REHABCARE GROUP INC Form 425 March 03, 2011

1 Investor Presentation Kindred Healthcare, Inc. (NYSE: KND) March 3, 2011 Filed pursuant to Rule 425 under the Securities Act of 1933 and deemed filed

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pursuant to Rule 14a-12 under the Securities Exchange Act of 1934 Filing Person: Kindred Healthcare, Inc. Commission File No.: 001-14057 Subject Company: RehabCare Group, Inc. Commission File No.: 001-14655

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Forward-Looking Statements

In connection with the pending transaction with RehabCare Group, Inc. (RehabCare), Kindred Healthcare, Inc. (Kindred Commission (the SEC) a Registration Statement on Form S-4 that will include a joint proxy statement of Kindred and RehabCare will mail the definitive proxy statement/prospectus to their respective stockholders.

You may obtain a free copy of the joint proxy statement/prospectus (when available) and other related documents filed by

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Kindred and RehabCare with the SEC may also be obtained for free by accessing Kindred s website at www.kindredhealthcar then clicking on the link for SEC Filings or by accessing RehabCare s website at www.rehabcare.com and clicking on the the link for SEC Filings .

Kindred, RehabCare and their respective directors, executive officers and certain other members of management and employee respective stockholders in favor of the pending transaction. Information regarding the persons who may, under the rules of the solicitation of stockholders in connection with the pending transaction will be set forth in the joint proxy statement/prospectus information about Kindred s executive officers and directors in Kindred s definitive proxy statement filed with the SEC on A RehabCare s executive officers and directors in its definitive proxy statement filed with the SEC on March 23, 2010. You can Kindred or RehabCare, respectively, using the contact information above.

Information set forth in this presentation contains forward-looking statements, which involve a number of risks and uncertainties that any forward-looking information is not a guarantee of future performance and that actual results could differ materially from information. Such forward-looking statements include, but are not limited to, statements about the benefits of the business con RehabCare, including future financial and operating results, the combined company s plans, objectives, expectations and inter historical facts.

The following factors, among others, could cause actual results to differ from those set forth in the forward-looking statements regulatory approvals and the satisfaction of the closing conditions to the acquisition of RehabCare by Kindred, including approsimate shareholders of the respective companies, and Kindred s ability to complete the required financing as contemplated by the final integrate the operations of the acquired hospitals and rehabilitation services operations and realize the anticipated revenues, ecc productivity gains in connection with the RehabCare acquisition and any other acquisitions that may be undertaken during 201 potential for unanticipated issues, expenses and liabilities associated with those acquisitions and the risk that RehabCare fails to targets; (c) the potential for diversion of management time and resources in seeking to complete the RehabCare acquisition and failure to retain key employees of RehabCare; (e) the impact of Kindred s significantly increased levels of indebtedness as a result of the RehabCare acquisition; and (g) the abilit terms of its debt obligations, including Kindred s obligations under financings undertaken to complete the RehabCare acquisit pursuant to its master lease agreements with Ventas, Inc. (NYSE:VTR). Additional factors that may affect future results are convirted with the SEC,

and RehabCare disclaim any obligation to update and revise statements contained in these materials based on new information Additional

Information About this Transaction Kindred and RehabCare with the SEC at the SEC s website at The joint proxy statement/prospectus (when available)

and the other documents filed by Participants in this Transaction Forward-Looking Statements which are available at the SEC s web site at Many of these factors are beyond the control of Kindred or RehabCare. Kindred and WE URGE INVESTORS AND SECURITY HOLDERS TO READ THE JOINT PROXY STATEMENT/PROSPECTUS REGARDING THE PENDING TRANSACTION WHEN IT CONTAIN IMPORTANT INFORMATION. www.sec.gov. www.sec.gov.

3 Kindred Update

4

Kindred Update

Kindred Healthcare, Inc. (Kindred) and RehabCare Group, Inc. (RehabCare) have announced a transaction whereby Kindred will acquire RehabCare for ~\$35/share Both Companies reported strong Q4 and 2010 clinical and financial results and share a high degree of confidence and visibility in their business plans and estimates for 2011

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The combined Company will have an industry leading position in attractive post-acute business segments and growing local markets Kindred will be well positioned for future growth in а changing healthcare landscape with the expansion of the combined service offerings The transaction substantially enhances Kindred s growth and margin profile The proposed transaction is highly accretive to Kindred s earnings and cash flows and generates strong operating cash flows providing the ability to delever quickly to below current leverage levels

5 Both Kindred and RehabCare beat 4Q and 2010 analyst estimates Summary of Q4 and 2010 Results Kindred RehabCare 1) I/B/E/S consensus as of 2/7/2011.

2) Reflects income from continuing operations. 3) Actual revenues exclude Miami IRF. 4) Includes discontinued operations. (\$MM, except EPS Data) (\$MM, except EPS Data) Q4 2010 2010 Consensus (1) Actual % Surprise Consensus (1)Actual % Surprise Revenues 1,121.0 1,135.5 1.3% 4,345.0 4,359.7 0.3% EBITDA 61.0 66.8 9.5% 211.0 217.3 3.0% EBIT 30.0 35.4 18.0% 90.0 95.7 6.3% Net Income (2) 16.0 19.8 23.8% 52.0 56.1 7.9% EPS (2)

\$0.41

\$0.50 22.0% \$1.33 \$1.42 6.8% Q4 2010 2010 Consensus (1) Actual % Surprise Consensus (1) Actual % Surprise Revenues (3) 343.0 339.3 -1.1% 1,347.2 1,329.4 -1.3% EBITDA 41.5 44.1 6.3% 163.5 164.1 0.4% EBIT 34.1 36.1 5.9% 133.4 133.6 0.1% Net Income (4) 14.9 17.1 14.8% 60.6 62.5 3.1% EPS (4) \$0.60 \$0.69 15.0%

\$2.45 \$2.53 3.3%

6 Transaction Overview

7 ~\$35 / share total (\$26 / share in cash; ~\$9 / share in Kindred stock) (1)\$1.3 billion total consideration, including assumption of net debt Transaction Overview Consideration Accretion **Synergies** Kindred and RehabCare have announced a transaction whereby Kindred will acquire RehabCare for ~\$35/share Transaction Substantially accretive to Kindred s earnings and operating cash flows \$40 million in identified annual cost and operating synergies Full run-rate achieved within two years (\$25MM achieved first year) Excluding one time costs Committed financing from J.P. Morgan, Morgan Stanley and Citi Financing

Expected Close On or about June 30, 2011 1)

Based on a fixed exchange ratio.

8 Sources and Uses (1) (\$MM) Sources % of Total New Borrowings

1,600 88% Equity Consideration (3) 228 12% **Total Sources** 1,828 100% Uses % of Total Purchase RehabCare Equity (~\$35/share) 885 48% Retire RehabCare Debt 399 22% Retire Kindred Debt 367 20% Other 179 10% Total Uses 1,828 100% Pro Forma Capitalization (1)(\$MM) 2011E (2) New Borrowings 1,600 Total Debt 1,600 Revenue EBITDA (4) Rent Expense EBITDAR (4)Total Debt / EBITDA Adjusted Debt (5) 1 EBITDAR Transaction Overview (Cont d)

J.P. Morgan, Morgan Stanley and Citi have committed \$1.85Bn in debt financing

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Key Capital Considerations
Ability to delever quickly (Pro forma adjusted leverage flat to Kindred standalone)
Maintain strong balance sheet, liquidity and financial flexibility (approximately $250MM undrawn
revolver capacity at close)
1)
Sources
and
Uses
is
as
of
12/31/10.
Pro
Forma
Capitalization
is
based
on
borrowings
expected
at
closing.
Figures
may
not
add
due
to
rounding.
2)
2010PF
figures
reflect
full
year
run
rate
of
2010
Kindred
acquisitions
($157MM
in
revenue,
$44MM
in
EBITDAR,
$7MM
in
rent
```

and \$37MM of EBITDA benefit) and RehabCare. RehabCare 2010 results do not include the results of discontinued operations (inpatient rehabilitation facility in Miami). 2011 figures display low and high en 1/1/11. 3) Based on a fixed exchange ratio. 4) 2010PF and 2011E includes \$25MM ofrun rate synergies. 5) Calculated with 6.0x cap rate. 6,200 6,200 470 487 422 422 892 909 3.4x 3.3x 4.6x 4.5x 5,846 444 414 857 3.6x 4.8x 1,600 1,600 2010PF (2)

9 Skilled Nursing Rehab Services (SRS) Hospital Rehab Services (HRS) Program Management Services Hospital Division \$516 \$180 \$633 2010A Revenue (\$ MM) (1) 39% 13% 48% % Total Revenue \$45 \$35 \$134 2010A EBITDA (\$MM) (1)

Manages 1,112 skilled nursing facility (SNF) programs in 38 states

Therapy services includes physical and occupational therapy and speech/language pathology skilled nursing facilities

Significant same store revenue and margin growth since completion of Symphony integration in 2007

Focused on implementing next generation of point-of-care technology and webbased therapy management system

Paid by clients on negotiated per diem rate or negotiated fee schedule based on type of service rendered

Manages inpatient rehabilitation facilities (IRFs) in 106 ARU hospitals for patients with various diagnoses including stroke, orthopedic conditions, arthritis, spinal cord and traumatic brain injuries

Manages 31 hospital-based and satellite outpatient therapy programs that complement hospitals occupational medicine initiatives and allow therapy to be continued for patients discharged from IRFs

Entered rehabilitation and long-term

acute care hospital business in 2005 when the Company acquired assets of MeadowBrook Healthcare

In November 2009, RehabCare acquired Triumph HealthCare, which operated 20 LTACHs, more than doubling the size of hospital segment

34 hospitals include

-

23 free-standing LTACHs

6 HIH LTACHs

5 IRFs Description % Margin 9% 19% 21% Total \$1,329 100% \$214 16% RehabCare Overview 1)

RehabCare 2010 results do not include the results of discontinued operations (inpatient rehabilitation facility in Miami).

10 Combined Company Overview Metrics Kindred Kindred + RehabCare Focus SNF, LTAC and Contract Rehab SNF, LTAC and Contract Rehab Scale (1)

States

Facilities

Beds

2010 Revenue (Pro Forma)

2010 EBITDA (Pro Forma) 40 322 34,792 \$4,517MM (2) \$254MM (2) RehabCare Contract Rehab and LTAC 42 34 1,788 \$1,329MM \$164MM 46 356 36,580 \$5,846MM (2) \$443MM (2)(3)Payor Mix (09) **Business** Mix: EBITDA (10) (2) 29% 13% 58% Contract Rehab SNF LTAC 40% 24% 36%

Medicaid Medicare Commercial LTAC SRS 52% 27% 21% LTAC SRS HRS 69% 29% Medicaid 2% Medicare Commercial 45% 35% 3% 17% LTAC SNF HRS Contract Rehab 11% 8% 62% 19% LTAC SNF HRS Contract Rehab 51% 20% 29% Commercial Medicaid Medicare **Business Mix:** Revenue (10) (2)(4)Contract Rehab SNF LTAC 39% 48% 14% HRS

47%

42%

11%

Together Kindred and RehabCare will be the premier leader in the post-acute market

(1)

RehabCare states include LTAC and IRF locations. Beds include LTACs + freestanding IRFs. Kindred facilities include owner (2)

Includes the full year benefit of all of the acquisitions Kindred has closed in 2010 (\$157MM Revenue and \$37MM EBITDA b facility in Miami). Figures may not add due to rounding.

(3)

Includes \$25MM of run rate synergies.

(4)

Revenue excludes the effect of Kindred intercompany eliminations. EBITDA includes intercompany eliminations in Kindred s

11

Kindred and RehabCare Combined Presence Kindred Hospitals Kindred Nursing and Rehabilitation Centers RehabCare Hospitals Acute Rehabilitation Units Source: Company website (1) Circles represent cluster strategy markets. Enhances Kindred s cluster strategy (1) Existing Cluster Market Potential New Cluster Market

12
Leading Position in Attractive Growing Businesses
(1) Includes 1,112 facilities from RehabCare and 696 facilities from Kindred.
Multiple earnings streams, multiple avenues for growth
PF Kindred
116
3

5
94
8
8
7
5
2
0
20
40
60
80
100
120
140
13
10
97
121
Freestanding
Hospital Based
207
324
277
227
226
223
0
50
100
150
200
250
300
350
Number of Facilities
315
300
200
108
1,808
1,000
900
471
450
342
471
700
700
1,493

0
500
1,000
1,500
2,000
Third Party
Affiliated
(1)
12
6
15
18
19
111
118
0
20
40
60
80
100
120
140
Number of Facilities
#1 Operator of Hospital Based and Freestanding IRFs
#4 Operator of Skilled Nursing and Rehab Centers
#1 Skilled Nursing Contract Rehab Manager

#1 Skilled Nursing Contract Rehab Manager

#1 Operator of Long-Term Acute Care Hospitals

13Diversified Services Offerings(1)

Segment figures do not sum to totals due to eliminations / corporate expenses. RehabCare figures do not include discontinued Kindred gains significant scale in both the Skilled Nursing and Hospital Rehab businesses and adds to Kindred s LTAC business

Hospitals

Rehabilitation Services Nursing Centers Total (1) Nursing Center Based Hospital Based Total 2010 Pro forma \$MM Revenue (1) Kindred Healthcare 435 84 519 2,093 2,212 4,517 RehabCare 516 180 696 633 0 1,329 Total 951 264 1,215 2,726 2,212 5,846 EBITDAR (1) Kindred Healthcare 24 16 40 336 242 618 RehabCare 45 35 80 134 0 214 Total

69
51
120
470
242
832
% Margin
7.3%
19.3%
9.9%
17.2%
10.9%
14.2%
EBITDA
(1)
Kindred Healthcare
18
16
34
176
44
254
RehabCare
45
35
80
84
0
164
Total
63
51
114
260
44
418
% Margin
6.6%
19.3%
9.4%
9.5%
2.0%
7.2%
(+) Synergies
25
Pro Forma EBITDA
443

14 Rapidly Changing Post-Acute Market Multiple Patient Discharge Destinations SOURCE: RTI, 2009: Examining Post-Acute Care Relationships in an Integrated Hospital System

Well Positioned to Take Advantage of Changing Healthcare Landscape Continue The

Patient Illness Severity Home

Adult Day Care Home Health Care Assisted Living Skilled Nursing Facilities In-Patient Rehab LTACS Freestanding / HIH SAU Hospice TRANS CARE ICU Acute Care Hospitals Outpatient Rehab TCC & TCU Uniquely Positioned For Bundled Or Episodic Payment Environment 15 Care Homecare and Hospice Homecare and Hospice

Provide superior clinical outcomes and quality care with an approach which is patient-centered, disciplined and transparent Lower cost by reducing lengths of stay in acute care hospitals and transition patients home at the highest possible level of function Reduce rehospitalization through our integrated and interdisciplinary care management teams and protocols Kindred s Value Proposition and Our Continue the Care Campaign

17 Enhances Growth Profile

 (1) Standalone Kindred growth analysis compares 2011 guidance issued on 12/15/10 relative to 2010 standalone performance pro forma
 Kindred

growth

analysis compares pro forma 2011 guidance relative to 2010 pro forma results, in each case assuming the RehabCare acquisition occurred on the first day of each respective year and includes first year run rate synergies in both 2010 and 2011 figures. 2011 margin figures per guidance midpoint and compares standalone

2011 guidance issued on 12/15/10 relative to pro forma 2011 guidance. 2011 pro forma guidance reflects the combined business as if the transaction closed on 1/1/11 and includes first year run rate synergies. EBITDAR Growth (1) 2010 2011 3.5 5.1 2.0 4.0 6.0 Standalone Kindred Pro Forma Kindred (%) EBITDA Growth (1) 2010 2011 6.1

7.9
3.0
5.0
7.0
9.0
Standalone Kindred
Pro Forma Kindred
(%)
EBITDA Margin
(1)
2011
5.6
7.7
0.0
2.0
4.0
6.0
8.0
Standalone Kindred
Pro Forma Kindred
(%)
Net Income Margin
(1)
2011
1.3
1.7
0.0
0.6
1.2
1.8
Standalone Kindred
Pro Forma Kindred
(%)
Enhances Kindred s margin a

Enhances Kindred s margin and operating profit growth profiles

18
Declining Rent and Fixed Charge Burden
Declining Rent Burden
Enhanced Margin Profile
RehabCare operates an asset-light business model
Pro forma capital intensity of business drives higher return on assets (1)

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Midpoint of guidance issued 12/15/10. (2) Midpoint of pro forma guidance which reflects combined business as if the transaction closed 1/1/11. 2011 Operating Leverage (\$MM) Kindred (1) Pro Forma (2) Revenue \$4,800 \$6,200 **EBITDAR** 640 899 % Margin 13.3% 14.5% Rent 370 423 % Margin 7.7% 6.8% EBITDA 270 476 % Margin 5.6% 7.7% D&A 140 185 % Margin 2.9%3.0% EBIT 130 291 % Margin 2.7% 4.7%

19
Strong Asset Base Including Owned Real Estate
16 Facilities
43 Facilities
0
10
20

30 40 50 2006 Current Kindred Kindred has been focused on adding high quality real estate to balance sheet

Acquisitions

Development of state-of-the-art LTACHs and TCCs

Exercise of in-the-money purchase options Own 16 Hospitals; 25 Nursing Centers and 2 assisted living facilities Combined company has total PP&E book value of approximately \$1Bn Kindred has Pro Forma EBITDA (1) of approximately \$100MM from owned real estate (1) Only includes Kindred facilities

20 2011 Kindred Guidance Stand Alone (2) Pro Forma (3) (\$MM)

Low
High
Low
High
Revenue
4,800
4,800
6,200
6,200
EBITDA
265
275
470
487
(-) Interest
26
26
118
118
(-) Taxes
40
44
66
73
Cash Flow
199
205
286
296
Cash Flow Margin
4.1%
4.3%
4.6%
4.8%
Strong Free Cash Flows and Ability to Delever
3.5
4.3
4.2
3.9
4.4
0.0
2.0
4.0
6.0
2006
2007
2008
2009
2010
Stand Alone Kindred

(x) Historical Adjusted Debt / EBITDAR (1) (1) Calculated with 6.0x cap rate. (2) Per guidance midpoint, issued 12/15/2010. (3) 2011 guidance reflects the combined business as if the transaction closed on 1/1/2011. Cash Flow Profile Kindred has operated comfortably with a levered balance sheet Routine CapEx declines as a % of revenue, improving free cash flow profile

194	
177	
247	
265	
69	
69	
143	
216	
234	
0	
100	
200	
300	
400	
2010A	
2010A 2011E	
2011E 2012E	
2012E 2013E	
2013E 2014E	
2014E 124	
131	
121	
110	
108	
0	
100	
200	
300	
400	
2010A	
2011E	
2012E	
2013E	
2014E	
277	
325	
298	
357	
373	
0	
100	
200	
300	
400	
2010A	
2011E	
2012E	
2013E	
2014E	
Strong Free Cash Flows (cont	d)

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Cash Flow Available for Discretionary CapEx and Debt Paydown (\$MM) Discretionary CapEx (1) Available for Debt Paydown Routine CapEx (\$MM) Cash Flow From Operations (\$MM) (1) Does not include acquisition capex of \$1MM, \$13MM and \$4MM in 2011, 2012 and 2013, respectively. Note: 2010 estimated cash flow from operations based on 2010A actual, does not include impact of Vista acquisition.

22 Significant EPS Accretion (1) Previous guidance shown is

Kindred
standalone
guidance
issued
on 12/15/10.
(2) (1)
2011 guidance reflects the combined business as if the transaction closed on 1/1/11.
Acquisition is significantly accretive at the contemplated transaction value
and financing structure on both an EPS and cash flow basis
Low End of
Guidance
Pro-Forma
Impact
Mid Point
High End of
Guidance
2011 EPS Impact
\$
%
\$0.50
\$0.52
\$0.55
34%
34%
34%
2011 EPS Guidance
Prev
(1)
New
(2)
\$1.45
\$1.53
\$1.60
\$1.95
\$2.05
\$2.15

23 Strong operating cash flows and ability to delever Management intends to delever, but is comfortable at expected leverage levels and has successfully operated business at higher levels in the past

Enhanced operating cash flow provides the ability to significantly delever over time

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Strong track record of successfully growing operating cash flow in highly regulated environment Well diversified service offering Diversified across four critical segments in the post-acute continuum with leadership positions in each segment RehabCare adds IRF and ARU capabilities to Kindred's already strong set of capabilities Decreased reimbursement risk profile via diversified revenue across multiple segments and payors Leading position in attractive growing businesses Largest provider of post-acute services in US with broadest service offering across post-acute continuum Multiple avenues for growth, multiple earnings streams Long-term growth prospects supported by strong demographic trends and significant increase in the incidence of chronic diseases Enhances growth and margin profile Enhanced margins throughout income statement; accelerated growth prospects Scale economies and related combination synergies help to accelerate operating profit and earnings growth of combined company Declining rent and fixed charge burden Rent expense declines as а % of revenues; Routine CapEx

declines
as
a
%
of
revenues
Book
value
of
PP&E
is
approximately
\$1.0Bn
Significant
operating
cash
flow
generated
by
assets
that
are
unencumbered by leases

Transaction enhances Kindred s cluster market strategy

Best-positioned to compete in a potentially bundled payment environment given broad service capabilities

Kindred can deliver the right care at the right site at the right time Well positioned to take advantage of changing healthcare landscape Significant accretion Significantly accretive to EPS & operating cash flow / share Transaction Enhances Growth Prospects, is EPS & FCF Accretive and Strengthens Credit Profile

24 Appendix

Kindred Q4 10 Highlights Continuing operations income of \$0.50 per diluted share tops guidance of \$0.43 Q4 2010 continuing operations EPS up 19% over same period last year Fourth quarter consolidated revenues grew 6% to \$1.1 billion Full-year operating cash flows exceed \$200 million for second consecutive year

Routine and development capital expenditures were fully funded through internal resources in both years

26 Kindred Q4 10 Highlights (cont d) Hospitals report growth from last year s Q4

Recent acquisitions drove hospital revenues up 5% to \$508 million

Operating income grew 3% to \$96 million

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Nursing and rehabilitation centers successfully transitioned to new Medicare payment system in Q4

Division reports solid 13% growth in operating income

Revenue growth of 4% driven by increased patient acuity and clinical services and 4% growth in admissions People*first* Rehabilitation adds to customer base and adjusts to new Medicare rules in fourth quarter

Revenue growth of 21% primarily driven by new customers

Excluding transaction related expenses in the 2009 fourth quarter, net earnings per diluted share increased 86.5% year over year to \$0.69

Hospital division improved EBITDA margin to 15.2% in the fourth quarter from 12.9% in the third quarter

Impacted by regulatory changes, Skilled Nursing Rehabilitation

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Services division reported 5.8% operating earnings margin in the quarter, consistent with expectations Hospital Rehabilitation Services division delivered near record operating earnings margin of 20.6% Cash flow from operations of \$103.8 million in 2010 allowed the Company to pay down debt by \$65.7 million and lower debt to EBITDA ratio to 2.4

RehabCare Q4 10 Financial Results

28 Reconciliation of Non-GAAP Measures Year ended December 31, Operating income (loss): 2006 2007

2008 2009 Hospital division Nursing center division Rehabilitation division Pharmacy division Corporate: Overhead Insurance subsidiary Operating income Rent Depreciation and amortization Interest, net Income before income taxes Income taxes Income from cont. ops. \$364 305 51 _ (135) (6) (141)579 (348) (126)(3) 102 39 \$63 **\$** Millions 2010 Fourth Quarter 2009 \$93 77 11 _ (33) (2) (35) 146 (88) (32) -26 9 \$17

\$96

87			
9			
-			
(33)			
(1)			
(34)			
158			
(90)			
(32)			
(3)			
33			
13			
\$20			
Fourth			
Quarter			
2010			
\$383			
239			
30			
49			
(157)			
(7)			
(164)			
537			
(289)			
(115)			
1			
134			
53			
\$81			
\$365			
295			
34			
18			
(168)			
(7)			
(175)			
537			
(338)			
(118)			
(1)			
80			
37			
\$43			
\$346			
322			
38			
-			
(133)			
(155)			
(7)			

(140) 566 (339) (120) (8) 99 39 \$60 \$357 303 52 - (134) (3) (137) 575 (357) (122) (6)		
90		
34		
\$56		