

AMERISERV FINANCIAL INC /PA/
Form 10-Q
August 04, 2008

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

X

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the period ended June 30, 2008

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transaction period from _____ to _____

Commission File Number 0-11204

AmeriServ Financial, Inc.

(Exact name of registrant as specified in its charter)

Pennsylvania

(State or other jurisdiction of incorporation
or organization)

25-1424278

(I.R.S. Employer Identification No.)

Main & Franklin Streets, P.O. Box 430, Johnstown, PA 15907-0430

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code **(814) 533-5300**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes

No

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, non-accelerated filer or a smaller reporting company. See definition of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

Outstanding at August 1, 2008

Common Stock, par value \$2.50

21,853,387

per share

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Item 1. Financial Statements**AmeriServ Financial, Inc.****CONSOLIDATED BALANCE SHEETS**

(In thousands)

(Unaudited)

| | June 30, <u>2008</u> | December 31, <u>2007</u> |
|---|--------------------------|-----------------------------|
| - | | |
| ASSETS | | |
| Cash and due from depository institutions | \$ 26,097 | \$ 24,715 |
| Interest bearing deposits | <u>185</u> | <u>197</u> |
| Total cash and cash equivalents | 26,282 | 24,912 |
| Investment securities: | | |
| Available for sale | 130,915 | 144,941 |
| Held to maturity (market value \$17,733 on June 30, 2008 and \$18,378 on December 31, 2007) | 17,904 | 18,533 |
| Loans held for sale | 3,753 | 1,060 |
| Loans | 620,501 | 635,566 |
| Less: Unearned income | 456 | 471 |
| Allowance for loan losses | <u>7,963</u> | <u>7,252</u> |
| Net loans | 612,082 | 627,843 |
| Premises and equipment, net | 9,345 | 8,450 |
| Accrued income receivable | 3,797 | 4,032 |
| Goodwill | 13,497 | 13,497 |
| Core deposit intangibles | 541 | 973 |
| Bank owned life insurance | 32,406 | 32,864 |
| Net deferred tax asset | 12,785 | 13,750 |
| Regulatory stock | 5,510 | 7,204 |
| Other assets | <u>8,413</u> | <u>6,819</u> |
| TOTAL ASSETS | <u>\$ 877,230</u> | <u>\$ 904,878</u> |

LIABILITIES

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| | | |
|--|-------------------|-------------------|
| Non-interest bearing deposits | \$ 130,316 | \$ 113,380 |
| Interest bearing deposits | <u>592,597</u> | <u>597,059</u> |
| Total deposits | <u>722,913</u> | <u>710,439</u> |
| Short-term borrowings | 34,332 | 72,210 |
| Advances from Federal Home Loan Bank | 5,882 | 9,905 |
| Guaranteed junior subordinated deferrable interest debentures | <u>13,085</u> | <u>13,085</u> |
| Total borrowed funds | <u>53,299</u> | <u>95,200</u> |
| Other liabilities | <u>8,770</u> | <u>8,945</u> |
| TOTAL LIABILITIES | <u>784,982</u> | <u>814,584</u> |
| STOCKHOLDERS' EQUITY | | |
| Preferred stock, no par value; 2,000,000 shares authorized; there were no shares issued and outstanding for the periods presented | - | - |
| Common stock, par value \$2.50 per share; 30,000,000 shares authorized; 26,296,192 shares issued and 21,850,773 outstanding on June 30, 2008; 26,279,916 shares issued and 22,188,997 outstanding on December 31, 2007 | 65,740 | 65,700 |
| Treasury stock at cost, 4,445,419 shares on June 30, 2008 and 4,090,919 shares for December 31, 2007 | (66,925) | (65,824) |
| Capital surplus | 78,798 | 78,788 |
| Retained earnings | 18,347 | 15,602 |
| Accumulated other comprehensive loss, net | <u>(3,712)</u> | <u>(3,972)</u> |
| TOTAL STOCKHOLDERS' EQUITY | <u>92,248</u> | <u>90,294</u> |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | <u>\$ 877,230</u> | <u>\$ 904,878</u> |

See accompanying notes to unaudited consolidated financial statements.

AmeriServ Financial, Inc.

CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands)

Unaudited

| | Three months ended | | Six months ended | |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
| | June 30, <u>2008</u> | June 30, <u>2007</u> | June 30, <u>2008</u> | June 30, <u>2007</u> |
| INTEREST INCOME | | | | |
| Interest and fees on loans | \$ 9,862 | \$ 10,303 | \$ 20,324 | \$ 20,364 |
| Deposits with banks | 2 | 6 | 8 | 12 |
| Federal funds sold | - | 84 | 4 | 90 |
| Investment securities: | | | | |
| Available for sale | 1,380 | 1,648 | 2,952 | 3,481 |
| Held to maturity | <u>206</u> | <u>267</u> | <u>444</u> | <u>536</u> |
| Total Interest Income | <u>11,450</u> | <u>12,308</u> | <u>23,732</u> | <u>24,483</u> |
| INTEREST EXPENSE | | | | |
| Deposits | 3,861 | 5,931 | 8,360 | 11,630 |
| Short-term borrowings | 208 | 32 | 840 | 252 |
| Advances from Federal Home Loan Bank | 135 | 52 | 271 | 73 |
| Guaranteed junior subordinated deferrable interest | - | - | - | - |
| debentures | <u>280</u> | <u>280</u> | <u>560</u> | <u>560</u> |
| Total Interest Expense | <u>4,484</u> | <u>6,295</u> | <u>10,031</u> | <u>12,515</u> |
| NET INTEREST INCOME | 6,966 | 6,013 | 13,701 | 11,968 |
| Provision for loan losses | <u>1,375</u> | <u>-</u> | <u>1,525</u> | <u>-</u> |
| NET INTEREST INCOME AFTER PROVISION FOR | <u>5,591</u> | <u>6,013</u> | <u>12,176</u> | <u>11,968</u> |
| LOAN LOSSES | | | | |
| NON-INTEREST INCOME | | | | |
| Trust fees | 1,737 | 1,689 | 3,527 | 3,393 |
| Net losses on investment securities | (137) | - | (137) | - |

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| | | | | |
|-------------------------------------|--------------|--------------|--------------|--------------|
| Net gains on loans held for sale | 121 | 79 | 210 | 104 |
| Service charges on deposit accounts | 807 | 636 | 1,541 | 1,221 |
| Investment advisory fees | 218 | 329 | 444 | 431 |
| Bank owned life insurance | 1,923 | 265 | 2,172 | 523 |
| Other income | <u>674</u> | <u>594</u> | <u>1,424</u> | <u>1,153</u> |
| Total Non-Interest Income | <u>5,343</u> | <u>3,592</u> | <u>9,181</u> | <u>6,825</u> |

NON-INTEREST EXPENSE

| | | | | |
|--|--------------|--------------|---------------|---------------|
| Salaries and employee benefits | 4,812 | 4,930 | 9,642 | 9,815 |
| Net occupancy expense | 653 | 615 | 1,314 | 1,279 |
| Equipment expense | 414 | 564 | 845 | 1,110 |
| Professional fees | 910 | 818 | 1,679 | 1,513 |
| Supplies, postage and freight | 317 | 303 | 647 | 581 |
| Miscellaneous taxes and insurance | 344 | 359 | 697 | 723 |
| FDIC deposit insurance expense | 20 | 22 | 42 | 44 |
| FHLB prepayment penalty | 91 | - | 91 | - |
| Amortization of core deposit intangibles | 216 | 216 | 432 | 432 |
| Other expense | <u>1,248</u> | <u>695</u> | <u>2,415</u> | <u>1,698</u> |
| Total Non-Interest Expense | <u>9,025</u> | <u>8,522</u> | <u>17,804</u> | <u>17,195</u> |

PRETAX INCOME

| | | | | |
|--------------------|-----------------|---------------|-----------------|-----------------|
| | 1,909 | 1,083 | 3,553 | 1,598 |
| Income tax expense | <u>393</u> | <u>275</u> | <u>808</u> | <u>362</u> |
| NET INCOME | <u>\$ 1,516</u> | <u>\$ 808</u> | <u>\$ 2,745</u> | <u>\$ 1,236</u> |

PER COMMON SHARE DATA:

Basic:

| | | | | |
|--------------------------------------|---------|---------|---------|---------|
| Net income | \$ 0.07 | \$ 0.04 | \$ 0.13 | \$ 0.06 |
| Average number of shares outstanding | 21,847 | 22,164 | 21,954 | 22,162 |

Diluted:

| | | | | |
|--------------------------------------|---------|---------|---------|---------|
| Net income | \$ 0.07 | \$ 0.04 | \$ 0.13 | \$ 0.06 |
| Average number of shares outstanding | 21,848 | 22,171 | 21,955 | 22,168 |
| Cash dividends declared | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 |

See accompanying notes to unaudited consolidated financial statements.

AmeriServ Financial, Inc.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

Unaudited

| | Six months ended | Six months ended |
|--|----------------------|----------------------|
| | <u>June 30, 2008</u> | <u>June 30, 2007</u> |
| OPERATING ACTIVITIES | | |
| Net income | \$ 2,745 | \$ 1,236 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Provision for loan loss | 1,525 | - |
| Depreciation expense | 740 | 790 |
| Amortization expense of core deposit intangibles | 432 | 433 |
| Net amortization of investment securities | 125 | 203 |
| Net realized losses on investment securities available for sale | 137 | - |
| Net realized gains on loans held for sale | (210) | (104) |
| Amortization of deferred loan fees | (216) | (256) |
| Origination of mortgage loans held for sale | (21,960) | (11,579) |
| Sales of mortgage loans held for sale | 19,477 | 10,174 |
| Decrease in accrued income receivable | 235 | 15 |
| Increase (decrease) in accrued expense payable | (438) | 665 |
| Net (increase) decrease in other assets | (2,202) | 19,474 |
| Net increase in other liabilities | <u>771</u> | <u>3,100</u> |
| Net cash provided by operating activities | <u>1,161</u> | <u>24,151</u> |
| INVESTING ACTIVITIES | | |
| Purchases of investment securities and other short-term investments - available for sale | (47,362) | (9,316) |
| Purchases of investment securities and other short-term investments held to maturity | (4,464) | - |
| Purchases of regulatory stock | (3,000) | (1,382) |
| Proceeds from redemption of regulatory stock | 4,694 | 2,370 |
| Proceeds from sales of investment securities available for sale | 17,377 | - |
| Proceeds from maturities of investment securities available for sale | 42,310 | 35,466 |
| Proceeds from maturities of investment securities held to maturity | 5,057 | 502 |

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| | | |
|--|---------------|----------------|
| Long-term loans originated | (55,248) | (100,196) |
| Principal collected on long-term loans | 69,956 | 101,628 |
| Loans purchased or participated | (2,500) | (19,191) |
| Loans sold or participated | 2,500 | 4,500 |
| Net increase in other short-term loans | (46) | (362) |
| Purchases of premises and equipment | (1,635) | (898) |
| Proceeds from insurance policies | 2,635 | - |
| Acquisition of West Chester Capital Advisors | <u>-</u> | <u>(2,200)</u> |
| Net cash provided by investing activities | <u>30,274</u> | <u>10,921</u> |

FINANCING ACTIVITIES

| | | |
|---|-----------------|-----------------|
| Net increase in deposit accounts | 13,395 | 9,922 |
| Net decrease in other short-term borrowings | (37,878) | (48,757) |
| Principal borrowings on advances from Federal Home Loan Bank | 3,000 | 3,000 |
| Principal repayments on advances from Federal Home Loan Bank | (7,023) | (22) |
| Purchase of treasury stock | (1,101) | - |
| Guaranteed junior subordinated deferrable interest debenture dividends paid | (508) | (508) |
| Proceeds from stock purchase plan | <u>50</u> | <u>61</u> |
| Net cash used in financing activities | <u>(30,065)</u> | <u>(36,304)</u> |

| | | |
|---|------------------|-----------------|
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 1,370 | (1,232) |
| CASH AND CASH EQUIVALENTS AT JANUARY 1 | <u>24,912</u> | <u>23,904</u> |
| CASH AND CASH EQUIVALENTS AT JUNE 30 | <u>\$ 26,282</u> | <u>\$22,672</u> |

See accompanying notes to unaudited consolidated financial statements.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

1.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of AmeriServ Financial, Inc. (the Company) and its wholly-owned subsidiaries, AmeriServ Financial Bank (Bank), AmeriServ Trust and Financial Services Company (Trust Company), and AmeriServ Life Insurance Company (AmeriServ Life). The Bank is a state-chartered full service bank with 18 locations in Pennsylvania. The Trust Company offers a complete range of trust and financial services and administers assets valued at \$1.8 billion that are not recognized on the Company's balance sheet at June 30, 2008. AmeriServ Life is a captive insurance company that engages in underwriting as a reinsurer of credit life and disability insurance.

In addition, the Parent Company is an administrative group that provides support in such areas as audit, finance, investments, loan review, general services, and marketing. Significant intercompany accounts and transactions have been eliminated in preparing the consolidated financial statements.

2.

Basis of Preparation

The unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information. In the opinion of management, all adjustments consisting only of normal recurring entries considered necessary for a fair presentation have been included. They are not, however, necessarily indicative of the results of consolidated operations for a full-year.

For further information, refer to the consolidated financial statements and accompanying notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

3.

Accounting Policies

In December 2007, the FASB issued FAS No. 141 (R)(revised 2007), *Business Combinations* (FAS 141(R)), which establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in an acquiree, including the recognition and measurement of goodwill acquired in a business combination. FAS No. 141(R) is effective for fiscal years beginning on or after December 15, 2008. Earlier adoption is prohibited. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

In February 2008, the FASB issued Staff Position No. 157-1, *Application of FASB Statement No. 157 to FASB Statement No. 13 and Other Accounting Pronouncements That Address Fair Value Measurements for Purposes of Lease Classification or Measurement under Statement 13*, which removed leasing transactions accounted for under FAS No. 13 and related guidance from the scope of FAS No. 157. Also in February 2008, the FASB issued Staff Position No.157-2, *Partial Deferral of the Effective Date of Statement 157*, which deferred the effective date of FAS No. 157 for all nonfinancial assets and nonfinancial liabilities to fiscal years beginning after November 15, 2008. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

In December 2007, the FASB issued FAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51*. FAS No. 160 amends ARB No. 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. Among other requirements, this statement requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. FAS No. 160 is effective for fiscal years beginning on or after December 15, 2008. Earlier adoption is prohibited. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

In March 2008, the FASB issued FAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*, to require enhanced disclosures about derivative instruments and hedging activities. The new standard has revised financial reporting for derivative instruments and hedging activities by requiring more transparency about how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under FAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*; and how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. FAS No. 161 requires disclosure of the fair values of derivative instruments and their gains and losses in a tabular format. It also requires entities to provide more information about their liquidity by requiring disclosure of derivative features that are credit risk-related. Further, it requires cross-referencing within footnotes to enable financial statement users to locate important information about derivative instruments. FAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. The adoption of this standard is not expected to have a material effect on the Company's results of operations or financial position.

In May 2008, the FASB issued FAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles*. FAS No. 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (the GAAP hierarchy). FAS No. 162 will become effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, *The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles*. The Company does not expect the adoption of FAS No. 162 to have a material effect on its results of operations and financial position.

In April 2008, the FASB issued FASB Staff Position No. 142-3, *Determination of the Useful Life of Intangible Assets* (FSP 142-3). FSP 142-3 amends the factors that should be considered in developing assumptions about renewal or extension used in estimating the useful life of a recognized intangible asset under FAS No. 142, *Goodwill and Other Intangible Assets*. This standard is intended to improve the consistency between the useful life of a recognized intangible asset under FAS No. 142 and the period of expected cash flows used to measure the fair value of the asset under FAS No. 141R and other GAAP. FSP 142-3 is effective for financial statements issued for fiscal years beginning after December 15, 2008. The measurement provisions of this standard will apply only to intangible assets of the Company acquired after the effective date.

4.

Earnings Per Common Share

Basic earnings per share include only the weighted average common shares outstanding. Diluted earnings per share include the weighted average common shares outstanding and any potentially dilutive common stock equivalent shares in the calculation. Treasury shares are treated as retired for earnings per share purposes. Options to purchase 220,909 and 216,107 shares of common stock were outstanding as of June 30, 2008 and 2007, respectively, but were not included in the computation of diluted earnings per common share as the options' exercise prices were greater than the average market price of the common stock for the respective periods.

| | Three months ended June 30, June 30, | | Six months ended June 30, June 30, | |
|---|---|---------------|---------------------------------------|-----------------|
| | <u>2008</u> | <u>2007</u> | <u>2008</u> | <u>2007</u> |
| | (In thousands, except per share data) | | | |
| Numerator: | | | | |
| Net Income | <u>\$ 1,516</u> | <u>\$ 808</u> | <u>\$ 2,745</u> | <u>\$ 1,236</u> |
| Denominator: | | | | |
| Weighted average common shares outstanding (basic) | 21,847 | 22,164 | 21,954 | 22,162 |
| Effect of stock options | <u>1</u> | <u>7</u> | <u>1</u> | <u>6</u> |
| Weighted average common shares outstanding (diluted) | <u>21,848</u> | <u>22,171</u> | <u>21,955</u> | <u>22,168</u> |

Earnings per share:

| | | | | |
|---------|--------|--------|--------|--------|
| Basic | \$0.07 | \$0.04 | \$0.13 | \$0.06 |
| Diluted | 0.07 | 0.04 | 0.13 | 0.06 |

5.

Comprehensive Income

For the Company, comprehensive income includes net income and unrealized holding gains and losses from available for sale investment securities and the pension obligation change for the defined benefit plan. The changes in other comprehensive income are reported net of income taxes, as follows (in thousands):

| | Three months ended | | Six months ended | |
|--|-------------------------|-------------------------|-------------------------|-------------------------|
| | June 30, <u>2008</u> | June 30, <u>2007</u> | June 30, <u>2008</u> | June 30, <u>2007</u> |
| Net income | <u>\$ 1,516</u> | <u>\$ 808</u> | <u>\$ 2,745</u> | <u>\$ 1,236</u> |
| Other comprehensive income, before tax: | | | | |
| Pension obligation change for defined benefit plan | 82 | 86 | 165 | 178 |
| Income tax effect | (28) | (27) | (57) | (60) |
| Reclassification adjustment for losses on available for sale securities included in net income | 137 | - | 137 | - |
| Income tax effect | (47) | - | (47) | - |
| Unrealized holding (losses) gains on available for sale securities arising during period | (1,508) | 367 | 93 | 193 |
| Income tax effect | <u>513</u> | <u>(125)</u> | <u>(31)</u> | <u>(66)</u> |
| Other comprehensive income (loss) | <u>(851)</u> | <u>301</u> | <u>260</u> | <u>245</u> |
| Comprehensive income | <u>\$ 665</u> | <u>\$ 1,109</u> | <u>\$ 3,005</u> | <u>\$ 1,481</u> |

6.

Consolidated Statement of Cash Flows

On a consolidated basis, cash and cash equivalents include cash and due from banks, interest-bearing deposits with banks, and federal funds sold. The Company made \$184,000 in income tax payments in the first six months of 2008 as compared to \$38,000 for the first six months of 2007. The Company made total interest payments of \$10,469,000 in the first six months of 2008 compared to \$11,850,000 in the same 2007 period.

7.

Investment Securities

The cost basis and fair values of investment securities are summarized as follows (in thousands):

Investment securities available for sale (AFS):

| June 30, 2008 | Cost <u>Basis</u> | Gross Unrealized <u>Gains</u> | Gross Unrealized <u>Losses</u> | Fair <u>Value</u> |
|--|----------------------|-------------------------------------|--------------------------------------|----------------------|
| U.S. Treasury | \$ 5,004 | \$ 29 | \$ - | \$ 5,033 |
| U.S. Agency | 7,248 | 40 | (20) | 7,268 |
| U.S. Agency mortgage- backed securities | 113,621 | 228 | (1,245) | 112,604 |
| Money market mutual funds and other | <u>6,012</u> | <u>-</u> | <u>(2)</u> | <u>6,010</u> |
| Total | <u>\$131,885</u> | <u>\$ 297</u> | <u>\$(1,267)</u> | <u>\$ 130,915</u> |

Investment securities held to maturity (HTM):

| June 30, 2008 | Cost <u>Basis</u> | Gross Unrealized <u>Gains</u> | Gross Unrealized <u>Losses</u> | Fair <u>Value</u> |
|---------------|----------------------|-------------------------------------|--------------------------------------|----------------------|
|---------------|----------------------|-------------------------------------|--------------------------------------|----------------------|

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| | | | | |
|--|------------------|--------------|-----------------|------------------|
| U.S. Treasury | \$ 3,118 | \$ 74 | \$ - | \$ 3,192 |
| U.S. Agency mortgage-backed securities | 10,036 | - | (125) | 9,911 |
| Other securities | <u>4,750</u> | <u>-</u> | <u>(120)</u> | <u>4,630</u> |
| Total | <u>\$ 17,904</u> | <u>\$ 74</u> | <u>\$ (245)</u> | <u>\$ 17,733</u> |

Investment securities available for sale (AFS):

| December 31, 2007 | Cost <u>Basis</u> | Gross Unrealized <u>Gains</u> | Gross Unrealized <u>Losses</u> | Fair <u>Value</u> |
|--|----------------------|-------------------------------------|--------------------------------------|----------------------|
| U.S. Treasury | \$ 6,006 | \$ 5 | \$ - | \$ 6,011 |
| U.S. Agency | 38,041 | 44 | (12) | 38,073 |
| U.S. Agency mortgage-backed securities | 98,484 | 105 | (1,328) | 97,261 |
| Money market mutual funds and other | <u>3,598</u> | <u>-</u> | <u>(2)</u> | <u>3,596</u> |
| Total | <u>\$146,129</u> | <u>\$ 154</u> | <u>\$ (1,342)</u> | <u>\$ 144,941</u> |

Investment securities held to maturity (HTM):

| December 31, 2007 | Cost <u>Basis</u> | Gross Unrealized <u>Gains</u> | Gross Unrealized <u>Losses</u> | Fair <u>Value</u> |
|--|----------------------|-------------------------------------|--------------------------------------|----------------------|
| U.S. Treasury | \$ 3,153 | \$ 55 | \$ - | \$ 3,208 |
| U.S. Agency | 3,473 | 23 | - | 3,496 |
| U.S. Agency mortgage-backed securities | 6,157 | 13 | - | 6,170 |
| Other securities | <u>5,750</u> | <u>-</u> | <u>(246)</u> | <u>5,504</u> |
| Total | <u>\$ 18,533</u> | <u>\$ 91</u> | <u>\$ (246)</u> | <u>\$ 18,378</u> |

Maintaining investment quality is a primary objective of the Company's investment policy which, subject to certain limited exceptions, prohibits the purchase of any investment security below a Moody's Investor's Service or Standard & Poor's rating of "A." At June 30, 2008 and December 31, 2007, 92.8% and 94.3% of the portfolio was rated "AAA", respectively. Less than 1% of the portfolio was rated below A or unrated at June 30, 2008 and December 31, 2007. At June 30, 2008, the Company's consolidated investment securities portfolio had a modified duration of approximately 3.0 years. The Company has no exposure to sub-prime mortgage loans in either the loan or investment portfolios.

The following tables present information concerning investments with unrealized losses as of June 30, 2008 and December 31, 2007 (in thousands):

Investment securities available for sale:

| June 30, 2008 | <u>Less than 12 months</u> | | <u>12 months or longer</u> | | <u>Total</u> | |
|--|----------------------------|-----------------|----------------------------|-----------------|------------------|-------------------|
| | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| | <u>Value</u> | <u>Losses</u> | <u>Value</u> | <u>Losses</u> | <u>Value</u> | <u>Losses</u> |
| U.S. Agency | \$ 1,980 | \$ (20) | \$ - | \$ - | \$ 1,980 | \$ (20) |
| U.S. Agency mortgage-backed securities | 70,656 | (848) | 15,276 | (397) | 85,932 | (1,245) |
| Other | <u>23</u> | <u>(2)</u> | <u>-</u> | <u>-</u> | <u>23</u> | <u>(2)</u> |
| Total | <u>\$ 72,659</u> | <u>\$ (870)</u> | <u>\$ 15,276</u> | <u>\$ (397)</u> | <u>\$ 87,935</u> | <u>\$ (1,267)</u> |

Investment securities held to maturity:

| June 30, 2008 | <u>Less than 12 months</u> | | <u>12 months or longer</u> | | <u>Total</u> | |
|--|----------------------------|-----------------|----------------------------|-----------------|------------------|-----------------|
| | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| | <u>Value</u> | <u>Losses</u> | <u>Value</u> | <u>Losses</u> | <u>Value</u> | <u>Losses</u> |
| U.S. Agency mortgage-backed securities | \$ 9,911 | \$ (125) | \$ - | \$ - | \$ 9,911 | \$ (125) |
| Other | <u>-</u> | <u>-</u> | <u>4,630</u> | <u>(120)</u> | <u>4,630</u> | <u>(120)</u> |
| Total | <u>\$ 9,911</u> | <u>\$ (125)</u> | <u>\$ 4,630</u> | <u>\$ (120)</u> | <u>\$ 14,541</u> | <u>\$ (245)</u> |

Investment securities available for sale:

| December 31, 2007 | <u>Less than 12 months</u> | | <u>12 months or longer</u> | | <u>Total</u> | |
|--|----------------------------|----------------|----------------------------|-------------------|-------------------|-------------------|
| | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| | <u>Value</u> | <u>Losses</u> | <u>Value</u> | <u>Losses</u> | <u>Value</u> | <u>Losses</u> |
| U.S. Agency | \$ - | \$ - | \$ 25,963 | \$ (12) | \$ 25,963 | \$ (12) |
| U.S. Agency mortgage-backed securities | 4,388 | (31) | 81,085 | (1,297) | 85,473 | (1,328) |
| Other | <u>22</u> | <u>(2)</u> | <u>-</u> | <u>-</u> | <u>22</u> | <u>(2)</u> |
| Total | <u>\$ 4,410</u> | <u>\$ (33)</u> | <u>\$ 107,048</u> | <u>\$ (1,309)</u> | <u>\$ 111,458</u> | <u>\$ (1,342)</u> |

Investment securities held to maturity:

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| December 31, 2007 | <u>Less than 12 months</u> | | <u>12 months or longer</u> | | <u>Total</u> | |
|-------------------|----------------------------|---------------|----------------------------|---------------|--------------|---------------|
| | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| | <u>Value</u> | <u>Losses</u> | <u>Value</u> | <u>Losses</u> | <u>Value</u> | <u>Losses</u> |
| Other | \$ - | \$ - | \$5,504 | \$ (246) | \$ 5,504 | \$ (246) |
| Total | \$ - | \$ - | \$5,504 | \$ (246) | \$ 5,504 | \$ (246) |

For fixed maturity investments with unrealized losses due to changes in market interest rates where the Company has the ability to hold the investment for a period of time sufficient to allow a market recovery, declines in value below cost are not assumed to be other than temporary. There are 39 positions that are considered temporarily impaired at June 30, 2008. The Company reviews its position quarterly and has asserted that at June 30, 2008, the declines outlined in the above table represent temporary declines and the Company does have the ability to hold those securities to maturity or to allow a market recovery.

In the first quarter of 2008, the Company adopted FASB Statement 157. Statement 157 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the parameters that market participants would use in pricing and asset or liability.

Securities classified as available for sale are reported at fair value utilizing Level 2 inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quoted market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. This applies to all available for sale securities except U.S. Treasury securities which are considered to be Level 1.

Assets Measured on a Recurring Basis

Assets measured at fair value on a recurring basis are summarized below (in thousands):

| | <u>Fair Value Measurements at June 30, 2008 Using</u> | | | |
|----------------------------------|---|--|--|---|
| | <u>Total</u> | Quoted Prices in Active Markets for Identical Assets <u>(Level 1)</u> | Significant Other Observable Inputs <u>(Level 2)</u> | Significant Unobservable Inputs <u>(Level 3)</u> |
| Assets: | | | | |
| Available for sale securities | \$130,915 | \$ 5,056 | \$ 125,859 | \$ - |

8.

Loans

The loan portfolio of the Company consists of the following (in thousands):

| | June 30, <u>2008</u> | December 31, <u>2007</u> |
|---|-------------------------|-----------------------------|
| Commercial | \$ 106,100 | \$ 118,936 |
| Commercial loans secured by real estate | 285,564 | 285,115 |
| Real estate mortgage | 211,985 | 214,839 |
| Consumer | <u>16,852</u> | <u>16,676</u> |
| Total loans | 620,501 | 635,566 |
| Less: Unearned income | <u>456</u> | <u>471</u> |
| Loans, net of unearned income | <u>\$ 620,045</u> | <u>\$ 635,095</u> |

Real estate-construction loans comprised 6.1%, and 5.5% of total loans, net of unearned income, at June 30, 2008 and December 31, 2007, respectively. The Company has no direct credit exposure to foreign countries or sub-prime mortgage loans.

9.

Allowance for Loan Losses

An analysis of the changes in the allowance for loan losses follows (in thousands, except ratios):

| | Three months ended | | Six months ended | |
|---|-------------------------|-------------------------|-------------------------|-------------------------|
| | June 30, <u>2008</u> | June 30, <u>2007</u> | June 30, <u>2008</u> | June 30, <u>2007</u> |
| Balance at beginning of period | \$ 7,309 | \$ 8,010 | \$ 7,252 | \$ 8,092 |
| Charge-offs: | | | | |
| Commercial | (100) | (50) | (106) | (59) |
| Commercial loans secured by real estate | (791) | (12) | (791) | (12) |
| Real estate-mortgage | (83) | (53) | (121) | (63) |
| Consumer | <u>(95)</u> | <u>(46)</u> | <u>(182)</u> | <u>(170)</u> |
| Total charge-offs | <u>(1,069)</u> | <u>(161)</u> | <u>(1,200)</u> | <u>(304)</u> |
| Recoveries: | | | | |
| Commercial | 289 | 24 | 294 | 37 |
| Commercial loans secured by real estate | 23 | 14 | 29 | 27 |
| Real estate-mortgage | 20 | 1 | 21 | 10 |
| Consumer | <u>16</u> | <u>23</u> | <u>42</u> | <u>49</u> |
| Total recoveries | <u>348</u> | <u>62</u> | <u>386</u> | <u>123</u> |
| Net charge-offs | (721) | (99) | (814) | (181) |
| Provision for loan losses | <u>1,375</u> | <u>-</u> | <u>1,525</u> | <u>-</u> |
| Balance at end of period | <u>\$ 7,963</u> | <u>\$ 7,911</u> | <u>\$ 7,963</u> | <u>\$ 7,911</u> |
| As a percent of average loans and loans held | | | | |
| for sale, net of unearned income: | | | | |
| Annualized net charge-offs | 0.46% | 0.07% | 0.26% | 0.06% |
| Annualized provision for loan losses | 0.89 | - | 0.49 | - |

| | | | | |
|---|----------|----------|----------|----------|
| Allowance as a percent of loans and loans held for sale, net of unearned income at period end | 1.28 | 1.31 | 1.28 | 1.31 |
| Total classified loans | \$14,471 | \$12,644 | \$14,471 | \$12,644 |

10.

Non-performing Assets

The following table presents information concerning non-performing assets (in thousands, except percentages):

| | June 30, <u>2008</u> | December 31, <u>2007</u> |
|--|-------------------------|-----------------------------|
| <u>Non-accrual loans</u> | | |
| Commercial | \$ 1,222 | \$ 3,553 |
| Commercial loans secured by real estate | 179 | 225 |
| Real estate-mortgage | 760 | 875 |
| Consumer | <u>448</u> | <u>585</u> |
| Total | <u>2,609</u> | <u>5,238</u> |
| <u>Past due 90 days or more and still accruing</u> | | |
| Commercial loans secured by real estate | <u>260</u> | <u>-</u> |
| Total | <u>260</u> | <u>-</u> |
| <u>Other real estate owned</u> | | |
| Commercial loans secured by real estate | 701 | - |
| Real estate-mortgage | <u>147</u> | <u>42</u> |
| Total | <u>848</u> | <u>42</u> |
| Total non-performing assets | <u>\$ 3,717</u> | <u>\$ 5,280</u> |
| Total non-performing assets as a percent of loans and loans held for sale, net of unearned income, | | |
| and other real estate owned | 0.60% | 0.83% |
| Total restructured loans | \$ 1,210 | \$ 1,217 |

The Company is unaware of any additional loans which are required either to be charged-off or added to the non-performing asset totals disclosed above. Other real estate owned is recorded at the lower of 1) fair value minus estimated costs to sell, or 2) carrying cost.

The following table sets forth, for the periods indicated, (i) the gross interest income that would have been recorded if non-accrual loans had been current in accordance with their original terms and had been outstanding throughout the period or since origination if held for part of the period, (ii) the amount of interest income actually recorded on such loans, and (iii) the net (increase) reduction in interest income attributable to such loans (in thousands).

| | Three months ended | | Six months ended | |
|-----------------------------------|--------------------|--------------|------------------|--------------|
| | June 30, | | June 30, | |
| | <u>2008</u> | <u>2007</u> | <u>2008</u> | <u>2007</u> |
| Interest income due in accordance | | | | |
| with original terms | \$ 44 | \$ 48 | \$ 97 | \$ 81 |
| Interest income recorded | <u>-</u> | <u>-</u> | <u>-</u> | <u>(18)</u> |
| Net reduction in interest income | <u>\$ 44</u> | <u>\$ 48</u> | <u>\$ 97</u> | <u>\$ 63</u> |

11.

Federal Home Loan Bank Borrowings

Total Federal Home Loan Bank (FHLB) borrowings and advances consist of the following at June 30, 2008, (in thousands, except percentages):

| <u>Type</u> | <u>Maturing</u> | <u>Amount</u> | <u>Weighted Average Rate</u> |
|-----------------------|-----------------|------------------|----------------------------------|
| Open Repo Plus | Overnight | \$ 34,332 | 2.94% |
| Advances | 2009 | 3,004 | 4.17 |
| | 2010 | 2,000 | 3.40 |
| | 2011 and after | <u>878</u> | 6.44 |
| | | <u>5,882</u> | 4.25 |
| Total FHLB borrowings | | <u>\$ 40,214</u> | 3.13% |

The rate on Open Repo Plus advances can change daily, while the rate on the advances is fixed until the maturity of the advance.

12.

Regulatory Matters

The Company is subject to various capital requirements administered by the federal banking agencies. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company must meet specific capital guidelines that involve quantitative measures of the Company's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. As of June 30, 2008, the Federal Reserve categorized the Company as Well Capitalized under the regulatory framework for prompt corrective action. The Company believes that no conditions or events have occurred that would change this conclusion. To be categorized as well capitalized, the Company must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table.

| <u>June 30, 2008</u> | Actual | | For Capital Adequacy Purposes | | To Be Well Capitalized Under Prompt Corrective Action Provisions | |
|----------------------------|-------------------------------|--------------|----------------------------------|--------------|--|--------------|
| | <u>Amount</u> | <u>Ratio</u> | <u>Amount</u> | <u>Ratio</u> | <u>Amount</u> | <u>Ratio</u> |
| | (In thousands, except ratios) | | | | | |
| Total Capital (to Risk | | | | | | |
| W e i g h t e d Assets) | | | | | | |
| Consolidated | \$ 96,506 | 14.66% | \$ 55,353 | 8.00% | \$ 69,191 | 10.00% |
| Bank | 84,842 | 13.09 | 51,870 | 8.00 | 64,837 | 10.00 |
| Tier 1 Capital (to Risk | | | | | | |
| W e i g h t e d Assets) | | | | | | |
| Consolidated | 88,276 | 13.41 | 27,676 | 4.00 | 41,514 | 6.00 |
| Bank | 76,734 | 11.83 | 25,935 | 4.00 | 38,902 | 6.00 |
| Tier 1 Capital (to | | | | | | |

| | | | | | | |
|-----------------|--------|-------|--------|------|--------|------|
| Average Assets) | | | | | | |
| Consolidated | 88,276 | 10.47 | 33,737 | 4.00 | 42,172 | 5.00 |
| Bank | 76,734 | 9.23 | 33,261 | 4.00 | 41,576 | 5.00 |

13.

Segment Results

The financial performance of the Company is also monitored by an internal funds transfer pricing profitability measurement system which produces line of business results and key performance measures. The Company's major business units include retail banking, commercial lending, trust, and investment/parent. The reported results reflect the underlying economics of the business segments. Expenses for centrally provided services are allocated based upon the cost and estimated usage of those services. The businesses are match-funded and interest rate risk is centrally managed and accounted for within the investment/parent business segment. The key performance measure the Company focuses on for each business segment is net income contribution.

Retail banking includes the deposit-gathering branch franchise, lending to both individuals and small businesses, and financial services. Lending activities include residential mortgage loans, direct consumer loans, and small business commercial loans. Financial services include the sale of mutual funds, annuities, and insurance products. Commercial lending to businesses includes commercial loans, and commercial real-estate loans. The trust segment has two primary business divisions, traditional trust and union collective investment funds. Traditional trust includes personal trust products and services such as personal portfolio investment management, estate planning and administration, custodial services and pre-need trusts. Also, institutional trust products and services such as 401(k) plans, defined benefit and defined contribution employee benefit plans, and individual retirement accounts are included in this segment. The union collective investment funds, namely the ERECT and BUILD Funds are designed to invest union pension dollars in construction projects that utilize union labor. The financial results of the recently acquired WCCA, an investment advisory firm, have been incorporated into the trust segment beginning March 7, 2007. The investment/parent includes the net results of investment securities and borrowing activities, general corporate expenses not allocated to the business segments, interest expense on the guaranteed junior subordinated deferrable interest debentures, and centralized interest rate risk management. Inter-segment revenues were not material.

The contribution of the major business segments to the consolidated results of operations for the three and six months ended June 30, 2008 and 2007 were as follows (in thousands):

| | Three months ended | | Six months ended | | June 30, 2008 |
|----------------|----------------------|------------------------------------|----------------------|------------------------------------|---------------------|
| | June 30, 2008 | | June 30, 2008 | | |
| | <u>Total revenue</u> | <u>Net income</u> <u>(loss)</u> | <u>Total revenue</u> | <u>Net income</u> <u>(loss)</u> | <u>Total assets</u> |
| Retail banking | \$ 7,320 | \$ 1,346 | \$ 13,128 | \$ 1,726 | \$ 332,466 |

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| | | | | | |
|--------------------|------------------|-----------------|------------------|-----------------|-------------------|
| Commercial lending | 2,800 | 188 | 5,418 | 918 | 392,781 |
| Trust | 1,972 | 352 | 4,013 | 815 | 3,164 |
| Investment/Parent | <u>217</u> | <u>(370)</u> | <u>323</u> | <u>(714)</u> | <u>148,819</u> |
| Total | <u>\$ 12,309</u> | <u>\$ 1,516</u> | <u>\$ 22,882</u> | <u>\$ 2,745</u> | <u>\$ 877,230</u> |

| | Three months ended | | Six months ended | | June 30, 2007 |
|--------------------|----------------------|------------------------------------|----------------------|------------------------------------|---------------------|
| | June 30, 2007 | | June 30, 2007 | | |
| | <u>Total revenue</u> | <u>Net income</u> <u>(loss)</u> | <u>Total revenue</u> | <u>Net income</u> <u>(loss)</u> | <u>Total assets</u> |
| Retail banking | \$ 6,014 | \$ 406 | \$ 11,978 | \$ 765 | \$ 328,887 |
| Commercial lending | 2,401 | 866 | 4,574 | 1,496 | 370,004 |
| Trust | 2,065 | 452 | 3,910 | 891 | 2,761 |
| Investment/Parent | <u>(875)</u> | <u>(916)</u> | <u>(1,669)</u> | <u>(1,916)</u> | <u>174,508</u> |
| Total | <u>\$ 9,605</u> | <u>\$ 808</u> | <u>\$ 18,793</u> | <u>\$ 1,236</u> | <u>\$ 876,160</u> |

14.

Commitments and Contingent Liabilities

The Company's exposure to credit loss in the event of nonperformance by the other party to these commitments to extend credit and standby letters of credit is represented by their contractual amounts. The Bank uses the same credit and collateral policies in making commitments and conditional obligations as for all other lending. The Company had various outstanding commitments to extend credit approximating \$109.1 million and standby letters of credit of \$7.9 million as of June 30, 2008.

Additionally, the Company is also subject to a number of asserted and unasserted potential claims encountered in the normal course of business. In the opinion of the Company, neither the resolution of these claims nor the funding of these credit commitments will have a material adverse effect on the Company's consolidated financial position or results of operation or cash flows.

15.

Pension Benefits

The Company has a noncontributory defined benefit pension plan covering all employees who work at least 1,000 hours per year. The benefits of the plan are based upon the employee's years of service and average annual earnings

for the highest five consecutive calendar years during the final ten year period of employment. Plan assets are primarily debt securities (including U.S. Treasury and Agency securities, corporate notes and bonds), listed common stocks (including shares of AmeriServ Financial, Inc. common stock which is limited to 10% of the plans assets), mutual funds, and short-term cash equivalent instruments.

| | Three months ended | | Six months ended | |
|---|--------------------|---------------|------------------|---------------|
| | June 30, | | June 30, | |
| | <u>2008</u> | <u>2007</u> | <u>2008</u> | <u>2007</u> |
| Components of net periodic benefit cost | | | | |
| Service cost | \$ 241 | \$ 230 | \$ 482 | \$ 464 |
| Interest cost | 233 | 218 | 465 | 440 |
| Expected return on plan assets | (309) | (284) | (619) | (573) |
| Amortization of prior year service cost | 1 | 1 | 2 | 2 |
| Amortization of transition asset | (4) | (5) | (8) | (9) |
| Recognized net actuarial loss | <u>85</u> | <u>90</u> | <u>171</u> | <u>185</u> |
| Net periodic pension cost | <u>\$ 247</u> | <u>\$ 250</u> | <u>\$ 493</u> | <u>\$ 509</u> |

16.

West Chester Capital Advisors Acquisition

The Company announced on January 22, 2007, that it had signed a Definitive Agreement to acquire West Chester Capital Advisors (WCCA) of West Chester, Pennsylvania. WCCA is a registered investment advisor with expertise in large cap stocks, and at June 30, 2008 had \$150 million in assets under management. WCCA was formed in 1994.

The acquisition was completed on March 7, 2007. WCCA is a wholly owned subsidiary of AmeriServ Financial Bank. Because the acquisition was a cash transaction, the Company did not issue any stock to execute the purchase. The purchase price paid by AmeriServ Financial Bank to the Sellers for all the capital stock of WCCA was \$4,000,000. This amount consisted of: (a) \$2,200,000 paid at closing in immediately available funds, and (b) a deferred payment of up to \$1,800,000 to be paid as follows: (A) up to \$1,000,000 payable 30 months after closing, and (B) up to \$800,000 payable 48 months after closing, in each case, subject to proportionate reduction if revenues of WCCA as of those dates is less than \$1,360,000.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS ("M.D. & A.")

2008 SECOND QUARTER SUMMARY OVERVIEW ..The second quarter of 2008 represented another positive chapter to the AmeriServ Turnaround effort. It was encouraging to note that the reported net income of \$1,516,000 or \$0.07 per share represented an 88% increase over the same period in 2007 and a 23% increase over the first quarter of 2008. AmeriServ, through the first six months of 2008, has now reported an increase in net income of \$1.5 million or 122% over the first six months of 2007. This means that earnings per share in 2008 have been thirteen cents as compared with six cents in 2007. The improved performance level was achieved during one of the most difficult economic periods in recent years.

AmeriServ has maintained a conservative balance sheet since the significant balance sheet restructuring actions implemented in 2004 and 2005. AmeriServ was well positioned for the revised interest policy that the Federal Reserve has followed in the first six months of 2008. This positioning has resulted in a 26 basis point increase in the net interest margin during the second quarter supplementing the 24 basis point margin increase recorded in the first quarter of 2008. During this second quarter net interest income grew stronger as did non-interest income which demonstrated core growth and was supplemented by an unusually high level of income from Bank Owned Life Insurance (BOLI). AmeriServ has maintained a BOLI program for several years. During the second quarter, the Company received death benefit payments on two former officers that were \$1.6 million greater than the carrying value of the policies. Service charges were strong and Trust fees were 4% higher than 2007. AmeriServ also took advantage of market conditions to adjust both its investment portfolio and its Federal Home Loan Bank borrowings to increase future net interest income.

While it is good to be able to report a continuation of the Turnaround it would be an understatement to consider economic conditions during the second quarter as anything but very troubled. The steady drumbeat in the daily news reports has moved well beyond the Sub-Prime Mortgage Crisis. The economy now is contending with an upward spiral in energy costs, global inflation in food prices, increases in unemployment and a growing momentum of mortgage defaults and foreclosures. The toll these events are having on financial institutions and banks is very disturbing. The troubles have unsettled equity markets and bond markets creating a widespread crisis in confidence. These events have created an increased level of vigilance at AmeriServ.

We stated earlier that AmeriServ has maintained a conservative position since the balance sheet restructurings. In the second quarter this has meant that the Company has permitted some higher rate deposits to leave the Bank. It has also meant that while credit standards remain fair and responsive to customer needs weaker credits are being monitored more closely. During the second quarter the AmeriServ allowance for loan losses was increased by \$654,000, almost equaling the \$667,000 increase in non-performing assets. AmeriServ finished the second quarter with a loan loss allowance which was 214% of non-performing assets. Additionally, during the second quarter AmeriServ reduced its Federal Home Loan Bank borrowings to just 4.6% of total assets and continued to maintain capital ratios in line with industry standards and well above regulatory requirements.

It is important to mention that it has been strict adherence to the Strategic Plan offered by management to the Board in 2006 that has produced increases in net income in five consecutive quarters. The senior staff has now begun a series of sessions to extend that Strategic Plan for three more years through 2011. We recognize that while progress has been made AmeriServ still trails its peer s financial performance. The plan which was created in the strong economy of 2005 and 2006 must be re-examined to be certain that it fits the much grimmer realities of 2008. Yet the extended Plan must still focus on improving performance while keeping the franchise strong.

We have said that AmeriServ has strong capital ratios and a reduced level of balance sheet risk. But these troubled times seem to require even more than just normal vigilance. Therefore AmeriServ has positioned itself to build liquidity and capital by electing to not activate its stock buyback program during the second quarter. This added strength provides for an extra layer of safety and also could provide the strength to resource a pro-active strategy when the inevitable recovery period begins. At this point in 2008, AmeriServ has a bank which is growing stronger each day and a Trust company which has grown in size and profitability for five consecutive years. Therefore it is our intent to continue to build a sound and solid community bank, to continue to resource the growth of the Trust company and to be alert for opportunities to find a way to benefit from the difficulties that have spread through the banking industry.

THREE MONTHS ENDED JUNE 30, 2008 VS. THREE MONTHS ENDED JUNE 30, 2007

.....**PERFORMANCE OVERVIEW**.....The following table summarizes some of the Company's key performance indicators (in thousands, except per share and ratios).

| | Three months ended <u>June 30, 2008</u> | Three months ended <u>June 30, 2007</u> |
|---------------------------------------|--|--|
| Net income | \$ 1,516 | \$ 808 |
| Diluted earnings per share | 0.07 | 0.04 |
| Return on average assets (annualized) | 0.71% | 0.37% |
| Return on average equity (annualized) | 6.64% | 3.79% |

The Company reported net income of \$1.5 million or \$0.07 per diluted share for the second quarter of 2008. This represents an increase of \$708,000 or 88% over the second quarter 2007 net income of \$808,000 or \$0.04 per diluted share. Our conservative balance sheet positioning allowed AmeriServ Financial to report improved financial performance during a period of turmoil within the banking industry and financial markets. The growth in earnings was driven by increased net interest income and higher non-interest revenue which more than offset an increased provision for loan losses and higher non-interest expenses.

.....**NET INTEREST INCOME AND MARGIN**.....The Company's net interest income represents the amount by which interest income on average earning assets exceeds interest paid on average interest bearing liabilities. Net interest income is a primary source of the Company's earnings; it is

affected by interest rate fluctuations as well as changes in the amount and mix of average earning assets and average interest bearing liabilities. The following table compares the Company's net interest income performance for the second quarter of 2008 to the second quarter of 2007 (in thousands, except percentages):

| | Three months ended | Three months ended | | |
|----------------------|----------------------|----------------------|----------------|-----------------|
| | <u>June 30, 2008</u> | <u>June 30, 2007</u> | <u>Change</u> | <u>% Change</u> |
| Interest income | \$ 11,450 | \$ 12,308 | \$ (858) | (7.0)% |
| Interest expense | <u>4,484</u> | <u>6,295</u> | <u>(1,811)</u> | (28.8) |
| Net interest income | <u>\$ 6,966</u> | <u>\$ 6,013</u> | <u>\$ 953</u> | 15.8 |
| Net interest margin | 3.58% | 3.01% | 0.57 | N/M |
| N/M - not meaningful | | | | |

The Company's net interest income in the second quarter of 2008 increased by \$953,000 or 15.8% from the prior year's second quarter and the net interest margin was up by 57 basis points over the same comparative period. The Company's balance sheet positioning allowed it to benefit from the significant Federal Reserve reductions in short-term interest rates and the return to a more traditional positively sloped yield curve. As a result of these changes, the Company's interest expense on deposits and borrowings declined at a faster rate than the interest income

on loans and investment securities. These factors, combined with greater average loans outstanding over the past 12 months, caused the increased net interest income and margin in the second quarter of 2008. Total loans averaged \$621 million in the second quarter of 2008, an increase of \$22 million or 3.7% over the second quarter of 2007. Overall, net interest income has now increased for six consecutive quarters and the Company believes its balance sheet is well positioned for a continued lower interest rate environment in 2008.

....COMPONENT CHANGES IN NET INTEREST INCOME.. Regarding the separate components of net interest income, the Company's total interest income for the second quarter of 2008 decreased by \$858,000 when compared to the same 2007 quarter. This decrease was due to an \$18.0 million decrease in average earning assets and a 30 basis point decrease in the earning asset yield to 5.91%. Within the earning asset base, the yield on the total loan portfolio decreased by 52 basis points to 6.29% and reflects the lower interest rate environment in 2008 as the Federal Reserve has reduced the federal funds rate by 325 basis points to 2.0% since last year's second quarter. The total investment securities yield, however, has increased by 14 basis points to 4.32%. The Company took advantage of the positively sloped yield curve to position the investment portfolio for better future earnings by selling some of the lower yielding securities in the portfolio at a loss and replacing them with higher yielding securities with a modestly longer duration.

The \$18.0 million decrease in the volume of average earning assets was due to a \$33.4 million or 18.2% decrease in average investment securities partially offset by a \$22.0 million or 3.7% increase in average loans. This loan growth was driven by increased commercial and commercial real estate loans as a result of successful new business development efforts. The decline in investment securities was caused by the call of certain agency securities and ongoing cash flow from mortgage-backed securities. The Company has elected to utilize this cash from lower yielding investment securities to fund higher yielding loans in an effort to increase the Company's earning asset yield.

The Company's total interest expense for the second quarter of 2008 decreased by \$1.8 million or 28.8% when compared to the same 2007 quarter. This decrease in interest expense was due to a lower cost of funds as the cost of both deposits and borrowings dropped. The total cost of funds for the second quarter of 2008 declined by 96 basis points to 2.76% and was driven down by lower short-term interest rates and a more favorable funding mix in the second quarter of 2008. Specifically, total average interest bearing deposits decreased by \$67.1 million or 10.2% due entirely to a decline in Trust Company specialty deposits related to the Erect and Build Funds as wholesale borrowings provided the Company with a lower cost funding source than these deposits in the second quarter of 2008. Additionally, the Company's funding mix also benefited from a \$4.3 million increase in non-interest bearing demand deposits.

The table that follows provides an analysis of net interest income on a tax-equivalent basis for the three month periods ended June 30, 2008 and June 30, 2007 setting forth (i) average assets, liabilities, and stockholders' equity, (ii) interest income earned on interest earning assets and interest expense paid on interest bearing liabilities, (iii) average yields earned on interest earning assets and average rates paid on interest bearing liabilities, (iv) AmeriServ Financial's interest rate spread (the difference between the average yield earned on interest earning assets and the average rate paid on interest bearing liabilities), and (v) AmeriServ Financial's net interest margin (net interest income as a percentage of average total interest earning assets). For purposes of these tables, loan balances do not include non-accrual loans, but interest income on loans includes loan fees or amortization of such fees which have been deferred, as well as, interest recorded on non-accrual loans as cash is received. Additionally, a tax rate of 34% is used to compute tax-equivalent yields.

Three months ended June 30 (In thousands, except percentages)

| | <u>2008</u> | | | <u>2007</u> | | |
|---------------------------------|------------------|----------------|-------------|------------------|----------------|-------------|
| | Average | Interest | Yield/ | Average | Interest | Yield/ |
| | <u>Balance</u> | <u>Income/</u> | <u>Rate</u> | <u>Balance</u> | <u>Income/</u> | <u>Rate</u> |
| | | <u>Expense</u> | | | <u>Expense</u> | |
| Interest earning assets: | | | | | | |
| Loans and loans held for sale, | | | | | | |
| net of unearned income | \$621,395 | \$ 9,883 | 6.29 % | \$599,395 | \$ 10,325 | 6.81 % |
| Deposits with banks | 446 | 2 | 1.77 | 666 | 6 | 3.55 |
| Federal funds sold | - | - | - | 6,355 | 84 | 5.20 |
| Investment securities AFS | 132,915 | 1,380 | 4.24 | 162,469 | 1,648 | 4.06 |
| Investment securities HTM | <u>16,974</u> | <u>206</u> | 4.85 | <u>20,824</u> | <u>267</u> | 5.13 |
| Total investment securities | <u>149,889</u> | <u>1,586</u> | 4.32 | <u>183,293</u> | <u>1,915</u> | 4.18 |
| Total interest earning | | | | | | |
| assets/interest income | 771,730 | 11,471 | 5.91 | 789,709 | 12,330 | 6.21 |
| Non-interest earning assets: | | | | | | |
| Cash and due from banks | 17,056 | | | 17,445 | | |
| Premises and equipment | 9,101 | | | 8,822 | | |
| Other assets | 72,596 | | | 71,021 | | |
| Allowance for loan losses | <u>(7,350)</u> | | | <u>(7,971)</u> | | |
| TOTAL ASSETS | <u>\$863,133</u> | | | <u>\$879,026</u> | | |
| Interest bearing liabilities: | | | | | | |
| Interest bearing deposits: | | | | | | |
| Interest bearing demand | \$ 65,495 | \$ 154 | 0.94 % | \$ 56,250 | \$ 171 | 1.21 % |
| Savings | 70,976 | 134 | 0.76 | 73,640 | 139 | 0.76 |
| Money markets | 105,308 | 548 | 2.09 | 183,911 | 1,818 | 3.96 |
| Other time | <u>350,229</u> | <u>3,024</u> | 3.46 | <u>345,285</u> | <u>3,803</u> | 4.42 |
| Total interest bearing deposits | 592,008 | 3,860 | 2.62 | 659,086 | 5,931 | 3.61 |
| Short-term borrowings: | | | | | | |
| Federal funds purchased, | | | | | | |
| securities sold under | | | | | | |
| agreements to repurchase and | | | | | | |
| other short-term borrowings | | | | | | |
| | 35,822 | 209 | 2.30 | 2,367 | 32 | 5.29 |
| Advances from Federal | | | | | | |

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| | | | | | | |
|--|------------------|-----------------|--------|------------------|-----------------|--------|
| Home Loan Bank | 11,822 | 135 | 4.60 | 3,930 | 52 | 5.30 |
| Guaranteed junior subordinated deferrable interest debentures | <u>13,085</u> | <u>280</u> | 8.57 | <u>13,085</u> | <u>280</u> | 8.57 |
| Total interest bearing | | | | | | |
| liabilities/interest expense | 652,737 | 4,484 | 2.76 | 678,468 | 6,295 | 3.72 |
| Non-interest bearing liabilities: | | | | | | |
| Demand deposits | 109,316 | | | 105,055 | | |
| Other liabilities | 9,220 | | | 9,956 | | |
| Stockholders' equity | <u>91,860</u> | | | <u>85,547</u> | | |
| TOTAL LIABILITIES AND | | | | | | |
| STOCKHOLDERS' EQUITY | <u>\$863,133</u> | | | <u>\$879,026</u> | | |
| Interest rate spread | | | 3.15 | | | 2.49 |
| Net interest income/ | | | | | | |
| Net interest margin | | 6,987 | 3.58 % | | 6,035 | 3.01 % |
| Tax-equivalent adjustment | | <u>(21)</u> | | | <u>(22)</u> | |
| Net Interest Income | | <u>\$ 6,966</u> | | | <u>\$ 6,013</u> | |

..PROVISION FOR LOAN LOSSES..... The Company recorded a \$1,375,000 provision for loan losses in the second quarter of 2008 compared to no loan loss provision in the second quarter of 2007. When determining the provision for loan losses, the Company considers a number of factors some of which include periodic credit reviews, delinquency and charge-off trends, concentrations of credit, loan volume trends and broader local and national economic trends. The higher loan loss provision in 2008 was caused by the Company's decision to strengthen its allowance for loan losses due to higher net charge-offs and the downgrade of the rating classification of a few specific performing commercial loans due to the slowing economy. Net charge-offs in the second quarter of 2008 amounted to \$721,000 or 0.46% of total loans compared to net charge-offs of \$99,000 or 0.07% of total loans in the second quarter of 2007. The higher second quarter 2008 net charge-offs were primarily due to a \$786,000 charge down on a commercial real estate apartment property which the Company took ownership of and transferred to other real-estate owned during the quarter. Non-performing assets increased moderately since the first quarter of 2008 but are still lower than the year-end 2007 level. Non-performing assets totaled \$3.7 million or 0.60% of total loans at June 30, 2008 compared to \$5.3 million or 0.83% of total loans at December 31, 2007. Overall, the allowance for loan losses provided 214% coverage of non-performing assets and was 1.28% of total loans at June 30, 2008 compared to 137% of non-performing assets and 1.14% of total loans at December 31, 2007. Note also that the Company has no exposure to sub-prime mortgage loans in either the loan or investment portfolios.

.....NON-INTEREST INCOME..... Non-interest income for the second quarter of 2008 totaled \$5.3 million; an increase of \$1.8 million or 48.7% from the second quarter 2007 performance. Factors contributing to this increased level of non-interest income in 2008 included:

* a \$1.6 million increase in revenue from bank owned life insurance due to the payment of death claims on two former officers.

* a \$48,000 or 2.8% increase in Trust fees due to continued successful new business development efforts in 2008. The fair market value of trust assets totaled \$1.8 billion at June 30, 2008.

* a \$171,000 or 26.9% increase in deposit service charges due to increased overdraft fees and greater service charge revenue that resulted from a realignment of the bank's checking accounts to include more fee based products.

* a \$137,000 loss realized on the sale of \$17 million of investment securities in the second quarter of 2008 as the Company took advantage of the positively sloped yield curve to position the investment portfolio for better future earnings by selling some of the lower yielding securities in the portfolio and replacing them with higher yielding securities with a modestly longer duration.

* a \$111,000 decrease in investment advisory fees as a result of a drop in assets under management due to the declines experienced in the equity markets in 2008.

.....NON-INTEREST EXPENSE.....Non-interest expense for the second quarter of 2008 totaled \$9.0 million; a \$503,000 or 5.9% increase from the second quarter 2007 performance. Factors contributing to the higher non-interest expense in 2008 included:

* a \$553,000 increase in other expense was largely caused by the non-recurrence of a favorable \$400,000 recovery on a previous mortgage loan securitization that was realized in the second quarter of 2007. There was no such recovery in 2008. Also, business development expenses and charitable contributions were higher in 2008.

* a \$91,000 penalty realized on the prepayment of \$6 million of Federal Home Loan Bank debt. This charge resulted from the Company's decision to retire some higher cost advances and replace them with lower cost current market rate borrowings in order to reduce ongoing interest expense.

* a \$118,000 decrease in salaries and employee benefits due to a 23 or 6.1% reduction in total full-time equivalent employees and reduced medical insurance premiums.

* a \$150,000 decline in equipment expense as a result of the benefits achieved on the migration to a new core data processing operating system and mainframe processor.

* a \$92,000 increase in professional fees due to greater legal costs at the Trust company and other professional fees in the second quarter of 2008.

SIX MONTHS ENDED JUNE 30, 2008 VS. SIX MONTHS ENDED JUNE 30, 2007

.....**PERFORMANCE OVERVIEW**.....The following table summarizes some of the Company's key performance indicators (in thousands, except per share and ratios).

| | Six months ended <u>June 30, 2008</u> | Six months ended <u>June 30, 2007</u> |
|---------------------------------------|--|--|
| Net income | \$ 2,745 | \$ 1,236 |
| Diluted earnings per share | 0.13 | 0.06 |
| Return on average assets (annualized) | 0.63% | 0.28% |
| Return on average equity (annualized) | 6.04% | 2.93% |

The Company reported net income of \$2.7 million or \$0.13 per diluted share for the first six months of 2008. This represents an increase of \$1.5 million or 122% over the first six months 2007 net income of \$1.2 million or \$0.06 per diluted share. The growth in earnings was driven by increased net interest income and higher non-interest revenue which more than offset an increased provision for loan losses and higher non-interest expenses.

.....**NET INTEREST INCOME AND MARGIN**..... The following table compares the Company's net interest income performance for the first six months of 2008 to the first six months of 2007 (in thousands, except percentages):

| | Six months ended <u>June 30, 2008</u> | Six months ended <u>June 30, 2007</u> | <u>Change</u> | <u>% Change</u> |
|---------------------|--|--|-----------------|-----------------|
| Interest income | \$ 23,732 | \$ 24,483 | \$ (751) | (3.1)% |
| Interest expense | <u>10,031</u> | <u>12,515</u> | <u>(2,484)</u> | (19.8) |
| Net interest income | <u>\$ 13,701</u> | <u>\$ 11,968</u> | <u>\$ 1,733</u> | 14.5 |

| | | | | |
|----------------------|-------|-------|------|-----|
| Net interest margin | 3.45% | 2.99% | 0.46 | N/M |
| N/M - not meaningful | | | | |

The Company's net interest income in the first six months of 2008 increased by \$1.7 million or 14.5% from the prior year's first six months and the net interest margin was up by 46 basis points over the same comparative period. The Company's balance sheet positioning allowed it to benefit from the significant Federal Reserve reductions in short-term interest rates and the return to a more traditional positively sloped yield curve. This factor, combined with the benefits of solid loan growth experienced over the past 12 months, caused the increased net interest income and margin in the first six months of 2008. Total loans averaged \$626 million in the first six months of 2008, an increase of \$30 million or 5.0% over the first six months of 2007. The favorable decline in interest expense was caused by the downward repricing of both deposits and Federal Home Loan Bank borrowings due to the market decline in short-term interest rates in 2008.

....COMPONENT CHANGES IN NET INTEREST INCOME.. Regarding the separate components of net interest income, the Company's total interest income for the first six months of 2008 decreased by \$751,000 when compared to the same 2007 period. This decrease was due to an 18 basis point decrease in the earning asset yield to 6.00% and a \$4.6 million decrease in earning assets. Within the earning asset base, the yield on the total loan portfolio decreased by 36 basis points to 6.44% and reflects the lower interest rate environment in 2008. The yield on the total investment securities portfolio increased by 15 basis points to 4.26% as the Company took advantage of the positively sloped yield curve to position the investment portfolio for better future earnings by selling some of the lower yielding securities in the portfolio and replacing them with higher yielding securities with a modestly longer duration.

The \$4.6 million decrease in the volume of average earning assets was due to a \$31.0 million or 16.1% decrease in average investment securities partially offset by a \$29.8 million or 5.0% increase in average loans. This loan growth was driven by increased commercial and commercial real estate loans as a result of successful new business development efforts. Note that the Company has focused on growing the higher yielding and more rate sensitive commercial loans at a faster rate than the commercial real-estate loans. The decline in investment securities was caused by regularly scheduled maturities and calls and ongoing cash flow from mortgage-backed securities.

The Company's total interest expense for the first six months of 2008 decreased by \$2.5 million or 19.8% when compared to the same 2007 period. This decrease in interest expense was due to a lower cost of funds. The total cost of funds for the first six months of 2008 declined by 69 basis points to 3.01% and was driven down by lower short-term interest rates and a more favorable funding mix in the first six months of 2008. Specifically, total average interest bearing deposits decreased by \$69.0 million or 10.5% due entirely to a decline in Trust Company specialty deposits as wholesale borrowings provided the Company with a lower cost funding source than these deposits in the first six months of 2008. Additionally, the Company's funding mix also benefited from a \$6.5 million increase in non-interest bearing demand deposits and an increase in retail money market deposits as customers have opted for short-term liquidity during this period of volatility and decline in the equity markets.

The table that follows provides an analysis of net interest income on a tax-equivalent basis for the six month periods

ended June 30, 2008 and June 30, 2007. For a detailed discussion of the components and assumptions included in the table, see the paragraph before the quarterly table on page 20.

Six months ended June 30 (In thousands, except percentages)

| | <u>2008</u> | | | <u>2007</u> | | |
|---------------------------------|-------------------|----------------|----------------|-------------------|----------------|----------------|
| | Average | Interest | Yield/ | Average | Interest | Yield/ |
| | <u>Balance</u> | <u>Income/</u> | <u>Expense</u> | <u>Balance</u> | <u>Income/</u> | <u>Expense</u> |
| | | <u>Rate</u> | | | <u>Rate</u> | |
| Interest earning assets: | | | | | | |
| Loans and loans held for sale, | | | | | | |
| net of unearned income | \$ 625,989 | \$ 20,366 | 6.44 % | \$ 596,176 | \$ 20,409 | 6.80 % |
| Deposits with banks | 395 | 8 | 4.06 | 625 | 12 | 3.87 |
| Federal funds sold | 212 | 4 | 3.50 | 3,389 | 90 | 5.23 |
| Investment securities AFS | 144,089 | 2,952 | 4.16 | 171,917 | 3,481 | 3.99 |
| Investment securities HTM | <u>17,587</u> | <u>444</u> | 5.05 | <u>20,797</u> | <u>536</u> | 5.15 |
| Total investment securities | <u>161,676</u> | <u>3,396</u> | 4.26 | <u>192,714</u> | <u>4,017</u> | 4.11 |
| Total interest earning | | | | | | |
| assets/interest income | 788,272 | 23,774 | 6.00 | 792,904 | 24,528 | 6.18 |
| Non-interest earning assets: | | | | | | |
| Cash and due from banks | 17,495 | | | 17,264 | | |
| Premises and equipment | 8,993 | | | 8,779 | | |
| Other assets | 72,780 | | | 68,572 | | |
| Allowance for loan losses | <u>(7,329)</u> | | | <u>(8,016)</u> | | |
| TOTAL ASSETS | <u>\$ 880,211</u> | | | <u>\$ 879,503</u> | | |
| Interest bearing liabilities: | | | | | | |
| Interest bearing deposits: | | | | | | |
| Interest bearing demand | \$ 64,902 | \$ 376 | 1.16 % | \$ 57,273 | \$ 340 | 1.20 % |
| Savings | 69,822 | 265 | 0.76 | 73,916 | 279 | 0.76 |
| Money markets | 104,744 | 1,245 | 2.38 | 189,400 | 3,650 | 3.89 |
| Other time | <u>348,681</u> | <u>6,474</u> | 3.72 | <u>336,555</u> | <u>7,361</u> | 4.41 |
| Total interest bearing deposits | 588,149 | 8,360 | 2.86 | 657,144 | 11,630 | 3.57 |
| Short-term borrowings: | | | | | | |
| Federal funds purchased, | | | | | | |
| securities sold under | | | | | | |
| agreements to repurchase and | | | | | | |
| other short-term borrowings | | | | | | |
| | 56,409 | 840 | 2.95 | 9,282 | 252 | 5.39 |
| Advances from Federal | | | | | | |

| | | | | | | |
|--|-------------------|------------------|--------|-------------------|------------------|--------|
| Home Loan Bank | 11,770 | 271 | 4.62 | 2,661 | 73 | 5.51 |
| Guaranteed junior subordinated deferrable interest debentures | <u>13,085</u> | <u>560</u> | 8.57 | <u>13,085</u> | <u>560</u> | 8.57 |
| Total interest bearing | | | | | | |
| liabilities/interest expense | 669,413 | 10,031 | 3.01 | 682,172 | 12,515 | 3.70 |
| Non-interest bearing liabilities: | | | | | | |
| Demand deposits | 109,980 | | | 103,477 | | |
| Other liabilities | 9,374 | | | 8,829 | | |
| Stockholders' equity | <u>91,444</u> | | | <u>85,025</u> | | |
| TOTAL LIABILITIES AND | | | | | | |
| STOCKHOLDERS' | <u>\$ 880,211</u> | | | <u>\$ 879,503</u> | | |
| EQUITY | | | | | | |
| Interest rate spread | | | 2.99 | | | 2.48 |
| Net interest income/ | | | | | | |
| Net interest margin | | 13,743 | 3.45 % | | 12,013 | 2.99 % |
| Tax-equivalent adjustment | | <u>(42)</u> | | | <u>(45)</u> | |
| Net Interest Income | | <u>\$ 13,701</u> | | | <u>\$ 11,968</u> | |

..PROVISION FOR LOAN LOSSES..... The Company recorded a \$1.5 million loan loss provision for the six month period ended June 30, 2008 compared to no loan loss provision for the same period in 2007. The higher loan loss provision in 2008 was caused by the Company's decision to strengthen its allowance for loan losses due to higher net charge-offs and the downgrade of the rating classification of a few specific performing commercial loans due to the slowing economy. For the six month period ended June 30, 2008, net charge-offs have amounted to \$814,000 or 0.26% of total loans compared to net charge-offs of \$181,000 or 0.06% of total loans for the same six month period in 2007. Overall, the allowance for loan losses provided 214% coverage of non-performing assets and was 1.28% of total loans at June 30, 2008.

.....NON-INTEREST INCOME..... Non-interest income for the first six months of 2008 totaled \$9.2 million; an increase of \$2.4 million or 34.5% from the first six months 2007 performance. Factors contributing to this increased level of non-interest income in 2008 included:

* a \$1.6 million increase in revenue from bank owned life insurance due to the payment of death claims on two former officers.

* a \$134,000 or 3.9% increase in Trust fees due to continued successful new business development efforts in 2008.

* a \$106,000 increase in gains on loans held for sale due to increased residential mortgage loan sales into the secondary market in 2008. There were \$19.5 million of residential mortgage loans sold into the secondary market in the first six months of 2008 compared to \$10.2 million for the first six months of 2007.

* a \$320,000 or 26.2% increase in deposit service charges due to increased overdraft fees and greater service charge revenue that resulted from a realignment of the bank's checking accounts to include more fee based products.

* a \$271,000 increase in other income due largely to a gain realized on the mandatory redemption of shares of VISA stock that occurred as a result of VISA's initial public offering in the first quarter of 2008.

.....NON-INTEREST EXPENSE.....Non-interest expense for the first six months of 2008 totaled \$17.8 million; a \$609,000 or 3.5% increase from the first six months 2007 performance. Factors contributing to the higher non-interest expense in 2008 included:

* a \$717,000 increase in other expense was largely caused by the non-recurrence of a favorable \$400,000 recovery on a previous mortgage loan securitization that was realized in 2007 and greater marketing, business development, and telephone expenses in 2008.

* a \$166,000 increase in professional fees due to greater legal costs at the Trust company and other professional fees in 2008.

* a \$173,000 or 1.8% decrease in salaries and employee benefits due to reduced salaries expense, medical insurance premiums and pension expense in 2008.

* a \$265,000 decrease in equipment expense resulted from the benefits achieved on the migration to a new core data processing operating system and mainframe processor.

.....INCOME TAX EXPENSE.....The Company recorded an income tax expense of \$808,000 in the first six months of 2008 which reflects an estimated effective tax rate of approximately 22.7%. The income tax expense recorded in the first quarter 2007 was \$362,000 and also reflected an effective tax rate of approximately 22.7%. The Company was able to maintain the same effective tax rate in 2008 despite an increased level of pre-tax income due to increased tax-free revenue from bank owned life insurance in 2008. The Company's deferred tax asset declined to \$12.8 million at June 30, 2008 due to the ongoing utilization of net operating loss carryforwards and improved market value of the AFS investment portfolio.

..SEGMENT RESULTS. Retail banking's net income contribution was \$1.3 million in the second quarter of 2008 and \$1.7 million for the first six months of 2008 compared to \$406,000 and \$765,000 for the same comparable periods of 2007. The 2008 net income performance is better than the 2007 performance due to the positive impact of increased non-interest revenue in line items such as deposit service charges, bank owned life insurance benefits, and gain on residential mortgage loan sales combined with declines in corporate overhead expense resulting from a diligent focus on cost control.

The commercial lending segment net income for the second quarter of 2008 was \$188,000 and \$918,000 for the first six months of 2008 compared to \$866,000 and \$1.5 million of net income earned in the second quarter and first six months of 2007. The reduced earnings in 2008 was caused by an increased provision for loan losses due to the previously discussed strengthening of the allowance for loan losses. This higher provision more than offset an increased level of net interest income.

The trust segment's net income contribution in the second quarter and first six months of 2008 amounted to \$352,000 and \$815,000 compared to \$452,000 and \$891,000 for the same 2007 periods. The major reason for the decrease between years was due to less investment advisory revenue from West Chester Capital as a result of fewer assets under management due to the declines experienced in the equity markets during 2008.

The investment/parent segment reported a net loss of \$370,000 in the second quarter and \$714,000 first six months of 2008 which was lower than the net loss of \$916,000 and \$1.9 million realized in the second quarter and first six months of 2007. The Company's balance sheet positioning allowed it to benefit from the significant Federal Reserve reductions in short-term interest rates and the return to a more traditional positively sloped yield curve which has caused net interest income in this segment to increase.

....BALANCE SHEET.....The Company's total consolidated assets were \$877 million at June 30, 2008, which was down by \$27.6 million or 3.1% from the \$905 million level at December 31, 2007. The Company's loans totaled \$624 million at June 30, 2008, a decrease of \$12.4 million or 1.9% from year-end as commercial loan origination activity was slower in the first six months of the year. Note that the Company's loan pipelines are sharply higher early in the third quarter of 2008 so we expect to see increased new loan fundings over the second half of the year. Investment securities also declined by \$14.7 million so far in 2008 due to increased calls of agency securities. The Company has elected to pay down debt with this excess cash and maintain a solid liquidity position to fund expected future loan growth.

The Company's deposits totaled \$723 million at June 30, 2008, which was \$12.5 million or 1.8% higher than December 31, 2007 due to a higher than typical level of non-interest bearing deposits at quarter-end. Total borrowed funds decreased by \$41.9 million during 2008 as the Company has used excess asset cash flow to pay-down FHLB short-term borrowings and advances. The Company continues to be considered well capitalized for regulatory purposes with an asset leverage ratio at June 30, 2008 of 10.47%. The Company's book value per share at June 30, 2008 was \$4.22 and its tangible book value per share was \$3.58.

.....**LOAN QUALITY**.....The following table sets forth information concerning the Company's loan delinquency and non-performing assets (in thousands, except percentages):

| | June 30, <u>2008</u> | December 31, <u>2007</u> | June 30, <u>2007</u> |
|--|-------------------------|-----------------------------|-------------------------|
| Total loan delinquency (past due 30 to 89 days) | \$ 3,686 | \$3,559 | \$ 4,438 |
| Total non-accrual loans | 2,609 | 5,238 | 2,825 |
| Total non-performing assets* | 3,717 | 5,280 | 2,825 |
| Loan delinquency, as a percentage of total loans and loans held for sale, net of unearned income | 0.59% | 0.56% | 0.73% |
| Non-accrual loans, as a percentage of total loans and loans held for sale, net of unearned income | 0.42 | 0.82 | 0.47 |
| Non-performing assets, as a percentage of total loans and loans held for sale, net of unearned income, and other real estate owned | 0.60 | 0.83 | 0.47 |

*Non-performing assets are comprised of (i) loans that are on a non-accrual basis, (ii) loans that are contractually past due 90 days or more as to interest and principal payments, and (iii) other real estate owned.

Non-performing assets have remained in a range of \$2.3 to \$5.2 million for the past 12 quarters and ended the second quarter of 2008 at \$3.7 million or 0.60% of total loans. The \$1.6 million decline since year-end 2007 reflects the successful workout during the first six months of 2008 of the Company's largest non-performing commercial mortgage loan. Loan delinquency levels have remained below 1.0% during all periods presented and reflect the continued good loan portfolio quality. While we are pleased with our asset quality, we continue to closely monitor the portfolio given the slowing economy and the number of relatively large-sized commercial and commercial real estate loans within the portfolio. As of June 30, 2008, the 25 largest credits represented 31.1% of total loans outstanding.

.....**ALLOWANCE FOR LOAN LOSSES**.....The following table sets forth the allowance for loan losses and certain ratios for the periods ended (in thousands, except percentages):

| | June 30, <u>2008</u> | December 31, <u>2007</u> | June 30, <u>2007</u> |
|---|-------------------------|-----------------------------|-------------------------|
| Allowance for loan losses | \$7,963 | \$7,252 | \$7,911 |
| Allowance for loan losses as a percentage of each of the following: | | | |
| total loans and loans held for sale, net of unearned income | 1.28% | 1.14% | 1.31% |
| total delinquent loans (past due 30 to 89 days) | 216.03 | 203.77 | 178.26 |
| total non-accrual loans | 305.21 | 138.45 | 280.04 |
| total non-performing assets | 214.23 | 137.35 | 280.04 |

The allowance for loan losses provided 214% coverage of non-performing assets at June 30, 2008 compared to 137% coverage at December 31, 2007, and 280% coverage at June 30, 2007. The allowance for loan losses to total loans ratio increased to 1.28% since year-end 2007 and is now comparable with the June 30, 2007 level. The Company strengthened its allowance for loan losses in the second quarter of 2008 due to higher net charge-offs and the downgrade of the rating classification of a few specific performing commercial loans due to the slowing economy.

.....**LIQUIDITY**.....The Bank's liquidity position has been strong during the last several years when the Bank was undergoing a turnaround and return to traditional community banking. Our core retail deposit base has first remained stable and then grown throughout this period and has been adequate to fund the Bank's operations. Cash flow from prepayments and amortization of securities was used to reduce Federal Home Loan Bank borrowings and fund net loan growth. We expect that liquidity will continue to be adequate as we transform the balance sheet to one that is more loan dependent.

Liquidity can also be analyzed by utilizing the Consolidated Statement of Cash Flows. Cash and cash equivalents increased by \$1.4 million from December 31, 2007, to June 30, 2008, due to \$1.2 million of cash provided by operating activities and \$30.3 million of cash provided by investing activities. This was partially offset by \$30.1 million of cash used in financing activities. Within investing activities, cash provided by investment security maturities and sales exceeded purchases of new investment securities by \$12.9 million. Cash advanced for new loan fundings and purchases totaled \$57.8 million and was \$14.7 million lower than the \$72.5 million of cash received from loan principal payments and sales. The net cash used in financing activities related to the paydown of short-term borrowings and FHLB Advances.

In January of 2008, the Company's Board of Directors approved a repurchase program to buyback up to 5% or approximately 1.1 million of its outstanding common shares. The shares may be purchased in open market, negotiated, or block transactions. This stock repurchase program does not obligate the Company to acquire any specific number of shares and may be suspended or discontinued at any time. The Company used \$1.1 million of cash

to buyback 354,500 shares of its common stock at an average price of \$3.11 in the first quarter of 2008. The Company did not repurchase any additional shares during the second quarter. The Company also used \$508,000 of cash to service the dividend on the guaranteed junior subordinated deferrable interest debentures (trust preferred securities) in the first six months of 2008. The parent company had \$6.7 million of cash and investments at June 30, 2008.

Additionally, dividend payments from its subsidiaries also provide ongoing cash to the parent. At June 30, 2008, the subsidiary bank had \$3.6 million of cash available for immediate upstream to the Parent per the applicable regulatory formulas.

.....CAPITAL RESOURCES.....The Company continues to be considered well capitalized as the asset leverage ratio was 10.47% and the Tier 1 capital ratio was 13.41% at June 30, 2008. Note that the impact of other comprehensive loss is excluded from the regulatory capital ratios. At June 30, 2008, accumulated other comprehensive loss amounted to \$3.7 million. Additionally, the first six months \$432,000 amortization of core deposit intangible assets has favorably impacted tangible capital. The Company's tangible equity to assets ratio was 9.06% at June 30, 2008. We anticipate that our capital ratios will be relatively stable in the second half of 2008 as we currently plan to utilize earnings to support anticipated balance sheet growth.

.....INTEREST RATE SENSITIVITY.....The following table presents an analysis of the sensitivity inherent in the Company's net interest income and market value of portfolio equity. The interest rate scenarios in the table compare the Company's base forecast, which was prepared using a flat interest rate scenario, to scenarios that reflect immediate interest rate changes of 100 and 200 basis points. Each rate scenario contains unique prepayment and repricing assumptions that are applied to the Company's existing balance sheet that was developed under the flat interest rate scenario.

| Interest Rate Scenario | Variability of Net <u>Interest Income</u> | Change In Market Value of <u>Portfolio Equity</u> |
|---------------------------|--|--|
| 200bp increase | 0.2% | 4.3% |
| 100bp increase | 0.8 | 3.3 |
| 100bp decrease | (0.4) | (10.9) |
| 200bp decrease | (6.9) | (21.0) |

Overall, the variability of net interest income demonstrates limited change in three out of the four rate scenarios. Note that the increased negative variability of net interest income in the 200 basis point downward interest rate forecast is being caused by a significant assumed increase in asset prepayment speeds at a pace that is faster than what has actually materialized given the 300 basis point short-term rate reductions that have already occurred. The market value of portfolio equity increases in the upward rate shocks due to the improved value of the Company's core deposit base. Negative variability of market value of portfolio equity occurs in the downward rate shocks due to a reduced value for core deposits.

.....**OFF BALANCE SHEET ARRANGEMENTS** ..The Bank incurs off-balance sheet risks in the normal course of business in order to meet the financing needs of its customers. These risks derive from commitments to extend credit and standby letters of credit. Such commitments and standby letters of credit involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated financial statements. The Company's exposure to credit loss in the event of nonperformance by the other party to these commitments to extend credit and standby letters of credit is represented by their contractual amounts. The Bank uses the same credit and collateral policies in making commitments and conditional obligations as for all other lending. The Company had various outstanding commitments to extend credit approximating \$109.1 million and standby letters of credit of \$7.9 million as of June 30, 2008.

.....**CRITICAL ACCOUNTING POLICIES AND ESTIMATES**.....The accounting and reporting policies of the Company are in accordance with generally accepted accounting principles and conform to general practices within the banking industry. Accounting and reporting policies for the allowance for loan losses, mortgage servicing rights, and income taxes are deemed critical because they involve the use of estimates and require significant management judgments. Application of assumptions different than those used by the Company could result in material changes in the Company's financial position or results of operation.

Account Allowance for Loan Losses

Balance Sheet Reference Allowance for Loan Losses

Income Statement Reference Provision for Loan Losses

Description

The allowance for loan losses is calculated with the objective of maintaining reserve levels believed by management to be sufficient to absorb estimated probable credit losses. Management's determination of the adequacy of the allowance is based on periodic evaluations of the credit portfolio and other relevant factors. However, this evaluation is inherently subjective as it requires material estimates, including, among others, likelihood of customer default, loss given default, exposure at default, the amounts and timing of expected future cash flows on impaired loans, value of collateral, estimated losses on consumer loans and residential mortgages, and general amounts for historical loss experience. This process also considers economic conditions, uncertainties in estimating losses and inherent risks in the various credit portfolios. All of these factors may be susceptible to significant change. Also, the allocation of the allowance for credit losses to specific loan pools is based on historical loss trends and management's judgment concerning those trends.

Commercial and commercial mortgages are the largest category of credits and the most sensitive to changes in assumptions and judgments underlying the determination of the allowance for loan loss. Approximately \$6.6 million, or 83%, of the total allowance for credit losses at June 30, 2008 has been allotted to these two loan categories. This allocation also considers other relevant factors such as actual versus estimated losses, regional and national economic conditions, business segment and portfolio concentrations, recent regulatory examination results, trends in loan volume, terms of loans and risk of potential estimation or judgmental errors. To the extent actual outcomes differ from management estimates, additional provision for credit losses may be required that would adversely impact earnings in future periods.

Account Income Taxes

Balance Sheet Reference Deferred Tax Asset and Current Taxes Payable

Income Statement Reference Provision for Income Taxes

Description

In accordance with the liability method of accounting for income taxes specified in Statement of Financial Accounting Standards No. 109, Accounting for Income Taxes the provision for income taxes is the sum of income taxes both currently payable and deferred. The changes in deferred tax assets and liabilities are determined based upon the changes in differences between the basis of asset and liabilities for financial reporting purposes and the basis of assets and liabilities as measured by the enacted tax rates that management estimates will be in effect when the differences reverse.

In relation to recording the provision for income taxes, management must estimate the future tax rates applicable to the reversal of tax differences, make certain assumptions regarding whether tax differences are permanent or temporary and the related time of expected reversal. Also, estimates are made as to whether taxable operating income in future periods will be sufficient to fully recognize any gross deferred tax assets. If recovery is not likely, we must increase our provision for taxes by recording a valuation allowance against the deferred tax assets that we estimate will not ultimately be recoverable. Alternatively, we may make estimates about the potential usage of deferred tax assets that decrease our valuation allowances. As of June 30, 2008, we believe that all of the deferred tax assets recorded on our balance sheet will ultimately be recovered.

In addition, the calculation of our tax liabilities involves dealing with uncertainties in the application of complex tax regulations. We recognize liabilities for anticipated tax audit issues based on our estimate of whether, and the extent to which, additional taxes will be due. If we ultimately determine that payment of these amounts is unnecessary, we reverse the liability and recognize a tax benefit during the period in which we determine that the liability is no longer

necessary. We record an additional charge in our provision for taxes in the period in which we determine that the recorded tax liability is less than we expect the ultimate assessment to be.

ACCOUNT Investment Securities

BALANCE SHEET REFERENCE Investment Securities

INCOME STATEMENT REFERENCE Net realized gains (losses) on investment securities

DESCRIPTION

Available-for-sale and held-to-maturity securities are reviewed quarterly for possible other-than-temporary impairment. The review includes an analysis of the facts and circumstances of each individual investment such as the severity of loss, the length of time the fair value has been below cost, the expectation for that security's performance, the creditworthiness of the issuer and the Company's intent and ability to hold the security to recovery. A decline in value that is to be considered to be other-than-temporary is recorded as a loss within non-interest income in the Consolidated Statements of Operation. At June 30, 2008, 100% of the unrealized losses in the available-for-sale security portfolio were comprised of securities issued by Government agencies, U.S. Treasury or Government sponsored agencies. The Company believes the price movements in these securities are dependent upon the movement in market interest rates. The Company's management also maintains the ability to hold securities in an unrealized loss position to the earlier of the recovery of losses or maturity.

....FORWARD LOOKING STATEMENT.....

THE STRATEGIC FOCUS:

The challenge for the future is to improve earnings performance to peer levels through a disciplined focus on community banking and our growing Trust Company. In accordance with our strategic plan, our focus encompasses the following:

Customer Service - it is the existing and prospective customer that AmeriServ must satisfy. This means good products and fair prices. But it also means quick response time and professional competence. It means speedy problem resolution and a minimizing of bureaucratic frustrations. AmeriServ is training and motivating its staff to meet these

standards.

Revenue Growth - It is necessary for AmeriServ to focus on growing revenues. This means loan growth, deposit growth and fee growth. It also means close coordination between all customer service areas so as many revenue producing products as possible can be presented to existing and prospective customers. The Company's Strategic Plan contains action plans in each of these areas. This challenge will be met by seeking to exceed customer expectations in every area. An examination of the peer bank database provides ample proof that a well executed community banking business model can generate a reliable and rewarding revenue stream.

Expense Rationalization - a quick review of recent AmeriServ financial statements tells the story of a continuing process of expense rationalization. This has not been a program of broad based cuts but has been targeted so AmeriServ stays strong but spends less. However, this initiative takes on new importance because it is critical to be certain that future expenditures are directed to areas that are playing a positive role in the drive to improve revenues.

Each of the preceding charges has become the focus at AmeriServ, particularly in the three major customer service, revenue generating areas.

1.

THE RETAIL BANK this business unit has emerged from the past difficulties strong and eager to grow. It has new powers in that it now includes Consumer Lending and Residential Mortgages. But more importantly, it has a solid array of banking services, and a broad distribution of community offices in its primary market. This business unit will provide a solid foundation for the company as it presents a positive face to the community.

2.

COMMERCIAL LENDING this business unit is already in a growth mode. It has totally revised procedures and has recruited an experienced professional staff. But it also has the skills and energy to provide financial advice and counsel. The challenge is to shorten response time, to eliminate bureaucracy and to always understand the needs of the customer. This business unit has already proven its value, while now only in the early stages of working to maximize its potential.

3.

TRUST COMPANY the Trust Company has already proven its ability to grow its assets under management along with its fees. It has restructured itself into a true 21st Century business model which has improved its marketplace focus. It has a positive investment performance record which enables it to excel in traditional trust functions such as wealth management. But also, it has shown creativity in building a position of substance in the vast world of union managed pension funds. Resources will continue to be channeled to the Trust Company so that this kind of creativity

can continue to lead to new opportunities. Also, synergies need to be developed between the Trust Company and West Chester Capital Advisors so that revenue growth can be further enhanced.

This Form 10-Q contains various forward-looking statements and includes assumptions concerning the Company's beliefs, plans, objectives, goals, expectations, anticipations, estimates, intentions, operations, future results, and prospects, including statements that include the words may, could, should, would, believe, expect, anticipate, intend, plan or similar expressions. These forward-looking statements are based upon current expectations and are subject to risk and uncertainties. In connection with the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, the Company provides the following cautionary statement identifying important factors (some of which are beyond the Company's control) which could cause the actual results or events to differ materially from those set forth in or implied by the forward-looking statements and related assumptions.

Such factors include the following: (i) the effect of changing regional and national economic conditions; (ii) the effects of trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; (iii) significant changes in interest rates and prepayment speeds; (iv) inflation, stock and bond market, and monetary fluctuations; (v) credit risks of commercial, real estate, consumer, and other lending activities; (vi) changes in federal and state banking and financial services laws and regulations; (vii) the presence in the Company's market area of competitors with greater financial resources than the Company; (viii) the timely development of competitive new products and services by the Company and the acceptance of those products and services by customers and regulators (when required); (ix) the willingness of customers to substitute competitors products and services for those of the Company and vice versa; (x) changes in consumer spending and savings habits; (xi) unanticipated regulatory or judicial proceedings; and (xii) other external developments which could materially impact the Company's operational and financial performance.

The foregoing list of important factors is not exclusive, and neither such list nor any forward-looking statement takes into account the impact that any future acquisition may have on the Company and on any such forward-looking statement.

Item 3.....QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK.....The Company manages market risk, which for the Company is primarily interest rate risk, through its asset liability management process and committee, see further discussion in Interest Rate Sensitivity section of this M.D. & A.

Item 4.....CONTROLS AND PROCEDURES.....(a) Evaluation of Disclosure Controls and Procedures. The Company's management carried out an evaluation, under the supervision and with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and the operation of the Company's disclosure controls and procedures (as such term as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of June 30, 2008, pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Chief Executive Officer along with the Chief Financial Officer concluded that the Company's disclosure controls and procedures as of June 30, 2008, are effective.

(b) Changes in Internal Controls. There have been no changes in AmeriServ Financial Inc. s internal controls over financial reporting that occurred during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

Part II Other Information

Item 1. Legal Proceedings

There are no material proceedings to which the Company or any of our subsidiaries are a party or by which, to the Company's knowledge, we, or any of our subsidiaries, are threatened. All legal proceedings presently pending or threatened against the Company or our subsidiaries involve routine litigation incidental to our business or that of the subsidiary involved and are not material in respect to the amount in controversy.

Item 1A. Risk Factors

There have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K for the year ended December 31, 2007.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

The annual meeting of the shareholders of AMERISERV FINANCIAL, Inc. was held on April 22, 2008. The results of the item submitted for a vote was as follows:

| | Number of Votes Cast for Class I Director | % of Total Outstanding Shares Voted |
|------------------------|--|--|
| Allan R. Dennison | 17,667,321 | 95.3 |
| James M. Edwards, Sr. | 17,631,381 | 95.1 |
| Very Rev. C.R. Oravec | 17,741,780 | 95.7 |
| Howard M. Picking, III | 17,742,847 | 95.7 |
| Sara A. Sargent | 17,680,336 | 95.3 |
| Robert L. Wise | 17,689,541 | 95.4 |

Item 5. Other Information

None

Item 6. Exhibits

-

- 3.1 Articles of Incorporation as amended on January 3, 2005, exhibit 3.1 to 2004 Form 10-K filed on March 10, 2005
- 3.2 Bylaws, Exhibit 3.2 to the Registrant's Form 8-K filed January 26, 2005.
- 15.1 Report of S.R. Snodgrass, A.C. regarding unaudited interim financial statement information.
- 31.1

Certification pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.

- 31.2 Certification pursuant to Rule 13a-14(a)/15d-14(a), as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AmeriServ Financial, Inc.

Registrant

Date: July 31, 2008

/s/Allan R. Dennison
Allan R. Dennison
President and Chief Executive Officer

Date: July 31, 2008

/s/Jeffrey A. Stopko
Jeffrey A. Stopko
Senior Vice President and Chief Financial Officer

STATEMENT OF MANAGEMENT RESPONSIBILITY

July 31, 2008

To the Stockholders and
Board of Directors of
AmeriServ Financial, Inc.

Management of AmeriServ Financial, Inc. and its subsidiaries (the Company) have prepared the consolidated financial statements and other information in the Form 10-Q in accordance with generally accepted accounting principles and are responsible for its accuracy.

In meeting its responsibilities, management relies on internal accounting and related control systems, which include selection and training of qualified personnel, establishment and communication of accounting and administrative policies and procedures, appropriate segregation of responsibilities, and programs of internal audit. These systems are designed to provide reasonable assurance that financial records are reliable for preparing financial statements and maintaining accountability for assets, and that assets are safeguarded against unauthorized use or disposition. Such assurance cannot be absolute because of inherent limitations in any internal control system.

Management also recognizes its responsibility to foster a climate in which Company affairs are conducted with the highest ethical standards. The Company's Code of Conduct, furnished to each employee and director, addresses the importance of open internal communications, potential conflicts of interest, compliance with applicable laws, including those related to financial disclosure, the confidentiality of propriety information, and other items. There is an ongoing program to assess compliance with these policies.

The Audit Committee of the Company's Board of Directors consists solely of outside directors. The Audit Committee meets periodically with management and the Independent Registered Public Accounting Firm to discuss audit,

financial reporting, and related matters. S.R. Snodgrass, A.C. and the Company's internal auditors have direct access to the Audit Committee.

/s/Allan R. Dennison
Allan R. Dennison
President &
Chief Executive Officer

/s/Jeffrey A. Stopko
Jeffrey A. Stopko
Senior Vice President &
Chief Financial Officer

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Audit Committee

AmeriServ Financial, Inc.

We have reviewed the accompanying consolidated balance sheet of AmeriServ Financial, Inc. and its consolidated subsidiaries as of June 30, 2008; the related consolidated statements of operations for the three- and six-month periods ended June 30, 2008 and 2007; and the consolidated statement of cash flows for the six-month periods ended June 30, 2008 and 2007. These consolidated financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2007, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for the year then ended (not presented herein), and in our report dated March 6, 2008, we expressed an unqualified opinion on those consolidated financial statements.

/s/S.R. Snodgrass, A.C.

Wexford, PA

August 1, 2008

Exhibit 15.1

August 1, 2008

AmeriServ Financial, Inc.

216 Franklin Street

PO Box 520

Johnstown, PA 15907-0520

We have reviewed, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the unaudited interim financial information of AmeriServ Financial, Inc. for the period ended June 30, 2008, as indicated in our report dated July 31, 2008. Because we did not perform an audit, we expressed no opinion on that information.

We are aware that our report referred to above, which is included in your Quarterly Report on Form 10-Q for the quarter ended June 30, 2008, is incorporated by reference in the following Registration Statements:

Registration Statement No. 33-56604 on Form S-3

Registration Statement No. 33-53935 on Form S-8

Registration Statement No. 33-55207 on Form S-8

Registration Statement No. 33-55211 on Form S-8

Registration Statement No. 333-67600 on Form S-8

Registration Statement No. 333-50225 on Form S-3

Registration Statement No. 333-121215 on Form S-3

Registration Statement No. 333-129009 on Form S-3

We are also aware that the aforementioned report, pursuant to Rule 436(c) under the Securities Act of 1933, is not considered a part of the Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.

Sincerely,

/s/S.R. Snodgrass, A.C.

Exhibit 31.1

CERTIFICATION OF THE CHIEF FINANCIAL OFFICER
PURSUANT TO RULES 13a-14 AND 15d-14 OF THE SECURITIES EXCHANGE ACT OF
1934 AND SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Allan R. Dennison, certify that:

1. I have reviewed this quarterly report on Form 10-Q of AmeriServ Financial, Inc. (ASF);

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of ASF as of, and for, the periods presented in this report;

4. ASF's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for ASF and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to ASF, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of ASF's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in ASF's internal control over financial reporting that occurred during ASF's most recent fiscal quarter (ASF's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, ASF's internal control over financial reporting; and

5. ASF's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to ASF's auditors and the audit committee of ASF's board of directors:

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect ASF's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in ASF's internal control over financial reporting.

Date: August 4, 2008

/s/Allan R. Dennison
Allan R. Dennison
President & CEO

Exhibit 31.2

CERTIFICATION OF THE CHIEF FINANCIAL OFFICER
PURSUANT TO RULES 13a-14 AND 15d-14 OF THE SECURITIES EXCHANGE ACT OF
1934 AND SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Jeffrey A. Stopko, certify that:

1. I have reviewed this quarterly report on Form 10-Q of AmeriServ Financial, Inc. (ASF);
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of ASF as of, and for, the periods presented in this report;
4. ASF's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for ASF and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to ASF, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of ASF's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in ASF's internal control over financial reporting that occurred during ASF's most recent fiscal quarter (ASF's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, ASF's internal control over financial reporting; and

5. ASF's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to ASF's auditors and the audit committee of ASF's board of directors:

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect ASF's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in ASF's internal control over financial reporting.

Date: August 4, 2008

/s/Jeffrey A. Stopko
Jeffrey A. Stopko
Senior Vice President & CFO

Exhibit 32.1

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of AmeriServ Financial, Inc. (the Company) on Form 10-Q for the period ended June 30, 2008, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, Allan R. Dennison, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

1).

The Report fully complies with the requirements of section 13(a) or 15 (d) of the Securities Exchange Act of 1934;
and

2).

The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/Allan R. Dennison

Allan R. Dennison

President and

Chief Executive Officer

August 4, 2008

Exhibit 32.2

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of AmeriServ Financial, Inc. (the Company) on Form 10-Q for the period ended June 30, 2008, as filed with the Securities and Exchange Commission on the date hereof (the Report), I, Jeffrey A. Stopko, Senior Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. ss. 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

1).

The Report fully complies with the requirements of section 13(a) or 15 (d) of the Securities Exchange Act of 1934; and

2).

The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/Jeffrey A. Stopko

Jeffrey A. Stopko

Senior Vice President and

Chief Financial Officer

August 4, 2008