1 800 FLOWERS COM INC Form 10-Q/A March 11, 2011

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q/A (Amendment No. 1)

X	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended December 26, 2010
	or
_	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  For the transition period from to
	Commission File No. 0-26841
	1-800-FLOWERS.COM, Inc. (Exact name of registrant as specified in its charter)
DELAW. (State	
incorpora	

One Old Country Road, Carle Place, New York 11514 (Address of principal executive offices)(Zip code)

(516) 237-6000 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes(X) No()

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or such shorter period that the registrant was required to submit and post such files).

Yes ( ) No ( )

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ( )	Accelerated filer b
Non-accelerated filer ( ) Do not check if a smaller reporting company)	Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Act).Yes $(\ )$ No $(X)$	Rule 12b-2 of the Exchange
The number of shares outstanding of each of the Registrant's classes of commo	n stock:
27,129,491	
(Number of shares of Class A common stock outstanding as	of January 31, 2011)
36,858,465	
(Number of shares of Class B common stock outstanding as	of January 31, 2011)

### 1-800-FLOWERS.COM, Inc.

### **EXPLANATORY NOTE**

The sole purpose of this Amendment No. 1 to our Quarterly Report on Form 10-A for the period ended December 26, 2010, is to correct a typographical error on the Treasury Stock line item on our Balance Sheet. This error did not effect any other items on the Balance Sheet.

No other changes have been made to the Form 10-Q other than the one described above. This Amendment No. 1 does not reflect subsequent events occurring after the original filings date of the Form 10-Q or modify or update in any way disclosures made in the Form 10-Q.

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# PART I. – FINANCIAL INFORMATION ITEM 1. – CONSOLIDATED FINANCIAL STATEMENTS

## 1-800-FLOWERS.COM, Inc. and Subsidiaries Consolidated Balance Sheets (in thousands, except share data)

	December	June 27,
	26, 2010	2010
	(unaudited)	
	(unaudited)	
Assets		
Current assets:		
Cash and equivalents	\$17,708	\$27,843
Receivables, net	40,168	13,943
Inventories	50,389	45,121
Deferred tax assets	5,711	5,109
Prepaid and other	7,313	5,662
Total current assets	121,289	97,678
	,	,
Property, plant and equipment, net	49,776	51,324
Goodwill	41,211	41,211
Other intangibles, net	40,111	41,042
Deferred tax assets	13,159	19,265
Other assets	5,262	5,566
Total assets	\$270,808	\$256,086
Total assets	Ψ270,000	Ψ230,000
Liabilities and stockholders' equity		
Current liabilities:		
Accounts payable and accrued expenses	\$71,509	\$59,914
Current maturities of long-term debt and obligations under capital leases	16,326	14,801
Total current liabilities	87,835	74,715
Long-term debt and obligations capital leases	37,220	45,707
Other liabilities	2,961	3,038
Total liabilities	128,016	123,460
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$.01 par value, 10,000,000 shares authorized, none issued	-	-
Class A common stock, \$.01 par value, 200,000,000 shares authorized 32,649,798 and		
32,492,266 shares issued at		
December 26, 2010 and June 27, 2010, respectively	326	325

Class B common stock, \$.01 par value, 200,000,000 shares authorized; 42,138,465 shares	S		
issued at December 26, 2010 and June 27, 2010	421	421	
Additional paid-in capital	287,271	285,515	
Retained deficit	(112,071	) (120,477	)
Accumulated other comprehensive loss, net of tax	(233	) (334	)
Treasury stock, at cost – 5,520,307 and 5,465,046 Class A shares at December 26, 2010			
and June 27, 2010, respectively			
and 5,280,000 Class B shares	(32,922	) (32,824	)
Total stockholders' equity	142,792	132,626	
Total liabilities and stockholders' equity	\$270,808	\$256,086	

See accompanying Notes to Consolidated Financial Statements.

## 1-800-FLOWERS.COM, Inc. and Subsidiaries Consolidated Statements of Operations (in thousands, except per share data) (unaudited)

	Three Modern December	onths Ended December	Six Mo December	onths Ended r December
	26, 2010	27, 2009	26, 2010	
Net revenues	\$235,402	\$238,454	\$339,923	\$346,770
Cost of revenues	136,570	138,791	197,510	203,353
Gross profit	98,832	99,663	142,413	143,417
Operating expenses:				
Marketing and sales	50,848	51,976	80,766	81,452
Technology and development	4,786	4,525	9,667	9,081
General and administrative	12,831	14,673	24,711	27,207
Depreciation and amortization	5,286	5,343	10,421	10,289
Total operating expenses	73,751	76,517	125,565	128,029
Operating income	25,081	23,146	16,848	15,388
Other income (expense):				
Interest income	10	11	39	25
Interest expense	(1,310	) (1,985	) (2,509	) (3,531 )
Other	2	13	3	15
Total other income (expense), net	(1,298	) (1,961	) (2,467	) (3,491 )
Income from continuing operations before income taxes	23,783	21,185	14,381	11,897
Income tax expense from continuing operations	10,253	8,452	5,975	4,830
Income from continuing operations	13,530	12,733	8,406	7,067
Income from discontinued operations before income taxes	-	3,795	-	1,157
Income tax expense from discontinued operations	-	1,225	-	196
Income from discontinued operations	-	2,570	-	961
Net income	\$13,530	\$15,303	\$8,406	\$8,028
Basic and diluted net income per common share:				
From continuing operations	\$0.21	\$0.20	\$0.13	\$0.11
From discontinued operations	-	0.04	-	0.02
Net income per common share	\$0.21	\$0.24	\$0.13	\$0.13
Weighted average shares used in the calculation of net				
income per common share	62.066	60.555	62.026	60.514
Basic	63,966	63,555	63,930	63,514
Diluted	64,801	64,070	64,692	63,969

See accompanying Notes to Consolidated Financial Statements.

## 1-800-FLOWERS.COM, Inc. and Subsidiaries Consolidated Statements of Cash Flows (in thousands) (unaudited)

	Six Mo December 26, 2010	r	s Ended December 27, 2009	
Operating activities:	\$9.406		¢ o ∩2 o	
Net income	\$8,406		\$8,028	
Reconciliation of net income to net cash provided by operating activities:			12 669	
Operating activities of discontinued operations	10.421		12,668	
Depreciation and amortization	10,421 246		10,118	
Amortization of deferred financing costs			171	
Deferred taxes	5,475		4,251	
Loss on disposal of assets	- 074		3,289	
Bad debt expense	974		984	
Stock-based compensation	1,757		2,216	
Other non-cash items	-		180	
Changes in operating items, excluding the effects of acquisitions:	(27.100	,	(05.116	,
Receivables	(27,199	)	(25,116	)
Inventories	(5,268	)	2,213	,
Prepaid and other	(1,651	)	(2,230	)
Accounts payable and accrued expenses	11,595	,	19,816	,
Other assets	(259	)	(115	)
Other liabilities	52		12	
Net cash provided by operating activities	4,549		36,485	
Investing activities:				
Capital expenditures	(7,680	)	(6,070	)
Purchase of investment	-		(598	)
Other, net	73		(1,091	)
Investing activities of discontinued operations	-		(509	)
Net cash used in investing activities	(7,607	)	(8,268	)
Financing activities:				
Acquisition of treasury stock	(98	)	(338	)
Proceeds from bank borrowings	40,000		49,000	
Repayment of notes payable and bank borrowings	(46,000	)	(59,175	)
Debt issuance costs	(17	)	-	
Repayment of capital lease obligations	(962	)	(877	)
Net cash used in financing activities	(7,077	)	(11,390	)
Net change in cash and equivalents	(10,135	)	16,827	
- *	* *			

Cash and equivalents:	27.042	20.562
Beginning of period	27,843	29,562
End of period	\$17,708	\$46,389

See accompanying Notes to Consolidated Financial Statements.

## 1-800-FLOWERS.COM, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

### Note 1 – Accounting Policies

### **Basis of Presentation**

The accompanying unaudited consolidated financial statements have been prepared by 1-800-FLOWERS.COM, Inc. and subsidiaries (the "Company") in accordance with accounting principles generally accepted in the United States for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six months ended December 26, 2010 are not necessarily indicative of the results that may be expected for the fiscal year ending July 3, 2011.

The balance sheet information at June 27, 2010 has been derived from the audited financial statements at that date, but doesn't include all information or notes necessary for a complete presentation.

Accordingly, the information in this Quarterly Report on Form 10-Q should be read in conjunction with the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended June 27, 2010.

References in this Quarterly Report on Form 10-Q to "authoritative guidance" are to the Accounting Standards Codification issued by the Financial Accounting Standards Board ("FASB") in June 2009.

### Use of Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

### Comprehensive Income (Loss)

For the three and six months ended December 26, 2010 and December 27, 2009, the Company's comprehensive income was as follows:

	Three Mo	Three Months Ended		Six Months Ended	
	December	mber December	December	December	
	26,	27,	26,	27,	
	2010	2009	2010	2009	
		(in the	ousands)		
Net income	\$13,530	\$15,303	\$8,406	\$8,028	
Change in fair value of cash flow hedge, net of tax	84	3	101	(276	)
Comprehensive income	\$13,614	\$15,306	\$8,507	\$7,752	

## Recent Accounting Pronouncements

No new accounting pronouncement issued or effective during the fiscal year have had or are expected to have a material impact on the Company's financial position, results of operations or cash flows.

## 1-800-FLOWERS.COM, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (unaudited)

#### Reclassifications

Certain balances in the prior fiscal years have been reclassified to conform with the presentation in the current fiscal year. During the second quarter of fiscal 2010, the Company launched its 1-800-Baskets brand. Products within this business are now being managed within the Gourmet Food & Gift Baskets segment. Gift basket products, formerly included in the Consumer Floral reportable segment are now included in the Gourmet Food & Gift Baskets segment. These changes have been reflected in the Company's segment reporting for all periods presented.

### Note 2 – Net Income Per Common Share

The following table sets forth the computation of basic and diluted net income per common share from continuing operations:

	Three Months Ended December		Six Mon December	ths Ended December
	26,	December	26,	27,
	2010	27, 2009	2010	2009
		·	ls, except per e data)	
Numerator:				
Income from continuing operations	\$13,530	\$12,733	\$8,406	\$7,067
Denominator:				
Weighted average shares outstanding	63,966	63,555	63,930	63,514
Effect of dilutive securities:				
Employee stock options (1)	-	6	-	3
Employee restricted stock awards	835	509	762	452
	835	515	762	455
Adjusted weighted-average shares and assumed conversions	64,801	64,070	64,692	63,969
Basic and diluted net income from continuing operations per		Φο 20	<b>40.12</b>	00.11
common share	\$0.21	\$0.20	\$0.13	\$0.11

Basic net income per common share is computed using the weighted average number of common shares outstanding during the period. Diluted net income per share is computed using the weighted-average number of common and dilutive common equivalent shares (consisting of employee stock options and unvested restricted stock awards) outstanding during the period.

<sup>(1)</sup> The effect of options to purchase 7.4 million and 7.1 million shares during the three and six months ended December 26, 2010 and 8.5 million and 8.4 million shares during the three and six months ended December 27, 2009, respectively, were excluded from the calculation of net income per share on a diluted basis as their effect is anti-dilutive.

### Note 3 – Stock-Based Compensation

The Company has a Long Term Incentive and Share Award Plan, which is more fully described in Note 12 to the consolidated financial statements included in the Company's 2010 Annual Report on Form 10-K, that provides for the grant to eligible employees, consultants and directors of stock options, share appreciation rights (SARs), restricted shares, restricted share units, performance shares, performance units, dividend equivalents, and other stock-based awards.

## 1-800-FLOWERS.COM, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (unaudited)

The amounts of stock-based compensation expense recognized in the periods presented are as follows:

	Three Months Ended		Six Months Ended	
	December December		December	December
	26, 2010	27, 2009	26, 2010	27, 2009
	(in thousands)			
Stock options	\$296	\$551	\$585	\$1,046
Restricted stock awards	806	612	1,172	1,170
Total	1,102	1,163	1,757	2,216
Deferred income tax benefit	388	380	604	702
Stock-based compensation expense, net	\$714	\$783	\$1,153	\$1,514

Stock-based compensation is recorded within the following line items of operating expenses:

	Three Mo	nths Ended	Six Months Ended			
	December	December	December	December		
	26, 2010	27, 2009	26, 2010	27, 2009		
	(in thousands)					
Marketing and sales	\$430	\$465	\$692	\$923		
Technology and development	205	233	336	462		
General and administrative	467	465	729	831		
Total	\$1,102	\$1,163	\$1,757	\$2,216		

The weighted average fair value of stock options on the date of grant, and the assumptions used to estimate the fair value of the stock options using the Black-Scholes option valuation model granted during the respective periods were as follows:

	Three Mor	nths Ended	Six Months Ended		
	December December		December	December	
	26,	27,	26,	27,	
	2010	2009	2010	2009	
Weighted average fair value of options granted	\$1.19	\$1.89	\$1.19	\$1.75	
Expected volatility	68.0%	63.0%	68.0%	62.0%	
Expected life	7.6 yrs	5.6 yrs	7.6 yrs	5.6 yrs	
Risk-free interest rate	1.27%	2.41%	1.27%	2.45%	
Expected dividend yield	0.0%	0.0%	0.0%	0.0%	

The following table summarizes stock option activity during the three and six months ended December 26, 2010:

Weighted Weighted

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	Options	Average Exercise Price	Average Remaining Contractual Term	I	ggregate Intrinsic Value (000s)
Outstanding at June 27, 2010	6,890,089	\$ 6.50			
Granted	1,267,000	\$ 1.79			
Exercised	_	-			
Forfeited	(1,184,233)	\$ 3.96			
Outstanding at December 26, 2010	6,972,856	\$ 6.07	4.7 years	\$	1,257
Options vested or expected to vest at December 26,					
2010	6,559,752	\$ 6.33	4.4 years	\$	924
Exercisable at December 26, 2010	4,605,587	\$ 7.85	2.9 years	\$	22
6					

## 1-800-FLOWERS.COM, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (unaudited)

As of December 26, 2010, the total future compensation cost related to nonvested options, not yet recognized in the statement of income, was \$2.3 million and the weighted average period over which these awards are expected to be recognized was 4.7 years.

The Company grants shares of common stock to its employees that are subject to restrictions on transfer and risk of forfeiture until fulfillment of applicable service conditions (Restricted Stock Awards). The following table summarizes the activity of non-vested restricted stock awards during the three and six months ended December 26, 2010:

		Weighted
		Average
		Grant Date
	Shares	Fair Value
Non-vested at June 27, 2010	1,661,811	\$ 4.35
Granted	2,593,464	\$ 1.80
Vested	(157,532)	\$ 8.05
Forfeited	(157,305)	\$ 4.29
Non-vested at December 26, 2010	3,940,938	\$ 2.52

The fair value of nonvested shares is determined based on the closing stock price on the grant date. As of December 26, 2010, there was \$6.2 million of total unrecognized compensation cost related to non-vested restricted stock-based compensation to be recognized over the weighted-average remaining period of 2.6 years.

### Note 4 – Inventory

The Company's inventory, stated at cost, which is not in excess of market, includes purchased and manufactured finished goods for resale, packaging supplies, raw material ingredients for manufactured products and associated manufacturing labor, and is classified as follows:

	December	June 27,
	26, 2010	2010
	(in the	ousands)
Finished goods	\$25,535	\$23,611
Work-in-Process	15,320	13,390
Raw materials	9,534	8,120
	\$50,389	\$45,121

Note 5 – Goodwill and Intangible Assets

The carrying amount of goodwill is as follows:

	1-80	00-Flowers.com Consumer Floral	BloomNet Wire Service	Gourmet Food and Gift Baskets ( i n thousands)	Total
Balance at June 27, 2010 Other	\$	5,728	\$-	\$35,483	\$41,211
Balance at December 26, 2010	\$	5,728	\$-	\$35,483	\$41,211
7					

## 1-800-FLOWERS.COM, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (unaudited)

Goodwill represents the excess of the purchase price over the fair value of the net tangible and identifiable intangible assets acquired in each business combination. Goodwill and other indefinite lived intangibles are subject to an assessment for impairment, which must be performed annually, or more frequently if events or circumstances indicate that goodwill or other indefinite lived intangibles might be impaired. Goodwill impairment testing involves a two-step process. Step 1 compares the fair value of the Company's reporting units to their carrying values. If the fair value of the reporting unit exceeds its carrying value, no further analysis is necessary. If the carrying amount of the reporting unit exceeds its fair value, Step 2 must be completed to quantify the amount of impairment, if any. Step 2 calculates the implied fair value of goodwill by deducting the fair value of all tangible and intangible assets, excluding goodwill, of the reporting unit, from the fair value of the reporting unit as determined in Step 1. The implied fair value of goodwill determined in this step is compared to the carrying value of goodwill. If the implied fair value of goodwill is less than the carrying value of goodwill, an impairment loss, equal to the difference, is recognized.

The Company's other intangible assets consist of the following:

		]	December 26, 20	010		June 27, 2010	
		Gross			Gross		
	Amortizati	orCarrying	Accumulated		Carrying	Accumulated	
	Period	Amount	Amortization	Net (in thousands)	Amount	Amortization	Net
Intangible assets with							
determinable lives							
	14 -						
Investment in	16						
licenses	years	\$ 5,314	\$ 5,314	\$ -	\$ 5,314	\$ 5,314	\$ -
	3 - 10						
Customer lists	years 5 - 8	15,695	7,747	7,948	15,695	6,758	8,937
Other	years	2,388	1,555	833	2,388	1,351	1,037
		23,397	14,616	8,781	23,397	13,423	9,974
Trademarks with indefinite lives Total identifiable	-	31,330	-	31,330	31,068	-	31,068
intangible assets		\$ 54,727	\$ 14,616	\$ 40,111	\$ 54,465	\$ 13,423	\$ 41,042

Future estimated amortization expense is as follows: remainder of fiscal 2011 - \$1.1 million, fiscal 2012 - \$1.6 million, fiscal 2013 - \$1.5 million, fiscal 2014 - \$1.2 million, fiscal 2015 - \$1.2 million, and thereafter - \$2.2 million.

Note 6 – Long-Term Debt

The Company's long-term debt and obligations under capital leases consist of the following:

	December	June 27,
	26, 2010	2010
	(in th	ousands)
Term loan (1)	\$51,000	\$57,000
Revolving line of credit (1)	-	-
Obligations under capital leases (2)	2,546	3,508
	53,546	60,508
Less current maturities of long-term debt and obligations under		
capital leases	16,326	14,801
	\$37,220	\$45,707

## 1-800-FLOWERS.COM, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (unaudited)

(1) On April 14, 2009, the Company amended its 2008 Credit Facility with JPMorgan Chase Bank N.A., as administrative agent, and a group of lenders (the "Amended 2008 Credit Facility"). The Amended 2008 Credit Facility provided for term loan debt of \$92.4 million and a seasonally adjusted revolving credit line ranging from \$75.0 to \$125.0 million. The Amended 2008 Credit Facility, effective March 28, 2009, also revised certain financial and non-financial covenants.

On April 16, 2010, the Company entered into a Second Amended and Restated Credit Agreement (the "2010 Credit Facility"). The 2010 Credit Facility included a prepayment of approximately \$12.1 million, comprised primarily of the proceeds from the sale of the Home & Children's Gifts segment in January 2010, and thereby reducing the Company's outstanding term loan under the facility to \$60 million upon closing. The term loan, which matures on March 30, 2014, is payable in sixteen quarterly installments of principal and interest beginning in June 2010, with escalating principal payments at the rate of 20% in year one, 25% in years two and three and 30% in year four.

In addition, the 2010 Credit Facility extended the Company's revolving credit line through April 16, 2014, and reduced available borrowings from a seasonally adjusted limit which ranged from \$75.0 million to \$125.0 million to a seasonally adjusted limit ranging from \$40.0 to \$75.0 million. The 2010 Credit Facility, effective for covenant calculations as of March 28, 2010, also revised certain financial and non-financial covenants, including maintenance of certain financial ratios. The obligations of the Company and its subsidiaries under the 2010 Credit Facility are secured by liens on all personal property of the Company and its domestic subsidiaries.

Outstanding amounts under the 2010 Credit Facility will bear interest at the Company's option of either: (i) LIBOR plus a defined margin, or (ii) the agent bank's prime rate plus a margin. The applicable margins for the Company's term loans and revolving credit facility will range from 3.00% to 3.75% for LIBOR loans and 2.00% to 2.75% for ABR loans with pricing based upon the Company's leverage ratio.

The Company does not enter into derivative transactions for trading purposes, but rather to hedge its exposure to interest rate fluctuations. The Company manages its floating rate debt using interest rate swaps in order to reduce its exposure to the impact of changing interest rates on its consolidated results of operations and future cash outflows for interest.

In July 2009, the Company entered into a \$45.0 million notional amount swap agreement that exchanges a variable interest rate (LIBOR) for a 1.92% fixed rate of interest over the term of the agreement. This swap matures on July 25, 2012. The Company has designated this swap as a cash flow hedge of the interest rate risk attributable to forecasted variable interest (LIBOR) payments. The effective portion of the after tax fair value gains or losses on this swap is included as a component of accumulated other comprehensive loss. The ineffective portion, if any, is recorded within interest expense in the consolidated statement of operations.

(2) During March 2009, the Company obtained a \$5.0 million equipment lease line of credit with a bank and a \$5.0 million equipment lease line of credit with a vendor. Interest under these lines, which both mature in April 2012, range from 2.99% to 7.48%. Borrowings under the bank line are collateralized by the underlying equipment purchased, while the equipment lease line with the vendor is unsecured. The borrowings are payable in 36 monthly installments of principal and interest commencing in April 2009.

### Note 7-Fair Value Measurements

The Company's non-financial assets, such as definite-lived intangible assets, and property, plant and equipment, are recorded at cost and are assessed for impairment when impairment indicators are present. Goodwill and indefinite lived intangibles are tested for impairment annually, or more frequently if impairment indicators are present, as required under the accounting standards.

## 1-800-FLOWERS.COM, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (unaudited)

Cash and cash equivalents, receivables, accounts payable and accrued expenses are reflected in the consolidated balance sheets at carrying value, which approximates fair value due to the short-term nature of these instruments. The Company believes that the carrying amount of its debt approximates fair value as no trading market exists.

The authoritative guidance for fair value measurements establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under the guidance are described below:

Level 1	Valuations based on quoted prices in active markets for identical assets
	or liabilities that the entity has the ability to access

or liabilities that the entity has the ability to access.

Level 2 Valuations based on quoted prices for similar assets or liabilities, quoted

prices in markets that are not active, or other inputs that are observable or can be corroborated by observable data for substantially the full term

of the assets or liabilities.

Level 3 Valuations based on inputs that are supported by little or no market

activity and that are significant to the fair value of the assets or liabilities.

In accordance with the fair value hierarchy described above, the following table shows the fair value of the Company's interest rate swap, which is included in other liabilities in the consolidated balance sheet. The fair value is based on forward looking interest rate curves:

		Fair Value Measurements Assets (Liabilities)		
	Total as of		,	
	December 26,			
	2010	Level 1	Level 2 (in thousands)	Level 3
Interest rate swap (1)	(\$428)	-	(\$428)	-

<sup>(1)</sup> Included in other long-term liabilities on the consolidated balance sheet.

#### Note 8 – Income Taxes

At the end of each interim reporting period, the Company estimates its effective income tax rate expected to be applicable for the full year. This estimate is used in providing for income taxes on a year-to-date basis and may change in subsequent interim periods. The Company's effective tax rates from continuing operations for the three and six months ended December 26, 2010 was 43.1% and 41.5%, respectively, compared to 39.9% and 40.6% in the prior year periods. The effective rates for fiscal 2011 differed from the U.S. federal statutory rate of 35% primarily due to state income taxes and other permanent non-deductible items.

The Company files income tax returns in the U.S. federal jurisdiction and various state jurisdictions. The Internal Revenue Service has completed its examination of the Company's federal income tax returns through fiscal 2009. Certain state returns remain subject to examination where the statute remains open from fiscal 2004. The Company does not believe there will be any material changes in its unrecognized tax positions over the next twelve months.

The Company's policy is to recognize interest and penalties accrued on any unrecognized tax benefits as a component of income tax expense. The Company does not have any material accrued interest or penalties associated with any unrecognized tax benefits, nor was any material interest expense recognized during the year.

## 1-800-FLOWERS.COM, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (unaudited)

Note 9 – Business Segments

The Company's management reviews the results of the Company's operations by the following three business categories:

- 1-800-Flowers.com Consumer Floral;
  - BloomNet Wire Service; and
  - Gourmet Food and Gift Baskets

During the fourth quarter of fiscal 2009, the Company made the strategic decision to divest its Home & Children's Gifts business segment to focus on its core Consumer Floral, BloomNet Wire Service and Gourmet Foods & Gift Baskets categories. On January 25, 2010, the Company completed the sale of these businesses; refer to "Discontinued Operations" below for a further discussion. Consequently, the Company has classified the results of operations of its Home & Children's Gifts segment as discontinued operations for all periods presented.

Category performance is measured based on contribution margin, which includes only the direct controllable revenue and operating expenses of the categories. As such, management's measure of profitability for these categories does not include the effect of corporate overhead (see footnote (\*\*) below), which are operated under a centralized management platform, providing services throughout the organization, nor does it include depreciation and amortization, other income, income taxes, stock-based compensation and litigation costs, all of which are included within corporate overhead. Assets and liabilities are reviewed at the consolidated level by management and not accounted for by category.

	Three M December	Ionths Ended	Six Mo December	onths Ended	
	26,	December	26,	December	
Net revenues	2010	27, 2009	2010	27, 2009	
	(in thousands)				
Net revenues:					
1-800-Flowers.com Consumer Floral (*)	\$82,574	\$85,890	\$145,177	\$153,924	
BloomNet Wire Service	16,219	14,753	31,178	28,538	
Gourmet Food & Gift Baskets (*)	136,668	138,207	163,577	164,914	
Corporate (**)	339	126	554	252	
Intercompany eliminations	(398	) (522	) (563	) (858 )	
Total net revenues	\$235,402	\$238,454	\$339,923	\$346,770	
	Three M	Ionths Ended	Six Months Ended		
	December	r	December	r	
	26,	December	26,	December	
Operating Income	2010	27, 2009	2010	27, 2009	
		(in the	ousands)	·	

Category Contribution Margin:								
1-800-Flowers.com Consumer Floral (*)	\$8,180		\$7,578		\$13,533		\$14,922	
Bloomnet Wire Service	5,363		4,691		9,662		8,796	
Gourmet Food & Gift Baskets (*)	28,652		28,616		26,578		25,735	
Category Contribution Margin Subtotal	42,195		40,885		49,773		49,453	
Corporate (**)	(11,828	)	(12,396	)	(22,504	)	(23,776	)
Depreciation and amortization	(5,286	)	(5,343	)	(10,421	)	(10,289	)
Operating income	\$25,081		\$23,146		\$16,848		\$15,388	
1 0	· ·							

<sup>(\*)</sup> Certain balances in the prior fiscal year have been reclassified to conform to the presentation in the current fiscal year. During the second quarter of fiscal 2010, the Company launched its 1-800-Baskets brand. Products within this business are now being managed within the Gourmet Food & Gift Baskets segment. Gift basket products, formerly included in the Consumer Floral reportable segment are now included in the Gourmet Food & Gift Baskets segment. These changes have been reflected in the Company's segment reporting for all periods presented.

## 1-800-FLOWERS.COM, Inc. and Subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued) (unaudited)

(\*\*) Corporate expenses consist of the Company's enterprise shared service cost centers, and include, among others, Information Technology, Human Resources, Accounting and Finance, Legal, Executive and Customer Service Center functions, as well as Stock-Based Compensation. In order to leverage the Company's infrastructure, these functions are operated under a centralized management platform, providing support services throughout the organization. The costs of these functions, other than those of the Customer Service Center which are allocated directly to the above categories based upon usage, are included within corporate expenses, as they are not directly allocable to a specific category.

### Note 10. Discontinued Operations

During the fourth quarter of fiscal 2009, the Company made the strategic decision to divest its Home & Children's Gifts business segment to focus on its core Consumer Floral, BloomNet Wire Service and Gourmet Foods & Gift Baskets categories. On January 25, 2010, the Company completed the sale of the assets and certain related liabilities of its Home & Children's Gifts businesses. The Company has classified the results of operations of its Home & Children's Gifts segment as discontinued operations for all periods presented.

Results for discontinued operations are as follows:

	Three Months Ended December December 26, 2010 27, 2009		Six Mon December 26, 2010	ths Ended December 27, 2009
	20, 2010	*	(in thousands)	27, 2007
Net revenues from discontinued operations	\$-	\$64,334	\$-	\$81,688
Operating income from discontinued operations	\$-	\$3,795	\$-	\$1,157
Income tax expense from discontinued operations	\$-	\$1,225	\$-	\$196
Income from discontinued operations	\$-	\$2,570	\$-	\$961

### Note 11 – Commitments and Contingencies

#### **Legal Proceedings**

From time to time, the Company is subject to legal proceedings and claims arising in the ordinary course of business.

On November 10, 2010, a purported class action complaint was filed in the United States District Court for the Eastern District of New York naming the Company (along with Trilegiant Corporation, Inc., Affinion, Inc. and Chase Bank USA, N.A.) as defendants in an action purporting to assert claims against the Company alleging violations arising under the Connecticut Unfair Trade Practices Act among other statutes, and for breach of contract and unjust enrichment in connection with certain post-transaction marketing practices in which certain of the

Company's subsidiaries previously engaged in with certain third-party vendors. Plaintiffs seek to have this case certified as a class action and seek restitution and other damages, all in an amount in excess of \$5 million. The Company intends to defend this action vigorously.

In 2009, the United States Senate Committee on Commerce, Science and Transportation commenced an investigation of post-transaction marketing practices and the Company was one of many involved in that investigation. The Company fully complied with all requests from the committee. In addition, the Company received a civil investigative demand from the Attorney General of the State of New York regarding the same activities. The Company fully complied with that investigation, supplied the information sought and voluntarily entered into an Assurance of Discontinuance with the Attorney General's Office in December 2010. As part of the resolution of that matter, the Company paid the sum of \$325,000 to a fund to be used for consumer education, consumer redress and costs and fees of the investigation.

There are no assurances that additional legal actions will not be instituted in connection with the Company's former post-transaction marketing practices involving third party vendors nor can we predict the outcome of any such legal action.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### Forward Looking Statements

This "Management's Discussion and Analysis of Financial Condition and Results of Operations" (MD&A) is intended to provide an understanding of our financial condition, change in financial condition, cash flow, liquidity and results of operations. The following MD&A discussion should be read in conjunction with the consolidated financial statements and notes to those statements that appear elsewhere in this Form 10-Q and in the Company's Annual Report on Form 10-K. The following discussion contains forward-looking statements that reflect the Company's plans, estimates and beliefs. The Company's actual results could differ materially from those discussed or referred to in the forward-looking statements. Factors that could cause or contribute to any differences include, but are not limited to, those discussed under the caption "Forward-Looking Information and Factors That May Affect Future Results" and under Part I, Item 1A, of the Company's Annual Report on Form 10-K under the heading "Risk Factors".

#### Overview

1-800-FLOWERS.COM, is the world's leading florist and gift shop. For more than 30 years, 1-800-FLOWERS® (1-800-356-9377 or www.1800flowers.com) has been helping deliver smiles for our customers with gifts for every occasion, including fresh flowers and the finest selection of plants, gift baskets, gourmet foods, confections, candles, balloons and plush stuffed animals. As always, our 100% Smile Guarantee backs every gift. 1-800-FLOWERS.COM's Mobile Flower & Gift Center was named winner of the 2010 "Best Mobile App for E-commerce" by DPAC (Digiday's Publishing & Advertising Awards) and RIS (Retail Info Systems) 2010 Mobile App of the Year Award in the "Best Shopping" category. 1-800-FLOWERS.COM was also rated number one vs. competitors for customer satisfaction by STELLAService and named by the E-Tailing Group as one of only nine online retailers out of 100 benchmarked to meet the criteria for Excellence in Online Customer Service. 1-800-FLOWERS.COM has been honored in Internet Retailer's "Hot 100: America's Best Retail Web Sites" for 2011. The Company's BloomNet® international floral wire service (www.mybloomnet.net) provides a broad range of quality products and value-added services designed to help professional florists grow their businesses profitably.

The 1-800-FLOWERS.COM, Inc. "Gift Shop" also includes gourmet gifts such as popcorn and specialty treats from The Popcorn Factory® (1-800-541-2676 or www.thepopcornfactory.com); cookies and baked gifts from Cheryl's® (1-800-443-8124 or www.cheryls.com); premium chocolates and confections from Fannie May® confections brands (www.fanniemay.com and www.harrylondon.com); gift baskets and towers from 1-800-Baskets.com® (www.1800baskets.com); and wine gifts from Winetasting.com® (www.winetasting.com). The Company's Celebrations® brand (www.celebrations.com) is a new premier online destination for fabulous party ideas and planning tips. 1-800-FLOWERS.COM, Inc. is involved in a broad range of corporate social responsibility initiatives including continuous expansion and enhancement of its environmentally-friendly "green" programs as well as various philanthropic and charitable efforts.

During the fourth quarter of fiscal 2009, the Company made the strategic decision to divest its Home & Children's Gifts business segment to focus on its core Consumer Floral, BloomNet Wire Service and Gourmet Foods & Gift Baskets categories. On January 25, 2010, the Company completed the sale of these businesses. Consequently, the Company has classified the results of operations of its Home & Children's Gifts segment as discontinued operations for all periods presented.

Shares in 1-800-FLOWERS.COM, Inc. are traded on the NASDAQ Global Select Market, ticker symbol: FLWS.

### **Category Information**

The following table presents the contribution of net revenues, gross profit and category contribution margin or category "EBITDA" (earnings before interest, taxes, depreciation and amortization) from each of the Company's business categories. Additionally, the table adjusts Category Contribution Margin to EBITDA and Adjusted EBITDA (adjusted for litigation settlements and the impact of the post sale 3rd party marketing agreement) and reconciles Net Income from continuing operations to EBITDA and Adjusted EBITDA, and reconciles Net Income from continuing operations to Adjusted Net Income. As noted previously, the Company's Home & Children's Gifts segment has been classified as discontinued operations and therefore excluded from category information below.

	Th December 26, 2010	December 27, 2009	nded % Change	December 26, 2010	ix Months Ende December 27, 2009	d % Change	
			(in tho	usands)			
Net revenues from continuing operations: 1-800-Flowers.com Consumer							
Floral (*)	\$82,574	\$85,890	(3.9%)	\$145,177	\$153,924	(5.7%)	
BloomNet Wire Service Gourmet Food & Gift Baskets	16,219	14,753	9.9%	31,178	28,538	9.3%	
(*)	136,668	138,207	(1.1%)	163,577	164,914	(0.8%)	
Corporate (**)	339	126	169.0%	554	252	119.8%	
Intercompany eliminations Total net revenues from	(398	) (522	) (23.8%)	(563	) (858 )	34.4%	
continuing operations	\$235,402	\$238,454	(1.3%)	\$339,923	\$346,770	(2.0%)	
	Th December	ree Months Er December	nded	Six Months Ended December December			
	26,	27,		26,	27,		
	2010	2009	% Change	20,	2009	% Change	
	2010	2007	2007	70 Change			
Gross profit from continuing operations: 1-800-Flowers.com Consumer			(in thou	isanus)			
Floral (*)	\$31,854	\$32,856	(3.0%)	\$55,693	\$57,977	(3.9%)	
	38.6%	38.3%	(010,1)	38.4%	37.7%	(0.2.1.)	
BloomNet Wire Service	9,086	8,569	6.0%	17,549	16,591	5.8%	
	56.0%	58.1%		56.3%	58.1%		
Gourmet Food & Gift Baskets							
(*)	57,679	58,132	(0.8%)	68,883	68,649	0.3%	
	42.2%	42.1%	, ,	42.1%	41.6%		
Corporate (**)	213	106	100.9%	288	200	44.0%	
•	62.8%	84.1%		52.0%	79.4%		
Intercompany eliminations	-	-		-	-		

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Total gross profit from						
continuing operations	\$98,832	\$99,663	(0.8%)	\$142,413	\$143,417	(0.7%)
	42.0%	41.8%		41.9%	41.4%	

	Three Months Ended					Six Months Ended				
	December		Decembe	r		December	•	Decembe	r	
	26,		27,			26,		27,		
	2010		2009		% Change	2010		2009		% Change
					(in thou	ısands)				
Category Contribution Margin										
and Adjusted EBITDA from										
continuing operations:										
1-800-Flowers.com Consumer										
Floral (*)	\$8,180		\$7,578		7.9%	\$13,533		\$14,922		(9.3%)
BloomNet Wire Service	5,363		4,691		14.3%	9,662		8,796		9.8%
Gourmet Food & Gift Baskets										
(*)	28,652		28,616		0.1%	26,578		25,735		3.3%
Category Contribution										
Margin Subtotal	42,195		40,885		3.2%	49,773		49,453		0.6%
Corporate (**)	(11,828	)	(12,396	)	4.6%	(22,504	)	(23,776	)	5.4%
EBITDA	30,367		28,489		6.6%	\$27,269		\$25,677		6.2%
Litigation settlement	-		898		-	-		898		-
Post sale 3rd party marketing										
agreement	-		(1,425	)	-	-		(2,180	)	-
Adjusted EBITDA (***)	\$30,367		\$27,962		8.6%	\$27,269		\$24,395		11.8%

Discontinued Operations	Three Months En December December 26, 27, 2010 2009		% Change	December 26, 2010 usands)	December 27, 2009	led % Change	
Discontinued Operations: Net revenues	_	\$64,334	_	_	\$81,688	_	
Gross profit	-	\$31,158	_	_	\$38,706	_	
Contribution margin	-	\$7,581	-	-	\$5,462	-	
			Three Mon	nths Ended December	Six Mont	ths Ended December	
			26,	27,	26,	27,	
			2010	2009 (in thou	2010 sands)	2009	
Reconciliation of Income from C Operations to EBITDA and Adju Continuing Operations:		from			,		
Net income from continuing operations Add:			\$13,530	\$12,733	\$8,406	\$7,067	
Interest expense			1,310	1,985	2,509	3,531	
Depreciation and amortization			5,286	5,343	10,421	10,289	
Income tax expense			10,253	8,452	5,975	4,830	
Less: Interest income			10	11	39	25	
Other income (expense)			2	13	39	23 15	
EBITDA			\$30,367	\$28,489	\$27,269	\$25,677	
Litigation settlement			-	898	-	898	
Post sale 3rd party marketing agr	reement		-	(1,425)	-	(2,180)	
Adjusted EBITDA (***)			\$30,367	\$27,962	\$27,269	\$24,395	
			December	December	December	December	
			26, 2010	27, 2009 (in thou	26, 2010	27, 2009	
Reconciliation of Income from C Adjusted Income from Continuir	ng Operations:	erations to					
Income from continuing operation	ons		\$13,530	\$12,733	\$8,406	\$7,067	
Add: Litigation settlement			-	898	-	898	
Post sale 3rd party marketing agr	-	(1,425)	-	(2,180)			

Income tax expense associated with litigation settlement and post sale 3rd party marketing agreement Adjusted net income from continuing operations	- \$13,530	210 \$12,416	- \$8,406	519 \$6,304
Adjusted net income per basic and diluted common share				
from continuing operations:				
Basic	\$0.21	\$0.20	\$0.13	\$0.10
Diluted	\$0.21	\$0.19	\$0.13	\$0.10
Weighted average shares used in the calculation of net income per share from continuing operations:				
Basic	63,966	63,555	63,930	63,514
Diluted	64,801	64,070	64,692	63,969
	,	,	,	)-

<sup>(\*)</sup> During the second quarter of fiscal 2010 the Company launched the 1-800-Baskets.com brand which is included within the results of the Gourmet Food & Gift Baskets category. Prior period results, which had previously been included within the 1-800-Flowers Consumer Floral category, have been reclassified accordingly.

<sup>(\*\*)</sup> Corporate expenses consist of the Company's enterprise shared service cost centers, and include, among other items, Information Technology, Human Resources, Accounting and Finance, Legal, Executive and Customer Service Center functions, as well as Share-Based Compensation. In order to leverage the Company's infrastructure, these functions are operated under a centralized management platform, providing support services throughout the organization. The costs of these functions, other than those of the Customer Service Center, which are allocated directly to the above categories based upon usage, are included within corporate expenses as they are not directly allocable to a specific category.

(\*\*\*) Performance is measured based on category contribution margin or category Adjusted EBITDA, reflecting only the direct controllable revenue and operating expenses of the categories. As such, management's measure of profitability for these categories does not include the effect of corporate overhead, described above, depreciation and amortization, other income (net), income taxes, nor does it include litigation settlements and the impact of the post sale 3rd party marketing agreement. Management utilizes EBITDA, and adjusted financial information, as a performance measurement tool because it considers such information a meaningful supplemental measure of its performance and believes it is frequently used by the investment community in the evaluation of companies with comparable market capitalization. The Company also uses EBITDA and adjusted financial information as one of the factors used to determine the total amount of bonuses available to be awarded to executive officers and other employees. The Company's credit agreement uses EBITDA and adjusted financial information to measure compliance with covenants such as interest coverage and debt incurrence. EBITDA and adjusted financial information is also used by the Company to evaluate and price potential acquisition candidates. EBITDA and adjusted financial information have limitations as an analytical tool, and should not be considered in isolation or as a substitute for analysis of the Company's results as reported under GAAP. Some of these limitations are: (a) EBITDA does not reflect changes in, or cash requirements for, the Company's working capital needs; (b) EBITDA does not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on the Company's debts; and (c) although depreciation and amortization are non-cash charges, the assets being depreciated and amortized may have to be replaced in the future, and EBITDA does not reflect any cash requirements for such capital expenditures. Because of these limitations, EBITDA should only be used on a supplemental basis combined with GAAP results when evaluating the Company's performance.

### **Results of Operations**

#### Net Revenues

	Th	ree Months En	Six Months Ended						
	December	December		December	December				
	26,	27,		26,	27,				
	2010	2009	% Change	2010	2009	% Change			
		(in thousands)							
Net revenues:									
E-Commerce	\$154,599	\$151,660	1.9%	\$225,812	\$226,500	(0.3%)			
Other	80,803	86,794	(6.9%)	114,111	120,270	(5.1%)			
Total net revenues	\$235,402	\$238,454	(1.3%)	\$339,923	\$346,770	(2.0%)			

During the three and six months ended December 26, 2010, revenues declined by 1.3% and 2.0%, respectively, in comparison to prior year periods as a result of reduced wholesale order volume from DesignPac Gifts, which is included within the Company's Gourmet Food & Gift Baskets business, as well as the loss of revenues associated with a third-party marketing program which was discontinued in December 2009. This decline was partially offset by e-commerce sales growth within the Gourmet Food and Gift Basket category, and by wholesale product growth within the BloomNet Wire Service business.

The Company fulfilled approximately 2,889,200 and 4,025,500 orders through its E-commerce sales channels (online and telephonic sales) during the three and six months ended December 26, 2010, a decrease of 0.4% and 3.0% from the same periods of the prior year. The Company's E-commerce average order value of \$53.51 and \$56.10 during the three and six months ended December 26, 2010, respectively, increased by 2.4% and 2.8% over the respective prior year periods, reflecting a reduction in promotional activities and sales mix.

Other revenues decreased 6.9% and 5.1% during the three and six months ended December 26, 2010, respectively, primarily as a result of the aforementioned wholesale order decline within the Gourmet Food and Gift Basket category, offset in part by sales growth in the BloomNet Wire Service business.

The 1-800-Flowers.com Consumer Floral category includes the operations of the 1-800-Flowers brand which derives revenue from the sale of consumer floral products through its E-Commerce sales channels (telephonic and online sales) and two company-owned and operated retail floral stores, as well as royalties from its franchise operations. Net revenues during the three and six months ended December 26, 2010 decreased by 3.9% and 5.7% over the respective prior year periods, as a result of lower order volume, as well as the loss of high-margin revenues associated with a third-party marketing program which the Company ended in December 2009. Although the 1-800-Flowers.com Consumer Floral category revenues declined in comparison to the prior periods, the trend is improving, as the Company believes it is on track to achieving its stated objectives for this category: to improve the sales trend, increase gross profit margin and enhance category contribution.

The BloomNet Wire Service category includes revenues from membership fees as well as other product and service offerings to florists. Net revenues during the three and six months ended December 26, 2010 increased by 9.9% and 9.3% over the respective prior year periods, primarily as a result of increased wholesale product revenues, including the Company's new exclusive Yankee Candle® products, as well as the annualization of pricing initiatives and new product offerings within BloomNet's core membership and transaction businesses.

The Gourmet Food & Gift Basket category includes the operations of 1-800-Baskets, Cheryl's Cookies & Brownies, Fannie May Chocolates, The Popcorn Factory, The Winetasting Network and DesignPac businesses. Revenue is derived from the sale of cookies, baked gifts, premium chocolates and confections, gourmet popcorn, wine gifts and gift baskets through its E-commerce sales channels (telephonic and online sales) and company-owned and operated retail stores under the Cheryl's and Fannie May brand names, as well as wholesale operations. Net revenue during the three and six months ended December 26, 2010 decreased 1.1% and 0.8%, compared to the respective prior year periods, as a result of reduced wholesale basket orders from DesignPac, partially offset by e-commerce sales growth from the 1-800-Baskets.com and Cheryl's brands, and retail store sales growth by the Fannie May brand.

#### **Gross Profit**

	Th	ree Months End	ed	S	Six Months Ended	l
	December	December		December	December	
	26,	27,		26,	27,	
	2010	2009	% Change	2010	2009	% Change
			(in thous	ands)		
Gross profit	\$ 98,832	\$ 99,663	(0.8%)	\$ 142,413	\$ 143,417	(0.7%)
Gross margin %	42.0%	41.8%		41.9%	41.4%	

Gross profit consists of net revenues less cost of revenues, which is comprised primarily of florist fulfillment costs (primarily fees paid directly to florists), the cost of floral and non-floral merchandise sold from inventory or through third parties, and associated costs including inbound and outbound shipping charges. Additionally, cost of revenues include labor and facility costs related to direct-to-consumer and wholesale production operations.

Gross profit decreased slightly during the three and six months ended December 26, 2010, due to the decline in revenues described above, while gross margin percentage increased 20 basis points and 50 basis points, respectively, due to several factors, including product mix, reduced promotional activities and improved manufacturing and supply chain operating efficiencies, which more than offset commodity price increases and the margin impact of the discontinued third party marketing program.

The 1-800-Flowers.com Consumer Floral category gross profit decreased by 3.0% and 3.9% during the three and six months ended December 26, 2010, respectively, due to the lower revenue as described above, including the impact of the discontinuation of the third-party marketing program, while gross profit margin percentage increased 30 basis points and 70 basis points, respectively, due to the aforementioned decrease in promotional activity, which the Company expects to continue to see benefits from, throughout the remainder of fiscal 2011.

The BloomNet Wire Service category gross profit increased by 6.0% and 5.8% during the three and six months ended December 26, 2010 as a result of the above mentioned increase in wholesale product revenue, which also caused the reduced gross margin percentage, since these products bear lower margins.

The Gourmet Food & Gift Basket category gross profit decreased by 0.8% during the three months ended December 26, 2010 as a result of the aforementioned lower wholesale order volume from DesignPac. Gross profit increased by 0.3% for the six month period ended December 26, 2010 as a result of sales mix, whereby higher margin e-commerce sales growth within the 1-800-Baskets and Cheryl's brands and retail store revenue growth by the Fannie May brand, more that offset the impact of the loss of lower margin wholesale order volume from DesignPac. Gross margin percentage increased by 10 and 50 basis points for the three and six months ended December 26, 2010, respectively, reflecting this change in sales mix, as well as improved margins resulting from manufacturing efficiencies within the category.

During the remainder of fiscal 2011, the Company expects its gross margin percentage will improve in comparison to fiscal 2010 as a result of a reduction in promotional activity, as well as improvements in product sourcing, supply chain and manufacturing efficiencies.

### Marketing and Sales Expense

	Th	ree Months En	ded	Six Months Ended		
	December	December December		December	December	
	26,	27,		26,	27,	
	2010	2009	% Change	2010	2009	% Change
	(in thousands)					
Marketing and sales	\$ 50,848	\$ 51,976	(2.2%)	\$ 80,766	\$ 81,452	(0.8%)
Percentage of new revenues	21.6%	21.8%		23.8%	23.5%	

Marketing and sales expense consists primarily of advertising and promotional expenditures, catalog costs, online portal and search costs, retail store and fulfillment operations (other than costs included in cost of revenues) and customer service center expenses, as well as the operating expenses of the Company's departments engaged in marketing, selling and merchandising activities.

Marketing and sales expense decreased by 2.2% and 0.8% during the three and six months ended December 26, 2010, respectively, as a result of improved advertising effectiveness which allowed for reductions in spending, primarily within the Company's 1-800-Flowers.com Consumer Floral category.

During the three and six months ended December 26, 2010 the Company added approximately 653,600 and 975,100 new E-commerce customers, respectively. Of the 1,638,600 and 2,572,100 total customers who placed E-commerce orders during the three and six months ended December 26, 2010, approximately 61.2% and 59.2%, respectively, represented repeat customers, compared to 60.4% and 58.9% during the respective prior year periods.

## Technology and Development Expense

	Three Months Ended				Six Months Ended				d	
	D	ecember	D	ecember		D	ecember	D	ecember	
		26,		27,			26,		27,	
		2010		2009	% Change		2010		2009	% Change
					(in thous	ands	)			
Technology and										
development	\$	4,786	\$	4,525	5.8%	\$	9,667	\$	9,081	6.5%
Percentage of net										
revenues		2.0%		1.9%			2.8%		2.6%	

Technology and development expense consists primarily of payroll and operating expenses of the Company's information technology group, costs associated with its web sites, including hosting, design, content development and maintenance and support costs related to the Company's order entry, customer service, fulfillment and database systems.

During the three and six months ended December 26, 2010, technology and development expense increased by 5.8% and 6.5% over the respective prior year period, as a result of increased labor/consulting costs to support and implement recent website improvements, partially offset by reductions in the cost of hosting the Company's

technology platforms, as a result of footprint reductions and sourcing savings.

During the three and six months ended December 26, 2010, the Company expended \$8.1 million and \$14.3 million, respectively, on technology and development, of which \$3.3 million and \$4.6 million, respectively, has been capitalized.

# General and Administrative Expense

	Three Months Ended			Si	x Months End	ed
	December	December		December	December	
	26,	27,		26,	27,	
	2010	2009	% Change	2010	2009	% Change
			(in thou	sands)		
General and administrative	\$ 12,831	\$ 14,673	(12.6%)	\$ 24,711	\$ 27,207	(9.2%)
Percentage of net revenues	5.5%	6.2%		7.3%	7.8%	

General and administrative expense consists of payroll and other expenses in support of the Company's executive, finance and accounting, legal, human resources and other administrative functions, as well as professional fees and other general corporate expenses.

General and administrative expense decreased by 12.6% and 9.2% during the three and six months ended December 26, 2010, respectively, compared to the prior year, as a result of decreased legal fees associated with litigation which was settled in the prior year, and decreased health insurance costs due to plan redesign.

### Depreciation and Amortization Expense

Thr	ee Months End	ded	Six Months Ended			
December December			December Decembe		r	
26,	27,		26,	27,		
2010	2009	% Change	2010	2009	% Change	
		(in thou	sands)			
\$ 5,286 2.2%	\$ 5,343 2.2%	(1.1%)	\$ 10,421 3.1%	\$ 10,289 3.0%	1.3%	
	December 26, 2010	December 26, 27, 2010 2009 \$ 5,286 \$ 5,343	26, 27, 2010 2009 % Change (in thou \$ 5,286 \$ 5,343 (1.1%)	December         December         December           26,         27,         26,           2010         2009         % Change (in thousands)           6 5,286         \$ 5,343         (1.1%)         \$ 10,421	December         December         December         December           26,         27,         26,         27,           2010         2009         % Change (in thousands)         2010         2009           6 5,286         \$ 5,343         (1.1%)         \$ 10,421         \$ 10,289	

Depreciation and amortization expense during the three and six months ended December 26, 2010 was relatively consistent with the prior year periods.

#### Other Income (Expense)

Three Mor	nths Ended	Six Mont	hs Ended				
December	December		December				
26,	27,	December	27,				
2010	2009	26, 2010	2009				
(in thousands)							

Interest income	\$10	\$11	\$39	\$25	
Interest expense	(1,310	) (1,985	) (2,509	) (3,531	)
Other	2	13	3	15	
	\$(1,298	) \$(1,961	) \$(2,467	) \$(3,491	)

Other income (expense) consists primarily of interest expense and amortization of deferred financing costs, partially offset by income earned on the Company's available cash balances.

Interest expense decreased during the three and six months ended December 26, 2010 compared to the prior year period, as a result of reduced amounts outstanding under the Company's term loans and reduced borrowing costs.

On April 14, 2009, the Company amended its 2008 Credit Facility with JPMorgan Chase Bank N.A., as administrative agent, and a group of lenders (the "Amended 2008 Credit Facility"). The Amended 2008 Credit Facility provided for term loan debt of \$92.4 million and a seasonally adjusted revolving credit line ranging from \$75.0 to \$125.0 million.

On April 16, 2010, the Company entered into a Second Amended and Restated Credit Agreement (the "2010 Credit Facility"). The 2010 Credit Facility included a prepayment of approximately \$12.1 million, comprised primarily of the proceeds from the sale of the Home & Children's Gifts segment in January 2010, and thereby reducing the Company's outstanding term loan under the facility to \$60 million upon closing. The term loan, which matures on March 30, 2014, is payable in sixteen quarterly installments of principal and interest beginning in June 2010, with escalating payments at the rate of 20% in year one, 25% in years two and three and 30% in year four.

In addition, the 2010 Credit Facility extended the Company's revolving credit line through April 16, 2014, and reduced available borrowings from a seasonally adjusted limit which ranged from \$75.0 million to \$125.0 million to a seasonally adjusted limit ranging from \$40.0 to \$75.0 million.

Outstanding amounts under the 2010 Credit Facility will bear interest at the Company's option of either: (i) LIBOR plus a defined margin, or (ii) the agent bank's prime rate plus a margin. The applicable margins for the Company's term loans and revolving credit facility will range from 3.00% to 3.75% for LIBOR loans and 2.00% to 2.75% for ABR loans with pricing based upon the Company's leverage ratio.

The Company does not enter into derivative transactions for trading purposes, but rather to hedge its exposure to interest rate fluctuations. The Company manages its floating rate debt using interest rate swaps in order to reduce its exposure to the impact of changing interest rates on its consolidated results of operations and future cash outflows for interest.

In July 2009, the Company entered into a \$45.0 million notional amount swap agreement that exchanges a variable interest rate (LIBOR) for a 1.92% fixed rate of interest over the term of the agreement. This swap matures on July 25, 2012. The Company has designated this swap as a cash flow hedge of the interest rate risk attributable to forecasted variable interest (LIBOR) payments. The effective portion of the after tax fair value gains or losses on this swap is included as a component of accumulated other comprehensive loss. The ineffective portion, if any, is recorded within interest expense in the consolidated statement of operations.

During March 2009, the Company obtained a \$5.0 million equipment lease line of credit with a bank and a \$5.0 million equipment lease line of credit with a vendor. Interest under these lines, which both mature in April 2012, range from 2.99% to 7.48%. Borrowings under the bank line are collateralized by the underlying equipment purchased, while the equipment lease line with the vendor is unsecured. The borrowings are payable in 36 monthly installments of principal and interest commencing in April 2009.

### **Income Taxes**

During the three and six months ended December 26, 2010 the Company recorded income tax expense from continuing operations of \$10.3 million and \$6.0 million, respectively, compared to \$8.5 million and \$4.8 million in the respective prior year periods. The Company's effective tax rate from continuing operations for the three and six months ended December 26, 2010 was 43.1% and 41.5%, respectively, compared to 39.9% and 40.6% in the prior year periods. These effective tax rates from continuing operations differed from the U.S. federal statutory rate of 35% primarily due to state income taxes and other permanent non-deductible items, offset by various tax credits.

## **Discontinued Operations**

During the fourth quarter of fiscal 2009, the Company made the strategic decision to divest its Home & Children's Gifts business segment to focus on its core Consumer Floral, BloomNet Wire Service and Gourmet Foods & Gift Baskets categories. On January 25, 2010, the Company completed the sale of the assets and certain related liabilities of its Home & Children's Gifts business. The sales price of the assets was \$17.0 million, subject to adjustments for changes in working capital (net proceeds amounted to \$10.5 million). Consequently, the Company has classified the results of operations of its Home & Children's Gifts segment as discontinued operations for all periods presented.

Results for discontinued operations are as follows:

	Τ	Three Months Ended				Six Months Ended		
	December	Ι	December		December	Ι	December	
	26,		27,	%	26,		27,	%
	2010		2009	Change	2010		2009	Change
				(in thousands)				
Discontinued								
Operations:								
Net revenues from								
discontinued operations	_	\$	64,334	-	-	\$	81,688	-
Gross Profit from								
discontinued operations	_	\$	31,158	-	-	\$	38,706	-
Contribution margin								
from discontinued								
operations	-	\$	7,581	-	-	\$	5,462	-

# Liquidity and Capital Resources

At December 26, 2010, the Company had working capital of \$33.5 million, including cash and equivalents of \$17.7 million, compared to working capital of \$23.0 million, including cash and equivalents of \$27.8 million, at June 27, 2010.

Net cash provided by operating activities of \$4.5 million for the six months ended December 26, 2010 was primarily related to net income, adjusted for non-cash charges for depreciation and amortization, deferred income taxes, and stock-based compensation, as well as seasonal changes in working capital, including an increase in inventory for the upcoming Valentine's Day/spring selling season, and increases in accounts receivable and accounts payable related to the Christmas holiday season which occurred at quarter end.

Net cash used in investing activities of \$7.6 million for the six months ended December 26, 2010 was primarily attributable to capital expenditures, primarily related to the Company's technology infrastructure.

Net cash used in financing activities of \$7.1 million for the six months ended December 26, 2010 was primarily for the repayment of bank borrowings on outstanding debt and long-term capital lease obligations. All borrowings under the Company's revolving credit facility were repaid by the end of the fiscal second quarter.

On April 14, 2009, the Company amended its 2008 Credit Facility with JPMorgan Chase Bank N.A., as administrative agent, and a group of lenders (the "Amended 2008 Credit Facility"). The Amended 2008 Credit Facility provided for term loan debt of \$92.4 million and a seasonally adjusted revolving credit line ranging from \$75.0 to \$125.0 million.

On April 16, 2010, the Company entered into a Second Amended and Restated Credit Agreement (the "2010 Credit Facility"). The 2010 Credit Facility included a prepayment of approximately \$12.1 million, comprised primarily of the proceeds from the sale of the Home & Children's Gifts segment in January 2010, and thereby reducing the Company's outstanding term loan under the facility to \$60 million upon closing. The term loan, which matures on March 30, 2014, is payable in sixteen quarterly installments of principal and interest beginning in June 2010, with escalating payments at the rate of 20% in year one, 25% in years two and three and 30% in year four.

In addition, the 2010 Credit Facility extended the Company's revolving credit line through April 16, 2014, and reduced available borrowings from a seasonally adjusted limit which ranged from \$75.0 million to \$125.0 million to a

seasonally adjusted limit ranging from \$40.0 to \$75.0 million.

Outstanding amounts under the 2010 Credit Facility will bear interest at the Company's option of either: (i) LIBOR plus a defined margin, or (ii) the agent bank's prime rate plus a margin. The applicable margins for the Company's term loans and revolving credit facility will range from 3.00% to 3.75% for LIBOR loans and 2.00% to 2.75% for ABR loans with pricing based upon the Company's leverage ratio.

The Company does not enter into derivative transactions for trading purposes, but rather to hedge its exposure to interest rate fluctuations. The Company manages its floating rate debt using interest rate swaps in order to reduce its exposure to the impact of changing interest rates on its consolidated results of operations and future cash outflows for interest.

In July 2009, the Company entered into a \$45.0 million notional amount swap agreement that exchanges a variable interest rate (LIBOR) for a 1.92% fixed rate of interest over the term of the agreement. This swap matures on July 25, 2012. The Company has designated this swap as a cash flow hedge of the interest rate risk attributable to forecasted variable interest (LIBOR) payments.

During March 2009, the Company obtained a \$5.0 million equipment lease line of credit with a bank and a \$5.0 million equipment lease line of credit with a vendor. Interest under these lines, which both mature in April 2012, range from 2.99% to 7.48%. Borrowings under the bank line are collateralized by the underlying equipment purchased, while the equipment lease line with the vendor is unsecured. The borrowings are payable in 36 monthly installments of principal and interest commencing in April 2009.

Despite the current challenging economic environment, the Company believes that cash flows from operations along with available borrowings from its 2010 Credit Facility will be a sufficient source of liquidity. The Company typically borrows against the facility to fund working capital requirements related to pre-holiday manufacturing and inventory purchases which peak during its fiscal second quarter before being repaid prior to the end of that quarter.

On January 21, 2008, the Company's Board of Directors authorized an increase to its stock repurchase plan which, when added to the funds remaining on its earlier authorization, increased the amount available for repurchase to \$15.0 million. Any such purchases could be made from time to time in the open market and through privately negotiated transactions, subject to general market conditions. The repurchase program will be financed utilizing available cash. As of December 26, 2010, \$12.2 million remains authorized but unused.

At December 26, 2010, the Company's contractual obligations from continuing operations consist of:

	Payments due by period (in thousands)					
	Total	Less than 1 year	1 – 2 years	3 – 5 years	More than 5 years	
Long-term debt, including interest	\$56,194	\$16,793	\$34,840	\$4,561	\$-	
Capital lease obligations, including interest	2,824	2,281	543	-	-	
Operating lease obligations	59,114	11,529	20,518	12,367	14,700	
Sublease obligations	4,655	2,073	1,982	539	61	
Purchase commitments (*)	23,278	23,278	-	-	-	
Total	\$146,065	\$55,954	\$57,883	\$17,467	\$14,761	

<sup>(\*)</sup> Purchase commitments consist primarily of inventory, equipment purchase orders and online marketing agreements made in the ordinary course of business

# Critical Accounting Policies and Estimates

The Company's discussion and analysis of its financial position and results of operations are based upon the consolidated financial statements of 1-800-FLOWERS.COM, Inc., which have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, management evaluates its estimates, including those related to revenue recognition, inventory and long-lived assets, including goodwill and other intangible assets related to acquisitions. Management bases its estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities. Actual results may differ from these estimates under different assumptions or conditions. Management believes the following critical accounting policies, among others, affect its more significant judgments and estimates used in preparation of its consolidated financial statements.

### Revenue Recognition

Net revenues are generated by E-commerce operations from the Company's online and telephonic sales channels as well as other operations (retail/wholesale) and primarily consist of the selling price of merchandise, service or outbound shipping charges, less discounts, returns and credits. Net revenues are recognized upon product shipment. Shipping terms are FOB shipping point. Net revenues generated by the Company's BloomNet Wire Service operations include membership fees as well as other products and service offerings to florists. Membership fees are recognized monthly in the period earned, and products sales are recognized upon product shipment with shipping terms of FOB shipping point.

#### Accounts Receivable

The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of its customers or franchisees to make required payments. If the financial condition of the Company's customers or franchisees were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required.

### Inventory

The Company states inventory at the lower of cost or market. In assessing the realization of inventories, we are required to make judgments as to future demand requirements and compare that with inventory levels. It is possible that changes in consumer demand could cause a reduction in the net realizable value of inventory.

#### Goodwill and Other Intangible Assets

Goodwill represents the excess of the purchase price over the fair value of the net assets acquired and is evaluated annually for impairment. The cost of intangible assets with determinable lives is amortized to reflect the pattern of economic benefits consumed, on a straight-line basis, over the estimated periods benefited, ranging from 3 to 16 years.

The Company performs an annual impairment test during its fiscal fourth quarter, or earlier if indicators of potential impairment exist, to evaluate goodwill. Goodwill is considered impaired if the carrying amount of the reporting unit exceeds its estimated fair value. In assessing the recoverability of goodwill, the Company reviews both quantitative as well as qualitative factors to support its assumptions with regard to fair value. Judgment regarding the existence of impairment indicators is based on market conditions and operational performance of the Company. Future events could cause the Company to conclude that impairment indicators exist and that goodwill and other intangible assets associated with our acquired businesses is impaired.

#### Capitalized Software

The carrying value of capitalized software, both purchased and internally developed, is periodically reviewed for potential impairment indicators. Future events could cause the Company to conclude that impairment indicators exist and that capitalized software is impaired.

#### **Stock-based Compensation**

The measurement of stock-based compensation expense is based on the fair value of the award on the date of grant. The Company determines the fair value of stock options issued by using the Black-Scholes option-pricing model. The Black-Scholes option-pricing model considers a range of assumptions related to volatility, dividend yield, risk-free interest rate and employee exercise behavior. Expected volatilities are based on historical volatility of the Company's stock price. The dividend yield is based on historical experience and future expectations. The risk-free interest rate is

derived from the US Treasury yield curve in effect at the time of grant. The Black-Scholes model also incorporates expected forfeiture rates, based on historical behavior. Determining these assumptions are subjective and complex, and therefore, a change in the assumptions utilized could impact the calculation of the fair value of the Company's stock options.

#### Income Taxes

The Company has established deferred income tax assets and liabilities for temporary differences between the financial reporting bases and the income tax bases of its assets and liabilities at enacted tax rates expected to be in effect when such assets or liabilities are realized or settled. The Company has recognized as a deferred tax asset the tax benefits associated with losses related to operations, which are expected to result in a future tax benefit. Realization of this deferred tax asset assumes that we will be able to generate sufficient future taxable income so that these assets will be realized. The factors that we consider in assessing the likelihood of realization include the forecast of future taxable income and available tax planning strategies that could be implemented to realize the deferred tax assets.

It is the Company's policy to provide for uncertain tax positions and the related interest and penalties based upon management's assessment of whether a tax benefit is more-likely-than-not to be sustained upon examination by taxing authorities. To the extent that the Company prevails in matters for which a liability for an unrecognized tax benefit is established or is required to pay amounts in excess of the liability, the Company's effective tax rate in a given financial statement period may be affected.

#### **Recent Accounting Pronouncements**

No new accounting pronouncement issued or effective during the fiscal year has had or is expected to have a material impact on the Company's financial position, results of operations or cash flows.

Forward Looking Information and Factors that May Affect Future Results

Our disclosure and analysis in this report contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements represent the Company's current expectations or beliefs concerning future events and can generally be identified by the use of statements that include words such as "estimate," "project," "believe," "anticipate," "intend," "plan," "foresee," "likely," "will," "goal," "target" or phrases. These forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside of the Company's control, that could cause actual results to differ materially from the results expressed or implied in the forward-looking statements, including:

- · the Company's ability:
  - o to achieve revenue and profitability;
  - o to leverage its operating platform and reduce operating expenses;
  - o to grow its 1-800-Baskets.com business;
  - o to manage the increased seasonality of its business;
  - o to cost effectively acquire and retain customers;
  - o to effectively integrate and grow acquired companies;
  - o to reduce working capital requirements and capital expenditures;
  - o to compete against existing and new competitors;
  - o to manage expenses associated with sales and marketing and necessary general and administrative and technology investments; and
  - o to cost efficiently manage inventories;
- the outcome of contingencies, including legal proceedings in the normal course of business; and
- general consumer sentiment and economic conditions that may affect levels of discretionary customer purchases of the Company's products.

We cannot guarantee that any forward-looking statement will be realized, although we believe we have been prudent in our plans and assumptions. Achievement of future results is subject to risks, uncertainties and inaccurate assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from past results and those anticipated, estimated or projected. Investors should bear this in mind as they consider forward-looking statements.

We undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise. You are advised, however, to consult any further disclosures we make on related subjects in our Forms 10-Q, 8-K and 10-K reports to the Securities and Exchange Commission. Our Annual Report on Form 10-K filing for the fiscal year ended June 27, 2010 listed various important factors that could cause actual results to differ materially from expected and historic results. We note these factors for investors as permitted by the Private Securities Litigation Reform Act of 1995. Readers can find them in Part I, Item 1A, of that filing under the heading "Cautionary Statements Under the Private Securities Litigation Reform Act of 1995". We incorporate that section of that Form 10-K in this filing and investors should refer to it.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's earnings and cash flows are subject to fluctuations due to changes in interest rates primarily from its investment of available cash balances in money market funds and investment grade corporate and U.S. government securities, as well as from outstanding debt. As of December 26, 2010, the Company's outstanding debt, including current maturities, approximated \$53.5 million.

The Company does not enter into derivative transactions for trading purposes, but rather to hedge its exposure to interest rate fluctuations. The Company manages its floating rate debt using interest rate swaps in order to reduce its exposure to the impact of changing interest rates on its consolidated results of operations and future cash outflows for interest.

In July 2009, the Company entered into a \$45.0 million notional amount swap agreement that exchanges a variable interest rate (LIBOR) for a 1.92% fixed rate of interest over the term of the agreement. This swap matures on July 25, 2012. The Company has designated this swap as a cash flow hedge of the interest rate risk attributable to forecasted variable interest (LIBOR) payments. The effective portion of the after tax fair value gains or losses on these swaps is included as a component of accumulated other comprehensive loss. If in the future the interest rate swap agreements were determined to be ineffective or were terminated before the contractual termination dates, or if it became probable that the hedged variable cash flows associated with the variable-rate borrowings would stop, the Company would be required to reclassify into earnings all or a portion of the unrealized losses on cash flow hedges included in accumulated other comprehensive income (loss).

Exclusive of the impact of the Company's interest rate swap agreement, each 50 basis point change in interest rates would have had a corresponding effect on our interest expense of approximately \$0.1 million and \$0.2 million during the three and six months ended December 26, 2010.

### ITEM 4. CONTROLS AND PROCEDURES

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as of December 26, 2010. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of December 26, 2010.

There were no changes in our internal control over financial reporting identified in connection with the Company's evaluation required by Rules 13a-15(d) or 15d-15(d) of the Securities Exchange Act of 1934 that occurred during the three months ended December 26, 2010 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

#### PART II. - OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

From time to time, the Company is subject to legal proceedings and claims arising in the ordinary course of business.

On November 10, 2010, a purported class action complaint was filed in the United States District Court for the Eastern District of New York naming the Company (along with Trilegiant Corporation, Inc., Affinion, Inc. and Chase Bank USA, N.A.) as defendants in an action purporting to assert claims against the Company alleging violations arising under the Connecticut Unfair Trade Practices Act among other statutes, and for breach of contract and unjust enrichment in connection with certain post-transaction marketing practices in which certain of the Company's subsidiaries previously engaged in with certain third-party vendors. Plaintiffs seek to have this case certified as a class action and seek restitution and other damages, all in an amount in excess of \$5 million. The Company intends to defend this action vigorously.

In 2009, the United States Senate Committee on Commerce, Science and Transportation commenced an investigation of post-transaction marketing practices and the Company was one of many involved in that investigation. The Company fully complied with all requests from the committee. In addition, the Company received a civil investigative demand from the Attorney General of the State of New York regarding the same activities. The Company fully complied with that investigation, supplied the information sought and voluntarily entered into an Assurance of Discontinuance with the Attorney General's Office in December 2010. As part of the resolution of that matter, the Company paid the sum of \$325,000 to a fund to be used for consumer education, consumer redress and costs and fees of the investigation.

There are no assurances that additional legal actions will not be instituted in connection with the Company's former post-transaction marketing practices involving third party vendors nor can we predict the outcome of any such legal action.

#### ITEM 1A. RISK FACTORS.

There were no material changes to the Company's risk factors as discussed in Part I, Item 1A-Risk Factors in the Company's Annual Report on Form 10-K for the year ended June 27, 2010.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table sets forth, for the months indicated, the Company's purchase of common stock during the first six months of fiscal 2011, which includes the period June 28, 2010 through December 26, 2010:

			Total Number of Shares	Dollar Value of
			Purchased as	Shares that
	Total	Average	Part of Publicly	May Yet
Period	Number of	Price	Announced	Be Purchased
	Shares	Paid Per	Plans or	Under
	Purchased	Share	Programs	the Plans or
				Programs (in thousands)

(in thousands, except average price paid per share)

6/28/10 - 7/25/10	-	\$-	-	\$12,278
7/26/10 – 8/22/10	7.7	\$1.69	7.7	\$12,265
8/23/10 – 9/26/10	1.8	\$2.35	1.8	\$12,261
9/27/10 – 10/24/10	19.0	\$1.76	19.0	\$12,228
10/25/10 – 11/21/10	26.9	\$1.78	26.9	\$12,180
11/22/10 – 12/26/10	-	\$-	-	\$12,180
Total	55.4	\$1.78	55.4	

On January 21, 2008, the Company's Board of Directors authorized an increase to its stock repurchase plan which, when added to the \$8.7 million remaining on its earlier authorization, increased the amount available for repurchase to \$15.0 million. Any such purchases could be made from time to time in the open market and through privately negotiated transactions, subject to general market conditions. The repurchase program will be financed utilizing available cash. As of December 26, 2010, \$12.2 million remains authorized but unused.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

ITEM 4. REMOVED AND RESERVED

#### ITEM 5. OTHER INFORMATION

None.

# ITEM 6. EXHIBITS

- 31.1 Certification of the principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. \*
- 31.2 Certification of the principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. \*
- 32.1 Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. \*

<sup>\*</sup> Filed herewith.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

1-800-FLOWERS.COM, Inc. (Registrant)

Date: March 11, 2011 James F. McCann Chief Executive Officer and Chairman of the Board of Directors /s/ James F. McCann

Date: March 11, 2011 William E. Shea Senior Vice President of Finance and Administration and Chief Financial Officer /s/ William E. Shea