

MEADOWBROOK INSURANCE GROUP INC
Form 10-Q
November 09, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF
1934

For the quarterly period ended September 30, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF
1934

For the transition period from to

Commission File Number 1-14094

Meadowbrook Insurance Group, Inc.

(Exact name of Registrant as specified in its charter)

Michigan
(State of Incorporation)

38-2626206
(IRS Employer Identification No.)

26255 American Drive, Southfield, Michigan 48034
(Address, zip code of principal executive offices)

(248) 358-1100
(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer Accelerated filer Non-accelerated filer Smaller Reporting Company

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Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate number of shares of the Registrant's Common Stock, \$.01 par value, outstanding on November 2, 2011, was 51,050,204.

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PART 1 - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

MEADOWBROOK INSURANCE GROUP, INC.

CONSOLIDATED STATEMENTS OF INCOME

For the Three Months Ended September 30,

| | 2011 | 2010 |
|---|-----------------------------------|-----------|
| | (Unaudited) | |
| | (In thousands, except share data) | |
| Revenues | | |
| Premiums earned | | |
| Gross | \$225,219 | \$200,918 |
| Ceded | (31,632) | (29,054) |
| Net earned premiums | 193,587 | 171,864 |
| Net commissions and fees | 7,293 | 9,869 |
| Net investment income | 13,502 | 13,715 |
| Realized gains (losses): | | |
| Total other-than-temporary impairments on securities | - | (25) |
| Portion of loss recognized in other comprehensive income | - | - |
| Net other-than-temporary impairments on securities recognized in earnings | - | (25) |
| Net realized gains excluding other-than-temporary impairments on securities | 363 | 308 |
| Net realized gains | 363 | 283 |
| Total revenues | 214,745 | 195,731 |
| Expenses | | |
| Losses and loss adjustment expenses | 153,809 | 122,044 |
| Reinsurance recoveries | (24,853) | (16,105) |
| Net losses and loss adjustment expenses | 128,956 | 105,939 |
| Policy acquisition and other underwriting expenses | 64,665 | 59,013 |
| General, selling and administrative expenses | 5,876 | 5,881 |
| General corporate expenses | 273 | 1,163 |
| Amortization expense | 1,208 | 1,235 |
| Interest expense | 2,066 | 2,405 |
| Total expenses | 203,044 | 175,636 |
| Income before taxes and equity earnings | 11,701 | 20,095 |
| Federal and state income tax expense | 2,590 | 5,500 |
| Equity earnings of affiliates, net of tax | 649 | 425 |
| Equity earnings of unconsolidated subsidiaries, net of tax | (8) | 16 |
| Net income | \$9,752 | \$15,036 |
| Earnings Per Share | | |
| Basic | \$0.19 | \$0.28 |
| Diluted | \$0.19 | \$0.28 |
| Weighted average number of common shares | | |

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| | | |
|---------------------------------|------------|------------|
| Basic | 52,240,813 | 53,418,314 |
| Diluted | 52,355,581 | 53,698,954 |
| Dividends paid per common share | \$0.04 | \$0.04 |

The accompanying notes are an integral part of the Consolidated Financial Statements.

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MEADOWBROOK INSURANCE GROUP, INC.

CONSOLIDATED STATEMENTS OF INCOME

For the Nine Months Ended September 30,

| | 2011 | 2010 |
|---|-----------------------------------|------------|
| | (Unaudited) | |
| | (In thousands, except share data) | |
| Revenues | | |
| Premiums earned | | |
| Gross | \$635,581 | \$573,320 |
| Ceded | (89,866) | (87,255) |
| Net earned premiums | 545,715 | 486,065 |
| Net commissions and fees | 23,628 | 26,872 |
| Net investment income | 40,839 | 40,198 |
| Realized gains (losses): | | |
| Total other-than-temporary impairments on securities | (84) | (437) |
| Portion of loss recognized in other comprehensive income | - | - |
| Net other-than-temporary impairments on securities recognized in earnings | (84) | (437) |
| Net realized gains excluding other-than-temporary impairments on securities | 2,353 | 878 |
| Net realized gains | 2,269 | 441 |
| Total revenues | 612,451 | 553,576 |
| Expenses | | |
| Losses and loss adjustment expenses | 423,889 | 340,941 |
| Reinsurance recoveries | (68,268) | (48,310) |
| Net losses and loss adjustment expenses | 355,621 | 292,631 |
| Policy acquisition and other underwriting expenses | 184,553 | 168,262 |
| General, selling and administrative expenses | 17,751 | 17,108 |
| General corporate expenses | 909 | 4,409 |
| Amortization expense | 3,646 | 3,757 |
| Interest expense | 6,320 | 7,259 |
| Total expenses | 568,800 | 493,426 |
| Income before taxes and equity earnings | 43,651 | 60,150 |
| Federal and state income tax expense | 10,709 | 17,896 |
| Equity earnings of affiliates, net of tax | 1,895 | 1,591 |
| Equity earnings of unconsolidated subsidiaries, net of tax | (30) | 486 |
| Net income | \$34,807 | \$44,331 |
| Earnings Per Share | | |
| Basic | \$0.66 | \$0.82 |
| Diluted | \$0.66 | \$0.81 |
| Weighted average number of common shares | | |
| Basic | 52,860,729 | 54,229,706 |
| Diluted | 52,974,390 | 54,508,592 |
| Dividends paid per common share | \$0.12 | \$0.10 |

The accompanying notes are an integral part of the Consolidated Financial Statements.

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MEADOWBROOK INSURANCE GROUP, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Three Months Ended September 30,

| | 2011 | 2010 |
|--|----------------|----------|
| | (Unaudited) | |
| | (In thousands) | |
| Net income | \$9,752 | \$15,036 |
| Other comprehensive income, net of tax: | | |
| Unrealized gains on securities | 16,788 | 16,556 |
| Unrealized gains in affiliates and unconsolidated subsidiaries | 23 | 105 |
| Increase on non-credit other-than-temporary impairments on securities | 74 | 333 |
| Net deferred derivative losses - hedging activity | (275) | (705) |
| Less reclassification adjustment for investment gains included in net income | (342) | (314) |
| Other comprehensive gains, net of tax | 16,268 | 15,975 |
| Comprehensive income | \$26,020 | \$31,011 |

MEADOWBROOK INSURANCE GROUP, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Nine Months Ended September 30,

| | 2011 | 2010 |
|--|----------------|----------|
| | (Unaudited) | |
| | (In thousands) | |
| Net income | \$34,807 | \$44,331 |
| Other comprehensive income, net of tax: | | |
| Unrealized gains on securities | 27,936 | 34,823 |
| Unrealized gains in affiliates and unconsolidated subsidiaries | 22 | 245 |
| Increase on non-credit other-than-temporary impairments on securities | 159 | 818 |
| Net deferred derivative gains (losses) - hedging activity | 10 | (1,330) |
| Less reclassification adjustment for investment gains included in net income | (2,222) | (374) |
| Other comprehensive gains, net of tax | 25,905 | 34,182 |
| Comprehensive income | \$60,712 | \$78,513 |

The accompanying notes are an integral part of the Consolidated Financial Statements.

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MEADOWBROOK INSURANCE GROUP, INC.

CONSOLIDATED BALANCE SHEETS

| | September 30, 2011 (Unaudited) | December 31, 2010 (Unaudited) |
|--|---|-------------------------------------|
| (In thousands, except share data) | | |
| ASSETS | | |
| Investments | | |
| Debt securities available for sale, at fair value (amortized cost of \$1,242,614 and \$1,170,795) | \$ 1,339,544 | \$ 1,226,360 |
| Equity securities available for sale, at fair value (cost of \$25,176 and \$25,632) | 26,995 | 28,483 |
| Cash and cash equivalents | 76,348 | 90,414 |
| Accrued investment income | 13,821 | 13,021 |
| Premiums and agent balances receivable, net | 193,695 | 169,866 |
| Reinsurance recoverable on: | | |
| Paid losses | 12,981 | 13,342 |
| Unpaid losses | 304,870 | 280,854 |
| Prepaid reinsurance premiums | 34,710 | 28,208 |
| Deferred policy acquisition costs | 88,221 | 78,755 |
| Deferred income taxes, net | - | 5,569 |
| Goodwill | 118,842 | 118,842 |
| Other intangible assets | 33,154 | 36,637 |
| Other assets | 98,818 | 87,290 |
| Total assets | \$ 2,341,999 | \$ 2,177,641 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Liabilities | | |
| Losses and loss adjustment expenses | \$ 1,157,453 | \$ 1,065,056 |
| Unearned premiums | 397,913 | 352,585 |
| Debt | 27,562 | 37,750 |
| Debentures | 80,930 | 80,930 |
| Accounts payable and accrued expenses | 36,825 | 38,645 |
| Funds held and reinsurance balances payable | 34,233 | 28,824 |
| Payable to insurance companies | 2,809 | 2,754 |
| Deferred income taxes, net | 8,250 | - |
| Other liabilities | 15,706 | 23,996 |
| Total liabilities | 1,761,681 | 1,630,540 |
| Shareholders' Equity | | |
| Common stock, \$0.01 stated value; authorized 75,000,000 shares; 51,050,204 and 53,236,542 shares issued and outstanding | 520 | 520 |
| Additional paid-in capital | 279,727 | 292,705 |
| Retained earnings | 239,565 | 219,298 |
| Note receivable from officer | (774) | (797) |
| Accumulated other comprehensive income | 61,280 | 35,375 |

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| | | |
|--|-------------|--------------|
| Total shareholders' equity | 580,318 | 547,101 |
| Total liabilities and shareholders' equity | \$2,341,999 | \$ 2,177,641 |

The accompanying notes are an integral part of the Consolidated Financial Statements.

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MEADOWBROOK INSURANCE GROUP, INC.

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

| | Common Stock | Additional Paid-In Capital | Retained Earnings (Unaudited, In thousands) | Note Receivable from Officer | Accumulated Other Comprehensive Income | Total Shareholders' Equity |
|---|-----------------|----------------------------------|---|---------------------------------------|---|----------------------------------|
| Balances December 31, 2010 | \$520 | \$292,705 | \$219,298 | \$(797) | \$ 35,375 | \$ 547,101 |
| Net income | - | - | 34,807 | - | - | 34,807 |
| Dividends declared and paid | - | - | (6,336) | - | - | (6,336) |
| Change in unrealized on available for sale securities, net of tax | - | - | - | - | 26,216 | 26,216 |
| Change in valuation allowance on deferred tax assets | - | - | - | - | (343) | (343) |
| Net deferred derivative gain - hedging activity | - | - | - | - | 10 | 10 |
| Stock award | - | 454 | - | - | - | 454 |
| Long term incentive plan; stock award for 2009-2011 plan years | - | (1,195) | - | - | - | (1,195) |
| Change in investment of affiliates, net of tax | - | - | - | - | 22 | 22 |
| Repurchase of 2,225,000 shares of common stock | - | (12,237) | (8,204) | - | - | (20,441) |
| Note receivable from officer | - | - | - | 23 | - | 23 |
| Balances September 30, 2011 | \$520 | \$279,727 | \$239,565 | \$(774) | \$ 61,280 | \$ 580,318 |

The accompanying notes are an integral part of the Consolidated Financial Statements.

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MEADOWBROOK INSURANCE GROUP, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS
For the Nine Months Ended September 30,

| | 2011 | 2010 |
|---|----------------|------------|
| | (Unaudited) | |
| | (In thousands) | |
| Cash Flows From Operating Activities | | |
| Net income | \$34,807 | \$44,331 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Amortization of other intangible assets | 3,646 | 3,757 |
| Amortization of deferred debenture issuance costs | 94 | 192 |
| Depreciation of furniture, equipment, and building | 3,916 | 4,194 |
| Net amortization of discount and premiums on bonds | 3,092 | 2,405 |
| Gain on sale of investments, net | (2,222) | (374) |
| Gain on sale of fixed assets | (47) | (66) |
| Long-term incentive plan expense | (1,195) | 753 |
| Stock award | 454 | 458 |
| Equity earnings of affiliates, net of taxes | (1,895) | (1,591) |
| Equity loss (earnings) of unconsolidated subsidiaries, net of tax | 30 | (486) |
| Deferred income tax expense | (8,908) | (1,213) |
| Changes in operating assets and liabilities: | | |
| Decrease (increase) in: | | |
| Premiums and agent balances receivable | (23,829) | (21,866) |
| Reinsurance recoverable on paid and unpaid losses | (23,655) | (18,405) |
| Prepaid reinsurance premiums | (6,502) | 5,483 |
| Deferred policy acquisition costs | (9,466) | (9,917) |
| Other assets | (3,409) | (3,935) |
| Increase (decrease) in: | | |
| Losses and loss adjustment expenses | 92,397 | 94,586 |
| Unearned premiums | 45,328 | 27,865 |
| Payable to insurance companies | 55 | (513) |
| Funds held and reinsurance balances payable | 5,409 | (2,126) |
| Other liabilities | (13,225) | 4,515 |
| Total adjustments | 60,068 | 83,716 |
| Net cash provided by operating activities | 94,875 | 128,047 |
| Cash Flows From Investing Activities | | |
| Purchase of debt securities available for sale | (170,746) | (185,759) |
| Proceeds from sales and maturities of debt securities available for sale | 104,272 | 84,207 |
| Proceeds from sales of equity securities available for sale | 700 | 1,020 |
| Capital expenditures | (5,606) | (3,311) |
| Acquisition of rights renewals | (164) | (148) |
| Other investing activities | 132 | (231) |
| Net cash used in investing activities | (71,412) | (104,222) |
| Cash Flows From Financing Activities | | |
| Payments on term loan | (10,188) | (8,875) |
| Book overdrafts | (593) | 737 |
| Dividends paid on common stock | (6,336) | (4,878) |

| | | |
|--|-----------|-----------|
| Cash payment for payroll taxes associated with long-term incentive plan net stock issuance | - | (35) |
| Share repurchases | (20,441) | (20,719) |
| Other financing activities | 29 | 21 |
| Net cash used in financing activities | (37,529) | (33,749) |
| Net decrease in cash and cash equivalents | (14,066) | (9,924) |
| Cash and cash equivalents, beginning of period | 90,414 | 86,319 |
| Cash and cash equivalents, end of period | \$76,348 | \$76,395 |
| Supplemental Disclosure of Cash Flow Information: | | |
| Interest paid | \$6,074 | \$6,490 |
| Net income taxes paid | \$18,279 | \$16,445 |
| Supplemental Disclosure of Non-Cash Investing and Financing Activities: | | |
| Stock-based employee compensation | \$454 | \$458 |

The accompanying notes are an integral part of the Consolidated Financial Statements.

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MEADOWBROOK INSURANCE GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

NOTE 1 – Summary of Significant Accounting Policies

Basis of Presentation and Management Representation

The consolidated financial statements include accounts, after elimination of intercompany accounts and transactions, of Meadowbrook Insurance Group, Inc. (the “Company” or “Meadowbrook”), its wholly owned subsidiary Star Insurance Company (“Star”), and Star’s wholly owned subsidiaries, Savers Property and Casualty Insurance Company (“Savers”), Williamsburg National Insurance Company (“Williamsburg”), and Ameritrust Insurance Corporation (“Ameritrust”). The consolidated financial statements also include Meadowbrook, Inc., Crest Financial Corporation, and their respective subsidiaries. In addition, the consolidated financial statements also include ProCentury Corporation (“ProCentury”) and its wholly owned subsidiaries. ProCentury’s wholly owned subsidiaries consist of Century Surety Company (“Century”) and its wholly owned subsidiary ProCentury Insurance Company (“PIC”). In addition, ProCentury Risk Partners Insurance Company, Ltd., is a wholly owned subsidiary of ProCentury. Star, Savers, Williamsburg, Ameritrust, Century, and PIC are collectively referred to as the Insurance Company Subsidiaries.

In the opinion of management, the consolidated financial statements reflect all normal recurring adjustments necessary to present a fair statement of the results for the interim period. Preparation of financial statements under generally accepted accounting principles (“GAAP”) requires management to make estimates. Actual results could differ from those estimates. The results of operations for the three months and nine months ended September 30, 2011 are not necessarily indicative of the results expected for the full year.

These financial statements and the notes thereto should be read in conjunction with the Company’s audited financial statements and accompanying notes included in its Annual Report on Form 10-K, as filed with the United States Securities and Exchange Commission, for the year ended December 31, 2010.

Revenue Recognition

Premiums written, which include direct, assumed and ceded amounts are recognized as earned on a pro rata basis over the life of the policy term. Unearned premiums represent the portion of premiums written that are applicable to the unexpired terms of policies in force. Provisions for unearned premiums on reinsurance assumed from others are made on the basis of ceding reports when received and actuarial estimates.

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MEADOWBROOK INSURANCE GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Assumed premium estimates are specifically related to an established book of workers compensation business on which the Company has established an equity ownership relationship and the mandatory assumed pool business from the National Council on Compensation Insurance (“NCCI”), or residual market business. The pool cedes workers’ compensation business to participating companies based upon the individual company’s market share by state. The activity is reported from the NCCI to participating companies on a two quarter lag. To accommodate this lag, the Company estimates premium and loss activity based on historical and market based results. Historically, the Company has not experienced any material difficulties or disputes in collecting balances from NCCI; therefore, no provision for doubtful accounts is recorded related to the assumed premium estimate.

Fee income, which includes risk management consulting, loss control, and claims services, is recognized during the period the services are provided. Depending on the terms of the contract, claims processing fees are recognized as revenue over the estimated life of the claims, or the estimated life of the contract. For those contracts that provide services beyond the expiration or termination of the contract, fees are deferred in an amount equal to management’s estimate of the Company’s obligation to continue to provide services in the future.

Commission income, which includes reinsurance placement, is recorded on the later of the effective date or the billing date of the policies on which they were earned. Commission income is reported net of any sub-producer commission expense. Any commission adjustments that occur subsequent to the earnings process are recognized upon notification from the insurance companies. Profit sharing commissions from insurance companies are recognized when determinable, which is when such commissions are received.

Income Taxes

As of September 30, 2011 and December 31, 2010, the Company did not have any unrecognized tax benefits.

Interest costs and penalties related to income taxes are classified as interest expense and other administrative expenses, respectively. As of September 30, 2011 and December 31, 2010, the Company had no accrued interest or penalties related to uncertain tax positions.

Recent Accounting Pronouncements

Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts

In October 2010, the Financial Accounting Standards Board (“FASB”) issued guidance to assist in a consistent application of accounting for costs related to acquiring or renewing insurance contracts among industry practice. The new guidance restricts the capitalization of a contract’s acquisition costs to those that are directly related to the successful acquisition of a new or renewing insurance contract. The new guidance is effective for interim and annual reporting periods beginning after December 15, 2011. The Company is still evaluating the impact of adoption on its financial condition and results of operations, but currently does not anticipate it having a material impact.

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MEADOWBROOK INSURANCE GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs

In May 2011, the FASB issued guidance to achieve common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. GAAP and International Financial Reporting Standards (IFRSs). The guidance explains how to measure fair value and does not require additional fair value measurements and is not intended to establish valuation standards or affect valuation practices outside of financial reporting. The guidance is to be applied prospectively for interim and annual periods beginning after December 15, 2011. The Company is still evaluating the impact of adoption on its financial condition and results of operations.

Presentation of Comprehensive Income

In June 2011, the FASB issued guidance to increase the prominence of items reported in other comprehensive income by eliminating the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. The guidance requires that all nonowner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The guidance is to be applied retrospectively and is effective for interim and annual periods beginning after December 15, 2011, with early adoption permitted. The Company has not yet adopted this guidance and will not have a material impact on its financial condition and results of operations.

Testing Goodwill for Impairment

In September 2011, the FASB issued guidance on how to test goodwill for impairment through use of a qualitative approach. The guidance permits an entity to first assess qualitative factors to determine whether it is more likely than not (defined as having a likelihood of more than 50 percent) that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350, Intangibles-Goodwill and Other. The guidance is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, with early adoption permitted. The Company is still evaluating the impact of adoption on its financial condition and results of operations.

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MEADOWBROOK INSURANCE GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

NOTE 2 – Investments

The estimated fair value of investments in securities is determined primarily based upon published market quotations and broker/dealer quotations. The cost or amortized cost, gross unrealized gains, losses, non-credit other-than-temporary impairments (“OTTI”) and estimated fair value of investments in securities classified as available for sale at September 30, 2011 and December 31, 2010 were as follows (in thousands):

| | Cost or Amortized Cost | September 30, 2011 Gross Unrealized | | Non-Credit OTTI | Estimated Fair Value |
|--|------------------------------|--|------------|--------------------|-------------------------|
| | | Gains | Losses | | |
| Debt Securities: | | | | | |
| U.S. Government and agencies | \$23,301 | \$1,893 | \$- | \$- | \$25,194 |
| Obligations of states and political subs | 550,708 | 42,486 | (26) | - | 593,168 |
| Corporate securities | 450,436 | 37,531 | (1,501) | - | 486,466 |
| Redeemable preferred stocks | 1,924 | 301 | - | - | 2,225 |
| Residential mortgage-backed securities | 163,676 | 12,635 | (27) | (152) | 176,132 |
| Commercial mortgage-backed securities | 37,848 | 2,258 | - | - | 40,106 |
| Other asset-backed securities | 14,721 | 2,008 | (30) | (446) | 16,253 |
| Total debt securities available for sale | 1,242,614 | 99,112 | (1,584) | (598) | 1,339,544 |
| Equity Securities: | | | | | |
| Perpetual preferred stock | 10,413 | 1,817 | (69) | - | 12,161 |
| Common stock | 14,763 | 409 | (338) | - | 14,834 |
| Total equity securities available for sale | 25,176 | 2,226 | (407) | - | 26,995 |
| Total securities available for sale | \$1,267,790 | \$101,338 | \$(1,991) | \$(598) | \$1,366,539 |
| | | | | | |
| | Cost or Amortized Cost | December 31, 2010 Gross Unrealized | | Non-Credit OTTI | Estimated Fair Value |
| | | Gains | Losses | | |
| Debt Securities: | | | | | |
| U.S. Government and agencies | \$25,375 | \$1,363 | \$(24) | \$- | \$26,714 |
| Obligations of states and political subs | 527,080 | 22,176 | (2,125) | - | 547,131 |
| Corporate securities | 379,974 | 21,555 | (1,355) | (3) | 400,171 |
| Redeemable preferred stocks | 3,368 | 1,044 | - | - | 4,412 |
| Residential mortgage-backed securities | 181,966 | 12,182 | (694) | (151) | 193,303 |
| Commercial mortgage-backed securities | 34,942 | 1,236 | (478) | - | 35,700 |
| Other asset-backed securities | 18,090 | 1,476 | (33) | (604) | 18,929 |
| Total debt securities available for sale | 1,170,795 | 61,032 | (4,709) | (758) | 1,226,360 |
| Equity Securities: | | | | | |
| Perpetual preferred stock | 10,869 | 2,006 | (6) | - | 12,869 |
| Common stock | 14,763 | 1,255 | (404) | - | 15,614 |
| Total equity securities available for sale | 25,632 | 3,261 | (410) | - | 28,483 |
| Total securities available for sale | \$1,196,427 | \$64,293 | \$(5,119) | \$(758) | \$1,254,843 |

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MEADOWBROOK INSURANCE GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

Gross unrealized gains, losses, and non-credit OTTI on available for sale securities as of September 30, 2011 and December 31, 2010 were as follows (in thousands):

| | September 30, 2011 | December 31, 2010 |
|---|-----------------------|----------------------|
| Unrealized gains | \$ 101,338 | \$ 64,293 |
| Unrealized losses | (1,991) | (5,119) |
| Non-credit OTTI | (598) | (758) |
| Net unrealized gains | 98,749 | 58,416 |
| Deferred federal income tax expense | (34,562) | (20,445) |
| Net unrealized gains on investments, net of deferred federal income taxes | \$ 64,187 | \$ 37,971 |

Net realized gains (losses, including OTTI) on securities, for the three months and nine months ended September 30, 2011 and 2010 were as follows (in thousands):

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|--|---|----------|--|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Realized gains (losses): | | | | |
| Debt securities: | | | | |
| Gross realized gains | \$ 274 | \$ 257 | \$ 2,141 | \$ 630 |
| Gross realized losses | (22) | (22) | (163) | (390) |
| Total debt securities | 252 | 235 | 1,978 | 240 |
| Equity securities: | | | | |
| Gross realized gains | 90 | 90 | 244 | 206 |
| Gross realized losses | - | (11) | - | (72) |
| Total equity securities | 90 | 79 | 244 | 134 |
| Net realized gains | \$ 342 | \$ 314 | \$ 2,222 | \$ 374 |
| OTTI included in realized losses on securities above | \$ - | \$ (25) | \$ (84) | \$ (437) |

Proceeds from the sales of fixed maturity securities available for sale were \$1.1 million and \$0.1 million for the three months ended September 30, 2011 and 2010, respectively. Proceeds from the sales of fixed maturity securities available for sale were \$28.5 million and \$1.2 million for the nine months ended September 30, 2011 and 2010, respectively.

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At September 30, 2011, the amortized cost and estimated fair value of available for sale debt securities by contractual maturity are shown below. Expected maturities may differ from contractual maturities, because certain borrowers may have the right to call or prepay obligations with or without call or prepayment penalties (in thousands):

| | Available for Sale | |
|--|--------------------|-------------------------|
| | Amortized Cost | Estimated Fair Value |
| Due in one year or less | \$ 30,264 | \$ 30,647 |
| Due after one year through five years | 270,327 | 282,478 |
| Due after five years through ten years | 599,735 | 658,912 |
| Due after ten years | 126,043 | 135,016 |
| Mortgage-backed securities, collateralized obligations and asset-backed securities | 216,245 | 232,491 |
| | \$ 1,242,614 | \$ 1,339,544 |

Net investment income for the three months and nine months ended September 30, 2011 and 2010 was as follows (in thousands):

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|-------------------------------|---|-----------|--|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Net Investment Income Earned | | | | |
| From: | | | | |
| Debt securities | \$ 13,207 | \$ 13,232 | \$ 39,834 | \$ 38,783 |
| Equity securities | 452 | 565 | 1,431 | 1,626 |
| Cash and cash equivalents | 176 | 196 | 567 | 605 |
| Total gross investment income | 13,835 | 13,993 | 41,832 | 41,014 |
| Less investment expenses | 333 | 278 | 993 | 816 |
| Net investment income | \$ 13,502 | \$ 13,715 | \$ 40,839 | \$ 40,198 |

Other-Than-Temporary Impairments of Securities and Unrealized Losses on Investments

Available for sale securities are reviewed for declines in fair value that are determined to be other-than-temporary. For a debt security, if the Company intends to sell a security and it is more likely than not the Company will be required to sell a debt security before recovery of its amortized cost basis and the fair value of the debt security is below amortized cost, the Company concludes that an OTTI has occurred and the amortized cost is written down to current fair value, with a corresponding charge to realized loss in the Consolidated Statements of Income. If the Company does not intend to sell a debt security and it is not more likely than not the Company will be required to sell a debt security before recovery of its amortized cost basis but the present value of the cash flows expected to be collected is less than the amortized cost of the debt security (referred to as the credit loss), the Company concludes that an OTTI has occurred. In this instance, accounting guidance requires the bifurcation of the total OTTI into the amount related to the credit loss, which is recognized in earnings and the non-credit OTTI, which is recorded in Other Comprehensive Income as an unrealized non-credit OTTI in the Consolidated Statements of Comprehensive Income.

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When assessing the Company's intent to sell a debt security, if it is more likely than not the Company will be required to sell a debt security before recovery of its cost basis, facts and circumstances such as, but not limited to, decisions to reposition the security portfolio, sale of securities to meet cash flow needs and sales of securities to capitalize on favorable pricing, are evaluated. In order to determine the amount of the credit loss for a debt security, the Company calculates the recovery value by performing a discounted cash flow analysis based on the current cash flows and future cash flows expected to be recovered. The discount rate is the effective interest rate implicit in the underlying debt security upon issuance. The effective interest rate is the original yield or the coupon if the debt security was previously impaired. If an OTTI exists and there is not sufficient cash flows or other information to determine a recovery value of the security, the Company concludes that the entire OTTI is credit-related and the amortized cost for the security is written down to current fair value with a corresponding charge to realized loss in the Consolidated Statements of Income.

To determine the recovery period of a debt security, the Company considers the facts and circumstances surrounding the underlying issuer including, but not limited to the following:

- Historical and implied volatility of the security;
- Length of time and extent to which the fair value has been less than amortized cost;
- Conditions specifically related to the security such as default rates, loss severities, loan to value ratios, current levels of subordination, third party guarantees, and vintage;
- Specific conditions in an industry or geographic area;
- Any changes to the rating of the security by a rating agency;
- Failure, if any, of the issuer of the security to make scheduled payments; and
- Recoveries or additional declines in fair value subsequent to the balance sheet date.

In periods subsequent to the recognition of an OTTI, the security is accounted for as if it had been purchased on the measurement date of the OTTI. Therefore, for a fixed maturity security, the discount or reduced premium is reflected in net investment income over the contractual term of the investment in a manner that produces a constant effective yield.

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For an equity security, if the Company does not have the ability and intent to hold the security for a sufficient period of time to allow for a recovery in value, the Company concludes that an OTTI has occurred, and the cost of the equity security is written down to the current fair value, with a corresponding charge to realized loss within the Consolidated Statements of Income. When assessing the Company's ability and intent to hold the equity security to recovery, the Company considers, among other things, the severity and duration of the decline in fair value of the equity security, as well as the cause of decline, a fundamental analysis of the liquidity, business prospects and overall financial condition of the issuer.

After reviewing the Company's investment portfolio in relation to this policy, the Company did not record any credit related OTTI for the three months ended September 30, 2011. The Company recorded \$84,000 of credit related OTTI for the nine months ended September 30, 2011. No non-credit related OTTI was recognized for the three months and nine months ended September 30, 2011 in other comprehensive income. For the three months and nine months ended September 30, 2010, the Company recorded an OTTI loss of \$25,000 and \$437,000, respectively, of which no non-credit related OTTI losses were recognized in other comprehensive income.

The fair value and amount of unrealized losses segregated by the time period the investment has been in an unrealized loss position were as follows (in thousands):

| | |
|---------------------|-----|
| September 30, 2011 | |
| Less than 12 months | |