

DCT Industrial Trust Inc.  
Form 10-K  
March 02, 2009  
**Table of Contents**

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **Form 10-K**

(Mark one)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES**

**EXCHANGE ACT OF 1934**

**For the fiscal year ended December 31, 2008**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES**

**EXCHANGE ACT OF 1934**

**For the transition period from            to**

**Commission File Number 001-33201**

## **DCT INDUSTRIAL TRUST INC.**

(Exact name of registrant as specified in its charter)

**Maryland**

(State or other jurisdiction of  
incorporation or organization)

**518 17<sup>th</sup> Street, Suite 800**

**Denver, Colorado**

(Address of principal executive offices)

Registrant's Telephone Number, Including Area Code: **(303) 597-2400**

**82-0538520**

(I.R.S. Employer  
Identification No.)

**80202**

(Zip Code)

Securities Registered Pursuant to Section 12(b) of the Act:

**Title of Each Class**

**Name of Each Exchange on Which Registered**

# Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

Common Stock

New York Stock Exchange

Securities Registered Pursuant to Section 12(g) of the Act: **none**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined by Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (do not check if smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of June 30, 2008, the aggregate market value of the 171.9 million shares of voting and non-voting common stock held by non-affiliates of the registrant was \$1.4 billion based on the closing sale price of \$8.28 as reported on the New York Stock Exchange on June 30, 2008. (For this computation, the registrant has excluded the market value of all shares of Common Stock reported as beneficially owned by executive officers and directors of the registrant; such exclusion shall not be deemed to constitute an admission that any such person is an affiliate of the registrant.) As of February 17, 2009 there were 176,094,722 shares of Common Stock outstanding.

## Documents Incorporated by Reference

Portions of the registrant's definitive proxy statement to be issued in conjunction with the registrant's annual meeting of stockholders to be held May 5, 2009 are incorporated by reference into Part III of this Annual Report.

**Table of Contents**

**DCT INDUSTRIAL TRUST INC.**

**TABLE OF CONTENTS**

**ANNUAL REPORT ON FORM 10-K**

**For the Fiscal Year Ended December 31, 2008**

|   | Page |
|---|------|
| <b><u>PART I</u></b>  |      |
| Item 1. <u>Business</u>   | 2    |
| Item 1A. <u>Risk Factors</u>  | 6    |
| Item 1B. <u>Unresolved Staff Comments</u>   | 27   |
| Item 2. <u>Properties</u>   | 28   |
| Item 3. <u>Legal Proceedings</u>  | 32   |
| Item 4. <u>Submission of Matters to a Vote of Security Holders</u>  | 32   |
| <b><u>PART II</u></b>   |      |
| Item 5. <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u> | 33   |
| Item 6. <u>Selected Financial Data</u>  | 36   |
| Item 7. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                        | 40   |
| Item 7A. <u>Quantitative and Qualitative Disclosure about Market Risk</u>   | 64   |
| Item 8. <u>Financial Statements and Supplementary Data</u>  | 65   |
| Item 9. <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>                         | 65   |
| Item 9A. <u>Controls and Procedures</u>   | 65   |
| Item 9B. <u>Other Information</u>   | 67   |
| <b><u>PART III</u></b>  |      |
| Item 10. <u>Directors, Executive Officers and Corporate Governance</u>  | 68   |
| Item 11. <u>Executive Compensation</u>  | 68   |
| Item 12. <u>Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>              | 68   |
| Item 13. <u>Certain Relationships and Related Transactions, and Director Independence</u>                                   | 68   |
| Item 14. <u>Principal Accountant Fees and Services</u>  | 68   |
| <b><u>PART IV</u></b>   |      |
| Item 15. <u>Exhibits and Financial Statement Schedules</u>  | 69   |

**Table of Contents**

**FORWARD-LOOKING STATEMENTS**

We make statements in this Annual Report on Form 10-K ( Annual Report ) that are considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, which are usually identified by the use of words such as anticipates, believes, estimates, expects, intends, plans, projects, seeks, should, will, and variations of such words or similar expressions. We intend these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement for purposes of complying with those safe harbor provisions. These forward-looking statements reflect our current views about our plans, intentions, expectations, strategies and prospects, which are based on the information currently available to us and on assumptions we have made. Although we believe that our plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, we can give no assurance that the plans, intentions, expectations or strategies will be attained or achieved. Furthermore, actual results may differ materially from those described in the forward-looking statements and will be affected by a variety of risks and factors that are beyond our control including, without limitation:

national, international, regional and local economic conditions, including, in particular, the current economic slow-down in the U.S. and internationally;

the general level of interest rates and the availability of debt financing, particularly in light of the recent disruption in the credit markets;

the competitive environment in which we operate;

real estate risks, including fluctuations in real estate values and the general economic climate in local markets and competition for tenants in such markets, particularly in light of the current economic slow-down in the U.S. and internationally;

decreased rental rates or increasing vacancy rates;

defaults on or non-renewal of leases by tenants;

acquisition and development risks, including failure of such acquisitions and development projects to perform in accordance with projections;

the timing of acquisitions and dispositions;

natural disasters such as fires, hurricanes and earthquakes;

energy costs;

the terms of governmental regulations that affect us and interpretations of those regulations, including changes in real estate and zoning laws and increases in real property tax rates;

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

financing risks, including the risk that our cash flows from operations may be insufficient to meet required payments of principal, and interest and other commitments;

lack of or insufficient amounts of insurance;

litigation, including costs associated with prosecuting or defending claims and any adverse outcomes;

the consequences of future terrorist attacks;

possible environmental liabilities, including costs, fines or penalties that may be incurred due to necessary remediation of contamination of properties presently owned or previously owned by us; and

other risks and uncertainties detailed in the section entitled "Risk Factors"

In addition, our current and continuing qualification as a real estate investment trust, or REIT, involves the application of highly technical and complex provisions of the Internal Revenue Code of 1986, or the Code, and depends on our ability to meet the various requirements imposed by the Code through actual operating results, distribution levels and diversity of stock ownership. We assume no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. The reader should carefully review our financial statements and the notes thereto, as well as the section entitled "Risk Factors" in this Annual Report.

---

**Table of Contents**

**PART I**

**ITEM 1. BUSINESS**

**The Company**

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. The Company owns or manages approximately 75.9 million square feet of assets leased to approximately 850 customers, including 14.6 million square feet managed on behalf of three institutional joint venture partners, and has 7.7 million square feet under development. We were formed as a Maryland corporation in April 2002 and have elected to be treated as a real estate investment trust ( REIT ) for United States ( U.S. ) federal income tax purposes commencing with our taxable year ended December 31, 2003. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP (our operating partnership ), a Delaware limited partnership, for which DCT Industrial Trust Inc. is the sole general partner. As used herein, DCT Industrial Trust, DCT, the Company, we, our and us refer to DCT Industrial Trust Inc. and its consolidated subsidiaries and partnerships except when context otherwise requires.

**Available Information**

Our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, our Current Reports on Form 8-K and any amendments to any of those reports that we file with the Securities and Exchange Commission are available free of charge as soon as reasonably practicable through our website at [www.dctindustrial.com](http://www.dctindustrial.com). The information contained on our website is not incorporated into this Annual Report. Our Common Stock is listed on the New York Stock Exchange under the symbol DCT.

**Governance**

On May 29, 2008, Philip L. Hawkins, our Chief Executive officer, submitted to the New York Stock Exchange the annual CEO Certification required by Section 303A of the Corporate Governance Rules of the NYSE certifying that he was not aware of any violation by us of NYSE corporate governance listing standards.

**Business Overview**

Our portfolio primarily consists of high-quality, generic bulk distribution warehouses and light industrial properties. The properties we target for acquisition or development are generally characterized by convenient access to major transportation arteries, proximity to densely populated markets and quality design standards that allow for reconfiguration of space. In the future, we intend to continue to focus on properties that exhibit these characteristics in U.S. markets as well as in Mexico, where we believe we can achieve favorable returns and leverage our expertise. We seek long-term earnings growth primarily through increasing rents and operating income at existing properties, acquiring and developing high-quality properties in major distribution markets and increasing fee revenues from our institutional capital management program. In addition, we may recycle our capital by selling assets, contributing assets to joint ventures, funds or other commingled investment vehicles with institutional partners, and reinvesting the capital in target markets.

As of December 31, 2008, we owned, managed or had under development 450 industrial real estate properties comprised of approximately 75.9 million square feet. Our portfolio of consolidated operating properties included 373 industrial real estate buildings, comprised of 52.1 million square feet, which consisted of 218 bulk distribution properties, 113 light industrial properties and 42 service center properties. Our portfolio of 373 consolidated operating properties was 93.2% occupied as of December 31, 2008. As of December 31, 2008, we also consolidated 12 development properties and six redevelopment properties, comprised of 2.9 million square feet and 0.9 million square feet, respectively. In addition, as of December 31, 2008, we had ownership interests

---

**Table of Contents**

ranging from approximately 4% to 20% in unconsolidated institutional joint ventures, or funds, that owned 45 properties comprised of approximately 14.1 million square feet, and investments in three unconsolidated operating properties and 10 unconsolidated development joint venture properties. We managed one property where we had no ownership interest.

During the year ended December 31, 2008, we acquired three operating properties located in two markets in the United States and one in Mexico, comprised of approximately 0.4 million square feet for a total cost of approximately \$23.8 million, which includes acquisition costs. We also acquired four shell-complete development properties located in Monterrey, Mexico, comprised of approximately 0.7 million square feet for a total cost of approximately \$28.1 million, which includes acquisition costs. One of these buildings was sold in late 2008 and the remaining three properties were 100% leased as of December 31, 2008. Additionally, we completed the expansion of one development property in Monterrey Mexico, comprised of 83,000 square feet for a total cost of approximately \$3.9 million.

During the year ended December 31, 2008, we disposed of 16 operating properties comprised of approximately 2.6 million square feet to unrelated third parties for gross proceeds of approximately \$143.3 million, which resulted in an aggregate gain of approximately \$21.5 million. Additionally, we contributed approximately 47 acres of land in Atlanta to the IDI/DCT Buford, LLC joint venture.

Including holdings in our consolidated and unconsolidated joint ventures, we had 11 development projects for 17 buildings in nine markets comprised of approximately 5.3 million square feet that were shell-complete and in lease-up phase as of December 31, 2008, with approximately 0.9 million square feet leased. We had eight buildings under construction, including three properties in Mexico related to forward purchase commitments, comprised of approximately 2.4 million square feet. In addition, including our joint ventures, we have approximately 424 acres of land that we believe can support the development of approximately seven million square feet and have options to control approximately 4,000 additional acres. The largest component of this land includes the master development rights held by our unconsolidated joint venture, referred to as the SCLA joint venture, for approximately 4,350 acres of land, that are entitled for industrial development, surrounding the Southern California Logistics Airport ( SCLA ) located in the Inland Empire submarket of Southern California. Phase I of this project, representing approximately 356 acres acquired in 2006, is expected to support approximately 6.3 million square feet of development. In early 2008, the SCLA joint venture began construction on one building comprised of approximately 1.0 million square feet. Additionally, three buildings comprised of 0.5 million square feet were completed during 2008. As of December 31, 2008, 0.1 million square feet of these buildings had been leased. Through various master development agreements, the joint venture has exclusive rights to develop this project through 2019.

We have a stable, broadly diversified tenant base. As of December 31, 2008, our consolidated and unconsolidated operating properties had leases with approximately 850 customers with no single customer accounting for more than 2.7% of the total annualized base rents for these properties. Our 10 largest customers occupy 16.7% of the leased consolidated and unconsolidated operating properties based on occupied square feet and account for 13.8% of the annualized base rent for these properties. We intend to maintain a well-diversified mix of tenants to limit our exposure to any single tenant or industry. We believe that our broad national presence in the top U.S. distribution markets provides geographic diversity and is attractive to users of distribution space which allows us to build strong relationships with our tenants. Furthermore, we are actively engaged in meeting our tenants' expansion, consolidation and relocation requirements.

Our primary business objectives are to maximize long-term growth in earnings and Funds From Operations, or FFO (see definition in Selected Financial Data ), and to maximize total return to our stockholders.

Our principal executive office is located at 518 Seventeenth Street, Suite 800, Denver, Colorado 80202; our telephone number is (303) 597-2400. We also maintain regional offices in Atlanta, Georgia; Moonachie, New Jersey and Dallas, Texas. Our website address is [www.dctindustrial.com](http://www.dctindustrial.com).

---

## **Table of Contents**

### *Business Strategy*

Our primary business objectives are to maximize long-term growth in earnings and FFO, and to maximize total return to our stockholders. The strategies we intend to execute to achieve these objectives include:

**Maximizing Cash Flows From Existing Properties.** We intend to maximize the cash flows from our existing properties by increasing rental revenues, controlling operating expenses and physically maintaining the quality of our properties. Operating results for the year ended December 31, 2008, included year end occupancy of 93.2%, rent growth of 10.5% on signed leases and tenant retention of 76.3% related to expiring leases. Further, cash provided by operating activities increased to \$128.3 million in 2008 from \$116.9 million in 2007. Renewing tenants, leasing space and effectively managing expenses are critical in the current market environment and are the day to day focus of our operations team. Due to softening market demand, we have increased our leasing team in the field to make sure we are responding to each and every opportunity quickly and successfully while cultivating deeper tenant relationships.

**Managing Our Development Pipeline.** We believe that extensive relationships with industrial tenants and control of an inventory of developable land primary in the Inland Empire will allow us to create value over time by selling land, constructing buildings for tenants or developing buildings in high-volume distribution markets. In anticipation of the deteriorating market for industrial space, we ceased entering into new development commitments early in 2008, but have remained focused on leasing the existing pipeline of properties under development. During the year, we were successful in completing the lease-up or sale of six development properties, representing 1.3 million square feet.

We continued to make progress at SCLA, our development joint venture located in the Inland Empire market of Southern California where our joint venture controls the master development rights to more than 4,000 acres of land. We have four buildings totaling 1.5 million square feet under development or in the lease-up phase, with leasing on pace with our initial projections. As of December 31, 2008, 0.1 million square feet of these buildings had been leased.

**Recycling Capital.** We intend to selectively dispose of assets in order to maximize total return to our stockholders by redeploying proceeds from asset sales into new acquisition and development opportunities. Important to managing our balance sheet as well as increasing our overall return on assets is the on-going effort to sell non-strategic assets for redeployment into new, higher growth opportunities. During 2008, we sold \$143 million of assets in 10 transactions for a gain of \$21.5 million. Given our solid balance sheet, strong team of real estate professionals and excellent relationships with investors and brokers, we believe we are well positioned to identify and take advantage of those opportunities. However, we will continue to exercise patience and discipline as we evaluate potential acquisitions that we believe will generate attractive returns for our stockholders.

**Expanding Our Institutional Capital Management Platform.** Co-investing with institutional capital enables the Company to increase our return on invested capital through fees earned, augment our acquisition activity, deepen our market presence and customer relationships, and increase our access to capital for continued growth. DCT Industrial's institutional capital management platform consists of five joint ventures with three institutions. At year end, assets under management totaled \$772 million, representing an increase of more than \$85 million from the end of 2007. We will continue to work closely with our existing partners to maximize the value of our joint venture properties, as well as look for new opportunities to deploy capital at attractive returns.

**Creating Value in Mexico.** We own 1.1 million square feet of industrial properties in Mexico, which were 91.2% leased at year end, and have an additional three properties totaling 354,000 square feet under development. As with the U.S., the Mexican economy and its real estate markets noticeably softened in 2008 after enjoying a very long run of success. In response, we have put new capital deployment on hold and have devoted all of our efforts on leasing existing space to increase cash flow and value. While we do not anticipate making any further investments in the near-term, we continue to



## **Table of Contents**

monitor the markets and stay in close touch with our network of market contacts, as attractively priced opportunities are likely to present themselves in the future as a result of the stress on current land and building owners.

### *Our Competitive Strengths*

We believe that we distinguish ourselves from other owners, operators, acquirers and developers of industrial properties. Although our business strategy reflects current market conditions, we believe our long-term success is supported through the following competitive strengths:

**High-Quality Industrial Property Portfolio.** Our portfolio of industrial properties primarily consists of high-quality bulk distribution facilities specifically designed to meet the needs of distribution and supply companies. As of December 31, 2008, approximately 89% of our consolidated operating portfolio based on square footage was comprised of bulk distribution properties while approximately 9% of our portfolio was comprised of light industrial properties. The majority of our properties are specifically designed for use by major distribution and third-party logistics tenants and are readily divisible to meet re-tenanting opportunities. We believe that our concentration of high-quality bulk distribution properties provides us with a competitive advantage in attracting and retaining distribution users and tenants across the markets in which we operate. With respect to our bulk distribution buildings that are 200,000 square feet or greater, 82% have average ceiling clear heights in excess of 24 feet, truck court depths in excess of 120 feet and early suppression fast response sprinkler systems.

**Experienced and Committed Management Team.** Our executive management team collectively has an average of nearly 20 years commercial real estate experience and an average of over 10 years focused on the industrial real estate sector. Additionally, our executive management team has extensive public company operating experience with all of our senior executives having held senior positions at publicly-traded REITs for an average of over 10 years.

**Proven Acquisition Capabilities.** Beginning with our first acquisition in June 2003, we have completed approximately \$3.4 billion in industrial real estate acquisitions as of December 31, 2008. Excluding our three major portfolio acquisitions that were each in excess of \$200 million, our average acquisition transaction cost was approximately \$21.2 million. This demonstrates our ability to access a steady pipeline of smaller acquisitions. Our acquisition capability is driven by our extensive network of industry relationships within the brokerage, development and investor community.

**Access to Institutional Co-Investment Capital.** DCT has established five joint ventures with three institutional capital partners and our senior management team has broad long-term relationships within the institutional investor community that provide access to capital for both traditional joint ventures and funds or other commingled investment vehicles. These institutions include domestic pension plans, insurance companies, private trusts and international investors. We believe these relationships allow us to identify sources of institutional demand and appropriately match institutional capital with investment opportunities in our target markets to maximize returns for our stockholders.

**Strong Industry Relationships.** We believe that our extensive network of industry relationships with the brokerage, development and investor communities will allow us to execute successfully our acquisition and development growth strategies and our institutional capital management strategy. These relationships augment our ability to source acquisitions in off-market transactions outside of competitive marketing processes, capitalize on development opportunities and capture repeat business and transaction activity. Our strong relationships with the tenant and leasing brokerage communities aid in attracting and retaining tenants.

**Capital Structure.** Our capital structure and business plan provides us with sufficient financial capacity to fund future growth. As of December 31, 2008 we had \$284.8 million available under our \$300.0 million senior unsecured revolving credit facility and 230 of our operating properties with a gross book value of \$1.6 billion were unencumbered.

## **Table of Contents**

### *Operating Segments*

We consider each operating property to be an individual operating segment that has similar economic characteristics with all of our other operating properties. Our operating segments are aggregated into reportable segments based upon the property type: bulk distribution; and light industrial and other. See additional information in Item 2. Properties, in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 16 to our Consolidated Financial Statements.

### *Competition*

We believe the current market for industrial real estate acquisitions to be extremely competitive. We compete for real property investments with pension funds and their advisors, bank and insurance company investment accounts, other real estate investment companies, real estate limited partnerships, individuals and other entities engaged in real estate investment activities, some of which have greater financial resources than we do. In addition, we believe the leasing of real estate to be highly competitive. We experience competition for customers from owners and managers of competing properties. As a result, we may have to provide free rental periods, incur charges for tenant improvements or offer other inducements, all of which may have an adverse impact on our results of operations.

### *Employees*

As of December 31, 2008, we had 81 full-time employees.

## **ITEM 1A. RISK FACTORS**

### **RISKS RELATED TO RECENT ECONOMIC CONDITIONS**

#### *Adverse economic conditions will negatively affect our returns and profitability.*

Our operating results may be affected by market and economic challenges, including the current global economic credit environment, which may result from a continued or exacerbated general economic slow down experienced by the nation as a whole or by the local economics where our properties may be located, or by the real estate industry, including the following:

poor economic conditions may result in tenant defaults under leases;

re-leasing may require concessions or reduced rental rates under the new leases due to reduced demand;

adverse capital and credit market conditions may restrict our development and redevelopment activities; and

constricted access to credit may result in tenant defaults, non-renewals under leases or inability of potential buyers to acquire our properties held for sale, including properties held through joint ventures.

Also, to the extent we purchase real estate in an unstable market, we are subject to the risk that if the real estate market ceases to attract the same level of capital investment in the future that it attracts at the time of our purchases, or the number of companies seeking to acquire properties decreases, the value of our investments may not appreciate or may decrease significantly below the amount we pay for these investments. The length and severity of any economic slow down or downturn cannot be predicted. Our operations could be negatively affected to the extent that an economic slow down or downturn is prolonged or becomes more severe.

---

## **Table of Contents**

***Dislocations in the credit markets and real estate markets could have a material adverse effect on our results of operations, financial condition and ability to pay distributions to you.***

Domestic and international financial markets currently are experiencing significant dislocations which have been brought about in large part by failures in the U.S. banking system. These dislocations have severely impacted the availability of credit and have contributed to rising costs associated with obtaining credit. If debt financing is not available on terms and conditions we find acceptable, we may not be able to obtain financing for investments. If this dislocation in the credit markets persists, our ability to borrow monies to finance the purchase of, or other activities related to, real estate assets will be negatively impacted. If we are unable to borrow monies on terms and conditions that we find acceptable, we likely will have to reduce the number of properties we can purchase, and the return on the properties we do purchase may be lower. If interest rates are higher when the properties are refinanced, we may not be able to finance the properties and our income could be reduced. In addition, if we pay fees to lock-in a favorable interest rate, falling interest rates or other factors could require us to forfeit these fees. Also, if the value of our properties decline we may be unable to refinance all of our debt as it matures. All of these events would have a material adverse effect on our results of operations, financial condition and ability to pay distributions.

***The failure of any banking institution in which we deposit our funds, any lender under any of our lines of credit or any counterparty to our derivative financial instruments could have a material adverse effect on our results of operations, financial condition and ability to pay distributions to you.***

Currently, the Federal Deposit Insurance Corporation, or FDIC, generally, only insures amounts up to \$250,000 per depositor per insured bank, which amount is scheduled to be reduced to \$100,000 after December 31, 2009. The FDIC does provide full deposit insurance coverage for non-interest bearing transaction accounts with participating institutions, regardless of dollar amount, through December 31, 2009, but we generally do not hold our cash and cash equivalents in such accounts. We currently have and expect to continue to have cash and cash equivalents deposited in certain banking institutions in excess of federally insured levels. Currently, our cash and cash equivalents are deposited primarily with US Bank and AAA-rated money market accounts, and we may deposit funds in other banking institutions in the future. If any of the banking institutions in which we have deposited funds ultimately fails, we may lose the amount of our deposits over the then current FDIC insurance limit. The loss of our deposits could reduce the amount of cash we have available to distribute or invest and could result in a decline in the value of your investment.

There are currently twelve lenders under our \$300.0 million line of credit. If any of the lenders under our line of credit fail, we may be unable to obtain or replace on favorable terms, or at all, the financing commitment of the failed lender. This could adversely affect our liquidity and, as a result, negatively impact our company in a number of ways. Additionally, we use various derivative financial instruments to hedge our exposure to movements in market interest rates. Our counterparties to these instruments are typically commercial or investment banks or their affiliates or the financial services subsidiaries of large insurance companies. If any of our counterparties fail or are unable to perform under these instruments, we may not realize the benefits of these instruments and the risk to us of fluctuations in future interest rates may increase. We may be unable to recover any amounts owed to us by these counterparties.

## **RISKS RELATED TO OUR BUSINESS AND OPERATIONS**

***Our investments are concentrated in the industrial real estate sector, and our business would be adversely affected by an economic downturn in that sector.***

Our investments in real estate assets are primarily concentrated in the industrial real estate sector. This concentration may expose us to the risk of economic downturns in this sector to a greater extent than if our business activities included a more significant portion of other sectors of the real estate industry.

## **Table of Contents**

### ***We depend on key personnel.***

Our success depends to a significant degree upon the continued contributions of certain key personnel including, but not limited to, our management group, each of whom would be difficult to replace. If any of our key personnel were to cease employment with us, our operating results could suffer. Our ability to retain our management group or to attract suitable replacements should any members of the management group leave is dependent on the competitive nature of the employment market. The loss of services from key members of the management group or a limitation in their availability could adversely impact our financial condition and cash flows. Further, such a loss could be negatively perceived in the capital markets. We have not obtained and do not expect to obtain key man life insurance on any of our key personnel.

We also believe that, as we expand, our future success depends, in large part, upon our ability to hire and retain highly skilled managerial, investment, financing, operational and marketing personnel. Competition for such personnel is intense, and we cannot assure our stockholders that we will be successful in attracting and retaining such skilled personnel.

### ***Our operating results and financial condition could be adversely affected if we do not continue to have access to capital on favorable terms.***

As a REIT, we must meet certain annual distribution requirements. Consequently, we are largely dependent on external capital to fund our development and acquisition activities. Further, in order to maintain our REIT status and avoid the payment of income and excise taxes, we may need to borrow funds on a short-term basis to meet the REIT distribution requirements even if the then-prevailing market conditions are not favorable for these borrowings. These short-term borrowing needs could result from differences in timing between the actual receipt of cash and inclusion of income for U.S. federal income tax purposes or the effect of non-deductible capital expenditures, the creation of reserves or required debt or amortization payments. Additionally, our ability to access capital is dependent upon a number of factors, including general market conditions and competition from other real estate companies. To the extent that capital is not available to acquire or develop properties, profits may not be realized or their realization may be delayed, which could result in an earnings stream that is less predictable than some of our competitors and result in us not meeting our projected earnings and distributable cash flow levels in a particular reporting period. Failure to meet our projected earnings and distributable cash flow levels in a particular reporting period could have an adverse effect on our financial condition and on the market price of our common stock.

### ***Our long-term growth will partially depend upon future acquisitions of properties, and we may be unable to consummate acquisitions on advantageous terms or acquisitions may not perform as we expect.***

We acquire and intend to continue to acquire primarily high-quality generic bulk distribution warehouses and light industrial properties. The acquisition of properties entails various risks, including the risks that our investments may not perform as we expect, that we may be unable to quickly and efficiently integrate our new acquisitions into our existing operations and that our cost estimates for bringing an acquired property up to market standards may prove inaccurate. Further, we face significant competition for attractive investment opportunities from other well-capitalized real estate investors, including both publicly-traded REITs and private institutional investment funds, and these competitors may have greater financial resources than us and a greater ability to borrow funds to acquire properties. This competition increases as investments in real estate become increasingly attractive relative to other forms of investment. As a result of competition, we may be unable to acquire additional properties as we desire or the purchase price may be significantly elevated. In addition, we expect to finance future acquisitions through a combination of borrowings under our senior unsecured credit facility, proceeds from equity or debt offerings by us or our operating partnership or its subsidiaries and proceeds from property contributions and divestitures which may not be available and which could adversely affect our cash flows. Any of the above risks could adversely affect our financial condition, results of operations, cash flows and ability to pay distributions on, and the market price of, our common stock.

## **Table of Contents**

### ***We may be unable to source off-market deal flow in the future.***

A key component of our growth strategy is to continue to acquire additional industrial real estate assets. Properties that are acquired off-market are typically more attractive to us as a purchaser because of the absence of a formal sales process, which could lead to higher prices. If we cannot obtain off-market deal flow in the future, our ability to locate and acquire additional properties at attractive prices could be adversely affected.

### ***Our real estate development strategies may not be successful.***

We are involved in the construction and expansion of distribution facilities and we intend to continue to pursue development and renovation activities as opportunities arise. In addition, we have entered into joint ventures to develop, or will self-develop, additional warehouse/distribution buildings on land we already own or control, and we have rights under master development agreements to acquire additional acres of land for future development activities. We will be subject to risks associated with our development and renovation activities that could adversely affect our financial condition, results of operations, cash flows and ability to pay distributions on, and the market price of, our common stock, including, but not limited to:

the risk that development projects in which we have invested may be abandoned and the related investment will be impaired;

the risk that we may not be able to obtain, or may experience delays in obtaining, all necessary zoning, land-use, building, occupancy and other governmental permits and authorizations;

the risk that we may not be able to obtain additional land on which to develop;

the risk that we may not be able to obtain financing for development projects on favorable terms;

the risk that construction costs of a project may exceed the original estimates or that construction may not be concluded on schedule, making the project less profitable than originally estimated or not profitable at all (including the possibility of contract default, the effects of local weather conditions, the possibility of local or national strikes and the possibility of shortages in materials, building supplies or energy and fuel for equipment);

the risk that, upon completion of construction, we may not be able to obtain, or obtain on advantageous terms, permanent financing for activities that we have financed through construction loans; and

the risk that occupancy levels and the rents that can be charged for a completed project will not be met, making the project unprofitable.

### ***Our institutional capital management strategy of contributing properties to joint ventures we manage may not allow us to expand our business and operations as quickly or as profitably as we desire.***

In general, our ability to contribute properties to joint ventures that are part of our institutional capital management program on advantageous terms will be dependent upon competition from other managers of similar joint ventures, current capital market conditions, including the yield expectations for industrial properties, and other factors beyond our control. Our ability to develop and timely lease properties will impact our ability to contribute these properties. Continued access to private and public debt and equity capital by these joint ventures is necessary in order for us to pursue our strategy of contributing properties to the joint ventures. Should we not have sufficient properties available that meet the investment criteria of current or future joint ventures, or should the joint ventures have limited or no access to capital on favorable terms, then these contributions could be delayed resulting in adverse effects on our liquidity and on our ability to meet projected earnings levels in a particular reporting period. Failure to meet our projected earnings levels in a particular reporting period could have an adverse effect on our

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

results of operations, distributable cash flows and on the value of our common stock. Further, our inability to redeploy the proceeds from our divestitures in accordance with our investment strategy could have an adverse effect on our results of operations, distributable cash flows, and our ability to meet our debt obligations in a timely manner and the value of our common stock in subsequent periods.

## **Table of Contents**

### ***Actions of our joint venture partners could negatively impact our performance.***

Our organizational documents do not limit the amount of available funds that we may invest in partnerships, limited liability companies or joint ventures, and we intend to continue to develop and acquire properties through joint ventures, limited liability companies and partnerships with other persons or entities when warranted by the circumstances. Such partners may share certain approval rights over major decisions. Such investments may involve risks not otherwise present with other methods of investment in real estate, including, but not limited to:

that our co-member, co-venturer or partner in an investment might become bankrupt, which would mean that we and any other remaining general partners, members or co-venturers would generally remain liable for the partnership's, limited liability company's or joint venture's liabilities;

that such co-member, co-venturer or partner may at any time have economic or business interests or goals which are or which become inconsistent with our business interests or goals;

that such co-member, co-venturer or partner may be in a position to take action contrary to our instructions or requests or contrary to our policies or objectives, including our current policy with respect to maintaining our qualification as a REIT;

that, if our partners fail to fund their share of any required capital contributions, we may be required to contribute such capital;

that joint venture, limited liability company and partnership agreements often restrict the transfer of a co-venturer's, member's or partner's interest or may otherwise restrict our ability to sell the interest when we desire or on advantageous terms;

that our relationships with our partners, co-members or co-venturers are contractual in nature and may be terminated or dissolved under the terms of the agreements and, in such event, we may not continue to own or operate the interests or assets underlying such relationship or may need to purchase such interests or assets at an above-market price to continue ownership;

that disputes between us and our partners, co-members or co-venturers may result in litigation or arbitration that would increase our expenses and prevent our officers and directors from focusing their time and effort on our business and result in subjecting the properties owned by the applicable partnership, limited liability company or joint venture to additional risk; and

that we may in certain circumstances be liable for the actions of our partners, co-members or co-venturers.

We generally seek to maintain sufficient control of our partnerships, limited liability companies and joint ventures to permit us to achieve our business objectives; however, we may not be able to do so, and the occurrence of one or more of the events described above could adversely affect our financial condition, results of operations, cash flows and ability to pay distributions on, and the market price of, our common stock.

### ***If we invest in a limited partnership as a general partner we could be responsible for all liabilities of such partnership.***

In some joint ventures or other investments we may make, if the entity in which we invest is a limited partnership, we may acquire all or a portion of our interest in such partnership as a general partner. As a general partner, we could be liable for all the liabilities of such partnership. Additionally, we may be required to take our interests in other investments as a non-managing general partner. Consequently, we would be potentially liable for all such liabilities without having the same rights of management or control over the operation of the partnership as the managing general partner or partners may have. Therefore, we may be held responsible for all of the liabilities of an entity in which we do not have full management rights or control, and our liability may far exceed the amount or value of the investment we initially made or then had in the partnership.





## **Table of Contents**

*Investment in us may be subject to additional risks relating to our international investments.*

We have expanded our operations into markets in Mexico and may expand our operations into additional selected international markets in the future. Our foreign operations could be affected by factors peculiar to the laws and business practices of the jurisdictions in which the properties are located. These laws may expose us to risks that are different from and in addition to those commonly found in the United States. Foreign operations could be subject to the following risks:

changing governmental rules and policies, including changes in land use and zoning laws;

enactment of laws relating to the foreign ownership of real property or mortgages and laws restricting the ability of foreign persons or companies to remove profits earned from activities within the country to the person's or company's country of origin;

variations in currency exchange rates;

adverse market conditions caused by terrorism, civil unrest and changes in national or local governmental or economic conditions;

the willingness of domestic or foreign lenders to make mortgage loans in certain countries and changes in the availability, cost and terms of mortgage funds resulting from varying national economic policies;

the imposition of unique tax structures and changes in real estate and other tax rates and other operating expenses in particular countries;

general political and economic instability;

our limited experience and expertise in foreign countries relative to our experience and expertise in the United States; and

more stringent environmental laws or changes in such laws, or environmental consequences of less stringent environmental management practices in foreign countries relative to the United States.

*The availability and timing of cash distributions is uncertain.*

We expect to continue to pay quarterly distributions to our stockholders. However, we bear all expenses incurred by our operations, and our funds generated by operations, after deducting these expenses, may not be sufficient to cover desired levels of distributions to our stockholders. In addition, our board of directors, in its discretion, may retain any portion of such cash for working capital. We cannot assure our stockholders that sufficient funds will be available to pay distributions.

*We may have difficulty funding our distributions with our available cash flows.*

As a growing company, to date we have funded our quarterly distributions to investors with available cash flows and, to a lesser extent, with borrowings under our senior credit facility and other borrowings. Our corporate strategy is to fund the payment of quarterly distributions to our stockholders entirely from available cash flows. However, we may continue to fund our quarterly distributions to investors from a combination of available cash flows and proceeds from borrowings. In the event we are unable to consistently fund future quarterly distributions to investors entirely from available cash flows, net of recurring capital expenditures, the value of our shares may be negatively impacted.

*Adverse economic and geopolitical conditions could negatively affect our returns and profitability.*

Among others, the following market and economic challenges may adversely affect our operating results:

poor economic times may result in tenant defaults under our leases and reduced demand for industrial space;

overbuilding may increase vacancies; and

---

## **Table of Contents**

maintaining occupancy levels may require increased concessions, tenant improvement expenditures or reduced rental rates. Our operations could be negatively affected to the extent that an economic downturn is prolonged or becomes more severe.

*Events or occurrences that affect areas in which our properties are geographically concentrated may impact financial results.*

In addition to general, regional, national and international economic conditions, our operating performance is impacted by the economic conditions of the specific markets in which we have concentrations of properties. We have significant holdings in the following markets of our consolidated portfolio: Atlanta, Cincinnati, Columbus, Dallas and Memphis. Our operating performance could be adversely affected if conditions become less favorable in any of the markets in which we have a concentration of properties.

*Our business could be adversely impacted if we have deficiencies in our disclosure controls and procedures or internal control over financial reporting.*

The design and effectiveness of our disclosure controls and procedures and internal control over financial reporting may not prevent all errors, misstatements or misrepresentations. While management will continue to review the effectiveness of our disclosure controls and procedures and internal control over financial reporting, there can be no guarantee that our internal control over financial reporting will be effective in accomplishing all control objectives all of the time. Deficiencies, including any material weakness, in our internal control over financial reporting which may occur in the future could result in misstatements of our results of operations, restatements of our financial statements, a decline in our stock price, or otherwise materially adversely affect our business, reputation, results of operations, financial condition or liquidity.

## **RISKS RELATED TO CONFLICTS OF INTEREST**

*We may compete with our affiliates for properties.*

Although we became self-advised in connection with the Internalization, we are still subject to certain conflicts of interest. Certain of our affiliates could seek to acquire properties that could satisfy our acquisition criteria. While certain of our current and former affiliates have agreed not to engage in activities within North America relating to the ownership, acquisition, development or management of industrial properties until October 10, 2009, such agreements are subject to certain exceptions. As such, we may encounter situations where we would be bidding against an affiliate or teaming with an affiliate for a joint bid.

*We may invest in, or co-invest with, our affiliates.*

We may invest in, or co-invest with, joint ventures or other programs sponsored by affiliates of one of our directors, James Mulvihill, including those pursuant to our joint ventures with Dividend Capital Total Realty Trust, Inc., or DCTRT. The independent directors of our investment committee must approve any such transaction and Mr. Mulvihill will abstain from voting as a director on any transactions we enter into with his affiliates. Management's recommendation to our investment committee may be affected by its relationship with the co-venturer. In addition, we may not seek to enforce the agreements relating to such transactions as vigorously as we otherwise might because of our desire to maintain our relationship with this director.

*Our UPREIT structure may result in potential conflicts of interest.*

As of December 31, 2008, we owned 84% of the units of limited partnership interest in our operating partnership, or OP Units, DCAG owned 5% of the OP Units (and certain of our officers and directors, through their membership interests in and/or rights to receive a portion of the net cash flows, or cash flow interests, of DCAG, indirectly beneficially owned 2% of the OP Units) and certain unaffiliated limited partners owned the remaining 11% of the OP Units. Persons holding OP Units in our operating partnership have the right to vote on certain

## **Table of Contents**

amendments to the limited partnership agreement of our operating partnership, as well as on certain other matters. Persons holding such voting rights may exercise them in a manner that conflicts with the interests of our stockholders. Furthermore, circumstances may arise in the future when the interest of limited partners in our operating partnership may conflict with the interests of our stockholders. For example, the timing and terms of dispositions of properties held by our operating partnership may result in tax consequences to certain limited partners and not to our stockholders.

### **GENERAL REAL ESTATE RISKS**

*Our performance and value are subject to general economic conditions and risks associated with our real estate assets.*

The investment returns available from equity investments in real estate depend on the amount of income earned and capital appreciation generated by the properties, as well as the expenses incurred in connection with the properties. If our properties do not generate income sufficient to meet operating expenses, including debt service and capital expenditures, then our ability to pay distributions to our stockholders could be adversely affected. In addition, there are significant expenditures associated with an investment in real estate (such as mortgage payments, real estate taxes and maintenance costs) that generally do not decline when circumstances reduce the income from the property. Income from and the value of our properties may be adversely affected by:

changes in general or local economic climate;

the attractiveness of our properties to potential tenants;

changes in supply of or demand for similar or competing properties in an area;

bankruptcies, financial difficulties or lease defaults by our tenants;

changes in interest rates and availability of permanent mortgage funds that may render the sale of a property difficult or unattractive or otherwise reduce returns to stockholders;

changes in operating costs and expenses and our ability to control rents;

changes in or increased costs of compliance with governmental rules, regulations and fiscal policies, including changes in tax, real estate, environmental and zoning laws, and our potential liability thereunder;

our ability to provide adequate maintenance and insurance;

changes in the cost or availability of insurance, including coverage for mold or asbestos;

unanticipated changes in costs associated with known adverse environmental conditions or retained liabilities for such conditions;

periods of high interest rates and tight money supply;

tenant turnover;

general overbuilding or excess supply in the market area; and

disruptions in the global supply chain caused by political, regulatory or other factors including terrorism.

In addition, periods of economic slowdown or recession, rising interest rates or declining demand for real estate, or public perception that any of these events may occur, would result in a general decrease in rents or an increased occurrence of defaults under existing leases, which would adversely affect our financial condition and results of operations. Future terrorist attacks may result in declining economic activity, which could reduce the demand for, and the value of, our properties. To the extent that future attacks impact our tenants, their businesses similarly could be adversely affected, including their ability to continue to honor their existing leases.

For these and other reasons, we cannot assure our stockholders that we will be profitable or that we will realize growth in the value of our real estate properties.

## **Table of Contents**

### ***Actions by our competitors may decrease or prevent increases in the occupancy and rental rates of our properties.***

We compete with other developers, owners and operators of real estate, some of which own properties similar to ours in the same markets and submarkets in which our properties are located. If our competitors offer space at rental rates below current market rates or below the rental rates we currently charge our tenants, we may lose potential tenants, and we may be pressured to reduce our rental rates below those we currently charge in order to retain tenants when our tenants' leases expire. As a result, our financial condition, cash flows, cash available for distribution, trading price of our common stock and ability to satisfy our debt service obligations could be materially adversely affected.

### ***We are dependent on tenants for our revenues.***

Our operating results and distributable cash flows would be adversely affected if a significant number of our tenants were unable to meet their lease obligations. In addition, certain of our properties are occupied by a single tenant. As a result, the success of those properties will depend on the financial stability of a single tenant. Lease payment defaults by tenants could cause us to reduce the amount of distributions to stockholders. A default by a tenant on its lease payments could force us to find an alternative source of revenues to pay any mortgage loan on the property. In the event of a tenant default, we may experience delays in enforcing our rights as landlord and may incur substantial costs, including litigation and related expenses, in protecting our investment and re-leasing our property. If a lease is terminated, we may be unable to lease the property for the rent previously received or sell the property without incurring a loss.

### ***Our ability to renew leases or re-lease space on favorable terms as leases expire significantly affects our business.***

Our results of operations, distributable cash flows and the value of our common stock would be adversely affected if we are unable to lease, on economically favorable terms, a significant amount of space in our operating properties. The number of vacant or partially vacant industrial properties in a market or submarket could adversely affect both our ability to re-lease the space and the rental rates that can be obtained.

### ***A property that incurs a vacancy could be difficult to sell or re-lease.***

A property may incur a vacancy either by the continued default of a tenant under its lease or the expiration of one of our leases. In addition, certain of the properties we acquire may have some level of vacancy at the time of closing. Certain of our properties may be specifically suited to the particular needs of a tenant. We may have difficulty obtaining a new tenant for any vacant space we have in our properties. If the vacancy continues for a long period of time, we may suffer reduced revenues resulting in less cash available to be distributed to stockholders. In addition, the resale value of a property could be diminished because the market value of a particular property will depend principally upon the value of the leases of such property.

### ***We may not have funding for future tenant improvements.***

When a tenant at one of our properties does not renew its lease or otherwise vacates its space in one of our buildings, it is likely that, in order to attract one or more new tenants, we will be required to expend funds to construct new tenant improvements in the vacated space. Although we intend to manage our cash position or financing availability to pay for any improvements required for re-leasing, we cannot assure our stockholders that we will have adequate sources of funding available to us for such purposes in the future.

### ***If our tenants are highly leveraged, they may have a higher possibility of filing for bankruptcy or insolvency.***

Of our tenants that experience downturns in their operating results due to adverse changes to their business or economic conditions, those that are highly leveraged may have a higher possibility of filing for bankruptcy or insolvency. In bankruptcy or insolvency, a tenant may have the option of vacating a property instead of paying rent. Until such a property is released from bankruptcy, our revenues would be reduced and could cause us to reduce distributions to stockholders. We may have highly leveraged tenants in the future.

## **Table of Contents**

### ***The fact that real estate investments are not as liquid as other types of assets may reduce economic returns to investors.***

Real estate investments are not as liquid as other types of investments, and this lack of liquidity may limit our ability to react promptly to changes in economic or other conditions. In addition, significant expenditures associated with real estate investments, such as mortgage payments, real estate taxes and maintenance costs, are generally not reduced when circumstances cause a reduction in income from the investments. In addition, we intend to comply with the safe harbor rules relating to the number of properties that can be disposed of in a year, the tax bases and the costs of improvements made to these properties, and meet other tests which enable a REIT to avoid punitive taxation on the sale of assets. Thus, our ability at any time to sell assets or contribute assets to property funds or other entities in which we have an ownership interest may be restricted. This lack of liquidity may limit our ability to vary our portfolio promptly in response to changes in economic or other conditions and, as a result, could adversely affect our financial condition, results of operations, cash flows and our ability to pay distributions on, and the market price of, our common stock.

### ***Delays in acquisition and development of properties may have adverse effects.***

Delays we encounter in the selection, acquisition and development of properties could adversely affect our returns. Where properties are acquired prior to the start of construction, it will typically take 12 to 18 months to complete construction and lease available space. Therefore, there could be delays in the payment of cash distributions attributable to those particular properties.

### ***Development and construction of properties may incur delays and increased costs and risks.***

In connection with our development strategy, we may acquire raw land upon which we will develop and construct improvements at a fixed contract price. In any such projects we will be subject to risks relating to the builder's ability to control construction costs or to build in conformity with plans, specifications and timetables. The builder's failure to perform may result in legal action by us to rescind the purchase or construction contract or to enforce the builder's obligations. Performance may also be affected or delayed by conditions beyond the builder's control. Delays in completion of construction could also give tenants the right to terminate preconstruction leases for space at a newly developed project. We may incur additional risks when we make periodic progress payments or other advances to such builders prior to completion of construction. Each of these factors could result in increased costs of a project or loss of our investment. In addition, we will be subject to normal lease-up risks relating to newly constructed projects if they are not fully leased prior to the commencement of construction. Furthermore, the price we agree to for the land will be based on projections of rental income and expenses and estimates of construction costs as well as the fair market value of the property upon completion of construction. If our projections are inaccurate, we may pay too much for the land and fail to achieve our forecast of returns due to the factors discussed above.

### ***Acquired properties may be located in new markets where we may face risks associated with investing in an unfamiliar market.***

We have acquired, and may continue to acquire, properties in markets that are new to us. When we acquire properties located in these markets, we may face risks associated with a lack of market knowledge or understanding of the local economy, forging new business relationships in the area and unfamiliarity with local government and permitting procedures. We work to mitigate such risks through extensive diligence and research and associations with experienced partners; however, there can be no guarantee that all such risks will be eliminated.

### ***Uninsured losses relating to real property may adversely affect our returns.***

We attempt to ensure that all of our properties are adequately insured to cover casualty losses. However, there are certain losses, including losses from floods, earthquakes, acts of war, acts of terrorism or riots, that are not generally insured against or that are not generally fully insured against because it is not deemed economically

---

## **Table of Contents**

feasible or prudent to do so. In addition, changes in the cost or availability of insurance could expose us to uninsured casualty losses. In the event that any of our properties incurs a casualty loss that is not fully covered by insurance, the value of our assets will be reduced by the amount of any such uninsured loss, and we could experience a significant loss of capital invested and potential revenues in these properties and could potentially remain obligated under any recourse debt associated with the property. Moreover, as the general partner of our operating partnership, we generally will be liable for all of our operating partnership's unsatisfied recourse obligations, including any obligations incurred by our operating partnership as the general partner of joint ventures. Any such losses could adversely affect our financial condition, results of operations, cash flows and ability to pay distributions on, and the market price of, our common stock. In addition, we may have no source of funding to repair or reconstruct the damaged property, and we cannot assure that any such sources of funding will be available to us for such purposes in the future.

A number of our consolidated operating properties are located in areas that are known to be subject to earthquake activity. Properties located in active seismic areas include properties in Northern California, Southern California, Memphis, Seattle and Mexico. We carry replacement-cost earthquake insurance on all of our properties located in areas historically subject to seismic activity, subject to coverage limitations and deductibles that we believe are commercially reasonable. We evaluate our earthquake insurance coverage annually in light of current industry practice through an analysis prepared by outside consultants.

A number of our properties are located in Miami and Orlando, which are areas that are known to be subject to hurricane and/or flood risk. We carry replacement-cost hurricane and flood hazard insurance on all of our properties located in areas historically subject to such activity, subject to coverage limitations and deductibles that we believe are commercially reasonable. We evaluate our insurance coverage annually in light of current industry practice through an analysis prepared by outside consultants.

### ***Contingent or unknown liabilities could adversely affect our financial condition.***

We have acquired, and may in the future acquire, properties, or may have previously owned properties, subject to liabilities and without any recourse, or with only limited recourse, with respect to unknown liabilities. As a result, if a liability were asserted against us based upon ownership of any of these entities or properties, then we might have to pay substantial sums to settle it, which could adversely affect our cash flows. Unknown liabilities with respect to entities or properties acquired might include:

liabilities for clean-up or remediation of adverse environmental conditions;

accrued but unpaid liabilities incurred in the ordinary course of business;

tax liabilities; and

claims for indemnification by the general partners, officers and directors and others indemnified by the former owners of the properties.

### ***Environmentally hazardous conditions may adversely affect our operating results.***

Under various federal, state and local environmental laws, a current or previous owner or operator of real property may be liable for the cost of removing or remediating hazardous or toxic substances on such property. Such laws often impose liability whether or not the owner or operator knew of, or was responsible for, the presence of such hazardous or toxic substances. Even if more than one person may have been responsible for the contamination, each person covered by the environmental laws may be held responsible for all of the clean-up costs incurred. In addition, third parties may sue the owner or operator of a site for damages based on personal injury, natural resources or property damage or other costs, including investigation and clean-up costs, resulting from the environmental contamination. The presence of hazardous or toxic substances on one of our properties, or the failure to properly remediate a contaminated property, could give rise to a lien in favor of the government for costs it may incur to address the contamination, or otherwise adversely affect our ability to sell or lease the property or borrow using the property as collateral. Environmental laws also may impose restrictions on the





## Table of Contents

manner in which property may be used or businesses may be operated. A property owner who violates environmental laws may be subject to sanctions which may be enforced by governmental agencies or, in certain circumstances, private parties. In connection with the acquisition and ownership of our properties, we may be exposed to such costs. The cost of defending against environmental claims, of compliance with environmental regulatory requirements or of remediating any contaminated property could materially adversely affect our business, assets or results of operations and, consequently, amounts available for distribution to our stockholders.

Environmental laws in the U.S. also require that owners or operators of buildings containing asbestos properly manage and maintain the asbestos, adequately inform or train those who may come into contact with asbestos and undertake special precautions, including removal or other abatement, in the event that asbestos is disturbed during building renovation or demolition. These laws may impose fines and penalties on building owners or operators who fail to comply with these requirements and may allow third parties to seek recovery from owners or operators for personal injury associated with exposure to asbestos. Some of our properties may contain asbestos-containing building materials.

We invest in properties historically used for industrial, manufacturing and commercial purposes. Some of these properties contain, or may have contained, underground storage tanks for the storage of petroleum products and other hazardous or toxic substances. All of these operations create a potential for the release of petroleum products or other hazardous or toxic substances. Some of our properties are adjacent to or near other properties that have contained or currently contain underground storage tanks used to store petroleum products or other hazardous or toxic substances. In addition, certain of our properties are on or are adjacent to or near other properties upon which others, including former owners or tenants of our properties, have engaged, or may in the future engage, in activities that may release petroleum products or other hazardous or toxic substances.

We maintain a portfolio environmental insurance policy that provides coverage for potential environmental liabilities, subject to the policy's coverage conditions and limitations, for most of our properties. From time to time, we may acquire properties, or interests in properties, with known adverse environmental conditions where we believe that the environmental liabilities associated with these conditions are quantifiable and that the acquisition will yield a superior risk-adjusted return. In such an instance, we underwrite the costs of environmental investigation, clean-up and monitoring into the cost. Further, in connection with property dispositions, we may agree to remain responsible for, and to bear the cost of, remediating or monitoring certain environmental conditions on the properties.

All of our properties were subject to a Phase I or similar environmental assessment by independent environmental consultants at the time of acquisition. Phase I assessments are intended to discover and evaluate information regarding the environmental condition of the surveyed property and surrounding properties. Phase I assessments generally include a historical review, a public records review, an investigation of the surveyed site and surrounding properties, and preparation and issuance of a written report, but do not include soil sampling or subsurface investigations and typically do not include an asbestos survey. While some of these assessments have led to further investigation and sampling, none of our environmental assessments of our properties have revealed an environmental liability that we believe would have a material adverse effect on our business, financial condition or results of operations taken as a whole. However, we cannot give any assurance that such conditions do not exist or may not arise in the future. Material environmental conditions, liabilities or compliance concerns may arise after the environmental assessment has been completed. Moreover, there can be no assurance that (i) future laws, ordinances or regulations will not impose any material environmental liability or (ii) the current environmental condition of our properties will not be affected by tenants, by the condition of land or operations in the vicinity of our properties (such as releases from underground storage tanks), or by third parties unrelated to us.

## **Table of Contents**

***Costs of complying with governmental laws and regulations may adversely affect our income and the cash available for any distributions.***

All real property and the operations conducted on real property are subject to federal, state and local laws and regulations relating to environmental protection and human health and safety. Tenants' ability to operate and to generate income to pay their lease obligations may be affected by permitting and compliance obligations arising under such laws and regulations. Some of these laws and regulations may impose joint and several liability on tenants, owners or operators for the costs to investigate or remediate contaminated properties, regardless of fault or whether the acts causing the contamination were legal. Leasing properties to tenants that engage in industrial, manufacturing, and commercial activities will cause us to be subject to the risk of liabilities under environmental laws and regulations. In addition, the presence of hazardous or toxic substances, or the failure to properly remediate these substances, may adversely affect our ability to sell, rent or pledge such property as collateral for future borrowings.

Some of these laws and regulations have been amended so as to require compliance with new or more stringent standards as of future dates. Compliance with new or more stringent laws or regulations or stricter interpretation of existing laws may require us to incur material expenditures. Future laws, ordinances or regulations may impose material environmental liability. Additionally, our tenants' operations, the existing condition of land when we buy it, operations in the vicinity of our properties, such as the presence of underground storage tanks, or activities of unrelated third parties may affect our properties. In addition, there are various local, state and federal fire, health, life-safety and similar regulations with which we may be required to comply and which may subject us to liability in the form of fines or damages for noncompliance. Any material expenditures, fines or damages we must pay will reduce our ability to make distributions and may reduce the value of our common stock.

In addition, changes in these laws and governmental regulations, or their interpretation by agencies or the courts, could occur.

***Compliance or failure to comply with the Americans with Disabilities Act and other similar regulations could result in substantial costs.***

Under the Americans with Disabilities Act, places of public accommodation must meet certain federal requirements related to access and use by disabled persons. Noncompliance could result in the imposition of fines by the federal government or the award of damages to private litigants. If we are required to make unanticipated expenditures to comply with the Americans with Disabilities Act, including removing access barriers, then our cash flows and the amounts available for distributions to our stockholders may be adversely affected. While we believe that our properties are currently in material compliance with these regulatory requirements, the requirements may change or new requirements may be imposed that could require significant unanticipated expenditures by us that will affect our cash flows and results of operations.

***We own several of our properties subject to ground leases that expose us to the loss of such properties upon breach or termination of the ground leases and may limit our ability to sell these properties.***

We own several of our properties through leasehold interests in the land underlying the buildings and we may acquire additional buildings in the future that are subject to similar ground leases. As lessee under a ground lease, we are exposed to the possibility of losing the property upon termination, or an earlier breach by us, of the ground lease, which may have a material adverse effect on our business, financial condition and results of operations, our ability to make distributions to our stockholders and the trading price of our common stock.

Our ground leases contain certain provisions that may limit our ability to sell certain of our properties. In order to assign or transfer our rights and obligations under certain of our ground leases, we generally must obtain the consent of the landlord which, in turn, could adversely impact the price realized from any such sale.

## **Table of Contents**

*We may be unable to sell a property if or when we decide to do so, including as a result of uncertain market conditions, which could adversely affect the return on an investment in our common stock.*

We expect to hold the various real properties in which we invest until such time as we decide that a sale or other disposition is appropriate given our investment objectives. Our ability to dispose of properties on advantageous terms depends on factors beyond our control, including competition from other sellers and the availability of attractive financing for potential buyers of our properties. We cannot predict the various market conditions affecting real estate investments which will exist at any particular time in the future. Due to the uncertainty of market conditions which may affect the future disposition of our properties, we cannot assure our stockholders that we will be able to sell our properties at a profit in the future. Accordingly, the extent to which our stockholders will receive cash distributions and realize potential appreciation on our real estate investments will be dependent upon fluctuating market conditions.

Furthermore, we may be required to expend funds to correct defects or to make improvements before a property can be sold. We cannot assure our stockholders that we will have funds available to correct such defects or to make such improvements.

In acquiring a property, we may agree to restrictions that prohibit the sale of that property for a period of time or impose other restrictions, such as a limitation on the amount of debt that can be placed or repaid on that property. These provisions would restrict our ability to sell a property.

*If we sell properties and provide financing to purchasers, defaults by the purchasers would adversely affect our cash flows.*

If we decide to sell any of our properties, we presently intend to use our best efforts to sell them for cash. However, in some instances we may sell our properties by providing financing to purchasers. If we provide financing to purchasers, we will bear the risk that the purchaser may default, which could negatively impact our cash distributions to stockholders and result in litigation and related expenses. Even in the absence of a purchaser default, the distribution of the proceeds of sales to our stockholders, or their reinvestment in other assets, will be delayed until the promissory notes or other property we may accept upon a sale are actually paid, sold, refinanced or otherwise disposed of.

*We may acquire properties with lock-out provisions which may affect our ability to dispose of the properties.*

We may acquire properties through contracts that could restrict our ability to dispose of the property for a period of time. These lock-out provisions could affect our ability to turn our investments into cash and could affect cash available for distributions to our stockholders. Lock-out provisions could also impair our ability to take actions during the lock-out period that would otherwise be in the best interest of our stockholders and, therefore, may have an adverse impact on the value of our common stock relative to the value that would result if the lock-out provisions did not exist.

## **RISKS RELATED TO OUR DEBT FINANCINGS**

*Our operating results and financial condition could be adversely affected if we are unable to make required payments on our debt.*

Our charter and bylaws do not limit the amount or percentage of indebtedness that we may incur, and we are subject to risks normally associated with debt financing, including the risk that our cash flows will be insufficient to meet required payments of principal and interest. There can be no assurance that we will be able to refinance any maturing indebtedness, that such refinancing would be on terms as favorable as the terms of the maturing indebtedness or that we will be able to otherwise obtain funds by selling assets or raising equity to make required payments on maturing indebtedness.

In particular, loans obtained to fund property acquisitions may be secured by first mortgages on such properties. If we are unable to make our debt service payments as required, a lender could foreclose on the property or

## **Table of Contents**

properties securing its debt. This could cause us to lose part or all of our investment, which in turn could cause the value of our common stock and distributions payable to stockholders to be reduced. Certain of our existing and future indebtedness is and may be cross-collateralized and, consequently, a default on this indebtedness could cause us to lose part or all of our investment in multiple properties.

### ***Increases in interest rates could increase the amount of our debt payments and adversely affect our ability to make distributions to our stockholders.***

We have incurred and may continue to incur variable rate debt whereby increases in interest rates raise our interest costs, which reduces our cash flows and our ability to make distributions to our stockholders. If we are unable to refinance our indebtedness at maturity or meet our payment obligations, the amount of our distributable cash flows and our financial condition would be adversely affected, and we may lose the property securing such indebtedness. In addition, if we need to repay existing debt during periods of rising interest rates, we could be required to liquidate one or more of our investments in properties at times which may not permit realization of the maximum return on such investments.

### ***Covenants in our credit agreements could limit our flexibility and adversely affect our financial condition.***

The terms of our senior credit facility and other indebtedness require us to comply with a number of customary financial and other covenants, such as covenants with respect to consolidated leverage, net worth and unencumbered assets. These covenants may limit our flexibility in our operations, and breaches of these covenants could result in defaults under the instruments governing the applicable indebtedness even if we have satisfied our payment obligations. As of December 31, 2008, we had certain non-recourse, secured loans which are cross-collateralized by multiple properties. If we default on any of these loans we may then be required to repay such indebtedness, together with applicable prepayment charges, to avoid foreclosure on all cross-collateralized properties within the applicable pool. In addition, our senior credit facility contains certain cross-default provisions which are triggered in the event that our other material indebtedness is in default. These cross-default provisions may require us to repay or restructure the senior credit facility in addition to any mortgage or other debt that is in default. If our properties were foreclosed upon, or if we are unable to refinance our indebtedness at maturity or meet our payment obligations, the amount of our distributable cash flows and our financial condition would be adversely affected.

### ***If we enter into financing arrangements involving balloon payment obligations, it may adversely affect our ability to make distributions.***

Some of our financing arrangements require us to make a lump-sum or balloon payment at maturity. Our ability to make a balloon payment at maturity is uncertain and may depend upon our ability to obtain additional financing or our ability to sell the property. At the time the balloon payment is due, we may or may not be able to refinance the existing financing on terms as favorable as the original loan or sell the property at a price sufficient to make the balloon payment. The effect of a refinancing or sale could affect the rate of return to stockholders and the projected time of disposition of our assets. In addition, payments of principal and interest made to service our debts may leave us with insufficient cash to pay the distributions that we are required to pay to maintain our qualification as a REIT.

### ***High interest rates may make it difficult for us to finance or refinance properties, which could reduce the number of properties we can acquire and the amount of cash distributions we can make.***

If debt is unavailable at reasonable rates, we may not be able to finance the purchase of properties. If we place mortgage debt on properties, we run the risk of being unable to refinance such debt when the loans come due or of being unable to refinance such debt on favorable terms. If interest rates are higher when we refinance such debt, our income could be reduced. We may be unable to refinance such debt at appropriate times, which may require us to sell properties on terms that are not advantageous to us or could result in the foreclosure of such properties. If any of these events occur, our cash flows would be reduced. This, in turn, would reduce cash available for distribution to our stockholders and may hinder our ability to raise more capital by issuing more stock or by borrowing more money.

---

## **Table of Contents**

***Our hedging strategies may not be successful in mitigating our risks associated with interest rates and could reduce the overall returns on investment in our common stock.***

We use various derivative financial instruments to provide a level of protection against interest rate risks, but no hedging strategy can protect us completely. These instruments involve risks, such as the risk that the counterparties may fail to honor their obligations under these arrangements, that these arrangements may not be effective in reducing our exposure to interest rate changes and that a court could rule that such agreements are not legally enforceable. These instruments may also generate income that may not be treated as qualifying REIT income for purposes of the 75% or 95% REIT income tests. In addition, the nature and timing of hedging transactions may influence the effectiveness of our hedging strategies. Poorly designed strategies or improperly executed transactions could actually increase our risk and losses. Moreover, hedging strategies involve transaction and other costs. We cannot assure our stockholders that our hedging strategy and the derivatives that we use will adequately offset the risk of interest rate volatility or that our hedging transactions will not result in losses that may reduce the overall return on investment in our common stock.

## **RISKS RELATED TO OUR CORPORATE STRUCTURE**

***Our charter and Maryland law contain provisions that may delay, defer or prevent a change of control transaction.***

*Our charter contains a 9.8% ownership limit.*

Our charter, subject to certain exceptions, authorizes our directors to take such actions as are necessary and desirable to preserve our qualification as a REIT and to limit any person to actual or constructive ownership of no more than 9.8% by value or number of shares, whichever is more restrictive, of any class or series of our outstanding shares of our capital stock. Our board of directors, in its sole discretion, may exempt, subject to the satisfaction of certain conditions, any person from the ownership limit. However, our board of directors may not grant an exemption from the ownership limit to any person whose ownership, direct or indirect, in excess of 9.8% by value or number of shares of any class or series of our outstanding shares of our capital stock could jeopardize our status as a REIT. These restrictions on transferability and ownership will not apply if our board of directors determines that it is no longer in our best interests to attempt to qualify, or to continue to qualify, as a REIT. The ownership limit may delay or impede a transaction or a change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

*We could authorize and issue stock without stockholder approval.*

Our board of directors could, without stockholder approval, issue authorized but unissued shares of our common stock or preferred stock and amend our charter to increase or decrease the aggregate number of shares of stock or the number of shares of stock of any class or series that we have authority to issue. In addition, our board of directors could, without stockholder approval, classify or reclassify any unissued shares of our common stock or preferred stock and set the preferences, rights and other terms of such classified or reclassified shares. Our board of directors could establish a series of stock that could, depending on the terms of such series, delay, defer or prevent a transaction or change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

*Majority stockholder vote may discourage changes of control.*

If declared advisable by our board of directors, our stockholders may take some actions, including approving amendments to our charter, by a vote of a majority or, in certain circumstances, two thirds of the shares outstanding and entitled to vote. If approved by the holders of the appropriate number of shares, all actions taken would be binding on all of our stockholders. Some of these provisions may discourage or make it more difficult for another party to acquire control of us or to effect a change in our operations.

---

## **Table of Contents**

*Provisions of Maryland law may limit the ability of a third party to acquire control of our company.*

Certain provisions of Maryland law may have the effect of inhibiting a third party from making a proposal to acquire us or of impeding a change of control under certain circumstances that otherwise could provide the holders of shares of our common stock with the opportunity to realize a premium over the then prevailing market price of such shares, including:

business combination provisions that, subject to limitations, prohibit certain business combinations between us and an interested stockholder (defined generally as any person who beneficially owns 10% or more of the voting power of our shares or an affiliate thereof) for five years after the most recent date on which the stockholder becomes an interested stockholder and thereafter would require the recommendation of our board of directors and impose special appraisal rights and special stockholder voting requirements on these combinations; and

control share provisions that provide that control shares of our company (defined as shares which, when aggregated with other shares controlled by the stockholder, entitle the stockholder to exercise one of three increasing ranges of voting power in electing directors) acquired in a control share acquisition (defined as the direct or indirect acquisition of ownership or control of control shares) have no voting rights except to the extent approved by our stockholders by the affirmative vote of at least two-thirds of all the votes entitled to be cast on the matter, excluding all interested shares.

We have opted out of these provisions of Maryland law with respect to any person, provided, in the case of business combinations, that the business combination is first approved by our board of directors. However, our board of directors may opt in to the business combination provisions and the control share provisions of Maryland law in the future.

Additionally, Title 8, Subtitle 3 of the Maryland General Corporation Law, or MGCL, permits our board of directors, without stockholder approval and regardless of what is currently provided in our charter or our bylaws, to implement takeover defenses, some of which (for example, a classified board) we do not currently have. These provisions may have the effect of inhibiting a third party from making an acquisition proposal for our company or of delaying, deferring or preventing a change in control of our company under circumstances that otherwise could provide the holders of our common stock with the opportunity to realize a premium over the then-current market price.

Our charter, our bylaws, the limited partnership agreement of our operating partnership and Maryland law also contain other provisions that may delay, defer or prevent a transaction or a change of control that might involve a premium price for our common stock or otherwise be in the best interest of our stockholders.

### ***Our board of directors can take many actions without stockholder approval.***

Our board of directors has overall authority to oversee our operations and determine our major corporate policies. This authority includes significant flexibility. For example, our board of directors can do the following:

within the limits provided in our charter, prevent the ownership, transfer and/or accumulation of shares in order to protect our status as a REIT or for any other reason deemed to be in the best interests of us and our stockholders;

issue additional shares without obtaining stockholder approval, which could dilute the ownership of our then-current stockholders;

amend our charter to increase or decrease the aggregate number of shares of stock or the number of shares of stock of any class or series, without obtaining stockholder approval;

classify or reclassify any unissued shares of our common stock or preferred stock and set the preferences, rights and other terms of such classified or reclassified shares, without obtaining stockholder approval;





---

**Table of Contents**

employ and compensate affiliates;

direct our resources toward investments that do not ultimately appreciate over time;

change creditworthiness standards with respect to third-party tenants; and

determine that it is no longer in our best interests to attempt to qualify, or to continue to qualify, as a REIT.

Any of these actions could increase our operating expenses, impact our ability to make distributions or reduce the value of our assets without giving our stockholders the right to vote.

***We may change our investment and financing strategies and enter into new lines of business without stockholder consent, which may result in riskier investments than our current investments.***

We may change our investment and financing strategies and enter into new lines of business at any time without the consent of our stockholders, which could result in our making investments and engaging in business activities that are different from, and possibly riskier than, the investments and businesses described in this prospectus. A change in our investment strategy or our entry into new lines of business may increase our exposure to interest rate and other risks of real estate market fluctuations.

***Our rights and the rights of our stockholders to take action against our directors and officers are limited.***

Maryland law provides that a director or officer has no liability in that capacity if he or she performs his or her duties in good faith, in a manner he or she reasonably believes to be in our best interests and with the care that an ordinarily prudent person in a like position would use under similar circumstances. In addition, our charter eliminates our directors' and officers' liability to us and our stockholders for money damages except for liability resulting from actual receipt of an improper benefit or profit in money, property or services or active and deliberate dishonesty established by a final judgment and which is material to the cause of action. Our bylaws require us to indemnify our directors and officers to the maximum extent permitted by Maryland law for liability actually incurred in connection with any proceeding to which they may be made, or threatened to be made, a party, except to the extent that the act or omission of the director or officer was material to the matter giving rise to the proceeding and was either committed in bad faith or was the result of active and deliberate dishonesty, the director or officer actually received an improper personal benefit in money, property or services, or, in the case of any criminal proceeding, the director or officer had reasonable cause to believe that the act or omission was unlawful. As a result, we and our stockholders may have more limited rights against our directors and officers than might otherwise exist under common law. In addition, we may be obligated to fund the defense costs incurred by our directors and officers.

**RISKS RELATED TO OUR COMMON STOCK**

***The existence of a large number of outstanding shares and stockholders could negatively affect our stock price.***

As of December 31, 2008, we had approximately 175.1 million shares of common stock issued and outstanding. All of these shares are freely tradable, although our affiliates are subject to certain volume limitations on trading under the federal securities laws. Neither we nor any third party have any control over the timing or volume of these sales. Prior to the listing on the NYSE, the shares were not listed on any national exchange, and the ability of stockholders to liquidate their investments was limited. Subsequent to the completion of our listing on the NYSE, a large volume of sales of these shares could decrease the prevailing market prices of our common stock and could impair our ability to raise additional capital through the sale of equity securities in the future. Even if a substantial number of sales are not effected, the mere perception of the possibility of these sales could depress the market price of our common stock and have a negative effect on our ability to raise capital in the future. In addition, anticipated downward pressure on our common stock price due to actual or anticipated sales of common stock from this market overhang could cause some institutions or individuals to engage in short sales of our common stock, which may itself cause the price of our stock to decline.

## **Table of Contents**

### ***Our distributions to stockholders may change.***

Distributions will be authorized and determined by our board of directors in its sole discretion from time to time and will depend upon a number of factors, including:

cash available for distribution;

our results of operations;

our financial condition, especially in relation to our anticipated future capital needs of our properties;

the distribution requirements for REITs under the Code;

our operating expenses; and

other factors our board of directors deems relevant.

Consequently, we may not continue our current level of distributions to stockholders, and our distribution levels may fluctuate.

***Future offerings of debt securities, which would be senior to our common stock upon liquidation, or equity securities, which would dilute our existing stockholders and may be senior to our common stock for the purposes of distributions, may adversely affect the market price of our common stock.***

In the future, we may attempt to increase our capital resources by making additional offerings of debt or equity securities, including commercial paper, medium-term notes, senior or subordinated notes and classes of preferred or common stock. Upon liquidation, holders of our debt securities and shares of preferred stock and lenders with respect to other borrowings will receive a distribution of our available assets prior to the holders of our common stock. Additional equity offerings may dilute the holdings of our existing stockholders or reduce the market price of our common stock or both. Because our decision to issue securities in any future offering will depend on market conditions and other factors beyond our control, we cannot predict or estimate the amount, timing or nature of our future offerings. Thus, our stockholders bear the risk of our future offerings reducing the market price of our common stock and diluting their proportionate ownership.

In addition, we have entered into a registration rights agreement with DCAG in respect of any shares of common stock acquired or otherwise owned by or issuable to DCAG or its permitted transferees upon exchange of the OP Units issued in the Internalization.

Sales of a substantial number of shares of our common stock by DCAG or its members or other holders of cash flow interests, or the perception that these sales could occur, could adversely affect prevailing prices for shares of our common stock. These sales might make it more difficult for us to sell equity securities in the future at a time and price we deem appropriate. As of December 31, 2008, DCAG or its members held 9.4 million OP units.

## **FEDERAL INCOME TAX RISKS**

### ***Failure to qualify as a REIT could adversely affect our operations and our ability to make distributions.***

We operate in a manner so as to qualify as a REIT for U.S. federal income tax purposes. Our qualification as a REIT will depend on our satisfaction of numerous requirements (some on an annual and quarterly basis) established under highly technical and complex provisions of the Code for which there are only limited judicial or administrative interpretations, and involves the determination of various factual matters and circumstances not entirely within our control. The fact that we hold substantially all of our assets through our operating partnership and its subsidiaries further complicates the application of the REIT requirements for us. No assurance can be given that we will qualify as a REIT for

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

any particular year. If we were to fail to qualify as a REIT in any taxable year for which a REIT election has been made, we would not be allowed a deduction for dividends paid to our stockholders in computing our taxable income and would be subject to federal income tax (including any applicable alternative minimum tax) on our taxable income at corporate rates. As a consequence, we would not

---

## **Table of Contents**

be compelled to make distributions under the Code. Moreover, unless we were to obtain relief under certain statutory provisions, we would also be disqualified from treatment as a REIT for the four taxable years following the year during which qualification is lost. This treatment would reduce our net earnings available for investment or distribution to our stockholders because of the additional tax liability to us for the years involved. As a result of the additional tax liability, we might need to borrow funds or liquidate certain investments on terms that may be disadvantageous to us in order to pay the applicable tax.

### ***To qualify as a REIT, we must meet annual distribution requirements.***

To obtain the favorable tax treatment accorded to REITs, among other requirements, we normally will be required each year to distribute to our stockholders at least 90% of our REIT taxable income, determined without regard to the deduction for dividends paid and by excluding net capital gains. We may distribute taxable dividends that are payable in our stock. Under the Internal Revenue Service, or IRS, Revenue Procedure 2009-15, up to 90% of any such taxable dividend for 2009 could be payable in shares of our common stock. Taxable stockholders receiving such dividends will be required to include the full amount of the dividend as ordinary income to the extent of our current and accumulated earnings and profits for United States federal income tax purposes. As a result, a U.S. stockholder may be required to pay tax with respect to such dividends in excess of the cash received. If a U.S. stockholder sells the shares of common stock it receives as a dividend in order to pay this tax, the sales proceeds may be less than the amount included in income with respect to the dividend, depending on the market price of our common stock at the time of the sale. Furthermore, with respect to non-U.S. stockholders, we may be required to withhold U.S. tax with respect to such dividends, including in respect of all or a portion of such dividend that is payable in shares of our common stock. In addition, if a significant number of our stockholders determine to sell shares of our stock in order to pay taxes owed on dividends, it may put downward pressure on the trading price of our stock. We will be subject to federal income tax on our undistributed taxable income and net capital gain. In addition, if we fail to distribute during each calendar year at least the sum of (a) 85% of our ordinary income for such year, (b) 95% of our capital gain net income for such year, and (c) any undistributed taxable income from prior periods, we will be subject to a 4% excise tax on the excess of the required distribution over the sum of (i) the amounts actually distributed by us, plus (ii) retained amounts on which we pay income tax at the corporate level. We intend to make distributions to our stockholders to comply with the requirements of the Code for REITs and to minimize or eliminate our corporate income tax obligation. However, differences between the recognition of taxable income and the actual receipt of cash could require us to sell assets or borrow funds on a short-term or long-term basis to meet the distribution requirements of the Code. Certain types of assets generate substantial mismatches between taxable income and available cash. Such assets include rental real estate that has been financed through financing structures which require some or all of available cash flows to be used to service borrowings. As a result, the requirement to distribute a substantial portion of our taxable income could cause us to: (1) sell assets in adverse market conditions, (2) borrow on unfavorable terms or (3) distribute amounts that would otherwise be invested in future acquisitions, capital expenditures or repayment of debt, in order to comply with REIT requirements. Further, amounts distributed will not be available to fund our operations.

### ***Legislative or regulatory action could adversely affect our stockholders.***

In recent years, numerous legislative, judicial and administrative changes have been made to the federal income tax laws applicable to investments in REITs and similar entities. Additional changes to tax laws are likely to continue to occur in the future, and we cannot assure our stockholders that any such changes will not adversely affect the taxation of a stockholder. Any such changes could have an adverse effect on an investment in our common stock. All stockholders are urged to consult with their tax advisor with respect to the status of legislative, regulatory or administrative developments and proposals and their potential effect on an investment in common stock.

---

**Table of Contents**

***Distributions payable by REITs do not qualify for the reduced tax rates that apply to certain other corporate distributions.***

Tax legislation enacted in 2003 and 2006 generally reduces the maximum tax rate for distributions payable by corporations to individuals to 15% through 2010. Distributions payable by REITs, however, generally continue to be taxed at the normal rate applicable to the individual recipient rather than the 15% preferential rate. Although this legislation does not adversely affect the taxation of REITs or dividends paid by REITs, the more favorable rates applicable to regular corporate distributions could cause investors who are individuals to perceive investments in REITs to be relatively less attractive than investments in the stocks of non-REIT corporations that pay distributions, which could adversely affect the value of the stock of REITs, including our common stock.

***Recharacterization of transactions under our operating partnership's private placement may result in a 100% tax on income from prohibited transactions, which would diminish our cash distributions to our stockholders.***

The IRS could recharacterize transactions under our operating partnership's private placement such that our operating partnership is treated as the bona fide owner, for tax purposes, of properties acquired and resold by the entity established to facilitate the transaction. Such recharacterization could result in the income realized on these transactions by our operating partnership being treated as gain on the sale of property that is held as inventory or otherwise held primarily for the sale to customers in the ordinary course of business. In such event, such gain would constitute income from a prohibited transaction and would be subject to a 100% tax. If this occurs, our ability to pay cash distributions to our stockholders will be adversely affected.

***In certain circumstances, we may be subject to federal and state income taxes, which would reduce our cash available for distribution to our stockholders.***

Even if we qualify and maintain our status as a REIT, we may be subject to federal income taxes or state taxes. For example, net income from a prohibited transaction will be subject to a 100% tax. In addition, we may not be able to make sufficient distributions to avoid excise taxes. We may also decide to retain certain gains from the sale or other disposition of our property and pay income tax directly on such gains. In that event, our stockholders would be required to include such gains in income and would receive a corresponding credit for their share of taxes paid by us. We may also be subject to state and local taxes on our income or property, either directly or at the level of our operating partnership or at the level of the other companies through which we indirectly own our assets. In addition, any net taxable income earned directly by the taxable REIT subsidiary, which we refer to as the TRS, we utilize to hold fractional TIC Interests in certain of our properties will be subject to federal and state corporate income tax. Any federal or state taxes we pay will reduce our cash available for distribution to our stockholders.

***If our operating partnership was classified as a publicly traded partnership under the Code, our status as a REIT and our ability to pay distributions to our stockholders could be adversely affected.***

Our operating partnership is organized as a partnership for U.S. federal income tax purposes. Even though our operating partnership will not elect to be treated as an association taxable as a corporation, it may be taxed as a corporation if it is deemed to be a publicly traded partnership. A publicly traded partnership is a partnership whose interests are traded on an established securities market or are considered readily tradable on a secondary market or the substantial equivalent thereof. We believe and currently intend to take the position that our operating partnership should not be classified as a publicly traded partnership because interests in our operating partnership are not traded on an established securities market, and our operating partnership should satisfy certain safe harbors which prevent a partnership's interests from being treated as readily tradable on an established securities market or substantial equivalent thereof. No assurance can be given, however, that the IRS would not assert that our operating partnership constitutes a publicly traded partnership or that facts and circumstances will not develop which could result in our operating partnership being treated as a publicly traded partnership. If the IRS were to assert successfully that our operating partnership is a publicly traded partnership, and substantially all of our operating partnership's gross income did not consist of the specified types of passive income, our

---

**Table of Contents**

operating partnership would be treated as an association taxable as a corporation and would be subject to corporate tax at the entity level. In such event, the character of our assets and items of gross income would change and would result in a termination of our status as a REIT. In addition, the imposition of a corporate tax on our operating partnership would reduce the amount of cash available for distribution to our stockholders.

***Certain property transfers may generate prohibited transaction income, resulting in a penalty tax on gain attributable to the transaction.***

From time to time, we may transfer or otherwise dispose of some of our properties, including the contribution of properties to our joint venture funds or other commingled investment vehicles. Under the Code, any gain resulting from transfers of properties that we hold as inventory or primarily for sale to customers in the ordinary course of business would be treated as income from a prohibited transaction subject to a 100% penalty tax. Since we acquire properties for investment purposes, we do not believe that our occasional transfers or disposals of property or our contributions of properties into our joint venture funds, or commingled investment vehicles, are properly treated as prohibited transactions. However, whether property is held for investment purposes is a question of fact that depends on all the facts and circumstances surrounding the particular transaction. The IRS may contend that certain transfers or disposals of properties by us or contributions of properties into our joint venture funds are prohibited transactions. While we believe that the IRS would not prevail in any such dispute, if the IRS were to argue successfully that a transfer or disposition or contribution of property constituted a prohibited transaction, then we would be required to pay a 100% penalty tax on any gain allocable to us from the prohibited transaction. In addition, income from a prohibited transaction might adversely affect our ability to satisfy the income tests for qualification as a real estate investment trust for federal income tax purposes.

***Foreign investors may be subject to Foreign Investment Real Property Tax Act, or FIRPTA, tax on sale of common stock if we are unable to qualify as a domestically controlled REIT or if our stock is not considered to be regularly traded on an established securities market.***

A foreign person disposing of a U.S. real property interest, including shares of a U.S. corporation whose assets consist principally of U.S. real property interests or USRPIs, is generally subject to a tax, known as FIRPTA tax, on the gain recognized on the disposition. Such FIRPTA tax does not apply, however, to the disposition of stock in a REIT if the REIT is a domestically controlled qualified investment entity. A domestically controlled qualified investment entity includes a REIT in which, at all times during a specified testing period, less than 50% in value of its shares is held directly or indirectly by non-U.S. holders. In the event that we do not constitute a domestically controlled qualified investment entity, a person's sale of stock nonetheless will generally not be subject to tax under FIRPTA as a sale of a USRPI, provided that (1) the stock owned is of a class that is regularly traded, as defined by applicable Treasury regulations, on an established securities market, and (2) the selling non-U.S. holder held 5% or less of our outstanding stock of that class at all times during a specified testing period. If we were to fail to so qualify as a domestically controlled qualified investment entity, and our common stock were to fail to be regularly traded, gain realized by a foreign investor on a sale of our common stock would be subject to FIRPTA tax. No assurance can be given that we will be a domestically controlled qualified investment entity.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

**Table of Contents****ITEM 2. PROPERTIES****Geographic Distribution**

The following table describes the geographic diversification of our consolidated properties as of December 31, 2008.

| Markets   | Number of Buildings | Percentage Owned (1) | Square Feet (in thousands) | Occupancy Percentage (2) | Annualized Base Rent (3) (in thousands) | Percentage of Total Annualized Base Rent |
|---|---------------------|----------------------|----------------------------|--------------------------|---|--|
| <b>Operating Properties:</b>                          |                     |                      |                            |                          |   |  |
| Atlanta   | 50                  | 100.0%               | 6,060                      | 87.6%                    | \$ 19,741                               | 10.2%                                    |
| Baltimore/ Washington D.C.                            | 12                  | 100.0%               | 1,446                      | 97.1%                    | 7,153                                   | 3.7%                                     |
| Central Pennsylvania                                  | 8                   | 100.0%               | 1,453                      | 95.8%                    | 5,440                                   | 2.8%                                     |
| Charlotte   | 10                  | 100.0%               | 1,006                      | 83.6%                    | 3,196                                   | 1.7%                                     |
| Chicago   | 15                  | 99.4%                | 2,866                      | 99.2%                    | 10,847                                  | 5.6%                                     |
| Cincinnati  | 35                  | 100.0%               | 3,739                      | 87.5%                    | 10,652                                  | 5.5%                                     |
| Columbus  | 14                  | 100.0%               | 4,301                      | 93.1%                    | 12,551                                  | 6.5%                                     |
| Dallas (5)  | 46                  | 100.0%               | 4,352                      | 90.6%                    | 14,843                                  | 7.7%                                     |
| Denver  | 1                   | 100.0%               | 160                        | 100.0%                   | 948                                     | 0.5%                                     |
| Houston   | 40                  | 100.0%               | 2,911                      | 92.2%                    | 13,701                                  | 7.1%                                     |
| Indianapolis  | 8                   | 100.0%               | 3,103                      | 95.9%                    | 9,106                                   | 4.7%                                     |
| Kansas City   | 1                   | 100.0%               | 225                        | 88.9%                    | 877                                     | 0.5%                                     |
| Louisville  | 4                   | 100.0%               | 1,330                      | 100.0%                   | 4,396                                   | 2.3%                                     |
| Memphis   | 10                  | 100.0%               | 4,333                      | 97.7%                    | 12,080                                  | 6.2%                                     |
| Mexico  | 11                  | 100.0%               | 1,127                      | 91.2%                    | 4,340                                   | 2.2%                                     |
| Miami   | 6                   | 100.0%               | 727                        | 62.0%                    | 4,474                                   | 2.3%                                     |
| Minneapolis   | 3                   | 100.0%               | 356                        | 100.0%                   | 1,773                                   | 0.9%                                     |
| Nashville   | 4                   | 100.0%               | 2,256                      | 96.7%                    | 6,938                                   | 3.6%                                     |
| New Jersey  | 9                   | 100.0%               | 1,051                      | 94.2%                    | 5,473                                   | 2.8%                                     |
| Northern California                                   | 25                  | 100.0%               | 2,582                      | 99.3%                    | 14,824                                  | 7.7%                                     |
| Orlando   | 12                  | 100.0%               | 1,064                      | 87.7%                    | 4,836                                   | 2.5%                                     |
| Phoenix   | 14                  | 100.0%               | 1,632                      | 100.0%                   | 7,471                                   | 3.9%                                     |
| San Antonio   | 15                  | 100.0%               | 1,349                      | 90.2%                    | 4,154                                   | 2.1%                                     |
| Seattle   | 7                   | 100.0%               | 1,115                      | 100.0%                   | 5,634                                   | 2.9%                                     |
| Southern California                                   | 13                  | 100.0%               | 1,593                      | 95.3%                    | 7,970                                   | 4.1%                                     |
| <b>Total/Weighted Average Operating Properties(6)</b> | <b>373</b>          | <b>100.0%</b>        | <b>52,137</b>              | <b>93.2%</b>             | <b>193,418</b>                          | <b>100.0%</b>                            |
| Consolidated Redevelopment Properties                 | 6                   | 100.0%               | 924                        | 14.3%                    | 191                                     | N/A                                      |
| Consolidated Development Properties                   | 12                  | 99.2%                | 2,899                      | 19.5%                    | 1,683                                   | N/A                                      |
| <b>Total/Weighted Average Consolidated Properties</b> | <b>391</b>          | <b>99.9%</b>         | <b>55,960</b>              | <b>88.0%</b>             | <b>\$ 195,292</b>                       | <b>N/A</b>                               |

(1) Weighted average ownership is based on square feet.

(2) Based on leases commenced as of December 31, 2008.

(3) Annualized Base Rent is calculated as monthly contractual base rent (cash basis) per the terms of the lease, as of December 31, 2008, multiplied by 12.

(4) Calculated as Annualized Base Rent divided by square feet under lease as of December 31, 2008.

(5) Three of our buildings in this market totaling approximately 743,000 square feet are subject to ground leases.

*(footnotes continue on following page)*

**Table of Contents**

(footnotes to previous page)

- (6) Occasionally our leases contain provisions giving the tenant rights to purchase the property, which can take the form of a fixed price purchase option, a fair market value option, a right of first refusal option or a right of first offer option. The following chart summarizes such rights related to our consolidated operating properties as of December 31, 2008:

|                                | Number of<br>Leases | Square Feet<br>(in thousands) | Annualized<br>Base Rent<br>(in thousands) |
|--------------------------------|---------------------|-------------------------------|---|
| Fixed Price Purchase Options   | 3                   | 1,323                         | \$ 4,005                                  |
| Fair Market Value Options      | 6                   | 597                           | \$ 2,721                                  |
| Right of First Refusal Options | 3                   | 335                           | \$ 659                                    |

The following table describes the geographic diversification of our investments in unconsolidated properties:

| Markets   | Number<br>of<br>Buildings | Percentage<br>Owned <sup>(1)</sup> | Square Feet<br>(in thousands) | Occupancy<br>Percentage | Annualized<br>Base Rent<br>(in thousands) | Percentage<br>of Total<br>Annualized<br>Base Rent |
|---|---------------------------|------------------------------------|-------------------------------|-------------------------|---|---|
| <b>Operating Properties:</b>                                |                           |                                    |                               |                         |   |   |
| Southern California SCLA <sup>(2)</sup>                     | 2                         | 50.0%                              | 463                           | 100.0%                  | \$ 1,647                                  | 45.0%   |
| Southern California other                                   | 1                         | 90.0%                              | 413                           | 100.0%                  | 2,011                                     | 55.0%   |
| Total/Weighted Average                                      | 3                         | 68.9%                              | 876                           | 100.0%                  | \$ 3,658                                  | 100.0%  |
| <b>Operating Properties in Funds:</b>                       |                           |                                    |                               |                         |   |   |
| Atlanta   | 2                         | 17.2%                              | 703                           | 100.0%                  | \$ 1,964                                  | 4.0%  |
| Central Pennsylvania  | 4                         | 8.6%                               | 1,210                         | 96.7%                   | 4,759                                     | 9.7%  |
| Charlotte   | 1                         | 4.4%                               | 472                           | 100.0%                  | 1,415                                     | 2.9%  |
| Chicago   | 4                         | 18.1%                              | 1,525                         | 100.0%                  | 5,912                                     | 12.0%   |
| Cincinnati  | 5                         | 11.9%                              | 1,847                         | 100.0%                  | 6,085                                     | 12.3%   |
| Columbus  | 2                         | 6.3%                               | 451                           | 90.4%                   | 1,550                                     | 3.2%  |
| Dallas  | 4                         | 16.8%                              | 1,726                         | 91.8%                   | 5,291                                     | 10.7%   |
| Denver  | 5                         | 20.0%                              | 773                           | 97.7%                   | 3,567                                     | 7.2%  |
| Indianapolis  | 1                         | 11.4%                              | 475                           | 100.0%                  | 248                                       | 0.5%  |
| Kansas City   | 1                         | 11.4%                              | 180                           | 100.0%                  | 728                                       | 1.5%  |
| Louisville  | 5                         | 10.0%                              | 900                           | 96.9%                   | 2,775                                     | 5.6%  |
| Memphis   | 1                         | 20.0%                              | 1,039                         | 100.0%                  | 2,980                                     | 6.0%  |
| Minneapolis   | 3                         | 4.4%                               | 472                           | 100.0%                  | 2,306                                     | 4.7%  |
| Nashville   | 2                         | 20.0%                              | 1,020                         | 100.0%                  | 3,735                                     | 7.6%  |
| New Jersey  | 2                         | 10.7%                              | 216                           | 100.0%                  | 1,193                                     | 2.4%  |
| Northern California   | 1                         | 4.4%                               | 396                           | 100.0%                  | 1,711                                     | 3.5%  |
| Orlando   | 2                         | 20.0%                              | 696                           | 100.0%                  | 3,053                                     | 6.2%  |
| <b>Total/Weighted Average Fund<br/>Operating Properties</b> | <b>45</b>                 | <b>14.1%</b>                       | <b>14,101</b>                 | <b>98.1%</b>            | <b>\$ 49,272</b>                          | <b>100.0%</b>                                     |
| <b>Unconsolidated Development<br/>Properties:</b>           |                           |                                    |                               |                         |   |   |
| Total/Weighted Average                                      | 10                        | 59.8%                              | 4,482                         | N/A                     | N/A                                       | N/A   |



|   |    |       |        |     |     |     |
|---|----|-------|--------|-----|-----|-----|
| <b>Total/Weighted<br/>Average Unconsolidated<br/>Properties</b> | 58 | 27.1% | 19,459 | N/A | N/A | N/A |
|---|----|-------|--------|-----|-----|-----|

- (1) Percentage owned is based on equity ownership weighted by square feet, if applicable.
- (2) Although we contributed 100% of the initial cash equity capital required by the SCLA joint venture, our partners retain certain participation rights in the venture's available cash flows.

**Table of Contents**

**Property Types**

The following table reflects our consolidated portfolio by property type, in terms of square footage, as of December 31, 2008 (square feet in thousands).

|   | Bulk Distribution   |             |                       | Light Industrial    |             |                       | Service Center      |             |                       | Total Portfolio     |             |                       |
|---|---------------------|-------------|-----------------------|---------------------|-------------|-----------------------|---------------------|-------------|-----------------------|---------------------|-------------|-----------------------|
|   | Number of Buildings | Square Feet | Occ. % <sup>(1)</sup> | Number of Buildings | Square Feet | Occ. % <sup>(1)</sup> | Number of Buildings | Square Feet | Occ. % <sup>(1)</sup> | Number of Buildings | Square Feet | Occ. % <sup>(1)</sup> |
| Total/Weighted Average Operating Properties | 218                 | 44,330      | 93.7%                 | 113                 | 6,322       | 91.6%                 | 42                  | 1,485       | 83.9%                 | 373                 | 52,137      | 93.2%                 |
| Properties Under Redevelopment              | 2                   | 578         | 11.2%                 | 4                   | 346         | 19.4%                 | N/A                 | N/A         | N/A                   | 6                   | 924         | 14.3%                 |
| Properties Under Development                | 10                  | 2,773       | 20.4%                 | 2                   | 126         | 0.0%                  | N/A                 | N/A         | N/A                   | 12                  | 2,899       | 19.5%                 |
| Total/Weighted                              |                     |             |                       |                     |             |                       |                     |             |                       |                     |             |                       |
| Average                                     | 230                 | 47,681      | 88.4%                 | 119                 | 6,794       | 86.2%                 | 42                  | 1,485       | 83.9%                 | 391                 | 55,960      | 88.0%                 |

<sup>(1)</sup> Occupancy percentage is based on leases commenced as of December 31, 2008.

**Lease Expirations**

Our industrial properties are typically leased to tenants for terms ranging from three to 10 years with a weighted average remaining term of approximately 3.2 years as of December 31, 2008. Following is a schedule of expiring leases for our consolidated operating properties by square feet and by annual minimum rents as of December 31, 2008 and assuming no exercise of lease renewal options.

|   | Square Feet Related to Expiring Leases (in thousands) | Annualized Minimum Rents of Expiring Leases <sup>(1)</sup> (in thousands) | Percentage of Total Annualized Base Rent |
|---|---|---|--|
| 2009 <sup>(2)</sup>                     | 9,640   | \$ 37,269   | 17.8%                                    |
| 2010                                    | 10,487  | 43,059  | 20.6%                                    |
| 2011                                    | 7,937   | 33,436  | 16.0%                                    |
| 2012                                    | 5,245   | 25,171  | 12.1%                                    |
| 2013                                    | 5,901   | 26,455  | 12.7%                                    |
| Thereafter                              | 9,359   | 43,340  | 20.8%                                    |
|   | 48,569  | \$ 208,730  | 100.0%                                   |
| Vacant                                  | 3,568   |   |  |
| Total consolidated operating properties | 52,137  |   |  |

<sup>(1)</sup> Includes contractual rent increases.

<sup>(2)</sup> Includes leases that are on month-to-month terms.



**Table of Contents****Customer Diversification**

As of December 31, 2008, there were no customers that occupied more than 5.0% of our consolidated and unconsolidated operating properties and development properties based on annualized base rent or gross leased square feet. The following table reflects our 10 largest customers, based on annualized base rent as of December 31, 2008, that occupy approximately 10.6 million square feet in all consolidated and unconsolidated operating properties, and development properties.

| Customer                             | Percentage of Annualized Base Rent |
|--------------------------------------|------------------------------------|
| Deutsche Post World Net (DHL & Exel) | 2.7%                               |
| Technicolor                          | 1.6%                               |
| Whirlpool Corporation                | 1.5%                               |
| Bridgestone/Firestone                | 1.5%                               |
| S.C Johnson & Son, Inc.              | 1.2%                               |
| The Clorox Sales Company             | 1.1%                               |
| EGL, Inc.                            | 1.1%                               |
| Ozburn-Hessey Logistics              | 1.1%                               |
| United Parcel Service (UPS)          | 1.0%                               |
| Home Depot Inc.                      | 1.0%                               |

**Industry Diversification**

The table below illustrates the diversification of our consolidated operating portfolio by the industry classifications of our tenants as of December 31, 2008, (dollar amounts in thousands).

|   | Number of Leases | Annualized Base Rent <sup>(1)</sup> | Annualized Base Rent as a Percentage of Total | Occupied Square Feet (in thousands) | Percentage of Total Occupied Square Feet |
|---|------------------|-------------------------------------|---|-------------------------------------|--|
| Third Party Logistics /Warehousing/Transport Services | 133              | \$ 45,213                           | 23.4%   | 12,452                              | 25.6%                                    |
| Retail/Wholesale                                      | 81               | 21,858                              | 11.3%   | 5,800                               | 11.9%                                    |
| Paper/Packaging/Printing                              | 54               | 13,844                              | 7.2%  | 3,576                               | 7.4%                                     |
| Building Supplies                                     | 63               | 12,673                              | 6.6%  | 2,934                               | 6.0%                                     |
| Industrial Durables                                   | 39               | 11,992                              | 6.2%  | 2,988                               | 6.2%                                     |
| Chemicals   | 23               | 9,296                               | 4.8%  | 2,513                               | 5.2%                                     |
| Computer/Electronics                                  | 49               | 9,019                               | 4.7%  | 2,404                               | 4.9%                                     |
| Electrical/Mechanical                                 | 42               | 8,578                               | 4.4%  | 1,971                               | 4.1%                                     |
| Food  | 32               | 7,703                               | 4.0%  | 1,455                               | 3.0%                                     |
| Furniture/Home Furnishings                            | 28               | 7,099                               | 3.7%  | 2,010                               | 4.1%                                     |
| Automotive  | 30               | 4,654                               | 2.4%  | 1,020                               | 2.1%                                     |
| Consumer Packaged Goods                               | 17               | 3,815                               | 2.0%  | 1,451                               | 3.0%                                     |
| Medical Products                                      | 20               | 3,796                               | 2.0%  | 806                                 | 1.7%                                     |
| Apparel   | 7                | 3,119                               | 1.6%  | 881                                 | 1.8%                                     |
| Pharmaceuticals                                       | 5                | 1,784                               | 0.9%  | 314                                 | 0.6%                                     |
| Metals  | 5                | 1,006                               | 0.5%  | 137                                 | 0.3%                                     |
| Other   | 211              | 27,969                              | 14.3%   | 5,857                               | 12.1%                                    |
| Total   | 839              | \$ 193,418                          | 100.0%  | 48,569                              | 100.0%                                   |

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

- <sup>(1)</sup> Annualized Base Rent is calculated as monthly contractual base rent (cash basis) per the terms of the lease, as of December 31, 2008, multiplied by 12.

**Table of Contents**

**Indebtedness**

As of December 31, 2008, 143 our 373 consolidated operating properties and five redevelopment properties, with a combined historical cost of \$1.2 billion were encumbered by mortgage indebtedness totaling \$570.5 million (excluding net premiums), having a weighted average interest rate of 5.16%. See Note 5 to our Consolidated Financial Statements and the accompanying Schedule III beginning on page F-51 for additional information.

**ITEM 3. LEGAL PROCEEDINGS**

See the information under the caption "Legal Matters" in Note 7 to our Consolidated Financial Statements for information regarding legal proceedings, which information is incorporated by reference in this Item 3.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

**Table of Contents****PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Our Common Stock has been listed and traded on the New York Stock Exchange, or the NYSE, under the symbol DCT since December 13, 2006.

|                        |          |          |
|------------------------|----------|----------|
| Quarter ended in 2008: | High     | Low      |
| December 31,           | \$ 7.66  | \$ 2.49  |
| September 30,          | \$ 9.00  | \$ 6.35  |
| June 30,               | \$ 10.55 | \$ 8.25  |
| March 31,              | \$ 10.20 | \$ 7.99  |
| Quarter ended in 2007: | High     | Low      |
| December 31,           | \$ 11.63 | \$ 9.01  |
| September 30,          | \$ 11.16 | \$ 9.00  |
| June 30,               | \$ 11.88 | \$ 10.06 |
| March 31,              | \$ 12.05 | \$ 10.48 |

On February 17, 2009 the closing price of our Common Stock was \$3.13 share, as reported on the NYSE and there were 176,094,722 shares of Common Stock outstanding, held by approximately 3,204 stockholders of record. The number of holders does not include individuals or entities who beneficially own shares but whose shares are held of record by a broker or clearing agency, but does include each such broker or clearing agency as one recordholder.

**Distribution Policy**

We intend to continue to elect and qualify to be taxed as a REIT for U.S. federal income tax purposes. U.S. federal income tax law requires that a REIT distribute with respect to each year at least 90% of its annual REIT taxable income, determined without regard to the deduction for dividends paid and excluding any net capital gain. We will not be required to make distributions with respect to income derived from the activities conducted through DCT Industrial TRS Inc., our TRS, that are not distributed to us. To the extent our TRS's income is not distributed and is instead reinvested in the operations of our TRS, the value of our equity interest in our TRS will increase. The aggregate value of the securities that we hold in our TRS may not exceed 20% (25% for taxable years beginning after July 30, 2008) of the total value of our gross assets. Distributions from our TRS to us will qualify for the 95% gross income test but will not qualify for the 75% gross income test. Therefore, distributions from our TRS to us in no event will exceed 25% of our gross income with respect to any given taxable year.

To satisfy the requirements to qualify as a REIT and generally not be subject to U.S. federal income and excise tax, we intend to make regular quarterly distributions of all or substantially all of our taxable net income to holders of our Common Stock out of assets legally available therefore. Any future distributions we make will be at the discretion of our board of directors and will depend upon our earnings and financial condition, maintenance of REIT qualification, applicable provisions of the MGCL and such other factors as our board of directors deems relevant.

We anticipate that, for U.S. federal income tax purposes, distributions generally will be taxable to our stockholders as ordinary income, although some portion of our distributions may constitute qualified dividend income, capital gains or a return of capital.

**Table of Contents**

The following table sets forth the distributions that have been declared by our board of directors on our Common Stock during the fiscal years ended December 31, 2008 and 2007.

| Amount Declared During Quarter Ended in 2008: | Per Share      | Date Paid        |
|---|----------------|------------------|
| December 31,                                  | \$ 0.08        | January 16, 2009 |
| September 30,                                 | 0.16           | October 17, 2008 |
| June 30,                                      | 0.16           | July 18, 2008    |
| March 31,                                     | 0.16           | April 18, 2008   |
| <b>Total 2008</b>                             | <b>\$ 0.56</b> |                  |

| Amount Declared During Quarter Ended in 2007: | Per Share      | Date Paid        |
|---|----------------|------------------|
| December 31,                                  | \$ 0.16        | January 17, 2008 |
| September 30,                                 | 0.16           | October 19, 2007 |
| June 30,                                      | 0.16           | July 20, 2007    |
| March 31,                                     | 0.16           | April 19, 2007   |
| <b>Total 2007</b>                             | <b>\$ 0.64</b> |                  |

Our distributions to stockholders are characterized for federal income tax purposes as ordinary income or a non-taxable return of capital. Distributions that exceed our current and accumulated earnings and profits (calculated for tax purposes) constitute a return of capital for tax purposes rather than a dividend and reduce the stockholders' basis in the common shares. To the extent that a distribution exceeds both current and accumulated earnings and profits and the stockholders' basis in the common shares, it will generally be treated as a gain from the sale or exchange of that shareholder's common shares. We notify stockholders of the taxability of distributions paid during the preceding year on an annual basis.

The following summarizes the taxability of distributions on common shares for the years ended December 31, 2008, 2007 and 2006:

|                   | 2008             |                | 2007             |                | 2006             |                |
|-------------------|------------------|----------------|------------------|----------------|------------------|----------------|
|                   | Per Share Amount | Percentage     | Per Share Amount | Percentage     | Per Share Amount | Percentage     |
| Ordinary Income   | \$ 0.318         | 66.23%         | \$ 0.326         | 50.95%         | \$ 0.226         | 35.35%         |
| 15% Capital Gains | 0.065            | 13.50%         | 0.032            | 4.99%          | 0.002            | 0.38%          |
| 25% Capital Gains | 0.049            | 10.20%         | 0.007            | 1.12%          | 0.002            | 0.34%          |
| Return of Capital | 0.048            | 10.07%         | 0.275            | 42.94%         | 0.409            | 63.93%         |
| <b>Total</b>      | <b>\$ 0.480</b>  | <b>100.00%</b> | <b>\$ 0.640</b>  | <b>100.00%</b> | <b>\$ 0.639</b>  | <b>100.00%</b> |



**Table of Contents**

**Performance Graph**

The graph below shows a comparison of cumulative total stockholder returns for DCT Industrial Trust Inc. Common Stock with the cumulative total return on the Standard and Poor's 500 Index and the MSCI US REIT Index. Stockholders' returns over the indicated period are based on historical data and should not be considered indicative of future stockholder returns.

|                                  | <b>December 13,<br/>2006</b> | <b>December 31,<br/>2006</b> | <b>December 31,<br/>2007</b> | <b>December 31,<br/>2008</b> |
|----------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| <b>DCT Industrial Trust Inc.</b> | \$100.00                     | \$96.86                      | \$81.09                      | \$47.48                      |
| <b>S&amp;P 500®</b>              | \$100.00                     | \$100.44                     | \$105.96                     | \$66.76                      |
| <b>MSCI US REIT Index</b>        | \$100.00                     | \$99.58                      | \$82.84                      | \$51.38                      |

Note: The graph covers the period from December 13, 2006 to December 31, 2008 and assumes that \$100 was invested in DCT Industrial Trust Common Stock and in each index on December 13, 2006 and that all dividends were reinvested.

**Table of Contents****ITEM 6. SELECTED FINANCIAL DATA**

The following table sets forth selected financial data relating to our historical financial condition and results of operations for the years ended December 31, 2008, 2007, 2006, 2005, and 2004. Certain amounts presented for the periods ended December 31, 2007, 2006, 2005 and 2004 have been reclassified to conform to the 2008 presentation. The financial data in the table should be read in conjunction with, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and our Consolidated Financial Statements and related notes in Item 8. Financial Statements and Supplementary Data.

|   | 2008  | For the Years Ended December 31, |              |              | 2004        |
|---|---|----------------------------------|--------------|--------------|-------------|
|   |   | 2007                             | 2006         | 2005         |             |
|   | (amounts in thousands, except per share data) |                                  |              |              |             |
| <b>Operating Data:</b>  |   |                                  |              |              |             |
| Rental revenues   | \$ 248,631                                    | \$ 245,887                       | \$ 209,851   | \$ 113,539   | \$ 31,289   |
| Total revenues  | \$ 251,555                                    | \$ 248,758                       | \$ 211,107   | \$ 113,539   | \$ 31,289   |
| Rental expenses and real estate taxes   | \$ (64,509)                                   | \$ (60,258)                      | \$ (47,891)  | \$ (25,866)  | \$ (6,283)  |
| Total operating expenses  | \$ (207,833)                                  | \$ (190,402)                     | \$ (172,801) | \$ (103,137) | \$ (27,298) |
| Loss on contract termination and related Internalization expenses   | \$  | \$                               | \$ (173,248) | \$           | \$          |
| Income (loss) from continuing operations  | \$ (8,795)                                    | \$ 1,469                         | \$ (174,654) | \$ (13,865)  | \$ (854)    |
| Income from discontinued operations   | \$ 17,870                                     | \$ 12,705                        | \$ 6,620     | \$ 1,905     | \$ 599      |
| Gain on dispositions of real estate interests, net of minority interest   | \$ 411  | \$ 25,938                        | \$ 9,061     | \$           | \$          |
| Net income (loss)   | \$ 9,486                                      | \$ 40,112                        | \$ (158,973) | \$ (11,960)  | \$ (255)    |
| <b>Net income (loss) adjusted for impairment losses and loss on contract termination and related Internalization expenses <sup>(1)</sup>:</b> |   |                                  |              |              |             |
| Net income (loss)   | \$ 9,486                                      | \$ 40,112                        | \$ (158,973) | \$ (11,960)  | \$ (255)    |
| Impairment losses, net of minority interest   | 8,892   |                                  |              |              |             |
| Loss on contract termination and related Internalization expenses, net of minority interest   |   |                                  | 152,025      |              |             |
| Net income (loss) adjusted for impairment losses and loss on contract termination and related Internalization expenses                        | \$ 18,378                                     | \$ 40,112                        | \$ (6,948)   | \$ (11,960)  | \$ (255)    |
| Funds from operations attributable to common shares diluted   | \$ 113,988                                    | \$ 137,617                       | \$ (62,260)  | \$ 58,569    | \$ 19,018   |
| <b>Common Share Distributions:</b>  |   |                                  |              |              |             |
| Common share cash distributions declared  | \$ 96,223                                     | \$ 107,816                       | \$ 98,145    | \$ 62,292    | \$ 24,263   |
| Common share cash distributions declared per share  | \$ 0.560                                      | \$ 0.640                         | \$ 0.639     | \$ 0.640     | \$ 0.640    |

(footnotes on page 39)

**Table of Contents**

|  | 2008      | As of, and For the Years Ended December 31,          |           |           | 2004      |
|--|-----------|--|-----------|-----------|-----------|
|  |           | 2007   | 2006      | 2005      |           |
|  |           | (dollar amounts in thousands, except per share data) |           |           |           |
| <b>Per Share Data:</b>   |           |  |           |           |           |
| Basic earnings (loss) per common share:  |           |  |           |           |           |
| Income (loss) from continuing operations   | \$ (0.05) | \$ 0.01  | \$ (1.16) | \$ (0.14) | \$ (0.02) |
| Income from discontinued operations  | 0.11      | 0.08   | 0.04      | 0.02      | 0.01      |
| Gain on dispositions of real estate interests, net of minority interest  | 0.00      | 0.15   | 0.06      |           |           |
| Net earnings (loss)  | \$ 0.06   | \$ 0.24  | \$ (1.06) | \$ (0.12) | \$ (0.01) |
| Diluted earnings (loss) per common share:  |           |  |           |           |           |
| Income (loss) from continuing operations   | \$ (0.05) | \$ 0.01  | \$ (1.16) | \$ (0.14) | \$ (0.02) |
| Income from discontinued operations  | 0.11      | 0.08   | 0.04      | 0.02      | 0.01      |
| Gain on dispositions of real estate interests, net of minority interest  | 0.00      | 0.15   | 0.06      |           |           |
| Net earnings (loss)  | \$ 0.06   | \$ 0.24  | \$ (1.06) | \$ (0.12) | \$ (0.01) |
| Basic and diluted earnings (loss) per common share adjusted for impairment losses and loss on contract termination and related Internalization expenses <sup>(1)</sup> : |           |  |           |           |           |
| Net earnings (loss)  | \$ 0.06   | \$ 0.24  | \$ (1.06) | \$ (0.12) | \$ (0.01) |
| Loss on contract termination and related Internalization expenses, net of minority interest  |           |  | 1.01      |           |           |
| Impairment losses, net of minority interest  | 0.05      |  |           |           |           |
| Net earnings (loss) adjusted for impairment losses and loss on contract termination and related Internalization expenses   | \$ 0.11   | \$ 0.24  | \$ (0.05) | \$ (0.12) | \$ (0.01) |
| Basic FFO per share  | \$ 0.55   | \$ 0.69  | \$ (0.41) | \$ 0.60   | \$ 0.50   |
| Diluted FFO per share  | \$ 0.55   | \$ 0.69  | \$ (0.41) | \$ 0.60   | \$ 0.50   |
| Weighted average shares outstanding, basic (in thousands)  | 171,695   | 168,358  | 150,320   | 97,333    | 37,908    |
| Weighted average shares outstanding, diluted (in thousands)  | 207,521   | 200,823  | 158,097   | 97,774    | 37,928    |
| Consolidated, operating square feet (in thousands)   | 52,137    | 51,292   | 51,908    | 36,104    | 15,022    |
| Consolidated operating buildings   | 373       | 367  | 356       | 242       | 94        |

(footnotes on page 39)

**Table of Contents**

|  | 2008                | As of, and For the Years Ended December 31,          |                     |              | 2004         |
|--|---------------------|--|---------------------|--------------|--------------|
|  |                     | 2007   | 2006                | 2005         |              |
|  |                     | (dollar amounts in thousands)                        |                     |              |              |
| <b>Balance Sheet Data:</b>   |                     |  |                     |              |              |
| Net investment in real estate  | \$ 2,605,909        | \$ 2,674,965   | \$ 2,707,650        | \$ 1,904,411 | \$ 732,202   |
| Total assets   | \$ 2,703,843        | \$ 2,778,992   | \$ 2,848,224        | \$ 2,057,695 | \$ 784,808   |
| Mortgage notes   | \$ 574,634          | \$ 649,568   | \$ 641,081          | \$ 642,242   | \$ 142,755   |
| Total liabilities  | \$ 1,302,343        | \$ 1,266,538   | \$ 1,394,407        | \$ 869,307   | \$ 203,593   |
| <b>Cash Flow Data:</b>   |                     |  |                     |              |              |
| Net cash provided by operating activities  | \$ 128,349          | \$ 116,949   | \$ 91,714           | \$ 66,295    | \$ 21,188    |
| Net cash used in investing activities  | \$ (42,317)         | \$ (3,670)   | \$ (968,761)        | \$ (750,877) | \$ (560,332) |
| Net cash provided by (used in) financing activities                                | \$ (96,832)         | \$ (106,108)   | \$ 805,439          | \$ 755,980   | \$ 558,587   |
|  |                     |  |                     |              |              |
|  | 2008 <sup>(2)</sup> | For the Years Ended December 31,                     |                     |              | 2004         |
|  |                     | 2007   | 2006 <sup>(2)</sup> | 2005         |              |
|  |                     | (dollar amounts in thousands, except per share data) |                     |              |              |
| <b>Funds From Operations <sup>(3)</sup>:</b>                                       |                     |  |                     |              |              |
| Net income (loss)  | \$ 9,486            | \$ 40,112  | \$ (158,973)        | \$ (11,960)  | \$ (255)     |
| Real estate related depreciation and amortization                                  | 119,604             | 115,465  | 111,792             | 72,206       | 19,273       |
| Equity in losses of unconsolidated joint ventures                                  | (2,267)             | (433)  | 289                 |              |              |
| Equity in FFO of unconsolidated joint ventures                                     | 6,806               | 2,742  | 545                 |              |              |
| (Gain) on dispositions of real estate interests                                    | (504)               | (30,748)   | (9,409)             |              |              |
| (Gain) on dispositions of real estate interests related to discontinued operations | (21,487)            | (12,125)   | (5,187)             |              |              |
| Gain on dispositions of non-depreciable assets                                     | 219                 | 15,135   | 4,244               |              |              |
| Minority interest in the operating partnership's share of the above adjustments    | (17,664)            | (14,711)   | (5,561)             | (1,939)      | (10)         |
| Funds from operations attributable to common shares                                | 94,193              | 115,437  | (62,260)            | 58,307       | 19,008       |
| FFO attributable to dilutive OP Units  | 19,795              | 22,180   |                     | 262          | 10           |
| Funds from operations attributable to common shares diluted                        | \$ 113,988          | \$ 137,617   | \$ (62,260)         | \$ 58,569    | \$ 19,018    |
| Basic FFO per share  | \$ 0.55             | \$ 0.69  | \$ (0.41)           | \$ 0.60      | \$ 0.50      |
| Diluted FFO per share  | \$ 0.55             | \$ 0.69  | \$ (0.41)           | \$ 0.60      | \$ 0.50      |

(footnotes on page 39)

**Table of Contents**

The following table is a reconciliation of our property net operating income, or NOI, to our reported Income (Loss) From Continuing Operations for the years ended December 31, 2008, 2007, 2006, 2005 and 2004 (in thousands):

|   | For the Years Ended December 31, |            |              |             |           |
|---|----------------------------------|------------|--------------|-------------|-----------|
|   | 2008                             | 2007       | 2006         | 2005        | 2004      |
| Property NOI <sup>(4)</sup>                                     | \$ 184,122                       | \$ 185,629 | \$ 161,960   | \$ 87,673   | \$ 25,006 |
| Institutional capital management and other fees                 | 2,924                            | 2,871      | 1,256        |             |           |
| Real estate related depreciation and amortization               | (117,211)                        | (110,597)  | (103,623)    | (65,576)    | (17,393)  |
| General and administrative expenses                             | (21,799)                         | (19,547)   | (7,861)      | (2,794)     | (2,097)   |
| Asset management fees, related party                            |                                  |            | (13,426)     | (8,901)     | (1,525)   |
| Equity in income (losses) of unconsolidated joint ventures, net | 2,267                            | 433        | (289)        |             |           |
| Impairment losses   | (9,047)                          |            |              |             |           |
| Loss on contract termination and other Internalization expenses |                                  |            | (173,248)    |             |           |
| Interest expense  | (52,387)                         | (60,463)   | (65,990)     | (27,799)    | (5,978)   |
| Interest income and other                                       | 1,257                            | 4,666      | 5,361        | 3,193       | 1,408     |
| Income taxes  | (829)                            | (1,464)    | (1,392)      | (210)       | (275)     |
| Minority interests  | 1,908                            | (59)       | 22,598       | 549         |           |
| Income (loss) from continuing operations                        | \$ (8,795)                       | \$ 1,469   | \$ (174,654) | \$ (13,865) | \$ (854)  |

- (1) We believe that net income (loss) excluding impairment losses is useful supplemental information regarding our operating performance as it allows investors to more easily compare our operating results without taking into account the unrelated impairment losses relating to the decrease in value of certain real estate assets and investments in unconsolidated joint ventures that we incurred during 2008 primarily in connection with the current economic slow-down in the United States. Additionally, we believe that net income (loss) and net income (loss) per share excluding the loss on contract termination and related Internalization expenses is useful supplemental information regarding our operating performance as it allows investors to more easily compare our operating results without taking into account the significant charge that we incurred in the fourth quarter of 2006 in connection with the internalization of our management (see the additional description of the Internalization in Note 14 to our Consolidated Financial Statements).
- (2) Funds from operations for the year ended December 31, 2008 includes a charge for impairment losses of \$10.7 million and Fund from operations for the year ended December 31, 2006 includes a charge for contract termination and related Internalization expenses of \$173.2 million.
- (3) We believe that net income, as defined by GAAP is the most appropriate earnings measure. However, we consider FFO as defined by the National Association of Real Estate Investment Trusts, or NAREIT, to be a useful supplemental measure of our operating performance. NAREIT developed FFO as a relative measure of performance of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. FFO is generally defined as net income, calculated in accordance with GAAP, plus real estate-related depreciation and amortization, less gain (or loss) from dispositions of real estate held for investment purposes and adjustments to derive our pro rata share of FFO of consolidated and unconsolidated joint ventures. Readers should note that FFO captures neither the changes in the value of our properties that result from use or market conditions, nor the level of capital expenditures and leasing commissions necessary to maintain the operating performance of our properties, all of which have real economic effect and could materially impact our results from operations. Other REITs may not calculate FFO in accordance with the NAREIT definition and, accordingly, our FFO may not be comparable to such other REITs' FFO. Accordingly, FFO should be considered only as a supplement to net income as a measure of our performance.
- (4) Property net operating income, or property NOI, is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes depreciation, amortization, general and administrative expenses and interest expense. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, general and administrative expenses and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance.



---

**Table of Contents**

**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Overview**

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. As of December 31, 2008, the Company owned, managed or had under development approximately 75.9 million square feet of assets leased to approximately 850 customers, including 14.6 million square feet managed on behalf of three institutional joint venture partners, and has 7.7 million square feet under development. Our portfolio primarily consists of high-quality, generic bulk distribution warehouses and light industrial properties. We own our properties through our operating partnership and its subsidiaries. DCT Industrial Trust Inc. is the sole general partner and owned approximately 84% of the outstanding equity interests of our operating partnership as of December 31, 2008. We acquired our first property in June 2003 and currently, our portfolio consists of 373 consolidated operating properties as of December 31, 2008.

Prior to October 10, 2006, our day-to-day operations were managed by Dividend Capital Advisors LLC, or our Former Advisor, under the supervision of our board of directors pursuant to the terms and conditions of an advisory agreement with our Former Advisor. On October 10, 2006, our operating partnership acquired our Former Advisor in the transaction we refer to as the Internalization. As a result of the Internalization, we became a self-administered and self-advised REIT, as our Former Advisor is now our wholly-owned subsidiary, and we no longer incur the cost of the advisory fees and other amounts payable under the advisory agreement.

**Outlook**

The primary source of our operating revenues and earnings is rents received from tenants under operating leases at our properties, including reimbursements from tenants for certain operating costs. We seek long-term earnings growth primarily through increasing rents and operating income at existing properties, acquiring and developing high-quality properties in major distribution markets, and increasing fee revenues from our institutional capital management program. In addition, we may recycle our capital by selling assets, contributing assets to joint ventures, funds or other commingled investment vehicles with institutional partners, and reinvesting the capital in target markets.

We believe near-term operating income from our existing properties will likely decrease as demand for warehouse space declines. The current economic recession is expected to result in a higher level of bankruptcies nationally, which could reduce the demand for leasing space in our business which will result in decreased occupancy and competitive pressure on rental rates. Any increased operating results from operating and development activities may be offset by the loss of income related to tenant bankruptcies or early lease terminations, to other potential impacts of the slowing economy and to property dispositions. As market values decline, we could experience additional impairment losses, decreased sales volume compared to prior years and less attractive pricing for any assets that we do sell, while depressed property values may also present us with attractive buying opportunities.

Although the credit markets continue to be extremely constrained in the real estate sector as a result of the liquidity constraints of major lending institutions and other traditional sources of debt capital, we believe that our sources of capital are adequate to meet our short-term and long-term liquidity requirements over the next few years. We have no major debt maturities until 2010 when a \$300 million senior unsecured term loan comes due. However, this senior unsecured term loan can be extended at our option for one year so that we would not have any significant debt maturities until 2011. Additionally, as of December 31, 2008, we had \$284.8 million available under our unsecured credit facility and cash and cash equivalents of approximately \$19.7 million. These capital resources will be utilized in part to meet our purchase obligations and development project commitments as discussed in [Liquidity and Capital Resources](#).

## **Table of Contents**

The principal risks to our business plan include:

the challenges that we may face as a result of the current economic slow-down, including potential decreased demand for warehouse space, difficulty obtaining financing, tenant bankruptcies, declining real estate values and other challenges;

our ability to lease space to customers at rates which provide acceptable returns and credit risks;

our ability to sell or contribute assets at prices we find acceptable which generates funding for our business plan;

our ability to finance our on-going capital needs, refinance future maturities and the related costs;

our ability to locate development opportunities and to successfully develop and lease such properties on time and within budget;

our ability to attract institutional partners in our institutional capital management program on terms that we find acceptable;

our ability to acquire properties that meet our quantitative and qualitative investment criteria; and

our ability to retain and attract talented people.

We believe our investment focus on the largest and most active distribution markets in the United States and Mexico and our monitoring of market and submarket demand and supply imbalances helps mitigate some of these risks.

We also expect the following key trends, once economic conditions stabilize, to affect our industry positively:

the continued restructuring of corporate supply chains which may impact local demand for distribution space as companies relocate their operations consistent with their particular requirements or needs;

the continued long-term growth in international trade which necessitates the increased import and export of products in the U.S. and Mexico;

the growth or continuing importance of industrial markets located near major transportation hubs including seaports, airports and major intermodal facilities; and

continuing advancements in technology and information systems which enhance companies' abilities to control their investment in inventories.

These key trends may gradually change the characteristics of the facilities needed by our tenants. However, we believe the buildings in our portfolio are designed to be reconfigured and can accommodate gradual changes that may occur.

## **Inflation**



## Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

Although the U.S. economy has been experiencing flat to moderately higher inflation rates, and a wide variety of industries and sectors are affected differently by changing commodity prices, inflation has not had a significant impact on us in our markets of operation. Most of our leases require the tenants to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing our exposure to increases in costs and operating expenses resulting from inflation. In addition, many of the outstanding leases expire within five years which enables us to replace existing leases with new leases at the then-existing market rate.

---

## **Table of Contents**

### **Significant Transactions During 2008**

#### *Summary of the year ended December 31, 2008*

During the year ended December 31, 2008, development activities continued on several properties in Mexico and several of our U.S. target markets. We expanded our presence in Mexico from eight buildings comprised of 0.6 million square feet to 12 buildings comprised of 1.3 million square feet. The following further describes certain significant transactions that occurred during the year ended December 31, 2008.

#### *Acquisition Activity*

During the year ended December 31, 2008, we acquired three operating properties located in two markets within the United States and one market within Mexico, comprised of approximately 0.4 million square feet for a total cost of approximately \$23.8 million, which includes acquisitions costs. We also acquired four development properties located in Monterrey, Mexico, comprised of approximately 0.7 million square feet for a total cost of approximately \$28.1 million, which includes acquisition costs. These properties were acquired from unrelated third parties using existing cash balances and borrowings under our credit facility.

#### *Disposition Activity*

During the year ended December 31, 2008, we sold 16 operating properties comprised of approximately 2.6 million square feet to unrelated third parties for gross proceeds of approximately \$143.3 million, which resulted in gains of approximately \$19.8 million, net of \$1.7 million of impairment losses. Additionally, we contributed approximately 47 acres of land in Atlanta to the IDI/DCT Buford, LLC joint venture.

#### *Institutional Capital Management*

**TRT-DCT Industrial Joint Venture III** On September 9, 2008, we formed our third joint venture agreement with DCTRT, TRT-DCT Industrial Joint Venture III, G.P., ( TRT-DCT Venture III ), on September 9, 2008 with DCTRT. As of December 31, 2008, TRT-DCT Venture III owned approximately \$31.0 million of real estate assets. TRT-DCT Venture III is structured and funded in a manner similar to TRT-DCT Venture I as described more fully in Note 4 to our Consolidated Financial Statements. On September 29, 2008, five properties were acquired from an unrelated party by the venture comprised of approximately 0.9 million square feet.

#### *Major Development Activities*

**SCLA** During 2006, we entered into a joint venture agreement with Stirling Airports International, LLC, or Stirling, an unrelated third party, to be the master developer of up to 4,350 acres in Victorville, California, part of the Inland Empire submarket in Southern California. The development project is located at the former George Air Force Base which closed in 1992 and is now known as Southern California Logistics Airport, or SCLA. We refer to this joint venture as the SCLA joint venture. Early in 2008, the SCLA joint venture began construction on one building comprised of approximately 1.0 million square feet. Additionally, three buildings comprised of 0.5 million square feet were completed during 2008. As of December 31, 2008, 0.1 million square feet of these buildings had been leased.

**Stonefield Industrial, LLC** On May 22, 2008, we entered into a joint venture agreement with Panattoni Development Company, an unrelated third-party developer, to form Stonefield Industrial, LLC. As of December 31, 2008, the joint venture owned approximately 49 acres in Reno, Nevada with total assets of approximately \$8.2 million and \$5.3 million in debt.

**IDI/DCT Buford, LLC JV** On March 10, 2008, we entered into a joint venture agreement with Industrial Developments International, Inc., an unrelated third-party developer whereby we contributed 47 acres in Atlanta, Georgia to the venture. We received cash proceeds of approximately \$1.5 million, retained a 75% equity interest in the venture, and recognized a gain on the contribution of the land of

---

## **Table of Contents**

approximately \$0.3 million. The venture may develop four distribution buildings comprised of approximately 0.6 million square feet. As of December 31, 2008, this joint venture owned approximately \$6.3 million of real estate assets.

### *New Long-Term Borrowings*

On June 6, 2008, we entered into a term loan agreement (the Agreement) with a syndicate of 10 banks pursuant to which we borrowed \$300 million in senior unsecured term loans. Loans under the Agreement have a variable interest rate based on either the base rate under the Agreement or LIBOR, at our option, plus a margin that is based on our leverage ratio, as defined by the Agreement. The margins on base rate loans may range from 0% to 0.90%, and the margins on LIBOR-based loans may range from 1.25% to 1.85%. The base rate under the Agreement is defined as the higher of the overnight Federal funds rate plus 0.50% or Bank of America's prime rate. All loans under the Agreement are scheduled to mature on June 6, 2010, but they can be extended at our option for an additional year. We may prepay loans under the Agreement, in whole or in part, subject to the payment of a prepayment penalty of 0.50% on the prepaid amount, if such prepayment is made prior to March 6, 2009. Additionally, we must pay a fee of 0.15% quarterly in arrears on the average daily unused portion of the loan during such period.

Loans under the Agreement were funded in two tranches. The first \$100 million was drawn by us on June 9, 2008 (the Initial Loan) and used to repay maturing unsecured notes. The remaining \$200 million was drawn on October 3, 2008 (the Second Tranche) and used to repay borrowings under our credit facility. The Initial Loan has an interest rate based on LIBOR, and we entered into an interest rate swap to fix the LIBOR on the Initial Loan for two years at 3.23% per annum resulting in an effective interest rate of 4.73% per annum based on our current leverage ratio. The Second Tranche has an interest rate based on LIBOR plus 1.25% to 1.80% or at prime, at our election, and bears interest at an initial interest rate of 5.50%. We are required to pay interest on the Initial Loan and the Second Tranche monthly until maturity at which time the outstanding balance is due.

The Agreement contains various customary covenants (including, among others, financial covenants with respect to tangible net worth, debt service coverage and unsecured and secured consolidated leverage and covenants relating to dividends and other restricted payments, liens, certain investments and transaction with affiliates) and if we breach any of these covenants, or fail to pay interest or principal on the loans when due, the holders of the loans could accelerate the due date of the entire amount borrowed. The Agreement also contains other customary events of default, which would entitle the holders of the loans to accelerate the due date of the entire amount borrowed, including, among others, change of control events, defaults under certain other obligations of ours and insolvency or bankruptcy events.

During the year ended December 31, 2008, we refinanced maturing debt through a combination of extending existing maturities and new borrowings. We entered into an agreement, which was effective June 9, 2008, to extend the maturity date of \$175.0 million of the then outstanding \$275.0 million senior unsecured note from June 9, 2008 to June 9, 2013, bearing interest at a fixed rate of 6.11%. The remaining \$100 million was repaid with the proceeds of our Initial Loan, as described above.

## **Critical Accounting Policies**

### *General*

Our discussion and analysis of financial condition and results of operations is based on our Consolidated Financial Statements which have been prepared in accordance with United States generally accepted accounting principles, or GAAP. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities and contingencies as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We evaluate our assumptions

## **Table of Contents**

and estimates on an on-going basis. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. Because of adverse conditions that exist in the real estate markets, as well as the credit and financial markets, it is possible that the estimates and assumptions that have been utilized in the preparation of the Consolidated Financial Statements could change materially during the time span associated with the continued weakened state of these markets. The following discussion pertains to accounting policies management believes are most critical to the portrayal of our financial condition and results of operations that require management's most difficult, subjective or complex judgments.

### ***Revenue Recognition***

We record rental revenues on a straight-line basis under which contractual rent increases are recognized evenly over the full lease term. Certain properties have leases that provide for tenant occupancy during periods where no rent is due or where minimum rent payments increase during the term of the lease. Accordingly, we record receivables from tenants that we expect to collect over the remaining lease term rather than currently, which are recorded as straight-line rents receivable. When we acquire a property, the terms of existing leases are considered to commence as of the acquisition date for the purposes of this calculation.

Tenant recovery income includes payments and amounts due from tenants pursuant to their leases for real estate taxes, insurance and other recoverable property operating expenses and is recognized as Rental revenues during the same period the related expenses are incurred.

We maintain an allowance for estimated losses that may result from the inability of our tenants to make required payments. If a tenant fails to make contractual payments beyond any allowance, we may recognize additional bad debt expense in future periods equal to the net outstanding balances.

In connection with property acquisitions, we may acquire leases with rental rates above or below the market rental rates. Such differences are recorded as an intangible asset or liability pursuant to Statement of Financial Accounting Standards, or SFAS, No. 141, *Business Combinations*, or SFAS No. 141, and amortized to Rental revenues over the life of the related leases. The unamortized balances of these assets and liabilities associated with the early termination of leases are fully amortized to their respective revenue and expense line items in our Consolidated Statements of Operations over the shorter of the expected life of such assets and liabilities or the remaining lease term.

### ***Investment in Real Estate, Valuation and Allocation of Real Estate Acquisition Cost***

We capitalize direct costs associated with, and incremental to, the acquisition, development, redevelopment or improvement of real estate, including asset acquisition costs and leasing costs as well as direct internal costs, if appropriate. Costs associated with acquisition or development pursuits are capitalized as incurred and, if the pursuit is abandoned, these costs are expensed during the period in which the pursuit is abandoned. Such costs considered for capitalization include construction costs, interest, real estate taxes, insurance and other such costs if appropriate. Interest is capitalized based on actual capital expenditures from the period when development or redevelopment commences until the asset is substantially complete based on our current, weighted average borrowing rates on related construction loans, if appropriate.

Pre-development costs to prepare land for its intended use prior to significant construction activities are capitalized and classified as Construction in progress. Costs incurred for maintaining and repairing our real estate, which do not extend the life of our assets, are expensed as incurred.

Upon acquisition, the total cost of a property is allocated to land, building, building and land improvements, tenant improvements and intangible lease assets and liabilities pursuant to SFAS No. 141. The fair value of identifiable tangible assets such as land, building, building and land improvements and tenant improvements is

**Table of Contents**

determined on an as-if-vacant basis. Management considers the replacement cost of such assets, appraisals, property condition reports, market data and other related information in determining the fair value of the tangible assets. Pursuant to SFAS No. 141, the difference between the fair value and the face value of debt assumed in connection with an acquisition is recorded as a premium or discount and amortized to Interest expense over the life of the debt assumed. The valuation of assumed liabilities is based on the current market rate for similar liabilities. The allocation of the total cost of a property to an intangible lease asset includes the value associated with in-place leases that may include leasing commissions, legal and other costs. In addition, the allocation of the total cost of a property requires allocating costs to an intangible asset or liability resulting from in-place leases being above or below the market rental rates on the date of the acquisition. Intangible lease assets or liabilities will be amortized over the life of the remaining in-place leases as an adjustment to Rental revenues or Real estate related amortization depending on the nature of the intangible.

We have certain properties which we have acquired or removed from service with the intention to redevelop the building. Buildings under redevelopment require significant construction activities prior to being placed back into service. Additionally, we may acquire, develop, or redevelop certain properties with the intention to contribute the property to an institutional joint venture, in which we may retain ownership in or manage the assets of the joint venture. We refer to these properties as held for contribution. We generally do not depreciate properties classified as redevelopment or held for contribution until the date that the redevelopment properties are ready for their intended use or the property held for contribution no longer meets the held for sale criteria under SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, or SFAS No. 144.

Real estate, including land, building, building and land improvements, tenant improvements and leasing costs, and intangible lease assets and liabilities are stated at historical cost less accumulated depreciation and amortization unless circumstances indicate that cost cannot be recovered, in which case, the carrying value of the property is reduced to estimated fair value.

***Depreciation and Useful Lives of Real Estate Assets***

We allocate the cost of our real estate assets to asset classes and estimate the related useful lives in order to record depreciation expense. Our ability to accurately allocate the cost of our real estate assets and their useful lives is critical to the determination of the appropriate amount of depreciation expense recorded and the carrying values of the underlying assets. Any change to the estimated depreciable lives of these assets would have an impact on the depreciation expense we recognize. Depreciation is not recorded on buildings currently held for sale or contribution, in pre-development, being developed or redeveloped until the building is substantially completed and ready for its intended use, not later than one year from cessation of major construction activity.

Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the related assets or liabilities generally as follows:

| Description                                | Standard Depreciable Life            |
|--|--------------------------------------|
| Land                                       | Not depreciated                      |
| Building                                   | 40 years                             |
| Building and land improvements             | 20 years                             |
| Tenant improvements                        | Shorter of lease term or useful life |
| Lease costs                                | Lease term                           |
| Intangible lease assets and liabilities    | Average term of leases for property  |
| Above/below market rent assets/liabilities | Lease term                           |

The table above reflects the standard depreciable lives typically used to compute depreciation and amortization. However, such depreciable lives may be different based on the estimated useful life of such assets or liabilities. The cost of assets sold or retired and the related accumulated depreciation and/or amortization is removed from the accounts and the resulting gain or loss, if necessary, is reflected in our Consolidated Statements of Operations

**Table of Contents**

during the period in which such sale or retirement occurs. If the useful life estimate was reduced by one year for all buildings and building and land improvements in continuing operations, depreciation expense would have increased \$1.7 million on an annual basis.

***Impairment of Long-Lived Assets and Investments in Unconsolidated Entities***

Long-lived assets to be held and used are carried at cost and evaluated for impairment in accordance with SFAS No. 144. SFAS No. 144 provides that such an evaluation should be performed when events or changes in circumstances indicate that the carrying amounts of these assets may not be fully recoverable. Examples of trigger events include the point at which we deem the long-lived asset to be held for sale or a building remains vacant significantly longer than expected. For long-lived assets that we intend to hold long-term, recoverability is based on the estimated future undiscounted cash flows. If the asset is not supported on an undiscounted cash flow basis, the amount of impairment is measured as the difference between the carrying value and the fair value of the impaired asset. Long lived assets classified as held for sale are measured at the lower of their carrying amount or fair value less costs to sell. The valuation of our long-lived assets is considered a critical accounting estimate because the assessment of impairment and the determination of fair values involve a number of management assumptions relating to future economic events that could materially affect the determination of the ultimate value, and therefore, the carrying amounts of our real estate. Such assumptions include, but are not limited to, projecting vacancy rates, rental rates, property operating expenses, capital expenditures and debt financing rates, among other things. The capitalization rate is also a significant driving factor in determining the property valuation which requires management's judgment of factors such as market knowledge, historical experience, lease terms, tenant financial strength, economy, demographics, environment, property location, visibility, age, physical condition and investor return requirements, among other things.

We evaluate our investments in unconsolidated entities for impairment whenever events or changes in circumstances indicate that there may be an other-than-temporary decline in value in accordance with Accounting Principles Board Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock*, or APB No. 18. The amount of impairment recognized is the excess of the investment's carrying amount over its estimated fair value. We consider various factors to determine if a decrease in the value of the investment is other-than temporary. These factors include, but are not limited to, age of the venture, our intent and ability to retain our investment in the entity, the financial condition and long-term prospects of the entity, and the relationships with the other joint venture partners and its lenders. If we believe that the decline in the fair value is temporary, no impairment is recorded. The aforementioned factors are taken as a whole by management in determining the valuation of our investment property. Should the actual results differ from management's judgment, the valuation could be negatively affected and may result in additional impairment losses recorded in our Consolidated Financial Statements.

***Principles of Consolidation***

The Company holds interests in both consolidated and unconsolidated joint ventures. We determine consolidation based on standards set forth in FASB Interpretation No. 46R, *Consolidation of Variable Interest Entities* ( FIN 46(R) ) or Emerging Issues Task Force ( EITF ) Issue No. 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* ( EITF 04-5 ). We do not consolidate joint ventures that are variable interest entities as defined under FIN 46(R) where we are not the primary beneficiary. In accordance with AICPA Statement of Position 78-9, *Accounting for Investments in Real Estate Ventures*, where we do not exercise significant control over major operating and management decisions, but where we exercise significant influence, we use the equity method of accounting and our investments in these joint ventures are reported on the Consolidated Balance Sheets in Investments in and advances to unconsolidated joint ventures.

Our judgments with respect to our level of influence or control over an entity and whether we are the primary beneficiary of a variable interest entity involve consideration of various factors including the form of our ownership interest, our representation on the entity's board of directors, the size of our investment (including

---

**Table of Contents**

loans) and our ability to participate in policy making decisions. Our ability to correctly assess our influence or control over an entity affects the presentation of these investments in our Consolidated Financial Statements and, consequently, our financial position and specific items in our results of operations that are used by our stockholders, lenders and others in their evaluation of us.

***Fair Value***

On January 1, 2008, the Company adopted SFAS No. 157, *Fair Value Measurements*, or SFAS No. 157, which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. We have deferred the adoption of SFAS No. 157 with respect to nonfinancial assets and liabilities in accordance with the provisions of FSP FAS 157-2, *Effective Date of FASB Statement No. 157*. Items in this classification include intangible assets and liabilities recorded in compliance with SFAS No. 141.

Pursuant to SFAS No. 157, fair value is defined as the exit price or price at which an asset (in its highest and best use) would be sold or liability assumed by an informed market participant in a transaction that is not distressed and is executed in the most advantageous market. SFAS No. 157 does not impose any new fair value requirements but provides guidance on how to determine such measurements on reported balances which are required or permitted to be measured at fair value under existing accounting pronouncements.

SFAS No. 157 emphasizes that fair value is a market-based rather than an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, SFAS No. 157 establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions based on the best information available in the circumstances (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, that are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Currently, the Company uses forward starting and interest rate swaps to manage certain interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. To comply with the provisions of SFAS No. 157, the Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

---

## **Table of Contents**

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. The Company has assessed the significance of the impact of the credit valuation adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

On a recurring basis, we measure our derivatives at fair value, which was a net liability of \$21.5 million as of December 31, 2008. The fair value of these derivatives was determined using Level 2 inputs, as described in SFAS No. 157.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*, or SFAS No. 159, which expanded the use of the fair value measurement to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Upon adoption of this Statement, we did not elect the fair value option for our existing financial assets and liabilities and therefore adoption of SFAS No. 159 did not have any impact on our Consolidated Financial Statements.

### **New Accounting Pronouncements**

In December 2007, the FASB issued SFAS No. 141, *Business Combinations (revised 2007)*, or SFAS No. 141(R). SFAS No. 141(R) requires the acquiring entity in a business combination to record all assets acquired and liabilities assumed at their respective acquisition-date fair values, changes the recognition of assets acquired and liabilities assumed arising from contingencies, changes the recognition and measurement of contingent consideration, and requires the expensing of acquisition-related costs as incurred. SFAS No. 141(R) also requires additional disclosure of information surrounding a business combination, such that users of the entity's financial statements can fully understand the nature and financial impact of the business combination. SFAS No. 141(R) applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not apply the provisions of SFAS No. 141(R) prior to that date. We are currently evaluating the application of SFAS No. 141(R) and its effect on our Consolidated Financial Statements which could be material to the extent that we acquire significant amounts of real estate as related acquisition costs will be expensed as incurred compared to our current practice prior to the adoption of SFAS No. 141(R) of capitalizing such costs and amortizing them over their estimated useful lives.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160, or SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - An Amendment of ARB No. 51*. SFAS No. 160 establishes new accounting and reporting standards for the non-controlling interest in a subsidiary and requires recognition of gains or losses resulting from a change of control. Ownership changes not resulting in a change of control are treated as equity transactions. SFAS No. 160 applies to our fiscal year beginning January 1, 2009, and will be adopted prospectively. The presentation and disclosure requirements shall be applied retrospectively for all periods presented. Early adoption is prohibited.

The adoption of SFAS No. 160 will result in a reclassification of minority interest to a separate component of total equity and net income attributable to noncontrolling interest will no longer be treated as a reduction to net income but will be shown as a reduction from net income in calculating net income available to common stockholders. Additionally, upon adoption, any future purchase or sale of interest in an entity that results in a change of control may have a material impact on our financial statements as our interest in the entity will be recognized at fair value with gains or losses included in net income. The adoption of SFAS No. 160 is not expected to have a material impact to diluted earnings per share.



## **Table of Contents**

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*, or SFAS No. 161. SFAS No. 161 requires companies with derivative instruments to disclose information that would enable financial statement users to understand how and why a company uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, or SFAS No. 133 and how derivative instruments and related hedged items affect a company's financial position, financial performance and cash flows. The new requirements apply to derivative instruments and nonderivative instruments that are designated and qualify as hedging instruments and related hedged items accounted for under SFAS No. 133. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008; however, early application is encouraged. We intend to adopt SFAS No. 161 on January 1, 2009.

In June 2008, the FASB issued Emerging Issues Task Force 03-6-1, *Participating Securities and the Two Class Method under FASB Statement No. 128*, or EITF 03-6-1. The statement provides guidance on the calculation and disclosure of earnings per share. EITF 03-6-1 addresses whether instruments granted in share-based payment transaction are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method. EITF 03-6-1 is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008. We are currently evaluating the application of EITF 03-6-1 and its effect on our Consolidated Financial Statements.

## **Results of Operations**

### ***Summary of the year ended December 31, 2008 compared to the year ended December 31, 2007***

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. The Company owns or manages more than 75.9 million square feet of assets leased to approximately 850 corporate customers, including 14.6 million square feet managed on behalf of three institutional joint venture partners. As of December 31, 2008, we consolidated 373 operating properties, 12 development properties and six redevelopment properties. As of December 31, 2007, we consolidated 382 operating properties (15 of which were excluded from continuing operations as they were disposed of as of December 31, 2008) 10 development properties and five redevelopment properties.

**Table of Contents**

The following table illustrates the changes in our consolidated operating properties in continuing operations by segment as of, and for the years ended, December 31, 2008 compared to December 31, 2007, respectively (dollar amounts in thousands).

|   | 2008              |                            | 2007              |                            |
|---|-------------------|----------------------------|-------------------|----------------------------|
|   | Bulk Distribution | Light Industrial and Other | Bulk Distribution | Light Industrial and Other |
| Operating properties in continuing operations: <sup>(1)</sup> |                   |                            |                   |                            |
| Number of buildings   | 218               | 155                        | 211               | 156                        |
| Square feet (in thousands)                                    | 44,331            | 7,807                      | 43,433            | 7,858                      |
| Occupancy at end of period                                    | 93.7%             | 90.1%                      | 94.4%             | 90.4%                      |
| Segment net assets  | \$ 1,819,504      | \$ 518,347                 | \$ 1,842,711      | \$ 539,903                 |
| Rental revenues   | \$ 190,225        | \$ 54,673                  | \$ 192,378        | \$ 51,708                  |
| Property net operating income <sup>(2)</sup>                  | \$ 144,333        | \$ 38,461                  | \$ 148,251        | \$ 36,334                  |

<sup>(1)</sup> Includes 19 operating properties held for contribution as of December 31, 2007, which are included in continuing operations as they do not meet the criteria to be classified as held for sale, in accordance with SFAS No. 144. As of December 31, 2008, no properties were classified as held for contribution.

<sup>(2)</sup> Property net operating income, or property NOI, is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes depreciation, amortization, general and administrative expenses and interest expense. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, general and administrative expenses and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance. For a reconciliation of our property net operating income to our reported Income (Loss) From Continuing Operations, see Note 16 to our Consolidated Financial Statements.

The following table reflects our total assets, net of accumulated depreciation and amortization, by property type segment (in thousands):

|   | December 31,<br>2008 | December 31,<br>2007 <sup>(1)</sup> |
|---|----------------------|-------------------------------------|
| Property type segments:                           |                      |                                     |
| Bulk distribution                                 | \$ 1,819,504         | \$ 1,842,711                        |
| Light industrial and other                        | 518,347              | 539,903                             |
| Total segment net assets                          | 2,337,851            | 2,382,614                           |
| Development and redevelopment assets              | 174,082              | 112,847                             |
| Assets held for sale or disposed assets           |                      | 113,586                             |
| Non-segment assets:                               |                      |                                     |
| Properties in pre-development including land held | 21,074               | 25,025                              |
| Non-segment cash and cash equivalents             | 13,967               | 3,316                               |
| Other non-segment assets <sup>(2)</sup>           | 156,869              | 141,604                             |
| <b>Total Assets</b>                               | <b>\$ 2,703,843</b>  | <b>\$ 2,778,992</b>                 |

**Table of Contents**

- (1) Reflects reclassifications for properties classified as discontinued operations at December 31, 2008.
- (2) Other non-segment assets primarily consists of corporate assets including investments in unconsolidated joint ventures, notes receivable, certain loan costs, including loan costs associated with our financing obligations, and deferred acquisition costs.

**Comparison of the year ended December 31, 2008 compared to the year ended December 31, 2007**

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other income and other expenses for the year ended December 31, 2008 compared to the year ended December 31, 2007. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods. The same store portfolio for the periods presented totaled 337 buildings comprised of approximately 46.6 million square feet. A discussion of these changes follows the table (in thousands).

|   | Year Ended<br>December 31, |            | \$ Change |
|---|----------------------------|------------|-----------|
|   | 2008                       | 2007       |           |
| <b>Rental Revenues</b>  |                            |            |           |
| Same store  | \$ 222,284                 | \$ 221,075 | \$ 1,209  |
| 2008/2007 acquisitions and dispositions, net                    | 21,672                     | 20,732     | 940       |
| Development and redevelopment <sup>(2)</sup>                    | 3,733                      | 3,880      | (147)     |
| Revenues related to early lease terminations, net               | 942                        | 200        | 742       |
| Total rental revenues   | 248,631                    | 245,887    | 2,744     |
| <b>Rental Expenses and Real Estate Taxes</b>                    |                            |            |           |
| Same store  | 57,182                     | 54,158     | 3,024     |
| 2008/2007 acquisitions and dispositions, net                    | 4,931                      | 5,316      | (385)     |
| Development and redevelopment <sup>(2)</sup>                    | 2,396                      | 784        | 1,612     |
| Total rental expenses and real estate taxes                     | 64,509                     | 60,258     | 4,251     |
| <b>Property Net Operating Income <sup>(1)</sup></b>             |                            |            |           |
| Same store  | 165,102                    | 166,917    | (1,815)   |
| 2008/2007 acquisitions and dispositions, net                    | 16,741                     | 15,416     | 1,325     |
| Development and redevelopment <sup>(2)</sup>                    | 1,337                      | 3,096      | (1,759)   |
| Revenues related to early lease terminations, net               | 942                        | 200        | 742       |
| Total property net operating income                             | 184,122                    | 185,629    | (1,507)   |
| <b>Other Income</b>   |                            |            |           |
| Institutional capital management and other fees                 | 2,924                      | 2,871      | 53        |
| Gain on dispositions of real estate assets                      | 255                        | 17,827     | (17,572)  |
| Gain on dispositions of non-depreciated real estate             | 250                        | 12,921     | (12,671)  |
| Equity in income (losses) of unconsolidated joint ventures, net | 2,267                      | 433        | 1,834     |
| Interest income and other                                       | 1,257                      | 4,666      | (3,409)   |
| Total other income  | 6,953                      | 38,718     | (31,765)  |
| <b>Other Expenses</b>   |                            |            |           |
| Real estate related depreciation and amortization               | 117,211                    | 110,597    | 6,614     |
| General and administrative expenses                             | 21,799                     | 19,547     | 2,252     |
| Income taxes  | 829                        | 1,464      | (635)     |

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|   |          |           |             |
|---|----------|-----------|-------------|
| Interest expense  | 52,387   | 60,463    | (8,076)     |
| Total other expenses  | 192,226  | 192,071   | 155         |
| Impairment losses   | (9,047)  |           | (9,047)     |
| Minority interests from continuing operations and gains on dispositions of real estate    | 1,814    | (4,869)   | 6,683       |
| Operating income from discontinued operations   | 153      | 2,927     | (2,774)     |
| Gain on dispositions of real estate interests, net, classified as discontinued operations | 21,487   | 12,125    | 9,362       |
| Minority interests from discontinued operations   | (3,770)  | (2,347)   | (1,423)     |
| Net income (loss)   | \$ 9,486 | \$ 40,112 | \$ (30,626) |

- (1) For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure see page 50, above. For a reconciliation of our property net operating income to our reported Income (Loss) From Continuing Operations, see Note 16 to our Consolidated Financial Statements.
- (2) For comparative purposes, 2007 operating results of certain properties have been reclassified based on their classification as redevelopment properties as of December 31, 2008.

---

## **Table of Contents**

### *Rental Revenues*

Rental revenues increased by \$2.7 million, or 1%, for the year ended December 31, 2008 compared to the same period in 2007, primarily as a result of increased base rent per square foot, offset by slightly lower average occupancy, lower acquisition activity and \$2.1 million of net revenue from a lease buyout transaction in 2007 where the rent pursuant to the lease was significantly below the market rate. Same store rental revenues increased by approximately \$1.2 million, or 1%, for the year ended December 31, 2008 compared to the same period in 2007, primarily due to increased base rent per square foot and higher tenant recovery income, partially offset by lower straight-line rental revenues. Revenues related to early lease terminations increased by \$0.7 million for the year ended December 31, 2008 compared to the same period in 2007.

### *Rental Expenses and Real Estate Taxes*

Rental expenses and real estate taxes increased by approximately \$4.3 million, or 7%, for the year ended December 31, 2008 compared to the same period in 2007, primarily as a result of higher property taxes and increased maintenance costs, both of which are generally recoverable from our tenants, partially offset by lower insurance costs. Additionally, we recorded \$0.8 million of bad debt expense during the year ended December 31, 2008, primarily related to a tenant bankruptcy, compared to \$1.0 million during the same period for 2007. Other non-recoverable expenses increased approximately \$1.5 million during the year ended December 31, 2008 compared to the same period in 2007 primarily related to legal expenses. Same store rental expenses and real estate taxes increased by approximately \$3.0 million, or 6%, for the year ended December 31, 2008 compared to the same period in 2007, also primarily related to increased higher property taxes and maintenance costs.

### *Other Income*

Other income decreased by approximately \$31.8 million for the year ended December 31, 2008 compared to the same period in 2007, primarily as a result of a decrease of approximately \$30.2 million in gains related to dispositions of real estate interests reported in continuing operations and by a decrease in interest income of \$3.4 million, of which \$1.8 million was due to realized gains recorded during 2007 on the settlement of a forward-starting interest rate swap.

### *Other Expenses*

Real estate related depreciation and amortization increased by approximately \$6.6 million for the year ended December 31, 2008 as compared to the same period in 2007, primarily due to the reclassification of our held for contribution assets as operating assets. The decrease in interest expense of approximately \$8.1 million is primarily attributable to the lower outstanding balance of our financing obligations during the year ended December 31, 2008 compared to the same period in 2007, and decreases in the average LIBOR rate during the year ended December 31, 2008 compared to the same period in 2007. General and administrative expenses increased by approximately \$2.3 million, for the year ended December 31, 2008, primarily due to higher compensation costs due to increased headcount and share-based compensation expenses, partially offset by increased capitalization of overhead to various development and leasing activities.

### *Impairment*

During the year ended December 31, 2008, impairment losses of \$4.3 million related to real estate assets held for use and impairment losses of \$4.7 million on our investments in unconsolidated joint ventures were recorded. No such impairment losses were recorded during 2007.

### *Minority Interests*

Approximately 16% and 18% of our operating partnership was owned by OP unitholders as of December 31, 2008 and 2007, respectively (see Note 9 to our Consolidated Financial Statements for additional information).

**Table of Contents***Discontinued Operations*

During the year ended December 31, 2008, 16 properties were sold for a total gain of \$21.5 million compared to five properties sold with a total gain of \$12.1 million during the year ended December 31, 2007. Income for the properties included in discontinued operations decreased \$2.8 million period over period primarily due to \$1.7 million of impairment losses recorded on the assets sold.

**Summary of the year ended December 31, 2007 compared to the year ended December 31, 2006**

As of December 31, 2007, we consolidated 382 operating properties (15 of which are excluded from continuing operations as they were disposed of as of December 31, 2008), 10 development properties and five redevelopment properties. As of December 31, 2006, we consolidated 379 operating properties (18 of which are excluded from continuing operations as they were disposed of as of December 31, 2008) and three development properties. The average square feet in our continuing operations portfolio for the year ended December 31, 2007 increased by approximately 5.3 million to 51.3 million compared to 53.8 million for the same period in 2006 which contributed to the increase in revenues and operating expenses.

The following table illustrates the changes in our consolidated operating properties in continuing operations by segment as of, and for the years ended, December 31, 2007 compared to December 31, 2006, respectively (dollar amounts in thousands).

|  | 2007              |                            | 2006              |                            |
|--|-------------------|----------------------------|-------------------|----------------------------|
|  | Bulk Distribution | Light Industrial and Other | Bulk Distribution | Light Industrial and Other |
| Operating properties in continuing operations <sup>(1)</sup> : |                   |                            |                   |                            |
| Number of buildings  | 211               | 156                        | 213               | 148                        |
| Square feet (in thousands)                                     | 43,433            | 7,858                      | 46,605            | 7,208                      |
| Occupancy at end of period                                     | 94.4%             | 90.4%                      | 93.2%             | 89.4%                      |
| Segment net assets   | \$ 1,842,711      | \$ 539,903                 | \$ 2,036,971      | \$ 511,049                 |
| Rental revenues  | \$ 192,378        | \$ 51,708                  | \$ 169,492        | \$ 40,064                  |
| Property net operating income <sup>(2)</sup>                   | \$ 148,251        | \$ 36,334                  | \$ 133,188        | \$ 28,546                  |

<sup>(1)</sup> Includes 19 operating properties held for contribution as of December 31, 2007, which are included in continuing operations as they do not meet the criteria to be classified as held for sale, in accordance with SFAS No. 144. As of December 31, 2006, four properties were classified as held for contribution.

<sup>(2)</sup> For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure see page 50, above. For a reconciliation of our property net operating income to our reported Income (Loss) From Continuing Operations, see Note 16 to our Consolidated Financial Statements.

**Table of Contents**

The following table reflects our total assets, net of accumulated depreciation and amortization, by property type segment (in thousands).

|   | December 31,<br>2007 <sup>(1)</sup> | December 31,<br>2006 <sup>(1)</sup> |
|---|-------------------------------------|-------------------------------------|
| <b>Property type segments:</b>                    |                                     |                                     |
| Bulk distribution                                 | \$ 1,842,711                        | \$ 2,036,971                        |
| Light industrial and other                        | 539,903                             | 511,049                             |
| <b>Total segment net assets</b>                   | <b>2,382,614</b>                    | <b>2,548,020</b>                    |
| Development and redevelopment assets              | 112,847                             | 10,956                              |
| Assets held for sale or disposed assets           | 113,586                             | 164,147                             |
| <b>Non-segment assets:</b>                        |                                     |                                     |
| Properties in pre-development including land held | 25,025                              | 30,863                              |
| Non-segment cash and cash equivalents             | 3,316                               | 3,361                               |
| Other non-segment assets <sup>(2)</sup>           | 141,604                             | 90,877                              |
| <b>Total Assets</b>                               | <b>\$ 2,778,992</b>                 | <b>\$ 2,848,224</b>                 |

<sup>(1)</sup> Reflects reclassifications for properties classified as discontinued operations at December 31, 2008.

<sup>(2)</sup> Other non-segment assets primarily consists of corporate assets including investments in unconsolidated joint ventures, notes receivable, certain loan costs, including loan costs associated with our financing obligations, and deferred acquisition costs

**Table of Contents****Comparison of the year ended December 31, 2007 compared to the year ended December 31, 2006**

The following table illustrates the changes in rental revenues, rental expenses and real estate taxes, property net operating income, other income and other expenses for the year ended December 31, 2007 compared to the year ended December 31, 2006. Our same store portfolio includes all operating properties that we owned for the entirety of both the current and prior year reporting periods. The same store portfolio for the periods presented totaled 239 buildings comprised of approximately 35.9 million square feet. A discussion of these changes follows the table (in thousands).

|   | Year Ended<br>December 31, |                |               |
|---|----------------------------|----------------|---------------|
|   | 2007                       | 2006           | \$ Change     |
| <b>Rental Revenues</b>  |                            |                |               |
| Same store  | \$ 162,990                 | \$ 159,543     | \$ 3,447      |
| 2007/2006 acquisitions and dispositions, net                    | 76,991                     | 48,242         | 28,749        |
| Development and redevelopment <sup>(2)</sup>                    | 1,800                      | 1,499          | 301           |
| Held for contribution   | 3,906                      | 567            | 3,339         |
| Revenues related to early lease terminations, net               | 200                        |                | 200           |
| <b>Total rental revenues</b>                                    | <b>245,887</b>             | <b>209,851</b> | <b>36,036</b> |
| <b>Rental Expenses and Real Estate Taxes</b>                    |                            |                |               |
| Same store  | 39,544                     | 36,572         | 2,972         |
| 2007/2006 acquisitions and dispositions, net                    | 19,007                     | 10,514         | 8,493         |
| Development and redevelopment <sup>(2)</sup>                    | 758                        | 618            | 140           |
| Held for contribution   | 949                        | 187            | 762           |
| <b>Total rental expenses and real estate taxes</b>              | <b>60,258</b>              | <b>47,891</b>  | <b>12,367</b> |
| <b>Property Net Operating Income <sup>(1)</sup></b>             |                            |                |               |
| Same store  | 123,446                    | 122,971        | 475           |
| 2007/2006 acquisitions and dispositions, net                    | 57,984                     | 37,728         | 20,256        |
| Development and redevelopment <sup>(2)</sup>                    | 1,042                      | 881            | 161           |
| Held for contribution   | 2,957                      | 380            | 2,577         |
| Revenues related to early lease terminations, net               | 200                        |                | 200           |
| <b>Total property net operating income</b>                      | <b>185,629</b>             | <b>161,960</b> | <b>23,669</b> |
| <b>Other Income</b>   |                            |                |               |
| Institutional capital management and other fees                 | 2,871                      | 1,256          | 1,615         |
| Gain on dispositions of real estate assets                      | 17,827                     | 5,166          | 12,661        |
| Gain on dispositions of non-depreciated real estate             | 12,921                     | 4,243          | 8,678         |
| Equity in income (losses) of unconsolidated joint ventures, net | 433                        | (289)          | 722           |
| Interest income and other                                       | 4,666                      | 5,361          | (695)         |
| <b>Total other income</b>                                       | <b>38,718</b>              | <b>15,737</b>  | <b>22,981</b> |
| <b>Other Expenses</b>   |                            |                |               |
| Real estate related depreciation and amortization               | 110,597                    | 103,623        | 6,974         |
| General and administrative expenses                             | 19,547                     | 7,861          | 11,686        |
| Asset management fees, related party                            |                            | 13,426         | (13,426)      |
| Loss on contract termination and other related expenses         |                            | 173,248        | (173,248)     |
| Income taxes  | 1,464                      | 1,392          | 72            |
| Interest expense  | 60,463                     | 65,990         | (5,527)       |



Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|   |           |              |            |
|---|-----------|--------------|------------|
| Total other expenses  | 192,071   | 365,540      | (173,469)  |
| Minority interests from continuing operations and gains on dispositions of real estate    | (4,869)   | 22,250       | (27,119)   |
| Operating income from discontinued operations   | 2,927     | 2,284        | 643        |
| Gain on dispositions of real estate interests, net, classified as discontinued operations | 12,125    | 5,187        | 6,938      |
| Minority interests from discontinued operations   | (2,347)   | (851)        | (1,496)    |
| Net income (loss)   | \$ 40,112 | \$ (158,973) | \$ 199,085 |

- (1) For a discussion as to why we view property net operating income to be an appropriate supplemental performance measure see page 50, above. For a reconciliation of our property net operating income to our reported Income (Loss) From Continuing Operations, see Note 16 to our Consolidated Financial Statements.
- (2) For comparative purposes, operating results of certain properties have been reclassified based on their classification as redevelopment properties as of December 31, 2008.

---

**Table of Contents***Rental Revenues*

Rental revenues increased by approximately \$36.0 million, or 17%, for the year ended December 31, 2007 compared to the same period in 2006, primarily as a result of the net increase in operating properties due to acquisitions, increased base rent per square foot and increased average occupancy. Our net increase in operating properties was primarily related to our purchase, on June 9, 2006, of a portfolio of 78 buildings comprised of approximately 7.9 million square feet located in eight markets (collectively referred to as the Cal TIA Portfolio). Upon acquisition, this portfolio was 92.2% occupied and its operations were only included in our consolidated operations from the acquisition date forward. Additionally, tenant recovery income increased by \$11.0 million for the year ended December 31, 2007 compared to the same period in 2006 primarily due to the increased number of operating properties. Same store rental revenues increased by approximately \$3.4 million, or 2%, for the year ended December 31, 2007 compared to the same period in 2006 primarily due to increased base rent per square foot and tenant recovery income, offset in part by slightly lower average occupancy. Revenues during the year ended December 31, 2007 included \$2.1 million of net revenue from a lease buyout transaction where the rent pursuant to the lease was significantly below the market rate.

*Rental Expenses and Real Estate Taxes*

Rental expenses and real estate taxes increased by approximately \$12.4 million, or 26%, for the year ended December 31, 2007 compared to the same period in 2006, primarily as a result of the increased number of operating properties, as well as higher insurance costs, increased maintenance costs due to winter weather, and higher asset management fees, all of which are generally recoverable from our tenants. Same store rental expenses and real estate taxes increased by approximately \$3.0 million, or 8%, for the year ended December 31, 2007 as compared to the same period in 2006, also primarily related to higher insurance costs, increased maintenance costs due to winter weather, and higher asset management fees. Additionally, expenses that are generally not recoverable from our tenants increased approximately \$1.4 million.

*Other Income*

Other income increased by approximately \$23.0 million for the year ended December 31, 2007 as compared to the same period in 2006, primarily as a result of an increase of approximately \$21.3 million in gains related to dispositions of real estate interests reported in continuing operations and increased institutional capital management and other fees of \$1.6 million, offset by a decrease in interest income of \$0.7 million due to lower average cash balances. During the year ended December 31, 2007, we disposed of 19 operating properties comprised of approximately 5.9 million square feet, and one development property comprised of approximately 0.5 million square feet. Additionally, upon settlement of a \$275.0 million forward-starting swap (see additional discussion in Note 6 to our Consolidated Financial Statements), we recorded a gain of approximately \$1.8 million, offset by approximately \$0.6 million related to ineffectiveness in Interest income and other for the year ended December 31, 2007.

*Other Expenses*

Real estate related depreciation and amortization increased by approximately \$7.0 million for the year ended December 31, 2007 as compared to the same period in 2006, primarily related to increased average depreciable asset balances due to acquisitions, and by increased depreciation expense related to a reduction of the estimated useful lives of certain buildings. The increase in general and administrative expenses of \$11.7 million and the decrease in asset management fees of \$13.4 million are primarily attributable to the internalization of our management in October 2006, for which we also recognized a one-time charge of \$173.2 million during the year ended December 31, 2006. The decrease in interest expense of approximately \$5.5 million is primarily attributable to the lower outstanding balance of our financing obligations during the year ended December 31, 2007 compared to the same period in 2006.

## **Table of Contents**

### *Income from Discontinued Operations*

Income from discontinued operations increased primarily due to the \$12.1 million gain recognized from the sale of properties to unrelated third parties during the year ended December 31, 2007, compared to the \$5.2 million gain recognized for the year ended December 31, 2006.

### *Minority Interest*

Approximately 18% of our operating partnership was owned by OP unitholders as of December 31, 2007 compared to approximately 12% as of December 31, 2006 primarily due to issuance of OP Units to unrelated third-party investors in connection with our operating partnership's private placement (see Note 8 to our Consolidated Financial Statements for additional information).

## **Liquidity and Capital Resources**

### *Overview*

We currently expect that our principal sources of working capital and funding for potential capital requirements for expansions and renovation of properties, developments, acquisitions, distributions to investors and debt service will include:

Cash flows from operations;

Proceeds from capital recycling, including asset contributions and dispositions;

Borrowings under our senior unsecured credit facility;

Other forms of secured or unsecured financings;

Current cash balances; and

Distributions from our institutional capital management program.

In addition, we may engage in future offerings of common stock or other securities. Our sources of capital will be used to meet our liquidity requirements and capital commitments, including operating activities, debt service obligations, regular quarterly equityholder distributions, capital expenditures at our properties, development funding requirements, forward purchase commitments (as more fully described below) and future acquisitions. We expect to utilize the same sources of capital to meet our short-term and long-term liquidity requirements.

Although the credit markets continue to be extremely constrained in the real estate sector as a result of the liquidity constraints of major lending institutions and other traditional sources of debt capital, we believe that our sources of capital are adequate to meet our short-term and long-term liquidity requirements over the next few years. We expect these resources will be adequate to fund our operating activities, debt service obligations and equityholder distributions and will be sufficient to fund our ongoing acquisition and development activities as well as to provide capital for investment in future development and other joint ventures along with additional potential forward purchase commitments. We have no major debt maturities until 2010 when a \$300 million senior unsecured term loan comes due. However, this senior unsecured term loan can be extended at the Company's option for one year so that we would not have any significant debt maturities until 2011. As of December 31, 2008, we had purchase obligations of \$33.7 million and our estimated construction costs to complete current development projects was approximately \$57.7 million of which only \$8.5 million is legally committed, and \$284.8 million available under our unsecured credit facility and cash and cash equivalents of approximately \$19.7 million.



---

**Table of Contents**

***Cash Flows***

**Year ended December 31, 2008 compared to year ended December 31, 2007**

During the year ended December 31, 2008 compared to the same period in 2007, our cash provided by operating activities increased \$11.4 million, from \$116.9 million to \$128.3 million, primarily related to lower interest payments and higher operating cash distributions from our institutional capital joint ventures, offset by the change in operating assets and liabilities, which provided approximately \$2.0 million less cash for the year ended December 31, 2008 compared to the same period in 2007. The primary source of operating cash flows, our operating property income, remained flat for the year ended December 31, 2008 compared to the same period in 2007.

During the year ended December 31, 2008, our cash used by investing activities increased compared to the same period in 2007 by approximately \$38.6 million, from \$3.7 million to \$42.3 million. We received \$218.1 million less proceeds from the disposition of real estate investments, spent \$45.3 million more on capital expenditures related to our industrial properties and received \$33.9 million less in distributions from our investments in our unconsolidated joint ventures during the year ended December 31, 2008 compared to the same period in 2007. Offsetting these items, we spent \$151.9 million and \$78.1 million less on acquisitions of real estate and investments in unconsolidated joint ventures, respectively, and used approximately \$25.2 million less related to notes receivable for the year ended December 31, 2008 compared to the same period in 2007.

During the year ended December 31, 2008, we used \$9.3 million less cash for financing activities compared to the same period in 2007 primarily related to net increased debt borrowings of \$16.2 million and \$4.7 million less cash used for the redemption of OP Units. Offsetting these items, we paid higher distributions to our equityholders of \$6.4 million and spent \$6.1 million more to settle hedging derivatives.

**Year ended December 31, 2007 compared to year ended December 31, 2006**

During the year ended December 31, 2007 compared to the same period in 2006, our cash provided by operating activities increased \$25.2 million, from \$91.7 million to \$116.9 million, primarily related to increased operating income from our consolidated operating properties, which is affected by rental rates, occupancy levels and operating expenses related to our operating properties.

During the year ended December 31, 2007, our cash used by investing activities decreased compared to the same period in 2006 by approximately \$965.1 million, from \$968.8 million to \$3.7 million, primarily related to \$836.1 million less in property acquisitions and \$88.5 million more in net proceeds from property dispositions. Additionally, we invested \$73.0 million more in our unconsolidated joint ventures in 2007 than 2006, primarily related to the formation of our third institutional joint venture and our investment in SCLA, and loaned approximately \$16.0 million to another institutional joint venture. We used \$30.8 million less for capital expenditures primarily due to less consolidated development activities and fewer construction projects completed during the year ended December 31, 2007, and the completion of several large projects started in late 2005 during 2006.

During the year ended December 31, 2007, we used \$106.1 million for financing activities compared to \$805.4 million provided by financing activities during the same period in 2006. We raised approximately \$354.2 million from our common stock offerings in 2006 and issued \$425.0 million in unsecured debt. In 2007, our cash distributions to our equityholders increased by \$85.1 million for the year ended December 31, 2007 compared to the same period in 2006 related to the increase in common stock and OP Units outstanding as of December 31, 2007

***Common Stock***

As of December 31, 2008, approximately 175.1 million shares of common stock were issued and outstanding. The net proceeds from the sales of these securities were transferred to our operating partnership for a number of OP Units equal to the shares of common stock sold in our public and private offerings. Our operating partnership has used these proceeds to fund the acquisition and development of our properties.

## **Table of Contents**

### ***Dividend Reinvestment and Stock Purchase Plan***

In April 2007, we began offering shares of our common stock through our new Dividend Reinvestment and Stock Purchase Plan (the Plan). The Plan permits stockholders to acquire additional shares with quarterly dividends and to make additional cash investments to buy shares directly. Shares of common stock may be purchased in the open market, through privately negotiated transactions, or directly from us as newly issued shares of common stock. All shares issued under the Plan were acquired in the open market.

### ***Institutional Capital Management***

Property contributions to institutional joint ventures enable us to recycle capital while maintaining a long-term ownership interest in contributed properties. This business strategy also provides liquidity to fund future activities and generates revenues from asset management fees, and we may earn additional fees and incentives by providing other services including, but not limited to, acquisition, development, construction management and leasing.

### ***Forward Purchase Commitment***

Nexus

In November 2006, we entered into six separate forward purchase commitments with Nexus Desarrollos Industriales (Nexus) to acquire six newly constructed buildings totaling approximately 859,000 square feet. The six buildings are located on separate development sites in four submarkets in the metropolitan area of Monterrey, Nuevo Leon, Mexico. The forward purchase commitments obligated us to acquire each of the facilities from Nexus upon completion, subject to a variety of conditions related to, among other things, the buildings complying with approved drawings and specifications. During 2007, we sold our interests in one of the six buildings and acquired one of the remaining five buildings, and during 2008, we sold our interests in one of the buildings, acquired the two buildings and terminated the remaining forward purchase agreement.

During the year ended December 31, 2008, we entered into similar forward purchase commitments for four buildings with Nexus and provided four letters of credit totaling \$21.4 million. We acquired one of these buildings during 2008 and closing on the remaining three buildings is expected to occur in 2009.

### ***Distributions***

The payment of quarterly distributions is determined by our board of directors and may be adjusted at its discretion at any time. We currently pay an annualized distribution rate of \$0.32 per share or OP unit. We believe this level to be appropriate and sustainable based upon the evaluation of existing assets within our portfolio, anticipated acquisitions and dispositions, projected levels of additional capital to be raised, debt to be incurred in the future and our anticipated results of operations. During November 2008, our board of directors declared a \$0.08 per share quarterly cash dividend, which reflected a reduction of the quarterly dividend rate from \$0.16 to \$0.08 per share, which will reduce quarterly cash distributions by approximately \$16.6 million initially.

During the year ended December 31, 2008, our board of directors declared distributions to stockholders totaling approximately \$117.0 million, including distributions to OP unitholders. During the same period of 2007, our board of directors declared distributions to stockholders totaling approximately \$129.4 million, including distributions to OP unitholders. During the year ended December 31, 2008, we paid distributions using existing cash balances, cash provided by operations and borrowings under our credit facility.

### ***Outstanding Indebtedness***

As of December 31, 2008, our outstanding indebtedness of \$1.2 billion consisted of mortgage notes and senior unsecured notes and an unsecured revolving credit facility, excluding \$141.5 million representing our proportionate share of debt associated with unconsolidated joint ventures. As of December 31, 2007, our outstanding indebtedness consisted of mortgage debt, unsecured notes and an unsecured revolving credit facility and totaled approximately \$1.2 billion, excluding \$86.5 million representing our proportionate share of debt

**Table of Contents**

associated with unconsolidated joint ventures. As of December 31, 2008, the historical cost of our consolidated properties was approximately \$2.9 billion and the historical cost of all properties securing our mortgage debt was approximately \$1.2 billion. As of December 31, 2007, the total historical cost of our consolidated properties was approximately \$2.9 billion and the historical cost of all properties securing our fixed rate mortgage debt was approximately \$1.3 billion. Our debt has various covenants with which we were in compliance as of December 31, 2008 and 2007.

Our debt instruments require monthly or quarterly payments of interest and many require, or will ultimately require, monthly or quarterly repayments of principal. Currently, cash flows from our operations are sufficient to satisfy these monthly and quarterly debt service requirements and we anticipate that cash flows from operations will continue to be sufficient to satisfy our regular monthly and quarterly debt service excluding principal maturities. During the years ended December 31, 2008 and 2007, our debt service, including principal and interest, totaled \$233.0 million and \$76.1 million, respectively.

To manage the interest rate risk associated with forecasted refinancing of our fixed-rate debt, we have primarily used forward-starting swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate fluctuations by providing a future fixed interest rate for a limited, pre-determined period of time. As of December 31, 2008, such derivatives as described in the following table were in place to hedge the variability of cash flows associated with forecasted issuances of debt and \$100 million of variable rate debt (dollar amounts in thousands).

|                                      | Notional<br>Amount | Swap<br>Strike<br>Rate | Effective<br>Date | Maturity<br>Date |
|--------------------------------------|--------------------|------------------------|-------------------|------------------|
| Swap <sup>(1)</sup>                  | \$ 100,000         | 3.233%                 | 6/2008            | 6/2010           |
| Forward-starting swap <sup>(2)</sup> | \$ 26,000          | 5.364%                 | 1/2010            | 4/2010           |
| Forward-starting swap <sup>(2)</sup> | \$ 90,000          | 5.430%                 | 6/2012            | 9/2012           |

<sup>(1)</sup> The counterparty is Wells Fargo Bank, NA

<sup>(2)</sup> The counterparty is PNC Bank, NA

*Line of Credit*

Our senior unsecured revolving credit facility is with a syndicated group of banks and has a total capacity of \$300.0 million and matures December 2010. The facility has provisions to increase its total capacity to \$500.0 million. At our election, the facility bears interest either at LIBOR plus between 0.55% and 1.1%, depending upon our consolidated leverage, or at prime and is subject to an annual facility fee. At December 31, 2008, this facility was undrawn and after giving effect for our outstanding letters of credit we had \$284.8 million available. At December 31, 2007, the outstanding balance under this facility was \$82.0 million.

*Debt Issuances*

On June 6, 2008, we entered into a term loan agreement (the Agreement) with a syndicate of 10 banks pursuant to which the Company could borrow up to \$300 million in senior unsecured term loans. Loans under the Agreement have a variable interest rate based on either the base rate under the Agreement or LIBOR, at the Company's option, plus a margin that is based on the Company's leverage ratio, as defined by the Agreement. The margins on base rate loans may range from 0% to 0.90%, and the margins on LIBOR-based loans may range from 1.25% to 1.85%. The base rate under the Agreement is defined as the higher of the overnight Federal funds rate plus 0.50% or Bank of America N.A.'s prime rate. All loans under the Agreement are scheduled to mature on June 6, 2010, but they can be extended at the Company's option for an additional year. The Company may prepay loans under the Agreement, in whole or in part, subject to the payment of a prepayment penalty of 0.50% on the prepaid amount, if such prepayment is made prior to March 6, 2009. Additionally, the Company must pay a fee of 0.15% quarterly in arrears on the average daily unused portion of the loan during such period.

**Table of Contents**

Loans under the Agreement were funded in two tranches. The first \$100 million was drawn by the Company on June 9, 2008 (the Initial Loan ) and used to repay maturing unsecured notes. The remaining \$200 million was drawn on October 3, 2008 (the Second Tranche ) and used to repay borrowings under our credit facility. The Initial Loan has an interest rate based on LIBOR, and the Company has entered into an interest rate swap to fix the LIBOR on the Initial Loan for two years at 3.23% per annum resulting in an effective interest rate of 4.73% per annum based on the Company's current leverage ratio. (See Note 6 for additional information regarding our hedging transactions.) The Second Tranche has an interest rate based on LIBOR plus 1.25% to 1.80% or at prime, at our election, which for the year ended December 31, 2008 had an effective interest rate of 2.58%. The Company is required to pay interest monthly until maturity, at which time the outstanding balance is due.

The Agreement contains various customary covenants (including, among others, financial covenants with respect to tangible net worth, debt service coverage and unsecured and secured consolidated leverage and covenants relating to dividends and other restricted payments, liens, certain investments and transaction with affiliates) and if the Company breaches any of these covenants, or fails to pay interest or principal on the loans when due, the holders of the loans could accelerate the due date of the entire amount borrowed. The Agreement also contains other customary events of default, which would entitle the holders of the loans to accelerate the due date of the entire amount borrowed, including, among others, change of control events, defaults under certain other obligations of the Company and insolvency or bankruptcy events.

During the year ended December 31, 2008, we refinanced maturing debt through a combination of extending existing maturities and new borrowings. We entered into an agreement, which was effective June 9, 2008, to extend the maturity date of \$175.0 million of the then outstanding \$275.0 million senior unsecured note from June 9, 2008 to June 9, 2013, bearing interest at a fixed rate of 6.11%. The remaining \$100 million was repaid with the proceeds of our Initial Loan, as described above.

During the year ended December 31, 2008, we had no debt assumptions. During the year ended December 31, 2007, we assumed secured, non-recourse notes with an outstanding balance of approximately \$15.2 million in connection with two property acquisitions. These assumed notes bear interest at fixed rates ranging from 5.75% to 6.04% and require monthly payments of principal and interest. The maturity dates of the assumed notes range from January 2013 to August 2025. Pursuant to the application of SFAS No. 141, the difference between the fair value and face value of these assumed notes at the date of acquisition resulted in a discount of approximately \$418,000, which is amortized to interest expense over the remaining life of the underlying notes. Additionally, during the year ended December 31, 2007, we contributed a property with an outstanding note balance of approximately \$5.6 million, which was assumed by the joint venture.

The following table sets forth the scheduled maturities of our debt, excluding unamortized premiums, as of December 31, 2008 (amounts in thousands).

| Year         | Senior<br>Unsecured<br>Notes | Mortgage<br>Notes | Unsecured<br>Credit Facility | Total               |
|--------------|------------------------------|-------------------|------------------------------|---------------------|
| 2009         | \$                           | \$ 7,700          | \$                           | \$ 7,700            |
| 2010         | 300,000 <sup>(1)</sup>       | 58,510            |                              | 358,510             |
| 2011         | 50,000                       | 230,235           |                              | 280,235             |
| 2012         |                              | 169,848           |                              | 169,848             |
| 2013         | 175,000                      | 41,147            |                              | 216,147             |
| Thereafter   | 100,000                      | 63,104            |                              | 163,104             |
| <b>Total</b> | <b>\$ 625,000</b>            | <b>\$ 570,544</b> | <b>\$</b>                    | <b>\$ 1,195,544</b> |

<sup>(1)</sup> In June 2008, DCT closed a two-year \$300 million senior unsecured term loan that can be extended for one year at the Company's option.



**Table of Contents***Financing Strategy*

We do not have a formal policy limiting the amount of debt we incur, although we currently intend to operate so that our financial metrics are generally consistent with investment grade peers in the real estate industry. Among the metrics we consider most relevant are secured and unsecured leverage as well as fixed charge coverage. Our charter and our bylaws do not limit the indebtedness that we may incur. We are, however, subject to certain leverage limitations pursuant to covenants on our outstanding indebtedness.

*Contractual Obligations*

The following table reflects our contractual obligations as of December 31, 2008, specifically our obligations under long-term debt agreements, operating and ground lease agreements and purchase obligations (amounts in thousands):

|   | Total               | Payments due by Period |                   |                   |                      |
|---|---------------------|------------------------|-------------------|-------------------|----------------------|
|   |                     | Less than 1<br>Year    | 1-3<br>Years      | 4-5<br>Years      | More Than 5<br>Years |
| Contractual Obligations <sup>(1)</sup>                  |                     |                        |                   |                   |                      |
| Scheduled long-term debt maturities, including interest | \$ 1,195,544        | \$ 7,700               | \$ 638,746        | \$ 385,995        | \$ 163,103           |
| Operating lease commitments                             | 1,519               | 514                    | 1,005             |                   |                      |
| Ground lease commitments <sup>(2)</sup>                 | 6,778               | 196                    | 637               | 452               | 5,493                |
| Purchase obligations <sup>(3)</sup>                     | 23,774              | 22,174                 | 1,600             |                   |                      |
| <b>Total</b>  | <b>\$ 1,227,615</b> | <b>\$ 30,584</b>       | <b>\$ 641,988</b> | <b>\$ 386,447</b> | <b>\$ 168,596</b>    |

<sup>(1)</sup> From time to time in the normal course of our business, we enter into various contracts with third parties that may obligate us to make payments, such as maintenance agreements at our properties. Such contracts, in the aggregate, do not represent material obligations, are typically short-term, are cancellable within 90 days and are not included in the table above.

<sup>(2)</sup> Three of our buildings totaling approximately 0.7 million square feet are subject to ground leases.

<sup>(3)</sup> Includes forward purchase commitments of \$15.2 million which are secured by letters of credit, as discussed on page 59. Our estimated construction costs to complete current development projects is approximately \$57.7 million of which \$8.5 million is legally committed and included in the above table.

*Off-Balance Sheet Arrangements*

As of December 31, 2008 and December 31, 2007, respectively, we had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors, other than items discussed herein.

*Letters of Credit*

We have \$15.2 million of outstanding letters of credit in connection with forward purchase commitments for three industrial properties in Monterrey, Nuevo Leon, Mexico. See page 59 for further discussion regarding the forward purchase commitments.

*Investments in Unconsolidated Joint Ventures*

Based on the provisions of certain joint venture agreements we have, indirectly through partner level guarantees, guaranteed our proportionate share of \$69.2 million in construction financing as of December 31, 2008. In the event the guarantor partner is required to satisfy the guaranty, DCT has indemnified its venture partner for our proportionate share of the guarantee. The guarantee remains outstanding until the construction financing is satisfied.

**Table of Contents**

There are no lines of credit, side agreements, or any other derivative financial instruments related to, or between, our unconsolidated joint ventures and us, and we believe we have no material exposure to financial guarantees, except as discussed above. As of December 31, 2008, our proportionate share of non-recourse debt associated with unconsolidated joint ventures is \$141.5 million, which includes the \$69.2 million related to construction financing discussed above.

**Table of Contents****ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk is the risk of loss from adverse changes in market prices such as rental rates and interest rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and OP unit holders, and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates.

Our exposure to market risk includes interest rate fluctuations in connection with our credit facility and other variable rate borrowings and forecasted fixed rate debt issuances, including refinancing of existing fixed rate debt. Interest rate risk may result from many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond our control. To manage interest rate risk for variable rate debt and issuances of fixed rate debt, we primarily use treasury locks and forward-starting swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined period of time. During the years ended December 31, 2008 and 2007, such derivatives were in place to hedge some of the variable cash flows associated with forecasted issuances of debt that are expected to occur during the period from 2008 through 2012, and to mitigate fluctuations in certain variable rate borrowings. We do not use derivatives for trading or speculative purposes and only enter into contracts with major financial institutions based on their credit rating and other factors. As of December 31, 2008, such derivatives as described in the following table were in place to hedge the variability of cash flows associated with forecasted issuances of debt and \$100 million of variable rate debt (dollar amounts in thousands):

|                                      | Notional<br>Amount | Swap<br>Strike<br>Rate | Effective<br>Date | Maturity<br>Date |
|--------------------------------------|--------------------|------------------------|-------------------|------------------|
| Swap <sup>(1)</sup>                  | \$ 100,000         | 3.233%                 | 6/2008            | 6/2010           |
| Forward-starting swap <sup>(2)</sup> | \$ 26,000          | 5.364%                 | 1/2010            | 4/2010           |
| Forward-starting swap <sup>(2)</sup> | \$ 90,000          | 5.430%                 | 6/2012            | 9/2012           |

<sup>(1)</sup> The counterparty is Wells Fargo Bank, NA

<sup>(2)</sup> The counterparty is PNC Bank, NA

As of December 31, 2008, derivatives with a negative fair value of \$21.5 million were included in Other liabilities in our Consolidated Balance Sheet. As of December 31, 2007, derivatives with a negative fair value of \$4.4 million were included in Other liabilities in our Consolidated Balance Sheets. For the year ended December 31, 2008, a loss of \$0.2 million was recorded as a result of ineffectiveness due to the change in estimated timing of the anticipated debt issuances. For the year ended December 31, 2007, a loss of \$0.3 million was recorded as a result of ineffectiveness due to the change in estimated timing of the anticipated debt issuances. Additionally, two forward swaps no longer qualified for hedge accounting. These swaps were settled on April 29, 2008 with no earnings impact.

The net liabilities associated with these derivatives would increase approximately \$1.3 million if the market interest rate of the referenced swap index were to decrease 10 basis points based upon the prevailing market rate as of December 31, 2008.

Similarly, our variable rate debt is subject to risk based upon prevailing market interest rates. As of December 31, 2008, we had approximately \$225.2 million of variable rate debt outstanding indexed to LIBOR rates. If the prevailing market interest rates relevant to our remaining variable rate debt were to increase 10%, our interest expense for the year ended December 31, 2008 would have increased by approximately \$1.2 million. Additionally, if weighted average interest rates on our fixed rate debt were to change by 1% due to refinancing, interest expense would change by approximately \$9.1 million during the year ended December 31, 2008.

**Table of Contents**

As of December 31, 2008, the estimated fair value of our debt was approximately \$1.1 billion based on our estimate of the then-current market interest rates.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

See Index to Financial Statements on Page 71 of this Form 10-K.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

**ITEM 9A. CONTROLS AND PROCEDURES**

**Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) under the Exchange Act, as of December 31, 2008, the end of the period covered by this annual report. Based on this evaluation, our management, including our principal executive officer and our principal financial officer, concluded that our disclosure controls and procedures were effective as of December 31, 2008 to provide reasonable assurance that information required to be disclosed by us in the reports filed or submitted by us under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. There was no change in our internal controls during the fiscal year ended December 31, 2008 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Management's Report on Internal Control over Financial Reporting**

We are responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f) and 15d-15(f). In addition, management is required to report their assessment, including their evaluation criteria, on the design and operating effectiveness of our internal control over financial reporting in this Form 10-K.

Our internal control over financial reporting is a process designed under the supervision of our principal executive officer and principal financial officer. During 2008, management conducted an assessment of the internal control over financial reporting reflected in the financial statements, based upon criteria established in the Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on management's assessment, which included a comprehensive review of the design and operating effectiveness of our internal control over financial reporting, management has concluded that our internal control over financial reporting is effective as of December 31, 2008.

The effectiveness of our internal control over financial reporting as of December 31, 2008 has been audited by Ernst & Young LLP, an independent registered public accounting firm. Their report appears below.

**Table of Contents**

**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders

DCT Industrial Trust Inc.:

We have audited DCT Industrial Trust Inc.'s internal control over financial reporting as of December 31, 2008, based on, criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). DCT Industrial Trust Inc.'s management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, DCT Industrial Trust Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of DCT Industrial Trust Inc. as of December 31, 2008, and the related consolidated statements of operations, stockholders' equity and comprehensive income (loss), and cash flows for the year ended December 31, 2008, and our report dated February 27, 2009, expressed an unqualified opinion on those consolidated financial statements.

/s/ Ernst & Young LLP

Denver, Colorado

February 27, 2009

**Table of Contents**

**ITEM 9B. OTHER INFORMATION**

None.

**Table of Contents**

**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2009 annual meeting of stockholders.

**ITEM 11. EXECUTIVE COMPENSATION**

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2009 annual meeting of stockholders.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS**

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2009 annual meeting of stockholders.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2009 annual meeting of stockholders.

**ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

The information required for this Item is incorporated by reference from our definitive Proxy Statement to be filed in connection with our 2009 annual meeting of stockholders.

**Table of Contents**

**PART IV**

**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

**A. Financial Statements and Financial Statement Schedules.**

**1. Financial Statements.**

The Consolidated Financial Statements listed in the accompanying Index to Financial Statements on Page 71 are filed as a part of this report.

**2. Financial Statement Schedules.**

The financial statement schedule required by this Item is filed with this report and is listed in the accompanying Index to Financial Statements on Page 71. All other financial statement schedules are not applicable.

**B. Exhibits.**

The Exhibits required by Item 601 of Regulation S-K are listed in the Index to Exhibits on page E-1 to E-3 of this report, which is incorporated herein by reference.



**Table of Contents****SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Exchange Act, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DCT INDUSTRIAL TRUST INC.

By: /s/ PHILIP L. HAWKINS  
Philip L. Hawkins,

Chief Executive Officer and Director

Date: March 2, 2009

Pursuant to the requirements of the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| Signature  | Title   | Date          |
|--|---|---------------|
| /s/ THOMAS G. WATTLES<br>Thomas G. Wattles       | Executive Chairman and Director   | March 2, 2009 |
| /s/ PHILIP L. HAWKINS<br><br>Philip L. Hawkins   | Chief Executive Officer and Director<br><br>(Principal Executive Officer)                     | March 2, 2009 |
| /s/ STUART B. BROWN<br><br>Stuart B. Brown       | Chief Financial Officer<br><br>(Principal Financial Officer and Principal Accounting Officer) | March 2, 2009 |
| /s/ PHILLIP R. ALTINGER<br>Phillip R. Altinger   | Director  | March 2, 2009 |
| /s/ THOMAS F. AUGUST<br>Thomas F. August         | Director  | March 2, 2009 |
| /s/ JOHN S. GATES, JR.<br>John S. Gates, Jr.     | Director  | March 2, 2009 |
| /s/ TRIPP H. HARDIN, III<br>Tripp H. Hardin, III | Director  | March 2, 2009 |
| /s/ JAMES R. MULVIHILL<br>James R. Mulvihill     | Director  | March 2, 2009 |
| /s/ JOHN C. O KEEFFE<br>John C. O Keeffe         | Director  | March 2, 2009 |
| /s/ BRUCE L. WARWICK                             | Director  | March 2, 2009 |

Bruce L. Warwick

**Table of Contents**

**INDEX TO FINANCIAL STATEMENTS**

Financial Statements:

|   |      |
|---|------|
| <u>Reports of Independent Registered Public Accounting Firms</u>  | F-1  |
| <u>Consolidated Balance Sheets as of December 31, 2008 and 2007</u>   | F-3  |
| <u>Consolidated Statements of Operations for the Years Ended December 31, 2008, 2007 and 2006</u>   | F-4  |
| <u>Consolidated Statements of Stockholders' Equity and Comprehensive Income (Loss) for the Years Ended December 31, 2008, 2007 and 2006</u> | F-5  |
| <u>Consolidated Statements of Cash Flows for the Years Ended December 31, 2008, 2007 and 2006</u>   | F-6  |
| <u>Notes to Consolidated Financial Statements</u>   | F-7  |
| Financial Statement Schedule:   |      |
| <u>Schedule III-Real Estate and Accumulated Depreciation</u>  | F-51 |

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Stockholders

DCT Industrial Trust Inc.:

We have audited the accompanying consolidated balance sheet of DCT Industrial Trust Inc. and subsidiaries as of December 31, 2008, and the related consolidated statements of operations, stockholders' equity and comprehensive income (loss), and cash flows for the year ended December 31, 2008. Our audit also included the financial statement schedule listed in the accompanying Index to Financial Statements. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of DCT Industrial Trust Inc. and subsidiaries as of December 31, 2008, and the consolidated results of its operations and its cash flows for the year ended December 31, 2008, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), DCT Industrial Trust Inc.'s internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 27, 2009, expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Denver, Colorado

February 27, 2009

**Table of Contents**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Stockholders

DCT Industrial Trust Inc.:

We have audited the accompanying consolidated balance sheet of DCT Industrial Trust Inc. and subsidiaries as of December 31, 2007, and the related consolidated statements of operations, stockholders' equity and comprehensive loss, and cash flows for each of the years in the two-year period ended December 31, 2007. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of DCT Industrial Trust Inc. and subsidiaries as of December 31, 2007, and the results of their operations and their cash flows for each of the years in the two-year period ended December 31, 2007, in conformity with U.S. generally accepted accounting principles.

/s/ KPMG LLP

Denver, Colorado

February 29, 2008, except as to the 2007 and 2006 information

in paragraph 8 of note 3, paragraph 20 of note 4, paragraph 5 of

note 9, notes 11, 16, and 17, which are as of February 27, 2009

F-2

**Table of Contents****DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES****Consolidated Balance Sheets**

(in thousands, except share and per share information)

|  | December 31,<br>2008 | December 31,<br>2007 |
|--|----------------------|----------------------|
| <b>ASSETS</b>  |                      |                      |
| Land   | \$ 511,730           | \$ 519,584           |
| Buildings and improvements   | 2,112,853            | 2,139,961            |
| Intangible lease assets  | 182,508              | 188,079              |
| Construction in progress   | 90,770               | 35,282               |
| <b>Total Investment in Properties</b>  | <b>2,897,861</b>     | <b>2,882,906</b>     |
| Less accumulated depreciation and amortization   | (417,404)            | (310,691)            |
| <b>Net Investment in Properties</b>  | <b>2,480,457</b>     | <b>2,572,215</b>     |
| Investments in and advances to unconsolidated joint ventures   | 125,452              | 102,750              |
| <b>Net Investment in Real Estate</b>   | <b>2,605,909</b>     | <b>2,674,965</b>     |
| Cash and cash equivalents  | 19,681               | 30,481               |
| Notes receivable   | 30,387               | 27,398               |
| Deferred loan costs, net   | 5,098                | 6,173                |
| Straight-line rent and other receivables   | 31,747               | 26,879               |
| Other assets, net  | 11,021               | 13,096               |
| <b>Total Assets</b>  | <b>\$ 2,703,843</b>  | <b>\$ 2,778,992</b>  |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>   |                      |                      |
| Liabilities:   |                      |                      |
| Accounts payable and accrued expenses  | \$ 35,193            | \$ 31,267            |
| Distributions payable  | 16,630               | 32,994               |
| Tenant prepaids and security deposits  | 17,601               | 13,896               |
| Other liabilities  | 26,472               | 8,117                |
| Intangible lease liability, net  | 6,813                | 9,022                |
| Line of credit   |                      | 82,000               |
| Senior unsecured notes   | 625,000              | 425,000              |
| Mortgage notes   | 574,634              | 649,568              |
| Financing obligations  |                      | 14,674               |
| <b>Total Liabilities</b>   | <b>1,302,343</b>     | <b>1,266,538</b>     |
| Minority interests   |                      |                      |
|  | 281,489              | 349,782              |
| Stockholders equity:   |                      |                      |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized, none outstanding  |                      |                      |
| Shares-in-trust, \$0.01 par value, 100,000,000 shares authorized, none outstanding   |                      |                      |
| Common stock, \$0.01 par value, 350,000,000 shares authorized, 175,141,387 and 168,379,863 shares issued and outstanding as of December 31, 2008 and December 31, 2007, respectively | 1,751                | 1,684                |
| Additional paid-in capital   | 1,657,923            | 1,593,165            |
| Distributions in excess of earnings  | (513,040)            | (426,210)            |
| Accumulated other comprehensive loss   | (26,623)             | (5,967)              |

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|  |              |              |
|--|--------------|--------------|
| <b>Total Stockholders Equity</b>                 | 1,120,011    | 1,162,672    |
| <b>Total Liabilities and Stockholders Equity</b> | \$ 2,703,843 | \$ 2,778,992 |

The accompanying notes are an integral part of these Consolidated Financial Statements.

F-3

**Table of Contents****DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES****Consolidated Statements of Operations****For the Years Ended December 31, 2008, 2007 and 2006****(in thousands, except per share information)**

|   | 2008            | 2007             | 2006                |
|---|-----------------|------------------|---------------------|
| <b>REVENUES:</b>  |                 |                  |                     |
| Rental revenues   | \$ 248,631      | \$ 245,887       | \$ 209,851          |
| Institutional capital management and other fees                           | 2,924           | 2,871            | 1,256               |
| <b>Total Revenues</b>   | <b>251,555</b>  | <b>248,758</b>   | <b>211,107</b>      |
| <b>OPERATING EXPENSES:</b>  |                 |                  |                     |
| Rental expenses   | 31,295          | 29,294           | 22,089              |
| Real estate taxes   | 33,214          | 30,964           | 25,802              |
| Real estate related depreciation and amortization                         | 117,211         | 110,597          | 103,623             |
| General and administrative  | 21,799          | 19,547           | 7,861               |
| Impairment losses   | 4,314           |                  |                     |
| Asset management fees, related party                                      |                 |                  | 13,426              |
| <b>Total Operating Expenses</b>   | <b>207,833</b>  | <b>190,402</b>   | <b>172,801</b>      |
| <b>Operating Income</b>   | <b>43,722</b>   | <b>58,356</b>    | <b>38,306</b>       |
| <b>OTHER INCOME AND EXPENSE:</b>  |                 |                  |                     |
| Equity in income (losses) of unconsolidated joint ventures, net           | 2,267           | 433              | (289)               |
| Impairment losses on investments in unconsolidated joint ventures         | (4,733)         |                  |                     |
| Loss on contract termination and related Internalization expenses         |                 |                  | (173,248)           |
| Interest expense  | (52,387)        | (60,463)         | (65,990)            |
| Interest income and other   | 1,257           | 4,666            | 5,361               |
| Income taxes  | (829)           | (1,464)          | (1,392)             |
| <b>Income (Loss) Before Minority Interest</b>                             | <b>(10,703)</b> | <b>1,528</b>     | <b>(197,252)</b>    |
| Minority interest   | 1,908           | (59)             | 22,598              |
| <b>Income (Loss) From Continuing Operations</b>                           | <b>(8,795)</b>  | <b>1,469</b>     | <b>(174,654)</b>    |
| Income from discontinued operations                                       | 17,870          | 12,705           | 6,620               |
| <b>Income (Loss) Before Gain On Dispositions Of Real Estate Interests</b> | <b>9,075</b>    | <b>14,174</b>    | <b>(168,034)</b>    |
| Gain on dispositions of real estate interests, net of minority interest   | 411             | 25,938           | 9,061               |
| <b>NET INCOME (LOSS)</b>  | <b>\$ 9,486</b> | <b>\$ 40,112</b> | <b>\$ (158,973)</b> |
| <b>INCOME (LOSS) PER COMMON SHARE BASIC:</b>                              |                 |                  |                     |
| Income (Loss) From Continuing Operations                                  | \$ (0.05)       | \$ 0.01          | \$ (1.16)           |
| Income from discontinued operations                                       | 0.11            | 0.08             | 0.04                |
| Gain on dispositions of real estate interests, net of minority interests  | 0.00            | 0.15             | 0.06                |



Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|  |           |         |           |
|--|-----------|---------|-----------|
| Net Income (Loss)  | \$ 0.06   | \$ 0.24 | \$ (1.06) |
| <b>INCOME (LOSS) PER COMMON SHARE DILUTED:</b>                           |           |         |           |
| Income (Loss) From Continuing Operations                                 | \$ (0.05) | \$ 0.01 | \$ (1.16) |
| Income from discontinued operations                                      | 0.11      | 0.08    | 0.04      |
| Gain on dispositions of real estate interests, net of minority interests | 0.00      | 0.15    | 0.06      |
| Net Income (Loss)  | \$ 0.06   | \$ 0.24 | \$ (1.06) |
| <b>WEIGHTED AVERAGE COMMON SHARES OUTSTANDING:</b>                       |           |         |           |
| Basic  | 171,695   | 168,358 | 150,320   |
| Diluted  | 171,695   | 200,823 | 150,320   |

The accompanying notes are an integral part of these Consolidated Financial Statements.

**Table of Contents****DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES****Consolidated Statements of Stockholders' Equity****and Comprehensive Income (Loss)****For the Years Ended December 31, 2008, 2007 and 2006****(in thousands)**

|  | Common Stock |          | Additional<br>Paid-in<br>Capital | Distributions<br>in Excess of<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Loss | Total<br>Stockholders<br>Equity |
|--|--------------|----------|----------------------------------|---|---|---------------------------------|
|  | Shares       | Amount   |                                  |   |   |                                 |
| <b>Balance as of December 31, 2005</b>   | 133,207      | 1,332    | 1,235,156                        | (100,888)                                 | (2,789)                                       | 1,132,811                       |
| Comprehensive loss:  |              |          |                                  |   |   |                                 |
| Net loss   |              |          |                                  | (158,973)                                 |   | (158,973)                       |
| Net unrealized loss on cash flow hedging derivatives   |              |          |                                  |   | (9,302)                                       | (9,302)                         |
| Amortization of cash flow hedging derivatives  |              |          |                                  |   | 632   | 632                             |
| Comprehensive loss   |              |          |                                  |   |   | (167,643)                       |
| Issuance of common stock, net of offering costs  | 36,478       | 365      | 373,429                          |   |   | 373,794                         |
| Redemption of common stock   | (1,330)      | (13)     | (12,898)                         |   |   | (12,911)                        |
| Amortization of stock-based compensation   |              |          | 121                              |   |   | 121                             |
| Distributions on common stock  |              |          |                                  | (98,145)                                  |   | (98,145)                        |
| <b>Balance as of December 31, 2006</b>   | 168,355      | \$ 1,684 | \$ 1,595,808                     | \$ (358,006)                              | \$ (11,459)                                   | \$ 1,228,027                    |
| Cumulative impact of change in accounting for<br>uncertainty in income taxes (FIN 48 - see Note 2) |              |          |                                  | (500)                                     |   | (500)                           |
| Comprehensive income:  |              |          |                                  |   |   |                                 |
| Net income   |              |          |                                  | 40,112                                    |   | 40,112                          |
| Net unrealized gain on cash flow hedging derivatives   |              |          |                                  |   | 4,558   | 4,558                           |
| Settled hedges   |              |          |                                  |   | 327   | 327                             |
| Amortization of cash flow hedging derivatives  |              |          |                                  |   | 607   | 607                             |
| Comprehensive income   |              |          |                                  |   |   | 45,604                          |
| Issuance of common stock, net of offering costs  | 25           |          | (1,437)                          |   |   | (1,437)                         |
| Amortization of stock-based compensation   |              |          | 675                              |   |   | 675                             |
| Premium related to redemptions of OP Units   |              |          | (1,881)                          |   |   | (1,881)                         |
| Distributions on common stock  |              |          |                                  | (107,816)                                 |   | (107,816)                       |
| <b>Balance as of December 31, 2007</b>   | 168,380      | \$ 1,684 | \$ 1,593,165                     | \$ (426,210)                              | \$ (5,967)                                    | \$ 1,162,672                    |
| Comprehensive income:  |              |          |                                  |   |   |                                 |
| Net income   |              |          |                                  | 9,486                                     |   | 9,486                           |
| Net unrealized losses on cash flow hedging derivatives   |              |          |                                  |   | (21,118)                                      | (21,118)                        |
| Realized losses related to hedging activities  |              |          |                                  |   | (385)   | (385)                           |
| Amortization of cash flow hedging derivatives  |              |          |                                  |   | 847   | 847                             |
| Comprehensive income   |              |          |                                  |   |   | (20,656)                        |
| Issuance of common stock, net of offering costs  | 6,761        | 67       | 54,384                           |   |   | 54,451                          |
| Amortization of stock-based compensation   |              |          | 1,203                            |   |   | 1,203                           |
| Discount related to redemptions of OP Units  |              |          | 9,171                            |   |   | 9,171                           |
| Distributions on common stock  |              |          |                                  | (96,316)                                  |   | (96,316)                        |

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|  |         |          |              |              |             |              |
|--|---------|----------|--------------|--------------|-------------|--------------|
| <b>Balance as of December 31, 2008</b> | 175,141 | \$ 1,751 | \$ 1,657,923 | \$ (513,040) | \$ (26,623) | \$ 1,120,011 |
|--|---------|----------|--------------|--------------|-------------|--------------|

The accompanying notes are an integral part of these Consolidated Financial Statements.

F-5

**Table of Contents****DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows****For the Years Ended December 31, 2008, 2007, and 2006****(in thousands)**

|  | 2008            | 2007           | 2006             |
|--|-----------------|----------------|------------------|
| <b>OPERATING ACTIVITIES:</b>   |                 |                |                  |
| Net income (loss)  | \$ 9,486        | \$ 40,112      | \$ (158,973)     |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                 |                |                  |
| Minority interests   | 1,955           | 7,216          | (21,399)         |
| Real estate related depreciation and amortization  | 119,604         | 115,465        | 111,792          |
| Gain on dispositions of real estate interests  | (21,771)        | (27,738)       | (10,352)         |
| Gain on dispositions of non-depreciated real estate                                      | (219)           | (15,135)       | (4,244)          |
| (Gain) loss on hedging activities  | 157             | (1,458)        | 11               |
| Distributions of earnings from unconsolidated joint ventures                             | 3,820           | 1,432          | 377              |
| Equity in income (losses) of unconsolidated joint ventures, net                          | (2,267)         | (433)          | 289              |
| Stock-based compensation and other   | 4,866           | (6,447)        | (1,589)          |
| Impairment losses  | 10,746          |                |                  |
| Loss on contract termination and related Internalization                                 |                 |                | 173,248          |
| Changes in operating assets and liabilities:   |                 |                |                  |
| Other receivables and other assets   | (3,693)         | (1,111)        | (2,229)          |
| Accounts payable, accrued expenses and other liabilities                                 | 5,665           | 5,046          | 4,783            |
| <b>Net cash provided by operating activities</b>   | <b>128,349</b>  | <b>116,949</b> | <b>91,714</b>    |
| <b>INVESTING ACTIVITIES:</b>   |                 |                |                  |
| Real estate acquisitions   | (59,206)        | (222,811)      | (1,058,880)      |
| Capital expenditures and development activities  | (101,910)       | (56,634)       | (87,425)         |
| Decrease (increase) in deferred acquisition costs and deposits                           | 66              | 11,776         | (11,342)         |
| Proceeds from dispositions of real estate investments                                    | 135,932         | 354,065        | 265,593          |
| Investments in unconsolidated joint ventures   | (32,973)        | (111,062)      | (38,041)         |
| Purchase of minority interest in consolidated affiliate                                  |                 |                | (39,123)         |
| Distributions from investments in unconsolidated joint ventures                          | 5,586           | 39,477         |                  |
| Originations of notes receivable   | (500)           | (18,256)       | (1,200)          |
| Repayments of notes receivable   | 7,461           | 62             | 1,568            |
| Other investing activities   | 3,227           | (287)          | 89               |
| <b>Net cash used in investing activities</b>   | <b>(42,317)</b> | <b>(3,670)</b> | <b>(968,761)</b> |
| <b>FINANCING ACTIVITIES:</b>   |                 |                |                  |
| Net (repayments) proceeds from lines of credit   | (82,000)        | 47,722         | 34,262           |
| Proceeds from issuance of unsecured notes  | 200,000         |                | 425,000          |
| Principal payments on mortgage notes   | (73,394)        | (13,331)       | (17,673)         |
| Proceeds from issuance of financing obligations  |                 |                | 121,322          |
| Principal payments on financing obligations  | (5)             | (6,005)        | (12,349)         |
| Increase in deferred loan costs  | (1,986)         | (141)          | (1,490)          |
| Increase in deferred loan costs financing obligations                                    |                 |                | (12,297)         |
| Proceeds from sale of common stock   |                 |                | 354,202          |
| Offering costs for issuance of common stock and OP Units                                 | (125)           | (3,061)        | (28,349)         |
| Redemption of common stock   |                 |                | (16,802)         |
| Redemption of OP Units   | (1,507)         | (6,190)        |                  |
| Settlement of cash flow hedging derivative   | (4,584)         | 1,544          |                  |
| Distributions to common stockholders   | (109,248)       | (107,540)      | (39,101)         |
| Distributions to minority interests  | (24,159)        | (19,431)       | (2,728)          |

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|   |                  |                  |                  |
|---|------------------|------------------|------------------|
| Contributions from minority interests                       | 176              | 325              | 1,442            |
| <b>Net cash provided by (used in) financing activities</b>  | <b>(96,832)</b>  | <b>(106,108)</b> | <b>805,439</b>   |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b> | <b>(10,800)</b>  | <b>7,171</b>     | <b>(71,608)</b>  |
| <b>CASH AND CASH EQUIVALENTS, beginning of period</b>       | <b>30,481</b>    | <b>23,310</b>    | <b>94,918</b>    |
| <b>CASH AND CASH EQUIVALENTS, end of period</b>             | <b>\$ 19,681</b> | <b>\$ 30,481</b> | <b>\$ 23,310</b> |

**Supplemental Disclosures of Cash Flow Information**

|  |           |            |            |
|--|-----------|------------|------------|
| Cash paid for interest   | \$ 61,674 | \$ 68,832  | \$ 65,189  |
| Redemption of OP Units settled in shares of common stock   | \$ 63,674 | \$         | \$         |
| Reduction of financing obligation and issuance of OP Units in connection with purchase of TIC Interests (see Note 8) | \$ 14,669 | \$ 156,222 | \$ 73,107  |
| Issuance of notes receivable in connection with real estate acquisitions   | \$ 9,950  | \$         | \$         |
| Amount issued in common stock pursuant to the distribution reinvestment plan   | \$        | \$         | \$ 51,726  |
| Issuance of OP Units related to Internalization (See Note 14)  | \$        | \$         | \$ 169,975 |
| Assumption of debt in connection with purchase of TIC Interests (see Note 8)   | \$        | \$ 14,886  | \$         |
| Assumption of secured debt in connection with real estate acquired   | \$        | \$ 15,172  | \$ 18,112  |

The accompanying notes are an integral part of these Consolidated Financial Statements.

---

**Table of Contents**

**DCT INDUSTRIAL TRUST INC. AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

**Note 1. Organization**

DCT Industrial Trust Inc. is a leading industrial real estate company that owns, operates and develops high-quality bulk distribution and light industrial properties in high-volume distribution markets in the U.S. and Mexico. We were formed as a Maryland corporation in April 2002 and have elected to be treated as a real estate investment trust ( REIT ) for United States ( U.S. ) federal income tax purposes commencing with our taxable year ended December 31, 2003. We are structured as an umbrella partnership REIT under which substantially all of our current and future business is, and will be, conducted through a majority owned and controlled subsidiary, DCT Industrial Operating Partnership LP (our operating partnership ), a Delaware limited partnership, for which DCT Industrial Trust Inc. is the sole general partner. As used herein, DCT Industrial Trust, DCT, the Company, we, our and us refer to DCT Industrial Trust Inc. and its consolidated subsidiaries and partnerships except where the context otherwise requires.

As of December 31, 2008, we owned interests in or managed, 450 industrial real estate buildings comprised of approximately 75.9 million square feet. Our portfolio of consolidated operating properties included 373 industrial real estate buildings, which consisted of 218 bulk distribution properties, 113 light industrial properties and 42 service center properties comprised of approximately 52.1 million square feet. Our portfolio of 373 consolidated operating properties was 93.2% occupied as of December 31, 2008. As of December 31, 2008, we also consolidated 12 development properties and six redevelopment properties. In addition, as of December 31, 2008, we had ownership interests ranging from 4% to 20% in unconsolidated institutional joint ventures, or funds, that owned 45 properties comprised of approximately 14.1 million square feet, and investments in three unconsolidated operating properties and ten unconsolidated development joint venture properties.

**Note 2. Summary of Significant Accounting Policies**

***Basis of Presentation.***

Our Consolidated Financial Statements included herein have been prepared in accordance with accounting principles generally accepted in the United States ( GAAP ). The accompanying Consolidated Financial Statements include the financial position, results of operations and cash flows of the Company, its wholly-owned qualified REIT and taxable REIT subsidiaries, our operating partnership and our consolidated joint ventures, in which we have a controlling interest. Third-party equity interests in our operating partnership and consolidated joint ventures are reflected as minority interests in the Consolidated Financial Statements. We also have non-controlling partnership interests in unconsolidated institutional capital management joint ventures, which are accounted for under the equity method. All significant intercompany amounts have been eliminated.

All square feet amounts disclosed in the following notes to the Consolidated Financial Statements are unaudited.

***Principles of Consolidation***

The Company holds interests in both consolidated and unconsolidated joint ventures. We determine consolidation based on standards set forth in FASB Interpretation No. 46R, *Consolidation of Variable Interest Entities* ( FIN 46(R) ) or Emerging Issues Task Force ( EITF ) Issue No. 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights* ( EITF 04-5 ). We do not consolidate joint ventures that are variable interest entities as defined under FIN 46(R) where we are not the primary beneficiary. In accordance with AICPA Statement of Position 78-9, *Accounting for Investments in Real Estate Ventures*, where we do not exercise significant control over major operating and management decisions, but where we exercise significant influence, we use the equity method of accounting and our investments in these joint ventures are reported on the Consolidated Balance Sheets in Investments in and advances to unconsolidated joint ventures.

## **Table of Contents**

Our judgments with respect to our level of influence or control over an entity and whether we are the primary beneficiary of a variable interest entity involve consideration of various factors including the form of our ownership interest, our representation on the entity's board of directors, the size of our investment (including loans) and our ability to participate in policy making decisions. Our ability to correctly assess our influence or control over an entity affects the presentation of these investments in our Consolidated Financial Statements and, consequently, our financial position and specific items in our results of operations that are used by our stockholders, lenders and others in their evaluation of us.

### ***Reclassifications***

Certain items in our Consolidated Financial Statements for 2007 and 2006 have been reclassified to conform to the 2008 presentation.

### ***Use of Estimates***

The preparation of the Consolidated Financial Statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Because of adverse conditions that exist in the real estate markets, as well as the credit and financial markets, it is possible that the estimates and assumptions that have been utilized in the preparation of the Consolidated Financial Statements could change materially during the time span associated with the continued weakened state of these markets.

### ***Investment in Real Estate, Valuation and Allocation of Real Estate Acquisition Costs***

We capitalize direct costs associated with, and incremental to, the acquisition, development, redevelopment or improvement of real estate, including asset acquisition costs and leasing costs as well as direct internal costs, if appropriate. Costs associated with acquisition or development pursuits are capitalized as incurred and, if the pursuit is abandoned, these costs are expensed during the period in which the pursuit is abandoned. Such costs considered for capitalization include construction costs, interest, real estate taxes, insurance and other such costs if appropriate. Interest is capitalized based on actual capital expenditures from the period when development or redevelopment commences until the asset is substantially complete based on our current, weighted average borrowing rates on related construction loans, if appropriate.

Pre-development costs to prepare land for its intended use prior to significant construction activities are capitalized and classified as

Construction in progress. Costs incurred for maintaining and repairing our real estate, which do not extend the life of our assets, are expensed as incurred.

Upon acquisition, the total cost of a property is allocated to land, building, building and land improvements, tenant improvements and intangible lease assets and liabilities pursuant to Statement of Financial Accounting Standards ( SFAS ) No. 141, *Business Combinations* ( SFAS No. 141 ). The fair value of identifiable tangible assets such as land, building, building and land improvements and tenant improvements is determined on an as-if-vacant basis. Management considers the replacement cost of such assets, appraisals, property condition reports, market data and other related information in determining the fair value of the tangible assets. Pursuant to SFAS No. 141, the difference between the fair value and the face value of debt assumed in connection with an acquisition is recorded as a premium or discount and amortized to Interest expense over the life of the debt assumed. The valuation of assumed liabilities is based on the current market rate for similar liabilities. The allocation of the total cost of a property to an intangible lease asset includes the value associated with in-place leases that may include leasing commissions, legal and other costs. In addition, the allocation of the total cost of a property requires allocating costs to an intangible asset or liability resulting from in-place leases being above or below the market rental rates on the date of the acquisition. Intangible lease assets or liabilities will be amortized over the life of the remaining in-place leases as an adjustment to Rental revenues or Real estate related amortization depending on the nature of the intangible.

**Table of Contents**

We have certain properties which we have acquired or removed from service with the intention to redevelop the building. Buildings under redevelopment require significant construction activities prior to being placed back into service. Additionally, we may acquire, develop, or redevelop certain properties with the intention to contribute the property to an institutional capital management joint venture, in which we may retain ownership in or manage the assets of the joint venture. We refer to these properties as held for contribution. We generally do not depreciate properties classified as redevelopment or held for contribution until the date that the redevelopment properties are ready for their intended use or the property held for contribution no longer meets the held for sale criteria under SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* ( SFAS No. 144 ).

Real estate, including land, building, building and land improvements, tenant improvements and leasing costs, and intangible lease assets and liabilities are stated at historical cost less accumulated depreciation and amortization, unless circumstances indicate that cost cannot be recovered, in which case, the carrying value of the property is reduced to estimated fair value.

***Depreciation and Useful Lives of Real Estate Assets***

We allocate the cost of our real estate assets to asset classes and estimate the related useful lives in order to record depreciation expense. Our ability to accurately allocate the cost of our real estate assets and their useful lives is critical to the determination of the appropriate amount of depreciation expense recorded and the carrying values of the underlying assets. Any change to the estimated depreciable lives of these assets would have an impact on the depreciation expense we recognize. Depreciation is not recorded on buildings currently held for sale or contribution, in pre-development, being developed or redeveloped until the building is substantially completed and ready for its intended use, normally not later than one year from cessation of major construction activity.

Depreciation and amortization are computed on a straight-line basis over the estimated useful lives of the related assets or liabilities generally as follows:

| Description                                | Standard Depreciable Life            |
|--|--------------------------------------|
| Land                                       | Not depreciated                      |
| Building                                   | 40 years                             |
| Building and land improvements             | 20 years                             |
| Tenant improvements                        | Shorter of lease term or useful life |
| Lease costs                                | Lease term                           |
| Intangible lease assets and liabilities    | Average term of leases for property  |
| Above/below market rent assets/liabilities | Lease term                           |

The table above reflects the standard depreciable lives typically used to compute depreciation and amortization. However, such depreciable lives may be different based on the estimated useful life of such assets or liabilities. The cost of assets sold or retired and the related accumulated depreciation and/or amortization is removed from the accounts and the resulting gain or loss, if necessary, is reflected in our Consolidated Statements of Operations during the period in which such sale or retirement occurs.

***Impairment of Long-Lived Assets***

Long-lived assets to be held and used are carried at cost and evaluated for impairment in accordance with SFAS No. 144. SFAS No. 144 provides that such an evaluation should be performed when events or changes in circumstances indicate that the carrying amounts of these assets may not be fully recoverable. Examples of such changes in circumstances include the point at which we deem the long-lived asset to be held for sale or a building remains vacant significantly longer than expected. For long-lived assets that we intend to hold long-term, the recoverability is based on the estimated future undiscounted cash flows. If the asset is not supported on an undiscounted cash flow basis, the amount of impairment is measured as the difference between the carrying



**Table of Contents**

value and the fair value of the impaired asset. For the year ended December 31, 2008, we recorded an impairment loss of \$4.3 million related to our long-lived assets held for use. No impairment was recorded during the same period in 2007. Long lived assets classified as held for sale are measured at the lower of their carrying amount or fair value less costs to sell. For the year ended December 31, 2008, we recorded an impairment loss of \$1.7 million on assets that were held for sale during the period, which was recorded in Income from discontinued operations. No impairment was recorded during the same period in 2007.

Valuation of long-lived assets is considered a critical accounting estimate because the assessment of impairment and the determination of fair values involve a number of management assumptions relating to future economic events that could materially affect the determination of the ultimate value, and therefore, the carrying amounts of our real estate. Such assumptions include, but are not limited to, projecting vacancy rates, rental rates, property operating expenses, capital expenditures and debt financing rates, among other things. The capitalization rate is also a significant driving factor in determining the property valuation which requires management's judgment of factors such as market knowledge, historical experience, lease terms, tenant financial strength, economy, demographics, environment, property location, visibility, age, physical condition and investor return requirements, among other things. The aforementioned factors are taken as a whole by management in determining the valuation of investment property. The valuation is sensitive to the actual results of any of these uncertain factors, either individually or taken as a whole. Should the actual results differ from management's judgment, the valuation could be negatively affected and may result in additional impairments recorded in our Consolidated Financial Statements.

***Discontinued Operations***

In accordance with SFAS No. 144, we classify certain properties and related assets and liabilities as held for sale when certain criteria are met (see Note 17 for additional information). At such time, the respective assets and liabilities are presented separately on our Consolidated Balance Sheets. Assets held for sale are reported at the lower of carrying value or estimated fair value less estimated costs to sell. The operating results of such properties are presented in Income from discontinued operations in current periods and all comparable periods presented. Depreciation is not recorded on properties held for sale; however, depreciation expense recorded prior to classification as held for sale is included in Income from discontinued operations. We recognize any gain on sales of our real estate assets in accordance with SFAS No. 66, *Accounting for Sales of Real Estate* ( SFAS No. 66 ) if the recognition criteria have been met. The net gain on sale and any impairment losses are presented in Income from discontinued operations when recognized.

***Equity Method Investments***

We present investments in unconsolidated joint ventures under the equity method. The equity method is used when we have the ability to exercise significant influence over the operating and financial policies of a joint venture but do not control the joint venture. Under the equity method, these investments (including advances to joint ventures) are initially recorded in our Consolidated Balance Sheets at cost and are subsequently adjusted to reflect our proportionate share of net earnings or losses of each of the joint ventures, distributions received, contributions made and certain other adjustments, as appropriate. Such investments are included in Investments in and advances to unconsolidated joint ventures in our Consolidated Balance Sheets. Distributions from these investments that are related to earnings from operations are included as operating activities and distributions that are related to capital transactions are included as investing activities in our Consolidated Statements of Cash Flows.

Investment properties that are contributed to unconsolidated joint ventures are not considered discontinued operations due to our continuing involvement through maintaining an ownership interest in these investment properties and continuing to act as manager of the assets. We recognize any gains from the contribution of investment properties into an unconsolidated joint venture in accordance with SFAS No. 66 if the recognition criteria have been met. Such gains are recognized to the extent of the outside ownership interest in the joint venture in our Consolidated Statements of Operations under the heading of Gain on dispositions of real estate

---

## **Table of Contents**

interests, net of minority interest. Any gain related to the remaining proceeds reduces our basis in the investment in the unconsolidated joint venture, and is recognized into earnings over the weighted average life of the related property's real estate assets. We recognize our proportionate share of the ongoing earnings or losses of each unconsolidated joint venture in Equity in income (losses) of unconsolidated joint ventures, net in our Consolidated Statements of Operations.

We evaluate our investments in unconsolidated entities for impairment whenever events or changes in circumstances indicate that there may be an other-than-temporary decline in value in accordance with Accounting Principles Board Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock*, (APB No. 18). The amount of impairment recognized is the excess of the investment's carrying amount over its estimated fair value. We consider various factors to determine if a decrease in the value of the investment is other-than-temporary. These factors include, but are not limited to, age of the venture, our intent and ability to retain our investment in the entity, the financial condition and long-term prospects of the entity, and the relationships with the other joint venture partners and its lenders. If we believe that the decline in the fair value is temporary, no impairment is recorded. The aforementioned factors are taken as a whole by management in determining the valuation of our investment property. Should the actual results differ from management's judgment, the valuation could be negatively affected and may result in a negative impact to our Consolidated Financial Statements. During the year ended 2008, we recorded other-than-temporary losses of \$4.7 million on our investment in unconsolidated entities, in accordance with APB No. 18. No other-than-temporary impairment on our investments in unconsolidated entities was recorded in 2007.

### ***Cash and Cash Equivalents***

Cash and cash equivalents include cash held in financial institutions and other highly liquid short-term investments with original maturities of three months or less. We have not realized any losses in our cash and cash equivalents and believe that we are not exposed to any significant credit risk.

### ***Notes Receivable***

As of December 31, 2008 and 2007, we had approximately \$30.4 million and \$27.4 million in notes receivable outstanding, respectively, of which \$14.4 million and \$11.4 million were with non-affiliates, respectively. The interest rates on our notes range from approximately 6% to 12%, and the notes mature on dates ranging from June 2009 to July 2014. In November 2008, we issued a secured \$10.0 million note bearing interest at 12.0%, maturing with one balloon payment in November 2009 to Nexxus Desarrollos Industriales (Nexxus). For the years ended December 31, 2008, 2007 and 2006, we recognized interest income from notes receivable with non-affiliates of approximately \$0.5 million, \$0.9 million and \$0.9 million, respectively. All costs associated with executing our notes receivable have been capitalized as deferred loan costs and are included in Deferred loan costs, net in our Consolidated Balance Sheets. Such costs are amortized as a reduction in interest income over the term of the applicable outstanding notes receivable.

In June 2007, we issued a secured \$16.0 million, 6.0% interest note, maturing with one balloon payment in July 2014 to our unconsolidated joint venture, TRT-DCT Industrial Joint Venture I (TRT-DCT Venture I). Interest is due monthly on the unpaid balance. For the years ended December 31, 2008 and 2007, we recognized interest income from the note receivable of approximately \$0.9 million and \$0.4 million, respectively.

### ***Deferred Loan Costs***

Deferred loan costs include fees and costs incurred to obtain long-term financing. These fees and costs are being amortized over the terms of the related loans. Accumulated amortization of deferred loan costs was approximately \$6.7 million, \$6.2 million and \$5.2 million as of December 31, 2008, 2007, and 2006, respectively. Unamortized deferred loan costs are written off if debt is retired before the maturity date.

Prior to October 10, 2006, our operating partnership offered undivided tenancy-in-common interests in certain of our properties to accredited investors in a private placement. During the year ended December 31, 2006, our

---

## **Table of Contents**

partnership incurred upfront costs of approximately \$12.0 million, payable to Dividend Capital Advisors LLC (our Former Advisor ) and other affiliates for affecting transactions pursuant to our partnership's private placement, which are accounted for as deferred loan costs. Such deferred loan costs are included in our Consolidated Balance Sheets and amortized to Interest expense over the life of the financing obligation (see Note 8 for additional information).

### ***Debt***

Debt consists of fixed and variable rate secured mortgage debt, senior unsecured notes, and a senior unsecured revolving credit facility. Pursuant to SFAS No. 141, our fixed rate secured mortgage debt assumed in connection with our acquisition activities includes a premium or discount for the difference between the fair value and face value of assumed notes at the date of acquisition, and is amortized to interest expense over the remaining life of the underlying notes. The aggregated premium balances, net of accumulated amortization, were approximately \$4.1 million and \$5.6 million as of December 31, 2008 and 2007, respectively.

### ***Costs of Raising Capital***

Costs incurred in connection with the issuance of equity securities are deducted from stockholders' equity.

### ***Comprehensive Income (Loss)***

We report comprehensive income or loss in our Consolidated Statements of Stockholders' Equity and Comprehensive Income (Loss). Amounts reported in Accumulated Other Comprehensive Loss related to settled hedging transactions will be amortized to Interest expense as the hedged forecasted transactions occur. Any ineffectiveness, as defined by SFAS No. 133 (defined below), related to our hedging transactions is reported in our Consolidated Statements of Operations. See Note 6 for additional information.

### ***Derivative Instruments and Hedging Activities***

SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* ( SFAS No. 133 ), as amended and interpreted, establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. As required by SFAS No. 133, we record all derivatives in our Consolidated Balance Sheets at fair value. Accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the designation of the derivative. Derivatives used to hedge our exposure to changes in the fair value of an asset, liability, or firm commitments attributable to a particular risk are considered fair value hedges. Derivatives used to hedge our exposure to variability in expected future interest payments, or other types of forecasted transactions, are considered cash flow hedges.

As of December 31, 2008, all of the hedges entered into by us had been designated as cash flow hedges. For derivatives designated as cash flow hedges, the effective portion of the changes in the fair value of the derivative is initially reported in other comprehensive income (loss) in our Consolidated Statements of Stockholders' Equity and Comprehensive Income (Loss) (i.e., not included in earnings) and subsequently reclassified into earnings when the hedged transaction affects earnings or the hedging relationship is no longer effective at which time the ineffective portion of the derivative's changes in fair value is recognized directly into earnings. We assess the effectiveness of each hedging relationship whenever financial statements are issued or earnings are reported, and at least every three months as required by SFAS No. 133. We do not use derivatives for trading or speculative purposes.

Our objective in using derivatives is to manage our exposure to interest rate volatility associated with our forecasted debt issuances and certain variable rate borrowings. To accomplish this objective, we primarily use treasury locks, forward-starting swaps and interest rate swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate fluctuations by providing a future fixed interest rate for a limited, pre-determined period of time. During the years ended December 31, 2008, 2007 and 2006,

---

**Table of Contents**

such derivatives were used to hedge the variability in existing and future interest expense associated with existing variable rate borrowings and forecasted issuances of debt, which may include the issuances of new debt, as well as refinancings of existing debt upon maturity.

***Foreign Operations***

The U.S. dollar is the functional currency for our consolidated subsidiaries and unconsolidated investees operating in the United States and Mexico. Gains or losses are included in results of operations when transactions denominated in a currency other than the entity's functional currency are settled or otherwise remeasured pursuant to SFAS No. 52 *Foreign Currency Translation*, and are based upon the exchange rate in effect when the transactions were initiated. During the year ended December 31, 2008, we recorded \$1.3 in unrealized foreign currency losses as Interest income and other in our Consolidated Statements of Income. Our foreign currency gains or losses for the years ended December 31, 2007 and 2006 were immaterial.

***Revenue Recognition***

We record rental revenues on a straight-line basis under which contractual rent increases are recognized evenly over the full lease term. Certain properties have leases that provide for tenant occupancy during periods where no rent is due or where minimum rent payments change during the term of the lease. Accordingly, we record receivables from tenants that we expect to collect over the remaining lease term rather than currently, which are recorded as straight-line rents receivable. When we acquire a property, the terms of existing leases are considered to commence as of the acquisition date for the purposes of this calculation. For the years ended December 31, 2008, 2007 and 2006, the total increase to Rental revenues due to straight-line rent adjustments, including amounts reported from discontinued operations, was approximately \$3.4 million, \$5.7 million and \$7.7 million, respectively.

Tenant recovery income includes payments and amounts due from tenants pursuant to their leases for real estate taxes, insurance and other recoverable property operating expenses and is recognized as Rental revenues during the same period the related expenses are incurred. Tenant recovery income recognized as Rental revenues for the years ended December 31, 2008, 2007 and 2006, including amounts from discontinued operations, was \$50.0 million, \$49.4 million and \$37.7 million, respectively.

We maintain an allowance for estimated losses that may result from the inability of our tenants to make required payments. If a tenant fails to make contractual payments beyond any allowance, we may recognize additional bad debt expense in future periods equal to the net outstanding balances. As of December 31, 2008 and 2007, our allowance for doubtful accounts was \$0.8 million and \$0.5 million, respectively.

In connection with property acquisitions, we may acquire leases with rental rates above or below the market rental rates. Such differences are recorded as an intangible asset or liability pursuant to SFAS No. 141, and amortized to Rental revenues over the life of the related leases. The unamortized balances of these assets and liabilities associated with the early termination of leases are fully amortized to their respective revenue and expense line items in our Consolidated Statements of Operations over the shorter of the expected life of such assets and liabilities or the remaining lease term. The total net impact to Rental revenues due to the amortization of above and below market rents, including amounts reported from discontinued operations and accelerated amortization due to early terminations, was a decrease of approximately \$0.6 million for the year ended December 31, 2008, an increase of approximately \$1.3 million for the year ended December 31, 2007, and a decrease of approximately \$1.3 million for the year ended December 31, 2006.

**Table of Contents**

Future minimum base rental payments, i.e. cash basis monthly contractual rent, due to us from our tenants under the terms of non-cancelable operating leases in effect as of December 31, 2008 were as follows (in thousands):

| <u>Year Ended December 31,</u> | <u>Amount</u>     |
|--------------------------------|-------------------|
| 2009                           | \$ 169,531        |
| 2010                           | 130,643           |
| 2011                           | 93,467            |
| 2012                           | 69,199            |
| 2013                           | 44,202            |
| Thereafter                     | 70,555            |
| <b>Total</b>                   | <b>\$ 577,597</b> |

The schedule does not reflect future rental revenues from the potential renewal or replacement of existing and future leases and excludes property operating expense reimbursements. Additionally, leases where the tenant can terminate the lease with short-term notice are not included.

Early lease termination fees are recorded in Rental revenues on a straight-line basis over the remaining contractual lease term. During the years ended December 31, 2008, 2007 and 2006, early termination fees increased revenues by \$0.9 million, \$0.2 million and \$1.7 million, respectively.

We earn revenues from asset management fees, acquisition fees and fees for other services pursuant to joint venture and other agreements. These may include acquisition fees based on the sale or contribution of assets and are included in our Consolidated Statements of Operations in Institutional capital management and other fees. We recognize revenues from asset management fees, acquisition fees and fees for other services when the related fees are earned and are realized or realizable.

**Stock-Based Compensation**

On October 10, 2006, we established the Long-Term Incentive Plan to grant restricted stock, stock options and other awards to our personnel. We account for this plan pursuant to SFAS No. 123, *Accounting for Stock-Based Compensation* ( SFAS No. 123 ), and effective January 1, 2006, we adopted SFAS No. 123(R), *Share-Based Payment* ( SFAS No. 123(R) ), and its related interpretations (see Note 12 for additional information). Awards granted under this plan are fair valued and amortized to compensation expense on a straight-line basis over the period during which the right to exercise such options fully vests. Such expense is included in General and Administrative expense in our Consolidated Statements of Operations. We previously granted equity awards under an employee stock option plan (the Employee Option Plan ) and an independent director stock option plan (the Independent Director Option Plan ). With the adoption of the Long-Term Incentive Plan we do not plan to make any further grants under the Employee Option Plan or the Independent Director Option Plan.

**Income Taxes**

We have elected to be taxed as a REIT, as defined under the Internal Revenue Code of 1986, as amended. As a REIT, we generally will not be subject to U.S. federal income taxes at the corporate level on our net income that is distributed to our stockholders if we distribute at least 90% of our REIT taxable income to our stockholders. REITs are also subject to a number of other organizational and operational requirements. If we fail to qualify as a REIT in any taxable year, our taxable income will be subject to U.S. federal income tax at regular corporate rates (including any applicable alternative minimum tax). Even if we qualify as a REIT, we may be subject to certain state and local income taxes and to U.S. federal income tax. We also will be required to pay a 100% tax on non-arms length transactions between us and a taxable REIT subsidiary and on any net income from sales of property that was property held for sale to customers in the ordinary course.

**Table of Contents**

Certain of our operations (property management, asset ownership or management, sales of certain assets, etc.) may be conducted through taxable REIT subsidiaries, which are subsidiaries of the operating partnership and each of which we refer to as a TRS. A TRS is a C-corporation that has not elected REIT status and as such is subject to U.S. federal corporate income tax. We use the TRS format to facilitate activities that are not generally considered to be qualifying REIT activities.

For our taxable REIT subsidiaries, deferred income taxes result from temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for U.S federal income tax purposes, and are measured using the enacted tax rates and laws that are expected to be in effect when the differences reverse. We reduce deferred tax assets by recording a valuation allowance when we determine based on available evidence that it is more likely than not that the assets will not be realized.

In June 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109 ( FIN 48 ). This interpretation clarifies the accounting for uncertainty in income taxes recognized in an entity's financial statements in accordance with SFAS No. 109, *Accounting for Income Taxes*. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification of interest and penalties, accounting in interim periods, disclosure and transition.

The Company was subject to the provisions of FIN 48 as of January 1, 2007, and has analyzed its various federal and state filing positions, including the assertion that the Company is not taxable. The Company believes that its income tax filing positions are well documented and supported. As a result of the implementation of FIN 48, the Company recognized a \$0.5 million liability for unrecognized tax benefits, which was accounted for as an increase to the January 1, 2007 balance of Distributions in excess of earnings in our Consolidated Balance Sheets.

The following is reconciliation of the beginning and ending amount of unrecognized tax benefits (in thousands) during the year ended December 31, 2008.

|  |        |
|--|--------|
| Balance at January 1, 2008                                   | \$ 459 |
| Additions based on tax positions related to the current year |        |
| Additions for tax positions of prior years                   | 92     |
| Reductions for tax positions of prior years                  |        |
| Settlements  | (551)  |
| Balance at December 31, 2008                                 | \$     |

The Company recognizes penalties and interest accrued related to unrecognized tax benefits as income tax expense. To the extent interest and penalties are not assessed with respect to uncertain tax positions, amounts accrued will be reduced and reflected as a reduction of the overall income tax expense. All years of the Company's operations remain open for examination. For the years ended December 31, 2008 and 2007, \$0.1 million and \$28,000 were recognized as accrued interest expense related to the liability for unrecognized tax benefits, respectively.

***Fair Value***

On January 1, 2008, the Company adopted SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ), which defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. We have deferred the adoption of SFAS No. 157 with respect to nonfinancial assets and liabilities in accordance with the provisions of FSP FAS 157-2, *Effective Date of FASB Statement No. 157*. Items in this classification include intangible assets and liabilities recorded in compliance with SFAS No. 141.

---

**Table of Contents**

Pursuant to SFAS No. 157, fair value is defined as the exit price or price at which an asset (in its highest and best use) would be sold or liability assumed by an informed market participant in a transaction that is not distressed and is executed in the most advantageous market. SFAS No. 157 does not impose any new fair value requirements but provides guidance on how to determine such measurements on reported balances which are required or permitted to be measured at fair value under existing accounting pronouncements.

SFAS No. 157 emphasizes that fair value is a market-based rather than an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, SFAS No. 157 establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions based on the best information available in the circumstances (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, that are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ) which expanded the use of the fair value measurement to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Upon adoption of this Statement, we did not elect the fair value option for our existing financial assets and liabilities and therefore adoption of SFAS No. 159 did not have any impact on our Consolidated Financial Statements.

Currently, the Company uses forward starting and interest rate swaps to manage certain interest rate risk. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. To comply with the provisions of SFAS No. 157, the Company incorporates credit valuation adjustments to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

Although the Company has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by itself and its counterparties. The Company has assessed the significance of the impact of the credit valuation adjustments on

---

## **Table of Contents**

the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

On a recurring basis, we measure our derivatives at fair value, which was a net liability of \$21.5 million as of December 31, 2008. The fair value of these derivatives was determined using Level 2 inputs, as described in SFAS No. 157.

### ***New Accounting Pronouncements***

In December 2007, the FASB issued SFAS No. 141, *Business Combinations (revised 2007)* ( SFAS No. 141(R) ). SFAS No. 141(R) requires the acquiring entity in a business combination to record all assets acquired, liabilities assumed and any noncontrolling interest in the acquired entity at their respective acquisition-date fair values, changes the recognition of assets acquired and liabilities assumed arising from contingencies, changes the recognition and measurement of contingent consideration, and requires the expensing of acquisition-related costs as incurred. SFAS No. 141(R) also requires additional disclosure of information surrounding a business combination, such that users of the entity's financial statements can fully understand the nature and financial impact of the business combination. SFAS No. 141(R) applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not apply the provisions of SFAS No. 141(R) prior to that date. We are currently evaluating the application of SFAS No. 141(R) and its effect on our Consolidated Financial Statements which could be material to the extent that we acquire significant amounts of real estate as related acquisition costs will be expensed as incurred compared to our current practice prior to the adoption of SFAS No. 141(R) of capitalizing such costs and amortizing them over their estimated useful lives.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160, ( SFAS No. 160), *Noncontrolling Interests in Consolidated Financial Statements - An Amendment of ARB No. 51*. SFAS No. 160 establishes new accounting and reporting standards for the non-controlling interest in a subsidiary and requires recognition of gains or losses resulting from a change of control. Ownership changes not resulting in a change of control are treated as equity transactions. SFAS No. 160 applies to our fiscal year beginning January 1, 2009, and will be adopted prospectively. The presentation and disclosure requirements shall be applied retrospectively for all periods presented. Early adoption is prohibited.

The adoption of SFAS No. 160 will result in a reclassification of minority interest to a separate component of total equity and net income attributable to non-controlling interest will no longer be treated as a reduction to net income but will be shown as a reduction from net income in calculating net income available to common stockholders. Additionally, upon adoption, any future purchase or sale of interest in an entity that results in a change of control may have a material impact on our financial statements as our interest in the entity will be recognized at fair value with gains or losses included in net income. The adoption of SFAS No. 160 is not expected to have a material impact to diluted earnings per share.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* ( SFAS No. 161 ). SFAS No. 161 requires companies with derivative instruments to disclose information that would enable financial statement users to understand how and why a company uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, ( SFAS No. 133 ) and how derivative instruments and related hedged items affect a company's financial position, financial performance and cash flows. The new requirements apply to derivative instruments and nonderivative instruments that are designated and qualify as hedging instruments and related hedged items accounted for under SFAS No. 133. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008; however, early application is encouraged. We intend to adopt SFAS No. 161 on January 1, 2009.



**Table of Contents**

In June 2008, the FASB issued Emerging Issues Task Force 03-6-1, *Participating Securities and the Two Class Method under FASB Statement No. 128* ( EITF 03-6-1 ). The statement provides guidance on the calculation and disclosure of earnings per share. EITF 03-6-1 addresses whether instruments granted in share-based payment transaction are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method. EITF 03-6-1 is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008. We are currently evaluating the application of EITF 03-6-1 and its effect on our Consolidated Financial Statements.

**Note 3. Real Estate**

Our consolidated real estate assets consist of operating properties, redevelopment properties, operating properties held for contribution, properties under development and properties in pre-development including land held for future development or other purposes. Our real estate assets, presented at historical cost, include the following as of December 31, 2008 and 2007 (in thousands):

|   | December 31,<br>2008 | December 31,<br>2007 |
|---|----------------------|----------------------|
| Operating properties                              | \$ 2,702,162         | \$ 2,623,927         |
| Properties under redevelopment                    | 54,299               | 37,086               |
| Operating properties held for contribution        |                      | 120,188              |
| Properties under development                      | 120,326              | 76,680               |
| Properties in pre-development including land held | 21,074               | 25,025               |
| <br>  |                      |                      |
| Total Investment in Properties                    | 2,897,861            | 2,882,906            |
| Less accumulated depreciation and amortization    | (417,404)            | (310,691)            |
| <br>  |                      |                      |
| Net Investment in Properties                      | \$ 2,480,457         | \$ 2,572,215         |

**Acquisition Activity**

During the year ended December 31, 2008, we acquired three operating properties located in two markets within the United States and one market within Mexico, comprised of approximately 0.4 million square feet for a total cost of approximately \$23.8 million, which includes acquisitions costs. We also acquired four newly developed properties located in Monterrey, Mexico, comprised of approximately 0.7 million square feet for a total cost of approximately \$28.1 million, which includes acquisition costs. These properties were acquired from unrelated third parties using existing cash balances and borrowings under our credit facility.

During the year ended December 31, 2007, we acquired 27 operating properties located in 11 markets within the United States and four markets within Mexico, comprised of approximately 4.7 million square feet for a total cost of approximately \$221.0 million, which includes acquisition costs. These properties were acquired from unrelated third parties using existing cash balances and short-term borrowings.

**Disposition Activity**

During the year ended December 31, 2008, we sold 16 operating properties comprised of approximately 2.6 million square feet to unrelated third parties for gross proceeds of approximately \$143.3 million, which resulted in gains of approximately \$19.8 million, net of a \$1.7 million impairment loss. Additionally, we contributed approximately 47 acres of land in Atlanta to the IDI/DCT Buford, LLC joint venture (see Note 4 for further discussion).

During the year ended December 31, 2007, we sold a total of 19 operating properties comprised of approximately 5.9 million square feet in 12 markets, and one development property comprised of approximately 0.5 million square feet. We sold five properties comprised of approximately 0.8 million square feet to unrelated third parties for gross proceeds of approximately \$76.1 million, which resulted in a gain of approximately \$12.1 million. The

**Table of Contents**

remaining 15 properties comprised of approximately 5.6 million square feet were contributed to institutional joint ventures in which we retain ownership interests for a total contribution value of approximately \$290.1 million (see Note 4 for further discussion).

**2008 Development Projects Consolidated**

As of December 31, 2008, we had six development projects comprised of 2.9 million square feet and 12 buildings, of which 10 were bulk distribution properties and two were light industrial, located in Dulles, VA, Cincinnati, OH, Atlanta GA, Memphis TN and Orlando, FL. As of December 31, 2008, eight of these buildings were shell-complete and the remaining four buildings were under construction. For information related to our unconsolidated development joint ventures, please see Note 4. For information on our off-balance sheet development projects please see the forward purchase commitments section of Note 7.

**Intangible Assets**

Aggregate net amortization for intangible assets recognized pursuant to SFAS No. 141 in connection with property acquisitions (excluding assets and liabilities related to above and below market rents; see Note 2 for additional information) was approximately \$25.8 million, \$29.8 million and \$31.5 million for the years ended December 31, 2008, 2007 and 2006, respectively.

Our intangible assets and liabilities included the following as of December 31, 2008, 2007 (in thousands):

|                         | December 31, 2008 |                             |           | December 31, 2007 |                             |           |
|-------------------------|-------------------|-----------------------------|-----------|-------------------|-----------------------------|-----------|
|                         | Gross             | Accumulated<br>Amortization | Net       | Gross             | Accumulated<br>Amortization | Net       |
| Intangible lease assets | \$ 156,566        | \$ (103,344)                | \$ 53,222 | \$ 160,865        | \$ (81,622)                 | \$ 79,243 |
| Above market rent       | 25,942            | (18,841)                    | 7,101     | 27,214            | (15,657)                    | 11,557    |
| Below market rent       | (17,964)          | 11,151                      | (6,813)   | (18,565)          | 9,543                       | (9,022)   |

The following table describes the estimated net amortization of such intangible assets and liabilities for the next five years. In addition, the table describes the net impact on rental revenues due to the amortization of above and below market rents for the next five years (in thousands):

| For the 12 Months Ended December 31, | Estimated<br>Net<br>Amortization<br>of Lease<br>Intangible<br>Assets | Estimated Net<br>Increase (Decrease)<br>to Rental<br>Revenues<br>Related to<br>Above<br>and Below<br>Market<br>Rents |
|--------------------------------------|--|--|
| 2009                                 | \$ 16,511  | \$ (1,150)   |
| 2010                                 | 11,033   | (714)  |
| 2011                                 | 7,734  | 9  |
| 2012                                 | 5,540  | 353  |
| 2013                                 | 3,609  | 541  |
| Thereafter                           | 8,795  | 673  |
| <b>Total</b>                         | <b>\$ 53,222</b>   | <b>\$ (288)</b>  |

**Table of Contents****Note 4. Investments in and Advances to Unconsolidated Joint Ventures**

We enter into joint ventures primarily for purposes of developing industrial real estate and to establish funds or other commingled investment vehicles with institutional partners. Our investments in these joint ventures are included in Investments in and advances to unconsolidated joint ventures in our Consolidated Balance Sheets. The following describes our unconsolidated joint ventures as of December 31, 2008 and 2007.

| Unconsolidated Joint Ventures                      | DCT Ownership                               | Number<br>of<br>Buildings | Net Equity Investment as of |                      |
|--|---|---------------------------|-----------------------------|----------------------|
|  | Percentage<br>as of<br>December 31,<br>2008 |                           | December 31,<br>2008        | December 31,<br>2007 |
| (in thousands)                                     |   |                           |                             |                      |
| <b>Institutional Funds:</b>                        |   |                           |                             |                      |
| DCT/SPF Industrial Operating LLC                   | 20%   | 14                        | \$ 50,530                   | \$ 46,924            |
| TRT-DCT Venture I                                  | 4.4%  | 14                        | 1,207                       | 2,496                |
| TRT-DCT Venture II                                 | 11.4%                                       | 6                         | 2,947                       | 1,750                |
| TRT-DCT Venture III                                | 10%   | 5                         | 3,054                       |                      |
| DCT Fund I LLC                                     | 20%   | 6                         | 1,901                       | 2,580                |
| <b>Total Institutional Funds:</b>                  |   | <b>45</b>                 | <b>59,639</b>               | <b>53,750</b>        |
| <b>Developments:</b>                               |   |                           |                             |                      |
| Stirling Capital Investments (SCLA) <sup>(1)</sup> | 50%   | 6                         | 40,164                      | 29,827               |
| IDI/DCT  | 50%   | 4                         | 8,892                       | 9,165                |
| Sycamore Canyon                                    | 90%   | 2                         | 8,603                       | 5,282                |
| Logistics Way                                      | 95%   | 1                         | 4,039                       | 3,540                |
| DCT/IDI Buford (land only) <sup>(2)</sup>          | 75%   |                           | 3,214                       |                      |
| Whitestown (land only) <sup>(2)</sup>              | 90%   |                           | 901                         | 935                  |
| Stonefield (land only) <sup>(2)</sup>              | 90%   |                           |                             |                      |
| Panattoni Investments                              | N/A   |                           |                             | 251                  |
| <b>Total Developments:</b>                         |   | <b>13</b>                 | <b>65,813</b>               | <b>49,000</b>        |
| <b>Total</b>                                       |   | <b>58</b>                 | <b>\$ 125,452</b>           | <b>\$ 102,750</b>    |

<sup>(1)</sup> Although we contributed 100% of the initial cash equity capital required by the venture, our partners retain certain participation rights in the venture's available cash flows.

<sup>(2)</sup> Net equity investment balances as of December 31, 2008 include total APB No. 18 impairment losses of \$4.7 million. For further discussion on our impairment losses, please see Note 2.

**Institutional Capital Management Joint Ventures***DCT/SPF Industrial Operating LLC*

On August 30, 2007, we entered into a joint venture agreement with Industrial Acquisition LLC ( JP Morgan ), an entity advised by JPMorgan Asset Management, to form DCT/SPF Industrial Operating LLC ( JP Morgan Venture ). As of December 31, 2008, this joint venture owned approximately \$285.7 million of real estate assets. This joint venture was funded with an equity contribution from JP Morgan to the joint venture (approximately 80% of the joint venture's equity capitalization) and an equity contribution from us to the joint venture (approximately 20% of the joint venture's equity capitalization). Our actual ownership percentage may vary depending on amounts of capital contributed and the timing of contributions and distributions.

During the year ended December 31, 2008, the JP Morgan Venture acquired one property comprised of approximately 0.3 million square feet from an unrelated third party. During the year ended December 31, 2007, we contributed six properties to the JP Morgan Venture comprised of approximately 2.8 million square feet with a combined gross contribution value of approximately \$138.7 million. The contribution of the six

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

properties into JP Morgan Venture resulted in a total gain of approximately \$17.1 million, of which approximately \$13.6 million

F-20

**Table of Contents**

was recognized in our earnings during the year ended December 31, 2007. The remaining gain of approximately \$3.5 million reduces our basis in the investment and is recognized into earnings over the weighted average life of the related property's real estate assets.

*TRT-DCT Industrial Joint Ventures I, II & III*

We entered into our first joint venture agreement with Dividend Capital Total Realty Trust Inc. ( DCTRT ), TRT-DCT Venture I, G.P. on September 1, 2006. TRT-DCT Venture I has been funded as follows: (i) an equity contribution from DCTRT to the joint venture (which we estimate to be not less than approximately 95.6% of the joint venture's required equity capitalization); (ii) an equity contribution from us to the joint venture (which we estimate to be approximately 4.4% of the joint venture's required equity capitalization); and (iii) secured debt financing. In June 2007, we issued a secured \$16.0 million, 6.0% interest note, maturing on July 1, 2014 to TRT-DCT Venture I. Our actual ownership percentage may vary depending on amounts of capital contributed and the timing of contributions and distributions. As of December 31, 2008, TRT-DCT Venture I owned approximately \$213.2 million in real estate assets. No further assets are planned to be acquired by the joint venture.

During 2008, DCTRT contributed six properties to TRT-DCT Venture I comprised of approximately 1.1 million square feet with combined contribution values of approximately \$65.3 million into the venture. During the year ended December 31, 2008, we contributed cash of \$0.7 million which represented one percent of the fair value of these contributed assets. During the year ended December, 2007, we contributed four properties to TRT-DCT Venture I comprised of approximately 1.4 million square feet with a combined gross contribution value of approximately \$84.2 million. The contribution of the four properties into TRT-DCT Venture I during 2007 resulted in a gain of approximately \$12.1 million, of which approximately \$10.9 million was recognized in our earnings during the year ended December 31, 2007. The remaining gain of approximately \$1.2 million reduces our basis in the investment and is recognized into earnings over the weighted average life of the related properties real estate assets.

We formed our second joint venture agreement with DCTRT, TRT-DCT Industrial Joint Venture II G.P. ( TRT-DCT Venture II ), on March 27, 2007. TRT-DCT Venture II is structured and funded in a manner similar to TRT-DCT Venture I. As of December 31, 2008, TRT-DCT Venture II owned approximately \$94.6 million of real estate assets. During the year ended December 31, 2007, we contributed five properties to TRT-DCT Venture II comprised of approximately 1.4 million square feet with a combined gross contribution value of approximately \$67.2 million. The contribution of the five properties into TRT-DCT Venture II resulted in a total gain of approximately \$6.7 million, of which approximately \$6.0 million was recognized in our earnings during the year ended December 31, 2007. The remaining gain of approximately \$0.7 million reduced our basis in the investment and is recognized into earnings over the weighted average life of the related properties real estate assets.

We formed our third joint venture agreement with DCTRT, TRT-DCT Industrial Joint Venture III, G.P., ( TRT-DCT Venture III ), on September 9, 2008. TRT-DCT Venture III is also structured and funded in a manner similar to TRT-DCT Venture I. On September 29, 2008, five properties were acquired from an unrelated third party by the venture comprised of approximately 0.9 million square feet. During the year ended December 31, 2008, we contributed cash of \$3.0 million which represented 10% of the fair value of these acquired assets. As of December 31, 2008, TRT-DCT Venture III owned approximately \$31.0 million of real estate assets.

*DCT Fund I*

On February 21, 2006, we entered into a joint venture with affiliates of Boubyan Bank of Kuwait ( BBK ), an unrelated third party, to create an institutional fund, DCT Fund I LLC ( Fund I ), that owns and operates industrial properties located in the United States. We contributed six industrial properties to Fund I, totaling approximately 2.6 million square feet after completion of a 0.3 million square foot expansion project. The contribution value of the six buildings upon completion of the expansion was approximately \$122.8 million. Contemporaneously with our contribution, Fund I issued \$84.4 million of secured non-recourse debt to a third party and BBK contributed \$19.7 million of equity to Fund I. Our ownership of Fund I is 20% and BBK's ownership of Fund I is 80%.

## **Table of Contents**

The contribution of the six properties into Fund I (including of the expansion project) resulted in a total gain of approximately \$9.4 million of which approximately \$7.6 million was recognized in our earnings during the year ended December 31, 2006. The remaining gain of approximately \$1.8 million reduces our basis in the investment and is recognized into earnings over the weighted average life of the related property's real estate assets. As of December 31, 2008, Fund I owned approximately \$125.0 million of real estate assets.

### ***Development Projects in Unconsolidated Joint Ventures***

#### ***SCLA***

During 2006, we entered into a joint venture agreement with Stirling Airports International, LLC, or Stirling, an unrelated third party, to be the master developer of up to 4,350 acres in Victorville, California, part of the Inland Empire submarket in Southern California. The development project is located at the former George Air Force Base which closed in 1992 and is now known as Southern California Logistics Airport ( SCLA ). We refer to this joint venture as the SCLA joint venture. Stirling entered into two master development agreements which gave it certain rights to be the exclusive developer of the SCLA development project through 2019 (including extensions) and assigned these rights to the SCLA joint venture upon the closing of the venture. While our exact share of the equity interests in the SCLA joint venture will depend on the amount of capital we contribute and the timing of contributions and distributions, the SCLA joint venture contemplates an equal sharing between us and Stirling of residual profits and cash flows after all priority distributions.

During 2008, the SCLA joint venture began construction on one building comprised of approximately 1.0 million square feet. Additionally, three buildings comprised of 0.5 million square feet were completed during 2008. As of December 31, 2008, 0.1 million square feet of these buildings had been leased. As of December 31, 2008, the SCLA joint venture owned \$88.9 million in real estate assets with \$51.7 million in debt.

#### ***IDI/DCT, LLC***

On November 20, 2007, we entered into a joint venture agreement with Industrial Developments International, Inc. ( IDI ), an unrelated third-party developer, to acquire approximately 113 acres of land to develop four distribution buildings comprising approximately 1.9 million square feet in the Savannah, GA, Nashville, TN, Chicago, IL, and Stockton, CA markets. Pursuant to the joint venture agreement, IDI and DCT will each provide 50% of the required equity capital, which is currently estimated to be approximately \$10.9 million. Both parties will receive a preferred return on their respective capital contributions. DCT has the right of first offer to buy each of the projects beginning 12 months after the commencement of construction. The buildings were shell-complete in 2008. As of December 31, 2008, the joint venture owned approximately \$72.3 million in real estate assets with \$55.6 million in debt.

#### ***Sycamore Canyon***

On April 20, 2006, we entered into a joint venture agreement with SycCanyonS JP/PI, LLC ( SCS ), an unrelated third-party developer, to acquire approximately 35 acres of land and to develop two distribution buildings comprising approximately 0.9 million square feet in the City of Riverside, California ( Sycamore Canyon ). Pursuant to the joint venture agreement, SCS and DCT will provide approximately 10% and 90%, respectively, of the required equity capital. Both parties will receive a preferred return on their respective capital contributions. We have the right to purchase SCS's interest in the venture at fair market value any time after the later to occur of (i) stabilization of the project, and (ii) the date 48 months after completion of the project. SCS has the right to put their interest to us 12 months after shell completion at fair market value. The first building was completed in July 2007. As of December 31, 2008, the joint venture owned approximately \$47.6 million in real estate assets with \$40.7 million in debt.

#### ***Logistics Way***

On September 12, 2006, we entered into a joint venture agreement with Logistics Way Investors Joint Venture ( LWI ), an unrelated third-party developer, to acquire approximately 36 acres of land and to develop a

**Table of Contents**

0.6 million square foot distribution facility in the city of Nashville, Tennessee ( Logistics Way ). Pursuant to the joint venture agreement, LWI and we will provide approximately 5% and 95%, respectively, of the required equity capital to fund the development project. Both parties will receive a preferred return on their respective capital contributions. We have the right to purchase LWI's interest in the venture at fair market value any time after the later to occur of (i) stabilization of the project, and (ii) the date 12 months after completion of the project. LWI has the right to put their interest to us 18 months after shell completion at fair market value. The building was shell-complete in May 2007. As of December 31, 2008, the joint venture owned approximately \$20.3 million in real estate assets with \$16.6 million in debt.

*IDI/DCT Buford, LLC*

On March 11, 2008, we entered into a joint venture agreement with Industrial Developments International, Inc., an unrelated third-party developer, to form IDI/DCT Buford, LLC. This joint venture was funded for the purpose of developing four distribution buildings comprised of approximately 0.6 million square feet in Atlanta, Georgia on approximately 47 acres contributed to the joint venture by DCT. We received cash proceeds of approximately \$1.5 million, equity in the venture and recognized a gain on the contribution of the land of approximately \$0.3 million and a deferred gain of approximately \$0.8 million which reduces our basis in the investment and is recognized into earnings over the weighted average life of the related property's real estate assets. As of December 31, 2008, the joint venture owned approximately \$6.3 million of real estate assets.

*Stonefield Industrial, LLC*

On May 22, 2008, we entered into a joint venture agreement with Panattoni Development Company, an unrelated third-party developer, to form Stonefield Industrial, LLC and develop approximately 49 acres in Reno, Nevada. As of December 31, 2008, the joint venture owned total assets of approximately \$8.2 million with \$5.3 million in debt.

*Whitestown DCT/PDC, LLC*

On December 11, 2007, we entered into a joint venture agreement with Panattoni Development Company, an unrelated third-party developer, to form Whitestown DCT/PDC, LLC for the purpose of acquiring land, developing, managing, maintaining, and leasing a 0.6 million square foot building on approximately 28.4 acres in Whitestown, Indiana. As of December 31, 2008, the joint venture owned total assets of approximately \$2.2 million.

The following table provides unaudited selected combined financial information for unconsolidated joint ventures as of and for the years ended December 31, 2008, 2007 and 2006 (in thousands)

|  | 2008       | 2007       | 2006       |
|--|------------|------------|------------|
| Real estate, net of accumulated depreciation | \$ 940,816 | \$ 707,074 | \$ 245,798 |
| Total assets                                 | 961,008    | 718,158    | 250,317    |
| Secured notes payable                        | 403,962    | 315,162    | 127,549    |
| Total liabilities                            | 475,593    | 338,284    | 136,375    |
| Partners' capital                            | 485,415    | 379,874    | 113,942    |
| Rental revenues                              | 62,106     | 32,135     | 9,454      |
| Operating expenses                           | 11,850     | 6,634      | 1,566      |
| Depreciation expense                         | 28,416     | 14,606     | 4,219      |
| Interest expense                             | 16,828     | 10,583     | 4,501      |
| Net income (loss)                            | 3,151      | (746)      | (1,336)    |

Our aggregate investment in these partnerships at December 31, 2008 and 2007 of \$125.5 million and \$102.8 million, respectively, exceeds our share of the underlying equity in net assets of our joint ventures by approximately \$7.0 million and \$4.0 million, respectively, primarily due to capitalized interest, in accordance with SFAS No. 34, *Capitalization of Interest Costs*, and other costs.

**Table of Contents**

**Note 5. Outstanding Indebtedness**

As of December 31, 2008, our outstanding indebtedness of \$1.2 billion consisted of mortgage notes and senior unsecured notes and an unsecured revolving credit facility, excluding \$141.5 million representing our proportionate share of debt associated with unconsolidated joint ventures. As of December 31, 2007, our outstanding indebtedness consisted of mortgage debt, unsecured notes and an unsecured revolving credit facility and totaled approximately \$1.2 billion, excluding \$86.5 million representing our proportionate share of debt associated with unconsolidated joint ventures. As of December 31, 2008, the historical cost of our consolidated properties was approximately \$2.9 billion and the historical cost of all properties securing our mortgage debt was approximately \$1.2 billion. As of December 31, 2007, the total historical cost of our consolidated properties was approximately \$2.9 billion and the historical cost of all properties securing our mortgage debt was approximately \$1.3 billion. Our debt has various covenants with which we were in compliance as of December 31, 2008 and 2007.



**Table of Contents**

Our outstanding indebtedness as of December 31, 2008 is summarized in the table below (dollars in thousands).

|   | Effective Interest Rate | Maturity Date  | Outstanding Balance as of December 31, |              |
|---|-------------------------|----------------|--|--------------|
|   |                         |                | 2008                                   | 2007         |
| <i>Senior Unsecured Notes:</i>                  |                         |                |  |              |
| 2 year, variable rate <sup>(1)</sup>            | 5.97%                   | June 2008      | \$                                     | \$ 275,000   |
| 2 year, variable rate <sup>(2)</sup>            | 2.58%                   | June 2010      | 200,000                                |              |
| 2 year, fixed rate <sup>(1)(2)(3)</sup>         | 2.70%                   | June 2010      | 100,000                                |              |
| 5 year, fixed rate <sup>(1)</sup>               | 5.53%                   | April 2011     | 50,000                                 | 50,000       |
| 5 year, fixed rate                              | 6.11%                   | June 2013      | 175,000                                |              |
| 8 year, fixed rate <sup>(1)</sup>               | 5.68%                   | January 2014   | 50,000                                 | 50,000       |
| 10 year, fixed rate <sup>(1)</sup>              | 5.77%                   | April 2016     | 50,000                                 | 50,000       |
| <i>Mortgage Notes:</i>                          |                         |                |  |              |
| Variable:                                       |                         |                |  |              |
| Cabot   | 3.07%                   | October 2011   | 25,237                                 | 25,237       |
| Fixed:  |                         |                |  |              |
| 7 year, fixed rate                              | 5.00%                   | March 2011     | 37,253                                 | 37,979       |
| 10 year, fixed rate <sup>(1)</sup>              | 5.31%                   | January 2015   | 51,562                                 | 52,865       |
| 5 year, fixed rate <sup>(1)</sup>               | 4.40%                   | January 2010   | 52,980                                 | 54,492       |
| 8 year, fixed rate                              | 4.97%                   | October 2013   | 18,151                                 | 18,555       |
| Park West G                                     | 7.08%                   | July 2008      |  | 15,681       |
| Mid South Logistics Center                      | 6.40%                   | November 2012  | 12,223                                 | 12,388       |
| Shelby 4  | 7.40%                   | December 2017  | 1,178                                  | 1,267        |
| Shelby 5  | 5.69%                   | December 2013  | 7,137                                  | 7,459        |
| Shelby 19                                       | 6.72%                   | November 2022  | 11,099                                 | 11,567       |
| Miami Commerce Center                           | 6.91%                   | October 2018   | 5,198                                  | 5,555        |
| Shelby 18                                       | 8.50%                   | October 2008   |  | 7,865        |
| 1615 Diplomat Drive.                            | 7.25%                   | July 2008      |  | 2,345        |
| Memphis Distriplex                              | 6.79%                   | July 2011      | 4,462                                  | 4,543        |
| Binney & Smith Distribution Center              | 6.97%                   | June 2013      | 9,480                                  | 10,161       |
| Roosevelt Distribution Center.                  | 7.11%                   | December 2011  | 2,169                                  | 2,261        |
| 111 Lake Drive.                                 | 5.79%                   | April 2013     | 5,240                                  | 5,316        |
| Park West                                       | 7.21%                   | July 2008      |  | 10,926       |
| Baltimore-Washington                            | 6.25%                   | September 2012 | 25,942                                 | 26,366       |
| Blackhawk                                       | 4.89%                   | February 2008  |  | 19,996       |
| Greens Crossing                                 | 6.44%                   | October 2012   | 6,800                                  | 6,933        |
| Willowbrook                                     | 6.84%                   | September 2012 | 7,986                                  | 8,102        |
| Cabot   | 5.06%                   | January 2011   | 53,877                                 | 56,668       |
| Cabot   | 4.72%                   | April 2011     | 48,980                                 | 48,980       |
| Cabot   | 5.16%                   | July 2012      | 62,740                                 | 62,740       |
| Cabot   | 4.91%                   | April 2012     | 51,764                                 | 51,764       |
| Cabot   | 4.79%                   | October 2011   | 13,507                                 | 13,507       |
| Cabot   | 4.92%                   | October 2011   | 37,042                                 | 37,042       |
| Rockaway  | 7.22%                   | March 2008     |  | 6,094        |
| 452 Business Center                             | 7.48%                   | August 2011    | 4,085                                  | 4,273        |
| Mohawk  | 5.75%                   | August 2025    | 8,408                                  | 8,703        |
| Louisville Logistics Center                     | 6.04%                   | January 2013   | 6,044                                  | 6,308        |
| Weighted Avg./Totals <sup>(4)</sup>             | 4.73%                   | N/A            | 1,195,544                              | 1,068,938    |
| Premiums, Net of Amortization <sup>(5)</sup>    | N/A                     | N/A            | 4,090                                  | 5,630        |
| Total Senior Unsecured Notes and Mortgage Notes | N/A                     | N/A            | 1,199,634                              | 1,074,568    |
| Senior Unsecured Revolving Credit Facility      | 1.24%                   | December 2010  |  | 82,000       |
| Total Carrying Value of Debt                    | N/A                     | N/A            | \$ 1,199,634                           | \$ 1,156,568 |
| Fixed Rate Debt                                 | 5.21%                   | N/A            | \$ 970,307                             | \$ 768,701   |
| Premiums, Net of Amortization                   | N/A                     | N/A            | 4,090                                  | 5,630        |
| Variable Rate Debt                              | 2.63%                   | N/A            | 225,237                                | 382,237      |

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|                              |     |     |              |              |
|------------------------------|-----|-----|--------------|--------------|
| Total Carrying Value of Debt | N/A | N/A | \$ 1,199,634 | \$ 1,156,568 |
|------------------------------|-----|-----|--------------|--------------|

*(footnotes on following page)*

F-25

**Table of Contents**

*(footnotes to previous page)*

- (1) We assigned certain derivative instruments to these notes and pursuant to SFAS No. 133 (see Note 2), the fair value of these derivative instruments will be amortized to interest expense over the life of the assigned notes.
- (2) At the Company's option the maturity on these loans can be extended for one year to June 6, 2011.
- (3) During June 2008, we entered into a \$300 million term loan agreement under which we drew a \$100.0 million in LIBOR-based variable rate debt. In conjunction with this transaction, we also entered into an interest rate swap to fix the LIBOR for two years at 3.23% per annum resulting in an effective interest rate of 4.73% per annum, based on the Company's current leverage ratio.
- (4) Weighted average interest rates are based upon outstanding balances as of December 31, 2008.
- (5) Certain mortgages were assumed in conjunction with the acquisition of properties and, pursuant to SFAS No. 141 (see Note 2), the difference between the fair value and the face value of these notes at the date of acquisition is reflected as a premium or discount which will be amortized to interest expense over the remaining life of the underlying note.

***Debt Issuances***

During the year ended December 31, 2008, we refinanced maturing debt through a combination of extending existing maturities and new borrowings. We entered into an agreement, which was effective June 9, 2008, to extend the maturity date of \$175.0 million of the then outstanding \$275.0 million senior unsecured note from June 9, 2008 to June 9, 2013, bearing interest at a fixed rate of 6.11%. The remaining \$100 million was repaid with the proceeds of our Initial Loan, as described below.

On June 6, 2008, we entered into a term loan agreement (the *Agreement*) with a syndicate of 10 banks pursuant to which the Company could borrow up to \$300 million in senior unsecured term loans. Loans under the Agreement have a variable interest rate based on either the base rate under the Agreement or LIBOR, at the Company's option, plus a margin that is based on the Company's leverage ratio, as defined by the Agreement. The margins on base rate loans may range from 0% to 0.90%, and the margins on LIBOR-based loans may range from 1.25% to 1.85%. The base rate under the Agreement is defined as the higher of the overnight Federal funds rate plus 0.50% or Bank of America's prime rate. All loans under the Agreement are scheduled to mature on June 6, 2010, but they can be extended at the Company's option for an additional year. The Company may prepay loans under the Agreement, in whole or in part, subject to the payment of a prepayment penalty of 0.50% on the prepaid amount, if such prepayment is made prior to March 6, 2009. Additionally, the Company must pay a fee of 0.15% quarterly in arrears on the average daily unused portion of the loan during such period.

Loans under the Agreement were funded in two tranches. The first \$100 million was drawn by the Company on June 9, 2008 (the *Initial Loan*) and used to repay maturing unsecured notes. The remaining \$200 million was drawn on October 3, 2008 (the *Second Tranche*) and used to repay borrowings under our credit facility. The Initial Loan has an interest rate based on LIBOR, and the Company has entered into an interest rate swap to fix the LIBOR on the Initial Loan for two years at 3.23% per annum resulting in an effective interest rate of 4.73% per annum based on the Company's current leverage ratio. (See Note 6 for additional information regarding our hedging transactions.) The Second Tranche has an interest rate based on LIBOR plus 1.25% to 1.80% or at prime, at our election, which for the year ended December 31, 2008 had an effective interest rate of 2.58%. The Company is required to pay interest monthly until maturity, at which time the outstanding balance is due.

The Agreement contains various customary covenants (including, among others, financial covenants with respect to tangible net worth, debt service coverage and unsecured and secured consolidated leverage and covenants relating to dividends and other restricted payments, liens, certain investments and transaction with affiliates) and if the Company breaches any of these covenants, or fails to pay interest or principal on the loans when due, the holders of the loans could accelerate the due date of the entire amount borrowed. The Agreement also contains

## **Table of Contents**

other customary events of default, which would entitle the holders of the loans to accelerate the due date of the entire amount borrowed, including, among others, change of control events, defaults under certain other obligations of the Company and insolvency or bankruptcy events.

### ***Debt Assumptions***

During the year ended December 31, 2008, we had no debt assumptions. During the year ended December 31, 2007, we assumed secured, non-recourse notes with an outstanding balance of approximately \$15.2 million in connection with two property acquisitions. These assumed notes bear interest at fixed rates ranging from 5.75% to 6.04% and require monthly payments of principal and interest. The maturity dates of the assumed notes range from January 2013 to August 2025. Pursuant to the application of SFAS No. 141, the difference between the fair value and face value of these assumed notes at the date of acquisition resulted in a discount of approximately \$0.4 million, which is amortized to interest expense over the remaining life of the underlying notes. Additionally, during the year ended December 31, 2007, we contributed a property to an unconsolidated joint venture with an outstanding note balance of approximately \$5.6 million, which was assumed by the joint venture.

For the years ended December 31, 2008 and 2007, the amortization of all premiums resulted in a reduction of interest expense of approximately \$1.5 million and \$2.2 million, respectively.

### ***Line of Credit***

Our senior unsecured revolving credit facility is with a syndicated group of banks and has a total capacity of \$300.0 million and matures December 2010. The facility has provisions to increase its total capacity to \$500.0 million. At our election, the facility bears interest either at LIBOR plus between 0.55% and 1.1%, depending upon our consolidated leverage, or at prime and is subject to an annual facility fee. The facility contains various covenants, including financial covenants with respect to consolidated leverage, tangible net worth, fixed charge coverage, unsecured indebtedness, and secured indebtedness. As of December 31, 2008 and 2007, we were in compliance with all of these covenants. At December 31, 2008 and 2007, the outstanding balance under this facility was zero and \$82.0 million, respectively.

### ***Capitalized interest***

During the years ended December 31, 2008, 2007 and 2006, we incurred interest expense of approximately \$52.4 million, \$61.2 million and \$66.7 million, respectively, including amounts from discontinued operations. Included in these amounts were \$0.1 million, \$4.3 million and \$11.0 million for the years ended December 31, 2008, 2007 and 2006, respectively, of interest expense related to the financing obligation (see Note 8 for additional information). We capitalized approximately \$7.9 million, \$7.0 million and \$2.0 million of interest in 2008, 2007 and 2006 associated with certain development and redevelopment activities.

### ***Loan cost amortization***

Our interest expense for the years ended December 31, 2008, 2007 and 2006 includes \$1.7 million, \$1.8 million and \$1.8 million for the amortization of loan costs, respectively. Additionally, interest expense for the years ended December 31, 2007, and 2006 included \$0.5 million and \$1.2 million, respectively, for the amortization of loan costs related to the financing obligation. Our interest expense for the year ended December 31, 2008 does not include any amortization of loan costs related to the financing obligation.

**Table of Contents****Debt Maturities**

The following table sets forth the scheduled maturities of our debt, excluding unamortized premiums, as of December 31, 2008 (amounts in thousands).

| Year         | Senior<br>Unsecured<br>Notes | Mortgage<br>Notes | Unsecured<br>Credit<br>Facility | Total               |
|--------------|------------------------------|-------------------|---------------------------------|---------------------|
| 2009         | \$                           | \$ 7,700          | \$                              | \$ 7,700            |
| 2010         | 300,000                      | 58,510            |                                 | 358,510             |
| 2011         | 50,000                       | 230,235           |                                 | 280,235             |
| 2012         |                              | 169,848           |                                 | 169,848             |
| 2013         | 175,000                      | 41,147            |                                 | 216,147             |
| Thereafter   | 100,000                      | 63,104            |                                 | 163,104             |
| <b>Total</b> | <b>\$ 625,000</b>            | <b>\$ 570,544</b> | <b>\$</b>                       | <b>\$ 1,195,544</b> |

**Note 6. Financial Instruments and Hedging Activities****Fair Value of Financial Instruments**

As of December 31, 2008 and 2007, the fair values of cash and cash equivalents, restricted cash held in escrow, accounts receivable and accounts payable approximated their carrying values because of the short-term nature of these instruments. The estimated fair values of other financial instruments subject to fair value disclosures were determined based on available market information and valuation methodologies believed to be appropriate for these purposes. Considerable judgment and a high degree of subjectivity are involved in developing these estimates. These estimates are our best estimates, however, may differ from the actual amounts that we could realize upon disposition. The following table summarizes these financial instruments (in thousands).

|   | Balances as of<br>December 31, 2008 |                         | Balances as of<br>December 31, 2007 |                         |
|---|-------------------------------------|-------------------------|-------------------------------------|-------------------------|
|   | Carrying<br>Amounts                 | Estimated<br>Fair Value | Carrying<br>Amounts                 | Estimated<br>Fair Value |
| Notes receivable <sup>(1)</sup>             | \$ 30,387                           | \$ 29,741               | \$ 16,042                           | \$ 16,161               |
| Borrowings <sup>(1)</sup> :                 |                                     |                         |                                     |                         |
| Senior, unsecured revolving credit facility | \$                                  | \$                      | \$ 82,000                           | \$ 82,000               |
| Fixed rate debt <sup>(2)</sup>              | \$ 974,397                          | \$ 872,698              | \$ 768,701                          | \$ 774,104              |
| Variable rate debt                          | \$ 225,237                          | \$ 219,499              | \$ 300,237                          | \$ 300,237              |
| Interest rate contracts:                    |                                     |                         |                                     |                         |
| Forward-starting swaps <sup>(3)</sup>       | \$ (21,503)                         | \$ (21,503)             | \$ (4,428)                          | \$ (4,428)              |

(1) The fair values of our notes receivable and borrowings were estimated using a discounted cash flows methodology. Credit spreads relating to the underlying instruments are based on unobservable Level 3 inputs as defined by SFAS No. 157 which management has determined to be its best estimate of current market spreads of similar instruments.

(2) The carrying amount of our fixed rate debt includes premiums and discounts as a result of the difference between the fair value and face value of debt assumed in connection with our acquisition activities, pursuant to SFAS No. 141. See Note 5 for further details.

(3) The fair values of our interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash flows and the discounted expected variable cash flows based on an expectation of future interest rates derived from observable market interest rate curves. We incorporate credit valuation adjustments to appropriately reflect both our nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. For further discussion on the fair value of our interest rate swaps, see

Note 2.

F-28

**Table of Contents*****Hedging Activities***

To manage interest rate risk for variable rate debt and issuances of fixed rate debt, we primarily use treasury locks, forward-starting swaps and interest rate swaps as part of our cash flow hedging strategy. These derivatives are designed to mitigate the risk of future interest rate increases by providing a fixed interest rate for a limited, pre-determined period of time.

As of December 31, 2008, such derivatives as described in the following table were in place to hedge the variability of cash flows associated with forecasted issuances of debt and \$100 million of variable rate debt (dollar amounts in thousands).

|                                      | Notional<br>Amount | Swap<br>Strike<br>Rate | Effective<br>Date | Maturity<br>Date |
|--------------------------------------|--------------------|------------------------|-------------------|------------------|
| Swap <sup>(1)</sup>                  | \$ 100,000         | 3.233%                 | 6/2008            | 6/2010           |
| Forward-starting swap <sup>(2)</sup> | \$ 26,000          | 5.364%                 | 1/2010            | 4/2010           |
| Forward-starting swap <sup>(2)</sup> | \$ 90,000          | 5.430%                 | 6/2012            | 9/2012           |

<sup>(1)</sup> The counterparty is Wells Fargo Bank, NA

<sup>(2)</sup> The counterparty is PNC Bank, NA

During the year ended December 31, 2008, we entered into a two-year, LIBOR-based interest rate swap to mitigate the effect on cash outflows attributable to increases in LIBOR related to \$100.0 million variable rate, unsecured notes maturing in June 2010 issued in June 2008.

Additionally, we had two outstanding forward starting swaps with a total notional amount of \$116 million that were entered into for the purposes of hedging future forecasted debt issuances. Net unrealized losses of approximately \$21.5 million and net unrealized gains of \$4.6 million were recorded in Accumulated Other Comprehensive Loss as a result of the change in fair value of our outstanding hedges during the years ended December 31, 2008 and 2007, respectively.

Gains and losses resulting from hedging ineffectiveness and hedge settlements are recorded as increases and decreases, respectively, to Interest income and other in our Consolidated Statements of Operations. During the year ended December 31, 2008, we recorded a loss of approximately \$0.2 million related to the ineffectiveness due to the change in estimated timing of anticipated debt issuances. During the year ended December 31, 2007, we recorded a realized gain of approximately \$1.8 million, offset by approximately \$0.3 million of loss related to the ineffectiveness due to the change in estimated timing of the anticipated debt issuance of the \$275.0 million forward-starting swap.

As of December 31, 2008 and 2007, the Accumulated other comprehensive loss balance pertaining to the hedges were losses of approximately \$26.6 million and \$6.0 million, respectively. Amounts reported in Accumulated other comprehensive loss related to derivatives will be amortized to Interest expense as interest payments are made on our current debt and anticipated debt issuances. During the next 12 months, we estimate that approximately \$3.4 million will be reclassified from Accumulated other comprehensive loss to Interest expense resulting in an increase in such expense.

**Note 7. Commitments and Contingencies*****Legal Matters***

We are a party to various legal actions and administrative proceedings arising in the ordinary course of business, some of which may be covered by liability insurance, and none of which we expect to have a material adverse effect on our consolidated financial condition or results of operations.

***Forward Purchase Commitments***

Nexus

In November 2006, we entered into six separate forward purchase commitments with Nexus Desarrollos Industriales ( Nexus ) to acquire six newly constructed buildings totaling approximately 859,000 square feet. The six buildings are located on separate development sites in four submarkets in the metropolitan area of





**Table of Contents**

Monterrey, Nuevo Leon, Mexico. The forward purchase commitments obligated us to acquire each of the facilities from Nexxus upon completion, subject to a variety of conditions related to, among other things, the buildings complying with approved drawings and specifications. During 2007, we sold our interests in one of the six buildings and acquired one of the remaining five buildings, and during 2008, we sold our interests in one of the buildings, acquired the two buildings and terminated the remaining forward purchase agreement.

During the year ended December 31, 2008, we entered into similar forward purchase commitments for four buildings with Nexxus and provided four letters of credit totaling \$21.4 million. We acquired one of these buildings during 2008 and closing on the remaining three buildings is expected to occur in 2009.

**Operating Leases**

We are obligated under non-cancelable office space and equipment operating leases. Approximate minimum annual rentals under operating leases are as follows: (amounts are in thousands):

| Year Ended December 31: | Operating<br>Leases | Ground<br>Leases |
|-------------------------|---------------------|------------------|
| 2009                    | \$ 514              | \$ 196           |
| 2010                    | 495                 | 212              |
| 2011                    | 369                 | 212              |
| 2012                    | 141                 | 212              |
| 2013                    |                     | 212              |
| Thereafter              |                     | 5,734            |
| <b>Total</b>            | <b>\$ 1,519</b>     | <b>\$ 6,778</b>  |

Substantially all of the office space and equipment subject to the operating leases described above are for the use at our corporate and regional offices. Rent expense recognized was approximately \$0.5 million during each year ended December 31, 2008 and 2007. We also have payments due related to various lease agreements related to our partnership's private placements.

**Note 8. Our Partnership's Private Placement**

Prior to October 10, 2006, our operating partnership offered undivided tenancy-in-common interests ( TIC Interests ) in certain of our properties to accredited investors in a private placement exempt from registration under the Securities Act of 1933, as amended. As of December 31, 2008 there were no properties included in our operating partnership's private placement and, as of December 31, 2007, the historical cost of properties included in our operating partnership's private placement was \$26.2 million. These TIC Interests may have served as replacement properties for investors seeking to complete like-kind exchange transactions under Section 1031 of the Internal Revenue Code of 1986, as amended (the Code ).

The TIC Interests were 100% leased by our operating partnership pursuant to master leases and such leases contain purchase options whereby our operating partnership has the right, but not the obligation, to acquire the TIC Interests from the investors at a point in time in exchange for units of limited partnership interest in our operating partnership ( OP Units ) under Section 721 of the Code. In October 2006, we discontinued our operating partnership's private placement of TIC Interests.

During the year ended December 31, 2006, we raised approximately \$121.3 million from the sale of TIC Interests in our properties. The amount of gross proceeds associated with the sales of TIC Interests is recorded in Financing obligations in our Consolidated Balance Sheets pursuant to SFAS No. 98 *Accounting for Leases* ( SFAS No. 98 ). We have leased back the portion of the building sold to the unrelated third-party investors and, in accordance with SFAS No. 98, a portion of the rental payments made to such investors under the lease agreements are recognized as Interest expense using the interest method.

**Table of Contents**

During the years ended December 31, 2008, 2007 and 2006, we incurred approximately \$0.1 million, \$4.9 million and \$13.3 million, respectively, of rental payments under various lease agreements with certain of the third-party investors. A portion of such amounts was accounted for as a reduction of the outstanding principal balance of the financing obligations and a portion was accounted for as Interest expense in our Consolidated Statements of Operations. Included in Interest expense was approximately \$0.1 million, \$4.3 million and \$11.0 million for the years ended December 31, 2008, 2007 and 2006, respectively, of interest expense related to the financing obligation. In January 2008, our operating partnership purchased all remaining TIC Interests in the one remaining property for an aggregate of 1.6 million OP Units valued at approximately \$14.8 million.

Prior to October 10, 2006, our operating partnership paid certain up-front fees and reimbursed certain related expenses to Former Advisor, Dividend Capital Securities LLC (our Former Dealer Manager) and Dividend Capital Exchange Facilitators LLC (our Former Facilitator), an affiliate of our Former Advisor, for raising capital through our operating partnership's private placement. Our Former Advisor was obligated to pay all of the offering and marketing related costs associated with the private placement. However, our operating partnership was obligated to pay our Former Advisor a non-accountable expense allowance, which equaled 2% of the gross equity proceeds raised through the private placement. In addition, our operating partnership was obligated to pay our Former Dealer Manager a dealer manager fee of up to 1.5% of gross equity proceeds raised and a commission of up to 5% of the gross equity proceeds raised through the private placement. Our Former Dealer Manager has re-allowed such commissions and a portion of such dealer manager fee to participating broker dealers. Our operating partnership was also obligated to pay a transaction facilitation fee to our Former Facilitator of up to 1.5% of the gross equity proceeds raised through the private placement. We terminated these arrangements with our Former Dealer Manager and our Former Facilitator on October 10, 2006, in connection with the consummation of the acquisition of our Former Advisor (the Internalization).

During the year ended December 31, 2006, our operating partnership incurred up-front costs of approximately \$12.0 million, payable to our Former Advisor and other affiliates for effecting these transactions which are accounted for as deferred loan costs. Such deferred loan costs are included in Deferred loan costs financing obligation, net in our Consolidated Balance Sheets and amortized to Interest expense over the life of the financing obligation. If our operating partnership elects to exercise any purchase option as described above and issue OP Units, the unamortized portion of up-front fees and expense reimbursements paid to affiliates will be recorded against minority interests as a selling cost of the OP Units. If our operating partnership does not elect to exercise any such purchase option, we will not meet the standards set forth in SFAS No. 98 in order to recognize the sale of such TIC Interests.

During the year ended December 31, 2008, our operating partnership exercised purchase options to buy certain TIC Interests it had previously sold in one property located in California. In connection with the exercise of these options, our operating partnership issued an aggregate of approximately 1.6 million OP Units valued at approximately \$14.8 million to acquire such TIC Interests.

During the year ended December 31, 2007, our operating partnership exercised purchase options to acquire certain TIC Interests it had previously sold in 22 industrial properties located in Tennessee, Indiana and Texas. In connection with the exercise of these options, our operating partnership issued an aggregate of approximately 14.6 million OP Units valued at approximately \$158.6 million to acquire such TIC Interests. Related to the purchase of one of these buildings, we assumed \$14.9 million of a secured note with an interest rate of 5.0% that was previously reflected in Financing obligations.

During the year ended December 31, 2006, our operating partnership exercised purchase options to buy certain TIC Interests it had previously sold in 11 industrial properties located in Arizona, Georgia, Indiana, Kentucky, Southern California and Texas. In connection with the exercise of these options, our operating partnership issued an aggregate of approximately 6.9 million OP Units valued at approximately \$73.1 million to acquire such TIC Interests.

**Table of Contents****Note 9. Minority Interests**

Minority interests consisted of the following as of December 31, 2008 and 2007 (in thousands):

|  | December 31,<br>2008 | December 31,<br>2007 |
|--|----------------------|----------------------|
| <b>OP Units:</b>                       |                      |                      |
| Net investment                         | \$ 339,476           | \$ 389,174           |
| Distributions                          | (47,901)             | (27,286)             |
| Share of cumulative net loss           | (11,683)             | (13,882)             |
| <b>Sub-total</b>                       | <b>279,892</b>       | <b>348,006</b>       |
| <b>Cabot non-voting common stock:</b>  |                      |                      |
| Net investment                         | 63                   | 63                   |
| Distributions                          | (14)                 | (8)                  |
| Share of cumulative net loss           | (3)                  | (2)                  |
| <b>Sub-total</b>                       | <b>46</b>            | <b>53</b>            |
| <b>Joint venture partner interest:</b> |                      |                      |
| Net investment                         | 2,054                | 1,983                |
| Distributions                          | (1)                  | (1)                  |
| Share of cumulative net loss           | (502)                | (259)                |
| <b>Sub-total</b>                       | <b>1,551</b>         | <b>1,723</b>         |
| <b>Total</b>                           | <b>\$ 281,489</b>    | <b>\$ 349,782</b>    |

|   | For the Years Ended<br>December 31, |                   |                  |
|---|-------------------------------------|-------------------|------------------|
|   | 2008                                | 2007              | 2006             |
| <b>Minority interests share of operations:</b>                            |                                     |                   |                  |
| Minority interests share of Income (Loss) From Continuing Operations      | \$ 1,908                            | \$ (59)           | \$ 22,598        |
| Minority interests share of (income) loss from discontinued operations    | (3,770)                             | (2,347)           | (851)            |
| Minority interests share of gain on dispositions of real estate interests | (93)                                | (4,810)           | (348)            |
| <b>Total minority interests share of operations</b>                       | <b>\$ (1,955)</b>                   | <b>\$ (7,216)</b> | <b>\$ 21,399</b> |

**OP Units**

As of December 31, 2008 and December 31, 2007, we owned approximately 84% and 82%, respectively, of the outstanding equity interests of our operating partnership, with the remaining equity interest in our operating partnership owned by third-party investors and Dividend Capital Advisors Group LLC ( DCAG ). Subject to certain agreements, OP Units are redeemable at the option of the unit holder after a fixed period. We have the option of redeeming the OP Units with cash or with shares of our common stock on a one-for-one basis, subject to adjustment. During the year ended December 31, 2008, 6.9 million OP Units were redeemed for approximately \$1.5 million in cash and 6.7 million shares of common stock. During the year ended December 31, 2007, approximately 0.5 million OP Units were redeemed for approximately \$6.2 million in cash.

Additionally, during the year ended December 31, 2008, our operating partnership purchased all remaining TIC Interests in the one remaining property for an aggregate of 1.6 million OP Units valued at approximately \$14.8 million. As of December 31, 2008, there was a total of 32.4 million OP Units outstanding with a redemption value of approximately \$164.1 million based on the closing price of our common stock on December 31, 2008.



---

## **Table of Contents**

As of December 31, 2007, there were 37.7 million OP Units outstanding with a redemption value of approximately \$351.3 million based on the closing price of our common stock on December 31, 2007. As of December 31, 2008, 30.8 million OP Units were redeemable.

### ***LTIP Units***

We may grant limited partnership interests in our operating partnership called LTIP units. LTIP units, which we grant either as free-standing awards or together with other awards under our long-term incentive plan, are valued by reference to the value of our common stock, and are subject to such conditions and restrictions as our compensation committee may determine, including continued employment or service, computation of financial metrics and/or achievement of pre-established performance goals and objectives. During the years ended December 31, 2008 and 2007, 0.4 million and 0.2 million LTIP units, respectively, were granted to certain officers and senior executives, and the total fair value of these LTIP units on the date of grant was \$3.2 million and \$1.7 million, respectively. As of December 31, 2008, 1.1 million LTIP units were outstanding of which 64,224 were vested. Our LTIP unit grants are further discussed in Note 12.

### ***Cabot Non-Voting Common Stock***

In August 2005, our Former Advisor and its affiliates acquired 126 shares of Cabot's non-voting common stock for a purchase price of \$500 each or \$63,000 in the aggregate. Our Former Advisor purchased these shares on behalf of its employees and other affiliates and the proceeds from the sale of these non-voting common shares were used to invest in the Cabot Partnership. Collectively, as of December 31, 2008 and 2007, these non-voting shares of common stock represent less than a 0.1% ownership of Cabot at each date, and the holders of these shares will participate in the distributions of Cabot, which are based on the performance of the Cabot portfolio of properties, in proportion to their respective ownership percentages.

### ***Special Units***

During 2002, our operating partnership issued 10,000 Special Units to DCAG for consideration of \$1,000. The holder of the Special Units did not participate in the profits and losses of our operating partnership. Amounts distributable to the holder of the Special Units depended on operations and the amount of net sales proceeds received from property dispositions or upon other events. In general, after holders of regular OP Units in aggregate received cumulative distributions equal to their capital contributions plus a 7% cumulative non-compounded annual pre-tax return on their net contributions, the holder of the Special Units and the holders of regular OP Units received 15% and 85%, respectively, of the net sales proceeds received by our operating partnership upon the disposition of our operating partnership's assets. On October 10, 2006, in connection with the Internalization, the 10,000 Special Units were modified into 7,111,111 regular OP Units, which were included in the aggregate consideration of 15,111,111 OP Units related to the Internalization (see Note 14 for additional information).

## **Note 10. Stockholders Equity**

### ***Common Stock***

As of December 31, 2008, 2007 and 2006, we had 175,141,387, 168,379,863, and 168,354,596 shares of common stock outstanding, respectively. During the year ended December 31, 2008, we issued approximately 6.7 million shares of common stock in connection with redemptions of our OP Units (see Note 9). In December 2006, we completed a listing on the NYSE issuing 16.3 million shares for net proceeds of approximately \$185.3 million, before expenses of \$3.7 million. Additionally during 2006, we raised approximately \$137.3 million of net proceeds from the sale of our common stock in connection with our fourth continuous public offering, which we closed on January 23, 2006. Additionally we sold 88,889 shares in October 2006. The net proceeds from the sale of these securities were transferred to our operating partnership for a number of OP Units equal to the shares of common stock sold in our prior continuous public offerings. Although we closed the primary offering component of our fourth continuous public offering, we continued to offer shares through our distribution reinvestment plan through our 2006 third quarter distribution, which resulted in the issuance of 5.2 million shares

---

**Table of Contents**

or \$51.7 million of dividends reinvested during the year ended December 31, 2006. Our former distribution reinvestment plan was terminated on December 23, 2006.

***Dividend Reinvestment and Stock Purchase Plan***

In April 2007, we began offering shares of our common stock through our new Dividend Reinvestment and Stock Purchase Plan (the *Plan*). The Plan permits stockholders to acquire additional shares with quarterly dividends and to make additional cash investments to buy shares directly. Shares of common stock may be purchased in the open market, through privately negotiated transactions, or directly from us as newly issued shares of common stock. All shares issued under the Plan were acquired in the open market.

***Prior Continuous Public Offerings***

On April 15, 2002, we filed an S-11 registration statement with the Securities and Exchange Commission covering our first public offering of our common stock. The registration statement was declared effective by the SEC on July 17, 2002 and we received approval of our offering in all 50 states in December 2002. The common stock was being offered at a price of \$10 per share on a 200,000 share minimum, 25,000,000 share maximum, best-efforts basis. The registration statement also covered up to 4,000,000 shares available pursuant to our distribution reinvestment plan and up to 1,000,000 shares issuable upon the exercise of warrants issued to the Dealer Manager for a price of \$.001 per share for every 25 shares sold. Until we received subscriptions covering at least 200,000 shares from at least 100 non-affiliated investors, offering proceeds were required to be held in escrow. The escrow conditions were satisfied on February 10, 2003, at which time 226,567 shares of common stock were issued to investors. In April of 2004, we completed our first public offering and sold approximately 25.5 million shares of our common stock for gross proceeds of approximately \$254.4 million.

Our second offering began immediately following the completion of our initial offering. The second registration statement was filed on February 27, 2004, and was declared effective by the SEC on April 16, 2004. The registration statement registered common stock at a price of \$10 per share for a maximum of 30,000,000 shares. The registration statement also covered up to 10,000,000 shares available pursuant to our distribution reinvestment plan as well as up to 1,200,000 shares issuable upon the exercise of warrants sold to the Dealer Manager for a price of \$.001 per share for every 25 shares sold. In October of 2004, we completed our second public offering and sold approximately 30.4 million shares of our common stock for gross proceeds of approximately \$302.8 million

Our third offering began immediately following the completion of our second public offering. The third registration statement was filed on June 28, 2004, and was declared effective by the SEC on October 18, 2004. The third registration statement registered common stock at a price of \$10.50 per share for a maximum of 40,000,000 shares. The registration statement also covered up to 13,000,000 shares available pursuant to our distribution reinvestment plan. In June of 2005, we concluded our third public offering and sold approximately 40.7 million shares of our common stock for gross proceeds of approximately \$424.7 million.

Our fourth offering began immediately following our third public offering. The fourth registration statement was filed on January 24, 2005 and was declared effective by the SEC on June 9, 2005. The registration statement covers a maximum of \$1,000,000,000 in shares of our common stock to be sold, including proceeds from our distribution reinvestment plan. The registration statement offers up to 72,770,273 shares at a price of \$10.50 per share and up to 23,650,339 shares to participants in our distribution reinvestment plan. As of December 31, 2005, we had sold approximately 37.8 million shares for gross proceeds of approximately \$393.0 million in connection with our fourth public offering. At the end of business on Monday, January 23, 2006, we closed the primary offering component of our fourth offering.

The holders of shares of our common stock are entitled to one vote per share on all matters voted on by stockholders, including election of our directors. Our articles of incorporation do not provide for cumulative voting in the election of our directors. Therefore, the holders of the majority of the outstanding shares of common stock can elect the entire board of directors. Subject to any preferential rights of any outstanding series of our preferred stock and to the distribution of specified amounts upon liquidation with respect to shares-in-trust, the

**Table of Contents**

holders of our common stock are entitled to such distributions as may be declared from time to time by our board of directors out of legally available funds and, upon liquidation, are entitled to receive all assets available for distribution to stockholders. All shares issued in our public offerings are fully paid and non-assessable shares of common stock. Holders of our common stock will not have preemptive rights.

**Preferred Shares**

Our board of directors, through the articles of incorporation, has the authority to authorize the issuance of 50,000,000 preferred shares of any class or series. The rights and terms of such preferred shares will be determined by our board of directors. However, the voting rights of preferred stockholders shall never exceed the voting rights of common stockholders. As of December 31, 2008 and 2007, we had no outstanding shares of preferred stock.

**Shares-in-Trust**

Our board of directors, through the articles of incorporation, has the authority to authorize the issuance of shares-in-trust which are shares that are automatically exchanged for common or preferred shares as a result of an event that would cause an investor to own, beneficially or constructively, a number of shares in excess of certain limitations. As of December 31, 2008 and 2007, we had no outstanding shares-in-trust.

**Distributions**

Prior to the fourth quarter of 2006, distributions were calculated based upon daily record and distribution declaration dates and therefore investors were eligible to earn distributions immediately upon purchasing shares of our common stock or upon purchasing limited partnership units of our partnership. Beginning in the fourth quarter of 2006, such distributions were calculated based upon the total number of shares of our common stock or limited partnership units of our operating partnership outstanding on the distribution record date as declared by our board of directors. We accrue and pay distributions on a quarterly basis. The following table sets forth the distributions that have been paid and/or declared to date by our board of directors.

| Amount Declared During Quarter Ended in 2008: | Per Share        | Date Paid        |
|---|------------------|------------------|
| December 31,                                  | \$ 0.0800        | January 16, 2009 |
| September 30,                                 | 0.1600           | October 17, 2008 |
| June 30,                                      | 0.1600           | July 18, 2008    |
| March 31,                                     | 0.1600           | April, 18, 2008  |
| <b>Total 2008</b>                             | <b>\$ 0.5600</b> |                  |

| Amount Declared During Quarter Ended in 2007: | Per Share        | Date Paid        |
|---|------------------|------------------|
| December 31,                                  | \$ 0.1600        | January 17, 2008 |
| September 30,                                 | 0.1600           | October 19, 2007 |
| June 30,                                      | 0.1600           | July 20, 2007    |
| March 31,                                     | 0.1600           | April, 19, 2007  |
| <b>Total 2007</b>                             | <b>\$ 0.6400</b> |                  |

| Amount Declared During Quarter Ended in 2006: | Per Share <sup>(1)</sup> | Date Paid       |
|---|--------------------------|-----------------|
| December 31,                                  | \$ 0.1600                | January 8, 2007 |
| September 30,                                 | 0.1613                   | October 2, 2006 |
| June 30,                                      | 0.1596                   | July 17, 2006   |
| March 31,                                     | 0.1578                   | April 17, 2006  |

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|            |           |
|------------|-----------|
| Total 2006 | \$ 0.6387 |
|------------|-----------|

- (1) Assumes with respect to all distributions paid through October 2, 2006 that the share/unit was owned for the entire quarter.

F-35



**Table of Contents****Note 11. Earnings per Share**

We determine basic earnings per common share by dividing net income (loss) attributable to common stockholders by the weighted average number of shares of common stock and common stock equivalents outstanding during the period. We determine diluted earnings per common share by taking into account the effects of potentially issuable common stock, but only if the issuance of stock would be dilutive, including the presumed exchange of OP Units for shares of common stock. The following table sets forth the computation of our basic and diluted earnings per common share (in thousands except per share information):

|   | For the Years Ended<br>December 31, |           |              |
|---|-------------------------------------|-----------|--------------|
|   | 2008                                | 2007      | 2006         |
| <b>Numerator</b>  |                                     |           |              |
| Income (Loss) From Continuing Operations  | \$ (8,795)                          | \$ 1,469  | \$ (174,654) |
| Minority interest's share of net income related to potentially dilutive shares                      |                                     | 320       |              |
| Numerator for diluted earnings per share - adjusted income (loss) from continuing operations        | \$ (8,795)                          | \$ 1,789  | \$ (174,654) |
| Income from discontinued operations   | \$ 17,870                           | \$ 12,705 | \$ 6,620     |
| Minority interest's share of net income related to potentially dilutive shares                      |                                     | 2,345     |              |
| Numerator for diluted earnings per share - adjusted income from discontinued operations             | \$ 17,870                           | \$ 15,050 | \$ 6,620     |
| Gain on dispositions of real estate interests, net of minority interest                             | \$ 411                              | \$ 25,938 | \$ 9,061     |
| Minority interest's share of net income related to potentially dilutive shares                      |                                     | 4,810     |              |
| Numerator for diluted earnings per share - adjusted gain from dispositions of real estate interests | \$ 411                              | \$ 30,748 | \$ 9,061     |
| Adjusted net income (loss) attributable to common stockholders                                      | \$ 9,486                            | \$ 47,587 | \$ (158,973) |
| <b>Denominator</b>  |                                     |           |              |
| Weighted average common shares outstanding - basic  | 171,695                             | 168,358   | 150,320      |
| Potentially dilutive common shares  |                                     | 32,465    |              |
| Weighted average common shares outstanding - diluted  | 171,695                             | 200,823   | 150,320      |
| <b>Income (Loss) per Common Share - Basic</b>   |                                     |           |              |
| Income (Loss) From Continuing Operations  | \$ (0.05)                           | \$ 0.01   | \$ (1.16)    |
| Income from discontinued operations   | 0.11                                | 0.08      | 0.04         |
| Gain on dispositions of real estate interests, net of minority interest                             | 0.00                                | 0.15      | 0.06         |
| Net Income (Loss)   | \$ 0.06                             | \$ 0.24   | \$ (1.06)    |
| <b>Income (Loss) per Common Share - Diluted</b>   |                                     |           |              |
| Income (Loss) From Continuing Operations  | \$ (0.05)                           | \$ 0.01   | \$ (1.16)    |
| Income from discontinued operations   | 0.11                                | 0.08      | 0.04         |
| Gain on dispositions of real estate interests, net of minority interest                             | 0.00                                | 0.15      | 0.06         |
| Net Income (Loss)   | \$ 0.06                             | \$ 0.24   | \$ (1.06)    |

**Table of Contents*****Potentially Dilutive Shares***

We have excluded from diluted earnings per share the weighted average common share equivalents related to approximately 40.5 million and 35.3 million stock options, restricted stock, LTIP units, OP units and warrants, for the years ended December 31, 2008 and 2007, respectively, because their effect would be anti-dilutive. For purposes of calculating diluted earnings per share in accordance with SFAS No. 128, *Earnings per Share*, we treat the dilutive impact of the unvested portion of restricted shares as common stock equivalents.

**Note 12. Equity Based Compensation and Warrant Purchase Agreements*****Long Term Incentive Plan***

In connection with the Internalization, on October 10, 2006, we adopted, and our stockholders approved, our Long-Term Incentive Plan. We use our Long-Term Incentive Plan to grant restricted stock, stock options and other equity awards to our eligible employees. Subject to adjustment upon certain corporate transactions or events, the total number of shares of our common stock subject to such awards may not exceed 8.0 million shares and in no event may any optionee receive options for more than 2.0 million shares on an annual basis.

***Phantom Shares***

Pursuant to the Long-Term Incentive Plan, we may grant phantom shares to our non-employee directors. Our phantom shares typically vest upon the first anniversary of the grant date, depending on the grant. Once vested and at the discretion of the grantee, the phantom stock can be converted into either cash or common stock at the option of the Company. During the years ended December 31, 2008, 2007 and 2006, respectively, we made 4,274, 3,148 and 3,111 grants of phantom shares having a fair value of approximately \$40,000, \$35,000 and \$35,000 to each non-employee director. We issued 12,592 and 21,777 shares of common stock for vested phantom shares during the years 2008 and 2007, respectively. The phantom shares granted in 2008 will vest on May 20, 2009, at which time each non-employee director may receive 4,274 shares of our common stock. As of December 31, 2008, we had 39,362 phantom shares outstanding of which 9,444 were vested. Phantom shares are recorded at their fair value on the date of grant and are amortized on a straight-line basis over the period during which the grant of such shares fully vest. For the years ended December 31, 2008, 2007 and 2006, we incurred approximately \$0.2 million, \$0.3 million and \$0.1 million, respectively, of such expense which is included in General and administrative in our Consolidated Statements of Operations. As of December 31, 2008, approximately \$0.1 million of such expense remained unrecognized which reflects the unamortized portion of the value of such shares issued pursuant to the Long-Term Incentive Plan. We expect to recognize such expense over a remaining period of 5.5 months. As of December 31, 2008, no such shares had been forfeited.

***Restricted Stock***

For the year ended December 31, 2008, we granted a total of 0.1 million shares of restricted stock having a fair value of approximately \$1.1 million and a weighted average fair value of \$8.46 per share. For the year ended December 31, 2007, we granted a total of 0.1 million shares of restricted stock having a fair value of approximately \$1.0 million, or a weighted average fair value of \$11.39 per share. Our restricted stock typically vests over a period of four to five years depending on the grant. During the years ended December 31, 2008 and 2007, we issued 15,282 and 3,490 shares of common stock for vested restricted stock. No restricted stock shares were granted prior to 2007. As of December 31, 2008, we had 0.2 million shares of restricted stock outstanding of which none were vested. As of December 31, 2008, 8,123 shares of restricted stock had been forfeited.

Our restricted stock is recorded at fair value on the date of grant and amortized on a straight-line basis over the period during which the grant of such stock fully vests. For the years ended December 31, 2008 and 2007, we incurred approximately \$0.4 million and \$0.1 million, respectively, of such expense which is included in General and administrative in our Consolidated Statements of Operations. As of December 31, 2008,

**Table of Contents**

approximately \$1.3 million of such expense remained unrecognized which reflects the unamortized portion of the value of such shares issued pursuant to the Long-Term Incentive Plan. We expect to recognize such expense over a weighted average remaining period of 3.1 years.

*LTIP Units*

Pursuant to our Long-Term Incentive Plan, we may grant newly established limited partnership interests in our operating partnership called LTIP units. LTIP units, which we grant either as free-standing awards or together with other awards under our long-term incentive plan, are valued by reference to the value of our common stock, and are subject to such conditions and restrictions as our compensation committee may determine, including continued employment or service, computation of financial metrics and/or achievement of pre-established performance goals and objectives.

Effective October 25, 2006, we made a grant of 0.5 million newly established limited partnership interests in our operating partnership ( LTIP units ) to certain senior executives with a total grant-date fair value of \$5.4 million as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using a volatility factor of 17.5% and a risk-free interest rate of 4.75%. Approximately 0.4 million of these LTIP units vest over five years beginning on August 1, 2006 (25% on August 1, 2009, 25% on August 1, 2010 and 50% on August 1, 2011). The remaining 0.1 million LTIP units vest over five years beginning on October 10, 2006 (25% on October 10, 2009, 25% on October 10, 2010, and 50% on October 10, 2011). Effective February 13, 2007, we granted 0.2 million LTIP units in total to certain senior executives. The total fair value of these LTIP units on the date of grant was \$1.7 million. The LTIP units granted on February 13, 2007 vest 20% annually over five years beginning on October 10, 2007. Effective February 11, 2008, we granted 0.4 million LTIP units in total to certain senior executives, of which 0.3 million that vest 25% annually over four years and 0.1 million that vest over five years (25% in year three, 25% in year four and 50% in year five), with a total fair value of \$3.2 million at the date of grant as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulations using a volatility factor of 23% and a risk-free interest rate of 2.67%. As of December 31, 2008, we had 1.1 million LTIP units outstanding of which 0.1 million were vested. As of December 31, 2007, we had 0.7 million LTIP units outstanding of which 32,109 were vested. Such units are recorded at their fair value on the date of grant and are amortized on a straight-line basis over the period during which the grant of such shares fully vests. We incurred approximately \$2.2 million, \$1.1 million and \$0.2 million of such expense for the years ended December 31, 2008, 2007 and 2006, respectively, which is included in General and administrative in our Consolidated Statements of Operations. As of December 31, 2008, approximately \$7.3 million of such expense remained unrecognized which reflects the unamortized portion of the value of such units issued pursuant to the Long-Term Incentive Plan. We expect to recognize such expense over a remaining weighted average period of 2.9 years. As of December 31, 2008, no such units had been forfeited.

The following table summarizes additional information concerning our unvested phantom shares, restricted stock and LTIP Units (shares in thousands):

|                               | Phantom Shares |  | Restricted Stock |  | LTIP Units |  |
|-------------------------------|----------------|--|------------------|--|------------|--|
|                               | Shares         | Weighted Average Grant Date Fair Value | Shares           | Weighted Average Grant Date Fair Value | Shares     | Weighted Average Grant Date Fair Value |
| Unvested at December 31, 2007 | 22             | \$ 11.12                               | 70               | \$ 11.37                               | 662        | \$ 10.73                               |
| Granted                       | 30             | 9.36                                   | 125              | 8.46                                   | 396        | 8.07                                   |
| Vested                        | (22)           | 11.12                                  | (14)             | 11.36                                  | (64)       | 10.78                                  |
| Forfeited                     |                |  | (8)              | 10.79                                  |            |  |
| Unvested at December 31, 2008 | 30             | \$ 9.36                                | 173              | \$ 9.30                                | 994        | \$ 9.70                                |

**Table of Contents***Stock Options*

Pursuant to our Long-Term Incentive Plan, we granted 1.6 million and 0.6 million options during the years ended December 31, 2008 and 2007, respectively. The term of such options is 10 years from the date of grant unless forfeited earlier and the period during which the right to exercise such options fully vests ranges from four to five years from the date of grant. There were no stock options granted under our Long-Term Incentive Plan prior to 2007. As of December 31, 2008, there were 2.2 million options outstanding with a weighted average exercise price of \$9.34. As of December 31, 2008, approximately 0.4 million options were vested. As of December 31, 2007, no such options had been exercised and 4,363 had been forfeited.

During the year ended December 31, 2008, options issued under the Long-Term Incentive Plan were valued using the Black-Scholes option pricing model. The table below sets forth the assumptions used in valuing such options.

|  |               |
|--|---------------|
| Expected term of options <sup>(1)</sup>  | 6-7 years     |
| Expected volatility range used           | 21.62%-29.98% |
| Expected volatility weighted average     | 22.79%        |
| Expected dividend yield range used       | 6.49%-7.86%   |
| Expected dividend yield weighted average | 7.42%         |
| Risk-free interest rate                  | 2.90%-3.55%   |

<sup>(1)</sup> We use the simplified method to determine the estimated life of our option awards as sufficient historical exercise data is unavailable. Under the simplified method the expected term is calculated as the midpoint between the vesting date and the end of the contractual term of the option.

During the year ended December 31, 2007, options issued under the Long-Term Incentive Plan were valued using the Black-Scholes option pricing model. The table below sets forth the assumptions used in valuing such options.

|  |               |
|--|---------------|
| Expected term of options <sup>(1)</sup>  | 6-7 years     |
| Expected volatility range used           | 19.21%-21.51% |
| Expected volatility weighted average     | 19.43%        |
| Expected dividend yield range used       | 5.31%-6.52%   |
| Expected dividend yield weighted average | 5.59%         |
| Risk-free interest rate                  | 3.40%-5.14%   |

<sup>(1)</sup> We use the simplified method to determine the estimated life of our option awards as sufficient historical exercise data is unavailable.

**2006 Outperformance Program**

On December 13, 2006, we adopted an outperformance program providing for certain grants to be made under (and subject to) our long-term incentive plan, under which LTIP units (as described above) are earned by selected senior executives if certain pre-established performance targets related to our compound annual stockholder return are met. Pursuant to the outperformance program, participating executives can share in a performance pool if our total stockholder return for the three year performance period, beginning December 13, 2006, exceeds the greater of an absolute compound annual total stockholder return of 10% or 110% of the compound annual return of the MSCI US REIT Index. The size of the pool for the initial program is presently 10% of the outperformance amount in excess of the performance hurdle, subject to a maximum amount of \$40 million. Each executive's award under the program is designated as a specified percentage of the aggregate performance pool and such awards are made in the form of LTIP units. These LTIP units are not entitled to distributions until and unless the performance pool is established. Distributions on LTIP units are generally equal to the dividends paid



**Table of Contents**

on our shares of common stock on a per unit basis. The program provides that if the performance pool is established, each participating executive is entitled to the distributions that would have been paid had the number of his or her earned LTIP units been issued at the beginning of the performance period. Thereafter, distributions will be paid currently and are vested on all earned LTIP units that are a part of the performance pool, whether vested or unvested. Although the amount of earned awards under the program (i.e. the number of LTIP units earned) will generally be determined when the performance pool is established at the end of the three-year performance period, only half will be fully vested at that time; the other half will vest ratably over the two-year period following the three-year performance period. In the event of a change in control (as determined for purposes of the outperformance program and our long-term incentive plan) during the performance period, the performance period will be shortened to end on a date immediately prior to such event and the performance hurdles will be adjusted on a pro-rata basis, with participating executives earning awards based on performance relative to the hurdle through the date of the change in control and all earned awards being fully vested upon the change in control. If employment of a participating executive is terminated before the end of the performance period as a result of death or disability, or is terminated without cause, in each case as determined under the outperformance program and our long-term incentive plan, the executive will earn awards based on performance relative to the hurdle through the date of termination. In the event of a change in control or termination as a result of death or disability or without cause after the performance period has ended, all unvested awards issued under the program will become fully vested.

Such units were recorded at their fair value of \$2.9 million on the date of grant as determined by a lattice-binomial option-pricing model based on a Monte Carlo simulation using a volatility factor of 16.31% and a risk-free interest rate of 4.62%, and are amortized on a straight-line basis over the period during which the grant of such units fully vest. We incurred approximately \$0.6 million expense for both years ended December 31, 2008 and 2007, which is included in General and administrative in our Consolidated Statements of Operations. As of December 31, 2008, approximately \$1.7 million of such expense remained unrecognized which reflects the unamortized portion of the value of such units issued pursuant to the Long-Term Incentive Plan. We expect to recognize such expense over a remaining weighted average period of three years. As of December 31, 2008, no such units had been forfeited.

***Employee Option Plan***

Prior to October 6, 2006, we issued stock options under the Employee Option Plan, which was designed to enable us, our Former Advisor and its affiliates to obtain or retain the services of employees (not to include our directors) of our Former Advisor and its affiliates considered essential to our long-term success and the success of our Former Advisor and its affiliates by offering such employees an opportunity to participate in our growth through ownership of our shares. The Employee Option Plan was administered by our compensation committee, which was authorized to grant non-qualified stock options (the Employee Options) to certain employees of our Former Advisor and its affiliates. The compensation committee set the exercise price for the Employee Options in its discretion, which could not be less than the greater of (1) \$11.00 per share or (2) the fair market value of the shares on the date the Employee Option was granted. A total of 1.0 million shares were authorized and reserved for issuance under the Employee Option Plan. The compensation committee set the term of Employee Options in its discretion, which could not exceed the later of five years from the date of grant or five years from the date of a listing of our common stock. Our compensation committee set the period during which the right to exercise an Employee Option fully vests at three years from the date of grant. Since the adoption of the Long-Term Incentive Plan on October 6, 2006, no further grants were made pursuant to the Employee Option Plan. However, during the year ended December 31, 2006, we granted 0.3 million pursuant to this plan. As of December 31, 2008 there were 0.3 million options outstanding under the Employee Option Plan with a weighted average exercise price of \$10.96. As of December 31, 2008, 2007 and 2006, approximately 0.2 million, 0.1 million, and 0.1 million options were vested, respectively. As of December 31, 2008, no such options had been exercised and 0.1 million options had been forfeited.

During the year ended December 31, 2006, options issued under the Employee Option Plan were valued using the Black-Scholes option pricing model. There were no employee options granted under this plan during the

**Table of Contents**

years ended December 31, 2007 and 2008. The table below sets forth the assumptions used in valuing options granted during 2006.

|   |         |
|---|---------|
| Expected term of options <sup>(1)</sup> | 6 years |
| Expected volatility                     | 19.19%  |
| Expected dividend yield                 | 6.10%   |
| Risk-free interest rate                 | 4.01%   |

<sup>(1)</sup> We use the simplified method to determine the estimated life of our option awards as sufficient historical exercise data is unavailable.

**Independent Director Option Plan**

Prior to October 6, 2006, we granted stock options under the Independent Director Option Plan, which we used in an effort to attract and retain qualified independent directors. We granted non-qualified stock options to purchase 10,000 shares to each independent director pursuant to the Independent Director Option Plan effective upon the later of (1) the sale of 0.2 million shares in our first continuous public offering, and (2) the independent director becoming a member of our board of directors. These options vest 20% upon grant date and 20% each year for the following four years and have an exercise price of \$12.00 per share. In addition, we issued options to purchase 5,000 shares to each independent director then in office on the date of each annual stockholder's meeting and these options vest 100% upon the second anniversary from the grant date and have an exercise price equal to the greater of (1) \$12.00 per share or (2) the fair market value of the shares on the date they are granted. Options granted under the Independent Director Option Plan shall lapse on the first to occur of (1) the tenth anniversary of the date we grant them, (2) the removal of the independent director for cause, or (3) three months following the date the independent director ceases to be a director for any reason, other than death or disability. Since the adoption of the Long-Term Incentive Plan, no further grants were made pursuant to the Independent Director Option Plan.

As of December 31, 2008, and 2007 we had 0.1 million options outstanding, respectively, with a weighted average exercise price of \$12.00. As of December 31, 2008, 2007 and 2006, approximately 0.1 million, 0.1 million and 32,000 options were vested, respectively. As of December 31, 2008, no such options had been exercised and 40,000 options had been forfeited.

During the years ended December 31, 2006 and 2005, options issued under the Independent Director Option Plan were valued using the Black-Scholes option pricing model. The table below sets forth the assumptions used in valuing such options granted during 2006 and 2005.

|   |               |
|---|---------------|
| Expected term of options <sup>(1)</sup> | 6-10 years    |
| Expected volatility range used          | 19.17%-20.01% |
| Expected volatility weighted average    | 19.55%        |
| Expected dividend yield                 | 6.10%         |
| Risk-free interest rate                 | 4.01%-4.70%   |

<sup>(1)</sup> We use the simplified method to determine the estimated life of our option awards as sufficient historical exercise data is unavailable.

**Stock Options Summary Table**

Stock options granted under the Long-Term Incentive Plan, the Employee Option Plan and the Independent Director Option Plan are amortized on a straight-line basis over the period during which the right to exercise such options fully vests. For the years ended December 31, 2008, 2007 and 2006 we incurred approximately \$0.6 million, \$0.2 million, and \$0.1 million, respectively, of such expense which is included in General and administrative in our Consolidated Statements of Operations. As of December 31, 2008, approximately \$1.2 million of such expense remained unrecognized which reflects the unamortized portion of the value of such options issued pursuant to the aforementioned plans. We expect to recognize such expense over a remaining weighted average period of 2.9 years.





**Table of Contents**

The following table describes the total option grants, exercises, expirations and forfeitures that occurred during the years ended December 31, 2008, 2007, 2006, as well as the total options outstanding as of December 31, 2008, 2007, and 2006, and the total options exercisable as of December 31, 2008.

|  | Independent<br>Director<br>Option Plan | Employee<br>Option<br>Plan | Long-<br>Term<br>Incentive<br>Plan | Weighted<br>Average<br>Option<br>Price Per<br>Share | Weighted<br>Average<br>Remaining<br>Contractual<br>Life<br>(Years) | Weighted<br>Average<br>Fair<br>Value of<br>Options<br>Granted<br>During<br>the Year |
|--|--|----------------------------|------------------------------------|---|--|---|
| Issued and Outstanding as of December 31, 2005 | 70,000                                 | 107,500                    |                                    | \$ 11.39  |  |   |
| Grants   | 30,000                                 | 251,000                    |                                    | 11.11   |  | \$ 0.71   |
| Forfeitures                                    | (20,000)                               | (17,500)                   |                                    | 11.53   |  |   |
| Issued and Outstanding as of December 31, 2006 | 80,000                                 | 341,000                    |                                    | 11.19   |  |   |
| Grants   |  |                            | 574,079                            | 11.44   |  | \$ 1.41   |
| Forfeitures                                    |  | (47,500)                   | (4,363)                            | 11.04   |  |   |
| Issued and Outstanding as of December 31, 2007 | 80,000                                 | 293,500                    | 569,716                            | 11.35   |  |   |
| Grants   |  |                            | 1,615,559                          | 8.61  |  | \$ 0.70   |
| Forfeitures                                    |  | (5,000)                    | (19,860)                           | 10.51   |  |   |
| Issued and Outstanding as of December 31, 2008 | 80,000                                 | 288,500                    | 2,165,415                          | 9.61  | 6.36   |   |
| Exercisable as of December 31, 2008            | 74,000                                 | 217,334                    | 443,775                            | 10.43   | 6.36   |   |

**Warrant Purchase Agreements**

Pursuant to our first and second continuous public offerings, our Former Dealer Manager earned one soliciting dealer warrant for every 25 shares of common stock sold (see Note 10 for additional information). These warrants, as well as the shares issuable upon their exercise, were registered in connection with our first and second continuous public offerings. In September 2005, our board of directors approved and we issued approximately 2.2 million soliciting dealer warrants to our Former Dealer Manager representing all of the warrants our Former Dealer Manager earned in connection with both of the aforementioned offerings. We valued these warrants using the Black-Scholes option-pricing model, and based on our historical volatility, these warrants had a nominal value. Our Former Dealer Manager may retain or re-allow these warrants to broker-dealers that participated in the offering unless such issuance of soliciting dealer warrants is prohibited by either federal or state securities laws. In 2006, 0.1 million of these warrants were re-allowed to participating broker-dealers. The holder of a soliciting dealer warrant is entitled to purchase one share of common stock from us at a price of \$12.00 per share beginning on the first anniversary of the effective date of the offering in which such warrants were issued and ending five years after the effective date of such offering. Approximately 1.0 million of the outstanding soliciting dealer warrants expired in July 2007 and the remaining 1.2 million soliciting dealer warrants will expire in April 2009. Subject to certain exceptions, a soliciting dealer warrant may not be transferred, assigned, pledged or hypothecated for a period of one year following the effective date of the relevant public offering. Exercise of the soliciting dealer warrants is governed by the terms and conditions detailed in the warrant purchase agreement.

---

**Table of Contents**

**Note 13. Related Party Transactions**

***Shared services agreement with DCAG***

In October 2006, we entered into a shared services agreement with DC Services, LLC, ( DC Services ), an affiliate of DCAG, whereby we received enumerated services, including IT services, human resources, payroll and accounts payable services, necessary to operate our business for a one-year period for a monthly fee of approximately \$72,000. Upon the expiration of the one-year period, we renewed this agreement through December 31, 2007. During 2007, we paid approximately \$0.9 million to DC Services pursuant to this agreement. DC Services continued to provide us shared services in 2008 and on March 24, 2008, we entered into a shared services agreement with DC Services for the entirety of 2008 for a monthly fee of approximately \$65,000. During 2008, we paid approximately \$0.8 million to DC Services pursuant to this agreement.

***Our Former Advisor***

Through October 9, 2006, our day-to-day activities were managed by our Former Advisor, under the supervision of our board of directors pursuant to the terms and conditions of an advisory agreement. On October 10, 2006, our operating partnership acquired our Former Advisor in the transaction we refer to as the Internalization. As a result of the Internalization, on October 10, 2006, our Former Advisor became our wholly-owned subsidiary and we no longer incur the cost of the advisory fees and other amounts payable under the advisory agreement.

During the year ended December 31, 2006, our Former Advisor earned approximately \$10.7 million respectively, for acquisition fees which were accounted for as part of the historical cost of the acquired properties. During the year ended December 31, 2006, we incurred asset management fees of \$13.4 million. During the year ended December 31, 2006, our Former Advisor incurred approximately \$1.6 million of offering costs and, we reimbursed our Former Advisor approximately \$2.1 million for such costs. These costs were considered a cost of raising capital and as such, were included as a reduction of Additional paid-in capital in our Consolidated Balance Sheets when such reimbursement obligations were incurred.

Our operating partnership was obligated to pay our Former Advisor a non-accountable expense allowance which equaled 2% of the gross equity proceeds raised through our operating partnership's private placement. During the year ended December 31, 2006, our operating partnership incurred approximately \$2.4 million, payable to our Former Advisor for such expense allowance.

In accordance with the advisory agreement we were obligated, subject to certain limitations, to reimburse our Former Advisor for certain other expenses incurred on our behalf for providing services contemplated in the advisory agreement, provided that our Former Advisor did not receive a specific fee for the activities which generated the expenses to be reimbursed. For the year ended December 31, 2006 we reimbursed approximately \$0.8 million for such costs.

***Our Former Dealer Manager***

Our prior continuous public offerings of shares of common stock and our operating partnership's private placement were managed by our Former Dealer Manager pursuant to the terms of certain dealer manager agreements. We terminated these dealer manager agreements on October 10, 2006 in connection with the consummation of the Internalization. Our Former Dealer Manager is owned by Dividend Capital Securities Group LLLP, in which Tom Wattles and James Mulvihill and their affiliates indirectly owned limited partnership interests.

For the year ended December 31, 2006 we incurred approximately \$11.3 million payable to our Former Dealer Manager for dealer manager fees and sales commissions. As of December 31, 2006, all sales commissions had been re-allowed to participating broker-dealers. Such amounts are considered a cost of raising capital and as such were included as a reduction of Additional paid-in capital in our Consolidated Balance Sheets. We terminated this dealer manager agreement on October 10, 2006, in connection with the consummation of the Internalization.

---

## **Table of Contents**

Pursuant to our first and second continuous public offerings, our Former Dealer Manager earned one soliciting dealer warrant for every 25 shares sold. The holder of a soliciting dealer warrant has the right to purchase one share of common stock for \$12.00. In September 2005, our board of directors approved and we issued approximately 2.2 million soliciting dealer warrants to our Former Dealer Manager representing all of the warrants our Former Dealer Manager earned in connection with our first and second continuous public offerings. We valued these warrants using the Black-Scholes option-pricing model, and based on our historical volatility, these warrants had a nominal value. No warrants were offered in our third or fourth continuous public offerings. During the year ended December 31, 2006 our Former Dealer Manager did not earn any soliciting dealer warrants as all shares sold during these periods were in connection with our third and fourth continuous public offerings.

For the year ended December 31, 2006 we incurred up-front fees of approximately \$7.8 million payable to our Former Dealer Manager for dealer manager fees and sales commissions. As of December 31, 2006, substantially all of the sales commissions were re-allowed to participating broker-dealers who are responsible for affecting sales. Such amounts are included in Deferred loan costs financing obligation, net in our Consolidated Balance Sheets. We terminated this dealer manager agreement on October 10, 2006 in connection with the consummation of the Internalization.

### ***Our Former Facilitator***

Our Former Facilitator had been responsible for the facilitation of transactions associated with our operating partnership's private placement. We terminated our arrangements with our Former Facilitator, including the agreement described below, on October 10, 2006 in connection with the consummation of the Internalization. Our Former Facilitator was considered a related party as it was indirectly majority owned and/or controlled by Tom Wattles and James Mulvihill and their affiliates.

We previously entered into an agreement with our Former Facilitator whereby we paid a transaction facilitation fee associated with our operating partnership's private placement. We paid our Former Facilitator up to 1.5% of the gross equity proceeds raised through our operating partnership's private placement for transaction facilitation. For the year ended December 31, 2006 we incurred approximately \$1.8 million payable to our Former Facilitator for such fees. In accordance with SFAS No. 98, these fees, as well as the other fees associated with our operating partnership's private placement, were recorded as Deferred loan costs financing obligation, net and amortized over the life of the financing obligation (see Note 8 for additional information).

### ***Internalization***

On July 21, 2006, we entered a contribution agreement with our operating partnership and DCAG to acquire our Former Advisor for an aggregate of 15,111,111 OP Units. The Internalization was consummated on October 10, 2006 (see Note 14 for additional information).

Some of our directors and officers had material financial interests in the Internalization. In particular, prior to the consummation of the Internalization, Tom Wattles, Evan Zucker, James Mulvihill, Jim Cochran, Daryl Mechem, Matt Murphy and Michael Ruen were also employees of, or consultants to, our Former Advisor or its affiliates. Moreover, Mr. Wattles had indirect beneficial ownership and control with his spouse of a 12.825% membership interest in DCAG and was entitled to receive 8.084% of the net cash flows of DCAG, which we refer to as a cash flow interest; Mr. Zucker had indirect beneficial ownership and control with his spouse of a 23.014% membership interest in DCAG and a 12.280% cash flow interest; and Mr. Mulvihill had indirect beneficial ownership and control with his spouse of a 23.014% membership interest in DCAG and a 12.280% cash flow interest. Furthermore, Messrs. Cochran, Mechem, Murphy and Ruen, pursuant to certain contractual arrangements, had an aggregate 9.987% cash flow interest in DCAG.

In addition, in connection with the Internalization, we entered into employment agreements with Tom Wattles, Jim Cochran, Daryl Mechem, Matt Murphy and Michael Ruen on July 21, 2006, an employment agreement with Philip Hawkins on August 14, 2006 and an employment agreement with Stuart Brown on September 18,

**Table of Contents**

2006. The employment agreements provide for these individuals to serve as our executive officers and became effective on October 10, 2006. Furthermore, we entered into certain additional agreements on October 10, 2006 with affiliates of DCAG (see Note 14 for additional information).

**Note 14. Internalization***Internalization of our Former Advisor*

On July 21, 2006, we entered into a contribution agreement (the Contribution Agreement) between our operating partnership and DCAG. On October 10, 2006, pursuant to the Contribution Agreement, our operating partnership acquired our Former Advisor from DCAG for an aggregate of 15,111,111 OP Units, which included the modification of the Special Units (see additional information in Note 9) held by DCAG into 7,111,111 OP Units. In connection with the Internalization, our Former Advisor became a wholly-owned subsidiary of our operating partnership, and certain employees of, or consultants to, our Former Advisor or its affiliates became our employees. As a result of these transactions, we have become a self-administered and self-advised REIT.

*Change in Accounting for Internalization*

In our 2006 Consolidated Financial Statements, we incorrectly concluded the Internalization was within the scope of SFAS No. 141 and Issue No. 04-1, *Accounting for Preexisting Relationships between Parties to a Business Combination* (EITF 04-1). We have reevaluated whether the acquisition of our Former Advisor constituted a business pursuant to EITF Issue No. 98-3, *Determining Whether a Nonmonetary Transaction Involves Receipt of Productive Assets or of a Business* (EITF 98-3), and concluded that the acquired assets and activities were not a self-sustaining integrated set of activities and assets conducted and managed for the purpose of providing a return to investors. In accordance with EITF 98-3, we evaluated the acquired inputs, processes applied to those inputs, and the resulting outputs and concluded that the acquired assets and activities lack the ability to sustain an independent revenue stream and therefore did not constitute a business pursuant to EITF 98-3. As a result of our conclusion that the Former Advisor did not constitute a business pursuant to EITF 98-3, the transaction is not within the scope of SFAS No. 141 or EITF 04-1.

Therefore, we have corrected our Consolidated Financial Statements as of, and for the year ended December 31, 2006. As a result of the correction, our Loss on contract termination and related Internalization expenses increased by \$1.1 million, or approximately \$0.01 per share, for the year ended December 31, 2006, our Other assets, net decreased by \$1.3 million for the correction to goodwill, our Accounts payable and accrued expenses decreased by \$192,000 and our Minority interests decreased by \$130,000, as of December 31, 2006. The Company believes that the effect of this correction is not material, either quantitatively or qualitatively to the 2006 Consolidated Financial Statements. The difference between the consideration paid and the net assets acquired from the Former Advisor has been treated as a cost to terminate the Advisory Agreement.

The following summarizes the allocation of the consideration paid for our Former Advisor (in thousands):

|   |                |
|---|----------------|
| Total tangible assets   | \$ 170         |
| Total intangible assets   | 1,205          |
| Loss on contract termination and related Internalization expenses | 173,248        |
| <br>Total Consideration Allocated                                 | <br>\$ 174,623 |

The following summarizes the allocation of the consideration paid for our Former Advisor (in thousands):

|   |                |
|---|----------------|
| Value of OP Units issued <sup>(1)</sup> | \$ 169,975     |
| Additional acquisition costs incurred   | 4,648          |
| <br>Total Consideration                 | <br>\$ 174,623 |

(1) 15,111,111 OP Units valued at approximately \$11.25 per unit.

F-45

## **Table of Contents**

### ***Additional Related Agreements***

We also entered into several related agreements in connection with the Internalization including:

a pledge and security agreement whereby DCAG pledged the OP Units received as consideration in the Internalization and certain other assets for certain periods to secure its indemnification obligations to us under the Contribution Agreement;

a registration rights agreement whereby we granted registration rights to DCAG and its permitted transferees in respect of any shares of our common stock issued in exchange for the OP Units issued in the Internalization;

a non-competition agreement with each of Evan Zucker, our former Chief Executive Officer, President, Secretary and a former director, and James Mulvihill, our former Chief Financial Officer and Treasurer and a current director;

a license agreement with an affiliate of DCAG granting us the right to continue to use the Dividend Capital name without payment of any fees for one year;

a transition services agreement with DCAG whereby for an initial monthly fee of approximately \$72,000, we receive enumerated services, including IT services, human resources, payroll and accounts payable services, necessary to operate our business for a one-year period; and

a joint venture agreement with DCTRT, a Maryland corporation which intends to qualify as a REIT for U.S. federal income tax purposes and which is externally advised by an affiliate of DCAG, and a wholly-owned subsidiary of DCTRT, which established a series of joint ventures that, subject to certain exceptions and conditions, were the exclusive vehicles used by DCTRT and such subsidiary to invest in industrial real estate assets in our current major markets through the end of 2008.

Moreover, we terminated the dealer manager agreements with our Former Dealer Manager relating to our prior continuous public offerings of common stock and our operating partnership's private placement and the agreement with our Former Facilitator relating to our operating partnership's private placement.

Additionally, upon consummation of the Internalization, Philip Hawkins became our Chief Executive Officer and a director, Stuart Brown became our Chief Financial Officer and Jim Cochran became our President. Simultaneously, Evan Zucker resigned as our Chief Executive Officer, President, Secretary and director and James Mulvihill resigned as our Chief Financial Officer and Treasurer, but remains a director. Certain of our directors and officers had material financial interests in the Internalization. To address these potential conflicts of interest, a special committee of our board of directors comprised of all of our independent directors was formed to review, consider and negotiate the terms and conditions of the Internalization and to make a recommendation to our entire board regarding the transaction. The special committee engaged and consulted with its own legal and financial advisors.

### **Note 15. Income Taxes**

We operate and expect to continue to operate in a manner to meet all the requirements to qualify for REIT status. We have made our REIT election under Internal Revenue Code Section 856 for the taxable year ended December 31, 2003 and all subsequent years. In order for a former C corporation to elect to be a REIT, it must distribute 100% of its C corporation earnings and profits and agree to be subject to federal tax at the corporate level to the extent of any subsequently recognized built-in gains within a 10 year period. We did not have any built-in gains at the time of our conversion to REIT status. As a REIT, we generally will not be subject to federal income taxation at the corporate level to the extent we distribute 100% of our REIT taxable income annually, as defined in the Internal Revenue Code, to our stockholders and satisfy other requirements. To continue to qualify as a REIT for federal tax purposes, we must distribute at least 90% of our REIT taxable income annually. No material provisions have been made for federal income taxes in our Consolidated Financial Statements.

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

In 2007, we started operations in Mexico. Foreign income taxes are accrued for foreign countries in which DCT operates in accordance with the applicable local laws and regulations, taking into account provisions of applicable double tax treaties. During the year ended December 31, 2008, we incurred \$0.2 million of foreign income taxes.

F-46

**Table of Contents****Note 16. Segment Information**

We consider each operating property to be an individual operating segment that has similar economic characteristics to all our other operating properties, which excludes the results from discontinued operations and includes results from properties held for contribution. Our management considers rental revenues and property net operating income aggregated by property type to be the appropriate way to analyze performance. Certain reclassifications have been made to prior year results to conform to the current presentation, primarily related to discontinued operations (see Note 17 for additional information).

The following table sets forth the rental revenues and property net operating income of our property type segments in continuing operations for the years ended December 31, 2008, 2007 and 2006 (in thousands):

|  | Rental Revenues |            |            | Property NOI <sup>(1)</sup> |            |            |
|--|-----------------|------------|------------|-----------------------------|------------|------------|
|  | 2008            | 2007       | 2006       | 2008                        | 2007       | 2006       |
| Operating properties in continuing operations: |                 |            |            |                             |            |            |
| Bulk distribution                              | \$ 190,225      | \$ 192,378 | \$ 169,492 | \$ 144,333                  | \$ 148,251 | \$ 133,188 |
| Light industrial and other                     | 54,673          | 51,708     | 40,064     | 38,461                      | 36,334     | 28,546     |
| Total  | \$ 244,898      | \$ 244,086 | \$ 209,556 | \$ 182,794                  | \$ 184,585 | \$ 161,734 |

<sup>(1)</sup> Property net operating income, or property NOI, is defined as rental revenues, including reimbursements, less rental expenses and real estate taxes, which excludes depreciation, amortization, impairment, general and administrative expenses and interest expense. We consider property NOI to be an appropriate supplemental performance measure because property NOI reflects the operating performance of our properties and excludes certain items that are not considered to be controllable in connection with the management of the property such as depreciation, amortization, general and administrative expenses and interest expense. However, property NOI should not be viewed as an alternative measure of our financial performance since it excludes expenses which could materially impact our results of operations. Further, our property NOI may not be comparable to that of other real estate companies, as they may use different methodologies for calculating property NOI. Therefore, we believe net income, as defined by GAAP, to be the most appropriate measure to evaluate our overall financial performance.

The following table is a reconciliation of our property NOI to our reported Income (Loss) From Continuing Operations for the years ended December 31, 2008, 2007 and 2006 (in thousands):

|   | 2008       | 2007       | 2006         |
|---|------------|------------|--------------|
| Property NOI  | \$ 182,794 | \$ 184,585 | \$ 161,734   |
| NOI from development and redevelopment properties               | 1,328      | 1,044      | 226          |
| Institutional capital management and other fees                 | 2,924      | 2,871      | 1,256        |
| Real estate related depreciation and amortization               | (117,211)  | (110,597)  | (103,623)    |
| Impairment losses   | (4,314)    |            |              |
| General and administrative expense                              | (21,799)   | (19,547)   | (7,861)      |
| Asset management fees, related party                            |            |            | (13,426)     |
| Equity in income (losses) of unconsolidated joint ventures, net | 2,267      | 433        | (289)        |
| Impairment losses investments in unconsolidated joint ventures  | (4,733)    |            |              |
| Loss on contract termination and other Internalization expenses |            |            | (173,248)    |
| Interest expense  | (52,387)   | (60,463)   | (65,990)     |
| Interest income and other                                       | 1,257      | 4,666      | 5,361        |
| Income taxes  | (829)      | (1,464)    | (1,392)      |
| Minority interests  | 1,908      | (59)       | 22,598       |
| Income (Loss) from Continuing Operations                        | \$ (8,795) | \$ 1,469   | \$ (174,654) |





**Table of Contents**

The following table reflects our total assets, net of accumulated depreciation and amortization, by property type segment (in thousands):

|   | December 31,<br>2008 | December 31,<br>2007 |
|---|----------------------|----------------------|
| Property type segments:                           |                      |                      |
| Bulk distribution                                 | \$ 1,819,504         | \$ 1,943,128         |
| Light industrial and other                        | 518,347              | 553,072              |
| <br>  |                      |                      |
| Total segment net assets                          | 2,337,851            | 2,496,200            |
| Development and redevelopment assets              | 174,082              | 112,847              |
| Non-segment assets:                               |                      |                      |
| Properties in pre-development including land held | 21,074               | 25,025               |
| Non-segment cash and cash equivalents             | 13,967               | 3,316                |
| Other non-segment assets <sup>(1)</sup>           | 156,869              | 141,604              |
| <br>  |                      |                      |
| Total Assets                                      | \$ 2,703,843         | \$ 2,778,992         |

<sup>(1)</sup> Other non-segment assets primarily consists of corporate assets including investments in unconsolidated joint ventures, notes receivable, certain loan costs, including loan costs associated with our financing obligations, and deferred acquisition costs. Included in rental revenues and segment net assets for the year ended December 31, 2008 was approximately \$4.0 million and \$77.0 million, respectively, attributable to operations in Mexico which commenced during 2007.

**Note 17. Discontinued Operations and Assets Held for Sale**

In accordance with SFAS No. 144, we report results of operations from real estate assets that meet the definition of a component of an entity and have been sold, or meet the criteria to be classified as held for sale, as discontinued operations. During the year ended December 31, 2008, we sold one development property in our bulk distribution segment comprised of approximately 0.3 million square feet and 15 operating properties, 11 in our bulk distribution segment and four in our light industrial segment, comprised of approximately 2.3 million square feet to third parties for a total gain of \$21.5 million. During the year ended December 31, 2007, we sold one development property in our bulk distribution segment comprised of approximately 0.5 million square feet, and four operating properties in our light industrial and other segment comprised of approximately 0.3 million square feet to third parties for a total gain of \$12.1 million. For the years ended December 31, 2008, 2007, and 2006, discontinued operations includes the results of operations of these properties prior to the date of sale. We included all results of these discontinued operations in a separate component of income on our Consolidated Statements of Operations under the heading Income from discontinued operations. This treatment resulted in certain reclassifications of 2008, 2007 and 2006 financial statement amounts. As of December 31, 2008, we had no properties classified as held for sale.

**Table of Contents**

The following is a summary of the components of income from discontinued operations for the years ended December 31, 2008, 2007 and 2006 (in thousands):

|  | 2008      | 2007      | 2006      |
|--|-----------|-----------|-----------|
| Rental revenues                                    | \$ 6,833  | \$ 11,720 | \$ 16,009 |
| Rental expenses and real estate taxes              | (1,542)   | (3,112)   | (4,286)   |
| Real estate related depreciation and amortization  | (2,393)   | (4,868)   | (8,169)   |
| Operating income                                   | 2,898     | 3,740     | 3,554     |
| Interest expense, net                              | (832)     | (746)     | (1,270)   |
| Other expense                                      | (193)     |           |           |
| Income taxes                                       | (21)      | (67)      |           |
| Income before minority interest and gain           |           |           |           |
| on dispositions of real estate                     | 1,852     | 2,927     | 2,284     |
| Gain on dispositions of real estate interests, net | 21,487    | 12,125    | 5,187     |
| Impairment losses                                  | (1,699)   |           |           |
| Minority interests                                 | (3,770)   | (2,347)   | (851)     |
| Income from discontinued operations                | \$ 17,870 | \$ 12,705 | \$ 6,620  |

**Note 18. Quarterly Results (Unaudited)**

The following table presents selected unaudited quarterly financial data for each quarter during the year ended December 31, 2008 (in thousands except per share information):

|  | For the Quarter Ended |                  |                       |                      | For the Year Ended   |
|--|-----------------------|------------------|-----------------------|----------------------|----------------------|
|  | March 31,<br>2008     | June 30,<br>2008 | September 30,<br>2008 | December 31,<br>2008 | December 31,<br>2008 |
| Total revenues   | \$ 63,306             | \$ 61,895        | \$ 62,175             | \$ 64,179            | \$ 251,555           |
| Total operating expenses   | \$ 50,460             | \$ 49,168        | \$ 47,172             | \$ 61,033            | \$ 207,833           |
| Operating income   | \$ 12,846             | \$ 12,727        | \$ 15,003             | \$ 3,146             | \$ 43,722            |
| Income (loss) from continuing operations                                       | \$ (1,098)            | \$ 1,883         | \$ 2,281              | \$ (11,861)          | \$ (8,795)           |
| Income (loss) from discontinued operations                                     | \$ 1,120              | \$ 13,645        | \$ 3,861              | \$ (756)             | \$ 17,870            |
| Gain (loss) on dispositions of real estate interests, net of minority interest | \$ 362                | \$ (32)          | \$ 98                 | \$ (17)              | \$ 411               |
| Net income (loss)  | \$ 384                | \$ 15,496        | \$ 6,240              | \$ (12,634)          | \$ 9,486             |
| Income (loss) per common share, basic and diluted                              |                       |                  |                       |                      |                      |
| Income (loss) from continuing operations                                       | \$ (0.01)             | \$ 0.01          | \$ 0.01               | \$ (0.07)            | \$ (0.05)            |
| Income (loss) from discontinued operations                                     | 0.01                  | 0.08             | 0.03                  | (0.00)               | 0.11                 |
| Gain (loss) on dispositions of real estate interests, net of minority interest | 0.00                  | (0.00)           | 0.00                  | (0.00)               | 0.00                 |
| Net income (loss)  | \$ 0.00               | \$ 0.09          | \$ 0.04               | \$ (0.07)            | \$ 0.06              |
| Basic common shares outstanding  | 168,386               | 171,429          | 172,684               | 174,241              | 171,695              |
| Diluted common shares outstanding  | 168,386               | 207,654          | 207,448               | 174,241              | 171,695              |



**Table of Contents**

The following table presents selected unaudited quarterly financial data for each quarter during the year ended December 31, 2007 (in thousands except per share information):

|  | For the Quarter Ended |                  |                       |                      | For the Year Ended   |
|--|-----------------------|------------------|-----------------------|----------------------|----------------------|
|  | March 31,<br>2007     | June 30,<br>2007 | September 30,<br>2007 | December 31,<br>2007 | December 31,<br>2007 |
| Total revenues   | \$ 63,100             | \$ 60,676        | \$ 61,165             | \$ 63,817            | \$ 248,758           |
| Total operating expenses   | \$ 47,271             | \$ 47,886        | \$ 48,196             | \$ 47,049            | \$ 190,402           |
| Operating income   | \$ 15,829             | \$ 12,790        | \$ 12,969             | \$ 16,768            | \$ 58,356            |
| Income (loss) from continuing operations                                       | \$ (135)              | \$ (457)         | \$ (766)              | \$ 2,827             | \$ 1,469             |
| Income from discontinued operations  | \$ 8,741              | \$ 557           | \$ 306                | \$ 3,101             | \$ 12,705            |
| Gain (loss) on dispositions of real estate interests, net of minority interest | \$ 6,749              | \$ 7,737         | \$ 11,709             | \$ (257)             | \$ 25,938            |
| Net income   | \$ 15,355             | \$ 7,837         | \$ 11,249             | \$ 5,671             | \$ 40,112            |
| Income (loss) per common share, basic and diluted                              |                       |                  |                       |                      |                      |
| Income (loss) from continuing operations                                       | \$ (0.00)             | \$ (0.00)        | \$ (0.00)             | \$ 0.02              | \$ 0.01              |
| Income from discontinued operations  | 0.05                  | 0.00             | 0.00                  | 0.01                 | 0.08                 |
| Gain (loss) on dispositions of real estate interests, net of minority interest | 0.04                  | 0.05             | 0.07                  | (0.00)               | 0.15                 |
| Net income   | \$ 0.09               | \$ 0.05          | \$ 0.07               | \$ 0.03              | \$ 0.24              |
| Basic common shares outstanding  | 168,355               | 168,355          | 168,355               | 168,366              | 168,358              |
| Diluted common shares outstanding  | 196,720               | 198,703          | 201,956               | 205,846              | 200,823              |

**Table of Contents****SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION****December 31, 2008**

| Property                     | Number of Buildings | Encumbrances (4) | Initial Cost to Company |                |                       | Costs Capitalized Subsequent to Acquisition | Gross Amount Carried at 12/31/2008 |                        |                | Accumulated Depreciation (5) | Acquisition Date      | Year Built |
|------------------------------|---------------------|------------------|-------------------------|----------------|-----------------------|---|------------------------------------|------------------------|----------------|------------------------------|-----------------------|------------|
|                              |                     |                  | Land                    | Improvements   | Building & Total Cost |   | Building                           | Improvements (1)(3)(5) | Total Cost     |                              |                       |            |
| Newpoint I                   | 1                   | \$               | \$ 2,143                | \$ 12,908      | \$ 15,051             | \$ 23                                       | \$ 2,088                           | \$ 12,986              | \$ 15,074      | \$ (3,277)                   | 03/31/04              | 1997       |
| Southcreek                   | 3                   | 8,330            | 5,338                   | 31,640         | 36,978                | 828   | 5,338                              | 32,468                 | 37,806         | (7,524)                      | 06/08/04/<br>09/21/04 | 1999-2004  |
| Eagles Landing               | 1                   | 19,124           | 2,595                   | 13,475         | 16,070                | 607   | 2,595                              | 14,082                 | 16,677         | (3,829)                      | 06/08/04              | 2003       |
| Greenwood Parkway            | 1                   |                  | 1,326                   | 3,977          | 5,303                 | 521   | 1,461                              | 4,363                  | 5,824          | (264)                        | 01/00/00              | 1995       |
| Breckinridge Industrial      | 2                   |                  | 1,950                   | 10,159         | 12,109                | 578   | 1,903                              | 10,784                 | 12,687         | (3,658)                      | 10/01/04              | 2000       |
| Westgate Industrial          | 1                   |                  | 2,140                   | 4,801          | 6,941                 | 601   | 2,140                              | 5,402                  | 7,542          | (1,713)                      | 10/01/04              | 1988       |
| Westpark Industrial          | 2                   |                  | 2,176                   | 6,719          | 8,895                 | 896   | 2,176                              | 7,615                  | 9,791          | (1,410)                      | 10/01/04              | 1981       |
| Cobb Industrial              | 2                   |                  | 1,120                   | 5,249          | 6,369                 | 305   | 1,120                              | 5,554                  | 6,674          | (1,579)                      | 10/01/04              | 1996       |
| Cabot Parkway Industrial     | 1                   |                  | 1,102                   | 6,617          | 7,719                 | 108   | 1,103                              | 6,724                  | 7,827          | (2,074)                      | 10/01/04              | 2000       |
| Atlanta NE Portolio          | 2                   |                  | 2,817                   | 14,892         | 17,709                | 843   | 2,817                              | 15,735                 | 18,552         | (4,885)                      | 11/05/04              | 1978/1987  |
| Lotus Cars USA               | 1                   |                  | 1,029                   | 2,103          | 3,132                 | 22  | 1,029                              | 2,125                  | 3,154          | (600)                        | 12/03/04              | 2003       |
| Fulton Industrial Boulevard  | 3                   | 7,450            | 1,850                   | 13,480         | 15,330                | 1,125                                       | 1,850                              | 14,605                 | 16,455         | (2,803)                      | 07/21/05              | 1973-1996  |
| Penney Road                  | 1                   | 2,017            | 401                     | 4,145          | 4,546                 | 127   | 401                                | 4,272                  | 4,673          | (562)                        | 07/21/05              | 2001       |
| Southfield Parkway           | 1                   | 2,560            | 523                     | 3,808          | 4,331                 | 77  | 523                                | 3,885                  | 4,408          | (699)                        | 07/21/05              | 1994       |
| Livingston Court             | 2                   | 4,240            | 919                     | 6,878          | 7,797                 | 81  | 919                                | 6,959                  | 7,878          | (1,655)                      | 07/21/05              | 1985       |
| Peterson Place               | 4                   | 3,387            | 596                     | 6,900          | 7,496                 | 366   | 596                                | 7,266                  | 7,862          | (1,391)                      | 07/21/05              | 1984       |
| Oakbrook Parkway             | 5                   | 9,607            | 1,823                   | 17,185         | 19,008                | 1,362                                       | 1,823                              | 18,547                 | 20,370         | (3,164)                      | 07/21/05              | 1982       |
| Regency Parkway Jimmy Carter | 7                   | 9,339            | 1,521                   | 16,084         | 17,605                | 1,058                                       | 1,521                              | 17,142                 | 18,663         | (3,052)                      | 07/21/05              | 1984/1989  |
| Boulevard                    | 2                   | 3,151            | 488                     | 5,159          | 5,647                 | 998   | 488                                | 6,157                  | 6,645          | (1,108)                      | 07/21/05              | 1984       |
| Northmont Parkway            | 4                   |                  | 3,528                   | 20,622         | 24,150                | 1,302                                       | 3,528                              | 21,924                 | 25,452         | (2,415)                      | 06/09/06              | 1998-2000  |
| South Royal Atlanta Drive    | 1                   | 992              | 174                     | 1,896          | 2,070                 | 174   | 174                                | 2,070                  | 2,244          | (318)                        | 07/21/05              | 1986       |
| Evergreen Boulevard          | 2                   |                  | 3,123                   | 14,265         | 17,388                | 82  | 3,123                              | 14,347                 | 17,470         | (1,972)                      | 06/09/06              | 1999       |
| Buford Development           | 1                   |                  | 1,370                   | 7,151          | 8,521                 | 301   | 1,370                              | 7,452                  | 8,822          | (379)                        | 03/31/06              | 2006       |
| <b>TOTAL ATLANTA MARKET</b>  | <b>50</b>           | <b>70,197</b>    | <b>40,052</b>           | <b>230,113</b> | <b>270,165</b>        | <b>12,385</b>                               | <b>40,086</b>                      | <b>242,464</b>         | <b>282,550</b> | <b>(50,331)</b>              |                       |            |

F-51

**Table of Contents****SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)**

December 31, 2008

| Property                                 | Number of Buildings | Encumbrances (4) | Initial Cost to Company |                             | Total Costs   | Costs                                 | Gross Amount Carried at |                             |               | Accumulated Depreciation (5) | Acquisition Date      | Year Built |
|--|---------------------|------------------|-------------------------|-----------------------------|---------------|---------------------------------------|-------------------------|-----------------------------|---------------|------------------------------|-----------------------|------------|
|  |                     |                  | Land                    | Building & Improvements (1) |               | Capitalized Subsequent to Acquisition | 12/31/2008              | Total Costs (3)(5)          |               |                              |                       |            |
|  |                     |                  | Land                    | Improvements (1)            |               | Acquisition                           | Land                    | Building & Improvements (1) |               |                              |                       |            |
| Delta Portfolio                          | 7                   | 25,942           | 8,762                   | 36,806                      | 45,568        | 3,597                                 | 8,699                   | 40,466                      | 49,165        | (7,726)                      | 04/12/05              | 1986-19    |
| Marwood Road                             | 1                   | 5,296            | 1,960                   | 10,261                      | 12,221        | 658                                   | 1,960                   | 10,919                      | 12,879        | (1,639)                      | 07/21/05              | 1986       |
| Greenwood Place                          | 2                   | 5,260            | 2,566                   | 12,918                      | 15,484        | 825                                   | 2,566                   | 13,743                      | 16,309        | (1,766)                      | 07/21/05/<br>06/09/06 | 1978/19    |
| Wilford Road                             | 1                   |                  | 1,879                   | 6,650                       | 8,529         | 1,129                                 | 1,879                   | 7,779                       | 9,658         | (799)                        | 06/09/06              | 1989       |
| William Place                            | 1                   |                  | 1,654                   | 6,202                       | 7,856         | 389                                   | 1,654                   | 6,591                       | 8,245         | (778)                        | 06/09/06              | 1986       |
| <b>TOTAL BALTIMORE MARKET</b>            | <b>12</b>           | <b>36,498</b>    | <b>16,821</b>           | <b>72,837</b>               | <b>89,658</b> | <b>6,598</b>                          | <b>16,758</b>           | <b>79,498</b>               | <b>96,256</b> | <b>(12,708)</b>              |                       |            |
| Conney & Smith                           | 1                   | 9,480            | 5,183                   | 20,100                      | 25,283        | (117) <sup>(2)</sup>                  | 5,183                   | 19,983                      | 25,166        | (3,648)                      | 07/20/05              | 2003       |
| High Street Portfolio                    | 3                   |                  | 4,853                   | 10,334                      | 15,187        | 890                                   | 4,853                   | 11,224                      | 16,077        | (1,869)                      | 10/26/05              | 1975/19    |
| Independence Avenue                      | 1                   |                  | 3,133                   | 17,542                      | 20,675        | 103                                   | 3,133                   | 17,645                      | 20,778        | (1,571)                      | 12/26/06              | 1999       |
| Liberty Drive (6)                        | 3                   |                  | 4,107                   | 9,288                       | 13,395        | 205                                   | 4,107                   | 9,493                       | 13,600        | (965)                        | 02/09/07              | 1998/19    |
| <b>TOTAL CENTRAL PENNSYLVANIA MARKET</b> | <b>8</b>            | <b>9,480</b>     | <b>17,276</b>           | <b>57,264</b>               | <b>74,540</b> | <b>1,081</b>                          | <b>17,276</b>           | <b>58,345</b>               | <b>75,621</b> | <b>(8,053)</b>               |                       |            |
| Avada Boulevard                          | 1                   | 3,023            | 1,360                   | 4,840                       | 6,200         | 96                                    | 1,360                   | 4,936                       | 6,296         | (662)                        | 07/21/05              | 1990       |
| Cherry Drive                             | 1                   | 1,760            | 507                     | 4,549                       | 5,056         | 291                                   | 507                     | 4,840                       | 5,347         | (788)                        | 07/21/05              | 1974       |
| Constitutions Ford Road                  | 2                   | 2,840            | 3,129                   | 14,638                      | 17,767        | 1,828                                 | 3,258                   | 16,337                      | 19,595        | (1,807)                      | 07/21/05              | 2001       |
| Empire Distribution Center               | 1                   |                  | 622                     | 3,655                       | 4,277         | (32) <sup>(2)</sup>                   | 622                     | 3,623                       | 4,245         | (701)                        | 11/02/05              | 1997       |
| James Road                               | 1                   |                  | 611                     | 4,026                       | 4,637         | 176                                   | 611                     | 4,202                       | 4,813         | (450)                        | 06/09/06              | 1994       |
| Warrior Drive                            | 1                   |                  | 319                     | 1,475                       | 1,794         | 350                                   | 319                     | 1,825                       | 2,144         | (203)                        | 06/09/06              | 1988       |
| Woodpark Drive                           | 3                   |                  | 1,010                   | 6,757                       | 7,767         | 233                                   | 1,010                   | 6,990                       | 8,000         | (910)                        | 06/09/06              | 1985-19    |
| <b>TOTAL CHARLOTTE MARKET</b>            | <b>10</b>           | <b>7,623</b>     | <b>7,558</b>            | <b>39,940</b>               | <b>47,498</b> | <b>2,942</b>                          | <b>7,687</b>            | <b>42,753</b>               | <b>50,440</b> | <b>(5,521)</b>               |                       |            |

F-52

**Table of Contents****SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)**

December 31, 2008

| Property                   | Number of Buildings | Encumbrances (4) | Initial Cost to Company |                             |                | Costs Capitalized Subsequent to Acquisition | Gross Amount Carried at 12/31/2008 |                             |                    | Accumulated Depreciation (5) | Acquisition Date      | Year Bui |
|----------------------------|---------------------|------------------|-------------------------|-----------------------------|----------------|---|------------------------------------|-----------------------------|--------------------|------------------------------|-----------------------|----------|
|                            |                     |                  | Land                    | Building & Improvements (1) | Total Costs    |   | Land                               | Building & Improvements (1) | Total Costs (3)(5) |                              |                       |          |
| ard Lake (6)               | 1                   |                  | 2,561                   | 8,809                       | 11,370         |   | 2,561                              | 8,809                       | 11,370             | (1,870)                      | 10/29/03              | 200      |
| ion Street                 | 1                   |                  | 1,765                   | 2,377                       | 4,142          | 102   | 1,765                              | 2,479                       | 4,244              | (93)                         | 01/00/00              | 199      |
| rans Parkway               | 1                   |                  | 2,108                   |                             | 2,108          | 7,672                                       | 2,108                              | 7,672                       | 9,780              | (637)                        | 01/00/00              | 200      |
| khawk<br>folio             | 5                   |                  | 6,671                   | 40,877                      | 47,548         | 1,040                                       | 6,667                              | 41,921                      | 48,588             | (8,650)                      | 06/13/05              | 1974/1   |
| Fabyan<br>way              | 1                   | 5,230            | 1,790                   | 10,929                      | 12,719         | 592   | 1,790                              | 11,521                      | 13,311             | (2,447)                      | 07/21/05              | 197      |
| tenac Road                 | 1                   | 3,920            | 1,647                   | 5,849                       | 7,496          | 63  | 1,647                              | 5,912                       | 7,559              | (1,444)                      | 07/21/05              | 199      |
| h Wolf Road                | 1                   | 9,084            | 4,836                   | 18,794                      | 23,630         | 592   | 4,836                              | 19,386                      | 24,222             | (3,886)                      | 07/21/05              | 198      |
| mie Avenue (6)             | 1                   | 4,870            | 1,442                   | 7,985                       | 9,427          | 1,317                                       | 1,412                              | 9,332                       | 10,744             | (1,945)                      | 07/21/05              | 197      |
| t 123rd Place              | 1                   | 2,847            | 644                     | 5,935                       | 6,579          | 136   | 644                                | 6,071                       | 6,715              | (1,037)                      | 07/21/05              | 197      |
| Avenue                     | 1                   |                  | 1,620                   | 1,988                       | 3,608          | 147   | 1,620                              | 2,135                       | 3,755              | (331)                        | 03/17/06              | 200      |
| hell Court                 | 1                   | 5,350            | 5,036                   | 8,578                       | 13,614         | (45)(2)                                     | 5,036                              | 8,533                       | 13,569             | (803)                        | 05/01/07              | 198      |
| <b>AL CHICAGO<br/>RKET</b> | <b>15</b>           | <b>31,301</b>    | <b>30,120</b>           | <b>112,121</b>              | <b>142,241</b> | <b>11,616</b>                               | <b>30,086</b>                      | <b>123,771</b>              | <b>153,857</b>     | <b>(23,143)</b>              |                       |          |
| West                       | 6                   | 14,561           | 10,441                  | 63,682                      | 74,123         | 1,046                                       | 10,319                             | 64,850                      | 75,169             | (17,082)                     | 12/15/03/<br>06/08/04 | 1997-2   |
| hwest<br>ness Center       | 1                   |                  | 299                     | 4,486                       | 4,785          | 562   | 299                                | 5,048                       | 5,347              | (3,025)                      | 05/03/04              | 199      |
| Buffington                 |                     |                  |                         |                             |                |   |                                    |                             |                    |                              |                       |          |
| l                          | 2                   | 4,059            | 1,618                   | 8,500                       | 10,118         | 3,590                                       | 1,618                              | 12,090                      | 13,708             | (1,289)                      | 07/21/05              | 198      |
| mpic Boulevard             | 3                   | 7,350            | 2,096                   | 11,788                      | 13,884         | 1,443                                       | 2,096                              | 13,231                      | 15,327             | (2,283)                      | 07/21/05              | 198      |
| eola Pike                  | 1                   | 2,653            | 625                     | 4,642                       | 5,267          | 171   | 625                                | 4,813                       | 5,438              | (879)                        | 07/21/05              | 198      |
| strial Road                | 2                   | 2,740            | 629                     | 3,344                       | 3,973          | 831   | 628                                | 4,176                       | 4,804              | (698)                        | 07/21/05              | 198      |
| wick Drive                 | 1                   | 2,857            | 579                     | 4,670                       | 5,249          | 232   | 579                                | 4,902                       | 5,481              | (836)                        | 07/21/05              | 197      |
| Place                      | 1                   | 3,540            | 1,131                   | 5,516                       | 6,647          | 1,707                                       | 1,131                              | 7,223                       | 8,354              | (955)                        | 07/21/05              | 199      |
| tribution Circle           | 1                   | 3,200            | 688                     | 6,838                       | 7,526          | 550   | 688                                | 7,388                       | 8,076              | (1,025)                      | 07/21/05              | 198      |

F-53



**Table of Contents****SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)****December 31, 2008**

| Property                         | Number of Buildings | Encumbrances (4) | Initial Cost to Company |                             |                | Costs Capitalized Subsequent to Acquisition | Gross Amount Carried at 12/31/2008 |                             |                    | Accumulated Depreciation (5) | Acquisition Date | Year Built |
|----------------------------------|---------------------|------------------|-------------------------|-----------------------------|----------------|---|------------------------------------|-----------------------------|--------------------|------------------------------|------------------|------------|
|                                  |                     |                  | Land                    | Building & Improvements (1) | Total Costs    |   | Land                               | Building & Improvements (1) | Total Costs (3)(5) |                              |                  |            |
| Creek Road                       | 1                   |                  | 377                     | 4,925                       | 5,302          | 73  | 377                                | 4,998                       | 5,375              | (863)                        | 06/09/06         | 1983       |
| Power Line Drive                 | 1                   |                  | 70                      | 261                         | 331            | (1)(2)                                      | 70                                 | 260                         | 330                | (30)                         | 06/09/06         | 1984       |
| Foundation Drive                 | 8                   |                  | 1,221                   | 5,688                       | 6,909          | 121   | 1,221                              | 5,809                       | 7,030              | (840)                        | 06/09/06         | 1984-1987  |
| Jamilke Drive                    | 7                   |                  | 1,417                   | 9,524                       | 10,941         | 421   | 1,417                              | 9,945                       | 11,362             | (1,418)                      | 06/09/06         | 1984-1987  |
| <b>TOTAL CINCINNATI MARKET</b>   | <b>35</b>           | <b>40,960</b>    | <b>21,191</b>           | <b>133,864</b>              | <b>155,055</b> | <b>10,746</b>                               | <b>21,068</b>                      | <b>144,733</b>              | <b>165,801</b>     | <b>(31,223)</b>              |                  |            |
| Commodity Boulevard              | 2                   | 20,849           | 3,891                   | 36,799                      | 40,690         | 1,285                                       | 3,891                              | 38,084                      | 41,975             | (6,637)                      | 07/21/05         | 2000/2005  |
| Industrial Drive                 | 1                   | 4,350            | 683                     | 7,136                       | 7,819          | 80  | 683                                | 7,216                       | 7,899              | (1,376)                      | 07/21/05         | 1995       |
| Zane Trace Drive                 | 1                   |                  | 288                     | 3,091                       | 3,379          | 51  | 288                                | 3,142                       | 3,430              | (479)                        | 03/14/06         | 1980       |
| Rickenbacker                     | 2                   | 10,387           | 3,532                   | 34,172                      | 37,704         | 140   | 3,532                              | 34,312                      | 37,844             | (4,070)                      | 04/13/06         | 1998/2000  |
| Creekside                        | 4                   |                  | 5,210                   | 52,437                      | 57,647         | 1,232                                       | 5,210                              | 53,669                      | 58,879             | (6,722)                      | 05/19/06         | 1999-2002  |
| SouthPark                        | 3                   |                  | 1,628                   | 13,504                      | 15,132         | 486   | 1,628                              | 13,990                      | 15,618             | (2,048)                      | 05/19/06         | 1990-1999  |
| Mohawk                           | 1                   | 8,408            | 1,839                   | 12,391                      | 14,230         | (3)(2)                                      | 1,839                              | 12,388                      | 14,227             | (870)                        | 08/08/07         | 2004       |
| <b>TOTAL COLUMBUS MARKET</b>     | <b>14</b>           | <b>43,994</b>    | <b>17,071</b>           | <b>159,530</b>              | <b>176,601</b> | <b>3,271</b>                                | <b>17,071</b>                      | <b>162,801</b>              | <b>179,872</b>     | <b>(22,202)</b>              |                  |            |
| DFW H                            | 1                   | 6,320            | 981                     | 10,392                      | 11,373         | 383   | 981                                | 10,775                      | 11,756             | (3,436)                      | 12/15/03         | 1999       |
| Pinnacle (6)                     | 1                   | 5,672            | 521                     | 9,683                       | 10,204         | 914   | 521                                | 10,597                      | 11,118             | (2,694)                      | 12/15/03         | 2001       |
| Market Industrial                | 5                   |                  | 1,481                   | 15,507                      | 16,988         | 907   | 1,481                              | 16,414                      | 17,895             | (3,931)                      | 10/01/04         | 1981/1985  |
| Shiloh Industrial                | 1                   |                  | 459                     | 4,173                       | 4,632          | 685   | 459                                | 4,858                       | 5,317              | (1,630)                      | 10/01/04         | 1973/1984  |
| Perimeter Industrial             | 2                   |                  | 261                     | 2,901                       | 3,162          | 113   | 261                                | 3,014                       | 3,275              | (854)                        | 10/01/04         | 1979       |
| Avenue R Industrial I            | 1                   |                  | 189                     | 2,231                       | 2,420          | 202   | 189                                | 2,433                       | 2,622              | (681)                        | 10/01/04         | 1980       |
| Avenue R Industrial II           | 1                   |                  | 271                     | 1,139                       | 1,410          | 462   | 271                                | 1,601                       | 1,872              | (485)                        | 10/01/04         | 1980       |
| Westfork Center Industrial       | 3                   |                  | 503                     | 5,977                       | 6,480          | 537   | 503                                | 6,514                       | 7,017              | (1,773)                      | 10/01/04         | 1980       |
| Coasters Distribution Center     | 1                   |                  | 1,380                   | 14,504                      | 15,884         | 18  | 1,380                              | 14,522                      | 15,902             | (4,397)                      | 12/03/04         | 2004       |
| Diplomat Drive North 28th Street | 1                   | 3,254            |                         | 6,145                       | 6,145          | 65  |                                    | 6,210                       | 6,210              | (1,466)                      | 07/21/05         | 2000       |
| Esters Boulevard                 | 5                   | 27,393           | 2,428                   | 50,618                      | 53,046         | 1,303                                       | 2,428                              | 51,921                      | 54,349             | (10,139)                     | 07/21/05         | 1984-1999  |
| Royal Lane                       | 1                   | 1,918            |                         | 3,200                       | 3,200          | 20  |                                    | 3,220                       | 3,220              | (851)                        | 07/21/05         | 1986       |
| North Stemmons Freeway (6)       | 1                   | 2,376            | 585                     | 2,576                       | 3,161          | 222   | 585                                | 2,798                       | 3,383              | (628)                        | 07/21/05         | 1974       |
| West Story Drive                 | 1                   | 2,700            | 777                     | 4,646                       | 5,423          | 211   | 777                                | 4,857                       | 5,634              | (923)                        | 07/21/05         | 1997       |
| Meridian Drive                   | 1                   | 2,535            | 410                     | 4,135                       | 4,545          | 1,122                                       | 410                                | 5,257                       | 5,667              | (1,040)                      | 07/21/05         | 1975       |

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|               |   |       |     |       |       |     |     |       |       |       |          |      |
|---------------|---|-------|-----|-------|-------|-----|-----|-------|-------|-------|----------|------|
| Gateway Drive | 1 | 1,472 | 463 | 2,152 | 2,615 | 573 | 463 | 2,725 | 3,188 | (455) | 07/21/05 | 1988 |
|---------------|---|-------|-----|-------|-------|-----|-----|-------|-------|-------|----------|------|

F-54

**Table of Contents****SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)**

December 31, 2008

| Property                        | Number of Buildings | Encumbrances (4) | Initial Cost to Company |                             |                | Costs Capitalized Subsequent to Acquisition |                  | Gross Amount Carried at 12/31/2008 |                |                 | Accumulated Depreciation (5) | Acquisition Date | Year Built |
|---------------------------------|---------------------|------------------|-------------------------|-----------------------------|----------------|---|------------------|------------------------------------|----------------|-----------------|------------------------------|------------------|------------|
|                                 |                     |                  | Land                    | Building & Improvements (1) | Total Costs    | Land  | Improvements (1) | Total Costs (3)(5)                 |                |                 |                              |                  |            |
| Alwood Parkway                  | 3                   | 8,875            | 2,271                   | 15,351                      | 17,622         | 827   | 2,271            | 16,178                             | 18,449         | (3,192)         | 07/21/05                     | 1984/1992        |            |
| 8th Street                      | 1                   | 460              | 83                      | 899                         | 982            | 22  | 83               | 921                                | 1,004          | (203)           | 07/21/05                     | 1972             |            |
| enden Drive                     | 1                   | 1,138            | 207                     | 2,258                       | 2,465          | 10  | 207              | 2,268                              | 2,475          | (452)           | 07/21/05                     | 1994             |            |
| orth Great                      |                     |                  |                         |                             |                |   |                  |                                    |                |                 |                              |                  |            |
| outhwest Parkway                | 1                   | 1,994            | 1,134                   | 2,253                       | 3,387          | 355   | 1,134            | 2,608                              | 3,742          | (704)           | 07/21/05                     | 1964             |            |
| ebb Chapel Road                 |                     |                  |                         |                             |                |   |                  |                                    |                |                 |                              |                  |            |
|                                 | 1                   | 514              | 110                     | 732                         | 842            | (509)(2)                                    | 110              | 223                                | 333            | (212)           | 07/21/05                     | 1978             |            |
| elt Line Road                   | 6                   | 4,766            | 1,167                   | 7,811                       | 8,978          | 1,044                                       | 1,167            | 8,855                              | 10,022         | (1,756)         | 07/21/05                     | 1978             |            |
| ringlake Road                   | 2                   | 2,720            | 534                     | 4,457                       | 4,991          | 375   | 534              | 4,832                              | 5,366          | (1,167)         | 07/21/05                     | 1984             |            |
| ard Drive (6)                   | 1                   | 1,760            | 420                     | 2,332                       | 2,752          | 99  | 420              | 2,431                              | 2,851          | (507)           | 07/21/05                     | 1982             |            |
| hampion Drive                   | 1                   | 1,660            | 672                     | 2,598                       | 3,270          | 400   | 672              | 2,998                              | 3,670          | (622)           | 07/21/05                     | 1984             |            |
| SW Gateway                      |                     |                  |                         |                             |                |   |                  |                                    |                |                 |                              |                  |            |
| ree                             | 1                   | 5,350            | 1,669                   | 11,622                      | 13,291         | 1   | 1,669            | 11,623                             | 13,292         | (1,752)         | 01/13/06                     | 2001             |            |
| <b>TOTAL DALLAS MARKET</b>      | <b>46</b>           | <b>82,877</b>    | <b>19,508</b>           | <b>193,428</b>              | <b>212,936</b> | <b>12,585</b>                               | <b>19,508</b>    | <b>206,013</b>                     | <b>225,521</b> | <b>(46,851)</b> |                              |                  |            |
| terpark 70                      | 1                   | 5,025            | 1,383                   | 7,566                       | 8,949          | 833   | 1,383            | 8,399                              | 9,782          | (2,787)         | 09/30/04                     | 1998             |            |
| <b>TOTAL DENVER MARKET</b>      | <b>1</b>            | <b>5,025</b>     | <b>1,383</b>            | <b>7,566</b>                | <b>8,949</b>   | <b>833</b>                                  | <b>1,383</b>     | <b>8,399</b>                       | <b>9,782</b>   | <b>(2,787)</b>  |                              |                  |            |
| mnina Building                  | 1                   |                  | 2,246                   | 3,172                       | 5,418          | 146   | 2,246            | 3,318                              | 5,564          | (159)           | 09/28/07                     | 2006             |            |
| DT Building                     | 1                   |                  | 1,111                   | 1,983                       | 3,094          | 47  | 1,111            | 2,030                              | 3,141          | (144)           | 10/18/07                     | 1999             |            |
| oder Building                   | 1                   |                  | 1,326                   | 3,210                       | 4,536          | 110   | 1,326            | 3,320                              | 4,646          | (200)           | 10/18/07                     | 2007             |            |
| <b>TOTAL CUADALAJARA MARKET</b> | <b>3</b>            | <b>4,683</b>     | <b>8,365</b>            | <b>13,048</b>               | <b>303</b>     | <b>4,683</b>                                | <b>8,668</b>     | <b>13,351</b>                      | <b>(503)</b>   |                 |                              |                  |            |
| est by Northwest                | 1                   |                  | 1,033                   | 7,564                       | 8,597          | 283   | 1,033            | 7,847                              | 8,880          | (2,312)         | 10/30/03                     | 1997             |            |
| ondesen Business                |                     |                  |                         |                             |                |   |                  |                                    |                |                 |                              |                  |            |
| rk                              | 7                   |                  | 1,007                   | 23,370                      | 24,377         | 2,089                                       | 1,007            | 25,459                             | 26,466         | (8,050)         | 06/03/04                     | 2001/2006        |            |
| eltway 8 Business               | 7                   |                  | 1,679                   | 25,565                      | 27,244         | 1,319                                       | 1,679            | 26,884                             | 28,563         | (7,815)         | 06/03/04/                    | 2001/2006        |            |
| rk                              |                     |                  |                         |                             |                |   |                  |                                    |                |                 | 07/01/05                     |                  |            |
| orporate Industrial             | 2                   |                  | 613                     | 3,989                       | 4,602          | 383   | 613              | 4,372                              | 4,985          | (1,087)         | 10/01/04                     | 1981             |            |
| eed Industrial                  | 1                   |                  | 568                     | 6,331                       | 6,899          | 522   | 568              | 6,853                              | 7,421          | (2,970)         | 10/01/04                     | 1973             |            |
| ie Rivers                       |                     |                  |                         |                             |                |   |                  |                                    |                |                 |                              |                  |            |
| ustrial                         | 2                   |                  | 272                     | 3,123                       | 3,395          | 390   | 272              | 3,513                              | 3,785          | (1,259)         | 10/01/04                     | 1982             |            |
| ynwood                          |                     |                  |                         |                             |                |   |                  |                                    |                |                 |                              |                  |            |
| ustrial                         | 1                   |                  | 180                     | 1,634                       | 1,814          | 77  | 180              | 1,711                              | 1,891          | (490)           | 10/01/04                     | 1980             |            |
| ynpark Industrial               | 1                   |                  | 154                     | 1,404                       | 1,558          | 62  | 154              | 1,466                              | 1,620          | (464)           | 10/01/04                     | 1966             |            |
| ber Industrial                  | 1                   |                  | 742                     | 4,644                       | 5,386          | 163   | 742              | 4,807                              | 5,549          | (1,733)         | 10/01/04                     | 1966             |            |
| reenbriar                       |                     |                  |                         |                             |                |   |                  |                                    |                |                 |                              |                  |            |
| ustrial                         | 1                   |                  | 1,200                   | 7,998                       | 9,198          | 333   | 1,200            | 8,331                              | 9,531          | (2,043)         | 10/01/04                     | 1981             |            |
| reens Crossing                  | 3                   | 6,800            | 1,225                   | 10,202                      | 11,427         | 809   | 1,225            | 11,011                             | 12,236         | (2,002)         | 07/01/05                     | 1998-2006        |            |
| illowbrook                      | 4                   | 7,986            | 1,274                   | 12,842                      | 14,116         | 971   | 1,274            | 13,813                             | 15,087         | (2,217)         | 07/01/05                     | 1998/2006        |            |
| ateway at Central               |                     |                  |                         |                             |                |   |                  |                                    |                |                 |                              |                  |            |
| reen                            | 2                   |                  | 1,079                   | 9,929                       | 11,008         | 921   | 1,079            | 10,850                             | 11,929         | (1,750)         | 09/20/05                     | 2001             |            |
| irbanks Center                  | 1                   |                  | 707                     | 5,205                       | 5,912          | 185   | 707              | 5,390                              | 6,097          | (607)           | 03/27/06                     | 1999             |            |
| ondesen North                   | 4                   |                  | 3,345                   | 11,030                      | 14,375         | (277)(2)                                    | 3,345            | 10,753                             | 14,098         | (651)           | 06/08/07                     | 2006             |            |
| orthwest Place                  | 1                   |                  | 1,821                   | 11,406                      | 13,227         | 119   | 1,821            | 11,525                             | 13,346         | (1,062)         | 06/14/07                     | 1997             |            |



**Table of Contents****SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)****December 31, 2008**

| Property                         | Number of Buildings | Encumbrances (4) | Initial Cost to Company |                             |                | Costs Capitalized Subsequent to Acquisition | Gross Amount Carried at 12/31/2008 |                             |                    | Accumulated Depreciation (5) | Acquisition Date  | Year Built |
|----------------------------------|---------------------|------------------|-------------------------|-----------------------------|----------------|---|------------------------------------|-----------------------------|--------------------|------------------------------|-------------------|------------|
|                                  |                     |                  | Land                    | Building & Improvements (1) | Total Costs    |   | Land                               | Building & Improvements (1) | Total Costs (3)(5) |                              |                   |            |
| 701 Warehouse Center Drive       | 1                   |                  | 1,296                   | 6,782                       | 8,078          | 6   | 1,296                              | 6,788                       | 8,084              | (385)                        | 12/03/07          | 2006       |
| <b>TOTAL HOUSTON MARKET</b>      | <b>40</b>           | <b>14,786</b>    | <b>18,195</b>           | <b>153,018</b>              | <b>171,213</b> | <b>8,355</b>                                | <b>18,195</b>                      | <b>161,373</b>              | <b>179,568</b>     | <b>(36,897)</b>              |                   |            |
| Wainfield Handlman Building      | 2                   |                  | 3,095                   | 31,369                      | 34,464         | (193)(2)                                    | 3,095                              | 31,176                      | 34,271             | (4,877)                      | 12/22/03          | 1997/2000  |
| Whirlpool Airwest                | 1                   |                  | 2,200                   | 11,239                      | 13,439         | 276   | 2,200                              | 11,515                      | 13,715             | (2,125)                      | 12/15/05          | 1995       |
| Franklin Road                    | 1                   |                  | 3,817                   | 24,777                      | 28,594         | 477   | 3,817                              | 25,254                      | 29,071             | (3,774)                      | 12/16/05          | 2002       |
| Cherry Road                      | 3                   |                  | 2,292                   | 11,949                      | 14,241         | 2,529                                       | 2,292                              | 14,478                      | 16,770             | (2,159)                      | 02/27/06          | 1973       |
|                                  | 1                   |                  | 1,106                   | 7,268                       | 8,374          | 38  | 1,106                              | 7,306                       | 8,412              | (471)                        | 10/10/07          | 1995       |
| <b>TOTAL INDIANAPOLIS MARKET</b> | <b>8</b>            |                  | <b>12,510</b>           | <b>86,602</b>               | <b>99,112</b>  | <b>3,127</b>                                | <b>12,510</b>                      | <b>89,729</b>               | <b>102,239</b>     | <b>(13,406)</b>              |                   |            |
| Midpoint Drive                   | 1                   |                  | 1,235                   | 11,690                      | 12,925         | 11  | 1,235                              | 11,701                      | 12,936             | (654)                        | 07/03/07          | 2006       |
| <b>TOTAL KANSAS CITY MARKET</b>  | <b>1</b>            |                  | <b>1,235</b>            | <b>11,690</b>               | <b>12,925</b>  | <b>11</b>                                   | <b>1,235</b>                       | <b>11,701</b>               | <b>12,936</b>      | <b>(654)</b>                 |                   |            |
| Trade Pointe III                 | 1                   | 5,203            | 1,020                   | 7,240                       | 8,260          | 54  | 1,020                              | 7,294                       | 8,314              | (1,878)                      | 09/28/04          | 2001       |
| Overport                         | 1                   |                  | 1,279                   | 8,812                       | 10,091         | 921   | 1,279                              | 9,733                       | 11,012             | (2,976)                      | 05/03/04          | 1996       |
| Overport                         | 1                   |                  | 2,523                   | 18,693                      | 21,216         | 17  | 2,523                              | 18,710                      | 21,233             | (1,895)                      | 03/14/07          | 1999       |
| Louisville Logistics Center      | 1                   | 6,044            | 2,177                   | 11,932                      | 14,109         | (14)(2)                                     | 2,177                              | 11,918                      | 14,095             | (849)                        | 10/12/07          | 2002       |
| <b>TOTAL LOUISVILLE MARKET</b>   | <b>4</b>            | <b>11,247</b>    | <b>6,999</b>            | <b>46,677</b>               | <b>53,676</b>  | <b>978</b>                                  | <b>6,999</b>                       | <b>47,655</b>               | <b>54,654</b>      | <b>(7,598)</b>               |                   |            |
| Nickasaw                         | 2                   |                  | 1,141                   | 13,837                      | 14,978         | 482   | 1,141                              | 14,319                      | 15,460             | (3,760)                      | 07/22/03          | 2000/2000  |
| Manattoni Memphis Portfolio      | 7                   | 37,565           | 18,088                  | 114,739                     | 132,827        | 4,657                                       | 18,088                             | 119,396                     | 137,484            | (23,239)                     | 02/05/05-05/13/05 | 1997-2000  |
| Memphis Striplex                 | 1                   | 4,462            | 1,525                   | 10,444                      | 11,969         | (84)(2)                                     | 1,525                              | 10,360                      | 11,885             | (1,926)                      | 06/13/05          | 2000       |
| <b>TOTAL MEMPHIS MARKET</b>      | <b>10</b>           | <b>42,027</b>    | <b>20,754</b>           | <b>139,020</b>              | <b>159,774</b> | <b>5,055</b>                                | <b>20,754</b>                      | <b>144,075</b>              | <b>164,829</b>     | <b>(28,925)</b>              |                   |            |
| Miami Service Center             | 1                   |                  | 1,110                   | 3,811                       | 4,921          | 594   | 1,110                              | 4,405                       | 5,515              | (1,184)                      | 04/07/05          | 1987       |
| Miami Commerce Center            | 1                   | 5,198            | 3,050                   | 10,769                      | 13,819         | (17)(2)                                     | 3,050                              | 10,752                      | 13,802             | (1,978)                      | 04/13/05          | 1991       |
| Northeast 12 Terrace             | 1                   | 2,475            | 1,169                   | 6,088                       | 7,257          | 36  | 1,169                              | 6,124                       | 7,293              | (1,709)                      | 07/21/05          | 1974       |
| Northeast 70th Avenue            | 2                   |                  | 10,025                  | 16,936                      | 26,961         | 4,819                                       | 10,025                             | 21,755                      | 31,780             | (3,004)                      | 06/09/06          | 1972/1972  |
| North Andrews Avenue             | 1                   |                  | 6,552                   | 6,101                       | 12,653         | 269   | 6,552                              | 6,370                       | 12,922             | (927)                        | 06/09/06          | 1999       |
| <b>TOTAL MIAMI MARKET</b>        | <b>6</b>            | <b>7,673</b>     | <b>21,906</b>           | <b>43,705</b>               | <b>65,611</b>  | <b>5,701</b>                                | <b>21,906</b>                      | <b>49,406</b>               | <b>71,312</b>      | <b>(8,802)</b>               |                   |            |

Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

|   |          |              |               |               |              |              |               |               |                |          |          |
|---|----------|--------------|---------------|---------------|--------------|--------------|---------------|---------------|----------------|----------|----------|
| Minnesota Valley                        | 3        | 3,764        | 22,039        | 25,803        | 273          | 3,764        | 22,312        | 26,076        | (2,968)        | 04/13/06 | 1998-200 |
| <b>TOTAL<br/>MINNEAPOLIS<br/>MARKET</b> | <b>3</b> | <b>3,764</b> | <b>22,039</b> | <b>25,803</b> | <b>273</b>   | <b>3,764</b> | <b>22,312</b> | <b>26,076</b> | <b>(2,968)</b> |          |          |
| Texxus (6)                              | 4        | 6,341        | 17,446        | 23,787        | 4,847        | 6,970        | 21,664        | 28,634        | (559)          | 11/16/07 | 2007     |
| <b>TOTAL<br/>MONTERREY<br/>MARKET</b>   | <b>4</b> | <b>6,341</b> | <b>17,446</b> | <b>23,787</b> | <b>4,847</b> | <b>6,970</b> | <b>21,664</b> | <b>28,634</b> | <b>(559)</b>   |          |          |

F-56

**Table of Contents****SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)**

December 31, 2008

| Property                        | Number of Buildings | Encumbrances (4) | Initial Cost to Company |                             |               | Costs Capitalized Subsequent to Acquisition | Gross Amount Carried at 12/31/2008 |                             |                    | Accumulated Depreciation (5) | Acquisition Date | Year Built |
|---------------------------------|---------------------|------------------|-------------------------|-----------------------------|---------------|---|------------------------------------|-----------------------------|--------------------|------------------------------|------------------|------------|
|                                 |                     |                  | Land                    | Building & Improvements (1) | Total Costs   |   | Land                               | Building & Improvements (1) | Total Costs (3)(5) |                              |                  |            |
| Edgestone/Firestone             | 1                   | 14,627           | 2,545                   | 21,939                      | 24,484        | 5,425                                       | 2,545                              | 27,364                      | 29,909             | (5,079)                      | 06/09/03         | 2005       |
| Mid South Logistics Center      | 1                   | 12,222           | 1,772                   | 18,288                      | 20,060        | 148   | 1,772                              | 18,436                      | 20,208             | (4,407)                      | 06/29/04         | 2001       |
| Stgate                          | 1                   |                  | 1,445                   | 13,352                      | 14,797        | 304   | 1,445                              | 13,656                      | 15,101             | (3,823)                      | 03/19/04         | 2002       |
| Wickdale Distribution Center    | 1                   |                  | 2,940                   | 12,188                      | 15,128        | (31) <sup>(2)</sup>                         | 2,940                              | 12,157                      | 15,097             | (1,858)                      | 12/28/05         | 2005       |
| <b>TOTAL KANSAS CITY MARKET</b> | <b>4</b>            | <b>26,849</b>    | <b>8,702</b>            | <b>65,767</b>               | <b>74,469</b> | <b>5,846</b>                                | <b>8,702</b>                       | <b>71,613</b>               | <b>80,315</b>      | <b>(15,167)</b>              |                  |            |
| Ansley Avenue                   | 1                   | 9,931            | 3,665                   | 16,380                      | 20,045        | 1,657                                       | 3,665                              | 18,037                      | 21,702             | (3,230)                      | 07/21/05         | 1986       |
| Empus Drive                     | 1                   | 2,714            | 1,366                   | 4,841                       | 6,207         | 1,209                                       | 1,366                              | 6,050                       | 7,416              | (826)                        | 07/21/05         | 1975       |
| Andreon Building                | 1                   |                  | 4,940                   | 8,026                       | 12,966        | (6) <sup>(2)</sup>                          | 4,940                              | 8,020                       | 12,960             | (1,235)                      | 12/28/05         | 1988       |
| Blackaway                       | 3                   |                  | 5,881                   | 12,521                      | 18,402        | 1,263                                       | 5,881                              | 13,784                      | 19,665             | (2,419)                      | 12/29/05         | 1974       |
| Ke Drive                        | 1                   | 5,241            | 1,699                   | 6,898                       | 8,597         | 390   | 1,699                              | 7,288                       | 8,987              | (816)                        | 05/25/06         | 1988       |
| 2 Business Center               | 2                   | 4,084            | 2,298                   | 7,311                       | 9,609         | (111) <sup>(2)</sup>                        | 2,298                              | 7,200                       | 9,498              | (1,179)                      | 06/06/06         | 1990       |
| <b>TOTAL NEW JERSEY MARKET</b>  | <b>9</b>            | <b>21,970</b>    | <b>19,849</b>           | <b>55,977</b>               | <b>75,826</b> | <b>4,402</b>                                | <b>19,849</b>                      | <b>60,379</b>               | <b>80,228</b>      | <b>(9,705)</b>               |                  |            |
| Men Rock Industrial             | 2                   |                  | 1,943                   | 4,746                       | 6,689         | 785   | 1,943                              | 5,531                       | 7,474              | (1,856)                      | 10/01/04         | 1973       |
| Wyside Distribution Center      | 2                   | 11,025           | 6,875                   | 15,254                      | 22,129        | 267   | 6,875                              | 15,521                      | 22,396             | (3,965)                      | 11/03/04         | 1998/2001  |
| California Logistics Centre     | 1                   |                  | 5,672                   | 20,499                      | 26,171        | 110   | 5,672                              | 20,609                      | 26,281             | (3,053)                      | 04/21/06         | 2001       |
| Cherry Street                   | 3                   |                  | 12,584                  | 24,582                      | 37,166        | 495   | 12,584                             | 25,077                      | 37,661             | (3,585)                      | 06/09/06         | 1960/1975  |
| De Lane (6)                     | 3                   |                  | 2,880                   | 8,328                       | 11,208        | 98  | 2,880                              | 8,426                       | 11,306             | (987)                        | 06/09/06         | 1982       |
| South Vasco Road                | 1                   |                  | 2,572                   | 14,809                      | 17,381        | 252   | 2,572                              | 15,061                      | 17,633             | (1,836)                      | 06/09/06         | 1999       |
| Laughlin Avenue                 | 1                   |                  | 3,424                   | 5,507                       | 8,931         | 402   | 3,424                              | 5,909                       | 9,333              | (921)                        | 06/09/06         | 1975       |
| Clark Lane                      | 5                   |                  | 10,977                  | 17,216                      | 28,193        | 249   | 10,977                             | 17,465                      | 28,442             | (2,695)                      | 06/09/06         | 1960/1975  |
| Wiley Drive                     | 4                   |                  | 11,238                  | 14,244                      | 25,482        | 500   | 11,238                             | 14,744                      | 25,982             | (1,997)                      | 06/09/06         | 1960/1975  |
| Old Country Road                | 1                   |                  | 1,557                   | 1,503                       | 3,060         | 12  | 1,557                              | 1,515                       | 3,072              | (262)                        | 06/09/06         | 1969       |
| Press Lane                      | 1                   |                  | 2,211                   | 2,196                       | 4,407         | 412   | 2,211                              | 2,608                       | 4,819              | (381)                        | 06/09/06         | 1970       |

F-57

**Table of Contents****SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)**

December 31, 2008

| Property                                | Number of Buildings | Encumbrances (4) | Initial Cost to Company |                             |                | Costs Capitalized Subsequent to Acquisition | Gross Amount Carried at 12/31/2008 |                             |                    | Accumulated Depreciation (5) | Acquisition Date  | Year Built |
|---|---------------------|------------------|-------------------------|-----------------------------|----------------|---|------------------------------------|-----------------------------|--------------------|------------------------------|-------------------|------------|
|   |                     |                  | Land                    | Building & Improvements (1) | Total Costs    |   | Land                               | Building & Improvements (1) | Total Costs (3)(5) |                              |                   |            |
| Mira Loma                               | 1                   |                  | 7,919                   | 6,668                       | 14,587         |   | 7,919                              | 6,668                       | 14,587             |                              | 01/00/00          | 1997       |
| Pite Court                              | 1                   |                  | 5,316                   | 15,499                      | 20,815         | 61  | 5,316                              | 15,560                      | 20,876             | (1,600)                      | 12/28/06          | 2003       |
| <b>TOTAL NORTHERN CALIFORNIA MARKET</b> | <b>26</b>           | <b>11,025</b>    | <b>75,168</b>           | <b>151,051</b>              | <b>226,219</b> | <b>3,643</b>                                | <b>75,168</b>                      | <b>154,694</b>              | <b>229,862</b>     | <b>(23,138)</b>              |                   |            |
| Cypress Park East                       | 2                   | 9,970            | 2,627                   | 13,055                      | 15,682         | 624   | 2,627                              | 13,679                      | 16,306             | (2,924)                      | 10/22/04          | 2000       |
| East Landstreet Road                    | 3                   |                  | 2,251                   | 11,979                      | 14,230         | 57  | 2,251                              | 12,036                      | 14,287             | (1,426)                      | 06/09/06          | 1997/2000  |
| Boggy Creek Road                        | 6                   |                  | 6,982                   | 22,646                      | 29,628         | 470   | 6,982                              | 23,116                      | 30,098             | (2,475)                      | 06/09/06          | 1993-2002  |
| American Way                            | 1                   |                  | 3,603                   | 8,667                       | 12,270         | 1   | 3,603                              | 8,668                       | 12,271             | (628)                        | 08/16/07          | 1997       |
| <b>TOTAL ORLANDO MARKET</b>             | <b>12</b>           | <b>9,970</b>     | <b>15,463</b>           | <b>56,347</b>               | <b>71,810</b>  | <b>1,152</b>                                | <b>15,463</b>                      | <b>57,499</b>               | <b>72,962</b>      | <b>(7,453)</b>               |                   |            |
| North Industrial                        | 2                   | 5,425            | 4,566                   | 15,899                      | 20,465         | 2,994                                       | 4,566                              | 18,893                      | 23,459             | (4,749)                      | 10/01/04          | 1995/1999  |
| South Industrial                        | 2                   | 4,526            | 2,876                   | 14,120                      | 16,996         | 1,009                                       | 2,829                              | 15,176                      | 18,005             | (4,354)                      | 10/01/04          | 1987/1989  |
| South Industrial I                      | 1                   |                  | 1,235                   | 4,902                       | 6,137          | 441   | 1,235                              | 5,343                       | 6,578              | (2,220)                      | 10/01/04          | 1990       |
| West Southern Industrial                | 1                   |                  | 555                     | 3,376                       | 3,931          | 16  | 555                                | 3,392                       | 3,947              | (861)                        | 10/01/04          | 1984       |
| West Geneva Industrial                  | 3                   |                  | 413                     | 2,667                       | 3,080          | 558   | 413                                | 3,225                       | 3,638              | (604)                        | 10/01/04          | 1981       |
| West 24th Industrial                    | 2                   |                  | 870                     | 4,575                       | 5,445          | 487   | 870                                | 5,062                       | 5,932              | (1,022)                      | 10/01/04          | 1979/1980  |
| Sky Harbor Transit Center               | 1                   |                  | 2,534                   | 7,597                       | 10,131         | 373   | 2,534                              | 7,970                       | 10,504             | (2,372)                      | 11/24/04          | 2002       |
| States Logistics Center                 | 1                   |                  | 1,690                   | 5,643                       | 7,333          | 367   | 1,690                              | 6,010                       | 7,700              | (886)                        | 12/05/05          | 1988       |
| Roosevelt Distribution Center           | 1                   | 2,169            | 1,154                   | 6,441                       | 7,595          | (16) <sup>(2)</sup>                         | 1,154                              | 6,425                       | 7,579              | (962)                        | 05/19/06          | 1988       |
| <b>TOTAL PHOENIX MARKET</b>             | <b>14</b>           | <b>12,120</b>    | <b>15,893</b>           | <b>65,220</b>               | <b>81,113</b>  | <b>6,229</b>                                | <b>15,846</b>                      | <b>71,496</b>               | <b>87,342</b>      | <b>(18,030)</b>              |                   |            |
| Rittiman Business Park                  | 15                  |                  | 6,737                   | 40,935                      | 47,672         | 5,434                                       | 6,823                              | 46,283                      | 53,106             | (6,570)                      | 06/03/04/12/07/06 | 1976-2000  |
| <b>TOTAL SAN ANTONIO MARKET</b>         | <b>15</b>           |                  | <b>6,737</b>            | <b>40,935</b>               | <b>47,672</b>  | <b>5,434</b>                                | <b>6,823</b>                       | <b>46,283</b>               | <b>53,106</b>      | <b>(6,570)</b>               |                   |            |
| Garro Logistics Building                | 1                   |                  | 565                     | 2,638                       | 3,203          | (17) <sup>(2)</sup>                         | 565                                | 2,621                       | 3,186              | (133)                        | 08/15/07          | 2006       |



**Table of Contents****SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)**

December 31, 2008

| Property   | Number of Buildings | Encumbrances (4) | Initial Cost to Company |                             |             | Costs Capitalized Subsequent to Acquisition | Gross Amount Carried at 12/31/2008 |                             |                    | Accumulated Depreciation (5) | Acquisition Date | Year Built |
|--|---------------------|------------------|-------------------------|-----------------------------|-------------|---|------------------------------------|-----------------------------|--------------------|------------------------------|------------------|------------|
|  |                     |                  | Land                    | Building & Improvements (1) | Total Costs |   | Land                               | Building & Improvements (1) | Total Costs (3)(5) |                              |                  |            |
| <b>TAL SAN LUIS</b>                              |                     |                  |                         |                             |             |   |                                    |                             |                    |                              |                  |            |
| <b>MARKET</b>                                    |                     |                  |                         |                             |             |   |                                    |                             |                    |                              |                  |            |
| Industry Drive North                             | 2                   | 9,868            | 5,753                   | 16,039                      | 21,792      | 346   | 5,753                              | 16,385                      | 22,138             | (2,624)                      | 07/21/05         | 1999       |
| th 228th Street                                  | 1                   | 8,031            | 3,025                   | 13,694                      | 16,719      | 297   | 3,025                              | 13,991                      | 17,016             | (1,898)                      | 07/21/05         | 1996/1     |
| Avenue South                                     | 1                   | 6,474            | 3,345                   | 9,335                       | 12,680      | 1,245                                       | 3,345                              | 10,580                      | 13,925             | (1,825)                      | 07/21/05         | 1999       |
| th 192nd Street                                  | 1                   | 2,288            | 1,286                   | 3,433                       | 4,719       | 319   | 1,286                              | 3,752                       | 5,038              | (683)                        | 07/21/05         | 1988       |
| th 212th Street                                  | 1                   |                  | 3,095                   | 10,253                      | 13,348      | 166   | 3,095                              | 10,419                      | 13,514             | (1,828)                      | 08/01/05         | 1999       |
| thwest 27th Street                               | 1                   | 7,570            | 4,583                   | 8,353                       | 12,936      | 27  | 4,583                              | 8,380                       | 12,963             | (1,783)                      | 07/21/05         | 1999       |
| <b>TAL SEATTLE</b>                               |                     |                  |                         |                             |             |   |                                    |                             |                    |                              |                  |            |
| <b>MARKET</b>                                    |                     |                  |                         |                             |             |   |                                    |                             |                    |                              |                  |            |
| thill Business Center                            | 3                   |                  | 13,315                  | 9,112                       | 22,427      | 1,266                                       | 13,315                             | 10,378                      | 23,693             | (3,327)                      | 12/09/04         | 2000       |
| cho Technology Center                            | 1                   |                  | 2,790                   | 7,048                       | 9,838       | 612   | 2,790                              | 7,660                       | 10,450             | (2,239)                      | 10/16/03         | 2000       |
| Slauson Avenue                                   | 3                   | 12,010           | 5,499                   | 14,775                      | 20,274      | 1,542                                       | 5,499                              | 16,317                      | 21,816             | (2,603)                      | 07/21/05         | 1962/1     |
| port Circle                                      | 1                   | 5,490            | 3,098                   | 8,368                       | 11,466      | 1,194                                       | 3,098                              | 9,562                       | 12,660             | (840)                        | 07/21/05         | 1999       |
| a Street   | 1                   | 4,453            | 2,802                   | 7,624                       | 10,426      | 780   | 2,802                              | 8,404                       | 11,206             | (1,399)                      | 07/21/05         | 1988       |
| n Oaks Valley Road                               | 2                   | 3,998            | 1,815                   | 7,855                       | 9,670       | 111   | 1,815                              | 7,966                       | 9,781              | (1,170)                      | 07/21/05         | 1978/1     |
| ver Canyon                                       | 1                   |                  | 5,314                   | 9,929                       | 15,243      | 1,863                                       | 5,609                              | 11,497                      | 17,106             | (916)                        | 06/30/06         | 2000       |
| <b>TAL SOUTHERN CALIFORNIA</b>                   |                     |                  |                         |                             |             |   |                                    |                             |                    |                              |                  |            |
| <b>MARKET</b>                                    |                     |                  |                         |                             |             |   |                                    |                             |                    |                              |                  |            |
| ana Portfolio (6)                                | 3                   | 25,951           | 34,633                  | 64,711                      | 99,344      | 7,368                                       | 34,928                             | 71,784                      | 106,712            | (12,494)                     |                  |            |
|  |                     |                  | 2,746                   | 7,977                       | 10,723      | (167)(2)                                    | 2,746                              | 7,810                       | 10,556             | (416)                        | 12/06/07         | 1989/1     |
| <b>TAL TIJUANA</b>                               |                     |                  |                         |                             |             |   |                                    |                             |                    |                              |                  |            |
| <b>MARKET</b>                                    |                     |                  |                         |                             |             |   |                                    |                             |                    |                              |                  |            |
|  | 3                   |                  | 2,746                   | 7,977                       | 10,723      | (167)                                       | 2,746                              | 7,810                       | 10,556             | (416)                        |                  |            |
| <b>3 TOTAL CONSOLIDATED OPERATING PROPERTIES</b> |                     |                  |                         |                             |             |   |                                    |                             |                    |                              |                  |            |
|  | 373                 | 545,804          | 468,210                 | 2,106,955                   | 2,575,165   | 126,997                                     | 469,116                            | 2,233,046                   | 2,702,162          | (406,878)                    |                  |            |

**Table of Contents**

**SCHEDULE III REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)**

**December 31, 2008**

| Property  | Number of Buildings | Encumbrances (4)  | Initial Cost to Company |                             |             | Costs Capitalized Subsequent to Acquisition | Gross Amount Carried at 12/31/2008 |                     | Accumulated Depreciation (5) | Acquisition Date    | Year Built |
|---|---------------------|-------------------|-------------------------|-----------------------------|-------------|---|------------------------------------|---------------------|------------------------------|---------------------|------------|
|   |                     |                   | Land                    | Building & Improvements (1) | Total Costs |   | Land                               | Improvements (1)    |                              |                     |            |
| Properties under redevelopment                    | 6                   | 24,740            |                         |                             |             |   | 7,445                              | 46,854              | 54,299                       | (8,526)             |            |
| Properties under development                      | 12                  |                   |                         |                             |             |   | 20,834                             | 99,492              | 120,326                      | (2,000)             |            |
| Properties in pre-development including land held | 0                   |                   |                         |                             |             |   | 14,335                             | 6,739               | 21,074                       |                     |            |
| <b>GRAND TOTAL CONSOLIDATED</b>                   | <b>391</b>          | <b>\$ 570,544</b> |                         |                             |             |   | <b>\$ 511,730</b>                  | <b>\$ 2,386,131</b> | <b>\$ 2,897,861</b>          | <b>\$ (417,404)</b> |            |

(1) Included in Building & Improvements are intangible lease assets.

(2) Generally these reductions in basis include one or more of the following: i) payments received under master lease agreements and pursuant to GAAP, rental and expense recovery payments under master lease agreements are reflected as a reduction of the basis of the underlying property rather than revenues; ii) writeoffs of fixed asset balances due to early lease terminations by contracted customers; and iii) other miscellaneous basis adjustments.

(3) As of December 31, 2008, the aggregate cost for federal income tax purposes of investments in real estate was approximately \$2.4 billion (unaudited).

(4) Reconciliation of total debt to consolidated balance sheet caption as of December 31, 2008:

|                               |                   |
|-------------------------------|-------------------|
| Total per Schedule III        | \$ 570,544        |
| Premiums, net of amortization | 4,090             |
| <b>Total mortgage notes</b>   | <b>\$ 574,634</b> |

(5) A summary of activity for real estate and accumulated depreciation for the year ended December 31, 2008 is as follows:

|  |                     |
|--|---------------------|
| <b>Investments in properties:</b>  |                     |
| Balance at beginning of year   | \$ 2,882,906        |
| Acquisition of properties  | 55,848              |
| Improvements, including development properties                           | 101,910             |
| Divestiture of properties  | (138,489)           |
| Impairments  | (4,314)             |
| <b>Balance at end of year</b>  | <b>\$ 2,897,861</b> |
| <b>Accumulated depreciation:</b>   |                     |
| Balance at beginning of year   | \$ 310,691          |
| Depreciation and amortization expense, including discontinued operations | 120,218             |
| Divestiture of properties  | (13,505)            |
| <b>Balance at end of year</b>  | <b>\$ 417,404</b>   |

## Edgar Filing: DCT Industrial Trust Inc. - Form 10-K

- (6) Occasionally our leases contain certain provisions giving the tenant rights to purchase the property, which can take the form of a fixed price purchase option, a fair market value option, a right of first refusal option or a right of first offer option. These buildings, or a building included in the business park are subject to such an agreement.
- (7) Pursuant to SFAS No. 144, we recorded impairment losses on certain properties classified as held for use during 2008. These buildings, or a building included in the business park were impaired during 2008 based upon carrying value recoverability on an undiscounted cash flow basis.

F-60

**Table of Contents****EXHIBIT INDEX**

| <b>Exhibit Number</b> | <b>Description</b>  |
|-----------------------|---|
| *2.1                  | Contribution Agreement by and among Dividend Capital Trust Inc., Dividend Capital Operating Partnership LP and Dividend Capital Advisors Group LLC, dated as of July 21, 2006 (incorporated by reference to Exhibit 2.1 to Form 8-K filed on July 27, 2006)   |
| *3.1                  | DCT Industrial Trust Inc. Third Articles of Amendment and Restatement (incorporated by reference to Exhibit 3.1 to Form 8-K filed on December 19, 2006)   |
| *3.2                  | DCT Industrial Trust Inc. Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to Form 8-K filed on December 19, 2006)   |
| *10.1                 | Form of Indemnification Agreement (incorporated by reference to Exhibit 10.1 to Form 10-Q filed on May 9, 2007)   |
| *10.2                 | Amended and Restated Limited Partnership Agreement of DCT Industrial Operating Partnership LP, dated October 10, 2006 (incorporated by reference to Exhibit 10.5 to Form 8-K filed on October 13, 2006)   |
| *10.3                 | Third Amendment to the Amended and Restated Limited Partnership Agreement of DCT Industrial Operating Partnership LP, dated May 3, 2007 (incorporated by reference to Exhibit 99.2 to Form S-3ASR Registration Statement, Commission File No. 333-145253)   |
| +10.4                 | Fourth Amendment to the Amended and Restated Limited Partnership Agreement of DCT Industrial Operating Partnership LP, dated December 1, 2008   |
| *10.5                 | DCT Industrial Trust Inc. Amended and Restated 2006 Long-Term Incentive Plan (incorporated by reference to Exhibit 10.1 to Form 10-Q filed on August 14, 2007)  |
| *10.6                 | DCT Industrial Trust Inc. 2006 Incentive Compensation Plan (incorporated by reference to Exhibit 10.2 to Form 8-K filed on October 13, 2006)  |
| *10.7                 | Amended and Restated Unsecured Revolving Credit Agreement, dated as of December 15, 2006, among DCT Industrial Trust Inc. and the banks identified therein and JP Morgan Chase Bank, N.A. as administrative agent, U.S. Bank National Association as syndication agent, and LaSalle Bank National Association, PNC Bank, National Association and Wells Fargo Bank, National Association, as documentation agents and J.P. Morgan Securities Inc. as sole bookrunner and sole lead arranger (incorporated by reference to Exhibit 10.1 to Form 10-Q filed on November 11, 2008) |
| *10.8                 | Non-Competition and Non-Solicitation Agreement, dated as of October 10, 2006, between DCT Industrial Trust Inc. and Evan H. Zucker (incorporated by reference to Exhibit 10.19 to Form S-11 Registration Statement, Commission File No. 333-138094)   |
| *10.9                 | Non-Competition and Non-Solicitation Agreement, dated as of October 10, 2006, between DCT Industrial Trust Inc. and James R. Mulvihill (incorporated by reference to Exhibit 10.20 to Form S-11 Registration Statement, Commission File No. 333-138094)   |
| *10.10                | Pledge and Security Agreement, dated as of October 10, 2006, between Dividend Capital Advisors Group LLC and DCT Industrial Trust Inc. (incorporated by reference to Exhibit 10.21 to Form S-11 Registration Statement, Commission File No. 333-138094)   |
| *10.11                | Registration Rights Agreement, dated as of October 10, 2006, between DCT Industrial Trust Inc. and Dividend Capital Advisors Group LLC (incorporated by reference to Exhibit 10.22 to Form S-11 Registration Statement, Commission File No. 333-138094)   |
| *10.12                | Employment Agreement, dated as of July 21, 2006, between Dividend Capital Trust Inc. and Thomas G. Wattles (incorporated by reference to Exhibit 10.6.5 to Post-Effective Amendment No. 5 to Form S-11, Commission File No. 333-122260)   |

**Table of Contents**

| <b>Exhibit<br/>Number</b> | <b>Description</b>   |
|---------------------------|--|
| *10.13                    | Employment Agreement, dated as of July 21, 2006, between Dividend Capital Trust Inc. and James D. Cochran (incorporated by reference to Exhibit 10.6.6 to Post-Effective Amendment No. 5 to Form S-11, Commission File No. 333-122260)                   |
| *10.14                    | Employment Agreement, dated as of July 21, 2006, between Dividend Capital Trust Inc. and Daryl H. Mechem (incorporated by reference to Exhibit 10.6.7 to Post-Effective Amendment No. 5 to Form S-11, Commission File No. 333-122260)                    |
| *10.15                    | Employment Agreement, dated as of July 21, 2006, between Dividend Capital Trust Inc. and Michael J. Ruen (incorporated by reference to Exhibit 10.6.9 to Post-Effective Amendment No. 5 to Form S-11, Commission File No. 333-122260)                    |
| *10.16                    | Employment Agreement, dated as of August 14, 2006, between Dividend Capital Trust Inc. and Philip L. Hawkins (incorporated by reference to Exhibit 10.6.10 to Post-Effective Amendment No. 5 to Form S-11, Commission File No. 333-122260)               |
| *10.17                    | Employment Agreement, dated as of September 18, 2006, between Dividend Capital Trust Inc. and Stuart B. Brown (incorporated by reference to Exhibit 10.6.11 to Post-Effective Amendment No. 5 to Form S-11, Commission File No. 333-122260)              |
| *10.18                    | First Amendment to Employment Agreement, dated as of December 18, 2007, between DCT Industrial Trust Inc. (f/k/a Dividend Capital Trust Inc.) and Thomas G. Wattles (incorporated by reference to Exhibit 10.31 to Form 10-K filed on February 29, 2008) |
| *10.19                    | First Amendment to Employment Agreement, dated as of December 18, 2007, between DCT Industrial Trust Inc. (f/k/a Dividend Capital Trust Inc.) and James D. Cochran (incorporated by reference to Exhibit 10.32 to Form 10-K filed on February 29, 2008)  |
| *10.20                    | First Amendment to Employment Agreement, dated as of December 18, 2007, between DCT Industrial Trust Inc. (f/k/a Dividend Capital Trust Inc.) and Daryl H. Mechem (incorporated by reference to Exhibit 10.33 to Form 10-K filed on February 29, 2008)   |
| *10.21                    | First Amendment to Employment Agreement, dated as of December 18, 2007, between DCT Industrial Trust Inc. (f/k/a Dividend Capital Trust Inc.) and Michael J. Ruen (incorporated by reference to Exhibit 10.35 to Form 10-K filed on February 29, 2008)   |
| *10.22                    | First Amendment to Employment Agreement, dated as of December 18, 2007, between DCT Industrial Trust Inc. (f/k/a Dividend Capital Trust Inc.) and Philip L. Hawkins (incorporated by reference to Exhibit 10.36 to Form 10-K filed on February 29, 2008) |
| *10.23                    | First Amendment to Employment Agreement, dated as of December 18, 2007, between DCT Industrial Trust Inc. (f/k/a Dividend Capital Trust Inc.) and Stuart B. Brown (incorporated by reference to Exhibit 10.37 to Form 10-K filed on February 29, 2008)   |
| *10.24                    | Second Amendment to the Employment Agreement, dated as of April 24, 2008, between DCT Industrial Trust Inc. and Thomas G. Wattles (incorporated by reference to Exhibit 10.1 to Form 10-Q filed on August 7, 2008)                                       |
| +10.25                    | Third Amendment to Employment Agreement, dated as of December 19, 2008, between DCT Industrial Trust Inc. and Thomas G. Wattles  |
| +10.26                    | Second Amendment to Employment Agreement, dated as of December 19, 2008, between DCT Industrial Trust Inc. and James D. Cochran  |
| +10.27                    | Second Amendment to Employment Agreement, dated as of December 19, 2008, between DCT Industrial Trust Inc. and Daryl H. Mechem   |
| +10.28                    | Second Amendment to Employment Agreement, dated as of December 19, 2008, between DCT Industrial Trust Inc. and Michael J. Ruen   |

**Table of Contents**

| <b>Exhibit<br/>Number</b> | <b>Description</b>   |
|---------------------------|--|
| +10.29                    | Second Amendment to Employment Agreement, dated as of December 19, 2008, between DCT Industrial Trust Inc. and Philip L. Hawkins   |
| +10.30                    | Second Amendment to Employment Agreement, dated as of December 19, 2008, between DCT Industrial Trust Inc. and Stuart B. Brown   |
| *10.31                    | Termination Agreement, dated as of October 10, 2006, between DCT Industrial Trust Inc. (f/k/a Dividend Capital Trust Inc.) and Dividend Capital Securities LLC, relating to the termination of the Dealer Manager Agreement between DCT Industrial Trust Inc. (f/k/a Dividend Capital Trust Inc.) and Dividend Capital Securities LLC (incorporated by reference to Exhibit 10.6 to Form 8-K filed on October 13, 2006)  |
| *10.32                    | Termination Agreement, dated as of October 10, 2006, between DCT Industrial Operating Partnership LP (f/k/a Dividend Capital Operating Partnership LP) and Dividend Capital Securities LLC, relating to the termination of the Dealer Manager Agreement between DCT Industrial Operating Partnership LP (f/k/a Dividend Capital Operating Partnership LP) and Dividend Capital Securities LLC (incorporated by reference to Exhibit 10.7 to Form 8-K filed on October 13, 2006)  |
| *10.33                    | Termination Agreement, dated as of October 10, 2006, between DCT Industrial Operating Partnership LP (f/k/a Dividend Capital Operating Partnership LP) and Dividend Capital Exchange Facilitators LLC, relating to the termination of the Intellectual Property Licensing Agreement between DCT Industrial Operating Partnership LP (f/k/a Dividend Capital Operating Partnership LP) and Dividend Capital Exchange Facilitators LLC (incorporated by reference to Exhibit 10.8 to Form 8-K filed on October 13, 2006) |
| *10.34                    | DCT Industrial Trust Inc. 2006 Outperformance Program (incorporated by reference to Exhibit 10.8 to Form 8-K filed on December 19, 2006)   |
| +21.1                     | List of Subsidiaries   |
| +23.1                     | Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm, dated February 27, 2009.  |
| +23.2                     | Consent of KPMG LLP, Independent Registered Public Accounting Firm, dated February 27, 2009  |
| +31.1                     | Rule 13a-14(a) Certification of Principal Executive Officer  |
| +31.2                     | Rule 13a-14(a) Certification of Principal Financial Officer  |
| ++32.1                    | Section 1350 Certification of Principal Executive Officer  |
| ++32.2                    | Section 1350 Certification of Principal Financial Officer  |

- + Filed herewith.
- ++ Furnished herewith.
- \* Previously filed.