ENERCORP INC Form 10QSB October 08, 2002

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 10-QSB

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended March 31, 2002

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (D) OF THE SECURITIES ACT OF 1934

FOR THE TRANSITION PERIOD FROM

TO

Commission File Number: 0-9083

Enercorp, Inc.

(Exact name of Registrant as specified in its Charter)

Colorado 84-0768802

(State or other jurisdiction of incorporation or organization) Identification Number)

32751 Middlebelt Road, Suite B
Farmington Hills, Michigan 48334

(Address of principal executive offices) (Zip Code)

(248) 851-5651

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Number of shares of common stock outstanding at October 01, 2002: 695,897

Enercorp, Inc.

Form 10-QSB Filing for the Third Quarter Ended March 31, 2002

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

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Statements of Assets and Liabilities March 31, 2002 (Unaudited) and June 30, 2001

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	Enercorp, Inc.		
	FINANCIAL INFORMATION Financial Statements Enercorp, Inc		
		March 31, (Unaudited)	June 30, 2001
and 200 Cash	2002  ments, at fair value, cost of \$1,231,638 d \$1,231,638 at March 31, 02 and June 30, 2001	March 31, (Unaudited)	2001
Investr and 200 Cash Furnitum dep	2002  ments, at fair value, cost of \$1,231,638 d \$1,231,638 at March 31,	March 31, (Unaudited)  \$ 893,646 2,347	2001
Investr and 200 Cash Furnitum dep	2002 ments, at fair value, cost of \$1,231,638 d \$1,231,638 at March 31, 02 and June 30, 2001  The and fixtures, net of accumulated preciation of \$12,203 and 11,503 at 12,203 and 31, 2002 and 30, 2001 respectively	March 31, (Unaudited)  \$ 893,646 2,347	2001 \$ \$ 984,214 342
Investr and 200 Cash Furnitum der Man	2002 ments, at fair value, cost of \$1,231,638 d \$1,231,638 at March 31, 02 and June 30, 2001  The and fixtures, net of accumulated preciation of \$12,203 and 11,503 at 12,203 and 31, 2002 and 30, 2001 respectively	March 31, (Unaudited)  \$ 893,646 2,347	\$ 984,214 342
Investr and 200 Cash Furnitum dep Man Other as	2002 ments, at fair value, cost of \$1,231,638 d \$1,231,638 at March 31, 02 and June 30, 2001  The and fixtures, net of accumulated preciation of \$12,203 and 11,503 at 12,203 and 30, 2001 respectively assets  ES AND NET ASSETS	March 31, (Unaudited) \$ 893,646 2,347  y 233 0 \$ 896,226	\$ 984,214 342 933
Investr and 200 Cash  Furnitum der Man Other as LIABILITIE Liabilitie Note payak Note payak Account Accrue	2002 ments, at fair value, cost of \$1,231,638 d \$1,231,638 at March 31, 02 and June 30, 2001  The and fixtures, net of accumulated preciation of \$12,203 and 11,503 at 12,203 and 30, 2001 respectively assets  ES AND NET ASSETS	March 31, (Unaudited)  \$ 893,646 2,347 Y 233 0  \$ 896,226	\$ 984,214 342 933 0  \$ 985,489
Investr and 200 Cash  Furnitum der Man Other as LIABILITIE Liabilitie Note payak Note payak Account Accrue	2002 ments, at fair value, cost of \$1,231,638 d \$1,231,638 at March 31, 02 and June 30, 2001  The and fixtures, net of accumulated preciation of \$12,203 and 11,503 at each 31, 2002 and June 30, 2001 respectively essets  The second sec	March 31, (Unaudited)  \$ 893,646 2,347 y 233 0 \$ 896,226 ======== \$ 27,000 30,000 16,309 12,500	\$ 984,214 342 933 0  \$ 985,489 ======= \$ 0 0 44,634 10,000

Common stock, no par value: 10,000,000

shares authorized, 695,897 shares issued and outstanding at March 31, 2002 and June 30, 2001 respectively	1,888,251	1,888,251
Preferred stock, no par value: 1,000,000 shares authorized, -0- issued and outstanding	0	0
Accumulated deficit	(739,672)	(709,802)
Unrealized net loss on investments, net of deferred income taxes at March 31, 2002 and June 30, 2001 respectively		
	(338,162)	(247,594)
	810,417	930,855
	\$ 896,226 ======	\$ 985,489 =======

See notes to financial statement 3

Enercorp, Inc.

Schedule of Investments
March 31, 2002 (Unaudited)

Affiliated Fair Mkt	Description Ex Net	-	No. of	Share	Cost
	of Business Da Discount Mark		ons Shares	Price	Equity
Common Stock	s-Public Market M	ethod of Valua	tion		
CompuSonics					
-	Digital Video				
	Product & Web		1,751	0.021	
37		37			
010 000	Site Dev.	110 000	10,000,000	0.021	106,477
210,000	(100,000)	110,000			
Niou Sports	Golf & Casual		20/ 110	0 020	600,000
5,882	GOII & Casuai	5,882	294,110	0.020	800,000
3,002	Furniture	J, 002			
	Manufacturer		16 667	0 020	37,500
333	Hamaraccarcr	333	10,007	0.020	37,300
Preferred St	ocks-Public Marke	t Method of Va	luation		
	Golf & Casual		2,000	0 020	20 000
40	GOII & Casuai	4.0	2,000	0.020	20,000
40	Furniture Manuf	- 0			
	1411110410 1141141	4004101			
Common Stock	s-Board Appraisal	Method of Val	uation		
Pro Golf	Franchisor of	a & b	7,450		195,000
447,000	(44,700)	402,300			
Intern'l	Retail Golf Stor	es			
ProGolf.com,	Web Sales of	a & b	300,000	2.5	252,000
,			.,		,

750,000 (375,000) 375,000

Inc. Golf Equipment

Subtotal \$1,210,977

1,413,292 (519,700) 893,592

Warrants and Stock Options-Board Appraisal Method of Valuation \_\_\_\_\_

CompuSonics Digital Video

Video Product

Corporation 300,000

Williams Manuf. Of Sensors & Controls, Control Systems

08/04/04 b 25,000 05/03/05 b 25,000 09/13/06 b 50,000 03/12/06 b 50,000 10/02/08 b 50,000 Inc.

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Unaffiliated Companies

Common Stocks-Public Market Method of Valuation

Vitrio Diagnostics 300 .18 1,500 54

54

Proconnextions, Inc.-Sports Memor'blia a 191,610 19,161

Total All Companies \$1,231,638

\$1,413,346 (519,700) 893,646

a No public market for this security

b Subject to Rule 144

See notes to financial statements

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Enercorp, Inc. Schedule of Investments June 30, 2001

No. of Share Cost Fair Mkt Affiliated Description

Net Fair

Companies of Business Restrictions Shares Price Equity Value

Discount Market Value

Common Stocks-Public Market Method of Valuation

CompuSonics Video

Corp Digital Video

1,751 Product & Web 28

2.8

10,000,000 \$0.03 106,477 300,000

(100,000) 200,000

Ajay Sports, Golf & Casual 294,118 \$0.02 600,000 5,882

5,882 Furniture Manufacturer 333 16,667 \$0.02 37,500 Preferred Stocks-Public Market Method of Valuation \_\_\_\_\_ Ajay Sports, Golf & Casual 2,000 20,000 500 500 Common Stocks-Board Appraisal Method of Valuation -----Pro Golf Franchisor of a & b 7,450 (44,700) 402,300
Intern'l Retail Golf Stores 195,000 447,000 ProGolf.com, Web Sales of b 300,000 2.5 252,000 750,000 (375,000) 375,000 Golf Equipment Subtotal \$1,210,977 1,503,744 (519,700) 984,044 Unaffiliated Companies Common Stocks-Public Market Method of Valuation \_\_\_\_\_ 1,500 170 Vitrio Diagnostics 300 170 191,610 19,161 Proconnextions, Inc.-Sports Memor'blia Total All Companies \$1,231,638 \$1,503,914 \$(519,700) \$984,214

See notes to financial statements

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Enercorp, Inc.
Statements of Operations

ž	catemer	ILS OI	Operati	ons				
(Unaudited)								
		For	Three		For	nin	e	
		Mont	ths ende	ed	Mor	nths	ende	d,
		Marc	ch. 31,		Mai	cch.	31.	•
		2002	•	2001				2001
REVENUES								
Interest Income from related	l							
Entities	\$	0	\$	0	\$	0	\$	1,640
Net realized gain on sale of								
Investments		0	1,465,	720		0	1,	474,184
Miscellaneous income		0		0	3,	875		0
		0	1,465,	720	3,	875	1,	475 <b>,</b> 824
EXPENSES								
Salaries - officer		0	78,	500		0		79,500
Legal, accounting and other								

a No public market for this security

b Subject to Rule 144

Professional fees	1,627	3 <b>,</b> 350	6,260	10,762
Management fees related part	zy 7,500		22,500	
Interest expense - other	_	49,046		165,297
Bad debt expense	0	9,355	0	10,825
Other general and administrat	ive			
expenses		9,140	4,047	17 <b>,</b> 519
	•	149,392	•	•
Net gain (loss) from operati	Lons			
before taxes	(10, 131)	1,316,328	(29,871)	1,191,920
Income taxes		(447,552)		
Net gain (loss) from operati	ions			
after taxes		868,776	(29,871)	786,327
Net unrealized gain (loss) of	on			
Investments before Taxes	(139,718)	141,737	(90,568)	141,737
Income taxes		(48,191)		
Net unrealized gain (loss) of	on			
investment after taxes		93,546	(90,568)	93,546
Increase (decrease) in net				
assets resulting from				
operations	(149,849)	\$ 962,322 \$	(120,439)	\$ 879,873
=			======	=======
Increase (decrease) in net				
assets per share	(0.22)	\$ 1.38 \$	(0.17)	\$ 1.26
*	=======			

See notes to financial statements

Enercorp, Inc.
Statements of Cash Flow
(Unaudited)

(ollauditeed	For the Nine Months Ended March 31,		
	2002	2001	
Cash flows from operating activities Increase (decrease in net assets)	\$ (120,439)	\$879 <b>,</b> 873	
Adjustments to reconcile net income to Net cash provided by operating			
activities: Depreciation	700	1,402	
Bad debt provision on notes receivable and interest net of write offs	0	10,825	
Gain on sale of investments	0	(1,474,184)	
Unrealized (gain) loss on Investments	90,568	(141,776)	
(Increase) decrease in unrealized gain on investments (Increase) decrease in accounts		2,158,715	
receivable - related party (Increase) decrease in accounts		(6,104)	
receivable			
(Increase) Decrease in other assets	0	640	

<pre>Increase (Decrease) in accounts payab   and accrued expenses</pre>	le (25,824)	(14,776)
Increase (Decrease) in deferred taxes		(774,728)
Total adjustments	65,444	(239, 947)
Net cash (used) by operating activities	(54,995)	639,926
Cash flows from investing activities: Purchase of investments Proceeds from sale of investments Payment from notes receivable	0	0 2,440,484 0
Net cash provided (used) by investing Activities	0	2,440,484
Cash flows from financing activities: Proceeds from notes payables Net cash provided by investing	57,000	(2,328,372)
Activities	0	0
Net cash provided (used) by financing Activities	57 <b>,</b> 000	(2,328,372)
Increase (Decrease) in cash Cash, beginning of period	2,005 342	752,038 23,843
Cash, end of period	\$ 2,347	\$ 775 <b>,</b> 881
Supplemental disclosures of cash flow information:    Interest paid	\$ 87	\$ 165 <b>,</b> 297
Taxes paid	\$ 0 ======	\$ 0 =======

See notes to financial statements

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#### Notes to Financial Statements

## Note 1. Interim Financial Statements

The accompanying interim unaudited condensed financial statements have been prepared in accordance with the instructions to Form 10-QSB and do not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of the management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included, and the disclosures are adequate to make the information presented not misleading. Operating results for the nine months ended March 31, 2002 are not necessarily indicative of the results that may be expected for the year ending June 30, 2002. These statements should be read in conjunction with the financial statements and notes thereto included in the Annual 10-K Report (filed with the Securities and Exchange Commission) for the year ended June 30, 2001.

## Note 2: Investments

On March 7, 2001, the Registrant sold 1,077,800 shares of the common stock it held in its largest investee, Williams Controls, Inc., and on March 12, 2001 the Registrant sold an additional 574,529 shares of Williams Controls, Inc., for a total of 1,652,329 shares, representing all the shares of Williams

Controls, Inc. common stock owned by the Registrant at the time of this filing. These shares were acquired by the Registrant in transactions between April 1991 and August 1998. The shares were sold in open market transactions through an unaffiliated broker. Upon settlement of the trades, the Registrant received total net proceeds of approximately \$2,424,800. These proceeds were used to pay off the Company's demand loan from a bank with a balance of \$2,141,649 plus accrued interest, and make payments of or toward other debt obligations and payables that the Company had outstanding. The Registrant continues to hold its other principal common stock investments in CompuSonics Video Corporation (10,001,751 shares), Ajay Sports, Inc. (310,785 common and 2,000 preferred shares), ProGolf.com (300,000 common shares) and Pro Golf International, Inc. (7,450 shares), and continues to hold 200,000 warrants in Williams Controls, Inc., which are fully vested at the time of this filing.

# Note 3: Capital Stock Transactions

On September 14, 2001, the Registrant entered into a Subscription Agreement with Jack Wen, authorized agent for an investing group of qualified individuals which included Jack Wen ("Wen Group"). Under this Subscription Agreement, on September 26, 2001 upon the first payment, the Wen Group was to purchase 240,000 shares of common stock of the Registrant, representing approximately 26.4% of the Registrant's common stock issued and outstanding

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following the transaction. These shares were to be purchased for \$1.25 per share, the book value at that time, with aggregate gross proceeds of \$300,000 paid to the Registrant. Under the Subscription Agreement, the Wen Group was committed to make additional equity investments in the Registrant of \$3,000,000 for the purchase of 2,000,000 shares at \$1.50 per share, with \$1,000,000 being invested on or before November 5, 2001 as the second payment; and, in the third payment, \$2000,000,000 was to be invested at \$1.50 per share on or before February 5, 2002. Prior to this transaction, no single shareholder or shareholder group owned more than 10% of the Registrant's issued and outstanding common stock. However, this transaction was not completed. The deal was rescinded, and the stock was never issued.

# Note 4: Board of Director Changes Subsequently Rescinded.

Upon the Registrant's receipt of \$300,000 on September 26, 2001, the following changes in the Board of Directors and officers of the Registrant were effected. Under terms of the Subscription Agreement, in addition to Directors Thomas W. Itin and H. Samuel Greenawalt, Jack Wen and George Burmann of the Wen Group were elected to serve as Directors and, additionally, Jack Wen was elected Chairman of the Board, Chief Executive Officer and President and Don Johnson of the Wen Group was elected Treasurer and Chief Financial Officer.

Upon receipt of the first payment of \$300,000 from the Wen Group under the Subscription Agreement, Jack Wen requested that \$240,000 be invested in TIDE, a PRC company headquartered in Shanghai. This investment was completed. However, upon the recession the \$240,000 investment was returned to the Wen group, therefore the investment in TIDE has not been and is not reflected in financial statements.

# Note 5 Footnote: Note payable related party

The Registrant has a \$27,000 Note Payable to Dearborn Wheel Inc. The interest on the note is 10% per annum. The note is due on March 06, 2002.

Note 6

Footnote: Note payable

The Registrant has a \$ 30,000 Note Payable to Yueh Yun Chang with no interest. The principal with no interest is due on Jun 12, 2002.

Item 2. Management's Discussion and Analysis of Financial Condition / Results of Operations

\_\_\_\_\_\_

#### Material Changes in Financial Condition:

\_\_\_\_\_

The Registrant's liquidity is affected primarily by the business success, securities prices and marketability of its investee companies and by the amount and timing of new or incremental investments it makes, as well as the availability of borrowing under the credit line.

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The Registrant received \$300,000 for the sale of 240,000 shares of the Company's common stock, with commitments for future funding in November 2001 of \$1,000,000 and in February of 2002 of \$2,000,000, as a result of the Subscription Agreement with the Wen Group. As a condition of the Subscription Agreement, \$240,000 of the \$300,000 was invested at the request of the Wen Group in a PRC company, TIDE, leaving the Registrant with a total of \$60,000 cash on hand remaining from the Wen Group's initial investment.

There are no general terms as to how the \$30,000 note will be paid or how the Registrant intends to raise the funds for repayment or how to fund current operations. The Registrant's current plan is to bring in other investors, borrow against collateral or sell a portion of its holdings.

#### Material Changes in Results of Operations:

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The Registrant interest expenses were \$ 666 and \$ 49,046 for the quarter ended March. 2002 and 2001 respectively. The change is due to the payment of Company's demand loan to a bank, therefore, there was no interest expense paid for the quarter ended March. 2002.

The Registrant recorded general and administrative expenses of \$ 338 for this quarter ended March. 2002 compare to general and administrative expenses of \$ 9,140 the quarter ended March. 2001. This change is due to the decrease in company's activity related to such expenses. General and administrative expenses include travel, telephone and other miscellaneous expenses.

The Registrant recorded an unrealized Loss on investments of \$ 139,718 for the third quarter ended March, 2002 compared to a gain of \$ 141,737 for the third quarter ended March 31, 2001. This is mainly due to the changes in investment portfolio and fair market value of the Registrant's investment in the publicly traded companies CompuSonics Video Corporation and Ajay Sports, Inc.

- Part II. OTHER INFORMATION
- Item 1. Legal Proceedings
  None
- Item 2. Changes in Securities
  None
- Item 3. Defaults Upon Senior Securities
   None
- Item 4. Submission of Matters to a Vote of Security Holders

None

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## Item 5. Other Information

In early November of 2001, the Wen Group informed Registrant that the second and third payments under the Subscription Agreement would not be forthcoming and the Registrant accepted that conclusion. On November 26, 2001, a Settlement Agreement was signed by the Registrant, Jack Wen, and the investment group that Jack Wen represented to vacate the Subscription Agreement signed on September 14, 2001. In a Settlement Agreement signed and put into effect by Registrant and the Wen Group, funds paid in by the Wen Group were returned less any expenses incurred by the Registrant and less the \$240,000 investment into the PRC company, TIDE. The common stock that was part of the September 14, 2001 Subscription Agreement was not issued. The September 14, 2001 Subscription Agreement was rescinded. A payment of \$30,000 less expenses of \$2,174.50 of the Registrant was returned to the Wen Group and a note for the remaining \$30,000 was executed by the Registrant subject to certain conditions.

In a meeting of the Board of Directors of Registrant, it was resolved that the Subscription Agreement of September 14, 2001 be declared null and void, and that a request be submitted for resignations from the Wen Group officers and directors. Resignations to be requested included Jack Wen as Chairman, Director, President, CEO and COO, Don Johnson as CFO and Treasurer, George Burmann as Director, and Paul Feng as Vice President of Marketing. Further, during this meeting, Thomas W. Itin was elected to fill offices left vacant, with the exception of Vice President of Marketing, due to resignations by members of the Wen Group.

Item 6. Exhibits and Reports on Form 8-K

A) Exhibits

None

B) Form 8-K

None

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Enercorp, Inc.

Form 10-Q

For the Third Quarter Ended March 31, 2002

Signature Page

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Enercorp, Inc.

(Registrant)

By:/s/ Thomas W. Itin
Thomas W. Itin
President

Date: October 8, 2002

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