## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

(Mark One)
[X] Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.
For the quarterly period ended _June 30, 2008
[ ] Transition report pursuant to Section 13 or 15(d) of the Exchange Act
For the transition period $\qquad$ to $\qquad$

# Auburn National Bancorporation, Inc. 

(Exact Name of Registrant as Specified in Its Charter)

# Edgar Filing: AUBURN NATIONAL BANCORPORATION INC - Form 10-Q <br> Delaware <br> (State or other jurisdiction of <br> incorporation or organization) <br> 63-0885779 <br> (I.R.S. Employer <br> Identification No.) 

100 N. Gay Street

Auburn, Alabama 36830
(334) 821-9200
(Address and telephone number of principal executive offices)
(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

## Yes x

No ${ }^{-}$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 b-2$ of the Exchange Act. (Check one):


## Class

Common Stock, $\$ 0.01$ par value per share

Outstanding at July 31, 2008
$3,677,708$ shares

## Table of Contents

## AUBURN NATIONAL BANCORPORATION, INC. AND SUBSIDIARIES

## INDEX

PART I. FINANCIAL INFORMATION ..... PAGE
Item 1 Financial Statements
Condensed Consolidated Balance Sheets (Unaudited) as June 30, 2008 and December 31, 2007 ..... 3
Condensed Consolidated Statements of Earnings (Unaudited) for the Three and Six Months Ended June 30, 2008 and 2007 ..... 4
Condensed Consolidated Statement of Stockholders Equity and Comprehensive Income (Unaudited) for the Six Months Ended June 30, 2008 and 2007 ..... 5
Condensed Consolidated Statements of Cash Flows (Unaudited) for the Six Months Ended June 30, 2008 and 2007 ..... 6
Notes to Condensed Consolidated Financial Statements ..... 7
Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 12
Explanation of Our Use of Non-GAAP Financial Measures ..... 25
Selected Quarterly Financial Data ..... 26
Selected Financial Data ..... 27
Average Balances and Net Interest Income Analysis for the Three Months Ended June 30, 2008 and 2007 ..... 28
Average Balances and Net Interest Income Analysis for the Six Months Ended June 30, 2008 and 2007 ..... 29
Loan Portfolio Composition ..... 30
Allowance for Loan Losses and Nonperforming Assets ..... 31
CDs and Other Time Deposits in Amounts of \$100,000 or more ..... 32
Item 3 Quantitative and Qualitative Disclosures About Market Risk ..... 33
Item 4 Controls and Procedures ..... 33
PART II. OTHER INFORMATION
Item 1 Legal Proceedings ..... 34
Item 1A Risk Factors ..... 34
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds ..... 34
Item 3 Defaults Upon Senior Securities ..... 34
Item 4 Submission of Matters to a Vote of Security Holders ..... 34
Item 5 Other Information ..... 35
Item 6 Exhibits ..... 35

## Table of Contents

## PART 1. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## AUBURN NATIONAL BANCORPORATION, INC. AND SUBSIDIARIES

## Condensed Consolidated Balance Sheets

## (Unaudited)

| (Dollars in thousands, except share data) | June 30, $2008$ | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Assets: |  |  |  |
| Cash and due from banks | \$ 16,635 | \$ | 13,312 |
| Federal funds sold | 7,920 |  | 50 |
| Interest bearing bank deposits | 184 |  | 136 |
| Cash and cash equivalents | 24,739 |  | 13,498 |
| Securities available-for-sale | 323,706 |  | 318,373 |
| Loans held for sale | 3,567 |  | 2,978 |
| Loans, net of unearned income | 345,308 |  | 322,411 |
| Allowance for loan losses | $(4,049)$ |  | $(4,105)$ |
| Loans, net | 341,259 |  | 318,306 |
| Premises and equipment, net | 6,381 |  | 6,423 |
| Bank-owned life insurance | 15,063 |  | 14,825 |
| Other assets | 16,591 |  | 14,256 |
| Total assets | \$ 731,306 | \$ | 688,659 |
| Liabilities: |  |  |  |
| Deposits: |  |  |  |
| Noninterest-bearing | \$ 76,531 | \$ | 70,241 |
| Interest-bearing | 463,961 |  | 422,344 |
| Total deposits | 540,492 |  | 492,585 |
| Federal funds purchased and securities sold under agreements to repurchase | 10,509 |  | 24,247 |
| Long-term debt | 123,377 |  | 115,386 |
| Accrued expenses and other liabilities | 3,576 |  | 3,423 |
| Total liabilities | 677,954 |  | 635,641 |
| Stockholders equity: |  |  |  |
| Preferred stock of \$.01 par value; authorized 200,000 shares; issued shares - none |  |  |  |
| Common stock of \$. 01 par value; authorized 8,500,000 shares; issued 3,957,135 shares | 39 |  | 39 |
| Additional paid-in capital | 3,748 |  | 3,748 |
| Retained earnings | 57,718 |  | 55,362 |
| Accumulated other comprehensive loss, net | $(2,329)$ |  | (397) |
|  | $(5,824)$ |  | $(5,734)$ |

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Less treasury stock, at cost - 279,312 shares and 275,326 shares for June 30, 2008 and December 31, 2007, respectively

| Total stockholders equity | 53,352 | 53,018 |  |
| :--- | :--- | :--- | :--- |
| Total liabilities and stockholders equity | $\$ 731,306$ | $\$$ | 688,659 |

See accompanying notes to condensed consolidated financial statements

Table of Contents

## AUBURN NATIONAL BANCORPORATION, INC. AND SUBSIDIARIES

## Condensed Consolidated Statements of Earnings

## (Unaudited)

| (Dollars in thousands, except share and per share data) | Three Months Ended June 30 |  |  |  | $\underset{2008}{\text { Six Months Ended June } 30}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 5,778 | \$ | 6,063 | \$ | 11,797 | \$ | 11,758 |
| Securities |  | 3,983 |  | 3,603 |  | 7,896 |  | 7,120 |
| Federal funds sold and interest bearing bank deposits |  | 40 |  | 49 |  | 64 |  | 144 |
| Total interest income |  | 9,801 |  | 9,715 |  | 19,757 |  | 19,022 |

Interest expense:

| Deposits | 3,804 | 4,224 | 7,873 | 8,344 |
| :--- | ---: | ---: | ---: | ---: |
| Short-term borrowings | 43 | 161 | 139 | 358 |
| Long-term debt | 1,268 | 1,032 | 2,521 | 2,067 |
| Total interest expense | 5,115 | 5,417 | 10,533 | 10,769 |
|  |  |  |  |  |
| Net interest income | 4,686 | 4,298 | 9,224 | 8,253 |
| Provision for loan losses | 180 | 20 | 240 | 23 |
| Net interest income after provision for loan losses | 4,506 | 4,278 | 8,984 | 8,230 |


| Noninterest income: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Service charges on deposit accounts | 297 | 316 | 608 | 644 |
| Servicing fees | 78 | 85 | 157 | 174 |
| Gain on sale of loans held for sale | 134 | 194 | 308 | 370 |
| Bank-owned life insurance | 116 | 140 | 238 | 281 |
| Securities gains, net | 52 | 13 | 95 | 24 |
| Other | 425 | 390 | 852 | 833 |
|  |  |  |  |  |
| Total noninterest income | 1,102 | 1,138 | 2,258 | 2,326 |


| Noninterest expense: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Salaries and benefits | 1,721 | 1,823 | 3,574 | 3,558 |
| Net occupancy and equipment | 327 | 323 | 633 | 617 |
| Professional fees | 158 | 219 | 316 | 353 |
| Other | 899 | 765 | 1,731 | 1,505 |
| Total noninterest expense | 3,105 | 3,130 | 6,254 | 6,033 |
|  |  |  |  |  |
| Earnings before income taxes | 2,503 | 2,286 | 4,988 | 4,523 |
| Income tax expense | 636 | 575 | 1,270 | 1,134 |

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| Net earnings | $\$$ | 1,867 | $\$$ | 1,711 | $\$$ | 3,718 | $\$$ | 3,389 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Net earnings per share: | $\$$ | 0.51 | $\$$ | 0.46 | $\$$ | 1.01 | $\$$ | 0.91 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| Weighted average shares outstanding: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Basic and diluted | $3,680,144$ | $3,729,681$ | $3,680,977$ | $3,734,714$ |

See accompanying notes to condensed consolidated financial statements

## Table of Contents

## AUBURN NATIONAL BANCORPORATION, INC. AND SUBSIDIARIES

## Condensed Consolidated Statements of Stockholders Equity and Comprehensive Income

## (Unaudited)

| (Dollars in thousands, except share and per share data) | Common Stock |  |  |  | ditional aid-in apital | Retained earnings | $\begin{gathered} \text { Accumulated } \\ \text { other } \\ \text { comprehensive } \\ \text { loss } \end{gathered}$ |  | Treasury stock | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2006 | 3,957,135 | \$ | 39 | \$ | 3,748 | \$ 51,087 | \$ | $(2,335)$ | \$ $(4,121)$ | \$ 48,418 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net earnings |  |  |  |  |  | 3,389 |  |  |  | 3,389 |
| Other comprehensive loss due to change in unrealized loss on securities available for sale, net |  |  |  |  |  |  |  | $(2,725)$ |  | $(2,725)$ |
| Total comprehensive income |  |  |  |  |  | 3,389 |  | $(2,725)$ |  | 664 |
| Cash dividends paid (\$0.35 per share) |  |  |  |  |  | $(1,306)$ |  |  |  | $(1,306)$ |
| Stock repurchases (16,527 shares) |  |  |  |  |  |  |  |  | (471) | (471) |
| Balance, June 30, 2007 | 3,957,135 | \$ | 39 | \$ | 3,748 | \$ 53,170 | \$ | $(5,060)$ | \$ $(4,592)$ | \$47,305 |
| Balance, December 31, 2007 | 3,957,135 | \$ | 39 | \$ | 3,748 | \$ 55,362 | \$ | (397) | \$ $(5,734)$ | \$ 53,018 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net earnings |  |  |  |  |  | 3,718 |  |  |  | 3,718 |
| Other comprehensive loss due to change in unrealized loss on securities available for sale, net |  |  |  |  |  |  |  | $(1,932)$ |  | $(1,932)$ |
| Total comprehensive income |  |  |  |  |  | 3,718 |  | $(1,932)$ |  | 1,786 |
| Cash dividends paid (\$0.37 per share) |  |  |  |  |  | $(1,362)$ |  |  |  | $(1,362)$ |
| Stock repurchases ( 3,986 shares) |  |  |  |  |  |  |  |  | (90) | (90) |
| Balance, June 30, 2008 | 3,957,135 | \$ | 39 | \$ | 3,748 | \$ 57,718 | \$ | $(2,329)$ | \$ $(5,824)$ | \$ 53,352 |

See accompanying notes to condensed consolidated financial statements

## Table of Contents

## AUBURN NATIONAL BANCORPORATION, INC. AND SUBSIDIARIES

## Condensed Consolidated Statements of Cash Flows

## (Unaudited)

| (In thousands) | Six Months Ended June 30 |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| Cash flows from operating activities: |  |  |
| Net earnings | \$ 3,718 | \$ 3,389 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for loan losses | 240 | 23 |
| Depreciation and amortization | 175 | 200 |
| Premium amortization and discount accretion, net | (28) | 69 |
| Net (gain) loss on securities available for sale transactions | (95) | 589 |
| Net gain on sale of loans held for sale | (308) | (370) |
| Gain on sale of privately-held stock investments |  | (613) |
| Loans originated for sale | $(42,749)$ | $(57,001)$ |
| Proceeds from sale of loans | 42,468 | 57,386 |
| Increase in cash surrender value of bank owned life insurance | (238) | (281) |
| Net increase in other assets | (744) | $(1,076)$ |
| Net increase in accrued expenses and other liabilities | 153 | 348 |
| Net cash provided by operating activities | 2,592 | 2,663 |

Cash flows from investing activities:

| Proceeds from maturities of securities held-to-maturity | 63 |  |
| :--- | ---: | ---: |
| Proceeds from sales of securities available-for-sale | 25,926 |  |
| Proceeds from maturities of securities available-for-sale | 16,014 |  |
| Purchase of securities available-for-sale | 40,283 | 23,518 |
| Net increase in loans | $(74,639)$ | $(35,476)$ |
| Net purchases of premises and equipment | $(113)$ | $(21,261)$ |
| Proceeds from sale of privately-held stock investment | $(767)$ |  |

Net cash used in investing activities
$(32,059)$
$(16,763)$

Cash flows from financing activities:

| Net increase (decrease) in noninterest-bearing deposits | $(2,267)$ |
| :--- | ---: | ---: |
| Net increase in interest-bearing deposits | 6,290 |
| Net (decrease) increase in federal funds purchased and securities sold under agreements to repurchase | 41,617 |
| Net decrease in other short-term borrowings | $(13,738)$ |
| Proceeds from issuance of long-term debt | $(10,640$ |
| Repayments or retirement of long-term debt | 8,000 |
| Stock repurchases | $(9)$ |
| Dividends paid | $(1,96)$ |
|  | $(471)$ |
| Net cash provided by financing activities | 40,708 |
|  | $(1,306)$ |
| Net change in cash and cash equivalents | 15,684 |
| Cash and cash equivalents at beginning of period | 11,241 |


| Cash and cash equivalents at end of period | $\$$ | 24,739 |
| :--- | :---: | :---: |
|  | $\$$ | 18,610 |
| Supplemental disclosures of cash flow information: |  |  |
| Cash paid during the period for: | $\$$ |  |
| Interest | 10,240 | $\$$ |
| Income taxes | 10,584 |  |
| Supplemental disclosure of non-cash transactions: | 1,042 |  |
| Real estate acquired through foreclosure | 323 |  |

Table of Contents

## AUBURN NATIONAL BANCORPORATION, INC. AND SUBSIDIARIES

## Notes to the Condensed Consolidated Financial Statements

## NOTE 1: BASIS OF PRESENTATION

## General

Auburn National Bancorporation, Inc. (the Company ) provides a full range of banking services to individual and corporate customers in Lee County, Alabama and surrounding counties through its subsidiary, AuburnBank (the Bank). The Company does not have any segments other than banking that are considered material.


#### Abstract

The unaudited condensed consolidated financial statements in this report have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information. Accordingly, these financial statements do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. The unaudited condensed consolidated financial statements include, in the opinion of management, all adjustments necessary to present a fair statement of the financial position and the results of operations for all periods presented. All such adjustments are of a normal recurring nature. The financial position and results of operations as of and for the six months ended June 30, 2008 are not necessarily indicative of the results of operations that Auburn National Bancorporation, Inc. and its subsidiaries may achieve for future interim periods or the entire year. For further information, refer to the consolidated financial statements and footnotes included in the Company s annual report on Form 10-K for the year ended December 31, 2007 and the Company s quarterly report on Form 10-Q for the quarter ended March 31, 2008


## Reclassifications

Certain amounts reported in prior periods have been reclassified to conform to the current-period presentation. These reclassifications had no effect on the Company s previously reported net earnings or total stockholders equity.

## NOTE 2: BASIC AND DILUTED EARNINGS PER SHARE

Basic net earnings per share is computed by dividing net earnings by the weighted average common shares outstanding for the three and six months ended June 30, 2008 and 2007, respectively. Diluted net earnings per share reflect the potential dilution that could occur if the Company s potential common stock was issued. At June 30, 2008 and 2007, respectively, the Company had no options issued or outstanding.

A reconciliation of the numerator and denominator of the basic earnings per share computation to the diluted earnings per share computation for the three and six months ended June 30, 2008 and 2007 are presented below.

| (Dollars in thousands, except share and per share data) | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic: |  |  |  |  |  |  |  |  |
| Net earnings | \$ | 1,867 | \$ | 1,711 | \$ | 3,718 | \$ | 3,389 |
| Average common shares outstanding |  | 3,680,144 |  | 3,729,681 |  | 3,680,977 |  | 3,734,714 |
| Earnings per share | \$ | 0.51 | \$ | 0.46 | \$ | 1.01 | \$ | 0.91 |
| Diluted: |  |  |  |  |  |  |  |  |
| Net earnings | \$ | 1,867 | \$ | 1,711 | \$ | 3,718 | \$ | 3,389 |
| Average common shares outstanding |  | 3,680,144 |  | 3,729,681 |  | 3,680,977 |  | 3,734,714 |
| Dilutive effect of options issued |  |  |  |  |  |  |  |  |
| Average diluted shares outstanding |  | 3,680,144 |  | 3,729,681 |  | 3,680,977 |  | 3,734,714 |
| Earnings per share | \$ | 0.51 | \$ | 0.46 | \$ | 1.01 | \$ | 0.91 |

## Table of Contents

## NOTE 3: COMPREHENSIVE INCOME

Comprehensive income is defined as the change in equity from all transactions other than those with shareholders, and it includes net earnings and other comprehensive income. Comprehensive income for the three and six months ended June 30, 2008 and 2007 is presented below.

| (In thousands) | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Comprehensive income: |  |  |  |  |  |  |  |  |
| Net earnings | \$ | 1,867 | \$ | 1,711 | \$ | 3,718 | \$ | 3,389 |
| Other comprehensive loss: |  |  |  |  |  |  |  |  |
| Change in unrealized loss on securities available for sale, net |  | $(4,036)$ |  | $(3,604)$ |  | $(1,932)$ |  | $(2,725)$ |
| Total comprehensive (loss) income | \$ | $(2,169)$ | \$ | $(1,893)$ | \$ | 1,786 | \$ | 664 |

## NOTE 4: SECURITIES

The fair value and amortized cost for securities available-for-sale at June 30, 2008, by contractual maturity, are presented below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations without prepayment penalties.

| (Dollars in thousands) | June 30, 2008 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 year or less |  | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | $\begin{array}{r} 5 \text { to } 10 \\ \text { years } \end{array}$ | After 10 years | FaiG Value | oss Unrealized |  | Amortized cost |
| Available-for-sale: |  |  |  |  |  |  |  |  |  |
| U.S. government agencies, excluding mortgage-backed securities | \$ | 1,000 | 3,028 | 31,787 | 50,435 | 86,250 | 559 | 391 | 86,082 |
| State and political subdivisions |  | 435 | 176 | 13,785 | 48,350 | 62,746 | 204 | 1,090 | 63,632 |
| Corporate securities |  |  | 2,525 | 1,009 | 9,691 | 13,225 | 61 | 168 | 13,332 |
| Collateralized mortgage obligations |  |  |  | 1,963 | 8,997 | 10,960 | 1 | 230 | 11,189 |
| Mortgage-backed securities |  |  | 15,703 | 25,511 | 109,311 | 150,525 | 32 | 2,861 | 153,354 |
| Total available-for-sale |  | 1,435 | 21,432 | 74,055 | 226,784 | 323,706 | 857 | 4,740 | 327,589 |
| Weighted average yield: |  |  |  |  |  |  |  |  |  |
| U.S. government agencies, excluding mortgage-backed securities |  | 3.76\% | 5.25\% | 5.12\% | 5.41\% | 5.28\% |  |  |  |
| State and political subdivisions |  | 3.62\% | 7.17\% | 6.03\% | 6.06\% | 6.04\% |  |  |  |
| Corporate securities |  |  | 6.75\% | 6.02\% | 4.05\% | 4.71\% |  |  |  |
| Collateralized mortgage obligations |  |  |  | 3.95\% | 5.11\% | 4.90\% |  |  |  |
| Mortgage-backed securities |  |  | 3.72\% | 4.18\% | 5.09\% | 4.80\% |  |  |  |
| Total available-for-sale |  | 3.72\% | 4.32\% | 4.95\% | 5.32\% | 5.17\% |  |  |  |

Securities with an aggregate fair value of $\$ 220.2$ million and $\$ 193.7$ million at June 30, 2008 and December 31, 2007, respectively, were pledged to secure public deposits, securities sold under agreements to repurchase, Federal Home Loan Bank ( FHLB ) advances, and for other purposes required or permitted by law.

## Table of Contents

Yields related to tax-exempt securities are stated on a fully tax-equivalent basis using an income tax rate of $34 \%$.

On a quarterly basis, the Company makes an assessment to determine whether there have been events or economic circumstances to indicate that a security on which there is an unrealized loss is other-than-temporarily impaired. The Company considers many factors, including the severity and duration of the impairment; the intent and ability of the Company to hold the security for a period of time sufficient for a recovery in value; recent events specific to the issuer or industry; external credit ratings and recent downgrades. Securities on which there is an unrealized loss that is deemed to be other-than-temporary are written down to fair value with the write-down recorded as a realized loss in securities gains (losses).

Gross unrealized losses on securities at June 30, 2008 were primarily attributable to interest rate changes. The Company has reviewed these securities and does not consider them other-than-temporarily impaired.

Gross gains realized on the sale of securities during the six months ended June 30, 2008 were $\$ 95$ thousand. No losses were realized during the six months ended June 30, 2008.

The fair value and amortized cost for securities available-for-sale at December 31, 2007, by contractual maturity, are presented below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations without prepayment penalties.

| (Dollars in thousands) | December 31, 2007 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 year or less |  | 1 to 5 years | $\begin{array}{r} 5 \text { to } 10 \\ \text { years } \end{array}$ | After 10 | Faig Value | Gains | Losses | Amortized cost |
| Available-for-sale: |  |  |  |  |  |  |  |  |  |
| U.S. government agencies, excluding, mortgage- backed securities | \$ | 6,475 | 20,100 | 27,314 | 54,372 | 108,261 | 951 | 54 | 107,364 |
| State and political subdivisions |  | 433 | 69 | 11,762 | 46,551 | 58,815 | 560 | 320 | 58,575 |
| Corporate securities |  |  | 2,528 | 1,011 | 9,320 | 12,859 | 56 | 118 | 12,921 |
| Collateralized mortgage obligations |  |  |  | 2,304 | 9,916 | 12,220 | 33 | 189 | 12,376 |
| Mortgage-backed securities |  |  | 12,942 | 20,588 | 92,688 | 126,218 | 189 | 1,770 | 127,799 |
| Total available-for-sale | \$ | 6,908 | 35,639 | 62,979 | 212,847 | 318,373 | 1,789 | 2,451 | 319,035 |
| Weighted average yield: |  |  |  |  |  |  |  |  |  |
| U.S. government agencies, excluding, mortgage- backed securities |  | 3.74\% | 4.49\% | 5.26\% | 5.69\% | 5.24\% |  |  |  |
| State and political subdivisions |  | 3.62\% | 7.64\% | 6.04\% | 6.10\% | 6.07\% |  |  |  |
| Corporate securities |  |  | 6.75\% | 6.01\% | 6.72\% | 6.67\% |  |  |  |
| Collateralized mortgage obligations |  |  |  | 4.04\% | 4.97\% | 4.79\% |  |  |  |
| Mortgage-backed securities |  |  | 3.95\% | 3.67\% | 4.99\% | 4.67\% |  |  |  |
| Total available-for-sale |  |  | 4.46\% | 4.85\% | 5.49\% | 5.21\% |  |  |  |

## Table of Contents

## NOTE 5: INCOME TAXES

As of June 30, 2008 and December 31, 2007, the Company had no unrecognized tax benefits related to federal or state income tax matters.

As of June 30, 2008 and December 31, 2007, the Company has accrued no interest and no penalties related to uncertain tax positions. It is the Company s policy to recognize interest and penalties related to income tax matters in income tax expense.

The Company and its subsidiaries file a consolidated U.S. federal income tax return. The Company is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ended December 31, 2004 through 2007. The Company is currently open to audit by the state of Alabama for the years ended December 31, 2003, through 2007, although certain matters have been closed.

## NOTE 6: FAIR VALUE DISCLOSURES

The Company adopted the provisions of Statement of Financial Accounting Standards No. 157, Fair Value Measurements ( SFAS 157 ), effective January 1, 2008. Under this standard, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the exit price ) in an orderly transaction between market participants at the measurement date. SFAS 157 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company s assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
Level 2 inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Company s assets and liabilities recorded at fair value have been categorized based upon a fair value hierarchy in accordance with SFAS 157.

Securities where quoted prices are available in an active market, securities are classified within level 1 of the hierarchy. Level 1 securities include highly liquid government securities such as U.S. Treasuries and exchange-traded equity securities. When instruments are traded in secondary markets and quoted market prices are not available, the Company generally relies on prices obtained from independent vendors. Vendors compile prices from various sources and often apply matrix pricing for similar securities when no price is observable. Securities measured with these valuation techniques are generally classified within Level 2 of the hierarchy and often involve using quoted market prices for similar securities, pricing models or discounted cash flow analyses using inputs observable in the market where available. Examples include U.S. government agency securities, mortgage-backed securities, corporate securities, and collateralized mortgage obligations. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within level 3 of the valuation hierarchy. As of June 30, 2008, all securities were classified within level 2 of the valuation hierarchy.

## Table of Contents

Other assets the Company has certain financial assets carried at fair value, including interest rate swap agreements. The carrying amount of interest rate swap agreements is based on information obtained from a third party bank. These swaps qualify as derivatives, but are not designated as hedging instruments. At June 30, 2008 and December 31, 2007, the Company had no derivative contracts to assist in managing interest rate sensitivity. The Company reflects these assets within level 2 of the valuation hierarchy.

Other liabilities the Company has certain financial liabilities carried at fair value, including interest rate swap agreements. The carrying amount of interest rate swap agreements is based on information obtained from a third party bank. These swaps qualify as derivatives, but are not designated as hedging instruments. At June 30, 2008 and December 31, 2007, the Company had no derivative contracts to assist in managing interest rate sensitivity. The Company reflects these liabilities within level 2 of the valuation hierarchy.

The following table presents the financial instruments carried at fair value as of June 30, 2008, by caption on the condensed consolidated balance sheets and by SFAS 157 valuation hierarchy (as described above):

## Assets and liabilities measured at fair value on a recurring basis as of June 30, 2008

|  |  |  | Significant |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted Prices in | Other | Significant |
|  |  | Active Markets for | Observable | Unobservable |
|  |  | Identical Assets | Inputs | Inputs |
| (Dollars in thousands) | Amount | (Level 1) | (Level 2) | (Level 3) |
| Securities available-for-sale | \$ 323,706 |  | \$ 323,706 |  |
| Other assets | 640 |  | 640 |  |
| Total assets at fair value | \$ 324,346 |  | \$ 324,346 |  |
| Other liabilities | \$ 640 |  | \$ 640 |  |
| Total liabilities at fair value | \$ 640 |  | \$ 640 |  |

## NOTE 7: SUBSEQUENT EVENT

On July 11, 2008, subsequent to the end of the second quarter of 2008, the Company sold certain real property to the City of Auburn, which sought the property to expand its downtown parking facilities. The largest parcel was purchased by the Company in 1978. The Company expects to recognize a gain on this sale for the quarter ending September 30, 2008 of approximately $\$ 1.1$ million before taxes. The Company plans to use the proceeds from the sale of this property to purchase additional branch locations for future expansion in the Auburn-Opelika MSA and surrounding areas.

## Table of Contents

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is designed to provide a better understanding of various factors related to the results of operations and financial condition of the Auburn National Bancorporation, Inc. (the Company ) and its wholly-owned subsidiary, AuburnBank (the Bank ). This discussion is intended to supplement and highlight information contained in the accompanying unaudited consolidated financial statements for the three and six months ended June 30, 2008 and 2007, as well as the information contained in our annual report on Form 10-K for the year ended December 31, 2007 and our quarterly report on Form 10-Q for the quarter ended March 31, 2008.

Certain of the statements made herein under the caption MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS, and elsewhere, including information incorporated herein by reference to other documents, are forward-looking statements within the meaning of, and subject to the protections of Section 27A of the Securities Act of 1933, as amended, (the Securities Act ) and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act ).

Forward-looking statements include statements with respect to our beliefs, plans, objectives, goals, expectations, anticipations, assumptions, estimates, intentions, and future performance, and involve known and unknown risks, uncertainties and other factors, which may be beyond our control, and which may cause our actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements.

All statements other than statements of historical fact are statements that could be forward-looking statements. You can identify these forward-looking statements through our use of words such as may, will, anticipate, assume, should, desired, indicate, would, belie contemplate, expect, seek, estimate, evaluate, continue, plan, point to, project, predict, could, intend, target, potenti and expressions of the future. These forward-looking statements may not be realized due to a variety of factors, including, without limitation:
future economic, business and market conditions; domestic and foreign; government monetary and fiscal policies;
legislative and regulatory changes, including changes in banking, securities and tax laws and regulations, and their application by governmental authorities;
changes in accounting policies, rules and practices;
the risks of changes in interest rates on the levels, composition and costs of deposits, loan demand, and the values and liquidity of loan collateral, securities and interest sensitive assets and liabilities;
credit risks of borrowers;
changes in the prices, values, sales volumes and liquidity of residential and commercial real estate, as well as securities; the failure of assumptions underlying the establishment of reserves for possible loan losses and other estimates;
the effects of competition from a wide variety of local, regional, national and other providers of financial, investment, and insurance services;
the risks of mergers, acquisitions and divestitures, including, without limitation, the related time and costs of effecting such transactions, integrating operations as part of these transactions and possible failures to achieve expected gains, revenue growth and/or expense savings from such transactions;
changes in the availability and cost of credit and capital in the financial markets;
changes in the prices, values, sales volumes and liquidity of residential and commercial real estate, as well as securities; changes in accounting policies, rules and practices;
changes in technology or products may be more difficult or costly, or less effective, than anticipated;

## Table of Contents

the effects of war or other conflicts, acts of terrorism or other events that may affect general economic conditions and economic confidence; and other factors and information in this report and other filings that we make with the SEC under the Exchange Act, including our annual report on Form 10-K for the year ended December 31, 2007 and our quarterly report on Form 10-Q for the quarter ended March 31, 2008 and subsequent current reports. See Part II, Item 1A, RISK FACTORS.
All written or oral forward-looking statements that are made by or attributable to us are expressly qualified in their entirety by this cautionary notice. We have no obligation and do not undertake to update, revise or correct any of the forward-looking statements after the date of this report, or after the respective dates on which such statements otherwise are made.

## Business

Auburn National Bancorporation, Inc. (the Company ) is a one-bank holding company established in 1984, and incorporated under the laws of the State of Delaware. AuburnBank (the Bank ), the Company s principal subsidiary, is an Alabama state-chartered bank that is a member of the Federal Reserve System and has operated continuously since 1907. Both the Company and the Bank are headquartered in Auburn, Alabama. The Bank conducts its business in East Alabama, including Lee County and surrounding areas. The Bank operates full-service branches in Auburn, Opelika, Hurtsboro and Notasulga, Alabama. In-store branches are located in the Auburn and Opelika Kroger stores, as well as Wal-Mart SuperCenter stores in Auburn, Opelika and Phenix City, Alabama. Mortgage loan offices are located in Phenix City, Valley, and Mountain Brook, Alabama.

## Summary of Results of Operations

| (Dollars in thousands, except per share amounts) | Three Months Ended June 30 $2008 \quad 2007$ |  |  |  | Six Months Ended June 30 $2008 \quad 2007$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Net interest income (GAAP) | \$ | 4,686 | \$ | 4,298 | \$ | 9,224 | \$ | 8,253 |
| Tax-equivalent adjustment |  | 341 |  | 278 |  | 662 |  | 546 |
| Net interest income (a) |  | 5,027 |  | 4,576 |  | 9,886 |  | 8,799 |
| Noninterest income |  | 1,102 |  | 1,138 |  | 2,258 |  | 2,326 |
| Total revenue (a) |  | 6,129 |  | 5,714 |  | 12,144 |  | 11,125 |
| Provision for loan losses |  | 180 |  | 20 |  | 240 |  | 23 |
| Noninterest expense |  | 3,105 |  | 3,130 |  | 6,254 |  | 6,033 |
| Income tax expense |  | 636 |  | 575 |  | 1,270 |  | 1,134 |
| Tax-equivalent adjustment |  | 341 |  | 278 |  | 662 |  | 546 |
| Net earnings |  | 1,867 |  | 1,711 |  | 3,718 |  | 3,389 |
| Basic and diluted earnings per share | \$ | 0.51 | \$ | 0.46 | \$ | 1.01 | \$ | 0.91 |

(a) Tax-equivalent. See Table 1 - Explanation of Non-GAAP Financial Measures .

## Financial Summary

The Company s net earnings were $\$ 3.7$ million for the first six months of 2008 compared to $\$ 3.4$ million for the first six months of 2007. Basic and diluted earnings per share were up $11 \%$ to $\$ 1.01$ per share.

Total tax-equivalent revenue increased $9 \%$ to $\$ 12.1$ million for the first six months of 2008 compared to the same period in 2007. The increase in total revenue was driven by an increase in tax-equivalent net interest income of $12 \%$ for the first six months of 2008, reflecting balance sheet growth from the same period in 2007.

Credit quality remained strong, with an annualized net charge-off ratio of $0.18 \%$ for the first six months of 2008. Although this represents an increase from the first six months of 2007, the Company s annualized net charge-off ratio for the first six months of 2008 remains historically low. Nonperforming assets were $\$ 5.3$ million,

## Table of Contents

or $1.55 \%$, of total loans at June 30, 2008, which included a purchased loan participation in the amount of $\$ 4.5$ million. Excluding the effects of this loan participation, nonperforming assets were only $0.25 \%$ of total loans. Management continues to monitor this loan participation and currently believes the level of the allowance for loan losses is adequate to absorb losses inherent in the loan portfolio, including this loan participation. The provision for loan losses increased $\$ 217$ thousand in the first six months of 2008 compared with the first six months of 2007. This increase is primarily due to net charge-offs of $\$ 296$ thousand in the first six months of 2008, compared to a net recovery of $\$ 37$ thousand in the first six months of 2007.

Average loans and loans held for sale increased $17 \%$ in the first six months of 2008 from the first six months of 2007, to $\$ 337.3$ million. Average total securities increased $8 \%$ in the first six months of 2008 from the first six months of 2007 , to $\$ 324.2$ million.

In the first six months of 2008, the Company paid cash dividends of $\$ 1.4$ million, or $\$ 0.37$ per share. In the first six months of 2008, our dividend payout ratio was $36.63 \%$. The Company s balance sheet remains strong and well capitalized under regulatory guidelines with a tier 1 capital ratio of $14.59 \%$ and a leverage ratio of $8.67 \%$ at June 30, 2008.

In the second quarter of 2008 , net earnings were $\$ 1.9$ million compared to $\$ 1.7$ million for the second quarter of 2007. Basic and diluted earnings per share were up $11 \%$ to $\$ 0.51$ per share. Total tax-equivalent revenue increased $7 \%$ to $\$ 6.1$ million in the second quarter of 2008 compared with the second quarter of 2007, with $10 \%$ growth in tax-equivalent net interest income. Net interest income growth was driven by balance sheet growth in the second quarter of 2008 compared to the second quarter of 2007. The provision for loan losses increased $\$ 160$ thousand in the second quarter of 2008 compared with the second quarter of 2007. This increase is primarily due to net charge-offs of $\$ 205$ thousand in the second quarter of 2008, compared to net charge-offs of $\$ 39$ thousand in the second quarter of 2007.

## CRITICAL ACCOUNTING POLICIES

The accounting and financial reporting policies of the Company conform to U.S. generally accepted accounting principles and to general practices within the banking industry. The Company has identified certain of its accounting policies as critical accounting policies. In determining which accounting policies are critical in nature, the Company has identified the policies that require significant judgment or involve complex estimates. The application of these policies has a significant impact on the Company sfinancial statements. The Company sfinancial results could differ significantly if different judgments or estimates are applied in the application of these policies.

For additional discussion on these critical accounting policies, see CRITICAL ACCOUNTING POLICIES on pages 2526 of the Company s annual report on Form 10-K for the year ended December 31, 2007. Except as discussed below, there have been no material changes to the Company s critical accounting policies, estimates, and assumptions, or the judgments affecting the application of these estimates and assumptions in 2008.

During the quarter ended June 30, 2008, the Company implemented certain refinements to its allowance for loan losses methodology, specifically the way that loss factors are derived. These refinements resulted in a reallocation of the factors used to determine the allocated and unallocated components of the allowance. These changes did not have a significant impact on the total allowance for loan losses or provision for loan losses as of and for the quarter ended June 30, 2008.

## Table of Contents

## RESULTS OF OPERATIONS

## Average Balance Sheet and Interest Rates

|  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |
|  | Average | Yield/ | Average | Yield/ |
| (Dollars in thousands) | Balance | Rate | Balance | Rate |
| Loans and loans held for sale | \$ 337,340 | 7.03\% | \$ 289,635 | 8.19\% |
| Securities - taxable | 262,943 | 5.06\% | 248,403 | 4.92\% |
| Securities - tax-exempt | 61,214 | 6.40\% | 50,841 | 6.38\% |
| Total securities | 324,157 | 5.31\% | 299,244 | 5.17\% |
| Federal funds sold | 4,825 | 2.21\% | 4,707 | 5.27\% |
| Interest bearing bank deposits | 605 | 3.66\% | 986 | 4.29\% |
| Total interest-earning assets | 666,927 | 6.16\% | 594,572 | 6.64\% |
| Deposits: |  |  |  |  |
| NOW | 75,944 | 2.12\% | 60,733 | 2.41\% |
| Savings and money market | 115,918 | 1.97\% | 145,468 | 3.93\% |
| Certificates of deposits less than \$100,000 | 96,966 | 4.84\% | 84,798 | 5.23\% |
| Certificates of deposits and other time deposits of \$100,000 or more | 160,108 | 4.53\% | 119,066 | 4.38\% |
| Total interest-bearing deposits | 448,936 | 3.53\% | 410,065 | 4.10\% |
| Short-term borrowings | 11,902 | 2.35\% | 14,082 | 5.13\% |
| Long-term debt | 119,979 | 4.23\% | 90,543 | 4.60\% |
| Total interest-bearing liabilities | 580,817 | 3.65\% | 514,690 | 4.22\% |
| Net interest income and margin | \$ 9,886 | 2.98\% | \$ 8,799 | 2.98\% |

## Net Interest Income and Margin

Tax-equivalent net interest income increased $12 \%$ in the first six months of 2008 from the first six months of 2007 as a result of balance sheet growth. Net interest margin was $2.98 \%$ for the first six months of 2008 and 2007, respectively.

The tax-equivalent yield on total interest earning assets decreased 48 basis points in the first six months of 2008 from the first six months of 2007 , to $6.16 \%$. This decrease was comprised of a 116 basis point decrease in the yield on loans and loans held for sale to $7.03 \%$, offset by a 14 basis point increase in the tax-equivalent yield on total securities to $5.31 \%$.

## Table of Contents

The cost of total interest-bearing liabilities decreased 57 basis points in the first six months of 2008 from the first six months of 2007, to $3.65 \%$. This decrease was comprised of a 57 basis point decrease in the cost of total interest-bearing deposits to $3.53 \%$, a 278 basis point decrease in the cost of short-term borrowings to $2.35 \%$, and a 37 basis point decrease in the cost of long-term debt to $4.23 \%$. The average federal funds rate during the first six months of 2008 was 238 basis points lower than the average for the same period in 2007.

## Noninterest Income

| (Dollars in thousands) | Three Months Ended June 30 Six Months Ended June 30 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
| Service charges on deposit accounts | \$ | 297 | \$ | 316 | \$ | 608 | \$ | 644 |
| Servicing fees |  | 78 |  | 85 |  | 157 |  | 174 |
| Gain on sale of loans held for sale |  | 134 |  | 194 |  | 308 |  | 370 |
| Bank-owned life insurance |  | 116 |  | 140 |  | 238 |  | 281 |
| Securities gains, net |  | 52 |  | 13 |  | 95 |  | 24 |
| Other |  | 425 |  | 390 |  | 852 |  | 833 |
| Total noninterest income | \$ | 1,102 | \$ | 1,138 | \$ | 2,258 | \$ | 2,326 |

The major components of noninterest income are service charges on deposit accounts, servicing fees, gain on sale of loans held for sale, income from bank-owned life insurance, securities gains, net, and other noninterest income.

Noninterest income decreased $3 \%$, or $\$ 68$ thousand, in the first six months of 2008 compared to the same period in 2007. The decrease was primarily due to a decrease in gains on loans held for sale and a decrease in income from bank-owned life insurance, offset by an increase in securities gains, net. Gains on loans held for sale decreased $\$ 62$ thousand during the first six months of 2008 due to lower residential mortgage origination volume. Income from bank-owned life insurance decreased $\$ 43$ thousand during the first six months of 2008 as a result of the decrease in market interest rates. Securities gains, net, increased $\$ 71$ thousand due to sales of securities in anticipation of increases in interest rates.

Noninterest income decreased $3 \%$, or $\$ 36$ thousand, in the second quarter of 2008 compared to the same period in 2007 due to the same factors described above.

## Noninterest Expense

| (Dollars in thousands) | Three Months Ended June 30 Six Months Ended June 30 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  | 2008 |  | 2007 |  |
| Salaries and benefits | \$ | 1,721 | \$ | 1,823 | \$ | 3,574 | \$ | 3,558 |
| Net occupancy and equipment |  | 327 |  | 323 |  | 633 |  | 617 |
| Professional fees |  | 158 |  | 219 |  | 316 |  | 353 |
| Other |  | 899 |  | 765 |  | 1,731 |  | 1,505 |
| Total noninterest expense | \$ | 3,105 | \$ | 3,130 | \$ | 6,254 | \$ | 6,033 |

The major components of noninterest expense are salaries and benefits, net occupancy and equipment, professional fees, and other noninterest expense.

Noninterest expense increased $4 \%$, or $\$ 221$ thousand, in the first six months of 2008 compared to the same period in 2007. This increase was primarily driven by increases in other noninterest expense. Other noninterest expense increased by $\$ 226$ thousand in the first six months of 2008 due to various factors, including increases in FDIC insurance assessments. Salaries and benefits expense was largely unchanged during the first six months of 2008 due to a decrease in commissions paid to mortgage originators, offset by normal increases in salaries and benefits expense. The decrease in commissions paid to mortgage originators is primarily due to lower residential mortgage origination volume.

## Table of Contents

Noninterest expense decreased $1 \%$, or $\$ 25$ thousand, in the second quarter of 2008 compared to the same period in 2007. The decrease was primarily driven by a decrease in salaries and benefits expense and professional fees expense, offset by an increase in other noninterest expense. Salaries and benefits expense decreased $\$ 102$ thousand in the second quarter of 2008 due to a decrease in commissions paid to mortgage originators. Professional fees expense decreased $\$ 61$ thousand in the second quarter of 2008 due to decreases in legal fees and costs associated with regulatory compliance. Other noninterest expense increased by $\$ 134$ thousand in the second quarter due to various factors, including increases in FDIC insurance assessments as a result of the expiration of the remainder of our one-time FDIC insurance credit in 2008.

## Income Tax Expense

Income tax expense increased $\$ 136$ thousand in the first six months of 2008 from the same period in 2007. The Company seffective tax rate for the first six months of 2008 was $25.46 \%$, compared to $25.07 \%$ for the same period in 2007 . The increase in income tax expense was primarily due to the increase in earnings before taxes.

In the second quarter of 2008 compared to the second quarter of 2007, there was no material change in income tax expense or the Company s effective tax rate.

## BALANCE SHEET ANALYSIS

## Securities

Securities available-for-sale were $\$ 323.7$ million and $\$ 318.4$ million as of June 30, 2008 and December 31, 2007, respectively. Unrealized net losses on securities available-for-sale were $\$ 3.9$ million at June 30, 2008 compared to unrealized net losses of $\$ 0.7$ million at December 31, 2007. The net decrease in the fair value of securities available-for-sale from December 31, 2007 was primarily driven by increases in interest rates.

The average yield earned on total securities was $5.31 \%$ in the first six months of 2008 and $5.17 \%$ in the first six months of 2007. The increase in the average yield is due to an increase in the average balance of tax-exempt municipal bonds. These bonds typically have longer maturities and offer above-market yields.

## Loans

|  | 2008 |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Second Quarter | First Quarter | Fourth Quarter | Third Quarter | Second Quarter |
| Commercial, financial and agricultural | \$ 60,418 | 66,272 | 62,478 | 56,986 | 54,923 |
| Leases - commercial | 431 | 459 | 486 | 513 | 646 |
| Real estate - construction: |  |  |  |  |  |
| Commercial | 7,549 | 8,706 | 7,901 | 10,282 | 9,096 |
| Residential | 12,891 | 9,574 | 11,370 | 13,420 | 12,611 |
| Real estate - mortgage: |  |  |  |  |  |
| Commercial | 183,415 | 165,402 | 161,703 | 157,072 | 151,591 |
| Residential | 67,408 | 68,643 | 67,246 | 66,957 | 63,121 |
| Consumer installment | 13,480 | 12,317 | 11,539 | 11,892 | 11,619 |
| Total loans | 345,592 | 331,373 | 322,723 | 317,122 | 303,607 |
| Less: unearned Income | (284) | (290) | (312) | (327) | (326) |
| Loans, net of unearned income | \$ 345,308 | 331,083 | 322,411 | 316,795 | 303,281 |

Total loans, net of unearned income, were $\$ 345.3$ million as of June 30, 2008, an increase of $\$ 22.9$ million, or $7 \%$, from $\$ 322.4$ million at December 31, 2007. Growth in commercial real estate mortgage loans was the primary driver of the increase. As of June 30, 2008, commercial real estate mortgage loans increased $\$ 21.7$ million from December 31, 2007.

## Table of Contents

Three loan categories represented the majority of the loan portfolio as of June 30, 2008. Commercial real estate mortgage loans represented $53 \%$, residential real estate mortgage loans represented $20 \%$ and commercial, financial and agricultural loans represented $17 \%$ of the Bank stotal loans at June 30, 2008.

The average yield earned on loans and loans held for sale was $7.03 \%$ in the first six months of 2008 and $8.19 \%$ in the first six months of 2007.

## Allowance for Loan Losses

The Company maintains the allowance for loan losses at a level that management deems appropriate to adequately cover the probable losses in the loan portfolio. As of June 30, 2008 and December 31, 2007, the allowance for loan losses was $\$ 4.0$ million and $\$ 4.1$ million, respectively, which management deemed to be adequate at each of the respective dates. The judgments and estimates associated with the determination of the allowance for loan losses are described under CRITICAL ACCOUNTING POLICIES on pages 2526 of the Company s annual report on Form 10-K for the year ended December 31, 2007.

A summary of the changes in the allowance for loan losses during the second quarter of 2008 and the previous four quarters are presented below.

|  | 2008 |  |  | 2007 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Third |  |  |  |  |  | \(\left.\begin{array}{c}Second <br>

Quarter\end{array}\right)\)

As noted in our critical accounting policies, management assesses the adequacy of the allowance prior to the end of each calendar quarter. This assessment includes procedures to estimate the allowance and test the adequacy and appropriateness of the resulting balance. The level of the allowance is based upon management s evaluation of the loan portfolios, past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect a borrower s ability to repay (including the timing of future payments), the estimated value of any underlying collateral, composition of the loan portfolio, economic conditions, industry and peer bank loan quality indicators and other pertinent factors. This evaluation is inherently subjective as it requires material estimates, including the amounts and timing of future cash flows expected to be received on impaired loans that may be susceptible to significant change. Our bank regulators have generally agreed with our credit assessments, however the regulators could seek additional provisions to our allowance for loan losses in the future based upon their judgments and evaluation. The ratio of our allowance for loan losses to total loans outstanding was $1.17 \%$ at June 30, 2008, compared to $1.27 \%$ at December 31, 2007. In the future, the allowance to total loans outstanding ratio will increase or decrease to the extent the factors that influence our quarterly allowance assessment in their entirety are believed to be weakening or improving, respectively.

## Provision for Loan Losses

The provision for loan losses represents a charge to earnings necessary to establish an allowance for loan losses that, in management s evaluation, should be adequate to provide coverage for the probable losses on outstanding loans. The provision for loan losses amounted to $\$ 240$ thousand and $\$ 23$ thousand for the six months ended June 30, 2008 and 2007.

## Table of Contents

Based upon its evaluation of the loan portfolio, management believes the allowance for loan losses to be adequate to absorb our estimate of probable losses existing in the loan portfolio at June 30, 2008. Increased charge-offs in the first six months of 2008 compared to the first six months of 2007 were the primary reasons for the increased provision expense.

Based upon its assessment of the loan portfolio, management adjusts the allowance for loan losses to an amount deemed appropriate to adequately cover losses inherent in the loan portfolio. While our policies and procedures used to estimate the allowance for loan losses, as well as the resultant provision for loan losses charged to operations, are considered adequate by management and are reviewed from time to time by regulators, they are necessarily approximate. Factors beyond our control, such as general economic conditions both locally and nationally, may negatively impact, materially, the adequacy of our allowance for loan losses and, thus, the resulting provision for loan losses.

## Nonperforming Assets

The specific economic and credit risks associated with our loan portfolio include, but are not limited to, a general downturn in the economy which could affect employment rates in our market areas, general real estate market deterioration, interest rate fluctuations, deteriorated or non-existent collateral, title defects, inaccurate appraisals, financial deterioration of borrowers, fraud, and violations of laws and regulations.

The Company discontinues the accrual of interest income when (1) there is a significant deterioration in the financial condition of the borrower and full repayment of principal and interest is not expected or (2) the principal or interest is more than 90 days past due, unless the loan is both well-secured and in the process of collection. At June 30, 2008, the Company had $\$ 4.9$ million in loans on nonaccrual compared to $\$ 447$ thousand at December 31, 2007. The increase was primarily due to one purchased loan participation in the amount of $\$ 4.5$ million that was placed on nonaccrual in the first quarter of 2008.

At June 30, 2008 and December 31, 2007, respectively, the Company owned $\$ 422$ thousand and $\$ 98$ thousand in other real estate which we had acquired through foreclosure and otherwise from borrowers.

At June 30, 2008, the Company had no loans 90 days past due and still accruing interest compared to $\$ 4$ thousand at December 31, 2007. At June 30, 2008 and at December 31, 2007, no loans were deemed to be restructured loans.

The table below provides information concerning nonperforming assets and certain asset quality ratios.

|  | 2008 |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Second Quarter | First Quarter | Fourth Quarter | Third Quarter | Second Quarter |
| Nonaccrual loans | \$ 4,926 | 4,631 | 447 | 392 | 7 |
| Other nonperforming assets (primarily other real estate owned) | 422 | 421 | 98 |  |  |
| Accruing loans 90 days or more past due |  |  | 4 | 55 |  |
| Total nonperforming assets | \$ 5,348 | 5,052 | 549 | 447 | 7 |
| as a \% of loans | 1.55\% | 1.53 | 0.17 | 0.14 | 0.00 |

Potential problem assets, which are not included in nonperforming assets, amounted to $\$ 2.9$ million, or $0.8 \%$ of total loans outstanding, net of unearned income at June 30, 2008, compared to $\$ 9.2$ million, or $2.8 \%$ of total loans outstanding, net of unearned income at December 31, 2007. The decrease in potential problem assets is primarily due to the previously mentioned $\$ 4.5$ million loan participation being placed on nonaccrual in the first

## Table of Contents

quarter of 2008. Potential problem assets represent those assets with a well-defined weakness and where information about possible credit problems of borrowers has caused management to have serious doubts about the borrower s ability to comply with present repayment terms.

## Deposits

Total deposits were $\$ 540.5$ million and $\$ 492.6$ million at June 30, 2008 and December 31, 2007, respectively. The increase of $\$ 47.9$ million in total deposits from December 31, 2007 was largely due to increases in CDs over $\$ 100,000$. CDs over $\$ 100,000$ increased $\$ 42.2$ million, or $37 \%$, from December 31, 2007. These increases were primarily driven by increases in large commercial and public customer accounts.

The average rate paid on total interest-bearing deposits was $3.53 \%$ in the first six months of 2008 and $4.10 \%$ in the first six months of 2007, which reflects declines in market interest rates.

Noninterest bearing deposits were $14 \%$ of total deposits as of both June 30, 2008 and December 31, 2007.

## Other Borrowings

Other borrowings consists of short-term borrowings and long-term debt. Short-term borrowings consist of federal funds purchased, securities sold under agreements to repurchase with an original maturity of one year or less, and other short-term borrowings. The Bank had available federal fund lines totaling $\$ 40.0$ million with none outstanding at June 30 , 2008, compared to $\$ 44.0$ million and $\$ 8.7$ million outstanding at December 31, 2007. Securities sold under agreements to repurchase with an original maturity of one year or less totaled $\$ 10.5$ million at June 30, 2008, compared to $\$ 15.5$ million at December 31, 2007.

The average rate paid on short-term borrowings was $2.35 \%$ in the first six months of 2008 and $5.13 \%$ in the first six months of 2007.

Long-term debt includes FHLB borrowings with an original maturity greater than one year, securities sold under agreements to repurchase with an original maturity greater than one year, and junior subordinated debentures related to trust preferred securities. At June 30, 2008 and December 31, 2007, the Bank had $\$ 91.2$ million and $\$ 83.2$ million in long-term FHLB borrowings, respectively. At both June 30, 2008 and December 31, 2007, the Bank had $\$ 25.0$ million in securities sold under agreements to repurchase with an original maturity greater than one year. At both June 30, 2008 and December 31, 2007, the Company had $\$ 7.2$ million in junior subordinated debentures outstanding.

The average rate paid on long-term debt was $4.23 \%$ in the first six months of 2008 and $4.60 \%$ in the first six months of 2007.

## CAPITAL ADEQUACY

The Company s consolidated stockholders equity was $\$ 53.4$ million and $\$ 53.0$ million as of June 30, 2008 and December 31, 2007, respectively. The increase from December 31, 2007 is primarily due to net earnings of $\$ 3.7$ million, offset by a $\$ 1.9$ million other comprehensive loss due to the change in unrealized losses on securities available and cash dividends paid of $\$ 1.4$ million, or $\$ 0.37$ per share.

The Company s Tier 1 leverage ratio was $8.67 \%$, Tier 1 risk-based capital ratio was $14.59 \%$ and Total risk-based capital ratio was $15.53 \%$ at June 30, 2008. These ratios exceed the minimum regulatory capital percentages of $4.0 \%$ for Tier 1 leverage ratio, $4.0 \%$ for Tier 1 risk-based capital ratio and $8.0 \%$ for Total risk-based capital ratio. Based on current regulatory standards, the Company is classified as well capitalized.

## Table of Contents

## MARKET AND LIQUIDITY RISK MANAGEMENT

Management s objective is to manage assets and liabilities to provide a satisfactory, consistent level of profitability within the framework of established liquidity, loan, investment, borrowing, and capital policies. The Bank s Asset Liability Management Committee ( ALCO ) is charged with the responsibility of monitoring these policies, which are designed to ensure acceptable composition of asset/liability mix. Two critical areas of focus for ALCO are interest rate sensitivity and liquidity risk management.

## Interest Rate Sensitivity Management

In the normal course of business, the Company is exposed to market risk arising from fluctuations in interest rates. ALCO measures and evaluates interest rate risk so that the Bank can meet customer demands for various types of loans and deposits. Measurements used to help manage interest rate sensitivity include an earnings simulation model and an economic value of equity model.

Management believes that interest rate risk is best estimated by our earnings simulation modeling. Forecasted levels of earning assets, interest-bearing liabilities, and off-balance sheet financial instruments are combined with ALCO forecasts of market interest rates for the next 12 months and are combined with other factors in order to produce various earnings simulations and estimates. To limit interest rate risk, we have guidelines for earnings at risk which seek to limit the variance of net interest income to less than a $10 \%$ decline for a 200 basis point change up or down in rates from management s flat interest rate forecast over the next twelve months. The results of our current simulation model would indicate that the Company is asset sensitive for a 12 month forecast. Given the relatively small projected variances for net interest income, management believes the Company s interest rate sensitivity is largely neutral for a 12 month forecast. The Company s modeling projects that net interest income would decrease $0.2 \%$ given a 200 basis point increase in interest rates and that net interest income would decrease $1.8 \%$ given a 200 basis point decrease in interest rates. The results of our current simulation model would indicate that we are in compliance with our current guidelines at June 30, 2008.

Economic value of equity measures the extent that estimated economic values of our assets, liabilities and off-balance sheet items will change as a result of interest rate changes. Economic values are estimated by discounting expected cash flows from assets, liabilities and off-balance sheet items, which establishes a base case economic value of equity. To help limit interest rate risk, we have a guideline stating that for a 200 basis point instantaneous change in interest rates up or down, the economic value of equity should not decrease by more than $25 \%$. The results of our current economic value of equity model would indicate that we are in compliance with our current guidelines at June 30, 2008.

Each of the above analyses may not, on its own, be an accurate indicator of how our net interest income will be affected by changes in interest rates. Income associated with interest-earning assets and costs associated with interest-bearing liabilities may not be affected uniformly by changes in interest rates. In addition, the magnitude and duration of changes in interest rates may have a significant impact on net interest income. For example, although certain assets and liabilities may have similar maturities or periods of repricing, they may react in different degrees to changes in market interest rates, and other economic and market factors. Interest rates on certain types of assets and liabilities fluctuate in advance of changes in general market rates, while interest rates on other types may lag behind changes in general market rates. In addition, certain assets, such as adjustable rate mortgage loans, have features (generally referred to as interest rate caps and floors ) which limit changes in interest rates. Prepayment and early withdrawal levels also could deviate significantly from those assumed in calculating the maturity of certain instruments. The ability of many borrowers to service their debts also may decrease during periods of rising interest rates or economic stress, which may differ across industries and economic sectors. ALCO reviews each of the above interest rate sensitivity analyses along with several different interest rate scenarios in seeking satisfactory, consistent levels of profitability within the framework of the Company s established liquidity, loan, investment, borrowing, and capital policies.

The Company may also use derivative financial instruments to improve the balance between interest-sensitive

## Table of Contents

assets and interest-sensitive liabilities and as one tool to manage interest rate sensitivity while continuing to meet the credit and deposit needs of our customers. Beginning in 2006, the Company entered into interest rate swaps ( swaps ) to facilitate customer transactions and meet their financing needs. These swaps qualify as derivatives, but are not designated as hedging instruments. At June 30, 2008 and December 31, 2007, the Company had no derivative contracts to assist in managing interest rate sensitivity.

## Liquidity Risk Management

Liquidity is the Company s ability to convert assets into cash equivalents in order to meet daily cash flow requirements, primarily for deposit withdrawals, loan demand and maturing obligations. The Company could experience higher costs of obtaining funds due to insufficient liquidity, while excessive liquidity can lead to a decline in earnings due to the cost of foregoing alternative higher-yielding investment opportunities.

Liquidity is managed at two levels. The first is the liquidity of the Company. The second is the liquidity of the Bank. The management of liquidity at both levels is essential, because the Company and the Bank have different funding needs and sources, and each are subject to regulatory guidelines and requirements.

The primary source of funding for the Company includes dividends received from the Bank and proceeds from the issuance of common stock or other securities. Primary uses of funds for the Company include dividends paid to shareholders, stock repurchases, and interest payments on junior subordinated debentures related to trust preferred securities. The junior subordinated debentures are presented as long-term debt in the condensed consolidated balance sheets and the related trust preferred securities are includible in Tier 1 Capital for regulatory capital purposes, subject to certain limitations.

Primary sources of funding for the Bank include customer deposits, other borrowings, repayment and maturity of securities, sales of securities, and sale and repayment of loans. The Bank has access to federal funds lines from various banks and borrowings from the Federal Reserve discount window. In addition to these sources, the Bank has participated in the FHLB s advance program to obtain funding for its growth. Advances include both fixed and variable terms and are taken out with varying maturities. As of June 30, 2008, the Bank had an available line of credit with the FHLB totaling $\$ 218.0$ million with $\$ 91.2$ million outstanding. As of June 30, 2008, the Bank also had $\$ 40.0$ million of federal funds lines with none outstanding. Primary uses of funds include repayment of maturing obligations and growing the loan portfolio.

Management believes that the Company and the Bank have adequate sources of liquidity to meet all known contractual obligations and unfunded commitments, including loan commitments and reasonable borrower, depositor, and creditor requirements over the next twelve months.

## Off-Balance Sheet Arrangements

At June 30, 2008, the Bank had outstanding standby letters of credit of $\$ 10.3$ million and unfunded loan commitments outstanding of $\$ 49.3$ million. Because these commitments generally have fixed expiration dates and many will expire without being drawn upon, the total commitment level does not necessarily represent future cash requirements. If needed to fund these outstanding commitments, the Bank has the ability to liquidate federal funds sold or securities available-for-sale, or draw on its available credit facilities.

## Effects of Inflation and Changing Prices

Virtually all of the assets and liabilities of the Company are monetary in nature. As a result, interest rates have a more significant effect on the Company s performance than the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or with the same magnitude as the price of goods and services because such prices are affected by inflation. In the current interest rate environment, liquidity and the maturity structure of the Company s assets and liabilities are critical to the maintenance of desired performance levels.

## Table of Contents

## RECENT ACCOUNTING PRONOUNCEMENTS

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS No. 157, which defines fair value, establishes a framework for measuring fair value in U.S. generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 applies only to fair-value measurements that are already required or permitted by other accounting standards and is expected to increase the consistency of those measurements. The definition of fair value focuses on the exit price, i.e., the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, not the entry price, i.e., the price that would be paid to acquire the asset or received to assume the liability at the measurement date. The statement emphasizes that fair value is a market-based measurement; not an entity-specific measurement. Therefore, the fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. The effective date for SFAS No. 157 is for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. Adoption of SFAS No. 157 did not have a significant impact on the consolidated financial statements of the Company. See accompanying notes to the condensed consolidated financial statements for fair value disclosures required by SFAS No. 157.

In February of 2007, the FASB issued Statement of Financial Accounting Standard No. 159 ( SFAS 159 ), The Fair Value Option for Financial Assets and Financial Liabilities , which gives entities the option to measure eligible financial assets, and financial liabilities at fair value on an instrument by instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The election to use the fair value option is available when an entity first recognizes a financial asset or financial liability. Subsequent changes in fair value must be recorded in earnings. This statement is effective as of the beginning of a company s first fiscal year after November 15, 2007. Adoption of SFAS No. 159 did not have a significant impact on the consolidated financial statement as the Company has not elected to apply the fair value option to any of its financial assets or financial liabilities.

In November 2007, the SEC issued SAB 109, Written Loan Commitments Recorded at Fair Value Through Earnings. SAB 109 rescinds SAB 105 s prohibition on inclusion of expected net future cash flows related to loan servicing activities in the fair value measurement of a written loan commitment. SAB 109 also applies to any loan commitments for which fair value accounting is elected under SFAS 159 . SAB 109 is effective prospectively for derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. Adoption of SAB 109 did not have a significant impact on the consolidated financial statements of the Company.

In December 2007, the SEC issued SAB 110, Share-Based Payment. SAB 110 allows eligible public companies to continue to use a simplified method for estimating the expense of stock options if their own historical experience isn $t$ sufficient to provide a reasonable basis. Under $S A B$ 107, Share-Based Payment, the simplified method was scheduled to expire for all grants made after December 31, 2007. The SAB describes disclosures that should be provided if a company is using the simplified method for all or a portion of its stock option grants beyond December 31, 2007. The provisions of this bulletin are effective on January 1, 2008. Since the Company had no stock options outstanding in 2007 or through June 30, 2008, adoption of SAB 110 has had no impact on the consolidated financial statements of the Company.

In December 2007, the FASB issued SFAS 141R, Business Combinations. SFAS 141R clarifies the definitions of both a business combination and a business. All business combinations will be accounted for under the acquisition method (previously referred to as the purchase method). This standard defines the acquisition date as the only relevant date for recognition and measurement of the fair value of consideration paid. SFAS 141R requires the acquirer to expense all acquisition related costs. SFAS 141R will also require acquired loans to be recorded net of the allowance for loan losses on the date of acquisition. SFAS 141R defines the measurement period as the time after the acquisition date during which the acquirer may make adjustments to the provisional amounts recognized at the acquisition date. This period cannot exceed one year, and any subsequent adjustments made to provisional amounts are done retrospectively and restate prior period data. The provisions of this statement are effective for business combinations during fiscal years beginning after December 15, 2008.

## Table of Contents

The Company has not determined the impact that SFAS 141R will have on its financial position and results of operations and believes that such determination will not be meaningful unless and until the Company enters into a business combination.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in consolidated financial statements An Amendment of ARB No. 51. SFAS No. 160 requires noncontrolling interests to be treated as a separate component of equity, not as a liability or other item outside of equity. Disclosure requirements include net income and comprehensive income to be displayed for both the controlling and noncontrolling interests and a separate schedule that shows the effects of any transactions with the noncontrolling interests on the equity attributable to the controlling interest. The provisions of this statement are effective for fiscal years beginning after December 15, 2008. This statement should be applied prospectively except for the presentation and disclosure requirements which shall be applied retrospectively for all periods presented. Management is currently evaluating this Statement and its effect on the consolidated financial statements of the Company.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities. SFAS No. 161, which amends FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities , requires companies with derivative instruments to disclose information about how and why a company uses derivative instruments, how derivative instruments and related hedge items are accounted for under Statement 133, and how derivative instruments and related hedged items affect a company s financial position, financial performance, and cash flows. The required disclosures include the fair value of the derivative instruments and their gains or losses in tabular format, information about credit-risk-related contingent features in derivative agreements, counterparty credit risk, and the company s strategies and objectives for using derivative instruments. The Statement expands the current disclosure framework in SFAS No. 133. SFAS No. 161 is effective prospectively for periods beginning on or after November 15, 2008. Management is currently evaluating this Statement and its effect on the consolidated financial statements of the Company.

## Table of Contents

## Table 1 - Explanation of Non-GAAP Financial Measures

In addition to results presented in accordance with U.S. generally accepted accounting principles (GAAP), this quarterly report on Form 10-Q includes certain designated net interest income amounts presented on a tax-equivalent basis, a non-GAAP financial measure, including the presentation of total revenue and the calculation of the efficiency ratio.

The Company believes the presentation of net interest income on a tax-equivalent basis provides comparability of net interest income from both taxable and tax-exempt sources and facilitates comparability within the industry. Although the Company believes this non-GAAP financial measure enhances investors understanding of its business and performance, this non-GAAP financial measure should not be considered an alternative to GAAP. The reconciliation of this non-GAAP financial measure from GAAP to non-GAAP is presented below.

|  | Three Months Ended June 30 Six Months Ended June 30 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  | 008 |  | 07 |  | 008 |  | 007 |
| Net interest income (GAAP) | \$ | 4,686 | \$ | 4,298 | \$ | 9,224 | \$ | 8,253 |
| Tax-equivalent adjustment |  | 341 |  | 278 |  | 662 |  | 546 |
| Net interest income (Tax-equivalent) | \$ | 5,027 | \$ | 4,576 | \$ | 9,886 | \$ | 8,799 |

## Table of Contents

## Table 2 - Selected Quarterly Financial Data



## Per share data:

| Basic and diluted net earnings | \$ | 0.51 | 0.50 | 0.48 | 0.47 | 0.46 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash dividends declared | \$ | 0.185 | 0.185 | 0.175 | 0.175 | 0.175 |
| Weighted average shares outstanding |  |  |  |  |  |  |
| Basic and Diluted |  | 80,144 | 3,681,809 | 3,688,780 | 3,708,097 | 3,729,681 |
| Shares outstanding |  | 7,823 | 3,681,809 | 3,681,809 | 3,691,260 | 3,727,260 |
| Book value | \$ | 14.51 | 15.29 | 14.40 | 13.68 | 12.69 |
| Common stock price |  |  |  |  |  |  |
| High | \$ | 23.71 | 24.50 | 25.56 | 27.88 | 29.00 |
| Low |  | 21.50 | 19.00 | 21.30 | 23.25 | 26.03 |
| Period-end | \$ | 22.10 | 22.00 | 21.95 | 24.77 | 26.31 |
| To earnings ratio |  | 11.28x | 11.52 | 11.80 | 13.84 | 19.93 |
| To book value |  | 152\% | 144 | 152 | 181 | 207 |
| Performance ratios: |  |  |  |  |  |  |
| Return on average equity |  | 13.09\% | 13.74 | 13.51 | 14.41 | 13.03 |
| Return on average assets |  | 1.02\% | 1.06 | 1.06 | 1.07 | 1.07 |
| Dividend payout ratio |  | 36.27\% | 37.00 | 36.46 | 37.23 | 38.04 |
| Average equity to average assets |  | 7.79\% | 7.71 | 7.85 | 7.43 | 8.19 |
| Asset Quality: |  |  |  |  |  |  |
| Allowance for loan losses as a \% of: |  |  |  |  |  |  |
| Loans |  | 1.17\% | 1.23 | 1.27 | 1.29 | 1.35 |
| Nonperforming assets |  | 76\% | 81 | 748 | 911 | 58,629 |
| Net charge-offs (recoveries) as a \% of average loans |  | 0.24\% | 0.11 | (0.04) | 0.04 | 0.05 |
| Nonperforming assets as a \% of loans |  | 1.55\% | 1.53 | 0.17 | 0.14 | 0.00 |
| Capital Adequacy: |  |  |  |  |  |  |
| Tier 1 capital ratio |  | 14.59\% | 14.64 | 14.74 | 14.85 | 15.46 |
| Total capital ratio |  | 15.53\% | 15.60 | 15.74 | 15.86 | 16.50 |
| Leverage ratio |  | 8.67\% | 8.82 | 9.02 | 9.13 | 9.51 |
| Other financial data: |  |  |  |  |  |  |
| Net interest margin |  | 2.98\% | 2.99 | 2.91 | 3.02 | 3.07 |
| Effective income tax rate |  | 25.41\% | 25.51 | 22.51 | 25.19 | 25.15 |
| Efficiency ratio (a) |  | 50.66\% | 52.35 | 55.71 | 53.95 | 54.78 |

Selected period end balances:

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| Securities | $\$ 323,706$ | 322,843 | 318,373 | 288,459 | 292,618 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Loans | 345,308 | 331,083 | 322,411 | 316,795 | 303,281 |
| Allowance for loan losses | 4,049 | 4,074 | 4,105 | 4,074 | 4,104 |
| Total assets | 731,306 | 728,906 | 688,659 | 661,780 | 651,822 |
| Total deposits | 540,492 | 537,443 | 492,585 | 510,078 | 490,478 |
| Long-term debt | 123,377 | 123,381 | 115,386 | 90,390 | 90,395 |
| Total stockholders equity | 53,352 | 56,292 | 53,018 | 50,503 | 47,305 |

(a) Tax-equivalent. See Table 1 - Explanation of Non-GAAP Financial Measures .

## Table of Contents

Table 3 - Selected Financial Data

| (Dollars in thousands, except per share | Six Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: |
| Income statement |  |  |  |
| Tax-equivalent interest income | \$ | 20,419 | 19,568 |
| Total interest expense |  | 10,533 | 10,769 |
| Tax equivalent net interest income |  | 9,886 | 8,799 |
| Provision for loan losses |  | 240 | 23 |
| Total noninterest income |  | 2,258 | 2,326 |
| Total noninterest expense |  | 6,254 | 6,033 |
| Net earnings before income taxes and tax-equivalent adjustment |  | 5,650 | 5,069 |
| Tax-equivalent adjustment |  | 662 | 546 |
| Income tax expense |  | 1,270 | 1,134 |
| Net earnings | \$ | 3,718 | 3,389 |

Per share data:

| Basic and diluted net earnings | \$ | 1.01 | 0.91 |
| :---: | :---: | :---: | :---: |
| Cash dividends declared | \$ | 0.37 | 0.35 |
| Weighted average shares outstanding |  |  |  |
| Basic and diluted | 3,680,977 |  | 3,734,714 |
| Shares outstanding | 3,677,823 |  | 3,727,260 |
| Book value | \$ | 14.51 | 12.69 |
| Common stock price |  |  |  |
| High | \$ | 24.50 | 30.00 |
| Low |  | 19.00 | 26.03 |
| Period-end | \$ | 22.10 | 26.31 |
| To earnings ratio |  | 11.28x | 14.95 |
| To book value |  | 152\% | 207 |
| Performance ratios: |  |  |  |
| Return on average equity |  | 13.40\% | 13.07 |
| Return on average assets |  | 1.05\% | 1.06 |
| Dividend payout ratio |  | 36.63\% | 38.46 |
| Average equity to average assets |  | 7.80\% | 8.13 |
| Asset Quality: |  |  |  |
| Allowance for loan losses as a \% of: |  |  |  |
| Loans |  | 1.17\% | 1.35 |
| Nonperforming assets |  | 76\% | 58,629 |
| Net charge-offs (recoveries) as a \% of average loans |  | 0.18\% | (0.03) |
| Nonperforming assets as a \% of loans |  | 1.55\% | 0.00 |
| Capital Adequacy: |  |  |  |
| Tier 1 capital ratio |  | 14.59\% | 15.46 |
| Total capital ratio |  | 15.53\% | 16.5 |
| Leverage ratio |  | 8.67\% | 9.51 |
| Other financial data: |  |  |  |
| Net interest margin |  | 2.98\% | 2.98 |
| Effective income tax rate |  | 25.46\% | 25.07 |
| Efficiency ratio (a) |  | 51.50\% | 54.23 |
| Selected period end balances: |  |  |  |
| Securities | \$ | 23,706 | 292,618 |

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| Loans | 345,308 | 303,281 |
| :--- | ---: | ---: |
| Allowance for loan losses | 4,049 | 4,104 |
| Total assets | 731,306 | 651,822 |
| Total deposits | 540,492 | 490,478 |
| Long-term debt | 123,377 | 90,395 |
| Total shareholders equity | 53,352 | 47,305 |

(a) Tax-equivalent. See Table 1 - Explanation of Non-GAAP Financial Measures .

## Table of Contents

Table 4 - Average Balance and Net Interest Income Analysis

|  | Three Months Ended June 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Average Balance | 2008 <br> Interest <br> Income/ <br> Expense | Yield/ <br> Rate | Average Balance | 2007 <br> Interest <br> Income/ <br> Expense | Yield/ <br> Rate |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans and loans held for sale (1) | \$ 341,940 | \$ 5,778 | 6.80\% | \$ 294,674 | \$ 6,063 | 8.25\% |
| Securities - taxable | 266,839 | 3,321 | 5.01\% | 249,235 | 3,063 | 4.93\% |
| Securities - tax-exempt (2) | 63,181 | 1,003 | 6.38\% | 51,105 | 818 | 6.42\% |
| Total securities | 330,020 | 4,324 | 5.27\% | 300,340 | 3,881 | 5.18\% |
| Federal funds sold | 7,137 | 38 | 2.14\% | 2,346 | 35 | 5.98\% |
| Interest bearing bank deposits | 453 | 2 | 1.78\% | 1,025 | 14 | 5.48\% |
| Total interest-earning assets | 679,550 | \$ 10,142 | 6.00\% | 598,385 | \$ 9,993 | 6.70\% |
| Cash and due from banks | 12,998 |  |  | 12,190 |  |  |
| Other assets | 40,351 |  |  | 31,139 |  |  |
| Total assets | \$ 732,899 |  |  | \$ 641,714 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| NOW | \$ 86,410 | \$ 401 | 1.87\% | \$ 60,165 | \$ 350 | 2.33\% |
| Savings and money market | 104,628 | 409 | 1.57\% | 147,417 | 1,423 | 3.87\% |
| Certificates of deposits less than \$100,000 | 102,996 | 1,126 | 4.40\% | 85,399 | 1,132 | 5.32\% |
| Certificates of deposits and other time deposits of \$100,000 or more | 162,480 | 1,868 | 4.62\% | 120,648 | 1,319 | 4.39\% |
| Total interest-bearing deposits | 456,514 | 3,804 | 3.35\% | 413,629 | 4,224 | 4.10\% |
| Short-term borrowings | 10,262 | 43 | 1.69\% | 12,588 | 161 | 5.13\% |
| Long-term debt | 123,378 | 1,268 | 4.13\% | 90,555 | 1,032 | 4.57\% |
| Total interest-bearing liabilities | 590,154 | \$ 5,115 | 3.49\% | 516,772 | \$ 5,417 | 4.20\% |
| Noninterest-bearing deposits | 72,285 |  |  | 71,569 |  |  |
| Other liabilities | 13,398 |  |  | 835 |  |  |
| Stockholders equity | 57,062 |  |  | 52,538 |  |  |
| Total liabilities and stockholders equity | \$ 732,899 |  |  | \$ 641,714 |  |  |
| Net interest income and margin |  | \$ 5,027 | 2.98\% |  | \$ 4,576 | 3.07\% |

(1) Average loan balances are shown net of unearned income and loans on nonaccrual status have been included in the computation of average balances.
(2) Yields on tax-exempt securities have been computed on a tax-equivalent basis using an income tax rate of $34 \%$.

## Table of Contents

Table 5 - Average Balance and Net Interest Income Analysis

|  |  |  | Six Months Ended June |  |
| :--- | :--- | :--- | :--- | :--- |

(1) Average loan balances are shown net of unearned income and loans on nonaccrual status have been included in the computation of average balances.
(2) Yields on tax-exempt securities have been computed on a tax-equivalent basis using an income tax rate of $34 \%$.

## Table of Contents

Table 6 - Loan Portfolio Composition

|  | 2008 |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Second <br> Quarter | First Quarter | Fourth Quarter | Third Quarter | Second Quarter |
| Commercial, financial and agricultural | \$ 60,418 | 66,272 | 62,478 | 56,986 | 54,923 |
| Leases - commercial | 431 | 459 | 486 | 513 | 646 |
| Real estate - construction: |  |  |  |  |  |
| Commercial | 7,549 | 8,706 | 7,901 | 10,282 | 9,096 |
| Residential | 12,891 | 9,574 | 11,370 | 13,420 | 12,611 |
| Real estate - mortgage: |  |  |  |  |  |
| Commercial | 183,415 | 165,402 | 161,703 | 157,072 | 151,591 |
| Residential | 67,408 | 68,643 | 67,246 | 66,957 | 63,121 |
| Consumer installment | 13,480 | 12,317 | 11,539 | 11,892 | 11,619 |
| Total loans | 345,592 | 331,373 | 322,723 | 317,122 | 303,607 |
| Less: Unearned Income | (284) | (290) | (312) | (327) | (326) |
| Loans, net of unearned income | 345,308 | 331,083 | 322,411 | 316,795 | 303,281 |
| Less: Allowance for Loan Losses | $(4,049)$ | $(4,074)$ | $(4,105)$ | $(4,074)$ | $(4,104)$ |
| Loans, net | \$ 341,259 | 327,009 | 318,306 | 312,721 | 299,177 |

## Table of Contents

Table 7 - Allowance for Loan Losses and Nonperforming Assets

|  | 2008 |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Second Quarter | First Quarter | Fourth Quarter | Third Quarter | Second Quarter |
| Allowance for loan losses: |  |  |  |  |  |
| Balance at beginning of period | \$ 4,074 | 4,105 | 4,074 | 4,104 | 4,123 |
| Charge-offs | (240) | (139) | (95) | (36) | (119) |
| Recoveries | 35 | 48 | 126 | 6 | 80 |
| Net (charge-offs) recoveries | (205) | (91) | 31 | (30) | (39) |
| Provision for loan losses | 180 | 60 |  |  | 20 |
| Ending balance | \$ 4,049 | 4,074 | 4,105 | 4,074 | 4,104 |
| as a \% of loans | 1.17\% | 1.23 | 1.27 | 1.29 | 1.35 |
| as a \% of nonperforming assets | 76\% | 81 | 748 | 911 | 58,629 |
| Net charge-offs as a \% of average loans | 0.24\% | 0.11 | (0.04) | 0.04 | 0.05 |
| Nonperforming assets: |  |  |  |  |  |
| Nonaccrual loans | \$ 4,926 | 4,631 | 447 | 392 | 7 |
| Other nonperforming assets (primarily other real estate owned) | 422 | 421 | 98 |  |  |
| Accruing loans 90 days or more past due |  |  | 4 | 55 |  |
| Total nonperforming assets | \$ 5,348 | 5,052 | 549 | 447 | 7 |
| as a \% of loans | 1.55\% | 1.53 | 0.17 | 0.14 | 0.00 |

## Table of Contents

Table 8 - CDs and Other Time Deposits of $\mathbf{\$ 1 0 0 , 0 0 0}$ or More

|  | June 30, <br> (Dollars in thousands) <br> Maturity of: |
| :--- | :---: |
| 3 2008 |  |

## Table of Contents

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information called for by ITEM 3 is set forth in ITEM 2 under the caption MARKET AND LIQUIDITY RISK MANAGEMENT and is incorporated herein by reference.

## ITEM 4. CONTROLS AND PROCEDURES

As of June 30, 2008, an evaluation was performed under the supervision and with the participation of the Company s management, including the Chief Executive Officer and the Principal Financial and Accounting Officer, of the effectiveness of the Company s disclosure controls and procedures. Based on that evaluation, the Company s management, including the Chief Executive Officer and Principal Financial and Accounting Officer, concluded that the Company s disclosure controls and procedures were effective, in all material respects, to provide reasonable assurance that information required to be disclosed in the Company s reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and regulations, and that such information is accumulated and communicated to the Company s management, including the Chief Executive Officer and the Principal Financial and Accounting Officer, as appropriate, to allow timely decisions regarding disclosure.

During the period covered by this report, there has not been any change in the Company $s$ internal controls over financial reporting that has materially affected, or is reasonably likely to materially affect, the Company s internal controls over financial reporting.

## Table of Contents

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

In the normal course of business, the Company and the Bank from time to time are involved in legal proceedings. The Company and Bank management believe there are no pending or threatened legal, governmental, or regulatory proceedings that upon resolution are expected to have a material adverse effect upon the Company s or the Bank s financial condition or results of operations. See also, Part I, Item 3 of the Company s annual report on Form 10-K for the year ended December 31, 2007.

## ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2007, which could materially affect our business, financial condition or future results. The risks described in our annual report on Form $10-\mathrm{K}$ are not only the risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

## ISSUER PURCHASES OF EQUITY SECURITIES ${ }^{(1)}$

|  |  | Total Number of <br> Shares Purchased as <br> Part of Publicly | Maximum Number of <br> Shares that May Yet Be |
| :---: | :---: | :---: | :---: |
| Total Number |  |  |  |
| of Shares |  |  |  |
| Purchased |  |  |  |$\quad$| Average Price |
| :---: |
| Period |

${ }^{(1)}$ A total of 1,700 shares were purchased in privately negotiated transactions.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of Shareholders of the Company was held at the AuburnBank Center in Auburn, Alabama, on Tuesday, May 13, 2008, at 3:00 p.m. This meeting was held for the purpose of considering the election of ten directors to the Board of Directors to serve one-year terms expiring at the Company s 2009 Annual Meeting of Shareholders and until their successors have been elected and qualified.

## Table of Contents

As to the election of ten directors, E.L. Spencer, Jr., Emil F. Wright, Jr., J.E. Evans, Terry Andrus, Anne M. May, Robert W. Dumas, David E. Housel, William F. Ham, Jr., Edward Lee Spencer III, and C. Wayne Alderman were all elected to the Board of Directors. The numbers of votes cast were as follows:

Votes cast for Votes cast to

|  | Election | Withhold Authority |
| :--- | :---: | :---: |
| E.L. Spencer, Jr. | $3,161,229$ | 2,416 |
| J.E. Evans | $3,160,229$ | 3,416 |
| Emil F. Wright, Jr. | $3,161,229$ | 2,416 |
| Terry Andrus | $3,161,229$ | 2,416 |
| Anne M. May | $3,160,704$ | 2,941 |
| Robert W. Dumas | $3,161,229$ | 10,516 |
| David E. Housel | $3,153,087$ | 4,346 |
| William F. Ham, Jr. | $3,159,299$ | 2,416 |
| Edward Lee Spencer III | $3,161,229$ | 2,416 |

## ITEM 5. OTHER INFORMATION

Not applicable.

## ITEM 6. EXHIBITS

## Exhibit

| Number <br> 3.1 | Description |
| :--- | :--- |
| 3.2 | Certificate of Incorporation of Auburn National Bancorporation, Inc. and all amendments thereto.* |
| 31.1 | Amended and Restated Bylaws of Auburn National Bancorporation, Inc., adopted as of November 13, 2007. ** |
| 31.2 | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Adopted Pursuant To Section 302 of the <br> Sarbanes-Oxley Act of 2002, by E.L. Spencer, Jr., President, Chief Executive Officer and Chairman of the Board. |
| Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, As Adopted Pursuant To Section 302 of the |  |
| Sarbanes-Oxley Act of 2002, by David A. Hedges, Vice President, Controller and Chief Financial Officer (Principal Financial and |  |
| Accounting Officer). |  |

* Incorporated by reference from Registrant s Form 10-Q dated September 30, 2002.
** Incorporated by reference from Registrant s Form 10-K dated March 31, 2008.
*** The certifications attached as exhibits 32.1 and 32.2 accompany this Quarterly Report on Form 10-Q and are furnished to the Securities and Exchange Commission pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.


## Table of Contents

## SIGNATURES

In accordance with the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AUBURN NATIONAL BANCORPORATION, INC.
(Registrant)

Date: $\qquad$ By: $\quad$ /s/ E. L. Spencer, Jr. E. L. Spencer, Jr. President, Chief Executive Officer and Chairman of the Board
$\qquad$
Date:
By: /s/ David A. Hedges David A. Hedges
VP, Controller and Chief Financial officer (Principal Financial and Accounting Officer)

