

CHECK POINT SOFTWARE TECHNOLOGIES LTD  
Form 6-K  
January 19, 2005

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**FORM 6-K**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Report of Foreign Private Issuer**

**Pursuant to Rule 13a-16 or 15d-16  
of the Securities Exchange Act of 1934**

For the month of January, 2005

Commission File Number 0-28584

**CHECK POINT SOFTWARE TECHNOLOGIES LTD.**

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(Translation of registrant's name into English)

3A Jabotinsky Street, Ramat-Gan 52520, Israel

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(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

**Note:** Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

**Note:** Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's home country), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If  Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- \_\_\_\_\_

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FOR IMMEDIATE RELEASE

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**CHECK POINT SOFTWARE TECHNOLOGIES REPORTS 2004 FOURTH  
QUARTER AND ANNUAL FINANCIAL RESULTS**

*2004 Fourth Quarter Revenues Increased 24% Over Fourth Quarter of 2003*

**REDWOOD CITY, Calif., January 18, 2005** Check Point Software Technologies Ltd. (NASDAQ: CHKP), the worldwide leader in securing the Internet, today announced its financial results for the fourth quarter and year ended December 31, 2004.

***Financial Highlights for the Fourth Quarter of 2004:***

**Revenues:** \$143.0 million, an increase of 24% compared to \$115.3 million in the fourth quarter of 2003.

**Net income:** \$76.4 million, and \$78.7 million excluding net acquisition related charges<sup>1</sup>, an increase of 21% compared to \$65.3 million in the fourth quarter of 2003.

**Earnings per Diluted Share:** \$0.30, and \$0.31 excluding net acquisition related charges, an increase of 19% compared to \$0.26 in the fourth quarter of 2003.

**Operating Margin:** 58% for the fourth quarter of 2004, excluding acquisition related charges, compared to 56% in the third quarter of 2004.

**Share Repurchase Program:** During the fourth quarter, the company purchased 1.9 million shares at a total cost of close to \$44.3 million. In 2004, the company purchased a total of 12 million shares at a total cost of \$245 million.

***Financial Highlights for the Year Ended December 31, 2004:***

**Revenues:** \$515.4 million, an increase of 19% compared to \$432.6 million for the year ended December 31, 2003.

**Net Income:** \$248.4 million, and \$278.7 excluding net acquisition related charges, an increase of 14% compared to \$243.9 million in 2003.

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<sup>1</sup> Acquisition related charges refer to the impact of the amortization of intangible assets and deferred stock compensation resulting from the acquisition of Zone Labs

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**Earnings per Diluted Share:** \$0.95, and \$1.07 excluding net acquisition related charges, an increase of 11% compared to \$0.96 in 2003.

**Cash and Interest Bearing Investments:** \$1.58 billion as of December 31, 2004.

**Record Deferred Revenues:** \$141.1 million as of December 31, 2004, an increase of \$16.3 million from the third quarter of 2004.

Fourth quarter results demonstrated a strong ending to a very good year, said Gil Shwed, chairman and CEO of Check Point Software Technologies. We redefined the scope of the Internet security market with the introduction of our new Internal and Web security products and technologies. We've also expanded our product portfolio and customer access with our endpoint security products; Integrity and the ZoneAlarm family. In addition, we've continued to experience healthy growth and traction for our enterprise, high-end and branch office security gateways.

### *Business Highlights and Introductions during 2004:*

#### *Q1*

**InterSpect , the World's First Internal Security Gateway** Provides the deepest and most intelligent security for safeguarding internal networks against cyber attacks that are introduced from inside the network.

**Endpoint Security** Family of best-of-breed solutions for a broad range of customers, from consumers to enterprises, enhanced with the completion of the Zone Labs® acquisition.

**Malicious Code Protector** Patent-pending technology included with Web Intelligence that catches buffer overflow attacks and other malicious code, enabling the highest level of security protection for customers by monitoring Web communications for potential malicious executable code.

#### *Q2*

**New Valued Partner Program** New channel program that empowers worldwide solution provider partners to achieve greater success in selling Check Point solutions.

**Check Point Experience Events** Thousands of partners and end-users worldwide participated in Check Point Experience events in the United States, Europe and Asia and benefited from valuable technology and market information.

#### *Q3*

**New Web Security Portfolio** Includes Web Intelligence, Connectra and SSL Network Extender that provide unmatched security protection and unity for an organization's entire Web infrastructure.

**Check Point Integrity SecureClient** Enables easy installation and automatic configuration of remote access, endpoint security and policy enforcement solutions.

#### *Q4*

**Safe@Office 400 series of Wireless Security Appliances** Integrated, all-in-one wireless security appliances that include a wireless access point and enable small businesses to simply and affordably achieve secure, flexible wireless access to network resources anywhere and anytime.

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**Total Access Protection (TAP)** Enables enterprises to defend all their network-connected PCs regardless of location, ownership or connection method with unified remote access, endpoint security, host intrusion prevention and policy enforcement.

### ***Partial List of Awards in 2004:***

**VARBusiness Magazine, Five-Star Rating for Channel Partner Program** The highest attainable ranking, for outstanding breadth and depth of channel partner program offerings.

**VARBusiness Magazine, Founder and CEO, Gil Shwed Named a Top Technology Innovator** Shwed was recognized for exemplification of technological creativity coupled with keen business acumen. Shwed in particular was credited with developing multiple innovative security technologies including Stateful Inspection technology, and for the introduction of Check Point's revolutionary Internal and Web security product lines in 2004.

**Information Security Magazine, Hot Pick** Editors recognized InterSpect for its innovative approach to persistent or emerging security problems, its significant technical or functional advancements over competitive solutions, and for being a realistic and practical solution that can be implemented in enterprise IT environments.

**Computer Reseller News, United Kingdom, Security Vendor Partner of the Year** Judged by a panel of analysts, editors and corporate executives, the awards recognized the top IT security vendors, distributors and resellers in the industry. Check Point was deemed to have done the most in 2004 to help its resellers develop profitable businesses.

### **Asia Computer Weekly, Star Performer and Gold Awards, Readers Voted**

Check Point Next Generation with Application Intelligence as the Star Performer winner in the server firewall software category

Check Point Integrity/Zone Alarm Pro as the Star Performer winner in the desktop firewall security category

Check Point Connectra for the Gold award.

**Gartner Group, Leader in Magic Quadrant Reports** IPsec VPN Equipment and Enterprise Firewalls, 2H03 Reports indicates outstanding performance, a clear market vision and the ability to actively build competencies required to sustain leadership position in the market.

**CNET, Editors Choice** The coveted award recognizes ZoneAlarm Security Suite and ZoneAlarm Pro for outstanding personal technology and consumer electronic products that represent the best available choice for quality, performance, design and service.

**SC Magazine, Best Small Office/Home Office Security Solution** ZoneAlarm Pro was recognized by the SC Awards Council, made up of 100 senior information technology professionals around the world who understand the security challenges of large organizations and small businesses, as well as recognize the potential cost for major disasters arising from security breaches.

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**PC Magazine, Editors' Choice** ZoneAlarm Security Suite and ZoneAlarm Pro recognized for simple, intuitive interfaces and advanced security against several types of Internet-borne threats, including worms, Trojan programs, and hacker attacks.

**PC World, World Class Award, Best Firewall** Hundreds of products in 67 categories were judged on usability, design, innovation, features, performance, and value. ZoneAlarm Pro was named the winner in the firewall category for the fifth consecutive year.

**Windows IT Pro Magazine, Readers' Choice Awards -**

Check Point Next Generation with Application Intelligence Best Firewall

Check Point VPN-1® SecureClient Best Remote Access VPN

Check Point ZoneAlarm Pro 4.5 Best Spyware Blocker

**PC Magazine, Best of the Year** Editors carefully narrowed down the list of all Editors' Choice winners throughout 2004 and selected the final 100 products worthy enough to be called the best of the year in its December issue. ZoneAlarm Pro and ZoneAlarm Security Suite are both named Best of the Year in the personal security category.

Mr. Shwed continued: During 2004, the Check Point team continued to innovate and deliver new security solutions and technological advantages that enrich our integrated security architecture. This uniquely positioned us as the network security vendor of choice for customers of all sizes. We intend to continue to build on our product and technology framework in 2005 and deliver on our vision of worry-free, end-to-end Internet security protection for our partners and customers.

### Conference Call and Webcast Information

Check Point will host a conference call with the investment community on January 18, 2005 at 2:30 PM PT/5:30 PM ET. A replay of the conference call will be available through February 1 at the Company's website <http://www.checkpoint.com/ir> or by telephone at 973-341-3080, confirmation code 5568706.

### Safe Harbor Statement

Certain statements in this press release are forward-looking statements. Because such statements deal with future events, they are subject to various risks and uncertainties and actual results could differ materially from Check Point's current expectations. Factors that could cause or contribute to such differences include, but are not limited to: Check Point's ability to integrate Zone Lab's operations effectively, the impact on revenues of economic and political uncertainties and weaknesses in various regions of the world, including the commencement or escalation of hostilities or acts of terrorism; the inclusion of network security functionality in third-party hardware or system software; any unforeseen developmental or technological difficulties with regard to Check Point's products; changes in the competitive landscape, including new competitors or the impact of competitive pricing and products; a shift in demand for products such as Check Point's; unknown factors affecting third parties with which Check Point has formed business alliances; timely availability and customer acceptance of Check Point's new and existing products, and other factors and risks discussed in Check Point's Annual Report on Form 20-F for the year ended December 31, 2003, which is on file with the Securities and Exchange Commission. Check Point assumes no obligation to update information concerning its expectations.

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**About Check Point Software**

Check Point Software Technologies ([www.checkpoint.com](http://www.checkpoint.com)) is the worldwide leader in securing the Internet. It is the market leader of both the worldwide VPN and firewall markets. Through its Next Generation product line, the company delivers a broad range of intelligent Perimeter, Internal and Web security solutions that protect business communications and resources for corporate networks and applications, remote employees, branch offices and partner extranets. The company's ZoneAlarm product line is one of the most trusted brands in Internet security, creating award-winning endpoint security solutions that protect millions of PCs from hackers, spyware and data theft. Extending the power of the Check Point solution is its Open Platform for Security (OPSEC), the industry's framework and alliance for integration and interoperability with best-of-breed solutions from over 350 leading companies. Check Point solutions are sold, integrated and serviced by a network of more than 2,200 Check Point partners in 88 countries.

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Check Point, Application Intelligence, Check Point Express, the Check Point logo, AlertAdvisor, ClusterXL, Cooperative Enforcement, ConnectControl, Connectra, CoSa, Cooperative Security Alliance, FireWall-1, FireWall-1 GX, FireWall-1 SecureServer, FloodGate-1, Hacker ID, IMsecure, INSPECT, INSPECT XL, Integrity, InterSpect, IQ Engine, Open Security Extension, OPSEC, Policy Lifecycle Management, Provider-1, Safe@Home, Safe@Office, SecureClient, SecureKnowledge, SecurePlatform, SecurRemote, SecurServer, SecureUpdate, SecureXL, SiteManager-1, SmartCenter, SmartCenter Pro, Smarter Security, SmartDashboard, SmartDefense, SmartLSM, SmartMap, SmartUpdate, SmartView, SmartView Monitor, SmartView Reporter, SmartView Status, SmartViewTracker, SofaWare, SSL Network Extender, TrueVector, UAM, User-to-Address Mapping, UserAuthority, VPN-1, VPN-1 Accelerator Card, VPN-1 Edge, VPN-1 Pro, VPN-1 SecureClient, VPN-1 SecurRemote, VPN-1 SecureServer, VPN-1 VSX, Web Intelligence, ZoneAlarm, Zone Alarm Pro, Zone Labs, and the Zone Labs logo, are trademarks or registered trademarks of Check Point Software Technologies Ltd. or its affiliates. All other product names mentioned herein are trademarks or registered trademarks of their respective owners. The products described in this document are protected by U.S. Patent No. 5,606,668, 5,835,726 and 6,496,935 and may be protected by other U.S. Patents, foreign patents, or pending applications.

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**CHECK POINT SOFTWARE TECHNOLOGIES LTD.**  
**CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS**

(In thousands, except per share amounts)

|   | Three Months Ended<br>December 31, |                  | Year Ended<br>December 31, |                   |
|---|------------------------------------|------------------|----------------------------|-------------------|
|   | 2004                               | 2003             | 2004                       | 2003              |
|   | (unaudited)                        | (unaudited)      | (unaudited)                | (unaudited)       |
| Revenues:   |                                    |                  |                            |                   |
| Licenses  | \$ 77,142                          | \$ 63,022        | \$ 275,677                 | \$ 230,096        |
| Subscriptions   | 53,268                             | 42,478           | 196,327                    | 161,690           |
|   | <u>130,410</u>                     | <u>105,500</u>   | <u>472,004</u>             | <u>391,786</u>    |
| Total product revenues  |                                    |                  |                            |                   |
| Services  | 12,639                             | 9,800            | 43,356                     | 40,786            |
|   | <u>143,049</u>                     | <u>115,300</u>   | <u>515,360</u>             | <u>432,572</u>    |
|   |                                    |                  |                            |                   |
| Operating expenses:   |                                    |                  |                            |                   |
| Cost of revenues  | 5,989                              | 4,592            | 23,553                     | 18,923            |
| Research and development  | 12,015                             | 7,523            | 43,186                     | 29,314            |
| Selling and marketing   | 36,487                             | 29,953           | 132,796                    | 111,007           |
| General and administrative  | 6,050                              | 4,350            | 23,657                     | 17,644            |
| Amortization of intangible assets and<br>deferred stock compensation  | 2,782                              | -                | 8,851                      | -                 |
| Acquisition related in-process R&D  | -                                  | -                | 23,098                     | -                 |
|   | <u>63,323</u>                      | <u>46,418</u>    | <u>255,141</u>             | <u>176,888</u>    |
| Total operating expenses  |                                    |                  |                            |                   |
|   | <u>79,726</u>                      | <u>68,882</u>    | <u>260,219</u>             | <u>255,684</u>    |
| Operating income  |                                    |                  |                            |                   |
| Financial income, net   | 11,970                             | 10,745           | 44,777                     | 43,506            |
|   | <u>91,696</u>                      | <u>79,627</u>    | <u>304,996</u>             | <u>299,190</u>    |
| Income before income taxes  |                                    |                  |                            |                   |
| Income taxes  | 15,252                             | 14,371           | 56,603                     | 55,311            |
|   | <u>\$ 76,444</u>                   | <u>\$ 65,256</u> | <u>\$ 248,393</u>          | <u>\$ 243,879</u> |
| Net income  |                                    |                  |                            |                   |
|   | <u>\$ 78,684</u>                   | <u>\$ 65,256</u> | <u>\$ 278,717</u>          | <u>\$ 243,879</u> |
| Net income excluding in-process R&D and amortization<br>of intangible assets and deferred stock compensation                            |                                    |                  |                            |                   |
|   | <u>\$ 0.31</u>                     | <u>\$ 0.26</u>   | <u>\$ 0.99</u>             | <u>\$ 0.98</u>    |
| Earnings per share (basic)  |                                    |                  |                            |                   |
|   | <u>248,585</u>                     | <u>248,945</u>   | <u>251,244</u>             | <u>247,691</u>    |
| Number of shares used in computing earnings per share<br>(basic)  |                                    |                  |                            |                   |
|   | <u>\$ 0.30</u>                     | <u>\$ 0.26</u>   | <u>\$ 0.95</u>             | <u>\$ 0.96</u>    |
| Earnings per share (fully diluted)  |                                    |                  |                            |                   |
|   | <u>\$ 0.31</u>                     | <u>\$ 0.26</u>   | <u>\$ 1.07</u>             | <u>\$ 0.96</u>    |
| Earnings per share (fully diluted) excluding<br>in-process R&D and amortization of intangible assets<br>and deferred stock compensation |                                    |                  |                            |                   |
| Number of shares used in computing earnings per share   |                                    |                  |                            |                   |

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| (fully diluted) | Three Months Ended |         | Year Ended   |         |
|-----------------|--------------------|---------|--------------|---------|
|                 | December 31,       |         | December 31, |         |
|                 | 257,459            | 255,834 | 260,608      | 255,083 |

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**CHECK POINT SOFTWARE TECHNOLOGIES LTD.  
SELECTED CONSOLIDATED BALANCE SHEET DATA**

(In thousands)

**ASSETS**

|  | <b>December 31,<br/>2004</b> | <b>December 31,<br/>2003</b> |
|--|------------------------------|------------------------------|
|  | <b>(unaudited)</b>           | <b>(unaudited)</b>           |
| Current Assets:                        |                              |                              |
| Cash and cash equivalents              | \$ 157,655                   | \$ 327,188                   |
| Marketable securities and deposits     | 965,352                      | 809,158                      |
| Trade receivables, net                 | 96,006                       | 72,754                       |
| Other receivables and prepaid expenses | 20,517                       | 19,667                       |
|  | <hr/>                        | <hr/>                        |
| Total current assets                   | 1,239,530                    | 1,228,767                    |
|  | <hr/>                        | <hr/>                        |
| Long-term assets:                      |                              |                              |
| Long-term investments                  | 455,148                      | 467,264                      |
| Property and equipment, net            | 8,144                        | 7,394                        |
| Intangible assets, net                 | 25,857                       | -                            |
| Goodwill                               | 172,528                      | -                            |
| Deferred income taxes                  | 18,752                       | 5,519                        |
|  | <hr/>                        | <hr/>                        |
| Total long-term assets                 | 680,429                      | 480,177                      |
|  | <hr/>                        | <hr/>                        |
| Total assets                           | \$ 1,919,959                 | \$ 1,708,944                 |
|  | <hr/>                        | <hr/>                        |

**LIABILITIES AND  
SHAREHOLDERS' EQUITY**

|  |              |              |
|--|--------------|--------------|
| Current liabilities:                         |              |              |
| Deferred revenues                            | \$ 141,114   | \$ 105,889   |
| Trade payables and other accrued liabilities | 137,932      | 139,345      |
|  | <hr/>        | <hr/>        |
| Total current liabilities                    | 279,046      | 245,234      |
|  | <hr/>        | <hr/>        |
| Accrued severance pay, net                   | 2,784        | 2,165        |
| Deferred tax liability                       | 7,305        | -            |
|  | <hr/>        | <hr/>        |
| Total liabilities                            | 289,135      | 247,399      |
|  | <hr/>        | <hr/>        |
| Shareholders' Equity:                        |              |              |
| Share capital                                | 780          | 747          |
| Additional paid-in capital                   | 369,443      | 193,662      |
| Deferred stock based compensation            | (10,342)     | -            |
| Treasury shares at cost                      | (244,586)    | -            |
| Retained earnings                            | 1,515,529    | 1,267,136    |
|  | <hr/>        | <hr/>        |
| Total shareholders' equity                   | 1,630,824    | 1,461,545    |
|  | <hr/>        | <hr/>        |
| Total liabilities and shareholders' equity   | \$ 1,919,959 | \$ 1,708,944 |
|  | <hr/>        | <hr/>        |

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|   |                  |                  |
|---|------------------|------------------|
| Total cash and cash equivalents, deposits and marketable securities | <u>1,577,291</u> | <u>1,602,724</u> |
|---|------------------|------------------|

**CHECK POINT SOFTWARE TECHNOLOGIES LTD.  
SELECTED CONSOLIDATED CASH FLOW DATA**

(In thousands)

|   | Three Months Ended<br>December 31, |                  | Year Ended<br>December 31, |                  |
|---|------------------------------------|------------------|----------------------------|------------------|
|   | 2004                               | 2003             | 2004                       | 2003             |
|   | (unaudited)                        | (unaudited)      | (unaudited)                | (unaudited)      |
| Cash flow from operating activities:  |                                    |                  |                            |                  |
| Net income  | \$ 76,444                          | \$ 65,256        | \$ 248,393                 | \$ 243,879       |
| Adjustments to reconcile net income to net cash provided<br>by operating activities:            |                                    |                  |                            |                  |
| Depreciation and amortization   | 1,382                              | 1,250            | 5,519                      | 5,590            |
| Increase in trade and other receivables, net  | (23,233)                           | (10,470)         | (20,644)                   | (1,440)          |
| Increase in trade payables and other accrued liabilities  | 14,865                             | 13,108           | 17,868                     | 12,754           |
| Other adjustments   | 1,409                              | 1,083            | 1,550                      | 12,450           |
| Amortization of intangible assets and deferred stock<br>compensation                            | 2,782                              | -                | 8,851                      | -                |
| Acquisition related in-process R&D  | -                                  | -                | 23,098                     | -                |
| Net cash provided by operating activities   | <u>73,649</u>                      | <u>70,227</u>    | <u>284,635</u>             | <u>273,233</u>   |
| Cash flow from investing activities:  |                                    |                  |                            |                  |
| Cash paid in conjunction with the acquisition of Zone<br>Labs, net                              | -                                  | -                | (95,343)                   | -                |
| Investment in property and equipment  | (1,301)                            | (625)            | (4,632)                    | (2,971)          |
| Net cash used in investing activities   | <u>(1,301)</u>                     | <u>(625)</u>     | <u>(99,975)</u>            | <u>(2,971)</u>   |
| Cash flow from financing activities:  |                                    |                  |                            |                  |
| Proceeds from issuance of shares upon exercise of options                                       | 11,004                             | 2,994            | 34,493                     | 17,710           |
| Purchase of treasury shares   | (44,349)                           | -                | (244,586)                  | -                |
| Net cash provided by (used in) financing activities   | <u>(33,345)</u>                    | <u>2,994</u>     | <u>(210,093)</u>           | <u>17,710</u>    |
| Increase (decrease) in cash and cash equivalents, deposits<br>and marketable securities         | 39,003                             | 72,596           | (25,433)                   | 287,972          |
| Cash and cash equivalents, deposits and marketable<br>securities at the beginning of the period | <u>1,538,288</u>                   | <u>1,530,128</u> | <u>1,602,724</u>           | <u>1,314,752</u> |
| Cash and cash equivalents, deposits and marketable securities<br>at the end of the period       | <u>1,577,291</u>                   | <u>1,602,724</u> | <u>1,577,291</u>           | <u>1,602,724</u> |

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHECK POINT SOFTWARE TECHNOLOGIES LTD.

BY: /S/ Eyal Desheh

Eyal Desheh  
Chief Financial Officer

January 18, 2005

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