

Edgar Filing: ESTEE LAUDER COMPANIES INC - Form FWP

ESTEE LAUDER COMPANIES INC  
Form FWP  
April 27, 2007

FILED PURSUANT TO RULE 433  
REGISTRATION NO. 333-142342  
APRIL 26, 2007

PRICING TERM SHEETS

5.550% NOTES DUE 2017

ISSUER:	The Estee Lauder Companies Inc.
SECURITY:	5.550% Notes due 2017
SIZE:	\$300,000,000
MATURITY DATE:	May 15, 2017
COUPON:	5.550%
INTEREST PAYMENT DATES:	May 15 and November 15, commencing November 15, 2007
PRICE TO PUBLIC:	99.845%
BENCHMARK TREASURY:	4.625% due February 15, 2017
BENCHMARK TREASURY YIELD:	4.690%
SPREAD TO BENCHMARK TREASURY:	+ 88 bp
YIELD:	5.570%
MAKE-WHOLE CALL:	T + 15 bp
EXPECTED SETTLEMENT DATE:	May 1, 2007
CUSIP:	29736RAB6
ANTICIPATED RATINGS:	A2 by Moody's Investors Service, Inc. A by Standard & Poor's Ratings Services
JOINT BOOK-RUNNING MANAGERS:	Citigroup Global Markets Inc. J.P. Morgan Securities Inc.

6.000% NOTES DUE 2037

ISSUER:	The Estee Lauder Companies Inc.
SECURITY:	6.000% Notes due 2037
SIZE:	\$300,000,000
MATURITY DATE:	May 15, 2037

## Edgar Filing: ESTEE LAUDER COMPANIES INC - Form FWP

COUPON:	6.000%
INTEREST PAYMENT DATES:	May 15 and November 15, commencing November 15, 2007
PRICE TO PUBLIC:	98.722%
BENCHMARK TREASURY:	4.500% due February 15, 2036
BENCHMARK TREASURY YIELD:	4.893%
SPREAD TO BENCHMARK TREASURY:	+ 120 bp
YIELD:	6.093%
MAKE-WHOLE CALL:	T + 20 bp
EXPECTED SETTLEMENT DATE:	May 1, 2007
CUSIP:	29736RAC4
ANTICIPATED RATINGS:	A2 by Moody's Investors Service, Inc. A by Standard & Poor's Ratings Services
JOINT BOOK-RUNNING MANAGERS:	Citigroup Global Markets Inc. J.P. Morgan Securities Inc.

	PRO FORMA AS ADJUSTED (1)	
	SIX MONTHS ENDED	YEAR ENDED
	DECEMBER 31, 2006	JUNE 30, 2006

Ratio of Earnings to Fixed Charges.....	7.04	5.51
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(1) Adjusted for \$300 million of notes outstanding at a cost of 5.550% per annum and \$300 million of notes outstanding at a cost of 6.000% per annum for the applicable period.

Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.

THE ESTEE LAUDER COMPANIES INC. HAS FILED A REGISTRATION STATEMENT (INCLUDING A PROSPECTUS AND A PROSPECTUS SUPPLEMENT) WITH THE SEC FOR THE OFFERING TO WHICH THIS COMMUNICATION RELATES. BEFORE YOU INVEST, YOU SHOULD READ THE PRELIMINARY PROSPECTUS SUPPLEMENT AND PROSPECTUS IN THAT REGISTRATION STATEMENT AND OTHER DOCUMENTS THE COMPANY HAS FILED WITH THE SEC FOR MORE COMPLETE INFORMATION ABOUT THE COMPANY AND THIS OFFERING. YOU MAY GET THESE DOCUMENTS FOR FREE BY VISITING EDGAR ON THE SEC WEB SITE AT [WWW.SEC.GOV](http://WWW.SEC.GOV). ALTERNATIVELY, THE ESTEE LAUDER COMPANIES INC., ANY UNDERWRITER OR ANY DEALER PARTICIPATING IN THE OFFERING WILL ARRANGE TO SEND YOU THE PROSPECTUS IF YOU REQUEST IT BY CALLING CITIGROUP GLOBAL MARKETS INC. TOLL FREE AT 1-877-858-5407 OR J.P. MORGAN SECURITIES INC. COLLECT AT 212-834-4533.

