FMC CORP Form DEF 14A March 17, 2017 UNITED STATES

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant Filed by a Party other than the Registrant

### Check the appropriate box:

Preliminary Proxy Statement

Confidential, for use of the Commission only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to ss.240.14a-12

#### **FMC CORPORATION**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

## Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

- (1) Title of each class of securities to which transaction applies:
- (2) Aggregate number of securities to which transaction applies:

- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
- (4) Proposed maximum aggregate value of transaction:
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Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount Previously Paid:
- (2) Form, Schedule or Registration Statement No.:
- (3) Filing Party:
- (4) Date Filed:

FMC Corporation
March 17, 2017
Dear Stockholder:
It is my pleasure to invite you to attend the Company's 2017 Annual Meeting of Stockholders. The meeting will be held on Tuesday, April 25, 2017, at 2:00 p.m. local time at the FMC Tower at Cira Centre South, 2929 Walnut Street 24 <sup>th</sup> Floor, Philadelphia, Pennsylvania. The Notice of Annual Meeting and Proxy Statement accompanying this letter describe the business to be conducted at the meeting.
During the meeting, I will report to you on the Company's earnings, results and other achievements during 2016 and on our outlook for 2017. We welcome this opportunity to have a dialogue with our stockholders and look forward to your comments and questions.
Your vote is important. <b>Please vote your proxy promptly so your shares can be represented.</b> Please see your prox card for specific instructions on how to vote.
If you plan to attend the meeting, please send written notification to the Company's Investor Relations Department, FMC Tower at Cira Centre South, 2929 Walnut Street, Philadelphia, Pennsylvania 19104, so that your name can be put on an admission list held at the registration desk at the entrance to the meeting. If your shares are held by a bank, broker or other intermediary and you plan to attend, you must enclose with your notification evidence of your ownership, such as a letter from the bank, broker or intermediary confirming your ownership or a bank or brokerage firm account statement. If you wish to vote at the meeting, please refer to the section of this proxy statement entitled "How to Vote" for specific instructions.
I look forward to seeing you on April 25 <sup>th</sup> .
Sincerely,

Pierre Brondeau

President, Chief Executive Officer and Chairman of the Board

## **Notice of Annual Meeting of Stockholders**

Tuesday, April 25, 2017

2:00 p.m.

FMC Tower at Cira Centre South, 2929 Walnut Street, 24th Floor, Philadelphia, Pennsylvania

Dear Stockholder:

You are invited to the Annual Meeting of Stockholders of FMC Corporation. We will hold the meeting at the time and place noted above. At the meeting, we will ask you to:

- 1. Elect eleven directors, each for a term of one year.
- 2. Ratify the appointment of KPMG LLP as our independent registered public accounting firm for 2017.
- 3. Hold an advisory (non-binding) vote on executive compensation.
- 4. Hold an advisory (non-binding) vote on the frequency of executive compensation voting.
- 5. Approve an Amendment to the FMC Corporation Incentive Compensation and Stock Plan.
- 6. Consider and act upon any other business properly brought before the meeting.

THE BOARD RECOMMENDS A VOTE FOR ITS NOMINEES FOR DIRECTOR AND FOR PROPOSALS 2, 3 AND 5. THE BOARD RECOMMENDS A VOTE IN FAVOR OF A FREQUENCY OF ONE YEAR IN PROPOSAL 4.

Your vote is important. To be sure your vote counts and assure a quorum, please vote, sign, date and return the enclosed proxy card whether or not you plan to attend the meeting; or if you prefer, please follow the instructions on the enclosed proxy card for voting by Internet or by telephone whether or not you plan to attend the meeting in person.

IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE STOCKHOLDER MEETING TO BE HELD ON APRIL 25, 2017:

The proxy statement and the annual report to security holders are available at www.fmc.com
March 17, 2017
By order of the Board of Directors,
Andrea E. Utecht
Executive Vice President, General Counsel and Secretary
FMC CORPORATION - Notice of Annual Meeting of Stockholders and Proxy Statement 2

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# Back to Contents I.INFORMATION ABOUT VOTING

#### Solicitation of Proxies

The Board of Directors of FMC Corporation (the "Company" or "FMC") is soliciting proxies for use at the Company's 2017 Annual Meeting of Stockholders and any postponements or adjournments of that meeting (as so postponed or adjourned, the "2017 Annual Meeting" or the "Annual Meeting"). The Company first mailed this proxy statement, the accompanying form of proxy and the Company's Annual Report for 2016 on or about March 17, 2017.

#### **Agenda Items**

The agenda for the Annual Meeting is to:

- 1. Elect eleven directors;
- 2. Ratify the appointment of KPMG LLP as the Company's independent registered public accounting firm for 2017;
- 3. Hold an advisory (non-binding) vote on executive compensation;
- 4. Hold an advisory (non-binding) vote on the frequency of executive compensation voting;
- 5. Approval of Amendment and Restatement of the FMC Corporation Incentive Compensation and Stock Plan; and
- 6. Conduct other business properly brought before the meeting.

#### Who Can Vote

You can vote at the Annual Meeting if you are a holder of the Company's common stock, par value of \$0.10 per share ("Common Stock"), on the record date. The record date is the close of business on February 28, 2017. You will have one vote for each share of Common Stock. As of February 28, 2017, there were 133,826,580 shares of Common Stock outstanding.

#### **How to Vote**

You may vote in one of four ways:

- You can vote by signing and returning the enclosed proxy card. If you do, the individuals named on the card will vote your shares in the way you indicate;
- •You can vote by Internet;
- •You can vote by telephone; or
- •You can cast your vote at the Annual Meeting.

If you plan to cast your vote at the meeting, please send written notification to the Company's Investor Relations Department, FMC Tower at Cira Centre South, 2929 Walnut Street, Philadelphia, PA, 19104, so that your name can be put on an admission list held at the registration desk at the entrance to the meeting. In addition, if you hold your shares through a broker, bank or other intermediary and you wish to vote at the Annual Meeting, you must obtain a legal proxy from them authorizing you to vote at the Annual Meeting. We will be unable to accept a vote from you at the Annual Meeting without that authorization. If you are a registered stockholder and wish to vote at the Annual Meeting, in addition to the above attendance notification, you must provide proper identification as the stockholder of record at the registration desk, but no additional authorization will be required in order to cast your vote.

#### **Use of Proxies**

Unless you tell us on the proxy card to vote differently, we plan to vote signed and returned proxies FOR the Board nominees for director, FOR Proposals 2, 3 and 5, and FOR a frequency of one year for Proposal 4, and in the discretion of the proxy holders as to any other matters that may properly come before the Annual Meeting.

#### **Quorum Requirement**

We need a quorum of stockholders to hold a valid Annual Meeting. A quorum will be present if the holders of at least a majority of the outstanding Common Stock entitled to vote at the meeting either attend the Annual Meeting in person or are represented by proxy at the Annual Meeting. Abstentions, broker non-votes (described below) and votes withheld are counted as present for the purpose of establishing a quorum.

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#### **Vote Required for Action**

Directors are elected by a majority of the votes cast in an uncontested election. Because the number of nominees properly nominated for the Annual Meeting is the same as the number of directors to be elected at the Annual Meeting, the election of directors is an uncontested election. As a result, any nominee who receives a majority of the votes cast with respect to his or her election at the Annual Meeting will be elected to the Board (or re-elected, in the case of any nominee who is an incumbent director). Incumbent nominees have tendered a contingent resignation which would become effective if (i) the nominee does not receive a majority of the votes cast with respect to his or her election at the Annual Meeting and (ii) the Board of Directors accepts such resignation. Adoption of Proposals 2 through 5 require the affirmative vote of the majority of shares present in person or represented by proxy and entitled to vote at the meeting.

#### Abstentions or Lack of Instructions to Banks, Brokers, or Employee Benefit Plan Trustees

Abstentions will not be counted as votes cast for the election of directors, and thus will have no effect on the election of directors. With respect to Proposals 2 through 5, abstentions will have the effect of a vote against such proposals.

A broker non-vote occurs when a bank, broker or other nominee holding shares on behalf of a stockholder does not receive voting instructions from the beneficial owner with respect to a non-routine matter to be voted on at the Annual Meeting by a specified date before the Annual Meeting. Banks, brokers and other nominees may vote undirected shares on matters deemed routine in accordance with New York Stock Exchange rules, but they may not vote undirected shares on matters deemed non-routine in accordance with such rules. For this purpose, the ratification of the appointment of the independent registered public accounting firm is considered a routine matter, but the election of directors, the advisory vote regarding executive compensation, the advisory vote regarding the frequency of executive compensation voting, and the approval of the Amendment to the FMC Corporation Incentive Compensation and Stock Plan are considered non-routine matters. In the event of a broker non-vote in the election of directors or with respect to Proposals 2 through 5 at the Annual Meeting, the broker non-vote will not have any effect on the outcome inasmuch as broker non-votes are not counted as votes cast or as shares present and entitled to be voted with respect to any matter on which the broker has expressly not voted.

If you are entitled to vote shares held under an employee benefit plan and you either do not direct the trustee by April 21, 2017 how to vote your shares, or if you vote on some but not all matters that come before the Annual Meeting, the trustee will, in the case of shares held in the FMC Corporation Savings and Investment Plan, vote your undirected shares in proportion to the votes received from other participants, and in the case of the Company's other employee plans, vote your shares in the trustee's discretion, except to the extent that the plan or applicable law provides otherwise.

### **Revoking a Proxy**

You may revoke your proxy at any time before it is exercised. You can revoke a proxy by:

- •Sending a written notice to the Corporate Secretary of FMC;
- •Delivering a properly executed, later-dated proxy;
- Attending the Annual Meeting and voting in person, provided that you comply with the conditions set forth in the section of this proxy statement above entitled "How to Vote"; or
- If your shares are held through an employee benefit plan, your revocation must be received by the trustee by April 21, 2017.

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II. THE PROPOSALS TO BE VOTED ON

**Proposal 1** Election of Directors

### **Nominees for Director**

The Board of Directors consists of 11 directors, each of whom is elected to serve for a term of one year, expiring at the subsequent annual meeting of stockholders. The nominees for director this year are Pierre Brondeau, Eduardo E. Cordeiro, G. Peter D'Aloia, C. Scott Greer, K'Lynne Johnson, Dirk A. Kempthorne, Paul J. Norris, Robert C. Pallash, William H. Powell, and Vincent R. Volpe, Jr., each of whom is an incumbent director, and Margareth Øvrum, who was appointed to the Board of Directors in 2016. If elected, these directors' next term will expire at the 2018 Annual Meeting. Information about the nominees is contained in the section of this proxy statement entitled "Board of Directors".

The Board of Directors expects that all of the nominees will be able and willing to serve as directors. If any nominee becomes unavailable, the proxies may be voted for another person nominated by the Board of Directors to fill the vacancy, or the size of the Board of Directors may be reduced.

The Board of Directors recommends a vote FOR the election of Pierre Brondeau, Eduardo E. Cordeiro, G. Peter D'Aloia, C. Scott Greer, K'Lynne Johnson, Dirk A. Kempthorne, Paul J. Norris, Margareth Øvrum, Robert C. Pallash, William H. Powell and Vincent R. Volpe, Jr. to the Board of Directors as described above.

Proposal 2 Ratification of Appointment of Independent Registered Public Accounting Firm

The Audit Committee of the Board of Directors is directly responsible for the appointment, compensation, retention and oversight of the independent external audit firm retained to audit the Company's financial statements. The Audit Committee has approved KPMG LLP ("KPMG") continuing to serve as the Company's independent registered public accounting firm for 2017.

The Audit Committee periodically reviews the performance of the independent external audit firm. In conjunction with the mandated rotation of KPMG's lead engagement partner, the Audit Committee and its chairperson also evaluate and approve the selection of KPMG's new lead engagement partner.

The Audit Committee is responsible for the audit fee negotiations associated with the Company's retention of KPMG. For the years 2015 and 2016, KPMG's fees, all of which were approved by the Audit Committee, were as follows:

(\$000)	2016	2015
Audit Fees <sup>(1)</sup>	7,658	7,884
Audit Related Fees <sup>(2)</sup>	232	921
Tax Fees <sup>(3)</sup>	755	752
All Other Fees <sup>(4)</sup>	536	455
TOTAL	9,181	10,012

Fees for professional services performed by KPMG for the integrated audit of the Company's annual consolidated financial statements included in the Company's Form 10-K filing and review of financial statements included in the

- (1) Company's Form 10-Q filings. The amount also includes other services that are normally provided by KPMG in connection with statutory and regulatory filings or engagements and, for 2015, audit services related to the acquisition of Cheminova A/S.
  - Fees for services performed by KPMG that are reasonably related to the performance of the audit or review of the
- (2) Company's financial statements. This includes employee benefit and compensation plan audits, as well as audit related services in connection with attestations by KPMG that are required by statute or regulation.
  - Fees for professional services performed by KPMG with respect to tax compliance, tax advice and tax planning.
- (3) This includes preparation of original and amended tax returns for the Company and its consolidated subsidiaries, refund claims, payment planning, and tax audit assistance.
- Fees for other permissible work performed by KPMG that does not fall within the categories set forth above. For
- (4) the years listed above, this work consists of tax filings for individual employees involved in the Company's expatriate program.

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#### **Pre-Approval of Independent Registered Public Accounting Firm Services**

The Committee has adopted a Pre-Approval Policy with respect to audit and non-audit services performed by its independent registered public accounting firm. The following is a summary of the Policy.

Prior to the commencement of services for a given year, the Audit Committee will grant pre-approvals of expected services and estimated fees, as presented by the independent registered public accounting firm. The independent registered public accounting firm will routinely update the Committee during the year in which the services are performed as to the actual services provided and related fees pursuant to the Pre-Approval Policy.

Unexpected services or services for which the fees to be incurred would exceed pre-approved amounts, will require specific approval before the services may be rendered. Requests or applications to provide such services that require specific approval by the Audit Committee will be submitted to the Chairman of the Audit Committee and to the Company's Chief Financial Officer or his designee by the independent registered public accounting firm.

The request or application must include a statement as to whether, in the view of both the independent registered public accounting firm and the Chief Financial Officer or his designee, such request or application is consistent with the rules of the Securities and Exchange Commission ("SEC") regarding auditor independence. Authority to grant approval for such services has been delegated to the Chairman of the Audit Committee, provided that any such approval would then be reviewed by the full Committee at the next regularly scheduled meeting.

The Audit Committee has determined that the independence of KPMG has not been adversely impacted as a result of the non-audit services performed by such accounting firm.

We expect a representative of KPMG to attend the Annual Meeting. The representative will have an opportunity to make a statement if he or she desires and also will be available to respond to appropriate questions.

The Board of Directors recommends a vote FOR ratification of the appointment of KPMG LLP as the Company's independent registered public accounting firm for 2017.

**Proposal 3** Advisory (Non-Binding) Vote on Executive Compensation

In accordance with the requirements of Section 14A of the Securities Exchange Act of 1934 (the "Exchange Act") and the related rules of the SEC, our Board of Directors is submitting a "Say on Pay" proposal to our stockholders for consideration. This proposal provides our stockholders the opportunity to cast a non-binding advisory vote on the executive compensation paid to the Company's executive officers named in this proxy statement ("named executive officers" or "NEOs").

This advisory vote on executive compensation is non-binding on the Board, will not overrule any decision by the Board and does not compel the Board to take any action. However, the Board and the Compensation and Organization Committee may consider the outcome of the vote when considering future executive compensation decisions. Specifically, to the extent there is any significant vote against the named executive officer compensation as disclosed in this proxy statement, the Board will consider our stockholders' concerns and the Compensation and Organization Committee will evaluate whether any actions are necessary to address those concerns.

The Board and the Compensation and Organization Committee believe that the Company's executive compensation programs and policies and the compensation decisions for 2017 described in this proxy statement (i) support the Company's business objectives, (ii) link the interests of the executive officers and stockholders, (iii) align NEO pay with individual and the Company's performance, without encouraging excessive risk-taking that could have a material adverse effect on the Company, (iv) provide NEOs with a competitive level of compensation and (v) promote retention of the NEOs and other senior leaders. In 2016, 45.73% of the shares voting approved the executive compensation discussed and disclosed in the Compensation Discussion and Analysis, the Summary Compensation Table and other related tabular and narrative disclosures contained in the 2016 Proxy Statement.

For the reasons discussed above (and further amplified in the compensation disclosures made in this proxy statement), the Board recommends that stockholders vote in favor of the following resolution:

RESOLVED that the stockholders approve, on an advisory basis, the compensation of the Company's named executive officers, as disclosed pursuant to the compensation disclosure rules of the Securities and Exchange Commission (which disclosure includes the Compensation Discussion and Analysis, the Summary Compensation Table and other related tabular and narrative disclosures set forth in this proxy statement).

The Board of Directors recommends a vote FOR the above resolution.

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Proposal 4 Advisory (Non-Binding) Vote on the Frequency of Executive Compensation Voting

In accordance with the requirements of the Exchange Act and the related rules of the SEC, our stockholders have the opportunity to indicate how frequently we should seek an advisory vote on the compensation of our named executive officers, as disclosed pursuant to the SEC's compensation disclosure rules. By voting on this Proposal 4, stockholders may indicate whether they would prefer an advisory vote on named executive officer compensation every one, two or three calendar years.

Our stockholders voted on a similar proposal in 2011 with the majority voting to hold the say-on-pay vote every year. We continue to believe that say-on-pay votes should be conducted every year so that our stockholders may annually express their views on our executive compensation program.

Accordingly, the Board recommends that stockholders vote in favor of the following resolution:

RESOLVED that the Company hold a stockholder advisory vote to approve the compensation of the Company's named executive officers, as disclosed pursuant to the compensation disclosure rules of the Securities and Exchange Commission, with a frequency of once every one year, two years or three years, whichever receives the affirmative vote of the majority of the shares present in person or represented by proxy and entitled to vote at the meeting.

You may cast your vote on your preferred voting frequency by choosing the option of one year, two years, three years, or abstain from voting. Because this vote is advisory and not binding on the Board or the Company in any way, the Board may decide that it is in the best interests of our stockholders and the Company to hold an advisory vote on executive compensation more or less frequently than the option approved by our stockholders.

The Board of Directors unanimously recommends a vote FOR an advisory vote on executive compensation once every calendar year.

Proposal 5 Approval of Amendment and Restatement of the FMC Corporation Incentive Compensation and Stock Plan

At its meeting held on February 28, 2017, the Board of Directors adopted a resolution approving an amendment and restatement of the FMC Corporation Incentive Compensation and Stock Plan (the "Plan") and directing that such amendment and restatement be submitted to the stockholders for their approval at the Annual Meeting. As a successor to prior plans dating back to 1995, the Plan provides for the grant of cash and equity-based awards to closely link the long-term financial rewards of the recipient with increases in Company stockholder value. The Board continues to believe that stock-based incentives are important factors in attracting, retaining and rewarding officers, employees,

directors and consultants and closely aligning their financial interests with those of the Company's stockholders. The Board believes that the capacity added by the proposed amendment and restatement will enhance the Company's ability to attract and retain effective and capable officers, employees, directors and consultants who will add to the continued growth and success of the Company.

The proposed amendment and restatement of the Plan ("Restatement"), summarized below, will make 1,250,000 additional shares available for issuance while implementing a number of best practices that protect stockholder interest.

#### **Summary of Modifications to Plan**

#### **Conservative Request for Additional Shares**

The Restatement seeks to make an additional 1,250,000 shares available for issuance under the Plan, bringing the total number of available shares to approximately 5,584,000. We anticipate that this will be sufficient to cover all grants made over the next three to four years, which are necessary in order to attract and retain talented executives. Once the increased share reserve is exhausted, we will again need to seek stockholder approval to authorize more shares. Requesting stockholder approval for only a limited number of shares at a given time means that stockholders will have the chance to weigh in regularly on our incentive compensation program.

#### **Prohibition on Liberal Share Recycling**

The Plan no longer allows liberal share recycling. By prohibiting liberal share recycling, stockholders will have a better sense of the size of the awards we are issuing and how many shares we have left in the share pool at any given time.

# **Back to Contents Fungible Share Pool**

Previously, the Plan limited the number of shares that could be granted as full-value awards and those that could be granted as stock options or stock appreciation rights ("SARs"). The Restatement introduces a fungible share pool with no such restrictions to give the Committee greater flexibility in determining the right mix of equity awards to incentivize participants. However, to the extent the Committee uses the share pool to grant more valuable awards, the share pool will be depleted quicker. Each full value share grant will reduce the share pool by two shares, while each option grant will reduce the pool by one share.

#### **Expanded Performance Metrics and More Robust Annual Award Limits**

Section 162(m) of the Internal Revenue Code of 1986, as amended (the "Code") limits the extent to which a public company's compensation to executives is deductible, with an exception for qualified "performance-based compensation". In order to designate awards as qualified performance-based compensation, the Company must establish performance metrics and impose annual award limits. We have expanded the performance metrics that can be used for this purpose, as discussed in the section of this proxy statement entitled "Approval of Amendment and Restatement of the FMC Corporation Incentive Compensation and Stock Plan—Summary of Plan Provisions—Performance Metrics".

In addition, we have clarified in the Restatement annual caps for awards that may qualify as performance-based compensation. First, a participant may not receive stock options and SARs covering more than 500,000 shares of Common Stock in any year. Second, a participant may not receive awards of restricted stock units ("RSUs") or restricted stock with respect to more than 500,000 shares of Common Stock in any year. Third, a participant may not be paid more than eleven million dollars in any year in respect of management incentive awards.

#### **Additional Award Limits for Non-Employee Directors**

The Restatement caps awards granted to non-employee directors (in their capacity as such) at \$500,000 annually, based on the grant-date fair value of the awards, as measured for accounting purposes. This limit on non-employee director awards excludes awards made to a non-executive chairman of the Board in that capacity.

#### **Minimum Vesting Requirements**

The Committee historically imposed a minimum vesting period of at least twelve months on most awards through individual award agreements, in order to promote the retention of executives and directors. In line with best practices,

the Restatement hardwires a minimum vesting requirement into the Plan so that awards granted will vest no sooner than twelve months following grant. Nonetheless, in order to maintain the flexibility to make special or one-time grants with shorter vesting periods in limited instances, the Committee retains the right to waive minimum vesting requirements with respect to a small percentage of awards (five percent of shares available for issuance and five percent of shares that again became available for issuance in the event of an award's forfeiture, cancellation or expiration).

#### No Automatic Acceleration upon a Change in Control

The Restatement reflects the Company's current practice not to provide for automatic acceleration of vesting of awards on a change in control. Rather, we believe that it is important for the Committee to maintain flexibility as to the proper treatment of awards upon a change in control, so the Plan leaves this to the Committee's judgment. In practice, we have entered into agreements with our NEOs that generally provide that awards only vest on an accelerated basis upon a change in control if the NEO also experiences a severance event (so-called "double trigger" arrangements).

#### **Express Prohibition on Option and SAR Repricing**

The Restatement expressly prohibits the Company from cashing out underwater options or SARs without stockholder approval. Previously, the Plan had prohibited the Committee from repricing a stock option without stockholder approval by (a) reducing its exercise price after the grant date or (b) canceling the option and replacing it with an option with a lower exercise price. The Restatement extends both of these prohibitions to SARs. In addition, it prohibits the Committee from, without stockholder approval, making a cash payment to a participant in exchange for his or her agreement to cancel a stock option or SAR where the exercise price is greater than the current fair market value.

#### **Summary of Plan Provisions**

The principal provisions of the Plan are summarized below. This summary is qualified in its entirety by reference to the actual Plan as revised by the Restatement proposed in this proxy statement, a copy of which is attached to the electronic copy of this proxy statement filed with the Securities and Exchange Commission ("SEC") and may be accessed from the SEC's home page (www.sec.gov) or the Investor Relations link of FMC's website (www.fmc.com). In addition, a copy of the Plan may be obtained upon written request to: Corporate Secretary, FMC Corporation, FMC Tower at Cira Centre South, 2929 Walnut Street, Philadelphia, PA, 19104.

#### Administration

The Plan vests broad powers in a committee to administer and interpret the Plan. Currently, that committee is the Compensation and Organization Committee of the Board of Directors. Except when limited by the terms of the Plan, the Committee has the authority to, among other things: select the persons to be granted awards; determine the type, size and term of awards; determine the time when awards will be granted and any conditions for receiving awards; establish performance objectives and conditions for earning awards; determine

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whether such performance objectives and conditions have been met; amend the plan at any time; and determine when awards may be settled in cash, stock or a combination of the two. Under Delaware Law, the Committee may delegate to officers of the Company the authority to grant awards to employees who are not executive officers. In those cases, any references to the Committee will also include the delegated officers.

Under the Plan, the Committee has discretion in making adjustments to outstanding awards; provided, however, that without stockholder approval, the Committee is not permitted to increase the number of shares of Common Stock available for issuance under the Plan or to reprice a previously granted stock option or SAR whose exercise price is higher than the current fair market value of a share. The prohibition on repricing without stockholder approval includes: reducing the instrument's exercise price, replacing it with an instrument that has a lower exercise price or making a cash payment to the participant in exchange for his or her cancellation of the instrument.

Nevertheless, the Plan specifically provides the Committee with discretion to make equitable adjustments or substitutions with respect to the number, kind and price of shares subject to outstanding awards and to the number of shares available for issuance under the Plan in the event of certain corporate events or transactions, including, but not limited to, stock splits, mergers, consolidations, separations, including spin-offs or other distribution of stock or property of FMC, reorganization, or liquidation.

The Plan is not a tax-qualified deferred compensation plan under Section 401(a) of the Code and is not subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended.

#### **Types of Awards**

The Plan provides for the grant of five basic types of awards to key participants selected by the Committee: (i) stock options, (ii) restricted stock, (iii) RSUs, (iv) SARs, and (v) management incentive awards, which are payable in cash. The Committee may designate awards of restricted stock, RSUs or management incentive awards as qualified performance-based awards, which will vest only if the Committee certifies that pre-determined performance goals have been achieved. In addition, the Plan gives the Committee discretion to craft other types of awards as it deems appropriate.

#### **Stock Options**

The Plan allows for the grant of stock options, which may be "incentive stock options" within the meaning of Section 422 of the Code or nonqualified stock options. Stock options must have an exercise price of no less than 100 percent of the fair market value of a share of Common Stock on the date of grant. The option exercise price is payable in cash or, with the consent of the Committee, in the form of shares of Common Stock, through a net cashless exercise of the

option (which involves the cancellation of a portion of the option to cover the cost of exercising the balance of the option), or through a loan made by a broker. If a participant neglects to exercise an in-the-money option by the end of the term, then immediately before the option expires, it will be automatically exercised through a net cashless exercise. An in-the-money option is an option with an exercise price that is lower than the then-fair market value of a share of Common Stock.

#### **Restricted Stock**

The Plan allows for the grant of shares of restricted stock. An award of restricted stock is a grant of outstanding shares of Common Stock which are subject to vesting conditions and transfer restrictions. Generally, shares of restricted stock that are not vested at the time of an employee's termination of employment will be forfeited.

#### **Restricted Stock Units**

The Plan allows for the grant of RSUs. RSUs represent a right to receive from the Company, following fulfillment of applicable vesting conditions, either a specified number of shares of Common Stock or a cash payment equal to the market value (at the time of the distribution) of a specified number of shares of Common Stock. Whether RSUs are payable in Common Stock and/or cash is determined by the Committee in its discretion. Generally, RSUs that are not vested at the time of an employee's termination of employment will be forfeited.

#### **SARs**

The Plan allows for the grant of SARs. A SAR represents the right to receive any appreciation in a share of Common Stock over a particular time period. These awards are intended to mirror the benefit the employee would have received if the Committee granted the employee a stock option.

#### **Management Incentive Awards**

The Plan allows for the grant of management incentive awards. Management incentive awards represent the right to receive a specified amount of cash upon the achievement of performance goals approved by the Committee. We grant these awards under our Annual Incentive program, described in more detail in the section in this proxy statement entitled "Compensation Discussion and Analysis—Components of Executive Compensation—Annual Incentive".

### **Eligibility**

Key employees, directors and consultants of FMC and its divisions, subsidiaries and affiliates (including partnerships, joint ventures or other entities in which FMC has a substantial investment) are eligible to be granted awards under the Plan. As of February 28, 2017, approximately 200 people were eligible to participate in the Plan, including the Company's ten non-employee directors. The Committee selects participants from this pool of eligible individuals.

#### **Expiration of Awards**

Options and SARs typically expire ten years after grant, or earlier if the participant terminates employment before that time, unless otherwise provided in a participant's award agreement.

### **Vesting**

The Committee determines the vesting conditions for awards. A time-based condition requires that the participant be employed or otherwise in the service of the Company for a certain amount of time in order for the award to vest. Equity awards granted under the Plan must have a minimum vesting period of twelve months. However,

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the Committee has discretion to vest a small number of equity awards sooner than twelve months: five percent of the shares available for issuance on April 25, 2017, and five percent of the shares that again became available for issuance in the event of an award's forfeiture, cancellation, or expiration. A performance-based condition requires that certain performance criteria be achieved in order for the award to vest. For a discussion of the performance-based vesting criteria the Committee may impose upon an award, see the section of this proxy statement entitled "Approval of Amendment and Restatement of the FMC Corporation Incentive Compensation and Stock Plan—Summary of Plan Provisions—Performance Metrics".

#### **Shares of Stock Available for Issuance**

As of February 28, 2017, 3,766,000 shares remained available for future awards under the Plan. The number of shares purchasable under all outstanding vested and unvested options granted under the Plan was 2,990,000. The number of shares underlying all outstanding RSUs under the Plan was 1,019,000, assuming all RSUs were settled at the highest return rate.

The Restatement seeks stockholder approval to authorize an additional 1,250,000 shares for issuance.

The Committee may utilize any of these shares toward the grant of any type of award under the Plan. If a stock option or SAR is granted, each share of stock underlying the award will deplete the available pool by one share. However, if any other type of award is granted, each share of stock underlying the award will deplete the available pool by two shares.

On February 28, 2017, the closing price per share of the Common Stock on the NYSE was \$57.62.

### **Award Limits**

In a particular calendar year, no participant may (a) receive stock option and SAR awards covering more than 500,000 shares of Common Stock, (b) receive RSU or restricted stock awards with respect to more than 500,000 shares of Common Stock, or (c) be paid more than eleven million dollars in respect of management incentive awards. No non-employee director may receive, in his or her capacity as a non-employee director, awards in any calendar year that exceed \$500,000 in grant-date fair value, as measured for accounting purposes. This limit on non-employee director awards excludes awards made to a non-executive chairman of the Board in that capacity.

#### **Performance Metrics**

The following are performance metrics that the Committee may utilize in order to designate awards as qualified performance-based compensation: (i) the attainment of certain target levels of, or a specified percentage increase in, net sales, unit sales, revenues, market share, earnings, operating earnings, income before income taxes, net income, pretax income before allocation of corporate overhead and bonus, earnings before income tax, earnings before interest and taxes and earnings before interest, taxes, gross margins, depreciation and amortization, or a combination of any or all of the foregoing; (ii) the attainment of certain target levels of, or a percentage increase in, after-tax or pre-tax profits including that attributable to continuing and/or other operations; (iii) the attainment of certain target levels of, or a specified increase in, cash outflow or operational cash flow; (iv) the achievement of a certain level of, reduction of, or other specified objectives with regard to limiting the level of increase in, all or a portion of, the Company's bank debt or other long-term or short-term public or private debt or other similar financial obligations of the Company, which may be calculated net of such cash balances and/or other offsets and adjustments as may be established by the Committee; (v) the attainment of a specified level of, or specified percentage increase in, earnings per share or earnings per share from continuing operations; (vi) the attainment of certain target levels of, or a specified increase in, return on capital employed or return on invested capital or assets; (vii) the attainment of certain target levels of, or a percentage increase in, after-tax or pre-tax return on stockholders' equity or total shareholder return; (viii) the attainment of certain target levels of, or a specified increase in, economic value added targets based on a cash flow return on investment formula; (ix) the growth in the value of an investment in the shares of Common Stock assuming the reinvestment of dividends; (x) the attainment of a specified level of, or specified percentage rate of change in, all or certain costs, inventory, assets (specified or total) and/or working capital; and/ or (xi) the attainment of a specified level of, or specified percentage rate of change in, customer satisfaction, employee satisfaction, diversity, and/or retention.

These performance metrics may be measured on a consolidated basis, or only with respect to certain entities, divisions or operational units. In addition, they may be measured in absolute terms, relative to prior periods, and/or relative to the performance of other peer companies or indices selected by the Committee. If applicable, the performance metrics may be measured on an aggregate or per share basis.

The Committee may adjust these performance metrics to exclude the effects (either on a before or after-tax basis) of any one or more of: (i) "extraordinary items" (meaning all items determined to be extraordinary or unusual in nature or infrequent in occurrence or related to a corporate transaction (including a disposition or acquisition) or related to a change in accounting principles, all as determined in accordance with standards established by the Accounting Principles Board), (ii) business restructurings, discontinued operations, non-operating pension and post-retirement charges, changes in foreign currency exchange rates, changes in estimates of tax matters related to prior years, changes in the realizability of deferred tax assets, changes in laws or regulations, or (iii) to the extent consistent with any applicable requirements of Section 162(m) of the Code, such other items specified by the Committee. These adjustments may be applied on a consolidated basis, or only with respect to certain entities, divisions or operational units.

# **Back to Contents Recycling of Shares**

Liberal share recycling is prohibited under the Plan. If a stock option or SAR is exercised, the full number of shares subject to the exercise will count against the number of shares remaining available for issuance under the Plan and cannot be recycled back into the available pool of shares. This is the case even if the participant satisfied the option price of the stock through a net cashless exercise of the option (cancellation of a portion of the option to cover the cost of exercising the balance of the option) or by delivering shares to the Company. Similarly, even if the Company delivered a net number of shares to a participant upon exercise of a SAR, the full number of shares subject to that SAR will count against the number of shares remaining for issuance under the Plan. Shares withheld to satisfy tax withholding requirements, and shares repurchased on the open market by the Company using proceeds from the exercise of a stock option, will also count against the number of shares remaining for issuance under the Plan.

Share recycling is permitted in the limited circumstance when an award is forfeited, cancelled or has expired. The shares subject to such an award will become available again for issuance under the Plan. Each full value grant of such shares will reduce the share pool by two shares, while each option grant will reduce the pool by one share.

#### **Federal Tax Consequences**

Under the Code as currently in effect, a grant under the Plan of stock options, SARs, restricted stock or RSUs would have no federal income tax consequence at the time of grant. All amounts taxable as ordinary income to participants under the Plan in respect of awards are expected to be deductible by FMC as compensation at the same time the participant recognizes the ordinary income, subject to the limitations of Section 162(m) of the Code.

#### **Options and SARs**

Upon exercise of a nonqualified stock option, the excess of the fair market value of the stock at the date of exercise over the exercise price is taxable to a participant as ordinary income. Similarly, upon exercise of a SAR, the value of the shares or cash received is taxable to the participant as ordinary income. Upon exercise of an incentive stock option that a participant has held for at least two years after the date of grant and at least one year after the date of exercise, the participant will not have taxable income, except that alternative minimum tax may apply. When there is a disposition of the shares subject to the incentive stock option, the difference, if any, between the sale price of the shares and the exercise price of the option, is treated as long-term capital gain or loss. If the participant does not satisfy these holding period requirements, a "disqualifying disposition" occurs and the participant will recognize ordinary income in the year of the disposition in an amount equal to the excess of the fair market value of the shares at the time the option was exercised over the exercise price of the option. Any gain realized in excess of the fair market value at the time of exercise will be short or long-term capital gain, depending on whether the shares were sold more than one year after the option was exercised.

#### **Restricted Stock**

Unless the participant elects to recognize its value as income at the time of the grant, restricted stock is taxable to a participant as ordinary income when it becomes vested.

#### **RSUs**

When shares of Common Stock or cash with respect to RSU awards are delivered to the participant, the value of the shares or cash is taxable to the participant as ordinary income. Delivery of shares or cash to participants under RSUs occurs either upon vesting or upon conclusion of any applicable deferral period, such as upon retirement from (or other termination of service on) the Board of Directors in the case of RSUs granted to Board members.

#### Adjustments

The Committee may adjust the awards of any participant or performance measures. To the extent that the exercise of such discretion subjects FMC to the limitation on its tax deduction of a participant's compensation as set forth in Section 162(m) of the Code, the Committee believes that it is in the best interest of FMC and its stockholders to preserve the Committee's authority to so act and that, in any event, such limitation should not have a material effect on FMC's tax liability or earnings.

#### **Change in Control**

In the event of a change in control of the Company, there is no automatic acceleration of the vesting of awards granted under the Plan. To the extent a participant's award agreement does not provide for particular treatment upon a change in control, the Committee will have discretion as to how to treat the awards. The Committee may make substitutions, adjustments or settlements of outstanding awards in its discretion upon a change in control, subject to applicable law. The Committee may cancel any outstanding vested stock options or SARs that have not been exercised prior to the change in control, irrespective of the terms set forth elsewhere in the Restatement or in a participant's award agreement.

Upon a change in control, the Committee may terminate the award cycle early for any outstanding management incentive awards. The participant will receive the greater of (a) an amount equal to what he or she would have earned had the Company achieved target performance at the end of the full award cycle, pro-rated to reflect the portion of the

award cycle that elapsed prior to the change in control, or (b) the amount that he or she otherwise would have earned based on the actual achievement of any performance goals prior to the change in control, unless the Committee determines otherwise.

#### Clawback

The awards are subject to recoupment by the Company if a participant engages in serious misconduct or if otherwise required by the Company's clawback policy.

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## **Equity Compensation Plan Information**

The table below sets forth information with respect to compensation plans under which equity securities of the Company are authorized for issuance as of December 31, 2016. All of the equity compensation plans pursuant to which we are currently granting equity awards have been approved by stockholders:

Plan Category (Shares in thousands, except per share data)	Number of securities to be issued upon exercise of outstanding options and restricted stock unit awards (A) <sup>(1)</sup>	Weighted-average exercise price of outstanding option awards (B) <sup>(2)</sup>	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in Column (A))
Equity Compensation Plans approved by stockholders	3,610	\$ 45.34	4,334

<sup>(1)</sup> Includes 2,749,000 stock options and 653,000 restricted stock unit awards granted to employees and 208,000 restricted stock units held by directors.

#### **New Plan Benefits**

The future awards that participants may receive under the Plan are discretionary, and therefore, not determinable at this time. However, at least \$130,000 of the annual compensation payable to the members of the Board of Directors is currently paid in the form of RSUs. The number of RSUs that will be granted to the directors will depend on the fair market value of the Common Stock on the date of grant as well as on the exact amount of a director's annual retainer that he or she elects to receive in the form of RSUs. See the section of this proxy statement entitled "Information About the Board of Directors and Corporate Governance—Director Compensation".

#### **Required Vote**

Taking into account all outstanding awards included in this table, the weighted-average exercise price of such stock options is \$45.34 and the weighted-average term-to-expiration is 6.1 years.

The affirmative vote of holders of a majority of FMC's Common Stock present at the Annual Meeting in person or by proxy and entitled to vote is required to approve the Restatement. Abstentions will count as votes cast against the Restatement, whereas broker non-votes will not be counted.

The Board of Directors unanimously recommends a vote FOR Approval of the Amendment and Restatement of the FMC Corporation Incentive and Stock Plan.

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III.BOARD OF DIRECTORS

**Nominees for Director** 

**New Term Expiring in 2018** 

Pierre Brondeau

Principal Occupation: President, CEO and Chairman, FMC Corporation

Age: 59

**Director Since: 2010** 

Mr. Brondeau was elected Chairman of the Company in October 2010. Before joining the Company as President and Chief Executive Officer in January 2010, Mr. Brondeau served as President and Chief Executive Officer, Dow Advanced Materials Division, until his retirement in September 2009. Prior to Dow's acquisition of Rohm and Haas Company in April 2009, he was President and Chief Operating Officer of Rohm and Haas from May 2008. Mr. Brondeau held numerous executive positions during his tenure at Rohm and Haas from 1989 through May 2008. He is also a member of the Board of Directors of TE Connectivity. Mr. Brondeau's current role as President, CEO and Chairman of the Company and his former senior executive positions in the chemical industry make him an important contributor to the Board.

#### Eduardo E. Cordeiro

Principal Occupation: Executive Vice President, Chief Financial Officer, and President, Americas Region, of Cabot Corporation, a global specialty chemicals and performance materials company

Age: 49

**Director Since: 2011** 

Mr. Cordeiro has served as Executive Vice President and Chief Financial Officer of Cabot Corporation since 2009. In 2014 he was also appointed President, Americas Region. He joined Cabot in 1998 and has held several corporate, business and executive management positions including General Manager of Cabot's Fumed Metal Oxides and Tantalum businesses and Vice President of Corporate Strategy. Prior to joining Cabot, Mr. Cordeiro was a consultant

with The Boston Consulting Group and a founding partner of The Economics Resource Group. Mr. Cordeiro brings extensive strategy, finance and chemical industry experience to the Board. He has developed corporate strategy experience working for The Boston Consulting Group and more specifically chemical industry strategy experience leading Cabot's corporate strategy function for the last several years. He also brings deep financial experience having held multiple finance roles at Cabot over the last 15 years, including, most recently, the CFO position. Mr. Cordeiro

also brings operational and chemical industry business experience to the Board having been General Manager for two of Cabot's core specialty chemical businesses.

#### G. Peter D'Aloia

Principal Occupation: Managing Director and member of the Board of Directors of Ascend Performance Materials Holdings, Inc., a producer of Nylon 66 and related chemicals

Age: 72

**Director Since: 2002** 

Mr. D'Aloia has served as Managing Director and a member of the Board of Directors of Ascend Performance Materials Holdings, Inc. since June 1, 2009. From February 2000 until June 2008, Mr. D'Aloia served as Senior Vice President and Chief Financial Officer of Trane, Inc. (formerly American Standard Companies, Inc.). Prior to that, he was employed by Honeywell (formerly AlliedSignal Inc.), a diversified industrial company, most recently serving as Vice President-Strategic Planning and Business Development. He spent 28 years with AlliedSignal Inc. in diverse management positions, including Vice President-Taxes, Vice President and Treasurer, Vice President and Controller, and Vice President and Chief Financial Officer for the Engineered Materials sector. He is a member of the Boards of Directors of ITT Corporation and Wabco, Inc. Mr. D'Aloia's significant financial and business experience resulting from senior executive and financial roles in large manufacturing operations, and service as a director of other public companies, make him eminently qualified to be a director of the Company and to serve as a financial expert on the Audit Committee.

#### C. Scott Greer

Principal Occupation: Principal, Greer and Associates, a private investment management firm

Age: 66

**Director Since: 2002** 

Since June 2006, Mr. Greer has been a principal in Greer and Associates, a private investment management firm. Until June 2005, he was Chairman, President and Chief Executive Officer of Flowserve Corporation, a manufacturer of industrial flow management equipment. He served as Chairman from April 2000 and as its President and Chief Executive Officer from January 2000. Mr. Greer joined Flowserve Corporation in 1999 as President and Chief Operating Officer. Prior to joining Flowserve, Mr. Greer was President of UT Automotive, a subsidiary of United Technologies Corporation, a supplier of automotive systems and components, from 1997 to 1999. He was President and a director of Echlin, Inc., an automotive parts supplier, from 1990 to 1997, and its Chief Operating Officer from 1994 to 1997. Mr. Greer served on the Board of Directors of Washington Group from 2002 to 2007. He was also a member of the Board of Directors of eMedicalFiles, Inc. Mr. Greer's experience in senior executive roles, including as Chairman and CEO of a publicly-traded global manufacturing operation, as well as his service as a director of other public companies, enable him to make a significant contribution as a director of the Company.

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K'Lynne Johnson

Principal Occupation: Former CEO and President of Elevance Renewable Sciences, Inc., a global specialty chemicals company

Age: 48

**Director Since: 2013** 

Ms. Johnson was Executive Chairman of Elevance Renewable Sciences, Inc. from October 2015 until the end of February 2016. Prior to being named Executive Chairman, Ms. Johnson served for eight years as CEO and President. Elevance products and technologies are used in personal care products, detergents and cleaners, lubricants and additives, engineered polymers and other specialty chemicals markets. Previously, Ms. Johnson served as Senior Vice President of the Global Derivatives operating company within BP Innovene, one of the world's largest global petrochemical and refining companies. She has served in a variety of leadership and executive positions for 25 years at Amoco, BP Chemicals, Innovene and Elevance. Ms. Johnson brings both operational and chemical industry experience which are of great value to the Board.

#### Dirk A. Kempthorne

Principal Occupation: President and CEO, American Council of Life Insurers

Age: 65

**Director Since: 2009** 

Governor Kempthorne was appointed to his current position with the American Council of Life Insurers in November 2010. Prior to that, he served as the 49<sup>th</sup> United States Secretary of the Interior from June 2006 until January 2009. From January 1999 until his appointment as Secretary of the Interior, Governor Kempthorne served as the Governor of Idaho. He was also a United States Senator representing the State of Idaho from 1993 to 1999 and was the Mayor of Boise, Idaho from 1986 to 1993. Governor Kempthorne has been Chairman of the National Governors Association, Chairman of the Western Governors Association and President of the Council of State Governments. He also served as a member of the Homeland Security Task Force. Governor Kempthorne is a member of the Board of Directors of Olympic Steel. His lengthy experience in government, both on the federal and state level, makes Governor Kempthorne well qualified to serve as a director of the Company, which interfaces with numerous regulatory agencies in several facets of its operations.

#### Paul J. Norris

Principal Occupation: Retired Chairman and Chief Executive Officer of W. R. Grace & Co., a manufacturer of specialty chemicals

Age: 69

**Director Since: 2006** 

Until May 2005, Mr. Norris served as Chairman and Chief Executive Officer of W. R. Grace & Co., a manufacturer of specialty chemicals. Mr. Norris was actively engaged in W. R. Grace's businesses for the six years prior to his retirement as Chief Executive Officer. He resigned as a member of W. R. Grace's Board of Directors in February 2010. Mr. Norris joined W.R. Grace as President and CEO in November 1998 and became Chairman in January 1999. Prior to joining W.R. Grace, Mr. Norris was at AlliedSignal Inc. (now known as Honeywell) for nine years and served as Senior Vice President and President, Specialty Chemicals, from 1997 to 1998; President, AlliedSignal Polymers Division from 1994 to 1997; and President, AlliedSignal Chemicals & Catalysts (formerly Fluorine Products Division) from 1989 to 1994. From 1981 to 1989, Mr. Norris served in various executive capacities with Engelhard Corporation (now a part of BASF Corporation), including President of Catalysts and Chemicals, Senior Vice President and General Manager of Catalysts, and Vice President and Business Director for Petroleum Catalysts. Mr. Norris has previously served on the Board of Directors of Borden Chemicals, Inc., Ecolab, Inc. and Nalco Holding Company, and he served as the Non-Executive Chairman of the Board of Directors of Sealy Corporation. He also previously performed advisory services for Kohlberg Kravis Roberts & Co. As the former Chairman and CEO of a specialty chemical company and with over 30 years in the chemical industry, Mr. Norris has significant business experience relevant to the Company which makes him well qualified to serve as a director.

#### Margareth Øvrum

Principal Occupation: Executive Vice President, Technology, Projects & Drilling of Statoil ASA, an international oil and gas exploration and production company

Age: 58

**Director Since: 2016** 

Ms. Øvrum has served as Executive Vice President of Statoil ASA since 2004. She has global responsibility for technology research, procurement, projects and drilling. Prior to her current position, she held numerous senior leadership positions within Statoil, including Executive Vice President, Technology and New Energy; Executive Vice President, Health and Safety; Senior Vice President, Operations Support; Vice President, Veslefrikk Field; and Platform Manager. Ms. Øvrum is a member of the Board of Directors of Atlas Copco AB and Alfa Laval AB. Ms. Øvrum's strong operations background with deep experience in process technology, safety, sustainability and environmental management, along with her wide international view and exceptional knowledge of European markets, make her well qualified to serve as a director of the Company.

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Robert C. Pallash

Principal Occupation: Retired President, Global Customer Group and Senior Vice President of Visteon Corporation, an automotive parts manufacturer

**Age: 65** 

**Director Since: 2008** 

Until December 2013, Mr. Pallash served as President, Global Customer Group and Senior Vice President of Visteon Corporation, an automotive parts manufacturer, since January 2008. From August 2005 to January 2008, Mr. Pallash was Senior Vice President, Asia Customer Group for Visteon. He joined Visteon in September 2001 as Vice President, Asia Pacific. Visteon filed for bankruptcy protection under Chapter 11 of the U.S. Bankruptcy Code in May 2009 and exited in October 2010. Prior to joining Visteon, Mr. Pallash served as President of TRW Automotive Japan from 1999. Until December 2013, Mr. Pallash served on the Board of Directors of Halla Climate Controls in South Korea, a majority-owned subsidiary of Visteon Corporation. Mr. Pallash's international experience, particularly in Asia where the Company seeks to grow its business, enables him to bring significant value as a member of the Board.

William H. Powell

Principal Occupation: Retired Chairman and Chief Executive Officer of National Starch and Chemical Company, a producer of specialty polymers, electronic and engineering materials, and specialty food ingredients

Age: 71

**Director Since: 2011** 

Mr. Powell retired as Chairman and Chief Executive Officer of National Starch and Chemical Company in 2006. He joined National Starch in 1976 and held numerous management and executive positions in the company. When National Starch was a subsidiary of the UK chemical company ICI PLC, Mr. Powell was an Executive Vice President and a director of ICI PLC. Prior to joining National Starch, he was with Novamont Corporation and Air Products and Chemicals, Inc., and served as an officer in the United States Air Force. He currently serves as a non-executive director for Granite Construction Incorporated and PolyOne Corporation. Mr. Powell's deep background in the chemical industry, his global expansion and innovation systems experience, his extensive public company board service, and his role as a chief executive officer during periods of growth add great value to the Board of the Company.

Vincent R. Volpe, Jr.

Principal Occupation: Retired Chief Executive Officer and President of Dresser-Rand Group, Inc., an industrial equipment supplier

Age: 59

**Director Since: 2007** 

In 2015 Mr. Volpe became Chairman, CEO and President and Principal of the LeHavre Athletic Club, France's oldest professional soccer team. Until September 2015, Mr. Volpe was the Chief Executive Officer, President and a director of Dresser-Rand Group, Inc., a leading supplier of rotating equipment solutions to the worldwide oil, gas, petrochemical and process industries. He had served in those positions since his election in September 2000. Previously he served as Chief Operating Officer of Dresser-Rand Group, Inc. from 1999 until September 2000. After joining Dresser-Rand in 1981, Mr. Volpe held several diverse management positions. He served as President, Turbo Products Division from 1997-1999; President-Europe from 1996-1997; Vice President and General Manager, Turbo Products Division-European Operations from 1993-1996; Executive Vice President, European Operations from 1992-93; and Vice President, Marketing and Engineering, Steam & Turbo Products-European Operations. Mr. Volpe is currently Vice Chairman of the Board of Directors of eCORP International, LLC, an energy and energy services company. He is also an advisor to the Board of Directors of Archbishop Walsh High School (Olean, NY). Based on his previous role as the CEO of a large manufacturing company and with his significant international experience, Mr. Volpe has the experience necessary to provide valuable oversight to the Company in the conduct of its business.

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### IV. INFORMATION ABOUT THE BOARD OF DIRECTORS AND CORPORATE GOVERNANCE

### **Meetings**

During 2016, the Board of Directors held five regular meetings and one telephonic meeting. All incumbent directors attended at least 75% of the total number of meetings of the Board and all Committees on which they served.

### **Committees and Independence of Directors**

The Board of Directors has five standing Committees: an Audit Committee, a Compensation and Organization Committee, a Nominating and Corporate Governance Committee, an Executive Committee and a Sustainability Committee.

The Audit Committee, Compensation and Organization Committee, and Nominating and Corporate Governance Committee are all composed of non-employee directors, each of whom has been determined by the Board to be independent on the basis set forth below. With the exception of the Chief Executive Officer, Mr. Brondeau, no director or nominee is currently, or was within the past three years, employed by the Company, its subsidiaries or affiliates.

The Board has affirmatively determined that none of the non-employee directors has any material business, family or other relationship with the Company, its subsidiaries or affiliates other than as a director, and that they all qualify as independent. Specifically, the independent directors are Messrs. Cordeiro, D'Aloia, Greer, Kempthorne, Norris, Pallash, Powell and Volpe, Ms. Johnson and Ms. Øvrum. In order to be considered independent by the Board, a director or nominee must meet the requirements set forth in the SEC and New York Stock Exchange ("NYSE") rules regarding independence.

Mr. Cordeiro is an executive officer of Cabot Corporation, a business that has engaged in transactions with the Company in the past year. The Board has determined that none of these transactions, individually or in the aggregate, were material to the Company or the other entity, and that Mr. Cordeiro does not have a material interest in the transactions. Furthermore, the Board noted that that the transaction amounts fall below the thresholds established by the NYSE for determining independence. FMC's purchases from Cabot Corporation were \$49,325.14 in 2016; there were no FMC sales to Cabot Corporation in 2016; and there were no sales or purchases in 2014 or 2015. On the basis of its evaluation, the Board has concluded that Mr. Cordeiro meets the independence standards applied by the Board.

#### **Audit Committee**

The Board of Directors has adopted a written charter that outlines the duties of the Audit Committee, including conducting an annual self-assessment. A current copy of the Charter is posted on the Company's website, as described in the section below entitled "Corporate Governance Documents". The principal duties of this Committee, among other things, include:

•Review the effectiveness and adequacy of the Company's internal controls

Review the annual report, proxy statement and periodic SEC filings such as the Company's reports on Form 10K and •10Q, including Management's Discussion and Analysis, and ensure that the Company's financial reports fairly represent its operations

- Review the effectiveness, scope and performance of activities of the independent registered public accounting firm and the internal auditor function
- •Review significant changes in accounting policies
- •Select the independent registered public accounting firm and confirm its independence
- •Review potentially significant litigation
- •Review federal income tax issues
- •Review the Company's policies with respect to risk assessment and risk management

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- •Review with management the Company's earnings releases
- •Monitor the Company's compliance with legal and regulatory requirements
- •Pre-approve audit and non-audit services provided by the independent registered public accounting firm

*Members:* Mr. Cordeiro (Chair), Mr. D'Aloia, Mr. Norris, Mr. Pallash, and Mr. Volpe. The Board of Directors has determined that both Messrs. Cordeiro and D'Aloia meet the SEC requirements for an "audit committee financial expert" and all current members of the Committee are "financially literate" as required by the NYSE. The Board has also determined that no current Committee member sits on the audit committee of more than three public companies.

Number of Meetings in 2016: 6

### **Compensation and Organization Committee**

The Board of Directors has adopted a written charter that outlines the duties of the Compensation and Organization Committee, including conducting an annual self-assessment. A current copy of the Charter is posted on the Company's website, as described in the section below entitled "Corporate Governance Documents".

The principal duties of this Committee are discussed more fully in the Compensation Discussion and Analysis, and include, among other things:

- •Review and approve compensation policies and practices for senior executives
- Review and approve the peer groups used for benchmarking compensation levels and design practices as well as \*Total Shareholder Return ("TSR") performance
- •Review as necessary the Company's compensation programs, policies and practices with respect to risk assessment
- •Review performance and establish the total compensation for the Chief Executive Officer
- •Review and approve major changes in the Company's employee benefit programs
- Approve Annual Incentive awards, performance-based cash awards and equity awards and grants made under the Company's Incentive Compensation and Stock Plan
- Review the Compensation Discussion and Analysis and based on such review, recommend to the Board of Directors that it be included in the annual proxy statement

- Review stockholder votes and other input on executive compensation practices and determine if any changes are necessary
- •Review significant organizational changes and management succession planning
- •Recommend to the Board of Directors candidates for officers of the Company
- •Oversee evaluation of management performance and development
- •Review stock ownership guidelines and clawback, hedging, and pledging policies

Members: Mr. Greer (Chair), Ms. Johnson, Mr. Norris and Mr. Powell.

Number of Meetings in 2016: 4

### **Nominating and Corporate Governance Committee**

The Board of Directors has adopted a written charter that outlines the duties of the Nominating and Corporate Governance Committee, including conducting an annual self-assessment. A current copy of the Charter is posted on the Company's website, as described in the section below entitled "Corporate Governance Documents". The principal duties of this Committee, among other things, include:

- •Review and recommend candidates for director
- •Recommend Board of Directors meeting formats and processes
- •Oversee corporate governance, including an annual review of governance principles
- •Review and approve director compensation policies, including the determination of director compensation
- •Oversee Board of Directors and Committee evaluation procedures
- •Determine director independence
- Recommend whether to accept or reject a director resignation or take other action, where a director has failed to receive a majority of votes cast in an uncontested director election

Members: Mr. Volpe (Chair), Mr. Cordeiro, Mr. D'Aloia, Mr. Greer and Mr. Kempthorne.

Number of Meetings in 2016: 3

### **Executive Committee**

The Executive Committee acts in place of the Board of Directors when the full Board of Directors is not in session.

Members: Mr. Brondeau (Chair), Mr. D'Aloia, Mr. Greer and Mr. Cordeiro (Alternate).

Number of Meetings in 2016: The Executive Committee did not meet in 2016.

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### **Sustainability Committee**

The Board of Directors has adopted a written charter that outlines the duties of the Sustainability Committee, including conducting an annual self-assessment. A current copy of the Charter is posted on the Company's website, as described in the section below entitled "Corporate Governance Documents". The principal duties of this Committee, among other things, are to:

Monitor the Company's Sustainability Program, including program development and advancement, goals and objectives, and progress toward achieving those objectives, as well as the following subprograms:

- -Employee occupational safety and health, and process safety programs
- -Environmental responsibility
- -Programs with regard to the American Chemistry Council's Responsible Care initiative

Members: Mr. Kempthorne (Chair), Ms. Johnson, Ms. Øvrum, Mr. Pallash and Mr. Powell.

Number of Meetings in 2016: 2

#### **Director Who Presides Over Executive Sessions**

In accordance with the FMC Corporation Statement of Governance Principles, Policies and Procedures, the non-employee members of the Board of Directors meet in regularly scheduled executive sessions without management. The Lead Director, Mr. D'Aloia, presides over these sessions. See the section below entitled "Board Leadership Structure" for additional information regarding the role of the Lead Director. In addition, see the section below entitled "Communicating with the Board" for procedures for communicating with the Lead Director.

**Director Compensation** 

#### **Compensation Policy**

The Company maintains the FMC Corporation Non-Employee Directors Compensation Policy to provide for the compensation described below. The Nominating and Corporate Governance Committee is responsible for reviewing and approving director compensation. Competitive market data on director pay levels and design practices are prepared by and reviewed with the Company's consultant, Aon Hewitt. The Non-Employee Directors Compensation Policy is not applicable to directors who are also employees of the Company. Accordingly, Mr. Brondeau received no additional compensation for his service as a director. For a description of the compensation paid to Mr. Brondeau for his service during 2016 as our CEO, see below under the heading "Executive Compensation".

#### **Retainer and Fees**

Currently, each non-employee director is paid an annual retainer of \$100,000 or a pro-rata amount for any portion of a year served. The retainer is paid in quarterly installments in cash, or, at his/her election, the director may be compensated in additional restricted stock units. Restricted stock units paid in respect of the annual retainer are subject to forfeiture on a pro-rata basis if the director does not serve for the full year in respect of which the retainer is paid. The forfeiture condition is waived in the event of a change in control of the Company or if the director's service ceases due to his or her death or disability. Each director who chairs a Committee is paid an additional \$10,000 per year except the Chairman of the Audit Committee and the Chairman of the Compensation and Organization Committee, each of whom is paid an additional \$15,000 per year. Audit Committee members also receive an additional \$5,000 annual retainer. The Lead Director is paid an additional \$25,000 annual retainer. On May 1, 2017 the Audit Committee Chairman's fee will be raised to \$20,000.

#### **Annual Grant of Restricted Stock Units**

Currently, each non-employee director also receives an annual grant of restricted stock units having a value of \$130,000 on the date of grant. These restricted stock units vest at the Annual Meeting of Stockholders held in the year following the date of grant or, if sooner, upon a change in control of the Company. In addition, these restricted stock units will vest on a pro-rata basis if the director dies before the Annual Meeting at which the units would have otherwise vested.

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### **Payment of Vested Restricted Stock Units**

A director is permitted to specify, prior to the year in which the restricted stock units are credited, the date upon which he or she wishes to receive payment in Common Stock of the fully vested restricted stock units. The directors' ability to sell any distributed shares remains subject to the restrictions of the Company's Director Stock Ownership Policy, which policy is described below.

### **Other Compensation**

Non-employee directors receive dividend equivalent rights on all restricted stock units awarded as part of their annual retainers and on any vested restricted stock units awarded as an annual grant. Such dividend equivalent rights are credited in the form of additional restricted stock units equal in value to the cash dividends paid to stockholders. No other remuneration is paid to non-employee directors for services as a director of the Company. Non-employee directors do not participate in the Company's nonqualified deferred compensation plan or employee benefit plans, including, but not limited to, the qualified and nonqualified pension plans. The Company supports the charitable donations of directors under its matching gifts plan that provides a dollar-for-dollar match of gifts up to \$15,000 per year to certain educational institutions, arts and cultural organizations, and conservation and civic organizations.

#### **Director Stock Ownership Policy**

The Company has established guidelines setting expectations for the ownership of Company stock by directors. The Director Stock Ownership Policy requires that directors hold a minimum of five times the value of the annual retainer, or \$500,000. For this purpose, undistributed shares underlying restricted stock units (both vested and non-vested) are considered "held" by a director. Directors are not permitted to sell shares of Company stock, other than to satisfy tax liabilities triggered by Company equity grants, until they are within five years from mandatory retirement. If they have less than five years until mandatory retirement but at least four years, they may sell up to 20% of their shares of Company stock in excess of the \$500,000 threshold (their "excess shares"). If they have less than four years until mandatory retirement but at least three years, they may sell up to 40% of the excess shares they then hold. If they have less than three years until mandatory retirement but at least two years, they may sell up to 60% of the excess shares they then hold. Finally, if they have less than two years until mandatory retirement, they may sell any excess shares they then hold. The policy ceases to apply to a director once he or she ceases to serve as a director, and exceptions may be granted by the disinterested members of the Nominating and Corporate Governance Committee on a case by case basis.

#### **DIRECTOR COMPENSATION TABLE 2016**

The table below shows the total compensation paid to each non-employee director who served on the Board during 2016.

Name (a)	Fees Earned or Paid in Cash (\$) (b)	Stock Awards <sup>(1)</sup> (\$) (c)	All Other Compensation <sup>(2)</sup> (\$) (d)	Total (\$) (e)
Eduardo E. Cordeiro	120,000	130,040	19,586	269,626
G. Peter D'Aloia	130,000	130,040	25,512	285,552
C. Scott Greer	115,000	130,040	5,105	250,145
K'Lynne Johnson	0	230,057	5,451	235,508
Dirk A. Kempthorne	10,000	230,057	23,185	263,242
Paul J. Norris	5,000	230,057	29,244	264,301
Margareth Øvrum	24,990	108,333	0	133,323
Robert C. Pallash	105,000	130,040	16,785	251,825
William H. Powell	100,000	130,040	14,965	245,005
Vincent R. Volpe, Jr.	15,000	230,057	18,559	263,616

The amounts in Column (c) reflect the grant date fair value of directors' stock awards for 2016 computed in accordance with FASB ASC Topic 718. The grant date for all directors, with the exception of Ms. Øvrum, was May 1, 2016 and the number of shares granted was based on a closing price of \$43.26 as of April 29, 2016. The grant date for Ms. Øvrum was July 1, 2016 (when she joined the Board) and the number of shares granted was based on a closing price of \$46.06 as of that date. The aggregate number of restricted stock units outstanding at fiscal year-end for each non-employee director is as follows: Mr. Cordeiro, 9,808; Mr. D'Aloia, 20,092; Mr. Greer, 11,859; Ms. Johnson, 13,644; Mr. Kempthorne, 21,641; Mr. Norris, 49,977; Ms. Øvrum, 2,352; Mr. Pallash, 29,692; Mr. Powell, 14,715; and Mr. Volpe, 33,731.

This total includes the value of dividend equivalent rights, as well as Company charitable donations under the (2) matching gifts plan, which are limited to \$15,000 per director per year. Such matching gifts included: for Mr. Cordeiro, \$15,000; for Mr. D'Aloia, \$15,000; for Mr. Kempthorne, \$12,500; and for Mr. Powell, \$8,000.

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Corporate Governance

### **Communicating with the Board**

Stockholders and any interested parties may communicate with the Board of Directors, the Lead Director, or any individual member of the Board as follows: Communications must be in writing, sent care of the Corporate Secretary, FMC Corporation, FMC Tower at Cira Centre South, 2929 Walnut Street, Philadelphia, PA 19104. All communications with the Board, the Lead Director or any individual director will be delivered as addressed.

### **Director Nomination Process**

The Nominating and Corporate Governance Committee and other members of the Board identify candidates for consideration by the Nominating and Corporate Governance Committee. An executive search firm may also be utilized to identify qualified candidates for consideration. The Nominating and Corporate Governance Committee evaluates candidates based on the qualifications for director described in its Charter. These qualifications shall include at a minimum, integrity and the ability to reach thoughtful, independent and logical judgments on difficult and complex issues. In addition, director candidates will be evaluated on the basis of their business experience, stature in their own fields of endeavor, diversity of perspectives they bring to the Board, and whether the candidate meets the independence standard described in the section above entitled "Committees and Independence of Directors". In seeking candidates who possess diversity of perspective, the Nominating and Corporate Governance Committee considers candidates whose diversity is based on race, gender, industry experience, type of position held, or other board experience. The Nominating and Corporate Governance Committee then presents qualified candidates to the full Board of Directors for consideration and selection. The Nominating and Corporate Governance Committee will consider nominees for election to the Board that are recommended by stockholders, applying the same criteria for candidates as discussed above, provided that a description of each nominee's qualifications for the directorship, experience and background, a written consent by a nominee to act as such, and other information specified in the By-Laws, accompany the stockholder's recommendation.

In addition to proposing a candidate for possible nomination by the Nominating and Corporate Governance Committee, any stockholder is entitled to directly nominate one or more candidates for election to the Board of Directors in accordance with the Company's By-Laws. Notice of a stockholder's intent to nominate one or more candidates for election as directors at the 2018 Annual Meeting must be delivered to the Company at the address set forth below, not later than January 25, 2018. All nominations, together with the additional information required by the Company's By-Laws, must be sent to the Corporate Secretary, FMC Corporation, FMC Tower at Cira Centre South, 2929 Walnut Street, Philadelphia, PA 19104. A copy of the Company's By-Laws may be obtained by writing to the Corporate Secretary at the same address. The Board reserves the right not to include such nominees in the proxy statement.

#### **Stockholder-Nominated Director Candidates**

In December 2016, our Board amended our by-laws to include a proxy access provision. The proxy access by-law allows a stockholder, or a group of up to 20 stockholders, owning 3% or more of our outstanding common stock continuously for at least three years, to nominate and include in our proxy materials director nominees constituting up to two individuals or 20% of the Board (whichever is greater), provided that the stockholder(s) and the nominee(s) satisfy the requirements specified in Article IV, Section 2 and 2A of our by-laws. Notice of any such nomination for the 2018 Annual Meeting must be received by the Corporate Secretary of the Company at FMC Tower at Cira Centre South, 2929 Walnut Street, Philadelphia, PA 19104, no earlier than October 18, 2017 nor later than November 17, 2017. However if the date of our 2018 Annual Meeting is more than 30 days before or more than 60 days after April 25, 2018 (the anniversary of the 2017 Annual Meeting) then notice by the stockholder must be received no earlier than the close of business on the 120<sup>th</sup> day prior to the 2018 Annual Meeting and not later than the close of business on the later of (i) the 90<sup>th</sup> day prior to the 2018 Annual Meeting and (ii) the tenth day following the day on which notice or prior public disclosure of the date of the 2018 Annual Meeting is given or made to stockholders.

### **Retirement/Resignation Policy for Directors**

Pursuant to our Statement Of Governance Principles, Policies And Procedures, it is the policy of the Board that non-employee Directors will retire from the Board no later than the annual meeting following their 75<sup>th</sup> birthdays. The mandatory retirement age was increased from 72 in December 2016 in line with current trends. The Board believes that long-tenured directors can be beneficial because of their deep knowledge of the Company acquired through service, the continuity and stability they offer, and their grasp of the historical perspectives that can inform Company strategy. Notwithstanding this change in mandatory retirement age, the Board will continue to evaluate its members annually to ensure that the Board maintains the necessary skills, qualifications, experience and diversity, and the Board will continue to consider and implement changes to the composition of the Board as necessary in light of such evaluations.

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In addition, our Statement Of Governance Principles, Policies And Procedures also requires that a non-employee Director submit his or her resignation from the Board upon termination of his or her active service as an employee or a significant change in responsibilities. The Nominating and Corporate Governance Committee shall review the situation and make a recommendation to the Board as to whether to accept the resignation. In the case of any such required retirement or resignation, the Board may request that a director who would otherwise be due to retire or resign continue his or her service if (a) the policy would result in multiple director retirements in any 12-month period or (b) the Board deems such service to be in the best interest of our stockholders.

In accordance with our majority voting standard for the election of directors in uncontested elections, incumbent director nominees are required to tender a contingent resignation which would become effective if (i) the nominee does not receive a majority of the votes cast with respect to his or her election at any meeting of stockholders at which directors are being elected and (ii) the Board accepts such resignation.

Directors who are also executive officers of the Company are expected to retire from the Board simultaneous with retirement as an executive of the Company unless requested by the Board to continue as a Board member for an agreed period.

#### **Attendance at Annual Meetings**

The Company's policy is that all directors are expected to attend the Annual Meeting of Stockholders. All incumbent directors attended the 2016 Annual Meeting.

#### **Stockholder Proposals for the 2018 Annual Meeting**

Stockholders may make proposals to be considered at the 2018 Annual Meeting. In order to make a proposal for consideration at the 2018 Annual Meeting, a stockholder must deliver notice to the Company at the address set forth below, containing certain information specified in the By-Laws, not less than 60 or more than 90 days before the date of the meeting. However, if the Company provides public disclosure of the date of the 2018 Annual Meeting less than 70 days in advance of the meeting date, then the deadline for the stockholder's notice and other required information is 10 days after the date of the Company's notice or public disclosure of the date of the Annual Meeting.

In addition to being able to present proposals for consideration at the 2018 Annual Meeting, stockholders may also be able to have their proposals included in the Company's proxy statement and form of proxy for the 2018 Annual Meeting. In order to have a stockholder proposal included in the proxy statement and form of proxy, the proposal must be delivered to the Company at the address set forth below not later than November 17, 2017, and the stockholder must otherwise comply with applicable SEC requirements. If the stockholder complies with these requirements for

inclusion of a proposal in the Company's proxy statement and form of proxy, the stockholder need not comply with the notice requirements described in the preceding paragraph.

A copy of the Company's By-Laws may be obtained by writing to the Corporate Secretary, and all notices referred to above must be sent to the Corporate Secretary, FMC Corporation, FMC Tower at Cira Centre South, 2929 Walnut Street, Philadelphia, PA 19104.

#### **Corporate Governance Documents**

The Company's website is located at *www.fmc.com*. The following corporate governance documents are posted on the Investor Relations page of the website:

- Audit Committee Charter
- •Compensation and Organization Committee Charter
- FMC Statement of Governance Principles, Policies and Procedures (This document includes both the Nominating and Corporate Governance Committee Charter and the Company's Corporate Governance Principles.)
- •Sustainability Committee Charter

### **Board Leadership Structure**

Currently the positions of Chairman of the Board and Chief Executive Officer of the Company are combined. Our Corporate Governance principles provide that the Board should consider the issue of separation of the Chairman and Chief Executive Officer positions under the circumstances prevailing from time to time. When the positions are not separate, a Lead Director shall be appointed from among the independent directors. The Board has determined that the current Board structure, which combines the Chief Executive Officer and Chairman positions, and includes a Lead Director, best serves the interests of the Company and its stockholders. Combining the two roles allows for clear accountability, effective decision-making, alignment with corporate strategy, and continuity of leadership, while maintaining full engagement of the independent directors. As set forth in the Corporate Governance Principles, the responsibilities of the Lead Director under this structure include: serving as the liaison between the Chairman and the independent directors, advising on information sent to the Board, approving meeting agendas and schedules, calling meetings of the independent directors, and presiding at all meetings at which the Chairman is not present, including executive sessions. G. Peter D'Aloia was reappointed Lead Director in April 2016 for a term of two years.

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### Board's Role in Overseeing the Risk Management Process

As part of the Company's risk management process, the Board regularly discusses with management the Company's major risk exposures, their potential financial impact on the Company, and the steps the Company takes to manage them. The Board also reviews the designation of the management person or entity responsible for managing such risks, and evaluates the steps being taken to mitigate the risks. The Board's monitoring role is carried out by either the full Board or a Committee that reports to the Board, depending on the risk in question. The Board has determined that a separate Risk Committee is not warranted at this time.

### **Code of Ethics and Business Conduct Policy**

The Company has a Code of Ethics and Business Conduct Policy that applies to all directors, officers (including its Chief Executive Officer, Chief Financial Officer and Controller) and employees. It is posted on the Investor Relations page of the Company website at *www.fmc.com*. The Company intends to post any amendments to, or waivers from, the Policy required to be disclosed by either SEC or NYSE regulations on its website.

### Compensation and Organization Committee Interlocks and Insider Participation

During the last fiscal year, Messrs. Greer, Norris, Powell and Ms. Johnson served as members of the Compensation and Organization Committee ("Committee"). All members of the Committee during 2016 were non-employee directors, each of whom has been determined by the Board to be independent on the basis described in the above section entitled "Committees and Independence of Directors". None of the current or former members listed above has been an officer or employee of the Company, and no executive officer of the Company has served on any board of directors or compensation committee of any other company for which any of the Company's directors served as an executive officer at any time during 2016.

### **Related Party Transactions Policy**

The Board of Directors Statement of Policy with respect to Related Party Transactions sets forth the Company's position and procedures with respect to review, approval or ratification of related party transactions, including the types of transactions addressed by the Policy, and the corporate function responsible for applying the Policy and related procedures.

Under the Policy, "related parties" are defined to include executive officers and directors of the Company and their immediate family members, a stockholder owning in excess of 5% of the Company (or its controlled affiliates), and entities in which any of the foregoing have a substantial ownership interest or control. With respect to any transaction where a related party receives a benefit in excess of a de minimis amount of \$5,000 (when aggregated with all similar transactions) the Policy requires that the transaction be pre-approved (or, if less than \$120,000, ratified) by the Audit Committee and disclosed where required by SEC rules. The Policy also provides that any related party who is presented with a "corporate opportunity" within the Company's line of business, must first offer that opportunity to the Company.

Notwithstanding the foregoing, in the case of an ordinary course of business transaction between the Company and an entity of which a director of the Company is an executive officer or significant stockholder of the entity, provided the director does not otherwise have a material interest in the transaction, the Policy provides a different standard for the review and approval of transactions that involve payments in any year to or from the Company in excess of either: (i) 1% of the Company's annual consolidated revenue for the most recently completed fiscal year or (ii) the greater of \$1 million or 1% of the other entity's consolidated revenue for the most recently completed fiscal year. If the transaction does not exceed the above-mentioned thresholds (and the director does not have a material interest in the transaction), the transaction will be reviewed by the Nominating and Corporate Governance Committee as part of its review of director independence. If the director does have a material interest in the transaction, regardless of whether the above-mentioned thresholds are exceeded, the transaction must be approved or ratified by the Audit Committee in accordance with the preceding paragraph.

In the event of an ordinary course of business transaction that exceeds the above-mentioned thresholds where the director does not have a material interest, the transaction is not required to be pre-approved by the Audit Committee. Instead, the Audit Committee will review the transaction as soon as possible and will determine whether to either ratify or disallow the transaction. In the case of any such transaction associated with prospective directors, review and approval by the Audit Committee must occur prior to the director's election. After approval or ratification, in each case the director will provide updated information at least annually on the aggregate payments involved in the transaction. This information will be reviewed by the Nominating and Corporate Governance Committee in connection with its review of directors' independence. If the aggregate amounts involved in the transaction exceed the thresholds noted above, the Audit Committee shall be required again to review and ratify the transaction.

The Related Party Transactions Policy does not apply to transactions available to all employees generally and transactions involving solely matters of executive compensation.

There were no related party transactions to be approved or ratified by the Audit Committee under the Policy or disclosed pursuant to SEC rules. Notwithstanding the foregoing, please see information relating to non-material transactions within the past three years between the Company and the organization of which Mr. Cordeiro is an executive officer, in the above section entitled "Committees and Independence of Directors".

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### V. SECURITY OWNERSHIP OF FMC CORPORATION

### **Management Ownership**

The following table shows, as of December 31, 2016, the number of shares of Common Stock beneficially owned by each current director or nominee for director, the executive officers named in the Summary Compensation Table, and all current directors, nominees for director and executive officers as a group. Each director or nominee and each executive officer named in the Summary Compensation Table ("NEOs") beneficially owns less than one percent of the Common Stock.

Name	Beneficial Ownership on December 31, 2016 FMC Common Stock		
Name			
Pierre Brondeau <sup>(1)</sup>	670,045	*	
Eduardo E. Cordeiro <sup>(2)</sup>	11,606	*	
G. Peter D'Aloiá <sup>2)</sup>	94,896	*	
Mark Douglas <sup>(1)</sup>	132,627	*	
Paul Graves <sup>(1)</sup>	103,272	*	
C. Scott Greer <sup>(2)</sup>	51,008	*	
K'Lynne Johnson <sup>(2)</sup>	10,638	*	
Dirk A. Kempthorne <sup>(2)</sup>	25,018	*	
Eric Norris <sup>(1)</sup>	39,904	*	
Paul J. Norris <sup>(2)</sup>	53,971	*	
Margareth Øvrum <sup>(2)</sup>	0	*	
Robert C. Pallash <sup>(2)</sup>	33,948	*	
William H. Powell <sup>(2)</sup>	15,708	*	
Andrea E. Utecht <sup>(1)</sup>	203,509	*	
Vincent R. Volpe, Jr. <sup>(2)</sup>	45,651	*	
All current directors, nominees and executive officers as a group—15 persons <sup>(1)(2)</sup>	1,491,801	1.1	

<sup>\*</sup> Less than one percent of class

Shares "beneficially owned" include: (i) shares owned or controlled by the individual; (ii) shares held by the FMC Corporation Savings and Investment Plan for the account of the individual as of December 31, 2016; (iii) restricted stock units; and (iv) shares subject to options that are exercisable within 60 days of December 31, 2016. Item (iii) includes restricted stock units which the holder has no power to vote or dispose of, but in respect of which the holder is entitled to a cash payment equal to the amount of any dividends paid by the Company on its Common Stock. These units are: 113,235 for Mr. Brondeau, 51,910 for Mr. Graves, 56,073 for Mr. Douglas, 20,252 for Mr.

(1) Norris, 25,855 for Ms. Utecht, and 267,325 for all executive officers as a group. Item (iv) includes options to purchase 320,231 shares for Mr. Brondeau; options to purchase 22,498 shares for Mr. Graves; options to purchase 51,596 shares for Mr. Douglas; options to purchase 11,289 shares for Mr. Norris; options to purchase 78,385 shares for Ms. Utecht; and options to purchase 483,999 shares for all executive officers as a group. They do not include any of the performance-based restricted stock units that were granted to the NEOs in 2016 or the special performance-based restricted stock unit grant made to Mr. Brondeau in 2015, to which dividend equivalent rights are attached in both cases.

(2)

Includes vested restricted stock units credited to individual accounts of non-employee directors (see section above entitled "Director Compensation"). The number of restricted stock units credited to directors included in the table above is as follows: Mr. Cordeiro, 6,802; Mr. D'Aloia, 17,086; Mr. Greer, 8,853; Ms. Johnson, 10,638; Mr. Kempthorne, 18,635; Mr. Norris, 46,971; Ms. Øvrum, 0; Mr. Pallash, 26,956; Mr. Powell, 11,708; and Mr. Volpe, 30,725. Directors have no power to vote or dispose of shares represented by restricted stock units until the shares are distributed and, until such distribution, directors have only an unsecured claim against the Company. The holders of these restricted stock units will be credited with additional restricted stock units having a value equal to the amount of any dividends paid by the Company on its Common Stock.

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### **Other Security Ownership**

Los Angeles, CA 90071

Based on available information, the persons listed below beneficially own more than five percent of the Company's outstanding shares of Common Stock as of December 31, 2016:

Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership		Percent of Class	3
The Vanguard Group, Inc.	12,910,294 shares	(1)	9.65	%
100 Vanguard Boulevard				
Malvern, PA 19355				
Glenview Capital Management, LLC and Larry Robbins	9,547,818 shares	(2)	7.14	%
767 Fifth Avenue, 44 <sup>th</sup> Floor				
New York, NY 10153				
BlackRock, Inc.	8,592,760 shares	(3)	6.42	%
55 East 52 <sup>nd</sup> Street				
New York, NY 10055				
Capital World Investors	7,499,005 shares	(4)	5.60	%
333 South Hope Street				

Based on a Schedule 13G/A filing dated February 13, 2017, as of December 31, 2016, The Vanguard Group, Inc.

- (1) had sole voting power as to 211,646 of such shares, shared voting power as to 20,954 shares, sole dispositive power as to 12,678,951 shares and shared dispositive power as to 231,343 shares.
- (2) Based on a Schedule 13G/A filing dated February 14, 2017, as of December 31, 2016, Glenview Capital Management, LLC and Larry Robbins had shared voting power and shared dispositive power as to all of the shares.
- Based on a Schedule 13G/A filing dated January 24, 2017, as of December 31, 2016, BlackRock, Inc. had sole voting power as to 7,438,632 of such shares and sole dispositive power as to all of the shares.
- Based on a Schedule 13G/A filing dated February 13, 2017, as of December 31, 2016, Capital World Investors had sole voting power and sole dispositive power as to all of the shares.

# Back to Contents VI.EXECUTIVE COMPENSATION

### **Compensation Discussion and Analysis**

The following Compensation Discussion & Analysis describes the philosophy, objectives and structure of our fiscal year 2016 executive compensation program. This section is intended to be read in conjunction with the tables which immediately follow, which provide further historical compensation information for our named executive officers ("NEOs") as identified below.

#### The NEOs in 2016 were:

Pierre Brondeau President, Chief Executive Officer and Chairman of the Board

Paul Graves Vice President and Chief Financial Officer
Mark Douglas President, FMC Agricultural Solutions
Eric Norris President, FMC Health and Nutrition

Andrea Utecht Executive Vice President, General Counsel and Secretary

### **Ouick CD&A Reference Guide**

Executive Summary Section I	<u>27</u>
Objectives and Philosophy Section II	<u>29</u>
Compensation Determination Process Section III	<u>30</u>
Components of Executive Compensation Section IV	<u>31</u>
<b>Additional Compensation Policies and Practices</b> Section V	<u>36</u>

### **Executive Summary**

Despite continued challenging Agricultural market conditions, FMC's 2016 performance was stronger than 2015, with adjusted earnings per share rising 14 percent year over year. The actions we have taken throughout 2015-2016 position FMC to deliver significant earnings growth in 2017 and our long-term fundamentals remain solid.

Our corporate performance, as well as our stock price performance, rebounded exceptionally. Highlights include:

- •Consolidated revenue of \$3,282 million
- •Consolidated GAAP earnings per diluted share of \$1.56
- •Consolidated adjusted earnings per diluted share of \$2.82
- •Agricultural Solutions segment earnings of \$400 million
- •Health and Nutrition segment earnings of \$191 million
- •Lithium segment earnings of \$70 million
- Our TSR for 2016 was 56.62%; not only was that a sharp turnaround from the prior year, it places us in the upper quartile of our peers

All of the aforementioned achievements are reflective of our culture, our people and our strategic business goals. Further, we believe our executive team has been properly motivated through our executive compensation program to focus on the achievement of these goals, both in the short term and long term. While we are proud of the achievement of many of our operational goals in 2016, we also realize that an intense focus on the long-term health and direction of the Company is essential. As such, our executive compensation program has been carefully constructed to properly motivate executives to create long-term, sustainable stockholder value, and to only reward executives for the achievement of various goals. In fact, we link a significant portion of compensation, including approximately 86% of our CEO's compensation, directly to key measures of our corporate performance – including adjusted earnings, cash outflows and share price performance (both absolute and relative).

### **How Our Pay Program Works**

We believe that the design and structure of our pay program, and in particular our incentive plans, support FMC's business strategy and organizational objectives while successfully aligning executive focus and interest with that of stockholders. This section of our Compensation Discussion and Analysis demonstrates this. Our annual incentive plan reflects a balanced mix of income statement and balance sheet metrics, while our long-term performance awards are based on relative TSR performance to align with stockholder value. All elements have been carefully chosen and utilized; as you'll see, the value received and realizable for FMC executives is aligned with corporate performance.

#### **Elements of Pav**

Our compensation program is designed to reward executives for achievement of our Company's short-term and long-term strategic goals. In doing so, we have also constructed the pay program to attract and retain world-class talent and to align executive compensation pay opportunities with the interests of stockholders. The Committee has selected the following framework to achieve these objectives:

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### **Target Direct Compensation Mix**

Consistent with our objectives as stated above, and our overarching focus on pay and performance alignment, as illustrated in the graphic below:

- The largest portion of compensation is variable, at-risk pay, in the form of annual and long-term incentives (including annual incentive, RSUs, options and performance-based RSUs)
- •Our program provides a balance between long-term and short-term awards, consistent with our business strategy

#### **Compensation Program Governance**

Our Committee is responsible for oversight of the Company's compensation program and values. A significant part of this is aligning management interests with the Company's business strategies and goals, as well as the interest of our stockholders, while also mitigating excessive risk taking. To that end, FMC has committed to numerous governance practices and safeguards to ensure the compensation program does not misalign those interests.

### What We Do

Use equity for long-term incentive awards

Determine long-term incentive award guidelines based on relative TSR

Provide change in control benefits under double-trigger circumstances only

Benchmark against peers whose profile, operations, and business markets share similarities with the Company Require significant executive share ownership Apply anti-pledging and anti-hedging policy for Company shares

Provide a clawback policy designed to recoup incentive compensation paid to executive officers based on erroneously prepared financial statements

Engage an independent advisor, who performs no other compensation consulting work for the Company

#### What We Don't Do

No highly leveraged incentive plans that encourage excessive risk taking

No excessive perquisites

No guaranteed bonuses

No discounted stock options

No uncapped incentive award payments

No repricing or backdating of stock options

No immediate vesting of stock options or restricted stock units except for certain change-in-control with termination and retirement-eligible situations
As of 2010, no new tax gross-ups under our executive officer pay program

Maintain an appropriate balance between short-term and long-term compensation which discourages short-term risk taking at the expense of long-term results

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### Consideration of Results of the Advisory Vote on Executive Compensation

At the 2016 Annual Meeting of Stockholders, our advisory (non-binding) stockholder vote on executive compensation received less than majority support from voting stockholders, a marked material change from prior years when support levels were annually higher than 90%. The Compensation and Organization Committee considered this outcome and was disappointed with the decline in year-over-year results. While the Committee believed that the Company's current executive compensation program had been effective in implementing the Company's stated compensation philosophy and objectives, it was apparent that stockholders disagreed.

To understand stockholder concerns related to the lower voting results in 2016, the Committee and certain members of management embarked on an expanded stockholder outreach effort. This effort included reaching out to stockholders representing approximately 80% of our outstanding shares, as well as to Institutional Shareholder Services, Inc. ("ISS") and Glass Lewis & Co. Over 50% of our stockholders responded to this outreach and either agreed to have discussions on our pay programs or noted general satisfaction with our practices and did not see a need for such a meeting. All of these meetings were led by at least one member of our Compensation Committee, and typically also included representatives from our Investor Relations and Human Resources teams. These discussions were helpful in driving a better understanding of investor expectations regarding the design and disclosure of our executive compensation programs. The following table illustrates some common themes from these discussions:

#### Perceived Stockholder Concerns in 2016

- •The special one-time equity award granted in 2015 was a key driver of votes against Say on Pay
- -Of noted concern was the timing of the special equity award and the share price decrease
- Explanation in the proxy about the rationale for the award itself, and the structure and size of the special equity award as well as the context was considered insufficient
- Disfavored additional compensation for items they believe are already part of the CEO's job, such as additional compensation for acquisitions
- •Overall CD&A disclosure levels were considered insufficient

#### **Other Feedback**

- Design of the regular ongoing compensation program and structure in general viewed as sound and sufficiently performance based
- Open to, and in some cases prefer, the inclusion of additional performance metrics in the long-term incentive program

Our Committee appreciated this feedback and took the opportunity to more fully discuss the special equity award granted to Mr. Brondeau in 2015. At the time the award was contemplated and ultimately made, the Committee felt it was an important step in recognizing his continued leadership subsequent to complete transformation of the Company's portfolio through several significant acquisitions and divestitures. It was the Committee's view that this grant was needed for retentive purposes and that any risk to stockholders associated with the size of the award was mitigated by the use of rigorous performance hurdles that ensure that value is only delivered to Mr. Brondeau if value is also provided to stockholders. The Committee now recognizes that this rationale and decision-making process were not fully articulated in our 2016 CD&A. In engagement meetings, stockholders were very receptive to this discussion and appreciated the candid insight into the process. The Committee has agreed to improve overall CD&A disclosure to provide more context behind the pay setting process, and final decisions that are ultimately made. Additionally, in light of comments about the Company's use of equity, the Committee is committed to monitoring its dilution and burn rate associated with equity compensation grants relative to peers to ensure that our use of equity is within acceptable industry and market norms.

As noted to stockholders during our recent engagement efforts, the CEO's 2015 grants were intentionally highly performance based at a mix of 50% stock options and 50% relative TSR. At the end of 2016, the stock options were underwater and the performance on relative TSR shares was below the threshold vesting level. As such, there is little to no current value to the award. However, the award continues to provide the opportunity for value in return for improved Company performance.

### **Objectives and Philosophy**

The Company's executive compensation program is designed to attract, motivate and retain top talent, to pay for performance and to align the financial interests of the NEOs with those of the Company's stockholders. In designing compensation arrangements for NEOs, the Committee has considered the importance of:

- Balancing variable compensation components so that appropriate focus is put on achieving both short-term and long-term operating and strategic objectives;
- Motivating the NEOs to achieve desired financial and operational results using sound business judgment and without inappropriate risk taking; and
- •Ensuring that the achievement of key financial goals and strategic objectives is financially rewarding for the NEO.

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The Company has historically used both industry surveys and analysis of proxy statements from peer companies (the "Market") prepared by the independent compensation consultant to assess market competitiveness of the components of its NEO compensation, including the appropriate mix of cash and equity, as well as NEO benefits and perquisites. Proxy statement data may not be available for all jobs that are direct comparisons to jobs held by the Company's NEOs. In such cases, the Company relies on the broader survey data to assess market competitiveness of the elements of executive compensation. The Company also believes that internal equity is an important and necessary consideration in valuing jobs. We believe it is critical to pay executives at a competitive level relative to our peer group in order to attract and retain the talent we need to deliver high performance. While competitive, size-adjusted positional benchmark data was prepared consistent with past practice, this benchmark data was inconsequential to the compensation awards for 2016. Individual pay decisions were made based on a variety of factors such as company, business unit and individual performance, scope of responsibility, critical needs and skills, leadership potential and succession planning.

The Committee believes that subjecting a significant percentage of total direct compensation ("TDC") to performance conditions helps focus the executive on achieving key objectives that are important to delivering the performance expected by stockholders. The Committee has determined, based on an assessment of the Company's executive compensation programs by its consultant, that its compensation policies and programs do not give rise to inappropriate risk taking or risks that are reasonably likely to have a material adverse effect on the Company.

#### **Compensation Determination Process**

### **Role of Compensation and Organization Committee and CEO**

The Committee recognizes its responsibility to maintain a competitive executive compensation program that will ensure the Company's ability to attract, motivate and retain top talent while at the same time aligning the financial interests of the executives with stockholders. Pay for performance and market-based compensation are important elements of the Company's compensation philosophy. The Company considers several measures of corporate performance, job performance and labor market dynamics in the design and administration of the NEO compensation arrangements described later in this section.

The Committee establishes total compensation for the chairman, president and CEO annually at its February meeting. The Committee reviews and evaluates the performance of the CEO and develops base salary and incentive payment recommendations for the review and approval of the full Board of Directors. The CEO does not participate in Committee or Board discussions regarding his own compensation.

The Committee, with the input of the CEO, also establishes compensation for all the other NEOs. Specifically, the CEO evaluates the performance of the other NEOs annually and makes recommendations to the Committee each February regarding the compensation of those other NEOs. The CEO's input is particularly important in connection

with base salary adjustments, the issuance of "Key Manager Awards" and the determination of Annual Performance Incentive ("API") ratings as part of our Annual Incentive program. In each of these instances, the process starts with the CEO's recommendation, and that recommendation is afforded great weight by the Committee. The CEO participates in Committee discussions regarding other NEOs' compensation. The Committee views the CEO's significant role in the compensation process for other NEOs, and the deference afforded to his recommendations, as appropriate in light of his greater familiarity with the day-to-day performance of his direct reports and the importance of incentive compensation in driving the execution of managerial initiatives developed and led by the CEO. That said, the Committee makes the ultimate determination regarding the compensation of each of the NEOs.

#### **Role of Compensation Consultant**

For the first seven months of 2016, Meridian Compensation Partners, LLC ("Meridian") served as the Committee's independent compensation consultant. Meridian's advice was taken into consideration for all aspects of 2016 compensation as delineated in the Summary Compensation Table. In August 2016, the Committee engaged Aon Hewitt ("Aon") for executive compensation advisory work going forward. Aon's advice is being taken into account for compensation to be paid beginning in 2017 and thereafter.

For 2016, Meridian provided the Committee with advice and counsel on a broad range of executive compensation matters. The scope of their services included, but was not limited to, the following:

- •Apprising the Committee of compensation-related trends and developments in the marketplace;
- •Informing the Committee of regulatory developments relating to executive compensation practices;
- Advising the Committee on appropriate peer companies for compensation pay levels and design practices, as well as relative performance comparisons;
- Providing the Committee with an assessment of the market competitiveness of the Company's executive compensation;
- •Assessing the executive compensation structure to confirm that no design elements encourage excessive risk taking;
- •Assessing the relationship between executive compensation and corporate performance; and
- Recommending changes to the executive compensation program to maintain competitiveness and ensure consistency with business strategies, good governance practices and alignment with stockholder interests.

FMC did not engage Meridian for any compensation consulting services other than executive compensation in 2016.

For 2016, in determining the independence of Meridian, the Committee considered independence in light of the six independence factors set forth in the SEC rules and NYSE listing standards. The committee has concluded that Meridian was independent, as no conflict of interest

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existed between Meridian and the Company. In its hiring of Aon, the Committee considered the same SEC independence factors and NYSE listing standards and concluded that the AON executive compensation team is independent. The Committee considered that no business or personal relationships exist between any members of the consultants' teams advising the Company on the one hand, and the Company, any members of the Committee or any executive officers on the other hand, other than in connection with the services provided. In addition, the total fees paid by the Company to the consultants for all services during fiscal year 2016 were far less than one percent of Aon's total revenue for the applicable fiscal year.

#### **Peer Group**

The Company relies on both industry surveys and analysis of proxy statements from peer companies (the "Market") prepared by its compensation consultant to assess the market competitiveness of the components of its NEO compensation and to validate the appropriateness of TDC, including the appropriate mix of cash and equity, as well as NEO benefits and perquisites. Proxy statement data may not be available for all jobs that are direct comparisons to jobs held by the Company's NEOs. In such cases, the Company relies more on the broader survey data to assess acceptable ranges for the elements of executive compensation. The Company also believes that internal equity is an important and necessary consideration in valuing jobs. The Company may, as a matter of policy, adjust individual components of TDC to align with its general executive pay philosophy as described in the preceding section. However the Company does not adjust components of TDC based on the amount of compensation earned by an NEO in any prior period.

Below are peer companies from which proxy data was used in the most recent executive compensation study. The peer group is reviewed periodically for appropriateness and comparability. Criteria used for selecting peer group companies include: similar industry representation, revenue and market capitalization in the range of one-third to five times FMC.

Airgas, Inc. Huntsman Corporation Air Products & Chemicals, Inc. Ingredion Incorporated

Albermarle Corporation International Flavors and Fragrances, Inc.

Ashland, Inc. Olin Corporation
Celanese Corporation PPG Industries, Inc.

Chemtura Corporation Scott's Miracle-GRO Company

Cytec Industries Inc. Syngenta AG

Eastman Chemical Company
Ecolab Inc.
The Mosaic Company
The Valspar Corporation

Grace, (W.R.) & Company Westlake Chemical Corporation

Market Cap (\$mm)

20 Peers

25th percentile	\$5,974	\$ 3,045
Median	\$8,455	\$ 5,354
75th percentile	\$10,862	\$ 9,710
FMC Corporation		

\$5,786 \$3,277 Rank 24% 28%

Note: Statistics reflect FY 2015 data for revenue and April 2016 data for market cap.

#### **Components of Executive Compensation**

The NEO compensation program consists of three primary elements: base salary, an annual incentive and a long-term incentive. Each of these elements is commensurate with the level of responsibility and impact of our results for each executive.

#### **Base Salary**

Salary ranges for NEOs are established based on similar positions in other companies of comparable revenue, size and complexity included in the Market. Performance levels from "does not meet expectations" to "exceeds expectations" provide guidance for the administration of salaries.

Starting salaries are based on the employee's skills, experience, expertise and expected job performance. Subsequent salary adjustments for the NEOs (except the CEO) are based on job performance as assessed by the CEO who recommends the appropriate base salary to the Committee for their approval. The Committee itself determines any salary adjustment for the CEO. Base salary reviews are part of the broader compensation review that occurs at the February meeting of the Committee and focus on the performance of the NEOs in their respective major responsibility areas ("MRAs"). MRAs include but are not limited to, financial management, customer relations, strategic planning and business development, operational excellence, safety performance, staffing and talent management, performance management, and litigation management. For 2016, salary increases transitioned from anniversary hire date to a common salary increase date of April 1. Salary increases were prorated to account for NEOs who had more than 12 months since their last salary review (Jan-Mar 2015) and those whose review period was less than 12 months. The following table represents the change in base salary for the NEOs in 2016.

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NEO	2015 Base	2016 Base	%
NEO	Salary	Salary	Change
Pierre Brondeau	\$1,100,000	\$1,166,440	6.0%
Paul Graves	\$668,429	\$681,798	2.0%
Mark Douglas	\$573,681	\$585,155	2.0%
Eric Norris	\$397,200	\$403,820	1.7%
Andrea Utecht	\$476,744	\$498,305	4.5%

#### **Annual Incentive**

The Incentive Compensation and Stock Plan ("ICSP") is a stockholder-approved plan designed to facilitate the delivery of both short-term and long-term incentives.

The Annual Incentive is a cash component of the ICSP that rewards NEOs for the achievement of key short-term objectives. It is designed to recognize and reward both individual and team achievement. The Committee reviews and approves the award design, performance measures and objectives. The Committee also reviews and approves the award results and payouts.

Annual Incentive opportunities were unchanged in 2016, and were as follows:

	Target Maximum				
	(as a % of base				
	sala	ary)			
Pierre Brondeau	120	)%	240	%	
Paul Graves	60	%	120	%	
Mark Douglas	70	%	140	%	
Eric Norris	60	%	120	%	
Andrea Utecht	60	%	120	%	

The Annual Incentive is comprised of two components:

- •Business Performance Incentive ("BPI")
- •Annual Performance Incentive ("API")

The weighting of the BPI and API components was in each case 70% BPI and 30% API.

#### **Business Performance Incentive ("BPI")**

The BPI component is focused on two key corporate-wide financial measures, adjusted earnings and cash outflow, and two key business-unit measures, earnings before interest and taxes (EBIT) and working capital. For Messrs. Brondeau and Graves and Ms. Utecht, their 2016 BPI performance measures were weighted between adjusted earnings (70%) and cash outflow (30%). For Messrs. Douglas and Norris, their 2016 BPI performance measures included the two corporate financial measures, as well as business unit measures. For Mr. Douglas, the business unit measure was EBIT, and for Mr. Norris, the business unit measures were EBIT and working capital. The Committee selected these additional measures in order to incent management to focus on the profitable growth of their respective business units.

Metrics, targets and actual results for 2016 were as follows:

Name	BPI Components	Target Performance <sup>(1)</sup>	Actual Results <sup>(2)</sup>	Percent of Target	BPI Rating Component	Overall BPI Rating
Pierre Brondeau				C	•	C
	Adjusted Earnings	320.0 m	383.1 m	70%	2.00	
	Cash Outflow	-395.0 m	-210.7 m	30%	2.00	2.00
Paul Graves						
	Adjusted Earnings	320.0 m	383.1 m	70%	2.00	
	Cash Outflow	-395.0 m	-210.7 m	30%	2.00	2.00
Mark Douglas						
Corporate	Adjusted Earnings	320.0 m	383.1 m	35%	2.00	
_	Cash Outflow	-395.0 m	-210.7 m	15%	2.00	
FMC Agricultural Solutions	EBIT	350.0 m	401.4 m	50%	1.52	1.76
Eric Norris						
Corporate	Adjusted Earnings	320.0 m	383.1 m	35%	2.00	
	Cash Outflow	-395.0 m	-210.7 m	15%	2.00	
FMC Health & Nutrition	EBIT	200.0 m	192.9 m	35%	0.29	
	Working Capital	†	†	15%	0.83	1.225
Andrea Utecht						
	Adjusted Earnings	320.0 m	383.1 m	70%	2.00	
	Cash Outflow	-395.0 m	-210.7 m	30%	2.00	2.00

<sup>(1)</sup> The target performance signifies performance that will yield a BPI rating of 1.0.

The levels of these BPI measures may differ from the amounts reported in our financial statements because the BPI measures are adjusted to exclude gains or losses attributable to (i) certain extraordinary and/or non-recurring events

<sup>(2) (</sup>such as business acquisitions or dispositions or business restructuring charges), and (ii) certain other items not reflective of operating performance (such as the impact of changes in currency exchange rates or changes in accounting principles). In 2016, however, these adjustments did not materially affect the amount of any NEO's Annual Incentive Award.

<sup>†</sup> This information is both confidential and competitively sensitive and is therefore not disclosed.

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#### **Annual Performance Incentive ("API")**

The API generally consists of a set of non-financial objectives specific to each NEO, but may include financial measures at the discretion of the CEO. The CEO's 2016 APIs, as approved by the Committee, included objectives relating to delivering profitable growth despite a challenging agricultural chemical market by leveraging the Cheminova acquisition and synergies, continued stabilization of the Health and Nutrition business by driving operational excellence and cost reduction and refining the strategy of underperforming product lines, continuing to work on operational excellence and cost reduction in the Lithium business and fully implementing the focused strategy on downstream applications, keeping control on capital spending, and safety.

Mr. Brondeau's principal accomplishments which formed the basis for his API rating set forth below include: completing the Cheminova integration ahead of schedule and exceeding targeted synergies, while growing Agricultural Solutions earnings by 10% in a market that was down by 10%, with strong cash generation; strong operational performance and cost control in Health and Nutrition with good performance in the core businesses of the segment; very strong operational and financial performance in lithium, with the downstream-focused strategy yielding results above expectations, solid progress towards putting in place a long term supply agreement for lithium carbonate, and critical manufacturing expansions in lithium hydroxide in place; a record low injury rate of .22 for the year, with an injury-free fourth quarter; and capital spending maintained below depreciation and amortization levels, despite accelerated capacity expansions.

In addition, the CEO established API measures and objectives unique to each NEO as set forth below.

Mr. Graves' 2016 APIs consisted of objectives relating to completing the reorganization of the finance organization and establishing succession plans for senior leaders in the function; leadership of the IR function; development, together with the CEO and business heads, of post-Cheminova strategy along with the appropriate capital structure for such strategy and operational needs; and driving improved cash generation across the Company. Mr. Graves' principal accomplishments which formed the basis for his API rating set forth in the table below include: migrating multiple regional finance processes into a newly established financial reporting and accounting group in Cork, Ireland, and commencing centralization of payroll and other pay-related processes there; consolidating internal controls and internal audit functions, and adding enterprise risk management to the function; leading multiple investor-focused events, including presentations and road shows; leading analysis of strategic alternatives for sourcing lithium carbonate in our lithium segment and helping to develop a strategy for Omega 3; developing a refinancing plan for various elements of capital structure; looking at redesign of various pension plans, leading to annuitization of one plan and restructuring of other plans; improving cash generation by reducing receivables and inventory levels in different businesses and focusing on monetization of non-productive assets; and allocating capital spending on highest return and critical areas, resulting in spending coming in under budget.

Mr. Douglas' APIs consisted of objectives relating to safety; completing the integration of Cheminova; certain strategic imperatives, including pricing recovery especially in Brazil, receivables reduction, portfolio rationalization, optimizing future manufacturing, expanding the plant health platform, and ensuring a robust R&D pipeline; initiatives

around people, talent and succession planning. Mr. Douglas' principal accomplishments which formed the basis for his API rating set forth in the table below include: reducing the overall injury rate in half and reducing non-manufacturing injuries as well as focusing on improving safety at toll manufacturing operations; completing the Cheminova integration with two planned exceptions: India and manufacturing integration, while achieving targeted cost reductions; successfully executing on the strategic imperatives designated in his objectives, including completing the portfolio rationalization, achieving price recovery in Brazil, reducing receivables, progressing the pipeline of new active ingredients and launching two new biological formulations in 2016, expanding the plant health platform, and planning for the future manufacturing network; and significant achievements in diversity as well as strong progress on development and succession plans.

Mr. Norris' APIs consisted of objectives relating to safety, diversity, driving growth through improved sales effectiveness and applications, strengthening the leadership and capabilities of the R&D organization and increasing portfolio value, developing a strategy for growth through acquisition, and generating improved returns by driving manufacturing and process excellence. Mr. Norris' principal accomplishments which form the basis for his API rating set forth in the table below include: achieving nearly an injury free safety rate for the year, increased diversity representation in recruiting pipeline, restructuring of sales force to enhance key account management, while building better capability to develop commercial opportunities; developing improved systems, processes, and collaboration across the commercial group, including creation of regional management teams and strategies; eliminating marginal R&D projects and improving rigor of stage gate reviews, while fast-tracking two product launches for 2017 and developing several new consumer-based programs resulting from a correlation between market trends and the business's capabilities; and implementation of several manufacturing and process improvement projects resulting in cost benefits above target; as well as developing lower-cost third party supply options to improve competitive position.

Ms. Utecht's APIs consisted of objectives related to continuing integration of legal policies and procedures, including outside cost control and compliance into legacy Cheminova operations; developing a Vision 2020 strategic plan for the global law function; leading a Data Privacy Council to facilitate implementation of new data privacy requirements; managing legal costs to budget and improving law department efficiencies; and helping drive Company diversity and inclusion initiatives, as well as development and succession planning initiatives in the Law Department. Ms. Utecht's principal accomplishments which formed the basis for the rating set forth in the table below include: putting into place European regional counsel to implement and train on policies and monitor cost control within legacy Cheminova operations; increasing focus on compliance, including establishment of Chief Compliance Officer position and rolling out of new robust compliance program in Asia; establishing a Vision 2020 plan for the legal function, with strategic imperatives aligned with and designed to support the three business segments' strategies, as well as to improve operational efficiencies in the law department and control of legal costs; leading a working group in developing a detailed operational path towards compliance with new data privacy laws, especially in the EU; maintaining outside legal costs within budget; providing leadership support for diversity and inclusion initiatives; and establishing development programs within the legal function.

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The overall API rating for each NEO consists of a weighted average of the results of his or her rating on each of his or her individual API objectives, and the resulting weighted index yields an overall API rating between zero and 2.0. Based on the evaluators' determinations, as described above, in 2016, Mr. Brondeau achieved an overall API rating of 1.5; Mr. Graves achieved a 1.5; Mr. Douglas achieved a 1.5; Mr. Norris achieved a 1.2; and Ms. Utecht achieved a 1.5.

The weighting of the API and BPI components was in each case 70% BPI and 30% API. Target payouts vary by position as a percentage of base salary. Specifically, Mr. Brondeau had an Annual Incentive target of 120% of base salary; Mr. Graves, Mr. Norris and Ms. Utecht had Annual Incentive targets of 60% of base salary; and Mr. Douglas had an Annual Incentive target of 70% of base salary. By design, each NEO's maximum payment is limited to two times their Annual Incentive target.

The actual Annual Incentive amounts earned in 2016 by the NEOs appear in footnote (2) to Column (g) of the Summary Compensation Table. Annual Incentive calculations are provided in the table below for each NEO in 2016.

#### 2016 ACTUAL PERFORMANCE AND PAYOUTS TABLE

	BPI		BPI	API		API	Target	2016
NEO	% of		Rating	% of		Rating	Incentive	Actual
	Target		Kating	Target		Kaung	Incentive	Incentive
Pierre Brondeau	70	%	2.00	30	%	1.50	\$1,379,796	\$2,552,623
Paul Graves	70	%	2.00	30	%	1.50	\$407,074	\$753,100
Mark Douglas	70	%	1.76	30	%	1.50	\$407,600	\$685,602
Eric Norris	70	%	1.225	30	%	1.20	\$241,299	\$293,789
Andrea Utecht	70	%	2.00	30	%	1.50	\$295,748	\$547,160

# **Long-Term Incentives**

In 2016, long-term incentives were granted to executives via three different vehicles: stock options, restricted stock unit awards and performance-based restricted stock unit awards.

The Committee believes that LTI awards should compensate NEOs, in a meaningful way, for delivering sustainable long-term value to stockholders. LTI awards for the NEOs, except for the CEO, are recommended by the CEO and approved by the Committee. The LTI award for the CEO is recommended by the Committee and approved by the full Board of Directors. All LTI awards are approved during the February meetings of the Committee and the Board.

In 2016, the Committee increased the percentage of LTI performance-based awards granted. The decision was the result of the feedback received via stockholder engagement throughout the year, as well as advice of our independent compensation consultant. For the CEO, the Committee determined to allocate 20% to RSUs, 30% to options and 50% to performance-based RSUs ("PSUs"). For other NEOs, this split was 30%/30%/40%, respectively.

#### 2016 LTI Vehicle Mix

Given this new mix, annual LTI awards were granted in 2016 as follows:

NEO	RS	SUs (\$)	Op	otions (\$)	PSI	Us (\$)	To	tal (\$)
Pierre Brondeau		\$ 1,100,000		\$ 1,650,000		\$ 2,750,000		\$ 5,500,000
Paul Graves	\$	293,260	\$	293,260	\$	391,014	\$	977,534
Mark Douglas	\$	246,820	\$	246,820	\$	329,093	\$	822,733
Eric Norris	\$	121,852	\$	121,852	\$	162,469	\$	406,172
Andrea Utecht	\$	196,083	\$	196,083	\$	261,444	\$	653,610

#### **Stock Option Awards**

In determining the number of options required to meet the compensation level approved for an NEO, the Company divides that portion of the Committee-approved LTI award value related to stock options by the fair value of the option based on a Black-Scholes pricing model calculation using a 30-day average stock price for the period immediately preceding the February meeting of the Committee.

The exercise price of all stock option awards to NEOs is equal to the closing price of the Company's stock on the date of the grant, and all options vest ratably over a three-year period.

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#### **Restricted Stock Unit Awards**

In determining the amount of restricted stock units required to meet the compensation level approved for an NEO, the Company divides that portion of the LTI award value related to restricted stock units for that year by a 30-day average stock price for the period immediately preceding the February meeting of the Committee.

Once the restriction expires, the shares, less any shares used to satisfy statutory tax withholding obligations, are issued to the NEO. Unvested restricted stock units are generally cancelled upon cessation of employment, except in certain circumstances.

Restricted stock unit awards generally vest over a three-year period.

#### **Performance-Based Restricted Stock Unit Awards**

For 2016, performance-based cash awards were replaced with a performance-based restricted stock unit award. The Committee believes that moving in this direction will further align pay with performance in the interest of the stockholders.

It should be noted that the change from performance-based cash to performance-based RSUs affects the presentation of LTI in the Summary Compensation Table below, because of differences in how cash and stock are required to be reported under SEC rules. Specifically, performance-based cash is reported only when and if earned, whereas performance-based RSUs are reported in the year of grant, based on their grant date (i.e. target) value, without regard to when or if the awards are ultimately earned. Because of this required difference in presentation, caution should be used in comparing 2016 compensation to prior years in the Summary Compensation Table below. In the absence of the change from performance-based cash to performance-based RSUs, 2016 compensation reported for each NEO would have been lower by an amount equal to the grant date fair value of the performance-based RSUs, as shown in the last column of the table below entitled "Grants of Plan-Based Awards Table 2016."

These awards are based on relative TSR performance as measured over a three-year period against competitors listed below.

A. Schulman, Inc. Koninklijke DSM N.V.
Akzo Nobel N.V. Minerals Technologies, Inc.
Albermarle Corporation Monsanto Company

American Vanguard Corporation NewMarket Corporation

Ashland Global Holdings, Inc.

BASF SE

Celanese Corporation

Chemtura Corporation

Novozymes A/S

Nufarm Limited

Olin Corporation

PolyOne Corporation

Chr. Hansen Holding A/S

Sensient Technologies Corporation

Eastman Chemical Company Syngenta AG
Ecolab, Inc. Tate & Lyle plc

Ferro Corporation The Scotts Miracle-Gro Company

Huntsman Corporation Valhi, Inc.

Ingredion Incorporated W. R. Grace & Co.

International Flavors & Fragrances, Inc. Westlake Chemical Corporation

The Committee selected TSR to incent management to achieve long-term stockholder returns that are superior to the Company's peers. This helps to directly align management with stockholder interests. TSR performance is calculated as four point-to-point measurements from 2016-2018. TSR performance is calculated for each of the three calendar years, as well as for the three-year period as a whole. Each of these four measurement periods carries a weight of 25% in calculating the final number of shares due. When the performance measure has been met for a particular calendar year during the three-year period of the award, that portion of units is "banked", but is not considered "earned" and shares will not be delivered until the three-year period has concluded and the performance approved.

Any value earned by executives for these awards is based on the Company achieving a relative performance measure of TSR at or above the 35<sup>th</sup> percentile (the threshold). For performance at the 35<sup>th</sup> percentile a payment equal to 50% of target will be made (no payment is made for performance at less than the 35<sup>th</sup> percentile). For performance at the 50<sup>th</sup> percentile (the target) a payout of one times target is made, and for performance at the 80<sup>th</sup> percentile or higher, a maximum payout of two times target is made. If the cumulative three-year TSR performance for the period is negative, that portion (25%) of the payout is capped at 100% (target).

For the measurement period, TSR for the calendar year 2016, performance rank was 83.30%, for a TSR rating of 2.00.

	TSR	Peer Group	Target			
Measurement Periods	Performance	Percentile	0.0	1.0	2.0	TSR Rating
1 Year TSR 2016	56.62 %	83.30 %	<35%	50%	80%	2.00

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# **Special Restricted Stock Unit Grants (Key Manager Awards)**

The Key Manager Award ("KMA") is a restricted stock unit grant designed primarily as a recognition and retention program for outstanding management talent. While the Committee may also authorize the use of a KMA to attract key talent, most KMAs are issued in an effort to retain key management talent given industry and market pressures, as well as to promote strong internal succession planning. The value of the KMA is established at a level that would be meaningful to the executive based on his/her compensation. Typically, these awards are approved for an executive only once during a four-year period. KMAs are generally subject to vesting over four years with no acceleration upon retirement. However, the Committee may choose to vary the vesting period based on its retention goals for a particular KMA recipient. In determining the amount of restricted stock units required to deliver the value to be awarded, the Company divides such amount by the closing price of the Company's stock on the date of grant. In all other respects KMAs have the same characteristics as the restricted stock unit used as part of the LTI award, except that they remain subject to forfeiture upon retirement. KMAs are recommended by the CEO. The Committee may recommend a KMA for the CEO for approval by the full Board.

All NEOs, other than the CEO, were granted KMAs in 2016 as follows:

# **KMAs** (#)

Paul Graves 34,000 Mark Douglas 34,000 Eric Norris 14,000 Andrea Utecht 14,000

#### 2014-2016 Performance-based Cash Awards

TSR performance for the cash award was calculated as a point-to-point measurement from 2014-2016. For performance at the 35<sup>th</sup> percentile (the threshold) a payment equal to 40% of target is made. (No payment is made for performance at less than the 35<sup>th</sup> percentile.) For performance at the 50<sup>th</sup> percentile (the target) a payout of one times target is made, and for performance at the 80<sup>th</sup> percentile or higher, a maximum payout of two times target is made.

Details concerning the calculation of the payment for the 2014-2016 award cycle are set forth below:

	TSR	Peer Group	Target			
Measurement Periods	Performance	Percentile	0.0	1.0	2.0	TSR Rating
3 Year TSR 2014 - 2016	-20 59 %	7.00 %	<35%	50%	80%	C

TSR performance for the 2014-2016 cycle did not meet the threshold. Therefore, no LTI cash awards were granted for this cycle. See footnote (2) to the Summary Compensation Table. The 2015-2017 award cycle is ongoing, and uses the same performance metric and scale.

Generally, LTI awards are subject to forfeiture until the vesting conditions are met. LTI awards require continued Company service for a three-year period (or a four-year period in the case of a Key Manager Award, as discussed above). However, participants who attain age 62 and complete 10 years of service, or who attain age 65 (without regard to length of service), will vest in LTI equity awards (except for Key Manager Awards, which are subject to forfeiture upon retirement) upon satisfying such age and service criteria (or immediately upon grant, if the grant is received after satisfaction of such criteria). Nevertheless, such participants are not entitled to receive the shares subject to a restricted stock unit award until it would have otherwise vested (except for an amount necessary to satisfy tax liabilities relating to the award).

# **Additional Compensation Policies and Practices**

# **Executive Stock Ownership Policy**

The Company has established guidelines setting expectations for the ownership of Company stock by executive officers. The ownership targets are as follows:

Position Required Salary Multiple

CEO 6x base salary
CFO 3x base salary
President of Agricultural Solutions 3x base salary
All other NEOs 2x base salary

These ownership guidelines are reviewed against our peer company practices and, if necessary, adjusted every other year in conjunction with the formal market study of executive compensation. NEOs have a period of up to five years from the date of their election to meet the guidelines. In addition, the Company does not allow the exercise of options or sale of vested restricted stock in an amount greater than 50% of the grant if the ownership targets have not been met.

All NEOs are in compliance with current ownership guidelines.

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# **Anti-Hedging and Anti-Pledging Policies**

The Company has adopted a policy which, with respect to Company stock, prohibits the directors and officers of the Company, as well as their immediate family members, from (i) engaging in any forms of hedging or monetization transactions, or (ii) pledging or creating a security interest, or (iii) any other transaction that would directly or indirectly reduce the risk of holding Company stock.

#### **Clawback Policy**

The Company has adopted a clawback policy designed to recoup incentive compensation paid to executive officers based on erroneously prepared financial statements. If an accounting restatement is required because of material non-compliance with any financial reporting requirement, all incentive compensation paid or credited to each current or former executive officer for the restated period (up to three years) will be recalculated based on restated results. To the extent the recalculated incentive compensation is less than the incentive compensation actually paid or credited to such executive officer for that period, the excess amount must be forfeited or returned to the Company. Alternatively, the Company is authorized to offset the forfeitable amount from compensation owed currently or in the future to such executive officer. The Compensation Committee is authorized to interpret this policy and make all determinations necessary for the policy's operation.

# **Tax Deductibility of Executive Compensation**

As part of its role, the Committee considers to what extent the Company can deduct any of its executive compensation under Section 162(m) of the Internal Revenue Code. Generally, a public company cannot deduct compensation in excess of \$1 million paid in any year to a Company's chief executive officer and the three other most highly compensated officers (other than the company's chief financial officer). However, certain compensation, including qualified "performance-based compensation", is not subject to this \$1 million limitation. In designing our compensation programs and in making awards to our executive officers, the Committee is mindful of whether compensation will be deductible, but it retains the flexibility to award compensation that is not deductible in order to meet the objectives of our compensation philosophy.

# Potential Benefits Related to Change in Control or NEO Termination

The Committee believes that the long-term interests of stockholders are best served by providing reasonable income protection for NEOs to address potential change in control situations in which they may otherwise be distracted by their potential loss of employment in the event of a successful transaction. The Company has entered into an executive severance agreement with each NEO that provides certain financial benefits in the event of a change in control. These

are "double trigger" arrangements – i.e., severance benefits under these arrangements are only triggered by a qualifying event (see section of this proxy statement entitled "Potential Payments Upon Termination or Change in Control") that also results in the executive's termination of employment under certain specified circumstances within 24 months following the event. Likewise, unless the Board decides otherwise, the vesting of otherwise unvested LTI and KMA awards will accelerate only upon the occurrence of both a qualifying change in control event and such termination of employment. The Committee also determined that, beginning in 2010, the Company would not enter into any agreements to pay an additional cash amount to cover any excise or similar tax under Section 4999 of the IRC in respect of any of the benefits subject to such excise taxes for any individual newly eligible for a change-in-control agreement. Of the current NEOs, only Ms. Utecht would be eligible for an additional cash amount to cover such excise taxes, due to the grandfathered status of her existing agreement. In addition, the Committee has approved benefit guidelines applicable to the NEOs in the event of the termination of their employment unrelated to a change in control, which are intended to provide reasonable transition assistance. The details of all of the above-described benefits are set forth in the section of this proxy statement entitled "Potential Payments Upon Termination or Change in Control".

#### **Pension Benefits**

Only Mr. Norris and Ms. Utecht are eligible for retirement benefits under (i) a qualified defined benefit plan (the "Qualified Plan") available on a non-discriminatory basis to all employees hired before July 2007 who meet the service criteria; and (ii) a nonqualified defined benefit plan (the "Nonqualified Plan"), which is designed to restore the benefits that would have been earned under the Qualified Plan, absent the limits placed by the Internal Revenue Code. The details of these defined benefit plans are set forth in the Pension Benefits Table 2016 and the narrative that follows it.

#### **Compensation and Organization Committee Report**

This Compensation and Organization Committee Report shall not be deemed to be incorporated by reference into any filing made by the Company under the Securities Act of 1933 or the Exchange Act, notwithstanding any general statement contained in any such filing incorporating this proxy statement by reference, except to the extent the Company incorporates such Report by specific reference.

The Committee has reviewed and discussed the Compensation Discussion and Analysis with the management of the Company. Based on this review and these discussions, we have recommended to the Board of Directors that the Compensation Discussion and Analysis be included in the Company's Annual Report on Form 10-K and the Company's proxy statement.

The preceding report has been furnished by the following members of the Compensation and Organization Committee:

C. Scott Greer, Chairman	
K'Lynne Johnson	
Paul J. Norris	
William H. Powell	
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# Back to Contents **Executive Compensation Tables**

# **SUMMARY COMPENSATION TABLE 2016**

Name and Principal Position (a)	Year (b)	Salary (\$) (c)	Bonus (\$) (d)	Stock Awards <sup>(1)(5)</sup> (\$) (e)	Option Awards <sup>(1)</sup> (\$) (f)	Non-Equity Incentive Plan Compensation <sup>(2)</sup> (\$) (g)	Change In Pension Value <sup>(3)</sup> (\$) (h)		Total (\$) (j)
PIERRE BRONDEAU President,	2016	1,149,830		4,085,842	1,738,172	2,552,623	N/A	589,910	10,116,37
Chief Executive Officer	2015	1,100,000		4,511,199	4,008,131	1,812,360	N/A	313,963	11,745,65
and Chairman of the Board	2014	1,040,000		1,441,899	1,431,987	779,064	N/A	424,195	5,117,145
PAUL GRAVES	2016	678,456		1,996,480	308,935	753,100	N/A	222,922	3,959,893
Executive Vice President and Chief	2015	649,147		340,575	345,174	516,072	N/A	128,704	1,979,672
Financial Officer	2014	624,180		309,807	307,663	260,658	N/A	216,284	1,718,592
MARK DOUGLAS		582,286		1,881,577	260,009	685,602	N/A	180,619	3,590,093
President FMC	2015	557,132		286,613	290,533	384,923	N/A	96,029	1,615,230
Agricultural Solutions	2014	535,704		771,235	258,956	268,495	N/A	126,520	1,960,910
ERIC NORRIS	2016	402,165		824,816	128,365	293,789	321,569	42,094	2,012,798
President Health and Nutrition	2015	342,033		106,592	108,024	283,888	152,399	17,605	1,010,541
	2014	_		_	_	_	_	_	
ANDREA UTECHT Executive	2016	492,914		1,008,469	206,557	547,160	258,400	62,113	2,575,613
Vice President, General	2015	478,213		227,705	230,807	366,997	92,408	47,623	1,443,753
Counsel and Secretary	2014	458,407		425,911	205,719	212,059	363,533	49,735	1,715,364

The amounts in these columns reflect the grant date fair value of stock and option awards computed in accordance with FASB ASC Topic 718, excluding the effect of estimated forfeitures. See Note (14) to the Consolidated

(1) Financial Statements contained in the Company's report on Form 10K for the year ended December 31, 2016 for the assumptions used in the valuations that appear in these columns. The awards in column (e) are comprised of restricted stock units and performance-based restricted stock units. There were no forfeitures of equity awards by NEOs during 2016.

For 2016, the totals listed in this column include amounts earned under the Incentive Compensation and Stock Plan as follows: (i) with respect to the Annual Incentive for 2016, for Mr. Brondeau, \$2,552,623; for Mr. Graves,

- (2)\$753,100; for Mr. Douglas, \$685,602; for Mr. Norris, \$293,789; and for Ms. Utecht, \$547,160; and (ii) with respect to the performance-based cash component of the 2014-2016 Long-Term Incentive Award, for Mr. Brondeau, \$0; for Mr. Graves, \$0; for Mr. Douglas, \$0; for Mr. Norris, \$0; and for Ms. Utecht, \$0.
- For 2016, the amounts listed in this column are attributable to changes in the pension values under the Company's (3) qualified and nonqualified defined benefit plans. Details of these defined benefit plans are set forth in the Pension Benefits Table 2016 and the narrative that follows.

For 2016, the amounts stated in this column include: (i) with respect to the Company's matching contribution to the FMC Corporation Savings and Investment Plan, for Messrs. Brondeau, Graves and Douglas, \$23,850; for Mr. Norris and Ms. Utecht, \$10,600; (ii) with respect to the Company's matching contribution to the FMC Corporation Non-Qualified Savings and Investment Plan, for Mr. Brondeau \$242,747; for Mr. Graves, \$83,657; for Mr. Douglas, \$63,199; for Mr. Norris, \$16,842; and for Ms. Utecht, \$23,797; (iii) with respect to the Company's core contributions to the Qualified and Nonqualified Savings and Investment Plans, for Mr. Brondeau, \$13,250 for the Qualified Plan and \$134,860 for the Nonqualified Plan; for Mr. Graves, \$13,250 for the Qualified Plan and \$46,476 for the Nonqualified Plan; and for Mr. Douglas, \$13,250 for the Qualified Plan and \$35,110 for the

(4) \$52,491; for Mr. Graves, \$28,071; for Mr. Douglas, \$30,862; for Mr. Norris, \$10,709; and for Ms. Utecht, \$14,835. The amounts in this column also include the aggregate incremental costs for the following: for Mr. Brondeau, financial planning \$25,000, personal use of the Company airplane \$85,935, a golf club membership, and reserved parking; for Mr. Graves, financial planning, executive long-term disability insurance, a golf club membership, and reserved parking; for Mr. Douglas, financial planning, a golf club membership and reserved parking; for Mr. Norris, financial planning; and for Ms. Utecht, financial planning, executive long-term disability insurance and reserved parking. The aggregate incremental cost for each of the foregoing perquisites and personal benefits that was quantified was calculated based on the full amount the Company paid for such benefit times the percentage of personal use not reimbursed to the Company.

For 2016, the amounts listed in this column include: (i) performance-based restricted stock unit grants for Mr. Brondeau, 70,171 units; for Mr. Graves, 9,977 units; for Mr. Douglas, 8,397 units; for Mr. Norris, 4,146 units; and for Ms. Utecht, 6,671 units; (ii) special restricted stock unit grants (KMAs) for Mr. Graves, 34,000 units; for Mr. Douglas, 34,000 units; for Mr. Norris, 14,000 units; and for Ms. Utecht, 14,000 units; and (iii) annual restricted stock unit grants for Mr. Brondeau, 31,100 units; for Mr. Graves, 8,291 units; for Mr. Douglas, 6,978 units; for Mr.

(5) Norris, 3,445 units; and for Ms. Utecht, 5,544 units. Per SEC rules, the values of PRSUs are reported in this column based on their probable (target) outcomes at the grant date. However, the terms of the PRSUs permit additional shares to be earned based on above-target performance. In each case, the maximum numbers of shares that may be earned is equal to twice the target amount. The grant date value of the maximum number of shares that may be earned under the PRSUs was \$5,846,648 for Mr. Brondeau, \$831,284 for Mr. Graves, \$699,638 for Mr. Douglas, \$345,444 for Mr. Norris, and \$555,828 for Ms. Utecht.

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The Summary Compensation Table lists all 2014, 2015 and 2016 compensation, as defined by the rules of the SEC, for the Chief Executive Officer, any individual who served as the Chief Financial Officer during any part of 2016, each of the three other most highly compensated executive officers, and any individual for whom disclosure would have been provided but for the fact that he or she was not serving as an executive officer at the end of the fiscal year. The base salary, Annual Incentives, and Long-Term Incentives (consisting of stock options, restricted stock units and performance-based restricted stock units), paid or awarded to these officers were determined by the Compensation and Organization Committee, as described in the Compensation Discussion and Analysis. The material terms of the Annual Incentive and Long-Term Incentive awards are described in the narrative to the Grants of Plan Based Awards Table. The material terms of the qualified and nonqualified defined benefit plans, which are the basis for the accruals reported in Column (h) of the Summary Compensation Table above, are described in the narrative to the Pension Benefits Table.

#### **GRANTS OF PLAN-BASED AWARDS TABLE 2016**

		Estimated Under Non-Equit Awards <sup>(1)</sup>	·		Estimated Future Payouts Under Equity Incentive Plan Awards Number of Shares of Stock or Units <sup>(2)</sup>		Stock Awards:	Awards: Awards:		
Name (a)	Grant Date (b)	Threshold (\$) (c)	Target (\$) (d)	Maximum (\$) (e)	Threshold (#) (f)	Target (#) (g)	Maximum (#) (h)	Number of Shares of Stock or Units (#) (i)	Number of Securities Underlying Options (#) (j)	or Base Price of Option Awards (\$/Sh) (k)
Pierre Brondeau	N/A 2/25/2016 2/25/2016 2/25/2016	0	1,379,796	2,759,592	35,086	70,171	140,342	31,100	203,533	37.38
Paul Graves		0	407,074	814,148	4,989	9,977	19,954	42,291	36,175	37.38
Mark Douglas	N/A 2/25/2016 2/25/2016 2/25/2016	0	407,600	815,200	4,199	8,397	16,794	40,978	30,446	37.38
Eric Norris	N/A 2/25/2016 2/25/2016	0	241,299	482,598	2,073	4,146	8,292	17,445		

	2/25/2016	5							15,031	37.38
Andrea Utecht	N/A	0	295,748	591,496						
	2/25/2016	5			3,336	6,671	13,342			
	2/25/2016	6						19,544		
	2/25/2016	5							24,187	37.38

The actual amount of the Annual Incentive paid to the NEO with respect to 2016 is stated in footnote (2) to (1)Column (g) of the Summary Compensation Table. The annual incentive awards have possible payouts at any point from zero to the respective maximums shown; therefore, no threshold is given.

For the performance-based restricted stock unit component for the 2016-2018 performance period, a zero payout for each measurement period is possible, with the first payout for a measurement period thereafter equal to .5 times (2) the target; therefore the threshold shown represents that latter amount, although such amount is not a guaranteed

amount. Please see the narrative in the Compensation Discussion and Analysis for further explanation of the awards and how they are calculated.

Each of the awards contained in the Grants of Plan-Based Awards Table above are granted under the Incentive Compensation and Stock Plan, which is administered by the Compensation and Organization Committee (the "Committee"), in accordance with principles set forth in the Compensation Discussion and Analysis. The Incentive Compensation and Stock Plan provides for annual, as well as long-term incentive awards.

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**Stock Awards** 

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**Option Awards** 

# **OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END TABLE 2016**

Name (a)	Number of Securities Underlying Unexercised Options Exercisable <sup>(1)</sup> (#) (b)	Number of Securities Underlying Unexercised Options Unexercisable <sup>(2)</sup> (#) (c)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options (#) (d)	Option Exercise Price (\$) (e)	Option Expiration Date (f)	Number of Shares or Units of Stock That Have Not Vested <sup>(3)</sup> (#) (g)
Pierre Brondeau	72,992			28.64	2/18/2020	19,771
	68,424			40.89	2/17/2021	*
	73,524			47.60	2/16/2022	,
	57,574	15.515		59.47		31,100
		47,717		72.93	2/17/2024	
		80,267 82,137		63.41 63.41	2/27/2025 2/27/2025	
		203,533		37.38	2/25/2026	
Paul Graves	12,246	200,000		59.47	2/18/2023	4,248
		10,252 13,986		72.93 63.41	2/17/2024 2/27/2025	5,371

SILGAN HOLDINGS INC. NOTES TO CONDENSED CONSOLIDAT FINANCIAL STATEMENTS

(Information at June 30, 2018 and 2017 and three and six months then ended is unaudited

#### Note 8. Financial Instruments

The financial instruments recorded in our Co Consolidated Balance Sheets include cash at equivalents, trade accounts receivable, trade payable, debt obligations and swap agreeme to their short-term maturity, the carrying am trade accounts receivable and trade accounts approximate their fair market values. The fotable summarizes the carrying amounts and fair values of our other financial instruments 30, 2018:

	Carrying	Fair
	Amount	Valu
	(Dollars in	thous
Assets:		
Cash and cash equivalents	\$181,220	\$18

# Liabilities:

Bank debt	\$1,617,851	\$1,6
5½% Senior Notes	300,000	304
43/4% Senior Notes	300,000	286
31/4% Senior Notes	759,460	770

#### Fair Value Measurements

GAAP defines fair value as the price that we received to sell an asset or paid to transfer a in an orderly transaction between market parat the measurement date (exit price). GAAF classifies the inputs used to measure fair value hierarchy consisting of three levels. Level 1 represent unadjusted quoted prices in active for identical assets or liabilities. Level 2 inprepresent unadjusted quoted prices in active for similar assets or liabilities, or unadjusted prices for identical or similar assets or liabil markets that are not active, or inputs other the

quoted prices that are observable for the asseliability. Level 3 inputs represent unobservation inputs for the asset or liability. Financial asseliabilities are classified in their entirety base lowest level of input that is significant to the value measurement.

Financial Instruments Measured at Fair Valu

The financial assets and liabilities that were measured on a recurring basis at June 30, 20 consisted of our cash and cash equivalents a derivative instruments. We measured the far of cash and cash equivalents using Level 1 inputs. We measured the fair value of our dinstruments using the income approach. The value of our derivative instruments reflects to estimated amounts that we would pay or received on the present value of the expected conderived from market interest rates and prices such, these derivative instruments were class within Level 2.

Financial Instruments Not Measured at Fair

Our bank debt, 5½% Senior Notes, 4¾% Se Notes and 3¼% Senior Notes were recorded historical amounts in our Condensed Consol Balance Sheets, as we have not elected to m them at fair value. We measured the fair valuariable rate bank debt using the market app based on Level 2 inputs. Fair values of the 5 Senior Notes, 4¾% Senior Notes and 3¼% Notes were estimated based on quoted mark a Level 1 input.

Derivative Instruments and Hedging Activit

Our derivative financial instruments were re the Condensed Consolidated Balance Sheets fair values. Changes in fair values of derival recorded in each period in earnings or comp income, depending on whether a derivative in designated as part of a hedge transaction and the type of hedge transaction.

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SILGAN HOLDINGS INC. NOTES TO CONDENSED CONSOLIDAT FINANCIAL STATEMENTS

(Information at June 30, 2018 and 2017 and three and six months then ended is unaudited

We utilize certain derivative financial instrumanage a portion of our interest rate and nat cost exposures. We generally limit our use derivative financial instruments to interest ranatural gas swap agreements. We do not en

trading or other speculative uses of these fin instruments. For a financial instrument to que hedge, we must be exposed to interest rate or risk, and the financial instrument must reduce exposure and be designated as a hedge. Find instruments qualifying for hedge accounting maintain a high correlation between the hedginstrument and the item being hedged, both inception and throughout the hedged period.

We utilize certain internal hedging strategies minimize our foreign currency exchange rat risk. Net investment hedges that qualify for accounting result in the recognition of foreig currency gains or losses, net of tax, in accum other comprehensive loss. We generally do utilize external derivative financial instrume manage our foreign currency exchange rate

#### Interest Rate Swap Agreements

We have entered into two U.S. dollar interest swap agreements, each for \$50.0 million not principal amount, to manage a portion of ou exposure to interest rate fluctuations. These agreements have a fixed rate of 2.878 percent become effective on March 29, 2019 and may March 24, 2023. The difference between ambe paid or received on our interest rate swap agreements will be recorded in interest and expense in our Condensed Consolidated State of Income. These agreements are with finar institutions which are expected to fully perfective.

under the terms thereof. The total fair value interest rate swap agreements in effect at Jun 2018 was not significant.

#### Natural Gas Swap Agreements

We have entered into natural gas swap agree with a major financial institution to manage of our exposure to fluctuations in natural gas. The difference between amounts to be paid received on our natural gas swap agreement recorded in cost of goods sold in our Conder Consolidated Statements of Income and was significant for the three and six months ender 30, 2018. These agreements are with financian institutions which are expected to fully perform under the terms thereof. The total fair value natural gas swap agreements in effect at June 2018 was not significant.

# Foreign Currency Exchange Rate Risk

In an effort to minimize foreign currency ex rate risk, we have financed acquisitions of for operations primarily with borrowings denon Euros and Canadian dollars. In addition, whavailable, we have borrowed funds in local or implemented certain internal hedging straminimize our foreign currency exchange rate related to foreign operations. We have design the 3½% Senior Notes, which are Euro denotes an et investment hedges. Foreign currency related to our net investment hedges include accumulated other comprehensive loss for than disk months ended June 30, 2018 were \$ million and \$9.6 million, respectively.

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SILGAN HOLDINGS INC. NOTES TO CONDENSED CONSOLIDAT FINANCIAL STATEMENTS

(Information at June 30, 2018 and 2017 and three and six months then ended is unaudited

#### Note 9. Commitments and Conting

A competition authority in Germany comme antitrust investigation in 2015 involving the association for metal packaging in Germany members, including our metal container and subsidiaries in Germany. At the end of Apri the European Commission commenced an a investigation involving the metal packaging in Europe including our metal container and subsidiaries, which should effectively close investigation in Germany. Given the early stream cannot reasonably assess what actions may be from these investigations or estimate what comay incur as a result thereof.

We are a party to other legal proceedings, codisputes and claims arising in the ordinary cour business. We are not a party to, and non properties are subject to, any pending legal proceedings which could have a material ad effect on our business or financial condition

#### Note 10. Retirement Benefits

The components of the net periodic pension credit were as follows:

	Three Mo Ended	Six Month		
	June 30,	June 30,	June 30,	
	2018	2017	2018	
	(Dollars i	n thousand	ds)	
Service cost	\$3,710	\$3,267	\$7,431	
Interest cost	6,296	6,362	12,605	
Expected				
return on	(17,122)	(15,713)	(34,245)	
plan assets				

Amortization						
	34	80	)	(	69	
service cost		00		•		
Amortization						
of actuarial		1,8	354	1	3,573	
losses	,	,			,	
Net periodic	Φ ( <b>5.005</b> )	Φ.	4.150)		† (10 <i>5 C</i> )	<b>7</b> \
Net periodic benefit credit	\$(5,295)	\$(	4,150)	) :	\$(10,56	1)
The compone	ents of the	ne	t neric	v4	ic other	
postretiremen						XX/ 9
postremen			Aonths			
	Ende		1011111	,	Six Mo	nt
	June		June		<b>T</b> 00	
	30,		30,		June 30	),
	2018		2017		2018	
	(Dol	lar	s in the	ou	sands)	
Service cost	\$32		\$34		\$63	
Interest cost	162		176		325	
Amortization	of					
prior service	(650	)	(854	)	(1,299	)
credit						
Amortization	(110	)	(136	)	(238	)
actuarial gain	is (11)	,	(130	,	(230	,
Net periodic	\$(57	5)	\$(780	))	\$(1,149	9)
benefit credit	+ (- )	- ,	+ (	,	+ (-,- :-	
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SILGAN HOLDINGS INC. NOTES TO CONDENSED CONSOLIDAT FINANCIAL STATEMENTS

(Information at June 30, 2018 and 2017 and three and six months then ended is unaudited

#### Note 11. Income Taxes

Silgan and its subsidiaries file U.S. Federal tax returns, as well as income tax returns in states and foreign jurisdictions. We have becacepted into the Compliance Assurance Prothe 2017 and 2018 tax years which provides review by the Internal Revenue Service of tarelating to our tax return prior to filing. We expect a material change to our unrecognize benefits within the next twelve months.

In December 2017, the staff of the Securitie Exchange Commission issued Staff Accoun-Bulletin No. 118, which provides guidance to application of GAAP as it pertains to accoun income taxes and allows us to record provisi amounts pertaining to the enacted legislation United States commonly referred to as the T and Jobs Act, or the 2017 Tax Act, during a measurement period ending in December 20 the three and six months ended June 30, 201 not have any significant adjustments to our provisional amounts. Additional work is nec complete the analysis of open items, includi deferred tax assets and liabilities and our his foreign earnings. Any subsequent adjustme provisional amounts will be recorded in curr expense in the fiscal quarter of 2018 during the analysis is completed.

#### Note 12. Capital Stock and Treasury

On June 11, 2018, our stockholders approve increase in the number of authorized shares common stock from 200,000,000 to 400,000 Accordingly, on June 11, 2018 we filed a Coof Amendment to our Amended and Restate

Certificate of Incorporation increasing the to number of shares of capital which we have a to issue to 410,000,000 shares, consisting of 400,000,000 shares of common stock, par va \$0.01 per share, and 10,000,000 shares of prestock, par value of \$0.01 per share.

On October 17, 2016, our Board of Director authorized the repurchase by us of up to an a of \$300.0 million of our common stock by we means from time to time through and includ December 31, 2021, of which we had approx \$129.4 million remaining under this authorize the repurchase of our common stock at June 2018. We did not repurchase any shares of common stock under this authorization during months ended June 30, 2018.

During the first six months of 2018, we issu 339,972 treasury shares which had an avera of \$3.12 per share for restricted stock units to vested during the period. In accordance with Silgan Holdings Inc. Amended and Restated Stock Incentive Plan, we repurchased 107,42 of our common stock at an average cost of \$ satisfy minimum employee withholding tax requirements resulting from the vesting of strestricted stock units.

We account for treasury shares using the first-out (FIFO) cost method. As of June 30 64,494,600 shares of our common stock wer treasury.

# Note 13. Stock-Based Compensation

We currently have one stock-based compension plan in effect under which we have issued of and restricted stock units to our officers, other employees and outside directors. During the months of 2018, 374,810 restricted stock units are granted to certain of our officers, other key employees and outside directors. The fair verthese restricted stock units at the grant date willion, which is being amortized ratably overspective vesting period from the grant date.

SILGAN HOLDINGS INC. NOTES TO CONDENSED CONSOLIDAT FINANCIAL STATEMENTS

(Information at June 30, 2018 and 2017 and three and six months then ended is unaudited

Reportable business segment information for

**Business Segment Informat** 

Note 14.

2018

and

Net sales Depreciation

 $amortization^{(1)} \\$ 

three and six months ended June 30 was as f					
	Metal Containers (Dollars in t	Closures thousands)	Plasti		
Three Months	`				
Ended June 30,					
2018					
Net sales	\$524,863	\$378,762	\$155		
Depreciation			- 25		
and	20,423	18,758	8,854		
amortization <sup>(1)</sup>					
Rationalization	258	_	234		
charges Segment					
income	48,248	47,702	13,16		
Three Months					
Ended June 30,					
2017					
Net sales	\$529,715	\$349,087	\$143		
Depreciation					
and	19,124	17,000	8,572		
amortization <sup>(1)</sup>					
Rationalization	2,239	349	450		
cnarges	•				
Segment income <sup>(2)</sup>	49,432	33,827	6,666		
IIICOIIIE (=/					
Six Months					
Ended June 30,					

17,80

\$1,010,818 \$749,108 \$311

37,408

40,676

Rationalization charges	740	39	416
Segment income	85,341	95,927	24,24
Six Months Ended June 30, 2017			
Net sales Depreciation	\$995,951	\$546,769	\$284
and amortization <sup>(1)</sup>	37,923	26,181	17,00
Rationalization charges	2,962	401	560
Segment income <sup>(2)</sup>	93,303	57,625	13,50

Depreciation and amortization excludes amortization of debt issuance costs of \$0 and \$1.0 million for the three months end 30, 2018 and 2017, respectively, and \$2.0 and \$2.2 million for the six months ended 30, 2018 and 2017, respectively.

Segment income for Metal Containers in \$3.0 million charge for each of the three months ended June 30, 2017 related to the (2) resolution of a past non-commercial legal

Segment income for Corporate includes of attributed to announced acquisitions of \$ million and \$23.0 million for the three ar months ended June 30, 2017, respectively

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SILGAN HOLDINGS INC. NOTES TO CONDENSED CONSOLIDAT FINANCIAL STATEMENTS

(Information at June 30, 2018 and 2017 and three and six months then ended is unaudited

Total segment income is reconciled to income income taxes as follows:

	Three Months Ended		Six Month	
	June 30,	June 30,	June 30,	
	2018	2017	2018	
	(Dollars in	n thousan	ds)	
Total				
segment	\$104,117	\$75,233	\$196,301	
income				
Interest and				
other debt	32,415	33,582	62,894	
expense				
Income				
before	\$71,702	\$41,651	\$133,407	
income taxes				

Sales and segment income of our metal cont business and part of our closures business ar dependent, in part, upon fruit and vegetable harvests. The size and quality of these harve varies from year to year, depending in large the weather conditions in applicable regions. Because of the seasonality of the h we have historically experienced higher unit volume in the third quarter of our fiscal year generated a disproportionate amount of our segment income during that quarter.

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Item 2.
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULT OPERATIONS

Statements included in "Management's Disc Analysis of Financial Condition and Results Operations" and elsewhere in this Quarterly Form 10-Q that are not historical facts are "forward-looking statements" made pursuan harbor provisions of the Private Securities L Reform Act of 1995 and Securities Exchange 1934, as amended. Such forward-looking st are made based upon management's expecta beliefs concerning future events impacting t therefore involve a number of uncertainties including, but not limited to, those described Annual Report on Form 10-K for the fiscal ended December 31, 2017 and in our other f with the Securities and Exchange Commissi result, the actual results of our operations or financial condition could differ materially fr expressed or implied in these forward-looking statements.

## General

We are a leading manufacturer of rigid pack consumer goods products. We currently pro steel and aluminum containers for human an food and general line products; metal and pl closures and dispensing systems for food, be health care, garden, personal care, home and products; and custom designed plastic conta personal care, food, health care, pharmaceut household and industrial chemical, pet care, agricultural, automotive and marine chemica products. We are a leading manufacturer of containers in North America and Europe, a l worldwide manufacturer of metal and plastic and dispensing systems and a leading manuf of plastic containers in North America for a of markets, including the personal care, food care, household and industrial chemical mar

Our objective is to increase shareholder value efficiently deploying capital and manageme resources to grow our business, reduce opera-

costs and build sustainable competitive posi franchises, and to complete acquisitions that attractive cash returns. We have grown our and income from operations largely through acquisitions but also through internal growtl continue to evaluate acquisition opportunities consumer goods packaging market. If acqui opportunities are not identified over a longe of time, we may use our cash flow to repay repurchase shares of our common stock or in dividends to our stockholders or for other perpurposes.

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# **RESULTS OF OPERATIONS**

The following table sets forth certain unaudi income statement data expressed as a percer net sales for the periods presented:

Three Months Six Mon

		Three Mo Ended	Six Mon Ended	
			June 30, 2017	
	Net sales			
	Metal containers	49.5 %	51.8 %	48.8 %
	Closures Plastic	35.8	34.2	36.2
	containers	14.7	14.0	15.0
	Consolidated	100.0	100.0	100.0
	Cost of goods sold	83.6	84.5	83.9
	Gross profit	16.4	15.5	16.1
	Selling, general and administrative	7.4	8.6	7.5
	expenses Rationalization charges Other pension	0.1	0.3	0.1
	Other pension and postretirement income	(0.9)	(0.8)	(1.0 )
	Income before interest and income taxes	9.8	7.4	9.5
	Interest and other debt expense	3.1	3.3	3.0
	Income before income taxes	6.7	4.1	6.5
	Provision for income taxes	1.5	1.4	1.6
	Net income	5.2 %	2.7 %	4.9 %

Summary unaudited results of operations for periods presented are provided below.

Three Months Ended Six Mo June 30, June 30, June 30 2018 2017 2018 (Dollars in millions)

Net sales			
Metal	\$524.9	\$529.7	\$1,010
containers	Ψυ2	ΨυΞν.,	Ψ1,010
Closures	378.8	349.1	749.1
Plastic containers	155.4	143.0	311.5
Consolidated	\$1,059.1	\$1,021.8	\$2,071
Segment income			
Metal containers (1)	\$48.2	\$49.4	\$85.3
Closures (2)	47.7	33.8	96.0
Plastic containers (3)	13.2	6.7	24.2
Corporate (4)	(5.0)	(14.7)	(9.2
Consolidated	\$104.1	\$75.2	\$196.3

<sup>(1)</sup> Includes rationalization charges of \$0.3 n and \$2.2 million for the three months ended 2018 and 2017, respectively, and \$0.8 millio \$2.9 million for the six months ended June 3 and 2017, respectively. Includes a \$3.0 million charge related to the resolution of a past non-commercial legal dispute for each of the and six months ended June 30, 2017.

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<sup>(2)</sup> Includes rationalization charges of \$0.3 n and \$0.4 million for the three and six month June 30, 2017, respectively.

<sup>(3)</sup> Includes rationalization charges of \$0.2 n and \$0.5 million for the three months ended 2018 and 2017, respectively, and \$0.4 million \$0.6 million for the six months ending June and 2017, respectively.

<sup>(4)</sup> Includes costs attributed to announced ac of \$9.8 million and \$23.0 million for the thr months ended June 30, 2017, respectively.

Three Months Ended June 30, 2018 Compar Three Months Ended June 30, 2017

Overview. Consolidated net sales were \$1.0 in the second quarter of 2018, representing a percent increase as compared to the second 2017 primarily due to the pass through of hi material costs in each of our businesses, the favorable foreign currency translation, highe volumes in the plastic container business and favorable mix of products sold in the closure business, partially offset by lower unit volur metal container and closures businesses. Inc before interest and income taxes for the second quarter of 2018 increased by \$28.9 million, percent, as compared to the same period in 2 primarily as a result of the unfavorable impa prior year period from the write-up of inven SDS for purchase accounting, the inclusion prior year period of acquisition related costs million, lower manufacturing costs in the mo plastic container businesses, a charge of \$3.0 in the prior year period related to the resolut past non-commercial legal dispute, lower rationalization charges, a more favorable mi products sold in the closures business, highe volumes in the plastic container business, fo currency transaction losses in the prior year and the favorable impact from the lagged pa through of lower resin costs in the closures l These increases were partially offset by low volumes in the metal container and closures businesses and higher freight costs. Results second quarters of 2018 and 2017 included rationalization charges of \$0.5 million and \$ million, respectively, and loss on early extinguishment of debt of \$2.5 million and \$ million, respectively. Results for the second of 2018 and 2017 also included other pensic postretirement income of \$9.6 million and \$ million, respectively. Results for the second of 2017 also included costs attributed to ann acquisitions of \$9.8 million. Net income for second quarter of 2018 was \$55.3 million as compared to \$27.9 million for the same peri 2017. Net income per diluted share for the s quarter of 2018 was \$0.50 as compared to \$6 the same period in 2017.

Net Sales. The \$37.3 million increase in consolidated net sales in the second quarter as compared to the second quarter of 2017 v result of higher net sales in the closures and container businesses, partially offset by low sales in the metal container business.

Net sales for the metal container business de \$4.8 million, or 0.9 percent, in the second qu 2018 as compared to the same period in 201 decrease was primarily the result of lower up volumes of approximately nine percent, part offset by the pass through of higher raw mat other manufacturing costs and the impact of favorable foreign currency translation of approximately \$6.0 million. More than half decrease in unit volumes was due to a season customer adjusting its inventory levels in the period. Volumes were also impacted by a de fruit and vegetable pack as a result of unfavor weather conditions worldwide, a customer p shutdown in the fruit market and the compet of a smaller, lower margin customer. These in volume were partially offset by continued in certain other markets such as the pet food protein markets.

Net sales for the closures business increased million, or 8.5 percent, in the second quarter as compared to the same period in 2017. The increase was primarily the result of the impart favorable foreign currency translation of approximately \$13.0 million, the pass throughigher raw material costs and a more favorated of products sold, partially offset by lower unvolumes of approximately two percent principles a result of lower demand for single-serve be

Net sales for the plastic container business in \$12.4 million, or 8.7 percent, in the second of 2018 as compared to the same period in 201 increase was principally due to the pass through higher raw material costs, higher volumes of approximately four percent and the impact of favorable foreign currency translation of approximately \$1.0 million.

Gross Profit. Gross profit margin increased percentage points to 16.4 percent in the secondurater of 2018 as compared to the same per

2017 for the reasons discussed below in "Income Taxes".

Selling, General and Administrative Expenses. Selling, general and administrative expenses as a percentage of consolidated ne decreased 1.2 percentage points to 7.4 perce second quarter of 2018 as compared to 8.6 p for the same period in 2017. Selling, general administrative expenses decreased \$10.4 mi \$78.3 million for the second quarter of 2018 compared to \$88.7 million for the same peri 2017. These decreases were primarily due to inclusion in the prior year period of both \$90.00 of costs attributed to the acquisition of SDS \$3.0 million charge related to the resolution non-commercial legal dispute.

Income before Interest and Income Taxes. It before interest and income taxes for the second quarter of 2018 increased by \$28.9 million, percent, as compared to the second quarter of and margins increased to 9.8 percent from 7 over the same periods. The increase in incominterest and income taxes was primarily the higher segment income in the closures and process of \$9.8 million incurred in the prior yes slightly offset by lower segment income in the container business.

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Segment income of the metal container busi the second quarter of 2018 decreased \$1.2 m 2.4 percent, as compared to the same period and segment income margin decreased sligh percent from 9.3 percent over the same period decrease in segment income was primarily attributable to lower unit volumes and higher expense, partially offset by lower manufactur costs, a charge of \$3.0 million in the prior yearleaded to the resolution of a past non-commolegal dispute and lower rationalization charges Rationalization charges were \$0.3 million and million in the second quarters of 2018 and 2 respectively.

Segment income of the closures business for second quarter of 2018 increased \$13.9 mill 41.1 percent, as compared to the same perio 2017, and segment income margin increased percent from 9.7 percent over the same period increase in segment income was primarily d unfavorable impact in the prior year period write-up of inventory of SDS for purchase accounting of \$11.9 million, a more favorab products sold as a result of strong volumes of dispensing closures, foreign currency transa losses in the prior year period and the favora impact from the lagged pass through to cust lower resin costs, partially offset by lower u volumes. The increase in segment income m was primarily due to the unfavorable impact prior year period from the write-up of inven SDS for purchase accounting.

Segment income of the plastic container bus the second quarter of 2018 increased \$6.5 m 97.0 percent, as compared to the same perio 2017, and segment income margin increased percent from 4.7 percent over the same perio increase in segment income was primarily attributable to higher volumes and lower manufacturing costs.

Interest and Other Debt Expense. Interest and debt expense before loss on early extinguish debt for the second quarter of 2018 increase million to \$29.9 million as compared to \$29 in the same period in 2017 primarily due to

weighted average interest rates, partially off lower average borrowings largely as a result partial repayment of acquisition borrowings Credit Agreement at the end of 2017. Loss of extinguishment of debt of \$2.5 million in the quarter of 2018 was the result of the redemp all remaining outstanding 5% Notes in April and the completion of the First Amendment Credit Agreement in May 2018. Loss on ear extinguishment of debt of \$4.4 million in the quarter of 2017 was primarily a result of the redemption of the 5% Notes in April 2017.

Provision for Income Taxes. The effective were 22.8 percent and 33.0 percent for the squarters of 2018 and 2017, respectively. The effective tax rate in the second quarter of 20 primarily benefitted from the 2017 Tax Act timing of certain state tax rate changes in the year quarter.

Six Months Ended June 30, 2018 Compared Months Ended June, 2017

Overview. Consolidated net sales were \$2.0 in the first six months of 2018, representing percent increase as compared to the first six of 2017 primarily a result of the acquisition in April 2017, the pass through of higher ray material costs in each of our businesses, the favorable foreign currency translation and h volumes in the plastic container business, pa offset by lower unit volumes in the metal co business and legacy closures operations and favorable mix of products sold in the metal business. Income before interest and income the first six months of 2018 increased by \$6 million, or 48.7 percent, as compared to the period in 2017 primarily as a result of the in the prior year of acquisition related costs of million, the benefit from the acquisition of S unfavorable impact in the prior year from th write-up of inventory of SDS for purchase accounting of \$11.9 million, lower manufac costs in each of our businesses, higher volur plastic container business, a charge of \$3.0 i the prior year related to the resolution of a p non-commercial legal dispute, lower rationa charges, foreign currency transaction losses prior year period and the favorable impact fi lagged pass through of lower resin costs in t

closures business. These increases were part offset by lower unit volumes in the metal co business and legacy closures operations, the unfavorable impact from the planned lower inventory build in the current year period as compared to the prior year period in the met container business, a less favorable mix of p sold in the metal container business and high freight costs. Results for the first six months and 2017 included rationalization charges of million and \$3.9 million, respectively, and le early extinguishment of debt of \$2.5 million million, respectively. Results for the first six of 2018 and 2017 also included other pensic postretirement income of \$19.2 million and million, respectively. Results for the first six of 2017 also included costs attributed to ann acquisitions of \$23.0 million. Net income for six months of 2018 was \$101.1 million as co to \$51.2 million for the same period in 2017 income per diluted share for the first six mo 2018 was \$0.91 as compared to \$0.46 for the period in 2017.

Net Sales. The \$244.2 million increase in consolidated net sales in the first six months as compared to the first six months of 2017 result of higher net sales in each of our busin

Net sales for the metal container business in \$14.9 million, or 1.5 percent, in the first six of 2018 as compared to the same period in 2017. This increase was primarily the result pass through of higher raw material and other manufacturing

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costs and the impact of favorable foreign cutranslation of approximately \$15.0 million, poffset by lower unit volumes of approximate percent and a less favorable mix of products. The decrease in unit volumes was primarily of a seasonal customer adjusting its inventor in the second quarter of 2018, a customer pl shutdown in the fruit market, lower unit volumit with certain customers who bought ahead in fourth quarter of 2017 and a delay in the fruit vegetable pack as a result of unfavorable we conditions worldwide, partially offset by congrowth in certain other markets such as the pand protein markets.

Net sales for the closures business increased million, or 37.0 percent, in the first six mont 2018 as compared to the same period in 201 increase was primarily the result of the acqu SDS, the impact of favorable foreign curren translation of approximately \$24.0 million a pass through of higher raw material costs, pass offset by lower unit volumes of approximate percent in the legacy closures operations pri as a result of a decline in sales for the single beverage market.

Net sales for the plastic container business in \$27.0 million, or 9.5 percent, in the first six of 2018 as compared to the same period in 2 increase was primarily due to the pass throu higher raw material costs, higher volumes of approximately five percent and the impact of favorable foreign currency translation of approximately \$2.0 million.

Gross Profit. Gross profit margin increased percentage point to 16.1 percent in the first smonths of 2018 as compared to the same percentage point to 16.1 percent in the first smonths of 2018 as compared to the same percentage of the percentage o

Selling, General and Administrative Expenses. Selling, general and administrative expenses as a percentage of consolidated ne decreased 1.1 percentage points to 7.5 perce first six months of 2018 as compared to 8.6 for the same period in 2017. Selling, general

administrative expenses decreased \$2.3 mill \$155.0 million for the first six months of 20 compared to \$157.3 million for the same per 2017. These decreases were primarily due to inclusion in the prior year period of \$23.0 m costs attributed to the acquisition of SDS an million charge related to the resolution of a non-commercial legal dispute, partially offse inclusion of SDS for the full period in 2018.

Income before Interest and Income Taxes. It before interest and income taxes for the first months of 2018 increased by \$64.3 million, percent, as compared to the first six months and margins increased to 9.5 percent from 7 over the same periods. The increase in incominterest and income taxes was primarily the higher segment income in the closures and process of \$23.0 million incurred in the prior y period, partially offset by a decrease in segnincome in the metal container business.

Segment income of the metal container busi the first six months of 2018 decreased \$8.0 i or 8.6 percent, as compared to the same peri 2017, and segment income margin decrease percent from 9.4 percent over the same period decrease in segment income was primarily attributable to lower unit volumes, the unfav impact from the planned lower seasonal invo build in the current year period as compared prior year period, a less favorable mix of pro sold and higher freight costs, partially offset \$3.0 million charge in the prior year period the resolution of a past non-commercial lega lower manufacturing costs and lower rational charges. Rationalization charges were \$0.8 i and \$2.9 million in the first six months of 20 2017, respectively.

Segment income of the closures business for six months of 2018 increased \$38.4 million, percent, as compared to the same period in 2 segment income margin increased to 12.8 per from 10.5 percent over the same periods. The increase in segment income was primarily dinclusion of segment income from the SDS operations for the full period in 2018, the unimpact in the prior year period of the write-tinventory of SDS for purchase accounting of

million, lower manufacturing costs, foreign transaction losses in the prior year period an favorable impact from the lagged pass throu lower resin costs, partially offset by lower u volumes in the legacy closures operations.

Segment income of the plastic container bus the first six months of 2018 increased \$10.7 or 79.3 percent, as compared to the same pe 2017, and segment income margin increased percent from 4.7 percent over the same period increase in segment income was primarily attributable to higher volumes and lower manufacturing costs.

Interest and Other Debt Expense. Interest and debt expense before loss on early extinguish debt for the first six months of 2018 increase million to \$60.4 million as compared to \$49 in the same period in 2017 primarily due to average outstanding borrowings principally result of borrowings for the acquisition of Schigher weighted average interest rates. Loss extinguishment of debt of \$2.5 million in the months of 2018 was primarily a result of the redemption of all remaining outstanding 5% April 2018 and the completion of the First Amendment to the Credit Agreement in MagLoss on early extinguishment of debt of \$7.5 in the first six months of 2017 was a result of

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prepayment of outstanding U.S. term loans a term loans under our previous senior secured facility and the partial redemption of the 5% April 2017.

Provision for Income Taxes. The effective were 24.2 percent and 32.1 percent for the firmonths of 2018 and 2017, respectively. The tax rate in the first six months of 2018 benefithe 2017 Tax Act.

#### CAPITAL RESOURCES AND LIQUIDITY

Our principal sources of liquidity have been from operating activities and borrowings undebt instruments, including our senior securfacility. Our liquidity requirements arise from obligations under the indebtedness incurred connection with our acquisitions and the refunction of that indebtedness, capital investment in nexisting equipment, the funding of our season working capital needs and other general corpuses.

On April 16, 2018, we redeemed all remaining outstanding 5% Notes (\$280.0 million aggree principal amount) at a redemption price of 1 percent of their principal amount plus accrue unpaid interest up to the redemption date. We this redemption with revolving loan borrowing under the Credit Agreement and cash on har

On May 30, 2018, we completed the First Amendment to the Credit Agreement, which the maturity dates by approximately fourteer for term loans and the revolving loan facility the Credit Agreement, lowers the margin on borrowings under the Credit Agreement and us with additional flexibility with regard to similarity.

As a result of the redemption of the remaining outstanding 5% Notes and the First Amendary recorded a pre-tax charge for the loss on ear extinguishment of debt of \$2.5 million during second quarter of 2018.

You should also read Note 7 to our Condens Consolidated Financial Statements for the thesix months ended June 30, 2018 included elsin this Quarterly Report.

For the six months ended June 30, 2018, we borrowings of revolving loans of \$716.3 mil fund repayments of long-term debt of \$284.cash used in operations of \$92.9 million, decoutstanding checks of \$87.8 million, net cap expenditures of \$90.8 million, dividends pair common stock of \$22.4 million, repurchases common stock of \$3.0 million and debt issuecosts of \$2.9 million and to increase cash an equivalents (including the effect of exchang changes of \$4.2 million) by \$127.7 million.

For the six months ended June 30, 2017, we aggregate proceeds of \$1,789.2 million from loan borrowings under the Credit Agreemen issuance of our 434% Senior Notes due 2025 314% Senior Notes due 2025 and net borrow revolving loans of \$433.4 million to fund the acquisition of SDS for \$1,022.1 million, rep of long-term debt of \$744.4 million, cash us operations of \$138.8 million, decreases in outstanding checks of \$79.0 million, net cap expenditures of \$80.8 million, dividends pair common stock of \$20.3 million, debt issuant of \$16.6 million and repurchases of our comstock of \$3.2 million and to increase cash are equivalents by \$117.4 million.

At June 30, 2018, we had \$760.0 million of loans outstanding under the Credit Agreeme includes revolving loan borrowings used to redemption of the remaining outstanding 5% Notes. After taking into account outstanding of credit, the available portion of revolving under the Credit Agreement at June 30, 2018 \$410.5 million and Cdn \$15.0 million.

Because we sell metal containers and closure fruit and vegetable pack processing, we have seasonal sales. As is common in the industre must utilize working capital to build inventor then carry accounts receivable for some cust beyond the end of the packing season. Due seasonal requirements, which generally peak sometime in the summer or early fall, we may short-term indebtedness to finance our work

capital requirements. Our peak seasonal wo capital requirements have historically average approximately \$350 million. We fund season working capital requirements through revolve under the Credit Agreement, other foreign be and cash on hand. We may use the available of revolving loans under the Credit Agreement taking into account our seasonal needs and outstanding letters of credit, for other general corporate purposes including acquisitions, cat expenditures, dividends, stock repurchases a refinance or repurchase other debt.

We believe that cash generated from operatifunds from borrowings available under the CAgreement and other foreign bank loans will sufficient to meet our expected operating ne planned capital expenditures, debt service, to obligations, pension benefit plan contribution repurchases and common stock dividends for foreseeable future. We continue to

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evaluate acquisition opportunities in the con goods packaging market and may incur addi indebtedness, including indebtedness under Credit Agreement, to finance any such acqu

We are in compliance with all financial and covenants contained in our financing agreen believe that we will continue to be in compl during 2018 with all of these covenants.

#### **Rationalization Charges**

We continually evaluate cost reduction opporations are seach of our businesses, including rationalizations of our existing facilities throclosings and downsizings. We use a discipli approach to identify opportunities that generattractive cash returns. Under our rationalizations, we made cash payments of \$1.3 millions \$2.1 million for the six months ended June 3 and 2017, respectively. Additional cash spending our rationalization plans of \$3.3 millions expected through 2023.

You should also read Note 4 to our Condens Consolidated Financial Statements for the the six months ended June 30, 2018 included else in this Quarterly Report.

Recently Issued Accounting Pronouncement In February 2016, the FASB issued an ASU amends existing guidance for certain leases lessees. This amendment will require an entirecognize assets and liabilities on the balance for the rights and obligations created by long leases and to disclose additional quantitative qualitative information about leasing arrange In addition, this amendment clarifies the pre requirements of the effects of leases in the s of income and statement of cash flows. This amendment will be effective for us on Janua 2019. Early adoption is permitted. This ame required to be adopted using a modified retr approach. We are currently evaluating the ir this amendment on our financial position, re operations and cash flows.

# Item 3. QUANTITATIVE AND QUALITA DISCLOSURES ABOUT MARKET RISK

Market risks relating to our operations resulprimarily from changes in interest rates and, respect to our international metal container a closures operations and our Canadian plastic container operations, from foreign currency rates. In the normal course of business, we risk related to commodity price changes for such as natural gas. We employ established and procedures to manage our exposure to the risks. Interest rate, foreign currency and compricing transactions are used only to the extension cutilize derivative financial instruments for other speculative purposes.

Information regarding our interest rate risk, currency exchange rate risk and commodity risk has been disclosed in our Annual Report Form 10-K for the fiscal year ended December 2017. Since such filing, other than the chand discussed in Notes 7 and 8 to our Condensed Consolidated Financial Statements for the thesix months ended June 30, 2018 included else in this Quarterly Report, there has not been a change to our interest rate risk, foreign currency exchange rate risk or commodity pricing risk our policies and procedures to manage our eto these risks.

#### Item 4. CONTROLS AND PROCEDURES

As required by Rule 13a-15(e) of the Securi Exchange Act of 1934, as amended, or the Exchange Act, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive and Chief Financial Officer, of the effective our disclosure controls and procedures. Bas that evaluation, as of the end of the period of this Quarterly Report, our Chief Executive and Chief Financial Officer concluded that the disclosure controls and procedures were effective ensure that information required to be disclosing the reports that we file or submit under the Exchange Act is recorded, processed, summand reported, within the time periods specific

Securities and Exchange Commission's rule forms, and that our disclosure controls and procedures include, without limitation, controls procedures designed to ensure that informative required to be disclosed by us in the reports submit under the Exchange Act is accumula communicated to our management, includin Principal Executive Officer and the Principal Financial Officer, or persons performing sinfunctions, as appropriate to allow timely decregarding required disclosure.

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There were no changes in our internal control financial reporting during the period covered Quarterly Report that have materially affect reasonably likely to materially affect, these controls.

On April 6, 2017, we acquired SDS. You sh Note 3 to our Condensed Consolidated Fina Statements for the three and six months end 30, 2018 included elsewhere in this Quarter for further information. We are currently in process of integrating the internal controls a procedures of SDS into our internal controls financial reporting. As provided under the Sarbanes-Oxley Act of 2002 and the applica and regulations of the Securities and Exchar Commission, we will include the internal co and procedures of SDS in our annual assessment the effectiveness of our internal control over reporting for our 2018 fiscal year.

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filed with our Current Report on 8-K, dated June 13, 2006, Comm File No. 000-22117). Amendment to the Amended and Certificate of Incorporation of Si Holdings Inc. to amend the stock 3.2 voting standard (incorporated by to Exhibit 3.1 filed with our Curr Report on Form 8-K, dated June Commission File No. 000-22117 Amendment to the Amended and Certificate of Incorporation of Si Holdings Inc. to increase the num authorized shares of our common 3.3 (incorporated by reference to Exh filed with our Current Report on 8-K, dated June 11, 2010, Comm File No. 000-22117). Amendment to the Amended and Certificate of Incorporation of Si Holdings Inc. to permit an increa size of the Board of Directors for of time, to increase the number of 3.4 authorized shares of our common and to make an immaterial admin change (incorporated by reference Exhibit 3.1 filed with our Current on Form 8-K, dated June 15, 201 Commission File No. 000-22117 Ratio of Earnings to Fixed Charg 12 three and six months ended June and 2017.

Part II. Other Information

Description

Amended and Restated Certificat Incorporation of Silgan Holdings (incorporated by reference to Exh

Item 6. Exhibits

Exhibit

3.1

Number

31.1	Certification by the Chief Execut Officer pursuant to Section 302 of Sarbanes-Oxley Act.
31.2	Certification by the Chief Finance Officer pursuant to Section 302 of Sarbanes-Oxley Act.
32.1	Certification by the Chief Execut Officer pursuant to Section 906 of Sarbanes-Oxley Act.
32.2	Certification by the Chief Finance Officer pursuant to Section 906 of Sarbanes-Oxley Act.
101.INS	XBRL Instance Document.
101.SCH	XBRL Taxonomy Extension Sch Document.
101.CAL	XBRL Taxonomy Extension Cal Linkbase Document.
101.DEF	XBRL Taxonomy Extension Def Linkbase Document.
101.LAB	XBRL Taxonomy Extension Lab Linkbase Document.
101.PRE	XBRL Taxonomy Extension Pre- Linkbase Document.
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#### **SIGNATURES**

Pursuant to the requirements of the Securitie Exchange Act of 1934, the Registrant has ducaused this Quarterly Report to be signed or behalf by the undersigned thereunto duly au

# SILGAN HOLDING

Dated: August 8, 2018

/s/ Robert B.

Lewis

Robert B. Lewis

Executive Vice Presi Chief Financial Offic (Principal Financial a

Accounting Officer)

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