ENTERCOM COMMUNICATIONS CORP Form 10-Q August 05, 2016 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

(Mark One)

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

or

# " TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-14461

**Entercom Communications Corp.** 

(Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of 23-1701044 (I.R.S. employer

identification no.)

incorporation or organization)

401 E. City Avenue, Suite 809

## Bala Cynwyd, Pennsylvania 19004

#### (Address of principal executive offices and zip code)

(610) 660-5610

(Registrant s telephone number, including area code)

#### (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\ddot{}$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $x = No^{-1}$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer "

Accelerated filer x

Non-accelerated filer "Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class A common stock, \$0.01 par value 33,405,006 Shares Outstanding as of July 20, 2016

# Edgar Filing: ENTERCOM COMMUNICATIONS CORP - Form 10-Q

(Class A Shares Outstanding include 2,123,451 unvested and vested but deferred restricted stock units)

Class B common stock, \$0.01 par value 7,197,532 Shares Outstanding as of July 20, 2016.

# ENTERCOM COMMUNICATIONS CORP.

# INDEX

# Part I Financial Information

Item 1.	Financial Statements	1
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	24
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	35
Item 4.	Controls and Procedures	35
Part II Other	Information	
Item 1.	Legal Proceedings	37
Item 1A.	Risk Factors	37
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	37
Item 3.	Defaults Upon Senior Securities	37
Item 4.	Mine Safety Disclosures	37
Item 5.	Other Information	37
Item 6.	<u>Exhibits</u>	38
<u>Signatures</u>		39
Exhibit Index	<u>í</u>	40

# Private Securities Litigation Reform Act Safe Harbor Statement

In addition to historical information, this report contains statements by us with regard to our expectations as to financial results and other aspects of our business that involve risks and uncertainties and may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

Forward-looking statements are presented for illustrative purposes only and reflect our current expectations concerning future results and events. All statements other than statements of historical fact are forward-looking statements for purposes of federal and state securities laws, including, without limitation, any projections of earnings, revenues or other financial items; any statements of the plans, strategies and objectives of management for future operations; any statements concerning proposed new services or developments; any statements regarding future economic conditions or performance; any statements of belief; and any statements of assumptions underlying any of the foregoing.

You can identify forward-looking statements by our use of words such as anticipates, believes. continues. expects, intends, likely, may, opportunity, plans, potential, project, will, could, would, should, seeks. similar expressions which identify forward-looking statements, whether in the negative or the affirmative. We cannot guarantee that we actually will achieve these plans, intentions or expectations. These forward-looking statements are subject to risks, uncertainties and other factors, some of which are beyond our control, which could cause actual

# Edgar Filing: ENTERCOM COMMUNICATIONS CORP - Form 10-Q

results to differ materially from those forecasted or anticipated in such forward-looking statements. You should not place undue reliance on these forward-looking statements, which reflect our view only as of the date of this report. We undertake no obligation to update these statements or publicly release the result of any revision(s) to these statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.

Key risks to our company are described in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 26, 2016 and as may be supplemented by the risks described under Part II, Item 1A, of our quarterly reports on Form 10-Q and in our Current Reports on Form 8-K.

i

# PART I

## FINANCIAL INFORMATION

### **ITEM 1. Financial Statements**

#### ENTERCOM COMMUNICATIONS CORP.

#### CONDENSED CONSOLIDATED BALANCE SHEETS

#### (amounts in thousands)

	JUNE 30, 2016	DECEMBER 31, 2015
ASSETS:		
Cash	\$ 11,071	\$ 9,169
Accounts receivable, net of allowance for doubtful accounts	91,312	87,157
Prepaid expenses, deposits and other	8,408	6,220
Prepaid and refundable federal and state income taxes	106	55
Deferred tax assets	3,464	3,464
Total current assets	114,361	106,065
Net property and equipment	55,875	57,993
Radio broadcasting licenses	807,416	807,381
Goodwill	32,629	32,629
Assets held for sale		6,106
Deferred charges and other assets, net of accumulated amortization	4,540	5,471
TOTAL ASSETS	\$ 1,014,821	\$ 1,015,645
LIABILITIES:		
Accounts payable	\$ 105	\$ 73
Accrued expenses	15,827	16,772
Other current liabilities	19,945	19,924
Long-term debt, current portion	29,150	31,832
Total current liabilities	65,027	68,601
Long-term debt, net of current portion	431,119	448,724
Deferred tax liabilities	89,883	81,643
Other long-term liabilities	27,495	27,608
Total long-term liabilities	548,497	557,975

Total liabilities	613,524	626,576
CONTINGENCIES AND COMMITMENTS PERPETUAL CUMULATIVE CONVERTIBLE PREFERRED STOCK	27,619	27,619
SHAREHOLDERS EQUITY:		
Class A, B and C common stock	406	397
Additional paid-in capital	608,727	611,754
Accumulated deficit	(235,455)	(250,701)
Total shareholders equity	373,678	361,450
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 1,014,821	\$ 1,015,645

See notes to condensed consolidated financial statements.

#### 1

#### ENTERCOM COMMUNICATIONS CORP.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

# (amounts in thousands, except share and per share data)

	THREE MONTHS ENDED JUN				SIX MONTHS E E 30,			NDED	
	2016			2015		2016		2015	
NET REVENUES	\$	120,478	\$	100,592	\$	216,581	\$	179,012	
<b>OPERATING EXPENSE:</b>									
Station operating expenses, including non-cash									
compensation expense		82,639		70,000		154,354		129,367	
Depreciation and amortization expense		2,517		1,905		4,964		3,860	
Corporate general and administrative expenses,									
including non-cash compensation expense		8,493		6,451		16,091		12,730	
Impairment loss						62			
Merger and acquisition costs and restructuring charges				2,031				3,754	
Net (gain) loss on sale or disposal of assets		(755)		(410)		(1,219)		(567)	
Net (gain) loss on sale of disposal of assets		(755)		(410)		(1,219)		(307)	
Total operating expense		92,894		79,977		174,252		149,144	
<b>OPERATING INCOME (LOSS)</b>		27,584		20,615		42,329		29,868	
OTHER (INCOME) EXPENSE:									
Net interest expense		9,147		9,313		18,539		18,592	
TOTAL OTHER EXPENSE		9,147		9,313		18,539		18,592	
INCOME (LOSS) BEFORE INCOME									
TAXES (BENEFIT)		18,437		11,302		23,790		11,276	
INCOME TAXES (BENEFIT)		7,603		4,555		8,544		4,622	
NET INCOME (LOSS) AVAILABLE TO		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		.,				.,	
THE COMPANY		10,834		6,747		15,246		6,654	
Preferred stock dividend		(412)		- ,		(825)		- ,	
						. ,			
NET INCOME (LOSS) AVAILABLE TO									
COMMON SHAREHOLDERS	\$	10,422	\$	6,747	\$	14,421	\$	6,654	
NET INCOME (LOSS) AVAILABLE TO	\$	0.27	\$	0.18	\$	0.37	\$	0.17	
COMMON SHAREHOLDERS PER									

SHARE - BASIC								
NET INCOME (LOSS) AVAILABLE TO COMMON SHAREHOLDERS PER SHARE - DILUTED	\$	0.26	\$	0.17	\$	0.37	\$	0.17
DIVIDENDS DECLARED AND PAID PER COMMON SHARE	\$	0.075	\$		\$	0.075	\$	
WEIGHTED AVERAGE SHARES:								
Basic	38	,468,822	38,	074,240	38	,462,998	38,	071,049
Diluted	41	,130,418	38,	928,610	39	,273,532	39,	026,880

See notes to condensed consolidated financial statements.

2

#### ENTERCOM COMMUNICATIONS CORP.

# CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

# SIX MONTHS ENDED JUNE 30, 2016 AND YEAR ENDED DECEMBER 31, 2015

#### (amounts in thousands, except share data)

		Common	Stock	Additional	Retained Earnings		
	Class A Class B			Paid-in	(Accumulated		
	Shares	Amount	Shares	Amount		Deficit)	Total
Balance, December 31, 2014	31,862,294	\$ 319	7,197,532	\$ 72	\$ 608,515	\$ (279,885)	\$ 329,021
Net income (loss) available to the Company						29,184	29,184
Compensation expense related to granting of stock							
awards	738,195	7			5,517		5,524
Exercise of stock options	11,750				35		35
Purchase of vested employee restricted stock							
units	(131,688)	(1)			(1,561)		(1,562)
Preferred stock dividend					(752)		(752)
Balance, December 31, 2015	32,480,551	325	7,197,532	72	611,754	(250,701)	361,450
Net income (loss) available to the Company						15,246	15,246
Compensation expense related to granting of stock							
awards	1,107,635	11			3,008		3,019
Exercise of stock options	22,500				30		30
Purchase of vested employee restricted stock	(227.171)				(2.101)		(2, 102)
units	(227,171)	(2)			(2,191)		(2,193)
Payment of dividends on common stock					(2,886)		(2,886)
Dividend equivalents, net of forfeitures					(163)		(163)
Payment of dividends on preferred stock					(825)		(825)
Balance, June 30, 2016	33,383,515	\$ 334	7,197,532	\$ 72	\$ 608,727	\$ (235,455)	\$373,678

See notes to condensed consolidated financial statements.

## ENTERCOM COMMUNICATIONS CORP.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

	SIX MONTH	SIX MONTHS ENDED		
	JUNE	30,		
	2016	2015		
OPERATING ACTIVITIES:				