BOOKS A MILLION INC Form 10-Q December 09, 2010

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-Q

(Mark One)

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended: October 30, 2010

- OR -

o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transaction period from \_\_\_\_\_to\_\_\_\_

Commission File Number 0-20664

BOOKS-A-MILLION, INC. (Exact name of registrant as specified in its charter)

DELAWARE (State or Other Jurisdiction of Incorporation or Organization) 63-0798460 (IRS Employer Identification No.)

402 Industrial Lane, Birmingham, Alabama (Address of principal executive offices) 35211 (Zip Code)

(205) 942-3737 (Registrant's Telephone number, including area code)

NONE (Former name, Former Address and Former Fiscal Year, if changed since last period)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§

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232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o	Accelerated filer x			
Non-accelerated filer o	Smaller Reporting Company o			
(Do not check if a smaller reporting company)				

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: Shares of common stock, par value \$0.01 per share, outstanding as of December 7, 2010 were 15,534,353 shares.

# BOOKS-A-MILLION, INC. AND SUBSIDIARIES

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## PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

## BOOKS-A-MILLION, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands except per share and share amounts) (Unaudited)

	October 30, 2010	January 30, 2010
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 4,239 \$	6,602
Accounts receivable, net	3,054	5,476
Related party receivables	100	584
Inventories	230,475	201,510
Prepayments and other assets	6,764	2,942
Total current assets	244,632	217,114
Property and equipment		
Gross property and equipment	239,509	240,834
Less accumulated depreciation and amortization	(185,659)	(187,693)
Property and equipment, net	53,850	53,141
Deferred income taxes	2,558	2,200
Other assets (Note 13)	3,830	1,043
Total assets	\$ 304,870 \$	273,498
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Trade accounts payable	\$ 108,503 \$	88,843
Related party accounts payable	5,912	1,814
Accrued expenses	34,940	36,583
Accrued income taxes		4,824
Deferred income taxes	11,669	10,146
Short-term borrowings (Note 9)	22,660	
Total current liabilities	183,684	142,210
Long-term debt (Note 9)		6,360
Deferred rent	8,439	8,319
Liability for uncertain tax positions	1,663	1,901
Total non-current liabilities	10,102	16,580
Commitments and contingencies (Note 4)		
Stockholders' equity:		
Preferred stock, \$0.01 par value, 1,000,000 shares authorized, no shares		
1,000,000 bhares authorized, no bhares		

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outstanding			
Common stock, \$0.01 par value,			
30,000,000 shares authorized,			
21,573,698 and 21,269,303			
shares issued and 15,534,353 and			
15,648,222 shares outstanding at			
October 30, 2010 and			
January 30, 2010, respectively		216	213
Additional paid-in capital		92,953	92,044
Treasury stock, at cost, 6,039,345 and			
5,621,081 shares repurchased at			
October 30, 2010 and			
January 30, 2010, respectively		(50,084)	(47,342)
Retained earnings		67,999	69,793
Total stockholders' equity		111,084	114,708
Total liabilities and stockholders' equity	\$	304,870 \$	273,498
See notes to condensed consolidation	ted finan	cial statements.	

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## BOOKS-A-MILLION, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data) (Unaudited)

	Thirteen Weeks Ended			Thirty-Nine Weeks Ended		
	October		October	October		October
	30, 2010	1	31, 2009	30, 2010		31, 2009
Net sales	\$104,822	\$	110,885	\$ 341,838	\$	351,498
Cost of products sold (including	3					
warehouse distribution and store						
occupancy						
costs)	75,598		82,079	240,943		251,293
Gross profit	29,224		28,806	100,895		100,205
Operating, selling and						
administrative expenses	28,779		27,792	86,573		85,871
Depreciation and amortization	3,746		3,634	11,077		10,821
Operating (loss) income	(3,301)		(2,620)	3,245		3,513
Interest expense, net	146		156	425		476
(Loss) income before income						
taxes	(3,447)		(2,776)	2,820		3,037
Income taxes (benefit)	(1,701)		(1,135)	666		1,112
Net (loss) income	\$(1,746)		\$(1,641)	\$2,154		\$1,925
Basic (loss) earnings per						
common share	\$(0.11)		\$(0.10)	\$0.14		\$0.12
Diluted (loss) earnings per	•					
common share	\$(0.11)		\$(0.10)	\$0.14		\$0.12
Weighted average common						
shares outstanding:						
Basic	15,551		15,725	15,679		15,759
Diluted	15,551		15,725	15,685		