

TRAVELERS COMPANIES, INC.

Form 10-Q

April 24, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2008

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 001-10898

The Travelers Companies, Inc.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

(Exact name of registrant as specified in its charter)

Minnesota
(State or other jurisdiction of
incorporation or organization)

41-0518860
(I.R.S. Employer
Identification No.)

385 Washington Street,

St. Paul, MN 55102

(Address of principal executive offices) (Zip Code)

(651) 310-7911

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Act (Check one):

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

The number of shares of the Registrant's Common Stock, without par value, outstanding at April 18, 2008 was 604,702,688.

The Travelers Companies, Inc.

Quarterly Report on Form 10-Q

For Quarterly Period Ended March 31, 2008

TABLE OF CONTENTS

| | Page |
|---|-------------|
| <u>Part I Financial Information</u> | |
| <u>Item 1.</u> | |
| <u>Financial Statements:</u> | |
| <u>Consolidated Statement of Income (Unaudited) Three Months Ended March 31, 2008 and 2007</u> | 3 |
| <u>Consolidated Balance Sheet March 31, 2008 (Unaudited) and December 31, 2007</u> | 4 |
| <u>Consolidated Statement of Changes in Shareholders Equity (Unaudited) Three Months Ended March 31, 2008 and 2007</u> | 5 |
| <u>Consolidated Statement of Cash Flows (Unaudited) Three Months Ended March 31, 2008 and 2007</u> | 6 |
| <u>Notes to Consolidated Financial Statements (Unaudited)</u> | 7 |
| <u>Item 2.</u> | |
| <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 36 |
| <u>Item 3.</u> | |
| <u>Quantitative and Qualitative Disclosure About Market Risk</u> | 70 |
| <u>Item 4.</u> | |
| <u>Controls and Procedures</u> | 70 |
| <u>Part II Other Information</u> | |
| <u>Item 1.</u> | |
| <u>Legal Proceedings</u> | 70 |
| <u>Item 1A.</u> | |
| <u>Risk Factors</u> | 74 |
| <u>Item 2.</u> | |
| <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 75 |
| <u>Item 3.</u> | |
| <u>Defaults Upon Senior Securities</u> | 75 |
| <u>Item 4.</u> | |
| <u>Submission of Matters to a Vote of Security Holders</u> | 75 |
| <u>Item 5.</u> | |
| <u>Other Information</u> | 75 |
| <u>Item 6.</u> | |
| <u>Exhibits</u> | 75 |
| | 3 |

SIGNATURES

75

EXHIBIT INDEX

76

Item 1. FINANCIAL STATEMENTS

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF INCOME (Unaudited)

(in millions, except per share data)

| For the three months ended March 31, | 2008 | 2007 |
|--|----------------|-----------------|
| Revenues | | |
| Premiums | \$ 5,340 | \$ 5,295 |
| Net investment income | 815 | 960 |
| Fee income | 105 | 120 |
| Net realized investment gains (losses) | (62) | 14 |
| Other revenues | 34 | 38 |
| Total revenues | 6,232 | 6,427 |
| Claims and expenses | | |
| Claims and claim adjustment expenses | 3,021 | 3,189 |
| Amortization of deferred acquisition costs | 954 | 869 |
| General and administrative expenses | 853 | 833 |
| Interest expense | 90 | 76 |
| Total claims and expenses | 4,918 | 4,967 |
| Income before income taxes | 1,314 | 1,460 |
| Income tax expense | 347 | 374 |
| Net income | \$ 967 | \$ 1,086 |
| Net income per share | | |
| Basic | \$ 1.57 | \$ 1.62 |
| Diluted | \$ 1.54 | \$ 1.56 |
| Weighted average number of common shares outstanding: | | |
| Basic | 616.2 | 669.9 |
| Diluted | 628.1 | 701.2 |

See notes to consolidated financial statements (unaudited).

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

(in millions)

| | March 31, 2008 (Unaudited) | December 31, 2007 |
|---|----------------------------------|----------------------|
| Assets | | |
| Fixed maturities, available for sale at fair value (including \$1,682 and \$1,988 subject to securities lending) (amortized cost \$63,797 and \$64,152) | \$ 64,492 | \$ 64,920 |
| Equity securities, at fair value (cost \$481 and \$473) | 479 | 488 |
| Real estate | 850 | 850 |
| Short-term securities | 4,869 | 5,186 |
| Other investments | 3,260 | 3,374 |
| Total investments | 73,950 | 74,818 |
| Cash | 308 | 271 |
| Investment income accrued | 815 | 861 |
| Premiums receivable | 6,170 | 6,142 |
| Reinsurance recoverables | 15,369 | 15,641 |
| Ceded unearned premiums | 1,286 | 1,123 |
| Deferred acquisition costs | 1,823 | 1,809 |
| Deferred tax asset | 1,233 | 1,207 |
| Contractholder receivables | 6,722 | 6,696 |
| Goodwill | 3,366 | 3,366 |
| Other intangible assets | 778 | 814 |
| Other assets | 2,324 | 2,476 |
| Total assets | \$ 114,144 | \$ 115,224 |
| Liabilities | | |
| Claims and claim adjustment expense reserves | \$ 57,314 | \$ 57,700 |
| Unearned premium reserves | 11,242 | 11,227 |
| Contractholder payables | 6,722 | 6,696 |
| Payables for reinsurance premiums | 828 | 618 |
| Debt | 5,841 | 6,242 |
| Other liabilities | 5,809 | 6,125 |
| Total liabilities | 87,756 | 88,608 |
| Shareholders' equity | | |
| Preferred Stock Savings Plan convertible preferred stock (0.3 shares issued and outstanding at both dates) | 108 | 112 |
| Common stock (1,750.0 shares authorized; 606.9 and 627.8 shares issued and outstanding) | 19,052 | 18,990 |
| Retained earnings | 11,896 | 11,110 |
| Accumulated other changes in equity from nonowner sources | 626 | 670 |
| Treasury stock, at cost (104.4 and 82.9 shares) | (5,294) | (4,266) |
| Total shareholders' equity | 26,388 | 26,616 |
| Total liabilities and shareholders' equity | \$ 114,144 | \$ 115,224 |

See notes to consolidated financial statements (unaudited).

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY (Unaudited)

(in millions)

| For the three months ended March 31, | 2008 | 2007 |
|--|-----------|-----------|
| Convertible preferred stock savings plan | | |
| Balance, beginning of year | \$ 112 | \$ 129 |
| Redemptions during period | (4) | (5) |
| Balance, end of period | 108 | 124 |
| Common stock | | |
| Balance, beginning of year | 18,990 | 18,530 |
| Employee share-based compensation | 20 | 58 |
| Compensation amortization under share-based plans and other changes | 42 | 46 |
| Balance, end of period | 19,052 | 18,634 |
| Retained earnings | | |
| Balance, beginning of year | 11,110 | 7,253 |
| Net income | 967 | 1,086 |
| Dividends | (180) | (175) |
| Other | (1) | 3 |
| Balance, end of period | 11,896 | 8,167 |
| Accumulated other changes in equity from nonowner sources, net of tax | | |
| Balance, beginning of year | 670 | 452 |
| Change in net unrealized gain on investment securities | (43) | (13) |
| Net change in unrealized foreign currency translation and other changes | (1) | (22) |
| Balance, end of period | 626 | 417 |
| Treasury stock (at cost) | | |
| Balance, beginning of year | (4,266) | (1,229) |
| Treasury shares acquired share repurchase authorization | (1,000) | (725) |
| Net shares acquired related to employee share-based compensation plans | (28) | (31) |
| Balance, end of period | (5,294) | (1,985) |
| Total common shareholders equity | 26,280 | 25,233 |
| Total shareholders equity | \$ 26,388 | \$ 25,357 |
| Common shares outstanding | | |
| Balance, beginning of year | 627.8 | 678.3 |
| Shares acquired share repurchase authorization | (20.8) | (13.9) |
| Net shares (acquired) issued under employee share-based compensation plans | (0.1) | 0.9 |
| Balance, end of period | 606.9 | 665.3 |
| Summary of changes in equity from nonowner sources | | |
| Net income | \$ 967 | \$ 1,086 |
| Other changes in equity from nonowner sources, net of tax | (44) | (35) |
| Total changes in equity from nonowner sources | \$ 923 | \$ 1,051 |

See notes to consolidated financial statements (unaudited).

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

(in millions)

| For the three months ended March 31, | 2008 | 2007 |
|---|----------------|---------------|
| Cash flows from operating activities | | |
| Net income | \$ 967 | \$ 1,086 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Net realized investment (gains) losses | 62 | (14) |
| Depreciation and amortization | 213 | 205 |
| Deferred federal income tax benefit | (8) | (188) |
| Amortization of deferred policy acquisition costs | 954 | 869 |
| Equity in income from other investments | (17) | (167) |
| Premiums receivable | (28) | 17 |
| Reinsurance recoverables | 272 | 548 |
| Deferred acquisition costs | (968) | (967) |
| Claims and claim adjustment expense reserves | (386) | (350) |
| Unearned premium reserves | 15 | 60 |
| Trading account activities | 2 | (1) |
| Gain on redemption of subordinated debentures | | (7) |
| Excess tax benefits from share-based payment arrangements | (4) | (9) |
| Other | (147) | (215) |
| Net cash provided by operating activities | 927 | 867 |
| Cash flows from investing activities | | |
| Proceeds from maturities of fixed maturities | 1,604 | 1,637 |
| Proceeds from sales of investments: | | |
| Fixed maturities | 1,044 | 729 |
| Equity securities | 12 | 25 |
| Other investments | 246 | 325 |
| Purchases of investments: | | |
| Fixed maturities | (2,350) | (3,006) |
| Equity securities | (21) | (29) |
| Real estate | (9) | (26) |
| Other investments | (123) | (139) |
| Net (purchases) sales of short-term securities | 320 | (103) |
| Securities transactions in course of settlement | 43 | 305 |
| Other | (72) | (203) |
| Net cash provided by (used in) investing activities | 694 | (485) |
| Cash flows from financing activities | | |
| Issuance of debt | | 986 |
| Payment of debt | (400) | (611) |
| Dividends paid to shareholders | (179) | (175) |
| Issuance of common stock employee share options | 15 | 54 |
| Treasury stock acquired share repurchase authorization | (1,000) | (698) |
| Treasury stock acquired net employee share-based compensation | (26) | (26) |
| Excess tax benefits from share-based payment arrangements | 4 | 9 |
| Other | | (1) |
| Net cash used in financing activities | (1,586) | (462) |
| Effect of exchange rate changes on cash | 2 | (1) |
| Net increase (decrease) in cash | 37 | (81) |
| Cash at beginning of period | 271 | 459 |
| Cash at end of period | \$ 308 | \$ 378 |
| Supplemental disclosure of cash flow information | | |
| Income taxes paid | \$ 78 | \$ 88 |

Interest paid

\$

72 \$

75

See notes to consolidated financial statements (unaudited).

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES

Basis of Presentation

The interim consolidated financial statements include the accounts of The Travelers Companies, Inc. (together with its subsidiaries, the Company). These financial statements are prepared in conformity with U.S. generally accepted accounting principles (GAAP) and are unaudited. In the opinion of the Company's management, all adjustments necessary for a fair presentation have been reflected. Certain financial information that is normally included in annual financial statements prepared in accordance with GAAP, but that is not required for interim reporting purposes, has been omitted. The accompanying interim consolidated financial statements and related notes should be read in conjunction with the Company's consolidated financial statements and related notes included in the Company's 2007 Annual Report on Form 10-K.

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and claims and expenses during the reporting period. Actual results could differ from those estimates. All material intercompany transactions and balances have been eliminated.

Adoption of New Accounting Standards

Accounting for Uncertainty in Income Taxes

In July 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* — an Interpretation of FASB Statement No. 109 (FIN 48). FIN 48 is intended to clarify the accounting for uncertainty in income taxes recognized in a company's financial statements and prescribes the recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

Under FIN 48, evaluation of a tax position is a two-step process. The first step is to determine whether it is more-likely-than-not that a tax position will be sustained upon examination, including the resolution of any related appeals or litigation based on the technical merits of that position. The second step is to measure a tax position that meets the more-likely-than-not threshold to determine the amount of benefit to be recognized in the financial statements. A tax position that meets the more-likely-than-not recognition threshold shall initially and subsequently be measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon ultimate settlement with a taxing authority that has full knowledge of all relevant information.

Tax positions that previously failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent period in which the threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not criteria should be de-recognized in the first subsequent financial reporting period in which the threshold is no longer met.

The adoption of FIN 48 effective January 1, 2007 did not have a material effect on the Company's results of operations, financial position or liquidity.

The total amount of unrecognized tax benefits as of January 1, 2007 was \$339 million. Included in that balance were \$101 million of unrecognized tax benefits that, if recognized, would affect the annual effective tax rate and \$175 million of tax positions for which the ultimate deductibility is certain, but for which there is uncertainty about the timing of deductibility. Because of the impact of deferred tax accounting, the timing of such deductibility would not affect the annual effective tax rate other than for interest and penalties. The balance of unrecognized tax benefits at January 1, 2007 was comprised of \$63 million of unrecognized tax benefits that, if recognized, would reduce goodwill.

The Company recognizes accrued interest and penalties, if any, related to unrecognized tax benefits in income taxes. The Company had approximately \$35 million for the payment of interest accrued at January 1, 2007.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES, Continued

In 2007, the Company effectively settled Internal Revenue Service (IRS) tax examinations for all years through December 31, 2004. As a result, the Company recorded an after-tax benefit of \$86 million in its consolidated statement of income for the year ended December 31, 2007. In addition, \$63 million of previously unrecognized tax benefits related to the IRS settlement were recognized through a reduction of goodwill during 2007.

The Company does not expect any significant changes to its liability for unrecognized tax benefits during the next twelve months.

In May 2007, the FASB issued FASB Staff Position (FSP) FIN 48-1, *Definition of Settlement in FASB Interpretation No. 48* (FSP FIN 48-1). The FSP addresses whether it is appropriate for a company to recognize a previously unrecognized tax benefit when the only factor that has changed since determining that a benefit should not be recognized was the completion of an examination or audit by a taxing authority. FSP FIN 48-1 is effective January 1, 2007, the date of the Company's initial adoption of FIN 48. The adoption of FSP FIN 48-1 did not have a material effect on the Company's results of operations, financial position or liquidity.

Fair Value Measurements

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (FAS 157). FAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosure about fair value measurements. It applies to other pronouncements that require or permit fair value but does not require any new fair value measurements. The statement defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

FAS 157 establishes a fair value hierarchy to increase consistency and comparability in fair value measurements and disclosures. The hierarchy is based on the inputs used in valuation and gives the highest priority to quoted prices in active markets. The highest possible level should be used to measure fair value. FAS 157 is effective for fiscal years beginning after November 15, 2007.

In February 2008, FASB issued FSP FAS 157-2, *Effective Date of FASB Statement No. 157* (FSP FAS 157-2), which permits a one-year deferral of the application of FASB Statement No. 157, *Fair Value Measurements*, for all non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually).

The Company adopted FAS 157 and FSP FAS 157-2 effective January 1, 2008. Accordingly, the provisions of FAS 157 were not applied to goodwill and other intangible assets held by the Company and measured annually for impairment testing purposes only. The adoption of FAS 157, for all other assets and liabilities held by the Company, did not have a material effect on the Company's results of operations, financial position or liquidity. The Company will adopt FAS 157 for non-financial assets and non-financial liabilities on January 1, 2009 and does not expect the provisions to have a material effect on its results of operations, financial position or liquidity.

Fair Value Option for Financial Assets and Financial Liabilities

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115* (FAS 159). FAS 159 permits an entity to irrevocably elect fair value on a contract-by-contract basis for new assets or liabilities within the scope as the initial and subsequent measurement attribute for those financial assets and liabilities and certain other items including property and casualty insurance contracts. Entities electing the fair value option would be required to recognize changes in fair value in earnings and to expense up-front costs and fees associated with the item for which the fair value option is elected. Entities electing the fair value option are required to distinguish on the face of the statement of financial position the fair value of assets and liabilities for which the fair value option has been elected, and similar assets and liabilities measured using another measurement attribute. An entity can accomplish this by either reporting the fair value and non-fair-value carrying amounts as separate line items or aggregating those amounts and disclosing parenthetically the amount of fair value included in the aggregate amount.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES, Continued

FAS 159 is effective for fiscal years beginning after November 15, 2007. Upon adoption, an entity is permitted to elect the fair value option irrevocably for any existing asset or liability within the scope of the standard. The adjustment to reflect the difference between the fair value and the carrying amount would be accounted for as a cumulative-effect adjustment to retained earnings as of the date of initial adoption.

Retrospective application would not be permitted. The Company did not elect the fair value option for assets and liabilities currently held upon its adoption of FAS 159 effective January 1, 2008. Therefore, FAS 159 did not have an impact on the Company's results of operations, financial position or liquidity.

Collateral Assignment Split-Dollar Life Insurance Arrangements

In March 2007, the FASB issued Emerging Issues Task Force Issue No. 06-10, *Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements* (EITF 06-10). EITF 06-10 provides guidance on the recognition and measurement of assets related to collateral assignment split-dollar life insurance arrangements. EITF 06-10 is effective for fiscal years beginning after December 15, 2007. The adoption of EITF 06-10 effective January 1, 2008 did not have a material effect on the Company's results of operations, financial position or liquidity.

Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards

In June 2007, the FASB issued Emerging Issues Task Force Issues No. 06-11, *Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards* (EITF 06-11). EITF 06-11 requires that realized income tax benefits related to dividend payments that are charged to retained earnings and paid to employees holding equity shares, nonvested equity share units and outstanding equity share options should be recognized as an increase in additional paid-in capital. EITF 06-11 shall be applied to share-based payment awards that are declared in fiscal years beginning after December 15, 2007. The adoption of EITF 06-11 effective January 1, 2008 did not have a material effect on the Company's results of operations, financial position or liquidity.

Accounting Standards Not Yet Adopted

Derivative Instruments and Hedging Activities

In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161, *Disclosures about Derivative Instruments and Hedging Activities, an Amendment of FASB Statement No. 133* (FAS 161). FAS 161 changes the disclosure requirements for derivative instruments and hedging activities and specifically requires qualitative disclosures about objectives and strategies for using derivatives, quantitative disclosures about fair value amounts of, and gains and losses on, derivative instruments, and disclosures about credit-risk-related contingent features in derivative agreements. The provisions of FAS 161 are effective for financial statements issued for fiscal years beginning after November 15, 2008.

Business Combinations

In December 2007, the FASB issued Revised Statement of Financial Accounting Standards No. 141R, *Business Combinations* (FAS 141R), a replacement of FAS 141, *Business Combinations* (FAS 141). FAS 141R provides revised guidance on how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. In addition, it provides revised guidance on the recognition and measurement of goodwill acquired in the business combination.

FAS 141R also provides guidance specific to the recognition, classification, and measurement of assets and liabilities related to insurance and reinsurance contracts acquired in a business combination.

FAS 141R applies to business combinations for acquisitions occurring on or after January 1, 2009. Accordingly, FAS 141R does not impact the Company's previous transactions involving purchase accounting.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

1. BASIS OF PRESENTATION AND ACCOUNTING POLICIES, Continued

Noncontrolling Interests in Consolidated Financial Statements

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an Amendment of Accounting Research Bulletin No. 51* (FAS 160). FAS 160 amends Accounting Research Bulletin No. 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. In addition, it clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as a component of equity in the consolidated financial statements.

FAS 160 is effective on a prospective basis beginning January 1, 2009, except for the presentation and disclosure requirements which are applied on a retrospective basis for all periods presented. The Company does not expect the provisions of FAS 160 to have a material effect on its results of operations, financial position or liquidity.

Nature of Operations

The Company is organized into three reportable business segments: Business Insurance; Financial, Professional & International Insurance; and Personal Insurance. These segments reflect the manner in which the Company's businesses are managed and represent an aggregation of products and services based on type of customer, how the business is marketed and the manner in which risks are underwritten. The business segments are as follows:

Business Insurance

The Business Insurance segment offers a broad array of property and casualty insurance and insurance-related services to its clients primarily in the United States. Business Insurance is organized into the following six groups, which collectively comprise Business Insurance Core operations: Select Accounts, Commercial Accounts, National Accounts, Industry-Focused Underwriting, Target Risk Underwriting and Specialized Distribution.

Business Insurance also includes the Special Liability Group (which manages the Company's asbestos and environmental liabilities) and other runoff operations, which collectively are referred to as Business Insurance Other.

Financial, Professional & International Insurance

The Financial, Professional & International Insurance segment includes surety and financial liability coverages, which require a primarily credit-based underwriting process, as well as property and casualty products that are primarily marketed on an international basis. The segment includes the Bond & Financial Products group as well as the International group.

In March 2007, the Company completed the sale of its Mexican surety subsidiary, Afianzadora Insurgentes, S.A. de C.V., which accounted for \$19 million of net written premiums in the first quarter of 2007. The impact of this transaction was not material to the Company's results of operations or financial position.

Personal Insurance

The Personal Insurance segment writes virtually all types of property and casualty insurance covering personal risks. The primary coverages in Personal Insurance are automobile and homeowners insurance sold to individuals.

In April 2007, the Company completed the sale of its subsidiary, Mendota Insurance Company and its wholly-owned subsidiaries, Mendakota Insurance Company and Mendota Insurance Agency, Inc. These subsidiaries primarily offered nonstandard automobile coverage and accounted for \$49 million of net written premiums in the first quarter of 2007. The impact of this transaction was not material to the Company's results of operations or financial position.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

2. SEGMENT INFORMATION

The following table summarizes the components of the Company's revenues and operating income by reportable business segments:

| (for the three months ended March 31, in millions) | Business Insurance | Financial, Professional & International Insurance | Personal Insurance | Total Reportable Segments |
|--|-----------------------|--|-----------------------|---------------------------------|
| 2008 | | | | |
| Premiums | \$ 2,786 | \$ 847 | \$ 1,707 | \$ 5,340 |
| Net investment income | 573 | 122 | 120 | 815 |
| Fee income | 105 | | | 105 |
| Other revenues | 6 | 5 | 21 | 32 |
| Total operating revenues (1) | \$ 3,470 | \$ 974 | \$ 1,848 | \$ 6,292 |
| Operating income (1) | \$ 683 | \$ 208 | \$ 181 | \$ 1,072 |
| 2007 | | | | |
| Premiums | \$ 2,763 | \$ 844 | \$ 1,688 | \$ 5,295 |
| Net investment income | 694 | 121 | 145 | 960 |
| Fee income | 120 | | | 120 |
| Other revenues | 4 | 5 | 24 | 33 |
| Total operating revenues (1) | \$ 3,581 | \$ 970 | \$ 1,857 | \$ 6,408 |
| Operating income (1) | \$ 678 | \$ 156 | \$ 266 | \$ 1,100 |

(1) Operating revenues for reportable business segments exclude net realized investment gains (losses). Operating income for reportable business segments equals net income excluding the after-tax impact of net realized investment gains (losses).

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

2. SEGMENT INFORMATION, Continued

Business Segment Reconciliations

| (in millions) | Three Months Ended March 31, | |
|---|---------------------------------|----------|
| | 2008 | 2007 |
| Revenue reconciliation | | |
| Earned premiums: | | |
| Business Insurance: | | |
| Commercial multi-peril | \$ 755 | \$ 760 |
| Workers compensation | 580 | 533 |
| Commercial automobile | 499 | 507 |
| Property | 470 | 481 |
| General liability | 480 | 455 |
| Other | 2 | 27 |
| Total Business Insurance | 2,786 | 2,763 |
| Financial, Professional & International Insurance: | | |
| Fidelity and surety | 280 | 270 |
| General liability | 225 | 242 |
| International | 310 | 300 |
| Other | 32 | 32 |
| Total Financial, Professional & International Insurance | 847 | 844 |
| Personal Insurance: | | |
| Automobile | 911 | 939 |
| Homeowners and other | 796 | 749 |
| Total Personal Insurance | 1,707 | 1,688 |
| Total earned premiums | 5,340 | 5,295 |
| Net investment income | 815 | 960 |
| Fee income | 105 | 120 |
| Other revenues | 32 | 33 |
| Total operating revenues for reportable segments | 6,292 | 6,408 |
| Interest Expense and Other | 2 | 5 |
| Net realized investment gains (losses) | (62) | 14 |
| Total consolidated revenues | \$ 6,232 | \$ 6,427 |
| Income reconciliation, net of tax | | |
| Total operating income for reportable segments | \$ 1,072 | \$ 1,100 |
| Interest Expense and Other (1) | (64) | (22) |
| Total operating income | 1,008 | 1,078 |
| Net realized investment gains (losses) | (41) | 8 |
| Total consolidated net income | \$ 967 | \$ 1,086 |

(1) The primary component of Interest Expense and Other is after-tax interest expense of \$59 million and \$49 million for the three months ended March 31, 2008 and 2007, respectively. The 2007 total also included an after-tax benefit of \$28 million from the favorable resolution of various prior year federal tax matters.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

2. SEGMENT INFORMATION, Continued

| (in millions) | March 31, 2008 | December 31, 2007 |
|---|-------------------|----------------------|
| Asset reconciliation: | | |
| Business Insurance | \$ 86,424 | \$ 87,160 |
| Financial, Professional & International Insurance | 14,023 | 14,099 |
| Personal Insurance | 13,065 | 13,300 |
| Total assets for reportable segments | 113,512 | 114,559 |
| Other assets (1) | 632 | 665 |
| Total consolidated assets | \$ 114,144 | \$ 115,224 |

(1) The primary components of other assets at both dates were other intangible assets, property and equipment and deferred taxes.

3. INVESTMENTS

Fixed Maturities

The amortized cost and fair value of investments in fixed maturities classified as available for sale were as follows:

| (at March 31, 2008, in millions) | Amortized Cost | Gains | Gross Unrealized Losses | Fair Value |
|---|-------------------|----------|----------------------------|---------------|
| U.S. Treasury securities and obligations of U.S. Government and government agencies and authorities | \$ 1,783 | \$ 120 | \$ | \$ 1,903 |
| Obligations of states, municipalities and political subdivisions | 38,241 | 747 | 231 | 38,757 |
| Debt securities issued by foreign governments | 1,613 | 30 | 1 | 1,642 |
| Mortgage-backed securities, collateralized mortgage obligations and pass-through securities | 6,870 | 98 | 102 | 6,866 |
| All other corporate bonds | 15,191 | 255 | 225 | 15,221 |
| Redeemable preferred stock | 99 | 9 | 5 | 103 |
| Total | \$ 63,797 | \$ 1,259 | \$ 564 | \$ 64,492 |

| (at December 31, 2007, in millions) | Amortized Cost | Gains | Gross Unrealized Losses | Fair Value |
|-------------------------------------|-------------------|-------|----------------------------|---------------|
| | \$ 2,092 | \$ 58 | \$ | \$ 2,150 |

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| | | | | |
|---|-----------|----------|--------|-----------|
| U.S. Treasury securities and obligations of U.S. Government and government agencies and authorities | | | | |
| Obligations of states, municipalities and political subdivisions | 38,111 | 751 | 40 | 38,822 |
| Debt securities issued by foreign governments | 1,629 | 11 | 5 | 1,635 |
| Mortgage-backed securities, collateralized mortgage obligations and pass-through securities | | | | |
| All other corporate bonds | 7,108 | 73 | 65 | 7,116 |
| Redeemable preferred stock | 15,120 | 169 | 194 | 15,095 |
| | 92 | 12 | 2 | 102 |
| Total | \$ 64,152 | \$ 1,074 | \$ 306 | \$ 64,920 |

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

3. INVESTMENTS, Continued

Equity Securities

The cost and fair value of investments in equity securities were as follows:

| (at March 31, 2008, in millions) | Cost | Gains | Gross Unrealized Losses | Fair Value |
|----------------------------------|--------|-------|----------------------------|---------------|
| Common stock | \$ 170 | \$ 15 | \$ 5 | \$ 180 |
| Non-redeemable preferred stock | 311 | 11 | 23 | 299 |
| Total | \$ 481 | \$ 26 | \$ 28 | \$ 479 |

| (at December 31, 2007, in millions) | Cost | Gains | Gross Unrealized Losses | Fair Value |
|-------------------------------------|--------|-------|----------------------------|---------------|
| Common stock | \$ 160 | \$ 24 | \$ 1 | \$ 183 |
| Non-redeemable preferred stock | 313 | 8 | 16 | 305 |
| Total | \$ 473 | \$ 32 | \$ 17 | \$ 488 |

Short-term Investments

Short-term investments held in escrow in accordance with the terms of the ACandS settlement had a fair value of \$457 million and \$454 million at March 31, 2008 and December 31, 2007, respectively. Upon fulfillment of all contingencies, the investments held in escrow will be released to the trust created under ACandS's plan of reorganization. See note 12.

Variable Interest Entities (VIEs)

The following entities are consolidated:

- **Municipal Trusts** The Company owns interests in various municipal trusts that were formed for the purpose of allowing more flexibility to generate investment income in a manner consistent with the Company's investment objectives and tax position. At March 31, 2008

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

and December 31, 2007, there were 27 and 31 such trusts, respectively, which held a combined total of \$312 million and \$355 million, respectively, in municipal securities, of which \$45 million and \$44 million, respectively, were owned by outside investors. The net carrying value of the trusts owned by the Company at March 31, 2008 and December 31, 2007 was \$267 million and \$311 million, respectively.

The Company has a significant interest in the following VIE, which is not consolidated because the Company is not considered to be the primary beneficiary:

- The Company has a significant variable interest in Camperdown UK Limited, which The St. Paul Companies, Inc. (SPC) sold in December 2003. The Company's variable interest resulted from an agreement to indemnify the purchaser in the event a specified reserve deficiency develops, a reserve-related foreign exchange impact occurs, or a foreign tax adjustment is imposed on a pre-sale reporting period. The maximum amount of this indemnification obligation is \$192 million. The carrying value of this obligation at March 31, 2008 and December 31, 2007 was \$57 million and \$59 million, respectively. See Guarantees section of note 12.

The Company has other significant interests in VIEs, including private equity funds and real estate entities. Neither the carrying amounts nor the unfunded commitments related to these entities are material.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

3. INVESTMENTS, Continued

The following securities are not consolidated:

- Mandatorily redeemable preferred securities of trusts holding solely the subordinated debentures of the Company. These securities were issued by three separate trusts that were established for the sole purpose of issuing the securities to investors and are fully guaranteed by the Company. The subordinated debt that the Company issued to these trusts is included in the Debt section of liabilities on the Company's consolidated balance sheet. That debt had a carrying value of \$310 million at March 31, 2008 and December 31, 2007.

Unrealized Investment Losses

The following tables summarize, for all investments in an unrealized loss position at March 31, 2008 and December 31, 2007, the aggregate fair value and gross unrealized losses by length of time those securities have been continuously in an unrealized loss position.

| (at March 31, 2008, in millions) | Less than 12 months | | 12 months or longer | | Total | |
|---|---------------------|-------------------------|---------------------|-------------------------|------------|-------------------------|
| | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses |
| Fixed maturities | | | | | | |
| U.S. Treasury securities and obligations of U.S. Government and government agencies and authorities | \$ | \$ | \$ | \$ | \$ | \$ |
| Obligations of states, municipalities and political subdivisions | 10,697 | 185 | 1,085 | 46 | 11,782 | 231 |
| Debt securities issued by foreign governments | 113 | | 185 | 1 | 298 | 1 |
| Mortgage-backed securities, collateralized mortgage obligations and pass-through securities | 2,218 | 72 | 1,209 | 30 | 3,427 | 102 |
| All other corporate bonds | 2,714 | 108 | 3,012 | 117 | 5,726 | 225 |
| Redeemable preferred stock | 43 | 4 | 15 | 1 | 58 | 5 |
| Total fixed maturities | 15,785 | 369 | 5,506 | 195 | 21,291 | 564 |
| Equity securities | | | | | | |

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| | | | | | | |
|-------------------------------|-----------|--------|----------|--------|-----------|--------|
| Common stock | 45 | 5 | | | 45 | 5 |
| Nonredeemable preferred stock | 91 | 15 | 90 | 8 | 181 | 23 |
| Total equity securities | 136 | 20 | 90 | 8 | 226 | 28 |
| Total | \$ 15,921 | \$ 389 | \$ 5,596 | \$ 203 | \$ 21,517 | \$ 592 |

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

3. INVESTMENTS, Continued

| (at December 31, 2007, in millions) | Less than 12 months | | 12 months or longer | | Total | |
|---|---------------------|-------------------------|---------------------|-------------------------|------------|-------------------------|
| | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses | Fair Value | Gross Unrealized Losses |
| Fixed maturities | | | | | | |
| U.S. Treasury securities and obligations of U.S. Government and government agencies and authorities | \$ 29 | \$ | \$ 69 | \$ | \$ 98 | \$ |
| Obligations of states, municipalities and political subdivisions | 3,428 | 23 | 2,044 | 17 | 5,472 | 40 |
| Debt securities issued by foreign governments | 409 | 1 | 384 | 4 | 793 | 5 |
| Mortgage-backed securities, collateralized mortgage obligations and pass-through securities | 838 | 5 | 3,118 | 60 | 3,956 | 65 |
| All other corporate bonds | 2,646 | 55 | 5,797 | 139 | 8,443 | 194 |
| Redeemable preferred stock | 19 | 1 | 8 | 1 | 27 | 2 |
| Total fixed maturities | 7,369 | 85 | 11,420 | 221 | 18,789 | 306 |
| Equity securities | | | | | | |
| Common stock | 29 | 1 | | | 29 | 1 |
| Nonredeemable preferred stock | 110 | 9 | 80 | 7 | 190 | 16 |
| Total equity securities | 139 | 10 | 80 | 7 | 219 | 17 |
| Total | \$ 7,508 | \$ 95 | \$ 11,500 | \$ 228 | \$ 19,008 | \$ 323 |

Impairment charges included in net realized investment gains (losses) were as follows:

| | Three Months Ended March 31, | |
|-------------------|---------------------------------|------|
| | 2008 | 2007 |
| Fixed maturities | \$ 26 | \$ 1 |
| Equity securities | 2 | 1 |
| Other investments | 10 | 7 |
| Total | \$ 38 | \$ 9 |

4. FAIR VALUE MEASUREMENTS

The Company's estimates of fair value for financial assets and financial liabilities are based on the framework established in FAS 157. The framework is based on the inputs used in valuation and gives the highest priority to quoted prices in active markets and requires that observable inputs be used in the valuations when available. The disclosure of fair value estimates in the FAS 157 hierarchy is based on whether the significant inputs into the valuation are observable. In determining the level of the hierarchy in which the estimate is disclosed, the highest priority is given to unadjusted quoted prices in active markets and the lowest priority to unobservable inputs that reflect the Company's significant market assumptions. The three levels of the hierarchy are as follows:

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

4. FAIR VALUE MEASUREMENTS, Continued

- Level 1 - Unadjusted quoted market prices for identical assets or liabilities in active markets that the Company has the ability to access.
- Level 2 - Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; or valuations based on models where the significant inputs are observable (e.g., interest rates, yield curves, prepayment speeds, default rates, loss severities, etc.) or can be corroborated by observable market data.
- Level 3 - Valuations based on models where significant inputs are not observable. The unobservable inputs reflect the Company's own assumptions about the assumptions that market participants would use.

Valuation of Investments

For investments that have quoted market prices in active markets, the Company uses the quoted market prices as fair value and includes these prices in the amounts disclosed in Level 1 of the hierarchy. The Company receives the quoted market prices from a third party, nationally recognized pricing service (pricing service). When quoted market prices are unavailable, the Company relies on a pricing service to determine an estimate of fair value, which is mainly for its fixed maturity investments. The fair value estimates provided from this pricing service are included in the amount disclosed in Level 2 of the hierarchy. If quoted market prices and an estimate from a pricing service are unavailable, the Company produces an estimate of fair value based on internally developed valuation techniques, which, depending on the level of observable market inputs, will render the fair value estimate as Level 2 or Level 3. The Company bases all of its estimates of fair value for assets on the bid price as it represents what a third party market participant would be willing to pay in an arm's length transaction. The following section describes the valuation methods used by the Company for each type of financial instrument it holds that are carried at fair value.

Fixed Maturities

The Company utilizes a pricing service to estimate fair value measurements for approximately 99% of its fixed maturities. The pricing service utilizes market quotations for fixed maturity securities that have quoted prices in active markets. Since fixed maturities other than U.S. Treasury securities generally do not trade on a daily basis, the pricing service prepares estimates of fair value measurements for these securities using its proprietary pricing applications which include available relevant market information, benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing. Additionally, the pricing service uses an Option Adjusted Spread model to develop prepayment and interest rate scenarios.

The pricing service evaluates each asset class based on relevant market information, relevant credit information, perceived market movements and sector news. The market inputs utilized in the pricing evaluation, listed in the approximate order of priority, include: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, reference data, and industry and economic events. The extent of the use of each market input depends on the asset class and the market conditions. Depending on the security, the priority of the use of inputs may change or some market inputs may not be relevant. For some securities additional inputs may be necessary.

The pricing service utilized by the Company has indicated that they will only produce an estimate of fair value if there is objectively verifiable information to produce a valuation. If the pricing service discontinues pricing an investment, the Company would be required to produce an estimate of fair value using some of the same methodologies as the pricing service, but would have to make assumptions for market based inputs that are unavailable due to market conditions.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

4. FAIR VALUE MEASUREMENTS, Continued

Because the fair value estimates of most fixed maturity investments are determined by evaluations that are based on observable market information rather than market quotes, all estimates of fair value for fixed maturities, other than U.S. Treasury securities, priced by the pricing service are included in the amount disclosed in Level 2 of the hierarchy. The estimated fair value of U.S. Treasury securities are included in the amount disclosed in Level 1 as the estimates are based on unadjusted market prices.

The Company holds privately placed corporate bonds and estimates the fair value of these bonds using an internal matrix that is based on market information regarding interest rates, credit spreads and liquidity. The underlying source data for calculating the matrix of credit spreads relative to the U.S. Treasury curve are the Merrill Lynch U.S. Corporate Index and the Merrill Lynch High Yield BB Rated Index. The Company includes the fair value estimates of these corporate bonds in Level 2 since all significant inputs are market observable.

While the vast majority of the Company's municipal bonds are included in Level 2, the Company holds a small number of municipal bonds which are not valued by the pricing service and estimates the fair value of these bonds using an internal pricing matrix with some unobservable inputs that are significant to the valuation. Due to the limited amount of observable market information, the Company includes the fair value estimates for these particular bonds in Level 3. Additionally, the Company holds a small amount of fixed maturities that have characteristics that make them unsuitable for matrix pricing. For these fixed maturities the Company obtains a quote from a broker (typically a market maker). Due to the disclaimers on the quotes that indicate that the price is indicative only, the Company includes these fair value estimates in Level 3.

Equities

For public common and preferred stocks, the Company receives prices from a nationally recognized research service that are based on observable market transactions and includes these estimates in the amount disclosed in Level 1. Infrequently, current market quotes in active markets are unavailable for certain non-redeemable preferred stocks held by the Company. In these instances, the Company receives an estimate of fair value from the pricing service that provides fair value estimates for the Company's fixed maturities. The service utilizes some of the same methodologies to price the non-redeemable preferred stocks as it does for the fixed maturities. The Company includes the estimate in the amount disclosed in Level 2.

The Company holds investments in non-public common and preferred stocks (private equities) where the fair value estimate is determined either internally or by an external fund manager based on recent filings, operating results, balance sheet stability, growth and other business and market sector fundamentals. The Company holds one private common stock where the estimate of fair value is provided by a third party appraiser on behalf of the investee and adjusted for a liquidity discount which takes into consideration the restriction on the common stock. Due to the significant unobservable inputs in these valuations, the Company includes the estimate in the amount disclosed in Level 3.

Derivatives

The Company uses derivatives generally to hedge its net investment in a foreign subsidiary. The Company also holds non-public warrants in a public Company and has convertible bonds containing embedded conversion options that are reported separately from the host bond contract. For the derivatives used to hedge the net investment of a foreign subsidiary, the Company uses quoted market prices to estimate fair value and includes the estimate in Level 1. The Company estimates fair value for the warrants using an option pricing model with observable market inputs. Because the warrants are not market traded, information concerning market participants is not available and the Company includes the estimate in the amount disclosed in Level 3. The Company bifurcates the embedded conversion options based on observable market inputs and includes the estimate of fair value in Level 2.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

4. FAIR VALUE MEASUREMENTS, Continued

Fair Value Hierarchy

The following table presents the level within the fair value hierarchy at which the Company's financial assets and financial liabilities are measured on a recurring basis.

| (in millions) | Total | Level 1 | Level 2 | Level 3 |
|-------------------|-----------|----------|-----------|---------|
| Invested assets: | | | | |
| Fixed maturities | \$ 64,492 | \$ 1,952 | \$ 62,328 | \$ 212 |
| Equity securities | 479 | 471 | 8 | |
| Other | 353 | 46 | | 307 |
| Total | \$ 65,324 | \$ 2,469 | \$ 62,336 | \$ 519 |
| Other liabilities | \$ 1 | \$ 1 | | \$ |

The following table presents the changes in the Level 3 fair value category during the quarter.

| (in millions) | Total |
|--|---------|
| Balance at January 1, 2008 | \$ 511 |
| Total realized and unrealized gains or (losses): | |
| Included in realized investment gains and (losses) | (15) |
| Included in increases or (decreases) in accumulated other changes in equity from nonowner sources | (10) |
| Purchases, issuances and settlements | 3 |
| Transfers in and/or (out) of Level 3 | 30 |
| Balance at March 31, 2008 | \$ 519 |
| Amount of total gains or (losses) for the period included in earnings attributable to the fair value of changes in assets still held at the reporting date | \$ (16) |

The Company had no financial assets or financial liabilities that were measured at fair value on a non-recurring basis during the three months ended March 31, 2008.

5. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill

The following table presents the carrying amount of the Company's goodwill by segment at March 31, 2008 and December 31, 2007:

| (in millions) | March 31, 2008 | December 31, 2007 |
|---|-------------------|----------------------|
| Business Insurance | \$ 2,168 | \$ 2,168 |
| Financial, Professional & International Insurance | 555 | 555 |
| Personal Insurance | 613 | 613 |
| Other | 30 | 30 |
| Total | \$ 3,366 | \$ 3,366 |

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

5. GOODWILL AND OTHER INTANGIBLE ASSETS, Continued

Other Intangible Assets

The following presents a summary of the Company's other intangible assets by major asset class as of March 31, 2008 and December 31, 2007:

| (At March 31, 2008, in millions) | Gross Carrying Amount | Accumulated Amortization | Net |
|--|-----------------------------|-----------------------------|--------|
| Intangibles subject to amortization | | | |
| Customer-related | \$ 1,036 | \$ 683 | \$ 353 |
| Fair value adjustment on claims and claim adjustment expense reserves and reinsurance recoverables (1) | 191 | (18) | 209 |
| Total intangible assets subject to amortization | 1,227 | 665 | 562 |
| Intangible assets not subject to amortization | 216 | | 216 |
| Total other intangible assets | \$ 1,443 | \$ 665 | \$ 778 |

| (At December 31 2007, in millions) | Gross Carrying Amount | Accumulated Amortization | Net |
|--|-----------------------------|-----------------------------|--------|
| Intangibles subject to amortization | | | |
| Customer-related | \$ 1,036 | \$ 655 | \$ 381 |
| Fair value adjustment on claims and claim adjustment expense reserves and reinsurance recoverables (1) | 191 | (26) | 217 |
| Total intangible assets subject to amortization | 1,227 | 629 | 598 |
| Intangible assets not subject to amortization | 216 | | 216 |
| Total other intangible assets | \$ 1,443 | \$ 629 | \$ 814 |

(1) The time value of money and the risk margin (cost of capital) components of the intangible asset run off at different rates, and as such, the amount recognized in income may be a net benefit in some periods and a net expense in other periods.

The following presents a summary of the Company's amortization expense for intangible assets by major asset class:

| (for the three months ended March 31, in millions) | 2008 | 2007 |
|--|-------|-------|
| Customer-related | \$ 28 | \$ 33 |

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| | | | | |
|--|-----------|-----------|-----------|-----------|
| Fair value adjustment on claims and claim adjustment expensereserves and reinsurance recoverables | | 8 | | 6 |
| Total amortization expense | \$ | 36 | \$ | 39 |

Intangible asset amortization expense is estimated to be \$91 million for the remainder of 2008, \$100 million in 2009, \$86 million in 2010, \$69 million in 2011 and \$52 million in 2012.

6. DEBT

In March 2008, the Company's \$400 million, 3.75% senior notes matured and were fully paid.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued****7. SHARE REPURCHASE AUTHORIZATION**

In January 2008, the board of directors authorized an additional \$5 billion for the repurchase of the Company common shares. Under the authorization, repurchases may be made from time to time in the open market, pursuant to preset trading plans meeting the requirements of Rule 10b5-1 under the Securities Exchange Act of 1934, in private transactions or otherwise. The authorization does not have a stated expiration date. The timing and actual number of shares to be repurchased in the future will depend on a variety of factors, including corporate and regulatory requirements, price, catastrophe losses and other market conditions. During the three months ended March 31, 2008, the Company repurchased 20.8 million shares under its share repurchase authorization for a total cost of approximately \$1.00 billion. The average cost per share repurchased was \$48.02. At March 31, 2008, the Company had \$4.93 billion of capacity remaining under the share repurchase authorization.

8. CHANGES IN EQUITY FROM NONOWNER SOURCES

The Company's total changes in equity from nonowner sources were as follows:

| (in millions, after-tax) | Three Months Ended | |
|--|--------------------|-------------------|
| | 2008 | March 31, 2007 |
| Net income | \$ 967 | \$ 1,086 |
| Change in net unrealized gain on investment securities | (43) | (13) |
| Other changes | (1) | (22) |
| Total changes in equity from nonowner sources | \$ 923 | \$ 1,051 |

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

9. EARNINGS PER SHARE

Basic earnings per share was computed by dividing income available to common shareholders by the weighted average number of common shares outstanding during the period. The computation of diluted earnings per share reflected the effect of potentially dilutive securities.

The following is a reconciliation of the income and share data used in the basic and diluted earnings per share computations:

| (in millions, except per share amounts) | Three Months Ended March 31, | |
|---|---------------------------------|----------|
| | 2008 | 2007 |
| Basic | | |
| Net income, as reported | \$ 967 | \$ 1,086 |
| Preferred stock dividends, net of taxes | (1) | (1) |
| Net income available to common shareholders basic | \$ 966 | \$ 1,085 |
| Diluted | | |
| Net income available to common shareholders | \$ 966 | \$ 1,085 |
| Effect of dilutive securities: | | |
| Convertible preferred stock | 1 | 1 |
| Zero coupon convertible notes | 1 | 1 |
| Convertible junior subordinated notes (1) | | 7 |
| Net income available to common shareholders diluted | \$ 968 | \$ 1,094 |
| Common Shares | | |
| Basic | | |
| Weighted average shares outstanding | 616.2 | 669.9 |
| Diluted | | |
| Weighted average shares outstanding | 616.2 | 669.9 |
| Weighted average effects of dilutive securities: | | |
| Stock options and other incentive plans | 6.9 | 9.1 |
| Convertible preferred stock | 2.6 | 3.1 |
| Zero coupon convertible notes | 2.4 | 2.4 |
| Convertible junior subordinated notes (1) | | 16.7 |
| Total | 628.1 | 701.2 |
| Net Income per Common Share | | |
| Basic | \$ 1.57 | \$ 1.62 |
| Diluted | \$ 1.54 | \$ 1.56 |

- (1) Redeemed in April 2007.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

10. SHARE-BASED INCENTIVE COMPENSATION

The following presents information for fully vested stock option awards at March 31, 2008:

| Stock Options | Number | Weighted Average Exercise Price | Weighted Average Contractual Life Remaining | Aggregate Intrinsic Value (\$ in millions) |
|------------------------------|-------------------|--|--|---|
| Vested at end of period (1) | 30,302,493 | \$ 44.35 | 4.69 years | \$ 106 |
| Exercisable at end of period | 27,435,422 | \$ 44.22 | 4.32 years | \$ 100 |

(1) Represents awards for which the employees' rights to receive or retain the awards are not contingent on satisfaction of a service condition and therefore the requisite service has been rendered, including those that are retirement eligible.

The total compensation cost recognized in earnings for all share-based incentive compensation awards was \$38 million and \$35 million for the periods ended March 31, 2008 and 2007, respectively. The related tax benefit recognized in earnings was \$13 million and \$11 million for the periods ended March 31, 2008 and 2007, respectively. The impact of the change in accounting policy upon adoption of FAS 123R, *Share-Based Compensation*, for employees that met the requisite service conditions before the awards vesting date, generally retirement eligible employees, was not material for the periods ended March 31, 2008 and 2007.

The total unrecognized compensation cost related to all nonvested share-based incentive compensation awards at March 31, 2008 was \$189 million, which is expected to be recognized over a weighted-average period of 2.1 years. The total unrecognized compensation cost related to all nonvested share-based incentive compensation awards at December 31, 2007 was \$118 million, which was expected to be recognized over a weighted-average period of 1.7 years.

11. PENSION PLANS, RETIREMENT BENEFITS AND SAVINGS PLANS

The following table summarizes the components of net pension and postretirement benefit expense for the Company's plans recognized in the consolidated statement of income.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| (for the three months ended March 31, in millions) | Pension Plans | | Postretirement Benefit Plans | |
|--|---------------|-------|------------------------------|------|
| | 2008 | 2007 | 2008 | 2007 |
| Net Periodic Benefit Cost: | | | | |
| Service cost | \$ 19 | \$ 17 | \$ | \$ |
| Interest on benefit obligation | 29 | 28 | 4 | 4 |
| Expected return on plan assets | (38) | (38) | | |
| Amortization of unrecognized: | | | | |
| Prior service benefit | (1) | (1) | | |
| Net actuarial loss (gain) | 2 | 1 | (1) | (1) |
| Net benefit expense | \$ 11 | \$ 7 | \$ 3 | \$ 3 |

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

12. CONTINGENCIES, COMMITMENTS AND GUARANTEES

Contingencies

The following section describes the major pending legal proceedings, other than ordinary routine litigation incidental to the business, to which the Company or any of its subsidiaries is a party or to which any of the Company's property is subject.

Asbestos- and Environmental-Related Proceedings

In the ordinary course of its insurance business, the Company receives claims for insurance arising under policies issued by the Company asserting alleged injuries and damages from asbestos- and environmental-related exposures that are the subject of related coverage litigation, including, among others, the litigation described below. The Company continues to be subject to aggressive asbestos-related litigation. The conditions surrounding the final resolution of these claims and the related litigation continue to change. The Company is defending its asbestos- and environmental-related litigation vigorously and believes that it has meritorious defenses; however, the outcomes of these disputes are uncertain. In this regard, the Company employs dedicated specialists and aggressive resolution strategies to manage asbestos and environmental loss exposure, including settling litigation under appropriate circumstances. For a discussion of other information regarding the Company's asbestos and environmental exposure, see Part I Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations Asbestos Claims and Litigation, Environmental Claims and Litigation and Uncertainty Regarding Adequacy of Asbestos and Environmental Reserves.

Travelers Property Casualty Corp. (TPC), a wholly-owned subsidiary of the Company, is involved in three significant proceedings relating to ACandS, Inc. (ACandS), formerly a national distributor and installer of products containing asbestos. The proceedings, which are pending in the U.S. Bankruptcy Court for the District of Delaware (*In re: ACandS, Inc.*) and the U.S. District Court for the District of Pennsylvania (*ACandS, Inc. v. Travelers Casualty and Surety Co.*, No. 03-MC-222 and *ACandS, Inc. v. Travelers Casualty and Surety Co.*, 00-CV-4633), involve disputes as to whether and to what extent any of ACandS' potential liabilities for current or future bodily injury asbestos claims are covered by insurance policies issued by TPC.

On July 6, 2007, the Company announced that it entered into a settlement to resolve fully all current and future asbestos-related coverage claims relating to ACandS, including the three proceedings mentioned above. Under the settlement agreement, the Company will contribute \$449 million to a trust to be established pursuant to ACandS' plan of reorganization. In exchange, the Company will be released from any obligations it has to ACandS for asbestos-related claims and will be protected from any such claims by injunctions to be issued in the Company's favor by the federal court overseeing ACandS' bankruptcy case. The settlement is subject to a number of contingencies. Pursuant to the settlement agreement, ACandS and the Company have agreed to stay the claims against each other in the three proceedings described above. Once all of the contingencies of the settlement are satisfied, these claims will be dismissed with prejudice.

On August 27, 2007, the bankruptcy court overseeing ACandS' bankruptcy approved the settlement and no appeals from that approval were taken. As a result, the Company has placed \$449 million into escrow. Upon fulfillment of all remaining contingencies, including final court approval of a plan of reorganization for ACandS and the issuance of the injunctions described above, those funds will be released from escrow to the trust created under ACandS' plan of reorganization. Objections to ACandS' plan of reorganization were due on March 24, 2008. Several parties filed objections. A hearing to consider the confirmation of ACandS' plan of reorganization is scheduled for May 6, 2008. If the plan is approved by final order and if all remaining contingencies are fulfilled, the release of the funds from escrow to the trust will be recorded as a paid claim and reduction in claim reserves, and accordingly, there will be no effect on the Company's results of operations. The Company expects to seek to recover approximately \$84 million of the \$449 million from reinsurers.

In October 2001 and April 2002, two purported class action suits (*Wise v. Travelers* and *Meninger v. Travelers*) were filed against TPC and other insurers (not including SPC) in state court in West Virginia. These cases were subsequently consolidated into a single proceeding in the Circuit Court of Kanawha County, West Virginia. The plaintiffs allege that the insurer defendants engaged in unfair trade practices by inappropriately handling and settling asbestos claims. The plaintiffs seek to reopen large numbers of settled asbestos claims and to impose liability for damages, including punitive damages, directly on insurers. Similar lawsuits were filed in West Virginia, Massachusetts and Hawaii state courts (these suits are collectively referred to as the Statutory and Hawaii Actions).

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

12. CONTINGENCIES, COMMITMENTS AND GUARANTEES, Continued

In March 2002, the plaintiffs in consolidated asbestos actions pending before a mass tort panel of judges in West Virginia state court amended their complaint to include TPC as a defendant, alleging that TPC and other insurers breached alleged duties to certain users of asbestos products. The plaintiffs seek damages, including punitive damages. Lawsuits seeking similar relief and raising similar allegations, primarily violations of purported common law duties to third parties, are also pending in Texas state court against TPC and SPC, and in Louisiana state court against TPC (the claims asserted in these suits, together with the West Virginia suit, are collectively referred to as the Common Law Claims).

The federal bankruptcy court that had presided over the bankruptcy of TPC's former policyholder Johns-Manville Corporation issued a temporary injunction prohibiting the prosecution of the Statutory Actions (but not the Hawaii Actions), the Common Law Claims and an additional set of cases filed in various state courts in Texas and Ohio, and enjoining certain attorneys from filing any further lawsuits against TPC based on similar allegations. Notwithstanding the injunction, additional common law claims were filed against TPC.

In November 2003, the parties reached a settlement of the Statutory and Hawaii Actions. This settlement includes a lump-sum payment of up to \$412 million by TPC, subject to a number of significant contingencies. In May 2004, the parties reached a settlement resolving substantially all pending and similar future Common Law Claims against TPC. This settlement requires a payment of up to \$90 million by TPC, subject to a number of significant contingencies. Each of these settlements is contingent upon, among other things, a final order of the bankruptcy court clarifying that all of these claims, and similar future asbestos-related claims against TPC, are barred by prior orders entered by the bankruptcy court.

On August 17, 2004, the bankruptcy court entered an order approving the settlements and clarifying its prior orders that all of the pending Statutory and Hawaii Actions and substantially all Common Law Claims pending against TPC are barred. The order also applies to similar direct action claims that may be filed in the future.

On March 29, 2006, the U.S. District Court for the Southern District of New York substantially affirmed the bankruptcy court's orders while vacating that portion of the bankruptcy court's orders that required all future direct actions against TPC to first be approved by the bankruptcy court before proceeding in state or federal court.

Various parties appealed the district court's March 29, 2006 ruling to the U.S. Court of Appeals for the Second Circuit. On February 15, 2008, the Second Circuit issued an opinion vacating on jurisdictional grounds the District Court's approval of an order issued by the bankruptcy court prohibiting the prosecution of the Statutory and Hawaii Actions and the Common Law Claims, as well as future similar direct action litigation, against TPC. On February 29, 2008, TPC and certain other parties to the appeals filed a petition for rehearing and/or rehearing *en banc*, requesting reinstatement of the district court's judgment. The petition is presently pending. Unless the Second Circuit's decision is reversed on further appeal and the bankruptcy court's order is reinstated and becomes final, the settlements will be voided and TPC will have no obligation to

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

pay the amounts due under the settlement agreements (other than certain administrative expenses). In that case, the Company intends to litigate the direct action cases vigorously.

SPC, which is not covered by the bankruptcy court rulings or the settlements described above, is a party to pending direct action cases in Texas state court asserting common law claims and intends to litigate those cases vigorously.

Currently, it is not possible to predict legal outcomes and their impact on the future development of claims and litigation relating to asbestos and environmental claims. Any such development will be affected by future court decisions and interpretations, as well as changes in applicable legislation. Because of these uncertainties, additional liabilities may arise for amounts in excess of the current related reserves. In addition, the Company's estimate of ultimate claims and claim adjustment expenses may change. These additional liabilities or increases in estimates, or a range of either, cannot now be reasonably estimated and could result in income statement charges that could be material to the Company's results of operations in future periods.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

12. CONTINGENCIES, COMMITMENTS AND GUARANTEES, Continued

Shareholder Litigation and Related Proceedings

In November 2004, two purported class actions were brought in the U.S. District Court for the District of Minnesota by certain shareholders of the Company against the Company and certain of its current and former officers and directors. These two actions were consolidated as *In re St. Paul Travelers Securities Litigation II*. An amended consolidated complaint was filed alleging violations of federal securities laws in connection with (i) the Company's alleged failure to make disclosure relating to the practice of paying brokers commissions on a contingent basis, (ii) the Company's alleged involvement in a conspiracy to rig bids and (iii) the Company's allegedly improper use of finite reinsurance products. On January 17, 2008, the parties in *In re St. Paul Travelers Securities Litigation II* entered into a stipulation of settlement resolving the case. The settlement, which is subject to court approval, will not have a material impact on the Company's results of operations.

Other Proceedings

From time to time, the Company is involved in proceedings addressing disputes with its reinsurers regarding the collection of amounts due under the Company's reinsurance agreements. These proceedings may be initiated by the Company or the reinsurers and may involve the terms of the reinsurance agreements, the coverage of particular claims, exclusions under the agreements, as well as counterclaims for rescission of the agreements. One of these disputes is the action described in the following paragraphs.

The Company's Gulf operation brought an action on May 22, 2003 in the Supreme Court of New York, County of New York (*Gulf Insurance Company v. Transatlantic Reinsurance Company, et al.*), against Transatlantic Reinsurance Company (Transatlantic), XL Reinsurance America, Inc. (XL), Odyssey America Reinsurance Corporation (Odyssey), Employers Reinsurance Company (Employers) and Gerling Global Reinsurance Corporation of America (Gerling), to recover amounts due under reinsurance contracts issued to Gulf and related to Gulf's February 2003 settlement of a coverage dispute under a vehicle residual value protection insurance policy. The reinsurers asserted counterclaims seeking rescission of the vehicle residual value reinsurance contracts issued to Gulf and unspecified damages for breach of contract. Gerling commenced a separate action asserting the same claims, which has been consolidated with the original Gulf action for pre-trial purposes.

Gulf has entered into final settlement agreements with Employers, XL, Transatlantic and Odyssey which resolve all claims between Gulf and these defendants under the reinsurance agreements at issue in the litigation.

In November 2007, the court issued rulings denying Gulf's motion for partial summary judgment against Gerling, the sole remaining defendant, but granting Gerling's motion for partial summary judgment on certain claims and counterclaims asserted by Gulf and Gerling. Gulf has

appealed the court's decision to the Supreme Court of New York Appellate Division, First Department, and has been granted a stay of trial on the remaining claims pending that appeal. Briefing of the appeal was completed on April 11, 2008. The Court has not yet set a date for oral argument. Gulf denies Gerling's allegations, believes that it has a strong legal basis to collect the amounts due under the reinsurance contracts and intends to vigorously pursue the action.

Based on the Company's beliefs about its legal positions in its various reinsurance recovery proceedings, the Company does not expect any of these matters will have a material adverse effect on its results of operations in a future period.

The Company is a defendant in three consolidated lawsuits in the U.S. District Court for the Eastern District of Louisiana arising out of disputes with certain policyholders over whether insurance coverage is available for flood losses arising from Hurricane Katrina: *Chehardy, et al. v. State Farm, et al., Vanderbrook, et al. v. State Farm Fire & Cas. Co., et al.*, and *Xavier University of Louisiana v. Travelers Property Ca. Co. of America*. *Chehardy* and *Vanderbrook* are purported class actions in which the Company is one of several insurer defendants. *Xavier* is an individual suit involving a property insurance policy brought by one of the Company's insureds. All of these actions allege that the losses were caused by the failure of the New Orleans levees and, therefore, they allege that insurance coverage is available for the resulting flooding. On November 27, 2006, the district court issued a ruling in the three consolidated cases denying the motions of the Company and certain other insurers for a summary disposition of the cases.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

12. CONTINGENCIES, COMMITMENTS AND GUARANTEES, Continued

On August 2, 2007, the U.S. Court of Appeals for the Fifth Circuit reversed the district court's ruling, holding that there is no coverage for the plaintiffs' flood losses under the policies at issue (including policies issued by the Company) because the policies' flood exclusions unambiguously exclude coverage. On August 27, 2007, the Fifth Circuit denied the plaintiffs' petition for rehearing. The plaintiffs filed a Petition for Writ of Certiorari with the U.S. Supreme Court, which was denied on February 19, 2008.

The district court to which these cases were remanded following the Fifth Circuit decision discussed above, issued an order staying all proceedings concerning the interpretation of the flood exclusion pending a decision by the Louisiana Supreme Court in an appeal entitled *Joseph Sher v. Lafayette Insurance Co., et al.* *Sher* is an appeal from a decision of a Louisiana state appellate court in which, contrary to the Fifth Circuit's ruling discussed above, certain judges on the panel ruled that the flood exclusion at issue in the case is ambiguous, in which case insurance coverage may be available for flood losses. Although the Company is not a party to *Sher*, the district court issued the stay on the basis that the Louisiana Supreme Court's decision in *Sher* could be relevant to the outcome of the district court cases. On April 8, 2008, the Louisiana Supreme Court issued a decision in *Sher* holding, consistent with the Fifth Circuit ruling discussed above, that the flood exclusion is unambiguous and, therefore, insurance coverage is not available for the plaintiffs' flood losses. On April 22, 2008, the plaintiff filed an application for rehearing.

As previously disclosed, as part of ongoing, industry-wide investigations, the Company and its affiliates have received subpoenas and written requests for information from a number of government agencies and authorities, including, among others, state attorneys general, state insurance departments, the U.S. Attorney for the Southern District of New York and the U.S. Securities and Exchange Commission (SEC). The areas of pending inquiry addressed to the Company include its relationship with brokers and agents and the Company's involvement with non-traditional insurance and reinsurance products. The Company and its affiliates may receive additional subpoenas and requests for information with respect to these matters.

The Company is cooperating with these subpoenas and requests for information. In addition, outside counsel, with the oversight of the Company's board of directors, conducted an internal review of certain of the Company's business practices. This review initially focused on the Company's relationship with brokers and was commenced after the announcement of litigation brought by the New York Attorney General's office against a major broker.

The internal review was expanded to address the various requests for information described above and to verify whether the Company's business practices in these areas have been appropriate. The Company's review has been extensive, involving the examination of e-mails and underwriting files, as well as interviews of current and former employees.

In its review, the Company found only a few instances of conduct that were inconsistent with the Company's employee code of conduct and has responded appropriately. The Company's internal review with respect to finite reinsurance considered finite products the Company both

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

purchased and sold. The Company has completed its review with respect to the identified finite products purchased and sold, and has concluded that no adjustment to previously issued financial statements is required.

Any authority with open inquiries or investigations could ask that additional work be performed or reach conclusions different from the Company's. Accordingly, it would be premature to reach any conclusions as to the likely outcome of the regulatory inquiries described above.

In 2005, four putative class action lawsuits were brought against a number of insurance brokers and insurers, including the Company and/or certain of its affiliates, by plaintiffs who allegedly purchased insurance products through one or more of the defendant brokers. The plaintiffs alleged that various insurance brokers conspired with each other and with various insurers, including the Company and/or certain of its affiliates, to artificially inflate premiums, allocate brokerage customers and rig bids for insurance products offered to those customers. To the extent they were not originally filed there, the federal class actions were transferred to the U.S. District Court for the District of New Jersey and were consolidated for pre-trial proceedings with other class actions under the caption *In re Insurance Brokerage Antitrust Litigation*. On August 1, 2005,

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

12. CONTINGENCIES, COMMITMENTS AND GUARANTEES, Continued

various plaintiffs, including the four named plaintiffs in the above-referenced class actions, filed an amended consolidated class action complaint naming various brokers and insurers, including the Company and certain of its affiliates, on behalf of a putative nationwide class of policyholders. The complaint included causes of action under the Sherman Act, the Racketeer Influenced and Corrupt Organizations Act (RICO), state common law and the laws of the various states prohibiting antitrust violations. The complaint sought monetary damages, including punitive damages and trebled damages, permanent injunctive relief, restitution, including disgorgement of profits, interest and costs, including attorneys' fees. All defendants moved to dismiss the complaint for failure to state a claim. After giving plaintiffs multiple opportunities to replead, the court dismissed the Sherman Act claims on August 31, 2007 and the RICO claims on September 28, 2007, both with prejudice, and declined to exercise supplemental jurisdiction over the state law claims. The plaintiffs are appealing the district court's decisions to the U.S. Court of Appeals for the Third Circuit. Additional individual actions have been brought in state and federal courts against the Company involving allegations similar to those in *In re Insurance Brokerage Antitrust Litigation*, and further actions may be brought. The Company believes that all of these lawsuits have no merit and intends to defend vigorously.

In addition to those described above, the Company is involved in numerous lawsuits, not involving asbestos and environmental claims, arising mostly in the ordinary course of business operations either as a liability insurer defending third-party claims brought against policyholders, or as an insurer defending claims brought against it relating to coverage or the Company's business practices. While the ultimate resolution of these legal proceedings could be material to the Company's results of operations in a future period, in the opinion of the Company's management, none would likely have a material adverse effect on the Company's financial position or liquidity.

The Company previously reported that it sought guidance from the Division of Corporation Finance of the SEC with respect to the appropriate purchase accounting treatment for certain second quarter 2004 adjustments totaling \$1.63 billion. See Management's Discussion and Analysis of Financial Condition and Results of Operations - Other Matters. After discussion with the staff of the Division of Corporate Finance and the Company's independent auditors, the Company continues to believe that its accounting treatment for these adjustments is appropriate. On May 3, 2006, the Company received a letter from the Division of Enforcement of the SEC (the Division) advising the Company that it is conducting an inquiry relating to the second quarter 2004 adjustments and the April 1, 2004 merger of SPC and TPC. The Company has been cooperating with the Division's requests for information.

Other Commitments and Guarantees

Commitments

Investment Commitments The Company has unfunded commitments to partnerships, limited liability companies, joint ventures and certain private equity investments in which it invests. These commitments were \$1.59 billion and \$1.60

billion at March 31, 2008 and December 31, 2007, respectively.

Guarantees

The Company has certain contingent obligations for guarantees related to letters of credit, issuance of debt securities, certain investments and third party loans related to certain investments, and various indemnifications related to the sale of business entities. The Company also provides standard indemnifications to service providers in the normal course of business. The indemnification clauses are often standard contractual terms.

At March 31, 2008, the aggregate amount of the Company's obligations for guarantees of certain investments and third party loans related to certain investments that are quantifiable was \$58 million.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

12. CONTINGENCIES, COMMITMENTS AND GUARANTEES, Continued

In the ordinary course of selling business entities to third parties, the Company has agreed to indemnify purchasers for losses arising out of breaches of representations and warranties with respect to the business entities being sold, covenants and obligations of the Company and/or its subsidiaries following the closing, and in certain cases obligations arising from undisclosed liabilities, adverse reserve development, imposition of additional taxes due to either a change in the tax law or an adverse interpretation of the tax law, or certain named litigation. Such indemnification provisions generally survive for periods ranging from 12 months following the applicable closing date to the expiration of the relevant statutes of limitations, or in some cases agreed upon term limitations. As of March 31, 2008, the aggregate amount of the Company's obligation for those indemnifications that are quantifiable related to sales of business entities was \$1.86 billion. Certain of these contingent obligations are subject to deductibles which have to be incurred by the obligee before the Company is obligated to make payments. Included in the indemnification obligations at March 31, 2008 was \$192 million related to the Company's variable interest in Camperdown UK Limited, which SPC sold in December 2003. The Company's variable interest results from an agreement to indemnify the purchaser in the event a specified reserve deficiency develops, a reserve-related foreign exchange impact occurs, or a foreign tax adjustment is imposed on a pre-sale reporting period. The carrying value of this obligation as of March 31, 2008 was \$57 million, which was included in Other Liabilities on the Company's consolidated balance sheet.

13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

The following consolidating financial statements of the Company have been prepared pursuant to Rule 3-10 of Regulation S-X. These consolidating financial statements have been prepared from the Company's financial information on the same basis of accounting as the consolidated financial statements. The Travelers Companies, Inc. has fully and unconditionally guaranteed certain debt obligations of TPC, its wholly-owned subsidiary, which totaled \$1.20 billion at March 31, 2008.

Prior to the merger, TPC fully and unconditionally guaranteed the payment of all principal, premiums, if any, and interest on certain debt obligations of its wholly-owned subsidiary, Travelers Insurance Group Holdings, Inc. (TIGHI). The Travelers Companies, Inc. has fully and unconditionally guaranteed such guarantee obligations of TPC. TPC is deemed to have no assets or operations independent of TIGHI. Consolidating financial information for TIGHI has not been presented herein because such financial information would be substantially the same as the financial information provided for TPC.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

CONSOLIDATING STATEMENT OF INCOME (Unaudited)

For the three months ended March 31, 2008

| (in millions) | TPC | Other Subsidiaries | Travelers (1) | Eliminations | Consolidated |
|--|---------------|-----------------------|---------------|-------------------|---------------|
| Revenues | | | | | |
| Premiums | \$ 3,600 | \$ 1,740 | \$ | \$ | \$ 5,340 |
| Net investment income | 532 | 269 | 14 | | 815 |
| Fee income | 105 | | | | 105 |
| Net realized investment gains (losses) | (58) | 11 | (15) | | (62) |
| Other revenues | 6 | 27 | 3 | (2) | 34 |
| Total revenues | 4,185 | 2,047 | 2 | (2) | 6,232 |
| Claims and expenses | | | | | |
| Claims and claim adjustment expenses | 2,091 | 930 | | | 3,021 |
| Amortization of deferred acquisition costs | 649 | 305 | | | 954 |
| General and administrative expenses | 571 | 285 | (3) | | 853 |
| Interest expense | 20 | 2 | 70 | (2) | 90 |
| Total claims and expenses | 3,331 | 1,522 | 67 | (2) | 4,918 |
| Income (loss) before income taxes | 854 | 525 | (65) | | 1,314 |
| Income tax expense (benefit) | 214 | 141 | (8) | | 347 |
| Equity in net income of subsidiaries | | | 1,024 | (1,024) | |
| Net income | \$ 640 | \$ 384 | \$ 967 | \$ (1,024) | \$ 967 |

(1) The Travelers Companies, Inc., excluding its subsidiaries.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES,
Continued

CONSOLIDATING STATEMENT OF INCOME (Unaudited)

For the three months ended March 31, 2007

| (in millions) | TPC | Other Subsidiaries | Travelers (1) | Eliminations | Consolidated |
|--|---------------|-----------------------|-----------------|-------------------|-----------------|
| Revenues | | | | | |
| Premiums | \$ 3,518 | \$ 1,777 | \$ | \$ | \$ 5,295 |
| Net investment income | 632 | 312 | 16 | | 960 |
| Fee income | 116 | 4 | | | 120 |
| Net realized investment gains | 10 | | 4 | | 14 |
| Other revenues | 23 | 13 | 5 | (3) | 38 |
| Total revenues | 4,299 | 2,106 | 25 | (3) | 6,427 |
| Claims and expenses | | | | | |
| Claims and claim adjustment expenses | 2,112 | 1,077 | | | 3,189 |
| Amortization of deferred acquisition costs | 562 | 307 | | | 869 |
| General and administrative expenses | 548 | 274 | 11 | | 833 |
| Interest expense | 29 | 2 | 48 | (3) | 76 |
| Total claims and expenses | 3,251 | 1,660 | 59 | (3) | 4,967 |
| Income (loss) before income taxes | 1,048 | 446 | (34) | | 1,460 |
| Income tax expense | 257 | 101 | 16 | | 374 |
| Equity in net income of subsidiaries | | | 1,136 | (1,136) | |
| Net income | \$ 791 | \$ 345 | \$ 1,086 | \$ (1,136) | \$ 1,086 |

(1) The Travelers Companies, Inc., excluding its subsidiaries.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

CONSOLIDATING BALANCE SHEET (Unaudited)

At March 31, 2008

| (in millions) | TPC | Other Subsidiaries | Travelers (1) | Eliminations | Consolidated |
|--|------------------|-----------------------|------------------|--------------------|-------------------|
| Assets | | | | | |
| Fixed maturities, available for sale at fair value (including \$1,682 subject to securities lending) (amortized cost \$63,797) | \$ 41,810 | \$ 22,296 | \$ 386 | \$ | \$ 64,492 |
| Equity securities, at fair value (cost \$481) | 271 | 144 | 64 | \$ | 479 |
| Real estate | 1 | 849 | | | 850 |
| Short-term securities | 2,366 | 1,377 | 1,126 | | 4,869 |
| Other investments | 2,277 | 860 | 123 | | 3,260 |
| Total investments | 46,725 | 25,526 | 1,699 | | 73,950 |
| Cash | 171 | 136 | 1 | | 308 |
| Investment income accrued | 523 | 287 | 7 | (2) | 815 |
| Premiums receivable | 4,067 | 2,103 | | | 6,170 |
| Reinsurance recoverables | 9,797 | 5,572 | | | 15,369 |
| Ceded unearned premiums | 1,014 | 272 | | | 1,286 |
| Deferred acquisition costs | 1,536 | 287 | | | 1,823 |
| Deferred tax asset | 910 | 273 | 50 | | 1,233 |
| Contractholder receivables | 4,963 | 1,759 | | | 6,722 |
| Goodwill | 2,412 | 954 | | | 3,366 |
| Other intangible assets | 414 | 364 | | | 778 |
| Investment in subsidiaries | | | 29,404 | (29,404) | |
| Other assets | 1,841 | 410 | 192 | (119) | 2,324 |
| Total assets | \$ 74,373 | \$ 37,943 | \$ 31,353 | \$ (29,525) | \$ 114,144 |
| Liabilities | | | | | |
| Claims and claim adjustment expense reserves | \$ 36,722 | \$ 20,592 | \$ | \$ | \$ 57,314 |
| Unearned premium reserves | 7,735 | 3,507 | | | 11,242 |
| Contractholder payables | 4,963 | 1,759 | | | 6,722 |
| Payables for reinsurance premiums | 486 | 342 | | | 828 |
| Debt | 1,196 | 102 | 4,662 | (119) | 5,841 |
| Other liabilities | 3,740 | 1,768 | 303 | (2) | 5,809 |
| Total liabilities | 54,842 | 28,070 | 4,965 | (121) | 87,756 |
| Shareholders equity | | | | | |
| Preferred Stock Savings Plan convertible preferred stock (0.3 shares issued and outstanding) | | | 108 | | 108 |

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| | | | | | |
|--|------------------|------------------|------------------|--------------------|-------------------|
| Common stock (1,750.0 shares authorized; 606.9 shares issued and outstanding) | | 396 | 19,052 | (396) | 19,052 |
| Additional paid-in capital | 11,052 | 7,191 | | (18,243) | |
| Retained earnings | 8,027 | 2,017 | 11,896 | (10,044) | 11,896 |
| Accumulated other changes in equity from nonowner sources | 452 | 269 | 626 | (721) | 626 |
| Treasury stock, at cost (104.4 shares) | | | (5,294) | | (5,294) |
| Total shareholders equity | 19,531 | 9,873 | 26,388 | (29,404) | 26,388 |
| Total liabilities and shareholders equity | \$ 74,373 | \$ 37,943 | \$ 31,353 | \$ (29,525) | \$ 114,144 |

(1) The Travelers Companies, Inc., excluding its subsidiaries.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

CONSOLIDATING BALANCE SHEET (Unaudited)

At December 31, 2007

| (in millions) | TPC | Other Subsidiaries | Travelers (1) | Eliminations | Consolidated |
|--|------------------|-----------------------|------------------|--------------------|-------------------|
| Assets | | | | | |
| Fixed maturities, available for sale at fair value (including \$1,988 subject to securities lending) (amortized cost \$64,152) | \$ 42,278 | \$ 22,249 | \$ 393 | \$ | \$ 64,920 |
| Equity securities, at fair value (cost \$473) | 276 | 140 | 72 | | 488 |
| Real estate | 2 | 848 | | | 850 |
| Short-term securities | 2,721 | 1,290 | 1,175 | | 5,186 |
| Other investments | 2,294 | 944 | 136 | | 3,374 |
| Total investments | 47,571 | 25,471 | 1,776 | | 74,818 |
| Cash | 202 | 55 | 14 | | 271 |
| Investment income accrued | 535 | 321 | 5 | | 861 |
| Premiums receivable | 4,037 | 2,105 | | | 6,142 |
| Reinsurance recoverables | 10,126 | 5,515 | | | 15,641 |
| Ceded unearned premiums | 861 | 262 | | | 1,123 |
| Deferred acquisition costs | 1,530 | 279 | | | 1,809 |
| Deferred tax asset | 871 | 303 | 33 | | 1,207 |
| Contractholder receivables | 4,924 | 1,772 | | | 6,696 |
| Goodwill | 2,412 | 954 | | | 3,366 |
| Other intangible assets | 425 | 389 | | | 814 |
| Investment in subsidiaries | | | 29,522 | (29,522) | |
| Other assets | 1,935 | 465 | 245 | (169) | 2,476 |
| Total assets | \$ 75,429 | \$ 37,891 | \$ 31,595 | \$ (29,691) | \$ 115,224 |
| Liabilities | | | | | |
| Claims and claim adjustment expense reserves | \$ 37,000 | \$ 20,700 | \$ | \$ | \$ 57,700 |
| Unearned premium reserves | 7,674 | 3,553 | | | 11,227 |
| Contractholder payables | 4,924 | 1,772 | | | 6,696 |
| Payables for reinsurance premiums | 332 | 286 | | | 618 |
| Debt | 1,595 | 152 | 4,664 | (169) | 6,242 |
| Other liabilities | 3,844 | 1,966 | 315 | | 6,125 |
| Total liabilities | 55,369 | 28,429 | 4,979 | (169) | 88,608 |
| Shareholders' equity | | | | | |
| Preferred Stock Savings Plan convertible preferred stock (0.3 shares issued and outstanding) | | | 112 | | 112 |

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| | | | | | |
|--|------------------|------------------|------------------|--------------------|-------------------|
| Common stock (1,750.0 shares authorized; 627.8 shares issued and outstanding) | | 396 | 18,990 | (396) | 18,990 |
| Additional paid-in capital | 11,052 | 7,134 | | (18,186) | |
| Retained earnings | 8,487 | 1,690 | 11,110 | (10,177) | 11,110 |
| Accumulated other changes in equity from nonowner sources | 521 | 242 | 670 | (763) | 670 |
| Treasury stock, at cost (82.9 shares) | | | (4,266) | | (4,266) |
| Total shareholders equity | 20,060 | 9,462 | 26,616 | (29,522) | 26,616 |
| Total liabilities and shareholders equity | \$ 75,429 | \$ 37,891 | \$ 31,595 | \$ (29,691) | \$ 115,224 |

(1) The Travelers Companies, Inc., excluding its subsidiaries.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

CONSOLIDATING STATEMENT OF CASH FLOWS (Unaudited)

For the three months ended March 31, 2008

| (in millions) | TPC | Other Subsidiaries | Travelers (1) | Eliminations | Consolidated |
|--|------------|-----------------------|---------------|----------------|--------------|
| Cash flows from operating activities | | | | | |
| Net income | \$ 640 | \$ 384 | \$ 967 | \$ (1,024) | \$ 967 |
| Net adjustments to reconcile net income to net cash provided by operating activities | 221 | (278) | 143 | (126) | (40) |
| Net cash provided by operating activities | 861 | 106 | 1,110 | (1,150) | 927 |
| Cash flows from investing activities | | | | | |
| Proceeds from maturities of fixed maturities | 907 | 691 | 6 | | 1,604 |
| Proceeds from sales of investments: | | | | | |
| Fixed maturities | 841 | 196 | 7 | | 1,044 |
| Equity securities | 3 | 9 | | | 12 |
| Other investments | 122 | 124 | | | 246 |
| Purchases of investments: | | | | | |
| Fixed maturities | (1,462) | (888) | | | (2,350) |
| Equity securities | (1) | (20) | | | (21) |
| Real estate | | (9) | | | (9) |
| Other investments | (80) | (43) | | | (123) |
| Net (purchases) sales of short-term securities | 356 | (86) | 50 | | 320 |
| Securities transactions in course of settlement | (6) | 49 | | | 43 |
| Other | (72) | | | | (72) |
| Net cash provided by investing activities | 608 | 23 | 63 | | 694 |
| Cash flows from financing activities | | | | | |
| Issuance of debt | | | | | |
| Payment of debt | (400) | | | | (400) |
| Dividends paid to shareholders | | | (179) | | (179) |
| Issuance of common stock employee share options | | | 15 | | 15 |
| Treasury stock acquired share repurchase authorization | | | (1,000) | | (1,000) |
| Treasury stock acquired net employee share-based compensation | | | (26) | | (26) |
| Excess tax benefits from share-based payment arrangements | | | 4 | | 4 |
| Dividends paid to parent company | (1,100) | | | 1,100 | |

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| | | | | | |
|---|---------|--------|---------|-------|---------|
| Capital contributions and loans between subsidiaries | | (50) | | 50 | |
| Net cash used in financing activities | (1,500) | (50) | (1,186) | 1,150 | (1,586) |
| Effect of exchange rate changes on cash | | 2 | | | 2 |
| Net increase (decrease) in cash | (31) | 81 | (13) | | 37 |
| Cash at beginning of period | 202 | 55 | 14 | | 271 |
| Cash at end of period | \$ 171 | \$ 136 | \$ 1 | \$ | \$ 308 |
| Supplemental disclosure of cash flow information | | | | | |
| Income taxes paid | \$ 59 | \$ 1 | \$ 18 | \$ | \$ 78 |
| Interest paid | \$ 36 | \$ | \$ 36 | \$ | \$ 72 |

(1) The Travelers Companies, Inc., excluding its subsidiaries.

THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited), Continued

13. CONSOLIDATING FINANCIAL STATEMENTS OF THE TRAVELERS COMPANIES, INC. AND SUBSIDIARIES, Continued

CONSOLIDATING STATEMENT OF CASH FLOWS (Unaudited)

For the three months ended March 31, 2007

| (in millions) | TPC | Other Subsidiaries | Travelers (1) | Eliminations | Consolidated |
|--|--------------|-----------------------|---------------|--------------|--------------|
| Cash flows from operating activities | | | | | |
| Net income | \$ 791 | \$ 345 | \$ 1,086 | \$ (1,136) | \$ 1,086 |
| Net adjustments to reconcile net income to net cash provided by operating activities | (236) | (16) | (803) | 836 | (219) |
| Net cash provided by operating activities | 555 | 329 | 283 | (300) | 867 |
| Cash flows from investing activities | | | | | |
| Proceeds from maturities of fixed maturities | 943 | 689 | 5 | | 1,637 |
| Proceeds from sales of investments: | | | | | |
| Fixed maturities | 473 | 255 | 1 | | 729 |
| Equity securities | 21 | 4 | | | 25 |
| Other investments | 261 | 64 | | | 325 |
| Purchases of investments: | | | | | |
| Fixed maturities | (1,815) | (1,191) | | | (3,006) |
| Equity securities | (29) | | | | (29) |
| Real estate | | (26) | | | (26) |
| Other investments | (117) | (22) | | | (139) |
| Net (purchases) sales of short-term securities | (291) | 12 | 176 | | (103) |
| Securities transactions in course of settlement | 196 | 109 | | | 305 |
| Other | (260) | 57 | | | (203) |
| Net cash provided by (used in) investing activities | (618) | (49) | 182 | | (485) |
| Cash flows from financing activities | | | | | |
| Issuance of debt | | | 986 | | 986 |
| Payment of debt | | | (611) | | (611) |
| Dividends paid to shareholders | | | (175) | | (175) |
| Issuance of common stock employee share options | | | 54 | | 54 |
| Treasury stock acquired share repurchase authorization | | | (698) | | (698) |
| Treasury stock acquired net employee share-based compensation | | | (26) | | (26) |
| Excess tax benefits from share-based payment arrangements | | | 9 | | 9 |

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| | | | | | |
|---|--------|--------|--------|-----|--------|
| Dividends paid to parent company | | (300) | | 300 | |
| Capital contributions and loans between subsidiaries | | 4 | (4) | | |
| Other | | | (1) | | (1) |
| Net cash used in financing activities | | (296) | (466) | 300 | (462) |
| Effect of exchange rate changes on cash | | (1) | | | (1) |
| Net decrease in cash | (63) | (17) | (1) | | (81) |
| Cash at beginning of period | 325 | 130 | 4 | | 459 |
| Cash at end of period | \$ 262 | \$ 113 | \$ 3 | \$ | \$ 378 |
| Supplemental disclosure of cash flow information | | | | | |
| Income taxes paid (received) | \$ 94 | \$ 1 | \$ (7) | \$ | \$ 88 |
| Interest paid | \$ 46 | \$ | \$ 29 | \$ | \$ 75 |

(1) The Travelers Companies, Inc., excluding its subsidiaries.

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion and analysis of the financial condition and results of operations of The Travelers Companies, Inc. (together with its subsidiaries, the Company).

EXECUTIVE SUMMARY

2008 First Quarter Consolidated Results of Operations

- Net income of \$967 million, or \$1.57 per share basic and \$1.54 per share diluted
- Net earned premiums of \$5.34 billion
- Net favorable prior year reserve development of \$400 million pretax (\$261 million after-tax)
- Catastrophe losses of \$95 million pretax (\$62 million after-tax)
- GAAP combined ratio of 87.6%
- Net investment income of \$815 million pretax (\$650 million after-tax)

2008 First Quarter Consolidated Financial Condition

- Total assets of \$114.14 billion
- Total investments of \$73.95 billion; fixed maturities and short-term securities comprise 94% of total investments

- Repurchased 20.8 million common shares for total cost of approximately \$1.00 billion under the share repurchase authorization; remaining authorized share repurchase capacity of \$4.93 billion at March 31, 2008
- Shareholders' equity of \$26.39 billion; book value per common share of \$43.31, up 3% from December 31, 2007
- Holding company liquidity of \$1.51 billion

CONSOLIDATED OVERVIEW

The Company provides a wide range of property and casualty insurance products and services to businesses, government units, associations and individuals, primarily in the United States and in selected international markets.

Consolidated Results of Operations

| (for the three months ended March 31, in millions except ratio and per share data) | 2008 | 2007 |
|--|---------------|-----------------|
| Revenues | | |
| Premiums | \$ 5,340 | \$ 5,295 |
| Net investment income | 815 | 960 |
| Fee income | 105 | 120 |
| Net realized investment gains (losses) | (62) | 14 |
| Other revenues | 34 | 38 |
| Total revenues | 6,232 | 6,427 |
| Claims and expenses | | |
| Claims and claim adjustment expenses | 3,021 | 3,189 |
| Amortization of deferred acquisition costs | 954 | 869 |
| General and administrative expenses | 853 | 833 |
| Interest expense | 90 | 76 |
| Total claims and expenses | 4,918 | 4,967 |
| Income before income taxes | 1,314 | 1,460 |
| Income tax expense | 347 | 374 |
| Net income | \$ 967 | \$ 1,086 |
| Net income per share | | |
| Basic | \$ 1.57 | \$ 1.62 |
| Diluted | \$ 1.54 | \$ 1.56 |
| GAAP combined ratio | | |
| Loss and loss adjustment expense ratio | 55.7% | 59.2% |
| Underwriting expense ratio | 31.9 | 30.0 |
| GAAP combined ratio | 87.6% | 89.2% |

The Company's discussions of net income and segment operating income included in the following discussion are presented on an after-tax basis. Discussions of the components of net income and segment operating income are presented on a pretax basis, unless otherwise noted. Discussions of net income per common share are presented on a diluted basis.

Overview

Net income of \$1.54 per common share in the first quarter of 2008 was 1% lower than the \$1.56 per common share in the same period of 2007. Net income in the first quarter of 2008 totaled \$967 million, 11% lower than \$1.09 billion in the same period of 2007. The lower rate of decline in per share income compared with the rate of decline in actual income reflected the impact of the Company's significant common share repurchases in the preceding twelve months. The decrease in net income in the first quarter of 2008 was driven by a decline in net investment income, net realized investment losses (compared with net realized investment gains in the first quarter of 2007), increases in catastrophe losses, large property losses and non-catastrophe related weather losses, and the impact of competitive market conditions on current accident year results. These factors were largely offset by a significant increase in net favorable prior year reserve development, which totaled \$400 million in the first quarter of 2008, compared with \$62 million in the same period of 2007. Catastrophe losses in the first quarters of 2008 and 2007 totaled \$95 million and \$45 million, respectively. In addition, net income in the first quarter of 2007 included a net benefit of \$72 million due to the implementation of a new fixed, value-based compensation program for the majority of the Company's agents and a benefit of \$28 million due to the favorable resolution of various prior year federal tax matters.

Revenues*Earned Premiums*

Earned premiums in the first quarter of 2008 totaled \$5.34 billion, an increase of \$45 million, or 1%, over the same period of 2007. In March 2007, the Company sold its Mexican surety subsidiary, Afianzadora Insurgentes, S.A. de C.V. (Afianzadora Insurgentes), and in April 2007, the Company sold Mendota Insurance Company and its subsidiaries (collectively, Mendota), which primarily offered nonstandard automobile coverage. Adjusting for the impact of these sales in 2007, earned premiums in the first quarter of 2008 increased 2% over the same period of 2007. In the Business Insurance segment, earned premium growth of 1% in the first quarter of 2008 over the same 2007 period primarily reflected the impact of the growth in business volume during the preceding twelve months. In the Financial, Professional & International Insurance segment, earned premium growth of 3% in the first quarter of 2008 over the same period of 2007 adjusted for the sale of Afianzadora Insurgentes was primarily driven by the favorable impact of foreign currency rates of exchange. In the Personal Insurance segment, earned premium growth of 4% in the first quarter of 2008 over the same period of 2007 adjusted for the sale of Mendota reflected continued strong business retention rates, continued renewal price increases and growth in new business volumes during the preceding twelve months.

Net Investment Income

The following table sets forth information regarding the Company's investments.

| (for the three months ended March 31, in millions) | 2008 | 2007 |
|---|-------------|-------------|
| Average investments (a) | \$ 74,733 | \$ 72,737 |
| Pretax net investment income | 815 | 960 |
| After-tax net investment income | 650 | 737 |
| Average pretax yield (b) | 4.4% | 5.3% |
| Average after-tax yield (b) | 3.5% | 4.1% |

(a) Excludes net unrealized investment gains and losses, net of tax, and is adjusted for cash, receivables for investment sales, payables on investment purchases and accrued investment income.

(b) Excludes net realized gains and losses and unrealized investment gains and losses.

Net investment income of \$815 million in the first quarter of 2008 declined \$145 million, or 15%, from the same period of 2007. The 2007 first quarter total reflected significant returns from non-fixed maturity investments that are accounted for under the equity method of accounting. Most notably, investment returns from real estate-related equity investments, private equity investments and hedge funds produced net investment income that was \$144 million higher in the first quarter of 2007 compared to the same period of 2008. The lower returns from these investments in 2008 reflect current market conditions, which resulted in a lower level of transactions compared to the prior year quarter. Net investment income from the Company's fixed maturity portfolio in the first quarter of 2008 increased over the same period of 2007, due to a higher level of invested assets, partially offset by a decline in short-term interest rates. The amortized cost of the fixed maturity portfolio at March 31, 2008 totaled \$63.80 billion, \$1.08 billion higher than at the same date in 2007, primarily reflecting strong cash flows from operating activities over the preceding twelve months, partially offset by the Company's common share repurchases during that period. The average pretax investment yield was 4.4% in the first quarter of 2008, compared with 5.3% in the same period of 2007.

Except as described below for certain legal entities, the Company allocates its invested assets and the related net investment income to its reportable business segments. Pretax net investment income is allocated based upon an investable funds concept, which takes into account liabilities (net of non-invested assets) and appropriate capital considerations for each segment. For investable funds, a benchmark investment yield is developed that reflects the estimated duration of the loss reserves future cash flows, the interest rate environment at the time the losses were incurred and A+ rated corporate debt instrument yields. For capital, a benchmark investment yield is developed that reflects the average yield on the total investment portfolio. The benchmark investment yields are applied to each segment's investable funds and capital, respectively, to produce a total notional investment income by segment. The Company's actual net investment income is allocated to each segment in proportion to the respective segment's notional investment income to total notional investment income. There are certain legal entities within the Company that are dedicated to specific reportable business segments. The invested assets and related net investment income from these legal entities are reported in the applicable business segment and are not allocated.

Fee Income

The National Accounts market in the Business Insurance segment is the primary source of the Company's fee-based business. The \$15 million decline in fee income in the first quarter of 2008 compared with the same period of 2007 is described in the Business Insurance segment discussion that follows.

Net Realized Investment Gains (Losses)

Net realized investment losses in the first quarter of 2008 totaled \$62 million, compared with net realized investment gains of \$14 million in the same period of 2007. The 2008 and 2007 totals included \$38 million and \$9 million, respectively, of impairment losses. Impairments in 2008 were concentrated in the fixed maturity portfolio and included \$10 million of impairments related to externally managed fixed maturity securities with respect to which the Company does not have the ability to assert an intention to hold until recovery in market value. An additional \$9 million of impairment losses in the fixed maturity portfolio were related to securities that were previously managed externally and which the Company intends to sell and thus no longer has the intent to hold until recovery in market value. The remaining impairment losses in the fixed maturity portfolio were primarily related to various issuers' deteriorated financial position. Net realized investment losses in the first quarter of 2008 also included \$16 million of net realized investment losses related to the Company's holdings of stock purchase warrants of a publicly-held company, and \$14 million of net realized investment losses related to U.S. Treasury futures contracts, which are used to shorten the duration of the Company's fixed maturities portfolio. The weighted average credit quality of the Company's fixed maturity portfolio, excluding U.S. Treasury securities, was Aa1 at March 31, 2008.

Written Premiums

Consolidated gross and net written premiums were as follows:

| (for the three months ended March 31, in millions) | Gross Written Premiums | |
|--|------------------------|-----------------|
| | 2008 | 2007 |
| Business Insurance | \$ 3,308 | \$ 3,387 |
| Financial, Professional & International Insurance | 946 | 975 |
| Personal Insurance | 1,679 | 1,709 |
| Total | \$ 5,933 | \$ 6,071 |

| (for the three months ended March 31, in millions) | Net Written Premiums | |
|--|----------------------|-----------------|
| | 2008 | 2007 |
| Business Insurance | \$ 2,911 | \$ 2,880 |
| Financial, Professional & International Insurance | 644 | 600 |
| Personal Insurance | 1,633 | 1,664 |
| Total | \$ 5,188 | \$ 5,144 |

Gross written premiums in the first quarter of 2008 decreased 2% from the same period of 2007, whereas net written premiums increased 1% over the first quarter of 2007. Afianzadora Insurgentes and Mendota generated combined net written premiums of \$68 million in the first

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

quarter of 2007. Adjusting for the impact of that premium volume in 2007, gross and net written premiums in the first quarter of 2008 decreased 1% and increased 2%, respectively, over the comparable totals in the first quarter of 2007. In Business Insurance, net written premium growth of 1% in the first quarter of 2008 was concentrated in Commercial Accounts, reflecting increased sales of additional products to existing customers and strong business retention rates, and in Industry-Focused Underwriting, primarily driven by strong business retention rates coupled with higher new business volume in selected business units. In Financial, Professional & International Insurance, net written premiums excluding the impact of the sale of Afianzadora Insurgentes in 2007 increased 11% over the first quarter of 2007, primarily reflecting changes in the terms of certain of the Company's reinsurance treaties that resulted in a higher level of business retained in the Bond & Financial Products group, the favorable impact of foreign currency exchange rates in the International group and continued growth in construction surety business volume due to strong economic conditions in the public works sector of the construction industry. The impact of these factors was largely offset by a decline in net written premiums in the Lloyd's operation due to exposure changes within the Accident and Special Risks business unit, and the non-renewal of certain property business in Canada. In the Personal Insurance segment, net written premiums excluding the impact of the sale of Mendota in 2007 increased 1% over the first quarter of 2007, reflecting continued strong retention rates and renewal price increases.

Claims and Expenses

Claims and claim adjustment expenses totaled \$3.02 billion in the first quarter of 2008, \$168 million, or 5%, lower than the first quarter 2007 total of \$3.19 billion. The 2008 total included \$400 million of net favorable prior year reserve development and \$95 million of catastrophe losses, whereas the 2007 first quarter total included \$62 million of net favorable prior year reserve development and \$45 million of catastrophe losses. The sales of Afianzadora Insurgentes and Mendota in 2007 also contributed to the decline in claim and claim adjustment expenses in the first quarter of 2008. Catastrophe losses in the first quarters of both 2008 and 2007 primarily resulted from several tornadoes and hail storms.

The Company's three business segments each experienced net favorable prior year reserve development in the first quarter of 2008. The majority of net favorable prior year reserve development occurred in the Business Insurance segment and resulted from better than expected loss development primarily for recent accident years in the commercial multi-peril, general liability and property product lines. The Financial, Professional & International Insurance segment experienced better than expected loss experience primarily in the International group's employers liability (workers' compensation), and public and products liability (general liability) lines of business for recent accident years. In the Personal Insurance segment, net favorable prior year reserve development was concentrated in the Homeowners and Other line of business. Net favorable prior year reserve development in the first quarter of 2007 was concentrated in the Personal Insurance segment, resulting from better than expected personal auto bodily injury loss experience, and in several lines of business in the Business Insurance segment. Factors contributing to net favorable prior year reserve development in each segment are discussed in more detail in the segment discussions that follow.

The amortization of deferred acquisition costs totaled \$954 million in the first quarter of 2008, \$85 million, or 10%, higher than the comparable 2007 total of \$869 million. The increase reflected the impact of the Company's implementation of a new fixed agent compensation program, as well as the impact of growth in business volume. In the first quarter of 2007, the Company discontinued the use of contingent commissions and implemented a new fixed agent compensation program for all of its personal insurance business. The Company also offered the majority of its agents conducting commercial insurance business the option to switch to this new program. The Company's total payout rate for all agent compensation for 2007 was substantially the same as in prior years; however, the change to the new program created a difference in the timing of commission expense recognition. The cost of the new program is required to be deferred and amortized over the related policy period (generally six to twelve months), whereas the cost of the contingent commission program was not subject to deferred acquisition cost accounting treatment and, therefore, was expensed as incurred. That timing difference resulted in a net \$72 million benefit to income during the first quarter of 2007.

General and administrative expenses totaled \$853 million in the first quarter of 2008, an increase of \$20 million, or 2%, over the comparable 2007 total of \$833 million. The increase reflected growth in business volume and continued investments to support business growth and product development, partially offset by the impact of the sales of Afianzadora Insurgentes and Mendota in 2007.

Interest Expense

Interest expense of \$90 million in the first quarter of 2008 was \$14 million higher than in the same period of 2007, primarily reflecting a higher average level of debt outstanding at a higher weighted average interest rate during the first quarter of 2008 compared with the same period of 2007.

GAAP Combined Ratios

The consolidated loss and loss adjustment expense ratio of 55.7% in the first quarter of 2008 was 3.5 points lower than the loss and loss adjustment expense ratio of 59.2% in the same 2007 period. The 2008 and 2007 first quarter loss and loss adjustment expense ratios included a 7.5 point and a 1.2 point benefit from net favorable prior year reserve development, respectively. Catastrophe losses accounted for 1.8 points of the 2008 first quarter loss and loss adjustment expense ratio, whereas the 2007 first quarter loss and loss adjustment expense ratio included a 0.9 point impact from catastrophe losses. The 2008 first quarter loss and loss adjustment expense ratio excluding catastrophe losses and prior year reserve development was nearly two points higher than the 2007 ratio on the same basis, reflecting certain large property losses in the Business Insurance segment, non-catastrophe related weather losses in the Personal Insurance segment, and the impact of competitive market conditions on current accident year loss experience across the Company's insurance operations. The underwriting expense ratio of 31.9% for the first quarter of 2008 was 1.9 points higher than the first quarter 2007 underwriting expense ratio of 30.0%. The implementation of the new fixed compensation program for agents described above provided a 1.4 point benefit to the expense ratio in the first quarter of 2007. The remaining increase reflected continued investments to support business growth and product development.

RESULTS OF OPERATIONS BY SEGMENT

The Company is organized into three reportable business segments: Business Insurance; Financial, Professional & International Insurance; and Personal Insurance. These segments reflect the manner in which the Company's businesses are currently managed and represent an aggregation of products and services based on type of customer, how the business is marketed, and the manner in which risks are underwritten.

Business Insurance

The Business Insurance segment offers a broad array of property and casualty insurance and insurance-related services to its clients primarily in the United States. Business Insurance is organized into the following six groups, which collectively comprise Business Insurance Core operations: Select Accounts, Commercial Accounts, National Accounts, Industry-Focused Underwriting, Target Risk Underwriting and Specialized Distribution.

Business Insurance also includes the Special Liability Group (which manages the Company's asbestos and environmental liabilities) and other runoff operations, which collectively are referred to as Business Insurance Other.

Results of the Company's Business Insurance segment were as follows:

| (for the three months ended March 31, in millions) | 2008 | 2007 |
|--|--------------|----------|
| Revenues | | |
| Earned premiums | \$ 2,786 | \$ 2,763 |
| Net investment income | 573 | 694 |
| Fee income | 105 | 120 |
| Other revenues | 6 | 4 |
| Total revenues | \$ 3,470 | \$ 3,581 |
| Total claims and expenses | \$ 2,525 | \$ 2,653 |
| Operating income | \$ 683 | \$ 678 |
| Loss and loss adjustment expense ratio | 54.2% | 61.2% |
| Underwriting expense ratio | 32.4 | 30.3 |
| GAAP combined ratio | 86.6% | 91.5% |

Overview

Operating income of \$683 million in the first quarter of 2008 was \$5 million, or 1%, higher than operating income of \$678 million in the same period of 2007, primarily reflecting a significant increase in net favorable prior year reserve development, which was largely offset by a decline in net investment income, the impact of competitive market conditions on current accident year results and an increase in both catastrophe losses and large property losses. Net favorable prior year reserve development in the first quarters of 2008 and 2007 totaled \$312 million and \$27

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

million, respectively. Catastrophe losses in the first quarter of 2008 totaled \$57 million, compared with no catastrophe losses in the same period of 2007. Operating income in 2007 also benefited from the Company's implementation of a new fixed agent compensation program, which is described in more detail in the Consolidated Overview section herein.

Earned Premiums

Earned premiums of \$2.79 billion in the first quarter of 2008 increased \$23 million, or 1%, over the same period of 2007, reflecting the growth in business volume during the prior twelve months in the majority of the markets comprising this segment, driven by strong business retention rates and new business volumes in several business units.

Net Investment Income

Refer to the Net Investment Income section of the Consolidated Results of Operations discussion herein for a description of the factors contributing to the decrease in the Company's consolidated net investment income in the first quarter of 2008 compared with the same period of 2007.

Fee Income

National Accounts is the primary source of fee income due to its service businesses, which include claim and loss prevention services to large companies that choose to self-insure a portion of their insurance risks, and claims and policy management services to workers' compensation residual market pools. The \$15 million decline in fee income in the first quarter of 2008 compared with the same 2007 period primarily resulted from lower serviced premium volume due to the depopulation of workers' compensation residual market pools, the impact of lower loss costs on fee income due to workers' compensation reforms, primarily in California (since fees are principally based on a percentage of losses), and lower new business volume due to increased competition.

Claims and Expenses

Claims and claim adjustment expenses in the first quarter of 2008 totaled \$1.56 billion, a decrease of \$183 million, or 11%, compared with the same 2007 period, primarily reflecting a significant increase in net favorable prior year reserve development, partially offset by an increase in catastrophe losses and large property losses and an increase in business volume. Net favorable prior year reserve development totaled \$312 million in the first quarter of 2008, compared with net favorable prior year reserve development of \$27 million in the same 2007 period. The 2008 total was driven by better than expected loss results primarily concentrated in the commercial multi-peril, general liability and property product lines for recent accident years. The commercial multi-peril and general liability product lines experienced better than anticipated loss development that was attributable to several factors, including improved legal and judicial environments, as well as enhanced risk control, underwriting and claim process initiatives. The general liability product line also benefited from an increase in anticipated ceded recoveries for older accident years. The property product line improvement occurred primarily in the 2007 accident year as a result of favorable trends in certain large inland marine claim exposures and the recognition of higher than anticipated ceded recoveries for commercial property large claims. In addition, the property product line's 2005 accident year results experienced improvement due to the litigation environment relating to, and ongoing claim settlements for, Hurricane Katrina. Catastrophe losses in the first quarter of 2008 totaled \$57 million, compared with no catastrophe losses in the same 2007 period. Catastrophe losses in 2008 primarily resulted from several tornadoes and hail storms.

The amortization of deferred acquisition costs totaled \$451 million in the first quarter of 2008, 12% higher than the comparable 2007 total of \$403 million, primarily reflecting the impact of the Company's implementation of a new fixed agent compensation program, as well as the impact of growth in business volume. As described in more detail in the *Consolidated Overview* section herein, the Company implemented a new fixed agent compensation program in the first quarter of 2007, which resulted in a net \$37 million pretax benefit to income in the first quarter of 2007 in the Business Insurance segment due to a change in the timing of expense recognition.

General and administrative expenses in the first quarter of 2008 totaled \$516 million, slightly higher than the comparable total of \$509 million in the same period of 2007, reflecting continued investments to support business growth and product development.

GAAP Combined Ratio

The loss and loss adjustment expense ratio in the first quarter of 2008 of 54.2% was 7.0 points lower than the comparable 2007 ratio of 61.2%. Net favorable prior year reserve development in 2008 provided an 11.2 point benefit to the loss and loss adjustment expense ratio, whereas net favorable prior year reserve development in 2007 accounted for a 0.9 point benefit to the loss and loss adjustment expense ratio. Catastrophe

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

losses in the first quarter of 2008 accounted for 2.1 points of the loss and loss adjustment expense ratio. The 2008 first quarter loss and loss adjustment expense ratio excluding catastrophe losses and prior year reserve development was 1.2 points higher than the 2007 ratio on the same basis, reflecting large property losses and the impact of competitive market conditions on current accident year loss experience. The underwriting expense ratio of 32.4% for the first quarter of 2008 was 2.1 points higher than the comparable 2007 ratio. The 2007 ratio included a 1.3 point benefit from the implementation of the new fixed agent compensation program described above. The remaining increase reflected continued investments to support business growth and product development.

Written Premiums

The Business Insurance segment's gross and net written premiums by market were as follows:

| (for the three months ended March 31, in millions) | Gross Written Premiums | |
|--|------------------------|-----------------|
| | 2008 | 2007 |
| Select Accounts | \$ 720 | \$ 717 |
| Commercial Accounts | 732 | 713 |
| National Accounts | 445 | 513 |
| Industry-Focused Underwriting | 662 | 633 |
| Target Risk Underwriting | 522 | 526 |
| Specialized Distribution | 245 | 255 |
| Total Business Insurance Core | 3,326 | 3,357 |
| Business Insurance Other | (18) | 30 |
| Total Business Insurance | \$ 3,308 | \$ 3,387 |

| (for the three months ended March 31, in millions) | Net Written Premiums | |
|--|----------------------|-----------------|
| | 2008 | 2007 |
| Select Accounts | \$ 708 | \$ 701 |
| Commercial Accounts | 673 | 641 |
| National Accounts | 246 | 255 |
| Industry-Focused Underwriting | 613 | 582 |
| Target Risk Underwriting | 423 | 417 |
| Specialized Distribution | 244 | 252 |
| Total Business Insurance Core | 2,907 | 2,848 |
| Business Insurance Other | 4 | 32 |
| Total Business Insurance | \$ 2,911 | \$ 2,880 |

In Business Insurance Core, gross written premiums in the first quarter of 2008 decreased by 1% from the same period of 2007, whereas net written premiums in 2008 increased 2% over 2007. The difference in growth rates between gross and net written premiums in the first quarter of 2008 was concentrated in National Accounts. A significant portion of gross written premiums for products offered by National Accounts is ceded to other insurers and residual market pools. As a result, the decline in gross written premiums did not have a proportional impact on net written premiums.

Select Accounts. Net written premiums of \$708 million in the first quarter of 2008 increased slightly over the prior year quarter. Business retention rates remained strong and increased slightly over the first quarter of 2007. Renewal price changes remained positive in the first quarter of 2008 and were consistent with recent quarters. In the aggregate, new business levels declined compared with the first quarter of 2007 primarily due to the competitive environment for larger businesses served by this business unit. The Company continued to implement its enhanced quote-to-issue agency platform and multivariate pricing program for smaller businesses served by Select Accounts, and is now operational in 37 states for commercial multi-peril coverage and in six states for workers' compensation coverage. New business submissions in the states where this platform is operational were significantly higher than in the prior year quarter, partially offsetting the decline in new business for larger businesses described above.

Commercial Accounts. Net written premiums of \$673 million in the first quarter of 2008 increased 5% over the prior year quarter, driven by continued strong submission volume and increased sales of additional products to existing customers. Business retention rates also remained strong. Renewal price changes remained negative in the first quarter of 2008 and were lower than in the same 2007 period. New business levels also declined when compared with the first quarter of 2007.

National Accounts. Net written premiums of \$246 million in the first quarter of 2008 decreased 4% from the prior year quarter, primarily reflecting competitive market conditions that resulted in a decline in new business volume.

Industry-Focused Underwriting. Net written premiums of \$613 million in the first quarter of 2008 increased 5% over the prior year quarter. Premium growth was concentrated in the Construction business unit, where road and commercial construction projects contributed to an increase in new business volume for guaranteed-cost business.

Target Risk Underwriting. Net written premiums of \$423 million in the first quarter of 2008 increased 1% over the prior year quarter. Premium growth was concentrated in the Inland Marine business unit and was driven by new business volume.

Specialized Distribution. Net written premium volume of \$244 million in the first quarter of 2008 decreased 3% from the prior year quarter, primarily due to negative renewal price changes in both the Northland and National Programs business units. In the National Programs business unit, business retention rates and new business levels increased over the first quarter of 2007. In the Northland business unit, business retention rates and new business levels were down compared with the first quarter of 2007, reflecting competitive market conditions.

Financial, Professional & International Insurance

The Financial, Professional & International Insurance segment includes surety and financial liability coverages, which require a primarily credit-based underwriting process, as well as property and casualty products that are primarily marketed on an international basis. The segment includes the Bond & Financial Products group, as well as the International group.

Results of the Company's Financial, Professional & International Insurance segment were as follows:

| (for the three months ended March 31, in millions) | 2008 | 2007 |
|--|---------------|---------------|
| Revenues | | |
| Earned premiums | \$ 847 | \$ 844 |
| Net investment income | 122 | 121 |
| Other revenues | 5 | 5 |
| Total revenues | \$ 974 | \$ 970 |
| Total claims and expenses | \$ 693 | \$ 759 |
| Operating income | \$ 208 | \$ 156 |
| Loss and loss adjustment expense ratio | 45.7% | 53.0% |
| Underwriting expense ratio | 35.7 | 36.4 |
| GAAP combined ratio | 81.4% | 89.4% |

Overview

Operating income of \$208 million in the first quarter of 2008 increased by \$52 million, or 33%, over the prior year quarter, primarily driven by an increase in net favorable prior year reserve development. No catastrophe losses were incurred in the first quarters of 2008 or 2007. In March 2007, the Company completed the sale of Afianzadora Insurgentes. The impact of this transaction was not material to the Company's results of operations or financial position.

Earned Premiums

Earned premiums of \$847 million in the first quarter of 2008 increased slightly over the prior year quarter. Adjusting for the sale of Afianzadora Insurgentes in 2007, earned premiums in the first quarter of 2008 grew 3% over the same period of 2007. Earned premium growth was concentrated in the International group, primarily reflecting the favorable impact of foreign currency exchange rates.

Net Investment Income

Net investment income in this segment in the first quarter of 2008 was virtually level with the prior year quarter. Refer to the Net Investment Income section of the Consolidated Results of Operations discussion herein for a description of the factors contributing to the decrease in the Company's consolidated net investment income in the first quarter of 2008 compared with the same period of 2007, as well as a discussion of the Company's net investment income allocation methodology.

Claims and Expenses

Claims and claim adjustment expenses in the first quarter of 2008 totaled \$390 million, a decrease of \$61 million, or 14%, compared with the same 2007 period, primarily reflecting an increase in net favorable prior year reserve development and the impact of the sale of Afianzadora Insurgentes. Net favorable prior year reserve development totaled \$63 million in the first quarter of 2008, primarily related to better than expected results from recent accident years for employers liability (workers compensation), and public and products liability (general liability) lines of business in the International group. These improvements were attributable to several factors, including enhanced pricing and underwriting strategies throughout the International group and the favorable impact of legal and judicial reforms in Ireland. There was no prior year reserve development recorded in the first quarter of 2007. The amortization of deferred acquisition costs totaled \$159 million in the first quarter of 2008, slightly lower than in the same period of 2007. General and administrative expenses in the first quarter of 2008 totaled \$144 million, virtually level with the same period of 2007. The Company's implementation of the new fixed agent compensation program in the first quarter of 2007 did not have a material impact on the Financial, Professional & International Insurance segment.

GAAP Combined Ratio

The loss and loss adjustment expense ratio of 45.7% in the first quarter of 2008 was 7.3 points lower than the 2007 ratio of 53.0%. The 2008 ratio included a 7.4 point benefit from net favorable prior year reserve development, whereas the 2007 ratio included no impact of prior year reserve development. The underwriting expense ratio of 35.7% in the first quarter of 2008 was 0.7 points lower than the comparable 2007 ratio of 36.4%, driven by a decline in acquisition expenses for certain classes of business.

Written Premiums

Financial, Professional & International Insurance's gross and net written premiums by market were as follows:

| (for the three months ended March 31, in millions) | Gross Written Premiums | |
|--|------------------------|---------------|
| | 2008 | 2007 |
| Bond & Financial Products | \$ 601 | \$ 626 |
| International | 345 | 349 |
| Total Financial, Professional & International Insurance | \$ 946 | \$ 975 |

| (for the three months ended March 31, in millions) | Net Written Premiums | |
|--|----------------------|---------------|
| | 2008 | 2007 |
| Bond & Financial Products | \$ 378 | \$ 311 |
| International | 266 | 289 |
| Total Financial, Professional & International Insurance | \$ 644 | \$ 600 |

The Financial, Professional & International Insurance segment's gross written premiums of \$946 million in the first quarter of 2008 decreased 3% from the same period of 2007, whereas net written premiums of \$644 million increased 7% over the first quarter of 2007. Adjusting for the

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

impact of the March 2007 sale of Afianzadora Insurgentes, which accounted for \$23 million and \$19 million of gross and net written premiums, respectively, in the first quarter of 2007, gross written premiums in the first quarter of 2008 were slightly lower than in the same period of 2007, whereas net written premiums in the first quarter of 2008 were 11% higher than in the same 2007 period. The disparity in gross and net written premium growth rates primarily reflected changes in the terms of certain of the Company's reinsurance treaties that resulted in a higher level of business retained in the Bond & Financial Products group. In addition to a higher level of business being retained, net written premium volume in the first quarter of 2008 reflected the favorable impact of foreign currency exchange rates in the International group and continued growth in construction surety business volume due to strong economic conditions in the public works sector of the construction industry. These factors were largely offset by a decline in net written premiums in the Lloyd's operation due to reductions in exposure within the Accident and Special Risks business unit, and the non-renewal of

certain property business in Canada. In the Bond & Financial Products group (excluding the surety line of business, for which the following are not relevant measures), business retention rates in the first quarter of 2008 remained strong and were level with the prior year quarter. Renewal price changes were flat in the current year quarter, compared with being positive in the prior year quarter, and new business volume was down due in part to competitive market conditions. For the International group in the first quarter of 2008, business retention rates, while strong, declined from the first quarter of 2007. Renewal price changes in the first quarter of 2008 declined from the same period of 2007 and were negative due to both rate and exposure reductions. New business volume was slightly higher than in the first quarter of 2007.

Personal Insurance

The Personal Insurance segment writes virtually all types of property and casualty insurance covering personal risks. The primary coverages in Personal Insurance are automobile and homeowners insurance sold to individuals.

Results of the Company's Personal Insurance segment were as follows:

| (for the three months ended March 31, in millions) | 2008 | 2007 |
|--|-----------------|-----------------|
| Revenues | | |
| Earned premiums | \$ 1,707 | \$ 1,688 |
| Net investment income | 120 | 145 |
| Other revenues | 21 | 24 |
| Total revenues | \$ 1,848 | \$ 1,857 |
| Total claims and expenses | \$ 1,598 | \$ 1,470 |
| Operating income | \$ 181 | \$ 266 |
| Loss and loss adjustment expense ratio | 62.9% | 59.0% |
| Underwriting expense ratio | 29.3 | 26.5 |
| GAAP combined ratio | 92.2% | 85.5% |

Overview

Operating income of \$181 million in the first quarter of 2008 was \$85 million, or 32%, lower than operating income in the same period of 2007, primarily reflecting an increase in non-catastrophe related weather losses and a decline in net investment income. In addition, results in 2007 benefited from the Company's implementation of a new fixed agent compensation program, which is described in more detail in the Consolidated Overview section herein. Net favorable prior year reserve development in the first quarter of 2008 and 2007 totaled \$25 million and \$35 million, respectively. Catastrophe losses in the first quarter of 2008 totaled \$38 million, compared with catastrophe losses of \$45 million in the same period of 2007.

Earned Premiums

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Earned premiums of \$1.71 billion in the first quarter of 2008 increased \$19 million, or 1%, over earned premiums of \$1.69 billion in the same period of 2007. Adjusting for the impact of Mendota in the first quarter of 2007, earned premiums in the first quarter of 2008 increased 4% over the same 2007 period. The increase reflected continued strong business retention rates, renewal price increases and growth in new business volumes over the preceding twelve months.

Net Investment Income

Refer to the *Net Investment Income* section of the *Consolidated Results of Operations* discussion herein for a description of the factors contributing to the decrease in the Company's consolidated net investment income in 2008.

Claims and Expenses

Claims and claim adjustment expenses in the first quarter of 2008 totaled \$1.07 billion, an increase of \$76 million, or 8%, over the same period of 2007. The 2008 total reflected an increase in current accident year loss frequency primarily due to non-catastrophe related weather losses in both the Homeowners and Other and Automobile lines of business, partially offset by the impact of the sale of Mendota. Net favorable prior year reserve development in the first quarters of 2008 and 2007 totaled \$25 million and \$35 million, respectively. The 2008

favorable development primarily related to favorable experience from accident year 2007 for allied coverages within the Homeowners and Other product line. This improvement was the result of less than expected claim activity for coverages which are inherently volatile in results from year to year. Net favorable prior year reserve development in 2007 was primarily driven by better than expected automobile bodily injury loss experience resulting in part from claim initiatives. Catastrophe losses in the first quarter of 2008 totaled \$38 million, compared with catastrophe losses of \$45 million in the same period of 2007. Catastrophe losses in both years primarily resulted from several tornado and hail storms.

The amortization of deferred acquisition costs totaled \$344 million in the first quarter of 2008, 14% higher than the comparable 2007 total of \$303 million, primarily reflecting the impact of the Company's implementation of a new fixed agent compensation program as well as increased business volume. As described in more detail in the Consolidated Overview section herein, the Company implemented a new fixed agent compensation program in the first quarter of 2007, which resulted in a net \$32 million benefit to income in the first quarter of 2007 in the Personal Insurance segment due to a change in the timing of expense recognition.

General and administrative expenses totaled \$181 million in the first quarter of 2008, an increase of \$11 million, or 6%, over the first quarter 2007 total of \$170 million. The increase reflected growth in business volume and continued investments to support business growth and product development.

GAAP Combined Ratio

The loss and loss adjustment expense ratio of 62.9% in the first quarter of 2008 was 3.9 points higher than the comparable 2007 ratio of 59.0%. The 2008 ratio included a 2.2 point impact of catastrophe losses and a 1.5 point benefit from net favorable prior year reserve development, whereas the 2007 ratio included a 2.7 point impact of catastrophe losses and a 2.1 point benefit from net favorable prior year reserve development. The 2008 first quarter loss and loss adjustment expense ratio excluding catastrophe losses and prior year reserve development was 3.8 points higher than the 2007 ratio on the same basis, reflecting an increase in current accident year loss frequency primarily due to non-catastrophe related weather losses in both the Homeowners and Other and Automobile lines of business, partially offset by the impact of the sale of Mendota. The underwriting expense ratio of 29.3% in the first quarter of 2008 was 2.8 points higher than the first quarter 2007 ratio of 26.5%. The 2007 ratio included a 1.9 point benefit from the implementation of the new fixed agent compensation program described above. The remainder of the increase in the underwriting expense ratio in the first quarter of 2008 primarily reflected continued investments to support business growth and product development.

Written Premiums

Personal Insurance's gross and net written premiums by product line were as follows:

| (for the three months ended March 31, in millions) | Gross Written Premiums | |
|--|------------------------|--------|
| | 2008 | 2007 |
| Automobile | \$ 930 | \$ 975 |
| Homeowners and Other | 749 | 734 |

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| | | |
|---------------------------------|-----------------|-----------------|
| Total Personal Insurance | \$ 1,679 | \$ 1,709 |
|---------------------------------|-----------------|-----------------|

| (for the three months ended March 31, in millions) | Net Written Premiums | |
|--|----------------------|-----------------|
| | 2008 | 2007 |
| Automobile | \$ 922 | \$ 965 |
| Homeowners and Other | 711 | 699 |
| Total Personal Insurance | \$ 1,633 | \$ 1,664 |

Gross and net written premiums in the first quarter of 2008 both decreased 2% from the respective totals in the same period of 2007. Adjusting for the sale of Mendota in April 2007, which accounted for \$49 million of gross and net written premiums in the first quarter of 2007, gross and net written premiums in the first quarter of 2008 both increased 1% over the first quarter of 2007.

In the Automobile line of business, adjusting for the sale of Mendota in 2007, net written premiums in the first quarter of 2008 increased 1% over the same period of 2007. Business retention rates in 2008 remained strong and were consistent with the first quarter of 2007. Renewal price changes in the first quarter of 2008 remained positive, but declined from the same period of 2007, and new business levels increased in 2008.

In the Homeowners and Other line of business, net written premiums in the first quarter of 2008 grew 2% over the same period of 2007. Renewal price increases and business retention rates remained strong, but declined from the prior year quarter. New business levels also remained strong and were consistent with the first quarter of 2007.

The Personal Insurance segment had approximately 7.2 million and 7.0 million policies in force at March 31, 2008 and 2007, respectively (excluding Mendota in 2007).

Interest Expense and Other

| (for the three months ended March 31, in millions) | 2008 | 2007 |
|--|---------|---------|
| Net loss | \$ (64) | \$ (22) |

The \$42 million increase in net loss in Interest Expense and Other in the first quarter of 2008 was primarily driven by the inclusion in the first quarter of 2007 of the \$28 million favorable resolution of various prior year federal tax matters. After-tax interest expense was \$59 million in the first quarter of 2008, compared with \$49 million in the same period of 2007.

ASBESTOS CLAIMS AND LITIGATION

The Company believes that the property and casualty insurance industry has suffered from court decisions and other trends that have attempted to expand insurance coverage for asbestos claims far beyond the intent of insurers and policyholders. While the Company has experienced a decrease in asbestos claims over the past several years, the Company continues to receive a significant number of asbestos claims from the Company's policyholders (which includes others seeking coverage under a policy), including claims against the Company's policyholders by individuals who do not appear to be impaired by asbestos exposure. Factors underlying these claim filings include intensive advertising by lawyers seeking asbestos claimants and the focus by plaintiffs on previously peripheral defendants. The focus on these defendants is primarily the result of the number of traditional asbestos defendants who have sought bankruptcy protection in previous years. In addition to contributing to the overall number of claims, bankruptcy proceedings may increase the volatility of asbestos-related losses by initially delaying the reporting of claims and later by significantly accelerating and increasing loss payments by insurers, including the Company. Bankruptcy proceedings have also caused increased settlement demands against those policyholders who are not in bankruptcy but that remain in the tort system. Currently, in many jurisdictions, those who allege very serious injury and who can present credible medical evidence of their injuries are receiving priority trial settings in the courts, while those who have not shown any credible disease manifestation are having their hearing dates delayed or placed on an inactive docket. This trend of prioritizing claims involving credible evidence of injuries, along with the focus on previously peripheral defendants, contributes to the loss and loss expense payments experienced by the Company. The Company's asbestos-related claims and claim adjustment expense experience also has been impacted by the unavailability of other insurance sources potentially available to policyholders, whether through exhaustion of policy limits or insolvency.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The Company continues to be involved in coverage litigation concerning a number of policyholders, some of whom have filed for bankruptcy, who in some instances have asserted that all or a portion of their asbestos-related claims are not subject to aggregate limits on coverage. In these instances, policyholders also may assert that each individual bodily injury claim should be treated as a separate occurrence under the policy. It is difficult to predict whether these policyholders will be successful on both issues. To the extent both issues are resolved in a policyholders' favor and other Company defenses are not successful, the Company's coverage obligations under the policies at issue would be materially increased and bounded only by the applicable per-occurrence limits and the number of asbestos bodily injury claims against the policyholders. Accordingly, although the Company has seen a moderation in the overall risk associated with these lawsuits, it remains difficult to predict the ultimate cost of these claims.

Many coverage disputes with policyholders are only resolved through settlement agreements. Because many policyholders make exaggerated demands, it is difficult to predict the outcome of settlement negotiations. Settlements involving bankrupt policyholders may include extensive releases which are favorable to the Company but which could result in settlements for larger amounts than originally anticipated. There also may be instances where a court may not approve a proposed settlement, which may result in additional litigation and potentially less beneficial outcomes for the Company. As in the past, the Company will continue to pursue settlement opportunities.

On July 6, 2007, the Company announced that it had entered into a settlement to resolve fully all current and future asbestos-related coverage claims relating to ACandS. Under the settlement agreement, the Company will contribute \$449 million to a trust to be established pursuant to ACandS' plan of reorganization. In exchange, the Company will be released from any obligations it has to ACandS for asbestos-related claims and will be protected from any such claims by injunctions to be issued in the Company's favor by the federal court overseeing ACandS bankruptcy case. The settlement is subject to a number of contingencies. On August 27, 2007, the bankruptcy court overseeing ACandS bankruptcy approved the settlement and no appeals from that approval were taken. As a result, the Company has placed \$449 million into escrow. Upon fulfillment of all remaining contingencies, including final court approval of a plan of reorganization for ACandS and the issuance of the injunctions described above, those funds will be released from escrow to the trust created under ACandS' plan of reorganization. Objections to ACandS' plan of reorganization were due on March 24, 2008. Several parties filed objections. A hearing to consider the confirmation of ACandS' plan of reorganization is scheduled for May 6, 2008. If the plan is approved by final order and if all remaining contingencies are fulfilled, the release of the funds from escrow to the trust will be recorded as a paid claim and a reduction in claim reserves and, accordingly, there will be no effect on the Company's results of operations. The Company expects to seek to recover approximately \$84 million of the \$449 million from reinsurers. (Also, see Part II Item 1, Legal Proceedings).

In addition to claims against policyholders, proceedings have been launched directly against insurers, including the Company, by individuals challenging insurers' conduct with respect to the handling of past asbestos claims and by individuals seeking damages arising from alleged asbestos-related bodily injuries. The Company anticipates the filing of other direct actions against insurers, including the Company, in the future. It is difficult to predict the outcome of these proceedings, including whether the plaintiffs will be able to sustain these actions against insurers based on novel legal theories of liability. The Company believes it has meritorious defenses to these claims and has received favorable rulings in certain jurisdictions. Additionally, Travelers Property Casualty Corp. (TPC), a wholly-owned subsidiary of the Company, had entered into settlement agreements, which had been approved by the court in connection with the proceedings initiated by TPC in the Johns Manville bankruptcy court. On March 29, 2006, the U.S. District Court for the Southern District of New York substantially affirmed the bankruptcy court's orders, while vacating that portion of the bankruptcy court's orders which required all future direct actions against TPC to first be approved by the bankruptcy court before proceeding in state or federal court. Various parties appealed the district court's March 29, 2006 ruling to the U.S. Court of Appeals for the Second Circuit. On February 15, 2008, the Second Circuit issued an opinion vacating the District Court's order on jurisdictional grounds. On March 7, 2008, certain appellants, including TPC, filed petitions for rehearing *en banc* or, in the alternative, for panel rehearing with respect to the Second Circuit's decision. The parties' obligations under the settlement agreements are contingent upon approval of the bankruptcy court's order. Unless the Second Circuit's decision is reversed on further appeal and the bankruptcy court's order is reinstated and becomes final, the settlements will be voided, TPC will have no obligation to pay the amounts due under the settlement agreements (other than certain administrative expenses) and the Company intends to litigate the direct action cases vigorously. (For a description of these matters, see Part II Item 1 Legal Proceedings).

Because each policyholder presents different liability and coverage issues, the Company generally reviews the exposure presented by each policyholder at least annually. In the course of this review, the Company generally considers, among other factors: available insurance coverage, including the role of any umbrella or excess insurance the Company has issued to the policyholder; limits and deductibles; an analysis of each policyholder's potential liability; the jurisdictions involved; past and anticipated future claim activity and loss development on pending claims; past settlement values of similar claims; allocated claim adjustment expense; potential role of other insurance; the role, if any, of non-asbestos claims or potential non-asbestos claims in any resolution process; and applicable coverage defenses or determinations, if any, including the determination as to whether or not an asbestos claim is a products/completed operation claim subject to an aggregate limit and the available coverage, if any, for that claim.

The Company's asbestos reserve review includes an analysis of exposure and claim payment patterns by policyholder category, as well as recent settlements, policyholder bankruptcies, judicial rulings and legislative actions. Developing payment trends among policyholders in the Home Office, Field Office and Assumed and International categories are also analyzed. In addition, the Company reviews its historical gross and net loss and expense paid experience, year-by-year, to assess any emerging trends, fluctuations, or characteristics suggested by the aggregate paid activity. For those policyholders for which an estimate of the gross ultimate exposure for indemnity and related claim adjustment expense is determined, the Company calculates, by each policy year, a ceded reinsurance projection based on any applicable facultative and treaty reinsurance, past ceded experience and reinsurance collections. Conventional actuarial methods are not utilized to establish asbestos reserves nor have the Company's evaluations resulted in any way of determining a meaningful average asbestos defense or indemnity payment.

Net asbestos losses and expenses paid in the first three months of 2008 were \$62 million, compared with \$125 million in the same period of 2007. Net paid losses in the first quarter of 2008 decreased from the same 2007 period primarily because installment payments on settlements reached in prior years were completed during the first quarter of 2007. As a result, approximately 17% and 63% of total net paid losses in the first three months of 2008 and 2007, respectively, related to policyholders with whom the Company had entered into settlement agreements limiting the Company's liability. Net asbestos reserves totaled \$3.67 billion at March 31, 2008, compared with \$3.93 billion at March 31, 2007.

The following table displays activity for asbestos losses and loss expenses and reserves:

| (at and for the three months ended March 31, in millions) | 2008 | 2007 |
|---|----------|----------|
| Beginning reserves: | | |
| Direct | \$ 4,353 | \$ 4,777 |
| Ceded | (619) | (726) |
| Net | 3,734 | 4,051 |
| Incurred losses and loss expenses: | | |
| Direct | | |
| Ceded | | |
| Net | | |
| Losses paid: | | |
| Direct | 81 | 152 |
| Ceded | (19) | (27) |
| Net | 62 | 125 |
| Ending reserves: | | |
| Direct | 4,272 | 4,625 |
| Ceded | (600) | (699) |
| Net | \$ 3,672 | \$ 3,926 |

See Uncertainty Regarding Adequacy of Asbestos and Environmental Reserves.

ENVIRONMENTAL CLAIMS AND LITIGATION

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The Company continues to receive claims from policyholders who allege that they are liable for injury or damage arising out of their alleged disposition of toxic substances. Mostly, these claims are due to various legislative as well as regulatory efforts aimed at environmental remediation. For instance, the Comprehensive Environmental Response, Compensation and Liability Act (CERCLA), enacted in 1980 and later modified, enables private parties as well as federal and state governments to take action with respect to releases and threatened releases of hazardous substances. This federal statute permits the recovery of response costs from some liable parties and may require liable parties to undertake their own remedial action. Liability under CERCLA may be joint and several with other responsible parties.

The Company has been, and continues to be, involved in litigation involving insurance coverage issues pertaining to environmental claims. The Company believes that some court decisions have interpreted the insurance coverage to be broader than the original intent of the insurers and policyholders. These decisions often pertain to insurance policies that were issued by the Company prior to the mid-1980s. These decisions continue to be inconsistent and vary from jurisdiction to jurisdiction. Environmental claims when submitted rarely indicate the monetary amount being sought by the claimant from the policyholder, and the Company does not keep track of the monetary amount being sought in those few claims which indicate a monetary amount.

The resolution of environmental exposures by the Company generally occurs by settlement on a policyholder-by-policyholder basis as opposed to a claim-by-claim basis. Generally, the Company strives to extinguish any obligations it may have under any policy issued to the policyholder for past, present and future environmental liabilities and extinguish any pending coverage litigation dispute with the policyholder. This form of settlement is commonly referred to as a buy-back of policies for future environmental liability. In addition, many of the agreements have also extinguished any insurance obligation which the Company may have for other claims, including but not limited to asbestos and other cumulative injury claims. The Company and its policyholders may also agree to settlements which extinguish any future liability arising from known specified sites or claims. These agreements also include appropriate indemnities and hold harmless provisions to protect the Company. The Company's general purpose in executing these agreements is to reduce the Company's potential environmental exposure and eliminate the risks presented by coverage litigation with the policyholder and related costs.

In establishing environmental reserves, the Company evaluates the exposure presented by each policyholder and the anticipated cost of resolution, if any. In the course of this analysis, the Company generally considers the probable liability, available coverage, relevant judicial interpretations and historical value of similar exposures. In addition, the Company considers the many variables presented, such as the nature of the alleged activities of the policyholder at each site; the allegations of environmental harm at each site; the number of sites; the total number of potentially responsible parties at each site; the nature of environmental harm and the corresponding remedy at each site; the nature of government enforcement activities at each site; the ownership and general use of each site; the overall nature of the insurance relationship between the Company and the policyholder, including the role of any umbrella or excess insurance the Company has issued to the policyholder; the involvement of other insurers; the potential for other available coverage, including the number of years of coverage; the role, if any, of non-environmental claims or potential non-environmental claims in any resolution process; and the applicable law in each jurisdiction. Conventional actuarial techniques are not used to estimate these reserves.

In its review of environmental reserves, the Company considers: past settlement payments; changing judicial and legislative trends; its reserves for the costs of litigating environmental coverage matters; the potential for policyholders with smaller exposures to be named in new clean-up actions for both on- and off-site waste disposal activities; the potential for adverse development; the potential for additional new claims beyond previous expectations; and the potential higher costs for new settlements.

The duration of the Company's investigation and review of these claims and the extent of time necessary to determine an appropriate estimate, if any, of the value of the claim to the Company vary significantly and are dependent upon a number of factors. These factors include, but are not limited to, the cooperation of the policyholder in providing claim information, the pace of underlying litigation or claim processes, the pace of coverage litigation between the policyholder and the Company and the willingness of the policyholder and the Company to negotiate, if appropriate, a resolution of any dispute pertaining to these claims. Because these factors vary from claim-to-claim and policyholder-by-policyholder, the Company cannot provide a meaningful average of the duration of an environmental claim. However, based upon the Company's experience in resolving these claims, the duration may vary from months to several years.

The Company continues to receive notices from policyholders tendering claims for the first time. These policyholders generally present smaller exposures, have fewer sites and are lower tier defendants. Further, in many instances clean-up costs have been reduced because regulatory agencies are willing to accept risk-based site analyses and more efficient clean-up technologies. However, the Company has experienced higher than expected defense and settlement costs driven in part by coverage disputes with its policyholders and adverse judicial developments in certain states regarding the availability of coverage for environmental claims. In addition, while the Company continues to experience a decline

in both the number of new policyholders tendering claims for the first time and the number of pending lawsuits between the Company and its policyholders pertaining to coverage for environmental claims, the Company has seen a moderation in the rate of this decline.

Net paid losses in the first quarters of 2008 and 2007 were \$28 million and \$46 million, respectively. At March 31, 2008, approximately 86% of the net environmental reserve (approximately \$398 million) was carried in a bulk reserve and included unresolved environmental claims, incurred but not reported environmental claims and the anticipated cost of coverage litigation disputes relating to these claims. The bulk reserve the Company carries is established and adjusted based upon the aggregate volume of in-process environmental claims and the Company's experience in resolving those claims. The balance, approximately 14% of the net environmental reserve (approximately \$64 million), consists of case reserves.

The following table displays activity for environmental losses and loss expenses and reserves:

| (at and for the three months ended March 31, in millions) | 2008 | 2007 |
|---|--------|--------|
| Beginning reserves: | | |
| Direct | \$ 478 | \$ 413 |
| Ceded | 12 | 5 |
| Net | 490 | 418 |
| Incurred losses and loss expenses: | | |
| Direct | | |
| Ceded | | |
| Net | | |
| Losses paid: | | |
| Direct | 28 | 49 |
| Ceded | | (3) |
| Net | 28 | 46 |
| Ending reserves: | | |
| Direct | 450 | 364 |
| Ceded | 12 | 8 |
| Net | \$ 462 | \$ 372 |

UNCERTAINTY REGARDING ADEQUACY OF ASBESTOS AND ENVIRONMENTAL RESERVES

As a result of the processes and procedures described above, management believes that the reserves carried for asbestos and environmental claims at March 31, 2008 are appropriately established based upon known facts, current law and management's judgment. However, the uncertainties surrounding the final resolution of these claims continue, and it is difficult to determine the ultimate exposure for asbestos and environmental claims and related litigation. As a result, these reserves are subject to revision as new information becomes available and as claims develop. The continuing uncertainties include, without limitation, the risks and lack of predictability inherent in complex litigation, any impact from the bankruptcy protection sought by various asbestos producers and other asbestos defendants, a further increase or decrease in asbestos and environmental claims beyond that which is anticipated, the role of any umbrella or excess policies the Company has issued, the resolution or adjudication of some disputes pertaining to the amount of available coverage for asbestos and environmental claims in a manner inconsistent with the Company's previous assessment of these claims, the number and outcome of direct actions against the Company and future developments pertaining to the Company's ability to recover reinsurance for asbestos and environmental claims. The Company's asbestos and environmental related claims and claim adjustment expense experience has been impacted by the unavailability of other insurance sources potentially available to policyholders, whether through exhaustion of policy limits or insolvency. In addition, uncertainties arise from the

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

insolvency or bankruptcy of other defendants, although the Company has noted a decrease in the number and volatility of asbestos-related bankruptcies. It is also not possible to predict changes in the legal, regulatory and legislative environment and their impact on the future development of asbestos and environmental claims. This development will be affected by future court and regulatory decisions and interpretations, as well as changes in applicable legislation. It is also difficult to predict the ultimate outcome of complex coverage disputes until settlement negotiations near completion and significant legal questions are resolved or, failing settlement, until the dispute is adjudicated. This is particularly the case with policyholders in bankruptcy where negotiations often involve a large number of claimants and other parties and require court approval to be effective. As part of its continuing analysis of asbestos and environmental reserves, the Company continues to study the implications of these and other developments. (Also, see Part II Item 1, Legal Proceedings).

Because of the uncertainties set forth above, additional liabilities may arise for amounts in excess of the current related reserves. In addition, the Company's estimate of claims and claim adjustment expenses may change. These additional liabilities or increases in estimates, or a range of either, cannot now be reasonably estimated and could result in income statement charges that could be material to the Company's operating results in future periods.

INVESTMENT PORTFOLIO

At March 31, 2008 and December 31, 2007, the Company held commercial mortgage-backed securities (CMBS) of \$936 million and \$935 million, respectively. At March 31, 2008, approximately \$297 million of these securities, or the loans backing such securities, contain guarantees by the United States Government or a government-sponsored enterprise and \$26 million were comprised of Canadian non-guaranteed securities. Approximately 98% of the \$639 million of non-guaranteed securities at March 31, 2008 were issued in 2004 and prior years. The average credit rating of these securities was Aaa. The CMBS portfolio is supported by loans that are diversified across economic sectors and geographical areas. The Company does not believe this portfolio exposes it to a material adverse impact on its results of operations, financial position or liquidity, due to the underlying credit strength of these securities.

The Company's fixed maturity investment portfolio at March 31, 2008 and December 31, 2007 included asset-backed securities collateralized by sub-prime mortgages and collateralized mortgage obligations backed by alternative documentation mortgages with a collective market value of \$285 million and \$286 million, respectively (comprising approximately 0.4% of the Company's total fixed maturity investments at both dates). The disruption in secondary investment markets for mortgage-backed securities provided the Company with the opportunity to selectively acquire additional asset-backed securities collateralized by sub-prime mortgages at discounted prices. The Company purchased \$32 million and \$89 million of such securities in the first quarter of 2008 and the fourth quarter of 2007, respectively. The Company defines sub-prime mortgage-backed securities as investments which contain loans to borrowers that exhibit one or more of the following characteristics: low FICO scores, above-prime interest rates, high loan-to-value ratios, high debt-to-income ratios, low loan documentation (e.g., limited or no verification of income and assets), or other characteristics that are inconsistent with conventional underwriting standards employed by government sponsored mortgage entities. Alternative documentation mortgages are mortgage loans with low loan documentation as described above. The average credit rating on all of these securities and obligations held by the Company was Aaa at March 31, 2008 and December 31, 2007. Approximately \$7 million of asset-backed securities collateralized by sub-prime and alternative documentation mortgages were downgraded in the first quarter of 2008. An additional \$29 million of such securities were placed on credit watch in the first quarter of 2008.

The Company's fixed maturity investment portfolio at March 31, 2008 included securities issued by numerous municipalities, a number of which were enhanced by third-party insurance for the payment of principal and interest in the event of an issuer default. The downgrade of credit ratings of insurers of these securities could result in a corresponding downgrade in the ratings of the securities to the underlying rating of the respective security without giving effect to the benefit of insurance. Of the insured municipal securities in the Company's investment portfolio, approximately 98% were rated at A3 or above, and approximately 79% were rated at Aa3 or above, without the benefit of insurance. The Company believes that a loss of the benefit of insurance would not result in a material adverse impact on the Company's results of operations, financial position or liquidity, due to the underlying credit strength of the issuers of the securities, as well as the Company's ability and intent to hold the securities. The average credit rating of the underlying issuers of these securities was Aa3 at March 31, 2008.

The Company also invests much smaller amounts in equity securities, venture capital and real estate. These investment classes have the potential for higher returns but also involve varying degrees of risk, including less stable rates of return and less liquidity.

LIQUIDITY AND CAPITAL RESOURCES

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Liquidity is a measure of a company's ability to generate sufficient cash flows to meet the short- and long-term cash requirements of its business operations. The liquidity requirements of the Company's business have been met primarily by funds generated from operations, asset maturities and income received on investments. Cash provided from these sources is used primarily for claims and claim adjustment expense payments and operating expenses. The timing and amount of catastrophe claims are inherently unpredictable. Such claims increase liquidity requirements. The timing and amount of reinsurance recoveries may be affected by reinsurer solvency and reinsurance coverage disputes. Additionally, the variability of asbestos-related claim payments, as well as the volatility of potential judgments and settlements arising out of litigation,

may also result in increased liquidity requirements. It is the opinion of the Company's management that the Company's future liquidity needs will be adequately met from all of the above sources.

The Company also maintains liquidity at the holding company level. At March 31, 2008, total cash, short-term invested assets and other readily marketable securities aggregating \$1.51 billion were held at the holding company. The assets held at the holding company, combined with other sources of funds available, primarily additional dividends from operating subsidiaries, are sufficient to meet the Company's current liquidity requirements. These liquidity requirements primarily include shareholder dividends and debt service. The Company also has the ability to issue securities under its shelf registration statement with the Securities and Exchange Commission and has access to liquidity through its \$1 billion line of credit. This line of credit also backs up the Company's \$800 million commercial paper program, of which \$100 million was outstanding at March 31, 2008.

Operating Activities

Net cash flows provided by operating activities in the first three months of 2008 and 2007 totaled \$927 million and \$867 million, respectively. Cash flows in the first quarter of 2008 reflected higher levels of collected premiums and net investment income, as well as lower runoff claim payments in Business Insurance Other. These factors were partially offset by an increase in claim payments, partially due to a lower level of reinsurance receipts related to prior year catastrophes, and higher expense payments.

Investing Activities

Net cash flows provided by investing activities in the first three months of 2008 totaled \$694 million, compared with net cash flows used in investing activities of \$485 million in the same period of 2007. Fixed maturity securities accounted for the majority of investment purchases, sales and maturities in both years. The Company's consolidated total investments at March 31, 2008 declined \$868 million from year-end 2007.

The majority of funds available for investment are deployed in a widely diversified portfolio of high quality, liquid intermediate-term taxable U.S. government, corporate and mortgage backed bonds and tax-exempt U.S. municipal bonds. The Company closely monitors the duration of its fixed maturity investments, and investment purchases and sales are executed with the objective of having adequate funds available to satisfy the Company's insurance and debt obligations. The Company's management of the duration of the fixed income investment portfolio generally produces a duration that exceeds the estimated duration of the Company's net insurance liabilities. The average duration of fixed maturities and short-term securities was 4.4 and 4.0 at March 31, 2008 and December 31, 2007, respectively. The increase in duration primarily reflected higher yields on municipal bonds and structured products. Because most of those securities are subject to some form of early prepayment, higher interest rates reduce the pace and/or probability of such prepayments, thereby extending the effective duration of those securities.

The primary goals of the Company's asset liability management process are to satisfy the insurance liabilities, manage the interest rate risk embedded in those insurance liabilities and maintain sufficient liquidity to cover fluctuations in projected liability cash flows. Generally, the expected principal and interest payments produced by the Company's fixed income portfolio adequately fund the estimated runoff of the Company's insurance reserves. Although this is not an exact cash flow match in each period, the substantial degree by which the market value of the fixed income portfolio exceeds the expected present value of the net insurance liabilities, as well as the positive cash flow from newly sold policies and the large amount of high quality liquid bonds, provide assurance of the Company's ability to fund the payment of claims without having to sell illiquid assets or access credit facilities.

Financing Activities

Net cash flows used in financing activities in the first three months of 2008 totaled \$1.59 billion, compared with \$462 million in the same 2007 period. The 2008 and 2007 totals primarily reflected common share repurchases, the repayment of debt and dividends to shareholders, partially offset by the proceeds from employee stock option exercises and, in 2007, the proceeds of debt issuances. On March 15, 2008, the Company's \$400 million, 3.75% senior notes matured and were fully paid. The Company's debt-to-capital ratio at March 31, 2008 was below its 20% target level.

Dividends paid to shareholders totaled \$179 million and \$175 million in the first three months of 2008 and 2007, respectively. The declaration and payment of future dividends to holders of the Company's common stock will be at the discretion of the Company's board of directors and will depend upon many factors, including the Company's financial condition, earnings, capital requirements of the Company's operating subsidiaries, legal requirements, regulatory constraints and other factors as the board of directors deems relevant. Dividends would be paid by the Company only if declared by its board of directors out of funds legally available, subject to any other restrictions that may be applicable to the Company.

In January 2008, the board of directors authorized an additional \$5 billion for the repurchase of the Company's common shares. Under the authorization, repurchases may be made from time to time in the open market, pursuant to preset trading plans meeting the requirements of Rule 10b5-1 under the Securities Exchange Act of 1934, in private transactions or otherwise. The authorization does not have a stated expiration date. The timing and actual number of shares to be repurchased in the future will depend on a variety of factors, including corporate and regulatory requirements, price, catastrophe losses and other market conditions. During the three months ended March 31, 2008, the Company repurchased 20.8 million shares under its share repurchase authorization for a total cost of approximately \$1.00 billion. The average cost per share repurchased was \$48.02. At March 31, 2008, the Company had \$4.93 billion of capacity remaining under the share repurchase authorization.

The following table summarizes the components of the Company's capital structure at March 31, 2008 and December 31, 2007.

| (in millions) | March 31, 2008 | December 31, 2007 |
|--|-------------------|----------------------|
| Debt: | | |
| Short-term | \$ 384 | \$ 649 |
| Long-term | 5,443 | 5,577 |
| Net unamortized fair value adjustments and debt issuance costs | 14 | 16 |
| Total debt | 5,841 | 6,242 |
| Preferred shareholders' equity | 108 | 112 |
| Common shareholders' equity: | | |
| Common stock and retained earnings, less treasury stock | 25,654 | 25,834 |
| Accumulated other changes in equity from nonowner sources | 626 | 670 |
| Total shareholders' equity | 26,388 | 26,616 |
| Total capitalization | \$ 32,229 | \$ 32,858 |

The \$629 million decrease in total capitalization from year-end 2007 reflected the impact of common share repurchases, debt maturities, dividends to shareholders and a decline in unrealized appreciation on investments, partially offset by net income in the first quarter of 2008.

RATINGS

Ratings are an important factor in setting the Company's competitive position in the insurance industry. The Company receives ratings from the following major rating agencies: A.M. Best Company (A.M. Best), Fitch Ratings (Fitch), Moody's Investors Service (Moody's) and Standard & Poor's Corp. (S&P). Rating agencies typically issue two types of ratings: claims-paying (or financial strength) ratings which assess an insurer's ability to meet its financial obligations to policyholders and debt ratings which assess a company's prospects for repaying its debts and assist lenders in setting interest rates and terms for a company's short- and long-term borrowing needs. Agency ratings are not a recommendation to buy, sell or hold any security, and they may be revised or withdrawn at any time by the rating agency. Each agency's rating should be evaluated independently of any other agency's rating. The system and the number of rating categories can vary widely from rating agency to rating agency. Customers usually focus on claims-paying ratings, while creditors focus on debt ratings. Investors use both to evaluate a company's overall financial strength. The ratings issued on the Company or its subsidiaries by any of these agencies are announced publicly and are available on the Company's website and from the agencies.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The Company's insurance operations could be negatively impacted by a downgrade in one or more of the Company's financial strength ratings. If this were to occur, the Company could experience a reduced demand for certain products in certain markets. Additionally, the Company's ability to access the capital markets could be impacted by a downgrade in one or more of the Company's debt ratings. If this were to occur, the Company could incur higher borrowing costs.

Claims Paying Ratings

The following table summarizes the current claims-paying (or financial strength) ratings of the Travelers Reinsurance Pool, Travelers C&S Co. of America, Travelers Personal single state companies, Travelers C&S Co. of Europe, Ltd., Travelers Guarantee Company of Canada and Travelers Insurance Company Limited as of April 24, 2008. The table also presents S&P's Lloyd's Syndicate Assessment rating for Travelers Syndicate Management Syndicate 5000. The table presents the position of each rating in the applicable agency's rating scale.

| | A.M. Best | | Moody's | | S&P | | Fitch | |
|--|-----------|-------------------------|---------|-------------------------|-----|-------------------------|-----------|-------------------------|
| Travelers Reinsurance Pool (a)(b) | A+ | (2 nd of 16) | Aa3 | (4 th of 21) | AA- | (4 th of 21) | AA | (3 rd of 24) |
| Travelers C&S Co. of America | A+ | (2 nd of 16) | Aa3 | (4 th of 21) | AA- | (4 th of 21) | AA | (3 rd of 24) |
| First Floridian Auto and Home Ins. Co. | A- | (4 th of 16) | | | | | AA | (3 rd of 24) |
| First Trenton Indemnity Company | A | (3 rd of 16) | | | | | AA | (3 rd of 24) |
| The Premier Insurance Co. of MA | A | (3 rd of 16) | | | | | | |
| Travelers C&S Co. of Europe, Ltd. | A+ | (2 nd of 16) | Aa3 | (4 th of 21) | AA- | (4 th of 21) | | |
| Travelers Guarantee Company of Canada | A | (3 rd of 16) | | | | | | |
| Travelers Insurance Company Limited | A | (3 rd of 16) | | | | | | |
| Travelers Syndicate Management Limited Syndicate 5000 | | | | | | 3- | (9 of 15) | |

(a) The Travelers Reinsurance Pool consists of: The Travelers Indemnity Company, The Charter Oak Fire Insurance Company, The Phoenix Insurance Company, The Travelers Indemnity Company of Connecticut, The Travelers Indemnity Company of America, Travelers Property Casualty Company of America, Travelers Commercial Casualty Company, TravCo Insurance Company, The Travelers Home and Marine Insurance Company, Travelers Casualty and Surety Company, Northland Insurance Company, Northfield Insurance Company, Northland Casualty Company, American Equity Specialty Insurance Company, The Standard Fire Insurance Company, The Automobile Insurance Company of Hartford, Connecticut, Travelers Casualty Insurance Company of America, Farmington Casualty Company, Travelers Commercial Insurance Company, Travelers Casualty Company of Connecticut, Travelers Property Casualty Insurance Company, Travelers Personal Security Insurance Company, Travelers Personal Insurance Company, Travelers Excess and Surplus Lines Company, St. Paul Fire and Marine Insurance Company, St. Paul Surplus Lines Insurance Company, Athena Assurance Company, St. Paul Protective Insurance Company, St. Paul Medical Liability Insurance Company, St. Paul Guardian Insurance Company, St. Paul Mercury Insurance Company, Fidelity and Guaranty Insurance Underwriters, Inc., Discover Property & Casualty Insurance Company, Discover Specialty Insurance Company and United States Fidelity and Guaranty Company.

(b) The following affiliated companies are 100% reinsured by one of the pool participants noted in (a) above: Atlantic Insurance Company, Fidelity and Guaranty Insurance Company, Gulf Underwriters Insurance Company, American Equity Insurance Company, Select Insurance Company, St. Paul Fire and Casualty Insurance Company, The Travelers Lloyds Insurance Company and Travelers Lloyds of Texas Insurance Company. In addition, Seaboard Surety Company, an affiliated company, is 90% reinsured by The Travelers Indemnity Company, one of the pool participants noted in (a) above.

Debt Ratings

The following table summarizes the current debt, preferred stock and commercial paper ratings of the Company and its subsidiaries as of April 24, 2008. The table also presents the position of each rating in the applicable agency's rating scale.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

| | A.M. Best | | Moody s | | S&P | | Fitch | |
|----------------------------|-----------|-------------------------|---------|-------------------------|------|-------------------------|-------|-------------------------|
| Senior debt | a- | (7 th of 22) | A3 | (7 th of 21) | A- | (7 th of 22) | A | (6 th of 24) |
| Subordinated debt | bbb+ | (8 th of 22) | Baa1 | (8 th of 21) | BBB+ | (8 th of 22) | A- | (7 th of 24) |
| Junior subordinated debt | bbb | (9 th of 22) | Baa1 | (8 th of 21) | BBB | (9 th of 22) | A- | (7 th of 24) |
| Trust preferred securities | bbb | (9 th of 22) | Baa1 | (8 th of 21) | BBB | (9 th of 22) | A- | (7 th of 24) |
| Preferred stock | bbb | (9 th of 22) | Baa2 | (9 th of 21) | BBB | (9 th of 22) | | |
| Commercial paper | AMB-1 | (2 nd of 6) | P-2 | (2 nd of 3) | A-2 | (3 rd of 10) | F-1 | (2 nd of 7) |

Rating Agency Actions

On November 25, 2007, Moody's announced that it was reviewing the ratings of the Company for a possible upgrade.

The following rating agency actions were taken with respect to the Company from January 1, 2008 through April 24, 2008:

- On March 17, 2008, Fitch affirmed all ratings for the Company. The outlook remained stable.

CRITICAL ACCOUNTING ESTIMATES

The Company considers its most significant accounting estimates to be those applied to claims and claim adjustment expense reserves and related reinsurance recoverables, investment impairments and goodwill impairments.

Claims and Claim Adjustment Expense Reserves

Claims and claim adjustment expense reserves (loss reserves) represent management's estimate of ultimate unpaid costs of losses and loss adjustment expenses for claims that have been reported and claims that have been incurred but not yet reported. Loss reserves do not represent an exact calculation of liability, but instead represent management estimates, generally utilizing actuarial expertise and projection techniques, at a given accounting date. These loss reserve estimates are expectations of what the ultimate settlement and administration of claims will cost upon final resolution in the future, based on the Company's assessment of facts and circumstances then known, review of historical settlement patterns, estimates of trends in claims severity and frequency, expected interpretations of legal theories of liability and other factors. In establishing loss reserves, the Company also takes into account estimated recoveries, reinsurance, salvage and subrogation. The loss reserves are reviewed regularly by qualified actuaries employed by the Company.

The process of estimating loss reserves involves a high degree of judgment and is subject to a number of variables. These variables can be affected by both internal and external events, such as changes in claims handling procedures, changes in individuals involved in the reserve estimation process, economic inflation, legal trends and legislative changes, among others. The impact of many of these items on ultimate costs for claims and claim adjustment expenses is difficult to estimate. Loss reserve estimation difficulties also differ significantly by product line due to differences in claim complexity, the volume of claims, the potential severity of individual claims, the determination of occurrence date for a claim and reporting lags (the time between the occurrence of the policyholder event and when it is actually reported to the insurer). Informed judgment is applied throughout the process, including the application of various individual experiences and expertise to multiple sets of data and analyses. The Company continually refines its loss reserve estimates in a regular ongoing process as historical loss experience develops and additional claims are reported and settled. The Company rigorously attempts to consider all significant facts and circumstances known at the time loss reserves are established. Due to the inherent uncertainty underlying loss reserve estimates including, but not limited to, the future settlement environment, final resolution of the estimated liability for claims and claim adjustment expenses may be higher or lower than the related loss reserves at the reporting date. Therefore, actual paid losses in the future may yield a materially different amount than currently reserved - favorable or unfavorable.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Because establishment of loss reserves is an inherently uncertain process involving estimates, currently established loss reserves may change. The Company reflects adjustments to loss reserves in the results of operations in the period the estimates are changed.

There are also risks which impact the estimation of ultimate costs for catastrophes. For example, the estimation of reserves related to hurricanes can be affected by the inability of the Company and its insureds to access portions of the impacted areas, the complexity of factors contributing to the losses, the legal and regulatory uncertainties and the nature of the information available to establish the reserves. Complex factors include, but are not limited to: determining whether damage was caused by flooding versus wind; evaluating general liability and pollution exposures; estimating additional living expenses; estimating the impact of demand surge, infrastructure disruption, fraud, the effect of mold damage and business interruption costs; and reinsurance collectibility. The timing of a catastrophe's occurrence, such as at or near the end of a reporting period, can also affect the information available to us in estimating reserves for that reporting period. The estimates related to catastrophes are adjusted as actual claims emerge.

A portion of the Company's gross claims and claim adjustment expense reserves are for asbestos and environmental claims and related litigation, which totaled \$4.72 billion at March 31, 2008. While the ongoing review of asbestos claims and associated liabilities and of environmental claims considers the inconsistencies of court decisions as to coverage, plaintiffs' expanded theories of liability and the risks inherent in complex litigation and other uncertainties, in the opinion of the Company's management, it is possible that the outcome of the continued uncertainties regarding these claims could result in liability in future periods that differs from current reserves by an amount that could be material to the Company's future operating results. See the preceding discussion of Asbestos Claims and Litigation and Environmental Claims and Litigation.

Gross claims and claim adjustment expense reserves by product line were as follows:

| (in millions) | March 31, 2008 | | | December 31, 2007 | | |
|---|------------------|------------------|------------------|-------------------|------------------|------------------|
| | Case | IBNR | Total | Case | IBNR | Total |
| General liability | \$ 6,959 | \$ 12,428 | \$ 19,387 | \$ 7,180 | \$ 12,388 | \$ 19,568 |
| Property | 1,059 | 909 | 1,968 | 1,069 | 963 | 2,032 |
| Commercial multi-peril | 1,994 | 2,401 | 4,395 | 1,860 | 2,499 | 4,359 |
| Commercial automobile | 2,450 | 1,632 | 4,082 | 2,450 | 1,640 | 4,090 |
| Workers compensation | 9,346 | 6,501 | 15,847 | 9,373 | 6,474 | 15,847 |
| Fidelity and surety | 826 | 1,114 | 1,940 | 878 | 1,026 | 1,904 |
| Personal automobile | 1,448 | 994 | 2,442 | 1,466 | 998 | 2,464 |
| Homeowners and personal other | 557 | 756 | 1,313 | 545 | 739 | 1,284 |
| International and other | 3,014 | 2,846 | 5,860 | 3,054 | 3,017 | 6,071 |
| Property-casualty | 27,653 | 29,581 | 57,234 | 27,875 | 29,744 | 57,619 |
| Accident and health | 70 | 10 | 80 | 71 | 10 | 81 |
| Claims and claim adjustment expense reserves | \$ 27,723 | \$ 29,591 | \$ 57,314 | \$ 27,946 | \$ 29,754 | \$ 57,700 |

The \$386 million decline in gross claims and claim adjustment expense reserves since December 31, 2007 primarily reflected favorable prior year reserve development and payments related to operations in runoff (including asbestos and environmental payments), partially offset by growth in business volume.

Asbestos and environmental reserves are included in the General liability, Commercial multi-peril lines and International and other lines in the summary table. Asbestos and environmental reserves are discussed separately; see Asbestos Claims and Litigation, Environmental Claims and Litigation and Uncertainty Regarding Adequacy of Asbestos and Environmental Reserves.

General Discussion

The process for estimating the liabilities for claims and claim expenses begins with the collection and analysis of claim data. Data on individual reported claims, both current and historical, including paid amounts and individual claim adjuster estimates, are grouped by common characteristics (components) and evaluated by actuaries in their analyses of ultimate claim liabilities by product line. Such data is occasionally supplemented with external data as available and when appropriate. The process of analyzing reserves for a component is undertaken on a regular basis, generally quarterly, in light of continually updated information.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

Multiple estimation methods are available for the analysis of ultimate claim liabilities. Each estimation method has its own set of assumption variables and its own advantages and disadvantages, with no single estimation method being better than the others in all situations and no one set of assumption variables being meaningful for all product line components. The relative strengths and weaknesses of the particular estimation methods when applied to a particular group of claims can also change over time. Therefore, the actual choice of estimation method(s) can change with each evaluation. The estimation method(s) chosen are those that are believed to produce the most reliable indication at that particular evaluation date for the claim liabilities being evaluated.

In most cases, multiple estimation methods will be valid for the particular facts and circumstances of the claim liabilities being evaluated. This will result in a range of reasonable estimates for any particular claim liability. The Company uses such range analyses to back test whether previously established estimates for reserves at the reporting segments are reasonable, given subsequent information. Reported values found to be closer to the endpoints of a range of reasonable estimates are subject to further detailed reviews. These reviews may substantiate the validity of management's recorded estimate or lead to a change in the reported estimate.

The exact boundary points of these ranges are more qualitative than quantitative in nature, as no clear line of demarcation exists to determine when the set of underlying assumptions for an estimation method switches from being reasonable to unreasonable. As a result, the Company does not believe that the endpoints of these ranges are or would be comparable across companies. In addition, potential interactions among the different estimation assumptions for different product lines make the aggregation of individual ranges a highly judgmental and inexact process.

Property casualty insurance policies are either written on a claims made or on an occurrence basis. Policies written on a claims made basis require that claims be reported during the policy period. Policies that are written on an occurrence basis require that the insured demonstrate that a loss occurred in the policy period, even if the insured reports the loss many years later.

Most general liability policies are written on an occurrence basis. These policies are subject to substantial loss development over time as facts and circumstances change in the years following the policy issuance. The use of the occurrence form accounts for much of the reserve development in asbestos and environmental exposures, and it is also used to provide coverage for construction general liability, including construction defect. Occurrence-based forms of insurance for general liability exposures require substantial projection of various trends, including future inflation and judicial interpretations and societal litigation dynamics, among others.

A basic premise in most actuarial analyses is that past patterns demonstrated in the data will repeat themselves in the future, absent a material change in the associated risk factors discussed below. To the extent a material change affecting the ultimate claim liability is known, such change is quantified to the extent possible through an analysis of internal company and, if available and when appropriate, external data. Such a measurement is specific to the facts and circumstances of the particular claim portfolio and the known change being evaluated. Significant structural changes to the available data, product mix or organization can materially impact the reserve estimation process.

Informed judgment is applied throughout the reserving process. This includes the application of various individual experiences and expertise to multiple sets of data and analyses. In addition to actuaries, experts involved with the reserving process also include underwriting and claims personnel and lawyers, as well as other company management. Therefore, management may have to consider varying individual viewpoints as part of its estimation of loss reserves. It is also likely that during periods of significant change, such as a merger, consistent application of informed judgment becomes even more complicated and difficult.

The variables discussed above in this general discussion have different impacts on reserve estimation uncertainty for a given product line, depending on the length of the claim tail, the reporting lag, the impact of individual claims and the complexity of the claim process for a given product line.

Product lines are generally classifiable as either long tail or short tail, based on the average length of time between the event triggering claims under a policy and the final resolution of those claims. Short tail claims are reported and settled quickly, resulting in less estimation variability. The longer the time before final claim resolution, the greater the exposure to estimation risks and hence the greater the estimation uncertainty.

A major component of the claim tail is the reporting lag. The reporting lag, which is the time between the event triggering a claim and the reporting of the claim to the insurer, makes estimating IBNR inherently more uncertain. In addition, the greater the reporting lag, the greater the proportion of IBNR claims to the total claim liability for the product line. Writing new products with material reporting lags can result in adding several years worth of IBNR claim exposure before the reporting lag exposure becomes clearly observable, thereby increasing the risk associated with pricing and reserving such products. The most extreme example of claim liabilities with long reporting lags are asbestos claims.

For some lines, the impact of large individual claims can be material to the analysis. These lines are generally referred to as being low frequency/high severity, while lines without this large claim sensitivity are referred to as high frequency/low severity. Estimates of claim liabilities for low frequency/high severity lines can be sensitive to the impact of a small number of potentially large claims. As a result, the role of judgment is much greater for these reserve estimates. In contrast, high frequency/low severity lines tend to have much greater spread of estimation risk, such that the impact of individual claims are relatively minor and the range of reasonable reserve estimates is narrower and more stable.

Claim complexity can also greatly affect the estimation process by impacting the number of assumptions needed to produce the estimate, the potential stability of the underlying data and claim process and the ability to gain an understanding of the data. Product lines with greater claim complexity, such as for certain surety and construction exposures, have inherently greater estimation uncertainty.

Actuaries have to exercise a considerable degree of judgment in the evaluation of all these factors in their analysis of reserves. The human element in the application of actuarial judgment is unavoidable when faced with material uncertainty. Different actuaries may choose different assumptions when faced with such uncertainty, based on their individual backgrounds, professional experiences and areas of focus. Hence, the estimate selected by the various actuaries may differ materially from each other.

Lastly, significant structural changes to the available data, product mix or organization can also materially impact the reserve estimation process. For example, the merger of TPC and SPC in 2004 resulted in the exposure of each other's actuaries and claim departments to different products, data histories, analysis methodologies, claim settlement experts and more robust data when viewed on a combined basis. This impacted the range of estimates produced by the Company's actuaries, as they reacted to new data, approaches and sources of expertise to draw upon. It also resulted in additional levels of uncertainty, as past trends (that were a function of past products, past claim handling procedures, past claim departments, and past legal and other experts) may not repeat themselves, as those items affecting the trends change or evolve due to the merger. This also increased the potential for material variation in estimates, as experts can have differing views as to the impact of these frequently evolving changes. Events such as mergers increase the inherent uncertainty of reserve estimates for a period of time, until stable trends reestablish themselves within the new organization.

Risk Factors

The major causes of material uncertainty (risk factors) generally will vary for each product line, as well as for each separately analyzed component of the product line. In a few cases, such risk factors are explicit assumptions of the estimation method and in most cases, they are implicit. For example, a method may explicitly assume that a certain percentage of claims will close each year, but will implicitly assume that the legal interpretation of existing contract language will remain unchanged. Actual results will likely vary from expectations for each of these assumptions, resulting in an ultimate claim liability that is different from that being estimated currently.

Some risk factors will affect more than one product line. Examples include changes in claim department practices, changes in settlement patterns, regulatory and legislative actions, court actions, timeliness of claim reporting, state mix of claimants and degree of claimant fraud. The extent of the impact of a risk factor will also vary by components within a product line. Individual risk factors are also subject to interactions with other risk factors within product line components.

The effect of a particular risk factor on estimates of claim liabilities cannot be isolated in most cases. For example, estimates of potential claim settlements may be impacted by the risk associated with potential court rulings, but the final settlement agreement typically does not delineate how much of the settled amount is due to this and other factors.

The evaluation of data is also subject to distortion from extreme events or structural shifts, sometimes in unanticipated ways. For example, the timing of claims payments in one geographic region will be impacted if claim adjusters are temporarily reassigned from that region to help settle catastrophe claims in another region.

While some changes in the claim environment are sudden in nature (such as a new court ruling affecting the interpretation of all contracts in that jurisdiction), others are more evolutionary. Evolutionary changes can occur when multiple factors affect final claim values, with the uncertainty surrounding each factor being resolved separately, in stepwise fashion. The final impact is not known until all steps have occurred.

Sudden changes generally cause a one-time shift in claim liability estimates, although there may be some lag in reliable quantification of their impact. Evolutionary changes generally cause a series of shifts in claim liability estimates, as each component of the evolutionary change becomes evident and estimable.

Actuarial methods for analyzing and estimating claims and claim adjustment expense reserves

The principal estimation and analysis methods utilized by the Company's actuaries are the paid development method, the case incurred development method, the Bornhuetter-Ferguson (BF) method, and average value analysis combined with the reported claim development method. The BF method is usually utilized for more recent accident periods, with a transition to other methods as the underlying claim data becomes more voluminous and therefore more credible. These are typically referred to as traditional actuarial methods. (See Glossary in the Company's 2007 Annual Report on Form 10-K for an explanation of these methods.)

While these are the principal methods utilized throughout the Company, those evaluating a particular component for a product line have available to them the full range of methods developed within the casualty actuarial profession. The Company's actuaries are also continually monitoring developments within the profession for advances in existing techniques or the creation of new techniques that might improve current and future estimates.

Some components of product line reserves are susceptible to relatively infrequent large claims that can materially impact the total estimate for that component. In such cases, the Company's actuarial analysis generally isolates and analyzes separately such large claims. The reserves excluding such large claims are generally analyzed using the traditional methods described above. The reserves associated with large claims are then analyzed utilizing various methods, such as:

- Estimating the number of large claims and their average values based on historical trends from prior accident periods, adjusted for the current environment and supplemented with actual data for the accident year analyzed to the extent available.
- Utilizing individual claim adjuster estimates of the large claims, combined with continual monitoring of the aggregate accuracy of such claim adjuster estimates. (This monitoring may lead to supplemental adjustments to the aggregate of such claim estimates.)
- Utilizing historic longer-term average ratios of large claims to small claims, and applying such ratios to the estimated ultimate small claims from traditional analysis.

- Ground-up analysis of the underlying exposure (typically used for asbestos and environmental).

The results of such methodologies are subjected to various reasonability and diagnostic tests, including paid-to-incurred loss ratios, implied incurred-loss-to-earned-premium ratios and non-zero claim severity trends. An actual versus expected analysis is also performed comparing actual loss development to expected development based on the prior review. Additional analysis may be performed based on the results of these diagnostics, including the investigation of other actuarial methods.

The above is generally utilized to evaluate management's existing estimate for prior accident periods. For the initial estimate of the current accident year, the available claim data is typically insufficient to produce a reliable indication. Hence, the initial estimate for an accident year is generally based on a loss ratio projection method, which uses the earned premium for the current year multiplied by a projected loss ratio. The projected loss ratio is determined through analysis of prior experience periods using loss trend, rate level differences, mix of business changes and other known or observed factors influencing the current accident year relative to prior accident years. The exact number of prior accident years utilized varies by product line component, based on the volume of business for that component and the reliability of an individual accident year estimate.

Management's Estimates

At least once per quarter, certain Company management meets with its actuaries to review the latest claims and claim adjustment expense reserve analyses. Based on these analyses, management determines whether its ultimate claim liability estimates should be changed. In doing so, it must evaluate whether the new data provided represents credible actionable information or an anomaly that will have no effect on estimated ultimate claim liability. For example, as described above, payments may have decreased in one geographic region due to fewer claim adjusters being available to process claims. The resulting claim payment patterns would be analyzed to determine whether or not the change in payment pattern represents a change in ultimate claim liability.

Such an assessment requires considerable judgment. It is frequently not possible to determine whether a change in the data is an anomaly until sometime after the event. Even if a change is determined to be permanent, it is not always possible to reliably determine the extent of the change until sometime later. The overall detailed analyses supporting such an effort can take several months to perform. This is due to the need to evaluate the underlying cause of the trends observed, and may include the gathering or assembling of data not previously available. It may also include interviews with experts involved with the underlying processes. As a result, there can be a time lag between the emergence of a change and a determination that the change should be reflected in the Company's estimated claim liabilities. The final estimate selected by management in a reporting period is based on these various detailed analyses of past data, adjusted to reflect any new actionable information.

Reinsurance Recoverables

The following table summarizes the composition of the Company's reinsurance recoverable assets:

| (in millions) | March 31, 2008 | December 31, 2007 |
|--|-------------------|----------------------|
| Gross reinsurance recoverables on paid and unpaid claims and claim adjustment expenses | \$ 10,508 | \$ 10,731 |
| Allowance for uncollectible reinsurance | (703) | (688) |
| Net reinsurance recoverables | 9,805 | 10,043 |
| Structured settlements | 3,582 | 3,615 |
| Mandatory pools and associations | 1,982 | 1,983 |
| Total reinsurance recoverables | \$ 15,369 | \$ 15,641 |

The Company reports its reinsurance recoverables net of an allowance for estimated uncollectible reinsurance recoverables. The allowance is based upon the Company's ongoing review of amounts outstanding, length of collection periods, changes in reinsurer credit standing, disputes, applicable coverage defenses and other relevant factors. Accordingly, the establishment of reinsurance recoverables and the related allowance for uncollectible reinsurance recoverables is also an inherently uncertain process involving estimates. From time to time, the Company considers the commutation of reinsurance contracts. Changes in estimated reinsurance recoverables and commutation activity could result in additional income statement charges.

Investment Valuation and Impairments*Fair Value Measurements*

The Company's estimates of fair value for financial assets and financial liabilities are based on the framework established in FAS 157. The framework is based on the inputs used in valuation and gives the highest priority to quoted prices in active markets and requires that observable inputs be used in the valuations when available. The disclosure of fair value estimates in the FAS 157 hierarchy is based on whether the significant inputs into the valuation are observable. In determining the level of the hierarchy in which the estimate is disclosed, the highest priority is given to unadjusted quoted prices in active markets and the lowest priority to unobservable inputs that reflect the Company's significant market assumptions. The three levels of the hierarchy are as follows:

- Level 1 - Unadjusted quoted market prices for identical assets or liabilities in active markets that the Company has the ability to access.

- Level 2 - Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; or valuations based on models where the significant inputs are observable (e.g., interest rates, yield curves, prepayment speeds, default rates, loss severities, etc.) or can be corroborated by observable market data.
- Level 3 - Valuations based on models where significant inputs are not observable. The unobservable inputs reflect the Company's own assumptions about the assumptions that market participants would use.

Valuation of Investments Reported at Fair Value in Financial Statements

For investments that have quoted market prices in active markets, the Company uses the quoted market prices as fair value and includes these prices in the amounts disclosed in Level 1 of the hierarchy. The Company receives the quoted market prices from a third party, nationally recognized pricing service (pricing service). When quoted market prices are unavailable, the Company relies on a pricing service to determine an estimate of fair value, which is mainly for its fixed maturity investments. The fair value estimates provided from this pricing service are included in the amount disclosed in Level 2 of the hierarchy. If quoted market prices and an estimate from a pricing service are unavailable, the Company produces an estimate of fair value based on internally developed valuation techniques, which, depending on the level of observable market inputs, will render the fair value estimate as Level 2 or Level 3. The Company bases all of its estimates of fair value for assets on the bid price as it represents what a third party market participant would be willing to pay in an arm's length transaction. The following section describes the valuation methods used by the Company for each type of financial instrument it holds that are carried at fair value.

The fair value of a financial instrument is the estimated amount at which the instrument could be exchanged in an orderly transaction between knowledgeable, unrelated willing parties, i.e., not in a forced transaction. The estimated fair value of a financial instrument may differ from the amount that could be realized if the security was sold immediately. Additionally, the valuation of fixed income investments is more subjective when markets are less liquid due to the lack of market based inputs, which may increase the potential that the estimated fair value (i.e., the carrying amount) of an investment is not reflective of the price at which an actual transaction would occur.

Fixed Maturities

The Company utilizes a pricing service to estimate fair value measurements for approximately 99% of its fixed maturities. The pricing service utilizes market quotations for fixed maturity securities that have quoted prices in active markets. Since fixed maturities other than U.S. Treasury securities generally do not trade on a daily basis, the pricing service prepares estimates of fair value measurements for these securities using its proprietary pricing applications which include available relevant market information, benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing. Additionally, the pricing service uses an Option Adjusted Spread model to develop prepayment and interest rate scenarios.

The pricing service evaluates each asset class based on relevant market information, relevant credit information, perceived market movements and sector news. The market inputs utilized in the pricing evaluation, listed in the approximate order of priority, include: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers, reference data, and industry and economic events. The extent of the use of each market input depends on the asset class and the market conditions. Depending on the security, the priority of the use of inputs may change or some market inputs may not be relevant. For some securities additional inputs may be necessary.

The pricing service utilized by the Company has indicated that they will only produce an estimate of fair value if there is objectively verifiable information to produce a valuation. If the pricing service discontinues pricing an investment, the Company would be required to produce an estimate of fair value using some of the same methodologies as the pricing service, but would have to make assumptions for market based inputs that are unavailable due to market conditions.

Because the fair value estimates of most fixed maturity investments are determined by evaluations that are based on observable market information rather than market quotes, all estimates of fair value for fixed maturities, other than U.S. Treasury securities, priced by the pricing service are included in the amount disclosed in Level 2 of the hierarchy. The estimated fair value of U.S. Treasury securities are included in the amount disclosed in Level 1 as the estimates are based on unadjusted market prices.

The Company reviews the estimates of fair value provided by the pricing service and compares the estimates to the Company's knowledge of the market to determine if the estimates obtained are representative of the prices in the market. The Company produces a report monthly that lists all price changes from the previous month in excess of 5%. The Company reviews the report and will challenge any prices deemed not to be representative of fair value. In addition, the Company has implemented a process to randomly select purchased or sold securities and compare execution prices to the estimates from the pricing service. This process was implemented in mid-2007 and has not highlighted any issues with the fair value estimates from the pricing service.

The Company holds privately placed corporate bonds and estimates the fair value of these bonds using an internal matrix that is based on market information regarding interest rates, credit spreads and liquidity. The underlying source data for calculating the matrix of credit spreads relative to the U.S. Treasury curve are the Merrill Lynch U.S. Corporate Index and the Merrill Lynch High Yield BB Rated Index. The Company includes the fair value estimates of these corporate bonds in Level 2 since all significant inputs are market observable. As many of these securities are issued by public companies, the Company compares the estimates of fair value to the fair values of these companies' publicly traded debt to test the validity of the internal pricing matrix.

While the vast majority of the Company's municipal bonds are included in Level 2, the Company holds a small number of municipal bonds which are not valued by the pricing service and estimates the fair value of these bonds using an internal pricing matrix with some unobservable inputs that are significant to the valuation. Due to the limited amount of observable market information, the Company includes the fair value estimates for these particular bonds in Level 3. Additionally, the Company holds a small amount of fixed maturities that have characteristics that make them unsuitable for matrix pricing. For these fixed maturities the Company obtains a quote from a broker (typically a market maker). Due to the disclaimers on the quotes that indicate that the price is indicative only, the Company includes these fair value estimates in Level 3.

Equities

For public common and preferred stocks, the Company receives prices from a nationally recognized research service that are based on observable market transactions and includes these estimates in the amount disclosed in Level 1. Infrequently, current market quotes in active markets are unavailable for certain non-redeemable preferred stocks held by the Company. In these instances, the Company receives an estimate of fair value from the pricing service that provides fair value estimates for the Company's fixed maturities. The service utilizes some of the same methodologies to price the non-redeemable preferred stocks as it does for the fixed maturities. The Company includes the estimate in the amount disclosed in Level 2.

The Company holds investments in non-public common and preferred stocks (private equities) where the fair value estimate is determined either internally or by an external fund manager based on recent filings, operating results, balance sheet stability, growth and other business and market sector fundamentals. The Company holds one private common stock where the estimate of fair value is provided by a third party appraiser on behalf of the investee and adjusted for a liquidity discount which takes into consideration the restriction on the common stock. Due to the significant unobservable inputs in these valuations, the Company includes the estimate in the amount disclosed in Level 3.

Derivatives

The Company uses derivatives generally to hedge its net investment in a foreign subsidiary. The Company also holds non-public warrants in a public Company and has convertible bonds containing embedded conversion options that are reported separately from the host bond contract. For the derivatives used to hedge the net investment of a foreign subsidiary, the

Company uses quoted market prices to estimate fair value and includes the estimate in Level 1. The Company estimates fair value for the warrants using an option pricing model with observable market inputs. Because the warrants are not market traded, information concerning market participants is not available and the Company includes the estimate in the amount disclosed in Level 3. The Company bifurcates the embedded conversion options based on observable market inputs and includes the estimate of fair value in Level 2. The Company reviews the option pricing model on an annual basis for appropriateness.

Valuation of Investments Not Reported at Fair Value in Financial Statements

Short-term Securities

The Company's short-term investments consist mainly of A1/P1 commercial paper with a remaining term of 25.9 days at March 31, 2008. Additionally, it is the Company's policy to not invest in structured products for its short term investments. The Company believes that there is insignificant credit risk in its short-term portfolio and that amortized cost approximates fair value. The Company includes short-term investments in its impairment monitoring to identify any credit issues.

Real Estate

Real estate is recorded on the purchase date at the purchase price, which generally represents fair value, and is supported by internal analysis or external appraisals, using discounted cash flow analyses and other acceptable valuation techniques. Real estate is subsequently carried at the Company's cost, net of depreciation.

Other Investments

The Company's investment portfolio includes other investments not carried at fair value which include private equity limited partnerships, joint ventures, other limited partnerships and mortgage loans. The Company uses the equity method of accounting for these private equity limited partnerships, joint ventures and other limited partnerships, and amortized cost is used for mortgage loans.

Investment Impairments

The Company recognizes an impairment loss when an invested asset's value declines below cost, adjusted for accretion, amortization and previous other-than-temporary impairments (new cost basis), and it is determined that the Company will not be able to recover all amounts due pursuant to the issuer's contractual obligations prior to sale or maturity or the change is deemed to be other-than-temporary. When the Company determines that an invested asset is other-than-temporarily impaired, the invested asset is written down to fair value, and the amount of the impairment is included in earnings as a realized investment loss. The fair value then becomes the new cost basis of the investment, and any subsequent recoveries in fair value, other than increases in value resulting from resetting the yield on the impaired securities, are recognized at disposition.

The Company recognizes a realized loss when impairment is deemed to be other-than-temporary even if a decision to sell an invested asset has not been made. When the Company has decided to sell a temporarily impaired available-for-sale invested asset and the Company does not expect the fair value of the invested asset to fully recover prior to the expected time of sale, the invested asset is deemed to be other-than-temporarily impaired in the period in which the decision to sell is made.

Factors considered in determining whether a decline is other-than-temporary include the length of time and the extent to which fair value has been below cost, the financial condition and near-term prospects of the issuer, and the Company's ability and intent to hold the investment for a period of time sufficient to allow for any anticipated recovery.

The Company's process for reviewing invested assets for impairments during any quarter includes the following:

- Identification and evaluation of investments that have possible indications of other-than-temporary impairment, which includes an analysis of investments with gross unrealized investment losses that have fair values less than 80% of cost for six consecutive months or more;
- Review of portfolio manager(s) recommendations for other-than-temporary impairments based on the investee's current financial condition, liquidity, near-term recovery prospects and other factors;

- Consideration of evidential matter, including an evaluation of factors or triggers that may cause individual investments to qualify as having other-than-temporary impairments; and
- Determination of the status of each analyzed investment as other-than-temporary or not, with documentation of the rationale for the decision.

Sales of Temporarily Impaired Invested Assets

The Company may, from time to time, sell invested assets subsequent to the balance sheet date that were considered temporarily impaired at the balance sheet date. Such sales are generally due to events occurring subsequent to the balance sheet date that result in a change in the Company's intent or ability to hold an invested asset. The types of events that may result in a sale include significant changes in the economic facts and circumstances related to the invested asset, significant unforeseen changes in the Company's liquidity needs, or changes in tax laws or the regulatory environment.

Fixed Maturities and Equity Securities

An investment in a fixed maturity or equity security which is available for sale is impaired if its fair value falls below its cost or new cost basis, and the decline is considered to be other-than-temporary. A fixed maturity security is other-than-temporarily impaired if it is probable that the Company will not be able to collect all amounts due under the security's contractual terms or where the Company does not have the intent to hold the security. Equity securities are other-than-temporarily impaired when it becomes apparent that the Company will not recover its cost over the expected holding period.

Further, for securities expected to be sold, an other-than-temporary impairment charge is recognized if the Company does not expect the fair value of a security to recover prior to the expected date of sale. Additionally, for certain securitized financial assets with contractual cash flows (including asset-backed securities), the Company periodically updates its best estimate of cash flows over the life of the security. If management determines that the fair value of a securitized financial asset is less than its carrying amount and there has been a decrease in the present value of the estimated cash flows since the last revised estimate, considering both timing and amount, then an other-than-temporary impairment is recognized.

Real Estate Investments

The carrying value of a real estate property is reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. The review for impairment includes an estimate of the undiscounted cash flows expected to result from the use and eventual disposition of the real estate property. An impairment loss is recognized if the expected future undiscounted cash flows are less than the carrying value of the real estate property. The impairment loss is measured as the amount by which the carrying amount exceeds fair value. On at least an annual basis, the Company obtains independent appraisals for principally all of its real estate investments.

Other Investments

Venture capital investments and non-publicly traded investments are reviewed quarterly for other-than-temporary impairment by the external fund manager and the Company's portfolio managers. An impairment loss is recognized if, based on the specific facts and circumstances, it is probable that the Company will not be able to recover all of the cost of an individual holding. Also included in other investments are partnership investments and investments in limited liability companies (together, partnerships) that generally report investments on their balance sheet at fair value. The managers/general partners of the private equity partnerships provide financial information quarterly which is generally available to investors, including the Company, within three to six months following the date of the reporting period. Certain limited partnerships provide financial information monthly which is available to investors within one month following the date of the reporting period. The Company reviews these investments for impairment no less frequently than quarterly and monitors the performance throughout the year through discussions with the managers/general partners. If the Company becomes aware of an other-than-temporary impairment of a partnership investment at the balance sheet date prior to receiving financial information, it will record an impairment charge consistent with the Company's impairment policy.

The following table summarizes for all fixed maturities and equity securities available for sale and for equity securities reported at fair value for which fair value is less than 80% of amortized cost at March 31, 2008, the gross unrealized investment loss by length of time those securities have continuously been in an unrealized loss position:

| (in millions) | Period For Which Fair Value Is Less Than 80% of Amortized Cost | | | | Total |
|-------------------|--|---|--|------------------------|--------------|
| | Less Than 3 Months | Greater Than 3 Months, Less Than 6 Months | Greater Than 6 Months, Less Than 12 Months | Greater Than 12 Months | |
| Fixed maturities | \$ 42 | \$ 4 | \$ | \$ | \$ 46 |
| Equity securities | 11 | | | | 11 |
| Total | \$ 53 | \$ 4 | \$ | \$ | \$ 57 |

Intangible Impairments

The Company performs a review on at least an annual basis, of goodwill held by its reporting units, which are the Company's three operating and reportable segments: Business Insurance; Financial, Professional & International Insurance; and Personal Insurance.

The impairment test of goodwill is a two-step process. The first step is to identify any potential impairment using a multiple-of-earnings approach to estimate the fair value of the reporting units. The fair values of the reporting units are then compared to their carrying value, including goodwill. If the carrying amounts of the reporting units exceed their fair value, a second step is performed to measure the amount of impairment, if any.

Other indefinite-lived intangible assets held by the Company are also reviewed for impairment on at least an annual basis. The classification of the asset as indefinite-lived is reassessed and an impairment is recognized if the carrying amount of the asset exceeds its fair value.

OTHER MATTERS

Unresolved Staff Comments

On July 23, 2004, the Company announced that it was seeking guidance from the staff of the Division of Corporation Finance of the SEC with respect to the appropriate purchase accounting treatment for certain second quarter 2004 adjustments totaling \$1.63 billion (\$1.07 billion after-tax). The Company recorded these adjustments as charges in its consolidated statement of income in the second quarter of 2004. Through an informal comment process, the staff of the Division of Corporation Finance subsequently asked for further information, which the Company provided. Specifically, the staff asked for information concerning the Company's adjustments to certain of SPC's insurance reserves and reserves for reinsurance recoverables and premiums due from policyholders, and how those adjustments may relate to SPC's reserves for periods prior to the merger of SPC and TPC. After reviewing the staff's questions and comments and discussions with the Company's independent auditors, the Company continues to believe that its accounting treatment for these adjustments is appropriate. If, however, the staff disagrees, some or all of the adjustments being discussed may not be recorded as charges in the Company's consolidated statement of income, thereby increasing net income for the second quarter and full year 2004 and increasing shareholders' equity at March 31, 2008 and December 31, 2007, 2006, 2005 and 2004, in each case by the approximate after-tax amount of the change. The effect on tangible shareholders' equity (adjusted for the effects of

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

deferred taxes associated with goodwill and other intangible assets) at March 31, 2008 and December 31, 2007, 2006, 2005 and 2004 would not be material.

Increases to goodwill and deferred tax liabilities would be reflected on the Company's balance sheet as of April 1, 2004, either due to purchase accounting or adjustment of SPC's reserves prior to the merger of SPC and TPC. On May 3, 2006, the Company received a letter from the Division of Enforcement of the SEC (the Division) advising the Company that it is conducting an inquiry relating to the second quarter 2004 adjustments and the April 1, 2004 merger between SPC and TPC. The Company has been cooperating with the Division's requests for information.

FUTURE APPLICATION OF ACCOUNTING STANDARDS

See note 1 to the consolidated financial statements for a discussion of recently issued accounting pronouncements.

OUTLOOK

The Company's objective is to enhance its position as a consistently profitable market leader and a cost-effective provider of property and casualty insurance in the United States and in selected international markets. A variety of factors continue to affect the property and casualty insurance market and the Company's core business outlook for the remainder of 2008, including competitive conditions in the markets served by the Company's business segments, loss cost trends, interest rate trends and the investment environment.

Competition. The Company expects property casualty insurance market conditions to continue to become modestly more competitive during the remainder of 2008, particularly for new business. The pricing environment for new business generally has less of an impact on underwriting profitability than renewal price changes, particularly in an environment of high retention rates, which the Company has experienced over the past several years. In the Business Insurance and the Financial, Professional & International Insurance segments, the Company expects renewal price changes in the remainder of 2008 will modestly decline from their 2007 levels. In the Personal Insurance segment, the Company expects automobile and homeowners renewal price changes will increase slightly compared to their 2007 levels. These expectations for the pricing environment, when combined with expected modestly increased loss costs, will likely result in somewhat reduced underwriting profitability in 2008 as compared to 2007.

Loss Cost Trends. Loss cost trends are primarily driven by changes in claim frequency and claim severity. The industry has generally experienced unprecedented low levels of non-catastrophe related claim frequency over the last several years. The Company expects this level of claim frequency to continue in the remainder of 2008 in certain lines of business, while claim frequency is expected to increase modestly for other lines of business. The Company also expects severity to increase modestly for non-catastrophe related claims.

The Company believes that the overall trend of increased frequency and severity of catastrophic Gulf and Atlantic Coast storms experienced in recent years may continue for the foreseeable future, although the trend was not evident in the United States in 2007 and 2006. Given the potential increase in frequency and severity of storms, the Company will continue to reassess its definition of, and exposure to, coastal risks. These risks will be reflected in the pricing and terms and conditions it will offer in coastal areas. Due in part to the increased frequency and severity of the Gulf and Atlantic Coast storms, there has been some disruption in the market for coastal wind insurance, most significantly in personal lines, as insurers, including the Company, have reduced capacity and increased prices. The continued disruption in market conditions, along with the potential for increased frequency and severity of coastal storms, could result in a decrease in the amount of coastal wind coverage that the Company is able or willing to write.

In recent periods, the Company has recorded net favorable prior year reserve development, primarily driven by better than expected loss experience in all of the Company's segments for prior loss years. If better than expected loss experience continues, the Company may record

additional net favorable prior year reserve development in the remainder of 2008. In that case, the Company may also concurrently revise favorably its current year loss estimates. However, better than expected loss experience may not continue or may reverse, in which case the Company may record no favorable prior year reserve development or net unfavorable prior year reserve development in future periods. In that case, the Company may revise current year loss estimates upward in future periods.

Interest Rate Trends and the Investment Environment. Changes in the general interest rate environment affect the returns available on new investments. While a rising interest rate environment enhances the returns available on new fixed income investments, thereby favorably impacting net investment income, it reduces the market value of existing fixed maturity investments, and therefore, shareholders' equity. A decline in interest rates reduces the returns available on new investments, thereby negatively impacting net investment income, but increases the market value of existing investments and therefore, shareholders' equity. In 2007 and in the first quarter of 2008, short-term and long-term interest rates declined, reducing the interest income on the Company's short-term investment portfolio and lowering the rate received on new long-term investment purchases. Reduced liquidity in the capital markets could adversely impact the Company's investment portfolio, particularly private equity investments and investments in hedge funds.

At March 31, 2008, approximately 5% of the Company's invested assets were comprised of equity securities, venture capital investments, private equity limited partnerships, joint ventures, other limited partnerships and trading securities, which are subject to greater volatility than fixed income investments. General economic conditions, stock market conditions and many other factors beyond the Company's control may affect the value of these non-fixed income investments and the realization of net investment income. The Company is not able to predict future market conditions or their impact on net investment income.

Net investment income is an important contributor to the Company's results of operations, and the Company expects the investment environment to remain challenging during the remainder of 2008, particularly with respect to its non-fixed income investment portfolio.

FORWARD-LOOKING STATEMENTS

This report contains, and management may make, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, may be forward-looking statements. Specifically, earnings guidance, statements about the Company's share repurchase plans and statements about the potential impact of the recent disruption in the investment markets on the Company's investment portfolio and underwriting results are forward looking, and the Company may make forward-looking statements about its results of operations (including, among others, premium volume, net and operating income, investment income, return on equity and combined ratio), and financial condition (including, among others, invested assets and liquidity); the sufficiency of its asbestos and other reserves (including, among others, asbestos claim payment patterns); the cost and availability of reinsurance coverage; catastrophe losses; investment performance; market conditions; and strategic initiatives. Such statements are subject to risks and uncertainties, many of which are difficult to predict and generally beyond the Company's control, that could cause actual results to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements.

Some of the factors that could cause actual results to differ include, but are not limited to, the following: catastrophe losses could materially and adversely affect the Company's results of operations, its financial position and/or liquidity and could adversely impact its ratings, the Company's ability to raise capital and the availability and cost of reinsurance; if actual claims exceed the Company's loss reserves, or if changes in the estimated level of loss reserves are necessary, the Company's financial results could be materially and adversely affected; the Company's business could be harmed because of its potential exposure to asbestos and environmental claims and related litigation; the Company is exposed to, and may face adverse developments involving, mass tort claims such as those relating to exposure to potentially harmful products or substances; the effects of emerging claim and coverage issues on the Company's business are uncertain; the Company may not be able to collect all amounts due to it from reinsurers, and reinsurance coverage may not be available to the Company in the future at commercially reasonable rates or at all; the intense competition that the Company faces could harm its ability to maintain or increase its profitability and premium volume; the Company is exposed to credit risk in certain of its business operations and in its investment portfolio; the insurance industry and the Company are the subject of a number of investigations by state and federal authorities in the United States, and the Company cannot predict the outcome of these investigations or their impact on its business or financial results; the Company's businesses are heavily regulated, and changes in regulation may reduce the Company's profitability and limit its growth; a downgrade in the Company's claims-paying and financial strength ratings could adversely impact its business volumes, adversely impact its ability to access the capital markets and increase its borrowing costs; the Company's investment portfolio may suffer reduced returns or losses; the inability of the Company's insurance subsidiaries to pay dividends to the holding company in sufficient amounts would harm the Company's ability to meet its obligations and to pay future shareholder dividends; disruptions to the Company's relationships with its independent agents and brokers could adversely affect the Company; the Company is subject to a number of risks associated with its business outside the United States; the Company could be adversely affected if its controls to ensure compliance with guidelines, policies and legal and regulatory standards are not effective; the Company's business success and profitability depend, in part, on effective information technology systems and on continuing to develop and implement improvements in technology; certain significant multiyear projects are currently in process but may not be successful; and if the Company experiences difficulties with technology, data security and/or outsourcing relationships its ability to conduct its business could be negatively impacted.

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

The Company's forward-looking statements speak only as of the date of this report or as of the date they are made, and the Company undertakes no obligation to update forward-looking statements. For a more detailed discussion of these factors, see the information under the caption "Risk Factors" in the Company's most recent annual report on Form 10-K filed with the Securities and Exchange Commission.

Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There were no material changes in the Company's market risk components since December 31, 2007.

Item 4. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures (as that term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (Exchange Act)) that are designed to ensure that information required to be disclosed in the Company's reports under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures as of March 31, 2008. Based upon that evaluation and subject to the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of March 31, 2008, the design and operation of the Company's disclosure controls and procedures provided reasonable assurance that the disclosure controls and procedures are effective to accomplish their objectives.

In the first quarter of 2008, the Company upgraded the software used to consolidate its financial results and the software used to facilitate the reconciliation of bank accounts. These actions enhanced system functionality and related user interfaces. Management has reviewed and tested the internal controls affecting these actions as part of its overall evaluation of internal controls over financial reporting. Other than the foregoing, there was no change in the Company's internal control over financial reporting (as that term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended March 31, 2008 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

This section describes the major pending legal proceedings, other than ordinary routine litigation incidental to the business, to which the Company or any of its subsidiaries is a party or to which any of the Company's property is subject.

Asbestos- and Environmental-Related Proceedings

In the ordinary course of its insurance business, the Company receives claims for insurance arising under policies issued by the Company asserting alleged injuries and damages from asbestos- and environmental-related exposures that are the subject of related coverage litigation, including, among others, the litigation described below. The Company continues to be subject to aggressive asbestos-related litigation. The

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

conditions surrounding the final resolution of these claims and the related litigation continue to change. The Company is defending its asbestos- and environmental-related litigation vigorously and believes that it has meritorious defenses; however, the outcomes of these disputes are uncertain. In this regard, the Company employs dedicated specialists and aggressive resolution strategies to manage asbestos and environmental loss exposure, including settling litigation under appropriate circumstances. For a discussion of other information regarding the Company's asbestos and environmental exposure, see Part I Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations Asbestos Claims and Litigation, Environmental Claims and Litigation and Uncertainty Regarding Adequacy of Asbestos and Environmental Reserves.

Travelers Property Casualty Corp. (TPC), a wholly-owned subsidiary of the Company, is involved in three significant proceedings relating to ACandS, Inc. (ACandS), formerly a national distributor and installer of products containing asbestos. The proceedings, which are pending in the U.S. Bankruptcy Court for the District of Delaware (*In re: ACandS, Inc.*) and the U.S. District Court for the District of Pennsylvania (*ACandS, Inc. v. Travelers Casualty and Surety Co.*, No. 03-MC-222 and *ACandS, Inc. v. Travelers Casualty and Surety Co.*, 00-CV-4633), involve disputes as to whether and to what extent any of ACandS' potential liabilities for current or future bodily injury asbestos claims are covered by insurance policies issued by TPC.

On July 6, 2007, the Company announced that it entered into a settlement to resolve fully all current and future asbestos-related coverage claims relating to ACandS, including the three proceedings mentioned above. Under the settlement agreement, the Company will contribute \$449 million to a trust to be established pursuant to ACandS' plan of reorganization. In exchange, the Company will be released from any obligations it has to ACandS for asbestos-related claims and will be protected from any such claims by injunctions to be issued in the Company's favor by the federal court overseeing ACandS' bankruptcy case. The settlement is subject to a number of contingencies. Pursuant to the settlement agreement, ACandS and the Company have agreed to stay the claims against each other in the three proceedings described above. Once all of the contingencies of the settlement are satisfied, these claims will be dismissed with prejudice.

On August 27, 2007, the bankruptcy court overseeing ACandS' bankruptcy approved the settlement and no appeals from that approval were taken. As a result, the Company has placed \$449 million into escrow. Upon fulfillment of all remaining contingencies, including final court approval of a plan of reorganization for ACandS and the issuance of the injunctions described above, those funds will be released from escrow to the trust created under ACandS' plan of reorganization. Objections to ACandS' plan of reorganization were due on March 24, 2008. Several parties filed objections. A hearing to consider the confirmation of ACandS' plan of reorganization is scheduled for May 6, 2008. If the plan is approved by final order and if all remaining contingencies are fulfilled, the release of the funds from escrow to the trust will be recorded as a paid claim and reduction in claim reserves, and accordingly, there will be no effect on the Company's results of operations. The Company expects to seek to recover approximately \$84 million of the \$449 million from reinsurers.

In October 2001 and April 2002, two purported class action suits (*Wise v. Travelers* and *Meninger v. Travelers*) were filed against TPC and other insurers (not including SPC) in state court in West Virginia. These cases were subsequently consolidated into a single proceeding in the Circuit Court of Kanawha County, West Virginia. The plaintiffs allege that the insurer defendants engaged in unfair trade practices by inappropriately handling and settling asbestos claims. The plaintiffs seek to reopen large numbers of settled asbestos claims and to impose liability for damages, including punitive damages, directly on insurers. Similar lawsuits were filed in West Virginia, Massachusetts and Hawaii state courts (these suits are collectively referred to as the Statutory and Hawaii Actions).

In March 2002, the plaintiffs in consolidated asbestos actions pending before a mass tort panel of judges in West Virginia state court amended their complaint to include TPC as a defendant, alleging that TPC and other insurers breached alleged duties to certain users of asbestos products. The plaintiffs seek damages, including punitive damages. Lawsuits seeking similar relief and raising similar allegations, primarily violations of purported common law duties to third parties, are also pending in Texas state court against TPC and SPC, and in Louisiana state court against TPC (the claims asserted in these suits, together with the West Virginia suit, are collectively referred to as the Common Law Claims).

The federal bankruptcy court that had presided over the bankruptcy of TPC's former policyholder Johns-Manville Corporation issued a temporary injunction prohibiting the prosecution of the Statutory Actions (but not the Hawaii Actions), the Common Law Claims and an additional set of cases filed in various state courts in Texas and Ohio, and enjoining certain attorneys from filing any further lawsuits against TPC based on similar allegations. Notwithstanding the injunction, additional common law claims were filed against TPC.

In November 2003, the parties reached a settlement of the Statutory and Hawaii Actions. This settlement includes a lump-sum payment of up to \$412 million by TPC, subject to a number of significant contingencies. In May 2004, the parties reached a settlement resolving substantially all pending and similar future Common Law Claims against TPC. This settlement requires a payment of up to \$90 million by TPC, subject to a number of significant contingencies. Each of these settlements is contingent upon, among other things, a final order of the bankruptcy court clarifying that all of these claims, and similar future asbestos-related claims against TPC, are barred by prior orders entered by the bankruptcy court.

On August 17, 2004, the bankruptcy court entered an order approving the settlements and clarifying its prior orders that all of the pending Statutory and Hawaii Actions and substantially all Common Law Claims pending against TPC are barred. The order also applies to similar direct

action claims that may be filed in the future.

On March 29, 2006, the U.S. District Court for the Southern District of New York substantially affirmed the bankruptcy court's orders while vacating that portion of the bankruptcy court's orders that required all future direct actions against TPC to first be approved by the bankruptcy court before proceeding in state or federal court.

Various parties appealed the district court's March 29, 2006 ruling to the U.S. Court of Appeals for the Second Circuit. On February 15, 2008, the Second Circuit issued an opinion vacating on jurisdictional grounds the District Court's approval of an order issued by the bankruptcy court prohibiting the prosecution of the Statutory and Hawaii Actions and the Common Law Claims, as well as future similar direct action litigation, against TPC. On February 29, 2008, TPC and certain other parties to the appeals filed a petition for rehearing and/or rehearing *en banc*, requesting reinstatement of the district court's judgment. The petition is presently pending. Unless the Second Circuit's decision is reversed on further appeal and the bankruptcy court's order is reinstated and becomes final, the settlements will be voided and TPC will have no obligation to pay the amounts due under the settlement agreements (other than certain administrative expenses). In that case, the Company intends to litigate the direct action cases vigorously.

SPC, which is not covered by the bankruptcy court rulings or the settlements described above, is a party to pending direct action cases in Texas state court asserting common law claims and intends to litigate those cases vigorously.

Currently, it is not possible to predict legal outcomes and their impact on the future development of claims and litigation relating to asbestos and environmental claims. Any such development will be affected by future court decisions and interpretations, as well as changes in applicable legislation. Because of these uncertainties, additional liabilities may arise for amounts in excess of the current related reserves. In addition, the Company's estimate of ultimate claims and claim adjustment expenses may change. These additional liabilities or increases in estimates, or a range of either, cannot now be reasonably estimated and could result in income statement charges that could be material to the Company's results of operations in future periods.

Shareholder Litigation and Related Proceedings

In November 2004, two purported class actions were brought in the U.S. District Court for the District of Minnesota by certain shareholders of the Company against the Company and certain of its current and former officers and directors. These two actions were consolidated as *In re St. Paul Travelers Securities Litigation II*. An amended consolidated complaint was filed alleging violations of federal securities laws in connection with (i) the Company's alleged failure to make disclosure relating to the practice of paying brokers commissions on a contingent basis, (ii) the Company's alleged involvement in a conspiracy to rig bids and (iii) the Company's allegedly improper use of finite reinsurance products. On January 17, 2008, the parties in *In re St. Paul Travelers Securities Litigation II* entered into a stipulation of settlement resolving the case. The settlement, which is subject to court approval, will not have a material impact on the Company's results of operations.

Other Proceedings

From time to time, the Company is involved in proceedings addressing disputes with its reinsurers regarding the collection of amounts due under the Company's reinsurance agreements. These proceedings may be initiated by the Company or the reinsurers and may involve the terms of the reinsurance agreements, the coverage of particular claims, exclusions under the agreements, as well as counterclaims for rescission of the agreements. One of these disputes is the action described in the following paragraphs.

The Company's Gulf operation brought an action on May 22, 2003 in the Supreme Court of New York, County of New York (*Gulf Insurance Company v. Transatlantic Reinsurance Company, et al.*), against Transatlantic Reinsurance Company (Transatlantic), XL Reinsurance America, Inc. (XL), Odyssey America Reinsurance Corporation (Odyssey), Employers Reinsurance Company (Employers) and Gerling Global Reinsurance Corporation of America (Gerling), to recover amounts due under reinsurance contracts issued to Gulf and related to Gulf's February 2003 settlement of a coverage dispute under a vehicle residual value protection insurance policy. The reinsurers asserted counterclaims seeking rescission of the vehicle residual value reinsurance contracts issued to Gulf and unspecified damages for breach of contract. Gerling

Edgar Filing: TRAVELERS COMPANIES, INC. - Form 10-Q

commenced a separate action asserting the same claims, which has been consolidated with the original Gulf action for pre-trial purposes.

Gulf has entered into final settlement agreements with Employers, XL, Transatlantic and Odyssey which resolve all claims between Gulf and these defendants under the reinsurance agreements at issue in the litigation.

In November 2007, the court issued rulings denying Gulf's motion for partial summary judgment against Gerling, the sole remaining defendant, but granting Gerling's motion for partial summary judgment on certain claims and counterclaims asserted by Gulf and Gerling. Gulf has appealed the court's decision to the Supreme Court of New York Appellate Division, First Department, and has been granted a stay of trial on the remaining claims pending that appeal. Briefing of the appeal was completed on April 11, 2008. The Court has not yet set a date for oral argument. Gulf denies Gerling's allegations, believes that it has a strong legal basis to collect the amounts due under the reinsurance contracts and intends to vigorously pursue the action.

Based on the Company's beliefs about its legal positions in its various reinsurance recovery proceedings, the Company does not expect any of these matters will have a material adverse effect on its results of operations in a future period.

The Company is a defendant in three consolidated lawsuits in the U.S. District Court for the Eastern District of Louisiana arising out of disputes with certain policyholders over whether insurance coverage is available for flood losses arising from Hurricane Katrina: *Chehardy, et al. v. State Farm, et al., Vanderbrook, et al. v. State Farm Fire & Cas. Co., et al.*, and *Xavier University of Louisiana v. Travelers Property Ca. Co. of America*. *Chehardy* and *Vanderbrook* are purported class actions in which the Company is one of several insurer defendants. *Xavier* is an individual suit involving a property insurance policy brought by one of the Company's insureds. All of these actions allege that the losses were caused by the failure of the New Orleans levees and, therefore, they allege that insurance coverage is available for the resulting flooding. On November 27, 2006, the district court issued a ruling in the three consolidated cases denying the motions of the Company and certain other insurers for a summary disposition of the cases.

On August 2, 2007, the U.S. Court of Appeals for the Fifth Circuit reversed the district court's ruling, holding that there is no coverage for the plaintiffs' flood losses under the policies at issue (including policies issued by the Company) because the policies' flood exclusions unambiguously exclude coverage. On August 27, 2007, the Fifth Circuit denied the plaintiffs' petition for rehearing. The plaintiffs filed a Petition for Writ of Certiorari with the U.S. Supreme Court, which was denied on February 19, 2008.

The district court to which these cases were remanded following the Fifth Circuit decision discussed above, issued an order staying all proceedings concerning the interpretation of the flood exclusion pending a decision by the Louisiana Supreme Court in an appeal entitled *Joseph Sher v. Lafayette Insurance Co., et al.* *Sher* is an appeal from a decision of a Louisiana state appellate court in which, contrary to the Fifth Circuit's ruling discussed above, certain judges on the panel ruled that the flood exclusion at issue in the case is ambiguous, in which case insurance coverage may be available for flood losses. Although the Company is not a party to *Sher*, the district court issued the stay on the basis that the Louisiana Supreme Court's decision in *Sher* could be relevant to the outcome of the district court cases. On April 8, 2008, the Louisiana Supreme Court issued a decision in *Sher* holding, consistent with the Fifth Circuit ruling discussed above, that the flood exclusion is unambiguous and, therefore, insurance coverage is not available for the plaintiffs' flood losses. On April 22, 2008, the plaintiff filed an application for rehearing.

As previously disclosed, as part of ongoing, industry-wide investigations, the Company and its affiliates have received subpoenas and written requests for information from a number of government agencies and authorities, including, among others, state attorneys general, state insurance departments, the U.S. Attorney for the Southern District of New York and the U.S. Securities and Exchange Commission (SEC). The areas of pending inquiry addressed to the Company include its relationship with brokers and agents and the Company's involvement with non-traditional insurance and reinsurance products. The Company and its affiliates may receive additional subpoenas and requests for information with respect to these matters.

The Company is cooperating with these subpoenas and requests for information. In addition, outside counsel, with the oversight of the Company's board of directors, conducted an internal review of certain of the Company's business practices. This review initially focused on the Company's relationship with brokers and was commenced after the announcement of litigation brought by the New York Attorney General's

office against a major broker.

The internal review was expanded to address the various requests for information described above and to verify whether the Company's business practices in these areas have been appropriate. The Company's review has been extensive, involving the examination of e-mails and underwriting files, as well as interviews of current and former employees.

In its review, the Company found only a few instances of conduct that were inconsistent with the Company's employee code of conduct and has responded appropriately. The Company's internal review with respect to finite reinsurance considered finite products the Company both purchased and sold. The Company has completed its review with respect to the identified finite products purchased and sold, and has concluded that no adjustment to previously issued financial statements is required.

Any authority with open inquiries or investigations could ask that additional work be performed or reach conclusions different from the Company's. Accordingly, it would be premature to reach any conclusions as to the likely outcome of the regulatory inquiries described above.

In 2005, four putative class action lawsuits were brought against a number of insurance brokers and insurers, including the Company and/or certain of its affiliates, by plaintiffs who allegedly purchased insurance products through one or more of the defendant brokers. The plaintiffs alleged that various insurance brokers conspired with each other and with various insurers, including the Company and/or certain of its affiliates, to artificially inflate premiums, allocate brokerage customers and rig bids for insurance products offered to those customers. To the extent they were not originally filed there, the federal class actions were transferred to the U.S. District Court for the District of New Jersey and were consolidated for pre-trial proceedings with other class actions under the caption *In re Insurance Brokerage Antitrust Litigation*. On August 1, 2005, various plaintiffs, including the four named plaintiffs in the above-referenced class actions, filed an amended consolidated class action complaint naming various brokers and insurers, including the Company and certain of its affiliates, on behalf of a putative nationwide class of policyholders. The complaint included causes of action under the Sherman Act, the Racketeer Influenced and Corrupt Organizations Act (RICO), state common law and the laws of the various states prohibiting antitrust violations. The complaint sought monetary damages, including punitive damages and trebled damages, permanent injunctive relief, restitution, including disgorgement of profits, interest and costs, including attorneys' fees. All defendants moved to dismiss the complaint for failure to state a claim. After giving plaintiffs multiple opportunities to replead, the court dismissed the Sherman Act claims on August 31, 2007 and the RICO claims on September 28, 2007, both with prejudice, and declined to exercise supplemental jurisdiction over the state law claims. The plaintiffs are appealing the district court's decisions to the U.S. Court of Appeals for the Third Circuit. Additional individual actions have been brought in state and federal courts against the Company involving allegations similar to those in *In re Insurance Brokerage Antitrust Litigation*, and further actions may be brought. The Company believes that all of these lawsuits have no merit and intends to defend vigorously.

In addition to those described above, the Company is involved in numerous lawsuits, not involving asbestos and environmental claims, arising mostly in the ordinary course of business operations either as a liability insurer defending third-party claims brought against policyholders, or as an insurer defending claims brought against it relating to coverage or the Company's business practices. While the ultimate resolution of these legal proceedings could be material to the Company's results of operations in a future period, in the opinion of the Company's management, none would likely have a material adverse effect on the Company's financial position or liquidity.

The Company previously reported that it sought guidance from the Division of Corporation Finance of the SEC with respect to the appropriate purchase accounting treatment for certain second quarter 2004 adjustments totaling \$1.63 billion. See Management's Discussion and Analysis of Financial Condition and Results of Operations - Other Matters. After discussion with the staff of the Division of Corporate Finance and the Company's independent auditors, the Company continues to believe that its accounting treatment for these adjustments is appropriate. On May 3, 2006, the Company received a letter from the Division of Enforcement of the SEC (the "Division") advising the Company that it is conducting an inquiry relating to the second quarter 2004 adjustments and the April 1, 2004 merger of SPC and TPC. The Company has been cooperating with the Division's requests for information.

Item 1A. RISK FACTORS

For a discussion of the Company's potential risks or uncertainties, please see Part I, Item 1A, of the Company's 2007 Annual Report on Form 10-K filed with the Securities and Exchange Commission. There have been no material changes to the risk factors disclosed in Part I, Item

1A of the Company's 2007 Annual Report on Form 10-K.

Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The table below sets forth information regarding repurchases by the Company of its common stock during the periods indicated.

ISSUER PURCHASES OF EQUITY SECURITIES

| Period Beginning | Period Ending | Total number of shares purchased | Average price paid per share | Total number of shares purchased as part of publicly announced plans or programs | Maximum dollar value of shares that may yet be purchased under the plans or programs |
|-------------------------|----------------------|---|-------------------------------------|---|---|
| January 1, 2008 | January 31, 2008 | 3,941,012 | \$ 50.61 | 3,602,400 | \$ 5,748,425,971 |
| February 1, 2008 | February 29, 2008 | 9,380,125 | 47.79 | 9,129,500 | 5,312,199,826 |
| March 1, 2008 | March 31, 2008 | 8,111,442 | 46.96 | 8,099,351 | 4,931,853,967 |
| Total | | 21,432,579 | \$ 47.99 | 20,831,251 | \$ 4,931,853,967 |

The Company repurchased 601,328 shares during the three-month period ended March 31, 2008 that were not part of the publicly announced share repurchase authorization, representing shares repurchased to cover payroll withholding taxes in connection with the vesting of restricted stock awards and exercises of stock options, and shares used to cover the exercise price of certain stock options that were exercised. The Company's share repurchase authorization, which has no expiration date, was first approved and announced by the Company's board of directors in May 2006. In January 2008, the board of directors authorized an additional \$5 billion for share repurchases.

Item 3. DEFAULTS UPON SENIOR SECURITIES

None.

Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

Item 5. OTHER INFORMATION

None.

Item 6. EXHIBITS

See Exhibit Index.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, The Travelers Companies, Inc. has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE TRAVELERS COMPANIES, INC.
(Registrant)

Date: April 24, 2008

By **/S/ BRUCE A. BACKBERG**
Bruce A. Backberg
Senior Vice President
(Authorized Signatory)

Date: April 24, 2008

By **/S/ DOUGLAS K. RUSSELL**
Douglas K. Russell
Senior Vice President, Corporate Controller and Treasurer
(Principal Accounting Officer)

EXHIBIT INDEX

| Exhibit Number | Description of Exhibit |
|-----------------------|---|
| 3.1 | Amended and Restated Articles of Incorporation of The Travelers Companies, Inc. (the Company), effective as of February 26, 2007, were filed as Exhibit 3.1 to the Company's Form 8-K filed on February 27, 2007, and are incorporated herein by reference. |
| 3.2 | Amended and Restated Bylaws of the Company, effective as of February 26, 2007, were filed as Exhibit 3.2 to the Company's Form 8-K filed on February 27, 2007, and are incorporated herein by reference. |
| 12.1 | Statement regarding the computation of the ratio of earnings to fixed charges and the ratio of earnings to combined fixed charges and preferred stock dividends. |
| 31.1 | Certification of Jay S. Fishman, Chairman and Chief Executive Officer of the Company, as required by Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of Jay S. Benet, Vice Chairman and Chief Financial Officer of the Company, as required by Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1 | Certification of Jay S. Fishman, Chairman and Chief Executive Officer of the Company, as required by Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification of Jay S. Benet, Vice Chairman and Chief Financial Officer of the Company, as required by Section 906 of the Sarbanes-Oxley Act of 2002. |

Copies of any of the exhibits referred to above will be furnished to security holders who make written request therefor to The Travelers Companies, Inc., 385 Washington Street, Saint Paul, MN 55102, Attention: Corporate Secretary.

The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. Therefore, the Company is not filing any instruments evidencing long-term debt. However, the Company will furnish copies of any such instrument to the Securities and Exchange Commission upon request.

Filed herewith