

NET 1 UEPS TECHNOLOGIES INC  
Form 10-Q  
February 06, 2015

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended December 31, 2014

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES AND EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ To \_\_\_\_\_

Commission file number: **000-31203**

**NET 1 UEPS TECHNOLOGIES, INC.**

(Exact name of registrant as specified in its charter)

**Florida**  
(State or other jurisdiction  
of incorporation or organization)

**98-0171860**  
(IRS Employer  
Identification No.)

**President Place, 4<sup>th</sup> Floor, Cnr. Jan Smuts Avenue and Bolton Road  
Rosebank, Johannesburg 2196, South Africa**

(Address of principal executive offices, including zip code)

Registrant's telephone number, including area code: **27-11-343-2000**

**Not Applicable**

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO



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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

As of February 3, 2015 (the latest practicable date), 46,547,153 shares of the registrant's common stock, par value \$0.001 per share, net of treasury shares, were outstanding.

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## Form 10-Q

## NET 1 UEPS TECHNOLOGIES, INC.

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## Part I. Financial Information

## Item 1. Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**  
**Unaudited Condensed Consolidated Balance Sheets**

	<b>Unaudited December 31, 2014</b>	<b>(A) June 30, 2014</b>
	(In thousands, except share data)	
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 70,981	\$ 58,672
Pre-funded social welfare grants receivable (Note 2)	6,254	4,809
Accounts receivable, net of allowances of December: \$2,175; June: \$1,313	128,338	148,067
Finance loans receivable, net of allowances of December: \$4,403; June: \$3,083	60,309	53,124
Inventory (Note 3)	12,501	10,785
Deferred income taxes	6,286	7,451
Total current assets before settlement assets	284,669	282,908
Settlement assets (Note 4)	480,962	725,987
Total current assets	765,631	1,008,895
PROPERTY, PLANT AND EQUIPMENT, net of accumulated depreciation of December: \$94,376; June: \$91,422	49,361	47,797
EQUITY-ACCOUNTED INVESTMENTS	954	878
GOODWILL (Note 6)	172,237	186,576
INTANGIBLE ASSETS, net (Note 6)	55,884	68,514
OTHER LONG-TERM ASSETS, including reinsurance assets (Note 5 and Note 7)	35,426	38,285
<b>TOTAL ASSETS</b>	<b>1,079,493</b>	<b>1,350,945</b>
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	15,838	17,101
Other payables	39,263	42,257
Current portion of long-term borrowings (Note 9)	-	14,789
Income taxes payable	3,094	7,676
Total current liabilities before settlement obligations	58,195	81,823
Settlement obligations (Note 4)	480,962	725,987
Total current liabilities	539,157	807,810
DEFERRED INCOME TAXES	12,676	15,522
LONG-TERM BORROWINGS (Note 9)	59,698	62,388
OTHER LONG-TERM LIABILITIES, including insurance policy liabilities (Note 7)	20,831	23,477
<b>TOTAL LIABILITIES</b>	<b>632,362</b>	<b>909,197</b>
<b>COMMITMENTS AND CONTINGENCIES (Note 17)</b>		
<b>EQUITY</b>		
COMMON STOCK (Note 10)	64	63
Authorized: 200,000,000 with \$0.001 par value; Issued and outstanding shares, net of treasury - December:		

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46,547,153;		
June: 47,819,299		
<b>PREFERRED STOCK</b>		
Authorized shares: 50,000,000 with \$0.001 par value;		
Issued and outstanding shares, net of treasury: December: -;		
June: -	-	-
<b>ADDITIONAL PAID-IN-CAPITAL</b>	211,743	202,401
<b>TREASURY SHARES, AT COST: December: 18,057,228; June:</b>		
15,883,212	(214,520)	(200,681)
<b>ACCUMULATED OTHER COMPREHENSIVE LOSS</b>	(120,504)	(82,741)
<b>RETAINED EARNINGS</b>	569,596	522,729
<b>TOTAL NET1 EQUITY</b>	446,379	441,771
<b>NON-CONTROLLING INTEREST</b>	752	(23)
<b>TOTAL EQUITY</b>	447,131	441,748
<b>TOTAL LIABILITIES AND</b>		
<b>SHAREHOLDERS EQUITY</b>	\$ 1,079,493	\$ 1,350,945
(A) Derived from audited financial statements		
See Notes to Unaudited Condensed Consolidated Financial Statements		

**NET 1 UEPS TECHNOLOGIES, INC.**  
**Unaudited Condensed Consolidated Statements of Operations**

	Three months ended December 31,		Six months ended December 31,	
	2014	2013	2014	2013
	(In thousands, except per share data)		(In thousands, except per share data)	
REVENUE	\$ 154,131	\$ 137,283	\$ 310,572	\$ 260,777
EXPENSE				
Cost of goods sold, IT processing, servicing and support	71,774	67,883	146,180	124,442
Selling, general and administration	41,385	40,824	80,121	81,330
Depreciation and amortization	10,157	9,774	20,331	19,803
OPERATING INCOME	30,815	18,802	63,940	35,202
INTEREST INCOME	3,587	3,236	7,677	6,555
INTEREST EXPENSE	1,107	2,226	2,419	3,978
INCOME BEFORE INCOME TAX EXPENSE	33,295	19,812	69,198	37,779
INCOME TAX EXPENSE (Note 16)	10,203	7,099	21,851	13,584
NET INCOME BEFORE EARNINGS FROM EQUITY-ACCOUNTED INVESTMENTS	23,092	12,713	47,347	24,195
EARNINGS FROM EQUITY-ACCOUNTED INVESTMENTS	76	47	168	150
NET INCOME	23,168	12,760	47,515	24,345
LESS NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTEREST	794	11	1,052	-
NET INCOME ATTRIBUTABLE TO NET1	\$ 22,374	\$ 12,749	\$ 46,463	\$ 24,345
<b>Net income per share, in United States dollars</b> (Note 13)				
Basic earnings attributable to Net1 shareholders	\$ 0.48	\$ 0.28	\$ 0.99	\$ 0.53
	\$ 0.48	\$ 0.28	\$ 0.99	\$ 0.53

Diluted earnings attributable to Net1  
shareholders

See Notes to Unaudited Condensed Consolidated Financial Statements



**NET 1 UEPS TECHNOLOGIES, INC.**  
**Unaudited Condensed Consolidated Statements of Comprehensive Income**

	<b>Three months ended</b>		<b>Six months ended</b>	
	<b>December 31,</b>		<b>December 31,</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
	(In thousands)		(In thousands)	
Net income	\$ 23,168	\$ 12,760	\$ 47,515	\$ 24,345
Other comprehensive (loss) income				
Net unrealized loss on asset available for sale, net of tax	-	216	(226)	(39)
Movement in foreign currency translation reserve	(16,401)	(2,597)	(37,586)	4,972
Total other comprehensive (loss) income, net of taxes	(16,401)	(2,381)	(37,812)	4,933
Comprehensive income	6,767	10,379	9,703	29,278
Less comprehensive income attributable to non-controlling interest	(771)	(11)	(1,003)	-
Comprehensive income attributable to Net1	\$ 5,996	\$ 10,368	\$ 8,700	\$ 29,278

See Notes to Unaudited Condensed Consolidated Financial Statements

## NET 1 UEPS TECHNOLOGIES, INC.

## Unaudited Condensed Consolidated Statement of Changes in Equity for the six months ended December 31, 2014 (dollar amounts in thousands)

## Net 1 UEPS Technologies, Inc. Shareholders

	Number of Shares	Amount	Number of Treasury Shares	Treasury Shares	Number of shares, net of treasury	Additional Paid-In Capital	Retained Earnings	Accumulated other comprehensive loss
Balance July 1, 2014	63,702,511	\$ 63	(15,883,212)	\$ (200,681)	47,819,299	\$ 202,401	\$ 522,729	\$ (82,760)
Repurchase of common stock (Note 10)			(1,837,432)	(9,151)	(1,837,432)			
Restricted stock granted (Note 12)	213,237				213,237			
Exercise of stock option (Note 12)	688,633	1	(336,584)	(4,688)	352,049	5,677		
Stock-based compensation charge (Note 12)						1,951		
Income tax benefit from vested stock awards						483		
Transactions with non-controlling interests (Note 10)						1,231	404	
Net income							46,463	
Other comprehensive loss (Note 11)								(37,760)
Balance December 31, 2014	64,604,381	\$ 64	(18,057,228)	\$ (214,520)	46,547,153	\$ 211,743	\$ 569,596	\$ (120,500)

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**  
**Unaudited Condensed Consolidated Statements of Cash Flows**

	Three months ended December 31,		Six months ended December 31,	
	2014	2013	2014	2013
	(In thousands)		(In thousands)	
<b>Cash flows from operating activities</b>				
Net income	\$ 23,168	\$ 12,760	\$ 47,515	\$ 24,345
Depreciation and amortization	10,157	9,774	20,331	19,803
Earnings from equity-accounted investments	(76)	(47)	(168)	(150)
Fair value adjustments	(234)	72	179	(61)
Interest payable	140	694	1,299	1,666
Profit on disposal of property, plant and equipment	(109)	(15)	(231)	(16)
Stock-based compensation charge	1,035	968	1,951	1,898
Facility fee amortized	52	509	134	578
Increase in accounts receivable, pre-funded social welfare grants receivable and finance loans receivable	(7,315)	(37,977)	2,155	(61,078)
Increase in inventory	(622)	(2,853)	(2,745)	(1,842)
Decrease in accounts payable and other payables	(1,456)	(4,883)	(12,389)	(13,551)
(Decrease) increase in taxes payable	(9,963)	(5,559)	(3,352)	1,362
Decrease in deferred taxes	(168)	(691)	(558)	(1,878)
<b>Net cash provided (used in ) by operating activities</b>	<b>14,609</b>	<b>(27,248)</b>	<b>54,121</b>	<b>(28,924)</b>
<b>Cash flows from investing activities</b>				
Capital expenditures	(9,137)	(6,845)	(18,515)	(12,461)
Proceeds from disposal of property, plant and equipment	373	1,953	614	2,001
Proceeds from sale of business (Note 14)	-	-	1,895	-
Other investing activities	(29)	-	(29)	(1)
Net change in settlement assets	241,652	204,730	198,598	256,503
<b>Net cash provided by investing activities</b>	<b>232,859</b>	<b>199,838</b>	<b>182,563</b>	<b>246,042</b>
<b>Cash flows from financing activities</b>				
Repayment of long-term borrowings (Note 9)	(14,128)	(87,008)	(14,128)	(87,008)
Long-term borrowings utilized	1,081	-	2,178	-
Acquisition of treasury stock (Note 10)	-	-	(9,151)	-

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Sale of equity to non-controlling interest (Note 10)	-	-	1,407	-
Proceeds from issue of common stock	-	-	989	-
Long-term borrowings obtained	-	71,605	-	71,605
Payment of facility fee	-	(872)	-	(872)
Proceeds from bank overdraft	-	24,580	-	24,580
Acquisition of interests in KSNET (Note 10)	-	(1,968)	-	(1,968)
Net change in settlement obligations	(241,652)	(204,730)	(198,598)	(256,503)
<b>Net cash used in financing activities</b>	<b>(254,699)</b>	<b>(198,393)</b>	<b>(217,303)</b>	<b>(250,166)</b>
Effect of exchange rate changes on cash	(2,973)	495	(7,072)	1,745
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(10,204)</b>	<b>(25,308)</b>	<b>12,309</b>	<b>(31,303)</b>
<b>Cash and cash equivalents beginning of period</b>	<b>81,185</b>	<b>47,670</b>	<b>58,672</b>	<b>53,665</b>
<b>Cash and cash equivalents end of period</b>	<b>\$ 70,981</b>	<b>\$ 22,362</b>	<b>\$ 70,981</b>	<b>\$ 22,362</b>

See Notes to Unaudited Condensed Consolidated Financial Statements

**NET 1 UEPS TECHNOLOGIES, INC.**

**Notes to the Unaudited Condensed Consolidated Financial Statements  
for the three and six months ended December 31, 2014 and 2013**

**(All amounts in tables stated in thousands or thousands of United States Dollars, unless otherwise stated)**

**1. Basis of Presentation and Summary of Significant Accounting Policies  
Unaudited Interim Financial Information**

The accompanying unaudited condensed consolidated financial statements include all majority-owned subsidiaries over which the Company exercises control and have been prepared in accordance with US generally accepted accounting principles ( GAAP ) and the rules and regulations of the Securities and Exchange Commission for quarterly reports on Form 10-Q and include all of the information and disclosures required for interim financial reporting. The results of operations for the three and six months ended December 31, 2014 and 2013, are not necessarily indicative of the results for the full year. The Company believes that the disclosures are adequate to make the information presented not misleading.

These financial statements should be read in conjunction with the financial statements, accounting policies and financial notes thereto included in the Company s Annual Report on Form 10-K for the fiscal year ended June 30, 2014. In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair representation of financial results for the interim periods presented.

References to the Company refer to Net1 and its consolidated subsidiaries, unless the context otherwise requires. References to Net1 are references solely to Net 1 UEPS Technologies, Inc.

**Recent accounting pronouncements adopted**

In March 2013, the FASB issued guidance regarding *Parent s Accounting for the Cumulative Translation Adjustment Upon Derecognition of Certain Subsidiaries or Groups of Assets Within a Foreign Entity or of an Investment in a Foreign Entity*. This guidance requires that the parent release any related cumulative translation adjustment into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets had resided. The guidance is effective for the Company beginning July 1, 2014, and is applied prospectively. The adoption of this guidance did not have a material impact on the Company s financial statements.

**Recent accounting pronouncements not yet adopted as of December 31, 2014**

In May 2014, the FASB issued guidance regarding *Revenue from Contracts with Customers*. This guidance requires an entity to recognize revenue when a customer obtains control of promised goods or services in an amount that reflects the consideration to which the entity expects to receive in exchange for those goods or services. In addition, the standard requires disclosure of the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The guidance is effective for the Company beginning July 1, 2017. Early adoption is not permitted. The Company expects that this guidance will have a material impact on its financial statements and is currently evaluating the impact of this guidance on its financial statements on adoption.

In August 2014, the FASB issued guidance regarding *Disclosure of Uncertainties About an Entity s Ability to Continue as a Going Concern*. This guidance requires an entity to perform interim and annual assessments of its ability to continue as a going concern within one year of the date that its financial statements are issued. An entity must provide certain disclosures if conditions or events raise substantial doubt about the entity s ability to continue as a going concern. The guidance is effective for the Company beginning July 1, 2017. Early adoption is permitted. The Company is currently assessing the impact of this guidance on its financial statements disclosure.

**2. Pre-funded social welfare grants receivable**

Pre-funded social welfare grants receivable represents amounts pre-funded by the Company to certain merchants participating in the merchant acquiring system. The January 2015 payment service commenced on January 1, 2015, but the Company pre-funded certain merchants participating in the merchant acquiring system on the last two days of December 2014.

### 3. Inventory

The Company's inventory comprised the following categories as of December 31, 2014 and June 30, 2014.

	<b>December 31, 2014</b>	<b>June 30, 2014</b>
Finished goods	\$ 12,501	\$ 10,785
	\$ 12,501	\$ 10,785

### 4. Settlement assets and settlement obligations

Settlement assets comprise (1) cash received from the South African government that the Company holds pending disbursement to recipient cardholders of social welfare grants and (2) cash received from customers on whose behalf the Company processes payroll payments that the Company will disburse to customer employees, payroll-related payees and other payees designated by the customer.

Settlement obligations comprise (1) amounts that the Company is obligated to disburse to recipient cardholders of social welfare grants, (2) amounts that the Company is obligated to pay to customer employees, payroll-related payees and other payees designated by the customer.

The balances at each reporting date may vary widely depending on the timing of the receipts and payments of these assets and obligations.

### 5. Fair value of financial instruments

#### *Initial recognition and measurement*

Financial instruments are recognized when the Company becomes a party to the transaction. Initial measurements are at cost, which includes transaction costs.

#### *Risk management*

The Company seeks to reduce its exposure to currencies other than the South African Rand ( ZAR ) through a policy of matching, to the extent possible, assets and liabilities denominated in those currencies. In addition, the Company uses financial instruments in order to economically hedge its exposure to exchange rate and interest rate fluctuations arising from its operations. The Company is also exposed to equity price and liquidity risks as well as credit risks.

#### *Currency exchange risk*

The Company is subject to currency exchange risk because it purchases inventories that it is required to settle in other currencies, primarily the euro and US dollar. The Company has used forward contracts in order to limit its exposure in these transactions to fluctuations in exchange rates between the ZAR, on the one hand, and the US dollar and the euro, on the other hand.

#### *Translation risk*

Translation risk relates to the risk that the Company's results of operations will vary significantly as the US dollar is its reporting currency, but it earns most of its revenues and incurs most of its expenses in ZAR. The US dollar to ZAR exchange rate has fluctuated significantly over the past three years. As exchange rates are outside the Company's control, there can be no assurance that future fluctuations will not adversely affect the Company's results of operations and financial condition.

#### *Interest rate risk*

As a result of its normal borrowing and leasing activities, the Company's operating results are exposed to fluctuations in interest rates, which it manages primarily through regular financing activities. The Company generally maintains limited investment in cash equivalents and has occasionally invested in marketable securities.



## 5. Fair value of financial instruments (continued)

### *Risk management (continued)*

#### *Credit risk*

Credit risk relates to the risk of loss that the Company would incur as a result of non-performance by counterparties. The Company maintains credit risk policies with regard to its counterparties to minimize overall credit risk. These policies include an evaluation of a potential counterparty's financial condition, credit rating, and other credit criteria and risk mitigation tools as the Company's management deems appropriate.

With respect to credit risk on financial instruments, the Company maintains a policy of entering into such transactions only with South African and European financial institutions that have a credit rating of BBB or better, as determined by credit rating agencies such as Standard & Poor's, Moody's and Fitch Ratings.

#### *UEPS-based microlending credit risk*

The Company is exposed to credit risk in its UEPS-based microlending activities, which provides unsecured short-term loans to qualifying customers. The Company manages this risk by performing an affordability test for each prospective customer and assigns a creditworthiness score, which takes into account a variety of factors such as other debts and total expenditures on normal household and lifestyle expenses.

#### *Equity price and liquidity risk*

Equity price risk relates to the risk of loss that the Company would incur as a result of the volatility in the exchange-traded price of equity securities that it holds and the risk that it may not be able to liquidate these securities. The market price of these securities may fluctuate for a variety of reasons, consequently, the amount the Company may obtain in a subsequent sale of these securities may significantly differ from the reported market value.

Liquidity risk relates to the risk of loss that the Company would incur as a result of the lack of liquidity on the exchange on which these securities are listed. The Company may not be able to sell some or all of these securities at one time, or over an extended period of time without influencing the exchange traded price, or at all.

### **Financial instruments**

The following section describes the valuation methodologies the Company uses to measure its significant financial assets and liabilities at fair value.

In general, and where applicable, the Company uses quoted prices in active markets for identical assets or liabilities to determine fair value. This pricing methodology applies to Level 1 investments. If quoted prices in active markets for identical assets or liabilities are not available to determine fair value, then the Company uses quoted prices for similar assets and liabilities or inputs other than the quoted prices that are observable either directly or indirectly. These investments are included in Level 2 investments. In circumstances in which inputs are generally unobservable, values typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability. The fair values are therefore determined using model-based techniques that include option pricing models, discounted cash flow models, and similar techniques. Investments valued using such techniques are included in Level 3 investments.

*Asset measured at fair value using significant unobservable inputs investment in Finbond Group Limited ( Finbond )*

The Company's Level 3 asset represents an investment of 156,788,712 shares of common stock of Finbond, which are exchange-traded equity securities. Finbond's shares are traded on the Johannesburg Stock Exchange ( JSE ) and the Company has designated such shares as available for sale investments. The Company has concluded that the market for Finbond shares is not active and consequently has employed alternative valuation techniques in order to determine the fair value of such stock. Finbond issues financial products and services under a mutual banking licence and also has a microlending offering. In determining the fair value of Finbond, the Company has considered amongst other things Finbond's historical financial information (including its most recent public accounts), press releases issued by Finbond and its published net asset value. The Company believes that the best indicator of fair value of Finbond is its published net asset value and has used this value to determine the fair value.

**5. Fair value of financial instruments (continued)****Financial instruments (continued)***Asset measured at fair value using significant unobservable inputs investment in Finbond Group Limited ( Finbond ) (continued)*

The fair value of these securities as of December 31, 2014, represented approximately 1% of the Company's total assets, including these securities. The Company expects to hold these securities for an extended period of time and it is not concerned with short-term equity price volatility with respect to these securities provided that the underlying business, economic and management characteristics of the company remain sound.

***Derivative transactions - Foreign exchange contracts***

As part of the Company's risk management strategy, the Company enters into derivative transactions to mitigate exposures to foreign currencies using foreign exchange contracts. These foreign exchange contracts are over-the-counter derivative transactions. Substantially all of the Company's derivative exposures are with counterparties that have long-term credit ratings of BBB or better. The Company uses quoted prices in active markets for similar assets and liabilities to determine fair value (Level 2). The Company has no derivatives that require fair value measurement under Level 1 or 3 of the fair value hierarchy.

The Company's outstanding foreign exchange contracts are as follows:

As of December 31, 2014

<b>Notional amount</b>	<b>Strike price</b>	<b>Fair market value price</b>	<b>Maturity</b>
EUR 174,424.50	ZAR 15.6729	ZAR 14.1043	January 20, 2015
EUR 174,424.50	ZAR 15.8119	ZAR 14.1043	January 20, 2015
EUR 938,834.00	ZAR 14.7811	ZAR 14.2503	March 20, 2015
EUR 706,205.00	ZAR 14.8645	ZAR 14.3307	April 20, 2015
EUR 512,865.00	ZAR 14.9455	ZAR 14.4113	May 20, 2015
EUR 526,263.00	ZAR 15.0345	ZAR 14.5000	June 22, 2015
EUR 526,263.00	ZAR 15.1145	ZAR 14.5762	July 20, 2015
EUR 526,263.00	ZAR 15.2025	ZAR 14.6619	August 20, 2015
EUR 526,263.00	ZAR 15.2944	ZAR 14.7502	September 21, 2015
EUR 526,263.00	ZAR 15.3809	ZAR 14.8329	October 20, 2015
EUR 509,516.00	ZAR 15.4728	ZAR 14.9238	November 20, 2015
EUR 529,865.00	ZAR 15.5654	ZAR 15.0147	December 21, 2015
EUR 526,663.00	ZAR 15.6625	ZAR 15.1057	January 20, 2016

As of June 30, 2014

<b>Notional amount</b>	<b>Strike price</b>	<b>Fair market value price</b>	<b>Maturity</b>
EUR 182,272.50	ZAR 15.2077	ZAR 14.5803	July 21, 2014
EUR 182,272.50	ZAR 15.3488	ZAR 14.5803	July 21, 2014
EUR 180,022.50	ZAR 15.4228	ZAR 14.6542	August 20, 2014
EUR 180,022.50	ZAR 15.2819	ZAR 14.6542	August 20, 2014
EUR 180,022.50	ZAR 15.3623	ZAR 14.7367	September 22, 2014
EUR 180,022.50	ZAR 15.5041	ZAR 14.7367	September 22, 2014
EUR 181,570.50	ZAR 15.5739	ZAR 14.8119	October 20, 2014

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EUR 181,570.50	ZAR 15.4316	ZAR 14.8119	October 20, 2014
EUR 180,022.50	ZAR 15.6552	ZAR 14.8982	November 20, 2014
EUR 180,022.50	ZAR 15.5136	ZAR 14.8982	November 20, 2014
EUR 180,022.50	ZAR 15.5970	ZAR 14.9874	December 22, 2014
EUR 180,022.50	ZAR 15.7391	ZAR 14.9874	December 22, 2014
EUR 174,424.50	ZAR 15.8119	ZAR 15.0671	January 20, 2015
EUR 174,424.50	ZAR 15.6729	ZAR 15.0671	January 20, 2015

**5. Fair value of financial instruments (continued)**

The following table presents the Company's assets and liabilities measured at fair value on a recurring basis as of December 31, 2014, according to the fair value hierarchy:

	<b>Quoted Price in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>	<b>Total</b>
<b>Assets</b>				
Related to insurance business (included in other long-term assets):				
Cash and cash equivalents	\$ 1,688	\$ -	\$ -	\$ 1,688
Investment in Finbond (available for sale assets included in other long-term assets)	-	-	7,358	7,358
Other	-	44	-	44
<b>Total assets at fair value</b>	<b>\$ 1,688</b>	<b>\$ 44</b>	<b>\$ 7,358</b>	<b>\$ 9,090</b>
<b>Liabilities</b>				
Foreign exchange contracts	\$ -	\$ 345	\$ -	\$ 345
<b>Total liabilities at fair value</b>	<b>\$ -</b>	<b>\$ 345</b>	<b>\$ -</b>	<b>\$ 345</b>

The following table presents the Company's assets and liabilities measured at fair value on a recurring basis as of June 30, 2014, according to the fair value hierarchy:

	<b>Quoted Price in Active Markets for Identical Assets (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>	<b>Total</b>
<b>Assets</b>				
Related to insurance business (included in other long-term assets):				
Cash and cash equivalents	\$ 1,800	\$ -	\$ -	\$ 1,800
Investment in Finbond (available for sale assets included in other long-term assets)	-	-	8,068	8,068
Other	-	47	-	47
<b>Total assets at fair value</b>	<b>\$ 1,800</b>	<b>\$ 47</b>	<b>\$ 8,068</b>	<b>\$ 9,915</b>
<b>Liabilities</b>				
Foreign exchange contracts	\$ -	\$ 164	\$ -	\$ 164
<b>Total liabilities at fair value</b>	<b>\$ -</b>	<b>\$ 164</b>	<b>\$ -</b>	<b>\$ 164</b>

Changes in the Company's investment in Finbond (Level 3 that are measured at fair value on a recurring basis) were insignificant during the three and six months ended December 31, 2014 and 2013, respectively. There have been no transfers in or out of Level 3 during the three and six months ended December 31, 2014 and 2013, respectively.

***Assets and liabilities measured at fair value on a nonrecurring basis***

The Company measures its assets at fair value on a nonrecurring basis when they are deemed to be other-than-temporarily impaired. The Company has no liabilities that are measured at fair value on a nonrecurring basis. The Company reviews the carrying values of its assets when events and circumstances warrant and considers all available evidence in evaluating when declines in fair value are other-than-temporary. The fair values of the Company's assets are determined using the best information available, and may include quoted market prices, market comparables, and discounted cash flow projections. An impairment charge is recorded when the cost of the assets exceeds its fair value and the excess is determined to be other-than-temporary. The Company has not recorded any impairment charges during the reporting periods presented herein.

**6. Goodwill and intangible assets, net****Goodwill**

Summarized below is the movement in the carrying value of goodwill for the three and six months ended December 31, 2014:

	Gross value	Accumulated impairment	Carrying value
Balance as of June 30, 2014	\$ 186,576	\$ -	\$ 186,576
Foreign currency adjustment <sup>(1)</sup>	(14,339)	-	(14,339)
Balance as of December 31, 2014	\$ 172,237	\$ -	\$ 172,237

(1) The foreign currency adjustment represents the effects of the fluctuations between the South African rand and the Korean won, and the US dollar on the carrying value.

Goodwill has been allocated to the Company's reportable segments as follows:

	As of December 31, 2014	As of June 30, 2014
South African transaction processing	\$ 26,011	\$ 28,517
International transaction processing	118,689	128,427
Financial inclusion and applied technologies	27,537	29,632
Total	\$ 172,237	\$ 186,576

**Intangible assets, net*****Carrying value and amortization of intangible assets***

Summarized below is the carrying value and accumulated amortization of the intangible assets as of December 31, 2014 and June 30, 2014:

	As of December 31, 2014			As of June 30, 2014		
	Gross carrying value	Accumulated amortization	Net carrying value	Gross carrying value	Accumulated amortization	Net carrying value
Finite-lived intangible assets:						
Customer relationships	\$ 90,966	\$ (42,445)	\$ 48,521	\$ 98,676	\$ (41,273)	\$ 57,403
Software and unpatented technology	30,966	(26,706)	4,260	33,604	(26,207)	7,397
FTS patent	3,301	(3,301)	-	3,619	(3,619)	-
Exclusive licenses	4,506	(4,506)	-	4,506	(4,506)	-
Trademarks	6,334	(3,231)	3,103	6,890	(3,176)	3,714
Total finite-lived intangible assets	\$ 136,073	\$ (80,189)	\$ 55,884	\$ 147,295	\$ (78,781)	\$ 68,514

Aggregate amortization expense on the finite-lived intangible assets for the three and six months ended December 31, 2014, was approximately \$3.9 million and \$7.7 million, respectively (three and six months ended December 31, 2013, was approximately \$4.1 million and \$7.8 million, respectively).

Future estimated annual amortization expense for the next five fiscal years and thereafter, assuming exchange rates prevailing on December 31, 2014, is presented in the table below. Actual amortization expense in future periods could differ from this estimate as a result of acquisitions, changes in useful lives, exchange rate fluctuations and other relevant factors.

2015	\$ 14,605
2016	10,920
2017	8,696
2018	8,696
2019	8,375
Thereafter	\$ 11,644

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## 7. Reinsurance assets and policy holder liabilities under insurance and investment contracts

### Reinsurance assets and policy holder liabilities under insurance contracts

Summarized below is the movement in reinsurance assets and policy holder liabilities under insurance contracts during the six months ended December 31, 2014:

	<b>Reinsurance assets (1)</b>	<b>Insurance contracts (2)</b>
Balance as of June 30, 2014	\$ 21,062	\$ (21,478)
Foreign currency adjustment <sup>(3)</sup>	(1,851)	1,887
Balance as of December 31, 2014	\$ 19,211	\$ (19,591)

(1) Included in other long-term assets.

(2) Included in other long-term liabilities.

(3) The foreign currency adjustment represents the effects of the fluctuations between the ZAR against the US dollar.

The Company has agreements with reinsurance companies in order to limit its losses from large insurance contracts, however, if the reinsurer is unable to meet its obligations, the Company retains the liability.

The value of insurance contract liabilities is based on best estimates assumptions of future experience plus prescribed margins, as required in the markets in which these products are offered, namely South Africa. The process of deriving the best estimates assumptions plus prescribed margins includes assumptions related to future mortality and morbidity (an appropriate base table of standard mortality is chosen depending on the type of contract and class of business), withdrawals (based on recent withdrawal investigations and expected future trends), investment returns (based on government treasury rates adjusted by an applicable margin), expense inflation (based on a 10-year real return on CPI-linked government bonds from the risk-free rate and adding an allowance for salary inflation and book shrinkage of 1% per annum) and claim reporting delays (based on average industry experience).

### Assets and policy holder liabilities under investment contracts

Summarized below is the movement in assets and policy holder liabilities under investment contracts during the six months ended December 31, 2014:

	<b>Assets (1)</b>	<b>Investment contracts (2)</b>
Balance as of June 30, 2014	\$ 688	\$ (688)
Foreign currency adjustment <sup>(3)</sup>	(60)	60
Balance as of December 31, 2014	\$ 628	\$ (628)

(1) Included in other long-term assets.

(2) Included in other long-term liabilities.

(3) The foreign currency adjustment represents the effects of the fluctuations between the ZAR against the US dollar.

The Company does not offer any investment products with guarantees related to capital or returns.

## 8. Short-term credit facility

The Company's short-term credit facilities are described in Note 12 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2014.

### South Africa

As of December 31, 2014, and June 30, 2014, the Company had not utilized any of its ZAR 250.0 million (\$21.5 million, translated at exchange rates applicable as of December 31, 2014) overdraft facility. As of December 31, 2014, the interest rate on the overdraft facility was 8.10% . At December 31, 2014, the Company had utilized approximately ZAR 137.2 million (\$11.8 million, translated at exchange rates applicable as of December 31, 2014) of its ZAR 150 million indirect and derivative facilities to obtain foreign exchange contracts from the bank and to enable the bank to issue guarantees, including stand-by letters of credit, in order for the Company to honor its obligations to third parties requiring such guarantees (refer to Note 17). As of June 30, 2014, the Company had utilized approximately ZAR 139.0 million (\$13.1 million, translated at exchange rates applicable as of June 30, 2014) of its indirect and derivative facilities.

**8. Short-term credit facility (continued)****Korea**

The Company had not utilized any of its KRW 10 billion (\$9.1 million, translated at exchange rates applicable as of December 31, 2014) overdraft facility as of December 31, 2014 and June 30, 2014. As of December 31, 2014, the interest rate on the overdraft facility was 4.47%. The facility expired in January 2015.

**9. Long-term borrowings**

The Company's Korean senior secured loan facility is described in Note 13 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2014. The current carrying value as of December 31, 2014, is \$59.7 million. As of December 31, 2014, the carrying amount of the long-term borrowings approximated fair value. The interest rate in effect on December 31, 2014, was 5.24%.

Interest expense incurred during the three and six months ended December 31, 2014 and 2013, was \$0.9 million and \$1.8 million; and \$2.0 million and \$3.6 million, respectively. Prepaid facility fees amortized during the three and six months ended December 31, 2014 and 2013, was \$0.1 million and \$0.5 million; and \$0.1 million and \$0.6 million, respectively. Prepaid facility fees amortized during the three and six months ended December 31, 2013, include the remaining prepaid facility fees related to the refinanced facility of approximately \$0.4 million that were expensed.

The first scheduled principal repayment of \$14.1 million was paid on October 29, 2014. The next scheduled principal payment of \$9.1 million (translated at exchange rates applicable as of December 31, 2014) will be made on April 29, 2016.

**10. Capital structure**

The following table presents reconciliation between the number of shares, net of treasury, presented in the unaudited condensed consolidated statement of changes in equity during the six months ended December 31, 2014 and 2013, respectively, and the number of shares, net of treasury, excluding non-vested equity shares that have not vested during the six months ended December 31, 2014 and 2013, respectively:

	<b>2014</b>	<b>2013</b>
Number of shares, net of treasury:		
Statement of changes in equity	46,547,153	45,773,342
Less: Non-vested equity shares that have not vested (Note 12)	(524,863)	(569,111)
Number of shares, net of treasury excluding non-vested equity shares that have not vested	46,022,290	45,204,231

**Common stock repurchases and transaction with non-controlling interests**

The Company did not repurchase any of its shares during the three and six months ended December 31, 2014 and 2013, under its share repurchase authorization. However, on August 27, 2014, the Company entered into a Subscription and Sale of Shares Agreement with Business Venture Investments No 1567 Proprietary Limited (RF) (BVI), one of the Company's BEE partners, in preparation for any new potential SASSA tender. Pursuant to the agreement: (i) the Company repurchased BVI's remaining 1,837,432 shares of the Company's common stock for approximately ZAR 97.4 million in cash (\$9.2 million translated at exchange rates prevailing as of August 27, 2014) and (ii) BVI has subscribed for new ordinary shares of Cash Paymaster Services (Pty) Ltd (CPS) representing approximately 12.5% of CPS' ordinary shares outstanding after the subscription for ZAR 15.0 million in cash (approximately \$1.4 million translated at exchange rates prevailing as of August 27, 2014). In connection with transactions described above, the CPS shareholder agreement that was negotiated as part of the original December 2013 Relationship Agreement became effective.

**Acquisition of KSNET non-controlling interests**

During the three and six months ended December 31, 2013, the Company acquired substantially all of the issued share capital of KSNET, Inc. that it did not previously own for approximately \$2.0 million in cash. After the acquisition of the additional shares, the Company owned 99.90% of KSNET. The Company purchased the remaining shares it did not own during the three months ended March 31, 2014. The transaction was accounted for as an equity transaction with a non-controlling interest and accordingly, no gain or loss was recognized in the Company's consolidated statement of operations. The carrying amount of the non-controlling interest was adjusted to reflect the change in ownership interest in KSNET. The difference between the fair value of the consideration paid and the amount by which the non-controlling interest was adjusted, of \$1.5 million, was recognized in equity attributable to Net1.

**11. Accumulated other comprehensive loss**

The table below presents the change in accumulated other comprehensive (loss) income per component during the six months ended December 31, 2014:

	Accumulated Foreign currency translation reserve	Six months ended December 31, 2014 Accumulated Net unrealized income (loss) on asset available for sale, net of tax	Total
Balance as of June 30, 2014	\$ (83,359)	\$ 618	\$ (82,741)
Movement in foreign currency translation reserve	(37,537)	-	(37,537)
Unrealized loss on asset available for sale, net of tax of \$88	-	(226)	(226)
Balance as of December 31, 2014	\$ (120,896)	\$ 392	\$ (120,504)

There were no reclassifications from accumulated other comprehensive loss to comprehensive (loss) income during the three and six months ended December 31, 2014 or 2013, respectively.

**12. Stock-based compensation****Stock option and restricted stock activity***Options*

The following table summarizes stock option activity for the six months ended December 31, 2014 and 2013:

	Number of shares	Weighted average exercise price (\$)	Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (\$ 000)	Weighted Average Grant Date Fair Value (\$)
Outstanding June 30, 2014	2,710,392	14.16	5.38	3,909	
Granted under Plan: August 2014	464,410	11.23	10.00	2,113	4.55
Exercised	(688,633)	8.24		3,697	
Outstanding December 31, 2014	2,486,169	15.24	5.20	1,842	
Outstanding June 30, 2013	2,648,583	15.15	5.98	313	
Granted under Plan: August 2013	224,896	7.35	10.00	568	2.53
Outstanding December 31, 2013	2,873,479	14.54	5.79	1,037	

The fair value of each option is estimated on the date of grant using the Cox Ross Rubinstein binomial model that uses the assumptions noted in the following table. The estimated expected volatility is calculated based on the Company's 250 day volatility. The estimated expected life of the option was determined based on historical behavior of employees who were granted options with similar terms. The Company has estimated no forfeitures for options awarded in August 2013 and 2014, respectively.



**12. Stock-based compensation (continued)****Stock option and restricted stock activity (continued)***Options (continued)*

The table below presents the range of assumptions used to value options granted during the six months ended December 31, 2014 and 2013:

	Six months ended December 31,	
	2014	2013
Expected volatility	60%	50%
Expected dividends	0%	0%
Expected life (in years)	3	3
Risk-free rate	1.0%	0.9%

There were no forfeitures during the three and six months ended December 31, 2014 and 2013.

The following table presents stock options vested and expecting to vest as of December 31, 2014:

	Number of shares	Weighted average exercise price (\$)	Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (\$ 000)
Vested and expecting to vest	December 31, 2014 2,486,169	15.24	5.20	1,842

These options have an exercise price range of \$7.35 to \$24.46.

The following table presents stock options that are exercisable as of December 31, 2014:

	Number of shares	Weighted average exercise price (\$)	Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (\$ 000)
Exercisable	December 31, 2014 1,728,163	17.55	3.51	775

During the three months ended December 31, 2014 and 2013, respectively, 57,334 and 159,666 stock options became exercisable. During the six months ended December 31, 2014 and 2013, respectively, 330,967 and 358,333 stock options became exercisable. During the six months ended December 31, 2014, the Company received approximately \$1.0 million from 116,395 stock options exercised. The remaining 572,238 stock options were exercised through recipients delivering 336,584 shares of the Company's common stock to the Company on September 9, 2014, to settle the exercise price due. No stock options were exercised during the three months ended December 31, 2014, or during the three and six months ended December 31, 2013. The Company issues new shares to satisfy stock option exercises.

**12. Stock-based compensation (continued)****Stock option and restricted stock activity (continued)***Restricted stock*

The following table summarizes restricted stock activity for the six months ended December 31, 2014 and 2013:

		<b>Number of Shares of Restricted Stock</b>	<b>Weighted Average Grant Date Fair Value (\$ 000)</b>
Non-vested	June 30, 2014	385,778	3,534
Granted	August 2014	141,707	581
Granted	November 2014	71,530	229
Vested	August 2014	(74,152)	828
Non-vested	December 31, 2014	524,863	3,795
Non-vested	June 30, 2013	405,226	4,393
Granted	August 2013	187,963	1,382
Vested	August 2013	(16,907)	161
Forfeitures	October 2013	(7,171)	161
Non-vested	December 31, 2013	569,111	5,572

The August 2014 grants comprise 127,626 and 14,081 shares of restricted stock awarded to employees and non-employee directors, respectively. All of the November 2014 grants were awarded to employees. The 127,626 and 71,530 shares of restricted stock will vest in full only on the date, if any, the following conditions are satisfied: (1) the closing price of the Company's common stock equals or exceeds \$19.41 (subject to appropriate adjustment for any stock split or stock dividend) for a period of 30 consecutive trading days during a measurement period commencing on the date that the Company files its Annual Report on Form 10-K for the fiscal year ended 2017 and ending on December 31, 2017 and (2) the recipient is employed by the Company on a full-time basis when the condition in (1) is met. If either of these conditions is not satisfied, then none of the shares of restricted stock will vest and they will be forfeited. The \$19.41 price target represents a 20% increase, compounded annually, in the price of the Company's common stock on Nasdaq over the \$11.23 closing price on August 27, 2014.

The 127,626 and 71,530 shares of restricted stock are effectively forward starting knock-in barrier options with a strike price of zero. The fair value of these shares of restricted stock was calculated utilizing an adjusted Monte Carlo simulation discounted cash flow model which was developed for the purpose of the valuation of these shares. For each simulated share price path, the market share price condition was evaluated to determine whether or not the shares would vest under that simulation. The adjustment to the Monte Carlo simulation model incorporates a jump diffusion process to the standard Geometric Brownian Motion simulation, in order to capture the discontinuous share price jumps observed in the Company's share price movements on stock exchanges on which it is listed. Therefore, the simulated share price paths capture the idiosyncrasies of the observed Company share price movements.

In scenarios where the shares do not vest, the final vested value at maturity is zero. In scenarios where vesting occurs, the final vested value on maturity is the share price on vesting date. The value of the grant is the average of the discounted vested values. The Company used an expected volatility of 76.01%, an expected life of approximately three years, a risk-free rate of 1.27% and no future dividends in its calculation of the fair value of the 127,626 shares of restricted stock. The Company used an expected volatility of 63.73%, an expected life of approximately three years, a risk-free rate of 1.21% and no future dividends in its calculation of the fair value of the 71,530 shares of restricted stock. Estimated expected volatility was calculated based on the Company's 30 day VWAP share price using the



exponentially weighted moving average of returns.

The fair value of restricted stock vesting during the six months ended December 31, 2014 and 2013, respectively, was \$0.8 million and \$0.2 million. The fair value of restricted stock is based on the closing price of the Company's stock quoted on The Nasdaq Global Select Market on the date of grant.

**12. Stock-based compensation (continued)****Stock-based compensation charge and unrecognized compensation cost**

The Company has recorded a stock-based compensation charge of \$1.0 million during each of the three months ended December 31, 2014 and 2013, respectively, which comprised:

	<b>Total charge</b>	<b>Allocated to cost of goods sold, IT processing, servicing and support</b>	<b>Allocated to selling, general and administration</b>
<b>Three months ended December 31, 2014</b>			
Stock-based compensation charge	\$ 1,035	\$ -	\$ 1,035
Total three months ended December 31, 2014	\$ 1,035	\$ -	\$ 1,035
<b>Three months ended December 31, 2013</b>			
Stock-based compensation charge	\$ 974	\$ -	\$ 974
Reversal of stock compensation charge related to restricted stock forfeited	(6)	-	(6)
Total three months ended December 31, 2013	\$ 968	\$ -	\$ 968

The Company has recorded a stock-based compensation charge of \$2.0 million and \$1.9 million, respectively, during the six months ended December 31, 2014 and 2013, which comprised:

	<b>Total charge</b>	<b>Allocated to cost of goods sold, IT processing, servicing and support</b>	<b>Allocated to selling, general and administration</b>
<b>Six months ended December 31, 2014</b>			
Stock-based compensation charge	\$ 1,951	\$ -	\$ 1,951
Total six months ended December 31, 2014	\$ 1,951	\$ -	\$ 1,951
<b>Six months ended December 31, 2013</b>			
Stock-based compensation charge	\$ 1,904	\$ -	\$ 1,904
Reversal of stock compensation charge related to restricted stock forfeited	(6)	-	(6)
Total six months ended December 31, 2013	\$ 1,898	\$ -	\$ 1,898

The stock-based compensation charges have been allocated to selling, general and administration based on the allocation of the cash compensation paid to the employees.

As of December 31, 2014, the total unrecognized compensation cost related to stock options was approximately \$2.4 million, which the Company expects to recognize over approximately three years. As of December 31, 2014, the total unrecognized compensation cost related to restricted stock awards was approximately \$1.8 million, which the Company expects to recognize over approximately two years.

As of December 31, 2014 and June 30, 2014, respectively, the Company has recorded a deferred tax asset of approximately \$1.3 million and \$1.6 million related to the stock-based compensation charge recognized related to employees and directors of Net1 as it is able to deduct the grant date fair value for taxation purposes in the United

States.

**13. Earnings per share**

Basic earnings per share include shares of restricted stock that meet the definition of a participating security because these shares are eligible to receive non-forfeitable dividend equivalents at the same rate as common stock. Basic earnings per share have been calculated using the two-class method and basic earnings per share for the three and six months ended December 31, 2014 and 2013, reflects only undistributed earnings. The computation below of basic earnings per share excludes the net income attributable to shares of unvested restricted stock (participating non-vested restricted stock) from the numerator and excludes the dilutive impact of these unvested shares of restricted stock from the denominator.

**13. Earnings per share (continued)**

Diluted earnings per share has been calculated to give effect to the number of shares of additional common stock that would have been outstanding if the potential dilutive instruments had been issued in each period. Stock options are included in the calculation of diluted earnings per share utilizing the treasury stock method and are not considered to be participating securities as the stock options do not contain non-forfeitable dividend rights. The calculation of diluted earnings per share includes the dilutive effect of a portion of the restricted stock granted to employees in February 2012, August 2013 and August 2014 as these shares of restricted stock are considered contingently returnable shares for the purposes of the diluted earnings per share calculation and the vesting conditions in respect of a portion of the restricted stock had been satisfied. The vesting conditions are discussed in Note 18 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2014.

The following table presents net income attributable to Net1 (income from continuing operations) and the share data used in the basic and diluted earnings per share computations using the two-class method:

	<b>Three months ended</b>		<b>Six months ended</b>	
	<b>December 31,</b>		<b>December 31,</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
	(in thousands except percent and per share data)		(in thousands except percent and per share data)	
<b>Numerator:</b>				
Net income attributable to Net1	\$ 22,374	\$ 12,749	\$ 46,463	\$ 24,345
Undistributed earnings	22,374	12,749	46,463	24,345
Percent allocated to common shareholders (Calculation 1)	99%	99%	99%	99%
Numerator for earnings per share: basic and diluted	\$ 22,102	\$ 12,594	\$ 45,947	\$ 24,075
<b>Denominator:</b>				
Denominator for basic earnings per share: weighted-average common shares outstanding	45,953	45,221	46,352	45,218
Effect of dilutive securities:				
Stock options	125	156	117	113
Denominator for diluted earnings per share: adjusted weighted average common shares outstanding and assumed conversion	46,078	45,377	46,469	45,331
<b>Earnings per share:</b>				
Basic	\$ 0.48	\$ 0.28	\$ 0.99	\$ 0.53
Diluted	\$ 0.48	\$ 0.28	\$ 0.99	\$ 0.53
<b>(Calculation 1)</b>				
Basic weighted-average common shares outstanding (A)	45,953	45,221	46,352	45,218
Basic weighted-average common shares outstanding and unvested restricted shares expected to vest (B)	46,519	45,776	46,873	45,725

Percent allocated to common shareholders (A)	99%	99%	99%	99%
/ (B)				

Options to purchase 1,858,853 shares of the Company's common stock at prices ranging from \$11.23 to \$24.46 per share were outstanding during the three and six months ended December 31, 2014, but were not included in the computation of diluted earnings per share because the options' exercise price were greater than the average market price of the Company's common stock. The options, which expire at various dates through August 27, 2024, were still outstanding as of December 31, 2014.

**14. Supplemental cash flow information**

The following table presents supplemental cash flow disclosures for the three and six months ended December 31, 2014 and 2013:

	Three months ended December 31,		Six months ended December 31,	
	2014	2013	2014	2013
Cash received from interest	\$ 3,577	\$ 3,223	\$ 7,740	\$ 6,464
Cash paid for interest	\$ 1,195	\$ 2,027	\$ 2,413	\$ 3,666
Cash paid for income taxes	\$ 20,393	\$ 14,029	\$ 25,553	\$ 14,527

The sale of the Company's NUETS business is described in Note 19 to its audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2014. The Company received cash sale proceeds of \$1.9 million related to this transaction in July 2014.

As discussed in Note 12, during the six months ended December 31, 2014, employees exercised stock options through the delivery 336,584 shares of the Company's common stock at the closing price on September 9, 2014 or \$13.93 under the terms of their option agreements. These shares are included in the Company's total share count and amount reflected as treasury shares on the unaudited condensed consolidated balance sheet as of December 31, 2014 and unaudited condensed consolidated statement of changes in equity for the six months ended December 31, 2014.

**15. Operating segments**

The Company discloses segment information as reflected in the management information systems reports that its chief operating decision maker uses in making decisions and to report certain entity-wide disclosures about products and services, major customers, and the countries in which the entity holds material assets or reports material revenues. A description of the Company's operating segments is contained in Note 23 to the Company's audited consolidated financial statements included in its Annual Report on Form 10-K for the year ended June 30, 2014.

The reconciliation of the reportable segments revenue to revenue from external customers for the three months ended December 31, 2014 and 2013, respectively, is as follows:

	Revenue		
	Reportable Segment	Inter- segment	From external customers
South African transaction processing	\$ 58,427	\$ 5,437	\$ 52,990
International transaction processing	40,466	-	40,466
Financial inclusion and applied technologies	67,531	6,856	60,675
Total for the three months ended December 31, 2014	166,424	12,293	154,131
South African transaction processing	58,754	2,280	56,474
International transaction processing	37,738	-	37,738
Financial inclusion and applied technologies	50,480	7,409	43,071
Total for the three months ended December 31, 2013	\$ 146,972	\$ 9,689	\$ 137,283

The reconciliation of the reportable segments revenue to revenue from external customers for the six months ended December 31, 2014 and 2013, respectively, is as follows:

	Revenue		
	Reportable Segment	Inter- segment	From external customers

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South African transaction processing	\$	118,679	\$	10,558	\$	108,121
International transaction processing		83,670		-		83,670
Financial inclusion and applied technologies		132,728		13,947		118,781
Total for the six months ended December 31, 2014	\$	335,077	\$	24,505	\$	310,572

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## 15. Operating segments (continued)

	Revenue		
	Reportable Segment	Inter-segment	From external customers
South African transaction processing	\$ 115,915	\$ 2,980	\$ 112,935
International transaction processing	75,279	-	75,279
Financial inclusion and applied technologies	87,276	14,713	72,563
Total for the six months ended December 31, 2013	\$ 278,470	\$ 17,693	\$ 260,777

The Company does not allocate interest income, interest expense or income tax expense to its reportable segments. The Company evaluates segment performance based on segment operating income before acquisition-related intangible asset amortization which represents operating income before acquisition-related intangible asset amortization and allocation of expenses allocated to Corporate/Eliminations, all under GAAP. The reconciliation of the reportable segments measure of profit or loss to income before income taxes for the three and six months ended December 31, 2014 and 2013, respectively, is as follows:

	Three months ended December 31,		Six months ended December 31,	
	2014	2013	2014	2013
Reportable segments measure\$ of profit or loss	36,453	\$ 25,532	\$ 75,048	\$ 50,352
Operating income:	(5,638)	(6,730)	(11,108)	(15,150)
Corporate/Eliminations				
Interest income	3,587	3,236	7,677	6,555
Interest expense	(1,107)	(2,226)	(2,419)	(3,978)
Income before income taxes	\$ 33,295	\$ 19,812	\$ 69,198	\$ 37,779

The following tables summarize segment information which is prepared in accordance with GAAP for the three and six months ended December 31, 2014 and 2013:

	Three months ended December 31,		Six months ended December 31,	
	2014	2013	2014	2013
Revenues				
South African transaction\$ processing	58,427	\$ 58,754	\$ 118,679	\$ 115,915
International transaction processing	40,466	37,738	83,670	75,279
Financial inclusion and applied technologies	67,531	50,480	132,728	87,276
Total	166,424	146,972	335,077	278,470
Operating income (loss)				
South African transaction processing	12,883	7,128	26,522	13,589
International transaction processing	5,743	5,139	13,092	10,663
Financial inclusion and applied technologies	17,827	13,265	35,434	26,100
	36,453	25,532	75,048	50,352



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Subtotal: Operating segments				
Corporate/Eliminations	(5,638)	(6,730)	(11,108)	(15,150)
Total	30,815	18,802	63,940	35,202
Depreciation and amortization				
South African transaction processing	1,823	1,949	3,545	3,822
International transaction processing	4,292	3,604	8,664	7,863
Financial inclusion and applied technologies	203	174	382	323
Subtotal: Operating segments				
Corporate/Eliminations	3,839	4,047	7,740	7,795
Total	\$ 10,157	\$ 9,774	\$ 20,331	\$ 19,803

**15. Operating segments (continued)**

	Three months ended December 31,		Six months ended December 31,	
	2014	2013	2014	2013
Expenditures for long-lived assets				
South African transaction processing	\$ 1,482	\$ 2,044	\$ 2,164	\$ 2,600
International transaction processing	7,279	4,685	15,606	9,516
Financial inclusion and applied technologies	376	116	745	345
Subtotal: Operating segments	9,137	6,845	18,515	12,461
Corporate/Eliminations	-	-	-	-
Total	\$ 9,137	\$ 6,845	\$ 18,515	\$ 12,461

The segment information as reviewed by the chief operating decision maker does not include a measure of segment assets per segment as all of the significant assets are used in the operations of all, rather than any one, of the segments. The Company does not have dedicated assets assigned to a particular operating segment. Accordingly, it is not meaningful to attempt an arbitrary allocation and segment asset allocation is therefore not presented.

It is impractical to disclose revenues from external customers for each product and service or each group of similar products and services.

**16. Income tax****Income tax in interim periods**

For the purposes of interim financial reporting, the Company determines the appropriate income tax provision by first applying the effective tax rate expected to be applicable for the full fiscal year to ordinary income. This amount is then adjusted for the tax effect of significant unusual or extraordinary items, for instance, changes in tax law, valuation allowances and non-deductible transaction-related expenses that are reported separately, and have an impact on the tax charge. The cumulative effect of any change in the enacted tax rate, if and when applicable, on the opening balance of deferred tax assets and liabilities is also included in the tax charge as a discrete event in the interim period in which the enactment date occurs.

For the three and six months ended December 31, 2014, the tax charge was calculated using the expected effective tax rate for the year. The Company's effective tax rate for the three and six months ended December 31, 2014, was 30.6% and 31.6%, respectively, and was higher than the South African statutory rate primarily as a result of non-deductible expenses (including consulting and legal fees, interest expense related to the Company's long-term Korean borrowings and stock-based compensation charges).

The Company's effective tax rate for the three and six months ended December 31, 2013, was 35.8% and 35.9%, respectively, and was higher than the South African statutory rate primarily as a result of non-deductible expenses (including interest expense related to the Company's long-term Korean borrowings and stock-based compensation charges).

**Uncertain tax positions**

There were no changes during the three and six months ended December 31, 2014. As of December 31, 2014, the Company had accrued interest related to uncertain tax positions of approximately \$0.2 million on its balance sheet.

The Company does not expect changes related to its unrecognized tax benefits will have a significant impact on its results of operations or financial position in the next 12 months.

As of December 31, 2014 and June 30, 2014, respectively the Company has unrecognized tax benefits of \$1.1 million and \$1.2 million, all of which would impact the Company's effective tax rate. The Company files income tax returns mainly in South Africa, South Korea, Austria, Botswana and in the US federal jurisdiction. As of December 31, 2014, the Company's South African subsidiaries are no longer subject to income tax examination by the South African Revenue Service for periods before June 30, 2010. The Company is subject to income tax in other jurisdictions outside South Africa, none of which are individually material to its financial position, statement of cash flows, or results of operations.

## **17. Commitments and contingencies**

### **Guarantees**

The South African Revenue Service and certain of the Company's customers, suppliers and other business partners have asked the Company to provide them with guarantees, including standby letters of credit, issued by a South African bank. The Company is required to procure these guarantees for these third parties to operate its business.

Nedbank has issued guarantees to these third parties amounting to ZAR 135.0 million (\$11.6 million, translated at exchange rates applicable as of December 31, 2014) and thereby utilizing part of the Company's short-term facility. The Company in turn has provided nonrecourse, unsecured counter-guarantees to Nedbank for ZAR 125.0 million (\$10.8 million, translated at exchange rates applicable as of December 31, 2014). The Company pays commission of between 0.2% per annum to 2.0% per annum of the face value of these guarantees and does not recover any of the commission from third parties.

The Company has not recognized any obligation related to these counter-guarantees in its consolidated balance sheet as of December 31, 2014 and June 30, 2014. The maximum potential amount that the Company could pay under these guarantees is ZAR 135.0 million (\$11.6 million, translated at exchange rates applicable as of December 31, 2014). The guarantees have reduced the amount available for borrowings under the Company's short-term credit facility described in Note 8.

### **Contingencies**

#### ***Securities Litigation***

On January 16, 2015, the Company filed a motion to dismiss plaintiff's amended complaint for failure to state a claim. Plaintiff has until March 6, 2015 to file an opposition to the Company's motion. The Company continues to believe this lawsuit has no merit and intends to defend it vigorously.

The Company is subject to a variety of insignificant claims and suits that arise from time to time in the ordinary course of business.

Management currently believes that the resolution of these matters, individually or in the aggregate, will not have a material adverse impact on the Company's financial position, results of operations and cash flows.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with our Annual Report on Form 10-K for the year ended June 30, 2014, and the unaudited condensed consolidated financial statements and the accompanying notes included in this Form 10-Q.

### **Forward-looking statements**

Some of the statements in this Form 10-Q constitute forward-looking statements. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our or our industry's actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed, implied or inferred by these forward-looking statements. Such factors include, among other things, those listed under Item 1A. Risk Factors and elsewhere in our Annual Report on Form 10-K for the year ended June 30, 2014, and Item 1A. Risk Factors and elsewhere in this Form 10-Q. In some cases, you can identify forward-looking statements by terminology such as may, will, should, could, would, expects, plans, intends, anticipates, believes, estimates, or the negative of such terms and other comparable terminology.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we do not know whether we can achieve positive future results, levels of activity, performance, or goals. Actual events or results may differ materially. We undertake no obligation to update any of the forward-looking statements after the date of this Form 10-Q to conform those statements to reflect the occurrence of unanticipated events, except as required by applicable law.

You should read this Form 10-Q and the documents that we reference herein and the documents we have filed as exhibits hereto and which we have filed with the Securities and Exchange Commission completely and with the understanding that our actual future results, levels of activity, performance and achievements may be materially different from what we expect. We qualify all of our forward-looking statements by these cautionary statements.

### **Recent Developments**

#### ***New SASSA tender process***

As ordered by the South African Constitutional Court in its April 2014 ruling, SASSA has initiated a new tender process for a five-year contract for the payment of social grants. SASSA issued an initial request for proposals ( RFP ) on October 22, 2014, which required bidders to submit proposals by December 12, 2014. However, following a detailed analysis of the tender specifications, we concluded that the tender specifications were not sufficiently clear regarding a number of critical points and failed to comply with the RFP requirements specified in the Court's order. We wrote a letter to SASSA, requesting that the RFP be withdrawn, corrected and reissued. SASSA declined our request. We then applied to the Court on November 6, 2014, for an order setting aside the RFP and directing SASSA to issue a corrected RFP. We initiated the request to SASSA, and subsequently to the Court, in order to ensure that there is no ambiguity in the tender specifications or conflict with the Court's April 2014 remedy order in an attempt to reduce the likelihood of another prolonged legal challenge should SASSA award a new tender. SASSA and AllPay (an unsuccessful bidder during the previous RFP and a party to the Court's April 2014 ruling) opposed our application.

Following the submission of further affidavits and arguments to the Court, on December 5, 2014, the Court ordered SASSA to (1) extend the deadline for the submission of bids to February 27, 2015, (2) circulate and file with the Court a draft amended RFP by December 20, 2014 and (3) issue a bidder's notice calling for bidders to furnish SASSA with objections or questions to the draft amended RFP by January 15, 2015. The Court also permitted litigating parties to file further affidavits or submissions by January 27, 2015.

On December 8, 2014, SASSA extended the bid deadline as ordered and on December 20, 2014, it issued a draft amended RFP. We analyzed the draft amended RFP in detail and believed that its specifications were still not sufficiently clear and that it still failed to comply with the RFP requirements contained in the Court's April 2014 order. We submitted a list of questions and objections to SASSA on January 15, 2015. SASSA replied to us on January 19, 2015. However, in our view, SASSA did not provide sufficient answers to our questions and objections and we therefore submitted a further affidavit to the Court on January 20, 2015, requesting the Court to set aside the RFP and to order SASSA to issue a new RFP that complies with the Court's 2014 ruling. On the same day, SASSA and AllPay submitted affidavits asking the Court to dismiss our objections and to allow SASSA to proceed with the amended RFP. Also on January 20, 2015, SASSA issued a second amended RFP. On January 27, 2015, we made a further submission to the Court arguing that the second amended RFP remains vague and uncertain in several respects and non-compliant with the Court's December 5, 2014 order. SASSA and AllPay have also made further submissions again asking the Court to dismiss our objections and to allow SASSA to proceed with the second amended RFP. We cannot predict when or how the Court will rule on our application.

We intend to participate in the tender and to submit a bid. We cannot predict the timing of the tender process or what the outcome will be.

See Part II, Item 1A. Risk Factors, for additional details.

### Critical Accounting Policies

Our unaudited condensed consolidated financial statements have been prepared in accordance with US GAAP, which requires management to make estimates and assumptions about future events that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities. As future events and their effects cannot be determined with absolute certainty, the determination of estimates requires management's judgment based on a variety of assumptions and other determinants such as historical experience, current and expected market conditions and certain scientific evaluation techniques.

Critical accounting policies are those that reflect significant judgments or uncertainties, and potentially may result in materially different results under different assumptions and conditions. Management has identified the following critical accounting policies that are described in more detail in our Annual Report on Form 10-K for the year ended June 30, 2014:

- Business combinations and the recoverability of goodwill;
- Intangible assets acquired through acquisitions;
- Deferred taxation;
- Stock-based compensation and equity instrument issued pursuant to BEE transaction;
- Accounts receivable and allowance for doubtful accounts receivable; and
- Research and development.

### Recent accounting pronouncements adopted

Refer to Note 1 to our unaudited condensed consolidated financial statements for a full description of recent accounting pronouncements adopted, including the dates of adoption and the effects on our condensed consolidated financial statements.

### Recent accounting pronouncements not yet adopted as of December 31, 2014

Refer to Note 1 to our unaudited condensed consolidated financial statements for a full description of recent accounting pronouncements not yet adopted as of December 31, 2014, including the expected dates of adoption and effects on our financial condition, results of operations and cash flows.

### Currency Exchange Rate Information

#### Actual exchange rates

The actual exchange rates for and at the end of the periods presented were as follows:

**Table 1**

	Three months ended December 31,		Six months ended December 31,		Year ended June 30,
	2014	2013	2014	2013	2014
ZAR : \$ average exchange rate	11.2236	10.1603	10.9909	10.0809	10.3798
	11.6941	10.5730	11.6941	10.5730	11.2579

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Highest ZAR : \$ rate during  
period

Lowest ZAR : \$ rate during period	10.8651	9.7143	10.5128	9.5436	9.6259
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Rate at end of period	11.6088	10.5037	11.6088	10.5037	10.5887
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KRW : \$ average exchange rate	1,088	1,065	1,057	1,089	1,068
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Highest KRW : \$ rate during period	1,122	1,077	1,122	1,152	1,147
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Lowest KRW : \$ rate during period	1,048	1,031	1,009	1,031	1,014
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Rate at end of period	1,098	1,063	1,098	1,063	1,014
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**Translation exchange rates for financial reporting purposes**

We are required to translate our results of operations from ZAR and KRW to US dollars on a monthly basis. Thus, the average rates used to translate this data for the three and six months ended December 31, 2014 and 2013, vary slightly from the averages shown in the table above. The translation rates we use in presenting our results of operations are the rates shown in the following table:

**Table 2**

	Three months ended December 31,		Six months ended December 31,		Year ended June 30,
	2014	2013	2014	2013	2014
Income and expense items: \$1 = ZAR	11.2066	10.1592	10.9688	10.0809	10.3966
Income and expense items: \$1 = KRW	1,051	1,021	1,036	1,087	1,049
Balance sheet items: \$1 = ZAR	11.6088	10.5037	11.6088	10.5037	10.5887
Balance sheet items: \$1 = KRW	1,098	1,063	1,098	1,063	1,014

**Results of operations**

The discussion of our consolidated overall results of operations is based on amounts as reflected in our unaudited condensed consolidated financial statements which are prepared in accordance with US GAAP. We analyze our results of operations both in US dollars, as presented in the consolidated financial statements, and supplementally in ZAR, because ZAR is the functional currency of the entities which contribute the majority of our profits and is the currency in which the majority of our transactions are initially incurred and measured. Due to the significant impact of currency fluctuations between the US dollar and ZAR on our reported results and because we use the US dollar as our reporting currency, we believe that the supplemental presentation of our results of operations in ZAR is useful to investors to understand the changes in the underlying trends of our business.

Fiscal 2015 does not include MediKredit and the NUETS business and fiscal 2014 includes MediKredit and the NUETS business for the entire period.

Our operating segment revenue presented in Results of operations by operating segment represents total revenue per operating segment before inter-segment eliminations. A reconciliation between total operating segment revenue and revenue presented in our consolidated financial statements is included in Note 15 to those statements.

We analyze our business and operations in terms of three inter-related but independent operating segments: (1) South African transaction processing, (2) International transaction processing and (3) Financial inclusion and applied technologies. In addition, corporate and corporate office activities that are impracticable to ascribe directly to any of the other operating segments, as well as any inter-segment eliminations, are included in corporate/eliminations.

**Second quarter of fiscal 2015 compared to second quarter of fiscal 2014**

The following factors had a significant influence on our results of operations during the second quarter of fiscal 2015 as compared with the same period in the prior year:

- **Unfavorable impact from the strengthening of the US dollar against the ZAR:** The US dollar appreciated by 10% against the ZAR during the second quarter of fiscal 2015, which negatively impacted our reported results;
- **Increased contribution by KSNET:** Our results were positively impacted by growth in our Korean operations;

- ***Increase in the number of SASSA grants paid:*** Our revenue and operating income has increased as a result of the higher number of SASSA UEPS/EMV cardholders paid during fiscal 2015 compared with 2014; and
- ***Continued growth in financial inclusion services:*** We continued to grow our financial inclusion services offerings during the second quarter of fiscal 2015, which has resulted in higher revenues and operating income from more sales of low-margin prepaid airtime and UEPS-based lending.

**Consolidated overall results of operations**

This discussion is based on the amounts which were prepared in accordance with US GAAP.

The following tables show the changes in the items comprising our statements of operations, both in US dollars and in ZAR:

**Table 3**

	<b>In United States Dollars (US GAAP)</b>		
	<b>Three months ended December 31,</b>		
	<b>2014 \$ 000</b>	<b>2013 \$ 000</b>	<b>\$ % change</b>
Revenue	154,131	137,283	12%
Cost of goods sold, IT processing, servicing and support	71,774	67,883	6%
Selling, general and administration	41,385	40,824	1%
Depreciation and amortization	10,157	9,774	4%
Operating income	30,815	18,802	64%
Interest income	3,587	3,236	11%
Interest expense	1,107	2,226	(50%)
Income before income tax expense	33,295	19,812	68%
Income tax expense	10,203	7,099	44%
Net income before earnings from equity-accounted investments	23,092	12,713	82%
Earnings from equity-accounted investments	76	47	62%
Net income	23,168	12,760	82%
Less net income attributable to non-controlling interest	794	11	nm
Net income attributable to us	22,374	12,749	75%

**Table 4**

	<b>In South African Rand (US GAAP)</b>		
	<b>Three months ended December 31,</b>		
	<b>2014 ZAR 000</b>	<b>2013 ZAR 000</b>	<b>ZAR % change</b>
Revenue	1,727,284	1,394,685	24%
Cost of goods sold, IT processing, servicing and support	804,342	689,636	17%
Selling, general and administration	463,785	414,740	12%
Depreciation and amortization	113,825	99,296	15%
Operating income	345,332	191,013	81%
Interest income	40,198	32,875	22%
Interest expense	12,406	22,614	(45%)
Income before income tax expense	373,124	201,274	85%
Income tax expense	114,341	72,120	59%
Net income before earnings from equity-accounted investments	258,783	129,154	100%

Earnings from equity-accounted investments	852	477	79%
Net income	259,635	129,631	100%
Less net income attributable to non-controlling interest	8,898	112	nm
Net income attributable to us	250,737	129,519	94%

The increase in revenue was primarily due to higher prepaid airtime sales, more low-margin transaction fees generated from beneficiaries using the South African National Payment System, an increase in the number of UEPS-based loans, an increase in the number of SASSA UEPS/ EMV cardholders paid and a higher contribution from KSNET.

The increase in cost of goods sold, IT processing, servicing and support was primarily due to higher expenses incurred from increased usage of the South African National Payment System by beneficiaries and higher prepaid airtime.

In ZAR, our selling, general and administration expense increased due to increases in goods and services purchased from third parties.

Our operating income margin for second quarter of fiscal 2015 and 2014 was 20% and 14%, respectively. We discuss the components of operating income margin under Results of operations by operating segment. The increase is primarily attributable to higher volumes of transaction in South Africa, including prepaid airtime sales, lending and SASSA grants paid.

Depreciation and amortization were higher primarily as a result of an increase in depreciation related to more terminals used to provide transaction processing in Korea, which was partially offset by no Eason intangible asset amortization as these intangible assets were fully amortized at the end of June 2014.

Interest on surplus cash increased to \$3.6 million (ZAR 40.2 million) from \$3.2 million (ZAR 32.9 million), due primarily to higher average daily ZAR cash balances.

Interest expense decreased to \$1.1 million (ZAR 12.4 million) from \$2.2 million (ZAR 22.6 million), due to a lower average long-term debt balance on our South Korean debt and a lower interest rate.

Fiscal 2015 tax expense was \$10.2 million (ZAR 114.3 million) compared to \$7.1 million (ZAR 72.1 million) in fiscal 2014. Our effective tax rate for fiscal 2015, was 30.6% and was higher than the South African statutory rate as a result of non-deductible expenses (including consulting and legal fees, the interest expense related to our long-term South Korean borrowings and stock-based compensation charges). Our effective tax rate for fiscal 2014, was 35.8% and was higher than the South African statutory rate as a result of non-deductible expenses (including interest expense related to our long-term Korean borrowings and stock-based compensation charges).

### Results of operations by operating segment

The composition of revenue and the contributions of our business activities to operating income are illustrated below

**Table 5**

Operating Segment	<i>In United States Dollars (US GAAP)</i>				
	Three months ended December 31,				
	2014	% of	2013	% of	%
	\$ 000	total	\$ 000	total	change
Revenue:					
South African transaction processing	58,427	38%	58,754	43%	(1%)
International transaction processing	40,466	26%	37,738	27%	7%
Financial inclusion and applied technologies	67,531	44%	50,480	37%	34%
Subtotal: Operating segments	166,424	108%	146,972	107%	13%
Intersegment eliminations	(12,293)	(8%)	(9,689)	(7%)	27%
<b>Consolidated revenue</b>	<b>154,131</b>	<b>100%</b>	<b>137,283</b>	<b>100%</b>	<b>12%</b>
Operating income (loss):					
South African transaction processing	12,883	42%	7,128	38%	81%
International transaction processing	5,743	19%	5,139	27%	12%
Financial inclusion and applied technologies	17,827	58%	13,265	71%	34%
Subtotal: Operating segments	36,453	119%	25,532	136%	43%
Corporate/Eliminations	(5,638)	(19%)	(6,730)	(36%)	(16%)
<b>Consolidated operating income</b>	<b>30,815</b>	<b>100%</b>	<b>18,802</b>	<b>100%</b>	<b>64%</b>

**Table 6**

<i>In South African Rand (US GAAP)</i>					
Three months ended December 31,					
	2014	% of	2013	% of	%
	ZAR		ZAR		

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<b>Operating Segment</b>	<b>000</b>	<b>total</b>	<b>000</b>	<b>total</b>	<b>change</b>
Revenue:					
South African transaction processing	654,768	38%	596,894	43%	10%
International transaction processing	453,486	26%	383,388	27%	18%
Financial inclusion and applied technologies	756,793	44%	512,836	37%	48%
Subtotal: Operating segments	1,865,047	108%	1,493,118	107%	25%
Intersegment eliminations	(137,763)	(8%)	(98,433)	(7%)	40%
<b>Consolidated revenue</b>	1,727,284	100%	1,394,685	100%	24%
Operating income (loss):					
South African transaction processing	144,375	42%	72,414	38%	99%
International transaction processing	64,360	19%	52,208	27%	23%
Financial inclusion and applied technologies	199,780	58%	134,762	71%	48%
Subtotal: Operating segments	408,515	119%	259,384	136%	57%
Corporate/Eliminations	(63,183)	(19%)	(68,371)	(36%)	(8%)
<b>Consolidated operating income</b>	345,332	100%	191,013	100%	81%



### **South African transaction processing**

In ZAR, the increase in segment revenues was primarily due to more low-margin transaction fees generated from beneficiaries using the South African National Payment System and more inter-segment transaction processing activities. In addition, revenue from the distribution of social welfare grants grew modestly during the year and was in-line with the increase in unique welfare cardholder recipients, net of removal of invalid and fraudulent beneficiaries, partially offset by the loss of MediKredit revenue as a result of the sale of that business.

Our operating income margin for the second quarter of fiscal 2015 and 2014 was 22% and 12%, respectively, and has increased primarily due to more higher-margin inter-segment transaction processing activities, the elimination of MediKredit losses and an increase in the number of beneficiaries paid in fiscal 2015.

### **International transaction-based activities**

Revenue and operating income increased primarily due to higher transaction volume at KSNET during the second quarter of fiscal 2015. Operating income and margin for the second quarter of fiscal 2015, was negatively impacted by ad hoc incentives provided to staff due to the strong operating performance of KSNET during calendar 2014. Operating income margin for the segment is lower than for most of our South African transaction processing businesses. Operating income margin for each of the second quarter of fiscal 2015 and 2014, was 14%

### **Financial inclusion and applied technologies**

Financial inclusion and applied technologies revenue and operating income increased primarily due to higher prepaid airtime sales driven by the rollout of our prepaid airtime product, an increase in the number of UEPS-based loans as we rolled out our product nationally, and, in ZAR, an increase in intersegment revenues. Smart Life did not contribute to operating income in fiscal 2015 and 2014 due to the FSB suspension of its license.

Operating income margin for the Financial inclusion and applied technologies segment was 26% during each of the second quarter of fiscal 2015 and 2014, respectively.

### **Corporate/ Eliminations**

Our corporate expenses generally include acquisition-related intangible asset amortization; expenditure related to compliance with the Sarbanes-Oxley Act of 2002; non-employee directors fees; employee and executive bonuses; stock-based compensation; legal fees; audit fees; directors and officers insurance premiums; telecommunications expenses; property-related expenditures including utilities, rental, security and maintenance; and elimination entries.

The decrease in our corporate expenses was primarily due to lower US government investigations-related and US lawsuit expenses, audit fees and other corporate head office-related expenses.

### **First half of fiscal 2015 compared to first half of fiscal 2014**

The following factors had a significant influence on our results of operations during the first half of fiscal 2015 as compared with the same period in the prior year:

- **Unfavorable impact from the strengthening of the US dollar against the ZAR:** The US dollar appreciated by 9% against the ZAR during the first half of fiscal 2015, which negatively impacted our reported results;
- **Increased contribution by KSNET:** Our results were positively impacted by growth in our Korean operations;
- **Increase in the number of SASSA grants paid:** Our revenue and operating income has increased as a result of the higher number of SASSA UEPS/EMV cardholders paid during fiscal 2015 compared with 2014; and

- ***Continued growth in financial inclusion services:*** We continued to grow our financial inclusion services offerings during the first half of fiscal 2015, which has resulted in higher revenues and operating income from more sales of low-margin prepaid airtime and UEPS-based lending.

**Consolidated overall results of operations**

This discussion is based on the amounts which were prepared in accordance with US GAAP.

The following tables show the changes in the items comprising our statements of operations, both in US dollars and in ZAR:

**Table 7**

	<b>In United States Dollars (US GAAP)</b>		
	<b>Six months ended December 31,</b>		
	<b>2014</b>	<b>2013</b>	<b>\$ %</b>
	<b>\$ 000</b>	<b>\$ 000</b>	<b>change</b>
Revenue	310,572	260,777	19%
Cost of goods sold, IT processing, servicing and support	146,180	124,442	17%
Selling, general and administration	80,121	81,330	(1%)
Depreciation and amortization	20,331	19,803	3%
Operating income	63,940	35,202	82%
Interest income	7,677	6,555	17%
Interest expense	2,419	3,978	(39%)
Income before income tax expense	69,198	37,779	83%
Income tax expense	21,851	13,584	61%
Net income before earnings from equity-accounted investments	47,347	24,195	96%
Earnings from equity-accounted investments	168	150	12%
Net income	47,515	24,345	95%
Less net income attributable to non-controlling interest	1,052	-	nm
Net income attributable to us	46,463	24,345	91%

**Table 8**

	<b>In South African Rand (US GAAP)</b>		
	<b>Six months ended December 31,</b>		
	<b>2014</b>	<b>2013</b>	<b>ZAR %</b>
	<b>ZAR</b>	<b>ZAR</b>	<b>change</b>
	<b>000</b>	<b>000</b>	<b>change</b>
Revenue	3,406,601	2,628,867	30%
Cost of goods sold, IT processing, servicing and support	1,603,419	1,254,488	28%
Selling, general and administration	878,830	819,880	7%
Depreciation and amortization	223,006	199,633	12%
Operating income	701,346	354,866	98%
Interest income	84,207	66,080	27%
Interest expense	26,534	40,102	(34%)
Income before income tax expense	759,019	380,844	99%
Income tax expense	239,679	136,939	75%
Net income before earnings from equity-accounted investments	519,340	243,905	113%
Earnings from equity-accounted investments	1,843	1,512	22%
Net income	521,183	245,417	112%
Less net income attributable to non-controlling interest	11,539	-	nm
Net income attributable to us	509,644	245,417	108%

The increase in revenue was primarily due to higher prepaid airtime sales, more low-margin transaction fees generated from beneficiaries using the South African National Payment System, an increase in the number of UEPS-based loans, an increase in the number of SASSA UEPS/ EMV cardholders paid and a higher contribution from KSNET.

The increase in cost of goods sold, IT processing, servicing and support was primarily due to higher expenses incurred from increased usage of the South African National Payment System by beneficiaries and higher prepaid airtime.

In ZAR, our selling, general and administration expense increased due to increases in goods and services purchased from third parties.

Our operating income margin for first half of fiscal 2015 and 2014 was 21% and 13%, respectively. We discuss the components of operating income margin under Results of operations by operating segment. The increase is primarily attributable to higher volumes of transaction in South Africa, including prepaid airtime sales, lending and SASSA grants paid.

Depreciation and amortization were higher primarily as a result of an increase in depreciation related to more terminals used to provide transaction processing in Korea, which was partially offset by no Eason intangible asset amortization as these intangible assets were fully amortized at the end of June 2014.

Interest on surplus cash increased to \$7.7 million (ZAR 84.2 million) from \$6.6 million (ZAR 66.1 million), due primarily to higher average daily ZAR cash balances.

Interest expense decreased to \$2.4 million (ZAR 26.5 million) from \$4.0 million (ZAR 40.1 million), due to a lower average long-term debt balance on our South Korean debt and a lower interest rate.

Fiscal 2015 tax expense was \$21.9 million (ZAR 239.7 million) compared to \$13.6 million (ZAR 136.9 million) in fiscal 2014. Our effective tax rate for fiscal 2015, was 31.6% and was higher than the South African statutory rate as a result of non-deductible expenses (including consulting and legal fees, the interest expense related to our long-term South Korean borrowings and stock-based compensation charges). Our effective tax rate for fiscal 2014, was 35.9% and was higher than the South African statutory rate as a result of non-deductible expenses (including interest expense related to our long-term Korean borrowings and stock-based compensation charges).

### Results of operations by operating segment

The composition of revenue and the contributions of our business activities to operating income are illustrated below

**Table 9**

Operating Segment	<i>In United States Dollars (US GAAP)</i>				
	Six months ended December 31,				
	2014	% of	2013	% of	%
	\$ 000	total	\$ 000	total	change
Revenue:					
South African transaction processing	118,679	38%	115,915	44%	2%
International transaction processing	83,670	27%	75,279	29%	11%
Financial inclusion and applied technologies	132,728	43%	87,276	33%	52%
Subtotal: Operating segments	335,077	108%	278,470	106%	20%
Intersegment eliminations	(24,505)	(8%)	(17,693)	(6%)	39%
<b>Consolidated revenue</b>	<b>310,572</b>	<b>100%</b>	<b>260,777</b>	<b>100%</b>	<b>19%</b>
Operating income (loss):					
South African transaction processing	26,522	41%	13,589	39%	95%
International transaction processing	13,092	20%	10,663	30%	23%
Financial inclusion and applied technologies	35,434	55%	26,100	74%	36%
Subtotal: Operating segments	75,048	116%	50,352	143%	49%
Corporate/Eliminations	(11,108)	(16%)	(15,150)	(43%)	(27%)
<b>Consolidated operating income</b>	<b>63,940</b>	<b>100%</b>	<b>35,202</b>	<b>100%</b>	<b>82%</b>

**Table 10**

Operating Segment	<i>In South African Rand (US GAAP)</i>				
	Six months ended December 31,				
	2014	% of	2013	% of	%
	ZAR	total	ZAR	total	change
	000		000		
Revenue:					
South African transaction processing	1,301,766	38%	1,168,527	44%	11%

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International transaction processing	917,759	27%	758,880	29%	21%
Financial inclusion and applied technologies	1,455,867	43%	879,821	33%	65%
Subtotal: Operating segments	3,675,392	108%	2,807,228	106%	31%
Intersegment eliminations	(268,791)	(8%)	(178,361)	(6%)	51%
<b>Consolidated revenue</b>	<b>3,406,601</b>	<b>100%</b>	<b>2,628,867</b>	<b>100%</b>	<b>30%</b>
Operating income (loss):					
South African transaction processing	290,915	41%	136,989	39%	112%
International transaction processing	143,604	20%	107,492	30%	34%
Financial inclusion and applied technologies	388,668	55%	263,111	74%	48%
Subtotal: Operating segments	823,187	116%	507,592	143%	62%
Corporate/Eliminations	(121,841)	(16%)	(152,726)	(43%)	(20%)
<b>Consolidated operating income</b>	<b>701,346</b>	<b>100%</b>	<b>354,866</b>	<b>100%</b>	<b>98%</b>

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### **South African transaction processing**

In ZAR, the increase in segment revenues was primarily due to more low-margin transaction fees generated from beneficiaries using the South African National Payment System and more inter-segment transaction processing activities. In addition, revenue from the distribution of social welfare grants grew modestly during the year and was in-line with the increase in unique welfare cardholder recipients, net of removal of invalid and fraudulent beneficiaries, partially offset by the loss of MediKredit revenue as a result of the sale of that business.

Our operating income margin for the first half of fiscal 2015 and 2014 was 22% and 12%, respectively, and has increased primarily due to more higher-margin inter-segment transaction processing activities, the elimination of MediKredit losses and an increase in the number of beneficiaries paid in fiscal 2015.

### **International transaction-based activities**

Revenue and operating income increased primarily due to higher transaction volume at KSNET during the first half of fiscal 2015. Operating income margin for the segment is lower than for most of our South African transaction processing businesses. Operating income margin for the first half of fiscal 2015 and 2014, was 16% and 14%, respectively.

### **Financial inclusion and applied technologies**

Financial inclusion and applied technologies revenue and operating income increased primarily due to higher prepaid airtime sales driven by the rollout of our prepaid airtime product, an increase in the number of UEPS-based loans as we rolled out our product nationally, and, in ZAR, an increase in intersegment revenues. Fiscal 2014 operating income includes expenses related to the national roll-out of our UEPS-based lending offering and the establishment of the allowance for doubtful finance loans in fiscal 2014. Smart Life did not contribute to operating income in fiscal 2015 and 2014 due to the FSB suspension of its license.

Notwithstanding the national roll-out expenses incurred in fiscal 2014, operating income margin for the Financial inclusion and applied technologies segment decreased to 27% from 30%, primarily as a result of more low-margin prepaid airtime and the sale of competitively-priced financial inclusion products to address the needs of the broader market.

### **Corporate/ Eliminations**

Our corporate expenses generally include acquisition-related intangible asset amortization; expenditure related to compliance with the Sarbanes-Oxley Act of 2002; non-employee directors fees; employee and executive bonuses; stock-based compensation; legal fees; audit fees; directors and officers insurance premiums; telecommunications expenses; property-related expenditures including utilities, rental, security and maintenance; and elimination entries.

The decrease in our corporate expenses was primarily due to lower US government investigations-related and US lawsuit expenses, audit fees and other corporate head office-related expenses.

### **Liquidity and Capital Resources**

At December 31, 2014, our cash balances were \$71.0 million, which comprised mainly ZAR-denominated balances of ZAR 643.5 million (\$55.4 million), KRW-denominated balances of KRW 10.7 billion (\$9.7 million) and US dollar-denominated balances of \$4.6 million and other currency deposits, primarily Botswana Pula, of \$1.2 million. The increase in our cash balances from June 30, 2014, was primarily due to the expansion of all of our core businesses, and to a lesser extent due to the cash conservation resulting from the sale of loss-incurring businesses, offset by provisional tax payments and the scheduled Korean debt repayment in October 2014.

We currently believe that our cash and credit facilities are sufficient to fund our future operations for at least the next four quarters.

We generally invest the surplus cash held by our South African operations in overnight call accounts that we maintain at South African banking institutions, and surplus cash held by our non-South African companies in the US money markets. We have invested surplus cash in Korea in short-term investment accounts at Korean banking institutions.

Historically, we have financed most of our operations, research and development, working capital, capital expenditures and acquisitions through our internally generated cash. When considering whether to borrow under our financing facilities, we consider the cost of capital, cost of financing, opportunity cost of utilizing surplus cash and availability of tax efficient structures to moderate financing costs.



We have a short-term South African credit facility with Nedbank Limited of ZAR 400 million (\$34.5 million). The short-term facility comprises an overdraft facility of up to ZAR 250 million and indirect and derivative facilities of up to ZAR 150 million, which includes letters of guarantee, letters of credit and forward exchange contracts. As of December 31, 2014, we have used none of the overdraft and ZAR 137.2 million (\$11.8 million) of the indirect and derivative facilities to obtain foreign exchange contracts and to support guarantees issued by Nedbank to various third parties on our behalf. Refer to Note 12 to our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended June 30, 2014, for additional information related to our short-term facilities.

As of December 31, 2014, we had outstanding long-term debt of KRW 65.5 billion (approximately \$59.7 million translated at exchange rates applicable as of December 31, 2014) under credit facilities with a group of South Korean banks. The loans bear interest at the South Korean CD rate in effect from time to time (2.14% as of December 31, 2014) plus a margin of 3.10% for one of the term loan facilities and the revolver and a margin of 2.90% for the other term loan facility. We repaid the KRW 15 billion other term loan facility in full in October 2014 in accordance with the repayment schedule. Scheduled remaining repayments of the term loans and loan under the revolving credit facility are as follows: April 2016, 2017 and 2018 (KRW 10 billion each) and October 2018 (KRW 30 billion plus all outstanding loans under our revolving credit facility). Refer to Note 9 to our unaudited condensed consolidated financial statements for the three and six months ended December 31, 2014, for additional information related to our long-term borrowings.

### Cash flows from operating activities

#### *Second quarter of fiscal 2015*

Net cash provided by operating activities for the second quarter of fiscal 2015 was \$14.6 million (ZAR 163.7 million) compared to cash utilized in operating activities of \$27.2 million (ZAR 276.8 million) for the second quarter of fiscal 2014. Excluding the impact of interest received, interest paid under our Korean debt and taxes presented in the table below, the increase in cash from operating activities resulted from improved trading activity during fiscal 2015.

During the second quarter of fiscal 2015, we paid South African tax of \$18.8 million (ZAR 215.7 million) related to our 2015 tax year. We also paid taxes totaling \$1.9 million in other tax jurisdictions, primarily South Korea. During the second quarter of fiscal 2014, we paid South African tax of \$13.3 million (ZAR 137.8 million) related to our 2013 tax year and \$0.2 million (ZAR 2.4 million) related to prior tax years. We also paid provisional Korean taxes of \$0.5 million related to our tax year ended December 31, 2013.

Taxes paid during the second quarter of fiscal 2015 and 2014 were as follows:

**Table 11**

	<b>Three months ended December 31,</b>			
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
	<b>\$</b>	<b>\$</b>	<b>ZAR</b>	<b>ZAR</b>
	<b>000</b>	<b>000</b>	<b>000</b>	<b>000</b>
First provisional payments	18,775	13,292	215,677	137,773
Taxation paid related to prior years	-	228	3	2,360
Taxation refunds received	(243)	-	(2,700)	-
Total South African taxes paid	18,532	13,520	212,980	140,133
Foreign taxes paid: primarily Korea	1,861	509	20,645	5,193
<b>Total tax paid</b>	<b>20,393</b>	<b>14,029</b>	<b>233,625</b>	<b>145,326</b>
<i>First half of fiscal 2015</i>				

Net cash provided by operating activities for the first half of fiscal 2015 was \$54.1 million (ZAR 593.6 million) compared to cash utilized in operating activities of \$28.9 million (ZAR 291.6 million) for the first half of fiscal 2014. Excluding the impact of interest received, interest paid under our Korean debt and taxes presented in the table below, the increase in cash from operating activities resulted from improved trading activity during fiscal 2015.

During the first half of fiscal 2014, we paid South African tax of \$18.8 million (ZAR 215.7 million) related to our 2015 tax year and \$2.4 million (ZAR 26.4 million) related to prior tax years. We also paid taxes totaling \$4.6 million in other tax jurisdictions, primarily South Korea. During the first half of fiscal 2014, we paid South African tax of \$13.3 million (ZAR 137.8 million) related to our 2014 tax year and \$0.2 million (ZAR 2.4 million) related to prior tax years. We also paid provisional Korean taxes of \$1.0 million related to our tax year ended December 31, 2013.

Taxes paid during the first half of fiscal 2015 and 2014 were as follows:

**Table 12**

	<b>Six months ended December 31,</b>			
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
	<b>\$</b>	<b>\$</b>	<b>ZAR</b>	<b>ZAR</b>
	<b>000</b>	<b>000</b>	<b>000</b>	<b>000</b>
First provisional payments	18,775	13,292	215,677	137,773
Taxation paid related to prior years	2,408	228	26,395	2,360
Taxation refunds received	(277)	-	(3,065)	-
Total South African taxes paid	20,906	13,520	239,007	140,133
Foreign taxes paid: primarily Korea	4,647	1,007	50,815	10,177
<b>Total tax paid</b>	<b>25,553</b>	<b>14,527</b>	<b>289,822</b>	<b>150,310</b>
<b>Cash flows from investing activities</b>				

*Second quarter of fiscal 2015*

Cash used in investing activities for the second quarter of fiscal 2015 includes capital expenditure of \$9.1 million (ZAR 102.6 million), primarily for the acquisition of payment processing terminals in Korea.

Cash used in investing activities for the second quarter of fiscal 2014 includes capital expenditure of \$6.8 million (ZAR 69.5 million), primarily for the acquisition of payment processing terminals in Korea.

*First half of fiscal 2015*

Cash used in investing activities for the first half of fiscal 2015 includes capital expenditure of \$18.5 million (ZAR 203.5 million), primarily for the acquisition of payment processing terminals in Korea. We also received approximately \$1.9 million resulting from the sale of NUETS business.

Cash used in investing activities for the first half of fiscal 2014 includes capital expenditure of \$12.5 million (ZAR 125.6 million), primarily for the acquisition of payment processing terminals in Korea.

**Cash flows from financing activities**

*Second quarter of fiscal 2015*

During the second quarter of fiscal 2015, we made a scheduled Korean debt repayment of \$14.1 million utilizing available cash reserves. We also utilized approximately \$1.1 million of our Korean borrowings to pay quarterly interest due.

During the second quarter of fiscal 2014, we refinanced our Korean debt and received \$85 million from Korean banks. We used \$71.6 million of these new borrowings and \$15.4 million of our surplus cash to repay the \$87.0 million due under our old facility. In addition, we paid the facility fees related to our new Korean borrowings of approximately \$0.9 million in October 2013. We also paid approximately \$2.0 million for substantially all of the shares of KSNET we did not already own during the second quarter of fiscal 2014.

*First half of fiscal 2015*

During the first half of fiscal 2015, we made a scheduled Korean debt repayment of \$14.1 million, repurchased BVI s remaining 1,837,432 shares of Net1 common stock for approximately \$9.2 million and received \$1.4 million

from BVI for 12.5% of CPS issued and outstanding ordinary shares. We also utilized approximately \$2.2 million of our Korean borrowings to pay quarterly interest due and received approximately \$1.0 million from the exercise of stock options during the first quarter of fiscal 2015.

We had no cash flows from financing activities for the first half of fiscal 2014, except as described above.

### **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements.

### **Capital Expenditures**

We expect capital spending for the third quarter of fiscal 2015 to primarily include the acquisition of payment terminals for the expansion of our operations in Korea.

Our historical capital expenditures for the second quarter of fiscal 2015 and 2014 are discussed under Liquidity and Capital Resources Cash flows from investing activities. All of our capital expenditures for the past three fiscal years were funded through internally-generated funds. We had outstanding capital commitments as of December 31, 2014, of \$0.3 million related mainly to computer equipment. We expect to fund these expenditures through internally-generated funds.

### Contingent Liabilities, Commitments and Contractual Obligations

The following table sets forth our contractual obligations as of December 31, 2014:

**Table 13**

	<b>Payments due by Period, as of December 31, 2014 (in \$ 000s)</b>				
	<b>Total</b>	<b>Less than 1 year</b>	<b>1-3 years</b>	<b>3-5 years</b>	<b>More than 5 years</b>
Long-term debt obligations (A)	71,091	3,152	24,131	43,808	-
Operating lease obligations	8,753	4,165	4,205	383	-
Purchase obligations	10,788	10,788	-	-	-
Capital commitments	270	270	-	-	-
Other long-term obligations (B)(C)	20,831	-	-	-	20,831
Total	111,733	18,375	28,336	44,191	20,831

(A) Includes \$59.7 million of long-term debt and interest payable at the rate applicable on December 31, 2014, under our Korean debt facility.

(B) Includes policy holder liabilities of \$20.2 million related to our insurance business.

(C) We have excluded cross-guarantees in the aggregate amount of \$12.0 million issued as of December 31, 2014, to Nedbank to secure guarantees it has issued to third parties on our behalf as the amounts that will be settled in cash are not known and the timing of any payments is uncertain.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

In addition to the tables below, see Note 5 to the unaudited condensed consolidated financial statements for a discussion of market risk.

The following table illustrates the effect on our annual expected interest charge, translated at exchange rates applicable as of December 31, 2014, as a result of changes in the Korean CD. The effect of a hypothetical 1% (i.e. 100 basis points) increase and a 1% decrease in each of the Korean CD rate as of December 31, 2014, are shown. The selected 1% hypothetical change does not reflect what could be considered the best or worst case scenarios.

**Table 14**

		<b>As of December 31, 2014</b>	
	<b>Annual expected interest charge (\$ 000)</b>	<b>Hypothetical change in Korean CD rate or South Africa overdraft facility rate, as appropriate</b>	<b>Estimated annual expected interest charge after hypothetical change in Korean CD rate or South African overdraft facility rate, as appropriate (\$ 000)</b>
Interest on Korean long-term debt	3,128	1% (1%)	3,725 2,531

The following table summarizes our exchange-traded equity securities with equity price risk as of December 31, 2014. The effects of a hypothetical 10% increase and a 10% decrease in market prices as of December 31, 2014, is also shown. The selected 10% hypothetical change does not reflect what could be considered the best or worst case scenarios. Indeed, results could be far worse due both to the nature of equity markets and the aforementioned liquidity risk.

**Table 15**

	<b>As of December 31, 2014</b>			
	<b>Fair value (\$ 000)</b>	<b>Hypothetical price change</b>	<b>Estimated fair value after hypothetical change in price (\$ 000)</b>	<b>Hypothetical Percentage Increase (Decrease) in Shareholders Equity</b>
Exchange-traded equity securities	7,358	10% (10%)	8,094 6,622	0.16% (0.16%)

**Item 4. Controls and Procedures****Evaluation of disclosure controls and procedures**

Under the supervision and with the participation of our management, including our chief executive officer and our chief financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, as of December 31, 2014. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in

evaluating the cost-benefit relationship of possible controls and procedures. Based on this evaluation, the chief executive officer and the chief financial officer concluded that our disclosure controls and procedures were effective as of December 31, 2014.

**Changes in Internal Control over Financial Reporting**

There have not been any changes in our internal control over financial reporting during the fiscal quarter ended December 31, 2014, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## Part II. Other Information

### Item 1. Legal Proceedings

#### *United States securities litigation*

On January 16, 2015, we filed a motion to dismiss plaintiff's amended complaint for failure to state a claim. Plaintiff has until March 6, 2015 to file an opposition to our motion. We continue to believe this lawsuit has no merit and are defending it vigorously.

#### *Application to Constitutional Court*

See disclosure under Management's Discussion and Analysis of Financial Condition and Results of Operations regarding the application we made to the Constitutional Court in connection with the new SASSA tender process.

### Item 1A. Risk Factors

See Item 1A RISK FACTORS in Part I of our Annual Report on Form 10-K for the fiscal year ended June 30, 2014, for a discussion of risk factors relating to (i) our business, (ii) operating in South Africa and other foreign markets, (iii) government regulation, and (iv) our common stock. Except as set forth below and in Item 1A RISK FACTORS in Part II of our Form 10-Q for the quarter ended September 30, 2014, there have been no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the fiscal year ended June 30, 2014.

*SASSA has initiated a new tender process for the payment of social grants. As a result, we cannot predict whether our current SASSA contract will remain in effect for the remainder of its five-year term. We derive a substantial portion of our revenues from this contract and from the provision of financial and other services to our cardholder base. If we were to lose our SASSA contract or we were to obtain a new contract on terms that are substantially inferior to our current contract, our business would suffer significantly.*

As ordered by the South African Constitutional Court in its April 2014 ruling, SASSA has initiated a new tender process for a five-year contract relating to the payment of social grants. SASSA issued an initial RFP on October 22, 2014, which required bidders to submit proposals by December 12, 2014. As discussed above in more detail under Management's Discussion and Analysis of Financial Condition and Results of Operations Recent Developments New SASSA Tender Process, we identified ambiguities and other deficiencies in the tender specifications and applied to the Court for an order setting aside the RFP and directing SASSA to issue a corrected RFP. Although the Court did not set aside the RFP, on December 5, 2014, it did order SASSA to extend the bid deadline to February 27, 2015 and to issue a draft amended RFP. Since that ruling, SASSA has issued amended RFPs on two separate occasions, and we have continued to object to the RFP, as amended, on the grounds that it remains vague and uncertain in several respects and that it does not comply with the Court's rulings. SASSA and AllPay have asked the Court to dismiss our objections and to allow SASSA to proceed with the amended RFP.

We cannot predict when or how the Court will rule on our application for withdrawal of the amended RFP, what the timing or ultimate outcome of the tender process will be, or if a new tender award will be made at all after the process is complete. We intend to participate in the new tender, which, as with prior SASSA tenders, will continue to consume a substantial amount of our management's time and attention and impact their ability to focus on other matters, including other South African and international business development activities. We cannot assure you that the current tender process will result in our receiving a contract to continue to distribute social welfare grants nationally. If a new contract is awarded and we are not the winning bidder, we would lose the benefit of the remaining portion of our current contract. Even if we win the tender and do receive a new contract, we cannot predict the terms that such contract will contain. Any new contract we receive may contain pricing or other terms that would be less



favorable to us than the terms of our current contract.

In addition to the revenue generated by CPS from our SASSA contract we also earn revenue from a variety of innovative financial and other services, such as provision of UEPS-based loans and sale of prepaid airtime to customers, including, at their election, certain social welfare recipient cardholders. Although we believe that our offerings frequently represent the lowest-cost alternative for our customers for these types of services, if we were to lose our SASSA contract or if our SASSA contract were to limit the provision of these services, it might be less convenient for our cardholder customers to purchase these services from us and thus, we may have difficulty growing or even maintaining this aspect of our South African business, which would negatively affect our future operating performance.

Further, in connection with the litigation challenging the award of the previous SASSA tender to us, we included our entire 2011 SASSA tender submission in the court record, which court record is in the public domain. Our previous tender submission contained competitively sensitive business information. As a result of this disclosure, our existing and future competitors have access to this information which could adversely affect our competitive position in the current tender process to the extent that such information continues to remain competitively sensitive.

Finally, if we were to be awarded one or more contracts by SASSA, an unsuccessful tenderor could seek to challenge the award, which could result in the contract being set aside or could require us to expend time and resources in an attempt to defeat any such challenge.

## Item 6. Exhibits

The following exhibits are filed as part of this Form 10-Q:

Exhibit No.	Description of Exhibit	Included Herewith	Incorporated by Reference Herein		
			Form	Exhibit	Filing Date
<u>31.1</u>	<u>Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Exchange Act</u>	<u>X</u>			
<u>31.2</u>	<u>Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Exchange Act</u>	<u>X</u>			
<u>32</u>	<u>Certification pursuant to 18 USC Section 1350</u>	<u>X</u>			
101.INS	XBRL Instance Document	X			
101.SCH	XBRL Taxonomy Extension Schema	X			
101.CAL	XBRL Taxonomy Extension Calculation Linkbase	X			
101.DEF	XBRL Taxonomy Extension Definition Linkbase	X			
101.LAB	XBRL Taxonomy Extension Label Linkbase	X			
101.PRE	XBRL Taxonomy Extension Presentation Linkbase	X			

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on February 5, 2015.

NET 1 UEPS TECHNOLOGIES, INC.

By: /s/ Dr. Serge C.P. Belamant

Dr. Serge C.P. Belamant

Chief Executive Officer, Chairman of the Board and Director

By: /s/ Herman Gideon Kotzé

Herman Gideon Kotzé

Chief Financial Officer, Treasurer and Secretary, Director