FutureFuel Corp. Form 10-Q August 09, 2016
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
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$\checkmark$
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15( d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2016
OR
T RANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 193
For the transition period from
Commission file number: 0-52577
FUTUREFUEL CORP.
(Exact Name of Registrant as Specified in Its Charter)
Delaware
20-3340900

Edgar Filing: FutureFuel Corp Form 10-Q
(State or Other Jurisdiction of
(IRS Employer Identification No.)
Incorporation or Organization)
8235 Forsyth Blvd., Suite 400
St. Louis, Missouri 63105
(Address of Principal Executive Offices)
(314) 854-8385
(Registrant's Telephone Number, Including Area Code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes √ No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $\sqrt{No}$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer

Accelerated filer
$\checkmark$
Non-accelerated filer
Smaller reporting
(do not check if a smaller reporting company)
company
company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No $\sqrt{}$
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of August 9, 2016: 43,721,376

#### PART I FINANCIAL INFORMATION

#### Item 1. Financial Statements.

The following sets forth our unaudited consolidated balance sheet as of June 30, 2016, our audited consolidated balance sheet as of December 31, 2015, our unaudited consolidated statements of operations and comprehensive income for the three-month and six-month periods ended June 30, 2016 and June 30, 2015, and our unaudited consolidated statements of cash flows for the six-month periods ended June 30, 2016 and June 30, 2015.

FutureFuel Corp.

**Consolidated Balance Sheets** 

As of June 30, 2016 and December 31, 2015

(Dollars in thousands)

(Unaudited) June 30, 2016 December 31, 2015 Assets

Cash and cash equivalents

\$ 173,600 \$ 154,049

Accounts receivable, inclusive of the blenders' tax credit of \$5,821 and \$30,895 and net of allowances for bad debt of \$0 and \$0, at June 30, 2016 and December 31, 2015, respectively

24,611 46,319

Accounts receivable - related parties

33 10

Inventory

58,717 64,957

Income tax receivable

16,932 14,114

35 35
Marketable securities
92,064 74,667
Deferred financing costs
144 144
Other current assets
1,892 3,887
Total current assets
369,081 359,824
Property, plant and equipment, net
121,012 124,330
Intangible assets
1,408 1,408
Deferred financing costs
397 469
Other assets
3,640 3,078
Total noncurrent assets
126,457 129,285
Total Assets
\$ 495,538 \$ 489,109

Liabilities and Stockholders' Equity

Prepaid expenses

1,642

Prepaid expenses – related parties

1,053

Accounts	payable	Э
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\$ 16,494 \$ 34,442

Accounts payable - related parties

1,828 244

Current deferred income tax liability

4,533 7,060

Deferred revenue – short-term

4,143 2,680

Contingent liability – short-term

1,151 1,151

Accrued expenses and other current liabilities

5,446 2,976

Total current liabilities

33,595 48,553

Deferred revenue – long-term

17,378 15,908

Other noncurrent liabilities

836 1,219

Noncurrent deferred income tax liability

27,790 29,117

Total noncurrent liabilities

46,004 46,244

Total liabilities

79,599 94,797

Commitments and contingencies:

Preferred stock, \$0.0001 par value, 5,000,000 shares authorized, none issued and outstanding

- -

Common stock, \$0.0001 par value, 75,000,000 shares authorized, 43,721,376 and 43,715,832, issued and outstanding as of June 30, 2016 and December 31, 2015, respectively

4 4

Accumulated other comprehensive income

3,372 2,055

Additional paid in capital

279,994 279,231

Retained earnings

132,569 113,022

Total stockholders' equity

415,939 394,312

## Total Liabilities and Stockholders' Equity

\$ 495,538 \$ 489,109

The accompanying notes are an integral part of these financial statements.

FutureFuel Corp.
<b>Consolidated Statements of Operations and Comprehensive Income</b>
For the Three Months and Six Months Ended June 30, 2016 and 2015
(Dollars in thousands, except per share amounts)
(Unaudited)
Three months ended June 30:
Six months ended June 30:
2016
2015
2016
2015
Revenue
\$ 65,842 \$ 78,690 \$ 109,046 \$ 128,505
Revenues – related parties
2,037 25,908 5,468 30,180
Cost of goods sold
57,118 96,900 90,276 135,210

Cost of goods sold – related parties

1,914 1,063 3,435 2,807

Distribution

768 986 1,565 1,634

Distribution – related parties

107 105 213 176

## **Gross profit**

7,972 5,544 19,025 18,858

Selling, general, and administrative expenses

## Compensation expense

1,277 1,059 2,443 2,212

Other expense

540 572 1,163 1,181

Related party expense

41 66 89 126

Research and development expenses

738 670 1,425 1,385 2,596 2,367 5,120 4,904

### **Income from operations**

5,376 3,177 13,905 13,954

Interest and dividend income

1,464 1,405 2,809 2,672

Interest expense

(42) (43) (85) (49)

Gain/(loss) on marketable securities

613 451 (405) 1,471

#### Other expense

(104) (78) (220) (122) 1,931 1,735 2,099 3,972

Income before income taxes

7,307 4,912 16,004 17,926

(Benefit)/provision for income taxes

(6,917) 1,119 (8,789) 6,002

**Net income** 

\$ 14,224 \$ 3,793 \$ 24,793 \$ 11,924

## Earnings per common share

Basic

\$ 0.33 \$ 0.09 \$ 0.57 \$ 0.27

Diluted

\$ 0.33 \$ 0.09 \$ 0.57 \$ 0.27

## Weighted average shares outstanding

Basic

43,527,857 43,420,923 43,501,599 43,396,789

Diluted

43,528,759 43,428,733 43,507,509 43,405,641

#### **Comprehensive Income**

Net income

\$ 14,224 \$ 3,793 \$ 24,793 \$ 11,924

Other comprehensive income/(loss) from unrealized

net gains/(losses) on available-for-sale securities

Income tax effect

Total unrealized gains/(losses), net of tax

# **Comprehensive income**

The accompanying notes are an integral part of these financial statements.

FutureFuel Corp.
Consolidated Statements of Cash Flows
For the Six Months Ended June 30, 2016 and 2015
(Dollars in thousands)
(Unaudited)
Six months ended June 30:
2016
2015
Cash flows provided by operating activities
Net income
\$ 24,793 \$ 11,924
Adjustments to reconcile net income to net cash provided by operating activities:
Depreciation
5,257 4,872
Amortization of deferred financing costs
72 36

Rene	fit	for	de:	ferred	inco	nme	taxes
DUIL	ΠL.	IUI	uc.	iciicu	$\mathbf{H}$	JIIIC	tancs

Change in fair value of derivative instruments

Other than temporary impairment of marketable securities

Impairment of fixed assets

Gain on the sale of investments

$$(1,474)$$
  $(1,657)$ 

Stock based compensation

Losses on disposals of fixed assets

Noncash interest expense

Changes in operating assets and liabilities:

Accounts receivable

Accounts receivable – related parties

Inventory

Income tax receivable

Prepaid	expenses
ricpara	Chpenices

589 724

Prepaid expenses - related party

- (23)

Accrued interest on marketable securities

Other assets

Accounts payable

$$(17,948)$$
  $(175)$ 

Accounts payable – related parties

Accrued expenses and other current liabilities

Accrued expenses and other current liabilities – related parties

- 267

Deferred revenue

Other noncurrent liabilities

- (675)

Net cash provided by operating activities

Cash flows from investing activities

Collateralization of derivative instruments

Purchase of marketable securities

$$(32,299)$$
  $(25,819)$ 

Proceeds from the sale of marketable securities

Expenditures for intangible assets

Capital expenditures

$$(2,254)$$
  $(4,360)$ 

Net cash used in investing activities

#### Cash flows from financing activities

Minimum tax withholding on stock options exercised and awards vested

Excess tax benefits associated with stock options and awards

Deferred financing costs

Payment of dividends

$$(5,246)$$
  $(5,247)$ 

Net cash used in financing activities

Net change in cash and cash equivalents

Cash and cash equivalents at beginning of period

Cash and cash equivalents at o	end of	period
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\$ 173,600 \$ 142,359

Cash paid for interest

- -

Cash paid for income taxes

\$ 985 \$ 11,147

The accompanying notes are an integral part of these financial statements.

Notes to Consolidated Financial Statements of FutureFuel Corp.
(Dollars in thousands, except per share amounts)
(Unaudited)
1)
NATURE OF OPERATIONS AND BASIS OF PRESENTATION
NATURE OF OPERATIONS AND BASIS OF FRESENTATION
Organization
FutureFuel Corp. ("FutureFuel"), through its wholly-owned subsidiary, FutureFuel Chemical Company ("FutureFuel Chemical"), owns and operates a chemical production facility located on approximately 2,200 acres of land six miles
southeast of Batesville in north central Arkansas fronting the White River (the "Batesville Plant"). FutureFuel Chemical manufactures diversified chemical products, biobased products comprised of biofuels, and biobased specialty
chemical products. FutureFuel Chemical's operations are reported in two segments: chemicals and biofuels.
The chemicals segment manufactures a diversified listing of chemical products that are sold to third party customers.
The majority of the revenues from the chemicals segment are derived from the custom manufacturing of specialty chemicals for specific customers.
The biofuels business segment primarily produces and sells biodiesel. FutureFuel Chemical also sells petrodiesel in
blends with the company's biodiesel and, from time to time, with no biodiesel added. Finally, FutureFuel is a shipper of refined petroleum products on common carrier pipelines and buys and sells petroleum products to maintain an
active shipper status on these pipelines.
Basis of Presentation
The accompanying consolidated financial statements have been prepared by FutureFuel in accordance and consistent

with the accounting policies stated in FutureFuel's 2015 audited consolidated financial statements and should be read

in conjunction with the 2015 audited consolidated financial statements of FutureFuel.

In the opinion of FutureFuel, all normal recurring adjustments necessary for a fair presentation have been included in the unaudited consolidated financial statements. The unaudited consolidated financial statements have been prepared in compliance with the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") accounting principles generally accepted in the United States ("GAAP") for interim financial information and with instructions to Form 10-Q adopted by the Securities and Exchange Commission ("SEC"). Accordingly, the financial statements do not include all the information and footnotes required by GAAP for complete financial statements, and do include amounts that are based upon management estimates and judgments. Future actual results could differ from such current estimates. The unaudited consolidated financial statements include assets, liabilities, revenues, and expenses of FutureFuel and its wholly owned subsidiaries; namely, FutureFuel Chemical Company, FFC Grain, L.L.C., FutureFuel Warehouse Company, L.L.C., and Legacy Regional Transport, L.L.C. Intercompany transactions and balances have been eliminated in consolidation.

2)

#### **INVENTORY**

The carrying values of inventory were as follows as of:

June 30, 2016

**December 31, 2015** 

At average cost (approximates current cost)

Finished goods

\$ 26,892 \$ 35,517

Work in process

2.039 1.695

Raw materials and supplies

31,031 31,247 59,962 68,459

LIFO reserve

(1,245) (3,502)

Total inventory

\$ 58,717 \$ 64,957

FutureFuel recorded a lower of cost or market adjustment of \$1,895 in the three and six months ended June 30, 2016. This lower of cost or market adjustment was recorded as a decrease in inventory values and an increase in cost of goods sold. There was no such adjustment in the three and six months ended June 30, 2015.

Notes to Consolidated Financial Statements of FutureFuel Corp.
(Dollars in thousands, except per share amounts)
(Unaudited)
3)
DERIVATIVE INSTRUMENTS
FutureFuel is exposed to certain risks relating to its ongoing business operations. Commodity price risk is the primary risk managed by using derivative instruments. Regulated fixed price futures and option contracts are utilized to manage the price risk associated with future purchases of feedstock used in FutureFuel's biodiesel production along with physical feedstock and finished product inventories attributed to this process.
FutureFuel recognizes all derivative instruments as either assets or liabilities at fair value in its consolidated balance sheet. FutureFuel's derivative instruments do not qualify for hedge accounting under the specific guidelines of ASC 815-20-25, <i>Derivatives and Hedging, Hedging-General, Recognition</i> . None of the derivative instruments are designated and accounted for as hedges primarily as a result of the extensive record keeping requirements.
The fair value of FutureFuel's derivative instruments is determined based on the closing prices of the derivative instruments on relevant commodity exchanges at the end of an accounting period. Realized gains and losses on derivative instruments and changes in fair value of the derivative instruments are recorded in the statement of operations as a component of cost of goods sold, and amounted to losses of \$5,139 and \$3,056 for the three months ended June 30, 2016 and 2015, respectively, and losses of \$6,178 and \$2,337 for the six months ended June 30, 2016 and 2015, respectively.
The volumes and carrying values of FutureFuel's derivative instruments were as follows at:
Asset/ (Liability)

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June 30, 2016
December 31, 2015
Quantity (contracts)
Short
Fair Value
Quantity (contracts) Short
Fair Value
Regulated options, included in other current assets
150 \$ (1,520) 200 \$ (427)
Regulated fixed price future commitments, included in other current assets
96 \$ 14 631 \$ 3,789
The margin account maintained with a broker to collateralize these derivative instruments carried an account balance of \$3,234 and \$225 at June 30, 2016 and December 31, 2015, respectively, and is classified as other current assets in the consolidated balance sheet. The carrying values of the margin account and of the derivative instruments are included net, in other current assets.

Notes to Consolidated Financial Statements of FutureFuel Corp.		
(Dollars in thousands, except per share amounts)		
(Unaudited)		
4)		
MARKETABLE SECURITIES		
At June 30, 2016 and December 31, 2015, FutureFuel had investments in certain preferred stock, trust preferred securities, exchange traded debt instruments, and other equity instruments. These investments are classified as current assets in the consolidated balance sheet. FutureFuel has designated these securities as being available-for-sale. Accordingly, they are recorded at fair value, with the unrealized gains and losses, net of taxes, reported as a component of stockholders' equity.		
FutureFuel's marketable securities were comprised of the following at June 30, 2016 and December 31, 2015:		
June 30, 2016		
Adjusted Cost		
Unrealized Gains		
Unrealized Losses		
Fair Value		

_	• .	•
$H_{\Omega}$	1111fV	instruments
	uit,	mou amond

\$ 12,330 \$ 447 \$ (429 ) \$ 12,348

Preferred stock

60,081 4,450 (10) 64,521

Trust preferred securities

6,783 184 - 6,967

Exchange traded debt instruments

7,679 549 - 8,228

Total

\$ 86,873 \$ 5,630 \$ (439 ) \$ 92,064

**December 31, 2015** 

**Adjusted Cost** 

**Unrealized Gains** 

**Unrealized Losses** 

Fair Value

Equity instruments

\$ 10,825 \$ 44 \$ (711 ) \$ 10,158

Preferred stock

37,703 2,419 (122) 40,000

Trust preferred securities

16,464 1,303 (66) 17,701

Exchange traded debt instruments

6,511 297 - 6,808

Total

\$ 71,503 \$ 4,063 \$ (899 ) \$ 74,667

The aggregate fair value of instruments with unrealized losses totaled \$3,467 and \$15,571 at June 30, 2016 and December 31, 2015, respectively. As of June 30, 2016 and December 31, 2015, FutureFuel had no investments in marketable securities that were in an unrealized loss position for a greater than 12-month period.

5)

#### ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accrued expenses and other current liabilities, including those associated with related parties, consisted of the following at:

June 30, 2016

**December 31, 2015** 

Accrued employee liabilities

\$ 3,061 \$ 1,474

Accrued property, franchise, motor fuel and other taxes

2,130 1,248

Other

255 254

Total

\$ 5,446 \$ 2,976

Notes to Consolidated Financial Statements of FutureFuel Corp.
(Dollars in thousands, except per share amounts)
(Unaudited)
6)
BORROWINGS
On April 16, 2015, FutureFuel, with FutureFuel Chemical as borrowers, and certain of FutureFuel's other subsidiaries as guarantors, entered into a \$150,000 secured and committed credit facility with the lenders party thereto, Regions Bank as administrative agent and collateral agent, and PNC Bank, N.A., as syndication agent. On May 25, 2016, FutureFuel increased the credit facility by \$15,000. The credit facility consists of a five-year revolving credit facility in a dollar amount of up to \$165,000, which includes a sublimit of \$30,000 for letters of credit and \$15,000 for swingline loans (collectively, the "Credit Facility").
The interest rate floats at the following margins over LIBOR or base rate based upon the leverage ratio from time to time:
Consolidated Leverage Ratio
Adjusted
LIBOR Rate
Loans and
Letter of
Credit Fee
Base Rate
Loans

## Commitment

# Fee

< 1.00:1.0

1.25

%

0.25

%

0.15

%

 $\geq 1.00:1.0$ 

And

< 1.50:1.0

1.50

%

0.50

%

0.20

%

 $\geq 1.50:1.0$ 

And

< 2.00:1.0

1.75

%

0.75

% 0.25 %  $\geq 2.00:1.0$ And < 2.50:1.0 2.00 % 1.00 % 0.30 %  $\geq$  2.50:1.0 2.25 % 1.25 % 0.35

%

The terms of the Credit Facility contain certain covenants and conditions including a maximum consolidated leverage ratio, a minimum consolidated fixed charge coverage ratio, and a minimum liquidity requirement. FutureFuel was in compliance with such covenants as of June 30, 2016.

There were no borrowings under this credit agreement at June 30, 2016 and December 31, 2015.

#### PROVISION FOR INCOME TAXES

The following table summarizes the provision for income taxes.

Three months ended June 30:

Six months ended June 30:

2016

2016

2015

2015

(Benefit)/provision for income taxes

```
$ (6,917) $ 1,119 $ (8,789) $ 6,002
```

Effective tax rate

(94.7 %) 22.8 % (54.9 %) 33.5 %

(Dollars in thousands, except per share amounts)

(Unaudited)

The effective tax rate for the three and six months ended June 30, 2016, reflects our expected tax rate on reported operating earnings before income tax. Our effective tax rate in the three and six months ended June 30, 2016, reflects the positive effect of the reinstatement of certain tax credits and incentives for 2016. In 2016, it is anticipated that these tax credits and incentives will form a larger proportion of FutureFuel's net income than in prior years. This increase in proportion combined with the income tax treatment of the credits and incentives will reduce FutureFuel's effective income tax rate in 2016 relative to prior years. In addition, during the second quarter of 2016, FutureFuel booked a tax benefit related to the reversal of a state's treatment of the taxability of the tax credits and incentives.

The effective tax rate for the three and sixth months ended June 30, 2015, reflects our expected tax rate on reported operating income earnings before income tax. Our effective tax rate in the three and six months ended June 30, 2015, reflects the positive effect of the completion of an IRS audit of FutureFuel's 2010 through 2012 amended federal income tax returns which allowed FutureFuel to successfully recover tax benefits previously unrecorded in its financial statements. Also, during the second quarter of 2015, FutureFuel recorded the unfavorable tax effect related to a state subjecting the tax credits and incentives to taxation. In the three and six months ended June 30, 2015, the tax credits and incentives along with its favorable tax treatment was not in effect.

Unrecognized tax benefits totaled \$0 and \$4,588 at June 30, 2016 and December 31, 2015, respectively.

FutureFuel records interest and penalties, net, as a component of income tax expense. At June 30, 2016 and December 31, 2015, FutureFuel recorded \$0 and \$61, respectively, in accruals for interest or tax penalties.

8)

**EARNINGS PER SHARE** 

We compute earnings per share using the two-class method in accordance with ASC Topic No. 260, "Earnings per
Share." The two-class method is an allocation of earnings between the holders of common stock and a company's
participating security holders. Our outstanding non-vested shares of restricted stock contain non-forfeitable rights to
dividends and, therefore, are considered participating securities for purposes of computing earnings per share pursuant
to the two-class method. We had no other participating securities at June 30, 2016 or 2015.

Contingently issuable shares associated with outstanding service-based restricted stock units were not included in the earnings per share calculations for the three-month periods ended June 30, 2016 or 2015 as the vesting conditions had not been satisfied.
Basic and diluted earnings per common share were computed as follows:
For the three months ended
June 30:
For the six months ended
June 30:
2016
2015
2016
2015
Numerator:

#### Net income

\$ 14,224 \$ 3,793 \$ 24,793 \$ 11,924

Less: distributed earnings allocated to non-vested stock

(10) (16) (24) (37)

Less: undistributed earnings allocated to non-vested restricted stock

(42) (7) (96) (49)

Numerator for basic earnings per share

\$ 14,172 \$ 3,770 \$ 24,673 \$ 11,838

**Effect of dilutive securities:** 

Add: undistributed earnings allocated to non-vested restricted stock

42 7 96 49

Less: undistributed earnings reallocated to non-vested restricted stock

(42) (7) (96) (49)

Numerator for diluted earnings per share

\$ 14,172 \$ 3,770 \$ 24,673 \$ 11,838

**Denominator:** 

Weighted average shares outstanding – basic

43,527,857 43,420,923 43,501,599 43,396,789

**Effect of dilutive securities:** 

Stock options and other awards

902 7,810 5,910 8,852

Weighted average shares outstanding – diluted

43,528,759 43,428,733 43,507,509 43,405,641

# Basic earnings per share

\$ 0.33 \$ 0.09 \$ 0.57 \$ 0.27

# Diluted earnings per share

\$ 0.33 \$ 0.09 \$ 0.57 \$ 0.27

Notes to Consolidated Financial Statements of FutureFuel Corp.		
(Dollars in thousands, except per share amounts)		
(Unaudited)		
Certain options to purchase FutureFuel's common stock were not included in the computation of diluted earnings per share for the three-months ended June 30, 2016 because they were anti-dilutive in the period. The weighted average number of options excluded on this basis was 110,000 and 100,000 for the three-months and six-months ended June 30, 2016, respectively. The weighted average number of options excluded on this basis was 100,000 for both the three and six-months ended June 30, 2015.		
9)		
SEGMENT INFORMATION		
FutureFuel has two reportable segments organized along similar product groups – chemicals and biofuels.		
Chemicals		
FutureFuel's chemicals segment manufactures diversified chemical products that are sold externally to third party customers. This segment is comprised of two components: "custom manufacturing" (manufacturing chemicals for specific customers) and "performance chemicals" (multi-customer specialty chemicals).		
Biofuels		
FutureFuel's biofuels business segment primarily manufactures and markets biodiesel. Biodiesel revenues are generated through the sale of biodiesel to customers through FutureFuel's distribution network at the Batesville Plant, through distribution facilities available at leased oil storage facilities, and through a network of remotely located		

tanks. Biofuels revenues also include the sale of biodiesel blends with petrodiesel, petrodiesel with no biodiesel added, RINs, biodiesel production byproducts, and the purchase and sale of other petroleum products on common carrier

pipelines.