AFFILIATED COMPUTER SERVICES INC Form 425 September 29, 2009

Filed by Xerox Corporation

Pursuant to Rule 425 under the Securities Act of 1933

and deemed filed pursuant to Rule 14a-12 under the

Securities Exchange Act of 1934

Subject Company: Affiliated Computer Services, Inc.

Commission File No.: 1-12665

The proposed merger transaction involving Xerox and ACS will be submitted to the respective stockholders of Xerox and ACS for their consideration. In connection with the proposed merger, Xerox will file with the SEC a registration statement on Form S-4 that will include a joint proxy statement of Xerox and ACS that also constitutes a prospectus of Xerox. Xerox will mail the joint proxy statement/prospectus to its stockholders. Xerox and ACS urge investors and security holders to read the joint proxy statement/prospectus regarding the proposed transaction when it becomes available because it will contain important information. You may obtain a free copy of the joint proxy statement/prospectus, as well as other filings containing information about Xerox and ACS, without charge, at the SEC s Internet site (http://www.sec.gov). Copies of the joint proxy statement/prospectus and the filings with the SEC that will be incorporated by reference in the joint proxy statement/prospectus can also be obtained, when available, without charge, from Xerox s website, www.xerox.com, under the heading Investor Relations and then under the heading SEC Filings . You may also obtain these documents, without charge, from ACS s website, www.acs-inc.com, under the tab Investor Relations and then under the heading SEC Filings SEC

Xerox, ACS and their respective directors, executive officers and certain other members of management and employees may be deemed to be participants in the solicitation of proxies from the respective stockholders of Xerox and ACS in favor of the merger. Information regarding the persons who may, under the rules of the SEC, be deemed participants in the solicitation of the respective stockholders of Xerox and ACS in connection with the proposed merger will be set forth in the joint proxy statement/prospectus when it is filed with the SEC. You can find information about Xerox s executive officers and directors in its definitive proxy statement filed with the SEC on April 6, 2009. You can obtain free copies of these documents from Xerox and ACS websites using the contact information above.

This release contains forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. The words anticipate, believe, estimate, expect, intend, will, should and similar expressions, as they relate to us, are intended to identify forward-looking staten These statements reflect management s current beliefs, assumptions and expectations and are subject to a number of factors that may cause actual results to differ materially. These factors include but are not limited to: the unprecedented volatility in the global economy; the risk that the future business operations of ACS will not be successful; the risk that we will not realize all of the anticipated benefits from our acquisition of ACS; the risk that customer retention and revenue expansion goals for the ACS transaction will not be met and that disruptions from the ACS transaction will harm relationships with customers, employees and suppliers; the risk that unexpected costs will be incurred; the outcome of litigation and regulatory proceedings to which we may be a party; actions of competitors; changes and developments affecting our industry; quarterly or cyclical variations in financial results; development of new products and services; interest rates and cost of borrowing; our ability to protect our intellectual property rights; our ability to maintain and improve cost efficiency of operations, including savings from restructuring actions; changes in foreign currency exchange rates; changes in economic conditions, political conditions, trade protection measures, licensing requirements and tax matters in the foreign countries in which we do business; reliance on third parties for manufacturing of products and provision of services; and other factors that are set forth in the Risk Factors section, the Legal Proceedings section, the Management s Discussion and Analysis of Financial Condition and Results of Operations section and other sections of our Quarterly Report on Form 10-Q for the quarters ended March 31, 2009 and June 30, 2009 and our 2008 Annual Report on Form 10-K and ACS 2009 Annual Report on Form 10-K filed with the Securities and Exchange Commission. Xerox assumes no obligation to update any forward-looking statements as a result of new information or future events or developments, except as required by law.

Investor Relations Xerox Acquisition of Affiliated Computer Services

2 Forward-Looking Statements

This presentation contains forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. The words anticipate, should and similar expressions, as they relate believe, estimate, expect, will, intend, are intended to identify forward-looking statements. These statements reflect management s current beliefs, assumptions and expectations and are subject to a number of factors that may cause actual results to differ materially. These factors include but are not limited to: the unprecedented volatility in the global economy; the risk that the future business operations of ACS will not be successful; the risk that we will not realize all of the anticipated benefits from our acquisition of ACS; the risk that customer retention and revenue expansion goals for the ACS transaction will not be met and that disruptions from the ACS transaction will harm relationships with customers, employees and suppliers; the risk that unexpected costs will be incurred; the outcome of litigation and regulatory proceedings to which we may be a party; actions of competitors; changes and developments affecting our industry; quarterly or cyclical variations in financial results; development of new products and services; interest rates and cost of borrowing; our ability to protect our intellectual property rights; our ability to maintain and improve cost efficiency of operations, including savings from restructuring actions; changes in foreign currency exchange rates; changes in economic conditions, political conditions, trade protection measures, licensing requirements and tax matters in the foreign countries in which we do business; reliance on third parties for manufacturing of products and provision of services; and other factors that are set forth in the Risk Factors section, the Legal Proceedings section, the Management s Discussion and Analysis of Financial Condition and Results of Operations section and other sections of Xerox s Quarterly Report on Form 10-Q for the quarters ended March 31, 2009 and June 30, 2009, Xerox s 2008 Annual Report on Form 10-K and ACS s 2009 Annual Report on Form 10-K filed with the Securities and Exchange Commission. Neither Xerox nor ACS assume any obligation to update any forwardlooking statements as a result of new information or future events or developments, except as required by law.

Executive summary

Combination overview

Financial impact Agenda

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Financial impact Agenda

5 Xerox to Acquire ACS

Compelling financial combination with strong strategic opportunities for growth by leveraging:

Xerox s industry-leading document management, brand strength, global account management and R&D investments.

ACS s industry-leading BPO capabilities, process automation competencies and services talent management.

Significant expense and revenue synergies
Creates a new class of solutions provider with leading technology and expertise in document and business process management.

6 Transaction Overview Key Transaction Terms

Xerox acquires 100% of ACS Class A and Class B common stock

Consideration of approximately 70% stock and 30% cash

ACS shareholders will receive 4.935 Xerox shares and \$18.60 in cash for each Class A and Class B share

Transaction includes refinancing of \$2B of ACS debt

Issuing \$300M of convertible preferred stock to ACS Class B shareholder Approvals and Timing

Regulatory and shareholder approval

Closing expected in 1Q 10

Xerox + ACS: A New Class of Solutions Provider

The lines between business process and document management are blurring

Customers need service providers with global capabilities offering a full range of solutions

Enterprises will continue to reduce costs through outsourcing

World leader in document and

business process management

Global delivery network

Best-in-class document technologies and services

Leadership centered around the information needs of the business process

Compelling customer value through innovative, differentiated offerings Evolving market demand requires a new solutions provider 7

```
8
The combination of Xerox and ACS yields a strong
financial model
Note:
Combined
Company
on
a
pro
forma
basis,
LTM
Last Twelve Months
See slide 29 for explanation of non-GAAP measures
World leader in document and business process
management
Total Revenue
Annuity Revenue
Services Revenue
Operating Margin
Adjusted
EPS
```

```
CAGR
Free
Cash
Flow
$22B LTM
~80% total revenue
Accelerated expansion
$10B LTM
Double digit growth
$2B LTM, 8+% of revenue
1
1
```

Experienced and Deep Management Team

Ursula Burns Chief Executive Officer

Lawrence Zimmerman Vice Chairman and Chief Financial Officer

James Firestone Corp. Executive Vice President and President, Corporate Operations

Willem Appelo Corp. Senior Vice President and President, Xerox

Global Business and Services Group

Stephen Cronin Corp. Senior Vice President and President, Xerox Global Services

Don Liu

Corp. Senior Vice President and General Counsel

Lynn Blodgett

President and Chief Executive Officer

Kevin Kyser

Executive Vice President and Chief Financial

Officer

Tom Burlin

Executive Vice President and Chief Operating

Officer

Tom Blodgett

Executive Vice President and Chief Operating

Officer

John Rexford

Executive Vice President, Corporate Development

Lora Villarreal

Executive Vice President and Chief People Officer

Tas

Panos

Executive Vice President and General Counsel

Xerox

ACS

A Powerful Shareholder Value Proposition

Transformational transaction that creates a new class of solutions provider

Leverages the strengths of two best-in-class companies to create a global, diversified leader in providing document management and services

Enhances Xerox s strategic posture and positions the company for long-term growth, accelerated margin expansion and earnings appreciation

Strong combined management team with commitment to equity appreciation to drive shareholder value

Executive summary

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Xerox Today
Generating strong and consistent cash flow
through a challenging environment
Investing in growth and winning in the
marketplace
Maintaining operating margins in tough
environment through disciplined cost
management
Delivering and maintaining strong balance
sheet
Delivering on commitments

See slide 29 for explanation of non-GAAP measures

```
$15.7
$15.9
$17.2
$17.6
$16.0
9.6%
10.0%
8.4\%
7.4%
9.0%
2005
2006
2007
2008
LTM
Revenue
Operating margin
$1.2
$1.3
$1.5
$1.2
$1.3
8.3%
8.8\%
6.9%
8.7%
7.5%
2005
2006
2007
2008
2009E
FCF
% revenue
Free cash flow
generation ($B)
Revenue
and
operating
margin
```

(\$B)

13
ACS Today
ACS is the largest worldwide diversified business process outsourcing company

Diversified portfolio of BPO services

Vertical focus on education, transportation, communication, healthcare, federal/ state/ local government, financial services, manufacturing, consumer goods and retail

Strong revenue growth and margin performance through the recession

Record business signings, revenue and earnings in fiscal 2009 Recurring revenue under long-term contracts Highly-regarded management team Leverageable technology platforms Consistent cash flow generation Culture of flexibility, responsiveness, reliability and integrity Free cash flow generation (\$M) Revenue and operating margin (\$B) See slide 29 for explanation of non-GAAP measures Note: **ACS** has a June 30 fiscal year end \$5.4 \$5.8 \$6.2 \$6.5 10.6% 10.5% 10.5% 10.9% 2006 2007 2008 2009 Revenue Operating margin \$518 \$514 \$378 \$208 8.4% 7.9%

3.9%

6.6% 2006 2007 2008 2009 FCF % revenue

th

ACS Commercial Services

FY2009 Revenue

Revenue

Business

Process

Solutions

\$1.2B

32%

Enterprise

Solutions &

Services

\$1.3B

33%

IT

Business **Process** Solutions Q4FY09 Total Revenue Growth¹: 5% Q4FY09 Internal Revenue Growth: 2% \$ millions Excluding divestitures: see slide 29 for explanation of non-GAAP measures Complete service suites for customers Focus on human capital management solutions, finance and accounting and education markets Comprehensive IT outsourcing services Focus on data centers, managed services, network services outsourcing Remote infrastructure management ACS leverages technology platforms and process management expertise to enable businesses to increase productivity \$970 \$974 \$1,013 Q4FY08 Q3FY09 Q4FY09 9.8% 11.1% 11.0% Q4FY08 Q3FY09 Q4FY09

Solutions \$1.4B 35%

Enterprise Solutions & Services IT Solutions

Operating margins

ACS Government Solutions

FY2009 Revenue

Revenue

Government

Solutions

\$1.8B

70%

Transportation

Solutions

\$0.8B

30%

Operating margins

Government

Solutions

Transportation Solutions Q4FY09 Total Revenue Growth¹: 7% Q4FY09 Internal Revenue Growth: 5% \$ millions Excluding divestitures: see slide 29 for explanation of non-GAAP measures \$637 \$683 Q4FY08 Q3FY09 Q4FY09 17.7% 15.3% 14.8% Q4FY08 Q3FY09 Q4FY09

ACS provides a wide range of BPO services to local, state and federal agencies

Services include: Child support solutions, Medicaid fiscal agent services, electronic benefits transfer, student loan processing and many others

Electronic Toll Collection (ETC)

Commercial Vehicle Operations

Motor Vehicle Services

Photo Enforcement, Violations Processing

Public Transport

Significantly Expanded Market Opportunity

Source: IDC, Gartner and Xerox Internal Analysis

Current

Xerox Market

BPO

Market

ITO

Market

Combined

Addressable Market

\$250B

~6% CAGR

\$150B

~5 to 10% CAGR \$132B ~4% CAGR \$500B+ >6% CAGR Office: distribution expansion, color transition, services growth Production: Infrastructure optimization Global scale and efficiencies

Market

leader:

Xerox

Leverage

technology

services

and

process

expertise

across

vertical

markets

Consolidating a

fragmented industry

Expand service offerings

with proven innovative

solutions

Market leader: ACS

Leverage IT

infrastructure to deliver:

Differentiated BPO

solutions

Document

Management

Services

Share leader across

core markets

Addressable market

expanded by over 4x

Enhanced growth profile

Ability to leverage core

strengths of each

company into new

opportunities

digital

17 A Powerful Combination Combined Market Opportunity

Winning in a \$132B Document Technology Market

Leading BPO and IT Services company winning in a large and growing BPO / ITO market

Poised to capture incremental share of a \$500B+ market with leadership in key segments and best-in-class capabilities Go To Market

Leveraging a large and global direct sales force of over 7,500 and world-class Brand

Leveraging deep vertical and horizontal expertise with expanding global delivery platform

Global player with scale, brand, sales coverage and global delivery platform Technology

Heritage of innovation and commitment to investment R&D resources of \$1.5B annually

Proven ability to leverage technology to enhance BPO capabilities

Leverage Xerox technology to deliver enhanced BPO services providing more value and advantage to customers Business Model

Recurring revenue based on long-term contracts and high customer retention

Strong organic growth and recurring revenue based on long-term contracts and high customer retention

Complementary business modes with stable recurring revenue and strong annuity driven cash flow Customers

Loyal and global customer base with over 47% of revenue generated outside the U.S.

Loyal and entrenched customer base, primarily in the U.S.

Huge, entrenched customer base with very little overlap

Complementary Businesses

U.S.

\$14.6B

65%

Europe

\$5.6B

25%

Combined

Geographic

Segments

Products/

Services

ITO \$1.4B 21% U.S. \$6.0B 92% Other \$0.5B 8% **BPO** \$6B 27% Post Sale excl Services \$8.8B 39% Equipment Sales \$4.0B 18% Post Sale \$12.0B 75% Equipment Sales \$4.0B 25% U.S. \$8.6B 53% Other \$2.1B 14% Europe \$5.3B 33% Scale \$22B revenue Nearly 50% services International expansion opportunities Cross-selling opportunities ~20% customer overlap Other \$2.3B 10%

Segments BPO \$5.1B 79%

ITO \$1.4B, 6% MPS \$2.3B 10% (LTM Revenue, in Billions) Note:

MPS is

Managed Print

Services

19 Material Synergies Expense Synergies

Overlapping public company costs

Cross-deploy Xerox technology and ACS process expertise to increase automation and efficiency Revenue Synergies

Penetrate Xerox global accounts with ACS

BPO solutions

Penetrate ACS ITO accounts with Managed Print Services offering

Use Xerox technology to create new automated and differentiated BPO services

Year 1 pre-tax cost synergies > \$95M

\$300M to \$400M in annualized pre-tax cost synergies in three years

Synergy assumption includes cumulative \$50M to \$75M of restructuring costs over three years

Additional cash benefits

\$250M+ over 3 years

Upside revenue synergy potential significantly higher than cost synergies
Tangible and Achievable Synergies

Implementation Plan and Priorities

Phase 0

4Q 2009

Phase 1

1H 2010

Phase 2

2H 2010

and Beyond

Cost Savings

Go To Market

Technology Innovation

Detailed, phased plans in place for each synergy area

Operational Objectives

Guiding Principles

Organizationally manage ACS as an end-to-end business

Minimize organizational disruption

Support office established to drive synergy opportunities

Xerox BPO integrated into ACS

Xerox Account General Management leveraged to drive sales

Powerful Expense Synergies
Opportunity
Enable better Xerox
cost efficiency
Enable better ACS
cost efficiency
Create a more efficient
corporate structure

Deploy Xerox IP and technology to gain efficiencies in ACS BPO

Equipment

Workflow tools

Document management

Integrate ACS s corporate structure into Xerox

Eliminate overlap

Create process and infrastructure efficiencies

Leverage Xerox s
procurement practices
at
ACS
Powerful incremental cost opportunities
Combination benefits

Apply ACS methodologies to Xerox

ACS expertise and a heritage of successful implementation

Leverage ACS global delivery platform, including offshore capabilities and BPO centers

22 Powerful Revenue Opportunities Opportunity Solutions examples

Leverage Xerox s global client base and account management infrastructure to drive sales of ACS solutions

Targeting opportunities across verticals and geographies Introduce expanded offerings to Xerox s accounts

Introduce expanded offerings to ACS ITO & BPO accounts Create new ACS capabilities with Xerox IP and technology

Leverage ACS s existing ITO customers to pull Xerox services and solutions

Extends ACS ITO from computing infrastructure to print infrastructure

Apply Xerox s IP and technology to enhance ACS BPO for improved value propositions

Potential new joint offerings

ACS Healthcare Payer & Provider Solutions

Finance & Accounting Solutions

Customer Care Solutions

Human Resources Outsourcing

Mortgage and Financial Services

Government Solutions

Managed Print Services (successful strategy with current Xerox ITO partners)

Expand ACS infrastructure outsourcing from computing to print infrastructure

Document Production and Publishing solutions

Xerox Litigation Services Powerful incremental revenue opportunities Transformational opportunities

Automated Traffic Management

Xerox image processing ACS traffic management

Immigration Processing Xerox Smarter Documents ACS U.S. entry processing

Advanced Healthcare Processing Xerox Smarter Documents ACS healthcare claim processing

Executive summary

Combination overview

Financial impact Agenda

Technology leadership

Ability to drive cost efficiencies to balance gross profit / expense

Accretive acquisitions

+ 70% recurring revenue

Driven by:

Equipment installs

MIF, pages and color

Consistent cash flow from

Driven by recurring revenue

Modest capital investment

Focus on returning capital to

elements of ACS s business model

Xerox s key pillars will be enhanced by the core

Services

operations

shareholders

presence

Expertise in applying proprietary technologies to

Process expertise to drive

Acquisition core competency

business processes

efficiencies

+ 85% recurring revenue

Strong organic growth profile

Driven by:

BPO leadership

Long-term contracts

Diversity of businesses, clients, and markets served

Highly cash flow generative

Annuity model results in stable cash flow profile

Accretive to Xerox standalone cash flow

Global delivery capabilities with strong offshore

Annuity Model Expanded Earnings Cash Generation

25 Enhanced Pro Forma Operating Metrics

\$22B+ revenue with strong growth prospects

Nearly 50% of revenues from services

Improved operating margin leverage - accelerates return to 10%+

Strong operating and free cash flow

Revenue

Operating Margin

Free Cash Flow

(LTM Revenue, in Millions)

\$16,025

\$22,548

Xerox

Pro Forma

7.4%

8.3%

Xerox

1

Pro Forma

\$1,439

\$1,953 Xerox 1 Pro Forma

Note: Pro forma figures represent the sum of Xerox and ACS s results and do not make any other adjustments for synergies of

See slide 29 for explanation of non-GAAP measures

26 Strong Balance Sheet and Liquidity Profile Liquidity

Maintains significant liquidity with cash on hand and revolver capacity

\$2.6B of revolver capacity plus cash on hand

Significant debt reduction with strong free cash flow

Commitment to investment grade Debt

\$3.0

\$2.6

\$ billions Note: Pro forma reflects the estimated effects of the acquisition on cash and debt as of 6/30/09 \$ billions \$1.2 \$1.2 \$1.4 \$1.8 Standalone Pro Forma Cash Undrawn revolving credit facility \$8.0 \$11.6 \$1.4 \$5.0 Standalone Pro Forma

Debt Core debt

A Compelling Financial Profile

Enhanced profitability and growth profile

Recurring, annuity business model

Accelerated margin expansion

Strong and consistent revenue and cash flow Attractive Financial Model

Opportunity
for Value
Creation
Strong
Balance
Sheet

Significant synergy potential arising from new revenue opportunities and operating efficiencies

Enhancing revenue growth, operating margins, free cash flow and adjusted earnings in Year 1

Committed to maintaining investment grade rating

Significant liquidity profile pro forma

Approximately \$1.0 billion to be financed through combined company cash and existing revolving credit agreement

Approximately \$3.0 billion to be financed in capital markets

28 Non-GAAP Measures

Non-GAAP Financial Measures

To better understand the trends in our business and the impact of this transaction post-acquisition, we believe it will be necessary adjust diluted earnings per share to exclude the effects of the following items: (1) the amortization of purchased intangible asset asset impairment charges; and (3) acquisition related costs. Management believes that excluding the effects of these items will better understand and analyze the impact of this transaction as well as results for a particular period as compared to prior period expects to use this non-GAAP financial measure in its own evaluation of Xerox's performance, particularly when comparing periods.

To better understand the trends in our business, we believe that it is helpful to adjust cash flows

from operations to exclude amounts for capital expenditures including internal use software and certain additions to intangible believes this measure provides investors an additional perspective on cash flows from operations in excess of amounts required Free Cash Flow provides a measure of our ability to fund acquisitions, repay debt, pay dividends and repurchase shares. Addit it is helpful to adjust Free Cash Flow to exclude the net payments made for the securities-related litigation matter. Management excluding the effects of these payments helps investors better understand and analyze the current periods results given the national payments and their relation to prior period events. A reconciliation of these non-GAAP financial measures and the most direct calculated and presented in accordance with GAAP are set forth on slides 30, 31 and 32.

To better understand the trends in Xerox s business, we believe that it is helpful to adjust Operating Margins to exclude restructuring and asset impairment charges, other expenses and a 2008 equipment write off. For ACS, we excluded the recognized on the sale of a business and the 2007 software impairment charge. Management believes that excluding the effects investors better understand and analyze the results and provides a better measure of comparability given the discrete nature of respective periods. A reconciliation of these non-GAAP financial measures and the most directly comparable measures calculated accordance with GAAP are set forth on slides 33 and 34.

To better understand the trends in the ACS business, we believe that it is helpful to adjust revenues to exclude amounts related to businesses that were subsequently divested. Management believes that these divested businesses are not strongoing operations and excluding these revenues will enable investors to better analyze results for a particular period and the protection of these non-GAAP financial measures and the most directly comparable measures call in accordance with GAAP are set forth on slide 35.

Management believes that these non-GAAP financial measures provide an additional means of analyzing the current periods corresponding prior periods results. However, these non-GAAP financial measures should be viewed in addition to, and not a Xerox s reported results prepared in accordance with GAAP.

Adjusted EPS":

Free Cash Flow

Adjusted Free Cash Flow":

Adjusted Operating Margin:

Adjusted Revenue Growth:

```
30
Pro Forma Adjusted Free Cash Flow Reconciliation
Free Cash Flow and Adjusted Free Cash Flow
Xerox
ACS
Pro-Forma
Combined
(in millions)
Operating Cash Flow
1,076
$
877
$
1,953
$
Capital expenditures
```

(155)

```
(320)
(475)
Internal use software
(125)
(125)
Additions to other intangible assets
(43)
(43)
Free Cash Flow
796
$
514
$
1,310
Payments for securities litigation, net
643
643
Adjusted Free Cash Flow
1,439
$
514
1,953
Year Ended June 30, 2009
```

```
31
Xerox Adjusted Free Cash Flow Reconciliation
Xerox Adjusted Free Cash Flow
2005
2006
2007
2008
(in millions)
Operating Cash Flow -
As Reported
1,420
$
1,617
$
1,871
$
939
```

```
Payments for securities litigation, net
615
Operating Cash Flow -
As Adjusted
1,420
1,617
1,871
1,554
Capital expenditures
(181)
(215)
(236)
(206)
Internal use software
(56)
(79)
(123)
(129)
Adjusted Free Cash Flow
1,183
$
1,323
$
1,512
1,219
Total Revenues
15,701
$
15,895
17,228
$
17,608
Operating Cash Flow % of Revenue
9.0%
10.2%
10.9%
5.3%
Adjusted Free Cash Flow % of Revenue
7.5%
8.3%
8.8%
```

6.9%

Year Ended December 31,

```
32
ACS Adjusted Free Cash Flow Reconciliation
ACS Free Cash Flow
2006
2007
2008
2009
(in millions)
Operating Cash Flow
639
$
738
$
827
$
877
```

Capital expenditures (395) (317) (268) (320) Additions to other intangible assets (36) (43) (41) (43) Free Cash Flow 208 \$