

CHICAGO RIVET & MACHINE CO

Form 10-Q

May 05, 2016

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, DC 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended March 31, 2016**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 000-01227**

**Chicago Rivet & Machine Co.**

**(Exact Name of Registrant as Specified in Its Charter)**

**Illinois**  
**(State or Other Jurisdiction of**  
**Incorporation or Organization)**

**36-0904920**  
**(I.R.S. Employer**  
**Identification No.)**

**901 Frontenac Road, Naperville, Illinois**  
**(Address of Principal Executive Offices)**  
**(630) 357-8500**

**60563**  
**(Zip Code)**

**Registrant's Telephone Number, Including Area Code**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every interactive data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 2, 2016, there were 966,132 shares of the registrant's common stock outstanding.

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CHICAGO RIVET & MACHINE CO.

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## Item 1. Financial Statements.

## CHICAGO RIVET &amp; MACHINE CO.

## Condensed Consolidated Balance Sheets

March 31, 2016 and December 31, 2015

	March 31, 2016 (Unaudited)	December 31, 2015
<b>Assets</b>		
Current Assets:		
Cash and cash equivalents	\$ 965,148	\$ 800,894
Certificates of deposit	6,067,000	6,565,000
Accounts receivable - Less allowances of \$150,000	6,111,917	5,438,332
Inventories, net	4,919,704	4,538,212
Prepaid income taxes		273,112
Other current assets	386,448	383,953
<b>Total current assets</b>	<b>18,450,217</b>	<b>17,999,503</b>
Property, Plant and Equipment:		
Land and improvements	1,281,982	1,281,982
Buildings and improvements	7,531,420	7,271,006
Production equipment and other	33,378,011	33,295,529
	42,191,413	41,848,517
Less accumulated depreciation	30,192,944	30,150,074
<b>Net property, plant and equipment</b>	<b>11,998,469</b>	<b>11,698,443</b>
<b>Total assets</b>	<b>\$ 30,448,686</b>	<b>\$ 29,697,946</b>

See Notes to the Condensed Consolidated Financial Statements

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CHICAGO RIVET & MACHINE CO.  
Condensed Consolidated Balance Sheets  
March 31, 2016 and December 31, 2015

	March 31, 2016 (Unaudited)	December 31, 2015
<b>Liabilities and Shareholders Equity</b>		
<b>Current Liabilities:</b>		
Accounts payable	\$ 1,420,080	\$ 768,111
Accrued wages and salaries	633,925	611,484
Other accrued expenses	337,372	465,662
Unearned revenue and customer deposits	448,189	467,189
<b>Total current liabilities</b>	<b>2,839,566</b>	<b>2,312,446</b>
Deferred income taxes	886,084	894,084
<b>Total liabilities</b>	<b>3,725,650</b>	<b>3,206,530</b>
<b>Commitments and contingencies (Note 3)</b>		
<b>Shareholders Equity:</b>		
Preferred stock, no par value, 500,000 shares authorized: none outstanding		
Common stock, \$1.00 par value, 4,000,000 shares authorized: 1,138,096 shares issued; 966,132 shares outstanding	1,138,096	1,138,096
Additional paid-in capital	447,134	447,134
Retained earnings	29,059,904	28,828,284
Treasury stock, 171,964 shares at cost	(3,922,098)	(3,922,098)
<b>Total shareholders equity</b>	<b>26,723,036</b>	<b>26,491,416</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 30,448,686</b>	<b>\$ 29,697,946</b>

See Notes to the Condensed Consolidated Financial Statements

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## CHICAGO RIVET &amp; MACHINE CO.

## Condensed Consolidated Statements of Income

For the Three Months Ended March 31, 2016 and 2015

(Unaudited)

	2016	2015
Net sales	\$ 9,596,395	\$ 9,283,791
Cost of goods sold	7,167,778	7,189,926
Gross profit	2,428,617	2,093,865
Selling and administrative expenses	1,458,719	1,425,825
Operating profit	969,898	668,040
Other income	13,159	10,433
Income before income taxes	983,057	678,473
Provision for income taxes	336,000	216,000
Net income	\$ 647,057	\$ 462,473
Per share data, basic and diluted:		
Net income per share	\$ 0.67	\$ 0.48
Average common shares outstanding	966,132	966,132
Cash dividends declared per share	\$ 0.43	\$ 0.43

See Notes to the Condensed Consolidated Financial Statements

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CHICAGO RIVET & MACHINE CO.

Condensed Consolidated Statements of Retained Earnings

For the Three Months Ended March 31, 2016 and 2015

(Unaudited)

	2016	2015
Retained earnings at beginning of period	\$ 28,828,284	\$ 28,077,791
Net income	647,057	462,473
Cash dividends declared in the period; \$.43 per share in 2016 and 2015	(415,437)	(415,437)
Retained earnings at end of period	\$ 29,059,904	\$ 28,124,827

See Notes to the Condensed Consolidated Financial Statements



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## CHICAGO RIVET &amp; MACHINE CO.

## Condensed Consolidated Statements of Cash Flows

For the Three Months Ended March 31, 2016 and 2015

(Unaudited)

	2016	2015
Cash flows from operating activities:		
Net income	\$ 647,057	\$ 462,473
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	299,355	312,645
(Gain) loss on disposal of equipment	(1,022)	1,088
Deferred income taxes	(8,000)	(24,000)
Changes in operating assets and liabilities:		
Accounts receivable	(673,585)	(597,655)
Inventories	(381,492)	126,926
Other current assets	270,617	97,985
Accounts payable	649,419	316,075
Accrued wages and salaries	22,441	196,379
Other accrued expenses	(128,290)	(242,674)
Unearned revenue and customer deposits	(19,000)	114,852
Net cash provided by operating activities	677,500	764,094
Cash flows from investing activities:		
Capital expenditures	(596,831)	(371,216)
Proceeds from the sale of equipment	1,022	
Proceeds from certificates of deposit	1,494,000	1,843,000
Purchases of certificates of deposit	(996,000)	(1,594,000)
Net cash used in investing activities	(97,809)	(122,216)
Cash flows from financing activities:		
Cash dividends paid	(415,437)	(415,437)
Net cash used in financing activities	(415,437)	(415,437)
Net increase in cash and cash equivalents	164,254	226,441
Cash and cash equivalents at beginning of period	800,894	231,252
Cash and cash equivalents at end of period	\$ 965,148	\$ 457,693
Supplemental schedule of non-cash investing activities:		
Capital expenditures in accounts payable	\$ 2,550	\$ 42,468

See Notes to the Condensed Consolidated Financial Statements

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CHICAGO RIVET & MACHINE CO.

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. In the opinion of the Company, the accompanying unaudited interim financial statements contain all adjustments necessary to present fairly the financial position of the Company as of March 31, 2016 (unaudited) and December 31, 2015 (audited) and the results of operations and changes in cash flows for the indicated periods. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted from these unaudited financial statements in accordance with applicable rules. Please refer to the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2015.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The results of operations for the three month period ended March 31, 2016 are not necessarily indicative of the results to be expected for the year.

2. The Company extends credit on the basis of terms that are customary within our markets to various companies doing business primarily in the automotive industry. The Company has a concentration of credit risk primarily within the automotive industry and in the Midwestern United States.

3. The Company is, from time to time, involved in litigation, including environmental claims and contract disputes, in the normal course of business. While it is not possible at this time to establish the ultimate amount of liability with respect to contingent liabilities, including those related to legal proceedings, management is of the opinion that the aggregate amount of any such liabilities, for which provision has not been made, will not have a material adverse effect on the Company's financial position.

4. The Company's effective tax rates were approximately 34.2% and 31.8% for the first quarter of 2016 and 2015, respectively. The rate was lower than the U.S. federal statutory rate in 2015 primarily due to the Domestic Production Activities Deduction allowed under Internal Revenue Code Section 199.

In November 2015, the Financial Accounting Standards Board issued Accounting Standards Update No. 2015-17 Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes (ASU 2015-17) to simplify the presentation of deferred income taxes. Under this update, all deferred income tax assets and liabilities, along with any related valuation allowance, are required to be classified as noncurrent on the balance sheet. Effective January 1, 2016, the Company early adopted ASU No. 2015-17 and retrospectively reclassified \$425,191 of current deferred income tax assets to long-term deferred income tax liability on the December 31, 2015 consolidated balance sheet.

The Company's federal income tax returns for the 2012 through 2015 tax years are subject to examination by the Internal Revenue Service (IRS). While it may be possible that a reduction could occur with respect to the Company's unrecognized tax benefits as an outcome of an IRS examination, management does not anticipate any adjustments that would result in a material change to the results of operations or financial condition of the Company. No statutes have been extended on any of the Company's federal income tax filings. The statute of limitations on the Company's 2012 through 2015 federal income tax returns will expire on September 15, 2016 through 2019, respectively.

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The Company's state income tax returns for the 2012 through 2015 tax years remain subject to examination by various state authorities with the latest closing period on October 31, 2019. The Company is not currently under examination by any state authority for income tax purposes and no statutes for state income tax filings have been extended.

5. Inventories are stated at the lower of cost or net realizable value, cost being determined by the first-in, first-out method. A summary of inventories is as follows:

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	March 31, 2016	December 31, 2015
Raw material	\$ 1,782,163	\$ 1,923,932
Work-in-process	1,792,635	1,606,389
Finished goods	1,920,906	1,584,891
Inventory, gross	5,495,704	5,115,212
Valuation reserves	(576,000)	(577,000)
Inventory, net	\$ 4,919,704	\$ 4,538,212

6. Segment Information The Company operates in two business segments as determined by its products. The fastener segment includes rivets, cold-formed fasteners and screw machine products. The assembly equipment segment includes automatic rivet setting machines and parts and tools for such machines. Information by segment is as follows:

	Fastener	Assembly Equipment	Other	Consolidated
<b>Three Months Ended March 31, 2016:</b>				
Net sales	\$ 8,447,329	\$ 1,149,066	\$	\$ 9,596,395
Depreciation	260,823	21,582	16,950	299,355
Segment operating profit	1,226,361	433,199		1,659,560
Selling and administrative expenses			(685,262)	(685,262)
Interest income			8,759	8,759
Income before income taxes				\$ 983,057
Capital expenditures	409,785	181,368	8,228	599,381
<b>Segment assets:</b>				
Accounts receivable, net	5,701,331	410,586		6,111,917
Inventories, net	3,951,985	967,719		4,919,704
Property, plant and equipment, net	9,858,184	1,628,796	511,489	11,998,469
Other assets			7,418,596	7,418,596
				\$ 30,448,686
<b>Three Months Ended March 31, 2015:</b>				
Net sales	\$ 8,400,497	\$ 883,294	\$	\$ 9,283,791
Depreciation	273,752	20,097	18,796	312,645
Segment operating profit	1,018,047	244,589		1,262,636
Selling and administrative expenses			(590,996)	(590,996)
Interest income			6,833	6,833
Income before income taxes				\$ 678,473

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Capital expenditures	350,817	54,775	8,092	413,684
<b>Segment assets:</b>				
Accounts receivable, net	5,815,951	451,358		6,267,309
Inventories, net	4,187,776	847,772		5,035,548
Property, plant and equipment, net	9,344,594	1,147,395	485,957	10,977,946
Other assets			6,690,777	6,690,777
				\$ 28,971,580

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### CHICAGO RIVET & MACHINE CO.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

##### Results of Operations

Revenues for the first quarter of 2016 were \$9,596,395 compared to \$9,283,791 in the first quarter of 2015, an increase of \$312,604, or 3.4%. The increase is primarily attributable to strong machine sales and improved demand from automotive customers in China. A more profitable sales mix and favorable raw material prices resulted in improved gross margins compared to a year earlier. Net income was \$647,057, or \$0.67 per share, in the first quarter of this year compared to \$462,473, or \$0.48 per share, in the first quarter of 2015. In addition to a regular quarterly dividend of \$0.18 per share, an extra dividend of \$0.25 per share was paid in the first quarter based on the positive results achieved in 2015.

Fastener segment revenues were \$8,447,329 in the first quarter of 2016, an increase of \$46,832, or 0.6%, from \$8,400,497 reported in the first quarter of 2015. The increase in sales reflects the modest growth in North American vehicle sales during the first quarter of 2016 and reduced demand for certain non-automotive parts. Overall, fastener segment overhead in the first quarter was consistent with the year earlier quarter, however, favorable raw material prices resulted in improved gross margins in the current year. The net impact of these factors was to increase fastener segment gross margin by \$244,506.

Assembly equipment segment revenues were \$1,149,066 in the first quarter of 2016 compared to \$883,294 in the first quarter of 2015, an increase of \$265,772, or 30.1%. The increase in revenue was primarily due to an increase in the number of machines shipped in the current year quarter compared to last year. The increase in revenue during the quarter, while keeping manufacturing costs comparable to the same period last year, resulted in an improvement in segment margins of \$90,246 in the first quarter of 2016. As of the end of the first quarter, the machine order backlog has improved over that of a year earlier.

Selling and administrative expenses during the first quarter of 2016 were \$1,458,719, an increase of \$32,894, or 2.3%, compared to \$1,425,825 recorded in the first quarter of 2015. An increase in profit sharing expense, due to improved operating results, was primarily responsible for the change. Compared to net sales, selling and administrative expenses declined to 15.2% in the first quarter of 2016 from 15.4% in the first quarter of 2015.

##### Other Income

Other income in the first quarter of 2016 was \$13,159, compared to \$10,433 in the first quarter of 2015. The increase is primarily related to an increase in interest income on certificates of deposit.

##### Income Tax Expense

The Company's effective tax rates were approximately 34.2% and 31.8% for the first quarter of 2016 and 2015, respectively. The 2015 rate was lower than the U.S. federal statutory rate primarily due to the Domestic Production Activities Deduction allowed under Internal Revenue Code Section 199.

##### Liquidity and Capital Resources

Working capital amounted to \$15.6 million as of March 31, 2016, a decrease of approximately \$0.1 million from the beginning of the current year. The largest component of the net change in the first quarter was accounts receivable,

which increased by \$0.7 million due to greater sales activity during the quarter, compared to the seasonally lower fourth quarter of 2015. Offsetting this change was an increase of \$0.6 million in accounts payable, which relates to the greater level of activity in the quarter, and a reduction in prepaid income taxes of \$0.3 million since the beginning of the year. The net result of these changes and other cash flow items was to leave cash, cash equivalents and certificates of deposit at \$7 million at March 31, 2016 compared to \$7.4 million as of the beginning of the year. Management believes that current cash, cash equivalents and operating cash flow will provide adequate working capital for the next twelve months.

#### Results of Operations Summary

We are pleased to report improvement in both sales and net income in the first quarter. Demand for our fastener segment products remains stable and is supported by a healthy domestic automotive market. Although the fastener



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segment benefited from lower material prices during the first quarter of 2016, we have experienced some increases early in the second quarter that are difficult to mitigate. Our assembly equipment segment should benefit in the near-term from a machine order backlog which exceeds that of one year ago. Our financial condition remains sound and has allowed us to invest approximately \$0.6 million in equipment and facilities improvements during the first quarter. We feel such investments are necessary to remain competitive and pursue opportunities to profitably grow our revenues and improve our bottom line. We will continue to make adjustments to our activities which we feel are necessary based on conditions in our markets, while maintaining an emphasis on quality and reliability of service our customers demand.

**Forward-Looking Statements**

*This discussion contains certain forward-looking statements which are inherently subject to risks and uncertainties that may cause actual events to differ materially from those discussed herein. Factors which may cause such differences in events include, those disclosed under Risk Factors in our Annual Report on Form 10-K and in the other filings we make with the United States Securities and Exchange Commission. These factors, include among other things: conditions in the domestic automotive industry, upon which we rely for sales revenue, the intense competition in our markets, the concentration of our sales to two major customers, risks related to export sales, the price and availability of raw materials, labor relations issues, losses related to product liability, warranty and recall claims, costs relating to environmental laws and regulations, the loss of the services of our key employees and difficulties in achieving cost savings. Many of these factors are beyond our ability to control or predict. Readers are cautioned not to place undue reliance on these forward-looking statements. We undertake no obligation to publish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.*

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CHICAGO RIVET & MACHINE CO.

Item 4. Controls and Procedures.

(a) Disclosure Controls and Procedures. The Company's management, with the participation of the Company's Chief Executive Officer and President, Chief Operating Officer and Treasurer (the Company's principal financial officer), has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and President, Chief Operating Officer and Treasurer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act.

(b) Internal Control Over Financial Reporting. There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II OTHER INFORMATION

Item 6. Exhibits

- 31 Rule 13a-14(a) or 15d-14(a) Certifications
- 31.1 Certification Pursuant to Rule 13a-14(a) or 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification Pursuant to Rule 13a-14(a) or 15d-14(a), as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Section 1350 Certifications
- 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 Interactive Data File. Includes the following financial and related information from Chicago Rivet & Machine Co. s Quarterly Report on Form 10-Q for the quarter ended March 31, 2016 formatted in Extensible Business Reporting Language (XBRL): (1) Condensed Consolidated Balance Sheets, (2) Condensed Consolidated Statements of Income, (3) Condensed Consolidated Statements of Retained Earnings, (4) Condensed Consolidated Statements of Cash Flows, and (5) Notes to Condensed Consolidated Financial Statements.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 5, 2016

CHICAGO RIVET & MACHINE CO.  
(Registrant)

/s/ John A. Morrissey  
John A. Morrissey  
Chairman of the Board of Directors  
and Chief Executive Officer  
(Principal Executive Officer)

Date: May 5, 2016

/s/ Michael J. Bourg  
Michael J. Bourg  
President, Chief Operating  
Officer and Treasurer  
(Principal Financial Officer)

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CHICAGO RIVET & MACHINE CO.

EXHIBITS

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