GLOBETEL COMMUNICATIONS CORP

Form 10OSB May 16, 2003

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

Form 10-QSB (Mark one) [X] QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended: March 31, 2003 [] TRANSITION REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from _____ to ___ Commission file number: 0-23532 GLOBETEL COMMUNICATIONS CORP. (Exact name of small business issuer as specified in its charter) Delaware 88-0292161 _____ _____ (State or other jurisdiction of incorporation or organization) (IRS Employer Identification No.) 444 Brickell Avenue Suite 522 Miami, FL 33131 _____ (Address of principal executive offices) 305-579-9922 (Issuer's telephone number) -----(Former name, former address, former fiscal year, if changed since last report) APPLICABLE ONLY TO CORPORATE ISSUERS State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 611,319,783 shares issued as of May 14, 2003 Transitional Small Business Disclosure Format: Yes ___ No X PART I. FINANCIAL INFORMATION Item 1. Financial Statements 3 Balance Sheets - (Unaudited) 4 Statements of Income (Unaudited) 5 Statements of Cash Flows (Unaudited) 6 7

Notes to Financial Statements (Unaudited)

	Management's Discussion and Analysis or Plan of Operation Controls and Procedures	9 1.3
	00.02.020 44 2.200044200	
	PART II. OTHER INFORMATION	
Item 1.	Legal Proceedings	13
Item 2.	Changes in Securities	13
Item 3.	Default Upon Senior Securities	13
Item 4.	Submission of Matters to a Vote of Security Holder	13
Item 5.	Other Information	13
Item 6.	Exhibits and Reports on Form 8-K	13

1

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

2

GLOBETEL COMMUNICATIONS CORP. BALANCE SHEETS

ASSETS	(Unaudited) March 31, 2003	I
CURRENT ASSETS Cash and cash equivalents	\$ 337,896	
accounts of \$687,500 and \$1,094,420	2,625,379 1,600,000 	
TOTAL CURRENT ASSETS	4,563,275	-
PROPERTY AND EQUIPMENT, less accumulated depreciation of \$320,605 and \$271,900	404 , 325	-
OTHER ASSETS Non-readily marketable, available-for-sale equity securities due from related party - Charterhouse Investment	4,301,500	
Organization costs, net Deposits	226 93,621 	
TOTAL OTHER ASSETS	4,395,347	-

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TOTAL ASSETS	\$ 9,362,947	\$
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES		
CURRENT LIABILITIES		
Accounts payable	\$ 786,065	\$
available-for-sale equity securities	975 , 000	
Notes payable, secured	1,014,206	
Notes payable, unsecured	240,000	
Current portion of capital lease obligations	81,788	
Loan payable to related party - Charterhouse	361,960	
Loan payable	10,000	
Accrued payroll and related taxes	12,785	
Accrued expenses and other liabilities	63,508	
Deferred revenues	67,515	
Deferred revenue - related party	110,610	
Accrued officers' salaries	825,000	
Due to related parties	189 , 568	
TOTAL CURRENT LIABILITIES	4,738,005	
LONG-TERM LIABILITIES		
Notes payable to stockholder	FF 000	
Notes payable to stockholder	55 , 000	
TOTAL LONG-TERM LIABILITIES	55 , 000	
TOTAL LIABILITIES	4,793,005	
STOCKHOLDERS' EQUITY		
Preferred stock, Series A, \$.001par value,		
10,000,000 shares authorized; none issued and outstanding		
authorized; 605,320,283 shares issued and outstanding	6,053	
Additional paid-in capital	24,444,457	
*		,
Accumulated deficit	(19,880,568) 	
TOTAL STOCKHOLDERS' EQUITY	4,569,942	
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 9,362,947	
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3

GLOBETEL COMMUNICATIONS CORP. STATEMENTS OF INCOME (UNAUDITED) For the Three Months Ended March 31,

2003

REVENUES Sales - Related Party	\$ 3,097,655 \$
Total sales	3,097,655
Cost of sales	2,121,449
GROSS MARGIN	976,206
EXPENSES	
Payroll and related taxes Professional fees Officers' salaries Consulting and brokers' fees Other operating expenses Telephone and communications Travel and related expenses Rents Insurance and employee benefits Depreciation and amortization TOTAL EXPENSES INCOME BEFORE OTHER INCOME (EXPENSE) AND INCOME TAXES	96,040 119,137 141,251 30,060 43,437 20,629 33,302 10,892 23,727 11,178
INTEREST INCOME (EXPENSE) Interest income	109 (35,589)
NET INTEREST INCOME (EXPENSE)	(35,480)
INCOME BEFORE INCOME TAXES	
INCOME TAXES Provision for income taxes Tax benefits from utilization of net operating loss carryforwards	(164,429) 164,429
TOTAL INCOME TAXES	
NET INCOME	\$ 411,073 \$
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING BASIC	605,320,283 4
DILUTED	638,741,405 4
NET INCOME (LOSS) PER SHARE BASIC	\$ 0.00 \$
DILUTED	\$ 0.00 \$

GLOBETEL COMMUNICATIONS CORP. STATEMENTS OF CASH FLOWS (UNAUDITED) For the Three Months ended March 31,

	2003		
CASH FLOWS FROM OPERATING ACTIVITIES Net income	\$	411,073	\$
Depreciation and amortization		48 , 762 	
(Increase) decrease in assets:			
Accounts receivable Note receivable - trade		(877 , 560) 	
Deposits Increase (decrease) in liabilities:		(3,000)	
Accounts payable		146,791 	
Accrued officers' salaries		95 , 000	
Accrued expenses and other liabilities		14,808	
Deferred revenues - related party		16,162 (73,740)	
NET CASH USED BY OPERATING ACTIVITIES		(221,704)	
CASH FLOWS FROM INVESTING ACTIVITIES			
Payments for acquisition of property and equipment		(50,000) 	
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES		(50,000)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Payments on capital lease obligations		(1,196)	
Proceeds from notes and loans payable		353 , 678	
Proceeds from related party payables		144,194 (88,707)	
NET CASH PROVIDED BY FINANCING ACTIVITIES		407,969	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		136,265 201,631	
CASH AND CASH EQUIVALENTS - ENDING	\$	337,896	\$
SUPPLEMENTAL DISCLOSURES Cash paid during the period for:			
Interest	\$	30,780	\$
Income taxes	\$		\$ ==
In addition to amounts reflected above, common stock was issued for:			
Consulting services	\$ ===		\$ ==

6

GLOBETEL COMMUNICATIONS CORP. NOTES TO FINANCIAL STATEMENTS March 31, 2003

NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited interim financial statements reflect all adjustments, which, in the opinion of management, are necessary for a fair presentation of the financial position and the results of operations for the interim periods presented. All adjustments are of a normal recurring nature, except as otherwise noted below.

Certain financial information and footnote disclosures which are normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America, but which are not required for interim reporting purposes, have been condensed or omitted. The accompanying financial statements should be read in conjunction with the financial statements and notes thereto as of December 31, 2002, contained in the Company's Form 10-KSB.

The financial statements for periods prior to the merger and reincorporation in July, 2002 include the consolidated accounts of American Diversified Group, Inc. and its two then wholly-owned subsidiaries, Global Transmedia Communications Corp. and NCI Telecom, Inc., all of which together and individually are referred to as the Company. All material intercompany balances and transactions were eliminated in the consolidation.

NOTE 2 - ACCOUNTS RECEIVABLE AND SALES - SIGNIFICANT CONCENTRATIONS OF CREDIT RISK AND ECONOMIC DEPENDENCE

Two customers accounted for 94% of the Company's sales for the three months ended March 31, 2003, including 24% attributable to the Brazil network and 70% to the Mexico network. The same two (2) customers account for 99% of the Company's accounts receivable, including 55% attributable to the Brazil network and 44% to the Mexico network as of March 31, 2003.

Revenue of \$73,740 was recognized during the three months ended March 31, 2003, in connection with the Company's service agreements for the Brazil and Philippines networks, \$36,870 for each network.

In connection with the Brazil network sales, the Company accrued \$82,807 due to IPWorld, Ltd. (IPW), which represents 25% of the project income (after allocated costs) payable pursuant to the tri-party agreement with Charterhouse Investments (Charterhouse) and IPW and is recorded as a reduction to the Company's revenue share from the Brazil network.

7

NOTE 3 - NON-READILY-MARKETABLE EQUITY SECURITIES, AVAILABLE-FOR-SALE

As of March 31, 2003, the Company has included in its current assets, \$1,600,000 in non-readily marketable, available-for-sale equity securities, which represent 16 million shares of IPW unrestricted stock, valued at \$.10 per share, held in the company's name.

As of March 31, 2003, the Company also included in other assets, \$4,301,500

in non-readily marketable, available-for-sale equity securities, due from a related party, Charterhouse, which represent 70 million shares of IPW restricted stock valued at \$.06145 per share, held by Charterhouse on the Company's behalf.

The IPWorld Ltd. shares are not currently tradable. The Company believes the above amounts which, together, represent 63% of the Company's total assets, are fully realizable.

NOTE 4 - NOTES PAYABLE, SECURED

In connection with a \$125,000 secured, subordinated promissory note payable to a third party executed in November 2002, the Company received an additional \$53,678 from the lender during the three months ended March 31, 2003, to increase the note amount to \$178,678 as of March 31, 2003. The note includes interest payable monthly, at a rate of 12% per annum, and is collateralized by 15 million shares of the Company's common stock held in escrow under the agreement. The Chief Executive Officer of the Company is a minority shareholder of the lending corporation.

NOTE 5 - NOTES PAYABLE, UNSECURED

In February 2003, the Company executed two unsecured promissory notes payable, each for \$100,000 used to fund operations and pay operating expenses, to an unrelated third party, which is also a secured promissory note holder. Each note is due in May 2003 and includes interest payable monthly at a rate of 25% per annum.

In February 2003, the Company executed a \$40,000 promissory note payable to another party, due on demand with interest and payable at a rate of 2.5% per annum.

NOTE 6 - LOAN PAYABLE TO RELATED PARTY - CHARTERHOUSE

In January 2003, the Company received a \$50,000 loan from Charterhouse. This loan payable, as well as the previous balance of \$311,960, are unsecured, non-interest bearing and provides for no formal repayment terms.

NOTE 7 - INVESTMENT BANKING AGREEMENT

In January, 2003, Fordham Financial Management, Inc., an investment banking firm, based in New York City, assumed all functions and responsibilities of Charles Morgan Securities to provide consulting services. Under the agreement, the Company was obliged to pay a monthly fee of \$10,000. The parties agreed that the Company would issue one million shares of restricted stock as payment for services. Such stock has not been issued to date. Upon issuance of the stock, the Company will charge to expense an amount equal to one-half of the average bid and asked price of the Company's share on the date of issuance.

8

Item 2. Management's Discussion and Analysis or Plan of Operation

Overview

GlobeTel Communications Corp. ("GlobeTel") was organized in July 2002 under the laws of the State of Delaware. Upon its incorporation, GlobeTel was a wholly-owned subsidiary of American Diversified Group, Inc. (ADGI). ADGI was organized January 16, 1979, under the laws of the State of Nevada. ADGI had two other wholly-owned subsidiaries, Global Transmedia Communications Corporation (Global), a Delaware corporation, and NCI Telecom, Inc. (NCI), a Missouri corporation.

On July 1, 2002, both Global and NCI were merged into ADGI. On July 24, 2002, ADGI stockholders approved a plan of reincorporation for the exchange of all outstanding shares of ADGI for an equal number of shares of GlobeTel. Subsequently, ADGI was merged into GlobeTel, which is now conducting the business formerly conducted by ADGI and its subsidiaries, and all references to ADGI in these financial statements now apply to GlobeTel interchangeably.

In July 2002, pursuant to the reincorporation, we authorized the issuance of up to 1,500,000,000 shares of common stock, par value of \$0.00001 per share and up to 10,000,000 shares of preferred stock, par value of \$0.001 per share.

Forward-Looking Statements; Market Data; Risk Factors

Forward-Looking Statements: This Form 10-QSB and other statements issued or made from time to time by GlobeTel and ADGI contain statements which may constitute "Forward-Looking Statements" within the meaning of the Securities Act of 1933, as amended and the Securities Exchange Act of 1934 by the Private Securities Litigation Reform Act of 1995, 15 U.S.C.A. Sections 77Z-2 and 78U-5 (SUPP. 1996). Those statements include statements regarding our intent, belief or current expectations, our officers and directors as well as the assumptions on which such statements are based. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those contemplated by such forward-looking statements.

Forward-looking statements include, but are not limited to, statements about our plans, objectives, expectations, intentions and assumptions and other statements that are not historical facts. Words like "expect", "anticipate", "intend", "plan", "believe", "seek", "estimate" and similar expressions identify forward-looking statements.

9

This quarterly report contains certain estimates and plans related to the telecommunications industry. The estimates and plans assume that certain events, trends and activities will occur, of which there can be no assurance. In particular, we do not know what level of growth to expect in the telecommunications industry, and particularly in those Voice over Internet Protocols markets.

The majority of our revenues are dependent on the Brazil and Mexico networks and our ability to achieve revenues from additional networks, including, networks in the Philippines, Venezuela, Colombia and other countries we have identified as our potential market. In addition, our shares in IPW represent the majority of our assets. Our ownership position in IPW totals 86 million shares of their common stock, valued at \$5,901,500. We have 16 million shares held by us, and 70 million shares held on our behalf by Charterhouse. The IPW shares are not currently tradable. Based on information provided to us, we believe the stock will become tradable and that the value of the shares is fully realizable. However, in the event that the stock does not become tradable, the share value may materially affect our asset value in the future.

Results of Operations - Comparison of Three Months Ended March 31, 2003 and 2002

Revenues. During the three-month period ended March 31, 2003, our sales were \$3,097,655 compared to sales of \$2,324,441 during the same period last year, or an increase of 33%. The sales for the three months ended March 31, 2003, were all from non-related parties, which represent an increase of \$2,929,655 from the same period in the prior year when sales from non-related parties were \$225,441. This increase is primarily attributable to the growth of

our operations in Mexico and Brazil. During the three months ended March 31, 2002, one customer, Global VoIP, accounted for \$2,099,000 or 90% of our sales. This customer was deemed to be an affiliate, our Chief Executive Officer had an ownership interest in this entity.

Cost of Sales. Our cost of sales consists primarily of the wholesale cost of buying band width purchased by us for resale, costs of telecommunication equipment and technical services. We had cost of sales of \$2,121,449 for the three months ended March 31, 2003, compared to cost of sales of \$1,166,164 during the three months ended March 31, 2002. We expect cost of sales to increase in future periods only to the extent that our sales volume increases.

10

Gross Margin. The gross margin decreased to \$976,206 for the three months ended March 31, 2003 compared to the same period last year when the gross margin was \$1,158,277, or a decrease of \$182,071 or 16%. The gross margin as a percentage of revenue decreased from 50% to 32%, as result of increased costs of sales related to the operations of the Brazil and Mexico networks.

Operating Expenses. Our operating expenses consist primarily of payroll and related taxes, expenses for executive and administrative personnel, facilities expenses, professional and consulting services, travel and other general corporate expenses. Our operating expenses for the three months ended March 31, 2003, decreased to \$529,653, or by 16%, compared to \$628,191 for the same period in 2002.

Our operating expenses are expected to further decrease as a percentage of revenue in future periods because our existing operating infra structure will allow increases in revenues without having to incrementally add operating expenses. However, our expenses may increase in absolute dollars as we continue to expand our network termination locations worldwide and incur additional costs related to the growth of our business and being a public company.

Income from Operations. We had income from operations of \$446,553 for the three months ended March 31, 2003, compared to income from operations of \$529,386 for the same period in the prior year. The reduced income from operations is mainly attributable to the reduced gross profit margin and reduced operating expenses.

Interest Income (Expense). Interest income (expense) consists of interest expense on our borrowings and interest income earned on our cash and cash equivalents and, for the prior period, receivables from related parties. Interest expense during the three months ended March 31, 2003, was \$35,589 compared to \$3,466 during the same period in the prior year. The increase in interest expense resulted from increased debts.

Net Income. Our net income for the three months ended March 31, 2003, was \$411,073\$ compared to a net income of \$533,070\$ during the three months ended March 31, 2002.

11

Liquidity and Capital Resources.

As of March 31, 2003, we had \$337,896 of cash and cash equivalents compared to \$201,631 at December 31, 2002 and \$20,844 at March 31, 2002. We had accounts receivable of \$2,625,379 on March 31, 2003, compared to \$1,747,819 on December 31, 2002 and \$2,930,530 on March 31, 2002.

At March 31, 2003, \$2,588,249 or 99% of the accounts receivable were attributable to two (2) customers, including \$1,438,693 or 55% related to the Brazil network and \$1,149,556 or 44% related to the Mexico network. We believe that all of accounts receivable from these customers as of March 31, 2003, are collectible.

At March 31, 2002, four (4) customers accounted for all of the accounts receivable of the Company. One customer, Global VoIP, who is deemed to be our affiliate, accounted for \$2,099,000 or 90% of our sales, and two customers, Global VoIP and Sigma Online, both of whom are deemed to be affiliates, accounted for \$2,848,299 or 97% of our accounts receivable at March 31, 2002. One customer, Global VoIP, accounted for \$2,562,248 or 87% of our accounts receivable.

As of March 31, 2003, we had current assets of \$4,563,275 compared to current assets of \$3,549,450 as of December 31, 2002 and \$3,199,734 as of March 31, 2002. Total assets increased by 12% from \$8,344,884 at December 31, 2002, to \$9,362,947 at March 31, 2003.

At March 31, 2003, \$1,600,000 or 17% of total assets consisted of non-readily marketable, available-for-sale equity securities. At December 31, 2002, the same \$1,600,000 receivable represented 19% of total assets. Further, at March 31, 2003, \$4,301,500 or 46% of the total assets consisted of non-readily marketable equity securities, available-for-sale, which was due from a related party, Charterhouse. The same \$4,301,500 non-readily marketable securities represented 52% of all assets as of December 31, 2002. We had no such assets at March 31, 2002.

Our total current liabilities increased to \$4,738,005 at March 31, 2003, compared to total current liabilities of \$4,131,015 at December 31, 2002 and \$2,175,901 at March 31, 2002, principally due to increases in notes payable, accrued officers' salaries, loans payable, related party payables and accounts payable. Our long-term liabilities did not change materially. Total liabilities increased by 15% from \$4,186,015 at December 31, 2002 and by 114% from \$2,235,141 at March 31, 2002 to \$4,793,005 at March 31, 2003.

Our cash used in operating activities was \$221,704 for the three months ended March 31, 2003, compared to \$18,841 during the same period in the prior year. Our cash used by investing activities during the three months ended March 31, 2003 totaled \$50,000 compared to \$2,697 provided by these activities in the prior year. Cash provided by financing activities was \$407,969 for the three months ended March 31, 2003, compared to \$4,405 for the same period in the prior year.

We do not have existing capital resources or credit lines available that are sufficient to fund our operations and capital requirements as presently planned over the next twelve months. However, we are actively pursuing additional funds through the issuance of debt and equity instruments, and we believe sufficient capital resources will in fact be obtained to fund our operations and cash requirements over the next twelve months.

As of March 31, 2003 we committed to purchase telecommunications equipment for the Brazil network, placed into service during the second quarter of this year, at a cost of \$79,227. On April 7, 2003 we paid \$59,476 or 75% of the total and the balance of \$19,751 is due 60 days thereafter. There are currently no other material commitments for capital expenditures.

12

Within the 90 days prior to the date of this report, we carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. Based upon the evaluation, they concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company required to be included in this report. There have been no significant changes in the Company's internal controls or in other factors that could significantly affect internal controls subsequent to the date of the evaluation.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

There was no new litigation to report during the period ended March 31, 2003, and there are no new developments related to previously reported litigation. For legal proceedings regarding previously reported litigations, refer to the discussion in our Annual Report on Form 10-KSB for the year ended December 31, 2002.

Item 2. Changes in Securities

None

Item 3. Defaults upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

Exhibit No. Document Description

- 2 Agreement and Plan of Exchange (filed as Annex A to our Special Meeting Proxy Statement on Schedule 14A and incorporated herein by reference).
- 3.1 Articles of Incorporation (filed as Exhibits 3.1, 3.2 and 3.3 to our Registration Statement on Form 10-SB and incorporated herein by reference)
- 3.2 Bylaws (filed as Exhibit 3.4 to our Registration Statement on Form 10-SB and incorporated herein by reference)
- 99.1 Statement Pursuant to Section 906 of Sarbanes-Oxley Act of 2002 Chief Executive Officer
- 99.2 Statement Pursuant to Section 906 of Sarbanes-Oxley Act of 2002 Chief Financial Officer

(b) Form 8-K.

We did not file a Report on Form 8-K during the quarter ended March 31, 2003.

13

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GLOBETEL COMMUNICATIONS CORP.

Registrant

By: /s/ Timothy Huff

Timothy Huff, Chief Executive Officer

Dated: May 16, 2003

By: /s/ Thomas Y. Jimenez

Thomas Y. Jimenez, Chief Financial Officer

Dated: May 16, 2003

14

Certification

- I, Timothy Huff, Chief Executive Officer, certify that:
- 1. I have reviewed this quarterly report on Form 10-QSB of GlobeTel Communications Corp.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
- a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries,

is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;

- b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
- c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
- a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 16, 2003

/s/ Timothy Huff Name: Timothy Huff

Title: Chief Executive Officer

15

Certification

- I, Thomas Y. Jimenez, Chief Financial Officer, certify that:
- 1. I have reviewed this quarterly report on Form 10-QSB of GlobeTel Communications Corp.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;

- 4. The registrant's other certifying officers and I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
- a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
- b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
- c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
- a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
- b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
- 6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: May 16, 2003

/s/ Thomas Y. Jimenez Name: Thomas Y. Jimenez Title: Chief Financial Officer