

FARMERS NATIONAL BANC CORP /OH/
Form 10-Q
November 07, 2013

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934
For the Quarterly period ended September 30, 2013
Commission file number 001-35296

FARMERS NATIONAL BANC CORP.

(Exact name of registrant as specified in its charter)

OHIO (State or other jurisdiction of incorporation or organization)	34-1371693 (I.R.S. Employer Identification No)
20 South Broad Street Canfield, OH (Address of principal executive offices) (330) 533-3341	44406 (Zip Code)

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(Registrant's telephone number, including area code)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at October 31, 2013
Common Stock, No Par Value	18,775,980 shares

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CONSOLIDATED BALANCE SHEETS

FARMERS NATIONAL BANC CORP. AND SUBSIDIARIES

(Unaudited)	(In Thousands of Dollars)	
	September 30, 2013	December 31, 2012
ASSETS		
Cash and due from banks	\$ 13,690	\$ 14,209
Federal funds sold and other	26,613	23,550
TOTAL CASH AND CASH EQUIVALENTS	40,303	37,759
Securities available for sale	438,127	464,088
Loans held for sale	1,016	3,624
Loans	611,349	586,592
Less allowance for loan losses	7,369	7,629
NET LOANS	603,980	578,963
Premises and equipment, net	17,567	18,429
Goodwill	6,343	3,709
Other intangibles	4,203	2,323
Bank owned life insurance	15,783	15,541
Other assets	20,797	15,259
TOTAL ASSETS	\$ 1,148,119	\$ 1,139,695
LIABILITIES AND STOCKHOLDERS EQUITY		
Deposits:		
Noninterest-bearing	\$ 139,705	\$ 132,016
Interest-bearing	763,705	786,993
TOTAL DEPOSITS	903,410	919,009
Short-term borrowings	98,243	79,886
Long-term borrowings	20,079	10,423
Other liabilities	13,863	9,585
TOTAL LIABILITIES	1,035,595	1,018,903
Commitments and contingent liabilities		
Stockholders Equity:		
Common Stock Authorized 35,000,000 shares in 2013 and 25,000,000 shares in 2012: issued 19,031,059 in 2013 and 18,802,282 in 2012	105,905	104,504
Retained earnings	12,484	8,683
Accumulated other comprehensive income (loss)	(4,217)	7,647
Treasury stock, at cost; 255,079 shares in 2013 and 7,234 shares in 2012	(1,648)	(42)
TOTAL STOCKHOLDERS EQUITY	112,524	120,792
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 1,148,119	\$ 1,139,695

See accompanying notes

CONSOLIDATED STATEMENTS OF INCOME

FARMERS NATIONAL BANC CORP. AND SUBSIDIARIES

(Unaudited)	(In Thousands except Per Share Data)			
	For the Three Months Ended		For the Nine Months Ended	
	September 30,	September 30,	September 30,	September 30,
	2013	2012	2013	2012
INTEREST AND DIVIDEND INCOME				
Loans, including fees	\$ 7,724	\$ 7,945	\$ 23,031	\$ 23,928
Taxable securities	1,598	1,901	5,240	6,135
Tax exempt securities	742	705	2,213	2,124
Dividends	47	50	148	152
Federal funds sold and other interest income	11	29	29	80
TOTAL INTEREST AND DIVIDEND INCOME	10,122	10,630	30,661	32,419
INTEREST EXPENSE				
Deposits	1,136	1,409	3,450	4,394
Short-term borrowings	13	22	38	89
Long-term borrowings	125	98	318	294
TOTAL INTEREST EXPENSE	1,274	1,529	3,806	4,777
NET INTEREST INCOME	8,848	9,101	26,855	27,642
Provision for loan losses	340	325	765	725
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	8,508	8,776	26,090	26,917
NONINTEREST INCOME				
Service charges on deposit accounts	633	540	1,648	1,499
Bank owned life insurance income, including death benefits	337	129	570	389
Trust fees	1,368	1,328	4,105	4,111
Insurance agency commissions	56	28	139	89
Security gains	597	473	853	473
Retirement plan consulting fees	205	0	205	0
Investment commissions	173	210	686	645
Net gains on sale of loans	146	204	448	407
Other operating income	658	455	1,619	1,339
TOTAL NONINTEREST INCOME	4,173	3,367	10,273	8,952
NONINTEREST EXPENSES				
Salaries and employee benefits	6,475	4,808	17,080	14,476
Occupancy and equipment	1,053	1,060	3,167	3,089
State and local taxes	327	293	984	904
Professional fees	742	490	1,691	1,353
Merger related costs	9	0	270	0
Advertising	225	210	638	668
FDIC insurance	181	166	538	535
Intangible amortization	214	102	410	307
Core processing charges	353	303	1,035	1,023

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Other operating expenses	1,347	1,464	4,023	3,989
TOTAL NONINTEREST EXPENSES	10,926	8,896	29,836	26,344
INCOME BEFORE INCOME TAXES	1,755	3,247	6,527	9,525
INCOME TAXES	143	758	1,042	2,230
NET INCOME	\$ 1,612	\$ 2,489	\$ 5,485	\$ 7,295
NET INCOME PER SHARE basic and diluted	\$ 0.09	\$ 0.13	\$ 0.29	\$ 0.39

See accompanying notes

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

FARMERS NATIONAL BANC CORP. AND SUBSIDIARIES

(Unaudited)	(In Thousands of Dollars)			
	For the Three Months Ended		For the Nine Months Ended	
	September 30,	September 30,	September 30,	September 30,
	2013	2012	2013	2012
NET INCOME	\$ 1,612	\$ 2,489	\$ 5,485	\$ 7,295
Other comprehensive income (loss):				
Net unrealized holding gains (losses) on available for sale securities	(5,939)	695	(17,399)	2,438
Reclassification adjustment for (gains) losses realized in income	(597)	(473)	(853)	(473)
Net unrealized holding gains (losses)	(6,536)	222	(18,252)	1,965
Income tax effect	2,286	(77)	6,388	(687)
Other comprehensive income (loss)	(4,250)	145	(11,864)	1,278
COMPREHENSIVE INCOME (LOSS)	\$ (2,638)	\$ 2,634	\$ (6,379)	\$ 8,573

See accompanying notes

CONSOLIDATED STATEMENTS OF CASH FLOWS

FARMERS NATIONAL BANC CORP. AND SUBSIDIARIES

(Unaudited)	(In Thousands of Dollars)	
	Nine Months Ended	
	September 30,	September 30,
	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 5,485	\$ 7,295
Adjustments to reconcile net income to net cash from operating activities:		
Provision for loan losses	765	725
Depreciation and amortization	1,410	1,250
Net amortization of securities	2,216	1,996
Security gains	(853)	(473)
(Gain) loss on sale of other real estate owned	30	(56)
Earnings on bank owned life insurance	(353)	(389)
Income recognized from death benefit on bank owned life insurance	(217)	0
Origination of loans held for sale	(22,350)	(25,217)
Proceeds from sale of loans held for sale	25,406	21,727
Net gains on sale of loans	(448)	(407)
Net change in other assets and liabilities	3,505	(844)
NET CASH FROM OPERATING ACTIVITIES	14,596	5,607
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from maturities and repayments of securities available for sale	62,427	62,216
Proceeds from sales of securities available for sale	55,614	56,463
Purchases and settlements of securities available for sale	(111,696)	(148,054)
Loan originations and payments, net	(25,885)	(4,361)
Proceeds from sales of other real estate owned	199	1,814
Proceeds from BOLI death benefit	328	0
Proceeds from sale of real estate	118	0
Additions to premises and equipment	(181)	(2,623)
Investment in National Associates Inc., net	(2,100)	0
NET CASH FROM INVESTING ACTIVITIES	(21,176)	(34,545)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net change in deposits	(15,599)	60,013
Net change in short-term borrowings	18,357	(1,218)
Repayment of Federal Home Loan Bank borrowings and other debt	(344)	(775)
New Federal Home Loan Bank advance borrowings	10,000	0
Cash dividends paid	(1,684)	(2,253)
Proceeds from dividend reinvestment	0	243
Acquisition of treasury stock	(1,606)	0
NET CASH FROM FINANCING ACTIVITIES	9,124	56,010
NET CHANGE IN CASH AND CASH EQUIVALENTS	2,544	27,072

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Beginning cash and cash equivalents	37,759	52,422
Ending cash and cash equivalents	\$ 40,303	\$ 79,494
Supplemental cash flow information:		
Interest paid	\$ 3,829	\$ 4,809
Income taxes paid	\$ 1,130	\$ 1,455
Supplemental noncash disclosures:		
Transfer of loans to other real estate	\$ 103	\$ 1,344
Issuance of stock for NAI acquisition	\$ 1,400	\$ 0
Contigent consideration for NAI acquisition	\$ 920	\$ 0
Security purchases not settled	\$ 6,606	\$ 0

See accompanying notes

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Principles of Consolidation:

Farmers National Banc Corp. (Company) is a one-bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company provides full banking services through its nationally chartered subsidiary, The Farmers National Bank of Canfield (Bank). The Company provides trust services through its subsidiary, Farmers Trust Company (Trust), and insurance services through the Bank's subsidiary, Farmers National Insurance. On July 1, 2013 the Company acquired National Associates, Inc. (NAI), a retirement plan consulting firm located in Cleveland, Ohio. Therefore the Company now provides retirement consulting services through NAI. The consolidated financial statements include the accounts of the Company, the Bank and its subsidiary, along with the Trust and NAI. All significant intercompany balances and transactions have been eliminated in the consolidation.

Basis of Presentation:

The unaudited condensed consolidated financial statements have been prepared in conformity with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles (U.S. GAAP) for complete financial statements. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2012 Annual Report to Shareholders included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012. The interim consolidated financial statements include all adjustments (consisting of only normal recurring items) that, in the opinion of management, are necessary for a fair presentation of the financial position and results of operations for the periods presented. The results of operations for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year. Certain items included in the prior period financial statements were reclassified to conform to the current period presentation. There was no effect on net income or total stockholders' equity.

Estimates:

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The allowance for loan losses, deferred tax assets, carrying amount of goodwill and fair values of financial instruments are particularly subject to change.

Segments:

The Company provides a broad range of financial services to individuals and companies in northeastern Ohio. While the Company's chief decision makers monitor the revenue streams of the various products and services, operations are managed and financial performance is primarily aggregated and reported in two lines of business, the Bank segment and the Trust segment. The NAI segment was not considered material at September 30, 2013 and was therefore not

presented as a separate segment.

Comprehensive Income (Loss):

Comprehensive income (loss) consists of net income and other comprehensive income (loss). Other comprehensive income (loss) consists of unrealized gains and losses on securities available for sale and changes in the funded status of the post-retirement health plan, which are recognized as separate components of equity, net of tax effects. For the three and nine month periods ended September 30, 2013, there was no change in the funded status of the plan.

Recent Accounting Pronouncements:

In February 2013, the Fair Accounting Standards Board (FASB) issued Accounting Standards Update 2013-02 (the ASU) with the primary objective of improving the reporting of reclassifications out of accumulated other comprehensive income (AOCI). For significant reclassifications that are required to be presented in their entirety in net income in the same reporting period by U.S. Generally Accepted Accounting Principles (U.S. GAAP), the ASU requires an entity to report the effect of these reclassifications out of AOCI on the respective line items of net income either on the face of the statement that reports net income or in the financial statement notes. For AOCI items that are not reclassified to net income in their entirety, presentation in the financial statement notes is required. The Company has adopted this ASU beginning with periods ended March 31, 2013, by adding an additional footnote disclosure to the consolidated financial statements.

Securities:

The following table summarizes the amortized cost and fair value of the available-for-sale investment securities portfolio at September 30, 2013 and December 31, 2012 and the corresponding amounts of unrealized gains and losses recognized in accumulated other comprehensive income:

(In Thousands of Dollars)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
September 30, 2013				
U.S. Treasury and U.S. government sponsored entities	\$ 54,751	\$ 889	\$ (404)	\$ 55,236
State and political subdivisions	106,937	1,889	(2,551)	106,275
Corporate bonds	1,541	1	(17)	1,525
Mortgage-backed securities residential	223,966	1,591	(4,437)	221,120
Collateralized mortgage obligations	31,336	156	(1,864)	29,628
Small business administration	26,153	2	(1,933)	24,222
Equity securities	60	64	(3)	121
Totals	\$ 444,744	\$ 4,592	\$ (11,209)	\$ 438,127

(In Thousands of Dollars)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2012				
U.S. Treasury and U.S. government sponsored entities	\$ 66,378	\$ 1,601	\$ (1)	\$ 67,978
State and political subdivisions	90,466	5,067	(245)	95,288
Corporate bonds	2,123	12	(7)	2,128
Mortgage-backed securities residential	231,582	5,112	(476)	236,218
Collateralized mortgage obligations	40,333	336	(74)	40,595
Small business administration	21,432	74	(62)	21,444
Equity securities	139	303	(5)	437
Totals	\$ 452,453	\$ 12,505	\$ (870)	\$ 464,088

Proceeds from the sale of portfolio securities were \$54.7 million and \$55.6 million during the three and nine-month periods ended September 30, 2013. Gross gains of \$738 thousand and \$994 thousand along with gross losses of \$141 thousand were realized on these sales during the three and nine month periods ended September 30, 2013. Proceeds from the sales of investment securities were \$56.5 million during the three and nine month periods ended September 30, 2012. Gross gains of \$671 thousand and gross losses of \$198 thousand were realized on these sales during the three and nine month periods ended September 30, 2012.

The amortized cost and fair value of the debt securities portfolio are shown by expected maturity. Expected maturities may differ from contractual maturities if issuers have the right to call or prepay obligations with or without call or

prepayment penalties. Securities not due at a single maturity date are shown separately.

(In Thousands of Dollars)	September 30, 2013	
	Amortized Cost	Fair Value
Maturity		
Within one year	\$ 13,179	\$ 13,303
One to five years	79,638	80,478
Five to ten years	50,514	49,774
Beyond ten years	19,898	19,481
Mortgage-backed, CMO and SBA securities	281,455	274,970
Total	\$ 444,684	\$ 438,006

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The following table summarizes the investment securities with unrealized losses at September 30, 2013 and December 31, 2012, aggregated by major security type and length of time in a continuous unrealized loss position. Unrealized losses for small business administration securities rounded to less than \$1 thousand in 2013 and 2012. In addition, unrealized losses for mortgage-backed securities residential, rounded to less than \$1 thousand in 2012.

(In Thousands of Dollars)	Less Than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
September 30, 2013						
Available-for-sale						
U.S. Treasury and U.S. government sponsored entities	\$ 21,226	\$ (404)	\$ 0	\$ 0	\$ 21,226	\$ (404)
State and political subdivisions	36,377	(2,551)	0	0	36,377	(2,551)
Corporate bonds	1,275	(17)	0	0	1,275	(17)
Mortgage-backed securities residential	95,361	(3,005)	31,293	(1,432)	126,654	(4,437)
Collateralized mortgage obligations	21,306	(1,864)	0	0	21,306	(1,864)
Small business administration	24,121	(1,933)	8	0	24,129	(1,933)
Equity securities	0	0	9	(3)	9	(3)
Total	\$ 199,666	\$ (9,774)	\$ 31,310	\$ (1,435)	\$ 230,976	\$ (11,209)

(In Thousands of Dollars)	Less Than 12 Months		12 Months or Longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2012						
Available-for-sale						
U.S. Treasury and U.S. government sponsored entities	\$ 5,490	\$ (1)	\$ 0	\$ 0	\$ 5,490	\$ (1)
State and political subdivisions	12,079	(245)	0	0	12,079	(245)
Corporate bonds	887	(7)	0	0	887	(7)
Mortgage-backed securities residential	97,598	(476)	52	0	97,650	(476)
Collateralized mortgage obligations	23,132	(74)	0	0	23,132	(74)
Small business administration	7,853	(62)	37	0	7,890	(62)

Equity securities	0	0	8	(5)	8	(5)
Total	\$ 147,039	\$ (865)	\$ 97	\$ (5)	\$ 147,136	\$ (870)

Other-Than-Temporary-Impairment

Management evaluates securities for other-than-temporary impairment (OTTI) at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. Investment securities are generally evaluated for OTTI under FASB Accounting Standards Codification (ASC) 320, Investments Debt and Equity Securities. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, whether the market decline was affected by macroeconomic conditions and whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. In analyzing an issuer s financial condition, the Company may consider whether the securities are issued by the federal government or its agencies, or U.S. government sponsored enterprises, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer s financial condition. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

When OTTI occurs, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis. If an entity intends to sell or it is more likely than not it will be required to sell the security before recovery of its amortized cost basis, the OTTI shall be recognized in earnings equal to the entire difference between the investment s amortized cost basis and its fair value at the balance sheet date. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement and 2) OTTI related to other factors, which is recognized in other comprehensive income or loss. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. For equity securities, the entire amount of impairment is recognized through earnings.

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As of September 30, 2013, the Company's security portfolio consisted of 389 securities, 103 of which were in an unrealized loss position. The majority of the unrealized losses on the Company's securities are related to its holdings of mortgage-backed securities and state and political subdivision securities as discussed below.

Unrealized losses on U.S. Treasury and U.S. government-sponsored entities have not been recognized into income because the securities are of high credit quality, management does not have the intent to sell these securities before their anticipated recovery and the decline in fair value is largely due to fluctuations in market interest rates and not credit quality. Consequently, the fair value of such debt securities is expected to recover as the securities approach their maturity date. Unrealized losses on debt securities issued by state and political subdivisions have not been recognized into income. A security-level assessment is performed on each security, and assessments are based on the nature of the securities, the financial condition of the issuer, the extent and duration of the securities, the extent and duration of the loss and whether management intends to sell or it is more likely than not that it will be required to sell a security before recovery of its amortized cost basis. These securities have maintained their investment grade ratings and management does not have the intent to sell these securities before their anticipated recovery. The fair value is expected to recover as the securities approach their maturity date.

All of the Company's holdings of collateralized mortgage obligations and mortgage-backed securities-residential were issued by U.S. government-sponsored entities. Unrealized losses on these securities have not been recognized into income. Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, the issues are guaranteed by the issuing entity and which the U.S. government has affirmed its commitment to support, and because the Company does not have the intent to sell these mortgage-backed securities-residential and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be OTTI.

Management does not believe any unrealized losses on small business administration securities represent an other-than-temporary impairment. The securities are issued and backed by the full faith and credit of the U.S. government and the Company does not have the intent to sell these securities before their anticipated recovery. The fair value of these securities is expected to recover as they approach their maturity.

The Company's equity securities are made up of local and regional bank holdings. The unrealized losses associated with these holdings have not been recognized into income. Generally these securities have suffered as most banking securities have suffered during the recent economic cycle. The fair value is expected to recover as the banking sector recovers. Management does not have the intent to sell these securities before their anticipated recovery.

Loans:

Loan balances were as follows:

(In Thousands of Dollars)	September 30, 2013	December 31, 2012
Commercial real estate		
Owner occupied	\$ 84,484	\$ 95,208
Non-owner occupied	96,630	83,405
Other	19,888	22,729
Commercial	108,758	97,112

Residential real estate				
1-4 family residential	139,581		132,665	
Home equity lines of credit	26,151		24,110	
Consumer				
Indirect	120,607		116,471	
Direct	10,526		11,160	
Other	2,606		1,767	
Subtotal	609,231		584,627	
Net deferred loan costs	2,118		1,965	
Allowance for loan losses	(7,369)		(7,629)	
Net loans	\$	603,980	\$	578,963

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The following tables present the activity in the allowance for loan losses by portfolio segment for the three and nine month periods ended September 30, 2013 and 2012:

Three Months Ended September 30, 2013

(In Thousands of Dollars)	Commercial Real Estate	Commercial	Residential Real Estate	Consumer	Unallocated	Total
Allowance for loan losses						
Beginning balance	\$ 3,050	\$ 1,431	\$ 1,751	\$ 1,180	\$ 178	\$ 7,590
Provision for loan losses	(213)	(14)	171	398	(2)	340
Loans charged off	(219)	0	(135)	(561)	0	(915)
Recoveries	33	38	26	257	0	354
Ending balance	\$ 2,651	\$ 1,455	\$ 1,813	\$ 1,274	\$ 176	\$ 7,369

Nine Months Ended September 30, 2013

(In Thousands of Dollars)	Commercial Real Estate	Commercial	Residential Real Estate	Consumer	Unallocated	Total
Allowance for loan losses						
Beginning balance	\$ 3,392	\$ 1,453	\$ 1,569	\$ 951	\$ 264	\$ 7,629
Provision for loan losses	(606)	(87)	508	1,038	(88)	765
Loans charged off	(300)	(80)	(303)	(1,351)	0	(2,034)
Recoveries	165	169	39	636	0	1,009
Ending balance	\$ 2,651	\$ 1,455	\$ 1,813	\$ 1,274	\$ 176	\$ 7,369

Three Months Ended September 30, 2012

(In Thousands of Dollars)	Commercial Real Estate	Commercial	Residential Real Estate	Consumer	Unallocated	Total
Allowance for loan losses						
Beginning balance	\$ 4,626	\$ 1,752	\$ 1,607	\$ 1,020	\$ 43	\$ 9,048
Provision for loan losses	(142)	205	33	99	130	325
Loans charged off	(446)	(187)	(49)	(256)	0	(938)
Recoveries	23	9	21	137	0	190
Ending balance	\$ 4,061	\$ 1,779	\$ 1,612	\$ 1,000	\$ 173	\$ 8,625

Nine Months Ended September 30, 2012

(In Thousands of Dollars)	Commercial Real Estate	Commercial	Residential Real Estate	Consumer	Unallocated	Total
Allowance for loan losses						
Beginning balance	\$ 4,880	\$ 1,529	\$ 1,802	\$ 972	\$ 637	\$ 9,820
Provision for loan losses	(87)	610	414	252	(464)	725
Loans charged off	(814)	(400)	(657)	(703)	0	(2,574)
Recoveries	82	40	53	479	0	654
Ending balance	\$ 4,061	\$ 1,779	\$ 1,612	\$ 1,000	\$ 173	\$ 8,625

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The following tables present the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of September 30, 2013 and December 31, 2012. The recorded investment in loans includes the unpaid principal balance and unamortized loan origination fees and costs, but excludes accrued interest receivable, which is not considered to be material:

September 30, 2013

(In Thousands of Dollars)	Commercial Real Estate	Commercial	Residential Real Estate	Consumer	Unallocated	Total
Allowance for loan losses:						
Ending allowance balance attributable to loans:						
Individually evaluated for impairment	\$ 245	\$ 279	\$ 0	\$ 0	\$ 0	\$ 524
Collectively evaluated for impairment	2,406	1,176	1,813	1,274	176	6,845
Total ending allowance balance	\$ 2,651	\$ 1,455	\$ 1,813	\$ 1,274	\$ 176	\$ 7,369
Loans:						
Loans individually evaluated for impairment	\$ 7,173	\$ 2,625	\$ 2,398	\$ 0	\$ 0	\$ 12,196
Loans collectively evaluated for impairment	192,999	106,133	162,804	137,217	0	599,153
Total ending loans balance	\$ 200,172	\$ 108,758	\$ 165,202	\$ 137,217	\$ 0	\$ 611,349

December 31, 2012

(In Thousands of Dollars)	Commercial Real Estate	Commercial	Residential Real Estate	Consumer	Unallocated	Total
Allowance for loan losses:						
Ending allowance balance attributable to loans:						
Individually evaluated for impairment	\$ 129	\$ 51	\$ 0	\$ 0	\$ 0	\$ 180
Collectively evaluated for impairment	3,263	1,402	1,569	951	264	7,449
Total ending allowance balance	\$ 3,392	\$ 1,453	\$ 1,569	\$ 951	\$ 264	\$ 7,629
Loans:						
	\$ 8,535	\$ 1,852	\$ 989	\$ 0	\$ 0	\$ 11,376

Loans individually evaluated for impairment						
Loans collectively evaluated for impairment	192,116	95,260	155,193	132,647	0	575,216
Total ending loans balance	\$ 200,651	\$ 97,112	\$ 156,182	\$ 132,647	\$ 0	\$ 586,592

The following tables present information related to impaired loans by class of loans as of September 30, 2013 and December 31, 2012:

(In Thousands of Dollars)	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated
September 30, 2013			
With no related allowance recorded:			
Commercial real estate			
Owner occupied	\$ 2,554	\$ 2,423	\$ 0
Non-owner occupied	518	418	0
Commercial	2,091	2,057	0
Residential real estate			
1-4 family residential	2,261	2,147	0
Home equity lines of credit	261	251	0
Subtotal	7,685	7,296	0
With an allowance recorded:			
Commercial real estate			
Owner occupied	2,963	2,727	220
Non-owner occupied	1,605	1,605	25
Commercial	568	568	279
Subtotal	5,136	4,900	524
Total	\$ 12,821	\$ 12,196	\$ 524

(In Thousands of Dollars)	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated
December 31, 2012			
With no related allowance recorded:			
Commercial real estate			
Owner occupied	\$ 3,916	\$ 3,481	\$ 0
Non-owner occupied	560	461	0
Commercial	1,250	1,192	0
Residential real estate			
1-4 family residential	971	989	0
Subtotal	6,697	6,123	0
With an allowance recorded:			
Commercial real estate			
Owner occupied	2,207	2,169	59
Non-owner occupied	2,560	2,424	70
Commercial	948	660	51
Subtotal	5,715	5,253	180
Total	\$ 12,412	\$ 11,376	\$ 180

The following table presents the average recorded investment in impaired loans by class for the three and nine month periods ended September 30, 2013 and 2012:

(In Thousands of Dollars)	Average Recorded Investment for Three Months Ended September 30,		Average Recorded Investment for Nine Months Ended September 30,	
	2013	2012	2013	2012
With no related allowance recorded:				
Commercial real estate				
Owner occupied	\$ 2,557	\$ 1,558	\$ 2,533	\$ 974
Non-owner occupied	421	219	454	458
Other	0	0	0	152
Commercial	1,597	934	1,485	960
Residential real estate				
1-4 family residential	2,125	769	1,349	718
Home equity lines of credit	215	0	192	0
Subtotal	6,915	3,480	6,013	3,262
With an allowance recorded:				
Commercial real estate				
Owner occupied	2,498	4,241	2,714	4,391
Non-owner occupied	1,612	2,717	1,816	2,384
Other	0	0	0	91

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Commercial	253	688	295	495
Subtotal	4,363	7,646	4,825	7,361
Total	\$ 11,278	\$ 11,126	\$ 10,838	\$ 10,623

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Interest income recognized during impairment for the three and nine month periods was immaterial.

Nonaccrual loans and loans past due 90 days or more still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

The following table presents the recorded investment in nonaccrual and loans past due 90 days or more still on accrual by class of loans as of September 30, 2013 and December 31, 2012:

(In Thousands of Dollars)	September 30, 2013		December 31, 2012	
	Nonaccrual	Loans Past Due 90 Days or More Still Accruing	Nonaccrual	Loans Past Due 90 Days or More Still Accruing
Commercial real estate				
Owner occupied	\$ 2,933	\$ 0	\$ 3,116	\$ 0
Non-owner occupied	416	0	799	0
Other	0	0	0	0
Commercial	2,143	0	1,081	0
Residential real estate				
1-4 family residential	2,607	618	2,342	197
Home equity lines of credit	286	0	294	236
Consumer				
Indirect	0	82	0	143
Direct	0	14	0	19
Other	0	7	0	1
Total	\$ 8,385	\$ 721	\$ 7,632	\$ 596

The following table presents the aging of the recorded investment in past due loans as of September 30, 2013 and December 31, 2012 by class of loans:

(In Thousands of Dollars)	30-59	60-89	90 Days or	Total Past	Loans Not	Total
	Days Past Due	Days Past Due	More Past Due and Nonaccrual			
September 30, 2013						
Commercial real estate						
Owner occupied	\$ 48	\$ 8	\$ 2,933	\$ 2,989	\$ 81,146	\$ 84,135
Non-owner occupied	17	0	416	433	95,798	96,231
Other	0	0	0	0	19,806	19,806
Commercial	0	50	2,143	2,193	106,565	108,758
Residential real estate						
1-4 family residential	206	0	3,225	3,431	135,620	139,051
Home equity lines of credit	26	0	286	312	25,839	26,151
Consumer						

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Indirect	1,376	248	82	1,706	122,379	124,085
Direct	109	17	14	140	10,386	10,526
Other	26	12	7	45	2,561	2,606
Total	\$ 1,808	\$ 335	\$ 9,106	\$ 11,249	\$ 600,100	\$ 611,349

(In Thousands of Dollars)	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due and Nonaccrual	Total Past Due	Loans Not Past Due	Total
December 31, 2012						
Commercial real estate						
Owner occupied	\$ 259	\$ 0	\$ 3,116	\$ 3,375	\$ 91,506	\$ 94,881
Non-owner occupied	0	0	799	799	82,320	83,119
Other	0	0	0	0	22,651	22,651
Commercial	233	15	1,081	1,329	95,783	97,112
Residential real estate						
1-4 family residential	718	352	2,539	3,609	128,463	132,072
Home equity lines of credit	183	82	530	795	23,315	24,110
Consumer						
Indirect	1,351	319	143	1,813	117,907	119,720
Direct	144	18	19	181	10,979	11,160
Other	15	13	1	29	1,738	1,767
Total	\$ 2,903	\$ 799	\$ 8,228	\$ 11,930	\$ 574,662	\$ 586,592

Troubled Debt Restructurings:

Total troubled debt restructurings were \$8.3 million and \$7.6 million at September 30, 2013 and December 31, 2012, respectively. The Company has allocated \$187 thousand and \$155 thousand of specific reserves to customers whose loan terms have been modified in troubled debt restructurings as of September 30, 2013 and December 31, 2012, respectively. There are \$16 thousand in commitments to lend additional amounts to borrowers with loans that were classified as troubled debt restructurings at September 30, 2013. There were no commitments at December 31, 2012.

During the three and nine month periods ended September 30, 2013 and 2012, the terms of certain loans were modified as troubled debt restructurings. The modification of the terms of such loans included one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; a permanent reduction of the recorded investment in the loan; a permanent increase of the recorded investment in the loan due to a protective advance to pay delinquent real estate taxes or advance new monies; a deferral of principal payments; or a legal concession.

Troubled debt restructuring modifications involved a change in the notes stated interest rate in the range of an increase of 0.25% to a reduction of 3.25%. There were also extensions of the maturity dates on these and other troubled debt restructurings in the range of three months to 126 months.

The following table presents loans by class modified as troubled debt restructurings that occurred during the three and nine month periods ended September 30, 2013 and 2012:

Three Months Ended September 30, 2013

(In Thousands of Dollars)

	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Troubled Debt Restructurings:			
Residential real estate			
1-4 family residential	1	\$ 10	\$ 10
HELOC	1	56	56
Total	2	\$ 66	\$ 66

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Nine Months Ended September 30, 2013

	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Troubled Debt Restructurings:			
Commercial real estate			
Owner occupied	2	\$ 226	\$ 239
Commercial	5	649	682
Residential real estate			
1-4 family residential	2	18	18
HELOC	5	214	214
Total	14	\$ 1,107	\$ 1,153

Three Months Ended September 30, 2012

	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Troubled Debt Restructurings:			
Commercial real estate			
Owner occupied	1	\$ 356	\$ 374
Commercial	1	74	100
Residential real estate			
1-4 family residential	3	234	234
Total	5	\$ 664	\$ 708

Nine Months Ended September 30, 2012

	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Troubled Debt Restructurings:			
Commercial real estate			
Owner occupied	3	\$ 1,143	\$ 1,166
Non-owner occupied	3	2,376	2,419
Commercial	1	74	100
Residential real estate			
1-4 family residential	4	286	286
Total	11	\$ 3,879	\$ 3,971

There were \$1 thousand in charge offs during the three month period and \$17 thousand in charge offs during the nine month period ended September 30, 2013 as a result of troubled debt restructurings. During these periods ended September 30, 2013, the charge offs did not cause an increase in the allowance for loan losses. There was a loan discussed in prior periods that resulted in a \$3 thousand increase in the allowance of loan losses as a result of the allowance adjustment due to the troubled debt restructurings described above that no longer has an impairment reserve due to the increase in the fair market value of the collateral. The troubled debt restructuring decreased the allowance for loan losses by \$161 thousand during the three and nine month periods ended September 30, 2012. There were no charge offs as a result of the allowance adjustment.

There were two commercial loans and one commercial real estate loan modified as troubled debt restructuring for which there were payment defaults within twelve months following the modification during the three and nine month periods ended September 30, 2013. Two of the three loans were past due at September 30, 2013. There were two residential real estate loans modified as troubled debt restructurings for which there were payment defaults within twelve months following the modification during the period ended September 30, 2012. The loans were not past due at September 30, 2012. There was no additional provision or any impact to the allowance for losses associated with these loans. A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.

Credit Quality Indicators:

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company establishes a risk rating at origination for all commercial loan and commercial real estate relationships. For relationships over \$300 thousand management monitors the loans on an ongoing basis for any changes in the borrower's ability to service their debt. Management also affirms the risk ratings for the loans and leases in their respective portfolios on an annual basis. The Company uses the following definitions for risk ratings:

Special Mention. Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. Substandard loans are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans.

As of September 30, 2013 and December 31, 2012, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

(In Thousands of Dollars)	Pass	Special Mention	Sub-standard	Doubtful	Not Rated	Total
September 30, 2013						
Commercial real estate						
Owner occupied	\$ 70,512	\$ 7,419	\$ 6,204	\$ 0	\$ 0	\$ 84,135
Non-owner occupied	87,290	5,993	2,948	0	0	96,231
Other	19,459	0	347	0	0	19,806
Commercial	102,417	2,363	3,978	0	0	108,758
Total	\$ 279,678	\$ 15,775	\$ 13,477	\$ 0	\$ 0	\$ 308,930

Pass	Doubtful	Not Rated	Total
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(In Thousands of Dollars)		Special Mention	Sub-standard			
December 31, 2012						
Commercial real estate						
Owner occupied	\$ 78,327	\$ 5,954	\$ 10,600	\$ 0	\$ 0	\$ 94,881
Non-owner occupied	72,270	6,519	4,330	0	0	83,119
Other	17,855	4,433	363	0	0	22,651
Commercial	89,312	3,891	3,909	0	0	97,112
Total	\$ 257,764	\$ 20,797	\$ 19,202	\$ 0	\$ 0	\$ 297,763

The Company considers the performance of the loan portfolio and its impact on the allowance for loan losses. For residential, consumer indirect and direct loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity.

The following table presents the recorded investment in residential, consumer indirect and direct auto loans based on payment activity as of September 30, 2013 and December 31, 2012. Nonperforming loans are loans past due 90 days or more and still accruing interest and nonaccrual loans.

(In Thousands of Dollars)	Residential Real Estate			Consumer	
	1-4 Family Residential	Home Equity Lines of Credit	Indirect	Direct	Other
September 30, 2013					
Performing	\$ 135,826	\$ 25,865	\$ 124,003	\$ 10,512	\$ 2,599
Nonperforming	3,225	286	82	14	7
Total	\$ 139,051	\$ 26,151	\$ 124,085	\$ 10,526	\$ 2,606

(In Thousands of Dollars)	Residential Real Estate			Consumer	
	1-4 Family Residential	Home Equity Lines of Credit	Indirect	Direct	Other
December 31, 2012					
Performing	\$ 129,533	\$ 23,580	\$ 119,577	\$ 11,141	\$ 1,766
Nonperforming	2,539	530	143	19	1
Total	\$ 132,072	\$ 24,110	\$ 119,720	\$ 11,160	\$ 1,767

Interest Rate Swaps:

During 2012, the Company began using a program that utilizes interest-rate swaps as part of its asset/liability management strategy. The interest-rate swaps are used to help manage the Company's interest rate risk position and not as derivatives for trading purposes. The notional amount of the interest-rate swaps does not represent amounts exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest-rate swap agreements.

The objective of the interest-rate swaps is to protect the related fixed rate commercial real estate loans from changes in fair value due to changes in interest rates. The Company has a program whereby it lends to its borrowers at a fixed rate with the loan agreement containing a two-way yield maintenance provision, which will be invoked in the event of prepayment of the loan, and is expected to exactly offset the fair value of unwinding the swap. The yield maintenance provision represents an embedded derivative which is bifurcated from the host loan contract and, as such, the swaps and embedded derivatives are not designed as hedges. Accordingly, both instruments are carried at fair value and changes in fair value are reported in current period earnings.

Summary information about these interest-rate swaps at periods ended September 30, 2013 and December 31, 2012 is as follows:

(In Thousands of Dollars)	September 30, 2013	December 31, 2012
Notional amounts	\$ 16,548	\$ 7,060
Weighted average fixed pay rate on interest-rate swaps	4.19%	4.07%
Weighted average variable receive rate on interest-rate swaps	3.08%	2.99%
Weighted average maturity (years)	4.3	5.8
Fair value of combined interest-rate swaps	\$ 160	\$ 120

The fair value of the yield maintenance provisions and interest-rate swaps is recorded in other assets and other liabilities, respectively, in the consolidated balance sheets. Changes in the fair value of the yield maintenance provisions and interest-rate swaps are reported in earnings, as other noninterest income in the consolidated statements of income. For the three and nine month periods ended September 30, 2013 there was no net gain or loss recognized in earnings. The Company had no interest-rate swaps recorded at September 30, 2012.

Earnings Per Share:

The computation of basic and diluted earnings per share is shown in the following table:

(In Thousands, except Share and Per Share Data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
Basic EPS computation				
Numerator Net income	\$ 1,612	\$ 2,489	\$ 5,485	\$ 7,295
Denominator Weighted average shares outstanding	18,775,980	18,802,269	18,772,664	18,789,449
Basic earnings per share	\$.09	\$.13	\$.29	\$.39
Diluted EPS computation				
Numerator Net income	\$ 1,612	\$ 2,489	\$ 5,485	\$ 7,295
Denominator Weighted average shares outstanding for basic earnings per share	18,775,980	18,802,269	18,772,664	18,789,449
Effect of Stock Options	0	0	0	0
Weighted averages shares for diluted earnings per share	18,775,980	18,802,269	18,772,664	18,789,449
Diluted earnings per share	\$.09	\$.13	\$.29	\$.39

Stock options for 5,000 shares were not considered in the computing of diluted earnings per share for the three and nine months ended September 30, 2013 and 2012, respectively, because they were antidilutive.

Stock Based Compensation:

During 2012, the Company, with the approval of shareholders, created the 2012 Equity Incentive Plan (the Plan). The Plan permits the award of up to 500 thousand shares to the Company's directors and employees to promote the Company's long-term financial success by motivating performance through long-term incentive compensation and to better align the interests of its employees with those of its shareholders. No share awards were issued during the periods ended September 30, 2013 and 2012 under the Plan.

The Company's Stock Option Plan, which was shareholder-approved and has since expired, permitted the grant of share options to its directors, officers and employees for up to 375 thousand shares of common stock. Option awards were granted with an exercise price equal to the market price of the Company's common stock at the date of grant; those option awards have vesting periods of 5 years and have 10-year contractual terms. Option exercises are expected to be satisfied with either newly issued shares or treasury shares. At September 30, 2013 there remained only 5,000 outstanding options that were fully vested and exercisable. The fair value of the Company's stock at September 30, 2013 was less than the fair value option exercise price; therefore the outstanding and exercisable options had no intrinsic value.

The fair value of each option award is estimated on the date of grant using a Black-Scholes model. Total compensation cost charged against income for the stock option plan for the three and nine month period ended September 30, 2013 was not material. No related income tax benefit was recorded.

Other Comprehensive Income (Loss):

The following table represents the detail of other comprehensive income (loss) for the three and nine month periods ended September 30, 2013 and 2012.

(In Thousands of Dollars)	Three months ended September 30, 2013		
	Pre-tax	Tax	After-tax
Unrealized holding losses on available-for-sale securities during the period	\$ (5,939)	\$ 2,077	\$ (3,862)
Reclassification adjustment for (gains) losses included in net income (1)	(597)	209	(388)
Net unrealized losses on available-for-sale securities	\$ (6,536)	\$ 2,286	\$ (4,250)

(In Thousands of Dollars)	Nine months ended September 30, 2013		
	Pre-tax	Tax	After-tax
Unrealized holding losses on available-for-sale securities during the period	\$ (17,399)	\$ 6,090	\$ (11,309)
Reclassification adjustment for (gains) losses included in net income (1)	(853)	298	(555)
Net unrealized losses on available-for-sale securities	\$ (18,252)	\$ 6,388	\$ (11,864)

(In Thousands of Dollars)	Three months ended September 30, 2012		
	Pre-tax	Tax	After-tax
Unrealized holding gains on available-for-sale securities during the period	\$ 695	\$ (243)	\$ 452
Reclassification adjustment for (gains) losses included in net income (1)	(473)	166	(307)
Net unrealized gains on available-for-sale securities	\$ 222	\$ (77)	\$ 145

(In Thousands of Dollars)	Nine months ended September 30, 2012		
	Pre-tax	Tax	After-tax

Unrealized holding gains on available-for-sale securities during the period	\$ 2,438	\$ (853)	\$ 1,585
Reclassification adjustment for (gains) losses included in net income (1)	(473)	166	(307)
Net unrealized gains on available-for-sale securities	\$ 1,965	\$ (687)	\$ 1,278

(1) Pre-tax reclassification adjustments relating to available-for-sale securities are reported in security gains and the tax impact is included in income tax expense on the consolidated statements of income.

Fair Value:

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Investment Securities: The Company used a third party service to estimate fair value on available for sale securities on a monthly basis. This service provider is considered a leading evaluation pricing service for U.S. domestic fixed income securities. They subscribe to multiple third-party pricing vendors, and supplement that information with matrix pricing methods. The fair values for

investment securities are determined by quoted market prices in active markets, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on quoted prices for similar assets in active markets, quoted prices for similar assets in markets that are not active or inputs other than quoted prices, which provide a reasonable basis for fair value determination. Such inputs may include interest rates and yield curves, volatilities, prepayment speeds, credit risks and default rates. Inputs used are derived principally from observable market data (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3). The fair values of Level 3 investment securities are determined by using unobservable inputs to measure fair value of assets for which there is little, if any market activity at the measurement date, using reasonable inputs and assumptions based on the best information at the time, to the extent that inputs are available without undue cost and effort by the Company's Chief Financial Officer and Controller. For the period ended September 30, 2013 and for the year ended December 31, 2012, the fair value of Level 3 investment securities was immaterial.

Derivative Instruments: The fair values of derivative instruments are based on valuation models using observable market data as of the measurement date (Level 2).

Impaired Loans: At the time loans are considered impaired, collateral dependent impaired loans are valued at the lower of cost or fair value and non-collateral dependent loans are valued based on discounted cash flows. Impaired loans carried at fair value generally receive specific allocations of the allowance for loan losses. For collateral dependent loans fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a Level 3 fair value classification. Impaired loans are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

Other Real Estate Owned: Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair values are commonly based on recent real estate appraisals. These appraisals may use a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

Appraisals for both collateral-dependent impaired loans and other real estate owned are performed by certified general appraisers (for commercial and commercial real estate properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, a member of the Appraisal Department reviews the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value in comparison with independent data sources such as recent market data or industry-wide statistics. On an annual basis, the Company compares the actual selling price of collateral that has been sold to the most recent appraised value to determine what adjustments should be made to appraisals to arrive at fair value.

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Assets measured at fair value on a recurring basis, including financial assets for which the Company has elected the fair value option, are summarized below:

Fair Value Measurements at				
September 30, 2013 Using:				
(In Thousands of Dollars)	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial Assets				
Investment securities available-for sale				
U.S. Treasury and U.S. government sponsored entities	\$ 55,236	\$ 0	\$ 55,236	\$ 0
State and political subdivisions	106,275	0	106,275	0
Corporate bonds	1,525	0	1,525	0
Mortgage-backed securities-residential	221,120	0	221,109	11
Collateralized mortgage obligations	29,628	0	29,628	0
Small business administration	24,222	0	24,222	0
Equity securities	121	121	0	0
Total investment securities	\$ 438,127	\$ 121	\$ 437,995	\$ 11
Yield maintenance provisions	\$ 160	\$ 0	\$ 160	\$ 0
Financial Liabilities				
Interest rate swaps	\$ 160	\$ 0	\$ 160	\$ 0

Fair Value Measurements at				
December 31, 2012 Using:				
(In Thousands of Dollars)	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial Assets				
Investment securities available-for sale				
U.S. Treasury and U.S. government sponsored entities	\$ 67,978	\$ 0	\$ 67,978	\$ 0

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State and political subdivisions	95,288	0	95,288	0
Corporate bonds	2,128	0	2,128	0
Mortgage-backed securities-residential	236,218	0	236,207	11
Collateralized mortgage obligations	40,595	0	40,595	0
Small business administration	21,444	0	21,444	0
Equity securities	437	437	0	0
Total investment securities	\$ 464,088	\$ 437	\$ 463,640	\$ 11
Yield maintenance provisions	\$ 120	\$ 0	\$ 120	\$ 0
Financial Liabilities				
Interest rate swaps	\$ 120	\$ 0	\$ 120	\$ 0

There were no significant transfers between Level 1 and Level 2 during the three and nine month periods ended September 30, 2013 and 2012.

The table below presents a reconciliation for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

(In Thousands of Dollars)	Investment Securities Available-for-sale (Level 3)			
	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
	Beginning balance	\$ 11	\$ 11	\$ 11
Total unrealized gains or losses:				
Included in other comprehensive income or loss	0	0	0	0
Repayments	0	0	0	(1)
Transfer in and/or out of Level 3	0	0	0	0
Ending balance	\$ 11	\$ 11	\$ 11	\$ 11

Assets measured at fair value on a non-recurring basis are summarized below:

Fair Value Measurements				
at September 30, 2013 Using:				
(In Thousands of Dollars)	Carrying Value	Quoted Prices	Significant	Significant
		in Active	Other	Unobservable
		Markets for	Observable	Inputs
		Identical Assets	Inputs	(Level 3)
		(Level 1)	(Level 2)	(Level 3)
Financial assets:				
Impaired loans				
Commercial real estate				
Owner occupied	\$ 2,370	\$ 0	\$ 0	\$ 2,370
Non-owner occupied	418	0	0	418
Commercial	703	0	0	703
1 4 family residential	409	0	0	409
HELOC	96	0	0	96
Other real estate owned				
1 4 family residential	33	0	0	33

Fair Value Measurements

at December 31, 2012 Using:

(In Thousands of Dollars)	Carrying Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Financial assets:				
Impaired loans				
Commercial real estate				
Owner occupied	\$ 928	\$ 0	\$ 0	\$ 928
Non-owner occupied	775	0	0	775
Commercial	869	0	0	869
1 4 family residential	43	0	0	43
Other real estate owned				
1 4 family residential	57	0	0	57

Impaired loans that are measured for impairment using the fair value of the collateral for collateral dependent loans, had a principal balance of \$4.4 million with a valuation allowance of \$450 thousand at September 30, 2013, resulting in an additional provision for loan losses of \$431 thousand and \$714 thousand for the three and nine month periods. At December 31, 2012, impaired loans had a principal balance of \$2.6 million, with a valuation allowance of \$25 thousand. For loans carried at fair value the additional provision for loan losses, for the three and nine month periods ended September 30, 2012, was \$246 thousand and \$665 thousand, respectively. Excluded from the fair value of impaired loans, at September 30, 2013 and December 31, 2012, discussed above are \$2.3 million and \$4.3 million of loans classified as troubled debt restructurings, which are not carried at fair value.

Impaired commercial real estate loans, both owner occupied and non-owner occupied are valued by independent external appraisals. These external appraisals are prepared using the sales comparison approach and income approach valuation techniques. Management makes subsequent unobservable adjustments to the impaired loan appraisals. Impaired loans other than commercial real estate and other real estate owned are not considered material.

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at period ended September 30, 2013 and December 31, 2012:

(In Thousands of Dollars)

September 30, 2013	Fair value	Valuation Technique(s)	Unobservable Input(s)	Range (Weighted Average)
Impaired loans				
Commercial real estate	\$ 2,585	Sales comparison	Adjustment for differences between comparable sales	-42.96% - 47.57% (-3.43%)
	203	Income approach	Adjustment for differences in net operating income	-13.64% - 12.93% (-5.96%)
Commercial	703	Sales comparison	Adjustment for differences between comparable sales	-25.56% - 33.03% (21.49%)
Residential	505	Sales comparison	Adjustment for differences between comparable sales	-46.81% - 23.45% (-9.75%)

(In Thousands of Dollars)

December 31, 2012	Fair value	Valuation Technique(s)	Unobservable Input(s)	Range (Weighted Average)
Impaired loans				
Commercial real estate	\$ 1,548	Sales comparison	Adjustment for differences between comparable sales	-11.30% - 14.12% (-4.38%)
	155	Income approach	Adjustment for differences in net operating income	-28.36% - 19.40% (-5.47%)
Commercial	869	Sales comparison	Adjustment for differences between comparable sales	-45.19% - 20.19% (-27.05%)
Residential	43	Sales comparison	Adjustment for differences between comparable sales	-46.81% - 23.45% (-36.40%)

The carrying amounts and estimated fair values of financial instruments not previously disclosed at September 30, 2013 and December 31, 2012 are as follows:

(In Thousands of Dollars)	Fair Value Measurements at September 30, 2013 Using:				
	Carrying Amount	Level 1	Level 2	Level 3	Total
Financial assets					
Cash and cash equivalents	\$ 40,303	\$ 13,690	\$ 26,613	\$ 0	\$ 40,303
Restricted stock	4,224	n/a	n/a	n/a	n/a
Loans held for sale	1,016	0	1,034	0	1,034
Loans, net	603,980	0	0	610,718	610,718
Accrued interest receivable	3,783	0	2,173	1,610	3,783
Financial liabilities					
Deposits	903,410	675,349	229,627	0	904,976
Short-term borrowings	98,243	0	98,243	0	98,243
Long-term borrowings	20,079	0	20,872	0	20,872
Accrued interest payable	455	2	453	0	455

(In Thousands of Dollars)	Carrying Amount	Fair Value Measurements at December 31, 2012 Using:			Total
		Level 1	Level 2	Level 3	
Financial assets					
Cash and cash equivalents	\$ 37,759	\$ 14,209	\$ 23,550	\$ 0	\$ 37,759
Restricted stock	4,224	n/a	n/a	n/a	n/a
Loans held for sale	3,624	0	3,691	0	3,691
Loans, net	578,963	0	0	586,359	586,359
Accrued interest receivable	3,679	0	2,051	1,628	3,679
Financial liabilities					
Deposits	919,009	683,660	240,830	0	924,490
Short-term borrowings	79,886	0	79,886	0	79,886
Long-term borrowings	10,423	0	11,690	0	11,690
Accrued interest payable	479	2	477	0	479

The methods and assumptions used to estimate fair value, not previously described, are described as follows:

Cash and Cash Equivalents: The carrying amounts of cash and short-term instruments approximate fair values and are classified as either Level 1 or Level 2. The Company has determined that cash on hand and non-interest bearing due from bank accounts are Level 1 whereas interest bearing federal funds sold and other are Level 2.

Restricted Stock: It is not practical to determine the fair value of restricted stock due to restrictions placed on its transferability.

Loans: Fair values of loans, excluding loans held for sale, are estimated as follows: For variable rate loans that repriced frequently and with no significant change in credit risk, fair values are based on carrying values resulting in a Level 3 classification. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality resulting in a Level 3 classification. Impaired loans are valued at the lower of cost or fair value as described previously. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

Loans held for sale: The fair value of loans held for sale is estimated based upon binding contracts and quotes from third party investors resulting in a Level 2 classification.

Accrued Interest Receivable/Payable: The carrying amounts of accrued interest receivable and payable approximate fair value resulting in a Level 2 or Level 3 classification. The classification is the result of the association with securities, loans and deposits.

Deposits: The fair values disclosed for demand deposits – interest and non-interest checking, passbook savings, and money market accounts – are, by definition, equal to the amount payable on demand at the reporting date resulting in a Level 1 classification. The carrying amounts of variable rate certificates of deposit approximate their fair values at the reporting date resulting in a Level 2 classification. Fair value for fixed rate certificates of deposit are estimated using a discounted cash flows calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

Short-term Borrowings: The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings, generally maturing within ninety days, approximate their fair values resulting in a Level 2 classification.

Long-term Borrowings: The fair values of the Company's long-term borrowings are estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 2 classification.

Off-balance Sheet Instruments: The fair value of commitments is not considered material.

Segment Information:

The reportable segments are determined by the products and services offered, primarily distinguished between banking and trust operations. They are also distinguished by the level of information provided to the chief operating decision makers in the Company, who use such information to review performance of various components of the business, which are then aggregated. Loans, investments, and deposits provide the revenues in the banking operation, and trust service fees provide the revenue in trust operations. NAI is included in others. All operations are domestic.

Significant segment totals are reconciled to the financial statements as follows:

(In Thousands of Dollars)	Trust Segment	Bank Segment	Eliminations and Others	Consolidated Totals
September 30, 2013				
Assets				
Cash and cash equivalents	\$ 591	\$ 39,627	\$ 85	\$ 40,303
Securities available for sale	4,675	433,330	122	438,127
Loans held for sale	0	1,016	0	1,016
Net loans	0	603,980	0	603,980
Premises and equipment, net	97	17,400	70	17,567
Goodwill and other intangibles	5,738	0	4,808	10,546
Other assets	562	35,293	725	36,580
Total Assets	\$ 11,663	\$ 1,130,646	\$ 5,810	\$ 1,148,119
Liabilities and Stockholders Equity				
Deposits, borrowings and other liabilities	\$ 640	\$ 1,034,674	\$ 281	\$ 1,035,595
Stockholders equity	11,023	95,972	5,529	112,524
Total Liabilities and Stockholders Equity	\$ 11,663	\$ 1,130,646	\$ 5,810	\$ 1,148,119

(In Thousands of Dollars)	Trust Segment	Bank Segment	Eliminations and Others	Consolidated Totals
December 31, 2012				
Assets				
Cash and cash equivalents	\$ 636	\$ 37,191	\$ (68)	\$ 37,759
Securities available for sale	4,695	459,246	147	464,088
Loans held for sale	0	3,624	0	3,624
Net loans	0	578,963	0	578,963
Premises and equipment, net	100	18,329	0	18,429
Goodwill and other intangibles	6,032	0	0	6,032
Other assets	546	29,758	496	30,800
Total Assets	\$ 12,009	\$ 1,127,111	\$ 575	\$ 1,139,695
Liabilities and Stockholders Equity				
Deposits, borrowings and other liabilities	\$ 302	\$ 1,022,092	\$ (3,491)	\$ 1,018,903
Stockholders equity	11,707	105,019	4,066	120,792

Total Liabilities and Stockholders Equity	\$ 12,009	\$ 1,127,111	\$ 575	\$ 1,139,695
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(In Thousands of Dollars) For the Three Months Ended September 30, 2013	Trust Segment	Bank Segment	Eliminations and Others	Consolidated Totals
Net interest income	\$ 11	\$ 8,840	\$ (3)	\$ 8,848
Provision for loan losses	0	340	0	340
Service fees, security gains and other noninterest income	1,389	2,489	295	4,173
Noninterest expense	1,213	8,774	939	10,926
Income before taxes	187	2,215	(647)	1,755
Income taxes	65	298	(220)	143
Net Income	\$ 122	\$ 1,917	\$ (427)	\$ 1,612

(In Thousands of Dollars)	Trust Segment	Bank Segment	Eliminations and Others	Consolidated Totals
For the Nine Months Ended September 30, 2013				
Net interest income	\$ 34	\$ 26,831	\$ (10)	\$ 26,855
Provision for loan losses	0	765	0	765
Service fees, security gains and other noninterest income	4,167	5,781	325	10,273
Noninterest expense	3,711	24,406	1,719	29,836
Income before taxes	490	7,441	(1,404)	6,527
Income taxes	170	1,349	(477)	1,042
Net Income	\$ 320	\$ 6,092	\$ (927)	\$ 5,485

(In Thousands of Dollars)	Trust Segment	Bank Segment	Eliminations and Others	Consolidated Totals
For the Three Months Ended September 30, 2012				
Net interest income	\$ 13	\$ 9,091	\$ (3)	\$ 9,101
Provision for loan losses	0	325	0	325
Service fees, security gains and other noninterest income	1,347	1,973	47	3,367
Noninterest expense	1,215	7,373	308	8,896
Income before taxes	145	3,366	(264)	3,247
Income taxes	51	797	(90)	758
Net Income	\$ 94	\$ 2,569	\$ (174)	\$ 2,489

(In Thousands of Dollars)	Trust Segment	Bank Segment	Eliminations and Others	Consolidated Totals
For the Nine Months Ended September 30, 2012				
Net interest income	\$ 35	\$ 27,624	\$ (17)	\$ 27,642
Provision for loan losses	0	725	0	725
Service fees, security gains and other noninterest income	4,166	4,728	58	8,952
Noninterest expense	3,742	21,793	809	26,344
Income before taxes	459	9,834	(768)	9,525
Income taxes	161	2,330	(261)	2,230
Net Income	\$ 298	\$ 7,504	\$ (507)	\$ 7,295

Business Combination:

On July 1, 2013, the Company completed the acquisition of all outstanding stock of the retirement planning consultancy National Associates, Inc. of Cleveland, Ohio. The transaction involved both cash and stock totaling \$4.4 million, including up to \$1.5 million of future payments, contingent upon NAI meeting income performance targets, with an estimated fair value at the acquisition date of \$920,000. The fair market value of the contingent consideration

was determined using the Monte Carlo Simulation. The simulation's key assumptions included a two year period with an estimated volatility of 20%. Expected EBITDA had a base of 6% with a maximum 12% and a discount rate of 11.9%. The acquisition is part of the Company's plan to increase the levels of noninterest income and to complement the existing retirement services currently being offered. Acquisition-related costs of \$9 thousand and \$270 thousand are included in the Company's consolidated income statements for the three and nine month periods ended September 30, 2013.

Goodwill of \$2.6 million, which is recorded on the balance sheet of NAI, arising from the acquisition consisted largely of synergies and the cost savings resulting from the combining of the operations of the companies. The goodwill is not expected to be deductible for income tax purposes. The fair value of other intangible assets of \$2.3 million is related to client relationships, company name and noncompetition agreements. The following table summarizes the consideration paid for NAI and the amounts of the assets acquired and liabilities assumed. All amounts are subject to certain adjustments contained in the purchase agreement.

(In Thousands of Dollars)	
Consideration	
Cash	\$ 2,100
Stock	1,400
Contingent consideration	920
Fair value of total consideration transferred	4,420
Assets acquired and liabilities assumed	
Cash	28
Accounts receivable	300
Premises and equipment	50
Other assets	1
Total assets acquired	379
Liabilities assumed	81
Net assets acquired	\$ 298
Assets and liabilities arising from acquisition	
Identified intangible assets	2,290
Deferred tax liability	(802)
Goodwill	2,634
Net assets acquired from acquisition	\$ 4,420

NAI contributed \$279 thousand of gross revenues to the Company with a resulting net loss of \$98 thousand during the three month period ended September 30, 2013. Net income of the Company would not have been materially affected if the acquisition occurred at the beginning of the nine month period ended September 30, 2013.

Subsequent Event:

Management of the Company has focused on increasing the levels of noninterest income and reducing the level of noninterest expenses. In addition to the acquisition of NAI, another step in this process was the decision to close two retail branch locations in Leetonia and Warren, Ohio. With declining branch transaction counts and banking trends driving customers towards online banking, the two branches were underutilized. Management is evaluating the financial statement impact of the closures but does not expect losses, if any, to be material. Efficiencies will be gained as these branches sit in close proximity to other branch locations. The two branches were closed on October 1, 2013.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
Forward Looking Statements

Discussions in this report that are not statements of historical fact (including statements that include terms such as will, may, should, believe, expect, anticipate, estimate, project, intend, and plan) are forward-looking and involve risks and uncertainties. Any forward-looking statement is not a guarantee of future performance and actual future results could differ materially from those contained in forward-looking information. Factors that could cause or contribute to such differences include, without limitation, risks and uncertainties detailed from time to time in the Company's filings with the Securities and Exchange Commission, including without limitation, the risk factors disclosed in Item 1A, Risk Factors, in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

Many of these factors are beyond the Company's ability to control or predict, and readers are cautioned not to put undue reliance on those forward-looking statements. The following list, which is not intended to be an all-encompassing list of risks and uncertainties affecting the Company, summarizes several factors that could cause the Company's actual results to differ materially from those anticipated or expected in these forward-looking statements:

- general economic conditions in market areas where we conduct business, which could materially impact credit quality trends;
- business conditions in the banking industry;
- the regulatory environment;
- fluctuations in interest rates;
- demand for loans in the market areas where we conduct business;
- rapidly changing technology and evolving banking industry standards;
- competitive factors, including increased competition with regional and national financial institutions;
- new service and product offerings by competitors and price pressures; and other like items.

Other factors not currently anticipated may also materially and adversely affect the Company's results of operations, cash flows and financial position. There can be no assurance that future results will meet expectations. While the Company believes that the forward-looking statements in this report are reasonable, the reader should not place undue reliance on any forward-looking statement. In addition, these statements speak only as of the date made. The Company does not undertake, and expressly disclaims, any obligation to update or alter any statements whether as a result of new information, future events or otherwise, except as may be required by applicable law.

Overview

Net income for the three months ended September 30, 2013 was \$1.6 million, compared to \$2.5 million for the same period last year. On a per share basis, net income for the third quarter ended September 30, 2013 was \$0.09 per diluted share, compared to \$0.13 for the third quarter ended September 30, 2012 and \$0.10 for the second quarter ended June 30, 2013. During the third quarter ended September 30, 2013, the Company recorded charges of \$1.3 million related to severance costs for terminated employees. Excluding these severance expenses, net income for the quarter would have been \$2.4 million, or \$0.13 per share.

Net income for the nine months ended September 30, 2013 was \$5.5 million, compared to \$7.3 million for the same nine month period in 2012. On a per share basis, net income for the nine months ended September 30, 2013 was \$0.29, a decrease of 25.6% compared to the same nine month period in 2012. For the nine month period ended September 30, 2013, net income excluding the severance expenses was \$6.3 million, or \$0.34 per share.

Net loans increased \$39.7 million in comparing the third quarter of 2013 to the same quarter of 2012. Net loans were \$604.0 million at September 30, 2013, compared to \$564.3 million at the same time in 2012. Deposits increased \$3.3 million, from \$900.1 million at September 30, 2012 to \$903.4 million at September 30, 2013, as customers continue to seek the safety and security of FDIC insured deposit accounts. At September 30, 2013, core deposits savings and money market accounts, time deposits less than \$100 thousand, demand deposits and interest bearing demand deposits represented approximately 90% of total deposits.

Stockholders equity totaled \$112.5 million, or 9.8% of total assets, at September 30, 2013, a decrease of \$8.5 million, or 7%, compared to \$121.0 million at September 30, 2012. Contributing to the decrease are mark to market adjustments in securities available for sale due to increases in long-term interest rates, partially offset by retained net income. Another contributing factor is the issuance of \$1.4 million in shares and the related goodwill associated with the acquisition of NAI, which closed at the beginning of the

third quarter. Shareholders received a total of \$0.15 per share in cash dividends paid in the past four quarters, including a special \$0.03 cash dividend paid on December 31, 2012. Book value per share decreased from \$6.44 per share at September 30, 2012 to \$5.99 per share at September 30, 2013. The Company's tangible book value per share also decreased from \$6.11 per share at September 30, 2012 to \$5.43 per share at September 30, 2013. The decreases in book value and tangible book value per share were also the result of the mark to market adjustments in securities available for sale and the issuance of shares and related goodwill from the acquisition of NAI.

Results of Operations

The following is a comparison of selected financial ratios and other results at or for the three and nine months ended September 30, 2013 and 2012:

(In Thousands, except Per Share Data)	At or for the Three Months Ended September 30,		At or for the Nine Months Ended September 30,	
	2013	2012	2013	2012
Total Assets	\$ 1,148,119	\$ 1,132,746	\$ 1,148,119	\$ 1,132,746
Net Income	\$ 1,612	\$ 2,489	\$ 5,485	\$ 7,295
Basic and Diluted Earnings Per Share	\$ 0.09	\$ 0.13	\$ 0.29	\$ 0.39
Return on Average Assets (Annualized)	0.56%	0.88%	0.64%	0.88%
Return on Average Equity (Annualized)	5.60%	8.22%	6.26%	8.28%
Efficiency Ratio (tax equivalent basis)	81.64%	70.12%	77.21%	69.01%
Equity to Asset Ratio	9.80%	10.68%	9.80%	10.68%
Tangible Common Equity Ratio *	8.96%	10.20%	8.96%	10.20%
Dividends to Net Income	34.93%	22.66%	30.70%	30.90%
Net Loans to Assets	52.61%	49.82%	52.61%	49.82%
Loans to Deposits	67.67%	63.65%	67.67%	63.65%

*The tangible common equity ratio is calculated by dividing total common stockholders' equity by total assets, after reducing both amounts by intangible assets. The tangible common equity ratio is not required by U.S. GAAP or by applicable bank regulatory requirements, but is a metric used by management to evaluate the adequacy of the Company's capital levels. Since there is no authoritative requirement to calculate the tangible common equity ratio, the Company's tangible common equity ratio is not necessarily comparable to similar capital measures disclosed or used by other companies in the financial services industry. Tangible common equity and tangible assets are non-U.S. GAAP financial measures and should be considered in addition to, not as a substitute for or superior to, financial measures determined in accordance with U.S. GAAP. With respect to the calculation of the actual unaudited tangible common equity ratio as of September 30, 2013 and 2012, reconciliations of tangible common equity to U.S. GAAP total common stockholders' equity and tangible assets to U.S. GAAP total assets are set forth below:

(In Thousands of Dollars)	September 30, 2013	December 31, 2012	September 30, 2012
Reconciliation of Common Stockholders' Equity to Tangible Common Equity			
Stockholders' Equity	\$ 112,524	\$ 120,792	\$ 121,008

Less Goodwill and other intangibles	10,546	6,032	6,134
Tangible Common Equity	\$ 101,978	\$ 114,760	\$ 114,874

(In Thousands of Dollars)	September 30, 2013	December 31, 2012	September 30, 2012
Reconciliation of Total Assets to Tangible Assets			
Total Assets	\$ 1,148,119	\$ 1,139,695	\$ 1,132,746
Less Goodwill and other intangibles	10,546	6,032	6,134
Tangible Assets	\$ 1,137,573	\$ 1,133,663	\$ 1,126,612

Net Interest Income. The following schedules detail the various components of net interest income for the periods indicated. All asset yields are calculated on a tax-equivalent basis where applicable. Security yields are based on amortized cost.

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Average Balance Sheets and Related Yields and Rates

(Dollar Amounts in Thousands)

	Three Months Ended			Three Months Ended		
	September 30, 2013			September 30, 2012		
	AVERAGE BALANCE	INTEREST	RATE (1)	AVERAGE BALANCE	INTEREST	RATE (1)
EARNING ASSETS						
Loans (3) (5) (6)	\$ 597,839	\$ 7,851	5.21%	\$ 566,382	\$ 8,067	5.67%
Taxable securities (4)	352,213	1,598	1.80	333,909	1,901	2.26
Tax-exempt securities (4) (6)	86,985	1,128	5.14	73,452	1,074	5.82
Equity securities (2)	4,307	47	4.33	4,363	50	4.56
Federal funds sold and other	29,596	11	0.15	61,084	29	0.19
Total earning assets	1,070,940	10,635	3.94	1,039,190	11,121	4.26
NONEARNING ASSETS						
Cash and due from banks	19,532	0	0	22,185	0	0
Premises and equipment	17,797	0	0	18,044	0	0
Allowance for loan losses	(7,364)	0	0	(8,945)	0	0
Unrealized gains (losses) on securities	(4,703)	0	0	14,680	0	0
Other assets (3)	52,538	0	0	45,081	0	0
Total assets	\$ 1,148,740	0	0	\$ 1,130,235	0	0
INTEREST-BEARING LIABILITIES						
Time deposits	\$ 229,675	\$ 960	1.66%	\$ 242,025	\$ 1,171	1.92%
Savings deposits	417,083	166	0.16	422,899	229	0.22
Demand deposits	124,168	10	0.03	117,045	9	0.03
Short term borrowings	99,517	13	0.05	95,681	22	0.09
Long term borrowings	17,654	125	2.81	10,532	98	3.70
Total interest-bearing liabilities	888,097	1,274	0.57	888,182	1,529	0.68
NONINTEREST-BEARING LIABILITIES AND STOCKHOLDERS EQUITY						
Demand deposits	139,263	0	0	117,096	0	0
Other liabilities	7,254	0	0	4,497	0	0

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Stockholders equity	114,126	0	0	120,460	0	0
Total liabilities and stockholders equity	\$ 1,148,740	0	0	\$ 1,130,235	0	0
Net interest income and interest rate spread		\$ 9,361	3.37%		\$ 9,592	3.58%
Net interest margin			3.47%			3.67%

(1) Rates are calculated on an annualized basis.

(2) Equity securities include restricted stock, which is included in other assets on the consolidated balance sheets.

(3) Non-accrual loans and overdraft deposits are included in other assets.

(4) Includes unamortized discounts and premiums. Average balance and yield are computed using the average historical amortized cost.

(5) Interest on loans includes fee income of \$677 thousand and \$562 thousand for 2013 and 2012, respectively, and is reduced by amortization of \$561 thousand and \$483 thousand for 2013 and 2012, respectively.

(6) For 2013, adjustments of \$127 thousand and \$386 thousand, respectively, are made to tax equate income on tax exempt loans and tax exempt securities. For 2012, adjustments of \$122 thousand and \$369 thousand, respectively, are made to tax equate income on tax exempt loans and tax exempt securities. These adjustments are based on a marginal federal income tax rate of 35%, less disallowances.

Average Balance Sheets and Related Yields and Rates

(Dollar Amounts in Thousands)

	Nine Months Ended			Nine Months Ended		
	September 30, 2013			September 30, 2012		
	AVERAGE BALANCE	INTEREST	RATE (1)	AVERAGE BALANCE	INTEREST	RATE (1)
EARNING ASSETS						
Loans (3) (5) (6)	\$ 588,712	\$ 23,399	5.31%	\$ 563,642	\$ 24,195	5.73%
Taxable securities (4)	354,885	5,240	1.97	325,958	6,135	2.51
Tax-exempt securities (4) (6)	85,063	3,366	5.29	73,612	3,232	5.86
Equity securities (2)	4,335	148	4.56	4,363	152	4.65
Federal funds sold and other	23,557	29	0.16	54,293	80	0.20
Total earning assets	1,056,552	32,182	4.07	1,021,868	33,794	4.42
NONEARNING ASSETS						
Cash and due from banks	19,864	0	0	21,376	0	0
Premises and equipment	18,056	0	0	17,417	0	0
Allowance for loan losses	(7,486)	0	0	(9,289)	0	0
Unrealized gains (losses) on securities	5,050	0	0	13,663	0	0
Other assets (3)	47,118	0	0	44,891	0	0
Total assets	\$ 1,139,154	0	0	\$ 1,109,926	0	0
INTEREST-BEARING LIABILITIES						
Time deposits	\$ 231,027	\$ 2,905	1.68%	\$ 249,596	\$ 3,583	1.92%
Savings deposits	416,520	516	0.17	408,918	779	0.25
Demand deposits	124,723	29	0.03	115,143	32	0.04
Short term borrowings	92,153	38	0.06	94,720	89	0.13
Long term borrowings	15,482	318	2.75	10,609	294	3.70
Total interest-bearing liabilities	879,905	3,806	0.58	878,986	4,777	0.73
NONINTEREST-BEARING LIABILITIES AND STOCKHOLDERS EQUITY						
Demand deposits	136,319	0	0	109,411	0	0
Other liabilities	5,768	0	0	3,827	0	0

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Stockholders equity	117,162	0	0	117,702	0	0
Total liabilities and stockholders equity	\$ 1,139,154	0	0	\$ 1,109,926	0	0
Net interest income and interest rate spread		\$ 28,376	3.49%		\$ 29,017	3.69%
Net interest margin			3.59%			3.80%

(1) Rates are calculated on an annualized basis.

(2) Equity securities include restricted stock, which is included in other assets on the consolidated balance sheets.

(3) Non-accrual loans and overdraft deposits are included in other assets.

(4) Includes unamortized discounts and premiums. Average balance and yield are computed using the average historical amortized cost.

(5) Interest on loans includes fee income of \$1.8 million and \$1.7 million for 2013 and 2012, respectively, and is reduced by amortization of \$1.6 million and \$1.4 million for 2013 and 2012, respectively.

(6) For 2013, adjustments of \$368 thousand and \$1.2 million, respectively, are made to tax equate income on tax exempt loans and tax exempt securities. For 2012, adjustments of \$267 thousand and \$1.1 million, respectively, are made to tax equate income on tax exempt loans and tax exempt securities. These adjustments are based on a marginal federal income tax rate of 35%, less disallowances.

Net interest income. Net interest income was \$8.8 million for the third quarter of 2013, compared to \$9.1 million in the third quarter of 2012. The net interest margin to average earning assets on a fully taxable equivalent basis decreased 20 basis points to 3.47% for the three months ended September 30, 2013, compared to 3.67% for the same period in the prior year. The decrease in net interest margin is largely a result of interest-earning assets repricing at lower rates. Also contributing to the decrease was the amortization of premiums related to the Company's holdings of mortgage-backed securities during the first month of the quarter, as the Company received significant prepayments of principal on these securities. Prepayments on mortgage-backed securities slowed in the latter half of the quarter. In comparing the quarters ending September 30, 2013 and 2012, yields on earning assets decreased 31 basis points, while the cost of interest bearing liabilities decreased 11 basis points.

Net interest income decreased to \$26.9 million for the nine month period ended September 30 2013, compared to \$27.6 million in the same period in 2012. The annualized net interest margin to average earning assets on a fully taxable equivalent basis was 3.59% for the nine months ended September 30, 2013, compared to 3.80% for the same period in the prior year. The decline is primarily a result of factors similar to the three months results previously stated.

Noninterest Income. Noninterest income was \$4.2 million for the third quarter of 2013, increasing 23.9% from \$3.4 million compared to the same quarter of 2012. Security gains were \$597 thousand in the third quarter of 2013 compared to \$473 thousand in 2012, as the Company sold shares of Fannie Mae preferred stock during the third quarter of 2013. Service charges on deposit accounts increased \$93 thousand or 17%, and retirement plan consulting fees increased to \$205 thousand compared to none in the third quarter of 2012, reflecting the income earned from the newly acquired entity, NAI. Insurance agency commissions increased from \$28 thousand in the third quarter of 2012 to \$56 thousand in the third quarter of 2013, and trust fees also increased \$40 thousand to \$1.4 million in comparing the same time periods. Bank owned life insurance increased \$208 thousand as the Company received tax free death benefits, which are included in income. Other operating income also increased \$271 thousand, which is primarily the result of a gain on the sale of land that was owned by the Company.

Noninterest income for the nine months ended September 30, 2013 was \$10.3 million, compared to \$9.0 million for the same period in 2012. The increase in noninterest income is due to security gains of \$853 thousand in 2013 compared to \$473 thousand in 2012 and retirement plan consulting fees increasing to \$205 thousand compared to none in 2012. Other operating income increased \$280 thousand as a result of the gain on sale of land as explained in the preceding paragraph. Bank owned life insurance increased \$181 thousand or 47%, and service charges on deposit accounts increased \$149 thousand or 10%.

Noninterest Expense. Noninterest expense totaled \$10.9 million for the third quarter of 2013, which is \$2.0 million more than the \$8.9 million in the same quarter in 2012. Most of this increase is a result of a \$1.7 million or 34.7% increase in salaries and employee benefits, mainly due to \$1.3 million recorded in severance costs. Professional fees increased \$252 thousand, mainly as a result of consulting fees. Other operating expenses decreased \$117 thousand.

Noninterest expenses for the nine months ended September 30, 2013 was \$29.8 million, compared to \$26.3 million for the same period in 2012, representing an increase of \$3.5 million, or 13.3%. The increase is mainly the result of the previously mentioned increase in salaries and employee benefits resulting from severance costs in the current year, an increase in merger related costs of \$270 thousand and a \$34 thousand increase in other operating expenses.

The Company's tax equivalent efficiency ratio for the nine month period ended September 30, 2013 was 77.2% compared to 69.0% for the same period in 2012. The change in the efficiency ratio was the result of the \$3.5 million increase in noninterest expenses as explained in the previous paragraph. Management has focused on increasing the levels of noninterest income and reducing the level of noninterest expenses. One of the steps implemented in this process was the decision to close two retail branch locations in Warren and Leetonia, Ohio. With declining branch transaction counts and banking trends driving our customers towards online banking offerings, the two branches were underutilized. Efficiencies will be gained as these branches sat in close proximity to other branch locations. The branches were closed on October 1, 2013.

Income Taxes. Income tax expense totaled \$143 thousand for the quarter ended September 30, 2013 and \$758 thousand for the quarter ended September 30, 2012. The decrease in the current quarter tax expense can be attributed to the \$1.5 million decrease in income before taxes, a larger percentage of tax exempt municipal securities and an increase in BOLI income from death benefits. The effective tax rate for the three month period ended September 30, 2013 was 8.1%, compared to 23.3% for the same period in 2012. The effective tax rate decrease compared to the same period in 2012 was primarily due to the increase in tax exempt income, as a percentage of total income, from both tax exempt municipal securities and loans to municipalities.

Income tax expense was \$1.0 million for the nine months of 2013 and \$2.2 million for the nine months of 2012. The effective tax rate for the nine month period of 2013 was 16.0%, compared to 23.4% for the same period in 2012. The effective tax rate decrease over the same period in 2012 was due to the increase in income from tax exempt municipal securities and loans and BOLI death benefits as mentioned in the quarter discussion above.

Other Comprehensive Income. For the quarter ended September 30, 2013, the change in net unrealized gains or losses on securities, net of reclassifications, resulted in an unrealized loss, net of tax, of \$4.2 million, compared to an unrealized gain of \$145 thousand for the same period in 2012. For the nine months of 2013, the change in net unrealized gains on securities, net of reclassifications, resulted in an unrealized loss, net of tax, of \$11.9 million, compared to an unrealized gain of \$1.3 million for the same period in 2012. The decrease in fair value for the three and nine month periods ended September 30, 2013 is the result of the increase in long term interest rates.

Financial Condition

Cash and cash equivalents. Cash and cash equivalents increased \$2.5 million during the nine months of 2013. The Company expects these levels to remain steady over the next few months.

Securities. Securities available-for-sale decreased by \$26.0 million since December 31, 2012. As securities matured and were paid down, the proceeds were used to fund increases in the loan portfolio as well as withdrawals on deposit accounts.

Loans. Gross loans increased \$25.0 million, or 4.2%, since December 31, 2012. Most of the loan growth occurred in the commercial and the indirect loan portfolios. The increase in loans is related to the modest economic growth being experienced in the Mahoning Valley. The demand experience for the Bank's business and consumer credit is consistent with the experience of other banks in the Federal Reserve's Fourth District and banks nationally per the Federal Reserve Beige Book. The increase in loan balances was not enough to overcome the low interest rate environment that caused a lower level of loan income for the nine months of 2013 compared to the same period in 2012. On a fully tax equivalent basis, loans contributed \$23.4 million of total interest income for the nine months ended September 30, 2013 compared to \$24.2 million during the same period in 2012.

Allowance for Loan Losses. The following table indicates key asset quality ratios that management evaluates on an ongoing basis. The unpaid principal balance of non-performing loans and non-performing assets was used in the calculation of amounts and ratios on the table below.

Asset Quality History

(In Thousands of Dollars)

	9/30/13	6/30/13	3/31/13	12/31/12	9/30/12
Nonperforming loans, unpaid principal balance	\$ 9,124	\$ 8,079	\$ 7,368	\$ 8,202	\$ 8,662
Nonperforming loans as a % of total loans	1.49%	1.35%	1.24%	1.40%	1.51%
Loans delinquent 30-89 days	\$ 2,348	\$ 2,497	\$ 3,536	\$ 3,702	\$ 3,173
Loans delinquent 30-89 days as a % of total loans	0.38%	0.42%	0.60%	0.62%	0.55%
Allowance for loan losses	\$ 7,369	\$ 7,590	\$ 7,508	\$ 7,629	\$ 8,625
Allowance for loan losses as a % of loans	1.21%	1.27%	1.27%	1.30%	1.51%
Allowance for loan losses as a % of nonperforming loans	80.77%	93.95%	101.90%	93.01%	99.57%
Annualized net charge-offs to average net loans outstanding	0.38%	0.06%	0.26%	0.71%	0.54%
Non-performing assets	\$ 9,332	\$ 8,374	\$ 7,778	\$ 8,536	\$ 8,833

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Non-performing assets as a % of total assets	0.81%	0.75%	0.68%	0.75%	0.78%
Net charge-offs for the quarter	\$ 561	\$ 88			