REHABCARE GROUP INC Form 425 March 03, 2011

Investor Presentation
Kindred Healthcare, Inc. (NYSE: KND)
March 3, 2011
Filed pursuant to Rule 425 under the Secur

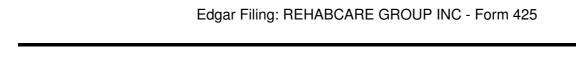
Filed pursuant to Rule 425 under the Securities Act of 1933 and deemed filed

pursuant to Rule 14a-12 under the Securities Exchange Act of 1934

Filing Person: Kindred Healthcare, Inc. Commission File No.: 001-14057

Subject Company: RehabCare Group, Inc.

Commission File No.: 001-14655



Forward-Looking Statements

In connection with the pending transaction with RehabCare Group, Inc. (RehabCare), Kindred Healthcare, Inc. (Kindred Commission (the SEC) a Registration Statement on Form S-4 that will include a joint proxy statement of Kindred and RehabCare will mail the definitive proxy statement/prospectus to their respective stockholders.

You may obtain a free copy of the joint proxy statement/prospectus (when available) and other related documents filed by

Kindred and RehabCare with the SEC may also be obtained for free by accessing Kindred s website at www.kindredhealthcar then clicking on the link for SEC Filings or by accessing RehabCare s website at www.rehabcare.com and clicking on the the link for SEC Filings .

Kindred, RehabCare and their respective directors, executive officers and certain other members of management and employed respective stockholders in favor of the pending transaction. Information regarding the persons who may, under the rules of the solicitation of stockholders in connection with the pending transaction will be set forth in the joint proxy statement/prospectus information about Kindred s executive officers and directors in Kindred s definitive proxy statement filed with the SEC on A RehabCare s executive officers and directors in its definitive proxy statement filed with the SEC on March 23, 2010. You can Kindred or RehabCare, respectively, using the contact information above.

Information set forth in this presentation contains forward-looking statements, which involve a number of risks and uncertaintic that any forward-looking information is not a guarantee of future performance and that actual results could differ materially from information. Such forward-looking statements include, but are not limited to, statements about the benefits of the business conceptable. RehabCare, including future financial and operating results, the combined company is plans, objectives, expectations and interplacements included to the property of the statements are not limited to, statements about the benefits of the business conceptable.

The following factors, among others, could cause actual results to differ from those set forth in the forward-looking statements regulatory approvals and the satisfaction of the closing conditions to the acquisition of RehabCare by Kindred, including approximate shareholders of the respective companies, and Kindred s ability to complete the required financing as contemplated by the fine integrate the operations of the acquired hospitals and rehabilitation services operations and realize the anticipated revenues, eco productivity gains in connection with the RehabCare acquisition and any other acquisitions that may be undertaken during 201 potential for unanticipated issues, expenses and liabilities associated with those acquisitions and the risk that RehabCare fails to targets; (c) the potential for diversion of management time and resources in seeking to complete the RehabCare acquisition and failure to retain key employees of RehabCare; (e) the impact of Kindred s significantly increased levels of indebtedness as a result of the RehabCare acquisition; and (g) the ability terms of its debt obligations, including Kindred s obligations under financings undertaken to complete the RehabCare acquisition pursuant to its master lease agreements with Ventas, Inc. (NYSE:VTR). Additional factors that may affect future results are convicted with the SEC,

and RehabCare disclaim any obligation to update and revise statements contained in these materials based on new information

Additional

Information

About

this

Transaction

Kindred

and

RehabCare

with

the

SEC

at

the

SEC s

website

at The

joint

proxy

statement/prospectus

(when

available)

and the other documents filed by

Participants

in
this
Transaction
Forward-Looking
Statements
which
are
available
at
the
SEC s
web
site
at
Many
of
these
factors
are
beyond
the
control
of
Kindred
or
RehabCare.
Kindred
and
WE URGE INVESTORS AND SECURITY HOLDERS
TO READ THE JOINT PROXY STATEMENT/PROSPECTUS REGARDING THE PENDING TRANSACTION WHEN IT
CONTAIN IMPORTANT INFORMATION.
www.sec.gov.
www.sec.gov.

3 Kindred Update

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Kindred Update

Kindred Healthcare, Inc. (Kindred) and RehabCare Group, Inc. (RehabCare) have announced a transaction whereby Kindred will acquire RehabCare for \sim \$35/share Both Companies reported strong Q4 and 2010 clinical and financial results and share a high degree of confidence and visibility in their business plans and estimates for 2011

The combined Company will have an industry leading position in attractive post-acute business segments and growing local markets

Kindred

will

be

well

positioned

for

future

growth

in

a

changing

healthcare

landscape

with

the expansion of the combined service offerings

The transaction substantially enhances Kindred s growth and margin profile The proposed transaction is highly accretive to Kindred s earnings and cash flows and generates strong operating cash flows providing the ability to delever quickly to below current leverage levels

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Both Kindred and RehabCare beat 4Q and 2010 analyst estimates
Summary of Q4 and 2010 Results
Kindred
RehabCare
1)
I/B/E/S consensus as of 2/7/2011.

2) Reflects income from continuing operations. Actual revenues exclude Miami IRF. 4) Includes discontinued operations. (\$MM, except EPS Data) (\$MM, except EPS Data) Q4 2010 2010 Consensus (1) Actual % Surprise Consensus (1) Actual % Surprise Revenues 1,121.0 1,135.5 1.3% 4,345.0 4,359.7 0.3% **EBITDA** 61.0 66.8 9.5% 211.0 217.3 3.0% **EBIT** 30.0 35.4 18.0% 90.0 95.7 6.3% Net Income (2) 16.0 19.8 23.8% 52.0

56.1 7.9% EPS (2) \$0.41

\$0.50 22.0% \$1.33 \$1.42 6.8% Q4 2010 2010 Consensus (1) Actual % Surprise Consensus (1) Actual % Surprise Revenues (3) 343.0 339.3 -1.1% 1,347.2 1,329.4 -1.3% **EBITDA** 41.5 44.1 6.3% 163.5 164.1 0.4%**EBIT** 34.1 36.1 5.9% 133.4 133.6 0.1% Net Income (4) 14.9 17.1 14.8% 60.6 62.5 3.1% **EPS** (4)

\$0.60 \$0.69 15.0%

\$2.45

\$2.53

3.3%

6

Transaction Overview

```
7
~$35
/
share
total
($26
/
```

```
share
in
cash;
~$9
/
share
in
Kindred
stock)
(1)
$1.3 billion total consideration, including assumption of net debt
Transaction Overview
Consideration
Accretion
Synergies
Kindred and RehabCare have announced a transaction whereby Kindred
will acquire RehabCare for ~$35/share
Transaction
Substantially accretive to Kindred s earnings and operating cash flows
$40 million in identified annual cost and operating synergies
Full run-rate achieved within two years ($25MM achieved first year)
Excluding one time costs
Committed financing from J.P. Morgan, Morgan Stanley and Citi
Financing
Expected Close
On or about June 30, 2011
1)
Based on a fixed exchange ratio.
```

8
Sources and Uses
(1)
(\$MM)
Sources
% of Total
New Borrowings

```
1,600
88%
Equity Consideration
(3)
228
12%
Total Sources
1,828
100%
Uses
% of Total
Purchase RehabCare Equity (~$35/share)
885
48%
Retire RehabCare Debt
399
22%
Retire Kindred Debt
367
20%
Other
179
10%
Total Uses
1,828
100%
Pro Forma Capitalization
(1)
($MM)
2011E
(2)
New Borrowings
1,600
Total Debt
1,600
Revenue
EBITDA
(4)
Rent Expense
EBITDAR
(4)
Total Debt / EBITDA
Adjusted
Debt
5)
EBITDAR
Transaction Overview (Cont d)
```

J.P. Morgan, Morgan Stanley and Citi have committed \$1.85Bn in debt financing

Key Capital Considerations Ability to delever quickly (Pro forma adjusted leverage flat to Kindred standalone) Maintain strong balance sheet, liquidity and financial flexibility (approximately \$250MM undrawn revolver capacity at close) 1) Sources and Uses is as of 12/31/10. Pro Forma Capitalization is based on borrowings expected at closing. Figures may not add due to rounding. 2) 2010PF figures reflect full year run rate of 2010 Kindred acquisitions (\$157MM in revenue, \$44MM in EBITDAR,

\$7MM in rent

and \$37MM of **EBITDA** benefit) and RehabCare. RehabCare 2010 results do include the results of discontinued operations (inpatient rehabilitation facility in Miami). 2011 figures display low and high en 1/1/11. Based on a fixed exchange ratio. 4) 2010PF and 2011E includes \$25MM of run rate synergies. 5) Calculated with 6.0x cap rate. 6,200 6,200 470 487 422 422 892 909 3.4x3.3x4.6x 4.5x5,846 444 414 857 3.6x4.8x1,600 1,600 2010PF (2)

9 Skilled Nursing Rehab Services (SRS) Hospital Rehab Services (HRS) Program Management Services Hospital Division \$516 \$180

\$633

2010A Revenue (\$ MM)

(1)

39%

13%

48%

% Total Revenue

\$45

\$35

\$134

2010A

EBITDA

(\$MM)

(1)

Manages 1,112 skilled nursing facility (SNF) programs in 38 states

Therapy services includes physical and occupational therapy and speech/language pathology skilled nursing facilities

Significant same store revenue and margin growth since completion of Symphony integration in 2007

Focused on implementing next generation of point-of-care technology and web-based therapy management system

Paid by clients on negotiated per diem rate or negotiated fee schedule based on type of service rendered

Manages inpatient rehabilitation facilities (IRFs) in 106 ARU hospitals for patients with various diagnoses including stroke, orthopedic conditions, arthritis, spinal cord and traumatic brain injuries

Manages 31 hospital-based and satellite outpatient therapy programs that complement hospitals occupational medicine initiatives and allow therapy to be continued for patients discharged from IRFs

Entered rehabilitation and long-term

acute care hospital business in 2005 when the Company acquired assets of MeadowBrook Healthcare

In November 2009, RehabCare acquired Triumph HealthCare, which operated 20 LTACHs, more than doubling the size of hospital segment

34 hospitals include

-

23 free-standing LTACHs

-

6 HIH LTACHs

-

5 IRFs

Description

% Margin

9%

19%

21%

Total

\$1,329

100%

\$214 16%

RehabCare Overview

1)

RehabCare 2010 results do not include the results of discontinued operations (inpatient rehabilitation facility in Miami).

10 Combined Company Overview Metrics Kindred Kindred + RehabCare Focus SNF, LTAC and Contract Rehab

SNF, LTAC and Contract Rehab Scale (1) States **Facilities** Beds 2010 Revenue (Pro Forma) 2010 EBITDA (Pro Forma) 40 322 34,792 \$4,517MM (2) \$254MM (2) RehabCare Contract Rehab and LTAC 42 34 1,788 \$1,329MM \$164MM 46 356 36,580 \$5,846MM (2) \$443MM (2)(3)Payor Mix (09) **Business** Mix: **EBITDA** (10)(2) 29% 13% 58% Contract Rehab **SNF** LTAC 40% 24%

36%

Medicare
Commercial
LTAC
SRS
52%
27%
21%
LTAC
SRS
HRS
69%
29%
Medicaid
2%
Medicare
Commercial
45%
35%
3%
17%
LTAC
SNF
HRS
Contract Rehab
11%
8%
62%
19%
LTAC
SNF
HRS
Contract Rehab
51%
20%
29%
Commercial
Medicaid
Medicare
Business Mix:
Revenue
(10)
(2)(4)
Contract Rehab
SNF
LTAC
39%
48%
14%
HRS

Medicaid

47%

42%

11%

Together Kindred and RehabCare will be the premier leader in the post-acute market

(1)

RehabCare states include LTAC and IRF locations. Beds include LTACs + freestanding IRFs. Kindred facilities include owner (2)

Includes the full year benefit of all of the acquisitions Kindred has closed in 2010 (\$157MM Revenue and \$37MM EBITDA b facility in Miami). Figures may not add due to rounding.

(3)

Includes \$25MM of run rate synergies.

(4)

Revenue excludes the effect of Kindred intercompany eliminations. EBITDA includes intercompany eliminations in Kindred s

11 Kindred and RehabCare Combined Presence Kindred Hospitals Kindred Nursing and Rehabilitation Centers RehabCare Hospitals Acute Rehabilitation Units Source:

Company

website

(1)

Circles represent cluster strategy markets.

Enhances

Kindred s

cluster

strategy

(1)

Existing Cluster Market
Potential New Cluster Market

Leading Position in Attractive Growing Businesses
(1) Includes 1,112 facilities from RehabCare and 696 facilities from Kindred.
Multiple earnings streams, multiple avenues for growth
PF Kindred
116
3

1,493

- #1 Operator of Hospital Based and Freestanding IRFs
- #4 Operator of Skilled Nursing and Rehab Centers
- #1 Skilled Nursing Contract Rehab Manager
- #1 Operator of Long-Term Acute Care Hospitals

13

Diversified Services Offerings

(1)

Segment figures do not sum to totals due to eliminations / corporate expenses. RehabCare figures do not include discontinued Kindred gains significant scale in both the Skilled Nursing and Hospital Rehab businesses and adds to Kindred s LTAC business Hospitals

Rehabilitation Services **Nursing Centers** Total (1) **Nursing Center** Based Hospital Based Total 2010 Pro forma \$MM Revenue (1) Kindred Healthcare 435 84 519 2,093 2,212 4,517 RehabCare 516 180 696 633 0 1,329 Total 951 264 1,215 2,726 2,212 5,846 **EBITDAR** (1) Kindred Healthcare 24 16 40 336 242 618 RehabCare 45 35 80 134 0 214

Total

69 51 120 470 242 832 % Margin 7.3% 19.3% 9.9% 17.2% 10.9% 14.2% **EBITDA** (1) Kindred Healthcare 18 16 34 176 44 254 RehabCare 45 35 80 84 0 164 Total 63 51 114 260 44 418 % Margin 6.6% 19.3% 9.4% 9.5% 2.0% 7.2% (+) Synergies 25 Pro Forma EBITDA

443

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Rapidly Changing Post-Acute Market
Multiple Patient Discharge Destinations
SOURCE: RTI, 2009: Examining Post-Acute Care Relationships in an Integrated Hospital System

Well Positioned to Take Advantage of Changing Healthcare Landscape Continue The

Patient Illness Severity Home

Adult Day
Care
Home Health
Care
Assisted
Living
Skilled
Nursing
Facilities
In-Patient
Rehab
LTACS
Freestanding / HIH
SAU
Hospice
TRANS
CARE
ICU
Acute Care
Hospitals
Outpatient
Rehab
TCC
&
TCU
Uniquely Positioned For Bundled Or Episodic Payment Environment
15
Care
Homecare
and Hospice
Homecare
and Hospice

16

Provide superior clinical outcomes and quality care with an approach which is patient-centered, disciplined and transparent Lower cost by reducing lengths of stay in acute care hospitals and transition patients home at the highest possible level of function Reduce rehospitalization through our integrated and interdisciplinary care management teams and protocols

Kindred s Value Proposition and Our Continue The Care Campaign

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Enhances Growth Profile

(1) Standalone Kindred growth analysis compares 2011 guidance issued on 12/15/10 relative to 2010 standalone performance Pro

forma

Kindred

growth

analysis compares pro forma 2011 guidance relative to 2010 pro forma results, in each case assuming the RehabCare acquisition occurred on the first day of each respective year and includes first year run rate synergies in both 2010 and 2011 figures. 2011 margin figures

per guidance midpoint and compares standalone

2011 guidance issued on 12/15/10 relative to pro forma 2011 guidance. 2011 pro forma guidance reflects the combined business as if the transaction closed on 1/1/11 and includes first year run rate synergies. EBITDAR Growth (1) 2010 2011 3.5 5.1 2.0 4.0 6.0 Standalone Kindred Pro Forma Kindred (%) **EBITDA Growth** (1) 2010 2011

6.1

7.9 3.0 5.0 7.0 9.0 Standalone Kindred Pro Forma Kindred (%) EBITDA Margin (1) 2011 5.6 7.7 0.0 2.0 4.0 6.0 8.0 Standalone Kindred Pro Forma Kindred (%) Net Income Margin (1) 2011 1.3 1.7 0.0 0.6 1.2 1.8 Standalone Kindred

Enhances Kindred s margin and operating profit growth profiles

Pro Forma Kindred

(%)

Declining Rent and Fixed Charge Burden
Declining Rent Burden
Enhanced Margin Profile
RehabCare operates an asset-light business model
Pro forma capital intensity of business drives higher return on assets
(1)

Midpoint of guidance issued 12/15/10. Midpoint of pro forma guidance which reflects combined business as if the transaction closed 1/1/11. 2011 Operating Leverage (\$MM) Kindred (1) Pro Forma (2) Revenue \$4,800 \$6,200 **EBITDAR** 640 899 % Margin 13.3% 14.5% Rent 370 423 % Margin 7.7% 6.8% **EBITDA** 270 476 % Margin 5.6% 7.7% D&A 140 185 % Margin 2.9% 3.0% **EBIT**

130 291 % Margin 2.7% 4.7%

19 Strong Asset Base Including Owned Real Estate 16 Facilities 43 Facilities 0 10 20

30

40

50

2006

Current Kindred

Kindred has been focused on adding high quality real estate to balance sheet

Acquisitions

Development of state-of-the-art LTACHs and TCCs

Exercise of in-the-money purchase options
Own 16 Hospitals; 25 Nursing Centers and 2 assisted living facilities
Combined company has total PP&E book value of approximately \$1Bn
Kindred

1

has

Pro

Forma

EBITDA

(1)

of

approximately \$100MM from owned real estate

(1) Only includes Kindred facilities

20 2011 Kindred Guidance Stand Alone (2) Pro Forma (3) (\$MM)

Low High Low High Revenue 4,800 4,800 6,200 6,200 **EBITDA** 265 275 470 487 (-) Interest 26 26 118 118 (-) Taxes 40 44 66 73 Cash Flow 199 205 286 296 Cash Flow Margin 4.1% 4.3% 4.6% 4.8% Strong Free Cash Flows and Ability to Delever 3.5 4.3 4.2 3.9 4.4 0.0 2.0 4.0 6.0 2006 2007 2008 2009 2010

Stand Alone Kindred

(\mathbf{x})
Historical
Adjusted
Debt
EBITDAR
(1)
(1)
Calculated with 6.0x cap rate.
(2)
Per guidance midpoint, issued 12/15/2010.
(3)
2011 guidance reflects the combined business as if the transaction closed on 1/1/2011.
Cash Flow Profile
Kindred has operated comfortably with a levered balance sheet
Routine CapEx declines as a % of revenue, improving free cash flow profile

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Cash Flow Available for Discretionary CapEx and Debt Paydown

(\$MM)

Discretionary CapEx

(1)

Available for Debt Paydown

Routine CapEx

(\$MM)

Cash Flow From Operations

(\$MM)

(1)

Does not include acquisition capex of \$1MM, \$13MM and \$4MM in 2011, 2012 and 2013, respectively.

Note: 2010 estimated cash flow from operations based on 2010A actual, does not include impact of Vista acquisition.

22 Significant EPS Accretion (1) Previous guidance shown is

Kindred standalone guidance issued on 12/15/10. 2011 guidance reflects the combined business as if the transaction closed on 1/1/11. Acquisition is significantly accretive at the contemplated transaction value and financing structure on both an EPS and cash flow basis Low End of Guidance Pro-Forma Impact Mid Point High End of Guidance 2011 EPS Impact \$ % \$0.50 \$0.52 \$0.55 34% 34% 34% 2011 EPS Guidance Prev (1) New (2) \$1.45 \$1.53 \$1.60 \$1.95 \$2.05 \$2.15

23 Strong operating cash flows and ability to delever

Management intends to delever, but is comfortable at expected leverage levels and has successfully operated business at higher levels in the past

Enhanced operating cash flow provides the ability to significantly delever over time

Strong track record of successfully growing operating cash flow in highly regulated environment Well diversified service offering Diversified across four critical segments in the post-acute continuum with leadership positions in each RehabCare adds IRF and ARU capabilities to Kindred's already strong set of capabilities Decreased reimbursement risk profile via diversified revenue across multiple segments and payors Leading position in attractive growing businesses Largest provider of post-acute services in US with broadest service offering across post-acute continuum Multiple avenues for growth, multiple earnings streams Long-term growth prospects supported by strong demographic trends and significant increase in the incidence of chronic diseases Enhances growth and margin profile Enhanced margins throughout income statement; accelerated growth prospects Scale economies and related combination synergies help to accelerate operating profit and earnings growth of combined company Declining rent and fixed charge burden Rent expense declines as a %

of

revenues; Routine CapEx

declines as a % of revenues Book value of PP&E approximately \$1.0Bn Significant operating cash flow generated by assets that unencumbered by leases Transaction enhances Kindred s cluster market strategy Best-positioned to compete in a potentially bundled payment environment given broad service capabilities

Kindred can deliver the right care at the right site at the right time Well positioned to take advantage of changing healthcare landscape Significant accretion Significantly accretive to EPS & operating cash flow / share Transaction Enhances Growth Prospects, is EPS & FCF Accretive and Strengthens Credit Profile

24 Appendix

Kindred Q4 10 Highlights
Continuing operations income of \$0.50 per diluted share tops guidance of \$0.43
Q4 2010 continuing operations EPS up 19% over same period last year
Fourth quarter consolidated revenues grew 6% to \$1.1 billion

Full-year operating cash flows exceed \$200 million for second consecutive year

Routine and development capital expenditures were fully funded through internal resources in both years

26 Kindred Q4 10 Highlights (cont d) Hospitals report growth from last year s Q4

Recent acquisitions drove hospital revenues up 5% to \$508 million

Operating income grew 3% to \$96 million

Nursing and rehabilitation centers successfully transitioned to new Medicare payment system in Q4

Division reports solid 13% growth in operating income

Revenue growth of 4% driven by increased patient acuity and clinical services and 4% growth in admissions

People first

Rehabilitation adds to customer base and adjusts
to new Medicare rules in fourth quarter

Revenue growth of 21% primarily driven by new customers

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Excluding transaction related expenses in the 2009 fourth quarter, net earnings per diluted share increased 86.5% year over year to \$0.69

Hospital division improved EBITDA margin to 15.2% in the fourth quarter from 12.9% in the third quarter Impacted by regulatory changes, Skilled Nursing Rehabilitation

Services division reported 5.8% operating earnings margin in the quarter, consistent with expectations
Hospital Rehabilitation Services division delivered near record operating earnings margin of 20.6%
Cash flow from operations of \$103.8 million in 2010 allowed the Company to pay down debt by \$65.7 million and lower debt to EBITDA ratio to 2.4
RehabCare Q4 10 Financial Results

28 Reconciliation of Non-GAAP Measures Year ended December 31, Operating income (loss): 2006 2007

2008 2009 Hospital division Nursing center division Rehabilitation division Pharmacy division Corporate: Overhead Insurance subsidiary Operating income Rent Depreciation and amortization Interest, net Income before income taxes Income taxes Income from cont. ops. \$364 305 51 (135)(6) (141)579 (348)(126)(3) 102 39 \$63 \$ Millions 2010 Fourth Quarter 2009 \$93 77 11 (33)(2) (35)146 (88)(32)26

9 \$17 \$96

87 9 (33) (1) (34)158 (90)(32) (3) 33 13 \$20 Fourth Quarter 2010 \$383 239 30 49 (157) (7) (164)537 (289)(115)1 134 53 \$81 \$365 295 34 18 (168)(7) (175) 537 (338)(118)(1) 80

37 \$43 \$346 322 38

(133) (7)

68

(140)

566

(339)

(120)

(8)

99

39

\$60

\$357

303

52

-

(134)

(3)

(137)

575

(357)

(122)

(6)

90

34

\$56