

MERCER INTERNATIONAL INC.  
Form S-4/A  
March 19, 2012  
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As filed with the Securities and Exchange Commission on March 19, 2012

Registration No. 333-179809

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**AMENDMENT NO. 1**  
**To**  
**FORM S-4**  
**REGISTRATION STATEMENT**  
*UNDER*  
*THE SECURITIES ACT OF 1933*

**MERCER INTERNATIONAL INC.**

(Exact name of registrant as specified in its charter)

**Washington**  
(State or other jurisdiction of  
incorporation or organization)

**2611**  
(Primary Standard Industrial  
Classification Code Number)  
**Suite 1120, 700 West Pender Street**

**47-0956945**  
(I.R.S. Employer  
Identification No.)

**Vancouver, British Columbia**

**Canada, V6C 1G8**

**(604) 684-1099**

(Address, Including Zip Code, and Telephone Number, Including Area Code, of Registrant's Principal Executive Offices)

**David M. Gandossi**

**Suite 1120**

**700 West Pender Street**

**Vancouver, British Columbia, Canada V6C 1G8**

**(604) 684-1099**

(Name, Address, Including Zip Code, and Telephone Number, Including Area Code, of Agent for Service)

*Copies to:*

**H.S. Sangra, Esq.**

**Sangra Moller LLP**

**1000 Cathedral Place, 925 West Georgia Street**

**Vancouver, B.C. V6C 3L2**

**(604) 662-8808**

**David R. Wilson, Esq.**

**Davis Wright Tremaine LLP**

**Suite 2200, 1201 Third Avenue**

**Seattle, WA 98101-3045**

**(206) 757-8274**

**Approximate date of commencement of proposed sale to the public:** February 29, 2012.

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If the securities being registered on this Form are to be offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box.

If this form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer <input type="checkbox"/>	Accelerated filer <input checked="" type="checkbox"/>
Non-accelerated filer <input type="checkbox"/> (Do not check if a smaller reporting company)	Smaller reporting company <input type="checkbox"/>

**The Registrant hereby further amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the Registration Statement shall become effective on such date as the Securities and Exchange Commission, acting pursuant to said Section 8(a), may determine.**

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**Mercer International Inc. and MERC Acquisition Inc. may not complete the Offer and issue these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and Mercer International Inc. and MERC Acquisition Inc. are not soliciting an offer to buy these securities in any state or jurisdiction in which such offer or sale is not permitted.**

*This document is important and requires your immediate attention. If you have any questions as to how to deal with the transactions described in this document, you are encouraged to consult your investment dealer, stockbroker, bank manager, accountant, lawyer or other professional advisor. The Offer has not been approved or disapproved by any securities regulatory authority in Canada or the United States and no securities regulatory authority has expressed an opinion about, or passed upon the fairness or merits of the Offer contained in this document, the securities offered pursuant to the Offer or the adequacy of the information contained in this document. Any representation to the contrary is unlawful.*

March 19, 2012

**NOTICE OF VARIATION**

**by**

**MERCER INTERNATIONAL INC.**

**and**

**MERC ACQUISITION INC.,**

**a wholly-owned subsidiary of MERCER INTERNATIONAL INC.**

**OFFER TO PURCHASE**

**all of the outstanding common shares of**

**FIBREK INC.**

**for consideration per common share of Fibrek Inc. payable, at the election of each holder, in**

**one of the following forms:**

**C\$1.30 in cash (subject to proration as described below)**

**OR**

**C\$0.54 in cash plus 0.0903 of a share of common stock of MERCER INTERNATIONAL INC.**

**OR**

**0.1540 of a share of common stock of MERCER INTERNATIONAL INC. (subject to proration as described below)**

Mercer International Inc., a Washington corporation ( **Mercer** ), and MERC Acquisition Inc., a Canadian corporation, and a wholly-owned subsidiary of Mercer ( **Mercer Acquisition** and, together with Mercer, the **Offerors** ), hereby give notice that we are amending our Offer to

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Purchase and Circular dated February 29, 2012 (the **Offer to Purchase and Circular** ) pursuant to which we are offering to purchase (the **Offer** ) all of the issued and outstanding common shares of Fibrek Inc. ( **Fibrek** ) including any Fibrek common shares that may become issued and outstanding after the date of the Offer but before the Expiry Time (as defined below) upon the exercise of options issued under Fibrek's share option plan (the **Fibrek SOP** ) implemented on May 19, 2010 (the **Fibrek Shares** ) for the purpose of and as described in this Notice of Variation.

The Offer, as hereby amended, will remain open for acceptance until 5:00 p.m., Eastern Time, on April 6, 2012, unless extended or withdrawn by us (the **Expiry Time** ).

This Notice of Variation supplements and should be read in conjunction with the Offer to Purchase and Circular. *Capitalized terms used herein and not otherwise defined shall have the meanings set forth in the Offer to Purchase and Circular unless the context otherwise requires, and we , us and our refer to the Offerors or to Mercer with its subsidiaries and controlled affiliates, either individually or collectively, as the context may require.*

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FibreK shareholders who have validly deposited and not withdrawn their Fibrek Shares do not need to take any further action to accept the Offer. Fibrek shareholders desiring to deposit all or any portion of their Fibrek Shares under the Offer should either: (i) complete and sign the Letter of Transmittal (printed on **BLUE** paper) previously provided to Fibrek shareholders in accordance with the instructions in the Letter of Transmittal and mail or deliver it, together with the certificate(s) evidencing deposited Fibrek Shares, and any other required documents, to Computershare Investor Services Inc. (the **Depository**) at its office specified in the Letter of Transmittal; (ii) deposit such Fibrek Shares pursuant to the procedures for book-entry transfer set forth in Section 3 of the Offer to Purchase, **Manner of Acceptance**; or (iii) request such Fibrek shareholder's broker, dealer, commercial bank, trust company or other nominee to effect the transaction for such Fibrek shareholder. **Any Fibrek shareholder whose Fibrek Shares are registered in the name of a broker, investment dealer, bank, trust company or other nominee must contact the Depository or its broker, investment dealer, bank, trust company or other nominee if such Fibrek shareholder desires to deposit such Fibrek Shares in the Offer.**

If a Fibrek shareholder desires to deposit Fibrek Shares pursuant to the Offer and: (i) the certificates evidencing such Fibrek Shares are not immediately available; (ii) such shareholder cannot deliver the certificates and all other required documents to the Depository before the Expiry Time; or (iii) such shareholder cannot comply with the procedures for book-entry transfer on a timely basis, such Fibrek Shares may nevertheless be validly deposited under the Offer in compliance with the procedures for guaranteed delivery using the accompanying Notice of Guaranteed Delivery (printed on **YELLOW** paper). See Section 3 of the Offer to Purchase, **Manner of Acceptance**.

Shares of Mercer common stock (**Mercer Shares**) are traded on the NASDAQ Global Market (**NASDAQ**) under the symbol **MERC** and the Toronto Stock Exchange (**TSX**) under the symbol **MRI.U**. Fibrek Shares are traded on TSX under the symbol **FBK**.

**The securities offered in the Offer involve certain risks. For a discussion of risk factors you should consider in evaluating the Offer, see the Section entitled **Risk Factors** beginning on page 22 of the Offer to Purchase and Circular.**

**NONE OF THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION (THE SEC), ANY STATE SECURITIES COMMISSION, ANY CANADIAN SECURITIES REGULATORY AUTHORITY OR ANY OTHER REGULATORY AUTHORITY HAS APPROVED OR DISAPPROVED OF THESE SECURITIES OR PASSED UPON THE ADEQUACY OR ACCURACY OF THE OFFER TO PURCHASE AND CIRCULAR. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.**

Questions or requests for assistance may be directed to The Laurel Hill Advisory Group Company (the **Information Agent**) at its address and telephone number set forth on the back cover of this Notice of Variation. Requests for additional copies of this document, the Offer to Purchase and Circular, the Letter of Transmittal and the Notice of Guaranteed Delivery may be directed to the Information Agent, and copies will be furnished promptly at our expense. Fibrek shareholders may also contact their brokers, investment dealers, banks, trust companies or other nominees for assistance concerning the Offer.

**We have not authorized anyone to provide any information or make any representation in connection with the Offer that is different from, or in addition to, the information and representations contained in this document, in the Offer to Purchase and Circular or in any materials regarding the Offer accompanying this document or the Offer to Purchase and Circular or incorporated by reference therein. Fibrek shareholders should not rely on any information or any representations regarding the Offer not contained in this document, the Offer to Purchase and Circular or in the documents regarding the Offer accompanying this document or the Offer to Purchase and Circular or incorporated by reference therein.**

**While the Offer is being made to all holders of Fibrek Shares, this document does not constitute an offer or a solicitation in any jurisdiction in which such offer or solicitation is unlawful. The Offer is not being made in, nor will deposits be accepted in, any jurisdiction in which the making or acceptance thereof would not be in compliance with the laws of such jurisdiction. However, we may, in our sole discretion, take such action as we may deem necessary to make the Offer in any such jurisdiction.**

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**NOTICE TO SHAREHOLDERS IN CANADA**

We present our financial statements in Euros and prepare our financial statements in accordance with U.S. generally accepted accounting principles ( U.S. GAAP ). Financial information in the Offer to Purchase and the Circular has been prepared in accordance with U.S. GAAP, and therefore may not be comparable to financial data prepared by many Canadian companies.

FibreK shareholders in Canada should be aware that the disposition of Fibrek Shares and the acquisition of Mercer Shares by them as described herein or in the Offer to Purchase and Circular may have tax consequences both in Canada and the U.S. Such consequences may not be fully described herein or in the Offer to Purchase and Circular and such shareholders are encouraged to consult their tax advisors. See Section 17 of the Circular, **Material Canadian Federal Income Tax Considerations** and Section 18 of the Circular, **Material U.S. Federal Income Tax Considerations** .

Certain of the directors and officers of Mercer and certain of the experts named herein or in the Offer to Purchase and Circular may reside outside of Canada. Substantially all of the assets of these persons and of Mercer may be located outside of Canada. It may not be possible for investors to effect service of process within Canada upon the directors, officers and experts referred to above. It may also not be possible to enforce against Mercer, its directors and officers and certain of the experts named herein or in the Offer to Purchase and Circular judgments obtained in Canadian courts predicated upon the civil liability provisions of applicable securities laws in Canada.

**NOTICE TO SHAREHOLDERS IN THE U.S.**

We present our financial statements in Euros and prepare our financial statements in accordance with U.S. GAAP. Financial statements for Fibrek included herein or in the Offer to Purchase and Circular have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, which differ from U.S. GAAP in certain material respects, and thus may not be comparable to financial statements of U.S. companies.

FibreK shareholders in the U.S. should be aware that the disposition of Fibrek Shares and the acquisition of Mercer Shares by them as described herein or in the Offer to Purchase and Circular may have tax consequences both in the U.S. and in Canada. Such consequences may not be fully described herein or in the Offer to Purchase and Circular and such shareholders are encouraged to consult their tax advisors. See Section 18 of the Circular, **Material U.S. Federal Income Tax Considerations** and Section 17 of the Circular, **Material Canadian Federal Income Tax Considerations** .

The enforcement by investors of civil liabilities under U.S. federal securities laws may be affected adversely by the fact that Mercer Acquisition is organized under the laws of Canada, that some or all of our officers and directors may reside outside the U.S., that some of the experts named herein or in the Offer to Purchase and Circular may reside outside the U.S., and that all or a substantial portion of our assets and of the assets of such persons may be located outside the U.S.

**NOTICE TO HOLDERS OF OPTIONS**

The Offer is made only for Fibrek Shares, including Fibrek Shares issued and outstanding before the Expiry Time upon the exercise of options issued under the Fibrek SOP and is not made for any stock options issued under the Fibrek SOP. Any holder of stock options issued under the Fibrek SOP who wishes to accept the Offer should, to the extent permitted by the terms of the security and applicable laws, exercise the options in order to obtain Fibrek Shares and deposit those Fibrek Shares pursuant to the Offer. Any such exercise must be completed sufficiently in advance of the Expiry Time to assure compliance with the procedures set forth in Section 3 of the Offer to Purchase, **Manner of Acceptance** . Pursuant to the Support Agreement, Fibrek has agreed that until the expiry date, subject to the terms of the Fibrek SOP and the receipt of any necessary approvals and in accordance with applicable securities laws, it shall take such actions as may be necessary or desirable, including amending the terms of the Fibrek SOP, to provide that the vesting of any unvested Eligible Options be accelerated and a cashless exercise of the Eligible Options be effected solely for the purpose of tendering under the Offer all Fibrek Shares issued in connection with such cashless exercise. Mercer and Fibrek have also agreed in the Support Agreement that all Conditional Option Exercises shall be deemed to have been exercised immediately prior to the take-up of the Fibrek Shares by Mercer.

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Mercer shall accept as validly tendered under the Offer all of the Fibrek Shares to be issued pursuant to the Conditional Option Exercise, provided that the holders of such Fibrek options confirm to Fibrek and Mercer that such Fibrek Shares are tendered pursuant to the Offer. The Support Agreement provides that Fibrek shall resolve prior to the Effective Time that all Eligible Options remaining and not exercised at the Effective Time shall be terminated for no consideration, which termination shall not require the consent of any holders of Fibrek options. The income tax consequences to holders of stock options issued under the Fibrek SOP are not described under Section 17 of the Circular, *Material Canadian Federal Income Tax Considerations* or under Section 18 of the Circular, *Material U.S. Federal Income Tax Considerations*. Any holders of options should consult their own tax advisors for advice with respect to the actual or potential income tax consequences to them in connection with a decision they may make to exercise or not to exercise their options prior to the Expiry Time or thereafter.

**CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION**

Statements in this Notice of Variation, the Offer to Purchase and Circular and the documents incorporated by reference herein or therein that are not reported financial results or other historical information of the Offerors or Fibrek, are forward-looking statements and involve risks and uncertainties relating to business outlook; assessment of market conditions; liquidity outlook, prospects, growth, strategies and the industry in which we operate; expected benefits resulting from the Offer and stated reasons to accept the Offer; and strategies for achieving our goals generally. Forward-looking statements may be identified by the use of forward-looking terminology such as the words *should*, *would*, *could*, *will*, *may*, *expect*, *believe*, *anticipate*, *attempt*, *project* and other terms with similar meaning indicating possible future events or potential outcomes on our business or Mercer shareholders.

The reader is cautioned not to place undue reliance on these forward-looking statements, which are not guarantees of future performance. These statements are based on management's current assumptions, beliefs and expectations, all of which involve a number of business risks and uncertainties that could cause actual results to differ materially. The potential risks and uncertainties that could cause our actual future financial condition, results of operations and performance to differ materially from those expressed or implied in this Notice of Variation, the Offer to Purchase and Circular and the documents incorporated by reference herein or therein include, but are not limited to: Mercer Shares issued in connection with the Offer may have a market value lower than expected; the businesses of Mercer and Fibrek may not be integrated successfully or such integration may be more difficult, time-consuming or costly than expected; the expected benefits, synergies and cost savings from the Offer may not be fully realized or not realized within the expected time frame; the possible delay in the completion of the steps required to be taken for our acquisition of Fibrek, including the possibility that approvals or clearances required to be obtained from regulatory and other agencies and bodies will not be obtained in a timely manner; disruption from the proposed transaction making it more difficult to maintain relationships with customers, employees and suppliers; and all other potential risks and uncertainties set forth under the Section entitled *Risk Factors* in the Offer to Purchase and Circular.

The completion of the Offer is subject to a number of terms and conditions. The conditions to the Offer may not be satisfied in accordance with their terms, and/or we may exercise our termination rights under the Support Agreement, in which case the Offer could be terminated. The outcome of the appeal of the decision of the Court of Québec may also have an impact on the completion of the Offer. Failure to complete the Offer could have a material adverse impact on the market price of the Fibrek Shares.

All forward-looking statements in this Notice of Variation, the Offer to Purchase and Circular and the documents incorporated by reference herein or therein are expressly qualified by the cautionary statements contained or referred to in this section and in our other filings with the SEC and the Canadian securities regulatory authorities. We disclaim any obligation to publicly update or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as required by applicable laws.

**MARKET AND INDUSTRY DATA**

Information about industry or general economic conditions contained in this Notice of Variation, the Offer to Purchase and Circular and the documents incorporated by reference herein or therein is derived from third-party sources and certain trade publications that we believe are widely accepted and accurate; however, we have not independently verified this information and cannot provide assurances of its accuracy.

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**RECENT DEVELOPMENTS**

On February 29, 2012, Fibrek filed a directors' circular with the Canadian securities regulatory authorities wherein the Fibrek Board unanimously recommended that Fibrek shareholders **ACCEPT** our Offer and tender their Fibrek Shares to our Offer. The Fibrek Board also reaffirmed its recommendation that Fibrek shareholders **REJECT** the unsolicited offer made by Abitibi and that any Fibrek Shareholder who has tendered his or her Fibrek Shares to the unsolicited offer by Abitibi should **WITHDRAW** those Fibrek Shares and **TENDER** those Fibrek Shares to our Offer. Fibrek's directors' circular described in detail the reasons for their recommendation.

On March 5, 6 and 7, 2012, the Court of Québec heard the appeal of the decision of the *Bureau de décision*. On March 9, 2012, we announced that the Court of Québec ruled in favor of Mercer and Fibrek, reversing the cease trade order against the Special Warrants issued by the *Bureau de décision* on February 23, 2012.

On March 13, 2012, we commenced mailing to Mercer's shareholders the proxy materials regarding the special meeting of Mercer shareholders at which we will be seeking the Mercer Shareholder Approval.

On March 16, 2012, the Québec Court of Appeal granted Abitibi leave to appeal the decision of the Court of Québec. Such appeal is currently scheduled to be heard before the Québec Court of Appeal on March 22, 2012.

On March 19, 2012, we announced that we had received a no-action letter from Canada's Commissioner of Competition (the Commissioner), confirming that, at this time, the Commissioner does not intend to challenge Mercer's acquisition of Fibrek Shares under the Offer.

On March 19, 2012, in response to certain comments raised by the SEC on our registration statement on Form S-4 which contains the Offer to Purchase and Circular initially filed with the SEC on February 29, 2012 (the **S-4 Registration Statement**), Mercer filed Amendment No. 1 to the S-4 Registration Statement. This Notice of Variation has been prepared under Canadian securities Laws and regulations in order to give effect to Amendment No. 1 to the S-4 Registration Statement under Canadian take-over bid rules.

Also on March 19, 2012, we issued a press release announcing (i) the filing of Amendment No. 1 to the S-4 Registration Statement, and (ii) the filing and mailing to Fibrek shareholders of this Notice of Variation.

**MARKET PRICES AND EXCHANGE RATE**

On March 16, 2012, the closing sale price of Mercer Shares on the NASDAQ was \$7.76 and the closing sale price of the Fibrek Shares on TSX was C\$1.25.

On March 9, 2012, the date of the noon buying rates in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York (the **Noon Buying Rate**) for the conversion of Euros and Canadian dollars to U.S. dollars before the date hereof, the Noon Buying Rate for the conversion of Euros and Canadian dollars to U.S. dollars was 0.7629 per U.S. dollar and C\$0.9894 per U.S. dollar. Fibrek shareholders are encouraged to obtain current market quotations for Mercer Shares and Fibrek Shares and current exchange rate information prior to making any decision with respect to the Offer.

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**NOTICE OF VARIATION**

*The Offer to Purchase and Circular and this Notice of Variation contain important information which should be read carefully before making a decision with respect to the Offer.*

March 19, 2012

**TO HOLDERS OF FIBREK SHARES:**

On March 19, 2012, by written notice given to the Depository and as set forth in this Notice of Variation, we have amended our Offer to Purchase and Circular dated February 29, 2012 (the **Offer to Purchase and Circular**), pursuant to which we are offering to purchase, on the terms and subject to the conditions contained therein, all of the issued and outstanding Fibrek Shares (the **Original Offer**). Unless the context otherwise requires, capitalized terms used but not defined herein have the meanings set forth in the Offer to Purchase and Circular.

Except as otherwise set forth in this Notice of Variation, the terms and conditions set forth in the Offer to Purchase and Circular continue to be applicable in all respects. This Notice of Variation should be carefully read in conjunction with the Offer to Purchase and Circular, the Letter of Transmittal and the Notice of Guaranteed Delivery.

All references to the **Offer** in the Offer to Purchase and Circular, the Letter of Transmittal, the Notice of Guaranteed Delivery and this Notice of Variation mean the Original Offer, as amended by this Notice of Variation.

**1. AMENDMENTS TO CERTAIN PROVISIONS APPLICABLE TO THE OFFER**

We have amended certain provisions applicable to the Offer as set forth below.

**Section 4 of the Offer to Purchase, Conditions of the Offer**

The following sentence shall be included at the end of Section 4 of the Offer to Purchase, **Conditions of the Offer** on page 39:

The Offer is not conditional upon the issuance or conversion of the Special Warrants.

**Section 4 of the Circular, Background to the Offer**

The following paragraph is added to the end of Section 4 of the Circular, **Background to the Offer** on page 50:

On March 5, 6 and 7, 2012, the Court of Québec heard the appeal of the decision of the *Bureau de décision*. On March 9, 2012, we announced that the Court of Québec ruled in favor of Mercer and Fibrek, reversing the cease trade order against the Special Warrants issued by the *Bureau de décision* on February 23, 2012. On March 16, 2012, the Québec Court of Appeal granted Abitibi leave to appeal the decision of the Court of Québec.

**Section 7 of the Circular, Certain Relationships between Fibrek and Us**

The following sentences are added to the end of the second paragraph under the heading **Special Warrant Agreement** in Section 7 of the Circular, **Certain Relationships between Fibrek and Us** on page 56:

On March 9, 2012, we announced that the Court of Québec ruled in favor of Mercer and Fibrek, reversing the cease trade order against the Special Warrants issued by the *Bureau de décision* on February 23, 2012. On March 16, 2012, the Québec Court of Appeal granted Abitibi leave to appeal the decision of the Court of Québec.

**Section 7 of the Circular, Certain Relationships between Fibrek and Us**

The last paragraph under the heading **Special Warrant Agreement** in Section 7 of the Circular, **Certain Relationships between Fibrek and Us** on page 57 is deleted and replaced with the following paragraphs:

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On March 5, 6 and 7, 2012, the Court of Québec heard the appeal of the decision of the *Bureau de décision*. On March 9, 2012, we announced that the Court of Québec ruled in favor of Mercer and Fibrek, reversing the cease trade order against the Special Warrants issued by the Bureau de décision on February 23, 2012. On March 16, 2012, the Québec Court of Appeal granted Abitibi leave to appeal the decision of the Court of Québec.

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As a result of the foregoing, and as the matter is before the Québec Court of Appeal, at this time, we cannot predict whether Fibrek will be permitted to issue the Special Warrants to us pursuant to the terms of the Special Warrant Agreement or at all.

**2. TIME FOR ACCEPTANCE**

The Offer will remain open for acceptance until 5:00 p.m., Eastern Time, on April 6, 2012, unless extended or withdrawn by us.

**3. MANNER OF ACCEPTANCE**

Fibrek Shares which have not already been deposited pursuant to the Offer may be deposited under the Offer in accordance with the provisions of Section 3 of the Offer to Purchase, *Manner of Acceptance* .

**4. TAKE UP OF, AND PAYMENT FOR, DEPOSITED FIBREK SHARES**

If all conditions described in the Offer to Purchase and Circular have been satisfied or waived by us at or immediately prior to the Expiry Time, we will take up and promptly pay for Fibrek Shares validly deposited under the Offer and not properly withdrawn. Under Canadian Law, take up and payment must occur no later than ten days after the Expiry Time. All Fibrek Shares taken up under the Offer will be paid for promptly and, in any event, within three Business Days after having been taken up. Fibrek Shares deposited pursuant to the Offer after the first date on which Fibrek Shares have been taken up and paid for by us will be taken up and paid for not later than ten days after such deposit.

Fibrek shareholders should refer to Section 6 of the Offer to Purchase, *Take Up and Payment for Deposited Fibrek Shares* for details regarding the take up of and payment for Fibrek Shares deposited under the Offer.

**5. WITHDRAWAL OF DEPOSITED SHARES**

Fibrek Shares deposited under the Offer may be withdrawn by or on behalf of the depositing Fibrek shareholder (unless otherwise required or permitted by applicable laws):

at any time before Fibrek Shares deposited under the Offer are taken up and paid for by us; or

at any time before the expiration of the tenth day after the date upon which:

    this Notice of Variation;

    a notice of change relating to a change that has occurred in the information contained in the Offer to Purchase and Circular, and such change is one that would reasonably be expected to affect the decision of a Fibrek shareholder to accept or reject the Offer (other than a change that is not within our control or the control of our affiliates, unless it is a change in a material fact relating to Mercer Shares); provided that such change occurs before the Expiry Time or after the Expiry Time but before the expiration of all rights of withdrawal in respect of the Offer; or

    any subsequent notice of variation concerning a further variation of the terms of the Offer; is first mailed, delivered or otherwise properly communicated, unless in either case the Fibrek Shares have been taken up before the date of such notice of change or variation.



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The ten-day period referred to above may be extended to ten Business Days where required by U.S. securities Laws.

Notice of withdrawal of deposited Fibrek Shares must: (i) be made by a method that provides the Depositary with a timely written or printed copy of such notice; (ii) be made by or on behalf of the depositing Fibrek shareholder; (iii) be signed by or on behalf of the depositing Fibrek shareholder; (iv) specify such Fibrek shareholder's identity, the number of Fibrek Shares to be withdrawn, and the name of the registered Fibrek shareholder; and (v) be actually received by the Depositary within the applicable time limits specified above.

If certificates evidencing the Fibrek Shares to be withdrawn have been delivered or otherwise identified to the Depositary then, prior to the physical release of such certificates, the serial numbers shown on such certificates must be submitted to the Depositary and, unless the notice of withdrawal is signed by the registered owner of such Fibrek Shares or such Fibrek Shares have been deposited by or for the account of an Eligible Institution, the signature(s) on the notice of withdrawal must be guaranteed by an Eligible Institution. If Fibrek Shares have been deposited pursuant to the procedures for book-entry transfer as described in Section 3 of the Offer to Purchase, Manner of Acceptance, any notice of withdrawal must specify the name and number of the account at CDS or DTC, as applicable, to be credited with the withdrawn Fibrek Shares or otherwise comply with the procedures of CDS or DTC, as applicable.

Withdrawals may not be rescinded and will take effect upon actual receipt by the Depositary of a properly completed notice of withdrawal. Any Fibrek Shares withdrawn will be deemed not properly deposited for the purposes of the Offer, but may be re-deposited at any time on or prior to the Expiry Time by following the applicable procedures described in Section 3 of the Offer to Purchase, Manner of Acceptance.

**6. STATUTORY RIGHTS**

Securities legislation in the provinces and territories of Canada provides security holders of Fibrek with, in addition to any other rights they may have at Law, one or more rights of rescission, price revision or to damages, if there is a misrepresentation in a circular or notice that is required to be delivered to those securityholders. However, such rights must be exercised within prescribed time limits. Securityholders should refer to the applicable provisions of the securities legislation of their province or territory for particulars of those rights or consult a lawyer.

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**APPROVAL AND CERTIFICATE OF MERCER INTERNATIONAL INC.**

The foregoing, together with the Offer to Purchase and Circular, contains no untrue statement of a material fact and does not omit to state a material fact that is required to be stated or that is necessary to make a statement not misleading in light of the circumstances in which it was made.

Dated: March 19, 2012

(Signed) Jimmy S. H. Lee  
Jimmy S.H. Lee  
President and Chief Executive Officer

(Signed) David M. Gandossi  
David M. Gandossi  
Executive Vice President, Chief Financial  
Officer and Secretary

On behalf of the board of directors

(Signed) Eric Lauritzen  
Eric Lauritzen  
Director

(Signed) William McCartney  
William McCartney  
Director

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**APPROVAL AND CERTIFICATE OF MERC ACQUISITION INC.**

The foregoing, together with the Offer to Purchase and Circular, contains no untrue statement of a material fact and does not omit to state a material fact that is required to be stated or that is necessary to make a statement not misleading in light of the circumstances in which it was made.

Dated: March 19, 2012

(Signed) Jimmy S.H. Lee  
Jimmy S.H. Lee  
President

On behalf of the board of directors

(Signed) David M. Gandossi  
David M. Gandossi  
Secretary

(Signed) Jimmy S.H. Lee  
Jimmy S.H. Lee  
Director

(Signed) David M. Gandossi  
David M. Gandossi  
Director

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**THE DEPOSITARY FOR THE OFFER IS:**

**By Registered Mail, Hand or Courier**

Computershare Investor Services Inc.

100 University Avenue

9<sup>th</sup> Floor

Toronto, Ontario M5Y 2Y1

Attention: Corporate Actions

**By Mail**

Computershare Investor Services Inc.

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**ANY QUESTIONS OR REQUESTS FOR ASSISTANCE MAY BE DIRECTED TO THE**

**INFORMATION AGENT:**

Toll-Free (North America): 1-877-304-0211

Banks brokers or collect calls: 416-304-0211

Email: [assistance@laurelhill.com](mailto:assistance@laurelhill.com)

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**Mercer International Inc. and MERC Acquisition Inc. may not complete the Offer and issue these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and Mercer International Inc. and MERC Acquisition Inc. are not soliciting an offer to buy these securities in any state or jurisdiction in which such offer or sale is not permitted.**

*This document is important and requires your immediate attention. If you have any questions as to how to deal with the transactions described in this document, you are encouraged to consult your investment dealer, stockbroker, bank manager, accountant, lawyer or other professional advisor. The Offer has not been approved or disapproved by any securities regulatory authority in Canada or the United States and no securities regulatory authority has expressed an opinion about, or passed upon the fairness or merits of the Offer contained in this document, the securities offered pursuant to the Offer or the adequacy of the information contained in this document. Any representation to the contrary is unlawful.*

February 29, 2012

**OFFER TO PURCHASE**

**all of the outstanding common shares of**

**FIBREK INC.**

**by**

**MERCER INTERNATIONAL INC.**

**and**

**MERC ACQUISITION INC.,**

**a wholly-owned subsidiary of MERCER INTERNATIONAL INC.,**

**for consideration per common share of Fibrek Inc. payable, at the election of each holder, in**

**one of the following forms:**

**C\$1.30 in cash (subject to proration as described below)**

**OR**

**C\$0.54 in cash plus 0.0903 of a share of common stock of MERCER INTERNATIONAL INC.**

**OR**

**0.1540 of a share of common stock of MERCER INTERNATIONAL INC. (subject to proration as described below)**

Mercer International Inc., a Washington corporation ( **Mercer** ), and MERC Acquisition Inc., a Canadian corporation, and a wholly-owned subsidiary of Mercer ( **Mercer Acquisition** and, together with Mercer, the **Offerors** ), hereby offer to purchase (the **Offer** ), upon the terms and subject to the conditions set forth in the Offer to Purchase and Circular and related letter of transmittal and election form (the **Letter of Transmittal** ), all of the issued and outstanding common shares of Fibrek Inc. ( **FibreK** ), a Canadian corporation, including any Fibrek common shares that may become issued and outstanding after the date of the Offer but before the Expiry Time upon the exercise of options issued under

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Fibreks share option plan (the **Fibreks SOP**) implemented on May 19, 2010 (the **Fibreks Shares**), for consideration per Fibrek Share payable, at the election of each holder, in one of the following forms:

C\$1.30 in cash, subject to proration as described in Section 1 of the Offer to Purchase, The Offer (the **Cash Only Option**); or

C\$0.54 in cash plus 0.0903 of a share of common stock (the **Mercer Shares**) of Mercer (the **Cash and Share Option**); or

0.1540 of a Mercer Share, subject to proration as described in Section 1 of the Offer to Purchase, The Offer (the **Shares Only Option**).

**The Offer will be open for acceptance until 5:00 p.m., Eastern Time, on April 6, 2012, unless extended or withdrawn by us (the Expiry Time).** We will not amend the Offer in such a manner as would cause the Expiry Time of the Offer to occur earlier than such date and time or alter the withdrawal rights of Fibrek shareholders. Fibrek Shares deposited under the Offer may be withdrawn at any time prior to being taken up and paid for.

**The board of directors of Fibrek, after consulting with its financial and legal advisors, has UNANIMOUSLY DETERMINED that the consideration to be offered for the Fibrek Shares pursuant to the Offer is fair to all Fibrek shareholders (other than those who have entered into lock-up agreements with any person other than Mercer with respect to their Fibrek Shares), that it is in the best interests of Fibrek to support and facilitate the Offer and UNANIMOUSLY RECOMMENDS that holders of Fibrek Shares deposit their Fibrek Shares to the Offer.**

The Offer represents, as at February 9, 2012, a premium of 30% over the unsolicited insider bid made by AbitibiBowater Inc. (the **Abitibi Bid**), 81% over the closing price of the Fibrek Shares on November 28, 2011, the date of announcement of the Abitibi Bid, and 70% over the volume-weighted average trading price of the Fibrek Shares on the Toronto Stock Exchange (the **TSX**) for the 20 trading days ending on such date.

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As at the close of business on February 28, 2012, there were 130,075,556 issued and outstanding Fibrek Shares. Based on this total, the maximum amount of cash consideration available under the Offer shall be C\$70,000,000 (the **Maximum Cash Consideration** ) and the maximum number of Mercer Shares available to be issued under the Offer shall be 11,741,496 (the **Maximum Share Consideration** ). The consideration payable to Fibrek shareholders having elected the Cash Only Option or the Shares Only Option will be prorated on each date on which Fibrek Shares are taken up under the Offer as necessary to ensure that the aggregate consideration payable under the Offer does not exceed the Maximum Cash Consideration and the Maximum Share Consideration. Such proration will be based on the number of Fibrek Shares acquired on such date in proportion to the number of issued and outstanding Fibrek Shares as of such date. See Section 1 of the Offer to Purchase, **The Offer** .

Mercer and Fibrek have entered into a support agreement dated February 9, 2012 (the **Support Agreement** ) pursuant to which Fibrek agreed to support and recommend the Offer, all subject to the terms and conditions set forth therein. See Section 7 of the Circular, **Certain Relationships Between Fibrek and us** .

In connection with the Offer, we have entered into lock-up agreements pursuant to which certain directors and officers of Fibrek have agreed to support the Offer. See Section 7 of the Circular, **Certain Relationships Between Fibrek and us** **Arrangements Between us and the Directors and Officers of Fibrek** , for additional details on such lock-up agreements.

Mercer Shares are traded on the NASDAQ Global Market ( **NASDAQ** ) under the symbol **MERC** and on the TSX under the symbol **MRI.U** . Fibrek Shares are traded on the TSX under the symbol **FBK** .

**The securities offered in the Offer involve certain risks. For a discussion of risk factors you should consider in evaluating the Offer, see the Section entitled **Risk Factors** .**

**NONE OF THE UNITED STATES SECURITIES AND EXCHANGE COMMISSION (THE **SEC** ), ANY STATE SECURITIES COMMISSION, ANY CANADIAN SECURITIES REGULATORY AUTHORITY OR ANY OTHER REGULATORY AUTHORITY HAS APPROVED OR DISAPPROVED OF THESE SECURITIES OR PASSED UPON THE ADEQUACY OR ACCURACY OF THIS OFFER TO PURCHASE AND CIRCULAR. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.**

### **NOTICE TO SHAREHOLDERS IN CANADA**

We present our financial statements in Euros and prepare our financial statements in accordance with U.S. generally accepted accounting principles ( **U.S. GAAP** ). Financial information in the Offer to Purchase and the Circular has been prepared in accordance with U.S. GAAP, and therefore may not be comparable to financial data prepared by many Canadian companies.

Fibrek shareholders in Canada should be aware that the disposition of Fibrek Shares and the acquisition of Mercer Shares by them as described herein may have tax consequences both in Canada and the U.S. Such consequences may not be fully described herein and such shareholders are encouraged to consult their tax advisors. See Section 17 of the Circular, **Material Canadian Federal Income Tax Considerations** and Section 18 of the Circular, **Material U.S. Federal Income Tax Considerations** .

Certain of the directors and officers of Mercer and certain of the experts named herein may reside outside of Canada. Substantially all of the assets of these persons and of Mercer may be located outside of Canada. It may not be possible for investors to effect service of process within Canada upon the directors, officers and experts referred to above. It may also not be possible to enforce against Mercer, its directors and officers and certain of the experts named herein judgments obtained in Canadian courts predicated upon the civil liability provisions of applicable securities laws in Canada.

### **NOTICE TO SHAREHOLDERS IN THE U.S.**

We present our financial statements in Euros and prepare our financial statements in accordance with U.S. GAAP. Financial statements for Fibrek included herein have been prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, which differ from U.S. GAAP in certain material respects, and thus may not be comparable to financial statements of U.S. companies.

Fibrek shareholders in the U.S. should be aware that the disposition of Fibrek Shares and the acquisition of Mercer Shares by them as described herein may have tax consequences both in the U.S. and in Canada. Such consequences may not be fully described herein and such shareholders are encouraged to consult their tax advisors. See Section 18 of the Circular, **Material U.S. Federal Income Tax Considerations** and Section 17 of the Circular, **Material Canadian Federal Income Tax Considerations** .



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**The enforcement by investors of civil liabilities under U.S. federal securities laws may be affected adversely by the fact that Mercer Acquisition is organized under the laws of Canada, that some or all of our officers and directors may reside outside the U.S., that some of the experts named herein may reside outside the U.S., and that all or a substantial portion of our assets and of the assets of such persons may be located outside the U.S.**

**NOTICE TO HOLDERS OF OPTIONS**

The Offer is made only for Fibrek Shares, including Fibrek Shares issued and outstanding before the Expiry Time upon the exercise of options issued under the Fibrek SOP and is not made for any stock options issued under the Fibrek SOP. Any holder of stock options issued under the Fibrek SOP who wishes to accept the Offer should, to the extent permitted by the terms of the security and applicable laws, exercise the options in order to obtain Fibrek Shares and deposit those Fibrek Shares pursuant to the Offer. Any such exercise must be completed sufficiently in advance of the Expiry Time to assure compliance with the procedures set forth in Section 3 of the Offer to Purchase, *Manner of Acceptance*. Pursuant to the Support Agreement, Fibrek has agreed that until the expiry date, subject to the terms of the Fibrek SOP and the receipt of any necessary approvals and in accordance with applicable securities laws, it shall take such actions as may be necessary or desirable, including amending the terms of the Fibrek SOP, to provide that the vesting of any unvested Eligible Options be accelerated and a cashless exercise of the Eligible Options (as defined herein) be effected solely for the purpose of tendering under the Offer all Fibrek Shares issued in connection with such cashless exercise. Mercer and Fibrek have also agreed in the Support Agreement that all Conditional Option Exercises (as defined herein), shall be deemed to have been exercised immediately prior to the take-up of the Fibrek Shares by Mercer. Mercer shall accept as validly tendered under the Offer all of the Fibrek Shares to be issued pursuant to the Conditional Option Exercise, provided that the holders of such Fibrek options confirm to Fibrek and Mercer that such Fibrek Shares are tendered pursuant to the Offer. The Support Agreement provides that Fibrek shall resolve prior to the Effective Time (as defined herein) that all Eligible Options remaining and not exercised at the Effective Time shall be terminated for no consideration, which termination shall not require the consent of any holders of Fibrek options. The income tax consequences to holders of stock options issued under the Fibrek SOP are not described under Section 17 of the Circular, *Material Canadian Federal Income Tax Considerations* or under Section 18 of the Circular, *Material U.S. Federal Income Tax Considerations*. Any holders of options should consult their own tax advisors for advice with respect to the actual or potential income tax consequences to them in connection with a decision they may make to exercise or not to exercise their options prior to the Expiry Time or thereafter.

**The Depositary for the Offer is:**

**The Information Agent for the Offer is:**

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The consideration payable in the form of Mercer Shares under the Offer will be subject to adjustment for fractional shares. No fractional Mercer Shares will be issued under the Offer.

Based on 130,075,556 issued and outstanding Fibrek Shares as at the close of business on February 28, 2012, and assuming that all outstanding Fibrek Shares are deposited and taken up under the Offer, we estimate that the number of Mercer Shares that Fibrek shareholders will receive in the Offer will represent approximately 17% of the Mercer Shares outstanding immediately following the issuance of such Mercer Shares.

The Offer is subject to certain conditions, which are described in Section 4 of the Offer to Purchase, Conditions of the Offer including, without limitation, there being validly deposited or tendered under the Offer and not withdrawn, at the Expiry Time, a number of Fibrek Shares which, together with the Fibrek Shares and any Special Warrants (as defined herein) held by Mercer and its affiliates, represent at least 50.1% of the aggregate number of Fibrek Shares outstanding on a fully-diluted basis. Subject to applicable law and the Support Agreement, we reserve the right to withdraw the Offer and to not take up and pay for any Fibrek Shares deposited pursuant to the Offer unless each of the conditions of the Offer is satisfied or waived by us at or immediately prior to the Expiry Time. The Offer is not subject to any financing condition.

Upon the purchase of Fibrek Shares pursuant to the Offer, additional Mercer Shares will be listed under the same symbol for existing Mercer Shares on the NASDAQ and the TSX. We will apply to the NASDAQ and the TSX to list Mercer Shares to be issued to Fibrek shareholders in connection with the Offer. It is a condition of the Offer that Mercer Shares to be issued in the Offer shall have been approved for listing on the NASDAQ and on the TSX. Listing of Mercer Shares to be issued in the Offer will be subject to us fulfilling the listing requirements of the NASDAQ and the TSX. See Section 12 of the Circular, Stock Exchange Listing Applications .

In the Offer to Purchase and Circular, **we** , **us** and **our** refer to the Offerors or to Mercer with its subsidiaries and controlled affiliates, either individually or collectively, as the context may require.

Any Fibrek shareholder desiring to deposit all or any portion of such shareholder's Fibrek Shares under the Offer should either: (i) complete and sign the accompanying Letter of Transmittal (printed on BLUE paper) in accordance with the instructions in the Letter of Transmittal and mail or deliver it together with the certificate(s) evidencing deposited Fibrek Shares, and any other required documents, to the Depositary (as defined herein) at its office specified in the Letter of Transmittal; (ii) deposit such Fibrek Shares pursuant to the procedures for book-entry transfer set forth in Section 3 of the Offer to Purchase, Manner of Acceptance ; or (iii) request such Fibrek shareholder's broker, dealer, commercial bank, trust company or other nominee to effect the transaction for such Fibrek shareholder. **Any Fibrek shareholder whose Fibrek Shares are registered in the name of a broker, investment dealer, bank, trust company or other nominee must contact the Depositary or its broker, investment dealer, bank, trust company or other nominee if such Fibrek shareholder desires to deposit such Fibrek Shares in the Offer.**

If a Fibrek shareholder desires to deposit Fibrek Shares pursuant to the Offer and: (i) the certificates evidencing such Fibrek Shares are not immediately available; (ii) such shareholder cannot deliver the certificates and all other required documents to the Depositary before the Expiry Time; or (iii) such shareholder cannot comply with the procedures for book-entry transfer on a timely basis, such Fibrek Shares may nevertheless be validly deposited under the Offer in compliance with the procedures for guaranteed delivery using the accompanying Notice of Guaranteed Delivery (printed on **YELLOW** paper). See Section 3 of the Offer to Purchase, Manner of Acceptance .

If Fibrek Shares validly deposited under the Offer are taken up and paid for, we will, to the extent within our control and subject to applicable laws, acquire, directly or indirectly, all of the issued and outstanding Fibrek Shares not deposited under the Offer by way of one or more Second Step Transactions (as defined herein). The terms of any such Second Step Transaction will provide that the consideration offered for Fibrek Shares under any Second Step Transaction, including the consideration options, will be the same as that offered and paid to Fibrek shareholders under the Offer (subject to proration). See Section 15 of the Circular, Acquisition of Fibrek Shares not Deposited .

The cash portion of the Offer Consideration (as defined herein) payable under the Offer will be denominated and paid in Canadian dollars.

We have engaged The Laurel Hill Advisory Group Company to act as information agent (the **Information Agent** ) for the Offer and have engaged Computershare Investor Services Inc. to act as depositary (the **Depositary** ) for the Offer.

Questions or requests for assistance may be directed to the Information Agent at its address and telephone number set forth on the back cover of the Offer to Purchase and Circular. Requests for additional copies of the Offer to Purchase and Circular, the accompanying Letter of Transmittal and the Notice of Guaranteed Delivery may be directed to the Information Agent, and copies will be furnished promptly at our expense. Fibrek shareholders may also contact their brokers, investment dealers, banks, trust companies or other nominees for assistance concerning the Offer.



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We have not authorized anyone to provide any information or make any representation in connection with the Offer that is different from, or in addition to, the information and representations contained in the Offer or in any materials regarding the Offer accompanying this document or incorporated by reference herein or therein. Fibrek shareholders should not rely on any information or any representations regarding the Offer not contained in the Offer to Purchase and Circular or in the documents accompanying the Offer to Purchase and Circular.

While the Offer is being made to all holders of Fibrek Shares, this document does not constitute an offer or a solicitation in any jurisdiction in which such offer or solicitation is unlawful. The Offer is not being made in, nor will deposits be accepted in, any jurisdiction in which the making or acceptance thereof would not be in compliance with the laws of such jurisdiction. However, we may, in our sole discretion, take such action as we may deem necessary to make the Offer in any such jurisdiction.

Unless otherwise specified, the information contained in this document speaks only as of the date of this document. All websites referred to in the Offer to Purchase and Circular and Letter of Transmittal are inactive textual references only, meaning that the information contained on such websites is not incorporated by reference into the Offer to Purchase and Circular or the Letter of Transmittal, and you should not consider information contained on such websites as part of the Offer to Purchase and Circular or the Letter of Transmittal, unless expressly specified in the Offer to Purchase and Circular or the Letter of Transmittal.

THIS OFFER TO PURCHASE AND CIRCULAR AND THE RELATED LETTER OF TRANSMITTAL CONTAIN IMPORTANT INFORMATION, AND YOU SHOULD CAREFULLY READ BOTH IN THEIR ENTIRETY BEFORE MAKING A DECISION WITH RESPECT TO THE OFFER.

THE OFFER TO PURCHASE AND CIRCULAR INCORPORATES IMPORTANT BUSINESS AND FINANCIAL INFORMATION ABOUT MERCER FROM DOCUMENTS FILED WITH THE SEC AND THE CANADIAN SECURITIES REGULATORY AUTHORITIES THAT HAVE NOT BEEN INCLUDED IN OR DELIVERED WITH THIS OFFER TO PURCHASE AND CIRCULAR. SUCH INFORMATION IS AVAILABLE AT THE INTERNET WEBSITES MAINTAINED BY THE SEC AND CANADIAN SECURITIES REGULATORY AUTHORITIES AT WWW.SEC.GOV AND WWW.SEDAR.COM, RESPECTIVELY. PLEASE SEE THE SECTION ENTITLED WHERE YOU CAN FIND ADDITIONAL INFORMATION . YOU MAY ALSO REQUEST COPIES OF THESE DOCUMENTS FROM US, WITHOUT CHARGE, UPON WRITTEN OR ORAL REQUEST TO THE INFORMATION AGENT AT ITS ADDRESS OR TELEPHONE NUMBER SET FORTH ON THE BACK COVER OF THIS OFFER TO PURCHASE AND CIRCULAR. IN ORDER TO RECEIVE TIMELY DELIVERY OF THE DOCUMENTS, YOU MUST MAKE YOUR REQUEST NO LATER THAN MARCH 29, 2012 OR FIVE BUSINESS DAYS PRIOR TO THE EXPIRY TIME OF THE OFFER, WHICHEVER IS LATER.

**CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION**

Statements in the Offer to Purchase, the Circular and the documents incorporated by reference herein that are not reported financial results or other historical information of the Offerors or Fibrek, are forward-looking statements and involve risks and uncertainties relating to business outlook; assessment of market conditions; liquidity outlook, prospects, growth, strategies and the industry in which we operate; expected benefits resulting from this Offer and stated reasons to accept the Offer; and strategies for achieving our goals generally. Forward-looking statements may be identified by the use of forward-looking terminology such as the words should , would , could , will , may , expect , believe , anticipate , attempt , project and other terms with similar meaning indicating possible future events or potential impact on our business or Mercer shareholders.

The reader is cautioned not to place undue reliance on these forward-looking statements, which are not guarantees of future performance. These statements are based on management's current assumptions, beliefs and expectations, all of which involve a number of business risks and uncertainties that could cause actual results to differ materially. The potential risks and uncertainties that could cause our actual future financial condition, results of operations and performance to differ materially from those expressed or implied in this Offer to Purchase and Circular and the documents incorporated by reference in the Offer to Purchase and Circular include, but are not limited to: Mercer Shares issued in connection with the Offer may have a market value lower than expected; the businesses of Mercer and Fibrek may not be integrated successfully or such integration may be more difficult, time-consuming or costly than expected; the expected benefits, synergies and cost savings from the Offer may not be fully realized or not realized within the expected time frame; the possible delay in the completion of the steps required to be taken for our acquisition of Fibrek, including the possibility that approvals or clearances required to be obtained from regulatory and other agencies and bodies will not be obtained in a timely manner; disruption from the proposed transaction making it more difficult to maintain relationships with customers, employees and suppliers; and all other potential risks and uncertainties set forth under the Section entitled Risk Factors .



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The completion of the Offer is subject to a number of terms and conditions. The conditions to the Offer may not be satisfied in accordance with their terms, and/or we may exercise our termination rights under the Support Agreement, in which case the Offer could be terminated. The outcome of the appeal of the decision of the Bureau de décision may also have an impact on the completion of the Offer. Failure to complete the Offer could have a material adverse impact on the market price of the Fibrek Shares.

All forward-looking statements in the Offer to Purchase, the Circular and the documents incorporated by reference herein are expressly qualified by the cautionary statements contained or referred to in this section and in our other filings with the SEC and the Canadian securities regulatory authorities. We disclaim any obligation to publicly update or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as required by applicable laws.

**MARKET AND INDUSTRY DATA**

Information about industry or general economic conditions contained in the Offer to Purchase, the Circular and the documents incorporated by reference herein is derived from third-party sources and certain trade publications that we believe are widely accepted and accurate; however, we have not independently verified this information and cannot provide assurances of its accuracy.

**REPORTING CURRENCIES AND FINANCIAL PRINCIPLES**

In the Offer to Purchase and Circular, all references to  $\text{€}$  refer to Euro, all references to  $\text{C\$}$  refer to Canadian dollars and all references to  $\text{US\$}$  refer to U.S. dollars, unless otherwise indicated.

Our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2011 and the notes thereto are prepared in accordance with U.S. GAAP.

**INFORMATION CONCERNING FIBREK**

Except as otherwise indicated, the information concerning Fibrek contained herein has been taken from or is based upon Fibrek's (and other) publicly available documents and records. Although Mercer has no knowledge that would indicate that any statements contained herein concerning Fibrek taken from or based upon such documents and records are untrue or incomplete, neither Mercer nor any of its directors or officers assumes any responsibility for the accuracy or completeness of such information, including any of Fibrek's financial information or statements, or for any failure by Fibrek to disclose events or facts which may have occurred or which may affect the significance or accuracy of any such information but which are unknown to Mercer. Mercer has limited means of verifying the accuracy or completeness of any of the information contained herein that is derived from Fibrek's publicly available documents or records or whether there has been any failure by Fibrek to disclose events that may have occurred or may affect the significance or accuracy of any information.

**EXCHANGE RATES**

Our reporting currency and our financial statements are reported in Euros, as a significant majority of our business transactions are originally denominated in Euros. We translate non-Euro denominated assets and liabilities at the rate of exchange on the balance sheet date. Revenues and expenses are translated at the average rate of exchange prevailing during the period.

The following table sets out exchange rates, based on the noon buying rates in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York (the **Noon Buying Rate**) for the conversion of Euros and Canadian dollars to U.S. dollars in effect at the end of the following periods, the average exchange rates during these periods (based on daily Noon Buying Rates) and the range of high and low exchange rates for these periods:

	Years Ended December 31,
	2008
	( /US\$)

0.6977

0.6623

0.7970  
0.7176

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constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 27A of the Securities Exchange Act of 1934, as amended. For those statements, Mohawk claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. There can be no assurance that the forward-looking statements will be accurate because they are based on many assumptions, which involve risks and uncertainties. The following factors could cause future results to differ: changes in industry conditions; competition; raw material prices; energy costs; timing of capital expenditures; integration of acquisitions; legislative enactments and regulatory decisions; introduction of new products; rationalization of operations; litigation; and other risks identified in Mohawk's SEC reports and public announcements.

**Item 1B. Unresolved Staff Comments**

None.

**Item 2. Properties**

The Company owns a 0.1 million square foot headquarters office in Calhoun, Georgia on an eight-acre site. The Company also owns a 2.1 million square foot manufacturing facility located in Dalton, Georgia, used by the Mohawk segment, 1.7 million and 1.0 million square foot manufacturing facilities located in Monterey, Mexico and Muskogee, Oklahoma, respectively, used by the Dal-Tile segment, 1.1 million square foot manufacturing facility located in Wielsbeke, Belgium and a 0.5 million square foot manufacturing facility located in Thomasville, NC used by the Unilin segment.

The following table summarizes the Company's facilities both owned and leased for each segment in square feet (in millions):

Primary Purpose	Mohawk Segment		Dal-Tile Segment		Unilin
	Owned	Leased	Owned	Leased	Owned
Manufacturing	16.4	0.1	4.4		7.7
Selling and Distribution	3.4	4.9	0.3	7.9	0.1
Other	1.1	0.1	0.3		0.1
Total	20.9	5.1	5.0	7.9	7.9

The Company's properties are in good condition and adequate for its requirements. The Company believes its principal plants are adequate to meet its production plans pursuant to the Company's long-term sales goals. In the ordinary course of business, the Company monitors the condition of its facilities to ensure that they remain adequate to meet long-term sales goals and production plans.

**Item 3. Legal Proceedings**

The Company is involved in litigation from time to time in the regular course of its business. Except as noted below there are no legal proceedings pending or known by the Company to be contemplated to which the Company is a party or to which any of its subsidiaries is subject.

*In Shirley Williams et al. v. Mohawk Industries, Inc.*, four plaintiffs filed a putative class action lawsuit in January 2004 in the United States District Court for the Northern District of Georgia (Rome Division), alleging that they are former and current employees of the Company and that the actions and conduct of the Company, including the employment of persons who are not authorized to work in the United States, have damaged them and the other members of the putative class by suppressing the wages of the Company's hourly employees in Georgia. The plaintiffs seek a variety of relief, including (a) treble damages; (b) return of any allegedly unlawful payments; and (c) attorney's fees and costs of litigation. In February 2004, the Company filed a Motion to Dismiss the Complaint, which was

the District Court in April 2004. Following appellate review of this decision, the case was returned to the District Court for further proceedings. On December 18, 2007, the plaintiffs filed a motion for class certification. On March 3, 2008, the District Court denied the plaintiffs motion for class certification. The plaintiffs then appealed the decision to the United States Court of Appeals

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for the 11th Circuit on March 17, 2008. On May 28, 2009, the Court of Appeals issued an order reversing the District Court's decision and remanding the case back to the District Court for further proceedings on the class certification issue. Discovery has been stayed in the District Court since the appeal. In August 2009, the Company filed a petition for certiorari with the United States Supreme Court, which was denied in November 2009. The Company will continue to vigorously defend itself against this action.

In *Collins & Aikman Floorcoverings, Inc., et. al. v. Interface, Inc.*, United States District Court for the Northern District of Georgia (Atlanta Division), Mohawk Industries, Inc. (CAF) and Shaw Industries Group, Inc. (Shaw) filed a motion for summary judgment against Interface, Inc. (Interface) for declaratory judgments that United States Patent 6,908,656 (the Patent), assigned to Interface, which claims certain styles of carpet tiles, is not infringed and is invalid. Also in June 2005, in *Interface, Inc., et al. v. Mohawk Industries, Inc.*, United States District Court for the Northern District of Georgia (Atlanta Division), Interface sued Mohawk Industries, Inc., Mohawk Carpet Corporation, and Mohawk Commercial, Inc. for allegedly infringing the Patent. Interface brought similar suits against entities affiliated with CAF and Shaw. Interface sought monetary damages as well as injunctive relief. The cases were consolidated in the United States District Court for the Northern District of Georgia (Rome Division). During the second quarter of 2009, the Company announced that it had reached a settlement and the pending cases were dismissed by the District Court on June 26, 2009.

The Company believes that adequate provisions for resolution of all contingencies, claims and pending litigation have been made for probable losses and that the ultimate outcome of these actions will not have a material adverse effect on its financial condition or have a material adverse effect on its results of operations in a given quarter or year.

*Environmental Matters*

The Company is subject to various federal, state, local and foreign environmental health and safety laws and regulations, including those governing air emissions, wastewater discharges, the use, storage, treatment and disposal of solid and hazardous materials, and the prevention of contamination associated therewith. Because of the nature of the Company's business, the Company has incurred, and will continue to incur, costs relating to compliance with such laws and regulations. The Company is involved in various proceedings relating to environmental matters and is currently engaged in environmental investigation, remediation and post-closure care programs at certain sites. The Company has provided accruals for such activities that it has determined to be both probable and reasonably estimable. The Company does not expect that the ultimate liability with respect to such activities will have a material adverse effect on its operations, but may have an effect on the results of operations for a given quarter or annual period.

**Item 4. *Submission of Matters to a Vote of Security Holders***

No matters were submitted to a vote of security holders of the Company during the fourth quarter ended December 31, 2009.

Table of Contents**PART II****Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities****Market for the Common Stock**

The Company's common stock, \$0.01 par value per share (the Common Stock) is quoted on the New York Stock Exchange under the symbol MHK. The table below shows the high and low sales prices per share of the Common Stock as reported on the NYSE Composite Tape, for each fiscal period indicated.

	<b>Mohawk Common High</b>
<b>2008</b>	
First quarter	\$ 83.09
Second quarter	80.29
Third quarter	75.26
Fourth quarter	69.47
<b>2009</b>	
First quarter	\$ 46.05
Second quarter	51.88
Third quarter	53.71
Fourth quarter	50.49

As of February 22, 2010, there were approximately 344 holders of record of Common Stock. The Company has not paid or declared cash dividends on shares of its Common Stock since completing its initial public offering. The Company's policy is to retain all earnings for the development of its business, and presently, it does not anticipate paying cash dividends on the Common Stock in the foreseeable future. The payment of future cash dividends will be at the sole discretion of the Board of Directors and will depend on the Company's profitability, financial condition, cash requirements, future prospects and other factors deemed relevant by the Board of Directors.

The Company did not repurchase any of its common stock during the fourth quarter of 2009.

**Item 6. Selected Financial Data**

The following table sets forth the selected financial data of the Company for the periods indicated which information is derived from the consolidated financial statements of the Company. On October 31, 2005, the Company acquired all the outstanding shares of Unilin Holding NV (Unilin Acquisition). The total purchase price of the Unilin Acquisition, net of cash, was approximately Euro 2.5 billion (approximately \$2.5 billion). On August 13, 2007, the Company completed the acquisition of certain wood flooring assets for \$147.1 million in cash. The consolidated financial statements include the results of all acquisitions from the date of acquisition. The selected financial data should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Operations and the Company's consolidated financial statements and notes thereto included elsewhere herein.



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	<b>2009</b>	<b>As of or for the Years Ended December 31,</b>		
		<b>2008</b>	<b>2007</b>	<b>2006</b>
		<b>(In thousands, except per share data)</b>		
<b>Statement of operations data:</b>				
Net sales	\$ 5,344,024	6,826,348	7,586,018	7,905,842
Cost of sales(a)	4,111,794	5,088,584	5,471,234	5,674,531
Gross profit	1,232,230	1,737,764	2,114,784	2,231,311
Selling, general and administrative expenses	1,188,500	1,318,501	1,364,678	1,392,251
Impairment of goodwill and other intangibles(b)		1,543,397		
Operating income (loss)	43,730	(1,124,134)	750,106	839,060
Interest expense	127,031	127,050	154,469	173,697
Other expense, net	(5,588)	21,288	(6,925)	(252)
U.S. customs refund(c)			(9,154)	(19,436)
	121,443	148,338	138,390	154,009
Earnings (loss) before income taxes	(77,713)	(1,272,472)	611,716	685,051
Income taxes (benefit) expense(d)	(76,694)	180,062	(102,697)	220,478
Net (loss) earnings	(1,019)	(1,452,534)	714,413	464,573
Less: Net earnings attributable to the noncontrolling interest	4,480	5,694	7,599	8,740
Net earnings (loss) attributable to Mohawk Industries, Inc	\$ (5,499)	(1,458,228)	706,814	455,833
Basic (loss) earnings per share	\$ (0.08)	(21.32)	10.37	6.74
Weighted-average common shares outstanding	68,452	68,401	68,172	67,674
Diluted (loss) earnings per share	\$ (0.08)	(21.32)	10.32	6.70
Weighted-average common and dilutive potential common shares outstanding	68,452	68,401	68,492	68,056
<b>Balance sheet data:</b>				
Working capital (includes short-term debt)	\$ 1,474,978	1,369,333	1,238,220	783,148
Total assets (b and d)	6,391,446	6,446,175	8,680,050	8,212,209
Long-term debt (including current portion)	1,854,479	1,954,786	2,281,834	2,783,681
Total equity	3,234,282	3,184,933	4,738,843	3,744,468

(a) In 2005, gross margin was impacted by a non-recurring \$34,300 (\$22,300 net of tax) fair value adjustment to Unilin's acquired inventory.

- (b) In 2008, the Company recorded an impairment of goodwill and other intangibles which included \$276,807 for the Mohawk segment, \$531,930 for the Dal-Tile segment and \$734,660 for the Unilin segment.
- (c) In 2007 and 2006, the Company received partial refunds from the U.S. government in reference to settlement of custom duties dating back to 1982.
- (d) In 2007, the Company implemented a change in residency of one of its foreign subsidiaries. This tax restructuring resulted in an increase in the subsidiary's taxable basis, which resulted in the recognition of a

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deferred tax asset of approximately \$245,000 and a related income tax benefit of approximately \$272,000. In 2008, the Company recorded a valuation allowance of approximately \$253,000 against the deferred tax asset described above.

**Item 7. *Management's Discussion and Analysis of Financial Condition and Results of Operations***

**Overview**

The Company is a leading producer of floor covering products for residential and commercial applications in the U.S. and Europe with sales in 2009 of \$5.3 billion. The Company is the second largest carpet and rug manufacturer in the U.S., a leading manufacturer and distributor of ceramic tile, natural stone and hardwood flooring in the U.S. and a leading producer of laminate flooring in Europe. In 2008, the primary categories of the U.S. floor covering industry, based on sales dollars, were carpet and rug (58%), ceramic tile (11%), resilient and rubber (11%), hardwood (10%), stone (5%) and laminate (5%).

The Company believes that the U.S. floor covering industry has experienced declining demand beginning in the fourth quarter of 2008 which worsened considerably during the later parts of 2008 and continued to decline throughout 2009. The global economy contributed to the most significant downturn in recent history. Overall economic conditions and consumer sentiment have remained challenging and has intensified the pressure on the demand for housing and flooring products. Although the Company cannot determine with certainty when market conditions will stabilize and begin to improve, the Company believes it is well-positioned in the long-term as the industry improves. The Company continues to monitor expenses based on current industry conditions and will continue to adjust as required.

The Company has three reporting segments, the Mohawk segment, the Dal-Tile segment and the Unilin segment. The Mohawk segment manufactures, markets and distributes its product lines primarily in North America, which include carpet, rugs, pad, ceramic tile, hardwood, resilient and laminate, through its network of regional distribution centers and satellite warehouses using company-operated trucks, common carrier or rail transportation. The segment product lines are sold through various selling channels, which include covering retailers, home centers, mass merchandisers, department stores, independent distributors, commercial dealers and commercial users. The Dal-Tile segment manufactures, markets and distributes its product lines primarily in North America, which include ceramic tile, porcelain tile and stone products, through its network of regional distribution centers and company-operated sales service centers using company-operated trucks, common carriers or rail transportation. The segment product lines are purchased by floor covering retailers, home centers, independent distributors, tile specialty dealers, tile contractors, and commercial end users. The Unilin segment manufactures, markets and distributes its product lines primarily in North America and Europe, which include laminate flooring, roofing systems and other wood products through various selling channels, which include retailers, home centers and independent distributors.

The Company reported net loss of \$5.5 million or loss per share of \$0.08 for 2009, compared to net loss of \$1,458.2 million or loss per share of \$21.32 for 2008. The net loss for 2008 included a \$1,543.4 million impairment charge to reduce the carrying amount of the Company's goodwill and intangible assets and a charge of \$253 million to record a tax valuation allowance against the carrying amount of a deferred tax asset recognized in the fourth quarter of 2007. In addition, the change in EPS resulted from the impact of lower sales volumes, which the Company believes is attributable to continued weakness in the U.S. residential remodeling and new construction markets, commercial real estate market and European demand, the net effect of price and product mix and higher warranty requirements, partially offset by lower raw material, energy and selling general and administrative costs. During 2009, the Company recognized a trend of incidents related to the use of new technology in certain commercial carpet tiles and recorded a \$121.2 million carpet sales allowance and a \$12.4 million inventory write-off. The Company discontinued sales of these commercial carpet tiles and replaced them with an established technology. The amounts recorded reflect the Company's best reasonable estimate but the actual amount of claim-related costs could vary from such estimates.

For the year ended December 31, 2009, the Company generated \$672.2 million of operating cash flow which it used to reduce debt of \$103.6 million and build cash. As of December 31, 2009, the Company had



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cash and cash equivalents of \$531.5 million. In addition, the Company adjusted capital expenditures to align its manufacturing, and selling infrastructure to market conditions.

**Results of Operations**

Following are the results of operations for the last three years:

	2009		For the Years Ended December 31, 2008		2007
	(In millions)				
<b>Statement of operations data:</b>					
Net sales	\$ 5,344.0	100.0%	\$ 6,826.3	100.0%	\$ 7,586.0
Cost of sales	4,111.8	76.9%	5,088.5	74.5%	5,471.2
Gross profit	1,232.2	23.1%	1,737.8	25.5%	2,114.8
Selling, general and administrative expenses	1,188.5	22.2%	1,318.5	19.3%	1,364.7
Impairment of goodwill and other intangibles			1,543.4	22.6%	
Operating income (loss)	43.7	0.8%	(1,124.1)	(16.5)%	750.1
Interest expense	127.0	2.4%	127.1	1.9%	154.5
Other expense, net	(5.6)	(0.1)%	21.3	0.3%	(6.9)
U.S. customs refund					(9.2)
	121.4	2.3%	148.4	2.2%	138.4
Earnings (loss) before income taxes	(77.7)	(1.5)%	(1,272.5)	(18.6)%	611.7
Income tax (benefit) expense	(76.7)	(1.4)%	180.0	2.6%	(102.7)
Net (loss) earnings	(1.0)		(1,452.5)	(21.3)%	714.4
Less: Net earnings attributable to the noncontrolling interest	4.5	0.1%	5.7	0.1%	7.6
Net earnings (loss) attributable to Mohawk Industries, Inc.	\$ (5.5)	(0.1)%	\$ (1,458.2)	(21.4)%	\$ 706.8

**Year Ended December 31, 2009, as Compared with Year Ended December 31, 2008****Net sales**

Net sales for 2009 were \$5,344.0 million, reflecting a decrease of \$1,482.3 million, or 21.7%, from the \$6,826.3 million reported for 2008. The decrease was primarily driven by a decline in sales volumes of approximately \$1,047 million due to the continued weakness in U.S. residential remodeling and new construction markets, commercial real estate market and European demand, a decline of approximately \$298 million due to unfavorable price and product mix as customers trade down to lower priced products, a decrease of approximately \$81 million due to a net increase in warranty requirements described in the overview and a decline of approximately \$56 million due to unfavorable foreign exchange rates and other.

*Mohawk Segment* Net sales decreased \$771.4 million, or 21.3%, to \$2,856.7 million in 2009 compared to \$3,628.2 million in 2008. The decrease was primarily driven by a decline in sales volumes of approximately \$531 million due to the continued weakness in the U.S. residential remodeling and new construction markets and the declining commercial real estate market, a decline of approximately \$151 million due to unfavorable price and product mix as customers trade down to lower priced products and a decrease of approximately \$81 million due to a net increase in warranty requirements described above in the overview.

*Dal-Tile Segment* Net sales decreased \$388.6 million, or 21.4%, to \$1,426.8 million in 2009 compared to \$1,815.4 million in 2008. The decrease was primarily driven by a decline in sales volumes of approximately \$301 million due to the continued weakness in the U.S. residential remodeling and new construction markets and the declining commercial real estate market, a decline of approximately \$73 million due to unfavorable

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price and product mix as customers trade down to lower priced products and a decline of approximately \$15 million due to unfavorable foreign exchange rates.

*Unilin Segment* Net sales decreased \$336.9 million, or 23.0%, to \$1,128.3 million in 2009 compared to \$1,465.2 million in 2008. The decrease was driven by a decline in sales volumes of approximately \$215 million due to the continued weakness in the U.S. residential remodeling and new construction markets and slowing European demand, a decline of approximately \$74 million due to the net effect of price and product mix as customers trade down to lower priced products and a decline of approximately \$48 million due to unfavorable foreign exchange rates.

Quarterly net sales and the percentage changes in net sales by quarter for 2009 versus 2008 were as follows (dollars in millions)

	<b>2009</b>	<b>2008</b>
First quarter	\$ 1,208.3	1,738.1
Second quarter	1,406.0	1,840.0
Third quarter	1,382.6	1,763.0
Fourth quarter	1,347.1	1,485.2
Total year	\$ 5,344.0	6,826.3

**Gross profit**

Gross profit for 2009 was \$1,232.2 million (23.1% of net sales) and represented a decrease of \$505.5 million compared to gross profit of \$1,737.8 million (25.5% of net sales) for 2008. Gross profit in 2009 was unfavorably impacted by approximately \$315 million from lower sales volume, a decline of approximately \$185 million due to the net effect of price and product mix, a decline of approximately \$89 million due to a net increase in warranty requirements described above in the overview, restructuring charges of approximately \$28 million and the impact of unfavorable foreign exchange rates of approximately \$9 million, partially offset by a decline in manufacturing costs of approximately \$120 million. The decrease in gross profit percentage is primarily attributable to unfavorable price and product mix, increased warranty requirements and restructuring costs, partially offset by lower raw material and manufacturing costs.

**Selling, general and administrative expenses**

Selling, general and administrative expenses for 2009 were \$1,188.5 million (22.3% of net sales), reflecting a decrease of \$130.0 million, or 9.9%, compared to \$1,318.5 million (19.3% of net sales) for the prior year. The decrease in selling, general and administrative expenses is primarily driven by lower sales and various cost savings initiatives implemented by the Company, partially offset by approximately \$8 million of unfavorable foreign exchange rates and approximately \$4 million for restructuring charges. The increase in selling, general and administrative expenses as a percentage of net sales is primarily a result of a higher mix of fixed costs on lower net sales, and restructuring costs.

**Operating income (loss)**

Operating income for 2009 was \$43.7 million (0.8% of net sales) reflecting an increase of \$1,167.9 million compared to an operating loss of \$1,124.1 million in 2008. The change was primarily driven by the recognition of an impairment of goodwill and other intangible assets of approximately \$1,543.4 million in 2008. In addition, operating income in the current period was impacted by a decline of approximately \$315 million due to lower sales volumes, a decline of approximately \$185 million due to unfavorable price and product mix, a decline of approximately \$89 million due to a net increase in warranty requirements described above in the overview and restructuring charges of approximately \$32 million, partially offset by lower manufacturing and selling, general and administrative costs of approximately

\$244 million.

*Mohawk Segment* Operating loss was \$126.0 million in 2009 reflecting a decrease of \$90.2 million compared to operating loss of \$216.2 million in 2008. The increase was primarily driven by the recognition of

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an impairment of goodwill and other intangibles of approximately \$276.8 million in 2008. In addition, operating income in the current period was impacted by a decline of approximately \$133 million due to lower sales volumes, a decrease of approximately \$89 million due to a net increase in warranty requirements and a decline of approximately \$74 million due to unfavorable price and product mix, restructuring charges of approximately \$7 million, partially offset by lower manufacturing and selling, general and administrative costs of approximately \$116 million.

*Dal-Tile Segment* Operating income was \$84.2 million (5.9% of segment net sales) in 2009 reflecting an increase of \$407.5 million compared to operating loss of \$323.4 million for 2008. The change was primarily driven by the recognition of an impairment of goodwill and other intangibles of approximately \$531.9 million in 2008. In addition, operating income in the current period was impacted by a decline of approximately \$108 million due to lower sales volumes, a decline of approximately \$35 million due to unfavorable price and product mix and restructuring charges of approximately \$12 million, partially offset by lower manufacturing and selling, general and administrative costs of approximately \$23 million.

*Unilin Segment* Operating income was \$106.0 million (9.4% of segment net sales) in 2009 reflecting an increase of \$670.9 million compared to operating loss of \$564.9 million for 2008. The increase was primarily driven by the recognition of an impairment of goodwill and other intangibles of \$734.7 million in 2008. In addition, operating income in the current period was impacted by a decline of approximately \$76 million due to the net effect of price and product mix, a decline in sales volumes of approximately \$74 million, restructuring charges of approximately \$13 million and the impact of unfavorable foreign exchange rates of approximately \$8 million, partially offset by lower raw material, manufacturing and selling, general and administrative costs of approximately \$107 million.

**Interest expense**

Interest expense for 2009 was \$127.0 million compared to \$127.1 million in 2008. Interest expense in 2009 was directly impacted by higher interest rates on the Company's notes and revolving credit facilities due to three credit rating downgrades in 2009, partially offset by lower average debt levels in the current year compared to 2008.

**Income tax (benefit) expense**

For 2009, the Company recorded an income tax benefit of \$76.7 million on loss before taxes of \$77.7 million as compared to an expense of \$180.1 million on loss before taxes of \$1,272.5 million for 2008. The change is principally due to the non-deductible goodwill impairment charge, the recognition of a \$253 million valuation allowance against a deferred asset, and the geographic distribution of income (loss).

In the fourth quarter of 2007, the Company moved the intellectual property and treasury operations of an indirectly owned European subsidiary to a new office in another jurisdiction in Europe. The Company also indirectly owned a holding company in the new jurisdiction which provided certain treasury functions to Unilin, and the move allowed for the consolidation of the historical intellectual property and treasury operations to be combined with those of the holding company's treasury operations in a single jurisdiction in order to integrate and streamline the operations, to facilitate international acquisitions and to improve tax and cost efficiencies. This restructuring resulted in a step up in the subsidiary's taxable basis of its intellectual property. The step up relates primarily to intangible assets which will be amortized over 10 years for tax purposes. During the fourth quarter of 2007, the Company evaluated the evidence for recognition of a deferred tax asset created through the restructuring and determined that, based on the available evidence at the time, the deferred tax asset would more likely than not be realized. The deferred tax asset recognized as of December 31, 2007 was approximately \$245 million and the related income tax benefit recognized in the consolidated financial statements was approximately \$272 million.

During the third quarter of 2008, the Company reassessed the need for a valuation allowance against its deferred tax assets. Cash flows decreased from that projected as of December 31, 2007, primarily due to the slowing worldwide economy and declining sales volumes. The Company determined that, given the current



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and expected economic conditions and the corresponding reductions in cash flows, its ability to realize the benefit of the deferred tax asset related to the transaction described above as well as tax losses generated in the same jurisdiction was not more likely than not. As a result, the Company recorded a valuation allowance against the deferred tax asset in the amount of \$253 million during the quarter ended September 27, 2008.

***Year Ended December 31, 2008, as Compared with Year Ended December 31, 2007*****Net sales**

Net sales for the year ended December 31, 2008, were \$6,826.3 million, reflecting a decrease of \$759.7 million, or 10.0%, from \$7,586.0 million reported for the year ended December 31, 2007. The decrease was primarily driven by a decline in sales volume of approximately \$971 million due to the continued decline in the U.S. residential markets, softening commercial demand and slow European demand, partially offset by a benefit of approximately \$132 million due to the net effect of price increases and product mix, and a benefit of approximately \$79 million due to favorable foreign exchange rates.

*Mohawk Segment* Net sales decreased \$577.6 million, or 13.7%, to \$3,628.2 million in 2008, compared to \$4,205.7 million in 2007. The decrease was primarily driven by a decline in sales volumes of approximately \$639 million due to the continued decline in the U.S. residential market and softening commercial demand, partially offset by a benefit of approximately \$83 million due to the net effect of price increases and product mix.

*Dal-Tile Segment* Net sales decreased \$122.4 million, or 6.3%, to \$1,815.4 million in 2008, compared to \$1,937.7 million reported for 2007. This decrease was primarily driven by a decline in sales volumes of approximately \$146 million due to the continued decline in the U.S. residential market, partially offset by a benefit of approximately \$24 million due to the net effect of price increases and product mix.

*Unilin Segment* Net sales decreased \$22.4 million, or 1.5%, to \$1,465.2 million in 2008, compared to \$1,487.6 million in 2007. The decrease in net sales was driven by a decline in sales volume of approximately \$188 million due to the continued decline in the U.S. residential market and slowing European demand, partially offset by a benefit of approximately \$63 million due to the Woven Glass Acquisition, a benefit of approximately \$79 million due to favorable foreign exchange rates and a benefit of approximately \$23 million due to the net effect of price increases and product mix.

Quarterly net sales and the percentage changes in net sales by quarter for 2008 versus 2007 were as follows (dollars in millions)

	<b>2008</b>	<b>2007</b>	<b>(%)</b>
First quarter	\$ 1,738.1	1,863.9	(6.2)
Second quarter	1,840.0	1,977.2	(6.9)
Third quarter	1,763.0	1,937.7	(9.3)
Fourth quarter	1,485.2	1,807.2	(18.3)
Total year	\$ 6,826.3	7,586.0	(10.0)

**Gross profit**

Gross profit was \$1,737.8 million (25.5% of net sales) for 2008 and represented a decrease of \$377.0 million, or 17.8%, compared to gross profit of \$2,114.8 million (27.9% of net sales) for 2007. Gross profit was unfavorably impacted by increasing costs for raw materials and energy of approximately \$172 million, net of cost savings initiatives, and a decline in volumes of approximately \$279 million, partially offset by the net effect of price increases and product mix of approximately \$97 million.

**Selling, general and administrative expenses**

Selling, general and administrative expenses for 2008 were \$1,318.5 million (19.3% of net sales), reflecting a decrease of \$46.2 million (3.4%), compared to \$1,364.7 million (18.0% of net sales) for 2007.

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The decrease in selling, general and administrative expenses is attributable to various cost savings initiatives implemented by the Company, offset by approximately \$25 million of unfavorable foreign exchange rates.

**Impairment of goodwill and intangibles**

During 2008, the Company recorded a \$1,543.4 million impairment charge to reduce the carrying amount of the Company's goodwill and other intangible assets to their estimated fair value based upon the results of two interim impairment tests. The Company performed interim impairment tests because of a prolonged decline in the Company's market capitalization which the Company believes is primarily due to the weakness in the U.S. residential housing market and the slowing European economy. In both the third and fourth quarters of 2008, the Company concluded that the weakness in the U.S. residential housing market is likely to persist based on its review of, among other things, sequential quarterly housing starts, recent turmoil surrounding the nation's largest mortgage lenders, the potential negative impact on the availability of mortgage financing and housing start forecasts published by national home builder associations pushing the U.S. residential housing market beyond 2009. The total impairment included \$276.8 million in the Mohawk segment, \$531.9 million in the Dal-Tile segment and \$734.7 million in the Unilin segment. If, in the future, the Company's market capitalization and/or the fair value of the Company's reporting units were to decline further, it may be necessary to record further impairment charges.

**Operating (loss) income**

Operating loss for 2008 was \$1,124.1 million reflecting a decrease of \$1,874.2 million compared to operating income of \$750.1 million (9.9% of net sales) in 2007. The decrease was primarily driven by the recognition of impairment of goodwill and other intangible assets of \$1,543.4 million, a decline in sales volumes of approximately \$285 million and rising costs for raw materials and energy of approximately \$116 million, net of cost savings initiatives, partially offset by a benefit of approximately \$130 million due to the net effect of price increases and product mix.

*Mohawk Segment* Operating loss was \$216.2 million in 2008 reflecting a decrease of \$471.1 million compared to operating income of \$254.9 million (6.1% of segment net sales) in 2007. The decrease was primarily due to the impairment of goodwill and other intangible assets of \$276.8 million, a decline in sales volumes of approximately \$142 million and rising costs for raw materials and energy of approximately \$82 million, net of cost savings initiatives, partially offset by a benefit of approximately \$82 million due to the net effect of price increases and product mix.

*Dal-Tile Segment* Operating loss was \$323.4 million in 2008 reflecting a decrease of \$582.1 million, compared to operating income of \$258.7 million (13.4% of segment net sales) in 2007. The decrease was primarily due to the impairment of goodwill of \$531.9 million, rising costs for raw materials and energy of approximately \$31 million, net of cost savings initiatives, and a decline in sales volumes of approximately \$56 million, partially offset by a benefit of approximately \$41 million due to the net effect of price increases and product mix.

*Unilin Segment* Operating loss was \$564.9 million in 2008, reflecting a decrease of \$837.2 million compared to operating income of \$272.3 million (18.3% of segment net sales) in 2007. The decrease was primarily due to the impairment of goodwill and other intangible assets of \$734.7 million, a decline in sales volumes of approximately \$88 million and rising costs for raw materials and energy of approximately \$19 million, net of cost savings initiatives, partially offset by a benefit of approximately \$7 million due to the net effect of price increases and product mix.

**Interest expense**

Interest expense for 2008 was \$127.1 million compared to \$154.5 million in 2007. The decrease in interest expense for 2008 as compared to 2007 was attributable to lower average debt and lower average interest rates on outstanding revolving debt.

**Table of Contents****Income tax (benefit) expense**

The 2008 provision for income tax was \$180.1 million, as compared to an income tax benefit of \$102.7 million for 2007. The effective tax rate for 2008 was (14.2)% as compared to an effective tax rate benefit of 16.8% for 2007. The change in the tax rate was primarily due to the impact on pre-tax earnings of the impairment charge on non-deductible goodwill, the 2008 asset restructurings, and the recognition of a valuation allowance of \$253 million, which is described above, against certain deferred tax assets that the Company believes is more likely than not to be realized. Without the impact of these three items, the Company would have reflected a 2008 provision for income tax of \$70.5 million, as compared to a provision of \$168.9 million for 2007.

**Liquidity and Capital Resources**

The Company's primary capital requirements are for working capital, capital expenditures and acquisitions. The Company's capital requirements are met primarily through a combination of internally generated funds, bank credit lines, term and senior notes and credit terms from suppliers.

Cash flows provided by operations for 2009 were \$672.2 million compared to cash flows provided by operations of \$576.1 million for 2008. The increase in operating cash flows for 2009 as compared to 2008 is primarily attributable to lower working capital requirements due to lower sales demand.

Net cash used in investing activities for 2009 was \$114.8 million compared to \$226.1 million in 2008. The decrease is due to lower capital spending as a result of lower sales and tighter management of expenditures during 2009 as compared to 2008. Capital expenditures, including \$161.3 million for acquisitions have totaled \$651.1 million over the past three years. Capital spending during 2010, excluding acquisitions, is expected to range from \$150 million to \$160 million, and is intended to be used primarily to purchase equipment and streamline manufacturing capacity.

Net cash used in financing activities for 2009 was \$125.8 million compared to net cash used by financing activities of \$348.9 million for 2008. The change in cash used in financing activities as compared to 2008 is primarily attributable to lower debt levels as the Company manages its working capital requirements to align with its current sales.

On September 2, 2009, the Company entered into a \$600 million four-year, senior, secured revolving credit facility (the "ABL Facility") in connection with the replacement of the Company's then-existing senior, unsecured, revolving credit facility (the "Senior Unsecured Facility"). At the time of its termination, the Senior Unsecured Facility consisted of a \$650 million revolving credit facility, which matures on October 28, 2010. The ABL Facility provides for a maximum of \$600 million of revolving credit, subject to borrowing availability, including limited amounts of credit in the form of letters of credit and swingline loans. The borrowing base is equal to the specified percentages of eligible accounts receivable and inventories of the Company and other borrowers under the ABL Facility, which are subject to seasonal variations, less reserves established in good faith by the Administrative Agent under the ABL Facility. All obligations under the ABL Facility, and the guarantees of those obligations, are secured by a security interest in certain accounts receivable, inventories, certain deposit and securities accounts, tax refunds and other personal property (excluding intellectual property) directly relating to, or arising from, and proceeds of, any of the foregoing. In connection with the entry into the ABL Facility, the Company incurred approximately \$23.7 million in debt issuance costs which will be amortized on a straight-line basis over the term of the facility and recognized as interest expense in the condensed consolidated statement of operations.

At the Company's election, revolving loans under the ABL Facility bear interest at annual rates equal to either (a) LIBOR for 1 to 6 month periods, as selected by the Company, plus an applicable margin ranging between 3.75% and 4.25%, or (b) the higher of the rate, the Federal Funds rate plus 0.5%, or a daily LIBOR rate, plus an applicable margin ranging between 2.25% and 2.75%. The Company also pays a commitment fee to the Lenders under the ABL Facility on the average amount by which the aggregate commitments exceed utilization of the ABL Facility equal to 1.00% per annum during any



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quarter that this excess is 50% or more, and 0.75% per annum during any quarter that this excess is less than 50%.

The ABL Facility includes certain affirmative and negative covenants that impose restrictions on Mohawk's financial and business operations, including limitations on debt, liens, investments, fundamental changes, asset dispositions, dividends and other similar payments, transactions with affiliates, payments and modifications of certain existing debt, future negative pledges, and changes in the nature of the Company's business. Many of these limitations are subject to numerous exceptions. The Company is also required to maintain a fixed charge coverage ratio of 1.1 to 1.0 during any period that the unutilized amount available under the ABL Facility is less than 50% of the amount available under the ABL Facility.

The ABL Facility is scheduled to mature on September 2, 2013 but the maturity date will be accelerated to: (i) October 15, 2010, if the Company's outstanding 5.75% senior notes due January 15, 2011 have not been repaid, refinanced, defeased or adequately reserved for by the Company, as reasonably determined by the Administrative Agent, prior to October 15, 2010, and (ii) January 15, 2012, if the Company's outstanding 7.20% senior notes due April 15, 2012 have not been repaid, refinanced, defeased or adequately reserved for by the Company, as reasonably determined by the Administrative Agent, prior to January 15, 2012. The Company can make adequate reserves for such senior notes with unrestricted cash on hand and unutilized borrowing availability under the ABL Facility. The Company believes that cash and cash equivalents and availability under the ABL Facility will be sufficient to satisfy the October 15, 2010 requirements of the ABL Facility, although there can be no assurances the Company will have adequate reserves as defined in the ABL Facility.

As of December 31, 2009, the amount considered used under the ABL Facility was \$113.4 million leaving a total of approximately \$462 million available under the ABL Facility. The amount used under the ABL Facility is composed of \$53.5 million standby letters of credit guaranteeing the Company's industrial revenue bonds and \$59.9 million of standby letters of credit related to various insurance contracts and foreign vendor commitments.

During 2009, the Company terminated its Euro 130.0 million, five-year unsecured, revolving credit facility and its on-balance sheet accounts receivable securitization agreement, which allowed for borrowings up to \$250.0 million based on available accounts receivable.

On January 17, 2006, the Company issued \$500.0 million aggregate principal amount of 5.750% notes due 2011 and \$900.0 million aggregate principal amount of 6.125% notes due 2016. Interest payable on each series of the notes is subject to adjustment if either Moody's Investors Service, Inc. (Moody's) or Standard & Poor's Ratings Services (Standard & Poor's), or both, downgrade the rating assigned to the notes. Each rating agency downgrade results in a 0.25% increase in the interest rate, subject to a maximum increase of 0.50% per rating agency. If later the rating of these notes improves, then the interest rates would be reduced accordingly. Each 0.25% increase in the interest rate of these notes would increase the Company's interest expense by approximately \$3.5 million per year. Currently, the interest rates have been increased by an aggregate amount of 0.75% as a result of downgrades by Moody's and Standard & Poor's in 2009. These downgrades increase the Company's interest expense by approximately \$10.5 million per year and could adversely affect the cost of and ability to obtain additional credit in the future. Additional downgrades in the Company's credit ratings could further increase the cost of its existing credit and adversely affect the cost of and ability to obtain additional credit in the future.

In 2002, the Company issued \$400.0 million aggregate principal amount of its senior 7.2% notes due 2012.

The Company may from time to time seek to retire its outstanding debt through cash purchases in the open market, privately negotiated transactions or otherwise. Such repurchases, if any, will depend on prevailing market conditions, the Company's liquidity requirements, contractual restrictions and other factors. The amount involved may be material.

As of December 31, 2009, the Company had invested cash of \$464.9 million in money market AAA rated cash investments of which \$367.3 million was in North America and \$97.6 million was in Europe. The

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Company believes that its cash and cash equivalents on hand, cash generated from operations and availability under its ABL Facility will be sufficient to repay, defease or refinance its 5.75% senior notes due January 2011 and meet its capital expenditures and working capital requirements over the next twelve months.

The Company's Board of Directors has authorized the repurchase of up to 15 million shares of the Company's outstanding common stock. Since the inception of the program in 1999, a total of approximately 11.5 million shares have been repurchased at an aggregate cost of approximately \$334.7 million. All of these repurchases have been financed through the Company's operations and banking arrangements. No shares were repurchased during 2009, 2008 and 2007.

On October 31, 2005, the Company entered into a Discounted Stock Purchase Agreement (the "DSPA") with certain members of its management team (the "Unilin Management"). The Company terminated the DSPA during the year ended December 31, 2009. Under the terms of the DSPA, the Company was obligated to make cash payments to the Unilin Management in the event that certain performance goals were satisfied. In each of the years in the five-year period ended December 31, 2010, the remaining members of Unilin Management could earn amounts, in the aggregate, equal to the average value of 30,671 shares of the Company's common stock over the 20-month period ending on December 31 of the prior year. Any failure in a given year to reach the performance goals could have been rectified, and consequently the amounts payable with respect to achieving such criteria could have been made, in any of the other years. The amount of the liability is measured each period and recognized as compensation expense in the consolidated statement of operations. No expense related to the DSPA was recognized by the Company in 2009.

The outstanding checks in excess of cash represent trade payables checks that have not yet cleared the bank. When the checks clear the bank, they are funded by the ABL Facility. This policy does not impact any liquid assets on the consolidated balance sheets.

**Contractual obligations**

The following is a summary of the Company's future minimum payments under contractual obligations as of December 31, 2009 (in millions):

	<b>Total</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>
Recorded Contractual Obligations:							
Long-term debt, including current maturities and capital leases	\$ 1,854.5	52.9	499.8	400.4	0.4	0.4	
Unrecorded Contractual Obligations:							
Interest payments on long-term debt and capital leases(1)	473.4	123.3	92.1	70.2	61.9	61.9	
Operating leases	379.4	94.3	77.1	58.5	45.2	37.3	
Purchase commitments(2)	684.1	186.5	180.4	105.8	105.7	105.7	
Expected pension contributions(3)	0.9	0.9					
Uncertain tax positions(4)	69.3	69.3					
Guarantees	0.7	0.7					
	1,607.8	475.0	349.6	234.5	212.8	204.9	
<b>Total</b>	<b>\$ 3,462.3</b>	<b>527.9</b>	<b>849.4</b>	<b>634.9</b>	<b>213.2</b>	<b>205.3</b>	

(1)

For fixed rate debt, the Company calculated interest based on the applicable rates and payment dates. For variable rate debt, the Company estimated average outstanding balances for the respective periods and applied interest rates in effect as of December 31, 2009 to these balances.

- (2) Includes commitments for natural gas, electricity and raw material purchases.
- (3) Includes the estimated pension contributions for 2010 only, as the Company is unable to estimate the pension contributions for 2010. The Company's projected benefit obligation as of December 31, 2009 was

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\$25.5 million. These liabilities have not been presented in the table above due to uncertainty as to amounts and timing regarding future payments.

- (4) Excludes \$48.5 million of non-current accrued income tax liabilities for uncertain tax positions. These liabilities have not been presented in the table above due to uncertainty as to amounts and timing regarding future payments.

**Critical Accounting Policies**

In preparing the consolidated financial statements in conformity with U.S. generally accepted accounting principles, the Company makes decisions which impact the reported amounts of assets, liabilities, revenues and expenses, and related disclosures. Such decisions include the selection of appropriate accounting principles to be applied and the assumptions on which to base accounting estimates. In reaching such decisions, the Company applies judgment based on its understanding and analysis of the relevant circumstances and its historical experience. Actual amounts could differ from those estimated at the time the consolidated financial statements are prepared.

The Company's significant accounting policies are described in Note 1 to the Consolidated Financial Statements included elsewhere in this report. Some of those significant accounting policies require the Company to make subjective or complex judgments or estimates. Critical accounting policies are defined as those that are both most important to the portrayal of a company's financial condition and results of operations and require management's most difficult, subjective, or complex judgment, often as a result of the need to make estimates about the effects of matters that are inherently uncertain and may change in subsequent periods.

The Company believes the following accounting policies require it to use judgments and estimates in preparing its consolidated financial statements and represent critical accounting policies.

*Accounts receivable and revenue recognition.* Revenues are recognized when there is persuasive evidence of an arrangement, the delivery has occurred, the price has been fixed or is determinable, and collectability can be reasonably assured. The Company provides allowances for expected cash discounts, returns, claims and doubtful accounts based upon historical bad debt experience and periodic evaluation of specific customer accounts and the aging of accounts receivable. If the financial condition of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.

*Inventories are stated at the lower of cost or market (net realizable value).* Cost has been determined using the first-in, first-out method (FIFO). Costs included in inventory include raw materials, direct and indirect labor and employee benefits, direct and general manufacturing overhead and various other costs of manufacturing. Market, with respect to all inventories, is the lower of cost or net realizable value. Inventories on hand are compared against anticipated future usage, which is a function of historical usage, anticipated future selling price, expected sales below cost, excessive quantities and an evaluation for obsolescence. Actual results could differ from assumptions used to value obsolete inventory, excessive inventory or inventory expected to be sold at a loss. Additional cost and additional reserves may be required.

*Goodwill and other intangibles.* Goodwill is tested annually for impairment during the fourth quarter or earlier upon the occurrence of certain events or substantive changes in circumstances. The Company considers the relationship between market capitalization and its book value, among other factors, when reviewing for indicators of impairment. The goodwill impairment tests are based on determining the fair value of the specified reporting units based on management judgments and assumptions using the discounted cash flows and comparable company market valuation approaches. The Company has identified Melamine, Dal-Tile, Unilin Flooring, Unilin Chipboard and Melamine, and Unilin Roofing as its reporting units for the purposes of testing goodwill and intangibles as well as assessing impairments. The valuation approaches are subject to key judgments and assumptions that are sensitive to change such as judgments and assumptions about appropriate sales growth rates, operating margins, weighted average cost of capital (WACC), and comparable company market multiples. When developing the fair value judgments and assumptions, the Company considers economic, operational and



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market conditions that could impact the fair value of the reporting unit. However, estimates are inherently uncertain and only management's reasonable expectations regarding future developments. These estimates and the judgments and assumptions upon which the estimates are based will, in all likelihood, differ in some respects from actual future results. Should a significant prolonged deterioration in economic conditions occur, such as continued declines in spending for new construction, repair and replacement activities; the inability to pass increases in the costs of raw materials and fuel on to customers; or a decline in comparable company market multiples, then key judgments and assumptions could be impacted. Generally, a moderate decline in estimated operating income or a small increase in WACC or a decline in market capitalization could result in an additional indication of impairment.

The impairment test for intangible assets not subject to amortization involves a comparison of the estimated fair value of the intangible asset with its carrying value. If the carrying value of the intangible asset exceeds its fair value, an impairment loss is recognized in an amount equal to that excess. Significant judgments inherent in this analysis include assumptions about appropriate sales growth rates, royalty rates, WACC and the amount of expected future cash flows. These judgments and assumptions are subject to the variability discussed above.

The impairment evaluation for indefinite lived intangible assets, which for the Company are its trademarks, is conducted during the first quarter of each year, or more frequently if events or changes in circumstances indicate that an asset might be impaired. The determination of fair value used in the impairment evaluation is based on discounted estimates of future sales projections attributable to owner-developed trademarks. Significant judgments inherent in this analysis include assumptions about appropriate sales growth rates, royalty rates and the amount of expected future cash flows. The judgments and assumptions used in the estimate of fair value are generally consistent with past performance and are also consistent with the projections and assumptions that are used in current operating plans. Such assumptions are subject to change as a result of changing economic and competitive conditions. The determination of fair value is sensitive to differences between estimated and actual cash flows and changes in the related discount rate used to evaluate the fair value of the trademarks. Estimated cash flows are sensitive to changes in the economy among other things.

The Company reviews its long-lived asset groups, which include intangible assets subject to amortization, which for the Company include patents and customer relationships, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset group may not be recoverable. Recoverability of asset groups to be held and used is measured by a comparison of the carrying amount of long-lived assets to future undiscounted net cash flows expected to be generated by these asset groups. If such asset groups are considered to be impaired, the impairment recognized is the amount by which the carrying amount of the asset group exceeds the fair value of the asset group. Assets held for sale are reported at the lower of the carrying amount or fair value less estimated costs of disposal and are no longer depreciated.

The Company conducted its annual assessment of goodwill and indefinite lived intangibles in the fourth quarter and no impairment was indicated. The Company did record impairment of goodwill and other intangibles of \$1,543.4 million in 2008.

The Company's effective tax rate is based on its income, statutory tax rates and tax planning opportunities available in the various jurisdictions in which it operates. Tax laws are complex and subject to different interpretations by the taxpayer and respective governmental taxing authorities. Significant judgment is required in determining the Company's tax expense and in evaluating the Company's tax positions. Deferred tax assets represent amounts available to reduce income taxes payable on taxable income in a future period. The Company evaluates the recoverability of these future tax benefits by assessing the adequacy of future taxable income from all sources, including reversal of taxable temporary differences, forecasted operating earnings and other tax planning strategies. These sources of income inherently rely on estimates, including business forecasts and other projected financial results over an extended period of time. In the event that the Company is not able to realize

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all or a portion of its deferred tax assets in the future, a valuation allowance is provided. The Company would recognize amounts through a charge to income in the period in which that determination is made or when tax law changes are enacted. The Company recorded valuation allowances of \$365.9 million in 2009, \$343.6 million in 2008 and \$75.0 million in 2007.

In the ordinary course of business there is inherent uncertainty in quantifying the Company's income tax positions. The Company records its income tax positions and records tax benefits for all years subject to examination based upon the Company's evaluation of the circumstances and information available as of the reporting date. For those tax positions where it is more likely than not that a tax benefit will be sustained, the Company has recorded the largest amount of tax benefit with a greater than 50% likelihood of being realized upon ultimate settlement with a taxing authority that has full knowledge of all relevant information, as required by the provisions of the Financial Accounting Standards Board (FASB) FASB Accounting Standards Codification Topic 740 (ASC 740-10), a reference to FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109*. For income tax positions where it is not more likely than not that a tax benefit will be sustained, no tax benefit has been recognized in the Company's consolidated financial statements. As of December 31, 2009, the Company has \$105.6 million accrued for uncertain tax positions.

Environmental and legal accruals are estimates based on judgments made by the Company relating to ongoing environmental and legal proceedings, as disclosed in the Company's consolidated financial statements. In determining whether a liability is probable and reasonably estimable, the Company consults with its internal experts. The Company believes that the amounts recorded in the accompanying financial statements are based on the best estimates and judgments available to it.

**Recent Accounting Pronouncements**

In September 2006, the Financial Accounting Standards Board (FASB) issued ASC 820-10, formerly Statement of Financial Accounting Standards (SFAS) No. 157, *Fair Value Measurements*. ASC 820-10 defines fair value, establishes a framework for measuring fair value and requires enhanced disclosures about fair value measurements. ASC 820-10 requires companies to disclose the fair value of financial instruments according to a fair value hierarchy. Additionally, companies are required to provide certain disclosures regarding non-financial instruments within the hierarchy, including a reconciliation of the beginning and ending balances for each major category of assets and liabilities. ASC 820-10 is effective for the Company's fiscal year beginning January 1, 2008 for financial assets and liabilities and January 1, 2009 for non-financial assets and liabilities. The Company's adoption of ASC 820-10 for financial assets and liabilities on January 1, 2008 and for non-financial assets and liabilities on January 1, 2009 did not have a material impact on the Company's consolidated financial statements.

In December 2007, the FASB issued ASC 805-10, formerly SFAS No. 141 (revised 2007), *Business Combinations*. ASC 805-10 establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable intangible assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired. ASC 805-10 also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. ASC 805-10 is applied prospectively to business combinations for which the acquisition date is on or after January 1, 2009. The adoption of ASC 805-10 on January 1, 2009 did not have a material impact on the Company's consolidated financial statements, although the adoption of ASC 805-10 will impact the recognition and measurement of future business combinations and certain income tax benefits recognized in prior business combinations.

In December 2007, the FASB issued ASC 810-10, formerly SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - an amendment of Accounting Research Bulletin No. 51*. ASC 810-10 establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest, and the valuation of retained noncontrolling equity interests when the parent loses control.

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a subsidiary is deconsolidated. ASC 810-10 also establishes disclosure requirements that clearly identify and distinguish between interests of the parent and the interests of the noncontrolling owners. ASC 810-10 is effective for fiscal years beginning after December 15, 2008. The adoption of ASC 810-10 on January 1, 2009 did not have a material impact on the Company's consolidated financial statements. Upon adoption, the Company reclassified \$31.1 million on the condensed consolidated balance sheets from other long-term liabilities to noncontrolling interest within equity and reclassified the related net earnings to net earnings attributable to the noncontrolling interest in the consolidated statements of operations.

In March 2008, the FASB issued ASC 815-10, formerly SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*. ASC 815-10 is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. The provisions of ASC 815-10 are effective for the first quarter of 2009. The adoption of ASC 815-10 on January 1, 2009 did not have a material impact on the Company's consolidated financial statements.

In April 2009, the FASB issued ASC 825-10, formerly the FASB Staff Position on FAS 107-1 and APB 28-1, *Interim Disclosures of Fair Value of Financial Instruments*. ASC 825-10 requires disclosures about fair value of financial instruments in interim reporting periods of publicly-traded companies that were previously only required to be disclosed in annual financial statements. The provisions of ASC 825-10 are effective for the second quarter of 2009. The adoption of this standard on June 27, 2009 did not have a material impact on the Company's consolidated financial statements.

In May 2009, the FASB issued ASC 855-10-05, formerly SFAS No. 165, *Subsequent Events*. ASC 855-10-05 establishes general standards for accounting for and disclosure of events that occur after the balance sheet date but before financial statements are available to be issued (subsequent events). More specifically, ASC 855-10-05 sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition in the financial statements, identifies the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements and the disclosures that should be made about events or transactions that occur after the balance sheet date. ASC 855-10-05 provides largely the same guidance on subsequent events which previously existed only in the auditing literature. ASC 855-10-05 is effective for interim or annual financial periods ending after June 15, 2009, and is to be applied prospectively. The adoption of this standard did not have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued ASC 860, formerly SFAS No. 166, *Accounting for Transfers of Financial Assets* (an amendment to *Statement No. 140*). ASC 860 seeks to improve the relevance, representational faithfulness, and comparability of the information a reporting entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. Specifically, ASC 860 eliminates the concept of a qualifying special-purpose entity, creates more stringent conditions for reporting a transfer of a financial asset as a sale, clarifies other sale-accounting criteria, and changes the initial measurement of a transferor's interest in transferred financial assets. ASC 860 is effective for annual and quarterly reporting periods that begin after November 15, 2009. The adoption of this standard on January 1, 2010 is not expected to have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued ASC 810, formerly SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)*. ASC 810 amends FASB Interpretation No. 46(R), *Variable Interest Entities* for determining whether an entity is a variable interest entity (VIE). ASC 810 requires an enterprise to perform an analysis to determine whether the enterprise's variable interest or interests give it a controlling financial interest in a VIE. Under ASC 810, an enterprise has a controlling financial interest when it has a) the power to direct the activities that most significantly impact the entity's economic performance and b) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE. ASC 810 also requires an enterprise to assess whether it has an implicit financial responsibility to

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ensure that a VIE operates as designed when determining whether it has power to direct the activities of the VIE that most significantly impact the entity's economic performance. ASC 810 also requires ongoing assessments of whether an enterprise is the primary beneficiary of a VIE, requires enhanced disclosures and eliminates the scope exclusion for qualifying special-purpose entities. ASC 810 is effective for annual and quarterly reporting periods that begin after November 15, 2009. The adoption of this standard on January 1, 2010 is not expected to have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued ASC 105-10, formerly SFAS No. 168, *The FASB Accounting Standards Codification and Hierarchy of Generally Accepted Accounting Principles, a replacement of FASB Statement No. 162*. ASC 105-10 establishes the FASB Accounting Standards Codification (the "Codification") as the source of authoritative U.S. generally accepted accounting principles (GAAP) that the FASB is to be applied to nongovernmental entities and rules and interpretive releases of the SEC as authoritative GAAP for SEC registrants. The Codification superseded all the existing non-SEC accounting and reporting standards upon its effective date. ASC 105-10 also replaced FASB Statement No. 162, *The Hierarchy of Generally Accepted Accounting Principles* given that once in effect the Codification carries the same level of authority. ASC 105-10 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The adoption of this standard did not have a material impact on the Company's consolidated financial statements.

**Impact of Inflation**

Inflation affects the Company's manufacturing costs, distribution costs and operating expenses. The carpet, tile and laminate segments experienced significant inflation in the prices of raw materials and fuel-related costs beginning in the first quarter of 2004, and tile prices increased dramatically during the latter part of 2008, peaking in the second half of 2008. The Company expects raw material prices to continue to fluctuate based upon worldwide demand of commodities utilized in the Company's production processes. In the past, the Company has generally been able to pass along these price increases to its customers and has been able to enhance productivity to offset increases in costs resulting from inflation in its operations.

**Seasonality**

The Company is a calendar year-end company. With respect to its Mohawk and Dal-Tile segments, its results of operations for the first quarter tend to be the weakest. The second, third and fourth quarters typically produce higher net sales and operating income in these segments. These results are primarily due to consumer residential spending patterns for floor covering, which historically have declined during the first two months of each year following the holiday season. The Unilin segment second and fourth quarters typically produce higher net sales and earnings followed by a moderate first quarter and a weaker third quarter. The third quarter is traditionally the weakest due to the European holiday in late summer.

**Item 7A. *Quantitative and Qualitative Disclosures about Market Risk***

Financial exposures are managed as an integral part of the Company's risk management program, which seeks to reduce the potential adverse effect that the volatility of exchange rates and natural gas markets may have on its operating results. The Company does not regularly engage in speculative transactions, nor does it regularly hold or issue financial instruments for trading purposes.

**Natural Gas Risk Management**

The Company uses a combination of natural gas futures contracts and long-term supply agreements to manage unanticipated changes in natural gas prices. The contracts are based on forecasted usage of natural gas measured in Million British Thermal Units (MMBtu).

The Company has designated the natural gas futures contracts as cash flow hedges. The outstanding contracts are valued at market value and are offset applied to other comprehensive income, net of applicable income taxes and any hedge ineffectiveness.



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Any gain or loss is reclassified from other comprehensive income and recognized in cost of sales in the same period or periods during which the hedged transaction affects earnings. As of December 31, 2009, the Company had no outstanding natural gas contracts. As of December 31, 2008, the Company had natural gas contracts that mature from January 2009 to December 2009 with an aggregate amount of approximately 2,650 thousand MMBTU s. The fair value of these contracts was a liability of \$5.9 million as of December 31, 2008. The offset to these liabilities is recorded in other comprehensive income, net of applicable income taxes. The ineffective portion of the derivative is recognized in the cost of sales within the consolidated statements of operations and was not significant for the periods reported.

The Company's natural gas long-term supply agreements are accounted for under the normal purchase provision within ASC 815-20 and SFAS No. 133 and its amendments. As of December 31, 2009, the Company had no outstanding normal purchase commitments for natural gas. As of December 31, 2008, the Company had normal purchase commitments of approximately 2,026 thousand MMBTU s maturing from January 2009 through December 2009. The contracted value of these commitments was approximately \$17.2 million as of December 31, 2008.

**Foreign Currency Rate Management**

The Company enters into foreign exchange forward contracts to hedge foreign denominated costs associated with its operations. The objective of these transactions is to reduce volatility of exchange rates where these operations are located by fixing a portion of the costs in U.S. currency. Accordingly, these contracts have been designated as cash flow hedges. Gains and losses are reclassified from other comprehensive income and recognized in cost of sales in the same period or periods during which the hedged transaction affects earnings. The Company had no outstanding forward contracts to purchase Mexican pesos as of December 31, 2009. The Company had forward contracts to purchase approximately 269.1 million Mexican pesos as of December 31, 2008. The aggregate U.S. dollar value of these contracts as of December 31, 2008 was approximately \$23.9 million and the fair value of these contracts was a liability of approximately \$5.2 million.

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**Item 8. *Consolidated Financial Statements and Supplementary Data***

**INDEX TO CONSOLIDATED FINANCIAL STATEMENTS**

Reports of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2009 and 2008

Consolidated Statements of Operations for the Years ended December 31, 2009, 2008 and 2007

Consolidated Statements of Equity and Comprehensive Income for the Years ended December 31, 2009, 2008 and 2007

Consolidated Statements of Cash Flows for the Years ended December 31, 2009, 2008 and 2007

Notes to Consolidated Financial Statements

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**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders  
Mohawk Industries, Inc.:

We have audited the accompanying consolidated balance sheets of Mohawk Industries, Inc. and subsidiaries as of December 31, 2008, and the related consolidated statements of operations, equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2009. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Mohawk Industries, Inc. and subsidiaries as of December 31, 2009 and 2008, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2009, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 13 to the consolidated financial statements, the Company adopted Financial Accounting Standards Board Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*—an Interpretation of FASB Statement No. 109, included in subtopic 740-10, Income Taxes—Overall, effective January 1, 2007.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Mohawk Industries, Inc.'s internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 26, 2010 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

/s/ KPMG LLP

Atlanta, Georgia  
February 26, 2010

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**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders  
Mohawk Industries, Inc.:

We have audited Mohawk Industries, Inc.'s internal control over financial reporting as of December 31, 2009, based on criteria in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Mohawk Industries, Inc.'s management is responsible for maintaining effective internal control over financial reporting and for the assessment of the effectiveness of internal control over financial reporting, as set forth in Item 9A of Mohawk Industries, Inc.'s Report on Form 10-K for the year ended December 31, 2009. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with the authorization of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Mohawk Industries, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Mohawk Industries, Inc. and subsidiaries as of December 31, 2009 and 2008, and the related consolidated statements of operations, equity and comprehensive income, and cash flows for each of the years in the three-year period ended December 31, 2009, and our report dated February 26, 2010 expressed an unqualified opinion on those consolidated financial statements.

/s/ KPMG LLP

Atlanta, Georgia  
February 26, 2010

**Table of Contents****MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES****Consolidated Balance Sheets  
December 31, 2009 and 2008**

	<b>2009</b>
	<b>(In thousands, except share data)</b>
<b>ASSETS</b>	
Current assets:	
Cash and cash equivalents	\$ 531,458
Receivables, net	673,931
Inventories	892,981
Prepaid expenses	108,947
Deferred income taxes	130,990
Other current assets	20,693
Total current assets	2,359,000
Property, plant and equipment, net	1,791,412
Goodwill	1,411,128
Tradenames	477,607
Other intangible assets, net	307,735
Deferred income taxes and other non-current assets	44,564
	\$ 6,391,446
<b>LIABILITIES AND EQUITY</b>	
Current liabilities:	
Current portion of long-term debt	\$ 52,907
Accounts payable and accrued expenses	831,115
Total current liabilities	884,022
Deferred income taxes	370,903
Long-term debt, less current portion	1,801,572
Other long-term liabilities	100,667
Total liabilities	3,157,164
Commitments and contingencies (Note 14)	
Equity:	
Preferred stock, \$.01 par value; 60 shares authorized; no shares issued	
Common stock, \$.01 par value; 150,000 shares authorized; 79,518 and 79,461 shares issued in 2009 and 2008, respectively	795
Additional paid-in capital	1,227,856

Retained earnings	1,998,616
Accumulated other comprehensive income, net	296,917
	3,524,184
Less treasury stock at cost; 11,034 and 11,040 shares in 2009 and 2008, respectively	323,361
Total Mohawk Industries, Inc. stockholders' equity	3,200,823
Noncontrolling interest	33,459
Total equity	3,234,282
	\$ 6,391,446

See accompanying notes to consolidated financial statements.

Table of Contents**MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES****Consolidated Statements of Operations  
Years Ended December 31, 2009, 2008 and 2007**

	2009	2008
	(In thousands, except per share data)	
Net sales	\$ 5,344,024	6,826,348
Cost of sales	4,111,794	5,088,584
Gross profit	1,232,230	1,737,764
Selling, general and administrative expenses	1,188,500	1,318,501
Impairment of goodwill and other intangibles		1,543,397
Operating income (loss)	43,730	(1,124,134)
Other expense (income):		
Interest expense	127,031	127,050
Other expense	16,935	31,139
Other income	(22,523)	(9,851)
U.S. customs refund		
	121,443	148,338
Earnings (loss) before income taxes	(77,713)	(1,272,472)
Income taxes (benefit) expense	(76,694)	180,062
Net (loss) earnings	(1,019)	(1,452,534)
Less: Net earnings attributable to the noncontrolling interest	4,480	5,694
Net (loss) earnings attributable to Mohawk Industries, Inc	\$ (5,499)	(1,458,228)
Basic (loss) earnings per share attributable to Mohawk Industries, Inc.	\$ (0.08)	(21.32)
Weighted-average common shares outstanding basic	68,452	68,401
Diluted (loss) earnings per share attributable to Mohawk Industries, Inc.	\$ (0.08)	(21.32)
Weighted-average common shares outstanding diluted	68,452	68,401

See accompanying notes to consolidated financial statements.

**Table of Contents****MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES****Consolidated Statements of Equity and Comprehensive Income  
Years Ended December 31, 2009, 2008 and 2007**

	Common Stock		Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss) (In thousands)	Treasury Stock		Noncontrolling Interest
	Shares	Amount				Shares	Amount	
Balances at December 31, 2006	78,816	\$ 788	\$ 1,152,420	\$ 2,755,529	\$ 130,372	(11,051)	\$ (323,846)	\$ 29,207
Shares issued under employee and director stock plans	588	6	31,115			5	128	
Stock-based compensation expense			13,594					
Tax benefit from stock-based compensation			6,828					
Distribution to noncontrolling interest								(5,318)
Comprehensive income:								
Currency translation adjustment					230,941			
Unrealized gain on hedge instruments net of taxes					1,453			
Pension prior service cost and actuarial gain or loss					1,215			
Net earnings				706,814				7,599
Total comprehensive income								
Balances at December 31, 2007	79,404	794	1,203,957	3,462,343	363,981	(11,046)	(323,718)	31,488
Shares issued under employee and director stock plans	57	1	1,621			6	173	
Stock-based compensation expense			11,991					
Tax benefit from stock-based			334					

compensation									
Distribution to noncontrolling interest									(6,052)
Comprehensive loss:									
Currency translation adjustment						(101,935)			
Unrealized loss on hedge instruments net of taxes						(7,127)			
Pension prior service cost and actuarial gain or loss						(384)			
Net loss				(1,458,228)					5,694
Total comprehensive loss									
Balances at December 31, 2008	79,461	795	1,217,903	2,004,115	254,535	(11,040)	(323,545)		31,130
Shares issued under employee and director stock plans	57		642			6	184		
Stock-based compensation expense			9,653						
Tax deficit from stock-based compensation			(342)						
Distribution to noncontrolling interest, net of adjustments									(2,151)
Comprehensive income:									
Currency translation adjustment						36,089			
Unrealized gain on hedge instruments net of taxes						7,207			
Pension prior service cost and actuarial gain or loss						(914)			
Net loss				(5,499)					4,480
Total comprehensive income									
Balances at December 31, 2009	79,518	\$ 795	\$ 1,227,856	\$ 1,998,616	\$ 296,917	(11,034)	\$ (323,361)		\$ 33,459

See accompanying notes to consolidated financial statements.

Table of Contents**MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows  
Years Ended December 31, 2009, 2008 and 2007**

	<b>2009</b>	<b>2008</b>
	<b>(In thousands, except per share of common stock)</b>	
Cash flows from operating activities:		
Net (loss) earnings	\$ (1,019)	(1,452,534)
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Impairment of goodwill and other intangibles		1,543,397
Restructuring	57,412	29,617
Depreciation and amortization	303,004	295,054
Deferred income taxes	(20,579)	69,842
Loss on disposal of property, plant and equipment	1,481	2,272
Excess tax deficit (benefit) from stock-based compensation	342	(334)
Stock-based compensation expense	9,653	11,991
Changes in operating assets and liabilities, net of acquisitions:		
Receivables	102,799	118,199
Income tax receivable	(72,515)	
Inventories	276,169	102,706
Accounts payable and accrued expenses	11,510	(127,905)
Other assets and prepaid expenses	17,320	(23,774)
Other liabilities	(13,372)	7,555
Net cash provided by operating activities	672,205	576,086
Cash flows from investing activities:		
Additions to property, plant and equipment	(108,925)	(217,824)
Acquisitions, net of cash acquired	(5,924)	(8,276)
Net cash used in investing activities	(114,849)	(226,100)
Cash flows from financing activities:		
Payments on revolving line of credit	(412,666)	(1,448,742)
Proceeds from revolving line of credit	349,571	1,270,449
Net change in asset securitization borrowings	(47,000)	(143,000)
Borrowings (payments) on term loan and other debt	6,537	(11,819)
Debt issuance costs	(23,714)	
Distribution to noncontrolling interest	(4,402)	(6,052)
Excess tax (deficit) benefit from stock-based compensation	(342)	334
Change in outstanding checks in excess of cash	5,288	(12,007)
Proceeds from stock transactions	884	1,915
Net cash used in financing activities	(125,844)	(348,922)

Effect of exchange rate changes on cash and cash equivalents	6,427	2,851
Net change in cash and cash equivalents	437,939	3,915
Cash and cash equivalents, beginning of year	93,519	89,604
Cash and cash equivalents, end of year	\$ 531,458	93,519

See accompanying notes to consolidated financial statements.

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**MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements  
Years Ended December 31, 2009, 2008 and 2007  
(In thousands, except per share data)**

**(1) Summary of Significant Accounting Policies**

**(a) Basis of Presentation**

The consolidated financial statements include the accounts of Mohawk Industries, Inc. and its subsidiaries (the Company or significant intercompany balances and transactions have been eliminated in consolidation.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from those estimates.

**(b) Cash and Cash Equivalents**

The Company considers investments with an original maturity of three months or less when purchased to be cash equivalents. As of December 31, 2009, the Company had invested cash of \$464,936 in money market AAA rated cash investments of which \$367,000 was in North America and \$97,631 was in Europe.

**(c) Accounts Receivable and Revenue Recognition**

The Company is principally a carpet, rugs, ceramic tile, laminate and hardwood manufacturer and sells carpet, rugs, ceramic tile, stone, hardwood, resilient and laminate flooring products in the United States. In addition, the Company manufactures laminate, carpet, rugs and laminate flooring products in Europe principally for residential and commercial use. The Company grants credit to customers, most of whom are retail-flooring dealers and commercial end users, under credit terms that the Company believes are customary in the industry.

Revenues, which are recorded net of taxes collected from customers, are recognized when there is persuasive evidence of an arrangement, delivery has occurred, the price has been fixed or is determinable, and collectability can be reasonably assured. The Company provides allowances for expected cash discounts, returns, claims and doubtful accounts based upon historical bad debt and claims experience and periodic evaluations of specific customer accounts. Licensing revenues received from third parties for patents are recognized based on contractual agreements.

**(d) Inventories**

The Company accounts for all inventories on the first-in, first-out ( FIFO ) method. Inventories are stated at the lower of cost or realizable value. Cost has been determined using the FIFO method. Costs in inventory include raw materials, direct and indirect employee benefits, depreciation, general manufacturing overhead and various other costs of manufacturing. Market, with respect to inventories, is replacement cost or net realizable value. Inventories on hand are compared against anticipated future usage, which is a function of historical usage, anticipated future selling price, expected sales below cost, excessive quantities and an evaluation for obsolescence. Actual results could differ from assumptions used to value obsolete inventory, excessive inventory or inventory expected to be sold below cost and additional reserves may be required.



**Table of Contents*****(e) Property, Plant and Equipment***

Property, plant and equipment are stated at cost, including capitalized interest. Depreciation is calculated on a straight-line basis over estimated remaining useful lives, which are 25-35 years for buildings and improvements, 5-15 years for machinery and equipment, and shorter of the estimated useful life or lease term for leasehold improvements and 3-7 years for furniture and fixtures.

***(f) Goodwill and Other Intangible Assets***

In accordance with the provisions of Financial Accounting Standards Board ( FASB ) FASB Accounting Standards Codification ( ASC 350 ), formerly Statement of Financial Accounting Standards ( SFAS ) No. 142, *Goodwill and Other Intangible Assets*, the Company tests goodwill and other intangible assets with indefinite lives for impairment on an annual basis in the fourth quarter on an interim basis if an event occurs that might reduce the fair value of the reporting unit below its carrying value). The Company considers the relationship between its market capitalization and its book value, among other factors, when reviewing for indicators of impairment. Goodwill impairment tests are based on determining the fair value of the specified reporting units based on management's judgment and assumptions using the discounted cash flows and comparable company market valuation approaches. The Company has identified Mohawk, Dal-Tile, Unilin Flooring, Unilin Chipboard and Melamine, and Unilin Roofing as its reporting units for the purposes of allocating goodwill and intangibles as well as assessing impairments. The valuation approaches are subject to key judgments and assumptions that are sensitive to change such as judgments and assumptions about appropriate sales growth rates, operating margin, and weighted average cost of capital ( WACC ), and comparable company market multiples.

When developing these key judgments and assumptions, the Company considers economic, operational and market conditions that may impact the fair value of the reporting unit. However, estimates are inherently uncertain and represent only management's reasonable expectations regarding future developments. These estimates and the judgments and assumptions upon which the estimates are based may, in all likelihood, differ in some respects from actual future results. Should a significant or prolonged deterioration in economic conditions occur, such as continued declines in spending for new construction; remodeling and replacement activities; the inability to pass on increases in the costs of raw materials and fuel on to customers; or a decline in comparable company market multiples, then key judgments and assumptions could be impacted.

The impairment evaluation for indefinite lived intangible assets, which for the Company are its trademarks, is conducted during the fourth quarter of each year, or more frequently if events or changes in circumstances indicate that an asset might be impaired. The determination of fair value used in the impairment evaluation is based on discounted estimates of future sales projections attributable to owner-occupied trademarks. Significant judgments inherent in this analysis include assumptions about appropriate sales growth rates, royalty rates, and the amount of expected future cash flows. The judgments and assumptions used in the estimate of fair value are generally consistent with past performance and are also consistent with the projections and assumptions that are used in current operating plans. Such assumptions are subject to change as a result of changing economic and competitive conditions. The determination of fair value is sensitive to differences between estimated and actual cash flows and changes in the related discount rate used to evaluate the fair value of the trademarks. Estimated cash flows are sensitive to changes in the economy among other things. The impairment test for indefinite lived intangible assets involves a comparison of the estimated fair value of the intangible asset with its carrying value. If the carrying value of the intangible asset exceeds its fair value, an impairment loss is recognized in an amount equal to that excess. The estimates of fair value of indefinite lived intangible assets are determined using a discounted cash flows valuation. Significant judgments inherent in this analysis include assumptions about appropriate sales growth rates, royalty rates, WACC and the amount of expected future cash flows. These judgments and assumptions are subject to the variability discussed above.

Intangible assets that do not have indefinite lives are amortized based on average lives, which range from 7-16 years.

**Table of Contents*****(g) Income Taxes***

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry-forwards. Deferred tax assets and liabilities are measured using enacted rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment.

***(h) Financial Instruments***

The Company's financial instruments consist primarily of receivables, accounts payable, accrued expenses and long-term debt. The carrying amount of receivables, accounts payable and accrued expenses approximates its fair value because of the short-term nature of such instruments. The carrying amount of the Company's floating rate debt approximates its fair value based upon level two fair value hierarchy. Interest rates that are currently available to the Company for issuance of long-term debt with similar terms and remaining maturities are used to estimate the fair value of the Company's long-term debt.

***(i) Derivative Instruments***

Accounting for derivative instruments and hedging activities requires the Company to recognize all derivatives on the consolidated balance sheet at fair value. Derivatives that are not qualifying hedges must be adjusted to fair value through earnings. If the derivative is a qualifying hedge, depending on the nature of the hedge, changes in its fair value are either offset against the change in fair value of assets, liabilities, or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The Company engages in activities that expose it to market risks, including the effects of changes in interest rates, exchange rates and natural gas commodity prices. Financial exposures are managed as an integral part of the Company's risk management program and seeks to reduce the potentially adverse effect that the volatility of the interest rate, exchange rate and natural gas commodity prices may have on operating results. The Company does not engage in speculative transactions, nor does it hold or issue financial instruments for trading purposes.

The Company formally documents hedging instruments and hedging items, as well as its risk management objective and strategy for undertaking hedged items. This process includes linking all derivatives that are designated as fair value and cash flow hedges to specific assets, liabilities or firm commitments on the consolidated balance sheet or to forecasted transactions. The Company also formally assesses, both at inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective at offsetting changes in fair value or cash flows of hedged items. Regression analysis is used to assess effectiveness of the hedging relationship and the dollar offset method is used to measure any ineffectiveness associated with the hedges. When it is determined a derivative is not highly effective, the derivative expires, or is sold, terminated, or exercised, or the derivative is discontinued because it is unlikely that a forecasted transaction will occur, the Company discontinues hedge accounting prospectively for that specific hedging instrument.

***(j) Advertising Costs and Vendor Consideration***

Advertising and promotion expenses are charged to earnings during the period in which they are incurred. Advertising and promotion expenses included in selling, general, and administrative expenses were \$43,752 in 2009, \$53,643 in 2008 and \$56,168 in 2007.

Vendor consideration, generally cash, is classified as a reduction of net sales, unless specific criteria are met regarding goods or services that the vendor may receive in return for this consideration. The Company makes various payments to customers, including slotting advertising allowances, buy-downs and co-op advertising. All of these payments reduce gross sales with the exception of co-op advertising. Co-op advertising is classified as a selling, general and administrative expense in accordance with ASC 605-50,



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formerly, FASB, Emerging Issues Task Force 01-09, *Accounting for Consideration Given by a Vendor to a Customer (Including Reseller of the Vendor's Products)*. Co-op advertising expenses, a component of advertising and promotion expenses, were \$3,209, \$7,359 in 2008 and \$5,686 in 2007.

***(k) Product Warranties***

The Company warrants certain qualitative attributes of its flooring products. The Company has recorded a provision for estimated warranty and related costs, based on historical experience and periodically adjusts these provisions to reflect actual experience.

***(l) Impairment of Long-Lived Assets***

The Company reviews its long-lived asset groups, which include intangible assets subject to amortization, which for the Company include patents and customer relationships, for impairment whenever events or changes in circumstances indicate that the carrying amount of asset groups may not be recoverable. Recoverability of asset groups to be held and used is measured by a comparison of the carrying amount of long-lived assets to future undiscounted net cash flows expected to be generated by these asset groups. If such asset groups are considered to be impaired, the impairment recognized is the amount by which the carrying amount of the asset group exceeds the fair value of the asset group. Assets held for sale are reported at the lower of the carrying amount or fair value less estimated costs of disposal and are no longer depreciated.

***(m) Foreign Currency Translation***

The Company's subsidiaries that operate outside the United States use their local currency as the functional currency, with the exception of operations carried out in Canada and Mexico, in which case the functional currency is the U.S. dollar. Other than Canada and Mexico, the functional currency is translated into U.S. dollars for balance sheet accounts using the month end rates in effect as of the balance sheet date and average exchange rate for revenue and expense accounts for each respective period. The translation adjustments are deferred as a separate component of stockholders' equity, within other comprehensive income. Gains or losses resulting from transactions denominated in foreign currencies are included in other income or expense, within the consolidated statements of operations. The assets and liabilities of the Company's Canada and Mexico operations are re-measured using a month end rate, except for non-monetary assets and liabilities which are re-measured using the historical exchange rate. Income and expense accounts are re-measured using an average monthly exchange rate for the period, except for expenses related to those balance sheet accounts that are re-measured using historical exchange rates. The re-measurement adjustment is reported in the consolidated statements of operations when incurred.

***(n) Earnings per Share (EPS)***

Basic net earnings per share (EPS) is calculated using net earnings available to common stockholders divided by the weighted-average number of shares of common stock outstanding during the year. Diluted EPS is similar to basic EPS except that the weighted-average number of shares is increased to include the number of additional common shares that would have been outstanding if the potential dilutive common shares had been issued.

Dilutive common stock options are included in the diluted EPS calculation using the treasury stock method. Common stock options were not included in the diluted EPS computation because the options' exercise price was greater than the average market price of common shares for the periods presented were 1,355, 1,083 and 656 for 2009, 2008 and 2007, respectively. For 2009 and 2008, outstanding common stock options to purchase common shares and unvested restricted shares (units) were excluded from the calculation of diluted loss per share because their effect on net loss per common share was anti-dilutive.

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Computations of basic and diluted (loss) earnings per share are presented in the following table:

	<b>Years Ended December 31</b>	
	<b>2009</b>	<b>2008</b>
Net earnings (loss) attributable to Mohawk Industries, Inc	\$ (5,499)	(1,458,228)
Weighted-average common shares outstanding-basic and diluted:		
Weighted-average common shares outstanding basic	68,452	68,401
Add weighted-average dilutive potential common shares options and RSU s to purchase common shares, net		
Weighted-average common shares outstanding-diluted	68,452	68,401
Basic earnings (loss) per share attributable to Mohawk Industries, Inc	\$ (0.08)	(21.32)
Diluted earnings (loss) per share attributable to Mohawk Industries, Inc	\$ (0.08)	(21.32)

***(o) Stock-Based Compensation***

The Company recognizes compensation expense for all share-based payments granted based on the grant-date fair value estimate in accordance with the ASC 718-10, formerly SFAS No 123R *Stock Compensation*. Compensation expense is generally recognized on a straight-line basis over the options estimated lives for fixed awards with ratable vesting provisions.

***(p) Comprehensive Income***

Comprehensive income includes foreign currency translation of assets and liabilities of foreign subsidiaries, effects of exchange rate changes on intercompany balances of a long-term nature and transactions and derivative financial instruments designated as cash flow hedges. The Company does not provide income taxes on currency translation adjustments, as earnings from foreign subsidiaries are considered to be indefinitely reinvested.

Amounts recorded in accumulated other comprehensive income on the Consolidated Statements of Equity for the years ended December 31, 2009, 2008 and 2007 are as follows:

	<b>Translation Adjustment</b>	<b>Hedge Instruments</b>	<b>SFAS 158</b>	<b>Tax Expense (Benefit)</b>
December 31, 2007	\$ 362,028	(126)	2,033	46
2008 activity	(101,935)	(11,024)	(384)	3,897
December 31, 2008	260,093	(11,150)	1,649	3,943
2009 activity	36,089	11,150	(914)	(3,943)
December 31, 2009	\$ 296,182		735	

**(q) Recent Accounting Pronouncements**

In September 2006, the Financial Accounting Standards Board ( FASB ) issued ASC 820-10, formerly Statement of Financial Standards ( SFAS ) No. 157, *Fair Value Measurements* . ASC 820-10 defines fair value, establishes a framework for measurement and requires enhanced disclosures about fair value measurements. ASC 820-10 requires companies to disclose the fair value of financial instruments according to a fair value hierarchy. Additionally, companies are required to provide certain disclosures regarding instruments within the hierarchy, including a reconciliation of the beginning and ending balances for each major category of assets and liabilities. ASC 820-10 is effective for the Company's fiscal year beginning January 1, 2008 for financial assets and liabilities and January 1, 2008 for non-financial assets and liabilities. The Company's adoption of ASC 820-10 for financial assets and liabilities on January 1, 2008

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non-financial assets and liabilities on January 1, 2009 did not have a material impact on the Company's consolidated financial statements.

In December 2007, the FASB issued ASC 805-10, formerly SFAS No. 141 (revised 2007), *Business Combinations*. ASC 805-10 establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable intangible assets acquired, the liabilities assumed, any noncontrolling interest in the acquiree and the goodwill acquired. ASC 805-10 also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. ASC 805-10 is applied prospectively to business combinations for which the acquisition date is on or after January 1, 2009. The adoption of ASC 805-10 on January 1, 2009 did not have a material impact on the Company's consolidated financial statements, although the adoption of ASC 805-10 will impact the recognition and measurement of future business combinations and certain income tax benefits recognized in prior business combinations.

In December 2007, the FASB issued ASC 810-10, formerly SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an amendment of Accounting Research Bulletin No. 51*. ASC 810-10 establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest, and the valuation of retained noncontrolling equity interests when a subsidiary is deconsolidated. ASC 810-10 also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. ASC 810-10 is effective for fiscal years beginning after December 15, 2008. The adoption of ASC 810-10 on January 1, 2009 did not have a material impact on the Company's consolidated financial statements. Upon adoption, the Company reclassified \$31,130 on the condensed consolidated balance sheets from other long-term liabilities to noncontrolling interest within equity and reclassified the related net earnings to net earnings attributable to the noncontrolling interest in the consolidated statements of operations.

In March 2008, the FASB issued ASC 815-10, formerly SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*. ASC 815-10 is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. The provisions of ASC 815-10 are effective for the first quarter of 2009. The adoption of ASC 815-10 on January 1, 2009 did not have a material impact on the Company's consolidated financial statements.

In April 2009, the FASB issued ASC 825-10, formerly the FASB Staff Position on FAS 107-1 and APB 28-1, *Interim Disclosures about Fair Value of Financial Instruments*. ASC 825-10 requires disclosures about fair value of financial instruments in interim reports of publicly-traded companies that were previously only required to be disclosed in annual financial statements. The provisions of ASC 825-10 are effective for the second quarter of 2009. The adoption of this standard on June 27, 2009 did not have a material impact on the Company's consolidated financial statements.

In May 2009, the FASB issued ASC 855-10-05, formerly SFAS No. 165, *Subsequent Events*. ASC 855-10-05 establishes general standards for accounting for and disclosure of events that occur after the balance sheet date but before financial statements are authorized to be issued (subsequent events). More specifically, ASC 855-10-05 sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition in the financial statements, identifies the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements and the disclosures that should be made about events or transactions that occur after the balance sheet date. ASC 855-10-05 provides largely the same guidance on subsequent events which previously existed only in the auditing literature. ASC 855-10-05 is effective for interim or annual financial periods ending after June 15, 2009, and is to be applied prospectively. The adoption of this standard did not have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued ASC 860, formerly SFAS No. 166, *Accounting for Transfers of Financial Assets – an amendment of Statement No. 140*. ASC 860 seeks to improve the relevance,



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representational faithfulness, and comparability of the information that a reporting entity provides in its financial statements about the transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. Specifically, ASC 860 eliminates the concept of a qualifying special-purpose entity, creates more stringent conditions for reporting a transfer of a portion of a financial asset as a sale, clarifies sale-accounting criteria, and changes the initial measurement of a transferor's interest in transferred financial assets. ASC 860 is effective for annual and quarterly reporting periods that begin after November 15, 2009. The adoption of this standard on January 1, 2010 is expected to have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued ASC 810, formerly SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)*. ASC 810 amends FASB Interpretation No. 46(R), *Variable Interest Entities* for determining whether an entity is a variable interest entity (VIE). ASC 810 requires an enterprise to perform an analysis to determine whether the enterprise's variable interest or interests give it a controlling financial interest in a VIE. Under ASC 810, an enterprise has a controlling financial interest when it has a) the power to direct the activities that most significantly impact the entity's economic performance and b) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE. ASC 810 also requires an enterprise to assess whether it has an implicit financial responsibility to ensure that a VIE operates as designed when determining whether it has power to direct the activities of the VIE that most significantly impact the entity's economic performance. ASC 810 also requires ongoing assessments of whether the enterprise is the primary beneficiary of a VIE, requires enhanced disclosures and eliminates the scope exclusion for qualifying special-purpose entities. ASC 810 is effective for annual and quarterly reporting periods that begin after November 15, 2009. The adoption of this standard on January 1, 2010 is not expected to have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued ASC 105-10, formerly SFAS No. 168, *The FASB Accounting Standards Codification and Hierarchy of Generally Accepted Accounting Principles, a replacement of FASB Statement No. 162*. ASC 105-10 establishes the FASB Accounting Standards Codification (Codification) as the source of authoritative U.S. generally accepted accounting principles (GAAP) that the FASB is to be applied to nongovernmental entities and rules and interpretive releases of the SEC as authoritative GAAP for SEC registrants. The Codification superseded all the existing non-SEC accounting and reporting standards upon its effective date. ASC 105-10 also replaced FASB Statement No. 162, *The Hierarchy of Generally Accepted Accounting Principles* given that once in effect the Codification carries the same level of authority. ASC 105-10 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The adoption of this standard did not have a material impact on the Company's consolidated financial statements.

**(r) Fiscal Year**

The Company ends its fiscal year on December 31. Each of the first three quarters in the fiscal year ends on the Saturday nearest the calendar quarter end.

**(2) Acquisitions**

During 2009 and 2008, the Company acquired a business in the Unilin segment for \$5,604 and certain stone center assets in the segment for \$8,276, respectively.

During 2007, the Company acquired certain wood flooring assets and liabilities of Columbia Forest Products, Inc. (Columbia) for approximately \$147,097. The acquisition included the assets of two pre-finished solid plants and one engineered wood plant in the United States and an engineered wood plant in Malaysia. The results of operations from the date of acquisition are included in the Company's consolidated results.

**Table of Contents****(3) Receivables**

	<b>2009</b>
Customers, trade	\$ 633,571
Income tax receivable	72,515
Other	30,654
	736,740
Less allowance for discounts, returns, claims and doubtful accounts	62,809
Receivables, net	\$ 673,931

The following table reflects the activity of allowances for discounts, returns, claims and doubtful accounts for the years ended December 31:

	<b>Balance at Beginning of Year</b>	<b>Additions Charged to Costs and Expenses(1)</b>	<b>Deductions(2)</b>
2007	\$ 69,799	270,993	284,482
2008	56,310	274,337	268,269
2009	62,378	205,145	204,714

(1) Includes \$1,500 in 2007 related to the Columbia acquisition which was not charged to costs and expenses.

(2) Represents charge-offs, net of recoveries.

**(4) Inventories**

The components of inventories are as follows:

	<b>2009</b>
Finished goods	\$ 559,339
Work in process	84,414
Raw materials	249,227
Total inventories	\$ 892,981

**(5) Goodwill and Other Intangible Assets**

The Company conducted its annual assessment in the fourth quarter of 2009 and determined the fair values of its reporting units and their carrying values. As a result, no impairment was indicated. During 2008, the Company recorded a \$1,543,397 impairment charge to reduce the carrying amount of the Company's goodwill and intangible assets to their estimated fair value based upon the results of interim impairment tests. The total impairment included \$276,807 in the Mohawk segment, \$531,930 in the Dal-Tile segment and \$734,660 in the Unilin segment.

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The following table summarizes the components of intangible assets:

Goodwill:

	<b>Mohawk</b>	<b>Dal-Tile</b>	<b>Unilin</b>
Balances as of December 31, 2007	\$ 199,132	1,186,013	1,412,194
Goodwill recognized during the year		900	(40,691)
Impairment charge	(199,132)	(531,930)	(596,363)
Currency translation during the year			(30,689)
Balance as of December 31, 2008		654,983	744,451
Goodwill recognized during the year			1,288
Currency translation during the year			10,406
Balances as of December 31, 2009	\$	654,983	756,145

During 2009, the Company recorded additional goodwill of \$1,288 in the Unilin segment in a business acquisition. During 2008, the Company recorded additional goodwill of \$1,742 in the Dal-Tile segment for the acquisition of certain stone center assets. In addition, during 2008, the Company reversed \$842 and \$40,691 of pre-acquisition tax liabilities in the Dal-Tile and Unilin segments, respectively.

Intangible assets:

**Indefinite life assets not subject to amortization:**

Balance as of December 31, 2007	\$
Impairment charge	
Effect of translation	
Balance as of December 31, 2008	
Effect of translation	
Balance as of December 31, 2009	\$

	<b>Customer Relationships</b>	<b>Patents</b>	<b>Other</b>
<b>Intangible assets subject to amortization:</b>			
Balance as of December 31, 2007	\$ 256,092	208,691	
Intangible assets recognized during the year	2,980		
Amortization during year	(49,092)	(29,475)	
Effect of translation	(5,916)	(7,829)	

Balance as of December 31, 2008	204,064	171,387	
Intangible assets recognized during the year	972		1,496
Amortization during year	(47,175)	(26,812)	(68)
Effect of translation	1,441	2,433	(3)
Balance as of December 31, 2009	\$ 159,302	147,008	1,425

	<b>Years Ended December 31</b>	
	<b>2009</b>	<b>2008</b>
Amortization expense:		
Aggregation amortization expense	\$ 74,055	78,567

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Estimated amortization expense for the years ending December 31, are as follows:

2010	\$
2011	
2012	
2013	
2014	

**(6) Property, Plant and Equipment**

Following is a summary of property, plant and equipment:

	<b>2009</b>
Land	\$ 195,171
Buildings and improvements	722,533
Machinery and equipment	2,348,689
Furniture and fixtures	80,722
Leasehold improvements	54,995
Construction in progress	67,415
	3,469,525
Less accumulated depreciation and amortization	1,678,113
Net property, plant and equipment	\$ 1,791,412

Property, plant and equipment included capitalized interest of \$4,469, \$6,419 and \$4,446 in 2009, 2008 and 2007, respectively. Depreciation expense was \$223,453, \$212,281 and \$207,613 for 2009, 2008 and 2007, respectively. Included in the property, plant and equipment are capital leases with a cost of \$37,846 and \$36,208 and accumulated depreciation of \$8,348 and \$5,248 as of December 31, 2009 and 2008, respectively.

**(7) Long-Term Debt**

On September 2, 2009, the Company entered into a \$600,000 four-year, senior, secured revolving credit facility (the "ABL Facility") in connection with the replacement of the Company's then-existing senior, unsecured, revolving credit facility (the "Senior Unsecured Facility"). At the time of its termination, the Senior Unsecured Facility consisted of a \$650,000 revolving credit facility, which matured on October 28, 2010. The ABL Facility provides for a maximum of \$600,000 of revolving credit, subject to borrowing base availability, including limited amounts of credit in the form of letters of credit and swingline loans. The borrowing base is equal to the lesser of specified percentages of eligible accounts receivable and inventories of the Company and other borrowers under the ABL Facility. All obligations under the ABL Facility, and the guarantees of those obligations, are secured by a security interest in certain accounts receivable, inventories, certain deposit and securities accounts, tax refunds and other personal property (excluding intellectual property) directly relating to, or arising from, and proceeds of, any of the foregoing. In connection with the entry into the ABL Facility, the Company incurred \$23,714 in debt issuance costs which will be amortized on a straight-line basis over the four-year term of the facility and recognized as interest expense in the condensed consolidated statement of operations.

At the Company's election, revolving loans under the ABL Facility bear interest at annual rates equal to either (a) LIBOR for 1- or 3-month periods, as selected by the Company, plus an applicable margin ranging between 3.75% and 4.25%, or (b) the higher of the prime rate, the Federal Funds rate plus 0.5%, or a daily LIBOR rate, plus an applicable margin ranging between 2.25% and 2.75%. The Company also pays a commitment fee to the Lenders under the ABL Facility on the average amount by which the aggregate commitments under the ABL Facility exceed utilization of the ABL Facility equal to 1.00% per annum during any

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quarter that this excess is 50% or more, and 0.75% per annum during any quarter that this excess is less than 50%.

The ABL Facility includes certain affirmative and negative covenants that impose restrictions on Mohawk's financial and business operations, including limitations on debt, liens, investments, fundamental changes, asset dispositions, dividends and other similar payments, transactions with affiliates, payments and modifications of certain existing debt, future negative pledges, and changes in the nature of the Company's business. Many of these limitations are subject to numerous exceptions. The Company is also required to maintain a fixed charge coverage ratio of 1.1 to 1.0 during any period that the unutilized amount available under the ABL Facility is less than 50% of the amount available under the ABL Facility.

The ABL Facility is scheduled to mature on September 2, 2013 but the maturity date will accelerate to: (i) October 15, 2010 if the Company's outstanding 5.75% senior notes due January 15, 2011 have not been repaid, refinanced, defeased or adequately reserved for by the Company, as reasonably determined by the Administrative Agent, prior to October 15, 2010, and (ii) January 15, 2012, if the Company's outstanding 7.20% senior notes due April 15, 2012 have not been repaid, refinanced, defeased or adequately reserved for by the Company, as reasonably determined by the Administrative Agent, prior to January 15, 2012. The Company can make adequate reserves for such senior notes with unrestricted cash on hand and unutilized borrowing availability under the ABL Facility. The Company believes that its cash and cash equivalents and availability under the ABL Facility will be sufficient to satisfy the October 15, 2010 requirements of the ABL Facility, although there can be no assurances the Company will have adequate reserves as defined in the ABL Facility.

As of December 31, 2009, the amount considered used under the ABL Facility was \$113,451 leaving a total of \$461,871 available under the ABL Facility. The amount used under the ABL Facility is composed of \$53,542 of standby letters of credit guaranteeing the Company's industrial revenue bonds and \$59,909 of standby letters of credit related to various insurance contracts and foreign vendor commitments.

During 2009, the Company terminated its Euro 130,000, five-year unsecured, revolving credit facility and its on-balance sheet trade receivables securitization agreement, which allowed for borrowings up to \$250,000 based on available accounts receivable.

On January 17, 2006, the Company issued \$500,000 aggregate principal amount of 5.750% notes due 2011 and \$900,000 aggregate principal amount of 6.125% notes due 2016. Interest payable on each series of the notes is subject to adjustment if either Moody's Investor Service, Inc. (Moody's) or Standard & Poor's Ratings Services (Standard & Poor's), or both, downgrades the rating assigned to the notes. Each rating agency downgrade results in a 0.25% increase in the interest rate, subject to a maximum increase of 1% per rating agency. If later the rating of these notes improves, then the interest rates would be reduced accordingly. Each 0.25% increase in the interest rate on these notes would increase the Company's interest expense by approximately \$3,500 per year. Currently, the interest rates have increased by an aggregate amount of 0.75% as a result of downgrades by Moody's and Standard & Poor's during 2009. These downgrades increase the Company's interest expense by approximately \$10,500 per year and could adversely affect the cost of and ability to obtain additional credit in the future. Additional downgrades in the Company's credit ratings could further increase the cost of its existing debt and adversely affect the cost of and ability to obtain additional credit in the future.

In 2002, the Company issued \$400,000 aggregate principal amount of its senior 7.2% notes due 2012.

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The fair value and carrying value of our debt instruments are detailed as follows:

	<b>2009</b>		<b>2008</b>
	<b>Fair Value</b>	<b>Carrying Value</b>	<b>Fair Value</b>
5.75% notes, payable January 15, 2011 interest payable semiannually	\$ 508,703	498,240	450,000
7.20% senior notes, payable April 15, 2012 interest payable semiannually	418,400	400,000	340,000
6.125% notes, payable January 15, 2016 interest payable semiannually	891,900	900,000	684,000
Securitization facility, terminated June 2009			47,000
Five-year senior unsecured credit facility, terminated September 2009			55,300
Four-year senior secured credit facility, due September 2013			
Industrial revenue bonds, capital leases and other	56,239	56,239	52,486
Total long-term debt	1,875,242	1,854,479	1,628,786
Less current portion	52,907	52,907	94,785
Long-term debt, excluding current portion	\$ 1,822,335	1,801,572	1,534,001

The fair values of the Company's debt instruments were estimated using market observable inputs, including quoted prices in active markets, market indices and interest rate measurements. Within the hierarchy of fair value measurements, these are Level 2 fair value measurements.

The aggregate maturities of long-term debt as of December 31, 2009 are as follows:

2010	\$
2011	
2012	
2013	
2014	
Thereafter	\$

**(8) Accounts Payable, Accrued Expenses and Deferred Tax Liability**

Accounts payable and accrued expenses are as follows:

**2009**

Outstanding checks in excess of cash	\$ 17,900
Accounts payable, trade	335,401
Accrued expenses	169,730
Product warranties	66,545
Accrued interest	52,743
Income taxes payable	85,699
Deferred tax liability	2,836
Accrued compensation and benefits	100,261
Total accounts payable and accrued expenses	\$ 831,115

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**(9) Derivative Financial Instruments**

**Natural Gas Risk Management**

The Company uses a combination of natural gas futures contracts and long-term supply agreements to manage unanticipated changes in natural gas prices. The contracts are based on forecasted usage of natural gas measured in Million British Thermal Units (MMBTU).

The Company has designated the natural gas futures contracts as cash flow hedges. The outstanding contracts are valued at market value and the offset applied to other comprehensive income, net of applicable income taxes and any hedge ineffectiveness.

Any gain or loss is reclassified from other comprehensive income and recognized in cost of goods sold in the same period or periods during which the hedged transaction affects earnings. As of December 31, 2009, the Company had no outstanding natural gas contracts. As of December 31, 2008, the Company had natural gas contracts that matured from January 2009 to December 2009 with an aggregate notional amount of approximately 2,650 MMBTU. The fair value of these contracts was a liability of \$5,913 as of December 31, 2008. The offset to these liabilities is recorded in other comprehensive income, net of applicable income taxes. The ineffective portion of the derivative is recognized in the cost of goods sold within the consolidated statements of operations and was not significant for the periods reported.

The Company's natural gas long-term supply agreements are accounted for under the normal purchase provision within ASC 840 and SFAS No. 133 and its amendments. As of December 31, 2009, the Company had no outstanding normal purchase commitments for natural gas. As of December 31, 2008, the Company had normal purchase commitments of approximately 2,026 MMBTU for periods from January 2009 through December 2009. The contracted value of these commitments was approximately \$17,151 as of December 31, 2008.

**Foreign Currency Rate Management**

The Company enters into foreign exchange forward contracts to hedge foreign denominated costs associated with its operations. The objective of these transactions is to reduce volatility of exchange rates where these operations are located by fixing a portion of the costs in U.S. currency. Accordingly, these contracts have been designated as cash flow hedges. Gains and losses are reclassified from other comprehensive income and recognized in cost of goods sold in the same period or periods during which the hedged transaction affects earnings. The Company had no outstanding forward contracts to purchase Mexican pesos as of December 31, 2009. The Company had forward contracts to purchase approximately 269,129 Mexican pesos as of December 31, 2008. The fair value of these contracts was a liability of \$5,237 as of December 31, 2008. The aggregate U.S. dollar value of these contracts as of December 31, 2008 was approximately \$23,923. The offset to these liabilities is recorded in other comprehensive income, net of applicable income taxes. The ineffective portion of the derivative is recognized in the cost of goods sold within the consolidated statements of operations and was not significant for the periods reported.

**(10) Product Warranties**

The Company warrants certain qualitative attributes of its products for up to 50 years. The Company records a provision for estimated warranty and related costs in accrued expenses, based on historical experience and periodically adjusts these provisions to reflect current experience.

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Product warranties are as follows:

	<b>2009</b>	<b>2008</b>
Balance at beginning of year	\$ 56,460	46,187
Warranty claims paid during the year	(167,053)	(81,586)
Pre-existing warranty accrual adjustment during the year(1)	125,124	
Warranty expense during the year(1)	52,014	91,859
Other(2)		
Balance at end of year	\$ 66,545	56,460

(1) The increase in warranty expense in 2009 and 2008 relates primarily to certain commercial carpet tiles that were discontinued in 2009.

(2) Includes \$2,859 in 2007 related to the Columbia acquisition. This amount was not charged to expense.

**(11) Stock Options, Stock Compensation and Treasury Stock**

The Company recognizes compensation expense for all share-based payments granted based on the grant-date fair value estimate in accordance with the provisions of ASC 718-10. Compensation expense is recognized on a straight-line basis over the options' service lives for fixed awards with ratable vesting provisions.

Under the Company's 2007 Incentive Plan (2007 Plan), which was approved by the Company's stockholders on May 16, 2007, the Company reserved up to a maximum of 3,200 shares of common stock for issuance upon the grant or exercise of stock options, restricted stock, restricted stock units (RSUs) and other types of awards, to directors and key employees through 2017. Option awards have an exercise price equal to the market price of the Company's common stock on the date of the grant and generally vest between three and five years with a 10-year contractual term. Restricted stock and RSUs are granted with a price equal to the market price of the Company's common stock on the date of the grant and generally vest between three and five years.

Additional information relating to the Company's stock option plans follows:

	<b>2009</b>	<b>2008</b>
Options outstanding at beginning of year	1,506	1,455
Options granted	76	146
Options exercised	(35)	(46)
Options canceled	(66)	(49)
Options outstanding at end of year	1,481	1,506
Options exercisable at end of year	1,165	1,035

Option prices per share:

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Options granted during the year	\$ 28.37	74.47	75
Options exercised during the year	\$ 16.66-48.50	19.63-73.45	16
Options canceled during the year	\$ 19.94-93.65	16.66-93.65	22
Options outstanding at end of year	\$ 16.66-93.65	16.66-93.65	16
Options exercisable at end of year	\$ 16.66-93.65	16.66-93.65	16

During 1996, the Company adopted the 1997 Non-Employee Director Stock Compensation Plan. The plan provides for awards of stock of the Company for non-employee directors to receive in lieu of

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cash for their annual retainers. During 2009, 2008 and 2007, a total of 2, 1 and 1 shares, respectively, were awarded to the non-executive directors under the plan.

In addition, the Company maintains an employee incentive program that awards restricted stock on the attainment of certain service criteria. The outstanding awards related to these programs and related compensation expense was not significant for any of the years ended December 31, 2009, 2008 and 2007.

The Company's Board of Directors has authorized the repurchase of up to 15,000 shares of the Company's outstanding common stock. During the year ended December 31, 2009, 2008 and 2007 no shares of the Company's common stock were purchased. Since the inception of the repurchase program, a total of approximately 11,512 shares have been repurchased at an aggregate cost of approximately \$334,747. All of the repurchases have been financed through the Company's operations and banking arrangements.

On October 31, 2005, the Company entered into a Discounted Stock Purchase Agreement (the "DSPA") with certain members of the Company's management team (the "Unilin Management"). The Company terminated the DSPA during the year ended December 31, 2009. Pursuant to the terms of the DSPA, the Company was obligated to make cash payments to the Unilin Management in the event that certain performance goals are satisfied. In each of the years in the five-year period ending December 31, 2010, the remaining members of the Unilin Management could earn amounts, in the aggregate, equal to the average value of 30,671 shares of the Company's common stock over the 20 trading day period ending on December 31 of the prior year. Any failure in a given year to reach the performance goals could not be rectified, and consequently the amounts payable with respect to achieving such criteria could have been made, in any of the other years. The amount of the liability was measured each period and recognized as compensation expense in the consolidated statement of operations. No expense related to the DSPA was recognized by the Company in 2009. The Company expensed approximately \$2,300 under the DSPA for the years ended December 31, 2008 and 2007, respectively.

The fair value of option awards is estimated on the date of grant using the Black-Scholes-Merton valuation model that uses the following assumptions noted in the following table. Expected volatility is based on the historical volatility of the Company's common stock over the period of the grant. The Company uses historical data to estimate option exercise and forfeiture rates within the valuation model. Optionees who exhibit similar option exercise behavior are segregated into separate groups within the valuation model. The expected term of options granted represents the period of time that options granted are expected to be outstanding. The risk-free rate is based on U.S. Treasury yields in effect at the time of the grant for the expected term of the award.

	<b>2009</b>	<b>2008</b>
Dividend yield		
Risk-free interest rate	1.7%	2.9%
Volatility	35.3%	24.0%
Expected life (years)	5	5

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A summary of the Company's options under the 2007 Plan as of December 31, 2009, and changes during the year then ended is as follows:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (Years)	
Options outstanding December 31, 2008	1,506	\$ 70.98		
Granted	76	28.37		
Exercised	(35)	24.50		
Forfeited and expired	(66)	67.00		
Options outstanding, December 31, 2009	1,481	70.11	4.6	\$
Vested and expected to vest as of December 31, 2009	1,464	\$ 70.20	4.6	\$
Exercisable as of December 31, 2009	1,165	\$ 70.61	3.8	\$

The weighted-average grant-date fair value of an option granted during 2009, 2008 and 2007, was \$9.17, \$20.26 and \$33.68, respectively. The total intrinsic value of options exercised during the years ended December 31, 2009, 2008, and 2007 was \$809, \$1,169 and \$1,169, respectively. Total compensation expense recognized for the years ended December 31, 2009, 2008 and 2007 was \$4,552 (\$2,883, net of tax), \$6,646 (\$4,210, net of tax) and \$8,827 (\$6,359, net of tax), respectively, which was allocated to selling, general and administrative expenses. The remaining unamortized expense for non-vested compensation expense as of December 31, 2009 was \$3,538 with an average remaining life of 2.0 years.

The following table summarizes information about the Company's stock options outstanding as of December 31, 2009:

Exercise Price Range	Number of Shares	Outstanding		Exercisable Number of Shares
		Average Life	Average Price	
Under \$42.86	150	5.2	\$ 29.11	74
\$42.86-\$69.46	397	2.5	58.10	397
\$69.95-\$74.47	333	5.5	73.85	221
\$74.93-\$86.51	255	5.6	82.56	199
\$87.87-\$88.00	35	5.8	87.96	28
\$88.33-\$93.65	311	5.1	88.98	246
Total	1,481	4.6	\$ 70.11	1,165



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A summary of the Company's RSUs under the 2007 Plan as of December 31, 2009, and changes during the year then ended is presented below. The following table summarizes the RSUs under the 2007 Plan as of December 31, 2009, and changes during the year then ended is presented below:

	Shares	Weighted Average Price	Weighted Average Remaining Contractual Term (Years)	Aggregate Intrinsic Value
Restricted Stock Units outstanding December 31, 2008	187	\$ 92.94		
Granted	204	34.77		
Released	(22)	87.50		
Forfeited	(10)	76.54		
Restricted Stock Units outstanding, December 31, 2009	359	60.69	2.8	\$
Vested and expected to vest as of December 31, 2009	317	\$ 60.69	2.4	\$

The Company recognized stock-based compensation costs related to the issuance of RSUs of \$5,009 (\$3,173, net of taxes), \$4,446 (\$3,153, net of taxes) and \$4,446 (\$3,203, net of taxes) for the years ended December 31, 2009, 2008 and 2007, respectively, which have been allocated to selling, general and administrative expenses. Pre-tax unrecognized compensation expense for unvested RSUs for employees, net of estimated forfeitures, was \$7,988 as of December 31, 2009, and will be recognized as expense over a weighted average period of approximately 3.4 years.

Additional information relating to the Company's RSUs under the 2007 Plan is as follows:

	2009	2008
Restricted Stock Units outstanding, January 1	187	137
Granted	204	72
Released	(22)	(15)
Forfeited	(10)	(7)
Restricted Stock Units outstanding, December 31	359	187
Vested and expected to vest as of December 31	317	175

**(12) Employee Benefit Plans**

The Company has a 401(k) retirement savings plan (the "Mohawk Plan") open to substantially all of its employees within the Mohawk segment, Dal-Tile segment and, as of January 1, 2007, certain U.S. employees of the Unilin segment, who have completed 90 days of eligible service. For the Mohawk segment, the Company contributes \$0.50 for every \$1.00 of employee contributions up to a maximum of 4% of the employee's salary and an additional \$0.25 for every \$1.00 of employee contributions in excess of 4% of the employee's salary.

to a maximum of 6%. For the Dal-Tile and Unilin segments, the Company contributes \$.50 for every \$1.00 of employee contribution to a maximum of 6% of the employee's salary. Employee and employer contributions to the Mohawk Plan were \$34,838 and \$2009, \$40,393 and \$16,024 in 2008, and \$43,187 and \$16,946 in 2007, respectively. The Company also made a discretionary contribution to the Mohawk Plan of approximately \$1,908, \$4,211 and \$5,500 in 2009, 2008 and 2007, respectively.

The Company also has various pension plans covering employees in Belgium, France, and The Netherlands (the Non-U.S. Plans) acquired with the acquisition of Unilin. Benefits under the Non-U.S. Plans depend on compensation and years of service. The Non-U.S. Plans are funded in accordance with local regulations. The Company uses December 31 as the measurement date for its Non-U.S. Plans.

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Components of the net periodic benefit cost of the Company's Non-U.S. pension benefit plans are as follows:

	<b>2009</b>	<b>2008</b>
Service cost of benefits earned	\$ 1,315	1,881
Interest cost on projected benefit obligation	1,352	1,245
Expected return on plan assets	(1,069)	(993)
Amortization of actuarial gain	(322)	(29)
Effect of curtailments and settlements	(200)	
Net pension expense	\$ 1,076	2,104

Assumptions used to determine net periodic pension expense for Non-U.S. pension plans:

	<b>2009</b>	
Discount rate	6.00%-6.60%	5.
Expected rate of return on plan assets	4.50%-6.60%	4.
Rate of compensation increase	0.00%-4.00%	1.
Underlying inflation rate	2.25%	

The obligations, plan assets and funding status of the Non-U.S. pension plans were as follows:

	<b>2009</b>
Change in benefit obligation:	
Projected benefit obligation at end of prior year	\$ 20,090
Cumulative foreign exchange effect	374
Service cost	1,356
Interest cost	1,395
Plan participants contributions	763
Actuarial gain (loss)	2,588
Benefits paid	(687)
Effect of curtailment and settlement	(411)
Projected benefit obligation at end of year	\$ 25,468
Change in plan assets:	
Fair value of plan assets at end of prior year	\$ 16,371
Cumulative foreign exchange effect	306
Actual return on plan assets	3,234
Employer contributions	2,059
Benefits paid	(687)
Plan participant contributions	763

Actual loss	
Effect of settlement	(205)
Fair value of plan assets at end of year	\$ 21,841
Funded status of the plans:	
Ending funded status	\$ (3,627)
Net amount recognized in consolidated balance sheets:	
Accrued expenses (current liability)	\$
Accrued benefit liability (non-current liability)	(3,628)
Accumulated other comprehensive gain	(735)
Net amount recognized	\$ (4,363)

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The Company's net amount recognized in other comprehensive income related to actuarial (losses) gains was \$(914), \$(384) and the years ended December 31, 2009, 2008 and 2007, respectively.

Assumptions used to determine the projected benefit obligation for the Company's Non-U.S. pension plans were as follows:

	<b>2009</b>	
Discount rate	5.00%	6.00%
Rate of compensation increase	0.00%-6.00%	1.00%
Underlying inflation rate	2.00%	

The discount rate assumptions used to account for pension obligations reflect the rates at which the Company believes these obligations will be effectively settled. In developing the discount rate, the Company evaluated input from its actuaries, including estimated obligation payments and yield on investments. The rate of compensation increase for the Non-U.S. Plans is based upon the Company's annual reviews.

	<b>Non-U.S. Plans</b>
	<b>2009</b>
Plans with accumulated benefit obligations in excess of plan assets:	
Projected benefit obligation	\$ 10,251
Accumulated benefit obligation	8,585
Fair value of plan assets	7,907
Plans with plan assets in excess of accumulated benefit obligations:	
Projected benefit obligation	\$ 25,468
Accumulated benefit obligation	21,827
Fair value of plan assets	21,841

Estimated future benefit payments for the Non-U.S. pension plans are \$1,206 in 2010, \$757 in 2011, \$988 in 2012, \$1,157 in 2013, \$1,157 in 2014 and \$8,019 in total for 2015-2019.

The Company expects to make cash contributions of \$856 to its Non-U.S. pension plans in 2010.

The fair value of the Non-U.S. pension plan investments were estimated using market observable data. Within the hierarchy of fair value measurements, these investments represent Level 2 fair values. The fair value and percentage of each asset category of the total investments held by the plans as of December 31, 2009 and 2008 were as follows:

	<b>2009</b>
Non-U.S. pension plans:	
Insurance contracts	\$ 21,841

The Company's investment policy:

**2009**

Non-U.S. pension plans:

Insurance contracts

100.0%

The Company's approach to developing its expected long-term rate of return on pension plan assets combines an analysis of historical investment performance by asset class, the Company's investment guidelines and current and expected economic fundamentals.

**Table of Contents****(13) Income Taxes**

Following is a summary of earnings (loss) from continuing operations before income taxes for United States and foreign operations:

	<b>2009</b>	<b>2008</b>
United States	\$ (205,737)	(847,624)
Foreign	128,024	(424,848)
Earnings (loss) before income taxes	\$ (77,713)	(1,272,472)

Income tax expense (benefit) for the years ended December 31, 2009, 2008 and 2007 consists of the following:

	<b>2009</b>	<b>2008</b>
Current income taxes:		
U.S. federal	\$ (78,051)	61,186
State and local	1,139	8,248
Foreign	20,797	41,232
Total current	(56,115)	110,666
Deferred income taxes:		
U.S. federal	18,082	(91,813)
State and local	(6,931)	(7,511)
Foreign	(31,730)	168,720
Total deferred	(20,579)	69,396
Total	\$ (76,694)	180,062

Income tax expense (benefit) attributable to earnings (loss) before income taxes differs from the amounts computed by applying U.S. statutory federal income tax rate to earnings (loss) before income taxes as follows:

	<b>2009</b>	<b>2008</b>
Income taxes at statutory rate	\$ (27,200)	(445,365)
State and local income taxes, net of federal income tax benefit	(3,874)	(4,113)
Foreign income taxes	(12,840)	(380)
Change in valuation allowance	12,214	276,801
Intellectual property migration to Luxembourg		
Goodwill impairment		406,577

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Notional interest	(55,956)	(63,694)
Tax contingencies and audit settlements	9,634	4,990
Change in statutory tax rate	101	(254)
Other, net	1,227	5,500
	\$ (76,694)	180,062

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The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities December 31, 2009 and 2008 are presented below:

	<b>2009</b>
Deferred tax assets:	
Accounts receivable	\$ 22,843
Inventories	46,536
Accrued expenses and other	102,665
Deductible state tax and interest benefit	24,801
Intangibles	199,660
Foreign and state net operating losses and credits	214,955
Gross deferred tax assets	611,460
Valuation allowance	(365,944)
Net deferred tax assets	245,516
Deferred tax liabilities:	
Inventories	(5,089)
Plant and equipment	(279,668)
Intangibles	(160,429)
LIFO change in accounting method	(12,850)
Other liabilities	(30,144)
Gross deferred tax liabilities	(488,180)
Net deferred tax liability(1)	\$ (242,664)

(1) This amount includes \$85 and \$29 of non-current deferred tax assets which are in deferred income taxes and other non-current and \$2,836 and \$3,030 current deferred tax liabilities which are included in accounts payable and accrued expenses in the consolidated balance sheets as of December 31, 2009 and 2008, respectively.

Management believes it is more likely than not the Company will realize the benefits of these deductible differences, with the exception of certain carryforward deferred tax assets discussed below, based upon the expected reversal of deferred tax liabilities and the level of historic and forecasted taxable income over periods in which the deferred tax assets are deductible.

In accordance with ASC 350, the company is required to test goodwill and indefinite-lived assets for impairment annually, or more frequently if an event or circumstance indicates that an impairment loss may have been incurred. In 2008, the Company recorded a non-cash impairment charge of \$1,543,397 to reduce the carrying value of goodwill and other intangibles. The tax impact was to book an expense of \$406,577 related to the portion of the impaired assets that are non-deductible for tax purposes.

The Company evaluates its ability to realize the tax benefits associated with deferred tax assets by analyzing its forecasted taxable income using both historic and projected future operating results, the reversal of existing temporary differences, taxable income in prior periods (if permitted) and the availability of tax planning strategies. The valuation allowance as of December 31, 2009 and December 31, 2008 is presented below:

2008 is \$365,944 and \$343,572, respectively. The December 31, 2009 valuation allowance relates to net operating losses and tax credits of \$168,773 and intangibles of \$197,171. The December 31, 2008 valuation allowance relates to net operating losses and tax credits of \$127,525 and intangibles of \$216,047. For 2009, the total change in the valuation allowance was an increase of \$22,372, which was included in accumulated other comprehensive income change of \$6,740 primarily related to foreign currency translation, and a non-P&L charge of \$3,418 primarily related to current year state tax credits which have a full valuation allowance.

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As of December 31, 2009, the Company has state net operating loss carryforwards and state tax credits with potential tax benefit of \$53,550, net of federal income tax benefit; these carryforwards expire over various periods based on taxing jurisdiction. A valuation allowance totaling \$32,473 has been recorded against these deferred tax assets as of December 31, 2009. In addition, as of December 31, 2009, the Company has net operating loss carryforwards in various foreign jurisdictions of \$161,405. A valuation allowance totaling \$136,300 has been recorded against these deferred tax assets as of December 31, 2009.

In the fourth quarter of 2007, the Company moved the intellectual property and treasury operations of an indirectly owned European subsidiary to a new office in another jurisdiction in Europe. The Company also indirectly owned a holding company in the new jurisdiction which provided certain treasury functions to Unilin, and the move allowed for the consolidation of the historical intellectual property and treasury operations to be combined with those of the holding company's treasury operations in a single jurisdiction in order to integrate and streamline the operations, to facilitate international acquisitions and to improve tax and cost efficiencies. This restructuring resulted in a step up in the subsidiary's taxable basis of its intellectual property. The step up relates primarily to intangible assets which will be amortized over 10 years for tax purposes. During the fourth quarter of 2007, the Company evaluated the evidence for recognition of a deferred tax asset created through the restructuring and determined that, based on the available evidence, the deferred tax asset was more likely than not to be realized. The deferred tax asset recognized as of December 31, 2007 was approximately \$245,000 and the related tax benefit recognized in the consolidated financial statements was approximately \$272,000.

During the third quarter of 2008, the Company reassessed the need for a valuation allowance against its deferred tax assets. Actual cash flows have been less than those projected as of December 31, 2007, primarily due to the slowing worldwide economy and declining sales volume. The Company determined that, given the current and expected economic conditions and the corresponding reductions in cash flows, its ability to realize the benefit of the deferred tax asset related to the European step up transaction described above, as well as the losses generated in the same jurisdiction was not more likely than not. Accordingly, the Company recorded a valuation allowance against the deferred tax asset in the amount of \$252,751 during the quarter ended September 27, 2008.

The Company does not provide for U.S. federal and state income taxes on the cumulative undistributed earnings of its foreign subsidiaries because such earnings are permanently reinvested. As of December 31, 2009 and 2008, the Company had not provided federal income taxes on earnings of approximately \$723,000 and \$654,000, respectively, from its foreign subsidiaries. Should these earnings be distributed in the form of dividends or otherwise, the Company would be subject to both U.S. income taxes and withholding taxes in various foreign jurisdictions. These taxes may be partially offset by U.S. foreign tax credits. Determination of the amount of the unrecognized deferred US tax liability is not practical because of the complexities associated with this hypothetical calculation.

*Tax Uncertainties*

In the normal course of business, the Company's tax returns are subject to examination by various taxing authorities. Such examinations may result in future tax and interest assessments by these taxing jurisdictions. Accordingly, the Company accrues liabilities when it believes that it is not more likely than not that it will realize the benefits of tax positions that it has taken in its tax returns or for which it has not received a tax benefit that exceeds the cumulative probability threshold in accordance with ASC 740-10, formerly FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes-an Interpretation of FASB Statement No. 109*. Differences between the estimated amounts determined upon ultimate resolution, individually or in the aggregate, are not expected to have a material adverse effect on the Company's consolidated financial position but could possibly be material to the Company's consolidated results of operations in any given quarter or annual period.

The Company adopted the provisions of ASC 740-10 on January 1, 2007. Upon adoption, the Company recognized no change to its retained earnings. As of December 31, 2009, the Company's gross amount of unrecognized tax benefits is \$105,779, excluding penalties. If the Company were to prevail on all uncertain tax positions, the net effect would be a benefit of \$43,014 to the Company's effective tax rate and a balance sheet adjustment of \$62,765, exclusive of any benefits related to interest and penalties.



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A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

	<b>2009</b>
Balance at January 1	\$ 91,887
Additions based on tax positions related to the current year	8,678
Additions for tax positions of prior years	10,630
Reductions for tax positions of prior years	
Reductions resulting from the lapse of the statute of limitations	(60)
Settlements with taxing authorities	(5,562)
Effects of foreign currency translation	206
Balance at December 31	\$ 105,779

The Company will continue to recognize interest and penalties related to unrecognized tax benefits as a component of its income tax provision. As of December 31, 2009 and 2008, the Company has \$47,870 and \$39,641, respectively, accrued for the payment of interest and penalties, excluding the federal tax benefit of interest deductions where applicable. During the years ending December 31, 2009, 2008, and 2007, the Company accrued interest and penalties through continuing operations of \$8,228, \$3,657 and \$1,115, respectively.

The Company's 2004-2006 federal income tax returns are currently under examination by the Internal Revenue Service. The Company expects this examination to end within the next twelve months. The Company is also protesting through the IRS Appeals division open issues related to the audit of its 1999-2003 tax years. In connection with this protest, the Company paid a \$35,844 cash bond to the IRS. The Company believes it is reasonably possible that it will effectively settle all open tax years, 1999 through 2006, with the Internal Revenue Service within the next twelve months and expects to make a cash payment of approximately \$33,000 (including penalties and interest). The Company believes it is reasonably possible that the balance of unrecognized tax benefits could decrease by an additional \$36,277 (which includes accrued penalties and interest expense) within the next twelve months due to settlements or statutory expirations in various tax jurisdictions. Except as noted above, the Company has substantially concluded all income tax matters related to years ending through 2004.

**(14) Commitments and Contingencies**

The Company is obligated under various operating leases for office and manufacturing space, machinery, and equipment. Future minimum lease payments under non-cancelable capital and operating leases (with initial or remaining lease terms in excess of one year) as of December 31:

	<b>Capital</b>	<b>Operating</b>	<b>Total</b>
2010	\$ 1,611	94,340	
2011	1,056	77,101	
2012	457	58,505	
2013	522	45,153	
2014	437	37,346	
Thereafter	696	67,005	

Total payments	4,779	379,450
Less amount representing interest	543	
Present value of capitalized lease payments	\$ 4,236	

Rental expense under operating leases was \$130,227, \$139,103 and \$123,095 in 2009, 2008 and 2007, respectively.

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The Company had approximately \$58,603 and \$73,928 as of December 31, 2009 and 2008, respectively, in standby letters of credit under various insurance contracts and commitments to foreign vendors that expire within two years. In addition, as of December 31, 2008, the Company guaranteed approximately \$721 and \$85,640 for building leases, respectively, related to its operating facilities in France.

The Company is involved in litigation from time to time in the regular course of its business. Except as noted below there are no legal proceedings pending or known by the Company to be contemplated to which the Company is a party or to which any of its assets is subject.

In *Shirley Williams et al. v. Mohawk Industries, Inc.*, four plaintiffs filed a putative class action lawsuit in January 2004 in the United States District Court for the Northern District of Georgia (Rome Division), alleging that they are former and current employees of the Company and that the actions and conduct of the Company, including the employment of persons who are not authorized to work in the United States, have damaged them and the other members of the putative class by suppressing the wages of the Company's hourly employees in Georgia. The plaintiffs seek a variety of relief, including (a) treble damages; (b) return of any allegedly unlawful payments; and (c) attorney's fees and costs of litigation. In February 2004, the Company filed a Motion to Dismiss the Complaint, which was granted by the District Court in April 2004. Following appellate review of this decision, the case was returned to the District Court for further proceedings. On December 18, 2007, the plaintiffs filed a motion for class certification. On March 3, 2008, the District Court denied the plaintiffs motion for class certification. The plaintiffs then appealed the decision to the United States Court of Appeals for the Eleventh Circuit on March 17, 2008. On May 28, 2009, the Court of Appeals issued an order reversing the District Court's decision and remanding the case back to the District Court for further proceedings on the class certification issue. Discovery has been stayed at the District Court pending the appeal. In August 2009, the Company filed a petition for certiorari with the United States Supreme Court, which was denied in November 2009. The Company will continue to vigorously defend itself against this action.

In *Collins & Aikman Floorcoverings, Inc., et. al. v. Interface, Inc.*, United States District Court for the Northern District of Georgia (Rome Division), Mohawk Industries, Inc. joined Collins & Aikman Floorcoverings, Inc. (CAF) and Shaw Industries Group, Inc. (Shaw) against Interface, Inc. (Interface) for declaratory judgments that United States Patent 6,908,656 (the Patent), assigned to Interface, covering certain styles of carpet tiles, is not infringed and is invalid. Also in June 2005, in *Interface, Inc., et al. v. Mohawk Industries, Inc.*, United States District Court for the Northern District of Georgia (Atlanta Division), Interface sued Mohawk Industries, Inc., Mohawk Carpet Corporation, and Mohawk Commercial, Inc. for allegedly infringing the Patent. Interface brought similar suits against entities affiliated with CAF and Shaw. Interface sought monetary damages as well as injunctive relief. The cases were consolidated in the United States District Court for the Northern District of Georgia (Rome Division). During the second quarter of 2009, the Company announced that it had reached a settlement and the pending cases were dismissed by the District Court on June 26, 2009.

The Company believes that adequate provisions for resolution of all contingencies, claims and pending litigation have been made for probable losses and that the ultimate outcome of these actions will not have a material adverse effect on its financial condition but may have a material adverse effect on its results of operations in a given quarter or year.

The Company has received partial refunds from the United States government in reference to settling custom disputes dating back to 2007. Accordingly, the Company recorded a net gain of \$9,154 (\$5,799 net of taxes) in other income (expense) for the year ended December 31, 2007. No refunds were received in 2009 or 2008. Additional future recoveries will be recorded as realized.

The Company is subject to various federal, state, local and foreign environmental health and safety laws and regulations, including those governing air emissions, wastewater discharges, the use, storage, treatment and disposal of solid and hazardous materials, and the prevention of contamination associated therewith. Because of the nature of the Company's business, the Company has incurred, and will continue to incur, costs relating to compliance with such laws and regulations. The Company is involved in various proceedings relating to environmental matters and is currently engaged in environmental investigation, remediation and post-closure care programs at certain sites. The Company has provided accruals for such activities that it has determined to be necessary.



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be both probable and reasonably estimable. The Company does not expect that the ultimate liability with respect to such activities will have a material adverse effect on its operations, but may have an effect on a given quarter or annual period.

In the normal course of business, the Company has entered into various collective bargaining agreements with its workforce in the United States, Mexico and Malaysia, either locally or within its industry sector. Historically, the Company has maintained favorable relationships with its workforce and expects to do so in the future.

The Company recorded pre-tax business restructuring charges of \$61,725 for 2009, of which \$43,436 was recorded as cost of sales and \$18,289 was recorded as selling, general and administrative expenses. The Company recorded pre-tax business restructuring charges of \$29,670 for 2008, of which \$15,687 was recorded as cost of sales and \$13,983 was recorded as selling, general and administrative expenses. The charges primarily relate to the Company's actions taken to lower its cost structure and improve the efficiency of its manufacturing and distribution operations as it adjusts to current economic conditions.

The activity for 2008 and 2009 is as follows:

	Asset Write-Downs(1)	Inventor Write- Downs	Lease Impairments	Severance	Other Restructuring Costs
Balance at December 31, 2007	\$				
Provisions					
Mohawk segment	7,237		12,561	1,625	816
Dal-Tile segment	3,124		504	1,715	
Unilin segment	2,088				
Cash payments			(354)	(1,270)	(816)
Noncash items	(12,449)				
Balance as of December 31, 2008	\$		12,711	2,070	
Provisions					
Mohawk segment	13,604	2,300	5,365	7,075	347
Dal-Tile segment	5,717	1,653	9,160	1,191	
Unilin segment	4,310	3,096		4,773	3,134
Cash payments			(6,163)	(7,285)	(65)
Noncash items	(23,631)	(7,049)			(415)
Balance as of December 31, 2009	\$		21,073	7,824	3,001

(1) Includes \$4,313 and \$53 in 2009 and 2008, respectively, that was charged to depreciation.

**(15) Consolidated Statements of Cash Flows Information**

Supplemental disclosures of cash flow information are as follows:

	<b>2009</b>	<b>2008</b>
Net cash paid during the year for:		
Interest	\$ 127,623	129,465
Income taxes	\$ 39,594	107,638
Supplemental schedule of non-cash investing and financing activities:		
Fair value of assets acquired in acquisition	\$ 17,911	9,745
Liabilities assumed in acquisition	(11,987)	(1,469)
	\$ 5,924	8,276

**Table of Contents****(16) Segment Reporting**

The Company has three reporting segments, the Mohawk segment, the Dal-Tile segment and the Unilin segment. The Mohawk segment manufactures, markets and distributes its product lines primarily in North America, which include carpet, rugs, pad, ceramic tile, hardwood, resilient and laminate, through its network of regional distribution centers and satellite warehouses using company-operated trucks, common carrier or rail transportation. The segment product lines are sold through various selling channels, which include covering retailers, home centers, mass merchandisers, department stores, independent distributors, commercial dealers and commercial end users. The Dal-Tile segment manufactures, markets and distributes its product lines primarily in North America, which include ceramic tile, porcelain tile and stone products, through its network of regional distribution centers and company-operated sales service centers using company-operated trucks, common carriers or rail transportation. The segment product lines are purchased by floor covering retailers, home centers, independent distributors, tile specialty dealers, tile contractors, and commercial end users. The Unilin segment manufactures, markets and distributes its product lines primarily in North America and Europe, which include laminate flooring, solid wood flooring, roofing systems, insulation panels and other wood products through various selling channels, which include retailers, home centers and independent distributors.

Amounts disclosed for each segment are prior to any elimination or consolidation entries. Corporate general and administrative expenses attributable to each segment are estimated and allocated accordingly. Segment performance is evaluated based on operating income. No single customer accounted for more than 5% of net sales for the years ended December 31, 2009, 2008 and 2007.

Segment information is as follows:

	2009	2008
Net sales:		
Mohawk	\$ 2,856,741	3,628,183
Dal-Tile	1,426,757	1,815,373
Unilin	1,128,315	1,465,208
Intersegment sales	(67,789)	(82,416)
	\$ 5,344,024	6,826,348
Operating income (loss)(1):		
Mohawk	\$ (125,965)	(216,152)
Dal-Tile	84,154	(323,370)
Unilin	105,953	(564,911)
Corporate and eliminations	(20,412)	(19,701)
	\$ 43,730	(1,124,134)
Depreciation and amortization:		
Mohawk	\$ 94,134	92,130
Dal-Tile	47,934	46,093
Unilin	151,450	149,543
Corporate	9,486	7,288
	\$ 303,004	295,054

Capital expenditures (excluding acquisitions):		
Mohawk	\$ 35,149	78,239
Dal-Tile	17,683	41,616
Unilin	45,966	90,500
Corporate	10,127	7,469
	\$ 108,925	217,824
Assets:		
Mohawk	\$ 1,582,652	1,876,696
Dal-Tile	1,546,393	1,693,765
Unilin	2,598,182	2,663,599
Corporate and intersegment eliminations	664,219	212,115
	\$ 6,391,446	6,446,175

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	<b>2009</b>	<b>2008</b>
Geographic net sales:		
North America	\$ 4,516,784	5,776,701
Rest of world	827,240	1,049,647
	\$ 5,344,024	6,826,348
Long-lived assets(2):		
North America	\$ 2,000,522	2,120,067
Rest of world	1,202,018	1,205,109
	\$ 3,202,540	3,325,176
Net sales by product categories(3):		
Soft surface	\$ 2,650,452	3,337,073
Tile	1,491,846	1,919,070
Wood	1,201,726	1,570,205
	\$ 5,344,024	6,826,348

(1) Operating income (loss) includes the impact of the impairment of goodwill and other intangibles recognized in the third and fourth quarters of 2008 of \$276,807 for the Mohawk segment, \$531,930 for the Dal-Tile segment and \$734,660 for the Unilin segment.

(2) Long-lived assets are composed of net property, plant and equipment and goodwill.

(3) The Soft surface product category includes carpets, rugs, carpet pad and resilient. The Tile product category includes ceramic, porcelain tile and natural stone. The Wood product category includes laminate, hardwood, roofing panels and wood-based products.

**(17) Quarterly Financial Data (Unaudited)**

The supplemental quarterly financial data are as follows:

	<b>March 28, 2009</b>	<b>June 27, 2009</b>	<b>Quarters Ended September 26, 2009</b>	<b>December 31, 2009</b>
Net sales	\$ 1,208,339	1,406,012	1,382,565	1,382,565
Gross profit	153,689	367,388	369,459	369,459
Net (loss) earnings	(105,887)	46,261	34,348	34,348
Basic (loss) earnings per share	(1.55)	0.68	0.50	0.50
Diluted (loss) earnings per share	(1.55)	0.67	0.50	0.50

	<b>Quarters Ended</b>			
	<b>March 29, 2008</b>	<b>June 28, 2008</b>	<b>September 27, 2008</b>	<b>December 31, 2008</b>
Net sales	\$ 1,738,097	1,840,045	1,763,034	1,484,781
Gross profit	459,839	482,892	439,071	388,000
Net earnings (loss)	65,390	88,778	(1,484,781)	(1,484,781)
Basic earnings (loss) per share	0.96	1.30	(21.70)	(21.70)
Diluted earnings (loss) per share	0.95	1.29	(21.70)	(21.70)

(1) Includes the impact of a valuation allowance of approximately \$253,000 which was recognized during the third quarter of 2008. Additionally, the third and fourth quarters of 2008 were impacted by \$1,418,912 and \$124,485, respectively, related to impairment of goodwill and other intangibles.

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**Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None.

**Item 9A. *Controls and Procedures***

**Evaluation of Disclosure Controls and Procedures**

Based on an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended), which have been designed to provide reasonable assurance that the Company's disclosure controls and procedures will meet their objectives, as of the end of the period covered by this report, the Company's Chief Executive Officer and Chief Financial Officer have concluded that such controls and procedures were effective at a reasonable assurance level for the period covered by this report.

**Management's Report on Internal Control over Financial Reporting**

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934, as amended). The Company's management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2009. In making this assessment, the Company's management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. The Company's management has concluded that, as of December 31, 2009, its internal control over financial reporting is effective based on these criteria. The Company's independent registered public accounting firm, KPMG LLP, has issued an attestation report on the Company's internal control over financial reporting, which is included herein.

**Changes in Internal Control Over Financial Reporting**

There were no changes in the Company's internal control over financial reporting during the period covered by this report that are considered to have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Limitations on the Effectiveness of Controls**

The Company's management recognizes that a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations of all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, in the Company have been detected.

**Item 9B. *Other Information***

None.

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**PART III**

**Item 10. *Directors and Executive Officers and Corporate Governance***

The information required by this item is incorporated by reference to information contained in the Company's Proxy Statement Annual Meeting of Stockholders under the following headings: Election of Directors, Director, Director Nominee and Executive Information, Nominees for Director, Continuing Directors, Executive Officers, Meetings and Committees of the Board, Section 16(a) Beneficial Ownership Reporting Compliance and Audit Committee. The Company has adopted the Mohawk Standards of Conduct and Ethics, which applies to all of its directors, officers and employees. The standards of conduct and ethics are publicly available on our website at <http://mohawkind.com> and will be made available in print to any stockholder who requests it without charge. If the Company makes any substantive amendments to the standards of conduct and ethics, or grants any waiver or any implicit waiver, from a provision of the standards required by regulations of the Commission to apply to the Company's chief executive officer, chief financial officer or chief accounting officer, the Company will disclose the nature of the amendment or waiver on its website. The Company may elect to also disclose the amendment or waiver in a report on Form 8-K filed with the SEC. The Company has adopted the Mohawk Industries, Inc. Board of Directors Corporate Governance Guidelines, which are publicly available on the Company's website and will be made available to any stockholder who requests it.

**Item 11. *Executive Compensation***

The information required by this item is incorporated by reference to information contained in the Company's Proxy Statement Annual Meeting of Stockholders under the following headings: Executive Compensation and Other Information, Summary Compensation Table, Compensation, Discussion and Analysis, Grants of Plan Based Awards, Outstanding Equity Awards at Fiscal Year End, Exercises and Stock Vested, Pension Benefits, Nonqualified Deferred Compensation, Certain Relationships and Related Transactions, Compensation Committee Interlocks and Insider Participation, Compensation Committee Report and Director Compensation.

**Item 12. *Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters***

The information required by this item is incorporated by reference to information contained in the Company's Proxy Statement Annual Meeting of Stockholders under the following headings: Executive Compensation and Other Information, Equity Compensation Plan Information, and Principal Stockholders of the Company.

**Item 13. *Certain Relationships and Related Transactions, and Director Independence***

The information required by this item is incorporated by reference to information contained in the Company's Proxy Statement Annual Meeting of Stockholders under the following heading: Election of Directors, Meetings and Committees of the Board and Executive Compensation and Other Information, Certain Relationships and Related Transactions.

**Item 14. *Principal Accountant Fees and Services***

The information required by this item is incorporated by reference to information contained in the Company's Proxy Statement Annual Meeting of Stockholders under the following heading: Audit Committee, Principal Accountant Fees and Services and Committees of the Board.

**Table of Contents****PART IV****Item 15. Exhibits and Financial Statement Schedules****(a) 1. Consolidated Financial Statements**

The Consolidated Financial Statements of Mohawk Industries, Inc. and subsidiaries listed in Item 8 of Part II are incorporated by reference into this item.

**2. Consolidated Financial Statement Schedules**

Schedules not listed above have been omitted because they are not applicable or the required information is included in the consolidated financial statements or notes thereto.

**3. Exhibits**

The exhibit number for the exhibit as originally filed is included in parentheses at the end of the description.

**Mohawk  
Exhibit  
Number****Description**

- \*2.1 Agreement and Plan of Merger dated as of December 3, 1993 and amended as of January 17, 1994 among Mohawk Industries, Inc., Aladdin Acquisition Corp., Aladdin and certain Shareholders of Aladdin. (Incorporated herein by reference to Exhibit 2.1 in Mohawk's Registration Statement on Form S-4, Registration No. 333-74220.)
- \*3.1 Restated Certificate of Incorporation of Mohawk, as amended. (Incorporated herein by reference to Exhibit 3.1 in Mohawk's Annual Report on Form 10-K for the fiscal year ended December 31, 1998.)
- \*3.2 Restated Bylaws of Mohawk. (Incorporated herein by reference to Exhibit 3.2 in Mohawk's Report on Form 8-K dated December 4, 2007.)
- \*4.1 See Article 4 of the Restated Certificate of Incorporation of Mohawk. (Incorporated herein by reference to Exhibit 4.1 in Mohawk's Annual Report on Form 10-K (File No. 001-13697) for the fiscal year ended December 31, 1998.)
- \*4.2 See Articles 2, 6, and 9 of the Restated Bylaws of Mohawk. (Incorporated herein by reference to Exhibit 3.2 in Mohawk's Current Report on Form 8-K dated December 4, 2007.)
- \*4.3 Indenture, dated as of April 2, 2002 between Mohawk Industries, Inc. and Wachovia Bank, National Association as Trustee (Incorporated herein by reference to Exhibit 4.1 in Mohawk's Registration Statement on Form S-4, Registration No. 333-86734, as filed April 22, 2002.)
- \*4.4 Indenture dated as of January 9, 2006, between Mohawk Industries, Inc. and SunTrust Bank, as trustee. (Incorporated herein by reference to Exhibit 4.4 in Mohawk's Registration Statement on Form S-3, Registration Statement No. 333-130910.)
- \*4.5 First Supplemental Indenture, dated as of January 17, 2006, by and between Mohawk Industries, Inc., and SunTrust Bank, as trustee. (Incorporated by reference to Exhibit 4.1 in Mohawk's Current Report on form 8-K dated January 17, 2006.)
- \*10.1 Registration Rights Agreement by and among Mohawk, Citicorp Investments, Inc., ML-Lee Acquisition Fund, L.P., and Certain Management Investors. (Incorporated herein by reference to Exhibit 10.14 of Mohawk's Registration Statement on Form S-1, Registration No. 33-45418.)
- \*10.2 Voting Agreement, Consent of Stockholders and Amendment to 1992 Registration Rights Agreement dated December 31, 1993 by and among Aladdin, Mohawk, Citicorp Investments, Inc., ML-Lee Acquisition Fund, L.P., David L. Koehn, and certain investors.

G. Mercer, Frank A. Procopio and John D. Swift. (Incorporated herein by reference to Exhibit 10(b) of Mohawk Registration Statement on Form S-4, Registration No. 33-74220.)

- \*10.3 Registration Rights Agreement by and among Mohawk and the former shareholders of Aladdin. (Incorporated herein by reference to Exhibit 10.32 of Mohawk's Annual Report on Form 10-K (File No. 001-13697) for the fiscal year ended December 31, 1993.)

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<b>Mohawk Exhibit Number</b>	<b>Description</b>
*10.4	Waiver Agreement between Alan S. Lorberbaum and Mohawk dated as of March 23, 1994 to the Registration Agreement dated as of February 25, 1994 between Mohawk and those other persons who are signatories thereto. (Incorporated herein by reference to Exhibit 10.3 of Mohawk's Quarterly Report on Form 10-Q (File No. 001-13697) for the quarter ended July 2, 1994.)
*10.5	Loan and Security Agreement dated as of September 2, 2009 by and among Mohawk Industries, Inc. and certain of its Subsidiaries, as Borrowers, certain of its Subsidiaries, as Guarantors, the Lenders from time to time party thereto, Wachovia Bank, National Association, as Administrative Agent, and the other parties thereto (Incorporated by reference to Exhibit 10.5 of the Company's Current Report on Form 8-K dated Sept 1, 2009).
<b>Exhibits Related to Executive Compensation Plans, Contracts and other Arrangements:</b>	
*10.6	Service Agreement dated February 24, 2009, by and between Unilin Industries BVBA and BVBA F. De Cock and the Company's Management. (Incorporated by reference to the Company's Current Report on Form 8-K dated February 24, 2009.)
10.7	Service Agreement dated February 9, 2009, by and between Unilin Industries BVBA and Comm. V. Bernard T. De Cock.
*10.8	Second Amended and Restated Employment Agreement, dated as of November 4, 2009, by and between the Company and W. Christopher Wellborn (Incorporated by reference to the Company's Current Report on Form 8-K dated November 4, 2009).
*10.9	Mohawk Carpet Corporation Supplemental Executive Retirement Plan, as amended. (Incorporated herein by reference to Exhibit 10.2 of Mohawk's Registration Statement on Form S-1, Registration No. 33-45418.)
*10.10	Mohawk Industries, Inc. 1992 Stock Option Plan. (Incorporated herein by reference to Exhibit 10.8 of Mohawk's Registration Statement on Form S-1, Registration No. 33-45418.)
*10.11	Amendment dated July 22, 1993 to the Mohawk Industries, Inc. 1992 Stock Option Plan. (Incorporated herein by reference to Exhibit 10.2 in Mohawk's quarterly report on Form 10-Q (File No. 001-13697) for the quarter ended July 3, 1993.)
*10.12	Second Amendment dated February 17, 2000 to the Mohawk Industries, Inc. 1992 Stock Option Plan. (Incorporated herein by reference to Exhibit 10.35 of Mohawk's Annual Report on Form 10-K (File No. 001-13697) for the fiscal year ended December 31, 1999.)
*10.13	Mohawk Industries, Inc. 1992 Mohawk-Horizon Stock Option Plan. (Incorporated herein by reference to Exhibit 10.1 of Mohawk's Registration Statement on Form S-1, Registration Number 33-53932.)
*10.14	Amendment dated July 22, 1993 to the Mohawk Industries, Inc. 1992 Mohawk-Horizon Stock Option Plan. (Incorporated herein by reference to Exhibit 10.1 of Mohawk's quarterly report on Form 10-Q (File No. 001-13697) for the quarter ended July 3, 1993.)
*10.15	Second Amendment dated February 17, 2000 to the Mohawk Industries, Inc. 1992 Mohawk-Horizon Stock Option Plan. (Incorporated herein by reference to Exhibit 10.38 of Mohawk's Annual Report on Form 10-K (File No. 001-13697) for the fiscal year ended December 31, 1999.)
*10.16	Mohawk Industries, Inc. 1993 Stock Option Plan. (Incorporated herein by reference to Exhibit 10.39 of Mohawk's Annual Report on Form 10-K (File No. 001-13697) for the fiscal year ended December 31, 1992.)
*10.17	First Amendment dated February 17, 2000 to the Mohawk Industries, Inc. 1993 Stock Option Plan. (Incorporated herein by reference to Exhibit 10.40 of Mohawk's Annual Report on Form 10-K (File No. 001-13697) for the fiscal year ended December 31, 1999.)
*10.18	The Mohawk Industries, Inc. Amended and Restated Executive Deferred Compensation Plan. (Incorporated herein by reference to Exhibit 10.30 in Mohawk's Annual Report on Form 10-K for the fiscal year ended December 31, 2009.)
*10.19	The Mohawk Industries, Inc. Amended and Restated Management Deferred Compensation Plan. (Incorporated herein by reference to Exhibit 10.31 in Mohawk's Annual Report on Form 10-K for the fiscal year ended December 31, 2009.)

**Table of Contents****Mohawk  
Exhibit  
Number****Description**

- \*10.20 Mohawk Industries, Inc. 1997 Non-Employee Director Stock Compensation Plan (Amended and Restated as of 2009) (Incorporated herein by reference to Exhibit 10.32 in Mohawk's Annual Report on Form 10-K for the fiscal year ended December 31, 2008.).
- \*10.21 1997 Long-Term Incentive Plan. (Incorporated herein by reference to Exhibit 10.80 of Mohawk's Annual Report on Form 10-K (File No. 001-13697) for the fiscal year ended December 31, 1996.)
- \*10.22 2002 Long-Term Incentive Plan. (Incorporated herein by reference to Appendix A in the 2002 Mohawk Industries Proxy Statement dated March 29, 2002.)
- \*10.23 Mohawk Industries, Inc. 2007 Incentive Plan (Incorporated herein by reference to Appendix A of the Company's Proxy Statement on Schedule 14A (File No. 001-13697) filed with the Securities and Exchange Commission on 10/22/2007)
- 21 Subsidiaries of the Registrant.
- 23.1 Consent of Independent Registered Public Accounting Firm (KPMG LLP).
- 31.1 Certification Pursuant to Rule 13a-14(a).
- 31.2 Certification Pursuant to Rule 13a-14(a).
- 32.1 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Indicates exhibit incorporated by reference.

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**SIGNATURES**

**Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.**

Mohawk Industries, Inc.

Dated: February 26, 2010

By:  
/s/ JEFFREY S. LORBERBAUM

**Jeffrey S. Lorberbaum,**  
*Chairman and Chief Executive Officer*

**Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following individuals on behalf of the registrant and in the capacities and on the dates indicated.**

Dated: February 26, 2010

/s/ JEFFREY S. LORBERBAUM

**Jeffrey S. Lorberbaum,**  
*Chairman and Chief Executive Officer*  
*(principal executive officer)*

Dated: February 26, 2010

/s/ FRANK H. BOYKIN

**Frank H. Boykin,**  
*Chief Financial Officer and Vice President-Finance*  
*(principal financial officer)*

Dated: February 26, 2010

/s/ JAMES F. BRUNK

**James F. Brunk,**  
*Vice President and Corporate Controller*  
*(principal accounting officer)*

Dated: February 26, 2010

/s/ PHYLLIS O. BONANNO

**Phyllis O. Bonanno,**  
*Director*

Dated: February 26, 2010

/s/ BRUCE C. BRUCKMANN

**Bruce C. Bruckmann,  
Director**

Dated: February 26, 2010

/s/ FRANS DE COCK

**Frans De Cock,  
Director**

Dated: February 26, 2010

/s/ JOHN F. FIEDLER

**John F. Fiedler,  
Director**

Dated: February 26, 2010

/s/ DAVID L. KOLB

**David L. Kolb,  
Director**

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Dated: February 26, 2010

/s/ LARRY W. MCCURDY

**Larry W. McCurdy,  
Director**

Dated: February 26, 2010

/s/ ROBERT N. POKELWALDT

**Robert N. Pokelwaldt,  
Director**

Dated: February 26, 2010

/s/ JOSEPH A. ONORATO

**Joseph A. Onorato,  
Director**

Dated: February 26, 2010

/s/ W. CHRISTOPHER WELLBORN

**W. Christopher Wellborn,  
Director**

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