LINCOLN EDUCATIONAL SERVICES CORP Form 10-Q November 09, 2007

U. S. SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

Form 10-Q

(Mark One)

T QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

or

£ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 000-51371

LINCOLN EDUCATIONAL SERVICES CORPORATION

(Exact name of registrant as specified in its charter)

New Jersey (State or other jurisdiction of incorporation or organization) **57-1150621** (IRS Employer Identification No.)

200 Executive Drive, Suite 340 West Orange, NJ 07052

(Address of principal executive offices)

(973) 736-9340

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes T No £

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Edgar Filing: LINCOLN EDUCATIONAL SERVICES CORP - Form 10-Q

Large accelerated filer£

Accelerated filerT

Non-accelerated filer£

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No T $\,$

As of November 7, 2007, there were 25,881,383 shares of the registrant's common stock outstanding.

Edgar Filing: LINCOLN EDUCATIONAL SERVICES CORP - Form 10-Q

LINCOLN EDUCATIONAL SERVICES CORPORATION AND SUBSIDIARIES

INDEX TO FORM 10-Q

FOR THE QUARTER ENDING SEPTEMBER 30, 2007

PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements	
	Condensed Consolidated Balance Sheets at September 30, 2007 and December 31, 2006 (unaudited)	1
	Condensed Consolidated Statements of Operations for the three and nine months ended September	3
	<u>30, 2007 and 2006 (unaudited)</u>	
	Condensed Consolidated Statement of Changes in Stockholders' Equity for the nine months ended	4
	September 30, 2007 (unaudited)	
	Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2007	5
	and 2006 (unaudited)	
	Notes to Unaudited Condensed Consolidated Financial Statements	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	14
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	22
Item 4.	Controls and Procedures	23
PART II.	OTHER INFORMATION	23
Item 1.	Legal Proceedings	23
Item 6.	Exhibits	24

<u>Index</u>

PART I – FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

LINCOLN EDUCATIONAL SERVICES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share amounts)

(Unaudited)

	September 30, 2007	December 31, 2006
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 3,537	\$ 6,461
Restricted cash	1,532	920
Accounts receivable, less allowance of \$12,328 and \$11,456 at September 30, 2007		
and December 31, 2006, respectively	20,353	20,473
Inventories	2,694	2,438
Deferred income taxes	4,879	4,827
Due from federal programs	73	-
Prepaid expenses and other current assets	3,088	3,049
Prepaid income taxes	5,669	-
Total current assets	41,825	38,168
PROPERTY, EQUIPMENT AND FACILITIES - At cost, net of accumulated		
depreciation and amortization of \$79,078 and \$72,870 at September 30, 2007 and		
December 31, 2006, respectively	101,061	94,368
OTHER ASSETS:		
Deferred finance charges	876	1,019
Pension plan assets, net	1,139	1,107
Deferred income taxes, net	5,052	2,688
Goodwill	82,860	84,995
Noncurrent accounts receivable, less allowance of \$161 and \$84 at September 30,		
2007 and December 31, 2006, respectively	1,451	723
Other assets, net	3,085	3,148
Total other assets	94,463	93,680
TOTAL	\$ 237,349	\$ 226,216

See notes to unaudited condensed consolidated financial statements.

1

<u>Index</u>

LINCOLN EDUCATIONAL SERVICES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share amounts) (Unaudited) (Continued)

September 30, December 31, 2007 2006 LIABILITIES AND STOCKHOLDERS' EQUITY **CURRENT LIABILITIES:** Current portion of long-term debt and lease obligations \$ 206 \$ 91 Unearned tuition 34.605 33,150 Accounts payable 14,543 12,118 Accrued expenses 12,223 10,335 Advance payments of federal programs 557 Income taxes payable 2,860 _ Other short-term liabilities 1,711 Total current liabilities 59,111 63,288 NONCURRENT LIABILITIES: Long-term debt and lease obligations, net of current portion 15,222 9,769 Other long-term liabilities 6,874 5.553 Total liabilities 85,384 74,433 COMMITMENTS AND CONTINGENCIES (Note 12) STOCKHOLDERS' EQUITY: Preferred stock, no par value - 10,000,000 shares authorized, no shares issued and outstanding at September 30, 2007 and December 31, 2006 Common stock, no par value - authorized 100,000,000 shares at September 30, 2007 and December 31, 2006, issued and outstanding 25,506,566 shares at September 30, 2007 and 25,450,695 shares at December 31, 2006 120,327 120,182 Additional paid-in capital 9,206 7,695 Deferred compensation (561)(467)**Retained earnings** 26,784 25,404 Accumulated other comprehensive loss (2,411)(2,411)Total stockholders' equity 151,965 151,783 TOTAL \$ 237,349 \$ 226,216

See notes to unaudited condensed consolidated financial statements.

2

<u>Index</u>

LINCOLN EDUCATIONAL SERVICES CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)