# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, DC 20549

## FORM 10-Q

(Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006

## OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 0-23695

## Brookline Bancorp, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

160 Washington Street, Brookline, MA
(Address of principal executive offices)

04-3402944
(I.R.S. Employer Identification No.)

02447-0469
(Zip Code)
(617) 730-3500
(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES x NO o

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer $x$ Accelerated filer $o \quad$ Non-accelerated filer 0

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
YES o NO x

## BROOKLINE BANCORP, INC. AND SUBSIDIARIES FORM 10-Q

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## Part I - Financial Information

## Item 1. Financial Statements

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Balance Sheets
(In thousands except share data)


See accompanying notes to the unaudited consolidated financial statements.

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BROOKLINE BANCORP, INC. AND SUBSIDIARIES

## Consolidated Statements of Income

(In thousands except share data)

|  | Three month <br> June 30, <br> 2006 <br> (unaudited) | 2005 | Six months en June 30, 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |
| Loans | \$ 28,151 | \$ 22,356 | \$ 52,202 | \$ 44,079 |
| Debt securities | 3,640 | 2,644 | 7,259 | 4,911 |
| Marketable equity securities | 30 | 76 | 63 | 150 |
| Restricted equity securities | 2 | 239 | 311 | 458 |
| Short-term investments | 1,326 | 1,009 | 2,438 | 1,855 |
| Total interest income | 33,149 | 26,324 | 62,273 | 51,453 |
| Interest expense: |  |  |  |  |
| Retail deposits | 8,385 | 5,354 | 15,831 | 9,912 |
| Brokered deposits | 637 |  | 637 |  |
| Borrowed funds | 6,213 | 3,672 | 11,057 | 7,053 |
| Subordinated debt | 225 | 168 | 431 | 304 |
| Total interest expense | 15,460 | 9,194 | 27,956 | 17,269 |
| Net interest income | 17,689 | 17,130 | 34,317 | 34,184 |
| Provision for loan losses | 859 | 957 | 1,607 | 1,611 |
| Net interest income after provision for loan losses | 16,830 | 16,173 | 32,710 | 32,573 |
| Non-interest income: |  |  |  |  |
| Fees and charges | 961 | 1,206 | 1,535 | 2,053 |
| Gains on securities, net |  | 259 | 558 | 853 |
| Other income (loss) | (51 | 113 | 17 | 290 |
| Total non-interest income | 910 | 1,578 | 2,110 | 3,196 |
| Non-interest expense: |  |  |  |  |
| Compensation and employee benefits | 5,089 | 3,979 | 9,435 | 8,291 |
| Occupancy | 766 | 685 | 1,559 | 1,390 |
| Equipment and data processing | 1,522 | 1,596 | 2,940 | 3,186 |
| Advertising and marketing | 269 | 251 | 455 | 455 |
| Merger/conversion |  | 511 |  | 893 |
| Amortization of identified intangibles | 569 | 593 | 1,096 | 1,185 |
| Other | 1,231 | 954 | 2,216 | 1,894 |
| Total non-interest expense | 9,446 | 8,569 | 17,701 | 17,294 |
| Income before income taxes and minority interest | 8,294 | 9,182 | 17,119 | 18,475 |
| Provision for income taxes | 3,298 | 3,741 | 6,726 | 7,502 |
| Net income before minority interest | 4,996 | 5,441 | 10,393 | 10,973 |
| Minority interest in earnings of subsidiary | 67 |  | 67 |  |
| Net income | \$ 4,929 | \$ 5,441 | \$ 10,326 | \$ 10,973 |
| Earnings per common share: |  |  |  |  |
| Basic | \$ 0.08 | \$ 0.09 | \$ 0.17 | \$ 0.18 |
| Diluted | 0.08 | 0.09 | 0.17 | 0.18 |
| Weighted average common shares outstanding during the period: |  |  |  |  |
| Basic | 60,363,461 | 60,086,614 | 60,336,646 | 59,984,623 |
| Diluted | 61,082,113 | 60,866,872 | 61,066,784 | 60,771,324 |

## See accompanying notes to the unaudited consolidated financial statements.

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Comprehensive Income
(In thousands)


See accompanying notes to the unaudited consolidated financial statements.

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Changes in Stockholders Equity
Six Months Ended June 30, 2006 and 2005 (Unaudited)
(Dollars in thousands)

(Continued)
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BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Changes in Stockholders Equity (Continued)
Six Months Ended June 30, 2006 and 2005 (Unaudited)
(Dollars in thousands)

|  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

See accompanying notes to the unaudited consolidated financial statements.
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## BROOKLINE BANCORP, INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

(In thousands)
$\left.\begin{array}{l|l|l|l|} & \begin{array}{l}\text { Six months ended } \\ \text { June } \\ \text { 30, }\end{array} & \mathbf{2 0 0 6} \\ \text { (unaudited) }\end{array}\right)$

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BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows (Continued) (In thousands)

|  | Six months end June 30, 2006 (unaudited) |  | 2005 |
| :---: | :---: | :---: | :---: |
| Cash flows from financing activities: |  |  |  |
| Decrease in demand deposits and NOW, savings and money market savings accounts | \$ (27,761 | ) | \$ (58,347 ) |
| Increase in retail certificates of deposit | 31,607 |  | 98,515 |
| Increase in brokered certificates of deposit | 68,096 |  |  |
| Proceeds from Federal Home Loan Bank of Boston advances | 1,548,000 |  | 513,600 |
| Repayment of Federal Home Loan Bank of Boston advances | (1,447,340 | ) | (480,190 ) |
| Repayment of other borrowed funds of subsidiary | (95,410 | ) |  |
| Increase (decrease) in mortgagors escrow accounts | 316 |  | (525 |
| Income tax benefit from recognition and retention plan shares,dividend payments on unvested recognition and retention plan shares and allocated ESOP shares, and payment of dividend equivalent rights | 222 |  |  |
| Proceeds from exercise of stock options |  |  | 23 |
| Payment of dividends on common stock | (22,335 | ) | (22,557 |
| Payment of dividend equivalent rights | (388 | ) |  |
| Net cash provided from financing activities | 55,007 |  | 50,519 |
|  |  |  |  |
| Net increase in cash and cash equivalents | 7,083 |  | 44,455 |
| Cash and cash equivalents at beginning of period | 118,395 |  | 136,865 |
| Cash and cash equivalents at end of period | \$ 125,478 |  | \$ 181,320 |
| Supplemental disclosures of cash flow information: |  |  |  |
| Cash paid during the period for: |  |  |  |
| Interest on deposits, borrowed funds and subordinated debt | \$ 27,316 |  | \$ 17,335 |
| Income taxes | 8,707 |  | 6,777 |
|  |  |  |  |
| Acquisition of Mystic Financial, Inc.: |  |  |  |
| Assets acquired (excluding cash and cash equivalents) | \$ |  | \$ 471,394 |
| Liabilities assumed |  |  | 420,351 |
|  |  |  |  |
| Acquisition of Eastern Funding LLC: |  |  |  |
| Assets acquired (excluding cash and cash equivalents) | \$ 111,536 |  |  |
| Liabilities assumed | 99,772 |  |  |
| Minority interest in subsidiary | 1,190 |  |  |

See accompanying notes to the unaudited consolidated financial statements.

# BROOKLINE BANCORP, INC. AND SUBSIDIARIES <br> Notes to Consolidated Financial Statements <br> Six Months Ended June 30, 2006 and 2005 <br> (Unaudited) 

## (1) Summary of Significant Accounting Policies and Related Matters (Dollars in thousands except per share amounts)

## Basis of Presentation

The consolidated financial statements include the accounts of Brookline Bancorp, Inc. (the Company ) and its wholly owned subsidiaries, Brookline Bank ( Brookline ) and Brookline Securities Corp. Brookline includes its wholly owned subsidiary, BBS Investment Corporation, and its $86.7 \%$ owned subsidiary, Eastern Funding LLC (see note 2).

The Company operates as one reportable segment for financial reporting purposes. All significant intercompany transactions and balances are eliminated in consolidation. Certain amounts previously reported have been reclassified to conform to the current year s presentation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles ( GAAP ) for interim financial information and the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation have been included. Results for the six months ended June 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

In preparing these consolidated financial statements, management has made estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and the disclosure of contingent assets and liabilities. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near-term relate to the determination of the allowance for loan losses.

## Critical Accounting Policies

Allowance for Loan Losses

The allowance is established through provisions for loan losses charged to earnings. Loans are charged off against the allowance when the collectibility of principal is unlikely. Indirect automobile loans delinquent 120 days are charged off, net of recoverable value, unless it can be clearly demonstrated that repayment will occur regardless of the delinquency status. Recoveries of loans previously charged off are credited to the allowance. In determining the level of the allowance for loan losses, management evaluates specific credits and the loan portfolio in general using several criteria that include historical performance, collateral values, cash flows and current economic conditions. The evaluation culminates with a judgment on the probability of collection of loans outstanding.

Management s methodology provides for three allowance components. The first component represents allowances established for specific identified loans. The second component represents allowances for groups of homogenous loans that currently exhibit no identified weaknesses and are evaluated on a collective basis. Allowances for groups of similar loans are established based on factors such as historical loss experience, the level and trends of loan delinquencies, and the level and trends of classified assets. Regarding the indirect automobile loan portfolio, allowances are established over the average life of the loans due to the absence of sufficient historical loss experience. The last component is an unallocated allowance which is based on evaluation of factors such as trends in the economy and real estate values in the areas where the Company lends money, concentrations in the amount of loans the Company has outstanding to large borrowers and concentrations in the type and geographic location of loan collateral. Determination of the unallocated allowance is a very subjective process. Management believes the unallocated allowance is an important component of the total allowance because it (a) addresses the probable inherent risk of loss that exists in the Company s loan portfolio (which is substantially comprised of loans with repayment terms extended over many years) and (b) helps to minimize the risk related to the imprecision inherent in the estimation of the other two components of the allowance.

Goodwill and Identified Intangible Assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Goodwill is not subject to amortization. Identified intangible assets are assets resulting from acquisitions that are being amortized over their estimated useful lives. The recoverability of goodwill and identified intangible assets is evaluated for impairment at least annually. If impairment is deemed to have occurred, the amount of impairment is charged to expense when identified.

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BROOKLINE BANCORP, INC. AND SUBSIDIARIES<br>Notes to Consolidated Financial Statements Six Months Ended June 30, 2006 and 2005 (Unaudited)

## Earnings Per Common Share

Basic earnings per share is computed by dividing net income by the weighted average number of shares of common stock outstanding for the applicable period, exclusive of unearned ESOP shares and unvested recognition and retention plan shares. Diluted earnings per share is calculated after adjusting the denominator of the basic earnings per share calculation for the effect of all potential dilutive common shares outstanding during the period. The dilutive effects of options and unvested restricted stock awards are computed using the treasury stock method.

## Stock-Based Compensation

Deferred compensation for shares awarded under recognition and retention plans is recorded as a reduction of stockholders equity. Compensation expense is recognized over the vesting period of shares awarded based upon the fair value of the shares at the award date.

Compensation expense for the Employee Stock Ownership Plan ( ESOP ) is recorded at an amount equal to the shares allocated by the ESOP multiplied by the average fair market value of the shares during the year. The Company recognizes compensation expense ratably over the year based upon the Company s estimate of the number of shares expected to be allocated by the ESOP. The difference between the average fair market value and the cost of the shares allocated by the ESOP is recorded as an adjustment to additional paid-in-capital.

Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standard SFAS 123-R, Share-Based Payment , which requires that the grant-date fair value of awarded stock options be expensed over the requisite service period. Based on options outstanding at June 30, 2006, adoption of SFAS 123-R had no effect on the Company s financial position or results of operations as of and for the six months then ended and is not expected to have a material effect on the Company s financial position or results of operations thereafter.

Prior to January 1, 2006, the Company measured compensation cost for stock options in accordance with Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees as the excess, if any, of the fair market value of the Company s stock at the grant date above the exercise price of options granted. This generally did not result in compensation charges to earnings. Disclosed in the following table are net income and earnings per share, as reported, and pro forma net income and earnings per share as if compensation was measured at the date of grant based on the fair value of the award and recognized over the service period.

|  | Three months ended June 30, 2005 |  |  |  | Six months ended June 30, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income as reported | \$ | 5,441 | \$ | 5,441 |  | 10,973 | \$ | 10,973 |
| Total stock-based compensation expense determined using fair value accounting for stock option awards, net of taxes | (65 | ) | (65 | ) | (130 |  | (13 | () |
| Dividends on unvested restricted stock awards | (68 | ) | (65 | ) | (304 | (0,539 | (29 | 2 |
| Pro forma net income | \$ | 5,308 | \$ | 5,311 | \$ | 10,539 | \$ | 10,551 |
| Earnings per share: |  |  |  |  |  |  |  |  |
| As reported |  | \$0.09 |  | \$0.09 |  | \$0.18 |  | \$0.18 |
| Pro forma |  | 0.09 |  | 0.09 |  | 0.18 |  | 0.17 |

## Cash Equivalents

For purposes of reporting cash flows, cash equivalents include highly liquid assets with an original maturity of three months or less. Highly liquid assets include cash and due from banks, short-term investments and money market loan participations.

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## BROOKLINE BANCORP, INC. AND SUBSIDIARIES <br> Notes to Consolidated Financial Statements Six Months Ended June 30, 2006 and 2005 (Unaudited)

## (2) Acquisitions (Dollars in thousands)

## Eastern Funding LLC( Eastern )

On April 13, 2006, the Company through its wholly-owned subsidiary, Brookline Bank, completed a merger agreement increasing its ownership interest in Eastern from $28.3 \%$ to $86.7 \%$. Eastern, which was founded by Michael J. Fanger in 1997, specializes primarily in the financing of coin-operated laundry, dry cleaning and grocery store equipment in the greater metropolitan New York area and selected other locations in the Northeast. The acquisition of a controlling interest in Eastern will enable the Company to originate high yielding loans to small business entities. Mr. Fanger continues to serve as chief executive officer of Eastern and he, along with a family member and two executive officers of Eastern, own the $13.3 \%$ minority interest position.

The purchase was completed through payment of $\$ 16,346$ in cash, including transaction costs. The transaction was accounted for using the purchase method of accounting, which required that the assets and liabilities of Eastern be recorded at fair value as of the acquisition date to the extent of the ownership interest acquired. The results of operations of Eastern are included in the Company s 2006 consolidated statement of income from the date of acquisition. The allocation of the purchase price to the net assets of Eastern and the resulting goodwill are presented below.


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Goodwill resulting from the acquisition
\$ 6,701

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# BROOKLINE BANCORP, INC. AND SUBSIDIARIES <br> Notes to Consolidated Financial Statements Six Months Ended June 30, 2006 and 2005 (Unaudited) 

Identified intangible assets included $\$ 668$ for the estimated value of Eastern $s$ customer list and $\$ 442$ for the estimated value of the employment agreements with three executive officers. The values assigned to the customer list and the employment agreements are being amortized over eight years and five years, respectively, on a straight-line basis.

As part of the merger, employment agreements were entered into with Mr. Fanger and the two executive officers who have an ownership interest in Eastern (the Executives ). The employment agreements are for three years commencing as of the merger date. On each of the first anniversary date and second anniversary date of the merger, the employment agreements can be extended for an additional year such that the remaining term of the employment agreements shall be three years unless the Company provides written notice to the Executive at least sixty days prior to either such anniversary date that his employment agreement will not be extended. The employment agreements provide a base salary that will be subject to annual review by the Compensation Committee of the Company; such base salary can be increased, but not decreased. The Executives are also entitled to an annual incentive bonus, the amounts of which are to be determined based on defined profitability and asset quality benchmarks. The Executives are also entitled to the same benefits offered to full-time employees of the Company. Upon an Event of Termination, as defined in the employment agreements, the Executive would be entitled to a severance payment, the amount of which would depend on the facts and circumstances associated with the termination. The maximum amount of such payments equals two times annual base salary and incentive bonus for Mr. Fanger and one times annual base salary and incentive bonus for the two other executives. Non-compete clauses become effective upon termination of an Executive s employment.

Also as part of the merger, a member agreement was entered into which specifies the conditions under which the Company or the minority interest owners can buy or sell their ownership interests in Eastern, and how the price of such purchases and sales is to be determined. The minority interest owners may not sell or transfer their interests to anyone other than the Company except for family-related transfers permitted under the merger agreement. During a five year period subsequent to the date of the member agreement, Mr. Fanger is required to purchase additional units of interest in Eastern depending on the magnitude of annual cash distributions of Eastern s earnings. Mr. Fanger may also make discretionary purchases of additional units of ownership during the five year period subsequent to the date of the member agreement. The per unit price of all required and discretionary purchases by Mr. Fanger is book value as defined in the member agreement. The aggregate purchases made by Mr. Fanger may not increase by more than $5 \%$ his percentage of ownership of Eastern as of the merger date.

Mystic Financial, Inc. ( Mystic )
On January 7, 2005, the Company acquired all of the outstanding common shares of Mystic, the holding company of Medford Co-operative Bank ( Medford ), which had seven retail banking offices serving customers primarily in Middlesex County in Massachusetts. The acquisition of Mystic provided expanded commercial and retail banking opportunities in that market and enabled the Company to deploy some of its excess capital. As part of the acquisition, Mystic was merged into the Company and Medford was merged into Brookline. On April 11, 2005, the operating systems of Medford were converted to the operating systems of Brookline.

Under the terms of the transaction agreement, (a) $60 \%$ of the shares of Mystic common stock were exchanged for Company common stock based on an exchange ratio of 2.6786 shares of Company common stock for each share of Mystic common stock and (b) $40 \%$ of the shares of Mystic common stock were exchanged for cash of $\$ 39.00$ per share. Cash was paid for fractional shares. The acquisition was accounted for using the purchase method of accounting and, accordingly, the assets and liabilities of Mystic were recorded at fair value as of the acquisition date. The results of operations of Mystic are included in the consolidated statements of income from the date of acquisition. The purchase price to complete the acquisition was $\$ 69,075$. Goodwill resulting from the acquisition was $\$ 35,615$. A core deposit intangible asset of $\$ 11,841$ recognized at the time of the acquisition is being amortized over nine years on an accelerated basis using the sum-of-the-digits method.

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## BROOKLINE BANCORP, INC. AND SUBSIDIARIES <br> Notes to Consolidated Financial Statements Six Months Ended June 30, 2006 and 2005 (Unaudited)

## (3) Investment Securities (Dollars in thousands)

Securities available for sale and held to maturity are summarized below:

|  | June 30, 2006 | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost |  |  |  |
| Securities available for sale: |  |  |  |  |
| Debt securities: |  |  |  |  |
| U.S. Government-sponsored enterprises | \$ 278,210 | \$ | \$ 1,607 | 276,603 |
| Municipal obligations | 8,666 |  | 261 | 8,405 |
| Auction rate municipal obligations | 12,650 |  |  | 12,650 |
| Corporate obligations | 6,472 | 36 | 13 | 6,495 |
| Other obligations | 500 |  |  | 500 |
| Collateralized mortgage obligations issued by U.S. Government-sponsored enterprises | 8,085 |  | 35 | 8,050 |
| Mortgage-backed securities issued by U.S. Government-sponsored enterprises | 44,961 | 5 | 2,267 | 42,699 |
| Total debt securities | 359,544 | 41 | 4,183 | 355,402 |
| Marketable equity securities | 2,535 | 140 | 48 | 2,627 |
| Total securities available for sale | \$ 362,079 | \$ 181 | 4,231 | 358,029 |
|  |  |  |  |  |
| Securities held to maturity: |  |  |  |  |
| Other obligations | \$ 100 | \$ | \$ | \$ 100 |
| Mortgage-backed securities issued by U.S. Government-sponsored enterprises | 254 | 5 |  | 259 |
| Total securities held to maturity | \$ 354 | \$ | \$ | \$ 359 |


|  | December 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost | Gross <br> unrealized <br> gains | Gross <br> unrealized <br> losses | Estimated fair value |
| Securities available for sale: |  |  |  |  |
| Debt securities: |  |  |  |  |
| U.S. Government-sponsored enterprises | \$ 295,232 | \$ | \$ 1,716 | \$ 293,516 |
| Municipal obligations | 8,671 |  | 167 | 8,504 |
| Auction rate municipal obligations | 12,750 |  |  | 12,750 |
| Corporate obligations | 7,478 | 57 | 15 | 7,520 |
| Other obligations | 500 |  |  | 500 |
| Collateralized mortgage obligations issued by U.S. Government-sponsored enterprises | 211 |  | 1 | 210 |
| Mortgage-backed securities issued by U.S. Government-sponsored enterprises | 49,681 | 6 | 1,324 | 48,363 |
| Total debt securities | 374,523 | 63 | 3,223 | 371,363 |
| Marketable equity securities | 2,881 | 713 | 51 | 3,543 |
| Total securities available for sale | \$ 377,404 | \$ 776 | \$ 3,274 | \$ 374,906 |
| Securities held to maturity: |  |  |  |  |
| Other obligations | \$ 100 | \$ | \$ | \$ 100 |
|  | 310 | 13 |  | 323 |

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Mortgage-backed securities issued by U.S. Government-sponsored enterprises
$\begin{array}{llllllll}\text { Total securities held to maturity } & \$ 410 & \$ & 13 & \$ & \$ 23\end{array}$

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## BROOKLINE BANCORP, INC. AND SUBSIDIARIES <br> Notes to Consolidated Financial Statements Six Months Ended June 30, 2006 and 2005 <br> (Unaudited)

Debt securities of U.S. Government-sponsored enterprises include obligations issued by Fannie Mae, Freddie Mac, Federal Home Loan Banks and the Federal Farm Credit Bank. None of those obligations is backed by the full faith and credit of the U.S. Government.

## (4) Loans (Dollars in thousands)

A summary of loans follows:

|  | June 30, <br> $\mathbf{2 0 0 6}$ | December 31, <br> $\mathbf{2 0 0 5}$ |  |
| :--- | :--- | :--- | :--- |
| Mortgage loans: | $\$$ | 292,948 | $\$$ |
| One-to-four family | 340,069 | 287,450 |  |
| Multi-family | 393,191 | 358,955 |  |
| Commercial real estate | 46,200 | 56,847 |  |
| Construction and development | 40,748 | 42,924 |  |
| Home equity | 20,310 | 22,978 |  |
| Second | $1,133,466$ | $1,146,616$ |  |
| Total mortgage loans | 117,587 | 105,492 | 105,384 |
| Commercial loans Eastern Funding | 520,405 | 459,234 |  |
| Other commercial loans | 3,155 | 3,119 |  |
| Indirect automobile loans | $1,880,105$ | $1,714,353$ |  |
| Other consumer loans | $(90,009$ | $)$ | $(88,659$ |
| Total gross loans | 13,695 | 11,061 |  |
| Unadvanced funds on loans | $\$$ | $1,803,791$ | $\$$ |
| Deferred loan origination costs | $1,636,755$ |  |  |
| Total loans |  |  |  |

The above table reflects a reclassification of $\$ 20,812$ as of December 31,2005 from multi-family mortgage loans to construction and development mortgage loans. The reclassification was made to conform to the current year s presentation.

## (5) Allowance for Loan Losses (Dollars in thousands)

An analysis of the allowance for loan losses for the periods indicated follows:
$\left.\begin{array}{l|lll} & \begin{array}{l}\text { Six month ended } \\ \text { June 30, } \\ \text { 2006 }\end{array} & \mathbf{2 0 0 5}\end{array}\right]$

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## BROOKLINE BANCORP, INC. AND SUBSIDIARIES <br> Notes to Consolidated Financial Statements <br> Six Months Ended June 30, 2006 and 2005 <br> (Unaudited)

## (6) Deposits (Dollars in thousands)

A summary of deposits follows:

|  | $\begin{aligned} & \text { June 30, } \\ & 2006 \end{aligned}$ | $\begin{aligned} & \text { December 31, } \\ & 2005 \end{aligned}$ |
| :---: | :---: | :---: |
| Demand checking accounts | \$ 62,260 | \$ 64,705 |
| NOW accounts | 92,752 | 98,901 |
| Savings accounts | 73,012 | 90,424 |
| Guaranteed savings accounts | 41,775 | 27,475 |
| Money market savings accounts | 224,052 | 240,293 |
| Retail certificate of deposit accounts | 678,116 | 646,509 |
| Total retail deposits | 1,171,967 | 1,168,307 |
| Brokered certificates of deposit | 68,096 |  |
| Total deposits | \$ 1,240,063 | \$ 1,168,307 |

## (7) Accumulated Other Comprehensive Loss (Dollars in thousands)

Accumulated other comprehensive loss is comprised entirely of unrealized losses on securities available for sale, net of income taxes. At June 30, 2006 and December 31, 2005, such taxes amounted to $\$ 1,501$ and $\$ 920$, respectively.

## (8) Commitments (Dollars in thousands)

At June 30, 2006, the Company had outstanding commitments to originate loans of $\$ 68,047, \$ 5,592$ of which were one-to-four family mortgage loans, $\$ 8,067$ were commercial real estate mortgage loans, $\$ 3,880$ were land and development loans, $\$ 10,426$ were multi-family mortgage loans, $\$ 5,250$ were commercial loans to condominium associations and $\$ 34,832$ were commercial loans. Unused lines of credit available to customers were $\$ 51,651$, of which $\$ 47,716$ were equity lines of credit.

## (9) Dividend Declaration

On July 20, 2006, the Board of Directors of the Company approved and declared a regular quarterly cash dividend of $\$ 0.085$ per share and an extra dividend of $\$ 0.20$ per share payable on August 15, 2006 to stockholders of record on July 31, 2006.
(10) Share-Based Payment Arrangements (Dollars in thousands, except per share amounts)

## Recognition and Retention Plans

The Company has two recognition and retention plans, the 1999 RRP and the 2003 RRP. Under both of the plans, shares of the Company s common stock were reserved for issuance as restricted stock awards to officers, employees and non-employee directors of the Company. Shares issued upon vesting may be either authorized but unissued shares or reacquired shares held by the Company as treasury shares. Any shares not issued because vesting requirements are not met will again be available for issuance under the plans. Shares awarded vest over varying time periods ranging from six months up to eight years for the 1999 RRP and from less than three months to over five years for the 2003 RRP. In the event a recipient ceases to maintain continuous service with the Company by reason of normal retirement (applicable to the 1999 RRP and in part to the 2003 RRP), death or disability, or following a change in control, RRP shares still subject to restriction will vest and be free of such restrictions.

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As of June 30, 2006, there was $\$ 6,529$ of total unrecognized compensation cost related to non-vested RRP shares. That cost is expected to be recognized as follows: $\$ 1,304$ during the six month period ended December 31,2006 and $\$ 2,518, \$ 2,474$ and $\$ 233$ during the years ended December 31, 2007, 2008 and 2009, respectively. Total expense for the RRP plans amounted to $\$ 899, \$ 651, \$ 1,574$ and $\$ 1,372$ for the three months and six months ended June 30, 2006 and 2005, respectively. As of June 30, 2006, the number of shares available for award under the 1999 RRP and the 2003 RRP were 29,774 shares and 92,000 shares, respectively.

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# BROOKLINE BANCORP, INC. AND SUBSIDIARIES <br> Notes to Consolidated Financial Statements Six Months Ended June 30, 2006 and 2005 (Unaudited) 

In accordance with SFAS 123-R, effective January 1, 2006, dividends paid on unvested RRP shares are recognized as compensation expense; prior to that date, such dividend payments were charged to retained earnings. Dividends paid on unvested RRP shares during the six months ended June 30, 2006 and 2005 amounted to $\$ 215$ and $\$ 294$, respectively.

## Stock Option Plans

The Company has a stock option plan that has been in place since 1999 (the 1999 Option Plan ) and another plan that was approved by stockholders on August 27, 2003 (the 2003 Option Plan ). Under both of the plans, shares of the Company s common stock were reserved for issuance to directors, employees and non-employee directors of the Company. Shares issued upon the exercise of a stock option may be either authorized but unissued shares or reacquired shares held by the Company as treasury shares. Any shares subject to an award which expire or are terminated unexercised will again be available for issuance under the plans. The exercise price of options awarded is the fair market value of the common stock of the Company on the date the award is made. Options vest over periods ranging from less than one month through over five years and include a reload feature whereby an optionee exercising an option by delivery of shares of common stock would automatically be granted an additional option at the fair market value of stock when such additional option is granted equal to the number of shares so delivered. If an individual to whom a stock option was granted ceases to maintain continuous service by reason of normal retirement, death or disability, or following a change in control, all options and rights granted and not fully exercisable become exercisable in full upon the happening of such an event and shall remain exercisable for a period ranging from three months to five years.

Stock options granted under both of the Plans included limited rights and other features ( Limited Rights ) that could have required cash settlement of the options on the occurrence of certain circumstances outside the control of the Company. On December 28, 2005, the Compensation Committee of the Board of Directors of the Company voted to amend the Plans to eliminate Limited Rights that grant the holder of options awarded under such Plans the right to receive a cash settlement of any options outstanding in circumstances that are not within the absolute discretion of the Company and to accelerate the vesting of all unvested stock options outstanding on that date granted under the Plans to December 28, 2005. Such options included the following: 20,000 options granted under the 1999 Plan at an exercise price of $\$ 12.91$ per option, 10,000 of which were to vest on January 16, 2006 and 10,000 on January 16, 2007, and 249,600 options granted under the 2003 Plan at an exercise price of $\$ 14.95$ per option, 71,900 of which were to vest each on January 2, 2006, January 2, 2007 and January 2, 2008, and 33,900 on January 2, 2009. If the vesting dates of such options had not been accelerated, to comply with the requirements of SFAS 123-R, non-cash compensation expense of approximately $\$ 290,000$ in 2006, $\$ 202,000$ in 2007, $\$ 97,000$ in 2008 and less than $\$ 1,000$ in 2009 would have had to be recognized in the Company s financial statements for those years.

Activity under the Company s stock option plans for the six months ended June 30, 2006 was as follows:

| Options outstanding at January 1, 2006 | $3,177,988$ |
| :--- | :--- |
| Options granted |  |
| Options exercised | $3,177,988$ |
| Options outstanding at June 30, 2006 |  |
| Exercisable at June 30, 2006 at: | $1,771,568$ |
| $\$ 4.944$ per share | 5,393 |
| $\$ 11.00$ per share | 40,000 |
| $\$ 12.91$ per share | $1,357,500$ |
| $\$ 14.95$ per share | 3,527 |
| $\$ 15.42$ per share | $3,177,988$ |
|  | $\$$ |
| Aggregate intrinsic value of options outstanding and exercisable | 15,685 |
| Weighted average exercise price per option | $\$$ |
| Weighted average remaining contractual life in years at end of period | 9.34 |

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## BROOKLINE BANCORP, INC. AND SUBSIDIARIES <br> Notes to Consolidated Financial Statements Six Months Ended June 30, 2006 and 2005 (Unaudited)

As of June 30, 2006, the number of options available for award under the Company s 1999 Stock Option Plan and 2003 Stock Option Plan were 245,980 options and $1,142,500$ options, respectively.

In accordance with the terms of the 1999 and 2003 Option Plans, dividend equivalent rights amounting to $\$ 388$ and $\$ 363$ were paid or payable during the six months ended June 30, 2006 and 2005, respectively, to holders of unexercised vested options as a result of the $\$ 0.20$ per share extra dividends paid to stockholders in February 2006 and 2005. In accordance with SFAS 123-R, effective January 1, 2006, dividend equivalent rights are charged to retained earnings; prior to that date, such payments were recognized as compensation expense.

## Employee Stock Ownership Plan

The Company maintains an ESOP to provide eligible employees the opportunity to own Company stock. Employees are eligible to participate in the Plan after reaching age twenty-one, completion of one year of service and working at least one thousand hours of consecutive service during the year. Contributions are allocated to eligible participants on the basis of compensation, subject to federal tax law limits.

A loan obtained by the ESOP from the Company to purchase Company common stock is payable in quarterly installments over 30 years and bears interest at $8.50 \%$ per annum. The loan can be prepaid without penalty. Loan payments are principally funded by cash contributions from the Bank, subject to federal tax law limits. The outstanding balance of the loan at June 30, 2006 and December 31, 2005, which was $\$ 4,127$ and $\$ 4,252$, respectively, is eliminated in consolidation.

Shares used as collateral to secure the loan are released and available for allocation to eligible employees as the principal and interest on the loan is paid. Employees vest in their ESOP account at a rate of $20 \%$ annually commencing in the year of completion of three years of credited service or immediately if service is terminated due to death, retirement, disability or change in control. Dividends on released shares are credited to the participants ESOP accounts. Dividends on unallocated shares are generally applied towards payment of the loan. ESOP shares committed to be released are considered outstanding in determining earnings per share.

At June 30, 2006, the ESOP held 657,123 unallocated shares at an aggregate cost of $\$ 3,583$; the market value of such shares at that date was $\$ 9,049$. For the six months ended June 30, 2006 and $2005, \$ 415$ and $\$ 425$, respectively, was charged to compensation expense based on the commitment to release to eligible employees 28,038 shares and 27,732 shares in those respective periods.

## (11) Postretirement Benefits (Dollars in thousands)

Postretirement benefits are provided for part of the annual expense of health insurance premiums for retired employees and their dependents. No contributions are made by the Company to invest in assets allocated for the purpose of funding this benefit obligation.

The following table provides the actual components of net periodic postretirement benefit costs for the three months and six months ended June 30, 2006 and 2005.


Benefits paid for the six months ended June 30, 2006 and 2005 amounted to $\$ 5$ and $\$ 9$, respectively.

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# BROOKLINE BANCORP, INC. AND SUBSIDIARIES <br> Notes to Consolidated Financial Statements <br> Six Months Ended June 30, 2006 and 2005 <br> (Unaudited) 

## (12) Stockholders Equity (Dollars in thousands)

Capital Distributions and Restrictions Thereon

OTS regulations impose limitations on all capital distributions by savings institutions. Capital distributions include cash dividends, payments to repurchase or otherwise acquire the institution s shares, payments to shareholders of another institution in a cash-out merger and other distributions charged against capital. The regulations establish three tiers of institutions. An institution, such as the Bank, that exceeds all capital requirements before and after a proposed capital distribution ( Tier 1 institution ) may, after prior notice but without the approval of the OTS, make capital distributions during a year up to $100 \%$ of its current year net income plus its retained net income for the preceding two years not previously distributed. Any additional capital distributions require OTS approval.

## Common Stock Repurchases

As of June 30, 2006, the Company was authorized to repurchase up to $1,772,532$ shares of its common stock. The repurchase of additional shares would require prior authorization of the Board of Directors of the Company.

## Restricted Retained Earnings

As part of the stock offering in 2002 and as required by regulation, Brookline Bank established a liquidation account for the benefit of eligible account holders and supplemental eligible account holders who maintain their deposit accounts at Brookline Bank after the stock offering. In the unlikely event of a complete liquidation of Brookline Bank (and only in that event), eligible depositors who continue to maintain deposit accounts at Brookline Bank would be entitled to receive a distribution from the liquidation account. Accordingly, retained earnings of the Company are deemed to be restricted up to the balance of the liquidation account. The liquidation account balance is reduced annually to the extent that eligible depositors have reduced their qualifying deposits as of each anniversary date. Subsequent increases in deposit account balances do not restore an account holder s interest in the liquidation account. The liquidation account totaled $\$ 40,905$ at December 31, 2005.

## Item 1A. Risk Factors

There have been no material changes from the risk factors presented in the Company s Form 10-K for the year ended December 31, 2005 filed on March 10, 2006.

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## Forward Looking Statements

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements made by or on behalf of the Company.

The following discussion contains forward-looking statements based on management s current expectations regarding economic, legislative and regulatory issues that may impact the Company s earnings and financial condition in the future. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Any statements included herein preceded by, followed by or which include the words may, could, should, will, would, believe, expect, anticipate, estimate , intend, plan , assume ors constitute forward-looking statements.

Forward-looking statements, implicitly and explicitly, include assumptions underlying the statements. While the Company believes the expectations reflected in its forward-looking statements are reasonable, the statements involve risks and uncertainties that are subject to change based on various factors, some of which are outside the control of the Company. The following factors, among others, could cause the Company s actual performance to differ materially from the expectations, forecasts and projections expressed in the forward-looking statements: general and local economic conditions, changes in interest rates, demand for loans, real estate values, deposit flows, regulatory considerations, competition, technological developments, retention and recruitment of qualified personnel, and market acceptance of the Company spricing, products and services.

## Executive Level Overview

Over the past year, short and long-term interest rates have been moving gradually toward similar levels, thus causing a flattening yield curve. Steady shrinkage between rates earned on loans and investment securities and rates paid on deposits and liabilities has had a negative effect on profitability.

The table on the following page is a summary of operating and financial condition highlights as of and for the three months and six months ended June 30, 2006 and 2005.

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## Operating Highlights



## Financial Condition Highlights



The major factors affecting recent and projected operating and financial condition highlights are as follows:

- The continued pressure on interest rate spread and net interest margin, including the effect of a change in policy by the Federal Home Loan Bank of Boston ( FHLB ) regarding the timing of its declaration of dividends
- The acquisition of a controlling interest in Eastern Funding LLC ( Eastern )
- Growth of the indirect automobile loan portfolio
- Lower non-interest income due primarily to reduced mortgage loan prepayment fees and gains from sales of marketable equity securities
- Higher non-interest expenses due to inclusion of Eastern in the 2006 second quarter, the opening of a new branch in April 2006 and higher personnel-related expenses

Commentary on each of the factors listed is presented on the following pages.
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## Average Balances, Net Interest Income, Interest Rate Spread and Net Interest Margin

The following table sets forth information about the Company s average balances, interest income and rates earned on average interest-earning assets, interest expense and rates paid on interest-bearing liabilities, interest rate spread and net interest margin for the three months and six months ended June 30, 2006 and 2005. Average balances are derived from daily average balances and yields include fees and costs which are considered adjustments to yields.

Three months ended June 30, 2006
Average
balance Interest(1)
(Dollars in thousands)

2005

| Average <br> yield $/$ | Average <br> cost | balance | Interest(1) |
| :--- | :--- | :--- | :--- |


|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |  |  |
| Short-term investments | \$ 109,539 | \$ 1,326 | 4.86 | \% | \$ 142,570 | \$ 1,009 | 2.84 | \% |
| Debt securities(2) | 355,854 | 3,728 | 4.19 |  | 339,102 | 2,671 | 3.15 |  |
| Equity securities(2)(3) | 30,604 | 44 | 0.57 |  | 31,513 | 343 | 4.36 |  |
| Mortgage loans(4) | 1,088,971 | 17,426 | 6.40 |  | 1,104,434 | 16,857 | 6.11 |  |
| $\begin{array}{lllll}\text { Commercial loans } & \text { Eastern } & & \\ \text { Funding(4) } & & 111,875 & 3,022 & 10.80\end{array}$ |  |  |  |  |  |  |  |  |
| Other commercial loans(4) | 67,465 | 1,140 | 6.76 |  | 75,013 | 1,104 | 5.89 |  |
| Indirect automobile loans(4) | 517,906 | 6,509 | 5.04 |  | 415,010 | 4,341 | 4.20 |  |
| Other consumer loans(4) | 2,981 | 54 | 7.25 |  | 3,044 | 54 | 7.10 |  |
| Total interest-earning assets | 2,285,195 | 33,249 | 5.82 | \% | 2,110,686 | 26,379 | 4.99 | \% |
| Allowance for loan losses | (24,624 |  |  |  | (21,526 |  |  |  |
| Non-interest earning assets | 106,097 |  |  |  | 101,438 |  |  |  |
| Total assets | \$ 2,366,668 |  |  |  | \$ 2,190,598 |  |  |  |

Liabilities and Stockholders

## Equity

Interest-bearing liabilities:

| Deposits: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW accounts | \$ 91,160 | 56 | 0.25 | \% | \$ 101,296 | 42 | 0.17 | \% |
| Savings accounts | 118,965 | 486 | 1.64 |  | 159,875 | 554 | 1.39 |  |
| Money market savings accounts | 218,833 | 1,301 | 2.38 |  | 274,155 | 1,043 | 1.53 |  |
| Retail certificates of deposit | 668,202 | 6,542 | 3.93 |  | 531,164 | 3,715 | 2.81 |  |
| Total retail deposits | 1,097,160 | 8,385 | 3.07 |  | 1,066,490 | 5,354 | 2.01 |  |
| Brokered certificates of deposit | 47,639 | 637 | 5.36 |  |  |  |  |  |
| Total deposits | 1,144,799 | 9,022 | 3.16 |  | 1,066,490 | 5,354 | 2.01 |  |
| Borrowed funds | 529,105 | 6,213 | 4.65 |  | 413,234 | 3,672 | 3.52 |  |
| Subordinated debt | 12,176 | 225 | 7.28 |  | 12,299 | 168 | 5.40 |  |
| Total interest bearing liabilities | 1,686,080 | 15,460 | 3.68 | \% | 1,492,023 | 9,194 | 2.47 | \% |
| Non-interest-bearing demand checking accounts | 62,735 |  |  |  | 69,188 |  |  |  |
| Other liabilities | 23,817 |  |  |  | 14,770 |  |  |  |
| Total liabilities | 1,772,632 |  |  |  | 1,575,981 |  |  |  |
| Stockholders equity | 594,036 |  |  |  | 614,617 |  |  |  |
| Total liabilities and stockholders equity | \$ 2,366,668 |  |  |  | \$ 2,190,598 |  |  |  |

Net interest income (tax

| equivalent basis)/interest rate |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| spread(5) | 17,789 | 2.14 | $\%$ | 17,185 | 2.52 |

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| Net interest income | $\$$ | 17,689 |  |  | $\$$ | 17,130 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Net interest margin(6) |  | 3.11 | $\%$ |  |  |  |  |

(1) Tax exempt income on equity securities and municipal bonds is included on a tax equivalent basis.
(2) Average balances include unrealized gains (losses) on securities available for sale. Equity securities include marketable equity securities (preferred and common stocks) and restricted equity securities.
(3) The Federal Home Loan Bank ( FHLB ) changed the timing of its declaration of dividends on its common stock. As a result, no dividend was declared by the FHLB in the second quarter of 2006 and, accordingly, no income was recognized by the Company in that period. It is expected that the FHLB will declare dividends in the third quarter that are equivalent to two quarterly periods, provided no events occur that would cause the FHLB to decide not to declare such dividends. The amount of FHLB dividend income recognized by the Company in the first quarter of 2006 and 2005 was $\$ 307,000$ and $\$ 237,000$, respectively, and $\$ 217,000$ in the second quarter of 2005.
(4) Loans on non-accrual status are included in average balances.
(5) Interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.
(6) Net interest margin represents net interest income (tax equivalent basis) divided by average interest-earning assets.

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|  | Six months ended June 30, 2006 |  | 2005 |  |  |  | Average yield/ cost |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average balance (Dollars in tho | Interest(1) | Average yield/ cost |  | Average balance | Interest(1) |  |  |
| Assets |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |
| Short-term investments | \$ 106,523 | \$ 2,438 | 4.62 | \% | \$ 141,142 | \$ 1,855 | 2.65 | \% |
| Debt securities (2) | 360,811 | 7,412 | 4.11 |  | 328,315 | 4,970 | 3.03 |  |
| Equity securities (2) (3) | 29,108 | 398 | 2.75 |  | 31,625 | 663 | 4.22 |  |
| Mortgage loans (4) | 1,096,629 | 34,805 | 6.35 |  | 1,107,258 | 33,528 | 6.06 |  |
| Commercial loans-Eastern |  |  |  |  |  |  |  |  |
| Funding (4) | 56,247 | 3,022 | 10.80 |  |  |  |  |  |
| Other commercial loans (4) | 65,138 | 2,231 | 6.85 |  | 76,325 | 2,209 | 5.79 |  |
| Indirect automobile loans (4) | 500,318 | 12,038 | 4.85 |  | 402,310 | 8,237 | 4.13 |  |
| Other consumer loans (4) | 2,952 | 106 | 7.18 |  | 2,941 | 105 | 7.14 |  |
| Total interest-earning assets | 2,217,726 | 62,450 | 5.64 | \% | 2,089,916 | 51,567 | 4.93 | \% |
| Allowance for loan losses | (23,472 |  |  |  | (20,845 |  |  |  |
| Non-interest earning assets | 102,002 |  |  |  | 95,840 |  |  |  |
| Total assets | \$ 2,296,256 |  |  |  | \$ 2,164,911 |  |  |  |
| Liabilities and Stockholders |  |  |  |  |  |  |  |  |
| Equity |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| NOW accounts | \$ 91,365 | 109 | 0.24 | \% | \$ 99,115 | 76 | 0.15 | \% |
| Savings accounts | 118,416 | 890 | 1.52 |  | 159,674 | 1,103 | 1.39 |  |
| Money market savings accounts | 224,616 | 2,497 | 2.24 |  | 284,346 | 1,990 | 1.41 |  |
| Retail certificates of deposit | 656,823 | 12,335 | 3.79 |  | 501,771 | 6,743 | 2.71 |  |
| Total retail deposits | 1,091,220 | 15,831 | 2.93 |  | 1,044,906 | 9,912 | 1.91 |  |
| Brokered certificates of deposit | 23,951 | 637 | 5.36 |  |  |  |  |  |
| Total deposits | 1,115,171 | 16,468 | 2.98 |  | 1,044,906 | 9,912 | 1.91 |  |
| Borrowed funds | 489,235 | 11,057 | 4.50 |  | 408,624 | 7,053 | 3.43 |  |
| Subordinated debt | 12,191 | 431 | 7.03 |  | 11,669 | 304 | 5.18 |  |
| Total interest bearing liabilities | 1,616,597 | 27,956 | 3.49 | \% | 1,465,199 | 17,269 | 2.38 | \% |
| Non-interest-bearing demand checking accounts 67,672 |  |  |  |  |  |  |  |  |
| Other liabilities | 21,695 |  |  |  | 15,907 |  |  |  |
| Total liabilities | 1,700,964 |  |  |  | 1,548,778 |  |  |  |
| Stockholders equity | 595,292 |  |  |  | 616,133 |  |  |  |
| Total liabilities and stockholders equity | \$ 2,296,256 |  |  |  | \$ 2,164,911 |  |  |  |
|  |  | 34,494 | 2.15 | \% |  | 34,298 | 2.55 | \% |
| Less adjustment of tax exempt |  |  |  |  |  |  |  |  |
| Net interest income(5) |  | \$ 34,317 |  |  |  | \$ 34,184 |  |  |
| Net interest margin(6) |  |  | 3.11 | \% |  |  | 3.28 | \% |

(1) Tax exempt income on equity securities and municipal bonds is included on a tax equivalent basis.
(2) Average balances include unrealized gains (losses) on securities available for sale. Equity securities include marketable equity securities (preferred and common stocks) and restricted equity securities.

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(3) The Federal Home Loan Bank ( FHLB ) changed the timing of its declaration of dividends on its common stock. As a result, no dividend was declared by the FHLB in the second quarter of 2006 and, accordingly, no income was recognized by the Company in that period. It is expected that the FHLB will declare dividends in the third quarter that are equivalent to two quarterly periods, provided no events occur that would cause the FHLB to decide not to declare such dividends. The amount of FHLB dividend income recognized by the Company in the six months ended 2006 and 2005 was $\$ 307,000$ and $\$ 454,000$, respectively.
(4) Loans on non-accrual status are included in average balances.
(5) Interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.
(6) Net interest margin represents net interest income (tax equivalent basis) divided by average interest-earning assets.

Highlights from the above table and the table on the preceding page follow.

- Interest rate spread has declined steadily from $2.52 \%$ in the 2005 second quarter to $2.17 \%$ in the 2006 first quarter and $2.14 \%$ in the 2006 second quarter. These declines resulted primarily from a more rapid increase in the average rates paid on deposits and borrowed funds than the increase in the average rates earned on assets.


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- The trend in net interest margin has been similar to that in interest rate spread, although it has started to stabilize as is evident from continuation in the 2006 second quarter of the same $3.11 \%$ rate experienced in the 2006 first quarter. The second quarter was aided by the inclusion of the high yielding Eastern loan portfolio. It was affected adversely by the reduction in the percent of total average assets funded by stockholders equity from $28 \%$ in the 2005 second quarter to $25 \%$ in the 2006 second quarter.
- As mentioned in Note 3 on the preceding tables, in the 2006 second quarter, the FHLB changed the timing of its declaration of dividends on its common stock. That change had the adverse impact on 2006 second quarter income disclosed in note 3 on the preceding tables.
- Average interest-earning assets increased $\$ 175$ million, or $8 \%$, in the 2006 second quarter compared to the 2005 second quarter. All of that growth occurred in the indirect automobile loan portfolio (up $\$ 103$ million) and as a result of the Eastern acquisition (up $\$ 112$ million). Lower yields are earned on the indirect automobile loan portfolio than on the other segments of the Company s loan portfolio. Higher yields are earned on Eastern s loan portfolio.
- Asset growth was funded primarily by a combination of higher costing borrowings from the FHLB and brokered certificates of deposit.

Interest income was $26 \%$ higher in the 2006 second quarter than in the 2005 second quarter and $21 \%$ higher in the first half of 2006 than in the first half of 2005 . However, interest expense increased $68 \%$ and $62 \%$ respectively, between those comparable periods. The significant increase in expense resulted primarily from the rate setting actions of the Federal Reserve, increased competition for deposits and a shift in the mix of deposits, and the funding of a higher portion of assets through borrowed funds from the FHLB and brokered certificates of deposit.

As we have mentioned several times in prior reports, interest rate spread and net interest margin are greatly influenced by interest rates established by the Federal Reserve. Commencing in June 2004 and extending through the end of June 2006, the Board of Governors of the Federal Reserve System approved 17 rate increases of $0.25 \%$ each in the federal funds rate for overnight borrowings between banks. As a result of those rate setting actions and trends in the economy, a flat and sometimes inverted yield curve has evolved. This has caused the Company s net interest income to shrink. Improvement in net interest income will continue to be difficult to achieve until an upward slope in the yield curve starts to develop.

Over the last several months, depositors have been shifting their funds from low rate sensitive deposits to highly rate sensitive deposits, in particular certificates of deposit. This shift, coupled with intense competition, has caused the average rate paid for deposits to rise rapidly and significantly. Certificates of deposit comprised $58 \%$ of total deposits at June 30, 2006 compared to $55 \%$ at December 31, 2005 and $48 \%$ at June 30, 2005.

Rates earned on mortgage loans typically are higher than the rates earned on the Company s other interest-earning assets. For some time, mortgage loan pricing has been subjected to increased competitive pressure and, as a result, it has become increasingly more difficult to incorporate the rise in funding costs into the pricing of new loan originations. Due in part to this development, the average balance of mortgage loans outstanding was $\$ 15$ million lower in the 2006 second quarter than in the 2006 first quarter and the 2005 second quarter.

The portion of total average interest-earning assets funded by borrowings from the FHLB and brokered deposits increased from $20 \%$ in the 2005 second quarter to $25 \%$ in the 2006 second quarter. Part of the increase was attributable to the replacement of Eastern s borrowed funds with brokered certificates of deposit and borrowings from the FHLB in April 2006. It should be noted that the Eastern borrowings that were paid off had higher rates of interest than the funds borrowed to make those pay-offs.

The Company is hopeful that the average yield on its assets will improve as a result of the Eastern acquisition and the hiring of two experienced commercial loan officers who will be responsible for growing the Company s commercial loan portfolio. Lending to commercial enterprises can be rewarding not only because the loans are typically priced at attractive rates and on a variable rate basis, but also because of the deposits that accompany the lending relationships. Meaningful improvement in the Company searnings as a result of these initiatives will take some time to occur.

## Acquisition of Controlling Interest in Eastern

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As described more fully in note 2 to the consolidated financial statements appearing on pages 10 and 11 herein, on April 13, 2006, the Company increased its ownership interest in Eastern from $28.3 \%$ to $86.7 \%$. From its founding to the time of the acquisition, Eastern originated approximately $\$ 287$ million of high yielding loans. In the 2006 second quarter, it

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originated $\$ 22$ million of loans and the total of loans outstanding at June 30 , 2006 was $\$ 117.6$ million. Loans delinquent more than 30 days at June 30, 2006 were $\$ 1.0$ million, or $0.85 \%$ of loans outstanding. The allowance for loan losses related to the Eastern portfolio was $\$ 2.2$ million, or $1.83 \%$ of loans outstanding at that date. The average yield earned on the portfolio in the 2006 second quarter was $10.80 \%$.

## Indirect Automobile Loan Business

The Company s indirect automobile loan portfolio grew from $\$ 369$ million at the end of 2004 to $\$ 459$ million at the end of 2005 and $\$ 520$ million at June 30, 2006. While it is difficult to forecast what level of loan originations will occur in the second half of 2006, it is expected that the rate of portfolio growth will decline because of market conditions and the higher level of originations required to compensate for the reduction in loans outstanding that occurs from normal monthly principal payments.

The primary challenge related to the Company s indirect automobile loan business is to improve its profitability. Since the commencement of this lending segment in February 2003, the Company has focused on making loans to individuals with excellent credit histories. While this emphasis has resulted in favorable loan loss experience, it has held back profitability since high quality loans typically generate lower yields. Since inception, the Company has originated approximately $\$ 950$ million of indirect automobile loans. Of that amount, less than $10 \%$ has been to individuals with credit scores below 660. Based on analysis of extensive data about those loan originations, the Company plans to allow the portion of loan originations to individuals with credit scores below 660 to increase somewhat from the current level. The Company expects the resulting increase in income to more than offset any increase in loan loss experience that might arise from this policy change. While the average credit scores of all borrowers comprising the portfolio may decline from the current average of over 730, the Company intends to continue to focus primarily on making loans to individuals with good to excellent credit histories.

## Non-Interest Income

Non-interest income declined from $\$ 1.6$ million in the 2005 quarter to $\$ 910,000$ in the 2006 second quarter and from $\$ 3.2$ million in the first half of 2005 to $\$ 2.1$ million in the first half of 2006 due primarily to lower securities gains, lower fees from mortgage loan prepayments and the change in the ownership interest in Eastern.

There were no sales of marketable equity securities in the 2006 second quarter; gains from sales of marketable equity securities were $\$ 259,000$ in the 2005 second quarter, $\$ 558,000$ in the first half of 2006 and $\$ 853,000$ in the first half of 2005 . Fees from mortgage loan prepayments were $\$ 663,000$ lower in the 2006 second quarter than in the 2005 second quarter and $\$ 1.0$ million lower in the first half of 2006 than in the first half of 2005. Generally, prepayments slow down when interest rates rise.

Prior to the increase in ownership of Eastern in April 2006, the Company accounted for its investment in Eastern under the equity method of accounting. The Company s equity interest in Eastern s earnings was $\$ 1,000$ in the first half of 2006 compared to $\$ 218,000$ in the first half of 2005. The decline was due in part to an adjustment relating to Eastern s accounting for deferred loan origination costs, higher funding costs and higher expenses, some of which resulted from the acquisition transaction. Eastern s operating results were included in the consolidated operating results of the Company in the 2006 second quarter. After consideration of foregone income on the cash paid to make the acquisition, Eastern contributed approximately $\$ 300,000$ to the after-tax earnings of the Company in the 2006 second quarter.

## Non-Interest Expense

Merger/conversion expenses related to the Mystic acquisition were $\$ 511,000$ in the 2005 second quarter and $\$ 893,000$ in the first half of 2005. No expenses of this nature were incurred in the 2006 quarterly and six month periods.

As a result of adoption of a new accounting pronouncement (SFAS 123-R), effective January 1, 2006, dividends paid on unvested shares awarded to directors, officers and employees of the Company are recognized as compensation expense whereas, prior to that date, such payments were charged to retained earnings. Dividends paid on unvested shares amounted to $\$ 46,000$ in the 2006 second quarter and $\$ 215,000$ in the first half of 2006. The new accounting pronouncement also required that, effective January 1, 2006, dividend equivalent rights payable to holders of outstanding vested stock options be charged to retained earnings; prior to that date, such payments were recognized as compensation expense. Dividend equivalent rights paid or payable to holders of unexercised vested options were $\$ 388,000$ in the first half of 2006 compared to $\$ 363,000$ in the first half of 2005.

The 2006 second quarter includes compensation expense of $\$ 243,000$ resulting from the vesting of restricted stock upon the retirement of a member of the Board of Directors in April 2006. Excluding this expense and the expenses mentioned in the two preceding paragraphs, total non-interest expenses were $\$ 1.1$ million, or $13.6 \%$, higher in the 2006 second quarter than in the 2005 second quarter and $\$ 1.2$ million, or $7.5 \%$, higher in the first half of 2006 than in the first half of 2005.

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Those increases were mostly attributable to the inclusion of Eastern s expenses which were $\$ 843,000$ in the 2006 second quarter. Also contributing to the increases were the added expenses of a new branch that opened in April 2006 and the hiring of new loan officers.

## Other Operating Highlights

Provision for Loan Losses. The provision for loan losses declined from $\$ 957,000$ in the 2005 second quarter to $\$ 859,000$ in the 2006 second quarter and remained at $\$ 1.6$ million in the first half of 2006 and 2005. Of these amounts, $\$ 623,000$, $\$ 757,000, \$ 1.3$ million and $\$ 1.5$ million, respectively, related to the indirect automobile loan portfolio. Net charge-offs in that portfolio in the six month periods ended June 30, 2006 and 2005 were $\$ 899,000$ and $\$ 556,000$, respectively, or $0.36 \%$ and $0.28 \%$ of average indirect automobile loans outstanding during those respective periods. Indirect automobile loans delinquent more than 30 days were $\$ 5.6$ million, or $1.07 \%$ of the portfolio, at June 30, 2006 compared to $\$ 5.5$ million, or $1.21 \%$ of the portfolio, at December 31, 2005.

The provision for loan losses for the 2006 second quarter included $\$ 177,000$ related to the Eastern loan portfolio. In the first half of 2006, $\$ 75,000$ was credited to income due primarily to the reduction of mortgage loans outstanding and payments made on loans acquired in connection with the acquisition of Mystic in January 2005. The provision in the first half of 2005 included $\$ 284,000$ due primarily to the assignment of higher risk ratings to certain loans acquired in the Mystic transaction.

Provision for Income Taxes. The effective income tax rate declined from $40.6 \%$ in the first half of 2005 to $39.3 \%$ in the first half of 2006 due to a higher portion of taxable income being earned by the Company s investment security subsidiaries. Income in those subsidiaries is subject to a lower rate of state taxation than income earned by the Company and its other subsidiaries.

## Other Financial Condition Highlights

Deposits. Deposits increased $\$ 10$ million in the 2006 second quarter after a $\$ 7$ million decline in the 2006 first quarter. Competition for funds remained intense and the mix of deposits continued to shift to higher paying categories. As discussed earlier herein, certificates of deposit represented 58\% of total retail deposits at June 30, 2006 compared to $55 \%$ at December 31, 2005 and $48 \%$ at June 30, 2005. Continuation of a rising interest rate environment could result in further shifting to higher rate deposits.

In the 2006 second quarter, the Company obtained $\$ 68$ million in brokered deposits. The weighted average maturity of the deposits is 2.4 years and the weighted average annual rate to be paid on the deposits is $5.39 \%$. Obtaining of the brokered deposits did not require the pledging of assets as collateral as is normally the case in borrowings from the FHLB. The funds were used to pay off some of the higher rate borrowed funds of Eastern.

Borrowed Funds. Funds borrowed from the FHLB increased from $\$ 412$ million at December 31, 2005 to $\$ 460$ million at March 31, 2006 and $\$ 512$ million at June 30, 2006. Proceeds from the additional borrowings were used primarily to fund indirect automobile loan growth and to pay off some of the higher rate borrowed funds of Eastern.

During the first half of 2006, $\$ 78.6$ million of FHLB borrowings matured. Those borrowings had a weighted average original life to maturity of 3.2 years and a weighted average annual rate of interest of $3.62 \%$. During that same period, $\$ 97$ million of new borrowings were obtained from the FHLB with a weighted average life to maturity of 3.3 years and a weighted average annual rate of interest of $5.24 \%$. The remainder of the net increase in FHLB borrowings, $\$ 81.6$ million, were advances with maturities of less than 90 days.

Stockholders Equity. Stockholders equity declined from $\$ 602$ million at December 31, 2005 to $\$ 591$ million at June 30, 2006 due primarily to payment of an extra dividend of $\$ 0.20$ per share to stockholders in February 2006. The extra dividend of $\$ 0.20$ per share to be paid on August 15, 2006 is the seventh time since August 2003 that the Board of Directors has approved such a payment. The aggregate amount paid, over $\$ 83$ million or $\$ 1.40$ per share, represents a return of capital to stockholders rather than a distribution of earnings. The payout of semi-annual extra dividends has been an effective means to reduce the Company s excess capital in a measured way and to treat all stockholders equally. While it is the intent of the Board of Directors to continue to return capital to stockholders through payment

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of an extra dividend semi-annually, the magnitude of any future payment will be considered in light of changing opportunities to deploy capital effectively, including the repurchase of Company common stock and expansion of the Company s business through acquisitions.

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## Non-Performing Assets, Restructured Loans and Allowance for Loan Losses

The following table sets forth information regarding non-performing assets, restructured loans and the allowance for loan losses:

|  | $\begin{aligned} & \text { June 30, } \\ & 2006 \\ & \text { (Dollars in thousands) } \end{aligned}$ |  |  | $\begin{aligned} & \text { December 31, } \\ & 2005 \end{aligned}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-accrual loans: |  |  |  |  |  |  |
| Indirect automobile loans | \$ | 168 |  | \$ | 313 |  |
| One-to-four family mortgage loans |  |  |  | 167 |  |  |
| Commercial loans | 173 |  |  |  |  |  |
| Total non-accrual loans | 341 |  |  | 480 |  |  |
| Repossessed vehicles | 713 |  |  | 493 |  |  |
| Other | 102 |  |  |  |  |  |
| Total non-performing assets | \$ | 1,156 |  | \$ | 973 |  |
|  |  |  |  |  |  |  |
| Allowance for loan losses | \$ | 24,838 |  | \$ | 22,248 |  |
|  |  |  |  |  |  |  |
| Allowance for loan losses as a percent of total loans | 1.38 |  | \% | 1.36 |  | \% |
| Non-accrual loans as a percent of total loans | 0.02 |  | \% | 0.03 |  | \% |
| Non-performing assets as a percent of total assets | 0.05 |  | \% | 0.04 |  | \% |

Loans are placed on non-accrual status either when reasonable doubt exists as to the full timely collection of interest and principal or automatically when loans become past due 90 days.

In addition to identifying non-performing loans, the Company identifies loans that are characterized as impaired pursuant to generally accepted accounting principles. The definition of impaired loans is not the same as the definition of non-accrual loans, although the two categories tend to overlap. There were no impaired loans as of June 30, 2006.

The unallocated portion of the allowance for loan losses was $\$ 4.1$ million, or $16.5 \%$ of the total allowance for loan losses, at June 30, 2006 compared to $\$ 4.1$ million, or $18.6 \%$ of the total allowance for loan losses, at December 31, 2005.

## Asset/Liability Management

The Company s Asset/Liability Committee is responsible for managing interest rate risk and reviewing with the Board of Directors on a quarterly basis its activities and strategies, the effect of those strategies on the Company s operating results, the Company sinterest rate risk position and the effect changes in interest rates would have on the Company s net interest income.

Generally, it is the Company s policy to reasonably match the rate sensitivity of its assets and liabilities. The interest rate sensitivity gap is defined as the difference between the amount of interest-earning assets maturing or repricing within a specific time period and the amount of interest-bearing liabilities maturing or repricing within the same time period.

At June 30, 2006, interest-earning assets maturing or repricing within one year amounted to $\$ 1.079$ billion and interest-bearing liabilities maturing or repricing within one year amounted to $\$ 1.036$ billion, resulting in a cumulative one year positive gap position of $\$ 43$ million, or $1.8 \%$ of total assets. At December 31, 2005, the Company had a negative one year cumulative gap position of $\$ 13$ million, or $0.6 \%$ of total assets. Based on the interest rate environment of the past several months, the Company has sought to maintain a modest cumulative one year positive gap position.

## Liquidity and Capital Resources

The Company s primary sources of funds are deposits, principal and interest payments on loans and debt securities and borrowings from the FHLB. While maturities and scheduled amortization of loans and investments are predictable sources of funds, deposit flows and mortgage loan prepayments are greatly influenced by interest rate trends, economic conditions and competition.

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Based on its monitoring of deposit trends and its current pricing strategy for deposits, management believes the Company will retain a large portion of its existing deposit base. Growth during the remainder of 2006 will depend on several factors, including the interest rate environment and competitor pricing.

The Company utilizes advances from the FHLB to fund growth and to manage part of the interest rate sensitivity of its assets and liabilities. Total advances outstanding at June 30, 2006 amounted to $\$ 512$ million and the Company had the capacity to increase that amount to $\$ 686$ million.

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The Company s most liquid assets are cash and due from banks, short-term investments and debt securities that generally mature within 90 days. At June 30, 2006, such assets amounted to $\$ 174$ million, or $7.3 \%$ of total assets.

At June 30, 2006, Brookline Bank exceeded all regulatory capital requirements. The Bank s Tier I capital was $\$ 424$ million, or $19.2 \%$ of adjusted assets. The minimum required Tier I capital ratio is $4.00 \%$.

## Item 3. Quantitative and Qualitative Disclosures about Market Risks

For a discussion of the Company s management of market risk exposure and quantitative information about market risk, see pages 12 through 14 of the Company s Annual Report incorporated by reference in Part II item 7A of Form 10-K for the fiscal year ending December 31, 2005.

## Item 4. Controls and Procedures

Under the supervision and with the participation of the Company s management, including its chief executive officer and chief financial officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the chief executive officer and the chief financial officer concluded that, as of the end of the period covered by this report, the Company s disclosure controls and procedures were effective to insure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time period specified in the SEC s rules and forms.

There has been no change in the Company s internal control over financial reporting identified in connection with the quarterly evaluation that occurred during the Company s last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

## Part II - Other Information

## Item 1. Legal Proceedings

The Company and its subsidiaries are not involved in any litigation, nor is the Company aware of any pending litigation, other than legal proceedings incident to the business of the Company. Management believes the results of any current pending litigation would be immaterial to the consolidated financial condition or results of operations of the Company.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

## Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. Submission of Matters to a Vote of Security Holders

On April 20, 2006, the Company held its annual meeting of stockholders for the purpose of the election of five Directors to three year terms and ratification of the appointment of KPMG LLP as the independent registered public accounting firm for the Company for the year ending December 31, 2006.

The number of votes cast at the meeting was as follow:

| Election of Directors: | Number of <br> Votes For | Number of <br> Votes Against |
| :--- | :--- | :--- |
| Dennis S. Aronowitz | $57,509,807$ | 637,775 |
| William G. Coughlin | $57,507,004$ | 640,578 |
| John J. Doyle, Jr | $57,713,316$ | 434,266 |

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| Charles H. Peck | $57,467,187$ | 680,394 |
| :--- | :--- | :--- |
| Joseph J. Slotnik | $57,509,793$ | 637,788 |


|  | Number of <br> Votes For | Number of <br> Votes Against | Number of Votes <br> Abstained |
| :--- | :--- | :--- | :--- |
| Ratification of appointment of the independent registered <br> public accounting firm | $57,503,246$ | 513,712 | 130,623 |

## Item 5. Other Information

Not applicable.

## Item 6. Exhibits

Exhibits

Exhibit 10.9 Amended and Restated Employee Stock Ownership Plan effective January 1, 2006 and adopted June 15, 2006

Exhibit 11 Statement Regarding Computation of Per Share Earnings
Exhibit 31.1 Certification of Chief Executive Officer
Exhibit 31.2 Certification of Chief Financial Officer
Exhibit 32.1 Section 1350 Certification of Chief Executive Officer

Exhibit 32.2 Section 1350 Certification of Chief Financial Officer

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed by the undersigned thereunto duly authorized.

BROOKLINE BANCORP, INC.

Date: August 2, 2006

Date: August 2, 2006

By: /s/ Richard P. Chapman, Jr.
Richard P. Chapman, Jr.
President and Chief Executive Officer

By: /s/ Paul R. Bechet
Paul R. Bechet
Senior Vice President, Treasurer and Chief Financial Officer

