WORTHINGTON INDUSTRIES INC Form 10-Q April 08, 2013 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For t	the quarterly period ended February 28, 2013

OR

	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For t	he transition period from to

Commission File Number 001-08399

WORTHINGTON INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

Ohio (State or other jurisdiction of incorporation or organization)

31-1189815 (I.R.S. Employer Identification No.)

200 Old Wilson Bridge Road, Columbus, Ohio (Address of principal executive offices)

43085 (Zip Code)

(614) 438-3210 (Registrant s telephone number, including area code)

Not applicable (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES x NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES x NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES " NO x

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the Issuer s classes of common stock, as of the latest practicable date. On March 28, 2013, the number of Common Shares, without par value, issued and outstanding was 71,101,578.

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SAFE HARBOR STATEMENT

Selected statements contained in this Quarterly Report on Form 10-Q, including, without limitation, in PART I Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations, constitute forward-looking statements as that term is used in the Private Securities Litigation Reform Act of 1995 (the Act). Forward-looking statements reflect our current expectations, estimates or projections concerning future results or events. These statements are often identified by the use of forward-looking words or phrases such as believe, expect, anticipate, may, could, intend, estimate, plan, foresee, likely, will, should or other similar words or phrases. These forward-looking statements include, without limitation, statements relating to:

business plans or future or expected growth, performance, sales, volumes, cash flows, earnings, balance sheet strengths, debt, financial condition or other financial measures;

projected profitability potential, capacity, and working capital needs;

demand trends for us or our markets;

additions to product lines and opportunities to participate in new markets;

pricing trends for raw materials and finished goods and the impact of pricing changes;

anticipated capital expenditures and asset sales;

anticipated improvements and efficiencies in costs, operations, sales, inventory management, sourcing and the supply chain and the results thereof;

the ability to make acquisitions and the projected timing, results, benefits, costs, charges and expenditures related to acquisitions, newly-created joint ventures, headcount reductions and facility dispositions, shutdowns and consolidations;

the alignment of operations with demand;

the ability to operate profitably and generate cash in down markets;

the ability to maintain margins and capture and maintain market share and to develop or take advantage of future opportunities, new products and new markets;

expectations for Company and customer inventories, jobs and orders;

expectations for the economy and markets or improvements therein;

expected benefits from transformation plans, cost reduction efforts and other new initiatives;

 $expectations \ for \ increasing \ volatility \ or \ improving \ and \ sustaining \ earnings, \ earnings \ potential, \ margins \ or \ shareholder \ value;$

effects of judicial rulings; and

other non-historical matters.

Because they are based on beliefs, estimates and assumptions, forward-looking statements are inherently subject to risks and uncertainties that could cause actual results to differ materially from those projected. Any number of factors could affect actual results, including, without limitation, those that follow:

the effect of national, regional and worldwide economic conditions generally and within major product markets, including a prolonged or substantial economic downturn;

the outcome of negotiations surrounding the United States debt and budget, which may be adverse due to its impact on tax increases, governmental spending, and customer confidence and spending;

 $the\ effect\ of\ conditions\ in\ national\ and\ worldwide\ financial\ markets;$

product demand and pricing;

changes in product mix, product substitution and market acceptance of our products;

fluctuations in the pricing, quality or availability of raw materials (particularly steel), supplies, transportation, utilities and other items required by operations;

effects of facility closures and the consolidation of operations;

the effect of financial difficulties, consolidation and other changes within the steel, automotive, construction and other industries in which we participate;

failure to maintain appropriate levels of inventories;

financial difficulties (including bankruptcy filings) of original equipment manufacturers, end-users and customers, suppliers, joint venture partners and others with whom we do business;

the ability to realize targeted expense reductions from headcount reductions, facility closures and other cost reduction efforts;

the ability to realize other cost savings and operational, sales and sourcing improvements and efficiencies, and other expected benefits from transformation initiatives, on a timely basis;

the overall success of, and the ability to integrate, newly-acquired businesses and joint ventures, maintain and develop their customers, and achieve synergies and other expected benefits and cost savings therefrom;

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capacity levels and efficiencies, within facilities, within major product markets and within the industry as a whole;

the effect of disruption in the business of suppliers, customers, facilities and shipping operations due to adverse weather, casualty events, equipment breakdowns, acts of war or terrorist activities or other causes;

changes in customer demand, inventories, spending patterns, product choices, and supplier choices;

risks associated with doing business internationally, including economic, political and social instability, foreign currency exposure and the acceptance of our products in new markets;

the ability to improve and maintain processes and business practices to keep pace with the economic, competitive and technological environment:

the outcome of adverse claims experience with respect to workers compensation, product recalls or product liability, casualty events or other matters;

deviation of actual results from estimates and/or assumptions used by us in the application of our significant accounting policies; level of imports and import prices in our markets;

the impact of the outcome of judicial and governmental agency rulings as well as the impact of governmental regulations, both in the United States and abroad, including those adopted by the United States Securities and Exchange Commission and other governmental agencies as contemplated by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010;

the effect of changes to healthcare laws in the United States, which may increase our healthcare and other costs and negatively impact our financial results and operations; and

other risks described from time to time in our filings with the United States Securities and Exchange Commission, including those described in PART I Item IA. Risk Factors of our Annual Report on Form 10-K for the fiscal year ended May 31, 2012 and in Part II Item IA. Risk Factors of this Quarterly Report on Form 10-Q.

We note these factors for investors as contemplated by the Act. It is impossible to predict or identify all potential risk factors. Consequently, you should not consider the foregoing list to be a complete set of all potential risks and uncertainties. Any forward-looking statements in this Quarterly Report on Form 10-Q are based on current information as of the date of this Quarterly Report on Form 10-Q, and we assume no obligation to correct or update any such statements in the future, except as required by applicable law.

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

WORTHINGTON INDUSTRIES, INC.

CONSOLIDATED BALANCE SHEETS

(in thousands)

	ebruary 28, 2013 Unaudited)	May 31, 2012
Assets		
Current assets:		
Cash and cash equivalents	\$ 37,359	\$ 41,028
Receivables, less allowances of \$3,978 and \$3,329 at February 28, 2013 and May 31, 2012	376,534	400,869
Inventories:		
Raw materials	184,033	211,543
Work in process	102,782	115,510
Finished products	86,567	74,887
Total inventories	373,382	401,940
Income taxes receivable	15,127	892
Assets held for sale	3,040	7,202
Deferred income taxes	20,176	20,906
Prepaid expenses and other current assets	37,962	41,402
Total current assets	863,580	914,239
Investments in unconsolidated affiliates	256,262	240,882
Goodwill	179,662	156,681
Other intangible assets, net of accumulated amortization of \$23,141 and \$16,103 at February 28, 2013 and		
May 31, 2012	112,183	100,333
Other assets	18,855	22,585
Property, plant and equipment, net	454,640	443,077
Total assets	\$ 1,885,182	\$ 1,877,797
Liabilities and equity		
Current liabilities:		
Accounts payable	\$ 245,862	\$ 252,334
Short-term borrowings	30,588	274,923
Accrued compensation, contributions to employee benefit plans and related taxes	62,986	71,271
Dividends payable	674	8,478
Other accrued items	36,763	38,231
Income taxes payable	2,725	11,697
Current maturities of long-term debt	1,111	1,329
Total current liabilities	380,709	658,263
Other liabilities	72,562	72,371
Distributions in excess of investment in unconsolidated affiliate	64,128	69,165
Long-term debt	406,523	257,462
Deferred income taxes	100,465	73,099

Total liabilities	1,024,387	1,130,360
Shareholders equity controlling interest	816,875	697,174
Noncontrolling interest	43,920	50,263
Total equity	860,795	747,437
Total liabilities and equity	\$ 1,885,182	\$ 1,877,797

See notes to consolidated financial statements.

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WORTHINGTON INDUSTRIES, INC.

CONSOLIDATED STATEMENTS OF EARNINGS

(Unaudited)

(In thousands, except per share)

	Three Mo February 28, 2013			nths Ended February 29, 2012
Net sales	\$ 619,527	\$ 611,255	\$ 1,908,184	\$ 1,779,294
Cost of goods sold	522,501	527,923	1,622,651	1,567,894
Gross margin	97,026	83,332	285,533	211,400
Selling, general and administrative expense	63,221	62,489	187,744	160,751
Impairment of long-lived assets	-	-	1,520	-
Restructuring and other expense	146	956	1,811	4,707
Joint venture transactions	253	1,812	(1,188)	3,835
Operating income	33,406	18,075	95,646	42,107
Other income (expense):				
Miscellaneous income	596	728	1,064	1,408
Interest expense	(6,158)	(5,073)	(17,751)	(14,517)
Equity in net income of unconsolidated affiliates	25,716	24,005	73,580	70,614
Earnings before income taxes	53,560	37,735	152,539	99,612
Income tax expense	16,229	9,337	47,721	28,673
Net earnings	37,331	28,398	104,818	70,939
Net earnings attributable to noncontrolling interest	200	2,518	1,899	7,422
Net earnings attributable to controlling interest	\$ 37,131	\$ 25,880	\$ 102,919	\$ 63,517
Basic				
Average common shares outstanding	69,791	68,972	68,998	69,952
Earnings per share attributable to controlling interest	\$ 0.53	\$ 0.38	\$ 1.49	\$ 0.91
<u>Diluted</u>				
Average common shares outstanding	71,914	69,509	70,501	70,481
Earnings per share attributable to controlling interest	\$ 0.52	\$ 0.37	\$ 1.46	\$ 0.90
Common shares outstanding at end of period	70,168	69,014	70,168	69,014
Cash dividends declared per share	\$ 0.26	\$ 0.12	\$ 0.52	\$ 0.36
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See notes to consolidated financial statements.

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WORTHINGTON INDUSTRIES, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands)

(Unaudited)

	Three Months Ended			Nine Months Ended		
	February 28, 2013	Feb	ruary 29, 2012	February 28, 2013		ruary 29, 2012
Net earnings	\$ 37,331	\$	28,398	\$ 104,818	\$	70,939
Other comprehensive income (loss), net of tax:						
Foreign currency translation	(1,675)		6,933	6,400		(4,439)
Pension liability adjustment	(28)		(431)	(201)		(382)
Cash flow hedges	837		167	1,493		(713)
Other comprehensive income (loss)	(866)		6,669	7,692		(5,534)
Comprehensive income	36,465		35,067	112,510		65,405
Comprehensive income attributable to noncontrolling interest	182		3,242	2,239		5,805
Comprehensive income attributable to controlling interest	\$ 36,283	\$	31,825	\$ 110,271	\$	59,600

See notes to consolidated financial statements.

WORTHINGTON INDUSTRIES, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited, in thousands)

	Three M.	onths Ended	Nino Mo-	Nine Months Ended		
	February 28,	February 29,	February 28, February 2			
	2013	2012	2013	2012		
Operating activities	2013	2012	2013	2012		
Net earnings	\$ 37,331	\$ 28,398	\$ 104,818	\$ 70,939		
Adjustments to reconcile net earnings to net cash provided by	7 0,,000	+ ==,===	7,,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
operating activities:						
Depreciation and amortization	17,048	14,653	48,136	40,626		
Impairment of long-lived assets	-	-	1,520	-		
Provision for deferred income taxes	6,491	(667)	9,850	7,511		
Bad debt expense	76	316	575	205		
Equity in net income of unconsolidated affiliates, net of						
distributions	(4,841)	3,998	(19,256)	1,711		
Net loss (gain) on sale of assets	(153)	143	(222)	(1,925)		
Stock-based compensation	3,653	2,797	10,586	8,576		
Excess tax benefits - stock-based compensation	(3,455)	-	(3,455)	- 1		
Changes in assets and liabilities, net of impact of acquisitions:						
Receivables	(41,672)	(28,643)	27,078	27,449		
Inventories	(15,158)	(31,049)	42,743	23,726		
Prepaid expenses and other current assets	32	9,576	1,634	13,126		
Other assets	198	(1,046)	3,135	1,794		
Accounts payable and accrued expenses	35,320	90,258	(34,871)	(56,871)		
Other liabilities	1,434	(1,296)	3,412	86		
Net cash provided by operating activities	36,304	87,438	195,683	136,953		
Investing activities						
Investment in property, plant and equipment, net	(9,786)	(5,769)	(34,402)	(15,800)		
Acquisitions, net of cash acquired	-	(152,389)	(62,110)	(232,171)		
Investments in unconsolidated affiliates	_	44,023	-	43,238		
Proceeds from sale of assets	552	3,178	16,227	14,525		
Not and an all has been dear and better	(0.224)	(110.057)	(90.295)	(100 200)		
Net cash used by investing activities	(9,234)	(110,957)	(80,285)	(190,208)		
Financing activities						
Net proceeds from (repayments of) short-term borrowings	(13,390)	15,329	(251,586)	108,460		
Proceeds from long-term debt	(10,000)	-	150,000	-		
Principal payments on long-term debt	(365)	(95)	(1,170)	(95)		
Proceeds from issuance of common shares	17,332	1,186	32,960	9,709		
Excess tax benefits - stock-based compensation	3,455	-	3,455	-		
Dividends paid to noncontrolling interest, net of contributions	(2,592)	(3,168)	(8,582)	(9,744)		
Repurchase of common shares	-	-	-	(52,120)		
Dividends paid	(27,040)	(8,273)	(44,144)	(23,856)		
Net cash provided (used) by financing activities	(22,600)	4,979	(119,067)	32,354		
rior cash provided (used) by illiancing activities	(22,000)	т, ЭТ Э	(11),007)	32,334		

Increase (decrease) in cash and cash equivalents	4,470	(18,540)	(3,669)	(20,901)
Cash and cash equivalents at beginning of period	32,889	53,806	41,028	56,167
Cash and cash equivalents at end of period	\$ 37,359	\$ 35,266	\$ 37,359	\$ 35,266

See notes to consolidated financial statements.

WORTHINGTON INDUSTRIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Three and Nine Months Ended February 28, 2013 and February 29, 2012

(Unaudited)

NOTE A Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of Worthington Industries, Inc. and consolidated subsidiaries (collectively, we, our, Worthington or the Company). Investments in unconsolidated affiliates are accounted for using the equi method. Significant intercompany accounts and transactions are eliminated.

Spartan Steel Coating, LLC (Spartan), in which we own a 52% controlling interest, Worthington Nitin Cylinders Limited (WNCL), in which we own a 60% controlling interest, and Worthington Energy Innovations, LLC (WEI, formally PSI Energy Solutions, LLC), in which we own a 75% controlling interest, are fully consolidated with the equity owned by the other joint venture members shown as noncontrolling interest in our consolidated balance sheets, and the other joint venture members portion of net earnings shown as net earnings attributable to noncontrolling interest in our consolidated statements of earnings.

These unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission (SEC). Accordingly, they do not include all of the information and notes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments, which are of a normal and recurring nature, except those which have been disclosed elsewhere in this Quarterly Report on Form 10-Q, necessary for a fair presentation of the results of operations of these interim periods, have been included. Operating results for the three and nine months ended February 28, 2013 are not necessarily indicative of the results that may be expected for the fiscal year ending May 31, 2013 (fiscal 2013). For further information, refer to the consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the fiscal year ended May 31, 2012 (fiscal 2012) of Worthington Industries, Inc. (the 2012 Form 10-K).

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Joint Venture Transactions

On March 1, 2011, we joined with ClarkWestern Building Systems Inc. to form Clarkwestern Dietrich Building Systems LLC (ClarkDietrich), a joint venture that manufactures a full line of drywall studs and accessories, structural studs and joists, metal lath and accessories, and shaft wall studs and track used primarily in residential and commercial construction. We contributed our metal framing business and related working capital in exchange for a 25% ownership interest in ClarkDietrich. As we do not have a controlling financial interest in ClarkDietrich, our investment in this joint venture is accounted for under the equity method, and the contributed net assets were deconsolidated effective March 1,

We retained and continued to operate the remaining metal framing facilities (the retained facilities), on a short-term basis, to support the transition of the business into ClarkDietrich. All of these facilities were closed as of August 31, 2011 and the associated buildings and equipment of the majority of these facilities were sold during fiscal 2012. The remaining assets, which have a carrying value of \$3,040,000 and consist of property, plant and equipment, are expected to be sold before the end of the first quarter of the fiscal year ending May 31, 2014 and actions to locate buyers are ongoing.

Recently Issued Accounting Standards

In December 2011, new accounting guidance was issued that establishes certain additional disclosure requirements about financial instruments and derivative instruments that are subject to netting arrangements. The new disclosures are required for annual reporting periods beginning on or after January 1, 2013, and interim periods within those periods. We do not expect the adoption of this amended accounting guidance to have a material impact on our financial position or results of operations.

In June 2011, new accounting guidance was issued regarding the presentation of comprehensive income in financial statements prepared in accordance with U.S. GAAP. This new guidance requires entities to present reclassification adjustments included in other comprehensive income on the face of the financial statements and allows entities to present total comprehensive income, the components of net income and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. It also eliminates the option for entities to present the components of other comprehensive income as part of the statement of equity. For public companies, this accounting guidance is effective for fiscal years (and interim periods within those fiscal years) beginning after December 15, 2011, with early adoption permitted. Retrospective application to prior periods is required. We adopted the effective provisions of this new accounting guidance on June 1, 2012 and have provided the required statements of comprehensive income for the three and nine months ended February 28, 2013 and February 29, 2012. In December 2011, certain provisions of this new guidance related to the presentation of reclassification adjustments out of accumulated other comprehensive income were temporarily deferred. In February 2013, an effective date was established for the provisions that had been deferred. These provisions are effective prospectively for interim and annual reporting periods beginning after December 15, 2012. We do not expect the adoption of these provisions, which relates to presentation only, to have a material impact on our financial position or results of operations.

In September 2011, amended accounting guidance was issued that simplifies how an entity tests goodwill for impairment. The amended guidance allows an entity to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. The two-step quantitative impairment test is required only if, based on its qualitative assessment, an entity determines that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. The amended guidance is effective for interim and annual goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Our adoption of this amended accounting guidance did not impact our financial position or results of operations.

In July 2012, amended accounting guidance was issued that simplifies how an entity tests indefinite-lived intangible assets for impairment. The amended guidance allows an entity to first assess qualitative factors to determine whether it is necessary to perform a quantitative impairment test. An entity will no longer be required to calculate the fair value of an indefinite-lived intangible asset and perform the quantitative test unless the entity determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. The amended guidance is effective for interim and annual indefinite-lived intangible asset impairment tests performed for fiscal years beginning after September 15, 2012, with early adoption permitted. We do not expect the adoption of this amended accounting guidance to have a material impact on our financial position or results of operations.

NOTE B Investments in Unconsolidated Affiliates

Our investments in affiliated companies that we do not control, either through majority ownership or otherwise, are accounted for using the equity method. At February 28, 2013, these equity investments and the percentage interests owned consisted of: ArtiFlex Manufacturing, LLC (ArtiFlex) (50%), ClarkDietrich (25%), Gestamp Worthington Wind Steel, LLC (the Gestamp JV) (50%), Samuel Steel Pickling Company (31%), Serviacero Planos, S. de R. L. de C.V. (50%), TWB Company, L.L.C. (TWB) (45%), Worthington Armstrong Venture (WAVE) (50%), Worthington Modern Steel Framing Manufacturing Co., Ltd. (WMSFMCo.) (40%), and Worthington Specialty Processing (WSP) (51%). WSP is considered to be jointly controlled and not consolidated due to substantive participating rights of the minority partner.

Our more recent, less significant, WMSFMCo. joint venture in China has experienced slower sales growth than originally anticipated due to construction delays and higher costs associated with the construction of the initial buildings. While we believe that the investment in this entity, \$6,600,000 at February 28, 2013, is not currently impaired, changes to the management of the joint venture have been made and we will continue to evaluate the investment going forward.

In September 2012, the parent company of ThyssenKrupp Steel North America, Inc., the other member of our tailored steel blanks joint venture, TWB, announced that it had reached an agreement to sell its interest in the joint venture to Wuhan Iron and Steel Corporation. The sale is subject to approval by the supervisory bodies and responsible regulatory authorities.

We received distributions from unconsolidated affiliates totaling \$54,324,000 during the nine months ended February 28, 2013. We have received cumulative distributions from WAVE in excess of our investment balance totaling \$64,128,000 and \$69,165,000 at February 28, 2013 and May 31, 2012, respectively. In accordance with the applicable accounting guidance, these excess distributions are reclassified to the liabilities section of our consolidated balance sheet. We will continue to record our equity in the net income of WAVE as a debit to the investment account, and if it becomes positive, it will again be shown as an asset on our consolidated balance sheet. If it becomes obvious that any excess distribution may not be returned (upon joint venture liquidation or otherwise), we will recognize any balance classified as a liability as income immediately.

We use the cumulative earnings approach for determining cash flow presentation of distributions from our unconsolidated joint ventures. Distributions received are included in our consolidated statements of cash flows as operating activities, unless the cumulative distributions exceed our portion of the cumulative equity in the net earnings of the joint venture, in which case the excess distributions are deemed to be returns of the investment and are classified as investing activities in our consolidated statements of cash flows.

Combined financial information for our unconsolidated affiliates is summarized as follows:

(in thousands)	Fe	ebruary 28, 2013	May 31, 2012
Current assets	\$	662,079	\$ 626,975
Noncurrent assets		355,607	345,500
Total assets	\$	1,017,686	\$ 972,475
Current liabilities	\$	183,464	\$ 174,016
Current maturities of long-term debt		5,394	5,305
Long-term debt		273,870	289,308
Other noncurrent liabilities		23,461	21,934
Equity		531,497	481,912
Total liabilities and equity	\$	1,017,686	\$ 972,475

	Three Mo	nths Ended	Nine Months Ended			
	February 28, February 29,		February 28,	February 29,		
(in thousands)	2013	2012	2013	2012		
Net sales	\$ 421,645	\$ 409,981	\$ 1,306,758	\$ 1,258,185		
Gross margin	90,570	82,904	254,796	246,714		
Operating income	61,387	56,219	169,997	166,257		
Depreciation and amortization	9,979	8,431	29,089	25,164		
Interest expense	2,212	1,925	6,681	3,751		
Income tax expense	1,842	1,908	5,488	12,032		
Net earnings	57,421	51,955	158,570	151,779		

NOTE C Impairment of Long-Lived Assets

We review the carrying value of our long-lived assets, including intangible assets with finite useful lives, for impairment whenever events or changes in circumstances indicate that the carrying value of an asset or asset group may not be recoverable. During the third quarter of fiscal 2013, we determined that certain indicators of impairment were present with regard to our consolidated joint venture in India, WNCL. Recoverability of the identified asset group was tested using future cash flow projections based on management s long range estimates of market conditions. The sum of these undiscounted future cash flows exceeded the \$7,488,000 net book value of the asset group and therefore no impairment charges were recognized. Nonetheless, it is reasonably possible that the estimate of undiscounted future cash flows may change in

the near term resulting in the need to write down this asset group to fair value.

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During the first quarter of fiscal 2013, our Pressure Cylinders operations in Czech Republic met the applicable criteria for classification as assets held for sale. The net book value of this asset group was determined to be in excess of fair value, and, as a result, this asset group was written down to its fair value less cost to sell, or \$6,934,000, resulting in an impairment charge of \$1,570,000. On October 31, 2012, we completed the sale of this asset group to an unrelated third party resulting in a gain of approximately \$50,000. The combined impact of these items of \$1,520,000 is presented within the impairment of long-lived assets financial statement caption in our consolidated statement of earnings for the nine months ended February 28, 2013.

NOTE D Restructuring and Other Expense

In fiscal 2008, we initiated a Transformation Plan (the Transformation Plan) with the overall goal to improve our sustainable earnings potential, asset utilization and operational performance. The Transformation Plan focuses on cost reduction, margin expansion and organizational capability improvements and, in the process, seeks to drive excellence in three core competencies: sales; operations; and supply chain management. The Transformation Plan is comprehensive in scope and includes aggressive diagnostic and implementation phases.

To date, we have completed the transformation phases in each of the core facilities within our Steel Processing operating segment, including the facilities of our Mexican joint venture. We also substantially completed the transformation phases at our metal framing facilities prior to their contribution to ClarkDietrich. Transformation efforts within our Pressure Cylinders operating segment, which began during the first quarter of fiscal 2012, are ongoing. In addition, during the first quarter of fiscal 2013, we initiated the diagnostics phase of the Transformation Plan in our Engineered Cabs operating segment.

During the nine months ended February 28, 2013, the following actions were taken in connection with the Transformation Plan:

In connection with the wind-down of our former Metal Framing operating segment:

- Approximately \$962,000 of facility exit and other costs were incurred in connection with the closure of the retained facilities.
- The severance accrual was adjusted downward, resulting in a \$264,000 credit to earnings.
- Certain assets of the retained facilities classified as held for sale were disposed of for cash proceeds of \$5,637,000 resulting in a net gain of \$1,886,000.

These items were recognized within the joint venture transactions financial statement caption in our consolidated statement of earnings to correspond with amounts previously recognized in connection with the formation of ClarkDietrich and the subsequent wind-down of our former Metal Framing operating segment.

In connection with the closure of our commercial stairs business, we incurred net charges of approximately \$1,530,000, consisting of \$1,624,000 of facility exit and other costs and a \$94,000 credit to severance expense.

In connection with certain organizational changes impacting our former Global Group operating segment, we accrued approximately \$104,000 of employee severance. For further information regarding these organizational changes, refer to NOTE L Segment Operations.

In connection with the sale of our Pressure Cylinders operations in Czech Republic, we recognized approximately \$177,000 of facility exit and other costs.

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A progression of the liabilities created as part of the Transformation Plan during the nine months ended February 28, 2013, combined with a reconciliation to the restructuring and other expense financial statement caption in our consolidated statement of earnings is summarized as follows:

(in thousands)	Beginning Balance	Expense/ (Income)	Payments	Adjustments	Ending Balance
Early retirement and severance	\$ 4,892	\$ (254)	\$ (1,756)	\$ 297	\$ 3,179
Facility exit and other costs	691	2,763	(1,589)	(460)	1,405
	\$ 5,583	2,509	\$ (3,345)	\$ (163)	\$ 4,584
Net gain on asset disposals		(1,886)			
Less: joint venture transactions		1,188			
Restructuring and other expense		\$ 1,811			

Approximately \$1,790,000 of the total liability is expected to be paid in the fourth quarter of fiscal 2013. The remaining liability, which consists of lease termination costs and certain severance benefits, will be paid through September 2016.

NOTE E Contingent Liabilities

We are defendants in certain legal actions. In the opinion of management, the outcome of these actions, which is not clearly determinable at the present time, would not significantly affect our consolidated financial position or future results of operations. We believe that environmental issues will not have a material effect on our capital expenditures, consolidated financial position or future results of operations.

Pressure Cylinders Voluntary Product Recall

On January 10, 2012, we announced a voluntary recall of our MAP-PRO®, propylene and MAAP® cylinders and related hand torch kits. The recall was precautionary in nature and involved a valve supplied by a third party that may leak when a torch or hose is disconnected from the cylinder.

Due to higher product returns than initially anticipated, we incurred additional expenses of \$2,571,000 related to the recall during the nine months ended February 28, 2013, bringing the total pre-tax charges incurred to \$12,242,000, which represents our best estimate of the total liability. Recoveries, if any, will not be recorded until an agreement is reached with the supplier.

NOTE F Guarantees

We do not have guarantees that we believe are reasonably likely to have a material current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources. However, as of February 28, 2013, we were party to an operating lease for an aircraft in which we have guaranteed a residual value at the termination of the lease. The maximum obligation under the terms of this guarantee was approximately \$14,216,000 at February 28, 2013. We have also guaranteed the repayment of a \$5,000,000 term loan entered into by one of our unconsolidated affiliates, ArtiFlex. Based on current facts and circumstances, we have estimated the likelihood of payment pursuant to these guarantees, and determined that the fair value of our obligation under each guarantee based on those likely outcomes is not material and therefore no amounts have been recognized in our consolidated financial statements.

We also had in place \$11,982,000 of outstanding stand-by letters of credit for third-party beneficiaries as of February 28, 2013. These letters of credit were issued to third-party service providers and had no amounts drawn against them at February 28, 2013. The fair value of these guarantee instruments, based on premiums paid, was not material, and therefore no amounts have been recognized in our consolidated financial statements.

NOTE G Debt and Receivables Securitization

On August 10, 2012, we issued \$150,000,000 aggregate principal amount of unsecured senior notes due August 10, 2024 (the 2024 Notes). The 2024 Notes bear interest at a rate of 4.60%. The net proceeds from this issuance were used to repay a portion of the outstanding borrowings under our multi-year revolving credit facility and amounts outstanding under our revolving trade accounts receivable securitization facility, both of which are described in more detail below.

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We have a \$425,000,000 multi-year revolving credit facility (the Credit Facility) with a group of lenders that matures in May 2017. Borrowings outstanding under the Credit Facility were \$24,280,000 at February 28, 2013. Additionally, as discussed in NOTE F Guarantees, we provided \$11,982,000 in stand-by letters of credit for third-party beneficiaries as of February 28, 2013. While not drawn against, these letters of credit are issued against availability under the Credit Facility, leaving \$388,738,000 available at February 28, 2013.

Current borrowings under this revolving Credit Facility have maturities of less than one year, and given that we intend to repay them within the next year, they have been classified as short-term borrowings in our consolidated balance sheet. However, we can extend the term of amounts borrowed by renewing these borrowings for the term of the Credit Facility. We have the option to borrow at rates equal to an applicable margin over the LIBOR, Prime or Fed Funds rates. The applicable margin is determined by our credit rating. At February 28, 2013, the applicable variable rate, based on LIBOR, was 1.25%.

We also maintain a revolving trade accounts receivable securitization facility (the AR Facility). The AR Facility has been available throughout fiscal 2013 to date, and was available throughout fiscal 2012. During the third quarter of fiscal 2013, we decreased our borrowing capacity under the AR Facility from \$150,000,000 to \$100,000,000 and extended its maturity to January 2015. Pursuant to the terms of the AR Facility, certain of our subsidiaries sell their accounts receivable without recourse, on a revolving basis, to Worthington Receivables Corporation (WRC), a wholly-owned, consolidated, bankruptcy-remote subsidiary. In turn, WRC may sell without recourse, on a revolving basis, up to \$100,000,000 of undivided ownership interests in this pool of accounts receivable to a multi-seller, asset-backed commercial paper conduit (the Conduit). Purchases by the Conduit are financed with the sale of A1/P1 commercial paper. We retain an undivided interest in this pool and are subject to risk of loss based on the collectability of the receivables from this retained interest. Because the amount eligible to be sold excludes receivables more than 90 days past due, receivables offset by an allowance for doubtful accounts due to bankruptcy or other cause, concentrations over certain limits with specific customers and certain reserve amounts, we believe additional risk of loss is minimal. The book value of the retained portion of the pool of accounts receivable approximates fair value. As of February 28, 2013, the pool of eligible accounts receivable exceeded the \$100,000,000 limit, and no undivided ownership interests in this pool of accounts receivable had been sold.

The remaining balance of short-term borrowings at February 28, 2013 consisted of \$6,308,000 outstanding under a \$9,500,000 credit facility maintained by our consolidated affiliate, WNCL. This credit facility matures in November 2013 and bears interest at a variable rate. The applicable variable rate was 2.25% at February 28, 2013.

NOTE H Comprehensive Income

The following table summarizes the tax effects of each component of other comprehensive income for the three months ended February 28, 2013:

	Bef	ore-Tax			Net	t-of-Tax
(in thousands)	A	mount	Tax l	Expense	\mathbf{A}	mount
Foreign currency translation	\$	(1,675)		-	\$	(1,675)
Pension liability adjustment		(43)		15		(28)
Cash flow hedges		724		113		837
Other comprehensive income	\$	(994)	\$	128	\$	(866)

The following table summarizes the tax effects of each component of other comprehensive income for the nine months ended February 28, 2013:

(in thousands)	Before Amo		x Expense	-of-Tax mount
Foreign currency translation	\$ 6	,400	-	\$ 6,400
Pension liability adjustment		(298)	97	(201)
Cash flow hedges	2	,501	(1,008)	1,493
Other comprehensive income	\$ 8	\$,603	(911)	\$ 7,692

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NOTE I Changes in Equity

The following table provides a summary of the changes in total equity, shareholders equity attributable to controlling interest, and equity attributable to noncontrolling interest for the nine months ended February 28, 2013:

Controlling Interest Cumulative Other

Comprehensive

		00111	premensive					
	Additional Paid-in		Income (Loss),	Retained	T	con	Non- trolling	TD 4.1
(in thousands)	Capital	N	et of Tax	Earnings	Total	In	terest	Total
Balance at May 31, 2012	\$ 192,338	\$	(20,387)	\$ 525,223	\$ 697,174	\$	50,263	\$ 747,437
Comprehensive income	-		7,352	102,919	110,271		2,239	112,510
Common shares issued	32,960		-	-	32,960		-	32,960
Stock-based compensation	12,941		-	-	12,941		-	12,941
Dividends paid to noncontrolling interest, net of								
contributions	-		-	-	-		(8,582)	(8,582)
Cash dividends declared	-		-	(36,471)	(36,471)		-	(36,471)
Balance at February 28, 2013	\$ 238,239	\$	(13.035)	\$ 591,671	\$ 816.875	\$	43,920	\$ 860,795

NOTE J Stock-Based Compensation

Non-Qualified Stock Options

During the nine months ended February 28, 2013, we granted non-qualified stock options covering a total of 1,012,250 common shares under our stock-based compensation plans. The weighted average option price of \$20.63 per share was equal to the market price of the underlying common shares at the grant date. The fair value of these stock options, based on the Black-Scholes option-pricing model, calculated at the grant date, was \$7.71 per share. The calculated pre-tax stock-based compensation expense for these stock options, after an estimate for forfeitures, is \$7,014,000, of which \$6,450,000 relates to stock options granted to employees and will be recognized on a straight-line basis over the three-year vesting period and \$564,000 relates to stock options granted to non-employee directors and will be recognized on a straight-line basis over the one-year vesting period. The following assumptions were used to value these stock options:

Dividend yield	2.95%
Expected volatility	52.88%
Risk-free interest rate	0.91%
Expected term (years)	6.0

Expected volatility is based on the historical volatility of our common shares and the risk-free interest rate is based on the United States Treasury strip rate for the expected term of the stock options. The expected term was developed using historical exercise experience.

Restricted Common Shares

During the nine months ended February 28, 2013, we granted 121,400 restricted common shares under our stock-based compensation plans. The fair values of these restricted common shares were equal to the weighted average closing market prices of the underlying common shares on the date of grant, or \$20.77 per share. The calculated pre-tax stock-based compensation expense for these restricted common shares is \$2,299,000, of which \$1,796,000 relates to restricted common shares granted to employees and will be recognized on a straight-line basis over the three-year vesting period and \$503,000 relates to restricted common shares granted to non-employee directors and will be recognized on a straight-line basis over the one-year vesting period.

NOTE K Income Taxes

Income tax expense for the nine months ended February 28, 2013 and February 29, 2012 reflected estimated annual effective income tax rates of 31.8% and 31.9%, respectively. These rates are applicable only to net earnings attributable to controlling interest, as reflected in our consolidated statements of earnings. Net earnings attributable to noncontrolling interest is primarily a result of our

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Spartan consolidated joint venture. The earnings attributable to the noncontrolling interest in Spartan do not generate tax expense to Worthington since the investors in Spartan are taxed directly based on the earnings attributable to them. Management is required to estimate the annual effective income tax rate based upon its forecast of annual pre-tax income for domestic and foreign operations. Our actual effective income tax rate for fiscal 2013 could be materially different from the forecasted rate as of February 28, 2013.

NOTE L Segment Operations

During the first quarter of fiscal 2013, we made certain organizational changes impacting the internal reporting and management structure of our former Global Group operating segment. As a result of these organizational changes, management responsibilities and internal reporting were re-aligned into two new operating segments: Construction Services and Worthington Energy Innovations. These operating segments are reported in the Other category for segment reporting purposes, as they do not meet the applicable aggregation criteria or quantitative thresholds for separate disclosure. Accordingly, these organizational changes did not impact the composition of our reportable business segments.

Additionally, we no longer manage our residual metal framing assets in a manner that constitutes an operating segment. Accordingly, the activity related to the wind-down of our former Metal Framing operating segment has been reported in the Other category. Segment information reported in previous periods has been restated to conform to this new presentation.

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Summarized financial information for our reportable segments is shown in the following table:

	Three Months Ended		Nine Months Ended						
	Febr	ruary 28,		oruary 29,	Feb	ruary 28,	February 29,		
(in thousands)	2	2013		2012		2013		2012	
Net sales									
Steel Processing	\$3	349,569	\$	367,259	\$ 1	,068,854	\$	1,148,894	
Pressure Cylinders	2	205,206		187,737		606,936		533,283	
Engineered Cabs		48,628		40,173		170,927		40,173	
Other		16,124		16,086		61,467		56,944	
Consolidated net sales	\$6	519,527	\$	611,255	\$ 1	,908,184	\$	1,779,294	
Operating income (loss)									
Steel Processing	\$	17,504	\$	15,405	\$	46,837	\$	39,069	
Pressure Cylinders	Ψ.	17,860	Ψ.	10,887	Ψ.	49,965	<u> </u>	23,333	
Engineered Cabs		108		(1,447)		5,367		(1,447)	
Other		(2,066)		(6,770)		(6,523)		(18,848)	
		(2,000)		(0,770)		(0,323)		(10,010)	
Consolidated operating income	•	33,406	\$	18,075	\$	95,646	\$	42,107	
Consolidated operating income	φ	33,400	φ	10,073	Φ	93,040	φ	42,107	
Restructuring and other expense (income)									
Steel Processing	\$	-	\$	-	\$	-	\$	-	
Pressure Cylinders		177		-		183		-	
Engineered Cabs		-		-		-		-	
Other		(31)		956		1,628		4,707	
Consolidated restructuring and other expense	\$	146	\$	956	\$	1,811	\$	4,707	
Impairment of long-lived assets									
Steel Processing	\$	_	\$	_	\$	_	\$	-	
Pressure Cylinders		_		_		1.520		_	
Engineered Cabs		_		_		-		-	
Other		-		_		-		_	
Consolidated impairment of long-lived assets	\$	_	\$	_	\$	1,520	\$	_	
Consolidated impairment of long fived assets	Ψ		Ψ		Ψ	1,520	Ψ		
Joint venture transactions	Φ.		_		4		_		
Steel Processing	\$	-	\$	-	\$	-	\$	-	
Pressure Cylinders		-		-		-		-	
Engineered Cabs		252		1.010		(1.100)		2.025	
Other		253		1,812		(1,188)		3,835	
	Φ.	252	_	1.010	Φ.	(1.100)	_	2.025	
Consolidated joint venture transactions	\$	253	\$	1,812	\$	(1,188)	\$	3,835	

(in thousands)	February 28, 2013	May 31, 2012
Total assets		
Steel Processing	\$ 624,494	\$ 703,336

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Pressure Cylinders	639,286	575,250
Engineered Cabs	202,489	199,594
Other	418,913	399,617
Consolidated total assets	\$ 1,885,182	\$ 1,877,797

NOTE M Acquisitions

Westerman, Inc.

On September 17, 2012, we acquired 100% of the outstanding common shares of Westerman, Inc. (Westerman) for cash consideration of approximately \$62,749,000 and the assumption of approximately \$7,251,000 of debt, which was repaid at closing. Westerman is a leading manufacturer of tanks and pressure vessels for the oil and gas and nuclear markets as well as hoists for marine applications. The acquired net assets became part of our Pressure Cylinders operating segment upon closing.

The assets acquired and liabilities assumed were recognized at their acquisition-date fair values, with goodwill representing the excess of the purchase price over the fair value of the net identifiable assets acquired. In connection with the acquisition of Westerman, we identified and valued the following identifiable intangible assets:

(in thousands)		Useful
		Life
Category	Amount	(Years)
Customer relationships	\$ 12,796	10
Trade name	2,986	3-4
Non-compete agreement	1,050	5
Other	1,486	1-3
Total acquired identifiable intangible assets	\$ 18,318	

The purchase price includes the fair values of other assets that were not identifiable, not separately recognizable under accounting rules (e.g., assembled workforce) or of immaterial value. The purchase price also includes a going-concern element that represents our ability to earn a higher rate of return on this group of assets than would be expected on the separate assets as determined during the valuation process. This additional investment value resulted in goodwill, which is not expected to be deductible for income tax purposes.

The following table summarizes the consideration transferred for Westerman and the fair value assigned to the assets acquired and liabilities assumed at the acquisition date:

(in thousands)		
Cash and cash equivalents	\$	639
Accounts receivable		6,355
Inventories		15,377
Prepaid expenses and other current assets		836
Intangible assets		18,318
Property, plant and equipment		23,503
Total identifiable assets		65,028
Accounts payable		(2,952)
Accrued liabilities		(2,479)
Other current liabilities		(765)
Short-term borrowings		(7,251)
Deferred income taxes	(11,054)
Net identifiable assets		40,527
Goodwill		22,222
Total cash consideration	\$	62,749

Operating results of Westerman have been included in our consolidated statements of earnings from the acquisition date, forward. Pro forma results, including the acquired business since the beginning of fiscal 2012, would not be materially different than reported results.

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NOTE N Derivative Instruments and Hedging Activities

We utilize derivative financial instruments to manage exposure to certain risks related to our ongoing operations. The primary risks managed through the use of derivative instruments include interest rate risk, currency exchange risk and commodity price risk. While certain of our derivative instruments are designated as hedging instruments, we also enter into derivative instruments that are designed to hedge a risk, but are not designated as hedging instruments and therefore do not qualify for hedge accounting. These derivative instruments are adjusted to current fair value through earnings at the end of each period.

Interest Rate Risk Management We are exposed to the impact of interest rate changes. Our objective is to manage the impact of interest rate changes on cash flows and the market value of our borrowings. We utilize a mix of debt maturities along with both fixed-rate and variable-rate debt to manage changes in interest rates. In addition, we enter into interest rate swaps to further manage our exposure to interest rate variations related to our borrowings and to lower our overall borrowing costs.

Currency Exchange Risk Management We conduct business in several major international currencies and are therefore subject to risks associated with changing foreign exchange rates. We enter into various contracts that change in value as foreign exchange rates change to manage this exposure. Such contracts limit exposure to both favorable and unfavorable currency fluctuations. The translation of foreign currencies into United States dollars also subjects us to exposure related to fluctuating exchange rates; however, derivative instruments are not used to manage this risk.

Commodity Price Risk Management We are exposed to changes in the price of certain commodities, including steel, natural gas, zinc and other raw materials, and our utility requirements. Our objective is to reduce earnings and cash flow volatility associated with forecasted purchases and sales of these commodities to allow management to focus its attention on business operations. Accordingly, we enter into derivative instruments to manage the associated price risk.

We are exposed to counterparty credit risk on all of our derivative instruments. Accordingly, we have established and maintain strict counterparty credit guidelines and enter into derivative instruments only with major financial institutions. We do not have significant exposure to any one counterparty and management believes the risk of loss is remote and, in any event, would not be material.

Refer to Note O Fair Value for additional information regarding the accounting treatment for our derivative instruments, as well as how fair value is determined.

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The following table summarizes the fair value of our derivative instruments and the respective financial statement captions in which they were recorded in our consolidated balance sheet at February 28, 2013:

	Asset Derivatives Balance			Liability Derivatives Balance		
	Sheet	Fa		Sheet		air
(in thousands)	Location	Va	lue	Location	Va	lue
Derivatives designated as hedging instruments:	D : 11	Ф		A	ф 1	005
Interest rate contracts	Receivables Other assets	3	-	Accounts payable Other liabilities		,995
	Other assets		-	Other habilities	Э,	,840
			-		7,	,835
Commodity contracts	Receivables		571	Accounts payable		479
			571			479
Totals		\$	571		\$ 8,	,314
Derivatives not designated as hedging instruments:						
Commodity contracts	Receivables	\$	316	Accounts payable	\$	202
			316			202
Foreign exchange contracts	Receivables		179	Accounts payable		-
			179			-
Totals		\$	495		\$	202
Total Derivative Instruments		\$ 1,	,066		\$ 8,	,516

The following table summarizes the fair value of our derivative instruments and the respective financial statement captions in which they were recorded in the consolidated balance sheet at May 31, 2012:

	Asset Derivatives Balance			Liability Derivatives Balance		
(in thousands)	Sheet Location	_	air alue	Sheet Location	Fair Value	
Derivatives designated as hedging instruments:	Location			Bocuron	v uruc	
Interest rate contracts	Receivables	\$	-	Accounts payable	\$ 1,859	
	Other assets		-	Other liabilities	8,825	
			-		10,684	
Commodity contracts	Receivables		-	Accounts payable	249	
			-		249	
Totals		\$	-		\$ 10,933	
Derivatives not designated as hedging instruments:						
Commodity contracts	Receivables	\$	245	Accounts payable	\$ 4,060	
			245		4,060	
Foreign exchange contracts	Receivables		912	Accounts payable	-	
			912		-	
Totals		\$ 1	,157		\$ 4,060	
Total Derivative Instruments		\$ 1	,157		\$ 14,993	

Cash Flow Hedges

We enter into derivative instruments to hedge our exposure to changes in cash flows attributable to interest rate and commodity price fluctuations associated with certain forecasted transactions. These derivative instruments are designated and qualify as cash flow hedges. Accordingly, the effective portion of the gain or loss on the derivative instrument is reported as a component of other comprehensive income (OCI) and reclassified into earnings in the same line item associated with the forecasted transaction and in the same period during which the hedged transaction affects earnings. The ineffective portion of the gain or loss on the derivative instrument is recognized in earnings immediately.

The following table summarizes our cash flow hedges outstanding at February 28, 2013:

	Notional	
(in thousands)	Amount	Maturity Date
Commodity contracts	\$ 35,700	March 2013 - December 2013
Interest rate contracts	\$ 100,000	December 2014

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The following table summarizes the gain (loss) recognized in OCI and the gain (loss) reclassified from accumulated OCI into earnings for derivative instruments designated as cash flow hedges during the three months ended February 28, 2013 and February 29, 2012:

(in thousands)	Income (Loss) Recognized in OCI (Effective Portion)		Location of Income (Loss) Reclassified from Accumulated OCI (Effective Portion)	Income (Loss) Reclassified from Accumulated OCI (Effective Portion)		Location of Income (Loss) (Ineffective Portion) and Excluded from Effectiveness Testing	Income (Loss) (Ineffective Portion) and Excluded from Effectiveness Testing	
For the three months ended			,		ĺ	ē	•	,
February 28, 2013:								
Interest rate contracts	\$	(389)	Interest expense	\$	(1,320)	Interest expense	\$	-
Commodity contracts		313	Cost of goods sold		520	Cost of goods sold		-
Totals	\$	(76)		\$	(800)		\$	-
For the three months ended								
February 29, 2012:								
Interest rate contracts	\$	(571)	Interest expense	\$	(1,042)	Interest expense	\$	-
Commodity contracts		459	Cost of goods sold		258	Cost of goods sold		-
Totals	\$	(112)		\$	(784)		\$	-

The following table summarizes the gain (loss) recognized in OCI and the gain (loss) reclassified from accumulated OCI into earnings for derivative instruments designated as cash flow hedges during the nine months ended February 28, 2013 and February 29, 2012:

(in thousands)	Income (Loss) Recognized in OCI (Effective Portion)		Location of Income (Loss) Reclassified from Accumulated OCI (Effective Portion)	Income (Loss) Reclassified from Accumulated OCI (Effective Portion)		Location of Income (Loss) (Ineffective Portion) and Excluded from Effectiveness Testing	Income (Loss) (Ineffective Portion) and Excluded from Effectiveness Testing	
For the nine months ended						_		
February 28, 2013:								
Interest rate contracts	\$	(878)	Interest expense	\$	(2,968)	Interest expense	\$	-
Commodity contracts		771	Cost of goods sold		360	Cost of goods sold		-
Totals	\$	(107)		\$	(2,608)		\$	-
For the nine months ended February 29, 2012:								
Interest rate contracts	\$	(2,444)	Interest expense	\$	(3,040)	Interest expense	\$	-
Commodity contracts		36	Cost of goods sold		1,993	Cost of goods sold		_
Totals	\$	(2,408)	3	\$	(1,047)	3	\$	-

The estimated net amount of the losses recognized in accumulated OCI at February 28, 2013 expected to be reclassified into net earnings within the succeeding twelve months is \$1,203,000 (net of tax of \$700,000). This amount was computed using the fair value of the cash flow hedges at February 28, 2013, and will change before actual reclassification from OCI to net earnings during the fiscal years ending May 31, 2013 and 2014.

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Economic (Non-designated) Hedges

We enter into foreign currency contracts to manage our foreign exchange exposure related to inter-company and financing transactions that do not meet the requirements for hedge accounting treatment. We also enter into certain commodity contracts that do not qualify for hedge accounting treatment. Accordingly, these derivative instruments are adjusted to current market value at the end of each period through earnings.

The following table summarizes our economic (non-designated) derivative instruments outstanding at February 28, 2013:

	Notional	
(in thousands)	Amount	Maturity Date(s)
Commodity contracts	\$ 13,490	March 2013 - November 2014
Foreign currency contracts	\$ 50.810	May 2013

The following table summarizes the gain (loss) recognized in earnings for economic (non-designated) derivative financial instruments during the three months ended February 28, 2013 and February 29, 2012:

	Location of Income (Loss)			Income (Loss) Recognized in Earnings for the Three Months Ended			
(in thousands)	Recognized in Earnings	February 28, 2013	February 29, 2012				
Commodity contracts	Cost of goods sold	\$ 3,611	\$	(2,552)			
Foreign exchange contracts	Miscellaneous expense	1,142		653			
Total		\$ 4,753	\$	(1,899)			

The following table summarizes the gain (loss) recognized in earnings for economic (non-designated) derivative financial instruments during the nine months ended February 28, 2013 and February 29, 2012:

		Income (Loss) Recognized			
		in Earnings for the Nine Months Ended			
	Location of Income (Loss)		February 29, 2012		
	Recognized in	February 28,			
(in thousands)	Earnings	2013			
Commodity contracts	Cost of goods sold	\$ 7,844	\$	(3,655)	
Foreign exchange contracts	Miscellaneous expense	1,363		4,421	
	-				
Total		\$ 9,207	\$	766	

The gain (loss) on the foreign currency derivatives significantly offsets the gain (loss) on the hedged item.

NOTE O Fair Value

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is an exit price concept that assumes an orderly transaction between willing market participants and is required to be based on assumptions that market participants would use in pricing an asset or a liability. Current accounting guidance establishes a three-tier fair value hierarchy as a basis for considering such assumptions and for classifying the inputs used in the valuation methodologies. This hierarchy requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs. The three levels of inputs used to measure fair values are as follows:

Level 1	Observable prices in active markets for identical assets and liabilities.	
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- Level 2 Observable inputs other than quoted prices in active markets for identical assets and liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets and liabilities.

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At February 28, 2013, our financial assets and liabilities measured at fair value on a recurring basis were as follows:

(in thousands)	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Totals
<u>Assets</u>				
Derivative contracts	\$ -	\$ 1,066	\$ -	\$ 1,066
Total assets	\$ -	\$ 1,066	\$ -	\$ 1,066
<u>Liabilities</u>		,	·	. ,
Derivative contracts	\$ -	\$ 8,516	\$ -	\$ 8,516
Total liabilities	\$ -	\$ 8,516	\$ -	\$ 8,516

At May 31, 2012, our financial assets and liabilities measured at fair value on a recurring basis were as follows:

	(in thousands)	i	oted Pric in Active Markets (Level 1)		Obs In	nificant Other servable nputs evel 2)	Signif Unobse Inp (Lev	rvable uts	Totals
<u>Assets</u>									
Derivative contracts		\$		-	\$	1,157	\$	-	\$ 1,157
Total assets		\$		-	\$	1,157	\$	-	\$ 1,157
Liabilities									
Derivative contracts		\$		-	\$	14,993	\$	-	\$ 14,993
Total liabilities		\$		_	\$	14,993	\$	_	\$ 14.993
1 otal madiffiles		Ψ			Ψ	17,773	Ψ	-	Ψ 1-4,223

The fair value of our derivative contracts is based on the present value of the expected future cash flows considering the risks involved, including non-performance risk, and using discount rates appropriate for the respective maturities. Market observable, Level 2 inputs are used to determine the present value of the expected future cash flows. Refer to NOTE N Derivative Instruments and Hedging Activities for additional information regarding our use of derivative instruments.

The fair value of non-derivative financial instruments included in the carrying amounts of cash and cash equivalents, receivables, income taxes receivable, other assets, deferred income taxes, accounts payable, short-term borrowings, accrued compensation, contributions to employee benefit plans and related taxes, other accrued expenses, income taxes payable and other liabilities approximate carrying value due to their short-term nature. The fair value of long-term debt, including current maturities, based upon models utilizing market observable inputs and credit risk, was \$429,528,000 and \$274,754,000 at February 28, 2013 and May 31, 2012, respectively. The carrying amount of long-term debt, including current maturities, was \$407,634,000 and \$258,791,000 at February 28, 2013 and May 31, 2012, respectively.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Selected statements contained in this Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations constitute forward-looking statements as that term is used in the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are based, in whole or in part, on management s beliefs, estimates, assumptions and currently available information. For a more detailed discussion of what constitutes a forward-looking statement and of some of the factors that could cause actual results to differ materially from such forward-looking statements, please refer to the Safe Harbor Statement in the beginning of this Quarterly Report on Form 10-Q, Part I Item 1A. Risk Factors of our Annual Report on Form 10-K for the fiscal year ended May 31, 2012 and Part II Item 1A. Risk Factors of this Quarterly Report on Form 10-Q.

Introduction

The following discussion and analysis of market and industry trends, business developments, and the results of operations and financial position of Worthington Industries, Inc., together with its subsidiaries (collectively, we, our, Worthington, or our Company), should be read conjunction with our consolidated financial statements and notes thereto included in Item 1. Financial Statements of this Quarterly Report on Form 10-Q. Our Annual Report on Form 10-K for the fiscal year ended May 31, 2012 includes additional information about us, our operations and our financial position and should be read in conjunction with this Quarterly Report on Form 10-Q.

We are primarily a diversified metals manufacturing company, focused on value-added steel processing and the manufacture of pressure cylinders and custom-engineered cabs. As of February 28, 2013, excluding our joint ventures, we operated 35 manufacturing facilities worldwide, principally in three reportable business segments: Steel Processing, Pressure Cylinders and Engineered Cabs. Our remaining operating segments, which do not meet the applicable aggregation criteria or quantitative thresholds for separate disclosure, are combined and reported in the Other category. These include the Steel Packaging, Construction Services and Worthington Energy Innovations operating segments.

During the first quarter of fiscal 2013, we made certain organizational changes impacting the internal reporting and management structure of our former Global Group operating segment. As a result of these organizational changes, management responsibilities and internal reporting were re-aligned into two new operating segments: Construction Services and Worthington Energy Innovations. These organizational changes did not impact the composition of our reportable business segments.

Additionally, we no longer manage our residual metal framing assets in a manner that constitutes an operating segment. Accordingly, the activity related to the wind down of our former Metal Framing operating segment, consisting primarily of the sale of assets, has been reported in the Other category. Segment information reported in previous periods has been restated to conform to the new presentation.

We also held equity positions in 12 joint ventures, which operated 47 manufacturing facilities worldwide, as of February 28, 2013.

Overview

The Company s performance during the third quarter of fiscal 2013 was strong, aided by strong earnings growth in Pressure Cylinders, improved margins in Steel Processing and higher earnings from our joint ventures.

Volume trends were mixed in the third quarter. Pressure Cylinders volumes were essentially flat; however, a more favorable product mix due to a shift to higher price but lower volume tanks led to a 9% increase in net sales. Steel Processing volumes were down 11%, but direct volumes, which carry a higher margin, were up approximately 6%, after excluding volumes from the MISA Metals facilities which were wound down or sold during the past year.

Engineered Cabs continues to experience soft demand due to production declines at its top customer. We are responding to the current environment and are implementing a plan to adjust costs accordingly without sacrificing production capacity.

Equity in net income of unconsolidated affiliates (equity income) during the third quarter was up 7% over prior year. With the exception of our joint venture in China, WMSFMCo, all of our joint ventures operated at a profit during the quarter, led by WAVE, ClarkDietrich, and TWB, which contributed \$17.1 million, \$3.1 million and \$2.6 million of equity income, respectively. Additionally, we received \$20.9 million in dividends from our unconsolidated affiliates during the quarter.

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The Company continues its strategy of optimizing existing operations and pursuing growth opportunities that add to our current businesses. We initiated the diagnostics phase of the Transformation Plan within our Pressure Cylinders operating segment in the first quarter of fiscal 2012, and these efforts are progressing through each facility. Additionally, during the first quarter of fiscal 2013, we initiated the diagnostics phase in our Engineered Cabs operating segment. This segment contributed \$48.6 million and \$170.9 million, respectively, in net sales during the three and nine months ended February 28, 2013. For additional information regarding the Transformation Plan, refer to Item 1. Financial Statements Notes to Consolidated Financial Statements NOTE D Restructuring and Other Expense of this Quarterly Report on Form 10-Q.

Market & Industry Overview

We sell our products and services to a diverse customer base and a broad range of end markets. The breakdown of our net sales by end market for the third quarter of fiscal 2013 and of fiscal 2012 is illustrated in the following chart:

The automotive industry is one of the largest consumers of flat-rolled steel, and thus the largest end market for our Steel Processing operating segment. Approximately 54% of the net sales of our Steel Processing operating segment is to the automotive market. North American vehicle production, primarily by Chrysler, Ford and General Motors (the Detroit Three automakers), has a considerable impact on the activity within this operating segment. The majority of the net sales of five of our unconsolidated joint ventures are also to the automotive end market.

Approximately 10% of the net sales of our Steel Processing operating segment, 43% of the net sales of our Engineered Cabs operating segment and substantially all of the net sales of our Construction Services operating segment are to the construction market. While the market price of steel significantly impacts these businesses, there are other key indicators that are meaningful in analyzing construction market demand, including U.S. gross domestic product (GDP), the Dodge Index of construction contracts, and trends in the relative price of framing lumber and steel. The construction market is also the predominant end market for three of our unconsolidated joint ventures, WAVE, ClarkDietrich and WMSFMCo.

Substantially all of the net sales of our Pressure Cylinders operating segment, and approximately 36% and 57% of the net sales of our Steel Processing and Engineered Cabs operating segments, respectively, are to other markets such as leisure and recreation, industrial gas, HVAC, lawn and garden, agriculture, mining and appliance. Given the many different products that make up these net sales and the wide variety of end markets, it is very difficult to detail the key market indicators that drive this portion of our business. However, we believe that the trend in U.S. GDP growth is a good economic indicator for analyzing these operating segments.

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We use the following information to monitor our costs and demand in our major end markets:

	Three Months Ended			Nine Mont		
	Feb. 28, 2013	Feb. 29, 2012	Inc / (Dec)	Feb. 28, 2013	Feb. 29, 2012	Inc / (Dec)
U.S. GDP (% growth year-over-year) 1	1.6%	0.1%	1.5%	1.5%	0.3%	1.2%
Hot-Rolled Steel (\$ per ton) ²	\$ 629	\$ 718	\$ (89)	\$ 623	\$ 696	\$ (73)
Detroit Three Auto Build (000 s vehicles) ³	1,971	1,944	27	6,228	5,883	345
No. America Auto Build (000 s vehicles) ³	3,587	3,528	59	11,425	10,255	1,170
Zinc (\$ per pound) ⁴	\$ 1.00	\$ 0.90	\$ 0.10	\$ 0.91	\$ 0.94	\$ (0.03)
Natural Gas (\$ per mcf) ⁵	\$ 3.99	\$ 2.84	\$ 1.15	\$ 3.33	\$ 3.60	\$ (0.27)
On-Highway Diesel Fuel Prices (\$ per gallon) 6	\$ 3.97	\$ 3.92	\$ 0.05	\$ 3.95	\$ 3.90	\$ 0.05

The market price of hot-rolled steel is one of the most significant factors impacting our selling prices and operating results. When steel prices fall, we typically have higher-priced material flowing through cost of goods sold, while selling prices compress to what the market will bear, negatively impacting our results. On the other hand, in a rising price environment, our results are generally favorably impacted, as lower-priced material purchased in previous periods flows through cost of goods sold, while our selling prices increase to cover current replacement costs.

The following table presents the average quarterly market price per ton of hot-rolled steel during fiscal 2013, fiscal 2012, and fiscal 2011:

		F	Fiscal Year			Increase / (Decrease)			
	(Dollars per ton 1)	2013	2012	2011	2013 vs	. 2012	2012 vs.	2011	
1st Quarter		\$ 616	\$ 709	\$611	\$ (93)	-13.1%	\$ 98	16.0%	
2nd Quarter		\$ 622	\$ 660	\$ 557	\$ (38)	-5.8%	\$ 103	18.5%	
3rd Quarter		\$ 629	\$718	\$ 699	\$ (89)	-12.4%	\$ 19	2.7%	
4th Quarter		N/A	\$ 684	\$ 851	N/A	N/A	\$ (167)	-19.6%	
Annual Avg.		N/A	\$ 693	\$ 680	N/A	N/A	\$ 13	1.9%	

¹ 2012 figures based on revised actuals ² CRU Index; period average ³ IHS Autobase ⁴ LME Zinc; period average ⁵ NYMEX Henry Hub Natural Gas; period average ⁶ Energy Information Administration; period average

U.S. GDP growth rate trends are generally indicative of the strength in demand for our products. A year-over-year increase in U.S. GDP growth rates is indicative of an improving economy, which generally increases demand for our products. Conversely, decreasing U.S. GDP growth rates generally have the opposite effect. Changes in U.S. GDP growth rates can also signal changes in conversion costs related to production and in selling, general and administrative (SG&A) expense.

¹ CRU Hot-Rolled Index Average

No single customer contributed more than 10% of our consolidated net sales during the three and nine months ended February 28, 2013. While our automotive business is largely driven by the production schedules of the Detroit Three automakers, our customer base is much broader and includes other domestic manufacturers and many of their suppliers. During the third quarter of fiscal 2013, vehicle production for the Detroit Three automakers was up slightly over the comparable period in the prior year. North American vehicle production during the third quarter of fiscal 2013 also increased slightly over the comparable period in the prior year.

Certain other commodities, such as zinc, natural gas and diesel fuel, represent a significant portion of our cost of goods sold, both directly through our plant operations and indirectly through transportation and freight expense.

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Results of Operations

Third Quarter Fiscal 2013 Compared to Fiscal 2012

Consolidated Operations

The following table presents consolidated operating results for the periods indicated:

	Three Months Ended,					
	Feb. 28,	% of Feb. 29, % of		% of	Increase/	
(Dollars in millions)	2013	Net sales	2012	Net sales	(Decrease))
Net sales	\$ 619.5	100.0%	\$ 611.2	100.0%	\$ 8.3	
Cost of goods sold	522.5	84.3%	527.9	86.4%	(5.4))
Gross margin	97.0	15.7%	83.3	13.6%	13.7	
Selling, general and administrative expense	63.2	10.2%	62.4	10.2%	0.8	
Restructuring and other expense	0.1	0.0%	1.0	0.2%	(0.9))
Joint venture transactions	0.3	0.0%	1.8	0.3%	(1.5))
Operating income	33.4	5.4%	18.1	3.0%	15.3	
Miscellaneous income	0.6	0.1%	0.7	0.1%	(0.1))
Interest expense	(6.2)	-1.0%	(5.1)	-0.8%	1.1	
Equity in net income of unconsolidated affiliates	25.7	4.1%	24.0	3.9%	1.7	
Income tax expense	(16.2)	-2.6%	(9.3)	-1.5%	6.9	
Net earnings	37.3	6.0%	28.4	4.6%	8.9	1
Net earnings attributable to noncontrolling interest	(0.2)	0.0%	(2.5)	-0.4%	(2.3))
Net earnings attributable to controlling interest	\$ 37.1	6.0%	\$ 25.9	4.2%	\$ 11.2	

Net earnings attributable to controlling interest for the three months ended February 28, 2013 increased \$11.2 million over the comparable period in the prior year. Net sales and operating highlights were as follows:

Net sales increased \$8.3 million from the comparable period in the prior year. A more favorable product mix combined with the acquisition of Westerman led to a \$45.2 million increase in net sales. This increase was partially offset by lower average selling prices, primarily in Steel Processing, which were affected by the declining market price of steel.

Gross margin increased \$13.7 million from the comparable period in the prior year due to the aforementioned increase in volumes and a more favorable product mix in Pressure Cylinders.

SG&A expense increased \$0.8 million from the comparable period in the prior year, as the impact of acquisitions was partially offset by a decrease in legal expenses due to a one-time accrual of \$2.4 million recorded in the prior year quarter.

In connection with the wind down of our former Metal Framing operating segment, we recognized \$0.3 million of expense within the joint venture transactions financial statement caption in our consolidated statement of earnings, consisting primarily of facility exit and other costs, which were partially offset by \$0.2 million of net gains on asset disposals. For additional information, refer to Item

1. Financial Statements Notes to Consolidated Financial Statements NOTE A Basis of Presentation and NOTE D Restructuring

and Other Expense of this Quarterly Report on Form 10-Q.

Interest expense of \$6.2 million was \$1.1 million higher than the comparable period in the prior year, as the impact of higher average interest rates due to a higher mix of long-term versus short-term debt was partially offset by the impact of lower average debt levels. For additional information, refer to Item 1. Financial Statements Notes to Consolidated Financial Statements NOTE G Debt and Receivables Securitization of this Quarterly Report on Form 10-Q.

Equity income increased \$1.7 million from the comparable period in the prior year. The majority of our equity income is generated by WAVE, where our portion of net earnings increased \$1.0 million, or 7%, to \$17.1 million. Additionally, our portion of net earnings of Serviacero increased \$1.1 million in the current quarter. For additional financial information regarding our unconsolidated affiliates, refer to Item 1. Financial Statements Notes to Consolidated Financial Statements NOTE B Investments in Unconsolidated Affiliates of this Quarterly Report on Form 10-Q.

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Income tax expense increased \$6.9 million from the comparable period in the prior year, primarily due to higher earnings and the impact of discrete tax adjustments. Discrete tax adjustments associated with differences between final tax return amounts and original tax provision estimates, the extension of certain federal tax laws, changes in state tax laws, and the resolution of state tax audits reduced tax expense by approximately \$0.7 million in the current quarter versus a reduction in tax expense of \$2.7 million in the prior year quarter. The current quarter expense of \$16.2 million was calculated using an estimated annual effective rate of 31.8% versus 31.9% in the prior year quarter. See Item 1. Financial Statements Notes to Consolidated Financial Statements NOTE K Income Taxes of this Quarterly Report on Form 10-Q for more information on our tax rates.

Segment Operations

Steel Processing

The following table presents a summary of operating results for our Steel Processing operating segment for the periods indicated:

		nded,				
	Feb. 28,	% of	Feb. 29,	% of	Inc	crease/
(Dollars in millions)	2013	Net sales	2012	Net sales	(De	crease)
Net sales	\$ 349.6	100.0%	\$ 367.3	100.0%	\$	(17.7)
Cost of goods sold	306.1	87.6%	323.5	88.1%		(17.4)
Gross margin	43.5	12.4%	43.8	11.9%		(0.3)
Selling, general and administrative expense	26.0	7.4%	28.4	7.7%		(2.4)
Operating income	\$ 17.5	5.0%	\$ 15.4	4.2%	\$	2.1
Material cost	\$ 249.7		\$ 265.2		\$	(15.5)
Tons shipped (in thousands)	636		716			(80)

Net sales and operating highlights were as follows:

Net sales decreased \$17.7 million from the comparable period in the prior year. Lower base material prices in the current quarter led to decreased pricing for our products, negatively impacting net sales by \$21.4 million. Overall volumes were down 11% over the comparable period of fiscal 2012; however, the impact of lower volumes was more than offset by a higher mix of direct versus toll tons, the combined impact of which was a \$3.7 million increase in net sales. The mix of direct versus toll tons was 58% to 42%, compared to an even split in the comparable quarter of prior year. The sales price per ton for direct processing is significantly higher than for toll processing as the direct processing sales price reflects processing fees plus the price of base material. Toll processing represents processing fees of customer-owned material. Excluding volumes from the MISA Metals facilities, which were wound down or sold during the past year, direct volumes were up approximately 6%. The change in mix of direct versus toll tons was driven primarily by our Spartan joint venture. As expected, volumes at Spartan were down as a result of our partner moving business to their in-house galvanizing facility. However, volumes have stabilized at the lower level and the business remains solidly profitable.

Operating income increased \$2.1 million from the comparable period in the prior year primarily due to lower SG&A expense as a result of lower corporate allocated expenses and lower bonus accruals.

Pressure Cylinders

The following table presents a summary of operating results for our Pressure Cylinders operating segment for the periods indicated:

	Three Months Ended,						
	Feb. 28,	% of	Feb. 29,	% of	Increase/		
(Dollars in millions)	2013	Net sales	2012	Net sales	(Decrease)		
Net sales	\$ 205.2	100.0%	\$ 187.7	100.0%	\$ 17.5		
Cost of goods sold	159.8	77.9%	153.2	81.6%	6.6		
-							
Gross margin	45.4	22.1%	34.5	18.4%	10.9		
Selling, general and administrative expense	27.4	13.4%	23.6	12.6%	3.8		
Restructuring and other expense	0.1	0.0%	-	0.0%	0.1		
Operating income	\$ 17.9	8.7%	\$ 10.9	5.8%	\$ 7.0		
Material cost	\$ 95.6		\$ 92.6		\$ 3.0		
Units shipped (in thousands)	17,861		17,927		(66)		

Net sales and operating highlights were as follows:

Net sales increased \$17.5 million from the comparable period in the prior year, driven almost entirely by the acquisition of Westerman in the second quarter of fiscal 2013.

Operating income was up \$7.0 million over the prior year quarter. The increase was driven by an improvement in existing operations, particularly retail and industrial gas, and the impact of the Westerman acquisition.

Engineered Cabs

The following table presents a summary of operating results for our Engineered Cabs operating segment for the periods indicated:

	Three Months Ended,					
	Feb. 28,	% of	Feb. 29,	% of	Inc	rease/
(Dollars in millions)	2013	Net sales	2012	Net sales	(Dec	rease)
Net sales	\$ 48.6	100.0%	\$ 40.2	100.0%	\$	8.4
Cost of goods sold	42.5	87.4%	37.3	92.8%		5.2
Gross margin	6.1	12.6%	2.9	7.2%		3.2
Selling, general and administrative expense	6.0	12.3%	4.3	10.7%		1.7
Operating income (loss)	\$ 0.1	0.2%	\$ (1.4)	-3.5%	\$	1.5
Material cost et sales and operating highlights were as follows:	\$ 23.8		\$ 22.1		\$	1.7

Net sales increased \$8.4 million from the prior year. This business was acquired on December 29, 2011 and therefore only two months of results were included in the comparable period in the prior year.

Operating income was \$0.1 million. As expected, lower volumes resulting from production delays and lower demand from the business s top customer had a negative impact in the current quarter. In response to the current environment we are implementing a plan to reduce costs accordingly without sacrificing production capacity. Operating income in the prior year quarter was negatively impacted by \$4.2 million of one-time expenses associated with the write-up of inventory to fair value in connection with the application of purchase accounting and various acquisition-related costs.

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Other

The Other category includes our Steel Packaging, Construction Services and Worthington Energy Innovations operating segments, as they do not meet the quantitative thresholds for separate disclosure. Certain income and expense items not allocated to our operating segments are also included in the Other category as is the activity related to the wind down of our former Metal Framing operating segment. The following table presents a summary of operating results for the Other category for the periods indicated:

	Three Months Ended,					
	Feb. 28,	% of	Feb. 29,	% of	Increase/	
(Dollars in millions)	2013	Net sales	2012	Net sales	(Decrease)	
Net sales	\$ 16.1	100.0%	\$ 16.1	100.0%	\$ -	
Cost of goods sold	14.2	88.2%	13.9	86.3%	0.3	
Gross margin	1.9	11.8%	2.2	13.7%	(0.3)	
Selling, general and administrative expense	3.8	23.6%	6.2	38.5%	(2.4)	
Restructuring and other expense	-	0.0%	1.0	6.2%	(1.0)	
Joint venture transactions	0.2	1.2%	1.8	11.2%	(1.6)	
Operating loss	\$ (2.1)	-13.0%	\$ (6.8)	-42.2%	\$ 4.7	

Net sales and operating highlights were as follows:

Net sales of \$16.1 million were flat from the comparable period in the prior year, as a slight improvement in volumes was offset by lower base material prices.

Operating loss decreased \$4.7 million from the comparable period in the prior year, driven primarily by lower SG&A expense and the combined impact of restructuring charges and joint venture transactions. The prior year quarter included a legal accrual of \$2.4 million, restructuring charges of \$1.0 million related to the diagnostics phase of the Transformation Plan and \$1.8 million of charges related to the wind down of the Metal Framing operations. Current quarter joint venture transactions related to the wind down of our former Metal Framing business and consisted primarily of facility exit costs, which were partially offset by \$0.2 million of net gains on asset disposals.

Nine Months Year-to-Date Fiscal 2013 Compared to Fiscal 2012

Consolidated Operations

The following table presents consolidated operating results for the periods indicated:

	Nine Months Ended,						
	Feb. 28,	% of	Feb. 29,	% of	Increase/		
(Dollars in millions)	2013	Net sales	2012	Net sales	(Decrease)		
Net sales	\$ 1,908.2	100.0%	\$ 1,779.3	100.0%	\$ 128.9		
Cost of goods sold	1,622.7	85.0%	1,567.9	88.1%	54.8		
Gross margin	285.5	15.0%	211.4	11.9%	74.1		
Selling, general and administrative expense	187.7	9.8%	160.8	9.0%	26.9		
Impairment of long-lived assets	1.5	0.1%	-	-	1.5		
Restructuring and other expense	1.8	0.1%	4.7	0.3%	(2.9)		
Joint venture transactions	(1.2)	-0.1%	3.8	0.2%	(5.0)		
Operating income	95.7	5.0%	42.1	2.4%	53.6		
Miscellaneous income	1.0	0.1%	1.4	0.1%	(0.4)		
Interest expense	(17.8)	-0.9%	(14.5)	-0.8%	3.3		