs incurred by these parties in connection with environmental contamination, or may be required to investigate or clean-up hazardous or toxic substances, or chemical releases at a property. The costs associated with investigation or remediation activities could be substantial. In addition, if we are the owner or former owner of a contaminated site, we may be subject to common law claims by third parties based on damages and costs resulting from environmental contamination emanating from the property. Becoming subject to significant environmental liabilities could have an adverse effect on our business, financial condition, results of operations, cash flows and prospects.

#### If we cannot attract deposits or obtain borrowings, our growth may be inhibited.

Our ability to increase our asset base depends in large part on our ability to attract additional deposits and obtain borrowings at favorable rates. We intend to seek additional deposits by offering deposit products that are competitive with those offered by other financial institutions in our markets and by establishing personal relationships with our customers. We cannot assure you that these efforts will be successful. Although we are not aware of any trends, events or uncertainties, our ability to obtain borrowings could be diminished. Our inability to attract additional deposits or obtain borrowings at competitive rates could have an adverse effect on our business, financial condition, results of operations, cash flows and prospects.

### Our allowance for credit losses or loan sale indemnification reserve may not be adequate to cover actual losses.

A significant source of risk arises from the possibility that we could sustain losses because borrowers, guarantors, and related parties may fail to perform in accordance with the terms of their loans. The underwriting and credit monitoring policies and procedures that we have adopted to address this risk may not prevent unexpected losses that could have an adverse effect on our business, financial condition, results of operations, cash flows and prospects. Unexpected losses may arise from a wide variety of specific or systemic factors, many of which are beyond our ability to predict, influence or control.

As with most lending institutions, we maintain an allowance for credit losses to provide for defaults and non-performance. Our allowance for credit losses may not be adequate to cover actual credit losses, and future provisions for credit losses could adversely affect our business, financial condition, results of operations, cash flows and prospects. The allowance for credit losses reflects our estimate of the probable losses in our portfolio of loans and loan-related commitments at the relevant balance sheet date. Our allowance for credit losses is based on prior experience as well as an evaluation of the known risks in the current portfolio, composition and growth of the portfolio and economic factors. The determination of an appropriate level of credit loss allowance is an inherently difficult process and is based on numerous assumptions. The amount of future losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates, that may be beyond our control and these losses may exceed current estimates. Federal and state regulatory agencies, as an integral part of their examination process, review our loans, loan-related commitments and allowance for credit losses. While we believe that our allowance for credit losses is adequate to cover current losses, we cannot assure you that we will not increase the allowance for credit losses further or that regulators will not require us to increase this allowance. Either of these occurrences could have a material adverse effect on our business, financial condition, results of operations, cash flows and prospects.

We sell loans to outside investors that are subject to repurchase risk in the event of breaches of representations or warranties we make in connection with the sales. While we establish secondary marketing reserves in connection with such sales, we cannot be sure that the amount reserved is sufficient to cover all potential losses that may result from such repurchases. Significant loan or servicing sale repurchases could have a material adverse effect on our business, financial condition, results of operations, cash flows and prospects.

We are dependent on key personnel and the loss of one or more of those key personnel may adversely affect our business.

Competition for qualified employees and personnel in the banking industry is intense and there are a limited number of qualified persons with knowledge of, and expertise in, the banking industry.

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The process of recruiting personnel with the combination of skills and attributes required to carry out our strategies is often lengthy. Our success depends to a significant degree upon our ability to attract and retain qualified management, loan origination, finance, administrative, marketing and technical personnel and upon the continued contributions of our management and personnel. The loss of the services of any one of our key personnel could have an adverse effect on our business, financial condition, results of operations, cash flows and prospects.

We rely on communications, information, operating and financial control systems technology from internal sources as well as third-party service providers, and we may suffer an interruption in those systems that may result in lost business and we may not be able to obtain substitute providers on terms that are as favorable if our relationships with our existing service providers are interrupted.

We rely on internal sources as well as third-party service providers for much of our communications, information, operating and financial control systems technology. Any failure or interruption or breach in security of these systems could result in failures or interruptions in our customer relationship management, accounting, deposit, loan servicing and/or loan origination systems. We cannot assure you that such failures or interruptions will not occur or, if they do occur, that they will be adequately addressed by us or the third parties on which we rely. If we or any of our third-party service providers experience financial, operational or technological difficulties, or if there is any other disruption in our relationships with them, we may be required to locate alternative sources of such services, and we cannot assure you that we could negotiate terms that are as favorable to us, or could obtain services with similar functionality as found in our existing systems without the need to expend substantial resources, if at all. Any of these circumstances could have an adverse effect on our business, financial condition, results of operations, cash flows and prospects.

We face strong competition from financial services companies and other companies that offer banking services which could adversely affect our business.

We conduct most of our operations in California. Increased competition in our markets may result in reduced loans and deposits. Ultimately, we may not be able to compete successfully against current and future competitors. Many competitors offer the banking services that we offer in our geographic service areas. These competitors include a variety of financial institutions such as banks, savings and loan associations, mortgage banks, finance companies, brokerage firms, insurance companies, credit unions and other financial intermediaries. In particular, our competitors include major financial companies whose greater resources may afford them a marketplace advantage by enabling them to maintain numerous locations and mount extensive promotional and advertising campaigns. Areas of competition include interest rates offered on loans and deposits, efforts to obtain loan and deposit customers and a range in quality of products and services provided, including new technology-driven products and services. Technological innovation continues to contribute to greater competition in financial services markets as technological advances enable more companies to provide financial services. We also face competition from out-of-state financial intermediaries that have opened loan production offices or that solicit deposits in our market areas. If we are unable to attract and retain customers, we may be unable to continue our loan growth and level of deposits and our business, financial condition, results of operations, cash flows and prospects may be adversely affected.

#### Negative public opinion could adversely affect our business.

Negative public opinion, inherent in business, can adversely affect our earnings and capital. Negative public opinion can result from the actual or perceived manner in which we conduct our business activities, including practices in our loan origination, loan servicing and retail banking operations; our management of conflicts of interest and ethical issues; and our protection of confidential customer information. Our ability to keep and attract customers can be affected by negative public opinion and expose us to litigation and regulatory action. If we are unable to attract and retain customers, we may be unable to maintain loan and deposit levels and our business, financial condition, results of operations, cash flows and prospects may be adversely affected.

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#### Our growth and expansion may strain our ability to manage our operations and our financial resources.

Our financial performance and profitability depend on our ability to execute our corporate growth strategy. In addition to seeking deposit and loan growth in our existing markets, we intend to pursue expansion opportunities through strategically placed new branches and by acquiring branch locations that we find attractive. In addition, acquisitions of other financial institutions might be considered. Continued growth, however, may present operating and other problems that could adversely affect our business, financial condition, results of operations, cash flows and prospects. Accordingly, there can be no assurance that we will be able to execute our growth strategy.

Our growth may place a strain on our administrative, operational and financial resources and increase demands on our systems and controls. We plan to pursue opportunities to expand our business primarily through internally generated growth. This business growth may require continued enhancements to and expansion of our operating and financial systems and controls and may strain or significantly challenge them. In addition, our existing operating and financial control systems and infrastructure may not be adequate to maintain and effectively monitor future growth.

Our continued growth may also increase our need for qualified personnel. We cannot assure you that we will be successful in attracting, integrating and retaining such personnel. The following risks, associated with our growth, could have a material adverse effect on our business, financial condition, results of operations, cash flows and prospects:

- our inability to continue to upgrade or maintain effective operating and financial control systems;
- our inability to recruit and hire necessary personnel or to integrate successfully new personnel into our operations; and
- our inability to respond promptly or adequately to the emergence of unexpected expansion difficulties.

Changes in the ability of the Bank to pay dividends to the holding company may adversely affect our ability to pay dividends and service our debt.

Although we have been paying regular quarterly dividends to our stockholders and paying interest on our debt, our ability to do so depends to a large extent upon the dividends we receive from the Bank. Dividends paid by the Bank are subject to restrictions under various federal and state banking laws. In addition, the Bank must maintain certain capital levels, which may restrict the ability of the Bank to pay dividends to us. The Bank s regulators have the authority to prohibit the Bank or us from engaging in unsafe or unsound practices in conducting our business. As a consequence, the Bank regulators could deem the payment of dividends by the Bank to be an unsafe or unsound practice, depending on the Bank s financial condition or otherwise, and prohibit such payments. If the Bank were unable to pay dividends to us, we might cease paying debt service and dividends to stockholders until such time that the Bank could again pay us dividends.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

#### **ITEM 2. PROPERTIES**

The corporate offices of Downey, the Bank and DSL Service Company are owned by the Bank and located at 3501 Jamboree Road, Newport Beach, California 92660. Part of that corporate facility houses a branch office of the Bank. Certain departments (warehousing, record retention, etc.) are located in other owned and leased facilities in Orange County, California. The majority of our administrative operations, however, are located in our corporate headquarters.

At December 31, 2006, we had 168 branches throughout California and four in Arizona. We owned the building and land occupied by 63 of our branches. We also owned one branch building on leased land, one branch building under construction and one land pad designated for a future branch on which construction has not yet begun. We operate branches in 108 locations (including 91 in-store locations) with leases or licenses expiring at various dates through April 2015, with options to extend the terms.

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At December 31, 2006, the net book value of our owned branches, including the one on leased land, totaled \$82 million, our leased branch offices totaled \$2 million and our other properties totaled \$6 million. The net book value of our furniture and fixtures was \$13 million at December 31, 2006. We utilize a mainframe computer system and use various internally developed and third-party vendors software for retail deposit operations, loan servicing, accounting and loan origination functions, including our operations conducted over the Internet. The net book value of our electronic data processing equipment, including personal computers and software, was \$11 million at December 31, 2006.

For additional information regarding our offices and equipment, see Note 1 on page 83 and Note 8 on page 98 of Notes to Consolidated Financial Statements.

#### **ITEM 3. LEGAL PROCEEDINGS**

On June 21, 2005, a former loan underwriting employee brought an action in Contra Costa Superior Court, Case No. C05-01293, entitled "Teresa Sims, et al. v. Downey Savings and Loan Association." The complaint seeks unspecified damages for alleged unpaid overtime wages and bonuses, inadequate meal and rest breaks, and related claims. The plaintiff sought class action status to represent all other current and former Downey Savings employees that held the position of loan underwriter, including, but not limited to, the job title of Senior Loan Underwriter within the State of California (a) at any time during the four years prior to June 21, 2005 and/or (b) who was employed by Downey Savings on or about September 30, 2002, when Downey Savings terminated an annual bonus program. On December 4, 2006, the parties agreed to settle the lawsuit and in December 2006 the court preliminarily approved the settlement. Final approval by the court is anticipated in April 2007. Based upon the proposed settlement, management has adjusted its reserve for this matter and believes it constitutes a reasonable estimate of the loss of exposure. Management believes that the ultimate outcome of this matter will not have a material adverse effect on its operations, cash flows or financial position.

On October 29, 2004, two former traditional branch employees brought an action in Los Angeles Superior Court, Case No. BC323796, entitled Margie Holman and Alice A. Mesec, et al. v. Downey Savings and Loan Association. The complaint seeks unspecified damages for alleged unpaid regular and overtime wages and bonuses, inadequate meal and rest breaks, and related claims. The plaintiffs are seeking class action status to represent all other current and former Downey Savings employees who held the position of Customer Service Supervisor and/or Customer Service Representative at any time during the four years prior to October 29, 2004. Based on a review of the current facts and circumstances with retained outside counsel, (i) Downey Savings plans to oppose the claim and assert all appropriate defenses and (ii) management has provided for what is believed to be a reasonable estimate of exposure for this matter in the event of loss. While acknowledging the uncertainties of litigation, management believes that the ultimate outcome of this matter will not have a material adverse effect on its financial condition, results of operations or cash flows.

Downey has been named as a defendant in other legal actions arising in the ordinary course of business, none of which, in the opinion of management, will have a material adverse effect on its financial condition, results of operations or cash flows.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to stockholders during the fourth guarter of 2006.

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## **PART II**

# ITEM 5. MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock is traded on the New York Stock Exchange ("NYSE") under the trading symbol "DSL." At February 28, 2007, we had approximately \_\_\_\_ stockholders of record (not including the number of persons or entities holding stock in nominee or street name through various brokerage firms) and 27,853,783 outstanding shares of common stock.

The following table sets forth for the quarters indicated the range of high and low sale prices per share of our common stock as reported on the NYSE Composite Tape.

		20	106		2005						
	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter	4th Quarter	3rd Quarter	2nd Quarter	1st Quarter			
High	\$74.93	\$71.28	\$75.56	\$70.19	\$69.22	\$80.51	\$76.45	\$64.86			
Low	66.04	59.84	65.09	60.62	55.71	60.39	57.72	52.84			
End of period	72.58	66.54	67.85	67.30	68.39	60.90	73.20	61.53			

During 2006 as well as 2005, we paid quarterly cash dividends of \$0.10 per share, or \$0.40 per share annually. Total cash dividends were \$11.1 million in both 2006 and 2005. On February 26, 2007, we paid a \$0.12 per share quarterly cash dividend, 20% above the previous cash dividend paid, totaling \$3.3 million.

We may pay additional dividends out of funds legally available at such times as the Board of Directors determines that dividend payments are appropriate. The Board of Directors policy is to consider the declaration of dividends on a quarterly basis.

The payment of dividends by the Bank to Downey is subject to OTS regulations. For further information regarding these regulations, see Capital Distribution Limitations on page 15.

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## **PERFOMANCE GRAPH**

The table below compares the common stock performance of Downey with that of the S&P 500 composite index and the selected Peer Group. The selected Peer Group is SNL Financial s Western Thrift Index for 18 publicly traded savings institution holding companies. The following table assumes \$100 invested on December 31, 2001 in Downey, the S&P 500 and equally in the companies in the Peer Group, and assumes reinvestment of dividends on a daily basis.

Comparison of 5-year Cumulative Total Return Downey, S&P 500 Index and Peer Group

	2001	2002	2003	2004	2005	2006	
Downey	\$ 100.00	\$ 95.32	\$ 121.51	\$ 141.57	\$ 170.89	\$ 182.45	
S&P 500	100.00	77.90	100.24	111.14	116.59	135.00	
Peer Group	100.00	113.46	149.09	171.10	185.95	213.98	

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ITEM 6. SELECTED	FINANCIAL	DATA									
(Dollars in Thousands, Except Per Share Data)	2006	20	05		2004		2003		2002		
Income statement data Total interest income	\$ 1,133,805	\$ 862	2.849	\$	594,075	\$	542,524	\$	652,715		
Total interest expense	615,128		5,476	•	249,823	•	233,837	•	318,012		
Net interest income	518,677	436	5,373		344,252		308,687		334,703		
Provision for (reduction of) credit losses	26,604	2	2,263		2,895		(3,718)		939		

Net interest income after provision for							
(reduction of) credit losses	492,073	434,1	10	341,357	312,405	333,764	
Other income, net:							
Loan and deposit related fees	36,151	36,4	96	34,174	33,002	27,543	
Real estate and joint ventures held for investment, net	10,953	6,7	34	13,902	9,835	10,250	
Secondary marketing activities:	2,222	-,		-,	2,222	Ι, ΙΙ	
Loan servicing income (loss), net	(594 )	2,0	59	(19,225)	(27,060)	(39,629)	
Net gains on sales of loans and mortgage-backed							
securities	43,615	119,9	61	54,443	61,436	45,860	
Net gains on sales of mortgage servicing rights		1,0	00	616	23	331	
Net losses on trading securities	-	1,0	-	-	(10,449)	-	
Net gains (losses) on sales of investment securities	-		28	(16,103)	8	219	
Litigation award	2,233	1,7		-	2,851		
Loss on extinguishment of debt	-,	.,.	_	(4,111)	_,551	_	
Other	785	1,8	87	1,324	1,222	2,803	
Total other income, net	93,143	169,9	32	65,020	70,868	47,377	
Operating expense:  General and administrative expense	242,955	233,6	47	229,766	207,999	186,644	
Net operation of real estate acquired in settlement of	,			2, 22			
loans	250		96)	(256 )	(929)	11	
Total operating expense	243,205	233,5	51	 229,510	 207,070	 186,655	
•	\$ 205,174	\$ 217,4		\$ 107,662	\$ 101,741	\$ 112,293	
Per share data							
Earnings per share Basic			80	\$ 3.86	\$ 3.64	\$ 3.99	
Earnings per share Diluted	7.36	7.	80	3.85	3.64	3.99	
Book value per share at end of period	50.35	43	38	36.18	32.83	29.47	
Stock price at end of period	72.58	68.	39	57.00	49.30	39.00	
Cash dividends declared and paid	0.40	0.	40	0.40	0.36	0.36	

Selected financial ratios						
Effective interest rate spread	3.09 %	2.69 %	2.54 %	2.79 %	3.09 %	
Efficiency ratio (a)	40.58	39.08	57.52	56.70	50.23	
Return on average assets	1.19	1.31	0.77	0.89	1.00	
Return on average equity	15.80	19.56	11.37	11.65	14.42	
Dividend payout ratio	5.43	5.12	10.38	9.88	9.02	
Loan activity						
Loans originated	\$ 7,803,175	\$ 14,982,492	\$ 15,399,403	\$ 10,548,675	\$ 10,445,978	
Loans and mortgage-backed securities purchased	25,857	119,432	305,477	706,949	1,497,645	
Loans and mortgage-backed securities sold	3,521,410	8,327,799	6,886,502	6,581,856	7,103,861	

<sup>(</sup>a) The amount of general and administrative expense expressed as a percentage of net interest income plus other income, excluding income associated with real estate held for investment, loss on extinguishment of debt and litigation award.

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ITEM 6. SELECTED FINAN	CIAL DATA	0)				
(Dollars in Thousands, Except Per Share Data)	2006	2005	2004	2003	2002	
Balance sheet summary (end of period)						
Total assets	\$ 16,209,389	\$ 17,095,663	\$ 15,650,179	\$ 11,646,999	1\$,983,118	
Loans and mortgage-backed securities	14,170,750	15,821,923	14,544,149	10,397,529	10,978,182	
Investments, cash and cash equivalents	1,710,995	816,709	616,511	803,514	590,092	
Deposits	11,784,869	11,876,848	9,657,978	8,293,758	9,238,350	
Borrowings	2,809,016	3,755,602	4,757,546	2,253,022	1,747,795	
Stockholders equity	1,402,457	1,208,219	1,007,651	917,018	823,104	
Loans serviced for others	5,908,233	5,292,253	6,672,984	9,313,948	8,316,236	
Average balance sheet data						
Assets	\$ 17,239,397	\$ 16,641,119	\$ 13,971,819	\$ 11,458,956	1\$,234,112	
Loans	15,688,297	15,461,684	12,791,590	10,445,684	10,336,951	
Deposits	11,962,834	10,995,933	9,097,861	8,787,851	8,768,204	
Stockholders equity	1,298,823	1,111,644	947,153	873,051	778,463	
Capital ratios						
Average stockholders equity to average assets	je 7.53 %	6.68 %	6.78 %	7.62	% 6.93 %	
Bank only end of period(a)						
Tangible and core capital	8.82	7.64	7.09	7.96	6.92	
Risk-based capital	17.89	14.93	13.71	15.55	14.08	

Selected asset quality data (end of period)								
Total non-performing assets	\$ 110,362	\$	35,221	\$	34,189	\$	48,631 \$	79,814
Non-performing assets as a percentage of total assets	0.68 %	6	0.21 %	,	0.22 %	<b>6</b>	0.42 %	0.67 %
Allowance for loan losses:								
Amount	\$ 60,943	\$	34,601	\$	33,343	\$	29,311 \$	33,759
As a percentage of non-accrual loans	59.84 %	6	100.84 %	, D	105.40 %	6	68.44 %	50.05 %

<sup>(</sup>a) For more information regarding these ratios, see Regulatory Capital Compliance on page 12.

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# ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements under this caption may constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995, which involve risks and uncertainties. Forward-looking statements do not relate strictly to historical information or current facts. Some forward-looking statements may be identified by use of terms such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could" or "may." Our actual results may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, economic conditions, competition in the geographic and business areas in which we conduct our operations, fluctuations in interest rates, credit quality and government regulation and factors, identified under Item 1A. Risk Factors on page 20. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made, except as required by law.

#### **OVERVIEW**

Our net income for 2006 totaled \$205.2 million or \$7.36 per share on a diluted basis, down 5.6% from the record \$217.4 million or \$7.80 per share in 2005.

The decline in net income between years was primarily due to:

- A \$76.3 million decrease in net gains on sales of loans and mortgage-backed securities, primarily due to a lower volume of loans sold and, to a lesser extent, a lower gain per dollar of loan sold;
- A \$24.3 million increase in provision for credit losses; and
- A \$9.3 million or 4.0% increase in general and administrative expense.

Those unfavorable items were partially offset by:

- A \$82.3 million or 18.9% increase in net interest income, primarily due to a higher effective interest rate spread of 3.09% compared with 2.69% in 2005; and
- A \$4.2 million increase in income from real estate held for investment, primarily due to higher gains on sales.

For 2006, our return on average assets was 1.19% and our return on average equity was 15.80%. These compare to our 2005 returns of 1.31% on average assets and 19.56% on average equity.

At December 31, 2006, assets totaled \$16.209 billion, down \$886 million or 5.2% from year-end 2005, following a 9.2% increase during 2005. The decline was primarily in loans held for investment as payoffs outpaced originations, partially offset by an increase in securities available for sale. Included within loans held for investment at year end were \$11.200 billion of one-to-four unit adjustable rate mortgage loans subject to negative amortization. These loans comprised 85% of the one-to-four unit residential portfolio at year end, compared with 91% a year ago. The amount of negative amortization included in loan balances increased \$187 million during 2005 to \$320 million or 2.86% of loans subject to negative amortization. At origination, these loans had a weighted average loan-to-value ratio of 73%. During the year, approximately 27% of loan interest income represented negative

amortization, up from both 16% in the previous year and 4% in 2004.

Loan originations (including purchases) totaled \$7.829 billion in 2006, down \$7.273 billion or 48.2% from \$15.102 billion originated in 2005. Loans originated for sale declined \$4.240 billion or 55.0% to \$3.476 billion, while single family loans originated for portfolio declined \$2.913 billion or 41.1% to \$4.168 billion. In addition to single family loans, \$185 million of other loans were originated during 2006.

Deposits totaled \$11.785 billion at December 31, 2006, down 0.8% from year-end 2005. At year end, the number of branches totaled 172 (168 in California and four in Arizona), down one branch from December 31, 2005. During the year, one traditional branch opened while a net two in-store branches closed due to the closure of the stores in which they were located. At year end, the average deposit size of our 81 traditional branches was \$115 million, while the average deposit size of our 91 in-store branches was \$27 million. Borrowings declined \$947 million or 25.2 % during 2006 to a year-end level of \$2.809 billion or 17.3% of total assets.

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Non-performing assets increased during the year by \$75 million to \$110 million and represented 0.68% of total assets, compared with 0.21% at year-end 2005. The increase was mainly in our single family one-to-four unit loans, but also included an \$11 million land loan to develop residential lots. While this loan is deemed collateral dependent and value impaired, no significant loss is anticipated at this time.

At December 31, 2006, the Bank exceeded all regulatory capital requirements, with capital-to-asset ratios of 8.82% for both tangible and core capital and 17.89% for risk-based capital. These capital levels are significantly above the "well capitalized" standards defined by the federal banking regulators of 5% for core and tangible capital and 10% for risk-based capital. For further information, see Insurance of Deposit Accounts on page 12, Investments in Real Estate and Joint Ventures on page 48 and Regulatory Capital Compliance on page 71.

## **Critical Accounting Policies**

We have established various accounting policies which govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Our significant accounting policies are described in Note 1 of Notes to the Consolidated Financial Statements beginning on page 83. Certain accounting policies require us to make significant estimates and assumptions which could have a material impact on the carrying value of certain assets and liabilities, and we consider these to be critical accounting policies. The estimates and assumptions are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions which could have a material impact on the future carrying value of assets and liabilities and our results of operations for the reporting periods. Management has discussed the development and selection of these critical accounting policies with the Audit Committee of our Board of Directors.

We believe the following are critical accounting policies that require the most judicious estimates and assumptions, which are particularly susceptible to significant change in the preparation of our financial statements:

• The valuation of interest rate lock commitments. We enter into commitments to make loans that we intend to sell to investors whereby the interest rate on the loan is set prior to funding. These interest rate lock commitments are considered to be derivatives and are recorded at fair value. This value is calculated using market sources, reduced by an anticipated fallout factor for interest rate lock commitments that are not expected to fund. At December 31, 2006, Downey had a notional amount of interest rate lock commitments identified to sell as part of its secondary marketing activities of \$197 million, with a change in fair value resulting in a loss of \$0.7 million, compared with a notional amount of interest rate lock commitments of \$285 million with a change in fair value resulting in a loss of \$0.1 million at December 31, 2005. For further information, see Note 1 on page 83 and Note 21 on page 110 of Notes to the Consolidated Financial Statements.

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- The allowance for credit and real estate losses. The allowance for credit losses, which includes an allowance for loan losses reported as a reduction of outstanding loans and an allowance for loan-related commitments included in accounts payable and accrued liabilities, and the allowance for real estate losses reported as a reduction to real estate held for investment are maintained at amounts management deems adequate to cover inherent losses in the portfolios at the balance sheet date. On March 31, 2006, we reclassified to accounts payable and accrued liabilities our allowance for loan-related commitments which was previously included with the allowance for loan losses. We use an internal asset review system and loss allowance methodology designed to provide for the detection of problem assets and an adequate allowance to cover credit and real estate losses. In determining the allowance for credit losses related to loan relationships of \$5 million or more, we evaluate the loans on an individual basis, including an analysis of the borrower s creditworthiness, cash flows and financial status, and the condition and the estimated value of the collateral. Unless an individual loan or borrower relationship warrants separate analysis, we generally determine the allowance for credit losses related to loans under \$5 million through a statistical analysis of the expected performance of each loan based on historic trends for similar types of borrowers, loans, collateral and economic circumstances. Those amounts may be adjusted based upon an analysis of macro-economic and other trends that are likely to affect a borrower s ability to repay their loan according to their loan terms. The allowance for credit and real estate losses totaled \$62 million at December 31, 2006, compared with \$36 million at December 31, 2005. For further information, see Allowance for Credit and Real Estate Losses on page 63 and Note 5 on page 93 and Note 6 on page 96 of Notes to the Consolidated Financial Statements.
- The valuation of mortgage servicing rights ("MSRs"). The fair value of MSRs is measured using a discounted cash flow analysis based on available market quotes, anticipated prepayment speeds, a custodial account rate and market-adjusted discount rates. Market sources are used to determine prepayment speeds, the net cost of servicing per loan, inflation rate, and default and interest rates for mortgage loans. MSRs are reviewed for impairment based on their fair value. Impairment is measured on a disaggregated basis based upon the predominant risk characteristics of the underlying mortgage loans, which include loans by loan term and coupon rate stratified at 50 basis point increments. Impairment losses are recognized through a valuation allowance for each impaired stratum, with any associated provision recorded as a component of loan servicing income (loss), net. During the first quarter of 2006, the coupon rate strata was reduced, which did not have a significant impact on the valuation allowance. At both December 31, 2006 and 2005, the MSR valuation allowance totaled less than \$1 million. For further information, see Note 1 on page 83 and Note 10 on page 99 of Notes to the Consolidated Financial Statements.
- The prepayment reserves related to sales of loans and of MSRs. The gains on sales of loans and of MSRs are recorded net of reserves for anticipated prepayments. These loans and MSR sales contracts typically contain provisions to refund sale price premiums to the purchaser if the related loans prepay during a period not to exceed 120 days from the sale s settlement date. Loan and MSR sales reserves are estimated using the prepayment experience of similar products. The estimates are updated during the 120 day period for actual payoffs. The reserve was less than \$1 million at both December 31, 2006 and 2005. For further information, see Secondary Marketing Activities on page 37, Note 1 on page 83 and Note 10 on page 99 of Notes to the Consolidated Financial Statements.

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#### **RESULTS OF OPERATIONS**

#### **Net Interest Income**

Net interest income is the difference between the interest and dividends earned on loans, mortgage-backed securities and investment securities ("interest-earning assets") and the interest paid on deposits and borrowings ("interest-bearing liabilities"). The spread between the yield on interest-earning assets and the cost of interest-bearing liabilities and the relative dollar amounts of these assets and liabilities principally affects net interest income.

Our net interest income totaled \$518.7 million in 2006, up \$82.3 million or 18.9% from 2005 and \$174.4 million or 50.7% from 2004. The improvement during 2006 reflected a higher effective interest rate spread and higher average interest-earning assets, which increased by \$578 million or 3.6% to \$16.8 billion. Our effective interest rate spread averaged 3.09% in 2006, up 0.40% from 2005 and 0.55% from 2004. The increase in the effective interest rate spread between 2006 and 2005 was primarily the result of two factors. First, interest-earning assets in the current year were funded with a higher proportion of interest free funds (the excess of interest-earning assets over interest-bearing deposits and borrowings), and the value of those funds was worth more due to the higher interest rate levels prevalent in the current year. Second, loan prepayment fees covered a higher proportion of the deferred loan costs that were written-off as a result of payoffs.

The following table presents for the years indicated the total dollar amount of:

- interest income from average interest-earning assets and resultant yields; and
- interest expense on average interest-bearing liabilities and resultant costs, expressed as rates.

The table also sets forth our net interest income, interest rate spread and effective interest rate spread. The effective interest rate spread reflects the relative level of interest-earning assets to interest-bearing liabilities and equals:

- the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities, divided by
- average interest-earning assets for the year.

The table also sets forth our net interest-earning balance the difference between the average balance of interest-earning assets and the average balance of total deposits and borrowings for the years indicated. We included non-accrual loans in the average interest-earning assets balance. We included interest from non-accrual loans in interest income only to the extent we received payments and believe we will recover the remaining principal balance of the loans. We computed average balances for the year using the average of each month is daily average balance during the years indicated.

				Page 33				<u>1</u>	Navigation Links		
		2006			2005			2004			
rs in Thousands)	Average Balance	Interest	Average Yield/ Rate	Average Balance	Interest	Average Yield/ Rate	Average Balance	Interest	Average Yield/ Rate		
st-earning assets:											
s:											
n prepayment fees	\$	101,219	0.64 %	5	\$ 70,849	0.46 %		\$ 23,608	0.18 %		
e-off of deferred costs											
miums from loan payoffs		(102,204)	(0.65)		(80,243)	(0.52)		(41,547)	(0.32)		
ther		1,081,776	6.90		842,934	5.45		584,442	4.57		
		, , -			- ,			,	-		
al loans	\$ 15,688,297 \$	1.080.791	6.89 % 5	5 15,461,684 \$	\$ 833.540	5.39 %	\$ 12,791,590	\$ 566,503	4.43 %		
gage-backed securities	264	13	5.17	291	12	4.12	322	12	3.73		
tment securities (a)	1,113,878	53,001	4.76	762,131	29,297	3.84	770,190	27,560	3.58		
ıl interest-earning assets	16,802,439	1,133,805	6.75	16,224,106	862,849	5.32	13,562,102	594,075	4.38		
nterest-earning assets	436,958	1,100,000	0.70	417,013	002,010	0.02	409,717	00 1,07 0			
assets	\$ 17,239,397		Ş	16,641,119			\$ 13,971,819				
antion accounts.											
action accounts: interest-bearing checking	\$ 746,401 \$	;     -	- % \$	748,273	\$ -	- %	\$ 503,432	\$ -	- %		
est-bearing checking (b)	499,978	1,718	0.34	530,112	1,886	0.36	537,295	Ψ 2,007	0.37		
ey market	156,629	1,632	1.04	160,550	1,679	1.05	146,806	1,539	1.05		
ılar passbook	1,503,867	15,082	1.00	2,221,129	23,732	1.07	3,528,345	38,458	1.09		
Il transaction accounts	2,906,875	18,432	0.63	3,660,064	27,297	0.75	4,715,878	42,004	0.89		

cates of deposit	9,055,959	399,158	4.41	7,335,869	242,765	3.31	4,381,983	110,254	2.52	
deposits	11,962,834	417,590	3.49	10,995,933	270,062	2.46	9,097,861	152,258	1.67	
advances and other wings (c)	3,457,357	184,343	5.33	4,087,217	143,230	3.50	3,555,454	83,651	2.35	
r notes and junior dinated										
ntures <sup>(d)</sup>	198,178	13,195	6.66	198,009	13,184	6.66	172,571	13,914	8.06	
alamanita and hamaninas	15 010 000	015 100	0.04	15 001 150	400 470	0.70	10.005.000	040.000	1.05	
deposits and borrowings liabilities	15,618,369 322,205	615,128	3.94	15,281,159 248,316	426,476	2.79	12,825,886 198,780	249,823	1.95	
holders equity	1,298,823			1,111,644			947,153			
liabilities and										
tholders equity	\$ 17,239,397			\$ 16,641,119			\$ 13,971,819			
terest income/interest pread	:	\$ 518,677	2.81 %		\$ 436,373	2.53 %		\$ 344,252	2.43 %	
s of interest-earning over										
sits and borrowings	\$ 1,184,070			\$ 942,947			\$ 736,216			
ive interest rate spread			3.09			2.69			2.54	

<sup>(</sup>a) Yields for securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.

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Changes in our net interest income are a function of changes in both rates and volumes of interest-earning assets and interest-bearing liabilities. The following table sets forth information regarding changes in our interest income and expense for the years indicated. For each category of interest-earning assets and interest-bearing liabilities, we have provided information on changes attributable to:

- changes in volume: changes in volume multiplied by comparative period rate;
- changes in rate: changes in rate multiplied by comparative period volume; and
- changes in rate/volume: changes in rate multiplied by changes in volume.

Interest-earning asset and interest-bearing liability balances used in the calculations represent annual average balances computed using the average of each month s daily average balance during the years indicated.

		2006 Versus 2005 Changes Due To				2005 Versus 2004 Changes Due To					
In Thousands)	Volume	Rate	Rate/ Volume	Net	Volume	Rate	Rate/ Volume	Net			

<sup>(</sup>b) Included amounts swept into money market deposit accounts.

<sup>(</sup>c) Starting in the first quarter of 2004, the impact of interest rate swap contracts was included, with notional amounts totaling \$430 million of receive-fixed, pay-3-month London Inter-Bank Offered Rate ("LIBOR") variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

<sup>(</sup>d) In June 2004, we issued \$200 million of 6.5% 10-year senior notes. In July 2004, we redeemed our junior subordinated debentures before their maturity.

nterest income:											
Loans	\$ 12,217	\$ 231,639	\$ 3,395 \$	247,251	\$ 118,251	\$ 123,092	\$ 2	25,694	\$	267,037	
Mortgage-backed securities	-	1	-	1	(1)	1		-		-	
Investment securities	13,522	6,967	3,215	23,704	(288)	2,046		(21)		1,737	
Change in interest income	25,739	238,607	6,610	270,956	117,962	125,139	2	25,673	į	268,774	
nterest expense:											
Transaction accounts:											
Interest-bearing checking	(108)	(64)	4	(168)	(27)	(95)		1		(121)	
Money market	(41)	(6)	-	(47)	140	-		-		140	
Regular passbook	(7,663)	(1,457)	470	(8,650)	(14,248)	(759)		281		(14,726)	
Total transaction accounts	(7,812)	(1,527)	474	(8,865)	(14,135)	(854)		282		(14,707)	
Certificates of deposit	56,923	80,577	18,893	156,393	74,322	34,758	2	23,431		132,511	
Total interest-bearing											
deposits	49,111	79,050	19,367	147,528	60,187	33,904	2	23,713		117,804	
FHLB advances and other											
borrowings	(22,071)	74,695	(11,511)	41,113	12,246	40,872		6,461		59,579	
Senior notes and junior											
subordinated debentures	11	-	-	11	2,059	(2,431)		(358)		(730)	
Change in interest avecage	07.051	150 745	7.050	100.050	74.400	70.045	,	00.010		170.050	
Change in interest expense	27,051	153,745	7,856	188,652	74,492	72,345	- 2	29,816		176,653	
Change in net interest ncome	\$ (1,312)	\$ 84,862	\$ (1,246)\$	82,304	\$ 43,470	\$ 52,794	\$ (	(4,143)	\$	92,121	

# **Provision for Credit Losses**

During 2006, provision for credit losses totaled \$26.6 million, compared with \$2.3 million in 2005 and \$2.9 million in 2004. During 2006, unsold housing inventory increased, home prices declined, negative amortization balances increased and loan defaults rose. These trends are typically leading indicators of increased losses inherent in the portfolio but as yet not explicitly identified and quantified. As a result, an increase in the allowance for credit losses was deemed appropriate. The prior year provision for credit losses was primarily due to increased credit risk associated with growth in our loan portfolio.

For further information, see Allowance for Credit Real Estate Losses on page 63.

#### **Other Income**

Our total other income was \$93.1 million in 2006, down \$76.8 million or 45.2% from \$169.9 million in 2005 but up \$28.1 million from 2004. The decline from 2005 primarily reflected:

- a \$76.3 million decrease in net gains on sales of loans and mortgage-backed securities due to a lower volume of loans sold and, to a lesser extent, a lower gain per dollar of loan sold; and
- a \$2.7 million unfavorable change in loan servicing activities due primarily to increases in payoff and curtailment interest losses and an unfavorable change in the MSR valuations.

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Those favorable items were partially offset by a \$4.2 million increase in income from real estate and joint ventures held for investment due primarily to higher gains from sales.

Total other income increased \$104.9 million during 2005 due primarily to a \$65.5 million increase in net gains on sales of loans and mortgage-backed securities due to a higher volume of loans sold and a higher gain per dollar of loan sold; \$21.3 million improvement in loan servicing activities due primarily to a favorable change in MSR valuations; a \$16.1 million favorable change in investment securities gains/losses, as 2004 included a loss associated with a partial economic hedge against value changes in MSRs; and a \$4.1 million favorable change in loss on extinguishment of debt, as 2004 included the recognition of deferred issuance costs associated with the early redemption of junior subordinated debentures. Those favorable items were partially offset by a \$7.2 million decline in income from real estate and joint ventures held for investment due primarily to lower gains from sales.

Below is a further discussion of the major other income categories.

### Loan and Deposit Related Fees

Loan and deposit related fees totaled \$36.2 million in 2006, down \$0.3 million from 2005, but up \$2.0 million from 2004. During 2006, our loan related fees declined \$1.6 million or 29.5% due to lower loan originations, while our deposit related fees increased \$1.3 million or 4.2%, due primarily to higher fees from our checking accounts. The increase in checking account fees was partially offset by lower automated teller machine fees as we removed over 200 stand alone automated teller machines located in certain grocery stores in the fourth guarter of 2005.

The following table presents a breakdown of loan and deposit related fees during the years indicated.

(In Thousands)	2006	2005	2004	
Loan related fees Deposit related fees:	\$ 3,894	\$ 5,525	\$ 5,785	
Automated teller machine fees	9,324	10,588	9,503	
Other fees	22,933	20,383	18,886	
Total loan and deposit related fees	\$ 36,151	\$ 36,496	\$ 34,174	

#### Real Estate and Joint Ventures Held for Investment

Income from our real estate and joint ventures held for investment totaled \$11.0 million in 2006, up \$4.2 million from 2005, but down \$2.9 million from 2004. The current year increase was primarily attributed to a \$7.6 million increase in gains on sales to \$10.6 million (increases of \$2.6 million in gains from sales of wholly owned real estate and \$5.0 million in gains related to joint venture projects reported within equity in net income from joint ventures). The increase in gains from sales was partially offset by an unfavorable change in reduction of losses on real estate and joint ventures, as the prior year included a recapture of \$1.3 million.

The table below sets forth the key components comprising our income from real estate and joint venture operations during the years indicated.

(In Thousands)	2006 2005 2004
Net rental operations	\$ 871 \$ 1,342 \$ 1,014
Net gains on sales of wholly owned real estate	3,051 477 5,657

Equity in net income from joint ventures	7,031	3,582	7,231		
Reduction of losses on real estate and joint ventures	-	1,333	-		
Total income from real estate and joint ventures held for investment, net	\$ 10,953	\$ 6,734	\$ 13,902		

For additional information, see Investments in Real Estate and Joint Ventures on page 48, Allowance for Credit and Real Estate Losses on page 63 and Note 6 of Notes to Consolidated Financial Statements on page 96.

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#### Secondary Marketing Activities

A loss of \$0.6 million was recorded from our loan servicing activities in 2006, compared with income of \$2.1 million in 2005 and a loss of \$19.2 million in 2004. The primary reason for the \$2.7 million unfavorable change from 2005 was the current year included payoff and curtailment interest costs of \$2.5 million, compared with \$1.0 million in 2005 and a provision for impairment of MSRs of \$0.1 million, compared with a recapture of impairment for MSRs of \$1.2 million in 2005. At December 31, 2006, loans we serviced with capitalized MSRs totaled \$2.4 billion, virtually unchanged from December 31, 2005, but up from \$2.1 billion at December 31, 2004. In addition to the loans we serviced for others with capitalized MSRs, we serviced \$3.5 billion of loans at December 31, 2006 on a sub-servicing basis for which we have no risk associated with changing MSR values. On loans we sub-service, we receive a fixed fee per loan each month from the owner of the MSRs.

The following table presents a breakdown of the components of our loan servicing income (loss) for the years indicated.

(In Thousands)	2006	2005	2004	
Net cash servicing fees	\$ 6,370	\$ 7,091	\$ 20,945	
Payoff and curtailment interest cost (a)	(2,533)	(1,047)	(5,631)	
Amortization of mortgage servicing rights	(4,370)	(5,156)	(17,789)	
(Provision for) reduction of impairment of mortgage servicing rights	(61)	1,171	(16,750)	
Total loan servicing income (loss), net	\$ (594)	\$ 2,059	\$ (19,225)	

<sup>(</sup>a) Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. However, loan servicing activities do not include the benefit of the use of total loan repayments to increase net interest income.

Sales of loans and mortgage-backed securities we originated declined in 2006 to \$3.5 billion, from \$8.3 billion in 2005 and \$6.9 billion in 2004. Net gains associated with these sales totaled \$43.6 million in 2006, down from \$120.0 million in 2005 and \$54.4 million in 2004. Included in these gains was the SFAS 133 impact of valuing derivatives associated with the sale of loans, for which we recorded a loss of \$1.1 million in 2006, compared with a gain of \$3.6 million in 2005 and a loss of \$2.4 million in 2004. Excluding the SFAS 133 impact, a gain of \$44.7 million or 1.27% of loans sold was realized in 2006, down from 1.40% in 2005, but up from 0.82% in 2004. Net gains included capitalized MSRs of \$5.3 million in 2006, compared with \$6.4 million in 2005 and \$32.0 million in 2004.

The following table presents a breakdown of the components of our net gains on sales of loans and mortgage-backed securities for the years indicated.

(In Thousands) 2006 2005 2004

Mortgage servicing rights	\$ 5,266	\$ 6,424	\$ 31,991
All other components excluding SFAS 133	39,457	109,925	24,817
SFAS 133	(1,108)	3,612	(2,365)
Total net gains on sales of loans and mortgage-backed securities	\$ 43,615	\$ 119,961	\$ 54,443
Secondary marketing gain excluding SFAS 133 as a percentage of			
associated sales	1.27 %	1.40 %	6 0.82 %

For additional information concerning MSRs, see Note 10 of Notes to Consolidated Financial Statements on page 99.

#### Securities Available for Sale

We had no sales of investment securities in 2006, compared with gains from sales of less than \$1 million in 2005 and a loss of \$16.1 million in 2004 when we purchased and sold securities as a partial economic hedge against value changes in our MSRs. These securities were classified as available for sale. No securities were held as a partial economic hedge during or at year-end 2006.

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### **Operating Expense**

Our operating expense totaled \$243.2 million in 2006, an increase of 4.1% from \$233.6 million in 2005 and an increase of 6.0% from \$229.5 million in 2004. The current year increase was due to higher general and administrative expense, which increased by \$9.3 million or 4.0%. Most major categories of general and administrative expense increased except for the other expense category, which declined primarily due to two special items. The current year included a reversal of a litigation reserve established in prior periods due to the successful outcome of a legal matter involving real estate investment activities, while 2005 included a contribution to the American Red Cross to help victims of Hurricane Katrina. Excluding the impact of these two items, our operating expense would have increased 5.0% in 2006.

The following table presents a breakdown of key components comprising operating expense during the years indicated.

(In Thousands)	2006	2005	2004	
Salaries and related costs	\$ 161,060	\$ 153,749	\$ 148,221	
Premises and equipment costs	34,959	32,271	33,980	
Advertising expense	6,227	6,068	5,525	
Deposit insurance premiums and regulatory				
assessments	6,439	3,795	3,151	
Professional fees	1,793	1,208	1,828	
Other general and administrative expense	32,477	36,556	37,061	
Total general and administrative expense	242,955	233,647	229,766	
Net operation of real estate acquired in settlement of loans	250	(96)	(256)	

Total operating expense \$ 243,205 \$ 233,551 \$ 229,510

#### **Provision for Income Taxes**

Our effective tax rate was 40.0% for 2006, compared with 41.3% for 2005 and 39.1% for 2004. The effective tax rates reflect reductions to federal tax expense from the settlement of prior year tax returns of \$3.2 million for 2006 and 2005, and \$5.6 million for 2004. In addition, the rate for 2006 reflected a \$3.8 million decline in the income tax reserves related to management s favorable assessment of our income tax exposure. See Note 1 on page 83 and Note 17 on page 104 of Notes to the Consolidated Financial Statements for a further discussion of income taxes and an explanation of the factors which impact our effective tax rate.

#### **Business Segment Reporting**

The previous discussion and analysis of the Results of Operations pertained to our consolidated results. This section discusses and analyzes the results of operations of our two business segments: banking and real estate investment. For a description of these business segments and the relevant accounting policies, see Item 1. Business on page 1 and Note 1 on page 83 and Note 23 on page 117 of Notes to Consolidated Financial Statements.

The following table presents by business segment our net income for the years indicated.

(In Thousands)	2006	2005	2004	
Banking net income	\$ 196,867	\$ 213,883	\$ 99,478	
Real estate investment net income	8,307	3,551	8,184	
Total net income	\$ 205,174	\$ 217,434	\$ 107,662	

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### Banking

Net income from our banking operations totaled \$196.9 million in 2006, down from \$213.9 million in 2005, but up from \$99.5 million in 2004. The decline in 2006 primarily reflected the following:

- A \$76.3 million decrease in net gains on sales of loans and mortgage-backed securities, primarily due to a lower volume
  of loans sold and, to a lesser extent, a lower gain per dollar of loan sold;
- A \$24.3 million increase in provision for credit losses; and
- A \$12.3 million or 5.3% increase in operating expense.

Those unfavorable items were partially offset by:

- A \$81.6 million or 18.7% increase in net interest income, primarily due to a higher effective interest rate spread of 3.09% compared with 2.69% in 2005; and
- A reduction in the effective tax rate from 41.3% to 40.0%. Both years included a \$3.2 million reduction to federal income tax expense from the settlement of prior-year tax returns, but 2006 also included an additional \$3.8 million decline related to management s favorable assessment of tax reserves relative to our income tax exposure.

During 2005, net income from our banking operations increased \$114.4 million. Contributing to the increase was \$91.2 million increase in net interest income due to higher interest earning assets and effective interest rate spread; \$65.5 million increase in net gains on sales of loans and mortgage-backed securities due to a higher volume and gain per dollar of loan sold; a \$21.3 million favorable change in loan servicing activities, as 2005 included a \$1.2 million recapture of the valuation allowance for

mortgage servicing rights, compared with a \$16.8 million addition in 2004; a \$16.1 million favorable change associated with securities gains/losses, as 2004 included a loss associated with a partial economic hedge against value changes in mortgage servicing rights; and a \$4.1 million favorable change in loss on extinguishment of debt, as 2004 included the recognition of deferred issuance costs associated with the early redemption of junior subordinated debentures. Those favorable items were partially offset by a \$2.7 million increase in operating expense and an increase in the effective tax rate from 39.0% to 41.3%. Both years included reductions to federal income tax expense from the settlement of prior-year tax returns. However, the 2005 reduction of \$3.2 million was below the \$5.6 million recorded in 2004.

The table below sets forth banking operational results and selected financial data for the years indicated.

(In Thousands)	2006	2005	2004	
Net interest income	\$ 517,321	\$ 435,771	\$ 344,543	
Provision for credit losses	26,604	2,263	2,895	
Other income, net	80,498	161,984	49,779	
Operating expense	243,245	230,946	228,280	
Net intercompany expense	(34)	(93)	(148)	
Income before income taxes	327,936	364,453	162,999	
Income taxes	131,069	150,570	63,521	
Net income	\$ 196,867	\$ 213,883	\$ 99,478	
At period end				
Assets:				
Loans and mortgage-backed securities, net	\$ 14,170,750	\$ 15,821,923	\$ 14,544,149	
Other	2,027,797	1,265,220	1,097,534	
Total assets	16,198,547	17,087,143	15,641,683	
Equity	\$ 1,402,457	\$ 1,208,219	\$ 1,007,651	

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#### Real Estate Investment

Net income from our real estate investment operations totaled \$8.3 million in 2006, up from \$3.6 million in 2005 and \$8.2 million in 2004. The increase during 2006 was primarily due to a \$7.6 million increase from gains on sales and a \$1.2 million reversal of a litigation reserve established in prior periods due to the successful outcome of a legal matter.

During 2005, net income from our real estate investment operations declined \$4.6 million to \$3.6 million primarily due to lower gains from sales of \$8.7 million.

The table below sets forth real estate investment operational results and selected financial data for the years indicated.

(In Thousands) 2006 2005 2004

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			• (00)	
Net interest income (expense)	\$ 1,356	\$ 602	\$ (291)	
Other income	12,645	7,948	15,241	
Operating expense	(40)	2,605	1,230	
Net intercompany income	34	93	148	
Income before income taxes	14,075	6,038	13,868	
Income taxes	5,768	2,487	5,684	
Net income	\$ 8,307	\$ 3,551	\$ 8,184	
At period end				
Assets:				
Investments in real estate and joint ventures	\$ 59,843	\$ 49,344	\$ 55,411	
Other	28,548	28,418	18,776	
Total assets	88,391	77,762	74,187	
. 5.47 40000	23,001	,,,,	,107	
Equity	\$ 77,549	\$ 69,242	\$ 65,691	

For a further discussion regarding income from real estate investment, see Real Estate and Joint Ventures Held for Investment on page 36, and for information regarding related assets, see Investments in Real Estate and Joint Ventures on page 48.

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#### **FINANCIAL CONDITION**

#### Loans and Mortgage-Backed Securities

Total loans and mortgage-backed securities, including those we hold for sale, declined \$1.7 billion or 10.4% from year-end 2005 to a total of \$14.2 billion or 87.4% of total assets at December 31, 2006. The decline occurred primarily in loans held for investment, which were down \$1.5 billion as repayments exceeded portfolio originations.

Our loan originations, including loans purchased, totaled \$7.8 billion in 2006, down from \$15.1 billion in 2005 and a record \$15.7 billion in 2004. During 2006, originations of one-to-four unit residential loans declined by \$7.2 billion to \$7.6 billion. Of the total one-to-four unit residential loans originated, \$4.2 billion or 55% were for portfolio, with the balance for sale in the secondary market. Our prepayment speed, which measures the annualized percentage of loans repaid, for one-to-four unit residential loans held for investment was 39% during 2006, similar to that experienced in 2005 and 2004. Refinancing activities related to residential one-to-four unit loans, including new loans to refinance existing loans which we or other lenders originated, constituted 87% of originations during 2006, up from 80% during 2005 and 78% during 2004. Loan originations other than one-to-four unit residential declined \$121 million to \$185 million in 2006, primarily due to a lower level of originations of home equity loans and lines of credit.

We originate one-to-four unit residential mortgage loans both with and without loan origination fees. In mortgage transactions for which we charge no origination fees, we receive a higher interest rate than those for which we charge fees. In addition, a prepayment fee on loans with no origination fees is generally required if prepaid within the first three years. These loans generally result in deferrable loan origination costs exceeding loan origination fees.

Originations of adjustable rate residential one-to-four unit loans for portfolio, including loans purchased, totaled \$4.2 billion in 2006, down from \$7.1 billion in 2005 and \$8.3 billion in 2004. Of the 2006 total:

- 65% were adjustable rate loans tied to either the FHLB Eleventh District Cost of Funds Index ("COFI") or the 12-month moving average of yields on actively traded U.S. Treasury securities adjusted to a constant maturity of one year ("MTA") index and generally have rates that adjust monthly and provide for negative amortization, compared with virtually all originations in 2005. Of the current year total, loans tied to the COFI index represented 90% of originations, compared with 79% in 2005:
- 27% were adjustable fixed for 3-5 years, compared with less than 1% in 2005; and
- 8% were adjustable rate loans tied to either the LIBOR index, which typically adjust every six months, or the Constant Maturity Treasury ("CMT") index.

The following table sets forth loans originated, including purchases, for investment and for sale during the years indicated.

(In Thousands)	2006	2005	2004	2003	2002	
Loans originated and purchased						
Investment portfolio:						
Residential one-to-four units:						
Adjustable by index:						
COFI	\$ 2,431,406	\$ 5,578,906	\$ 5,995,317	\$ 1,077,726	\$ 2,264,065	
MTA	268,360	1,481,639	1,505,413	1,795,628	890,814	
LIBOR	229,374	14,188	667,227	405,080	3,903	
CMT	125,783	-	-	-	-	
Adjustable fixed for 3-5 years	1,113,255	5,827	124,008	1,353,320	1,288,389	
Fixed	224	525	482	22,647	40,375	
Total residential	I					
units	4,168,402	7,081,085	8,292,447	4,654,401	4,487,546	
Other	185,078	305,639	628,715	377,355	269,407	
Total for investment portfolio	4,353,480	7,386,724	8,921,162	5,031,756	4,756,953	
Sale portfolio (a)	3,475,552	7,715,200	6,783,718	6,223,868	6,172,572	
Total for investment and sale portfolios	\$ 7,829,032	\$ 15,101,924	\$ 15,704,880	\$ 11,255,624	\$ 10,929,525	

<sup>(</sup>a) Primarily residential one-to-four unit loans.

The following table sets forth our investment portfolio of residential one-to-four unit adjustable rate loans by index, excluding our adjustable fixed for 3-5 year loans which are still in their initial fixed rate period, at the dates indicated.

#### December 31,

	200	6	2005		2004		2003		2002		
(Dollars in Thousands)	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	
Loan Investment Portfolio											
Residential one-to-four units:											
Adjustable by index:											
COFI	\$ 9,231,83	7 77 %	\$ 10,733,770	76 % \$	8,461,835	72 %	\$ 4,819,852	61 %	\$ 6,831,649	85 %	
MTA	2,094,82	8 18	2,846,273	20	2,224,130	19	2,503,336	32	1,090,646	13	
LIBOR	364,53	7 3	410,010	3	908,596	8	403,450	5	25,296	-	
Other, primarily CMT	209,19	1 2	155,498	1	119,475	1	185,437	2	136,230	2	
Total adjustable loans											

As set forth in the following table, \$11.2 billion or 85% of our residential one-to-four unit adjustable rate loans held for investment were subject to negative amortization at December 31, 2006, of which \$320 million or 2.86% represented the amount of negative amortization included in the loan balance. The amount of negative amortization increased \$187 million during 2006, as borrowers took advantage of the flexibility of this product. During 2006, approximately 27% of our loan interest income represented negative amortization, up from 16% in 2005 and 4% in 2004. At origination, these loans had a weighted average loan-to-value ratio of 73%. In addition, \$1.6 billion or 12% of our residential one-to-four unit adjustable rate loans held for investment represented loans requiring interest only payments over the initial terms of the loans, generally the first three to five years.

\$ 11,900,393 100 % \$ 14,145,551 100 % \$ 11,714,036 100 % \$ 7,912,075 100 % \$ 8,083,821 100 %

December 3	1,
------------	----

			Negative	Loan to	Current	Veighted	
			Amortization	Value Ratio	Loan to A	Average	
	Loan	% of	Included in	at	Value	Age	
			Loan		Ratio		
<u> </u>	Balance	Total	Balance (	Originatio	on <sup>(a)</sup> (I	Months)	
(Dollars in Thousands)  Total loans subject to negative amortization	Balance	Total	Balance (	Originatio	on <sup>(a)</sup> (i	Months)	
<u> </u>	Balance	Total	Balance (	Originatio	on <sup>(a)</sup> (I	Months)	
Total loans subject to negative amortization 2006:	### Balance	Total		Origination 70 %	on <sup>(a)</sup> (i	Months)	

<sup>(</sup>a) Excludes residential one-to-four unit adjustable fixed for 3-5 year loans still in their initial fixed rate period.

Total with negative amortization  Not utilizing negative amortization	9,798,818 1,401,052	87 13	320,466	73 69	75 65	21 41
Total loans subject to negative amortization As a percentage of total residential one-to-four unit	\$ 11,199,870	100 %	\$ 320,466	73 %	74 %	23
adjustable rate loans	85 %					
Total loans with interest only payments  As a percentage of total residential one-to-four unit adjustable rate loans	\$ 1,578,202			69 %	68 %	12
aujustable rate loans	12 /6					
2005:						
With negative amortization:						
Balance less than or equal to original loan amount	\$ 1,340,285	10 %	\$ 3,037	71 %	71 %	16
Balance greater than original loan amount	8,551,362	64	130,029	73	74	15
Total with negative amortization	9,891,647	74	133,066	73	73	15
Not utilizing negative amortization	3,527,675	26	-	72	70	21
Total loans subject to negative amortization As a percentage of total residential one-to-four unit	\$ 13,419,322	100 %	\$ 133,066	72 %	72 %	17
adjustable rate loans	92 %					
Total loans with interest only payments	\$ 630,709			71 %	70 %	25
As a percentage of total residential one-to-four unit						
adjustable rate loans	4 %					

<sup>(</sup>a) Based on current loan balance relative to the lower of the appraised value or sales price at time of origination.

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We have other credit risk elements within our real estate loans held for investment besides loans subject to negative amortization or loans with interest only payments. At December 31, 2006, these other credit risks included:

- 89% of our real estate loans were concentrated and secured by properties located in California, principally in Los Angeles,
   San Diego, Orange, Santa Clara and Riverside counties;
- 80% of our residential one-to-four unit loans were underwritten based on borrower stated income and asset verification and an additional 9% were underwritten with no verification of either borrower income or assets; and
- the loans are relatively new and unseasoned, as 29% of our residential one-to-four unit loans were originated in 2006, with an additional 36% originated in 2005.

Those risks are mitigated primarily by various minimum borrower credit requirements and maximum loan-to-value limitations. For example, at December 31, 2006, the average loan-to-value ratio at origination of our residential one-to-four unit loan portfolio was 72% when the loans were originated. However, even with these requirements and limitations, our risk mitigation strategy is limited by potential defects in the underwriting process as well as potential changes in the loan-to-value ratio due to negative amortization and declines in home values. For example, while residential property values have increased over the past several

years thereby further reducing our exposure to credit risk, home value declines emerged in certain markets we lend to in 2006. The uncertainty of future home value changes may materially impact the risk associated with our loan portfolio since 65% of these loans were originated in the last two years. For further information, see Residential Real Estate Lending on page 3, and Risk Factors on page 20.

The following table sets forth our investment portfolio of residential one-to-four unit loans by the Fair Isaac Corporation credit score model ("FICO") of the borrower at origination at the dates indicated.

	2006		2005		
	Loan	% of	Loan	% of	
(In Thousands)	Balance	Total	Balance	Total	
Loan Investment Portfolio					
Residential one-to-four units:					
FICO score at Origination:					
620 or below	\$ 645,004	5 %	\$ 1,080,468	7 %	
621 to 659	3,344,594	25	3,551,494	24	
660 to 719	5,095,599	39	5,660,232	39	
720 and above	3,964,348	30	4,153,800	28	
Not available	177,459	1	228,696	2	
Total residential one-to-four units	\$ 13,227,004	100 %	\$ 14,674,690	100 %	
Weighted average FICO score for loan					
nvestment portfolio of					
residential one-to-four units	692		689		

The following table sets forth our investment portfolio of residential one-to-four unit loans by original loan-to-value ratio at the dates indicated. For this table, the loan-to-value ratios have been updated to reflect the current loan balance and appraisal if private mortgage insurance has been removed.

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		Decemb	er 31,		
	2006		2005		
(Dollars in Thousands)	Amount	% of Total	Amount	% of Total	

#### **Loan Investment Portfolio**

Residential one-to-four units:

80% or below:

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60% or less	\$ 1,940,772	15 %	\$ 2,134,520	14 %	
61% to 70%	2,349,016	18	2,651,059	18	
71% to 80%	8,271,605	62	8,895,393	61	
Total 80% or below	12,561,393	95	13,680,972	93	
81% to 85%:					
With private mortgage insurance	96,683	1	152,784	1	
Without private mortgage insurance	1,789	-	4,435	-	
Total 81% to 85%	98,472	1	157,219	1	
86% to 90%:					
With private mortgage insurance	231,471	2	357,734	3	
Without private mortgage insurance	5,960	-	6,916	-	
Total 86% to 90%	237,431	2	364,650	3	
90% and above:					
With private mortgage insurance	300,546	2	441,854	3	
Without private mortgage insurance (a)	25,569	-	26,146	-	
Total 90% and above	326,115	2	468,000	3	
Not available	3,593	-	3,849	-	
Total Residential					
one-to-four units	\$ 13,227,004	100 %	\$ 14,674,690	100 %	
ghted average loan-to-value ratio for loan structure of the structure of t					
of residential one-to-four units	72	%	72 9	%	

<sup>(</sup>a) Primarily related to Community Reinvestment Act activities.

We originated \$27 million of home equity loans and lines of credit in 2006, down from \$159 million in 2005 and \$528 million in 2004.

We originated or purchased \$70 million of loans secured by multi-family properties in 2006, compared with \$22 million in 2004. We also originated \$1 million of commercial real estate loans in 2006, compared with \$10 million in 2004. No multi-family properties or commercial real estate loans were originated in 2005.

During 2006, we originated \$34 million of construction loans, principally for residential tracts. This compares to \$97 million in 2005 and \$37 million in 2004. Our origination of land development loans totaled \$49 million in 2006, compared with \$46 million in 2005 and \$28 million in 2004.

Origination of consumer loans totaled \$5 million in 2006, up from \$3 million in 2005 and \$2 million in 2004.

At December 31, 2006, our unfunded loan application pipeline totaled \$905 million. Within that pipeline, we had commitments to borrowers for short-term interest rate locks, before expected fallout, of \$393 million, of which \$253 million were related to residential one-to-four unit loans being originated for sale in the secondary market. Furthermore, we had commitments for undrawn lines of credit of \$308 million and loans in process of \$39 million. We believe our current sources of funds will be adequate relative to these obligations.

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raye 44	<u>INAVIGATION LINKS</u>

The following table sets forth the origination, purchase and sale activity relating to our loans and mortgage-backed securities during the years indicated.

(In Thousands)	2006	2005	2004	2003	2002	
Investment Portfolio						
Loans originated:						
Loans secured by real estate:						
Residential one-to-four units:						
Adjustable	\$ 3,033,321	\$ 7,012,206	\$ 7,930,764	\$ 3,260,914	\$ 3,114,388	
Adjustable fixed for 3-5 years	1,113,255	5,827	124,008	704,318	866,211	
Fixed	155	525	284	21,915	40,245	
Total residential one-to-four units	4,146,731	7,018,558	8,055,056	3,987,147	4,020,844	
Home equity loans and lines of credit	26,512	158,697	528,453	176,820	56,807	
Residential five or more units adjustable	69,668	-	20,801	46,774	2,806	
Total residential	4,242,911	7,177,255	8,604,310	4,210,741	4,080,457	
Commercial real estate	630	-	10,039	3,847	1,157	
Construction	33,567	97,437	36,817	80,201	124,168	
Land	49,389	46,218	28,053	19,589	56,362	
Non-mortgage:						
Commercial	-	200	1,375	2,585	13,671	
Other consumer	5,312	3,087	2,124	8,906	14,436	
Total loans originated	4,331,809	7,324,197	8,682,718	4,325,869	4,290,251	
Real estate loans purchased:	01 671	60 507	227 201	667.054	466 700	
One-to-four units Other (a)	21,671	62,527	237,391 1,053	667,254 38,633	466,702	
Other (w)			1,033	30,033		
Total real estate loans purchased	21,671	62,527	238,444	705,887	466,702	
Total loans originated and						
purchased	4,353,480	7,386,724	8,921,162	5,031,756	4,756,953	
Loan repayments	(6,215,012)			(5,212,106)		
Other net changes (b)	311,658	279,754	(1,059,114)	(24,171)	(41,411)	
Increase (decrease) in loans held for investment, net	(1,549,874)	1,949,598	3,291,418	(204,521)	804,333	
Sale Portfolio						
Originated whole loans:						
Residential one-to-four units	3,471,366	7,658,295	6,715,955	6,219,652	6,155,727	
Non-mortgage loans	-	-	730	3,154	-	
Loans purchased	4,186	56,905	67,033	1,062	16,845	

Loans transferred from (to) the investment portfolio (b)	(44,163)	(31,582)	977,625	(7,274 )	(2,928)	
Originated whole loans sold	(2,588,250)	(7,298,576)	(5,090,301)	(939,373)	(919,211)	
Loans exchanged for mortgage-backed securities	(933,160)	(1,029,223 )	(1,796,201)	(5,642,483)	(5,104,433)	
Capitalized basis adjustment (c)	733	3,625	(4,331)	(1,816)	12,414	
Other net changes (d)	(11,985)	(31,241)	(15,278)	(7,135)	(1,048)	
Increase (decrease) in loans held for sale, net	(101,273 )	(671,797)	855,232	(374,213)	157,366	
Mortgage-backed securities, net:						
Received in exchange for loans	933,160	1,029,223	1,796,201	5,642,483	5,104,433	
Sold	(933,160)	(1,029,223)	(1,796,201)	(5,642,483)	(6,184,650)	
Purchased	-	-	-	-	1,014,098	
Repayments	(26 )	(24)	(24)	(1,882)	(51,956)	
Other net changes	-	(3)	(6)	(37)	1,347	
Decrease in mortgage-backed securities available for sale	(26 )	(27 )	(30)	(1,919 )	(116,728 )	
Increase (decrease) in loans held for sale and						
mortgage-backed securities available for sale	(101,299)	(671,824)	855,202	(376,132)	40,638	
Total increase (decrease) in loans and						
mortgage-backed securities, net	\$ (1,651,173 ) \$	1,277,774	\$ 4,146,620	\$ (580,653)	\$ 844,971	

<sup>(</sup>a) Primarily five or more unit residential loans.

<sup>(</sup>d) Primarily included repayments and the change in net deferred costs and premiums.

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The following tal	ole sets forth the composition	on of our loan a	and mortgage-ba	cked securities	portfolio at the dates indicated.
•					
·			December 31,		

#### **Investment Portfolio**

Loans secured by real estate:

Residential one-to-four units:

<sup>(</sup>b) Primarily included changes in undisbursed funds for lines of credit and construction loans, in loss allowances, in net deferred costs and premiums, in interest capitalized on loans (negative amortization), and from loans transferred to real estate acquired in settlement of loans or from (to) the held for sale portfolio. During the fourth quarter of 2004, we transferred to our sale portfolio and sold approximately \$1 billion of our loans held for investment.

<sup>(</sup>c) Reflected the change in fair value of the interest rate lock derivative from the date of rate lock to the date of funding.

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Adjustable						
	\$ 11,786,038	\$ 14,014,908	\$ 11,657,649	\$ 7,885,761	\$ 8,036,523	
Adjustable fixed for 3-5 years	1,397,516	608,355	1,037,373	1,730,275	1,779,374	
Fixed	43,450	51,427	68,497	109,474	217,413	
Total residential one-to-four units	13,227,004	14,674,690	12,763,519	9,725,510	10,033,310	
Home equity loans and lines of						
credit	187,939	274,014	276,666	84,215	44,721	
Residential five or more units:						
Adjustable	112,580	68,390	95,163	91,024	6,964	
Fixed	908	1,141	1,424	1,904	3,676	
Commercial real estate:						
Adjustable	23,943	25,547	28,384	36,142	40,373	
Fixed	2,757	3,244	4,294	13,144	31,042	
Construction	52,922	82,379	67,519	105,706	103,547	
Land	58,910	23,630	25,569	16,855	53,538	
Non-mortgage:						
Commercial	2,400	3,981	4,997	4,975	15,021	
Automobile	17	116	858	3,823	11,641	
Other consumer	6,761	6,577	7,132	11,104	12,061	
Total loans held for investment	13,676,141	15,163,709	13,275,525	10,094,402	10,355,894	
ncrease (decrease) for:						
Undisbursed loan funds	(40,208)	(51,838)	(49,089)	(56,543)	(95,002)	
Net deferred costs and premiums	232,294	279,888	214,467	107,594	93,530	
Allowance for losses	(60,943)	(34,601)	(33,343)	(29,311)	(33,759)	
,						
7						
	<u> </u>					
Total loans held for investment, net	13,807,284	15,357,158	13,407,560	10,116,142	10,320,663	
Total loans held for investment,	13,807,284	15,357,158	13,407,560	10,116,142	10,320,663	
Total loans held for investment, net	13,807,284	15,357,158	13,407,560	10,116,142	10,320,663	
Total loans held for investment,	13,807,284	15,357,158	13,407,560	10,116,142	10,320,663	
Total loans held for investment, net  Sale Portfolio				10,116,142 276,295		
Total loans held for investment, net  Sale Portfolio Loans held for sale:	13,807,284 358,128	15,357,158 459,081	13,407,560 1,122,534		10,320,663 649,964	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage				276,295 3,090	649,964	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums	358,128 - 4,789	459,081 - 5,841	1,122,534 - 17,810	276,295 3,090 1,396	649,964 - 3,214	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage	358,128 -	459,081 -	1,122,534	276,295 3,090	649,964	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)	358,128 - 4,789 298	459,081 - 5,841 (434)	1,122,534 - 17,810 (4,059)	276,295 3,090 1,396 272	649,964 - 3,214 2,088	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)  Total loans held for sale, net	358,128 - 4,789	459,081 - 5,841	1,122,534 - 17,810	276,295 3,090 1,396	649,964 - 3,214	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)  Total loans held for sale, net Mortgage-backed securities	358,128 - 4,789 298	459,081 - 5,841 (434)	1,122,534 - 17,810 (4,059)	276,295 3,090 1,396 272	649,964 - 3,214 2,088	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)  Total loans held for sale, net Mortgage-backed securities available for sale:	358,128 - 4,789 298 363,215	459,081 - 5,841 (434) 464,488	1,122,534 - 17,810 (4,059) 1,136,285	276,295 3,090 1,396 272 281,053	649,964 - 3,214 2,088 655,266	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)  Total loans held for sale, net Mortgage-backed securities available for sale: Adjustable	358,128 - 4,789 298	459,081 - 5,841 (434)	1,122,534 - 17,810 (4,059)	276,295 3,090 1,396 272	649,964 - 3,214 2,088	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)  Total loans held for sale, net Mortgage-backed securities available for sale:	358,128 - 4,789 298 363,215	459,081 - 5,841 (434) 464,488	1,122,534 - 17,810 (4,059) 1,136,285	276,295 3,090 1,396 272 281,053	649,964 - 3,214 2,088 655,266	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)  Total loans held for sale, net Mortgage-backed securities available for sale: Adjustable Fixed	358,128 - 4,789 298 363,215	459,081 - 5,841 (434) 464,488	1,122,534 - 17,810 (4,059) 1,136,285	276,295 3,090 1,396 272 281,053	649,964 - 3,214 2,088 655,266	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)  Total loans held for sale, net Mortgage-backed securities available for sale: Adjustable Fixed  Total mortgage-backed securities	358,128 - 4,789 298 363,215 251	459,081 - 5,841 (434) 464,488	1,122,534 - 17,810 (4,059) 1,136,285	276,295 3,090 1,396 272 281,053	649,964 - 3,214 2,088 655,266	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)  Total loans held for sale, net Mortgage-backed securities available for sale: Adjustable Fixed	358,128 - 4,789 298 363,215	459,081 - 5,841 (434) 464,488	1,122,534 - 17,810 (4,059) 1,136,285	276,295 3,090 1,396 272 281,053	649,964 - 3,214 2,088 655,266	
Total loans held for investment, net  Sale Portfolio Loans held for sale: Residential one-to-four units Non-mortgage Net deferred costs and premiums Capitalized basis adjustment (a)  Total loans held for sale, net Mortgage-backed securities available for sale: Adjustable Fixed  Total mortgage-backed securities	358,128 - 4,789 298 363,215 251	459,081 - 5,841 (434) 464,488	1,122,534 - 17,810 (4,059) 1,136,285	276,295 3,090 1,396 272 281,053	649,964 - 3,214 2,088 655,266	

mortgage-backed

securities available for sale 363,466 464,765 1,136,589 281,387 657,519

Total loans and mortgage-backed

securities, net \$ 14,170,750 \$ 15,821,923 \$ 14,544,149 \$ 10,397,529 \$ 10,978,182

We carry loans for sale at the lower of cost or fair value. At December 31, 2006, no valuation allowance was required as the fair value exceeded book value on an aggregate basis.

We carry mortgage-backed securities available for sale at fair value which, at December 31, 2006, was essentially equal to our cost basis.

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The table below sets forth the scheduled contractual maturities, including principal amortization, of our loan and mortgage-backed securities portfolio, including loans held for sale, at December 31, 2006.

		After 1 Year	After 2 Years	After 3 Years	After 5 Years	After 10 Years		
	Within	Through 2	Through 3	Through 5	Through 10	Through 15	Beyond	
n Thousands)	1 Year	Years	Years	Years	Years	Years	15 Years	Total

oans secured by real

state:

Residential:

One-to-four units:

Adjustable by index:									
COFI	\$ 65,344 \$	70,693 \$	76,481	\$ 172,253 \$	570,246 \$	845,115 \$	7,431,705 \$	9,231,837	
MTA <sup>(a)</sup>	17,801	19,163	20,631	46,122	149,978	216,870	1,853,216	2,323,781	
LIBOR (b)	18,531	19,739	21,027	46,258	144,780	198,586	1,080,290	1,529,211	
Other, primarily CMT (c)	5,413	5,720	6,044	13,137	39,946	52,650	207,030	329,940	
Fixed	2,400	2,558	2,726	6,024	19,135	25,808	111,712	170,363	
Home equity loans and									
lines of credit (d)	-	-	-	-	187,939	-	-	187,939	
Five or more units:									
Adjustable	11,825	12,796	13,847	31,207	14,829	28,076	-	112,580	
Fixed	24	24	24	53	362	275	146	908	
Commercial real estate:									
Adjustable	483	519	555	1,242	20,668	476	-	23,943	
Fixed	139	156	2,122	230	110	-	-	2,757	
Construction	45,129	7,793	-	-	-	-	-	52,922	
Land	43,476	15,434	-	-	-	-	-	58,910	
lon-mortgage:									
Commercial	2,400	-	-	-	-	-	-	2,400	
Automobile	17	-	-	-	-	-	-	17	
Other consumer <sup>(c)</sup>	1,517	1,711	1,929	1,604	-	-	-	6,761	

<sup>(</sup>a) Reflected the change in fair value of the interest rate lock derivative from the date of rate lock to the date of funding.

Total loans	214,499	156,306	145,386	318,130	1,147,993	1,367,856	10,684,099	14,034,269	
lortgage-backed securities	10	10	10	22	67	89	43	251	

#### Fotal loans and mortgage-

backed securities \$ 214,509 \$ 156,316 \$ 145,396 \$ 318,152 \$ 1,148,060 \$ 1,367,945 \$ 10,684,142 \$ 14,034,520

At December 31, 2006, the maximum amount the Bank could have loaned to any one borrower, and related entities, per regulatory limits was \$234 million or \$390 million for loans secured by readily marketable collateral, compared with \$211 million or \$351 million for loans secured by readily marketable collateral at year-end 2005. We do not expect these regulatory limitations will adversely impact our proposed lending activities during 2007.

#### **Investment Securities**

The following table sets forth the composition of our investment securities portfolio at the dates indicated.

### December 31.

(In Thousands)	2006	2005	2004	2003	2002	
Federal funds Investment securities available for	\$ 1	\$ -	\$ -	\$ 1,500	\$ 2,555	
sale: U.S. Treasury	_	_		_		
Government sponsored entities	1,433,113	626,249	496,944	690,281	457,797	
Other	63	64	65	66	67	
Municipal securities held to maturity	-	-	-	-	6,149	
Total investment securities	\$ 1,433,177	\$ 626,313	\$ 497,009	\$ 691,847	\$ 466,568	

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The fair value of temporarily impaired securities, the amount of unrealized losses and the length of time these unrealized losses existed as of December 31, 2006 are presented in the following table. The \$2.9 million unrealized loss on securities that have been in a loss position for less than 12 months and the \$6.7 million unrealized loss on securities that have been in a loss position for more than 12 months are due to changes in market interest rates and are not considered to be other than temporary. We have the intent and ability to hold these securities until the temporary impairment is eliminated.

Less than 12 months 12 months or longer

Total

<sup>(</sup>a) Included \$46 million of residential one-to-four unit adjustable fixed for 3-5 year loans still in their initial fixed rate period.

<sup>(</sup>b) Included \$1,165 million of residential one-to-four unit adjustable fixed for 3-5 year loans still in their initial fixed rate period.

<sup>(</sup>c) Included \$121 million of residential one-to-four adjustable fixed for 3-5 year loans still in their initial fixed rate period.

<sup>(</sup>d) Home equity loans are interest only, with balances due at the end of the term. All or part of the outstanding balances may be paid off at any time during the term without penalty. Maturity is based on the weighted average contractual maturities of home equity loans and lines of credit on a pooled basis.

(In Thousands)	Fair Value	Unrealize Losses	-	Unrealize Losses	d Fair Value	Unrealized Losses	
Investment securities available for sale:							
U.S. Treasury	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Government sponsored entities	858,323	2,902	574,790	6,694	1,433,113	9,596	
Other	-	-	-	-	-	-	
Total temporarily impaired securities	\$ 858,323	\$ 2,902	\$ 574,790	\$ 6,694	\$ 1,433,113	\$ 9,596	

The following table sets forth the contractual maturities of our investment securities and their weighted average yields at December 31, 2006.

#### Amount Due as of December 31, 2006

	In 1 Year	After 1 Year Through 5	After 5 Years Through 10	After		
(Dollars in Thousands)	or Less	Years	Years	10 Years	Total	
Federal funds	\$ 1	\$ -	\$ -	\$ -	\$ 1	
Weighted average yield	3.69 %	- %	- %	- %	3.69 %	
Investment securities available for sale:						
U.S. Treasury	-	-	-	-	-	
Weighted average yield	- %	- %	- %	- %	- %	
Government sponsored entities (a)	-	1,051,605	381,508	-	1,433,113	
Weighted average yield	- %	5.54 %	4.93 %	- %	5.38 %	
Other	-	-	-	63	63	
Weighted average yield	- %	- %	- %	6.25 %	6.25 %	
Total investment securities	\$ 1	\$ 1,051,605	\$ 381,508	\$ 63	\$ 1,433,177	
Weighted average yield	3.69 %	5.54 %	4.93 %	6.25 %	5.38 %	

<sup>(</sup>a) At December 31, 2006, 34% of our securities had step-up provisions that stipulate increases in the coupon rate ranging from 0.25% to 2.00% at various specified dates ranging from February 2007 to December 2012. In addition, at December 31, 2006, all of these investment securities contained call provisions from January 2007 to September 2014. Yields for investment securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.

### **Investments in Real Estate and Joint Ventures**

DSL Service Company participates as an owner of, or a partner in, a variety of real estate development projects, principally residential developments and retail neighborhood shopping centers, most of which are located in California. For additional information regarding these real estate investments, see Note 6 of Notes to the Consolidated Financial Statements on page 96. At

December 31, 2006, the Bank had no loan commitments to the joint ventures.

DSL Service Company is entitled to a priority return on its equity invested in its joint venture projects after third-party debt, and it shares profits and losses with the developer partner generally on an equal basis. DSL Service Company has obtained guarantees from the principals of the developer partners. Partnership equity or deficit accounts are affected by current period results of operations, additional partner advances, partnership distributions and partnership liquidations. We have analyzed our variable interests in these joint venture projects and we have determined based on the dispersal of risks among the parties involved that we are not the primary beneficiary of any of these variable interest entities. Therefore, the joint venture projects are not consolidated into our financial results, but rather are accounted for under the equity method.

As of December 31, 2006, DSL Service Company was involved with one joint venture partner. This partner was the operator of four residential housing development projects. DSL Service Company also had three wholly owned retail neighborhood shopping centers located in California and Arizona.

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Our investment in real estate and joint ventures amounted to \$60 million at December 31, 2006, compared with \$49 million at December 31, 2005 and \$55 million at December 31, 2004. The increase during 2006 was primarily attributed to the purchase of an investment with a carrying value of \$11 million, additional increases of \$4 million in investments of community development funds and \$2 million primarily in existing wholly owned projects. This was offset by the partial sale of a project with a carrying value of \$6 million. The decrease during 2005 was primarily due to the sale of a wholly owned shopping center with a carrying value of \$10 million, partially offset by new investments of \$3 million in existing wholly owned projects.

The following table sets forth the condensed balance sheet of DSL Service Company s residential joint ventures at the dates indicated, on a historical cost basis.

	Decen	mber 31,	
(Dollars in Thousands)	2006	2005	
Assets			
Cash	\$ 8,683	\$ 12,678	
Projects under development	74,659	77,618	
Other assets	4,079	1,282	
	\$ 87,421	\$ 91,578	
Liabilities and Equity			
Liabilities:			
Notes payable	\$ 56,088	\$ 57,661	
Other	4,743	8,167	
Equity:			
DSL Service Company (a)	24,791	25,346	
Other partners (b)	1,799	404	
Net equity	26,590	25,750	
	\$ 87,421	\$ 91,578	

Number of joint venture projects

4

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The following table sets forth by property type our investments in real estate and related allowances for losses at December 31, 2006 and 2005. For further information regarding the establishment of loss allowances, see Allowance for Credit Real Estate Losses on page 63.

Retail

Neighborhood Shoppina Total (Dollars in Thousands) Residential Centers Land 2006: Investment in wholly owned projects (a) \$ 911 \$ 26,613 \$ 27,524 Investment in community development funds 7,631 7,631 Allowance for losses (103)(103)Net investment in real estate projects \$ 7,631 \$ 911 \$ 26,510 \$ 35,052 9 Number of projects 3 6 18 2005: Investment in wholly owned projects (a) 932 \$ 18,887 \$ 19,819 Investment in community development funds 4,282 4,282 Allowance for losses (103)(103)Net investment in real estate projects \$ 4.282 \$ 18.784 \$ 932 \$ 23.998 Number of projects 7 3 5 15

Real estate investments entail risks similar to those associated with our construction and commercial lending activities. In addition, California courts have imposed warranty-like responsibility on developers of new housing for defects in structure and the

<sup>(</sup>a) Included priority return payments from joint ventures to DSL Service Company.

<sup>(</sup>b) Represents the other partner s equity interest in the accumulated retained earnings of the respective joint ventures. Those results include the net profit on sales and the operating results of the real estate assets, net of funding costs. Except for any secured financing which has been obtained, DSL Service Company has provided all other financing. As part of our internal asset review process, we compare the fair value of joint venture real estate assets, net of secured notes payable to others, to the partners equity investment. To the extent the net fair value of real estate assets is less than the partners equity investment, we make a provision to create a valuation allowance for DSL Service Company s share of the loss. No valuation allowance was required at December 31, 2006 or 2005.

<sup>(</sup>a) Included five free-standing stores that are part of neighborhood shopping centers totaling less than \$1 million, which we counted as one project at both December 31, 2006 and 2005.

housing site, including soil conditions. This responsibility is not necessarily dependent upon a finding that the developer was negligent. Owners of real property also may incur liabilities with respect to environmental matters, including financial responsibility for clean-up of hazardous waste or other conditions, under various federal and state laws.

### **Deposits**

Our deposits declined \$92 million or 0.8% in 2006 and totaled \$11.8 billion at year end. Compared with the year-ago period, our certificates of deposit increased \$442 million or 5.1%, which was more than offset by a decline in our lower-rate transaction accounts (i.e., checking, money market and regular passbook) of \$534 million or 16.6%. Given the relatively low level of interest rates in prior periods, certain of our depositors moved monies from certificates of deposit to transaction accounts, primarily regular passbook accounts, as these depositors seemed more interested in liquidity. As market interest rates continued to rise in 2005 and 2006, monies continued to flow back into certificates of deposit.

During 2006, four in-store branches were closed due to the closure or sale of the grocery stores in which they were located and one traditional and two in-store branches were opened. At December 31, 2006, our total number of branches was 172, of which 168 were in California and four were in Arizona. The average deposit size of our 81 traditional branches was \$115 million, while the average deposit size of our 91 in-store branches was \$27 million.

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The following table sets forth information concerning our deposits and weighted average rates paid at the dates indicated.

Decelline 31,	D	ecem	ber	31.
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	i	2006		2005	2004		
(Dollars in Thousands)	Weighted Average Rate	Amount	Weighted Average Rate	Amount	Weighted Average Rate		
Transaction accounts:							
Non-interest-bearing checking	- %	\$ 769,086	- %	\$ 705,077	- %	\$ 601,588	
Interest-bearing checking (a)	0.28	493,620	0.30	529,133	0.33	534,775	
Money market	1.04	148,448	1.05	164,192	1.05	158,519	
Regular passbook	0.97	1,269,420	1.04	1,816,635	1.12	2,813,078	
Total transaction							
accounts	0.57	2,680,574	0.69	3,215,037	0.85	4,107,960	
Certificates of deposit:							
Less than 2.00%	1.29	22,566	1.68	86,992	1.59	912,234	
2.00-2.49	2.29	686	2.41	147,632	2.38	3,003,000	
2.50-2.99	2.80	25,375	2.78	215,297	2.80	495,119	
3.00-3.49	3.30	128,294	3.27	1,001,901	3.19	327,552	
3.50-3.99	3.89	237,155	3.78	4,114,751	3.84	94,611	
4.00-4.49	4.31	692,386	4.17	2,622,618	4.26	257,369	
4.50-4.99	4.82	2,722,829	4.81	455,192	4.83	424,937	

5.00-5.49	5.19	5,008,378	5.07	14,516	5.08	15,317	
5.50 and greater	5.54	266,626	5.61	2,912	6.03	19,879	
Total certificates of							
deposit	4.94	9,104,295	3.83	8,661,811	2.66	5,550,018	
Total deposits	3.95 %	¢ 11 78/ 860	2 08 %	\$ 11,876,848	1 80 %	\$ 9,657,978	
rotal deposits	3.33 %	φ 11,704,009	2.30 %	φ 11,0/0,040	1.09 %	φ 9,037,976	

<sup>(</sup>a) Included amounts swept into money market deposit accounts.

The following table shows at December 31, 2006 our certificates of deposit maturities by interest rate category.

	Less								
	Than	3.50% -	4.00% -	4.50% -	5.00% -	5.50%		Percent	
(Dollars in Thousar	nds)3.49%	3.99%	4.49%	4.99%	5.49%	and Greater	Total <sup>(a)</sup>	of Total	
Within 3									
months	\$ 60,990	\$ 90,615	\$ 408,539	\$ 1,055,904	\$ 2,157,959	\$ 3,442	\$ 3,777,449	41 %	
4 to 6 months	3,267	55,853	25,014	1,349,723	1,223,305	22,067	2,679,229	29	
7 to 12 months	25,151	43,134	73,009	233,890	1,614,502	241,015	2,230,701	25	
13 to 24 months	67,969	15,947	89,749	45,718	11,638	102	231,123	3	
25 to 36 months	19,537	21,423	27,977	9,692	6	-	78,635	1	
37 to 60 months	7	10,183	68,098	27,902	968		107,158	1	
Over 60 months	-	-	-	-	-	-	-	-	
Total	\$ 176,921	\$ 237,155	\$ 692,386	\$ 2,722,829	\$ 5,008,378	\$ 266,626	\$ 9,104,295	100 %	

<sup>(</sup>a) Includes certificates of deposit of \$100,000 and over totaling \$1.6 billion with maturities within 3 months, \$1.1 billion with maturities of 4 to 6 months, \$0.9 billion with maturities of 7 to 12 months and \$0.2 billion with a remaining term of more than 12 months.

### **Borrowings**

At December 31, 2006, borrowings totaled \$2.8 billion, down from \$3.8 billion at year-end 2005 and \$4.8 billion at year-end 2004. The decrease during 2006 was due primarily to a decline of \$1.4 billion in FHLB advances. During 2004, the holding company issued \$200 million of 6.5% 10-year unsecured senior notes. The net proceeds, after deducting underwriting discounts and our offering expenses, were approximately \$198 million. Those proceeds were used to redeem our \$124 million of 10% junior subordinated debentures prior to their maturity and, in turn, to redeem the related capital securities and make a capital investment

in the Bank to support its asset growth. We redeemed our junior subordinated debentures because of the lower interest rate at which we were able to issue the senior debt, which has resulted in lower interest expense.

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The following table sets forth information concerning our FHLB advances and other borrowings at the dates indicated.

December 3	31.	
------------	-----	--

(Dollars in Thousands)	2006	2005	2004	2003	2002	
Securities sold under agreements to repurchase	\$ 469,971	\$ -	\$ -	\$ -	\$ -	
Federal Home Loan Bank advances <sup>(a)</sup>	2,140,785	3,557,515	4,559,622	2,125,150	1,624,084	
Real estate notes	-	-	-	4,161	-	
Senior notes	198,260	198,087	197,924	-	-	
Junior subordinated debentures (b)	-	-	-	123,711	123,711	
Total borrowings	\$ 2,809,016	\$ 3,755,602	\$ 4,757,546	\$ 2,253,022	\$ 1,747,795	
Weighted average rate on borrowings during the year <sup>(a)</sup>	5.40 %	3.65 %	2.62 %	4.46 %	4.79 %	
Total borrowings as a percentage of total assets	17.33	21.97	30.40	19.35	14.59	

<sup>(</sup>a) Starting in the first quarter of 2004, the impact of interest rate swap contracts was included, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

Securities sold under agreements to repurchase:

The following table sets forth certain information with respect to our short-term borrowings.

(Dollars in Thousands)	2006	2005	2004	
FHLB advances with original maturities less than one year:				
Balance at end of year	\$ 1,660,000	\$ 2,975,000	\$ 3,552,000	
Average balance outstanding during the year	2,666,010	3,337,865	2,261,018	
Maximum amount outstanding at any month-end during the year	3,290,000	4,360,000	3,660,400	
Weighted average interest rate during the year	5.04 %	3.19 %	1.59 %	
Weighted average interest rate at end of year	5.38	4.39	2.30	

<sup>(</sup>b) On July 23, 2004, we redeemed our junior subordinated debentures before maturity.

Balance at end of year	\$ 469,971 \$	- \$ -	
Average balance outstanding during the year	234,412	- 155,204	
Maximum amount outstanding at any month-end during the year	469,971	- 507,027	
Weighted average interest rate during the year	5.32 %	- % 0.87 %	
Weighted average interest rate at the end of year	5.30 %	- % - %	
Total short-term borrowings:			
Average balance outstanding during the year	\$ 2,900,422 \$ 3	3,337,865 \$ 2,416,222	
Weighted average interest rate during the year	5.06 %	3.19 % 1.54 %	

At year-end 2006, intermediate and long-term borrowings totaled \$679 million, down from \$781 million at December 31, 2005. The weighted average rate on our intermediate and long-term borrowings at year-end 2006 was 7.30%.

The following table sets forth the maturities of our intermediate and long-term borrowings at December 31, 2006.

### (In Thousands)

			_
2007		\$ 65,000	
2008		415,785	
2009		-	
2010		-	
2011		-	
Thereafter		198,260	
	Total intermediate and long-term borrowings	\$ 679,045	

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### **Off-Balance Sheet Arrangements**

We consolidate majority-owned subsidiaries that we control. We account for other affiliates, including joint ventures, in which we do not exhibit significant control or have majority ownership, by the equity method of accounting. For those relationships in which we own less than 20%, we generally carry them at cost. In the course of our business, we participate in real estate joint ventures through our wholly-owned subsidiary, DSL Service Company. Our real estate joint ventures do not require consolidation as a result of applying the provisions of Financial Accounting Standards Board Interpretation 46 (revised December 2003). For further information regarding our real estate joint venture partnerships, see Note 6 of Notes to the Consolidated Financial Statements on page 96.

We also utilize financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to originate fixed and variable rate mortgage loans held for investment, undisbursed loan funds, lines and letters of credit, and commitments to purchase loans and mortgage-backed securities for our portfolio. The contract or notional amounts of these instruments reflect the extent of involvement we have in particular classes of financial instruments. For further information regarding these commitments, see Asset/Liability Management and Market Risk on page 53, Contractual Obligations and Other Commitments on page 69 and Note 21 of Notes to the Consolidated Financial Statements on page 110.

We use the same credit policies in making commitments to originate or purchase loans, lines of credit and letters of credit as we do for on-balance sheet instruments. For commitments to originate loans held for investment, the contract amounts represent exposure to loss from market fluctuations as well as credit loss. In regard to these commitments, adverse changes from market

fluctuations are generally not hedged. We control the credit risk of our commitments to originate loans held for investment through credit approvals, limits and monitoring procedures.

We do not dispose of troubled loans or problem assets by means of unconsolidated special purpose entities.

#### **Transactions with Related Parties**

There are no related party transactions required to be disclosed in accordance with FASB Statement No. 57, Related Party Disclosures. Loans to our executive officers and directors were made in the ordinary course of business and were made on substantially the same terms as comparable transactions.

#### Asset/Liability Management and Market Risk

Market risk is the risk of loss or reduced earnings from adverse changes in market prices and interest rates. Our market risk arises primarily from interest rate risk in our lending and deposit taking activities. Interest rate risk primarily occurs to the degree that our interest-bearing liabilities reprice or mature on a different basis and frequency than our interest-earning assets. Since our earnings depend primarily on our net interest income, which is the difference between the interest and dividends earned on interest-earning assets and the interest paid on interest-bearing liabilities, our principal objectives are to actively monitor and manage the effects of adverse changes in interest rates on net interest income. Our primary strategy in managing interest rate risk is to emphasize the origination for investment of adjustable rate mortgage loans or loans with relatively short maturities. Interest rates on adjustable rate mortgage loans are primarily tied to COFI, MTA, LIBOR and CMT. We also may execute swap contracts to change interest rate characteristics of our interest-earning assets or interest-bearing liabilities to better manage interest rate risk.

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In addition to the interest rate risk associated with our lending for investment and deposit-taking activities, we also have market risk associated with our secondary marketing activities. Changes in mortgage interest rates, primarily fixed rate mortgage loans, impact the fair value of loans held for sale as well as our interest rate lock commitment derivatives, where we have committed to an interest rate with a potential borrower for a loan we intend to sell. Our objective is to hedge against fluctuations in interest rates through the use of loan forward sale and purchase contracts with government-sponsored enterprises and whole loan sale contracts with various parties. These contracts are typically obtained at the time the interest rate lock commitments are made. Therefore, as interest rates fluctuate, the changes in the fair value of our interest rate lock commitments and loans held for sale tend to be offset by changes in the fair value of the hedge contracts. We continue to hedge as previously done before the issuance of SFAS 133. As applied to our risk management strategies, SFAS 133 may increase or decrease reported net income and stockholders equity, depending on interest rates and other variables affecting the fair values of derivative instruments and hedged items, but will have no effect on the overall economics of the transactions. The method used for assessing the effectiveness of a hedging derivative, as well as the measurement approach for determining the ineffective aspects of the hedge, is established at the inception of the hedge. We generally do not enter into derivative contracts for speculative purposes.

Changes in mortgage interest rates also impact the value of our MSRs. Rising interest rates typically result in slower prepayment speeds on the loans being serviced for others which increase the value of MSRs. Declining interest rates typically result in faster prepayment speeds which decrease the value of MSRs. Over time, we may use derivatives or securities to provide an economic hedge against value changes in our MSRs. However, no such hedges have been employed since 2004 when we sold approximately 80% of our MSRs.

Our Asset/Liability Management Committee is responsible for implementing the Bank's interest rate risk management policy which sets forth limits established by the Board of Directors of acceptable changes in net interest income and net portfolio value from specified changes in interest rates. The Office of Thrift Supervision ("OTS") defines net portfolio value as the present value of expected net cash flows from existing assets minus the present value of expected net cash flows from existing liabilities plus the present value of expected cash flows from existing off-balance sheet contracts. Our Asset/Liability Management Committee reviews, among other items, economic conditions, the interest rate outlook, the demand for loans, the availability of deposits and borrowings, and our current operating results, liquidity, capital and interest rate exposure. In addition, our Asset/Liability Management Committee monitors asset and liability maturities and repricing characteristics on a regular basis and reviews various simulations and other analyses to determine the potential impact of various business strategies in controlling the Bank's interest rate risk and the potential impact of those strategies upon future earnings under various interest rate scenarios. Based on these reviews, our Asset/Liability Management Committee formulates a strategy that is intended to implement the objectives set forth in our business plan without exceeding the net interest income and net portfolio value limits set forth in our interest rate risk policy.

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One measure of our exposure to differential changes in interest rates between assets and liabilities is shown in the following table which sets forth the repricing frequency of our major asset and liability categories as of December 31, 2006, as well as other information regarding the repricing and maturity differences between our interest-earning assets and the total of deposits and borrowings in future periods. We refer to these differences as "gap." We have determined the repricing frequencies by reference to projected maturities, based upon contractual maturities as adjusted for scheduled repayments and "repricing mechanisms" provisions for changes in the interest and dividend rates of assets and liabilities. We assume prepayment rates on substantially all of our loan portfolio based upon our historical loan prepayment experience to anticipate future prepayments. Repricing mechanisms on a number of our assets are subject to limitations, such as caps on the amount that interest rates and payments on our loans may adjust, and accordingly, these assets may not respond to changes in market interest rates as completely or rapidly as our liabilities. The interest rate sensitivity of our assets and liabilities illustrated in the following table would vary substantially if we used different assumptions or if actual experience differed from the assumptions set forth.

#### December 31, 2006

	Within	After 6 Months Through 12	After 1 Year Through 5	After 5 Years Through 10	Beyond	Total	
(Dollars in Thousands)	6 Months	Months	Years	Years	10 Years	Balance	
Interest-earning assets:							
Investment securities and stock (a) \$	574,805	\$ 282,940	\$ 728,385	\$ -	\$ -	\$ 1,586,130	
Loans and mortgage-backed securities, net: (b)	i						
Loans secured by real estate:							
Residential:							
Adjustable 1	12,520,130	331,204	843,817	-	-	13,695,151	
Fixed	131,128	3,674	19,610	10,638	6,256	171,306	
Home equity loans and lines of credit	185,947	132	710	112	-	186,901	
Commercial real estate	18,617	2,326	4,877	32	-	25,852	
Construction	37,540	-	-	-	-	37,540	
Land	45,927	-	-	-	-	45,927	
Non-mortgage loans:							
Commercial	1,363	-	-	-	-	1,363	
Consumer	6,452	7	-	-	-	6,459	
Mortgage-backe securities	d 251	-	-	-	-	251	

Total loans and mortgage-backe securities, net	d 12,947,355	7	37,343	869,014	10,782		6,256	14,170,750	
not	12,047,000	U	107,040	000,014	10,702		0,200	14,170,700	
Total interest-earning assets \$	13,522,160	\$ 6	20,283	\$ 1,597,399	\$ 10,782	\$	6,256	\$ 15,756,880	
Transaction accounts:									
Non-interest-bea	ring 769,086	\$	-	\$ -	\$ -	\$	-	\$ 769,086	
Interest-bearing checking (c)	493,620		-	-	-		-	493,620	
Money market <sup>(d)</sup>	148,448		-	-	-		-	148,448	
Regular passbook <sup>(d)</sup>	1,269,420		-	-	-		-	1,269,420	
Total transaction accounts	2,680,574		-	-	_		-	2,680,574	
Certificates of deposit <sup>(e)</sup>	6,456,679	2,2	30,701	416,915	-		-	9,104,295	
Total deposits	9,137,253	2,2	30,701	416,915	-		-	11,784,869	
FHLB advances and other borrowings	2,194,971		-	415,785	-		-	2,610,756	
Senior notes	-		-	-	198,260		-	198,260	
Impact of swap contracts hedging borrowings	430,000		-	(430,000)	-		-	-	
Total deposits and borrowings \$	11,762,224	\$ 2,2	30,701	\$ 402,700	\$ 198,260	\$	-	\$ 14,593,885	
Excess (shortfall) of interest-earning assets over									
deposits and borrowings \$	1,759,936	\$ (1,6	310,418)	\$ 1,194,699	\$ (187,478)	\$	6,256	\$ 1,162,995	
Cumulative gap	1,759,936	1	49,518	1,344,217	1,156,739	1,	162,995		

Cumulative gap as a percentage of total assets:

December 31, 2006	10.86 %	0.92 %	8.29 %	7.14 %	7.17 %
December 31, 2005	23.23	11.20	7.09	5.81	5.82
December 31, 2004	17.06	9.26	6.96	5.55	5.55

<sup>(</sup>a) Includes FHLB stock and is based upon contractual maturity and repricing date.

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Our six-month gap at December 31, 2006 was a positive 10.86%. This means that more interest-earning assets mature or reprice within six months than the total of deposits and borrowings. This is down from a positive six-month gap of 23.22% at December 31, 2005 and 17.05% at December 31, 2004. We originated and purchased for investment loans and mortgage-backed securities with adjustable interest rates or maturities of five years or less of approximately \$4.4 billion during 2006, \$7.4 billion during 2005 and \$8.9 billion during 2004. These loans represented essentially all loans and mortgage-backed securities originated and purchased for investment during 2006, 2005 and 2004.

At December 31, 2006, 2005 and 2004, essentially all of our interest-earning assets mature, reprice or are estimated to prepay within five years. Essentially all of our loans held for investment and mortgage-backed securities portfolios consisted of adjustable rate loans and loans with a due date of five years or less. At December 31, 2006, these loans amounted to \$13.6 billion, compared with \$15.1 billion at December 31, 2005 and \$13.2 billion at December 31, 2004. During 2007, we will continue to offer residential fixed rate loan products to our customers to meet customer demand. We originate fixed rate loans primarily for sale in the secondary market and price them accordingly to create loan servicing income and to increase opportunities for originating adjustable rate mortgage loans. However, we may originate fixed rate loans for investment if these loans meet specific yield, interest rate risk and other approved guidelines, or to facilitate the sale of real estate acquired through foreclosure. For further information, see Secondary Marketing and Loan Servicing Activities on page 5.

In general, we are better protected against rising interest rates with a positive six-month gap. However, we remain subject to possible interest rate spread compression, which would adversely impact our net interest income if interest rates rise. This is primarily due to the lag in repricing of the indices, to which our adjustable rate loans and mortgage-backed securities are tied, as well as the repricing frequencies and periodic interest rate caps on these adjustable rate loans and mortgage-backed securities. The amount of such interest rate spread compression would depend upon the frequency and severity of such interest rate fluctuations.

In addition to measuring interest rate risk via a gap analysis, we establish limits on, and measure the sensitivity of, our net interest income and net portfolio value to changes in interest rates, primarily parallel, instantaneous and sustained movements in interest rates in 100 basis point increments. We utilize an internally maintained asset/liability management simulation model to make the calculations which, for net portfolio value, are calculated on a discounted cash flow basis. First, we estimate our net interest income for the next twelve months and the current net portfolio value assuming no change in interest rates from those at period end. Once this "base-case" has been estimated, we make calculations for each of the defined changes in interest rates, to include any anticipated differences in the prepayment speeds of loans. We then compare those results against the base case to determine the estimated change to net interest income and net portfolio value due to the changes in interest rates. The following are the estimated impacts to net interest income and net portfolio value from various instantaneous, parallel shifts in interest rates based upon our asset and liability structure as of year-ends 2006 and 2005. Since we base these estimates on numerous assumptions, like the expected maturities of our interest-bearing assets and liabilities and the shape of the period-ending interest rate yield curve, our actual sensitivity to interest rate changes could vary significantly if actual experience differs from those

<sup>(</sup>b) Based upon contractual maturity, repricing date and projected repayment and prepayments of principal.

<sup>(</sup>c) Included amounts swept into money market deposit accounts and is subject to immediate repricing.

<sup>(</sup>d) Subject to immediate repricing.

<sup>(</sup>e) Based upon contractual maturity and repricing date.

assumptions used in making the calculations.

	20	006	20	05	
	Percentage	e Change in	Percentage	e Change in	
Change in Interest Rates (In Basis Points)	Net Interest Income <sup>(a)</sup>	Net Portfolio Value <sup>(b)</sup>	Net Interest Income <sup>(a)</sup>	Net Portfolio Value <sup>(b)</sup>	
+200	(7.7)%	(11.9 )%	(3.2)%	(6.4)%	
+100	(3.1)	(3.5)	(1.5)	(8.0)	
(100)	3.8	0.1	1.1	(1.7)	
(200)	5.9	(1.8)	2.2	(3.3)	

<sup>(</sup>a) The percentage change in this column represents net interest income for 12 months in the base-case interest rate environment versus the net interest income in the various rate scenarios.

<sup>(</sup>b) The percentage change in this column represents the net portfolio value of the Bank in the base-case interest rate environment versus the net portfolio value in the various rate scenarios.

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The following table shows our financial instruments that are sensitive to changes in interest rates, categorized by expected maturity, and the instruments fair values at December 31, 2006. This data differs from that in the gap table as it is not based on the repricing characteristics of assets and liabilities. Rather, it reflects expected maturities for certificates of deposits and assets, other than loans originated for sale, based on contractual maturities, call provisions (if any) for investment securities, and prepayments of principal for loans based on our historical experience adjusted for current market conditions. The average projected constant prepayment rate ("CPR") is 16% on our fixed rate and 38% on our adjustable rate residential mortgage loan portfolios, and the expected maturities for loans originated for sale are based on their underlying sales contracts and prior sales experience, resulting in maturities of less than one year. For transaction accounts, we have applied "decay factors" to estimate deposit account runoff based on our historical experience adjusted for current market conditions. These decay factors average 20% per year for all transaction accounts on an aggregate basis. The actual maturities of the above noted instruments could vary substantially if future prepayments or deposit runoff differ from our historical experience.

Market risk sensitive instruments are generally defined as on-and off-balance sheet derivatives and other financial instruments. The weighted average interest rates for the various fixed-rate and variable-rate assets and liabilities presented are based on the actual rates that existed at December 31, 2006. The fair value of our financial instruments is determined as follows:

- Fed funds and FHLB Stock equal their book values due to their short-term repricing characteristics.
- Investment securities and mortgage-backed securities are based on bid prices, or bid quotations received from securities dealers or readily available market quote systems.
- The fair value of single family residential loans is derived from bid prices or price indications from securities dealers or readily available market quote systems for loans with similar characteristics. The fair value of all other loans is derived by discounting expected future cash flows by estimated market interest rates for loans with similar characteristics.
- MSRs related to loans serviced for others are determined by computing the present value of the expected net servicing
  income from the portfolio by strata determined by key characteristics of the underlying loans, primarily coupon interest rate
  and whether the loans are fixed or variable rate.
- Interest rate lock commitments and loan forward sale and purchase contracts are based on dealer quoted market prices acquired from third parties.
- Demand deposits, money market and savings accounts are based on the carrying amounts reported in the balance sheet.
- Time deposits and borrowings are based on the discounted value of contractual cash flows using discount rates equal to current FHLB of San Francisco borrowing rates for similar remaining terms.

 Senior notes are based on bid prices, or bid quotations received from securities dealers or readily available market quote systems.

The degree of market risk inherent in loans with prepayment features may not be completely reflected in the disclosures. Although we have taken into consideration historical prepayment trends adjusted for current market conditions to determine expected maturity categories, changes in prepayment behavior can be triggered by changes in variables, including market rates of interest. Unexpected changes in these variables may increase or decrease the rate of prepayments from those anticipated. As such, the potential loss from such market rate changes may be significantly larger.

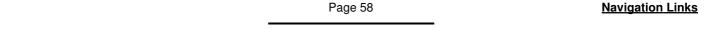
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Expected Maturity at December 31, 2006

Thousands)	2007	2008	2009	2010	2011	Thereafter	Total Balance	Fair Value	
t securities and FHLB	\$ 589,603	\$ 453,194	329,261 \$	36,191	\$ 24,865	\$ 153,016 \$	1,586,130	\$ 1,586,130	
average interest rate (a)	5.64 %	5.19 %	5.26 %	4.70 %	5.44 %	5.37 %	5.38 %		
packed securities									
for sale	84	56	38	25	17	31	251	251	
average interest rate (a)	5.59 %	5.59 %	5.59 %	5.59 %	5.59 %	5.59 %	5.59 %		
ured by real estate, net:									
al:									
le	5,397,102	3,254,030	1,994,931	1,048,662	665,141	1,335,285	13,695,151	13,986,420	
d average interest rate	7.47 %	7.68 %	7.68 %	7.63 %	7.62 %	7.49 %	7.57 %		
	134,853	6,335	5,202	4,431	3,550	16,935	171,306	172,233	
d average interest rate	6.21 %	7.03 %	7.01 %	6.96 %	7.01 %	7.01 %	6.38 %		
uity loans and lines of	277	228	188	185,707	132	369	186,901	187,952	
d average interest rate	7.49 %	7.49 %	7.49 %	8.57 %	7.49 %	7.49 %	8.56 %		
	78,015	4,891	3,429	3,294	1,976	17,714	109,319	112,991	
average interest rate	9.06 %	7.30 %	7.19 %	7.32 %	7.13 %	8.59 %	8.76 %		
age: <sup>(b)</sup>									
ial	1,363	-	-	-	-	-	1,363	1,382	
l average interest rate	8.25 %	- %	- %	- %	- %	- %	8.25 %		
r	16	-	-	6,372	-	71	6,459	6,778	
average interest rate	8.76 %	- %	- %	12.10 %	- %	9.55 %	12.06 %		
d loan servicing portfolio	4,111	3,388	2,700	2,164	1,735	7,098	21,196	22,828	
e lock commitments (d)	40	-	· -	-	· -	-	40	1,937	
ted loan forward sale	573	-	-	-	-	-	573	573	
d loan forward sale	145	-	-	-	-	-	145	145	
est-sensitive assets	\$ 6,206,182	\$ 3,722,122	\$ 2,335,749 \$	1,286,846	\$ 697,416	\$ 1,530,519	15,778,834	\$ 16,079,620	

n accounts:															
est-bearing checking	\$	204,418	\$	100,326	\$ 78,907	\$	58,386	\$	45,743	\$	281,306	\$	769,086	\$ 769,086	
earing checking <sup>(e)</sup>		114,739		59,337	47,211		34,317		26,504		211,512		493,620	493,620	
arket		49,482		26,585	18,160		11,132		7,434		35,655		148,448	148,448	
assbook		333,933		200,009	158,892		129,089		102,563		344,934		1,269,420	1,269,420	
saction accounts		702,572		386,257	303,170		232,924		182,244		873,407		2,680,574	2,680,574	
d average interest rate		0.58 %	,	0.62 %	0.62 %	6	0.63 %		0.63 %	,	0.49 %	,	0.57 %		
s of deposit	3	3,687,379		231,122	78,636		72,493		34,665		-		9,104,295	9,081,425	
average interest rate		4.99 %	)	4.04 %	3.95 %	6	4.34 %		4.56 %	,	- %	)	4.95 %		
ances and other (f)	2	2,194,971		415,785	-		-		-		-		2,610,756	2,614,383	
average interest rate		5.36 %	,	7.96 %	- %	6	- %		- %	,	- %	,	5.77 %		
e swap contracts <sup>(f)</sup>		-		14,215	-		-		-		-		14,215	14,215	
es		-		-	-		-		-		198,260		198,260	199,294	
average interest rate		- %	,	- %	- %	6	- %		- %	,	6.50 %	)	6.50 %		
e lock commitments (d)		701		-	-		-		-		-		701	(459)	
ted loan forward sale		76		-	-		-		-		-		76	76	
d loan forward sale		368		-	-		-		-		-		368	368	
est-sensitive liabilities	\$ 1	1,586,067	\$	1,047,379	\$ 381,806	\$	305,417	\$ :	216,909	\$	1,071,667	\$	14,609,245	\$ 14,589,816	

<sup>(</sup>a) Yields for securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.



For further information regarding the sensitivity of our MSRs to changes in interest rates, see Note 10 of Notes to Consolidated Financial Statements on page 99. For further information regarding commitments, contingencies and hedging activities, see Note 21 of Notes to Consolidated Financial Statements on page 110.

The following table sets forth the interest rate spread between our interest-earning assets and interest-bearing liabilities at the dates indicated.

		December 3	31,		
2006	2005	2004	2003	2002	

<sup>(</sup>b) The carrying amount is stated net of undisbursed loan funds, unearned fees and discounts, and allowances for loan losses. Includes loans held for sale with capitalized basis adjustment reflecting the change in fair value of the interest rate lock derivative from the date of rate lock to the date of funding.

<sup>(</sup>c) Included the estimated fair value of MSRs acquired prior to January 1, 1996 when we began capitalizing the asset.

<sup>(</sup>d) The carrying value reflects the change in fair value of the interest rate lock derivative from the date of rate lock to December 31, 2006, with an increase in value recorded as an asset with an offsetting gain and a decline in value recorded as a liability with an offsetting loss. The estimated fair value of the derivatives also includes the initial value at interest rate lock and the value of MSRs not to be recognized in the financial statements until the anticipated loans are sold.

<sup>(</sup>e) Included amounts swept into money market deposit accounts.

<sup>(</sup>f) The impact of interest rate swap contracts was included in FHLB advances, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of FHLB advances.

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Loans and mortgage-backed securities Investment securities (b)	7.59 % 5.38	6.10 % 4.37	4.67 % 3.88	4.61 % 3.02	5.83 % 3.07
Interest-earning assets yield	7.38	6.04	4.65	4.51	5.72
Weighted average cost:					
Deposits	3.95	2.98	1.89	1.52	2.31
Borrowings:					
Securities sold under agreements					
to repurchase	5.30	-	-	-	-
Federal Home Loan Bank advances (c)	5.87	4.71	2.77	3.08	3.88
Real estate notes	-	-	-	6.63	-
Senior notes	6.50	6.50	6.50	-	-
Junior subordinated debentures (d)	-	-	-	10.00	10.00
Total borrowings	5.82	4.80	2.93	3.46	4.31
Combined funds cost	4.31	3.42	2.23	1.94	2.63
Interest rate spread	3.07 %	2.62 %	2.42 %	2.57 %	3.09 %

<sup>(</sup>a) Excludes adjustments for non-accrual loans, amortization of net deferred costs to originate loans, premiums and discounts, prepayment and late fees and FHLB stock dividends.

The weighted average yield on our loan portfolio increased to 7.59% at December 31, 2006, up from 6.10% at December 31, 2005. The weighted average rate on new loans originated during 2006 was 3.60%, compared with 1.91% during 2005 and 2.31% during 2004. The higher rate in 2006 primarily reflects a lower volume of monthly adjustable loans at low initial incentive rates that typically last only one month. At December 31, 2006, our adjustable rate mortgage portfolio of single family residential loans, including mortgage-backed securities, totaled \$13.5 billion and had a weighted average rate of 7.56%, compared with \$15.2 billion that had a weighted average rate of 6.05% at December 31, 2005 and \$13.9 billion that had a weighted average rate of 4.61% at December 31, 2004.

### **Problem Loans and Real Estate**

#### Non-Performing Assets

Non-performing assets consist of loans on which we have ceased accruing interest (which we refer to as non-accrual loans), loans restructured at an interest rate below market, real estate acquired in settlement of loans and repossessed automobiles. Our non-performing assets totaled \$110 million at December 31, 2006, up from \$35 million at December 31, 2005 and \$34 million at December 31, 2004. The increase in our non-performing assets during 2006 was primarily due to increases in our residential one-to-four unit category of \$56 million and land category of \$11 million. The non-performing land category consists of a single loan to develop residential lots. While this loan is deemed collateral dependent and value impaired, no significant loss is anticipated at this time. Of the total non-performing assets, real estate acquired in settlement of loans represented \$9 million at December 31, 2006, up from \$1 million at December 31, 2005 and \$3 million at December 31, 2004. Our non-performing assets as a percentage of total assets was 0.68% at year-end 2006, up from 0.21% at year-end 2005 and 0.22% at year-end 2004.

<sup>(</sup>b) Includes the yield on investment securities accounted for on a trade-date basis but for which interest income will not be recognized until settlement. Yields for securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.

<sup>(</sup>c) Included the impact of interest rate swap contracts, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

<sup>(</sup>d) On July 23, 2004, we redeemed our junior subordinated debentures before maturity.

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The following table summarizes our non-performing assets at the dates indicated.

		ı	December 31,			
(Dollars in Thousands)	2006	2005	2004	2003	2002	
Non-accrual loans:						
Residential one-to-four units	\$ 90,218	\$ 34,271	\$ 31,166	\$ 42,305	\$ 66,767	
Land	11,345	-	-	-	-	
Other	275	42	468	523	681	
Total non-accrual loans	101,838	34,313	31,634	42,828	67,448	
Real estate acquired in settlement of loans	8,524	908	2,555	5,803	12,360	
Repossessed automobiles	-	-	-	-	6	
Total non-performing assets	\$ 110,362	\$ 35,221	\$ 34,189	\$ 48,631	\$ 79,814	
Allewance for least least						
Allowance for loan losses:	\$ 60.943	¢ 24 601	¢ 22 242	¢ 20 211	¢ 22.750	
Amount As a paraentage of	\$ 60,943	\$ 34,601	\$ 33,343	\$ 29,311	\$ 33,759	
As a percentage of non-accrual loans	59.84 %	100.84 %	105.40 %	68.44 %	50.05 %	
Non-performing assets as a percentage of total assets	0.68	0.21	0.22	0.42	0.67	

It is our policy to take appropriate, timely and aggressive action when necessary to resolve non-performing assets. When resolving problem loans, it is our policy to determine collectibility under various circumstances which are intended to result in our maximum financial benefit. We accomplish this either by working with the borrower to bring the loan current or by foreclosing and selling the asset. We perform ongoing reviews of loans that display weaknesses and maintain adequate loss allowances for them. For a discussion on our internal asset review policy, refer to Allowance for Credit and Real Estate Losses on page 63.

At December 31, 2006, \$18 million of our non-performing assets were located outside of California, compared with \$8 million outside of California a year ago.

We evaluate the need for appraisals of non-performing assets on a periodic basis. We will generally obtain a new appraisal when we believe there may have been an adverse change in the property operations or in the economic conditions of the geographic market of the property securing our loans. Our policy is to obtain new appraisals at least annually for all real estate acquired in settlement of loans.

#### Non-Accrual Loans

It is our general policy to account for a loan as non-accrual when the loan becomes 90 days delinquent or when collection of interest appears doubtful. In a number of cases, loans may remain on accrual status past 90 days when we determine that continued accrual is warranted because the loan is well-secured and in process of collection. As of December 31, 2006, we had no loans 90 days or more delinquent which remained on accrual status. We reverse and charge against interest income any interest previously accrued with respect to non-accrual loans. We recognize interest income on non-accrual loans to the extent that we receive payments and to the extent that we believe we will recover the remaining principal balance of the loan. We restore these

loans to an accrual status only if all past due payments are made by the borrower and the borrower has demonstrated the ability to make future payments of principal and interest. At December 31, 2006, non-accrual loans aggregating \$39 million were less than 90 days delinquent relative to their contractual terms.

#### Troubled Debt Restructurings

We consider the restructuring of a debt to be a troubled debt restructuring when we, for economic or legal reasons related to the borrower s financial difficulties, grant a concession to the borrower that we would not otherwise grant. Troubled debt restructurings may include changing repayment terms, reducing the stated interest rate or reducing the amounts of principal and/or interest due or extending the maturity date. The restructuring of a loan is intended to recover as much of our investment as possible and to achieve the highest yield possible. At December 31, 2006, we had no troubled debt restructurings.

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### Real Estate Acquired in Settlement of Loans

Real estate acquired in settlement of loans consists of real estate acquired through foreclosure or deeds in lieu of foreclosure and totaled \$8.5 million at December 31, 2006. All represented one-to-four unit residential properties. We generally require private mortgage insurance on loans in excess of 80% of their appraised value. In 2006, subsequent to our acquiring real estate in the settlement of loans, we collected \$0.3 million in private mortgage insurance to mitigate any losses incurred.

#### **Delinquent Loans**

When a borrower fails to make required payments on a loan and does not cure the delinquency within 60 days, we normally record a notice of default to commence foreclosure proceedings, so long as we have given the required prior notice to the borrower. If the loan is not reinstated within the time permitted by law for reinstatement, which is normally five business days prior to the date set for the non-judicial trustee s sale, we may then sell the property at a foreclosure sale. In general, if we have elected to pursue a non-judicial foreclosure, we are not permitted under applicable law to obtain a deficiency judgment against the borrower, even if the security property is insufficient to cover the balance owed. At these foreclosure sales, we generally acquire title to the property.

At December 31, 2006, loans delinquent 30 days or more as a percentage of total loans was 1.03%, up from 0.36% at year-end 2005 and 0.33% at year-end 2004. The increase from the prior year occurred primarily in our residential one-to-four unit classification which, as a percentage of its loan category, increased from 0.37% at year-end 2005 to 1.06% at year-end 2006. A higher incidence of delinquency is expected when the minimum payments on our option ARM and hybrid ARM loans reset, particularly when our option ARM loans reach their maximum loan balance permitted under the terms of the loan. This increase in delinquency is contemplated when we analyze the adequacy of our loan loss allowance. For further information, see Provision for Credit Losses on page 35 and Allowance for Credit and Real Estate Losses on page 63.

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The followi	ing table indicates th	ne amounts c	of our past due	loans at the c		d.				
	-	2	2006		2005					
n Thousands)	30-59 Days	60-89 Days	90+ Days <sup>(a)</sup>	Total	30-59 Days	60-89 Days	90+ Days <sup>(a)</sup>	Total		

ecured by real estate:

ntial:									
-four units	\$ 56,962	\$ 24,100	\$ 62,887	\$ 143,949	\$ 25,102	\$ 7,197	\$ 23,808	\$ 56,107	
equity loans and lines of credit	20	212	259	491	-	59	24	83	
more units	-	-	-	-	-	-	-	-	
rcial real estate	-	-	-	-	-	-	-	-	
ction	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	
eal estate loans	56,982	24,312	63,146	144,440	25,102	7,256	23,832	56,190	
tgage:									
rcial	-	-	-	-	-	-	-	-	
bile	47	-	-	47	-	3	-	3	
onsumer	13	1	16	30	20	13	18	51	
elinquent loans	\$ 57,042	\$ 24,313	\$ 63,162	\$ 144,517	\$ 25,122	\$ 7,272	\$ 23,850	\$ 56,244	
encies as a percentage of total	0.41 %	0.17 %	% 0.45 %	1.03 %	0.16 %	0.05 %	% 0.15 °	% 0.36 %	
		;	2004			2	2003		
ecured by real estate:									
ntial:									
-four units	\$ 17,202	\$ 6,232	\$ 22,947	\$ 46,381	\$ 21,585	\$ 10,045	\$ 29,364	\$ 60,994	
equity loans and lines of credit	-	30	11	41	-	-	21	21	
more units	-	-	-	-	-	-	-	-	
rcial real estate	-	-	-	-	-	-	-	-	
ction	-	-	-	-	-	-	-	-	
	-	-	-	-	-	-	-	-	
eal estate loans	17,202	6,262	22,958	46,422	21,585	10,045	29,385	61,015	
tgage:									
rcial	-	-	428	428	-	-	428	428	
bile	22	2	-	24	34	4	7	45	
onsumer	31	14	29	74	41	22	67	130	
elinquent loans	\$ 17,255	\$ 6,278	\$ 23,415	\$ 46,948	\$ 21,660	\$ 10,071	\$ 29,887	\$ 61,618	
encies as a percentage of total	0.13 %	5 0.04 %	% 0.16 %	o.33 %	s 0.20 %	0.10 %	% 0.29 %	% 0.59 %	
			2002						

ecured by real estate:

ntial:						
-four units	\$ 28,852	\$ 14,010	\$ 51,164	\$	94,026	
equity loans and lines of credit	-	-	152		152	
more units	-	-	-		-	
rcial real estate	-	-	-		-	
ction	-	-	-		-	
	-	-	-		-	
eal estate loans	28,852	14,010	51,316		94,178	
rtgage:						
ercial	-	-	466		466	
bile	98	13	4		115	
onsumer	48	47	59		154	
elinquent loans	\$ 28,998	\$ 14,070	\$ 51,845	\$	94,913	
onoine as a percentage of total						
encies as a percentage of total	0.26 %	0.13 %	6 0.47 %	6	0.86 %	

<sup>(</sup>a) All 90 day or greater delinquencies are on non-accrual status and reported as part of non-performing assets.

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#### Allowance for Credit and Real Estate Losses

We maintain a valuation allowance for credit and real estate losses to provide for losses inherent in those portfolios. The allowance for credit losses includes an allowance for loan losses reported as a reduction of loans held for investment and the allowance for loan-related commitments reported in accounts payable and accrued liabilities. On March 31, 2006, we reclassified to liabilities our allowance for loan-related commitments which was previously included with the allowance for loan losses. Previously reported periods were reclassified to conform to the current period presentation. Management evaluates the adequacy of the allowance quarterly to maintain the allowance at levels sufficient to provide for inherent losses at the balance sheet date.

Our Internal Asset Review Department conducts independent reviews to evaluate the risk and quality of all our loan and investment assets. Our Internal Asset Review Committee is responsible for the review and classification of assets. The Internal Asset Review Committee members include the Director of Internal Asset Review, President and Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, Director of Residential Lending, General Counsel, Director of Asset Management, Chief Appraiser, Chief Risk Officer and Director of Regulatory Affairs. The Internal Asset Review Committee meets quarterly to review and determine asset classifications and recommend any changes to asset valuation allowances. With the exception of payoffs or asset sales, the classification of an asset, once established, can be removed or upgraded only upon approval of the Internal Asset Review Committee or the Director of Internal Asset Review as delegated by the Committee. The Audit Committee of the Board of Directors quarterly reviews the overall asset quality, the adequacy of valuation allowances on classified and non-classified assets, and our adherence to policies and procedures regarding asset classification and valuation through reports from the Director of Internal Asset Review and others.

We use an internal asset review system and loss allowance methodology designed to provide for timely recognition of problem assets and an adequate allowance to cover asset and loan-related commitment losses. Our current monitoring process includes the use of asset classifications to segregate the assets, largely loans and real estate, into various risk categories. We use the various asset classifications as a means of measuring risk for determining the valuation allowance at a point in time. We currently use a six grade system to classify our assets. The current grades are:

- pass;
- watch;
- special mention;
- substandard:
- · doubtful; and
- loss.

We consider substandard, doubtful and loss assets "classified assets" for regulatory purposes. A brief description of these classifications follows:

- The pass classification represents a level of credit quality which contains no well-defined deficiency or weakness.
- The watch classification identifies an asset that currently contains no well-defined deficiency or weakness, but warrants close monitoring e.g., loans to facilitate the sale of real estate acquired in settlement of loans. This category may also be used for assets upgraded from lower classifications where continuing monitoring is deemed appropriate.
- A special mention asset does not currently expose us to a sufficient degree of risk to warrant an adverse classification, but does possess a correctable deficiency or potential weakness deserving management s close attention.
- Substandard assets have a well-defined weakness or weaknesses. They are characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected.
- An asset classified doubtful has all the weaknesses inherent in those classified substandard with the added characteristic
  that the weaknesses make collection or liquidation in full highly questionable and improbable on the basis of currently
  existing facts, conditions and values. We consider doubtful to be a temporary classification until resolution of pending
  weakness issues enables us to more clearly define the potential for loss.

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• That portion of an asset classified as loss is considered uncollectible and of so little value that its continuance as an asset, without establishment of a specific valuation allowance, is not warranted. A loss classification does not mean that an asset has absolutely no recovery or salvage value, but rather it is not reasonable to defer writing off or providing for all or a portion of the asset even though partial recovery may occur. We will generally classify as loss the balance of the asset that is greater than the net fair value of the asset unless we can expect payment from another source. Therefore, the amount of an asset classified as loss reflects the specific valuation allowance established for the particular asset. Specific valuation allowances are not includable in determining the Bank s total regulatory capital.

The OTS has the authority to require us to change our asset classifications. If the change results in an asset being classified in whole or in part as loss, a specific allowance must be established against the amount so classified or that amount must be charged off. The OTS generally directs its examiners to rely on management s estimates of adequate general valuation allowances if the Bank s process for determining adequate allowances is deemed to be sound.

The allowance for credit and real estate losses are maintained at an amount management deems adequate to cover inherent losses at the balance sheet date. We have implemented and use an internal asset review system and loss allowance methodology designed to provide for the detection of problem assets and an adequate allowance to cover credit losses. In determining the allowance for credit losses related to loan relationships of \$5 million or more, we evaluate the loans on an individual basis, including an analysis of the borrower s creditworthiness, cash flows and financial status, and the condition and the estimated value of the collateral. Unless an individual loan or borrower relationship warrants separate analysis, we generally determine the allowance for credit losses related to loans under \$5 million through a statistical analysis of the expected performance of each loan based on historic trends for similar types of borrowers, loans, collateral and economic circumstances. Those amounts may be adjusted based upon an analysis of macro-economic and other trends that are likely to affect a borrower s ability to repay their loan according to their loan terms. Given the above evaluations, the amount of the allowance is based upon the total of general valuation allowances, allocated allowances and an unallocated allowance.

We utilize the asset classifications from our internal asset review process in the following manner to determine the amount of our allowances:

• General valuation allowances: This element relates to assets with no well-defined deficiency or weakness (i.e., assets classified pass or watch) and takes into consideration loss that is imbedded within the portfolio but has not yet been realized. Generally, we believe that borrowers are impacted by events well in advance of a lender s knowledge that may

ultimately result in loan default and eventual loss. Examples of such loss-causing events would be job loss, divorce or medical crisis in the case of single family residential and consumer loans, or loss of a major tenant in the case of commercial real estate loans. We determine general valuation allowances by applying against asset balances the associated loss factors for each major asset type that consider past loss experience and asset duration.

- Allocated allowances: This element relates to assets with well-defined deficiencies or weaknesses (i.e., assets classified special mention, substandard, doubtful or loss). We calculate losses on an ongoing basis by credit classification for each major asset type. Loss factors based on loss statistics are applied against current classified asset balances to determine the amount of allocated allowances. Included in these allowances are those amounts associated with assets where it is probable that the value of the asset has been impaired and the loss can be reasonably estimated. If we determine our carrying value of the asset exceeds the net fair value and no alternative payment source exists, then we record a specific allowance for the amount of that difference.
- Unallocated allowance: This element is more subjective and is reviewed quarterly to take into consideration estimation
  errors and economic trends that are not necessarily captured in determining the general valuation and allocated
  allowances.

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During 2006, our provision for credit losses was \$26.6 million, compared with \$2.3 million in 2005 and \$2.9 million in 2004. Our provision for credit losses and net loan charge-offs resulted in an increase of \$26.1 million in our allowance for credit losses to \$62.0 million at December 31, 2006. The increase in our allowance reflected an increase of \$18.4 million in general valuation allowances to \$49.1 million, and \$7.7 million in allocated allowances, primarily in our one-to-four unit residential portfolio. There was no change in our unallocated allowance of \$2.8 million. The allowance for credit losses was comprised of \$61.0 million for loan losses and \$1.0 million for loan-related commitments reported in accounts payable and accrued liabilities.

Our 2005 provision for credit losses and net loan charge-offs resulted in an increase of \$1.2 million in our allowance for credit losses to \$35.9 million at December 31, 2005, primarily reflected growth in our loan portfolio. The increase in our allowance reflected an increase of \$1.9 million in general valuation allowances to \$30.7 million, partially offset by a decline of \$0.7 million in allocated allowances, primarily in our commercial non-mortgage portfolio. There was no change in our unallocated allowance of \$2.8 million. The allowance for credit losses was comprised of \$34.6 million for loan losses and \$1.3 million for loan-related commitments.

The following table summarizes the activity in our allowance for loan losses for the years indicated.

(In Thousands)	2006	2005	2004	2003	2002	
Allowance for loan losses						
Balance at beginning of year	\$ 34,601	\$ 33,343	\$ 29,311	\$ 33,759	\$ 35,322	
Provision (reduction)	26,863	2,320	2,543	(3,497)	497	
Charge-offs	(661)	(1,500)	(383)	(1,139)	(2,231)	
Recoveries	140	438	1,872	188	171	
Balance at end of year	\$ 60,943	\$ 34,601	\$ 33,343	\$ 29,311	\$ 33,759	
Allowance for loan-related commitments						
Balance at beginning of year	\$ 1,314	\$ 1,371	\$ 1,019	\$ 1,240	\$ 798	
Provision (reduction)	(259)	(57)	352	(221)	442	
Balance at end of year	\$ 1,055	\$ 1,314	\$ 1,371	\$ 1,019	\$ 1,240	

### Total allowance for credit losses

Balance at beginning of year	\$ 35,915	\$ 34,714	\$ 30,330	\$ 34,999	\$ 36,120	
Provision (reduction)	26,604	2,263	2,895	(3,718)	939	
Charge-offs	(661)	(1,500)	(383)	(1,139)	(2,231)	
Recoveries	140	438	1,872	188	171	
Balance at end of year	\$ 61,998	\$ 35,915	\$ 34,714	\$ 30,330	\$ 34,999	

We had net loan charge-offs of \$0.5 million in 2006, compared with \$1.1 million in 2005, and net recoveries of \$1.5 million in 2004.

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The following table presents gross indicated.	charge-of	fs, gr	oss re	covei	ries and	net	charge-	offs	by cate	gory of loan for the years
(Dollars in Thousands)	2006	2	2005		2004		2003		2002	
Gross loan charge-offs										
Loans secured by real estate:										
Residential:										
One-to-four units	\$ 549	\$	903	\$	206	\$	850	\$	601	
Home equity loans and lines of credit	-		-		-		-		4	
Five or more units	-		-		-		-		-	
Commercial real estate	-		-		-		-		1,188	
Construction	-		-		-		-		-	
Land	-		-		-		-		-	
Non-mortgage:										
Commercial	-		428		-		20		-	
Automobile	1		9		22		54		104	
Other consumer	111		160		155		215		334	
Total gross loan charge-offs	661	1	,500		383		1,139		2,231	
Gross loan recoveries										
Loans secured by real estate:										
Residential:										
One-to-four units	120		410		26		164		111	
Home equity loans and lines of credit	-		-		-		-		-	
Five or more units	-		-		-		-		-	
Commercial real estate	-		-		1,819		-		-	
Construction	-		-		-		-		-	
Land	-		-		-		-		-	
Non-mortgage:										
Commercial	-		-		-		-		-	
Automobile	-		-		12		4		47	

Other consumer	20	28	15	20	13	
Total gross loan recoveries	140	438	1,872	188	171	
Net loan charge-offs (recoveries)						
Loans secured by real estate:						
Residential:						
One-to-four units	429	493	180	686	490	
Home equity loans and lines of credit	-	-	-	-	4	
Five or more units	-	-	-	-	-	
Commercial real estate	-	-	(1,819)	-	1,188	
Construction	-	-	-	-	-	
Land	-	-	-	-	-	
Non-mortgage:						
Commercial	-	428	-	20	-	
Automobile	1	9	10	50	57	
Other consumer	91	132	140	195	321	
Total net loan charge-offs (recoveries)	\$ 521	\$ 1,062	\$ (1,489)	\$ 951	\$ 2,060	
Net loan charge-offs (recoveries) as a						
percentage of average loans	- %	0.01 %	(0.01)%	0.01 %	0.02 %	

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The following table indicates our allocation of the allowance for loan losses to the various categories of loans at the dates indicated.

December 31,

(Dollars in Thousands)	2006	2005	2004	2003	2002	
Loans secured by real estate:						
Residential:						
One-to-four units	\$ 53,918	\$ 28,594	\$ 26,582	\$ 22,422	\$ 27,204	
Home equity loans and lines of credit	999	1,386	1,399	427	125	
Five or more units	1,030	521	724	697	80	
Commercial real estate	267	295	492	1,127	1,364	
Construction	581	501	416	648	538	
Land	1,016	175	188	173	290	
Non-mortgage:						
Commercial	14	15	443	456	568	
Automobile	-	3	13	38	100	
Other consumer	318	311	286	523	690	

Not specifically allocated 2,800 2,800 2,800 2,800 2,800

Total for loans held for investment \$ 60,943 \$ 34,601 \$ 33,343 \$ 29,311 \$ 33,759

The following table indicates our allowance as a percentage of loan category balance for the various categories of loans at the dates indicated.

D	ece	em.	bei	r.3	1

(Dollars in Thousands)	2006	2005	2004	2003	2002
Loans secured by real estate:					
Residential:					
One-to-four units	0.41 %	0.19 %	0.21 %	0.23 %	0.27 %
Home equity loans and lines of credit	0.53	0.51	0.51	0.51	0.28
Five or more units	0.91	0.75	0.75	0.75	0.75
Commercial real estate	1.00	1.02	1.51	2.29	1.91
Construction	1.10	0.61	0.62	0.61	0.52
Land	1.72	0.74	0.74	1.03	0.54
Non-mortgage:					
Commercial	0.58	0.38	8.87	9.17	3.78
Automobile	-	2.59	1.52	0.99	0.86
Other consumer	4.70	4.73	4.01	4.71	5.72
Total for loans held for investment	0.45 %	0.23 %	0.25 %	0.29 %	0.33 %

The following table indicates by loan category the percentage mix of our total loans held for investment at the dates indicated.

December 31,

(Dollars in Thousands)	2006	2005	2004	2003	2002	
Loans secured by real estate:						
Residential:						
One-to-four units	96.71 %	96.77 %	96.14 %	96.34 %	96.88 %	
Home equity loans and lines of credit	1.37	1.81	2.08	0.83	0.43	
Five or more units	0.83	0.46	0.73	0.92	0.10	
Commercial real estate	0.20	0.19	0.25	0.49	0.69	
Construction	0.39	0.54	0.51	1.05	1.00	
Land	0.43	0.16	0.19	0.17	0.52	
Non-mortgage:						
Commercial	0.02	0.03	0.04	0.05	0.15	
Automobile	-	-	0.01	0.04	0.11	
Other consumer	0.05	0.04	0.05	0.11	0.12	

Total for loans held for investment 100.00 % 100.00 % 100.00 % 100.00 % 100.00 %

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We consider a loan to be impaired when, based upon current information and events, we believe it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. We carry impaired loans at the present value of expected future cash flows discounted at the loan s effective interest rate, the loan s observable market price or the net fair value of the collateral securing the loan. Impaired loans exclude large groups of smaller balance homogeneous loans that we collectively evaluate for impairment. Generally, loans we collectively review for impairment include all single family loans and performing multi-family and non-residential loans having principal balances of less than \$5 million, unless an individual loan or borrower relationship warrants separate analysis.

In determining impairment, we consider large non-homogeneous loans that are on non-accrual, have been restructured or are performing but exhibit, among other characteristics, high loan-to-value ratios or delinquent taxes. We base the measurement of collateral dependent impaired loans on the net fair value of the loan's collateral. We value non-collateral dependent loans based on a present value calculation of expected future cash flows discounted at the loan's effective rate or the loan's observable market price. We generally use cash receipts on impaired loans not performing according to contractual terms to reduce the carrying value of the loan, unless we believe we will recover the remaining principal balance of the loan, in which case we may recognize interest income. We include impairment losses in the allowance for loan losses through a charge to provision for credit losses. We include adjustments to impairment losses due to changes in the fair value of the collateral of impaired loans in provision for credit losses. Upon disposition of an impaired loan, we record loss of principal through a charge-off to the allowance for loan losses. The recorded investment in loans for which we recognized impairment totaled \$11 million at December 31, 2006 and consisted of one land loan. The allowance for losses related to this loan was less than \$1 million at December 31, 2006. We had no recorded investment or allowance for losses related to impaired loans at December 31, 2005. There was no interest recognized following impairment on the impaired loan portfolio in 2006, compared with \$0.1 million in 2005. For further information regarding impaired loans, see Note 5 of the Notes to Consolidated Financial Statements on page 93.

The following table summarizes the activity in our allowance for credit losses associated with impaired loans for the years indicated.

(In Thousands)	2006	2005	2004	2003	2002	
Balance at beginning of year	\$ -	\$ 193	\$ 709	\$ 725	\$ 759	
Provision (reduction) (a) Charge-offs (a)	601	(193 )	(516 )	(16)	1,154 (1,188 )	
Recoveries	-	-	-	-	-	
Balance at end of year	\$ 601	\$ -	\$ 193	\$ 709	\$ 725	

<sup>(</sup>a) The provision of \$1.2 million during 2002 and resultant \$1.2 million charge-off related to a commercial real estate loan for which a short-pay was accepted in full consideration.

In addition to losses charged against the allowance for credit losses, we have maintained a valuation allowance for losses on real estate and joint ventures held for investment. The prior year included a recapture of \$1.3 million of valuation allowance from the sale of a neighborhood shopping center. The provision in 2003 was related to one property under construction. The provision reduction in 2002 was, in general, due to a continuing improvement in the real estate market which favorably impacted the valuation of certain neighborhood shopping center investments and joint venture investments.

The following table summarizes the activity in our allowance for real estate and joint ventures held for investment during the years indicated.

(In Thousands)	2006	2005	2004	2003	2002	
Balance at beginning of year	\$ 103	\$ 1,436	\$ 1,436	\$ 908	\$ 2,690	
Provision (reduction)	-	(1,333)	-	528	(448)	
Charge-offs	-	-	-	-	(1,334)	
Recoveries	-	-	-	-	-	
Balance at end of year	\$ 103	\$ 103	\$ 1,436	\$ 1,436	\$ 908	

We do not maintain an allowance for real estate acquired in settlement of loans as we record the related individual assets at the lower of cost or fair value and any losses are recorded as a direct write-off to net operations.

#### **Capital Resources and Liquidity**

Our sources of funds include deposits, advances from the FHLB and other borrowings; proceeds from the sale of loans, mortgage-backed securities and real estate; payments of loans and mortgage-backed securities and payments for and sales of loan servicing; and income from other investments. Interest rates, real estate sales activity and general economic conditions significantly affect repayments on loans and mortgage-backed securities and deposit inflows and outflows.

Our primary sources of funds generated during 2006 were from:

- principal repayments of \$5.4 billion on loans held for investment and mortgage-backed securities available for sale, including prepayments but excluding refinances of our existing loans;
- maturities or calls of \$229 million of U.S. Treasury, government sponsored entities and other investment securities available for sale; and
- a net decline of \$101 million in our loans held for sale.

We used these funds to:

- originate and purchase \$3.5 billion of loans held for investment, excluding refinances of our existing loans;
- purchase \$1.0 billion of U.S. Treasury, government sponsored entities and other investment securities available for sale;
- reduce borrowings by \$947 million; and
- absorb a \$92 million reduction in deposits.

Our principal source of liquidity is our ability to utilize borrowings, as needed. Our primary source of borrowings is the FHLB. At December 31, 2006, our FHLB borrowings totaled \$2.1 billion, representing 13.2% of total assets. We currently are approved by the FHLB to borrow up to 50% of total assets to the extent we provide qualifying collateral and hold sufficient FHLB stock. That approved limit would have permitted us, as of year end, to borrow an additional \$6.0 billion. To the extent 2007 deposit growth falls short of satisfying ongoing commitments to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans, make investments, and continue branch improvement programs, we may utilize the additional capacity from our FHLB borrowing arrangement or other sources. As of December 31, 2006, we had commitments to borrowers for short-term interest rate locks, before the reduction of expected fallout, of \$393 million, of which \$253 million were related to residential one-to-four unit loans being originated for sale in the secondary market. We also had undisbursed loan funds and unused lines of credit of \$347 million and operating leases of \$18 million. We believe our current sources of funds, including repayments of existing loans, enable us to meet our obligations while maintaining liquidity at appropriate levels.

The holding company currently has adequate liquid assets to meet its obligations and can obtain further funds by means of dividends from subsidiaries, subject to certain limitations, or issuance of further debt or equity. As of December 31, 2006, the Bank had the capacity to declare a dividend totaling \$425 million subject to filing an application with the OTS at least 30 days prior to the distribution and the OTS approves the dividend. At December 31, 2006, the holding company s liquid assets, including due from Bank interest bearing balances, totaled \$108 million, up from \$44 million at the end of 2005.

Stockholders equity totaled \$1.4 billion at December 31, 2006, \$1.2 billion at December 31, 2005 and \$1.0 billion at December 31, 2004.

#### Contractual Obligations and Other Commitments

Through the normal course of operations, we have entered into contractual obligations and other commitments. Our obligations generally relate to funding of our operations through deposits and borrowings as well as leases for premises and equipment, and our commitments generally relate to our lending operations.

We have obligations under long-term operating leases, principally for building space and land. Lease terms generally cover a five-year period, with options to extend, and are non-cancelable. Currently, we have no significant contractual vendor obligations.

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We executed interest rate swap contracts to change interest rate characteristics of a portion of our FHLB advances to better manage interest rate risk. The contracts have notional amounts totaling \$430 million of receive-fixed, pay 3-month LIBOR variable interest and serve as a permitted fair value hedge.

Our commitments to originate fixed and variable rate mortgage loans are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. Undisbursed loan funds on construction projects and unused lines of credit on home equity and commercial loans include committed funds not disbursed. Letters of credit are conditional commitments issued by us to guarantee the performance of a customer to a third party.

Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The credit risk involved in issuing lines and letters of credit requires the same creditworthiness evaluation as that involved in extending loan facilities to customers. We evaluate each customer s creditworthiness.

We receive collateral to support commitments when deemed necessary. The most significant categories of collateral include real estate properties underlying mortgage loans, liens on personal property and cash on deposit with us.

We enter into derivative financial instruments as part of our interest rate risk management process, including loan forward sale and purchase contracts related to our sale of loans in the secondary market. The associated fair value changes to the notional amount of the derivative instruments are recorded on-balance sheet. The total notional amount of our derivative financial instruments does not represent future cash requirements. For further information regarding our derivative instruments, see Asset/Liability Management and Market Risk on page 53 and Note 21 of Notes to the Consolidated Financial Statements on page 110.

We sell all loans without recourse. When a loan sold to an investor without recourse fails to perform according to the contractual terms of the sale, the investor will typically review the loan file to determine whether defects in the origination process occurred and whether such defects give rise to a violation of a representation or warranty made to the investor in connection with the sale. If such a defect is identified, we may be required to either repurchase the loan or indemnify the investor for losses sustained. If there are no such defects, we have no commitment to repurchase the loan. We recorded repurchase or indemnification losses related to defects in the origination process of \$1.2 million in 2006 and \$0.5 million in 2005 and repurchased \$3 million of loans in 2006 and \$5 million in 2005. We anticipate the repurchase of \$8 million of one-to-four single family residential loans from Fannie Mae in the first quarter of 2007, due to the loans being outside Fannie Mae s underwriting guidelines. A negligible reserve for loan-related commitment losses was established for that repurchase, though none of the loans are delinquent as of December 31, 2006.

The loan and servicing sale contracts may also contain provisions to refund sale price premiums to the purchaser if the related loans prepay during a period not to exceed 120 days from the sale s settlement date. We reserved less than \$1 million at

December 31, 2006 and 2005 to cover the estimated loss exposure related to early payoffs. However, if all the loans related to those sales prepaid within the refund period, as of December 31, 2006, our maximum sales price premium refund would be \$6 million. See Note 21 of Notes to the Consolidated Financial Statements on page 110.

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At December 31, 2006, so	heduled maturit	ies c	of obligation	s and commit	ments were a	s follows:	
(In Thousands)	Within 1 Year		fter 1 Year Fhrough 3 Years	After 3 Years Through 5 Years	Beyond 5 Years	Total Balance	
Certificates of deposit	\$ 8,687,380	\$	309,758	\$ 107,157	\$ -	\$ 9,104,295	
FHLB advances and other borrowings	2,194,971		415,785	-	-	2,610,756	
Senior notes	-		-	-	198,260	198,260	
Secondary marketing activities:							
Non-qualifying hedge transactions:							
Interest rate lock commitments (a)	196,751		-	-	-	196,751	
Associated loan forward sale contracts (a)	187,804		-	-	-	187,804	
Qualifying cash flow hedge transactions:							
Loans held for sale, at lower of cost or fair value	363,215		-	-	-	363,215	
Associated loan forward sale contracts (a)	341,696		-	-	-	341,696	
Qualifying fair value hedge transactions:							
Designated FHLB advances pay-fixed <sup>(a)</sup>	-		430,000	-	-	430,000	
Associated interest rate swap contracts pay-variable,							
receive-fixed (a)	-		430,000	-	-	430,000	
Commitments to originate adjustable rate loans held							
for investment	139,145		-	-	-	139,145	
Undisbursed loan funds and unused lines of credit	19,511		15,473	-	312,354	347,338	
Operating leases	5,201		8,029	3,957	1,072	18,259	
Total obligations and commitments	\$ 12,135,674	\$	1,609,045	\$ 111,114	\$ 511,686	\$ 14,367,519	

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(a) Amount represents the notional amount of the commitments or contracts. The notional amount for interest rate lock commitments before the reduction of expected fallout was \$253 million.

### **Regulatory Capital Compliance**

The Bank s core and tangible capital ratios were both 8.82% and its risk-based capital ratio was 17.89% at December 31, 2006. These levels are up from ratios of 7.64% for both core and tangible capital and 14.93% for risk-based capital at December 31, 2005. The Bank continues to exceed the "well capitalized" standards of 5.00% for core capital and 10.00% for risk-based capital, as defined by regulation.

The following table is a reconciliation of the Bank s stockholder s equity to federal regulatory capital as of December 31, 2006.

	Tangible Ca	apital	Core Cap	oital	Risk-Based	Capital	
(Dollars in Thousands)	Amount	Ratio	Amount	Ratio	Amount	Ratio	
Stockholder s equity Adjustments:	\$ 1,499,195		\$ 1,499,195		\$ 1,499,195		
Deductions:							
Investment in real estate subsidiary	(76,819)		(76,819)		(76,819)		
Excess cost over fair value of branch acquisitions	(3,150)		(3,150)		(3,150 )		
Non-permitted mortgage servicing rights	(2,120 )		(2,120 )		(2,120 )		
Additions:							
Unrealized losses on securities available for sale	5,204		5,204		5,204		
Allowance for credit losses, net of specific							
allowances (a)	-		-		61,895		
Regulatory capital	1,422,310	8.82 %	1,422,310	8.82 %	1,484,205	17.89 %	
Well capitalized requirement	241,920	1.50 (b)	806,401	5.00	829,657	10.00 (c)	
Excess	\$ 1,180,390	7.32 %	\$ 615,909	3.82 %	\$ 654,548	7.89 %	

<sup>(</sup>a) Limited to 1.25% of risk-weighted assets.

<sup>(</sup>c) A third requirement is Tier 1 capital to risk-weighted assets of 6.00%, which the Bank met and exceeded with a ratio of 17.14%.

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<sup>(</sup>b) Represents the minimum requirement for tangible capital, as no "well capitalized" requirement has been established for this category.

#### **Current Accounting standards**

#### Financial Accounting Standards Board Interpretation No. 48

In July of 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes ("FIN 48," "the Interpretation"). The Interpretation establishes a "more likely than not" criterion for financial statement recognition and measurement of certain tax positions that result in differences between an entity s financial statements and tax return income. FIN 48 is effective for fiscal years beginning after December 15, 2006. We do not believe that adoption of the Interpretation will result in material changes to our financial statements.

#### Statement of Financial Accounting Standards No. 155

In February 2006, the FASB issued Statement of Financial Accounting Standards No. 155, Accounting for Certain Hybrid Financial Instruments ("SFAS 155"), which provides the following: 1) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, 2) clarifies which interest-only strips and principal-only strips are not subject to the requirements of Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," 3) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, 4) clarifies that concentrations of credit in the form of subordination are not embedded derivatives, and 5) amends Statement of Financial Accounting Standards No. 140 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities a replacement of FASB Statement 125" to eliminate the prohibition of a qualifying special-purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. SFAS 155 is effective for us beginning January 1, 2007. Adoption of SFAS 155 is not expected to have a material impact on us.

### Statement of Financial Accounting Standards No. 156

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, Accounting for Servicing of Financial Assets ("SFAS 156"), which provides the following: 1) revised guidance on when a servicing asset and servicing liability should be recognized, 2) requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable, 3) permits an entity to elect to measure servicing assets and servicing liabilities at fair value each reporting date and report changes in fair value in earnings in the period in which the changes occur, 4) upon initial adoption, permits a one-time reclassification of available-for-sale securities to trading securities for securities which are identified as offsetting the entity s exposure to changes in the fair value of servicing assets or liabilities that a servicer elects to subsequently measure at fair value, and 5) requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the statement of financial position and additional footnote disclosures. SFAS 156 is effective for us beginning January 1, 2007 with the effects of initial adoption being reported as a cumulative-effect adjustment to retained earnings. The impact to retained earnings as a result of the initial adoption of SFAS 156 is not expected to be material.

#### Statement of Financial Accounting Standards No. 157

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements, ("SFAS 157"), which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements required under other accounting pronouncements, but does not change existing guidance as to whether or not an instrument is carried at fair value. Additionally, it establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that fiscal year, including financial statements for an interim period within that fiscal year. We are currently evaluating the impact, if any, that SFAS 157 will have on our financial condition and results of operations.

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#### Statement of Financial Accounting Standards No. 158

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R), ("SFAS 158"), which requires employers to recognize the underfunded or overfunded status of a defined benefit postretirement plan as an

asset or liability in its statement of financial position and to recognize changes in the funded status in the year in which the changes occur through accumulated other comprehensive income. Additionally, SFAS 158 requires employers to measure the funded status of a plan as of the date of its year-end statement of financial position. The new reporting requirements and related new footnote disclosure rules of SFAS No. 158 are effective for fiscal years ending after December 15, 2006. The new measurement date requirement applies for fiscal years ending after December 15, 2008. Adoption of SFAS 158 is not expected to have a material impact on us.

#### Staff Accounting Bulletin No. 108

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements, ("SAB 108"), which provides interpretive guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. SAB 108 must be applied to annual financial statements for their first fiscal year ending after November 15, 2006.

#### Statement of Financial Accounting Standards No. 159

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS 159"), which provides companies with an option to report selected financial assets and liabilities at fair value. The objective of SFAS 159 is to reduce both complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. SFAS 159 establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities and to more easily understand the effect of the company is choice to use fair value on its earnings. SFAS 159 also requires entities to display the fair value of the selected assets and liabilities on the face of the balance sheet. SFAS 159 does not eliminate disclosure requirements of other accounting standards, including fair value measurement disclosures in SFAS 157. This Statement is effective as of the beginning of an entity is first fiscal year beginning after November 15, 2007. Early adoption is permitted as of the beginning of the previous fiscal year provided that the entity makes that choice in the first 120 days of that fiscal year and also elects to apply the provisions of Statement 157. Adoption of SFAS 159 is not expected to have a material impact on us.

### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For information regarding quantitative and qualitative disclosures about market risk, see Asset/Liability Management and Market Risk on page 53.

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#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

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### Management s Report on Internal Control Over Financial Reporting

Management of Downey Financial Corp. ("Downey") is responsible for establishing and maintaining adequate internal control over financial reporting. Downey s internal control over financial reporting is a process designed under the supervision of Downey s Chief Executive Officer and Chief Financial Officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Downey s financial statements for external reporting purposes in accordance with generally accepted accounting principles.

As of December 31, 2006, management conducted an assessment of the effectiveness of Downey's internal control over financial reporting based on the framework established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management has determined that Downey's internal control over financial reporting as of December 31, 2006 is effective.

Our internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures are being made only in accordance with authorizations of Downey's management and the directors; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of Downey's assets that could have a material effect on our financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree or compliance with the policies or procedures may deteriorate.

KPMG LLP, the independent registered public accounting firm that audited the consolidated financial statements of Downey included in this Annual Report on Form 10-K, has issued an attestation report on management s assessment of the effectiveness of Downey s internal control over financial reporting as of December 31, 2006. The report, which expresses unqualified opinions on management s assessment and on the effectiveness of Downey s internal control over financial reporting as of December 31, 2006, is included in this Item under the heading "Report of Independent Registered Public Accounting Firm."

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#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders Downey Financial Corp.:

We have audited management s assessment, included in the accompanying Management s Report on Internal Control Over Financial Reporting, that Downey Financial Corp. and subsidiaries ("Downey") maintained effective internal control over financial reporting as of December 31, 2006, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Downey s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management s assessment and an opinion on the effectiveness of Downey s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective

internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management s assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management s assessment that Downey maintained effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Downey maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Downey Financial Corp. and subsidiaries as of December 31, 2006 and 2005, and the related consolidated statements of income, comprehensive income, stockholders equity, and cash flows for each of the years in the three-year period ended December 31, 2006, and our report dated February 28, 2007 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP

Costa Mesa, California February 28, 2007

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#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders Downey Financial Corp.:

We have audited the accompanying consolidated balance sheets of Downey Financial Corp. and subsidiaries ("Downey") as of December 31, 2006 and 2005, and the related consolidated statements of income, comprehensive income, stockholders equity and cash flows for each of the years in the three-year period ended December 31, 2006. These consolidated financial statements are the responsibility of Downey s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Downey Financial Corp. and subsidiaries as of December 31, 2006 and 2005, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2006, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Downey's internal control over financial reporting as of December 31, 2006, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 28, 2007 expressed an unqualified opinion on management is assessment of, and the effective operation of, internal control over financial reporting.

### /s/ KPMG LLP

Costa Mesa, California February 28, 2007

Downey Financial Corp. And Subsidiaries  Consolidated Balance Sheets	Page 77				Navigation Links
		Decer	mber	31,	
(Dollars in Thousands, Except Per Share Data)		2006		2005	
Assets					_
Cash	\$	124,865	\$	190,396	
Federal funds		1		-	
Cash and cash equivalents		124,866		190,396	
U.S. Treasury, government sponsored entities and oth securities	ner investment				
available for sale, at fair value		1,433,176		626,313	
Loans held for sale, at lower of cost or fair value		363,215		464,488	
Mortgage-backed securities available for sale, at fair v	alue	251		277	

Loans held for investment	13,868,227	15,391,759	
Allowance for loan losses	(60,943)		
	,	,	
Loans held for investment, net	13,807,284	15,357,158	
Investments in real estate and joint ventures	59,843	49,344	
Real estate acquired in settlement of loans	8,524	908	
Premises and equipment	114,052	109,574	
Federal Home Loan Bank stock, at cost	152,953	179,844	
Mortgage servicing rights, net	21,196	20,302	
Other assets	124,029	97,059	
outs. deserte	. = 1,0=0	01,000	
	Φ 40 000 000	Ф 47 005 000	
	\$ 16,209,389	\$ 17,095,663	
Liabilities and Stockholders Equity			
Deposits	\$ 11,784,869	\$ 11,876,848	
Securities sold under agreements to repurchase	469,971	-	
Federal Home Loan Bank advances	2,140,785	3,557,515	
Senior notes	198,260	198,087	
Accounts payable and accrued liabilities	109,797	114,527	
Deferred income taxes	103,250	140,467	
Total liabilities	14,806,932	15,887,444	
	,,	-,,	
Stockholders equity			
Preferred stock, par value of \$0.01 per share; authorized 5,000,000			
shares;			
outstanding none	-	-	
Common stock, par value of \$0.01 per share; authorized 50,000,000			
shares;			
issued 28,235,022 shares at both December 31, 2006 and 2005;			
outstanding 27,853,783 shares at both December 31, 2006 and 2005	282	282	
Additional paid-in capital	93,792	93,792	
Accumulated other comprehensive loss	(5,204)	(5,408)	
Retained earnings	1,330,379	1,136,345	
Treasury stock, at cost, 381,239 shares at both December 31, 2006 and			
2005	(16,792)	(16,792)	
Total stockholders equity	1,402,457	1,208,219	
	\$ 16,209,389	\$ 17,095,663	
	\$ 16,209,389	\$ 17,095,663	

See accompanying notes to consolidated financial statements.

Downey Financial Corp. And Subsidiaries

### **Consolidated Statements of Income**

Years Ended December 31,

(Dollars in Thousands, Except Per Share Data)	2006	2005	2004	
Interest income				
Loans	\$ 1,080,791	\$ 833,540	\$ 566,503	
U.S. Treasury and government sponsored entities securities	43,445	21,037	20,750	
Mortgage-backed securities	13	12	12	
Other investment securities	9,556	8,260	6,810	
Total interest income	1,133,805	862,849	594,075	
Interest expense				
Deposits	417,590	270,062	152,258	
Federal Home Loan Bank advances and other borrowings	184,343	143,230	83,651	
Senior notes	13,195	13,184	6,881	
Junior subordinated debentures	-	-	7,033	
Total interest expense	615,128	426,476	249,823	
Net interest income	518,677	436,373	344,252	
Provision for credit losses	26,604	2,263	2,895	
Net interest income after provision for credit losses	492,073	434,110	341,357	
Other income, net				
Loan and deposit related fees	36,151	36,496	34,174	
Real estate and joint ventures held for investment, net	10,953	6,734	13,902	
Secondary marketing activities:				
Loan servicing income (loss), net	(594)	2,059	(19,225)	
Net gains on sales of loans and mortgage-backed securities	43,615	119,961	54,443	
Net gains on sales of mortgage servicing rights	-	1,000	616	
Net gains (losses) on sales of investment securities	-	28	(16,103)	
Litigation award	2,233	1,767	-	
Loss on extinguishment of debt	-	-	(4,111)	
Other	785	1,887	1,324	
Total other income, net	93,143	169,932	65,020	
Operating expense				
Salaries and related costs	161,060	153,749	148,221	

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Premises and equipment costs		34,959		32,271	;	33,980		
Advertising expense		6,227		6,068		5,525		
Deposit insurance premiums and regulatory assessments		6,439		3,795		3,151		
Professional fees		1,793		1,208		1,828		
Other general and administrative expense		32,477		36,556	;	37,061		
Total general and administrative expense		242,955	2	33,647		29,766		
Net operation of real estate acquired in settlement of loans		250		(96	)	(256)		
Total operating expense		243,205	2	33,551	2	29,510		
Income before income taxes		342,011	3	70,491	1	76,867		
Income taxes		136,837	1	53,057		69,205		
Net income	\$	205,174	\$ 2	17,434	\$ 1	07,662		
		,	•	,	•	,		
Per share information								
Basic	\$	7.37	\$	7.80	\$	3.86		
Diluted	\$	7.36	\$	7.80	\$	3.85		
Cash dividends declared and paid	\$	0.40	\$	0.40	\$	0.40		
Weighted average shares outstanding								
Basic	2	7,853,783	27,8	53,783	27,9	19,586		
Diluted	27	7,883,867	27,8	83,251	27,9	48,179		

See accompanying notes to consolidated financial statements.

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Downey Financial Corp. And Subsidiaries  Consolidated Statements of Comprehensive Income				
	Years			
(In Thousands)	2006	2005	2004	
Net income	\$ 205,174	\$ 217,434	\$ 107,662	
Other comprehensive income (loss), net of income				
taxes (benefits)				
taxes (benefits)				

Mortgage-backed securities available for sale, at fair value	-	(1)	(4)	
Reclassification of realized amounts included in net income	-	(17)	(621 )	
Unrealized gains (losses) on cash flow hedges:				
Net derivative instruments	759	583	1,682	
Reclassification of realized amounts included in net income	(332)	(608)	(1,590)	
Total other comprehensive income (loss), net of income taxes (benefits)	204	(5,726)	(489)	
-				
Comprehensive income	\$ 205,378	\$ 211,708	\$ 107,173	

Accumulated

### Consolidated Statements of Stockholders Equity

				- ·					
		Additiona	1	Other					
(Dollars in Thousands, Except Per	Common	Paid-in		nprehensive	e i	Retained	Treasury		
Share Data)	Stock	Capital		Income (Loss)	ı	Earnings	Stock	Total	
Balances at December 31, 2003	282	93,792		807		834,307	(12,170 )	917,018	
Cash dividends, \$0.40 per share	-	-		-		(11,172)	-	(11,172)	
Unrealized losses on securities									
available for sale	-	-		(581)		-	-	(581)	
Unrealized gains on cash flow hedges	-	-		92		-	-	92	
Exercise of stock options	-	-		-		(746)	1,589	843	
Purchase of treasury stock	-	-		-		-	(6,211)	(6,211)	
Net income	-	-		-		107,662	-	107,662	
Balances at December 31, 2004	\$ 282	\$ 93,792	\$	318	\$	930,051	\$ (16,792)	\$ 1,007,651	
Cash dividends, \$0.40 per share	-	-		-		(11,140)	-	(11,140)	
Unrealized loss on securities									
available for sale	-	-		(5,701)		-	-	(5,701)	
Unrealized losses on cash flow hedges	-	-		(25 )		-	-	(25 )	
Net income	-	-		-		217,434	-	217,434	

Balances at December 31, 2005	\$ 282	\$ 93,792	\$ (5,408)	\$ 1,136,345	\$ (16,792)	\$ 1,208,219	
Cash dividends, \$0.40 per share	-	-	-	(11,140)	-	(11,140)	
Unrealized loss on securities							
available for sale	-	-	(223)	-	-	(223)	
Unrealized gains on cash flow hedges	_	-	427	-	-	427	
Net income	-	-	-	205,174	-	205,174	
Balances at December 31, 2006	\$ 282	\$ 93,792	\$ (5,204)	\$ 1,330,379	\$ (16,792)	\$ 1,402,457	

See accompanying notes to consolidated financial statements.

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Downey Financial Corp. And Subsidiaries

**Consolidated Statements of Cash Flows** 

Years Ended December 31,

(In Thousands)	2	006		2005		2004		
Cash flows from operating activities								
Net income	\$ 2	05,174	\$	217,434	\$	107,662		
Adjustments to reconcile net income to net cash used for operating								
activities:								
Depreciation		13,184		12,657		16,196		
Amortization	1	17,952		97,007		74,015		
Provision for (reduction of) losses on loans, loan-related commitments,								
investments in real estate and joint ventures, mortgage servicing								
rights, real estate acquired in settlement of loans and other assets	;	26,729		(25)		19,762		
Net gains on sales of loans and mortgage-backed securities, mortgage								
servicing rights, investment securities, real estate and other assets	(;	54,538)		(123,561)		(50,546)		
Interest capitalized on loans (negative amortization)	(2	92,949)	1	(134,733)		(22,949)		
Federal Home Loan Bank stock dividends		(9,507)	)	(10,325)		(5,804)		
Loans originated and purchased for sale	(3,4)	75,552)	(	7,715,200)	(6	5,783,718)		
Proceeds from sales of loans held for sale, including those sold								
as mortgage-backed securities	3,5	60,031	;	8,443,214	5	5,934,588		
Proceeds from sales of mortgage servicing rights		-		-		62,279		
Other, net	(1:	26,664)		(137,295)		(100,907)		

Net cash provided by (used for) operating activities	(36,140)	649,173	(749,422)	
Cash flows from investing activities				
Proceeds from sales of:				
U.S. Treasury, government sponsored entities and other investment				
securities available for sale	_	_	1,527,035	
Loans originated for investment	_	_	983,014	
Wholly owned real estate and real estate acquired in settlement			000,011	
of loans	13,522	14.417	29,004	
Federal Home Loan Bank stock	36,837	91,455	-	
Redemption of common securities in Downey Financial Capital Trust I	-	-	3,711	
Proceeds from maturities or calls of U.S. Treasury, government			-,	
sponsored entities and other investment securities available for sale	228,950	29,555	673,931	
Purchase of:	-,	2,222	<b>,</b>	
U.S. Treasury, government sponsored entities and other investment				
securities available for sale	(1,036,220)	(168,803)	(2,025,088)	
Loans held for investment	(21,671)	(62,527)	(238,444)	
Premises and equipment	(27,820)	(20,141)	(14,470)	
Federal Home Loan Bank stock	(439)	(17,361)	(114,720)	
Originations of loans held for investment (net of refinances of \$815,457				
for the year ended December 31, 2006, \$695,217 for				
the year ended December 31, 2005 and \$636,459 for the year ended				
December 31, 2004)	(3,516,352)	(6,628,854)	(8,046,161)	
Principal payments on loans held for investment and mortgage-backed				
securities available for sale	5,399,581	5,021,687	3,934,195	
Net change in undisbursed loans and lines of credit funds	(62,449)	(48,218)	217,589	
Investments in real estate and joint ventures held for investment	(4,048)	(267)	(29,380)	
Other, net	10,424	4,992	3,337	
Net cash provided by (used for) investing activities	1,020,315	(1,784,065)	(3,096,447)	

See accompanying notes to consolidated financial statements.

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Downey Financial Corp. And Subsidiaries Consolidated Statements of Cash Flor	ws (Continued)			
	Year	rs Ended December	· 31,	
(In Thousands)	2006	2005	2004	_

Cash flows from financing activities					
Net increase (decrease) in deposits	\$ (91,979)	\$	2,218,870	\$ 1,364,220	
Proceeds from FHLB advances and other borrowings	30,564,994		33,167,675	22,862,169	
Repayments of FHLB advances and other borrowings	(31,515,323 )	(	(34,160,425)	(20,423,430)	
Proceeds from the issuance of senior notes	-		-	197,844	
Redemption of junior subordinated debentures	-		-	(123,711)	
Purchase of treasury stock	-		-	(6,211)	
Proceeds from reissuance of treasury stock for exercise of					
stock options	-		-	843	
Cash dividends	(11,140)		(11,140)	(11,172)	
Other, net	3,743		(9,194)	(8,348 )	
Net cash provided by (used for) financing activities	(1,049,705)		1,205,786	3,852,204	
Net increase (decrease) in cash and cash equivalents	(65,530)		70,894	6,335	
Cash and cash equivalents at beginning of period	190,396		119,502	113,167	
Cash and cash equivalents at end of period	\$ 124,866	\$	190,396	\$ 119,502	
	,				
Supplemental disclosure of cash flow information:	,				
information:	·				
	\$ 616,415	\$	409,807	\$ 243,094	
information:  Cash paid during the period for:	\$	\$		\$ 243,094 20,907	
information:  Cash paid during the period for:  Interest  Income taxes  Supplemental disclosure of non-cash	\$ 616,415	\$	409,807 143,991	\$ 	
nformation:  Cash paid during the period for:  Interest Income taxes  Supplemental disclosure of non-cash	\$ 616,415	\$		\$ 	
nformation: Cash paid during the period for: Interest Income taxes Supplemental disclosure of non-cash nvesting: Loans transferred to held for	\$ 616,415 177,255	\$	143,991	\$ 20,907	
nformation:  Cash paid during the period for:  Interest Income taxes  Supplemental disclosure of non-cash nvesting:  Loans transferred to held for investment from held for sale  Loans transferred from held for	\$ 616,415 177,255 46,528	\$	143,991 31,912	\$ 20,907	
Information: Cash paid during the period for: Interest Income taxes Supplemental disclosure of non-cash investing: Loans transferred to held for investment from held for sale Loans transferred from held for investment to held for sale Loans exchanged for	\$ 616,415 177,255 46,528 2,365	\$	31,912 330	\$ 20,907 18,071 995,696	
Information:  Cash paid during the period for:  Interest Income taxes  Supplemental disclosure of non-cash investing:  Loans transferred to held for investment from held for sale  Loans transferred from held for investment to held for sale  Loans exchanged for mortgage-backed securities  Real estate acquired in settlement	\$ 616,415 177,255 46,528 2,365 933,160	\$	31,912 330 1,029,223	\$ 20,907 18,071 995,696 1,796,201	

See accompanying notes to consolidated financial statements.

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Downey Financial Corp. And Subsidiaries

### **Notes to Consolidated Financial Statements**

For the Years Ended December 31, 2006, 2005 and 2004

#### (1) Summary of Significant Accounting Policies

#### **Principles of Consolidation**

The consolidated financial statements of Downey Financial Corp. and subsidiaries ("Downey") include all accounts of Downey Financial Corp. and the consolidated accounts of all subsidiaries, including Downey Savings and Loan Association, F.A. ("Bank"). All significant intercompany balances and transactions have been eliminated.

#### **Business**

Downey provides a full range of financial services to individual and corporate customers and engages in real estate development activities, primarily in California. Downey is subject to competition from other financial institutions. Downey is subject to the regulations of certain governmental agencies and undergoes periodic examinations by those regulatory authorities.

#### Basis of Financial Statement Presentation

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the dates of the balance sheets and the results of operations for the reporting periods. Actual results could differ significantly from those estimates.

Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowances for credit, real estate and mortgage servicing rights ("MSRs") losses, the valuation of interest rate lock commitments and prepayment reserves related to sales of loans and MSRs. Management believes that the allowances established for credit, real estate and MSRs losses are adequate, that the valuations of interest rate lock commitments are reasonable and that the prepayment reserves are sufficient. While management uses available information to recognize losses on loans, loan-related commitments, real estate and MSRs; to value interest rate lock commitments; and to review the adequacy of prepayment reserves, future changes to the allowances, valuations or prepayment reserves that may be necessary based on changes in economic conditions, including market interest rates. In addition, various regulatory agencies, as an integral part of their examination process, periodically review Downey's allowances for losses on loans, loan-related commitments, real estate and MSRs; valuation of interest rate lock commitments; and prepayment reserves. Such agencies may require Downey to recognize changes to the allowances, valuations or prepayment reserves based on their judgments about information available to them at the time of their examination.

Downey is required to carry its loans held for sale portfolio, mortgage-backed and investment securities available for sale portfolios, real estate acquired in settlement of loans, real estate held for investment or under development, derivatives and MSRs at the lower of cost or fair value or in certain cases, at fair value. Fair value estimates are made at a specific point in time based upon relevant market information and other information about the asset or liability. Fair value for investment and mortgage-backed securities and loans held for sale, is based on bid prices or bid quotations received from security dealers or readily available market quote systems. Fair value for derivatives is based on dealer quoted market prices acquired from third parties. Fair value estimates for real estate acquired in settlement of loans and real estate held for investment or under development is determined by current appraisals and, where no active market exists for a particular property, discounting a forecast of expected cash flows at a rate commensurate with the risk involved. Fair value for MSRs is determined by computing the present value of the expected net servicing income from the portfolio by strata, determined by key characteristics of the underlying loans, primarily coupon interest rate and whether the loans are fixed or variable rate.

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Downey Financial Corp. And Subsidiaries

#### Notes to Consolidated Financial Statements---(Continued)

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, cash and cash equivalents include cash on hand, amounts due from banks, certificates of deposit with maturities of three months or less and federal funds sold. Generally, federal funds are purchased and sold for one-day periods.

Mortgage-Backed Securities Purchased Under Resale Agreements, U.S. Treasury Securities and Government Sponsored Entity Securities, Other Investment Securities, Municipal Securities and Mortgage-Backed Securities

Downey has established written guidelines and objectives for its investing activities. At the time of purchase of a mortgage-backed security purchased under resale agreement, U.S. Treasury security and government sponsored entity security, other investment security, municipal security or a mortgage-backed security, management of Downey designates the security as either held to maturity, available for sale or held for trading based on Downey s investment objectives, operational needs and intent. Downey then monitors its investment activities to ensure that those activities are consistent with the established guidelines and objectives.

#### Held to Maturity.

Securities held to maturity are carried at cost, adjusted for amortization of premiums and accretion of discounts which are recognized in interest income using the interest method. Mortgage-backed securities represent participating interests in pools of long-term first mortgage loans originated and serviced by the issuers of the securities. Mortgage-backed securities held to maturity are carried at unpaid principal balances, adjusted for unamortized premiums and unearned discounts. Premiums and discounts on mortgage-backed securities are amortized using the interest method over the remaining period to the call date for premiums or contractual maturity for discounts, adjusted for anticipated prepayments. It is the positive intent of Downey, and Downey has the ability, to hold these securities until maturity as part of its portfolio of long-term, interest-earning assets. If the cost basis of these securities is determined to be other than temporarily impaired, the amount of the impairment is charged to operations. Downey had no investment securities classified as held to maturity at December 31, 2006 or 2005.

### Available for Sale.

Securities available for sale are carried at fair value. Premiums and discounts are amortized using the interest method over the remaining period to the call date for premiums or contractual maturity for discounts and, in the case of mortgage-backed securities, adjusted for anticipated prepayments. Unrealized holding gains and losses are excluded from earnings and reported as a separate component of stockholders equity as accumulated other comprehensive income, net of income taxes, unless the security is deemed other than temporarily impaired.

Downey monitors its available-for-sale investment portfolio for impairment. Many factors are considered in determining whether the impairment is deemed to be other than temporary, including, but not limited to, the length of time the security has had a market value less than the cost basis, the severity of the loss, the intent and ability to hold the security for a period of time sufficient for a recovery in value, recent events specific to the issuer or industry, external credit ratings and recent downgrades in such ratings. If the security is determined to be other than temporarily impaired, the amount of the impairment is charged to operations.

Realized gains and losses on the sale of securities available for sale, determined using the specific identification method and recorded on a trade date basis, are reflected in earnings.

#### Held for Trading.

Securities held for trading are carried at fair value. Realized and unrealized gains and losses are reflected in earnings. Downey had no investment securities classified as held for trading at December 31, 2006 or 2005.

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Downey Financial Corp. And Subsidiaries

### **Notes to Consolidated Financial Statements---(Continued)**

#### **Derivatives and Hedges**

Derivative financial instruments are recorded at fair value and reported as either assets or liabilities on the balance sheet. The accounting for gains and losses associated with changes in the fair value of derivatives are reported in current earnings or other comprehensive income, net of tax, if they qualify for hedge accounting and if the hedge is highly effective in achieving offsetting changes in fair values or the cash flows of the asset or liability being hedged. Derivative instruments designated in a hedge relationship to mitigate exposure to the variability in fair values or expected future cash flows are considered fair value hedges or cash flow hedges, respectively. The method used for assessing the effectiveness of a hedging derivative, as well as the measurement approach for determining the ineffective aspects of the hedge, is established at the inception of the hedge.

#### Loans Held for Sale

Downey identifies those loans which foreseeably may be sold prior to maturity. These loans have been classified as held for sale in the Consolidated Balance Sheets and are recorded at the lower of amortized cost or fair value, determined on an aggregate basis. Effective with the adoption of Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"), the carrying amount includes a basis adjustment to the loan at funding resulting from the change in the fair value of the interest rate lock derivative from the date of rate lock to the date of funding. Downey may sell loans which had been held for investment. In such occurrences, the loans are transferred to the held for sale portfolio at the lower of amortized cost or fair value. If any part of a decline in value of the loans transferred is due to credit deterioration, that decline is recorded as a charge-off to the allowance for loan losses.

#### Gains or Losses on Sales of Loans and MSRs

Gains or losses on sales of loans are recognized at the time of sale and are determined by the difference between the net sales proceeds and the allocated basis of the loans sold. Downey capitalizes MSRs acquired through purchase or when mortgage loans are sold or securitized with servicing rights retained. The total cost of the mortgage loans designated for sale is allocated to the MSRs and the mortgage loans without the MSRs based on their relative fair values. The MSRs are included as a component of gain on sale of loans. The MSRs are amortized in proportion to and over the estimated period of net servicing income. Such amortization is reflected as a component of loan servicing income (loss), net.

#### Allowance for MSRs Losses

MSRs are periodically reviewed for impairment based on their fair value. The fair value of the MSRs, for the purposes of impairment, is measured using a discounted cash flow analysis based on available market quotes, anticipated prepayment speeds, a custodial account rate and market-adjusted discount rates. Market sources are used to determine prepayment speeds, the net cost of servicing per loan, inflation rate and default and interest rates for mortgages.

Downey capitalizes and measures MSRs impairment on a disaggregated basis based on the following predominant risk characteristics of the underlying mortgage loans: mortgage loans by loan term and coupon rate (stratified in 50 basis point increments). Impairment losses are recognized through a valuation allowance for each impaired stratum, with any associated provision recorded as a component of loan servicing income (loss), net. An impairment is considered permanent when the underlying loans have repaid faster than the amortization of the associated MSRs, thereby requiring a reduction in the carrying value of the MSR.

#### Loans Held for Investment

Loans are recorded at cost, net of discounts and premiums, undisbursed loan proceeds, net deferred fees and costs and the allowance for loan losses.

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Downey Financial Corp. And Subsidiaries

### **Notes to Consolidated Financial Statements---(Continued)**

Interest income on loans is recognized on an accrual basis. Discounts and premiums on loans are amortized to income using the interest method over the remaining period to contractual maturity. The amortization of discounts into income is discontinued on loans that are contractually ninety days past due or when collection of interest appears doubtful.

Loan origination fees and related incremental direct loan origination costs are deferred and amortized to income using the interest method over the contractual life of the loans, adjusted for actual prepayments. Fees received for a commitment to originate or purchase a loan or group of loans are deferred and, if the commitment is exercised, recognized over the life of the loan as an adjustment of yield or, if the commitment expires unexercised, recognized as income upon expiration of the commitment. The amortization of deferred fees and costs is discontinued on loans that are contractually ninety days past due or when collection of interest appears doubtful. Any remaining deferred fees or costs and prepayment fees associated with loans that payoff prior to contractual maturity are included in interest income in the period of payoff.

Accrued interest on loans, including impaired loans, that are contractually ninety days or more past due or when collection of interest appears doubtful is generally reversed and charged against interest income. Income is subsequently recognized only to the extent cash payments are received and the principal balance is expected to be recovered. Such loans are restored to an accrual status only if the loan is brought contractually current and the borrower has demonstrated the ability to make future payments of principal and interest.

#### Allowance for Credit Losses

The allowance for credit losses is maintained at an amount management deems adequate to cover inherent losses at the balance sheet date. The allowance for credit losses includes an allowance for loan losses reported as a reduction of loans held for investment and the allowance for loan-related commitments reported in accounts payable and accrued liabilities. In 2006, Downey reclassified to liabilities the allowance for loan-related commitments which was previously included with the allowance for loan losses. Previously reported periods were reclassified to conform to the current period presentation. Downey has implemented and adheres to an internal asset review system and loss allowance methodology designed to provide for the detection of problem assets and an adequate allowance to cover credit losses. In determining the allowance for credit losses related to loan relationships of \$5 million or more. Downey evaluates the loans on an individual basis, including an analysis of the borrower s creditworthiness, cash flows and financial status, and the condition and the estimated value of the collateral. Unless an individual loan or borrower relationship warrants separate analysis, generally, Downey reviews all loans under \$5 million through a statistical analysis of the expected performance of each loan based on historic trends for similar types of borrowers, loans, collateral and economic circumstances. Those amounts may be adjusted based on an analysis of macro-economic and other trends that are likely to affect the borrower s ability to repay their loan according to their loan terms. Given the above evaluations, the amount of the allowance is based upon the summation of general valuation allowances, allocated allowances and an unallocated allowance. General valuation allowances relate to assets with no well-defined deficiency or weakness and are determined by applying against such assets loss factors for each major asset type that consider past loss experience and asset duration. Allocated allowances relate to assets with well-defined deficiencies or weaknesses and are generally determined by loss factors based on loss statistics or are determined by the excess of the recorded investment in the asset over the fair value of the collateral,

where appropriate. The unallocated allowance is more subjective and is reviewed quarterly to take into consideration estimation errors and other loss factors such as prevailing and forecasted economic conditions that are not necessarily captured in determining the general valuation and allocated allowances.

Downey considers a loan to be impaired when, based upon current information and events, it believes it is probable that Downey will be unable to collect all amounts due according to the contractual terms of the loan agreement. In determining impairment, Downey considers large non-homogeneous loans that are on non-accrual, have been restructured or are performing but exhibit, among other characteristics, high loan-to-value ratios or delinquent taxes. Downey bases the measurement of collateral dependent impaired loans on the net fair value of the loan s collateral. Non-collateral dependent loans are valued based on a present value calculation of expected future cash flows, discounted at the loan s effective rate or the loan s

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Downey Financial Corp. And Subsidiaries

### **Notes to Consolidated Financial Statements---(Continued)**

observable market price. Cash receipts on impaired loans not performing according to contractual terms are generally used to reduce the carrying value of the loan, unless Downey believes it will recover the remaining principal balance of the loan. Impairment losses are included in the allowance for credit losses through a charge to provision for credit losses. Adjustments to impairment losses due to changes in the fair value of collateral of impaired loans are included in provision for credit losses. Upon disposition of an impaired loan, loss of principal, if any, is recorded through a charge-off to the allowance for loan losses.

In the opinion of management, and in accordance with the credit loss allowance methodology, the present allowance is considered adequate to absorb estimable and probable credit losses. Additions and reductions to the allowance are reflected in current operations. Charge-offs to the allowance are made when specific assets are considered uncollectible or are transferred to real estate owned and the fair value of the property is less than the loan balance. Recoveries are credited to the allowance.

#### Loan Servicing

Downey services and sub-services mortgage loans for investors. Fees earned for servicing loans owned by investors are reported as income when the related mortgage loan payments are collected. Fees earned for sub-servicing are recorded on an accrual basis. Loan servicing costs are charged to expense as incurred.

#### Investment in Real Estate and Joint Ventures

Real estate held for investment or under development is held at the lower of cost (less accumulated depreciation) or fair value. Costs, including interest, of holding real estate in the process of development or improvement are capitalized, whereas costs relating to holding completed property are expensed. An allowance for losses is established by a charge to operations if the carrying value of a property exceeds its fair value, including the consideration of disposition costs.

Downey utilizes the equity method of accounting for investments in joint ventures, as they do not meet consolidation requirements. All intercompany profits are eliminated.

Income from the sale of real estate is recognized principally when title to the property has passed to the buyer, minimum down payment requirements are met and the terms of any notes received by Downey satisfy continuing investment requirements. At the time of sale, costs are relieved from real estate projects on a relative sales value basis and charged to operations.

#### Real Estate Acquired in Settlement of Loans

Real estate acquired through foreclosure is initially recorded at the lower of cost or fair value, net of an allowance for estimated selling costs, on the date of foreclosure and a loan charge-off is recorded, if necessary. After that, the individual assets are recorded at the lower of cost or fair value. All legal fees and direct costs, including foreclosure and other related costs, are expensed as incurred.

#### Premises and Equipment

Buildings, leasehold improvements and furniture, fixtures and equipment are carried at cost, less accumulated depreciation and amortization. Buildings and furniture, fixtures and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. The cost of leasehold improvements is amortized using the straight-line method over the shorter of the estimated useful life of the asset or the term of the related leases. The estimated useful life of newly constructed buildings is 40 years and the lives of new assets that are added to existing buildings are 15 years. The estimated useful life for furniture, fixtures and equipment, including computer equipment and software, is 3-10 years.

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Downey Financial Corp. And Subsidiaries

### Notes to Consolidated Financial Statements---(Continued)

### Impairment of Long-Lived Assets

Downey reviews long-lived assets and certain identifiable intangibles for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment recognized is measured by the amount by which the carrying amount of the assets exceeds their fair value. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

#### Securities Sold Under Agreements to Repurchase

Downey enters into sales of securities under agreements to repurchase. Repurchase agreements are treated as financing arrangements and, accordingly, the obligations to repurchase the securities sold are reflected as liabilities in Downey's consolidated financial statements. The securities collateralizing these repurchase agreements are delivered to several major national brokerage firms who arranged the transactions. These securities are reflected as assets in Downey's consolidated financial statements. The brokerage firms may loan such securities to other parties in the normal course of their operations and agree to return the identical securities to Downey at the maturity of the agreements.

#### Senior Notes and Junior Subordinated Debentures

Long-term borrowings are carried at cost, adjusted for amortization of premiums and accretion of discounts which are recognized in interest expense using the interest method. Debt issuance costs are recognized in interest expense using the interest method over the life of the instrument.

#### Income Taxes

Downey applies the asset and liability method of accounting for income taxes. The asset and liability method recognizes deferred income taxes for the tax consequences of "temporary differences" by applying enacted statutory tax rates applicable to future years to differences between the financial statement carrying amounts and the tax bases of existing assets and liabilities. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date.

Deferred tax assets are to be recognized for temporary differences that will result in deductible amounts in future years and for tax carryforwards if, in the opinion of management, it is more likely than not that the deferred tax assets will be realized.

#### Treasury Stock

Downey applies the cost method of accounting for treasury stock. The cost method requires Downey to record the reacquisition cost of treasury stock as a deduction from stockholders equity on the balance sheet. The treasury stock account is increased for the cost of the shares acquired and is reduced upon reissuance at cost on a first-in-first-out basis. If the treasury shares are reissued at a price in excess of the acquisition cost, the excess is added to paid-in capital from treasury stock. If the treasury shares are reissued at less than acquisition cost, the deficiency is treated as a reduction of any paid-in capital related to previous reissuances or retirements. If the balance in paid-in capital from treasury stock is insufficient to absorb the deficiency, the remainder is recorded as a reduction of retained earnings.

#### Stock Option Plan

Downey has not issued stock options during 2006, 2005 or 2004 and all outstanding options were fully vested prior to 2004. Therefore for the years 2006, 2005 and 2004, Downey s net income and income per share would not have been reduced had Downey applied the fair value method of accounting set forth in Statement of Financial Accounting Standards No. 123 "Accounting for Stock-Based Compensation."

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Downey Financial Corp. And Subsidiaries

### Notes to Consolidated Financial Statements---(Continued)

#### Per Share Information

Two earnings per share ("EPS") measures are presented. Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period, excluding common shares in treasury. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from issuance of common stock that then shared in earnings, excluding common shares in treasury.

#### **Current Accounting Standards**

### Financial Accounting Standards Board Interpretation No. 48

In July of 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes ("FIN 48," "the Interpretation"). The Interpretation establishes a "more likely than not" criterion for financial statement recognition and measurement of certain tax positions that result in differences between an entity s financial statements and tax return income. FIN 48 is effective for fiscal years beginning after December 15, 2006.

Management does not believe that adoption of the Interpretation will result in material changes to its financial statements. Statement of Financial Accounting Standards No. 155

In February 2006, the FASB issued Statement of Financial Accounting Standards No. 155, Accounting for Certain Hybrid Financial Instruments ("SFAS 155"), which provides the following: 1) permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation, 2) clarifies which interest-only strips and principal-only strips are not subject to the requirements of Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," 3) establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation, 4) clarifies that concentrations of credit in the form of subordination are not embedded derivatives, and 5) amends Statement of Financial Accounting Standards No. 140 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities a replacement of FASB Statement 125" to eliminate the prohibition of a qualifying special-purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. SFAS 155 is effective for Downey beginning January 1, 2007. Adoption of SFAS 155 is not expected to have a material impact on Downey.

### Statement of Financial Accounting Standards No. 156

In March 2006, the FASB issued Statement of Financial Accounting Standards No. 156, Accounting for Servicing of Financial Assets ("SFAS 156"), which provides the following: 1) revised guidance on when a servicing asset and servicing liability should be recognized, 2) requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable, 3) permits an entity to elect to measure servicing assets and servicing liabilities at fair value each reporting date and report changes in fair value in earnings in the period in which the changes occur, 4) upon initial adoption, permits a one-time reclassification of available-for-sale securities to trading securities for securities which are identified as offsetting the entity s exposure to changes in the fair value of servicing assets or liabilities that a servicer elects to subsequently measure at fair value, and 5) requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the statement of financial position and additional footnote disclosures. SFAS 156 is effective for Downey beginning January 1, 2007 with the effects of initial adoption being reported as a cumulative-effect adjustment to retained earnings. The impact to retained earnings as a result of the initial adoption of SFAS 156 is not expected to be material.

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Downey Financial Corp. And Subsidiaries

### Notes to Consolidated Financial Statements---(Continued)

### Statement of Financial Accounting Standards No. 157

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements, ("SFAS 157"), which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements required under other accounting pronouncements, but does not change existing guidance as to whether or not an instrument is carried at fair value. Additionally, it establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Earlier application is encouraged, provided that the reporting entity has not yet issued financial statements for that fiscal year, including financial statements for an interim period within that fiscal year. Downey is currently evaluating the impact, if any, that SFAS 157 will have on its financial condition and results of operations.

#### Statement of Financial Accounting Standards No. 158

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106, and 132(R), ("SFAS 158"), which requires employers to recognize the underfunded or overfunded status of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in the funded status in the year in which the changes occur through accumulated other comprehensive income. Additionally, SFAS 158 requires employers to measure the funded status of a plan as of the date of its year-end statement of financial position. The new reporting requirements and related new footnote disclosure rules of SFAS No. 158 are effective for fiscal years ending after December 15, 2006. The new measurement date requirement applies for fiscal years ending after December 15, 2008. Adoption of SFAS 158 is not expected to have a material impact on Downey.

#### Staff Accounting Bulletin No. 108

In September 2006, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements, ("SAB 108"), which provides interpretive guidance on the consideration of the effects of prior year misstatements in quantifying current year misstatements for the purpose of a materiality assessment. SAB 108 must be applied to annual financial statements for their first fiscal year ending after November 15, 2006.

Statement of Financial Accounting Standards No. 159

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS 159"), which provides companies with an option to report selected financial assets and liabilities at fair value. The objective of SFAS 159 is to reduce both complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. SFAS 159 establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities and to more easily understand the effect of the company s choice to use fair value on its earnings. SFAS 159 also requires entities to display the fair value of the selected assets and liabilities on the face of the balance sheet. SFAS 159 does not eliminate disclosure requirements of other accounting standards, including fair value measurement disclosures in SFAS 157. This Statement is effective as of the beginning of an entity s first fiscal year beginning after November 15, 2007. Early adoption is permitted as of the beginning of the previous fiscal year provided that the entity makes that choice in the first 120 days of that fiscal year and also elects to apply the provisions of Statement 157. Adoption of SFAS 159 is not expected to have a material impact on Downey.

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Downey Financial Corp. And Subsidiaries

### Notes to Consolidated Financial Statements---(Continued)

#### (2) U.S. Treasury, Government Sponsored Entities and Other Investment Securities Available for Sale

The amortized cost and estimated fair value of U.S. Treasury, government sponsored entity and other investment securities available for sale are summarized as follows:

	Amortizea	,		OSS alizac		Gross realized		Estimated Fair	
(In Thousands)		ost		ins	_	.osses		Value	
U.S. Treasury securities	\$	_	\$	_	\$	_	\$	_	
Government sponsored entities securities		2,709	*	_	Ť	9,596	Ť	1,433,113	
Other investment securities		63		-		-		63	
December 31, 2006	\$ 1,44	2,772	\$	-	\$	9,596	\$	1,433,176	
U.S. Treasury securities	\$	-	\$	-	\$	-	\$	-	
Government sponsored entities securities	63	35,459		8		9,218		626,249	
Other investment securities		64		-		-		64	
December 31, 2005	\$ 63	35,523	\$	8	\$	9,218	\$	626,313	

At December 31, 2006, 34% of Downey s securities had step-up provisions that stipulate increases in the coupon rate ranging from 0.25% to 2.00% at various specified times over a range from February 2007 to December 2012. In addition, at December 31, 2006, all of these investment securities contained call provisions ranging from January 2007 to September 2014.

The fair value of temporarily impaired securities, the amount of unrealized losses and the length of time these unrealized losses existed are as follows:

Unrealized Unrealized Unrealized (In Thousands) Fair Value Losses Fair Value Losses		Less than	12 months	12 months	or longer	Tot	al
	(In Thousands)	Fair Value		Fair Value		Fair Value	

December 31, 2006:							
U.S. Treasury securities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Government sponsored entities							
securities	858,323	2,902	574,790	6,694	1,433,113	9,596	
Other investment securities	-	-	-	-	-	-	
Total temporarily impaired							
securities	\$ 858,323	\$ 2,902	\$ 574,790	\$ 6,694	\$ 1,433,113	\$ 9,596	
December 31, 2005:							
U.S. Treasury securities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Government sponsored entities							
securities	484,955	7,361	116,286	1,858	601,241	9,219	
Other investment securities	-	-	-	-	-	-	
Total temporarily impaired							
securities	\$ 484,955	7,361	116,286	1,858	601,241	9,219	

The temporary impairment in both years is a result of the change in market interest rates and not the underlying issuers ability to repay. Downey has the intent and ability to hold these securities until the temporary impairment is eliminated. Accordingly, Downey has not recognized the temporary impairment in the earnings of either year.

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Downey Financial Corp. And Subsidiaries

### **Notes to Consolidated Financial Statements---(Continued)**

The amortized cost and estimated fair value of U.S. Treasury, government sponsored entity and other investment securities available for sale at December 31, 2006, by contractual maturity, are shown below.

Amortized Fair

(In Thousands)	Amortized Cost	Fair Value	
Due in one year or less	\$ -	\$ -	
Due after one year through five years	1,055,614	1,051,605	
Due after five years through ten years	387,095	381,508	
Due after ten years	63	63	

Total \$ 1,442,772 \$ 1,433,176

Proceeds and gross realized gains and losses, including amounts reclassified out of accumulated other comprehensive income into earnings, on the sales of U.S. Treasury, government sponsored entity and other investment securities available for sale are recorded using the specific identification method and are summarized as follows:

(In Thousands)	20	06	20	005		2004		
Proceeds	\$	-	\$	-	\$ 1	,527,035		
Gross realized gains	\$	-	\$	-	\$	4,916		
Gross realized losses	\$	-	\$	-	\$	21,494		

In 2006, no gains or losses were realized on called securities and no securities were sold. Net unrealized losses on investment securities available for sale were recognized in stockholders equity as accumulated other comprehensive income (loss) in the amount of \$9.6 million, or \$5.5 million net of income taxes, at December 31, 2006, and \$9.2 million, or \$5.3 million net of income taxes, at December 31, 2005.

### (3) Loans and Mortgage-Backed Securities Purchased Under Resale Agreements

There were no loans and mortgage-backed securities purchased under resale agreements in either 2006 or 2005.

### (4) Mortgage-Backed Securities Available for Sale

The amortized cost and estimated fair value of the mortgage-backed securities available for sale are summarized as follows:

			Gr	oss	Gr	oss	Es	timated
	An	nortized	Unre	alized	lUnre	alized	d	Fair
(In Thousands)		Cost	Ga	ains	Los	sses	١	Value
December 21, 2006								
December 31, 2006:								
Non-government sponsored entities certificates	\$	253	\$	-	\$	2	\$	251
Total	\$	253	\$	_	\$	2	\$	251
i otai	Ψ	200	Ψ		Ψ		Ψ	201
December 31, 2005:								
Non-government sponsored entities certificates	\$	278	\$	-	\$	1	\$	277
Total	\$	278	\$	-	\$	1	\$	277
			,		•			

Net unrealized gains on mortgage-backed securities available for sale recognized in stockholders equity as accumulated other comprehensive income was less than \$1,000 at both at December 31, 2006 and 2005.

Included in mortgage-backed securities available for sale results are loans originated for sale that are exchanged with government-sponsored agencies for mortgage-backed securities collateralized by these loans. Gains and losses are not recorded on exchange until the securities are sold to a third party, usually the same day.

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Downey Financial Corp. And Subsidiaries

Notes to Consolidated Financial Statements---(Continued)

(5) Loans

Proceeds and gross realized gains and losses, including amounts reclassified out of accumulated other comprehensive income into earnings, on the sales of mortgage-backed securities available for sale are recorded using the specific identification method and are summarized as follows:

ntification method and are summarize (In Thousands)	d as foll <i>200</i>			2005			2004	
Proceeds	\$ 933,	896	\$	1,035,461	ļ	\$ 1	,800,927	
Gross realized gains	\$ 5,	643	\$	8,261	,	\$	14,825	
Gross realized losses	\$	791	\$	887	,	\$	2,522	
ns are summarized as follows:				Decem	be	r 31	, 	
(In Thousands)				2006		2	2005	
Held for investment:								
Loans secured by real estate:								
Residential:								
One-to-four units		\$	13	227,004	\$	14,0	674,690	
Home equity loans and lines	of credit	İ		187,939		:	274,014	
Five or more units				113,488			69,531	
Commercial real estate				26,700			28,791	
Construction				52,922			82,379	
Land				58,910			23,630	
Non-mortgage:				,			,	
Commercial				2,400			3,981	
Automobile				17			116	
Other consumer				6,761			6,577	
Total loans held for investme	nt		13	676,141		15,	163,709	
Increase (decrease) for:								
Undisbursed loan funds				(40,208)			(51,838)	
Net deferred costs and premium	3			232,294			279,888	
Allowance for losses				(60,943)			(34,601)	
Total loans held for investme	nt, net	\$	13	807,284	\$	15,	357,158	
Held for sale:								
Loans secured by real estate:								
Residential one-to-four units		\$		358,128	\$		459,081	
Net deferred costs and premium:	3	Ψ		4,789	Ψ		5,841	
Capitalized basis adjustment (a)	-			298			(434)	
Total loans hold for sale, not		Φ		262 215	Ф		161 100	

363,215

464,488

Total loans held for sale, net

(a) Reflected the change in fair value of the interest rate lock derivative from the commitment date to the date of funding. At December 31, 2006, approximately 89% of the real estate securing Downey s loans was located in California. The combined weighted average interest yield on loans held for investment and sale was 7.59% and 6.10% at December 31, 2006 and 2005, respectively, and averaged 6.89%, 5.39% and 4.43% during 2006, 2005 and 2004, respectively.

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Downey Financial Corp. And Subsidiaries

### Notes to Consolidated Financial Statements---(Continued)

Most of Downey's adjustable rate mortgages adjust the interest rate monthly and the payment amount annually. These monthly adjustable rate mortgages allow for negative amortization, which is the addition to loan principal of accrued interest that exceeds the required monthly loan payments. At December 31, 2006, loans subject to negative amortization represented 85% of Downey's residential one-to-four unit adjustable rate portfolio held for investment, of which \$320 million represented the amount of negative amortization included in the loan balance. This compares to 91% and \$133 million, respectively, at December 31, 2005. During 2006, approximately 27% of our loan interest income represented negative amortization, up from 16% in 2005 and 4% in 2004.

A summary of activity in the allowance for loan losses for loans held for investment during 2006, 2005 and 2004 follows:

					Not		
	Real -			Other	Specifically		
(In Thousands)	Estate	Commercia	Automobil	eConsumer	Allocated	Total	
Balance at							
December 31, 2003	\$ 25,494	\$ 456	\$ 38	\$ 523	\$ 2,800	\$ 29,311	
Provision for (reduction of)							
loan losses	2,668	(13)	(15)	(97)	-	2,543	
Charge-offs	(206)	-	(22)	(155)	-	(383)	
Recoveries	1,845	-	12	15	-	1,872	
Balance at							
December 31, 2004	29,801	443	13	286	2,800	33,343	
Provision for (reduction of)							
loan losses	2,164	-	(1)	157	-	2,320	
Charge-offs	(903)	(428)	(9)	(160)	-	(1,500)	
Recoveries	410	-	-	28	-	438	
Balance at							
December 31, 2005	31,472	15	3	311	2,800	34,601	
Provision for (reduction of)							
loan losses	26,768	(1)	(2)	98	-	26,863	
Charge-offs	(549)	-	(1)	(111)	-	(661)	
Recoveries	120	-	-	20	-	140	
Balance at							
	\$ 57,811	\$ 14	\$ -	\$ 318	\$ 2,800	\$ 60,943	

During 2006, provision for loan losses totaled \$26.9 million, compared with \$2.3 million in 2005 and \$2.5 million in 2004. During 2006, unsold housing inventory increased, home prices declined, negative amortization balances increased and loan defaults rose. These trends are typically leading indicators of increased losses inherent in the portfolio but as yet not explicitly identified and quantified. As a result, an increase in the allowance for loan losses was deemed appropriate. The prior year provision for loan losses was primarily due to increased credit risk associated with growth in our loan portfolio. Net charge-offs were less than 0.01% of average loans in 2006 and were 0.01% in 2005, while net recoveries represented 0.01% of average loans in 2004.

A summary of activity in the allowance for loan-related commitment losses for loans held for investment, included in accounts payable and accrued liabilities, during 2006, 2005 and 2004 follows:

(In Thousands)	Real Estate C	om	mera	Other nsume	er	Total	
Balance at December 31, 2003	\$ 959	\$	4	\$ 56	\$	1,019	
Provision for (reduction of) estimated losses	355		4	(7)		352	
Balance at December 31, 2004	1,314		8	49		1,371	
Reduction of estimated losses	(51)		(2)	(4)		(57)	
Balance at December 31, 2005	1,263		6	45		1,314	
Reduction of estimated losses	(252)		(3)	(4)		(259)	
Balance at December 31, 2006	\$ 1,011	\$	3	\$ 41	\$	1,055	
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Downey Financial Corp. And Subsidiaries

### **Notes to Consolidated Financial Statements---(Continued)**

There was one impaired loan at December 31, 2006 secured by land. There were no impaired loans at December 31, 2005, while there was one impaired loan at December 31, 2004 secured by commercial real estate. The following table presents impaired loans with specific allowances and the amount of such allowances and impaired loans without specific allowances.

Carryina Cassifia

(In Thousands)	Val	•	•	cific vance		vet lance		
December 31, 2006:								
Loans with specific allowances	\$	-	\$	-	\$	-		
Loans without specific allowances	11,	345		-	1	1,345		
Total impaired loans	\$ 11,	345	\$	-	\$ 1	1,345		
December 31, 2005:								
Loans with specific allowances	\$	-	\$	-	\$	-		
Loans without specific allowances		-		-		-		
								_
Total impaired loans	\$	-	\$	-	\$	-		

December 31, 2004:			
Loans with specific allowances	\$ -	\$ -	\$ -
Loans without specific allowances	2,750	-	2,750
Total impaired loans	\$ 2,750	\$ -	\$ 2,750

The average recorded investment in impaired loans totaled \$0.9 million and \$0.6 million in 2006 and 2005, respectively. There was no interest recognized following impairment on the impaired loan portfolio in 2006. Total interest recognized on the impaired loan portfolio was \$0.1 million and \$0.8 million in 2005 and 2004, respectively, which is virtually the same for interest recognized on a cash basis over the periods mentioned.

The aggregate amount of non-accrual loans that are contractually past due 90 days or more as to principal or interest, in the foreclosure process, restructured, or upon which interest collection is doubtful were \$102 million and \$34 million at December 31, 2006 and 2005, respectively. Downey had virtually no commitments to lend additional funds to borrowers whose loans were on non-accrual status. At December 31, 2006 and 2005, Downey had no troubled debt restructurings. Interest due on non-accrual loans, but excluded from interest income, was approximately \$3.8 million at December 31, 2006, compared to \$1.2 million at December 31, 2005 and \$1.1 million at December 31, 2004.

Downey has had, and expects in the future to have, transactions in the ordinary course of business with executive officers, directors and their associates on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other non-related parties. In the opinion of management, those transactions neither involve more than the normal risk of collectibility nor present any unfavorable features. At both December 31, 2006 and 2005, the Bank had extended loans to one director and his associates totaling \$21 million. All such loans are performing in accordance with their loan terms. Presented below is a summary of activity with respect to such loans for the years ending December 31, 2006 and 2005:

0000

(In I nousands)	2006	2005	
Balance at beginning of period	\$ 21,341	\$ 21,341	
Additions	· ,	948	
Repayments	(667)	(948)	
Balance at end of period	\$ 20,674	\$ 21,341	

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Downey Financial Corp. And Subsidiaries

## Notes to Consolidated Financial Statements---(Continued)

(6) Investments in Real Estate and Joint Ventures

Investments in real estate and joint ventures are summarized as follows:

	December 31,
(In Thousands)	2006 2005
Gross investments in real estate (a) Accumulated depreciation	\$ 38,173   \$ 27,098 (3,018)   (2,997)
Allowance for losses	(103) (103)
Investments in real estate	35,052 23,998
Equity in joint ventures	24,791 25,346

Joint venture valuation allowance

Investments in joint ventures	24,791	25,346	
Total investments in real estate and joint ventures	\$ 59,843	\$ 49,344	

<sup>(</sup>a) Included \$8 million invested in community development funds in 2006 and \$4 million in 2005.

The table set forth below describes the type, location and amount invested in real estate and joint ventures, net of specific valuation allowances of less than \$1 million at December 31, 2006:

aluation allowances of less than \$1 million at Dece	ember 3	1, 200	)6:						
(In Thousands)		Califo	rnia	Ariz	zona		Total		
Shopping centers	,	\$ 8	399	\$	12	\$	911		
Residential (a)		32,4	122		-		32,422		
Land		24,8	310	1,	700		26,510		
Total real estate before general valuation allow	ance	\$ 58, <sup>-</sup>	131	\$ 1,	712		59,843		
General valuation allowance							-		
Net investment in real estate and joint ventures						\$	59,843		
Included \$8 million invested in community develors summary of real estate and joint venture operation (In Thousands)		ıded ir		wney 2005		esu	llts of ope 2004	erations is as follo	ws:
Wholly owned operations:  Rental operations:									
Rental income	\$ 1,	501	Ф	2,08	2	\$	2,336		
Costs and expenses		630)	Ψ	(74		Ψ	(1,322)		
Net rental operations		871		1,34	2		1,014		
Net gains on sales of wholly owned real estate	3,	051		47	7		5,657		
Reduction of losses on real estate		-		1,33	3		-		
Total wholly owned operations	3,	922		3,15	2		6,671		
Joint venture operations:									
Equity in net income from joint ventures	7,	031		3,58	2		7,231		
Provision for losses provided by DSL Service Company		-			-		-		
Total joint venture operations	7,	031		3,58	2		7,231		
Total	\$ 10,	953	\$	6,73	4	\$	13,902		

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A	ctivity in the allowance for losses on	investments in re Real	al estate and	d joint ve	entures for 200	6, 2005 and 2004 is as follow	
		Estate	Shopping				
		Held for	Centers II	nvestme	ents		
		or Under	Held for	In Join	t		
	(In Thousands)	Developmen	tlnvestment	Venture	es Total		
	Balance at December 31, 2003	\$ 103	\$ 1,333	\$ -	\$ 1,436		
	Provision for estimated losses	-	-	-	-		
	Charge-offs	-	-	-	-		
	Recoveries	-	-	-	-		
	Balance at December 31, 2004	103	1,333	-	1,436		
	Reduction of estimated losses	-	(1,333)	-	(1,333)		
	Charge-offs	-	-	-	-		
	Recoveries	-	-	-	-		
	Balance at December 31, 2005	103	-	-	103		
	Provision for estimated losses	-	-	-	-		
	Charge-offs	-	-	-	-		
	Recoveries	_	-	-	-		
	Balance at December 31, 2006	\$ 103	\$ -	\$ -	\$ 103		
	Balance at December 31, 2006 ondensed financial information of join	nt ventures report	ed on the ec			ws:	
	Balance at December 31, 2006	nt ventures report	ed on the ed		thod is as follo	ws:	
	Balance at December 31, 2006 ondensed financial information of join	nt ventures report	ed on the ed	quity me	thod is as follo	ws:	
	Balance at December 31, 2006  ondensed financial information of join condensed Combined Balance She (In Thousands)	nt ventures report	ed on the ed Ires	quity me	thod is as follower 31,	ws:	
	Balance at December 31, 2006 ondensed financial information of join condensed Combined Balance She	nt ventures report	ed on the ed I <b>res</b> E	quity me Decembe	thod is as follower 31,	ws:	
	Balance at December 31, 2006  condensed financial information of joir condensed Combined Balance She  (In Thousands)  Assets Cash	nt ventures report	ed on the edires  200 \$ 8,6	quity me Decembe	thod is as follower 31, 2005	ws:	
	Balance at December 31, 2006  ondensed financial information of join condensed Combined Balance She  (In Thousands)  Assets	nt ventures report	ed on the editres  200  \$ 8,6	quity me Decembe	thod is as follower 31,	ws:	
	Balance at December 31, 2006  ondensed financial information of joir condensed Combined Balance She  (In Thousands)  Assets Cash Projects under development	nt ventures report	ed on the editres  200  \$ 8,6	Quity me December 06 683 5 659 079	thod is as follower 31,  2005  \$ 12,678  77,618	ws:	
	Balance at December 31, 2006  ondensed financial information of join condensed Combined Balance Sheet (In Thousands)  Assets Cash Projects under development Other assets	nt ventures report	ed on the edires  200 \$ 8,6 74,6	Quity me December 06 683 5 659 079	thod is as follower 31,  2005  12,678 77,618 1,282	ws:	
	Balance at December 31, 2006  ondensed financial information of joir condensed Combined Balance She  (In Thousands)  Assets Cash Projects under development	nt ventures report	ed on the edires  200 \$ 8,6 74,6	Quity me December 06 683 5 659 079	thod is as follower 31,  2005  12,678 77,618 1,282	ws:	

	Other	4,743	8,167	
Equity:				
	DSL Service Company (a)	24,791	25,346	
	Other partners (b)	1,799	404	
	Net equity	26,590	25,750	
1				
		\$ 87,421	\$ 91,578	

<sup>(</sup>a) Included priority return payments from joint ventures to DSL Service Company.

<sup>(</sup>b) Represents the other partner s equity interest in the accumulated retained earnings of the respective joint ventures. Those results include the net profit on sales and the operating results of the real estate assets, net of funding costs. Except for any secured financing which has been obtained, DSL Service Company has provided all other financing. As part of Downey s internal asset review process, the fair value of the joint venture real estate assets, net of secured notes payable to others, is compared to the partners equity investment. To the extent the fair value of the real estate assets is less than the partners equity investment, a provision is made to create a valuation allowance for DSL Service Company s share of the loss. No valuation allowance was required at both December 31, 2006 and 2005.

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Downey Financial Corp. And Subsidiaries

### **Notes to Consolidated Financial Statements---(Continued)**

Condensed Combined Statements of Operations - Joint Ventures
(In Thousands) 2006 2005

	2000	2000	2007		
Real estate sales:					
Sales	\$ 62,878	\$ 33,243	\$ 32,966		
Cost of sales	(50,786)	(26,707)	(21,886)		
Net gains on sales	12,092	6,536	11,080		
Other expenses	(795)	(80)	(473)		
	44.007	0.450	10.007		
Net income	11,297	6,456	10,607		
Less other partners share of net income	(4,266)	(2,874)	(3,376)		
DSL Service Company s share of net income	\$ 7,031	\$ 3,582	\$ 7,231		

#### (7) Real Estate Acquired in Settlement of Loans

Real estate acquired in settlement of loans was \$8.5 million and \$0.9 million at December 31, 2006 and 2005, respectively. A summary of net operation of real estate acquired in settlement of loans included in Downey s results of operations follows:

(In Thousands)	2006	2005	2004
----------------	------	------	------

Net gains on sales	\$ (337) \$ (438) \$ (603)
Net operating expense	524 126 239
Provision for estimated losses	63 216 108

Net operations of real estate acquired in settlement of loans \$ 250 \$ (96) \$ (256)

### (8) Premises and Equipment

Premises and equipment are summarized as follows:

December 31.

(In Thousands)	2006	2005			
Land Building and improvements	\$ 29,697 110,363	\$ 27,436 104,501			
Furniture, fixtures and equipment	101,809	102,324			
Construction in progress	333	4,973			
Other	107	107			
Total premises and equipment	242,309	239,341			
Accumulated depreciation	(128,257)	(129,767)			
Total premises and equipment, net	\$ 114,052	\$ 109,574			

The associated depreciation expense was \$13.0 million for 2006 and \$12.3 million for 2005. Downey has obligations under long-term operating leases, principally for building space and land. Lease terms generally cover a five-year period, with options to extend. Rental expense was \$5.7 million in 2006, \$5.3 million in 2005 and \$4.8 million in 2004. The following table summarizes future minimum rental commitments under noncancelable leases.

(In Thousands)

2007		\$ 5,201	
2008		4,375	
2009		3,654	
2010		2,523	
2011		1,434	
Thereafter (a)		1,072	
	Total future lease commitments	\$ 18,259	

<sup>(</sup>a) There are no lease commitments beyond the year 2015, though options to renew at that time are available.

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### Notes to Consolidated Financial Statements---(Continued)

### (9) Federal Home Loan Bank Stock

The Bank s required investment in Federal Home Loan Bank ("FHLB") of San Francisco stock, carried at cost, based on December 31, 2006 financial data, was \$101 million. The investment in FHLB stock amounted to \$153 million and \$180 million at December 31, 2006 and 2005, respectively. Each member of the FHLB is required to own a minimum stock amount equal to the greater of 1% of membership asset value (capped at \$25 million) or 4.7% of FHLB advances.

#### (10) Mortgage Servicing Rights

The following table summarizes the activity in MSRs and its related allowance for the years indicated and other related financial data:

ancial data: (Dollars in Thousands) ————————————————————————————————————	2006	2005	2004	
Gross balance at beginning of period	\$ 21,157	\$ 20,502	\$ 95,183	
Additions (a)	5,325	6,424	31,991	
Amortization	(4,370)	(5,156)	(17,789)	
Sales	-	(101)	(61,663)	
Impairment write-down	(677)	(512)	(27,220)	
Gross balance at end of period	21,435	21,157	20,502	
Allowance balance at beginning of period	855	2,538	13,008	
Provision for (reduction of) impairment	61	(1,171 )	16,750	
Impairment write-down	(677)	(512)	(27,220)	
Allowance balance at end of period	239	855	2,538	
Total mortgage servicing rights, net	\$ 21,196	\$ 20,302	\$ 17,964	
As a percentage of associated mortgage loans	0.89 %	0.86 %	0.86 %	
Estimated fair value (b)	22,828	20,351	17,968	
Weighted average expected life (in months)	54	47	53	
Custodial account earnings rate	5.28 %		2.69 %	
Weighted average discount rate	10.28	9.32	9.03	
At period end				
Mortgage loans serviced for others:				
Total	\$ 5,908,233	\$ 5,292,253	\$ 6,672,984	
With capitalized mortgage servicing rights: (b)				
Amount	2,394,754	2,362,539	2,100,452	
Weighted average interest rate	5.75 %		5.59 %	
Total loans sub-serviced without mortgage servicing rights: (c)				
Term less than six months	93,074	123,552	610,263	
Term indefinite	3,404,342	2,785,090	3,931,483	
Custodial account balances	\$ 172,462	\$ 117,451	\$ 143,765	

<sup>(</sup>a) Included minor amounts repurchased.

<sup>(</sup>b) The estimated fair value may exceed book value for certain asset strata and excluded loans sold or securitized prior to 1996 and loans sub-serviced without capitalized MSRs.

(c) Servicing is performed for a fixed fee per loan each month.

Key assumptions, which vary due to changes in market interest rates and are used to determine the fair value of MSRs, include: expected prepayment speeds, which impact the average life of the portfolio; the earnings rate on custodial accounts, which impact the value of custodial accounts; and the discount rate used in valuing future cash flows. The following table summarizes the estimated changes in the fair value of MSRs for changes in those assumptions individually and in combination associated with an immediate 100 basis point increase or decrease in market rates. The table also summarizes the earnings impact associated with provisions for or reductions of the valuation allowance for MSRs. Impairment is measured on a disaggregated basis based upon the predominant risk characteristics of the underlying mortgage loans, which include loans by loan term and coupon rate (stratified in 50 basis point increments). Certain stratum may have impairment, while other stratum may not. Therefore, changes in overall fair value may not equal provisions for or reductions of the valuation allowance.

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Downey Financial Corp. And Subsidiaries

### **Notes to Consolidated Financial Statements---(Continued)**

The sensitivity analysis in the table below is hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 100 basis point variation in assumptions generally cannot be easily extrapolated because the relationship of the change in the assumptions to the change in fair value may not be linear. Also, in this table, the effect that a change in a particular assumption may have on the fair value is calculated without changing any other assumptions. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities.

Exported Custodial

	<i>⊨хрес</i> теа	Custoaiai			
	Prepayment	Accounts	Discoun	t	
(Dollars in Thousands)	Speeds	Rate	Rate	Combination	
Increase rates 100 basis points: (a)					
Increase (decrease) in fair value	\$ 2,227	\$ 1,134	\$ (805)	\$ 2,488	
Reduction of (increase in) valuation allowance	153	111	(161)	172	
Decrease rates 100 basis points: (b)					
Increase (decrease) in fair value	(5,660)	(1,157)	831	(6,649)	
Reduction of (increase in) valuation allowance	(5,012)	(299)	73	(5,686)	

<sup>(</sup>a) The weighted-average expected life of the MSRs portfolio becomes 65 months.

The following table presents a breakdown of the components of loan servicing income (loss), net included in Downey s results of operations for the years indicated:

(In Thousands)	2006	2005	2004	
Net cash servicing fees	\$ 6,370	\$ 7,091	\$ 20,945	
Payoff and curtailment interest cost (a)	(2,533)	(1,047)	(5,631)	
Amortization of mortgage servicing rights	(4,370)	(5,156)	(17,789)	
(Provision for) reduction of impairment of mortgage servicing rights	(61)	1,171	(16,750)	
Total loan servicing income (loss), net	\$ (594)	\$ 2,059	\$ (19,225)	

<sup>(</sup>a) Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. This does not include the benefit of the use of repaid loan funds to increase net interest income.

<sup>(</sup>b) The weighted-average expected life of the MSRs portfolio becomes 33 months.

Based on the key assumptions mentioned above, the following table presents Downey s estimated MSR amortization for the next five years:

(In Thousands)

2007		\$ 4,157
2008		3,426
2009		2,730
2010		2,188
2011		1,754
Thereafter		7,180
	Total MSR amortization	\$ 21,435
_		

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December 31,

Downey Financial Corp. And Subsidiaries

### Notes to Consolidated Financial Statements---(Continued)

### (11) Other Assets

Other assets are summarized as follows:

(In Thousands)	2006	2005		
Accrued interest receivable	\$ 91,192	\$ 67,997		
Commitments to invest in community development funds	11,993	10,720		
Prepaid expenses	7,493	6,277		
Loan forward sales contracts	718	1,619		
Interest rate lock commitments	40	279		
Excess of purchase price over fair value of				
assets acquired and liabilities assumed, net (a)	3,150	3,150		
Other	9,443	7,017		
Total other assets	\$ 124,029	\$ 97,059		

<sup>(</sup>a) No impairment existed at December 31, 2006 or 2005.

### (12) Deposits

Deposits are summarized as follows:

posits are summanzed as folio		Dece	ember 31,		
	2	2006	2	2005	
	Weighted Average		Weighted Average		
(Dollars in Thousands)	Rate	Amount	Rate	Amount	

Transaction accounts:							
Non-interest-bearing	0/	Φ	700 000	0/	Φ	705 077	
checking	- %	\$	769,086	- %	\$	705,077	
Interest-bearing checking (a)	0.28		493,620	0.30		529,133	
Money market	1.04		148,448	1.05		164,192	
Regular passbook	0.97		1,269,420	1.04		1,816,635	
Total transaction accounts	0.57		2,680,574	0.69		3,215,037	
Certificates of deposit:							
Less than 2.00%	1.29		22,566	1.68		86,992	
2.00-2.49	2.29		686	2.41		147,632	
2.50-2.99	2.80		25,375	2.78		215,297	
3.00-3.49	3.30		128,294	3.27		1,001,901	
3.50-3.99	3.89		237,155	3.78		4,114,751	
4.00-4.49	4.31		692,386	4.17		2,622,618	
4.50-4.99	4.82		2,722,829	4.81		455,192	
5.00-5.49	5.19		5,008,378	5.07		14,516	
5.50 and greater	5.54		266,626	5.61		2,912	
Total certificates of deposit	4.94		9,104,295	3.83		8,661,811	
Total deposits	3.95 %	\$	11,784,869	2.98 %	\$	11,876,848	

<sup>(</sup>a) Included amounts swept into money market deposit accounts.

The aggregate amount of certificates of deposit with a minimum denomination of \$100,000 was \$3.8 billion and \$3.6 billion at December 31, 2006 and 2005, respectively.

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Downey Financial Corp. And Subsidiaries

### **Notes to Consolidated Financial Statements---(Continued)**

At December 31, 2006, scheduled maturities of certificates of deposit are as follows:

	Weighted		
(0.11)	Average		
(Dollars in Thousands)	Rate	Amount	
2007	4.99 %	\$ 8,687,380	
2008	4.04	231,122	
2009	3.95	78,636	
2010	4.34	72,494	
2011	4.56	34,663	
Thereafter	-	-	
Total	4.94 %	\$ 9,104,295	

The weighted average cost of deposits averaged 3.49%, 2.46% and 1.67% during 2006, 2005 and 2004, respectively. At December 31, 2006 and 2005, public funds totaled \$3.0 million and \$1.7 million, respectively, and were secured by mortgage loans with a carrying value of approximately \$7 million and \$3 million, respectively. Interest expense on deposits by type is summarized as follows:

(In Thousands)	2006	2005	2004	
Interest-bearing checking (a)	\$ 1,718	3 \$ 1,886	\$ 2,007	
Money market	1,632	1,679	1,539	
Regular passbook	15,082	23,732	38,458	
Certificate accounts	399,158	242,765	110,254	
Total deposit interest expense	\$ 417,590	\$ 270,062	\$ 152,258	

<sup>(</sup>a) Included amounts swept into money market deposit accounts.

Accrued interest on deposits, which is included in accounts payable and accrued liabilities, was \$2.1 million at December 31, 2006 and \$1.3 million at December 31, 2005.

### (13) Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase are summarized as follows:

(Dollars in Thousands) 2006 2005 2004

Balance at year end	\$ 469,971	\$ -	\$ -
Average balance outstanding during the year	234,596	-	155,204
Maximum amount outstanding at any month-end during the year	469,971	-	507,027
Weighted average interest rate during the year	5.32 %	- %	0.87 %

The securities collateralizing these transactions were delivered to major national brokerage firms who arranged the transactions. Securities sold under agreements to repurchase generally mature within 30 days of the various sale dates.

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Downey Financial Corp. And Subsidiaries

### Notes to Consolidated Financial Statements---(Continued)

#### (14) Federal Home Loan Bank Advances

FHLB advances are summarized as follows:

(Dollars in Thousands)	2006	2005	2004
Balance at year end <sup>(a)</sup>	\$ 2,140,785	\$ 3,557,515	\$ 4,559,622
Average balance outstanding during the year	3,202,630	4,068,551	3,395,547
Maximum amount outstanding at any month-end during the year	3,825,741	5,093,874	4,698,051
Weighted average interest rate during the year (a)	5.37 %	3.52 %	2.42 %
Weighted average interest rate at year end (a)	5.87	4.71	2.77
Year-end loans securing advances	\$ 2,555,555	\$ 4,206,235	\$ 5,374,176

<sup>(</sup>a) Starting in the first quarter of 2004, the impact of interest rate swap contracts was included, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of FHLB advances.

FHLB advances have the following maturities at December 31, 2006:

In addition to the collateral securing existing advances, Downey had an additional \$4.2 billion in loans available at the FHLB as collateral for any future advances as of December 31, 2006.

(Dollars in Thousands)	Weighted Average Rate	Amount	
2007	5.37 %	\$ 1,725,000	
2008 <sup>(a)</sup>	7.96	415,785	
2009	-	-	
2010	-	-	
2011	-	-	
Thereafter	-	-	
Total	5.87 %	\$ 2,140,785	

<sup>(</sup>a) Starting in the first quarter of 2004, the impact of interest rate swap contracts was included, with notional amounts totaling \$430 million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of FHLB advances.

#### (15) Senior Notes

On June 23, 2004, Downey issued \$200 million of 6.5% 10-year unsecured senior notes due July 1, 2014. Net proceeds from the sale of the notes, after deducting underwriting discounts and offering expenses, were approximately \$198 million. The net proceeds from the issue were used to redeem junior subordinated debentures with the remainder having been used to make a capital investment in the Bank to support its asset growth. The carrying value of the senior notes is at \$198 million with an effective interest rate of 6.66%.

#### (16) Junior Subordinated Debentures

On July 23, 2004, Downey redeemed the junior subordinated debentures before maturity and incurred a loss on extinguishment of \$4.1 million. These debentures had a principal amount of \$124 million payable by Downey Financial Corp. to Downey Financial Capital Trust I ("Trust"), a wholly owned special purpose entity. The Trust in turn redeemed all of its outstanding capital securities and common securities. On July 23, 1999, Downey issued through the Trust \$120 million in 10.00% capital securities. The capital securities, which were sold in a public underwritten offering, paid quarterly cumulative cash distributions at an annual rate of 10.00% of the liquidation value of \$25 per share. The capital securities represented undivided beneficial interests in the Trust. Downey owned all of the issued and outstanding common securities of the Trust aggregating \$4 million and reported them separately on the balance sheet. Proceeds from the offering and from the issuance of common securities were invested by the Trust in the junior subordinated debentures issued by Downey Financial Corp. The sole asset of the Trust was the junior subordinated debentures. The debentures carried an interest rate of 10.00% and were due September 15, 2029.

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Downey Financial Corp. And Subsidiaries

### Notes to Consolidated Financial Statements---(Continued)

### (17) Income Taxes

Current income taxes receivable of \$2.3 million were recorded at December 31, 2006, while current income taxes payable of \$1 million were recorded at December 31, 2005.

Deferred tax liabilities (assets) are comprised of the following temporary differences between the financial statement carrying amounts and the tax basis of assets:

	Decen	mber 31,	
(In Thousands)	2006	2005	
Deferred tax liabilities:			
Deferred loan costs	\$ 116,782	\$ 137,361	
FHLB stock dividends	26,894	24,393	
Tax reserves in excess of base year	3,179	7,353	

Deferred loan fees		4,	563	4,760		
Mortgage servicing rights, net of allow	vances		131	7,748		
Equity in joint ventures		4,	171	3,568		
Depreciation on premises and equipm	nent	2,	261	1,768		
Derivative instrument adjustment		;	244	-		
Total deferred tax liabilities		166,	225	186,951		
Deferred tax assets:						
Loan valuation allowances, net of bad charge-offs	d debt	(28,	061)	(16,013)		
California franchise tax		(16,	431)	(10,667)		
Deferred compensation		(2,	096)	(1,777)		
Fair value adjustment on loans held fo	or sale	(1,	229 )	(564)		
Real estate and joint venture valuation allowances	n		(53)	(57)		
Derivative instrument adjustment			-	(68)		
Unrealized losses on investment secu	ırities	(4,	060)	(3,897)		
Other deferred income items		(11,	045)	(13,441)		
Total deferred tax assets		(62,	975)	(46,484)		
Deferred tax assets valuation allowance  Net deferred tax liability		\$ 103,	-	140,467		
Deferred tax assets valuation allowance	200	\$ 103,	-	-		
Deferred tax assets valuation allowance  Net deferred tax liability  ome taxes are summarized as follows:	200	\$ 103,	- 250 \$	140,467		
Net deferred tax liability  ome taxes are summarized as follows: (In Thousands)	<i>200</i>	\$ 103,	- 250 \$ 2005	2004		
Deferred tax assets valuation allowance  Net deferred tax liability  ome taxes are summarized as follows: (In Thousands)  Federal:	\$ 131,	\$ 103,	- 250 \$	2004 \$ 56,092		
Deferred tax assets valuation allowance  Net deferred tax liability  ome taxes are summarized as follows: (In Thousands)  Federal: Current	\$ 131,	\$ 103, 06 172 \$ 643)	- 250 \$ 2005 95,330	2004 \$ 56,092 (6,139	)	
Deferred tax assets valuation allowance  Net deferred tax liability  ome taxes are summarized as follows: (In Thousands)  Federal: Current Deferred	\$ 131, (26,	\$ 103, 06 172 \$ 643)	250 \$ 2005 95,330 17,299	2004 \$ 56,092 (6,139	)	
Deferred tax assets valuation allowance  Net deferred tax liability  ome taxes are summarized as follows: (In Thousands)  Federal: Current Deferred  Total federal income taxes	\$ 131, (26, \$ 104,	\$ 103, 06 172 \$ 643)	250 \$ 2005 95,330 17,299 112,629	2004 \$ 56,092 (6,139 \$ 49,953	)	
Deferred tax assets valuation allowance  Net deferred tax liability  ome taxes are summarized as follows: (In Thousands)  Federal: Current Deferred  Total federal income taxes	\$ 131, (26, \$ 104,	\$ 103, 06 172 \$ 643)	250 \$ 2005 95,330 17,299 112,629	2004 \$ 56,092 (6,139 \$ 49,953	)	
Deferred tax assets valuation allowance  Net deferred tax liability  ome taxes are summarized as follows: (In Thousands)  Federal:     Current     Deferred  Total federal income taxes  State:     Current	\$ 131, (26, \$ 104, \$ 43, (10,	\$ 103, <sup>3</sup> 06 172  \$ 643 ) 529  \$	250 \$ 2005  95,330 17,299  112,629  30,478 9,950	2004 \$ 56,092 (6,139 \$ 49,953 \$ 13,936 5,316	)	
Deferred tax assets valuation allowance  Net deferred tax liability  Ome taxes are summarized as follows: (In Thousands)  Federal: Current Deferred  Total federal income taxes  State: Current Deferred	\$ 131, (26, \$ 104, \$ 43, (10,	\$ 103, 06 172 \$ 643) 529 \$ 032 \$ 724)	250 \$ 2005  95,330 17,299  112,629  30,478 9,950	2004 \$ 56,092 (6,139 \$ 49,953 \$ 13,936 5,316	)	
Deferred tax assets valuation allowance  Net deferred tax liability  Ome taxes are summarized as follows: (In Thousands)  Federal: Current Deferred  Total federal income taxes  State: Current Deferred  Total state income taxes	\$ 131, (26, \$ 104, \$ 43, (10,	\$ 103, 06 172 \$ 643 ) 529 \$ 032 \$ 724 )	250 \$ 2005  95,330 17,299  112,629  30,478 9,950	2004 \$ 56,092 (6,139 \$ 49,953 \$ 13,936 5,316 \$ 19,252	)	
Deferred tax assets valuation allowance  Net deferred tax liability  Ome taxes are summarized as follows: (In Thousands)  Federal: Current Deferred  Total federal income taxes  State: Current Deferred  Total state income taxes	\$ 131, (26, \$ 104, \$ 43, (10, \$ 32,	\$ 103, 06 172 \$ 643 ) 529 \$ 032 \$ 724 )	250 \$ 2005  95,330 17,299  112,629  30,478 9,950  40,428	2004 2004 \$ 56,092 (6,139 \$ 49,953 \$ 13,936 5,316 \$ 19,252	)	

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# Notes to Consolidated Financial Statements---(Continued)

A reconciliation of income taxes to the expected statutory federal corporate income taxes follows: