# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF 

 THE SECURITIES EXCHANGE ACT OF 1934For the quarterly period ended March 31, 2010
OR

## TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE <br> SECURITIES EXCHANGE ACT OF 1934

For transition period from $\qquad$ to $\qquad$
Commission File Number 0-33203
LANDMARK BANCORP, INC.
(Exact name of Registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

43-1930755
(I.R.S. Employer Identification Number)
(Address of principal executive offices) Kansas
66502
(Address of principal executive offices)
(785) 565-2000
(Registrant's telephone number, including area code)
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No

Indicate by check mark whether the registrant has submitted electronically and posted on its Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes " No *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):
Large accelerated filer " Accelerated filer " Non-accelerated filer " Smaller reporting company x
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the Registrant's classes of common stock as of the latest practicable date: as of May 13, 2010, the Registrant had outstanding 2,504,265 shares of its common stock, $\$ .01$ par value per share.

LANDMARK BANCORP, INC.
Form 10-Q Quarterly Report
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## ITEM 1. FINANCIAL STATEMENTS AND RELATED NOTES

## LANDMARK BANCORP, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS <br> (Unaudited)

| (Dollars in thousands) | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Cash and cash equivalents | \$ | 10,338 | \$ | 12,379 |
| Investment securities: |  |  |  |  |
| Available-for-sale, at fair value |  | 160,673 |  | 161,628 |
| Other securities |  | 8,031 |  | 7,991 |
| Loans, net |  | 343,978 |  | 342,738 |
| Loans held for sale |  | 6,064 |  | 4,703 |
| Premises and equipment, net |  | 15,658 |  | 15,877 |
| Goodwill |  | 12,894 |  | 12,894 |
| Other intangible assets, net |  | 2,328 |  | 2,481 |
| Bank owned life insurance |  | 12,670 |  | 12,548 |
| Real estate owned |  | 3,083 |  | 1,129 |
| Accrued interest and other assets |  | 10,332 |  | 9,799 |
| Total assets | \$ | 586,049 | \$ | 584,167 |
|  |  |  |  |  |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest bearing demand | \$ | 56,089 | \$ | 54,799 |
| Money market and NOW |  | 168,791 |  | 162,449 |
| Savings |  | 31,609 |  | 29,010 |
| Time, \$100,000 and greater |  | 50,446 |  | 48,422 |
| Time, other |  | 139,647 |  | 143,915 |
| Total deposits |  | 446,582 |  | 438,595 |
|  |  |  |  |  |
| Federal Home Loan Bank borrowings |  | 50,947 |  | 56,004 |
| Other borrowings |  | 26,684 |  | 26,179 |
| Accrued interest, taxes, and other liabilities |  | 7,372 |  | 9,494 |
| Total liabilities |  | 531,585 |  | 530,272 |
|  |  |  |  |  |
| Commitments and contingencies |  |  |  |  |
|  |  |  |  |  |
| Stockholders' equity: |  |  |  |  |
| Preferred stock, \$0.01 par, 200,000 shares authorized; none issued |  | - |  |  |
| Common stock, $\$ 0.01$ par, 7,500,000 shares authorized; 2,504,265 and 2,489,779 shares issued at March 31, 2010 and December 31, 2009, respectively |  | 25 |  | 25 |
| Additional paid-in capital |  | 25,057 |  | 24,844 |
| Retained earnings |  | 28,191 |  | 27,523 |
| Accumulated other comprehensive income |  | 1,191 |  | 1,503 |
| Total stockholders' equity |  | 54,464 |  | 53,895 |

Total liabilities and stockholders' equity
\$ 586,049 \$ 584,167

See accompanying notes to consolidated financial statements.

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# LANDMARK BANCORP, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF EARNINGS <br> (Unaudited) 

| (Dollars in thousands, except per share amounts) | Three months ended March 31,$2010 \quad 2009$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |
| Loans: |  |  |  |  |
| Taxable | \$ | 4,792 | \$ | 5,133 |
| Tax-exempt |  | 78 |  | 49 |
| Investment securities: |  |  |  |  |
| Taxable |  | 794 |  | 1,116 |
| Tax-exempt |  | 627 |  | 609 |
| Other |  | 1 |  | 3 |
| Total interest income |  | 6,292 |  | 6,910 |
| Interest expense: |  |  |  |  |
| Deposits |  | 1,039 |  | 1,639 |
| Borrowings |  | 685 |  | 879 |
| Total interest expense |  | 1,724 |  | 2,518 |
| Net interest income |  | 4,568 |  | 4,392 |
| Provision for loan losses |  | 700 |  | 300 |
| Net interest income after provision for loan losses |  | 3,868 |  | 4,092 |
| Non-interest income: |  |  |  |  |
| Fees and service charges |  | 1,005 |  | 956 |
| Gains on sales of loans, net |  | 511 |  | 708 |
| Bank owned life insurance |  | 124 |  | 123 |
| Other |  | 125 |  | 113 |
| Total non-interest income |  | 1,765 |  | 1,900 |
|  |  |  |  |  |
| Investment securities gains (losses), net: |  |  |  |  |
| Impairment losses on investment securities |  | - |  | (850) |
| Less noncredit-related losses |  |  |  | 523 |
| Net impairment losses |  | - |  | (327) |
| Gains on sales of investment securities |  | 563 |  | - |
| Investment securities gains (losses), net |  | 563 |  | (327) |
|  |  |  |  |  |
| Non-interest expense: |  |  |  |  |
| Compensation and benefits |  | 2,324 |  | 2,177 |
| Occupancy and equipment |  | 719 |  | 651 |
| Federal deposit insurance premiums |  | 179 |  | 33 |
| Data processing |  | 208 |  | 190 |
| Amortization of intangibles |  | 179 |  | 187 |
| Professional fees |  | 134 |  | 172 |
| Advertising |  | 118 |  | 121 |
| Other |  | 947 |  | 924 |
| Total non-interest expense |  | 4,808 |  | 4,455 |
| Earnings before income taxes |  | 1,388 |  | 1,210 |
| Income tax expense |  | 245 |  | 201 |
| Net earnings | \$ | 1,143 | \$ | 1,009 |

Earnings per share:

| Basic | $\$$ | 0.46 | $\$$ | 0.40 |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | 0.46 | $\$$ | 0.40 |
| Dividends per share | $\$$ | 0.19 | $\$$ | 0.18 |

See accompanying notes to consolidated financial statements.

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LANDMARK BANCORP, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

| (Dollars in thousands) | Three months ended March 31,$2010 \quad 2009$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net cash used in operating activities | \$ | $(2,013)$ | \$ | $(8,164)$ |
| Cash flows from investing activities: |  |  |  |  |
| Net (increase) decrease in loans |  | $(4,154)$ |  | 9,811 |
| Maturities and prepayments of investment securities |  | 8,789 |  | 13,087 |
| Purchases of investment securities |  | $(18,058)$ |  | $(25,919)$ |
| Proceeds from sale of investment securities |  | 10,097 |  |  |
| Proceeds from sales of foreclosed assets |  | 142 |  | 2 |
| Purchases of premises and equipment, net |  | (26) |  | (78) |
| Net cash used in investing activities |  | $(3,210)$ |  | $(3,097)$ |
| Cash flows from financing activities: |  |  |  |  |
| Net increase in deposits |  | 7,987 |  | 17,667 |
| Federal Home Loan Bank advance repayments |  | $(5,009)$ |  | (9) |
| Change in Federal Home Loan Bank line of credit, net |  | - |  | $(6,000)$ |
| Other borrowings, net |  | 505 |  | 632 |
| Proceeds from issuance of common stock under stock option plans |  | 143 |  | - |
| Excess tax benefit related to stock option plans |  | 31 |  | - |
| Payment of dividends |  | (475) |  | (451) |
| Purchase of treasury stock |  | - |  | (12) |
| Net cash provided by financing activities |  | 3,182 |  | 11,827 |
| Net (decrease) increase in cash and cash equivalents |  | $(2,041)$ |  | 566 |
| Cash and cash equivalents at beginning of year |  | 12,379 |  | 13,788 |
| Cash and cash equivalents at end of year | \$ | 10,338 | \$ | 14,354 |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Cash paid during the year for income taxes | \$ | 450 | \$ | (13) |
| Cash paid during the year for interest |  | 1,838 |  | 2,498 |
| Supplemental schedule of noncash investing and financing activities: |  |  |  |  |
| Transfer of loans to real estate owned | \$ | 2,095 | \$ | 486 |

See accompanying notes to consolidated financial statements.

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## LANDMARK BANCORP, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF EQUITY AND COMPREHENSIVE INCOME (Unaudited)

| (Dollars in thousands, except per share amoun | Common stock |  | Additional paid-in capital |  | Retained earnings |  | Accumulated othe <br> Treasurycomprehensive stock income |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2008 | \$ | 24 | + | 23,873 | \$ | 27,819 | \$ | (935) | \$ | 625 | \$ | 51,406 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earnings |  |  |  |  |  | 1,009 |  |  |  | - |  | 1,009 |
| Change in fair value of investment securities available-for-sale, net of tax |  | - |  | - |  | - |  | - |  | (180) |  | (180) |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 829 |
| Dividends paid (\$0.18 per share) |  | - |  |  |  | (451) |  | - |  | - |  | (451) |
| Stock based compensation |  | - |  | 39 |  | - |  | - |  | - |  | 39 |
| Purchase of 800 treasury shares |  | - |  | - |  | - |  | (12) |  | - |  | (12) |
| Balance at March 31, 2009 | \$ | 24 | \$ | 23,912 | \$ | 28,377 | \$ | (947) | \$ | 445 | \$ | 51,811 |
| Balance at December 31, 2009 | \$ | 25 | \$ | 24,844 | \$ | 27,523 | \$ | - | \$ | 1,503 | \$ | 53,895 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net earnings |  | - |  |  |  | 1,143 |  | - |  | - |  | 1,143 |
| Change in fair value of investment securities available-for-sale, net of tax |  | - |  | - |  | - |  | - |  | (312) |  | (312) |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 831 |
| Dividends paid (\$0.19 per share) |  | - |  |  |  | (475) |  | - |  | - |  | (475) |
| Stock based compensation |  | - |  | 39 |  | - |  | - |  | - |  | 39 |
| Exercise of stock options, 14,486 shares, including excess tax benefit of $\$ 31$ |  | - |  | 174 |  | - |  | - |  | - |  | 174 |
| Balance at March 31, 2010 | \$ | 25 | \$ | 25,057 | \$ | 28,191 | \$ | - | \$ | 1,191 | \$ | 54,464 |

See accompanying notes to consolidated financial statements.

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# LANDMARK BANCORP, INC. AND SUBSIDIARY NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 

Interim Financial Statements

The condensed consolidated financial statements of Landmark Bancorp, Inc. (the "Company") and subsidiary have been prepared in accordance with the instructions to Form 10-Q. To the extent that information and footnotes required by U.S. generally accepted accounting principles ("GAAP") for complete financial statements are contained in or consistent with the consolidated audited financial statements incorporated by reference in the Company's Form 10-K for the year ended December 31, 2009, such information and footnotes have not been duplicated herein. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation of financial statements have been reflected herein. The December 31, 2009 consolidated balance sheet has been derived from the audited consolidated balance sheet as of that date. The results of the interim period ended March 31, 2010 are not necessarily indicative of the results expected for the year ending December 31, 2010. The Company evaluates subsequent events and transactions that occur after the balance sheet date up to the date that financial statements are filed for potential recognition or disclosure.
2.

Goodwill and Other Intangible Assets
The Company tests goodwill for impairment annually or more frequently if circumstances warrant. The Company's annual impairment test as of December 31, 2009 concluded that its goodwill was not impaired, however the Company can make no assurances that future impairment tests will not result in goodwill impairments. The Company concluded there were no triggering events during the first quarter of 2010 that required an interim goodwill impairment test.

On May 8, 2009, the Company's subsidiary, Landmark National Bank, assumed approximately $\$ 6.4$ million in deposits in connection with a branch acquisition. As part of the transaction, Landmark National Bank agreed to pay a deposit premium of 1.75 percent on the core deposit balance as of 270 days after the close of the transaction. The core deposit premium, based on the acquired core deposit balances, was $\$ 86,000$. The final core deposit premium, measured on February 2, 2010, was $\$ 49,000$. The following is an analysis of changes in the core deposit intangible assets:

| (Dollars in thousands) | Three months ended March 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  |  | 2009 |  |  |  |
|  | Fair value at acquisition |  | Accumulated Amortization |  | Fair value at acquisition |  | Accumulated Amortization |  |
| Balance at beginning of period | \$ | 5,482 | \$ | $(3,767)$ | \$ | 5,396 | \$ | $(3,159)$ |
| Additions |  | - |  | - |  | - |  | - |
| Adjustments to prior estimates |  | (37) |  | - |  | - |  | - |
| Amortization |  | - |  | (129) |  | - |  | (155) |
| Balance at end of period | \$ | 5,445 | \$ | $(3,896)$ | \$ | 5,396 | \$ | $(3,314)$ |

Mortgage servicing rights are related to loans serviced by the Company for unrelated third parties. The outstanding principal balances of such loans was $\$ 140.3$ million and $\$ 138.4$ million at March 31, 2010 and December 31, 2009, respectively. Gross service fee income related to such loans was $\$ 87,000$ and $\$ 52,000$ for the quarters ended March 31, 2010 and 2009, respectively, which is included in fees and service charges in the consolidated statements of earnings. The following is an analysis of changes in the mortgage servicing rights:

Three months ended March 31,
(Dollars in thousands)
2010
2009

|  |  | Accumulated |  |  |  |  |  | Accumulated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Aggregate core deposit and mortgage servicing rights amortization expense for the quarters ended March 31, 2010 and 2009 , was $\$ 179,000$ and $\$ 187,000$, respectively. The following depicts estimated amortization expense for all intangible assets for the remainder of 2010 and in successive years ending December 31:

| Year | Amount (in thousands) |  |
| :--- | :---: | :---: |
| Remainder of 2010 | $\$$ | 526 |
| 2011 | 610 |  |
| 2012 | 514 |  |
| 2013 | 430 |  |
| 2014 | 173 |  |
| Thereafter | 75 |  |

3. 

Investments

A summary of investment securities available-for-sale is as follows:

| (Dollars in thousands) | Amortized cost |  | As of March 31, 2010 |  |  |  | Estimated fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Gross <br> ealized <br> ains |  | Gross <br> ealized <br> osses |  |  |
| U. S. federal agency obligations | \$ | 25,616 | \$ | 270 | \$ | (20) | \$ | 25,866 |
| Municipal obligations, tax exempt |  | 66,274 |  | 1,800 |  | (215) |  | 67,859 |
| Municipal obligations, taxable |  | 1,366 |  |  |  | (9) |  | 1,357 |
| Mortgage-backed securities |  | 51,256 |  | 1,043 |  | (58) |  | 52,241 |
| Common stocks |  | 762 |  | 287 |  | (10) |  | 1,039 |
| Pooled trust preferred securities |  | 1,524 |  | - |  | $(1,210)$ |  | 314 |
| Certificates of deposit |  | 11,997 |  | - |  | - |  | 11,997 |
| Total | \$ | 158,795 | \$ | 3,400 | \$ | $(1,522)$ |  | 160,673 |

As of December 31, 2009
Gross Gross
Amortized unrealized unrealized Estimated cost gains losses fair value
(Dollars in thousands)

| U. S. federal agency obligations | \$ | 18,734 | \$ | 356 | \$ | - | \$ | 19,090 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Municipal obligations, tax |  | 67,149 |  | 1,938 |  | (228) |  | 68,859 |
| Municipal obligations, taxable |  | 1,366 |  |  |  | (23) |  | 1,343 |
| Mortgage-backed securities |  | 63,265 |  | 1,532 |  | (102) |  | 64,695 |
| Common stocks |  | 693 |  | 191 |  | (19) |  | 865 |
| Pooled trust preferred securities |  | 1,528 |  |  |  | $(1,267)$ |  | 261 |
| Certificates of deposit |  | 6,515 |  |  |  | - |  | 6,515 |
| Total | \$ | 159,250 | \$ | 4,017 | \$ | $(1,639)$ | \$ | 161,62 |

Included in the gross unrealized losses at March 31, 2010, are noncredit-related losses of $\$ 1.2$ million, recorded in accumulated other comprehensive income, related to three investments, totaling $\$ 2.5$ million in par, in pools of trust preferred securities, which were determined to be other-than-temporarily impaired. The amortized cost of the portfolio of pooled trust preferred securities, after recognition of $\$ 961,000$ of credit related impairment losses during 2009, was $\$ 1.5$ million at both March 31, 2010 and December 31, 2009. The fair value of these three securities totaled $\$ 314,000$ at March 31, 2010 compared to $\$ 261,000$ at December 31, 2009, while the unrealized losses included in accumulated other comprehensive income were $\$ 1.2$ million at March 31, 2010 and $\$ 1.3$ million at December 31, 2009.

The summary of available-for-sale investment securities shows that some of the securities had unrealized losses, or were temporarily impaired, as of March 31, 2010 and December 31, 2009. This temporary impairment represents the estimated amount of loss that would be realized if the securities were sold on the valuation date. Securities which were temporarily impaired are shown below, along with the length of the impairment period.

| (Dollars in thousands) | Less than 12 months |  |  |  |  | As of March 31, 2010 12 months or longer |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No. of securities |  | Fair <br> value | Unrealized losses |  | Fair <br> value |  | Unrealized losses |  | Fair value |  | Unrealized losses |  |
| U.S. federal agency obligations | 6 | \$ | 10,415 | \$ | (20) | \$ | - | \$ | - | \$ | 10,415 | \$ | (20) |
| Municipal obligations, tax exempt | 26 |  | 7,980 |  | (156) |  | 721 |  | (59) |  | 8,701 |  | (215) |
| Municipal obligations, taxable | 1 |  | 996 |  | (9) |  | - |  | - |  | 996 |  | (9) |
| Mortgage-backed securities | 7 |  | 8,134 |  | (58) |  | - |  | - |  | 8,134 |  | (58) |
| Common stocks | 3 |  | 25 |  | (2) |  | 1 |  | (8) |  | 26 |  | (10) |
| Pooled trust preferred securities | 2 |  | - |  | - |  | 314 |  | $(1,210)$ |  | 314 |  | $(1,210)$ |
| Total | 45 | \$ | 27,550 | \$ | (245) | \$ | 1,036 | \$ | $(1,277)$ | \$ | 28,586 |  | $(1,522)$ |

As of December 31, 2009
(Dollars in thousands) Less than 12 months 12 months or longer Total
$\left.\begin{array}{lrcccccccc} & \begin{array}{c}\text { No. } \\ \text { of } \\ \text { securities }\end{array} & \begin{array}{c}\text { Fair } \\ \text { value }\end{array} & \begin{array}{c}\text { Unrealized } \\ \text { losses }\end{array} & \begin{array}{c}\text { Fair } \\ \text { value }\end{array} & \begin{array}{c}\text { Unrealized } \\ \text { losses }\end{array} & \begin{array}{c}\text { Fair } \\ \text { value }\end{array} & \begin{array}{c}\text { Unrealized } \\ \text { losses }\end{array} \\ \begin{array}{l}\text { Municipal obligations, } \\ \text { tax exempt }\end{array} & 24 & \$ & 7,765 & \$(167) & \$ & 780 & \$ & (61) & \$\end{array}\right) 8,545 \quad \$ \quad(228)$

The Company performs quarterly reviews of the investment portfolio to determine if investment securities have any declines in fair value which might be considered other-than-temporary. The initial review begins with all securities in an unrealized loss position. The Company's assessment of other-than-temporary impairment is based on its reasonable judgment of the specific facts and circumstances impacting each individual security at the time such assessments are made. The Company reviews and considers all available information, including expected cash flows, the structure of the security, the credit quality of the underlying assets and the current and anticipated market conditions. Any credit-related impairments on debt securities are realized through a charge to earnings. If an equity security is determined to be other-than-temporarily impaired, the entire impairment is realized through a charge to earnings.

As of March 31, 2010, the Company does not intend to sell and it is more likely than not that the Company will not be required to sell its municipal obligations in an unrealized loss position until the recovery of its cost. Due to the issuers'
continued satisfaction of the securities' obligations in accordance with their contractual terms and the expectation that they will continue to do so, the evaluation of the fundamentals of the issuers' financial condition and other objective evidence, the Company believes that the municipal obligations identified in the tables above were temporarily impaired as of March 31, 2010 and December 31, 2009.

The receipt of principal, at par, and interest on mortgage-backed securities is guaranteed by the respective government-sponsored agency guarantor, such that the Company believes that its mortgage-backed securities do not expose the Company to credit related losses. Based on these factors, along with the Company's intent to not sell the security and that it is more likely than not that the Company will not be required to sell the security before recovery of its cost basis, the Company believes that the mortgage-backed securities identified in the tables above were temporarily impaired as of March 31, 2010 and December 31, 2009. The Company's mortgage-backed securities portfolio consists of securities underwritten to the standards of and guaranteed by the government-sponsored agencies of FHLMC, FNMA and GNMA.

As of March 31, 2010, the Company owned three pooled trust preferred securities with an original cost basis of $\$ 2.5$ million, which represent investments in pools of collateralized debt obligations issued by financial institutions and insurance companies. The market for these securities is considered to be inactive. The Company used discounted cash flow models to assess if the present value of the cash flows expected to be collected was less than the amortized cost, which would result in an other-than-temporary impairment associated with the credit of the underlying collateral. The assumptions used in preparing the discounted cash flow models include the following: estimated discount rates, estimated deferral and default rates on collateral, assumed recoveries, and estimated cash flows including all information available through the date of issuance of the financial statements. The discounted cash flow analysis included a review of all issuers within the collateral pool and incorporated higher deferral and default rates, as compared to historical rates, in the cash flow projections through maturity.

As of March 31, 2010, the analysis of the Company's three investments in pooled trust preferred securities indicated that the unrealized losses on the securities were not credit related. The Company did not record any credit related impairments in the first quarter of 2010. In the first quarter of 2009, the analysis indicated that a portion of the unrealized loss was other-than-temporary on one of the pooled trust preferred securities. The increase in nonperforming collateral on a $\$ 1.0$ million par pooled trust preferred investment resulted in a credit related other-than-temporary impairment of $\$ 327,000$ during the quarter ended March 31, 2009. The Company performed a discounted cash flow analysis, using the factors noted above to determine the amount of the other-than-temporary impairment that was applicable to either credit losses or other factors. As of December 31, 2009, the Company had recorded credit losses on all three pooled trust preferred securities totaling $\$ 961,000$ through a charge to earnings for the year ended December 31, 2009.

The following table reconciles the changes in the Company's credit losses recognized in earnings:

| (Dollars in thousands) | Three months ending March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Beginning balance | \$ | 961 | \$ | - |
| Additional credit losses: |  |  |  |  |
| Securities with no previous other than temporary impairment |  | - |  | 327 |
| Securities with previous other than temporary impairments |  | - |  | - |
| Ending balance | \$ | 961 | \$ | 327 |

It is reasonably possible that the fair values of the Company's investment securities could decline in the future if the overall economy and the financial condition of some of the issuers continue to deteriorate and the liquidity of these securities remains low. As a result, there is a risk that additional other-than-temporary impairments may occur in the future and any such amounts could be material to the Company's consolidated financial statements. The fair value of the Company's investment securities may also decline from an increase in market interest rates, as the market prices of these investments move inversely to their market yields.

Maturities of investment securities at March 31, 2010 are as follows:

| (Dollars in thousands) | Amortized <br> cost | Estimated <br> fair value |  |
| :--- | ---: | ---: | ---: |
| Due in less than one year | $\$ 027,831$ | $\$$ | 25,804 |
| Due after one year but within five years |  | 31,026 | 31,713 |
| Due after five years | 47,920 | 49,876 |  |
| Mortgage-backed securities and common stocks |  | 52,018 | 53,280 |
| Total | $\$$ | 158,795 | $\$$ |

For mortgage-backed securities, actual maturities will differ from contractual maturities because borrowers have the right to prepay obligations with or without prepayment penalties.

Gross realized gains and losses on sales of available-for-sale securities are as follows:

| (Dollars in thousands) | Three months ended March 31, |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Realized gains | $\$$ | 563 | $\$$ | - |
| Realized losses |  | - |  | - |
| Total | $\$$ | 563 | $\$$ | - |

9

Other investment securities include restricted investments in Federal Home Loan Bank ("FHLB") and Federal Reserve Bank ("FRB") stock. The carrying value of the FHLB stock at March 31, 2010 and December 31, 2009 was $\$ 6.3$ million and $\$ 6.2$ million, respectively and the carrying value of the FRB stock at March 31, 2010 and December 31, 2009 was $\$ 1.8$ million. These securities are not readily marketable and are required for regulatory purposes and borrowing availability. Since there is no available market values these securities are carried at cost. Redemption of these investments at par value is at the option of the FHLB or FRB. We have assessed the ultimate recoverability of these investments and believe that no impairment has occurred.
4.

Loans and Allowance for Loan Losses
Loans consisted of the following as of:

| (Dollars in thousands) | March 31, <br> 2010 | December 31, <br> 2009 |  |
| :--- | ---: | ---: | ---: |
| Real estate loans: | $\$$ | 97,762 | $\$$ |
| One-to-four family residential | 105,963 | 106,333 |  |
| Commercial | 34,190 | 36,864 |  |
| Construction and land | 104,439 | 98,213 |  |
| Commercial loans | 7,261 | 7,884 |  |
| Consumer loans | 349,615 | 347,764 |  |
| Total gross loans | 400 | 442 |  |
| Deferred loan fees/(costs) and loans in process | $(6,037)$ | $(5,468)$ |  |
| Allowance for loan losses | 343,978 | $\$$ | 342,738 |
| Loans, net |  |  |  |
|  |  |  |  |
| Percent of total |  |  |  |
| Real estate loans: | $27.9 \%$ | $28.3 \%$ |  |
| One-to-four family residential | $30.3 \%$ | $30.6 \%$ |  |
| Commercial | $9.8 \%$ | $10.6 \%$ |  |
| Construction and land | $29.9 \%$ | $28.2 \%$ |  |
| Commercial loans | $2.1 \%$ | $2.3 \%$ |  |
| Consumer loans | $100.0 \%$ | $100.0 \%$ |  |
| Total gross loans |  |  |  |

A summary of the activity in the allowance for loan losses is as follows:

| (Dollars in thousands) | Three months ended March 31, |  |  |
| :--- | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
| Beginning balance | $\$ 5,468$ | $\$ 0$ | 3,871 |
| Provision for loan losses |  | 700 | 300 |
| Charge-offs |  | $(147)$ | $(82)$ |
| Recoveries | 16 |  | 218 |
| Ending balance | $\$$ | 6,037 | $\$$ |

At March 31, 2010, $\$ 11.8$ million in loans were on non-accrual status, or $3.4 \%$ of net loans, compared to a balance of $\$ 11.8$ million, or $3.5 \%$ of net loans, at December 31, 2009. Non-accrual loans consist primarily of loans greater than ninety days past due. There were no loans 90 days delinquent and still accruing interest at March 31, 2010 or December 31, 2009.

A summary of the non-accrual loans is as follows:

| (Dollars in thousands) | March 31 <br> 2010 | December 31, <br> 2009 |  |
| :--- | ---: | ---: | ---: |
| Real estate loans: | $\$$ | 970 | $\$$ |
| One-to-four family residential | 2,706 | 1,146 |  |
| Commercial | 5,241 | 6,402 |  |
| Construction and land | 2,822 | 2,785 |  |
| Commercial loans | 36 | 22 |  |
| Consumer loans | $\$$ | 11,775 | $\$$ | 11,830

A summary of the nonperforming assets is as follows:

|  | March 31, <br> 2010 | December 31, <br> 2009 |  |
| :--- | ---: | ---: | ---: |
| (Dollars in thousands) |  |  |  |
| Total non-accrual loans | $\$ 11,775$ | $\$$ | 11,830 |
| Accruing loans over 90 days past due | - | - |  |
| Nonperforming investments, at fair value | 314 | 261 |  |
| Real estate owned | 3,083 | 1,129 |  |
| Total nonperforming assets | 15,172 | $\$$ | 13,220 |
|  |  |  |  |
| Total nonperforming loans to total loans, net |  | $3.4 \%$ | $3.5 \%$ |
| Total nonperforming assets to total assets | $2.6 \%$ | $2.3 \%$ |  |
| Allowance for loan losses to gross loans outstanding | $1.7 \%$ | $1.6 \%$ |  |
| Allowance for loan losses to nonperforming loans | $51.3 \%$ | $46.2 \%$ |  |

The $\$ 2.0$ increase in other real estate owned was primarily the result of the foreclosure on a $\$ 1.3$ million residential subdivision development as the Company took possession of the real estate after the development slowed and the borrower was unable to comply with the contractual terms of the loan. The remaining increase in other real estate owned was from foreclosures on residential properties.

A summary of the impaired loans is as follows:

| (Dollars in thousands) | March 31, <br> 2010 | December 31, <br> 2009 |  |
| :--- | ---: | ---: | ---: |
| Real estate loans: | $\$$ | 970 | $\$$ |
| One-to-four family residential | 2,706 | 1,146 |  |
| Commercial | 5,241 | 6,475 |  |
| Construction and land | 2,822 | 2,785 |  |
| Commercial loans | 36 | 22 |  |
| Consumer loans | $\$$ | 11,775 | $\$$ |
| Total impaired loans |  |  | 11,830 |


| Impaired loans for which an allowance has been provided | $\$$ | 9,046 | $\$$ | 10,620 |
| :--- | :--- | :--- | :--- | ---: |
| Impaired loans for which no allowance has been provided |  | 2,729 | 1,210 |  |
| Allowance related to impaired loans | $\$$ | 3,430 | $\$$ | 2,770 |

Basic earnings per share have been computed based upon the weighted average number of common shares outstanding during each period. Diluted earnings per share includes the effect of all potential common shares outstanding during each period. The shares used in the calculation of basic and diluted earnings per share are shown below:

| (Dollars in thousands, except per share amounts) | Three months ended March 31,$2010 \quad 2009$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Net earnings available to common shareholders | \$ | 1,143 | \$ | 1,009 |
| Weighted average common shares outstanding - basic |  | 2,489,779 |  | 2,490,564 |
| Assumed exercise of stock options |  | 2,163 |  | 5,352 |
| Weighted average common shares outstanding - diluted |  | 2,491,942 |  | 2,495,916 |
| Earnings per share (1): |  |  |  |  |
| Basic | \$ | 0.46 | \$ | 0.40 |
| Diluted | \$ | 0.46 | \$ | 0.40 |

(1) All per share amounts have been adjusted to give effect to the $5 \%$ stock dividend paid during December 2009.
6.

## Comprehensive Income

The Company's other comprehensive income consists of the unrealized holding gains and losses on available for sale securities as shown below.
(Dollars in thousands)
Three months ended March 31,

|  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net earnings | \$ | 1,143 | \$ | 1,009 |
| Unrealized holding gains (losses) on available-for-sale securities for which a portion of an other-than-temporary impairment has been recorded in earnings |  | 57 |  | (125) |
| Net unrealized holding gains (losses) on all other available-for-sale securities |  | 6 |  | (513) |
| Less reclassification adjustment for (gains) losses included in earnings |  | (563) |  | 327 |
| Net unrealized losses |  | (500) |  | (311) |
| Income tax benefit |  | (188) |  | (131) |
| Total comprehensive income | \$ | 831 | \$ | 829 |

7. Fair Value of Financial Instruments and Fair Value Measurements

The Company follows FASB ASC 820 "Fair Value Measurements and Disclosures," which defines fair value, establishes a framework for measuring fair value and expands the disclosures about fair value measurements. ASC Topic 820-10-55 requires the use of a hierarchy of fair value techniques based upon whether the inputs to those fair values reflect assumptions other market participants would use based upon market data obtained from independent sources or reflect the Company's own assumptions of market participant valuation. Effective January 1, 2009, the Company began applying FASB ASC 820 to certain nonfinancial assets and liabilities, which include foreclosed real estate, long-lived assets, goodwill, and core deposit premium, which are recorded at fair value only upon impairment. The fair value hierarchy is as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices for similar assets in active markets, quoted prices in markets that are not active or quoted prices that contain observable inputs such as yield curves, volatilities, prepayment speeds and other inputs derived from market data.
- Level 3: Quoted prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable.

Fair value estimates of the Company's financial instruments as of March 31, 2010 and December 31, 2009, including methods and assumptions utilized, are set forth below:

| (Dollars in thousands) | March 31, 2010 |  | December 31, 2009 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Carrying |  |  |  |  |
| amount |  |  |  |  |$\quad$| Estimated |
| :---: |
| fair value |$\quad$| Carrying |
| :---: |
| amount | | Estimated |
| :---: |
| fair value |


| Financial liabilities: |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Non-maturity deposits | \$ | 256,489 | $\$$ | 256,489 | $\$$ | 246,258 | $\$$ |
| 246,258 |  |  |  |  |  |  |  |
| Time deposits | 190,093 |  | 191,264 | 192,337 |  | 193,707 |  |
| FHLB borrowings | 50,947 |  | 53,086 | 56,004 |  | 58,174 |  |
| Other borrowings | 26,684 |  | 25,025 | 26,179 |  | 24,537 |  |
| Derivative financial instruments |  | 23 |  | 23 | 84 | 84 |  |
| Accrued interest payable | $\$$ | 914 | $\$$ | 914 | $\$$ | 1,028 | $\$$ | 1,028

Methods and Assumptions Utilized
The carrying amount of cash, cash equivalents, repurchase agreements and federal funds sold are considered to approximate fair value.

The Company's investment securities classified as available-for-sale include U.S. federal agency securities, municipal obligations, mortgage-backed securities, pooled trust preferred securities, certificates of deposits and common stocks. Quoted exchange prices are available for the Company's common stock investments, which are classified as Level 1. Agency securities and mortgage-backed obligations are priced utilizing industry-standard models that consider various assumptions, including time value, yield curves, volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures. Substantially all of these assumptions are observable in the marketplace, can be derived from observable data, or are supported by observable levels at which transactions are executed in the marketplace and are classified as Level 2. Municipal securities are valued using a type of matrix, or grid, pricing in which securities are benchmarked against the treasury rate based on credit rating. These model and matrix measurements are classified as Level 2 in the fair value hierarchy. The Company's investments in FDIC insured, fixed-rate certificates of deposits are valued using a net present value model that discounts the future cash flows at the current market rates and are classified as Level 2.

The Company classifies its pooled trust preferred securities as Level 3. The portfolio consists of three investments in pooled trust preferred securities issued by various financial companies. These securities are valued based on a matrix pricing in which the securities are benchmarked against single issuer trust preferred securities based on credit rating. The pooled trust preferred market is inactive so single issuer trading is used as the benchmark, with additional adjustments made for credit and liquidity risk.

The Company's other investment securities include investments in FHLB and FRB stock, which are held for regulatory purposes. These investments generally have restrictions on the sale and/or liquidation of stock and the carrying value is approximately equal to fair value. Fair value measurements for these securities are classified as Level 3 based on the undeliverable nature and related credit risk.

The estimated fair value of the Company's loan portfolio is based on the segregation of loans by collateral type, interest terms, and maturities. The fair value is estimated based on discounting scheduled and estimated cash flows through maturity using an appropriate risk-adjusted yield curve to approximate current interest rates for each category. No adjustment was made to the interest rates for changes in credit risk of performing loans where there are no known credit concerns. Management segregates loans in appropriate risk categories. Management believes that the risk factor embedded in the interest rates along with the allowance for loan losses applicable to the performing loan portfolio results in a fair valuation of such loans. This method of estimating fair value does not incorporate the exit-price concept of fair value prescribed by ASC Topic 820. The fair values of impaired loans are generally based on market prices for similar assets determined through independent appraisals or discounted values of independent appraisals and brokers' opinions of value.

Mortgage loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value, determined on an aggregate basis. The mortgage loan valuations are based on quoted secondary market prices for similar loans and are classified as Level 2.

The Company's derivative financial instruments consist solely of interest rate lock commitments and corresponding forward sales contracts on mortgage loans held for sale and are not designated as hedging instruments. The fair values of these derivatives are based on quoted prices for similar loans in the secondary market. The market prices are adjusted by a factor, based on the Company's historical data and its judgment about future economic trends, which considers the likelihood that a commitment will ultimately result in a closed loan. These instruments are classified as Level 3 based on the unobservable nature of these assumptions. The amounts are included in other assets or other liabilities on the consolidated balance sheets and gains on sale of loans in the consolidated statements of earnings.

The Company measures its mortgage servicing rights at the lower of amortized cost or fair value. Periodic impairment assessments are performed based on fair value estimates at the reporting date. The fair value of mortgage servicing rights are estimated based on a valuation model which calculates the present value of estimated future cash flows associated with servicing the underlying loans. The model incorporates assumptions that market participants use in estimating future net servicing income, including estimated prepayment speeds, market discount rates, cost to service, and other servicing income, including late fees. The fair value measurements are classified as Level 3.

The carrying amount of accrued interest receivable and payable are considered to approximate fair value.
The estimated fair value of deposits with no stated maturity, such as non-interest bearing demand deposits, savings, money market accounts, and NOW accounts, is equal to the amount payable on demand. The fair value of interest bearing time deposits is based on the discounted value of contractual cash flows of such deposits. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities. These fair values do not incorporate the value of core deposit intangibles which may be associated with the deposit base.

The fair value of advances from the FHLB and other borrowings is estimated using current rates offered for similar borrowings adjusted for the Company's current credit spread if applicable.

Off-Balance Sheet Financial Instruments
The fair value of letters of credit and commitments to extend credit is based on the fees currently charged to enter into similar agreements. The aggregate of these fees is not material. These instruments are also discussed in Item 2 Management's Discussion and Analysis of Financial Condition.

## Limitations

Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instruments. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment, and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Fair value estimates are based on existing balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments.

Valuation methods for instruments measured at fair value on a recurring basis
The following table represents the Company's financial instruments that are measured at fair value on a recurring basis at March 31, 2010 and December 31, 2009 allocated to the appropriate fair value hierarchy:
(Dollars in thousands) As of March 31, 2010

|  | Fair value hierarchy |  |  |  |  |  |
| :--- | ---: | :---: | ---: | ---: | ---: | ---: |
|  | Total | Level 1 | Level 2 | Level 3 |  |  |
| Assets: |  | 10,338 | $\$$ | 10,338 | $\$$ | - |
| Cash and cash equivalents | $\$$ |  |  | - |  |  |
| Available-for-sale securities |  |  |  |  |  |  |
| U. S. federal agency obligations | 25,866 |  | - | 25,866 |  |  |
| Municipal obligations, tax exempt | 67,859 | - | 67,859 | - |  |  |
| Municipal obligations, taxable | 1,357 | - | 1,357 | - |  |  |
| Mortgage-backed securities | 52,241 | - | 52,241 | - |  |  |
| Common stocks | 1,039 | 979 | 60 | - |  |  |
| Pooled trust preferred securities | 314 | - | - |  |  |  |
| Certificates of deposit | 11,997 | - | 11,997 | 314 |  |  |
| Liabilities: |  | 23 | $\$$ | - | $\$$ | - |
| Derivative financial instruments | $\$$ | 23 | $\$$ | 23 |  |  |

As of December 31, 2009
Fair value hierarchy
Total Level 1 Level $2 \quad$ Level 3

| Assets: | $\$$ | 12,379 | $\$$ | 12,379 | $\$$ | - | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash and cash equivalents |  |  |  |  | - |  |  |
| Available-for-sale securities | 19,090 | - | 19,090 |  | - |  |  |
| U. S. federal agency obligations | 68,859 | - | 68,859 |  | - |  |  |
| Municipal obligations, tax exempt | 1,343 | - | 1,343 | - |  |  |  |
| Municipal obligations, taxable | 64,695 | - | 64,695 | - |  |  |  |
| Mortgage-backed securities | 865 | 805 | 60 | - |  |  |  |
| Common stocks | 261 | - | - | 261 |  |  |  |
| Pooled trust preferred securities | 6,515 | - | 6,515 | - |  |  |  |
| Certificates of deposit |  | 84 | $\$$ | - | $\$$ | - | $\$$ |
| Liabilities: |  |  |  |  |  |  |  |
| Derivative financial instruments | $\$$ |  |  |  |  |  |  |

The following table reconciles the changes in the Company's Level 3 financial instruments during the first quarter of 2010:
$\left.\begin{array}{lrrr}\text { (Dollars in thousands) } & \begin{array}{c}\text { Available-for } \\ \text { sale-securities }\end{array} & \begin{array}{c}\text { Derivative } \\ \text { financial } \\ \text { instruments }\end{array} \\ \text { Level 3 asset (liability) fair value at December 31, 2009 } & \$ & 261 & \$\end{array}\right)(84)$

Changes in the fair value of available-for-sale securities are included in other comprehensive income to the extent the changes are not considered other-than-temporary impairments. Other-than-temporary impairment tests are performed on a quarterly basis and any decline in the fair value of an individual security below its cost that is deemed to be other-than-temporary results in a write-down of that security's cost basis.

Valuation methods for instruments measured at fair value on a nonrecurring basis
The Company does not value its loan portfolio at fair value, however adjustments are recorded on certain loans to reflect the impaired value on the underlying collateral. Collateral values are reviewed on a loan-by-loan basis through independent appraisals. Appraised values may be discounted based on management's historical knowledge, changes in market conditions and/or management's expertise and knowledge of the client and the client's business. Because many of these inputs are unobservable, the valuations are classified as Level 3. The carrying value of the Company's impaired loans was $\$ 11.8$ at both March 31, 2010 and December 31, 2009, with allocated allowances of $\$ 3.4$ million and $\$ 2.8$ million, respectively.

The Company's measure of its goodwill is based on market based valuation techniques, including reviewing the Company's market capitalization with appropriate control premiums and valuation multiples as compared to recent similar financial industry acquisition multiples to estimate the fair value of the Company's single reporting unit. The fair value measurements are classified as Level 3. Core deposit intangibles are recognized at the time core deposits are acquired, using valuation techniques which calculate the present value of the estimated net cost savings relative to the Company's alternative costs of funds over the expected remaining economic life of the deposits. Subsequent evaluations are made when facts or circumstances indicate potential impairment may have occurred. The models incorporate market discount rates, estimated average core deposit lives and alternative funding rates. The fair value measurements are classified as Level 3.

Other real estate owned includes assets acquired through, or in lieu of, foreclosure are initially recorded at the date of foreclosure at the fair value of the collateral less estimated selling costs. Subsequent to foreclosure, valuations are updated periodically and are based upon independent appraisals, third party price opinions or internal pricing models and are classified as Level 3.

The following table represents the Company's financial instruments that are measured at fair value on a non-recurring basis at March 31, 2010 and December 31, 2009 allocated to the appropriate fair value hierarchy:

| (Dollars in thousands) | Total |  | As of March 31,2010 Fair value hierarchy |  |  |  |  |  |  | Total gains / (losses) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  |  | Level 2 |  | Level 3 |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |
| Other investment securities | \$ | 8,031 | \$ |  | - | \$ | - | \$ | 8,031 | \$ | - |
| Impaired loans |  | 8,345 |  |  |  |  | - |  | 8,345 |  | (698) |
| Loans held for sale |  | 6,189 |  |  |  |  | 6,189 |  | - |  | - |
| Mortgage servicing rights |  | 2,362 |  |  | - |  | - |  | 2,362 |  | - |
| Other real estate owned | \$ | 3,083 | \$ |  | - | \$ | - | \$ | 3,083 | \$ | - |
| (Dollars in thousands) |  |  |  | As of December 31 ,2009 Fair value hierarchy |  |  |  |  |  | Total gains / (losses) |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total |  | Level 1 |  |  | Level 2 |  | Level 3 |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |  |
| Other investment securities | \$ | 7,991 | \$ |  | - | \$ | - | \$ | 7,991 | \$ | - |
| Impaired loans |  | 9,060 |  |  | - |  | - |  | 9,060 |  | $(2,770)$ |
| Loans held for sale |  | 4,718 |  |  |  |  | 4,718 |  | - |  | - |
| Mortgage servicing rights |  | 2,188 |  |  | - |  | - |  | 2,188 |  | - |
| Other real estate owned | \$ | 1,129 | \$ |  | - | \$ | - | \$ | 1,129 | \$ | (100) |

In June 2009, the FASB amended the existing guidance to ASC Topic 860, Transfers and Servicing. The revision pertains to accounting for transfers of loans, participating interests in loans and other financial assets and reinforced the determination of whether a transferor has surrendered control over transferred financial assets. That determination must consider the transferor's continuing involvements in the transferred financial asset, including all arrangements or agreements made contemporaneously with, or in contemplation of, the transfer, even if they were not entered into at the time of the transfer. It added the term "participating interest" to establish specific conditions for reporting a transfer of a portion of a financial asset as a sale. A qualifying "participating interest" requires each of the following: (1) conveys proportionate ownership rights with equal priority to each participating interest holder; (2) involves no recourse (other than standard representations and warranties) to, or subordination by, any participating interest holder; and (3) does not entitle any participating interest holder to receive cash before any other participating interest holder. If the transfer does not meet those conditions, a transferor should account for the transfer as a sale only if it transfers the entire financial asset or a group of entire financial assets and surrenders control over the entire transferred assets in accordance with the conditions in ASC 860-10-40, as amended. The Company adopted the guidance as of January 1, 2010. The adoption of this guidance did not have a material effect on our consolidated financial statements.

In January 2010, the FASB issued ASU No. 2010-06 Fair Value Measurements and Disclosures (Topic 820): Improving Disclosure about Fair Value Measurements which requires new disclosures related to recurring and nonrecurring fair value measurements. The ASU requires new disclosures about the transfers into and out of Levels 1 and 2 as well as requiring disclosures about Level 3 activity relating to purchases, sales, issuances and settlements. The update also clarifies that fair value measurement disclosures should be at an appropriate level of disaggregation and that an appropriate class of assets and liabilities is often a subset of the line items in the financial statements. The update also clarifies that disclosures should include the valuation techniques and inputs used to measure fair value in Levels 2 and 3 for both recurring and nonrecurring measurements. The new guidance is effective for interim- and annual periods beginning after December 15, 2009, except for disclosures on the Level 3 activity relating to purchases, sales, issuances and settlements which are effective for interim and annual periods after December 15, 2010.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview. Landmark Bancorp, Inc. is a bank holding company incorporated under the laws of the State of Delaware and is engaged in the banking business through its wholly-owned subsidiary, Landmark National Bank. Landmark Bancorp is listed on the NASDAQ Global Market under the symbol "LARK". Landmark National Bank is dedicated to providing quality financial and banking services to its local communities. Landmark National Bank originates commercial, commercial real estate, one-to-four family residential mortgage loans, consumer loans, multi-family residential mortgage loans and home equity loans.

Our results of operations depend generally on net interest income, which is the difference between interest income from interest-earning assets and interest expense on interest-bearing liabilities. Net interest income is affected by regulatory, economic and competitive factors that influence interest rates, loan demand and deposit flows. In addition, we are subject to interest rate risk to the degree that our interest-earning assets mature or reprice at different times, or at different speeds, than our interest-bearing liabilities. Our results of operations are also affected by non-interest income, such as service charges, loan fees and gains from the sale of newly originated loans and gains or losses on investments. Our principal operating expenses, aside from interest expense, consist of compensation and employee benefits, occupancy costs, data processing expenses and provision for loan losses.

We are significantly impacted by prevailing national and local economic conditions, including federal monetary and fiscal policies and federal regulations of financial institutions. Deposit balances are influenced by numerous factors such as competing personal investments, the level of personal income and the personal rate of savings within our market areas. Factors influencing lending activities include the demand for housing and commercial loans as well as the interest rate pricing competition from other lending institutions.

Critical Accounting Policies. Critical accounting policies are those which are both most important to the portrayal of our financial condition and results of operations, and require our management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Our critical accounting policies relate to the allowance for loan losses, the valuation of investment securities, income taxes and goodwill and other intangible assets, all of which involve significant judgment by our management. Information about our critical accounting policies is included under Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2009.

Summary of Results. During the first quarter of 2010, our net earnings increased by $\$ 139,000$, or $13.3 \%$, to $\$ 1.1$ million, as compared to net earnings of $\$ 1.0$ million in the same period of 2009. The increase in earnings was primarily the result of $\$ 563,000$ of gains on sales of investment securities resulting from our decision to sell $\$ 10.1$ million of our high-quality, mortgage-backed investment securities at significant premiums during the first quarter of 2010. We sold these investments to capitalize on the pricing that existed in the markets due to the current low market yields and the lack of supply of high-quality mortgage-backed investment securities. The proceeds from the sale of these investments were reinvested in shorter-term, lower-yielding U.S. federal agency investment securities as we repositioned a portion of our investment portfolio for rising interest rates. Also contributing to the increase in earnings was an increase in our net interest income of $\$ 176,000$, or $4.0 \%$, to $\$ 4.6$ million during the first quarter of 2010. Offsetting the gains on sales of investment securities and increased net interest income was a $\$ 400,000$ increase in our provision for loan losses, a $\$ 135,000$ decline in non-interest income and $\$ 353,000$ of increased non-interest expenses. Our provision for loan losses was higher in the first quarter of 2010, as compared to the same period of 2009, based on the analysis of our loan portfolio, which indicated the additional provision for loan losses was warranted primarily from the impact of declines in the collateral value underlying our impaired loans. Our provision for loan losses was higher in both 2010 and 2009 as compared to historical levels prior to 2008, due to the difficult
economic conditions over the past few years and its impact on our loan portfolio as well as increased levels of charge-offs and nonperforming loans over the same period. The decrease in non-interest income was primarily attributable to a $\$ 197,000$ decrease in gains on sale of loans as the origination volumes of one-to-four family residential real estate loans that were sold in the secondary market declined in the first quarter of 2010 as compared to the same period of 2009. The increased non-interest expense was primarily the result of increases of $\$ 147,000$ in compensation and benefits and $\$ 146,000$ in FDIC premiums. The acquisition of a branch in Lawrence, Kansas in May 2009 contributed to the increases in compensation and benefits and occupancy and equipment in the first quarter of 2010 as compared to the first quarter 2009, while also increasing our professional fees during the first quarter of 2009. The increase in FDIC premiums was the result of higher assessment rates, which affected all FDIC insured institutions, and the depletion of our previously unused FDIC assessment credits during 2009.

Our net interest margin increased from $3.46 \%$ for the first quarter of 2009 to $3.81 \%$ for the first quarter of 2010. The increase in net interest margin was primarily a result of us maintaining the yields on our loan portfolio while our investment portfolio, deposits and Federal Home Loan Bank and other borrowings repriced lower.

The following table summarizes earnings and key performance measures for the periods presented.

| (Dollars in thousands) | Three months ended March 31, |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |

(1) Ratio have been annualized and is not necessarily indicative of the results for the entire year.
(2) Net interest margin is presented on a fully taxable equivalent basis, using a $34 \%$ federal tax rate.

Interest Income. Interest income for the quarter ended March 31, 2010, decreased $\$ 618,000$, or $8.9 \%$, to $\$ 6.3$ million from $\$ 6.9$ million in the same period of 2009. Interest income on loans decreased $\$ 312,000$, or $6.0 \%$, to $\$ 4.9$ million for the quarter ended March 31, 2010 due to decreased average outstanding loan balances. Our tax equivalent yields earned on loans were $5.73 \%$ during the first quarter of both 2010 and 2009. Average loan balances for the quarter ended March 31, 2010 decreased to $\$ 347.5$ million from $\$ 368.4$ million for the same period in 2009. Interest income on investment securities decreased $\$ 306,000$, or $17.7 \%$, to $\$ 1.4$ million for the first quarter of 2010 , as compared to the same period of 2009. The decline in interest income on investment securities was due to a decline in the average balance of investments, from $\$ 182.0$ million during the first quarter of 2009 to $\$ 175.0$ million during the first quarter of 2010, and a decline in the tax equivalent yield on those investments from $4.49 \%$ to $4.00 \%$ over the same periods, respectively.

Interest Expense. Interest expense during the quarter ended March 31, 2010 decreased $\$ 794,000$, or $31.5 \%$, as compared to the same period of 2009. For the first quarter of 2010, interest expense on interest-bearing deposits decreased $\$ 600,000$, or $36.6 \%$, as a result of lower rates on deposit balances, primarily consisting of lower rates for our maturing certificates of deposit and lower rates on money market and NOW accounts due to the decline in interest rates over the past few years. Our total cost of deposits declined from $1.66 \%$ during the first quarter of 2009 to $1.09 \%$ during the same period of 2010. Also contributing to the decline in interest expense were lower average deposit balances, which decreased from $\$ 400.6$ million for the first quarter of 2009 to $\$ 387.2$ million for the first quarter of 2010. For the first three months of 2010 interest expense on borrowings decreased $\$ 194,000$, or $22.1 \%$, due to lower outstanding balances on our borrowings and lower average costs of borrowings. Our cost of borrowing decreased from $3.58 \%$ in the first quarter of 2009 to $3.37 \%$ in the same period of 2010 while our average outstanding borrowings declined from $\$ 99.6$ million to $\$ 82.3$ million over the same periods, primarily from the maturity of some of our higher rate FHLB advances.

Net Interest Income. Net interest income for the quarter ended March 31, 2010 totaled $\$ 4.6$ million, increasing $\$ 176,000$, or $4.0 \%$, as compared to the $\$ 4.4$ million of net interest income for the quarter ended March 31, 2009. Our net interest margin, on a tax equivalent basis, increased from $3.46 \%$ during the first quarter of 2009 to $3.81 \%$ during
the first quarter of 2010. The increase in net interest margin was primarily a result of us maintaining the yields on our loan portfolio while our investment portfolio and deposits repriced lower. The improvement in net interest margin from interest rates more than offset the lower average balances of interest earning assets which declined from $\$ 550.4$ million in the first quarter of 2009 to $\$ 522.5$ million in the first quarter of 2010.

See the Average Assets/Liabilities and Rate/Volume tables at the end of Item 2 Management's Discussion and Analysis of Financial Condition for additional details on asset yields, liability rates and net interest margin.

Provision for Loan Losses. We maintain, and our Board of Directors monitors, an allowance for losses on loans. The allowance is established based upon management's periodic evaluation of known and inherent risks in the loan portfolio, review of significant individual loans and collateral, review of delinquent loans, past loss experience, adverse situations that may affect the borrowers' ability to repay, current and expected market conditions, and other factors management deems important. Determining the appropriate level of reserves involves a high degree of management judgment and is based upon historical and projected losses in the loan portfolio and the collateral value of specifically identified problem loans. Additionally, allowance strategies and policies are subject to periodic review and revision in response to a number of factors, including current market conditions, actual loss experience and management's expectations.

The provision for loan losses for the quarter ended March 31, 2010 was $\$ 700,000$, compared to a provision of $\$ 300,000$ during the same period of 2009 . Our provision for loan losses was higher in the first quarter of 2010 , as compared to the same period of 2009 , based on the analysis of our loan portfolio, which indicated the additional provision for loan losses was warranted primarily from the impact of declines in the collateral value underlying our impaired loans. Our provision for loan losses was higher in both 2010 and 2009 as compared to historical levels prior to 2008, due to the difficult economic conditions over the past few years and its impact on our loan portfolio as well as increased levels of charge-offs and nonperforming loans over the same period. We have been working diligently to identify and address the credit weaknesses in our loan portfolio. While it is difficult to forecast future events, we believe that our current allowance for loan losses, coupled with our capital levels, loan portfolio management and underlying fundamental earnings before the provision for loan losses, positions us to deal with this challenging environment. For further discussion of the allowance for loan losses, refer to the "Asset Quality and Distribution" section.

Non-interest Income. Non-interest income decreased $\$ 135,000$, or $7.1 \%$, during the first quarter of 2010 primarily as a result of a $\$ 197,000$ decline in gains on sales of loans as our originations of one-to-four family residential real estate loans that were sold in the secondary market declined in the first three months of 2010 as compared to the origination volumes that we experienced in the same period of 2009 . We expect the origination volumes of residential real estate loans to remain lower in 2010 than the record levels we experienced during 2009.

Investment Securities Gains (Losses). During the first quarter of 2010, we realized $\$ 563,000$ of gains on sales of investment securities resulting from the sale of $\$ 10.1$ million of high-quality mortgage-backed investment securities as we capitalized on the premium pricing that existed in the markets for these types of securities. During the first quarter of 2009 , we identified a $\$ 1.0$ million par investment in a pooled trust preferred security as other-than-temporarily impaired. The investment experienced increased levels of deferrals and defaults during the first quarter of 2009, which exceeded our expectations resulting in a net credit-related impairment loss on this security of $\$ 327,000$. No impairment losses were recorded in the first quarter of 2010.

Non-interest Expense. Non-interest expense increased $\$ 353,000$, or $7.9 \%$, to $\$ 4.8$ million for the quarter ended March 31, 2010, as compared to the same period of 2009. The increased non-interest expense was primarily the result of increases of $\$ 147,000$ in compensation and benefits, $\$ 146,000$ in FDIC premiums and $\$ 68,000$ in occupancy and equipment. Partially offsetting the increased non-interest expenses was a $\$ 38,000$ decline in professional fees. The acquisition of a branch in Lawrence, Kansas in May 2009 contributed to the increases in compensation and benefits and occupancy and equipment in the first quarter of 2010 as compared to the first quarter 2009, while also increasing our professional fees during the first quarter of 2009. The increase in FDIC premiums was the result of higher assessment rates, which affected all FDIC insured institutions, and the depletion of our previously unused FDIC assessment credits during 2009.

Income Tax Expense. Income tax expense increased $\$ 44,000$ to $\$ 245,000$ for the quarter ended March 31, 2010, as compared to the same period of 2009. Our effective tax rate increased from $16.6 \%$ for the first quarter of 2009 to
$17.7 \%$ for the same period of 2010. The increase in income tax expense and effective tax rate was primarily the result of higher taxable earnings before income taxes as our level of taxable income increased compared to our tax-exempt income.

Asset Quality and Distribution. Our primary investing activities are the origination of commercial real estate, commercial and consumer loans and the purchase of investment and mortgage-backed securities. Generally, we originate fixed-rate, residential mortgage loans with maturities in excess of ten years for sale in the secondary market. These loans are typically sold soon after the loan closing. We do not originate and warehouse these fixed-rate residential loans for resale in order to speculate on interest rates. Total assets increased to $\$ 586.0$ million at March 31, 2010, compared to $\$ 584.2$ million at December 31, 2009. Net loans, excluding loans held for sale, increased to $\$ 344.0$ million at March 31, 2010 from $\$ 342.7$ million at December 31, 2009.

The allowance for loan losses is established through a provision for loan losses based on our evaluation of the risk inherent in the loan portfolio and changes in the nature and volume of its loan activity. Such evaluation, which includes a review of all loans with respect to which full collectability may not be reasonably assured, considers the fair value of the underlying collateral, economic conditions, historical loan loss experience, level of classified loans and other factors that warrant recognition in providing for an adequate allowance for losses on loans. During the first quarter of 2010, we experienced an increase in our nonperforming assets due to the difficult conditions in the economy and its impact on our loan portfolio. As a result of the impact of declining commercial real estate values on the underlying collateral in our loan portfolio, increased levels of non-accrual and past due loans and the current economic environment on our loan customers, we have increased our allowance for loan losses. At March 31, 2010, our allowance for loan losses totaled $\$ 6.0$ million, or $1.7 \%$ of gross loans outstanding, as compared to $\$ 5.5$ million, or $1.6 \%$ of gross loans outstanding, at December 31, 2009. During the first quarter of 2010, our provision for loan losses was $\$ 700,000$ as compared to $\$ 400,000$ during the first quarter of 2009 . We feel that higher levels of provisions for loan losses are appropriate based upon our analysis of our loan portfolio as well as the effects of the depressed market conditions on our loan portfolio.

Loans past due more than a month totaled $\$ 14.8$ million at March 31, 2010, compared to $\$ 13.3$ million at December 31, 2009. At March 31, 2010, $\$ 11.8$ million in loans were on non-accrual status, or $3.4 \%$ of net loans, consistent with a balance of $\$ 11.8$ million, or $3.5 \%$ of net loans, at December 31, 2009. Non-accrual loans consist primarily of loans greater than ninety days past due and which are also included in the past due loan balances. There were no loans 90 days delinquent and still accruing interest at March 31, 2010 or December 31, 2009. Our impaired loans were $\$ 11.8$ million at both March 31, 2010 and December 31, 2009. Two loans totaling $\$ 6.6$ million, and consisting of a $\$ 4.3$ million construction loan and a $\$ 2.3$ million commercial agriculture loan, constitute a significant portion of the our non-accrual and impaired loans. We have included in our allowance for loan losses reserves of $\$ 716,000$ on the construction loan and $\$ 2.1$ million on the commercial agriculture loan. As part of our credit risk management, we continue to aggressively manage the loan portfolio to identify problem loans and have placed additional emphasis on commercial real estate and construction relationships. We are aggressively working to resolve these problem credits or move the nonperforming credits out of the loan portfolio. During the three months ended March 31, 2010 we had net loan charge-offs of $\$ 131,000$ compared to a net loan recovery of $\$ 137,000$ during the same period of 2009 . We expect to exhaust our collection attempts on the $\$ 2.3$ million nonperforming commercial agriculture loan during 2010 which may result in a charge-off approximating the specific reserve allocation of $\$ 2.1$ million. During the first quarter of 2010 , real estate owned increased by $\$ 2.0$ million primarily as the result of foreclosure on loans that were nonperforming at December 31, 2009. No significant losses resulted from the foreclosure of the loans that increased other real estate owned.

Although the recent economic recession created a very difficult environment for financial institutions, as well as other businesses, the U.S. government, Federal Reserve and the Treasury Department initiated many programs to try to stimulate the economy. Nevertheless, many financial institutions, including us, have experienced an increase in nonperforming assets during the recent economic period, as even well-established business borrowers developed cash flow, profitability and other business-related problems. We believe that our allowance for loan losses at March 31, 2010, was appropriate, however, there can be no assurances that losses will not exceed the estimated amounts. While we believe that we use the best information available to determine the allowance for loan losses, unforeseen market
conditions could result in adjustment to the allowance for loan losses. In addition, net earnings could be significantly affected if circumstances differ substantially from the assumptions used in establishing the allowance for loan losses. Further deterioration in the local economy or real estate values may create additional problem loans for us and require further adjustment to our allowance for loan losses.

Liability Distribution. Our primary ongoing sources of funds are deposits, FHLB borrowings, proceeds from principal and interest payments on loans and investment securities and proceeds from the sale of mortgage loans and investment securities. While maturities and scheduled amortization of loans are a predictable source of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates and economic conditions. Total deposits increased $\$ 8.0$ million to $\$ 446.6$ million at March 31, 2010, from $\$ 438.6$ million at December 31, 2009. The increase was primarily related to seasonal fluctuations. Total borrowings decreased $\$ 4.6$ million to $\$ 77.6$ million at March 31, 2010, from $\$ 82.2$ million at December 31, 2009. The decline was primarily from prepaying a $\$ 5.0$ million FHLB advance that converted to a variable rate.

Certificates of deposit at March 31, 2010, which were scheduled to mature in one year or less, totaled $\$ 133.2$ million. Historically, maturing deposits have generally remained with our bank and we believe that a significant portion of the deposits maturing in one year or less will remain with us upon maturity.

Cash Flows. During the quarter ended March 31, 2010, our cash and cash equivalents decreased by $\$ 2.0$ million. Our operating activities used net cash of $\$ 2.0$ million during the first quarter of 2010 primarily from funding the seasonal increase in origination volumes of one-to-four family residential which are reflected in the increased balances of loans held for sale. Our net investing activities used net cash of $\$ 3.2$ million as we funded the increase in outstanding loan balances excluding loans held for sale. Our financing activities provided net cash of $\$ 3.2$ million during the first quarter of 2010, primarily from seasonal increases in public fund deposit balances.

Liquidity. Our most liquid assets are cash and cash equivalents and investment securities available for sale. The levels of these assets are dependent on the operating, financing, lending and investing activities during any given period. These liquid assets totaled $\$ 171.0$ million at March 31, 2010 and $\$ 174.0$ million at December 31, 2009. During periods in which we are not able to originate a sufficient amount of loans and/or periods of high principal prepayments, we increase our liquid assets by investing in short-term, high-grade investments.

Liquidity management is both a daily and long-term function of our strategy. Excess funds are generally invested in short-term investments. In the event we require funds beyond our ability to generate them internally, additional funds are generally available through the use of FHLB advances, a line of credit with the FHLB, other borrowings or through sales of investment securities. At March 31, 2010, we had outstanding FHLB advances of $\$ 50.9$ million and no borrowings against our line of credit with the FHLB. At March 31, 2010, we had collateral pledged to the FHLB that would allow us to borrow an additional $\$ 45.1$ million per FHLB credit guidelines. At March 31, 2010, we had no borrowings through the Federal Reserve discount window, while our borrowing capacity was $\$ 14.4$ million. We also have various other fed funds agreements, both secured and unsecured, with correspondent banks totaling approximately $\$ 58.8$ million at March 31, 2010, which had no borrowings against at that time. We had other borrowings of $\$ 26.7$ million at March 31, 2010, which included $\$ 16.5$ million of subordinated debentures and $\$ 5.3$ million in repurchase agreements. The Company has a $\$ 7.5$ million line of credit from an unrelated financial institution maturing on November 17, 2010, with an interest rate that adjusts daily based on the prime rate plus $0.25 \%$, but not less than $4.25 \%$. This line of credit has covenants specific to capital and other financial ratios, which the Company was in compliance with at March 31, 2010. The outstanding balance on the line of credit at March 31, 2010 was $\$ 4.9$ million, which was included in other borrowings.

As a provider of financial services, we routinely issue financial guarantees in the form of financial and performance standby letters of credit. Standby letters of credit are contingent commitments issued by us generally to guarantee the payment or performance obligation of a customer to a third party. While these standby letters of credit represent a potential outlay by us, a significant amount of the commitments may expire without being drawn upon. We have recourse against the customer for any amount the customer is required to pay to a third party under a standby letter of credit. The letters of credit are subject to the same credit policies, underwriting standards and approval process as loans made by us. Most of the standby letters of credit are secured, and in the event of nonperformance by the customers, we have the right to the underlying collateral, which could include commercial real estate, physical plant and property, inventory, receivables, cash and marketable securities. The contract amount of these standby letters of credit, which represents the maximum potential future payments guaranteed by us, was $\$ 2.4$ million at March 31, 2010.

At March 31, 2010, we had outstanding loan commitments, excluding standby letters of credit, of $\$ 49.9$ million. We anticipate that sufficient funds will be available to meet current loan commitments. These commitments consist of unfunded lines of credit and commitments to finance real estate loans.

Capital. Current regulatory capital regulations require financial institutions (including banks and bank holding companies) to meet certain regulatory capital requirements. Institutions are required to have minimum leverage capital equal to $4 \%$ of total average assets and total qualifying capital equal to $8 \%$ of total risk weighted assets in order to be considered "adequately capitalized." As of March 31, 2010, both the Landmark Bancorp and Landmark National Bank were rated "well capitalized," which is the highest rating available under the regulatory capital regulations framework for prompt corrective action. Management believes that as of March 31, 2010, we meet all capital adequacy requirements to which we are subject. The following is a comparison of the Landmark Bancorp's regulatory capital to minimum capital requirements at March 31, 2010:

| (Dollars in thousands) | Actual |  |  | For capital adequacy purposes |  |  | To be well-capitalized under prompt corrective action provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mount | Ratio |  | Amount | Ratio |  | Amount | Ratio |
| As of March 31, 2010 |  |  |  |  |  |  |  |  |  |
| Leverage | \$ | 55,403 | 9.7\% | \$ | 22,946 | 4.0\% |  | 28,683 | 5.0\% |
| Tier 1 Capital | \$ | 55,403 | 13.9\% | \$ | 15,915 | 4.0\% | \$ | 23,873 | 6.0\% |
| Total Risk Based |  |  |  |  |  |  |  |  |  |
| Capital | \$ | 60,514 | 15.2\% | \$ | 31,830 | 8.0\% |  | 39,788 | 10.0\% |

The following is a comparison of the Landmark National Bank's regulatory capital to minimum capital requirements at March 31, 2010:

| (Dollars in thousands) | Actual |  |  | For capital adequacy purposes |  |  | To be well-capitalized under prompt corrective action provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mount | Ratio |  | Amount | Ratio |  | Amount | Ratio |
| As of March 31, 2010 |  |  |  |  |  |  |  |  |  |
| Leverage | \$ | 59,045 | 10.3\% | \$ | 22,868 | 4.0\% |  | 28,585 | 5.0\% |
| Tier 1 Capital | \$ | 59,045 | 14.9\% | \$ | 15,852 | 4.0\% | \$ | 23,778 | 6.0\% |
| Total Risk Based |  |  |  |  |  |  |  |  |  |
| Capital | \$ | 63,969 | 16.1\% | \$ | 31,704 | 8.0\% |  | 39,630 | 10.0\% |

Dividends. During the quarter ended March 31, 2010, we paid a quarterly cash dividend of $\$ 0.19$ per share to our stockholders.

The payment of dividends by any financial institution or its holding company is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations. As described above, Landmark National Bank exceeded its minimum capital requirements under applicable guidelines as of March 31, 2010. The National Bank Act imposes limitations on the amount of dividends that a national bank may pay without prior regulatory approval. Generally, the amount is limited to the bank's current year's net earnings plus the adjusted retained earnings for the two preceding years. As of March 31, 2010, approximately $\$ 4.3$ million was available to be paid as dividends to Landmark Bancorp by Landmark National Bank without prior regulatory approval.

Additionally, our ability to pay dividends is limited by the subordinated debentures that are held by two business trusts that we control. Interest payments on the debentures must be paid before we pay dividends on our capital stock, including our common stock. We have the right to defer interest payments on the debentures for up to 20 consecutive quarters. However, if we elect to defer interest payments, all deferred interest must be paid before we may pay
dividends on our capital stock.

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Average Assets/Liabilities. The following tables set forth information relating to average balances of interest-earning assets and liabilities for the three months ended March 31, 2010 and 2009. The following tables reflect the average tax equivalent yields on assets and average costs of liabilities for the periods indicated (derived by dividing income or expense by the monthly average balance of assets or liabilities, respectively) as well as "net interest margin" (which reflects the effect of the net earnings balance) for the periods shown:

| Quarter ended March 31, 2010 | Quarter ended March 31, 2009 |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Average |  |  |  |  |
| balance | Interest | Average <br> yield/rate <br> (Dollars in thousands) | Average <br> balance | Interest | | Average |
| :---: |
| yield/rate |

Assets
Interest-earning assets:

| Investment securities (1) | $\$ 174,998$ | $\$ 1,724$ | $4.00 \%$ | $\$ 182,023$ | $\$$ | 2,014 | $4.49 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Loans receivable, net (2) | 347,499 | 4,908 | $5.73 \%$ | 368,417 | 5,206 | $5.73 \%$ |  |
| Total interest-earning assets | 522,497 |  | 6,632 | $5.15 \%$ | 550,440 | 7,220 | $5.32 \%$ |
| Non-interest-earning assets | 65,028 |  |  | 59,975 |  |  |  |
| Total | $\$ 587,525$ |  |  | $\$ 610,415$ |  |  |  |

Liabilities and Stockholders'
Equity

| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificates of deposit | \$ | 191,885 | \$ | 891 | 1.88\% | \$ | 216,704 | \$ | 1,436 | 2.69\% |
| Money market and NOW accounts |  | 164,797 |  | 129 | 0.32\% |  | 156,380 |  | 183 | 0.47\% |
| Savings accounts |  | 30,500 |  | 19 | 0.25\% |  | 27,500 |  | 20 | 0.29\% |
| Total deposits |  | 387,182 |  | 1,039 | 1.09\% |  | 400,584 |  | 1,639 | 1.66\% |
| FHLB advances and other borrowings |  | 82,322 |  | 685 | 3.37\% |  | 99,578 |  | 879 | 3.58\% |


| Total interest-bearing |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| liabilities | 469,504 | 1,724 | $1.49 \%$ | 500,162 | 2,518 | $2.04 \%$ |
| Non-interest-bearing | 63,491 |  |  | 58,426 |  |  |
| liabilities | 54,530 |  |  | 51,827 |  |  |
| Stockholders' equity | $\$ 587,525$ |  | $\$ 610,415$ |  |  |  |


| Interest rate spread (3) |  | $3.66 \%$ |  | $3.28 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net interest margin (4) | $\$ 4,908$ | $3.81 \%$ | 4,702 | $3.46 \%$ |
| Tax equivalent interest - |  | 340 |  | 310 |
| imputed | $\$$ | 4,568 |  | 4,392 |
| Net interest income |  |  |  |  |

Ratio of average interest-earning assets to average interest-bearing liabilities $111.3 \%$
$110.1 \%$
(1)Income on investment securities includes all securities, including interest bearing deposits in other financial institutions. Income on tax exempt securities is presented on a fully taxable equivalent basis, using a $34 \%$ federal tax rate.
(2)Includes loans classified as non-accrual. Income on tax exempt loans is presented on a fully taxable equivalent basis, using a $34 \%$ federal tax rate.
(3)Interest rate spread represents the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(4) Net interest margin represents annualized net interest income divided by average interest-earning assets.

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Rate/Volume Table. The following table describes the extent to which changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities affected the Company's interest income and expense for the quarter ended March 31, 2010 as compared to the quarter ended March 31, 2009. The table distinguishes between (i) changes attributable to rate (changes in rate multiplied by prior volume), (ii) changes attributable to volume (changes in volume multiplied by prior rate), and (iii) net change (the sum of the previous columns). The net changes attributable to the combined effect of volume and rate, which cannot be segregated, have been allocated proportionately to the change due to volume and the change due to rate.

Quarters ended March 31, 2010 vs 2009
Increase/(decrease) attributable to
Volume Rate Net
(Dollars in thousands)

| Interest income: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Investment securities | $\$(76)$ | $\$(214)$ | $\$(290)$ |  |
| Loans | $(298)$ | - | $(298)$ |  |
| Total | $(374)$ | $(214)$ | $(588)$ |  |
| Interest expense: |  |  |  |  |
| Deposits | $(53)$ | $(547)$ | $(600)$ |  |
| Other borrowings | $(145)$ | $(49)$ | $(194)$ |  |
| Total | $(198)$ | $(596)$ | $(794)$ |  |
| Net interest income | $\$(176)$ | $\$ 382$ | $\$$ | 206 |

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

Our assets and liabilities are principally financial in nature and the resulting net interest income thereon is subject to changes in market interest rates and the mix of various assets and liabilities. Interest rates in the financial markets affect our decision on pricing our assets and liabilities, which impacts net interest income, a significant cash flow source for us. As a result, a substantial portion of our risk management activities relates to managing interest rate risk.

Our Asset/Liability Management Committee monitors the interest rate sensitivity of our balance sheet using earnings simulation models and interest sensitivity gap analysis. We have set policy limits of interest rate risk to be assumed in the normal course of business and monitor such limits through our simulation process.

We have been successful in meeting the interest rate sensitivity objectives set forth in our policy. Simulation models are prepared to determine the impact on net interest income for the coming twelve months, including one using rates at March 31, 2010, and forecasting volumes for the twelve-month projection. This position is then subjected to a shift in interest rates of 100 and 200 basis points rising and 100 basis points falling with an impact to our net interest income on a one year horizon as follows:

|  | Dollar change in net <br> Snterest income $(\$ 000$ 's $)$ | Percent change in <br> net interest income |  |
| :---: | :---: | :---: | :---: |
| Scenario | $\$$ | 1,607 | $8.4 \%$ |
| 200 basis point rising | $\$$ | 792 | $4.2 \%$ |
| 100 basis point rising | $\$$ | $(546)$ | $(2.9) \%$ |
| 100 basis point falling | $\$$ |  |  |

## SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

## Forward-Looking Statements

This document (including information incorporated by reference) contains, and future oral and written statements by us and our management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to our financial condition, results of operations, plans, objectives, future performance and business. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of our management and on information currently available to management, are generally identifiable by the use of words such as "believe," "expect," "anticipate," "plan," "intend," "estimate," "may," "will "could," "should" or other similar expressions. Additionally, all statements in this document, including forward-looking statements, speak only as of the date they are made, and we undertake no obligation to update any statement in light of new information or future events.

Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on operations and future prospects by us and our subsidiaries include, but are not limited to, the following:
-The strength of the United States economy in general and the strength of the local economies in which we conduct our operations which may be less favorable than expected and may result in, among other things, a deterioration in the credit quality and value of our assets.

- The effects of, and changes in, federal, state and local laws, regulations and policies affecting banking, securities, insurance and monetary and financial matters and the effects of further increases in FDIC premiums.
- The effects of changes in interest rates (including the effects of changes in the rate of prepayments of our assets) and the policies of the Board of Governors of the Federal Reserve System.
- Our ability to compete with other financial institutions as effectively as we currently intend due to increases in competitive pressures in the financial services sector.
- Our inability to obtain new customers and to retain existing customers.
- The timely development and acceptance of products and services, including products and services offered through alternative delivery channels such as the Internet.
- Technological changes implemented by us and by other parties, including third party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to us and our customers.
- Our ability to develop and maintain secure and reliable electronic systems.
- Our ability to retain key executives and employees and the difficulty that we may experience in replacing key executives and employees in an effective manner.
- Consumer spending and saving habits which may change in a manner that affects our business adversely.
- Our ability to successfully integrate acquired businesses and future growth.

The costs, effects and outcomes of existing or future litigation.

- Changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board.
- The economic impact of past and any future terrorist attacks, acts of war or threats thereof, and the response of the United States to any such threats and attacks.

Our ability to effectively manage our credit risk.

- Our ability to forecast probable loan losses and maintain an adequate allowance for loan losses.
- The effects of declines in the value of our investment portfolio.

Our ability to raise additional capital if needed.
The effects of declines in real estate markets.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Additional information concerning us and our business, including other factors that could materially affect our financial results, is included in our filings with the Securities and Exchange Commission, including the "Risk Factors" section in our Form 10-K.

## ITEM 4. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of March 31, 2010. Based on that evaluation, the Company's management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company's disclosure controls and procedures were effective as of March 31, 2010.

There were no changes in the Company's internal control over financial reporting during the quarter ended March 31, 2010 that materially affected or were likely to materially affect the Company's internal control over financial reporting.

## LANDMARK BANCORP, INC. AND SUBSIDIARY <br> PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

There are no material pending legal proceedings to which the Company or its subsidiaries is a party other than ordinary routine litigation incidental to their respective businesses.

ITEM 1A. RISK FACTORS
There have been no material changes in the risk factors applicable to the Company from those disclosed in Part I, Item 1A. "Risk Factors," in the Company's 2009 Annual Report on Form 10-K.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
None
ITEM 3. DEFAULTS UPON SENIOR SECURITIES
None

## ITEM 4. RESERVED

ITEM 5. OTHER INFORMATION
None

## ITEM 6. EXHIBITS

Exhibit $31.1 \quad$ Certificate of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a)
Exhibit $31.2 \quad$ Certificate of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a)
Exhibit Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to 32.1 Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to 32.2 Section 906 of the Sarbanes-Oxley Act of 2002

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## LANDMARK BANCORP, INC.

Date: May 14, 2010

Date: May 14, 2010
/s/ Patrick L. Alexander
Patrick L. Alexander
President and Chief Executive Officer
/s/ Mark A. Herpich
Mark A. Herpich
Vice President, Secretary, Treasurer
and Chief Financial Officer

