

OTONOMY, INC.  
Form SC TO-I  
December 20, 2017

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE TO**

**Tender Offer Statement Under Section 14(d)(1) or 13(e)(1)  
of the Securities Exchange Act of 1934**

**OTONOMY, INC.**

**(Name of Subject Company (Issuer) and Filing Person (Offeror))**

**Options to Purchase Common Stock, \$0.001 par value**

**(Title of Class of Securities)**

**68906L105**

**(CUSIP Number of Class of Securities Underlying Common Stock)**

**David A. Weber, Ph.D.**

**President and Chief Executive Officer**

**Otonomy, Inc.**

**4796 Executive Drive**

**San Diego, California 92121**

**Telephone: (619) 323-2200**

**(Name, address and telephone numbers of person authorized to receive notices and communications on behalf of filing persons)**

*Copies to:*

**Kenneth A. Clark**

**Eric Loumeau**

**Tony Jeffries**

**General Counsel and Chief Compliance Officer**

**Daniel R. Koeppen**

**Otonomy, Inc.**

**Wilson Sonsini Goodrich & Rosati, P.C.**

**4796 Executive Drive**

**650 Page Mill Road**

**San Diego, California 92121**

**Palo Alto, CA 94304**

**(619) 323-2200**

**(650) 493-9300**

**CALCULATION OF FILING FEE**

**Transaction Valuation\***

\$6,711,030

**Amount of Filing Fee**

\$836

\* Calculated solely for purposes of determining the filing fee. This amount assumes that options to purchase 2,414,000 shares of common stock of Otonomy, Inc. having an aggregate value of approximately \$6,711,030 as of December 14, 2017 will be exchanged or cancelled pursuant to this offer. The aggregate value of such securities was calculated using the Black-Scholes option pricing model. The amount of the filing fee, calculated in accordance with the Securities Exchange Act of 1934, as amended, equals \$124.50 for each \$1,000,000 of the value of this transaction.

Check the box if any part of the fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Amount Previously Paid:	Not applicable.
Form or Registration No.:	Not applicable.
Filing party:	Not applicable.
Date filed:	Not applicable.

Check the box if the filing relates solely to preliminary communications made before the commencement of a tender offer.

Check the appropriate boxes below to designate any transactions to which the statement relates:

Third-party tender offer subject to Rule 14d-1.  
issuer tender offer subject to Rule 13e-4.  
going-private transaction subject to Rule 13e-3.  
amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the tender offer:

This Tender Offer Statement on Schedule TO relates to an offer by Otonomy, Inc., a Delaware corporation ( Otonomy or the Company ), to exchange (the Exchange Offer ) certain options to purchase up to an aggregate of 2,414,000 shares of the Company s common stock, whether vested or unvested, granted under the Plans (as defined below), with an exercise price per share greater than \$12.00, that are outstanding at the start of this Exchange Offer and remain outstanding and unexercised through the expiration of this Exchange Offer (the Eligible Options ).

These Eligible Options may be exchanged for new stock options ( New Options ) upon the terms and subject to the conditions set forth in (i) the Offer to Exchange Certain Outstanding Stock Options for New Stock Options dated December 20, 2017 (the Offer to Exchange ), attached hereto as Exhibit (a)(1)(A), (ii) the Launch Email to All Eligible Employees from OtonomyExchange@equitybenefits.com on behalf of David A. Weber, Ph.D., our President and Chief Executive Officer, dated December 20, 2017, attached hereto as Exhibit (a)(1)(B), and (iii) the Election Form, together with it associated instructions, attached hereto as Exhibit (a)(1)(C). The following disclosure materials were also made available to Eligible Employees: (I) the Form of Confirmation Email to Employees who Elect to Participate in or Withdraw From the Exchange Offer, attached hereto as Exhibit (a)(1)(D), (II) the Form of Reminder Email, attached hereto as Exhibit (a)(1)(E), (III) the Form of Notice Email Announcing Expiration of Offer to Exchange Certain Outstanding Stock Options for New Stock Options, attached hereto as Exhibit (a)(1)(F), (IV) the Form of Notice Email Announcing Employee Meeting, attached hereto as Exhibit (a)(1)(G), (V) the Employee Presentation, attached hereto as Exhibit a(1)(H), and (VI) the Screenshots of the Company s Offer Website, attached hereto as Exhibit (a)(1)(I). These documents, as they may be amended or supplemented from time to time, together constitute the Disclosure Documents. An Eligible Employee refers to each employee of Otonomy as of the date the Offer commences who remains an employee of Otonomy through the new option grant date. The non-employee members of the Company s board of directors are not eligible employees and may not participate in the Exchange Offer.

The information in the Disclosure Documents, including all schedules and annexes to the Disclosure Documents, is incorporated herein by reference to answer the items required in this Schedule TO.

### **Item 1. Summary Term Sheet.**

The information set forth under the caption Summary Term Sheet and Questions and Answers in the Offer to Exchange is incorporated herein by reference.

### **Item 2. Subject Company Information.**

#### **(a) Name and Address.**

Otonomy, Inc. is the issuer of the securities subject to the Exchange Offer. The address of the Company s principal executive office is 4796 Executive Drive, San Diego, California 92121, and the telephone number at that address is (619) 323-2200. The information set forth in the Offer to Exchange under the caption The Offer titled Information concerning Otonomy is incorporated herein by reference.

#### **(b) Securities.**

The subject class of securities consists of the Eligible Options. The actual number of shares of common stock subject to the stock options to be issued in the Exchange Offer will depend on the number of shares of common stock subject to the unexercised options tendered by Eligible Employees and accepted for exchange and cancelled. The information set forth in the Offer to Exchange under the captions Summary Term Sheet and Questions and Answers, Risks of Participating in the Offer, and the sections under the caption The Offer titled 2. Participation in exchange; number of shares subject to new options; expiration date, 6. Acceptance of options for exchange and issuance of new options, and 9. Source and amount of consideration; terms of new options is incorporated herein by reference.

(c) *Trading Market and Price.*

The information set forth in the Offer to Exchange under the caption "The Offer" titled "8. Price range of shares underlying the options" is incorporated herein by reference.

### **Item 3. Identity and Background of Filing Person.**

#### **(a) *Name and Address.***

The filing person is the issuer. The information set forth under Item 2(a) above is incorporated herein by reference.

Pursuant to General Instruction C to Schedule TO, the information set forth on Schedule A to the Offer to Exchange is incorporated herein by reference.

### **Item 4. Terms of the Transaction.**

#### **(a) *Material Terms.***

The information set forth in the section of the Offer to Exchange under the caption Summary Term Sheet and Questions and Answers and the sections under the caption The Offer titled 1. Eligibility, 2. Participation in exchange; number of new awards; expiration date, 3. Purpose of the Offer, 4. Procedures for electing to exchange options, 5. Withdrawal rights and change of election, 6. Acceptance of options for exchange and issuance of new options, 7. Conditions of the Offer, 8. Price range of shares underlying the options, 9. Source and amount of consideration; terms of new options, 12. Status of options acquired by us in the Offer; accounting consequences of the Offer, 13. Legal matters; regulatory approvals, 14. Material income tax consequences, 15. Extension of Offer; termination; amendment and Schedule B attached to the Offer to Exchange is incorporated herein by reference.

#### **(b) *Purchases.***

The information set forth in the section of the Offer to Exchange under the caption The Offer titled 11. Interests of directors and executive officers; transactions and arrangements concerning the options is incorporated herein by reference.

### **Item 5. Past Contacts, Transactions, Negotiations and Arrangements.**

#### **(e) *Agreements Involving the Subject Company's Securities.***

The information set forth in the section of the Offer to Exchange under the caption The Offer titled 11. Interests of directors and executive officers; transactions and arrangements concerning the options is incorporated herein by reference. The Company's Amended and Restated 2010 Equity Incentive Plan (the 2010 Plan ) and 2014 Equity Incentive Plan (together with the 2010 Plan, the Plans ) and related agreements attached hereto as Exhibits (d)(1) and (d)(2), respectively, are incorporated herein by reference.

### **Item 6. Purposes of the Transaction and Plans or Proposals.**

#### **(a) *Purposes.***

The information set forth in the section of the Offer to Exchange under the caption Summary Term Sheet and Questions and Answers and the section under the caption The Offer titled 3. Purpose of the Offer is incorporated herein by reference.

#### **(b) *Use of Securities Acquired.***

The information set forth in the sections of the Offer to Exchange under the caption The Offer titled 6. Acceptance of options for exchange and issuance of new options and 12. Status of options acquired by us in the Offer; accounting

consequences of the Offer is incorporated herein by reference.

(c) *Plans.*

The information set forth in the sections of the Offer to Exchange under the caption "The Offer" titled "3. Purpose of the Offer" and "9. Source and amount of consideration; terms of new options" is incorporated herein by reference.

**Item 7. Source and Amount of Funds or Other Consideration.**

(a) *Source of Funds.*

The information set forth in the section of the Offer to Exchange under the caption "The Offer" titled "9. Source and amount of consideration; terms of new options" is incorporated herein by reference.

(b) *Conditions.*

The information set forth in the section of the Offer to Exchange under the caption "The Offer" titled "7. Conditions of the Offer" is incorporated herein by reference.

(d) *Borrowed Funds.*

Not applicable.

**Item 8. Interest in Securities of the Subject Company.**

(a) *Securities Ownership.*

The information set forth in the section of the Offer to Exchange under the caption "The Offer" titled "11. Interests of directors and executive officers; transactions and arrangements concerning the options" is incorporated herein by reference.

(b) *Securities Transactions.*

The information set forth in the section of the Offer to Exchange under the caption "The Offer" titled "11. Interests of directors and executive officers; transactions and arrangements concerning the options" is incorporated herein by reference.

**Item 9. Person/Assets, Retained, Employed, Compensated or Used.**

(a) *Solicitations or Recommendations.*

Not applicable.

**Item 10. Financial Statements.**

(a) *Financial Information.*

The information set forth in Schedule B to the Offer to Exchange and in the sections of the Offer to Exchange under the caption "The Offer" titled "10. Information concerning Otonomy," "17. Additional information" and "18. Financial statements" is incorporated herein by reference. The Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and the most recent Quarterly Reports on Form 10-Q for the fiscal quarters ended March 31, 2017, June 30, 2017 and September 30, 2017 can also be accessed electronically on the Securities and Exchange



Commission's website at <http://www.sec.gov>.

(b) ***Pro Forma Information.***

Not applicable.

**Item 11. Additional Information.**

**(a) *Agreements, Regulatory Requirements and Legal Proceedings.***

The information set forth in the sections of the Offer to Exchange under the caption "The Offer" titled "11. Interests of directors and executive officers; transactions and arrangements concerning the options" and "13. Legal matters; regulatory approvals" is incorporated herein by reference.

**(c) *Other Material Information.***

Not applicable.

**Item 12. Exhibits.**

Exhibit Number	Description
(a)(1)(A)	<u>Offer to Exchange Certain Outstanding Stock Options for New Stock Options, dated December 20, 2017.</u>
(a)(1)(B)	<u>Launch Announcement.</u>
(a)(1)(C)	<u>Election Form.</u>
(a)(1)(D)	<u>Form of Confirmation Email.</u>
(a)(1)(E)	<u>Form of Reminder Email.</u>
(a)(1)(F)	<u>Form of Expiration Notice Email.</u>
(a)(1)(G)	<u>Form of Meeting Notice Email.</u>
(a)(1)(H)	<u>Employee Presentation.</u>
(a)(1)(I)	<u>Screenshots from Offer Website.</u>
(b)	Not applicable.
(d)(1)	<u>Amended and Restated 2010 Equity Incentive Plan and forms of agreement thereunder (incorporated by reference from Exhibit 10.2 to Otonomy's Registration Statement on Form S-1 filed with the Securities and Exchange Commission on August 1, 2014).</u>
(d)(2)	<u>2014 Equity Incentive Plan and forms of agreement thereunder (incorporated by reference from Exhibit 10.3 to Otonomy's Registration Statement on Form S-1 filed with the Securities and Exchange Commission on August 1, 2014).</u>
(g)	Not applicable.
(h)	Not applicable.

**Item 13. Information Required by Schedule 13E-3.**

(a) Not applicable.



**SIGNATURE**

After due inquiry and to the best of my knowledge and belief, I certify that the information set forth in this Schedule TO is true, complete and correct.

**OTONOMY, INC.**

/s/ David A. Weber  
David A. Weber, Ph.D.  
President and Chief Executive Officer

Date: December 20, 2017