Laredo Petroleum Holdings, Inc.

Form 10-Q

August 08, 2013

### **UNITED STATES**

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

 $\circ$  QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE

**ACT OF 1934** 

For the transition period from to

Commission File Number: 001-35380 Laredo Petroleum Holdings, Inc.

(Exact Name of Registrant as Specified in Its Charter)

Delaware 45-3007926 (State or Other Jurisdiction of (I.R.S. Employer Incorporation or Organization) Identification No.)

15 W. Sixth Street, Suite 1800

Tulsa, Oklahoma 74119 (Address of Principal Executive Offices) (Zip code)

(918) 513-4570

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer x

Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

Number of shares of registrant's common stock outstanding as of August 5, 2013: 129,503,049

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### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Various statements contained in or incorporated by reference into this Quarterly Report on Form 10-Q (this "Quarterly Report") are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended , and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements include statements, projections and estimates concerning our operations, performance, business strategy, oil and natural gas reserves, drilling program capital expenditures, liquidity and capital resources, the timing and success of specific projects, outcomes and effects of litigation, claims and disputes, derivative activities and potential financing. Forward-looking statements are generally accompanied by words such as "estimate," "project," "predict," "believe," "expect," "anticipate," "potential," "could," "may," "will," "foresee," "plan," "goal," "should," "intend," "pursue," "target," "continue," "suggest" or other words that convey the uncertainty of future events or outcomes. Forward-looking statements are not guarantees of performance. These statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions and expected future developments as well as other factors we believe are appropriate under the circumstances. Among the

factors that significantly impact our business and could impact our business in the future are: the ongoing instability and uncertainty in the U.S. and international financial and consumer markets that is adversely affecting the liquidity available to us and our customers and is adversely affecting the demand for commodities, including oil and natural gas;

volatility of oil and natural gas prices;

the possible introduction of regulations that prohibit or restrict our ability to apply hydraulic fracturing to our oil and natural gas wells;

discovery, estimation, development and replacement of oil and natural gas reserves, including our expectations that estimates of our proved reserves will increase;

uncertainties about the estimates of our oil and natural gas reserves;

competition in the oil and natural gas industry;

the availability and costs of drilling and production equipment, labor, and oil and natural gas processing and other services;

drilling and operating risks, including risks related to hydraulic fracturing activities;

risks related to the geographic concentration of our assets;

changes in domestic and global demand for oil and natural gas;

the availability of sufficient pipeline and transportation facilities and gathering and processing capacity;

changes in the regulatory environment or changes in international, legal, political, administrative or economic conditions;

our ability to comply with federal, state and local regulatory requirements;

our ability to execute our strategies, including but not limited to our hedging strategies;

our ability to recruit and retain the qualified personnel necessary to operate our business;

evolving industry standards and adverse changes in global economic, political and other conditions;

restrictions contained in our debt agreements, including our senior secured credit facility and the indentures governing our senior unsecured notes, as well as debt that could be incurred in the future;

our ability to access additional borrowing capacity under our senior secured credit facility or other means of providing liquidity; and

our ability to generate sufficient cash to service our indebtedness and to generate future profits.

These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Forward-looking statements should, therefore, be considered in light of various factors, including those set forth under "Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations", "Part II, Item 1A. Risk Factors" and elsewhere in this Quarterly Report and under "Part I, Item 1A. Risk Factors" and "Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012. In light of such risks and uncertainties, we caution you not to place undue reliance on these forward-looking statements. These forward-looking statements speak only as of the date of this Quarterly Report, or if earlier, as of the date they were made. We do not intend to, and disclaim any obligation to, update or revise any

forward-looking statements unless required by securities law.

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# PART I

# Item 1. Consolidated Financial Statements (Unaudited)

Laredo Petroleum Holdings, Inc. Consolidated balance sheets (in thousands, except share data) (Unaudited)

	June 30, 2013	December 31, 2012
Assets		
Current assets:		
Cash and cash equivalents	\$43,588	\$33,224
Accounts receivable, net	89,852	83,424
Derivative financial instruments	7,073	4,644
Deferred income taxes	9,897	12,713
Restricted deposits on pending sale	44,000	
Other current assets	4,886	3,016
Current assets held for sale	579	416
Total current assets	199,875	137,437
Property and equipment:		
Oil and natural gas properties, full cost method:		
Proved properties	3,350,367	2,993,266
Unproved properties not being amortized	146,505	159,946
Pipeline and gas gathering assets	29,871	23,065
Other fixed assets	31,921	23,669
	3,558,664	3,199,946
Less accumulated depreciation, depletion, amortization and impairment	1,261,518	1,130,867
Property and equipment held for sale, net of accumulated depreciation	45,698	44,812
Net property and equipment	2,342,844	2,113,891
Deferred income taxes	31,131	49,916
Derivative financial instruments	8,487	2,058
Deferred loan costs, net	27,530	29,444
Investment in equity method investee	3,174	
Other assets, net	4,183	5,305
Noncurrent assets held for sale	389	253
Total assets	\$2,617,613	\$2,338,304
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable	\$31,378	\$47,560
Undistributed revenue and royalties	35,015	31,988
Accrued capital expenditures	87,720	121,612
Accrued compensation and benefits	10,025	10,318
Derivative financial instruments	5,484	1,325
Accrued interest payable	26,426	26,106
Restricted deposits on pending sale	44,000	
Other current liabilities	18,756	17,263
Current liabilities held for sale	6,112	5,896
Total current liabilities	264,916	262,068

Long-term debt	1,446,651	1,216,760	
Derivative financial instruments	542	3,260	
Asset retirement obligations	15,319	13,610	
Other noncurrent liabilities	5,064	2,333	
Noncurrent liabilities held for sale	9,416	8,550	
Total liabilities	1,741,908	1,506,581	
Stockholders' equity:			
Preferred stock, \$0.01 par value, 50,000,000 shares authorized and zero issued at			
June 30, 2013 and December 31, 2012		<del></del>	
Common stock, \$0.01 par value, 450,000,000 shares authorized, and 129,416,611			
and 128,298,559 issued, net of treasury, at June 30, 2013 and December 31, 2012,	1,294	1,283	
respectively			
Additional paid-in capital	968,174	961,424	
Accumulated deficit	(93,759	) (130,980	)
Treasury stock, at cost, 7,609 common shares at June 30, 2013 and December 31,	(4	) (4	`
2012	(4	) (4	,
Total stockholders' equity	875,705	831,723	
Total liabilities and stockholders' equity	\$2,617,613	\$2,338,304	

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Laredo Petroleum Holdings, Inc. Consolidated statements of operations (in thousands, except per share data) (Unaudited)

	Three month June 30,	hs ended	Six months June 30,	ended
	2013	2012	2013	2012
Revenues:				
Oil and natural gas sales	\$177,048	\$139,609	\$340,673	\$288,560
Natural gas transportation and treating	248	106	328	167
Total revenues	177,296	139,715	341,001	288,727
Costs and expenses:				
Lease operating expenses	22,185	15,660	44,627	30,644
Production and ad valorem taxes	9,722	7,318	21,167	16,237
Natural gas transportation and treating	239	14	347	57
Drilling and production	597	269	1,271	1,486
General and administrative (including non-cash stock-based				
compensation of \$4,463 and \$2,588 for the three months ended	20,495	14,410	40,129	31,941
June 30, 2013 and 2012, respectively, and \$7,680 and \$4,835 for	20,.50	11,110	10,129	31,7 .1
the six months ended June 30, 2013 and 2012, respectively)				
Accretion of asset retirement obligations	410	292	804	556
Depreciation, depletion and amortization	66,234	60,063	130,737	110,972
Total costs and expenses	119,882	98,026	239,082	191,893
Operating income	57,414	41,689	101,919	96,834
Non-operating income (expense):				
Realized and unrealized gain (loss):				
Commodity derivative financial instruments, net	23,975	28,543	7,121	29,137
Interest rate derivatives, net	(9)		(15)	(323)
Loss from equity method investee	(49)	<del></del>	(113)	<del>-</del>
Interest expense	(25,943)		(51,292)	(36,358)
Interest and other income	12	15	27	31
Loss on disposal of assets	(59)	. ,	,	(8 )
Non-operating income (expense), net		6,876		(7,521 )
Income from continuing operations before income taxes	55,341	48,565	57,588	89,313
Income tax expense:	(20.047	(15, 40.4	(01.157)	(22.152
Deferred				(32,153)
Total income tax expense				(32,153 )
Income from continuing operations	35,294	31,081	36,431	57,160
Income (loss) from discontinued operations, net of tax	518	(106 )	790	50
Net income	\$35,812	\$30,975	\$37,221	\$57,210
Net income per common share:				
Basic:	ΦΩ <b>2</b> Ω	ΦΩ 24	ΦΩ 20	ΦΟ 45
Income from continuing operations	\$0.28	\$0.24	\$0.29	\$0.45
Income (loss) from discontinued operations	<u> </u>	<u> </u>	0.01	<u> </u>
Net income per share	\$0.28	\$0.24	\$0.30	\$0.45
Diluted:	¢0.27	\$0.24	¢0.20	¢0.45
Income from continuing operations	\$0.27	\$0.24	\$0.28	\$0.45
Income (loss) from discontinued operations	 \$0.27	<u> </u>	0.01	<u> </u>
Net income per share	\$0.27	\$0.24	\$0.29	\$0.45

Weighted average common shares outstanding:

	 Č				
Basic		127,362	126,921	127,281	126,862
Diluted		129,384	128,222	129,119	128,101

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Laredo Petroleum Holdings, Inc. Consolidated statement of stockholders' equity (in thousands) (Unaudited)

Shares         Amount         capital         Shares         Amount         Total           Balance, December 31, 2012         128,298         \$1,283         \$961,424         8         \$(4)         \$(130,980)         \$831,723           Restricted stock awards         1,306         13         (13)         —         —         —         —           Restricted stock forfeitures         (138)         (2)         )         2         —         —         —         —           Vested restricted stock         —         —         —         50         (919)         )         —         (919)         )           withholding         Retirement of treasury stock         (50)         )         —         (919)         )         919         —         —           Stock-based compensation         —         —         7,680         —         —         —         7,680           Net income         —         —         —         —         —         —         37,221         37,221           Balance, June 30, 2013         129,416         \$1,294         \$968,174         8         \$(4)         ) \$(93,759)         ) \$875,705		Common	Stock	Additional paid-in	Treasury S (at cost)	Stock	Accumulated	I
Restricted stock awards 1,306 13 (13 ) — — — — — — — — — — — — — — — — — —		Shares	Amount	capital	Shares	Amount	deficit	Total
Restricted stock forfeitures (138 ) (2 ) 2 — — — — — — — Vested restricted stock exchanged for tax — — — 50 (919 ) — (919 ) withholding Retirement of treasury stock (50 ) — (919 ) (50 ) 919 — — — Stock-based compensation — — 7,680 — — — 7,680 Net income — — — — 37,221 37,221	Balance, December 31, 2012	128,298	\$1,283	\$961,424	8	\$(4	) \$(130,980 )	\$831,723
Vested restricted stock exchanged for tax — — — 50 (919 ) — (919 ) withholding Retirement of treasury stock (50 ) — (919 ) (50 ) 919 — — — Stock-based compensation — — 7,680 — — — 7,680 Net income — — — — 37,221 37,221	Restricted stock awards	1,306	13	(13)	_			_
exchanged for tax — — — 50 (919 ) — (919 ) withholding  Retirement of treasury stock (50 ) — (919 ) (50 ) 919 — — — Stock-based compensation — — 7,680 — — — 7,680  Net income — — — — 37,221 37,221	Restricted stock forfeitures	(138	) (2	) 2	_			
withholding         Retirement of treasury stock       (50	Vested restricted stock							
Retirement of treasury stock       (50       ) —       (919       ) (50       ) 919       —       —         Stock-based compensation       —       —       7,680       —       —       —       7,680         Net income       —       —       —       —       37,221       37,221	exchanged for tax	_	_		50	(919	) —	(919)
Stock-based compensation       —       —       7,680       —       —       —       7,680         Net income       —       —       —       —       37,221       37,221	withholding							
Net income — — — — — 37,221 37,221	Retirement of treasury stock	(50	) —	(919)	(50	) 919		
	Stock-based compensation			7,680				7,680
Balance, June 30, 2013 129,416 \$1,294 \$968,174 8 \$(4) \$(93,759) \$875,705	Net income			_	_		37,221	37,221
	Balance, June 30, 2013	129,416	\$1,294	\$968,174	8	\$(4	) \$(93,759 )	\$875,705

The accompanying notes are an integral part of this unaudited consolidated financial statement.

Laredo Petroleum Holdings, Inc. Consolidated statements of cash flows (in thousands) (Unaudited)

(Chadaled)			
	Six months ended	June 30,	
	2013	2012	
Cash flows from operating activities:			
Net income	\$37,221	\$57,210	
Adjustments to reconcile net income to net cash provided by operating activities	• •		
Deferred income tax expense	21,601	32,181	
Depreciation, depletion and amortization	131,364	112,220	
Non-cash stock-based compensation	7,680	4,835	
Accretion of asset retirement obligations	804	556	
Unrealized gain on derivative financial instruments, net	(2,449)	(16,929	)
Premiums paid for derivative financial instruments	(5,249)	(2,927	)
Amortization of premiums paid for derivative financial instruments	282	319	
Amortization of deferred loan costs	2,627	2,268	
Other	74	(81	)
(Increase) decrease in accounts receivable	(6,591)	2,303	
(Increase) decrease in other current assets	(894)	(3,075	)
Increase (decrease) in accounts payable	(16,568)	3,304	
Increase (decrease) in undistributed revenues and royalties	4,327	4,721	
Increase (decrease) in accrued compensation and benefits	•	(3,060	)
Increase (decrease) in other accrued liabilities	1,777	4,828	
Increase (decrease) in other noncurrent liabilities	422	89	
Increase (decrease) in fair value of performance unit awards	2,155	1,028	
Net cash provided by operating activities	178,290	199,790	
Cash flows from investing activities:	,	,	
Capital expenditures:			
Investment in equity method investee	(3,287)		
Oil and natural gas properties		(473,846	)
Pipeline and gas gathering assets	(8,302)	(7,031	)
Other fixed assets		(4,988	)
Proceeds from other fixed asset disposals	<del>_</del>	34	
Net cash used in investing activities	(396,293)	(485,831	)
Cash flows from financing activities:	,	,	
Borrowings on senior secured credit facility	230,000	195,000	
Payments on senior secured credit facility		(280,000	)
Issuance of 2022 Notes	_	500,000	
Purchase of treasury stock	(919)	_	
Payments for loan costs	(714)	(10,476	)
Net cash provided by financing activities	228,367	404,524	
Net increase in cash and cash equivalents	10,364	118,483	
Cash and cash equivalents, beginning of period	33,224	28,002	
Cash and cash equivalents, end of period	\$43,588	\$146,485	
Supplemental disclosure of cash flow information:	+ 10,000	7 - 10,100	
Cash paid for interest, net of \$212 and \$505, respectively, of capitalized interest	\$48.348	\$27,956	
Supplemental disclosure of non-cash investing and financing activities:	÷ .0,0 .0	+ <del>-                                   </del>	
Restricted deposits on pending sale	\$44,000	<b>\$</b> —	
2. Continue deposite on penants out	Ψ 11,000	Ψ	

Change in accrued capital expenditures	\$(33,892	) \$1,624
Capitalized asset retirement cost	\$1,262	\$2,270

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## A—Organization

Laredo Petroleum Holdings, Inc. ("Laredo Holdings"), together with its subsidiaries, is an independent energy company focused on the exploration, development and acquisition of oil and natural gas properties in the Permian Basin in West Texas and, until August 1, 2013, also the Mid-Continent regions of the United States. Laredo Holdings was incorporated pursuant to the laws of the State of Delaware on August 12, 2011. Laredo Holdings was formed for purposes of a Corporate Reorganization (defined below) and initial public offering of its common stock (the "IPO"). On December 19, 2011, Laredo Petroleum, LLC, a Delaware limited liability company, was merged with and into Laredo Holdings, with Laredo Holdings surviving the merger (the "Corporate Reorganization"). As a holding company, Laredo Holdings' management operations are conducted through its wholly-owned subsidiary, Laredo Petroleum, Inc. ("Laredo"), a Delaware corporation, and Laredo's subsidiaries, Laredo Petroleum Texas, LLC ("Laredo Texas"), a Texas limited liability company, Laredo Gas Services, LLC ("Laredo Gas"), a Delaware limited liability company, and Laredo Petroleum—Dallas, Inc. ("Laredo Dallas"), a Delaware corporation. In these notes, the "Company" refers to Laredo Holdings, Laredo and its subsidiaries collectively.

B—Basis of presentation and significant accounting policies

# 1. Basis of presentation

The accompanying unaudited consolidated financial statements were derived from the historical accounting records of the Company and reflect the historical financial position, results of operations and cash flows for the periods described herein. The Company uses the equity method of accounting to record its net interests when the Company holds 20% to 50% of the voting rights and/or has the ability to exercise significant influence but does not control the entity. Under the equity method, the Company's proportionate share of net income (loss) is included in the unaudited consolidated statements of operations. See Note K for additional discussion of the Company's equity method investment. The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). All material intercompany transactions and account balances have been eliminated in the consolidation of accounts. The Company operates oil and natural gas properties as one business segment, which explores for, develops and produces oil and natural gas. The accompanying consolidated financial statements have not been audited by the Company's independent registered public accounting firm, except that the consolidated balance sheet at December 31, 2012 is derived from audited consolidated financial statements. In the opinion of management, the accompanying unaudited consolidated financial statements reflect all necessary adjustments to present fairly the Company's financial position as of June 30, 2013, the results of operations and cash flows for the three and six months ended June 30, 2013 and 2012. The Company has reclassified certain prior period amounts in these unaudited consolidated financial statements as discontinued operations and assets classified as held for sale. See Notes B.3 and B.5 for additional discussion of these reclassifications.

Certain disclosures have been condensed or omitted from these unaudited consolidated financial statements. Accordingly, these unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in Laredo Holdings' Annual Report on Form 10-K for the year ended December 31, 2012 (the "2012 Annual Report").

2. Use of estimates in the preparation of interim unaudited consolidated financial statements. The preparation of the accompanying unaudited consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions about future events. These estimates and the underlying assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although management believes these estimates are reasonable, actual results could differ from these estimates. The interim results reflected in the unaudited consolidated financial statements are not necessarily indicative of the results that may be expected for other interim periods or for the full year.

Significant estimates include, but are not limited to, estimates of the Company's reserves of oil and natural gas, future cash flows from oil and natural gas properties, depreciation, depletion and amortization, asset retirement obligations,

stock-based compensation, deferred income taxes and fair values of commodity derivatives, interest rate derivatives and commodity deferred premiums. As fair value is a market-based measurement, it is determined based on the assumptions that market participants would use. These estimates and assumptions are based on management's best judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment. Such estimates and assumptions are adjusted when facts and circumstances dictate. Illiquid credit markets and

volatile equity and energy markets have combined to increase the uncertainty inherent in such estimates and assumptions. Management believes its estimates and assumptions to be reasonable under the circumstances. As future events and their effects cannot be determined with precision, actual values and results could differ from these estimates. Any changes in estimates resulting from future changes in the economic environment will be reflected in the financial statements in future periods.

## 3. Reclassifications

Certain amounts in the accompanying consolidated financial statements have been reclassified to conform to the 2013 presentation. These reclassifications had no impact to previously reported net income or losses, total stockholders' equity or cash flows.

## 4. Restricted deposits

Restricted deposits represent deposits received on pending sales of oil and natural gas properties. Amounts were considered restricted until the transactions closed. In May and June 2013, the Company entered into agreements to sell its oil and natural gas properties and other related assets in the Anadarko Basin and received \$44.0 million in escrow deposits from the buyers. As of June 30, 2013 these deposits were included in current assets and current liabilities in the accompanying consolidated balance sheets. See Note B.5 and Note N for further discussion of the Anadarko Basin Sale (defined below).

# 5. Discontinued operations

During the three months ended June 30, 2013, the Company entered into agreements to sell its oil and natural gas properties, associated pipeline assets and various other associated property and equipment in the Anadarko Granite Wash, Central Texas Panhandle and the Eastern Anadarko Basin (the "Anadarko Basin Sale") for \$438.0 million, subject to closing adjustments. As of June 30, 2013, the Company had received \$44.0 million in escrow deposits associated with the Anadarko Basin Sale. These deposits are included as restricted deposits in the accompanying consolidated balance sheets at June 30, 2013. The Anadarko Basin Sale closed in the third quarter of 2013. See Note N for additional information regarding the closing of the Anadarko Basin Sale. Effective at closing, the operations and cash flows of these properties were eliminated from the ongoing operations of the Company and the Company does not have continuing involvement in the operations of these properties. The oil and natural gas properties that are a component of the Anadarko Basin Sale are not presented as held for sale nor are their results of operations presented as discontinued operations pursuant to the rules governing full cost accounting for oil and gas properties. The associated pipeline assets and various other associated property and equipment qualified as held for sale as of June 30, 2013. The results of operations of the associated pipeline assets and various other associated property and equipment are presented as results of discontinued operations, net of tax in these unaudited consolidated financial statements. Accordingly, the Company has reclassified the financial results and the related notes for all prior periods presented to reflect these operations as discontinued. Unless otherwise indicated, the information in these notes relate to the Company's continuing operations.

A summary of the assets and liabilities held for sale on the Company's consolidated balance sheets for the periods presented is detailed below:

(in thousands)	June 30, 2013	December 31, 2012
Accounts receivable, net	\$579	\$416
Deferred income taxes	_	_
Other current assets	_	_
Total current assets held for sale	579	416
Pipeline and gas gathering assets, net of accumulated depreciation	44,437	43,524
Other fixed assets, net of accumulated depreciation	1,261	1,288
Total property and equipment held for sale, net of accumulated depreciation	45,698	44,812
Other assets, net	389	4,480
Total noncurrent assets held for sale	389	4,480

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Accounts payable	726	1,112
Undistributed revenue and royalties	5,377	4,077
Other current liabilities	9	707
Total current liabilities held for sale	6,112	5,896
Asset retirement obligations	7,866	7,510
Other noncurrent liabilities	1,550	1,040
Total noncurrent liabilities held for sale	\$9,416	\$8,550

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The following represents operating results from discontinued operations for the periods presented:

	Three months ended		Six mont	hs ended June
	June 30,		30,	
(in thousands)	2013	2012	2013	2012
Revenues:				
Natural gas transportation and treating	\$1,478	\$909	\$3,310	\$2,245
Total revenues from discontinued operations	1,478	909	3,310	2,245
Cost and expenses:				
Natural gas transportation and treating	433	377	969	634
Drilling and production	236	64	480	285
Depreciation, depletion and amortization	_	634	627	1,248
Total costs and expenses from discontinued operations	669	1,075	2,076	2,167
Income (loss) from discontinued operations before income tax	809	(166	) 1,234	78
Income tax (expense) benefit	(291	) 60	(444	) (28
Income (loss) from discontinued operations	\$518	\$(106	) \$790	\$50

# 6. Treasury stock

The Company acquires treasury stock, which is recorded at cost, to satisfy tax withholding obligations for Laredo's employees that arise upon the lapse of restrictions on restricted stock or for other reasons. Upon acquisition, this treasury stock is retired.

## 7. Accounts receivable

The Company sells oil and natural gas to various customers and participates with other parties in the drilling, completion and operation of oil and natural gas wells. Joint interest and oil and natural gas sales receivables related to these operations are generally unsecured. Accounts receivable for joint interest billings are recorded as amounts billed to customers less an allowance for doubtful accounts.

Amounts are considered past due after 30 days. The Company determines joint interest operations accounts receivable allowances based on management's assessment of the creditworthiness of the joint interest owners. Additionally, as the operator in the majority of its wells, the Company has the ability to realize the receivables through netting of anticipated future production revenues. The Company maintains an allowance for doubtful accounts for estimated losses inherent in its accounts receivable portfolio. In establishing the required allowance, management considers historical losses, current receivables aging, and existing industry and economic data. The Company reviews its allowance for doubtful accounts quarterly. Past due balances greater than 90 days and over a specified amount are reviewed individually for collectability. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is remote.

Accounts receivable consist of the following components for the periods presented:

(in thousands)	June 30, 2013	December 31, 2012
Oil and natural gas sales	\$58,536	\$48,418
Joint operations, net <sup>(1)</sup>	30,088	30,925
Other	1,228	4,081
Total	\$89,852	\$83,424

Accounts receivable for joint operations are presented net of an allowance for doubtful accounts of approximately \$0.1 million at each of June 30, 2013 and December 31, 2012.

### 8. Derivative financial instruments

The Company uses derivative financial instruments to reduce exposure to fluctuations in the prices of oil and natural gas. By removing a significant portion of the price volatility associated with future production, the Company expects to mitigate, but not eliminate, the potential effects of variability in cash flows from operations due to fluctuations in commodity prices. These transactions are primarily in the form of collars, swaps, puts and basis swaps. In addition,

the Company enters into derivative contracts in the form of interest rate derivatives to minimize the effects of fluctuations in interest rates.

Laredo Petroleum Holdings, Inc. Condensed notes to the consolidated financial statements (Unaudited)

Derivative instruments are recorded at fair value and are included on the unaudited consolidated balance sheets as assets or liabilities. The Company netted the fair value of derivative instruments by counterparty in the accompanying unaudited consolidated balance sheets where the right of offset exists. The Company determines the fair value of its derivative financial instruments utilizing pricing models for significantly similar instruments. Inputs to the pricing models include publicly available prices and forward price curves generated from a compilation of data gathered from third parties.

The Company's derivatives were not designated as hedges for accounting purposes for any of the periods presented. Accordingly, the changes in fair value are recognized in the unaudited consolidated statements of operations in the period of change. Realized and unrealized gains and losses on derivatives are included in cash flows from operating activities (see Note F).

# 9. Property and equipment

The following table sets forth the Company's property and equipment for the periods presented:

(in thousands)	June 30, 2013	December 31, 2012
Proved oil and natural gas properties	\$3,350,367	\$ 2,993,266
Less accumulated depletion and impairment	1,249,404	1,121,274
Proved oil and natural gas properties, net	2,100,963	1,871,992
Unproved properties not being amortized	146,505	159,946
Pipeline and gas gathering assets	29,871	23,065
Less accumulated depreciation	1,915	1,297
Pipeline and gas gathering assets, net	27,956	21,768
Other fixed assets	31,921	23,669
Less accumulated depreciation and amortization	10,199	8,296
Other fixed assets, net	21,722	15,373
Total property and equipment held for sale, net	45,698	44,812
Total property and equipment, net	\$2,342,844	\$2,113,891

For the three months ended June 30, 2013 and 2012, depletion expense was \$20.08 per barrel of oil equivalent ("BOE") and \$20.70 per BOE, respectively. For the six months ended June 30, 2013 and 2012, depletion expense was \$20.16 per BOE and \$20.20 per BOE, respectively.

# 10. Deferred loan costs

Loan origination fees, which are stated at cost, net of amortization, are amortized over the life of the respective debt agreements utilizing the effective interest and straight-line methods. The Company capitalized \$0.7 million and \$10.5 million of deferred loan costs in the six months ended June 30, 2013 and 2012, respectively. The Company had total deferred loan costs of \$27.5 million and \$29.4 million, net of accumulated amortization of \$11.9 million and \$9.2 million, as of June 30, 2013 and December 31, 2012, respectively.

Future amortization expense of deferred loan costs as of June 30, 2013 is as follows:

## (in thousands)

(	
Remaining 2013	\$2,718
2014	5,479
2015	5,540
2016	4,126
2017	2,724
Thereafter	6,943

Total \$27,530

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements

(Unaudited)

#### 11. Other current liabilities

Other current liabilities consist of the following components for the periods presented:

(in thousands)	June 30, 2013	December 31, 2012
Lease operating expense payable	\$11,116	\$9,766
Production taxes payable	2,701	2,121
Prepaid drilling liability	1,113	2,916
Current portion of asset retirement obligations	346	380
Other accrued liabilities	3,480	2,080
Total other current liabilities	\$18,756	\$ 17,263

# 12. Asset retirement obligations

Asset retirement obligations associated with the retirement of tangible long-lived assets are recognized as a liability in the period in which they are incurred and become determinable. The associated asset retirement costs are part of the carrying amount of the long-lived asset. Subsequently, the asset retirement cost included in the carrying amount of the related long-lived asset is charged to expense through the depletion of the asset. Changes in the liability due to the passage of time are recognized as an increase in the carrying amount of the liability and as corresponding accretion expense. See Note G for fair value disclosures related to the Company's asset retirement obligations.

The Company is obligated by contractual and regulatory requirements to remove certain pipeline and gas gathering assets and perform other remediation of the sites where such pipeline and gas gathering assets are located upon the retirement of those assets. However, the fair value of the asset retirement obligation cannot currently be reasonably estimated because the settlement dates are indeterminate. The Company will record an asset retirement obligation for pipeline and gas gathering assets in the periods in which settlement dates are reasonably determinable.

The following reconciles the Company's asset retirement obligations liability for continuing and discontinued operations for the periods presented:

(in thousands)	Six months ended June 30, 2013	Year ended December 31, 2012
Liability at beginning of period	\$21,505	\$13,074
Liabilities added due to acquisitions, drilling and other	1,261	4,233
Accretion expense	804	1,200
Liabilities settled upon plugging and abandonment	(66 )	(148)
Revision of estimates	_	3,146
Liability at end of period	\$23,504	\$21,505

#### 13. Fair value measurements

The carrying amounts reported in the unaudited consolidated balance sheets for cash and cash equivalents, accounts receivable, prepaid expenses, accounts payable, undistributed revenue and royalties and other accrued liabilities approximate their fair values. See Note C for fair value disclosures related to the Company's debt obligations. The Company carries its derivative financial instruments at fair value. See Note F and Note G for details regarding the fair value of the Company's derivative financial instruments.

# 14. Compensation awards

For stock-based compensation awards, compensation expense is recognized in "General and administrative" in the Company's unaudited consolidated statements of operations over the awards' vesting periods based on their grant date fair value. The Company utilizes the closing stock price on the date of grant to determine the fair value of service vesting restricted stock awards and a Black-Scholes pricing model to determine the fair values of service vesting restricted stock option awards. The Company utilizes a Monte Carlo simulation prepared by an independent third party to determine the fair value of the performance unit awards. See Note D for further discussion of the restricted stock awards, restricted stock option awards and performance unit awards.

Laredo Petroleum Holdings, Inc. Condensed notes to the consolidated financial statements (Unaudited)

## 15. Impairment of long-lived assets

Impairment losses are recorded on property and equipment used in operations and other long-lived assets when indicators of impairment are present and the undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount. Impairment is measured based on the excess of the carrying amount over the fair value of the assets. The Company did not record any impairment to property and equipment used in operations or other long-lived assets for the three or six months ended June 30, 2013 and 2012.

## 16. Environmental

The Company is subject to extensive federal, state and local environmental laws and regulations. These laws, among other things, regulate the discharge of materials into the environment and may require the Company to remove or mitigate the environmental effects of the disposal or release of petroleum or chemical substances at various sites. Environmental expenditures are expensed in the period in which they occur. Expenditures that relate to an existing condition caused by past operations and that have no future economic benefits are expensed in the period in which they occur. Liabilities for expenditures of a non-capital nature are recorded when environmental assessment or remediation is probable and the costs can be reasonably estimated. Such liabilities are generally undiscounted unless the timing of cash payments is fixed and readily determinable. Management believes no materially significant liabilities of this nature existed as of June 30, 2013 or December 31, 2012.

# 17. Related party

The Company has a gas gathering and processing arrangement with affiliates of Targa Resources, Inc. ("Targa"). Warburg Pincus Private Equity IX, L.P., a majority stockholder of Laredo Holdings, and other affiliates of Warburg Pincus LLC, hold investment interests in Targa. One of Laredo Holdings' directors is on the board of directors of affiliates of Targa.

The following table summarizes the net oil and natural gas sales (oil and natural gas sales less production taxes) received from the Company's related party, which are included in the unaudited consolidated statements of operations for the periods presented:

	Three months ended June 30,		Six months ended June 30,		
			Six months ended fune 30		
(in thousands)	2013	2012	2013	2012	
Net oil and natural gas sales	\$20,178	\$18,350	\$37,788	\$37,740	

The following table summarizes the related-party amounts included in oil and natural gas sales receivable in the unaudited consolidated balance sheets for the periods presented:

(in thousands)	June 30, 2013	December 31, 2012
Oil and natural gas sales receivable	\$6,332	\$6,244

## C—Debt

# 1. Interest expense

The following amounts have been incurred and charged to interest expense for the periods presented:

	30,	iths ended June	Six months	ended June 30,
(in thousands)	2013	2012	2013	2012
Cash payments for interest	\$20,816	\$1,356	\$48,560	\$28,461
Amortization of deferred loan costs and other adjustments	1,320	1,240	2,624	2,321
Change in accrued interest	3,924	19,204	320	6,081
Interest costs incurred	26,060	21,800	51,504	36,863
Less capitalized interest	(117	) (126	(212	) (505 )
Total interest expense	\$25,943	\$21,674	\$51,292	\$36,358

#### 2. 2022 Notes

On April 27, 2012, Laredo completed an offering of \$500.0 million in aggregate principal amount of 7 3/8% senior unsecured notes due 2022 (the "2022 Notes"). The 2022 Notes will mature on May 1, 2022 and bear an interest rate of 7 3/8% per annum, payable semi-annually, in cash in arrears on May 1 and November 1 of each year, commencing November 1, 2012. The 2022 Notes are fully and unconditionally guaranteed, jointly and severally on a senior unsecured basis by Laredo Holdings and its subsidiaries, with the exception of Laredo (collectively, the "Guarantors"). 3. 2019 Notes

On January 20, 2011, Laredo completed an offering of \$350.0 million 9 1/2% senior unsecured notes due 2019 (the "January Notes") and on October 19, 2011, Laredo completed an offering of an additional \$200.0 million 9 1/2% senior unsecured notes due 2019 (the "October 2011 Notes" and together with the January Notes, the "2019 Notes"). The 2019 Notes will mature on February 15, 2019 and bear an interest rate of 9 1/2% per annum, payable semi-annually, in cash in arrears on February 15 and August 15 of each year. The 2019 Notes are fully and unconditionally guaranteed, jointly and severally on a senior unsecured basis by the Guarantors.

## 4. Senior secured credit facility

As of June 30, 2013, Laredo's Third Amended and Restated Credit Agreement (as amended, the "Senior Secured Credit Facility"), which matures on July 1, 2016, had a borrowing base of \$1.0 billion with \$395.0 million outstanding and was subject to an interest rate of 2.25%. It contains both financial and non-financial covenants, all of which the Company was in compliance with as of June 30, 2013. Additionally, the Senior Secured Credit Facility provides for the issuance of letters of credit, limited to the lesser of total capacity or \$20.0 million. At the closing of the Anadarko Basin Sale on August 1, 2013, the borrowing base on the Senior Secured Credit Facility was reduced to \$825.0 million and the Company used the net proceeds from the sale to pay off its outstanding balance. On August 7, 2013, there were no amounts outstanding on the Senior Secured Credit Facility. See Note N for additional information.

### 5. Fair value of debt

The Company has not elected to account for its debt instruments at fair value. The following table presents the carrying amount and fair value of the Company's debt instruments for the periods presented:

	June 30, 2013		December 31,	2012
(in thousands)	Carrying	Fair	Carrying	Fair
(III tilousalius)	value	value	value	value
2019 Notes <sup>(1)</sup>	\$551,651	\$605,000	\$551,760	\$616,000
2022 Notes	500,000	530,000	500,000	541,250
Senior Secured Credit Facility	395,000	395,296	165,000	165,098
Total value of debt	\$1,446,651	\$1,530,296	\$1,216,760	\$1,322,348

The carrying value of the 2019 Notes includes the October 2011 Notes unamortized bond premium of approximately \$1.7 million and \$1.8 million as of June 30, 2013 and December 31, 2012, respectively.

As of June 30, 2013 and December 31, 2012, the fair value of the debt outstanding on the 2019 Notes and the 2022 Notes was determined using the June 30, 2013 and December 31, 2012 quoted market price (Level 1), respectively, and the fair value of the outstanding debt as of June 30, 2013 and December 31, 2012 on the Senior Secured Credit Facility was estimated utilizing pricing models for similar instruments (Level 2). See Note G for information about fair value hierarchy levels.

## D—Employee compensation

In connection with the IPO, the Board of Directors of Laredo Holdings and its stockholders approved a Long-Term Incentive Plan (the "LTIP"), which provides for the granting of incentive awards in the form of restricted stock awards, stock options and other awards. The LTIP provides for the issuance of 10.0 million shares.

The Company recognizes the fair value of stock-based payments to employees and directors as a charge against earnings. The Company recognizes stock-based compensation expense over the requisite service period. Stock-based compensation is included in "General and administrative" in the unaudited consolidated statements of operations.

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements (Unaudited)

### 1. Restricted stock awards

All restricted stock awards are treated as issued and outstanding in the accompanying unaudited consolidated financial statements. If an employee terminates employment prior to the restriction lapse date, the awarded shares are forfeited and canceled and are no longer considered issued and outstanding. Restricted stock awards converted in the Corporate Reorganization vested 20% at the grant date and then vest 20% annually thereafter. The restricted stock awards granted under the LTIP to management and employees generally vest 33%, 33% and 34% per year beginning on the first anniversary date of the grant. Restricted stock awards granted to non-employee directors vest fully on the anniversary date of the grant.

The following table reflects the outstanding restricted stock awards for the six months ended June 30, 2013:

	Restricted	Weighted average
(in thousands, except for weighted average grant date fair values)	stock	grant date
	awards	fair value
Outstanding at December 31, 2012	1,195	\$ 15.06
Granted	1,306	\$ 17.44
Forfeited	(138	) \$ 15.34
Vested <sup>(1)</sup>	(365	) \$ 16.19
Outstanding at June 30, 2013	1,998	\$ 16.39

<sup>(1)</sup> The vesting of certain restricted stock grants could result in state and federal income tax expense or benefits related to the difference between the market price of the common stock at the date of vesting and the date of grant. The Company recognized income tax expense of \$0.1 million and \$0.4 million during the three and six months ended June 30, 2013, respectively, related to restricted stock, which were recorded as adjustments to deferred income taxes. There were no comparable amounts recorded in the three or six months ended June 30, 2012.

## 2. Restricted stock option awards

Restricted stock options granted under the LTIP vest and are exercisable in four equal installments on each of the first four anniversaries of the date of the grant. The following table reflects the stock option award activity for the six months ended June 30, 2013:

(in thousands, except for weighted average exercise price and contractual term)	Restricted stock option awards	Weighted avenuexercise price (per option)	contractual term
Outstanding at December 31, 2012	459	\$ 24.11	(years) 9.1
Granted	1,019	\$ 17.34	9.6
Expired or canceled	,	\$ 24.11	8.6
Forfeited	(87)	\$ 20.21	_
Outstanding at June 30, 2013	1,383	\$ 19.37	9.3
Vested and exercisable at end of period	106	\$ 24.11	8.6

The Company used the Black-Scholes option pricing model to determine the fair value of restricted stock options and is recognizing the associated expense on a straight-line basis over the four-year requisite service period of the awards. Determining the fair value of equity-based awards requires judgment, including estimating the expected term that stock options will be outstanding prior to exercise and the associated volatility.

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements

(Unaudited)

The assumptions used to estimate the fair value of restricted stock options granted on February 15, 2013 are as follows:

Risk-free interest rate <sup>(1)</sup>	1.19	%
Expected option life <sup>(2)</sup>	6.3 years	
Expected volatility <sup>(3)</sup>	58.89	%
Fair value per option	\$9.67	

<sup>(1)</sup> U.S. Treasury yields as of the grant date were utilized for the risk-free interest rate assumption, matching the treasury yield terms to the expected life of the option.

## 3. Performance unit awards

The performance unit awards issued to management are subject to a combination of market and service vesting criteria. A Monte Carlo simulation prepared by an independent third party is utilized in order to determine the fair value of these awards at the date of grant and to re-measure the fair value at the end of each reporting period until settlement. Due to the relatively short trading history of the Company's stock, the volatility criteria utilized in the Monte Carlo simulation is based on the volatilities of a group of peer companies that have been determined to be most representative of the Company's expected volatility. These awards are accounted for as liability awards as they will be settled in cash at the end of the requisite service period based on the achievement of certain performance criteria. The liability and related compensation expense for each period for these awards is recognized by dividing the fair value of the total liability by the requisite service period and recording the pro rata share for the period for which service has already been provided. As there are inherent uncertainties related to the factors and the Company's judgment in applying them to the fair value determinations, there is risk that the recorded performance unit compensation may not accurately reflect the amount ultimately earned by the members of management.

Compensation expense for these awards amounted to \$2.1 million and \$0.5 million in the three months ended June 30, 2013 and 2012, respectively, and \$2.2 million and \$1.0 million in the six months ended June 30, 2013 and 2012, respectively, and is recognized in "General and administrative" in the Company's unaudited consolidated statements of operations, and the corresponding liability is included in "Other noncurrent liabilities" in the June 30, 2013 and December 31, 2012 unaudited consolidated balance sheets.

## 4. Defined contribution plan

The Company sponsors a 401(k) defined contribution plan for the benefit of substantially all employees at the date of hire. The plan allows eligible employees to make pre-tax and after-tax contributions up to 100% of their annual compensation, not to exceed annual limits established by the federal government. The Company makes matching contributions of up to 6% of an employee's compensation and may make additional discretionary contributions for eligible employees. Employees are 100% vested in the employer contributions upon receipt.

The following table presents total employer contributions to the plans for the periods presented:

	Three months ended June 30,		Civ months and ad June 20		
			Six months ended June 30,		
(in thousands)	2013	2012	2013	2012	
Contributions	\$422	\$325	\$881	\$642	

E—Income taxes

The Company uses an asset and liability approach for financial accounting and for reporting income tax. Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes.

<sup>(2)</sup> As the Company has no historical exercise history, expected option life assumptions were developed using the simplified method.

<sup>(3)</sup> The Company utilized a peer historical look-back, which was weighted with the Company's own volatility since the IPO, in order to develop the expected volatility.

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements

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The Company is subject to corporate income taxes and the Texas margin tax. Income tax expense attributable to income from continuing operations for the periods presented consisted of the following:

mediae from continuing operations for the periods	•			•		1.1 20	
	Three month		e 30,	Six months	ende		
(in thousands)	2013	2012		2013		2012	
Current taxes:							
Federal	\$—	<b>\$</b> —		\$—		<b>\$</b> —	
State						_	
Deferred taxes:							
Federal	(19,212	) (17,114	)	(20,290	)	(30,819	)
State	(835	) (370	)	(867	)	(1,334	)
Income tax expense	\$(20,047	) \$(17,48	34 )	\$(21,157		\$(32,153	)
The following presents the comprehensive provision		, , ,			,	+ (= =,===	,
The rone wing presents the comprehensive provision	Three month		_	Six months	ende	ed June 30	
(in thousands)	2013	2012	<b>c</b> 50,	2013	CIIG	2012	
Comprehensive provision for income taxes	2013	2012		2013		2012	
allocable to:							
	\$(20,047	\ \$(17.40	24	¢(21 157	`	\$(32,153	`
Continuing operations	(291)	) \$(17,48 ) 60	)4	\$(21,157) (444)		(28	)
Discontinued operations	•	,	14	*		*	)
Comprehensive provision for income taxes	\$(20,338	) \$(17,42		\$(21,601		\$(32,181	)
Income tax expense attributable to income from co							
computed by applying the applicable federal incom		_		-		_	g:
	Three month		e 30,	Six months	ende	-	
(in thousands)	2013	2012		2013		2012	
Income tax expense computed by applying the	\$(18,816	) \$(16,51	2	\$(19,580	)	\$(30,366	)
statutory rate	φ(10,010	) φ(10,51		φ(1),500	,	Ψ(30,300	,
State income tax, net of federal tax benefit and	(551	) (1,400	)	(572	)	(1,897	)
increase in valuation allowance	(331	) (1,400	,	(372	,	(1,0)//	,
Non-deductible stock-based compensation	(164	) (275	)	(339	)	(655	)
Stock-based compensation tax deficiency	(120	) —		(411	)		
Change in deferred tax valuation allowance	(20	) (1	)	(29	)	(2	)
Other items	(376	) 704		(226	)	767	
Income tax expense	\$(20,047	) \$(17,48	34 )	\$(21,157	)	\$(32,153	)
			,		,		
Significant components of the Company's deferred	tax assets for	the periods i	presente	d are as follo	ows:		
(in thousands)		p ,	•	0, 2013		cember 31, 2	2012
Derivative financial instruments			\$4,403	•		,108	.012
Oil and natural gas properties and equipment			(226,1)			5,823	)
Net operating loss carry-forward			252,17	•		2,017	,
Accrued bonus			2,722	3	3,5		
Stock-based compensation			3,957		2,9		
Other			4,061		2,9		
Gross deferred tax asset			41,124			695	`
Valuation allowance			(96	·	(66		)
Net deferred tax asset			\$41,02	28	\$62	2,629	

Laredo Petroleum Holdings, Inc. Condensed notes to the consolidated financial statements (Unaudited)

Net deferred tax assets and liabilities were classified in the unaudited consolidated balance sheets as follows for the periods presented:

(in thousands)June 30, 2013December 31, 2012Deferred tax asset\$41,028\$62,629Deferred tax liability——Net deferred tax assets\$41,028\$62,629

The Company had federal net operating loss carry-forwards totaling approximately \$716.4 million and state of Oklahoma net operating loss carry-forwards totaling approximately \$230.1 million as of June 30, 2013. These carry-forwards begin expiring in 2026. As of June 30, 2013, the Company believes the federal and state of Oklahoma net operating loss carry-forwards are fully realizable. The Company considered all available evidence, both positive and negative, in determining whether, based on the weight of that evidence, a valuation allowance was needed. Such consideration included estimated future projected earnings based on existing reserves and projected future cash flows from its oil and natural gas reserves (including the timing of those cash flows), the reversal of deferred tax liabilities recorded as of June 30, 2013 and the Company's ability to capitalize intangible drilling costs, rather than expensing these costs, in order to prevent an operating loss carry-forward from expiring unused.

The Company maintains a valuation allowance to reduce certain deferred tax assets to amounts that are more likely than not to be realized. As of June 30, 2013, a full valuation allowance of \$0.1 million was recorded against the deferred tax asset related to the Company's charitable contribution carry-forward of \$0.3 million.

In evaluating its current tax positions in order to identify any material uncertain tax positions, the Company developed a policy for identifying uncertain tax positions that considers support for each position, industry standard, tax return disclosure and schedule, and the significance of each position. The Company had no material adjustments to its unrecognized tax benefits during the three or six months ended June 30, 2013.

The Company and its subsidiaries file a federal corporate income tax return on a consolidated basis. The Company's income tax returns for the years 2009 through 2012 remain open and subject to examination by federal tax authorities and/or the tax authorities in Oklahoma, Texas and Louisiana which are the jurisdictions where the Company has or has had operations. Additionally, the statute of limitations for examination of federal net operating loss carry-overs typically does not begin to run until the year the attribute is utilized in a tax return.

The effective tax rate for the Company's continuing operations for the six months ended June 30, 2013, was 37% as compared to 36% for the corresponding period ended June 30, 2012. GAAP requires the application of the estimated annual effective rate in determining the interim period tax provision unless a rate cannot be reliably estimated, such as when a small change in pre-tax income or loss creates significant variations in the customary relationship between income tax expense or benefit and pre-tax income or loss in interim periods. In such a situation, the interim period tax provision should be based on actual year-to-date results. The estimated annual effective rate used to record the Company's tax provisions, before considering discrete items, for each of the six months ended June 30, 2013 and 2012 was 36%.

The impact of significant discrete items is separately recognized in the quarter in which they occur. During the six months ended June 30, 2013, certain shares related to restricted stock awards vested at times when the Company's stock price was lower than the fair value of those shares at the time of grant. As a result, the income tax deduction related to such shares is less than the expense previously recognized for book purposes. In accordance with GAAP, such shortfalls reduce additional paid-in capital to the extent windfall tax benefits have been previously recognized. However, the Company has not previously recognized any windfall tax benefits. Therefore, the tax impact of these shortfalls totaling \$0.1 million and \$0.4 million for the three and six months ended June 30, 2013, respectively, is included in income tax expense attributable to continuing operations for these periods. There is no comparative amount for the three or six months ended June 30, 2012.

F—Derivative financial instruments

# 1. Commodity derivatives

The Company engages in derivative transactions such as collars, swaps, puts and basis swaps to hedge price risks due to unfavorable changes in oil and natural gas prices related to its oil and natural gas production. As of June 30, 2013, the Company had 49 open derivative contracts with financial institutions which extend from July 2013 to December 2016, none of which were designated as hedges for accounting purposes. The contracts are recorded at fair value on the balance sheet and any

realized and unrealized gains and losses are recognized in current period earnings. See Note N for information regarding the Company's commodity derivative contracts entered into subsequent to June 30, 2013.

Each collar transaction has an established price floor and ceiling. When the settlement price is below the price floor established by these collars, the Company receives an amount from its counterparty equal to the difference between the settlement price and the price floor multiplied by the hedged contract volume. When the settlement price is above the price ceiling established by these collars, the Company pays its counterparty an amount equal to the difference between the settlement price and the price ceiling multiplied by the hedged contract volume.

Each swap transaction has an established fixed price. When the settlement price is above the fixed price, the Company pays its counterparty an amount equal to the difference between the settlement price and the fixed price multiplied by the hedged contract volume. When the settlement price is below the fixed price, the counterparty pays the Company an amount equal to the difference between the settlement price and the fixed price multiplied by the hedged contract volume.

Each put transaction has an established floor price. The Company pays the counterparty a premium in order to enter into the put transaction. When the settlement price is below the floor price, the counterparty pays the Company an amount equal to the difference between the settlement price and the fixed price multiplied by the hedged contract volume. When the settlement price is above the floor price, the put option expires.

Each natural gas basis swap transaction has an established fixed basis differential between the New York Mercantile Exchange ("NYMEX") gas futures and West Texas WAHA ("WAHA") index gas price. When the NYMEX futures settlement price less the fixed basis differential is greater than the actual WAHA price, the difference multiplied by the hedged contract volume is paid to the Company by the counterparty. When the difference between the NYMEX futures settlement price less the fixed basis differential is less than the actual WAHA price, the Company pays the counterparty an amount equal to the difference multiplied by the hedged contract volume.

Each oil basis swap transaction has an established fixed basis differential between the West Texas Intermediate Midland Argus ("Midland") index crude oil price and the West Texas Intermediate Argus ("WTI") index crude oil price. When the WTI price less the fixed basis differential is greater than the actual Midland price, the difference multiplied by the hedged contract volume is paid to the Company by the counterparty. When the WTI price less the fixed basis differential is less than the actual Midland price, the difference multiplied by the hedged contract volume is paid by the Company to the counterparty.

During the six months ended June 30, 2013, the Company entered into additional commodity contracts to hedge a portion of its estimated future production. The following table summarizes information about these additional commodity derivative contracts. Subsequent to June 30, 2013, certain commodity contracts were transferred to a buyer in connection with the Anadarko Basin Sale. See Note N for additional information.

	Aggregate volumes	Swap price	Floor price	Ceiling price	Contract period
Oil (volumes in Bbl):					
Swap	1,377,000	\$98.10	<b>\$</b> —	<b>\$</b> —	March 2013 - December 2013
Basis swap	4,026,000	\$1.00	<b>\$</b> —	<b>\$</b> —	March 2013 - December 2014
Swap	912,500	\$93.65	<b>\$</b> —	<b>\$</b> —	January 2014 - December 2014
Swap	365,000	\$93.68	<b>\$</b> —	<b>\$</b> —	January 2014 - December 2014
Price collar	1,277,500	<b>\$</b> —	\$80.00	\$98.50	January 2015 - December 2015
Price collar	1,281,000	<b>\$</b> —	\$80.00	\$93.00	January 2016 - December 2016
Natural gas (volumes in MMBtu):					
Price collar	2,900,000	<b>\$</b> —	\$3.00	\$4.00	March 2013 - December 2013
Swap	3,338,400	\$4.31	<b>\$</b> —	<b>\$</b> —	June 2013 - December 2013
Swap	3,978,500	\$4.36	\$—	<b>\$</b> —	January 2014 - December 2014

The following table summarizes open positions as of June 30, 2013, and represents, as of such date, derivatives in place through December 2016, on annual production volumes:

	Remaining Year 2013	Year 2014	Year 2015	Year 2016
Oil Positions:				
Puts:				
Hedged volume (Bbl)	540,000	540,000	456,000	
Weighted average price (\$/Bbl)	\$65.00	\$75.00	\$75.00	<b>\$</b> —
Swaps:				
Hedged volume (Bbl)	1,128,000	1,277,500		
Weighted average price (\$/Bbl)	\$97.63	\$93.66	<b>\$</b> —	<b>\$</b> —
Collars:				
Hedged volume (Bbl)	384,000	726,000	1,529,500	1,281,000
Weighted average floor price (\$/Bbl)	\$79.38	\$75.45	\$79.18	\$80.00
Weighted average ceiling price (\$/Bbl)	\$121.67	\$129.09	\$104.51	\$93.00
Basis swaps:				
Hedged volume (Bbl)	1,472,000	2,252,000	_	_
Weighted average price (\$/Bbl)	\$1.40	\$1.04	<b>\$</b> —	<b>\$</b> —
Natural Gas Positions:				
Puts:				
Hedged volume (MMBtu)	3,300,000	_	_	
Weighted average price (\$/MMBtu)	\$4.00	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —
Swaps:				
Hedged volume (MMBtu)	2,870,400	3,978,500	_	
Weighted average price (\$/MMBtu)	\$4.31	\$4.36	<b>\$</b> —	\$—
Collars:				
Hedged volume (MMBtu)	9,820,000	18,120,000	15,480,000	<del></del>
Weighted average floor price (\$/MMBtu)	\$3.35	\$3.38	\$3.00	\$—
Weighted average ceiling price (\$/MMBtu)	\$5.47	\$6.09	\$6.00	<b>\$</b> —
Basis swaps:				
Hedged volume (MMBtu)	600,000	<del></del>		<del></del>
Weighted average price (\$/MMBtu)	\$0.33	\$—	\$—	\$—

### 2. Interest rate derivatives

The Company is exposed to market risk for changes in interest rates related to its Senior Secured Credit Facility. Interest rate derivative agreements are used to manage a portion of the exposure related to changing interest rates by converting floating-rate debt to fixed-rate debt. If the London Interbank Offered Rate ("LIBOR") is lower than the fixed rate in the contract, the Company is required to pay the counterparties the difference, and conversely, the counterparties are required to pay the Company if LIBOR is higher than the fixed rate in the contract. The Company did not designate the interest rate derivatives as cash flow hedges; therefore, the changes in fair value of these instruments are recorded in current earnings.

The following presents the settlement terms of the interest rate derivatives as of June 30, 2013:

(in thousands except rate data)	Year 2013	Expiration date
Notional amount	\$50,000	
Fixed rate	1.11	6 September 13, 2013
Notional amount	\$50,000	_

Cap rate Total	3.00 \$100,000	% September 13, 2013
17		

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements (Unaudited)

## 3. Balance sheet presentation

The Company's oil and natural gas commodity derivatives and interest rate derivatives are presented on a net basis in "Derivative financial instruments" in the unaudited consolidated balance sheets.

The following summarizes the fair value of derivatives outstanding on a gross basis as of:

(in thousands)	June 30, 2013	December 31, 2012
Assets:		
Commodity derivatives:		
Oil derivatives	\$33,368	\$ 16,219
Natural gas derivatives	13,859	17,896
Total assets	\$47,227	\$ 34,115
Liabilities:		
Commodity derivatives:		
Oil derivatives <sup>(1)</sup>	\$31,048	\$21,308
Natural gas derivatives <sup>(2)</sup>	6,559	10,413
Interest rate derivatives	86	277
Total liabilities	\$37,693	\$31,998
Net derivative position	\$9,534	\$2,117

<sup>(1)</sup> The oil derivatives fair value includes a deferred premium liability of \$14.9 million and \$18.3 million as of June 30, 2013 and December 31, 2012, respectively.

By using derivative instruments to economically hedge exposures to changes in commodity prices and interest rates, the Company exposes itself to credit risk and market risk. Credit risk is the failure of the counterparty to perform under the terms of the derivative contract. When the fair value of a derivative contract is positive, the counterparty owes the Company, which creates credit risk. The Company's counterparties are participants in the Senior Secured Credit Facility which is secured by the Company's oil and natural gas reserves; therefore, the Company is not required to post any collateral. The Company does not require collateral from its counterparties. The Company minimizes the credit risk in derivative instruments by: (i) limiting its exposure to any single counterparty; (ii) entering into derivative instruments only with counterparties that are also lenders in the Senior Secured Credit Facility and meet the Company's minimum credit quality standard, or have a guarantee from an affiliate that meets the Company's minimum credit quality standard; and (iii) monitoring the creditworthiness of the Company's counterparties on an ongoing basis. In accordance with the Company's standard practice, its commodity and interest rate derivatives are subject to counterparty netting under agreements governing such derivatives and, therefore, the risk of such loss is somewhat mitigated as of June 30, 2013. Market risk is the exposure to changes in the market price of oil and natural gas, which are subject to fluctuations resulting from changes in supply and demand.

## 4. Gain (loss) on derivatives

Gains and losses on derivatives are reported on the unaudited consolidated statements of operations in the respective "Realized and unrealized gain (loss)" amounts. Realized gains (losses) represent amounts related to the settlement of derivative instruments, and for commodity derivatives, are aligned with the underlying production. Unrealized gains (losses) represent the change in fair value of the derivative instruments and are non-cash items.

<sup>(2)</sup> The natural gas derivatives fair value includes a deferred premium liability of \$4.8 million and \$6.4 million as of June 30, 2013 and December 31, 2012, respectively.

The following represents the Company's reported gains and losses on derivative instruments for the periods presented:

	Three mont	hs ended June 30,	Six month	Six months ended June 30,		
(in thousands)	2013	2012	2013	2012		
Realized gains (losses):						
Commodity derivatives	\$1,086	\$9,115	\$4,863	\$13,823		
Interest rate derivatives	(105	) (835	) (206	) (1,938	)	
	981	8,280	4,657	11,885		
Unrealized gains:						
Commodity derivatives	22,889	19,428	2,258	15,314		
Interest rate derivatives	96	835	191	1,615		
	22,985	20,263	2,449	16,929		
Total gains (losses):						
Commodity derivatives	23,975	28,543	7,121	29,137		
Interest rate derivatives	(9	) —	(15	) (323	)	
	\$23,966	\$28,543	\$7,106	\$28,814		

#### G—Fair value measurements

The Company accounts for its oil and natural gas commodity and interest rate derivatives at fair value. The fair value of derivative financial instruments is determined utilizing pricing models for similar instruments. The models use a variety of techniques to arrive at fair value, including quotes and pricing analysis. Inputs to the pricing models include publicly available prices and forward curves generated from a compilation of data gathered from third parties. The Company has categorized its assets and liabilities measured at fair value, based on the priority of inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3).

Assets and liabilities recorded at fair value on the unaudited consolidated balance sheets are categorized based on inputs to the valuation techniques as follows:

Assets and liabilities recorded at fair value for which values are based on unadjusted quoted prices for identical assets or liabilities in an active market that management has the ability to access. Active markets are considered to be those in which transactions for the assets or liabilities occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

Assets and liabilities recorded at fair value for which values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the assets or liabilities. Substantially all of these inputs are observable in the marketplace throughout the full term of the price risk management instrument and can be derived from observable data or supported by observable levels at which transactions are executed in the marketplace.

Assets and liabilities recorded at fair value for which values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

Unobservable inputs are not corroborated by market data. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset or liability.

When the inputs used to measure fair value fall within different levels of the hierarchy in a liquid environment, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company conducts a review of fair value hierarchy classifications on an annual basis. Changes in the observability of valuation inputs may result in a reclassification for certain financial assets or liabilities. Transfers between fair value hierarchy levels are recognized and reported in the period in which

the transfer occurred. No transfers between fair value hierarchy levels occurred during the three and six months ended June 30, 2013 or 2012.

# 1. Fair value measurement on a recurring basis The following presents the Company's fair value hierarchy for assets and liabilities measured at fair value on a recurring basis for the periods presented:

(in thousands)	Level 1	Level 2	Level 3	Total fair value	
As of June 30, 2013:					
Commodity derivatives	\$—	\$29,362	<b>\$</b> —	\$29,362	
Deferred premiums	_	_	(19,742	) (19,742	)
Interest rate derivatives	_	(86	) —	(86	)
Total	\$—	\$29,276	\$(19,742	) \$9,534	
(in thousands)	Level 1	Level 2	Level 3	Total fair value	
As of December 31, 2012:					
Commodity derivatives	\$—	\$27,103	<b>\$</b> —	\$27,103	
Deferred premiums	_		(24,709	) (24,709	)
Interest rate derivatives	_	(277	) —	(277	)
Total	<b>\$</b> —	\$26,826	\$(24,709	) \$2,117	

These items are included in "Derivative financial instruments" on the unaudited consolidated balance sheets. Significant Level 2 assumptions associated with the calculation of discounted cash flows used in the "mark-to-market" analysis of commodity derivatives include the NYMEX natural gas and crude oil prices, appropriate risk adjusted discount rates and other relevant data. Significant Level 2 assumptions associated with the calculation of discounted cash flows used in the "mark-to-market" analysis of interest rate swaps include the interest rate curves, appropriate risk adjusted discount rates and other relevant data.

The Company's deferred premiums associated with its commodity derivative contracts are categorized in Level 3, as the Company utilizes a net present value calculation to determine the valuation. They are considered to be measured on a recurring basis as the derivative contracts they derive from are measured on a recurring basis. As commodity derivative contracts containing deferred premiums are entered into, the Company discounts the associated deferred premium to its net present value at the contract trade date, using the Senior Secured Credit Facility rate at the trade date (historical input rates range from 2.00% to 3.56%), and then amortizes the change in net present value into interest expense over the period from trade until the final settlement date at the end of the contract. After this initial valuation, the net present value of each deferred premium is not adjusted; therefore, significant increases (decreases) in the Senior Secured Credit Facility rate would result in a significantly lower (higher) fair value measurement for each new deal containing a deferred premium entered into; however, the valuation for the deals already recorded would remain unaffected. While the Company believes the sources utilized to arrive at the fair value estimates are reliable, different sources or methods could have yielded different fair value estimates; therefore, on a quarterly basis, the valuation is compared to counterparty valuations and third-party valuation of the deferred premiums for reasonableness.

The following table presents actual cash payments required for deferred premium contracts in place as of June 30, 2013, and for the calendar years following:

(in	thousands)	

( )	
Remaining 2013	\$5,655
2014	8,135
2015	6,087
2016	357
Total	\$20,234

A summary of the changes in assets classified as Level 3 measurements for the periods presented are as follows:

	Three mor	nth	s ended Ju	ne	Six month	ıs (	ended June	
	30,				30,			
(in thousands)	2013		2012		2013		2012	
Balance of Level 3 at beginning of period	\$(22,438	)	\$(23,061	)	\$(24,709	)	\$(18,868	)
Realized and unrealized gains (losses) included in earnings	_				_		_	
Amortization of deferred premiums	(131	)	(169	)	(282	)	(319	)
Total purchases and settlements:								
Purchases	_		(1,917	)	_		(7,292	)
Settlements	2,827		1,595		5,249		2,927	
Balance of Level 3 at end of period	\$(19,742	)	\$(23,552	)	\$(19,742	)	\$(23,552	)
Change in unrealized gains (losses) attributed to earnings relating to deferred premiums still held at end of period	\$—		\$		\$—		\$—	

2. Fair value measurement on a nonrecurring basis

The Company accounts for additions to its asset retirement obligation (see Note B.12) and the impairment of long-lived assets (see Note B.15), if any, at fair value on a nonrecurring basis. For purposes of fair value measurement, it was determined that the impairment of long-lived assets and the additions to the asset retirement obligation are classified as Level 3, based on the use of internally developed cash flow models. No impairments of long-lived assets were recorded in the six months ended June 30, 2013 or 2012.

Inherent in the fair value calculation of asset retirement obligations are numerous assumptions and judgments including, in addition to those noted above, the ultimate settlement of these amounts, the ultimate timing of such settlement, and changes in legal, regulatory, environmental and political environments. To the extent future revisions to these assumptions impact the fair value of the existing asset retirement obligation liability, a corresponding adjustment will be made to the asset balance.

Asset retirement obligations. The accounting policies for asset retirement obligations are discussed in Note B.12, including a reconciliation of the Company's asset retirement obligations. The fair value of additions to the asset retirement obligation liability is measured using valuation techniques consistent with the income approach, which converts future cash flows to a single discounted amount. Significant inputs to the valuation include: (i) estimated plug and abandonment cost per well based on Company experience; (ii) estimated remaining life per well based on the reserve life per well; (iii) future inflation factors; and (iv) the Company's average credit adjusted risk free rate. Impairment of oil and natural gas properties. The accounting policies for impairment of oil and natural gas properties are discussed in the audited consolidated financial statements and notes thereto included in the 2012 Annual Report. Significant inputs included in the calculation of discounted cash flows used in the impairment analysis include the Company's estimate of operating and development costs, anticipated production of proved reserves and other relevant data.

#### H—Credit risk

The Company's oil and natural gas sales are to a variety of purchasers, including intrastate and interstate pipelines or their marketing affiliates and independent marketing companies. The Company's joint operations accounts receivable are from a number of oil and natural gas companies, partnerships, individuals and others who own interests in the properties operated by the Company. Management believes that any credit risk imposed by a concentration in the oil and natural gas industry is offset by the creditworthiness of the Company's customer base and industry partners. The Company routinely assesses the recoverability of all material trade and other receivables to determine collectability. The Company uses derivative instruments to hedge its exposure to oil and natural gas price volatility and its exposure to interest rate risk associated with the Senior Secured Credit Facility. These transactions expose the Company to potential credit risk from its counterparties. In accordance with the Company's standard practice, its derivative instruments are subject to counterparty netting under agreements governing such derivatives and therefore, the credit risk associated with its derivative counterparties is somewhat mitigated. See Note F for additional information

regarding the Company's derivative instruments.

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements (Unaudited)

## I—Commitments and contingencies

#### 1. Lease commitments

The Company leases equipment and office space under operating leases expiring on various dates through 2020. Minimum annual lease commitments as of June 30, 2013 and for the calendar years following are as follows: (in thousands)

Remaining 2013	\$935
2014	1,925
2015	2,001
2016	1,833
2017	1,731
Thereafter	3,010
Total	\$11,435

The following table presents rent expense for the periods presented:

	Three mont	Six months ended June 30			
(in thousands)	2013	2012	2013	2012	
Rent expense	\$482	\$295	\$924	\$602	

The Company's office space lease agreements contain scheduled escalation in lease payments during the term of the lease. The Company records rent expense on a straight-line basis and a deferred lease liability for the difference between the straight-line amount and the actual amounts of the lease payments.

#### 2. Litigation

The Company may be involved in legal proceedings or is subject to industry rulings that could bring rise to claims in the ordinary course of business. The Company has concluded that the likelihood is remote that the ultimate resolution of any pending litigation or pending claims will be material or have a material adverse effect on the Company's business, financial position, results of operations or liquidity.

#### 3. Drilling contracts

The Company has committed to several short-term drilling contracts with various third parties in order to complete its various drilling projects. The contracts contain an early termination clause that requires the Company to pay significant penalties to the third party should the Company cease drilling efforts. These penalties could significantly impact the Company's financial statements upon contract termination. These commitments are not recorded in the accompanying unaudited consolidated balance sheets. Future commitments as of June 30, 2013 are \$18.9 million. Management has not canceled and does not anticipate canceling any drilling contracts in 2013.

#### 4. Federal and state regulations

Oil and natural gas exploration, production and related operations are subject to extensive federal and state laws, rules and regulations. Failure to comply with these laws, rules and regulations can result in substantial penalties. The regulatory burden on the oil and natural gas industry increases the cost of doing business and affects profitability. The Company believes that it is in compliance with currently applicable state and federal regulations related to oil and natural gas exploration and production, and that compliance with the current regulations will not have a material adverse impact on the financial position or results of operations of the Company. Because these rules and regulations are frequently amended or reinterpreted, the Company is unable to predict the future cost or impact of complying with these regulations.

J—Net income per share

Basic net income per share is computed by dividing net income by the weighted average number of shares outstanding for the period. Diluted net income per share reflects the potential dilution of non-vested restricted stock awards. The effect of the Company's outstanding options that were granted in February 2012 to purchase 414,239 shares of common stock at \$24.11

per share were excluded from the calculation of diluted net income per share for the three and six months ended June 30, 2013 because the exercise price of those options was greater than the average market price during the period, and, therefore, the inclusion of these outstanding options would have been anti-dilutive. The effect of the Company's outstanding options that were granted in February 2013 to purchase 968,938 shares of common stock at \$17.34 per share were excluded from the calculation of diluted net income per share for the three and six months ended June 30, 2013, because, utilizing the treasury method, the sum of the assumed proceeds exceeds the average stock price during the period and, therefore, the inclusion of these outstanding options would have been anti-dilutive.

The following is the calculation of basic and diluted weighted average shares outstanding and net income per share for the periods presented:

	Three months ended June 30,		Civ months o	nded June 30,	
			SIX IIIOIIIIIS C	nucu June 30,	
(in thousands, except for per share data)	2013	2012	2013	2012	
Net income (numerator):					
Income from continuing operations—basic and diluted	\$35,294	\$31,081	\$36,431	\$57,160	
Income (loss) from discontinued operations—basic and dilute	е <b>Ф</b> 18	(106)	790	50	
Net income—basic and diluted	\$35,812	\$30,975	\$37,221	\$57,210	
Weighted average shares (denominator):					
Weighted average shares—basic	127,362	126,921	127,281	126,862	
Non-vested restricted stock	2,022	1,301	1,838	1,239	
Weighted average shares—diluted	129,384	128,222	129,119	128,101	
Net income per share:					
Basic:					
Income from continuing operations	\$0.28	\$0.24	\$0.29	\$0.45	
Income from discontinued operations, net of tax			0.01		
Net income per share	\$0.28	\$0.24	\$0.30	\$0.45	
Diluted:					
Income from continuing operations	\$0.27	\$0.24	\$0.28	\$0.45	
Income from discontinued operations, net of tax		—	0.01		
Net income per share	\$0.27	\$0.24	\$0.29	\$0.45	
The mediae per share	Ψ 0.27	Ψ 0.2 1	Ψ 0.27	ΨΟ.15	

K—Variable interest entity

An entity is referred to as a variable interest entity ("VIE") pursuant to accounting guidance for consolidation if it possesses one of the following criteria: (i) it is thinly capitalized, (ii) the residual equity holders do not control the entity, (iii) the equity holders are shielded from the economic losses, (iv) the equity holders do not participate fully in the entity's residual economics, or (v) the entity was established with non-substantive voting interests. In order to determine if a VIE should be consolidated, an entity must determine if it is the primary beneficiary of the VIE. The primary beneficiary of a VIE is that variable interest holder possessing a controlling financial interest through (i) its power to direct the activities of the VIE that most significantly impact the VIE's economic performance and (ii) its obligation to absorb losses or its right to receive benefits from the VIE that could potentially be significant to the VIE. In order to determine whether the Company owns a variable interest in a VIE, a qualitative analysis is performed of the entity's design, organizational structure, primary decision makers and relevant agreements. The Company continually monitors its VIE exposure to determine if any events have occurred that could cause the primary beneficiary to change.

On January 4, 2013 and April 22, 2013, Laredo Gas contributed approximately \$0.9 million and \$2.3 million, respectively, to Medallion Gathering & Processing, LLC ("Medallion"), a Texas limited liability company. Laredo Gas holds 49% of Medallion ownership units. Medallion was formed on October 31, 2012 for the purpose of developing midstream solutions and providing midstream infrastructure to bring discovered oil and natural gas to market in the

Permian-China Grove area. Laredo Gas and the other 51% interest-holder have agreed that the voting rights of Medallion, the profit and loss sharing, and the additional capital contribution requirements shall be equal to the ownership unit percentage held. Additionally, Medallion requires a super-majority vote of 75% for all key operation and business decisions. The Company has determined that Medallion is a VIE. However, Laredo Gas is not considered to be the primary beneficiary of the VIE because Laredo Gas does not have the power to direct the activities that most significantly affect Medallion's economic performance. As such,

Medallion is accounted for under the equity method of accounting with the Company's proportionate share of net loss reflected in the unaudited consolidated statements of operations as "Loss from equity method investee" and the carrying amount reflected in the unaudited consolidated balance sheet as "Investment in equity method investee." L—Recently issued accounting standards

In December 2011, the Financial Accounting Standards Board ("FASB") issued guidance to improve reporting and transparency of offsetting (netting) assets and liabilities and the related effects on the financial statements. The Company adopted this guidance on January 1, 2013. The adoption did not have an impact on the consolidated financial statements.

In July 2013, the FASB issued guidance on the presentation of unrecognized tax benefits when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists at the reporting date. This guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The Company does not expect the adoption to have an impact on the consolidated financial statements.

## M—Subsidiary guarantees

All of Laredo's wholly-owned subsidiaries (Laredo Gas, Laredo Texas and Laredo Dallas, collectively, the "Subsidiary Guarantors") and Laredo Holdings have fully and unconditionally guaranteed the 2019 Notes, the 2022 Notes and the Senior Secured Credit Facility. In accordance with practices accepted by the Securities Exchange Commission, Laredo has prepared condensed consolidating financial statements in order to quantify the assets, results of operations and cash flows of such subsidiaries as subsidiary guarantors. The following condensed consolidating balance sheets as of June 30, 2013 and December 31, 2012, condensed consolidating statements of operations for the three and six months ended June 30, 2013 and 2012 and condensed consolidating statements of cash flows for the six months ended June 30, 2013 and 2012, present financial information for Laredo Holdings, as the parent of Laredo on a stand-alone basis (carrying any investments in subsidiaries under the equity method), financial information for Laredo on a stand-alone basis (carrying any investment in subsidiaries under the equity method), financial information for the Subsidiary Guarantors on a stand-alone basis (carrying any investment in subsidiaries under the equity method), and the consolidation and elimination entries necessary to arrive at the information for the Company on a condensed consolidated basis. Deferred income taxes for Laredo Gas and Laredo Texas are recorded on Laredo's statements of financial position, statements of operations and statements of cash flow as they are flow-through entities for income tax purposes. Laredo Holdings, Laredo and the Subsidiary Guarantors are not restricted from making distributions to and from one another.

Condensed consolidating balance sheet June 30, 2013 (Unaudited)

(in thousands)	Laredo	Laredo	Subsidiary	Intercompany	Consolidated
(in thousands)	Holdings	Lareuo	Guarantors	eliminations	company
Accounts receivable	<b>\$</b> —	\$63,633	\$26,219	\$—	\$89,852
Other current assets		106,988	3,035		110,023
Oil and natural gas properties, net		1,300,407	947,061		2,247,468
Pipeline and gas gathering assets, net			27,956		27,956
Other fixed assets, net	_	18,804	2,918	_	21,722
Property and equipment held for sale, net	_	1,261	44,437	_	45,698
Investment in subsidiaries	875,510	888,957		(1,764,467)	_
Total other long-term assets	196	147,494	3,174	(75,970 )	74,894
Total assets	\$875,706	\$2,527,544	\$1,054,800	\$(1,840,437)	\$2,617,613
Accounts payable	\$1	\$18,815	\$12,562	\$—	\$31,378
Other current liabilities	_	168,767	64,771	_	233,538
Other long-term liabilities		17,801	88,510	(75,970 )	30,341

Long-term debt	_	1,446,651	_	_	1,446,651
Stockholders' equity	875,705	875,510	888,957	(1,764,467)	875,705
Total liabilities and stockholders' equity	\$875,706	\$2,527,544	\$1,054,800	\$(1,840,437)	\$2,617,613

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements (Unaudited)

Condensed consolidating balance sheet

December 31, 2012

(Unaudited)

(in thousands)	Laredo Laredo		Subsidiary	Intercompany	Consolidated	
(iii tilousalius)	Holdings	oldings		eliminations	company	
Accounts receivable	<b>\$</b> —	\$59,031	\$24,393	\$—	\$83,424	
Other current assets	_	52,563	1,450	_	54,013	
Oil and natural gas properties, net	_	1,213,946	817,992	_	2,031,938	
Pipeline and gas gathering assets, net	_		21,768	_	21,768	
Other fixed assets, net	_	12,549	2,824	_	15,373	
Property and equipment held for sale, net	_	1,288	43,524	_	44,812	
Investment in subsidiaries	831,641	782,635	_	(1,614,276)	_	
Total other long-term assets	83	136,403	_	(49,510)	86,976	
Total assets	\$831,724	\$2,258,415	\$911,951	\$(1,663,786)	\$2,338,304	
Accounts payable	\$1	\$34,836	\$12,723	\$—	\$47,560	
Other current liabilities	_	158,917	55,591	_	214,508	
Other long-term liabilities	_	16,261	61,002	(49,510)	27,753	
Long-term debt	_	1,216,760	_	_	1,216,760	
Stockholders' equity	831,723	831,641	782,635	(1,614,276)	831,723	
Total liabilities and stockholders' equity	\$831,724	\$2,258,415	\$911,951	\$(1,663,786)	\$2,338,304	

Condensed consolidating statement of operations

For the three months ended June 30, 2013

(Unaudited)

(in thousands)	Laredo Holdings		Laredo		Subsidiary Guarantors		Intercompa	_	Consolidated company
Total operating revenues	<b>\$</b> —		\$88,038		\$91,976		\$ (2,718	)	\$177,296
Total operating costs and expenses	74		74,696		47,830		(2,718	)	119,882
Income (loss) from operations	(74	)	13,342		44,146		_		57,414
Interest expense, net			(25,931	)			_		(25,931)
Other, net	35,860		23,907		(49	)	(35,860	)	23,858
Income from continuing operations before income tax	35,786		11,318		44,097		(35,860	)	55,341
Income tax expense	26		(5,930	)	(14,143	)			(20,047)
Income from continuing operations	35,812		5,388		29,954		(35,860	)	35,294
Income (loss) from discontinued operations, net of tax	_		(151	)	669		_		518
Net income	\$35,812		\$5,237		\$30,623		\$ (35,860	)	\$35,812

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements (Unaudited)

Condensed consolidating statement of operations For the three months ended June 30, 2012 (Unaudited)

(in thousands)	Laredo	Laredo	Subsidiary	Intercompany	Consolidated
(III tilousalius)	Holdings	Guarantors	eliminations	company	
Total operating revenues	\$—	\$76,692	\$65,661	\$ (2,638)	\$139,715
Total operating costs and expenses	140	64,842	35,682	(2,638)	98,026
Income (loss) from operations	(140	) 11,850	29,979		41,689
Interest expense, net	_	(21,659	) —		(21,659)
Other, net	31,066	28,543	(8)	(31,066)	28,535
Income from continuing operations before	30,926	18,734	29,971	(31,066)	48,565
income tax	30,720	10,734	27,771	(31,000	40,505
Income tax (expense) benefit	49	(10,305	) (7,228 )		(17,484)
Income from continuing operations	30,975	8,429	22,743	(31,066)	31,081
Loss from discontinued operations, net of tax	_	(70	) (36		(106)
Net income	\$30,975	\$8,359	\$22,707	\$ (31,066)	\$30,975

Condensed consolidating statement of operations

For the six months ended June 30, 2013 (Unaudited)

(in thousands)	Laredo Holdings	Laredo	Subsidiary Guarantors	Intercompany eliminations	Consolidated company
Total operating revenues	\$—	\$172,823	\$173,506	\$ (5,328)	\$341,001
Total operating costs and expenses	316	150,684	93,410	(5,328)	239,082
Income (loss) from operations	(316	22,139	80,096	_	101,919
Interest expense, net		(51,265	) —		(51,265)
Other, net	37,426	7,047	(113	(37,426)	6,934
Income (loss) from continuing operations before income tax	37,110	(22,079	79,983	(37,426 )	57,588
Income tax (expense) benefit	111	4,346	(25,614	· —	(21,157)
Income (loss) from continuing operations	37,221	(17,733	54,369	(37,426)	36,431
Income (loss) from discontinued operations, net of tax	_	(335	1,125	_	790
Net income (loss)	\$37,221	\$(18,068	\$55,494	\$ (37,426)	\$37,221

Condensed consolidating statement of operations For the six months ended June 30, 2012 (Unaudited)

(in thousands)	Laredo	aredo Laredo			Subsidiary		Intercompa	ny	Consolidate	d
(iii tiiousaiius)	Holdings		Laicuo		Guarantors		eliminations		company	
Total operating revenues	<b>\$</b> —		\$152,458		\$141,158		\$ (4,889	)	\$288,727	
Total operating costs and expenses	159		126,190		70,433		(4,889	)	191,893	
Income (loss) from operations	(159	)	26,268		70,725				96,834	
Interest expense, net			(36,327	)	_				(36,327	)
Other, net	57,313		28,814		(8	)	(57,313	)	28,806	
Income from continuing operations before	57,154		18,755		70,717		(57,313	`	89,313	
income tax	37,134		10,733		70,717		(37,313	)	09,313	
Income tax (expense) benefit	56		(10,859	)	(21,350	)			(32,153	)
Income from continuing operations	57,210		7,896		49,367		(57,313	)	57,160	
Income (loss) from discontinued operations,			(240	`	290				50	
net of tax	<del></del>		(240	)	290		_		30	
Net income	\$57,210		\$7,656		\$49,657		\$ (57,313	)	\$57,210	

Condensed consolidating statement of cash flows For the six months ended June 30, 2013 (Unaudited)

(in thousands)	Laredo Holdings	Laredo	Subsidiary Guarantors	Intercompany eliminations	Consolidated
Net cash flows provided by operating activities	\$37,110	\$41,762	\$136,844	\$ (37,426)	\$178,290
Net cash flows used in investing activities	(37,110)	(259,765)	(136,844)	37,426	(396,293)
Net cash flows provided by financing activities		228,367			228,367
Net increase in cash and cash equivalents		10,364			10,364
Cash and cash equivalents at beginning of period	_	33,224	_	_	33,224
Cash and cash equivalents at end of period	<b>\$</b> —	\$43,588	<b>\$</b> —	\$ <i>-</i>	\$43,588

Condensed consolidating statement of cash flows For the six months ended June 30, 2012 (Unaudited)

(in thousands)	Laredo Holdings	Laredo	Subsidiary Guarantors	Intercompany eliminations	Consolidated company
Net cash flows provided by operating activities	\$57,154	\$49,846	\$123,182	\$(30,392)	\$199,790
Net cash flows used in investing activities	(112,075)	(307,885)	(123,184)	57,313	(485,831)
Net cash flows provided by financing activities		404,524			404,524
Net increase (decrease) in cash and cash equivalents	(54,921	146,485	(2)	26,921	118,483
Cash and cash equivalents at beginning of period	54,921	_	2	(26,921 )	28,002
Cash and cash equivalents at end of period	<b>\$</b> —	\$146,485	\$—	<b>\$</b> —	\$146,485

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements (Unaudited)

#### N—Subsequent events

#### 1. Asset divestiture

On August 1, 2013, Laredo, together with Laredo Texas and Laredo Gas, completed the Anadarko Basin Sale to certain affiliates of EnerVest, Ltd. (collectively, "EnerVest") and certain third parties in connection with the exercise of such third parties' preferential rights associated with the oil and gas assets. The purchase price consisted of approximately \$400.0 million from EnerVest and approximately \$38.0 million from the third parties. The Company received \$44.0 million of the sale price in restricted deposits upon execution of the purchase and sale agreements and the remaining \$394.0 million, less adjustments at closing, for total consideration of \$438.0 million. After estimated transaction costs, the net proceeds were approximately \$434.0 million, which were subject to adjustments to reflect an economic effective date of April 1, 2013 (currently estimated as a reduction of approximately \$5.0 million in net proceeds, although this number is subject to change). The net proceeds were used to pay off the Senior Secured Credit Facility and for working capital purposes. On August 7, 2013, there were no amounts outstanding on the Senior Secured Credit Facility.

The following commodity derivative contracts were transferred to a buyer in connection with the Anadarko Basin Sale:

	Aggregate volumes	Swap price	Contract period
Natural gas (volumes in MMBtu):			
Swap	2,386,800	\$4.31	August 2013 - December 2013
Swap	3,978,500	\$4.36	January 2014 - December 2014

#### 2. Borrowing base reduction as a result of the Anadarko Basin Sale

On May 29, 2013, the Company amended the Senior Secured Credit Facility to increase the borrowing base to \$1.0 billion from \$825.0 million. In accordance with this amendment, upon the completion of the Anadarko Basin Sale on August 1, 2013, the borrowing base on the Senior Secured Credit Facility was reduced to \$825.0 million. As a result of the reduction in borrowing base, the Company wrote-off approximately \$1.5 million in deferred loan costs on August 1, 2013.

#### 3. New derivative contracts

Subsequent to June 30, 2013, the Company entered into the following new commodity derivative contracts:

	Aggregate volumes	Swap price	Contract period
Oil (volumes in Bbl):			
Swap	80,000	\$101.20	August 2013 - December 2013
Swap	399,996	\$93.30	January 2014 - December 2014

Laredo Petroleum Holdings, Inc.

Condensed notes to the consolidated financial statements (Unaudited)

## O—Supplementary information

Costs incurred in oil and natural gas property acquisition, exploration and development activities

Costs incurred in the acquisition, exploration and development of oil and natural gas assets are presented below for the periods presented:

	Three months ended June 30,		Six months end	led June 30,
(in thousands)	2013	2012	2013	2012
Property acquisition costs:				
Proved	\$—	\$—	\$	\$
Unproved				
Exploration	12,167	22,219	20,928	51,686
Development costs <sup>(1)</sup>	165,416	232,508	322,732	427,599
Total costs incurred	\$177,583	\$254,727	\$343,660	\$479,285

The costs incurred for oil and natural gas development activities include \$0.7 million and \$1.4 million in asset (1) retirement obligations for the three months ended June 30, 2013 and 2012, respectively, and \$1.3 million and \$2.3 million for the six months ended June 30, 2013 and 2012, respectively.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
The following discussion and analysis of our financial condition and results of operations should be read in
conjunction with the unaudited consolidated financial statements and condensed notes thereto included elsewhere in
this Quarterly Report on Form 10-Q (this "Quarterly Report") as well as our audited consolidated financial statements
and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2012 (the "2012
Annual Report"). The following discussion contains "forward-looking statements" that reflect our future plans, estimates,
beliefs and expected performance. We caution that assumptions, expectations, projections, intentions or beliefs about
future events may, and often do, vary from actual results and the differences can be material. Please see "Cautionary
Statement Regarding Forward-Looking Statements." Except for purposes of the unaudited consolidated financial
statements and condensed notes thereto included elsewhere in this Quarterly Report, references in this Quarterly
Report to "Laredo," "we," "us," "our" or similar terms refer to Laredo Petroleum Holdings, Inc. together with its subsidiaries,
unless the context otherwise indicates or requires.

#### Overview

We are an independent energy company focused on the exploration, development and acquisition of oil and natural gas properties in the Permian Basin in West Texas. On August 1, 2013, we sold our properties in the Anadarko Granite Wash, Eastern Anadarko and Central Texas Panhandle (the "Anadarko Basin") in the Mid-Continent regions of the United States. Laredo Petroleum, Inc. was founded in October 2006 to explore, develop and operate oil and natural gas properties and has grown rapidly through its drilling program and by making strategic acquisitions and joint ventures. In December 2011, we completed the Corporate Reorganization and IPO. See Note A to our unaudited consolidated financial statements included elsewhere in this Quarterly Report for definition of and additional information regarding the Corporate Reorganization and the IPO.

Our financial and operating performance for the three months ended June 30, 2013 included the following: Oil and natural gas sales of approximately \$177.0 million compared to approximately \$139.6 million for the three months ended June 30, 2012;

Average daily production of 35,494 BOE/D compared to 31,385 BOE/D for the three months ended June 30, 2012; and

Adjusted EBITDA (a non-GAAP financial measure) of \$130.0 million compared to \$113.9 million for the three months ended June 30, 2012.

Our financial and operating performance for the six months ended June 30, 2013 included the following:
Oil and natural gas sales of approximately \$340.7 million compared to approximately \$288.6 million for the six months ended June 30, 2012;

Average daily production of 35,110 BOE/D compared to 29,690 BOE/D for the six months ended June 30, 2012; and Adjusted EBITDA (a non-GAAP financial measure) of \$247.0 million compared to \$227.8 million for the six months ended June 30, 2012.

Recent developments

Anadarko Basin Sale

On August 1, 2013, we completed the sale of oil and gas properties located in the Anadarko Basin in the State of Oklahoma and the State of Texas, associated pipeline assets and various other related property and equipment (the "Anadarko Basin Sale") for a purchase price of \$438.0 million. The purchase price, (including the buyers' restricted deposits) consisted of approximately \$400.0 million from certain affiliates of EnerVest, Ltd. and approximately \$38.0 million from third parties in connection with the exercise of such third parties' preferential rights associated with certain of the oil and gas properties. After estimated transaction costs, the net proceeds were approximately \$434.0 million, which were subject to adjustments to reflect an economic effective date of April 1, 2013 (currently estimated as a reduction of approximately \$5.0 million in net proceeds, although this number is subject to change). The net proceeds were used to pay off our senior secured credit facility and for working capital purposes. The Anadarko Basin Sale represents approximately 15% of our proved reserve volumes at December 31, 2012.

Effective August 1, 2013, the operations and cash flows of these properties were eliminated from our ongoing operations and we do not have continued involvement in the operation of these properties. The oil and natural gas properties,

which are a component of the assets sold, are not presented as held for sale or discontinued operations pursuant to the rules governing full cost accounting for oil and gas properties. The associated pipeline assets and various other associated property and equipment qualified as held for sale as of June 30, 2013. The results of operations of the associated pipeline assets and various other associated property and equipment have been presented as results of discontinued operations, net of tax. Accordingly we have reclassified certain prior period amounts in the unaudited consolidated financial statements included elsewhere in this Quarterly Report as discontinued operations and assets classified as held for sale. See Notes B.3, B.4, B.5 and N to our unaudited consolidated financial statements included elsewhere in this Quarterly Report for additional discussion of these reclassifications and the Anadarko Basin Sale. Management, board and stockholders' changes

During the three months ended June 30, 2013, our Board of Directors (the "Board") appointed Jay P. Still to become President and Chief Operating Officer, effective July 8, 2013. The Board also appointed Mr. Still to become a member of the Board, effective July 8, 2013, and hold office until the next annual meeting of stockholders or until his successor has been duly elected and qualified. Jerry R. Schuyler will continue with Laredo in an advisory capacity until his retirement in June 2014, but resigned as an officer and director of Laredo effective July 8, 2013.

Mr. Still, 51, was most recently Executive Vice President, Domestic Operations at Pioneer Natural Resources Company ("Pioneer"), a position he held since November 2007. Mr. Still has nearly 30 years of experience in the upstream sector of the oil and natural gas industry, with the last 18 years being with Pioneer. He holds a Bachelor of Science degree in Mechanical Engineering from Texas A&M University and a Masters in Business Administration from Loyola University.

On June 25, 2013, Warburg Pincus Private Equity IX, L.P., Warburg Pincus X Partners, L.P. and Warburg Pincus Private Equity X O&G, L.P. (together, "Warburg Pincus") initiated a pro rata distribution (the "Distribution") to certain of the Warburg Pincus limited partners of 3,515,263 shares of our common stock. The Distribution represented approximately 4% of Warburg Pincus' holdings of our common stock prior to the Distribution, which was effective as of June 25, 2013. As of August 5, 2013, Warburg Pincus owns approximately 64.9% of our outstanding common stock.

#### Core areas of operations

The oil and liquids-rich Permian Basin and the liquids-rich Anadarko Granite Wash are characterized by multiple target horizons, extensive production histories, long-lived reserves, high drilling success rates and high initial production rates. As of June 30, 2013, we had assembled 198,655 net acres in the Permian Basin and 37,837 net acres in the Anadarko Granite Wash. As discussed above, we closed the Anadarko Basin Sale on August 1, 2013 which represents approximately 15% of our proved reserve volumes at December 31, 2012.

#### Pricing

Our results of operations are heavily influenced by commodity prices. Prices for oil and natural gas can fluctuate widely in response to relatively minor changes in the global and regional supply of and demand for oil and natural gas, market uncertainty, economic conditions and a variety of additional factors. Since the inception of our oil and natural gas activities, commodity prices have experienced significant fluctuations, and additional changes in commodity prices may significantly affect the economic viability of drilling projects, as well as the economic valuation and economic recovery of oil and natural gas reserves.

The unweighted arithmetic average first-day-of-the-month index prices for the prior 12 months ended June 30, 2013 and June 30, 2012 used to value our reserves were \$88.13 per Bbl for oil and \$3.32 per MMBtu for natural gas, and \$92.17 per Bbl for oil and \$3.01 per MMBtu for natural gas, respectively. The prices used to estimate proved reserves for all periods did not give effect to derivative transactions. These prices were held constant throughout the life of the properties and have been adjusted for quality, transportation fees, geographical differentials, marketing bonuses or deductions and other factors affecting the price received at the wellhead. Our reserves are reported in two streams: oil and liquids-rich natural gas. The economic value of the natural gas liquids in our natural gas is included in the wellhead natural gas price.

We have entered into a number of commodity derivatives, which have allowed us to offset a portion of the changes caused by price fluctuations on our oil and natural gas production as discussed in "Item 3. Quantitative and Qualitative Disclosures About Market Risk."

#### Sources of our revenue

Our revenues from continuing operations are primarily derived from the sale of oil and natural gas within the continental United States and do not include the effects of derivatives. For the three months ended June 30, 2013, our revenues from continuing operations are comprised of sales of approximately 72% oil and 28% liquids-rich natural gas. For the six months ended June 30, 2013, our revenues from continuing operations are comprised of sales of approximately 71% oil, 28%

liquids-rich natural gas and 1% for natural gas transportation and treating. Our revenues may vary significantly from period to period as a result of changes in volumes of production sold or changes in commodity prices. Results of operations

Three and six months ended June 30, 2013 as compared to the three and six months ended June 30, 2012 Production, revenue and pricing

The following table sets forth information regarding production, revenue and average sales prices from continuing operations per BOE for the periods presented:

	Three months	Six months ended June 30,		
	2013	2012	2013	2012
Production data:				
Oil (MBbl)	1,423	1,164	2,845	2,231
Natural gas (MMcf)	10,841	10,152	21,060	19,034
Oil equivalents <sup>(1)(2)</sup> (MBOE)	3,230	2,856	6,355	5,404
Average daily production <sup>(2)</sup> (BOE/D)	35,494	31,385	35,110	29,690
% Oil	44 %	41 %	45 %	41 %
Revenues (in thousands):				
Oil	\$126,852	\$99,462	\$243,651	\$203,529
Natural gas	50,196	40,147	97,022	85,031
Natural gas transportation and treating	248	106	328	167
Total revenues	\$177,296	\$139,715	\$341,001	\$288,727
Average sales prices:				
Oil, realized <sup>(3)</sup> (\$/Bbl)	\$89.14	\$85.45	\$85.64	\$91.23
Natural gas, realized <sup>(3)</sup> (\$/Mcf)	4.63	3.95	4.61	4.47
Average price, realized <sup>(3)</sup> (\$/BOE)	54.81	48.88	53.62	53.40
Oil, hedged <sup>(4)</sup> (\$/Bbl)	89.80	85.45	86.42	90.20
Natural gas, hedged <sup>(4)</sup> (\$/Mcf)	4.64	4.85	4.73	5.31
Average price, hedged <sup>(4)</sup> (\$/BOE)	55.14	52.07	54.36	55.95

<sup>(1)</sup>Bbl equivalents ("BOE") are calculated using a conversion rate of six Mcf per one Bbl.

The volumes presented are based on actual results and are not calculated using the rounded numbers presented in the table above.

Realized oil and natural gas prices are the actual prices realized at the wellhead after all adjustments for NGL

<sup>(3)</sup> content, quality, transportation fees, geographical differentials, marketing bonuses or deductions and other factors affecting the price at the wellhead. The prices presented are based on actual results and are not calculated using the rounded numbers presented in the table above.

Hedged prices reflect the after effect of our commodity hedging transactions on our average sales prices. Our calculation of such after effects include realized gains and losses on cash settlements for commodity derivatives,

<sup>(4)</sup> which do not qualify for hedge accounting. See Note F.4 to our unaudited consolidated financial statements included elsewhere in this Quarterly Report for additional information regarding our realized gains and losses on commodity derivatives. The prices presented are based on actual results and are not calculated using the rounded numbers presented in the table above.

The changes in volumes and prices shown in the table above caused the following changes to our oil and natural gas revenue between the three months ended June 30, 2013 and 2012:

(in thousands)	Oil	Natural gas	Total net dollar effect of change	
2012 Revenue	\$99,462	\$40,147	\$139,609	
Effect of changes in price	5,265	7,372	12,637	
Effect of changes in volumes	22,131	2,723	24,854	
Other	(6	) (46	) (52	)
2013 Revenue	\$126,852	\$50,196	\$177,048	

The changes in volumes and prices shown in the table above caused the following changes to our oil and natural gas revenue between the six months ended June 30, 2013 and 2012:

(in thousands)	Oil	Natural gas	Total net dollar effect of change
2012 Revenue	\$203,529	\$85,031	\$288,560
Effect of changes in price	(15,875	) 2,948	(12,927)
Effect of changes in volumes	55,981	9,055	65,036
Other	16	(12	) 4
2013 Revenue	\$243,651	\$97,022	\$340,673

Our revenues are a function of oil and natural gas production volumes sold and average sales prices received for those volumes. The total increase in oil and natural gas revenues of approximately \$37.4 million, or 27%, for the three months ended June 30, 2013 as compared to the three months ended June 30, 2012 is largely due to a 22% increase in oil production and a 7% increase in natural gas production volumes in addition to higher prices received for oil and natural gas. This increase is attributable mainly to our Permian and Anadarko Granite Wash areas.

The total increase in oil and natural gas revenues of approximately \$52.1 million, or 18%, for the six months ended June 30, 2013 as compared to the six months ended June 30, 2012 is largely due to a 28% increase in oil production and a 11% increase in natural gas production volumes. This increase is attributable mainly to our Permian and Anadarko Granite Wash areas, which were offset by lower prices received for oil.

#### Costs and expenses

The following table sets forth information regarding costs and expenses from continuing operations and average costs per BOE for the periods presented:

r · · · · · · · · · · · · · · · · · · ·					
	Three months ended June 30,		Six months en	ded June 30,	
(in thousands except for per BOE data)	2013	2012	2013	2012	
Costs and expenses:					
Lease operating expenses	\$22,185	\$15,660	\$44,627	\$30,644	
Production and ad valorem taxes	9,722	7,318	21,167	16,237	
Natural gas transportation and treating	239	14	347	57	
Drilling and production	597	269	1,271	1,486	
General and administrative <sup>(1)</sup>	20,495	14,410	40,129	31,941	
Accretion of asset retirement obligations	410	292	804	556	
Depreciation, depletion and amortization	66,234	60,063	130,737	110,972	
Total costs and expenses	\$119,882	\$98,026	\$239,082	\$191,893	
Average costs per BOE:					
Lease operating expenses	\$6.87	\$5.48	\$7.02	\$5.67	
Production and ad valorem taxes	3.01	2.56	3.33	3.00	
General and administrative <sup>(1)</sup>	6.35	5.05	6.31	5.91	
Depreciation, depletion and amortization	20.51	21.03	20.57	20.54	
Total	\$36.74	\$34.12	\$37.23	\$35.12	

General and administrative includes non-cash stock-based compensation of \$4.5 million and \$2.6 million for the three months ended June 30, 2013 and 2012, respectively, and \$7.7 million and \$4.8 million for the six months (1) ended June 30, 2013 and 2012, respectively. Excluding stock-based compensation from the above metric results in general and administrative cost per BOE of \$4.96 and \$4.14 for the three months ended June 30, 2013 and 2012, respectively, and \$5.11 and \$5.02 for the six months ended June 30, 2013 and 2012, respectively.

Lease operating expenses. Lease operating expenses, which include workover expenses, increased by \$6.5 million, or 42%, compared to a 13% increase in production, and \$14.0 million, or 46%, compared to a 18% increase in production, for the three and six months ended June 30, 2013, respectively, compared to the same periods in 2012. The increases were primarily due to an increase in exploration and development activity, which resulted in additional producing wells during the three and six months ended June 30, 2013 compared to the same periods in 2012. The increase in well count also led to increases in routine repairs and maintenance. On a per-BOE basis, lease operating expenses increased in total to \$6.87 and \$7.02 per BOE for the three and six months ended June 30, 2013, respectively, from \$5.48 and \$5.67 per BOE for same periods in 2012. The increases were mainly due to implementation of best practices with respect to workover operations. We expect that these practices will result in longer term well tubing integrity, which should improve overall well performance and production in the long term, in addition to decreasing unit lease expenses as a result of reduced well tubing failures.

Production and ad valorem taxes. Production and ad valorem taxes increased by approximately \$2.4 million, or 33%, and \$4.9 million, or 30%, for the three and six months ended June 30, 2013, respectively, compared to the three and six months ended June 30, 2012, respectively. Our ad valorem taxes have increased primarily as a result of increased valuations on our Texas properties and an increase in the number of wells included in those valuations as a result of our 2013 and 2012 drilling activity in our Permian and Anadarko Granite Wash areas.

General and administrative ("G&A"). G&A expense increased by approximately \$6.1 million, or 42%, and \$8.2 million, or 26%, for the three and six months ended June 30, 2013, respectively, compared to the same periods in 2012. Increases in salaries, benefits and bonuses accounted for approximately \$4.2 million and \$7.3 million, respectively, of the increase due to the growth of our business and employee base.

Stock-based compensation increased by approximately \$1.9 million and \$2.8 million for the three and six months ended June 30, 2013, respectively, as compared to the same periods in 2012, largely due to the issuance of 1,306,143 restricted stock awards and 1,018,849 non-qualified restricted stock options to employees and non-employee directors in the six months ended June 30, 2013 compared to the issuance of 776,711 restricted stock awards and 602,948 non-qualified restricted stock options to employees and non-employee directors in the the six months ended June 30, 2012. In addition, the performance unit awards increased in fair value by approximately \$1.5 million and \$1.1 million for the three and six months ended June 30, 2013, respectively, as compared to the same periods in 2012, as a result of the quarterly re-measurement, mainly due to the issuance of a new tranche of performance units during the six months ended June 30, 2013 and the performance of our stock price relative to our peer group utilized in the forward-looking Monte Carlo simulation.

Computer, vehicle, rent and travel expense also contributed to the increase on a smaller scale due to the growth of our business and employee base. The overall increase in G&A expense was offset by \$4.4 million in greater capitalized salary and benefits, production income and vehicle income in addition to lower legal and professional fees. The fair value of the restricted stock awards issued during 2013 and 2012 was calculated based on the value of our stock price on the date of grant in accordance with the applicable generally accepted accounting principles in the United States of America ("GAAP") and is being recognized on a straight-line basis over the three-year requisite service period of the awards. The fair value of our non-qualified restricted stock options was determined using a Black-Scholes valuation model in accordance with applicable GAAP accounting and is being recognized on a straight-line basis over the four-year requisite service period of the awards.

See Notes B and D to our unaudited consolidated financial statements included elsewhere in this Quarterly Report for additional information regarding our stock and performance based compensation.

Depreciation, depletion and amortization ("DD&A"). The following table provides components of our DD&A expense from continuing operations for periods presented.

	Three month	s ended June	Six months ended June 3	
	30,		SIX IIIOIIIIIS E	ilded Julie 30,
(in thousands except for per BOE data)	2013	2012	2013	2012
Depletion of proved oil and natural gas properties	\$64,847	\$59,111	\$128,131	\$109,178
Depreciation of pipeline assets	332	182	617	345
Depreciation of other property and equipment	1,055	770	1,989	1,449
Total DD&A	\$66,234	\$60,063	\$130,737	\$110,972
DD&A per BOE	\$20.51	\$21.03	\$20.57	\$20.54

DD&A increased by approximately \$6.2 million, or 10%, and \$19.8 million, or 18%, for the three and six months ended June 30, 2013, respectively, as compared to the same periods in 2012 primarily due to (i) decreases in the Securities Exchange Commission ("SEC") oil prices used to calculate reserves, (ii) increased net book value on new reserves added, (iii) higher total production levels and (iv) increased capitalized costs for new wells completed in 2013.

Non-operating income and expense. The following table sets forth the components of non-operating income and expense for the periods presented:

	Three mon	ths ended June 30,	Six months ended June 30,		
(in thousands)	2013	2012	2013	2012	
Non-operating income (expense):					
Realized and unrealized gain (loss):					
Commodity derivative financial instruments, net	\$23,975	\$28,543	\$7,121	\$29,137	
Interest rate derivatives, net	(9	) —	(15	) (323	)
Loss from equity method investee	(49	) —	(113	) —	
Interest expense	(25,943	) (21,674	) (51,292	) (36,358	)
Interest and other income	12	15	27	31	
Loss on disposal of assets	(59	) (8	) (59	) (8	)
Non-operating income (expense), net	\$(2,073	) \$6,876	\$(44,331	) \$(7,521	)

Commodity derivative financial instruments. The realized and unrealized gains and losses on commodity derivative financial instruments for the periods presented are as follows:

	Three month	ns ended June 30,	Six months	Six months ended June 30,		
(in thousands)	2013	2012	2013	2012		
Realized gains, net	\$1,086	\$9,115	\$4,863	\$13,823		
Unrealized gains	22,889	19,428	2,258	15,314		
Total commodity derivative gain, net	\$23,975	\$28,543	\$7,121	\$29,137		

Realized gains on commodity derivative financial instruments decreased by approximately \$8.0 million and \$9.0 million for the three and six months ended June 30, 2013, respectively, compared to the three and six months ended June 30, 2012, based on the cash settlement prices of our commodity derivative contracts compared to the prices specified in those contracts.

The unrealized gains on commodity derivative financial instruments increased by \$3.5 million and decreased by \$13.1 million for the three and six months ended June 30, 2013, respectively, compared to the three and six months ended June 30, 2012. This is a result of the changing relationships between our contract prices and the associated forward curves used to calculate the fair value of our commodity derivative financial instruments in relation to expected market prices. In general, we experience unrealized gains during periods of decreasing market prices and unrealized losses during periods of increasing market prices.

See Notes B.8 and F to our unaudited consolidated financial statements included elsewhere in this Quarterly Report and "Item 3. Quantitative and Qualitative Disclosures About Market Risk" for additional information regarding our commodity derivative financial instruments.

Interest expense and realized and unrealized gains and losses on interest rate derivatives. Interest expense increased by approximately \$4.3 million, or 20%, and \$14.9 million, or 41%, for the three and six months ended June 30, 2013,

respectively, compared to the three and six months ended June 30, 2012. This increase is largely due to the issuance of \$500.0 million in 7 3/8% senior unsecured notes due 2022 in April of 2012.

The table below shows the change in the significant components of interest expense for the three and six months ended June 30, 2013 as compared to the same periods in 2012:

	Three months ended Six months ended			
(in thousands)	June 30, 2013	June 30, 2013		
	compared to 2012	compared to 2012		
Changes in interest expense:				
Senior secured credit facility, net of capitalized interest	\$ 1,464	\$2,696		
2022 senior unsecured notes	2,766	11,984		
Amortization of deferred loan costs	115	321		
Other	(76)	(67)		
Total change in interest expense	\$ 4,269	\$14,934		

We have entered into certain variable-to-fixed interest rate derivatives that hedge our exposure to interest rate variations on our variable interest rate debt. As of June 30, 2013 and 2012, we had one interest rate swap and one interest rate cap outstanding for a total notional amount of \$100.0 million with fixed pay rates ranging from 1.11% to 3.00% and terms expiring through September 2013.

The table below shows our realized losses and unrealized gains related to interest rate derivatives for the periods presented.

	I hree months ended June 30,		Six months ended June 30,		
(in thousands)	2013	2012	2013	2012	
Realized losses	\$(105	) \$(835	) \$(206	) \$(1,938	)
Unrealized gains	96	835	191	1,615	
Total interest rate derivatives loss	\$(9	) \$—	\$(15	) \$(323	)

Income tax expense. The fluctuations in income from continuing operations before income taxes is shown in the table below:

	Three mont	Three months ended June 30,		,	Six months ended June 30,			
(in thousands)	2013		2012		2013		2012	
Income from continuing operations before income taxes	\$55,341		\$48,565		\$57,588		\$89,313	
Income tax expense	(20,047	)	(17,484	)	(21,157	)	(32,153	)
Income from continuing operations, net	\$35,294		\$31,081		\$36,431		\$57,160	
Effective tax rate	36	%	36	%	37	%	36	%

We expect the fiscal year 2013 annual effective tax rate, excluding discrete items, applicable to forecasted income before income taxes to be approximately 36%. Significant factors that could impact the annual effective tax rate include management's assessment of certain tax matters, changes in certain non-deductible expenses and shortfalls related to restricted stock awards that vest during the year. The effective tax rate for our continuing operations for the three and six months ended June 30, 2013 was 36% and 37%, respectively, compared to 36% for each of the corresponding periods ended June 30, 2012. GAAP requires the application of the estimated annual effective rate in determining the interim period tax provision unless a rate cannot be reliably estimated, such as when a small change in pre-tax income or loss creates significant variations in the customary relationship between income tax expense or benefit and pre-tax income or loss in interim periods. In such a situation, the interim period tax provision should be based on actual year-to-date results.

The impact of significant discrete items is separately recognized in the quarter in which they occur. During the six months ended June 30, 2013, certain shares related to restricted stock awards vested at times when our stock price was lower than the fair value of those shares at the time of grant. As a result, the income tax deduction related to such shares is less than the expense previously recognized for book purposes. In accordance with GAAP, such shortfalls reduce additional paid-in capital to the extent windfall tax benefits have been previously recognized. However, we have not previously recognized any windfall tax benefits. Therefore, the tax impact of these shortfalls totaling \$0.1

million and \$0.4 million for the three and six months ended June 30, 2013, respectively, is included in income tax expense attributable to continuing operations for these periods. There is no comparative amount for the three or six months ended June 30, 2012. We expect income tax provisions for

future reporting periods will be impacted by this stock compensation tax deduction shortfall. We cannot predict the stock compensation shortfall impact because of dependency upon future market price performance of our stock. Income from discontinued operations, net of tax. The table below shows our income from discontinued operations for the periods presented:

Three months and all type 20. Six months and all type 20.

	Three months e	nded June 30,	Six months ended June 30,		
(in thousands)	2013	2012	2012	2011	
Income (loss) from discontinued operations, net of	\$518	\$(106)	\$790	\$50	

Income from discontinued operations, net of tax, increased by approximately \$0.6 million for the three months ended June 30, 2013 compared to the three months ended June 30, 2012 and increased by approximately \$0.7 million for the six months ended June 30, 2013 compared to the six months ended June 30, 2012. The increase is a result of increased production over time and has attributed to our growth in transportation and gathering revenue. The majority of our discontinued operations is a significant portion of Laredo Gas operations, which provides transportation and gathering services.

#### Liquidity and capital resources

Since our IPO, our primary sources of liquidity have been cash flows from operations, proceeds from our senior unsecured notes and borrowings on our senior secured credit facility. Our primary use of capital has been for the exploration, development and acquisition of oil and natural gas properties.

We believe that we have significant liquidity available to us from cash flows from operations and our senior secured credit facility to fund our currently planned exploration and development activities. In addition, our hedge positions currently provide relative certainty on a substantial portion of our expected cash flows from operations through 2014 even with a potential general decline in the prices of oil and natural gas.

On March 22, 2013, we filed a shelf registration statement, which became automatically effective, that permits us to sell equity and/or debt in one or more offerings of an indeterminate aggregate amount. As we pursue reserves and production growth, we continually consider which capital resources, including equity and debt financings, are available to meet our future financial obligations, capital expenditure activities and liquidity requirements. Our future ability to grow proved reserves and production will be highly dependent on the capital resources available to us. We continually monitor market conditions and may consider issuing more equity or taking on additional debt. We cannot provide assurance that we will access the capital markets or do any such financing.

As of June 30, 2013, we had \$395.0 million of principal outstanding on our senior secured credit facility. Additionally, we had approximately \$1.1 billion of outstanding senior unsecured notes, excluding the remaining premium of \$1.7 million received in the October 2011 offering of our 2019 senior unsecured notes. We had \$605.0 million available for borrowings on our senior secured credit facility and approximately \$43.6 million in cash on hand for total available liquidity of approximately \$648.6 million as of June 30, 2013.

We expect that, in the future, our commodity derivative positions will help us stabilize a portion of our expected cash flows from operations despite potential declines in the price of oil and natural gas. Please see "Item 3. Quantitative and Qualitative Disclosures About Market Risk" below.

#### Cash flows

Our cash flows for the six months ended June 30, 2013 and 2012 are as follows:

	SIX IIIOIIUIS (	ended June 30,
(in thousands)	2013	2012
Net cash provided by operating activities	\$178,290	\$199,790
Net cash used in investing activities	(396,293	) (485,831 )
Net cash provided by financing activities	228,367	404,524
Net increase in cash	\$10,364	\$118,483

Cash flows provided by operating activities

Net cash provided by operating activities was approximately \$178.3 million and \$199.8 million for the six months ended June 30, 2013 and 2012, respectively. The decrease of \$21.5 million was largely due to a decrease in net

Six months anded June 30

income which was attributed to greater interest expense and decreased realized and unrealized gains from derivatives. Lease operating

expense, general and administrative expense and depreciation, depletion and amortization also increased for the six months ended June 30, 2013 compared to the same period in 2012.

Our operating cash flows are sensitive to a number of variables, the most significant of which are production levels and the volatility of oil, natural gas and natural gas liquids prices. Regional and worldwide economic activity, weather, infrastructure, capacity to reach markets, costs of operations and other variable factors significantly impact the prices of these commodities. These factors are not within our control and are difficult to predict. For additional information on the impact of changing prices on our financial position, see "Item 3. Quantitative and Qualitative Disclosures About Market Risk."

Cash flows used in investing activities

We used cash flows in investing activities of approximately \$396.3 million and \$485.8 million for the six months ended June 30, 2013 and 2012, respectively. The decrease of \$89.5 million is mainly attributed to a \$32.0 million decrease in the budget approved by the Board for the calendar year 2013 compared to 2012.

Our cash used in investing activities for capital expenditures is summarized in the table below for the periods presented.

	Six months	s ended June 30,	,
(in thousands)	2013	2012	
Investment in equity method investee	\$(3,287	) \$—	
Capital expenditures:			
Oil and natural gas properties	(375,901	) (473,846	)
Pipeline and gathering assets	(8,302	) (7,031	)
Other fixed assets	(8,803	) (4,988	)
Proceeds from other asset disposals	_	34	