

KATY INDUSTRIES INC
Form 10-Q
August 13, 2009

United States
Securities and Exchange Commission
Washington, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: July 3, 2009

Or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 001-05558

Katy Industries, Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or
organization)

75-1277589
(I.R.S. Employer Identification No.)

305 Rock Industrial Park Drive, Bridgeton, Missouri 63044
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (314) 656-4321

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer,

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or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐ (Do not check if a smaller reporting company)

Smaller reporting company ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐

No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Class
Common Stock, \$1 Par Value

Outstanding at July 31, 2009
7,951,176 Shares

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements

KATY INDUSTRIES, INC. AND SUBSIDIARIES
 CONDENSED CONSOLIDATED BALANCE SHEETS
 AS OF JULY 3, 2009 (UNAUDITED) AND DECEMBER 31, 2008
 (Amounts in Thousands)

ASSETS

	July 3, 2009	December 31, 2008
CURRENT ASSETS:		
Cash	\$870	\$683
Accounts receivable, net	16,981	13,773
Inventories, net	16,395	19,911
Other current assets	1,259	3,516
Total current assets	35,505	37,883
OTHER ASSETS:		
Goodwill	665	665
Intangibles, net	4,235	4,455
Other	2,753	1,809
Total other assets	7,653	6,929
PROPERTY AND EQUIPMENT		
Land and improvements	336	336
Buildings and improvements	8,691	8,686
Machinery and equipment	93,151	92,693
	102,178	101,715
Less - Accumulated depreciation	(72,405)	(69,232)
Property and equipment, net	29,773	32,483
Total assets	\$72,931	\$77,295

See Notes to Condensed Consolidated Financial Statements.

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KATY INDUSTRIES, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
AS OF JULY 3, 2009 (UNAUDITED) AND DECEMBER 31, 2008
(Amounts in Thousands, Except Share Data)

LIABILITIES AND STOCKHOLDERS' EQUITY

	July 3, 2009	December 31, 2008
CURRENT LIABILITIES:		
Accounts payable	\$ 12,143	\$ 10,283
Book overdraft	839	2,289
Accrued compensation	3,708	3,015
Accrued expenses	13,826	14,266
Current maturities of long-term debt	1,500	1,500
Revolving credit agreement	9,225	9,118
Total current liabilities	41,241	40,471
LONG-TERM DEBT, less current maturities	6,178	6,928
OTHER LIABILITIES	8,859	10,603
Total liabilities	56,278	58,002
COMMITMENTS AND CONTINGENCIES (Note 8)		
STOCKHOLDERS' EQUITY		
15% Convertible preferred stock, \$100 par value; authorized 1,200,000 shares; issued and outstanding 1,131,551 shares; liquidation value \$113,155	108,256	108,256
Common stock, \$1 par value; authorized 35,000,000 shares; issued 9,822,304 shares	9,822	9,822
Additional paid-in capital	27,064	27,248
Accumulated other comprehensive loss	(1,694)	(1,742)
Accumulated deficit	(105,359)	(102,397)
Treasury stock, at cost, 1,871,128 shares	(21,436)	(21,894)
Total stockholders' equity	16,653	19,293
Total liabilities and stockholders' equity	\$ 72,931	\$ 77,295

See Notes to Condensed Consolidated Financial Statements.

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KATY INDUSTRIES, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE THREE AND SIX MONTHS ENDED JULY 3, 2009 AND JUNE 30, 2008
(Amounts in Thousands, Except Per Share Data)
(Unaudited)

	Three Months Ended		Six Months Ended	
	July 3, 2009	June 30, 2008	July 3, 2009	June 30, 2008
Net sales	\$37,676	\$45,134	\$72,768	\$86,825
Cost of goods sold	31,488	42,668	61,443	80,531
Gross profit	6,188	2,466	11,325	6,294
Selling, general and administrative expenses	6,959	8,030	14,123	14,767
Severance, restructuring and related charges	-	(548)	-	(410)
Loss on sale or disposal of assets	12	201	12	734
Operating loss	(783)	(5,217)	(2,810)	(8,797)
Interest expense	(283)	(420)	(592)	(903)
Other, net	78	30	5	16
Loss from continuing operations before income tax benefit	(988)	(5,607)	(3,397)	(9,684)
Income tax benefit from continuing operations	441	805	435	1,157
Loss from continuing operations	(547)	(4,802)	(2,962)	(8,527)
Loss from operations of discontinued businesses (net of tax)	-	(415)	-	(667)
Gain on sale of discontinued businesses (net of tax)	-	1,002	-	1,545
Net loss	\$(547)	\$(4,215)	\$(2,962)	\$(7,649)
Loss per share of common stock - Basic and diluted:				
Continuing operations	\$(0.07)	\$(0.60)	\$(0.37)	\$(1.07)
Discontinued operations	-	0.07	-	0.11
Net loss	\$(0.07)	\$(0.53)	\$(0.37)	\$(0.96)
Weighted average common shares outstanding:				
Basic and diluted	7,951	7,951	7,951	7,951

See Notes to Condensed Consolidated Financial Statements.

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KATY INDUSTRIES, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE SIX MONTHS ENDED JULY 3, 2009 AND JUNE 30, 2008
(Amounts in Thousands)
(Unaudited)

	July 3, 2009	June 30, 2008
Cash flows from operating activities:		
Net loss	\$(2,962)	\$(7,649)
Income from discontinued operations	-	(878)
Loss from continuing operations	(2,962)	(8,527)
Depreciation	3,161	3,852
Amortization of intangible assets	238	242
Amortization of debt issuance costs	191	191
Stock-based compensation	266	(210)
Loss on sale or disposal of assets	12	734
	906	(3,718)
Changes in operating assets and liabilities:		
Accounts receivable	(3,148)	(3,693)
Inventories	3,632	603
Other assets	1,035	487
Accounts payable	1,812	1,342
Accrued expenses	232	(337)
Other	(1,689)	(1,539)
	1,874	(3,137)
Net cash provided by (used in) continuing operations	2,780	(6,855)
Net cash used in discontinued operations	-	(654)
Net cash provided by (used in) operating activities	2,780	(7,509)
Cash flows from investing activities:		
Capital expenditures	(420)	(2,934)
Proceeds from sale of assets	2	49
Net cash used in continuing operations	(418)	(2,885)
Net cash provided by discontinued operations	-	8,685
Net cash (used in) provided by investing activities	(418)	5,800
Cash flows from financing activities:		
Net borrowings on revolving loans	47	2,624
Decrease in book overdraft	(1,450)	(544)
Repayments of term loans	(750)	(1,171)
Net cash (used in) provided by financing activities	(2,153)	909
Effect of exchange rate changes on cash	(22)	(48)
Net increase (decrease) in cash	187	(848)
Cash, beginning of period	683	2,015

Cash, end of period	\$870	\$1,167
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See Notes to Condensed Consolidated Financial Statements.

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KATY INDUSTRIES, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Note 1. SIGNIFICANT ACCOUNTING POLICIES

Consolidation Policy and Basis of Presentation – The condensed consolidated financial statements include the accounts of Katy Industries, Inc. and subsidiaries in which it has a greater than 50% interest, collectively “Katy” or the “Company”. All significant intercompany accounts, profits and transactions have been eliminated in consolidation. The condensed consolidated balance sheet at July 3, 2009 and the related condensed consolidated statements of operations and cash flows for the three and six months ended July 3, 2009 and June 30, 2008 have been prepared without audit, pursuant to the rules and regulations of the Securities and Exchange Commission, and reflect all adjustments (consisting only of normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the financial condition and results of operations of the Company. The Company evaluated all subsequent events for adjustment to or disclosure in these condensed consolidated financial statements through the issuance of these condensed consolidated financial statements on August 13, 2009. Interim results may not be indicative of results to be realized for the entire year. The condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto, together with management’s discussion and analysis of financial condition and results of operations, contained in the Company’s Annual Report on Form 10-K for the year ended December 31, 2008. The condensed consolidated balance sheet as of December 31, 2008 was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States (“GAAP”).

Fiscal Year – The Company operates and reports using a 4-4-5 fiscal year which always ends on December 31. As a result, December and January do not typically consist of five and four weeks, respectively. The three and six months ended July 3, 2009 consisted of 62 shipping days and 128 shipping days, respectively, and the three and six months ended June 30, 2008 consisted of 64 shipping days and 126 shipping days, respectively.

Use of Estimates and Reclassifications – The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain reclassifications on the cash flow statement were made to the 2008 amounts in order to conform to the 2009 presentation.

Inventories – The components of inventories are as follows (amounts in thousands):

	July 3, 2009	December 31, 2008
Raw materials	\$ 9,321	\$ 12,764
Work in process	12	718
Finished goods	11,501	12,054
Inventory reserves	(1,462)	(1,345)
LIFO reserve	(2,977)	(4,280)
	\$ 16,395	\$ 19,911

At July 3, 2009 and December 31, 2008, approximately 55% and 50%, respectively, of Katy's inventories were accounted for using the last-in, first-out ("LIFO") method of costing, while the remaining inventories were accounted for using the first-in, first-out ("FIFO") method. Current cost, as determined using the FIFO method, exceeded LIFO cost by \$3.0 million and \$4.3 million at July 3, 2009 and December 31, 2008, respectively.

Property, Plant and Equipment – Property and equipment are stated at cost and depreciated using the straight-line method over their estimated useful lives: buildings (10-40 years); machinery and equipment (3-20 years); tooling (5 years); and leasehold improvements over the remaining lease period or useful life, if shorter. Costs for repair and maintenance of machinery and equipment are expensed as incurred, unless the result significantly increases the useful life or functionality of the asset, in which case capitalization is considered. Depreciation expense from continuing operations was \$1.7 million and \$3.2 million for the three and six months ended July 3, 2009, respectively, and \$2.2 million and \$3.9 million for the three and six months ended June 30, 2008, respectively.

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Stock Options and Other Stock Awards – On January 1, 2006, the Company adopted Statement of Financial Accounting Standard (“SFAS”) No. 123R, Share-Based Payment (“SFAS No. 123R”) using the modified prospective method. Under this method, compensation cost recognized during the three and six months ended July 3, 2009 and June 30, 2008 includes: a) compensation cost for all stock options granted prior to, but not yet vested as of January 1, 2006, and granted subsequent to January 1, 2006, based on the grant date fair value estimated in accordance with SFAS No. 123R amortized over the options’ vesting period and b) compensation cost for outstanding stock appreciation rights (“SARs”) as of July 3, 2009 and June 30, 2008 based on the July 3, 2009 and June 30, 2008 fair value, respectively, estimated in accordance with SFAS No. 123R.

Compensation expense (income) is included in selling, general and administrative expense in the Condensed Consolidated Statements of Operations. The components of compensation expense (income) are as follows (amounts in thousands):

	Three Months Ended		Six Months Ended	
	July 3, 2009	June 30, 2008	July 3, 2009	June 30, 2008
Stock option expense (income)	\$ 113	\$ (295)	\$ 274	\$ (258)
Stock appreciation right expense (income)	146	212	(8)	48
	\$ 259	\$ (83)	\$ 266	\$ (210)

The fair value of stock options is estimated at the date of grant using a Black-Scholes option pricing model. As the Company does not have sufficient historical exercise data to provide a basis for estimating the expected term, the Company uses the simplified method, as allowed by Staff Accounting Bulletin (“SAB”) No. 107, Share-Based Payment, for estimating the expected term by averaging the minimum and maximum lives expected for each award. In addition, the Company estimated volatility by considering its historical stock volatility over a term comparable to the remaining expected life of each award. The risk-free interest rate is the current yield available on U.S. treasury issues with a remaining term equal to that of each award. The Company estimates forfeitures using historical results. Its estimates of forfeitures will be adjusted over the requisite service period based on the extent to which actual forfeitures differ, or are expected to differ, from their estimate. The weighted-average grant-date fair value of options granted during the three months ended July 3, 2009 and June 30, 2008 was \$0.80 and \$0.87, respectively. There were no options granted during the three months ended April 3, 2009 and March 31, 2008. The assumptions for expected term, volatility and risk-free rate for stock options granted during the three months ended July 3, 2009 and June 30, 2008 are presented in the table below:

	July 3, 2009	June 30, 2008
Expected term (years)	5.5 - 6.5	5.6 - 6.6
Volatility	109.9%	82.2%
	117.4%	85.9%
Risk-free interest rate	2.0% - 2.3%	3.1% - 3.3%

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The fair value of stock appreciation rights, a liability award, was estimated at July 3, 2009 and June 30, 2008 using a Black-Scholes option pricing model. The Company estimated the expected term by averaging the minimum and maximum lives expected for each award. In addition, the Company estimated volatility by considering its historical stock volatility over a term comparable to the remaining expected life of each award. The risk-free interest rate is the current yield available on U.S. treasury issues with a remaining term equal to that of each award. The Company estimates forfeitures using historical results. Its estimates of forfeitures will be adjusted over the requisite service period based on the extent to which actual forfeitures differ, or are expected to differ, from their estimate. The assumptions for expected term, volatility and risk-free rate are presented in the table below:

	July 3, 2009	June 30, 2008
Expected term (years)	0.1 - 5.0	2.9 - 4.5
Volatility	126.4% - 183.7%	93.4% - 112.1%
Risk-free interest rate	0.2% - 2.4%	2.9% - 3.3%

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Comprehensive Loss – The components of comprehensive loss are as follows (amounts in thousands):

	Three Months Ended		Six Months Ended	
	July 3, 2009	June 30, 2008	July 3, 2009	June 30, 2008
Net loss	\$ (547)	\$ (4,215)	\$ (2,962)	\$ (7,649)
Foreign currency translation gains (losses)	82	33	48	(132)
Comprehensive loss	\$ (465)	\$ (4,182)	\$ (2,914)	\$ (7,781)

Treasury Stock – During the six months ended July 3, 2009, the Company sold shares held in a rabbi trust for a deferred compensation plan in the amount of \$0.5 million. This transaction caused no net impact to stockholders' equity.

Note 2. NEW ACCOUNTING PRONOUNCEMENTS

Recently Adopted Accounting Standards – In December 2007, the Financial Accounting Standards Board ("FASB") issued SFAS No. 141 (revised 2007), Business Combinations ("SFAS No. 141R"). SFAS No. 141R establishes principles and requirements for how an acquirer in a business combination (a) recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree, (b) recognizes and measures the goodwill acquired in a business combination or a gain from a bargain purchase, and (c) determines what information to disclose to enable users of financial statements to evaluate the nature and financial effects of the business combination. This standard is effective for the Company for business combination transactions for which the acquisition date is on or after January 1, 2009. In April 2009, the FASB issued FASB Staff Position ("FSP") No. 141R-1, Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies ("FSP No. 141R-1"). FSP No. 141R-1 amends some of the guidance in SFAS No. 141R. No business combination transactions occurred during the six months ended July 3, 2009.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements ("SFAS No. 157"). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosure about fair value measurements. This standard does not require any new fair value measurements but provides guidance in determining fair value measurements presently used in the preparation of financial statements. In October 2008, the FASB issued FSP No. 157-3, Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active ("FSP No. 157-3"). FSP No. 157-3 clarifies the application of SFAS No. 157 in an inactive market and illustrates how an entity would determine fair value when the market for a financial asset is not active. For the Company, SFAS No. 157 was originally effective January 1, 2008; however, the effective date of SFAS No. 157 was deferred for one year and was effective for the Company January 1, 2009. The Company's adoption of SFAS No. 157 did not have a material impact on its consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements—an amendment of ARB No. 51 ("SFAS No. 160"). SFAS No. 160 requires the recognition of a noncontrolling interest, or minority interest, as equity in the consolidated financial statements and separate from the parent's equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement. SFAS No. 160 also includes expanded disclosure requirements regarding the interests of the parent and its noncontrolling interest. For the Company, SFAS No. 160 was effective January 1, 2009. The Company's adoption of SFAS No. 160 did not have a material impact on its consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities – an amendment of FASB Statement No. 133 (“SFAS No. 161”). SFAS No. 161 is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand the effects of the derivative instruments on an entity’s financial position, operating results and cash flows. For the Company, SFAS No. 161 was effective January 1, 2009. The Company’s adoption of SFAS No. 161 did not have a material impact on its consolidated financial statements.

In April 2008, the FASB issued FSP No. 142-3, Determination of the Useful Life of Intangible Assets (“FSP No. 142-3”). FSP No. 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets. For the Company, FSP No. 142-3 was effective January 1, 2009. The Company’s adoption of FSP No. 142-3 did not have a material impact on its consolidated financial statements.

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In April 2009, the FASB issued FSP No. 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly, as well as FSP No. 107-1 and Accounting Principles Board No. 28-1, Interim Disclosures about Fair Value of Financial Instruments. These two pronouncements relate to fair value measurements and related disclosures. The FASB also issued FSP No. 115-2 and No. 124-2, Recognition and Presentation of Other-Than-Temporary Impairments, relating to the accounting for impaired debt securities. For the Company, these pronouncements were effective July 3, 2009. The Company's adoption of these pronouncements did not have a material impact on its consolidated financial statements.

In May 2009, the FASB issued SFAS No. 165, Subsequent Events ("SFAS No. 165"), which was effective July 3, 2009 for the Company. SFAS No. 165 establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS No. 165 did not have a material impact on the Company's consolidated financial statements.

Recently Issued Accounting Standards – In December 2008, the FASB issued FSP No. 132R-1, Employers' Disclosures about Postretirement Benefit Plan Assets ("FSP No. 132R-1"), which requires companies to disclose information about fair value measurements of retirement plans that would be similar to the disclosures about fair value measurements required by SFAS No. 157. The provisions of FSP No. 132R-1 are effective for fiscal years ending after December 15, 2009. FSP No. 132R-1 is not expected to have a material impact on the Company's consolidated financial statements, as its requirements impact financial statement disclosures only.

In June 2009, the FASB issued SFAS No. 168, The FASB Accounting Standards Codification™ and the Hierarchy of Generally Accepted Accounting Principles ("SFAS No. 168"). SFAS No. 168 establishes the codification as the source of authoritative GAAP recognized by the FASB to be applied by nongovernmental entities, but is not intended to change existing accounting for public companies. SFAS No. 168 is effective for interim and annual reporting periods ending after September 15, 2009. The Company does not expect the implementation of SFAS No. 168 to have a material impact on its consolidated financial statements.

Note 3. INTANGIBLE ASSETS

Following is detailed information regarding Katy's intangible assets (amounts in thousands):

	July 3, 2009			December 31, 2008		
	Gross Amount	Accumulated Amortization	Net Carrying Amount	Gross Amount	Accumulated Amortization	Net Carrying Amount
Patents	\$ 1,136	\$ (874)	\$ 262	\$ 1,118	\$ (832)	\$ 286
Customer lists	10,231	(8,490)	1,741	10,231	(8,406)	1,825
Tradenames	5,054	(2,822)	2,232	5,054	(2,710)	2,344
Total	\$ 16,421	\$ (12,186)	\$ 4,235	\$ 16,403	\$ (11,948)	\$ 4,455

All of Katy's intangible assets are definite long-lived intangibles. Katy recorded amortization expense on intangible assets of continuing operations of \$0.1 million and \$0.2 million, and \$0.1 million and \$0.2 million for the three and six month periods ended July 3, 2009 and June 30, 2008, respectively. Estimated aggregate future amortization expense related to intangible assets is as follows (amounts in thousands):

2009 (remainder)	\$238
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2010	511
2011	484
2012	459
2013	438
Thereafter	2,105
	\$4,235

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Note 4. INDEBTEDNESS

Long-term debt consists of the following (amounts in thousands):

	July 3, 2009	December 31, 2008
Term loan payable under the Bank of America Credit Agreement, interest based on LIBOR and Prime Rates (3.13% - 4.25%), due through 2010	\$ 7,678	\$ 8,428
Revolving loans payable under the Bank of America Credit Agreement, interest based on LIBOR and Prime Rates (2.88% - 4.75%)	9,225	9,118
Total debt	16,903	17,546
Less revolving loans, classified as current (see below)	(9,225)	(9,118)
Less current maturities	(1,500)	(1,500)
Long-term debt	\$ 6,178	\$ 6,928

Aggregate remaining scheduled maturities of the Term Loan as of July 3, 2009 are as follows (amounts in thousands):

2009 (remainder)	\$750
2010	6,928
	\$7,678

On November 30, 2007, the Company entered into the Second Amended and Restated Credit Agreement with Bank of America (the "Bank of America Credit Agreement"). The Bank of America Credit Agreement is a \$50.6 million credit facility with a \$10.6 million term loan ("Term Loan") and a \$40.0 million revolving loan ("Revolving Credit Facility"), including a \$10.0 million sub-limit for letters of credit. The Bank of America Credit Agreement replaces the previous credit agreement ("Previous Credit Agreement") as originally entered into on April 20, 2004. The Bank of America Credit Agreement is an asset-based lending agreement and only involves one bank compared to a syndicate of four banks under the Previous Credit Agreement.

The annual amortization on the Term Loan, paid quarterly, is \$1.5 million with final payment due November 30, 2010. The Term Loan is collateralized by the Company's property, plant and equipment. The Revolving Credit Facility has an expiration date of November 30, 2010 and all extensions of credit are collateralized by a first priority security interest in and lien upon the capital stock of each material domestic subsidiary of the Company (65% of the capital stock of certain foreign subsidiaries of the Company), and all present and future assets and properties of the Company.

The Company's borrowing base under the Bank of America Credit Agreement is determined by eligible inventory and accounts receivable, amounting to \$21.9 million at July 3, 2009, and is reduced by the outstanding amount of standby and commercial letters of credit. The Bank of America Credit Agreement requires the Company to maintain a minimum level of availability such that its eligible collateral must exceed the sum of its outstanding borrowings under the Revolving Credit Facility and letters of credit by at least \$5.0 million. Currently, the Company's largest letters of credit relate to its casualty insurance programs. At July 3, 2009, total outstanding letters of credit were \$3.3 million. In addition, the Bank of America Credit Agreement prohibits the Company from paying dividends on its securities, other than dividends paid solely in securities.

Borrowings under the Bank of America Credit Agreement bear interest, at the Company's option, at either a rate equal to the bank's base rate or LIBOR plus a margin based on levels of borrowing availability. Interest rate margins for the Revolving Credit Facility under the applicable LIBOR option range from 2.00% to 2.50%, or under the applicable prime option range from 0.25% to 0.75% on borrowing availability levels of \$20.0 million to less than \$10.0 million, respectively. For the Term Loan, interest rate margins under the applicable LIBOR option range from 2.25% to 2.75%, or under the applicable prime option range from 0.50% to 1.00%. Financial covenants such as minimum fixed charge coverage and leverage ratios are not included in the Bank of America Credit Agreement.

All of the debt under the Bank of America Credit Agreement is re-priced to current rates at frequent intervals. Therefore, its fair value approximates its carrying value at July 3, 2009. The Company had amortization of debt issuance costs, included within interest expense, of \$0.1 million and \$0.2 million for the three and six months ended July 3, 2009, respectively, and \$0.1 million and \$0.2 million for the three and six months June 30, 2008, respectively.

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The Revolving Credit Facility under the Bank of America Credit Agreement requires lockbox agreements which provide for all Company receipts to be swept daily to reduce borrowings outstanding. These agreements, combined with the existence of a material adverse effect (“MAE”) clause in the Bank of America Credit Agreement, result in the Revolving Credit Facility being classified as a current liability, per guidance in EITF No. 95-22, Balance Sheet Classification of Borrowings Outstanding under Revolving Credit Agreements that Include Both a Subjective Acceleration Clause and a Lock-Box Arrangement. The Company does not expect to repay, or be required to repay, within one year, the balance of the Revolving Credit Facility, which has a final expiration date of November 30, 2010. The MAE clause, which is a fairly common requirement in commercial credit agreements, allows the lender to require the loan to become due if it determines there has been a material adverse effect on the Company’s operations, business, properties, assets, liabilities, condition, or prospects. The classification of the Revolving Credit Facility as a current liability is a result only of the combination of the lockbox agreements and the MAE clause.

Note 5. RETIREMENT BENEFIT PLANS

Certain subsidiaries have pension plans covering substantially all of their employees. These plans are noncontributory, defined benefit pension plans. The benefits to be paid under these plans are generally based on employees’ retirement age and years of service. The Company’s funding policies, subject to the minimum funding requirements of employee benefit and tax laws, are to contribute such amounts as determined on an actuarial basis to provide the plans with assets sufficient to meet the benefit obligations. Plan assets consist primarily of fixed income investments, corporate equities and government securities. The Company also provides certain health care and life insurance benefits for some of its retired employees. The postretirement health plans are unfunded.

Information regarding the Company’s net periodic benefit cost for pension and other postretirement benefit plans for the three and six months ended July 3, 2009 and June 30, 2008 is as follows (amounts in thousands):

	Pension Benefits			
	Three Months Ended		Six Months Ended	
	July 3, 2009	June 30, 2008	July 3, 2009	June 30, 2008
Components of net periodic benefit cost:				
Service cost	\$ -	\$ 4	\$ -	\$ 7
Interest cost	19	24	38	47
Expected return on plan assets	(13)	(26)	(26)	(51)
Amortization of net loss	11	11	22	22
Net periodic benefit cost	\$ 17	\$ 13	\$ 34	\$ 25

	Other Benefits			
	Three Months Ended		Six Months Ended	
	July 3, 2009	June 30, 2008	July 3, 2009	June 30, 2008
Components of net periodic benefit cost:				
Interest cost	\$ 35	\$ 38	\$ 71	\$ 75
Amortization of net loss	-	8	-	16
Net periodic benefit cost	\$ 35	\$ 46	\$ 71	\$ 91

During the three and six months ended July 3, 2009, the Company made contributions to the pension plans of \$19,000 and \$92,000, respectively. The Company expects to contribute an additional \$25,000 to the pension plans throughout the remainder of 2009.

Note 6. STOCK INCENTIVE PLANS

The Company has various stock incentive plans that provide for the granting of stock options, nonqualified stock options, SARs, restricted stock, performance units or shares and other incentive awards to certain employees and directors. Options have been granted at or above the market price of the Company's stock at the date of grant, typically vest over a three-year period, and are exercisable not less than twelve months or more than ten years after the date of grant. Stock appreciation rights have been granted at or above the market price of the Company's stock at the date of grant, typically vest over periods up to three years, and expire ten years from the date of issue. No more than 50% of the cumulative number of vested SARs held by an employee can be exercised in any one calendar year.

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Options were granted during the three months ended July 3, 2009 under the 2009 Vice President-Operations' Plan. All authorized shares from the plan, as approved by the Compensation Committee of the Board of Directors, were granted during the three months ended July 3, 2009. The following table summarizes stock option activity under each of the Company's applicable plans:

	Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value (in thousands)
Outstanding at December 31, 2008	1,624,600	\$ 2.41		
Granted	125,000	\$ 1.00		
Exercised	-	\$ -		
Expired	(20,300)	\$ 17.09		
Cancelled	(181,500)	\$ 2.55		
Outstanding at July 3, 2009	1,547,800	\$ 2.08	7.14 years	\$ 238
Vested and Exercisable at July 3, 2009	672,800	\$ 3.29	4.59 years	\$ 45

As of July 3, 2009, total unvested compensation expense associated with stock options amounted to \$0.5 million and is being amortized on a straight-line basis over the respective options' vesting period. The weighted average period in which the above compensation cost will be recognized is 1.5 years as of July 3, 2009.

The following table summarizes SARs activity under each of the Company's applicable plans:

	SARs	Weighted Average Fair Value
Non-Vested at December 31, 2008	6,666	\$ 0.80
Granted	6,000	\$ 1.21
Vested	(12,666)	\$ 0.65
Cancelled	-	\$ -
Non-Vested at July 3, 2009	-	\$ -
Total Outstanding at July 3, 2009	516,717	\$ 0.84

Note 7. INCOME TAXES

The Company adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes ("FIN No. 48"), on January 1, 2007. As a result of the implementation of FIN No. 48, the Company recognized approximately a \$1.1

million increase in the liability for unrecognized tax benefits, which was accounted for as an increase of \$0.1 million to the January 1, 2007 balance of deferred tax assets and a reduction of \$1.0 million to the January 1, 2007 balance of retained earnings.

Included in the balances at July 3, 2009 and December 31, 2008 are \$0.9 million and \$1.3 million, respectively, of tax positions for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. Because of the impact of deferred tax accounting, other than interest and penalties, the disallowance of the shorter deductibility period would not affect the annual effective tax rate but would accelerate the payment of cash to the taxing authority to an earlier period. In the second quarter of fiscal 2009 the statute of limitations on certain tax years expired. The expiration of those statutes of limitation resulted in the recognition of uncertain tax positions in the amount of \$0.4 million through the effective tax rate.

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The Company recognizes interest and penalties accrued related to the unrecognized tax benefits in the income tax provision. During the three and six months ended July 3, 2009 and June 30, 2008, the Company recognized an insignificant amount of interest and penalties. The Company had approximately \$0.3 million and \$0.4 million of interest and penalties accrued at July 3, 2009 and December 31, 2008, respectively.

The Company believes that it is reasonably possible that the total amount of unrecognized tax benefits will change within twelve months of July 3, 2009. The Company has certain tax return years subject to statutes of limitation which will close within twelve months of July 3, 2009. Unless challenged by tax authorities, the closure of those statutes of limitation is expected to result in the recognition of uncertain tax positions in the amount of \$0.3 million. The Company has uncertain tax positions relating to transfer pricing practices and filings in certain jurisdictions, none of which are currently under examination.

The Company and all of its domestic subsidiaries file income tax returns in the U.S. federal jurisdiction and various states. The Company's foreign subsidiaries file income tax returns in certain foreign jurisdictions since they have operations outside the U.S. The Company and its subsidiaries are generally no longer subject to U.S. federal, state and local examinations by tax authorities for years before 2004.

As of July 3, 2009 and December 31, 2008, the Company had deferred tax assets, net of deferred tax liabilities, of \$74.0 million. Domestic net operating loss ("NOL") carry forwards comprised \$44.1 million of the deferred tax assets for both periods. Katy's history of operating losses in many of its taxing jurisdictions provides significant negative evidence with respect to the Company's ability to generate future taxable income, a requirement in order to recognize deferred tax assets on the Condensed Consolidated Balance Sheets. For this reason, the Company was unable to conclude at July 3, 2009 and December 31, 2008 that NOLs and other deferred tax assets in the United States and foreign jurisdictions would be utilized in the future. As a result, valuation allowances for these entities were recorded as of such dates for the full amount of deferred tax assets, net of the amount of deferred tax liabilities.

The income tax benefit for the three and six months ended July 3, 2009 primarily reflects current tax benefit for FIN No. 48 activity of \$0.4 million. The income tax benefit for the three and six months ended June 30, 2008 primarily reflects current tax benefit for FIN No. 48 activity of \$0.5 million and \$0.8 million, respectively, as well as a tax benefit of \$0.3 million and \$0.4 million, respectively, recorded to offset the provision recorded under discontinued operations for domestic income taxes on domestic pre-tax income. The tax expense or benefit recorded in continuing operations is generally determined without regard to other categories of earnings, such as a loss from discontinued operations or other comprehensive income. An exception is provided if there is aggregate pre-tax income from other categories and a pre-tax loss from continuing operations, even if a valuation allowance has been established against deferred tax assets as of the beginning of the year. The tax benefit allocated to continuing operations is the amount by which the loss from continuing operations reduces the tax expense recorded with respect to the other categories of earnings.

Tax benefits were not recorded on the pre-tax net loss for the three and six months ended July 3, 2009 and June 30, 2008 as valuation allowances were recorded related to deferred tax assets created as a result of operating losses in the United States and foreign jurisdictions. As a result of accumulated operating losses in those jurisdictions, the Company concluded that it was more likely than not that such benefits would not be realized.

Note 8. COMMITMENTS AND CONTINGENCIES

General Environmental Claims

The Company and certain of its current and former direct and indirect corporate predecessors, subsidiaries and divisions are involved in remedial activities at certain present and former locations and have been identified by the United States Environmental Protection Agency (“EPA”), state environmental agencies and private parties as potentially responsible parties (“PRPs”) at a number of hazardous waste disposal sites under the Comprehensive Environmental Response, Compensation and Liability Act (“Superfund”) or equivalent state laws and, as such, may be liable for the cost of cleanup and other remedial activities at these sites. Responsibility for cleanup and other remedial activities at a Superfund site is typically shared among PRPs based on an allocation formula. Under the federal Superfund statute, parties could be held jointly and severally liable, thus subjecting them to potential individual liability for the entire cost of cleanup at the site. Based on its estimate of allocation of liability among PRPs, the probability that other PRPs, many of whom are large, solvent, public companies, will fully pay the costs apportioned to them, currently available information concerning the scope of contamination, estimated remediation costs, estimated legal fees and other factors, the Company has recorded and accrued for environmental liabilities in amounts that it deems reasonable and believes that any liability with respect to these matters in excess of the accruals will not be material. The ultimate costs will depend on a number of factors and the amount currently accrued represents management’s best current estimate of the total costs to be incurred. The Company expects this amount to be substantially paid over the next five to ten years.

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W.J. Smith Wood Preserving Company (“W.J. Smith”)

The matter with W. J. Smith, a subsidiary of the Company, originated in the 1980s when the United States and the State of Texas, through the Texas Water Commission, initiated environmental enforcement actions against W.J. Smith alleging that certain conditions on the W.J. Smith property (the “Property”) violated environmental laws. In order to resolve the enforcement actions, W.J. Smith engaged in a series of cleanup activities on the Property and implemented a groundwater monitoring program.

In 1993, the EPA initiated a proceeding under Section 7003 of the Resource Conservation and Recovery Act (“RCRA”) against W.J. Smith and the Company. The proceeding sought certain actions at the site and at certain off-site areas, as well as development and implementation of additional cleanup activities to mitigate off-site releases. In December 1995, W.J. Smith, the Company and the EPA agreed to resolve the proceeding through an Administrative Order on Consent under Section 7003 of RCRA. While the Company has completed the cleanup activities required by the Administrative Order on Consent under Section 7003 of RCRA, the Company still has further post-closure obligations in the areas of groundwater monitoring and ongoing site operations and maintenance costs, as well as potential contractual obligations related to real estate matters.

Since 1990, the Company has spent in excess of \$7.0 million undertaking cleanup and compliance activities in connection with this matter. While ultimate liability with respect to this matter is not easy to determine, the Company has recorded and accrued amounts that it deems reasonable for prospective liabilities with respect to this matter.

Asbestos Claims

A. The Company has been named as a defendant in eleven lawsuits filed in state court in Alabama by a total of approximately 325 individual plaintiffs. There are over 100 defendants named in each case. In all eleven cases, the Plaintiffs claim that they were exposed to asbestos in the course of their employment at a former U.S. Steel plant in Alabama and, as a result, contracted mesothelioma, asbestosis, lung cancer or other illness. They claim that they were exposed to asbestos in products in the plant which were manufactured by each defendant. In nine of the cases, Plaintiffs also assert wrongful death claims. The Company will vigorously defend the claims against it in these matters. The liability of the Company cannot be determined at this time.

B. Sterling Fluid Systems (USA) (“Sterling”) has tendered approximately 2,700 cases pending in Michigan, New Jersey, New York, Illinois, Nevada, Mississippi, Wyoming, Louisiana, Georgia, Massachusetts, Missouri, Kentucky, and California to the Company for defense and indemnification. With respect to one case, Sterling has demanded that the Company indemnify it for a \$200,000 settlement. Sterling bases its tender of the complaints on the provisions contained in a 1993 Purchase Agreement between the parties whereby Sterling purchased the LaBour Pump business and other assets from the Company. Sterling has not filed a lawsuit against the Company in connection with these matters.

The tendered complaints all purport to state claims against Sterling and its subsidiaries. The Company and its current subsidiaries are not named as defendants. The plaintiffs in the cases also allege that they were exposed to asbestos and products containing asbestos in the course of their employment. Each complaint names as defendants many manufacturers of products containing asbestos, apparently because plaintiffs came into contact with a variety of different products in the course of their employment. Plaintiffs claim that LaBour Pump Company, a former division of an inactive subsidiary of the Company, and/or Sterling may have manufactured some of those products.

With respect to many of the tendered complaints, including the one settled by Sterling for \$200,000, the Company has taken the position that Sterling has waived its right to indemnity by failing to timely request it as required under the 1993 Purchase Agreement. With respect to the balance of the tendered complaints, the Company has elected not to

assume the defense of Sterling in these matters.

C. LaBour Pump Company, a former division of an inactive subsidiary of the Company, has been named as a defendant in approximately 400 of the New Jersey cases tendered by Sterling. The Company has elected to defend these cases, the majority of which have been dismissed or settled for nominal sums. There are approximately 100 cases which remain active as of July 3, 2009.

While the ultimate liability of the Company related to the asbestos matters above cannot be determined at this time, the Company has recorded and accrued amounts that it deems reasonable for prospective liabilities with respect to this matter.

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Other Claims

There are a number of product liability and workers' compensation claims pending against the Company and its subsidiaries. Many of these claims are proceeding through the litigation process and the final outcome will not be known until a settlement is reached with the claimant or the case is adjudicated. The Company estimates that it can take up to ten years from the date of the injury to reach a final outcome on certain claims. With respect to the product liability and workers' compensation claims, the Company has provided for its share of expected losses beyond the applicable insurance coverage, including those incurred but not reported to the Company or its insurance providers, which are developed using actuarial techniques. Such accruals are developed using currently available claim information, and represent management's best estimates. The ultimate cost of any individual claim can vary based upon, among other factors, the nature of the injury, the duration of the disability period, the length of the claim period, the jurisdiction of the claim and the nature of the final outcome.

Although management believes that the actions specified above in this section individually and in the aggregate are not likely to have outcomes that will have a material adverse effect on the Company's financial position, results of operations or cash flow, further costs could be significant and will be recorded as a charge to operations when, and if, current information dictates a change in management's estimates.

Note 9. INDUSTRY SEGMENT INFORMATION

The Company is organized into one reporting segment: Maintenance Products Group. The activities of the Maintenance Products Group include the manufacture, import and distribution of a variety of commercial cleaning supplies and storage products. Principal geographic markets are in the United States, Canada, and Europe and include the sanitary maintenance, foodservice, mass merchant retail and home improvement markets.

For all periods presented, information for the Maintenance Products Group excludes amounts related to the Contico Manufacturing, Ltd. ("CML") and Metal Truck Box business units as these units are classified as discontinued operations as discussed further in Note 11. The table below summarizes the key financial statement information (amounts in thousands):

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		Three months ended		Six months ended	
		July 3, 2009	June 30, 2008	July 3, 2009	June 30, 2008
Maintenance Products Group					
Net external sales		\$ 37,676	\$ 45,134	\$ 72,768	\$ 86,825
Operating income (loss)		1,266	(2,380)	1,555	(3,255)
Operating margin (deficit)		3.4 %	(5.3 %)	2.1 %	(3.7 %)
Depreciation and amortization		1,725	2,243	3,363	4,041
Capital expenditures		234	1,897	420	2,934
Total					
Net external sales	- Segment	\$ 37,676	\$ 45,134	\$ 72,768	\$ 86,825
	Total	\$ 37,676	\$ 45,134	\$ 72,768	\$ 86,825
Operating income (loss)					
	- Segment	\$ 1,266	\$ (2,380)	\$ 1,555	\$ (3,255)
	Unallocated				
	- corporate	(2,037)	(3,184)	(4,353)	(5,218)
	Severance, restructuring and related charges	-	548	-	410
	Loss on sale or disposal of assets	(12)	(201)	(12)	(734)
	Total	\$ (783)	\$ (5,217)	\$ (2,810)	\$ (8,797)
Depreciation and amortization					
	- Segment	\$ 1,725	\$ 2,243	\$ 3,363	\$ 4,041
	Unallocated				
	- corporate	18	28	36	53
	Total	\$ 1,743	\$ 2,271	\$ 3,399	\$ 4,094
Capital expenditures					
	- Segment	\$ 234	\$ 1,897	\$ 420	\$ 2,934
	Total	\$ 234	\$ 1,897	\$ 420	\$ 2,934
Total assets					
	- Segment	\$ 69,515	\$ 73,304		
	- Other [a]	1,200	1,200		
	Unallocated				
	- corporate	2,216	2,791		
	Total	\$ 72,931	\$ 77,295		

[a] Amount shown as "Other" represents the note receivable from the sale of the Metal Truck Box business unit.

Note 10. SEVERANCE, RESTRUCTURING AND RELATED CHARGES

The Company previously approved a plan to consolidate the manufacturing facilities of its Glit business unit in order to implement a more competitive cost structure. During the three and six months ended June 30, 2008, the Company entered into an agreement with the lessor of its abandoned Washington, Georgia facility to cancel the Company's future lease obligations upon a one-time payment. As a result, the Company recognized \$0.4 million in income for the reduction of the remaining balance of the non-cancelable lease liability. Management believes that no further charges will be incurred for this activity.

In 2002, the Company committed to a plan to consolidate the manufacturing and distribution of the four CCP facilities in the St. Louis, Missouri area. Management believed that in order to implement a more competitive cost structure and combat competitive pricing pressure, the excess capacity at the four plastic molding facilities in this area would need to be eliminated. This plan was completed by the end of 2003. The Company recognized \$0.1 million of income in the three months ended June 30, 2008 associated with adjustments to the non-cancelable lease accrual at the Hazelwood, Missouri facility due to changes in assumptions. Management believes that no further charges will be incurred for this activity, except for potential adjustments to non-cancelable lease liabilities as actual activity compares to assumptions made. Following is a rollforward of restructuring liabilities for the consolidation of St. Louis manufacturing/distribution facilities (amounts in thousands):

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	Contract Termination Costs
Restructuring liabilities at December 31, 2008	\$ 569
Additions	-
Payments	(48)
Restructuring liabilities at July 3, 2009	\$ 521

These amounts relate to non-cancelable lease liabilities for abandoned facilities, net of potential sub-lease revenue. Total maximum potential amount of lease loss, excluding any sub-lease rentals, is \$1.3 million as of July 3, 2009. The Company has included \$0.8 million as an offset for sub-lease rentals. As of July 3, 2009, the Company does not anticipate any further significant severance, restructuring and other related charges in the upcoming year related to the plans discussed above.

The table below summarizes the future obligations for severance, restructuring and other related charges detailed above (amounts in thousands):

	Maintenance Products Group
2009 (remainder)	140
2010	186
2011	195
	\$ 521

Note 11. DISCONTINUED OPERATIONS

Certain of the Company's former operations have been classified as discontinued operations as of and for the three and six months ended June 30, 2008 in accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. All of these dispositions occurred as a result of determinations by management and the Board of Directors that the businesses were not a core component of the Company's long-term business strategy. The proceeds from each disposition were used to pay off portions of the Company's then outstanding debt.

On June 2, 2006, the Company sold certain assets of the Metal Truck Box business unit for gross proceeds of approximately \$3.6 million, including a \$1.2 million note receivable. The note receivable is included in Other Assets in the Condensed Consolidated Balance Sheets.

On June 6, 2007, the Company sold the CML business unit for gross proceeds of approximately \$10.6 million, including a receivable of \$0.6 million associated with final working capital levels. The Company recorded a gain of \$0.1 million during the six months ended June 30, 2008 in connection with the ultimate collection of the receivable.

On November 30, 2007, the Company sold the Woods Industries, Inc. ("Woods US") and Woods Industries (Canada), Inc. ("Woods Canada") business units for gross proceeds of approximately \$50.7 million, including amounts placed into escrow of \$7.7 million related to the filing and receipt of a foreign tax certificate and the sale of specific inventory. During fiscal 2007 the Company recognized a gain on sale of discontinued businesses of \$1.3 million in connection with this sale. The gain in fiscal 2007 did not include \$0.9 million of the \$7.7 million in escrow as further steps were required to realize those funds. During the three and six months ended June 30, 2008 the Company

received \$3.6 million and \$7.3 million, respectively, from escrow upon the receipt of the foreign tax certificate and sale of specific inventory, as well as \$0.8 million in final working capital adjustment. During the three and six months ended June 30, 2008, the Company also recognized an additional \$0.2 million and \$0.7 million, respectively, of gain on sale of discontinued businesses of the \$0.9 million in escrow not recognized at the time of sale, as well as \$0.8 million in final working capital adjustment. As of July 3, 2009 there were no amounts remaining in escrow.

The historical operating results of the discontinued business units have been segregated as discontinued operations on the Condensed Consolidated Statements of Operations. Selected financial data for discontinued operations is summarized as follows (amounts in thousands):

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	Three Months	Six Months
	Ended June 30, 2008	
Net sales	\$ -	\$ -
Pre-tax operating loss	\$ (99)	\$ (229)
Pre-tax gain on sale of discontinued operations	\$ 1,002	\$ 1,545

The loss from operations of discontinued businesses, as shown in the Condensed Consolidated Statements of Operations, includes a tax provision of \$0.3 million and \$0.4 million for the three and six months ended June 30, 2008, respectively.

Item 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

This report and the information incorporated by reference in this report contain various “forward-looking statements” as defined in Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act of 1934, as amended. The forward-looking statements are based on the beliefs of our management, as well as assumptions made by, and information currently available to, our management. We have based these forward-looking statements on current expectations and projections about future events and trends affecting the financial condition of our business. Additional information concerning these and other risks and uncertainties is included in Item 1A under the caption “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2008. Words and phrases such as “expects,” “estimates,” “will,” “intends,” “plans,” “believes,” “should,” “anticipates,” and the like are intended to be forward-looking statements. The results referred to in forward-looking statements may differ materially from actual results because they involve estimates, assumptions and uncertainties. Forward-looking statements included herein are as of the date hereof and we undertake no obligation to revise or update such statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. All forward-looking statements should be viewed with caution. These forward-looking statements are subject to risks and uncertainties that may lead to results that differ materially from those expressed in any forward-looking statement made by us or on our behalf, including, among other things:

- Increases in the cost of, or in some cases continuation of, the current price levels of thermoplastic resins, paper board packaging, and other raw materials.
- Our inability to reduce product costs, including manufacturing, sourcing, freight, and other product costs.
- Our inability to reduce administrative costs through consolidation of functions and systems improvements.
- Our inability to protect our intellectual property rights adequately.
- Our inability to reduce our raw materials costs.
- Our inability to expand our customer base and increase corresponding revenues.
- Our inability to achieve product price increases, especially as they relate to potentially higher raw material costs.

- Competition from foreign competitors.
- The potential impact of higher interest rates on our debt outstanding under the Bank of America Credit Agreement.
 - Our inability to meet covenants associated with the Bank of America Credit Agreement.
- Our inability to access funds under our current loan agreements given the current instability in the credit markets.
- Our failure to identify, and promptly and effectively remediate, any material weaknesses or significant deficiencies in our internal controls over financial reporting.
 - The potential impact of rising costs for insurance for properties and various forms of liabilities.

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- The potential impact of changes in foreign currency exchange rates related to our Canadian operations.
- Labor issues, including union activities that require an increase in production costs or lead to a strike, thus impairing production and decreasing sales, and labor relations issues at entities involved in our supply chain, including both suppliers and those involved in transportation and shipping.
- Changes in significant laws and government regulations affecting environmental compliance and income taxes.

OVERVIEW

We are a manufacturer, importer and distributor of commercial cleaning and storage products. Our commercial cleaning products are sold primarily to janitorial/sanitary and foodservice distributors that supply end users such as restaurants, hotels, healthcare facilities and schools. Our storage products are primarily sold through major home improvement and mass market retail outlets.

RESULTS OF OPERATIONS

Three Months Ended July 3, 2009 versus Three Months Ended June 30, 2008

Net sales decreased 16.5% from \$45.1 million during the three months ended June 30, 2008 to \$37.7 million during the three months ended July 3, 2009. Overall, this decline resulted from lower volumes across almost all of our business units driven by market softness, as well as our decision to exit certain unprofitable business lines. Gross margin was 16.4% for the three months ended July 3, 2009, an increase of 10.9 percentage points from the same period a year ago. Gross margin improvement was driven by improved factory productivity and cost controls as well as a favorable quarter over quarter variance in our LIFO adjustment of \$1.2 million resulting from a decrease in resin costs and lower inventory levels.

Selling, general and administrative (“SG&A”) expenses were \$7.0 million for the three months ended July 3, 2009, a \$1.1 million reduction from the same period a year ago. Prior year expenses included a net charge of \$0.9 million associated with the transition and hiring of our Chief Executive Officer (“CEO”) and forfeiture of stock options by our former CEO. Other favorable variances quarter over quarter included a \$0.2 million reduction in commissions as related sales are down, \$0.2 million of lower consulting and professional fees, \$0.2 million less expense related to self-insurance programs, and a \$0.1 million reduction in bad debt expense. Partially offsetting these favorable variances were current quarter costs of \$0.5 million associated with the transition a