

ULTRAPAR HOLDINGS INC
Form 6-K
February 25, 2010

Form 6-K
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Report Of Foreign Private Issuer
Pursuant To Rule 13a-16 Or 15d-16 Of
The Securities Exchange Act Of 1934

For the month of February, 2010

Commission File Number: 001-14950

ULTRAPAR HOLDINGS INC.
(Translation of Registrant's Name into English)

Avenida Brigadeiro Luis Antonio, 1343, 9º Andar
São Paulo, SP, Brazil 01317-910
(Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form X	Form
20-F	40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Yes	No	X
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Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Yes	No	X
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Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes	No	X
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If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

ULTRAPAR HOLDINGS INC.

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Item 1

São Paulo, February 24th, 2010 – Ultrapar Participações S.A. (BMF&BOVESPA: UGPA4 / NYSE: UGP), a company engaged in fuel distribution (Ultragaz/Ipiranga), chemicals (Oxiteno), and logistics for liquid bulk (Ultracargo), hereby reports its results for the fourth quarter 2009 and the year 2009.

<p>Results conference call</p> <p>Brazilian conference call February 26th, 2010 9 a.m. (US EST) São Paulo - SP Telephone for connection: +55 11 2188 0188 Code: Ultrapar</p>	<p>We reported another quarter of significant evolution in our results, reaching an EBITDA of R\$ 389 million, 16% higher than that of 4Q08. In 4Q09, net earnings grew 119% compared with the same period of 2008. In this quarter, we further advanced in the implementation of our integration plan on Texaco and took another step in Ultracargo's growth process through the acquisition of a terminal for liquid bulk in Suape.</p> <p>Ø ULTRAPAR'S EBITDA REACHES R\$ 1,354 MILLION IN 2009, 25% GROWTH ON 2008</p>
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<p>International conference call February 26th, 2010 10:30 a.m. (US EST) Participants Brazil: 0800 891 9722 Participants US: +1 800 418 6854 Participants International: +1 973 200 3114 Code: Ultrapar</p>	<p>Ø ULTRAPAR'S NET EARNINGS REACHES R\$ 467 MILLION IN 2009, GROWTH OF 20% OVER 2008</p> <p>Ø ADDITIONAL DIVIDEND DISTRIBUTION OF R\$ 159 MILLION APPROVED, RESULTING IN A TOTAL DIVIDEND DISTRIBUTION OF R\$ 279 MILLION IN 2009, WHICH CORRESPONDS TO 60% OF THE NET EARNINGS IN THE PERIOD AND TO A 17% GROWTH ON 2008 DIVIDENDS</p>
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<p>IR contact E-mail: invest@ultra.com.br Telephone: + 55 11 3177 7014 Website: www.ultra.com.br</p> <p>Ultrapar Participações S.A. UGPA4 = R\$ 80.11/share (12/30/09) U G P = U S \$ 46.90/ADR (12/31/09)</p>	<p>“In 2009, we intensified the capture of results and benefits from the investments made over the last few years, through acquisitions for gains of scale, expansions of production capacity, and operational efficiency programs. The year 2009 also confirmed the resilience of Ultrapar, which presented growth in results even in the first half of the year, the most critical period of the economic recession. For 2010, our leading position in the markets in which we operate, combined with the investments made over the last few years, place Ultrapar in a privileged position to benefit from the significant growth potential of the Brazilian market.”</p>
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Pedro Wongtschowski – CEO

Considerations on the financial and operational information

Standards and criteria adopted in preparing the information

Ultrapar's financial statements for the year ending December 31st, 2009 were prepared in accordance with the accounting directives set out in the Brazilian Corporate Law, being adopted the alterations introduced by Laws 11,638/07 and 11,941/09 (former Provisional Measure 449/08), as well as the CVM standards, instructions and guidelines, which regulate them. In order to provide comparability of financial statements, the figures presented in this document for 4Q08 consider such changes and, therefore, are different from the figures previously reported in the respective results release. In order to provide a better understanding of the effects of the new legislation, it is presented on page 15 a statement with the impacts derived from the changes introduced by Laws 11,638/07 and 11,941/09 in the main accounts of the financial statements in 4Q08, compared with the figures previously reported. Additional information regarding effects of the new legislation are available on the accompanying notes 2 and 3 of the audited financial statements for the years ended on December 31st, 2008 and December 31st, 2009 and financial statements for the quarters ended on March 31st, 2009, June 30th, 2009 and September 30th, 2009, available at Ultrapar's website (www.ultra.com.br).

Separately, in 1Q09 Ultragaz reclassified the volumes sold between the bottle and bulk segments to reflect the current structure and management responsibility between geographies and segments. This reclassification between segments corresponds to approximately 1% of Ultragaz's total volume and net sales in 2008. In order to provide comparability, Ultragaz's information on volume and net sales for the bottled and bulk segments presented in this document and in the company's website were reclassified retroactively to 1Q08 based on the new criteria adopted.

Except when otherwise indicated, the amounts presented in this document are expressed in millions of R\$ and are subject to rounding off. Consequently, the total amounts presented in the tables may differ from the direct sum of the amounts that precede them.

Effect of the acquisition – União Terminais

In June 2008, Ultrapar signed the sale and purchase agreement for the acquisition of 100% shares of União Terminais e Armazéns Gerais Ltda., a company involved in the storage and handling of bulk liquids previously held by Unipar – União das Indústrias Petroquímicas S.A., with operations in the ports located in Santos (in the state of São Paulo), Rio de Janeiro and Paranaguá (in the state of Paraná - through a 50% stake in União/Vopak Armazéns Gerais Ltda.). In October 2008, Ultrapar announced to the market that it had closed the purchase of the port terminals in Santos and Rio de Janeiro and, in November 2008, the closing of the acquisition of the port terminal in Paranaguá. The results of the businesses acquired were consolidated in Ultrapar's financial statements after their respective closing dates. Ultrapar's financial statements in periods prior to 4Q08 do not include the results of the businesses acquired. The total acquisition amounted to R\$ 519 million, including in this figure the assumption of R\$ 32 million in net debt.

Effect of the acquisition – Texaco

In August 2008, Ultrapar announced the signing of the sale and purchase agreement for the acquisition of Texaco's fuel distribution business in Brazil. On March 31st, 2009, Ultrapar closed the acquisition of Texaco through the disbursement of R\$ 1,106 million, in addition to the US\$ 38 million deposit made to Chevron in August 2008. In August 2009, Ultrapar paid R\$ 162 million related to the expected working capital adjustment, reflecting the increased working capital effectively received by Ultrapar on the closing date of the acquisition. The results of Texaco were consolidated in Ultrapar's financial statements from April 1st, 2009. Ultrapar's financial statements in periods prior to 2Q09 do not include Texaco's results.

Highlights

In order to provide a better understanding of the progression of Ipiranga's recurring results, the table below summarizes Ipiranga's results for 2Q09, 3Q09 and 4Q09 ex-non-recurring expenses related to the conversion of Texaco service stations into the Ipiranga brand and to the integration of the acquired operations:

IPIRANGA CONSOLIDATED INCOME STATEMENT			
In millions of Reais - Accounting practices adopted in Brazil			
IPIRANGA EX-NON-RECURRING EXPENSES			
QUARTER ENDED IN			
	DECEMBER 2009	SEPTEMBER 2009	JUNE 2009
Net sales	8,988.7	8,183.6	8,212.9
Cost of sales and services	(8,483.1)	(7,742.2)	(7,780.5)
Gross profit	505.6	441.4	432.4
Operating expenses	(285.4)	(266.4)	(269.2)
Selling	(136.0)	(136.1)	(140.5)
General and administrative	(104.0)	(86.2)	(96.0)
Depreciation and amortization	(45.4)	(44.1)	(32.6)
Other operating results	10.1	3.4	2.2
EBIT	230.3	178.4	165.4
EBITDA	277.9	224.7	200.1
Depreciation and amortization	47.6	46.3	34.7
EBITDA margin (R\$/m ³)	55	47	43

Summary of the fourth quarter of 2009

Ultrapar – Consolidated data	4Q09	4Q08	3Q09	D (%) 4Q09v4Q08	D (%) 4Q09v3Q09	2009	2008	D (%) 2009v2008
Net sales and services	10,422	7,610	9,660	37%	8%	36,116	28,268	28%
Gross profit	756	628	727	20%	4%	2,704	2,116	28%
Operating profit	269	229	253	17%	6%	915	713	28%
EBITDA	389	336	371	16%	5%	1,354	1,079	25%
Net earnings	149	68	133	119%	12%	467	390	20%
Earnings per share ¹	1.11	0.51	1.00	119%	12%	3.43	2.87	19%

Amounts in R\$ million
(except for EPS)

¹Calculated based on the number of shares in the end of the period, excluding shares held in treasury.

Ultragaz – Operational data	4Q09	4Q08	3Q09	D (%) 4Q09v4Q08	D (%) 4Q09v3Q09	2009	2008	D (%) 2009v2008
Total volume (000 tons)	400	391	425	2%	(6%)	1,589	1,601	(1%)
Bottled	278	276	298	1%	(6%)	1,114	1,106	1%
Bulk	121	115	127	6%	(5%)	475	495	(4%)

Ipiranga – Operational data	4Q09	4Q08	3Q09	D (%) 4Q09v4Q08	D (%) 4Q09v3Q09	2009	2008	D (%) 2009v2008
Total volume (000 m ³)	5,022	3,120	4,786	61%	5%	17,214	12,075	43%
Diesel	2,691	1,756	2,575	53%	4%	9,277	7,044	32%
Gasoline, ethanol and NGV	2,209	1,290	2,079	71%	6%	7,485	4,715	59%
Other ²	122	74	132	66%	(7%)	453	316	43%

² Fuel oils, kerosene, lubricants and greases

Oxiteno – Operational data	4Q09	4Q08	3Q09	D (%) 4Q09v4Q08	D (%) 4Q09v3Q09	2009	2008	D (%) 2009v2008
Total volume (000 tons)	182	133	169	36%	7%	634	567	12%
Product mix								
Specialty chemicals	172	117	155	48%	11%	582	504	15%
Glycols	9	17	14	(45%)	(36%)	53	63	(16%)
Geographical mix								
Sales in Brazil	123	92	114	33%	8%	430	397	8%
Sales outside Brazil	59	41	55	42%	6%	205	170	20%

Ultracargo – Operational data	4Q09	4Q08	3Q09	D (%) 4Q09v4Q08	D (%) 4Q09v3Q09	2009	2008	D (%) 2009v2008
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Effective storage ³ (000 m3)	427	443	487	(4%)	(12%)	461	335	37%
Total kilometrage (million)	4.9	8.3	5.5	(41%)	(12%)	22.4	34.1	(34%)
3Monthly average								

-4-

Macroeconomic indicators	4Q09	4Q08	3Q09	D (%) 4Q09v4Q08	D (%) 4Q09v3Q09	2009	2008	D (%) 2009v2008
Average exchange rate (R\$/US\$)	1.74	2.28	1.87	(24%)	(7%)	2.00	1.83	9%
Brazilian interbank interest rate (CDI)	2.1%	3.3%	2.2%			9.9%	12.4%	
Inflation in the period (IPCA)	1.1%	1.1%	0.6%			4.3%	5.9%	

Highlights

- Ø Dividends of R\$ 159 million approved – On February 24th, 2010, Ultrapar’s Board of Directors approved the dividend payment of R\$ 159 million, equivalent to R\$ 1.19 per share, to be paid from March 12th, 2010 onwards. This amount, 34% higher than the anticipated dividends distributed in August 2009, reflects the strong progression in Ultrapar’s results and cash generation and corresponds to 56% of the 2H09 net earnings, representing an annualized dividend yield of 3% on Ultrapar’s average share price in 2H09. This distribution, added to the anticipated dividends distributed in August 2009, corresponds to a total of R\$ 279 million, equivalent to 60% of the consolidated net earnings in 2009, representing a dividend yield of 3% on Ultrapar’s average share price in 2009.
- Ø Renewal of the shareholders’ agreement – On December 3rd, 2009, shareholders of Ultra S.A., the controlling group of Ultrapar, entered into a new shareholders’ agreement that replaced the previous agreement, whose term would expire on December 16th, 2009. The terms and conditions of the new shareholders’ agreement are substantially the same as those of the previous agreement and have a two-year term.
- Ø Acquisition of Texaco - progress of the integration – In this quarter, we further advanced in the Texaco integration process started in April 2009. In November, we completed the corporate merger of Texaco and Ipiranga, therefore allowing additional gains from the simplified structure. In this quarter, we also advanced in the fast-paced process of converting the acquired network into the Ipiranga brand, a process that consists of altering the visual identity of Texaco’s service stations to Ipiranga’s standards by painting and replacing banners and logos, among others. In the fourth quarter of 2009, 143 service stations and 25 convenience stores and franchises were converted, totaling approximately R\$ 2 million of conversion expenses. From April 1st to December 31st, 2009, 1,020 service stations were converted, representing 75% of the acquired service stations in the South and Southeast regions, with average expenses of approximately R\$ 31 thousand per service station, totaling R\$ 31 million in the period. The process of converting the acquired network in the South and Southeast regions into the Ipiranga brand is expected to be concluded by the end of the first quarter of 2010. The conversion to the Ipiranga brand is one of the elements of the implementation of Ipiranga’s business model in the acquired network.
- Ø Acquisition of Puma – On December 22nd, 2009, Ultrapar, through Ultracargo, acquired from Puma Storage do Brasil Ltda. a storage terminal for liquid bulk with a capacity of 83 thousand cubic meters located at the port of Suape, in the state of Pernambuco. On the same date, the ownership of the assets was effectively transferred and the amount of R\$ 44 million paid for the acquisition. The acquired terminal is located in an area leased by Ultracargo and adjacent to its existing terminal in the port of Suape, thus allowing the immediate integration of the operations. The capacity of the acquired terminal will be added to Ultracargo’s current capacity of 540 thousand cubic meters, representing a 15% increase in the total liquid bulk storage capacity of the company. This acquisition

strengthens Ultracargo's position in the region of the port of Suape, enhances its operational scale and represents another step in Ultracargo's strategy of strengthening its position as an important provider of storage for liquid bulk in South America.

- Ø Investment plan of R\$ 820 million approved for 2010 – Ultrapar's Board of Directors approved an investment plan of R\$ 820 million for 2010, of which R\$ 314 million will be invested at Ipiranga, R\$ 252 million at Oxiteno, R\$ 152 million at Ultragas and R\$ 81 million at Ultracargo. These investments are part of Ultrapar's expansion plan and aim at growing the company through increased operational scale, technology differentiation and productivity gains, as well as modernization of existing operations. This amount does not include acquisitions.
- Ø Reduction in the cost of debt – On December 3rd, 2009, Ultrapar concluded the review of certain terms and conditions of its 3rd issuance of debentures, in the amount of R\$ 1.2 billion. Effective from December 4th, 2009, the remuneration of the debentures was reduced to 108.5% of the CDI (Interbank deposit rate) and its maturity date was extended to December 4th, 2012. With these changes, Ultrapar reduced its cost of debt, providing higher financial flexibility and increase in soundness and liquidity.

Executive summary of the results

The year 2009 was marked by the effects of the global financial crisis, which was more intense during the first quarter of 2009, when the Brazilian gross domestic product decreased by 2.1% compared with the same period of 2008. During the following quarters, measures adopted by the Brazilian government to minimize the impacts of the crisis started to reflect on the economy, leading to a gradual recovery of the GDP and strengthening the prospects for a recovery in growth in 2010. In 2009, measures to stimulate the economy were implemented both through monetary policies, which resulted in a 5% decrease in the basic interest rate in 2009, and through tax policies, such as the federal Excise Tax on Manufactured Products (IPI) tax break on durable goods. Such measures, associated with a gradual recovery of credit availability, resulted in a positive response from certain sectors of economy, notably the automotive industry, which in 2009 reported another sales record with more than 3 million vehicles licensed, a 13% increase compared with the 2008 already expanded basis. The quick rebound of the Brazilian economy has driven the inflow of foreign investments in the country, thus contributing to a 25% appreciation of the Brazilian currency against the U.S. dollar in 2009 - the highest appreciation in the decade, closing the year at a rate of R\$ 1.74/US\$. In the international environment, the initiatives adopted by several governments to minimize the effects of the crisis also contributed to the beginning of the economic recovery of certain countries, specially the emerging markets, with a recovery of the demand for commodities and a consequent upward trend in their prices, notably oil, which closed the year quoted at US\$ 75 per barrel, an 80% increase compared with its 2008 closing price.

In 4Q09, Ultragaz sales volume grew by 2% compared with 4Q08, boosted by the 6% growth in the bulk segment, as a result of the recovery in economic activity. Ultragaz's EBITDA reached R\$ 61 million in 4Q09, up 23% from 4Q08, mainly as a result of a recovery in margins, to which contributed the operational efficiency programs implemented. The same factors allowed Ultragaz's EBITDA to reach R\$ 281 million in 2009, up 34% over the previous year.

The continued good performance of the automotive industry in 4Q09 and its effects on the growth of the Brazilian fleet, combined with the volume resulting from Texaco's acquisition, contributed to the 71% growth in Ipiranga's sales volume of fuels for light vehicles (gasoline, ethanol and NGV) compared with 4Q08. Ipiranga's diesel sales grew by 53% due to the consolidation of Texaco's sales volume from April 1st, 2009 and an increased economic activity in 4Q09. Ipiranga's consolidated EBITDA in 4Q09 amounted to R\$ 263 million, 51% higher than that in 4Q08. Excluding non-recurring expenses with the conversion of Texaco's service stations to the Ipiranga brand and with the integration of the acquired operations, its consolidated EBITDA in 4Q08 amounted to R\$ 278 million, resulting in an EBITDA margin of R\$ 55/m³, R\$ 8/m³ higher than that in 3Q09. In 2009, Ipiranga's EBITDA amounted to R\$ 778 million, up 29% from 2008. Excluding expenses related to brand-switching and integration of operations, Ipiranga's EBITDA amounted to R\$ 846 million in 2009, equivalent to an EBITDA margin of R\$ 49/m³ in 2009.

In the fourth quarter of 2009, Oxiteno reported a 36% sales volume growth compared with 4Q08, as a result of the capacity expansions, the recovery of the economic activity and commercial initiatives for imports replacement. EBITDA amounted to R\$ 31 million in 4Q09, down 67% from 4Q08, due to (i) a 24% stronger Real, (ii) a rise in the raw material cost in dollar during the quarter, and (iii) the benefit from the 22% depreciation of the Real during 4Q08. In 2009, Oxiteno's EBITDA totaled R\$ 145 million, down 31% from 2008, mainly due to historical costs of goods sold higher than their current replacement costs between January and September. Oxiteno estimates that the effect of the difference between historical and replacement costs was R\$ 78 million in 2009.

Ultracargo's average effective storage was down 4% from 4Q08, especially due to the lower occupancy rate at the Santos terminal, as a result of the reduced availability of ethanol and vegetal oils for export, partially offset by an increase in volumes of products handled at the Aratu terminal as a consequence of capacity expansions. In 4Q09, Ultracargo's EBITDA totaled R\$ 22 million, up 6% over 4Q08, despite the lower occupancy rate, due to the synergies resulting from União Terminais' integration. In 2009, Ultracargo's EBITDA amounted to R\$ 105 million, up 107% over 2008. In 2009, Ultracargo's EBITDA margin reached 31%, higher than the 18% margin of 2008.

Ultrapar's consolidated EBITDA totaled R\$ 389 million, a 16% increase compared with 4Q08, as a result of the EBITDA growth in Ipiranga, Ultragas and Ultracargo. Net earnings for 4Q08 reached R\$ 149 million, up 119% over 4Q08, mainly as a result of the growth in EBITDA and lower financial expenses for the period. In 2009, Ultrapar's EBITDA totaled R\$ 1,354 million, a growth of 25% over 2008. Net earnings for 2009 reached R\$ 467 million, up 20% over 2008.

Operational performance

Ultragaz – According to the Brazilian National Oil Agency, the Brazilian LPG market increased by 1% in 4Q09 compared with 4Q08, reflecting the growth recovery in the bulk segment. In the same period, Ultragaz’s sales volume amounted to 400 thousand tons, up 2% over 4Q08. In the bottled segment, Ultragaz’s sales volume grew by 1% as a result of commercial initiatives implemented by the company, including new markets. In the bulk segment, sales volume grew by 6% due to the recovery in economic activity. Compared with 3Q09, Ultragaz’s sales volume decreased by 6%, mainly as a result of seasonality between the periods. In 2009, Ultragaz’s sales volume totaled 1,589 thousand tons, down 1% from 2008. Excluding the effect of a temporary consumption of 15 thousand tons by a large client in the bulk segment in 2008, the total volume would have remained stable.

Ultragaz – Sales volume (000 tons)

Ipiranga – Ipiranga’s sales volume totaled 5,022 thousand cubic meters in 4Q09, 61% higher than that in 4Q08. The sales volume of fuels for light vehicles grew 71%, mainly as a consequence of the consolidation of Texaco’s volume from April 1st, 2009, and the increase in the light vehicle fleet during the last 12 months. Diesel sales volume increased by 53% due to the consolidation of Texaco’s volume from April 1st, 2009 and the increased economic activity in 4Q09. Compared with 3Q09, Ipiranga’s sales volume grew by 5%, although volumes in fourth quarters are seasonally weaker, as a result of the increased economic activity and consequent growth recovery in diesel volume. In 2009, Ipiranga’s sales volume amounted to 17,214 thousand cubic meters, up 43% over 2008.

Ipiranga – Sales volume (000 m³)

Oxiteno – Oxiteno’s sales volume totaled 182 thousand tons, up 36% (48 thousand tons) over 4Q08, with a 48% increase in sales volume of specialty chemicals, as a result of expansions in the production capacity, the recovery of the economic activity and the imports replacement process. In the Brazilian market, sales volume rose by 33% (31 thousand tons), with a strong performance of specialty chemicals sold to the cosmetics, detergents, agrochemicals, paints, varnishes and petroleum industries. Sales volume outside Brazil grew by 42% (17 thousand tons) due to an increase in sales volume of

specialty chemicals as a result of the capacity expansions. Compared with 3Q09, sales volume grew by 7% (13 thousand tons), as a result of the continued process of imports replacement and increased economic activity. Oxiteno's sales volume in 2009 totaled 634 thousand tons, up 12% over 2008.

Oxiteno – Sales volume (000 tons)

Ultracargo – In 4Q09, Ultracargo's average effective storage measured in cubic meters decreased by 4% from 4Q08, as a result of the reduced availability of ethanol and vegetable oils for export, partially offset by expansions in the Aratu terminal. Compared with 3Q09, average storage was 12% lower, due to the factors above and the seasonality between the periods. In the transportation segment, total kilometrage travelled declined by 41% and 12% compared with 4Q08 and 3Q09, respectively, mainly due to Ultracargo's decision to reduce its presence in the packed cargo segment. In 2009, Ultracargo presented a 37% increase in the average storage at its terminals, and a 34% decrease in total kilometrage travelled.

Average storage
(000 m³)

Kilometrage travelled
(million)

Economic-financial performance

Net sales and services – Ultrapar’s consolidated net sales and services amounted to R\$ 10,422 million in 4Q09, up 37% from 4Q08, mainly as a consequence of the consolidation of Texaco from 2Q09 on. In 2009, Ultrapar’s net sales and services totaled R\$ 36,116 million, up 28% over 2008, mainly as a consequence of the addition of Texaco’s net sales and services from 2Q09 on.

Net sales and services (R\$ million)

Ultragaz – Ultragaz’s net sales and services amounted to R\$ 884 million in 4Q09, up 7% over 4Q08, due to an increase in sales volume and commercial initiatives and operational efficiency programs implemented. Compared with 3Q09, net sales and services declined by 5%, due to seasonally lower sales volume. In 2009, Ultragaz’s net sales and services totaled R\$ 3,441 million, up 3% from 2008.

Ipiranga – Ipiranga’s net sales and services totaled R\$ 8,989 million in 4Q09, up 47% from net sales and services for 4Q08, mainly due to the 61% increase in sales volume, partially offset by a reduction in diesel ex-refinery cost in June 2009. Compared with 3Q09, Ipiranga’s net sales and services grew by 10% due to an increase in sales volume and increase in ethanol cost, as a consequence of the product’s reduced availability in 4Q09. In 2009, Ipiranga’s net sales and services totaled R\$ 30,499 million, up 34% from 2008.

Ipiranga – Net sales breakdown by product

Oxitenó – Oxitenó's net sales and services totaled R\$ 505 million in 4Q09, down 11% from 4Q08, despite the 36% growth in sales volume, due to the 24% stronger Real and 15% lower average dollar prices. Compared with 3Q09, net sales and services grew by 5%, due to the 7% growth in sales volume and 5% higher average dollar prices, partially offset by the 7% stronger Real. Net sales and services in 2009 amounted to R\$ 1,921 million, stable compared with 2008.

Ultracargo – Ultracargo's net sales and services amounted to R\$ 80 million in 4Q09, up 8% compared with 4Q08, as a result of lower average storage and a reduction in kilometrage travelled, partially offset by contractual tariff adjustments. Compared with 3Q09, Ultracargo's net sales and services decreased by 9%, due to the volume variation. In 2009, Ultracargo's net sales and services totaled R\$ 337 million, up 19% over 2008.

Cost of goods sold – Ultrapar's cost of goods sold amounted to R\$ 9,666 million in 4Q09, up 38% compared with 4Q08, mainly as a result of the consolidation of Texaco from 2Q09 on. In 2009, Ultrapar's cost of goods sold totaled R\$ 33,412 million, up 28% from 2008, mainly as a consequence of the consolidation of Texaco's cost of goods sold from 2Q09 on.

Ultragaz – Ultragaz's cost of goods sold amounted to R\$ 747 million in 4Q09, up 4% over 4Q08 and down 3% from 3Q09, mainly due to the variation in sales volume between the periods, the effects of inflation on personnel expenses and a larger number of re-qualified LPG cylinders. In 2009, Ultragaz's cost of goods sold amounted to R\$ 2,896 million, stable compared with 2008.

Ipiranga – Ipiranga's cost of goods sold amounted to R\$ 8,483 million in 4Q09, up 46% from 4Q08, mainly as a result of the 61% increase in sales volume, partially offset by the decrease in diesel ex-refinery cost in June 2009. Compared with 3Q09, Ipiranga's cost of goods sold grew by 10%, due to the 5% increase in sales volume and the increase in ethanol cost. In 2009, Ipiranga's cost of goods sold totaled R\$ 28,828 million, up 34% from 2008.

Oxitenó – Oxitenó's cost of goods sold amounted to R\$ 432 million in 4Q09, up 5% from 4Q08, as a result of the 36% increase in sales volume and a higher depreciation resulting from the operations expanded in 4Q08, partially offset by the 24% stronger Real. Compared with 3Q09, Oxitenó's cost of goods sold grew by 7%, due to the increase in sales volume and the rise in the dollar cost of raw materials, as a result of the increase in naphta prices, partially offset by a stronger Real. In 2009, Oxitenó's cost of goods sold totaled R\$ 1,611 million, up 6% from 2008.

Ultracargo – Ultracargo's cost of services provided amounted to R\$ 49 million in 4Q09, down 9% from 4Q08, mainly due to its reduced presence in the transportation segment and the operational synergies derived from the consolidation of União Terminais. Compared with 3Q09, Ultracargo's cost of services provided remained stable, despite the seasonality between the quarters, mainly as a result of higher costs associated with the maintenance of its terminals, making use of a period of reduced volume of products handled. In 2009, Ultracargo's cost of services provided amounted to R\$ 197 million, up 5% from 2008.

Sales, general and administrative expenses – Ultrapar's sales, general and administrative expenses amounted to R\$ 498 million in 4Q09, up 25% from 4Q08, basically on account of Texaco's consolidation from 2Q09 on and non-recurring expenses related to the integration of its operations into Ultrapar. In 2009, Ultrapar's sales, general and administrative expenses totaled R\$ 1,808 million, up 27% from 2008, especially due to the consolidation of Texaco's sales, general and administrative expenses from 2Q09 on.

Ultragaz – Ultragaz's sales, general and administrative expenses amounted to R\$ 106 million in 4Q09, up 25% and 12% over 4Q08 and 3Q09, respectively, as a consequence of an increase in expenses related to promotional and sales campaigns, the effects of inflation on personnel expenses and higher variable compensation, in line with the earnings

progression in the year. In 2009, Ultragas's sales, general and administrative expenses reached R\$ 381 million, up 9% from 2008.

Ipiranga – Ipiranga's sales, general and administrative expenses (including employees statutory interest) amounted to R\$ 300 million in 4Q09, up 58% from 4Q08, mainly due to the consolidation of Texaco's expenses and R\$ 15 million non-recurring expenses with the conversion of Texaco's service stations to the Ipiranga brand (R\$ 2 million) and with the integration of operations (R\$ 13 million). Excluding non-recurring expenses and depreciation, Ipiranga's sales, general and administrative expenses amounted to R\$ 48/m3 of product sold, lower than the R\$ 53/m3 in 4Q08 (pre-acquisition of Texaco), reflecting the implementation of the operational and administrative synergy plan. Compared with 3Q09, sales, general and administrative expenses grew by 3%, despite the lower level of non-recurring expenses in 4Q09, as a

consequence of an increase in sales volume and higher variable compensation, in line with the company's earnings progression. In 2009, Ipiranga's sales, general and administrative expenses totaled R\$ 1,068 million, up 54% from 2008, including R\$ 31 million non-recurring expenses with the conversion of Texaco's service stations to the Ipiranga brand and R\$ 38 million with Texaco's integration.

Oxiteno – Oxiteno's sales, general and administrative expenses amounted to R\$ 69 million in 4Q09, down 13% from 4Q08, despite the 36% increase in sales volume, as a result of expense reduction initiatives implemented, lower variable compensation and the effect of a stronger Real over international freight expenses. Compared with 3Q09, Oxiteno's sales, general and administrative expenses grew by 2% due to the annual collective wage agreement and to an increase in sales volume, partially offset by a stronger Real and expense reduction initiatives implemented. Sales, general and administrative expenses amounted to R\$ 268 million in 2009, up 9% from 2008.

Ultracargo – Ultracargo's sales, general and administrative expenses amounted to R\$ 22 million in 4Q09, down 28% from 4Q08, mainly because of the R\$ 8 million goodwill amortization in 4Q08 related to the acquisition of União Terminais. Compared with 3Q09, Ultracargo's sales, general and administrative expenses increased by 4%, especially due to higher variable compensation, resulting from the strong earnings progression in the year. In 2009, sales, general and administrative expenses amounted to R\$ 90 million, down 2% from 2008.

EBITDA – Ultrapar's EBITDA amounted to R\$ 389 million in 4Q09, 16% growth over 4Q08, mainly as a consequence of the consolidation of Texaco from 2Q09 on and EBITDA growth in Ipiranga, Ultragaz and Ultracargo. In 2009, Ultrapar's EBITDA totaled R\$ 1,354 million, up 25% from 2008.

EBITDA (R\$ million)

Ultragaz – Ultragaz's EBITDA amounted to R\$ 61 million in 4Q09, up 23% over 4Q08, especially because of a recovery in margins, to which the operational efficiency programs implemented contributed, partially offset by an increase in expenses related to promotional and sales campaigns and higher variable compensation, in line with the company's earnings progression in the year. In addition, Ultragaz's EBITDA in 4Q09 is negatively affected by R\$ 7 million non-recurring expenses related to fiscal contingency. Compared with 3Q09, Ultragaz's EBITDA declined by 35%, due to seasonality between the quarters and the factors mentioned above. In 2009, EBITDA totaled R\$ 281 million, up 34% from the previous year, especially due to commercial initiatives and the operational efficiency programs implemented.

Ipiranga – Ipiranga's EBITDA amounted to R\$ 263 million in 2Q09, up 51% from 4Q09, mainly as a consequence of the consolidation of Texaco from 2Q09 on. Compared with 3Q09, Ipiranga's EBITDA grew by 32%, due to a seasonal improvement in sales mix and an increase in sales volume. In 2009, Ipiranga's EBITDA totaled R\$ 778 million, a growth of 29% over 2008.

Ipiranga's EBITDA excluding non-recurring expenses related to Texaco in 4Q09 totaled R\$ 278 million, equivalent to a unit EBITDA margin of R\$ 55/m³, R\$ 8/m³ or 18% higher than the ex-non-recurring EBITDA margin of R\$ 47/m³ recorded in 3Q09, and in line with the EBITDA margin in 4Q08 (pre-acquisition of Texaco). In 2009, Ipiranga's EBITDA ex non-recurring expenses totaled R\$ 846 million.

Oxitenó – Oxitenó’s EBITDA amounted to R\$ 31 million in 4Q09, down 67% from 4Q08, despite the 36% increase in sales volume, as a result of (i) a 24% stronger Real, (ii) the increase in raw materials cost in dollars during 4Q09, and (iii) the benefits from the 22% Real depreciation during 4Q08. Compared with 3Q09, Oxitenó’s EBITDA declined by 22%, with the 7% increase in sales volume offset by the 7% Real appreciation and by the increase in variable cost per ton in dollars. In 2009, Oxitenó’s EBITDA totaled R\$ 145 million, down 31% from 2008, mainly as a consequence of the difference between historical and replacement costs until 3Q09, which Oxitenó estimates to had been R\$ 78 million in 2009.

Ultracargo – Ultracargo’s EBITDA amounted to R\$ 22 million in 4Q09, up 6% from 4Q08, mainly as a consequence of the operational synergies resulting from the integration of União Terminais, partially offset by a decrease in the volume of ethanol and vegetable oil handled, resulting from these products’ reduced availability to export in 4Q09. Compared with 3Q09, Ultracargo’s EBITDA declined by 28%, especially due to the seasonal volume reduction. In 2009, Ultracargo’s EBITDA totaled R\$ 105 million, up 107% from 2008.

Depreciation and amortization – Total depreciation and amortization costs and expenses in 4Q09 were R\$ 119 million, up R\$ 11 million from 4Q08, due to the consolidation of the depreciation resulting from (i) the acquisition of Texaco, (ii) Oxitenó’s expanded operations, and (iii) investments in new service stations and conversion of unbranded stations at Ipiranga, partially offset by the R\$ 8 million goodwill amortization in 4Q08 related to the acquisition of União Terminais. Total depreciation and amortization costs and expenses remained stable in relation to 3Q09. In 2009, total depreciation and amortization costs and expenses totaled R\$ 439 million, up R\$ 64 million from 2008.

Financial result – Ultrapar reported net financial expense of R\$ 73 million in 4Q09, R\$ 26 million lower than that in 4Q08, mainly as a consequence of (i) lower interest rates and (ii) the 22% Real depreciation during 4Q08, compared to a 2% appreciation during 4Q09. Ultrapar’s net financial expense was R\$ 13 million higher than that in 3Q09, mainly due to the higher Real appreciation during 3Q09. In 2009, Ultrapar’s net financial expense totaled R\$ 278 million, up R\$ 109 million from 2008.

Ultrapar ended 2009 with a net debt of R\$ 2,060 million (1.5x EBITDA in the last twelve months), higher than the R\$ 1,538 million net debt in December 2008, mainly as a consequence of the payment related to the acquisition of Texaco. On the other hand, Ultrapar’s net debt in December 2009 decreased by R\$ 213 million compared with September 2009, as a result of the company’s strong cash generation in the period.

Other revenues and expenses (former non-operating result) – In 4Q09, Ultrapar reported other revenues of R\$ 4 million, mainly resulting from sale of assets, compared with other expenses of R\$ 8 million in 4Q08, substantially related to the write off of some studies and projects. In 2009, other revenues totaled R\$ 20 million, up R\$ 9 million from 2008.

Net earnings – Ultrapar’s consolidated net earnings in 4Q09 amounted to R\$ 149 million, a growth of 119% over 4Q08, due to the 16% increase in EBITDA and lower financial expense in the period. Compared with 3Q09, net earnings grew by 12%, especially as a result of the EBITDA growth. In 2009, Ultrapar’s net earnings totaled R\$ 467 million, up 20% from 2008.

Investments – Total investment, net of disposals and repayments, amounted to R\$ 220 million in 4Q09, allocated as follows:

- At Ultragaz, R\$ 11 million were invested mainly in new clients in the bulk segment and in the renewal of assets.
-

At Ipiranga, R\$ 109 million were invested in the conversion of unbranded service stations, new service stations, renewal and improvement of the distribution network. From the total amount invested, R\$ 42 million were related to additions to property, plant and equipment, and R\$ 67 million were related to financing and bonuses to clients, net of repayments.

- At Oxiteno, R\$ 36 million were invested, concentrated on projects to expand the ethylene oxide and ethoxylates production capacity in Camaçari and on productivity gains.
- Ultracargo invested R\$ 60 million, mainly in the Puma's asset acquisition (R\$ 44 million) and in the 21 thousand m3 expansion in the Santos terminal, expected to start up in 1Q10.

R\$ million	4Q09	2009	Total investments, net of disposals and repayments (R\$ million)
Additions to fixed assets ¹			
Ultragaz	11	105	
Ipiranga	42	117	
Oxitenó	36	164	
Ultracargo	60	79	
Total additions to fixed assets ²	153	480	
Financing and bonuses to clientes ³ - Ipiranga	67	105	
Equity investments ⁴	-	1,361	
Total investments, net of disposals and repayments	220	1,946	

1 Includes the consolidation of Serma

2 Includes R\$ 1 million financed through leasing operations not reported in the cash flow statement in accordance to CVM Resolution N° 547 / CPC 03

3 Financing and bonuses to clients are included as working capital in the Cash Flow Statement

Following its strategy of expanding its scale and increasing the competitiveness of its businesses, Ultrapar invested R\$ 1,946 million in 2009, of which R\$ 585 million refer to organic investments and R\$ 1,361 million refer to acquisitions. Regarding organic investments, R\$ 105 million were invested in Ultragaz, focusing on renewal and replacement of LPG bottles and on new bulk LPG clients. Investments in Ipiranga reached R\$ 222 million, primarily deployed to the conversion of unbranded gas stations, new service stations, renewal and improvement of the distribution network. Of the total amount invested, R\$ 117 million were related to additions to property, plant and equipment and R\$ 105 million were related to financing and bonuses to clients, net of repayments. Investments in Oxitenó reached R\$ 164 million, focused on projects to expand the production capacity, particularly the capacity expansion of ethylene oxide and ethoxylates in Camaçari, and investments aiming at productivity gains. Investments in Ultracargo reached R\$ 79 million, allocated primarily to Puma's asset acquisition and to the expansion of the Aratu terminal, completed in 3Q09, and of the Santos terminal, expected to start operations in 1Q10. In addition to investments in the organic growth of its operations, Ultrapar closed in March the acquisition of Texaco's fuel distribution business in Brazil, in the amount of R\$ 1,361 million.

The 2010 investment plan, excluding acquisitions, totals R\$ 820 million and is aimed at continuing the growth through scale, through technological differentiation and through productivity gains, as well as the modernization of the existing operations. The increase in organic investments compared with 2009 reflects the more dynamic economic environment experienced during the last months of the year, with consequent more attractive opportunities for all our businesses.

Organic investments ¹ (R\$ million)	2010
Ultragaz	152
Ipiranga	314

Oxiteno	252
Ultracargo	81
Others ²	20
Total	820

1 Net of disposals
 2 Includes primarily
 RPR and corporate
 Serma

At Ultragas, investments will be allocated primarily to the expansion of UltraSystem (small bulk delivery), a segment with growth linked to the economic performance, to the strengthening of activities in the North and Northeast of Brazil and to the replacement of LPG bottles and tanks. At Ipiranga, investments will be directed to the expansion and renewal of its distribution network and to operational improvements, including expansion to the Mid-West, Northeast and North regions, started with the acquisition of Texaco. Of the total investments budgeted by Ipiranga, R\$ 182 million are related to additions to property, plant and equipment and R\$ 133 million are related to financing and bonuses to clients, net of repayments. At Oxiteno, investments include R\$ 185 million for the conclusion of the expansions of ethylene oxide and ethoxylates in Camaçari, which will add, respectively, 90 thousand tons/year and 70 thousand tons/year to the production capacity. Ultracargo will allocate its investments primarily to a 50 thousand cubic meters expansion in its terminals in Suape, Santos and Aratu.

Ultrapar in the capital markets

Ultrapar's average daily trading volume in 4Q09 was R\$ 32 million, 27% higher than the average of R\$ 25 million in 4Q08 and 18% higher than the average of R\$ 27 million in 3Q09, considering the combined trading on the BM&FBovespa and the NYSE. Ultrapar's shares closed 4Q09 quoted at R\$ 80.11/share on the BM&FBovespa, with an accumulated appreciation of 12% in the quarter, compared with the 11% appreciation of the Ibovespa index over the same period. At the NYSE, Ultrapar's shares appreciated by 17% in 4Q09, while the Dow Jones index was up by 7% over the same period.

The volatility experienced at the beginning of 2009 and the increased risk aversion during that period caused the average daily trading volume at BM&FBovespa to decrease by 4% in 2009 compared with 2008, amounting R\$ 5.3 billion. On the other hand, Ultrapar's shares continued to experience positive progression in liquidity. The average daily trading volume in 2009 was R\$ 27 million, considering the combined trading on the BM&FBovespa and the NYSE, a 2% growth over 2008.

In 2009, Ultrapar's shares appreciated by 58% at BM&FBovespa, while the Ibovespa index had an 83% appreciation, boosted primarily by industries whose shares had strongly depreciated in late 2008, such as real estate and commodities. On the other hand, in 2008, while the Ibovespa index had a 41% depreciation in the year, Ultrapar's shares depreciated by 19%. At the NYSE, Ultrapar's shares had a 109% appreciation in 2009, exceeding the 19% Dow Jones appreciation in the same period. Ultrapar ended 2009 with an R\$ 11 billion market capitalization, a 58% increase over the end of 2008 and a 27% increase over the end of 2007.

Performance of UGPA4 vs. Ibovespa – 4Q09 (Base 100)	Performance of UGPA4 vs. Ibovespa — 2009 (Base 100)
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Average daily trading volume
(R\$ million)

Summary of changes resulting from the implementation of Law 11,638/07 and 11,941/09

The table below shows the main effects of the application of Laws 11,638/07 and 11,941/09 on 4Q08 financial statements. Additional information about the changes resulting from the new legislation is available in notes 2 and 3 of the financial statements as of December 31st, 2008 and 2009, March 31st, 2009, June 30th, 2009 and September 30th, 2009, available on Ultrapar's website (www.ultra.com.br).

Effects of the implementation of Laws 11,638/07 and 11,941/09 on the business units' EBITDA – 4Q08
(R\$ million)

		Ipiranga	Ultragaz	Oxiteno	Ultracargos
EBITDA before the implementation of Laws 11,638/07 and 11,941/09		171.2	50.0	92.8	20.9
Contracts for financial leasing operations recognized as property, plant & equipment and debt	CVM 554 / CPC 06	3.2	-	-	-
Consolidation of the results of the company SERMA* on the financial statements	CVM 565 / CPC 13	-	-	-	-
Total effects		3.2	-	-	-
EBITDA after the implementation of Laws 11,638/07 and 11,941/09		174.4	50.0	92.8	20.9

Main effects from the implementation of Laws 11,638/07 and 11,941/09 on the consolidated financial statements – 4Q08
(R\$ million)

	EBITDA	Financial results	Net earnings	Net debt	Long term assets	Shareholder's equity
Figures before the implementation of Laws 11,638/07 and 11,941/09	330.9	(88.1)	77.3	1,524.3	3,726.3	4,646.1
Contracts of financial leasing operations recognized as fixed assets and debt	CVM 554 / CPC 06	3.3	(1.0)	0.8	25.4	29.0
Consolidation of the company SERMA* and equity in income and affiliated companies of Metalplus** in the financial statements	CVM 565 / CPC 13	1.3	-	-	(0.2)	14.9
Currency translation impact of the net investment on some foreign subsidiaries recorded directly in the account accumulated translation adjustment in the Shareholder's equity	CVM 534 / CPC 02	-	(4.2)	(4.2)	-	-

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Marking to market of financial and foreign exchange and interest hedging instruments	CVM 566						
	CPC 14	-	(5.6)	(5.8)	(1.6)	-	1.1
Transaction costs and premiums in the issuance of securities and securities recognized as debt reducer	CVM 556						
	CPC 08	-	(0.1)	(0.1)	(9.6)	-	0.9
Adjustment at present value of credit balances of ICMS on the purchase of fixed assets (CIAP)	CVM 564						
	CPC 12	-	-				