

Howard Hughes Corp
Form 10-K
February 23, 2017
Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

(MARK ONE)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 001-34856

THE HOWARD HUGHES CORPORATION

(Exact name of registrant as specified in its charter)

Delaware	36-4673192
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification Number)
13355 Noel Road, 22nd Floor,	75240
Dallas, Texas	

(Address of principal executive offices)	(Zip Code)
--	------------

(214) 741 7744

(Registrant's telephone number, including area code)

Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class:	Name of Each Exchange on Which Registered:
----------------------	--

Common Stock, \$.01 par value	New York Stock Exchange
-------------------------------	-------------------------

Securities Registered Pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES NO

Edgar Filing: Howard Hughes Corp - Form 10-K

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES NO

As of June 30, 2016, the aggregate market value of the registrant's common stock held by non-affiliates of the registrant was approximately \$3.1 billion based on the closing sale price as reported on the New York Stock Exchange.

As of February 16, 2017, there were 40,115,936 shares of the registrant's common stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's Proxy Statement for its 2017 Annual Meeting of Stockholders are incorporated by reference in Items 10, 11, 12, 13 and 14 of Part III of this Annual Report on Form 10-K. The registrant intends to file its Proxy Statement with the Securities and Exchange Commission within 120 days of the registrant's fiscal year ended December 31, 2016.

Table of Contents

TABLE OF CONTENTS

Item No.		Page Number
<u>Part I</u>		
<u>1.</u>	<u>Business</u>	1
<u>1A.</u>	<u>Risk Factors</u>	6
<u>1B.</u>	<u>Unresolved Staff Comments</u>	16
<u>2.</u>	<u>Properties</u>	16
<u>3.</u>	<u>Legal Proceedings</u>	23
<u>4.</u>	<u>Mine Safety Disclosure</u>	24
<u>Part II</u>		
	<u>Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer</u>	
<u>5.</u>	<u>Purchases of Equity Securities</u>	24
<u>6.</u>	<u>Selected Financial Data</u>	26
<u>7.</u>	<u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	27
<u>7A.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	64
<u>8.</u>	<u>Financial Statements and Supplementary Data</u>	64
	<u>Changes in and Disagreements with Accountants on Accounting and Financial</u>	
<u>9.</u>	<u>Disclosure</u>	64
<u>9A.</u>	<u>Controls and Procedures</u>	64
<u>9B.</u>	<u>Other Information</u>	67
<u>Part III</u>		
<u>10.</u>	<u>Directors, Executive Officers and Corporate Governance</u>	67
<u>11.</u>	<u>Executive Compensation</u>	67
	<u>Security Ownership of Certain Beneficial Owners and Management and Related</u>	
<u>12.</u>	<u>Stockholder Matters</u>	67
<u>13.</u>	<u>Certain Relationships and Related Transactions, and Director Independence</u>	67
<u>14.</u>	<u>Principal Accountant Fees and Services</u>	67
<u>Part IV</u>		
<u>15.</u>	<u>Exhibits and Financial Statement Schedule</u>	67
	<u>Signatures</u>	71

Table of Contents

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K (“Annual Report”) contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934. All statements other than statements of historical fact included in this Annual Report on Form 10-K are forward-looking statements. Forward-looking statements give our current expectations relating to our financial condition, results of operations, plans, objectives, future performance and business. You can identify forward-looking statements by the fact that they do not relate strictly to current or historical facts. These statements may include words such as “anticipate,” “believe,” “estimate,” “expect,” “forecast,” “intend,” “likely,” “may,” “plan,” “project,” “realize,” “should,” “tran other statements of similar expression. Forward-looking statements should not be relied upon. They give our expectations about the future and are not guarantees. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance and achievements to materially differ from any future results, performance and achievements expressed or implied by such forward-looking statements.

Factors that could cause actual results to differ materially from those expressed or implied by forward-looking statements include:

- our inability to obtain operating and development capital, including our inability to obtain debt capital from lenders and the capital markets;
- slower growth in the national economy and adverse economic conditions in the homebuilding, condominium development, retail, office and hospitality sectors;
- the continued negative impact of sustained low oil prices on economic growth of, and demand for, our properties in the Houston, Texas region;
- our ability to lease new or redeveloped space;
- our inability to obtain rents sufficient to justify developing our properties and/or the inability of our tenants to pay their contractual rents;
- our inability to control certain of our properties due to the joint ownership of such property and our inability to successfully attract desirable strategic partners;
- our directors may be involved or have interests in other businesses, including real estate activities and investments, which may compete with us; and
- the other risks described in “Item 1A. Risk Factors.”

These forward-looking statements present our estimates and assumptions only as of the date of this Annual Report. Except as may be required by law, we undertake no obligation to modify or revise any forward-looking statements to reflect events or circumstances occurring after the date of this report.

PART I

Throughout this Annual Report, references to the “Company”, “HHC”, “we” and “our” refer to The Howard Hughes Corporation and its consolidated subsidiaries, unless the context requires otherwise.

ITEM 1. BUSINESS

OVERVIEW

Our mission is to be the preeminent developer of master planned communities and mixed-use properties. We create timeless places and extraordinary experiences that inspire people while driving sustainable, long-term growth and value for our shareholders. We specialize in the development of master planned communities (“MPCs”), in the ownership, management and redevelopment of revenue-generating real estate assets (“Operating Assets”), and in the development of other real estate assets in the form of entitled and unentitled land and residential condominium developments (“Strategic Developments”). We expect to generate income from the growth of our operating asset portfolio, through the continued development of strategic project opportunities, and from ongoing MPC land development and home site sales. We generate cash flow from the operations of our operating properties and the sale of land in our MPC business, which funds the development of strategic development opportunities in order to generate meaningful growth in recurring income which translates to our Operating Assets segment. We are focused on maximizing value from our assets, and we continue to acquire, develop and manage our assets to achieve this goal. We are headquartered in Dallas, Texas, and our assets are located across the United States.

Table of Contents

We were incorporated in Delaware in 2010. Through our predecessors, we have been in business for several decades. We operate our business in three segments: MPC, Operating Assets and Strategic Developments. Financial information about each of our segments is presented in Note 17 – Segments of our audited consolidated financial statements.

Our Competitive Strengths

We believe that we distinguish ourselves from other real estate companies through the following competitive strengths:

- **Management Team with Track Record of Value Creation.** We have completed the development of over 3.9 million square feet of office and retail operating properties, 1,208 multi-family units and 913 hospitality keys since 2011, investing approximately \$1.6 billion, which is projected to generate a 9.2% yield on cost or \$143.7 million per year of net operating income (“NOI”) upon stabilization. At today’s market cap rates, this implies value creation to our shareholders of roughly \$1 billion. These investments and returns are exclusive of land and condominium development as well as projects under construction such as the Seaport District. Because of our low cost basis in the land relative to the market value, we only invested approximately \$354 million of cash equity in these projects, generating a 21.9% return on cash equity assuming a 5.5% cost of debt, which approximates our historical cost.
- **Unparalleled Value Creation Opportunity.** We own one of the preeminent development pipelines in the world with over 50 million square feet of vertical entitlements remaining across our portfolio. That is over 12 times the 3.9 million square feet we have delivered in the last six years without having to acquire another development site or external asset – we believe this is a very significant competitive advantage over other real estate development corporations.
- **Unique, Diverse Portfolio.** We own a portfolio of diverse trophy assets located in the United States, spanning 14 states with a combination of steady cash flow and longer term value creation opportunities that encompass over 50 million square feet.
- **Low-Leverage, Flexible Balance Sheet.** As of December 31, 2016, our total debt equaled approximately 42.3% of our total assets. Our net debt equaled approximately 36.8% of our total market capitalization. We finished the year with approximately \$665.5 million of cash on hand. We have focused almost exclusively on obtaining non-recourse debt for both our construction financing and long-term fixed rate mortgage financing and have limited cross-collateralization across the portfolio. Our low-leverage, with a focus on project specific financing, provides substantial insulation against potential downturns and provides us with the flexibility to evaluate new opportunities.
- **Self-Funded Business Plan.** One of the most important key differentiators for The Howard Hughes Corporation is our ability to deliver on our value creation proposition through self-funding without having to dispose of our

recently completed developments or raise additional equity. In normal years, our MPC segment's residential land sales and our Operating Asset segment's recurring NOI generates substantial amounts of free cash flow. This free cash flow provides the liquidity to match-fund the current equity requirements necessary to execute the many opportunities within our Strategic Developments segment.

Net debt, as further discussed in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, includes our share of debt of Real Estate and Other Affiliates less cash and SID and MUD receivables. Total market capitalization is calculated as shares issued plus diluted shares relating to our restricted stock, options, and warrants.

Overview of Business Segments

The following describes our three business segments and provides a general description of the assets comprising these segments. This section should be referred to when reading "Item 7. – Management's Discussion and Analysis of Financial Condition and Results of Operations" which contains information about our financial results and operating performance for our business segments.

Master Planned Communities. Our MPC segment includes the development and sale of residential and commercial land, primarily in large-scale long-term projects. Our five master planned communities, listed according to total acreage, are: The Woodlands, Summerlin, Maryland, Bridgeland and The Woodlands Hills.

Table of Contents

Our MPCs have won numerous awards for, among other things, design and community contribution. We expect the competitive position and desirable locations of our assets (which collectively comprise millions of square feet and thousands of acres of developable land), combined with their operations and long-term opportunity through development entitlements and home site sales, to drive our long-term growth.

Our MPCs include approximately 11,500 acres of land remaining to be developed or sold. Residential sales, which are made primarily to homebuilders, include standard and custom parcels designated for detached and attached single family homes, ranging from entry-level to luxury homes. Commercial sales include land parcels designated for retail, office, resort, high density residential projects (e.g., condominiums and apartments), services and other for-profit activities, as well as those parcels designated for use by government, schools and other not-for-profit entities. Our strategy is to retain commercial land for our own development unless we deem its intended use will not compete with our existing assets and current development plans.

Operating Assets. Our Operating Assets segment contains 54 properties, investments in joint ventures and other assets, the majority of which generate revenue, consisting of 13 retail, 24 office, six multi-family and four hospitality properties (one is closed for redevelopment) and seven other operating assets and investments. We believe that there are opportunities to redevelop or reposition certain of these assets to increase operating performance. These opportunities will require new capital investment and vary in complexity and scale. The redevelopment opportunities range from those that would have minimal disruption to the property to those requiring partial or full demolition of existing structures for new construction.

Strategic Developments. Our Strategic Developments segment consists of 23 development projects, most of which will require substantial future development to maximize their highest and best use. We are in various stages of creating or executing strategic plans for many of these assets based on market conditions and availability of capital. As of December 31, 2016, we had 11 properties under construction and not yet placed into service, representing total estimated aggregate project costs totaling \$1.9 billion. In addition to the permitting and approval process required in almost all large-scale real estate developments of this nature, we generally obtain construction financing to fund a majority of the costs associated with developing these assets.

Our business strategy relies on the synergies among our three business segments. As we sell residential acreage in our MPCs we create increased demand for operating assets and cash flow to fund our strategic developments. Our Operating Assets segment provides amenities to our MPC residents, which increases demand at our MPCs. The recurring cash flow from operating assets is another source of funds to fuel our strategic developments, which when developed generate meaningful recurring income. Our Strategic Developments segment uses some of the commercial acreage within our MPCs to construct new developments that are transferred into our Operating Assets segment when they are complete. We believe the combination and interaction of our three business segments is advantageous to our financial performance.

Edgar Filing: Howard Hughes Corp - Form 10-K

Table of Contents

The chart below presents our assets classified by reportable segment and predominant use at December 31, 2016:

Master Planned Communities	Operating Assets		Strategic Developments
	Retail	Office	Under Construction
• Bridgeland	Columbia Regional Building	One Mall North	Ae`o
• Maryland	Cottonwood Square	10-70 Columbia Corporate Center	Anaha
• Summerlin	Creekside Village Green	Columbia Office Properties	Creekside Park Apartments
• The Woodlands	Downtown Summerlin	One Hughes Landing	100 Fellowship Drive
• The Woodlands Hills	Hughes Landing Retail	Two Hughes Landing	HHC 242 Self-Storage
Other	1701 Lake Robbins	Three Hughes Landing (b)	HHC 2978 Self-Storage
• The Summit (a)	Lakeland Village Center at Bridgeland (b)	1725-35 Hughes Landing Boulevard	Ke Kilohana
	Landmark Mall	2201 Lake Woodlands Drive	One Merriweather
	Outlet Collection at Riverwalk	110 N. Wacker	Two Merriweather
	South Street Seaport (under construction)	9303 New Trails	m.flats/TEN.M (a)
	Ward Village Retail	ONE Summerlin	Waiea
	20/25 Waterway Avenue	3831 Technology Forest Drive	
	Waterway Garage Retail	3 Waterway Square	Other
	Multi-family	4 Waterway Square	AllenTowne
	Constellation (a) (b)	1400 Woodloch Forest	American City Building (c)
	Millennium Waterway Apartments	Other	Bridges at Mint Hill
	Millennium Six Pines Apartments	Las Vegas 51s (a) (d)	Century Plaza Mall
	One Lakes Edge	Kewalo Basin Harbor	Circle T Ranch and
	85 South Street	Stewart Title of Montgomery County, TX (a)	Power Center (a)
	The Metropolitan Downtown	Summerlin Hospital Medical Center (a)	Cottonwood Mall
	Columbia (a)	The Woodlands Parking Garages	80% Interest in Fashion Show Air Rights
	Hospitality	2000 Woodlands Parkway	Kendall Town Center
	Embassy Suites at Hughes Landing	Woodlands Sarofim #1 (a)	Lakemoor (Volo) Land
			Maui Ranch Land
			The Outlet Collection at Elk Grove
			West Windsor

33 Peck Slip (Grandview
SHG, LLC) (a)
The Westin at The Woodlands
(b)
The Woodlands Resort &
Conference Center

-
- (a) A non-consolidated investment. Refer to Note 5 – Real Estate and Other Affiliates in our Consolidated Financial Statements.
- (b) Asset was placed in service and moved from the Strategic Developments segment to the Operating Assets segment during 2016.
- (c) Asset was operating under a master lease agreement and previously reported in Columbia Office Properties. The operations under the master lease agreement are reported with Columbia Office Properties. The property is included in Strategic Developments. It is now reported separately as a result of our acquisition of this property in December 2016, as discussed in “Item 7. - Management’s Discussion and Analysis of Financial Condition and Results of Operations.”
- (d) Formerly known as Summerlin Baseball Club, part of the Clark County Las Vegas Stadium LLC joint venture.

Competition

The nature and extent of our competition depends on the type of property involved. With respect to our MPC segment, we compete with other landholders and residential and commercial property developers primarily in the development of properties within Las Vegas, Nevada; Houston, Texas; and the Baltimore, Maryland/Washington, D.C. markets. Significant factors which we believe allow us to compete effectively in this business include:

- the size and scope of our master planned communities;
- years of experience serving and strong reputation within the industry;
- the recreational and cultural amenities available within the communities;
- the commercial centers in the communities, including the properties that we own and/or operate or may develop;
- our relationships with homebuilders;
- our low level of debt relative to total assets; and
- the proximity of our developments to major metropolitan areas.

With respect to our Operating Assets segment, we primarily compete for retail and office tenants, residential tenants and hospitality guests. We believe the principal factors that retailers consider in making their leasing decisions include: (1) consumer demographics; (2) age, quality, design and location of properties; (3) neighboring real estate projects that have been developed or that we, or others, may develop in the future; (4) diversity of retailers and anchor tenants at shopping center locations; (5) management and operational expertise; and (6) rental rates. The principal factors influencing tenant leasing decisions for our office space include: (1) rental rates; (2) attractive views; (3) walkable retail; and (4) commute time. For residential tenants, the factors that impact their decision where to live are: (1) walkability/proximity to work; (2) amenities, as they are looking for the best and most enjoyable quality of life all in one; and (3) the best value for their money. Most of our

Table of Contents

hospitality guests generally make decisions on which hotel they prefer for the following reasons: (1) the nature and intention of their trip; (2) brand loyalty; or (3) location and convenience to either an urban or open resort experience.

With respect to our Strategic Developments segment, our direct competitors include other commercial property developers, residential condominium developers and other owners of commercial real estate that engage in similar businesses. We hold an advantage over many of our competitors in that we already own and control substantial acreage for development, with significant existing entitlements.

Environmental Matters

Under various federal, state and local laws and regulations, an owner of real estate is liable for the costs of removal or remediation of certain hazardous or toxic substances on such real estate. These laws often impose such liability without regard to whether the owner knew of, or was responsible for, the presence of such hazardous or toxic substances. The costs of remediation or removal of such substances may be substantial, and the presence of such substances, or the failure to promptly remediate such substances, may adversely affect the owner's ability to sell such real estate or to obtain financing using such real estate as collateral.

Substantially all of our properties have been subject to third-party Phase I environmental assessments, which are intended to evaluate the environmental condition of the surveyed and surrounding properties. As of December 31, 2016, the assessments have not revealed any known environmental liability that we believe would have a material adverse effect on our overall business, financial condition or results of operations. Nevertheless, it is possible that these assessments do not reveal all environmental liabilities or that the conditions have changed since the assessments were prepared (typically at the time the property was purchased or encumbered with debt). Moreover, no assurances can be given that future laws, ordinances or regulations will not impose any material environmental liability on us, or the current environmental condition of our properties will not be adversely affected by tenants and occupants of the properties, by the condition of properties in the vicinity of our properties (such as the presence on such properties of underground storage tanks) or by third parties unrelated to us.

Future development opportunities may require additional capital and other expenditures to comply with federal, state and local statutes and regulations relating to the protection of the environment. In addition, there is a risk when redeveloping sites, that we might encounter previously unknown issues that require remediation or residual contamination warranting special handling or disposal, which could affect the speed of redevelopment. Where redevelopment involves renovating or demolishing existing facilities, we may be required to undertake abatement and/or the removal and disposal of building materials or other remediation or cleanup activities that contain hazardous materials. We cannot predict with any certainty the magnitude of any such expenditures or the long-range effect, if any, on our operations. Compliance with such laws has not had a material adverse effect on our current or past operating results or competitive position, but could have such an effect on our operating results or competitive position in the future.

Employees

As of December 31, 2016, we had approximately 1,100 employees, approximately 500 of whom were employed at our hospitality properties.

Available Information

Our website address is www.howardhughes.com. Our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other publicly filed documents are available and may be accessed free of charge through the "Investors" section of our website under the SEC Filings subsection, as soon as reasonably

Edgar Filing: Howard Hughes Corp - Form 10-K

practicable after those documents are filed with, or furnished to, the SEC. Also available through our Investors section of our website are reports filed by our directors and executive officers on Forms 3, 4 and 5, and amendments to those reports. Our website and included or linked information on the website are not intended to be incorporated into this Annual Report on Form 10-K.

Table of Contents

ITEM 1A. RISK FACTORS

The risks and uncertainties described below are those that we deem currently to be material, and do not represent all of the risks that we face. Additional risks and uncertainties not presently known to us or that we currently do not consider material may in the future become material and impair our business operations. If any of the following risks actually occur, our business could be materially harmed, and our financial condition and results of operations could be materially and adversely affected. Our business, prospects, financial condition or results of operations could be materially and adversely affected by the following:

Risks Related to our Business

A decline in oil prices over the past several years has had, and may continue to have, a negative effect on the future economic growth of, and demand for our properties in Texas where we have asset concentrations that are highly dependent on the energy sector.

In addition to general and national economic conditions, our operating results are impacted by the economic conditions of the specific regional markets in which we have concentrations of properties. In certain regions where we have asset concentrations, such as the Houston, Texas region (home to a large number of energy companies), economic activity, growth and employment opportunities depend in part on the energy sector.

The Houston area has experienced a slowdown in economic growth due to low oil prices, which have decreased by over 50% since mid-2014. In the event that oil prices remain depressed for a sustained period, or decline further, demand may continue to decrease for housing and commercial space in The Woodlands, Bridgeland and The Woodlands Hills. If we are unable to sell or lease our residential and commercial property in or near the Houston area, or if we are unable to recover or replace revenue from a delinquent paying tenant, it could materially and adversely impact our business, financial condition and results of operations.

The homebuilding recovery has continued its progression at a slow and steady pace; however, a downturn in the recovery or decline in economic conditions could adversely affect our operations.

Although our business does not involve the sale or resale of homes, we believe that new home sales are an important indicator of future demand for our superpad sites and lots. In fiscal 2016, we continued to experience a steadily improving housing market, and we saw an increase in new home sales in our MPCs compared with the prior year. Demand for new homes is sensitive to changes in economic conditions such as the level of employment, consumer confidence, consumer income, the availability of financing and interest rate levels. The prior economic downturn severely affected both the numbers of homes that could be sold in our MPCs and the prices for which homebuilders could sell them. We cannot predict whether the recovery in the housing market will continue. If the recovery were to slow or stop, or there were another economic downturn, the resulting decline in demand for new homes would negatively impact our business, financial condition and results of operations.

Our MPC segment is highly dependent on homebuilders.

We are highly dependent on our relationships with homebuilders to purchase lots at our master planned communities. Our business will be adversely affected if homebuilders do not view our master planned communities as desirable locations for homebuilding operations or due to a change in demand, our inability to achieve certain pricing

arrangements or upon an overall decline in general market conditions. Also, some homebuilders may be unwilling or unable to close on previously committed lot purchases due to our failure to meet certain conditions in our agreements or otherwise. As a result, we may sell fewer lots and, in certain instances suspend any of our MPC developments and may have lower sales revenues, which could have an adverse effect on our financial position and results of operations.

Our development, construction and sale of condominiums are subject to state regulations and may be subject to claims from the condominium owners association at each project.

A portion of our business is dedicated to the development and sale of condominiums. Condominiums are generally regulated by an agency of the state in which they are located or where the condominiums are marketed to be sold. In connection with our development and offering of condominium units for sale, we must submit regulatory filings to various state agencies and engage in an entitlement process by which real property owned under one title is converted into individual units. Responses or

Table of Contents

comments on our condominium filings may delay our ability to sell condominiums in certain states and other jurisdictions in a timely manner, or at all. Further, we will be required to transfer control of a condominium association's board of directors once we trigger one of several statutory thresholds, with the most likely triggers being tied to the sale of not less than a majority of units to third-party owners. Transfer of control can result in claims with respect to deficiencies in operating funds and reserves, construction defects and other condominium-related matters by the condominium association and/or third-party condominium unit owners. Any material claims in these areas could negatively affect our reputation in condominium development and ultimately have a material adverse effect on our business, financial condition and results of operations.

Our condominium sales are sensitive to interest rates and the ability of consumers to obtain mortgage financing.

The ability of the ultimate buyers of condominiums to finance their purchases is generally dependent on their personal savings and availability of third-party financing. Consequently, the demand for condominiums will be adversely affected by increases in interest rates, unavailability of mortgage financing, increasing housing costs and unemployment levels. Levels of income and savings, including retirement savings, available to condominium purchasers can be affected by declines in the capital markets. Any significant increase in the prevailing low mortgage interest rate environment or decrease in available credit could reduce consumer demand for housing, and result in fewer condominium sales, which may have an adverse effect on our business, financial condition and results of operations.

Purchasers may default on their obligations to purchase condominiums.

We enter into contracts for the sale of condominium units that generally provide for the payment of a substantial portion of the sales price at closing when a condominium unit is ready to be delivered and occupied. A significant amount of time may pass between the execution of a contract for the purchase of a condominium unit and the closing thereof. Defaults by purchasers to pay any remaining portions of the sales prices for condominium units under contract may have an adverse effect on our business, financial condition and results of operations.

We may be unable to develop and expand our properties.

Our business objective includes the development and redevelopment of our properties, which we may be unable to do if we do not have or cannot obtain sufficient capital or government incentives, such as tax increment financing, to proceed with planned development, redevelopment or expansion activities. We may be unable to obtain an anchor store, mortgage lender and property partner approvals that are required for any such development, redevelopment or expansion. We may abandon redevelopment or expansion activities already underway that we are unable to complete due to inability to secure additional capital, obtain required approvals or otherwise, which may result in charge-offs of costs previously capitalized. In addition, if redevelopment, expansion or reinvestment projects are unsuccessful, the investment in such projects may not be recoverable, in full or in part, from future operations or sale resulting in impairment charges.

We are exposed to risks associated with the development, redevelopment or construction of our properties.

Our development, redevelopment and construction activities entail risks that could adversely impact our results of operations, cash flows and financial condition, including:

- increased construction costs for a project that exceeded our original estimates due to increases in materials, labor or other costs, which could make completion of the project less profitable because market rents may not increase sufficiently to compensate for the increased construction costs;
- construction delays, which may increase project development costs;
- claims for construction defects after a property has been developed;
- poor performance or nonperformance by any of our joint venture partners or other third parties on whom we rely;
- health and safety incidents and site accidents;
- compliance with building codes and other local regulations;
- an inability to secure tenants necessary to support commercial projects or obtain construction financing for the development or redevelopment of our properties; and
- disruption of our project financing.

Table of Contents

Our development projects may subject us to certain liabilities.

We may hire and supervise third-party contractors to provide construction, engineering and various other services for wholly owned development projects or development projects undertaken by real estate ventures in which we hold an equity interest. Certain of these contracts are structured such that we are the principal rather than the agent. As a result, we may assume liabilities in the course of the project and be subjected to, or become liable for, claims for construction defects, negligent performance of work or other similar actions by third parties we have engaged.

Adverse outcomes of disputes or litigation could negatively impact our business, results of operations and financial condition, particularly if we have not limited the extent of the damages to which we may be liable, or if our liabilities exceed the amounts of the insurance that we carry. Moreover, our tenants may seek to hold us accountable for the actions of contractors because of our role even if we have technically disclaimed liability as a legal matter, in which case we may determine it necessary to participate in a financial settlement for purposes of preserving the tenant or customer relationship. Acting as a principal may also mean that we pay a contractor before we have been reimbursed by our tenants, which exposes us to additional risks of collection in the event of a bankruptcy or insolvency. The reverse can occur as well, where a contractor we have paid files bankruptcy or commits fraud with the funds before completing a project which we have funded in part or in full.

Development of properties entails a lengthy, uncertain and costly entitlement process.

Approval to develop real property sometimes requires political support and generally entails an extensive entitlement process involving multiple and overlapping regulatory jurisdictions and often requires discretionary action by local governments. Real estate projects must generally comply with local land development regulations and may need to comply with state and federal regulations. In addition, our competitors and local residents may challenge our efforts to obtain entitlements and permits for the development of properties. The process to comply with these regulations is usually lengthy and costly, may not result in the approvals we seek, and can be expected to materially affect our development activities.

Specifically, our redevelopment plans for the Seaport District are subject to a Uniform Land Use Review Procedure (“ULURP”) that requires approval by the New York City Council, the New York City Landmarks Preservation Commission and various other government agencies. Our inability to obtain the ULURP could negatively affect our future redevelopment plans for the Seaport District.

Government regulations and legal challenges may delay the start or completion of our communities, increase our expenses or limit our homebuilding or other activities.

The approval of numerous governmental authorities must be obtained in connection with our development activities, and these governmental authorities often have broad discretion in exercising their approval authority. We incur substantial costs related to compliance with legal and regulatory requirements. Any increase in legal and regulatory requirements may cause us to incur substantial additional costs, or in some cases cause us to determine that the property is not feasible for development. Various local, state and federal statutes, ordinances, rules and regulations

concerning building, health and safety, site and building design, environment, zoning, sales and similar matters apply to and/or affect the real estate development industry. In addition, our ability to obtain or renew permits or approvals and the continued effectiveness of permits already granted or approvals already obtained depends on factors beyond our control, such as changes in federal, state and local policies, rules and regulations and their interpretations and application.

Municipalities may restrict or place moratoriums on the availability of utilities, such as water and sewer taps. If municipalities in which we operate take such actions, it could have an adverse effect on our business by causing delays, increasing our costs or limiting our ability to operate in those municipalities. These measures may reduce our ability to open new MPCs and to build and sell other real estate development projects in the affected markets, including with respect to land we may already own, and create additional costs and administration requirements, which in turn may harm our future sales, margins and earnings.

In addition, there is a variety of legislation being enacted, or considered for enactment, at the federal, state and local level relating to energy and climate change. This legislation relates to items such as carbon dioxide emissions control and building codes that impose energy efficiency standards. New building code requirements that impose stricter energy efficiency standards could significantly increase our cost to construct homes. Such environmental laws may affect, for example, how we manage

Table of Contents

storm water runoff, wastewater discharges and dust; how we develop or operate on properties on or affecting resources such as wetlands, endangered species, cultural resources, or areas subject to preservation laws; and how we address contamination. As climate change concerns continue to grow, legislation and regulations of this nature are expected to continue and become more costly to comply with. In addition, it is possible that some form of expanded energy efficiency legislation may be passed by the U.S. Congress or federal agencies and certain state legislatures, which may, despite being phased in over time, significantly increase our costs of building MPCs and the sale price to our buyers and adversely affect our sales volumes. We may be required to apply for additional approvals or modify our existing approvals because of changes in local circumstances or applicable law.

Energy-related initiatives affect a wide variety of companies throughout the United States and the world and, because our operations are heavily dependent on significant amounts of raw materials, such as lumber, steel and concrete, they could have an indirect adverse impact on our operations and profitability to the extent the manufacturers and suppliers of our materials are burdened with expensive cap and trade and similar energy related taxes and regulations. Our noncompliance with environmental laws could result in fines and penalties, obligations to remediate, permit revocations and other sanctions.

Governmental regulation affects not only construction activities but also sales activities, mortgage lending activities and other dealings with consumers. Further, government agencies routinely initiate audits, reviews or investigations of our business practices to ensure compliance with applicable laws and regulations, which can cause us to incur costs or create other disruptions in our business that can be significant. Further, we may experience delays and increased expenses as a result of legal challenges to our proposed communities, whether brought by governmental authorities or private parties.

We may be negatively impacted by the consolidation or closing of anchor stores.

Many of our mixed-used properties are anchored by “big box” tenants, like the iPic Theaters at our Fulton Market Building development project or CVS at our Lakeland Village Center at Bridgeland. We could be adversely affected if these or other anchor stores were to consolidate, close or enter into bankruptcy. Given the current economic environment for certain retailers, there is a heightened risk an anchor store could close or enter into bankruptcy. Even if we own the anchor space, we may be unable to re-lease this area or to re-lease it on comparable terms. The loss of these revenues could adversely affect our results of operations and cash flows. Further, the temporary or permanent loss of any anchor would likely reduce customer traffic in the retail center, which could lead to decreased sales at other retail stores. Rents obtained from other tenants may be adversely impacted as a result of co-tenancy clauses in their leases. One or more of these factors could cause the retail center to fail to meet its debt service requirements. The consolidation of anchor stores may also negatively affect current and future development projects.

We may have to make significant capital expenditures to maintain our hotel properties, and any development activities we undertake may be more costly than we anticipate.

Our hotels have an ongoing need for renovations and other capital improvements, including replacements, from time to time, of furniture, fixtures and equipment. Managers or franchisors of our hotels also will require periodic capital improvements pursuant to the management agreements or as a condition of maintaining franchise licenses. Generally, we are responsible for the cost of these capital improvements. As part of our long-term growth strategy, we may also develop hotel properties, timeshare units or other alternate uses of portions of our existing properties, including the development of retail, office or apartments, including through joint ventures. Such renovation and development involves substantial risks, including, but not limited to:

- construction cost overruns and delays;
- the disruption of operations and displacement of revenue at operating hotels, including revenue lost while rooms, restaurants or meeting
- space under renovation are out of service;
- the cost of funding renovations or developments and inability to obtain financing on attractive terms;
- the return on our investment in these capital improvements or developments failing to meet expectations;
- governmental restrictions on the nature or size of a project;
- inability to obtain all necessary zoning, land use, building, occupancy, and construction permits;
- loss of substantial investment in a development project if a project is abandoned before completion;
- acts of God such as earthquakes, hurricanes, floods or fires that could adversely affect a project;

Table of Contents

- environmental problems; and
- disputes with franchisors or property managers regarding compliance with relevant franchise agreements or management agreements.

The occurrence of any of the aforementioned risks or any others not currently known to us could have a material adverse effect on our business, results of operation or financial condition.

Our business model includes entering into joint venture arrangements with strategic partners.

We currently have and intend to enter into other joint venture partnerships. These joint venture partners may bring local market knowledge and relationships, development experience, industry expertise, financial resources, financing capabilities, brand recognition and credibility or other competitive assets. In the future, we may not have sufficient resources, experience and/or skills to locate desirable partners. We also may not be able to attract partners who want to conduct business in the locations where our properties are located, and who have the assets, reputation or other characteristics that would optimize our development opportunities.

While we generally participate in making decisions for our jointly owned properties and assets, we might not always have the same objectives as the partner in relation to a particular asset, and we might not be able to formally resolve any issues that arise. In addition, actions by a partner may subject property owned by the joint venture to liabilities greater than those contemplated by the joint venture agreements, be contrary to our instructions or requests or result in adverse consequences. We cannot control the ultimate outcome of any decision made, which may be detrimental to our interests.

The bankruptcy or, to a lesser extent, financial distress of any of our joint venture partners could materially and adversely affect the relevant property or properties. If this occurred, we would be precluded from taking some actions affecting the estate of the other investor without prior court approval which would, in most cases, entail prior notice to other parties and a hearing. At a minimum, the requirement to obtain court approval may delay the actions we would or might want to take. If the relevant joint venture through which we have invested in a property has incurred recourse obligations, the discharge in bankruptcy of one of the other partners might result in our ultimate liability for a greater portion of those obligations than would otherwise be required.

Significant competition could have an adverse effect on our business.

The nature and extent of the competition we face depends on the type of property. With respect to our master planned communities, we compete with other landholders and residential and commercial property developers in the development of properties within the Las Vegas, Nevada; Houston, Texas; and Baltimore, Maryland/Washington, D.C. markets. A number of residential and commercial developers, some with greater financial and other resources, compete with us in seeking resources for development and prospective purchasers and tenants. Competition from other real estate developers may adversely affect our ability to attract purchasers and sell residential and commercial real estate, sell undeveloped rural land, attract and retain experienced real estate development personnel, or obtain construction materials and labor. These competitive conditions can make it difficult to sell land at desirable prices and can adversely affect our results of operations and financial condition.

There are numerous shopping facilities that compete with our operating retail properties in attracting retailers to lease space. In addition, retailers at these properties face continued competition from other retailers, including retailers at other regional shopping centers, outlet malls and other discount shopping centers, discount shopping clubs, catalog companies, internet sales and telemarketing. Competition of this type could adversely affect our results of operations and financial condition.

In addition, we will compete with other major real estate investors with significant capital for attractive investment and development opportunities. These competitors include REITs and private institutional investors.

Our substantial indebtedness could adversely affect our business, prospects, financial condition or results of operations and prevent us from fulfilling our obligations under the notes.

We have a significant amount of indebtedness. On October 2, 2013, we issued \$750.0 million aggregate principal amount of our 6.875% Senior Notes due 2021 (the “Senior Notes”) and received net cash proceeds of \$741.3 million. As of December 31, 2016, our total consolidated debt was approximately \$2.7 billion (excluding an undrawn balance of \$25.0 million under our

Table of Contents

revolving facilities) of which \$906.9 million was recourse to the Company. In addition, we have \$46.1 million of recourse guarantees associated with undrawn construction financing commitments as of December 31, 2016. As of December 31, 2016, our proportionate share of the debt of our Real Estate and Other Affiliates was \$55.5 million based upon our economic ownership. All of the debt of our Real Estate and Other Affiliates is non-recourse to us.

Subject to the limits contained in the indenture governing the Senior Notes and any limits under our other debt agreements, we may be required to incur substantial additional indebtedness from time to time, including project indebtedness for developments by our subsidiaries. If we incur additional indebtedness, the risks related to our level of indebtedness could intensify. Specifically, an increased level of indebtedness could have important consequences, including:

- making it more difficult for us to satisfy our obligations with respect to the Senior Notes and our other debt;
- limiting our ability to obtain additional financing to fund future working capital, capital expenditures, debt service requirements, execution of our business strategy or finance other general corporate requirements;
- requiring us to make non-strategic divestitures, particularly when the availability of financing in the capital markets is limited, which may adversely impact sales prices;
- requiring a substantial portion of our cash flow to be allocated to debt service payments instead of other business purposes, thereby reducing the amount of cash flow available for working capital, capital expenditures, acquisitions, dividends and other general corporate purposes;
- increasing our vulnerability to general adverse economic and industry conditions, including increases in interest rates, particularly given that certain indebtedness bears interest at variable rates;
- limiting our ability to capitalize on business opportunities, reinvest in and develop properties, and to react to competitive pressures and adverse changes in government regulations;
- placing us at a disadvantage compared to other, less leveraged competitors;
- limiting our ability, or increasing the costs, to refinance indebtedness; and
- resulting in an event of default if we fail to satisfy our obligations under the Senior Notes or our other debt agreements or fail to comply with the financial and other restrictive covenants contained in the indenture governing the Senior Notes or our other debt, which event of default could result in the Senior Notes and all of our debt becoming immediately due and payable and, in the case of our secured debt, could permit the lenders to foreclose on our assets securing such debt.

The indenture governing our Senior Notes contains, and our other debt agreements contain, restrictions which may limit our ability to operate our business.

The indenture governing our Senior Notes contains, and some of our other debt agreements contain, certain restrictions. These restrictions limit our ability or the ability of certain of our subsidiaries to, among other things:

- incur indebtedness or issue certain equity;
- create certain liens;
- pay dividends on, redeem or repurchase capital stock or make other restricted payments;
- make investments;
- incur obligations that restrict the ability of our subsidiaries to make dividend or other payments to us;
- consolidate, merge or transfer all or substantially all of our assets;
- enter into transactions with our affiliates; and

- create or designate unrestricted subsidiaries.

Additionally, certain of our debt agreements also contain various restrictive covenants, including minimum net worth requirements, maximum payout ratios on distributions, minimum debt yield ratios, minimum fixed charge coverage ratios, minimum interest coverage ratio and maximum leverage ratios.

The restrictions under the indenture and or other debt agreements could limit our ability to finance our future operations or capital needs, make acquisitions or pursue available business opportunities.

We may be required to take action to reduce our debt or act in a manner inconsistent with our business objectives and strategies to meet such ratios and satisfy the covenants in our debt agreements. Events beyond our control, including changes in economic and business conditions in the markets in which we operate, may affect our ability to do so. We may not be able to meet the ratios or satisfy the covenants in our debt agreements, and we cannot assure you that our lenders will waive any failure to do

Table of Contents

so. A breach of any of the covenants in, or our inability to maintain the required financial ratios, under our debt agreements would likely result in a default under such debt agreements, which may accelerate the principal and interest payments of the debt and, if such debt is secured, result in the foreclosure on certain of our assets that secure such debt. A breach of any of the covenants in, or our inability to maintain the required financial ratios, under our debt agreements also would prevent us from borrowing additional money under such agreements that include revolving credit facilities. A default under any of our debt agreements could, in turn, result in defaults under other obligations and result in other creditors accelerating the payment of other obligations and foreclosing on assets securing such obligations, if any.

Any such defaults could materially impair our financial condition and liquidity. In addition, if the lenders under any of our debt agreements or other obligations accelerate the maturity of those obligations, we cannot assure you that we will have sufficient assets to satisfy our obligations under the notes or our other debt.

We are subject to risks associated with hedging arrangements.

We enter into interest rate swap agreements and other interest rate hedging contracts, including caps and cash settled forward starting swaps, to mitigate or reduce our exposure to interest rate volatility or to satisfy lender requirements. These agreements expose us to additional risks, including a risk that counterparties of these hedging and swap agreements will not perform. There also could be significant costs and cash requirements involved to fulfill our obligations under a hedging agreement. In addition, our hedging activities may not have the desired beneficial impact on interest rate exposure and have a negative impact on our business, financial condition and results of operations.

We may not realize the value of our tax assets.

Certain provisions of the Internal Revenue Code could limit our ability to fully utilize certain tax assets if we were to experience a “change of control.” If such an event were to occur, the cash flow benefits we might otherwise have received would be eliminated. For example, we currently have approximately \$33.8 million of federal net operating loss carryforwards, \$25.0 million of which are subject to the separate return year limitation rules.

The new Trump Administration may make substantial changes to fiscal and tax policies that may adversely affect our business.

The Trump Administration has called for substantial change to fiscal and tax policies, which may include comprehensive tax reform. We cannot predict the impact, if any, of these changes to our business. However, it is possible that these changes could adversely affect our business and the real estate industry generally. It is likely that some policies adopted by the new administration will benefit us and others will negatively affect us. Until we know what changes are enacted, we will not know whether in total we benefit from, or are negatively affected by, the changes.

Our results of operations are subject to significant fluctuation by various factors that are beyond our control.

Our results of operations are subject to significant fluctuations by various factors that are beyond our control. Fluctuations caused by these factors may decrease or eliminate the income generated by a property, and include:

the regional and local economy, which may be negatively impacted by material relocation by residents, industry slowdowns, plant closings, increased unemployment, lack of availability of consumer credit, levels of consumer debt, housing market conditions, adverse weather conditions, natural disasters and other factors;

- strength of the residential housing and condominium markets;
- local real estate conditions, such as an oversupply of, or a reduction in demand for, retail space or retail goods and the availability and creditworthiness of current and prospective tenants;
- decrease in traffic to our retail properties due to the convenience of other retailing options such as the internet;
- perceptions by retailers or shoppers of the safety, convenience and attractiveness of our retail property;
- the convenience and quality of competing retail properties;
- our ability to lease existing, new or redeveloped space, collect rent and attract new tenants;
- ability to re-let space as leases expire on similar or more favorable terms than the terms of the expiring leases;
- vacancies and changes in rental rates;
 - tenant rental rates, which may decline for a variety of reasons, including the impact of co-tenancy provisions in lease

Table of Contents

agreements with certain tenants; and

- the decline of the reputation or perceived quality of the brands of our hotels.

A decline in our results of operations could have a negative impact on the market's perception or view of our business and affect the trading price of our common stock.

Because real estate is illiquid, we may not be able to sell properties when in our best interest.

Real estate investments generally, and in particular large office and mixed-use properties like those that we develop and construct, often cannot be sold quickly. The capitalization rates at which properties may be sold could be higher than historic rates, thereby reducing our potential proceeds from sale. Consequently, we may not be able to alter our portfolio promptly in response to changes in economic or other conditions. All of these factors reduce our ability to respond to changes in the performance of our investments and could adversely affect our business, financial condition and results of operations.

Monetary policy actions by the U.S Federal Reserve could adversely impact our financial condition and our ability to make distributions to our stockholders.

In December 2016, the U.S. Federal Reserve raised the target range for the federal funds rate to a range from 0.50 to 0.75 percent. This decision was only the second increase since the Federal Reserve's adoption of the low-interest-rate policy that was in effect for the seven years prior to December 2015. The targeted federal funds rate increase will likely result in an increase in market interest rates, which may increase our interest expense under our unhedged variable-rate borrowings and the costs of refinancing existing indebtedness or obtaining new debt. In addition, increases in market interest rates may result in a decrease in the value of our real estate and a decrease in the market price of our common stock. Increases in market interest rates may also adversely affect the securities markets generally, which could reduce the market price of our common stock without regard to our operating performance. Any such unfavorable changes to our borrowing costs and stock price could significantly impact our ability to raise new debt and equity capital going forward.

Inflation may adversely affect us by increasing costs beyond what we can recover through price increases.

Inflation can adversely affect us by increasing costs of land, materials and labor. In addition, significant inflation is often accompanied by higher interest rates, which have a negative impact on demand for homes in our MPCs and demand for our condominium projects, and our ability to refinance existing indebtedness on favorable terms, or at all. In an inflationary environment, depending on the homebuilding industry and other economic conditions, we may be precluded from raising land prices enough to keep up with the rate of inflation, which could significantly reduce our profit margins. In recent years we have been experiencing increases in the prices of labor and materials above the general inflation rate. Our inability to recover increasing costs due to inflation through price increases could have a material adverse effect on our results of operations, financial conditions and cash flows.

Some of our properties are subject to potential natural or other disasters.

A number of our properties are located in areas which are subject to natural or other disasters, including hurricanes, floods, earthquakes and oil spills. Some of our properties, including Ward Village, South Street Seaport and the Outlet Collection at Riverwalk are located in coastal regions, and could be affected by increases in sea levels, the frequency or severity of hurricanes and tropical storms, or environmental disasters, whether such events are caused by global climate changes or other factors.

Some potential losses are not insured.

We carry comprehensive liability, fire, flood, earthquake, terrorism, extended coverage and rental loss insurance on all of our properties. We believe the policy specifications and insured limits of these policies are adequate and appropriate. There are some types of losses, including lease and other contract claims, which generally are not insured. If an uninsured loss or a loss in excess of insured limits occurs, we could lose all or a portion of the capital invested in a property, as well as the anticipated future revenue from the property. If this happens, we might remain obligated for any mortgage debt or other financial obligations related to the property.

13

Table of Contents

Security breaches and other disruptions could compromise our information and expose us to liability, which would cause our business and reputation to suffer.

In the ordinary course of our business, we collect and store sensitive data, including intellectual property, our proprietary business information and that of our tenants and business partners and personally identifiable information of our employees on our networks. The secure processing, maintenance and transmission of this information is critical to our operations. Despite our security measures, our information technology and infrastructure may be vulnerable to attacks by hackers or breaches due to employee error, malfeasance or other disruptions. Any such breach could compromise our networks, and the information stored there could be accessed, publicly disclosed, lost or stolen. Any such access, disclosure or other loss of information could result in legal claims or proceedings and liability under laws that protect the privacy of personal information, which could adversely affect our business, financial conditions and results of operations.

Possible terrorist activity or other acts of violence could adversely affect our financial condition and results of operations.

Future terrorist attacks in the United States or other acts of violence may result in declining economic activity, which could harm the demand for goods and services offered by tenants and the value of our properties and might adversely affect the value of an investment in our securities. Such a resulting decrease in retail demand could make it difficult to renew or re-lease properties at lease rates equal to or above historical rates. Terrorist activities or violence also could directly affect the value of our properties through damage, destruction or loss, and the availability of insurance for such acts, or of insurance generally, might be lower or cost more, which could increase our operating expenses and adversely affect our financial condition and results of operations. To the extent that tenants are affected by future attacks, their businesses similarly could be adversely affected, including their ability to continue to meet obligations under their existing leases. These acts might erode business and consumer confidence and spending and might result in increased volatility in national and international financial markets and economies. Any one of these events might decrease demand for real estate, decrease or delay the occupancy of new or redeveloped properties, and limit access to capital or increase the cost of capital.

We may be subject to potential costs to comply with environmental laws.

Future development opportunities may require additional capital and other expenditures to comply with laws and regulations relating to the protection of the environment. Under various federal, state or local laws, ordinances and regulations, a current or previous owner or operator of real estate may be required to investigate and clean up hazardous or toxic substances released at a property and may be held liable to a governmental entity or to third parties for property damage or personal injuries and for investigation and clean-up costs incurred by the parties in connection with the contamination. These laws often impose liability without regard to whether the owner or operator knew of, or was responsible for, the release of the hazardous or toxic substances. The presence of contamination or the failure to remediate contamination may adversely affect the owner's ability to sell or lease real estate or to borrow using the real estate as collateral. Other federal, state and local laws, ordinances and regulations require abatement or removal of asbestos-containing materials in the event of demolition or certain renovations or remodeling, the cost of which may be substantial for certain redevelopments, and also govern emissions of and exposure to asbestos fibers in the air. Federal and state laws also regulate the operation and removal of underground storage tanks. In connection with our ownership, operation and management of certain properties, we could be held liable for the costs of remedial action with respect to these regulated substances or tanks or related claims.

We cannot predict with any certainty the magnitude of any expenditures relating to the environmental compliance or the long-range effect, if any, on our operations. Compliance with such laws has not had a material adverse effect on our operating results or competitive position in the past, but could have such an effect on our operating results and

competitive position in the future.

Americans with Disabilities Act compliance could be costly.

The Americans with Disabilities Act of 1990, as amended (“ADA”), requires that all public accommodations and commercial facilities, including office buildings, meet certain federal requirements related to access and use by disabled persons. Compliance with ADA requirements could involve the removal of structural barriers from certain disabled persons' entrances which could adversely affect our financial condition and results of operations. Other federal, state and local laws may require modifications to or restrict further renovations of our properties with respect to such accesses. Noncompliance with the ADA or similar or related laws or regulations could result in the United States government imposing fines or private litigants being awarded damages against us. In addition, changes to existing requirements or enactments of new requirements could require significant expenditures. Such costs may adversely affect our business, financial and results of operations.

Table of Contents

Some of our directors are involved in other businesses including real estate activities and public and/or private investments and, therefore, may have competing or conflicting interests with us.

Certain of our directors have and may in the future have interests in other real estate business activities, and may have control or influence over these activities or may serve as investment advisors, directors or officers. These interests and activities, and any duties to third parties arising from such interests and activities, could divert the attention of such directors from our operations. Additionally, certain of our directors are engaged in investment and other activities in which they may learn of real estate and other related opportunities in their non-director capacities. Our Code of Business Conduct and Ethics applicable to our directors expressly provides, as permitted by Section 122(17) of the Delaware General Corporation Law (the “DGCL”), that our non-employee directors are not obligated to limit their interests or activities in their non-director capacities or to notify us of any opportunities that may arise in connection therewith, even if the opportunities are complementary to, or in competition with, our businesses. Accordingly, we have no expectation that we will be able to learn of or participate in such opportunities. If any potential business opportunity is expressly presented to a director exclusively in his or her director capacity, the director will not be permitted to pursue the opportunity, directly or indirectly through a controlled affiliate in which the director has an ownership interest, without the approval of the independent members of our board of directors.

There is a risk of investor influence over our company that may be adverse to our best interests and those of our other stockholders.

Pershing Square Capital Management, L.P. (“Pershing Square”) beneficially owns approximately 9.0% of our outstanding common stock (excluding shares issuable upon the exercise of warrants) as of December 31, 2016. Under the terms of our stockholder agreements, Pershing Square has the ability to designate three members of our board of directors.

The concentration of ownership of our outstanding common stock held by Pershing Square and other substantial stockholders may make some transactions more difficult or impossible without the support of these stockholders, or more likely with the support of these stockholders. The interests of our substantial stockholders could conflict with or differ from the interests of our other stockholders. For example, the concentration of ownership held by Pershing Square and other substantial stockholders, even if these stockholders are not acting in a coordinated manner, could allow Pershing Square and other substantial stockholders to influence our policies and strategy and could delay, defer or prevent a change of control or impede a merger, takeover or other business combination that management and our board of directors believe may otherwise be favorable to us and our other stockholders.

Risks Related to Our Common Stock

Provisions in our certificate of incorporation, our by-laws, Delaware law, stockholders rights agreement and certain other agreements may prevent or delay an acquisition of us, which could decrease the trading price of our common stock.

Our certificate of incorporation and bylaws contain the following limitations:

- the inability of our stockholders to act by written consent;
- restrictions on the ability of stockholders to call a special meeting without 15% or more of the voting power of the issued and outstanding shares entitled to vote generally in the election of our directors;
- rules regarding how stockholders may present proposals or nominate directors for election at stockholder meetings; and

- the right of our board of directors to issue preferred stock without stockholder approval.

We have also adopted a Section 382 rights agreement. This agreement assists in the preservation of our valuable tax attributes by acting as a deterrent to any person or group acquiring 4.99% or more of our outstanding common stock. The term of the stockholders rights agreement generally expires on the earlier of March 14, 2018, or the final day of a taxable year of the Company to which the Board of Directors of the Company determines that no tax benefit may be carried forward. All of these provisions could limit the price that investors might be willing to pay in the future for shares of our common stock. There also may be dilution of our common stock from the exercise of outstanding warrants, which may materially adversely affect the market price and negatively impact a holder's investment.

Table of Contents

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

ITEM 2. PROPERTIES

Our principal executive offices are located in Dallas, Texas and New York, New York. We also maintain offices at certain of our properties nationwide, including The Woodlands, Texas; Honolulu, Hawaii; Columbia, Maryland and Las Vegas, Nevada. We believe our present facilities are sufficient to support our operations.

Master Planned Communities

The development of master planned communities requires expertise in large-scale and long-range land use planning, residential and commercial real estate development and sales. These developments often require decades of investment and continual focus on the changing market dynamics surrounding the communities. We believe that the long-term value of our master planned communities remains strong because of their competitive positioning in their respective markets, our expertise in diverse land use planning and the fact that we have substantially completed the entitlement processes within the majority of our communities.

Our MPC segment engages in the development and sale of residential land and the development of commercial land to hold or sell. Our master planned communities are located in and around Houston, Texas; Las Vegas, Nevada; and Columbia, Maryland. Residential revenues are generated primarily from the sale of finished lots and undeveloped superpads to residential homebuilders and developers. We also occasionally sell or lease land for commercial development when we deem its use will not compete with our existing properties or our Strategic Developments strategy. Superpad sites are generally 20 to 25 acre parcels of unimproved land where we develop and construct the major utilities (water, sewer and storm drainage) and roads to the borders of the parcel and the homebuilder completes the on-site utilities, roads and finished lots. Revenue is also generated through price participation with homebuilders. As of December 31, 2016, we had 8,109 residential and 3,423 commercial acres remaining to be developed in our MPCs.

The following table summarizes our master planned communities, all of which are wholly-owned as of December 31, 2016:

	Total Gross Acres (a)	Approx. No. People Living in Community	Remaining Residential (b)	Saleable Commercial (c)	Average Price Per (In thousands) Residential Commercial	Remaining Saleable Residential Commercial Lots (d)	Projected Community Sell-Out Date	Average Margin (e) Residential
TX	11,400	8,300	2,518	1,530	\$ 372	\$ 394 15,000	2037	69%
MD	16,450	112,000	—	108	N/A	316 —	2022	N/A
, NV	22,500	107,000	3,778	826	577	759 40,000(f)	2039	68%
TX	28,475	115,000	314	788	560	957 1,000	2025	98%

2,055	—	1,499	171	207	552	5,000	2030	81%
80,880	342,300	8,109	3,423			61,000		

- (a) Encompasses all of the land located within the borders of the master planned community, including parcels already sold, saleable parcels and non-saleable areas such as roads, parks and recreation areas, conservation areas and parcels acquired during the year.
- (b) Includes standard and custom residential land parcels. Standard residential lots are designed for detached and attached single family homes, ranging from entry-level to luxury homes. Certain residential parcels are designated as custom lots as their premium price reflects a larger size and other distinguishing features such as location within a gated community, having golf course access or higher elevations.
- (c) Designated for retail, office, resort, high density residential projects (condominiums and apartments), services and other for-profit activities, as well as those parcels allocated for use by government, schools, houses of worship and other not-for-profit entities.
- (d) Remaining Saleable Residential Lots are estimates and include only lots that are intended for sale or joint venture. The mix of intended use on our remaining saleable and developable acres is primarily based on assumptions regarding entitlements and zoning of the remaining project and are likely to change over time as the master plan is refined.
- (e) Average Cash Margin represents the total projected cash profit (total projected cash sales minus total projected cash development expenditures excluding land costs), divided by total projected cash sales.
- (f) Amount represents remaining entitlements, not necessarily the number of lots that will ultimately be developed and sold.
- (g) Total Gross Acres does not include 61 acres of land under contract to be acquired for \$2.5 million in 2017.

Table of Contents

The Summit

Within our Summerlin MPC, we are currently developing an exclusive luxury community named The Summit, which is being developed and managed through a joint venture with Discovery Land Company (“Discovery”), a leading developer of luxury communities and private clubs. The 555-acre community will consist of approximately 262 homes, an 18-hole Tom Fazio designed golf course and other amenities for residents.

We contributed undeveloped land to the venture at an agreed upon value of \$125.4 million (“Our Capital Contribution”), or \$226,000 per acre. Discovery is required to fund up to a maximum of \$30.0 million cash for development costs as their capital contribution, and we have no further capital obligations. After receipt of Our Capital Contribution and a 5.0% preferred return, Discovery is entitled to cash distributions by the joint venture until it has received two times its equity contribution. Any further cash distributions are shared 50/50. Discovery is the manager on the project, and land development began in second quarter 2015. Through December 2016, 136 custom home sites were mapped and available for sale, of which 60 were sold and closed as of December 31, 2016, and an additional 16 built product homesites will be available for sale in April 2017. Development of the golf course is nearing completion with a projected opening in March 2017. Final approvals for the remaining homesites and built product units are expected to be obtained in 2017. See further discussion in “Item 7. - Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

Operating Assets

In our Operating Assets segment, we own a variety of asset types including retail, office, multi-family, hospitality and other assets and investments. We have developed many of these assets since our spin-off in 2010. Our portfolio includes approximately 7.0 million square feet of retail and office, 1,118 wholly-owned multi-family units, 985 combined keys at hospitality properties, and other properties and investments. In addition to several other locations, our assets are primarily located in and around The Woodlands, Texas; Las Vegas, Nevada; Honolulu, Hawaii; New York, New York; and Columbia, Maryland. Revenue is generated through rental and hospitality services and is directly impacted by trends in rental and occupancy rates and operating costs. We will also occasionally sell an operating asset when it does not complement our existing properties or our strategy. We believe that the long-term value of our Operating Assets lies in our premier portfolio located in geographically diverse locations.

For certain of the remaining assets, we believe there are opportunities to improve their operating performance through redevelopment or repositioning. Factors we evaluate in determining whether to redevelop or reposition an asset include the following: (1) existing and forecasted demographics surrounding the property; (2) competition related to existing and/or alternative uses; (3) existing entitlements of the property and our ability to change them; (4) compatibility of the physical site with proposed uses; and (5) environmental considerations, traffic patterns and access to the properties.

We believe these assets have the potential for future growth by means of an improved tenant mix, additional gross leasable area (“GLA”), or a repositioning of the asset for alternative use. Redevelopment plans for these assets may include office, retail or residential space, shopping centers, movie theaters, parking complexes or open space and may require that we obtain permits, licenses, consents and/or waivers from various parties.

Table of Contents

The following table summarizes certain metrics of the retail properties within our Operating Assets segment as of December 31, 2016:

Retail Properties	Location	Existing Gross Leasable Area	% Leased	Annualized Base Rent (In thousands) (a)	Annualized Base Rent Per Square Foot (a)	Year Built/ Acquired/Last Renovated
The Woodlands Creeside Village Green	The Woodlands, TX	74,669	84.5 %	\$ 1,867	\$ 29.59	2015
Hughes Landing Retail	The Woodlands, TX	126,131	97.4	3,809	31.00	2015
1701 Lake Robbins One Lakes Edge Retail	The Woodlands, TX	12,376	64.1	317	39.93	2014
20/25 Waterway Avenue Waterway Garage Retail	The Woodlands, TX	23,280	99.3	904	39.10	2015
	The Woodlands, TX	50,062	97.5	1,635	33.48	2007 / 2009
	The Woodlands, TX	21,513	99.8	749	34.91	2011
Columbia Columbia Regional Building	Columbia, MD	88,556	100.0	1,828	26.66	2014
Summerlin Downtown Summerlin	Las Vegas, NV	796,443	(b) 86.9	20,313	32.51	2014
Ward Village Ward Village - Newly Renovated Ward Village Retail - Pending Redevelopment	Honolulu, HI	277,282	96.6	12,192	45.07	2012
	Honolulu, HI	860,837	86.3	14,240	24.62	2002
Other Cottonwood Square Lakeland Village Center at Bridgeland	Salt Lake City, UT	77,080	(c) 95.7	563	18.86	2002
	Houston, TX	83,600	53.7	568	18.00	2016
Landmark Mall	Alexandria, VA	440,325	(d) 31.1	N/A	N/A	2004
Outlet Collection at Riverwalk	New Orleans, LA	263,892	(e) 96.9	7,111	30.81	2014
South Street Seaport	New York, NY	123,173	(f) 94.9	N/A	N/A	2004
Total		3,319,219				

- (a) Annualized Base Rent is calculated as the monthly Base Minimum Rent for the property for December 31, 2016 multiplied by 12. Annualized Base Rent Per Square Foot is the Annualized Base Rent for the property at December 31, 2016 divided by the average occupied square feet.
- (b) Excludes 381,767 square feet of anchors, 162,300 square feet of pad sites, and 236,229 square feet of office.
- (c) 41,612 square feet of the Existing Gross Leasable Area is part of a ground lease where we are the ground lessee. The ground lease payments are paid by the current tenant directly to the ground lessor.
- (d) Excludes 438,937 square feet that is owned and occupied by Sears and Macy's. We acquired the Macy's space in January 2017. Macy's recently announced their intention to close this location. We closed the mall for future redevelopment on January 31, 2017.
- (e) All of the project is on a ground lease where we are the ground lessee. With the opening of Nordstrom Rack in 2016, the property was expanded to 263,892 square feet.
- (f) A significant portion of the project is on a ground lease where we are the ground lessee. The existing GLA reflects square feet in service as of December 31, 2016. Upon completion of the redevelopment, South Street Seaport will be approximately 348,504 square feet, excluding future square feet to be constructed related to the Tin Building.

Table of Contents

The following table summarizes certain metrics of our office assets within our Operating Assets Segment as of December 31, 2016:

Office Assets	Location	Existing Gross Leasable Area	% Leased	Annualized		Effective		Year Built/ Acquired/ Last Renovated
				Base Rent (In thousands) (a)	Base Rent Per Square Foot (a)	Annual Rent (In thousands) (b)	Effective Annual Rent per Square Foot (b)	
The Woodlands								
One Hughes Landing	The Woodlands, TX	197,719	100.0 %	\$ 5,637	\$ 28.51	\$ 8,366	\$ 42.31	2013
Two Hughes Landing	The Woodlands, TX	197,714	96.3	5,452	28.63	7,961	41.81	2014
Three Hughes Landing (c)	The Woodlands, TX	320,815	20.0	889	27.60	NM	NM	2016
1725 Hughes Landing	The Woodlands, TX	333,754	64.3	3,568	21.93	4,683	28.78	2015
1735 Hughes Landing	The Woodlands, TX	318,170	100.0	7,140	22.44	10,134	31.85	2015
2201 Lake Woodlands Drive (d)	The Woodlands, TX	24,119	30.5	99	13.50	NM	NM	1994
9303 New Trails 3831 Technology Forest Drive	The Woodlands, TX	97,553	86.7	1,805	21.33	2,768	32.72	2008
	The Woodlands, TX	95,078	100.0	2,111	22.20	2,916	30.67	2014
3 Waterway Square	The Woodlands, TX	232,021	100.0	6,476	27.91	9,570	41.25	2013
4 Waterway Square	The Woodlands, TX	218,551	100.0	5,965	27.29	8,737	39.98	2010
1400 Woodloch Forest	The Woodlands, TX	95,667	93.5	2,600	29.05	2,863	31.99	1981
Columbia		—	1.8	74,277	35.02	74,277	35.02	2016

Edgar Filing: Howard Hughes Corp - Form 10-K

American City Building (e)	Columbia, MD							
10-70 Columbia Corporate Center	Columbia, MD	886,803	89.6	19,808	25.21	19,952	25.39	2012 / 2014
Columbia Office Properties	Columbia, MD	100,903	90.9	2,254	24.59	2,383	25.99	1969/1972
One Mall North (f)	Columbia, MD	97,364	100.0	2,814	28.90	NM	NM	2016
Summerlin ONE Summerlin	Las Vegas, NV	206,279	68.3	4,601	35.67	4,601	35.70	2015
Other 110 N. Wacker	Chicago, IL	226,000	100.0	6,120	27.08	6,120	27.08	1957
Total		3,648,510						

-
- (a) Annualized Base Rent is calculated as the monthly Base Minimum Rent for the property for December 31, 2016 multiplied by 12. Annualized Base Rent Per Square Foot is the Annualized Base Rent for the property at December 31, 2016 divided by the average occupied square feet.
- (b) Effective Annual Rent includes Base Minimum Rent and Common Area Maintenance (CAM) Recovery Revenue. Effective Annual Rent Per Square Foot is the Effective Annual Rent divided by the average occupied square feet.
- (c) Three Hughes Landing was opened in third quarter 2016; therefore, Effective Annual Rent per Square Foot data is not meaningful (NM).
- (d) 2201 Lake Woodlands Drive serves as temporary space for tenants relocating to permanent space; therefore, the Effective Annual Rent per Square Foot data is not meaningful.
- (e) American City Building has been moved to the Strategic Developments segment as of December 31, 2016, but we have included in this table relevant details relating to minimum rental revenues for the 117,098 square feet included in our results for the year ended December 31, 2016.
- (f) One Mall North was acquired in fourth quarter 2016; therefore, Effective Annual Rent per Square Foot data is not meaningful.

Table of Contents

The following tables summarize certain metrics of our multi-family, hospitality, and other Operating Assets (exclusive of wholly-owned retail and office properties in the above tables) as of December 31, 2016:

Multi-family Assets	Location	Economic Ownership	# Units	Retail Square Feet	% Leased	Average Monthly Rate	Average Monthly Rate Per Square Foot	Year Built / Acquired / Last Renovated
The Woodlands Millennium Six Pines Apartments (a)	The Woodlands, TX	100 %	314	—	82.8 %	\$ 1,961	\$ 1.86	2014
Millennium Waterway Apartments	The Woodlands, TX	100	393	—	81.2	1,796	1.69	2010
One Lakes Edge	The Woodlands, TX	100	390	23,280	79.2	2,368	2.69	2015
Columbia The Metropolitan Downtown Columbia Summerlin	Columbia, MD	50	380	14,000	93.7	1,964	2.08	2015
Constellation South Street Seaport	Las Vegas, NV	50	124	—	66.1	1,927	1.48	2016
85 South Street	New York, NY	100	21	13,000	95.5	3,509	1.82	2014

Hospitality Assets	Location	Economic Ownership	# Keys	Average Daily Rate	Revenue Per Available Room	Year Built / Acquired / Last Renovated
The Woodlands Embassy Suites at Hughes Landing	The Woodlands, TX	100 %	205	\$ 183.32	\$ 124.19	2015
The Westin at The Woodlands	The Woodlands, TX	100	302	207.53	95.93	2016
The Woodlands Resort & Conference Center	The Woodlands, TX	100	406	216.30	105.77	2014 (b)
South Street Seaport 33 Peck Slip (c)	New York, NY		35	176.90	103.68	2016 (c)

Other Assets	Location	Economic Ownership %	Asset Type	Square Feet / Acres	% Leased	Year Built / Acquired / Last Renovated
The Woodlands						
The Woodlands Parking Garages	The Woodlands, TX	100 %	Garage	2,988	N/A	2008/2009 (d)
Woodlands Sarofim #1	The Woodlands, TX	20	Industrial	129,790	83.8 %	late 1980s
Stewart Title of Montgomery County, TX 2000	The Woodlands, TX	50	Title Company	—	N/A	—
Woodlands Parkway (e)	The Woodlands, TX	100	Other	7,900	N/A	—
Summerlin Hospital Medical Center	Las Vegas, NV	5	Hospital	—	N/A	1997
Las Vegas 51s (f)	Las Vegas, NV	50	Minor League Baseball Team	—	N/A	—
Ward Village Kewalo Basin Harbor	Honolulu, HI	Lease	Marina	55 acres	N/A	—

(a) Formerly known as Millennium Woodlands Phase II, LLC.

(b) The Woodlands Resort & Conference Center was built in 1974, expanded in 2002, and renovated in 2014.

(c) The 33 Peck Slip hotel was closed in December 2016 for redevelopment and will be transferred to the Strategic Developments segment in first quarter 2017.

(d) The Woodlands Parking Garages consist of two garages: Woodloch Forest Garage, built in 2008, and Waterway Square Garage, built in 2009.

(e) Formerly the MPC Home Finder Center, this building is currently vacant, and we are evaluating the highest and best use of this asset.

(f) Formerly known as Summerlin Baseball Club, part of the Clark County Las Vegas Stadium LLC joint venture.

The following table summarizes our retail and office lease expirations:

Year	Number of Expiring Leases	Total Square Feet Expiring	Total Annualized Base Rent Expiring	% of Total Annual Gross Rent Expiring
------	---------------------------	----------------------------	-------------------------------------	---------------------------------------

Edgar Filing: Howard Hughes Corp - Form 10-K

		(In thousands)			
2017	367	(a) 983,530	\$ 16,520,079	9.7	%
2018	105	351,676	10,442,372	6.1	
2019	110	613,181	16,625,432	9.8	
2020	129	451,206	11,975,416	7.0	
2021	66	403,223	11,178,094	6.6	
2022	57	389,530	11,587,802	6.8	
2023	52	464,324	14,738,623	8.7	
2024	23	503,722	13,907,866	8.2	
2025	146	769,294	30,234,467	17.8	
2026	35	177,856	5,585,615	3.3	
2027+	109	1,736,629	27,225,992	16.0	
	1,199	6,844,171	\$ 170,021,758	100.0	%

(a) Includes 230 specialty leases totaling 555,791 square feet which expire in less than 365 days.

Table of Contents

The following table sets forth the occupancy rates, for each of the last five years for our wholly-owned retail and office properties:

	At December 31, 2016		Annual Weighted Average Occupancy Rates (b)				
	(b)	%					
	% Leased (a)	Occupancy	2016	2015	2014	2013	2012
Retail							
The Woodlands							
Creekside Village Green (c)	84.5 %	84.5 %	81.6 %	77.5 %	— %	— %	— %
Hughes Landing Retail (c)	97.4	97.4	90.7	68.3	—	—	—
1701 Lake Robbins (d) (e)	64.1	64.1	94.0	100.0	100.0	—	—
One Lakes Edge Retail (c)	99.3	99.3	72.4	32.2	—	—	—
20/25 Waterway Avenue	97.5	97.5	99.4	100.0	99.4	94.2	95.6
Waterway Garage Retail	99.8	99.8	86.4	96.8	91.6	68.4	24.8
Columbia							
Columbia Regional Building (d)	100.0	77.4	77.4	77.4	53.4	—	—
South Street Seaport							
South Street Seaport (f)	94.9	94.9	68.7	86.3	54.6	46.5	92.1
Summerlin							
Downtown Summerlin (d) (g)	86.9	84.5	78.5	68.9	56.7	—	—
Ward Village							
Ward Village Retail	88.8	88.8	89.7	88.1	90.4	90.8	89.5
Other							
Cottonwood Square	95.7	95.7	95.7	95.7	94.4	86.5	74.1
Lakeland Village Center at Bridgeland (h)	53.7	36.3	—	—	—	—	—
Landmark Mall (i)	31.1	31.1	34.6	34.6	61.7	79.2	75.0
Outlet Collection at Riverwalk	96.9	96.9	90.1	91.3	90.1	56.2	92.2
Office							
The Woodlands							
One Hughes Landing (j)	100.0	100.0	100.0	100.0	87.3	36.1	—
Two Hughes Landing (d)	96.3	96.3	94.7	71.8	13.2	—	—
Three Hughes Landing (h)	20.0	10.0	4.3	—	—	—	—
1725 Hughes Landing Boulevard (c)	64.3	48.8	48.5	48.3	—	—	—
	100.0	100.0	100.0	100.0	—	—	—

Edgar Filing: Howard Hughes Corp - Form 10-K

1735 Hughes Landing Boulevard							
(c)							
2201 Lake Woodlands Drive (k)	30.5	30.5	10.6	3.8	50.0	66.7	83.4
9303 New Trails	86.7	86.7	83.0	93.7	94.6	94.3	99.0
3831 Technology Forest Drive (d)	100.0	100.0	100.0	100.0	100.0	—	—
3 Waterway Square (l)	100.0	100.0	100.0	100.0	98.2	84.9	—
4 Waterway Square	100.0	100.0	100.0	100.0	100.0	100.0	99.3
1400 Woodloch Forest	93.5	93.5	94.6	96.5	83.0	85.7	100.0
Columbia							
American City Building (m) (n)	1.8	1.8	2.7	—	—	—	—
10-60 Columbia Corporate Center (d)	86.9	86.4	88.1	89.2	93.0	—	—
70 Columbia Corporate Center (o)	97.9	97.9	97.9	97.9	96.8	96.8	—
Columbia Office Properties (p)	90.9	90.9	79.5	44.3	44.4	63.2	76.6
One Mall North (m)	100.0	100.0	—	—	—	—	—
Summerlin							
ONE Summerlin (d)	68.3	62.5	54.0	22.3	—	—	—
Other							
110 N. Wacker	100.0	100.0	100.0	100.0	100.0	100.0	100.0

- (a) Percentage leased includes all leases in effect as of the period end date, some of which have commencement dates in the future.
- (b) The differences between leased and occupied are primarily attributable to new tenants having pre-leased space, but not yet moved in. Annual Weighted Average Occupancy Rates represent the weighted average square feet occupied during the year divided by total gross leasable area (“GLA”).
- (c) Asset was opened in 2015.
- (d) Asset was placed in service or acquired in 2014.
- (e) The lease of one of the property’s two tenants expired in fourth quarter 2016, and the tenant vacated. We are actively releasing the space.
- (f) Percentage Leased and Percentage Occupied as of December 31, 2016 are based on the existing GLA which reflects 123,173 square feet in service. Upon completion of the redevelopment, South Street Seaport will be approximately 348,504 square feet, excluding future square feet to be constructed related to the Tin Building. Annualized Weighted Average Occupancy Rates in 2015, 2014 and 2013 reflect the impact of Superstorm Sandy. Additionally, Annualized Weighted Average Occupancy Rates in 2014 and 2013 reflect the impact of redevelopment efforts.
- (g) Excludes 381,767 square feet of anchors, 162,300 square feet of pad sites, and 236,229 square feet of office.
- (h) Asset was placed in service or acquired in third quarter 2016.
- (i) We acquired the Macy’s space in January 2017. Macy’s recently announced their intention to close this location. We closed the mall for future redevelopment on January 31, 2017.
- (j) One Hughes Landing was placed in service during the third quarter 2014.

Table of Contents

- (k) Building is used as a temporary space for tenants relocating to new developments.
- (l) 3 Waterway Square was placed in service during the second quarter 2013.
- (m) Asset was acquired in December 2016.
- (n) The amounts in this table represent operations of the building under the master lease agreement through the date of acquisition and operations as a wholly owned asset through December 19, 2016. The acquisition of the land and building are reflected in the Strategic Development segment.
- (o) 70 Columbia Corporate Center was acquired during the third quarter 2012.
- (p) These properties are older office properties that we believe we will eventually redevelop. Annual Weighted Average Occupancy Rates are computed based on the weighted average square feet of each office building.

Strategic Developments

Strategic development or redevelopment of our assets requires extensive planning and expertise in large-scale and long-range development. The process is complex and unique to each asset and requires on-going assessment of the changing market dynamics prior to the commencement of construction. We must study each local market, determine the highest and best use of the land and improvements, obtain entitlements and permits, complete architectural design and construction drawings, secure tenant commitments and obtain and commit sources of capital.

In addition to several other locations, we are developing, have planned developments and hold or are seeking future development rights for a number of unique, high-demand properties in New York, New York; The Woodlands, Texas; Columbia, Maryland; Las Vegas, Nevada; and Honolulu, Hawaii. We continue to execute our strategic plans for developing several of these assets with construction either actively underway or pending.

Ward Village, our key development in Honolulu, Hawaii is becoming a globally recognized urban master planned community offering unique retail experiences, exceptional residences and desirable workforce housing. Full build-out is estimated to occur over 12-15 years but will ultimately depend on market absorption and many other factors that are difficult to predict. In Ward Village, the 375 workforce housing units in Ke Kilohana were 100% pre-sold in 2016 in less than a week. Waiea opened in November 2016 with many residents taking occupancy at that time. Ke Kilohana, Ae`o and Anaha were all under construction as of December 31, 2016, as noted below.

Ward Village Towers Under Construction as of December 31, 2016

(\$ in millions)	Total Units	Under Contract	Percent	Total	Costs	Estimated
			of Units Sold	Projected Costs	Incurred to Date	Completion Date
Waiea	174	160	92.0%	\$ 414.2	\$ 352.9	Q1 2017 (a)
Anaha	317	298	94.0	401.3	209.5	Q3 2017
Ae`o	466	265	56.9	428.5 (b)	66.6	Q4 2018
Ke Kilohana	424	386	91.0	218.9	17.9	2019
Total under construction	1,381	1,109	80.3%	\$ 1,462.9	\$ 646.9	

- (a) Waiea opened and customers began occupying units in November 2016. We closed on 143 units as of January 27, 2017.

(b) Includes project costs for our flagship Whole Foods Market located on the same block. Once stabilized, Strategic Developments are transferred into our Operating Assets segment and increase recurring cash flow. Revenue is also generated as condominium projects advance towards completion and revenue is recognized on qualifying sales.

Table of Contents

The following table summarizes our Strategic Developments projects as of December 31, 2016:

	Location	Size / GLA	Size (Acres)	Total Estimated Cost (In thousands)	Construction Start	Estimated Completion
Strategic Developments Under Construction						
The Woodlands Creeside Park Apartments	The Woodlands, TX	292 units	14	\$ 42,111	Q1 2017	Q3 2018
HHC 242 Self-Storage	The Woodlands, TX	654 units	4	8,607	Q3 2015	Q1 2017
HHC 2978 Self-Storage	The Woodlands, TX	784 units	3	8,476	Q1 2016	Q1 2017
100 Fellowship Drive	The Woodlands, TX	203,000	14	63,278	Q1 2017	2019
Columbia m.flats/TEN.M (a) One	Columbia, MD	437 units	5	108,000	Q1 2016	Q3 2017
Merriweather Two	Columbia, MD	199,000 / 12,500 retail	3	78,187	Q4 2015	Q1 2017
Merriweather	Columbia, MD	130,000 / 30,000 retail	3	40,941	Q3 2016	Q4 2017
Ward Village Ae`o	Honolulu, HI	466 units / 67,000 retail	3	428,508	Q1 2016	Q4 2018
Anaha	Honolulu, HI	317 units / 16,000 retail	2	401,314	Q4 2014	Q3 2017
Ke Kilohana	Honolulu, HI	424 units / 22,000 retail	1	218,898	Q3 2016	2019
Waiea	Honolulu, HI	174 units / 8,000 retail	2	414,212	Q2 2014	Q1 2017
Future Strategic Developments Rights						
Columbia American City Building	Columbia, MD	117,098	1			

Edgar Filing: Howard Hughes Corp - Form 10-K

Summerlin 80% Interest in Fashion Show Air Rights	Las Vegas, NV	—	—	
Other AllenTowne Bridges at Mint Hill Century Plaza Mall	Allen, TX Charlotte, NC Birmingham, AL	— — 740,000	238 210 (c) 59	
Circle T Ranch and Power Center Cottonwood Mall Kendall Town Center The Outlet Collection at Elk Grove West Windsor	Dallas / Ft. Worth, TX Holladay, UT Kendall, FL Elk Grove, CA West Windsor, NJ	— 196,975 — — —	207 54 70 100 658	(d)
Commercial Land				
The Woodlands The Woodlands Commercial Land Other MPC Segment Commercial Land	The Woodlands, TX The Woodlands, TX	— —	4 788	(e) (f)
Columbia Merriweather District Land Other MPC Segment Commercial Land	Columbia, MD Columbia, MD	— —	29 108	(g) (f)
Summerlin Other MPC Segment Commercial Land	Las Vegas, NV	—	826	(f)

Bridgeland Other MPC Segment Commercial Land	Houston, TX	—	1,530 (f)
--	-------------	---	-----------

The Woodlands Hills Other MPC Segment Commercial Land	Conroe, TX	—	171 (f)
---	------------	---	---------

-
- (a) We are a 50% partner in the joint venture developing this project.
- (b) Waiea opened and customers began occupying units in November 2016.
- (c) Century Plaza Mall square feet represents GLA for the entire mall, which is vacant.
- (d) Subsequent to year end, we sold 36 acres of this asset.
- (e) Represents land transferred to the Strategic Developments segment in 2015 for future development at The Woodlands.
- (f) This acreage and related balances are included in MPC Total Gross Acres and in Remaining Saleable Commercial Acres for the respective MPC at December 31, 2016, as noted in the “Item 2. – MPC” segment discussion.
- (g) Represents land transferred to the Strategic Developments segment in 2015 for future development in the Merriweather District in Columbia, Maryland, excluding acreage relating to One and Two Merriweather under construction (see above).

ITEM 3. LEGAL PROCEEDINGS

We, as part of our normal business activities, are a party to a number of legal proceedings. Management periodically assesses our liabilities and contingencies in connection with these matters based upon the latest information available. We disclose material pending legal proceedings pursuant to Securities and Exchange Commission rules and other pending matters as we may determine to be appropriate. As of December 31, 2016, management believes that any monetary liability or financial impact of claims or potential claims to which we might be subject after final adjudication of any legal procedures would not be material to our financial position, results of operations or cash flows.

Table of Contents

ITEM 4. MINE SAFETY DISCLOSURE

Not applicable.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Market Information

The Company's common stock is traded on the New York Stock Exchange (the "NYSE") under the symbol "HHC". The following table shows the high and low sales prices of our common stock on the NYSE, as reported in the consolidated transaction reporting system for each quarter of fiscal 2016 and 2015.

	Common Stock Price Range	
	High	Low
Year Ended December 31, 2016		
Fourth Quarter	\$ 118.84	\$ 103.30
Third Quarter	121.71	110.85
Second Quarter	115.61	98.43
First Quarter	109.14	81.34
Year Ended December 31, 2015		
Fourth Quarter	\$ 128.97	\$ 108.49
Third Quarter	144.88	112.52
Second Quarter	159.12	142.06
First Quarter	155.26	115.11

No dividends have been declared or paid in 2016 or 2015. Any future determination related to our dividend policy will be made at the discretion of our board of directors and will depend on a number of factors, including future earnings, capital requirements, restrictions under debt agreements, financial condition and future prospects and other factors the board of directors may deem relevant.

Number of Holders of Record

As of February 14, 2017, there were 2,041 stockholders of record of the Company's common stock.

Table of Contents

Performance Graph

The following performance graph compares the yearly dollar change in the cumulative total shareholder return on our common stock with the cumulative total returns of the NYSE Composite Index and the group of companies in the Morningstar Real Estate – General Index. The graph was prepared based on the following assumption:

- Dividends have been reinvested subsequent to the initial investment.

Table of Contents

ITEM 6. SELECTED FINANCIAL DATA

The selected historical financial data for the years ended December 31, 2016, 2015 and 2014, and as of December 31, 2016 and 2015, has been derived from our audited Consolidated Financial Statements, which are included in this Annual Report as referenced in the index on page F-1.

The selected historical financial data for the years ended December 31, 2013 and 2012 and as of December 31, 2014, 2013, and 2012 has been derived from our audited Consolidated Financial Statements for those years which are not included in this Annual Report.

The selected financial data set forth below are qualified in their entirety by, and should be read in conjunction with, “Item 7. - Management’s Discussion and Analysis of Financial Condition and Results of Operations” and our Consolidated Financial Statements and related notes thereto included in this Annual Report on Form 10-K.

(In thousands, except per share amounts)	Year Ended December 31,				
	2016	2015	2014	2013	2012
Operating Data:					
Total revenues	\$1,035,005	797,088	\$ 634,565	\$ 469,418	\$376,886
Depreciation and amortization	(95,864)	(98,997)	(55,958)	(33,845)	(24,429)
Operating expenses	(728,647)	(581,156)	(441,356)	(353,837)	(282,117)
Other operating income, net (a)	116,268	1,829	29,471	29,478	2,125
Interest income (expense), net	(64,365)	(59,158)	(16,093)	(6,574)	8,473
Warrant liability gain (loss)	(24,410)	58,320	(60,520)	(181,987)	(185,017)
Gain on acquisition of joint venture partner's interest	27,088	—	—	—	—
Increase (reduction) in tax indemnity receivable	—	—	90	(1,206)	(20,260)
Loss on settlement of tax indemnity receivable	—	—	(74,095)	—	—
(Loss) gain on disposal of operating assets	(1,117)	29,073	—	—	—
Equity in earnings from Real Estate and Other Affiliates	56,818	3,721	23,336	14,428	3,683
Provision for income taxes	(118,450)	(24,001)	(62,960)	(9,570)	(6,887)
Net income (loss)	202,326	126,719	(23,520)	(73,695)	(127,543)
Net income attributable to noncontrolling interests	(23)	—	(11)	(95)	(745)
Net income (loss) attributable to common stockholders	\$202,303	\$ 126,719	\$(23,531)	\$(73,790)	\$(128,288)
Basic earnings (loss) per share:	\$.12	\$ 3.21	\$ (0.60)	\$ (1.87)	\$(3.36)
Diluted earnings (loss) per share:	\$.73	\$ 1.60	\$ (0.60)	\$ (1.87)	\$(3.36)

Year Ended December 31,

Edgar Filing: Howard Hughes Corp - Form 10-K

(In thousands)	2016	2015	2014	2013	2012
Cash Flow Data:					
Operating activities	\$ 58,915	\$ 23,930	\$ (58,315)	\$ 129,332	\$ 153,064
Investing activities	(38,563)	(575,568)	(746,456)	(294,325)	(81,349)
Financing activities	199,857	436,488	470,274	830,744	(70,084)

(In thousands)	As of December 31,		2014	2013	2012
	2016	2015			
Balance Sheet Data:					
Investments in real estate - cost (b)	\$ 5,056,216	\$ 4,832,443	\$ 4,170,242	\$ 3,085,854	\$ 2,778,775
Total assets	6,367,382	5,721,582	5,105,268	4,559,013	3,499,114
Total debt	2,690,747	2,443,962	1,978,807	1,505,768	684,384
Total equity	2,571,510	2,363,889	2,227,506	2,245,146	2,310,997

-
- (a) 2016 includes the \$140.5 million gain on the sale of 80 South Street and a \$35.7 million impairment charge on Park West.
- (b) Amount represents Investment in real estate and other affiliates excluding accumulated depreciation.

Table of Contents

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with our consolidated financial statements and the related notes filed as a part of this Annual Report. This discussion contains forward-looking statements that involve risks, uncertainties, assumptions and other factors, including those described in Part I, "Item 1A. Risk Factors" and elsewhere in this Annual Report. These factors could cause our actual results in 2017 and beyond to differ materially from those expressed in, or implied by, those forward-looking statements. You are cautioned not to place undue reliance on this information which speaks only as of the date of this report. We are not obligated to update this information, whether as a result of new information, future events or otherwise, except as may be required by law.

All references to numbered Notes are to specific Notes to our Consolidated Financial Statements included in this Annual Report on Form 10-K and which descriptions are incorporated into the applicable response by reference. Capitalized terms used, but not defined, in this Management's Discussion and Analysis of Financial Condition and Results of Operation ("MD&A") have the same meanings as in such Notes.

Overview

Our mission is to be the preeminent developer and operator of master planned communities and mixed-use and other real estate properties. We create timeless places and extraordinary experiences that inspire people while driving sustainable, long-term growth and value for our shareholders. We specialize in the development of master planned communities, the redevelopment or repositioning of real estate assets currently generating revenues, also called operating assets, and other strategic real estate opportunities in the form of residential condominium development, entitled and unentitled land and other development rights. Our assets are located across the United States.

We operate our business in three segments: Master Planned Communities ("MPCs"), Operating Assets and Strategic Developments. Unlike real estate companies that are limited in their activities because they have elected to be taxed as real estate investment trusts, we are not burdened with REIT restrictions on our operating activities or types of services that we can offer. We believe our structure currently provides the greatest flexibility for maximizing the value of our real estate portfolio.

We believe several of our operating and strategic development assets require repositioning or redevelopment to maximize their value. Certain key assets are currently being developed or redeveloped, and we are continuing to develop plans for other strategic development assets, some of which had no formal plans previously established.

The development or redevelopment process for each specific asset is complex and takes several months to several years prior to the commencement of actual construction. We must study each local market, determine the highest and best use of the land and improvements, obtain entitlements and permits, complete architectural design, construction drawings and plans, secure tenant commitments and commit sources of capital. During this period, these activities generally have very little impact on our operations relative to the activity and effort involved in the development process. For our development and redevelopment projects discussed herein, the total estimated costs of a project exclude land value, unless otherwise noted.

Please refer to "Item 1. – Business" for a general description of each of the assets contained in our three business segments.

The following highlights significant milestones achieved by The Howard Hughes Corporation during 2016. Each of these items is more fully described hereinafter (all items are pre-tax unless otherwise noted).

Recognized the following significant contributions to our net income or liquidity:

- Increased condominium rights and unit sales revenue by \$180.4 million, or 59.1%, to \$485.6 million in 2016, compared to \$305.3 million in 2015.
- Sold 80 South Street for net cash proceeds of \$378.3 million, resulting in a gain of \$140.5 million.
- Increased net operating income from income-producing Operating Assets by \$14.7 million, or 12.8%, to \$132.3 million in 2016 compared to \$117.6 million in 2015.
 - Completed a \$238.7 million refinancing at Ward Village, extending the initial maturity to September 2021.
- Obtained a \$33.2 million non-recourse construction loan maturing in October 2020 for Two Merriweather.

Table of Contents

- Recognized our \$43.5 million share of earnings from \$184.9 million in land sales at The Summit, our luxury golf course joint venture development within Summerlin, and received a \$22.9 million cash distribution from this joint venture.
- Completed a \$142.7 million partial recourse construction loan for Ke Kilohana and a \$230.0 million non-recourse construction loan for Ae`o, both maturing December 2019.

Completed construction on the following projects in 2016 (all lease and occupancy percentages are as of December 31, 2016):

- The Westin at The Woodlands, a 302-room hotel located in The Woodlands Town Center.
 - Lakeland Village Center at Bridgeland, a 83,500 square foot, CVS-anchored neighborhood retail center, which is 53.7% leased.
- Three Hughes Landing, a 321,000 square foot, Class A office building located in The Woodlands, which is 20.0% leased.
- Closed on 143 units for Waiea, a 174-unit, condominium tower, located in Ward Village (as of January 27, 2017) and opened Nobu, an 8,000 square foot restaurant which occupies 100% of the available retail space.
- Constellation, a 124-unit, gated luxury apartment development in Downtown Summerlin, which is 66.1% leased.
- Transferred Merriweather Post Pavilion to the Downtown Columbia Arts and Culture Commission (“DCACC”).

Development continued on the following projects in 2016:

- Anaha, a 317-unit residential tower, located in Ward Village, that we expect to complete during the third quarter 2017.
- HHC 242 Self-Storage facility, with 654 self-storage units, located in The Woodlands, which we expect to complete during the first quarter 2017.
- One Merriweather, a 199,000 square foot, Class A office building including 12,500 square feet of retail in Columbia, MD, which is 41.9% pre-leased, which is now completed as of February 2017.
- Seaport District in New York, where we obtained approval of a modification relating to our South Street Seaport Pier 17 renovation, which allows us to proceed with the Tin Building reconstruction. We also opened iPic Theaters in the Fulton Market Building to anchor the revitalized Seaport District.
- Downtown Columbia Master plan, with approval of up to \$90.0 million tax increment financing (“TIF”) bonds for development which provides additional density.

Construction began on the following projects in 2016:

- Ae`o, a 466-unit mixed-use market rate residential tower in Ward Village, that we expect to complete in fourth quarter 2018.
- Ke Kilohana, a 424-unit residential tower in Ward Village, that we expect to complete in 2019.
- Two Merriweather, a 130,000 square foot, Class A mixed-use office building with 30,000 square feet of retail in Downtown Columbia, that we expect to complete by the fourth quarter 2017.
- HHC 2978 Self-Storage Facility, with 784 self-storage units, located in The Woodlands, that we expect to complete during the first quarter 2017.

Acquisitions and sales of the following were completed during 2016:

- Sold approximately 72 acres by our Circle T Ranch and Power Center joint venture to a subsidiary of Charles Schwab Corporation resulting in \$10.5 million of equity in earnings.
- Sold Park West for net cash proceeds of \$32.5 million, which allows us to redeploy capital to higher return opportunities and core properties.
- Acquired our joint venture partner's 18.57% equity interest in Millennium Woodlands Phase II for \$4.0 million cash plus assumption of our venture partner's share of the underlying mortgage loan, resulting in a gain of \$27.1 million. Simultaneously with the buyout, we refinanced the existing \$37.7 million loan with a \$42.5 million fixed rate loan at 3.39% maturing August 1, 2028 and used the additional proceeds to fund the cash portion of the acquisition.
- Acquired One Mall North, a 100% leased, 97,500 square foot office building in Columbia, Maryland, for \$22.2 million.
- Acquired American City Building in Columbia, Maryland, for \$13.5 million.
- Acquired our partner's interest in the 110 N. Wacker office property.
- Entered into a joint venture to purchase 33 Peck Slip hotel in the Seaport District, which we closed for redevelopment in December 2016.

Table of Contents

The following highlights significant milestones achieved by The Howard Hughes Corporation subsequent to December 31, 2016:

- Executed a 20-year ground lease for a practice facility in Downtown Summerlin for the newly awarded NHL franchise in Las Vegas.
- Fully pre-leased a three-story, 203,000 square foot medical building, 100 Fellowship Drive, in The Woodlands, Texas.
- Sold 36 of our 100 acres at The Outlet Collection at Elk Grove for \$36.0 million.
- Acquired the 11.4-acre Macy's store and parking lot adjacent to Landmark Mall in Alexandria, Virginia, for \$22.2 million.
- Began construction on Creekside Park Apartments, a 292-unit apartment complex in The Woodlands.

Earnings Before Taxes

We use a number of operating measures for assessing operating performance of properties within our segments, some of which may not be common among all three of our segments. We believe that investors may find some operating measures more useful than others when separately evaluating each segment. One common operating measure used to assess operating results for our business segments is Earnings Before Taxes ("EBT"). We believe EBT provides useful information about the operating performance of each segment and its properties as further discussed below. EBT may be calculated differently by other companies in our industry, limiting its usefulness as a comparative measure.

EBT, as it relates to each business segment, represents the revenues less expenses of each segment, including interest income, interest expense, and equity in earnings of real estate and other affiliates. EBT excludes corporate expenses and other items that are not allocable to the segments. See discussion below at Corporate and other items for further details. For our Operating Assets, we also provide a measure of Adjusted Operating Assets EBT, which additionally excludes depreciation and amortization, development-related demolition and marketing costs and provision for impairment. We present EBT for each segment and Adjusted Operating Assets EBT for the Operating Assets Segment, because we use these measures, among others, internally to assess the core operating performance of our assets. We also present these measures because we believe certain investors use them as a measure of a company's historical operating performance and its ability to service and incur debt. We believe that the inclusion of certain adjustments to net income (loss) to calculate EBT and the exclusion of other non-operating items from EBT to calculate Adjusted Operating Assets EBT is appropriate to provide additional information to investors. A reconciliation of EBT to consolidated net income (loss) as computed in accordance with GAAP has been presented in Note 17 – Segments. A reconciliation of Adjusted Operating Assets EBT to Operating Assets EBT is included in the Operating Assets discussion.

EBT and Adjusted Operating Assets EBT should not be considered as alternatives to GAAP net income (loss) attributable to common stockholders or GAAP net income (loss), as they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of the limitations of these metrics are that they do not include the following:

cash expenditures, or future requirements for capital expenditures or

contractual commitments;

corporate general and administrative expenses;

interest expense on our corporate debt;

income taxes that we may be required to pay;

any cash requirements for replacement of fully depreciated or amortized assets; and

limitations on, or costs related to, transferring earnings from our Real Estate and Other Affiliates to us.

Table of Contents

Results of Operations

Our revenues are primarily derived from the sale of superpads and individual lots at our master planned communities to homebuilders, from tenants and customers at our commercial and residential operating properties, overage rent and recoveries of operating expenses, and from the sale of condominium units.

The following table reflects our results of operations for the years ended December 31, 2016, 2015 and 2014:

(In thousands, except per share amounts)	Year Ended December 31,			2016-2015 Change	2015-2014 Change
	2016	2015	2014		
Revenues					
MPC segment revenues	\$ 253,304	\$ 229,865	\$ 363,295	\$ 23,439	\$ (133,430)
Operating Assets segment revenues	295,165	259,306	186,290	35,859	73,016
Strategic Developments segment revenues	486,536	307,917	84,980	178,619	222,937
Total revenues	\$ 1,035,005	\$ 797,088	\$ 634,565	\$ 237,917	\$ 162,523
EBT					
MPC segment EBT	\$ 179,481	\$ 114,366	\$ 221,181	\$ 65,115	\$ (106,815)
Operating Assets segment EBT	(19,132)	(9,902)	(13,801)	(9,230)	3,899
Strategic Developments segment EBT	298,169	97,836	48,458	200,333	49,378
Corporate and other items	(137,742)	(51,580)	(216,398)	(86,162)	164,818
Income before taxes	320,776	150,720	39,440	170,056	111,280
Provision for income taxes	(118,450)	(24,001)	(62,960)	(94,449)	38,959
Net income (loss)	202,326	126,719	(23,520)	75,607	150,239
Net income attributable to noncontrolling interests	(23)	—	(11)	(23)	11
Net income (loss) attributable to common stockholders	\$ 202,303	\$ 126,719	\$ (23,531)	\$ 75,584	\$ 150,250
Diluted income (loss) per share	\$ 4.73	\$ 1.60	\$ (0.60)	\$ 3.13	\$ 2.20

Total revenues for the year ended December 31, 2016 increased compared to the year ended December 31, 2015 primarily due to higher revenues in our Strategic Developments segment. Strategic Developments segment revenue increased due to recognition of revenue related to sales at our Waiea and Anaha condominium projects. Operating Assets segment revenue increased due to the elimination of co-tenancy allowances for the majority of tenants at Downtown Summerlin, recognition of a full year of revenue for various office, multi-family and hospitality properties which opened in 2015 and 2016, and the purchase of our partner's interest in Millennium Six Pines Apartments (formerly known as Millennium Woodlands Phase II, LLC). The MPC segment revenue increase is due to increased residential land sales, partially offset by decreased commercial land sales in MPCs in 2016 as compared to 2015.

Total revenues for the year ended December 31, 2015 increased compared to the same period in 2014 primarily due to higher revenues in our Operating Assets and Strategic Developments segments. Strategic Developments segment revenue increased due to recognition of revenue related to sales at our Waiea and Anaha condominium projects. Operating Assets segment revenue increased primarily due to the ongoing stabilization of Downtown Summerlin, Outlet Collection at Riverwalk, 10-60 Columbia Corporate Center, Two Hughes Landing, along with several other retail and office properties which opened in early 2015 and 2014. The MPC segment revenue decreases are due to a decline in both commercial and residential land sales in MPCs in 2015 as compared to 2014.

Please refer to the Corporate and other items section below for additional information regarding the accounts comprising this line item.

The increase in the provision for income taxes for the year ended December 31, 2016 compared to 2015 is attributable to an increase of \$208.0 million in operating income, decrease in valuation allowance, and other permanent items. The decrease in provision for income taxes for the year ended December 31, 2015 compared to 2014 is attributable to a decrease of \$47.9 million in operating income as compared to 2014, interest expense on the uncertain tax position, and other permanent items.

We have significant permanent differences, primarily from warrant liability gains and losses, and changes in valuation allowances that cause our effective tax rate to deviate greatly from statutory rates. The effective tax rate based upon actual operating results was 36.9% for the year ended December 31, 2016 compared to 15.9% for the year ended December 31, 2015 and 159.7% for the year ended December 31, 2014. The change in the effective tax rate from 2016 to 2015 was primarily attributable to the changes in the warrant liability, valuation allowance related to our deferred tax asset, unrecognized tax benefits and other items which are permanent differences for tax purposes. The change in the effective tax rate from 2015 to

Table of Contents

2014 was primarily attributable to the changes in the warrant liability, valuation allowance related to our deferred tax asset, unrecognized tax benefits and loss on settlement of tax indemnity receivable as well as other items which are permanent differences for tax purposes. If changes in the warrant liability, valuation allowance, unrecognized tax benefits and other material discrete adjustments to deferred tax liabilities were excluded from the effective tax rate computation, the effective tax rates would have been 36.3%, 31.2% and 36.3% for the years ended December 31, 2016, 2015 and 2014, respectively.

The increase in Net income (loss) attributable to common stockholders for the year ended December 31, 2016 compared to the year ended December 31, 2015 is primarily due to significant growth in Strategic Developments EBT from higher condominium unit sales due to construction progress triggering the recognition of revenue under the percentage of completion method and a gain of \$140.5 million on the sale of the 80 South Street Assemblage. The increase is also due to higher MPC segment EBT. These increases are partially offset by a provision for impairment and loss on disposal of our Park West property in our Operating Assets segment EBT, a warrant liability loss and an increased provision for income taxes.

The increase in Net income (loss) attributable to common stockholders for the year ended December 31, 2015 compared to the year ended December 31, 2014 is primarily due to a warrant liability gain, improved earnings in our Operating Assets segment, and significant growth in earnings from condominium rights and unit sales in our Strategic Developments segment, the absence in 2015 of any loss on settlement of the tax indemnity receivable as compared to 2014, and decreased provision for income taxes. These improvements were partially offset by lower earnings in our MPC segment, higher general and administrative expenses, and higher interest expense resulting from growth in our Mortgages, notes and loans payable.

Please refer to the individual segment operations sections that follow for explanations of the results of each of our segments for the years ended December 31, 2016, 2015, and 2014.

Table of Contents

Master Planned Communities

Master Planned Communities Revenues and Expenses

For the Year Ended December 31,

(\$ in thousands)	Bridgeland			Maryland Communities			Summerlin		
	2016	2015	2014	2016	2015	2014	2016	2015	2014
Land sales (a)	\$ 24,254	\$ 20,385	\$ 38,330	\$ —	\$ —	\$ —	\$ 148,699	\$ 123,171	\$ 118,811
Builder price participation	754	1,193	695	—	—	—	19,083	21,465	13,871
Minimum rents	—	—	—	—	—	—	384	842	818
Other land sale revenues	314	345	295	418	468	773	9,669	7,907	6,167
Other rental and property revenues	—	—	—	—	—	—	24	—	—
Total revenues	25,322	21,923	39,320	418	468	773	177,859	153,385	139,677
Cost of sales - land	7,672	6,763	13,108	—	—	—	68,436	65,414	70,597
Land sales operations	5,215	4,963	3,702	670	776	736	8,848	11,207	10,062
Land sales real estate and business taxes	1,292	982	819	647	647	710	2,378	3,736	3,924
Provision (recovery) for doubtful accounts	—	—	—	—	—	—	—	—	(11)
Depreciation and amortization	94	387	128	16	21	31	81	112	118
Total expenses	14,273	13,095	17,757	1,333	1,444	1,477	79,743	80,469	84,690
Operating income	11,049	8,828	21,563	(915)	(976)	(704)	98,116	72,916	54,981

Edgar Filing: Howard Hughes Corp - Form 10-K

Interest expense, net (b)	(9,461)	(8,780)	(8,906)	(2)	(33)	(86)	(16,459)	(14,241)	(15,077)
Equity in earnings in Real Estate and Other Affiliates (c)	—	—	—	—	—	—	(43,501)	—	—
MPC segment EBT*	\$ 20,510	\$ 17,608	\$ 30,469	\$ (913) (d)	\$ (943) (d)	\$ (618) (d)	\$ 158,076	\$ 87,157	\$ 70,058
Residential Gross Margin %	67.9%	63.1%	65.8%	NM	NM	NM	54.0%	46.7%	40.6%
Commercial Gross Margin %	71.1%	71.1%	NM	NM	NM	NM	50.7%	51.8%	39.1%

(*) For a reconciliation of MPC segment EBT to consolidated income (loss) before taxes, refer to Note 17 – Segments in our Consolidated Financial Statements.

- (a) Land sales includes deferred revenue from land sales closed in a previous period which met criteria for recognition in the current period.
- (b) Negative interest expense amounts relate to interest capitalized on debt assigned to our Operating Assets segment and corporate debt.
- (c) Equity in earnings in Real Estate and Other Affiliates is our share of earnings in The Summit joint venture which commenced lot sales in 2016.
- (d) The negative MPC segment EBT in Maryland is due to no land sales in 2016, 2015 or 2014; however, certain costs such as real estate taxes and administrative expenses continue to be incurred.

NM – Not Meaningful

MPC revenues vary between periods based on economic conditions and several factors such as, but not limited to, location, availability of land for sale, development density and residential or commercial use. Gross margin for each MPC may vary from period to period based on the locations of the land sold and the related costs associated with developing the land sold. Reported results may differ significantly from actual cash flows generated principally because cost of sales for GAAP purposes is derived from margins calculated using carrying values, projected future improvements and other capitalized project costs in relation to projected future land sale revenues. Carrying values, generally, represent acquisition and development costs reduced by any previous impairment charges. Development expenditures are capitalized and generally not reflected in the Consolidated Statements of Operations in the current period.

Builder price participation revenue is based on an agreed-upon percentage of the sales price of homes closed relative to the base lot price which is paid by the homebuilders to us.

Table of Contents

Cost of sales – land includes both actual and estimated future costs allocated based upon relative sales value to the lots or land parcels in each of the villages and neighborhoods in our MPCs.

Interest expense, net reflects the amount of interest that is capitalized at the project level.

Although our business does not involve the sale or resale of homes, we believe that net new home sales are an important indicator of future demand for our superpad sites and finished lots; therefore, we use this statistic where relevant in the discussion of our MPC operating results. Net new home sales reflect home sales made by homebuilders, less cancellations. Cancellations occur when a home buyer signs a contract to purchase a home, but later fails to qualify for a home mortgage or is unable to provide an adequate down payment to complete the home sale.

The following schedules detail our residential and commercial land sales for the years ended December 31, 2016, 2015 and 2014:

1 MPC Land Sales Closed for the Year Ended December 31,

Sales	2015		2014		2013		Number of Lots/Units			Price per acre			Price p
	2015	2014	2016	2015	2014	2016	2015	2014	2016	2015	2014	2016	2016
474	\$ 10,856	\$ 38,330	55.0	28.4	84.6	296	130	401	\$ 372	\$ 382	\$ 453	\$ 69	
518	(27,474)		26.6	(56.2)		166	(271)		(10)	(71)		(15)	
6%	(71.7%)		93.7%	(66.4%)		127.7%	(67.6%)		(2.6%)	(15.7%)		(17.9%)	
843	92,219	115,447	231.7	177.7	241.7	1,071	555	1,148	418	519	478	90	
-	13,650	14,434	—	14.9	17.9	—	75	77	—	916	806	—	
865	8,640	12,276	7.4	5.8	9.5	15	14	20	1,874	1,490	1,292	924	
0,708	114,509	142,157	239.1	198.4	269.1	1,086	644	1,245	463	577	528	102	
801)	(27,648)		40.7	(70.7)		442	(601)		(114)	49		(76)	
3%)	(19.4%)		20.5%	(26.3%)		68.6%	(48.3%)		(19.9%)	9.2%		(42.7%)	
950	27,161	73,669	51.2	42.9	99.9	204	160	393	487	633	737	122	

Edgar Filing: Howard Hughes Corp - Form 10-K

010	5,280	4,202	5.9	5.8	6.0	67	65	73	1,188	910	700	15
,960	32,441	77,871	57.1	48.7	105.9	271	225	466	560	666	735	118
31)	(45,430)		8.4	(57.2)		46	(241)		(106)	(69)		(26)
5%)	(58.3%)		17.2%	(54.0%)		20.4%	(51.7%)		(16.0%)	(9.4%)		(18.2)

3,142 \$ 157,806 \$ 258,358 351.2 275.5 459.6 1,653 999 2,112

(a) Excludes revenues closed and deferred for recognition in a previous period that met criteria for recognition in the current period. Please see the Reconciliation of MPC Land Sales Closed to GAAP Land Sales Revenue table below which reconciles Total residential and commercial land sales closed to Total land sales revenue – GAAP basis for the years ended December 31, 2016, 2015 and 2014.

Table of Contents

Summary of Commercial MPC Land Sales Closed for the Year Ended December 31,

(\$ in thousands)	Land Sales			Acres Sold			Price per acre		
	2016	2015	2014	2016	2015	2014	2016	2015	2014
Bridgeland									
Not-for-profit	\$ —	\$ 20,664	\$ —	—	162.4	—	\$ —	\$ 127	\$ —
\$ Change	(20,664)	20,664		(162.4)	162.4		(127)	127	
% Change	(100.0%)	NM		(100.0%)	NM		(100.0%)	NM	
Maryland Communities									
No land sales									
Summerlin Commercial									
Office and other	—	—	—	—	—	—	—	—	—
Retail	—	—	650	—	—	0.7	—	—	929
Not-for-profit	348.0	—	2,250	10.0	—	10.0	35	—	225
Other	—	3,936	—	—	20.3	—	—	194	—
Total	348.0	3,936	2,900	10.0	20.3	10.7	35	194	271
\$ Change	(3,588)	1,036		(10.3)	9.6		(159)	(77)	
% Change	(91.2%)	35.7%		(50.7%)	89.7%		(82.0%)	(28.4%)	
The Woodlands Commercial									
Medical	10,405	8,422	70,550	4.3	5.0	58.9	2,420	1,684	1,198
Office and other	—	—	2,131	—	—	3.3	—	—	646
Retail	—	—	17,401	—	—	30.3	—	—	574
Not-for-profit	—	733	—	—	5.0	—	—	147	—
Other	—	2,247	—	—	2.4	—	—	936	—
Total	10,405	11,402	90,082	4.3	12.4	92.5	2,420	920	974
\$ Change	(997)	(78,680)		(8.1)	(80.1)		1,500	(54)	
% Change	(8.7%)	(87.3%)		(65.3%)	(86.6%)		163.0%	(5.5%)	
Total land sales closed in period									
(a)	\$ 10,753	\$ 36,002	\$ 92,982	14.3	195.1	103.2			

(a) Excludes revenues closed and deferred for recognition in a previous period that met criteria for recognition in the current period. Please see the Reconciliation of MPC Land Sales Closed to GAAP Land Sales Revenue table below which reconciles Total residential and commercial land sales closed to Total land sales revenue – GAAP basis for the years ended December 31, 2016, 2015 and 2014.

Table of Contents

Reconciliation of MPC Land Sales Closed to GAAP Land Sales Revenue

The following table reconciles Total residential and commercial land sales closed in the years ended December 31, 2016, 2015 and 2014, respectively, to Total land sales revenue – GAAP basis for the MPC segment for the years ended December 31, 2016, 2015 and 2014, respectively. Total net recognized (deferred) revenue represents revenues on sales closed in prior periods where revenue was previously deferred and met criteria for recognition in the current periods, offset by revenues deferred on sales closed in the current period.

(In thousands)	For the Year Ended December 31,		
	2016	2015	2014
Total residential land sales closed in period	\$ 163,142	\$ 157,806	\$ 258,358
Total commercial land sales closed in period	10,753	36,002	92,982
Net recognized (deferred) revenue:			
Bridgeland	3,780	(11,136)	—
Summerlin	29,596	(16,043)	(37,173)
Total net recognized (deferred) revenue	33,376	(27,179)	(37,173)
Special Improvement District revenue	8,047	20,770	10,932
Total land sales revenue - GAAP basis	\$ 215,318	\$ 187,399	\$ 325,099

Houston

Economic growth in Houston continues to be impacted by the prolonged slowdown in the energy sector. Job growth has slowed, resulting in reduced absorption of higher-priced new homes (\$500,000 and above), office spaces and apartments. The Woodlands MPC has experienced reduced residential land sales and commercial development activity. Our strategy of providing more lower-priced lots at Bridgeland has resulted in increased residential land and home sales in this well-positioned MPC.

There are positive indicators that the slowdown in the energy sector may have ended. Jobs in Texas' oil and gas industry rose for the first time in more than two years. Texas added an estimated 3,000 oil and gas jobs in November and December 2016, after shedding more than 100,000 jobs during the industry downturn that began in mid-2014.

Bridgeland

Residential land sales for the year ended December 31, 2016 were substantially higher compared to 2015 due to increased demand for products in the mid-range of the residential market. For the year ended December 31, 2016, Bridgeland sold 55.0 residential acres compared to 28.4 acres in 2015 and 84.6 acres in 2014. The average price per residential acre for single family – detached product decreased \$10,000, or 2.6% to \$372,000 for the year ended December 31, 2016 compared to \$382,000 in 2015. The decrease for the year ended December 31, 2016 compared to 2015 is attributable to a combination of lot price adjustments to meet current market conditions and the mix of lots sold in the respective periods. For the year ended December 31, 2016, there was a larger percentage of smaller, lower priced lots sold than in the same periods in 2015. There were 333 new home sales at Bridgeland for the year ended December 31, 2016, representing a 67.3% increase, compared to 199 new home sales for the same period in 2015. The median new home price in Bridgeland decreased 19.8% to \$328,000 for 2016 compared to a median new home price of \$409,000 for the same period in 2015. Residential land and home absorption rates at Bridgeland in 2016 have benefited from the wide variety of products being offered at competitive prices. In addition, the Grand Parkway toll road, which opened in February 2016, provides greater connectivity between Bridgeland and major employment centers in Houston.

The decrease in Bridgeland land sales for the year ended December 31, 2015 compared to 2014 primarily related to homebuilders' increased inventory of developed lots purchased during 2014. For the year ended December 31, 2015, Bridgeland sold 28.4 residential acres compared to 84.6 acres in 2014, and the average price per residential acre (single family – detached) decreased \$71,000, or 15.7% to \$382,000 for the year ended December 31, 2015 compared to \$453,000 in 2014. There were 199 new home sales in Bridgeland for the year ended December 31, 2015. This represents a 197.0% increase compared to 67 new home sales for the same period in 2014. The median new home price in Bridgeland decreased 9.1% to \$409,000 for 2015 compared to a median new home price of \$450,000 for the same period in 2014.

Table of Contents

There were no commercial or not-for-profit land sales in Bridgeland for the year ended December 31, 2016. The increase in not-for-profit land sales for the year ended December 31, 2015 compared to 2014 is due to three land sales in the last half of 2015 for a school site, a church site and a fire station totaling \$20.7 million, of which \$11.1 million was recorded as deferred income due to performance obligations related to these commercial sales. The work is expected to be completed by the end of June 2017 and includes construction of water, sewer, drainage and road improvements.

As of December 31, 2016, Bridgeland had 206 residential lots under contract, 200 of which are scheduled to close in 2017 for \$14.7 million.

Builder price participation revenue decreased 36.8% for the year ended December 31, 2016 compared to 2015 at Bridgeland due to a combination of lower priced homes being closed in 2016 compared to 2015 and adjustments to participation terms in our homebuilder contracts to meet the current market conditions. Builder price participation revenue increased 71.7% for the year ended December 31, 2015 compared to 2014 at Bridgeland due to an increase in the number of home sales closed in 2015.

The Woodlands

For the year ended December 31, 2016, The Woodlands sold 57.1 residential acres compared to 48.7 acres and 105.9 acres in 2015 and 2014, respectively, and average price per residential acre decreased \$106,000, or 16.0% to \$560,000 in 2016 compared to \$666,000 in 2015. The average price per residential acre was \$735,000 in 2014. The increase in acres sold in 2016 was the result of providing more mid-market priced lots to homebuilders to meet the current market conditions. A lot inventory build-up caused by the slowdown in the home sales market since 2014 has resulted in homebuilders cautiously managing their land inventory levels. The decrease in residential land sales in 2015 compared to 2014 is primarily due to the economic slowdown in the Houston market.

There were 248 new home sales for the year ended December 31, 2016, representing a 3.1% decrease compared to 256 new home sales for the same period in 2015. The median new home price in The Woodlands was \$557,000 in 2016 compared to a median new home price of \$562,000 for the same period in 2015. The 256 new home sales for the year ended December 31, 2015 represents a 45.3% decrease compared to 468 new home sales for the same period in 2014. The \$562,000 median new home price in The Woodlands decreased 0.5% for 2015 compared to a median new home price of \$565,000 for the same period in 2014.

For the year ended December 31, 2016, there were two medical-use commercial land sales totaling 4.3 acres. Revenues totaled \$10.4 million, or \$2.4 million per acre, as one of the sites was 3.1 acres with freeway frontage. For the year ended December 31 2015, there were 12.4 commercial acres sold at an average price of \$0.9 million per acre. The 2015 commercial, not-for-profit sales included a 5.0-acre church site that sold for \$0.1 million per acre. Commercial land sales during 2014 included a \$70.6 million land sale to Houston Methodist The Woodlands Hospital System and three land sales of retail sites totaling \$17.4 million.

Builder price participation revenue decreased 63.0% for the year ended December 31, 2016 compared to 2015 as contractual terms with our homebuilders were adjusted to align with the current Houston market. For the year ended December 31, 2015, builder price participation decreased 34.0% compared to 2014 at The Woodlands due to fewer home sale closings.

Other land revenues decreased for the year ended December 31, 2016 compared to 2015, primarily due to a decrease in revenue from a common area maintenance contract. Other land revenues decreased for the year ended December 31, 2015 compared to 2014 primarily due to \$3.6 million revenue from a one-time marketing contract in 2014.

At December 31, 2016, there were 177 residential lots under contract in The Woodlands, of which 137 are scheduled to close in 2017 for \$19.8 million.

The Woodlands Hills

During 2016, the City of Conroe approved our development plan for The Woodlands Hills. Additionally, detailed land plans were approved for several neighborhoods and the clearing of road right-of-ways began in fourth quarter 2016. Lot sales are expected to begin in fourth quarter 2017. We believe that The Woodlands Hills is well-positioned to capture the home buying demand for moderately priced homes. It has a projected lower price point for all product types compared to The Woodlands,

Table of Contents

with pricing comparable to Bridgeland. Furthermore, it benefits from The Woodlands' brand reputation and has a favorable location to major employment centers, including the medical and office centers in The Woodlands and the ExxonMobil campus located just south of The Woodlands.

Maryland

There were no residential or commercial land sales for the years ended December 31, 2016, 2015 or 2014 in our Maryland MPCs. All of the residential land inventory was sold out in prior years. Our Columbia, Gateway, Emerson and Fairwood master planned communities contain approximately 108 commercial acres available for sale. We do not typically sell commercial land in our MPCs unless there are compelling and strategic reasons to do so.

In December 2015, approximately 35 acres of the Columbia commercial acreage was transferred to our Strategic Developments segment as we began development of office space in the Downtown Columbia Town Center Redevelopment District ("DCRD"). The entitlements, which do not expire under Maryland law, are enabling us to redevelop Downtown Columbia, a portion of DCRD.

Summerlin

Summerlin's residential land sales for the year ended December 31, 2016 totaled 239.1 acres compared to 198.4 for the same period in 2015. The average price per acre for the year ended December 31, 2016 of \$463,000 is not comparable to the average price per acre of \$577,000 for the same period in 2015 due to a \$40 million bulk sale to a homebuilder for a large parcel in first quarter 2016. This sale was unique as the homebuilder will be responsible for installing power and drainage facilities to the village, and unlike a typical sale, Summerlin is not obligated to incur any development costs within the boundaries of the parcel. In addition, as part of this transaction, we negotiated a favorable adjustment to the builder price participation on some adjacent land we sold to the same homebuilder in previous years. Residential land sales for the year ended December 31, 2015 totaled 198.4 acres which was 26.3% less than the same period in 2014 which had 269.1 acres sold. Summerlin's land sales for the year ended December 31, 2015 were lower compared to 2014 due to the timing of superpad delivery and commercial land sales.

The Summerlin market and job growth remain strong. Summerlin had 682 new home sales for the year ended December 31, 2016, representing a 13.3% increase compared to 602 new home sales for the same period in 2015. The median new home price in Summerlin increased 1.4% to \$540,000 for 2016 compared to a median new home price of \$532,500 for the same period in 2015. Summerlin had 602 new home sales for the year ended December 31, 2015, representing a 37.8% increase compared to 437 new home sales for the same period in 2014. The median new home price in Summerlin increased 3.8% to \$532,500 for 2015 compared to a median new home price of \$513,000 for the same period in 2014.

For the year ended December 31, 2016, there was one 10.0-acre school site sold in Summerlin for \$35,000 per acre. For the year ended December 31, 2015, a 16.7-acre school site was sold for \$0.8 million or \$48,000 per acre and a 3.6-acre school site was sold for \$3.1 million or \$873,000 per acre. For the year ended December 31, 2014, a 10-acre school site was sold for \$2.2 million and a 0.7-acre commercial site was sold for \$650,000, or \$220,000 and \$929,000 per acre, respectively.

Builder price participation decreased 11.1% for the year ended December 31, 2016 compared to 2015 primarily due to the substantial sell-out of a neighborhood in 2015 that produced the highest price participation per home in Summerlin. Builder price participation increased 54.7% for the year ended December 31, 2015 compared to 2014 at Summerlin due to increased home sales closings at higher average prices.

Edgar Filing: Howard Hughes Corp - Form 10-K

Residential gross margin increased for the year ended December 31, 2016 compared to 2015 at Summerlin due to the \$40 million bulk residential sale of undeveloped land for which we incurred much lower development costs, as discussed above.

At December 31, 2016, there was a 37-acre superpad site and one custom lot under contract which are scheduled to close in 2017 for \$25.2 million.

37

Table of Contents

The Summit

Land development began at The Summit, our joint venture with Discovery Land, in second quarter 2015 and continues to progress on schedule based upon the initial plan. For the year ended December 31, 2016, 60 custom residential lots closed for \$184.9 million, and an additional 11 lots are under contract for \$41.5 million at December 31, 2016. The revenue at the venture is being recognized as the development progresses under the percentage of completion method of accounting. We recorded \$43.5 million as our share of Equity in earnings in Real Estate and Other Affiliates from this joint venture, and we received a distribution of \$22.9 million in the year ended December 31, 2016. Please refer to Note 5 – Real Estate and Other Affiliates in our Consolidated Financial Statements for a description of the joint venture and further discussion.

MPC Net Contribution

In addition to segment EBT for the MPCs, we believe that certain investors measure the value of the assets in this segment based on their contribution to liquidity and capital available for investment. MPC Net Contribution is defined as MPC segment EBT, plus MPC cost of sales, depreciation and amortization, and net collections from Special Improvement District (“SID”) bonds and Municipal Utility District (“MUD”) receivables, reduced by MPC development and land acquisition expenditures. Although MPC Net Contribution can be computed from GAAP elements of income and cash flows, it is not a GAAP-based operational metric and should not be used to measure operating performance of the MPC assets as a substitute for GAAP measures of such performance nor should it be used as a comparison metric with other comparable businesses. A reconciliation of segment EBT to consolidated net income (loss) as computed in accordance with GAAP is presented in Note 17 - Segments.

The following table sets forth the MPC Net Contribution for the years ended December 31, 2016, 2015 and 2014:

(In thousands)	Year Ended December 31,			2016-2015	2015-2014
	2016	2015	2014	Change	Change
MPC segment EBT (a)	\$ 179,481	\$ 114,366	\$ 221,181	\$ 65,115	\$ (106,815)
Plus:					
Cost of sales - land	95,727	88,065	119,672	7,662	(31,607)
Depreciation and amortization	311	640	397	(329)	243
MUD and SID bonds collections, net (b)	37,672	20,345	57,854	17,327	(37,509)
Distributions from Real Estate and Other Affiliates	22,900	—	—	22,900	—
Less:					
MPC development expenditures	(149,592)	(197,020)	(140,735)	47,428	(56,285)
MPC land acquisitions (c)	(94)	(7,293)	(118,319)	7,199	111,026
Equity in earnings in Real Estate and Other Affiliates	(43,501)	—	—	(43,501)	—
MPC Net Contribution	\$ 142,904	\$ 19,103	\$ 140,050	\$ 123,801	\$ (120,947)

(a) For a detailed breakdown of our MPC segment EBT, refer to Note 17 – Segments in our Consolidated Financial Statements.

(b) SID collections are shown net of SID transfers to buyers in the respective periods.

(c)

The year ended December 31, 2014 includes \$17.4 million non-monetary consideration relating to land sales of approximately 26 acres of commercial land in The Woodlands.

MPC Net Contribution increased for the year ended December 31, 2016 compared to 2015 primarily due to an increase in MPC segment EBT at Summerlin, an increase in MUD and SID bond collections and a reduction in MPC development expenditures in 2016. While the land sales closed for the year ended December 31, 2016 decreased as compared to the same period in 2015, \$33.4 million of revenue previously deferred due to future performance obligations met criteria for recognition in the current period. The Summit at our Summerlin MPC contributed earnings of \$43.5 million for the year ended December 31, 2016, which was its first year of land sales. MPC Net Contribution decreased for the year ended December 31, 2015 compared to 2014 due to a decline in sales at our Houston area MPCs, decreased MUD and SID bond collections and increased land development expenditures at Bridgeland, Summerlin and The Woodlands.

Table of Contents

The following table sets forth MPC land inventory activity for the years ended December 31, 2016 and 2015:

(In thousands)	Bridgeland	Maryland	Summerlin	The Woodlands	The Woodlands Hills	Total MPC
Balance December 31, 2014	\$ 414,793	\$ 58,365	\$ 861,659	\$ 206,962	\$ 99,284	\$ 1,641,063
Acquisitions	4,100	—	—	3,179	14	7,293
Development expenditures (a)	67,088	390	82,324	45,419	1,799	197,020
Cost of sales	(6,763)	—	(65,414)	(15,888)	—	(88,065)
MUD reimbursable costs (b)	(41,709)	—	—	(16,796)	—	(58,505)
Transfer to Strategic Development	(370)	(36,578)	—	(1,002)	—	(37,950)
Other (c)	(1,919)	(34)	(14,293)	(1,775)	7	(18,014)
Balance December 31, 2015	435,220	22,143	864,276	220,099	101,104	1,642,842
Acquisitions	—	—	—	94	—	94
Development expenditures (a)	46,135	282	73,069	28,117	1,989	149,592
MPC Cost of sales	(7,672)	—	(68,436)	(19,619)	—	(95,727)
MUD reimbursable costs (b)	(33,421)	—	—	(6,198)	(166)	(39,785)
Ground Lease (d)	—	—	—	(539)	—	(539)
Other	1,336	3	13,634 (e)	(1,984)	95	13,084
Balance December 31, 2016	\$ 441,598	\$ 22,428	\$ 882,543	\$ 219,970	\$ 103,022	\$ 1,669,561

(a)Development expenditures are inclusive of capitalized interest and property taxes.

(b)MUD reimbursable costs represent land development expenditures transferred to MUD Receivables.

(c)Primarily represents land contributed to The Summit joint venture in 2015.

(d) Approximately 1.8 acres of The Woodlands acreage was transferred to the Operating Assets segment related to a ground lease.

(e)Primarily consists of a \$9.8 million increase in accrued development expenditures and \$3.9 million of utility deposits reclassified into land inventory at Summerlin.

Operating Assets

Operating assets typically generate rental revenues sufficient to cover their operating costs except when a substantial portion, or all, of the property is being redeveloped, vacated for development or in its initial lease-up phase.

Edgar Filing: Howard Hughes Corp - Form 10-K

Total revenues and expenses for the Operating Assets segment are summarized as follows:

(In thousands)	Year Ended December 31,			2016 -	2015 -
	2016	2015	2014	2015	2014
Minimum rents	\$ 172,437	\$ 149,064	\$ 95,807	\$ 23,373	\$ 53,257
Tenant recoveries	44,306	39,415	28,133	4,891	11,282
Hospitality revenues	62,252	45,374	37,921	16,878	7,453
Other rental and property revenues	16,170	25,453	24,429	(9,283)	1,024
Total revenues	295,165	259,306	186,290	35,859	73,016
Other property operating costs	60,541	68,078	62,752	(7,537)	5,326
Rental property real estate taxes	24,439	21,856	14,860	2,583	6,996
Rental property maintenance costs	12,033	10,236	8,592	1,797	1,644
Hospitality operating costs	49,359	34,839	31,829	14,520	3,010
Provision for doubtful accounts	5,601	3,998	1,399	1,603	2,599
Other income, net	(4,601)	(524)	—	(4,077)	(524)
Depreciation and amortization	86,313	89,075	49,272	(2,762)	39,803
Provision for impairment	35,734	—	—	35,734	—
Interest income	(19)	(37)	(151)	18	114
Interest expense	39,466	31,148	17,081	8,318	14,067
Equity in earnings from Real Estate and Other Affiliates	(2,802)	(1,883)	(2,025)	(919)	142
Total operating expenses	306,064	256,786	183,609	49,278	73,177
Income (loss) before development expenses	(10,899)	2,520	2,681	(13,419)	(161)
Demolition costs	1,123	2,675	6,712	(1,552)	(4,037)
Development-related marketing costs	7,110	9,747	9,770	(2,637)	(23)
Total development expenses	8,233	12,422	16,482	(4,189)	(4,060)
Operating Assets segment EBT*	\$ (19,132)	\$ (9,902)	\$ (13,801)	\$ (9,230)	\$ 3,899

(*) For a reconciliation of Operating Assets segment EBT to consolidated income (loss) before taxes, refer to Note 17 – Segments in our Consolidated Financial Statements.

Table of Contents

Minimum rents and tenant recoveries increased for the year ended December 31, 2016 compared to 2015 primarily due to increases of \$16.0 million for our office properties, \$6.0 million for our multi-family properties and \$5.9 million for our retail properties. The increase in our office properties was primarily due to the openings of 1725-1735 Hughes Landing Boulevard. The increase for our retail properties was primarily due to the elimination of co-tenancy allowances for the majority of tenants at Downtown Summerlin. The increase in our multi-family properties was primarily due to the opening of One Lakes Edge in 2015 and the purchase of our partner's interest in Millennium Six Pines Apartments (formerly known as Millennium Woodlands Phase II, LLC) in 2016.

Minimum rents and tenant recoveries for the year ended December 31, 2015 compared to 2014 increased primarily due to increases of \$31.4 million for our retail properties and \$28.9 million for our office properties. The increase for our retail properties was primarily due to the openings of Downtown Summerlin, the Outlet Collection at Riverwalk and the Columbia Regional Building in 2014 ("2014 Retail Openings"), the 2015 openings of Creekside Village Green and Hughes Landing Retail ("2015 Retail Openings"), and higher rental rates and increased occupancy at Ward Village. The increase in our minimum rents and tenant recoveries at our office properties was primarily due to the acquisition of the 10-60 Columbia Corporate Center office buildings in December 2014 ("2014 Office Acquisition"), and the openings of 3831 Technology Forest Drive and Two Hughes Landing in 2014 ("2014 Office Openings"), the openings of 1725 & 1735 Hughes Landing Boulevard and ONE Summerlin in 2015 ("2015 Office Openings"), and increases at One Hughes Landing due to increased leasing, since the opening in 2013.

Hospitality revenues and hospitality operating costs increased for the year ended December 31, 2016 compared to 2015 due to the openings of The Westin at The Woodlands in March 2016 and the Embassy Suites at Hughes Landing in December 2015. Hospitality revenues increased in 2015 compared to 2014 due to the completion of the redevelopment at The Woodlands Resort and Conference Center resulting in improved occupancy and increased room rates. The decrease in profit margin for hospitality for the year ended December 31, 2016 compared to 2015 is due to a decrease in occupancy and conference services at The Woodlands Resort and Conference Center, which maintains relatively high fixed costs associated primarily with labor.

Other rental and property revenue decreased for the year ended December 31, 2016 compared to 2015 primarily due to the sale of The Club at Carlton Woods in September 2015. Other rental and property revenue increased for the year ended December 31, 2015 compared to 2014 primarily due to our 2014 Retail Openings, lease termination fees at 10-60 Columbia Corporate Center, Ward Village and Two Hughes Landing, partially offset by the sale of The Club at Carlton Woods in September 2015.

Other property operating costs and rental property maintenance costs decreased for the year ended December 31, 2016 compared to 2015 due to the sale of The Club at Carlton Woods, partially offset by an increase for our office properties primarily due to the openings of 1725-1735 Hughes Landing Boulevard. Other property operating costs and rental property maintenance costs increased for the year ended December 31, 2015 compared to 2014 due to increases of \$8.4 million for our retail properties and \$5.6 million for our office properties. The increase for our retail properties was primarily due to our 2015 and 2014 Retail Openings. The increase for our office properties was primarily due to our 2014 Office Acquisition and our 2014 Office Openings and our 2015 Office Openings. These increases were offset by lower expenses due to the sale of The Club at Carlton Woods during 2015.

Rental property real estate taxes increased for the year ended December 31, 2016 compared to 2015, primarily due to the openings of 1725-1735 Hughes Landing Boulevard, Downtown Summerlin and the opening of One Lakes Edge apartments partially offset by the sale of The Club at Carlton Woods. Rental property real estate taxes for the year ended December 31, 2015 compared to 2014, increased \$3.7 million for our retail properties, and \$2.4 million for our office properties. The increase for our retail properties was primarily due to our 2014 Retail Openings and an increase in 2015 related to a reduction in property taxes at Landmark Mall from a favorable tax settlement with the City of Alexandria which resulted in a property tax credit for 2014. The increase for our office properties was primarily due to our 2014 Office Acquisition, and our 2014 Office Openings and 2015 Office Openings.

Provision for doubtful accounts increased for the year ended December 31, 2016 compared to the same period in 2015 due to a write-off of straight-line rent at Ward Village as a result of an agreement reached in the second quarter to assume a bankrupt tenant's lease and due to collectability concerns with a tenant at Park West and a tenant at Downtown Summerlin offset by lower expenses at the Outlet Collection at Riverwalk due to a new tenant replacing a non-paying tenant for a large space. Provision for doubtful accounts increased for the year ended December 31, 2015 compared to 2014 due to collectability concerns with a few tenants at Downtown Summerlin and the Outlet Collection at Riverwalk.

Table of Contents

Provision for impairment increased for the year ended December 31, 2016 compared to the same period in 2015 due to a \$35.7 million impairment charge recognized on Park West during the third quarter 2016 due to our shorter than previously anticipated holding period.

Depreciation and amortization decreased for the year ended December 31, 2016 compared to 2015 due to accelerated depreciation in 2015 in anticipation of development at Ward Village. Depreciation and amortization for the year ended December 31, 2015 compared to 2014 increased primarily from \$19.5 million for our retail properties, \$15.5 million for our office properties and \$2.3 million primarily due to the completion of construction at The Woodlands Resort & Conference Center and the opening of One Lakes Edge. The increase for retail properties was primarily due to the 2015 Retail Openings and accelerated depreciation at Ward Village and Landmark Mall related to the planned redevelopment. The increase for office properties is primarily due to our 2014 Office Acquisition and our 2014 Office Openings and 2015 Office Openings.

Interest expense increased for the year ended December 31, 2016 due to new debt on assets placed in service in 2016 and a full year of interest on assets placed in service during 2015. Interest expense increased for the year ended December 31, 2015 compared to 2014 due to higher loan balances on properties acquired and placed into service. See further discussion in Note 8 - Mortgages, Notes and Loans Payable in our consolidated financial statements.

Equity in earnings from Real Estate and Other Affiliates increased for the year ended December 31, 2016 compared to the same period in 2015 due primarily to the income on the buyout of our partner's interest in Millennium Woodlands Phase II and a \$2.6 million distribution from our Summerlin Hospital investment as compared to \$1.7 million in 2015. Equity in earnings from Real Estate and Other Affiliates for the year ended December 31, 2015 remained relatively flat compared to the same period in 2014.

Demolition costs decreased for the year ended December 31, 2016 versus 2015 due to the completion of the interior demolition of Fulton Market Building at South Street Seaport. Demolition costs decreased for the year ended December 31, 2015 versus 2014 due to the substantial completion of the demolition of Pier 17 at South Street Seaport, which occurred in 2014.

Development-related marketing costs decreased for the year ended December 31, 2016 compared to 2015 due to a decrease in marketing costs at Seaport. The costs in 2016 relate to ongoing marketing initiatives as we continue leasing efforts in advance of the completion of our Pier 17 redevelopment. We incurred higher costs in 2015 due to the opening and operations of our studio for pre-leasing activities and greater marketing initiatives at South Street Seaport as we accelerated leasing efforts in advance of the completion of the Fulton Market Building. The development-related marketing costs for the year ended December 31, 2014 related primarily to South Street Seaport, Downtown Summerlin, and the Outlet Collection at Riverwalk.

Adjusted Operating Assets EBT, a non-GAAP performance measure for our operating properties which excludes non-cash items and development related demolition and marketing costs continued to increase for the year ended December 31, 2016 compared to 2015 and the year ended December 31, 2015 compared to 2014 primarily due to higher minimum rents, tenant recoveries and hospitality revenues in each respective period, offset by higher rental property real estate taxes, rental property maintenance costs, hospitality operating costs and, in 2015, higher other property operating costs.

The following table reconciles Adjusted Operating Assets EBT to Operating Assets EBT:

Edgar Filing: Howard Hughes Corp - Form 10-K

Reconciliation of Adjusted Operating Assets EBT to Operating Assets EBT (In thousands)	Year Ended December 31,		
	2016	2015	2014
Adjusted Operating Assets segment EBT	\$ 111,148	\$ 91,595	\$ 51,953
Provision for impairment	(35,734)	—	—
Depreciation and amortization	(86,313)	(89,075)	(49,272)
Demolition costs	(1,123)	(2,675)	(6,712)
Development-related marketing costs	(7,110)	(9,747)	(9,770)
Operating Assets segment EBT	\$ (19,132)	\$ (9,902)	\$ (13,801)

41

Table of Contents

Operating Assets Net Operating Income

We believe that net operating income (“NOI”) is a useful supplemental measure of the performance of our Operating Assets because it provides a performance measure that, when compared year over year, reflects the revenues and expenses directly associated with owning and operating real estate properties and the impact on operations from trends in rental and occupancy rates and operating costs. We define NOI as operating revenues (rental income, tenant recoveries and other revenue) less operating expenses (real estate taxes, repairs and maintenance, marketing and other property expenses). NOI excludes straight-line rents and amortization of tenant incentives, net interest expense, ground rent amortization, demolition costs, amortization, depreciation, development-related marketing costs and Equity in earnings from Real Estate and Other Affiliates. We use NOI to evaluate our operating performance on a property-by-property basis because NOI allows us to evaluate the impact that factors, which vary by property, such as lease structure, lease rates and tenant base have on our operating results, gross margins and investment returns.

Although we believe that NOI provides useful information to investors about the performance of our Operating Assets, due to the exclusions noted above, NOI should only be used as an additional measure of the financial performance of such assets and not as an alternative to GAAP net income (loss). For reference, and as an aid in understanding our computation of NOI, a reconciliation of Operating Assets NOI to Operating Assets EBT has been presented in the table below. Variances between years in NOI typically result from changes in rental rates, occupancy, tenant mix and operating expenses. See Operating Assets NOI by property and EBT in the tables below.

Table of Contents

Operating Assets NOI and EBT

(In thousands)	Year Ended December 31,			2016-2015 Change	2015-2014 Change
	2016	2015	2014		
Retail					
The Woodlands					
Creeside Village Green (a)	\$ 1,549	\$ 824	\$ —	\$ 725	\$ 824
Hughes Landing Retail (a)	3,402	1,468	—	1,934	1,468
1701 Lake Robbins	364	399	185	(35)	214
20/25 Waterway Avenue	1,765	1,883	1,505	(118)	378
Waterway Garage Retail	643	690	809	(47)	(119)
Columbia					
Columbia Regional	1,387	1,342	268	45	1,074
Summerlin					
Downtown Summerlin (a)	16,632	10,117	810	6,515	9,307
Ward Village					
Ward Village Retail (b)	22,048	25,566	24,255	(3,518)	1,311
Other					
Cottonwood Square	705	677	647	28	30
Lakeland Village Center at Bridgeland (c)	190	—	—	190	—
Outlet Collection at Riverwalk	5,125	6,450	528	(1,325)	5,922
Total Retail NOI	53,810	49,416	29,007	4,394	20,409
Office					
The Woodlands					
One Hughes Landing (d)	6,014	5,262	4,443	752	819
Two Hughes Landing (e)	5,033	4,489	157	544	4,332
Three Hughes Landing (c)	(514)	—	—	(514)	—
1725 Hughes Landing Boulevard (a)	120	(208)	—	328	(208)
1735 Hughes Landing Boulevard (a)	2,857	(34)	—	2,891	(34)
2201 Lake Woodlands Drive	(127)	(144)	141	17	(285)
9303 New Trails (f)	1,641	1,898	1,860	(257)	38
3831 Technology Forest Drive	1,968	1,956	(1)	12	1,957
3 Waterway Square (d)	6,735	6,288	6,181	447	107
4 Waterway Square (a)	6,466	5,766	5,756	700	10
1400 Woodloch Forest	1,708	1,621	1,191	87	430
Columbia					
10-70 Columbia Corporate Center (f)	11,275	12,375	2,351	(1,100)	10,024
Columbia Office Properties (g)	(104)	450	496	(554)	(46)
One Mall North (c)	75	—	—	75	—
Summerlin					
ONE Summerlin (a)	2,365	(206)	—	2,571	(206)
Other					
110 N. Wacker	6,105	6,100	6,077	5	23
Total Office NOI	51,617	45,613	28,652	6,004	16,961

Edgar Filing: Howard Hughes Corp - Form 10-K

Multi-family					
The Woodlands					
Millennium Six Pines Apartments (h)	1,498	—	—	1,498	—
Millennium Waterway Apartments (i)	3,183	4,169	4,386	(986)	(217)
One Lakes Edge (a)	3,623	982	—	2,641	982
South Street Seaport					
85 South Street	523	494	(188)	29	682
Total Multi-family NOI	8,827	5,645	4,198	3,182	1,447

43

Table of Contents

(In thousands)	Year Ended December 31,			2016-2015	2015-2014
	2016	2015	2014	Change	Change
Hospitality					
The Woodlands					
Embassy Suites at Hughes Landing (a)	\$ 3,563	\$ (25)	\$ —	\$ 3,588	\$ (25)
The Westin at The Woodlands (a) (c)	1,739	—	—	1,739	—
The Woodlands Resort & Conference Center (j)	7,591	10,560	6,092	(2,969)	4,468
Total Hospitality NOI	12,893	10,535	6,092	2,358	4,443
Total Retail, Office, Multi-family, and Hospitality NOI	127,147	111,209	67,949	15,938	43,260
Other					
The Woodlands					
The Woodlands Ground leases	1,417	1,190	458	227	732
The Woodlands Parking Garages	(448)	(508)	(598)	60	90
2000 Woodlands Parkway (c)	(51)	—	—	(51)	—
Other					
Other Properties (c)	3,871	3,857	2,116	14	1,741
Total Other	4,789	4,539	1,976	250	2,563
Operating Assets NOI excluding properties sold or in redevelopment	131,936	115,748	69,925	16,188	45,823
Redevelopments					
South Street Seaport					
South Street Seaport (c) (k)	(532)	(2,692)	(593)	2,160	(2,099)
Other					
Landmark Mall (l)	(676)	(347)	953	(329)	(1,300)
Total Operating Asset Redevelopments NOI	(1,208)	(3,039)	360	1,831	(3,399)
Dispositions					
The Woodlands					
The Club at Carlton Woods (m)	—	(942)	(4,410)	942	3,468
Other					
Park West (n)	1,835	1,812	2,058	23	(246)
Rio West Mall	—	—	77	—	(77)
Total Operating Asset Dispositions NOI	1,835	870	(2,275)	965	3,145
Total Operating Assets NOI - Consolidated	132,563	113,579	68,010	18,984	45,569
Straight-line lease amortization (o)					
Demolition costs (p)					
Development-related marketing costs					
Provision for impairment					
Depreciation and Amortization					
Write-off of lease intangibles and other					
Other income, net					
Equity in earnings from Real Estate Affiliates					
Straight-line lease amortization (o)	10,689	7,391	1,064	3,298	6,327
Demolition costs (p)	(1,123)	(2,675)	(6,712)	1,552	4,037
Development-related marketing costs	(7,110)	(9,747)	(9,770)	2,637	23
Provision for impairment	(35,734)	—	—	(35,734)	—
Depreciation and Amortization	(86,313)	(89,075)	(49,272)	2,762	(39,803)
Write-off of lease intangibles and other	(60)	(671)	(2,216)	611	1,545
Other income, net	4,601	524	—	4,077	524
Equity in earnings from Real Estate Affiliates	2,802	1,883	2,025	919	(142)

Edgar Filing: Howard Hughes Corp - Form 10-K

Interest, net	(39,447)	(31,111)	(16,930)	(8,336)	(14,181)
Total Operating Assets segment EBT (q)	\$ (19,132)	\$ (9,902)	\$ (13,801)	\$ (9,230)	\$ 3,899

44

Table of Contents

(In thousands)	Year Ended December 31,			2016-2015 Change	2015-2014 Change
	2016	2015	2014		
Operating Assets NOI - Equity and Cost Method Investments					
The Woodlands					
Millennium Six Pines Apartments (h)	\$ 1,537	\$ 1,414	\$ (84)	\$ 123	\$ 1,498
Stewart Title of Montgomery County, TX	1,977	2,007	2,659	(30)	(652)
Woodlands Sarofim # 1	1,541	1,496	1,516	45	(20)
Columbia					
The Metropolitan Downtown Columbia (a)	4,137	1,194	—	2,943	1,194
Summerlin					
Constellation	(108)	—	—	(108)	—
Las Vegas 51s (r)	68	305	(153)	(237)	458
South Street Seaport					
33 Peck Slip (s)	1,347	—	—	1,347	—
Total NOI - equity investees	10,499	6,416	3,938	4,083	2,478
Adjustments to NOI (t)	(9,527)	(3,069)	(1,112)	(6,458)	(1,957)
Equity Method Investments EBT	972	3,347	2,826	(2,375)	521
Less: Joint Venture Partner's Share of EBT	(786)	(3,211)	(2,450)	2,425	(761)
Equity in earnings from Real Estate and Other Affiliates	186	136	376	50	(240)
Distributions from Summerlin Hospital Investment (u)	2,616	1,747	1,649	869	98
Segment equity in earnings from Real Estate and Other Affiliates	\$ 2,802	\$ 1,883	\$ 2,025	\$ 919	\$ (142)
Company's Share of Equity Method Investments NOI					
The Woodlands					
Millennium Six Pines Apartments (h)	\$ 1,252	\$ 1,151	\$ (68)	\$ 101	\$ 1,219
Stewart Title of Montgomery County, TX	989	1,004	1,330	(15)	(326)
Woodlands Sarofim # 1	308	299	303	9	(4)
Columbia					
The Metropolitan Downtown Columbia	2,069	597	—	1,472	597
Summerlin					
Constellation	(54)	—	—	(54)	—
Las Vegas 51s (r)	34	153	(77)	(119)	230
South Street Seaport					
33 Peck Slip (s)	471	—	—	471	—
Company's share NOI - equity investees	\$ 5,069	\$ 3,204	\$ 1,488	\$ 1,865	\$ 1,716

(In thousands)

Economic
Ownership

December 31, 2016

Edgar Filing: Howard Hughes Corp - Form 10-K

		Total Debt	Total Cash
The Woodlands			
Stewart Title of Montgomery County, TX	50.00	% \$ —	\$ 275
Woodlands Sarofim # 1	20.00	5,641	809
Columbia			
The Metropolitan Downtown Columbia	50.00	70,000	508
Summerlin			
Constellation	50.00	13,475	72
Las Vegas 51s (r)	50.00	32	906
South Street Seaport			
33 Peck Slip (s)	35.00	36,000	15,593

-
- (a) NOI increase for the year ended December 31, 2016 as compared to 2015 relates to an increase in occupancy and/or effective rent, or relates to properties recently placed in service.
- (b) The decrease in NOI is due to rent abatement for a tenant related to a lease modification, decrease in occupancy related to a bankrupt tenant and decrease in occupancy due to pending redevelopment.
- (c) Please refer to discussion in the following section regarding this property.
- (d) NOI increase for year ended December 31, 2016 is due to a decrease in real estate taxes and other operating expenses.
- (e) The NOI increase for the year ended December 31, 2016 is due to increased occupancy.
- (f) NOI decrease is due to a decrease in occupancy.
- (g) NOI decrease for the year ended December 31, 2016 is due primarily to decreased occupancy at American City Building related to water damage in 2015 and subsequent loss of tenants. The American City Building amounts in this table represent operations of the building under the master lease agreement through the date of acquisition and operations as a wholly owned asset through December 31, 2016. The acquisition of the land and building are reflected in the Strategic Development segment. The property was purchased on December 19, 2016 for future redevelopment.
- (h) Purchased our partner's 18.57% interest in Millennium Six Pines Apartments (formerly known as Millennium Woodlands Phase II, LLC) in July 2016 and consolidated the property at that time.
- (i) NOI decrease is due to a decrease in rental rates to maintain occupancy during the lease up of Millennium Six Pines Apartments and One Lakes Edge.
- (j) NOI decrease for the year ended December 31, 2016 is due to lower occupancy and a decrease in conference center services.
- (k) NOI increase for the year ended December 31, 2016 is due to increased occupancy and event revenue.
- (l) The NOI losses in 2016 and 2015 are due to a decline in occupancy as the property loses tenants in anticipation of its redevelopment into an open-air, mixed-use community with retail, residential, and entertainment components. The mall was closed in January 2017.
- (m) The Club at Carlton Woods was sold in September 2015.
- (n) Park West was sold in December 2016.
- (o) The increase is primarily due to new leases at Downtown Summerlin and 1725-1735 Hughes Landing Boulevard, which were placed in service in the fourth quarter 2015.

Table of Contents

- (p) The decrease in demolition costs is due to completion of the interior demolition of the Fulton Market Building, which was completed in April 2014, and demolition of Pier 17 at the South Street Seaport.
- (q) For a detailed breakdown of our Operating Asset segment EBT, please refer to Note 17 - Segments in the consolidated financial statements.
- (r) Formerly known as Summerlin Baseball Club, part of the Clark County Las Vegas Stadium LLC joint venture.
- (s) Our joint venture with Grandview SHG, LLC owns 33 Peck Slip hotel, which was closed in December 2016 for redevelopment.
- (t) Adjustments to NOI include straight-line rent and market lease amortization, demolition costs, depreciation and amortization and non-real estate taxes.
- (u) Distributions from the Summerlin Hospital are typically made once per year in the first quarter.

Reconciliation of Operating Assets Segment Equity in Earnings

(In thousands)	Year Ended December 31,		
	2016	2015	2014
Equity Method investments	\$ 186	\$ 136	\$ 376
Cost basis investment	2,616	1,747	1,649
Operating Assets segment Equity in earnings	2,802	1,883	2,025
MPC segment Equity in earnings (a)	43,501	—	—
Strategic Developments segment Equity in earnings (b)	10,515	1,838	21,311
Equity in earnings from Real Estate and Other Affiliates	\$ 56,818	\$ 3,721	\$ 23,336

- (a) The MPC Equity in earnings is related to The Summit joint venture. Please refer to Note 5 – Real Estate and Other Affiliates in our Consolidated Financial Statements for further description of this joint venture.
- (b) The Strategic Developments segment Equity in earnings is primarily related to the Circle T Ranch and Power Center joint venture. Please refer to Note 5 – Real Estate and Other Affiliates in our Consolidated Financial Statements for further description of this joint venture.

Retail Properties

Some of the leases related to our retail properties are triple net leases, which generally require tenants to pay their pro-rata share of property operating costs, such as real estate taxes, utilities and insurance, and the direct costs of their leased space. We also have leases which require tenants to pay a fixed-rate per square foot reimbursement to us for common area costs which is increased annually according to the terms of the lease.

The following table summarizes the leases we executed at our retail properties during the year ended December 31, 2016:

Retail Properties (a)	Total Executed	Avg. Lease Term (Months)	Square Footage			Per Square Foot Per Year		
			Total Leased	Associated with Tenant Improvements	Associated with Leasing Commissions	Avg. Starting Rents	Total Tenant Improvements	Total Leasing Commissions
Pre-leased (b)	18	120	57,385	52,279	14,992	\$ 33.30	\$ 7.97	\$ 1.69
	16	49	59,289	3,269	15,788	35.52	4.99	0.54

Comparable - Renewal (c)								
Comparable - New (d)	7	82	14,490	12,137	1,633	31.36	3.38	0.94
Non-comparable (e)	48	80	178,521	150,819	122,649	30.81	10.92(f)	1.03
Total			309,685	218,504	155,062			

- (a) Excludes executed leases with a term of 12 months or less and one lease with a joint venture in which we are a member.
- (b) Pre-leased information is associated with projects under development at December 31, 2016.
- (c) Comparable - Renewal information is associated with stabilized assets whereby the space was occupied by the same tenant within 12 months prior to the executed agreement. These leases represent an increase in cash rents from \$34.38 per square foot to \$35.52 per square foot, or 3.3% under previous rents.
- (d) Comparable - New information is associated with stabilized assets whereby the space was occupied by a different tenant within 12 months prior to the executed agreement. These leases represent a decrease in cash rents from \$38.21 per square foot to \$31.36 per square foot, or (17.9%) under previous rents, primarily due to expired long-term leases being replaced with new tenants at current market rates.
- (e) Non-comparable information is associated with space that was previously vacant for more than 12 months or has never been occupied.
- (f) Total Tenant Improvements include one anchor lease with above-market finish out costs.

The following discussion summarizes our recently completed retail property, which was placed in service in 2016.

Bridgeland

Lakeland Village Center at Bridgeland

In second quarter 2015, we began construction of Lakeland Village Center at Bridgeland, a CVS-anchored neighborhood retail

Table of Contents

center. The CVS opened in March 2016, and the remaining space in the project was placed in service in third quarter 2016. The total development costs are expected to be approximately \$16 million. We expect to reach stabilized annual NOI of approximately \$1.7 million in 2018. As of December 31, 2016, the project is 53.7% leased.

Office Properties

All of the office properties listed in the chart in Note 17 - Segments, except for 110 N. Wacker and ONE Summerlin, are located in Columbia, Maryland and in The Woodlands, Texas. Leases related to our office properties in The Woodlands and 110 N. Wacker are generally triple net leases. Those located in Columbia, Maryland, and ONE Summerlin are generally gross leases.

The following table summarizes our executed office property leases during the year ended December 31, 2016:

Office Properties	Total Executed	Avg. Lease Term (Months)	Square Footage			Per Square Foot Per Year		
			Total Leased	Associated with Tenant Improvements	Associated with Leasing Commissions	Avg. Starting Rents	Total Tenant Improvements	Total Leasing Commissions
(a) Pre-leased	3	128	42,612	42,612	42,612	\$ 34.91	\$ 6.13	\$ 2.37
Comparable - Renewal (c)	17	58	100,622	29,384	81,816	26.16	2.19	1.21
Comparable - New (d)	5	84	48,720	47,975	48,720	33.04	4.47	1.66
Non-comparable (e)	27	78	165,297	139,661	124,987	32.00	5.91	1.74
Total			357,251	259,632	298,135			

(a) Excludes executed leases with a term of 12 months or less and intercompany leases.

(b) Pre-leased information is associated with projects under development at December 31, 2016.

(c) Comparable - Renewal information is associated with stabilized assets whereby the space was occupied by the same tenant within 12 months prior to the executed agreement. These leases represent a decrease in cash rents from \$28.14 per square foot to \$26.16 per square foot, or (7.0%) over previous rents, primarily due to the replacement of expiring leases with escalations by new leases at current market rates.

(d) Comparable - New information is associated with stabilized assets whereby the space was occupied by a different tenant within 12 months prior to the executed agreement. These leases represent an increase in cash rents from \$32.85 per square foot to \$33.04 per square foot, or 0.6% over previous rents.

(e) Non-comparable information is associated with space that was previously vacant for more than 12 months or has never been occupied.

The following discussions summarize our recently completed or acquired office, hospitality and other properties, which were placed in service in 2016.

The Woodlands

Three Hughes Landing

During the third quarter 2014, we began construction of Three Hughes Landing, a Class A office building, and the building was placed in service on August 1, 2016. Total estimated development costs are approximately \$90 million. The remaining development costs to be incurred relate to estimated leasing and tenant build-out costs. As of December 31, 2016, the project is 20.0% leased. Leasing activity has been slower than our experience with One Hughes Landing and Two Hughes Landing due to the economic slowdown in Houston caused by low oil prices. We believe that its lakefront location within the highly desirable Hughes Landing development and its related amenities will benefit this building as compared to competing office products in the north Houston region. We underwrote the projects to reach projected annual stabilized NOI of approximately \$7.6 million in 2018; however, the actual amount of NOI and year of stabilization will depend greatly on the Houston economy.

Table of Contents

Columbia

One Mall North

This 97,364 square foot, four-story office building in Columbia, Maryland was purchased December 19, 2016 for \$22.2 million. The acquisition was financed by a \$14.5 million advance received through the January 2017 amendment and restatement of our \$80.0 million non-recourse mortgage financing for the 10-60 Columbia Corporate Center office buildings with a \$94.5 million loan. The loan bears interest at LIBOR plus 1.75% and has an initial maturity date of May 6, 2020, with two, one-year extension options. The building is located at a gateway entry to Downtown Columbia at the northwest corner of Little Patuxent Parkway and Governor Warfield Parkway. The office building parcel and surface parking total 5.37 acres, and the property is suitable for redevelopment in the future, when warranted to maximize density. The building is 100% leased as of December 31, 2016.

Hospitality

The Westin at The Woodlands

In March 2016, we substantially completed construction of The Westin at The Woodlands. Total development costs are expected to be approximately \$97 million. NOI since opening is \$1.7 million, which is significantly below expectations due to the stagnant Houston economy caused by low oil prices. We continue to expect to reach projected annual NOI of approximately \$10.5 million when the economy recovers; however, the actual amount of the NOI will depend greatly on the timing and extent of recovery of the Houston economy.

Partially Owned

33 Peck Slip

In January 2016, we entered into a joint venture with Grandview SHG, LLC to purchase an operating hotel comprised of 72 rooms and totaling 43,889 square feet located at 33 Peck Slip in the Seaport District of New York. We advanced a bridge loan of \$25.0 million at a 5.0% interest rate to the joint venture at closing to expedite the acquisition, which was repaid in full in June 2016. In second quarter 2016, upon completion of a refinancing of the property with a \$36.0 million redevelopment loan, we made an additional capital contribution of \$2.3 million. Our total investment in the joint venture is \$8.2 million as of December 31, 2016, which represents our 35% ownership share. The 33 Peck Slip hotel was closed at the end of December 2016 for redevelopment.

Other

The properties that are included in our Other Properties description in our Operating Assets NOI and EBT table include the Kewalo Basin Harbor, Merriweather Post Pavilion, which was transferred to the DCRD in November 2016 (please refer to further discussion in the Strategic Developments segment), The Woodlands Parking Garages, and a participation interest in the golf courses at TPC Summerlin and TPC Las Vegas, as well as our share of any NOI related to our equity investments. We received \$2.8 million as final payment for our participation interest in the golf courses at TPC Summerlin and TPC Las Vegas in June 2016, and the payment was recorded in Other income, net on the Consolidated Statements of Operations. Total redevelopment costs for Kewalo Basin Harbor are expected to be approximately \$23 million, of which we have incurred \$1.9 million of development costs as of December 31, 2016.

2000 Woodlands Parkway

Formerly the MPC Homefinder's Center, this 7,900 square foot building is being converted to maximize its use to an income producing operating asset. We are currently pursuing both retail and office opportunities in search of a new use for this property, but the building is currently vacant.

48

Table of Contents

The following discussions summarize our on-going redevelopments and disposed property in our Operating Assets segment as of December 31, 2016.

Redevelopments

The Seaport District

The initial Seaport District redevelopment encompasses seven buildings spanning several city blocks along the East River waterfront in Lower Manhattan across the Uplands (which is west of the FDR Drive) and East of the FDR (Pier 17 and the Tin Building). The development consists of three district areas: Pier 17, the Historic Area and the Tin Building.

Pier 17– In 2013, the City of New York executed the amended and restated ground lease for the South Street Seaport, and we provided a completion guarantee to the City for the renovation and reconstruction of the Pier 17 Building (“Renovation Project”). Construction on the Renovation Project began in 2013 and is expected to be substantially completed in late 2017 with a grand opening planned for summer 2018. The Renovation Project features a newly constructed pier and Pier 17 building. Consisting of 170,000 square feet, Pier 17 will include dynamic food offerings and retail on the first two levels of the pier as well as a 1.5 acre outdoor event and entertainment venue on the Pier 17 rooftop that will be home to a summer concert series, restaurant, private events, and a vibrant winter village experience. Levels three and four of Pier 17 will likely be a combination of experiential retail, creative office, and event space.

Historic Area – Additionally, we are repositioning a significant portion of the approximately 180,000 square feet of retail space in the Uplands, which includes the 100,000 square foot Fulton Market Building. Our first anchor to open in the revitalized district was iPic Theaters which opened in October 2016 and has a 20-year lease on 46,000 square feet in the Fulton Market Building. The iPic at the Seaport is Manhattan’s first new commercial multiplex movie theater opening in over a decade and currently iPic’s only Manhattan location. We expect the Uplands to be substantially repositioned by mid-2018.

Seaport District Leasing Activity – In September 2016, we announced that iconic retailer 10 Corso Como, founded in Milan in 1991 by style visionary and former fashion editor Carla Sozzani, will open in the historic area of the Seaport District. The store will be designed by Milan-based artist Kris Ruhs and will be 10 Corso Como’s only U.S. location. 10 Corso Como will join other previously announced Seaport District tenants, including acclaimed restaurateurs Jean-Georges Vongerichten and the Momofuku Group led by David Chang, iPic Theaters, McNally Jackson Books, Scotch and Soda, By Chloe, and Big Gay Ice Cream.

The total cost estimate for Pier 17 Renovation Project and the Historic Area is \$623 million. The cost, net of \$54.1 million of insurance proceeds, is \$569 million, which represents a \$55 million increase from third quarter 2016. The increase in expected costs is a result of an increased scope of the programming on the Pier 17 roof and additional improvements in the Historic Area.

Tin Building – In October 2016, we obtained approval of our Pier 17 Minor Modification of the 2013 Uniform Land Use Review Procedure (“ULURP”) (“Minor Modification”) which includes the reconstruction of the Tin Building. In January 2017, we executed the ground lease amendment with the city of New York, incorporating the Tin Building into our leased premises. The Pier 17 Minor Modification also includes the demolition of the Link Building and

replacement of the previously demolished head house structure with the Pier 17 Building façade treatment on the western elevation and the installation of a reconfigured service access drive. The Tin Building reconstruction includes cataloguing important historical elements of the Tin Building, deconstructing the Tin Building, demolishing and reconstructing the platform pier where the Tin Building currently sits, and then reconstructing the Tin Building in a slightly different location in order to raise it above the flood plain. The reconstructed Tin Building will be approximately 53,000 square feet, on three levels. The access drive will be extended around the Tin Building to create a one-way limited access drive for service vehicles for both the Tin Building and Pier 17. The total cost estimate for the reconstruction of the Tin Building is approximately \$162 million including turn-key, interior fit out.

Superstorm Sandy Insurance Recoveries - On October 29, 2012, as a result of Superstorm Sandy, the South Street Seaport suffered significant damage due to flooding. We have collected \$54.1 million in insurance proceeds through December 31, 2016 relating to our claim. The insurance proceeds were recorded in other income on the consolidated statements of operations and are excluded from NOI.

Table of Contents

Dispositions

Park West

On December 29, 2016, we sold Park West, a non-core 249,177 square foot open-air shopping, dining and entertainment destination in Peoria, Arizona for net cash proceeds of \$32.5 million, resulting in a loss of \$1.1 million, net of transaction costs. This loss was in addition to an impairment charge of \$35.7 million recognized on Park West during the third quarter 2016 when the asset was marked to fair value in anticipation of its sale. As this asset was unleveraged, the sale will allow us to redeploy the net cash proceeds into our existing developments.

Strategic Developments

Our Strategic Developments assets generally require substantial future development to achieve their highest and best use. Most of the properties and projects in this segment generate no revenues with the exception of our condominium projects for which we use percentage of completion accounting to recognize revenues during the construction phase. Our expenses relating to these assets are primarily related to costs associated with selling condominiums, marketing costs associated with our strategic developments, operational costs associated with the IBM building that serves as a world class information center and sales gallery for the entire Ward Village Master Plan development, carrying costs (such as property taxes and insurance), and other ongoing costs relating to maintaining the assets in their current condition. If we decide to redevelop or develop a Strategic Developments asset, we would expect that with the exception of the residential portion of our condominium projects, upon completion of development, the asset would be reclassified to the Operating Assets segment when the asset is placed in service and NOI would become an important measure of its operating performance.

Total revenues and expenses for the Strategic Developments segment are summarized as follows:

(In thousands)	Year Ended December 31,			2016-2015	2015-2014
	2016	2015	2014	Change	Change
Minimum rents	\$ 447	\$ 899	\$ 609	\$ (452)	\$ 290
Condominium rights and unit sales	485,634	305,284	83,565	180,350	221,719
Other land, rental and property revenues	455	1,734	806	(1,279)	928
Total revenues	486,536	307,917	84,980	178,619	222,937
Condominium rights and unit cost of sales	319,325	191,606	49,995	127,719	141,611
Other property operating costs	5,437	4,673	4,282	764	391
Real estate taxes	2,408	2,282	2,547	126	(265)
Rental property maintenance costs	359	476	543	(117)	(67)
Provision for doubtful accounts	63	32	16	31	16

Edgar Filing: Howard Hughes Corp - Form 10-K

Demolition costs	1,089	622	22	467	600
Development-related marketing costs	15,074	15,719	13,013	(645)	2,706
Depreciation and amortization	2,744	3,240	1,706	(496)	1,534
Other (income) expense	(611)	104	(2,373)	(715)	2,477
Equity in earnings from Real Estate and Other Affiliates	(10,515)	(1,838)	(21,311)	(8,677)	19,473
Gain on sale of 80 South Street Assemblage	(140,549)	—	—	(140,549)	—
Interest, net (a)	(6,457)	(6,835)	(11,918)	378	5,083
Total expenses, net of other income	188,367	210,081	36,522	(21,714)	173,559
Strategic Developments segment EBT*	\$ 298,169	\$ 97,836	\$ 48,458	\$ 200,333	\$ 49,378

(*) For a reconciliation of Strategic Developments segment EBT to consolidated income (loss) before taxes, refer to Note 17 – Segments in our Consolidated Financial Statements.

(a) Negative interest expense amounts are due to interest capitalized in our Strategic Developments segment related to Operating Assets segment debt and the Senior Notes.

Minimum rents primarily relate to projects that are nearing completion and contribute minimal rental revenue in all years presented and are included in the Strategic Developments segment as the project is not substantially complete.

The increase in condominium rights and unit sales for the year ended December 31, 2016 as compared to 2015 related to revenue recognition at our Waiea and Anaha condominium projects for which we began recognizing revenue in 2015. The increase in condominium rights and unit sales in 2015 as compared to 2014 is primarily due to recognizing revenue on our Waiea condominium project for one full year in 2015, as compared to one quarter in 2014 and recognizing revenue on our

Table of Contents

Anaha condominium project for three quarters in 2015. As condominium projects advance towards completion, we recognize revenue on qualifying sales contracts under the percentage of completion method of accounting.

Condominium rights and unit costs of sales for the year ended December 31, 2016 primarily represent development and construction costs relating to the revenues recognized on Waiea and Anaha sales in 2016, which were generated primarily from Waiea sales in 2015. Condominium rights and unit costs of sales for the year ended December 31, 2015 primarily represent development and construction costs relating to the revenues recognized on Waiea and Anaha sales in 2015 and Waiea sales in 2014. The book value of condominium rights sold to the ONE Ala Moana joint venture were recorded as cost of sales in 2015 and 2014.

Other property operating costs primarily relate to costs associated with operating our projects as they near substantial completion or carrying costs related to our predevelopment projects.

Demolition costs primarily relate to costs required to demolish pre-existing structures on land which we own and have plans to redevelop.

Development-related marketing costs are expenses incurred to enhance our brand, generate demand for our development and redevelopment projects and sustain consumer and industry relationships. For the year ended December 31, 2016, development-related marketing costs decreased compared to 2015 primarily due to fewer costs incurred at certain strategic development projects at Ward Village which are progressing towards completion. For the year ended December 31, 2015, these costs were primarily attributable to strategic development projects at Ward Village, The Woodlands, South Street Seaport and Downtown Columbia.

Depreciation and amortization primarily relate to the IBM Building renovations at Ward Village, which were placed in service during 2014. The IBM building serves as our sales gallery for the entire Ward Village Master Plan development.

The increase in Equity in earnings from Real Estate and Other Affiliates for the year ended December 31, 2016 is related to our earnings from the sale of a certain land parcel by our Circle T Ranch and Power Center joint venture in June 2016. In 2015, our Equity in earnings from Real Estate and Other Affiliates represented our share of the earnings in the ONE Ala Moana condominium venture for which all of the units available for sale have been sold and closed. Equity in earnings decreased for the year ended December 31, 2015 compared to 2014 as the ONE Ala Moana project was substantially complete as of December 31, 2014.

The gain on sale of the 80 South Street Assemblage is the result of the sale of this asset in March 2016. Please refer to the discussion below regarding this sale.

Interest, net decreased for the year ended December 31, 2016 and for the year ended December 31, 2015 as compared to prior years due to completing projects and placing them in service during 2015 and 2014, respectively.

The following describes the status of our major construction projects and announced Strategic Developments projects as of December 31, 2016. For projects that have been under construction for a substantial period and are nearing completion, please refer to the Projects under Construction table below for an update on the project's individual metrics and associated timeline for completion. For information on the construction financings on our projects, please refer to Note 8 – Mortgages, Notes and Loans Payable in our Consolidated Financial Statements.

Downtown Columbia Redevelopment District

The Downtown Columbia market contains 2.7 million square feet of office space, of which we own 1.1 million square feet, located close to shopping, restaurants and entertainment venues. We believe there is a significant opportunity to redevelop this area over future years. Existing entitlements obtained in 2010 totaling approximately 13 million square feet for all of Downtown Columbia have densities for up to 5,500 residential units, 4.3 million square feet of commercial office space, 1.3 million square feet of retail space and 640 hotel rooms. The majority of these entitlements exist on land, surface parking lots and other assets controlled by us. These entitlements have no expiration date under Maryland law.

Pursuant to a 2010 development agreement with General Growth Properties (“GGP”), we have a preferred residential and office

Table of Contents

development covenant that provides us the right of first offer for new development densities of both residential and office space within the Columbia Mall Ring Road. This covenant expires in 2030. The development agreement contains the key terms, conditions, responsibilities and obligations with respect to future development of this area within the greater Downtown Columbia Redevelopment District.

In 2016, we continued construction of m.flats/TEN.M Building, began development of the first neighborhood, Merriweather District, and planned to commence predevelopment activities on our second neighborhood, Lakefront District. As part of these predevelopment activities, in December 2016 we acquired the American City Building which unlocks the potential redevelopment in the Lakefront District as the acquisition allows for the termination of restrictive parking covenants on neighboring parcels owned by the Company.

In November 2016, the Howard County Council approved the issuance of up to \$90.0 million TIF bonds for the downtown's master plan. As part of the TIF arrangement, an additional 744 affordable residential units may be constructed for the local community which would, if built, increase the previous density to over 6,000 residential units. The TIF will provide capital for the development of key roads, infrastructure and an approximate 2,500-space parking garage to service our local office buildings and other commercial development within Merriweather District.

Lakefront District

American City Building - In December 2016, we purchased the American City Building for \$13.5 million. The building is located on Little Patuxent Parkway near our Whole Foods Project. Currently, the American City Building is an 117,098 square foot Class C office building. Prior to the acquisition we operated this building under a master lease agreement. Current plans for the building and adjacent parking structures are to demolish the building and develop a new mixed-use project with multi-family, retail and restaurant space. As part of our predevelopment activities in 2017, we will continue to evaluate the development potential of this site and the remaining assets within the District and plan to complete and submit for approval a Final Development Plan for the Lakefront District. Our current plans show that the redevelopment of the Lakefront District will provide over 1.5 million square feet of net density.

Merriweather District

During the first quarter 2015, we received county approval of our development plan which allows for new development density for up to 4.9 million square feet of office, residential and retail space. We recently transferred the Merriweather Post Pavilion to the DCACC, an independent non-profit organization in the fourth quarter 2016, completed development of One Merriweather in February 2017 and are currently constructing Two Merriweather, our second office project.

Two Merriweather – We began construction of Two Merriweather, a Class A mixed-use office building, in third quarter 2016. Two Merriweather will consist of 100,000 and 30,000 square feet of office and retail space, respectively. Total estimated development costs are approximately \$41 million and the project is financed by a \$33.2 million construction loan. As of January 27, 2017, 57.7% of the total project and 75.0% of the office space is pre-leased. We expect to reach projected annual stabilized NOI of approximately \$3.6 million in 2020.

m.flats/TEN.M

We are a 50% partner with Kettler, Inc. (“Kettler”) to construct a 437-unit, Class A multi-family project with 29,000 square feet of ground floor retail, which is adjacent to The Metropolitan Downtown Columbia in Columbia, Maryland. Construction began on the project, which includes two separate buildings, m.flats and TEN.M, in first quarter 2016. Kettler provides construction and property management services for the development, and we anticipate the first units will be available for rent in third quarter 2017. We contributed approximately five acres of land having a book value of \$4.0 million to the joint venture and subsequently incurred an additional \$3.1 million in capitalized development costs for a total book value contribution of \$7.1 million. We expect the property to reach projected annual stabilized NOI of approximately \$8.1 million in 2019, of which our share would be \$4.1 million. Total development costs are expected to be approximately \$108 million, and the project is financed with an \$88.0 million construction loan, which is non-recourse to us. At loan closing, our land contribution was valued at \$53,500 per unit, or \$23.4 million, and Kettler contributed \$16.1 million in cash, of which \$7.3 million was distributed to us. This transaction was accounted for as a partial sale of the land for which we recognized a net profit of \$0.2 million.

Table of Contents

The Woodlands

100 Fellowship Drive

In December 2016, we entered into a build-to-suit arrangement with the University of Texas System to develop an office tower at 100 Fellowship Drive. The office building will be a three-story, 203,000 rentable square foot medical building with approximately 850 surface parking spaces and is 100% pre-leased as of December 31, 2016. Total development costs are expected to be approximately \$63.3 million, and we are currently seeking financing for this project. We expect to begin construction in March 2017 and anticipate project completion in first quarter 2019. We expect to reach projected annual stabilized NOI of \$5.1 million in 2019.

Creekside Park Apartments

In the fourth quarter 2016, we received approval to begin construction of Creekside Park Apartments. Creekside Park Apartments will be a 292-unit apartment complex offering the first for-rent product in Creekside Park Village Center. Total development costs are expected to be approximately \$42.1 million and we are currently seeking financing for the project. Construction commenced in January 2017 with an anticipated grand opening in third quarter 2018. We expect to reach projected annual stabilized NOI of \$3.5 million in 2019.

Ward Village

We continue to transform Ward Village into a vibrant neighborhood offering unique retail experiences, dining and entertainment, along with exceptional residences and workforce housing set among open public spaces and pedestrian-friendly streets.

Since 2014, we completed the renovation of the IBM Building and started construction on Waiea, Anaha and Ae`o, three of the first four mixed-use market rate residential towers. During the third quarter 2016, we obtained approval to begin construction of Ke Kilohana, and in fourth quarter 2016 we opened Waiea, with many of the residents taking occupancy at that time. In July 2015, we began public presales for Ae`o and the first Gateway Tower, and in March 2016, we began public presales for Ke Kilohana. Sales contracts are subject to a 30-day rescission period, and the buyers are typically required to make an initial deposit at signing and an additional deposit 30 days later at which point their total deposit becomes non-refundable. Buyers are typically then required to make a final deposit within approximately 90 days of our receipt of their second deposit. Certain buyers are required to deposit the remainder of the sales price on a predetermined pre-closing date, which is specified in the sales contracts for each condominium project.

Waiea - In December 2016, we completed and opened Nobu, an 8,000 square foot restaurant and transferred this retail asset to the Operating Assets segment. As of January 27, 2017, we have closed on 143 of the 174 total units at Waiea. These settlements represent 82.2% of total units and 74.6% of the total residential square feet available for sale. Total development costs are expected to be approximately \$414 million, which includes \$11.5 million of development-related marketing costs that are being expensed as incurred. Remaining costs to complete primarily relate to punch list items and unsold units. During 2014, we met all the necessary requirements to begin recognizing revenue on the percentage of completion basis.

Anaha – In 2014, we began construction of Anaha, and we expect to complete the condominium tower during third quarter 2017. As of January 27, 2017, 301 of the 317 total units were under contract. These contracted sales represent 95.0% of total units and 89.3% of the total residential square feet available for sale. Total development costs are expected to be approximately \$401 million, which includes \$8.6 million of development-related marketing costs that are being expensed as incurred. During 2015, we met all the necessary requirements to begin recognizing revenue on the percentage of completion basis. As of December 31, 2016, the project was approximately 66.2% complete. As of January 27, 2017, 37.9% of the retail space at Anaha is pre-leased and is anchored by a Merriman’s restaurant.

Ae`o – In February 2016, we began construction of the 389,000 square foot Ae`o tower and the 57,000 square foot Whole Foods Market, located on the same block. We expect to complete development of the entire project by the end of 2018. Total development costs are expected to be \$429 million. As of January 27, 2017, 270 of the 466 total units were under contract, representing 57.9% of total units and 51.7% of the total residential square feet available for sale.

Table of Contents

Ke Kilohana – In October 2016, we began construction of Ke Kilohana and anticipate completion in 2019. The tower will consist of 424 residences, 375 of which are designated as workforce housing units and are being offered to local residents of Hawaii who meet certain maximum income and net worth requirements. Total development costs are expected to be \$219 million. Public pre-sales on the workforce units began in first quarter 2016, and 100% of those units were under contract by the end of July 2016. The market rate units began public pre-sales in July 2016. As of January 27, 2017, we sold 11 of the 49 market units, and we expect to sell the remainder over the next two years. All units under contract represent 91.0% of the total units and 86.9% of the total residential square feet available for sale. As previously announced, we have pre-leased approximately 22,000 square feet to CVS/Longs Drugs on the ground floor of Ke Kilohana.

Other Development Projects

Circle T Ranch and Power Center

We are a 50% partner in two joint ventures with Hillwood Development Company, Ltd, a local Texas developer. The ventures are known as Westlake Retail Associates, Ltd and 170 Retail Associates, and we have collectively referred to them as Circle T Ranch and Power Center. On June 1, 2016, the Westlake Retail Associates venture closed on a 72-acre land sale with an affiliate of Charles Schwab Corporation, and because of the land sale, the year ended December 31, 2016 reflects the recognition of \$10.5 million in Equity in earnings from Real Estate and Other Affiliates.

The Outlet Collection at Elk Grove

In January 2017, we closed on a land sale of approximately 36 acres of our 100 acre property, The Outlet Collection at Elk Grove, for gross sales proceeds of \$36.0 million, resulting in a pretax gain of \$32.2 million. We plan to develop the remaining 64 acres. Commencement of construction is dependent on meeting financing and internal pre-leasing requirements for the project.

80 South Street Assemblage

In March 2016, we sold the 80 South Street Assemblage for net cash proceeds of \$378.3 million, resulting in a pre-tax gain of \$140.5 million. The 80 South Street Assemblage was a 42,694 square foot lot with 817,784 square feet of available development rights.

Table of Contents

Projects Under Construction

The following table summarizes our projects under construction, and related debt, for Operating Assets and Strategic Developments as of December 31, 2016. Projects that are substantially complete and which have been placed into service are included in the following table if the project had more than \$1 million of estimated costs remaining to be incurred. Typically, these amounts represent budgeted tenant allowance necessary to bring the asset to stabilized occupancy. Projects that are substantially complete and therefore have been placed in service in the Operating Assets segment may still require some capital for remaining tenant build-out.

(\$ in thousands)	Total Estimated Costs (a)	Costs Paid Through December 31, 2016 (b)	Estimated Remaining to be Spent	Remaining Deposits/Tenants Reimbursements to be Drawn	Buyer Remaining Debt to be Drawn	Estimated Costs Remaining in Excess of Remaining Financing to be Drawn (c)	Estimated Completion Date
	(A)	(B)	(A) - (B) = (C)	(D)	(E)	(C) - (D) - (E) = (F)	
Operating Assets							
The Woodlands							
The Westin at The Woodlands	\$ 97,380	\$ 92,190	\$ 5,190	\$ —	\$ 11,257	\$ (6,067) (h)	Complete
1725-35 Hughes Landing Boulevard	222,990	184,822	38,168	—	37,353	815 (e)	Complete
Three Hughes Landing South Street Seaport	90,162	61,225	28,937	—	30,402	(1,465) (f)	Complete
South Street Seaport	622,883	343,640	279,243	—	—	279,243 (d)	2018
Other							
Lakeland Village Center at Bridgeland	16,274	12,401	3,873	—	4,021	(148) (g)	Complete
Total Operating Assets	1,049,689	694,278	355,411	—	83,033	272,378	
Strategic Developments							
The Woodlands Creekside Apartments	42,111	669	41,442	—	—	41,442 (k)	Q3 2018
	8,607	5,805	2,802	—	2,950	(148) (l)	Q1 2017

- (g) Lakeland Village Center at Bridgeland was placed in service during the third quarter 2016.
- (h) The Westin at The Woodlands was placed in service in March 2016.
- (i) As of December 31, 2016, the entire project was under construction.
- (j) Waiea and Anaha utilize nonrefundable buyer deposits to fund project costs prior to drawing on the loan. As of December 31, 2016, Waiea and Anaha have utilized the required amount of nonrefundable buyer deposits towards construction costs. Approximately \$60.5 million of unit closings were escrowed to fund the majority of the remaining construction costs. As of December 31, 2016, approximately \$14.2 million of estimated costs in excess

Table of Contents

of project financing remained, of which \$3.6 million represented cash received from escrow which had yet to be utilized for construction costs and approximately \$10.6 million represented the costs associated with the build out of the final units.

- (k) Creekside Apartments financing is pending. We are currently seeking financing on this project. We expect to secure approximately \$30.0 million of financing through a modification and extension of The Woodlands Master Credit Facility.
- (l) HHC 242 Self-Storage financing of \$6.7 million was obtained in October 2015.
- (m) HHC 2978 Self-Storage financing of \$6.4 million was obtained in January 2016.
 - (n) Ke Kilohana began construction in October 2016, and the financing was secured in December 2016.
- (o) 100 Fellowship Drive project financing is pending, and we expect to close on an approximate \$51.4 million construction loan in second quarter 2017.
- (p) Construction began on Two Merriweather in third quarter 2016. We closed on a \$33.2 million construction loan in October 2016.

Corporate and other items

The following table contains certain corporate related and other items not related to segment activities and that are not otherwise included within the segment analyses. Variances related to income and expenses included in NOI or EBT are explained within the previous segment discussions. Significant variances for consolidated items not included in NOI or EBT are described below.

(In thousands)	Year Ended December 31,			2016-2015 Change	2015-2014 Change
	2016	2015	2014		
General and administrative	\$ (86,588)	\$ (81,345)	\$ (73,569)	\$ (5,243)	\$ (7,776)
Corporate interest expense, net	(52,460)	(52,995)	(30,819)	535	(22,176)
Warrant liability (loss) gain	(24,410)	58,320	(60,520)	(82,730)	118,840
Gain on acquisition of joint venture partner's interest	27,088	—	—	27,088	—
(Loss) gain on disposal of operating assets	(1,117)	29,073	—	(30,190)	29,073
Increase in tax indemnity receivable	—	—	90	—	(90)
Loss on settlement of tax indemnity receivable	—	—	(74,095)	—	74,095
Corporate other income, net	6,241	1,409	27,098	4,832	(25,689)
Corporate depreciation and amortization	(6,496)	(6,042)	(4,583)	(454)	(1,459)
Total Corporate and other items	\$ (137,742)	\$ (51,580)	\$ (216,398)	\$ (86,162)	\$ 164,818

General and administrative expenses for the year ended December 31, 2016 compared to the same period in 2015, are relatively flat. Decreases in 2016 in marketing, sales and other General and administrative costs were offset by increases in Salaries and insurance costs related to a larger headcount in 2016.

General and administrative expenses for the year ended December 31, 2015 increased compared to the same period in 2014. The increase is primarily due to \$7.0 million of compensation costs related to increased headcount in the period

versus 2014 headcount, \$1.4 million of increased information technology costs due to system implementations and upgrades, \$0.7 million of higher marketing and advertising costs and \$0.5 million of higher travel costs. These increases are partially offset by a \$2.0 million decrease in amortization of non-cash stock based compensation because we are capitalizing a greater portion of this cost into our developments based on overall development activity.

Warrant liability loss increased \$82.7 million for the year ended December 31, 2016 compared to the same period in 2015 due to changes in our stock price.

We realized a gain of \$27.1 million for the year ended December 31, 2016 compared to the same period in 2015 related to the acquisition of our Millennium Six Pines Apartments (formerly known as Millennium Woodlands Phase II, LLC) joint venture partner's interest. In accordance with ASC 805, we remeasured to fair value our equity interest held in the joint venture as of the July 20, 2016 acquisition date.

We also realized a gain of \$29.1 million in the year ended December 31, 2015 relating to the September 2015 sale of The Club at Carlton Woods for net cash proceeds of \$25.1 million and purchaser's assumption of net liabilities of \$4.0 million.

The loss on settlement of tax indemnity receivable for the year ended December 31, 2014 is due to HHC and GGP agreeing to a settlement of the tax indemnity agreement on December 12, 2014.

The Corporate other income, net for the year ended December 31, 2016 is due to \$6.2 million of insurance proceeds received related to flood damage at South Street Seaport as a result of Superstorm Sandy in fourth quarter 2012.

Table of Contents

The following table represents our capitalized internal costs by segment for the years ended December 31, 2016, 2015 and 2014:

(In millions)	Capitalized Internal Costs			Capitalized Internal Costs Related to Compensation Costs		
	Year Ended December 31,			Year Ended December 31,		
	2016	2015	2014	2016	2015	2014
MPC segment	\$ 9.7	\$ 9.5	\$ 7.1	\$ 7.6	\$ 7.3	\$ 4.5
Operating Assets segment	8.1	10.1	9.3	6.1	7.5	7.5
Strategic Developments segment	21.4	19.8	15.1	16.4	15.1	12.1
Total	\$ 39.2	\$ 39.4	\$ 31.5	\$ 30.1	\$ 29.9	\$ 24.1

Capitalized internal costs (which include compensation costs) for the year ended December 31, 2016 increased at our Strategic Developments and MPC segments compared to 2015, primarily due to higher staff allocations as a result of more development activity within the segments. As projects continue to begin construction, internal costs will continue to be capitalized within these segments. Capitalized internal costs decreased for the year ended December 31, 2016 in our Operating Assets segment compared to 2015, primarily due to lower staff allocations with respect to our properties undergoing redevelopment

Capitalized internal costs (which include compensation costs) for the year ended December 31, 2015, increased among all of our segments compared to 2014, primarily due to higher staff allocations as a result of more development/redevelopment in all three segments.

Liquidity and Capital Resources

Our primary sources of cash include cash flow from land sales in our MPC segment, cash generated from our operating assets and sales of properties, condominium closings, deposits from condominium sales (which are restricted to funding construction of the related developments), and first mortgage financings secured by our assets and the corporate bond markets. Additionally, sales of certain assets where we deem such a sale to be the best strategic option may provide significant proceeds to our operating or investing activities. Our primary uses of cash include working capital, overhead, debt service, property improvements, acquisitions and development costs. We believe that our sources of cash, including existing cash on hand will provide sufficient liquidity to meet our existing non-discretionary obligations and anticipated ordinary course operating expenses for at least the next twelve months. The development and redevelopment opportunities in our Operating Assets and Strategic Developments segments are capital intensive and will require significant additional funding, if and when pursued. Any additional funding would be raised with a mix of construction, bridge and long-term financings, by entering into joint venture arrangements and the sale of non-core assets at the appropriate time. We cannot provide assurance that financing will be on favorable terms or occur at all, which could have an impact on our liquidity and capital resources. In addition, we typically must provide completion guarantees to lenders in connection with their providing financing for our projects. We also provided a completion guarantee to the City of New York for the Pier 17 Renovation Project.

Total outstanding debt was \$2.7 billion as of December 31, 2016. Please refer to Note 8 – Mortgages, Notes and Loans Payable to our Consolidated Financial Statements for a table showing our debt maturity dates. Certain mortgages may require paydowns in order to exercise contractual extension terms. Our proportionate share of the debt of our Real Estate Affiliates, which is non-recourse to us, totaled \$55.5 million.

The following table summarizes our net debt on a segment basis as of December 31, 2016. Net debt is defined as mortgages, notes and loans payable, including our ownership share of debt of our Real Estate and Other Affiliates, reduced by short-term liquidity sources to satisfy such obligations such as our ownership share of cash and cash equivalents and SID and MUD receivables. Although net debt is not a recognized GAAP financial measure, it is readily computable from existing GAAP information and we believe, as with our other non-GAAP measures, that such information is useful to our investors and other users of our financial statements.

Table of Contents

(In thousands) Segment Basis (a)	Master Planned Communities	Operating Assets	Strategic Developments	Segment Totals	Non- Segment Amounts	Total December 31, 2016
Mortgages, notes and loans payable	\$ 255,438	\$ 1,552,697 ^(c)	\$ 189,858	\$ 1,997,993	\$ 748,235	\$ 2,746,228
Less: cash and cash equivalents	(108,896) ^(b)	(86,009) ^(d)	(15,274) ^(e)	(210,179)	(518,891)	(729,070)
Special Improvement District receivables	(61,603)	—	—	(61,603)	—	