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ACELRX PHARMACEUTICALS INC Form 10-Q November 05, 2013 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2013

or

" TRANSITION REPORTS PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from to

Commission File Number: 001-35068

ACELRX PHARMACEUTICALS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 41-2193603 (IRS Employer Identification No.)

351 Galveston Drive

Redwood City, CA 94063

(650) 216-3500

(Address, including zip code, and telephone number, including area code, of registrant s principal executive offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2)

Yes "No x

As of October 15, 2013, the number of outstanding shares of the registrant s common stock was 43,039,269.

ACELRX PHARMACEUTICALS, INC.

QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 2013

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Unless the context indicates otherwise, the terms AcelRx, AcelRx Pharmaceuticals, we, us and our refer to AcelRx Pharmaceuticals, Inc. ACELRX, NANOTAB and ACCELERATE, INNOVATE, ALLEVIATE are U.S registered trademarks owned by AcelRx Pharmaceuticals, Inc. Other trademarks of AcelRx Pharmaceuticals, Inc. appearing in this report, including ZALVISO, are the property of AcelRx Pharmaceuticals, Inc. This report also contains other trademarks and trade names that are the property of their respective owners.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

AcelRx Pharmaceuticals, Inc.

(A Development Stage Company)

Condensed Balance Sheets

(In thousands, except share data)

| ACCEPTE | September 30, 2013 (Unaudited) | | December 31, 2012 ⁽¹⁾ | |
|--|--------------------------------------|-----------|----------------------------------|-------------|
| ASSETS | | | | |
| CURRENT ASSETS: | Φ. | 60.505 | Φ. | 47.022 |
| Cash and cash equivalents | \$ | 60,795 | \$ | 47,932 |
| Investments | | 15,173 | | 11,831 |
| Prepaid expenses and other current assets | | 1,031 | | 2,003 |
| | | | | |
| Total current assets | | 76,999 | | 61,766 |
| Property and equipment, net | | 3,412 | | 2,485 |
| Restricted cash | | 250 | | 205 |
| Other assets | | | | 64 |
| TOTAL ASSETS | \$ | 80,661 | \$ | 64,520 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | | | |
| CURRENT LIABILITIES: | | | | |
| Accounts payable | \$ | 1,248 | \$ | 2,235 |
| Accrued liabilities | | 3,046 | | 4,653 |
| Long-term debt, current portion | | 8,134 | | 7,443 |
| | | | | |
| Total current liabilities | | 12,428 | | 14,331 |
| Deferred rent | | 220 | | 312 |
| Long-term debt, net of current portion | | 2,385 | | 8,530 |
| Contingent put option liability | | 32 | | 82 |
| Warrant liability | | 12,391 | | 7,418 |
| · | | ĺ | | , |
| Total liabilities | | 27,456 | | 30,673 |
| Total Intollities | | 27,130 | | 30,073 |
| STOCKHOLDERS EQUITY: | | | | |
| Common stock, \$0.001 par value 100,000,000 shares authorized as of September 30, 2013 and | | | | |
| December 31, 2012; 43,039,269 and 37,055,027 shares issued and outstanding as of September 30, | | | | |
| 2013 and December 31, 2012, respectively | | 43 | | 37 |
| Additional paid-in capital | | 216,380 | | 155,836 |
| Deficit accumulated during the development stage | | (163,222) | | 122,027) |
| Accumulated other comprehensive income (loss) | | 4 | (| 1 1 2 2,027 |
| recumulated other comprehensive income (1989) | | • | | 1 |
| Total stockholders equity | | 53,205 | | 33.847 |
| Total Stockholders equity | | 33,203 | | 33,047 |
| TOTAL LIABILITIES AND STOCKHOLDERS EQUITY | \$ | 80,661 | \$ | 64,520 |

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(1) The condensed balance sheet as of December 31, 2012 has been derived from the audited financial statements as of that date included in the Company s Annual Report on Form 10-K for the year ended December 31, 2012.

See notes to condensed financial statements.

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AcelRx Pharmaceuticals, Inc.

(A Development Stage Company)

Condensed Statements of Comprehensive Loss

(Unaudited)

(In thousands, except share and per share data)

| | | | | | | | | | Pe | eriod from |
|---|----|----------------------------|----|-----------|-------------------|-----------|-----------|-------------------------|----|------------|
| | | | | | | | | | | July 13, |
| | | | | | | | | | | 2005 |
| | | | | | | | | | (I | (nception) |
| | | | | | | | | | , | Through |
| | | Three Months Ended | | | Nine Months Ended | | | | a | . 1 20 |
| | | September 30, 2013 2012 | | | Septem 2013 | iber 30 | , 2012 | September 30, 2 2013 | | |
| Research grant revenue | \$ | 548 | \$ | 166 | \$ | 1,895 | \$ | 719 | \$ | 5,361 |
| Operating expenses: | | | | | | | | | | |
| Research and development | | 6,548 | | 6,948 | | 21,974 | | 17,113 | | 114,303 |
| General and administrative | | 2,310 | | 1,410 | | 6,571 | | 5,290 | | 33,064 |
| Total operating expenses | | 8,858 | | 8,358 | | 28,545 | | 22,403 | | 147,367 |
| Loss from operations | | (8,310) | | (8,192) | | (26,650) | | (21,684) | | (142,006) |
| Interest expense | | (348) | | (573) | | (1,205) | | (1,765) | | (8,927) |
| Other income (expense), net | | (2,328) | | 183 | | (13,340) | | 608 | | (12,289) |
| Net loss | | (10,986) | | (8,582) | | (41,195) | | (22,841) | | (163,222) |
| Other comprehensive loss: | | | | | | | | | | |
| Unrealized gains on available for sale securities | | 5 | | 4 | | 3 | | 1 | | 4 |
| Comprehensive loss | \$ | (10,981) | \$ | (8,578) | \$ | (41,192) | \$ | (22,840) | \$ | (163,218) |
| Net loss per share of common stock, basic and diluted | \$ | (0.26) | \$ | (0.38) | \$ | (1.07) | \$ | (1.09) | | |
| Shares used to compute basic and diluted net loss per share of common stock | 4 | 1,462,425 | 22 | 2,632,573 | 3 | 8,635,370 | 2 | 0,961,886 | | |

See notes to condensed financial statements.

AcelRx Pharmaceuticals, Inc.

(A Development Stage Company)

Condensed Statements of Cash Flows

(Unaudited)

(In thousands)

| | Nine M Ended Sept 2013 | | Period from July 13, 2005 (Inception) Through September 30, 2013 | | |
|---|------------------------------|-------------|---|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | | |
| Net loss | \$ (41,195) | \$ (22,841) | \$ (163,222) | | |
| Adjustments to reconcile net loss to net cash used in operating activities: | | | | | |
| Depreciation and amortization | 439 | 467 | 3,122 | | |
| Amortization of premium/discount on investments, net | 134 | 339 | 709 | | |
| Interest expense related to debt financing | 359 | 497 | 3,833 | | |
| Stock-based compensation | 2,435 | 1,633 | 8,931 | | |
| Revaluation of convertible preferred stock warrant, PIPE warrant, call option and | | | | | |
| put option liabilities | 13,612 | (606) | 14,967 | | |
| Other | | 38 | 33 | | |
| Changes in operating assets and liabilities: | | | | | |
| Prepaid expenses and other assets | 1,012 | 459 | 458 | | |
| Restricted cash | (45) | | (250) | | |
| Accounts payable | (987) | 1,328 | 1,247 | | |
| Accrued liabilities | (1,615) | (478) | 1,292 | | |
| Deferred rent | (84) | 381 | 340 | | |
| Net cash used in operating activities | (25,935) | (18,783) | (128,540) | | |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | |
| Purchase of property and equipment | (1,366) | (723) | (6,580) | | |
| Purchase of investments | (25,704) | (23,528) | (137,538) | | |
| Proceeds from sale of investments | | | 21,815 | | |
| Proceeds from maturity of investments | 22,232 | 31,527 | 99,896 | | |
| Net cash provided by (used in) investing activities | (4,838) | 7,276 | (22,407) | | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | |
| Proceeds from issuance of common stock in equity offerings, net of offering costs | 47,944 | 9,077 | 136,057 | | |
| Proceeds from the issuance of long-term debt | | -,, | 32,383 | | |
| Payments of long-term debt | (5,789) | (1,806) | (22,665) | | |
| Proceeds from issuance of convertible promissory notes | , , | | , ,,,,, | | |