BLOCKBUSTER INC Form 10-Q August 15, 2008 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 6, 2008

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 001-15153

BLOCKBUSTER INC.

(Exact name of registrant as specified in its charter)

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Delaware (State or other jurisdiction of

incorporation or organization)

52-1655102 (I.R.S. Employer

Identification No.)

1201 Elm Street Dallas, Texas 75270

Telephone 214-854-3000

(Address, including zip code, and telephone number,

including area code, of registrant s principal executive offices)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer x Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes " No x

Number of shares of common stock outstanding at August 8, 2008:

Class A common stock, par value \$.01 per share: 125,337,246

Class B common stock, par value \$.01 per share: 72,000,000

BLOCKBUSTER INC.

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PART I FINANCIAL INFORMATION

Item 1. Financial Statements

BLOCKBUSTER INC.

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(In millions, except per share amounts)

| | Thirteen V July 6, 2008 | Veeks Ended July 1, 2007 (As restated) | Twenty-Six July 6, 2008 | x Weeks Ended July 1, 2007 (As restated) | |
|---|----------------------------|--|----------------------------|--|--|
| Revenues: | | | | | |
| Base rental revenues | \$ 812.0 | \$ 798.5 | \$ 1,713.7 | \$ 1,682.3 | |
| Previously rented product (PRP) revenues | 160.3 | 166.0 | 334.9 | 334.3 | |
| | | | | | |
| Total rental revenues | 972.3 | 964.5 | 2,048.6 | 2,016.6 | |
| Merchandise sales | 323.8 | 285.2 | 633.6 | 677.4 | |
| Other revenues | 8.4 | 13.5 | 16.4 | 43.1 | |
| | | | | | |
| | 1,304.5 | 1,263.2 | 2,698.6 | 2,737.1 | |
| | -, | -,_ • - • - | _, | _, | |
| Cost of sales: | | | | | |
| Cost of rental revenues | 397.5 | 414.1 | 808.0 | 828.6 | |
| Cost of merchandise sold | 251.8 | 214.3 | 493.7 | 511.2 | |
| | 20110 | | ., | 01112 | |
| Total cost of sales | 649.3 | 628.4 | 1,301.7 | 1,339.8 | |
| | 049.5 | 020.4 | 1,301.7 | 1,559.0 | |
| Conservation and fit | (55.0 | (24.9 | 1 206 0 | 1 207 2 | |
| Gross profit | 655.2 | 634.8 | 1,396.9 | 1,397.3 | |
| | | | | | |
| Operating expenses: | | | | | |
| General and administrative | 605.2 | 622.5 | 1,206.3 | 1,278.0 | |
| Advertising | 31.9 | 54.8 | 62.4 | 131.4 | |
| Depreciation and intangible amortization | 37.9 | 48.7 | 77.8 | 98.5 | |
| Gain on sale of Gamestation | | (81.3) | | (81.3) | |
| | | | | | |
| | 675.0 | 644.7 | 1,346.5 | 1,426.6 | |
| | | | , | , | |
| Operating income (loss) | (19.8) | (9.9) | 50.4 | (29.3) | |
| Interest expense | (19.0) | (21.1) | (37.6) | (44.7) | |
| Interest income | 0.6 | 1.9 | 1.7 | 3.8 | |
| Other items, net | (0.1) | 1.8 | 0.3 | (0.2) | |
| | (011) | 110 | 0.0 | (0.2) | |
| Income (loss) before income taxes | (37.7) | (27.3) | 14.8 | (70.4) | |
| Provision for income taxes | (37.7) | (3.0) | (11.0) | (11.5) | |
| | (4.2) | (5.0) | (11.0) | (11.5) | |
| Lange (lang) from continuing constitute | (41.0) | (20.2) | 2.0 | (01-0) | |
| Income (loss) from continuing operations | (41.9) | (30.3) | 3.8 | (81.9) | |
| Income (loss) from discontinued operations (Note 6) | | (1.1) | (0.3) | 1.5 | |

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| Net income (loss) | | (41.9) | | (31.4) | | 3.5 | | (80.4) |
|---|----|--------|----|--------|----|--------|----|--------|
| Preferred stock dividends | | (2.8) | | (2.8) | | (5.6) | | (5.6) |
| | | | | | | | | |
| Net income (loss) applicable to common stockholders | \$ | (44.7) | \$ | (34.2) | \$ | (2.1) | \$ | (86.0) |
| | | | | | | | | |
| Net income (loss) per common share: | | | | | | | | |
| Basic and diluted | | | | | | | | |
| Continuing operations | \$ | (0.23) | \$ | (0.17) | \$ | (0.01) | \$ | (0.46) |
| Discontinued operations | Ŧ | (0120) | - | (0.01) | - | (0101) | - | 0.01 |
| · | | | | | | | | |
| Net income (loss) | \$ | (0.23) | \$ | (0.18) | \$ | (0.01) | \$ | (0.45) |
| | Ŷ | (0.20) | Ŷ | (0110) | Ŷ | (0101) | Ŷ | (0110) |
| | | | | | | | | |
| Weighted-average common shares outstanding: | | | | | | | | |
| Basic and diluted | | 191.7 | | 190.0 | | 191.5 | | 189.7 |
| | | | | | | | | |

The accompanying notes are an integral part

of these unaudited consolidated financial statements.

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BLOCKBUSTER INC.

CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In millions, except per share amounts)

| | July 6, 2008 | January 6, 2008 |
|--|-----------------|--------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 140.1 | \$ 184.6 |
| Receivables, less allowances of \$9.0 and \$8.7 for 2008 and 2007, respectively | 86.2 | 113.1 |
| Merchandise inventories | 447.3 | 343.9 |
| Rental library, net | 405.0 | 441.1 |
| Deferred income taxes | 16.6 | 15.9 |
| Prepaid and other current assets | 241.5 | 220.6 |
| Total current assets | 1,336.7 | 1,319.2 |
| Property and equipment, net | 426.8 | 463.0 |
| Deferred income taxes | 140.4 | 144.8 |
| Intangibles, net | 12.7 | 13.7 |
| Goodwill | 772.6 | 772.6 |
| Other assets | 21.5 | 20.3 |
| | \$ 2,710.7 | \$ 2,733.6 |
| Liabilities and Stockholders Equity | | |
| Current liabilities: | | |
| Accounts payable | \$ 433.2 | \$ 472.8 |
| Accrued expenses | 547.4 | 618.4 |
| Current portion of long-term debt | 65.9 | 44.7 |
| Current portion of capital lease obligations | 9.6 | 10.1 |
| Deferred income taxes | 137.9 | 142.5 |
| Total current liabilities | 1,194.0 | 1,288.5 |
| Long-term debt, less current portion | 732.1 | 665.6 |
| Capital lease obligations, less current portion | 32.8 | 37.4 |
| Other liabilities | 81.6 | 86.4 |
| | 2,040.5 | 2,077.9 |
| Commitments and contingencies (Note 5) | | |
| Stockholders equity: | | |
| Preferred stock, par value \$0.01 per share; 100 shares authorized; 0.15 shares issued and outstanding for 2008 | | |
| and 2007 with a liquidation preference of \$1,000 per share | 150.0 | 150.0 |
| Class A common stock, par value \$0.01 per share; 400 shares authorized; 120.8 and 121.2 shares issued and outstanding for 2008 and 2007, respectively | 1.2 | 1.2 |
| Class B common stock, par value \$0.01 per share; 500 shares authorized; 72.0 shares issued and outstanding for | 1.2 | 1.2 |
| 2008 and 2007 | 0.7 | 0.7 |
| Additional paid-in capital | 5,379.7 | 5,375.2 |
| Accumulated deficit | (4,851.1) | (4,854.6) |

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| (10.3) | (16.8) |
|------------|------------|
| | |
| 670.2 | 655.7 |
| | |
| \$ 2,710.7 | \$ 2,733.6 |
| | 670.2 |

The accompanying notes are an integral part

of these unaudited consolidated financial statements.

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BLOCKBUSTER INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In millions)

| | Twenty-Six Weeks Ended | |
|---|------------------------|-------------------------------|
| | July 6, 2008 | July 1, 2007 (As restated) |
| Cash flows from operating activities: | | |
| Net income (loss) | \$ 3.5 | \$ (80.4) |
| Adjustments to reconcile net income (loss) to net cash used for operating activities: | | |
| Depreciation and intangible amortization | 77.8 | 98.5 |
| Rental library purchases | (340.5) | (316.3) |
| Rental library amortization | 379.8 | 366.1 |
| Non-cash share-based compensation | 9.8 | 8.7 |
| Gain on sale of Gamestation | | (81.3) |
| Deferred taxes and other | (0.8) | (1.3) |
| Change in operating assets and liabilities: | | |
| Change in receivables | 27.8 | 37.9 |
| Change in merchandise inventories | (98.8) | (21.3) |
| Change in prepaid and other assets | (19.2) | 26.2 |
| Change in accounts payable | (44.2) | (114.1) |
| Change in accrued expenses and other liabilities | (78.1) | (107.0) |
| Net cash provided by (used for) operating activities | (82.9) | (184.3) |

Cash flows from investing activities: