WABCO Holdings Inc. Form 10-Q October 29, 2010 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON D.C. 20549** 

# **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
 ACT OF 1934
 For the quarterly period ended September 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_.

ne transition period from \_\_\_\_\_to \_\_\_\_.

Commission file number 1-33332

# **WABCO Holdings Inc.**

(Exact name of Registrant as specified in its charter)

**Delaware** (State or other jurisdiction of

20-8481962 (I.R.S. Employer

incorporation or organization) Chaussee de Wavre, 1789 Identification No.)

1160 Brussels, Belgium

One Centennial Avenue,

P.O. Box 6820, Piscataway, NJ (Address of principal executive offices)

08855-6820 (Zip Code)

Registrant s telephone number, including area code +32 2 663 98 00

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes "No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one).

Large Accelerated Filer x

Accelerated Filer

Non-Accelerated Filer

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes x No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common stock, \$.01 par value, outstanding at

October 25, 2010

64,615,515 shares

# WABCO HOLDINGS INC. AND SUBSIDIARIES

# FORM 10-Q

# Nine months ended September 30, 2010

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# PART I. FINANCIAL INFORMATION

# Item 1. Financial Statements

# WABCO HOLDINGS INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME / (LOSS)

# (Unaudited)

	Three Months Ended September 30,			Nine Months Ended September 30,			,	
(Amounts in millions, except share and per share data)	ф	2010		2009	ф	2010	ф	2009
Sales	\$	545.2	\$	382.0	\$	1,548.5	\$	1,031.9
Cost of sales		394.7		284.2		1,108.2		783.2
Streamlining expenses		2.3		11.0		2.7		36.2
Gross Profit		148.2		86.8		437.6		212.5
Costs and expenses:		1.0.2		00.0		10.10		212.0
Selling and administrative expenses		73.9		61.3		224.9		179.5
Product engineering expenses		19.8		20.1		60.5		58.0
Streamlining (income) / expenses		(1.6)		7.6		(0.8)		19.3
Other operating expense / (income), net		1.3		0.8		4.9		(3.7)
Other operating expense / (meonie), net		1.3		0.8		4.7		(3.7)
Operating income / (loss)		54.8		(3.0)		148.1		(40.6)
European Commission fine indemnification		24.0		(3.0)		(400.4)		(10.0)
Equity income of unconsolidated joint ventures, net		3.2		1.6		6.9		2.1
Other non-operating income / (expense), net		0.1		(4.5)		(4.8)		(5.9)
Indemnification and other settlements		0.1		41.3		(4.0)		41.3
Fair value adjustment / (charge) of the noncontrolling interest prior to				71.5				71.5
taking control				0.6				(11.5)
Interest (expense) / income, net		(0.5)		0.0		(1.2)		0.9
interest (expense) / income, net		(0.5)		0.2		(1.2)		0.9
Income / (loss) before income taxes		57.6		36.2		(251.4)		(13.7)
Income taxes		10.4		0.7		30.2		3.7
		47.0		27.7		(201.0)		<i>(</i> 1= 1)
Net income / (loss) including noncontrolling interests		47.2		35.5		(281.6)		(17.4)
Less: net income attributable to noncontrolling interests		3.2		1.7		9.1		2.5
Net income / (loss)	\$	44.0	\$	33.8	\$	(290.7)	\$	(19.9)
			·		·	( , , , ,		( 1 11 )
Net income / (loss) per common share								
Basic	\$	0.68	\$	0.53	\$	(4.52)	\$	(0.31)
Diluted	\$	0.66	\$	0.52	\$	(4.52)	\$	(0.31)
Cash dividends per share of common stock	\$		\$		\$		\$	0.07
•	Ψ.		Ψ.		Ψ		Ψ.	0.07
Common shares outstanding	-	4 479 620	(1	020 101	-	4 250 207	-	1 000 505
Basic		4,478,630		,039,101		4,350,287		1,008,585
Diluted	6	6,540,027	64	,841,763	6	4,350,287	64	1,008,585

See Notes to Condensed Consolidated Financial Statements.

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# WABCO HOLDINGS INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS

(Amounts in millions, except share data) ASSETS	September 30, 2010 (unaudited)		Dec	ember 31, 2009
Current assets:				
Cash and cash equivalents	\$	111.4	\$	350.2
Accounts receivable, less allowance for doubtful accounts of \$8.1 in 2010 and \$9.3 in 2009	Ψ	111.4	Ψ	330.2
Inventories:		285.0		264.2
Finished products		90.0		66.0
Products in process		5.8		6.0
Raw materials		101.8		83.3
Future income tax benefits		10.3		4.6
Other current assets		92.5		41.4
Other current assets		72.0		11.1
Total augment assets		696.8		815.7
Total current assets				
Facilities, less accumulated depreciation		347.1 382.7		368.2
Goodwill				399.4
Capitalized software costs, less accumulated amortization of \$159.8 in 2010 and \$154.5 in 2009		20.5		22.0
Long-term future income tax benefits		60.4		56.2
Investments in unconsolidated joint ventures		13.9		11.1
Patents and intangible assets		19.3		21.7
Other assets		24.0		21.3
TOTAL ASSETS	\$	1,564.7	\$	1,715.6
LIABILITIES AND EQUITY				
Current liabilities:				
Loans payable to banks	\$	20.2	\$	1.7
Accounts payable		160.2		111.2
Accrued payroll		111.0		68.8
Current portion of warranties		43.4		43.1
Taxes payable		11.8		11.4
Indemnification and other separation related liabilities		14.2		11.6
Streamlining liabilities		17.5		31.7
Other accrued liabilities		112.3		75.7
Total current liabilities		490.6		355.2
Long-term debt		215.7		154.4
Post-retirement benefits		337.5		355.6
Deferred tax liabilities		28.0		25.8
Long-term indemnification liabilities		27.2		27.9
Long-term income tax liabilities		70.7		69.8
Other liabilities		42.3		48.0
Total liabilities		1,212.0		1,036.7
Commitments and contingencies		-,		1,000.7
Shareholders equity:				

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Preferred stock, 4,000,000 shares authorized; none issued and outstanding		
Common stock, \$.01 par value, 400,000,000 shares authorized; shares issued: 70,509,662 in 2010;		
70,034,252 in 2009; and shares outstanding: 64,552,856 in 2010; 64,077,446 in 2009	0.7	0.7
Capital surplus	606.5	591.5
Treasury stock, at cost: 5,956,806 shares in 2010; 5,956,806 shares in 2009	(276.3)	(276.3)
Retained (deficit) / earnings	(5.0)	285.7
Accumulated other comprehensive income:		
Foreign currency translation adjustments	28.3	88.4
Unrealized losses on benefit plans, net of tax	(48.6)	(49.9)
Total shareholders equity	305.6	640.1
Noncontrolling interests	47.1	38.8
Total equity	352.7	678.9
· ·		
TOTAL LIABILITIES AND EQUITY	\$ 1,564.7	\$ 1,715.6

See Notes to Condensed Consolidated Financial Statements.

# WABCO HOLDINGS INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

	Nine months e September	
	2010	2009
(Amounts in millions)		
Operating activities:		
Net loss including noncontrolling interests	\$ (281.6)	\$ (17.4)
Adjustments to reconcile net loss to net cash (used in) / provided by operating activities:		
Depreciation	50.6	48.4
Amortization of capitalized software and other intangibles	12.8	15.5
Fair value adjustment of the noncontrolling interest prior to taking control		11.5
Equity in earnings of unconsolidated joint ventures, net of dividends received	(2.1)	3.5
Non-cash stock compensation	10.2	8.7
Loss on sale of facilities	1.2	1.4
Gain on divestitures		0.8
Indemnification settlements		(41.3)
Changes in assets and liabilities:		
Accounts receivable, net	(22.7)	73.3
Inventories	(44.6)	12.5
Accounts payable	50.2	(8.9)
Other accrued liabilities and taxes	33.0	(1.2)
Post-retirement benefits	(1.0)	(4.2)
Other current and long-term assets	<b>(70.9)</b>	18.6
Other long-term liabilities	0.7	5.2
Net cash (used in) / provided by operating activities	(264.2)	126.4
Investing activities:		
Purchases of property, plant and equipment	(37.2)	(33.7)
Investments in capitalized software	(4.8)	(6.2)
(Acquisitions) / divestitures, net	3.0	(7.4)
Net cash used in investing activities	(39.0)	(47.3)
Financing activities:		
Net borrowings of revolving credit facilities	52.2	129.0
Repayments of long-term debt	(0.2)	(160.9)
Net borrowings / (repayments) of short-term debt	16.8	(60.5)
Dividend payments		(4.5)
Dividends to noncontrolling interest holders	(2.1)	
Proceeds from exercise of stock options	4.8	0.1
Net cash provided by / (used in) financing activities	71.5	(96.8)
Effect of exchange rate changes on cash and cash equivalents	(7.1)	11.4

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Net decrease in cash and cash equivalents	(238.8)	(6.3)
Cash and cash equivalents at beginning of period	350.2	392.8
Cash and cash equivalents at end of period	\$ 111.4	\$ 386.5
Cash paid / (received) during the period for:		
Interest	\$ 0.9	\$ 2.4
Income taxes	\$ 33.5	\$ (6.5)

See Notes to Condensed Consolidated Financial Statements.

#### WABCO HOLDINGS INC. AND SUBSIDIARIES

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

**September 30, 2010** 

(Unaudited)

# **NOTE 1. Basis of Financial Statement Presentation**

WABCO Holdings Inc. and its subsidiaries (collectively WABCO or the Company) develop, manufacture and sell advanced braking, stability, suspension and transmission control systems primarily for commercial vehicles. WABCO s largest selling products are braking systems (ABS and EBS), automated manual transmission controls and air suspension controls for heavy and medium-sized trucks, buses and trailers. WABCO sells its products to four groups of customers around the world: truck and bus original equipment manufacturers (OEMs), trailer OEMs, aftermarket distributors of replacement parts and services, and automotive OEMs.

The accompanying condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments, including normal recurring items, considered necessary for a fair presentation of financial data have been included. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the entire year. The condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and accompanying notes for the year ended December 31, 2009, included in the Company s Annual Report on Form 10-K.

Based on the organizational structure, as well as the nature of financial information available and reviewed by the Company s chief operating decision maker to assess performance and make decisions about resource allocations, the Company has concluded that its total WABCO operations represent one reportable segment and that WABCO s performance and future net cash flow perspectives are best understood and assessed as such. For purposes of cash flow presentation, the Company has presented both cash flow activities for the revolving credit facilities and short-term debt on a net presentation basis as these items represent cash flow activities where turnover is quick, the amounts are large, and the maturities are short. All majority owned subsidiaries of WABCO are included in the consolidated financial statements and intercompany transactions are eliminated upon consolidation. WABCO s investments in unconsolidated joint ventures are included at cost plus its equity in undistributed earnings in accordance with the equity method of accounting and reflected as investments in unconsolidated joint ventures in the consolidated balance sheet. Certain amounts in prior years condensed consolidated financial statements have been reclassified to conform to the current year presentation.

Preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Management believes the most complex and sensitive judgments, because of their significance to the condensed consolidated financial statements, result primarily from the need to make estimates about the effects of matters that are inherently uncertain. Management s Discussion and Analysis and Notes 2 and 13 to the Consolidated Financial Statements for the year ended December 31, 2009, in the Company s Annual Report on Form 10-K, describe the most significant accounting estimates and policies used in preparation of the Consolidated Financial Statements. Actual results in these areas could differ materially from management s estimates. There have been no significant changes in the Company s assumptions regarding critical accounting estimates during the first nine months of 2010.

# **NOTE 2. Recently Issued Accounting Standards**

In June 2009, the Financial Accounting Standards Board (FASB) issued guidance primarily contained in ASC topic 810, *Consolidation* (ASC 810). The updated guidance requires an enterprise to perform an analysis to determine whether the enterprise is variable interests give it a controlling financial interest in a variable interest entity. ASC 810 is effective for fiscal and interim periods beginning after November 15, 2009. The Company has adopted ASC topic 810 as of January 1, 2010. The adoption of ASC 810 did not have a material impact on the condensed consolidated financial statements.

In June 2009, the FASB issued guidance primarily contained in ASC topic 860, *Transfers and Servicing* ( ASC 860 ). The updated guidance improves the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial reports about a transfer of financial assets; the effects of a

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#### WABCO HOLDINGS INC. AND SUBSIDIARIES

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **September 30, 2010**

(Unaudited)

transfer on its financial position, financial performance, and cash flows; and a transferor s continuing involvement in transferred financial assets. ASC 860 is effective for fiscal and interim periods beginning after November 15, 2009. The Company has adopted ASC 860 as of January 1, 2010. The adoption of ASC 860 did not have a material impact on the condensed consolidated financial statements.

In January 2010, the FASB issued ASU 2010-02, *Accounting and Reporting for Decreases in Ownership of a Subsidiary* a Scope Clarification, (ASU 2010-02). ASU 2010-02 amends ASC 810 by clarifying the scope of the decrease in ownership provisions of subtopic ASC 810-10. ASU 2010-02 also expands the disclosures about the deconsolidation of a subsidiary or derecognition of a group of assets. This guidance is effective for interim and annual reporting periods beginning after December 15, 2009. The Company has adopted ASU 2010-02 as of January 1, 2010. The adoption of ASU 2010-02 did not have a material impact on the condensed consolidated financial statements.

In January 2010, the FASB issued ASU 2010-06, *Improving Disclosures about Fair Value Measurements* (ASU 2010-06). ASU 2010-06 amends ASC 820, *Fair Value Measurements and Disclosures*, to improve disclosures regarding fair value measurements by providing additional disclosure requirements and clarifying existing disclosure requirements for fair value measurements. This guidance is effective for interim and annual reporting periods beginning after December 15, 2009. The Company has adopted ASU 2010-06 as of January 1, 2010. As ASU 2010-06 relates specifically to disclosures, the adoption of this standard had no impact on our condensed consolidated financial condition, results of operations or cash flows.

In February 2010, the FASB issued ASU 2010-09, *Amendments to Certain Recognition and Disclosure Requirements* ( ASU 2010-09 ). ASU 2010-09 amends ASC 855, *Subsequent Events*, by removing the requirement for an SEC filer to disclose the date through which subsequent events have been evaluated. Management s responsibility to evaluate subsequent events through the date of issuance remains unchanged. The Company adopted amendments to the Codification resulting from ASU 2010-09 on February 24, 2010. As ASU 2010-09 relates specifically to disclosures, the adoption of this standard had no impact on our condensed consolidated financial condition, results of operations or cash flows.

In July 2010, the FASB issued ASU 2010-20, *Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses* (ASU 2010-20). ASU 2010-20 amends existing disclosure guidance to require an entity to provide a greater level of disaggregated information about the credit quality of its financing receivables and its allowance for credit losses. ASU 2010-20 is effective for fiscal and interim periods beginning after December 15, 2010. The Company does not believe that the adoption of this standard will have a material impact on our condensed consolidated financial statements.

# **NOTE 3. Comprehensive Income / (Loss)**

Total comprehensive income / (loss) consisted of the following (amounts in millions):

	Three r	nonths			
	ended Nine			hs ended	
	Septem	ber 30,	September 30,		
	2010	2009	2010	2009	
Net loss including noncontrolling interests	\$ 47.2	\$ 35.5	\$ (281.6)	\$ (17.4)	
Foreign currency translation effects	30.1	27.4	(60.1)	36.3	
Foreign currency translation on benefit plans, net	(3.1)	0.6	1.3	(1.9)	
Comprehensive income / (loss) including noncontrolling interests	74.2	63.5	(340.4)	17.0	

Less: Comprehensive income attributable to noncontrolling interests	3.2	1.7	9.1	2.5
Comprehensive income / (loss)	\$ 71.0	\$ 61.8	\$ (349.5)	\$ 14.5

# NOTE 4. Accounts Receivable Financing Facility

On September 23, 2009, the Company established an accounts receivable financing facility (the Receivables Facility) with Société Générale Bank Nederland N.V. The maximum funding from receivables that may be sold into the Facility is 100 million; however, there can be no assurance that the participating sellers will generate sufficient receivables to access the maximum availability. The original term of the Receivables Facility was for one year, with the possibility of four additional annual extensions, assuming the Company and the participating sellers are in compliance with the applicable covenants. The Company extended the Receivables Facility in September 2010 for one year. The extension includes an amendment resulting in the Company receiving daily payments from the bank.

#### WABCO HOLDINGS INC. AND SUBSIDIARIES

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**September 30, 2010** 

(Unaudited)

As of September 30, 2010, the Company has sold all relevant receivables which amounted to 58.1 million (\$79.2 million at September 30, 2010 exchange rates) into the Receivables Facility. The receivables were removed from the balance sheet in accordance with the guidance under ASC topic 860, *Transfers and Servicing*. As a result of the sale, accounts receivable decreased by \$79.2 million, cash and cash equivalents increased by \$43.0 million, and the remaining amount of restricted cash of \$36.2 million deposited with Société Générale Bank Nederland N.V. has been included in the balance sheet as other current assets. In addition to the above, the Company now has the ability to access cash on a daily basis which provided the Company with \$19.3 million of additional cash as of September 30, 2010 which has been classified on the balance sheet as a short term loan.

On April 15, 2009, the Company entered into a 35 million factoring program, which has a term of five years, in respect to accounts receivable from one of our customers. We have not utilized this facility.

#### NOTE 5. Net Income / (Loss) Per Share

Basic net income / (loss) per share has been computed using the weighted average number of WABCO common shares outstanding. The average number of outstanding shares of common stock used in computing diluted net income / (loss) per share includes weighted average incremental shares when the impact is not anti-dilutive. The weighted average incremental shares represent the net amount of shares the Company would issue upon the assumed exercise of in-the-money stock options and vesting of restricted stock units ( RSUs ) after assuming that the Company would use the proceeds from the exercise of options to repurchase treasury stock. Anti-dilutive options are excluded and represent those options whose exercise price was greater than the average price of the Company s common stock. The average number of outstanding shares of common stock used in computing diluted net income / (loss) per share included no weighted average incremental shares for the nine month periods ended September 30 since the impact would be anti-dilutive.

	Three m		ene	nonths ded
	ended Sept	ember 30,	Septen	ıber 30,
	2010	2009	2010	2009
Veighted average incremental shares included	2,061,397	802,662		
hares excluded due to anti-dilutive effect	1,236,958	3,008,024		

# **NOTE 6. Capital Stock**

Following is a summary of net shares outstanding and shares issued or reacquired during the first nine months of 2010.

#### **Number of Shares of Common Stock**

	Total Shares	Treasury Shares	Net Snares Outstanding
Balance, December 31, 2009	70,034,252	(5,956,806)	64,077,446
Shares issued upon exercise of stock options	325,544		325,544
Shares issued upon vesting of RSUs	149,866		149,866

Balance, September 30, 2010

70,509,662

(5,956,806)

64,552,856

The Company accounts for purchases of treasury stock under the cost method with the costs of such share purchases reflected in treasury stock in the accompanying condensed consolidated balance sheets. When treasury shares are reissued they are recorded at the average cost of the treasury shares acquired since the inception of the share buy back programs, net of shares previously reissued and the Company reflects the difference between the average cost paid and the amount received for the reissued shares in capital surplus. As of September 30, 2010, no shares have been reissued and the Company has no further authorization by the Board of Directors to repurchase shares.

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## WABCO HOLDINGS INC. AND SUBSIDIARIES

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**September 30, 2010** 

(Unaudited)

# **NOTE 7. Stock-Based Compensation**

The Company records stock-based compensation based on the estimated fair value of the award at the grant date and is recognized as an expense in the condensed consolidated statements of income over the requisite service period. Total stock-based compensation cost recognized during the three and nine month periods ended September 30, 2010, and 2009 were as follows:

	Three n	nonths	Nine months	
	end	ed	ended September 30,	
	Septem	ber 30,		
	2010	2009	2010	2009
Stock-based compensation	\$ 3.1	\$ 3.2	\$ 10.2	\$ 8.7

The total number and type of awards granted primarily in connection with the annual grant during the periods presented and the related weighted-average grant-date fair values were as follows:

		ne months end ptember 30, 20		Nine months ended September 30, 2009			
	Underlying Shares	Weighted- Average Exercise Price	Weighted Average Grant Date Fair Value	Underlying Shares	Weighted- Average Exercise Price	Weighted Average Grant Date Fair Value	
Options Granted	565,617	\$ 27.49	\$ 9.80	3,122,647	\$ 11.77	\$ 2.76	
RSUs Granted	235,476	\$	\$ 27.37	411,799	\$	\$ 11.77	
Total Awards	801,093			3,534,446			

In the nine months ended September 30, 2010, a total of 565,617 options were granted of which all are exercisable in equal installments over a period of three years. In the nine months ended September 30, 2009, a total of 3,122,647 options were granted of which 3,066,750 are exercisable in equal annual installments over a period of three years. Of the remaining 55,897 options granted in 2009, 36,887 of the options become exercisable after two years and 19,010 become exercisable after three years. In 2010, a total of 235,476 RSUs were granted of which 225,523 vest ratably over a period of three years. Of the remaining 9,953 RSUs granted in 2010, 6,635 vest after two years and 3,318 vest after three years. All of the RSUs granted in 2009 vest ratably over a period of three years.

The weighted average grant date fair value was calculated under the Black-Scholes option-pricing model. The following table summarizes the significant assumptions used for the grants during the nine month periods ended September 30, 2010 and 2009.

Assumption Nine Months Nine Months Ended Ended

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	September 30, 2010	September 30, 2009
Risk-free interest rate	2.39%	1.85%
Expected volatility	40.96%	31.60%
Expected holding period	5 Years	5 Years
Expected forfeiture rate	2.0%	0.8%
Expected dividend yield	1.02%	2.44%

The risk free interest rate is based on the yield of U.S. Treasury securities that correspond to the expected holding period of the options. WABCO reviewed the historic volatility of its common stock over a 24 month period, the common stock of its peer group over a five year period, and the implied volatility for at the money options to purchase shares of its common stock. The five year historical volatility period was selected since that period corresponds with the expected holding period. Based on this data, the Company chose to use a weighted average of the implied volatility of WABCO, the most recent two year historical volatility of WABCO and the median most recent three year historical volatility of WABCO s peer group prior to the spin-off date. The expected holding period was calculated by reviewing the historical exercise pattern of all holders that were granted options and the exercise behavior of officers versus non-officers. The results of the analysis support one expected holding period for all groups of employees. The expected forfeiture rate was determined based on the historical stock option forfeiture data of the Company. The dividend yield was based on an expected future dividend rate for the period at the time of grant.

#### WABCO HOLDINGS INC. AND SUBSIDIARIES

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**September 30, 2010** 

(Unaudited)

#### **NOTE 8. Debt**

#### **Credit Agreements**

On May 31, 2007, WABCO entered into an unsecured, five-year \$800 million, multi-currency revolving credit facility that will expire on July 31, 2012. This is our principal bank credit facility, and it became available to us on August 1, 2007. The proceeds of the borrowings under the principal credit facility have historically been used to fund repurchases of our shares, pay quarterly dividends to our shareholders and to meet short-term cash requirements. At September 30, 2010, the carrying amounts of this facility approximated fair value. Up to \$100 million under this facility may be used for issuing letters of credit, of which \$97.8 million was unused as of September 30, 2010, and up to \$75 million for same-day borrowings. The balance outstanding on this facility as of September 30, 2010, was \$215.5 million in addition to \$2.2 million of letters of credit. The Company pays a facility fee of 0.10% per annum. Borrowings thereunder bear interest generally at the London Interbank Offered Rate ( LIBOR ) plus either 0.35% if borrowings are less than or equal to 50% of the total available balance, or 0.40% if borrowings are greater than 50% of the total available balance. The Company also pays 0.35% per annum plus issuance fees for letters of credit. The interest rate spreads above the U.S. dollar and Euro LIBOR (0.26% and 0.61%, respectively at September 30, 2010) are subject to adjustments should the Company s leverage ratio change. The Company intends to replace all or some portion of the existing five-year \$800 million credit facility at the time of its expiration.

Our principal credit facility contains various covenants that limit, among other things, liens, transactions, subsidiary indebtedness, and certain mergers and sales of assets. The covenants also require the Company to meet certain financial tests: a rolling four quarters 3 to 1 ratio of consolidated net indebtedness to consolidated trailing four quarters adjusted EBITDA (earnings before interest, taxes, depreciation and amortization adjusted for certain items), a 3 to 1 ratio of consolidated trailing four quarters adjusted EBITDA to consolidated net interest expense for the same period, and a liquidity test. The liquidity covenant requires us to have at least \$100 million of liquidity (which includes unused commitments under the agreement and certain other committed facilities that may be entered into, as well as unrestricted cash and cash equivalents). As of September 30, 2010, our trailing four quarters adjusted EBITDA is \$250.8 million, which consists of \$78.5 million for the third quarter of 2010, \$69.8 million for the second quarter of 2010, \$56.1 million for the first quarter of 2010 and \$46.4 million for the fourth quarter of 2009. As defined in our principal credit facility, our net indebtedness was \$253.4 million at September 30, 2010 (comprised of \$235.9 million of debt and \$28.9 million of guarantees, offset by \$11.4 million of excess cash), resulting in an EBITDA covenant ratio of 1 to 1. Given our net indebtedness of \$253.4 million (including guarantees) at September 30, 2010 we had the ability to borrow approximately an incremental \$499 million within the covenants of our principal credit facility, subsequent to the payment of the European Commission fine in September 2010, as discussed in Note 9. Warranties, Guarantees, Commitments and Contingencies below.

Also, various subsidiaries had borrowings from banks totaling \$20.4 million, of which \$19.3 relates to our Receivables Program referred to in Note 4 above. The remaining \$1.1 million supports local working capital requirements.

# Note 9. Warranties, Guarantees, Commitments and Contingencies

# Warranties

Products sold by WABCO are covered by a basic limited warranty with terms and conditions that vary depending upon the product and country in which it was sold. The limited warranty covers the equipment, parts and labor (in certain cases) necessary to satisfy the warranty obligation generally for a period of two years. Estimated product warranty expenses are accrued in cost of goods sold at the time the related sale is recognized. Estimates of warranty expenses are based primarily on warranty claims experience and specific customer contracts. Warranty expenses include accruals for basic warranties for product sold, as well as accruals for product recalls, service campaigns and other related

events when they are known and estimable. To the extent WABCO experiences changes in warranty claim activity or costs associated with servicing those claims, its warranty accrual is adjusted accordingly. Warranty accrual estimates are updated based upon the most current warranty claims information available.

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#### WABCO HOLDINGS INC. AND SUBSIDIARIES

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **September 30, 2010**

(Unaudited)

Following is a summary of changes in the Company s product warranty liability for the three and nine months ended September 30, 2010 and 2009 (amounts in millions).

	Three r end Septem	ed	Nine months ended September 30,		
	2010	2009	2010	2009	
Balance of warranty costs accrued, beginning of period	\$ 40.6	\$ 47.3	\$ 45.8	\$ 57.8	
Warranty costs accrued	8.2	4.6	23.2	12.4	
Warranty claims settled	(6.4)	(8.1)	(21.1)	(26.0)	
Foreign exchange translation effects	4.1	1.5	(1.4)	1.1	
Balance of warranty costs accrued, end of period	\$ 46.5	\$ 45.3	\$ 46.5	\$ 45.3	
Current portion included in current liabilities	\$ 43.4	\$ 43.1	\$ 43.4	\$ 43.1	
Long-term warranty liability	\$ 3.1	\$ 2.2	\$ 3.1	\$ 2.2	

# **Guarantees and Commitments**

The Company has bank guarantees for \$34.7 million of which \$5.8 million is cash collateralized. The remaining \$28.9 million is comprised of uncollateralized bank guarantees of which \$23.9 million is related to tax litigation, \$2.2 million is related to letters of credit and \$2.8 million is related to other items.

The Company has inventory and receivables that are pledged against a local bank facility in India to support local working capital requirements of approximately \$10.0 million. Also, the Company has pledged unsold receivables under the Accounts Receivable Financing Facility of 24.3 million (\$33.1 million at September 30, 2010 exchange rates).

## **Contingencies**

# General

We are subject to proceedings, lawsuits and other claims related to products and other matters. We are required to assess the likelihood of any adverse judgments or outcomes to these matters as well as potential ranges of probable losses. A determination of the amount of liability to be recorded, if any, for these contingencies is made after careful analysis of each individual issue. The liabilities recorded may change in the future, possibly by significant amounts, due to new developments in any of the matters.

# Litigation

On June 23, 2010, the European Commission (the Commission ) issued a decision imposing a total of 326 million in fines, or approximately \$400 million on the date of assessment (the EC fine ), on the former American Standard Companies Inc. (now Trane Inc. hereinafter referred to as American Standard or Trane ), and certain of its European subsidiaries engaged in the Bath and Kitchen business and successor entities for

infringements of European Union competition rules relating to the distribution of bathroom fixtures and fittings in a number of European countries. Pursuant to the Indemnification and Cooperation Agreement that was concluded in the context of the spin-off of WABCO from Trane in 2007, WABCO Europe BVBA (an indirect wholly-owned subsidiary of WABCO) is responsible for, and is liable to indemnify Trane Inc. and Ideal Standard International (representing the successor to the Bath and Kitchen business, and owner of certain of the former American Standard subsidiaries) and their owners against the EC fine.

As specified under the Indemnification and Cooperation Agreement, WABCO paid the fine amount into escrow by August 30, 2010, by utilizing 230 million of cash on hand and 96.1 million of additional borrowings under our \$800 million credit facility. The funds were subsequently released from escrow and paid to the Commission prior to the due date. Subsequent to this disbursement, at September 30, 2010, our cash on hand of \$111.4 million and the available borrowing capacity under our existing five-year revolving credit agreement of \$499 million continue to provide ample liquidity to fund our operations and future growth opportunities. After reviewing all of the elements of the case WABCO decided to appeal the decision in order to have the fine reduced. On September 8, 2010, WABCO filed its appeal in the General Court of the European Union, located in Luxembourg, requesting in a separate reduced brief that the appeal be treated as an expedited procedure. On October 22, 2010 the court decided to refuse WABCO s application to adjudicate the appeal under an expedited procedure. Therefore, the court will consider the appeal under its normal procedures. It is expected that a decision will take at least four years.

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#### WABCO HOLDINGS INC. AND SUBSIDIARIES

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**September 30, 2010** 

(Unaudited)

Other

In conjunction with the Tax Sharing Agreement, as further discussed in Note 11, Tax and Indemnification Liabilities Transferred from Trane to WABCO, WABCO is responsible for certain tax and indemnification liabilities. These liabilities include indemnification liabilities to Trane of \$41.4 million.

## **Note 10. Income Taxes**

Unrecognized tax benefits at September 30, 2010 amounted to \$60.6 million related to the WABCO business and \$20.5 million related to WABCO obligations directly to tax authorities for Trane s Bath & Kitchen business as further discussed in Note 11 Tax and Indemnification Liabilities Transferred from Trane to WABCO. The Company believes that it is reasonably possible that certain unrecognized tax benefits will be recognized within the next 12 months. As a result, \$70.7 million of the unrecognized tax benefits related to the WABCO business are classified as long-term liabilities and \$10.4 million are classified as short term liabilities. Approximately \$9.9 million of these long term unrecognized tax benefits and \$10.4 million of the short term unrecognized tax benefits relate to WABCO s obligations to tax authorities for Trane s Bath & Kitchen business. The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense. No penalties have been accrued related to these unrecognized tax benefits.

The accompanying September 30, 2010 condensed consolidated balance sheet continues to reflect a full valuation allowance for certain foreign tax losses as it has been determined as of September 30, 2010 that it is more likely than not that the losses will not be utilized in the foreseeable future. These foreign tax losses include a fully reserved tax deduction for the payment of the EC fine indemnification of approximately \$400 million.

The Company is subject to taxation in the US and various states and foreign jurisdictions. With no material exceptions, the Company is no longer subject to US federal, state, local or foreign examinations by tax authorities for years before 2005.

# Note 11. Tax and Indemnification Liabilities Transferred from Trane to WABCO

Pursuant to the Tax Sharing Agreement between Trane and WABCO, entered into on July 16, 2007, and other agreements with Trane as filed in WABCO s Form 10 prior to its spin-off from Trane, WABCO is responsible for certain tax contingencies and indemnification liabilities. As noted in Note 10 Income Taxes, the liabilities as of September 30, 2010 include \$20.5 million related to non-US entities of Trane s Bath & Kitchen business but for which WABCO entities have obligations directly to non-US tax authorities. In addition, as of September 30, 2010, the Company had indemnification liabilities of \$41.4 million, of which \$27.2 million is classified within long-term liabilities on the balance sheet and \$14.2 million is classified within short-term liabilities.

Under an indemnification agreement, WABCO Brazil is responsible for certain claims related to its business for periods prior to the spin-off of WABCO from American Standard. In particular, there are tax claims pending in various stages of the Brazilian legal process related to income, social contribution and/or value added taxes for which a contingency exists and which may or may not ultimately be incurred by the Company. The estimated total amount of the contingency as of September 30, 2010 is \$23.2 million including interest. However, based on management s assessment and advice of our external legal counsel, the Company believes that it has valid arguments in all of these cases and thus no accrual is required at this time.

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#### WABCO HOLDINGS INC. AND SUBSIDIARIES

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **September 30, 2010**

(Unaudited)

# **Note 12. Streamlining Expenses**

The Company accounts for streamlining charges as either a one-time benefit arrangement or an ongoing benefit arrangement as appropriate. The following is a summary of the employee related streamlining programs (consisting of termination payments and other employee costs) outstanding as of September 30, 2010 (amounts in millions).

2010 Employee Related Streamlining Programs		
Charges during the first nine months of 2010	\$	3.8
Payments during the first nine months of 2010		(1.0)
Balance as of September 30, 2010	\$	2.8
2009 Employee Related Streamlining Programs		
Balance as of December 31, 2009	\$	32.3
Charges during the first nine months of 2010		
Payments during the first nine months of 2010	(	(13.8)
Balance as of September 30, 2010	\$	18.5
2008 and earlier Employee Related Streamlining Programs		
Balance as of December 31, 2009	\$	19.7
Charges during the first nine months of 2010		
Payments during the first nine months of 2010		(7.3)
Balance as of September 30, 2010	\$	12.4
Total Balance as of September 30, 2010	\$	33.7

The Company incurred \$1.9 million of net streamlining expenses during the first nine months of 2010 of which \$2.7 million was charged to cost of sales and \$0.8 million was realized as net operating income. The charge to cost of sales for the first nine months of 2010 includes \$2.1 million for employee related streamlining charges in addition to an asset write-off of \$0.6 million. The net operating income for the first nine months of 2010 includes \$1.7 million for employee related streamlining charges offset by a gain of \$2.5 million that was realized upon the sale of a facility as part of the streamlining programs. The Company incurred \$55.5 million of streamlining expenses during the first nine months of 2009 of which \$36.2 million was charged to cost of sales and \$19.3 million was charged to operating expenses. The Company expended \$22.1 million of cash on streamlining activities in the first nine months of 2010. Of the balance of \$33.7 million, \$16.2 million is included in other liabilities and \$17.5 million is included in streamlining liabilities as of September 30, 2010.

# **Note 13. Post-retirement Benefits**

Post-retirement pension, health and life insurance costs had the following components for the three and nine months ended September 30, 2010 and 2009 (amounts in millions):

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2010 Pension Benefits	2010 Health & Life Ins. Benefits	2009 Pension Benefits	2009 Health & Life Ins. Benefits	2010 Pension Benefits	2010 Health & Life Ins. Benefits	2009 Pension Benefits	2009 Health & Life Ins. Benefits
Service cost-benefits earned during period	\$ 1.9	\$	\$ 1.9	\$ 0.1	\$ 5.7	\$	\$ 5.4	\$ 0.3
Interest cost on the projected benefit obligation	6.2	0.2	6.2	0.4	18.4	0.6	17.8	1.2
Less assumed return on plan assets	(2.1)		(2.1)		(6.1)		(6.0)	
Curtailment								(2.5)
Amortization of net loss	0.6	0.1	0.3	0.1	1.8	0.3	0.9	0.1
Defined benefit plan cost / (income)	\$ 6.6	\$ 0.3	\$ 6.3	\$ 0.6	\$ 19.8	\$ 0.9	\$ 18.1	\$ (0.9)
Accretion expense as reflected in selling and administrative expenses and cost of sales	\$ 4.0	\$ 0.2	\$ 4.1	\$ 0.4	\$ 12.3	\$ 0.6	\$ 11.8	\$ 1.2

#### WABCO HOLDINGS INC. AND SUBSIDIARIES

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**September 30, 2010** 

(Unaudited)

The Company expects to contribute \$6.5 million to foreign plans in 2010, of which \$1.6 million was contributed in the first quarter of 2010, \$1.6 million was contributed in the second quarter of 2010 and \$1.6 million was contributed in the third quarter of 2010. There have been no contributions and there are no expected contributions for domestic plans.

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Executive Overview

In the third quarter of 2010, WABCO noted that the commercial vehicle industry s recovery continues to gain globally. This quarter is the second in a row for growth in truck and bus production year on year in every region of the world, marking another uptick in the industry s recovery. Each region experienced double digit growth, including more than 60% in Europe and South America. The Company s worldwide sales in the third quarter of 2010 increased by 43% (50% excluding foreign currency translation effects) compared with the same period a year ago. WABCO s sales growth continued to outperform the global market for truck and bus production during the third quarter of 2010.

Continuing to show the importance of emerging markets, China, India and Brazil accounted for 66% of the world s truck and bus production in the third quarter of 2010. In addition to major sales growth from Europe, the Company further benefited from WABCO s well anchored position in fast growing emerging economies such as China, India and Brazil, where we successfully sustain our ability to penetrate applicable markets for new technologies and systems. As a result, we achieve higher value of WABCO content per vehicle.

Also in the third quarter of 2010, WABCO s aftermarket sales grew by 25% year on year, excluding foreign currency translation effects, resulting in an all-time record quarter of aftermarket revenues. This performance indicates increased utilization of fleets while WABCO also benefits from the continued execution of the Company s aftermarket growth strategies initiated several years ago.

In the third quarter of 2010, WABCO appealed the recently announced decision by the Commission to assess 326 million civil fine (approximately \$400 million at the date of assessment) against entities representing the former American Standard Companies Inc. and certain of its former operations in Europe. As previously disclosed, WABCO has never manufactured or marketed any of the products that are the subject of this investigation, however, WABCO is obliged to indemnify American Standard Companies Inc., now known as Trane Inc., and certain of its former entities involved in the Commission s investigation against any fine related to this investigation. WABCO filed its appeal on September 8, 2010 in the General Court of the European Union. Separately, the company also requested an expedited procedure for its appeal; this request was denied on October 22, 2010.

During the third quarter of 2010, WABCO continued to leverage 2009 s efforts, including the Company s significantly reduced cost structure. As a result, in the third quarter of 2010, WABCO continued to transform major sales growth into strong profitability. Also during this three-month period, WABCO s Operating System remained flexible to adapt to fast changing markets. It delivered \$11.1 million of materials and conversion productivity. Materials productivity represented 2.7% of total materials cost, reflecting significantly higher prices, as anticipated, due to commodity inflation, and conversion productivity represented 5.7%, matching our highest ever quarterly level. This result is another strong achievement, particularly during a period of high growth.

# Results of Operations

Approximately 92% of our sales are outside the U.S. and therefore, changes in exchange rates can have a significant impact on the reported results of our operations, which are presented in U.S. dollars. Quarter-over-quarter changes in sales, gross profit, expenses, pre-tax income and

net income for 2010 compared with 2009 are presented both with and without the effects of foreign currency translation. Changes in sales, gross profit, expenses, pre-tax income and net income excluding foreign exchange effects are calculated using current year sales, gross profit, expenses, pre-tax income and net income translated at prior year exchange rates. Presenting changes in sales, gross profit, expenses, pre-tax income and net income excluding the effects of foreign currency translation is not in conformity with U.S. Generally Accepted Accounting Principles (U.S. GAAP), but management analyzes the data in this manner because it is useful to us in understanding the operating performance of our business. We believe this data is also useful to shareholders for the same reason. The changes in sales, gross profit, expenses, pre-tax income and net income excluding the effects of foreign exchange translation are not meant to be a substitute for

measurements prepared in conformity with U.S. GAAP, nor to be considered in isolation. Management believes that presenting these non-U.S. GAAP financial measures is useful to shareholders because it enhances their understanding of how management assesses the operating performance of the Company s business.

# Third Quarter Results of Operations for 2010 Compared with 2009

(amounts in millions)

Three months	ended	Septem	ber 30,
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				Excluding foreign exchange translation (a)		
				2010	%	
	2010	2009	%change reported	adjusted Amount	change adjusted	
Sales	\$ 545.2	\$ 382.0	42.7%	\$ 570.9	49.5%	
Cost of sales	397.0	295.2	34.5%	414.1	40.3%	
Gross profit	148.2	86.8	70.7%	156.8	80.6%	
Operating expenses	93.4	89.8	4.0%	99.9	11.2%	
Operating income / (loss)	54.8	(3.0)	*	56.9	*	
Equity income of unconsolidated joint ventures	3.2	1.6	100.0%	3.3	*	
Other non-operating income, net	0.1	37.4	(99.7)%	0.0	(100.0)%	
Interest (expense) / income, net	(0.5)	0.2	*	(0.6)	*	
Income before income taxes	57.6	36.2	59.1%	59.6	64.6%	
Income taxes	10.4	0.7	*	10.8	*	
Net income including noncontrolling interests	47.2	35.5	33.0%	48.8	37.5%	
Less: net income attributable to noncontrolling interests	3.2	1.7	88.2%	3.1	82.4%	
Net income	\$ 44.0	\$ 33.8	30.2%	\$ 45.7	35.2%	

# Sales

Our sales for the third quarter of 2010 were \$545.2 million, an increase of 42.7% (49.5% excluding foreign currency translation effects) from \$382.0 million in 2009. The increase was attributable to the higher levels of commercial vehicle production that was evident in many markets across the world, expansion of our aftermarket business, as well as increased WABCO content per vehicle. Total sales in Europe, our largest market, increased approximately 39.0% (51.6% excluding foreign currency translation effects) for the third quarter of 2010. Total sales increased 38.9% in North America. Total sales in Asia increased 41.3% (36.4% excluding foreign currency translation effects). The sales growth in Asia included an increase in total sales in China of 34.0%, (32.8% excluding foreign currency translation effects), as well as an increase in total sales in India of 48.1% (42.4% excluding foreign currency translation effects). Total sales in South America increased 72.9% (62.5% excluding foreign currency translation effects). Based on our analysis, WABCO s sales growth for the third quarter of 2010 has outperformed the market growth in each region. The global aftermarket sales increase, included in the geographic numbers provided above, was 18.6% (24.6% excluding foreign currency translation effects). The aftermarket business continues to benefit from higher fleet utilization rates compared to one year ago and is the leading indicator for the continued recovery in Europe and North America.

Percentage change not meaningful

<sup>(</sup>a) The 2010 amounts adjusted for foreign currency translation were calculated using the average exchange rate for the three month period ending September 30, 2009.

# Gross Profit

Gross profit increased by \$61.4 million (\$70.0 million excluding foreign currency translation effects). The main drivers of the increase in gross profit were volume and mix, materials and conversion productivity, and overhead absorption. Volume and mix contributed to \$37.8 million of the increase while our continued focus on materials and conversion productivity as well as the benefits realized from overhead absorption generated \$28.6 million in improvements. The achievement of this level of improvement was driven by the Company s ability to maintain strict control over indirect costs and was accomplished in an environment where commodity inflation increased our materials cost by 2.5% during the quarter compared to last year. The Company also generated \$5.6 million in transactional gains primarily by benefiting from the exchange rate advantages of its global manufacturing footprint. Lower streamlining expenses resulted in an increase in gross profit by \$9.3 million. Partially offsetting these improvements were sales price declines that had a negative impact of \$9.5 million, or 1.6% of sales, and labor and other cost escalations of approximately \$1.8 million.

#### **Operating Expenses**

Operating expenses, which include selling and administrative expenses, product engineering expenses and other operating expenses, increased by \$3.6 million (\$10.1 million excluding foreign currency translation effects). Operational spending increased by \$17.1 million which was comprised of the following components: the reinstatement of certain suspended costs including our annual incentive plan and elimination of reduced work weeks totaling \$4.2 million, annual incentive plan expense accrued above our plan targets of \$3.6 million, labor and other cost inflation and escalations of \$2.2 million, and new investments of \$7.1 million. The above operational spending increase of \$17.1 million was partially offset by decreased separation costs of \$0.3 million and reduced costs associated with streamlining programs of \$6.7 million.

# Streamlining Expenses

The Company incurred a net amount of \$0.7 million of streamlining expenses during the third quarter of 2010 of which \$0.5 million was charged to selling and administrative expenses, \$2.7 million was charged to cost of sales, offset by a \$2.5 million gain resulting from the sale of a facility as part of the streamlining programs. The Company incurred \$18.6 million of streamlining expenses during the third quarter of 2009 of which \$7.6 million was charged to selling and administrative expenses and \$11.0 million was charged to cost of sales. The Company expended \$4.5 million of cash on streamlining activities in the third quarter of 2010.

# Equity Income of Unconsolidated Joint Ventures

Equity in net income of unconsolidated joint ventures increased \$1.6 million (\$1.7 million excluding foreign currency translation effects) to \$3.2 million in 2010 as compared to \$1.6 million in 2009. The increase was primarily driven by income from the Meritor WABCO joint venture which increased by \$1.8 million. This increase is due to the fact that Meritor WABCO was able to benefit from more favorable market conditions in North America in 2010.

# Other Non-Operating Income, Net

Other non-operating income, net decreased by \$37.3 million for 2010 as compared to 2009. This decrease is primarily driven by the reversal of \$41.3 million of accruals relating to the closing of a tax audit and other indemnification settlements during 2009.

# Interest (Expense) / Income, Net

Net interest (expense) / income decreased by \$0.7 million to \$0.5 million of expense in 2010 compared to \$0.2 million of income in 2009. The overall decrease in net interest (expense) / income is the net impact from changing interest rates on our debt and investments, fees associated with our Accounts Receivable Financing Facility and the overall change in the net debt position attributable to the payment of the EC fine indemnification made in the latter part of the third quarter of 2010.

#### **Income Taxes**

The income tax provision for the third quarter of 2010 was \$10.4 million on pre-tax income of \$57.6 million before adjusting for noncontrolling interest, compared with a provision of \$0.7 million on \$36.2 million of pre-tax income before adjusting for noncontrolling interest in the third quarter of 2009. The tax charge for 2010 is the result of taxes on earnings in profitable jurisdictions, losses in certain foreign jurisdictions with no benefit and the accrual of interest on uncertain tax positions, partially offset by benefits from certain foreign tax planning. The tax charge for 2009 was impacted by limited tax benefits associated with restructuring costs and the negative effect of our European supply chain structure in a year of low profitability.

# Net Income Attributable to Noncontrolling Interests

Net income attributable to noncontrolling interests increased by \$1.5 million (\$1.4 million excluding foreign currency translation effects) to \$3.2 million in 2010. The increase is primarily due to the improved results of its WABCO-TVS business in India.

## Year to Date Results of Operations for 2010 Compared with 2009

(amounts in millions)

#### Nine months ended September 30,

**Excluding foreign** exchange translation (a) 2010 % adjusted %change change 2010 2009 reported Amount adjusted Sales \$ 1.548.5 \$ 1.031.9 50.1% \$ 1.546.0 49.8% Cost of sales 1.110.9 1.106.2 819.4 35.6% 35.0% 437.6 212.5 439.8 Gross profit 289.5 253.1 14.4% 293.9 Operating expenses 16.1% 148.1 145.9 Operating income / (loss) (40.6)\* Equity income of unconsolidated joint ventures 6.9 2.1 6.9 Other non-operating (expense) / income, net (405.2)23.9 (465.3)Interest (expense) / income, net 0.9 (1.2)(1.2)Loss before income taxes (251.4)(13.7)(313.7)Income taxes 30.2 3.7 28.5 Loss) including noncontrolling interests (281.6)(17.4)(342.2)Less: net income attributable to noncontrolling interests 9.1 2.5 8.8 Net loss \$ (290.7) \$ (19.9) \$ (351.0)

#### Sales

Our sales for the first nine months of 2010 were \$1,548.5 million, an increase of 50.1% (49.8% excluding foreign currency translation effects and 44.0% excluding the acquisition of WABCO-TVS in India which the Company began consolidating in June of 2009) from \$1,031.9 million in 2009. The increase was attributable to the higher levels of commercial vehicle production that was evident in many markets across the world, expansion of our aftermarket business, as well as increased WABCO content per vehicle. Total sales in Europe, our largest market, increased approximately 32.7% (35.9% excluding foreign currency translation effects) for the first nine months of 2010. Total sales increased 46.4% in North America. Total sales in Asia increased 106.7% (98.5% excluding foreign currency translation effects). The sales growth in Asia included an increase in total sales in China of 71.5%, (70.9% excluding foreign currency translation effects), which continued to benefit from a higher production of trucks for the domestic markets. Total sales in South America increased 97.6% in a strong market environment (71.3% excluding foreign currency translation effects), and also benefited from increased content per vehicle. Based on our analysis, WABCO is sales growth for the first nine months of 2010 has outperformed the market growth in each region. The global aftermarket sales increase, included in the geographic numbers provided above, was 27.0% (26.6% excluding foreign currency translation effects and 22.8% excluding the acquisition of WABCO-TVS in India which the Company began consolidating in June of 2009). The sales in the first nine months were at a record level for the aftermarket business, which has benefited from higher fleet utilization rates compared to one year ago and is the leading indicator for the continued recovery in Europe and North America.

Percentage change not meaningful

<sup>(</sup>a) The 2010 amounts adjusted for foreign currency translation were calculated using the average exchange rate for the nine month period ending September 30, 2009.

## Gross Profit

Gross profit increased by \$225.1 million (\$227.3 million excluding foreign currency translation effects). The main drivers of the increase in gross profit were volume and mix, materials and conversion productivity, and overhead absorption. Volume and mix contributed to \$114.6 million of the increase while our continued focus on materials and conversion productivity as well as the benefits realized from overhead absorption generated \$95.3 million in improvements. The achievement of this level of improvement was driven by the Company s ability to maintain strict control over indirect costs and was accomplished in an environment where commodity inflation increased our materials cost by approximately 1.5% during the nine month period compared to last year. The Company generated \$8.8 million in margin improvements by benefiting from the exchange rate advantages of its global manufacturing footprint. Also, included in gross profit was approximately \$2.8 million of foreign currency transactional gains primarily related to the remeasurement of foreign currency monetary assets and liabilities on our balance sheet, mainly driven by the lower Euro during the course of 2010 compared to a strengthened Euro in 2009. Lower streamlining expenses increased gross profit by \$33.4 million. Partially offsetting these improvements were sales price declines that had a negative impact of \$22.1 million, or 1.4% of sales, and labor and other cost escalations of approximately \$5.5 million.

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#### **Operating Expenses**

Operating expenses, which include selling and administrative expenses, product engineering expenses and other operating expenses, increased by \$36.4 million (\$40.8 million excluding foreign currency translation effects). Operational spending increased by \$54.3 million which was comprised of the following components: the reinstatement of certain suspended costs including our annual incentive plan and elimination of reduced work weeks totaling \$19.5 million, annual incentive plan expense accrued above our plan targets of \$12.1 million, inclusion of India operating expenses and labor and other cost inflation and escalations of \$10.8 million, and new investments of \$11.9 million. The above operational spending increase of \$54.3 million as well as increased separation costs of \$4.2 million were partially offset by reduced costs associated with streamlining programs of \$17.7 million.

# Streamlining Expenses

The Company incurred \$1.9 million of streamlining expenses during the first nine months of 2010 of which \$2.7 million was charged to cost of sales and \$1.7 million was charged to selling and administrative expenses, offset by a \$2.5 million gain resulting from the sale of a facility as part of the streamlining programs. The Company incurred \$55.5 million of streamlining expenses during the first nine months of 2009 of which \$19.3 million was charged to selling and administrative expenses and \$36.2 million was charged to cost of sales. The Company expended \$22.1 million of cash on streamlining activities in the first nine months of 2010.

# Equity Income of Unconsolidated Joint Ventures

Equity in net income of unconsolidated joint ventures increased \$4.8 million to \$6.9 million in 2010 as compared to \$2.1 million in 2009. The increase was primarily driven by the Meritor WABCO joint venture increase of \$5.0 million when compared to 2009 results. This increase is due to the fact that Meritor WABCO was able to benefit from more favorable market conditions in North America in 2010.

# Other Non-Operating Expenses, Net

Other non-operating expense, net increased by \$429.1 million for 2010 as compared to 2009. This increase is primarily due to the reimbursement of the EC fine, as specified under the Indemnification and Cooperation Agreement, and assessed by the Commission in the amount of 326 million (\$400.4 million at June 23, 2010 exchange rates) compared with the reversal of approximately \$41.3 million of indemnification and other settlements in the statement of income in 2009 due to the closing of a tax audit and other settlements as well as a recorded gain on the sale of the investment in SCL of \$0.7 million which were partially offset by a remeasurement loss of \$11.5 million of our investment in WABCO-TVS recorded prior to the step acquisition.

# Interest (Expense) / Income, Net

Net interest (expense) / income decreased by \$2.1 million to \$1.2 million of expense in 2010 compared to \$0.9 million of income in 2009. The overall decrease in net interest (expense) / income is the net impact from changing interest rates on our debt and investments as well as fees paid in the first nine months of 2010 associated with the Receivables Facility entered into during September 2009.

## **Income Taxes**

The income tax provision for the first nine months of 2010 was \$30.2 million on pre-tax loss of \$251.4 million before adjusting for noncontrolling interest, compared with a provision of \$3.7 million on \$13.7 million of pre-tax loss before adjusting for noncontrolling interest in the first nine months of 2009. The tax charge for 2010 is the result of taxes on earnings in profitable jurisdictions, losses in certain foreign jurisdictions with no benefit and the accrual of interest on uncertain tax positions, partially offset by benefits from certain foreign tax planning. These foreign tax losses include a fully reserved tax deduction for the payment of the EC fine of approximately \$400 million. The tax charge for 2009 was impacted by limited tax benefits associated with restructuring costs and the negative effect of our European supply chain structure in a year of low profitability.

# Net Income Attributable to Noncontrolling Interests

Net income attributable to noncontrolling interests increased by \$6.6 million (\$6.3 million excluding foreign currency translation effects) to \$9.1 million in 2010. The increase is primarily due to WABCO obtaining majority control of WABCO-TVS, which is 75% owned by the Company.

Upon obtaining control, 100% of WABCO-TVS

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results of operations, beginning June 2009, are included in the condensed consolidated financial statements of the Company while the 25% that is not owned by WABCO is now included in the net income attributable to noncontrolling interests. In prior years, until June 2009, the results of WABCO-TVS were accounted for under the equity method.

## Liquidity and Capital Resources

Cash Flows for the nine months ended September 30, 2010

Net cash used in operating activities was \$264.2 million for the first nine months of 2010. This compared with net cash provided by operating activities of \$126.4 million for the first nine months of 2009.

The Company recorded a net loss including noncontrolling interests of \$281.6 million for the first nine months of 2010 compared with a net loss including noncontrolling interests of \$17.4 million for the first nine months of 2009. The net loss for the first nine months of 2010 included noncash elements such as depreciation and amortization of \$63.4 million. The cash flows also include the payment of the EC fine indemnification of 326 million. While in the first nine months of 2009 our working capital decreased due to a reduction in business volume, during the first nine months of 2010, the working capital has increased as a result of the recovery in the commercial vehicle industry. The increase in working capital was primarily driven by increased levels of accounts receivable and inventory which were partially offset by accounts payable. During the first nine months of 2010, the Company has sold accounts receivable of \$79.2 million under our Accounts Receivable Financing Facility which generated incremental cash and cash equivalents of \$43.0 million and restricted cash of \$36.2 million which remains with Société Générale Bank Nederland N.V, and has been included in the condensed balance sheet as other current assets. Additionally, our past due accounts receivable amounts have continued to decrease and inventory turns have increased during the first nine months.

The change in other accrued liabilities and taxes was an increase of \$33.0 million for the first nine months of 2010 compared to a decrease of \$1.2 million for the first nine months of 2009. The major drivers of this change were indemnification and other tax related items as well as payroll items including the reinstatement of our annual incentive plan, partially offset by a reduction in our streamlining accruals. The change in other current and long-term assets for the first nine months of 2010 was an increase of \$70.9 million compared to a decrease of \$18.6 million for the first nine months of 2009. The main driver of this change is \$36.2 million of restricted cash as a result of the sale of accounts receivables into the Accounts Receivable Financing Facility. The remaining amounts driving the change consist mainly of increases in income tax and value added tax items, guaranteed notes and deposits.

The Company had net cash used in investing activities of \$39.0 million in the first nine months of 2010 as compared to net cash used in investing activities of \$47.3 million in the first nine months of 2009. The net cash usage for 2010 includes capital expenditures of \$17.6 million of investments in tooling, \$19.6 million on plant and equipment and \$4.8 million in computer software partially offset by \$3.0 million of cash proceeds relating to the sale of a facility. This compared with \$19.0 million of investments in tooling, \$14.7 million on plant and equipment, \$7.4 million of net cash outlay for the WABCO-TVS acquisition and sale of SCL and \$6.2 million in computer software during the first nine months of 2009.

The net cash provided by financing activities during the first nine months of 2010 amounted to \$71.5 million compared to net cash used by financing activities of \$96.8 million during the first nine months of 2009. The increase of cash flow from financing activities is primarily due to the drawdown on the multi-currency revolving credit facility to pay the EC fine indemnification and an increase in short term borrowings resulting from our Accounts Receivable Financing Facility.

As of September 30, 2010, our total third party debt was \$235.9 million consisting primarily of \$215.5 million of long term debt borrowed under our \$800 million 5-year credit facility which is discussed in Note 8, Debt. Also, subsidiaries in other countries had borrowings from banks totaling \$20.4 million of which \$20.2 million is classified as short term debt and \$0.2 million as long term debt. The increase from prior quarter is driven by a \$19.3 million loan under a short term borrowing with Société Générale Bank Nederland N.V related to the Accounts Receivable Financing Facility.

We employ several means to manage our liquidity and we are not dependent upon any one source of funding. Our sources of financing include cash flows from operations, bank credit agreements, receivable financing facilities and the use of operating leases.

Credit Agreements

On May 31, 2007, we entered into an unsecured, five-year \$800 million, multi-currency revolving credit facility that will expire on July 31, 2012. This is our principal bank credit facility, and it became available to us on

August 1, 2007. The proceeds of the borrowings under the credit facility have historically been used to fund repurchases of our shares, pay quarterly dividends to our shareholders and to meet short-term cash requirements. Up to \$100 million under this facility may be used for issuing letters of credit of which \$97.8 million was unused as of September 30, 2010, and up to \$75 million for same-day borrowings. The balance outstanding on this facility on September 30, 2010 was \$215.5 million in addition to \$2.2 million of letters of credit. The Company intends to refinance all or some portion of the existing five-year \$800 million credit facility at the time of its expiration.

Our principal credit facility contains various covenants that limit, among other things, liens, transactions, subsidiary indebtedness, and certain mergers and sales of assets. The covenants also require us to meet certain financial tests: a rolling four quarters 3 to 1 ratio of consolidated net indebtedness to consolidated trailing four quarters adjusted EBITDA (earnings before interest, taxes, depreciation and amortization adjusted for certain items), a 3 to 1 ratio of consolidated trailing four quarters adjusted EBITDA to consolidated net interest expense, and a liquidity test. These terms are all defined within the agreement to the five-year \$800 million credit facility. The liquidity covenant for the \$800 million credit facility requires us to have at least \$100 million of liquidity (which includes unused commitments under the agreement and certain other committed facilities that may be entered into, as well as unrestricted cash and cash equivalents). As of September 30, 2010, our trailing four quarters adjusted EBITDA is \$250.8 million, which consists of \$78.5 million for the third quarter of 2010, \$69.8 million for the second quarter of 2010, \$56.1 million for the first quarter of 2010 and \$46.4 million for the fourth quarter of 2009. As defined in our principal credit facility, our net indebtedness was \$253.4 million at September 30, 2010 (comprised of \$235.9 million of debt and \$28.9 million of guarantees, offset by \$11.4 million of excess cash), resulting in an EBITDA covenant ratio of 1 to 1. Given our net indebtedness of \$253.4 million (including guarantees) at September 30, 2010 we had the ability to borrow approximately an incremental \$499 million within the covenants of our principal credit facility, subsequent to the payment of the EC fine in September 2010.

# Liquidity with Regard to European Commission Fine

On June 23, 2010, the Commission issued its decision imposing the EC fine totaling 326 million, \$400.4 million, on the former American Standard Companies Inc. (now Trane Inc.), and certain of its European subsidiaries engaged in the Bath and Kitchen business for infringements of European Union competition rules relating to the distribution of bathroom fixtures and fittings in a number of European countries. Pursuant to the Indemnification and Cooperation Agreement that was concluded in the context of the spin-off of WABCO from Trane in 2007, WABCO Europe BVBA (an indirect wholly-owned subsidiary of WABCO) is responsible for, and is liable to indemnify Trane Inc. and Ideal Standard International (representing the successor to the Bath and Kitchen business, and owner of certain of the former American Standard subsidiaries) and their owners against the EC fine.

As specified under the Indemnification and Cooperation Agreement, WABCO paid the fine amount into escrow by August 30, 2010, which was subsequently released from escrow and paid to the Commission by utilizing 230 million of cash on hand and 96.1 million of additional borrowings under our \$800 million credit facility. Subsequent to this disbursement, as of September 30, 2010 our cash on hand of \$111.4 million and the available borrowing capacity under our existing five-year revolving credit agreement of \$499 million continue to provide ample liquidity to fund our operations and future growth opportunities. After reviewing all of the elements of the case WABCO decided to appeal the decision, and on September 8, 2010 WABCO filed its appeal in the General Court of the European Union, located in Luxembourg, requesting in a separate reduced brief that the appeal be treated as an expedited procedure. On October 22, 2010 the court decided to refuse WABCO s application to adjudicate the appeal under an expedited procedure. Therefore, the court will consider the appeal under its normal procedures. It is expected that a decision will take at least four years.

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#### Off-Balance Sheet Arrangements

As discussed above, the Company has the ability to use its accounts receivable financing facilities as one of several means to manage its liquidity. Under the terms of the receivables financing facility that we entered into with Société Générale, discussed further below, we have the ability to sell our accounts receivable directly to Société Générale.

On September 23, 2009, the Company established an accounts receivable financing facility (the Receivables Facility) with Société Générale Bank Nederland N.V. The maximum funding from receivables that may be sold into the Facility is 100 million; however, there can be no assurance that the participating sellers will generate sufficient receivables to access the maximum availability. The original term of the Receivables Facility was for one year, with the possibility of four additional annual extensions, assuming the Company and the participating sellers are in compliance with the applicable covenants. The Company extended the Receivables Facility in September 2010. As of September 30, 2010, the Company has sold all relevant receivables which amounted to 58.1 million (\$79.2 million at September 30, 2010 exchange rates) into the Receivables Facility. The receivables were removed from the balance sheet in accordance with the guidance under ASC topic 860, *Transfers and Servicing*. As a result of the sale, accounts receivable decreased by \$79.2 million, cash and cash equivalents increased by \$43.0 million, and the remaining amount of restricted cash of \$36.2 million which remains with Société Générale Bank Nederland N.V, has been included in the balance sheet as other current assets. In addition to the above, the Company now has the ability to access cash on a daily basis which provided the Company with \$19.3 million of additional cash as of September 30, 2010 which has been classified on the balance sheet as a short term loan.

On April 15, 2009, the Company entered into a 35 million factoring program, which has a term of five years, in respect to accounts receivable from one of our customers. We have not utilized this facility.

#### Aggregate Contractual Obligations

The Company has contractual obligations for debt, operating leases, tax indemnifications, purchase obligations, unfunded pension and post-retirement benefit plans and tax liabilities that were summarized in a table of aggregate contractual obligations for the year ended December 31, 2009 disclosed in the Annual Report on Form 10-K. There have been no material changes to those obligations since December 31, 2009

# Information Concerning Forward Looking Statements

Certain of the statements contained in this report (other than the historical financial data and other statements of historical fact), including, without limitation, statements as to management s expectations and beliefs, are forward-looking statements. These forward-looking statements were based on various facts and were derived utilizing numerous important assumptions and other important factors, and changes in such facts, assumptions or factors could cause actual results to differ materially from those in the forward-looking statements. Forward-looking statements include the information concerning our future financial performance, financial condition, liquidity, business strategy, projected plans and objectives. Statements preceded by, followed by or that otherwise include the words believes, expects, anticipates, strategies, prospects, projects, estimates, plans, may increase, may fluctuate, and similar expression or future or conditional verbs such as will, should, and could are generally forward looking in nature and not historical facts. This report includes important information as to risk factors in Item 1A. Risk Factors , and Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations. Many important factors could cause actual results to differ materially from management s expectations, including:

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the actual level of commercial vehicle production in our end-markets;

adverse developments in the business of our key customers;

periodic changes to contingent liabilities, including those associated with litigation matters and government investigations;

our ability to access credit markets or capital markets on a favorable basis or at all;

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adverse developments in general business, economic and political conditions or any outbreak or escalation of hostilities on a national, regional or international basis;

changes in international or U.S. economic conditions, such as inflation, interest rate fluctuations, foreign exchange rate fluctuations or recessions in our markets;

unpredictable difficulties or delays in the development of new product technology;

pricing changes to our supplies or products or those of our competitors, and other competitive pressures on pricing and sales;

changes in the environmental regulations that affect our current and future products;

competition in our existing and future lines of business and the financial resources of competitors;

our failure to comply with regulations and any changes in regulations;

our failure to complete potential future acquisitions or to realize benefits from completed acquisitions;

our inability to implement our growth plan;

the loss of any of our senior management;

difficulties in obtaining or retaining the management and other human resource competencies that we need to achieve our business objectives;

labor relations; and

risks inherent in operating in foreign countries, including exposure to local economic conditions, government regulation, currency restrictions and other restraints, changes in tax laws, expropriation, political instability and diminished ability to legally enforce our contractual rights.

We undertake no obligation to release publicly any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events unless we are required to do so by law.

# Critical Accounting Policies and Estimates

Preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Management believes the most complex and sensitive judgments, because of their significance to the consolidated financial statements, result primarily from the need to make estimates about the effects of matters that are inherently uncertain. Management s Discussion and Analysis and Notes 2 and 13 to the Consolidated Financial Statements for the year ended December 31, 2009 in the Company s Annual Report on Form 10-K, describe the most significant accounting estimates and policies used in preparation of the Consolidated Financial Statements. Actual results in these areas could differ materially from management s estimates. There have been no significant changes in the Company s assumptions regarding critical accounting estimates during the first nine months of 2010.

# Item 3. Quantitative and Qualitative Disclosures about Market Risk

There were no material changes to the disclosure on this matter for the year ended December 31, 2009 made in the Company s Annual Report on Form 10-K.

#### Item 4. Controls and Procedures

The Company has established a Disclosure Controls Committee that assists the Chief Executive Officer and Chief Financial Officer in their evaluation of the Company s disclosure controls and procedures. Our Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of the end of the period

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covered by this report, that our disclosure controls and procedures, as defined in the Securities Exchange Act of 1934, as amended (the Exchange Act ), Rule 13a-15(e), are effective to ensure that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act (i) is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms, and (ii) is accumulated and communicated to the Company s management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

There have been no changes in the Company s internal control over financial reporting during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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#### PART II. OTHER INFORMATION

# Item 1. Legal Proceedings

These are further described in Note 9, Warranties, Guarantees, Commitments and Contingencies.

# Item 1A. Risk Factors

There have been no new material risks identified that were not disclosed in the Company s risk factor disclosure in its Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The Company s Board of Directors had approved expenditures under a program to purchase shares of the Company s common stock in the open market. There has been no repurchase activity during 2010. The authorization by the Board of Directors on July 27, 2007, approved the purchase of shares in an amount not to exceed \$500,000,000 and expired on September 1, 2009.

# Item 6. Exhibits

The exhibits listed on the accompanying Index to Exhibits are filed as part of this quarterly report on Form 10-Q.

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# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# WABCO HOLDINGS INC.

October 29, 2010

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## WABCO HOLDINGS INC. AND SUBSIDIARIES

# INDEX TO EXHIBITS

(The File Number of the Registrant, WABCO Holdings Inc. is 1-33332)

Exhibit No.	Description
10.1	First Amendment to German Receivables Purchase and Servicing Agreement, dated March 30, 2010, among WABCO Fahrzeugsysteme GmbH, as German Seller and German Servicer, WABCO Financial Services SPRL, as Seller s Agent, and Société Générale Bank Nederland N.V., as Purchaser.
10.2	Second Amendment, dated September 27, 2010, to German Receivables Purchase and Servicing Agreement, dated September 23, 2009 and as amended on March 30, 2010, among WABCO Fahrzeugsysteme GmbH, as German Seller and German Servicer, WABCO Financial Services SPRL, as Seller s Agent, and Société Générale Bank Nederland N.V., as Purchaser.
10.3	Amendment, dated March 30, 2010, to Master Definitions Agreement among Société Générale Bank Nederland N.V., as Senior Units Subscriber, the Bank or the Purchaser, as applicable, Paris Titrisation, as Management Company acting for the account of FCT Val Duchesse Titrisation, Société Générale, as the Administrative Agent or Custodian, as applicable, Antalis S.A., WABCO France S.A.S., as French Seller, WABCO Fahrzeugsysteme GmbH, as German Seller, WABCO Automotive Italia SRL, as Italian Seller, WABCO Financial Services SPRL, as Depositor and the Seller s Agent, and WABCO Europe SPRL, as Insurance Servicer.
10.4	German Security Assignment Agreement, dated September 27, 2010, between WABCO Fahrzeugsysteme GmbH, as German Seller and Société Générale Bank Nederland N.V, as Purchaser.
31.1	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of the Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	The following financial information from WABCO Holdings, Inc. s Quarterly Report on Form 10-Q for the period ended September 30, 2010, filed with the SEC on October 29, 2010, formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Income for the three and nine month periods ended September 30, 2010 and 2009, (ii) the Condensed Consolidated Balance Sheet at September 30, 2010 and December 31, 2009, (iii) the Condensed Consolidated Statement of Cash Flows for the nine month periods ended September 30, 2010 and 2009, and (iv) Notes to Consolidated Financial Statements (tagged as blocks of text).*

<sup>\*</sup> Pursuant to Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall not be deemed to be filed for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, and shall not be deemed part of a registration statement, prospectus or other document filed under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such filings.

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