

Spectrum Brands, Inc.  
Form 10-K  
December 08, 2011  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the Fiscal Year Ended September 30, 2011.**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from                      to**

**Commission file No. 001-13615**

**SPECTRUM BRANDS, INC.**

**(Exact name of registrant as specified in its charter)**

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**22-2423556**  
(I.R.S. Employer  
Identification Number)

**601 Rayovac Drive, Madison, Wisconsin**  
(Address of principal executive offices)

**53711**  
(Zip Code)

**Registrant's telephone number, including area code: (608) 275-3340**

**Securities registered pursuant to Section 12(b) of the Act:**

None

**Securities registered pursuant to Section 12(g) of the Act:**

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes  No

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's definitive proxy statement to be filed within 120 days of September 30, 2011 are incorporated by reference in this Annual Report on Form 10-K in response to Part III, Items 10, 11, 12, 13 and 14.

**Table of Contents****TABLE OF CONTENTS**

|   | <b>Page</b> |
|---|-------------|
| <b>PART I</b>   |             |
| ITEM 1. <u>BUSINESS</u>   | 1           |
| ITEM 1A. <u>RISK FACTORS</u>  | 10          |
| ITEM 1B. <u>UNRESOLVED STAFF COMMENTS</u>   | 24          |
| ITEM 2. <u>PROPERTIES</u>   | 24          |
| ITEM 3. <u>LEGAL PROCEEDINGS</u>  | 25          |
| ITEM 4. <u>(REMOVED AND RESERVED)</u>   | 25          |
| <b>PART II</b>  |             |
| ITEM 5. <u>MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES</u> | 26          |
| ITEM 6. <u>SELECTED FINANCIAL DATA</u>  | 27          |
| ITEM 7. <u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>                            | 29          |
| ITEM 7A. <u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>  | 62          |
| ITEM 8. <u>FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA</u>  | 63          |
| ITEM 9. <u>CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE</u>                             | 63          |
| ITEM 9A. <u>CONTROLS AND PROCEDURES</u>   | 63          |
| ITEM 9B. <u>OTHER INFORMATION</u>   | 63          |
| <b>PART III</b>   |             |
| ITEM 10. <u>DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE</u>  | 64          |
| ITEM 11. <u>EXECUTIVE COMPENSATION</u>  | 64          |
| ITEM 12. <u>SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS</u>                  | 65          |
| ITEM 13. <u>CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE</u>  | 65          |
| ITEM 14. <u>PRINCIPAL ACCOUNTING FEES AND SERVICES</u>  | 65          |
| <b>PART IV</b>  |             |
| ITEM 15. <u>EXHIBITS, FINANCIAL STATEMENTS AND SCHEDULES</u>  | 66          |
| <u>INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULE</u>  | 67          |
| <u>SIGNATURES</u>   | 132         |
| <u>EXHIBIT INDEX</u>  | 133         |

---

**Table of Contents**

**PART I**

**ITEM 1. BUSINESS**

**General**

Spectrum Brands, Inc., a Delaware corporation ( *Spectrum Brands* or the *Company* ), is a global branded consumer products company. Spectrum Brands Holdings, Inc. ( *SB Holdings* ) was created in connection with the combination of Spectrum Brands and Russell Hobbs, Inc. ( *Russell Hobbs* ), a global branded small appliance company, to form a new combined company (the *Merger* ). The Merger was consummated on June 16, 2010. As a result of the Merger, both Spectrum Brands and Russell Hobbs became wholly-owned subsidiaries of SB Holdings. Russell Hobbs was subsequently merged into Spectrum Brands. SB Holdings' common stock trades on the New York Stock Exchange under the symbol *SPB*.

As further described below, on February 3, 2009, we and our wholly owned U.S. subsidiaries (collectively, the *Debtors* ) filed voluntary petitions under Chapter 11 of the U.S. Bankruptcy Code (the *Bankruptcy Code* ) in the U.S. Bankruptcy Court for the Western District of Texas (the *Bankruptcy Court* ). On August 28, 2009 (the *Effective Date* ), the Debtors emerged from Chapter 11 of the Bankruptcy Code. Effective as of the Effective Date and pursuant to the Debtors' confirmed plan of reorganization, we converted from a Wisconsin corporation to a Delaware corporation.

Financial information included in our financial statements prepared after August 30, 2009 will not be comparable to financial information from prior periods. See Item 1A. Risk Factors *Risks Related To Our Emergence From Bankruptcy* for more information.

Unless the context indicates otherwise, the terms the *Company*, *Spectrum*, *we*, *our* or *us* are used to refer to Spectrum Brands and its subsidiaries subsequent to the Merger and Spectrum Brands prior to the Merger, as well as before, on and after the Effective Date. The term *Old Spectrum* refers only to Spectrum Brands, our Wisconsin predecessor, and its subsidiaries prior to the Effective Date.

We manufacture and market alkaline, zinc carbon and hearing aid batteries, herbicides, insecticides and repellants and specialty pet supplies. We design and market rechargeable batteries, battery-powered lighting products, electric shavers and accessories, grooming products and hair care appliances. With the addition of Russell Hobbs we design, market and distribute a broad range of branded small household appliances and personal care products. Our manufacturing and product development facilities are located in the United States, Europe, Latin America and Asia. Substantially all of our rechargeable batteries and chargers, shaving and grooming products, small household appliances, personal care products and portable lighting products are manufactured by third-party suppliers, primarily located in Asia.

We sell our products in approximately 130 countries through a variety of trade channels, including retailers, wholesalers and distributors, hearing aid professionals, industrial distributors and original equipment manufacturers ( *OEMs* ) and enjoy strong name recognition in our markets under the Rayovac, VARTA and Remington brands, each of which has been in existence for more than 80 years, and under the Tetra, 8-in-1, Spectracide, Cutter, Black & Decker, George Foreman, Russell Hobbs, Farberware and various other brands.

Our diversified global branded consumer products have positions in seven major product categories: consumer batteries; pet supplies; home and garden control products; electric shaving and grooming products; small appliances; electric personal care products; and portable lighting. Our chief operating decision-maker manages the businesses in three vertically integrated, product-focused reporting segments: (i) *Global Batteries & Appliances*, which consists of our worldwide battery, electric shaving and grooming, electric personal care, portable lighting business and small appliances primarily in the kitchen and home product categories ( *Global Batteries & Appliances* ); (ii) *Global Pet Supplies*, which consists of our worldwide pet supplies business ( *Global Pet Supplies* ); and (iii) *Home and Garden Business*, which consists of our home and garden and insect control business (the *Home and Garden Business* ). Management reviews our performance based on these segments. For information pertaining to our business segments, see Note 11, *Segment Information* .

Global and geographic strategic initiatives and financial objectives are determined at the corporate level. Each business segment is responsible for implementing defined strategic initiatives and achieving certain financial objectives and has a general manager responsible for sales and marketing initiatives and the financial results for all product lines within that business segment.

Our operating performance is influenced by a number of factors including: general economic conditions; foreign exchange fluctuations; trends in consumer markets; consumer confidence and preferences; our overall product line mix, including pricing and gross margin, which vary by product line and geographic market; pricing of certain raw materials and commodities; energy and fuel prices; and our general competitive position, especially as impacted by our competitors' advertising and promotional activities and pricing strategies.



---

## **Table of Contents**

On November 2, 2011, we offered \$200 million aggregate principal amount of 9.5% Notes; these notes are in addition to the \$750 million aggregate principal amount of 9.5% Notes already outstanding. The additional notes are guaranteed by Spectrum Brands' parent company, SB/RH Holdings, LLC, as well as by existing and future domestic restricted subsidiaries and secured by liens on substantially all of the Spectrum Brands' and the guarantors' assets. The additional notes will vote together with the existing 9.5% Notes.

### **Chapter 11 Proceedings**

On February 2, 2009, we did not make a \$25.8 million interest payment due February 2, 2009 on our then existing 7<sup>3</sup>/<sub>8</sub>% Senior Subordinated Notes due 2015 (the 7<sup>3</sup>/<sub>8</sub> Notes), triggering a default with respect to the notes. On February 3, 2009, we announced that we had reached agreements with certain noteholders, representing, in the aggregate, approximately 70% of the face value of our then outstanding senior subordinated notes, to pursue a refinancing that, if implemented as proposed, would significantly reduce our outstanding debt. As a result of our substantial leverage, we determined that, absent a financial restructuring, we would be unable to achieve future profitability or positive cash flows on a consolidated basis solely from cash generated from operating activities or to satisfy certain of our payment obligations as they became due, and could be at risk of not satisfying the leverage ratios to which we were subject under its then existing senior secured term loan facility, which ratios became more restrictive in future periods. Accordingly, the Debtors filed voluntary petitions under Chapter 11 of the Bankruptcy Code, in the Bankruptcy Court (the Bankruptcy Filing) and filed with the Bankruptcy Court a proposed plan of reorganization (the Proposed Plan) that detailed the Debtors' proposed terms for the refinancing. The Chapter 11 cases were jointly administered by the Bankruptcy Court as Case No. 09-50455 (the Bankruptcy Cases). The Bankruptcy Court entered a written order (the Confirmation Order) on July 15, 2009 confirming the Proposed Plan (as so confirmed, the Plan).

The Plan became effective on the Effective Date, and the Debtors emerged from Chapter 11 of the Bankruptcy Code. Pursuant to and by operation of the Plan, on the Effective Date, all of Old Spectrum's existing equity securities, including the existing common stock and stock options, were extinguished and deemed cancelled. Reorganized Spectrum Brands, Inc. filed a certificate of incorporation authorizing new shares of common stock. Pursuant to and in accordance with the Plan, on the Effective Date, reorganized Spectrum Brands, Inc. issued a total of 27,030,000 shares of common stock and approximately \$218 million in aggregate principal amount of the 12% Notes to holders of allowed claims with respect to Old Spectrum's 8<sup>1</sup>/<sub>2</sub>% Senior Subordinated Notes due 2013 (the 8<sup>1</sup>/<sub>2</sub> Notes), the 7<sup>3</sup>/<sub>8</sub>% Notes and Variable Rate Toggle Senior Subordinated Notes due 2013 (the Variable Rate Notes) (collectively, the Senior Subordinated Notes). For a further discussion of the 12% Notes see *Debt Financing Activities - 12% Notes*. Also on the Effective Date, reorganized Spectrum Brands, Inc. issued a total of 2,970,000 shares of common stock to supplemental and sub-supplemental debtor-in-possession credit facility participants in respect of the equity fee earned under the Debtors' debtor-in-possession credit facility.

### **Our Products**

We compete in seven major product categories: consumer batteries; pet supplies; electric shaving and grooming; electric personal care products; home and garden control products; small appliances and portable lighting. Our broad line of products includes:

consumer batteries, including alkaline and zinc carbon batteries, rechargeable batteries and chargers and hearing aid batteries and other specialty batteries;

pet supplies, including aquatic equipment and supplies, dog and cat treats, small animal foods, clean up and training aids, health and grooming products and bedding;

home and garden control products including household insect controls, insect repellents and herbicides;

electric shaving and grooming devices;

small appliances, including small kitchen appliances and home product appliances;

electric personal care and styling devices; and

portable lighting.



**Table of Contents**

Net sales of each product category sold, as a percentage of net sales of our consolidated operations, is set forth below.

|                                  | Percentage of Total Company<br>Net Sales for the Fiscal Year Ended<br>September 30, |      |      |
|----------------------------------|---|------|------|
|                                  | 2011  | 2010 | 2009 |
| Consumer batteries               | 27%   | 34%  | 37%  |
| Small appliances                 | 24  | 9    |      |
| Pet supplies                     | 18  | 22   | 26   |
| Home and garden control products | 11  | 13   | 14   |
| Electric shaving and grooming    | 9   | 10   | 10   |
| Electric personal care products  | 8   | 8    | 9    |
| Portable lighting                | 3   | 4    | 4    |
|                                  | 100%  | 100% | 100% |

*Consumer Batteries*

We market and sell a full line of alkaline batteries (AA, AAA, C, D and 9-volt sizes) to both retail and industrial customers. Our alkaline batteries are marketed and sold primarily under the Rayovac and VARTA brands. We also manufacture alkaline batteries for third parties who sell the batteries under their own private labels. Our zinc carbon batteries are also marketed and sold primarily under the Rayovac and VARTA brands and are designed for low- and medium-drain battery-powered devices.

We believe that we are currently the largest worldwide marketer and distributor of hearing aid batteries. We sell our hearing aid batteries through retail trade channels and directly to professional audiologists under several brand names and private labels, including Beltone, Miracle Ear and Starkey.

We also sell Nickel Metal Hydride (NiMH) rechargeable batteries and a variety of battery chargers under the Rayovac and VARTA brands.

Our other specialty battery products include camera batteries, lithium batteries, silver oxide batteries, keyless entry batteries and coin cells for use in watches, cameras, calculators, communications equipment and medical instruments.

*Pet Supplies*

In the pet supplies product category we market and sell a variety of leading branded pet supplies for fish, dogs, cats, birds and other small domestic animals. We have a broad line of consumer and commercial aquatics products, including integrated aquarium kits, standalone tanks and stands, filtration systems, heaters, pumps, and other equipment, fish food and water treatment products. Our largest aquatics brands are Tetra, Marineland, Whisper, Jungle and Instant Ocean. We also sell a variety of specialty pet products, including dog and cat treats, small animal food and treats, clean up and training aid products, health and grooming aids, bedding products, and consumable accessories including privacy tents, litter carpets, crystal litter cartridges, charcoal filters, corn-based litter and replaceable waste receptacles. Our largest specialty pet brands include 8-in-1, Dingo, Firstrax, Nature's Miracle, Wild Harvest and Littermaid.

*Home and Garden Control Products*

In the home and garden control products category we currently sell and market several leading home and garden care products, including household insecticides, insect repellent, herbicides, garden and indoor plant foods and plant care treatments. We offer a broad array of household insecticides such as spider, roach and ant killer, flying insect killer, insect foggers, wasp and hornet killer, flea and tick control products and roach and ant baits. We also manufacture and market a complete line of insect repellent products that provide protection from insects, especially mosquitoes. These products include both personal repellents, such as aerosols, pump sprays and wipes as well as area repellents, such as yard sprays, citronella candles and torches. Our largest brands in the insect control category include Hot Shot, Cutter and Repel. Our herbicides, garden and indoor plant foods and plant care treatment brands include Spectracide, Real-Kill and Garden Safe. We have positioned ourselves as the value alternative for consumers who want products that are comparable to, but sold at lower prices than, premium-priced brands.

*Electric Shaving and Grooming*

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

We market and sell a broad line of electric shaving and grooming products under the Remington brand name, including men's rotary and foil shavers, beard and mustache trimmers, body trimmers and nose and ear trimmers, women's shavers and haircut kits.

---

## **Table of Contents**

### *Small Appliances*

We market and sell a broad range of products in the branded small household appliances category under the George Foreman, Black & Decker, Russell Hobbs, Farberware, Juiceman, Breadman and Toastmaster brands, including grills, bread makers, sandwich makers, kettles, toaster ovens, toasters, blenders, juicers, can openers, coffee grinders, coffeemakers, electric knives, deep fryers, food choppers, food processors, hand mixers, rice cookers and steamers. We also market small home product appliances, including hand-held irons, vacuum cleaners, air purifiers, clothes shavers and heaters, primarily under the Black & Decker and Russell Hobbs brands. Russell Hobbs personal care products in the small appliances category include hand-held dryers, curling irons, straightening irons, brush irons, air brushes, hair setters, facial brushes, skin appliances and electric toothbrushes, which are primarily marketed under the Russell Hobbs, Carmen and Andrew Collinge brands.

### *Electric Personal Care Products*

Our electric personal care products, marketed and sold under the Remington, Russell Hobbs, Carmen and Andrew Collinge brand names, include hair dryers, straightening irons, styling irons and hair setters.

### *Portable Lighting*

We offer a broad line of battery-powered, portable lighting products, including flashlights and lanterns for both retail and industrial markets. We sell our portable lighting products under the Rayovac and VARTA brand names, under other proprietary brand names and pursuant to licensing arrangements with third parties.

## **Sales and Distribution**

We sell our products through a variety of trade channels, including retailers, wholesalers and distributors, hearing aid professionals, industrial distributors and OEMs. Our sales generally are made through the use of individual purchase orders, consistent with industry practice. Retail sales of the consumer products we market have been increasingly consolidated into a small number of regional and national mass merchandisers. This trend towards consolidation is occurring on a worldwide basis. As a result of this consolidation, a significant percentage of our sales are attributable to a very limited group of retailer customers, including Wal-Mart, The Home Depot, Carrefour, Target, Lowes, PetSmart, Canadian Tire, PetCo and Gigante. Our sales to Wal-Mart represented approximately 24% of our consolidated net sales for the fiscal year ended September 30, 2011. No other customer accounted for more than 10% of our consolidated net sales in the fiscal year ended September 30, 2011.

Segment information as to revenues, profit and total assets as well as information concerning our revenues and long-lived assets by geographic location for the last three fiscal years is set forth in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 11, Segment Results, in Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

Sales and distribution practices in each of our reportable segments are as set forth below.

### *Global Batteries & Appliances*

We manage our Global Batteries & Appliances sales force by geographic region and product group. Our sales team is divided into three major geographic territories, North America, Latin America and Europe and the rest of the world ( Europe/ROW ). Within each major geographic territory, we have additional subdivisions designed to meet our customers' needs.

We manage our sales force in North America by distribution channel. We maintain separate sales groups to service (i) our retail sales and distribution channel, (ii) our hearing aid professionals channel and (iii) our industrial distributors and OEM sales and distribution channel. In addition, we utilize a network of independent brokers to service participants in selected distribution channels.

We manage our sales force in Latin America by distribution channel and geographic territory. We sell primarily to large retailers, wholesalers, distributors, food and drug chains and retail outlets. In countries where we do not maintain a sales force, we sell to distributors who market our products through all channels in the market.

The sales force serving our customers in Europe/ROW is supplemented by an international network of distributors to promote the sale of our products. Our sales operations throughout Europe/ROW are organized by geographic territory and the following sales channels: (i) food/retail, which includes mass merchandisers, discounters and drug and food stores; (ii) specialty trade, which includes clubs, consumer electronics stores,

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

department stores, photography stores and wholesalers/distributors; and (iii) industrial, government, hearing aid professionals and OEMs.

## **Table of Contents**

### *Global Pet Supplies*

Our Global Pet Supplies sales force is aligned by customer, geographic region and product group. We sell pet supply products to mass merchandisers, grocery and drug chains, pet superstores, independent pet stores and other retailers.

### *Home and Garden Business*

The sales force of the Home and Garden Business is aligned by customer. We sell primarily to home improvement centers, mass merchandisers, hardware stores, home and garden distributors, and food and drug retailers in the U.S.

## **Manufacturing, Raw Materials and Suppliers**

The principal raw materials used in manufacturing our products—zinc powder, electrolytic manganese dioxide powder and steel—are sourced either on a global or regional basis. The prices of these raw materials are susceptible to price fluctuations due to supply and demand trends, energy costs, transportation costs, government regulations and tariffs, changes in currency exchange rates, price controls, general economic conditions and other unforeseen circumstances. We have regularly engaged in forward purchase and hedging derivative transactions in an attempt to effectively manage the raw material costs we expect to incur over the next 12 to 24 months.

Substantially all of our rechargeable batteries and chargers, portable lighting products, hair care and other personal care products and our electric shaving and grooming products and small appliances are manufactured by third party suppliers that are primarily located in the Asia/Pacific region. We maintain ownership of most of the tooling and molds used by our suppliers.

We continually evaluate our manufacturing facilities' capacity and related utilization. As a result of such analyses, we have closed a number of manufacturing facilities during the past five years. In general, we believe our existing facilities are adequate for our present and foreseeable needs.

## **Research and Development**

Our research and development strategy is focused on new product development and performance enhancements of our existing products. We plan to continue to use our strong brand names, established customer relationships and significant research and development efforts to introduce innovative products that offer enhanced value to consumers through new designs and improved functionality.

In our fiscal years ended September 30, 2011, 2010 and 2009, we invested \$32.9 million, \$31.0 million and \$24.4 million, respectively, in product research and development.

## **Patents and Trademarks**

We own or license from third parties a significant number of patents and patent applications throughout the world relating to products we sell and manufacturing equipment we use. We hold a license that expires in March 2022 for certain alkaline battery designs, technology and manufacturing equipment from Matsushita Electrical Industrial Co., Ltd. (Matsushita), to whom we pay a royalty.

We also use and maintain a number of trademarks in our business, including DINGO, JUNGLETALK, MARINELAND, RAYOVAC, REMINGTON, TETRA, VARTA, 8IN1, CUTTER, HOT SHOT, GARDEN SAFE, NATURE'S MIRACLE, REPEL, SPECTRACIDE, SPECTRACIDE TERMINATE, GEORGE FOREMAN, RUSSELL HOBBS and BLACK & DECKER. We seek trademark protection in the U.S. and in foreign countries by all available means, including registration.

As a result of the October 2002 sale by VARTA AG of substantially all of its consumer battery business to us and VARTA AG's subsequent sale of its automotive battery business to Johnson Controls, Inc. (Johnson Controls), we acquired rights to the VARTA trademark in the consumer battery category and Johnson Controls acquired rights to the trademark in the automotive battery category. VARTA AG continues to have rights to use the trademark with travel guides and industrial batteries and VARTA Microbattery GmbH has the right to use the trade mark with micro batteries. We are party to a Trademark and Domain Names Protection and Delimitation Agreement that governs ownership and usage rights and obligations of the parties relative to the VARTA trademark.

As a result of the common origins of the Remington Products, L.L.C. (Remington Products) business we acquired in September 2003 and the Remington Arms Company, Inc. (Remington Arms), the REMINGTON trademark is owned by us and by Remington Arms each with respect to

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

its principal products as well as associated products. Accordingly, we own the rights to use the REMINGTON trademark for electric shavers, shaver accessories, grooming products and personal care products, while Remington Arms owns the rights to use the trademark for firearms, sporting goods and products for industrial use, including industrial hand tools. In addition, the terms of a 1986 agreement between Remington Products and Remington Arms provides for the shared rights to use the REMINGTON trademark on products which are not considered principal products of interest for either company. We retain the REMINGTON trademark for nearly all products which we believe can benefit from the use of the brand name in our distribution channels.

---

## **Table of Contents**

We license the Black & Decker brand in North America, Latin America (excluding Brazil) and the Caribbean for four core categories of household appliances: beverage products, food preparation products, garment care products and cooking products. Russell Hobbs has licensed the Black & Decker brand since 1998 for use in marketing various household small appliances. In July 2011, Russell Hobbs and The Black & Decker Corporation ( BDC ) extended the trademark license agreement for a fourth time through December 2015. Under the agreement as extended, Russell Hobbs agreed to pay BDC royalties based on a percentage of sales, with minimum annual royalty payments of \$15.0 million from calendar year 2011 through calendar year 2015. The agreement also requires us to comply with maximum annual return rates for products.

If BDC does not agree to renew the license agreement, we have 18 months to transition out of the brand name. No minimum royalty payments will be due during such transition period. BDC has agreed not to compete in the four core product categories for a period of five years after the termination of the license agreement. Upon request, BDC may elect to extend the license to use the Black & Decker brand to certain additional product categories. BDC has approved several extensions of the license to additional categories and geographies.

### **Competition**

In our retail markets, we compete for limited shelf space and consumer acceptance. Factors influencing product sales include brand name recognition, perceived quality, price, performance, product packaging, design innovation, and consumer confidence and preferences as well as creative marketing, promotion and distribution strategies.

The battery product category is highly competitive. Most consumer batteries manufactured throughout the world are sold by one of four global companies: Spectrum Brands (manufacturer/seller of Rayovac and VARTA brands); Energizer Holdings, Inc. ( Energizer ) (manufacturer/seller of the Energizer brand); The Procter & Gamble Company ( Procter & Gamble ) (manufacturer/seller of the Duracell brand); and Matsushita (manufacturer/seller of the Panasonic brand). We also face competition from the private label brands of major retailers, particularly in Europe. The offering of private-label batteries by retailers may create pricing pressure in the consumer battery market. Typically, private-label brands are not supported by advertising or promotion, and retailers sell these private label offerings at prices below competing name-brands. The main barriers to entry for new competitors are investment in technology research, cost of building manufacturing capacity and the expense of building retail distribution channels and consumer brands.

In the U.S. alkaline battery category, the Rayovac brand is positioned as a value brand, which is typically defined as a product that offers comparable performance at a lower price. In Europe, the VARTA brand is competitively priced with other premium brands. In Latin America, where zinc carbon batteries outsell alkaline batteries, the Rayovac brand is competitively priced.

The pet supply product category is highly fragmented with over 500 manufacturers in the U.S. alone, consisting primarily of small companies with limited product lines. Our largest competitors in this product category are Mars Corporation ( Mars ), The Hartz Mountain Corporation ( Hartz ) and Central Garden & Pet Company ( Central Garden & Pet ). Both Hartz and Central Garden & Pet sell a comprehensive line of pet supplies and compete with a majority of the products we offer. Mars sells primarily aquatics products.

Products we sell in the home and garden product category through the Home and Garden Business face competition from The Scotts Miracle-Gro Company ( Scotts Company ), which markets home and garden products under the Scotts, Ortho, Roundup and Miracle-Gro brand names; Central Garden & Pet, which markets garden products under the AMDRO and Sevin brand names; and Bayer A.G., which markets home and garden products under the Bayer Advanced brand name.

Products we sell in the household insect control product category through the Home and Garden Business face competition from S.C. Johnson & Son, Inc. ( S.C. Johnson ), which markets insecticide and repellent products under the Raid and OFF! brands; Scotts Company, which markets household insect control products under the Ortho brand; and Henkel KGaA, which markets insect control products under the Combat brand.

Our primary competitors in the electric shaving and grooming product category are Norelco, a division of Koninklijke Philips Electronics NV ( Philips ), which sells and markets rotary shavers, and Braun, a division of Procter & Gamble, which sells and markets foil shavers. Through our Remington brand, we sell both foil and rotary shavers.

Primary competitive brands in the small appliance category include Hamilton Beach, Proctor Silex, Sunbeam, Mr. Coffee, Oster, General Electric, Rowenta, DeLonghi, Kitchen Aid, Cuisinart, Krups, Braun, Rival, Europro, Kenwood, Philips, Morphy Richards, Breville and Tefal. The key competitors of Russell Hobbs in this market in the U.S. and Canada include Jarden Corporation, DeLonghi America, Euro-Pro Operating LLC, Metro Thebe, Inc., d/b/a HWI Breville, NACCO Industries, Inc. (Hamilton Beach) and SEB S.A. In addition, Russell Hobbs competes with retailers who use their own private label brands for household appliances (for example, Wal-Mart).





---

## **Table of Contents**

Our major competitors in the electric personal care product category are Conair Corporation, Wahl Clipper Corporation and Helen of Troy Limited ( Helen of Troy ).

Our primary competitors in the portable lighting product category are Energizer and Mag Instrument, Inc.

Some of our major competitors have greater resources and greater overall market share than we do. They have committed significant resources to protect their market shares or to capture market share from us and may continue to do so in the future. In some key product lines, our competitors may have lower production costs and higher profit margins than we do, which may enable them to compete more aggressively in advertising and in offering retail discounts and other promotional incentives to retailers, distributors, wholesalers and, ultimately, consumers.

### **Seasonality**

On a consolidated basis our financial results are approximately equally weighted between quarters, however, sales of certain product categories tend to be seasonal. Sales in the consumer battery, electric shaving and grooming and electric personal care product categories, particularly in North America, tend to be concentrated in the December holiday season (Spectrum's first fiscal quarter). Demand for pet supplies products remains fairly constant throughout the year. Demand for home and garden control products sold through the Home and Garden Business typically peaks during the first six months of the calendar year (Spectrum's second and third fiscal quarters). Small Appliances peaks from July through December primarily due to the increased demand by customers in the late summer for back-to-school sales and in the fall for the holiday season. For a more detailed discussion of the seasonality of our product sales, see Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations Seasonal Product Sales.

### **Governmental Regulations and Environmental Matters**

Due to the nature of our operations, our facilities are subject to a broad range of federal, state, local and foreign legal and regulatory provisions relating to the environment, including those regulating the discharge of materials into the environment, the handling and disposal of solid and hazardous substances and wastes and the remediation of contamination associated with the releases of hazardous substances at our facilities. We believe that compliance with the federal, state, local and foreign laws and regulations to which we are subject will not have a material effect upon our capital expenditures, financial condition, earnings or competitive position.

From time to time, we have been required to address the effect of historic activities on the environmental condition of our properties. We have not conducted invasive testing at all facilities to identify all potential environmental liability risks. Given the age of our facilities and the nature of our operations, it is possible that material liabilities may arise in the future in connection with our current or former facilities. If previously unknown contamination of property underlying or in the vicinity of our manufacturing facilities is discovered, we could incur material unforeseen expenses, which could have a material adverse effect on our financial condition, capital expenditures, earnings and competitive position. Although we are currently engaged in investigative or remedial projects at some of our facilities, we do not expect that such projects, taking into account established accruals, will cause us to incur expenditures that are material to our business, financial condition or results of operations; however, it is possible that our future liability could be material.

We have been, and in the future may be, subject to proceedings related to our disposal of industrial and hazardous material at off-site disposal locations or similar disposals made by other parties for which we are held responsible as a result of our relationships with such other parties. In the U.S., these proceedings are under the Federal Comprehensive Environmental Response, Compensation and Liability Act of 1980 ( CERCLA ) or similar state laws that hold persons who arranged for the disposal or treatment of such substances strictly liable for costs incurred in responding to the release or threatened release of hazardous substances from such sites, regardless of fault or the lawfulness of the original disposal. Liability under CERCLA is typically joint and several, meaning that a liable party may be responsible for all costs incurred in investigating and remediating contamination at a site. As a practical matter, liability at CERCLA sites is shared by all of the viable responsible parties. We occasionally are identified by federal or state governmental agencies as being a potentially responsible party for response actions contemplated at an off-site facility. At the existing sites where we have been notified of our status as a potentially responsible party, it is either premature to determine whether our potential liability, if any, will be material or we do not believe that our liability, if any, will be material. We may be named as a potentially responsible party under CERCLA or similar state laws for other sites not currently known to us, and the costs and liabilities associated with these sites may be material.

It is difficult to quantify with certainty the potential financial impact of actions regarding expenditures for environmental matters, particularly remediation, and future capital expenditures for environmental control equipment. Nevertheless, based upon the information currently available, we believe that our ultimate liability arising from such environmental matters, taking into account established accruals of \$7.3 million for estimated liabilities at September 30, 2011 should not be material to our business or financial condition.



---

**Table of Contents**

Electronic and electrical products that we sell in Europe, particularly products sold under the Remington brand name, VARTA battery chargers, certain portable lighting and all of our batteries, are subject to regulation in European Union ( EU ) markets under three key EU directives. The first directive is the Restriction of the Use of Hazardous Substances in Electrical and Electronic Equipment ( RoHS ) which took effect in EU member states beginning July 1, 2006. RoHS prohibits companies from selling products which contain certain specified hazardous materials in EU member states. We believe that compliance with RoHS will not have a material effect on our capital expenditures, financial condition, earnings or competitive position. The second directive is entitled the Waste of Electrical and Electronic Equipment ( WEEE ). WEEE makes producers or importers of particular classes of electrical goods financially responsible for specified collection, recycling, treatment and disposal of past and future covered products. WEEE assigns levels of responsibility to companies doing business in EU markets based on their relative market share. WEEE calls on each EU member state to enact enabling legislation to implement the directive. To comply with WEEE requirements, we have partnered with other companies to create a comprehensive collection, treatment, disposal and recycling program. As EU member states pass enabling legislation we currently expect our compliance system to be sufficient to meet such requirements. Our current estimated costs associated with compliance with WEEE are not significant based on our current market share. However, we continue to evaluate the impact of the WEEE legislation as EU member states implement guidance and as our market share changes and, as a result, actual costs to our company could differ from our current estimates and may be material to our business, financial condition or results of operations. The third directive is the Directive on Batteries and Accumulators and Waste Batteries, which was adopted in September 2006 and went into effect in September 2008 (the Battery Directive ). The Battery Directive bans heavy metals in batteries by establishing maximum quantities of those heavy metals in batteries and mandates waste management of batteries, including collection, recycling and disposal systems. The Battery Directive places the costs of such waste management systems on producers and importers of batteries. The Battery Directive calls on each EU member state to enact enabling legislation to implement the directive. We currently believe that compliance with the Battery Directive will not have a material effect on our capital expenditures, financial condition, earnings or competitive position. However, until such time as the EU member states adopt enabling legislation, a full evaluation of these costs cannot be completed. We will continue to evaluate the impact of the Battery Directive and its enabling legislation as EU member states implement guidance.

Certain of our products and facilities in each of our business segments are regulated by the United States Environmental Protection Agency (the EPA ) and the United States Food and Drug Administration (the FDA ) or other federal consumer protection and product safety agencies and are subject to the regulations such agencies enforce, as well as by similar state, foreign and multinational agencies and regulations. For example, in the U.S., all products containing pesticides must be registered with the EPA and, in many cases, similar state and foreign agencies before they can be manufactured or sold. Our inability to obtain or the cancellation of any registration could have an adverse effect on our business, financial condition and results of operations. The severity of the effect would depend on which products were involved, whether another product could be substituted and whether our competitors were similarly affected. We attempt to anticipate regulatory developments and maintain registrations of, and access to, substitute chemicals and other ingredients. We may not always be able to avoid or minimize these risks.

The Food Quality Protection Act ( FQPA ) established a standard for food-use pesticides, which is that a reasonable certainty of no harm will result from the cumulative effect of pesticide exposures. Under the FQPA, the EPA is evaluating the cumulative effects from dietary and non-dietary exposures to pesticides. The pesticides in certain of our products continue to be evaluated by the EPA as part of this program. It is possible that the EPA or a third party active ingredient registrant may decide that a pesticide we use in our products will be limited or made unavailable to us. We cannot predict the outcome or the severity of the effect of the EPA 's continuing evaluations of active ingredients used in our products.

Certain of our products and packaging materials are subject to regulations administered by the FDA. Among other things, the FDA enforces statutory prohibitions against misbranded and adulterated products, establishes ingredients and manufacturing procedures for certain products, establishes standards of identity for certain products, determines the safety of products and establishes labeling standards and requirements. In addition, various states regulate these products by enforcing federal and state standards of identity for selected products, grading products, inspecting production facilities and imposing their own labeling requirements.

**Employees**

We had approximately 5,900 full-time employees worldwide as of September 30, 2011. Approximately 31% of our total labor force is covered by collective bargaining agreements. There are five collective bargaining agreements that will expire during our fiscal year ending September 30, 2012, which cover approximately 78% of the labor force under collective bargaining agreements, or approximately 24% of our total labor force. We believe that our overall relationship with our employees is good.

**Table of Contents**

**Available Information**

Our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to reports filed pursuant to Sections 13(a) and 15(d) of the Securities Exchange Act of 1934, as amended (the Exchange Act ), are made available free of charge on or through our website at [www.spectrumbrands.com](http://www.spectrumbrands.com) as soon as reasonably practicable after such reports are filed with, or furnished to, the United States Securities and Exchange Commission (the SEC ). You may read and copy any materials we file with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC also maintains an Internet site that contains our reports, proxy statements and other information at [www.sec.gov](http://www.sec.gov) . In addition, copies of our (i) Corporate Governance Guidelines, (ii) charters for the Audit Committee, Compensation Committee and Nominating and Corporate Governance Committee, (iii) Code of Business Conduct and Ethics and (iv) Code of Ethics for the Principal Executive Officer and Senior Financial Officers are available at our Internet site at [www.spectrumbrands.com](http://www.spectrumbrands.com) under Investor Relations Corporate Governance. Copies will also be provided to any stockholder upon written request to the Vice President, Investor Relations & Corporate Communications, Spectrum Brands, Inc. at 601 Rayovac Drive, Madison, Wisconsin 53711 or via electronic mail at [investorrelations@spectrumbrands.com](mailto:investorrelations@spectrumbrands.com), or by contacting the Vice President, Investor Relations & Corporate Communications by telephone at (608) 275-3340.

**Table of Contents**

ITEM 1A. RISK FACTORS

**Forward-Looking Statements**

We have made or implied certain forward-looking statements in this Annual Report on Form 10-K. All statements, other than statements of historical facts included in this Annual Report, including the statements under Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations regarding our business strategy, future operations, financial condition, estimated revenues, projected costs, projected synergies, prospects, plans and objectives of management, as well as information concerning expected actions of third parties, are forward-looking statements. When used in this Annual Report, the words anticipate, intend, plan, estimate, believe, expect, project, should, may and similar expressions are also intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words.

Since these forward-looking statements are based upon our current expectations of future events and projections and are subject to a number of risks and uncertainties, many of which are beyond our control and some of which may change rapidly, actual results or outcomes may differ materially from those expressed or implied herein, and you should not place undue reliance on these statements. Important factors that could cause our actual results to differ materially from those expressed or implied herein include, without limitation:

the impact of our substantial indebtedness on our business, financial condition and results of operations;

the impact of restrictions in our debt instruments on our ability to operate our business, finance our capital needs or pursue or expand business strategies;

any failure to comply with financial covenants and other provisions and restrictions of our debt instruments;

our ability to successfully integrate the business acquired in connection with the combination with Russell Hobbs and achieve the expected synergies from that integration at the expected costs;

the impact of expenses resulting from the implementation of new business strategies, divestitures or current and proposed restructuring activities;

the impact of fluctuations in commodity prices, costs or availability of raw materials or terms and conditions available from suppliers, including suppliers' willingness to advance credit;

interest rate and exchange rate fluctuations;

the loss of, or a significant reduction in, sales to a significant retail customer(s);

competitive promotional activity or spending by competitors or price reductions by competitors;

the introduction of new product features or technological developments by competitors and/or the development of new competitors or competitive brands;

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

the effects of general economic conditions, including inflation, recession or fears of a recession, depression or fears of a depression, labor costs and stock market volatility or changes in trade, monetary or fiscal policies in the countries where we do business;

changes in consumer spending preferences and demand for our products;

our ability to develop and successfully introduce new products, protect our intellectual property and avoid infringing the intellectual property of third parties;

our ability to successfully implement, achieve and sustain manufacturing and distribution cost efficiencies and improvements, and fully realize anticipated cost savings;

the cost and effect of unanticipated legal, tax or regulatory proceedings or new laws or regulations (including environmental, public health and consumer protection regulations);

public perception regarding the safety of our products, including the potential for environmental liabilities, product liability claims, litigation and other claims;

the impact of pending or threatened litigation;

changes in accounting policies applicable to our business;

government regulations;

the seasonal nature of sales of certain of our products;

the effects of climate change and unusual weather activity; and

**Table of Contents**

the effects of political or economic conditions, terrorist attacks, acts of war or other unrest in international markets. Some of the above-mentioned factors are described in further detail in the section entitled Risk Factors set forth below. You should assume the information appearing in this Annual Report on Form 10-K is accurate only as of September 30, 2011 or as otherwise specified, as our business, financial condition, results of operations and prospects may have changed since that date. Except as required by applicable law, including the securities laws of the U.S. and the rules and regulations of the SEC, we undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise to reflect actual results or changes in factors or assumptions affecting such forward-looking statements.

---

**Table of Contents**

**RISK FACTORS**

*Any of the following factors could materially and adversely affect our business, financial condition and results of operations and the risks described below are not the only risks that we may face. Additional risks and uncertainties not currently known to us or that we currently view as immaterial may also materially and adversely affect our business, financial condition or results of operations.*

**Risks Related to the Merger**

*We may not realize the anticipated benefits of the Merger.*

The Merger involved the integration of two companies that previously operated independently. The integration of our operations with those of Russell Hobbs is expected to result in financial and operational benefits, including increased revenues and cost savings. There can be no assurance, however, regarding when or the extent to which we will be able to realize these increased revenues, cost savings or other benefits. Integration may also be difficult, unpredictable, and subject to delay because of possible company culture conflicts and different opinions on technical decisions and product roadmaps. We must integrate or, in some cases, replace, numerous systems, including those involving management information, purchasing, accounting and finance, sales, billing, employee benefits, payroll and regulatory compliance, many of which are dissimilar. In some instances, we and Russell Hobbs have served the same customers, and some customers may decide that it is desirable to have additional or different suppliers. Difficulties associated with integration could have a material adverse effect on our business, financial condition and operating results.

*Integrating our business with that of Russell Hobbs may divert our management's attention away from operations.*

Successful integration of our and Russell Hobbs' operations, products and personnel may place a significant burden on our management and other internal resources. The diversion of management's attention, and any difficulties encountered in the transition and integration process, could harm our business, financial conditions and operating results.

**Risks Related To Our Emergence From Bankruptcy**

*Because our consolidated financial statements are required to reflect fresh-start reporting adjustments to be made upon emergence from bankruptcy, financial information in our financial statements prepared after August 30, 2009 will not be comparable to our financial information from prior periods.*

All conditions required for the adoption of fresh-start reporting were met upon emergence from Chapter 11 of the Bankruptcy Code on the Effective Date. However, in light of the proximity of that date to our accounting period close immediately following the Effective Date, which was August 30, 2009, we elected to adopt a convenience date of August 30, 2009 for recording fresh-start reporting. We adopted fresh-start reporting in accordance with the Accounting Standards Codification (ASC) Topic 852: *Reorganizations*, pursuant to which our reorganization value, which is intended to reflect the fair value of the entity before considering liabilities and approximate the amount a willing buyer would pay for the assets of the entity immediately after the reorganization, was allocated to the fair value of assets in conformity with Statement of Financial Accounting Standards No. 141, *Business Combinations*, using the purchase method of accounting for business combinations. We stated liabilities, other than deferred taxes, at a present value of amounts expected to be paid. The amount remaining after allocation of the reorganization value to the fair value of identified tangible and intangible assets was reflected as goodwill, which is subject to periodic evaluation for impairment. In addition, under fresh-start reporting the accumulated deficit was eliminated. Thus, the data derived from our consolidated statements of financial position and operations as of dates and for the periods after August 30, 2009 will not be comparable in many respects to that derived from the consolidated statements of financial position and operations as of dates and for periods prior to the adoption of fresh-start reporting. The lack of comparable historical information may discourage investors from purchasing our securities. Additionally, the financial information included in this Annual Report on Form 10-K may not be indicative of future financial information.



---

**Table of Contents**

**Risks Related To Our Business**

*Our substantial indebtedness may limit our financial and operating flexibility, and we may incur additional debt, which could increase the risks associated with our substantial indebtedness.*

We have, and we expect to continue to have, a significant amount of indebtedness. As of September 30, 2011, we had total indebtedness under our Senior Secured Facilities, the 12% Notes and other debt of approximately \$1.6 billion. Our substantial indebtedness has had, and could continue to have, material adverse consequences for our business, and may:

require us to dedicate a large portion of our cash flow to pay principal and interest on our indebtedness, which will reduce the availability of our cash flow to fund working capital, capital expenditures, research and development expenditures and other business activities;

increase our vulnerability to general adverse economic and industry conditions;

limit our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;

restrict our ability to make strategic acquisitions, dispositions or to exploit business opportunities;

place us at a competitive disadvantage compared to our competitors that have less debt; and

limit our ability to borrow additional funds (even when necessary to maintain adequate liquidity) or dispose of assets.

Under the Senior Secured Facilities and the indenture governing the 12% Notes (the 2019 Indenture ), we may incur additional indebtedness. If new debt is added to our existing debt levels, the related risks that we now face would increase.

Furthermore, a substantial portion of our debt bears interest at variable rates. If market interest rates increase, the interest rate on our variable rate debt will increase and will create higher debt service requirements, which would adversely affect our cash flow and could adversely impact our results of operations. While we may enter into agreements limiting our exposure to higher debt service requirements, any such agreements may not offer complete protection from this risk.

*Restrictive covenants in the Senior Secured Facilities and the 2019 Indenture may restrict our ability to pursue our business strategies.*

The Senior Secured Facilities and the 2019 Indenture each restrict, among other things, asset dispositions, mergers and acquisitions, dividends, stock repurchases and redemptions, other restricted payments, indebtedness and preferred stock, loans and investments, liens and affiliate transactions. The Senior Secured Facilities and the 2019 Indenture also contain customary events of default. These covenants, among other things, limit our ability to fund future working capital and capital expenditures, engage in future acquisitions or development activities, or otherwise realize the value of our assets and opportunities fully because of the need to dedicate a portion of cash flow from operations to payments on debt. In addition, the Senior Secured Facilities contain financial covenants relating to maximum leverage and minimum interest coverage. Such covenants could limit the flexibility of our restricted entities in planning for, or reacting to, changes in the industries in which they operate. Our ability to comply with these covenants is subject to certain events outside of our control. If we are unable to comply with these covenants, the lenders under our Senior Secured Facilities or 12% Notes could terminate their commitments and the lenders under our Senior Secured Facilities or 12% Notes could accelerate repayment of our outstanding borrowings and, in either case, we may be unable to obtain adequate refinancing of outstanding borrowings on favorable terms. If we are unable to repay outstanding borrowings when due, the lenders under the Senior Secured Facilities or 12% Notes will also have the right to proceed against the collateral granted to them to secure the indebtedness owed to them. If our obligations under the Senior Secured Facilities and the 12% Notes are accelerated, we cannot assure you that our assets would be sufficient to repay in full such indebtedness.

***The sale or other disposition by Harbinger Group Inc., the holder of a majority of the outstanding shares of our common stock, to non-affiliates of a sufficient amount of the common stock of SB Holdings would constitute a change of control under the agreements governing Spectrum Brands' debt.***

Harbinger Group Inc. ( HRG ) owns a majority of the outstanding shares of the common stock of SB Holdings. The sale or other disposition by HRG to non-affiliates of a sufficient amount of the common stock of SB Holdings could constitute a change of control under the agreements governing Spectrum Brands' debt, including any foreclosure on or sale of SB Holdings' common stock pledged as collateral by HRG pursuant to the indenture governing HRG's 10.625% Senior Secured Notes due 2015. Under the Term Loan and the ABL Revolving Credit Facility, a change of control is an event of default and, if a change of control were to occur, Spectrum Brands would be required to get an amendment to these agreements to avoid a default. If Spectrum Brands was unable to get such an amendment, the lenders could accelerate the maturity of each of the Spectrum Brands Term Loan and the ABL Revolving Credit Facility. In addition, under the

---

## **Table of Contents**

indentures governing the 9.5% Notes and the 12% Notes, upon a change of control of SB Holdings, Spectrum Brands is required to offer to repurchase such notes from the holders at a price equal to 101% of principal amount of the notes plus accrued interest or obtain a waiver of default from the holders of such notes. If Spectrum Brands was unable to make the change of control offer, or to obtain a waiver of default, it would be an event of default under the indentures that could allow holders of such notes to accelerate the maturity of the notes

### ***We face risks related to the current economic environment.***

The current economic environment and related turmoil in the global financial system has had and may continue to have an impact on our business and financial condition. Global economic conditions have significantly impacted economic markets within certain sectors, with financial services and retail businesses being particularly impacted. Our ability to generate revenue depends significantly on discretionary consumer spending. It is difficult to predict new general economic conditions that could impact consumer and customer demand for our products or our ability to manage normal commercial relationships with our customers, suppliers and creditors. The recent continuation of a number of negative economic factors, including constraints on the supply of credit to households, uncertainty and weakness in the labor market and general consumer fears of a continuing economic downturn could have a negative impact on discretionary consumer spending. If the economy continues to deteriorate or fails to improve, our business could be negatively impacted, including as a result of reduced demand for our products or supplier or customer disruptions. Any weakness in discretionary consumer spending could have a material adverse effect on our revenues, results of operations and financial condition. In addition, our ability to access the capital markets may be restricted at a time when it could be necessary or beneficial to do so, which could have an impact on our flexibility to react to changing economic and business conditions.

In 2011, concern over sovereign debt in Greece, Ireland and certain other European Union countries caused significant fluctuations of the Euro relative to other currencies, such as the U.S. Dollar. Destabilization of the European economy could lead to a decrease in consumer confidence, which could cause reductions in discretionary spending and demand for our products. Furthermore, sovereign debt issues could also lead to further significant, and potentially longer-term, economic issues such as reduced economic growth and devaluation of the Euro against the U.S. Dollar, any of which could adversely affect our business, financial conditions and operating results.

### ***We may not be able to retain key personnel or recruit additional qualified personnel whether as a result of the Merger or otherwise, which could materially affect our business and require us to incur substantial additional costs to recruit replacement personnel.***

We are highly dependent on the continuing efforts of our senior management team and other key personnel. As a result of the Merger, our current and prospective employees could experience uncertainty about their future roles. This uncertainty may adversely affect our ability to attract and retain key management, sales, marketing and technical personnel. Any failure to attract and retain key personnel, whether as a result of the Merger or otherwise, could have a material adverse effect on our business. In addition, we currently do not maintain key person insurance covering any member of our management team.

### ***We participate in very competitive markets and we may not be able to compete successfully, causing us to lose market share and sales.***

The markets in which we participate are very competitive. In the consumer battery market, our primary competitors are *Duracell* (a brand of Procter & Gamble), *Energizer* and *Panasonic* (a brand of Matsushita). In the electric shaving and grooming and electric personal care product markets, our primary competitors are *Braun* (a brand of Procter & Gamble), *Norelco* (a brand of Philips), and *Vidal Sassoon* and *Revlon* (brands of Helen of Troy). In the pet supplies market, our primary competitors are Mars, Hartz and Central Garden & Pet. In the Home and Garden Business, our principal national competitors are Scotts, Central Garden & Pet and S.C. Johnson. Our principal national competitors within our Small Appliances segment include Jarden Corporation, DeLonghi America, Euro-Pro Operating LLC, Metro Thebe, Inc., d/b/a HWI Breville, NACCO Industries, Inc. (*Hamilton Beach*) and SEB S.A. In each of these markets, we also face competition from numerous other companies. In addition, in a number of our product lines, we compete with our retail customers, who use their own private label brands, and with distributors and foreign manufacturers of unbranded products. Significant new competitors or increased competition from existing competitors may adversely affect our business, financial condition and results of our operations.

We compete with our competitors for consumer acceptance and limited shelf space based upon brand name recognition, perceived product quality, price, performance, product features and enhancements, product packaging and design innovation, as well as creative marketing, promotion and distribution strategies, and new product introductions. Our ability to compete in these consumer product markets may be adversely affected by a number of factors, including, but not limited to, the following:

We compete against many well-established companies that may have substantially greater financial and other resources, including personnel and research and development, and greater overall market share than us.



## **Table of Contents**

In some key product lines, our competitors may have lower production costs and higher profit margins than us, which may enable them to compete more aggressively in offering retail discounts, rebates and other promotional incentives.

Product improvements or effective advertising campaigns by competitors may weaken consumer demand for our products.

Consumer purchasing behavior may shift to distribution channels where we do not have a strong presence.

Consumer preferences may change to lower margin products or products other than those we market.

We may not be successful in the introduction, marketing and manufacture of any new products or product innovations or be able to develop and introduce, in a timely manner, innovations to our existing products that satisfy customer needs or achieve market acceptance.

Some competitors may be willing to reduce prices and accept lower profit margins to compete with us. As a result of this competition, we could lose market share and sales, or be forced to reduce our prices to meet competition. If our product offerings are unable to compete successfully, our sales, results of operations and financial condition could be materially and adversely affected.

***We may not be able to realize expected benefits and synergies from future acquisitions of businesses or product lines.***

We may acquire partial or full ownership in businesses or may acquire rights to market and distribute particular products or lines of products. The acquisition of a business or the rights to market specific products or use specific product names may involve a financial commitment by us, either in the form of cash or equity consideration. In the case of a new license, such commitments are usually in the form of prepaid royalties and future minimum royalty payments. There is no guarantee that we will acquire businesses or product distribution rights that will contribute positively to our earnings. Anticipated synergies may not materialize, cost savings may be less than expected, sales of products may not meet expectations, and acquired businesses may carry unexpected liabilities.

***Sales of certain of our products are seasonal and may cause our operating results and working capital requirements to fluctuate.***

On a consolidated basis our financial results are approximately equally weighted between quarters, however, sales of certain product categories tend to be seasonal. Sales in the consumer battery, electric shaving and grooming and electric personal care product categories, particularly in North America, tend to be concentrated in the December holiday season (Spectrum's first fiscal quarter). Demand for pet supplies products remains fairly constant throughout the year. Demand for home and garden control products sold through the Home and Garden Business typically peaks during the first six months of the calendar year (Spectrum's second and third fiscal quarters). Small Appliances peaks from July through December primarily due to the increased demand by customers in the late summer for back-to-school sales and in the fall for the holiday season. As a result of this seasonality, our inventory and working capital needs fluctuate significantly during the year. In addition, orders from retailers are often made late in the period preceding the applicable peak season, making forecasting of production schedules and inventory purchases difficult. If we are unable to accurately forecast and prepare for customer orders or our working capital needs, or there is a general downturn in business or economic conditions during these periods, our business, financial condition and results of operations could be materially and adversely affected.

***We are subject to significant international business risks that could hurt our business and cause our results of operations to fluctuate.***

Approximately 44% of our net sales for the fiscal year ended September 30, 2011 were from customers outside of the U.S. Our pursuit of international growth opportunities may require significant investments for an extended period before returns on these investments, if any, are realized. Our international operations are subject to risks including, among others:

currency fluctuations, including, without limitation, fluctuations in the foreign exchange rate of the Euro;

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

changes in the economic conditions or consumer preferences or demand for our products in these markets;

the risk that because our brand names may not be locally recognized, we must spend significant amounts of time and money to build brand recognition without certainty that we will be successful;

labor unrest;

**Table of Contents**

political and economic instability, as a result of terrorist attacks, natural disasters or otherwise;

lack of developed infrastructure;

longer payment cycles and greater difficulty in collecting accounts;

restrictions on transfers of funds;

import and export duties and quotas, as well as general transportation costs;

changes in domestic and international customs and tariffs;

changes in foreign labor laws and regulations affecting our ability to hire and retain employees;

inadequate protection of intellectual property in foreign countries;

unexpected changes in regulatory environments;

difficulty in complying with foreign law;

difficulty in obtaining distribution and support; and

adverse tax consequences.

The foregoing factors may have a material adverse effect on our ability to increase or maintain our supply of products, financial condition or results of operations.

***Adverse weather conditions during our peak selling season for our home and garden control products could have a material adverse effect on our Home and Garden Business.***

Weather conditions in the U.S. have a significant impact on the timing and volume of sales of certain of our lawn and garden and household insecticide and repellent products. Periods of dry, hot weather can decrease insecticide sales, while periods of cold and wet weather can slow sales of herbicides.

***Our products utilize certain key raw materials; any increase in the price of, or change in supply and demand for, these raw materials could have a material and adverse effect on our business, financial condition and profits.***

The principal raw materials used to produce our products including zinc powder, electrolytic manganese dioxide powder, petroleum-based plastic materials, steel, aluminum, copper and corrugated materials (for packaging) are sourced either on a global or regional basis by us or our suppliers, and the prices of those raw materials are susceptible to price fluctuations due to supply and demand trends, energy costs, transportation costs, government regulations, duties and tariffs, changes in currency exchange rates, price controls, general economic conditions and other unforeseen circumstances. In particular, during 2008 and 2010, and to date in 2011, we experienced extraordinary price increases for raw materials, particularly as a result of strong demand from China. Although we may increase the prices of certain of our goods to our

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

customers, we may not be able to pass all of these cost increases on to our customers. As a result, our margins may be adversely impacted by such cost increases. We cannot provide any assurance that our sources of supply will not be interrupted due to changes in worldwide supply of or demand for raw materials or other events that interrupt material flow, which may have an adverse effect on our profitability and results of operations.

We regularly engage in forward purchase and hedging derivative transactions in an attempt to effectively manage and stabilize some of the raw material costs we expect to incur over the next 12 to 24 months; however, our hedging positions may not be effective, or may not anticipate beneficial trends, in a particular raw material market or may, as a result of changes in our business, no longer be useful for us. In addition, for certain of the principal raw materials we use to produce our products, such as electrolytic manganese dioxide powder, there are no available effective hedging markets. If these efforts are not effective or expose us to above average costs for an extended period of time, and we are unable to pass our raw materials costs on to our customers, our future profitability may be materially and adversely affected. Furthermore, with respect to transportation costs, certain modes of delivery are subject to fuel surcharges which are determined based upon the current cost of diesel fuel in relation to pre-established agreed upon costs. We may be unable to pass these fuel surcharges on to our customers, which may have an adverse effect on our profitability and results of operations.

In addition, we have exclusivity arrangements and minimum purchase requirements with certain of our suppliers for the Home and Garden Business, which increase our dependence upon and exposure to those suppliers. Some of those agreements include caps on the price we pay for our supplies and in certain instances, these caps have allowed us to purchase materials at below market prices. When we attempt to renew those contracts, the other parties to the contracts may not be willing to include or may limit the effect of those caps and could even attempt to impose above market prices in an effort to make up for any below market prices paid by us prior to the renewal of the agreement. Any failure to timely obtain suitable supplies at competitive prices could materially adversely affect our business, financial condition and results of operations.



---

**Table of Contents**

***We may not be able to fully utilize our U.S. net operating loss carryforwards.***

As of September 30, 2011, Spectrum Brands has U.S. federal and state net operating loss carryforwards of approximately \$1,163 million and \$1,197 million, respectively. These net operating loss carryforwards expire through years ending in 2032. As of September 30, 2011, our management determined that it continues to be more likely than not that the U.S. net deferred tax asset, excluding certain indefinite-lived assets, will not be realized in the future and as such recorded a full valuation allowance to offset the net U.S. deferred tax asset, including Spectrum Brands' net operating loss carryforwards. In addition, Spectrum Brands has had changes of ownership, as defined under Section 382 of the Internal Revenue Code of 1986, as amended (the "IRC"), that continue to subject a significant amount of Spectrum Brands' U.S. net operating losses and other tax attributes to certain limitations.

As a consequence of the Salton-Applica merger, as well as earlier business combinations and issuances of common stock consummated by both companies, use of the tax benefits of Russell Hobbs' U.S. loss carryforwards is also subject to limitations imposed by Section 382 of the IRC. We expect that a significant portion of these carryforwards will not be available to offset future taxable income, if any. In addition, use of Russell Hobbs' net operating loss and credit carryforwards is dependent upon both Russell Hobbs and us achieving profitable results in the future. The Russell Hobbs' U.S. net operating loss carryforwards are subject to a full valuation allowance at September 30, 2010.

We estimate that approximately \$302 million of the Spectrum and Russell Hobbs U.S. federal net operating losses and \$385 million of the Spectrum and Russell Hobbs state net operating losses would expire unused even if the Company generates sufficient income to otherwise use all its net operating losses, due to the limitation in Section 382 of the IRC.

If we are unable to fully utilize our net operating losses, other than those restricted under Section 382 of the IRC, as discussed above, to offset taxable income generated in the future, our results of operations could be materially and negatively impacted.

***Consolidation of retailers and our dependence on a small number of key customers for a significant percentage of our sales may negatively affect our business, financial condition and results of operations.***

As a result of consolidation of retailers and consumer trends toward national mass merchandisers, a significant percentage of our sales are attributable to a very limited group of customers. Our largest customer accounted for approximately 24% of our consolidated net sales for the fiscal year ended September 30, 2011. As these mass merchandisers and retailers grow larger and become more sophisticated, they may demand lower pricing, special packaging, or impose other requirements on product suppliers. These business demands may relate to inventory practices, logistics, or other aspects of the customer-supplier relationship. Because of the importance of these key customers, demands for price reductions or promotions, reductions in their purchases, changes in their financial condition or loss of their accounts could have a material adverse effect on our business, financial condition and results of operations.

Although we have long-established relationships with many of our customers, we do not have long-term agreements with them and purchases are generally made through the use of individual purchase orders. Any significant reduction in purchases, failure to obtain anticipated orders or delays or cancellations of orders by any of these major customers, or significant pressure to reduce prices from any of these major customers, could have a material adverse effect on our business, financial condition and results of operations. Additionally, a significant deterioration in the financial condition of the retail industry in general could have a material adverse effect on our sales and profitability.

In addition, as a result of the desire of retailers to more closely manage inventory levels, there is a growing trend among them to purchase products on a "just-in-time" basis. Due to a number of factors, including (i) manufacturing lead-times, (ii) seasonal purchasing patterns and (iii) the potential for material price increases, we may be required to shorten our lead-time for production and more closely anticipate our retailers' and customers' demands, which could in the future require us to carry additional inventories and increase our working capital and related financing requirements. This may increase the cost of warehousing inventory or result in excess inventory becoming difficult to manage, unusable or obsolete. In addition, if our retailers significantly change their inventory management strategies, we may encounter difficulties in filling customer orders or in liquidating excess inventories, or may find that customers are cancelling orders or returning products, which may have a material adverse effect on our business.

Furthermore, we primarily sell branded products and a move by one or more of our large customers to sell significant quantities of private label products, which we do not produce on their behalf and which directly compete with our products, could have a material adverse effect on our business, financial condition and results of operations.

---

## **Table of Contents**

### ***As a result of our international operations, we face a number of risks related to exchange rates and foreign currencies.***

Our international sales and certain of our expenses are transacted in foreign currencies. During the fiscal year ended September 30, 2011, approximately 44% of our net sales and 45% of our operating expenses were denominated in foreign currencies. We expect that the amount of our revenues and expenses transacted in foreign currencies will increase as our Latin American, European and Asian operations grow and, as a result, our exposure to risks associated with foreign currencies could increase accordingly. Significant changes in the value of the U.S. dollar in relation to foreign currencies will affect our cost of goods sold and our operating margins and could result in exchange losses or otherwise have a material effect on our business, financial condition and results of operations. Changes in currency exchange rates may also affect our sales to, purchases from and loans to our subsidiaries as well as sales to, purchases from and bank lines of credit with our customers, suppliers and creditors that are denominated in foreign currencies.

We source many products from China and other Asian countries. To the extent the Chinese Renminbi ( RMB ) or other currencies appreciate with respect to the U.S. dollar, we may experience fluctuations in our results of operations. Since 2005, the RMB has no longer been pegged to the U.S. dollar at a constant exchange rate and instead fluctuates versus a basket of currencies. Although the People's Bank of China regularly intervenes in the foreign exchange market to prevent significant short-term fluctuations in the exchange rate, the RMB may appreciate or depreciate within a flexible peg range against the U.S. dollar in the medium to long term. Moreover, it is possible that in the future Chinese authorities may lift restrictions on fluctuations in the RMB exchange rate and lessen intervention in the foreign exchange market.

While we may enter into hedging transactions in the future, the availability and effectiveness of these transactions may be limited, and we may not be able to successfully hedge our exposure to currency fluctuations. Further, we may not be successful in implementing customer pricing or other actions in an effort to mitigate the impact of currency fluctuations and, thus, our results of operations may be adversely impacted.

### ***A deterioration in trade relations with China could lead to a substantial increase in tariffs imposed on goods of Chinese origin, which potentially could reduce demand for and sales of our products.***

We purchase a number of our products and supplies from suppliers located in China. China gained Permanent Normal Trade Relations ( PNTR ) with the U.S. when it acceded to the World Trade Organization ( WTO ), effective January 2002. The U.S. imposes the lowest applicable tariffs on exports from PNTR countries to the U.S. In order to maintain its WTO membership, China has agreed to several requirements, including the elimination of caps on foreign ownership of Chinese companies, lowering tariffs and publicizing its laws. China may not meet these requirements and, as a result, it may not remain a member of the WTO, and its PNTR trading status may not be maintained. If China's WTO membership is withdrawn or if PNTR status for goods produced in China were removed, there could be a substantial increase in tariffs imposed on goods of Chinese origin entering the U.S. which could have a material negative adverse effect on our sales and gross margin. Furthermore, on October 11, 2011, the U.S. Senate approved a bill to impose sanctions against China for its currency valuation, although the future status of this bill is uncertain. If this bill is enacted into law, the U.S. government may impose duties on products from China and other countries found to be subsidizing their exports by undervaluing their currencies, which may increase the costs of goods produced in China, or prompt China to retaliate with other tariffs or other actions. Any such series of events could have a material negative adverse effect on our sales and gross margin.

### ***Our international operations may expose us to risks related to compliance with the laws and regulations of foreign countries.***

We are subject to three EU Directives that may have a material impact on our business: Restriction of the Use of Hazardous Substances in Electrical and Electronic Equipment, Waste of Electrical and Electronic Equipment and the Directive on Batteries and Accumulators and Waste Batteries, discussed below. Restriction of the Use of Hazardous Substances in Electrical and Electronic Equipment requires us to eliminate specified hazardous materials from products we sell in EU member states. Waste of Electrical and Electronic Equipment requires us to collect and treat, dispose of or recycle certain products we manufacture or import into the EU at our own expense. The EU Directive on Batteries and Accumulators and Waste Batteries bans heavy metals in batteries by establishing maximum quantities of heavy metals in batteries and mandates waste management of these batteries, including collection, recycling and disposal systems, with the costs imposed upon producers and importers such as us. The costs associated with maintaining compliance or failing to comply with the EU Directives may harm our business. For example:

Although contracts with our suppliers address related compliance issues, we may be unable to procure appropriate Restriction of the Use of Hazardous Substances in Electrical and Electronic Equipment compliant material in sufficient quantity and quality and/or be able to incorporate it into our product procurement processes without compromising quality and/or harming our cost structure.

---

## **Table of Contents**

We may face excess and obsolete inventory risk related to non-compliant inventory that we may continue to hold in fiscal 2011 for which there is reduced demand, and we may need to write down the carrying value of such inventories.

We may be unable to sell certain existing inventories of our batteries in Europe.

Many of the developing countries in which we operate do not have significant governmental regulation relating to environmental safety, occupational safety, employment practices or other business matters routinely regulated in the U.S. or may not rigorously enforce such regulation. As these countries and their economies develop, it is possible that new regulations or increased enforcement of existing regulations may increase the expense of doing business in these countries. In addition, social legislation in many countries in which we operate may result in significantly higher expenses associated with labor costs, terminating employees or distributors and closing manufacturing facilities. Increases in our costs as a result of increased regulation, legislation or enforcement could materially and adversely affect our business, results of operations and financial condition.

***We may not be able to adequately establish and protect our intellectual property rights, and the infringement or loss of our intellectual property rights could harm our business.***

To establish and protect our intellectual property rights, we rely upon a combination of national, foreign and multi-national patent, trademark and trade secret laws, together with licenses, confidentiality agreements and other contractual arrangements. The measures that we take to protect our intellectual property rights may prove inadequate to prevent third parties from infringing or misappropriating our intellectual property. We may need to resort to litigation to enforce or defend our intellectual property rights. If a competitor or collaborator files a patent application claiming technology also claimed by us, or a trademark application claiming a trademark, service mark or trade dress also used by us, in order to protect our rights, we may have to participate in expensive and time consuming opposition or interference proceedings before the U.S. Patent and Trademark Office or a similar foreign agency. Similarly, our intellectual property rights may be challenged by third parties or invalidated through administrative process or litigation. The costs associated with protecting intellectual property rights, including litigation costs, may be material. For example, our Small Appliances segment has spent several million dollars on protecting its patented automatic litter box business over the last few years. Furthermore, even if our intellectual property rights are not directly challenged, disputes among third parties could lead to the weakening or invalidation of our intellectual property rights, or our competitors may independently develop technologies that are substantially equivalent or superior to our technology. Obtaining, protecting and defending intellectual property rights can be time consuming and expensive, and may require us to incur substantial costs, including the diversion of the time and resources of management and technical personnel.

Moreover, the laws of certain foreign countries in which we operate or may operate in the future do not protect, and the governments of certain foreign countries do not enforce, intellectual property rights to the same extent as do the laws and government of the U.S., which may negate our competitive or technological advantages in such markets. Also, some of the technology underlying our products is the subject of nonexclusive licenses from third parties. As a result, this technology could be made available to our competitors at any time. If we are unable to establish and then adequately protect our intellectual property rights, our business, financial condition and results of operations could be materially and adversely affected.

We license various trademarks, trade names and patents from third parties for certain of our products. These licenses generally place marketing obligations on us and require us to pay fees and royalties based on net sales or profits. Typically, these licenses may be terminated if we fail to satisfy certain minimum sales obligations or if we breach the terms of the license. The termination of these licensing arrangements could adversely affect our business, financial condition and results of operations.

In our Global Batteries & Appliances segment, we license the use of the *Black & Decker* brand for marketing in certain small household appliances in North America, South America (excluding Brazil) and the Caribbean. Sales of *Black & Decker* branded products represented approximately 14% of the total consolidated revenue in Fiscal 2011. In July 2011, BDC extended the license agreement through December 2015. The failure to renew the license agreement with BDC or to enter into a new agreement on acceptable terms could have a material adverse effect on our financial condition, liquidity and results of operations.

---

**Table of Contents**

***Claims by third parties that we are infringing their intellectual property and other litigation could adversely affect our business.***

From time to time in the past we have been subject to claims that we are infringing the intellectual property of others. We currently are the subject of such claims and it is possible that third parties will assert infringement claims against us in the future. An adverse finding against us in these or similar trademark or other intellectual property litigations may have a material adverse effect on our business, financial condition and results of operations. Any such claims, with or without merit, could be time consuming and expensive, and may require us to incur substantial costs, including the diversion of the resources of management and technical personnel, cause product delays or require us to enter into licensing or other agreements in order to secure continued access to necessary or desirable intellectual property. If we are deemed to be infringing a third party's intellectual property and are unable to continue using that intellectual property as we had been, our business and results of operations could be harmed if we are unable to successfully develop non-infringing alternative intellectual property on a timely basis or license non-infringing alternatives or substitutes, if any exist, on commercially reasonable terms. In addition, an unfavorable ruling in intellectual property litigation could subject us to significant liability, as well as require us to cease developing, manufacturing or selling the affected products or using the affected processes or trademarks. Any significant restriction on our proprietary or licensed intellectual property that impedes our ability to develop and commercialize our products could have a material adverse effect on our business, financial condition and results of operations.

***Our dependence on a few suppliers and one of our U.S. facilities for certain of our products makes us vulnerable to a disruption in the supply of our products.***

Although we have long-standing relationships with many of our suppliers, we generally do not have long-term contracts with them. An adverse change in any of the following could have a material adverse effect on our business, financial condition and results of operations:

our ability to identify and develop relationships with qualified suppliers;

the terms and conditions upon which we purchase products from our suppliers, including applicable exchange rates, transport costs and other costs, our suppliers' willingness to extend credit to us to finance our inventory purchases and other factors beyond our control;

the financial condition of our suppliers;

political instability in the countries in which our suppliers are located;

our ability to import outsourced products;

our suppliers' noncompliance with applicable laws, trade restrictions and tariffs; or

our suppliers' ability to manufacture and deliver outsourced products according to our standards of quality on a timely and efficient basis.

If our relationship with one of our key suppliers is adversely affected, we may not be able to quickly or effectively replace such supplier and may not be able to retrieve tooling, molds or other specialized production equipment or processes used by such supplier in the manufacture of our products.

In addition, we manufacture the majority of our foil cutting systems for our shaving product lines, using specially designed machines and proprietary cutting technology, at our Portage, Wisconsin facility. Damage to this facility, or prolonged interruption in the operations of this facility for repairs, as a result of labor difficulties or for other reasons, could have a material adverse effect on our ability to manufacture and sell our foil shaving products which could in turn harm our business, financial condition and results of operations.

*We face risks related to our sales of products obtained from third-party suppliers.*

We sell a significant number of products that are manufactured by third party suppliers over which we have no direct control. While we have implemented processes and procedures to try to ensure that the suppliers we use are complying with all applicable regulations, there can be no assurances that such suppliers in all instances will comply with such processes and procedures or otherwise with applicable regulations. Noncompliance could result in our marketing and distribution of contaminated, defective or dangerous products which could subject us to liabilities and could result in the imposition by governmental authorities of procedures or penalties that could restrict or eliminate our ability to purchase products from non-compliant suppliers. Any or all of these effects could adversely affect our business, financial condition and results of operations.

---

## **Table of Contents**

### ***Class action and derivative action lawsuits and other investigations, regardless of their merits, could have an adverse effect on our business, financial condition and results of operations.***

We and certain of our officers and directors have been named in the past, and, along with the officers and directors of SB Holdings, may be named in the future, as defendants of class action and derivative action lawsuits. In the past, we have also received requests for information from government authorities. Regardless of their subject matter or merits, class action lawsuits and other government investigations may result in significant cost to us, which may not be covered by insurance, may divert the attention of management or may otherwise have an adverse effect on our business, financial condition and results of operations.

### ***We may be exposed to significant product liability claims which our insurance may not cover and which could harm our reputation.***

In the ordinary course of our business, we may be named as a defendant in lawsuits involving product liability claims. In any such proceeding, plaintiffs may seek to recover large and sometimes unspecified amounts of damages and the matters may remain unresolved for several years. Any such matters could have a material adverse effect on our business, results of operations and financial condition if we are unable to successfully defend against or settle these matters or if our insurance coverage is insufficient to satisfy any judgments against us or settlements relating to these matters. Although we have product liability insurance coverage and an excess umbrella policy, our insurance policies may not provide coverage for certain, or any, claims against us or may not be sufficient to cover all possible liabilities. Additionally, we do not maintain product recall insurance. We may not be able to maintain such insurance on acceptable terms, if at all, in the future. Moreover, any adverse publicity arising from claims made against us, even if the claims were not successful, could adversely affect the reputation and sales of our products. In particular, product recalls or product liability claims challenging the safety of our products may result in a decline in sales for a particular product. This could be true even if the claims themselves are ultimately settled for immaterial amounts. This type of adverse publicity could occur and product liability claims could be made in the future.

### ***We may incur material capital and other costs due to environmental liabilities.***

We are subject to a broad range of federal, state, local, foreign and multi-national laws and regulations relating to the environment. These include laws and regulations that govern:

discharges to the air, water and land;

the handling and disposal of solid and hazardous substances and wastes; and

remediation of contamination associated with release of hazardous substances at our facilities and at off-site disposal locations.

Risk of environmental liability is inherent in our business. As a result, material environmental costs may arise in the future. In particular, we may incur capital and other costs to comply with increasingly stringent environmental laws and enforcement policies, such as the EU Directives: Restriction of the Use of Hazardous Substances in Electrical and Electronic Equipment, Waste of Electrical and Electronic Equipment and the Directive on Batteries and Accumulators and Waste Batteries, discussed above. Moreover, there are proposed international accords and treaties, as well as federal, state and local laws and regulations, that would attempt to control or limit the causes of climate change, including the effect of greenhouse gas emissions on the environment. In the event that the U.S. government or foreign governments enact new climate change laws or regulations or make changes to existing laws or regulations, compliance with applicable laws or regulations may result in increased manufacturing costs for our products, such as by requiring investment in new pollution control equipment or changing the ways in which certain of our products are made. We may incur some of these costs directly and others may be passed on to us from our third-party suppliers. Although we believe that we are substantially in compliance with applicable environmental laws and regulations at our facilities, we may not always be in compliance with such laws and regulations or any new laws and regulations in the future, which could have a material adverse effect on our business, financial condition and results of operations.

From time to time, we have been required to address the effect of historic activities on the environmental condition of our properties or former properties. We have not conducted invasive testing at all of our facilities to identify all potential environmental liability risks. Given the age of our facilities and the nature of our operations, material liabilities may arise in the future in connection with our current or former facilities. If previously unknown contamination of property underlying or in the vicinity of our manufacturing facilities is discovered, we could be required to incur material unforeseen expenses. If this occurs, it may have a material adverse effect on our business, financial condition and results of operations. We are currently engaged in investigative or remedial projects at a few of our facilities and any liabilities arising from such

investigative or remedial projects at such facilities may have a material effect on our business, financial condition and results of operations.

---

## **Table of Contents**

We are also subject to proceedings related to our disposal of industrial and hazardous material at off-site disposal locations or similar disposals made by other parties for which we are responsible as a result of our relationship with such other parties. These proceedings are under CERCLA or similar state or foreign jurisdiction laws that hold persons who arranged for the disposal or treatment of such substances strictly liable for costs incurred in responding to the release or threatened release of hazardous substances from such sites, regardless of fault or the lawfulness of the original disposal. Liability under CERCLA is typically joint and several, meaning that a liable party may be responsible for all of the costs incurred in investigating and remediating contamination at a site. We occasionally are identified by federal or state governmental agencies as being a potentially responsible party for response actions contemplated at an off-site facility. At the existing sites where we have been notified of our status as a potentially responsible party, it is either premature to determine if our potential liability, if any, will be material or we do not believe that our liability, if any, will be material. We may be named as a potentially responsible party under CERCLA or similar state or foreign jurisdiction laws in the future for other sites not currently known to us, and the costs and liabilities associated with these sites may have a material adverse effect on our business, financial condition and results of operations.

***Compliance with various public health, consumer protection and other regulations applicable to our products and facilities could increase our cost of doing business and expose us to additional requirements with which we may be unable to comply.***

Certain of our products sold through, and facilities operated under, each of our business segments are regulated by the EPA, the FDA or other federal consumer protection and product safety agencies and are subject to the regulations such agencies enforce, as well as by similar state, foreign and multinational agencies and regulations. For example, in the U.S., all products containing pesticides must be registered with the EPA and, in many cases, similar state and foreign agencies before they can be manufactured or sold. Our inability to obtain, or the cancellation of, any registration could have an adverse effect on our business, financial condition and results of operations. The severity of the effect would depend on which products were involved, whether another product could be substituted and whether our competitors were similarly affected. We attempt to anticipate regulatory developments and maintain registrations of, and access to, substitute chemicals and other ingredients, but we may not always be able to avoid or minimize these risks.

As a distributor of consumer products in the U.S., certain of our products are also subject to the Consumer Product Safety Act, which empowers the U.S. Consumer Product Safety Commission (the Consumer Commission) to exclude from the market products that are found to be unsafe or hazardous. Under certain circumstances, the Consumer Commission could require us to repair, replace or refund the purchase price of one or more of our products, or we may voluntarily do so. For example, Russell Hobbs, in cooperation with the Consumer Commission, voluntarily recalled approximately 9,800 units of a thermal coffeemaker sold under the *Black & Decker* brand in August 2009 and approximately 584,000 coffeemakers in June 2009. Any additional repurchases or recalls of our products could be costly to us and could damage the reputation or the value of our brands. If we are required to remove, or we voluntarily remove our products from the market, our reputation or brands could be tarnished and we may have large quantities of finished products that could not be sold. Furthermore, failure to timely notify the Consumer Commission of a potential safety hazard can result in significant fines being assessed against us. Additionally, laws regulating certain consumer products exist in some states, as well as in other countries in which we sell our products, and more restrictive laws and regulations may be adopted in the future.

The FQPA established a standard for food-use pesticides, which is that a reasonable certainty of no harm will result from the cumulative effect of pesticide exposures. Under the FQPA, the EPA is evaluating the cumulative effects from dietary and non-dietary exposures to pesticides. The pesticides in certain of our products that are sold through the Home and Garden Business continue to be evaluated by the EPA as part of this program. It is possible that the EPA or a third party active ingredient registrant may decide that a pesticide we use in our products will be limited or made unavailable to us. We cannot predict the outcome or the severity of the effect of the EPA's continuing evaluations of active ingredients used in our products.

In addition, the use of certain pesticide products that are sold through our Home and Garden Business may, among other things, be regulated by various local, state, federal and foreign environmental and public health agencies. These regulations may require that only certified or professional users apply the product, that users post notices on properties where products have been or will be applied or that certain ingredients may not be used. Compliance with such public health regulations could increase our cost of doing business and expose us to additional requirements with which we may be unable to comply.

Any failure to comply with these laws or regulations, or the terms of applicable environmental permits, could result in us incurring substantial costs, including fines, penalties and other civil and criminal sanctions or the prohibition of sales of our pest control products. Environmental law requirements, and the enforcement thereof, change frequently, have tended to become more stringent over time and could require us to incur significant expenses.



---

## **Table of Contents**

Most federal, state and local authorities require certification by Underwriters Laboratory, Inc. ( UL ), an independent, not-for-profit corporation engaged in the testing of products for compliance with certain public safety standards, or other safety regulation certification prior to marketing electrical appliances. Foreign jurisdictions also have regulatory authorities overseeing the safety of consumer products. Our products may not meet the specifications required by these authorities. A determination that any of our products are not in compliance with these rules and regulations could result in the imposition of fines or an award of damages to private litigants.

***Public perceptions that some of the products we produce and market are not safe could adversely affect us.***

On occasion, customers and some current or former employees have alleged that some products failed to perform up to expectations or have caused damage or injury to individuals or property. Public perception that any of our products are not safe, whether justified or not, could impair our reputation, damage our brand names and have a material adverse effect on our business, financial condition and results of operations.

***If we are unable to negotiate satisfactory terms to continue existing or enter into additional collective bargaining agreements, we may experience an increased risk of labor disruptions and our results of operations and financial condition may suffer.***

Approximately 31% of our total labor force is covered by collective bargaining agreements. There are five collective bargaining agreements that will expire during our fiscal year ending September 30, 2012, which cover approximately 78% of the labor force under collective bargaining agreements, or approximately 24% of our total labor force. While we currently expect to negotiate continuations to the terms of these agreements, there can be no assurances that we will be able to obtain terms that are satisfactory to us or otherwise to reach agreement at all with the applicable parties. In addition, in the course of our business, we may also become subject to additional collective bargaining agreements. These agreements may be on terms that are less favorable than those under our current collective bargaining agreements. Increased exposure to collective bargaining agreements, whether on terms more or less favorable than our existing collective bargaining agreements, could adversely affect the operation of our business, including through increased labor expenses. While we intend to comply with all collective bargaining agreements to which we are subject, there can be no assurances that we will be able to do so and any noncompliance could subject us to disruptions in our operations and materially and adversely affect our results of operations and financial condition.

***Significant changes in actual investment return on pension assets, discount rates and other factors could affect our results of operations, equity and pension contributions in future periods.***

Our results of operations may be positively or negatively affected by the amount of income or expense we record for our defined benefit pension plans. U.S. Generally Accepted Accounting Principles ( GAAP ) requires that we calculate income or expense for the plans using actuarial valuations. These valuations reflect assumptions about financial market and other economic conditions, which may change based on changes in key economic indicators. The most significant year-end assumptions we used to estimate pension income or expense are the discount rate and the expected long-term rate of return on plan assets. In addition, we are required to make an annual measurement of plan assets and liabilities, which may result in a significant change to equity. Although pension expense and pension funding contributions are not directly related, key economic factors that affect pension expense would also likely affect the amount of cash we would contribute to pension plans as required under the Employee Retirement Income Security Act of 1974, as amended.

***If our goodwill, indefinite-lived intangible assets or other long-term assets become impaired, we will be required to record additional impairment charges, which may be significant.***

A significant portion of our long-term assets consist of goodwill, other indefinite-lived intangible assets and finite-lived intangible assets recorded as a result of past acquisitions as well as through fresh start reporting. We do not amortize goodwill and indefinite-lived intangible assets, but rather review them for impairment on a periodic basis or whenever events or changes in circumstances indicate that their carrying value may not be recoverable. We consider whether circumstances or conditions exist which suggest that the carrying value of our goodwill and other long-lived intangible assets might be impaired. If such circumstances or conditions exist, further steps are required in order to determine whether the carrying value of each of the individual assets exceeds its fair value. If analysis indicates that an individual asset's carrying value does exceed its fair value, the next step is to record a loss equal to the excess of the individual asset's carrying value over its fair value.

The steps required by GAAP entail significant amounts of judgment and subjectivity. Events and changes in circumstances that may indicate that there may be an impairment and which may indicate that interim impairment testing is necessary include, but are not limited to: strategic decisions to exit a business or dispose of an asset made in response to changes in economic, political and competitive conditions; the impact of the economic environment on the customer base and



**Table of Contents**

on broad market conditions that drive valuation considerations by market participants; our internal expectations with regard to future revenue growth and the assumptions we make when performing impairment reviews; a significant decrease in the market price of our assets; a significant adverse change in the extent or manner in which our assets are used; a significant adverse change in legal factors or the business climate that could affect our assets; an accumulation of costs significantly in excess of the amount originally expected for the acquisition of an asset; and significant changes in the cash flows associated with an asset. As a result of such circumstances, we may be required to record a significant charge to earnings in our financial statements during the period in which any impairment of our goodwill, indefinite-lived intangible assets or other long-term assets is determined. Any such impairment charges could have a material adverse effect on our business, financial condition and operating results.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

**ITEM 2. PROPERTIES**

The following table lists our principal owned or leased manufacturing, packaging, and distribution facilities at September 30, 2011:

| <b>Facility</b>                                 | <b>Function</b>   |
|---|---|
| <b><i>Global Batteries &amp; Appliances</i></b> |   |
| Fennimore, Wisconsin(1)                         | Alkaline Battery Manufacturing  |
| Portage, Wisconsin(1)                           | Zinc Air Button Cell and Lithium Coin Cell Battery, Foil Shaver Component Manufacturing |
| Dischingen, Germany(1)                          | Alkaline Battery Manufacturing  |
| Washington, UK(2)                               | Zinc Air Button Cell Battery Manufacturing & Distribution                               |
| Guatemala City, Guatemala(1)                    | Zinc Carbon Battery Manufacturing   |
| Jaboatao, Brazil(1)                             | Zinc Carbon Battery Manufacturing   |
| Manizales, Colombia(3)                          | Zinc Carbon Battery Manufacturing   |
| Dixon, Illinois(2)                              | Battery & Lighting Device Packaging & Distribution                                      |
| Ellwangen-Neunheim, Germany(2)                  | Battery & Lighting Device, Electric Shaver & Personal Care Product Distribution         |
| Redlands, California(2)                         | Warehouse, Electric Shaver & Personal Care Product Distribution                         |
| Manchester, England(1)                          | Warehouse and Sales and administrative office   |
| Wolverhampton, England(1)                       | Warehouse   |
| Wolverhampton, England(2)                       | Warehouse   |
| <b><i>Global Pet Supplies</i></b>               |   |
| Noblesville, Indiana(1)                         | Pet Supply Manufacturing & Distribution   |
| Moorpark, California(2)                         | Pet Supply Manufacturing  |
| Bridgeton, Missouri(2)                          | Pet Supply Manufacturing  |
| Blacksburg, Virginia(1)                         | Pet Supply Manufacturing & Distribution   |
| Melle, Germany(1)                               | Pet Supply Manufacturing  |
| Melle, Germany(2)                               | Pet Supply Distribution   |
| Edwardsville, Illinois(2)                       | Pet Supply Manufacturing & Distribution   |
| Grand Rapids, Michigan(2)                       | Pet Supply Manufacturing & Distribution   |
| Roanoke, Virginia(2)                            | Pet Supply Distribution   |
| <b><i>Home and Garden Business</i></b>          |   |
| Vinita Park, Missouri(2)                        | Household & Controls and Contract Manufacturing   |
| Earth City, Missouri(2)                         | Household & Controls Manufacturing  |

(1) Facility is owned.

(2) Facility is leased.

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

(3) Facility was shut down in November 2011.

We also own, operate or contract with third parties to operate distribution centers, sales offices and administrative offices throughout the world in support of our business. We lease our administrative headquarters and primary research and development facility located in Madison, Wisconsin.

**Table of Contents**

We believe that our existing facilities are suitable and adequate for our present purposes and that the productive capacity in such facilities is substantially being utilized or we have plans to utilize it.

ITEM 3. LEGAL PROCEEDINGS

**Litigation**

We are a defendant in various other matters of litigation generally arising out of the ordinary course of business.

We do not believe that any other matters or proceedings presently pending will have a material adverse effect on its results of operations, financial condition, liquidity or cash flows.

**Environmental**

We have provided for the estimated costs associated with environmental remediation activities at some of our current and former manufacturing sites. We believe that any additional liability in excess of the amounts provided of approximately \$7 million, which may result from resolution of these matters, will not have a material adverse effect on our financial condition, results of operations or cash flows.

We are subject to various federal, state and local environmental laws and regulations. We believe we are in substantial compliance with all such environmental laws that are applicable to our operations. See also the discussion captioned Governmental Regulations and Environmental Matters under Item 1 above.

ITEM 4. (REMOVED AND RESERVED)

**Table of Contents**

**PART II**

**ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

We are a wholly-owned subsidiary of SB Holdings. Accordingly, there is no established public trading market for our common stock.

During the fiscal years ended September 30, 2010 and 2011, there were no cash dividends distributed to SB Holdings. Certain restrictive covenants in the 2019 Indenture and the Senior Secured Facilities impose limitations on the payment of dividends to SB Holdings.

There was one record holder of our common stock at December 5, 2011.

**Table of Contents****ITEM 6. SELECTED FINANCIAL DATA**

The following selected historical financial data is derived from our audited consolidated financial statements. Only our Consolidated Statements of Financial Position as of September 30, 2011 and 2010 and our Consolidated Statements of Operations, Consolidated Statements of Shareholders' Equity (Deficit) and Comprehensive Income (Loss) and Consolidated Statements of Cash Flows for the years ended September 30, 2011, 2010 and 2009 are included elsewhere in this Annual Report on Form 10-K. The information presented below as of and for the fiscal years ended September 30, 2011 and 2010 also includes that of Russell Hobbs since the Merger on June 16, 2010.

On November 5, 2008, Spectrum Brands' board of directors committed to the shutdown of the growing products portion of the Home and Garden Business, which includes the manufacturing and marketing of fertilizers, enriched soils, mulch and grass seed, following an evaluation of the historical lack of profitability and the projected input costs and significant working capital demands for the growing product portion of the Home and Garden Business during Fiscal 2009. During the second quarter of Fiscal 2009, we completed the shutdown of the growing products portion of the Home and Garden Business and, accordingly, began reporting the results of operations of this business as discontinued operations. Therefore, the presentation of all historical continuing operations has been changed to exclude the growing products portion of the Home and Garden Business. The following selected financial data, which may not be indicative of future performance, should be read in conjunction with our consolidated financial statements and notes thereto and the information contained in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere herein.

|   | Successor Company |            | Period  |   | Predecessor Company |            |
|---|-------------------|------------|---|---|---------------------|------------|
|   | 2011              | 2010       | from August 31, 2009 through September 30, 2009 | Period from October 1, 2008 through August 30, 2009 | 2008                | 2007       |
| <b>Statement of Operations Data:</b>  |                   |            |   |   |                     |            |
| Net sales   | \$ 3,186.9        | \$ 2,567.0 | \$ 219.9  | \$ 2,010.6  | \$ 2,426.6          | \$ 2,332.7 |
| Gross profit  | 1,128.9           | 921.4      | 64.4  | 751.8   | 920.1               | 876.7      |
| Operating income (loss)(1)  | 228.7             | 169.1      | 0.1   | 156.8   | (684.6)             | (251.8)    |
| Interest expense (12)   | \$ 208.5          | \$ 277.0   | \$ 17.0   | \$ 172.9  | \$ 229.0            | \$ 255.8   |
| Other expense (income), net   | 2.5               | 12.3       | (0.8)   | 3.3   | 1.2                 | (0.3)      |
| Reorganization items expense (income), net  |                   | 4          | 4   | (1,143)   |                     |            |
| Income (loss) from continuing operations before income taxes                      | 17.7              | (123.8)    | (20.0)  | 1,123.4   | (914.8)             | (507.2)    |
| (Loss) income from discontinued operations, net of tax(2)                         |                   | (2.7)      | 0.4   | (86.8)  | (26.2)              | (33.7)     |
| Net (loss) income(3)(4)(5)(6)(7)  | (74.6)            | (189.8)    | (70.8)  | 1,013.9   | (931.5)             | (596.7)    |
| Restructuring and related charges - cost of goods sold(8)                         | \$ 7.8            | \$ 7.1     | \$ 0.2  | \$ 13.2   | \$ 16.5             | \$ 31.3    |
| Restructuring and related charges - operating expenses(8)                         | 20.8              | 17.0       | 1.6   | 30.9  | 22.8                | 66.7       |
| <b>Per Share Data:</b>  |                   |            |   |   |                     |            |
| <b>Cash Flow and Related Data:</b>  |                   |            |   |   |                     |            |
| Net cash provided (used) by operating activities                                  | \$ 232.2          | \$ 57.3    | \$ 75.0   | \$ 1.6  | \$ (10.2)           | \$ (32.6)  |
| Capital expenditures(10)  | 36.2              | 40.3       | 2.7   | 8.1   | 18.9                | 23.2       |
| Depreciation and amortization (excluding amortization of debt issuance costs)(10) | 134.7             | 117.3      | 8.6   | 58.5  | 85.0                | 77.4       |
| <b>Statement of Financial Position Data (at period end):</b>                      |                   |            |   |   |                     |            |
| Cash and cash equivalents   | \$ 142.4          | \$ 170.6   | \$ 97.8   |   | \$ 104.8            | \$ 69.9    |
| Working capital(11)   | 412.0             | 537.3      | 323.7   |   | 371.5               | 370.2      |
| Total assets  | 3,622.3           | 3,873.7    | 3,020.7   |   | 2,247.5             | 3,211.4    |
| Total long-term debt, net of current maturities                                   | 1,535.5           | 1,723.1    | 1,530.0   |   | 2,474.8             | 2,416.9    |
| Total debt  | 1,576.6           | 1,743.8    | 1,583.5   |   | 2,523.4             | 2,460.4    |
| Total shareholders' equity (deficit)  | 989.1             | 1,046.7    | 660.9   |   | (1,027.2)           | (103.8)    |

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

- (1) Pursuant to the guidance in Financial Accounting Standards Board Codification Topic 350: *Intangibles-Goodwill and Other*, we conduct annual impairment testing of goodwill and indefinite-lived intangible assets. As a result of these analyses we recorded non-cash pretax impairment charges of approximately \$32 million, \$34 million, \$861 million and \$362 million in Fiscal 2011, the period from October 1, 2008 through August 30, 2009, Fiscal 2008 and Fiscal 2007, respectively. No non-cash impairment charges were recorded during Fiscal 2010 and the period from August 31, 2009 through September 30, 2009. See the *Critical Accounting Policies Valuation of Assets and Asset Impairment* section of Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations as well as Note 2(i), Significant Accounting Policies Intangible Assets, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for further details on impairment charges.



**Table of Contents**

- (2) Fiscal 2007 loss from discontinued operations, net of tax, includes a non-cash pretax impairment charge of approximately \$45 million to reduce the carrying value of certain assets, principally consisting of goodwill and intangible assets, relating to the Canadian Division of our Home and Garden Business in order to reflect the estimated fair value of this business. Fiscal 2008 loss from discontinued operations, net of tax, includes a non-cash pretax impairment charge of approximately \$8 million to reduce the carrying value of intangible assets relating to the growing products portion of our Home and Garden Business in order to reflect the estimated fair value of this business.
- (3) Fiscal 2011 income tax expense of \$92 million includes a non-cash charge of approximately \$65 million resulting from an increase in the valuation allowance against certain net deferred tax assets.
- (4) Fiscal 2010 income tax expense of \$63 million includes a non-cash charge of approximately \$92 million resulting from an increase in the valuation allowance against certain net deferred tax assets.
- (5) Included in the period from August 31, 2009 through September 30, 2009 for the Successor Company is a non-cash tax charge of \$58 million related to the residual U.S. and foreign taxes on approximately \$166 million of actual and deemed distributions of foreign earnings. Income tax expense for the Predecessor Company for the period from October 1, 2008 through August 30, 2009 includes a non-cash adjustment of approximately \$52 million resulting from a reduction in the valuation allowance against certain deferred tax assets. Included in income tax expense for the period from October 1, 2008 through August 30, 2009 for the Predecessor Company is a non-cash charge of \$104 million related to the tax effects of the fresh start adjustments. In addition, income tax expense for the Predecessor Company for this period includes the tax effect of the gain on the cancellation of debt from the extinguishment of the senior subordinated notes as well as the modification of the senior term credit facility. The tax effect of these gains increased the Company's U.S. net deferred tax asset exclusive of indefinite lived intangibles by approximately \$124 million. However, due to the Company's full valuation allowance on the U.S. net deferred tax asset exclusive of indefinite lived intangibles as of August 30, 2009, the tax effect of the gain on the cancellation of debt and the modification of the senior secured credit facility was offset by a corresponding adjustment to increase the valuation allowance for deferred tax assets by \$124 million. The tax effect of the fresh start adjustments, the gain on the cancellation of debt and the modification of the senior secured credit facility, net of corresponding adjustments to the valuation allowance, are netted against reorganization items.
- (6) Fiscal 2008 income tax benefit of \$10 million includes a non-cash charge of approximately \$222 million resulting from an increase in the valuation allowance against certain net deferred tax assets.
- (7) Fiscal 2007 income tax expense of \$56 million includes a non-cash charge of approximately \$180 million resulting from an increase in the valuation allowance against certain net deferred tax assets.
- (8) See Note 14, Restructuring and Related Charges, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for further discussion.
- (9) Diluted average shares outstanding for each of Fiscal 2011, Fiscal 2010, the period from August 31, 2009 through September 30, 2009, the period from October 1, 2008 through August 30, 2009, Fiscal 2008 and Fiscal 2007 does not assume the exercise of common stock equivalents as the impact would be antidilutive.
- (10) Amounts reflect the results of continuing operations only.
- (11) Working capital is defined as current assets less current liabilities.
- (12) Fiscal 2011 includes a non-cash charge of \$24 million related to the write-off of unamortized debt issuance costs and unamortized discounts in conjunction with the refinancing of the Company's Term Debt facility. Fiscal 2010 includes a non-cash charge of \$83 million related to the write-off of unamortized debt issuance costs and unamortized discounts and premiums related to the extinguishment and refinancing of debt that was completed in conjunction with the Merger.

---

**Table of Contents**

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Introduction**

The following is management's discussion of the financial results, liquidity and other key items related to our performance and should be read in conjunction with Item 6. Selected Financial Data and our Consolidated Financial Statements and related notes included in this Annual Report on Form 10-K. Certain prior year amounts have been reclassified to conform to the current year presentation. All references to Fiscal 2011, 2010 and 2009 refer to fiscal year periods ended September 30, 2011, 2010 and 2009, respectively.

Spectrum Brands, Inc., a Delaware corporation ( "Spectrum Brands" or the "Company" ), is a global branded consumer products company. Spectrum Brands Holdings, Inc. ( "SB Holdings" ) was created in connection with the combination of Spectrum Brands and Russell Hobbs, Inc. ( "Russell Hobbs" ), a global branded small appliance company, to form a new combined company (the "Merger" ). The Merger was consummated on June 16, 2010. As a result of the Merger, both Spectrum Brands and Russell Hobbs became wholly-owned subsidiaries of SB Holdings. Russell Hobbs was subsequently merged into Spectrum Brands. SB Holdings' common stock trades on the New York Stock Exchange under the symbol "SPB."

As further described below, on February 3, 2009 (the "Petition Date" ), we and our wholly owned United States ( "U.S." ) subsidiaries (collectively, the "Debtors" ) filed voluntary petitions under Chapter 11 of the U.S. Bankruptcy Code (the "Bankruptcy Code" ), in the U.S. Bankruptcy Court for the Western District of Texas (the "Bankruptcy Court" ). On August 28, 2009 (the "Effective Date" ), the Debtors emerged from Chapter 11 of the Bankruptcy Code. Effective as of the Effective Date and pursuant to the Debtors' confirmed plan of reorganization, we converted from a Wisconsin corporation to a Delaware corporation.

Unless the context indicates otherwise, the terms the "Company," "Spectrum," "we," "our" or "us" are used to refer to Spectrum Brands and its subsidiaries subsequent to the Merger and Spectrum Brands prior to the Merger, as well as before, on and after the Effective Date. The term "Old Spectrum" refers only to Spectrum Brands, our Wisconsin predecessor, and its subsidiaries prior to the Effective Date.

On November 1, 2011, we completed a cash acquisition of certain trade name brands from The Homax Group, Inc., a portfolio company of Olympus Partners. This acquisition was not significant individually. In accordance with ASC Topic 805, *Business Combinations* ( "ASC 805" ), we will account for the acquisition by applying the acquisition method of accounting and include the fair value of acquired assets within the Company's Home and Garden Business segment. We are in process of preparing the preliminary purchase price allocation.

On November 2, 2011, we offered \$200 million aggregate principal amount of 9.5% Notes; these notes are in addition to the \$750 million aggregate principal amount of 9.5% Notes already outstanding. The additional notes are guaranteed by Spectrum Brands' parent company, SB/RH Holdings, LLC, as well as by existing and future domestic restricted subsidiaries and secured by liens on substantially all of the Spectrum Brands' and the guarantors' assets. The additional notes will vote together with the existing 9.5% Notes.

**Business Overview**

We manufacture and market alkaline, zinc carbon and hearing aid batteries, herbicides, insecticides and repellants and specialty pet supplies. We design and market rechargeable batteries, battery-powered lighting products, electric shavers and accessories, grooming products and hair care appliances. With the addition of Russell Hobbs we design, market and distribute a broad range of branded small household appliances and personal care products. Our manufacturing and product development facilities are located in the United States, Europe, Latin America and Asia. Substantially all of our rechargeable batteries and chargers, shaving and grooming products, small household appliances, personal care products and portable lighting products are manufactured by third-party suppliers, primarily located in Asia.

We sell our products in approximately 130 countries through a variety of trade channels, including retailers, wholesalers and distributors, hearing aid professionals, industrial distributors and original equipment manufacturers ( "OEMs" ) and enjoy strong name recognition in our markets under the Rayovac, VARTA and Remington brands, each of which has been in existence for more than 80 years, and under the Tetra, 8-in-1, Spectracide, Cutter, Black & Decker, George Foreman, Russell Hobbs, Farberware and various other brands.

## **Table of Contents**

Our diversified global branded consumer products have positions in seven major product categories: consumer batteries; pet supplies; home and garden control products; electric shaving and grooming products; small appliances; electric personal care products; and portable lighting. Our chief operating decision-maker manages the businesses in three vertically integrated, product-focused reporting segments: (i) Global Batteries & Appliances, which consists of our worldwide battery, electric shaving and grooming, electric personal care, portable lighting business and small appliances primarily in the kitchen and home product categories ( Global Batteries & Appliances ); (ii) Global Pet Supplies, which consists of our worldwide pet supplies business ( Global Pet Supplies ); and (iii) Home and Garden Business, which consists of our home and garden and insect control business (the Home and Garden Business ). Management reviews our performance based on these segments. For information pertaining to our business segments, see Note 11, Segment Information of Notes to Consolidated Financial Statements, included in this Annual Report on Form 10-K for further information on our operating segments.

Global and geographic strategic initiatives and financial objectives are determined at the corporate level. Each business segment is responsible for implementing defined strategic initiatives and achieving certain financial objectives and has a general manager responsible for sales and marketing initiatives and the financial results for all product lines within that business segment.

Our operating performance is influenced by a number of factors including: general economic conditions; foreign exchange fluctuations; trends in consumer markets; consumer confidence and preferences; our overall product line mix, including pricing and gross margin, which vary by product line and geographic market; pricing of certain raw materials and commodities; energy and fuel prices; and our general competitive position, especially as impacted by our competitors' advertising and promotional activities and pricing strategies.

In November 2008, our board of directors committed to the shutdown of the growing products portion of the Home and Garden Business, which includes the manufacturing and marketing of fertilizers, enriched soils, mulch and grass seed, following an evaluation of the historical lack of profitability and the projected input costs and significant working capital demands for the growing products portion of the Home and Garden Business for Fiscal 2009. We believe the shutdown was consistent with what we have done in other areas of our business to eliminate unprofitable products from our portfolio. As of March 29, 2009, we completed the shutdown of the growing products portion of the Home and Garden Business. Accordingly, the presentation herein of the results of continuing operations excludes the growing products portion of the Home and Garden Business for all periods presented. See Note 16, Discontinued Operations, to our Consolidated Financial Statements included in this Annual Report on Form 10-K for further details on the disposal of the growing products portion of the Home and Garden Business.

As a result of our Bankruptcy Filing, we were able to significantly reduce our indebtedness. As a result of the Merger, we were able to further reduce our outstanding debt leverage ratio. However, we continue to have a significant amount of indebtedness relative to our competitors and paying down outstanding indebtedness continues to be a priority for us. The Bankruptcy Filing is discussed in more detail under Chapter 11 Proceedings.

### ***Chapter 11 Proceedings and Related Reporting Impacts***

As a result of our substantial leverage, we determined that, absent a financial restructuring, we would be unable to achieve future profitability or positive cash flows on a consolidated basis solely from cash generated from operating activities or to satisfy certain payment obligations as they became due and could be at risk of not satisfying the leverage ratios to which we were subject under our then existing senior secured term loan facility, which ratios became more restrictive in future periods. Accordingly, on February 3, 2009, we announced that we had reached agreements with certain noteholders, representing, in the aggregate, approximately 70% of the face value of our then outstanding senior subordinated notes, to pursue a refinancing that, if implemented as proposed, would significantly reduce our outstanding debt. On the same day, the Debtors filed voluntary petitions under Chapter 11 of the Bankruptcy Code, in the Bankruptcy Court (the Bankruptcy Filing ) and filed with the Bankruptcy Court a proposed plan of reorganization (the Proposed Plan ) that detailed the Debtors' proposed terms for the refinancing. The Chapter 11 cases were jointly administered by the Bankruptcy Court as Case No. 09-50455 (the Bankruptcy Cases ). The Bankruptcy Court entered a written order (the Confirmation Order ) on July 15, 2009 confirming the Proposed Plan (as so confirmed, the Plan ).

The Plan became effective on the Effective Date, and the Debtors emerged from Chapter 11 of the Bankruptcy Code. Pursuant to and by operation of the Plan, on the Effective Date, all of Old Spectrum's existing equity securities, including the existing common stock and stock options, were extinguished and deemed cancelled. Reorganized Spectrum Brands, Inc. filed a certificate of incorporation authorizing new shares of common stock. Pursuant to and in accordance with the Plan, on the Effective Date, reorganized Spectrum Brands, Inc. issued a total of 27,030,000 shares of common stock and approximately \$218 million in aggregate principal amount of 12% Senior Subordinated Toggle Notes due 2019 (the 12% Notes ) to holders of allowed claims with respect to Old Spectrum's 12% Senior Subordinated Notes due 2013 (the 12% Notes ), 7/8 % Senior Subordinated Notes due 2015 (the 7/8 % Notes ) and Variable Rate Toggle Senior Subordinated Notes due 2013 (the Variable Rate Notes ) (collectively, the Senior Subordinated Notes ). For a further discussion of the 12% Notes



## Table of Contents

see *Debt Financing Activities 12% Notes*. Also on the Effective Date, reorganized Spectrum Brands, Inc. issued a total of 2,970,000 shares of common stock to supplemental and sub-supplemental debtor-in-possession credit facility participants in respect of the equity fee earned under the Debtors' debtor-in-possession credit facility.

### *Accounting for Reorganization*

Subsequent to the Petition Date, our financial statements are prepared in accordance with ASC Topic 852: *Reorganizations*, ( ASC 852 ). ASC 852 does not change the application of GAAP in the preparation of our financial statements. However, ASC 852 does require that financial statements for periods including and subsequent to the filing of a Chapter 11 petition, distinguish transactions and events that are directly associated with the reorganization from the ongoing operations of the business. In accordance with ASC 852 we have distinguished transactions and events that are directly associated with the reorganization from the ongoing operations of the business in our consolidated Statements of Operations and Cash Flows included in this Annual Report on Form 10-K., and have applied fresh-start reporting upon emergence from Chapter 11 of the Bankruptcy Code as further described below.

### *Fresh-Start Reporting*

As required by ASC 852 we adopted fresh-start reporting upon emergence from Chapter 11 of the Bankruptcy Code. We applied fresh-start reporting as of the close of our monthly period ended August 30, 2009, which we determined would be an appropriate fresh-start reporting date given that the Effective Date was August 28, 2009; the transactions that occurred during the two-day period from August 29, 2009 through August 30, 2009 were not material individually or in the aggregate; and August 30, 2009 coincided with our normal financial period close for August 2009. Upon adoption of fresh-start reporting, the recorded amounts of assets and liabilities were adjusted to reflect their estimated fair values. Accordingly, the financial information of Old Spectrum prior to the adoption of fresh-start reporting (i.e., for periods ended prior to August 30, 2009) are not comparable to the financial information for periods subsequent to August 30, 2009.

Since the reorganization value of the assets of Old Spectrum immediately before the date of confirmation of the Plan was less than the total of all post-petition liabilities and allowed claims and the holders of Old Spectrum's voting shares immediately before confirmation of the Plan received less than 50 percent of the voting shares of the emerging entity, the Company adopted fresh-start reporting as of the close of business on August 30, 2009 in accordance with ASC 852. The Consolidated Statement of Financial Position as of August 30, 2009 was adjusted to give effect to allocations to the carrying value of assets or amounts and classifications of liabilities that were necessary when adopting fresh-start reporting.

### *Cost Reduction Initiatives*

We continually seek to improve our operational efficiency, match our manufacturing capacity and product costs to market demand and better utilize our manufacturing resources. We have undertaken various initiatives to reduce manufacturing and operating costs.

*Fiscal 2009.* In connection with our announcement of a plan to reduce headcount within each of our segments and to exit certain facilities in the U.S. related to the Global Pet Supplies segment, we implemented a number of cost reduction initiatives (the *Global Cost Reduction Initiatives* ). These initiatives also included consultation, legal and accounting fees related to the evaluation of our capital structure.

*Fiscal 2008.* In connection with our decision to exit our zinc carbon and alkaline battery manufacturing and distribution facility in Ninghai, China, we undertook cost reduction initiatives (the *Ningbo Exit Plan* ). These initiatives include fixed cost savings by integrating production equipment into our remaining production facilities and headcount reductions.

*Fiscal 2007.* In connection with our announcement that we would manage our business in three vertically integrated, product-focused reporting segments we undertook a number of cost reduction initiatives, primarily headcount reductions, at the corporate and operating segment levels (the *Global Realignment Initiatives* ), including a headcount reduction of approximately 200 employees.

### *Meeting Consumer Needs through Technology and Development*

We continue to focus our efforts on meeting consumer needs for our products through new product development and technology innovations. Research and development efforts associated with our electric shaving and grooming products allow us to deliver to the market unique cutting systems. Research and development efforts associated with our electric personal care products allow us to deliver to our customers products that save them time, provide salon alternatives and enhance their in-home personal care options. We are continuously pursuing new innovations for our shaving, grooming and hair care products including foil and rotary shaver improvements, trimmer enhancements and technologies that deliver skin and hair care benefits.



---

## **Table of Contents**

During Fiscal 2011, we introduced the new Spectracide Easy Action Pump delivery system, which makes application over larger areas quick and easy by providing consumers up to five minutes of continuous spray. We also launched the Cutter Natural and Repel Natural insect repellents that offer highly effective, DEET-free protection and are priced like other repellents. Additionally, under the Remington brand we introduced the Mb Touch, a precision beard trimmer with LED touch screen controls, expanded into a pearl line of hair care accessories and began marketing the i-Light IPL device in the United States which uses cutting edge intense pulsed light technology to remove hair for up to six months and has been approved by the FDA. Furthermore, we launched coffee machines using new fast brew technology under the Farberware tradename. For the North American Aquatic business we launched energy efficient Marineland LED reef capable lights. These LEDs produce a high quality, natural-looking light that shimmers, adding depth and dimension to the aquarium. In the Companion Animal business we launched Dingo Grill House, the longer lasting combo treat made with real chicken and expanded the popular Nature's Miracle product line to include: litter and accessories, shampoo, waste management and pet crates.

During Fiscal 2010, we launched our Rayovac Platinum Nickel Metal Hydride rechargeable batteries. These batteries are ready to use directly out of the package, and stay charged up to 3 times longer than other rechargeable batteries. We also introduced Instant Ocean aquatic food and chemical products and additional products under the Dingo and Nature's Miracle brands.

During Fiscal 2009, we introduced the Roughneck Flex 360 flashlight. We also launched a long lasting zero-mercury hearing aid battery. This product provides the same long lasting performance as conventional hearing aid batteries, but with an environmentally friendly formula. During Fiscal 2009, we also introduced a line of Tetra marine aquatic products, new dog treat items and enhanced Nature's Miracle Stain & Odor products.

During Fiscal 2008, we introduced longer lasting alkaline batteries in cell sizes AA and AAA. We also launched several new products targeted at specific niche markets such as Hot Shot Spider Trap, Cutter Mosquito Stakes, Spectracide Destroyer Wasp & Hornet and Spectracide Weed Stop. We also introduced a new line of men's rotary shavers with 360° Flex & Pivot Technology. The flex and pivot technology allows the cutting blades to follow the contour of a person's face and neck. In addition, we added Teflon coated heads to our blades to reduce redness and irritation from shaving. We also introduced The Short Cut Clipper. The product is positioned as the world's first clipper with exclusive curved cutting technology. We also launched Shine Therapy, a hair straightener with vitamin conditioning technology: Vitamin E, Avocado Oil and conditioners infused into the ceramic plates.

During Fiscal 2007, advancements in shaver blade coatings continued to be significant with further introductions of Titanium, Nano-Diamond, Nano-Silver and Tourmaline on a variety of products, which allowed us to continue to launch new products or product enhancements into the market place.

### *Competitive Landscape*

We compete in seven major product categories: consumer batteries, pet supplies, home and garden control products, electric shaving and grooming products, small appliances, electric personal care products, and portable lighting.

The consumer battery product category consists of non-rechargeable alkaline or zinc carbon batteries in cell sizes of AA, AAA, C, D and 9-volt, and specialty batteries, which include rechargeable batteries, hearing aid batteries, photo batteries and watch/calculator batteries. Most consumer batteries are marketed under one of the following brands: Rayovac/VARTA, Duracell, Energizer or Panasonic. In addition, some retailers market private label batteries, particularly in Europe. The majority of consumers in North America and Europe purchase alkaline batteries. The Latin America market consists primarily of zinc carbon batteries but is gradually converting to higher-priced alkaline batteries as household disposable income grows.

We believe that we are the largest worldwide marketer of hearing aid batteries and that we continue to maintain a leading global market position. We believe that our close relationship with hearing aid manufacturers and other customers, as well as our product performance improvements and packaging innovations, position us for continued success in this category.

Our global pet supplies business comprises aquatics equipment (aquariums, filters, pumps, etc.), aquatics consumables (fish food, water treatments and conditioners, etc.) and specialty pet products for dogs, cats, birds and other small domestic animals. The pet supply market is extremely fragmented, with no competitor holding a market share greater than twenty percent. We believe that our brand positioning, including the leading global aquatics brand in Tetra, our diverse array of innovative and attractive products and our strong retail relationships and global infrastructure will allow us to remain competitive in this fast growing industry.





---

## **Table of Contents**

Products in our home and garden category are sold through the Home and Garden Business. The Home and Garden Business manufactures and markets outdoor and indoor insect control products, rodenticides, herbicides and plant foods. The Home and Garden Business operates in the U.S. market under the brand names Spectracide, Cutter and Garden Safe. The Home and Garden Business' marketing position is primarily that of a value brand, enhanced and supported by innovative products and packaging to drive sales at the point of purchase. The Home and Garden Business' primary competitors include The Scotts Miracle-Gro Company, Central Garden & Pet Company and S.C. Johnson & Son, Inc.

We also operate in the shaving and grooming and personal care product category, consisting of electric shavers and accessories, electric grooming products and hair care appliances. Electric shavers include men's and women's shavers (both rotary and foil design) and electric shaver accessories consisting of shaver replacement parts (primarily foils and cutters), pre-shave products and cleaning agents. Electric shavers are marketed primarily under one of the following global brands: our Remington brand, Braun and Norelco. Electric grooming products include beard and mustache trimmers, nose and ear trimmers, body groomers and haircut kits and related accessories. Hair care appliances include hair dryers, straightening irons, styling irons and hair-setters. Europe and North America account for the majority of our worldwide product category sales. Our major competitors in the electric personal care product category are Conair Corporation, Wahl Clipper Corporation and Helen of Troy Limited.

Products in our small appliances category consist of small electrical appliances primarily in the kitchen and home product categories. Primary competitor brands in the small appliance category include Hamilton Beach, Procter Silex, Sunbeam, Mr. Coffee, Oster, General Electric, Rowenta, DeLonghi, Kitchen Aid, Cuisinart, Krups, Braun, Rival, Europro, Kenwood, Philips, Morphy Richards, Breville and Tefal.

The following factors contribute to our ability to succeed in these highly competitive product categories:

*Strong Diversified Global Brand Portfolio.* We have a global portfolio of well-recognized consumer product brands. We believe that the strength of our brands positions us to extend our product lines and provide our retail customers with strong sell-through to consumers.

*Strong Global Retail Relationships.* We have well-established business relationships with many of the top global retailers, distributors and wholesalers, which have assisted us in our efforts to expand our overall market penetration and promote sales.

*Expansive Distribution Network.* We distribute our products in approximately 130 countries through a variety of trade channels, including retailers, wholesalers and distributors, hearing aid professionals, industrial distributors and OEMs.

*Innovative New Products, Packaging and Technologies.* We have a long history of product and packaging innovations in each of our seven product categories and continually seek to introduce new products both as extensions of existing product lines and as new product categories.

*Experienced Management Team.* Our management team has substantial consumer products experience. On average, each senior management team member has more than 20 years of experience at Spectrum, VARTA, Remington, Russell Hobbs or other branded consumer product companies such as Newell Rubbermaid, H.J. Heinz and Schering-Plough.

### *Seasonal Product Sales*

On a consolidated basis our financial results are approximately equally weighted between quarters, however, sales of certain product categories tend to be seasonal. Sales in the consumer battery, electric shaving and grooming and electric personal care product categories, particularly in North America, tend to be concentrated in the December holiday season (Spectrum's first fiscal quarter). Demand for pet supplies products remains fairly constant throughout the year. Demand for home and garden control products sold through the Home and Garden Business typically peaks during the first six months of the calendar year (Spectrum's second and third fiscal quarters). Small Appliances peaks from July through December primarily due to the increased demand by customers in the late summer for back-to-school sales and in the fall for the holiday season.



**Table of Contents**

The seasonality of our sales during the last three fiscal years is as follows:

**Percentage of Annual Sales**

| Fiscal Quarter Ended | Fiscal Year Ended<br>September 30, |      |      |
|----------------------|------------------------------------|------|------|
|                      | 2011                               | 2010 | 2009 |
| December             | 27%                                | 23%  | 25%  |
| March                | 22%                                | 21%  | 23%  |
| June                 | 25%                                | 25%  | 26%  |
| September            | 26%                                | 31%  | 26%  |

**Fiscal Year Ended September 30, 2011 Compared to Fiscal Year Ended September 30, 2010****Highlights of Consolidated Operating Results**

Year over year historical comparisons are influenced by the acquisition of Russell Hobbs, which is included in our Fiscal 2010 Consolidated Statements of Operations from June 16, 2010, the date of the Merger, through the end of the period. See Note 15, Acquisitions, of Notes to Consolidated Financial Statements, included in this Annual Report on Form 10-K for supplemental pro forma information providing additional year over year comparisons of the impact of the acquisition.

**Net Sales.** Net sales for Fiscal 2011 increased to \$3,187 million from \$2,567 million in Fiscal 2010, a 24.2% increase. The following table details the principal components of the change in net sales from Fiscal 2010 to Fiscal 2011 (in millions):

|  | Net Sales |
|--|-----------|
| Fiscal 2010 Net Sales                                      | \$ 2,567  |
| Addition of Russell Hobbs small appliances                 | 548       |
| Addition of Russell Hobbs pet supplies                     | 7         |
| Addition of Russell Hobbs home and garden control products | 4         |
| Increase in electric personal care products                | 28        |
| Increase in electric shaving and grooming products         | 13        |
| Increase in home and garden control products               | 7         |
| Increase in lighting products                              | 3         |
| Decrease in pet supplies                                   | (3)       |
| Decrease in consumer batteries                             | (15)      |
| Foreign currency impact, net                               | 28        |
| Fiscal 2011 Net Sales                                      | \$ 3,187  |

Consolidated net sales by product line for Fiscal 2011 and Fiscal 2010 are as follows (in millions):

| <i>Product line net sales</i>          | Fiscal Year |        |
|--|-------------|--------|
|  | 2011        | 2010   |
| Consumer batteries                     | \$ 862      | \$ 866 |
| Small appliances                       | 778         | 231    |
| Pet supplies                           | 579         | 566    |
| Home and garden control products       | 354         | 343    |
| Electric shaving and grooming products | 274         | 257    |
| Electric personal care products        | 248         | 216    |

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                                       |          |          |
|---------------------------------------|----------|----------|
| Portable lighting products            | 92       | 88       |
| Total net sales to external customers | \$ 3,187 | \$ 2,567 |

Global consumer battery sales during Fiscal 2011 decreased \$4 million, or less than 1%, compared to Fiscal 2010, primarily driven by decreased sales in Latin America of \$37 million, which were tempered by increased sales in North America and Europe of \$17 million and \$5 million, respectively, coupled with favorable foreign exchange impacts of \$11 million. Sales decreases in Latin America were driven by decreased alkaline battery sales of \$11 million and zinc carbon battery sales of \$26 million primarily due to decreased volumes in Brazil as a result of competitive pressures in the region. North American sales increased as a result of strong holiday sales during our first fiscal quarter, distribution gains throughout the year and incremental sales due to strong weather patterns during Fiscal 2011. The sales increases in Europe were primarily attributable to the successful promotion of our Varta value sub-brands as well as customer gains.

---

**Table of Contents**

Pet product sales during Fiscal 2011 increased \$13 million, or 2%, compared to Fiscal 2010. The increase of \$13 million is attributable to increased companion animal product sales of \$15 million, \$7 million of which was a direct result of the Merger, with the remaining \$8 million being driven by the Birdola acquisition, successful product launches and continued expansion in Europe. Favorable foreign exchange impacted sales by \$8 million. These gains were partially offset by decreased aquatics sales of \$10 million resulting from overall global macroeconomic conditions.

Sales of home and garden control products during Fiscal 2011 versus Fiscal 2010 increased \$11 million, or 3%. This increase is a result of increased household insect controls sales of \$14 million, of which \$4 million related to the Merger. The remaining growth in household insect control sales was driven by increased distribution and product placements with major customers. These gains were partially offset by a \$3 million decrease in lawn and garden control sales due to unseasonable weather conditions in the U.S. which negatively impacted the lawn and garden season.

Electric shaving and grooming product sales during Fiscal 2011 increased \$17 million, or 7%, compared to Fiscal 2010 due to increased sales within North America, Europe and Latin America of \$6 million, \$4 million and \$3 million, respectively, coupled with favorable foreign exchange translation of \$4 million. North American and European sales increases were driven by distribution and customer gains and increased online sales. Latin American sales increases were driven by distribution gains.

Electric personal care product sales during Fiscal 2011 increased \$32 million, or 15%, when compared to Fiscal 2010. The increase of \$32 million during Fiscal 2011 was attributable to increases in North America, Europe and Latin America of \$12 million, \$14 million and \$2 million, respectively, coupled with favorable foreign exchange impacts of \$4. The increases in North American and European sales were a result of successful new product launches, distribution and customer gains and increased online sales, while increases in Latin American sales were driven by distribution gains.

Sales of portable lighting products in Fiscal 2011 increased \$4 million, or 4%, compared to Fiscal 2010 as a result of increases in North America of \$7 million coupled with favorable foreign exchange translation of \$1 million, tempered by a decrease in Latin American sales of \$4 million. The increased sales in North America were primarily attributable to distribution gains, including successful launches with multiple online retailers, as well as a successful new product line launch at a major customer, whereas the sales decrease in Latin America was driven by competitive pressures in the region.

Small appliances contributed \$778 million or 24% of total net sales for Fiscal 2011 compared to \$231 million or 9% of sales in Fiscal 2010. This represents a full year of sales related to Russell Hobbs during Fiscal 2011 as compared to Fiscal 2010 in which we realized sales of the acquired business from the date of the Merger, June 16, 2010, through September 30, 2010, the close of our Fiscal 2010.

**Gross Profit.** Gross profit for Fiscal 2011 was \$1,129 million versus \$921 million during Fiscal 2010, representing a \$208 million increase. Our gross profit margin for Fiscal 2011 decreased slightly to 35.4% from 35.9% in Fiscal 2010. The increase in gross profit is primarily attributable to increased sales coupled with the non-recurrence of a \$34 million increase in cost of goods sold that resulted from the sale of inventory that was revalued in connection with our adoption of fresh-start reporting upon emergence from Chapter 11 of the Bankruptcy Code, that we recognized during the first quarter of Fiscal 2010. The increased sales due to the Merger accounted for a gross profit increase of \$152 million during Fiscal 2011 as compared to Fiscal 2010. The decrease in gross profit margin is attributable to the change in overall product mix as a result of the Merger as well as increasing commodity prices during Fiscal 2011.

**Operating Expense.** Operating expenses for Fiscal 2011 totaled \$900 million versus \$752 million during Fiscal 2010. The \$148 million increase in operating expenses for Fiscal 2011 versus Fiscal 2010 was driven by the Merger, which accounted for \$111 million of the increase, coupled with the Fiscal 2011 impairment charge of \$32 million and increased stock compensation expense of \$13 million. These increases were tempered by savings from our integration and global cost reduction initiatives. See *Restructuring and Related Charges* below, as well as Note 14, Restructuring and Related Charges, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

**Operating Income.** Operating income of approximately \$229 million was recognized in Fiscal 2011 compared to \$169 million recognized in Fiscal 2010, representing an increase of \$60 million. The Merger accounted for a \$41 million increase in operating income. Additionally, savings from our integration efforts, our global cost reduction initiatives and favorable foreign exchange translation impacted operating income by \$17 million, \$16 million and \$11 million, respectively. These profit improvements were partially offset by a \$32 million impairment charge, \$13 million increase in stock compensation expense and increased commodity costs during Fiscal 2011.



**Table of Contents**

**Adjusted EBITDA.** Management believes that certain non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. Adjusted earnings before interest, taxes, depreciation and amortization ( Adjusted EBITDA ) is a metric used by management and frequently used by the financial community. Adjusted EBITDA provides insight into an organization's operating trends and facilitates comparisons between peer companies, since interest, taxes, depreciation and amortization can differ greatly between organizations as a result of differing capital structures and tax strategies. Adjusted EBITDA can also be a useful measure of a company's ability to service debt and is one of the measures used for determining our debt covenant compliance. Adjusted EBITDA excludes certain items that are unusual in nature or not comparable from period to period. While management believes that non-GAAP measurements are useful supplemental information, such adjusted results are not intended to replace the Company's GAAP financial results.

Adjusted EBITDA, which includes the results of Russell Hobbs' businesses as if it was combined with Spectrum for all periods presented (see reconciliation of GAAP Net Income (Loss) from Continuing Operations to Adjusted EBIT and to Adjusted EBITDA by segment below) was \$457 million for Fiscal 2011 compared with \$432 million for Fiscal 2010.

**Segment Results.** As discussed under Business Overview above we manage our business in three reportable segments: (i) Global Batteries & Appliances, (ii) Global Pet Supplies; and (iii) Home and Garden Business.

Operating segment profits do not include restructuring and related charges, acquisition and integration related charges, interest expense, interest income, impairment charges, reorganization items and income tax expense. Expenses associated with global operations, consisting of research and development, manufacturing management, global purchasing, quality operations and inbound supply chain are included in the determination of operating segment profits. In connection with the realignment of reportable segments discussed above, expenses associated with certain general and administrative functions necessary to reflect the operating segments on a standalone basis, have been excluded in the determination of reportable segment profits. The costs associated with these functions were previously reflected in operating segment profits. Accordingly, corporate expenses primarily include general and administrative expenses and the costs of global long-term incentive compensation plans which are evaluated on a consolidated basis and not allocated to our operating segments.

All depreciation and amortization included in income from operations is related to operating segments or corporate expense. Costs are allocated to operating segments or corporate expense according to the function of each cost center. All capital expenditures are related to operating segments. Variable allocations of assets are not made for segment reporting.

Global strategic initiatives and financial objectives for each reportable segment are determined at the corporate level. Each reportable segment is responsible for implementing defined strategic initiatives and achieving certain financial objectives and has a general manager responsible for the sales and marketing initiatives and financial results for product lines within that segment. Financial information pertaining to our reportable segments is contained in Note 11, Segment Information, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for further information relating to our operating segments.

Below are reconciliations of GAAP Net Income (Loss) from Continuing Operations to Adjusted EBIT and Adjusted EBITDA by segment and for Consolidated Spectrum Brands for Fiscal 2011 and Fiscal 2010:

|  | Fiscal 2011                            |                        |   |   | Consolidated<br>Spectrum<br>Brands |
|--|--|------------------------|---|---|------------------------------------|
|  | Global<br>Batteries<br>&<br>Appliances | Global Pet<br>Supplies | Home and<br>Garden<br>Business<br>(in millions) | Corporate<br>/<br>Unallocated<br>Items(a) |                                    |
| Net income (loss)                                      | \$ 180                                 | \$ 50                  | \$ 62   | \$ (367)                                  | \$ (75)                            |
| Income tax expense                                     |  |                        |   | 92  | 92                                 |
| Interest expense                                       |  |                        |   | 184                                       | 184                                |
| Write-off unamortized discounts and financing fees (b) |  |                        |   | 24  | 24                                 |
| Restructuring and related charges                      | 6                                      | 17                     | 2   | 4   | 29                                 |
| Acquisition and integration related charges            | 31                                     |                        |   | 6   | 37                                 |
| Intangible asset impairment                            | 23                                     | 8                      | 1   |   | 32                                 |
| Accelerated depreciation and amortization (c)          | (1)                                    |                        |   |   | (1)                                |
| Adjusted EBIT  | \$ 239                                 | \$ 75                  | \$ 65   | \$ (57)                                   | \$ 322                             |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                                   |        |       |       |         |        |
|-----------------------------------|--------|-------|-------|---------|--------|
| Depreciation and amortization (d) | 68     | 24    | 12    | 31      | 135    |
| Adjusted EBITDA                   | \$ 307 | \$ 99 | \$ 77 | \$ (26) | \$ 457 |

36



**Table of Contents**

|  | Fiscal 2010                            |                        |   |   |                                    |
|--|--|------------------------|---|---|------------------------------------|
|  | Global<br>Batteries<br>&<br>Appliances | Global Pet<br>Supplies | Home and<br>Garden<br>Business<br>(in millions) | Corporate<br>/<br>Unallocated<br>Items(a) | Consolidated<br>Spectrum<br>Brands |
| Net income (loss)                                      | \$ 143                                 | \$ 51                  | \$ 40   | \$ (424)                                  | \$ (190)                           |
| Loss from discontinued operations, net of tax          |  |                        | 3   |   | 3                                  |
| Income tax expense                                     |  |                        |   | 63  | 63                                 |
| Interest expense                                       |  |                        |   | 195                                       | 195                                |
| Write-off unamortized discounts and financing fees (e) |  |                        |   | 82  | 82                                 |
| Pre-acquisition earnings                               | 61                                     | 4                      | 1   |   | 66                                 |
| Restructuring and related charges                      | 4                                      | 7                      | 8   | 5   | 24                                 |
| Acquisition and integration related charges            | 15                                     |                        |   | 24  | 39                                 |
| Reorganization items                                   |  |                        |   | 3   | 3                                  |
| Accelerated depreciation and amortization (c)          |  |                        | (1)   | (2)                                       | (3)                                |
| Fresh-start inventory fair value adjustment            | 18                                     | 14                     | 2   |   | 34                                 |
| Russell Hobbs inventory fair value adjustment          | 3                                      |                        |   |   | 3                                  |
| Brazilian IPI credit/other                             | (5)                                    |                        |   |   | (5)                                |
| Adjusted EBIT  | \$ 239                                 | \$ 76                  | \$ 53   | \$ (54)                                   | \$ 314                             |
| Depreciation and amortization (d)                      | 58                                     | 28                     | 15  | 17  | 118                                |
| Adjusted EBITDA  | \$ 297                                 | \$ 104                 | \$ 68   | \$ (37)                                   | \$ 432                             |

- (a) It is our policy to record income tax expense and interest expense on a consolidated basis. Accordingly, such amounts are not reflected in the operating results of the operating segments.
- (b) Adjustment reflects the write-off of unamortized deferred financing fees and discounts related to the refinancing of our Term loan facility.
- (c) Adjustment reflects restricted stock amortization and accelerated depreciation associated with certain restructuring initiatives. Inasmuch as this amount is included within Restructuring and related charges, this adjustment negates the impact of reflecting the add-back of depreciation and amortization.
- (d) Included within depreciation and amortization is amortization of unearned restricted stock compensation.
- (e) Adjustment reflects the following: (i) \$61 million write-off of unamortized deferred financing fees and discounts associated with our restructured capital structure, refinanced on June 16, 2010; (ii) \$17 million related to the termination of interest rate swaps and commitment fees; and (iii) \$4 million related to pre-payment premiums associated with the paydown of our old asset based revolving credit facility and supplemental loan extinguished on June 16, 2010.

*Global Batteries & Appliances*

|                                    | 2011          | 2010     |
|------------------------------------|---------------|----------|
|                                    | (in millions) |          |
| Net sales to external customers    | \$ 2,254      | \$ 1,658 |
| Segment profit                     | \$ 239        | \$ 171   |
| Segment profit as a % of net sales | 10.6%         | 10.3%    |
| Segment Adjusted EBITDA            | \$ 307        | \$ 297   |
| Assets as of September 30,         | \$ 2,275      | \$ 2,477 |

Segment sales to external customers in Fiscal 2011 increased \$596 million to \$2,254 million from \$1,658 million during Fiscal 2010, representing a 36% increase. The Merger accounted for \$547 million of the increase due to a full year of small appliances sales of \$778 million in Fiscal 2011 compared to \$231 million during Fiscal 2010, which only includes sales after the Merger. Favorable foreign currency exchange translation impacted sales in Fiscal 2011 by approximately \$37 million when compared to Fiscal 2010.

---

**Table of Contents**

Consumer battery sales for Fiscal 2011 decreased slightly to \$862 million when compared to Fiscal 2010 sales of \$866 million. The decrease is attributable to a decline in specialty battery sales of \$24 million, which was tempered by increased alkaline battery sales of \$9 million and favorable foreign exchange translation of \$11 million. The \$24 million decrease in specialty battery sales was driven by a decrease in Latin American sales of \$26 million, primarily due to decreased volume in Brazil as a result of competitive pressures in the region tempered by increased sales of \$3 million in North America, predominantly driven by distribution gains. The \$9 million increase in alkaline sales is primarily attributable to increased sales in North America of \$14 million resulting from distribution gains, strong holiday sales in the first quarter of Fiscal 2011 and incremental sales due to severe weather during the year coupled with increased European sales of \$6 million driven by successful promotions and customer gains in the region. The alkaline battery sales growth in these regions was tempered by a decline of \$11 million in Latin America due to decreased volumes in Brazil as a result of competitive pressures.

Sales of electric shaving and grooming products in Fiscal 2011 increased by \$17 million, a 7% increase, compared to Fiscal 2010. This increase was driven by increases of \$6 million in North America, \$4 million in Europe, \$3 million in Latin America and favorable foreign exchange translation of \$4 million. The increases Latin America resulted from distribution gains, whereas the increases in European and North American sales were driven by increased online sales and distribution gains.

Electric personal care sales increased by \$32 million to \$248 million an increase of 15% over Fiscal 2010 sales. The \$32 million Fiscal 2011 sales growth was attributable to increased North American and European sales of \$12 million and \$14 million, respectively, as well as modest sales increases in Latin America coupled with favorable foreign exchange impacts of \$4 million. The sales increases in North America and Europe were both due to a combination of successful new product launches, distribution gains in each region and increased online sales.

Sales of portable lighting products for Fiscal 2011 increased to \$92 million compared to sales of \$88 million for Fiscal 2010, an increase of 4%. The portable lighting product sales increase was primarily driven by increased sales in North America of \$7 million, which were attributable to distribution gains, including multiple online retailers, and a successful new product line launch at a major customer, coupled with favorable foreign exchange of \$1 million. These gains were tempered by decreased sales in Latin America of \$4 million driven by competitive pressures in the region.

Segment profitability during Fiscal 2011 increased \$68 million to \$239 million from \$171 million in Fiscal 2010. The Merger accounted for a \$42 million increase in segment profit. The remaining increase in segment profitability during Fiscal 2011 was attributable to increased sales which contributed \$12 million of profit, cost saving from integration and cost reduction initiatives of \$12 million, favorable foreign exchange of \$11 million and the non-recurrence of a \$18 million increase in cost of goods sold that resulted from the sale of inventory that was revalued in connection with our adoption of fresh-start reporting upon emergence from Chapter 11 of the Bankruptcy Code, that we recognized during the first quarter of Fiscal 2010. Partially offsetting these increases to segment profitability was a \$29 million decrease in margins resulting from higher commodity costs and product mix. Segment profitability as a percentage of sales increased slightly to 10.6% in Fiscal 2011 compared to 10.3% in Fiscal 2010. See *Restructuring and Related Charges* below, as well as Note 14, Restructuring and Related Charges, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

Segment Adjusted EBITDA in Fiscal 2011 was \$307 million compared to \$297 million in Fiscal 2010, an increase of \$10 million. The increase in Adjusted EBITDA is mainly driven the increased sales, cost savings and foreign exchange impacts mentioned above, tempered by the decreased margins mentioned above.

Segment assets at September 30, 2011 increased to \$2,275 million from \$2,477 million at September 30, 2010. Goodwill and intangible assets, which are directly a result of the revaluation impacts of fresh-start reporting and subsequent acquisitions, decreased to \$1,295 million at September 30, 2011 from \$1,355 million at September 30, 2010. The decrease is due to a \$23 million intangible impairment as well as amortization of definite lived intangible assets of \$33 million and foreign exchange impacts of \$3 million.

***Foreign Currency Translation Venezuela Impacts***

The Global Batteries & Appliances segment does business in Venezuela through a Venezuelan subsidiary. At January 4, 2010, the beginning of our second quarter of Fiscal 2010, we determined that Venezuela met the definition of a highly inflationary economy under GAAP. As a result, beginning January 4, 2010, the U.S. dollar became the functional currency for our Venezuelan subsidiary. Accordingly, going forward, currency remeasurement adjustments for this subsidiary's financial statements and other transactional foreign exchange gains and losses are reflected in earnings. Through January 3, 2010, prior to being designated as highly inflationary, translation adjustments related to the Venezuelan subsidiary were reflected in Shareholders' equity as a component of AOCI.



**Table of Contents**

The designation of our Venezuela entity as a highly inflationary economy and the devaluation of the Bolivar fuerte resulted in a \$1 million reduction to our operating income during Fiscal 2010. We also reported a foreign exchange loss in Other expense (income), net, of \$10 million during Fiscal 2010.

As of September 30, 2011, we are no longer exchanging our Bolivar Fuertes for U.S. dollars through the SITME mechanism and the SITME is no longer the most likely method of exchanging our Bolivar fuertes for U.S. dollars. Therefore, we changed the rate used to remeasure Bolivar fuerte denominated transactions as of September 30, 2011 from the 5.3 SITME rate to the 4.3 official exchange rate as it is the expected rate at which exchanges of our Bolivar fuertes to U.S. dollars will be settled. We reported a foreign exchange gain in Other expense (income), net, of \$(1) million during Fiscal 2011 related to the change to the official exchange rate.

*Global Pet Supplies*

|                                    | 2011          | 2010   |
|------------------------------------|---------------|--------|
|                                    | (in millions) |        |
| Net sales to external customers    | \$ 579        | \$ 566 |
| Segment profit                     | \$ 75         | \$ 58  |
| Segment profit as a % of net sales | 13.0%         | 10.2%  |
| Segment Adjusted EBITDA            | \$ 99         | \$ 104 |
| Assets as of September 30,         | \$ 828        | \$ 839 |

Segment sales to external customers in Fiscal 2011 increased to \$579 million from \$566 million in Fiscal 2010, representing an increase of \$13 million or 2%. The increase of \$13 million is attributable to increased companion animal product sales of \$15 million, \$7 million of which was a direct result of the Merger, with the remaining \$8 million being driven by successful product launches and continued expansion in Europe, coupled with \$8 million of favorable foreign exchange. These gains were partially offset by decreased aquatics sales of \$10 million resulting from overall global macroeconomic conditions.

Segment profitability in Fiscal 2011 increased to \$75 million from \$58 million in Fiscal 2010. Segment profitability as a percentage of sales in Fiscal 2011 also increased to 13.0% from 10.2% during Fiscal 2010. The increase in segment profitability and profitability margin was primarily attributable to cost savings of \$12 million related to integration and cost reduction initiatives, in addition to the non-recurrence of a \$14 million increase in cost of goods sold that resulted from the sale of inventory that was revalued in connection with our adoption of fresh-start reporting upon emergence from Chapter 11 of the Bankruptcy Code, that we recognized during the first quarter of Fiscal 2010. These gains were slightly offset by decreased margins primarily due to closeout sales during the fourth quarter of Fiscal 2011. See *Restructuring and Related Charges* below, as well as Note 14, Restructuring and Related Charges, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

Segment Adjusted EBITDA in Fiscal 2011 was \$99 million compared to \$104 million in Fiscal 2010. The decrease in Adjusted EBITDA was driven by a lower EBITDA realized from products acquired in the Merger, as Fiscal 2010 Adjusted EBITDA includes preacquisition earnings.

Segment assets as of September 30, 2011 decreased to \$828 million from \$839 million at September 30, 2010. Goodwill and intangible assets, which are directly a result of the revaluation impacts of fresh-start reporting and subsequent acquisitions, decreased to \$595 million at September 30, 2011 from \$602 million at September 30, 2010. The decrease is due to a \$9 million intangible impairment as well as amortization of definite lived intangible assets of \$16 million, slightly offset by increases due to acquisitions that resulted in increased goodwill and intangible assets of \$17 million.

*Home and Garden Business*

|                                    | 2011          | 2010   |
|------------------------------------|---------------|--------|
|                                    | (in millions) |        |
| Net sales to external customers    | \$ 354        | \$ 343 |
| Segment profit                     | \$ 65         | \$ 51  |
| Segment profit as a % of net sales | 18.4%         | 14.9%  |
| Segment Adjusted EBITDA            | \$ 77         | \$ 68  |
| Assets as of September 30,         | \$ 476        | \$ 496 |



**Table of Contents**

Segment sales to external customers of home and garden control products during Fiscal 2011 increased \$11 million, or 3% versus Fiscal 2010, driven by increased household insect controls sales of \$14 million, of which \$4 million related to the Merger. The remaining growth in household insect control sales was driven by increased distribution and product placements with major customers. These gains were partially offset by a \$3 million decrease in lawn and garden control sales due to unseasonable weather conditions in the U.S., which negatively impacted the lawn and garden season.

Segment profitability in Fiscal 2011 increased to \$65 million compared to \$51 million in Fiscal 2010. This increase in segment profitability was attributable to increased sales as well as savings from our global cost reduction initiatives announced in Fiscal 2009 in addition to the non-recurrence of a \$2 million increase in cost of goods sold that resulted from the sale of inventory that was revalued in connection with our adoption of fresh-start reporting upon emergence from Chapter 11 of the Bankruptcy Code, that we recognized during the first quarter of Fiscal 2010. Segment profitability as a percentage of sales in Fiscal 2011 increased to 18.4% from 14.9% in Fiscal 2010. The increase in segment profitability was also due to the factors mentioned above, as well as margin improvements as a result of expense management. See

*Restructuring and Related Charges* below, as well as Note 14, Restructuring and Related Charges, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

Segment Adjusted EBITDA in Fiscal 2011 was \$77 million compared to \$68 million in Fiscal 2010. The increase in Adjusted EBITDA during Fiscal 2011 was mainly driven by product distribution gains, cost improvement initiatives and expense management as mentioned above.

Segment assets as of September 30, 2011 decreased to \$476 million from \$496 million at September 30, 2010. Goodwill and intangible assets, which are directly a result of the revaluation impacts of fresh-start reporting and subsequent acquisitions, decreased to \$404 million at September 30, 2011 from \$413 million at September 30, 2010. The decrease of \$9 million is driven by amortization associated with definite lived intangible assets of \$9 million and an intangible asset impairment of \$1 million slightly tempered by additions due to acquisitions.

**Corporate Expense.** Our corporate expense in Fiscal 2011 increased to \$54 million from \$49 million in Fiscal 2010. This increase is attributable to a \$14 million increase in stock based compensation expense during Fiscal 2011 compared to Fiscal 2010, partially offset by savings resulting from the relocation of the corporate office back to Madison, Wisconsin, as well as synergies realized from the Merger. Corporate expense as a percentage of consolidated net sales for Fiscal 2011 was 1.7% compared to 1.9% during Fiscal 2010.

**Restructuring and Related Charges.** See Note 14, Restructuring and Related Charges, of Notes to Consolidated Financial Statements, included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

The following table summarizes all restructuring and related charges we incurred in Fiscal 2011 and Fiscal 2010 (in millions):

|                                       | 2011     | 2010     |
|---------------------------------------|----------|----------|
| Costs included in cost of goods sold: |          |          |
| Global Realignment Initiatives:       |          |          |
| Termination benefits                  | \$       | \$ 0.2   |
| Other associated costs                |          | (0.1)    |
| Ningbo Exit Plan:                     |          |          |
| Other associated costs                | 0.3      | 2.1      |
| Global Cost Reduction Initiatives:    |          |          |
| Termination benefits                  | 1.6      | 2.6      |
| Other associated costs                | 5.9      | 2.3      |
| Total included in cost of goods sold  | \$ 7.8   | \$ 7.1   |
| Costs included in operating expenses: |          |          |
| European Initiatives:                 |          |          |
| Termination benefits                  | \$ (0.3) | \$ (0.1) |
| Global Realignment Initiatives:       |          |          |
| Termination benefits                  | 1.2      | 5.4      |
| Other associated costs                | 1.9      | (1.9)    |
| Global Cost Reduction Initiatives:    |          |          |
| Termination benefits                  | 10.2     | 4.3      |
| Other associated costs                | 7.8      | 9.3      |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|   |         |         |
|---|---------|---------|
| Total included in operating expenses    | \$ 20.8 | \$ 17.0 |
| Total restructuring and related charges | \$ 28.6 | \$ 24.1 |

## Table of Contents

We have implemented a series of initiatives in the Global Batteries & Personal Care segment in Europe to reduce operating costs and rationalize our manufacturing structure (the European Initiatives). In connection with the European Initiatives, which are substantially complete, we implemented a series of initiatives within the Global Batteries & Personal Care segment in Europe to reduce operating costs and rationalize our manufacturing structure. These initiatives included the relocation of certain operations at our Ellwangen, Germany packaging center to our Dischingen, Germany battery plant, transferring private label battery production at our Dischingen, Germany battery plant to our manufacturing facility in China and restructuring Europe's sales, marketing and support functions. In connection with the European Initiatives, we recorded de minimis pretax restructuring and related charges during Fiscal 2011 and Fiscal 2010, representing the true-up of reserve balances.

In Fiscal 2007, we began managing our business in three vertically integrated, product-focused reporting segments; Global Batteries & Personal Care, Global Pet Supplies and the Home and Garden Business. As part of this realignment, our global operations organization, consisting of research and development, manufacturing management, global purchasing, quality operations and inbound supply chain, was transferred to the operating segments. In connection with these changes we undertook a number of cost reduction initiatives, primarily headcount reductions at the corporate and operating segment levels (the Global Realignment Initiatives). We recorded approximately \$3 million and \$4 million of pretax restructuring and related charges during Fiscal 2011 and Fiscal 2010, respectively, in connection with the Global Realignment Initiatives. Costs associated with these initiatives, which are expected to be incurred through June 30, 2013, relate primarily to severance and are projected at approximately \$92 million.

During Fiscal 2008, we implemented an initiative within the Global Batteries & Personal Care segment to reduce operating costs and rationalize our manufacturing structure. These initiatives, which are substantially complete, include the exit of our battery manufacturing facility in Ningbo Baowang China (Ningbo) (the Ningbo Exit Plan). We recorded de minimis pretax restructuring and related charges during Fiscal 2011 and \$2 million of pretax restructuring and related charges during Fiscal 2010, in connection with the Ningbo Exit Plan. We have recorded pretax restructuring and related charges of approximately \$30 million since the inception of the Ningbo Exit Plan.

During Fiscal 2009, we implemented a series of initiatives within the Global Batteries & Personal Care segment and the Global Pet Supplies segment to reduce operating costs as well as evaluate our opportunities to improve our capital structure (the Global Cost Reduction Initiatives). These initiatives included headcount reductions within all our segments and the exit of certain facilities in the U.S. related to the Global Pet Supplies segment. These initiatives also included expenditures for banking and legal and accounting consultation fees related to the evaluation of our capital structure. We recorded \$25 million and \$18 million of pretax restructuring and related charges during Fiscal 2011 and Fiscal 2010, respectively, related to the Global Cost Reduction Initiatives. Costs associated with these initiatives, which are expected to be incurred through January 31, 2015, are projected at approximately \$78 million.

**Acquisition and integration related charges.** Acquisition and integration related charges reflected in Operating expenses include, but are not limited to, transaction costs such as banking, legal and accounting professional fees directly related to acquisitions, employee termination charges, integration related professional fees and other post business combination related expenses.

We incurred \$37 million of Acquisition and integration related charges during Fiscal 2011 primarily in connection with the Merger, which consisted of: (i) \$23 million of integration costs; (ii) \$8 million of employee termination charges; and (iii) \$6 million of legal and professional fees. We incurred \$38 million of Acquisition and integration related charges during Fiscal 2010, which consisted of the following: (i) \$25 million of legal and professional fees; (ii) \$10 million of employee termination charges; and (iii) \$4 million of integration costs.

**Goodwill and Intangibles Impairment.** Current accounting standards require companies to test goodwill and indefinite-lived intangible assets for impairment annually, or more often if an event or circumstance indicates that an impairment loss may have been incurred. In Fiscal 2011 and 2010, we tested our goodwill and indefinite-lived intangible assets as required. As a result of this testing, we recorded a non-cash pretax impairment charge of \$32 million in Fiscal 2011. The \$32 million non-cash pretax impairment charge incurred in Fiscal 2011 reflects trade name intangible asset impairments of the following: \$23 million related to the Global Batteries and Appliances segment; \$8 million related to Global Pet Supplies; and \$1 million related to the Home and Garden Business. See Note 2(i), Significant Accounting Policies and Practices Intangible Assets, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for further details on this impairment charge.



## Table of Contents

**Interest Expense.** Interest expense in Fiscal 2011 decreased to \$208 million from \$277 million in Fiscal 2010. The decrease was driven primarily by lower unusual items in Fiscal 2011 of \$29 million compared to \$78 million in Fiscal 2010, and lower effective interest rates on outstanding debt. Unusual items in Fiscal 2011 included (i) \$15 million related to the write off of unamortized debt issuance costs related to our former term loan that was refinanced on February 1, 2011, a non-cash charge; (ii) a \$9 million write off of unamortized original issue discount related to the refinanced term loan facility, a non-cash charge; and (iii) a prepayment premium of \$5 million related to the refinanced term loan facility. Unusual items for Fiscal 2010 included (i) \$55 million representing the write-off of the unamortized portion of discounts and premiums related to debt that was paid off in conjunction with our refinancing on June 16, 2010, a non-cash charge; (ii) a \$9 million cash charge related to bridge commitment fees we paid while we were refinancing our debt; (iii) \$6 million representing the write-off of the unamortized debt issuance costs related to debt that was paid off, a non-cash charge; (iv) \$4 million cash charge related to a prepayment premium; and (v) \$3 million of cash charges related to the termination of a Euro-denominated interest rate swap.

**Reorganization Items.** During Fiscal 2010, we, in connection with our reorganization under Chapter 11 of the Bankruptcy Code, recorded Reorganization items expense (income), net of approximately \$4 million, which primarily consisted of legal and professional fees. See Note 2(w), Significant Accounting Policies and Practices Reorganization Items, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for more information related to our reorganization under Chapter 11 of the Bankruptcy Code.

**Income Taxes.** In Fiscal 2011, we recorded income tax expense of \$92 million on pretax income from continuing operations of \$18 million, and in Fiscal 2010, we recorded income tax expense of \$63 million on a pretax loss from continuing operations of \$124 million. Our effective tax rate on income from continuing operations was approximately 522% for Fiscal 2011. Our effective tax rate on our loss from continuing operations was approximately (50.9)% for Fiscal 2010. There are four significant factors impacting our book income tax rate. First, we are profitable in the foreign jurisdictions in which we operate and therefore must provide foreign income taxes even while we have a book loss in the United States. Our book loss in the U.S. is the result of substantially all of our debt and restructuring costs being incurred in our U.S. entities. Second, since there is a valuation allowance against US deferred tax assets, we are unable to book any financial statement benefit related to our U.S. domestic losses. This impact is further exacerbated by the tax amortization of certain domestic indefinite lived intangible assets. The deferred tax liabilities created by the tax amortization of these intangibles cannot be used to offset corresponding increases in net operating loss deferred tax assets in determining the Company's domestic valuation allowance. This results in additional net domestic tax expense despite the US domestic book losses. Third, we recorded a valuation allowance against NOLs in Brazil during fiscal 2011 of \$26 million. Fourth, the closer we are to break even, the higher the effective tax rate becomes as the taxes are divided by a lower book income. In addition to these recurring factors, our income tax provision for the year ended September 30, 2011 reflects the correction of a prior period error which increases our income tax provision by approximately \$5 million. Our income tax provision for the year ended September 30, 2010 reflected the correction of a prior period error which increased our income tax provision by approximately \$6 million.

As of September 30, 2011, we have U.S. federal and state net operating loss carryforwards of approximately \$1,163 million and \$1,197 million, respectively. These net operating loss carryforwards expire through years ending in 2032. We also have foreign loss carryforwards of approximately \$140 million, which will expire beginning in 2012. Certain of the foreign net operating losses have indefinite carryforward periods. We have had multiple changes of ownership, as defined under Internal Revenue Code ( IRC ) Section 382, that subject our U.S. federal and state net operating losses and other tax attributes to certain limitations. The annual limitation on our use of these carryforwards is based on a number of factors including the value of our stock (as defined for tax purposes) on the date of the ownership change, our net unrealized built in gain position on that date, the occurrence of realized built in gains in years subsequent to the ownership change, and the effects of subsequent ownership changes (as defined for tax purposes), if any. In addition, separate return year limitations apply to limit our utilization of the acquired Russell Hobbs U.S. federal and state net operating losses to future income of the Russell Hobbs subgroup. Based on these factors, we estimate that \$302 million of the total U.S. federal and \$385 million of the state net operating loss would expire unused even if the Company generates sufficient income to otherwise use all its NOLs. In addition, we project that \$35 million of the total foreign net operating loss carryforwards will expire unused. We have provided a full valuation allowance against these deferred tax assets as well.

The ultimate realization of our deferred tax assets depends on our ability to generate sufficient taxable income of the appropriate character in the future and in the appropriate taxing jurisdictions. We establish valuation allowances for deferred tax assets when we estimate it is more likely than not that the tax assets will not be realized. We base these estimates on projections of future income, including tax planning strategies, in certain jurisdictions. Changes in industry conditions and other economic conditions may impact our ability to project future income. ASC Topic 740: *Income Taxes* ( ASC 740 ) requires the establishment of a valuation allowance when it is more likely than not that some portion or all of the deferred tax assets will not be realized. In accordance with ASC 740, we periodically assess the likelihood that our deferred tax assets will be realized and determine if adjustments to the valuation allowance are required.

**Table of Contents**

Our total valuation allowance for the tax benefit of deferred tax assets that may not be realized is approximately \$374 million at September 30, 2011. Of this amount, approximately \$339 million relates to U.S. net deferred tax assets and approximately \$35 million relates to foreign net deferred tax assets. During Fiscal 2011, we also determined that a valuation allowance is required against deferred tax assets related to net operating losses in Brazil and thus recorded a \$26 million charge. Our total valuation allowance was approximately \$331 million at September 30, 2010. Of this amount, approximately \$300 million related to U.S. net deferred tax assets and approximately \$31 million related to foreign net deferred tax assets.

ASC 740, which clarifies the accounting for uncertainty in tax positions, requires that we recognize in our financial statements the impact of a tax position, if that position is more likely than not to be sustained on audit, based on the technical merits of the position. As of September 30, 2011 and September 30, 2010, the total amount of unrecognized tax benefits that, if recognized, would affect the effective income tax rate in future periods was \$9 million and \$13 million, respectively. See Note 9, Income Taxes, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information.

**Table of Contents****Fiscal Year Ended September 30, 2010 Compared to Fiscal Year Ended September 30, 2009**

Fiscal 2009, when referenced within this Management's Discussion and Analysis of Financial Condition and Results of Operations included in this Annual Report on Form 10-K, includes the combined results of Old Spectrum for the period from October 1, 2008 through August 30, 2009 and New Spectrum for the period from August 31, 2009 through September 30, 2009.

**Highlights of Consolidated Operating Results**

We have presented the growing products portion of the Home and Garden Business as discontinued operations. The board of directors of Old Spectrum committed to the shutdown of this business in November 2008 and the shutdown was completed during the second quarter of our Fiscal 2009. See Note 16, Discontinued Operations of Notes to Consolidated Financial Statements, included in this Annual Report on Form 10-K for additional information regarding the shutdown of the growing products portion of the Home and Garden Business. As a result, and unless specifically stated, all discussions regarding Fiscal 2010 and Fiscal 2009 only reflect results from our continuing operations.

Year over year historical comparisons are influenced by the acquisition of Russell Hobbs, which is included in our Fiscal 2010 Consolidated Financial Statements of Operations from June 16, 2010, the date of the Merger, through the end of the period. The results of Russell Hobbs are not included in our Fiscal 2009 Consolidated Financial Statement of Operations. See Note 15, Acquisitions of Notes to Consolidated Financial Statements, included in this Annual Report on Form 10-K for supplemental pro forma information providing additional year over year comparisons of the impact of the acquisition.

**Net Sales.** Net sales for Fiscal 2010 increased to \$2,567 million from \$2,231 million in Fiscal 2009, a 15.1% increase. The following table details the principal components of the change in net sales from Fiscal 2009 to Fiscal 2010 (in millions):

|  | <b>Net Sales</b> |
|--|------------------|
| Fiscal 2009 Net Sales  | \$ 2,231         |
| Addition of Russell Hobbs - small appliances                 | 231              |
| Addition of Russell Hobbs - pet supplies                     | 6                |
| Addition of Russell Hobbs - home and garden control products | 1                |
| Increase in consumer batteries                               | 33               |
| Increase in electric shaving and grooming products           | 27               |
| Increase in home and garden control products                 | 19               |
| Increase in lighting products                                | 6                |
| Increase in electric personal care products                  | 2                |
| Decrease in pet supplies                                     | (16)             |
| Foreign currency impact, net                                 | 27               |
| Fiscal 2010 Net Sales  | \$ 2,567         |

Consolidated net sales by product line for Fiscal 2010 and 2009 are as follows (in millions):

|  | <b>Fiscal Year</b> |             |
|--|--------------------|-------------|
|  | <b>2010</b>        | <b>2009</b> |
| <b><i>Product line net sales</i></b>   |                    |             |
| Consumer batteries                     | \$ 866             | \$ 819      |
| Pet supplies                           | 566                | 574         |
| Home and garden control products       | 343                | 322         |
| Electric shaving and grooming products | 257                | 225         |
| Small appliances                       | 231                |             |
| Electric personal care products        | 216                | 211         |
| Portable lighting products             | 88                 | 80          |

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                                       |          |          |
|---------------------------------------|----------|----------|
| Total net sales to external customers | \$ 2,567 | \$ 2,231 |
|---------------------------------------|----------|----------|

Global consumer battery sales during Fiscal 2010 increased \$47 million, or 6%, compared to Fiscal 2009, primarily driven by favorable foreign exchange impacts of \$15 million coupled with increased sales in North America and Latin America. The sales increase in North America was driven by increased volume with a major customer and the increased sales in Latin America were a result of increased specialty battery sales, driven by successfully leveraging our value proposition, that is, products that work as well as or better than our competitors, at a lower price. These gains were partially offset by decreased consumer battery sales of \$22 million in Europe, primarily due to our continued exit of low margin private label battery sales.

**Table of Contents**

Pet product sales during Fiscal 2010 decreased \$8 million, or 1%, compared to Fiscal 2009. The decrease of \$8 million is attributable to decreased aquatics sales of \$11 million and decreased specialty pet products sales of \$6 million; these decreases were partially offset by the Merger as it accounted for a Net sales increase of \$6 million during Fiscal 2010. Also offsetting the decreases was favorable foreign exchange impacts of \$3 million. The \$11 million decrease in aquatic sales is due to decreases within the United States and Pacific Rim of \$6 million and \$5 million, respectively, as a result of reduced demand in this product category due to the macroeconomic slowdown as we maintained our market share in the category. The \$6 million decrease in companion animal sales is due to a \$9 million decline in the United States, primarily driven by a distribution loss at a major retailer of certain dog shampoo products and the impact of a product recall, which was tempered by increases of \$3 million in Europe.

Sales of home and garden control products during Fiscal 2010 increased \$21 million, or 6% versus Fiscal 2009. This increase is a result of additional sales to major customers that were driven by incentives to retailers and promotional campaigns during the year in both home and garden control products and household control products.

Electric shaving and grooming product sales during Fiscal 2010 increased \$32 million, or 14%, compared to Fiscal 2009 primarily due to increased sales within Europe of \$25 million coupled with favorable foreign exchange translation of \$5 million. The increase in Europe sales is a result of new product launches, pricing and promotions.

Electric personal care product sales during Fiscal 2010 increased \$5 million, or 2%, when compared to Fiscal 2009. The increase of \$5 million during Fiscal 2010 was attributable to favorable foreign exchange impacts of \$2 million coupled with modest sales increases within Latin America and North America of \$3 million and \$1 million, respectively. These sales increases were partially offset by modest declines in Europe of \$2 million.

Sales of portable lighting products in Fiscal 2010 increased \$8 million, or 10%, compared to Fiscal 2009 as a result of increases in North America of \$3 million coupled with favorable foreign exchange translation of \$2 million. Sales of portable lighting products also increased modestly in both Europe and Latin America.

Small appliances contributed \$231 million or 9% of total net sales for Fiscal 2010. This represents sales related to Russell Hobbs from the date of the consummation of the Merger, June 16, 2010, through the close of the Fiscal 2010.

**Gross Profit.** Gross profit for Fiscal 2010 was \$921 million versus \$816 million for Fiscal 2009. Our gross profit margin for Fiscal 2010 decreased to 35.9% from 36.6% in Fiscal 2009. The decrease in our gross profit margin is primarily a result of our adoption of fresh-start reporting upon emergence from Chapter 11 of the Bankruptcy Code. Upon the adoption of fresh-start reporting, inventory balances were revalued to fair value at August 30, 2009 resulting in an increase in such inventory balances of \$49 million. As a result of the inventory revaluation, we recognized additional cost of goods sold as these inventory items were sold in Fiscal 2009 and 2010, which increased cost of goods sold by \$34 million during Fiscal 2010 compared to \$15 million of additional cost of goods sold recognized in Fiscal 2009. The impact of the inventory revaluation was offset by lower Restructuring and related charges in Cost of goods sold during Fiscal 2010 of \$7 million whereas Fiscal 2009 included \$13 million of Restructuring and related charges. The Restructuring and related charges incurred in Fiscal 2010 were primarily associated with cost reduction initiatives announced in 2009. The \$13 million of Restructuring and related charges incurred in Fiscal 2009 primarily related to the shutdown of our Ningbo, China battery manufacturing facility. See *Restructuring and Related Charges* below, as well as Note 14, Restructuring and Related Charges, to our Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

**Operating Expense.** Operating expenses for Fiscal 2010 totaled \$752 million versus \$659 million for Fiscal 2009. The \$93 million increase in operating expenses for Fiscal 2010 versus Fiscal 2009 was partially driven by \$38 million of Acquisition and integration related charges as a result of our combination with Russell Hobbs pursuant to the Merger. During Fiscal 2010, we also incurred \$36 million of additional selling expense and \$16 million of additional general and administrative expense related to Russell Hobbs subsequent to the acquisition on June 16, 2010. Also included in Operating expenses for Fiscal 2010 was additional depreciation and amortization as a result of the revaluation of our long lived assets in connection with our adoption of fresh-start reporting upon emergence from Chapter 11 of the Bankruptcy Code and unfavorable foreign exchange translation of \$7 million. These increases were partially offset by the non-recurrence of the non-cash impairment charge related to certain long lived intangible assets of \$34 million in Fiscal 2009 and lower Restructuring and related charges of approximately \$15 million as \$17 million of such charges were incurred in Fiscal 2010 compared to \$32 million in Fiscal 2009. See *Restructuring and Related Charges* below, as well as Note 14, Restructuring and Related Charges, to our Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

**Table of Contents**

**Operating Income.** Operating income of approximately \$169 million was recognized in Fiscal 2010 compared to Fiscal 2009 operating income of \$157 million. The increase in operating income is attributable to Russell Hobbs income of \$13 million, increased sales in our remaining segments and the non-reoccurrence of the previously discussed non-cash Fiscal 2009 impairment charge of \$34 million. This was partially offset by \$39 million of Acquisition and integration related charges incurred in Fiscal 2010 related to the Merger.

**Adjusted EBITDA.** Management believes that certain non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. Adjusted earnings before interest, taxes, depreciation and amortization ( Adjusted EBITDA ) is a metric used by management and frequently used by the financial community. Adjusted EBITDA provides insight into an organization's operating trends and facilitates comparisons between peer companies, since interest, taxes, depreciation and amortization can differ greatly between organizations as a result of differing capital structures and tax strategies. Adjusted EBITDA can also be a useful measure of a company's ability to service debt and is one of the measures used for determining the Company's debt covenant compliance. Adjusted EBITDA excludes certain items that are unusual in nature or not comparable from period to period. While the Company's management believes that non-GAAP measurements are useful supplemental information, such adjusted results are not intended to replace the Company's GAAP financial results.

Adjusted EBITDA, which includes the results of Russell Hobbs' businesses as if it was combined with Spectrum for all periods presented (see reconciliation of GAAP Net Income (Loss) from Continuing Operations to Adjusted EBITDA by segment below) was \$432 million for Fiscal 2010 compared with \$391 million for Fiscal 2009.

**Segment Results.** As discussed under Business Overview above we manage our business in three reportable segments: (i) Global Batteries & Appliances, (ii) Global Pet Supplies; and (iii) Home and Garden Business.

Operating segment profits do not include restructuring and related charges, acquisition and integration related charges, interest expense, interest income, impairment charges, reorganization items and income tax expense. Expenses associated with global operations, consisting of research and development, manufacturing management, global purchasing, quality operations and inbound supply chain are included in the determination of operating segment profits. In connection with the realignment of reportable segments discussed above, expenses associated with certain general and administrative functions necessary to reflect the operating segments on a standalone basis have been excluded in the determination of reportable segment profits. The costs associated with these functions were previously reflected in operating segment profits. Accordingly, corporate expenses primarily include general and administrative expenses and the costs of global long-term incentive compensation plans which are evaluated on a consolidated basis and not allocated to our operating segments.

All depreciation and amortization included in income from operations is related to operating segments or corporate expense. Costs are allocated to operating segments or corporate expense according to the function of each cost center. All capital expenditures are related to operating segments. Variable allocations of assets are not made for segment reporting.

Global strategic initiatives and financial objectives for each reportable segment are determined at the corporate level. Each reportable segment is responsible for implementing defined strategic initiatives and achieving certain financial objectives and has a general manager responsible for the sales and marketing initiatives and financial results for product lines within that segment. Financial information pertaining to our reportable segments is contained in Note 11, Segment Information, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

Below are reconciliations of GAAP Net Income (Loss) from Continuing Operations to Adjusted EBIT and Adjusted EBITDA by segment and for Consolidated Spectrum Brands for Fiscal 2010 and Fiscal 2009:

|  | Fiscal 2010                         |                        |   |   |                                 |
|--|-------------------------------------|------------------------|---|---|---------------------------------|
|  | Global<br>Batteries &<br>Appliances | Global Pet<br>Supplies | Home and<br>Garden<br>Business<br>(in millions) | Corporate<br>/<br>Unallocated<br>Items(a) | Consolidated<br>Spectrum Brands |
| Net income (loss)                                      | \$ 143                              | \$ 51                  | \$ 40   | \$ (424)                                  | \$ (190)                        |
| Loss from discontinued operations, net of tax          |                                     |                        | 3   |   | 3                               |
| Income tax expense                                     |                                     |                        |   | 63  | 63                              |
| Interest expense                                       |                                     |                        |   | 195                                       | 195                             |
| Write-off unamortized discounts and financing fees (b) |                                     |                        |   | 82  | 82                              |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|   |        |        |       |         |        |
|---|--------|--------|-------|---------|--------|
| Pre-acquisition earnings                      | 61     | 4      | 1     |         | 66     |
| Restructuring and related charges             | 4      | 7      | 8     | 5       | 24     |
| Acquisition and integration related charges   | 15     |        |       | 24      | 39     |
| Reorganization items                          |        |        |       | 3       | 3      |
| Accelerated depreciation and amortization (c) |        |        | (1)   | (2)     | (3)    |
| Fresh-start inventory fair value adjustment   | 18     | 14     | 2     |         | 34     |
| Russell Hobbs inventory fair value adjustment | 3      |        |       |         | 3      |
| Brazilian IPI credit/other                    | (5)    |        |       |         | (5)    |
| Adjusted EBIT                                 | \$ 239 | \$ 76  | \$ 53 | \$ (54) | \$ 314 |
| Depreciation and amortization (d)             | 58     | 28     | 15    | 17      | 118    |
| Adjusted EBITDA                               | \$ 297 | \$ 104 | \$ 68 | \$ (37) | \$ 432 |

**Table of Contents**

|   | Fiscal 2009                         |                        |   |   |                                 |
|---|-------------------------------------|------------------------|---|---|---------------------------------|
|   | Global<br>Batteries &<br>Appliances | Global Pet<br>Supplies | Home and<br>Garden<br>Business<br>(in millions) | Corporate<br>/<br>Unallocated<br>Items(a) | Consolidated<br>Spectrum Brands |
| Net income (loss)                                     | \$ 132                              | \$ 42                  | \$ (51)   | \$ 820                                    | \$ 943                          |
| Loss from discontinued operations, net of tax         |                                     |                        | 87  |   | 87                              |
| Income tax expense                                    |                                     |                        |   | 74  | 74                              |
| Interest expense                                      |                                     |                        |   | 190                                       | 190                             |
| Pre-acquisition earnings                              | 75                                  | 3                      | 3   |   | 81                              |
| Restructuring and related charges                     | 21                                  | 6                      | 6   | 13  | 46                              |
| Reorganization items                                  |                                     |                        |   | (1,139)                                   | (1,139)                         |
| Intangibles impairment                                | 15                                  | 19                     |   |   | 34                              |
| Fresh-start inventory and other fair value adjustment | 10                                  | 5                      | 1   | 1   | 17                              |
| Accelerated depreciation and amortization (c)         | (3)                                 |                        | (1)   |   | (4)                             |
| Brazilian IPI credit/other                            | (5)                                 |                        |   |   | (5)                             |
| Adjusted EBIT   | \$ 245                              | \$ 75                  | \$ 45   | \$ (41)                                   | \$ 324                          |
| Depreciation and amortization (d)                     | 29                                  | 22                     | 13  | 3   | 67                              |
| Adjusted EBITDA                                       | \$ 274                              | \$ 97                  | \$ 58   | \$ (38)                                   | \$ 391                          |



**Table of Contents**

- (a) It is our policy to record Income tax expense (benefit) and interest expense on a consolidated basis. Accordingly, such amounts are not reflected in the operating results of the operating segments.
- (b) Adjustment reflects the following: (i) \$61 million write-off of unamortized deferred financing fees and discounts associated with our restructured capital structure, refinanced on June 16, 2010; (ii) \$4 million related to pre-payment premiums associated with the paydown of our old asset based revolving credit facility and supplemental loan extinguished on June 16, 2010; and (iii) \$17 million related to the termination of interest rate swaps and commitment fees.
- (c) Adjustment reflects restricted stock amortization and accelerated depreciation associated with certain restructuring initiatives. Inasmuch as this amount is included within Restructuring and related charges, this adjustment negates the impact of reflecting the add-back of depreciation and amortization.
- (d) Included within depreciation and amortization is amortization of unearned restricted stock compensation.

*Global Batteries & Appliances*

|                                    | 2010          | 2009     |
|------------------------------------|---------------|----------|
|                                    | (in millions) |          |
| Net sales to external customers    | \$ 1,658      | \$ 1,335 |
| Segment profit                     | \$ 171        | \$ 172   |
| Segment profit as a % of net sales | 10.3%         | 12.8%    |
| Segment Adjusted EBITDA            | \$ 297        | \$ 274   |
| Assets as of September 30,         | \$ 2,477      | \$ 1,608 |

Segment net sales to external customers in Fiscal 2010 increased \$323 million to \$1,658 million from \$1,335 million during Fiscal 2009, representing a 24% increase. The Merger accounted for a Net sales increase of \$231 million in the small appliances product category during Fiscal 2010. Favorable foreign currency translation impacted net sales in Fiscal 2010 by approximately \$24 million in comparison to Fiscal 2009.

Consumer battery sales for Fiscal 2010 increased to \$866 million when compared to Fiscal 2009 sales of \$819 million, primarily due to increased specialty battery sales of \$26 million and increased alkaline battery sales of \$6 million, coupled with favorable foreign currency translation of \$15 million. The \$26 million increase in specialty battery sales is driven by growth in Latin America, principally reflecting our success in leveraging our value proposition, that is, products that work as well as or better than our competitors, at a lower price. The \$6 million increase in alkaline sales is driven by the increased sales in North America, attributable to an increase in market share, as consumers opt for our value proposition during the weakening economic conditions in the U.S, which was tempered by a decline in alkaline battery sales in Europe as we continued efforts to exit from unprofitable or marginally profitable private label battery sales, as well as certain second tier branded battery sales. We are continuing our efforts to promote profitable growth and therefore, expect to continue to exit certain low margin business as appropriate to create a more favorable mix of branded versus private label products.

Net sales of electric shaving and grooming products increased by \$32 million, or 14% in Fiscal 2010, compared to Fiscal 2009. This increase was primarily due to an increase of \$25 million in Europe, excluding foreign currency translation, as a result of successful promotions and operational execution. Positive foreign exchange translation impacted net sales of electric shaving and grooming products in Fiscal 2010 by \$5 million. Electric personal care sales increased by \$5 million, or 3%, over Fiscal 2009. Favorable foreign currency translation impacted net sales by approximately \$3 million. Excluding favorable foreign exchange, we experienced modest electric personal care product sales increases within all geographic regions.

Net sales of portable lighting products for Fiscal 2010 increased to \$88 million as compared to sales of \$80 million for Fiscal 2009, an increase of 10%. The portable lighting product sales increase was primarily driven by a favorable foreign exchange impact of \$2 million, coupled with increased sales in North America of \$3 million, driven by increased sales with a major customer as a result of new product introductions.

Segment profitability during Fiscal 2010 decreased slightly to \$171 million from \$172 million in Fiscal 2009. Segment profitability as a percentage of net sales decreased to 10.3% in Fiscal 2010 compared to 12.8% in Fiscal 2009. The decrease in segment profitability during Fiscal 2010 was mainly attributable to a \$19 million increase in cost of goods sold due to the sale of inventory that was revalued in fresh-start accounting coupled with approximately a \$16 million increase in intangible asset amortization also due to our adoption of fresh-start reporting upon our emergence from Chapter 11 of the Bankruptcy Code. Offsetting these decreases to segment profitability was additional segment profit realized from the Merger of \$11

## Table of Contents

million, higher sales, as discussed above, and savings from our restructuring and related initiatives announced in Fiscal 2009. See

*Restructuring and Related Charges* below, as well as Note 14, Restructuring and Related Charges, to our Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

Segment Adjusted EBITDA in Fiscal 2010 was \$297 million compared to \$274 million in Fiscal 2009. The increase in Adjusted EBITDA is mainly driven by the efficient cost structure now in place from our cost reduction initiatives announced in Fiscal 2009 coupled with increases in market share in certain of our product categories.

Segment assets increased to \$2,477 million at September 30, 2010 from \$1,608 million at September 30, 2009. The increase in assets is directly related to the Merger. Goodwill and intangible assets, which are directly a result of the revaluation impacts of fresh-start reporting and the Merger, increased to \$1,355 million at September 30, 2010 from \$909 million at September 30, 2009. The increase is mainly due to goodwill and intangible assets of \$468 million related to the Merger, which was partially offset by amortization of definite lived intangible assets of \$22 million.

### *Foreign Currency Translation Venezuela Impacts*

The Global Batteries & Appliances segment does business in Venezuela through a Venezuelan subsidiary. At January 4, 2010, the beginning of our second quarter of Fiscal 2010, we determined that Venezuela meets the definition of a highly inflationary economy under GAAP. As a result, beginning January 4, 2010, the U.S. dollar is the functional currency for our Venezuelan subsidiary. Accordingly, going forward, currency remeasurement adjustments for this subsidiary's financial statements and other transactional foreign exchange gains and losses are reflected in earnings. Through January 3, 2010, prior to being designated as highly inflationary, translation adjustments related to the Venezuelan subsidiary were reflected in Shareholders' equity as a component of AOCI.

The designation of our Venezuela entity as a highly inflationary economy and the devaluation of the Bolivar fuerte resulted in a \$1 million reduction to our operating income during Fiscal 2010. We also reported a foreign exchange loss in Other expense (income), net, of \$10 million during Fiscal 2010 related to transactions in the Bolivar fuerte.

### *Global Pet Supplies*

|                                    | 2010          | 2009   |
|------------------------------------|---------------|--------|
|                                    | (in millions) |        |
| Net sales to external customers    | \$ 566        | \$ 574 |
| Segment profit                     | \$ 58         | \$ 66  |
| Segment profit as a % of net sales | 10.2%         | 11.5%  |
| Segment Adjusted EBITDA            | \$ 104        | \$ 97  |
| Assets as of September 30,         | \$ 839        | \$ 867 |

Segment net sales to external customers in Fiscal 2010 decreased to \$566 million from \$574 million in Fiscal 2009, representing a decrease of \$8 million or 1%. The \$8 million decrease was attributable to lower aquatics sales of \$11 million and lower specialty pet product sales of \$6 million, which were offset by favorable foreign exchange impacts of \$3 million. The decrease in aquatics sales was primarily due to general softness in this category. The decrease in specialty pet product sales was driven by a distribution loss at a major retailer of certain dog shampoo products and the impact of a product recall. The Merger accounted for a Net sales increase of \$6 million during Fiscal 2010.

Segment profitability in Fiscal 2010 decreased to \$58 million from \$66 million in Fiscal 2009. Segment profitability as a percentage of sales in Fiscal 2010 also decreased to 10.2% from 11.5% during Fiscal 2009. This decrease in segment profitability and profitability margin was primarily attributable to increases in cost of goods sold and in intangible asset amortization because we revalued the related inventory and intangible assets when we adopted fresh-start reporting upon our emergence from Chapter 11 of the Bankruptcy Code. The decrease in Fiscal 2010 segment profitability was tempered by improved pricing and lower manufacturing and operating costs as a result of our global cost reduction initiatives announced in Fiscal 2009. See *Restructuring and Related Charges* below, as well as Note 14, Restructuring and Related Charges, to our Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

Segment Adjusted EBITDA in Fiscal 2010 was \$104 million compared to \$97 million in Fiscal 2009. Despite decreased net sales during Fiscal 2010 of \$8 million, our successful efforts to create a lower cost structure including the closure and consolidation of some of our pet facilities, and improved product mix, resulted in Adjusted EBITDA increase of \$7 million. See *Restructuring and Related Charges* below, as well as

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

Note 14, Restructuring and Related Charges, to our Consolidated Financial Statements included in this Annual Report on Form 10-K, for further detail on our Fiscal 2009 initiatives.

**Table of Contents**

Segment assets decreased to \$839 million as of September 30, 2010 from \$867 million at September 30, 2009. Goodwill and intangible assets, which are a direct result of the revaluation impacts of fresh-start reporting and the Merger, decreased to \$602 million at September 30, 2010 from \$618 million at September 30, 2009. The decrease is mainly due to amortization of definite lived intangible assets of \$15 million and foreign exchange impacts of \$14 million, which were partially offset by the increase of goodwill and intangible assets of \$13 million related to the Merger.

*Home and Garden Business*

|                                    | 2010          | 2009   |
|------------------------------------|---------------|--------|
|                                    | (in millions) |        |
| Net sales to external customers    | \$ 343        | \$ 322 |
| Segment profit                     | \$ 51         | \$ 42  |
| Segment profit as a % of net sales | 14.9%         | 13.0%  |
| Segment Adjusted EBITDA            | \$ 68         | \$ 58  |
| Assets as of September 30,         | \$ 496        | \$ 504 |

Segment net sales to external customers of home and garden control products during Fiscal 2010 increased \$21 million, or 7% versus Fiscal 2009, driven by incentives to retailers and promotional campaigns during the year in both home and garden control products and household control products.

Segment profitability in Fiscal 2010 increased to \$51 million compared to \$42 million in Fiscal 2009. Segment profitability as a percentage of sales in Fiscal 2010 increased to 14.9% from 13.0% in Fiscal 2009. This increase in segment profitability was attributable to savings from our global cost reduction initiatives announced in Fiscal 2009. See *Restructuring and Related Charges* below, as well as Note 14, Restructuring and Related Charges, to our Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges. The increase in profitability during Fiscal 2010 was tempered by a \$2 million increase in cost of goods sold due to our revaluation of inventory and intangible assets when we adopted fresh-start reporting upon our emergence from Chapter 11 of the Bankruptcy Code. These valuation increases resulted in higher cost of goods sold and increased intangible asset amortization of our customer relationships in Fiscal 2010.

Segment Adjusted EBITDA in Fiscal 2010 was \$68 million compared to \$58 million in Fiscal 2009. The increase in Adjusted EBITDA during Fiscal 2010 was mainly driven by expanded promotions at our top retailers and strong sales growth.

Segment assets as of September 30, 2010 decreased to \$496 million from \$504 million at September 30, 2009. Goodwill and intangible assets, which are a direct result of the revaluation impacts of fresh-start reporting and the Merger, decreased to \$410 million at September 30, 2010 from \$419 million at September 30, 2009. The decrease of \$9 million is primarily driven by amortization associated with definite lived intangible assets.

**Corporate Expense.** Our corporate expense in Fiscal 2010 increased to \$49 million from \$42 million in Fiscal 2009. The increase is primarily due to additional stock compensation expense of \$17 million in Fiscal 2010 compared to \$3 million of stock compensation expense in Fiscal 2009. Our corporate expense as a percentage of consolidated net sales in both Fiscal 2010 and Fiscal 2009 was 1.9%.

**Restructuring and Related Charges.** See Note 14, Restructuring and Related Charges, of Notes to Consolidated Financial Statements, included in this Annual Report on Form 10-K for additional information regarding our restructuring and related charges.

**Table of Contents**

The following table summarizes all restructuring and related charges we incurred in Fiscal 2010 and Fiscal 2009 (in millions):

|  | 2010           | 2009           |
|--|----------------|----------------|
| Costs included in cost of goods sold:          |                |                |
| Latin America Initiatives:                     |                |                |
| Termination benefits                           | \$             | \$ 0.2         |
| Global Realignment Initiatives:                |                |                |
| Termination benefits                           | 0.2            | 0.3            |
| Other associated costs                         | (0.1)          | 0.9            |
| Ningbo Exit Plan:                              |                |                |
| Termination benefits                           |                | 0.9            |
| Other associated costs                         | 2.1            | 8.6            |
| Global Cost Reduction Initiatives:             |                |                |
| Termination benefits                           | 2.6            | 0.2            |
| Other associated costs                         | 2.3            | 2.3            |
| <b>Total included in cost of goods sold</b>    | <b>\$ 7.1</b>  | <b>\$ 13.4</b> |
| Costs included in operating expenses:          |                |                |
| United & Tetra integration:                    |                |                |
| Termination benefits                           | \$             | \$ 2.3         |
| Other associated costs                         |                | 0.3            |
| European Initiatives:                          |                |                |
| Termination benefits                           | (0.1)          |                |
| Global Realignment Initiatives:                |                |                |
| Termination benefits                           | 5.4            | 7.1            |
| Other associated costs                         | (1.9)          | 3.5            |
| Ningbo Exit Plan:                              |                |                |
| Other associated costs                         |                | 1.3            |
| Global Cost Reduction Initiatives:             |                |                |
| Termination benefits                           | 4.3            | 6.6            |
| Other associated costs                         | 9.3            | 11.3           |
| <b>Total included in operating expenses</b>    | <b>\$ 17.0</b> | <b>\$ 32.4</b> |
| <b>Total restructuring and related charges</b> | <b>\$ 24.1</b> | <b>\$ 45.8</b> |

In Fiscal 2007, we began managing our business in three vertically integrated, product-focused reporting segments; Global Batteries & Personal Care (which, effective October 1, 2010, includes the appliance portion of Russell Hobbs, collectively, Global Batteries & Appliances), Global Pet Supplies and the Home and Garden Business. As part of this realignment, our global operations organization, consisting of research and development, manufacturing management, global purchasing, quality operations and inbound supply chain, was transferred to the operating segments in order to move these important activities closer to the customer. In connection with these changes we undertook a number of cost reduction initiatives, primarily headcount reductions at the corporate and operating segment levels (the Global Realignment Initiatives). We recorded approximately \$4 million and \$11 million of pretax restructuring and related charges during Fiscal 2010 and Fiscal 2009, respectively, in connection with the Global Realignment Initiatives. Costs associated with these initiatives, which are expected to be incurred through June 30, 2011, relate primarily to severance and are projected at approximately \$89 million.

During Fiscal 2008, we implemented an initiative within the Global Batteries & Appliances segment to reduce operating costs and rationalize our manufacturing structure. These initiatives, which are substantially complete, include the exit of our battery manufacturing facility in Ningbo Baowang China (Ningbo) (the Ningbo Exit Plan). We recorded approximately \$2 million and \$11 million of pretax restructuring and related charges during Fiscal 2010 and Fiscal 2009, respectively, in connection with the Ningbo Exit Plan. We have recorded pretax and restructuring and related charges of approximately \$29 million since the inception of the Ningbo Exit Plan.

During Fiscal 2009, we implemented a series of initiatives within the Global Batteries & Appliances segment and the Global Pet Supplies segment to reduce operating costs as well as evaluate our opportunities to improve our capital structure (the Global Cost Reduction Initiatives).

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

These initiatives included headcount reductions within all our segments and the exit of certain facilities in the U.S. related to the Global Pet Supplies segment. These initiatives also included expenditures for banking and legal and accounting consultation fees related to the evaluation of our capital structure. We recorded \$18 million and \$20 million of pretax restructuring and related charges during Fiscal 2010 and Fiscal 2009, respectively, related to the Global Cost Reduction Initiatives. Costs associated with these initiatives, which are expected to be incurred through March 31, 2014, are projected at approximately \$65 million.

***Acquisition and integration related charges.*** Acquisition and integration related charges reflected in Operating expenses include, but are not limited to, transaction costs such as banking, legal and accounting professional fees directly related to the acquisition, termination and related costs for transitional and certain other employees, integration related professional fees and other post business combination related expenses associated with the Merger with Russell Hobbs. We incurred \$38 million of Acquisition and integration related charges during Fiscal 2010, which consisted of the following: (i) \$25 million of legal and professional fees; (ii) \$10 million of employee termination charges; and (iii) \$4 million of integration costs.

## Table of Contents

**Goodwill and Intangibles Impairment.** Current accounting standards require companies to test goodwill and indefinite-lived intangible assets for impairment annually, or more often if an event or circumstance indicates that an impairment loss may have been incurred. In Fiscal 2010 and 2009, we tested our goodwill and indefinite-lived intangible assets as required. As a result of this testing, we recorded a non-cash pretax impairment charge of \$34 million in Fiscal 2009. The \$34 million non-cash pretax impairment charge incurred in Fiscal 2009 reflects trade name intangible asset impairments of the following: \$18 million related to Global Pet Supplies; \$15 million related to the Global Batteries and Appliances segment; and \$1 million related to the Home and Garden Business. See Note 2(i), Significant Accounting Policies and Practices Intangible Assets, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for further details on this impairment charge.

**Interest Expense.** Interest expense in Fiscal 2010 increased to \$277 million from \$190 million in Fiscal 2009. The increase was driven primarily by the following unusual items: (i) \$55 million representing the write-off of the unamortized portion of discounts and premiums related to debt that was paid off in conjunction with our refinancing, a non-cash charge; (ii) \$9 million related to bridge commitment fees we paid while we were refinancing our debt; (iii) \$6 million representing the write-off of the unamortized debt issuance costs related to debt that was paid off, a non-cash charge; (iv) \$4 million related to a prepayment premium; and (v) \$3 million related to the termination of a Euro-denominated interest rate swap.

**Reorganization Items.** During Fiscal 2010, we, in connection with our reorganization under Chapter 11 of the Bankruptcy Code, recorded Reorganization items expense (income), net of approximately \$4 million, which primarily consisted of legal and professional fees. During Fiscal 2009 Old Spectrum recorded Reorganization items expense (income), net, which represents a gain of approximately \$(1,143) million. Reorganization items expense (income), net included the following: (i) gain on cancellation of debt of \$(147) million; (ii) gains in connection with fresh-start reporting adjustments of \$(1,088) million; (iii) legal and professional fees of \$75 million; (iv) write off deferred financing costs related to the Senior Subordinated Notes of \$11 million; and (v) a provision for rejected leases of \$6 million. During Fiscal 2009, New Spectrum recorded Reorganization items expense (income), net which represents expense of \$4 million related to professional fees. See Note 2(w) Significant Accounting Policies and Practices Reorganization items, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for more information related to our reorganization under Chapter 11 of the Bankruptcy Code.

**Income Taxes.** In Fiscal 2010, we recorded income tax expense of \$63 million on a pretax loss from continuing operations of \$124 million, and in Fiscal 2009, New Spectrum recorded income tax expense of \$51 million on a pretax loss from continuing operations of \$20 million for the period from August 31, 2009 through September 30, 2009, and Old Spectrum recorded income tax expense of \$23 million on pretax income from continuing operations of \$1,123 million for the period from October 1, 2008 through August 30, 2009. Our effective tax rate on our loss from continuing operations was approximately (50.9)% for Fiscal 2010. Our effective tax rate on our income (loss) from continuing operations was approximately 2.0% for Old Spectrum and (256)% for New Spectrum during Fiscal 2009. The primary drivers of the effective rate as compared to the U.S. statutory rate of 35% for Fiscal 2010 include tax expense recorded for an increase in the valuation allowance associated with our net U.S. deferred tax asset and the tax consequences of the reorganization items that we recognized in connection with our emergence from Chapter 11 of the Bankruptcy Code. In addition, our income tax provision for the year ended September 30, 2010 reflects the correction of a prior period error which increases our income tax provision by approximately \$6 million.

As of September 30, 2010, we had U.S. federal and state net operating loss carryforwards of approximately \$1,087 million and \$936 million, respectively. These net operating loss carryforwards expire through years ending in 2031. We also have foreign loss carryforwards of approximately \$195 million, which will expire beginning in 2011. Certain of the foreign net operating losses have indefinite carryforward periods. We are subject to an annual limitation on the use of our U.S. net operating losses that arose prior to our emergence from bankruptcy. We have had multiple changes of ownership, as defined under Internal Revenue Code ( IRC ) Section 382, that subject our U.S. federal and state net operating losses and other tax attributes to certain limitations. The annual limitation on our use of these carryforwards is based on a number of factors including the value of our stock (as defined for tax purposes) on the date of the ownership change, our net unrealized built in gain position on that date, the occurrence of realized built in gains in years subsequent to the ownership change, and the effects of subsequent ownership changes (as defined for tax purposes) if any. In addition, separate return year limitations apply to limit our utilization of the acquired Russell Hobbs U.S. federal and state net operating losses to future income of the Russell Hobbs subgroup. Based on these factors, we project that \$296 million of the total U.S. federal and \$463 million of the state net operating loss will expire unused. In addition, we project that \$38 million of the total foreign net operating loss carryforwards will expire unused. We have provided a full valuation allowance against these deferred tax assets.

**Table of Contents**

We recognized income tax expense of approximately \$124 million related to the gain on the settlement of liabilities subject to compromise and the modification of the senior secured credit facility in the period from October 1, 2008 through August 30, 2009. This adjustment, net of a change in valuation allowance, is embedded in Reorganization items expense (income), net. We have, in accordance with the IRC Section 108, reduced our net operating loss carryforwards for cancellation of debt income that arose from our emergence from Chapter 11 of the Bankruptcy Code under IRC Section 382 (1)(6).

The ultimate realization of our deferred tax assets depends on our ability to generate sufficient taxable income of the appropriate character in the future and in the appropriate taxing jurisdictions. We establish valuation allowances for deferred tax assets when we estimate it is more likely than not that the tax assets will not be realized. We base these estimates on projections of future income, including tax planning strategies, in certain jurisdictions. Changes in industry conditions and other economic conditions may impact our ability to project future income. ASC Topic 740: *Income Taxes* ( ASC 740 ) requires the establishment of a valuation allowance when it is more likely than not that some portion or all of the deferred tax assets will not be realized. In accordance with ASC 740, we periodically assess the likelihood that our deferred tax assets will be realized and determine if adjustments to the valuation allowance are required.

Our total valuation allowance for the tax benefit of deferred tax assets that may not be realized was approximately \$331 million at September 30, 2010. Of this amount, approximately \$300 million relates to U.S. net deferred tax assets and approximately \$31 million relates to foreign net deferred tax assets. In connection with the Merger, we established an additional valuation allowance of approximately \$104 million related to acquired net deferred tax assets as part of acquisition accounting. In 2009, Old Spectrum recorded a reduction in the valuation allowance against the U.S. net deferred tax asset exclusive of indefinite lived intangible assets primarily as a result of utilizing net operating losses to offset the gain on settlement of liabilities subject to compromise and the impact of the fresh start reporting adjustments. New Spectrum recorded a reduction in the domestic valuation allowance of \$47 million as a reduction to goodwill as a result of New Spectrum income. Our total valuation allowance established for the tax benefit of deferred tax assets that may not be realized is approximately \$133 million at September 30, 2009. Of this amount, approximately \$109 million relates to U.S. net deferred tax assets and approximately \$24 million relates to foreign net deferred tax assets.

ASC 740, which clarifies the accounting for uncertainty in tax positions, requires that we recognize in our financial statements the impact of a tax position if that position is more likely than not of being sustained on audit, based on the technical merits of the position. As of September 30, 2010 and September 30, 2009, the total amount of unrecognized tax benefits that, if recognized, would affect the effective income tax rate in future periods was \$13 million and \$8 million, respectively. See Note 9, Income Taxes, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information.

**Discontinued Operations.** On November 5, 2008, the board of directors of Old Spectrum committed to the shutdown of the growing products portion of the Home and Garden Business, which included the manufacturing and marketing of fertilizers, enriched soils, mulch and grass seed, following an evaluation of the historical lack of profitability and the projected input costs and significant working capital demands for the growing product portion of the Home and Garden Business during Fiscal 2009. We believe the shutdown is consistent with what we have done in other areas of our business to eliminate unprofitable products from our portfolio. We completed this business during the second quarter of Fiscal 2009. Accordingly, the presentation herein of the results of continuing operations excludes the growing products portion of the Home and Garden Business for all periods presented. See Note 16, Discontinued Operations, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for further details on the disposal of the growing products portion of the Home and Garden Business. The following amounts related to the growing products portion of the Home and Garden Business have been segregated from continuing operations and are reflected as discontinued operations during Fiscal 2010 and Fiscal 2009, respectively (in millions):

|   | 2010     | 2009      |
|---|----------|-----------|
| Net sales   | \$       | \$ 31.3   |
| Loss from discontinued operations before income taxes | \$ (2.5) | \$ (90.9) |
| Provision for income tax benefit                      | 0.2      | (4.5)     |
| Loss from discontinued operations, net of tax         | \$ (2.7) | \$ (86.4) |



---

## **Table of Contents**

### **Liquidity and Capital Resources**

**Operating Activities.** Net cash provided by operating activities was \$232 million during Fiscal 2011 compared to \$57 million during Fiscal 2010. Cash provided by operating activities from continuing operations was \$232 million during Fiscal 2011 compared to \$68 million during Fiscal 2010. The \$164 million increase in cash provided by operating activities from continuing operations was primarily due to:

Higher income from continuing operations of \$105 million before income tax expense, interest expense and non-cash impairments and;

The non-recurrence in Fiscal 2011 of \$47 million of administrative related reorganization items which were paid in Fiscal 2010 in connection with our voluntary petitions under Chapter 11 that were filed during Fiscal 2009 and;

A \$58 million generation of cash from working capital and other items driven by lower inventories partially offset by lower accounts payable, partially offset by;

Higher cash payments for interest of \$29 million related primarily to interest on our 12% Notes which was paid-in-kind during Fiscal 2010. See *Financing Activities-Senior Term Credit Facility* below, as well as Note 7, Debt, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for additional information regarding our outstanding debt and;

Higher cash acquisition and restructuring costs of \$6 million including payments related to the integration of the Russell Hobbs business and;

Other items totaling a use of \$11 million

Cash used by operating activities from discontinued operations was de minimis in Fiscal 2011 compared to a use of \$11 million in Fiscal 2010. The operating activities of discontinued operations were related to the growing products portion of the Home and Garden Business. See *Discontinued Operations*, above, as well as Note 16, Discontinued Operations, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for further details on the disposal of the growing products portion of the Home and Garden Business.

We expect to fund our cash requirements, including capital expenditures, interest and principal payments due in Fiscal 2012 through a combination of cash on hand and cash flows from operations and available borrowings under our ABL Revolving Credit Facility. Going forward, our ability to satisfy financial and other covenants in our senior credit agreements and senior subordinated indenture and to make scheduled payments or prepayments on our debt and other financial obligations will depend on our future financial and operating performance. There can be no assurances that our business will generate sufficient cash flows from operations or that future borrowings under the ABL Revolving Credit Facility will be available in an amount sufficient to satisfy our debt maturities or to fund our other liquidity needs. In addition, the current economic crisis could have a further negative impact on our financial position, results of operations or cash flows. See Item 1A. Risk Factors, for further discussion of the risks associated with our ability to service all of our existing indebtedness, our ability to maintain compliance with financial and other covenants related to our indebtedness and the impact of the current economic crisis.

**Investing Activities.** Net cash used by investing activities was \$46 million during Fiscal 2011 compared to a net cash use of \$43 million during Fiscal 2010. This increase in cash used was a result of an \$8 million increase in cash used for acquisitions and \$6 million of cash used for other investing activity during Fiscal 2011, which consisted primarily of cash used to acquire proprietary technology. These increases were partially offset by \$7 million of cash proceeds related to the sale of our Ningbo manufacturing facility and a \$4 million decrease in capital expenditures during Fiscal 2011.

### **Financing Activities**

#### ***Debt Financing***

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

In connection with the Merger, we (i) entered into a new senior secured term loan pursuant to a new senior credit agreement (the Senior Credit Agreement ) consisting of a \$750 million term loan facility, (ii) issued \$750 million in aggregate principal amount of 9.5% Notes and (iii) entered into a \$300 million ABL Revolving Credit Facility. The proceeds from the Senior Secured Facilities were used to repay our then-existing senior term credit facility that existed at the time of emergence from Chapter 11 of the Bankruptcy Code (the Prior Term Facility ) and our then-existing asset based revolving loan facility, to pay fees and expenses in connection with the refinancing and for general corporate purposes.

The 9.5% Notes and 12% Notes were issued by Spectrum Brands. SB/RH Holdings, LLC, a wholly-owned subsidiary of SB Holdings, and the wholly owned domestic subsidiaries of Spectrum Brands are the guarantors under the 9.5% Notes. The wholly owned domestic subsidiaries of Spectrum Brands are the guarantors under the 12% Notes. SB Holdings is not an issuer or guarantor of the 9.5% Notes or the 12% Notes. SB Holdings is also not a borrower or guarantor under the Company s Term Loan or the ABL Revolving Credit Facility. Spectrum Brands is the borrower under the Term Loan and its wholly owned domestic subsidiaries along with SB/RH Holdings, LLC are the guarantors under that facility. Spectrum Brands and its wholly owned domestic subsidiaries are the borrowers under the ABL Revolving Credit Facility and SB/RH Holdings, LLC is a guarantor of that facility.

---

## **Table of Contents**

On November 2, 2011, we announced the offering of \$200 million aggregate principal amount of 9.5% Notes; these notes are in addition to the \$750 million aggregate principal amount of 9.5% Notes already outstanding. The additional notes will vote together with the existing 9.5% Notes.

### *Senior Term Credit Facility*

On February 1, 2011, we completed the refinancing of our term loan facility established in connection with the Merger, which, at that time, had an aggregate amount outstanding of \$680 million, with a new amended and restated credit agreement, together with the amended ABL Revolving Credit Facility, (the Secured Credit Facilities ) at a lower interest rate. The Term Loan reduces scheduled principal amortizations to approximately \$7 million per year, contains a one-year soft call protection of 1% on refinancing but none on other voluntary prepayments, and has the same financial, negative (other than a more favorable ability to repurchase other indebtedness) and affirmative covenants and events of default as the former term loan facility.

The Term Loan was issued at par with a maturity date of June 17, 2016. Subject to certain mandatory prepayment events, the Term Loan is subject to repayment according to a scheduled amortization, with the final payment of all amounts outstanding, plus accrued and unpaid interest, due at maturity. Among other things, the Term Loan provides for interest on the Term Loan at a rate per annum equal to, at our option, the LIBO rate (adjusted for statutory reserves) subject to a 1.00% floor plus a margin equal to 4.00%, or an alternate base rate plus a margin equal to 3.00%.

The Term Loan contains financial covenants with respect to debt, including, but not limited to, a maximum leverage ratio and a minimum interest coverage ratio, which covenants, pursuant to their terms, become more restrictive over time. In addition, the Term Loan contains customary restrictive covenants, including, but not limited to, restrictions on our ability to incur additional indebtedness, create liens, make investments or specified payments, give guarantees, pay dividends, make capital expenditures and merge or acquire or sell assets. Pursuant to a guarantee and collateral agreement, we and our domestic subsidiaries have guaranteed our respective obligations under the Term Loan and related loan documents and have pledged substantially all of our respective assets to secure such obligations. The Term Loan also provides for customary events of default, including payment defaults and cross-defaults on other material indebtedness.

We incurred approximately \$11 million of fees during Fiscal 2011 in connection with the Term Loan. The fees are classified as Debt issuance costs within the Consolidated Statements of Financial Position included in this Annual Report on Form 10-K and are amortized as an adjustment to interest expense over the remaining life of the Term Loan. In connection with the refinancing, included in Fiscal 2011 Interest expense are cash charges of approximately \$5 million and accelerated amortization of portions of the unamortized discount and unamortized Debt issuance costs totaling approximately \$24 million. In connection with voluntary prepayments of \$220 million of the Term Loan during Fiscal 2011, we recorded cash charges of approximately \$1 million and accelerated amortization of portions of the unamortized discount and unamortized Debt issuance costs totaling approximately \$8 million as an adjustment to increase interest expense.

At September 30, 2011, we were in compliance with all covenants under the Senior Credit Agreement.

### *9.5% Notes*

At both September 30, 2011 and September 30, 2010, we had outstanding principal of \$750 million under the 9.5% Notes maturing June 15, 2018. Subsequent to September 30, 2011 we issued an additional \$200 million under the 9.5% Notes.

We may redeem all or a part of the 9.5% Notes, upon not less than 30 or more than 60 days notice at specified redemption prices. Further, the indenture governing the 9.5% Notes (the 2018 Indenture ) requires us to make an offer, in cash, to repurchase all or a portion of the applicable outstanding notes for a specified redemption price, including a redemption premium, upon the occurrence of a change of control of the Company, as defined in such indenture.

The 2018 Indenture contains customary covenants that limit, among other things, the incurrence of additional indebtedness, payment of dividends on or redemption or repurchase of equity interests, the making of certain investments, expansion into unrelated businesses, creation of liens on assets, merger or consolidation with another company, transfer or sale of all or substantially all assets, and transactions with affiliates.

---

## **Table of Contents**

In addition, the 2018 Indenture provides for customary events of default, including failure to make required payments, failure to comply with certain agreements or covenants, failure to make payments on or acceleration of certain other indebtedness, and certain events of bankruptcy and insolvency. Events of default under the 2018 Indenture arising from certain events of bankruptcy or insolvency will automatically cause the acceleration of the amounts due under the 9.5% Notes. If any other event of default under the 2018 Indenture occurs and is continuing, the trustee for the 2018 Indenture or the registered holders of at least 25% in the then aggregate outstanding principal amount of the 9.5% Notes may declare the acceleration of the amounts due under those notes.

The 9.5% Notes were issued at a 1.37% discount and were recorded net of the \$10 million amount incurred. The discount is being amortized as an adjustment to the carrying value of principal with a corresponding charge to interest expense over the remaining life of the 9.5% Notes. During Fiscal 2010, we recorded \$21 million of fees in connection with the issuance of the 9.5% Notes. The fees are classified as Debt issuance costs within the Consolidated Statements of Financial Position included in this Annual Report on Form 10-K and are amortized as an adjustment to interest expense over the remaining life of the 9.5% Notes.

At September 30, 2011, we were in compliance with all covenants under the 9.5% Notes and the 2018 Indenture.

### *12% Notes*

On August 28, 2009, in connection with emergence from the voluntary reorganization under Chapter 11 of the Bankruptcy Code and pursuant to the Debtors' confirmed plan of reorganization, we issued \$218 million in aggregate principal amount of 12% Notes maturing August 28, 2019. Semiannually, at our option, we may elect to pay interest on the 12% Notes in cash or as payment in kind, ( PIK ). PIK interest is added to principal upon the relevant semi-annual interest payment date. Under the Prior Term Facility, we agreed to make interest payments on the 12% Notes through PIK for the first three semi-annual interest payment periods following the Effective Date. As a result of the refinancing of the Prior Term Facility, we are no longer required to make interest payments as payment in kind after the semi-annual interest payment date of August 28, 2010.

We may redeem all or a part of the 12% Notes, upon not less than 30 or more than 60 days notice, beginning August 28, 2012 at specified redemption prices. Further, the indenture governing the 12% Notes (the 2019 Indenture ) requires us to make an offer, in cash, to repurchase all or a portion of the applicable outstanding notes for a specified redemption price, including a redemption premium, upon the occurrence of a change of control, as defined in such indenture.

At September 30, 2011 and September 30, 2010, we had outstanding principal of \$245 million under the 12% Notes, including PIK interest of \$27 million that was added during Fiscal 2010.

The 2019 Indenture, contains customary covenants that limit, among other things, the incurrence of additional indebtedness, payment of dividends on or redemption or repurchase of equity interests, the making of certain investments, expansion into unrelated businesses, creation of liens on assets, merger or consolidation with another company, transfer or sale of all or substantially all assets, and transactions with affiliates.

In addition, the 2019 Indenture provides for customary events of default, including failure to make required payments, failure to comply with certain agreements or covenants, failure to make payments on or acceleration of certain other indebtedness, and certain events of bankruptcy and insolvency. Events of default under the 2019 Indenture arising from certain events of bankruptcy or insolvency will automatically cause the acceleration of the amounts due under the 12% Notes. If any other event of default under the 2019 Indenture occurs and is continuing, the trustee for the indenture or the registered holders of at least 25% in the then aggregate outstanding principal amount of the 12% Notes may declare the acceleration of the amounts due under those notes.

In connection with the Merger, we obtained the consent of the note holders to certain amendments to the 2019 Indenture (the Supplemental Indenture ). The Supplemental Indenture became effective upon the closing of the Merger. Among other things, the Supplemental Indenture amended the definition of change in control to exclude the Harbinger Capital Partners Master Fund I, Ltd. ( Harbinger Master Fund ), Harbinger Capital Partners Special Situations Fund, L.P. ( Harbinger Special Fund ) and, together with Harbinger Master Fund, the HCP Funds ), Global Opportunities Breakaway Ltd. (together with the HCP Funds, the Harbinger Parties ) and their respective affiliates, and increased the Company's ability to incur indebtedness up to \$1,850 million.

During Fiscal 2010 we recorded \$3 million of fees in connection with the consent. The fees are classified as Debt issuance costs within the Consolidated Statements of Financial Position included in this Annual Report on Form 10-K and are amortized as an adjustment to interest expense over the remaining life of the 12% Notes effective with the closing of the Merger.

At September 30, 2011, we were in compliance with all covenants under the 12% Notes and the 2019 Indenture.



---

**Table of Contents***ABL Revolving Credit Facility*

On April 21, 2011 we amended our ABL Revolving Credit Facility. The amended facility carries an interest rate, at our option, which is subject to change based on availability under the facility, of either: (a) the base rate plus currently 1.25% per annum or (b) the reserve-adjusted LIBO rate (the Eurodollar Rate ) plus currently 2.25% per annum. No amortization is required with respect to the ABL Revolving Credit Facility. The ABL Revolving Credit Facility is scheduled to mature on April 21, 2016.

The ABL Revolving Credit Facility is governed by a credit agreement (the ABL Credit Agreement ) with Bank of America as administrative agent (the Agent ). The ABL Revolving Credit Facility consists of revolving loans (the Revolving Loans ), with a portion available for letters of credit and a portion available as swing line loans, in each case subject to the terms and limits described therein.

The Revolving Loans may be drawn, repaid and re-borrowed without premium or penalty. The proceeds of borrowings under the ABL Revolving Credit Facility are to be used for costs, expenses and fees in connection with the ABL Revolving Credit Facility, for working capital requirements, restructuring costs, and other general corporate purposes.

The ABL Credit Agreement contains various representations and warranties and covenants, including, without limitation, enhanced collateral reporting, and a maximum fixed charge coverage ratio. The ABL Credit Agreement also provides for customary events of default, including payment defaults and cross-defaults on other material indebtedness. Pursuant to the credit and security agreement, the obligations under the ABL credit agreement are secured by certain current assets of the guarantors, including, but not limited to, deposit accounts, trade receivables and inventory.

During Fiscal 2010 we recorded \$10 million of fees in connection with the ABL Revolving Credit Facility. During Fiscal 2011, we recorded \$2 million of fees in connection with the amendment. The fees are classified as Debt issuance costs within the Consolidated Statements of Financial Position included in this Annual Report on Form 10-K and are amortized as an adjustment to interest expense over the remaining life of the ABL Revolving Credit Facility.

As a result of borrowings and payments under the ABL Revolving Credit Facility at September 30, 2011, we had aggregate borrowing availability of approximately \$177 million, net of lender reserves of \$49 million and outstanding letters of credit of \$33 million.

At September 30, 2011, we were in compliance with all covenants under the ABL Credit Agreement.

*Interest Payments and Fees*

In addition to principal payments on our Senior Credit Facilities, we have annual interest payment obligations of approximately \$71 million in the aggregate under our 9.5% Notes as of September 30, 2011 and annual interest payment obligations of approximately \$29 million in the aggregate under our 12% Notes as of September 30, 2011. We also incur interest on our borrowings under the Senior Credit Facilities and such interest would increase borrowings under the ABL Revolving Credit Facility if cash were not otherwise available for such payments. Interest on the 9.5% Notes and interest on the 12% Notes is payable semi-annually in arrears and interest under the Senior Credit Facilities is payable on various interest payment dates as provided in the Senior Credit Agreement and the ABL Credit Agreement. Interest is payable in cash, except that interest under the 12% Notes is required to be paid by increasing the aggregate principal amount due under the subject notes unless we elect to make such payments in cash. Effective with the payment date of August 28, 2010, we elected to make the semi-annual interest payment scheduled for February 28, 2011 in cash. Thereafter, we may make the semi-annual interest payments for the 12% Notes either in cash or by further increasing the aggregate principal amount due under the notes subject to certain conditions. Based on amounts currently outstanding under the Senior Credit Facilities, and using market interest rates and foreign exchange rates in effect at September 30, 2011, we estimate annual interest payments of approximately \$27 million in the aggregate under our Senior Credit Facilities would be required assuming no further principal payments were to occur and excluding any payments associated with outstanding interest rate swaps. We are required to pay certain fees in connection with the Senior Credit Facilities. Such fees include a quarterly commitment fee of up to 0.50% on the unused portion of the ABL Revolving Credit Facility and certain additional fees with respect to the letter of credit subfacility under the ABL Revolving Credit Facility.

*Equity Financing Activities.*

During Fiscal 2011, we granted approximately 1.7 million shares of restricted stock units to our employees and our directors. All vesting dates are subject to the recipient's continued employment with us, except as otherwise permitted by our Board of Directors or in certain cases if the employee is terminated without cause. The total market value of the restricted shares on the date of grant was approximately \$48 million, which represented unearned restricted stock compensation. Unearned compensation is amortized to expense over the appropriate vesting period.



**Table of Contents**

During Fiscal 2011, we filed a registration statement related to approximately 1.2 million additional shares of our common stock to be sold to the public. We received net proceeds of approximately \$30 million after underwriting discounts and offering expenses. We expect to use the net proceeds of the sale of these common shares for general corporate purposes, which may include, among other things, working capital needs, the refinancing of existing indebtedness, the expansion of our business and acquisitions.

**Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors.

**Contractual Obligations & Other Commercial Commitments****Contractual Obligations**

The following table summarizes our contractual obligations as of September 30, 2011 and the effect such obligations are expected to have on our liquidity and cash flow in future periods. The table excludes other obligations we have reflected on our Consolidated Statements of Financial Position included in this Annual Report on Form 10-K, such as pension obligations. See Note 10, Employee Benefit Plans, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for a more complete discussion of our employee benefit plans (in millions):

|  | Contractual Obligations<br>Payments due by Fiscal Year |       |       |       |        |            | Total    |
|--|--|-------|-------|-------|--------|------------|----------|
|  | 2012   | 2013  | 2014  | 2015  | 2016   | Thereafter |          |
| Debt:  |  |       |       |       |        |            |          |
| Debt, excluding capital lease obligations(1) | \$ 39  | \$ 12 | \$ 7  | \$ 7  | \$ 505 | \$ 995     | \$ 1,565 |
| Capital lease obligations(2)                 | 4  | 4     | 3     | 2     | 2      | 23         | 38       |
|  | 43   | 16    | 10    | 9     | 507    | 1,018      | 1,603    |
| Operating lease obligations                  | 31   | 24    | 18    | 12    | 11     | 28         | 124      |
| Total Contractual Obligations(3)             | \$ 74  | \$ 40 | \$ 28 | \$ 21 | \$ 518 | \$ 1,046   | \$ 1,727 |

- (1) On November 2, 2011, we offered \$200 million aggregate principal amount of 9.5% Notes as additional notes to the already outstanding \$750 million aggregate principal amount of existing notes. The additional notes will vote together with the 9.5% Notes.
- (2) Capital lease payments due by fiscal year include executory costs and imputed interest not reflected in the Consolidated Statements of Financial Position included in this Annual Report on Form 10-K.
- (3) At September 30, 2011, our balance sheet includes tax reserves for uncertain tax positions. However, it is not possible to predict or estimate the timing of payments for these obligations. The Company cannot predict the ultimate outcome of income tax audits currently in progress for certain of our companies; however, it is reasonably possible that during the next 12 months some portion of our unrecognized tax benefits could be recognized.

**Other Commercial Commitments**

The following table summarizes our other commercial commitments as of September 30, 2011, consisting entirely of standby letters of credit that back the performance of certain of our entities under various credit facilities, insurance policies and lease arrangements (in millions):

|  | Other Commercial Commitments<br>Amount of Commitment Expiration by Fiscal Year |      |      |      |      |            | Total |
|--|--|------|------|------|------|------------|-------|
|  | 2012   | 2013 | 2014 | 2015 | 2016 | Thereafter |       |
|  |  |      |      |      |      |            |       |



Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                                    |       |      |    |    |    |    |   |       |
|------------------------------------|-------|------|----|----|----|----|---|-------|
| Letters of credit                  | \$ 28 | \$ 7 | \$ | \$ | \$ | \$ | 3 | \$ 38 |
| Total Other Commercial Commitments | \$ 28 | \$ 7 | \$ | \$ | \$ | \$ | 3 | \$ 38 |

---

## **Table of Contents**

### **Critical Accounting Policies**

Our Consolidated Financial Statements included in this Annual Report on Form 10-K have been prepared in accordance with GAAP and fairly present our financial position and results of operations. We believe the following accounting policies are critical to an understanding of our financial statements. The application of these policies requires management's judgment and estimates in areas that are inherently uncertain.

#### ***Valuation of Assets and Asset Impairment***

We evaluate certain long-lived assets to be held and used, such as property, plant and equipment and definite-lived intangible assets for impairment based on the expected future cash flows or earnings projections associated with such assets. Impairment reviews are conducted at the judgment of management when it believes that a change in circumstances in the business or external factors warrants a review. Circumstances such as the discontinuation of a product or product line, a sudden or consistent decline in the sales forecast for a product, changes in technology or in the way an asset is being used, a history of operating or cash flow losses or an adverse change in legal factors or in the business climate, among others, may trigger an impairment review. An asset's value is deemed impaired if the discounted cash flows or earnings projections generated do not support the carrying value of the asset. The estimation of such amounts requires management's judgment with respect to revenue and expense growth rates, changes in working capital and selection of an appropriate discount rate, as applicable. The use of different assumptions would increase or decrease discounted future operating cash flows or earnings projections and could, therefore, change impairment determinations.

ASC 350 requires companies to test goodwill and indefinite-lived intangible assets for impairment annually, or more often if an event or circumstance indicates that an impairment loss may have been incurred. In Fiscal 2011, Fiscal 2010 and Fiscal 2009, we tested our goodwill and indefinite-lived intangible assets as required. As a result of this testing, we recorded non-cash pretax impairment charges of approximately \$32 million in Fiscal 2011, no impairment charges in Fiscal 2010 and non-cash pretax impairment charges of approximately \$34 million in Fiscal 2009. The \$32 million impairment charge incurred in Fiscal 2011 reflects an impairment of trade name intangible assets consisting of the following: (i) \$23 million related to Global Batteries and Appliances; (ii) \$8 million related to Global Pet Supplies; and (iii) \$1 million related to the Home and Garden Business. The \$34 million impairment charge incurred in Fiscal 2009 reflects an impairment of trade name intangible assets consisting of the following: (i) \$18 million related to the Global Pet Supplies Business; (ii) \$15 million related to the Global Batteries and Appliances segment; and (iii) \$1 million related to the Home and Garden Business. Future cash expenditures will not result from these impairment charges.

We used a discounted estimated future cash flows methodology, third party valuations and negotiated sales prices to determine the fair value of our reporting units (goodwill). Fair value of indefinite-lived intangible assets, which represent trade names, was determined using a relief from royalty methodology. Assumptions critical to our fair value estimates were: (i) the present value factors used in determining the fair value of the reporting units and trade names or third party indicated fair values for assets expected to be disposed; (ii) royalty rates used in our trade name valuations; (iii) projected average revenue growth rates used in the reporting unit and trade name models; and (iv) projected long-term growth rates used in the derivation of terminal year values. We also tested the aggregate estimated fair value of our reporting units for reasonableness by comparison to our total market capitalization, which includes both our equity and debt securities. These and other assumptions are impacted by economic conditions and expectations of management and will change in the future based on period specific facts and circumstances.

As of September 30, 2011 the fair value of our Global Batteries & Appliances, Global Pet Supplies and Home and Garden Business reporting units, which are also our segments, exceeded their carry values by 39%, 50% and 27%, respectively, as of the date of our latest annual impairment testing.

See Note 2(h), Significant Accounting Policies and Practices - Property, Plant and Equipment, Note 2(i), Significant Accounting Policies and Practices - Intangible Assets; Note 4, Property, Plant and Equipment; Note 5, Goodwill and Intangible Assets; and Note 16, Discontinued Operations, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for more information about these assets.

#### ***Revenue Recognition and Concentration of Credit Risk***

We recognize revenue from product sales generally upon delivery to the customer or the shipping point in situations where the customer picks up the product or where delivery terms so stipulate. This represents the point at which title and all risks and rewards of ownership of the product are passed, provided that: there are no uncertainties regarding customer acceptance; there is persuasive evidence that an arrangement exists; the price to the buyer is fixed or determinable; and collectibility is deemed reasonably assured. We are generally not obligated to allow for, and our general policy is not to accept, product returns for battery sales. We do accept returns in specific instances related to our electric shaving and grooming, electric personal care, home and garden, small appliances and pet supply products. The provision for customer returns is based on

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

historical sales and returns and other relevant information. We estimate and accrue the cost of returns, which are treated as a reduction of net sales.

---

## **Table of Contents**

We enter into various promotional arrangements, primarily with retail customers, including arrangements entitling such retailers to cash rebates from us based on the level of their purchases, which require us to estimate and accrue the costs of the promotional programs. These costs are generally treated as a reduction of net sales.

We also enter into promotional arrangements that target the ultimate consumer. Such arrangements are treated as either a reduction of net sales or an increase in cost of sales, based on the type of promotional program. The income statement presentation of our promotional arrangements complies with ASC Topic 605: *Revenue Recognition*. Cash consideration, or an equivalent thereto, given to a customer is generally classified as a reduction of net sales. If we provide a customer anything other than cash, the cost of the consideration is classified as an expense and included in cost of sales.

For all types of promotional arrangements and programs, we monitor our commitments and use statistical measures and past experience to determine the amounts to be recorded for the estimate of the earned, but unpaid, promotional costs. The terms of our customer-related promotional arrangements and programs are tailored to each customer and are generally documented through written contracts, correspondence or other communications with the individual customers.

We also enter into various arrangements, primarily with retail customers, which require us to make an upfront cash, or slotting payment, to secure the right to distribute through such customer. We capitalize slotting payments, provided the payments are supported by a time or volume based arrangement with the retailer, and amortize the associated payment over the appropriate time or volume based term of the arrangement. The amortization of slotting payments is treated as a reduction in net sales and a corresponding asset is reported in Deferred charges and other in our Consolidated Statements of Financial Position included in this Annual Report on Form 10-K.

Our trade receivables subject us to credit risk which is evaluated based on changing economic, political and specific customer conditions. We assess these risks and make provisions for collectibility based on our best estimate of the risks presented and information available at the date of the financial statements. The use of different assumptions may change our estimate of collectibility. We extend credit to our customers based upon an evaluation of the customer's financial condition and credit history and generally do not require collateral. Our credit terms generally range between 30 and 90 days from invoice date, depending upon the evaluation of the customer's financial condition and history. We monitor our customers' credit and financial condition in order to assess whether the economic conditions have changed and adjust our credit policies with respect to any individual customer as we determine appropriate. These adjustments may include, but are not limited to, restricting shipments to customers, reducing credit limits, shortening credit terms, requiring cash payments in advance of shipment or securing credit insurance.

See Note 2(b), Significant Accounting Policies and Practices Revenue Recognition; Note 2(c), Significant Accounting Policies and Practices Use of Estimates and Note 2(e); Significant Accounting Policies and Practices Concentrations of Credit Risk and Major Customers and Employees; of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for more information about our revenue recognition and credit policies.

### ***Pensions***

Our accounting for pension benefits is primarily based on a discount rate, expected and actual return on plan assets and other assumptions made by management, and is impacted by outside factors such as equity and fixed income market performance. Our pension liability is principally the estimated present value of future benefits, net of plan assets. In calculating the estimated present value of future benefits, net of plan assets, we used discount rates of 4.2% to 13.6% in Fiscal 2011 and of 4.2% to 13.6% in Fiscal 2010. In adjusting the discount rates from Fiscal 2010 to 2011, we considered the change in the general market interest rates of debt and solicited the advice of our actuary. We believe the discount rates used are reflective of the rates at which the pension benefits could be effectively settled.

Pension expense is principally the sum of interest and service cost of the plan, less the expected return on plan assets and the amortization of the difference between our assumptions and actual experience. The expected return on plan assets is calculated by applying an assumed rate of return to the fair value of plan assets. We used expected returns on plan assets of 3.0% to 7.8% in Fiscal 2011 and 4.5% to 7.8% in Fiscal 2010. Based on the advice of our independent actuary, we believe the expected rates of return are reflective of the long-term average rate of earnings expected on the funds invested. If such expected returns were overstated, it would ultimately increase future pension expense and required funding contributions. Similarly, an understatement of the expected return would ultimately decrease future pension expense and required funding contributions. If plan assets decline due to poor performance by the markets and/or interest rates decline resulting in a lower discount rate, our pension liability will increase, ultimately increasing future pension expense and required funding contributions.

## **Table of Contents**

See Note 10, Employee Benefit Plans, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for a more complete discussion of our employee benefit plans.

### ***Restructuring and Related Charges***

Restructuring charges are recognized and measured according to the provisions of ASC Topic 420: *Exit or Disposal Cost Obligations*, ( ASC 420 ). Under ASC 420, restructuring charges include, but are not limited to, termination and related costs consisting primarily of severance costs and retention bonuses, and contract termination costs consisting primarily of lease termination costs. Related charges, as defined by us, include, but are not limited to, other costs directly associated with exit and integration activities, including impairment of property and other assets, departmental costs of full-time incremental integration employees, and any other items related to the exit or integration activities. Costs for such activities are estimated by us after evaluating detailed analyses of the cost to be incurred. We present restructuring and related charges on a combined basis.

Liabilities from restructuring and related charges are recorded for estimated costs of facility closures, significant organizational adjustments and measures undertaken by management to exit certain activities. Costs for such activities are estimated by management after evaluating detailed analyses of the costs to be incurred. Such liabilities could include amounts for items such as severance costs and related benefits (including settlements of pension plans), impairment of property and equipment and other current or long term assets, lease termination payments and any other items directly related to the exit activities. While the actions are carried out as expeditiously as possible, restructuring and related charges are estimates. Changes in estimates resulting in an increase to or a reversal of a previously recorded liability may be required as management executes a restructuring plan.

We report restructuring and related charges associated with manufacturing and related initiatives in cost of goods sold. Restructuring and related charges reflected in cost of goods sold include, but are not limited to, termination and related costs associated with manufacturing employees, asset impairments relating to manufacturing initiatives and other costs directly related to the restructuring initiatives implemented.

We report restructuring and related charges associated with administrative functions in operating expenses, such as initiatives impacting sales, marketing, distribution or other non-manufacturing related functions. Restructuring and related charges reflected in operating expenses include, but are not limited to, termination and related costs, any asset impairments relating to the administrative functions and other costs directly related to the initiatives implemented.

See Note 14, Restructuring and Related Charges, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K for a more complete discussion of our restructuring initiatives and related costs.

### ***Acquisition and Integration Related Charges***

The costs of plans to (i) exit an activity of an acquired company, (ii) involuntarily terminate employees of an acquired company or (iii) relocate employees of an acquired company are measured and recorded in accordance with the provisions of the ASC 805. Under ASC 805, if certain conditions are met, such costs are recognized as a liability assumed as of the consummation date of the purchase business combination and included in the allocation of the acquisition cost. Costs related to terminated activities or employees of the acquired company that do not meet the conditions prescribed in ASC 805 are treated as acquisition and integration related charges and expensed as incurred.

### ***Loss Contingencies***

Loss contingencies are recorded as liabilities when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. The outcome of existing litigation, the impact of environmental matters and pending or potential examinations by various taxing authorities are examples of situations evaluated as loss contingencies. Estimating the probability and magnitude of losses is often dependent upon management's judgment of potential actions by third parties and regulators. It is possible that changes in estimates or an increased probability of an unfavorable outcome could materially affect our business, financial condition or results of operations.

See further discussion in Item 3, Legal Proceedings, and Note 12, Commitments and Contingencies, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

### ***Other Significant Accounting Policies***

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

Other significant accounting policies, primarily those with lower levels of uncertainty than those discussed above, are also critical to understanding the Consolidated Financial Statements included in this Annual Report on Form 10-K. The Notes to the Consolidated Financial Statements included in this Annual Report on Form 10-K contain additional information related to our accounting policies, including recent accounting pronouncements, and should be read in conjunction with this discussion.

---

## **Table of Contents**

### **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

#### **Market Risk Factors**

We have market risk exposure from changes in interest rates, foreign currency exchange rates and commodity prices. We use derivative financial instruments for purposes other than trading to mitigate the risk from such exposures.

A discussion of our accounting policies for derivative financial instruments is included in Note 7, Derivative Financial Instruments, of Notes to Consolidated Financial Statements included in this Annual Report on Form 10-K.

#### **Interest Rate Risk**

We have bank lines of credit at variable interest rates. The general level of U.S. interest rates, LIBOR and EURIBOR affect interest expense. We use interest rate swaps to manage such risk. The net amounts to be paid or received under interest rate swap agreements are accrued as interest rates change, and are recognized over the life of the swap agreements as an adjustment to interest expense from the underlying debt to which the swap is designated. The related amounts payable to, or receivable from, the contract counter-parties are included in accrued liabilities or accounts receivable.

#### **Foreign Exchange Risk**

We are subject to risk from sales and loans to and from our subsidiaries as well as sales to, purchases from and bank lines of credit with, third-party customers, suppliers and creditors, respectively, denominated in foreign currencies. Foreign currency sales and purchases are made primarily in Euro, Pounds Sterling, Canadian Dollars, Australian Dollars and Brazilian Reals. We manage our foreign exchange exposure from anticipated sales, accounts receivable, intercompany loans, firm purchase commitments, accounts payable and credit obligations through the use of naturally occurring offsetting positions (borrowing in local currency), forward foreign exchange contracts, foreign exchange rate swaps and foreign exchange options. The related amounts payable to, or receivable from, the contract counter-parties are included in accounts payable or accounts receivable.

#### **Commodity Price Risk**

We are exposed to fluctuations in market prices for purchases of zinc used in the manufacturing process. We use commodity swaps and calls to manage such risk. The maturity of, and the quantities covered by, the contracts are closely correlated to our anticipated purchases of the commodities. The cost of calls are amortized over the life of the contracts and are recorded in cost of goods sold, along with the effects of the swap and call contracts. The related amounts payable to, or receivable from, the counter-parties are included in accounts payable or accounts receivable.

#### **Sensitivity Analysis**

The analysis below is hypothetical and should not be considered a projection of future risks. Earnings projections are before tax.

As of September 30, 2011, the potential change in fair value of outstanding interest rate derivative instruments, assuming a 1 percentage point unfavorable shift in the underlying interest rates would be immaterial. The net impact on reported earnings, after also including the reduction in one year's interest expense on the related debt due to the same shift in interest rates, would be immaterial.

As of September 30, 2011, the potential change in fair value of outstanding foreign exchange derivative instruments, assuming a 10% unfavorable change in the underlying exchange rates, would be a loss of \$45.4 million. The net impact on reported earnings, after also including the effect of the change in the underlying foreign currency-denominated exposures, would be a net gain of \$16.5 million.

As of September 30, 2011, the potential change in fair value of outstanding commodity price derivative instruments, assuming a 10% unfavorable change in the underlying commodity prices, would be a loss of \$1.8 million. The net impact on reported earnings, after also including the reduction in cost of one year's purchases of the related commodities due to the same change in commodity prices, would be a net gain of \$0.6 million.

**Table of Contents**

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

The information required for this Item is included in this Annual Report on Form 10-K within Item 15, Exhibits, Financial Statements and Schedules, inclusive and is incorporated herein by reference.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A. CONTROLS AND PROCEDURES**

*Evaluation of Disclosure Controls and Procedures.* Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) pursuant to Rule 13a-15(b) under the Exchange Act as of the end of the period covered by this Annual Report on Form 10-K. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of such date, our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in applicable SEC rules and forms, and is accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

*Management's Annual Report on Internal Control over Financial Reporting.* The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act). The Company's management assessed the effectiveness of its internal control over financial reporting as of September 30, 2011. In making this assessment, the Company's management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ( COSO ) in *Internal Control-Integrated Framework*. The Company's management has concluded that, as of September 30, 2011, its internal control over financial reporting is effective based on these criteria.

*Changes in Internal Control Over Financial Reporting.* There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended) that occurred during our fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

*Limitations on the Effectiveness of Controls.* The Company's management, including our Chief Executive Officer and Chief Financial Officer, does not expect that the Company's disclosure controls and procedures or the Company's internal controls over financial reporting will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected.

**ITEM 9B. OTHER INFORMATION**

None.



**Table of Contents**

**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information required by Item 401 of Regulation S-K concerning the directors of Spectrum Brands, Inc. ( Spectrum Brands ) and the nominees for re-election as directors of Spectrum Brands at the Annual Meeting of Shareholders to be held on February 1, 2012 (the 2012 Annual Meeting ) is incorporated herein by reference from the disclosure which will be included in the definitive Proxy Statement relating to the 2011 Annual Meeting or an amendment to this Annual Report on Form 10-K, which will be filed not later than 120 days after the end of Spectrum Brands fiscal year ended September 30, 2011.

**Audit Committee Financial Expert and Audit Committee**

The information required by Items 407(d)(4) and 407(d)(5) of Regulation S-K is incorporated herein by reference from the disclosure which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form 10-K, which will be filed not later than 120 days after the end of Spectrum Brands fiscal year ended September 30, 2011.

**Section 16(a) Beneficial Ownership Reporting Compliance**

The information required by Item 405 of Regulation S-K is incorporated herein by reference from the disclosure which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form 10-K, which will be filed not later than 120 days after the end of Spectrum Brands fiscal year ended September 30, 2011.

**Code of Ethics**

We have adopted the Code of Ethics for the Principal Executive Officer and Senior Financial Officers, a code of ethics that applies to our Chief Executive Officer, Chief Financial Officer and other senior finance organization employees. The Code of Ethics for the Principal Executive Officer and Senior Financial Officers is publicly available on our website at [www.spectrumbrands.com](http://www.spectrumbrands.com) under Investor Relations Corporate Governance. We intend to disclose amendments to, and, if applicable, waivers of, this code of ethics on that section of our website.

We have also adopted the Spectrum Brands Code of Business Conduct and Ethics, a code of ethics that applies to all of our directors, officers and employees. The Spectrum Brands Code of Business Conduct and Ethics is publicly available on our website at [www.spectrumbrands.com](http://www.spectrumbrands.com) under Investor Relations Corporate Governance. Any amendments to this code of ethics or any waiver of this code of ethics for executive officers or directors may be made only by our Board of Directors as a whole or our Audit Committee and will be promptly disclosed to our shareholders via that section of our website.

**ITEM 11. EXECUTIVE COMPENSATION**

**Report of the Compensation Committee of the Board of Directors**

The information required by Item 407(e)(5) of Regulation S-K is incorporated herein by reference from the disclosure which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form 10-K, which will be filed not later than 120 days after the end of Spectrum Brands fiscal year ended September 30, 2011.

**Compensation Discussion and Analysis**

The information required by Item 402 of Regulation S-K is incorporated herein by reference from disclosures which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form 10-K, which will be filed not later than 120 days after the end of Spectrum Brands fiscal year ended September 30, 2011.

**Compensation Committee Interlocks and Insider Participation**

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

The information required by Item 407(e)(4) of Regulation S-K is incorporated herein by reference from the disclosure which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form 10-K, which will be filed not later than 120 days after the end of Spectrum Brands' fiscal year ended September 30, 2011.

**Table of Contents**

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

**Ownership of Common Shares of Spectrum Brands, Inc.**

The information required by Item 403 of Regulation S-K is incorporated herein by reference from the disclosure which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form10-K, which will be filed not later than 120 days after the end of Spectrum Brands' fiscal year ended September 30, 2011.

**Equity Compensation Plan Information**

The information required by Item 201(d) of Regulation S-K is incorporated herein by reference from the disclosure which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form10-K, which will be filed not later than 120 days after the end of Spectrum Brands' fiscal year ended September 30, 2011.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE

**Certain Relationships and Related Person Transactions**

The information required by Item 404 of Regulation S-K is incorporated herein by reference from the disclosures which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form10-K, which will be filed not later than 120 days after the end of Spectrum Brands' fiscal year ended September 30, 2011.

**Director Independence**

The information required by Item 407(a) of Regulation S-K is incorporated herein by reference from the disclosures which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form10-K, which will be filed not later than 120 days after the end of Spectrum Brands' fiscal year ended September 30, 2011.

ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information required by this Item 14 is incorporated herein by reference from the disclosures which will be included in the definitive Proxy Statement relating to the 2012 Annual Meeting or an amendment to this Annual Report on Form10-K, which will be filed not later than 120 days after the end of Spectrum Brands' fiscal year ended September 30, 2011.

**Table of Contents**

**PART IV**

ITEM 15. EXHIBITS, FINANCIAL STATEMENTS AND SCHEDULES

(a) The following documents are filed as part of or are included in this Annual Report on Form 10-K:

1. The financial statements listed in the Index to Consolidated Financial Statements and Financial Statement Schedule, filed as part of this Annual Report on Form 10-K.
2. The financial statement schedule listed in the Index to Consolidated Financial Statements and Financial Statement Schedule, filed as part of this Annual Report on Form 10-K.
3. The exhibits listed in the Exhibit Index filed as part of this Annual Report on Form 10-K.

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULE**

|  | <b>Page</b> |
|--|-------------|
| <u>Reports of Independent Registered Public Accounting Firm</u>                                  | 68          |
| <u>Consolidated Statements of Financial Position</u>   | 69          |
| <u>Consolidated Statements of Operations</u>   | 70          |
| <u>Consolidated Statements of Shareholders' Equity (Deficit) and Comprehensive Income (Loss)</u> | 71          |
| <u>Consolidated Statements of Cash Flows</u>   | 73          |
| <u>Notes to Consolidated Financial Statements</u>  | 74          |
| <u>Schedule II Valuation and Qualifying Accounts</u>   | 131         |

---

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors

Spectrum Brands, Inc.:

We have audited the accompanying consolidated statements of financial position of Spectrum Brands, Inc. and subsidiaries (the Company) as of September 30, 2011 and 2010 (Successor Company), and the related consolidated statements of operations, shareholders' equity (deficit) and comprehensive income (loss), and cash flows for the years ended September 30, 2011 and September 30, 2010, the period August 31, 2009 to September 30, 2009 (Successor Company) and the period October 1, 2008 to August 30, 2009 (Predecessor Company). In connection with our audits of the consolidated financial statements, we have also audited the financial statement schedule II. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Spectrum Brands, Inc. and subsidiaries as of September 30, 2011 and 2010 (Successor Company), and the results of their operations and their cash flows for the years ended September 30, 2011 and September 30, 2010, the period August 31, 2009 to September 30, 2009 (Successor Company) and the period October 1, 2008 to August 30, 2009 (Predecessor Company) in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 1 to the consolidated financial statements, the Predecessor Company filed a petition for reorganization under Chapter 11 of the United States Bankruptcy Code on February 3, 2009. The Company's plan of reorganization became effective and the Company emerged from bankruptcy protection on August 28, 2009. In connection with its emergence from bankruptcy, Spectrum Brands, Inc. adopted fresh-start reporting in conformity with ASC Topic 852, *Reorganizations* effective as of August 30, 2009. Accordingly, the consolidated financial information for periods beginning on or after August 30, 2009 is presented on a different basis than that for the periods prior to that date and, therefore, is not comparable.

/s/ KPMG LLP

Milwaukee, Wisconsin

December 8, 2011

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****Consolidated Statements of Financial Position****September 30, 2011 and September 30, 2010****(In thousands)**

|  | <b>Successor<br/>Company</b> |                     |
|--|------------------------------|---------------------|
|  | <b>2011</b>                  | <b>2010</b>         |
| <b>Assets</b>  |                              |                     |
| Current assets:  |                              |                     |
| Cash and cash equivalents  | \$ 142,414                   | \$ 170,614          |
| Receivables:   |                              |                     |
| Trade accounts receivable, net of allowances of \$14,128 and \$4,351, respectively | 356,605                      | 365,002             |
| Other  | 33,235                       | 41,548              |
| Inventories  | 434,630                      | 530,342             |
| Deferred income taxes  | 28,170                       | 35,735              |
| Prepaid expenses and other   | 48,792                       | 56,574              |
| <b>Total current assets</b>  | <b>1,043,846</b>             | <b>1,199,815</b>    |
| Property, plant and equipment, net   | 206,389                      | 201,164             |
| Deferred charges and other   | 36,824                       | 46,352              |
| Goodwill   | 610,338                      | 600,055             |
| Intangible assets, net   | 1,683,909                    | 1,769,360           |
| Debt issuance costs  | 40,957                       | 56,961              |
| <b>Total assets</b>  | <b>\$ 3,622,263</b>          | <b>\$ 3,873,707</b> |
| <b>Liabilities and Shareholders' Equity</b>  |                              |                     |
| Current liabilities:   |                              |                     |
| Current maturities of long-term debt   | \$ 41,090                    | \$ 20,710           |
| Accounts payable   | 323,171                      | 332,231             |
| Accrued liabilities:   |                              |                     |
| Wages and benefits   | 70,945                       | 93,971              |
| Income taxes payable   | 31,606                       | 37,118              |
| Restructuring and related charges  | 16,187                       | 23,793              |
| Accrued interest   | 30,467                       | 31,652              |
| Other  | 118,378                      | 123,048             |
| <b>Total current liabilities</b>   | <b>631,844</b>               | <b>662,523</b>      |
| Long-term debt, net of current maturities  | 1,535,522                    | 1,723,057           |
| Employee benefit obligations, net of current portion                               | 83,802                       | 92,725              |
| Deferred income taxes  | 337,336                      | 277,843             |
| Other  | 44,637                       | 70,828              |
| <b>Total liabilities</b>   | <b>2,633,141</b>             | <b>2,826,976</b>    |
| Commitments and contingencies  |                              |                     |
| Shareholders' equity:  |                              |                     |
| Other capital  | 1,338,734                    | 1,314,768           |
| Accumulated deficit  | (335,166)                    | (260,540)           |
| Accumulated other comprehensive loss   | (14,446)                     | (7,497)             |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|  |              |              |
|--|--------------|--------------|
| Total shareholders' equity                 | 989,122      | 1,046,731    |
| Total liabilities and shareholders' equity | \$ 3,622,263 | \$ 3,873,707 |

See accompanying notes to consolidated financial statements.



**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****Consolidated Statements of Operations**

(In thousands)

|   | Year Ended<br>September 30,<br>2011 | Successor<br>Company<br>Year Ended<br>September 30,<br>2010 | Period from<br>August 31, 2009<br>through<br>September 30,<br>2009 | Predecessor<br>Company<br>Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |
|---|-------------------------------------|---|--|---|
| Net sales   | \$ 3,186,916                        | \$ 2,567,011  | \$ 219,888   | \$ 2,010,648  |
| Cost of goods sold  | 2,050,208                           | 1,638,451   | 155,310  | 1,245,640   |
| Restructuring and related charges   | 7,841                               | 7,150   | 178  | 13,189  |
| Gross profit  | 1,128,867                           | 921,410   | 64,400   | 751,819   |
| Operating expenses:   |                                     |   |  |   |
| Selling   | 536,535                             | 466,813   | 39,136   | 363,106   |
| General and administrative  | 240,923                             | 199,034   | 20,578   | 145,235   |
| Research and development  | 32,901                              | 31,013  | 3,027  | 21,391  |
| Acquisition and integration related charges   | 36,603                              | 38,452  |  |   |
| Restructuring and related charges   | 20,803                              | 16,968  | 1,551  | 30,891  |
| Intangible asset impairment   | 32,450                              |   |  | 34,391  |
|   | 900,215                             | 752,280   | 64,292   | 595,014   |
| Operating income  | 228,652                             | 169,130   | 108  | 156,805   |
| Interest expense  | 208,492                             | 277,015   | 16,962   | 172,940   |
| Other expense (income), net   | 2,491                               | 12,300  | (816)  | 3,320   |
| Income (loss) from continuing operations before reorganization items and income taxes | 17,669                              | (120,185)   | (16,038)   | (19,455)  |
| Reorganization items expense (income), net  |                                     | 3,646   | 3,962  | (1,142,809)   |
| Income (loss) from continuing operations before income taxes                          | 17,669                              | (123,831)   | (20,000)   | 1,123,354   |
| Income tax expense  | 92,295                              | 63,189  | 51,193   | 22,611  |
| (Loss) income from continuing operations  | (74,626)                            | (187,020)   | (71,193)   | 1,100,743   |
| (Loss) income from discontinued operations, net of tax                                |                                     | (2,735)   | 408  | (86,802)  |
| Net (loss) income   | \$ (74,626)                         | \$ (189,755)  | \$ (70,785)  | \$ 1,013,941  |

See accompanying notes to consolidated financial statements.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****Consolidated Statements of Shareholders Equity (Deficit) and Comprehensive Income (Loss)****(In thousands)**

|   | Common Stock |        | Additional<br>Paid-In<br>Capital/Other<br>Capital | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss),<br>net of tax | Treasury<br>Stock | Total<br>Shareholders<br>Equity<br>(Deficit) |
|---|--------------|--------|---|------------------------|--|-------------------|--|
|   | Shares       | Amount |   |                        |  |                   |  |
| Balances at September 30, 2008,<br>Predecessor Company  | 52,775       | \$ 692 | \$ 674,370  | \$ (1,694,915)         | \$ 69,445  | \$ (76,830)       | \$ (1,027,238)                               |
| Net income  |              |        |   | 1,013,941              |  |                   | 1,013,941                                    |
| Adjustment of additional minimum<br>pension liability   |              |        |   |                        | (1,160)  |                   | (1,160)                                      |
| Valuation allowance adjustment  |              |        |   |                        | 5,104  |                   | 5,104  |
| Translation adjustment  |              |        |   |                        | (2,650)  |                   | (2,650)                                      |
| Other unrealized gains and losses   |              |        |   |                        | 9,817  |                   | 9,817  |
| <b>Comprehensive income</b>   |              |        |   |                        |  |                   | <b>1,025,052</b>                             |
| Issuance of restricted stock  | 230          | (1)    | 1   |                        |  |                   |  |
| Forfeiture of restricted stock  | (82)         |        |   |                        |  |                   |  |
| Treasury shares surrendered   | (185)        |        |   |                        |  | (61)              | (61)   |
| Amortization of unearned compensation   |              |        | 2,636   |                        |  |                   | 2,636  |
| Cancellation of Predecessor Company<br>common stock   | (52,738)     | (691)  | (677,007)   |                        |  | 76,891            | (600,807)                                    |
| Elimination of Predecessor Company<br>accumulated deficit and accumulated<br>other comprehensive income |              |        |   | 680,974                | (80,556)   |                   | 600,418                                      |
| Issuance of new common stock in<br>connection with emergence from<br>Chapter 11 of the Bankruptcy Code  | 30,000       | 300    | 724,796   |                        |  |                   | 725,096                                      |
| Balances at August 30, 2009, Successor<br>Company   | 30,000       | \$ 300 | \$ 724,796  | \$                     | \$   | \$                | \$ 725,096                                   |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****Consolidated Statements of Shareholders Equity (Deficit) and Comprehensive Income (Loss)-Continued**

(In thousands)

|  | Common Stock<br>Shares | Common Stock<br>Amount | Additional<br>Paid-In<br>Capital/Other<br>Capital | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss),<br>net of tax | Treasury<br>Stock | Total<br>Shareholders<br>Equity<br>(Deficit) |
|--|------------------------|------------------------|---|------------------------|--|-------------------|--|
| Balances at August 30, 2009, Successor Company                         | 30,000                 | \$ 300                 | \$ 724,796  | \$                     | \$   | \$                | \$ 725,096                                   |
| Net loss   |                        |                        |   | (70,785)               |  |                   | (70,785)                                     |
| Adjustment of additional minimum pension liability                     |                        |                        |   |                        | 576  |                   | 576  |
| Valuation allowance adjustment   |                        |                        |   |                        | (755)  |                   | (755)  |
| Translation adjustment   |                        |                        |   |                        | 5,896  |                   | 5,896  |
| Other unrealized gains and losses                                      |                        |                        |   |                        | 851  |                   | 851  |
| Comprehensive loss   |                        |                        |   |                        |  |                   | (64,217)                                     |
| Balances at September 30, 2009, Successor Company                      | 30,000                 | \$ 300                 | \$ 724,796  | \$ (70,785)            | \$ 6,568   | \$                | \$ 660,879                                   |
| Net loss   |                        |                        |   | (189,755)              |  |                   | (189,755)                                    |
| Adjustment of additional minimum pension liability                     |                        |                        |   |                        | (17,773)   |                   | (17,773)                                     |
| Valuation allowance adjustment   |                        |                        |   |                        | (2,398)  |                   | (2,398)                                      |
| Translation adjustment   |                        |                        |   |                        | 12,596   |                   | 12,596                                       |
| Other unrealized gains and losses                                      |                        |                        |   |                        | (6,490)  |                   | (6,490)                                      |
| Comprehensive income   |                        |                        |   |                        |  |                   | (203,820)                                    |
| Extinguishment of Spectrum Brands common stock, pursuant to the Merger | (30,000)               | (300)                  | (724,796)   |                        |  |                   | (725,096)                                    |
| Issuance of restricted stock   |                        |                        | (9)   |                        |  |                   | (9)  |
| Amortization of unearned compensation                                  |                        |                        | 16,574  |                        |  |                   | 16,574                                       |
| Other capital  |                        |                        | 1,298,203   |                        |  |                   | 1,298,203                                    |
| Balances at September 30, 2010, Successor Company                      |                        | \$                     | \$ 1,314,768                                      | \$ (260,540)           | \$ (7,497)   | \$                | \$ 1,046,731                                 |
| Net loss   |                        |                        |   | (74,626)               |  |                   | (74,626)                                     |
| Adjustment of additional minimum pension liability                     |                        |                        |   |                        | (4,299)  |                   | (4,299)                                      |
| Valuation allowance adjustment   |                        |                        |   |                        | 2,706  |                   | 2,706  |
| Translation adjustment   |                        |                        |   |                        | (10,115)   |                   | (10,115)                                     |
| Other unrealized gains and losses                                      |                        |                        |   |                        | 4,759  |                   | 4,759  |
| Comprehensive income   |                        |                        |   |                        |  |                   | (81,575)                                     |
| Amortization of unearned compensation                                  |                        |                        | \$ 29,969   |                        |  |                   | 29,969                                       |
| Restricted stock surrendered   |                        |                        | (6,003)   |                        |  |                   | (6,003)                                      |
| Balances at September 30, 2011, Successor Company                      |                        | \$                     | \$ 1,338,734                                      | \$ (335,166)           | \$ (14,446)  | \$                | \$ 989,122                                   |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

See accompanying notes to consolidated financial statements.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows**

(In thousands)

|   | Year Ended<br>September 30,<br>2011 | Year Ended<br>September 30,<br>2010 | Successor<br>Company<br><br>Period from<br>August 31, 2009<br>through<br>September 30,<br>2009 | Predecessor<br>Company<br><br>Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |
|---|-------------------------------------|-------------------------------------|--|---|
| <b>Cash flows from operating activities:</b>  |                                     |                                     |  |   |
| Net (loss) income   | \$ (74,626)                         | \$ (189,755)                        | \$ (70,785)  | \$ 1,013,941  |
| (Loss) income from discontinued operations  |                                     | (2,735)                             | 408  | (86,802)  |
| (Loss) income from continuing operations  | (74,626)                            | (187,020)                           | (71,193)   | 1,100,743   |
| <b>Adjustments to reconcile net (loss) income to net cash provided by operating activities:</b> |                                     |                                     |  |   |
| Depreciation  | 47,065                              | 54,822                              | 5,158  | 36,745  |
| Amortization of intangibles   | 57,695                              | 45,920                              | 3,513  | 19,099  |
| Amortization of debt issuance costs   | 13,198                              | 9,030                               | 314  | 13,338  |
| Amortization of unearned restricted stock compensation  | 29,969                              | 16,574                              |  | 2,636   |
| Intangible asset impairment   | 32,450                              |                                     |  | 34,391  |
| Non-cash goodwill adjustment due to release of valuation allowance                              |                                     |                                     | 47,443   |   |
| Fresh-start reporting adjustments   |                                     |                                     |  | (1,087,566)   |
| Gain on cancelation of debt   |                                     |                                     |  | (146,555)   |
| Administrative related reorganization items   |                                     | 3,646                               | 3,962  | 91,312  |
| Payments for administrative related reorganization items  |                                     | (47,173)                            |  |   |
| Deferred income taxes   | 24,374                              | 51,731                              | 3,498  | 22,046  |
| Non-cash increase to cost of goods sold due to fresh-start reporting inventory valuation        |                                     | 34,865                              |  |   |
| Non-cash interest expense on 12% Notes  |                                     | 24,555                              |  |   |
| Write off of unamortized discount upon refinancing Term Loan                                    | 8,950                               | 59,162                              |  |   |
| Write off of debt issuance costs upon refinancing Term Loan                                     | 15,420                              | 6,551                               |  | 2,358   |
| Non-cash restructuring and related charges  | 15,143                              | 16,359                              | 1,299  | 28,368  |
| Non-cash debt accretion   | 4,773                               | 18,302                              | 2,861  |   |
| <b>Changes in assets and liabilities:</b>   |                                     |                                     |  |   |
| Accounts receivable   | 17,412                              | 12,600                              | 5,699  | 68,203  |
| Inventories   | 96,406                              | (66,127)                            | 48,995   | 9,004   |
| Prepaid expenses and other current assets   | 815                                 | 2,025                               | 1,256  | 5,131   |
| Accounts payable and accrued liabilities  | (60,573)                            | 86,247                              | 22,438   | (80,463)  |
| Other assets and liabilities  | 3,770                               | (73,510)                            | (6,565)  | (88,996)  |
| Net cash provided by operating activities of continuing operations                              | 232,241                             | 68,559                              | 68,678   | 29,794  |
| Net cash (used) provided by operating activities of discontinued operations                     |                                     | (11,221)                            | 6,273  | (28,187)  |
| <b>Net cash provided by operating activities</b>  | <b>232,241</b>                      | <b>57,338</b>                       | <b>74,951</b>  | <b>1,607</b>  |
| <b>Cash flows from investing activities:</b>  |                                     |                                     |  |   |
| Purchases of property, plant and equipment  | (36,160)                            | (40,316)                            | (2,718)  | (8,066)   |
| Proceeds from sale of property, plant and equipment   | 243                                 | 388                                 | 71   | 379   |
| Acquisitions, net of cash acquired  | (11,053)                            | (2,577)                             |  | (8,460)   |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|  |                   |                   |                  |                  |
|--|-------------------|-------------------|------------------|------------------|
| Proceeds from sale of assets held for sale   | 6,997             |                   |                  |                  |
| Other investing activity   | (5,723)           |                   |                  |                  |
| Net cash used by investing activities of continuing operations   | (45,696)          | (42,505)          | (2,647)          | (16,147)         |
| Net cash used by investing activities of discontinued operations   |                   |                   |                  | (855)            |
| <b>Net cash used by investing activities</b>   | <b>(45,696)</b>   | <b>(42,505)</b>   | <b>(2,647)</b>   | <b>(17,002)</b>  |
| <b>Cash flows from financing activities:</b>   |                   |                   |                  |                  |
| Proceeds from new Senior Credit Facilities, excluding new ABL Revolving Credit Facility, net of discount |                   | 1,474,755         |                  |                  |
| Payment of senior credit facilities, excluding old ABL revolving credit facility                         | (224,763)         | (1,278,760)       |                  |                  |
| Expensed prepayment penalty of term loan facility refinanced in Fiscal 2011                              | (5,653)           |                   |                  |                  |
| Reduction of other debt  |                   | (8,456)           | (4,603)          | (120,583)        |
| Proceeds from other debt financing   | 30,788            | 13,688            |                  |                  |
| Debt issuance costs, net of refund   | (12,616)          | (55,024)          | (287)            | (17,199)         |
| Extinguished ABL Revolving Credit Facility   |                   | (33,225)          | (31,775)         | 65,000           |
| (Payments of) proceeds on supplemental loan  |                   | (45,000)          |                  | 45,000           |
| Treasury stock purchases   | (3,409)           | (2,207)           |                  | (61)             |
| <b>Net cash (used) provided by financing activities</b>  | <b>(215,653)</b>  | <b>65,771</b>     | <b>(36,665)</b>  | <b>(27,843)</b>  |
| Effect of exchange rate changes on cash and cash equivalents due to Venezuela hyperinflation             |                   | (8,048)           |                  |                  |
| Effect of exchange rate changes on cash and cash equivalents   | 908               | 258               | 1,002            | (376)            |
| Net (decrease) increase in cash and cash equivalents   | (28,200)          | 72,814            | 36,641           | (43,614)         |
| Cash and cash equivalents, beginning of period   | 170,614           | 97,800            | 61,159           | 104,773          |
| <b>Cash and cash equivalents, end of period</b>  | <b>\$ 142,414</b> | <b>\$ 170,614</b> | <b>\$ 97,800</b> | <b>\$ 61,159</b> |
| <b>Supplemental disclosure of cash flow information:</b>   |                   |                   |                  |                  |
| Cash paid for interest   | \$ 171,577        | \$ 136,429        | \$ 5,828         | \$ 158,380       |
| Cash paid for income taxes, net  | 37,171            | 36,951            | 1,336            | 18,768           |

See accompanying notes to consolidated financial statements.

---

**Table of Contents**

**SPECTRUM BRANDS HOLDINGS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(In thousands, except per share amounts)**

**(1) Description of Business**

Spectrum Brands, Inc., a Delaware corporation ( *Spectrum Brands* or the *Company* ), is a global branded consumer products company. Spectrum Brands Holdings, Inc. ( *SB Holdings* ) was created in connection with the combination of Spectrum Brands and Russell Hobbs, Inc. ( *Russell Hobbs* ), a global branded small appliance company, to form a new combined company (the *Merger* ). The Merger was consummated on June 16, 2010. As a result of the Merger, both Spectrum Brands and Russell Hobbs became wholly-owned subsidiaries of SB Holdings. Russell Hobbs was subsequently merged into Spectrum Brands. SB Holdings trades on the New York Stock Exchange under the symbol *SPB*.

On February 3, 2009, Spectrum Brands, Inc. and its wholly owned United States ( *U.S.* ) subsidiaries (collectively, the *Debtors* ) filed voluntary petitions under Chapter 11 of the U.S. Bankruptcy Code (the *Bankruptcy Code* ), in the U.S. Bankruptcy Court for the Western District of Texas (the *Bankruptcy Court* ). On August 28, 2009 (the *Effective Date* ), the Debtors emerged from Chapter 11 of the Bankruptcy Code. Effective as of the Effective Date and pursuant to the Debtors' confirmed plan of reorganization and in accordance with Accounting Standard Codification ( *ASC* ) Topic 852: *Reorganizations*, the Company determined that all conditions required for the adoption of fresh-start reporting were met upon emergence from Chapter 11 of the Bankruptcy Code on the Effective Date. However in light of the proximity of that date to the Company's August accounting period close, which was August 30, 2009, the Company elected to adopt a convenience date of August 30, 2009 for recording fresh-start reporting.

Unless the context indicates otherwise, the term *Company* is used to refer to both Spectrum Brands and its subsidiaries prior to the Merger and Spectrum Brands and its subsidiaries subsequent to the Merger. The term *Predecessor Company* refers only to the Company prior to the Effective Date and the term *Successor Company* refers to Spectrum Brands or the Company subsequent to the Effective Date.

The Company's operations include the worldwide manufacturing and marketing of alkaline, zinc carbon and hearing aid batteries, as well as aquariums and aquatic health supplies and the designing and marketing of rechargeable batteries, battery-powered lighting products, electric shavers and accessories, grooming products and hair care appliances. The Company's operations also include the manufacturing and marketing of specialty pet supplies. The Company also manufactures and markets herbicides, insecticides and insect repellents in North America. The Company also designs, markets and distributes a broad range of branded small appliances and personal care products. The Company's operations utilize manufacturing and product development facilities located in the U.S., Europe, Latin America and Asia.

The Company sells its products in approximately 130 countries through a variety of trade channels, including retailers, wholesalers and distributors, hearing aid professionals, industrial distributors and original equipment manufacturers and enjoys name recognition in its markets under the Rayovac, VARTA and Remington brands, each of which has been in existence for more than 80 years, and under the Tetra, 8-in-1, Spectracide, Cutter, Black & Decker, George Foreman, Russell Hobbs, Farberware and various other brands.

The Company's global branded consumer products have positions in seven major product categories: consumer batteries; small appliances; pet supplies; electric shaving and grooming; electric personal care; portable lighting; and home and garden controls. Effective October 1, 2010, the Company's chief operating decision-maker manages the businesses of the Company in three vertically integrated, product-focused reporting segments: (i) Global Batteries & Appliances, which consists of the Company's worldwide battery, electric shaving and grooming, electric personal care, portable lighting business and small appliances primarily in the kitchen and home product categories ( *Global Batteries & Appliances* ); (ii) Global Pet Supplies, which consists of the Company's worldwide pet supplies business ( *Global Pet Supplies* ); and (iii) Home and Garden Business, which consists of the Company's home and garden and insect control business (the *Home and Garden Business* ). The current reporting segment structure reflects the combination of the former Global Batteries & Personal Care segment ( *Global Batteries & Personal Care* ), which consisted of the worldwide battery, electric shaving and grooming, electric personal care and portable lighting business, with substantially all of the former Small Appliances segment ( *Small Appliances* ), which consisted of the Russell Hobbs business acquired on June 16, 2010, to form the Global Batteries & Appliances segment. In addition, certain pest control and pet products included in the former Small Appliances segment have been reclassified into the Home and Garden Business and Global Pet Supplies segments, respectively. Management reviews the performance of the Company based on these segments. The presentation of all historical segment data herein has been changed to conform to this segment reporting structure, which reflects the manner in which the Company's management monitors performance and allocates resources. (For information pertaining to our business segments, see Note 11, *Segment Information* ).





---

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

**(2) Significant Accounting Policies and Practices**

*(a) Principles of Consolidation and Fiscal Year End*

The consolidated financial statements include the financial statements of Spectrum Brands, Inc. and its subsidiaries and are prepared in accordance with U.S. Generally Accepted Accounting Principles ( GAAP ). All intercompany transactions have been eliminated. The Company s fiscal year ends September 30. References herein to Fiscal 2011, 2010 and 2009 refer to the fiscal years ended September 30, 2011, 2010 and 2009, respectively.

*(b) Revenue Recognition*

The Company recognizes revenue from product sales generally upon delivery to the customer or the shipping point in situations where the customer picks up the product or where delivery terms so stipulate. This represents the point at which title and all risks and rewards of ownership of the product are passed, provided that: there are no uncertainties regarding customer acceptance; there is persuasive evidence that an arrangement exists; the price to the buyer is fixed or determinable; and collectibility is deemed reasonably assured. The Company is generally not obligated to allow for, and its general policy is not to accept, product returns for battery sales. The Company does accept returns in specific instances related to its shaving, grooming, personal care, home and garden, small appliances and pet products. The provision for customer returns is based on historical sales and returns and other relevant information. The Company estimates and accrues the cost of returns, which are treated as a reduction of Net sales.

The Company enters into various promotional arrangements, primarily with retail customers, including arrangements entitling such retailers to cash rebates from the Company based on the level of their purchases, which require the Company to estimate and accrue the estimated costs of the promotional programs. These costs are treated as a reduction of Net sales.

The Company also enters into promotional arrangements that target the ultimate consumer. The costs associated with such arrangements are treated as either a reduction of Net sales or an increase of Cost of goods sold, based on the type of promotional program. The income statement presentation of the Company s promotional arrangements complies with ASC Topic 605: *Revenue Recognition*. For all types of promotional arrangements and programs, the Company monitors its commitments and uses various measures, including past experience, to determine amounts to be recorded for the estimate of the earned, but unpaid, promotional costs. The terms of the Company s customer-related promotional arrangements and programs are tailored to each customer and are documented through written contracts, correspondence or other communications with the individual customers.

The Company also enters into various arrangements, primarily with retail customers, which require the Company to make upfront cash, or slotting payments, in order to secure the right to distribute through such customers. The Company capitalizes slotting payments; provided the payments are supported by a time or volume based arrangement with the retailer, and amortizes the associated payment over the appropriate time or volume based term of the arrangement. The amortization of slotting payments is treated as a reduction in Net sales and a corresponding asset is reported in Deferred charges and other in the accompanying Consolidated Statements of Financial Position.

*(c) Use of Estimates*

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

*(d) Cash Equivalents*

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

For purposes of the accompanying Consolidated Statements of Cash Flows, the Company considers all highly liquid debt instruments purchased with original maturities of three months or less to be cash equivalents.

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

*(e) Concentrations of Credit Risk, Major Customers and Employees*

Trade receivables subject the Company to credit risk. Trade accounts receivable are carried at net realizable value. The Company extends credit to its customers based upon an evaluation of the customer's financial condition and credit history, but generally does not require collateral. The Company monitors its customers' credit and financial condition based on changing economic conditions and will make adjustments to credit policies as required. Provisions for losses on uncollectible trade receivables are determined based on ongoing evaluations of the Company's receivables, principally on the basis of historical collection experience and evaluations of the risks of nonpayment for a given customer.

The Company has a broad range of customers including many large retail outlet chains, one of which accounts for a significant percentage of its sales volume. This major customer represented approximately 24%, 22% and 23% of the Successor Company's Net sales during Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively, and approximately 23% of Net sales during the Predecessor Company's period from October 1, 2008 through August 30, 2009. This major customer also represented approximately 16% and 15% of the Successor Company's Trade account receivables, net as of September 30, 2011 and September 30, 2010, respectively.

Approximately 44%, 44% and 48% of the Successor Company's Net sales during Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively, occurred outside of the United States and approximately 42% of the Predecessor Company's Net sales during the period from October 1, 2008 through August 30, 2009, occurred outside of the United States. These sales and related receivables are subject to varying degrees of credit, currency, and political and economic risk. The Company monitors these risks and makes appropriate provisions for collectibility based on an assessment of the risks present.

*(f) Displays and Fixtures*

Temporary displays are generally disposable cardboard displays shipped to customers to facilitate display of the Company's products. Temporary displays are generally disposed of after a single use by the customer.

Permanent fixtures are more permanent in nature, are generally made from wire or other longer-lived materials, and are shipped to customers for use in displaying the Company's products. These permanent fixtures are restocked with the Company's product multiple times over the fixture's useful life.

The costs of both temporary and permanent displays are capitalized as a prepaid asset and are included in Prepaid expenses and other in the accompanying Consolidated Statements of Financial Position. The costs of temporary displays are expensed in the period in which they are shipped to customers and the costs of permanent fixtures are amortized over an estimated useful life of one to two years from the date they are shipped to customers and are reflected in Deferred charges and other in the accompanying Consolidated Statements of Financial Position.

*(g) Inventories*

The Company's inventories are valued at the lower of cost or market. Cost of inventories is determined using the first-in, first-out (FIFO) method.

*(h) Property, Plant and Equipment*

Property, plant and equipment are recorded at cost or at fair value if acquired in a purchase business combination. Depreciation on plant and equipment is calculated on the straight-line method over the estimated useful lives of the assets. Depreciable lives by major classification are as follows:

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                                |             |
|--------------------------------|-------------|
| Building and improvements      | 20-40 years |
| Machinery, equipment and other | 2-15 years  |

Plant and equipment held under capital leases are amortized on a straight-line basis over the shorter of the lease term or estimated useful life of the asset.

The Company reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The Company evaluates recoverability of assets to be held and used by comparing the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

---

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

*(i) Intangible Assets*

Intangible assets are recorded at cost or at fair value if acquired in a purchase business combination. In connection with fresh-start reporting, Intangible Assets were recorded at their estimated fair value on August 30, 2009. Customer lists, proprietary technology and certain trade name intangibles are amortized, using the straight-line method, over their estimated useful lives of approximately 4 to 20 years. Excess of cost over fair value of net assets acquired (goodwill) and indefinite-lived intangible assets (certain trade name intangibles) are not amortized. Goodwill is tested for impairment at least annually, at the reporting unit level with such groupings being consistent with the Company's reportable segments. If impairment is indicated, a write-down to fair value (normally measured by discounting estimated future cash flows) is recorded. Indefinite-lived trade name intangibles are tested for impairment at least annually by comparing the fair value, determined using a relief from royalty methodology, with the carrying value. Any excess of carrying value over fair value is recognized as an impairment loss in income from operations.

ASC Topic 350: *Intangibles-Goodwill and Other*, (ASC 350) requires that goodwill and indefinite-lived intangible assets be tested for impairment annually, or more often if an event or circumstance indicates that an impairment loss may have been incurred. The Company's management uses its judgment in assessing whether assets may have become impaired between annual impairment tests. Indicators such as unexpected adverse business conditions, economic factors, unanticipated technological change or competitive activities, loss of key personnel, and acts by governments and courts may signal that an asset has become impaired.

During Fiscal 2011, Fiscal 2010 and the period from October 1, 2008 through August 30, 2009, the Company's goodwill and trade name intangibles were tested for impairment as of the Company's August financial period end, the Company's annual testing date, as well as in certain interim periods where an event or circumstance occurred that indicated an impairment loss may have been incurred.

*Intangibles with Indefinite Lives*

In accordance with ASC 350, the Company conducts impairment testing on the Company's goodwill. To determine fair value during Fiscal 2011, Fiscal 2010 and the period from October 1, 2008 through August 30, 2009 the Company used the discounted estimated future cash flows methodology, third party valuations and negotiated sales prices. Assumptions critical to the Company's fair value estimates under the discounted estimated future cash flows methodology are: (i) the present value factors used in determining the fair value of the reporting units and trade names; (ii) projected average revenue growth rates used in the reporting unit; and (iii) projected long-term growth rates used in the derivation of terminal year values. These and other assumptions are impacted by economic conditions and expectations of management and will change in the future based on period specific facts and circumstances. The Company also tested the aggregate estimated fair value of its reporting units for reasonableness by comparison to the total market capitalization of the Company, which includes both its equity and debt securities.

In addition, in accordance with ASC 350, as part of the Company's annual impairment testing, the Company tested its indefinite-lived trade name intangible assets for impairment by comparing the carrying amount of such trade names to their respective fair values. Fair value was determined using a relief from royalty methodology. Assumptions critical to the Company's fair value estimates under the relief from royalty methodology were: (i) royalty rates, (ii) projected average revenue growth rates, and (iii) applicable discount rates.

A triggering event occurred in Fiscal 2011 which required the Company to test its indefinite-lived intangible assets for impairment between annual impairment dates. As more fully discussed above in Note 1, Description of Business, on October 1, 2010, the Company realigned its operating segments into three vertically integrated, product-focused reporting segments. The realignment of the Company's operating segments constituted a triggering event for impairment testing. In connection with this interim test, the Company compared the fair value of its reporting segments to their carrying amounts both before and after the change in segment composition, and determined the fair values were in excess of their carrying amounts and, accordingly, no further testing of goodwill was required. The Company also tested the recoverability of its identified indefinite-lived intangibles in connection with the realignment of its operating segments and concluded that the fair values of these assets exceeded their carrying values.



**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

In connection with the Successor Company's annual goodwill impairment testing performed during Fiscal 2011 and Fiscal 2010 the first step of such testing indicated that the fair value of the Company's reporting segments were in excess of their carrying amounts and, accordingly, no further testing of goodwill was required.

In connection with the Predecessor Company's annual goodwill impairment testing performed during Fiscal 2009, which was completed by the Predecessor Company before applying fresh-start reporting, the first step of such testing indicated that the fair value of the Predecessor Company's reporting segments were in excess of their carrying amounts and, accordingly, no further testing of goodwill was required.

In connection with its annual impairment testing of indefinite-lived intangible assets during Fiscal 2011 the Company concluded that the fair values of certain trade name intangible assets were less than the carrying amounts of those assets. As a result, during Fiscal 2011 the Company recorded a non-cash pretax intangible asset impairment charge of approximately \$32,450, which was equal to the excess of the carrying amounts of the intangible assets over the fair value of such assets. During Fiscal 2010 the Company concluded that the fair value of its intangible assets exceeded their carrying value.

During the period from October 1, 2008 through August 30, 2009, in connection with its annual impairment testing, the Company concluded that the fair values of certain trade name intangible assets were less than the carrying amounts of those assets. As a result, during the period from October 1, 2008 through August 30, 2009, the Company recorded non-cash pretax impairment charges of approximately \$34,391, representing the excess of the carrying amounts of the intangible assets over the fair value of such assets.

The non-cash impairments of trade name intangible assets during Fiscal 2011 and during the period from October 1, 2008 through August 30, 2009, have been recorded as a separate component of Operating expenses.

The above impairments of trade name intangible assets were primarily attributed to lower current and forecasted profits, reflecting more conservative growth rates versus those originally assumed by the Company at the time of acquisition or upon adoption of fresh start reporting.

**Intangibles with Definite or Estimable Useful Lives**

The Company assesses the recoverability of intangible assets with definite or estimable useful lives whenever an event or circumstance occurs that indicates an impairment loss may have been incurred. The Company assesses the recoverability of these intangible assets by determining whether their carrying value can be recovered through projected undiscounted future cash flows. If projected undiscounted future cash flows indicate that the carrying value of the assets will not be recovered, an adjustment would be made to reduce the carrying value to an amount equal to estimated fair value determined based on projected future cash flows discounted at the Company's incremental borrowing rate. The cash flow projections used in estimating fair value are based on historical performance and management's estimate of future performance, giving consideration to existing and anticipated competitive and economic conditions.

Impairment reviews are conducted at the judgment of management when it believes that a change in circumstances in the business or external factors warrants a review. Circumstances such as the discontinuation of a product or product line, a sudden or consistent decline in the sales forecast for a product, changes in technology or in the way an asset is being used, a history of operating or cash flow losses, or an adverse change in legal factors or in the business climate, among others, may trigger an impairment review.

***(j) Debt Issuance Costs***

Debt issuance costs are capitalized and amortized to interest expense using the effective interest method over the lives of the related debt agreements.

***(k) Accounts Payable***

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

Included in accounts payable are book overdrafts, net of deposits on hand, on disbursement accounts that are replenished when checks are presented for payment.



**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)***(l) Income Taxes*

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes enactment date. The Company recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Recognized income tax positions are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs. Accrued interest expense and penalties related to uncertain tax positions are recorded in Income tax expense.

*(m) Foreign Currency Translation*

Local currencies are considered the functional currencies for most of the Company's operations outside the United States. Assets and liabilities of the Company's foreign subsidiaries are translated at the rate of exchange existing at year-end, with revenues, expenses, and cash flows translated at the average of the monthly exchange rates. Adjustments resulting from translation of the financial statements are recorded as a component of Accumulated other comprehensive income (loss) (AOCI). Also included in AOCI are the effects of exchange rate changes on intercompany balances of a long-term nature.

As of September 30, 2011 and September 30, 2010, accumulated gains related to foreign currency translation adjustments of \$8,377 and \$18,492, respectively, were reflected in the accompanying Consolidated Statements of Financial Position in AOCI.

Foreign currency transaction gains and losses related to assets and liabilities that are denominated in a currency other than the functional currency are reported in the consolidated statements of operations in the period they occur. Successor Company exchange losses (gains) on foreign currency transactions aggregating \$3,370, \$13,336 and \$(726) for Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively, are included in Other expense (income), net, in the accompanying Consolidated Statements of Operations. Predecessor Company exchange losses on foreign currency transactions aggregating \$4,440 for the period from October 1, 2008 through August 30, 2009, are included in Other expense (income), net, in the accompanying Consolidated Statements of Operations.

*(n) Shipping and Handling Costs*

The Successor Company incurred shipping and handling costs of \$201,480, \$161,148 and \$12,866 during Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively. The Predecessor Company incurred shipping and handling costs of \$135,511 during the period from October 1, 2008 through August 30, 2009. Shipping and handling costs, which are included in Selling expenses in the accompanying Consolidated Statements of Operations, include costs incurred with third-party carriers to transport products to customers and salaries and overhead costs related to activities to prepare the Company's products for shipment at the Company's distribution facilities.

*(o) Advertising Costs*

The Successor Company incurred advertising costs of \$30,673, \$37,520 and \$3,166 during Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively. The Predecessor Company incurred expenses for advertising of \$25,813 during the period from October 1, 2008 through August 30, 2009. Such advertising costs are included in Selling expenses in the accompanying Consolidated Statements of Operations and include agency fees and other costs to create advertisements, as well as costs paid to third parties to print or broadcast the Company's advertisements.

*(p) Research and Development Costs*

Research and development costs are charged to expense in the period they are incurred.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)***(q) Environmental Expenditures*

Environmental expenditures that relate to current ongoing operations or to conditions caused by past operations are expensed or capitalized as appropriate. The Company determines its liability for environmental matters on a site-by-site basis and records a liability at the time when it is probable that a liability has been incurred and such liability can be reasonably estimated. The estimated liability is not reduced for possible recoveries from insurance carriers. Estimated environmental remediation expenditures are included in the determination of the net realizable value recorded for assets held for sale.

*(r) Reclassifications*

Certain prior year amounts have been reclassified to conform to the current year presentation. These reclassifications had no effect on previously reported results of operations or accumulated deficit.

*(s) Comprehensive Income*

Comprehensive income includes foreign currency translation gains and losses on assets and liabilities of foreign subsidiaries, effects of exchange rate changes on intercompany balances of a long-term nature and transactions designated as a hedge of a net investment in a foreign subsidiary, deferred gains and losses on derivative financial instruments designated as cash flow hedges and additional minimum pension liabilities associated with the Company's pension plans. Except for gains and losses resulting from exchange rate changes on intercompany balances of a long-term nature, the Company does not provide income taxes on currency translation adjustments, as earnings from international subsidiaries are considered to be permanently reinvested.

Amounts recorded in AOCI on the accompanying Consolidated Statements of Shareholders' Equity (Deficit) and Comprehensive Income (Loss) for Fiscal 2011, Fiscal 2010 and Fiscal 2009 are net of the following tax (benefit) expense amounts:

|                            | <b>Pension<br/>Adjustment</b> | <b>Cash<br/>Flow Hedges</b> | <b>Translation<br/>Adjustment</b> | <b>Total</b> |
|----------------------------|-------------------------------|-----------------------------|-----------------------------------|--------------|
| 2011 (Successor Company)   | \$ (5,566)                    | \$ 3,002                    | \$ (2,250)                        | \$ (4,814)   |
| 2010 (Successor Company)   | \$ (6,141)                    | \$ (2,659)                  | \$ (1,566)                        | \$ (10,366)  |
| 2009 (Successor Company)   | \$ 247                        | \$ 16                       | \$ 319                            | \$ 582       |
| 2009 (Predecessor Company) | \$ (497)                      | \$ 5,286                    | \$ (40)                           | \$ 4,749     |

*(t) Stock Compensation*

The Company measures the cost of its stock-based compensation plans based on the fair value of its employee stock awards at the date of grant and recognizes these costs over the requisite service period of the awards.

In September 2009, SB Holdings' board of directors (the Board) adopted the 2009 Spectrum Brands Inc. Incentive Plan (the 2009 Plan). In conjunction with the Merger the 2009 Plan was assumed by SB Holdings. Prior to October 21, 2010, up to 3,333 shares of common stock, net of forfeitures and cancellations, could have been issued under the 2009 Plan. After October 21, 2010, no further awards may be made under the 2009 Plan.

In conjunction with the Merger, SB Holdings adopted the Spectrum Brands Holdings, Inc. 2007 Omnibus Equity Award Plan (formerly known as the Russell Hobbs Inc. 2007 Omnibus Equity Award Plan, as amended on June 24, 2008) (the 2007 RH Plan). Prior to October 21, 2010, up to 600 shares of common stock, net of forfeitures and cancellations, could have been issued under the RH Plan. After October 21, 2010, no further awards may be made under the 2007 RH Plan.

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

On October 21, 2010, SB Holdings Board of Directors adopted the Spectrum Brands Holdings, Inc. 2011 Omnibus Equity Award Plan ( 2011 Plan ), which was approved at the Annual Meeting of Stockholders on March 1, 2011. Up to 4,626 shares of common stock of the SB Holdings, net of cancellations, may be issued under the 2011 Plan.

Total stock compensation expense associated with restricted stock awards recognized by the Successor Company during Fiscal 2011 was \$29,969 or \$19,480, net of taxes. The amounts before tax are included in General and administrative expenses in the accompanying Consolidated Statements of Operations, of which \$467 or \$304 net of taxes, related to the accelerated vesting of certain awards to terminated employees.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

Total stock compensation expense associated with restricted stock awards recognized by the Successor Company during Fiscal 2010 was \$16,574 or \$10,773, net of taxes. The amounts before tax are included in General and administrative expenses and Restructuring and related charges in the accompanying Consolidated Statements of Operations, of which \$2,141 or \$1,392 net of taxes, was included in Restructuring and related charges primarily related to the accelerated vesting of certain awards to terminated employees. The Successor Company recorded no stock compensation expense during the period from August 31, 2009 through September 30, 2009.

Total stock compensation expense associated with both stock options and restricted stock awards recognized by the Predecessor Company during the period from October 1, 2008 through August 30, 2009 was \$2,636 or \$1,642, net of taxes. The amounts before tax are included in General and administrative expenses in the accompanying Consolidated Statements of Operations.

The Successor Company granted approximately 1,658 shares of restricted stock during Fiscal 2011. Of these grants, 77 restricted stock units are time-based and vest over a period ranging from one year to three years. The remaining 1,581 shares are restricted stock units that are both performance and time-based and vest as follows: (i) 699 stock units vest over a one year performance based period followed by a one year time-based period and (ii) 882 stock units vest over a two year performance based period followed by a one year time-based period. The total market value of the restricted shares on the date of the grant was approximately \$48,110.

The Successor Company granted approximately 921 shares of restricted stock during Fiscal 2010. Of these grants, 271 restricted stock units were granted in conjunction with the Merger and are time-based and vest over a one year period. The remaining 650 shares are restricted stock grants that are time based and vest as follows: (i) 611 shares vest over a two year period; and (ii) 39 shares vest over a three year period. The total market value of the restricted shares on the date of the grant was approximately \$22,879.

The fair value of restricted stock is determined based on the market price of the Company's shares on the grant date. A summary of the status of the Successor Company's non-vested restricted stock awards and restricted stock units as of September 30, 2011 is as follows:

| <b>Restricted Stock Awards</b>                | <b>Shares</b> | <b>Weighted<br/>Average<br/>Grant Date<br/>Fair Value</b> | <b>Fair Value</b> |
|---|---------------|---|-------------------|
| Restricted stock awards at September 30, 2009 |               | \$  | \$                |
| Granted                                       | 650           | 23.43   | 15,228            |
| Vested  | (222)         | 23.15   | (5,140)           |
| Restricted stock awards at September 30, 2010 | 428           | \$ 23.57  | \$ 10,088         |
| Vested  | (305)         | 23.31   | (7,111)           |
| Restricted stock awards at September 30, 2011 | 123           | \$ 24.20  | \$ 2,977          |
| <b>Restricted Stock Units</b>                 | <b>Shares</b> | <b>Weighted<br/>Average<br/>Grant Date<br/>Fair Value</b> | <b>Fair Value</b> |
| Restricted stock units at September 30, 2009  |               | \$  | \$                |
| Granted                                       | 271           | 28.23   | 7,651             |
| Vested  | (22)          | 28.32   | (623)             |

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|  |       |          |           |
|--|-------|----------|-----------|
| Restricted stock units at September 30, 2010 | 249   | \$ 28.22 | \$ 7,028  |
| Granted                                      | 1,658 | 29.02    | 48,110    |
| Forfeited                                    | (43)  | 29.46    | (1,267)   |
| Vested                                       | (235) | 28.23    | (6,635)   |
| Restricted stock units at September 30, 2011 | 1,629 | \$ 28.97 | \$ 47,236 |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)***(u) Restructuring and Related Charges*

Restructuring charges are recognized and measured according to the provisions of ASC Topic 420: *Exit or Disposal Cost Obligations*, ( ASC 420 ). Under ASC 420, restructuring charges include, but are not limited to, termination and related costs consisting primarily of one-time termination benefits such as severance costs and retention bonuses, and contract termination costs consisting primarily of lease termination costs. Related charges, as defined by the Company, include, but are not limited to, other costs directly associated with exit and integration activities, including impairment of property and other assets, departmental costs of full-time incremental integration employees, and any other items related to the exit or integration activities. Costs for such activities are estimated by management after evaluating detailed analyses of the cost to be incurred. The Company presents restructuring and related charges on a combined basis. (See also Note 14, Restructuring and Related Charges, for a more complete discussion of restructuring initiatives and related costs).

*(v) Acquisition and Integration Related Charges*

Acquisition and integration related charges reflected in Operating expenses include, but are not limited to transaction costs such as banking, legal, accounting and other professional fees directly related to the acquisition, termination and related costs for transitional and certain other employees, integration related professional fees and other post business combination expenses associated with mergers and acquisitions.

The following table summarizes acquisition and integration related charges incurred by the Company during Fiscal 2011 and Fiscal 2010 associated with the Merger:

|   | <b>2011</b>   | <b>2010</b>   |
|---|---------------|---------------|
| Integration costs                                     | \$ 23,084     | \$ 3,777      |
| Employee termination charges                          | 8,105         | 9,713         |
| Legal and professional fees                           | 4,883         | 24,962        |
| <br>Total Acquisition and integration related charges | <br>\$ 36,072 | <br>\$ 38,452 |

Additionally, the Company incurred \$210 of legal and professional fees and integration costs associated with the acquisition of Seed Resources, LLC ( Seed Resources ) and \$321 of other acquisition and integration costs during Fiscal 2011. (See Note 15, Acquisitions, for additional information on the Seed Resources acquisition.)

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)***(w) Reorganization Items*

Subsequent to the date of the Bankruptcy Filing (the Petition Date), the Company's financial statements are prepared in accordance with ASC 852. ASC 852 does not change the application of GAAP in the preparation of the Company's consolidated financial statements. However, ASC 852 does require that financial statements, for periods including and subsequent to the filing of a Chapter 11 petition distinguish transactions and events that are directly associated with the reorganization from the ongoing operations of the business. In accordance with ASC 852, the Company has done the following:

On the accompanying Consolidated Statements of Operations, distinguished transactions and events that are directly associated with the reorganization from the ongoing operations of the business; and

On the accompanying Consolidated Statements of Cash Flows, separately disclosed Reorganization items expense (income), net, consisting of the following: (i) Fresh-start reporting adjustments; (ii) Gain on cancellation of debt; and (iii) Administrative related reorganization items.

Reorganization items are presented separately in the accompanying Consolidated Statements of Operations and represent amounts that the Company has identified as directly relating to the bankruptcy cases. Reorganization items expense (income), net during Fiscal 2010 and during the period from August 31, 2009 through September 30, 2009 and the period from October 1, 2008 through August 30, 2009 are summarized as follows:

|   | <b>Successor Company</b> |                      | <b>Predecessor Company</b> |
|---|--------------------------|----------------------|----------------------------|
|   | <b>Year</b>              | <b>Period from</b>   | <b>Period from</b>         |
|   | <b>Ended</b>             | <b>August 31,</b>    | <b>October 1,</b>          |
|   | <b>September 30,</b>     | <b>2009</b>          | <b>2008 through</b>        |
|   | <b>2010</b>              | <b>through</b>       | <b>August 30,</b>          |
|   | <b>2010</b>              | <b>September 30,</b> | <b>2009</b>                |
| Legal and professional fees                 | \$ 3,536                 | \$ 3,962             | \$ 74,624                  |
| Deferred financing costs                    |                          |                      | 10,668                     |
| Provision for rejected leases               | 110                      |                      | 6,020                      |
| Administrative related reorganization items | \$ 3,646                 | \$ 3,962             | \$ 91,312                  |
| Gain on cancellation of debt                |                          |                      | (146,555)                  |
| Fresh-start reporting adjustments           |                          |                      | (1,087,566)                |
| Reorganization items expense (income), net  | \$ 3,646                 | \$ 3,962             | \$ (1,142,809)             |

The Company did not recognize any reorganization expenses during Fiscal 2011.

**(3) Inventory**

Inventories consist of the following:



Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                 | September 30, |            |
|-----------------|---------------|------------|
|                 | 2011          | 2010       |
| Raw materials   | \$ 59,928     | \$ 62,857  |
| Work-in-process | 25,465        | 28,239     |
| Finished goods  | 349,237       | 439,246    |
|                 | \$ 434,630    | \$ 530,342 |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

(In thousands, except per share figures)

**(4) Property, Plant and Equipment**

Property, plant and equipment consist of the following:

|                                  | September 30, |            |
|----------------------------------|---------------|------------|
|                                  | 2011          | 2010       |
| Land, buildings and improvements | \$ 101,303    | \$ 79,935  |
| Machinery, equipment and other   | 202,309       | 157,172    |
| Construction in progress         | 10,134        | 24,037     |
|                                  | 313,746       | 261,144    |
| Less accumulated depreciation    | 107,357       | 59,980     |
|                                  | \$ 206,389    | \$ 201,164 |

**(5) Goodwill and Intangible Assets**

Intangible assets consist of the following:

|  | Global Batteries &<br>Appliances | Global Pet<br>Supplies | Home and Garden<br>Business | Total      |
|--|----------------------------------|------------------------|-----------------------------|------------|
| <b>Goodwill:</b>                               |                                  |                        |                             |            |
| Balance at September 30, 2009                  | \$ 152,293                       | \$ 160,248             | \$ 170,807                  | \$ 483,348 |
| Additions due to Russell Hobbs Merger          | 116,607                          | 2,629                  | 843                         | 120,079    |
| Effect of translation                          | (480)                            | (2,892)                |                             | (3,372)    |
| Balance at September 30, 2010                  | \$ 268,420                       | \$ 159,985             | \$ 171,650                  | \$ 600,055 |
| Additions                                      |                                  | 10,029                 | 255                         | 10,284     |
| Effect of translation                          | (272)                            | 271                    |                             | (1)        |
| Balance at September 30, 2011                  | \$ 268,148                       | \$ 170,285             | \$ 171,905                  | \$ 610,338 |
| <b>Intangible Assets:</b>                      |                                  |                        |                             |            |
| <i>Trade names Not Subject to Amortization</i> |                                  |                        |                             |            |
| Balance at September 30, 2009                  | \$ 401,983                       | \$ 212,253             | \$ 76,000                   | \$ 690,236 |
| Additions due to Russell Hobbs Merger          | 164,730                          | 6,200                  |                             | 170,930    |
| Effect of translation                          | 3,232                            | (6,920)                |                             | (3,688)    |
| Balance at September 30, 2010                  | \$ 569,945                       | \$ 211,533             | \$ 76,000                   | \$ 857,478 |
| Additions                                      |                                  | 2,630                  | 150                         | 2,780      |
| Intangible asset impairment                    | (23,200)                         | (8,600)                | (650)                       | (32,450)   |
| Effect of translation                          | (941)                            | (72)                   |                             | (1,013)    |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|   |    |           |            |    |         |    |           |
|---|----|-----------|------------|----|---------|----|-----------|
| Balance at September 30, 2011                           | \$ | 545,804   | \$ 205,491 | \$ | 75,500  | \$ | 826,795   |
| <b><i>Intangible Assets Subject to Amortization</i></b> |    |           |            |    |         |    |           |
| Balance at September 30, 2009, net                      | \$ | 354,433   | \$ 245,005 | \$ | 172,271 | \$ | 771,709   |
| Additions due to Russell Hobbs Merger                   |    | 186,508   | 4,100      |    | 1,789   |    | 192,397   |
| Amortization during period                              |    | (22,189)  | (14,981)   |    | (8,750) |    | (45,920)  |
| Effect of translation                                   |    | (2,428)   | (3,876)    |    |         |    | (6,304)   |
| Balance at September 30, 2010, net                      | \$ | 516,324   | \$ 230,248 | \$ | 165,310 | \$ | 911,882   |
| Additions   |    |           | 4,193      |    |         |    | 4,193     |
| Amortization during period                              |    | (33,184)  | (15,599)   |    | (8,912) |    | (57,695)  |
| Effect of translation                                   |    | (1,667)   | 401        |    |         |    | (1,266)   |
| Balance at September 30, 2011, net                      | \$ | 481,473   | \$ 219,243 | \$ | 156,398 | \$ | 857,114   |
| Total Intangible Assets, net at September 30, 2011      | \$ | 1,027,277 | \$ 424,734 | \$ | 231,898 | \$ | 1,683,909 |

Intangible assets subject to amortization include proprietary technology, customer relationships and certain trade names. The carrying value of technology assets was \$58,170, net of accumulated amortization of \$13,635 at September 30, 2011 and \$60,792, net of accumulated amortization of \$6,305 at September 30, 2010. The Company's trade names subject to amortization relate to intangible assets recognized as a result of the valuation under fresh-start reporting and in connection with the Merger with Russell Hobbs. The carrying value of these trade names was \$133,380, net of accumulated amortization of \$16,320 at September 30, 2011 and \$145,939, net of accumulated amortization of \$3,750 at September 30, 2010. Remaining intangible assets subject to amortization include customer relationship intangibles. The carrying value of customer relationships was \$665,564, net of accumulated amortization of \$73,373 at September 30, 2011 and \$705,151, net of accumulated amortization of \$35,865 at September 30, 2010. The useful life of the Company's intangible assets subject to amortization are 4 to 8 years for proprietary technology assets related to the Global Pet Supplies segment, 9 to 17 years for

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

proprietary technology assets associated with the Global Batteries & Appliances segment, 15 to 20 years for customer relationships of Global Batteries & Appliances, 20 years for customer relationships of the Home and Garden Business and Global Pet Supplies, 12 years for a trade name within the Global Batteries & Appliances segment and 4 years for a trade name within the Home and Garden Business segment.

ASC 350 requires companies to test goodwill and indefinite-lived intangible assets for impairment annually, or more often if an event or circumstance indicates that an impairment loss may have incurred. During Fiscal 2011, Fiscal 2010 and the period from October 1, 2008 through August 30, 2009 the Company conducted impairment testing of goodwill and indefinite-lived intangible assets. As a result of this testing the Company recorded non-cash pretax intangible asset impairment charges of approximately \$32,450 during Fiscal 2011 and \$34,391 in the period from October 1, 2008 through August 30, 2009. Both the \$32,450 recorded during Fiscal 2011 and the \$34,391 recorded during the period from October 1, 2008 through August 30, 2009 related to impaired trade name intangible assets. (See also Note 2(i), Significant Accounting Policies Intangible Assets, for further details on the impairment charges).

The amortization expense related to intangibles subject to amortization for the Successor Company for Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, and the Predecessor Company for the period from October 1, 2008 through August 30, 2009 is as follows:

|                                     | Successor Company |           | Predecessor Company                                    |
|-------------------------------------|-------------------|-----------|--|
|                                     | 2011              | 2010      | Period from October 1, 2008 through August 30, 2009    |
|                                     |                   |           | Period from August 31, 2009 through September 30, 2009 |
| Proprietary technology amortization | \$ 6,817          | \$ 6,305  | \$ 515   |
| Customer list amortization          | 38,320            | 35,865    | 2,988  |
| Trade names amortization            | 12,558            | 3,750     | 10   |
|                                     | \$ 57,695         | \$ 45,920 | \$ 3,513   |
|                                     |                   |           | \$ 19,099  |

The Company estimates annual amortization expense for the next five fiscal years will approximate \$58,000 per year.

**(6) Debt**

Debt consists of the following:

|  | September 30, 2011 |       | September 30, 2010 |       |
|--|--------------------|-------|--------------------|-------|
|  | Amount             | Rate  | Amount             | Rate  |
| Term Loan, U.S. Dollar, expiring June 17, 2016         | \$ 525,237         | 5.1%  | \$ 750,000         | 8.1%  |
| 9.5% Notes, due June 15, 2018                          | 750,000            | 9.5%  | 750,000            | 9.5%  |
| 12% Notes, due August 28, 2019                         | 245,031            | 12.0% | 245,031            | 12.0% |
| ABL Revolving Credit Facility, expiring April 21, 2016 |                    | 2.5%  |                    | 4.1%  |
| Other notes and obligations                            | 44,333             | 6.5%  | 13,605             | 10.8% |
| Capitalized lease obligations                          | 24,911             | 6.2%  | 11,755             | 5.2%  |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                                     |              |              |
|-------------------------------------|--------------|--------------|
|                                     | 1,589,512    | 1,770,391    |
| Original issuance discounts on debt | (12,900)     | (26,624)     |
| Less current maturities             | 41,090       | 20,710       |
| Long-term debt                      | \$ 1,535,522 | \$ 1,723,057 |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

The Successor Company's aggregate scheduled maturities of debt as of September 30, 2011 are as follows:

|            |                     |
|------------|---------------------|
| 2012       | \$ 41,090           |
| 2013       | 14,347              |
| 2014       | 8,792               |
| 2015       | 8,376               |
| 2016       | 505,974             |
| Thereafter | 1,010,933           |
|            | <b>\$ 1,589,512</b> |

The Company's aggregate capitalized lease obligations included in the amounts above are payable in installments of \$2,645 in 2012, \$2,208 in 2013, \$1,671 in 2014, \$1,255 in 2015, \$1,230 in 2016 and \$15,902 thereafter.

In connection with the Merger, Spectrum Brands (i) entered into a new senior secured term loan pursuant to a new senior credit agreement (the Senior Credit Agreement) consisting of a \$750,000 U.S. dollar term loan, (ii) issued \$750,000 of 9.5% Notes and (iii) entered into a \$300,000 ABL Revolving Credit Facility. The proceeds from such financings were used to repay Spectrum Brands' senior term credit facility that existed at the time of emergence under Chapter 11 of the Bankruptcy Code (the Prior Term Facility) and Spectrum Brands' then-existing asset based revolving loan facility, to pay fees and expenses in connection with the refinancing and for general corporate purposes.

The 9.5% Notes and 12% Notes were issued by Spectrum Brands. SB/RH Holdings, LLC, a wholly-owned subsidiary of SB Holdings, and the wholly owned domestic subsidiaries of Spectrum Brands are the guarantors under the 9.5% Notes. The wholly owned domestic subsidiaries of Spectrum Brands are the guarantors under the 12% Notes. SB Holdings is not an issuer or guarantor of the 9.5% Notes or the 12% Notes. SB Holdings is also not a borrower or guarantor under the Company's Term Loan or the ABL Revolving Credit Facility. Spectrum Brands is the borrower under the Term Loan and its wholly owned domestic subsidiaries along with SB/RH Holdings, LLC are the guarantors under that facility. Spectrum Brands and its wholly owned domestic subsidiaries are the borrowers under the ABL Revolving Credit Facility and SB/RH Holdings, LLC is a guarantor of that facility.

**Senior Term Credit Facility**

On February 1, 2011, the Company completed the refinancing of its term loan facility, which was initially established in connection with the Merger and had an aggregate amount outstanding of \$680,000 upon refinancing (the Term Loan), with an amended and restated credit agreement, together with the amended ABL Revolving Credit Facility, (the Senior Credit Facilities) at a lower interest rate.

The Term Loan was issued at par with a maturity date of June 17, 2016. Subject to certain mandatory prepayment events, the Term Loan is subject to repayment according to a scheduled amortization, with the final payment of all amounts outstanding, plus accrued and unpaid interest, due at maturity. Among other things, the Term Loan provides for interest at a rate per annum equal to, at the Company's option, the LIBO rate (adjusted for statutory reserves) subject to a 1.00% floor plus a margin equal to 4.00%, or an alternate base rate plus a margin equal to 3.00%.

The Term Loan contains financial covenants with respect to debt, including, but not limited to, a maximum leverage ratio and a minimum interest coverage ratio, which covenants, pursuant to their terms, become more restrictive over time. In addition, the Term Loan contains customary restrictive covenants, including, but not limited to, restrictions on the Company's ability to incur additional indebtedness, create liens, make investments or specified payments, give guarantees, pay dividends, make capital expenditures and merge or acquire or sell assets. Pursuant to a guarantee and collateral agreement, the Company and its domestic subsidiaries have guaranteed their respective obligations under the Term Loan and related loan documents and have pledged substantially all of their respective assets to secure such obligations. The Term Loan also

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

provides for customary events of default, including payment defaults and cross-defaults on other material indebtedness.

The Company recorded \$10,545 of fees in connection with the Term Loan during Fiscal 2011. The fees are classified as Debt issuance costs within the accompanying Consolidated Statements of Financial Position and are amortized as an adjustment to interest expense over the remaining life of the Term Loan. In connection with the refinancing, included in Fiscal 2011 Interest expense are cash charges of \$4,954 and accelerated amortization of portions of the unamortized discount and unamortized Debt issuance costs totaling \$24,370. In connection with voluntary prepayments of \$220,000 of the Term Loan during Fiscal 2011, the Company recorded cash charges of \$700 and accelerated amortization of portions of the unamortized discount and unamortized Debt issuance costs totaling \$7,521 as an adjustment to increase interest expense. At September 30, 2011 and September 30, 2010, the aggregate amount outstanding under the Term Loan totaled \$525,237 and \$750,000, respectively.

---

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

**9.5% Notes**

At both September 30, 2011 and September 30, 2010, the Company had outstanding principal of \$750,000 under the 9.5% Notes maturing June 15, 2018.

The Company may redeem all or a part of the 9.5% Notes, upon not less than 30 or more than 60 days notice, at specified redemption prices. Further, the indenture governing the 9.5% Notes (the 2018 Indenture ) requires the Company to make an offer, in cash, to repurchase all or a portion of the applicable outstanding notes for a specified redemption price, including a redemption premium, upon the occurrence of a change of control of the Company, as defined in such indenture.

The 2018 Indenture contains customary covenants that limit, among other things, the incurrence of additional indebtedness, payment of dividends on or redemption or repurchase of equity interests, the making of certain investments, expansion into unrelated businesses, creation of liens on assets, merger or consolidation with another company, transfer or sale of all or substantially all assets, and transactions with affiliates.

In addition, the 2018 Indenture provides for customary events of default, including failure to make required payments, failure to comply with certain agreements or covenants, failure to make payments on or acceleration of certain other indebtedness, and certain events of bankruptcy and insolvency. Events of default under the 2018 Indenture arising from certain events of bankruptcy or insolvency will automatically cause the acceleration of the amounts due under the 9.5% Notes. If any other event of default under the 2018 Indenture occurs and is continuing, the trustee for the 2018 Indenture or the registered holders of at least 25% in the then aggregate outstanding principal amount of the 9.5% Notes may declare the acceleration of the amounts due under those notes.

The 9.5% Notes were issued at a 1.37% discount and were recorded net of the \$10,245 amount incurred. The discount is reflected as an adjustment to the carrying value of principal, and is being amortized with a corresponding charge to interest expense over the remaining life of the 9.5% Notes. During Fiscal 2010, the Company recorded \$20,823 of fees in connection with the issuance of the 9.5% Notes. The fees are classified as Debt issuance costs within the accompanying Consolidated Statements of Financial Position and are amortized as an adjustment to interest expense over the remaining life of the 9.5% Notes.

**12% Notes**

On August 28, 2009, in connection with emergence from the voluntary reorganization under Chapter 11 of the Bankruptcy Code and pursuant to the Debtors' confirmed plan of reorganization, the Company issued \$218,076 in aggregate principal amount of 12% Notes maturing August 28, 2019. Semiannually, at its option, the Company may elect to pay interest on the 12% Notes in cash or as payment in kind ( PIK ). PIK interest is added to principal on the relevant semi-annual interest payment date. Under the Prior Term Facility, the Company agreed to make interest payments on the 12% Notes through PIK for the first three semi-annual interest payment periods following the Effective Date. As a result of the refinancing of the Prior Term Facility, the Company is no longer required to make interest payments as payment in kind after the semi-annual interest payment date of August 28, 2010. All Fiscal 2011 interest payments were made in cash.

The Company may redeem all or a part of the 12% Notes, upon not less than 30 or more than 60 days notice, beginning August 28, 2012 at specified redemption prices. Further, the indenture governing the 12% Notes (the 2019 Indenture ) requires the Company to make an offer, in cash, to repurchase all or a portion of the applicable outstanding notes for a specified redemption price, including a redemption premium, upon the occurrence of a change of control of the Company, as defined in such indenture.

At both September 30, 2011 and September 30, 2010, the Company had outstanding principal of \$245,031, respectively, under the 12% Notes, including PIK interest of \$26,955 that was added to principal during Fiscal 2010.

The 2019 Indenture contains customary covenants that limit, among other things, the incurrence of additional indebtedness, payment of dividends on or redemption or repurchase of equity interests, the making of certain investments, expansion into unrelated businesses, creation of



Edgar Filing: Spectrum Brands, Inc. - Form 10-K

liens on assets, merger or consolidation with another company, transfer or sale of all or substantially all assets, and transactions with affiliates.

---

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

In addition, the 2019 Indenture provides for customary events of default, including failure to make required payments, failure to comply with certain agreements or covenants, failure to make payments on acceleration of certain other indebtedness, and certain events of bankruptcy and insolvency. Events of default under the 2019 Indenture arising from certain events of bankruptcy or insolvency will automatically cause the acceleration of the amounts due under the 12% Notes. If any other event of default under the 2019 Indenture occurs and is continuing, the trustee for the indenture or the registered holders of at least 25% in the then aggregate outstanding principal amount of the 12% Notes may declare the acceleration of the amounts due under those notes.

In connection with the Merger, the Company obtained the consent of the note holders to certain amendments to the 2019 Indenture (the Supplemental Indenture ). The Supplemental Indenture became effective upon the closing of the Merger. Among other things, the Supplemental Indenture amended the definition of change in control to exclude the Harbinger Capital Partners Master Fund I, Ltd. ( Harbinger Master Fund ), Harbinger Capital Partners Special Situations Fund, L.P. ( Harbinger Special Fund ) and, together with Harbinger Master Fund, the HCP Funds ), Global Opportunities Breakaway Ltd. (together with the HCP Funds, the Harbinger Parties ), and their respective affiliates and increased the Company's ability to incur indebtedness up to \$1,850,000.

During Fiscal 2010, the Company recorded \$2,966 of fees in connection with the consent. The fees are classified as Debt issuance costs within the accompanying Consolidated Statements of Financial Position and are amortized as an adjustment to interest expense over the remaining life of the 12% Notes effective with the closing of the Merger.

**ABL Revolving Credit Facility**

On April 21, 2011 the Company amended the ABL Revolving Credit Facility. The amended facility carries an interest rate, at the Company's option, which is subject to change based on availability under the facility, of either: (a) the base rate plus currently 1.25% per annum or (b) the reserve-adjusted LIBO rate (the Eurodollar Rate ) plus currently 2.25% per annum. No amortization is required with respect to the ABL Revolving Credit Facility. The ABL Revolving Credit Facility is scheduled to expire on April 21, 2016.

The ABL Revolving Credit Facility is governed by a credit agreement (the ABL Credit Agreement ) with Bank of America as administrative agent (the Agent ). The ABL Revolving Credit Facility consists of revolving loans (the Revolving Loans ), with a portion available for letters of credit and a portion available as swing line loans, in each case subject to the terms and limits described therein.

The Revolving Loans may be drawn, repaid and re-borrowed without premium or penalty. The proceeds of borrowings under the ABL Revolving Credit Facility are to be used for costs, expenses and fees in connection with the ABL Revolving Credit Facility, working capital requirements of the Company and its subsidiaries, restructuring costs, and for other general corporate purposes.

The ABL Credit Agreement contains various representations and warranties and covenants, including, without limitation, enhanced collateral reporting, and a maximum fixed charge coverage ratio. The ABL Credit Agreement also provides for customary events of default, including payment defaults and cross-defaults on other material indebtedness.

During Fiscal 2010, the Company recorded \$9,839 of fees in connection with the ABL Revolving Credit Facility. During Fiscal 2011, the Company recorded \$2,071 of fees in connection with the amendment. The fees are classified as Debt issuance costs within the accompanying Consolidated Statements of Financial Position and are amortized as an adjustment to interest expense over the remaining life of the ABL Revolving Credit Facility. Pursuant to the credit and security agreement, the obligations under the ABL credit agreement are secured by certain current assets of the guarantors, including, but not limited to, deposit accounts, trade receivables and inventory.

As a result of borrowings and payments under the ABL Revolving Credit Facility at September 30, 2011, the Company had aggregate borrowing availability of approximately \$176,612, net of lender reserves of \$48,769 and outstanding letters of credit of \$32,962.

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

At September 30, 2010, the Company had aggregate borrowing availability of approximately \$225,255, net of lender reserves of \$28,972 and outstanding letters of credit of \$36,969.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)****(7) Derivative Financial Instruments**

Derivative financial instruments are used by the Company principally in the management of its interest rate, foreign currency exchange rate and raw material price exposures. The Company does not hold or issue derivative financial instruments for trading purposes. When hedge accounting is elected at inception, the Company formally designates the financial instrument as a hedge of a specific underlying exposure if such criteria are met, and documents both the risk management objectives and strategies for undertaking the hedge. The Company formally assesses, both at the inception and at least quarterly thereafter, whether the financial instruments that are used in hedging transactions are effective at offsetting changes in the forecasted cash flows of the related underlying exposure. Because of the high degree of effectiveness between the hedging instrument and the underlying exposure being hedged, fluctuations in the value of the derivative instruments are generally offset by changes in the forecasted cash flows of the underlying exposures being hedged. Any ineffective portion of a financial instrument's change in fair value is immediately recognized in earnings. For derivatives that are not designated as cash flow hedges, or do not qualify for hedge accounting treatment, the change in the fair value is also immediately recognized in earnings.

The Company discloses its derivative instruments and hedging activities in accordance with ASC Topic 815: *Derivatives and Hedging*, (ASC 815).

The fair value of outstanding derivative contracts recorded as assets in the accompanying Consolidated Statements of Financial Position were as follows:

|   |                            | September 30,<br>2011 | September 30,<br>2010 |
|---|----------------------------|-----------------------|-----------------------|
| <b>Asset Derivatives</b>  |                            |                       |                       |
| Derivatives designated as hedging instruments under ASC 815:            |                            |                       |                       |
| Commodity contracts   | Receivables Other          | \$ 274                | \$ 2,371              |
| Commodity contracts   | Deferred charges and other |                       | 1,543                 |
| Foreign exchange contracts  | Receivables Other          | 3,189                 | 20                    |
| Foreign exchange contracts  | Deferred charges and other |                       | 55                    |
| Total asset derivatives designated as hedging instruments under ASC 815 |                            | \$ 3,463              | \$ 3,989              |
| Derivatives not designated as hedging instruments under ASC 815:        |                            |                       |                       |
| Foreign exchange contracts  | Receivables Other          |                       |                       |
| Total asset derivatives   |                            | \$ 3,463              | \$ 3,989              |

The fair value of outstanding derivative contracts recorded as liabilities in the accompanying Consolidated Statements of Financial Position were as follows:

|                              |  | September 30,<br>2011 | September 30,<br>2010 |
|------------------------------|--|-----------------------|-----------------------|
| <b>Liability Derivatives</b> |  |                       |                       |
|                              |  |                       |                       |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|   |                             |           |           |
|---|-----------------------------|-----------|-----------|
| Derivatives designated as hedging instruments under ASC 815:                |                             |           |           |
| Interest rate contracts   | Accounts payable            | \$ 1,246  | \$ 3,734  |
| Interest rate contracts   | Accrued interest            | 708       | 861       |
| Interest rate contracts   | Other long term liabilities |           | 2,032     |
| Commodity contracts   | Accounts payable            | 1,228     |           |
| Commodity contracts   | Other long term liabilities | 4         |           |
| Foreign exchange contracts  | Accounts payable            | 2,698     | 6,544     |
| Foreign exchange contracts  | Other long term liabilities |           | 1,057     |
| Total liability derivatives designated as hedging instruments under ASC 815 |                             | \$ 5,884  | \$ 14,228 |
| Derivatives not designated as hedging instruments under ASC 815:            |                             |           |           |
| Foreign exchange contracts  | Accounts payable            | 10,945    | 9,698     |
| Foreign exchange contracts  | Other long term liabilities | 12,036    | 20,887    |
| Total liability derivatives   |                             | \$ 28,865 | \$ 44,813 |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

(In thousands, except per share figures)

**Changes in AOCI from Derivative Instruments**

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of AOCI and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

The following table summarizes the impact of derivative instruments on the accompanying Consolidated Statements of Operations for Fiscal 2011 (Successor Company):

| Derivatives in ASC 815 Cash Flow | Amount of Gain (Loss) Recognized in AOCI on Derivatives (Effective Portion) | Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion) | Amount of Gain (Loss) Reclassified from AOCI into Income (Effective Portion) | Location of Gain (Loss) Recognized in Income on Derivative Portion and Amount Excluded from Effectiveness Testing | Amount of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing) |
|----------------------------------|---|--|--|---|--|
| <b>Hedging Relationships</b>     |   |  |  |   |  |
| Commodity contracts              | \$ (1,750)  | Cost of goods sold   | \$ 2,617   | Cost of goods sold  | \$ (47)  |
| Interest rate contracts          | (88)  | Interest expense   | (3,319)  | Interest expense  | (205)(A)   |
| Foreign exchange contracts       | (487)   | Net Sales  | (131)  | Net sales   |  |
| Foreign exchange contracts       | (4,011)   | Cost of goods sold   | (12,384)   | Cost of goods sold  |  |
| <b>Total</b>                     | <b>\$ (6,336)</b>   |  | <b>\$ (13,217)</b>   |   | <b>\$ (252)</b>  |

(A) Reclassified from AOCI associated with the prepayment of portions of the senior credit facility. (See also Note 6, Debt, for a more complete discussion of the Company's refinancing of its senior credit facility.)

The following table summarizes the impact of derivative instruments on the accompanying Consolidated Statements of Operations for Fiscal 2010 (Successor Company):

| Derivatives in ASC 815 Cash Flow | Amount of Gain (Loss) Recognized in AOCI on Derivatives (Effective Portion) | Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion) | Amount of Gain (Loss) Reclassified from AOCI into Income (Effective Portion) | Location of Gain (Loss) Recognized in Income on Derivative Portion and Amount Excluded from Effectiveness Testing | Amount of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing) |
|----------------------------------|---|--|--|---|--|
| <b>Hedging Relationships</b>     |   |  |  |   |  |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                            |                    | Testing            |                   |                    |                   |
|----------------------------|--------------------|--------------------|-------------------|--------------------|-------------------|
| Commodity contracts        | \$ 3,646           | Cost of goods sold | \$ 719            | Cost of goods sold | \$ (1)            |
| Interest rate contracts    | (13,059)           | Interest expense   | (4,439)           | Interest expense   | (6,112)(A)        |
| Foreign exchange contracts | (752)              | Net Sales          | (812)             | Net sales          |                   |
| Foreign exchange contracts | (4,560)            | Cost of goods sold | 2,481             | Cost of goods sold |                   |
| <b>Total</b>               | <b>\$ (14,725)</b> |                    | <b>\$ (2,051)</b> |                    | <b>\$ (6,113)</b> |

(A) Includes \$(4,305) reclassified from AOCI associated with the refinancing of the senior credit facility. (See also Note 6, Debt, for a more complete discussion of the Company's refinancing of its senior credit facility.)

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

(In thousands, except per share figures)

The following table summarizes the impact of derivative instruments on the accompanying Consolidated Statements of Operations for the period from August 31, 2009 through September 30, 2009 (Successor Company):

| <b>Derivatives in ASC 815 Cash Flow</b> | <b>Amount of Gain (Loss) Recognized in AOCI on Derivatives (Effective Portion)</b> | <b>Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)</b> | <b>Amount of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)</b> | <b>Location of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)</b> | <b>Amount of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing)</b> |
|---|--|---|---|--|---|
| <b>Hedging Relationships</b>            |  |   |   |  |   |
| Commodity contracts                     | \$ 530   | Cost of goods sold  | \$  | Cost of goods sold   | \$  |
| Foreign exchange contracts              | (127)  | Net Sales   |   | Net sales  |   |
| Foreign exchange contracts              | (418)  | Cost of goods sold  |   | Cost of goods sold   |   |
| <b>Total</b>                            | \$ (15)  |   | \$  |  | \$  |

The following table summarizes the impact of derivative instruments designated as cash flow hedges on the accompanying Consolidated Statements of Operations for the period from October 1, 2008 through August 30, 2009 (Predecessor Company):

| <b>Derivatives in ASC 815 Cash Flow Hedging Relationships</b> | <b>Amount of Gain (Loss) Recognized in AOCI on Derivatives (Effective Portion)</b> | <b>Location of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)</b> | <b>Amount of Gain (Loss) Reclassified from AOCI into Income (Effective Portion)</b> | <b>Location of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)</b> | <b>Amount of Gain (Loss) Recognized in Income on Derivatives (Ineffective Portion and Amount Excluded from Effectiveness Testing)</b> |
|---|--|---|---|--|---|
| Commodity contracts   | \$ (4,512)   | Cost of goods sold  | \$ (11,288)   | Cost of goods sold   | \$ 851  |
| Interest rate contracts                                       | (8,130)  | Interest expense  | (2,096)   | Interest expense   | (11,847)(A)   |
| Foreign exchange contracts                                    | 1,357  | Net Sales   | 544   | Net sales  |   |
| Foreign exchange contracts                                    | 9,251  | Cost of goods sold  | 9,719   | Cost of goods sold   |   |
| Commodity contracts   | (1,313)  | Discontinued operations   | (2,116)   | Discontinued operations  | (12,803)  |
| <b>Total</b>  | \$ (3,347)   |   | \$ (5,237)  |  | \$ (23,799)   |



## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

(A) Included in this amount is \$(6,191), reflected in the Derivatives Not Designated as Hedging Instruments Under ASC 815 table below, as a result of the de-designation of a cash flow hedge as described below.

### Other Changes in Fair Value of Derivative Contracts

For derivative instruments that are used to economically hedge the fair value of the Company's third party and intercompany payments and interest rate payments, the gain (loss) associated with the derivative contract is recognized in earnings in the period of change.

During Fiscal 2011 the Successor Company recognized the following respective gains (losses) on derivative contracts:

|                            | <b>Amount of Gain (Loss)<br/>Recognized in<br/>Income on<br/>Derivatives</b> | <b>Location of Gain or (Loss)<br/>Recognized in<br/>Income on Derivatives</b> |
|----------------------------|--|---|
| Foreign exchange contracts | \$ (5,052)   | Other expense (income), net   |

During Fiscal 2010 the Successor Company recognized the following respective gains (losses) on derivative contracts:

|                            | <b>Amount of Gain<br/>(Loss) Recognized in<br/>Income on<br/>Derivatives</b> | <b>Location of Gain or (Loss)<br/>Recognized in<br/>Income on Derivatives</b> |
|----------------------------|--|---|
| Commodity contracts        | \$ 153   | Cost of goods sold  |
| Foreign exchange contracts | (42,039)   | Other expense (income), net   |
| <b>Total</b>               | <b>\$ (41,886)</b>   |   |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

During the period from August 31, 2009 through September 30, 2009 (Successor Company) and the period from October 1, 2008 through August 30, 2009 (Predecessor Company), the Company recognized the following respective gains (losses) on derivative contracts:

| Derivatives Not Designated as            | Amount of Gain (Loss)<br>Recognized in<br>Income on Derivatives                               |   | Location of Gain or (Loss)<br>Recognized in |
|--|---|---|---|
|  | Successor<br>Company<br>Period<br>from<br>August 31, 2009<br>through<br>September 30,<br>2009 | Predecessor<br>Company<br>Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |   |
| <b>Hedging Instruments Under ASC 815</b> |   |   | <b>Income on Derivatives</b>                |
| Interest rate contracts(A)               | \$  | \$ (6,191)  | Interest expense                            |
| Foreign exchange contracts               | (1,469)   | 3,075   | Other expense (income), net                 |
| <b>Total</b>                             | <b>\$ (1,469)</b>   | <b>\$ (3,116)</b>   |   |

(A) Amount represents portion of certain future payments related to interest rate contracts that were de-designated as cash flow hedges during the pendency of the Bankruptcy Cases.

**Credit Risk**

The Company is exposed to the risk of default by the counterparties with which it transacts and generally does not require collateral or other security to support financial instruments subject to credit risk. The Company monitors counterparty credit risk on an individual basis by periodically assessing each such counterparty's credit rating exposure. The maximum loss due to credit risk equals the fair value of the gross asset derivatives which are primarily concentrated with a foreign financial institution counterparty. The Company considers these exposures when measuring its credit reserve on its derivative assets, which was \$18 and \$75, respectively, at September 30, 2011 and September 30, 2010.

The Company's standard contracts do not contain credit risk related contingencies whereby the Company would be required to post additional cash collateral as a result of a credit event. However, as a result of the Company's current credit profile, the Company is typically required to post collateral in the normal course of business to offset its liability positions. At September 30, 2011 and September 30, 2010, the Company had posted cash collateral of \$418 and \$2,363, respectively, related to such liability positions. In addition, at September 30, 2011 and September 30, 2010, the Company had posted standby letters of credit of \$2,000 and \$4,000, respectively, related to such liability positions. The cash collateral is included in Receivables - Other within the accompanying Consolidated Statements of Financial Position.

**Derivative Financial Instruments***Cash Flow Hedges*

The Company uses interest rate swaps to manage its interest rate risk. The swaps are designated as cash flow hedges with the changes in fair value recorded in AOCI and as a derivative hedge asset or liability, as applicable. The swaps settle periodically in arrears with the related amounts for the current settlement period payable to, or receivable from, the counter-parties included in accrued liabilities or receivables, respectively, and recognized in earnings as an adjustment to interest expense from the underlying debt to which the swap is designated. At

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

September 30, 2011, the Company had a portfolio of U.S. dollar-denominated interest rate swaps outstanding which effectively fixes the interest on floating rate debt, exclusive of lender spreads as follows: 2.25% for a notional principal amount of \$200,000 through December 2011 and 2.29% for a notional principal amount of \$300,000 through January 2012 (the U.S. dollar swaps ). During Fiscal 2010, in connection with the refinancing of its senior credit facilities, the Company terminated a portfolio of Euro-denominated interest rate swaps at a cash loss of \$3,499 which was recognized as an adjustment to interest expense. The derivative net loss on the U.S.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

dollar swaps contracts recorded in AOCI by the Company at September 30, 2011 was \$545, net of tax benefit of \$334. The derivative net loss on the U.S. dollar swaps contracts recorded in AOCI by the Company at September 30, 2010 was \$2,675, net of tax benefit of \$1,640. The derivative net gain or loss on these contracts recorded in AOCI by the Company at September 30, 2009 was \$0. At September 30, 2011, the portion of derivative net losses estimated to be reclassified from AOCI into earnings by the Successor Company over the next 12 months is \$545, net of tax.

In connection with the Company's merger with Russell Hobbs and the refinancing of the Company's existing senior credit facilities associated with the closing of the Merger, the Company assessed the prospective effectiveness of its interest rate cash flow hedges during Fiscal 2010. As a result, during Fiscal 2010, the Company ceased hedge accounting and recorded a loss of \$1,451 as an adjustment to interest expense for the change in fair value of its U.S. dollar swaps from the date of de-designation until the U.S. dollar swaps were re-designated. The Company also evaluated whether the amounts recorded in AOCI associated with the forecasted U.S. dollar swap transactions were probable of not occurring and determined that occurrence of the transactions was still reasonably possible. Upon the refinancing of the existing senior credit facility associated with the closing of the Merger, the Company re-designated the U.S. dollar swaps as cash flow hedges of certain scheduled interest rate payments on the new \$750,000 U.S. Dollar Term Loan expiring June 17, 2016. At September 30, 2011, the Company believes that all forecasted interest rate swap transactions designated as cash flow hedges are probable of occurring.

The Company's interest rate swap derivative financial instruments at September 30, 2011 and September 30, 2010 are summarized as follows:

|                           | 2011            |                | 2010            |                |
|---------------------------|-----------------|----------------|-----------------|----------------|
|                           | Notional Amount | Remaining Term | Notional Amount | Remaining Term |
| Interest rate swaps-fixed | \$ 200,000      | .28 years      | \$ 300,000      | 1.28 years     |
| Interest rate swaps-fixed | \$ 300,000      | .36 years      | \$ 300,000      | 1.36 years     |

The Company periodically enters into forward foreign exchange contracts to hedge the risk from forecasted foreign denominated third party and intercompany sales or payments. These obligations generally require the Company to exchange foreign currencies for U.S. Dollars, Euros, Pounds Sterling, Australian Dollars, Brazilian Reals, Canadian Dollars or Japanese Yen. These foreign exchange contracts are cash flow hedges of fluctuating foreign exchange related to sales or product or raw material purchases. Until the sale or purchase is recognized, the fair value of the related hedge is recorded in AOCI and as a derivative hedge asset or liability, as applicable. At the time the sale or purchase is recognized, the fair value of the related hedge is reclassified as an adjustment to Net sales or purchase price variance in Cost of goods sold.

At September 30, 2011 the Company had a series of foreign exchange derivative contracts outstanding through September 2012 with a contract value of \$223,417. At September 30, 2010 the Company had a series of foreign exchange derivative contracts outstanding through June 2012 with a contract value of \$299,993. The pretax derivative gain on these contracts recorded in AOCI by the Company at September 30, 2011 was \$343, net of tax expense of \$148. The derivative net loss on these contracts recorded in AOCI by the Company at September 30, 2010 was \$5,322, net of tax benefit of \$2,204. At September 30, 2011, the portion of derivative net gains estimated to be reclassified from AOCI into earnings by the Company over the next 12 months is \$343, net of tax.

The Company is exposed to risk from fluctuating prices for raw materials, specifically zinc used in its manufacturing processes. The Company hedges a portion of the risk associated with these materials through the use of commodity swaps. The hedge contracts are designated as cash flow hedges with the fair value changes recorded in AOCI and as a hedge asset or liability, as applicable. The unrecognized changes in fair value of the hedge contracts are reclassified from AOCI into earnings when the hedged purchase of raw materials also affects earnings. The swaps effectively fix the floating price on a specified quantity of raw materials through a specified date. At September 30, 2011 the Company had a series of such swap contracts outstanding through December 2012 for 9 tons with a contract value of \$18,858. At September 30, 2010 the Company had a series of such swap contracts outstanding through September 2012 for 15 tons with a contract value of \$28,897. The derivative net loss on these contracts recorded in AOCI by the Company at September 30, 2011 was \$599, net of tax benefit of \$312. The derivative net gain on these contracts recorded in AOCI by the Company at September 30, 2010 was \$2,256, net of tax expense of \$1,201. At September 30,

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

2011, the portion of derivative net losses estimated to be reclassified from AOCI into earnings by the Company over the next 12 months is \$597, net of tax.

---

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

The Company was also exposed to fluctuating prices of raw materials, specifically urea and di-ammonium phosphates ( DAP ), used in its manufacturing processes in the growing products portion of the Home and Garden Business. During the period from October 1, 2008 through August 30, 2009 (Predecessor Company) \$2,116 of pretax derivative losses were recorded as an adjustment to Loss from Discontinued operations, net of tax, for swap or option contracts settled at maturity. The hedges are generally highly effective; however, during the period from October 1, 2008 through August 30, 2009, \$12,803 of pretax derivative losses, were recorded as an adjustment to Loss from discontinued operations, net of tax, by the Predecessor Company. The amount recorded during the period from October 1, 2008 through August 30, 2009, was due to the shutdown of the growing products portion of the Home and Garden Business and a determination that the forecasted transactions were probable of not occurring. The Successor Company had no such swap contracts outstanding as of September 30, 2009 and no related gain or loss recorded in AOCI.

*Derivative Contracts*

The Company periodically enters into forward and swap foreign exchange contracts to economically hedge the risk from third party and intercompany payments resulting from existing obligations. These obligations generally require the Company to exchange foreign currencies for U.S. Dollars, Euros or Australian Dollars. These foreign exchange contracts are economic hedges of a related liability or asset recorded in the accompanying Consolidated Statements of Financial Position. The gain or loss on the derivative hedge contracts is recorded in earnings as an offset to the change in value of the related liability or asset at each period end. At September 30, 2011 and September 30, 2010 the Company had \$265,974 and \$333,562, respectively, of such foreign exchange derivative notional value contracts outstanding.

During the period from October 1, 2008 through August 30, 2009, as a result of the Bankruptcy Cases, the Predecessor Company determined that previously designated cash flow hedge relationships associated with interest rate swaps became ineffective as of the Company's Petition Date. Further, the Company's then existing senior secured term credit agreement was amended in connection with the implementation of the Plan, and accordingly the underlying transactions did not occur as originally forecasted. As a result, the Predecessor Company reclassified approximately \$6,191 of pretax losses from AOCI as an adjustment to Interest expense during the period from October 1, 2008 through August 30, 2009. As a result, the portion of derivative net losses to be reclassified from AOCI into earnings over the next 12 months was \$0. The Predecessor Company's related derivative contracts were terminated during the pendency of the Bankruptcy Cases and settled at a loss on the Effective Date.

**(8) Fair Value of Financial Instruments**

ASC Topic 820: *Fair Value Measurements and Disclosures*, ( ASC 820 ), establishes a new framework for measuring fair value and expands related disclosures. Broadly, the ASC 820 framework requires fair value to be determined based on the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. ASC 820 establishes market or observable inputs as the preferred source of values, followed by assumptions based on hypothetical transactions in the absence of market inputs. The Company utilizes valuation techniques that attempt to maximize the use of observable inputs and minimize the use of unobservable inputs. The determination of the fair values considers various factors, including closing exchange or over-the-counter market pricing quotations, time value and credit quality factors underlying options and contracts. The fair value of certain derivative financial instruments is estimated using pricing models based on contracts with similar terms and risks. Modeling techniques assume market correlation and volatility, such as using prices of one delivery point to calculate the price of the contract's different delivery point. The nominal value of interest rate transactions is discounted using applicable forward interest rate curves. In addition, by applying a credit reserve which is calculated based on credit default swaps or published default probabilities for the actual and potential asset value, the fair value of the Company's derivative financial instrument assets reflects the risk that the counterparties to these contracts may default on the obligations. Likewise, by assessing the requirements of a reserve for non-performance which is calculated based on the probability of default by the Company, the Company adjusts its derivative contract liabilities to reflect the price at which a potential market participant would be willing to assume the Company's liabilities. The Company has not changed its valuation techniques in measuring the fair value of any financial assets and liabilities during the year.



**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

The valuation techniques required by ASC 820 are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect market assumptions made by the Company. These two types of inputs create the following fair value hierarchy:

- Level 1 - Unadjusted quoted prices for identical instruments in active markets.
- Level 2 - Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3 - Significant inputs to the valuation model are unobservable.

The Company maintains policies and procedures to value instruments using the best and most relevant data available. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls must be determined based on the lowest level input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. In addition, the Company has risk management teams that review valuation, including independent price validation for certain instruments. Further, in other instances, the Company retains independent pricing vendors to assist in valuing certain instruments.

The Company's derivatives are valued on a recurring basis using internal models, which are based on market observable inputs including interest rate curves and both forward and spot prices for currencies and commodities.

The Company's net derivative portfolio as of September 30, 2011, contains Level 2 instruments and consists of commodity, interest rate and foreign exchange contracts. The fair values of these instruments as of September 30, 2011 were as follows:

|                                 | Level 1 | Level 2     | Level 3 | Total       |
|---------------------------------|---------|-------------|---------|-------------|
| Total Assets                    | \$      | \$          | \$      | \$          |
| Liabilities:                    |         |             |         |             |
| Interest rate contracts         | \$      | \$ (1,954)  | \$      | \$ (1,954)  |
| Commodity contracts             | \$      | \$ (958)    | \$      | \$ (958)    |
| Foreign exchange contracts, net |         | (22,489)    | \$      | (22,489)    |
| Total Liabilities               | \$      | \$ (25,401) | \$      | \$ (25,401) |

The Company's net derivative portfolio as of September 30, 2010, contains Level 2 instruments and consists of commodity, interest rate and foreign exchange contracts. The fair values of these instruments as of September 30, 2010 were as follows:

|                     | Level 1 | Level 2  | Level 3 | Total    |
|---------------------|---------|----------|---------|----------|
| Assets:             |         |          |         |          |
| Commodity contracts | \$      | \$ 3,914 | \$      | \$ 3,914 |



## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                                 |           |                    |           |                    |
|---------------------------------|-----------|--------------------|-----------|--------------------|
| Total Assets                    | \$        | \$ 3,914           | \$        | \$ 3,914           |
| Liabilities:                    |           |                    |           |                    |
| Interest rate contracts         | \$        | \$ (6,627)         | \$        | \$ (6,627)         |
| Foreign exchange contracts, net |           | (38,111)           | \$        | (38,111)           |
| <b>Total Liabilities</b>        | <b>\$</b> | <b>\$ (44,738)</b> | <b>\$</b> | <b>\$ (44,738)</b> |

The carrying values of cash and cash equivalents, accounts and notes receivable, accounts payable and short-term debt approximate fair value. The fair values of long-term debt and derivative financial instruments are generally based on quoted or observed market prices.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

(In thousands, except per share figures)

The carrying values of goodwill, intangible assets and other long-lived assets are tested annually, or more frequently if a triggering event occurs that indicates an impairment loss may have been incurred using fair value measurements with unobservable inputs (Level 3). The Company recorded impairment charges related to intangible assets during Fiscal 2011. (See also Note 2(i), Significant Accounting Policies Intangible Assets, for further details on impairment testing.)

The carrying amounts and fair values of the Company's financial instruments are summarized as follows ((liability)/asset):

|                                      | September 30, 2011 |                | September 30, 2010 |                |
|--------------------------------------|--------------------|----------------|--------------------|----------------|
|                                      | Carrying Amount    | Fair Value     | Carrying Amount    | Fair Value     |
| Total debt                           | \$ (1,576,612)     | \$ (1,660,528) | \$ (1,743,767)     | \$ (1,868,754) |
| Interest rate swap agreements        | (1,954)            | (1,954)        | (6,627)            | (6,627)        |
| Commodity swap and option agreements | (958)              | (958)          | 3,914              | 3,914          |
| Foreign exchange forward agreements  | (22,489)           | (22,489)       | (38,111)           | (38,111)       |

**(9) Income Taxes**

Income tax expense was calculated based upon the following components of income (loss) from continuing operations before income tax:

|                            | Successor Company |              | Period from August 31, 2009 through September 30, 2009 | Predecessor Company Period from October 1, 2008 through August 30, 2009 |
|----------------------------|-------------------|--------------|--|---|
|                            | 2011              | 2010         |  |   |
| Pretax income (loss):      |                   |              |  |   |
| United States              | \$ (119,439)      | \$ (229,910) | \$ (28,043)  | \$ 936,379  |
| Outside the United States  | 137,108           | 106,079      | 8,043  | 186,975   |
| Total pretax income (loss) | \$ 17,669         | \$ (123,831) | \$ (20,000)  | \$ 1,123,354  |

The components of income tax expense are as follows:

|          | Successor Company |        | Period from August 31, 2009 through September 30, 2009 | Predecessor Company Period from October 1, 2008 through August 30, 2009 |
|----------|-------------------|--------|--|---|
|          | 2011              | 2010   |  |   |
| Current: |                   |        |  |   |
| Foreign  | 32,649            | 44,481 | \$ 3,111   | \$ 24,159   |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                    |           |           |           |           |
|--------------------|-----------|-----------|-----------|-----------|
| State              | 2,332     | 2,907     | 282       | (364)     |
| Total current      | 34,981    | 47,388    | 3,393     | 23,795    |
| Deferred:          |           |           |           |           |
| Federal            | 20,247    | 22,119    | 49,790    | (1,599)   |
| Foreign            | 28,054    | (6,514)   | (1,266)   | 1,581     |
| State              | 9,013     | 196       | (724)     | (1,166)   |
| Total deferred     | 57,314    | 15,801    | 47,800    | (1,184)   |
| Income tax expense | \$ 92,295 | \$ 63,189 | \$ 51,193 | \$ 22,611 |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

(In thousands, except per share figures)

The following reconciles the Federal statutory income tax rate with the Company's effective tax rate:

|   | Successor Company |         | Predecessor Company                                    |        |
|---|-------------------|---------|--|--------|
|   | 2011              | 2010    | Period from August 1, 2008 through August 30, 2009     |        |
|   |                   |         | Period from August 31, 2009 through September 30, 2009 |        |
| Statutory federal income tax rate                               | 35.0%             | 35.0%   | 35.0%  | 35.0%  |
| Permanent items   | 60.0              | (2.1)   | 5.9  | 1.0    |
| Foreign statutory rate vs. U.S. statutory rate                  | (80.6)            | 8.1     | 3.6  | (0.8)  |
| State income taxes, net of federal benefit                      | 7.0               | 4.0     | 3.9  | (0.6)  |
| Fresh-start reporting valuation adjustment(A)                   |                   |         |  | (33.9) |
| Gain on settlement of liabilities subject to compromise         |                   |         |  | 4.5    |
| Professional fees incurred in connection with Bankruptcy Filing |                   |         |  | 1.4    |
| Residual tax on foreign earnings                                | 81.3              | (7.5)   | (284.7)  |        |
| Valuation allowance   | 413.8             | (73.3)  | (7.4)  | (4.6)  |
| Reorganization items  |                   | (6.1)   |  |        |
| Unrecognized tax benefits                                       | (15.8)            | (2.6)   | (9.3)  |        |
| Inflationary adjustments  | (8.3)             | (2.8)   | (1.1)  |        |
| Correction of immaterial prior period error                     | 27.6              | (4.8)   |  |        |
| Other   | 2.4               | 1.1     | (1.9)  |        |
|   | 522.4%            | (51.0)% | (256.0)%   | 2.0%   |

(A) Includes the adjustment to the valuation allowance resulting from fresh-start reporting.

The tax effects of temporary differences, which give rise to significant portions of the deferred tax assets and deferred tax liabilities, are as follows:

|                                    | Successor Company  |                    |
|------------------------------------|--------------------|--------------------|
|                                    | September 30, 2011 | September 30, 2010 |
| Current deferred tax assets:       |                    |                    |
| Employee benefits                  | \$ 14,188          | \$ 21,770          |
| Restructuring                      | 10,682             | 6,486              |
| Inventories and receivables        | 21,521             | 13,484             |
| Marketing and promotional accruals | 8,911              | 5,783              |
| Other                              | 14,742             | 22,712             |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|   |              |              |
|---|--------------|--------------|
| Valuation allowance                                 | (28,772)     | (28,668)     |
| Total current deferred tax assets                   | 41,272       | 41,567       |
| Current deferred tax liabilities:                   |              |              |
| Inventories and receivables                         | (5,015)      | (1,947)      |
| Other   | (8,087)      | (3,885)      |
| Total current deferred tax liabilities              | (13,102)     | (5,832)      |
| Net current deferred tax assets                     | \$ 28,170    | \$ 35,735    |
| Noncurrent deferred tax assets:                     |              |              |
| Employee benefits                                   | \$ 29,983    | \$ 17,599    |
| Restructuring and purchase accounting               | 2,269        | 20,541       |
| Marketing and promotional accruals                  | 587          | 1,311        |
| Net operating loss and credit carry forwards        | 525,318      | 513,779      |
| Prepaid royalty                                     | 7,346        | 9,708        |
| Property, plant and equipment                       | 5,240        | 3,207        |
| Unrealized losses                                   | 9,000        | 4,202        |
| Other   | 32,507       | 14,335       |
| Valuation allowance                                 | (344,851)    | (302,268)    |
| Total noncurrent deferred tax assets                | 267,399      | 282,414      |
| Noncurrent deferred tax liabilities:                |              |              |
| Property, plant, and equipment                      | (16,593)     | (13,862)     |
| Unrealized gains                                    | (11,619)     |              |
| Intangibles   | (571,454)    | (544,478)    |
| Other   | (5,069)      | (1,917)      |
| Total noncurrent deferred tax liabilities           | (604,735)    | (560,257)    |
| Net noncurrent deferred tax liabilities             | \$ (337,336) | \$ (277,843) |
| Net current and noncurrent deferred tax liabilities | \$ (309,166) | \$ (242,108) |

---

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

During Fiscal 2011, the Company recorded residual U.S. and foreign taxes on approximately \$39,391 of distributions of foreign earnings resulting in an increase in tax expense of approximately \$771. The distributions were primarily non-cash deemed distributions under U.S. tax law. During Fiscal 2010, the Company recorded residual U.S. and foreign taxes on approximately \$26,600 of distributions of foreign earnings resulting in an increase in tax expense of approximately \$9,312. The distributions were primarily non-cash deemed distributions under U.S. tax law. During the period from August 31, 2009 through September 30, 2009, the Successor Company recorded residual U.S. and foreign taxes on approximately \$165,937 of actual and deemed distributions of foreign earnings resulting in an increase in tax expense of approximately \$58,295. The Company made these distributions, which were primarily non-cash, to reduce the U.S. tax loss for Fiscal 2009 as a result of Section 382 considerations. Remaining undistributed earnings of the Company's foreign operations amounting to approximately \$451,796 and \$302,447 at September 30, 2011 and September 30, 2010, respectively, are intended to remain permanently invested. Accordingly, no residual income taxes have been provided on those earnings at September 30, 2011 and September 30, 2010. If at some future date these earnings cease to be permanently invested, the Company may be subject to U.S. income taxes and foreign withholding and other taxes on such amounts, which cannot be reasonably estimated at this time. In light of the Company's plans to voluntarily pay down its U.S. debt, repurchase shares, fund U.S. acquisitions and the Company's ongoing U.S. operational cash flow requirements, the Company does not intend to treat future earnings of its non-U.S. subsidiaries (i.e. earnings beginning in Fiscal 2012 and forward) as permanently reinvested, except for locations precluded by local legal restrictions from repatriating earnings.

The Company, as of September 30, 2011, has U.S. federal and state net operating loss carryforwards of approximately \$1,162,812 and \$1,197,167, respectively. These net operating loss carryforwards expire through years ending in 2032. The Company has foreign loss carryforwards of approximately \$140,062 which will expire beginning in 2012. Certain of the foreign net operating losses have indefinite carryforward periods. The Company is subject to an annual limitation on the use of its net operating losses that arose prior to its emergence from bankruptcy. The Company has had multiple changes of ownership, as defined under IRC Section 382, that subject the Company's U.S. federal and state net operating losses and other tax attributes to certain limitations. The annual limitation is based on a number of factors including the value of the Company's stock (as defined for tax purposes) on the date of the ownership change, its net unrealized built in gain position on that date, the occurrence of realized built in gains in years subsequent to the ownership change, and the effects of subsequent ownership changes (as defined for tax purposes) if any. Due to these limitations, the Company estimates that \$302,465 of the total U.S. federal and \$385,159 of the state net operating loss would expire unused if the Company generates sufficient income to otherwise use all its NOLs. In addition, separate return year limitations apply to limit the Company's utilization of the acquired Russell Hobbs U.S. federal and state net operating losses to future income of the Russell Hobbs subgroup. The Company also projects that \$35,354 of the total foreign loss carryforwards will expire unused. The Company has provided a full valuation allowance against these deferred tax assets.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

The Predecessor Company recognized income tax expense of approximately \$124,054 related to the gain on the settlement of liabilities subject to compromise and the modification of the senior secured credit facility in the period from October 1, 2008 through August 30, 2009. The Company, has, in accordance with IRC Section 108, reduced its net operating loss carryforwards for cancellation of debt income that arose from its emergence from Chapter 11 of the Bankruptcy Code, under IRC Section 382(1)(6).

A valuation allowance is recorded when it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of the deferred tax assets depends on the ability of the Company to generate sufficient taxable income of the appropriate character in the future and in the appropriate taxing jurisdictions. As of September 30, 2011 and September 30, 2010, the Company's valuation allowance, established for the tax benefit that may not be realized, totaled approximately \$373,622 and \$330,936, respectively. As of September 30, 2011 and September 30, 2010, approximately \$338,268 and \$299,524, respectively, related to U.S. net deferred tax assets, and approximately \$35,354 and \$31,412, respectively, related to foreign net deferred tax assets. The increase in the valuation allowance for deferred tax assets during Fiscal 2011 totaled approximately \$42,686, of which approximately \$38,744 related to an increase in the valuation allowance against U.S. net deferred tax assets, and approximately \$3,942 related to an increase in the valuation allowance against foreign net deferred tax assets. During Fiscal 2011, the Company determined that a valuation allowance is required against deferred tax assets related to net operating losses in Brazil, and thus recorded a \$25,877 charge to increase the valuation allowance. The Company also removed net operating losses and the corresponding valuation allowances in those reorganizations where the net operating losses could not be carried over to a new entity.

The total amount of unrecognized tax benefits on the Successor Company's Consolidated Statements of Financial Position at September 30, 2011 and September 30, 2010 are \$9,013 and \$12,808, respectively. If recognized in the future, the entire amount of unrecognized tax benefits will affect the effective tax rate. The Company recognizes interest and penalties related to uncertain tax positions in income tax expense. The Successor Company as of September 30, 2011 and September 30, 2010 had approximately \$4,682 and \$5,860, respectively, of accrued interest and penalties related to uncertain tax positions. The impact related to interest and penalties on the Consolidated Statement of Operations for Fiscal 2011 was a net decrease to income tax expense of \$(1,422). The impact related to interest and penalties on the Consolidated Statement of Operations for Fiscal 2010 was a net increase to income tax expense of \$1,527. The impact related to interest and penalties on the Consolidated Statements of Operations for the period from October 1, 2008 through August 30, 2009 (Predecessor Company) and the period from August 31, 2009 through September 30, 2009 (Successor Company) was not material. In connection with the Merger, the Company recorded additional unrecognized tax benefits of approximately \$3,299 as part of purchase accounting.

As of September 30, 2011, certain of the Company's legal entities are undergoing income tax audits. The Company cannot predict the ultimate outcome of the examinations; however, it is reasonably possible that during the next 12 months some portion of previously unrecognized tax benefits could be recognized.

The following table summarizes the changes to the amount of unrecognized tax benefits of Company for Fiscal 2011, Fiscal 2010, and Fiscal 2009:

|   |          |
|---|----------|
| Unrecognized tax benefits at September 30, 2008 (Predecessor Company) | \$ 6,755 |
| Gross increase tax positions in prior period                          | 26       |
| Gross decrease tax positions in prior period                          | (11)     |
| Gross increase tax positions in current period                        | 1,673    |
| Lapse of statutes of limitations                                      | (807)    |
| Unrecognized tax benefits at August 30, 2009 (Predecessor Company)    | \$ 7,636 |
| Gross decrease tax positions in prior period                          | (15)     |
| Gross increase tax positions in current period                        | 174      |
| Lapse of statutes of limitations                                      | (30)     |

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|   |           |
|---|-----------|
| Unrecognized tax benefits at September 30, 2009 (Successor Company) | \$ 7,765  |
| Russell Hobbs acquired unrecognized tax benefits                    | 3,251     |
| Gross decrease tax positions in prior period                        | (904)     |
| Gross increase tax positions in current period                      | 3,390     |
| Lapse of statutes of limitations                                    | (694)     |
|   |           |
| Unrecognized tax benefits at September 30, 2010 (Successor Company) | \$ 12,808 |
| Gross increase tax positions in prior period                        | 1,658     |
| Gross decrease tax positions in prior period                        | (823)     |
| Gross increase tax positions in current period                      | 596       |
| Settlements   | (1,850)   |
| Lapse of statutes of limitations                                    | (3,376)   |
|   |           |
| Unrecognized tax benefits at September 30, 2011 (Successor Company) | \$ 9,013  |



---

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

The Company files income tax returns in the U.S. federal jurisdiction and various state, local and foreign jurisdictions and is subject to ongoing examination by the various taxing authorities. The Company's major taxing jurisdictions are the U.S., United Kingdom, and Germany. In the U.S., federal tax filings for years prior to and including the Company's fiscal year ended September 30, 2007 are closed. However, the federal net operating loss carryforwards from the Company's fiscal years ended September 30, 2007 and prior are subject to Internal Revenue Service ( IRS ) examination until the year that such net operating loss carryforwards are utilized and those years are closed for audit. The Company's fiscal years ended September 30, 2008, 2009, 2010 and 2011 remain open to examination by the IRS. Filings in various U.S. state and local jurisdictions are also subject to audit and to date no significant audit matters have arisen.

In the U.S., federal tax filings for years prior to and including Russell Hobbs year ended June 30, 2008 are closed. However, the federal net operating loss carryforwards for Russell Hobbs fiscal years ended June 30, 2008 and prior are subject to examination by the IRS until the year that such net operating losses are utilized and those years are closed for audit.

During Fiscal 2011 we recorded the correction of an immaterial prior period error in our consolidated financial statements related to the effective state income tax rates for the U.S. subsidiaries. During Fiscal 2010 we recorded the correction of an immaterial prior period error in our consolidated financial statements related to deferred taxes in certain foreign jurisdictions. We believe the correction of these errors to be both quantitatively and qualitatively immaterial to our annual results for Fiscal 2011, Fiscal 2010 or to any of our previously issued financial statements. The impact of the corrections were an increase to income tax expense and an increase to deferred tax liabilities in Fiscal 2011 of approximately \$4,873 and an increase to income tax expense and a decrease to deferred tax assets in Fiscal 2010 of approximately \$5,900.

**(10) Employee Benefit Plans**

**Pension Benefits**

The Company has various defined benefit pension plans covering some of its employees in the United States and certain employees in other countries, primarily the United Kingdom and Germany. Plans generally provide benefits of stated amounts for each year of service. The Company funds its U.S. pension plans in accordance with the requirements of the defined benefit pension plans and, where applicable, in amounts sufficient to satisfy the minimum funding requirements of applicable laws. Additionally, in compliance with the Company's funding policy, annual contributions to non-U.S. defined benefit plans are equal to the actuarial recommendations or statutory requirements in the respective countries.

The Company also sponsors or participates in a number of other non-U.S. pension arrangements, including various retirement and termination benefit plans, some of which are covered by local law or coordinated with government-sponsored plans, which are not significant in the aggregate and therefore are not included in the information presented below. The Company also has various nonqualified deferred compensation agreements with certain of its employees. Under certain of these agreements, the Company has agreed to pay certain amounts annually for the first 15 years subsequent to retirement or to a designated beneficiary upon death. It is management's intent that life insurance contracts owned by the Company will fund these agreements. Under the remaining agreements, the Company has agreed to pay such deferred amounts in up to 15 annual installments beginning on a date specified by the employee, subsequent to retirement or disability, or to a designated beneficiary upon death.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

(In thousands, except per share figures)

**Other Benefits**

Under the Rayovac postretirement plan, the Company provides certain health care and life insurance benefits to eligible retired employees. Participants earn retiree health care benefits after reaching age 45 over the next 10 succeeding years of service, and remain eligible until reaching age 65. The plan is contributory; retiree contributions have been established as a flat dollar amount with contribution rates expected to increase at the active medical trend rate. The plan is unfunded. The Company is amortizing the transition obligation over a 20-year period.

Under the Tetra U.S. postretirement plan, the Company provides postretirement medical benefits to full-time employees who meet minimum age and service requirements. The plan is contributory with retiree contributions adjusted annually, and contains other cost-sharing features such as deductibles, coinsurance and copayments.

The following tables provide additional information on the Company's pension and other postretirement benefit plans:

|  | Pension and Deferred<br>Compensation Benefits |                    | Other Benefits  |                 |
|--|---|--------------------|-----------------|-----------------|
|  | 2011  | 2010               | 2011            | 2010            |
| <b>Change in benefit obligation</b>                |   |                    |                 |                 |
| Benefit obligation, beginning of year              | \$ 214,977                                    | \$ 132,752         | \$ 527          | \$ 476          |
| Obligations assumed from Merger with Russell Hobbs |   | 54,468             |                 |                 |
| Service cost                                       | 2,543   | 2,479              | 11              | 9               |
| Interest cost                                      | 10,380  | 8,239              | 27              | 26              |
| Actuarial (gain) loss                              | (9,027)                                       | 25,140             | (21)            | 25              |
| Participant contributions                          | 189   | 495                |                 |                 |
| Benefits paid                                      | (8,685)                                       | (6,526)            | (2)             | (9)             |
| Foreign currency exchange rate changes             | (905)   | (2,070)            |                 |                 |
| Benefit obligation, end of year                    | \$ 209,472                                    | \$ 214,977         | \$ 542          | \$ 527          |
| <b>Change in plan assets</b>                       |   |                    |                 |                 |
| Fair value of plan assets, beginning of year       | \$ 125,566                                    | \$ 78,345          | \$              | \$              |
| Assets acquired from Merger with Russell Hobbs     |   | 38,458             |                 |                 |
| Actual return on plan assets                       | (100)   | 7,613              |                 |                 |
| Employer contributions                             | 12,854  | 6,234              | 2               | 9               |
| Employee contributions                             | 1,821   | 2,127              |                 |                 |
| Benefits paid                                      | (8,685)                                       | (6,526)            | (2)             | (9)             |
| Plan expenses paid                                 | (226)   | (237)              |                 |                 |
| Foreign currency exchange rate changes             | (589)   | (448)              |                 |                 |
| Fair value of plan assets, end of year             | \$ 130,641                                    | \$ 125,566         | \$              | \$              |
| <b>Accrued Benefit Cost</b>                        | <b>\$ (78,831)</b>                            | <b>\$ (89,411)</b> | <b>\$ (542)</b> | <b>\$ (527)</b> |
| <b>Weighted-average assumptions:</b>               |   |                    |                 |                 |
| Discount rate                                      | 4.2%-13.6%                                    | 4.2%-13.6%         | 5.0%            | 5.0%            |
| Expected return on plan assets                     | 3.0%-7.8%                                     | 4.5%-8.8%          | N/A             | N/A             |

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                               |         |         |     |     |
|-------------------------------|---------|---------|-----|-----|
| Rate of compensation increase | 0%-5.5% | 0%-5.5% | N/A | N/A |
|-------------------------------|---------|---------|-----|-----|

The net underfunded status as of September 30, 2011 and September 30, 2010 of \$78,831 and \$89,411, respectively, is recognized in the accompanying Consolidated Statements of Financial Position within Employee benefit obligations, net of current portion. Included in the Company's AOCI as of September 30, 2011 and September 30, 2010 are unrecognized net losses of \$21,496, net of tax benefit of \$11,460 and \$17,197, net of tax benefit of \$5,894, respectively, which have not yet been recognized as components of net periodic pension cost. The net loss in AOCI expected to be recognized during Fiscal 2012 is \$693.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

(In thousands, except per share figures)

At September 30, 2011, the Company's total pension and deferred compensation benefit obligation of \$209,472 consisted of \$67,611 associated with U.S. plans and \$141,861 associated with international plans. The fair value of the Company's assets of \$130,641 consisted of \$43,582 associated with U.S. plans and \$87,059 associated with international plans. The weighted average discount rate used for the Company's domestic plans was approximately 5.0% and approximately 4.9% for its international plans. The weighted average expected return on plan assets used for the Company's domestic plans was approximately 7.6% and approximately 5.4% for its international plans.

At September 30, 2010, the Company's total pension and deferred compensation benefit obligation of \$214,977 consisted of \$62,126 associated with U.S. plans and \$152,851 associated with international plans. The fair value of the Company's assets of \$125,566 consisted of \$44,284 associated with U.S. plans and \$81,282 associated with international plans. The weighted average discount rate used for the Company's domestic plans was approximately 5% and approximately 4.8% for its international plans. The weighted average expected return on plan assets used for the Company's domestic plans was approximately 7.5% and approximately 5.4% for its international plans.

|  | Pension and Deferred Compensation Benefits |                 |  |   | Other Benefits    |               |  |   |
|--|--|-----------------|--|---|-------------------|---------------|--|---|
|  | Successor Company                          |                 | Predecessor Company                                    |   | Successor Company |               | Predecessor Company                                    |   |
|  | 2011                                       | 2010            | Period from August 31, 2009 through September 30, 2009 | Period from October 1, 2008 through August 30, 2009 | 2011              | 2010          | Period from August 31, 2009 through September 30, 2009 | Period from October 1, 2008 through August 30, 2009 |
| <b>Components of net periodic benefit cost</b> |  |                 |  |   |                   |               |  |   |
| Service cost                                   | \$ 2,543                                   | \$ 2,479        | \$ 211   | \$ 2,068  | \$11              | \$ 9          | \$ 1   | \$ 8  |
| Interest cost                                  | 10,380                                     | 8,239           | 612  | 6,517   | 27                | 26            | 2  | 24  |
| Expected return on assets                      | (7,829)                                    | (5,774)         | (417)  | (4,253)   |                   |               |  |   |
| Amortization of prior service cost             |  | 535             |  | 202   |                   |               |  |   |
| Amortization of transition obligation          |  | 207             |  |   |                   |               |  |   |
| Curtailment loss                               |  |                 |  | 300   |                   |               |  |   |
| Recognized net actuarial (gain) loss           | 8  | 613             |  | 37  | (52)              | (58)          | (5)  | (53)  |
| <b>Net periodic cost (benefit)</b>             | <b>\$ 5,102</b>                            | <b>\$ 6,299</b> | <b>\$ 406</b>  | <b>\$ 4,871</b>                                     | <b>\$(14)</b>     | <b>\$(23)</b> | <b>\$ (2)</b>  | <b>\$ (21)</b>                                      |

The discount rate is used to calculate the projected benefit obligation. The discount rate used is based on the rate of return on government bonds as well as current market conditions of the respective countries where such plans are established.

Below is a summary allocation of all pension plan assets as of the measurement date.

| Asset Category | Weighted Average Allocation |             |             |
|----------------|-----------------------------|-------------|-------------|
|                | Target 2011                 | Actual 2011 | Actual 2010 |
|                |                             |             |             |

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                         |        |      |      |
|-------------------------|--------|------|------|
| Equity Securities       | 0-60%  | 46%  | 43%  |
| Fixed Income Securities | 0-40%  | 21%  | 22%  |
| Other                   | 0-100% | 33%  | 35%  |
| Total                   | 100%   | 100% | 100% |

The weighted average expected long-term rate of return on total assets is 6.2%.

The Company has established formal investment policies for the assets associated with these plans. Policy objectives include maximizing long-term return at acceptable risk levels, diversifying among asset classes, if appropriate, and among investment managers, as well as establishing relevant risk parameters within each asset class. Specific asset class targets are based on the results of periodic asset liability studies. The investment policies permit variances from the targets within certain parameters. The weighted average expected long-term rate of return is based on a Fiscal 2011 review of such rates. The plan assets currently do not include holdings of SB Holdings common stock.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

The Company's Fixed Income Securities portfolio is invested primarily in commingled funds and managed for overall return expectations rather than matching duration against plan liabilities; therefore, debt maturities are not significant to the plan performance.

The Company's Other portfolio consists of all pension assets, primarily insurance contracts, in the United Kingdom, Germany and the Netherlands.

The Company's expected future pension benefit payments for Fiscal 2012 through its fiscal year 2021 are as follows:

|              |          |
|--------------|----------|
| 2012         | \$ 7,464 |
| 2013         | 7,763    |
| 2014         | 8,016    |
| 2015         | 8,415    |
| 2016         | 9,036    |
| 2017 to 2021 | 52,300   |

The following table sets forth the fair value of the Company's pension plan assets as of September 30, 2011 segregated by level within the fair value hierarchy (See Note 8, Fair Value of Financial Instruments, for discussion of the fair value hierarchy and fair value principles):

|   | Level 1   | Level 2   | Level 3 | Total     |
|---|-----------|-----------|---------|-----------|
| <b>U.S. Defined Benefit Plan Assets:</b>          |           |           |         |           |
| Common collective trust - equity                  | \$ 16,516 | \$ 13,019 | \$      | \$ 29,535 |
| Common collective trust - fixed income            |           | 14,046    |         | 14,046    |
| Total U.S. Defined Benefit Plan Assets            | \$ 16,516 | \$ 27,065 | \$      | \$ 43,581 |
| <b>International Defined Benefit Plan Assets:</b> |           |           |         |           |
| Common collective trust - equity                  | \$        | \$ 29,532 | \$      | \$ 29,532 |
| Common collective trust - fixed income            |           | 11,467    |         | 11,467    |
| Insurance contracts - general fund                |           | 37,987    |         | 37,987    |
| Other   |           | 8,073     |         | 8,073     |
| Total International Defined Benefit Plan Assets   | \$        | \$ 87,059 | \$      | \$ 87,059 |

The Company sponsors a defined contribution pension plan for its domestic salaried employees, which allows participants to make contributions by salary reduction pursuant to Section 401(k) of the Internal Revenue Code. The Company also sponsors defined contribution pension plans for employees of certain foreign subsidiaries. Successor Company contributions charged to operations, including discretionary amounts, for Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009 were \$4,999, \$3,464 and \$44, respectively. Predecessor Company contributions charged to operations, including discretionary amounts, for the period from October 1, 2008 through August 30, 2009 were \$2,623.

**(11) Segment Information**

Effective October 1, 2010, the Company began managing its business in three vertically integrated, product-focused reporting segments: (i) Global Batteries & Appliances; (ii) Global Pet Supplies; and (iii) the Home and Garden Business. (See Note 1, Description of Business, for

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

additional information regarding the Company's realignment of its reporting segments.)

On June 16, 2010, the Company completed the Merger with Russell Hobbs. The results of Russell Hobbs operations since June 16, 2010 are included in the Company's Consolidated Statements of Operations.

Global strategic initiatives and financial objectives for each reportable segment are determined at the corporate level. Each reportable segment is responsible for implementing defined strategic initiatives and achieving certain financial objectives, and has a general manager responsible for the sales and marketing initiatives and financial results for product lines within that segment.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

Net sales and Cost of goods sold to other business segments have been eliminated. The gross contribution of intersegment sales is included in the segment selling the product to the external customer. Segment net sales are based upon the segment from which the product is shipped.

The operating segment profits do not include restructuring and related charges, acquisition and integration related charges, impairment charges, reorganization items expense, net, interest expense, interest income and income tax expense. In connection with the realignment of reportable segments discussed above, as of October 1, 2010 expenses associated with certain general and administrative functions necessary to reflect the operating segments on a standalone basis have been excluded in the determination of reportable segment profits. These expenses were previously reflected in operating segment profits. Accordingly, corporate expenses primarily include general and administrative expenses and the costs of global long-term incentive compensation plans which are evaluated on a consolidated basis and not allocated to the Company's operating segments. All depreciation and amortization included in income from operations is related to operating segments or corporate expense. Costs are identified to operating segments or corporate expense according to the function of each cost center.

All capital expenditures are related to operating segments. Variable allocations of assets are not made for segment reporting.

Segment information for the Successor Company for Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009 and the Predecessor Company for the period from October 1, 2008 through August 30, is as follows:

*Net sales to external customers*

|                               | Successor Company |              | Period from August 31, 2009 through September 30, 2009 | Predecessor Company<br>Period from October 1, 2008 through August 30, 2009 |
|-------------------------------|-------------------|--------------|--|--|
|                               | 2011              | 2010         |  |  |
| Global Batteries & Appliances | \$ 2,254,153      | \$ 1,658,123 | \$ 146,139   | \$ 1,188,902   |
| Global Pet Supplies           | 578,905           | 566,335      | 56,270   | 517,601  |
| Home and Garden Business      | 353,858           | 342,553      | 17,479   | 304,145  |
| Total segments                | \$ 3,186,916      | \$ 2,567,011 | \$ 219,888   | \$ 2,010,648   |

*Depreciation and amortization*

|                               | Successor Company |           | Period from August 31, 2009 through September 30, 2009 | Predecessor Company<br>Period from October 1, 2008 through August 30, 2009 |
|-------------------------------|-------------------|-----------|--|--|
|                               | 2011              | 2010      |  |  |
| Global Batteries & Appliances | \$ 68,084         | \$ 57,557 | \$ 4,728   | \$ 21,933  |
| Global Pet Supplies           | 24,274            | 28,538    | 2,580  | 19,832   |
| Home and Garden Business      | 12,375            | 14,418    | 1,320  | 11,073   |



Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                                     |            |            |          |           |
|-------------------------------------|------------|------------|----------|-----------|
| Total segments                      | 104,733    | 100,513    | 8,628    | 52,838    |
| Corporate                           | 29,996     | 16,803     | 43       | 5,642     |
| Total Depreciation and amortization | \$ 134,729 | \$ 117,316 | \$ 8,671 | \$ 58,480 |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)***Segment profit*

|  |            | Successor<br>Company |  | Predecessor<br>Company  |
|--|------------|----------------------|--|---|
|  | 2011       | 2010                 | Period from<br>August 31, 2009<br>through<br>September 30,<br>2009 | Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |
| Global Batteries & Appliances  | \$ 238,864 | \$ 171,298           | \$ 6,242   | \$ 165,633  |
| Global Pet Supplies  | 75,564     | 57,675               | 3,269  | 62,365  |
| Home and Garden Business   | 65,180     | 51,192               | (4,573)  | 46,458  |
| Total segments   | 379,608    | 280,165              | 4,938  | 274,456   |
| Corporate expenses   | 53,259     | 48,465               | 3,100  | 39,180  |
| Acquisition and integration related charges                          | 36,603     | 38,452               |  |   |
| Restructuring and related charges                                    | 28,644     | 24,118               | 1,729  | 44,080  |
| Intangible asset impairment  | 32,450     |                      |  | 34,391  |
| Interest expense   | 208,492    | 277,015              | 16,962   | 172,940   |
| Other expense (income), net  | 2,491      | 12,300               | (815)  | 3,320   |
| Income (loss) from continuing operations before reorganization items |            |                      |  |   |
| income taxes   | \$ 17,669  | \$ (120,185)         | \$ (16,038)  | \$ (19,455)   |

The Global Batteries & Appliances segment does business in Venezuela through a Venezuelan subsidiary. At January 4, 2010, the beginning of the Company's second quarter of Fiscal 2010, the Company determined that Venezuela met the definition of a highly inflationary economy under GAAP. As a result, beginning January 4, 2010, the U.S. dollar is the functional currency for the Company's Venezuelan subsidiary. Accordingly, going forward, currency remeasurement adjustments for this subsidiary's financial statements and other transactional foreign exchange gains and losses are reflected in earnings. Through January 3, 2010, prior to being designated as highly inflationary, translation adjustments related to the Venezuelan subsidiary were reflected in Shareholders' equity as a component of AOCI.

In addition, on January 8, 2010, the Venezuelan government announced its intention to devalue its currency, the Bolivar fuerte, relative to the U.S. dollar. As a result, the Company remeasured the local statement of financial position of its Venezuela entity during the second quarter of Fiscal 2010 to reflect the impact of the devaluation to the official exchange rate of 4.3 Bolivar fuerte per U.S. dollar. Based on actual exchange activity as of September 30, 2010, the Company determined that the most likely method of exchanging its Bolivar fuertes for U.S. dollars would be to formally apply with the Venezuelan government to exchange through commercial banks at the SITME rate specified by the Central Bank of Venezuela. The SITME rate as of September 30, 2010 was quoted at 5.3 Bolivar fuerte per U.S. dollar. Therefore, the Company changed the rate used to remeasure Bolivar fuerte denominated transactions as of September 30, 2010 from the official exchange rate to the 5.3 SITME rate in accordance with ASC Topic 830: Foreign Currency Matters (ASC 830) as it was the expected rate at which exchanges of Bolivar fuerte to U.S. dollars would be settled.

The designation of the Company's Venezuela entity as a highly inflationary economy and the devaluation of the Bolivar fuerte resulted in a \$1,486 reduction to the Company's operating income during Fiscal 2010. The Company also reported a foreign exchange loss in Other expense (income), net, of \$10,102 during Fiscal 2010 related to Bolivar fuerte denominated transactions.

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

As of September 30, 2011, the Company is no longer exchanging its Bolivar Fuertes for U.S. dollars through the SITME mechanism and the SITME is no longer the most likely method of exchanging its Bolivar fuertes for U.S. dollars. Therefore, the Company changed the rate used to remeasure Bolivar fuerte denominated transactions as of September 30, 2011 from the 5.3 SITME rate to the 4.3 official exchange rate in accordance with ASC 830 as it is the expected rate at which exchanges of Bolivar fuerte to U.S. dollars will be settled. The Company reported a foreign exchange gain in Other expense (income), net, of \$(1,293) during Fiscal 2011 related to the change to the official exchange rate.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

(In thousands, except per share figures)

*Segment total assets*

|                               | September 30, |              |
|-------------------------------|---------------|--------------|
|                               | 2011          | 2010         |
| Global Batteries & Appliances | \$ 2,275,076  | \$ 2,477,091 |
| Global Pet Supplies           | 828,202       | 839,191      |
| Home and Garden Business      | 476,381       | 496,143      |
| Total segments                | 3,579,659     | 3,812,425    |
| Corporate                     | 42,604        | 61,282       |
| Total assets at year end      | \$ 3,622,263  | \$ 3,873,707 |

*Segment long-lived assets (A)*

|                               | September 30, |              |
|-------------------------------|---------------|--------------|
|                               | 2011          | 2010         |
| Global Batteries & Appliances | \$ 1,468,617  | \$ 1,538,511 |
| Global Pet Supplies           | 647,953       | 654,743      |
| Home and Garden Business      | 417,078       | 424,523      |
| Total segments                | 2,533,648     | 2,617,777    |
| Corporate                     | 44,770        | 56,115       |
| Long-lived assets at year end | \$ 2,578,418  | \$ 2,673,892 |

(A) Includes all of the Company's non-current assets.

*Capital expenditures*

|                               | Successor<br>Company |           | Period from<br>August 31, 2009<br>through<br>September 30,<br>2009 | Predecessor<br>Company<br>Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |
|-------------------------------|----------------------|-----------|--|---|
|                               | 2011                 | 2010      |  |   |
| Global Batteries & Appliances | \$ 25,471            | \$ 28,496 | \$ 2,311   | \$ 6,642  |
| Global Pet Supplies           | 7,059                | 7,920     | 288  | 1,260   |
| Home and Garden Business      | 3,630                | 3,890     | 119  | 164   |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                            |           |           |          |          |
|----------------------------|-----------|-----------|----------|----------|
| Total segments             | 36,160    | 40,306    | 2,718    | 8,066    |
| Corporate                  |           | 10        |          |          |
| Total Capital expenditures | \$ 36,160 | \$ 40,316 | \$ 2,718 | \$ 8,066 |

*Geographic Disclosures Net sales to external customers*

|                                       |              | Successor<br>Company | Period from<br>August 31, 2009<br>through<br>September 30,<br>2009 | Predecessor<br>Company<br>Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |
|---------------------------------------|--------------|----------------------|--|---|
|                                       | 2011         | 2010                 |  |   |
| United States                         | \$ 1,780,127 | \$ 1,444,779         | \$ 113,407   | \$ 1,166,920  |
| Outside the United States             | 1,406,789    | 1,122,232            | 106,481  | 843,728   |
| Total net sales to external customers | \$ 3,186,916 | \$ 2,567,011         | \$ 219,888   | \$ 2,010,648  |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)***Geographic Disclosures Long-lived assets (A)*

|                                      | <b>September 30,</b> |                     |
|--------------------------------------|----------------------|---------------------|
|                                      | <b>2011</b>          | <b>2010</b>         |
| United States                        | \$ 1,843,869         | \$ 1,884,995        |
| Outside the United States            | 734,549              | 788,897             |
| <b>Long-lived assets at year end</b> | <b>\$ 2,578,418</b>  | <b>\$ 2,673,892</b> |

(A) Includes all of the Company's non-current assets.

**(12) Commitments and Contingencies**

The Company has provided for the estimated costs associated with environmental remediation activities at some of its current and former manufacturing sites. The Company believes that any additional liability in excess of the amounts provided of approximately \$7,302, which may result from resolution of these matters, will not have a material adverse effect on the financial condition, results of operations or cash flows of the Company.

The Company is a defendant in various other matters of litigation generally arising out of the ordinary course of business.

The Company does not believe that any other matters or proceedings presently pending will have a material adverse effect on its results of operations, financial condition, liquidity or cash flows.

The Company's minimum rent payments under operating leases are recognized on a straight-line basis over the term of the lease. Future minimum rental commitments under non-cancelable operating leases, principally pertaining to land, buildings and equipment, are as follows:

|                                     |                   |
|-------------------------------------|-------------------|
| 2012                                | \$ 30,859         |
| 2013                                | 24,262            |
| 2014                                | 18,337            |
| 2015                                | 12,180            |
| 2016                                | 10,625            |
| Thereafter                          | 27,878            |
| <b>Total minimum lease payments</b> | <b>\$ 124,141</b> |

All of the leases expire between October 2011 through January 2030. Successor Company's total rent expense was \$40,298, \$30,218 and \$2,351 during Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively. Predecessor Company's total rent expense was \$22,132 for the period from October 1, 2008 through August 30, 2009.

**(13) Related Party Transactions**

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

### *Merger Agreement and Exchange Agreement*

On June 16, 2010 (the Closing Date ), SB Holdings completed the Merger pursuant to the Agreement and Plan of Merger, dated as of February 9, 2010, as amended on March 1, 2010, March 26, 2010 and April 30, 2010, by and among SB Holdings, Russell Hobbs, Spectrum Brands, Battery Merger Corp., and Grill Merger Corp. (the Merger Agreement ). As a result of the Merger, each of Spectrum Brands and Russell Hobbs became a wholly-owned subsidiary of SB Holdings. At the effective time of the Merger, (i) the outstanding shares of Spectrum Brands common stock were canceled and converted into the right to receive shares of SB Holdings common stock, and (ii) the outstanding shares of Russell Hobbs common stock and preferred stock were canceled and converted into the right to receive shares of SB Holdings common stock.

Pursuant to the terms of the Merger Agreement, on February 9, 2010, Spectrum Brands entered into support agreements with the Harbinger Parties and Avenue International Master, L.P. and certain of its affiliates (the Avenue Parties ), in which the Harbinger Parties and the Avenue Parties agreed to vote their shares of Spectrum Brands common stock acquired before the date of the Merger Agreement in favor of the Merger and against any alternative proposal that would impede the Merger.

---

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

Immediately following the consummation of the Merger, the Harbinger Parties owned approximately 64% of the outstanding SB Holdings common stock and the stockholders of Spectrum Brands (other than the Harbinger Parties) owned approximately 36% of the outstanding SB Holdings common stock.

On January 7, 2011, the Harbinger Parties contributed 27,757 shares of SB Holdings common stock to Harbinger Group Inc. ( HRG ) and received in exchange for such shares an aggregate of 119,910 shares of HRG common stock (such transaction, the Share Exchange ), pursuant to a Contribution and Exchange Agreement (the Exchange Agreement ). Immediately following the Share Exchange, (i) HRG owned approximately 54.4% of the outstanding shares of SB Holdings common stock and the Harbinger Parties owned approximately 12.7% of the outstanding shares of SB Holdings common stock, and (ii) the Harbinger Parties owned 129,860 shares of HRG common stock, or approximately 93.3% of the outstanding HRG common stock.

On June 28, 2011 the Company filed a Form S-3 registration statement with the SEC under which 1,150 shares of its common stock and 6,320 shares of the Company s common stock held by Harbinger Capital Partners Master Fund I, Ltd. were offered to the public.

In connection with the Merger, the Harbinger Parties and SB Holdings entered into a stockholder agreement, dated February 9, 2010 (the Stockholder Agreement ), which provides for certain protective provisions in favor of minority stockholders and provides certain rights and imposes certain obligations on the Harbinger Parties, including:

for so long as the Harbinger Parties and their affiliates beneficially own 40% or more of the outstanding voting securities of SB Holdings, the Harbinger Parties and the Company will cooperate to ensure, to the greatest extent possible, the continuation of the structure of the SB Holdings board of directors as described in the Stockholder Agreement;

the Harbinger Parties will not effect any transfer of equity securities of SB Holdings to any person that would result in such person and its affiliates owning 40% or more of the outstanding voting securities of SB Holdings, unless specified conditions are met; and

the Harbinger Parties will be granted certain access and informational rights with respect to SB Holdings and its subsidiaries. Pursuant to a joinder to the Stockholder Agreement entered into by the Harbinger Parties and HRG, upon consummation of the Share Exchange, HRG became a party to the Stockholder Agreement, and is subject to all of the covenants, terms and conditions of the Stockholder Agreement to the same extent as the Harbinger Parties were bound thereunder prior to giving effect to the Share Exchange.

Certain provisions of the Stockholder Agreement terminate on the date on which the Harbinger Parties or HRG no longer constitutes a Significant Stockholder (as defined in the Stockholder Agreement). The Stockholder Agreement terminates when any person (including the Harbinger Parties or HRG) acquires 90% or more of the outstanding voting securities of SB Holdings.

Also in connection with the Merger, the Harbinger Parties and SB Holdings entered into a registration rights agreement, dated as of February 9, 2010 (the SB Holdings Registration Rights Agreement ), pursuant to which the Harbinger Parties have, among other things and subject to the terms and conditions set forth therein, certain demand and so-called piggy back registration rights with respect to their shares of SB Holdings common stock. On September 10, 2010, the Harbinger Parties and HRG entered into a joinder to the SB Holdings Registration Rights Agreement, pursuant to which, effective upon the consummation of the Share Exchange, HRG will become a party to the SB Holdings Registration Rights Agreement, entitled to the rights and subject to the obligations of a holder thereunder.

*Other Agreements*



## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

On August 28, 2009, in connection with Spectrum Brands' emergence from Chapter 11 reorganization proceedings, Spectrum Brands entered into a registration rights agreement with the Harbinger Parties, the Avenue Parties and D.E. Shaw Laminar Portfolios, L.L.C. ( "D.E. Shaw" ), pursuant to which the Harbinger Parties, the Avenue Parties and D.E. Shaw have, among other things and subject to the terms and conditions set forth therein, certain demand and so-called "piggy back" registration rights with respect to their holdings of Spectrum Brands' 12% Notes.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

In connection with the Merger, Russell Hobbs and Harbinger Master Fund entered into an indemnification agreement, dated as of February 9, 2010 (the Indemnification Agreement), by which Harbinger Master Fund agreed, among other things and subject to the terms and conditions set forth therein, to guarantee the obligations of Russell Hobbs to pay (i) a reverse termination fee to Spectrum Brands under the merger agreement and (ii) monetary damages awarded to Spectrum Brands in connection with any willful and material breach by Russell Hobbs of the Merger Agreement. The maximum amount payable by Harbinger Master Fund under the Indemnification Agreement was \$50,000 less any amounts paid by Russell Hobbs or the Harbinger Parties, or any of their respective affiliates as damages under any documents related to the Merger. No such amounts became due under the Indemnification Agreement. Harbinger Master Fund also agreed to indemnify Russell Hobbs, SB Holdings and their subsidiaries for out-of-pocket costs and expenses above \$3,000 in the aggregate that become payable after the consummation of the Merger and that relate to the litigation arising out of Russell Hobbs' business combination transaction with Applica. In February 2011, the parties to the litigation reached a full and final settlement of their disputes. Neither the Company, Applica or any other subsidiary of the Company was required to make any payments in connection with the settlement.

**(14) Restructuring and Related Charges**

The Company reports restructuring and related charges associated with manufacturing and related initiatives in Cost of goods sold. Restructuring and related charges reflected in Cost of goods sold include, but are not limited to, termination and related costs associated with manufacturing employees, asset impairments relating to manufacturing initiatives, and other costs directly related to the restructuring or integration initiatives implemented.

The Company reports restructuring and related charges relating to administrative functions in Operating expenses, such as initiatives impacting sales, marketing, distribution, or other non-manufacturing related functions. Restructuring and related charges reflected in Operating expenses include, but are not limited to, termination and related costs, any asset impairments relating to the functional areas described above, and other costs directly related to the initiatives implemented as well as consultation, legal and accounting fees related to the evaluation of the Predecessor Company's capital structure incurred prior to the Bankruptcy Filing.

The following table summarizes restructuring and related charges incurred by segment:

|   | 2011   | Successor<br>Company<br>2010 | Period from<br>August 31, 2009<br>through<br>September 30,<br>2009 | Predecessor<br>Company<br>Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |
|---|--------|------------------------------|--|---|
| Cost of goods sold:   |        |                              |  |   |
| Global Batteries & Appliances                                 | \$ 756 | \$ 3,275                     | \$ 173   | \$ 11,857   |
| Global Pet Supplies   | 7,085  | 3,837                        | 5  | 1,332   |
| Home and Garden Business                                      |        | 38                           |  |   |
| Total restructuring and related charges in cost of goods sold | 7,841  | 7,150                        | 178  | 13,189  |
| Operating expense:  |        |                              |  |   |
| Global Batteries & Appliances                                 | 5,338  | 251                          | 370  | 8,393   |
| Global Pet Supplies   | 9,567  | 2,917                        | 35   | 4,411   |
| Home and Garden Business                                      | 2,704  | 8,419                        | 993  | 5,323   |
| Corporate   | 3,194  | 5,381                        | 153  | 12,764  |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|  |           |           |          |           |
|--|-----------|-----------|----------|-----------|
| Total restructuring and related charges in operating expense | 20,803    | 16,968    | 1,551    | 30,891    |
| Total restructuring and related charges                      | \$ 28,644 | \$ 24,118 | \$ 1,729 | \$ 44,080 |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

The following table summarizes restructuring and related charges incurred by type of charge:

|   | 2011      | 2010      | Successor<br>Company<br>Period from<br>August 31, 2009<br>through<br>September 30,<br>2009 | Predecessor<br>Company<br>Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |
|---|-----------|-----------|--|---|
| Costs included in cost of goods sold:   |           |           |  |   |
| United & Tetra integration:             |           |           |  |   |
| Termination benefits                    | \$        | \$        | \$   | \$ 6  |
| European initiatives:                   |           |           |  |   |
| Other associated costs                  |           |           | 7  | 11  |
| Latin America initiatives:              |           |           |  |   |
| Termination benefits                    |           |           |  | 207   |
| Global Realignment initiatives:         |           |           |  |   |
| Termination benefits                    |           | 187       |  | 333   |
| Other associated costs                  |           | (102)     |  | 869   |
| Ningbo Exit Plan:                       |           |           |  |   |
| Termination benefits                    |           | 14        |  | 857   |
| Other associated costs                  | 273       | 2,148     | 165  | 8,461   |
| Global Cost Reduction initiatives:      |           |           |  |   |
| Termination benefits                    | 1,679     | 2,630     |  | 200   |
| Other associated costs                  | 5,889     | 2,273     | 6  | 2,245   |
| Total included in cost of goods sold    | 7,841     | 7,150     | 178  | 13,189  |
| Costs included in operating expenses:   |           |           |  |   |
| Breitenbach, France facility closure:   |           |           |  |   |
| Other associated costs                  |           |           |  | (7)   |
| United & Tetra integration:             |           |           |  |   |
| Termination benefits                    |           |           |  | 2,297   |
| Other associated costs                  |           |           | (132)  | 427   |
| European initiatives:                   |           |           |  |   |
| Termination benefits                    | (251)     | (92)      |  |   |
| Global Realignment:                     |           |           |  |   |
| Termination benefits                    | 1,207     | 5,361     | 94   | 6,994   |
| Other associated costs                  | 1,931     | (1,841)   | 45   | 3,440   |
| Ningbo Exit Plan:                       |           |           |  |   |
| Other associated costs                  |           |           |  | 1,334   |
| Global Cost Reduction initiatives:      |           |           |  |   |
| Termination benefits                    | 10,155    | 4,268     | 866  | 5,690   |
| Other associated costs                  | 7,761     | 9,272     | 678  | 10,716  |
| Total included in operating expenses    | 20,803    | 16,968    | 1,551  | 30,891  |
| Total restructuring and related charges | \$ 28,644 | \$ 24,118 | \$ 1,729   | \$ 44,080   |

**2009 Restructuring Initiatives**

The Company implemented a series of initiatives within the Global Batteries & Appliances segment, the Global Pet Supplies segment and the Home and Garden Business segment to reduce operating costs, and to evaluate opportunities to improve the Company's capital structure (the Global Cost Reduction Initiatives). These initiatives include headcount reductions within each of the Company's segments and the exit of certain facilities in the U.S. related to the Global Pet

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

Supplies and Home and Garden Business segments. These initiatives also include consultation, legal and accounting fees related to the evaluation of the Company's capital structure. Costs associated with these initiatives since inception, which are expected to be incurred through January 31, 2015, are projected at approximately \$78,000.

The Successor Company recorded \$25,484, \$18,443 and \$1,550 of pretax restructuring and related charges during Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively. The Predecessor Company recorded \$18,850 of pretax restructuring and related charges during the period from October 1, 2008 through August 30, 2009 related to the Global Cost Reduction Initiatives.

**Global Cost Reduction Initiatives Summary**

The following table summarizes the remaining accrual balance associated with the Global Cost Reduction Initiatives and activity that occurred during Fiscal 2011:

|                                       | <b>Termination<br/>Benefits</b> | <b>Other<br/>Costs</b> | <b>Total</b> |
|---------------------------------------|---------------------------------|------------------------|--------------|
| Accrual balance at September 30, 2010 | \$ 6,447                        | \$ 4,005               | \$ 10,452    |
| Provisions                            | 10,423                          | 1,319                  | 11,742       |
| Cash expenditures                     | (8,286)                         | (2,890)                | (11,176)     |
| Non-cash items                        | 211                             | 587                    | 798          |
| Accrual balance at September 30, 2011 | \$ 8,795                        | \$ 3,021               | \$ 11,816    |
| Expensed as incurred(A)               | \$ 1,411                        | \$ 12,331              | \$ 13,742    |

(A) Consists of amounts not impacting the accrual for restructuring and related charges.

The following table summarizes the expenses incurred by the Successor Company during Fiscal 2011, the cumulative amount incurred from inception of the initiative through September 30, 2011 and the total future expected costs to be incurred associated with the Global Cost Reduction Initiatives by operating segment:

|  | <b>Global<br/>Batteries and<br/>Appliances</b> | <b>Global Pet<br/>Supplies</b> | <b>Home and<br/>Garden</b> | <b>Corporate</b> | <b>Total</b> |
|--|--|--------------------------------|----------------------------|------------------|--------------|
| Restructuring and related charges incurred during Fiscal 2011                    | \$ 6,128                                       | \$ 16,652                      | \$ 2,704                   | \$               | \$ 25,484    |
| Restructuring and related charges incurred since initiative inception            | \$ 13,167                                      | \$ 26,862                      | \$ 16,708                  | \$ 7,591         | \$ 64,328    |
| Total future estimated restructuring and related charges expected to be incurred | \$   | \$ 10,600                      | \$ 2,987                   | \$               | \$ 13,587    |

**2008 Restructuring Initiatives**

The Company implemented an initiative within the Global Batteries & Appliances segment in China to reduce operating costs and rationalize the Company's manufacturing structure. These initiatives, which are complete, include the plan to exit the Company's Ningbo battery manufacturing facility in China (the Ningbo Exit Plan). The Company has recorded pretax restructuring and related charges of \$29,651 since the inception of the Ningbo Exit Plan.

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

The Successor Company recorded \$273, \$2,162 and \$165 of pretax restructuring and related charges during Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively. The Predecessor Company recorded \$10,652 of pretax restructuring and related charges during the period from October 1, 2008 through August 30, 2009, in connection with the Ningbo Exit Plan.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

The following table summarizes the remaining accrual balance associated with the Ningbo Exit Plan and activity that occurred during Fiscal 2011:

**Ningbo Exit Plan Summary**

|                                       | <b>Other Costs</b> |
|---------------------------------------|--------------------|
| Accrual balance at September 30, 2010 | \$ 491             |
| Provisions                            | 24                 |
| Cash expenditures                     | (143)              |
| Non-cash items                        | (372)              |
| Accrual balance at September 30, 2011 | \$                 |
| Expensed as incurred(A)               | \$ 249             |

(A) Consists of amounts not impacting the accrual for restructuring and related charges.

**2007 Restructuring Initiatives**

In Fiscal 2007, the Company began managing its business in three vertically integrated, product-focused reporting segments: Global Batteries & Personal Care (which, effective October 1, 2010, includes the appliance portion of Russell Hobbs, collectively, Global Batteries & Appliances), Global Pet Supplies and the Home and Garden Business. As part of this realignment, the Company undertook a number of cost reduction initiatives, primarily headcount reductions, at the corporate and operating segment levels (the Global Realignment Initiatives). Costs associated with these initiatives since inception, which are expected to be incurred through June 30, 2013, relate primarily to severance and are projected at approximately \$92,500, the majority of which are cash costs.

In connection with the Global Realignment Initiatives, the Successor Company recorded \$3,138, \$3,605 and \$138 of restructuring and related charges during Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively. The Predecessor Company recorded \$11,635 of pretax restructuring and related charges during the period from October 1, 2008 through August 30, 2009, related to the Global Realignment Initiatives.

The following table summarizes the remaining accrual balance associated with the Global Realignment Initiatives and activity that occurred during Fiscal 2011:

**Global Realignment Initiatives Summary**

|                                       | <b>Termination<br/>Benefits</b> | <b>Other<br/>Costs</b> | <b>Total</b> |
|---------------------------------------|---------------------------------|------------------------|--------------|
| Accrual balance at September 30, 2010 | \$ 8,721                        | \$ 2,281               | \$ 11,002    |
| Provisions                            | 1,207                           | 71                     | 1,278        |
| Cash expenditures                     | (7,394)                         | (832)                  | (8,226)      |
| Non-cash items                        | (5)                             | 322                    | 317          |



Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|                                       |          |          |          |
|---------------------------------------|----------|----------|----------|
| Accrual balance at September 30, 2011 | \$ 2,529 | \$ 1,842 | \$ 4,371 |
| Expensed as incurred(A)               | \$       | \$ 1,860 | \$ 1,860 |

(A) Consists of amounts not impacting the accrual for restructuring and related charges.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

The following table summarizes the expenses incurred by the Successor Company during Fiscal 2011, the cumulative amount incurred from inception of the initiative through September 30, 2011 and the total future expected costs to be incurred associated with the Global Realignment Initiatives by operating segment:

|   | <b>Global<br/>Batteries and<br/>Appliances</b> | <b>Home and<br/>Garden</b> | <b>Corporate</b> | <b>Total</b> |
|---|--|----------------------------|------------------|--------------|
| Restructuring and related charges incurred during Fiscal 2011         | \$ (56)  | \$                         | \$ 3,194         | \$ 3,138     |
| Restructuring and related charges incurred since initiative inception | \$ 46,613                                      | \$ 6,762                   | \$ 38,350        | \$ 91,725    |
| Total future restructuring and related charges expected               | \$   | \$                         | \$ 702           | \$ 702       |

**2006 Restructuring Initiatives**

The Company implemented a series of initiatives within the Global Batteries & Appliances segment in Europe to reduce operating costs and rationalize the Company's manufacturing structure (the European Initiatives). These initiatives, which are substantially complete, include the relocation of certain operations at the Ellwangen, Germany packaging center to the Dischingen, Germany battery plant, transferring private label battery production at the Company's Dischingen, Germany battery plant to the Company's manufacturing facility in China and restructuring its sales, marketing and support functions. The Company has recorded pretax restructuring and related charges of \$26,714 since the inception of the European Initiatives.

The Company recorded \$(251), \$(92) and \$7 of pretax restructuring and related charges during Fiscal 2011, Fiscal 2010 and the period from August 31, 2009 through September 30, 2009, respectively. The Predecessor Company recorded \$11 during the period from October 1, 2008 through August 30, 2009, related to the European Initiatives.

The following table summarizes the remaining accrual balance associated with the 2006 initiatives and activity that occurred during Fiscal 2011:

**European Initiatives Summary**

|                                       | <b>Termination<br/>Benefits</b> | <b>Other<br/>Costs</b> | <b>Total</b> |
|---------------------------------------|---------------------------------|------------------------|--------------|
| Accrual balance at September 30, 2010 | \$ 1,801                        | \$ 47                  | \$ 1,848     |
| Provisions                            | (251)                           |                        | (251)        |
| Cash expenditures                     | (638)                           | (47)                   | (685)        |
| Non-cash items                        | (912)                           |                        | (912)        |
| Accrual balance at September 30, 2011 | \$                              | \$                     | \$           |

**(15) Acquisitions****Russell Hobbs**

On June 16, 2010, the Company consummated the Merger, pursuant to which Spectrum Brands became a wholly-owned subsidiary of the Company and Russell Hobbs became a wholly owned subsidiary of Spectrum Brands. Russell Hobbs is a designer, marketer and distributor of a

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

broad range of branded small household appliances. Russell Hobbs markets and distributes small kitchen and home appliances, pet and pest products and personal care products. Russell Hobbs has a broad portfolio of recognized brand names, including Black & Decker, George Foreman, Russell Hobbs, Toastmaster, LitterMaid, Farberware, Breadman and Juiceman. Russell Hobbs' customers include mass merchandisers, specialty retailers and appliance distributors primarily in North America, South America, Europe and Australia.

The results of Russell Hobbs operations since June 16, 2010 are included in the Company's Consolidated Statements of Operations. Effective October 1, 2010, substantially all of the financial results of Russell Hobbs are reported within the Global Batteries & Appliances segment. In addition, certain pest control and pet products included in the former Small Appliances segment have been reclassified into the Home and Garden Business and Global Pet Supplies segments, respectively.

In accordance with ASC Topic 805, *Business Combinations* (ASC 805), the Company accounted for the Merger by applying the acquisition method of accounting. The acquisition method of accounting requires that the consideration transferred in a business combination be measured at fair value as of the closing date of the acquisition. After consummation

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

of the Merger, the stockholders of Spectrum Brands, inclusive of the Harbinger Parties, owned approximately 60% of SB Holdings and the stockholders of Russell Hobbs owned approximately 40% of SB Holdings. Inasmuch as Russell Hobbs was a private company and its common stock was not publicly traded, the closing market price of the Spectrum Brands common stock at June 16, 2010 was used to calculate the purchase price. The total purchase price of Russell Hobbs was approximately \$597,579 determined as follows:

|  |            |
|--|------------|
| Spectrum Brands closing price per share on June 16, 2010             | \$ 28.15   |
| Purchase price Russell Hobbs allocation 20,704 shares <sup>(1)</sup> | \$ 575,203 |
| Cash payment to pay off Russell Hobbs North American credit facility | 22,376     |
| Total purchase price of Russell Hobbs                                | \$ 597,579 |

(1) Number of shares calculated based upon conversion formula, as defined in the Merger Agreement, using balances as of June 16, 2010.

(2) The fair value of 271 shares of unvested restricted stock units as they relate to post combination services will be recorded as operating expense over the remaining service period and were assumed to have no fair value for the purchase price.

**Purchase Price Allocation**

The total purchase price for Russell Hobbs was allocated to the net tangible and intangible assets based upon their fair values at June 16, 2010 as set forth below. The excess of the purchase price over the net tangible assets and intangible assets was recorded as goodwill. The measurement period for the Merger has closed, during which no adjustments were made to the preliminary purchase price allocation. The final purchase price allocation for Russell Hobbs is as follows:

|                               |            |
|-------------------------------|------------|
| Current assets                | \$ 307,809 |
| Property, plant and equipment | 15,150     |
| Intangible assets             | 363,327    |
| Goodwill <sup>(A)</sup>       | 120,079    |
| Other assets                  | 15,752     |
| Total assets acquired         | \$ 822,117 |
| Current liabilities           | 142,046    |
| Total debt                    | 18,970     |
| Long-term liabilities         | 63,522     |
| Total liabilities assumed     | \$ 224,538 |
| Net assets acquired           | \$ 597,579 |

(A) Consists of \$25,426 of tax deductible Goodwill.

*Pre-Acquisition Contingencies Assumed*

The Company has evaluated pre-acquisition contingencies relating to Russell Hobbs that existed as of the acquisition date. Based on the evaluation, the Company has determined that certain pre-acquisition contingencies are probable in nature and estimable as of the acquisition date. Accordingly, the Company has recorded its best estimates for these contingencies as part of the purchase price allocation for Russell Hobbs. As the measurement period has closed, adjustments to pre-acquisition contingency amounts are reflected in the Company's results of operations.

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

ASC 805 requires, among other things, that most assets acquired and liabilities assumed be recognized at their fair values as of the acquisition date. Accordingly, the Company performed a valuation of the assets and liabilities of Russell Hobbs at June 16, 2010. Significant adjustments as a result of the purchase price allocation are summarized as follows:

**Inventories** An adjustment of \$1,721 was recorded to adjust inventory to fair value. Finished goods were valued at estimated selling prices less the sum of costs of disposal and a reasonable profit allowance for the selling effort.

**Deferred tax liabilities, net** An adjustment of \$43,086 was recorded to adjust deferred taxes for the fair value allocations made in accounting for the purchase.

**Property, plant and equipment, net** An adjustment of \$(455) was recorded to adjust the net book value of property, plant and equipment to fair value giving consideration to their highest and best use. The valuation of the Company's property, plant and equipment were based on the cost approach.

Certain indefinite-lived intangible assets were valued using a relief from royalty methodology. Customer relationships and certain definite-lived intangible assets were valued using a multi-period excess earnings method. The total fair value of indefinite and definite lived intangibles was \$363,327 as of June 16, 2010. A summary of the significant key inputs is as follows:

The Company valued customer relationships using the income approach, specifically the multi-period excess earnings method. In determining the fair value of the customer relationship, the multi-period excess earnings approach values the intangible asset at the present value of the incremental after-tax cash flows attributable only to the customer relationship after deducting contributory asset charges. The incremental after-tax cash flows attributable to the subject intangible asset are then discounted to their present value. Only expected sales from current customers were used, which included an expected growth rate of 3%. The Company assumed a customer retention rate of approximately 93%, which was supported by historical retention rates. Income taxes were estimated at 36% and amounts were discounted using a rate of 15.5%. The customer relationships were valued at \$38,000 under this approach.

The Company valued trade names and trademarks using the income approach, specifically the relief from royalty method. Under this method, the asset value was determined by estimating the hypothetical royalties that would have to be paid if the trade name was not owned. Royalty rates were selected based on consideration of several factors, including prior transactions of Russell Hobbs related trademarks and trade names, other similar trademark licensing and transaction agreements and the relative profitability and perceived contribution of the trademarks and trade names. Royalty rates used in the determination of the fair values of trade names and trademarks ranged from 2.0% to 5.5% of expected net sales related to the respective trade names and trademarks. The Company anticipates using the majority of the trade names and trademarks for an indefinite period as demonstrated by the sustained use of each subject trademark. In estimating the fair value of the trademarks and trade names, Net sales for significant trade names and trademarks were estimated to grow at a rate of 1%-14% annually with a terminal year growth rate of 3%. Income taxes were estimated in a range of 30%-38% and amounts were discounted using rates between 15.5%-16.5%. Trade name and trademarks were valued at \$170,930 under this approach.

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

The Company valued a trade name license agreement using the income approach, specifically the multi-period excess earnings method. In determining the fair value of the trade name license agreement, the multi-period excess earnings approach values the intangible asset at the present value of the incremental after-tax cash flows attributable only to the trade name license agreement after deducting contributory asset charges. The incremental after-tax cash flows attributable to the subject intangible asset are then discounted to their present value. In estimating the fair value of the trade name license agreement, net sales were estimated to grow at a rate of (3)%-1% annually. The Company assumed a twelve year useful life of the trade name license agreement. Income taxes were estimated at 37% and amounts were discounted using a rate of 15.5%. The trade name license agreement was valued at \$149,200 under this approach.

The Company valued technology using the income approach, specifically the relief from royalty method. Under this method, the asset value was determined by estimating the hypothetical royalties that would have to be paid if the technology was not owned. Royalty rates were selected based on consideration of several factors, including prior transactions of Russell Hobbs related licensing agreements and the

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

importance of the technology and profit levels, among other considerations. Royalty rates used in the determination of the fair values of technologies were 2% of expected net sales related to the respective technology. The Company anticipates using these technologies through the legal life of the underlying patent and therefore the expected life of these technologies was equal to the remaining legal life of the underlying patents ranging from 9 to 11 years. In estimating the fair value of the technologies, net sales were estimated to grow at a rate of 3%-12% annually. Income taxes were estimated at 37% and amounts were discounted using the rate of 15.5%. The technology assets were valued at \$4,100 under this approach.



**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

(In thousands, except per share figures)

**Supplemental Pro Forma Information (Unaudited)**

The following reflects the Company's pro forma results had the results of Russell Hobbs been included for all periods beginning after September 30, 2008 through Fiscal 2010.

|  | 2010         | Successor Company<br>Period from<br>August 31, 2009<br>through<br>September 30,<br>2009 | Predecessor Company<br>Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |
|--|--------------|---|--|
| <b>Net sales:</b>                                  |              |   |  |
| Reported Net sales                                 | \$ 2,567,011 | \$ 219,888  | \$ 2,010,648   |
| Russell Hobbs adjustment                           | 543,952      | 64,641  | 711,046  |
| Pro forma Net sales                                | \$ 3,110,963 | \$ 284,529  | \$ 2,721,694   |
| <b>(Loss) income from continuing operations:</b>   |              |   |  |
| Reported (loss) income from continuing operations  | \$ (187,020) | \$ (71,193)   | \$ 1,100,743   |
| Russell Hobbs adjustment                           | (5,504)      | (2,284)   | (25,121)   |
| Pro forma (loss) income from continuing operations | \$ (192,524) | \$ (73,477)   | \$ 1,075,622   |

**Seed Resources**

On December 3, 2010, the Company completed the \$10,524 cash acquisition of Seed Resources. Seed Resources is a wild bird seed cake producer through its Birdola premium brand seed cakes. This acquisition was not significant individually. In accordance with ASC 805, the Company accounted for the acquisition by applying the acquisition method of accounting.

The results of Seed Resources operations since December 3, 2010 are included in the Company's Consolidated Statements of Operations and are reported as part of the Global Pet Supplies business segment. The preliminary purchase price of \$12,500, which includes a \$1,476 sales earn out and a \$500 manufacturing earn out, has been allocated to the acquired net assets, including a \$1,100 trade name intangible asset and \$10,029 of goodwill. The Company's estimates and assumptions for this acquisition are subject to change as the Company obtains additional information for its estimates during the respective measurement period. The primary areas of the purchase price allocation that are not yet finalized relate to certain legal matters, income and non-income based taxes and residual goodwill.

**(16) Discontinued Operations**

On November 11, 2008, the Predecessor Board approved the shutdown of the growing products portion of the Home and Garden Business, which included the manufacturing and marketing of fertilizers, enriched soils, mulch and grass seed. The decision to shutdown the growing products portion of the Home and Garden Business was made only after the Predecessor Company was unable to successfully sell this business, in whole or in part. The shutdown of the growing products portion of the Home and Garden Business was completed during the second quarter of Fiscal 2009.

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

The presentation herein of the results of continuing operations has been changed to exclude the growing products portion of the Home and Garden Business for all periods presented. The following amounts have been segregated from continuing operations and are reflected as discontinued operations for Fiscal 2010, the period from August 31, 2009 through September 30, 2009, and the period from October 1, 2008 through August 30, 2009, respectively:

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)**

|  | 2010       | Successor Company<br>Period From<br>August 31, 2009<br>through<br>September 30,<br>2009 | Predecessor Company<br>Period from<br>October 1, 2008<br>through<br>August 30,<br>2009 |
|--|------------|---|--|
| Net sales  | \$         | \$  | \$ 31,306  |
| (Loss) income from discontinued operations before income taxes | \$ (2,512) | \$ 408  | \$ (91,293)  |
| Provision for income tax expense (benefit)                     | 223        |   | (4,491)  |
| (Loss) income from discontinued operations, net of tax         | \$ (2,735) | \$ 408  | \$ (86,802)  |

The Company did not record any (loss) income from discontinued operations in Fiscal 2011.

**(17) New Accounting Pronouncements****Recently Adopted Accounting Guidance***Variable Interest Entities*

In June 2009, the Financial Accounting Standards Board ( FASB ) issued new accounting guidance requiring an enterprise to perform an analysis to determine whether the enterprise's variable interest or interests give it a controlling financial interest in a variable interest entity. The new guidance also requires enhanced disclosures that will provide users of financial statements with more transparent information about an enterprise's involvement in a variable interest entity. The Company adopted the new guidance on October 1, 2010 and the adoption did not impact the Company's financial statements and related disclosures.

*Revenue Recognition - Multiple-Element Arrangements*

In October 2009, the FASB issued new accounting guidance addressing the accounting for multiple-deliverable arrangements to enable entities to account for products or services (deliverables) separately rather than as a combined unit. The provisions establish the accounting and reporting guidance for arrangements under which the entity will perform multiple revenue-generating activities. Specifically, this guidance addresses how to separate deliverables and how to measure and allocate arrangement consideration to one or more units of accounting. The Company adopted the new guidance on October 1, 2010 and the adoption did not impact the Company's financial statements and related disclosures.

**Recently Issued Accounting Guidance***Fair Value Measurement*

In May 2011, the FASB issued amended accounting guidance to achieve a consistent definition of and common requirements for measurement of and disclosure concerning fair value between GAAP and International Financial Reporting Standards. This amended guidance is effective for the Company beginning in the second quarter of its fiscal year ending September 30, 2012. The Company is currently evaluating the impact of this new accounting guidance on its Consolidated Financial Statements.

*Presentation of Comprehensive Income*

## Edgar Filing: Spectrum Brands, Inc. - Form 10-K

In June 2011, the FASB issued new accounting guidance which requires entities to present net income and other comprehensive income in either a single continuous statement or in two separate, but consecutive, statements of net income and other comprehensive income. This accounting guidance is effective for the Company for the fiscal year beginning October 1, 2012. Early adoption is permitted. The Company is currently evaluating the impact of this new accounting guidance on its Consolidated Financial Statements.

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)****(In thousands, except per share figures)***Testing for Goodwill Impairment*

During September 2011, the FASB issued new accounting guidance intended to simplify how an entity tests goodwill for impairment. The guidance will allow an entity to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. An entity no longer will be required to calculate the fair value of a reporting unit unless the entity determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. This accounting guidance is effective for the Company for the annual and any interim goodwill impairment tests performed for the fiscal year beginning October 1, 2012. Early adoption is permitted. The Company does not expect the adoption of this guidance to have a significant impact on its Consolidated Financial Statements.

**(18) Subsequent Events**

ASC 855, Subsequent Events, ( ASC 855 ), establishes general standards of accounting and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. ASC 855 requires the Company to evaluate all subsequent events that occur after the balance sheet date through the date and time the Company's financial statements are issued. The Company has evaluated subsequent events through the date these financial statements were issued.

On November 1, 2011, the Company completed the \$43,750 cash acquisition of certain trade name brands from The Homax Group, Inc., a portfolio company of Olympus Partners. In accordance with ASC 805, the Company will account for the acquisition by applying the acquisition method of accounting and include the fair value of acquired assets within the Company's Home and Garden Business segment. The Company is in process of preparing the preliminary purchase price allocation.

On November 2, 2011, the Company offered \$200,000 aggregate principal amount of 9.5% Notes at a price of 108.50% of the par value; these notes are in addition to the \$750,000 aggregate principal amount of 9.5% Notes already outstanding. The additional notes are guaranteed by Spectrum Brands' parent company, SB/RH Holdings, LLC, as well as by existing and future domestic restricted subsidiaries and secured by liens on substantially all of the Company's and the guarantors assets. The additional notes will vote together with the existing 9.5% Notes.

On December 5, 2011, the Company signed a definitive agreement to acquire all of the issued and outstanding common stock of FURminator, Inc. for \$140,000 in cash. The transaction is subject to customary closing and regulatory approvals. In accordance with ASC 805, the Company will account for the acquisition by applying the acquisition method of accounting and include the fair value of acquired assets and liabilities within the Company's Global Pet Supplies segment. The Company is in process of preparing the preliminary purchase price allocation.

**(19) Quarterly Results (unaudited)****Fiscal 2011:**

|                   | <b>Successor Company</b>  |                     |                      |                        |
|-------------------|---------------------------|---------------------|----------------------|------------------------|
|                   | <b>Quarter Ended</b>      |                     |                      |                        |
|                   | <b>September 30, 2011</b> | <b>July 3, 2011</b> | <b>April 3, 2011</b> | <b>January 2, 2011</b> |
| Net sales         | \$ 827,329                | \$ 804,635          | \$ 693,885           | \$ 861,067             |
| Gross profit      | 280,495                   | 293,694             | 255,439              | 299,239                |
| Net (loss) income | (33,776)                  | 28,921              | (50,025)             | (19,746)               |

**Fiscal 2010:**

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|              | Successor Company<br>Quarter Ended |              |               |                 |
|--------------|------------------------------------|--------------|---------------|-----------------|
|              | September 30, 2010                 | July 4, 2010 | April 4, 2010 | January 3, 2010 |
| Net sales    | \$ 788,999                         | \$ 653,486   | \$ 532,586    | \$ 591,940      |
| Gross profit | 274,499                            | 252,869      | 209,580       | 184,462         |
| Net loss     | (24,167)                           | (86,305)     | (19,034)      | (60,249)        |

119

**Table of Contents**

**SPECTRUM BRANDS, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - (CONTINUED)**

**(In thousands, except per share figures)**

**(20) Consolidating Financial Statements**

On the Effective Date, pursuant to the Plan, Spectrum Brands, with its domestic subsidiaries as guarantors, issued the 12% Notes under the 2019 Indenture for the benefit of holders of allowed claims with respect to the Predecessor Company's then-existing senior subordinated notes. See Note 2(x), Significant Accounting Policies Reorganization items, for further details of the Bankruptcy Cases and In connection with the combination with Russell Hobbs, Spectrum Brands, with its domestic subsidiaries and SB/RH Holdings, LLC as guarantors, issued the 9.5% Notes under the 2018 Indenture. (See Note 6, Debt, for further information on the 12% Notes and the 2019 Indenture and the 9.5% Notes under the 2018 Indenture.)

The following consolidating financial statements illustrate the components of the consolidated financial statements of the Successor Company and the Predecessor Company. Investments in subsidiaries are accounted for using the equity method for purposes of illustrating the consolidating presentation. Earnings of subsidiaries are therefore reflected in the Company's and Guarantor Subsidiaries' investment accounts and earnings. The elimination entries presented herein eliminate investments in subsidiaries and intercompany balances and transactions. Separate consolidated financial statements of the Guarantor Subsidiaries are not presented because management has determined that such financial statements would not be material to investors.

**Table of Contents****Successor Company****Consolidating Statement of Financial Position****September 30, 2011**

|  | <b>Parent</b>       | <b>Guarantor<br/>Subsidiaries</b> | <b>Nonguarantor<br/>Subsidiaries</b> | <b>Eliminations</b>   | <b>Consolidated<br/>Total</b> |
|--|---------------------|-----------------------------------|--------------------------------------|-----------------------|-------------------------------|
| <b>ASSETS</b>  |                     |                                   |                                      |                       |                               |
| Current assets:                                      |                     |                                   |                                      |                       |                               |
| Cash and cash equivalents                            | \$ 49               | \$ 8,789                          | \$ 133,576                           | \$                    | \$ 142,414                    |
| Receivables:   |                     |                                   |                                      |                       |                               |
| Trade accounts receivables, net of allowances        | 64,832              | 115,440                           | 176,333                              |                       | 356,605                       |
| Intercompany receivables                             | 550,640             | 907,730                           | 392,044                              | (1,854,857)           | (4,443)                       |
| Other  | 2,144               | 5,527                             | 30,007                               |                       | 37,678                        |
| Inventories  | 75,652              | 179,506                           | 183,640                              | (4,168)               | 434,630                       |
| Deferred income taxes                                | (7,285)             | 26,436                            | 8,037                                | 982                   | 28,170                        |
| Prepaid expenses and other                           | 18,286              | 4,538                             | 25,968                               |                       | 48,792                        |
| <b>Total current assets</b>                          | <b>704,318</b>      | <b>1,247,966</b>                  | <b>949,605</b>                       | <b>(1,858,043)</b>    | <b>1,043,846</b>              |
| Property, plant and equipment, net                   | 57,669              | 43,808                            | 104,912                              |                       | 206,389                       |
| Long term intercompany receivables                   | 136,709             | 134,313                           | 127,175                              | (398,197)             |                               |
| Deferred charges and other                           | 11,364              | 4,725                             | 20,735                               |                       | 36,824                        |
| Goodwill   | 67,722              | 354,481                           | 188,135                              |                       | 610,338                       |
| Intangible assets, net                               | 525,409             | 714,710                           | 443,790                              |                       | 1,683,909                     |
| Debt issuance costs                                  | 40,957              |                                   |                                      |                       | 40,957                        |
| Investments in subsidiaries                          | 2,330,632           | 1,022,634                         |                                      | (3,353,266)           |                               |
| <b>Total assets</b>                                  | <b>\$ 3,874,780</b> | <b>\$ 3,522,637</b>               | <b>\$ 1,834,352</b>                  | <b>\$ (5,609,506)</b> | <b>\$ 3,622,263</b>           |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>           |                     |                                   |                                      |                       |                               |
| Current liabilities:                                 |                     |                                   |                                      |                       |                               |
| Current maturities of long-term debt                 | \$ 30,585           | \$ 1,036                          | \$ 9,469                             | \$                    | \$ 41,090                     |
| Accounts payable                                     | 1,338,536           | 455,696                           | 283,669                              | (1,754,730)           | 323,171                       |
| Accrued liabilities:                                 |                     |                                   |                                      |                       |                               |
| Wages and benefits                                   | 20,377              | 13,396                            | 37,172                               |                       | 70,945                        |
| Income taxes payable                                 | 366                 | (21)                              | 31,261                               |                       | 31,606                        |
| Restructuring and related charges                    | 3,019               | 8,064                             | 5,104                                |                       | 16,187                        |
| Accrued interest                                     | 30,361              |                                   | 106                                  |                       | 30,467                        |
| Other  | 17,642              | 37,763                            | 62,973                               |                       | 118,378                       |
| <b>Total current liabilities</b>                     | <b>1,440,886</b>    | <b>515,934</b>                    | <b>429,754</b>                       | <b>(1,754,730)</b>    | <b>631,844</b>                |
| Long-term debt, net of current maturities            | 1,503,990           | 307,087                           | 222,753                              | (498,308)             | 1,535,522                     |
| Employee benefit obligations, net of current portion | 17,408              | 7,301                             | 59,093                               |                       | 83,802                        |
| Deferred income taxes                                | 86,248              | 169,838                           | 81,250                               |                       | 337,336                       |
| Other  | 22,205              | 3,564                             | 18,868                               |                       | 44,637                        |
| <b>Total liabilities</b>                             | <b>3,070,737</b>    | <b>1,003,724</b>                  | <b>811,718</b>                       | <b>(2,253,038)</b>    | <b>2,633,141</b>              |
| Shareholders' equity:                                |                     |                                   |                                      |                       |                               |
| Other equity   | 1,338,735           | 1,693,632                         | 980,167                              | (2,673,800)           | 1,338,734                     |
| Accumulated deficit (retained earnings)              | (426,165)           | 922,638                           | 37,719                               | (869,358)             | (335,166)                     |
| Accumulated other comprehensive income (deficit)     | (108,527)           | (97,357)                          | 4,748                                | 186,690               | (14,446)                      |



Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|  |              |              |              |                |              |
|--|--------------|--------------|--------------|----------------|--------------|
| Total shareholders' equity (deficit)       | 804,043      | 2,518,913    | 1,022,634    | (3,356,468)    | 989,122      |
| Total liabilities and shareholders' equity | \$ 3,874,780 | \$ 3,522,637 | \$ 1,834,352 | \$ (5,609,506) | \$ 3,622,263 |

**Table of Contents****Successor Company****Consolidating Statement of Operations****Year Ended September 30, 2011**

|  | <b>Parent</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Nonguarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated<br/>Total</b> |
|--|---------------|-----------------------------------|--------------------------------------|---------------------|-------------------------------|
| Net sales  | \$ 536,670    | \$ 1,301,887                      | \$ 1,486,744                         | \$ (138,385)        | \$ 3,186,916                  |
| Cost of goods sold   | 342,256       | 929,409                           | 914,939                              | (136,396)           | 2,050,208                     |
| Restructuring and related charges                                    | 127           | 7,086                             | 657)                                 | (29)                | 7,841                         |
| Gross profit   | 194,287       | 365,392                           | 571,148                              | (1,960)             | 1,128,867                     |
| Operating expenses:  |               |                                   |                                      |                     |                               |
| Selling  | 72,375        | 172,746                           | 292,004                              | (590)               | 536,535                       |
| General and administrative   | 62,809        | 80,227                            | 97,687                               | 200                 | 240,923                       |
| Research and development   | 18,401        | 10,917                            | 3,583                                |                     | 32,901                        |
| Acquisition and Integration related charges                          | 7,935         | 17,878                            | 10,790                               |                     | 36,603                        |
| Restructuring and related charges                                    | 5,973         | 11,679                            | 3,151                                |                     | 20,803                        |
| Intangible asset impairment  |               | 28,150                            | 4,300                                |                     | 32,450                        |
|  | 167,493       | 321,597                           | 411,515                              | (390)               | 900,215                       |
| Operating income   | 26,794        | 43,795                            | 159,633                              | (1,570)             | 228,652                       |
| Interest expense   | 185,387       | 2,072                             | 21,017                               | 16                  | 208,492                       |
| Other (income) expense, net  | (152,721)     | (81,621)                          | (689)                                | 237,522             | 2,491                         |
| (Loss) income from continuing operations before reorganization items | (5,872)       | 123,344                           | 139,305                              | (239,108)           | 17,669                        |
| Reorganization items, net  |               |                                   |                                      |                     |                               |
| (Loss) income from continuing operations before income taxes         | (5,872)       | 123,344                           | 139,305                              | (239,108)           | 17,669                        |
| Income tax expense (benefit)   | (14,582)      | 46,351                            | 61,081                               | (555)               | 92,295                        |
| Net (loss) income  | \$ 8,710      | \$ 76,993                         | \$ 78,224                            | \$ (238,553)        | \$ (74,626)                   |

**Table of Contents****Successor Company****Consolidating Statement of Cash Flows****Year Ended September 30, 2011**

|  | <b>Parent</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Nonguarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated<br/>Total</b> |
|--|---------------|-----------------------------------|--------------------------------------|---------------------|-------------------------------|
| Net cash (used) provided by operating activities                               | \$ 566,214    | \$ (160,513)                      | \$ 556,282                           | \$ (729,742)        | \$ 232,241                    |
| Cash flows from investing activities:  |               |                                   |                                      |                     |                               |
| Purchases of property, plant and equipment                                     | (14,396)      | (10,096)                          | (11,668)                             |                     | (36,160)                      |
| Proceeds from sale of property, plant, and equipment                           |               | 116                               | 127                                  |                     | 243                           |
| Acquisitions, net of cash  |               | (11,053)                          |                                      |                     | (11,053)                      |
| Proceeds from sale of assets held for sale                                     |               |                                   | 6,997                                |                     | 6,997                         |
| Other investing activity   |               | (5,723)                           |                                      |                     | (5,723)                       |
| Net cash (used) provided by investing activities                               | (14,396)      | (26,756)                          | (4,544)                              |                     | (45,696)                      |
| Cash flows from financing activities:  |               |                                   |                                      |                     |                               |
| Prepayment of Term Debt  | (224,763)     |                                   |                                      |                     | (224,763)                     |
| Debt issuance costs  | (12,616)      |                                   |                                      |                     | (12,616)                      |
| Proceeds from other debt financing   | 30,788        |                                   |                                      |                     | 30,788                        |
| Expensed prepayment penalty of term loan facility<br>refinanced in Fiscal 2011 | (5,653)       |                                   |                                      |                     | (5,653)                       |
| Treasury stock purchases   | (3,409)       |                                   |                                      |                     | (3,409)                       |
| Proceeds (advances related to) from intercompany<br>transactions               | (388,696)     | 193,335                           | (534,381)                            | 729,742             |                               |
| Net cash provided (used) by financing activities                               | (604,349)     | 193,335                           | (534,381)                            | 729,742             | (215,653)                     |
| Effect of exchange rate changes on cash and cash<br>equivalents                |               |                                   | 908                                  |                     | 908                           |
| Net increase (decrease) in cash and cash equivalents                           | (52,531)      | 6,066                             | 18,265                               |                     | (28,200)                      |
| Cash and cash equivalents, beginning of period                                 | 52,580        | 2,723                             | 115,311                              |                     | 170,614                       |
| Cash and cash equivalents, end of period                                       | \$ 49         | \$ 8,789                          | \$ 133,576                           | \$                  | \$ 142,414                    |

**Table of Contents****Successor Company****Consolidating Statement of Financial Position****September 30, 2010**

|  | Parent              | Guarantor<br>Subsidiaries | Nonguarantor<br>Subsidiaries | Eliminations           | Consolidated<br>Total |
|--|---------------------|---------------------------|------------------------------|------------------------|-----------------------|
| <b>ASSETS</b>  |                     |                           |                              |                        |                       |
| Current assets:                                      |                     |                           |                              |                        |                       |
| Cash and cash equivalents                            | \$ 52,580           | \$ 2,723                  | \$ 115,311                   | \$                     | \$ 170,614            |
| Receivables:   |                     |                           |                              |                        |                       |
| Trade accounts receivables, net of allowances        | 44,793              | 117,195                   | 203,014                      |                        | 365,002               |
| Intercompany receivables                             | 315,682             | 1,495,366                 | 1,196,559                    | (3,007,607)            |                       |
| Other  | 6,676               | 6,217                     | 28,655                       |                        | 41,548                |
| Inventories  | 101,855             | 212,348                   | 219,555                      | (3,416)                | 530,342               |
| Deferred income taxes                                | 5,360               | 17,620                    | 12,327                       | 428                    | 35,735                |
| Assets held for sale                                 |                     | 359                       | 12,093                       |                        | 12,452                |
| Prepaid expenses and other                           | 13,709              | 7,979                     | 22,434                       |                        | 44,122                |
| <b>Total current assets</b>                          | <b>540,655</b>      | <b>1,859,807</b>          | <b>1,809,948</b>             | <b>(3,010,595)</b>     | <b>1,199,815</b>      |
| Property, plant and equipment, net                   | 56,588              | 47,060                    | 97,516                       |                        | 201,164               |
| Long term intercompany receivables                   | 180,623             | 190,104                   | (168,682)                    | (202,045)              |                       |
| Deferred charges and other                           | 10,594              | 3,019                     | 32,739                       |                        | 46,352                |
| Goodwill   | 67,722              | 365,899                   | 166,434                      |                        | 600,055               |
| Intangible assets, net                               | 535,851             | 771,013                   | 462,496                      |                        | 1,769,360             |
| Debt issuance costs                                  | 52,836              | 4,125                     |                              |                        | 56,961                |
| Investments in subsidiaries                          | 5,333,056           | 4,031,401                 | 2,945,431                    | (12,309,888)           |                       |
| <b>Total assets</b>                                  | <b>\$ 6,777,925</b> | <b>\$ 7,272,428</b>       | <b>\$ 5,345,882</b>          | <b>\$ (15,522,528)</b> | <b>\$ 3,873,707</b>   |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>           |                     |                           |                              |                        |                       |
| Current liabilities:                                 |                     |                           |                              |                        |                       |
| Current maturities of long-term debt                 | \$ 14,194           | \$ 1,263                  | \$ 11,788                    | \$ (6,535)             | \$ 20,710             |
| Accounts payable                                     | 737,575             | 1,413,382                 | 411,844                      | (2,230,570)            | 332,231               |
| Accrued liabilities:                                 |                     |                           |                              |                        |                       |
| Wages and benefits                                   | 34,363              | 18,276                    | 41,332                       |                        | 93,971                |
| Income taxes payable                                 | (80)                | 1,470                     | 35,728                       |                        | 37,118                |
| Restructuring and related charges                    | 8,428               | 4,104                     | 11,261                       |                        | 23,793                |
| Accrued interest                                     | 31,509              |                           | 143                          |                        | 31,652                |
| Other  | 14,800              | 42,821                    | 65,427                       |                        | 123,048               |
| <b>Total current liabilities</b>                     | <b>840,789</b>      | <b>1,481,316</b>          | <b>577,523</b>               | <b>(2,237,105)</b>     | <b>662,523</b>        |
| Long-term debt, net of current maturities            | 1,707,386           | 244,406                   | 582,104                      | (810,839)              | 1,723,057             |
| Employee benefit obligations, net of current portion | 13,106              | 5,074                     | 74,545                       |                        | 92,725                |
| Deferred income taxes                                | 22,808              | 208,700                   | 46,335                       |                        | 277,843               |
| Other  | 36,978              | (124)                     | 33,974                       |                        | 70,828                |
| <b>Total liabilities</b>                             | <b>2,621,067</b>    | <b>1,939,372</b>          | <b>1,314,481</b>             | <b>(3,047,944)</b>     | <b>2,826,976</b>      |
| Shareholders' equity:                                |                     |                           |                              |                        |                       |
| Other equity   | 1,314,769           | 2,972,200                 | 4,311,375                    | (7,283,576)            | 1,314,768             |
| Accumulated deficit (retained earnings)              | (812,948)           | (541,431)                 | (287,686)                    | 1,381,525              | (260,540)             |
| Accumulated other comprehensive income (deficit)     | 3,655,037           | 2,902,287                 | 7,712                        | (6,572,533)            | (7,497)               |

Edgar Filing: Spectrum Brands, Inc. - Form 10-K

|  |              |              |              |                 |              |
|--|--------------|--------------|--------------|-----------------|--------------|
| Total shareholders' equity (deficit)       | 4,156,858    | 5,333,056    | 4,031,401    | (12,474,584)    | 1,046,731    |
| Total liabilities and shareholders' equity | \$ 6,777,925 | \$ 7,272,428 | \$ 5,345,882 | \$ (15,522,528) | \$ 3,873,707 |

**Table of Contents****Successor Company****Consolidating Statement of Operations****Year Ended September 30, 2010**

|  | <b>Parent</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Nonguarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated<br/>Total</b> |
|--|---------------|-----------------------------------|--------------------------------------|---------------------|-------------------------------|
| Net sales  | \$ 406,473    | \$ 1,115,416                      | \$ 1,177,266                         | \$ (132,144)        | \$ 2,567,011                  |
| Cost of goods sold   | 243,438       | 821,142                           | 704,612                              | (130,741)           | 1,638,451                     |
| Restructuring and related charges                                    | 3,390         | 3,875                             | (115)                                |                     | 7,150                         |
| Gross profit   | 159,645       | 290,399                           | 472,769                              | (1,403)             | 921,410                       |
| Operating expenses:  |               |                                   |                                      |                     |                               |
| Selling  | 73,198        | 140,868                           | 253,172                              | (425)               | 466,813                       |
| General and administrative   | 21,779        | 105,906                           | 71,349                               |                     | 199,034                       |
| Research and development   | 19,674        | 7,536                             | 3,803                                |                     | 31,013                        |
| Acquisition and Integration related charges                          | 24,107        | 10,885                            | 3,460                                |                     | 38,452                        |
| Restructuring and related charges                                    | 5,179         | 9,519                             | 2,270                                |                     | 16,968                        |
|  | 143,937       | 274,714                           | 334,054                              | (425)               | 752,280                       |
| Operating income   | 15,708        | 15,685                            | 138,715                              | (978)               | 169,130                       |
| Interest expense   | 248,172       | 5,554                             | 23,246                               | 43                  | 277,015                       |
| Other (income) expense, net  | (104,022)     | (40,837)                          | 9,810                                | 147,349             | 12,300                        |
| (Loss) income from continuing operations before reorganization items | (128,442)     | 50,968                            | 105,659                              | (148,370)           | (120,185)                     |
| Reorganization items, net  | 4,482         | (836)                             |                                      |                     | 3,646                         |
| (Loss) income from continuing operations before income taxes         | (132,924)     | 51,804                            | 105,659                              | (148,370)           | (123,831)                     |
| Income tax expense (benefit)   | 24,980        | 2,547                             | 35,789                               | (127)               | 63,189                        |
| (Loss) income from continuing operations                             | (157,904)     | 49,257                            | 69,870                               | (148,243)           | (187,020)                     |
| (Loss) from discontinued operations, net of tax                      |               | (2,735)                           |                                      |                     | (2,735)                       |
| Net (loss) income  | \$ (157,904)  | \$ 46,522                         | \$ 69,870                            | \$ (148,243)        | \$ (189,755)                  |

**Table of Contents****Successor Company****Consolidating Statement of Cash Flows****Year Ended September 30, 2010**

|  | <b>Parent</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Nonguarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated<br/>Total</b> |
|--|---------------|-----------------------------------|--------------------------------------|---------------------|-------------------------------|
| Net cash (used) provided by operating activities of continuing operations            | \$ 343,012    | \$ (187,154)                      | \$ 104,252                           | \$ (191,551)        | \$ 68,559                     |
| Net cash used by operating activities of discontinued operations                     |               | (11,221)                          |                                      |                     | (11,221)                      |
| Net cash (used) provided by operating activities                                     | 343,012       | (198,375)                         | 104,252                              | (191,551)           | 57,338                        |
| Cash flows from investing activities:  |               |                                   |                                      |                     |                               |
| Purchases of property, plant and equipment   | (15,486)      | (11,587)                          | (13,243)                             |                     | (40,316)                      |
| Proceeds from sale of property, plant, and equipment                                 |               | 297                               | 91                                   |                     | 388                           |
| Acquisitions, net of cash  | (2,577)       |                                   |                                      |                     | (2,577)                       |
| Intercompany investments   | (174,319)     | 174,319                           |                                      |                     |                               |
| Net cash (used) provided by investing activities                                     | (192,382)     | 163,029                           | (13,152)                             |                     | (42,505)                      |
| Cash flows from financing activities:  |               |                                   |                                      |                     |                               |
| Reduction of debt  | (8,039)       |                                   | (417)                                |                     | (8,456)                       |
| Proceeds from debt financing   | 26,955        |                                   | (13,267)                             |                     | 13,688                        |
| Debt issuance costs  | (55,228)      |                                   |                                      |                     | (55,228)                      |
| Refund of debt issuance costs  | 204           |                                   |                                      |                     | 204                           |
| Proceeds from new senior credit facilities   | 1,474,755     |                                   |                                      |                     | 1,474,755                     |
| Payments on extinguished senior credit facilities                                    | (1,278,760)   |                                   |                                      |                     | (1,278,760)                   |
| Extinguishment old ABL facility, net   | (33,225)      |                                   |                                      |                     | (33,225)                      |
| Payments of extinguished supplemental loan   | (45,000)      |                                   |                                      |                     | (45,000)                      |
| Treasury stock purchases   | (2,207)       |                                   |                                      |                     | (2,207)                       |
| Proceeds (advances related to) from intercompany transactions                        | (178,955)     | 34,705                            | (47,301)                             | 191,551             |                               |
| Net cash provided (used) by financing activities                                     | (99,500)      | 34,705                            | (60,985)                             | 191,551             | 65,771                        |
| Effect of exchange rate changes on cash and cash equivalents                         |               |                                   | 258                                  |                     | 258                           |
| Foreign exchange impact on cash and cash equivalents due to Venezuela hyperinflation |               |                                   | (8,048)                              |                     | (8,048)                       |
| Net increase (decrease) in cash and cash equivalents                                 | 51,130        | (641)                             | 22,325                               |                     | 72,814                        |
| Cash and cash equivalents, beginning of period                                       | 1,450         | 3,364                             | 92,986                               |                     | 97,800                        |
| Cash and cash equivalents, end of period   | \$ 52,580     | \$ 2,723                          | \$ 115,311                           | \$                  | \$ 170,614                    |

**Table of Contents****Successor Company****Consolidating Statement of Operations****The period from August 31, 2009 through September 30, 2009**

|   | <b>Parent</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Nonguarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated<br/>Total</b> |
|---|---------------|-----------------------------------|--------------------------------------|---------------------|-------------------------------|
| Net sales   | \$ 4,178      | \$ 116,642                        | \$ 109,972                           | \$ (10,904)         | \$ 219,888                    |
| Cost of goods sold  | (8,800)       | 102,365                           | 72,675                               | (10,930)            | 155,310                       |
| Restructuring and related charges   | 25            | 5                                 | 148                                  |                     | 178                           |
| Gross profit  | 12,953        | 14,272                            | 37,149                               | 26                  | 64,400                        |
| Operating expenses:   |               |                                   |                                      |                     |                               |
| Selling   | 6,034         | 10,334                            | 22,778                               | (10)                | 39,136                        |
| General and administrative  | 10,638        | 3,206                             | 6,734                                |                     | 20,578                        |
| Research and development  | 2,154         | 454                               | 419                                  |                     | 3,027                         |
| Restructuring and related charges   | 356           | 1,029                             | 166                                  |                     | 1,551                         |
|   | 19,182        | 15,023                            | 30,097                               | (10)                | 64,292                        |
| Operating (loss) income   | (6,229)       | (751)                             | 7,052                                | 36                  | 108                           |
| Interest expense  | 12,942        | 2,119                             | 2,001                                | (100)               | 16,962                        |
| Other expense (income), net   | 41,383        | (21,533)                          | (6,014)                              | (14,652)            | (816)                         |
| (Loss) income from continuing operations before<br>reorganization items, net and income taxes | (60,554)      | 18,663                            | 11,065                               | 14,788              | (16,038)                      |
| Reorganization items net expense (income)   | 3,962         |                                   |                                      |                     | 3,962                         |
| (Loss) income from continuing operations before income<br>taxes                               | (64,516)      | 18,663                            | 11,065                               | 14,788              | (20,000)                      |
| Income tax (benefit) expense  | (26,560)      | 75,899                            | 1,911                                | (57)                | 51,193                        |
| (Loss) income from continuing operations  | (37,956)      | (57,236)                          | 9,154                                | 14,845              | (71,193)                      |
| Income from discontinued operations, net of tax   |               | 408                               |                                      |                     | 408                           |
| Net (loss) income   | \$ (37,956)   | \$ (56,828)                       | \$ 9,154                             | \$ 14,845           | \$ (70,785)                   |



**Table of Contents****Predecessor Company****Consolidating Statement of Operations****The period from October 1, 2008 through August 30, 2009**

|   | <b>Parent</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Nonguarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated<br/>Total</b> |
|---|---------------|-----------------------------------|--------------------------------------|---------------------|-------------------------------|
| Net sales   | \$ 379,782    | \$ 870,174                        | \$ 891,318                           | \$ (130,626)        | \$ 2,010,648                  |
| Cost of goods sold  | 224,838       | 626,518                           | 525,580                              | (131,296)           | 1,245,640                     |
| Restructuring and related charges   | 17,958        | 798                               | (5,567)                              |                     | 13,189                        |
| Gross profit  | 136,986       | 242,858                           | 371,305                              | 670                 | 751,819                       |
| Operating expenses:   |               |                                   |                                      |                     |                               |
| Selling   | 61,068        | 113,518                           | 188,808                              | (288)               | 363,106                       |
| General and administrative  | 61,960        | 31,027                            | 52,248                               |                     | 145,235                       |
| Research and development  | 13,473        | 4,956                             | 2,962                                |                     | 21,391                        |
| Restructuring and related charges   | 17,420        | 8,146                             | 5,325                                |                     | 30,891                        |
| Goodwill and intangibles impairment   |               | 19,000                            | 15,391                               |                     | 34,391                        |
|   | 153,921       | 176,647                           | 264,734                              | (288)               | 595,014                       |
| Operating (loss) income   | (16,935)      | 66,211                            | 106,571                              | 958                 | 156,805                       |
| Interest expense  | 128,013       | 23,750                            | 21,219                               | (42)                | 172,940                       |
| Other expense (income), net   | (633,951)     | (154,551)                         | 4,635                                | 787,187             | 3,320                         |
| Income from continuing operations before reorganization items, net and income taxes | 489,003       | 197,012                           | 80,717                               | (786,187)           | (19,455)                      |
| Reorganization items net expense (income)   | (689,312)     | (358,142)                         | (95,355)                             |                     | (1,142,809)                   |
| Income from continuing operations before income taxes                               | 1,178,315     | 555,154                           | 176,072                              | (786,187)           | 1,123,354                     |
| Income tax (benefit) expense  | 18,459        | (9,227)                           | 13,073                               | 306                 | 22,611                        |
| Income from continuing operations   | 1,159,856     | 564,381                           | 162,999                              | (786,493)           | 1,100,743                     |
| Income (loss) from discontinued operations, net of tax                              | 3,262         | (90,064)                          |                                      |                     | (86,802)                      |
| Net income  | \$ 1,163,118  | \$ 474,317                        | \$ 162,999                           | \$ (786,493)        | \$ 1,013,941                  |

**Table of Contents****Successor Company****Consolidating Statement of Cash Flows****The period from August 31, 2009 through September 30, 2009**

|   | <b>Parent</b> | <b>Guarantor<br/>Subsidiaries</b> | <b>Nonguarantor<br/>Subsidiaries</b> | <b>Eliminations</b> | <b>Consolidated<br/>Total</b> |
|---|---------------|-----------------------------------|--------------------------------------|---------------------|-------------------------------|
| Net cash (used) provided by operating activities of continuing operations | \$ (146,664)  | \$ (117,728)                      | \$ 358,075                           | \$ (25,005)         | \$ 68,678                     |
| Net cash provided by operating activities of discontinued operations      |               | 6,273                             |                                      |                     | 6,273                         |
| Net cash (used) provided by operating activities                          | (146,664)     | (111,455)                         | 358,075                              | (25,005)            | 74,951                        |
| Cash flows from investing activities:                                     |               |                                   |                                      |                     |                               |
| Purchases of property, plant and equipment                                | (1,520)       | (186)                             | (1,012)                              |                     | (2,718)                       |
| Proceeds from sale of property, plant, and equipment                      | 1             | 68                                | 2                                    |                     | 71                            |
| Intercompany investments  |               | (73,320)                          | 73,320                               |                     |                               |
| Net cash used by investing activities                                     | (1,519)       | (73,438)                          | 72,310                               |                     | (2,647)                       |
| Cash flows from financing activities:                                     |               |                                   |                                      |                     |                               |
| Reduction of debt   | (4,528)       |                                   | (75)                                 |                     | (4,603)                       |
| Proceeds from Exit Facility   | 57,800        |                                   |                                      |                     | 57,800                        |
| Payments on Exit Facility   | (89,575)      |                                   |                                      |                     | (89,575)                      |
| Debt issuance costs   | (287)         |                                   |                                      |                     | (287)                         |
| Proceeds (advances related to) from intercompany transactions             | 177,125       | 185,408                           | (387,538)                            | 25,005              |                               |
| Net cash provided (used) by financing activities                          | 140,535       | 185,408                           | (387,613)                            | 25,005              | (36,665)                      |
| Effect of exchange rate changes on cash and cash equivalents              |               |                                   | 1,002                                |                     | 1,002                         |
| Net increase (decrease) in cash and cash equivalents                      | (7,648)       | 515                               | 43,774                               |                     | 36,641                        |
| Cash and cash equivalents, beginning of period                            | 9,098         | 2,849                             | 49,212                               |                     | 61,159                        |
| Cash and cash equivalents, end of period                                  | \$ 1,450      | \$ 3,364                          | \$ 92,986                            | \$                  | \$ 97,800                     |

**Table of Contents****Predecessor Company****Consolidating Statement of Cash Flows****The period from October 1, 2008 through August 30, 2009**

|   | Parent      | Guarantor<br>Subsidiaries | Nonguarantor<br>Subsidiaries | Eliminations | Consolidated<br>Total |
|---|-------------|---------------------------|------------------------------|--------------|-----------------------|
| Net cash (used) provided by operating activities of continuing operations | \$ (25,786) | \$ 596,535                | \$ 308,745                   | \$ (849,700) | \$ 29,794             |
| Net cash used by operating activities of discontinued operations          |             | (28,187)                  |                              |              | (28,187)              |
| Net cash (used) provided by operating activities                          | (25,786)    | 568,348                   | 308,745                      | (849,700)    | 1,607                 |
| Cash flows from investing activities:                                     |             |                           |                              |              |                       |
| Purchases of property, plant and equipment                                | (2,919)     | (976)                     | (4,171)                      |              | (8,066)               |
| Proceeds from sale of property, plant, and equipment                      | 15          | 1                         | 363                          |              | 379                   |
| Payments for acquisitions   |             |                           | (8,460)                      |              | (8,460)               |
| Intercompany investments  | (39)        |                           | 39                           |              |                       |
| Net cash used by investing activities of continuing operations            | (2,943)     | (975)                     | (12,229)                     |              | (16,147)              |
| Net cash used by investing activities of discontinued operations          |             | (855)                     |                              |              | (855)                 |
| Net cash used by investing activities                                     | (2,943)     | (1,830)                   | (12,229)                     |              | (17,002)              |
| Cash flows from financing activities:                                     |             |                           |                              |              |                       |
| Reduction of debt   | (39,866)    |                           | (717)                        |              | (40,583)              |
| Proceeds from ABL Revolving Credit Facility                               | 149,195     |                           |                              |              | 149,195               |
| Payments on ABL Revolving Credit Facility                                 | (229,195)   |                           |                              |              | (229,195)             |
| Proceeds from DIP Revolving Credit Facility                               | 854,341     |                           |                              |              | 854,341               |
| Payments on DIP Revolving Credit Facility                                 | (854,341)   |                           |                              |              | (854,341)             |
| Proceeds from Supplemental Loan   | 90,000      |                           |                              |              | 90,000                |
| Payments on Supplemental Loan   | (45,000)    |                           |                              |              | (45,000)              |
| Proceeds from Exit Financing  | 65,000      |                           |                              |              | 65,000                |
| Debt issuance costs   | (17,199)    |                           |                              |              | (17,199)              |
| Treasury stock purchases  | (61)        |                           |                              |              | (61)                  |
| Proceeds (advances related to) from intercompany transactions             | 55,167      | (567,336)                 | (337,531)                    | 849,700      |                       |
| Net cash provided (used) by financing activities                          | 28,041      | (567,336)                 | (338,248)                    | 849,700      | (27,843)              |
| Effect of exchange rate changes on cash and cash equivalents              |             |                           | (376)                        |              | (376)                 |
| Net decrease in cash and cash equivalents                                 | (688)       | (818)                     | (42,108)                     |              | (43,614)              |
| Cash and cash equivalents, beginning of period                            | 9,786       | 3,667                     | 91,320                       |              | 104,773               |
| Cash and cash equivalents, end of period                                  | \$ 9,098    | \$ 2,849                  | \$ 49,212                    | \$           | \$ 61,159             |

**Table of Contents****SPECTRUM BRANDS, INC. AND SUBSIDIARIES****SCHEDULE II****VALUATION AND QUALIFYING ACCOUNTS**

**For the year ended September 30, 2011, the year ended September 30, 2010, the period from August 31, 2009 through September 30, 2009 and the period from October 1, 2008 through August 30, 2009**

**(In thousands)**

| Column A<br>Descriptions                | Column B<br>Balance at<br>Beginning<br>of Period | Column C Additions<br>Charged to<br>Costs and<br>Expenses | Column D Deductions |                         | Column E<br>Balance at<br>End of<br>Period |
|---|--|---|---------------------|-------------------------|--|
|   |  |   | Deductions          | Other<br>Adjustments(A) |  |
| September 30, 2011 (Successor Company): |  |   |                     |                         |  |
| Accounts receivable allowances          | \$ 4,351   | \$ 9,777  | \$                  | \$                      | \$ 14,128                                  |
| September 30, 2010 (Successor Company): |  |   |                     |                         |  |
| Accounts receivable allowances          | \$ 1,011   | \$ 3,340  | \$                  | \$                      | \$ 4,351                                   |
| September 30, 2009 (Successor Company): |  |   |                     |                         |  |
| Accounts receivable allowances          | \$   | \$ 1,011  | \$                  | \$                      | \$ 1,011                                   |
| August 30, 2009 (Predecessor Company):  |  |   |                     |                         |  |
| Accounts receivable allowances          | \$ 18,102  | \$ 1,763  | \$ 3,848            | \$ 16,017               | \$   |

- (A) The Other Adjustment in the period from October 1, 2008 through August 30, 2009, represents the elimination of Accounts receivable allowances through fresh-start reporting as a result of the Company's emergence from Chapter 11 of the Bankruptcy Code.  
See accompanying Report of Independent Registered Public Accounting Firm

**Table of Contents**

**Signatures**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SPECTRUM BRANDS, INC.

By: /s/ David R. Lumley  
**David R. Lumley**

**Chief Executive Officer and Director**

DATE: December 8, 2011

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities indicated and on the above-stated date.

| <b>Signature</b>                                  | <b>Title</b>  |
|---|---|
| /s/ David R. Lumley<br><b>David R. Lumley</b>     | Chief Executive Officer and Director<br><i>(Principal Executive Officer)</i>  |
| /s/ Anthony L. Genito<br><b>Anthony L. Genito</b> | Executive Vice President, Chief Financial Officer, Chief Accounting Officer and Director<br><i>(Principal Financial Officer and<br/>Principal Accounting Officer)</i> |

**Table of Contents****EXHIBIT INDEX**

|             |  |
|-------------|--|
| Exhibit 2.1 | Purchase Agreement, dated February 21, 2004, by and among Rayovac Corporation, ROV Holding, Inc., VARTA AG, Interelectrica Administração e Participações Ltda., and Tabriza Brasil Empreendimentos Ltda. (filed by incorporation by reference to Exhibit 2.1 to Spectrum Brands, Inc.'s Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on June 14, 2004).  |
| Exhibit 2.2 | Joint Plan of Reorganization of Spectrum Jungle Labs Corporation, et al., Debtors (filed by incorporation by reference to Exhibit 99.T3E.2 to Spectrum Brands, Inc.'s Form T-3, filed with the SEC by Spectrum Brands, Inc. on April 28, 2009).  |
| Exhibit 2.3 | First Modification to Joint Plan of Reorganization (filed by incorporation by reference to Exhibit 99.2 to Spectrum Brands, Inc.'s Current Report on Form 8-K, filed with the SEC by Spectrum Brands, Inc. on July 16, 2009).  |
| Exhibit 2.4 | Second Modification to Joint Plan of Reorganization (filed by incorporation by reference to Exhibit 99.3 to Spectrum Brands, Inc.'s Current Report on Form 8-K, filed with the SEC by Spectrum Brands, Inc. on July 16, 2009).   |
| Exhibit 2.5 | Agreement and Plan of Merger by and among SB/RH Holdings, Inc., Battery Merger Corp., Grill Merger Corp., Spectrum Brands, Inc. and Russell Hobbs, Inc. dated as of February 9, 2010 (filed by incorporation by reference to Exhibit 2.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on February 12, 2010).  |
| Exhibit 2.6 | Amendment to Agreement and Plan of Merger dated as of March 1, 2010 by and among SB/RH Holdings, Inc., Battery Merger Corp., Grill Merger Corp., Spectrum Brands, and Russell Hobbs, Inc. (filed by incorporation by reference to Exhibit 10.2 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on March 2, 2010).  |
| Exhibit 2.7 | Second Amendment to Agreement and Plan of Merger dated as of March 26, 2010 by and among Spectrum Brands Holdings, Inc., Battery Merger Corp., Grill Merger Corp., Spectrum Brands, Inc., and Russell Hobbs, Inc. (filed by incorporation by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on March 29, 2010).   |
| Exhibit 2.8 | Third Amendment to Agreement and Plan of Merger dated as of April 30, 2010 by and among Spectrum Brands Holdings, Inc., Battery Merger Corp., Grill Merger Corp., Spectrum Brands, Inc., and Russell Hobbs, Inc. (filed by incorporation by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on May 3, 2010).   |
| Exhibit 3.1 | Restated Certificate of Incorporation of Spectrum Brands Holdings, Inc., dated June 16, 2010 (incorporated by reference to Exhibit 3.1 to the Registration Statement on Form S-8 filed with the SEC on June 16, 2010).   |
| Exhibit 3.2 | Amended and Restated Bylaws of Spectrum Brands Holdings, Inc., adopted as of June 16, 2010 (incorporated by reference to the Registration Statement on Form S-8 filed with the SEC on June 16, 2010).  |
| Exhibit 4.1 | Specimen certificate for shares of common stock (filed by incorporation by reference to Exhibit 4.1 to the Registration Statement on Form 8-A filed with the SEC on May 27, 2010).   |
| Exhibit 4.2 | Indenture governing Spectrum Brands, Inc.'s 12% Senior Subordinated Toggle Notes due 2019, dated as of August 28, 2009, among Spectrum Brands, Inc., certain subsidiaries of Spectrum Brands, Inc., as guarantors, and U.S. Bank National Association, as trustee (filed by incorporation by reference to Exhibit 4.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on August 31, 2009).                             |
| Exhibit 4.3 | Supplemental Indenture, dated March 15, 2010, to the Indenture governing Spectrum Brands, Inc.'s 12% Senior Subordinated Toggle Notes due 2019, dated August 28, 2009, by and among Spectrum Brands, Inc. the guarantors named therein and U.S. Bank National Association, as trustee (filed by incorporation by reference to Exhibit 4.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on March 16, 2010).          |
| Exhibit 4.4 | Second Supplemental Indenture, dated June 15, 2010, to the Indenture governing Spectrum Brands, Inc.'s 12% Senior Subordinated Toggle Notes due 2019, dated as of August 28, 2009, by and among Spectrum Brands, Inc., Battery Merger Corp. and U.S. Bank National Association, as trustee (filed by incorporation by reference to Exhibit 4.4 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010). |
| Exhibit 4.5 | Third Supplemental Indenture, dated June 16, 2010, to the Indenture governing Spectrum Brands, Inc.'s 12% Senior Subordinated Toggle Notes due 2019, dated as of August 28, 2009, by and among Spectrum Brands, Inc., Russell Hobbs, Inc. and U.S. Bank National Association, as trustee (filed by incorporation by reference to Exhibit 4.5 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).   |



**Table of Contents**

|               |   |
|---------------|---|
| Exhibit 4.6   | Fourth Supplemental Indenture, dated December 13, 2010, to the Indenture governing Spectrum Brands, Inc. s 12% Senior Subordinated Toggle Notes due 2019, dated as of August 28, 2009, by and among Spectrum Brands, Inc., Russell Hobbs, Inc. and U.S. Bank National Association, as trustee (filed by incorporation by reference to Exhibit 4.6 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).  |
| Exhibit 4.7   | Indenture governing Spectrum Brands, Inc. s 9.5% Senior Secured Notes due 2018, dated as of June 16, 2010, among Spectrum Brands, Inc., the guarantors named therein and US Bank National Association, as trustee (filed by incorporation by reference to Exhibit 4.6 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).   |
| Exhibit 4.8   | Supplemental Indenture, dated December 13, 2010, to the Indenture governing Spectrum Brands, Inc. s 9.5% Senior Secured Notes due 2018, dated as of June 16, 2010, among Spectrum Brands, Inc., the guarantors named therein and US Bank National Association, as trustee (filed by incorporation by reference to Exhibit 4.8 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).  |
| Exhibit 10.1  | Amended and Restated Employment Agreement, entered into as of October 22, 2009, by and between Spectrum Brands, Inc. and Kent J. Hussey (filed by incorporation by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on October 28, 2009).  |
| Exhibit 10.2  | 2009 Spectrum Brands, Inc. Incentive Plan (filed by incorporation by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on August 31, 2009).   |
| Exhibit 10.3  | Registration Rights Agreement, dated as of August 28, 2009, by and among Spectrum Brands, Inc. and the investors listed on the signature pages thereto, with respect to Spectrum Brands Inc. s 12% Senior Subordinated Toggle Notes due 2019 (filed by incorporation by reference to Exhibit 4.2 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on August 31, 2009).   |
| Exhibit 10.4  | Registration Rights Agreement, dated as of August 28, 2009, by and among Spectrum Brands, Inc. and the investors listed on the signature pages thereto, with respect to Spectrum Brands, Inc. s equity (filed by incorporation by reference to Exhibit 4.3 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on August 31, 2009).   |
| Exhibit 10.5  | Form of Spectrum Brands, Inc. Restricted Stock Award Agreement under the 2009 Incentive Plan (filed by incorporation by reference to Exhibit 10.2 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on October 28, 2009).   |
| Exhibit 10.6  | Support Agreement, dated as of February 9, 2010 by and among Avenue International Master, L.P., Avenue Investments, L.P., Avenue Special Situations Fund IV, L.P., Avenue Special Situations Fund V, L.P., Avenue-CDP Global Opportunities Fund, L.P. and Spectrum Brands, Inc. (filed by incorporation by reference to Exhibit 10.1 to the Current Report on form 8-K filed with the SEC by Spectrum Brands, Inc. on February 12, 2010).   |
| Exhibit 10.7  | Support Agreement, dated as of February 9, 2010 by and among Harbinger Capital Partners Master Fund I, Ltd., Harbinger Capital Partners Special Situations Fund, L.P., Global Opportunities Breakaway Ltd. and Spectrum Brands, Inc. (filed by incorporation by reference to Exhibit 10.2 to the Current Report on form 8-K filed with the SEC by Spectrum Brands, Inc. on February 12, 2010).  |
| Exhibit 10.8  | Stockholder Agreement, dated as of February 9, 2010, by and among Harbinger Capital Partners Master Fund I, Ltd., Harbinger Capital Partners Special Situations Funds, L.P., Global Opportunities Breakaway Ltd., and SB/RH Holdings, Inc. (filed by incorporation by reference to Exhibit 10.5 to the Current Report on form 8-K filed with the SEC by Spectrum Brands, Inc. on February 12, 2010).  |
| Exhibit 10.9  | Registration Rights Agreement, dated as of February 9, 2010, by and among Spectrum Brands Holdings, Inc., Harbinger Capital Partners Master Fund I, Ltd., Harbinger Capital Partners Special Situations Fund, L.P., Global Opportunities Breakaway Ltd., Avenue International Master, L.P., Avenue Investments, L.P., Avenue Special Situations Fund IV, L.P., Avenue Special Situations Fund V, L.P. and Avenue-CDP Global Opportunities Fund, L.P. (filed by incorporation by reference to Exhibit 4.1 to the Registration Statement on Form S-4 filed with the SEC by Spectrum Brands Holdings, Inc. on March 29, 2010). |
| Exhibit 10.10 | Letter Agreement dated as of March 1, 2010 by and among Harbinger Capital Partners Master Fund I, Ltd., Harbinger Capital Partners Special Situations Fund, L.P., Global Opportunities Breakaway Ltd., and Spectrum Brands (filed by incorporation by reference to Exhibit 10.1 to the Current Report on form 8-K filed with the SEC by Spectrum Brands, Inc. on March 2, 2010).  |



**Table of Contents**

|               |  |
|---------------|--|
| Exhibit 10.11 | Separation and Consulting Agreement between Spectrum Brands, Inc. and Kent J. Hussey, dated April 14, 2010 (filed by incorporation by reference to Exhibit 10.1 to the Current Report on form 8-K filed with the SEC by Spectrum Brands, Inc. on April 15, 2010).  |
| Exhibit 10.12 | Credit Agreement dated as of June 16, 2010, by and among Spectrum Brands, Inc. and certain of its domestic subsidiaries, as borrowers, the lenders party thereto and Credit Suisse AG, as administrative agent (filed by incorporation by reference to Exhibit 10.12 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).   |
| Exhibit 10.13 | Subsidiary Guaranty dated as of June 16, 2010, by and among the subsidiaries of Spectrum Brands, Inc. party thereto, certain additional subsidiary guarantors described therein and Credit Suisse AG, as administrative agent (filed by incorporation by reference to Exhibit 10.13 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).  |
| Exhibit 10.14 | Subsidiary Guaranty Supplement dated as of December 13, 2010, by and among Seed Resources, L.L.C. and Credit Suisse AG, as administrative agent (filed by incorporation by reference to Exhibit 10.14 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).   |
| Exhibit 10.15 | Guaranty dated as of June 16, 2010, by and among SB/RH Holdings, LLC and Credit Suisse AG, as administrative agent (filed by incorporation by reference to Exhibit 10.14 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).   |
| Exhibit 10.16 | Security Agreement dated as of June 16, 2010, by and among Spectrum Brands, Inc., SB/RH Holdings, LLC, the other grantors party thereto and Wells Fargo Bank, National Association, as collateral trustee (filed by incorporation by reference to Exhibit 10.15 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).  |
| Exhibit 10.17 | Security Agreement Supplement dated as of December 13, 2010, by and among Seed Resources, L.L.C. and Wells Fargo Bank, National Association, as collateral trustee (filed by incorporation by reference to Exhibit 10.17 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).  |
| Exhibit 10.18 | Loan and Security Agreement dated as of June 16, 2010, by and among Spectrum Brands, Inc. and certain of its domestic subsidiaries, as borrowers, the lenders party thereto and Bank of America, N.A., as administrative agent (filed by incorporation by reference to Exhibit 10.16 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).   |
| Exhibit 10.19 | Joinder Agreement to Loan and Security Agreement and Other Loan Documents dated as of December 13, 2010, by and among Seed Resources, L.L.C., Spectrum Brands, Inc., Russell Hobbs, Inc., the subsidiaries of Spectrum Brands, Inc. party to the Loan and Security Agreement as borrowers, SB/RH Holdings, LLC and Bank of America, N.A. (filed by incorporation by reference to Exhibit 10.19 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).    |
| Exhibit 10.20 | Guaranty dated as of June 16, 2010, by and among the guarantors described therein and Bank of America, N.A., as administrative agent (filed by incorporation by reference to Exhibit 10.17 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).   |
| Exhibit 10.21 | Collateral Trust Agreement dated as of June 16, 2010, by and among Spectrum Brands, Inc., SB/RH Holdings, LLC, the other grantors party thereto, Credit Suisse AG, Cayman Islands Branch, as administrative agent, U.S. Bank National Association, as indenture trustee, and Wells Fargo Bank, National Association, as collateral trustee (filed by incorporation by reference to Exhibit 10.18 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010). |
| Exhibit 10.22 | Intercreditor Agreement dated as of June 16, 2010, by and among Spectrum Brands, Inc., SB/RH Holdings, LLC, the other grantors party thereto, Bank of America, N.A., as ABL agent, and Wells Fargo Bank, National Association, as term/notes agent (filed by incorporation by reference to Exhibit 10.19 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).   |
| Exhibit 10.23 | Joinder and Supplement to Intercreditor Agreement dated as of December 13, 2010, by and among Seed Resources, L.L.C., Spectrum Brands, Inc., Bank of America, N.A., as collateral agent and administrative agent, and Wells Fargo Bank, National Association, as collateral agent and trustee (filed by incorporation by reference to Exhibit 10.23 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).   |
| Exhibit 10.24 | Trademark Security Agreement dated as of June 16, 2010, by and among the loan parties party thereto and Wells Fargo Bank, National Association, as collateral trustee (filed by incorporation by reference to Exhibit 10.20 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).  |



**Table of Contents**

|               |   |
|---------------|---|
| Exhibit 10.25 | Trademark Security Agreement dated as of December 13, 2010, by and among Seed Resources, L.L.C. and Wells Fargo Bank, National Association, as collateral trustee (filed by incorporation by reference to Exhibit 10.25 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).  |
| Exhibit 10.26 | Trademark Security Agreement dated as of December 13, 2010, by and among Seed Resources, L.L.C. and Bank of America, N.A., as collateral agent and administrative agent (filed by incorporation by reference to Exhibit 10.26 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).                                  |
| Exhibit 10.27 | Copyright Security Agreement dated as of June 16, 2010, by and among the loan parties party thereto and Wells Fargo Bank, National Association, as collateral trustee (filed by incorporation by reference to Exhibit 10.21 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).                                   |
| Exhibit 10.28 | Patent Security Agreement dated as of June 16, 2010, by and among the loan parties party thereto and Wells Fargo Bank, National Association, as collateral trustee (filed by incorporation by reference to Exhibit 10.22 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands, Inc. on August 18, 2010).                                      |
| Exhibit 10.29 | Patent Security Agreement dated as of December 13, 2010, by and among Seed Resources, L.L.C. and Wells Fargo Bank, National Association, as collateral trustee (filed by incorporation by reference to Exhibit 10.29 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).   |
| Exhibit 10.30 | Patent Security Agreement dated as of December 13, 2010, by and among Seed Resources, L.L.C. and Bank of America, N.A., as collateral agent and administrative agent (filed by incorporation by reference to Exhibit 10.30 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 14, 2010).                                     |
| Exhibit 10.31 | Amended and Restated Employment Agreement, entered into as of August 11, 2010, by and among Spectrum Brands, Inc., Spectrum Brands Holdings, Inc. and David R. Lumley (filed by incorporation by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands Holdings, Inc. on August 17, 2010).                              |
| Exhibit 10.32 | First Amendment, dated as of November 16, 2010, to the Employment Agreement, dated as of August 11, 2010, by and among Spectrum Brands, Inc., Spectrum Brands Holdings, Inc. and David R. Lumley (filed by incorporation by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands Holdings, Inc. on November 22, 2010). |
| Exhibit 10.33 | Retention Agreement, entered into as of August 11, 2010, by and between Spectrum Brands, Inc. and Anthony Genito (filed by incorporation by reference to Exhibit 10.2 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands Holdings, Inc. on August 17, 2010).   |
| Exhibit 10.34 | Employment Agreement, effective June 9, 2008, by and between Spectrum Brands, Inc. and Anthony L. Genito (filed by incorporation by reference to Exhibit 10.15 to the Quarterly Report on Form 10-Q for the quarterly period ended June 29, 2008, filed with the SEC by Spectrum Brands, Inc. on August 8, 2008).   |
| Exhibit 10.35 | Amendment to the Employment Agreement, effective as of February 24, 2009, by and between Spectrum Brands, Inc. and Anthony L. Genito (filed by incorporation by reference to Exhibit 10.22 to the Annual Report on Form 10-K for the fiscal year ended September 30, 2010, filed with the SEC by Spectrum Brands, Inc. on December 29, 2009).                       |
| Exhibit 10.36 | Description of Second Amendment to the Employment Agreement, effective as of August 28, 2009, by and between Spectrum Brands, Inc. and Anthony L. Genito (filed by incorporation by reference to Exhibit 10.23 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 29, 2009).   |
| Exhibit 10.37 | Third Amendment, dated as of November 16, 2010, to the Employment Agreement, dated as of June 9, 2008, by and among Spectrum Brands, Inc. and Anthony L. Genito (filed by incorporation by reference to Exhibit 10.3 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands Holdings, Inc. on November 22, 2010).                                  |
| Exhibit 10.38 | Employment Agreement, entered into as of August 16, 2010, by and between Spectrum Brands, Inc. and Terry L. Polistina (filed by incorporation by reference to Exhibit 10.25 to the Quarterly Report on Form 10-Q filed with the SEC by Spectrum Brands Holdings, Inc. on August 18, 2010).  |
| Exhibit 10.39 | First Amendment, dated as of November 16, 2010, to the Employment Agreement, dated as of August 16, 2010, by and among Spectrum Brands, Inc. and Terry L. Polistina (filed by incorporation by reference to Exhibit 10.2 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands Holdings, Inc. on November 22, 2010).                              |
| Exhibit 10.40 | Amended and Restated Employment Agreement, effective as of January 16, 2007, by and between Spectrum Brands, Inc. and John A. Heil (filed by incorporation by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands, Inc. on January 19, 2007).   |



**Table of Contents**

|               |   |
|---------------|---|
| Exhibit 10.41 | Amendment to the Amended and Restated Employment Agreement, dated as of November 10, 2008, by and between Spectrum Brands, Inc. and John A. Heil (filed by incorporation by reference to Exhibit 10.7 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 10, 2008).  |
| Exhibit 10.42 | Second Amendment to the Amended and Restated Employment Agreement, effective as of February 24, 2009, by and between Spectrum Brands, Inc. and John A. Heil (filed by incorporation by reference to Exhibit 10.11 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 29, 2009).                                  |
| Exhibit 10.43 | Description of Third Amendment to the Amended and Restated Employment Agreement of John A. Heil, effective as of August 28, 2009 (filed by incorporation by reference to Exhibit 10.12 to the Annual Report on Form 10-K filed with the SEC by Spectrum Brands, Inc. on December 29, 2009).   |
| Exhibit 10.44 | Fourth Amendment, dated as of November 16, 2010, to the Amended and Restated Employment Agreement, dated as of January 16, 2007, by and among Spectrum Brands, Inc. and John A. Heil (filed by incorporation by reference to Exhibit 10.4 to the Current Report on Form 8-K filed with the SEC by Spectrum Brands Holdings, Inc. on November 22, 2010). |
| Exhibit 10.45 | Spectrum Brands Holdings, Inc. 2007 Omnibus Equity Award Plan (formerly known as the Russell Hobbs, Inc. 2007 Omnibus Equity Award Plan) (filed by incorporation by reference to Exhibit 10.1 to the Registration Statement on Form S-8 filed with the SEC by Spectrum Brands Holdings, Inc. on June 16, 2010).   |
| Exhibit 21.1  | Subsidiaries of Registrant.*  |
| Exhibit 23.1  | Consent of Independent Registered Public Accounting Firm.*  |
| Exhibit 31.1  | Certification of Chief Executive Officer required by Rule 13a-14(a) or Rule 15d-14(a) of the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*  |
| Exhibit 31.2  | Certification of Chief Financial Officer required by Rule 13a-14(a) or Rule 15d-14(a) of the Securities and Exchange Act of 1934, as adopted pursuant to Section 302 the Sarbanes-Oxley Act of 2002.*   |
| Exhibit 32.1  | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*   |
| Exhibit 32.2  | Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.*   |
| 101.INS       | XBRL Instance Document**  |
| 101.SCH       | XBRL Taxonomy Extension Schema Document**   |
| 101.CAL       | XBRL Taxonomy Extension Calculation Linkbase Document**   |
| 101.DEF       | XBRL Taxonomy Extension Definition Document**   |
| 101.LAB       | XBRL Taxonomy Extension Label Linkbase Document**   |
| 101.PRE       | XBRL Taxonomy Extension Presentation Linkbase Document**  |

\* Filed herewith

\*\* In accordance with Regulation S-T, the XBRL-related information in Exhibit 101 to this Annual Report on Form 10-K shall be deemed to be furnished and not filed.