## Edgar Filing: Scarpelli Michael - Form 4

Scarpelli M	Iichael								
Form 4									
January 30	, 2019								
FOR	M 4						OMB A	PPROVAL	
	UNILD		CURITIES ANI Washington, D		NGE COMM	ISSION	OMB Number:	3235-02	287
Check if no lo subject Sectior	to STATEN	MENT OF CH	F CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES			HIP OF	Expires: January 31, 2005 Estimated average burden hours per		
Form 4							response	•	0.5
-	ions I'lleu pui	(a) of the Publi	on 16(a) of the S ic Utility Holdin ie Investment Co	ig Company	y Act of 1935 o		·		0.0
(Print or Type	e Responses)								
1. Name and Address of Reporting Person <u>*</u> Scarpelli Michael			2. Issuer Name <b>and</b> Ticker or Trading Symbol ServiceNow, Inc. [NOW]			5. Relationship of Reporting Person(s) to Issuer			
					(Check all applicable)				
(Last) (First) (Middle) C/O SERVICENOW, INC., 2225 LAWSON LANE			3. Date of Earliest Transaction (Month/Day/Year) 01/28/2019			Director 10% Owner Officer (give title Other (specify below) CHIEF FINANCIAL OFFICER			
(Street)			4. If Amendment, Date Original Filed(Month/Day/Year)			6. Individual or Joint/Group Filing(Check Applicable Line) _X_Form filed by One Reporting Person			
SANTA C	CLARA, CA 95054	Ļ			Forr Person	n filed by M	ore than One R	eporting	
(City)	(State)	(Zip)	Table I - Non-Deri	ivative Secur	ities Acquired, D	isposed of,	or Beneficia	lly Owned	
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, any (Month/Day/Ye	if TransactionAc Code Dis ar) (Instr. 8) (In	(A) or	Beneficial ) Owned Following Reported Transactio (Instr. 3 at	For ly (E (f) (h) n(s)	Ownership orm: Direct )) or Indirect ) nstr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	f
			Code V An		Price				
Reminder: R	eport on a separate line	e for each class of	securities beneficia	ally owned dir	ectly or indirectly				

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 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned

 (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2.	3. Transaction Date	3A. Deemed	4.	5. Number of	6. Date Exercisable and	7. Title and Amount of	8.1
Derivative	Conversion	(Month/Day/Year)	Execution Date, if	Transacti	orDerivative	Expiration Date	Underlying Securities	De
Security	or Exercise		any	Code	Securities	(Month/Day/Year)	(Instr. 3 and 4)	Sec

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(Instr. 3)	Price of Derivative Security		(Month/Day/Year)	(Instr. 8	) Acquire or Dispo (D) (Instr. 3 and 5)	osed of					(
				Code	V (A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	3
Restricted Stock Units	<u>(1)</u>	01/28/2019		А	61,878	3	(2)	(2)	Common Stock	61,878	

## **Reporting Owners**

Reporting Owner Name / Address	Relationships						
	Director	10% Owner	Officer	Other			
Scarpelli Michael C/O SERVICENOW, INC. 2225 LAWSON LANE SANTA CLARA, CA 95054			CHIEF FINANCIAL OFFICER				
Signatures							
/s/ Michael P. Scarpelli by Derk L Attorney-in-Fact	upinek,		01/30/2019				

\*\*Signature of Reporting Person

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each restricted stock unit represents a contingent right to receive one share of Issuer's common stock.

Acquired upon achievement of certain performance criteria pursuant to the performance-based restricted stock units granted February 7, 2018 under the Issuer's 2012 Equity Incentive Plan. The performance period for the restricted stock units was January 1, 2018 until December 31, 2018, with achievement of the applicable performance criteria subject to determination by the Issuer's Compensation Committee. This determination was obtained on January 28, 2019. As a result, 33.3% of the shares

Date

subject to the restricted stock units will vest on February 7, 2019, and 8.3% of the shares subject to the restricted stock units will vest quarterly thereafter until February 7, 2021.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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