| ALPHA PRO TECH LTD Form 10-Q October 24, 2014 UNITED STATES   |
|---|
| SECURITIES AND EXCHANGE COMMISSION  |
| WASHINGTON, D.C. 20549  |
| FORM 10-Q   |
| Quarterly Report pursuant to Section 13 or 15(d)  |
| of the Securities Exchange Act of 1934  |
| For the Quarterly Period Ended September 30, 2014   |
| Commission File No. 01-15725  |
| Alpha Pro Tech, Ltd.  |
| (exact name of registrant as specified in its charter)  |
| Delaware, U.S.A. 63-1009183 (State or other jurisdiction of incorporation) (I.R.S. Employer Identification No.) |
| 60 Centurian Drive, Suite 112  Markham, Ontario, Canada  (Address of principal executive offices) (Zip Code)    |

| Registrant's telephone |         | i 1 di         |       | (005) | 170 0651        |
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|                        |         |                |       |       |                 |

| Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  |
|--|
| Yes <u>X</u> No  |
| Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes <u>X</u> No |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act).  |
| Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company _X_  |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).   |
| Yes No <u>_X</u>   |
| Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.  |
| ClassClass Outstanding October 17, 2014 Common Stock, \$0.01 par value 18,298,009 shares   |

### Alpha Pro Tech, Ltd.

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### Alpha Pro Tech, Ltd.

#### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

### **Condensed Consolidated Balance Sheets (Unaudited)**

|   | September 30, 2014 | December 31, 2013 (1) |
|---|--------------------|-----------------------|
| Assets  |                    |                       |
| Current assets:   |                    |                       |
| Cash and cash equivalents   | \$7,053,000        | \$8,215,000           |
| Investments   | 2,426,000          | 1,606,000             |
| Accounts receivable, net of allowance for doubtful accounts of \$82,000 and \$85,000 as of September 30, 2014 and December 31, 2013, respectively | 6,148,000          | 5,071,000             |
| Inventories   | 13,671,000         | 14,140,000            |
| Prepaid expenses  | 4,115,000          | 2,968,000             |
| Deferred income tax assets  | 577,000            | 640,000               |
| Total current assets  | 33,990,000         | 32,640,000            |
| Property and equipment, net   | 3,415,000          | 3,068,000             |
| Goodwill  | 55,000             | 55,000                |
| Definite-lived intangible assets, net   | 75,000             | 92,000                |
| Equity investment in unconsolidated affiliate   | 2,924,000          | 2,708,000             |
| Total assets  | \$40,459,000       | \$38,563,000          |
| Liabilities and Shareholders' Equity  |                    |                       |
| Current liabilities:  |                    |                       |
| Accounts payable  | \$1,250,000        | \$689,000             |
| Accrued liabilities   | 915,000            | 1,036,000             |
| Total current liabilities   | 2,165,000          | 1,725,000             |
| Deferred income tax liabilities   | 1,624,000          | 1,257,000             |
| Total liabilities   | 3,789,000          | 2,982,000             |
|   |                    |                       |

Shareholders' equity:

| Common stock, \$.01 par value: 50,000,000 shares authorized; 18,213,009 and   |              |              |
|---|--------------|--------------|
| 18,878,109 shares outstanding as of September 30, 2014 and December 31, 2013, | 182,000      | 189,000      |
| respectively  |              |              |
| Additional paid-in capital  | 17,477,000   | 18,994,000   |
| Accumulated other comprehensive income  | 1,108,000    | 625,000      |
| Retained earnings   | 17,903,000   | 15,773,000   |
| Total shareholders' equity  | 36,670,000   | 35,581,000   |
| Total liabilities and shareholders' equity                                    | \$40,459,000 | \$38,563,000 |

<sup>(1)</sup> The condensed consolidated balance sheet as of December 31, 2013 has been prepared using information from the audited consolidated balance sheet as of that date.

The accompanying notes are an integral part of these condensed consolidated financial statements.

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### Alpha Pro Tech, Ltd.

### **Condensed Consolidated Statements of Income (Unaudited)**

|   | For the Three Months<br>Ended<br>September 30, |              | For the Nine Months<br>Ended<br>September 30, |              |
|---|--|--------------|---|--------------|
|   | 2014   | 2013         | 2014  | 2013         |
| Net sales   | \$13,213,000                                   | \$12,692,000 | \$35,421,000                                  | \$33,298,000 |
| Cost of goods sold, excluding depreciation and amortization | 8,327,000                                      | 8,113,000    | 22,416,000                                    | 20,999,000   |
| Gross profit  | 4,886,000                                      | 4,579,000    | 13,005,000                                    | 12,299,000   |
| Operating expenses:   |  |              |   |              |
| Selling, general and administrative                         | 3,288,000                                      | 3,190,000    | 9,958,000                                     | 9,885,000    |
| Depreciation and amortization                               | 198,000  | 178,000      | 562,000                                       | 534,000      |
| Total operating expenses                                    | 3,486,000                                      | 3,368,000    | 10,520,000                                    | 10,419,000   |
| Income from operations                                      | 1,400,000                                      |              |   |              |