QUESTAR CORP Form DEF 14A April 07, 2014

Notice of Annual Meeting of Shareholders and 2014 Proxy Statement Questar Corporation 333 South State Street Salt Lake City, Utah 84111

April 7, 2014

Dear Fellow Shareholder:

Please join me at Questar's 2014 Annual Meeting of Shareholders, which will be held on Thursday, May 22, 2014, beginning at 3:30 p.m. (MDT). This year, the meeting will be held in St. George, Utah. At the meeting, you will have an opportunity to vote for eight director nominees to Questar's Board and other important matters described in the attached Notice and Proxy Statement.

All director nominees were elected at the last annual meeting except for Rebecca Ranich, who the Board appointed last September. Ms. Ranich has been a valuable addition to our Board with her extensive experience in the natural gas business, including her association with the Gas Technology Institute and worldwide experience with natural gas pipelines, as well as her work with risk management and sustainability practices.

Director and former chairman, president and CEO, Keith Rattie, has announced his intention to retire from the Board and will not be standing for re-election. Keith has served on the Board since February 2001 and has been a tremendous leader at Questar. His vision and direction have richly rewarded Questar and its shareholders. We could not have been better served. Keith presided over Questar during a time of unprecedented growth and oversaw the successful separation of the company's non-utility related businesses in 2010. I personally appreciate his friendship and the role he played during the transition period after the separation.

In addition to the formal items of business at the Annual Meeting, we will review major company developments over the past year and share our plans for the future.

Whether or not you are able to attend the Annual Meeting, it is important that your shares be represented. Please vote your shares online or by calling the designated toll-free telephone number. You may also request a printed copy of the proxy materials and proxy card to complete and return. Instructions on each of these voting methods are outlined in the attached Proxy Statement. Please vote as soon as possible.

I hope to see you on May 22nd.

Sincerely,

Ronald W. Jibson Chairman of the Board President and Chief Executive Officer

QUESTAR CORPORATION 333 South State Street Salt Lake City, Utah 84111

\_\_\_\_\_

# NOTICE OF ANNUAL MEETING OF SHAREHOLDERS on May 22, 2014

\_\_\_\_\_

The Annual Meeting of Shareholders of Questar Corporation, a Utah corporation (Questar or the Company), will be held at 3:30 p.m. local time on Thursday, May 22, 2014, at Entrada at Snow Canyon Country Club located at 2537 West Entrada Trail, St. George, Utah, 84770. The meeting's purpose is to:

- 1. Elect eight directors to serve one-year terms;
- 2. Ratify the selection of Ernst & Young LLP the Company's independent auditor;
- 3. Approve on an advisory basis the compensation of the Company's named executive officers; and
- 4. Act on any other matters that may properly come before the meeting.

Only shareholders at the close of business on March 14, 2014, the record date, may vote at the Annual Meeting or any adjournment or postponement of it. You may revoke your proxy at any time before it is voted. If you have shares registered in the name of a brokerage firm or trustee and plan to attend the meeting, please obtain a letter, account statement, or other evidence of your beneficial ownership of shares to provide admission to the meeting. This Proxy Statement is being provided to shareholders on or about April 7, 2014.

### YOUR VOTE IS IMPORTANT

Whether or not you plan to attend the Annual Meeting, please vote as soon as possible. You may vote online, by phone or by mailing a proxy card. Voting online, by phone or by written proxy ensures your representation at the Annual Meeting if you do not attend in person. Please review the instructions you received regarding each of these voting options. Voting online or by phone is fast and convenient, reduces postage and proxy tabulation costs and your vote is immediately tabulated.

By Order of the Board of Directors Julie A. Wray Corporate Secretary

April 7, 2014 Salt Lake City, Utah

Important Notice Regarding the Availability of Proxy Materials for the Annual Shareholder Meeting on May 22, 2014: The Company's Proxy Statement and Annual Report to Shareholders are available at http://investor.shareholder.com/questarcorp/financials.cfm

# TABLE OF CONTENTS

<u>Item No. 1 – Election of Directors</u>	<u>6</u>
Board of Directors and Corporate Governance	<u>11</u>
Board Risk Oversight	<u>15</u>
Communication With Directors	<u>16</u>
Director Compensation	<u>17</u>
Security Ownership, Directors and Executive Officers	<u>19</u>
Security Ownership, Principal Holders	<u>20</u>
Section 16(a) Beneficial Ownership Reporting Compliance	<u>21</u>
Equity Compensation Plan Information	<u>21</u>
Compensation Discussion and Analysis	<u>22</u>
Management Performance Committee Report	<u>35</u>
Compensation Tables Summary Compensation Table Grants of Plan-Based Awards Outstanding Equity Awards at Fiscal Year-end 2013 Option Exercises and Stock Vested Pension Benefits Nonqualified Deferred Compensation Potential Payments upon Termination or Change in Control  Finance and Audit Committee Report	36 36 38 39 41 41 44 44
Independent Auditor Fees	<u>47</u>
Item No. 2 – Ratification of Independent Auditor	<u>48</u>
Item No. 3 – Advisory Vote to Approve the Named Executive Officers Compensation	<u>48</u>
Other Matters	<u>49</u>
Questar Corporation 2014 Proxy Statement 2	

# QUESTIONS AND ANSWERS ABOUT THE MEETING AND VOTING

### QUESTAR CORPORATION PROXY STATEMENT

The Board of Directors (Board) of Questar Corporation (Questar or the Company) is furnishing you this Proxy Statement to solicit proxies on the Company's behalf to be voted at the Annual Meeting of Shareholders on Thursday, May 22, 2014, or any adjournment or postponement of that meeting. The Board is making these materials available to you online or, upon your request, delivering printed versions of these materials to you by mail.

### OUESTIONS AND ANSWERS ABOUT THE ANNUAL MEETING AND VOTING

## Q: Who is asking for my vote and why am I receiving this document?

The Board asks that you vote on the matters listed in the Notice of Annual Meeting, which are more fully described in this Proxy Statement. This Proxy Statement is a document that Securities and Exchange Commission (SEC) regulations require us to give you when we ask you to sign a proxy designating individuals to vote on your behalf.

### Q: What is a proxy?

A proxy is your legal designation of another person to vote the shares you own. If you designate someone as your a proxy in a written document, that document also is called a proxy or a proxy card. We have designated two of our officers -- Mr. Kevin W. Hadlock and Mr. Thomas C. Jepperson -- as proxies or proxy holders for the 2014 Annual Meeting.

### Q: Who can vote?

A: Shareholders at the close of business on March 14, 2014, may vote at the Annual Meeting. Each holder is entitled to one vote for each share owned on that date.

#### Q: If I am a shareholder of record, what am I voting on?

A: You will be voting on:

Item 1 – the election of eight directors to serve until their terms expire at the Company's 2015 Annual Meeting of Shareholders or until their successors are duly elected and qualified.

Item 2 – the ratification of the appointment of Ernst & Young LLP to serve as the Company's independent auditor for 2014.

4tem 3 – an advisory resolution approving the compensation of the Company's named executive officers.

#### Q: How does the Board recommend that I vote my shares?

A: For the reasons described in more detail later in this Proxy Statement, the Board recommends that you vote:

FOR each of the nominees in Item 1.

FOR the ratification of Ernst & Young LLP as the Company's independent auditor for 2014.

FOR the advisory resolution approving the Company's named executive officers compensation.

### Q: How do I vote?

You may vote by Internet. You may submit your vote by proxy online by following the instructions provided in the Notice Regarding Availability of Proxy Materials (the Notice) or on the proxy card mailed to you or sent to you electronically. The Notice provides instructions for accessing proxy materials on a website or for requesting printed copies of the proxy materials.

You may vote by phone. You may submit your vote by proxy over the phone by following the instructions provided in the Notice or proxy card.

# QUESTIONS AND ANSWERS ABOUT THE MEETING AND VOTING

You may vote by mail. If you received a printed set of the proxy materials, you may submit your vote by completing and returning the separate proxy card in the prepaid and addressed envelope.

You may vote in person at the meeting. All shareholders of record may vote in person by ballot at the Annual Meeting. Ballots will be available to those wanting to do so.

Q: How do I vote if my shares are held by a broker, bank or other nominee?

A: If your shares are held in street name by a broker, bank or other nominee, please refer to the instructions provided by that broker, bank or nominee regarding how to vote or how to revoke your voting instructions.

Q: How will my shares held in street name be voted if I do not provide voting instructions?

New York Stock Exchange (NYSE) rules determine whether proposals presented at shareholder meetings are routine or not. If a proposal is routine, a broker or other entity holding shares for an owner in street name may vote on the proposal without receiving voting instructions from the owner. If a proposal is not routine, the broker or

A: of the proposal without receiving voting instructions from the owner. If a proposal is not routine, the broker of other entity may vote on the proposal only if the owner provides voting instructions. A broker non-vote occurs when the broker or other entity is unable to vote because the proposal is not routine and the owner does not provide instructions.

According to NYSE rules, if you are a street-name holder and you do not provide instructions to your broker on Item No. 2, your broker can vote your shares at its discretion on this matter. If you are a street-name holder and do not provide instructions to your broker on Items No. 1 and 3, your broker may not vote your shares on these matters.

### Q: What constitutes a quorum?

On the March 14, 2014 record date, the Company had 175,144,275 shares of common stock issued and outstanding.

A: A majority of those shares, or 87,572,138, constitutes a quorum. Abstentions, withheld votes and broker non-votes are counted to determine if a quorum is present.

### Q: What vote count is required to approve each proposal?

Election of Directors: Election of the director nominees named in Item No. 1 requires that more shares are voted "for" a nominee than "against" the nominee unless there are more nominees for director than available positions, in which case the candidates receiving the highest number of affirmative votes of the shares entitled to be voted are elected

A: as directors. At this time, the Company does not expect more nominees for director than available positions. Shares represented by executed proxies are voted, unless contrary instructions are provided, for the election of the nominees named in Item No. 1. Votes may be cast "for" or "against" all of the director nominees, or any of them. Abstentions and broker non-votes, if any, are not counted as having been voted and have no effect on the outcome of the election of directors. Shareholders may not cumulate votes in the election of directors.

Ratification of the Company's Independent Auditor: Ratification of the appointment of Ernst & Young LLP as the Company's independent auditor for fiscal year 2014, as specified in Item No. 2, requires that more shares are voted in favor of the proposal than against it. If this selection is not ratified by shareholders, the Finance and Audit Committee may reconsider its decision. Abstentions and broker non-votes, if any, are not considered votes cast and will have no effect on the proposal's outcome.

Advisory Vote to Approve Named Executive Officers Compensation: The advisory vote approving named executive officers compensation, Item No. 3, requires that more shares are voted in favor of the proposal than against the proposal. Abstentions and broker non-votes, if any, are not considered votes cast on this proposal and will have no effect on the proposal's outcome. While this is a non-binding, advisory vote, the Board and its Management Performance Committee will consider the voting results.

Q: Who may attend the Annual Meeting?

A:

Any shareholder of record as of March 14, 2014, may attend. If you own shares through a bank, broker or other nominee, please obtain a letter, account statement, or other evidence of your ownership as of that date. Directions to the Annual Meeting from the I-15 Freeway traveling from the North to St. George is as

# QUESTIONS AND ANSWERS ABOUT THE MEETING AND VOTING

follows: Take exit #8 to St. George Blvd. Turn right onto St. George Blvd. On the last light, turn right onto Bluff Street. Follow the signs to Ivins and turn left onto Snow Canyon Pkwy. In about 2.5 miles, turn left into Entrada development.

### Q: How will my vote be handled on other matters?

The Company's Bylaws limit the matters presented at the Annual Meeting to those in the Notice of Annual Meeting of Shareholders, those properly presented by the Board of Directors, and those presented by shareholders if written notice of the matter is given to the Corporate Secretary at least 90 days, but not more than 120 days, prior to the A: anniversary date of the prior year's Annual Meeting. (See "Other Matters" below for details of the Company's Bylaw requirements.) No other matter is expected to come before the Annual Meeting. If another matter is presented at the Annual Meeting, your signed proxy gives the named proxies authority to vote your shares at their

### Q: How do I revoke a proxy?

discretion.

You may revoke your proxy by submitting a new proxy with a later date, including a proxy given online or by A. phone. You also may notify the Corporate Secretary before the meeting by mail at the address shown on the Notice of Annual Meeting of Shareholders. If you attend the Annual Meeting and vote by ballot, any proxy previously submitted is revoked.

### Q: Who pays for the solicitation?

The Company pays for solicitation of proxies and reimburses banks, brokers, and other custodians for reasonable charges to forward materials to beneficial holders. The Company hired Georgeson Inc. as a proxy solicitor to assist A: with proxy material preparation and the solicitation of votes as requested. The Company will pay Georgeson Inc. a \$13,500 fee plus customary costs and expenses for these services, and it has agreed to indemnify Georgeson Inc. against certain liabilities specific to this engagement.

ITEM NO. 1 - ELECTION OF DIRECTORS

### ITEM NO. 1 – ELECTION OF DIRECTORS

Our Board of Directors has nominated eight directors for election at the Annual Meeting. The directors elected will hold office until the next Annual Meeting or until their successors are elected and qualified. All the nominees are currently Questar directors elected by shareholders at the 2013 Annual Meeting, except for Rebecca Ranich, who was appointed to the Board in September 2013. Ms. Ranich was first brought to the attention of the Governance and Nominating Committee by our Chairman and Chief Executive Officer. After reviewing her qualifications and abilities, including her global natural gas industry experience, background in energy development, natural gas pipelines, and risk management, as well as her extensive leadership and management skills, the Board approved her appointment effective October 1, 2013. A more detailed description of her qualifications and her background is provided below.

In addition to Ms. Ranich, upon the recommendation of the Governance and Nominating Committee, the Board has also nominated Teresa Beck, R. D. Cash, Laurence M. Downes, Christopher A. Helms, Ronald W. Jibson, Harris H. Simmons and Bruce A. Williamson for election as directors at the Annual Meeting. Current director Keith O. Rattie is not seeking Board reelection and will be retiring at the Annual Meeting.

Elected nominees will hold office for one-year terms expiring at the 2015 Annual Meeting of Shareholders. Each nominee has consented to being named in this Proxy Statement and to serve as a director, if elected.

#### DIRECTOR CRITERIA, QUALIFICATIONS AND EXPERIENCE

Questar is a Rockies-based integrated natural gas holding company with three main complementary lines of business operating through three principal subsidiaries:

Questar Gas Company, which provides retail natural gas distribution to residential, industrial and commercial customers in Utah, southwestern Wyoming and southeastern Idaho, at gas rates historically among the lowest in the nation.

Wexpro Company, our unique natural gas-development subsidiary, which develops and produces natural gas from reserves contractually dedicated and sold to Questar Gas at its cost of service. This includes an after-tax return under the terms of the comprehensive "Wexpro Agreement" of about 20 percent on its investment base as defined in that agreement.

Questar Pipeline Company, which provides FERC-regulated interstate natural gas transportation, underground storage services, and other energy services primarily in Utah, Wyoming and Colorado.

Questar also formed Questar Fueling Company in 2012 to develop, own and operate unregulated natural gas fueling facilities, primarily for large trucking fleets. In 2013, Questar formed Wexpro Development Company to acquire oil and gas properties for potential inclusion under the new Wexpro II Agreement, which was approved in late 2013 by Utah and Wyoming state public service commissions to also provide natural gas on a cost-of-service basis to Questar Gas customers.

Based on its business, the Company benefits from directors with knowledge and expertise in the financial, operational and engineering aspects of natural gas development, transmission and local distribution. In addition, it benefits from a diverse slate of directors with broad backgrounds in energy and natural resources, finance, legal, risk management, manufacturing, consumer retail, insurance as well as political, educational, social and environmental concerns. Key criteria and qualifications that the Governance and Nominating Committee uses in annually reviewing the qualifications and abilities of each director, as well as any nominees include: experience as a public company senior officer or extensive finance or accounting experience; leadership skills to serve as a committee chair and provide

guidance on corporate governance and compensation practices; willingness to commit time and energy to serve as a director; experience in the Company's lines of business or understanding of the Company's business environment; ability to exercise independent judgment and mature analysis; and a reputation for integrity. The Board considers racial, gender and other diversity as part of the total picture when determining director qualifications.

# ITEM NO. 1 - ELECTION OF DIRECTORS

Each nominee's biographical information appears below, and includes specific qualifications, experience, skills and expertise considered by the Governance and Nominating Committee. The nominees have engaged in the same principal occupation for the past five years unless otherwise indicated. Ages are current as of the record date.

# THE BOARD OF DIRECTORS RECOMMENDS THAT SHAREHOLDERS VOTE "FOR" ALL OF THE NOMINEES LISTED BELOW

#### 2014 DIRECTOR NOMINEES

Director since 1999

Teresa Beck Finance and Audit Committee

age 59 Governance and Nominating Committee

Management Performance Committee (Chair)

Ms. Beck served as President of American Stores Co., from 1998 to 1999, and as American Stores' Chief Financial Officer from 1993 to 1998. Prior to joining American Stores, Ms. Beck served as an audit manager for Ernst & Young LLP.

Outside boards: Ms. Beck has served as a director of Albertsons Inc., Amylin Pharmaceuticals, Inc., ICOS Corporation, and Lexmark International, Inc. Ms. Beck is also a director of the Nature Conservancy and the Nature Conservancy of Utah, and serves on the University of Utah's National Advisory Council.

Director qualifications, attributes, skills and experience: Ms. Beck brings to the Board significant executive, financial and public company director experience. Ms. Beck has chaired audit committees for two other public companies and chaired the nominations committee for another public company. Ms. Beck also brings a broad background in environmental, health and educational areas.

R. Don Cash age 71 Director since 1977

Mr. Cash served as the Company's Chief Executive Officer from May 1984 to May 2002 and as the Company's Chairman of the Board from May 1985 to May 2003.

Outside boards: Mr. Cash serves as a director of Zions Bancorporation, National Fuel Gas Company, and Associated Electric and Gas Insurance Services Limited. Mr. Cash was a director of TODCO (The Offshore Drilling Company) and Texas Tech Foundation, Inc. Director qualifications, attributes, skills and experience: Mr. Cash brings to the Board significant executive and public company director experience as well as extensive knowledge of the Company's history and operations because of his prior positions at the Company. Mr. Cash has a broad background and perspective on oil and gas exploration and production, banking, energy underwriting and risk management.

ITEM NO. 1 - ELECTION OF DIRECTORS

Laurence M. Downes Director since 2010

age 56 Governance and Nominating Committee (Chair)

Management Performance Committee

Mr. Downes has been with New Jersey Resources Corporation since 1985, and has served as its President and Chief Executive Officer since 1995 and its Chairman of the Board since 1996.

Outside boards: In addition to serving as Chairman of New Jersey Resources, Mr. Downes is a director and past chairman of the American Gas Association; trustee of the Natural Gas Council; and member of the Board of the New Jersey Economic Development Authority, as well as a trustee of the American Gas Foundation.

Director qualifications, attributes, skills and experience: Mr. Downes brings to the Board significant executive leadership and public company director experience. From his years as an executive and director of New Jersey Resources, Mr. Downes has extensive knowledge in the areas of business strategy, safety, risk oversight, management and corporate governance. He also has significant financial expertise as well as a wealth of experience and knowledge in the energy industry, particularly the natural gas utility business. Mr. Downes' board positions at natural gas trade organizations have positioned him to bring industry knowledge to our Board.

Christopher A. Helms age 59

Director since May 2013
Finance and Audit Committee

Governance and Nominating Committee

Mr. Helms is the founder and Chief Executive Officer of US Shale Energy Advisors LLC. Prior to his retirement in 2012, Mr. Helms was Executive Vice President and Group Chief Executive Officer of NiSource Inc., and Chief Executive Officer and Executive Director of NiSource Gas Transmission and Storage (2005-2011). Prior to NiSource, Mr. Helms was the President and Chief Executive Officer of CMS Panhandle Companies, wholly-owned by CMS Energy Corporation (1999-2003); and from 1990 to 1999, held various positions of increasing responsibility with Duke Energy Corporation.

Outside boards: Mr. Helms serves as a director of MPLX GP LLC, a midstream crude oil and products pipeline limited partnership; and Coskata, Inc., a renewable energy company. He has previously served on the boards of the Millennium Pipeline Company LLC and Centennial Pipeline Company LLX. He has also served as a director of the Marcellus Shale Coalition; Vice Chair of the Interstate Natural Gas Association of America; and Chair of the Southern Gas Association.

Director qualifications, attributes, skills and experience: Mr. Helms brings to the Board strong executive leadership and strategic management skills. His over 35 years of experience in the industry, with extensive involvement in the midstream energy business including operations, joint ventures, mergers and acquisitions, enables him to provide insight on issues impacting the Company's business. He also has experience and skills in the areas of law, corporate governance, finance, accounting, compliance, and strategic planning and risk oversight.

### ITEM NO. 1 - ELECTION OF **DIRECTORS**

Ronald W. Jibson Director since 2010 age 60 Chairman since July 2012

Mr. Jibson has served as the Company's President and Chief Executive Officer and a director since June 2010. He was appointed Chairman of the Board effective July 1, 2012. Mr. Jibson is also President and CEO of both Wexpro Company and Questar Gas Company, and is Chairman of Questar Pipeline Company.

Outside boards: Mr. Jibson serves as a director of IdaCorp, Inc. and its subsidiary Idaho Power and National Fuel Gas Company. He is immediate past chair of the Board of Directors of the American Gas Association and past chair of Western Energy Institute. He also serves on the Board of Gas Technology Institute, is Chair of Utah State University's Board of Trustees and the Salt Lake Chamber Board of Governors, as well as the past chair of the Economic Development Corporation of Utah.

Director qualifications, attributes, skills and experience: Mr. Jibson brings to the Board 33 years of service at Questar, during which time he has gained extensive leadership and natural gas industry experience. As both Chairman of the Board and Questar's President and CEO, Mr. Jibson is able to provide strong leadership and communicate to the Board on Questar's strategic business plans, operations, performance, regulatory issues and any other developments. With his participation in industry organizations, he brings a broad knowledge of the natural gas industry as well as current industry trends and developments.

Director since Oct. 2013 Rebecca Ranich Finance and Audit Committee\* age 60 Management Performance Committee\*

Ms. Ranich is a former energy executive with more than 25 years of leadership experience in the energy industry. She was most recently a director with Deloitte Consulting LLP, where she led the firm's Federal Government Energy Advisory and Sustainability practice which focused on sustainable business practices, working with the federal government and industry clients advising on mitigating and managing risks related to energy supply/demand and climate-change issues. Prior to joining Deloitte Consulting, Ms. Ranich was responsible for a number of major oil and gas pipeline projects, including working at PSG International to develop/lead negotiations and implement the TransCaspian Gas pipeline; and as an executive with Michael Baker Corporation, a large U.S. engineering firm providing services for transportation, energy and infrastructure investments, with responsibility for Europe and former Soviet Union operations.

Outside boards: Ms. Ranich is currently Vice Chair of the Board of Directors for Gas Technology Institute, and is Chair of the Nominating Committee and member of the Investment Committee. Ms. Ranich is also a member of the Global Advisory Committee for Earth Day Network's "Women and the Green Economy" Campaign.

Director qualifications, attributes, skills and experience: With her strong background and wealth of experience in energy development and risk management at both the executive and operational levels, Ms. Ranich is well positioned to make significant contributions to the Board. Her addition brings additional diversity to the Board with her work on sustainable environmental practices and strong worldwide industry experience. Ms. Ranich also brings to the Board her successful track record of establishing, building and leading business. \*As of February 11, 2014

ITEM NO. 1 - ELECTION OF DIRECTORS

Harris H. Simmons

Director since 1992

age 59

Finance and Audit Committee

Governance and Nominating Committee

Lead Director since May 2013

Mr. Simmons has served as President and Chief Executive Officer of Zions Bancorporation (Zions) since 1990 and as Chairman of Zions' Board since 2002. He has served in a variety of positions at Zions and Zions First National Bank for more than 32 years, including Chief Financial Officer for Zions for five years. Zions is a financial services company that operates about 500 full-service banking offices in 10 states.

Outside boards: Mr. Harris serves as a director and member of the audit committee of O. C. Tanner Company and a director and member of the audit and compensation committees of National Life Holding Company. He is past chair of the American Bankers Association and a member of the Financial Services Roundtable.

Director qualifications, attributes, skills and experience: Mr. Simmons brings extensive financial, executive management and public company director experience, as well as intimate knowledge of the community, public and political environment in which the Company operates its utility business. His local knowledge helps the Board understand the perspective of the Company's utility customers.

Bruce A. Williamson Director since 2006

age 54 Finance and Audit Committee (Chair)

Management Performance Committee

Mr. Williamson is the President and Chief Executive Officer and a director of Cleco Corporation. Prior to joining Cleco in 2011, Mr. Williamson served as Dynegy Inc.'s President and Chief Executive Officer and a director from 2002 to 2011 and as Chairman of Dynegy's Board of Directors from 2004 to 2011. Mr. Williamson served as Senior Vice President Finance & Corporate Development at PanEnergy Corporation and led the negotiations of the merger with Duke Energy where he became President and Chief Executive Officer of Duke Energy Global Markets. He began his career with Shell Oil Company where he advanced to Treasurer.

Outside boards: In addition to serving as director of Cleco, Mr. Williamson is currently a director of Southcross Energy. He was formerly a director of Dynegy Inc. Mr. Williamson is also on the Dean's Board of the University of Houston.

Director qualifications, attributes, skills and experience: Mr. Williamson brings extensive experience in executive management as well as a 30-year career in virtually all facets of the energy industry, including exploration, production, midstream and downstream pipelines and electric power. He also has significant experience in finance, mergers and acquisitions and restructuring transactions.

# BOARD OF DIRECTORS AND CORPORATE GOVERNANCE

#### BOARD OF DIRECTORS AND CORPORATE GOVERNANCE

The Company is committed to good corporate governance. The Board of Directors has established the Corporate Governance Guidelines which include information regarding the Board's role and responsibilities, director qualifications and determination of director independence, as well as the establishment of the Board committees. Each committee is also governed by a separate charter setting forth its roles and responsibilities. The Board regularly reviews developments in corporate governance and updates the Corporate Governance Guidelines, the committee charters and other governance materials as it deems necessary and appropriate.

#### **GOVERNANCE HIGHLIGHTS**

Annual election of all directors by majority vote

Of the eight director nominees, seven are independent

Independent lead director

Independent audit, compensation and governance committees

Regular executive sessions of independent directors

All directors attended at least 75 percent of meetings

Annual board and committee self-evaluations

#### **BOARD LEADERSHIP STRUCTURE**

The Company's governance documents allow the Board to select the appropriate leadership structure for the Company. The Board believes that while there is no single model that is the most effective in all circumstances, the shareholders' interests are best served by allowing the Board to retain flexibility to determine the optimal organizational structure at a given time. This includes whether the Chairman role should be held by a non-executive director or by the CEO serving on the Board. The Board members possess considerable experience and unique knowledge of the Company's challenges and opportunities, and are in the best position to evaluate how to effectively organize director and management capabilities to meet Company needs.

The current leadership structure is comprised of a combined Chairman of the Board and Chief Executive Officer, an independent director serving as Lead Director, and strong active independent directors. Mr. Jibson, as Chairman and CEO, has more than 33 years of service with the Company in a variety of positions of increasing responsibility and leadership, and holds senior leadership positions in organizations in the community and industry. As the individual primarily responsible for the day-to-day management of business operations, he is best positioned to chair regular board meetings as the directors discuss key business and strategic issues. The Company believes that combining Mr. Jibson's role as CEO with the Chairman position allows the Board to benefit from Mr. Jibson's insight and perspective regarding Company affairs, risks and opportunities during deliberations.

## Lead Independent Director

To ensure that the independent directors play a leading role in our current leadership structure, the Board has established the position of Lead Director. Mr. Simmons currently serves as our Lead Director, taking on that role after former director Mr. Gary Michael retired last May. The Lead Director supports the role of the independent directors by providing leadership to the independent directors and working closely with the Chairman of the Board and CEO. Among other powers and responsibilities, the Lead Director performs the following:

presides over the executive sessions of the independent directors;

collaborates with the Chairman and CEO and Corporate Secretary on setting the annual calendar for all regular meetings of the Board and its committees, as well as setting the agendas for all board and committee meetings; maintains close contact with Board committee chairs;

facilitates communication between the directors and the CEO; and

communicates the Board's evaluation of the CEO to the CEO.

# BOARD OF DIRECTORS AND CORPORATE GOVERNANCE

The Board believes this structure provides a well-functioning and effective balance between strong Company leadership and productive board meetings, and appropriate safeguards and oversight by independent directors.

### **BOARD MEETINGS AND COMMITTEES**

In 2013, the Company's Board of Directors held four regular meetings and three special teleconferences. The Board committees held a total of 14 meetings. All directors attended at least 75 percent of the meetings of the Board and the committees on which they sit. The Company's directors are expected to attend the Company's Annual Meeting. All directors attended the Company's 2013 Annual Meeting.

The Board has three standing committees: audit (Finance and Audit); nominating (Governance and Nominating); and compensation (Management Performance). Only independent directors serve on the committees, which are governed by written charters. The charters, along with the Company's Business Ethics and Compliance Policy and Corporate Governance Guidelines, are available on the Company's website at

http://investor.shareholder.com/questarcorp/documents.cfm and in print without charge at any shareholder's request to the Corporate Secretary.

The table below lists the committee members and chairs as of December 31, 2013.

Director	Finance and Audit	Management Performance	Governance and Nominating
Teresa Beck	X	Chair	X
R. D. Cash			
Laurence M. Downes		X	Chair <sup>1</sup>
Christopher A. Helms	X		X
Ronald W. Jibson			
Rebecca Ranich			
Keith O. Rattie			
Harris H. Simmons	X		X
Bruce A. Williamson	Chair	X	
Number of committee meetings	5	5	4

Prior to Mr. Michael's retirement in May 2013, in addition to being the lead independent director, he served as chair of the Governance and Nominating Committee and also served as a member of the Management Performance Committee. Mr. Downes was appointed Chair of the Nominating Committee following Mr. Michael's retirement.

### Finance and Audit Committee

The Finance and Audit Committee reviews auditing, accounting, financial reporting, risk management and internal control functions; appoints the Company's independent auditor; monitors financing requirements, dividend policy, and investor-relations activities; and oversees compliance activities. The Board has determined that each Finance and Audit Committee member meets the independence requirements of the NYSE and the SEC rules, meets the NYSE's financial literacy requirements and, except for Ms. Ranich, who was elected to serve as a member effective February 11, 2014, qualifies as an audit committee financial expert as defined by the SEC. The Finance and Audit Committee frequently meets in executive sessions with the Company's independent and internal auditors.

## Governance and Nominating Committee

The Governance and Nominating Committee functions as the Company's nominating committee and is responsible for governance activities, particularly board and committee evaluations and committee assignments. All members are independent directors.

The Governance and Nominating Committee's Charter defines the criteria for director nominees, including nominees recommended by shareholders and self-nominees. The Governance and Nominating Committee also

# BOARD OF DIRECTORS AND CORPORATE GOVERNANCE

considers shareholder nominations using the criteria as set forth above in the Election of Directors section. Shareholders interested in submitting names of candidates who satisfy most or all of the above criteria should submit written notice of the candidates' names and qualifications to the Governance and Nominating Committee chair at the Company's address. These nomination letters are forwarded to the Committee chair without screening. Ms. Ranich's Appointment as a New Director -- The Governance and Nominating Committee devoted time and effort reviewing Ms. Ranich's qualifications based on the recommendation from the Chairman and CEO. Considering the above qualifications, the Committee reviewed and recommended to the Board Ms. Ranich's appointment as a director. Management Performance Committee

The Management Performance Committee (MPC) functions as the Company's compensation committee and is responsible for various aspects of our executive compensation program including:

Reviewing the recommended base salary as well as the annual and long-term incentive award opportunities for the Company's President and CEO and other officers considering the competitiveness of each officer's total compensation package:

Reviewing and selecting the Company's peer group for compensation benchmarking purposes;

Reviewing the recommended financial and operating goals and objectives for the short-term and long-term incentive programs, and verifying the achievement of such goals; and

Administering our equity-based and other executive compensation plans.

For additional information regarding the MPC's executive compensation-related activities, see this Proxy Statement's section titled "Compensation Discussion and Analysis" or CD&A. The MPC also oversees Board compensation decisions. It frequently reviews leadership development and succession planning, with the full Board reviewing executive succession planning on a regular basis. The MPC chair works with the Company's CEO and the Director of Benefits and Compensation to establish the agenda for the MPC meetings. The MPC frequently meets in executive session to discuss and approve compensation decisions, particularly with respect to the CEO. All independent Board members must also approve the CEO's total compensation. The MPC reports regularly to the Board on matters relating to its responsibilities.

Management Performance Committee Interlocks and Insider Participation

The Management Performance Committee members during 2013 were Messrs. Downes, Michael (until his retirement in May 2013), Williamson and Ms. Beck as Chair. No Company officer or employee has been a member of the MPC during 2013 or at any other time. Additionally, no MPC member had any relationship with the Company requiring disclosure under Item 404 of Regulation S-K. No Company executive officer has served on the compensation committee of any other entity that has or has had one or more executive officers who served as a MPC member during the 2013 fiscal year.

### INDEPENDENCE AND RELATED-PERSON TRANSACTIONS

#### Independence of Directors

The Board affirmatively determined that, with the exception of Mr. Jibson, all of the Company's directors are independent as defined by the NYSE. The criteria used to determine independence are listed in Questar's Corporate Governance Guidelines which is available on Questar's website at

http://investor.shareholder.com/questarcorp/documentdisplay.cfm?DocumentID=3883. The Company determined that a director can be considered independent even if he or she has a relationship with a company or other entity that purchases natural gas from Questar Gas Company at regulated rates. The Board determines director independence by considering the director's responses to questionnaires and other information from internal records.

# BOARD OF DIRECTORS AND CORPORATE GOVERNANCE

### **Related-person Transactions**

There are no relationships or related-person transactions between the Company and any of its directors or officers that must be disclosed under federal securities laws. The Company requires executive officers and directors to report to the Corporate Secretary any event or anticipated event that may qualify as a related-person transaction under Section 404(b) of Regulation S-K. The Corporate Secretary would report those transactions to the Finance and Audit Committee. The Company also collects information from annual questionnaires sent to officers and directors that reveal related-person transactions. If a report or questionnaire shows a potential related-person transaction, it is investigated according to the Company's Business Ethics and Compliance Policy. The Board's Finance and Audit Committee reviews such transactions to determine whether they conflict with the Company's best interests, impact a director's independence or conflict with Questar's Business Ethics and Compliance Policy. If a related-person transaction is completed, the Finance and Audit Committee determines if it will require rescission of the transaction, disciplinary action or reevaluation of a director's independence.

#### DIRECTOR RETIREMENT POLICY

The Board has a retirement policy that allows an outside director to continue serving until the Annual Meeting following his or her 72nd birthday. Mr. Michael retired in May 2013 pursuant to that policy. The Board does not otherwise limit the number of terms that a director may serve.

BOARD RISK OVERSIGHT

#### **BOARD RISK OVERSIGHT**

The Company has developed an enterprise risk management program (ERM program) to identify risks across the Company, assess the likelihood and potential impact of these risks and develop and monitor strategies to prevent, mitigate or manage them. The goal of the ERM program is to maintain a high level of awareness and control over operational, financial, environmental, compliance, strategic and other risks that could adversely affect achievement of the Company's business objectives. The ERM program is administered by the Chief Risk Officer and General Counsel.

The full Board is responsible for overseeing and reviewing with management the ERM program, including the actions taken to identify, assess and mitigate risks. The Chief Risk Officer and General Counsel make semi-annual formal presentations to the Board about the ERM program. The Board can question management about the effectiveness of the ERM program, the elements of the risk-management framework and specific risk mitigation strategies implemented. Management also updates the Board regularly on specific risks and mitigation strategies during the Board's review of the annual corporate capital and operating budgets, corporate strategy, and any new business opportunities as well as in other reports made to the Board and its committees. Additional review of or reporting on specific enterprise risks is conducted as needed or as requested by the Board or a committee.

Each of the Board committees is responsible for oversight of risks relevant to its areas of responsibility as follows:

Finance and Audit Committee - The Finance and Audit Committee has primary responsibility for oversight and evaluation of the Company's financial and compliance risks. It oversees the independent auditor, internal audit, financial reporting, as well as Questar's Business Ethics and Compliance Policy. The Finance and Audit Committee regularly asks management, internal audit staff, and the Company's independent auditor about financial risks or exposures, including financial statement risks. It reviews on a quarterly basis financial, internal controls, credit, compliance, security, legal and regulatory risks that may have material adverse effects on the Company.

Governance and Nominating Committee - The Governance and Nominating Committee oversees risks associated with corporate governance, including corporate governance practices, Board and committee leadership structure and composition as well as director qualifications and independence. The Governance and Nominating Committee reviews compliance with the Company's Corporate Governance Guidelines and any changes or amendments to the Guidelines or to any of the committee charters.

Management Performance Committee - The Management Performance Committee oversees compensation and human resources risks. The Management Performance Committee, with assistance from an independent compensation consultant, periodically reviews the compensation programs to ensure they do not promote excessive risk-taking. The Management Performance Committee uses the risk assessment to determine that Questar's compensation practices and policies do not create risks that are reasonably likely to have material adverse effects on the Company. The Management Performance Committee determined in 2013 that the compensation policies and programs are balanced across multiple financial and operating metrics and time periods, thus supporting sound risk management.

COMMUNICATION WITH DIRECTORS

#### COMMUNICATION WITH DIRECTORS

Any Questar shareholder or other interested party may send communications to Questar's Board of Directors, including the independent directors as a group, the Lead Director or any other individual Board member, by submitting those communications to the appropriate person or group at the following address:

[Name of Appropriate Person or Group] c/o Corporate Secretary Questar Corporation P.O. Box 45433 Salt Lake City, Utah 84145-0433

The independent directors of the Board have designated the Corporate Secretary to receive and process all written communications sent to directors. The Corporate Secretary will timely forward any written communication directly to the designated director(s), or to the Lead Director if the communication is made to the full Board. The Corporate Secretary has authority to discard solicitations, advertisements, or other inappropriate communications.

### DIRECTOR COMPENSATION

### DIRECTOR COMPENSATION

Non-employee directors receive a combination of cash and stock-based compensation designed to attract and retain qualified Board candidates. The Management Performance Committee annually reviews the fees and retainers paid to the directors for services rendered, and recommends any changes to the Board. An independent executive compensation and corporate governance consultant, Meridian Partners LLC (Meridian), also assists in the review of director compensation by providing benchmark compensation data and recommendations for compensation-program design. Directors who also serve as Company employees do not receive payment for Board services.

In 2013, non-employee directors received the following retainer and meeting fees:

Description	Fees (\$)
Annual board member retainer	50,000
Additional lead director retainer	15,000
Additional retainer for chair, Finance and Audit Committee and Management Performance	15,000
Committee	13,000
Additional retainer for chair, Governance and Nominating Committee	10,000
Board meeting fee (per day)	2,000
Committee meeting fee for committee chair	1,500
Committee meeting fee	1,100
Telephone attendance board meeting fee	900
Telephone attendance committee meeting fee for chair	800
Telephone attendance committee meeting fee	600

2014 change to director fees. Effective January 1, 2014, Questar's Board revised the compensation for its non-employee directors by eliminating any meeting fees, and increasing the annual board member retainer to \$70,000 (with lead director and committee chair retainer fees remaining the same).

Directors may receive their fees in cash or they may defer receipt of all fees according to the Questar Corporation Deferred Compensation Plan for Directors (the Director Deferred Compensation Plan) described below.

### DIRECTOR EQUITY UNDER LONG-TERM STOCK INCENTIVE PLAN (LTSIP).

Pursuant to the LTSIP, directors are eligible to receive stock options, stock appreciation rights, restricted stock and/or restricted stock units (RSUs) and other awards referenced to our common stock. In 2013, directors received grants of restricted stock and restricted stock units. Directors may defer all, but not less than all, of the equity awarded to them pursuant to the Director Deferred Compensation Plan.

#### DIRECTOR DEFERRED COMPENSATION PLAN.

Non-employee directors can participate in the Director Deferred Compensation Plan which allows them to defer both their cash and equity compensation for their service as a Company director. For the deferral of cash fees, directors can elect to have them accounted for with "phantom shares" of the Company's common stock, or have them credited with interest as if invested in long-term certificates of deposit. For the deferral of equity, those grants are accounted for as either phantom restricted stock (for deferral of restricted stock) or deferred RSUs (for the deferral of RSUs). Both phantom shares and deferred RSUs are credited with dividend equivalents. Phantom stock balances are paid in cash when a director retires and deferred RSUs are paid in company stock.

DIRECTOR COMPENSATION

The following fees and equity grants were received by individual directors during 2013:

Name	Fees Earned or Paid in Cash <sup>1</sup> (\$)	Stock Awards <sup>2</sup> (\$)	Total (\$)
Teresa Beck	90,500	100,007	190,507
R. D. Cash	60,700	100,007	160,707
Laurence M. Downes	76,601	100,007	176,608
Christopher A. Helms	44,605	91,584	136,189
Gary G. Michael	36,792	100,007	136,799
Rebecca Ranich	14,500	40,060	54,560
Keith O. Rattie	59,600	100,007	159,607
Harris H. Simmons	78,602	100,007	178,609
Bruce A. Williamson	87,500	100,007	187,507

- Messrs. Michael and Helms and Ms. Ranich received only a pro-rated portion of their fees due to the shorter time period they served on the Board in 2013.
  - On February 12, 2013, each director (except Mr. Helms and Ms. Ranich) received a grant of 4,234 shares of restricted stock or RSUs with a grant date value of \$100,007. The awards vested on March 5, 2014. Those directors who elected to defer their equity received phantom restricted stock. Effective the beginning date of their service, Mr.
- <sup>2</sup> Helms and Ms. Ranich received the same RSU grants pro-rated for the shorter time period they would serve on the Board over the vesting period. Pursuant to the terms of Mr. Michael's RSU award, the vesting of his RSUs accelerated on the date of his retirement. Directors held the following aggregate options and stock awards or phantom shares (and dividend equivalents) as of December 31, 2013:

Name	Vested Option Shares (#)	Restricted Shares/Deferred RSUs (#)	Vested Phantom Shares (#)	Unvested Phantom Shares (#)
Teresa Beck		4,234	40,221	
R. D. Cash		4,234		
Laurence M. Downes			5,628	4,234
Christopher A. Helms		3,600		
Rebecca Ranich		1,764		
Keith O. Rattie*	382,174	77,880		
Harris H. Simmons			69,242	4,234
Bruce A. Williamson			49,788	4,234

<sup>\*</sup> Mr. Rattie's option shares reflect option awards he received as a Company officer. His restricted shares/deferred RSUs also include 73,646 deferred RSUs he received when he became non-executive Chairman on July 1, 2010, plus dividend equivalents. As of December 31, 2013, all of Mr. Rattie's deferred RSUs have vested.

Stock Ownership Guidelines. The Board has adopted stock-ownership guidelines for outside directors of five times their annual cash board retainer after a director has served five years on the Board. Based on the current cash retainer, the stock ownership requirement is \$350,000. Phantom stock units count toward the total shares held. All directors currently comply, or are on track to comply, with those guidelines.

Other Benefits. Directors participate in the Business Accident Insurance Plan that provides a benefit of up to \$150,000 to the survivor of any employee or director who dies, becomes totally disabled or suffers dismemberment due to an accident while traveling on Company business.

# SECURITY OWNERSHIP, DIRECTORS AND EXECUTIVE OFFICERS

### SECURITY OWNERSHIP, DIRECTORS AND EXECUTIVE OFFICERS

The following table lists Company shares beneficially owned by each director and named executive officer and all directors and executive officers as a group as of March 12, 2014. Each person has sole voting and investment power over the shares shown in the table except as noted.

	Number	Right to	Total Shares
Name	of Shares	_	Beneficially
	Owned <sup>1,2,3</sup>	Acquire <sup>4</sup>	Owned <sup>5</sup>
Teresa Beck	19,291		19,291
R. Allan Bradley	100,509	158,000	258,509
R. D. Cash <sup>6</sup>	984,900		984,900
Laurence M. Downes	14,065		14,065
Kevin W. Hadlock	22,399		22,399
Christopher A. Helms	4,600		4,600
Thomas C. Jepperson	208,358	5,333	213,691
Ronald W. Jibson <sup>7</sup>	169,232	37,000	206,232
James R. Livsey	122,282	45,000	167,282
Rebecca Ranich	1,764		1,764
Keith O. Rattie <sup>8</sup>	414,718	382,174	796,892
Harris H. Simmons	138,595		138,595
Bruce A. Williamson	6,000		6,000
All directors and executive officers (17 individuals including those listed above)	2,368,110	659,907	3,028,017

The Company's executive officers have equivalent shares of Company stock held for their accounts in the Questar Corporation 401(k) Retirement Income Plan. The number of equivalent shares owned through such plan is as follows: Mr. Bradley 28; Mr. Jepperson 13,632; Mr. Jibson 38,719; and Mr. Livsey 5.

<sup>3</sup> stock that are held through the deferred compensation plans available to the Company's directors and officers. The RSUs, deferred RSUs and phantom shares held by directors and executives are as follows:

Name	me Unvested RSUs/ Deferred RSUs	
Teresa Beck	4,238	125,749
R. Allan Bradley	27,850	48,117
R. D. Cash	4,238	16,928
Laurence M. Downes	4,270	16,859
Kevin W. Hadlock	13,392	5,878
Christopher A. Helms	4,238	<del></del>
Thomas C. Jepperson	22,027	53,055
Ronald W. Jibson	53,936	34,173
James R. Livsey	28,178	15,925
Rebecca Ranich	4,270	636
Keith O. Rattie*	78,446	<del></del>
Harris H. Simmons	4,270	294,353
Bruce A. Williamson	4,270	99,871

Includes unvested restricted stock as follows: Mr. Bradley 10,826; Mr. Hadlock 3,008; Mr. Jepperson 15,112; Mr. Jibson 33,464; and Mr. Livsey 14,111. The restricted stock receives dividends and has voting power.

Does not include RSUs or deferred RSUs awarded which do not have any voting or investment power; or phantom

\* Mr. Rattie's total includes 74,208 deferred RSUs (and dividend equivalents) granted when he became non-executive Chairman in 2010.

# SECURITY OWNERSHIP, DIRECTORS AND EXECUTIVE OFFICERS

- <sup>4</sup> Shares that can be acquired by exercising stock options on or within 60 days after March 12, 2014. No individual director or executive officer beneficially owns at least or more than one percent of the shares
- outstanding as of March 12, 2014. The total beneficially owned by all directors and executive officers as a group equals 1.68% of the outstanding shares. The percentage of beneficial ownership is calculated in accordance with Rule 13d-3(d)(1) under the Securities Exchange Act of 1934.
- Includes 570,922 shares held indirectly by Mr. Cash in a family limited partnership; 326,804 shares held in a private
- <sup>6</sup> foundation; 35,636 shares held in a family trust; 21,076 shares held in a second family trust; and 200 shares held as custodian for a minor under the Gift to Minors Act.
  - Includes 72,244 shares held indirectly by Mr. Jibson in a family trust. Mr. Jibson is also the Chairman of the Board of Trustees of the Questar Corporation Education Foundation, the Questar Corporation Arts Foundation, and the
- Questar Corporation Native American Scholarship Foundation, three nonprofit corporations that own an aggregate of 108,426 shares as of March 12, 2014. As Chairman of such foundations, Mr. Jibson has voting power for such shares, but disclaims any beneficial ownership of these shares. These shares are not included in the total opposite his name.
- <sup>8</sup> Includes 9,404 shares held by Mr. Rattie's family's private foundation and 41,654 held in a family trust. SECURITY OWNERSHIP, PRINCIPAL HOLDERS

The following table lists each person or group known by the Company to beneficially own at least five percent of its outstanding shares of common stock.

Name and Address of	Shares and Nature of	Percent of Class <sup>1</sup>	
Beneficial Owner	Beneficial Ownership <sup>1</sup>	refeelit of Class	
BlackRock Inc. <sup>2</sup>			
40 East 52nd Street	13,704,927	7.80	%
New York, NY 10022			
State Street Corporation <sup>3</sup>			
One Lincoln St.	13,053,508	7.50	%
Boston, MA 02111			
Vanguard Group Inc. <sup>4</sup>			
100 Vanguard Blvd.	10,254,126	5.85	%
Malvern, PA 19355			
JPMorgan Chase & Co <sup>5</sup>			
270 Park Ave.	9,691,810	5.50	%
New York, NY 10017			
Parnassus Investments/CA.6			
1 Market Street, #1600	9,543,274	5.45	%
San Francisco, CA 94105			

The number of shares beneficially owned and percent of class are as reported by the applicable principal shareholder to the SEC, and reflect holdings as of December 31, 2013. The number of shares owned by each principal shareholder may have changed since the date of the SEC filings.

- As reported on Amendment No. 4 to Schedule 13G filed with the SEC on January 30, 2014. The filing indicates that
- <sup>2</sup> of the referenced shares, BlackRock held sole voting power of 12,887,451 shares and sole dispositive power of all the shares.
- <sup>3</sup> As reported on Schedule 13G filed with the SEC on February 4, 2014. The filing indicates that State Street held sole voting power and sole dispositive power of all the referenced shares.
  - As reported on Amendment No. 2 to Schedule 13G filed with the SEC on February 12, 2014. The filing indicates
- <sup>4</sup> that of the referenced shares, Vanguard held sole voting power of 107,452 shares, sole dispositive power of 10,157,874 shares and shared dispositive power of 96,252 shares.

5

As reported on Schedule 13G filed with the SEC on January 30, 2014. The filing indicates that of the referenced shares, JPMorgan Chase & Co. held sole voting power of 8,961,772 shares, shared voting power of 128,140 shares, sole dispositive power of 9,563,609 shares and shared dispositive power of 128,201 shares.

<sup>6</sup> As reported on Amendment No. 1 to Schedule 13G filed with the SEC on February 14, 2014. The filing indicates that Parnassus Investments held sole voting power and sole dispositive power of all of the referenced shares.

## SECTION 16(a) COMPLIANCE

### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Pursuant to Section 16(a) of the Securities Exchange Act of 1934 and SEC regulations, the Company's directors, certain executive officers and persons who own more than 10 percent of the Company's stock are required to file reports of ownership and changes in ownership with the SEC and the NYSE. The Company must also receive copies of all such reports. The Company's Corporate Secretary prepares and files reports for directors and executive officers based on information known and otherwise supplied. Based on a review of this information and responses to director and officer questionnaires, the Company believes that all filing requirements were satisfied for 2013.

### **EQUITY COMPENSATION PLAN INFORMATION**

The following information is accurate as of December 31, 2013:

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
approved by security noiders	1,015,938	\$11.91	5,568,160
Equity compensation plans not approved by security holders	_	_	_
Total	1,015,938	\$11.91	5,568,160

# COMPENSATION DISCUSSION AND ANALYSIS

#### COMPENSATION DISCUSSION AND ANALYSIS

This discussion and analysis of our executive compensation program should be read in conjunction with the tables and text in this Proxy Statement below that describe the compensation awarded to, earned by or paid to the named executive officers.

#### **EXECUTIVE SUMMARY**

This Compensation Discussion and Analysis (CD&A) explains the principles, objectives and features of our executive compensation program. It also describes actions taken by the Management Performance Committee (referred to in this CD&A as the "Committee") to further align the interests of our named executive officers with the Company's corporate objectives and our shareholders' interests. This section also provides an understanding of how the Committee's pay decisions relate to 2013 Company performance. Although the Company's executive compensation program is generally applicable to each executive officer, this CD&A focuses primarily on the program as applied to the Chief Executive Officer (CEO) and the other officers included in the Summary Compensation Table, who are collectively referred to in this Proxy Statement as the named executive officers. The Company's named executive officers for the fiscal year ending December 31, 2013 are:

Name Title

Ronald W. Jibson Chairman, President and Chief Executive Officer
Kevin W. Hadlock Executive Vice President and Chief Financial Officer

James R. Livsey Executive Vice President, Chief Operating Officer, Wexpro Company

R. Allan Bradley Executive Vice President, President and Chief Executive Officer, Questar Pipeline

Company

Thomas C. Jepperson Executive Vice President and General Counsel

### **Executive Pay and Company Performance**

In addition to other objectives, the Committee believes that the compensation paid to our executives should have a strong tie to Company performance, including not only Company operating performance, but also to shareholder return over time both on an absolute basis and relative to its peers.

2013 Company Performance Review - Our executive leadership team again led the delivery of strong 2013 operational and financial results. We were challenged by the economy, but our people and integrated business model that is less susceptible to natural gas price volatility provided strong earnings growth and stable cash flows. Here are some of the highlights:

Questar earned a record adjusted income of \$213.6 million, and realized adjusted consolidated return on average common equity of 18.7 percent.

Dividends paid in 2013 increased 7 percent over 2012, continuing a four-decade tradition of growing dividends. Since restructuring Questar in 2010, we have delivered total shareholder return of 76 percent in stock appreciation and reinvested dividends.

Questar Gas Company:

Questar Gas again achieved record adjusted income of \$52.8 million. Our utility posted a 12 percent earnings growth and 10.1 percent return on equity.

A 2013 general rate case lowered Questar Gas's allowed return on equity to 9.85 percent, but resulted in a \$7.6 million revenue increase, increased basic-service fees and expanded the use of trackers for our ambitious multi-year program to replace aging feeder and belt lines.

Our utility continued to control its operating expenses while maintaining its high customer satisfaction rating. Wexpro Company:

# COMPENSATION DISCUSSION AND ANALYSIS

• Wexpro also had another record year, growing net income 6 percent to \$110.6 million. It also increased its investment base by 11 percent while generating a 19.9 percent return on equity.

The Wexpro II agreement (Wexpro II) was approved by the Utah and Wyoming public service commissions, duplicating the unique natural gas-production model that has benefited Questar Gas customers and Questar shareholders for more than three decades. Expanding this win-win model should benefit Questar Gas customers and Questar shareholders well into the future.

Subsequent to Wexpro II being approved, Wexpro acquired an additional 42 percent working interest in natural gas producing properties in a unit located in southwestern Wyoming. In early 2014, Utah and Wyoming regulators approved these properties for inclusion under the new Wexpro II.

Questar Pipeline Company:

Questar Pipeline reported adjusted income of \$60.6 million and a 10.0 percent ROE.

Major pipeline projects were completed to add almost 90,000 decatherms per day of additional natural gas capacity to enable it to stay cost-competitive in its regional market and maintain its gas storage leadership.

Questar Pipeline also reduced its operating and administrative costs by a combined 7 percent.

**Questar Fueling:** 

Questar Fueling opened two compressed natural gas (CNG) fueling facilities, including the nation's largest in Houston, Texas.

Company Performance and CEO Pay - This section shows the directional relationship between the compensation paid to our CEO and the value created for our shareholders based on Company's performance over the past three years.

Absolute Total Shareholder Return. Our CEO's compensation over the last three years has increased and is consistent with the increase in value returned to our shareholders. The chart below compares our CEO's total compensation as reported in the Summary Compensation Table (excluding change in pension value and nonqualified deferred compensation earnings) to the cumulative total shareholder return (TSR) data assuming a \$100 investment in the Company's common stock at close of trading on December 31, 2010 and all dividends are reinvested. The cumulative shareholder return data is as follows:

THREE-YEAR CEO TOTAL COMPENSATION COMPARED TO SHAREHOLDER RETURN

# COMPENSATION DISCUSSION AND ANALYSIS

Relative Total Shareholder Return. Despite great year-to-year shareholder return performance, when compared to our selected peers, our TSR has underperformed. Following the three-year performance period that ended on December 31, 2013, Questar's TSR ranked 9 out of its 13 remaining peers selected in 2011. This under-performance impacted the payout of performance share awards to our named executive officers under Questar's LTSIP. For the first three-year performance period established under this program which began on January 1, 2011, the named executive officers received a 40% payout of the target shares. For the other two outstanding performance periods based on total TSR as of December 31, 2013, the performance is on track to also pay out below target. Additional information regarding the performance share awards is discussed in the section below labeled "Components of Our Compensation Program."

The following chart shows a more complete view of total direct compensation (base salary, annual incentive and long-term equity compensation) by providing the current (as of December 31, 2013) "realized" and "realizable" pay in comparison to the target compensation set for our CEO in each year.

#### TARGET<sup>1</sup> CEO COMPENSATION COMPARED TO REALIZED/REALIZABLE<sup>2</sup> COMPENSATION

- Target amounts reflect base salary, target bonus, actual restricted stock or restricted stock unit awards (collectively RSU), and target performance shares (PSU) awarded for the applicable year multiplied by the grant date stock price. The amounts realized/realizable to our CEO reflect an above-target payout of the annual bonus plan for all three
- years, increase in restricted stock/restricted stock units realizable value due to the increase in the Company's stock price, but a below target payout for all three years in the performance shares based on performance through December 31, 2013.

#### Results of 2013 Advisory Vote to Approve Executive Compensation

At the 2013 Annual Meeting of Shareholders, we held the third advisory vote on executive compensation. Similar to the prior year, more than 97 percent of votes cast were in favor of this proposal. The Committee considered this favorable outcome and believed it conveyed shareholders' support of the Committee's decisions and the existing executive compensation programs. At the 2014 Annual Meeting of Shareholders, the Company will again hold an annual advisory vote to approve named executive officers compensation. While the vote on this proposal is non-binding on the Company and the Board and does not overrule a Company or Board decision, the Committee and the Board value shareholders' opinions. They will consider the voting outcome when making future executive compensation decisions.

#### 2013 Executive Compensation Program

For 2013, taking into account the shareholder's vote on its say-on-pay proposal, the Committee made no material structural changes to our compensation programs or pay-for-performance philosophy. Long-term incentives for most of the named executive officers continued to consist of 50 percent time-based restricted stock units and 50 percent performance share awards, with performance criteria based upon total shareholder return (TSR) over a three-year period compared with our peer group. Mr. Jibson's long-term incentive was weighted just over 54 percent to

# COMPENSATION DISCUSSION AND ANALYSIS

performance shares and almost 46 percent to restricted stock units to put more of his pay at risk. The Committee determined this program appropriately motivated our executive officers to generate, and rewarded them for, shareholder-value creation.

The graph below shows components of the 2013 total target compensation opportunity for each named executive officer which highlights that a substantial part of the compensation is at risk and based on achieving specific performance measures.

#### 2013 TOTAL TARGET COMPENSATION1

The percentages are based on the values stated in the 2013 Summary Compensation Table except the target bonus is based on the 2013 target annual incentive set for each named executive officer, and the performance shares are based on the target number of performance shares set for each named executive officer multiplied by the closing stock price on the grant date.

#### **EXECUTIVE COMPENSATION HIGHLIGHTS**

What we do:

Pay for performance - The Committee, comprised of only independent directors, ties a significant portion of each named executive officer's total direct compensation opportunity to near-term financial and operational results and long-term shareholder returns.

Annual executive compensation review - The Committee annually reviews all compensation elements provided to our named executive officers and, where appropriate, makes changes to incorporate current best practices.

Independent compensation consultant - The Committee has retained its own independent compensation consultant since 2006 to assist in its annual review.

Annual benchmarking - The Committee reviews benchmark compensation data of the Company's peer group and generally targets compensation at the 50th percentile, although individual positioning varies.

Annual risk analysis - The Committee annually reviews, analyzes and considers if our compensation policies and practices create risks that are reasonably likely to have a material adverse effect on the Company.

Double trigger - The Company's change-in-control severance plan provides for cash payments after a change in control only if an employee is also terminated following the change in control (i.e., a double-trigger).

Share-ownership guidelines - The Company has adopted share-ownership guidelines for all officers.

Minimal perquisites - The only perquisite the Company provides to officers is the opportunity for an executive fitness evaluation.

Clawback policy - The Company adopted a clawback policy in February 2014.

# COMPENSATION DISCUSSION AND ANALYSIS

What we don't do:

No employment agreements - The Company has no individual employment agreements with any officer.

No separate change-in-control agreements - All officers participate in the same change-in-control severance plan. No excise tax gross-ups upon change in control - The Company does not provide excise tax gross-ups for severance benefits.

No short-sales or hedging of the Company's common stock, and no excessive pledging.

No repricing of underwater options.

#### THE COMPANY'S GUIDING COMPENSATION PHILOSOPHY AND OBJECTIVES

The Company's executive compensation philosophy, as set by the Committee, is designed to: attract, motivate, reward and retain the management talent required to achieve Company objectives at compensation levels that are fair, equitable and competitive with those of comparable companies;

focus management efforts on short-term and long-term drivers of shareholder value;

tie a significant portion of executive compensation to Company long-term stock price performance and thus shareholder returns;

foster a results-oriented culture while enhancing the Company's reputation for ethics, integrity and safety; and ereate balance across multiple financial and operating metrics and time periods in support of sound risk management.

In keeping with our philosophy, executive compensation generally is comprised of: base salary; annual short-term cash incentive awards based upon achievement of business, financial and operational goals; long-term performance-based awards; and restricted stock awards. These compensation components are discussed in more detail below under "Components of Our Compensation Program."

#### Market Data and Peer Groups

The Company believes that compensation for executive officers who successfully enhance shareholder value should be competitive with compensation offered by similar publicly held companies to successfully attract and retain high quality executive talent. The Company uses a peer group of companies to: gather input to develop base salary ranges, annual incentive targets and long-term incentive award ranges; benchmark the form and mix of equity awarded to executives; and assess the competitiveness of total direct compensation for executive officers.

Peer Selection - The Committee annually reviews and analyzes the selected peer group. In selecting the peer group, the Committee considers companies with a comparable business mix of natural gas utility/distribution, midstream natural gas transportation and natural gas exploration and production businesses, as well as a comparable size with respect to revenues, assets, market capitalization and enterprise value. Questar's integrated mix of these three businesses, particularly the unique nature of Wexpro Company, makes it difficult to find peer companies since very few operate in all three industry segments. The Committee believes, however, that the companies selected to benchmark 2013 compensation, which includes integrated natural gas companies, as well as other companies in the same individual businesses as Questar, is an appropriate peer group.

The table below shows the natural gas industry segment represented by each peer company selected in late 2012, as well as the enterprise value, market capitalization, revenue and assets.

# COMPENSATION DISCUSSION AND ANALYSIS

Company Name	Distribution	Midstream	Production	Comparative Enterprise Value <sup>2</sup> (\$) (in billions)	Data <sup>1</sup> Market Cap. (\$)	Revenue (\$)	Assets (\$)
AGL Resources, Inc.	X	X		8.96	4.81	2.34	13.27
Atmos Energy Corp.	X	X		5.62	3.23	4.35	7.35
Energen Corp.	X		X	5.18	3.77	1.48	5.78
<b>EQT</b> Corporation	X	X	X	11.05	8.83	1.64	8.75
MDU Resources Grou	$^{p}X$	X	X	5.74	4.16	4.05	6.90
National Fuel Gas Company	X	X	X	5.83	4.50	1.78	5.84
New Jersey Resources Corp. <sup>3</sup>	X	X		2.63	1.90	3.01	2.68
NiSource Inc.	X	X		15.02	7.26	6.02	20.41
Northwest Natural Gas Co.	S X	X		2.07	1.32	0.85	2.64
Piedmont Natural Gas Co.	X	X		3.51	2.34	1.43	3.56
South Jersey Industries, Inc.	X	X		2.52	1.61	0.83	2.33
Southwest Gas Corp.	X			3.23	2.04	1.89	4.23
Vectren Corporation	X			4.19	2.35	2.33	4.83
WGL Holdings, Inc.	X			2.73	2.08	2.75	3.95
50th Percentile Questar Corporation <sup>4</sup>	X	X	X	4.69 4.90	2.79 3.57	2.11 1.19	5.31 3.50

Information obtained from Standard & Poor's Research Insight. Data reflects market capitalization values as of

Other Market Surveys - The Committee also reviewed market data from various sources for 2013. This data supplements the proxy data from Questar's peer group. These sources include:

Towers Watson's Survey on Top Management Compensation, Utility Company Cut; and Mercer Benchmark Database, Executive, Utility Company Cut – both surveys of large utility companies.

NGTI Survey – survey of gas transmission-related positions.

ECI – Oil and Gas E&P Industry Compensation Survey - a survey of oil and gas exploration and production organizations.

The following table shows the data sources used for each officer:

Officer	Peer Proxy Data	Towers/Mercer	NGTI	ECI
Ronald W. Jibson	X	X		
Kevin W. Hadlock	X	X		
James R. Livsey <sup>1</sup>				X

<sup>&</sup>lt;sup>1</sup> September 30, 2012, assets as of June 30, 2012, and revenues as of the most recent fiscal year as of October 2012 when the peer group was reviewed.

<sup>&</sup>lt;sup>2</sup> Enterprise value represents market capitalization plus debt and preferred stock minus cash.

<sup>&</sup>lt;sup>3</sup> CEO data from New Jersey Resources Corp. is not considered in setting the Company's CEO compensation because the CEO of New Jersey Resources Corporation serves on Questar's Board.

<sup>&</sup>lt;sup>4</sup> Questar's revenues do not include approximately \$331 million of affiliated company revenues.

R. Allan Bradley $^2$  X X Thomas C. Jepperson X X

The peer group proxy data failed to provide adequate comparative information for Mr. Livsey in his role as head of Wexpro, our unique natural gas-development subsidiary. Market data from ECI and other factors were utilized. Due to the limited proxy disclosures by the selected peer groups on an individual basis, Mr. Bradley's peer group was expanded to include top executives at CenterPoint Energy, ONEOK and The Williams Companies which would

<sup>2</sup> better reflect his role as head of a FERC-regulated natural gas pipeline. These incorporated companies which are beyond the primary peer group are significantly larger than Questar Pipeline Company, which the Committee considered when setting his total compensation.

### COMPENSATION DISCUSSION AND **ANALYSIS**

#### COMPONENTS OF OUR COMPENSATION PROGRAM

To attract, motivate and retain the executive talent required to achieve corporate performance objectives, the Committee believes it must offer key executives a competitive compensation package comprised of fixed and variable short-term and long-term components. The following table summarizes the role each component plays in the total compensation package:

**Compensation Component** Role in Total Compensation

•Provides a fixed and market-based level of compensation to pay for an **Base Salary** 

executive's responsibility, relative expertise and experience.

•Variable compensation component based on performance. Motivates and Annual Cash Incentive

•Annual Management Incentive Plan rewards executives for achieving annual financial and operating goals that are

aligned with shareholder and stakeholder interests. (AMIP)

•Delivers the majority of named executive officers compensation through

long-term incentives aligned with shareholder interests.

•Motivates and rewards the achievement of long-term strategic Company Long-term Incentives

•Restricted Stock/Restricted Stock objectives.

Units

•Recognizes and rewards executives for Company performance relative to Performance Shares industry peers over multi-year time periods.

•Encourages long-term executive share ownership.

•Encourages executive retention by establishing multi-year incentive awards.

**Benefits** 

•Provides a tax-efficient means for employees to build financial security in •Retirement (401(k), Pension) retirement.

•Nonqualified Deferred Compensation •Rewards extended service with the Company. •Other security benefits (health care,

•Provides minimum income protection against certain risks. life, disability)

•Provides a competitive level of income protection for a change-in-control event **Termination Benefits** 

that results in employment termination.

#### Base Salary

The Committee approves any adjustments to the base salaries of all officers, including the named executive officers, every February after reviewing competitive market and peer group benchmark data at the 25th, 50th and 75th percentiles. The Committee also considers the officers' scope of responsibilities, individual performance and other individual factors and internal comparisons. The table below reflects the base salaries of our named executive officers approved in February 2013 and effective March 1, 2013. The total salary paid to each officer is included in the 2013 Summary Compensation Table.

Name	2013 Base Salary
Ronald W. Jibson	\$772,500
Kevin W. Hadlock	\$376,619
James R. Livsey	\$398,507
R. Allan Bradley	\$397,451
Thomas C. Jepperson	\$366,350

#### Annual Cash Incentive Awards

Annual Management Incentive Plan (AMIP) - The Company's named executive officers participate in AMIP which provides for an annual cash incentive payment based on the achievement of key financial and operating goals for the Company and each major business unit. Each year, the Committee reviews and approves the specific annual performance targets for the whole Company, and each major subsidiary. Performance targets are set at the beginning of each year after a review of that year's budget and the prior-year actual results, so as to ensure the rigor of such

targets. Targets are generally at or above the Board-approved budget for the year.

The Company calculates an overall payout factor which can range from zero to 200 percent based on each business unit's actual results compared to the measures. Each officer's payment is determined by multiplying the officer's base salary on March 1 by the target percent established for each officer, multiplied by the respective payout factor.

2013 AMIP Components, Targets and Results - The 2013 AMIP motivated our executive officers by rewarding them when our annual financial and operating performance goals were met.

Consolidated goals for all business units. For all business units, 30 percent of the total payout was tied to consolidated goals including net income and, with the Company's focus on safety, two consolidated safety goals as follows:

Performance Measure	Weight	Performance Range (50% threshold to 200% max)	Target	Actual	Percent Payout
Questar adjusted income (\$MM)	20%	\$201 - \$222	\$214	\$214.8	110%
Safety – DART injury rate	5%	1.75 - 1.25	1.50	1.46	116%
Safety – Avoidable accident rate	5%	2.30 - 1.40	2.00	1.99	102%

<sup>&</sup>lt;sup>1</sup> DART stands for "days away, restricted or transferred." The DART rate is calculated by taking the number of injuries that led to days away from work, job restriction and job transfer multiplied by 200,000, divided by the total number of hours worked by all employees during the calendar year.

The remaining 70 percent of the performance goals for each business unit's AMIP payout was tied to that business unit's financial (net income) and operating measures critical to its success, as detailed in the tables below.

New for 2013 - Stakeholder Value Goals. In setting each separate business unit's goals, as a new development for 2013, 20 percent of the weighting for each business unit was tied to specific strategic and operational initiatives. These goals, referred to as stakeholder value goals, may not have specific quantifiable metrics, but the Committee reviewed and agreed were critical to the Company's success. A qualitative assessment of the achievement of the stakeholder value goals allows the Committee to encourage management's efforts in areas that position the Company for future success, and to adjust for the results achieved. In February 2014 our CEO evaluated and scored each specific stakeholder value goal and reviewed his results with the Committee which the Committee took into account when determining the payout.

The specific goals, including stakeholder value goals, and results for each business unit were as follows:

Performance Measure	Weight Performance Range (50% threshold to 200% max)		Target	Actual	Percent Payout	
QUESTAR GAS COMPANY					•	
Questar Gas adjusted income (\$MM)	20%	\$47.5 - \$52	\$50.5	\$52.8	200%	
O&M per customer (excluding DSM)	20%	\$150 - \$143	\$145	\$141.76	200%	
Customer satisfaction	10%	6.1 - 6.5	6.3	6.37	135%	
Stakeholder value goals <sup>1</sup>	20%	Qualitative Assessment			168%	
Weighted Result (including consolidated goals)						

<sup>&</sup>lt;sup>1</sup> Stakeholder value goals for OGC included:

<sup>&</sup>lt;sup>2</sup> Avoidable accident rate is calculated by multiplying the number of vehicle accidents that could have been avoided by a million miles, divided by the total number of miles driven.

Obtain regulatory approval for major initiatives with positive outcomes such as Wexpro II and general rate case;

Manage a successful feeder-line program;

Enhance OGC's involvement in civic and business environment;

Meet and exceed requirements for public awareness of natural gas pipeline program;

Increase Questar Fueling's footprint and national exposure; and Ongoing succession planning.

# COMPENSATION DISCUSSION AND ANALYSIS

Performance Measure	Weight	Performance Range (50% threshold to 200% max)	Target	Actual	Percent Payout	
WEXPRO COMPANY						
Wexpro adjusted income (\$MM)	20%	\$102 - \$110	\$107	\$111.8	200%	
Lease operating expense per Mcfe	10%	\$0.42 - \$0.37	\$0.40	\$0.39	143%	
Finding cost per Mcfe	15%	\$1.35 - \$1.00	\$1.20	\$1.75	<u></u> %	
Workover - recompletions rig years	5%	1.30 - 1.70	1.50	1.75	200%	
Stakeholder value goals <sup>1</sup>	20%	Qualitative Assessment			176%	
Weighted Result (including consol		132%				

<sup>&</sup>lt;sup>1</sup> Stakeholder value goals for Wexpro focused on:

Retaining and developing key management and technical staff.

Performance Measure	Performance Range (50% threshold to 200% max	Actual	Percent Payout					
QUESTAR PIPELINE COMPANY								
Questar Pipeline adjusted income (\$MM)	20%	\$53.5 - \$59	\$57	\$60.6	200%			
O&M per decatherm of demand	30%	\$16 - \$14.5	\$15	\$14.40	200%			
Stakeholder value goals <sup>1</sup>	20%	Qualitative Assessment			152%			
Weighted Result (including consolidated goals)								

<sup>&</sup>lt;sup>1</sup> QPC's stakeholder value goals include:

The payout for corporate AMIP participants was based on an equal 25 percent weighting tied to the performance of each of the three business units. In addition, five percent of the corporate performance goals for 2013 were tied to corporate performance objectives including corporate controllable operating and maintenance expenses and 20 percent tied to corporate-specific stakeholder value goals. The corporate AMIP goals and payout results were as follows:

Weight	Performance Range (50% threshold to 200% max)	Target	Actual	Percent Payout
25%				160%
25%				132%
25%				163%
5%	\$76 - \$70	\$74	\$71.2	170%
20%	Qualitative Assessment			155% 153%
	25% 25% 25% 5%	Weight (50% threshold to 200% max)  25% 25% 25% 5% \$76 - \$70	Weight (50% threshold to 200% Target max)  25% 25% 25% 25% 5% \$76 - \$70 \$74	Weight (50% threshold to 200% Target Actual max)  25% 25% 25% 25% 5% \$76 - \$70 \$74 \$71.2

Bringing forth E&P growth acquisition candidates;

Seeking new customers for cost-of-service gas;

Optimizing production from its legacy properties; and

Manage staffing to maintain safe, efficient and reliable system operations while continuing to attract, manage and retain key employees;

Complete strategic review of non-core assets:

Continuously improve integrity management systems, promote a strong safety culture; and

Manage completion of two critical projects.

Stakeholder value goals for corporate focused on supporting the other business unit's regulatory requirements and growth initiatives; outreaching to key investors and involvement with community and industry; improving safety, risk and compliance culture; implementing IT strategy and documenting work flow processes; and managing heath care plans and wellness culture.

In February 2014, the Committee reviewed the performance measures of the Company's three business units and at the corporate level (as described in the above charts) against the corresponding goals and determined that the results accurately reflected the performance for the year. Each officer's target bonus (as shown below) is a percentage of his

# COMPENSATION DISCUSSION AND ANALYSIS

annual base salary in effect on March 1 of the performance year. The 2013 targets as a percent of base salary, and the percentage of such target tied to the performance of each company (in accordance with the charts above), as well as the payout percentage and actual payout, were as follows for the named executive officers:

Name	Target % of Base Salary	Questar Gas	Wexpro	Questar Pipeline	Corporate	Percent Payout %	Annual Incentive Payout (\$)
Ronald W. Jibson	100%				100%	153%	1,181,925
Kevin W. Hadlock	60%				100%	153%	345,736
James R. Livsey	65%	15%	70%	15%		140%	364,844
R. Allan Bradley	65%	15%	15%	70%		158%	407,923
Thomas C. Jepperson	65%				100%	153%	364,336

Annual Management Incentive Plan II (Code Section 162(m) plan) - The Annual Management Incentive Plan II was adopted and re-approved by shareholders in 2010 to ensure that incentive plan payments met tax deductibility requirements under Internal Revenue Code (Code) Section 162(m). For 2013, the Committee approved a performance objective, which if met, would create a pool of funds up to the maximum payout for each covered individual for purposes of compliance with Code Section 162(m), but would provide for a lesser payment based upon the achievement of the annual performance goals established under AMIP as described above. In other words, achievement of the 162(m) plan performance objective is required for any funding of an AMIP payout for the participants, which included all executive officers. The performance measure under this plan approved by the Committee for 2013 was one percent of operating earnings before interest, taxes, depreciation and amortization (EBITDA). The Committee certified the achievement of this objective in February 2014 with the Company's 2013 adjusted EBITDA at \$595 million. Total AMIP payout of all executive officers was .72 percent of EBITDA, under the 1 percent funded amount.

#### Long-Term Equity Incentive Awards

The Company's long-term incentive compensation is intended to help attract and retain key executives and ensure that executive officers have a significant financial incentive to manage the Company to maximize long-term shareholder returns. All equity incentives are granted under the Company's Long-term Stock Incentive Plan (LTSIP), which was re-approved by shareholders in 2010. Under the LTSIP, the Committee can utilize several forms of long-term equity incentive grants, including performance shares, restricted stock or restricted stock units, stock options, and performance-based restricted stock awards.

In February 2013, after consulting with its independent executive compensation consultant, Meridian Compensation Partners (Meridian), the Committee determined that a significant portion of each executive officer's total compensation should continue to be provided through equity grants under the LTSIP in generally the same proportion as established in 2012. Under this program, the Committee granted roughly one-half of the value of long-term incentives set for each of the named executive officers in shares of time-based restricted stock units and one-half in performance shares. The value of the long-term incentive for our CEO, however, was set at just over 54 percent in target performance shares and almost 46 percent tied to restricted stock unit awards to provide greater at-risk pay. Awards of restricted stock units and performance shares to the Company's CEO were ratified by the full Board.

Restricted Stock Unit Awards - The Company generally grants time-based restricted stock or restricted stock units on an annual basis. The Committee believes that these types of awards provide a strong retention vehicle, facilitate stock ownership and maintain a strong tie to shareholders. In February 2013 the Committee approved restricted stock unit grants for its executive officers, with such grants vesting over a three-year period at the rate of one-third per year.

Performance Share Awards - Performance shares were first awarded in 2011 to motivate executive officers to achieve long-term financial goals and top-tier shareholder returns. The award measures performance over a three-year period, and the number of shares of Company common stock earned are based on the actual performance against goals set at the beginning of the period. Since 2011, relative total shareholder return (TSR) as compared to the Company's selected peers has been chosen as the performance measure best representing shareholder value. The peer group that the Company's performance will be evaluated against under this grant is the same peer group used to benchmark executive compensation described under the "Market Data and Peer Groups" section above. There has been a slight variation in

# COMPENSATION DISCUSSION AND ANALYSIS

the peers for prior performance periods as noted below, with some peers having been eliminated due to being acquired or due to size.

TSR ranking is determined by using the sum of the simple-average closing stock price for each trading day in the last month of the performance period plus dividends divided by the simple average closing stock price for each trading day in the month prior to the first day of the performance period.

Participants can earn from 15 percent to a maximum of 300 percent of target shares established for each individual participant as follows:

Questar TSR Rank	TCD Donk Multiplior	
Compared to Peers over	TSR Rank Multiplier	Payout Level
Performance Period		
1	3.00	Maximum
2	2.67	
3	2.34	
4	2.01	
5	1.68	
6	1.35	
7	1.00	Target
8	0.83	
9	0.66	
10	0.49	
11	0.32	
12	0.15	Threshold
13	_	
14	_	
15	_	

If any peers are removed due to an acquisition, then the multiplier is recalculated to the lesser number of peers in a manner as predetermined by the Committee, unless such number of peers exceeds two, in which case replacement companies are selected on a predetermined basis. Payout, if any, is made in shares of Company stock (or cash equivalent value) at the end of the performance period if the long-term performance criteria are achieved or exceeded and the executive officer remains an employee. No outstanding performance share awards provide for the payment of dividends or dividend equivalents during the performance period.

The named executive officers currently have three performance share awards outstanding. These performance periods, performance measures and status of each are listed below:

Performance Perio	d Performance Measure	Status
2011-2013	Relative TSR	Results were certified in February 2014. Results were below target with the Company's TSR ranking 9 out of the 13 peers, resulting in a 40 percent payout. Two original peers used (Nicor and Southern Union) were eliminated due to being acquired by other companies. ONEOK was used as a peer for this period, but was replaced (due to its size) with New Jersey Resources for the 2012 grants. Vectren Corporation and South Jersey Industries were not added as peers until the 2012 grants. Payouts are reflected in the 2013 Option Exercises and Stock Vested Tables.
2012-2014	Relative TSR	Results will be certified in February 2015. Through December 31, 2013, payout is projected above threshold but below target.

2013-2015

Relative TSR

Results will be certified in February 2016. Through December 31, 2013, payout is projected lower than 2012 grants but still above threshold. The threshold, target and maximum awards for the 2013-2015 performance period are shown in the Grants of Plan-Based Awards table.

# COMPENSATION DISCUSSION AND ANALYSIS

#### **Qualified Retirement Plans**

The Company maintains a defined contribution retirement plan (the 401(k) Plan) and a defined benefit retirement plan (the Pension Plan). The Pension Plan was closed to new hires and rehires effective July 1, 2010. All named executive officers participate in the 401(k) Plan. All named executive officers, except Mr. Hadlock, participate in the Pension Plan. These plans are described below in the "Retirement Plans" section of the Compensation Tables.

#### Nonqualified Deferred Compensation Plans

Deferred Compensation Wrap Plan - The Company allows the named executive officers, along with certain key employees, to defer compensation under the Deferred Compensation Wrap Plan (the Wrap Plan). The Company and the Committee believe that a Deferred Compensation Program is necessary for hiring and retention. The Wrap Plan includes both a Deferred Compensation Program and a 401(k) Supplemental Program.

Deferred Compensation Program of the Wrap Plan. The Deferred Compensation Program allows officers and certain key employees to defer from \$5,000 to 50 percent of their base salaries and actual cash bonuses until termination, death or disability. Most deferred amounts may be treated either as if invested in Company stock (designated as Questar phantom stock) or as if invested in 10-year U.S. Treasury notes. Six percent of the deferred amount receives a Company matching contribution as if contributed to Questar's 401(k) Plan, which is all designated as Questar phantom stock.

401(k) Supplemental Program of the Wrap Plan. The 401(k) Supplemental Program allows officers and certain key employees whose compensation exceeds the IRS-imposed limit (\$255,000 in 2013) for compensation that may be taken into account for purposes of providing benefits under a tax-qualified retirement plan (the IRS Limit) to continue to defer 6 percent of their salaries over the IRS Limit and receive a Company match on this deferred amount as if it was invested in the 401(k) Plan. The deferred amounts and the Company matching contributions are designated in Questar phantom stock. The 401(k) Supplemental Program is described below in the "Retirement Plans" section of the Compensation Tables.

Supplemental Executive Retirement Plan (SERP) - The named executive officers also participate in the non-qualified Supplemental Executive Retirement Plan (SERP) that provides a select group of management or highly compensated employees with supplemental retirement benefits to compensate for the federal tax law limits on benefits payable from the tax-qualified Pension Plan. Participation in the SERP is limited to eligible individuals who have an accrued benefit under the Pension Plan and who receive compensation in excess of the IRS Limit or defer their compensation under the Deferred Compensation Program of the Wrap Plan. The SERP is described in more detail below under the "Retirement Plans" section of the Compensation Tables.

#### **Executive Severance Compensation Plan**

The named executive officers participate in the Company's Executive Severance Compensation Plan, a "double-trigger" plan that provides benefits upon a qualifying employment termination occurring on or within three years following a change in control of the Company. The Company and the Committee believe this plan helps ensure that the Company attracts and retains the executive talent needed to achieve corporate objectives. It also helps ensure executives direct their attention to their duties, acting in the best interests of the shareholders, notwithstanding the possibility of a change in control. This plan was amended October 28, 2010 to eliminate the excise tax gross-up provision. A summary description of the plan and payment estimates to the named executives as of December 31, 2013 is outlined below in the "Potential Payments upon Termination" section.

#### Other Benefits

The named executive officers also receive or have the opportunity to participate in other benefit plans Questar offers to most employees. These benefits include: medical and dental coverage; a cafeteria plan (which includes flexible health-care spending account or health savings account as well as dependent-care spending account features); employer-provided basic life insurance (one times base salary); employee-paid supplemental life insurance (up to four times base

# COMPENSATION DISCUSSION AND ANALYSIS

salary, but not to exceed \$750,000); business-travel accident insurance; catastrophic accident insurance; participation in a long-term disability plan; and the employee assistance program. The executive officers also receive paid time off, paid holidays, and are eligible for short-term disability benefits.

#### **Perquisites**

The Company limits the perquisites granted to officers and does not allow the personal use of Company cars, nor does it reimburse for country-club memberships, personal use of aircraft, supplemental welfare benefit plans or executive dining-room service. The Company does, however, cover the costs for an executive fitness evaluation which officers can participate in once every other year. We believe this is beneficial for the Company and consistent with its focus on wellness for its officers and employees.

#### HOW THE COMPANY MAKES COMPENSATION DECISIONS

Role of the Management Performance Committee.

The Committee is guided by its compensation philosophy as stated above and works with the CEO, the Director of Compensation and Benefits, and its executive compensation consultant, Meridian.

In making compensation decisions, the Committee reviews peer company market data, nationally recognized compensation data and other market data provided by Meridian as discussed previously. While the Committee generally targets the market's 50th percentile for each named executive officer, it may deviate, lower or higher, based on individual factors. The Committee reviews executive compensation throughout the year. It analyzes annually each component of the named executive officer's compensation as well as each executive's total compensation to ensure that individual components and total compensation satisfy our compensation objectives. The Committee will continue to consider how it measures, evaluates and benchmarks all compensation components for executives. This helps ensure that our executive compensation remains competitive within the relevant segment of the natural gas industry, adjusted as appropriate for individual factors such as experience and expertise. In addition to Company peer and market-survey data, the Committee considers job performance, responsibilities and advancement potential when setting each named executive officer's compensation.

To ensure that executive compensation remains consistent with the Company's objectives, the Committee routinely: reviews and approves participation in the annual management incentive plans, objectives and performance targets for each major business unit;

reviews our consolidated financial results and the financial and operating results of the Company's major business units:

evaluates the individual performance of the named executive officers;

considers internal relative pay; and

develops and approves annual and long-term compensation for executive officers.

The Committee reviews the CEO's performance and compensation with input from all of the Company's outside directors and the CEO's self-evaluation. The Committee approves compensation for other executive officers based on the evaluation and recommendation of the CEO. The Committee also reviews market data and other input provided by Meridian.

Role of the CEO.

The Company's CEO recommends the level of base salary increase (if any), the annual incentive target award, and the long-term incentive award value for all other officers, including the other named executive officers. These recommendations are based on review of Meridian's benchmarking analysis of the Company's peers and general comparable survey data, each executive officer's performance, the performance of the individual's respective business unit, and employee retention considerations. The Committee reviews the CEO's recommendations and approves any compensation changes affecting our executive officers as determined in its sole discretion.

The CEO does not play a role in any matter affecting his own compensation.

# COMPENSATION DISCUSSION AND ANALYSIS

Role of the Compensation Consultant.

Pursuant to its charter, the Committee has the sole authority to retain and terminate any compensation consultant engaged to assist the Committee in evaluating and establishing executive compensation. For setting 2013 executive compensation, the Committee again retained Meridian as its independent executive compensation consultant. Meridian assists the Committee in its annual review of executive compensation by:

reviewing, critiquing and proposing changes in the Company's compensation practices when necessary to maintain alignment with the Company's compensation objectives, including providing recommendations to the Committee regarding the Company's short-term and long-term incentive strategy;

providing advice and information on regulatory requirements and investor/shareholder policies relating to the Company's compensation practices;

reviewing the Company's selected peers and providing input in any deviation or recommended changes or replacements;

preparing benchmarking reports analyzing each executive officer's compensation using peer company proxy data and market surveys;

reviewing Committee agendas and supporting materials before each meeting, and raising questions or issues with management and the Committee chair, as appropriate; and providing input on specific compensation actions for executive officers.

A Meridian partner attends Committee meetings as requested and communicates with the Committee chair between meetings. In 2013, Meridian attended all meetings of the Committee either in person or by phone, and also participated in several teleconferences with the chair. These meetings and teleconferences included discussions of the CEO's compensation during which no Company officers or employees were present.

Compensation Consultant Independence - Meridian is an independent firm providing only executive and director compensation and corporate governance advisory services. Meridian is accountable to and reports directly to the Committee. To maintain the firm's independence, Meridian provides no other services for the Company outside of its service to the Committee. The Committee annually reviews the services provided by and fees paid to Meridian. In February, the Committee also reviewed Meridian's written assessment that it meets independence factors established by the NYSE and the SEC. Based on this review, the Committee concluded that Meridian, and its individual advisers, are independent pursuant to SEC rules. The Committee agrees that Meridian can provide an objective, independent perspective on the Company's executive compensation, and that the Committee can rely on their advice.

The Committee did not engage any other adviser in 2013.

#### ADDITIONAL INFORMATION ON COMPENSATION PRINCIPLES

#### Minimum Share Ownership Guidelines

The Committee has established stock ownership guidelines for each named executive officer based on a multiple of his base salary. Under the guidelines, all named executive officers must own shares having a value of at least three times their annual base salaries, except for the CEO, who is required to own shares valued at least six times his base salary. Effective in 2013, our executives are required to achieve the applicable level of stock ownership within five years of the date he or she first becomes an executive officer or CEO, as applicable. These guidelines are intended to align the named executive officers' interests with those of shareholders, while allowing them some opportunity to diversify their holdings. In measuring compliance with the guidelines, the Committee includes shares purchased in the open market; shares held in Company plans (401(k) and phantom shares held in the deferred compensation plans); the unvested portion of restricted stock and restricted stock units; and shares beneficially owned both directly and indirectly. Neither unexercised stock options nor unearned performance shares count toward satisfaction of the

guidelines. As of December 31, 2013, all of the named executive officers held shares valued in accordance with the guidelines except for Mr. Hadlock. Mr. Hadlock, who was hired on January 1, 2011, is on track, and will have until January 1, 2016, to meet the threshold requirement.

Compensation Recoupment or "Clawback" Policy

# COMPENSATION DISCUSSION AND ANALYSIS

In February 2014, the Board adopted a compensation recoupment, or "Clawback" policy, wherein the Company has the right to recover from any current or former executive officer any equity or cash-based compensation in the event of a restatement of the Company's financial statement due to the officer's fraud or misconduct.

Insider Trading Policy and Anti-Hedging and Anti-Pledging

The Company's Insider Trading Policy allows Section 16 officers, including the named executive officers, to trade the Company's securities only during window periods following earnings releases, and also prohibits such executive officers from short sales, selling options or derivatives covering the Company's securities, and other similar transactions. In 2013, the Committee approved modifications to the Insider Trading Policy to clarify that all hedging activity by its directors and officers is prohibited, and pledging of the Company's securities requires clearance by the Corporate Secretary.

#### Tax Considerations

Section 162(m) of the Internal Revenue Code precludes the Company from deducting compensation exceeding \$1 million per year to any executive officer listed in the Summary Compensation Table, except the Chief Financial Officer. Performance-based compensation, however, is not subject to this limit. When structuring compensation paid to the named executives, the Committee considers federal tax rule provisions. The Company's AMIP II as well as the performance shares granted under the Long-term Stock Incentive Plan were designed to comply with the performance-based exception under Code Section 162(m). The Committee has in the past awarded, and may in the future award, compensation that is not deductible if, in the Committee's judgment, doing so is necessary to achieve an appropriate compensation structure.

#### MANAGEMENT PERFORMANCE COMMITTEE REPORT

As a part of the Committee's duties, it is charged with the responsibility of producing a report on executive compensation for inclusion in the Annual Report on Form 10-K and this Proxy Statement. This report is based on the Committee's review of the Compensation Discussion and Analysis and the discussion of its contents with management.

The Committee, based on its review of the Compensation Discussion and Analysis and its discussions with management, recommended to the Board (and the Board has approved and directed) that the Compensation Discussion and Analysis be included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013 and in this Proxy Statement.

Management Performance Committee

Teresa Beck, Chair Laurence M. Downes Bruce A. Williamson

COMPENSATION TABLES

### **COMPENSATION TABLES**

## SUMMARY COMPENSATION TABLE

The following Summary Compensation Table provides compensation information for the named executive officers: the CEO, Chief Financial Officer and the three other most highly compensated executive officers of the Company.

Change in

							Change in		
						Non-Equity	Pension Value		
				Stock	Option	Incentive	and		
Name	Year	Salary	Bonus	Awards <sup>1</sup>	Awards	Plan	Nonqualified		
		(\$)	(\$)			Compensa-	Deferred	All Other	
				(\$)	(\$)	tion <sup>2</sup>	Compensation	Compen-	Total
(a)	(b)	(c)	(d)	(-)	(6)	(\$)	Earnings <sup>3</sup>	sation <sup>4</sup>	(\$)
				(e)	(f)		(\$)	(\$)	
						(g)			(j)
							(h)	(i)	
	2013	768,750	0	2,393,605	0	1,181,925	2,966,083	15,300	7,325,663
Ronald W. Jibson	2012	733,333	0	1,848,841	0	940,688	3,548,143	15,000	7,086,005
	2011	625,000	0	1,410,134	0	963,495	2,143,291	14,700	5,156,620
	2013	374,791	0	484,648	0	345,736	0	15,300	1,220,475
Kevin W. Hadlock	2012	363,875	0	404,455	0	275,170	0	15,000	1,058,500
	2011	353,167	0	477,164	0	350,811	0	13,258	1,194,400
	2013	396,573	0	1,037,516	0	364,844	730,957	15,300	2,545,190
James R. Livsey	2012	383,250	0	866,626	0	342,447	1,171,497	15,000	2,778,820
•	2011	358,333	0						