

ASSURANT INC  
Form 10-Q  
May 06, 2009  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**☐ Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended March 31, 2009

OR

**☐ Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Assurant, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of incorporation)

**001-31978**  
(Commission File Number)  
**One Chase Manhattan Plaza, 41st Floor**

**39-1126612**  
(I.R.S. Employer Identification No.)

**New York, New York 10005**

**(212) 859-7000**

(Address, including zip code, and telephone number, including  
area code, of Registrant's Principal Executive Offices)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

## Edgar Filing: ASSURANT INC - Form 10-Q

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

The number of shares of the registrant's Common Stock outstanding at May 1, 2009 was 117,753,411.

**Table of Contents**

ASSURANT, INC.  
QUARTERLY REPORT ON FORM 10-Q  
FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2009

TABLE OF CONTENTS

Item Number		Page Number
<b>PART I FINANCIAL INFORMATION</b>		
1.	<u>Financial Statements of Assurant, Inc.:</u>	
	<u>Consolidated Balance Sheets (unaudited) at March 31, 2009 and December 31, 2008</u>	2
	<u>Consolidated Statement of Operations (unaudited) for the three months ended March 31, 2009 and 2008</u>	4
	<u>Consolidated Statement of Changes in Stockholders' Equity (unaudited) from December 31, 2008 through March 31, 2009</u>	5
	<u>Consolidated Statement of Cash Flows (unaudited) for the three months ended March 31, 2009 and 2008</u>	6
	<u>Notes to Consolidated Financial Statements (unaudited) for the three months ended March 31, 2009 and 2008</u>	7
2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	32
3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	56
4.	<u>Controls and Procedures</u>	56
<b>PART II OTHER INFORMATION</b>		
1.	<u>Legal Proceedings</u>	57
1A.	<u>Risk Factors</u>	58
2.	<u>Unregistered Sale of Equity Securities and Use of Proceeds</u>	58
6.	<u>Exhibits</u>	59
	<u>Signatures</u>	60

**Table of Contents**

Assurant, Inc.

**Consolidated Balance Sheets (unaudited)**

At March 31, 2009 and December 31, 2008

	March 31, 2009	December 31, 2008
	(in thousands except per share and share amounts)	
<b>Assets</b>		
Investments:		
Fixed maturity securities available for sale, at fair value (amortized cost \$9,320,038 in 2009 and \$9,204,228 in 2008)	\$ 8,616,598	\$ 8,591,266
Equity securities available for sale, at fair value (cost \$540,903 in 2009 and \$577,356 in 2008)	374,376	474,873
Commercial mortgage loans on real estate, at amortized cost	1,495,420	1,506,694
Policy loans	57,793	58,096
Short-term investments	664,272	703,402
Collateral held under securities lending	181,177	234,027
Other investments	488,410	498,434
Total investments	11,878,046	12,066,792
Cash and cash equivalents	664,339	1,040,684
Premiums and accounts receivable, net	439,534	513,181
Reinsurance recoverables	4,076,574	4,010,170
Accrued investment income	153,819	144,679
Tax receivable		44,156
Deferred acquisition costs	2,579,420	2,650,672
Property and equipment, at cost less accumulated depreciation	277,288	278,621
Deferred income taxes, net	530,700	449,372
Goodwill	1,005,027	1,001,899
Value of business acquired	104,627	108,204
Other assets	508,908	427,347
Assets held in separate accounts	1,602,362	1,778,809
Total assets	\$ 23,820,644	\$ 24,514,586

See the accompanying notes to the consolidated financial statements

**Table of Contents**

Assurant, Inc.

**Consolidated Balance Sheets (unaudited)**

At March 31, 2009 and December 31, 2008

	March 31, 2009	December 31, 2008
	(in thousands except per share and share amounts)	
<b>Liabilities</b>		
Future policy benefits and expenses	\$ 7,150,150	\$ 7,095,645
Unearned premiums	5,227,849	5,407,859
Claims and benefits payable	3,278,332	3,302,731
Commissions payable	192,295	233,200
Reinsurance balances payable	67,862	88,393
Funds held under reinsurance	38,492	38,433
Deferred gain on disposal of businesses	180,558	187,360
Obligation under securities lending	202,616	256,506
Accounts payable and other liabilities	1,165,168	1,433,028
Tax payable	64,496	
Debt	971,982	971,957
Mandatorily redeemable preferred stock	8,160	11,160
Liabilities related to separate accounts	1,602,362	1,778,809
<b>Total liabilities</b>	<b>20,150,322</b>	<b>20,805,081</b>
Commitments and contingencies (Note 12)		
<b>Stockholders' equity</b>		
Common stock, par value \$0.01 per share, 800,000,000 shares authorized, 117,533,500 and 117,368,534 shares outstanding at March 31, 2009 and December 31, 2008, respectively	1,445	1,443
Additional paid-in capital	2,936,265	2,928,160
Retained earnings	2,714,463	2,650,371
Accumulated other comprehensive loss	(782,328)	(670,946)
Treasury stock, at cost; 26,997,943 shares at March 31, 2009 and December 31, 2008	(1,199,523)	(1,199,523)
<b>Total stockholders' equity</b>	<b>3,670,322</b>	<b>3,709,505</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 23,820,644</b>	<b>\$ 24,514,586</b>

See the accompanying notes to the consolidated financial statements

**Table of Contents**

Assurant, Inc.

**Consolidated Statement of Operations (unaudited)****Three Months Ended March 31, 2009 and 2008**

	<b>Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
	<b>(in thousands except per share and share amounts)</b>	
<b>Revenues</b>		
Net earned premiums and other considerations	\$ 1,874,579	\$ 1,941,417
Net investment income	178,479	197,774
Net realized losses on investments	(55,689)	(43,143)
Amortization of deferred gain on disposal of businesses	6,802	7,379
Fees and other income	83,706	73,898
<b>Total revenues</b>	<b>2,087,877</b>	<b>2,177,325</b>
<b>Benefits, losses and expenses</b>		
Policyholder benefits	960,342	937,459
Amortization of deferred acquisition costs and value of business acquired	387,794	405,208
Underwriting, general and administrative expenses	566,685	533,442
Interest expense	15,189	15,288
<b>Total benefits, losses and expenses</b>	<b>1,930,010</b>	<b>1,891,397</b>
Income before provision for income taxes	157,867	285,928
Provision for income taxes	77,286	99,098
<b>Net income</b>	<b>\$ 80,581</b>	<b>\$ 186,830</b>
<b>Earnings Per Share</b>		
Basic	\$ 0.68	\$ 1.58
Diluted*	\$ 0.68	\$ 1.56
Dividends per share	\$ 0.14	\$ 0.12
<b>Share Data:</b>		
Weighted average shares outstanding used in basic per share calculations*	117,891,543	118,103,519
Plus: Dilutive securities*	76,204	1,283,802
<b>Weighted average shares used in diluted per share calculations*</b>	<b>117,967,747</b>	<b>119,387,321</b>

\*Prior period amounts have been adjusted in accordance with FSP EITF 03-6-1. See Notes 3 and 9.

See the accompanying notes to the consolidated financial statements

**Table of Contents**

Assurant, Inc.

**Consolidated Statement of Changes in Stockholders' Equity (unaudited)**

From December 31, 2008 through March 31, 2009

	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Stock	Total
Balance, December 31, 2008	\$ 1,443	\$ 2,928,160	\$ 2,650,371	\$ (670,946)	\$ (1,199,523)	\$ 3,709,505
Stock plan exercises	2	3,221				3,223
Stock plan compensation expense		5,539				5,539
Change in tax benefit from share-based payment arrangements		(655)				(655)
Dividends			(16,489)			(16,489)
Comprehensive loss:						
Net income			80,581			80,581
Other comprehensive loss:						
Net change in unrealized losses on securities, net of taxes of \$53,557				(106,926)		(106,926)
Net change in foreign currency translation, net of taxes of \$1,562				(5,057)		(5,057)
Amortization of pension and postretirement unrecognized net periodic benefit, net of taxes of \$(324)				601		601
Total other comprehensive loss						(111,382)
Total comprehensive loss:						(30,801)
Balance, March 31, 2009	\$ 1,445	\$ 2,936,265	\$ 2,714,463	\$ (782,328)	\$ (1,199,523)	\$ 3,670,322

See the accompanying notes to the consolidated financial statements

**Table of Contents**

Assurant, Inc.

**Consolidated Statement of Cash Flows (unaudited)****Three Months Ended March 31, 2009 and 2008**

	<b>Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
	<b>(in thousands)</b>	
<b>Net cash (used in) provided by operating activities</b>	\$ (264,569)	\$ 450,192
<b>Investing activities</b>		
Sales of:		
Fixed maturity securities available for sale	176,029	575,869
Equity securities available for sale	16,908	81,492
Property and equipment and other	137	1,251
Maturities, prepayments, and scheduled redemption of:		
Fixed maturity securities available for sale	175,548	189,552
Purchases of:		
Fixed maturity securities available for sale	(489,486)	(578,632)
Equity securities available for sale	(5,677)	(177,592)
Property and equipment and other	(13,286)	(15,455)
Change in commercial mortgage loans on real estate	10,798	(37,875)
Change in short term investments	37,572	(242,936)
Change in other invested assets	2,145	(5,946)
Change in policy loans	267	58
Change in collateral held under securities lending	53,890	20,303
Net cash used in investing activities	(35,155)	(189,911)
<b>Financing activities</b>		
Repayment of mandatorily redeemable preferred stock	(3,000)	(10,000)
Change in tax benefit from share-based payment arrangements	(655)	599
Dividends paid	(16,489)	(14,173)
Change in obligation under securities lending	(53,890)	(20,303)
Net cash used in financing activities	(74,034)	(43,877)
Effect of exchange rate changes on cash and cash equivalents	(2,587)	(774)
Change in cash and cash equivalents	(376,345)	215,630
Cash and cash equivalents at beginning of period	1,040,684	804,964
Cash and cash equivalents at end of period	\$ 664,339	\$ 1,020,594

See the accompanying notes to the consolidated financial statements



---

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

**1. Nature of Operations**

Assurant, Inc. (the Company) is a holding company whose subsidiaries provide specialized insurance products and related services in North America and selected other international markets.

The Company is traded on the New York Stock Exchange under the symbol AIZ.

Through its operating subsidiaries, the Company provides creditor-placed homeowners insurance, manufactured housing homeowners insurance, debt protection administration, credit-related insurance, warranties and service contracts, individual health and small employer group health insurance, group dental insurance, group disability insurance, group life insurance and pre-funded funeral insurance.

**2. Basis of Presentation**

The accompanying unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information. Accordingly, these statements do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

The interim financial data as of March 31, 2009 and for the three months ended March 31, 2009 and March 31, 2008 is unaudited; in the opinion of management, the interim data includes all adjustments, consisting only of normal recurring adjustments, necessary to a fair statement of the results for the interim periods. The unaudited interim consolidated financial statements include the accounts of the Company and all of its wholly owned subsidiaries. All inter-company transactions and balances are eliminated in consolidation. Certain prior period amounts have been reclassified to conform to the 2009 presentation.

Effective January 1, 2009, new preneed life insurance policies in which death benefit increases are determined at the discretion of the Company are accounted for as universal life contracts under Statement of Financial Accounting Standards (FAS) No. 97, *Accounting and Reporting by Insurance Enterprises for Certain Long-Duration Contracts and for Realized Gains and Losses from the Sale of Investments* (FAS 97). For contracts sold prior to January 1, 2009, these types of preneed life insurance sales are accounted for and will continue to be accounted for under FAS No. 60, *Accounting and Reporting by Insurance Enterprises*. The difference between reporting in accordance with FAS 60 and FAS 97 is not material. In addition, this change did not materially impact the Company's results of operations, but resulted in the Company recording policy fee income instead of net earned premiums and incurred losses.

Operating results for the three months ended March 31, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009. The accompanying unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

**3. Recent Accounting Pronouncements**

***Recent Accounting Pronouncements - Adopted***

On January 1, 2009, the Company adopted Statement of Financial Accounting Standards (FAS) No. 141R, *Business Combinations* (FAS 141R). FAS 141R replaces FAS No. 141, *Business Combinations* (FAS 141). FAS 141R retains the fundamental requirements of FAS 141 that the acquisition method of accounting be used for all business combinations, that an acquirer be identified for each business combination and for goodwill to be recognized and measured as a residual. FAS 141R expands the definition of transactions and events that qualify as business combinations to all transactions and other events in which one entity obtains control over one



---

**Table of Contents**

Assurant, Inc.

**Notes to Consolidated Financial Statements (unaudited) (Continued)****Three Months Ended March 31, 2009 and 2008****(In thousands, except per share and share amounts)**

or more other businesses. FAS 141R broadens the fair value measurement and recognition of assets acquired, liabilities assumed, and interests transferred as a result of business combinations. FAS 141R also increases the disclosure requirements for business combinations in the consolidated financial statements. The adoption of FAS 141R did not have an impact on the Company's financial position or results of operations. However, should the Company enter into any business combination in 2009 or beyond, our financial position or results of operations could incur a significantly different impact than had it recorded the acquisition under FAS 141. Earnings volatility could result, depending on the terms of the acquisition.

On January 1, 2009, the Company adopted FAS No. 160, *Noncontrolling Interest in Consolidated Financial Statements - an amendment of ARB No. 51* ( FAS 160 ). FAS 160 requires that a noncontrolling interest in a subsidiary be separately reported within equity and the amount of consolidated net income attributable to the noncontrolling interest be presented in the statement of operations. FAS 160 also calls for consistency in reporting changes in the parent's ownership interest in a subsidiary and necessitates fair value measurement of any noncontrolling equity investment retained in a deconsolidation. The adoption of FAS 160 did not have an impact on the Company's financial position or results of operations.

On January 1, 2009, the Company applied FAS No. 157, *Fair Value Measurements* ( FAS 157 ), for all non-financial assets and liabilities measured at fair value on a non-recurring basis in accordance with FASB Staff Position ( FSP ) FAS 157-2, *Effective Date of FAS 157* ( FSP FAS 157-2 ), which postponed the effective date of FAS 157 for those assets and liabilities to fiscal years beginning after November 15, 2008, which for the Company is January 1, 2009. The application of FSP FAS 157-2 did not have an impact on the Company's financial position or results of operations. The Company's non-financial assets measured at fair value on a non-recurring basis include goodwill and intangible assets. In a business combination, the non-financial assets and liabilities of the acquired company would be measured at fair value in accordance with FAS 157. The requirements of FAS 157 include using an exit price based on an orderly transaction between market participants at the measurement date assuming the highest and best use of the asset by market participants. The Company would use a market, income or cost approach valuation technique to perform the valuations. Since the Company performs its annual impairment analyses of goodwill and indefinite-lived intangible assets in the fourth quarter of each year and since no impairment trigger event occurred during the first quarter of 2009, the application of FAS 157 for all non-financial assets and liabilities measured at fair value on a non-recurring basis did not have an impact on the Company's financial position or results of operations. However, there may be an impact during 2009 on the Company's financial position and results of operations when the Company performs an impairment analysis of goodwill and indefinite-lived intangible assets due to the difference in fair value methodology required under FAS 157.

On January 1, 2009, the Company adopted FSP Emerging Issues Task Force ( EITF ) Issue 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* ( FSP EITF 03-6-1 ). FSP EITF 03-6-1 requires companies to treat unvested share-based payment awards that have non-forfeitable rights to dividend or dividend equivalents as participating securities. Therefore, the Company's restricted stock and restricted stock units which have non-forfeitable rights to dividends are included in calculating basic and diluted earnings per share under the two-class method described in FAS No. 128, *Earnings Per Share* ( FAS 128 ). All prior period earnings per share data presented have been adjusted retrospectively. The adoption of FSP EITF 03-6-1 did not have a material impact on the Company's basic and diluted earnings per share calculations for the periods ended March 31, 2009 and 2008. See Note 9 for further information.

***Recent Accounting Pronouncements - Not Yet Adopted***

In April 2009, the FASB issued FSP FAS 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly* ( FSP FAS 157-4 ). FSP FAS 157-4 supersedes FSP FAS 157-3, *Determining the Fair Value of a*



**Table of Contents**

Assurant, Inc.

**Notes to Consolidated Financial Statements (unaudited) (Continued)****Three Months Ended March 31, 2009 and 2008****(In thousands, except per share and share amounts)**

*Financial Asset When the Market for That Asset Is Not Active.* FSP FAS 157-4 reiterates that fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. FSP FAS 157-4 requires companies to evaluate certain factors to determine whether there has been a significant decrease in the volume and level of activity for the asset or liability when compared with normal market activity for the asset or liability (or similar assets or liabilities). If a company concludes there has been a significant decrease in the volume and level of activity for the asset or liability in relation to normal market activity for the asset or liability (or similar assets or liabilities), further analysis of the transactions or quoted prices is required and a significant adjustment to the transactions or quoted prices may be necessary to estimate fair value in accordance with FAS 157. A company would need to determine whether or not a transaction is orderly based on the information that is available without undue cost and effort. If a transaction is not orderly, little reliance would be placed on that transaction price when estimating fair value. If a transaction is not known to be orderly, that transaction price would be considered when estimating fair value. However, less reliance would be placed on prices from transactions that are not known to be orderly as compared to transactions that are known to be orderly. FSP FAS 157-4 also requires additional disclosures in the period of adoption and in interim and annual periods. FSP FAS 157-4 is effective for interim and annual periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Company did not elect the early adoption option; therefore, the Company is required to adopt FAS 157-4 for the period ending June 30, 2009. The Company is currently evaluating the requirements of FSP FAS 157-4 and the potential impact on the Company's financial position and results of operations.

In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments* ( *OTTI* ) ( FSP FAS 115-2 and FAS 124-2 ). FSP FAS 115-2 and FAS 124-2 changes both the trigger to record an OTTI and the impairment amount that would be recognized in the results of operations for debt securities only. FSP FAS 115-2 and FAS 124-2 replaces the existing requirement that the company's management assert that it has both the intent and ability to hold an impaired security until recovery in order for an impairment to be considered temporary; with a requirement that management assert that (a) it does not have the intent to sell the security; and (b) it is more likely than not it will not have to sell the security before recovery of its amortized cost basis. An OTTI would be triggered if the company does not expect to recover its amortized cost basis in the security. If selling the security is more likely than not before recovery of the amortized cost basis, the difference between the security's fair value and its amortized cost basis would be recorded in the results of operations. If selling the security is not more likely than not before recovery of the amortized cost basis, an OTTI would not have occurred unless there were credit losses, which would need to be recognized in the results of operations. Losses, other than credit, would be recognized within other comprehensive (loss) income ( *OCI* ), net of applicable taxes. The total OTTI would be presented in the results of operations with an offset for the amount of the OTTI that would be recognized in OCI. Credit losses should be measured based on the difference between the amortized cost basis of the security and the present value of expected future cash flows to be collected. As of the beginning of the period of adoption, there is also a requirement for a cumulative effect adjustment to reclassify the non-credit component of a previously recognized OTTI from retained earnings to accumulated OCI if the entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery. FSP FAS 115-2 and FAS 124-2 require additional disclosures in the period of adoption and in both interim and annual periods for debt and equity securities that are and are not other than temporarily impaired. FSP FAS 115-2 and FAS 124-2 are effective for interim and annual periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Company did not elect the early adoption option; therefore, the Company is required to adopt FSP FAS 115-2 and FAS 124-2 for the period ending June 30, 2009. The Company is currently evaluating the requirements of FSP FAS 115-2 and FAS 124-2 and the potential impact on the Company's financial position and results of operations.

In April 2009, the FASB issued FSP FAS 107-1 and Accounting Principles Board Opinion ( *APB* ) 28-1, *Interim Disclosures about Fair Value of Financial Instruments* ( FSP FAS 107-1 and APB 28-1 ). FSP FAS

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

107-1 and APB 28-1 will require interim disclosures of fair value measurements for all financial instruments within the scope of FAS 107. FSP FAS 107-1 and APB 28-1 will require disclosure of the methods and assumptions used to estimate fair value. FSP FAS 107-1 and APB 28-1 is effective for interim and annual periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Company did not elect the early adoption option; therefore, the Company is required to adopt FSP FAS 107-1 and APB 28-1 for the period ending June 30, 2009. The adoption of FSP FAS 107-1 and APB 28-1 will not have an impact on the Company's financial position or results of operations.

In December 2008, the FASB issued FSP FAS 132R-1, *Employers' Disclosures About Postretirement Plan Benefit Assets* ( FSP FAS 132R-1 ). FSP FAS 132R-1 will require entities that are subject to the disclosure requirements of FAS 132R, *Employers' Disclosures about Pensions and Other Postretirement Benefits* an amendment of FASB Statements No. 87, 88, and 106, to make additional disclosures about plan assets for defined benefit pension and other postretirement benefit plans. The additional disclosure requirements of FSP FAS 132R-1 include how investment allocation decisions are made, the major categories of plan assets and the inputs and valuation techniques used to measure the fair value of plan assets. FSP FAS 132R-1 will be effective for fiscal years ending after December 15, 2009. Therefore, the Company is required to adopt FSP FAS 132R-1 on December 31, 2009. The adoption of FSP FAS 132R-1 will not have an impact on the Company's financial position or results of operations.

**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

**4. Investments**

The following tables show the cost or amortized cost, gross unrealized gains and losses and fair value of our fixed maturity and equity securities as of the dates indicated:

	March 31, 2009			
	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Fixed maturity securities:</b>				
United States Government and government agencies and authorities	\$ 120,273	\$ 8,822	\$ (23)	\$ 129,072
States, municipalities and political subdivisions	871,498	28,901	(8,594)	891,805
Foreign governments	528,041	17,412	(12,043)	533,410
Public utilities	1,198,744	17,693	(61,112)	1,155,325
Mortgage-backed	989,841	39,616	(45,918)	983,539
All other corporate	5,611,641	55,731	(743,925)	4,923,447
Total fixed maturity securities	\$ 9,320,038	\$ 168,175	\$ (871,615)	\$ 8,616,598
<b>Equity securities:</b>				
Industrial, miscellaneous and all other	\$ 5,384	\$ 283	\$ (2,008)	\$ 3,659
Non-sinking fund preferred stocks	535,519	3,244	(168,046)	370,717
Total equity securities	\$ 540,903	\$ 3,527	\$ (170,054)	\$ 374,376

	December 31, 2008			
	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Fixed maturity securities:</b>				
United States Government and government agencies and authorities	\$ 136,725	\$ 13,784	\$ (22)	\$ 150,487
States, municipalities and political subdivisions	874,134	14,122	(14,676)	873,580
Foreign governments	503,620	19,391	(9,693)	513,318
Public utilities	1,162,447	23,868	(59,604)	1,126,711
Mortgage-backed	981,275	29,887	(46,877)	964,285
All other corporate	5,546,027	79,407	(662,549)	4,962,885
Total fixed maturity securities	\$ 9,204,228	\$ 180,459	\$ (793,421)	\$ 8,591,266

Edgar Filing: ASSURANT INC - Form 10-Q

<b>Equity securities:</b>				
Industrial, miscellaneous and all other	\$ 5,384	\$ 283	\$ (1,618)	\$ 4,049
Non-sinking fund preferred stocks	571,972	11,114	(112,262)	470,824
Total equity securities	\$ 577,356	\$ 11,397	\$ (113,880)	\$ 474,873



**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

Throughout 2008 and continuing into 2009, the fixed maturity and equity security markets experienced significant volatility and declines in market values. These declines were primarily due to declines in the housing market, credit availability, as well as a general economic slowdown. As a result, certain securities directly exposed to these factors have had significant market value declines.

In connection with these market declines, we recorded net realized losses, including other-than-temporary impairments, in the statement of operations as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
Net realized (losses) gains related to sales:		
Fixed maturity securities	\$ (8,574)	\$ 4,212
Equity securities	(21,639)	(3,553)
Other investments	(37)	(393)
<b>Total net realized (losses) gains related to sales</b>	<b>(30,250)</b>	<b>266</b>
Net realized losses related to other-than-temporary impairments:		
Fixed maturity securities	(23,136)	(38,565)
Equity securities	(2,303)	(4,844)
<b>Total net realized losses related to other-than-temporary impairments</b>	<b>(25,439)</b>	<b>(43,409)</b>
<b>Total net realized losses</b>	<b>\$ (55,689)</b>	<b>\$ (43,143)</b>

We regularly monitor our investment portfolio to ensure investments that may be other-than-temporarily impaired are identified in a timely fashion, properly valued, and any impairments are charged against earnings in the proper period. The determination that a security has incurred an other-than-temporary decline in value requires the judgment of management. Assessment factors include, but are not limited to, the length of time and the extent to which the market value has been less than cost, the financial condition and rating of the issuer, whether any collateral is held, and the intent and ability of the Company to retain the investment for a period of time sufficient to allow for recovery. Inherently, there are risks and uncertainties involved in making these judgments. Changes in circumstances and critical assumptions such as a continued weak economy, a more pronounced economic downturn or unforeseen events which affect one or more companies, industry sectors, or countries could result in additional impairments in future periods for other-than-temporary declines in value. Any security whose price decrease is deemed other-than-temporary is written down to its then current market value with the amount of the impairment reported as a realized loss in that period. Realized gains and losses on sales of investments are recognized on the specific identification basis.

When we determine that there is an other-than-temporary impairment, we write down the value of the security to the current market value, which reduces the cost basis. In periods subsequent to the recognition of an other-than-temporary impairment, we generally accrete into net investment income the discount (or amortize the reduced premium) resulting from the reduction in cost basis, based upon the amount and timing of the expected future cash flows over the remaining life of the security.



**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

The investment category and duration of the Company's gross unrealized losses on fixed maturity securities and equity securities at March 31, 2009 and December 31, 2008 were as follows:

	Less than 12 Months		March 31, 2009 12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>Fixed maturity securities:</b>						
United States Government and government agencies and authorities	\$ 1,086	\$ (23)	\$	\$	\$ 1,086	\$ (23)
States, municipalities and political subdivisions	110,602	(4,661)	75,984	(3,933)	186,586	(8,594)
Foreign governments	164,947	(5,902)	21,006	(6,141)	185,953	(12,043)
Public utilities	353,368	(21,661)	297,322	(39,451)	650,690	(61,112)
Mortgage-backed	127,923	(14,557)	126,634	(31,361)	254,557	(45,918)
All other corporate	2,092,729	(287,963)	1,423,755	(455,962)	3,516,484	(743,925)
Total fixed maturity securities	\$ 2,850,655	\$ (334,767)	\$ 1,944,701	\$ (536,848)	\$ 4,795,356	\$ (871,615)
<b>Equity securities:</b>						
Industrial, miscellaneous and all other	\$ 2,930	\$ (2,008)	\$	\$	\$ 2,930	\$ (2,008)
Non-sinking fund preferred stocks	134,514	(58,203)	209,431	(109,843)	343,945	(168,046)
Total equity securities	\$ 137,444	\$ (60,211)	\$ 209,431	\$ (109,843)	\$ 346,875	\$ (170,054)

**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

	Less than 12 Months		December 31, 2008 12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>Fixed maturity securities:</b>						
United States Government and government agencies and authorities	\$ 983	\$ (22)	\$	\$	\$ 983	\$ (22)
States, municipalities and political subdivisions	361,383	(12,397)	27,545	(2,279)	388,928	(14,676)
Foreign governments	117,133	(5,853)	28,478	(3,840)	145,611	(9,693)
Public utilities	474,251	(34,099)	185,491	(25,505)	659,742	(59,604)
Mortgage-backed	155,781	(27,512)	84,046	(19,365)	239,827	(46,877)
All other corporate	2,430,886	(346,331)	1,140,375	(316,218)	3,571,261	(662,549)
Total fixed maturity securities	\$ 3,540,417	\$ (426,214)	\$ 1,465,935	\$ (367,207)	\$ 5,006,352	\$ (793,421)
<b>Equity securities:</b>						
Industrial, miscellaneous and all other	\$ 3,366	\$ (1,618)	\$	\$	\$ 3,366	\$ (1,618)
Non-sinking fund preferred stocks	171,637	(49,291)	212,669	(62,971)	384,306	(112,262)
Total equity securities	\$ 175,003	\$ (50,909)	\$ 212,669	\$ (62,971)	\$ 387,672	\$ (113,880)

The total gross unrealized losses represent less than 21% and 17% of the aggregate fair value of the related securities at March 31, 2009 and December 31, 2008, respectively. Approximately 38% and 53% of these gross unrealized losses have been in a continuous loss position for less than twelve months at March 31, 2009 and December 31, 2008, respectively. The total gross unrealized losses are comprised of 1,331 and 1,409 individual securities at March 31, 2009 and December 31, 2008, respectively. At March 31, 2009, 51%, 11% and 9% of the gross unrealized losses for fixed maturity and equity securities were concentrated in the financial, consumer cyclical and industrial industries, respectively.

For fixed maturity securities, 39.4% and 31.5% of the gross unrealized losses at March 31, 2009 and December 31, 2008 were from \$444,404 and \$373,385 of securities with a fair value below 70% of amortized cost, or 5.2% and 4.4% of our total fixed maturity security portfolio. The percentage of fair value to amortized cost for fixed maturity securities with gross unrealized losses at March 31, 2009 and December 31, 2008 are shown in the following tables.

**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

	March 31, 2009			% to Total Fixed Maturity Securities
	Par Value	Unrealized (Loss) Gain	Fair Value	
> 80% of amortized cost	\$ 4,011,764	\$ (307,252)	\$ 3,677,051	42.7%
70% to 80% of amortized cost	895,213	(221,109)	673,901	7.8%
<70% of amortized cost	799,490	(343,254)	444,404	5.2%
Gross unrealized losses on fixed maturity securities	5,706,467	(871,615)	4,795,356	55.7%
Gross unrealized gains on fixed maturity securities	3,854,177	168,175	3,821,242	44.3%
Net unrealized loss on fixed maturity securities	\$ 9,560,644	\$ (703,440)	\$ 8,616,598	100.0%

	December 31, 2008			% to Total Fixed Maturity Securities
	Par Value	Unrealized (Loss) Gain	Fair Value	
> 80% of amortized cost	\$ 4,282,068	\$ (322,856)	\$ 3,941,539	45.9%
70% to 80% of amortized cost	911,984	(220,308)	691,428	8.0%
<70% of amortized cost	627,811	(250,257)	373,385	4.4%
Gross unrealized losses on fixed maturity securities	5,821,863	(793,421)	5,006,352	58.3%
Gross unrealized gains on fixed maturity securities	3,614,294	180,459	3,584,914	41.7%
Net unrealized loss on fixed maturity securities	\$ 9,436,157	\$ (612,962)	\$ 8,591,266	100.0%

*Securities Lending*

The Company engages in transactions in which fixed maturity securities, especially bonds issued by the United States government, government agencies and authorities, and U.S. corporations, are loaned to selected broker/dealers. Collateral, greater than or equal to 102% of the fair value of the securities lent plus accrued interest, is received in the form of cash and cash equivalents held by a custodian bank for the benefit of the Company. The use of cash collateral received is unrestricted. The Company reinvests the cash collateral received, generally in investments of high credit quality and are designated as available-for-sale under FASB Statement No. 115, *Accounting for Certain Investments in Debt and Equity Securities* ( FAS 115 ). The Company monitors the fair value of securities loaned and the collateral received, with additional collateral obtained as necessary. The Company is subject to the risk of loss to the extent there is a loss in the re-investment of cash collateral.

As of March 31, 2009 and December 31, 2008, our collateral held under securities lending, of which its use is unrestricted, was \$181,177 and \$234,027, respectively, while our liability to the borrower for collateral received was \$202,616 and \$256,506, respectively. The difference between the collateral held and obligations under securities lending is recorded as an unrealized loss and is included as part of accumulated other comprehensive loss. The Company has actively reduced the size of the program to mitigate counter-party exposure. The Company includes the available-for-sale investments purchased with the cash collateral in its evaluation of other-than-temporary impairments.

## Edgar Filing: ASSURANT INC - Form 10-Q

Cash proceeds that the Company receives as collateral for the securities it lends and subsequent repayment of the cash are regarded by the Company as cash flows from financing activities, since the cash received is considered a borrowing.

Since the Company reinvests the cash collateral generally in investments which are designated as available-for-sale under FAS 115, the reinvestment is presented as cash flows from investing activities.

---

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

**5. Fair Value Disclosures**

FAS 157 defines fair value, establishes a framework for measuring fair value, creates a fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. FAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In accordance with FAS 157, the Company has categorized its recurring basis financial assets and liabilities based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy.

The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

The levels of the fair value hierarchy and its application to the Company's financial assets and liabilities are described below:

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Financial assets and liabilities utilizing Level 1 inputs include certain U.S. mutual funds, money market funds, common stock and certain foreign securities.

Level 2 inputs utilize other than quoted prices included in Level 1 that are observable for the asset, either directly or indirectly, for substantially the full term of the asset. Level 2 inputs include quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active and inputs other than quoted prices that are observable in the marketplace for the asset. The observable inputs are used in valuation models to calculate the fair value for the asset. Financial assets utilizing Level 2 inputs include corporate, municipal, foreign government and public utilities bonds, private placement bonds, U.S. Government and agency securities, mortgage and asset backed securities, preferred stocks and certain U.S. and foreign mutual funds.

Level 3 inputs are unobservable but are significant to the fair value measurement for the asset, and include situations where there is little, if any, market activity for the asset. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset. Financial assets utilizing Level 3 inputs include certain preferred stocks, corporate bonds and mortgage-backed securities that were quoted by brokers and could not be corroborated by Level 2 inputs and derivatives.

A review of fair value hierarchy classifications is conducted on a quarterly basis. Changes in the observability of valuation inputs may result in a reclassification of levels for certain securities within the fair value hierarchy.





**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

The following tables present the Company's fair value hierarchy for those recurring basis assets and liabilities as of March 31, 2009 and December 31, 2008.

Financial Assets	Total	March 31, 2009		
		Level 1	Level 2	Level 3
Fixed maturity securities	\$ 8,616,598	\$ 2,378	\$ 8,454,432	\$ 159,788
Equity securities	374,376	2,774 a	355,437	16,165
Short-term investments	664,272	533,998	130,274	
Collateral held under securities lending	142,177	47,257	94,920	
Other investments	230,178	56,883 b	167,249 c	6,046 c
Cash equivalents	446,983	446,983		
Other assets	8,934			8,934
Assets held in separate accounts	1,526,146	1,362,206 a	163,940	
<b>Total financial assets</b>	<b>\$ 12,009,664</b>	<b>\$ 2,452,479</b>	<b>\$ 9,366,252</b>	<b>\$ 190,933</b>

Financial Liabilities	Total	Level 1	Level 2	Level 3
Other liabilities	\$ 56,883	\$ 56,883 b	\$	\$

Financial Assets	Total	December 31, 2008		
		Level 1	Level 2	Level 3
Fixed maturity securities	\$ 8,591,266	\$ 2,398	\$ 8,427,643	\$ 161,225
Equity securities	474,873	3,165 a	455,352	16,356
Short-term investments	703,402	611,460	91,942	
Collateral held under securities lending	159,028	54,192	104,836	
Other investments	239,605	56,296 b	176,285 c	7,024 c
Cash equivalents	674,390	674,390		
Other assets	7,080			7,080
Assets held in separate accounts	1,701,996	1,523,024 a	178,972	
<b>Total financial assets</b>	<b>\$ 12,551,640</b>	<b>\$ 2,924,925</b>	<b>\$ 9,435,030</b>	<b>\$ 191,685</b>

Financial Liabilities	Total	Level 1	Level 2	Level 3
Other liabilities	\$ 56,296	\$ 56,296 b	\$	\$

<sup>a</sup> Mainly includes mutual fund investments

## Edgar Filing: ASSURANT INC - Form 10-Q

- b Comprised of Assurant Investment Plan, American Security Insurance Company Investment Plan and Assurant Deferred Compensation Plan investments and related liability which are invested in mutual funds
- c Consists of invested assets associated with a modified coinsurance arrangement

**Table of Contents**

Assurant, Inc.

**Notes to Consolidated Financial Statements (unaudited) (Continued)****Three Months Ended March 31, 2009 and 2008****(In thousands, except per share and share amounts)**

The following tables summarize the change in balance sheet carrying value associated with Level 3 financial assets carried at fair value during the three months ended March 31, 2009 and March 31, 2008:

	<b>Three Months Ended March 31, 2009</b>				
	<b>Total Level 3 Assets</b>	<b>Fixed Maturity Securities</b>	<b>Equity Securities</b>	<b>Other Investments</b>	<b>Other Assets</b>
Balance, beginning of year	\$ 191,685	\$ 161,225	\$ 16,356	\$ 7,024	\$ 7,080
Total net gains (losses) (realized/unrealized) included in earnings	929	(704)		1	1,632
Net unrealized gains (losses) included in stockholder's equity	2,023	2,671	(365)	(283)	
Purchases, issuances, (sales) and (settlements)	8,206	8,680		(696)	222
Net transfers (out of) in	(11,910)	(12,084)	174		
Balance, end of period	\$ 190,933	\$ 159,788	\$ 16,165	\$ 6,046	\$ 8,934

	<b>Three Months Ended March 31, 2008</b>				
	<b>Total Level 3 Assets</b>	<b>Fixed Maturity Securities</b>	<b>Equity Securities</b>	<b>Other Investments</b>	<b>Other Assets</b>
Balance, beginning of year	\$ 282,581	\$ 256,937	\$ 12,116	\$ 10,368	\$ 3,160
Total (losses) gains (realized/unrealized) included in earnings	(1,643)	(950)		3	(696)
Net unrealized losses included in stockholder's equity	(6,017)	(4,959)	(646)	(412)	
Purchases, issuances, (sales) and (settlements)	3,731	2,853		(346)	1,224
Net transfers (out of) in	(62,445)	(62,601)	156		
Balance, end of period	\$ 216,207	\$ 191,280	\$ 11,626	\$ 9,613	\$ 3,688

FAS 157 describes three different valuation techniques to be used in determining fair value for financial assets and liabilities: the market, income or cost approaches. The three valuation techniques described in FAS 157 are consistent with generally accepted valuation methodologies. The market approach valuation techniques use prices and other relevant information from market transactions involving identical or comparable assets or liabilities. When possible, quoted prices (unadjusted) in active markets are used as of the period-end date. Otherwise, valuation techniques consistent with the market approach including matrix pricing and comparables are used. Matrix pricing is a mathematical technique employed to value certain securities without relying exclusively on quoted prices for those securities but comparing those securities to benchmark or comparable securities. Comparables use market multiples, which might lie in ranges with a different multiple for each comparable.

Income approach valuation techniques convert future amounts, such as cash flows or earnings, to a single present amount, or a discounted amount. These techniques rely on current market expectations of future amounts as of the period-end date. Examples of income approach valuation techniques include present value techniques, option-pricing models, binomial or lattice models that incorporate present value techniques, and the multi-period excess earnings method.

## Edgar Filing: ASSURANT INC - Form 10-Q

Cost approach valuation techniques are based upon the amount that would be required to replace the service capacity of an asset at the period-end date, or the current replacement cost. That is, from the perspective of

---

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

a market participant (seller), the price that would be received for the asset is determined based on the cost to a market participant (buyer) to acquire or construct a substitute asset of comparable utility, adjusted for obsolescence.

While not all three approaches are applicable to all financial assets or liabilities, where appropriate, one or more valuation techniques may be used. For all the financial assets and liabilities included in the above hierarchy, excluding derivatives and private placement bonds, the market valuation technique is generally used. For private placement bonds and derivatives, the income valuation technique is generally used. For the period ended March 31, 2009, the application of the valuation technique applied to similar assets and liabilities has been consistent.

Level 1 and Level 2 securities are valued using various observable market inputs obtained from a pricing service. The pricing service prepares estimates of fair value measurements for our Level 2 securities using proprietary valuation models based on techniques such as matrix pricing which include observable market inputs. FAS 157 defines observable market inputs as the assumptions market participants would use in pricing the asset or liability developed on market data obtained from sources independent of the Company. The extent of the use of each observable market input for a security depends on the type of security and the market conditions at the balance sheet date. Depending on the security, the priority of the use of observable market inputs may change as some observable market inputs may not be relevant or additional inputs may be necessary. The following observable market inputs, listed in the approximate order of priority, are utilized in the pricing evaluation of Level 2 securities: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. The pricing service also evaluates each security based on relevant market information including: relevant credit information, perceived market movements and sector news. Valuation models can change period to period, depending on the appropriate observable inputs that are available at the balance sheet date to price a security. When market observable inputs are unavailable, the remaining unpriced securities are submitted to independent brokers who provide non-binding broker quotes or are priced by other qualified sources and are categorized as Level 3 securities.

Management uses the following criteria in order to determine whether the market for a financial asset is inactive:

The volume and level of trading activity in the asset have declined significantly from historical levels,

The available prices vary significantly over time or among market participants,

The prices are stale (i.e., not current), and

The magnitude of bid-ask spread.

Illiquidity did not have a material impact in the fair value determination of the Company's financial assets.

The Company generally obtains one price for each financial asset. The Company performs a monthly analysis to assess if the evaluated prices represent a reasonable estimate of their fair value. This process involves quantitative and qualitative analysis and is overseen by investment and accounting professionals. Examples of procedures performed include, but are not limited to, initial and on-going review of pricing service methodologies, review of the prices received from the pricing service, review of pricing statistics and trends, and comparison of prices for

## Edgar Filing: ASSURANT INC - Form 10-Q

certain securities with two different appropriate price sources for reasonableness. As a result of this analysis, if the Company determines there is a more appropriate fair value based upon available market data, which happens infrequently, the price of a security is adjusted accordingly. The pricing service provides

---

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

information to indicate which securities were priced using market observable inputs so that the Company can properly categorize our financial assets in the fair value hierarchy.

**6. Income Taxes**

As of December 31, 2008, the Company had a cumulative valuation allowance against deferred tax assets of \$98,793. During the three months ended March 31, 2009, the Company recognized income tax expense of \$19,069 and other comprehensive loss of \$7,000 to increase the valuation allowance. The increase in the valuation allowance was primarily related to an increase in deferred tax assets from additional realized capital losses and other-than-temporary impairments in our investment portfolio. It is management's assessment that it is more likely than not that \$124,862 of deferred tax assets will not be realized.

The Company's ability to realize deferred tax assets depends on its ability to generate sufficient taxable income of the same character within the carryback or carryforward periods. In assessing future GAAP taxable income, the Company has considered all sources of taxable income available to realize its deferred tax asset, including the future reversal of existing temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in carryback years and tax-planning strategies. If changes occur in the assumptions underlying the Company's tax planning strategies or in the scheduling of the reversal of the Company's deferred tax liabilities, the valuation allowance may need to be adjusted in the future.

**7. Debt**

In February 2004, the Company issued two series of senior notes with an aggregate principal amount of \$975,000 (the Senior Notes). The Company received net proceeds of \$971,537 from this transaction, which represents the principal amount less the discount. The discount of \$3,463 is being amortized over the life of the Senior Notes and is included as part of interest expense on the statement of operations.

The interest expense incurred related to the Senior Notes was \$15,047, including \$7,523 of accrued interest, for the three months ended March 31, 2009 and 2008, respectively. The Company made an interest payment of \$30,094 on February 15, 2009.

In March 2004, the Company established a \$500,000 commercial paper program, which is available for working capital and other general corporate purposes. This program is backed up by a \$500,000 senior revolving credit facility. There were no amounts relating to the commercial paper program outstanding at March 31, 2009. The Company did not use the revolving credit facility during the three months ended March 31, 2009 or the twelve months ended December 31, 2008 and no amounts are currently outstanding. The \$500,000 senior revolving credit facility contains a \$30,000 commitment from Lehman Brothers Bank, FSB (Lehman). Based on the financial condition of Lehman, the Company is not relying on Lehman's commitment.

The revolving credit facility contains restrictive covenants. The terms of the revolving credit facility also require that the Company maintain certain specified minimum ratios and thresholds. Among others, these covenants include maintaining a maximum debt to capitalization ratio and a minimum consolidated adjusted net worth. At March 31, 2009 the Company was in compliance with all covenants, minimum ratios and thresholds.

---

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

**8. Stock Based Compensation**

**Long-Term Equity Incentive Plan**

In May 2008, the shareholders of the Company approved the Assurant, Inc. Long-Term Equity Incentive Plan ( ALTEIP ), which authorizes the granting of up to 3,400,000 shares of the Company s common stock to employees, officers and non-employee directors. Under the ALTEIP, the Company may grant awards based on shares of our Common Stock, including stock options, stock appreciation rights ( SARs ), restricted stock (including performance shares), unrestricted stock, restricted stock units ( RSUs ), performance share units ( PSUs ) and dividend equivalents. All future share-based grants will be issued under the ALTEIP.

The Compensation Committee of the Board of Directors (the Compensation Committee ) has decided to award PSUs and RSUs in 2009. RSUs and PSUs are promises to provide actual stock at the end of a vesting period or performance period. The RSUs granted under the ALTEIP were based on salary grade and performance and will vest one-third each year over a three-year period. RSUs receive dividend equivalents in cash during the restricted period and they will not have voting rights during the restricted period. PSUs will accrue dividend equivalents during the performance period, which will be paid in cash at the end of the performance period.

For the PSU portion of an award, the number of shares a participant will receive upon vesting is contingent upon the Company meeting certain pre-established performance goals, identified below, at the end of a three-year performance period. At the end of the three-year performance period, these performance goals will be measured to determine the number of shares a participant will receive. The payout levels can vary between 0% and 150% (maximum) of the target (100%) ALTEIP award amount based on the Company s level of performance against the pre-established performance goals.

*PSU Performance Goals.* For 2009, the Compensation Committee has established earnings per share growth, revenue growth and total stockholder return as the three performance measures for PSU awards. Earnings per share growth is defined as the year-over-year change in GAAP net income divided by average diluted shares outstanding. Revenue growth is defined as year-over-year change in GAAP total revenues as disclosed in the Company s annual statement of operations. Total stockholder s return is defined as appreciation in Company stock plus dividend yield to stockholders. The particular performance goals were set based on the performance of each measure relative to the A.M. Best U.S. Insurance Index.

Under the ALTEIP, the Company s CEO is authorized by the Board of Directors to grant common stock, restricted stock and RSUs to employees other than the executive officers of the Company (as defined in Section 16 of the Securities Exchange Act of 1934, as amended (the Exchange Act )). Restricted stock and RSUs granted under this program may have different vesting periods.

**Long-Term Incentive Plan**

Prior to the approval of the ALTEIP, share based awards were granted under the 2004 Assurant Long-Term Incentive Plan ( ALTIP ), which authorized the granting of up to 10,000,000 new shares of the Company s common stock to employees and officers under the ALTIP, Business Value Rights Program ( BVR ) and CEO Equity Grants Program. Under the ALTIP, the Company was authorized to grant restricted stock and SARs. Since May 2008, no new grants have been made under this plan.

Restricted stock granted under the ALTIP vests pro rata over a three year period. SARs granted prior to 2007 under the ALTIP cliff vest as of December 31 of the second calendar year following the calendar year in which the right was granted, and have a five year contractual life. SARs granted in 2007 and through May 2008 cliff vest on the third anniversary from the date the award was granted, and have a five year contractual



life. SARs

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

granted under the BVR Program have a three year cliff vesting period. Restricted stock granted under the CEO Equity Grants Program have variable vesting schedules.

***Restricted Stock Units***

RSUs granted to employees and to non-employee directors were 671,118 for the three months ended March 31, 2009. The compensation expense recorded related to RSUs was \$393 with the related total income tax benefit of \$138 for the three months ended March 31, 2009. The weighted average grant date fair value for RSUs granted during the three months ended March 31, 2009 was \$20.26.

As of March 31, 2009, there was \$11,919 of unrecognized compensation cost related to outstanding RSUs. That cost is expected to be recognized over a weighted-average period of 2.01 years.

***Performance Share Units***

PSUs granted to employees and to non-employee directors were 631,118 for the three months ended March 31, 2009. The compensation expense recorded related to PSUs was \$402 with the related total income tax benefit of \$141 for the three months ended March 31, 2009. The weighted average grant date fair value for PSUs granted during the three months ended March 31, 2009 was \$20.39.

As of March 31, 2009, there was approximately \$12,498 of unrecognized compensation cost related to outstanding PSUs. That cost is expected to be recognized over a weighted-average period of 2.29 years.

The fair value of each PSU was estimated on the date of grant using a Monte Carlo simulation model, which utilizes multiple variables that determine the probability of satisfying the market condition stipulated in the award. Expected volatilities for awards issued during the three months ended March 31, 2009 were based on the historical stock price of the Company's stock and peer insurance group. The expected term for grants issued during the three months ended March 31, 2009 was assumed to equal the average of the vesting period of the PSUs. The risk-free rate was based on the U.S. Treasury yield curve in effect at the time of grant.

***Restricted Stock***

Restricted stock granted to employees and to non-employee directors were 10,900 and 84,785 for the three months ended March 31, 2009 and 2008, respectively. The compensation expense recorded related to restricted stock was \$1,529 and \$1,455 for the three months ended March 31, 2009 and 2008, respectively. The related total income tax benefit recognized was \$535 and \$509 for the three months ended March 31, 2009 and 2008, respectively. The weighted average grant date fair value for restricted stock granted during the three months ended March 31, 2009 and 2008 was \$29.77 and \$61.11, respectively.

As of March 31, 2009, there was \$5,029 of unrecognized compensation cost related to outstanding restricted stock. That cost is expected to be recognized over a weighted-average period of 1.15 years. The total fair value of restricted stock vested during the three months ended March 31, 2009 and 2008 was \$1,008 and \$1,738, respectively.

***Stock Appreciation Rights***

## Edgar Filing: ASSURANT INC - Form 10-Q

There were no SARs granted during the three months ended March 31, 2009. There were 1,495,600 SARs granted during the three months ended March 31, 2008. The compensation expense recorded related to SARs was \$2,155 and \$3,060 for the three months ended March 31, 2009 and 2008, respectively. The related total income tax benefit recognized was \$754 and \$1,071 for the three months ended March 31, 2009 and 2008, respectively.

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

The total intrinsic value of SARs exercised during the three months ended March 31, 2009 and 2008 was \$45 and \$2,518, respectively. As of March 31, 2009, there was approximately \$15,669 of unrecognized compensation cost related to outstanding SARs. That cost is expected to be recognized over a weighted-average period of 1.34 years.

The fair value of each SAR granted to employees and officers was estimated on the date of grant using the Black-Scholes option-pricing model. Expected volatilities for awards issued during the three months ended March 31, 2008 were based on the median historical stock price volatility of insurance guideline companies and implied volatilities from traded options on the Company's stock. The expected term for grants issued during the three months ended March 31, 2008 was assumed to equal the average of the vesting period of the SARs and the full contractual term of the SARs. The risk-free rate for periods within the contractual life of the option was based on the U.S. Treasury yield curve in effect at the time of grant. The dividend yield is based on the current annual dividend and share price as of the grant date.

**Directors Compensation Plan**

The Company's Amended and Restated Directors Compensation Plan, as amended, permitted the issuance of up to 500,000 shares of the Company's common stock to non-employee directors. Since May 2008, all grants issued to directors have been issued from the ALTEIP, discussed above. There were no common shares issued or expense recorded for the three months ended March 31, 2009 and 2008, respectively.

**Employee Stock Purchase Plan**

Under the Employee Stock Purchase Plan ( ESPP ), the Company is authorized to issue up to 5,000,000 new shares to employees who are participants in the ESPP. Eligible employees can purchase shares at a 10% discount applied to the lower of the closing price of the common stock on the first or last day of the offering period. The compensation expense recorded related to the ESPP was \$1,059 and \$521 for the three months ended March 31, 2009 and 2008, respectively.

In January 2009, the Company issued 133,994 shares to employees at a discounted price of \$27.00 for the offering period of July 1, 2008 through December 31, 2008. In January 2008, the Company issued 70,646 shares to employees at a discounted price of \$53.45 for the offering period of July 1, 2007 through December 31, 2007.

The fair value of each award under the ESPP was estimated at the beginning of each offering period using the Black-Scholes option-pricing model. Expected volatilities are based on implied volatilities from traded options on the Company's stock and the historical volatility of the Company's stock. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant. The dividend yield is based on the current annualized dividend and share price as of the grant date.

**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

**9. Earnings Per Common Share**

In accordance with FSP EITF 03-6-1, as described in Note 3, restricted stock and RSUs which have non-forfeitable rights to dividends are included in calculating basic and diluted earnings per share under the two-class method. The two-class method is an earnings allocation formula that determines EPS for each class of common stock according to dividends declared and participation rights in undistributed earnings. All prior period EPS data presented has been adjusted retrospectively.

The following table presents net income, the weighted average common shares used in calculating basic earnings per common share and those used in calculating diluted earnings per common share for each period presented below.

	<b>Three months ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
<b>Numerator</b>		
Net income	\$ 80,581	\$ 186,830
Deduct dividends paid	(16,489)	(14,173)
Undistributed earnings	\$ 64,092	\$ 172,657
<b>Denominator</b>		
Weighted average shares outstanding used in basic earnings per share calculations	117,891,543	118,103,519
Incremental common shares from:		
SARs	59,801	1,283,802
PSUs	16,403	
Weighted average shares used in diluted earnings per share calculations	117,967,747	119,387,321
<b>Earnings per Common Share - Basic</b>		
Distributed earnings	\$ 0.14	\$ 0.12
Undistributed earnings	0.54	1.46
Net income	\$ 0.68	\$ 1.58
<b>Earnings per Common Share - Diluted</b>		
Distributed earnings	\$ 0.14	\$ 0.12
Undistributed earnings	0.54	1.44
Net income	\$ 0.68	\$ 1.56

## Edgar Filing: ASSURANT INC - Form 10-Q

Average SARs totaling 4,874,288 and 312,477 for the three months ended March 31, 2009 and 2008, respectively, were outstanding but were anti-dilutive and thus not included in the computation of diluted EPS under the treasury stock method.

**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

**10. Retirement and Other Employee Benefits**

The components of net periodic benefit cost for the Company's qualified pension benefits plan, nonqualified pension benefits plan and retirement health benefits plan for the three months ended March 31, 2009 and 2008 were as follows:

	Qualified Pension Benefits		Nonqualified Pension Benefits (1)		Retirement Health Benefits	
	For the three months ended March 31,		For the three months ended March 31,		For the three months ended March 31,	
	2009	2008	2009	2008	2009	2008
Service cost	\$ 5,450	\$ 5,300	\$ 550	\$ 475	\$ 675	\$ 775
Interest cost	7,350	6,575	1,600	1,475	1,050	950
Expected return on plan assets	(8,800)	(9,275)			(475)	(300)
Amortization of prior service cost	100	725	150	200	325	325
Amortization of net loss (gain)	125	1,050	275	350	(50)	
Curtailement credit/special termination benefits			(549)			
Net periodic benefit cost	\$ 4,225	\$ 4,375	\$ 2,026	\$ 2,500	\$ 1,525	\$ 1,750

(1) The Company's nonqualified plans are unfunded.

During the first three months of 2009, \$10,000 was contributed to the qualified pension benefits plan ( Plan ). An additional \$30,000 is expected to be contributed to the Plan over the remainder of 2009.

The Benefit Plans Investment Committee of the Company ( Investment Committee ) oversees the investment of the Plan assets and periodically conducts a review of the investment strategies and policies of the Plan. This includes a review of the strategic asset allocation, including the relationship of the Plan liabilities and portfolio structure. The current target asset allocation and their respective ranges are:

	Low	Target	High
Debt securities	45%	50%	55%
Equity securities *	45%	50%	55%

\* Target asset allocations for equity securities include allocations for alternative investments. The Company expects to invest certain plan assets in alternative investments, examples of which include funds of hedge funds, private real estate and private equity, during 2009.

## Edgar Filing: ASSURANT INC - Form 10-Q

Effective January 1, 2009, the Company decided to modify its expected long-term return on plan assets assumption from 8.25% to 7.50%. The Company believes that this revised assumption better reflects the projected return on the invested assets, given the current market conditions and the modified portfolio structure.



**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

**11. Segment Information**

The Company has five reportable segments, which are defined based on the nature of the products and services offered: Assurant Solutions, Assurant Specialty Property, Assurant Health, Assurant Employee Benefits, and Corporate & Other. Assurant Solutions provides credit-related insurance, including life, disability and unemployment, debt protection administration services, warranties and service contracts, life insurance policies and annuity products that provide benefits to fund pre-arranged funerals. Assurant Specialty Property provides creditor-placed homeowners insurance and manufactured housing homeowners insurance. Assurant Health provides individual, short-term and small group health insurance. Assurant Employee Benefits provides employee and employer paid dental, disability, and life insurance products and related services. Corporate & Other includes activities of the holding company, financing and interest expenses, net realized gains (losses) on investments, interest income earned from short-term investments held and additional costs associated with excess of loss reinsurance programs reinsured and ceded to certain subsidiaries in the London market between 1995 and 1997. Corporate & Other also includes the amortization of deferred gains associated with the sales of Fortis Financial Group and Long-Term Care through reinsurance agreements.

The Company evaluates performance of the operating business segments based on after-tax segment income (loss) excluding realized gains (losses) on investments. The Company determines reportable segments in a manner consistent with the way the Company organizes for purposes of making operating decisions and assessing performance.

**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

The following tables summarize selected financial information by segment:

	Three Months Ended March 31, 2009					Consolidated
	Solutions	Specialty Property	Health	Employee Benefits	Corporate & Other	
<b>Revenues</b>						
Net earned premiums and other considerations	\$ 644,612	\$ 493,790	\$ 472,346	\$ 263,831	\$	\$ 1,874,579
Net investment income	97,995	29,436	12,477	34,157	4,414	178,479
Net realized losses on investments					(55,689)	(55,689)
Amortization of deferred gain on disposal of businesses					6,802	6,802
Fees and other income	52,031	13,324	9,914	6,758	1,679	83,706
<b>Total revenues</b>	<b>794,638</b>	<b>536,550</b>	<b>494,737</b>	<b>304,746</b>	<b>(42,794)</b>	<b>2,087,877</b>
<b>Benefits, losses and expenses</b>						
Policyholder benefits	272,022	167,800	321,960	198,728	(168)	960,342
Amortization of deferred acquisition costs and value of business acquired	280,536	94,133	3,475	9,650		387,794
Underwriting, general and administrative expenses	195,068	115,784	146,765	85,637	23,431	566,685
Interest expense					15,189	15,189
<b>Total benefits, losses and expenses</b>	<b>747,626</b>	<b>377,717</b>	<b>472,200</b>	<b>294,015</b>	<b>38,452</b>	<b>1,930,010</b>
<b>Segment income (loss) before provision (benefit) for income tax</b>						
	47,012	158,833	22,537	10,731	(81,246)	157,867
Provision (benefit) for income taxes	16,701	54,165	7,865	3,709	(5,154)	77,286
<b>Segment income (loss) after tax</b>	<b>\$ 30,311</b>	<b>\$ 104,668</b>	<b>\$ 14,672</b>	<b>\$ 7,022</b>	<b>\$ (76,092)</b>	
<b>Net income</b>						<b>\$ 80,581</b>

**As of March 31, 2009**

<b>Segment Assets:</b>						
Segment assets, excluding goodwill	\$ 10,867,501	\$ 3,266,046	\$ 1,015,213	\$ 2,510,592	\$ 5,156,265	\$ 22,815,617
Goodwill						1,005,027

Total assets

\$ 23,820,644

**Table of Contents**

Assurant, Inc.

Notes to Consolidated Financial Statements (unaudited) (Continued)

Three Months Ended March 31, 2009 and 2008

(In thousands, except per share and share amounts)

	Three Months Ended March 31, 2008					Consolidated
	Solutions	Specialty Property	Health	Employee Benefits	Corporate & Other	
<b>Revenues</b>						
Net earned premiums and other considerations	\$ 683,493	\$ 481,427	\$ 496,060	\$ 280,437	\$	\$ 1,941,417
Net investment income	106,730	29,375	15,648	38,369	7,652	197,774
Net realized losses on investments					(43,143)	(43,143)
Amortization of deferred gain on disposal of businesses					7,379	7,379
Fees and other income	44,281	13,593	9,406	6,555	63	73,898
<b>Total revenues</b>	<b>834,504</b>	<b>524,395</b>	<b>521,114</b>	<b>325,361</b>	<b>(28,049)</b>	<b>2,177,325</b>
<b>Benefits, losses and expenses</b>						
Policyholder benefits	286,680	144,813	306,565	199,401		937,459
Amortization of deferred acquisition costs and value of business acquired	307,993	83,340	4,873	9,002		405,208
Underwriting, general and administrative expenses	167,540	105,502	152,308	91,899	16,193	533,442
Interest expense					15,288	15,288
<b>Total benefits, losses and expenses</b>	<b>762,213</b>	<b>333,655</b>	<b>463,746</b>	<b>300,302</b>	<b>31,481</b>	<b>1,891,397</b>
<b>Segment income (loss) before provision (benefit) for income tax</b>	<b>72,291</b>	<b>190,740</b>	<b>57,368</b>	<b>25,059</b>	<b>(59,530)</b>	<b>285,928</b>
Provision (benefit) for income taxes	24,734	65,996	20,105	8,727	(20,464)	99,098
<b>Segment income (loss) after tax</b>	<b>\$ 47,557</b>	<b>\$ 124,744</b>	<b>\$ 37,263</b>	<b>\$ 16,332</b>	<b>\$ (39,066)</b>	
<b>Net income</b>						<b>\$ 186,830</b>

## As of December 31, 2008

<b>Segment Assets:</b>						
Segment assets, excluding goodwill	\$ 11,151,178	\$ 3,335,130	\$ 1,040,761	\$ 2,559,065	\$ 5,426,553	\$ 23,512,687
Goodwill						1,001,899
<b>Total assets</b>						<b>\$ 24,514,586</b>



---

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

**12. Commitments and Contingencies**

In the normal course of business, the Company issues letters of credit primarily to support reinsurance arrangements. These letters of credit are supported by commitments with financial institutions. The Company had \$28,927 and \$29,617 of letters of credit outstanding as of March 31, 2009 and December 31, 2008, respectively.

The Company is involved in litigation in the ordinary course of business, both as a defendant and as a plaintiff. The Company may from time to time be subject to a variety of legal and regulatory actions relating to the Company's current and past business operations. While the Company cannot predict the outcome of any pending or future litigation, examination or investigation, and although no assurances can be given, the Company does not believe that any pending matter will have a material adverse effect individually or in the aggregate, on the Company's financial condition, results of operations, or cash flows.

One of the Company's subsidiaries, American Reliable Insurance Company (ARIC), participated in certain excess of loss reinsurance programs in the London market and, as a result, reinsured certain personal accident, ransom and kidnap insurance risks from 1995 to 1997. ARIC and a foreign affiliate ceded a portion of these risks to retrocessionaires. ARIC ceased reinsuring such business in 1997. However, certain risks continued beyond 1997 due to the nature of the reinsurance contracts written. ARIC and some of the other reinsurers involved in the programs are seeking to avoid certain treaties on various grounds, including material misrepresentation and non-disclosure by the ceding companies and intermediaries involved in the programs. Similarly, some of the retrocessionaires are seeking avoidance of certain treaties with ARIC and the other reinsurers and some reinsureds are seeking collection of disputed balances under some of the treaties. The disputes generally involve multiple layers of reinsurance, and allegations that the reinsurance programs involved interrelated claims spirals devised to disproportionately pass claims losses to higher-level reinsurance layers.

Many of the companies involved in these programs, including ARIC, are currently involved in negotiations, arbitrations and/or litigation between multiple layers of retrocessionaires, reinsurers, ceding companies and intermediaries, including brokers, in an effort to resolve these disputes. Many of the disputes involving ARIC and an affiliate, Bankers Insurance Company Limited (BICL), relating to the 1995 and 1997 program years, were resolved by settlement or arbitration. Negotiations, arbitrations and litigation are still ongoing or will be scheduled for the remaining disputes. On February 28, 2006, there was a settlement relating to the 1996 program.

In 2007, there were two settlements relating to parts of the 1997 program. During 2008, there was a \$35,000 settlement relating to the 1997 program. Loss accruals previously established relating to the 1996 and 1997 programs were adequate. The Company believes, based on information currently available, that the amounts accrued are adequate. However, the inherent uncertainty of arbitrations and lawsuits, including the uncertainty of estimating whether any settlements the Company may enter into in the future would be on favorable terms, makes it difficult to predict the outcomes with certainty.

As previously disclosed, the Company and certain of its officers and former employees have received subpoenas and requests from the SEC in connection with its investigation by the SEC Staff into certain finite reinsurance contracts entered into by the Company. The Company is cooperating fully and is complying with the requests.

The Company conducted an evaluation of the transactions that could potentially fall within the scope of the subpoenas, as defined by the authorities, and the Company has provided information as requested. On the basis of our investigation, the Company has concluded that there was a verbal side agreement with respect to one of our reinsurers under our catastrophe reinsurance program. The contract to which this verbal side agreement applied was accounted for using reinsurance accounting as opposed to deposit accounting. While management believes that the difference resulting from the appropriate alternative accounting treatment would be immaterial to our financial position or results of operations,

## Edgar Filing: ASSURANT INC - Form 10-Q

regulators may reach a different conclusion. In 2004 and 2003, premiums ceded to this reinsurer were \$2,600 and \$1,500, respectively, and losses ceded were \$10,000 and zero, respectively. This contract expired in December 2004 and was not renewed.

---

**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

In July 2007, the Company learned that each of the following five individuals, Robert B. Pollock, President and Chief Executive Officer, Philip Bruce Camacho, Executive Vice President and Chief Financial Officer, Adam Lamnin, Executive Vice President and Chief Financial Officer of Assurant Solutions/Assurant Specialty Property, Michael Steinman, Senior Vice President and Chief Actuary of Assurant Solutions/Assurant Specialty Property and Dan Folse, Vice President-Risk Management of Assurant Solutions/Assurant Specialty Property, received Wells notices from the SEC in connection with its ongoing investigation. A Wells notice is an indication that the staff of the SEC is considering recommending that the SEC bring a civil enforcement action against the recipient for violating provisions of the federal securities laws. Under SEC procedures, the recipients have the opportunity to respond to the SEC Staff before a formal recommendation is finalized and before the Commissioners themselves consider any recommendations.

On July 17, 2007, the Company announced that the Board of Directors (the Board) had placed all five employees on administrative leave, pending further review of this matter. The Board's actions were based on the recommendations of its Special Committee of non-management directors which thereafter undertook a thorough investigation of the events that had resulted in the receipt of the Wells notices. The Special Committee has reviewed relevant documents, conducted interviews and worked with outside counsel to investigate these matters and to recommend appropriate actions to the Board with respect to the SEC investigation. On August 9, 2007, Messrs. Steinman's and Folse's employment with the Company was terminated.

On the basis of an extensive review of evidence concerning this matter and the work of the Special Committee, the Board unanimously voted to reinstate Mr. Pollock as President and Chief Executive Officer, effective January 28, 2008. Effective March 15, 2009, Mr. Camacho resigned from his position as Executive Vice President and Chief Financial Officer of the Company. Starting March 16, 2009, Mr. Camacho began assisting the Company as a consultant for a 12-month transition period. The Board also reinstated Mr. Lamnin, who returned to the Company reporting to Mr. Pollock, and initially, assisting with a variety of strategic projects. The Board's decisions to reinstate Messrs. Pollock and Lamnin and Mr. Camacho's decision to resign imply no conclusion concerning the outcome of the SEC Staff's ongoing investigation, and the SEC Staff's Wells notices to them remain in effect. The SEC Staff's inquiry continues and the Company cannot predict the duration or outcome of the investigation.

In the course of its response to SEC Staff inquiries, the Company identified certain problems related to its document production process. These production issues have delayed resolution of this matter. The Company believes that it has now completed its response to the SEC Staff's document request.

In relation to the SEC investigation discussed above, the SEC may charge the Company and/or the individuals with violations of the federal securities laws, including alleging violations of Sections 10(b), 13(a), and/or 13(b) of the Securities Exchange Act of 1934, and/or Section 17(a) of the Securities Act of 1933, and may seek civil monetary penalties, injunctive relief and other remedies against the Company and individuals, including potentially seeking a bar preventing one or more individuals from serving as an officer or director of a public company. The SEC may also take the position that the Company should restate its consolidated financial statements to address the accounting treatment referred to above. No settlement of any kind can be reached without approval by the SEC and the Company has not accrued for any civil monetary penalties because the Company cannot reasonably estimate the probability or amount of such penalties at this time.



**Table of Contents**

**Assurant, Inc.**

**Notes to Consolidated Financial Statements (unaudited) (Continued)**

**Three Months Ended March 31, 2009 and 2008**

**(In thousands, except per share and share amounts)**

**13. Subsequent Events**

On May 5, 2009, the Company entered into reinsurance agreements providing for \$150,000 in multi-year, fully collateralized reinsurance from Ibis Re Ltd. ( Ibis Re ), a non-consolidated special purpose reinsurance company domiciled in the Cayman Islands. Ibis Re financed the property catastrophe reinsurance coverage by issuing \$150,000 in catastrophe bonds to qualified institutional buyers in a private placement.

The new reinsurance coverage is designed to complement the Company's existing property catastrophe reinsurance and state-specific reinsurance programs and to enhance its ability to manage risk related to catastrophe losses. The reinsurance consists of two separate layers of coverage providing for an aggregate of \$150,000 of reinsurance coverage against losses from individual hurricane events in Hawaii and along the Gulf and Eastern Coasts of the United States until April 2012.

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*(Dollar amounts in thousands)*

This Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) addresses the financial condition of Assurant, Inc. and its subsidiaries (which we refer to collectively as Assurant ) as of March 31, 2009, compared with December 31, 2008, and our results of operations for the three months ended March 31, 2009 and 2008. This discussion should be read in conjunction with our MD&A and annual audited consolidated financial statements as of December 31, 2008 included in our Annual Report on Form 10-K for the year ended December 31, 2008 filed with the U.S. Securities and Exchange Commission (the SEC ) and the March 31, 2009 unaudited consolidated financial statements and related notes included elsewhere in this Form 10-Q.

Some of the statements included in this MD&A and elsewhere in this report, particularly those anticipating future financial performance, business prospects, growth and operating strategies and similar matters, are forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. You can identify these statements by the fact that they may use words such as will, may, anticipates, expects, estimates, projects, intends, plans, believes, targets, forecasts, potential, approximately, or the negative version of the words and terms with a similar meaning. Any forward-looking statements contained in this report are based upon our historical performance and on current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by us or any other person that the future plans, estimates or expectations contemplated by us will be achieved. Our actual results might differ materially from those projected in the forward-looking statements. The Company undertakes no obligation to update or review any forward-looking statement, whether as a result of new information, future events or other developments.

In addition to the factors described in the section below entitled Critical Factors Affecting Results, the following risk factors could cause our actual results to differ materially from those currently estimated by management: (i) failure to maintain significant client relationships, distribution sources and contractual arrangements; (ii) failure to attract and retain sales representatives; (iii) deterioration in the Company's market capitalization compared to its book value that could impair the Company's goodwill; (iv) general global economic, financial market and political conditions (including difficult conditions in financial, capital and credit markets, the global economic slowdown, fluctuations in interest rates, mortgage rates, monetary policies and inflationary pressure); (v) diminished value of invested assets in our investment portfolio (due to, among other things, the recent volatility in financial markets, the global economic slowdown, credit and liquidity risk, other than temporary impairments, environmental liability exposure and inability to target an appropriate overall risk level); (vi) inadequacy of reserves established for future claims losses; (vii) failure to predict or manage benefits, claims and other costs; (viii) losses due to natural and man-made catastrophes; (ix) increases or decreases in tax valuation allowances; (x) fluctuations in exchange rates and other risks related to our international operations; (xi) unavailability, inadequacy and unaffordable pricing of reinsurance coverage; (xii) current or new laws and regulations that could increase our costs or limit our growth; (xiii) inability of reinsurers to meet their obligations; (xiv) insolvency of third parties to whom we have sold or may sell businesses through reinsurance or modified co-insurance; (xv) credit risk of some of our agents in Assurant Specialty Property and Assurant Solutions; (xvi) a further decline in the manufactured housing industry; (xvii) a decline in our credit or financial strength ratings (including the currently heightened risk of ratings downgrades in the insurance industry); (xviii) failure to effectively maintain and modernize our information systems; (xix) failure to protect client information and privacy; (xx) failure to find and integrate suitable acquisitions and new insurance ventures; (xxi) inability of our subsidiaries to pay sufficient dividends; (xxii) failure to provide for succession of senior management and key executives; (xxiii) negative impact on our business and negative publicity due to unfavorable outcomes in litigation and regulatory investigations (including the potential impact on our reputation and business of a negative outcome in the ongoing SEC investigation); and (xxiv) significant competitive pressures in our businesses and cyclicity of the insurance industry. These risk factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this report. For a more detailed discussion of the risk factors that could affect our actual results, please refer to the Risk Factors in Item 1A in our 2008 Annual Report on Form 10-K.

## **Table of Contents**

### **Company Overview**

Assurant is a premier provider of specialized insurance products and related services in North America and selected international markets. We have five reportable segments, four of which are operating segments, Assurant Solutions, Assurant Specialty Property, Assurant Health, and Assurant Employee Benefits. These operating segments have partnered with clients who are leaders in their industries and have built leadership positions in a number of specialty insurance market segments in the United States of America ( U.S. ) and selected international markets. The Assurant business segments provide creditor-placed homeowners insurance; manufactured housing homeowners insurance; debt protection administration services; credit-related insurance including life, disability and unemployment; warranties and service contracts; individual, short-term and small employer group health insurance; group dental insurance; group disability insurance; group life insurance; and pre-funded funeral insurance. Our remaining segment is Corporate & Other which includes activities of the holding company, financing and interest expenses, net realized gains (losses) on investments, interest income earned from short-term investments held and additional costs associated with excess of loss reinsurance programs reinsured and ceded to certain subsidiaries in the London market between 1995 and 1997. Corporate & Other also includes the amortization of deferred gains associated with the sales of Fortis Financial Group and Long-Term Care through reinsurance agreements.

### **Critical Factors Affecting Results and Liquidity**

Our results depend on the adequacy of our product pricing, underwriting and the accuracy of our methodology for the establishment of reserves for future policyholder benefits and claims, returns on and values of invested assets and our ability to manage our expenses. Therefore, factors affecting these items, including difficult conditions in financial markets and the global economic slowdown, may have a material adverse effect on our results of operations or financial condition during 2009. For example, our first quarter 2009 results reflected increased claims activity driven in some cases by heavy utilization of medical services among consumers who feared the potential loss of insurance coverage. Similarly, the effects of proposed or recently passed government regulation on our sales and profitability is not yet known, but could negatively affect our results of operations or financial condition during 2009. For more information on these factors, see Item 1A Risk Factors and Item 7 MD&A Critical Factors Affecting Results in our 2008 Annual Report on Form 10-K.

Management believes the Company will have sufficient liquidity to satisfy its needs over the next twelve months. For the three months ended March 31, 2009, net cash used in operating activities totaled \$(267,156); net cash used in investing activities totaled \$(35,155) and net cash used in financing activities totaled \$(74,034). We had \$664,339 in cash and cash equivalents as of March 31, 2009. Please see Liquidity and Capital Resources, below for further details.

### **Critical Accounting Policies and Estimates**

Our 2008 Annual Report on Form 10-K described the accounting policies and estimates that are critical to the understanding of our results of operations, financial condition and liquidity. The accounting policies and estimates described in the 2008 Annual Report on Form 10-K were consistently applied to the unaudited interim consolidated financial statements for the three months ended March 31, 2009.

**Table of Contents***Assurant Consolidated**Overview*

The table below presents information regarding our consolidated results of operations:

	For the Three Months Ended March 31,	
	2009	2008
<b>Revenues:</b>		
Net earned premiums and other considerations	\$ 1,874,579	\$ 1,941,417
Net investment income	178,479	197,774
Net realized losses on investments	(55,689)	(43,143)
Amortization of deferred gain on disposal of businesses	6,802	7,379
Fees and other income	83,706	73,898
<b>Total revenues</b>	<b>2,087,877</b>	<b>2,177,325</b>
<b>Benefits, losses and expenses:</b>		
Policyholder benefits	960,342	937,459
Selling, underwriting and general expenses (1)	954,479	938,650
Interest expense	15,189	15,288
<b>Total benefits, losses and expenses</b>	<b>1,930,010</b>	<b>1,891,397</b>
<b>Income before provision for income taxes</b>	<b>157,867</b>	<b>285,928</b>
Provision for income taxes	77,286	99,098
<b>Net income</b>	<b>\$ 80,581</b>	<b>\$ 186,830</b>

(1) Includes amortization of deferred acquisition costs ( DAC ) and value of business acquired ( VOBA ) and underwriting, general and administrative expenses.

The following discussion provides a high level analysis of how the consolidated results were affected by our four operating segments and our Corporate and Other segment for the three months ended March 31, 2009 ( First Quarter 2009 ) and three months ended March 31, 2008 ( First Quarter 2008 ). Please see the discussion that follows, for each of these segments, for a more detailed analysis of the fluctuations.

***For The Three Months Ended March 31, 2009 Compared to The Three Months Ended March 31, 2008.***

*Net Income*

First Quarter 2009 had a net income of \$80,581, a decrease of \$106,249, or 57%, compared with \$186,830 in net income for First Quarter 2008. The decrease was primarily due to less favorable underwriting results from our four operating segments, a decline of \$12,542, after-tax, in net investment income due to lower average invested assets and lower investment yields and an \$8,155, after-tax, increase in net realized losses on investments due primarily to realized losses on sales of investments.

**Table of Contents****Assurant Solutions***Overview*

The tables below present information regarding our Assurant Solutions segment results of operations:

	<b>For the Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
<b>Revenues:</b>		
Net earned premiums and other considerations	\$ 644,612	\$ 683,493
Net investment income	97,995	106,730
Fees and other income	52,031	44,281
<b>Total revenues</b>	<b>794,638</b>	<b>834,504</b>
<b>Benefits, losses and expenses:</b>		
Policyholder benefits	272,022	286,680
Selling, underwriting and general expenses	475,604	475,533
<b>Total benefits, losses and expenses</b>	<b>747,626</b>	<b>762,213</b>
<b>Segment income before provision for income taxes</b>	<b>47,012</b>	<b>72,291</b>
Provision for income taxes	16,701	24,734
<b>Segment net income</b>	<b>\$ 30,311</b>	<b>\$ 47,557</b>
<b>Net earned premiums and other considerations:</b>		
<i>Domestic:</i>		
Credit	\$ 65,941	\$ 73,253
Service contracts	346,508	319,515
Other (1)	14,579	15,434
<b>Total Domestic</b>	<b>427,028</b>	<b>408,202</b>
<i>International:</i>		
Credit	74,173	98,264
Service contracts	87,903	77,667
Other (1)	3,660	9,598
<b>Total International</b>	<b>165,736</b>	<b>185,529</b>
Preneed	51,848	89,762
<b>Total</b>	<b>\$ 644,612</b>	<b>\$ 683,493</b>
<b>Fees and other income:</b>		
<i>Domestic:</i>		
Debt protection	\$ 9,271	\$ 7,915
Service contracts	27,709	18,370
Other (1)	3,947	5,735

Edgar Filing: ASSURANT INC - Form 10-Q

Total Domestic	40,927	32,020
International	6,072	9,740
Preneed	5,032	2,521
Total	\$ 52,031	\$ 44,281
<b>Gross written premiums (2):</b>		
<i>Domestic:</i>		
Credit	\$ 135,346	\$ 152,341
Service contracts	246,883	393,811
Other (1)	15,074	16,758
Total Domestic	397,303	562,910
<i>International:</i>		
Credit	171,379	219,212
Service contracts	107,070	101,002
Other (1)	5,387	11,348
Total International	283,836	331,562
Total	\$ 681,139	\$ 894,472
Preneed (face sales)	\$ 103,124	\$ 104,424
<b>Combined ratio (3):</b>		
Domestic	98.3%	96.5%
International	107.3%	102.3%

**Table of Contents**

- (1) This includes emerging products and run-off products lines.
- (2) Gross written premiums does not necessarily translate to an equal amount of subsequent net earned premiums since Assurant Solutions reinsures a portion of its premiums to insurance subsidiaries of its clients.
- (3) The combined ratio is equal to total benefits, losses and expenses divided by net earned premiums and other considerations and fees and other income excluding the Preneed business.

***For The Three Months Ended March 31, 2009 Compared to The Three Months Ended March 31, 2008.***

*Net Income*

Segment net income decreased \$17,246, or 36%, to \$30,311 for First Quarter 2009 from \$47,557 for First Quarter 2008. The decrease was primarily due to \$11,700 (after-tax) of income related to the accrual of contractual receivables established for certain domestic service contracts and unfavorable loss experience primarily in our United Kingdom ( UK ) credit insurance business in First Quarter 2009 compared with First Quarter 2008. In addition, net investment income decreased \$5,678 (after-tax) in First Quarter 2009 compared with the same period last year due to lower average invested assets and lower investment yields. These decreases were partially offset by improved underwriting results from our domestic businesses including earnings from acquisitions made in our domestic service contract business in the latter part of 2008 and improved underwriting results in our international business, excluding the UK credit business discussed above.

*Total Revenues*

Total revenues decreased \$39,866, or 5%, to \$794,638 for First Quarter 2009 from \$834,504 for First Quarter 2008. The decrease is primarily attributable to reduced net earned premiums and other considerations of \$38,881, primarily resulting from our application of Statement of Financial Accounting Standards ( FAS ) No. 97, *Accounting and Reporting by Insurance Enterprises for Certain Long-Duration Contracts and for Realized Gains and Losses from the Sale of Investments* ( FAS 97 ), beginning January 1, 2009 for new Preneed life insurance policies in which death benefit increases are determined at the discretion of the Company. These types of policies will now be accounted for as universal life contracts. For contracts sold prior to January 1, 2009, these types of Preneed life insurance sales were accounted for and will continue to be accounted for under FAS No. 60, *Accounting and Reporting by Insurance Enterprises* ( FAS 60 ). The difference between reporting in accordance with FAS 97 compared with FAS 60 is not material but impacted various income statement captions including net earned premiums and other considerations; however it had no impact on our overall net income. Absent this item, net earned premiums would have decreased by approximately \$7,000, or 1%. The decrease in net earned premiums was also related to the continued runoff of our domestic credit insurance and the Preneed independent U.S. businesses and the unfavorable impact of foreign exchange. These declines were partially offset by higher revenues in our domestic service contract business from premiums written in prior periods as well as growth in our international service contract business from both new and existing clients. Also contributing to the decrease in revenues was lower net investment income of \$8,735, or 8%, due primarily to lower average invested assets and lower investment yields. Fees and other income increased \$7,750, or 18%, primarily from the continued growth of our service contract businesses mostly resulting from acquisitions made in the latter part of 2008 and the application of FAS 97 for our Preneed business.

Gross written premiums decreased \$213,333, or 24%, to \$681,139 for First Quarter 2009 from \$894,472 for First Quarter 2008. Gross written premiums from our domestic service contract business decreased \$146,928, primarily due to a client bankruptcy as well as lower retail and auto sales. Gross written premiums from our international credit business decreased \$47,833 primarily driven by the unfavorable impact of foreign exchange rates as the U.S. dollar strengthened against international currencies and the slowdown in the UK mortgage market. This was partially offset by growth in other countries from increased marketing efforts and strong client production. Gross written premiums from our domestic credit insurance business decreased \$16,995, due to the continued runoff of this product line. Gross written premiums in our international service contract business increased \$6,068 attributable to growth from both new and existing clients, which is consistent with our international expansion strategy. This growth was partially offset by the unfavorable impact of foreign exchange rates. Preneed face sales were relatively consistent, decreasing \$1,300.

**Table of Contents**

*Total Benefits, Losses and Expenses*

Total benefits, losses and expenses decreased \$14,587, or 2%, to \$747,626 for First Quarter 2009 from \$762,213 for First Quarter 2008. Policyholder benefits decreased \$14,658, primarily due to the above-mentioned application of FAS 97 in our Preneed business. This was offset by higher losses related to growth in net earned premiums from our domestic service contract business, combined with unfavorable loss experience in our UK credit business, sold through the internet resulting from higher unemployment rates. Selling, underwriting and general expenses increased \$71. General expenses increased \$17,340, primarily due to higher expenses associated with the recent domestic service contract business acquisitions. Commissions, taxes, licenses and fees, of which amortization of DAC is a component, decreased \$17,269, primarily due to the decrease in net earned premiums in our international business favorable impact of foreign exchange rates, and reduced commission expense resulting from the acquisitions in the latter part of 2008. These declines in First Quarter 2009 were partially offset by an \$18,000 reduction in commission expense related to the accrual of contractual receivables established from certain domestic service contract clients recorded in First Quarter 2008.



**Table of Contents***Assurant Specialty Property**Overview*

The tables below present information regarding our Assurant Specialty Property's segment results of operations:

	For the Three Months Ended March 31,	
	2009	2008
<b>Revenues:</b>		
Net earned premiums and other considerations	\$ 493,790	\$ 481,427
Net investment income	29,436	29,375
Fees and other income	13,324	13,593
<b>Total revenues</b>	<b>536,550</b>	<b>524,395</b>
<b>Benefits, losses and expenses:</b>		
Policyholder benefits	167,800	144,813
Selling, underwriting and general expenses	209,917	188,842
<b>Total benefits, losses and expenses</b>	<b>377,717</b>	<b>333,655</b>
<b>Segment income before provision for income taxes</b>	<b>158,833</b>	<b>190,740</b>
Provision for income taxes	54,165	65,996
<b>Segment net income</b>	<b>\$ 104,668</b>	<b>\$ 124,744</b>
<b>Net earned premiums and other considerations by major product groupings:</b>		
Homeowners (creditor placed and voluntary)	\$ 348,447	\$ 342,335
Manufactured housing (creditor placed and voluntary)	55,876	57,061
Other (1)	89,467	82,031
<b>Total</b>	<b>\$ 493,790</b>	<b>\$ 481,427</b>
<b>Gross earned premiums by major product groupings:</b>		
Homeowners (creditor placed and voluntary)	\$ 437,391	\$ 402,062
Manufactured housing (creditor placed and voluntary)	77,484	80,850
Other	151,429	140,793
<b>Total</b>	<b>\$ 666,304</b>	<b>\$ 623,705</b>
<b>Gross written premiums by major product groupings:</b>		
Homeowners (creditor placed and voluntary)	\$ 412,706	\$ 419,501
Manufactured housing (creditor placed and voluntary)	69,852	70,131
Other (1)	131,701	125,316
<b>Total</b>	<b>\$ 614,259</b>	<b>\$ 614,948</b>

Edgar Filing: ASSURANT INC - Form 10-Q

**Ratios:**

Loss ratio (2)	34.0%	30.1%
Expense ratio (3)	41.4%	38.1%
Combined ratio (4)	74.5%	67.4%

---

**Table of Contents**

- (1) This primarily includes flood, miscellaneous specialty property and renters insurance products.
- (2) The loss ratio is equal to policyholder benefits divided by net earned premiums and other considerations.
- (3) The expense ratio is equal to selling, underwriting and general expenses divided by net earned premiums and other considerations and fees and other income.
- (4) The combined ratio is equal to total benefits, losses and expenses divided by net earned premiums and other considerations and fees and other income.

***For The Three Months Ended March 31, 2009 Compared to The Three Months Ended March 31, 2008.***

*Net Income*

Segment net income decreased \$20,076, or 16%, to \$104,668 for First Quarter 2009 from \$124,744 for First Quarter 2008. The decrease in net income is primarily due to increased catastrophe reinsurance costs of \$8,427, after-tax, and increased benefits, losses and expenses. In addition, First Quarter 2008 included \$4,618, after-tax, of income from a client-related settlement.

*Total Revenues*

Total revenues increased \$12,155 or 2%, to \$536,550 for First Quarter 2009 from \$524,395 for First Quarter 2008. The increase in revenues is primarily due to increased net earned premiums of \$12,363. The increase is attributable to the growth of creditor placed homeowners insurance, primarily driven by an increase in average insured value of properties and increased percentage of policies placed per loans tracked. Partially offsetting these increases is a \$12,965 increase in catastrophe reinsurance costs and a 1,100 decrease in loans tracked compared with First Quarter 2008, primarily in sub-prime mortgages, due to market consolidation.

*Total Benefits, Losses and Expenses*

Total benefits, losses and expenses increased \$44,062 or 13%, to \$377,717 for First Quarter 2009 from \$333,655 for First Quarter 2008. This increase was due to an increase in policyholder benefits of \$22,987 and higher selling, underwriting, and general expenses of \$21,075. The increase in policyholder benefits is attributable to increased non-catastrophe losses associated with a normal winter weather compared to the mild winter of 2008. There were no reportable catastrophe losses for First Quarter 2009 or First Quarter 2008. Commissions, taxes, licenses and fees increased \$6,833, primarily due to a \$7,104 release of an expense reimbursement accrual in 2008 no longer required as a result of a new contract. General expenses increased \$14,242 primarily due to additional services provided to our clients, such as loss drafts, along with investment in technology and infrastructure initiatives. First Quarter 2009 combined ratio was 74.5% compared with 67.4% for First Quarter 2008. Excluding the additional catastrophe reinsurance costs, First Quarter 2009 combined ratio would have been 72.6%.

**Table of Contents****Assurant Health***Overview*

The tables below present information regarding Assurant Health's segment results of operations:

	<b>For the Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
<b>Revenues:</b>		
Net earned premiums and other considerations	\$ 472,346	\$ 496,060
Net investment income	12,477	15,648
Fees and other income	9,914	9,406
<b>Total revenues</b>	<b>494,737</b>	<b>521,114</b>
<b>Benefits, losses and expenses:</b>		
Policyholder benefits	321,960	306,565
Selling, underwriting and general expenses	150,240	157,181
<b>Total benefits, losses and expenses</b>	<b>472,200</b>	<b>463,746</b>
<b>Segment income before provision for income taxes</b>	<b>22,537</b>	<b>57,368</b>
Provision for income taxes	7,865	20,105
<b>Segment net income</b>	<b>\$ 14,672</b>	<b>\$ 37,263</b>
<b>Net earned premiums and other considerations:</b>		
<i>Individual markets:</i>		
Individual medical	\$ 317,070	\$ 319,756
Short-term medical	26,048	23,539
<b>Subtotal</b>	<b>343,118</b>	<b>343,295</b>
Small employer group	129,228	152,765
<b>Total</b>	<b>\$ 472,346</b>	<b>\$ 496,060</b>
<b>Membership by product line:</b>		
<i>Individual markets:</i>		
Individual medical	572	599
Short-term medical	94	87
<b>Subtotal</b>	<b>666</b>	<b>686</b>
<i>Small employer group:</i>		
	123	152
<b>Total</b>	<b>789</b>	<b>838</b>
<b>Ratios:</b>		
Loss ratio (1)	68.2%	61.8%
Expense ratio (2)	31.2%	31.1%
Combined ratio (3)	97.9%	91.7%

## Edgar Filing: ASSURANT INC - Form 10-Q

- (1) The loss ratio is equal to policyholder benefits divided by net earned premiums and other considerations.
- (2) The expense ratio is equal to selling, underwriting and general expenses divided by net earned premiums and other considerations and fees and other income.
- (3) The combined ratio is equal to total benefits, losses and expenses divided by net earned premiums and other considerations and fees and other income.

**Table of Contents**

***For the Three Months Ended March 31, 2009 Compared to the Three Months Ended March 31, 2008.***

*Net Income*

Segment net income decreased \$22,591, or 61%, to \$14,672 for First Quarter 2009 from \$37,263 for First Quarter 2008. The decrease is primarily attributable to unfavorable claim reserve development in both the individual medical and small employer group businesses, and the continuing decline in small employer group net earned premiums. The unfavorable claim reserve development is primarily due to claims paid in First Quarter 2009 that related to services rendered in Fourth Quarter 2008 being higher than expected as a result of changing consumer and provider behavior caused by the deteriorating economic conditions.

*Total Revenues*

Total revenues decreased \$26,377, or 5%, to \$494,737 for First Quarter 2009 from \$521,114 for First Quarter 2008. Net earned premiums and other considerations from our individual medical business decreased \$2,686, or 1%, due to reduced membership, partially offset by premium rate increases. This market has become increasingly competitive as established players and new regional entrants are more aggressively targeting this growing segment of the health insurance market. Net earned premiums and other considerations from our small employer group business decreased \$23,537, or 15%, due to a decline in members, partially offset by premium rate increases. The decline in the small employer group members is due to increased competition and our adherence to strict underwriting guidelines. In addition, net investment income decreased \$3,171 due to lower average invested assets.

*Total Benefits, Losses and Expenses*

Total benefits, losses and expenses increased \$8,454, or 2%, to \$472,200 for First Quarter 2009 from \$463,746 for First Quarter 2008. Policyholder benefits increased \$15,395, or 5%, and the benefit loss ratio increased to 68.2% from 61.8%. As referred to above, the increase in the benefit loss ratio was primarily attributable to higher claims experience on both individual medical business and small employer group business for services provided in the Fourth Quarter 2008 coupled with a non-proportionate decline in small employer group net earned premiums. Selling, underwriting and general expenses decreased \$6,941, or 4%, primarily due to lower technology costs and general expenses.

**Table of Contents****Assurant Employee Benefits***Overview*

The tables below present information regarding the Assurant Employee Benefits segment results of operations:

	For the Three Months Ended March 31,	
	2009	2008
<b>Revenues:</b>		
Net earned premiums and other considerations	\$ 263,831	\$ 280,437
Net investment income	34,157	38,369
Fees and other income	6,758	6,555
<b>Total revenues</b>	<b>304,746</b>	<b>325,361</b>
<b>Benefits, losses and expenses:</b>		
Policyholder benefits	198,728	199,401
Selling, underwriting and general expenses	95,287	100,901
<b>Total benefits, losses and expenses</b>	<b>294,015</b>	<b>300,302</b>
<b>Segment income before provision for income taxes</b>	<b>10,731</b>	<b>25,059</b>
Provision for income taxes	3,709	8,727
<b>Segment net income</b>	<b>\$ 7,022</b>	<b>\$ 16,332</b>
<b>Ratios:</b>		
Loss ratio (1)	75.3%	71.1%
Expense ratio (2)	35.2%	35.2%
<b>Net earned premiums and other considerations</b>		
<i>By major product grouping:</i>		
Group dental	\$ 105,565	\$ 106,073
Group disability single premiums for closed blocks (3)		5,500
All other group disability	109,704	116,300
Group life	48,562	52,564
<b>Total</b>	<b>\$ 263,831</b>	<b>\$ 280,437</b>

- (1) The loss ratio is equal to policyholder benefits divided by net earned premiums and other considerations.
- (2) The expense ratio is equal to selling, underwriting and general expenses divided by net earned premiums and other considerations and fees and other income.
- (3) This represents single premium on closed blocks of group disability business. For closed blocks of business we receive a single, upfront premium and in turn we record a virtually equal amount of claim reserves. We then manage the claims using our claim management practices.

**For The Three Months Ended March 31, 2009 Compared to The Three Months Ended March 31, 2008.**

*Net Income*

Segment net income decreased \$9,310, or 57%, to \$7,022 for First Quarter 2009 from \$16,332 for First Quarter 2008. The decrease in net income was driven by less favorable loss experience and lower net investment income, partially offset by a decrease in selling, underwriting and

general expenses.

*Total Revenues*

Total revenues decreased \$20,615, or 6%, to \$304,746 for First Quarter 2009 from \$325,361 for First Quarter 2008. First Quarter 2008 net earned premiums include \$5,500 of single premiums on closed blocks of business. Excluding single premiums on closed blocks of business, net earned premiums decreased \$11,106 or 4% primarily driven by a decrease in assumed premium through our Disability RMS distribution channel as three clients made strategic decisions to discontinue their reinsurance relationship with Disability RMS during 2007 and 2008 and have been recapturing business since terminating the relationship. In addition, we have seen an increase in



**Table of Contents**

lapses of larger employer cases and the increased unemployment environment will present a challenge to revenue growth. Net investment income decreased \$4,212 or 11% driven by lower invested assets and lower investment yields.

*Total Benefits, Losses and Expenses*

Total benefits, losses and expenses decreased \$6,287 or 2% to \$294,015 for First Quarter 2009 from \$300,302 for First Quarter 2008. The loss ratio increased to 75.3% from 71.1%, primarily driven by less favorable group disability experience. Disability recovery rates, including claimants who returned to work, were unfavorable in First Quarter 2009 compared to the prior year period mainly due to the ailing economy, which led to a reduction in the number of claimants recovering from disabilities. In addition, we experienced an increase in high dollar disability claims in First Quarter 2009 compared with First Quarter 2008. Group life and dental experience were also less favorable when compared to the prior year period. Excluding the single premiums on closed blocks of business in the prior year period, the expense ratio decreased to 35.2% from 35.8% driven by lower sales related costs and a continued focus on expense management.

**Table of Contents****Assurant Corporate & Other***Overview*

The Corporate & Other segment includes activities of the holding company, financing expenses, net realized losses on investments, interest income earned from short-term investments held and additional costs associated with excess of loss reinsurance programs reinsured and ceded to certain subsidiaries in the London market between 1995 and 1997. The Corporate & Other segment also includes the amortization of deferred gains associated with the sales of Fortis Financial Group ( FFG ) (a business we sold via reinsurance in April 2001) and Long Term Care ( LTC ) (a business we sold via reinsurance in March 2000).

The table below presents information regarding the Corporate & Other segment's results of operations:

	<b>For the Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
<b>Revenues:</b>		
Net investment income	\$ 4,414	\$ 7,652
Net realized losses on investments	(55,689)	(43,143)
Amortization of deferred gain on disposal of businesses	6,802	7,379
Fees and other income	1,679	63
 Total losses	 (42,794)	 (28,049)
<b>Benefits, losses and expenses:</b>		
Policyholder benefits	(168)	
Selling, underwriting and general expenses	23,431	16,193
Interest expense	15,189	15,288
 Total benefits, losses and expenses	 38,452	 31,481
 <b>Segment loss before benefit for income taxes</b>	 (81,246)	 (59,530)
Benefit for income taxes	(5,154)	(20,464)
 <b>Segment net loss</b>	 \$ (76,092)	 \$ (39,066)

**For The Three Months Ended March 31, 2009 Compared to The Three Months Ended March 31, 2008.***Net Loss*

Segment net loss increased \$37,026, or 95%, to \$(76,092) for First Quarter 2009 compared with a net loss of \$(39,066) for First Quarter 2008. The increased net loss was a result of an \$8,155, after tax, increase in net realized losses on investments due primarily to realized losses on sales of investments, a decline in net investment income and an increase in expenses primarily due to compensation related costs. Additionally, the benefit for income taxes declined \$15,310 primarily related to a \$21,000 increase to the tax valuation allowance related to deferred tax assets driven by additional realized capital losses and other-than-temporary impairments during First Quarter 2009. Partially offsetting these amounts was a \$1,882, after-tax, expense reduction relating to the ongoing SEC investigation regarding certain loss mitigation products due to reduced expenses and the reimbursement of certain SEC investigation related expenses through our director and officer insurance coverage.

*Total Revenues*

Total revenues decreased \$14,745, or 53%, to \$(42,794) for First Quarter 2009 compared with \$(28,049) for First Quarter 2008. The decline in revenues was mainly due to an increase in net realized losses on investments of \$12,546 compared to the prior year period and a decline in net investment income of \$3,238 resulting from lower short-term and overnight interest rates in First Quarter 2009. First Quarter 2009 and First Quarter 2008 net realized losses on investments include \$25,439 and \$43,409, respectively, from the write-down of other-than-temporary

declines in our investment portfolio.

**Table of Contents***Total Benefits, Losses and Expenses*

Total expenses increased \$6,971, or 22%, to \$38,452 for First Quarter 2009 compared with \$31,481 for First Quarter 2008. The increase in expenses was primarily due to \$7,000 in compensation related expense accruals.

**Investments**

The following tables show the cost or amortized cost, gross unrealized gains and losses and fair value of our fixed maturity and equity securities as of the dates indicated:

	March 31, 2009			Fair Value
	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
<b>Fixed maturity securities:</b>				
United States Government and government agencies and authorities	\$ 120,273	\$ 8,822	\$ (23)	\$ 129,072
States, municipalities and political subdivisions	871,498	28,901	(8,594)	891,805
Foreign governments	528,041	17,412	(12,043)	533,410
Public utilities	1,198,744	17,693	(61,112)	1,155,325
Mortgage-backed	989,841	39,616	(45,918)	983,539
All other corporate	5,611,641	55,731	(743,925)	4,923,447
<b>Total fixed maturity securities</b>	<b>\$ 9,320,038</b>	<b>\$ 168,175</b>	<b>\$ (871,615)</b>	<b>\$ 8,616,598</b>
<b>Equity securities:</b>				
Industrial, miscellaneous and all other	\$ 5,384	\$ 283	\$ (2,008)	\$ 3,659
Non-sinking fund preferred stocks	535,519	3,244	(168,046)	370,717
<b>Total equity securities</b>	<b>\$ 540,903</b>	<b>\$ 3,527</b>	<b>\$ (170,054)</b>	<b>\$ 374,376</b>

	December 31, 2008			Fair Value
	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
<b>Fixed maturity securities:</b>				
United States Government and government agencies and authorities	\$ 136,725	\$ 13,784	\$ (22)	\$ 150,487
States, municipalities and political subdivisions	874,134	14,122	(14,676)	873,580
Foreign governments	503,620	19,391	(9,693)	513,318
Public utilities	1,162,447	23,868	(59,604)	1,126,711
Mortgage-backed	981,275	29,887	(46,877)	964,285
All other corporate	5,546,027	79,407	(662,549)	4,962,885
<b>Total fixed maturity securities</b>	<b>\$ 9,204,228</b>	<b>\$ 180,459</b>	<b>\$ (793,421)</b>	<b>\$ 8,591,266</b>
<b>Equity securities:</b>				
Industrial, miscellaneous and all other	\$ 5,384	\$ 283	\$ (1,618)	\$ 4,049
Non-sinking fund preferred stocks	571,972	11,114	(112,262)	470,824
<b>Total equity securities</b>	<b>\$ 577,356</b>	<b>\$ 11,397</b>	<b>\$ (113,880)</b>	<b>\$ 474,873</b>



**Table of Contents**

The industry categories that comprise our All other corporate and Public utilities fixed maturity securities captions above as of the dates indicated are:

Industry Category:	March 31, 2009		December 31, 2008	
	Fair Value	Net Unrealized (Loss) Gain	Fair Value	Net Unrealized (Loss) Gain
Consumer cyclical	\$ 863,019	\$ (107,105)	\$ 891,923	\$ (112,339)
Consumer non-cyclical	300,920	(8,058)	302,847	(12,697)
Energy	588,340	(61,717)	604,332	(65,668)
Financials	1,591,825	(362,312)	1,671,617	(228,940)
Health care	363,758	(20,107)	290,201	(15,594)
Industrials	859,480	(88,748)	859,641	(100,011)
Materials	221,392	(30,988)	220,934	(41,477)
Technology	129,219	(9,075)	124,490	(6,579)
Telecommunications	373,861	(14,444)	367,051	(11,610)
Utilities	781,464	(28,974)	750,551	(23,792)
Other corporate	371	10	374	11
Collateralized debt obligations	5,123	(95)	5,635	(182)
<b>Total all other corporate and public utilities</b>	<b>\$ 6,078,772</b>	<b>\$ (731,613)</b>	<b>\$ 6,089,596</b>	<b>\$ (618,878)</b>

The following table shows the credit quality of our fixed maturity securities portfolio as of the dates indicated:

Fixed Maturity Securities by Credit Quality (Fair Value)	As of			
	March 31, 2009		December 31, 2008	
Aaa / Aa / A	\$ 5,638,489	65.4%	\$ 5,706,913	66.4%
Baa	2,384,793	27.7%	2,364,693	27.5%
Ba	467,895	5.4%	402,942	4.7%
B and lower	125,421	1.5%	116,718	1.4%
<b>Total</b>	<b>\$ 8,616,598</b>	<b>100.0%</b>	<b>\$ 8,591,266</b>	<b>100.0%</b>

Major categories of net investment income were as follows:

	Three Months Ended	
	March 31, 2009	March 31, 2008
Fixed maturity securities	\$ 138,411	\$ 147,992
Equity securities	10,232	11,613
Commercial mortgage loans on real estate	23,683	23,763
Policy loans	775	872
Short-term investments	2,538	4,646
Other investments	5,787	7,038
Cash and cash equivalents	3,845	8,285
<b>Total investment income</b>	<b>185,271</b>	<b>204,209</b>

Edgar Filing: ASSURANT INC - Form 10-Q

Investment expenses	(6,792)	(6,435)
Net investment income	\$ 178,479	\$ 197,774

Net investment income decreased \$19,295, or 10%, to \$178,479 for First Quarter 2009 from \$197,774 for First Quarter 2008. The decrease was primarily due to lower average invested assets and lower investment yields.

**Table of Contents**

Throughout 2008 and continuing into 2009, the fixed maturity and equity security markets experienced significant volatility and declines in market values. These declines were primarily due to declines in the housing market, credit availability, as well as a general economic slowdown. As a result, certain securities directly exposed to these factors have had significant market value declines.

In connection with these market declines, we recorded net realized losses, including other-than-temporary impairments, in the statement of operations as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
Net realized (losses) gains related to sales:		
Fixed maturity securities	\$ (8,574)	\$ 4,212
Equity securities	(21,639)	(3,553)
Other investments	(37)	(393)
<b>Total net realized (losses) gains related to sales</b>	<b>(30,250)</b>	<b>266</b>
Net realized losses related to other-than-temporary impairments:		
Fixed maturity securities	(23,136)	(38,565)
Equity securities	(2,303)	(4,844)
<b>Total net realized losses related to other-than-temporary impairments</b>	<b>(25,439)</b>	<b>(43,409)</b>
<b>Total net realized losses</b>	<b>\$ (55,689)</b>	<b>\$ (43,143)</b>

We regularly monitor our investment portfolio to ensure investments that may be other-than-temporarily impaired are identified in a timely fashion, properly valued, and any impairments are charged against earnings in the proper period. The determination that a security has incurred an other-than-temporary decline in value requires the judgment of management. Assessment factors include, but are not limited to, the length of time and the extent to which the market value has been less than cost, the financial condition and rating of the issuer, whether any collateral is held, and the intent and ability of the Company to retain the investment for a period of time sufficient to allow for recovery. Inherently, there are risks and uncertainties involved in making these judgments. Changes in circumstances and critical assumptions such as a continued weak economy, a more pronounced economic downturn or unforeseen events which affect one or more companies, industry sectors, or countries could result in additional impairments in future periods for other-than-temporary declines in value. Any security whose price decrease is deemed other-than-temporary is written down to its then current market value with the amount of the impairment reported as a realized loss in that period. Realized gains and losses on sales of investments are recognized on the specific identification basis.

When we determine that there is an other-than-temporary impairment, we write down the value of the security to the current market value, which reduces the cost basis. In periods subsequent to the recognition of an other-than-temporary impairment, we generally accrete into net investment income the discount (or amortize the reduced premium) resulting from the reduction in cost basis, based upon the amount and timing of the expected future cash flows over the remaining life of the security.



**Table of Contents**

The investment category and duration of our gross unrealized losses on fixed maturity securities and equity securities at March 31, 2009 and December 31, 2008 were as follows:

	Less than 12 Months		March 31, 2009 12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>Fixed maturity securities:</b>						
United States Government and government agencies and authorities	\$ 1,086	\$ (23)	\$	\$	\$ 1,086	\$ (23)
States, municipalities and political subdivisions	110,602	(4,661)	75,984	(3,933)	186,586	(8,594)
Foreign governments	164,947	(5,902)	21,006	(6,141)	185,953	(12,043)
Public utilities	353,368	(21,661)	297,322	(39,451)	650,690	(61,112)
Mortgage-backed	127,923	(14,557)	126,634	(31,361)	254,557	(45,918)
All other corporate	2,092,729	(287,963)	1,423,755	(455,962)	3,516,484	(743,925)
Total fixed maturity securities	\$ 2,850,655	\$ (334,767)	\$ 1,944,701	\$ (536,848)	\$ 4,795,356	\$ (871,615)

<b>Equity securities:</b>						
Industrial, miscellaneous and all other	\$ 2,930	\$ (2,008)	\$	\$	\$ 2,930	\$ (2,008)
Non-sinking fund preferred stocks	134,514	(58,203)	209,431	(109,843)	343,945	(168,046)
Total equity securities	\$ 137,444	\$ (60,211)	\$ 209,431	\$ (109,843)	\$ 346,875	\$ (170,054)

	Less than 12 Months		December 31, 2008 12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>Fixed maturity securities:</b>						
United States Government and government agencies and authorities	\$ 983	\$ (22)	\$	\$	\$ 983	\$ (22)
States, municipalities and political subdivisions	361,383	(12,397)	27,545	(2,279)	388,928	(14,676)
Foreign governments	117,133	(5,853)	28,478	(3,840)	145,611	(9,693)
Public utilities	474,251	(34,099)	185,491	(25,505)	659,742	(59,604)
Mortgage-backed	155,781	(27,512)	84,046	(19,365)	239,827	(46,877)
All other corporate	2,430,886	(346,331)	1,140,375	(316,218)	3,571,261	(662,549)
Total fixed maturity securities	\$ 3,540,417	\$ (426,214)	\$ 1,465,935	\$ (367,207)	\$ 5,006,352	\$ (793,421)

<b>Equity securities:</b>						
Industrial, miscellaneous and all other	\$ 3,366	\$ (1,618)	\$	\$	\$ 3,366	\$ (1,618)
Non-sinking fund preferred stocks	171,637	(49,291)	212,669	(62,971)	384,306	(112,262)
Total equity securities	\$ 175,003	\$ (50,909)	\$ 212,669	\$ (62,971)	\$ 387,672	\$ (113,880)

The total gross unrealized losses represent less than 21% and 17% of the aggregate fair value of the related securities at March 31, 2009 and December 31, 2008, respectively. Approximately 38% and 53% of these gross unrealized losses have been in a continuous loss position for less than twelve months at March 31, 2009 and December 31, 2008, respectively. The total gross unrealized losses are comprised of 1,331 and 1,409 individual securities in March 31, 2009 and December 31, 2008, respectively. At March 31, 2009, 51%, 11% and 9% of the

**Table of Contents**

gross unrealized losses for fixed maturity securities and equity securities were concentrated in the financial, consumer cyclical and industrial industries, respectively.

For fixed maturity securities, 39.4% and 31.5% of the gross unrealized losses at March 31, 2009 and December 31, 2008 were from \$444,404 and \$373,385 of securities with a fair value below 70% of amortized cost, or 5.2% and 4.4%, respectively, of our fixed maturity security portfolio. The percentage of fair value to amortized cost for fixed maturity securities with gross unrealized losses at March 31, 2009 and December 31, 2008 are shown in the following tables.

	March 31, 2009			% to total fixed maturity securities
	Par value	Unrealized (loss) gain	Fair value	
> 80% of amortized cost	\$ 4,011,764	\$ (307,252)	\$ 3,677,051	42.7%
70% to 80% of amortized cost	895,213	(221,109)	673,901	7.8%
<70% of amortized cost	799,490	(343,254)	444,404	5.2%
Gross unrealized losses on fixed maturity securities	5,706,467	(871,615)	4,795,356	55.7%
Gross unrealized gains on fixed maturity securities	3,854,177	168,175	3,821,242	44.3%
Net unrealized losses on fixed maturity securities	\$ 9,560,644	\$ (703,440)	\$ 8,616,598	100.0%

	December 31, 2008			% to total fixed maturity securities
	Par value	Unrealized (loss) gain	Fair value	
> 80% of amortized cost	\$ 4,282,068	\$ (322,856)	\$ 3,941,539	45.9%
70% to 80% of amortized cost	911,984	(220,308)	691,428	8.0%
<70% of amortized cost	627,811	(250,257)	373,385	4.4%
Gross unrealized losses on fixed maturity securities	5,821,863	(793,421)	5,006,352	58.3%
Gross unrealized gains on fixed maturity securities	3,614,294	180,459	3,584,914	41.7%
Net unrealized losses on fixed maturity securities	\$ 9,436,157	\$ (612,962)	\$ 8,591,266	100.0%

As of March 31, 2009, the Company owned \$269,088 of securities guaranteed by financial guarantee insurance companies. Included in this amount were \$229,318 of municipal securities, whose credit rating was A+ both with and without the guarantee. Due to the credit rating downgrades of the financial guarantee insurance companies in 2008, their financial guarantee is providing minimal or no value in the current market environment.

The Company has exposure to sub-prime and related mortgages within our fixed maturity security portfolio. At March 31, 2009 and December 31, 2008, approximately 1.9% and 2.3%, respectively, of the mortgage-backed holdings had exposure to sub-prime mortgage collateral which consisted of first and second lien mortgages. This represented approximately 0.2% and 0.3% of the total fixed maturity portfolio and 0.1% and 0.1% of the total unrealized loss position at March 31, 2009 and December 31, 2008, respectively. Of the securities with sub-prime exposure, approximately 81% and 84% were rated as investment grade as of March 31, 2009 and December 31, 2008, respectively. We had no sub-prime exposure to collateralized debt obligations as of March 31, 2009 and December 31, 2008. All mortgage-backed securities, including those with sub-prime exposure, are reviewed as part of the ongoing other-than-temporary impairment monitoring process.

As required by FAS 157, the Company has identified and disclosed its financial assets in a fair value hierarchy, which consists of the following three levels:

## Edgar Filing: ASSURANT INC - Form 10-Q

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access. Financial assets and liabilities utilizing Level 1 inputs include certain U.S. mutual funds, money market funds, common stock and certain foreign securities.

**Table of Contents**

Level 2 inputs utilize other than quoted prices included in Level 1 that are observable for the asset, either directly or indirectly, for substantially the full term of the asset. Level 2 inputs include quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active and inputs other than quoted prices that are observable in the marketplace for the asset. The observable inputs are used in valuation models to calculate the fair value for the asset. Financial assets utilizing Level 2 inputs include corporate, municipal, foreign government and public utilities bonds, private placement bonds, U.S. Government and agency securities, mortgage and asset backed securities, preferred stocks and certain U.S. and foreign mutual funds.

Level 3 inputs are unobservable but are significant to the fair value measurement for the asset, and include situations where there is little, if any, market activity for the asset. These inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the asset. Financial assets utilizing Level 3 inputs include certain preferred stocks, corporate bonds and mortgage-backed securities that were quoted by brokers and could not be corroborated by Level 2 inputs and derivatives.

A review of the fair value hierarchy classifications is conducted on a quarterly basis. Changes in the observability of valuation inputs may result in a reclassification of levels for certain securities within the fair value hierarchy.

The following tables present the Company's fair value hierarchy for those recurring basis assets and liabilities as of March 31, 2009 and December 31, 2008.

Financial Assets	March 31, 2009			
	Total	Level 1	Level 2	Level 3
Fixed maturity securities	\$ 8,616,598	\$ 2,378	\$ 8,454,432	\$ 159,788
Equity securities	374,376	2,774 a	355,437	16,165
Short-term investments	664,272	533,998	130,274	
Collateral held under securities lending	142,177	47,257	94,920	
Other investments	230,178	56,883 b	167,249 c	6,046 c
Cash equivalents	446,983	446,983		
Other assets	8,934			8,934
Assets held in separate accounts	1,526,146	1,362,206 a	163,940	
<b>Total financial assets</b>	<b>\$ 12,009,664</b>	<b>\$ 2,452,479</b>	<b>\$ 9,366,252</b>	<b>\$ 190,933</b>
<b>Financial Liabilities</b>				
Other liabilities	\$ 56,883	\$ 56,883 b	\$	\$

**Table of Contents**

Financial Assets	December 31, 2008			
	Total	Level 1	Level 2	Level 3
Fixed maturity securities	\$ 8,591,266	\$ 2,398	\$ 8,427,643	\$ 161,225
Equity securities	474,873	3,165 <sup>a</sup>	455,352	16,356
Short-term investments	703,402	611,460	91,942	
Collateral held under securities lending	159,028	54,192	104,836	
Other investments	239,605	56,296 <sup>b</sup>	176,285 <sup>c</sup>	7,024 <sup>c</sup>
Cash equivalents	674,390	674,390		
Other assets	7,080			7,080
Assets held in separate accounts	1,701,996	1,523,024 <sup>a</sup>	178,972	
<b>Total financial assets</b>	<b>\$ 12,551,640</b>	<b>\$ 2,924,925</b>	<b>\$ 9,435,030</b>	<b>\$ 191,685</b>
<b>Financial Liabilities</b>				
Other liabilities	\$ 56,296	\$ 56,296 <sup>b</sup>	\$	\$

<sup>a</sup> Mainly includes mutual fund investments

<sup>b</sup> Comprised of Assurant Investment Plan, American Security Insurance Company Investment Plan and Assurant Deferred Compensation Plan investments and related liability which are invested in mutual funds

<sup>c</sup> Consists of invested assets associated with a modified coinsurance arrangement

Level 1 and Level 2 securities are valued using various observable market inputs obtained from a pricing service. The pricing service prepares estimates of fair value measurements for our Level 2 securities using proprietary valuation models based on techniques such as matrix pricing which include observable market inputs. FAS 157 defines observable market inputs as the assumptions market participants would use in pricing the asset or liability developed on market data obtained from sources independent of the Company. The extent of the use of each observable market input for a security depends on the type of security and the market conditions at the balance sheet date. Depending on the security, the priority of the use of observable market inputs may change as some observable market inputs may not be relevant or additional inputs may be necessary. The following observable market inputs, listed in the approximate order of priority, are utilized in the pricing evaluation of Level 2 securities: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. The pricing service also evaluates each security based on relevant market information including: relevant credit information, perceived market movements and sector news. Valuation models can change period to period, depending on the appropriate observable inputs that are available at the balance sheet date to price a security. When market observable inputs are unavailable, the remaining un-priced securities are submitted to independent brokers who provide non-binding broker quotes or are priced by other qualified sources and are categorized as Level 3 securities.

Management uses the following criteria in order to determine whether the market for a financial asset is inactive:

The volume and level of trading activity in the asset have declined significantly from historical levels,

The available prices vary significantly over time or among market participants,

The prices are stale (i.e., not current), and

The magnitude of bid-ask spread.

Illiquidity did not have a material impact in the fair value determination of the Company's financial assets.

The Company generally obtains one price for each financial asset. The Company performs a monthly analysis to assess if the evaluated prices represent a reasonable estimate of their fair value. This process involves quantitative and qualitative analysis and is overseen by investment and

accounting professionals. Examples of

---

## **Table of Contents**

procedures performed include, but are not limited to, initial and on-going review of pricing service methodologies, review of the prices received from the pricing service, review of pricing statistics and trends, and comparison of prices for certain securities with two different appropriate price sources for reasonableness. As a result of this analysis, if the Company determines there is a more appropriate fair value based upon available market data, which happens infrequently, the price of a security is adjusted accordingly. The pricing service provides information to indicate which securities were priced using market observable inputs so that the Company can properly categorize our financial assets in the fair value hierarchy.

### *Securities Lending*

The Company engages in transactions in which fixed maturity securities, especially bonds issued by the United States government, government agencies and authorities, and U.S. corporations, are loaned to selected broker/dealers. Collateral, greater than or equal to 102% of the fair value of the securities lent plus accrued interest, is received in the form of cash and cash equivalents held by a custodian bank for the benefit of the Company. The use of cash collateral received is unrestricted. The Company reinvests the cash collateral received, generally in investments of high credit quality and are designated as available-for-sale under FASB Statement No. 115, *Accounting for Certain Investments in Debt and Equity Securities* ( FAS 115 ). The Company monitors the fair value of securities loaned and the collateral received, with additional collateral obtained as necessary. The Company is subject to the risk of loss to the extent there is a loss in the re-investment of cash collateral.

As of March 31, 2009 and December 31, 2008, our collateral held under securities lending, of which its use is unrestricted, was \$181,177 and \$234,027, respectively, while our liability to the borrower for collateral received was \$202,616 and \$256,506, respectively. The difference between the collateral held and obligations under securities lending is recorded as an unrealized loss and is included as part of accumulated other comprehensive loss. The Company has actively reduced the size of the program to mitigate counter-party exposure. The Company includes the available-for-sale investments purchased with the cash collateral in its evaluation of other-than-temporary impairments.

Cash proceeds that the Company receives as collateral for the securities it lends and subsequent repayment of the cash are regarded by the Company as cash flows from financing activities, since the cash received is considered a borrowing.

Since the Company reinvests the cash collateral generally in investments which are designated as available-for-sale under FAS 115, the reinvestment is presented as cash flows from investing activities.

## **Liquidity and Capital Resources**

### *Regulatory Requirements*

Assurant, Inc. is a holding company, and as such, has limited direct operations of its own. Our holding company's assets consist primarily of the capital stock of our subsidiaries. Accordingly, our future cash flows depend upon the availability of dividends and other statutorily permissible payments from our subsidiaries, such as payments under our tax allocation agreement and under management agreements with our subsidiaries. The ability to pay such dividends and to make such other payments will be limited by applicable laws and regulations of the states in which our subsidiaries are domiciled, which subject our subsidiaries to significant regulatory restrictions. The dividend requirements and regulations vary from state to state and by type of insurance provided by the applicable subsidiary. These laws and regulations require, among other things, our insurance subsidiaries to maintain minimum solvency requirements and limit the amount of dividends these subsidiaries can pay to the holding company. Along with solvency regulations, the primary driver in determining the amount of capital used for dividends is the level of capital needed to maintain desired financial strength ratings from A.M. Best. Given recent economic events that have affected the insurance industry, both regulators and rating agencies could become more conservative in their methodology and criteria, including increasing capital requirements for our insurance subsidiaries which, in turn, could negatively affect our capital resources. For 2009, the maximum amount of distributions our subsidiaries could pay, under applicable laws and regulations without prior regulatory approval, is approximately \$437,017. This amount decreased by \$45,126 from what was reported in our Annual Report on Form 10-K due to realized and unrealized capital losses in First Quarter 2009.

## **Table of Contents**

Rating organizations review the financial strength of insurers, including our insurance subsidiaries. For details on the ratings of our insurance subsidiaries as of December 31, 2008, refer to Item 1 Business Ratings in our 2008 Annual Report on Form 10-K.

### *Liquidity*

Dividends or returns of capital paid by our subsidiaries were \$453,303 for the year ended December 31, 2008. We used these cash inflows primarily to pay expenses, to make interest payments on indebtedness, to make dividend payments to our stockholders, to make subsidiary capital contributions, to fund acquisitions and to repurchase our outstanding shares. No dividends or returns of capital were paid by our subsidiaries for First Quarter 2009.

The primary sources of funds for our subsidiaries consist of premiums and fees collected, the proceeds from the sales and maturity of investments and net investment income. Cash is primarily used to pay insurance claims, agent commissions, operating expenses and taxes. We generally invest our subsidiaries' excess funds in order to generate investment income.

Generally, our subsidiaries' premiums, fees and investment income, along with planned asset sales and maturities, provide sufficient cash to pay claims and expenses. However, there are instances where unexpected cash needs arise in excess of that available from usual operating sources. In such instances, we have several options to raise needed funds, including selling assets from the subsidiaries' investment portfolios, using holding company cash (if available), issuing commercial paper, or drawing funds from our revolving credit facility. In addition, on November 6, 2008, we filed an automatically effective shelf registration statement on Form S-3 with the SEC. This registration statement allows us to issue equity, debt or other types of securities through one or more methods of distribution. The terms of any offering would be established at the time of the offering, subject to market conditions. If we decide to make an offering of securities, we will consider the nature of the cash requirement as well as the cost of capital in determining what type of securities we may offer.

We paid dividends of \$0.14 per common share on March 9, 2009 to stockholders of record as of February 23, 2009. Any determination to pay future dividends will be at the discretion of our Board of Directors and will depend upon: our subsidiaries' payment of dividends and/or other statutorily permissible payments to us; our results of operations and cash flows; our financial position and capital requirements; general business conditions; any legal, tax, regulatory and contractual restrictions on the payment of dividends; and any other factors our Board of Directors deems relevant.

Management believes the Company will have sufficient liquidity to satisfy its needs over the next twelve months, including the ability to pay interest on our Senior Notes and dividends on our common shares.

### *Retirement and Other Employee Benefits*

Our qualified pension benefits plan (the Plan) was \$200,855 under-funded at March 31, 2009. In prior years we established a funding policy in which service cost plus 15% of qualified plan deficit will be contributed annually. During First Quarter 2009, we contributed \$10,000 to the Plan. We expect to contribute an additional \$30,000 to the Plan over the remainder of 2009.



**Table of Contents**

The Benefit Plans Investment Committee of the Company ( Investment Committee ) oversees the investment of the Plan assets and periodically conducts a review of the investment strategies and policies of the Plan. This includes a review of the strategic asset allocation, including the relationship of the Plan liabilities and portfolio structure. The current target asset allocation and their respective ranges are:

	Low	Target	High
Debt securities	45%	50%	55%
Equity securities *	45%	50%	55%

\* Target asset allocations for equity securities include allocations for alternative investments. We expect to invest certain plan assets in alternative investments, examples of which include funds of hedge funds, private real estate and private equity, during 2009.

Effective January 1, 2009, we decided to modify our expected long-term return on plan assets assumption from 8.25% to 7.50%. We believe that this revised assumption better reflects the projected return on the invested assets, given the current market conditions and the modified portfolio structure. This change in assumption will increase full year 2009 plan expenses by approximately \$9,200.

*Commercial Paper Program*

We have a \$500,000 commercial paper program, which is available for working capital and other general corporate purposes. This program is backed up by a \$500,000 senior revolving credit facility. We did not use the commercial paper program or the revolving credit facility during the three months ended March 31, 2009. The \$500,000 senior revolving credit facility contains a \$30,000 commitment from Lehman Brothers Bank, FSB ( Lehman ). Based on the financial condition of Lehman, we are not relying on Lehman s commitment.

The revolving credit facility contains restrictive covenants. The terms of the revolving credit facility also require that we maintain certain specified minimum ratios and thresholds. Among others, these covenants include maintaining a maximum debt to capitalization ratio and a minimum consolidated adjusted net worth. At March 31, 2009, we were in compliance with all covenants, minimum ratios and thresholds, and there have been no material changes to the financial ratios presented in our 2008 Annual Report on Form 10-K.

*Senior Notes*

On February 18, 2004, we issued two series of senior notes with an aggregate principal amount of \$975,000. The first series is \$500,000 in principal amount, bears interest at 5.625% per year and is payable in a single installment due February 15, 2014. The second series is \$475,000 in principal amount, bears interest at 6.75% per year and is payable in a single installment due February 15, 2034 (collectively, the Senior Notes ). The Senior Notes were rated bbb by A.M. Best Company, Baa1 by Moody s Investor Services and BBB+ by Standard & Poor s Inc., as of March 31, 2009.

Interest on the Senior Notes is payable semi-annually on February 15 and August 15 of each year. The interest expense incurred related to the Senior Notes was \$15,047, including \$7,523 of accrued interest, for the three months ended March 31, 2009 and 2008, respectively. The Company made an interest payment of \$30,094 on February 15, 2009. The Senior Notes are unsecured obligations and rank equally with all of our other senior unsecured indebtedness. The Senior Notes are not redeemable prior to maturity.

In management s opinion, our subsidiaries cash flow from operations together with our income and realizable gains from our investment portfolio will provide sufficient liquidity to meet our needs in the ordinary course of business.

*Cash Flows*

We monitor cash flows at the consolidated, holding company and subsidiary levels. Cash flow forecasts at the consolidated and subsidiary levels are provided on a monthly basis, and we use trend and variance analyses to project future cash needs making adjustments to the forecasts when needed.

**Table of Contents**

The table below shows our recent net cash flows:

	<b>For The Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
<b>Net cash (used in) provided by:</b>		
Operating activities (1)	\$ (267,156)	\$ 449,418
Investing activities	(35,155)	(189,911)
Financing activities	(74,034)	(43,877)
<b>Net change in cash</b>	<b>\$ (376,345)</b>	<b>\$ 215,630</b>

(1) Includes effect of exchange rate changes on cash and cash equivalents.

Net cash (used in) provided by operating activities was \$(267,156) and \$449,418 for First Quarter 2009 and First Quarter 2008, respectively. The decrease in operating activity cash flow was primarily due to a combination of reduced gross written premiums and higher paid claims primarily the result of deteriorating economic conditions and hurricanes Ike and Gustav, which occurred in 2008.

Net cash used in investing activities was \$35,155 and \$189,911 for First Quarter 2009 and First Quarter 2008, respectively. The change in net cash used in investing activities is due to decreases in purchases of fixed maturity and equity securities, coupled with a decrease in collateral held under securities lending, short-term investments and commercial mortgage loans, partially offset by lower sales of fixed maturity and equity securities.

Net cash used in financing activities was \$74,034 and \$43,877 for First Quarter 2009 and First Quarter 2008, respectively. The change in net cash used in financing activities was primarily due to changes in obligation under securities lending and dividends paid to shareholders, offset by a decrease in the redemption of our mandatorily redeemable preferred stock.

The table below shows our cash outflows for interest and dividends for the periods indicated:

	<b>For the Three Months Ended March 31,</b>	
	<b>2009</b>	<b>2008</b>
<b>Security</b>		
Interest paid on mandatorily redeemable preferred stock and debt	\$ 30,212	\$ 30,312
Common stock dividends	16,489	14,173
<b>Total</b>	<b>\$ 46,701</b>	<b>\$ 44,485</b>

*Letters of Credit*

In the normal course of business, we issue letters of credit primarily to support reinsurance arrangements. These letters of credit are supported by commitments with financial institutions. We had \$28,927 and \$29,617 of letters of credit outstanding as of March 31, 2009 and December 31, 2008, respectively.

**Recent Accounting Pronouncements**

For a discussion of recent accounting pronouncements see Note 3 of the Notes to Consolidated Financial Statements.



**Table of Contents**

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

Our 2008 Annual Report on Form 10-K described our Quantitative and Qualitative Disclosures About Market Risk. There were no material changes to the assumptions or risks during the three months ended March 31, 2009.

**Item 4. Controls and Procedures.**

**Evaluation of Disclosure Controls and Procedures**

The Company's Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of the Company's disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the Exchange Act) as of March 31, 2009. Based on that review, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance that information the Company is required to disclose in its reports under the Exchange Act is recorded, processed, summarized and reported accurately including, without limitation, ensuring that such information is accumulated and communicated to the Company's management as appropriate to allow timely decisions regarding required disclosure.

**Internal Control over Financial Reporting**

During the quarter ending March 31, 2009, we have made no changes in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

---

**Table of Contents**

**PART II**

**OTHER INFORMATION**

**Item 1. Legal Proceedings.**

The Company is involved in litigation in the ordinary course of business, both as a defendant and as a plaintiff. The Company may from time to time be subject to a variety of legal and regulatory actions relating to our current and past business operations. While the Company cannot predict the outcome of any pending or future litigation, examination or investigation and although no assurances can be given, the Company does not believe that any pending matter will have a material adverse effect individually or in the aggregate, on the Company's financial position, results of operations, or cash flows.

As previously disclosed, the Company and certain of its officers and former employees have received subpoenas and requests from the SEC in connection with an investigation by the SEC Staff into certain finite reinsurance contracts entered into by the Company. The Company is cooperating fully and is complying with the requests.

The Company conducted an evaluation of the transactions that could potentially fall within the scope of the subpoenas, as defined by the authorities, and the Company has provided information as requested. On the basis of our investigation, the Company has concluded that there was a verbal side agreement with respect to one of our reinsurers under our catastrophe reinsurance program. The contract to which this verbal side agreement applied was accounted for using reinsurance accounting as opposed to deposit accounting. While management believes that the difference resulting from the appropriate alternative accounting treatment would be immaterial to our financial position or results of operations, regulators may reach a different conclusion. In 2004 and 2003, premiums ceded to this reinsurer were \$2,600 and \$1,500, respectively, and losses ceded were \$10,000 and zero, respectively. This contract expired in December 2004 and was not renewed.

In July 2007, the Company learned that each of the following five individuals, Robert B. Pollock, President and Chief Executive Officer, Philip Bruce Camacho, Executive Vice President and Chief Financial Officer, Adam Lamnin, Executive Vice President and Chief Financial Officer of Assurant Solutions/Assurant Specialty Property, Michael Steinman, Senior Vice President and Chief Actuary of Assurant Solutions/Assurant Specialty Property and Dan Folse, Vice President-Risk Management of Assurant Solutions/Assurant Specialty Property, received Wells notices from the SEC in connection with its ongoing investigation. A Wells notice is an indication that the staff of the SEC is considering recommending that the SEC bring a civil enforcement action against the recipient for violating various provisions of the federal securities laws. Under SEC procedures, the recipients have the opportunity to respond to the SEC Staff before a formal recommendation is finalized and before the Commissioners themselves consider any recommendations.

On July 17, 2007, the Company announced that the Board of Directors (the Board) had placed all five employees on administrative leave, pending further review of this matter. The Board's actions were based on the recommendations of its Special Committee of non-management directors which thereafter undertook a thorough investigation of the events that had resulted in the receipt of the Wells notices. The Special Committee has reviewed relevant documents, conducted interviews and worked with outside counsel to investigate these matters and to recommend appropriate actions to the Board with respect to the SEC investigation. On August 9, 2007, Messrs. Steinman's and Folse's employment with the Company was terminated.

On the basis of an extensive review of evidence concerning this matter and the work of the Special Committee, the Board unanimously voted to reinstate Mr. Pollock as President and Chief Executive Officer, effective January 28, 2008. Effective March 15, 2009, Mr. Camacho resigned from his position as Executive Vice President and Chief Financial Officer of the Company. Starting March 16, 2009, Mr. Camacho began assisting the Company as a consultant for a 12-month transition period. The Board also reinstated Mr. Lamnin, who returned to the Company reporting to Mr. Pollock, and initially, assisting with a variety of strategic projects. The Board's decisions to reinstate Messrs. Pollock and Lamnin and Mr. Camacho's decision to resign imply no conclusion concerning the outcome of the SEC Staff's ongoing investigation, and the SEC Staff's Wells notices to them remain in effect. The SEC Staff's inquiry continues and we cannot predict the duration or outcome of the investigation.

**Table of Contents**

In the course of its response to SEC Staff inquiries, the Company identified certain problems related to its document production process. These production issues have delayed resolution of this matter. The Company believes that it has now completed its response to the SEC Staff's document request.

In relation to the SEC investigation discussed above, the SEC may charge the Company and/or individuals with violations of the federal securities laws, including alleging violations of Sections 10(b), 13(a), and/or 13(b) of the Securities Exchange Act of 1934, and/or Section 17(a) of the Securities Act of 1933, and may seek civil monetary penalties, injunctive relief and other remedies against the Company and individuals, including potentially seeking a bar preventing one or more of the individuals from serving as an officer or director of a public company. The SEC may also take the position that the Company should restate its consolidated financial statements to address the accounting treatment referred to above. No settlement of any kind can be reached without approval by the SEC and we have not accrued for any civil monetary penalties because the Company cannot reasonably estimate the probability or amount of such penalties at this time.

**Item 1A. Risk Factors.**

Our 2008 Annual Report on Form 10-K described our Risk Factors. Other than as discussed in Item 1, there have been no material changes to the Risk Factors during the three months ended March 31, 2009.

**Item 2. Unregistered Sale of Equity Securities and Use of Proceeds**

None.

---

**Table of Contents**

**Item 6. Exhibits.**

Pursuant to the rules and regulations of the SEC, the Company has filed or incorporated by reference certain agreements as exhibits to this quarterly report on Form 10-Q. These agreements may contain representations and warranties by the parties. These representations and warranties have been made solely for the benefit of the other party or parties to such agreements and (i) may have been qualified by disclosures made to such other party or parties, (ii) were made only as of the date of such agreements or such other date(s) as may be specified in such agreements and are subject to more recent developments, which may not be fully reflected in the Company's public disclosure, (iii) may reflect the allocation of risk among the parties to such agreements and (iv) may apply materiality standards different from what may be viewed as material to investors. Accordingly, these representations and warranties may not describe the Company's actual state of affairs at the date hereof and should not be relied upon.

The following exhibits either (a) are filed with this report or (b) have previously been filed with the SEC and are incorporated herein by reference to those prior filings. Exhibits are available upon request at the investor relations section of our website at [www.assurant.com](http://www.assurant.com). Our website is not a part of this report and is not incorporated by reference in this report.

- 10.1 Form of Assurant, Inc. Restricted Stock Unit Award Agreement for Time-based Awards under the Assurant, Inc. Long Term Equity Incentive Plan (incorporated by reference from Exhibit 10.1 to the Registrant's Form 8-K, originally filed on March 16, 2009).
- 10.2 Separation Agreement, dated March 3, 2009, by and between Assurant, Inc. and Philip Bruce Camacho (incorporated by reference from Exhibit 10.1 to the Registrant's Form 8-K, originally filed on March 9, 2009).
- 10.3 Consulting Agreement, dated March 3, 2009, by and between Assurant, Inc. and Philip Bruce Camacho (incorporated by reference from Exhibit 10.2 to the Registrant's Form 8-K, originally filed on March 9, 2009).
- 12.1 Computation of Ratio of Consolidated Earnings to Fixed Charges as of March 31, 2009.
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Principal Executive Officer.
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Principal Financial Officer.
- 32.1 Certification of Chief Executive Officer of Assurant, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer of Assurant, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ASSURANT, INC.

Date: May 06, 2009

By: /s/ Robert B. Pollock  
Name: Robert B. Pollock  
Title: *President and Chief Executive Officer*

Date: May 06, 2009

By: /s/ Michael J. Peninger  
Name: Michael J. Peninger  
Title: *Executive Vice President and Chief Financial Officer*