

AXCELIS TECHNOLOGIES INC  
Form 10-K/A  
June 29, 2004

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K/A**

AMENDMENT NO. 1 TO FORM 10-K

(Mark one)

**ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2003

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-30941

**AXCELIS TECHNOLOGIES, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or  
organization)

**34-1818596**

(IRS Employer Identification No.)

**108 Cherry Hill Drive  
Beverly, Massachusetts 01915**

(Address of principal executive offices, including zip code)

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(978) 787-4000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<b>Title of class</b>	<b>Name of each exchange on which registered</b>
None	None

Securities registered pursuant to Section 12(g) of the Act:

**Common Stock, \$0.001 par value**

**Preferred Share Purchase Rights**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No .

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes  No .

Aggregate market value of the voting stock held by nonaffiliates of the registrant as of June 30, 2003: \$602,990,041

Number of shares outstanding of the registrant's Common Stock, \$0.001 par value, as of March 31, 2004: 99,446,126

**Documents incorporated by reference:**

Portions of the definitive Proxy Statement for Axcelis Technologies, Inc.'s Annual Meeting of Stockholders to be held on April 29, 2004 are incorporated by reference into Part III of this Form 10-K.

**AMENDMENT NO. 1**

**EXPLANTORY NOTE**

We are filing this amendment to our Annual Report on Form 10-K for the fiscal year ended December 31, 2003, originally filed with the Securities and Exchange Commission on March 8, 2004, solely for the purpose of complying with Regulation S-X, Rule 3-09. Rule 3-09 requires that Form 10-K, but not the annual shareholders' report, contain separate financial statements for unconsolidated subsidiaries and investees accounted for by the equity method when such entities are individually significant.

We have determined that our 50% owned joint venture with Sumitomo Heavy Industries, Ltd., known as Sumitomo Eaton Nova Corporation ( SEN ), which is not consolidated in the Axcelis Technologies, Inc. financial statements (and is accounted for under the equity method) was significant under Rule 3-09 in relationship to the Axcelis Technologies, Inc. financial results for the year ended December 31, 2003. Since SEN's fiscal year ended after the date of the filing of our Form 10-K, Rule 3-09 provides that the SEN financial statements may be filed as an amendment to our Form 10-K within 90 days after the end of SEN's fiscal year ended March 31, 2004.

Therefore, this Form 10-K/A amends the following portions of the Axcelis Technologies Form 10-K filed on March 8, 2004:

Item 8 is being amended by submitting the financial statements of SEN for the fiscal years ended March 31, 2003, 2002 and 2001 (the SEN Financial Statements ) as a separate section of this report immediately following Item 15;

Item 15 is being amended to:

include the list of the SEN Financial statements being filed herewith as required by Item 15(a); and

add to the list of exhibits and exhibits filed in accordance with Item 601 of Regulation S-K an Exhibit 23.2, Consent of Ernst & Young - Independent Auditors relating to the SEN Financial Statements, as required by Item 15(c).

As required by Rule 3-09, we will determine with respect to each future fiscal year, whether SEN has been significant with respect to Axcelis financial results for such year, and file SEN financial statements as necessary to comply with Rule 3-09.

**Item 15. Exhibits, Financial Statement Schedules and Reports on Form 8-K**

(a) The following documents are filed as part of the Company's Form 10-K, as originally filed on March 8, 2004, and as amended by this form 10-K/A:

(1)(A) Financial Statements of Axcelis Technologies, Inc.:

Report of Ernst & Young LLP - Independent Auditors

Consolidated Statements of Operations-For the years ended December 31, 2003, 2002 and 2001

Consolidated Balance Sheets-December 31, 2003 and 2002

Consolidated Statements of Stockholders' Equity-For the years ended December 31, 2003, 2002 and 2001

Consolidated Statements of Cash Flows-For the years ended December 31, 2003, 2002 and 2001

Notes to Consolidated Financial Statements

(1)(B) Financial Statements of Sumitomo Eaton Nova Corporation:

Report of Ernst & Young LLP - Independent Auditors

Consolidated Statements of Income-For the years ended March 31, 2003, 2002 and 2001

Consolidated Balance Sheets-March 31, 2003 and 2002

Consolidated Statements of Stockholders' Equity-For the years ended March 31, 2003, 2002 and 2001

Consolidated Statements of Cash Flows-For the years ended March 31, 2003, 2002 and 2001

(2) Financial Statement Schedules:

Schedule II - Valuation and Qualifying Accounts for the years ended December 31, 2003, 2002 and 2001

All other schedules for which provision is made in the applicable regulation of the Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

(b) Reports on Form 8-K

A current report on Form 8-K was furnished with the Securities and Exchange Commission on October 27, 2003 relating to the Company's announcement of earnings for its quarter ended September 30, 2003.

(c) Exhibits

The exhibits filed as part of this Form 10-K are listed on the Exhibit Index immediately preceding such Exhibits, which Exhibit Index is incorporated herein by reference.

(d) Financial Statement Schedules

The response to this portion of Item 15 is submitted as a separate section of this report.



Report of Independent Registered Public Accounting Firm

The Board of Directors

Sumitomo Eaton Nova Corporation

We have audited the accompanying consolidated balance sheets of Sumitomo Eaton Nova Corporation (the Company) as of March 31, 2004 and 2003, and the related consolidated statements of income, shareholders' equity and cash flows for each of the three years in the period ended March 31, 2004, all expressed in Japanese yen. Our audits also included the translation of these statements as of and for the year ended March 31, 2004 into U.S. dollars on the basis described in Note 1. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance Standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion the financial statements referred to above expressed in Japanese yen present fairly, in all material respects, the consolidated financial position of Sumitomo Eaton Nova Corporation at March 31, 2004 and 2003, and the consolidated results of its operations and its cash flows for each of the three years in the period ended March 31, 2004, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the financial statements expressed in U.S. dollars as of and for the year ended March 31, 2004, when considered in relation to the basic financial statements taken as a whole, have been properly translated on the basis described in Note 1.

As discussed in Note 1 to the Consolidated Financial Statements, effective July 1, 2003, the Company adopted the provisions of Emerging Issues Task Force Issue No. 00-21, Accounting for Revenue Arrangements with Multiple Deliverables.

/s/ Ernst & Young ShinNihon

Tokyo, Japan  
May 21, 2004

## Sumitomo Eaton Nova Corporation

## Consolidated Statements of Income

	Years ended March 31,			Year ended
	2002	2003	2004	March 31,
		(Thousands of yen)		2004
				(U.S. dollars in thousands)
<b>Net sales (Notes 1, 6 and 13)</b>				
Systems	¥ 13,612,008	¥ 12,281,385	¥ 17,838,626	\$ 157,752
Services	4,435,251	5,579,160	5,630,836	49,795
Net sales	18,047,259	17,860,545	23,469,462	207,547
Cost of products sold (Note 6)	10,832,128	10,320,596	12,946,966	114,494
Gross profit	7,215,131	7,539,949	10,522,496	93,053
<b>Selling, general and administrative expenses (Note 6)</b>				
	4,793,246	4,587,471	5,066,003	44,800
Income from operations	2,421,885	2,952,478	5,456,493	48,253
<b>Other income (expense):</b>				
Interest expense	(23,771)	(949)		
Other income (expense), net	118,945	(12,039)	(7,190)	(63)
Income before income taxes	2,517,059	2,939,490	5,449,303	48,190
<b>Income taxes (benefit) (Note 8):</b>				
Current	666,674	1,342,811	2,212,528	19,566
Deferred	367,311	(129,316)	(118,800)	(1,051)
	1,033,985	1,213,495	2,093,728	18,515
Net income	¥ 1,483,074	¥ 1,725,995	¥ 3,355,575	\$ 29,675

See accompanying notes to consolidated financial statements.



## Sumitomo Eaton Nova Corporation

## Consolidated Balance Sheets

	March 31, 2003		March 31, 2004		March 31, 2004 (U.S. dollars in thousands)
	(Thousands of yen)				
<b>Assets</b>					
Current assets:					
Cash and cash equivalents	¥	3,043,118	¥	6,571,767	\$ 62,180
Trade receivables, net (Note 2)		9,050,300		10,178,713	96,308
Due from affiliates - current (Note 6)		55,932		80,720	764
Inventories (Note 3)		3,849,217		7,429,764	70,297
Deferred income taxes and other current assets (Note 8)		335,030		370,720	3,508
Total current assets		16,333,597		24,631,684	233,057
Property, plant and equipment, net (Note 4)		3,609,819		3,291,712	31,146
Deferred income taxes and other assets (Note 8)		454,219		405,557	3,837
	¥	20,397,635	¥	28,328,953	\$ 268,040
<b>Liabilities and shareholders' equity</b>					
Current liabilities:					
Trade payables:					
Notes	¥	966,586	¥	2,145,931	\$ 20,304
Accounts		1,915,691		3,842,233	36,354
		2,882,277		5,988,164	56,658
Due to affiliates (Note 6)		1,268,548		1,958,962	18,535
Income taxes payable and other current liabilities		1,429,582		2,343,980	22,178
Total current liabilities		5,580,407		10,291,106	97,371
Accrued retirement benefits for employees and directors (Note 9)		108,477		83,165	787
Shareholders' equity (Note 10):					
Capital stock:					
Authorized - 20,000 shares					
Issued and outstanding - 12,000 shares		600,000		600,000	2,511
Retained earnings		14,119,107		17,354,682	153,497
Accumulated other comprehensive income (loss)		(10,356)			13,874
Total shareholders' equity		14,708,751		17,954,682	169,882
	¥	20,397,635	¥	28,328,953	\$ 268,040

See accompanying notes to consolidated financial statements.



## Sumitomo Eaton Nova Corporation

## Consolidated Statements of Shareholders Equity

	Capital stock		Retained earnings (Note 10)		Accumulated other comprehensive income (loss)		Total	
	(Thousands of yen)							
Balance at March 31, 2001	¥	600,000	¥	11,150,038			¥	11,750,038
Net income				1,483,074				1,483,074
Cash dividends				(120,000)				(120,000)
Balance at March 31, 2002		600,000		12,513,112				13,113,112
Net income				1,725,995				1,725,995
Minimum pension liability adjustment						(10,356)		(10,356)
Total comprehensive income								1,715,639
Cash dividends				(120,000)				(120,000)
Balance at March 31, 2003		600,000		14,119,107		(10,356)		14,708,751
Net income				3,355,575				3,355,575
Minimum pension liability adjustment						10,356		10,356
Total comprehensive income								3,365,931
Cash dividends				(120,000)				(120,000)
Balance at March 31, 2004	¥	600,000	¥	17,354,682			¥	17,954,682

	Capital stock		Retained earnings (Note 10)		Accumulated other comprehensive income (loss)		Total	
	(U.S. dollars in thousands)							
Balance at March 31, 2003	\$	2,511	\$	124,846	\$	(4,987)	\$	122,370
Net income				29,675				29,675
Minimum pension liability adjustment						86		86
Foreign currency translation adjustment						18,775		18,775
Total comprehensive income								48,536
Cash dividends				(1,024)				(1,024)
Balance at March 31, 2004	\$	2,511	\$	153,497	\$	13,874	\$	169,882

See accompanying notes to consolidated financial statements.



## Sumitomo Eaton Nova Corporation

## Consolidated Statements of Cash Flows

	2002	Year ended March 31, 2003 (Thousands of yen)		2004	Year ended March 31, 2004 (U.S. dollars in thousands)
<b>Operating activities</b>					
Net income	¥ 1,483,074	¥ 1,725,995	¥ 3,355,575	\$ 29,675	
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation	999,174	963,207	609,639	5,391	
Deferred income taxes (benefit) provision	367,311	(136,349)	(118,800)	(1,051)	
Changes in operating assets and liabilities:					
Trade receivables	6,869,172	(138,988)	(1,128,413)	(9,979)	
Due from affiliates	340,248	9,183	(24,788)	(219)	
Inventories	3,264,224	(294,216)	(3,580,547)	(31,664)	
Trade payables	(4,412,363)	1,220,204	3,105,887	27,467	
Due to affiliates	(617,062)	(511,245)	690,414	6,106	
Income taxes payable and other current liabilities	(4,278,645)	834,143	914,398	8,086	
Other, net	(8,007)	(5,715)	267,344	2,364	
Net cash provided by operating activities	4,007,126	3,666,219	4,090,709	36,176	
<b>Investing activities</b>					
Purchases of property, plant and equipment, net	(979,922)	(204,247)	(474,019)	(4,192)	
Other, net	4,741	11,663	31,959	283	
Net cash used in investing activities	(975,181)	(192,584)	(442,060)	(3,909)	
<b>Financing activities</b>					
Decrease in short-term borrowings, net	(3,400,000)	(800,000)			
Cash dividends paid	(120,000)	(120,000)	(120,000)	(1,024)	
Other	(5,358)				
Net cash used in financing activities	(3,525,358)	(920,000)	(120,000)	(1,024)	
Effect of exchange rate changes on cash and cash equivalents					
					5,620
Net increase (decrease) in cash and cash equivalents	(493,413)	2,553,635	3,528,649	36,863	
Cash and cash equivalents at beginning of the year	982,896	489,483	3,043,118	25,317	
Cash and cash equivalents at end of the year	¥ 489,483	¥ 3,043,118	¥ 6,571,767	\$ 62,180	

## Supplementary information

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Interest paid during the year	¥	23,660	¥	949	¥		\$	
Income taxes paid during the year	¥	4,585,607	¥	467,339	¥	1,528,519	\$	13,517

*See accompanying notes to consolidated financial statements.*

**Sumitomo Eaton Nova Corporation**

Notes to Consolidated Financial Statements

March 31, 2004

**Note 1. Nature of Business and Significant Accounting Policies**

**General**

Sumitomo Eaton Nova Corporation (the Company) was established on April 1, 1983 under the Commercial Code of Japan. The Company is owned equally by Sumitomo Heavy Industries, Ltd. (SHI), a Japanese corporation, and Axcelis Technologies, Inc. (Axcelis), a U.S. corporation. The Company designs, manufactures, sells and repairs ion implantation equipment and semiconductor equipment primarily for Japanese semiconductor manufacturing customers under a license agreement with Axcelis.

The Company and its wholly-owned subsidiary maintain their records and prepare their financial statements in accordance with accounting principles generally accepted in Japan. Certain adjustments and reclassifications have been incorporated in the accompanying consolidated financial statements to conform with accounting principles generally accepted in the United States of America. These adjustments were not recorded in the statutory books of account.

**Basis of Financial Statements**

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary. All significant intercompany balances and transactions are eliminated in consolidation.

**Use of Estimates**

The preparation of consolidated financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The actual results could differ from those estimates.

**Foreign Currency**

The Company's functional currency is the Japanese yen. Transaction gains and losses, which arise from exchange rate fluctuations on transactions denominated in a currency other than the functional currency, are included in the results of operations as incurred. Transaction gains and losses in each of the years in the three year period ended March 31, 2004 were not material.

The accompanying consolidated financial statements expressed in U.S. dollars have been prepared for use in conjunction with the preparation of the consolidated financial statements of Axcelis and have been translated into U.S. dollars in accordance with Statement of Financial Accounting Standards No. 52, *Foreign Currency Translation*. Assets and liabilities are translated using the exchange rate in effect at year-end. Statement of income items are translated using the average rates for the year. The effects of these translation adjustments are accumulated and included in accumulated other comprehensive loss, a separate component of shareholders' equity.

**Cash Equivalents**

All highly liquid investments with a maturity of three months or less when purchased are considered to be cash equivalents.



### **Inventories**

Inventories are stated at the lower of cost or market, cost being determined by the average method.

### **Long-Lived Assets**

Property, plant and equipment is stated on the basis of cost. Depreciation is computed by the declining-balance method over the estimated useful lives of the respective assets (buildings 6 to 40 years; machinery 4 to 13 years; and furniture, fixtures and automobiles 2 to 20 years) except for buildings purchased after April 1, 1998, which are depreciated on the straight-line basis over 31 years.

Long-lived assets are reviewed for impairment losses whenever events or changes in circumstances indicate the carrying amount may not be recoverable. The asset would be considered impaired when the future net undiscounted cash flows generated by the asset are less than its carrying value. An impairment loss would be recognized based on the amount by which the carrying value of the asset exceeds its fair value.

### **Accumulated Other Comprehensive Income (Loss)**

At March 31, 2003, accumulated other comprehensive income (loss) was comprised of a minimum pension liability of ¥(10,356) thousand.

At March 31, 2004, accumulated other comprehensive income (loss) on a U.S. dollar basis was comprised of an accumulated foreign currency translation adjustment of U.S. \$13,874 thousand.

### **Concentration of Credit Risk**

Financial instruments, which potentially expose the Company to concentrations of credit risk, consist primarily of trade notes and accounts receivable. These financial instruments are carried at cost less an allowance for doubtful accounts, which approximates fair value. Substantially all of the Company's notes and accounts receivable are due from companies in the semiconductor industry located in Japan. The Company performs ongoing credit evaluations of its customers' financial condition and provides an allowance for specific doubtful notes and accounts receivable and generally does not require collateral to secure the notes and accounts receivable.

For the year ended March 31, 2002, one customer accounted for net sales of 22%. For the year ended March 31, 2003, three customers accounted for net sales of 15%, 13% and 11%. Three customers accounted for net sales of 21%, 13% and 8% for the year ended March 31, 2004.

At March 31, 2003 and 2004 accounts receivables from one customer approximated 22% and 15% of consolidated trade receivables, respectively.

### **Revenue Recognition**

For revenue arrangements prior to July 1, 2003, the Company recognized sales at the later of the time of shipment to the customer or the transfer of risk of ownership (which is generally upon customer inspection for machinery sales to domestic customers). The cost of system installation at the customer's site was accrued at the time of shipment for installation and acceptance testing performance obligations incurred at the time of sales. Management believes the customer's post delivery acceptance provisions and the installation process have been established to be routine, commercially inconsequential and perfunctory because the process is a replication of the pre-shipment procedures. The majority of the Company's systems are designed and tailored to meet the customer's specifications as outlined in the contract between the customer and the Company. To ensure that the customer's specifications are satisfied, per contract terms, the systems are tested at the Company's facilities prior to shipment, normally with the customer present, under conditions that substantially replicate the customer's production environment and the customer's criteria are confirmed to have been met. The Company has never failed to successfully complete a system installation. The Company has a demonstrated history of customer acceptance subsequent to shipment and installation of these systems.

In November 2002, the Financial Accounting Standards Board's Emerging Issues Task Force reached a consensus on Issue No. 00-21, Accounting for Revenue Arrangements with Multiple Deliverables ( EITF 00-21 ). This issue addresses the determination of whether an arrangement involving more than one deliverable contains more than one unit of accounting and how the arrangement consideration should be measured and allocated to the separate units of accounting. EITF 00-21 became effective for revenue arrangements entered into in periods beginning after June 15, 2003.

For revenue arrangements occurring on or after July 1, 2003, the Company has revised its revenue recognition policy to comply with the provisions of EITF 00-21. The Company's revenue transactions include sales of systems under multiple element arrangements. Revenue under these arrangements is allocated to all elements, except systems, based upon their estimated fair market value. The amount of revenue allocated to systems is calculated on a residual method. Under this method, the total value of the arrangement is allocated first to the undelivered elements based on the greater of the fair value of the undelivered elements or the portion of the sales price that will not be received until the elements are delivered, with the residual amount being allocated to systems revenue. The amount allocated to installation is based upon hourly rates and the estimated time to complete the service. The fair value of all other elements is based upon the price charged when these elements are sold separately. System revenue and installation revenue are generally recognized at the time of customer acceptance.

Service revenue includes revenue from spare parts, maintenance services and equipment overhaul services. Revenue related to maintenance service contracts is recognized ratably over the duration of the contracts. Revenue related to equipment overhauls is recognized upon completion of the service. Revenue related to spare parts is recognized upon the later of shipment or when title and risk of loss passes to the customer.

Under the provisions of EITF 00-21, the Company has accounted for this change in accounting principle on a prospective basis for revenue arrangements occurring on or after July 1, 2003. The impact of this change for the year ended March 31, 2004 was to decrease net income by ¥666,258 (U.S. \$5,892). The pro-forma effect of this accounting change, had it been applied consistently for the years ended March 31, 2002, 2003 and 2004 is as follows:

	2002		2003		2004		2004
			(Thousands of yen)				(U.S. dollars in thousands)
Reported net income	¥	1,483,074	¥	1,725,995	¥	3,355,575	\$ 29,675
Pro-forma effect of EITF 00-21		879,721		(24,780)		642,631	5,683
Pro-forma net income	¥	2,362,795	¥	1,701,215	¥	3,998,206	\$ 35,358

#### Shipping and Handling Costs

Shipping and handling costs are included in cost of products sold.

#### Research and Development Costs

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Research and development costs are expensed in the year in which such costs are incurred, except for costs relating to equipment that is acquired or constructed for research and development activities and have alternative future uses. Net amounts capitalized relating to equipment that is used in research and development activities and has alternative future uses during the years ended March 31, 2003 and 2004 amounted to ¥54,506 and ¥75,825 thousand and is included in property, plant and equipment on the consolidated balance sheet at March 31, 2004. Research and development expense for the years ended March 31, 2002, 2003 and 2004 was ¥2,074,594 thousand, ¥1,528,782 thousand and ¥1,665,889 thousand (U.S.\$ 14,732 thousand), respectively.

## Retirement Benefits

The cost of retirement benefits for seconded employees is incurred by and reimbursed to SHI (see Note 6). The provision for accrued employees retirement benefits represents the cost for employees who have been employed directly by the Company (see Note 9).

## Recent Accounting Pronouncements

In January 2003, the Financial Accounting Standards Board ( FASB ) issued Interpretation No. 46 Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin No. 51 ( FIN 46 ). FIN 46 provides a new consolidation model, which determines control and consolidation based on potential variability in gains and losses. The provisions of FIN 46 are effective for enterprises with variable interests in variable interest entities created after December 31, 2003. For nonpublic companies with variable interest in variable interest entities created before January 1, 2004, the provisions of FIN 46 are to be applied by the Company no later than April 1, 2004. FIN 46 did not and will not have any impact on the Company s consolidated financial statements.

## Note 2. Trade Receivables

The components of trade receivables, net follow:

	2003		2004		2004
	(Thousands of yen)				(U.S. dollars in thousands)
Notes	¥	75,826	¥	5,189	\$ 49
Accounts		8,984,106		10,184,876	96,366
		9,059,932		10,190,065	96,415
Allowance for doubtful accounts		(9,632)		(11,352)	(107)
	¥	9,050,300	¥	10,178,713	\$ 96,308

## Note 3. Inventories

The components of inventories follow:

	2003		2004		2004
	(Thousands of yen)				(U.S. dollars in thousands)

Work in process	¥	2,373,795	¥	5,583,318	\$	52,827
Raw materials and parts		1,475,422		1,846,446		17,470
	¥	3,849,217	¥	7,429,764	\$	70,297

**Note 4. Property, Plant and Equipment, Net**

The components of property, plant and equipment, net follow:

		2003		2004		2004
		(Thousands of yen)				(U.S. dollars in thousands)
Land	¥	299,485	¥	299,485	\$	2,834
Building and land improvements		4,248,389		4,369,429		41,342
Machinery		4,682,890		4,415,740		41,780
Furniture, fixtures and automobiles		2,011,974		1,901,901		17,995
Construction in process		2,316		17,485		165
		11,245,054		11,004,040		104,116
Accumulated depreciation		(7,635,235)		(7,712,328)		(72,970)
	¥	3,609,819	¥	3,291,712	\$	31,146

**Note 5. Product Warranty**

The Company offers a one year warranty for all of its products, the terms and conditions of which vary depending upon the product sold. The Company estimates the costs that may be incurred under its warranty and records a liability in the amount of such costs at the time product revenue is recognized. Factors that affect the Company's warranty include the number of installed units, historical and anticipated product failure rates, material usage and service labor costs. The Company periodically assesses the adequacy of its recorded warranty and adjusts the amount as necessary.

Changes in the Company's product warranty (included in income taxes payable and other current liabilities on the consolidated balance sheets) for the years ended March 31, 2003 and 2004 are as follows:

	2003		2004		2004
	(Thousands of yen)				(U.S. dollars in thousands)
Beginning balance	¥	21,200	¥	23,300	\$ 192
Warranties issued during the period		35,192		78,640	695
Settlements made during the period		(33,092)		(65,240)	(577)
Foreign currency exchange rate changes					37
Balance as of March 31	¥	23,300	¥	36,700	\$ 347

**Note 6. Transactions with Affiliates**

Transactions with affiliates for the years ended March 31, 2002, 2003 and 2004 were as follows:

	2002	2003		2004	2004			
		(Thousands of yen)			(U.S. dollars in thousands)			
<b>Revenues:</b>								
<b>Sales:</b>								
Axcelis and affiliates	¥	619,002	¥	612,738	¥	1,219,911	\$	10,788
SHI affiliates		5,765						
	¥	624,767	¥	612,738	¥	1,219,911	\$	10,788
<b>Inventories purchased:</b>								
SHI	¥	1,375,433	¥	1,161,380	¥	1,877,370	\$	16,602
Axcelis		344,347		599,863		410,708		3,632
	¥	1,719,780	¥	1,761,243	¥	2,288,078	\$	20,234





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	2002	2003	2004	2004
	(Thousands of yen)			(U.S. dollars in thousands)
<b>Other expenses to affiliates:</b>				
Royalties to Axcelis	¥ 493,961	¥ 452,874	¥ 682,681	\$ 6,037
Commissions to Axcelis and affiliates	287,162	403,412	263,183	2,327
Management fees and royalties to SHI	111,223	101,761	149,297	1,320
Subcontract charges to SHI affiliates	445,921	335,773	316,826	2,802
Other expenses to SHI and affiliates	345,720	30,065	198,723	1,757
	¥ 1,683,987	¥ 1,323,885	¥ 1,610,710	\$ 14,243

Balances due from and to affiliates at March 31, 2003 and 2004 were as follows:

	2003	2004	2004
	(Thousands of yen)		(U.S. dollars in thousands)
<b>Due from affiliates:</b>			
SHI and affiliates	¥ 476	¥	\$
Axcelis and affiliates	55,456	80,720	764
	¥ 55,932	¥ 80,720	\$ 764
<b>Due to:</b>			
SHI	¥ 794,682	¥ 1,306,569	\$ 12,363
Axcelis	390,340	602,368	5,699
SHI affiliates	78,991	32,573	308
Axcelis affiliates	4,535	17,452	165
	¥ 1,268,548	¥ 1,958,962	\$ 18,535

Pension funding for the seconded employees (employees on temporary assignment) is provided through a plan administered by SHI. Under this arrangement, the Company is billed monthly for the pension costs attributable to those individuals. Under the terms of the pension agreement with SHI, no additional costs related to earned benefits are to be borne by the Company. Pension contributions paid to SHI for the years ended March 31, 2002, 2003 and 2004 were ¥153,469 thousand, ¥155,201 thousand and ¥158,155 thousand (U.S.\$1,399 thousand), respectively.

## Note 7. Financing Arrangements

### Leases

Rental expenses for equipment, land and office space for the years ended March 31, 2002, 2003 and 2004 amounted to ¥300,612 thousand, ¥331,178 thousand and ¥278,315 thousand (U.S.\$ 1,948 thousand), respectively. Future minimum non-cancelable rental commitments at March 31, 2004 under operating leases are as follows:

Year ended March 31	(Thousands of yen)	
2005	¥	153,271
2006		73,875
2007		60,780
2008		60,780
2009		60,780
Later years		60,780
	¥	470,266

**Note 8. Income Taxes**

Income taxes include corporation, enterprise, and inhabitants taxes which, in the aggregate, resulted in a statutory tax rate of approximately 41.74% in 2002, 2003 and 2004, respectively. The difference between income tax expense and the amount computed by applying the statutory income tax rate to income before income taxes is summarized as

follows:

	2002		2003		2004		2004
			(Thousands of yen)				(U.S. dollars in thousands)
Tax at statutory rate	¥	1,050,620	¥	1,226,943	¥	2,279,147	\$ 20,155
Tax effect of:							
Nondeductible expenses		6,088		6,198		12,757	113
Change in future statutory tax rate				1,776			
Tax credit for costs of information technologies and research and development activities						(211,432)	(1,870)
Other items, net		(22,723)		(21,422)		13,256	117
Income tax expense	¥	1,033,985	¥	1,213,495	¥	2,093,728	\$ 18,515

In March 2003, the Japanese government enacted a tax law change that will result in a decrease in the aggregate statutory tax rate for the Company's fiscal year beginning on April 1, 2004. The effect of this change on the Company's 2003 income tax expense is included in the above table as the change in future statutory tax rate.

Deferred income taxes reflect the net tax effect of the temporary differences between the amounts of the assets and liabilities recorded for financial and income tax purposes. Significant components of the Company's deferred tax assets as of March 31, 2003 and 2004 were as follows:

	2003		2004		2004
			(Thousands of yen)		(U.S. dollars in thousands)
Deferred tax assets:					
Accrued enterprise tax	¥	97,212	¥	170,551	\$ 1,614
Loss on disposal of inventory		10,886		7,311	69
Warranty reserve		9,725		14,841	140
Bonus payment reserve		123,580		165,735	1,568
Accrued retirement benefits		43,869		33,631	318
Depreciation				12,057	114
Other		15,358		8,271	79
Total deferred tax assets	¥	300,630	¥	412,397	\$ 3,902

#### Note 9. Employees and Directors Retirement Benefits

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The Company has a defined benefit pension plan that covers substantially all employees. Benefits under the plan are based on the employees compensation as of the date of retirement and years of service. The Company's policy is to fund amounts which are actuarially determined to provide the plan with sufficient assets to meet future benefit payment requirements. Assets of the plan are invested in equity securities, debt securities, money market instruments, and insured products.

The Company also provides certain defined benefits to its statutory auditors and directors who are not statutory auditors, directors or employees of SHI, Axcelis or one of their affiliates. Their benefits are based on years of service, compensation at retirement and position. This plan is unfunded.

The measurement date used to determine the pension obligation for the benefit plan is March 31.

The reconciliation of beginning and ending balances of the projected benefit obligation and plan assets, and the funded status of the Company's plans are as follows:

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	2003		2004		2004
	(Thousands of yen)				(U.S. dollars in thousands)
<b>Change in benefit obligation</b>					
Benefit obligation at beginning of year	¥	575,271	¥	647,050	\$ 5,382
Service cost		52,628		59,578	527
Interest cost		13,449		11,847	105
Actuarial (gains) and losses		(5,630)		73,601	651
Foreign currency exchange rate changes					806
Change in additional minimum liability		17,388		(17,388)	(145)
Benefits paid		(6,056)		(5,137)	(45)
Benefit obligation at end of year		647,050		769,551	7,281
<b>Change in plan assets</b>					
Fair value of plan assets at beginning of year		329,278		344,161	2,863
Actual gain (loss) on plan assets		(54,383)		65,488	579
Foreign currency exchange rate changes					481
Contributions		75,322		77,939	689
Benefits paid		(6,056)		(2,937)	(26)
Fair value of plan assets at end of year		344,161		484,651	4,586
Funded status		(302,889)		(284,900)	(2,695)
Unrecognized transition obligation		75,393		64,621	611
Unrecognized net loss		119,019		137,114	1,297
Net amount recognized	¥	(108,477)	¥	(83,165)	\$ (787)
<b>Total amount recognized in the consolidated balance sheets:</b>					
Accrued pension cost	¥	(91,089)	¥	(83,165)	\$ (787)
Minimum pension liability before income tax		(17,388)			
Net amount recognized	¥	(108,477)	¥	(83,165)	\$ (787)

The components of net pension expense of the Company's plans for the years ended March 31, 2002, 2003 and 2004 were as follows:

	2002	2003		2004	2004
		(Thousands of yen)			(U.S. dollars in thousands)
Service cost	¥	52,178	¥ 52,628	¥ 59,578	\$ 527
Interest cost		12,688	13,449	11,847	105
Expected return on plan assets		(10,954)	(13,171)	(13,766)	(122)
Net amortization and deferrals		10,771	10,994	14,555	129
Net pension expense	¥	64,683	¥ 63,900	¥ 72,214	\$ 639



The aggregate accumulated benefit obligation of this plan was as follows:

	2003 (Thousands of yen)		2004		2004 (U.S. dollars in thousands)
Aggregate accumulated benefit obligation	¥	415,327	¥	519,506	\$ 4,915

The discount rates and weighted average rates of increases in future salary levels used in determining the actuarial present value of the projected benefit obligation as of March 31, 2003 and 2004 were as follows:

	2003	2004
Discount rate	2.0%	1.5%
Weighted average rates of increases in future salary levels	2.67%	2.67%

The discount rates, weighted average rates of increases in future salary levels and the expected long-term rates of return on plan assets used in determining net pension expense for the years ended March 31, 2002, 2003 and 2004 were as follows:

	2002	2003	2004
Discount rate	2.5%	2.0%	1.5%
Weighted average rates of increases in future salary levels	2.67%	2.67%	2.67%
Expected long-term rates of return on plan assets	4.0%	4.0%	4.0%

The expected long-term rate of return on plan assets assumption is determined from the plan's asset allocation using forward-looking assumptions in the context of historical returns.

The investment strategy is to manage the assets of the plan to meet the long-term liabilities while maintaining sufficient liquidity to pay current benefits. This is primarily achieved by holding equity-like investments while investing a portion of the assets in long duration bonds in order to match the long-term nature of the liabilities. The Company will periodically undertake an asset and liability modeling study if a material shift in the plan's liability profile or changes in the capital markets call for such a study. The Company's weighted-average asset allocations for its defined benefit plan at March 31, 2003 and 2004, by asset category, are as follows:

Asset Category	2003	2004	Target
Equity securities	42.4%	38.6%	29-43%
Debt securities	24.9	26.5	24-38
Foreign currency securities investment fund	28.7	28.7	19-43

Loan receivables	4.0	6.2	0-7
	100%	100%	100%

The Company expects to contribute approximately ¥87,924 thousand (U.S.\$832 thousand) to its defined benefit plan for the year ending March 31, 2005.

**Note 10. Shareholders Equity**

The Commercial Code of Japan ( Code ) provides that an amount equal to at least 10% of the amount to be



disbursed as a distribution of earnings be appropriated to the legal reserve until the total of such reserve and the additional paid-in capital account equals 25% of the common stock account. The Codes also provides to the extent that the sum of additional paid-in capital account and the legal reserve account exceed 25% of the common stock account then the amount of the excess (if any) is available for appropriations by resolution of the shareholders.

Retained earnings available for dividends under the Code are based on the amount presented in the Company's non-consolidated financial statements, which are prepared in accordance with accounting principles and practices generally accepted in Japan. Under the Code, the amount of retained earnings available for dividends as of March 31, 2004 amounted to ¥17,229,638 thousand (U.S.\$163,021 thousand).

#### Note 11. Financial Instruments

The total carrying amount reported in the balance sheets for financial instruments, cash and cash equivalents, notes and accounts receivables, short-term debt, notes and accounts payables approximates their respective fair value.

#### Note 12. Supplemental Balance Sheet Information

Changes in allowance for doubtful accounts:

	2002	2003	2004	2004
		(Thousands of yen)		(U.S. dollars in thousands)
Balance at beginning of year	¥ 64,702	¥ 23,958	¥ 9,632	\$ 80
Addition			1,720	16
Utilization				
Reversal	(40,744)	(14,326)		
Foreign currency exchange rate changes				11
Balance at end of period	¥ 23,958	¥ 9,632	¥ 11,352	\$ 107

#### Note 13. Sales to Foreign Customers

The Company's sales to foreign customers amounted to ¥ 3,932,523 thousand, ¥ 4,878,493 thousand and ¥3,303,006 thousand (U.S.\$29,209 thousand) for the years ended March 31, 2002, 2003 and 2004, respectively.



**SIGNATURE**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AXCELIS TECHNOLOGIES, INC.

DATED: June 29, 2004

By:

*/s/ MARY G. PUMA*

Mary G. Puma, President and Chief Executive Officer

**AXCELIS TECHNOLOGIES, INC.**

**INDEX TO EXHIBITS**

**to Form 10-K for the Year ended December 31, 2003.**

These Exhibits are numbered in accordance with the Exhibit Table of Item 601 of Regulation S-K:

**EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Description</b>
2.1	Tax Sharing and Indemnification Agreement between Eaton Corporation and the Company. Incorporated by reference from Exhibit 2.5 of the Company's Registration Statement on Form S-1 (Registration No. 333-36330).
3.1	Amended and Restated Certificate of Incorporation of the Company. Incorporated by reference from Exhibit 3.1 of the Company's Registration Statement on Form S-1 (Registration No. 333-36330).
3.2	Bylaws of the registrant, as amended as of January 23, 2002. Incorporated by reference from Exhibit 3.2 of the Company's Form 10-K for the year ended December 31, 2001, filed with the Commission on March 12, 2002.
3.3	Certificate of Designation of Series A Participating Preferred Stock, filed with the Secretary of State of Delaware on July 5, 2000. Incorporated by reference from Exhibit 3.3 of the Company's Form 10-K for the year ended December 31, 2000, filed with the Commission on March 30, 2001.
4.1	Specimen Stock Certificate. Incorporated by reference from Exhibit 4.1 of the Company's Registration Statement on Form S-1 (Registration No. 333-36330).
4.2	Rights Agreement between the Company and EquiServe Trust Company, N.A. Incorporated by reference from Exhibit 4.1 of the Company's Registration Statement on Form S-1 (Registration No. 333-36330).
4.3	Indenture between the Company and State Street Bank and Trust Company, as trustee, including the form of note, dated as of January 15, 2002. Incorporated by reference from Exhibit 4.1 to the Company's Report on Form 8-K filed with the Commission on January 15, 2002.
4.4	Registration Rights Agreement by and among the Company, Morgan Stanley & Co., Incorporated, Salomon Smith Barney Inc. and SG Cowen Securities Corporation, dated as of January 15, 2002. Incorporated by reference from Exhibit 4.2 to the Company's Report on Form 8-K filed with the Commission on January 15, 2002.

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- 4.5 Revolving Credit Agreement dated as of October 3, 2003, among the Company, ABN Amro Bank N.V. and the other lenders named therein, as amended. Pursuant to Regulation S-K, Item 601(b)(4)(iii), this exhibit has not been filed, since the total amount of the facility does not exceed 10% of the Company's total assets at this time. The Company will furnish a copy of the Credit Agreement to the Commission on request.
- 10.1\* 2000 Stock Plan, as amended on December 18, 2003. Filed with the original Form 10-K for the year ended December 31, 2003 (the Original Form 10-K ) on March 8, 2004.
- 10.2\* Employee Stock Purchase Plan. Incorporated by reference from Exhibit 10.2 of the Company's Report on Form 10-Q filed with the Commission on November 14, 2000.
- 10.3 Form of Indemnification Agreement entered into by the Company with each of its directors and executive officers. Incorporated by reference from Exhibit 10.2 of the Company's Registration Statement on Form S-1 (Registration No. 333-36330).
- 10.4\* Form of Change in Control Agreement between the registrant and certain of its executive officers. Incorporated by reference from Exhibit 10.3 of the Company's Registration Statement on Form S-1 (Registration No. 333-36330).
- 10.5 Intentionally omitted.
- 10.6 Intentionally omitted.
- 10.7\* Employment Agreement between the Company and Mary G. Puma. Incorporated by reference from Exhibit 10.5 of the Company's Registration Statement on Form S-1 (Registration No. 333-36330).
- 10.8\*\* Organization Agreement dated December 3, 1982 between Eaton Corporation and Sumitomo Heavy Industries, Ltd. relating to Sumitomo Eaton Nova Corporation, as amended. Incorporated by reference from Exhibit 10.6 of the Company's Registration Statement on Form S-1 (Registration No. 333-36330).
- 10.9\*\* Master License Agreement dated January 16, 1996 between Eaton Corporation and Sumitomo Eaton Nova Corporation. Incorporated by reference from Exhibit 10.7 of the Company's Registration Statement on Form S-1 (Registration No. 333-36330).
- 10.10\* Executive Officer Agreement dated as of December 18, 2003 between the Company and Stephen G. Bassett. Filed with the Original Form 10-K on March 8, 2004.
- 14.1 Ethical Business Conduct at Axcelis, revised through January 2003. Incorporated by reference from Exhibit 14.1 of the Company's report on Form 10-K filed with the Commission on March 28, 2003.
- 21.1 Subsidiaries of the Company. Filed with the Original Form 10-K on March 8, 2004.

- 23.1 Consent of Ernst & Young LLP, Independent Auditors. Filed with the Original Form 10-K on March 8, 2004.
- 23.2 Consent of Ernst & Young ShinNihon, Independent Auditors, relating to the financial statements of Sumitomo Eaton Nova Corporation filed herewith.
- 31.1 Certification of the Chief Executive Officer under Exchange Act Rule 13a-14(a)/15d-14(a) (Section 302 of the Sarbanes-Oxley Act), dated June 29, 2004. Filed herewith.
- 31.2 Certification of the Chief Financial Officer under Exchange Act Rule 13a-14(a)/15d-14(a) (Section 302 of the Sarbanes-Oxley Act), dated June 29, 2004. Filed herewith.
- 32.1 Certification of the Chief Executive Officer pursuant to Section 1350 of Chapter 63 of title 18 of the United States Code (Section 906 of the Sarbanes-Oxley Act), dated June 29, 2004. Filed herewith.
- 32.2 Certification of the Chief Financial Officer pursuant to Section 1350 of Chapter 63 of title 18 of the United States Code (Section 906 of the Sarbanes-Oxley Act), dated June 29, 2004. Filed herewith.
- 99.1 Factors affecting future operating results as of December 31, 2003. Filed with the Original Form 10-K on March 8, 2004.
- 99.2 Charter of the Audit Committee of the Board of Directors of Axcelis, as adopted on January 23, 2003. Incorporated by reference to Exhibit 99.4 of the Company's report on Form 10-K filed with the Commission on March 28, 2003.
- 99.3 Governance Policies adopted by the Board of Directors of Axcelis on September 26, 2002 and amended on October 22, 2003. Filed with the Original Form 10-K on March 8, 2004.
- 99.4 Charter of the Nominating and Governance Committee of the Board of Directors, as adopted on September 26, 2002. Incorporated by reference to Exhibit 99.6 of the Company's report on Form 10-K filed with the Commission on March 28, 2003.
- 99.5 Charter of the Compensation Committee of the Board of Directors of Axcelis, as adopted on January 23, 2003. Incorporated by reference to Exhibit 99.7 of the Company's report on Form 10-K filed with the Commission on March 28, 2003.

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\* Indicates a management contract or compensatory plan.

Certain confidential information contained in the document has been omitted and filed separately with the Securities and Exchange Commission pursuant to Rule 406 of the Securities Act of 1933, as amended, or Rule 24b-2 promulgated under the Securities and Exchange Act of 1934, as amended