

WASHINGTON FEDERAL INC  
Form 10-K  
November 26, 2014

United States  
Securities and Exchange Commission  
Washington, D.C. 20549

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FORM 10-K

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ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE FISCAL YEAR ENDED SEPTEMBER 30, 2014.

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number: 001-34654

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Washington Federal, Inc.  
(Exact name of registrant as specified in its charter)

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Washington  
(State or other jurisdiction of incorporation or organization) 91-1661606  
(I.R.S. Employer Identification No.)  
425 Pike Street, Seattle, Washington 98101  
(Address of principal executive offices) (Zip Code)  
Registrant's telephone number, including area code: (206) 624-7930

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Securities registered pursuant to Section 12(b) of the Act:  
Title of each Class Name of each exchange on which registered  
Common Stock, \$1.00 par value per share NASDAQ Stock Market  
Securities registered pursuant to section 12(g) of the Act:  
None

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Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the registrant's common stock ("Common Stock") held on March 31, 2014, by non-affiliates was \$2,343,718,830 based on the NASDAQ Stock Market closing price of \$23.30 per share on that date. This is based on 100,588,791 shares of Common Stock that were issued and outstanding on this date, which excludes 1,174,624 shares held by all directors and executive officers of the Registrant.

At November 25, 2014, there were 98,181,367 shares of Common Stock outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

List hereunder the following documents incorporated by reference and the Part of Form 10-K into which the document is incorporated:

- (1) Portions of the Registrant's Annual Report to Stockholders for the fiscal year ended September 30, 2014, are incorporated into Part II, Items 5-8 and Part III, Item 12 of this Form 10-K.
  - (2) Portions of the Registrant's definitive proxy statement for its Annual Meeting of Stockholders to be held on January 21, 2015 are incorporated into Part III, Items 10-14 of this Form 10-K.
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## PART I

We make statements in this Annual Report on Form 10-K that constitute forward-looking statements. Words such as “expects,” “anticipates,” “believes,” “estimates,” “intends,” “forecasts,” “projects” and other similar expressions or future or conditional verbs such as “will,” “should,” “would” and “could” are intended to help identify such forward-looking statements. These statements are not historical facts, but instead represent current expectations, plans or forecasts of the Company and are based on the beliefs and assumptions of the management of the Company and the information available to management at the time that these disclosures were prepared. The Company intends for all such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the provisions of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and often are beyond the Company's control. Actual outcomes and results may differ materially from those expressed in, or implied by, the Company's forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties discussed elsewhere in this report, including under Item 1A. “Risk Factors,” and in any of the Company's other subsequent Securities and Exchange Commission filings, which could cause our future results to differ materially from the plans, objectives, goals, estimates, intentions, and expectations expressed in forward-looking statements:

- a deterioration in economic conditions, including declines in the real estate market and home sale volumes and financial stress on borrowers as a result of the uncertain economic environment;
- the severe effects of the continued economic downturn, including high unemployment rates and declines in housing prices and property values, in our primary market areas;
- the effects of and changes in monetary and fiscal policies of the Board of Governors of the Federal Reserve System and the U.S. Government;
- fluctuations in interest rate risk and changes in market interest rates;
- the Company's ability to make accurate assumptions and judgments about the collectability of its loan portfolio, including the creditworthiness of its borrowers and the value of the assets securing these loans;
- the Company's ability to successfully complete merger and acquisition activities and realize expected strategic and operating efficiencies associated with such activities;
- legislative and regulatory limitations, including those arising under the Dodd-Frank Wall Street Reform Act and potential limitations in the manner in which we conduct our business and undertake new investments and activities;
- the ability of the Company to obtain external financing to fund its operations or obtain this financing on favorable terms;
- changes in other economic, competitive, governmental, regulatory, and technological factors affecting the Company's markets, operations, pricing, products, services and fees;
- the success of the Company at managing the risks involved in the foregoing and managing its business; and
- the timing and occurrence or non-occurrence of events that may be subject to circumstances beyond the Company's control.

All forward-looking statements speak only as of the date on which such statements are made, and Washington Federal undertakes no obligation to update or revise any forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events, changes to future operating results over time, or the impact of circumstances arising after the date the forward-looking statement was made.

## Item 1. Business

### General

Washington Federal, Inc., formed in November 1994, is a Washington corporation headquartered in Seattle, Washington. The Company is a bank holding company that conducts its operations through a federally-insured national bank subsidiary, Washington Federal, National Association ("Bank"). As used throughout this document, the terms "Washington Federal" or the "Company" refer to Washington Federal, Inc. and its consolidated subsidiaries and the term "Bank" refers to the operating subsidiary Washington Federal, National Association.

The Bank is a national bank that began operations in Washington as a state-chartered mutual company in 1917. In 1935, the Company converted to a federal charter and became a member of the Federal Home Loan Bank ("FHLB") system. On November 9, 1982, Washington Federal converted from a federal mutual to a federal capital stock savings association. On July 17, 2013, the Bank converted from a federal savings association to a national bank charter with the Office of the Comptroller of the Currency (the "OCC") and is now a national bank; at the same time, Washington Federal, which had previously been a savings and loan holding company, became a bank holding company under the Bank Holding Company Act (the "BHCA").

The Company's fiscal year end is September 30th. All references to 2014, 2013 and 2012 represent balances as of September 30, 2014, September 30, 2013 and September 30, 2012, respectively, or activity for the fiscal years then ended.

The business of the Bank consists primarily of attracting deposits from the general public and investing these funds in loans of various types, including first lien mortgages on single-family dwellings, construction loans, land acquisition and development loans, loans on multi-family and other income producing properties, home equity loans and business loans. It also invests in certain United States government and agency obligations and other investments permitted by applicable laws and regulations. Washington Federal has 251 branches located in Washington, Oregon, Idaho, Arizona, Utah, Nevada, New Mexico and Texas. Through its subsidiaries, the Company is also engaged in real estate investment and insurance brokerage activities.

The principal sources of funds for the Company's activities are retained earnings, loan repayments (including prepayments), net deposit inflows, repayments and sales of investments and borrowings. Washington Federal's principal sources of revenue are interest on loans and interest and dividends on investments. Its principal expenses are interest paid on deposits, credit costs, general and administrative expenses, interest on borrowings and income taxes. The Company's growth has been generated both internally and as a result of 19 acquisitions. Six of those acquisitions involved government assistance in some form.

Certain branches of Bank of America, National Association. During the fiscal year 2014, the Bank acquired 74 branches from Bank of America, National Association. This included: effective as of the close of business on October 31, 2013, 11 branches located in New Mexico; effective as of the close of business on December 6, 2013, 40 branches that are located in Eastern Washington, Oregon, and Idaho; and effective as of the close of business on May 2, 2014, 23 branches that are located in Arizona and Nevada. During 2014, the Bank closed seven branches and opened two new locations, one in Hobbs, New Mexico and one in Dallas, Texas. The combined acquisitions provided \$1.9 billion in deposit accounts, \$13 million of loans, and \$25 million in branch properties. The Bank paid a 1.99% premium on the total deposits and received \$1.8 billion in cash from the transactions. The operating results of the Company include the operating results produced by the first eleven branches for the period from November 1, 2013 to September 30, 2014, for the additional forty branches from December 7, 2013 to September 30, 2014, and for the most recent twenty-three branches from May 3, 2014 to September 30, 2014.

South Valley Bancorp, Inc. Effective November 1, 2012, the Bank acquired South Valley Bancorp, Inc. and its wholly owned subsidiary, South Valley Bank & Trust ("SVBT"), was merged into the Bank. The acquisition provided \$361 million of net loans, \$108 million of loans covered by an FDIC loss-sharing agreement, \$736 million of deposit accounts, including \$533 million in transaction deposit accounts and 24 branch locations in Central and Southern

Oregon. Total consideration paid at closing was \$44 million, including \$34 million of Washington Federal common stock and \$10 million of cash resulting from the collection of certain earn-out assets. The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period November 1, 2012 to September 30, 2014.

Western National Bank. Effective December 16, 2011, the Bank acquired certain assets and liabilities, including most of the loans and deposits, of Western National Bank, headquartered in Phoenix, Arizona (“WNB”) from the Federal Deposit Insurance Corporation (“FDIC”) in an FDIC assisted transaction. Under the terms of the Purchase and Assumption Agreement, the Bank and the FDIC agreed to a discount of \$53 million on net assets and no loss sharing provision or premium on deposits. WNB operated three full-service offices in Arizona. The Bank acquired certain assets with a book value of \$177 million, including \$143 million in loans

and \$7 million in foreclosed real estate, and selected liabilities with a book value of \$153 million, including \$136 million in deposits. Pursuant to the purchase and assumption agreement with the FDIC, the Company received a cash payment from the FDIC for \$30 million. The operating results of the Company include the operating results produced by the acquired assets and assumed liabilities for the period December 16, 2011 to September 30, 2014.

Charter Bank. Effective October 14, 2011, the Bank acquired six branch locations, four in Albuquerque, New Mexico, and two in Santa Fe, New Mexico, from Charter Bank. The acquisition provided \$255 million of deposits were acquired for a premium of \$1.1 million. The operating results of the Company include the operating results produced by the assumed liabilities for the period October 14, 2011 to September 30, 2014.

The Bank is subject to extensive regulation, supervision and examination by the OCC, its primary federal regulator, the Bureau of Consumer Financial Protection ("CFPB") and the FDIC, which insures its deposits up to applicable limits. Washington Federal, as a bank holding company, is subject to extensive regulation, supervision and examination by the Board of Governors of the Federal Reserve System ("Federal Reserve"). The CFPB has broad authority to regulate providers of credit, payment and other consumer financial products and services and to bring actions to enforce federal consumer protection legislation as necessary.

The regulatory structure gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities. Any change in such regulation, whether by the OCC, the FDIC, the Federal Reserve, the CFPB or the U.S. Congress, could have a significant impact on the Company and its operations. See "Regulation" section below.

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Average Statements of Financial Condition

Year Ended September 30,

2014

2013

2012

Average  
Balance

Interest

Average  
Rate

Average  
Balance

Interest

Average  
Rate

Average  
Balance

Interest

Average  
Rate

(In thousands)

Assets

|                               |              |           |        |              |           |        |              |           |        |
|-------------------------------|--------------|-----------|--------|--------------|-----------|--------|--------------|-----------|--------|
| Loans (1)                     | \$7,997,565  | \$430,850 | 5.39 % | \$7,818,781  | \$454,915 | 5.82 % | \$8,019,317  | \$484,833 | 6.05 % |
| Mortgage-backed securities    | 3,275,846    | 80,260    | 2.45   | 2,582,247    | 48,520    | 1.88   | 3,169,620    | 96,142    | 3.03   |
| Investment securities (2)     | 1,866,560    | 20,964    | 1.12   | 1,446,493    | 12,492    | .86    | 1,157,346    | 9,293     | .80    |
| FHLB & FRB stock              | 168,078      | 1,623     | .97    | 155,773      | 364       | .23    | 151,957      | 3         | —      |
| Total interest-earning assets | 13,308,049   | 533,697   | 4.01 % | 12,003,294   | 516,291   | 4.30 % | 12,498,240   | 590,271   | 4.72 % |
| Other assets                  | 969,654      |           |        | 945,137      |           |        | 881,776      |           |        |
| Total assets                  | \$14,277,703 |           |        | \$12,948,431 |           |        | \$13,380,016 |           |        |

Liabilities and

Stockholders' Equity

|  |              |         |        |              |         |        |              |         |       |
|--|--------------|---------|--------|--------------|---------|--------|--------------|---------|-------|
| Checking accounts                              | \$1,888,478  | 1,259   | .07 %  | \$1,244,149  | 936     | .08 %  | \$874,510    | 857     | .10 % |
| Passbook and statement accounts                | 558,146      | 607     | .11    | 377,581      | 566     | .15    | 286,946      | 574     | .20   |
| Insured money market accounts                  | 2,323,460    | 4,574   | .20    | 1,881,866    | 4,280   | .23    | 1,701,722    | 4,610   | .27   |
| Certificate accounts (time deposits)           | 5,420,812    | 51,966  | .96    | 5,479,541    | 62,010  | 1.13   | 5,845,670    | 80,771  | 1.38  |
| Repurchase agreements with customers           | 46,905       | 118     | .25    | 37,913       | 111     | .29    | 32,677       | 127     | .39   |
| FHLB advances                                  | 1,955,205    | 68,307  | 3.49   | 1,905,479    | 68,075  | 3.57   | 1,949,019    | 80,617  | 4.14  |
| Securities sold under agreements to repurchase | —            | —       | —      | —            | —       | —      | 692,473      | 25,693  | 3.71  |
| Total interest-bearing liabilities             | 12,193,006   | 126,831 | 1.04 % | 10,926,529   | 135,978 | 1.24 % | 11,383,017   | 193,249 | 1.70  |
| Other liabilities                              | 114,746      |         |        | 99,746       |         |        | 85,669       |         |       |
| Total liabilities                              | 12,307,752   |         |        | 11,026,275   |         |        | 11,468,686   |         |       |
| Stockholders' equity                           | 1,969,951    |         |        | 1,922,156    |         |        | 1,911,330    |         |       |
| Total liabilities and stockholders' equity     | \$14,277,703 |         |        | \$12,948,431 |         |        | \$13,380,016 |         |       |

Net interest

|                             |  |           |        |  |           |        |  |           |        |
|-----------------------------|--|-----------|--------|--|-----------|--------|--|-----------|--------|
| income/Interest rate spread |  | \$406,866 | 2.97 % |  | \$380,313 | 3.06 % |  | \$397,022 | 3.02 % |
|-----------------------------|--|-----------|--------|--|-----------|--------|--|-----------|--------|

Net interest margin (3)

3.06 %

3.17 %

3.18 %

(1)

The average balance of loans includes nonaccruing loans and covered loans, interest on which is recognized on a cash basis. It also includes net accretion of deferred loan fees and costs of \$27.8 million, \$26.4 million and \$16.0 million for years 2014, 2013 and 2012, respectively.

(2) Includes cash equivalents and repurchase agreements.

(3) Net interest income divided by average interest-earning assets.



## Lending Activities

General. The Company's net portfolio of loans totaled \$8.1 billion at September 30, 2014, representing approximately 55% of its total assets. The Bank's lending activity is concentrated in the origination of loans secured by real estate, including long-term fixed-rate and adjustable-rate mortgage loans, adjustable-rate construction loans, adjustable-rate land development loans, fixed-rate and adjustable rate multi-family loans and fixed-rate and adjustable rate business loans.

The following table sets forth the composition of the Bank's gross loan portfolio, by loan type, as of September 30 for the years indicated.

|  | 2014               |               | 2013               |               | 2012               |               | 2011               |               | 2010               |               |
|--|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|--------------------|---------------|
|  | Amount             | %             | Amount             | %             | Amount             | %             | Amount             | %             | Amount             | %             |
|  | (In thousands)     |               |                    |               |                    |               |                    |               |                    |               |
| Loans<br>(excluding<br>covered loans):                 |                    |               |                    |               |                    |               |                    |               |                    |               |
| Single-family<br>residential                           | \$5,572,244        | 64.2 %        | \$5,373,950        | 67.2 %        | \$5,779,264        | 73.5 %        | \$6,218,878        | 74.9 %        | \$6,551,837        | 74.8 %        |
| Construction –<br>speculative                          | 140,060            | 1.6           | 130,778            | 1.6           | 131,526            | 1.7           | 140,459            | 1.7           | 169,712            | 1.9           |
| Construction –<br>custom                               | 385,824            | 4.5           | 302,722            | 3.8           | 211,690            | 2.7           | 279,851            | 3.4           | 256,384            | 2.9           |
| Land –<br>acquisition and<br>development               | 80,359             | 0.9           | 81,660             | 1.0           | 128,379            | 1.6           | 200,692            | 2.4           | 307,230            | 3.5           |
| Land – consumer<br>lot loans                           | 111,130            | 1.3           | 124,984            | 1.6           | 141,844            | 1.8           | 163,146            | 2.0           | 186,840            | 2.1           |
| Multi-family   | 920,285            | 10.6          | 835,598            | 10.5          | 710,741            | 9.0           | 700,673            | 8.4           | 697,351            | 7.9           |
| Commercial real<br>estate                              | 752,957            | 8.7           | 625,293            | 7.7           | 406,364            | 5.2           | 303,442            | 3.7           | 315,915            | 3.6           |
| Commercial &<br>industrial                             | 434,088            | 5.0           | 326,450            | 4.2           | 166,115            | 2.1           | 109,332            | 1.3           | 83,070             | 0.9           |
| HELOC  | 134,455            | 1.6           | 133,631            | 1.7           | 126,942            | 1.6           | 115,092            | 1.4           | 116,143            | 1.3           |
| Consumer   | 138,315            | 1.6           | 55,479             | 0.7           | 63,471             | 0.8           | 67,509             | 0.8           | 92,624             | 1.1           |
| <b>GROSS LOANS</b>                                     | <b>\$8,669,717</b> | <b>100.0%</b> | <b>\$7,990,545</b> | <b>100.0%</b> | <b>\$7,866,336</b> | <b>100.0%</b> | <b>\$8,299,074</b> | <b>100.0%</b> | <b>\$8,777,106</b> | <b>100.0%</b> |
| Less LIP,<br>Allowance and<br>net def. costs &<br>fees | (521,395 )         |               | (462,515 )         |               | (414,338 )         |               | (363,197 )         |               | (353,403 )         |               |
| <b>NET LOANS</b>                                       | <b>\$8,148,322</b> |               | <b>\$7,528,030</b> |               | <b>\$7,451,998</b> |               | <b>\$7,935,877</b> |               | <b>\$8,423,703</b> |               |

The following table sets forth the composition of the Bank's covered loan portfolio, by loan type, as of September 30, for the years indicated.

|                                    | 2014           |       | 2013        |       | 2012        |       |   |  |
|------------------------------------|----------------|-------|-------------|-------|-------------|-------|---|--|
|                                    | Amount         | %     | Amount      | %     | Amount      | %     |   |  |
|                                    | (In thousands) |       |             |       |             |       |   |  |
| Loans:                             |                |       |             |       |             |       |   |  |
| Single-family residential          | \$45,467       | 21.3  | % \$56,888  | 15.7  | % \$43,375  | 11.6  | % |  |
| Construction – speculative         | 181            | 0.1   | 440         | 0.1   | 4,609       | 1.2   |   |  |
| Construction – custom              | —              | —     | 1,197       | 0.3   | 1,196       | 0.3   |   |  |
| Land – acquisition and development | 6,953          | 3.3   | 22,763      | 6.3   | 34,177      | 9.2   |   |  |
| Land – consumer lot loans          | 569            | 0.3   | 741         | 0.2   | 995         | 0.3   |   |  |
| Multi-family                       | 8,823          | 4.1   | 25,785      | 7.1   | 32,343      | 8.7   |   |  |
| Commercial real estate             | 121,209        | 56.9  | 210,604     | 58.2  | 205,376     | 55.0  |   |  |
| Commercial & industrial            | 14,386         | 6.7   | 24,365      | 6.7   | 31,527      | 8.4   |   |  |
| HELOC                              | 15,062         | 7.1   | 18,619      | 5.2   | 18,280      | 4.9   |   |  |
| Consumer                           | 553            | 0.2   | 846         | 0.2   | 1,577       | 0.4   |   |  |
| Total covered loans                | \$213,203      | 100.0 | % \$362,248 | 100.0 | % \$373,455 | 100.0 | % |  |
| Allowance for losses               | (2,244 )       |       | —           |       | —           |       |   |  |
|                                    | \$210,959      |       | \$362,248   |       | \$373,455   |       |   |  |
| Discount                           | (34,483 )      |       | (66,301 )   |       | (85,079 )   |       |   |  |
| Covered loans, net                 | \$176,476      |       | \$295,947   |       | \$288,376   |       |   |  |

The following table summarizes the Company's total loan portfolio due for the periods indicated as of September 30, 2014 based on their contractual terms to maturity or repricing. Amounts are presented prior to deduction of discounts, premiums, loans in process, deferred net loan origination fees and allowance for loan losses.

|                                    | Total          | Less than<br>1 Year | 1 to 5<br>Years | After 5<br>Years |
|------------------------------------|----------------|---------------------|-----------------|------------------|
|                                    | (In thousands) |                     |                 |                  |
| Single-family residential          | \$5,572,244    | \$160,608           | \$456,018       | \$4,955,618      |
| Construction – speculative         | 140,060        | 130,211             | 7,633           | 2,216            |
| Construction – custom              | 385,824        | 321,497             | 59,274          | 5,053            |
| Land – acquisition and development | 80,359         | 74,683              | 928             | 4,748            |
| Land – consumer lot loans          | 111,130        | 8,486               | 19,406          | 83,238           |
| Multi-family                       | 920,285        | 75,604              | 650,125         | 194,556          |
| Commercial real estate             | 752,957        | 360,182             | 231,151         | 161,624          |
| Commercial & industrial            | 434,088        | 208,167             | 128,985         | 96,936           |
| HELOC                              | 134,455        | 134,455             | —               | —                |
| Consumer                           | 138,315        | 60,154              | 14,065          | 64,096           |
|                                    | \$8,669,717    | \$1,534,047         | \$1,567,585     | \$5,568,085      |
| Loans maturing after one year:     |                |                     |                 |                  |
| Adjustable-rate                    | \$1,292,350    |                     |                 |                  |
| Fixed-rate                         | 5,843,320      |                     |                 |                  |
| Total                              | \$7,135,670    |                     |                 |                  |

The original contractual loan payment period for residential mortgage loans originated by the Company normally ranges from 15 to 30 years. Experience during recent years has indicated that, because of prepayments in connection with refinancing and sales of property, residential loans have a weighted average life of four to ten years.

**Lending Programs and Policies.** The Bank's principal lending activity is the origination of real estate mortgage loans to purchase or refinance single-family residences. The Bank also originates a significant number of multi-family residential and commercial loans, along with construction and land development loans. At September 30, 2014, single-family residential loans totaled \$5.6 billion, or 64.2% of the Bank's gross loan portfolio; construction-speculative loans totaled \$140 million, or 1.6% of the Bank's gross loan portfolio; construction - custom loans totaled \$386 million, or 4.5% of the Bank's gross loan portfolio; land acquisition and development loans totaled \$80 million, or .9% of the Bank's gross loan portfolio; land - consumer lot loans totaled \$111 million, or 1.3% of the Bank's gross loan portfolio; multi-family loans totaled \$920 million, or 10.6% of the Bank's gross loan portfolio; commercial real estate loans totaled \$753 million, or 8.7% of the Bank's gross loan portfolio; commercial and industrial loans totaled \$434 million, or 5.0% of the Bank's gross loan portfolio; HELOC loans totaled \$135 million, or 1.6% of the Bank's gross loan portfolio and consumer loans totaled \$138 million, or 1.6% of the Bank's gross loan portfolio.

**Single-family residential loans.** The Bank primarily originates 30 year fixed-rate loans secured by single-family residences. Moreover, it is the Bank's general policy to include in the documentation evidencing its conventional mortgage loans a due-on-sale clause, which facilitates adjustment of interest rates on such loans when the property securing the loan is sold or transferred.

All of the Bank's mortgage lending is subject to written, nondiscriminatory underwriting standards, loan origination procedures and lending policies prescribed by the Company's Board of Directors. Property valuations are required on all real estate loans. Appraisals are prepared by independent appraisers approved by the Bank's management, and reviewed by the Bank's staff. Property evaluations are sometimes utilized in lieu of appraisals on single-family real estate loans of \$250,000 or less and are reviewed by the Bank's staff. Detailed loan applications are obtained to determine the borrower's ability to repay and the more significant items on these applications are verified through the use of credit reports, financial statements or written confirmations.

Depending on the size of the loan involved, a varying number of officers of the Bank must approve the application before the loan can be granted. Federal guidelines limit the amount of a real estate loan made to a specified percentage of the value of the property securing the loan, as determined by an evaluation at the time the loan is originated. This is referred to as the loan-to-value ratio. Maximum loan-to-value ratios for each type of real estate loan are established by the Company's Board of Directors.

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When establishing general reserves for loans with loan-to-value ratios exceeding 80% that are not insured by private mortgage insurance, the Bank considers the additional risk inherent in these products, as well as their relative loan loss experience, and provides reserves when deemed appropriate. The total balance for loans with loan-to-value ratios exceeding 80% at origination as of September 30, 2014, was \$521 million, with allocated reserves of \$10.9 million.

**Construction loans.** The Bank originates construction loans to finance construction of single-family and multi-family residences as well as commercial properties. These loans to builders are generally indexed to the "prime rate" and normally have maturities of two years or less. Loans made to individuals for construction of their home generally are 30 year fixed rate loans. The Bank's policies provide that for residential construction loans, loans may be made for 85% or less of the appraised value of the property upon completion. As a result of activity over the past four decades, the Bank believes that builders of single-family residences in its primary market areas consider it to be a construction lender of choice. Because of this history, the Bank has developed a staff with in-depth land development and construction experience and working relationships with selected builders based on their operating histories and financial stability.

Construction lending involves a higher level of risk than single-family residential lending due to the concentration of principal in a limited number of loans and borrowers, and the effects of general economic conditions in the homebuilding industry. Moreover, a construction loan can involve additional risks because of the inherent difficulty in estimating both a property's value at completion of the project and the estimated cost (including interest) of the project.

**Land loans.** The Bank's land development loans are of a short-term nature and are generally made for 75% or less of the appraised value of the unimproved property. Funds are disbursed periodically at various stages of completion as authorized by the Company's personnel. The interest rate on these loans generally adjusts daily in accordance with a designated index.

Land development loans involve a higher degree of credit risk than long-term financing on owner-occupied real estate. Mitigation of risk of loss on a land development loan is dependent largely upon the accuracy of the initial estimate of the property's value at completion of development compared to the estimated cost (including interest) of development and the financial strength of the borrower.

The Bank's permanent land loans (also called consumer lot loans) are generally made on improved land, with the intent of building a primary or secondary residence. These loans are limited to 80% or less of the appraised value of the property, up to a maximum loan amount of \$350,000. The interest rate on permanent land loans is generally fixed for 20 years.

**Multi-family residential loans.** Multi-family residential (five or more dwelling units) loans generally are secured by multi-family rental properties, such as apartment buildings. In underwriting multi-family residential loans, the Bank considers a number of factors, which include the projected net cash flow to the loan's debt service requirement, the age and condition of the collateral, the financial resources and income level of the borrower and the borrower's experience in owning or managing similar properties. Multi-family residential loans are originated in amounts up to 80% of the appraised value of the property securing the loan.

Loans secured by multi-family residential real estate generally involve a greater degree of credit risk than single-family residential loans and carry larger loan balances. This increased credit risk is a result of several factors, including the concentration of principal in a limited number of loans and borrowers, the effects of general economic conditions on income-producing properties, and the increased difficulty of evaluating and monitoring these types of loans. Furthermore, the repayment of loans secured by multi-family mortgages typically depends upon the successful operation of the related real estate property. If the cash flow from the project is reduced, the borrower's ability to repay the loan may be impaired. The Bank seeks to minimize these risks through its underwriting policies, which require such loans to be qualified at origination on the basis of the property's income and debt service ratio. The Bank generally limits its multi-family residential loans to \$10.0 million on any one loan.

It is the Company's policy to obtain title insurance ensuring that the Bank has a valid first lien on the mortgaged real estate serving as collateral. Borrowers must also obtain hazard insurance prior to closing and, when required by regulation, flood insurance. Borrowers may be required to advance funds on a monthly basis, together with each payment of principal and interest, to a mortgage escrow account from which the Bank makes disbursements for items

such as real estate taxes, hazard insurance premiums and private mortgage insurance premiums when due.

Commercial and industrial loans. The Bank makes various types of business loans to customers in its market area for working capital, acquiring real estate, equipment or other business purposes, such as acquisitions. The terms of these loans generally range from less than one year to a maximum of ten years. The loans are either negotiated on a fixed-rate basis or carry adjustable interest rates indexed to the libor rate, prime rate or another market rate.

Commercial loans are based upon the Management's assessment of the borrower's ability and willingness to repay along with an evaluation of secondary repayment sources such as the value and marketability of collateral. Most such loans are extended to closely held businesses and the personal guaranty of the principals is usually obtained. Commercial loans have a relatively high risk of default compared to residential real estate loans. Pricing of commercial loans is based on the credit risk of the borrower with consideration

given to the overall relationship of the borrower, including deposits. The acquisition of business deposits is an important focus of this business line. The Bank provides a full line of treasury management products to support the depository needs of our clients.

Consumer loans. The Bank's \$138.3 million consumer loan portfolio consists of approximately \$94.0 million in prime quality student loans acquired from an independent financial investment firm that retains 1% of each loan, plus various other consumer loans acquired through acquisitions.

The remainder of these consumer loans are primarily home improvement loans made through third party originators that bear interest at rates of 10% and higher. Due to the nature of these loans the average charge-off rate has been 3-5% per year. After extensive review of this program, the Bank decided in fiscal 2009 to cease origination of these consumer loans, as the risk profile did not match with the Bank's long-term business plan. The Bank will continue to service the portfolio until the balances are repaid.

Home equity loans. The Bank extends revolving lines of credit to consumers that are secured by a first or second mortgage on a single family residence. The interest rates on these loans adjust monthly indexed to prime. Total loan-to-value ratios when combined with any underlying first liens are limited to 80% or less. Terms are a ten year draw period followed by a fifteen year amortization period.

Origination and Purchase of Loans. The Bank has general authority to lend anywhere in the United States; however, its primary lending areas are within the states of Washington, Oregon, Idaho, Arizona, Utah, Nevada, New Mexico and Texas. Loan originations come from a number of sources. Residential loan originations result from referrals from real estate brokers, walk-in customers, purchasers of property in connection with builder projects financed by the Bank, mortgage brokers and refinancings for existing customers. Business purpose loans are obtained primarily by direct solicitation of borrowers and continued business from borrowers who have previously borrowed from the Bank.

The Bank also purchases loans and mortgage-backed securities when lending rates and mortgage volume for new loan originations in its market area do not fulfill its needs. SFR loan originations, over the past few years were lower than historical levels due to the low interest rate environment and excessive government participation in the mortgage market. However, as can be seen in the table below, that trend has turned around in the last couple of years.

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The table below shows total loan origination, purchase and repayment activities on non-covered loans of the Bank for the years indicated.

|   | 2014           | 2013         | 2012         | 2011         | 2010         |
|---|----------------|--------------|--------------|--------------|--------------|
|   | (In thousands) |              |              |              |              |
| Loans originated (1, 3):                        |                |              |              |              |              |
| Single-family residential                       | \$696,999      | \$707,310    | \$539,222    | \$557,902    | \$583,429    |
| Construction – speculative                      | 170,539        | 173,446      | 146,494      | 126,042      | 132,328      |
| Construction – custom                           | 359,073        | 304,156      | 210,308      | 289,113      | 276,057      |
| Land – acquisition & development                | 53,960         | 22,590       | 21,323       | 14,957       | 31,179       |
| Land – consumer lot loans                       | 12,441         | 14,324       | 13,169       | 9,968        | 11,334       |
| Multi-family                                    | 239,352        | 309,636      | 189,692      | 122,618      | 49,179       |
| Commercial real estate                          | 258,367        | 163,577      | 87,471       | 18,120       | 59,600       |
| Commercial & industrial                         | 332,871        | 225,809      | 143,849      | 134,940      | 272,102      |
| HELOC   | 47,054         | 44,872       | 38,750       | 33,711       | 59,084       |
| Consumer  | 1,359          | 315          | —            | 219          | 3,241        |
| Total loans originated                          | 2,172,015      | 1,966,035    | 1,390,278    | 1,307,590    | 1,477,533    |
| Loans purchased (2,3)                           | 211,228        | 538,462      | 129,670      | 400          | 1,922        |
| Loan principal repayments                       | (1,718,206 )   | (2,225,031 ) | (1,855,484 ) | (1,704,826 ) | (1,855,560 ) |
| Net change in loans in process, discounts, etc. | (44,745 )      | (203,434 )   | (148,343 )   | (90,990 )    | (183,622 )   |
| Net loan activity increase (decrease)           | \$620,292      | \$76,032     | \$(483,879 ) | \$(487,826 ) | \$(559,727 ) |
| Beginning balance                               | \$7,528,030    | \$7,451,998  | \$7,935,877  | \$8,423,703  | \$8,983,430  |
| Ending balance                                  | \$8,148,322    | \$7,528,030  | \$7,451,998  | \$7,935,877  | \$8,423,703  |

(1) Includes undisbursed loan in process and does not include savings account loans, which were not material during the periods indicated.

(2) Includes loans acquired through acquisitions and whole loan purchases.

(3) Excludes covered loans.

The table below shows total loan purchases and repayment activities on covered loans of the Bank for the years indicated. The Bank acquired some additional covered loans through its acquisition of SVBT in 2013.

|  | 2014           | 2013       | 2012       |
|--|----------------|------------|------------|
|  | (In thousands) |            |            |
| Covered loans purchased                        | \$—            | \$107,946  | \$—        |
| Covered loan principal repayments              | (139,391 )     | (129,479 ) | (109,109 ) |
| Transfer to REO                                | (8,943 )       | (11,196 )  | (15,905 )  |
| Net change in loans in process, discounts, etc | 28,863         | 40,300     | 31,207     |
| Net loan activity                              | (119,471 )     | 7,571 )    | (93,807 )  |
| Beginning balance                              | 295,947        | 288,376    | 382,183    |
| Ending balance                                 | \$176,476      | \$295,947  | \$288,376  |





**Interest Rates, Loan Fees and Service Charges.** Interest rates charged by the Bank on mortgage loans are primarily determined by the competitive loan rates offered in its lending areas and in the secondary market. Mortgage loan rates reflect factors such as general interest rates, the supply of money available to the industry and the demand for such loans. These factors are in turn affected by general economic conditions, the regulatory programs and policies of federal and state agencies, changes in tax laws and governmental budgetary programs and Federal Reserve monetary policy.

The Bank receives fees for originating loans in addition to various fees and charges related to existing loans, including prepayment charges, late charges and assumption fees.

In making one-to-four-family home mortgage loans, the Bank normally charges an origination fee. As part of the loan application, the borrower pays the Bank for out-of-pocket costs, such as the appraisal fee, in reviewing the application, whether or not the borrower closes the loan. The interest rate charged is normally the prevailing rate at the time the loan application is approved and accepted. In the case of construction loans, the Bank normally charges an origination fee. Loan origination fees and other terms of multi-family residential loans are individually negotiated.

**Non-performing Assets.** When a borrower violates a condition of a loan, the Bank attempts to cure the default by contacting the borrower. In most cases, defaults are cured promptly. If the default is not cured within an appropriate time frame, typically 90 days, the Bank may institute appropriate action to collect the loan, such as making demand for payment or initiating foreclosure proceedings on the collateral. If foreclosure occurs, the collateral will typically be sold at public auction and may be purchased by the Company.

Loans are placed on nonaccrual status when, in the judgment of management, the probability of collection of interest or principal is deemed to be insufficient to warrant further accrual. When a loan is placed on nonaccrual status, previously accrued but unpaid interest is deducted from interest income. The Bank does not accrue interest on loans 90 days past due or more. See Note A to the Consolidated Financial Statements included in Item 8 hereof.

The Company will consider modifying the interest rate and terms of a loan if it determines that a modification is deemed to be the best option available for collection in full or to minimize the loss to the Bank. Most loans restructured in troubled debt restructurings ("TDRs") are accruing and performing loans where the borrower has proactively approached the Bank about a modification due to temporary financial difficulties. Each request is individually evaluated for merit and likelihood of success. The modification of these loans is typically a payment reduction through a rate reduction of from 100 to 200 bps for a specific term, usually six to twelve months.

Interest-only payments may also be approved during the modification period. Principal forgiveness generally is not an available option for restructured loans. As of September 30, 2014, single-family residential loans comprised 86% of restructured loans. The Bank reserves for restructured loans within its allowance for loan loss methodology by taking into account the following performance indicators: 1) time since modification, 2) current payment status and 3) geographic market conditions.

Real estate acquired by foreclosure or deed-in-lieu thereof ("REO" or "Real Estate Owned") is classified as real estate held for sale until it is sold or transferred to Real Estate Held for Investment ("REHI"). When property is acquired, it is recorded at the fair market value less estimated selling costs at the date of acquisition. Interest accrual ceases on the date of acquisition and all costs incurred in maintaining the property from that date forward are expensed as incurred. Costs incurred for the improvement or development of such property are capitalized. See Note A to the Consolidated Financial Statements included in Item 8 hereof.

The following table sets forth information regarding restructured and non-accrual loans and REO held by the Bank at the dates indicated.

|   | 2014           | 2013      | 2012      | 2011      | 2010      |   |
|---|----------------|-----------|-----------|-----------|-----------|---|
|   | (In thousands) |           |           |           |           |   |
| Performing restructured loans   | \$350,653      | \$391,415 | \$403,238 | \$320,018 | \$225,195 |   |
| Non-Performing restructured loans   | 24,090         | 24,281    | 30,040    | 57,478    | 47,727    |   |
| Total restructured loans  | 374,743        | 415,696   | 433,278   | 377,496   | 272,922   |   |
| Non-accrual loans:  |                |           |           |           |           |   |
| Single-family residential   | 74,067         | 100,460   | 131,193   | 126,624   | 123,624   |   |
| Construction – speculative  | 1,477          | 4,560     | 10,634    | 15,383    | 39,915    |   |
| Construction – custom   | —              | —         | 539       | 635       | —         |   |
| Land – Acquisition & development  | 811            | 2,903     | 13,477    | 37,339    | 64,883    |   |
| Land – consumer lot loans   | 2,637          | 3,337     | 5,149     | 8,843     | —         |   |
| Multi-family  | 1,742          | 6,573     | 4,185     | 7,664     | 4,931     |   |
| Commercial real estate  | 5,106          | 11,736    | 7,653     | 11,380    | 10,831    |   |
| Commercial & industrial   | 7              | 477       | 16        | 1,679     | 371       |   |
| HELOC   | 795            | 263       | 198       | 481       | —         |   |
| Consumer  | 789            | 990       | 383       | 437       | 977       |   |
| Total non-accrual loans (1)   | 87,431         | 131,299   | 173,427   | 210,465   | 245,532   |   |
| Total REO (2)   | 55,072         | 72,925    | 80,800    | 129,175   | 160,754   |   |
| Total REHI(3)   | 4,808          | 9,392     | 18,678    | 30,654    | 28,244    |   |
| Total non-performing assets   | 147,311        | 213,616   | 272,905   | 370,294   | 434,530   |   |
| Total non-performing assets and performing restructured loans                   | \$497,964      | \$605,031 | \$676,143 | \$690,312 | \$659,725 |   |
| Total non-performing assets and restructured loans as a percent of total assets | 3.37           | % 4.62    | % 5.42    | % 5.14    | % 4.89    | % |
| Total non-performing assets to total assets                                     | 1.00           | % 1.63    | % 2.19    | % 2.76    | % 3.22    | % |

Had these loans performed according to their original contract terms, the Bank would have recognized interest income of approximately \$6,816,000 in 2014. In addition to the nonaccrual loans reflected in the above table, at September 30, 2014, the Bank had \$52,183,000 of loans that were less than 90 days delinquent but that were (1) classified as substandard for one or more reasons. If these loans were deemed nonperforming, the Company's ratio of total nonperforming assets and restructured loans as a percent of total assets would have been 3.73% at September 30, 2014. For a discussion of the Company's policy for placing loans on nonaccrual status, see Note A to the Consolidated Financial Statements included in Item 8 hereof.

(2) Total REO includes real estate held for sale acquired in settlement of loans or acquired from purchased institutions in settlement of loans. Excludes covered REO.

(3) Total REHI includes real estate held for investment acquired in settlement of loans.

The following table analyzes the Bank's allowance for loan losses at the dates indicated.

|   | September 30,  |           |           |           |           |   |
|---|----------------|-----------|-----------|-----------|-----------|---|
|   | 2014           | 2013      | 2012      | 2011      | 2010      |   |
|   | (In thousands) |           |           |           |           |   |
| Beginning balance   | \$116,741      | \$133,147 | \$157,160 | \$163,094 | \$166,836 |   |
| Charge-offs:  |                |           |           |           |           |   |
| Single-family residential   | 8,529          | 20,947    | 53,789    | 38,465    | 33,812    |   |
| Construction – speculative  | 949            | 1,446     | 4,916     | 13,197    | 28,930    |   |
| Construction – custom   | —              | 481       | —         | 237       | 359       |   |
| Land – Acquisition & development                                      | 541            | 3,983     | 16,978    | 39,797    | 105,576   |   |
| Land – consumer lot loans   | 659            | 1,363     | 2,670     | 4,196     | 359       |   |
| Multi-family  | —              | 1,043     | 1,393     | 1,950     | 2,010     |   |
| Commercial real estate  | 105            | 747       | 814       | 1,593     | 651       |   |
| Commercial & industrial loans   | 826            | 1,145     | 249       | 4,733     | 8,902     |   |
| HELOC   | 48             | 163       | 232       | 939       | 118       |   |
| Consumer  | 3,442          | 2,783     | 3,538     | 4,602     | 6,670     |   |
|   | 15,099         | 34,101    | 84,579    | 109,709   | 187,387   |   |
| Recoveries:   |                |           |           |           |           |   |
| Single-family residential   | 17,684         | 9,416     | 8,164     | 3,072     | 104       |   |
| Construction – speculative  | 97             | 501       | 711       | 2,143     | 523       |   |
| Construction – custom   | —              | —         | —         | —         | 188       |   |
| Land – Acquisition & development                                      | 3,070          | 4,105     | 1,341     | 2,271     | 844       |   |
| Land – consumer lot loans   | 23             | 40        | —         | —         | 11        |   |
| Multi-family  | —              | 171       | 504       | 71        | —         |   |
| Commercial real estate  | 33             | 17        | 225       | 328       | 3         |   |
| Commercial & industrial loans   | 5,043          | 95        | 2,366     | 1,925     | 923       |   |
| HELOC   | —              | —         | 66        | 185       | —         |   |
| Consumer  | 3,513          | 2,000     | 1,480     | 1,429     | 1,140     |   |
|   | 29,463         | 16,345    | 14,857    | 11,424    | 3,736     |   |
| Net charge-offs (recoveries)  | (14,364 )      | 17,756    | 69,722    | 98,285    | 183,651   |   |
| Transfer to unfunded commitments                                      | (2,910 )       | —         | —         | —         | —         |   |
| Provision for loan losses   | (15,848 )      | 1,350     | 45,709    | 92,351    | 179,909   |   |
| Ending balance  | \$112,347      | \$116,741 | \$133,147 | \$157,160 | \$163,094 |   |
| Ratio of net charge-offs (recoveries)<br>to average loans outstanding | (.18 )%        | .23       | % .87     | % 1.14    | % 1.99    | % |

The following table sets forth the allocation of the Bank's allowance for loan losses at the dates indicated.

|                                  | September 30,<br>2014 |                  | 2013      |                  | 2012      |                  | 2011      |                  | 2010      |                  |
|----------------------------------|-----------------------|------------------|-----------|------------------|-----------|------------------|-----------|------------------|-----------|------------------|
|                                  | Amount                | % <sup>(1)</sup> | Amount    | % <sup>(1)</sup> | Amount    | % <sup>(1)</sup> | Amount    | % <sup>(1)</sup> | Amount    | % <sup>(1)</sup> |
| (In thousands)                   |                       |                  |           |                  |           |                  |           |                  |           |                  |
| Allowance allocation:            |                       |                  |           |                  |           |                  |           |                  |           |                  |
| Single-family residential        | \$62,763              | 64.2 %           | \$64,184  | 67.2 %           | \$81,815  | 73.5 %           | \$83,307  | 74.9 %           | \$21,575  | 74.8 %           |
| Construction – speculative       | 6,742                 | 1.6              | 8,407     | 1.6              | 12,060    | 1.7              | 13,828    | 1.7              | 26,346    | 1.9              |
| Construction – custom            | 1,695                 | 4.5              | 882       | 3.8              | 347       | 2.7              | 623       | 3.4              | 26,355    | 2.9              |
| Land – acquisition & development | 5,592                 | .9               | 9,165     | 1.0              | 15,598    | 1.6              | 32,719    | 2.4              | 61,637    | 3.5              |
| Land – consumer lot loans        | 3,077                 | 1.3              | 3,552     | 1.6              | 4,937     | 1.8              | 5,520     | 2.0              | 4,793     | 2.1              |
| Multi-family                     | 4,248                 | 10.6             | 3,816     | 10.5             | 5,280     | 9.0              | 7,623     | 8.4              | 5,050     | 7.9              |
| Commercial real estate           | 7,548                 | 8.7              | 5,595     | 7.8              | 1,956     | 5.2              | 4,331     | 3.7              | 3,165     | 3.6              |
| Commercial & industrial          | 16,527                | 5.0              | 16,614    | 4.1              | 7,626     | 2.1              | 5,099     | 1.3              | 6,193     | .9               |
| HELOC                            | 928                   | 1.6              | 1,002     | 1.7              | 965       | 1.6              | 1,139     | 1.4              | 586       | 1.3              |
| Consumer                         | 3,227                 | 1.6              | 3,524     | .7               | 2,563     | .8               | 2,971     | .8               | 7,394     | 1.1              |
| Unallocated                      | —                     |                  | —         |                  | —         |                  | —         |                  | —         |                  |
| Total allowance for loan losses  | \$112,347             |                  | \$116,741 |                  | \$133,147 |                  | \$157,160 |                  | \$163,094 |                  |

(1) Represents the total amount of the loan category as a percentage of total loans outstanding.

The Bank maintains an allowance for loan losses to absorb losses inherent in the loan portfolio. The amount of this allowance is based on ongoing, quarterly assessments of the probable and estimable losses inherent in the loan portfolio. The Bank's method for assessing the appropriateness of the allowance is to apply a loss percentage factor to the different loan types. The loss percentage factor is made up of two parts - the historical loss factor ("HLF") and the qualitative loss factor ("QLF"). The HLF takes into account historical charge-offs by loan type. The Company uses an average of historical loss rates for each loan category multiplied by a loss emergence period. The QLF are based on management's continuing evaluation of the pertinent factors underlying the quality of the loan portfolio, including changes in the size and composition of the loan portfolio, actual loan loss experience, current economic conditions, collateral values, geographic concentrations, seasoning of the loan portfolio, specific industry conditions, and the duration of the current business cycle. These factors are considered by loan type. Specific allowances are established in cases where management has identified conditions or circumstances related to a loan that management believes indicate the probability that a loss has been incurred. The Bank has also established a reserve for unfunded commitments.

As part of the process for determining the adequacy of the allowance for loan losses, management reviews the loan portfolio for specific weaknesses and considers the above mentioned factors. The recovery of the carrying value of loans is susceptible to future market conditions beyond the Bank's control, which may result in losses or recoveries differing from those provided. In those cases, a portion of the allowance is then allocated to reflect the estimated loss exposure.



## Investment Activities

As a national association, the Bank is obligated to maintain adequate liquidity and does so by holding cash and cash equivalents and by investing in securities. These investments may include, among other things, certain certificates of deposit, repurchase agreements, bankers' acceptances, loans to financial institutions whose deposits are federally-insured, federal funds, United States government and agency obligations and mortgage-backed securities. The following table sets forth the composition of the Bank's investment portfolio at the dates indicated.

|  | September 30,<br>2014 |             | 2013              |             | 2012              |             |
|--|-----------------------|-------------|-------------------|-------------|-------------------|-------------|
|  | Amortized<br>Cost     | Fair Value  | Amortized<br>Cost | Fair Value  | Amortized<br>Cost | Fair Value  |
|  | (In thousands)        |             |                   |             |                   |             |
| U.S. government and agency obligations | \$729,299             | \$731,943   | \$534,792         | \$533,975   | \$178,799         | \$183,019   |
| Mutual Fund Investments                | 100,500               | 101,387     | 100,500           | 101,237     | 500               | 541         |
| Corporate Bonds                        | 505,741               | 509,007     | 449,750           | 452,015     | 399,259           | 403,325     |
| State and political subdivisions       | 20,402                | 23,681      | 20,422            | 22,545      | 21,237            | 25,646      |
| Agency pass-through certificates       | 3,109,905             | 3,083,726   | 2,900,066         | 2,834,025   | 2,352,360         | 2,386,397   |
| Other commercial MBS                   | 98,851                | 98,916      | —                 | —           | —                 | —           |
|  | \$4,564,698           | \$4,548,660 | \$4,005,530       | \$3,943,797 | \$2,952,155       | \$2,998,928 |

The investment portfolio at September 30, 2014 was categorized by maturity as follows:

|                                    | Amortized<br>Cost | Wtd Avg<br>Yield |   |
|------------------------------------|-------------------|------------------|---|
|                                    | (In thousands)    |                  |   |
| Due in less than 1 year            | \$15,000          | 1.06             | % |
| Due after 1 year through 5 years   | 474,194           | 1.31             |   |
| Due after 5 years through 10 years | 441,518           | 1.12             |   |
| Due after 10 years                 | 3,633,986         | 2.68             |   |
|                                    | \$4,564,698       | 2.38             | % |

## Sources of Funds

General. Deposits are the primary source of the Bank's funds for use in lending and other general business purposes. In addition to deposits, Washington Federal derives funds from loan repayments, advances from the FHLB, other borrowings, and from investment repayments and sales. Loan repayments are a relatively stable source of funds, while deposit inflows and outflows are influenced by general interest rates, money market conditions, the availability of FDIC insurance and the market perception of the Company's financial stability. Borrowings may be used on a short-term basis to compensate for reductions in normal sources of funds, such as deposit inflows at lower than projected levels. Borrowings may also be used on a longer-term basis to support expanded activities and to manage interest rate risk.

Deposits. The Bank relies on a mix of deposit types, including business and personal checking accounts, term certificates of deposit, and other savings deposit alternatives that have no fixed term, such as money market accounts and passbook savings accounts. The Bank offers several consumer checking account products, both interest bearing and non-interest bearing. Three business checking accounts are offered. Two are targeted to small businesses with relatively simple and straightforward banking needs. Larger, more complex business depositors are provided with an account that prices monthly based on the volume and type of activity. Savings and money market accounts are offered to both businesses and consumers, with interest paid after certain threshold amounts are exceeded.

Certificates with a maturity of one year or less have penalties for premature withdrawal equal to 90 days of interest. When the maturity is greater than one year but less than four years, the penalty is 180 days of interest. When the maturity is greater than four years, the penalty is 365 days interest. Early withdrawal penalties during 2012, 2013 and 2014 amounted to approximately \$607,000, \$548,000 and \$552,000, respectively.





The Bank's deposits are obtained primarily from residents of Washington, Oregon, Idaho, Arizona, Utah, Nevada, New Mexico and Texas. The Bank does not advertise for deposits outside of these states.

The following table sets forth certain information relating to the Company's deposits at the dates indicated.

|                                 | September 30,<br>2014    |      | 2013                        |      | 2012                        |      |   |
|---------------------------------|--------------------------|------|-----------------------------|------|-----------------------------|------|---|
|                                 | Amount<br>(In thousands) | Rate | Amount<br>(In<br>thousands) | Rate | Amount<br>(In<br>thousands) | Rate |   |
| Balance by interest rate:       |                          |      |                             |      |                             |      |   |
| Checking accounts               | \$2,331,170              | .06  | % \$1,247,885               | .08  | % \$894,639                 | .10  | % |
| Passbook and statement accounts | 622,546                  | .10  | 404,937                     | .15  | 314,634                     | .20  |   |
| Money market accounts           | 2,536,971                | .18  | 1,888,020                   | .23  | 1,737,180                   | .26  |   |
|                                 | 5,490,687                |      | 3,540,842                   |      | 2,946,453                   |      |   |
| Fixed-rate certificates:        |                          |      |                             |      |                             |      |   |
| Under 2.00%                     | 4,524,158                |      | 4,716,427                   |      | 4,308,341                   |      |   |
| 2.00% to 2.99%                  | 602,683                  |      | 631,256                     |      | 841,520                     |      |   |
| 3.00% to 3.99%                  | 98,610                   |      | 175,549                     |      | 381,324                     |      |   |
| 4.00% to 4.99%                  | 146                      |      | 25,335                      |      | 98,119                      |      |   |
| 5.00% to 5.99%                  | 644                      |      | 862                         |      | 861                         |      |   |
|                                 | 5,226,241                |      | 5,549,429                   |      | 5,630,165                   |      |   |
|                                 | \$10,716,928             |      | \$9,090,271                 |      | \$8,576,618                 |      |   |

The following table sets forth, by various interest rate categories, the amount of certificates of deposit of the Company at September 30, 2014, which mature during the periods indicated.

|                          | Maturing in                        |                  |                   |                    |                    |                    | Total       |
|--------------------------|------------------------------------|------------------|-------------------|--------------------|--------------------|--------------------|-------------|
|                          | 1 to 3<br>Months<br>(In thousands) | 4 to 6<br>Months | 7 to 12<br>Months | 13 to 24<br>Months | 25 to 36<br>Months | 37 to 60<br>Months |             |
| Fixed-rate certificates: |                                    |                  |                   |                    |                    |                    |             |
| Under 2.00%              | \$887,333                          | \$1,114,969      | \$960,102         | \$821,445          | \$330,524          | \$409,786          | \$4,524,159 |
| 2.00% to 2.99%           | 10,615                             | 14,344           | 66,550            | 177,226            | 328,180            | 5,767              | 602,682     |
| 3.00 to 3.99%            | 33,840                             | 37,463           | 21,952            | 189                | 1,122              | 4,043              | 98,609      |
| 4.00 to 4.99%            | —                                  | —                | —                 | 119                | 13                 | 14                 | 146         |
| 5.00 to 5.99%            | —                                  | —                | 4                 | 111                | 28                 | 502                | 645         |
| Total                    | \$931,788                          | \$1,166,776      | \$1,048,608       | \$999,090          | \$659,867          | \$420,112          | \$5,226,241 |

Historically, a significant number of certificate holders roll over their balances into new certificates of the same term at the Bank's then current rate. To ensure a continuity of this trend, the Bank expects to continue to offer market rates of interest. Its ability to retain maturing deposits in certificate accounts is difficult to project; however, the Bank is confident that by competitively pricing these certificates, levels deemed appropriate by management can be achieved on a continuing basis.

At September 30, 2014, the Bank had \$461,300,000 of certificates of deposit in amounts of \$250,000 or more outstanding, maturing as follows: \$72,400,000 within 3 months; \$102,200,000 over 3 months through 6 months; \$78,000,000 over 6 months through 12 months; and \$208,700,000 thereafter.



The following table sets forth the customer account and customer repurchase activities of the Company for the years indicated.

|  | September 30,  |              |              |
|--|----------------|--------------|--------------|
|  | 2014           | 2013         | 2012         |
|  | (In thousands) |              |              |
| Deposits   | \$3,995,756    | \$3,568,826  | \$2,660,961  |
| Acquired deposits  | 1,853,798      | 735,000      | 390,000      |
| Withdrawals  | (4,281,421 )   | (3,858,076 ) | (3,227,185 ) |
| Net increase (decrease) in deposits before interest credited | 1,568,133      | 445,750      | (176,224 )   |
| Interest credited  | 58,524         | 67,903       | 86,939       |
| Net increase (decrease) in customer accounts                 | \$1,626,657    | \$513,653    | \$(89,285 )  |

Borrowings. The Bank obtains advances from the FHLB upon the security of the FHLB capital stock it owns and certain of its loans, provided certain standards related to credit worthiness have been met. See "Regulation-Washington Federal-Federal Home Loan Bank System" below. Such advances are made pursuant to several different credit programs. Each credit program has its own interest rate and range of maturities, and the FHLB prescribes acceptable uses to which the advances pursuant to each program may be put, as well as limitations on the size of such advances. Depending on the program, such limitations are based either on a fixed percentage of assets or the Company's credit worthiness. The FHLB is required to review its credit limitations and standards at least annually. FHLB advances have, from time to time, been available to meet seasonal and other withdrawals of savings accounts and to expand the Bank's lending program. The Company had \$1.9 billion of FHLB advances outstanding at September 30, 2014.

The Bank may also use reverse repurchase agreements as a form of borrowing. Under reverse repurchase agreements, the Bank sells an investment security to a dealer for a period of time and agrees to buy back that security at the end of the period and pay the dealer a stated interest rate for the use of the dealer's funds. The amount of securities sold under such agreements depends on many factors, including the terms available for such transactions, the perceived ability to apply the proceeds to investments yielding a higher return, the demand for the securities and management's perception of trends in interest rates. The Bank had no securities sold under such agreements at September 30, 2014. See Note H to the Consolidated Financial Statements included in Item 8 hereof for additional information.

The Bank may need to borrow funds for short periods of time to meet day-to-day financing needs. In these instances, funds are borrowed from other financial institutions or the Federal Reserve, for periods generally ranging from one to seven days at the then current borrowing rate. At September 30, 2014, the Bank had no such short-term borrowings.

The Bank also offers two forms of repurchase agreements to its customers. One form has an interest rate that floats like that of a money market deposit account. The other form has a fixed rate and is offered in a minimum denomination of \$100,000. Both forms are fully collateralized by securities. These obligations are not insured by FDIC and are classified as borrowings for regulatory purposes. The Bank had \$47.7 million of such agreements outstanding at September 30, 2014.

The following table presents certain information regarding borrowings of the Bank for the years indicated.

|  | September 30,  |             |             |  |   |
|--|----------------|-------------|-------------|--|---|
|  | 2014           | 2013        | 2012        |  |   |
|  | (In thousands) |             |             |  |   |
| Federal funds and securities sold to dealers under agreements to repurchase: |                |             |             |  |   |
| Average balance outstanding  | \$—            | \$—         | \$692,473   |  |   |
| Maximum amount outstanding at any month-end during the period                | —              | —           | 800,000     |  |   |
| Weighted-average interest rate during the period (1)                         | —              | % —         | % 3.71      |  | % |
| FHLB advances:   |                |             |             |  |   |
| Average balance outstanding  | \$1,955,205    | \$1,905,479 | \$1,949,019 |  |   |
| Maximum amount outstanding at any month-end during the period                | 2,083,226      | 1,930,000   | 1,961,895   |  |   |
| Weighted-average interest rate during the period (1)                         | 3.49           | % 3.57      | % 4.14      |  | % |
| Securities sold to customers under agreements to repurchase:                 |                |             |             |  |   |
| Average balance outstanding  | \$46,905       | \$37,913    | \$32,697    |  |   |
| Maximum amount outstanding at any month-end during the period                | 51,615         | 46,128      | 37,977      |  |   |
| Weighted-average interest rate during the period (1)                         | 0.25           | % 0.29      | % 0.39      |  | % |
| Total average borrowings:  | \$2,002,110    | \$1,943,392 | \$2,674,189 |  |   |
| Weighted-average interest rate on total average borrowings (1)               | 3.42           | % 3.51      | % 3.98      |  | % |

(1) Interest expense divided by average daily balances.

#### Other Ratios

The following table sets forth certain ratios related to the Company for the periods indicated.

|                                  | September 30, |        |        |  |   |
|----------------------------------|---------------|--------|--------|--|---|
|                                  | 2014          | 2013   | 2012   |  | % |
| Return on assets (1)             | 1.10          | % 1.17 | % 1.03 |  | % |
| Return on equity (2)             | 7.99          | 7.88   | 7.23   |  |   |
| Average equity to average assets | 13.80         | 14.84  | 14.28  |  |   |
| Dividend payout ratio (3)        | 26.45         | 24.83  | 24.81  |  |   |

(1) Net income divided by average total assets.

(2) Net income divided by average equity.

(3) Dividends declared per share divided by net income per share.

## Rate/Volume Analysis

The table below sets forth certain information regarding changes in interest income and interest expense of the Company for the years indicated. For each category of interest-earning asset and interest-bearing liability, information is provided on changes attributable to: (1) changes in volume (changes in volume multiplied by old rate) and (2) changes in rate (changes in rate multiplied by old average volume). The change in interest income and interest expense attributable to changes in both volume and rate has been allocated proportionately to the change due to volume and the change due to rate.

|                                    | September 30,<br>2014 vs. 2013       |            |            | 2013 vs. 2012                        |            |            | 2012 vs. 2011                        |           |            |
|------------------------------------|--------------------------------------|------------|------------|--------------------------------------|------------|------------|--------------------------------------|-----------|------------|
|                                    | Increase (Decrease) Due to<br>Volume | Rate       | Total      | Increase (Decrease) Due to<br>Volume | Rate       | Total      | Increase (Decrease) Due to<br>Volume | Rate      | Total      |
|                                    | (In thousands)                       |            |            | (In thousands)                       |            |            | (In thousands)                       |           |            |
| Interest income:                   |                                      |            |            |                                      |            |            |                                      |           |            |
| Loan portfolio                     | \$10,399                             | \$(34,464) | \$(24,065) | \$(11,925)                           | \$(17,993) | \$(29,918) | \$(36,593)                           | \$(804)   | \$(37,397) |
| Mortgage-backed securities         | 15,032                               | 16,708     | 31,740     | (15,610)                             | (32,012)   | (47,622)   | 21,346                               | (33,411)  | (12,065)   |
| Investments (1)                    | 4,291                                | 5,440      | 9,731      | 2,370                                | 1,190      | 3,560      | 799                                  | (5,701)   | (4,902)    |
| All interest-earning assets        | 29,722                               | (12,316)   | 17,406     | (25,165)                             | (48,815)   | (73,980)   | (14,448)                             | (39,916)  | (54,364)   |
| Interest expense:                  |                                      |            |            |                                      |            |            |                                      |           |            |
| Customer accounts                  | 8,670                                | (18,049)   | (9,379)    | 2,673                                | (21,709)   | (19,036)   | (795)                                | (28,101)  | (28,896)   |
| FHLB advances and other borrowings | 2,340                                | (1,043)    | 1,297      | (26,997)                             | (11,057)   | (38,054)   | (1,741)                              | (3,810)   | (5,551)    |
| All interest-bearing liabilities   | 11,010                               | (19,092)   | (8,082)    | (24,324)                             | (32,766)   | (57,090)   | (2,536)                              | (31,911)  | (34,447)   |
| Change in net interest income      | \$18,712                             | \$6,776    | \$25,488   | \$(841)                              | \$(16,049) | \$(16,890) | \$(11,912)                           | \$(8,005) | \$(19,917) |

(1) Includes interest on cash equivalents and dividends on stock of the FHLB of Seattle and FRB of San Francisco.

### Interest Rate Risk

The primary source of income for the Company is net interest income, which is the difference between the interest income generated by our interest-earning assets and the interest expense incurred for our interest-bearing liabilities. The level of net interest income is a function of the average balances of our interest-earning assets and liabilities and the spread between the yield on such assets and the cost of such liabilities. These factors are influenced by both the pricing and mix of our interest-earning assets and our interest-bearing liabilities. Typically, if the interest rates on our interest-bearing liabilities increase at a faster pace than the interest rates on our interest-earning assets, the result could be a reduction in net interest income and with it, a reduction in our earnings.

During the past year, interest rates on our earning assets and our interest-bearing liabilities have both declined. The rates on earning assets have declined more than the reduction in costs of interest-bearing liabilities, so the net interest margin has declined to 3.05% compared to 3.17% in the prior year.

Interest rate risk arises in part due to the Bank's significant holdings of fixed-rate single-family home loans, which are longer-term than the customer accounts that constitute its primary liabilities. Accordingly, assets do not usually respond as quickly to changes in interest rates as liabilities. In the absence of action by Management, net interest income can be expected to decline when interest rates rise and to expand when interest rates fall. Shortening the maturity or repricing of the investment portfolio is one action that management can take. The composition of the investment portfolio was 46% variable rate and 54% fixed rate as of September 30, 2014 to provide some protection against the potential for rising rates. In addition, the Bank is producing more short term or variable rate loans and has increased less rate sensitive transaction accounts to 51% of the deposit portfolio from 39% at the prior year end.

The Company's balance sheet strategy, in conjunction with low operating costs, has allowed the Company to manage interest rate risk, within guidelines established by the Board of Directors, through all interest rate cycles. Although a significant change in market interest rates could adversely affect net interest income of the Company, the Company's interest rate risk approach has never resulted in the recording of a monthly operating loss. It is management's objective to grow the dollar amount of net interest income, through the rate cycles, acknowledging that there will be some periods of time when that will not be feasible.

The chart below shows the volatility of our period end net interest spread (dotted line which is measured against the right axis) compared to the relatively consistent growth in net interest income (solid line which is measured against the left axis). As noted above, this consistency is accomplished by managing the size and composition of the balance sheet through different rate cycles.

The following table shows the estimated repricing periods for earning assets and paying liabilities.

|                                  | Repricing Period |                               |              | Total         |
|----------------------------------|------------------|-------------------------------|--------------|---------------|
|                                  | Within One Year  | After 1 year - before 6 Years | Thereafter   |               |
| As of September 30, 2014         | (In thousands)   |                               |              |               |
| Earning Assets (1)               | \$5,165,292      | \$4,443,041                   | \$4,190,404  | \$13,798,737  |
| Paying Liabilities               | (6,826,260 )     | (3,932,083 )                  | (1,898,057 ) | (12,656,400 ) |
| Excess (Liabilities) Assets      | \$(1,660,968 )   | \$510,958                     | \$2,292,347  |               |
| Excess as % of Total Assets      | (11.00 )%        |                               |              |               |
| Policy limit for one year excess | (20.00 )%        |                               |              |               |

(1) Asset repricing period includes estimated prepayments based on historical activity

At September 30, 2014, the Company had approximately \$1.7 billion more liabilities than assets subject to repricing in the next year, which amounted to a negative maturity gap of 11.00% of total assets, approximately the same gap as the prior year. The excess of liabilities relative to assets that will be repricing within the next year subjects the Company to decreasing net interest income should interest rates rise. However, if management were to take steps to change the size and/or mix of the balance sheet or slow the repricing of deposit rates upward, rising rates might not cause a decrease in net interest income.

The following table shows the potential impact of rising interest rates on net income for one year. The Bank's focus is primarily on the impact of rising rates, given the negative gap position which implies that generally when rates fall income should increase and when rates increase income is at risk to decrease (assuming no change in the size or composition of the balance sheet).

It is important to note that this is not a forecast or prediction of future events, but is used as a tool for measuring potential risk. This analysis assumes zero balance sheet growth and a constant percentage composition of assets and liabilities.

| Basis Point Increase in Interest Rates | Potential Impact on Net Income |                |
|--|--------------------------------|----------------|
|  | As of 09/30/14                 | As of 09/30/13 |
|  | (In thousands)                 |                |
| 100                                    | \$448                          | \$(428 )       |
| 200                                    | (6,190 )                       | (6,244 )       |
| 300                                    | (14,745 )                      | (14,623 )      |

Actual results will differ from the assumptions used in this model, as management monitors and adjusts both the size and the composition of the balance sheet in order to respond to changing interest rates. In a rising rate environment, it is likely that the Company will grow its balance sheet to offset margin compression that may occur. Improvement in the net income sensitivity during the year are the result of changing our loan and deposit mix toward shorter term and/or floating rate instruments.

Another method used to quantify interest rate risk is the net portfolio value (“NPV”) analysis. This analysis calculates the difference between the present value of interest-bearing liabilities and the present value of expected cash flows from interest-earning assets and off-balance-sheet contracts. The following tables set forth an analysis of the Company’s interest rate risk as measured by the estimated changes in NPV resulting from instantaneous and sustained parallel shifts in the yield curve (measured in 100-basis-point increments). The improvement in the net portfolio value sensitivity during the year is due to shorter estimated lives of our assets and a higher beginning net portfolio value position. Comparing the NPV with no change in interest rates from September 30, 2014 to the prior year end, NPV increased \$268.4 million or 10.8%. In addition, where there is no change in interest rates, the NPV amounts have increased since 2010 year over year an average of 10.2%.

These are expressed as a percentage of assets in the table below.

September 30, 2014

| Change in Interest Rates<br>(Basis Points) | Estimated NPV Amount<br>(In thousands) | Estimated (Decrease) in NPV Amount<br>(In thousands) | NPV as % of Assets |   |
|--|--|--|--------------------|---|
| 300  | \$1,803,038                            | \$(954,076)  | ) 13.68            | % |
| 200  | 2,158,694                              | (598,421)  | ) 15.68            |   |
| 100  | 2,488,453                              | (268,661)  | ) 17.35            |   |
| No change                                  | 2,754,114                              | —  | 18.53              |   |

September 30, 2013

| Change in Interest Rates<br>(Basis Points) | Estimated NPV Amount<br>(In thousands) | Estimated (Decrease) in NPV Amount<br>(In thousands) | NPV as % of Assets |   |
|--|--|--|--------------------|---|
| 300  | \$1,939,513                            | \$(546,203)  | ) 16.14            | % |
| 200  | 2,171,981                              | (313,736)  | ) 17.42            |   |
| 100  | 2,368,470                              | (117,247)  | ) 18.37            |   |
| No change                                  | 2,485,717                              | —  | 18.74              |   |

As of September 30, 2014 and 2013, the Company was in compliance with all of its interest rate risk policy guidelines as shown in the tables above.

#### Subsidiaries

Washington Federal, Inc. is a bank holding company that conducts its primary business through its only directly-owned subsidiary, the Bank. The Bank has a national bank charter with the OCC. The Bank has four active wholly owned subsidiaries which are discussed further below.

WAFD Insurance Group, Inc. is incorporated under the laws of the state of Washington and is an insurance agency that offers a full line of individual and business insurance policies to customers of the Company, as well as to the general public.

Statewide Mortgage Services Company is incorporated under the laws of the state of Washington. It holds and markets real estate held for investment. As of September 30, 2014, Statewide Mortgage Services held \$4,808,000 of real estate held for investment and \$11,426,000 of property and land.

Washington Services, Inc. is incorporated under the laws of the state of Washington. It holds certain branch properties and equipment and also acts as a trustee under deeds of trust as to which the Bank is beneficiary. As of September 30, 2014, Washington Services, Inc. held \$500,000 of property and equipment.



First Mutual Sales Finance, Inc. is incorporated under the laws of the State of Delaware. It services consumer loans.

## Employees

As of September 30, 2014, the Company had approximately 1,909 employees, including the full-time equivalent of 73 part-time employees and its service corporation employees. None of these employees are represented by a collective bargaining agreement, and the Company has enjoyed harmonious relations with its personnel.

## Regulation

Set forth below is a brief description of certain laws and regulations that relate to the regulation of the Company and the Bank. The description of these laws and regulations, and descriptions of laws and regulations contained elsewhere herein, do not purport to be complete and are qualified in their entirety by reference to applicable laws and regulations. Certain federal banking laws were amended by the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the “Dodd-Frank Act”).

### The Company

**General.** The Company is registered as a bank holding company and is subject to Federal Reserve regulation, examination, supervision and reporting requirements.

**Restrictions on Activities and Acquisitions.** Bank holding companies are subject to a variety of restrictions on the activities in which they can engage and acquisition they can make. Generally, the activities or acquisition of a bank holding company that is not a financial holding company are limited to those which constitute banking or managing or controlling banks or which are closely related to banking. In addition, without the prior approval of the Federal Reserve, bank holding companies are generally prohibited from acquiring more than 5% of the outstanding shares of any class of voting securities of a bank or bank holding company, taking any action that causes a bank to become a subsidiary of the bank holding company, acquiring all or substantially all of the assets of a bank, or merging with another bank holding company.

**Control of Company or Bank.** Under the Change in Bank Control Act, (the “CIBC Act”) individuals, corporations or other entities acquiring Company equity interests may, alone or together with other investors, be deemed to control a holding company or a bank. If an acquisition is deemed to constitute control of the holding company or bank and is not subject to approval under the BHCA or certain other statutes, such person or group will be required to file a notice under the CIBC Act. Generally, ownership of, or power to vote, more than 25% of any class of voting securities constitutes control. In the case of a bank or bank holding company the securities of which are registered with the SEC, ownership of or power to vote more than 10% of any class of voting securities creates a presumption of control.

**Source of Strength.** Under long-standing Federal Reserve policy, a bank holding company is expected to serve as a source of financial and management strength to its subsidiary bank. Under this policy, a bank holding company is expected to stand ready to provide adequate capital funds to its subsidiary bank during periods of financial adversity and to maintain financial flexibility and capital raising capacity to assist its subsidiary bank. The Dodd-Frank Act codified the source of strength doctrine by adopting a statutory provision requiring, among other things, that bank holding companies serve as a source of financial strength to their subsidiary banks.

**Restrictions on Company Dividends.** The Company’s ability to pay dividends to its shareholders is affected by several factors. Since the Company is a separate legal entity from the Bank and its subsidiaries and does not have significant operations of its own, the Company may not be able to pay dividends to its shareholders if the Bank is unable to pay dividends to the Company. The Bank’s ability to pay dividends is subject to various regulatory restrictions. See “Washington Federal, National Association, wholly owned subsidiary (Bank) - Restrictions on Dividends.” In addition, the Company’s ability to pay dividends is subject to rules and policies of the Federal Reserve. It is the policy of the Federal Reserve that bank holding companies should pay cash dividends only out of income available over the past year and only if prospective earnings retention is consistent with the company’s expected future needs and financial condition. New capital rules adopted by the Federal Reserve which begin to go into effect in 2015 may limit the Company’s ability to pay dividends if the Company fails to meet certain requirements under the rules. See “Washington Federal, National Association, wholly owned subsidiary (Bank) - New Capital Rules.”

Since the Company is a Washington state corporation, it is also subject to restrictions under Washington corporate law relating to dividends. Generally under Washington law, a corporation may not pay a dividend if, after giving effect to the dividend, the corporation would be unable to pay its liabilities as they become due in the ordinary course of

business or the corporation's total assets would be less than the sum of its total liabilities plus (with some exceptions) the amount that would be needed, if the corporation were to be dissolved at the time of the dividend payment, to satisfy the dissolution preferences of senior equity securities.

Washington Federal, National Association, wholly owned operating subsidiary (Bank)

General. The Bank is a federally-chartered national bank, and the deposits of the bank are federally insured and backed by the full faith and credit of the United States government. Accordingly, the Bank is subject to broad federal regulation and oversight by its primary regulator, the OCC, extending to all aspects of its operations. The Bank is a member of the FDIC and its deposits are insured up to applicable limits of the Depository Insurance Fund (“DIF”), which is administered by the FDIC. As a result, the FDIC has certain regulatory and examination authority over the Bank.

As a national bank, the Bank is required to be a member of the Federal Reserve. As a member, it is required to purchase and maintain stock in the Federal Reserve Bank of San Francisco (“FRBSF”) in an amount equal to 3.00% of the paid-up capital stock and surplus of the Bank and have available another 3.00% in reserves. At September 30, 2014, the Bank had \$24.0 million in FRBSF stock, which was in compliance with this requirement. Federal Institution Regulations. On July 17, 2013, the Bank completed its conversion from a federally chartered savings association to a national bank charter with the OCC. In addition, the Company became a bank holding company registered with the Federal Reserve. The OCC has extensive authority over the operations of national banks. As part of this authority, national banks are required to file periodic reports with the OCC and are subject to periodic examinations by the OCC. The investment and lending authority of the Bank is prescribed by federal laws and regulations, and the Bank is prohibited from engaging in any activities not permitted by such laws and regulations. While the Bank has broad authority to engage in all types of lending activities, a variety of restrictions apply to certain other investments by the Bank.

Financial Modernization. On July 21, 2010 the Dodd-Frank Act became effective. This law has broadly affected the financial services industry by implementing changes to the financial regulatory landscape aimed at strengthening the sound operation of the financial services industry, and will continue to significantly change the current bank regulatory structure and affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies, including the Company and the Bank. Some of the changes that are significant to the Company and the Bank include:

The establishment of the CFPB, which on July 21, 2011 took over responsibility for the principal federal consumer protection laws, such as the Truth in Lending Act, the Equal Credit Opportunity Act, the Real Estate Settlement Procedures Act and the Truth in Saving Act, among others. The CFPB has broad rule-making authority in this area, and also has primary supervisory and examination authority on these issues over institutions such as Washington Federal that have assets of \$10 billion or more. The Act also gives the CFPB expanded data collecting powers for fair lending purposes for both small business and mortgage loans, as well as expanded authority to prevent unfair, deceptive and abusive practices.

On October 9, 2013, the CFPB entered a Consent Order against the Bank that required the Bank to pay a civil money penalty of \$34,000, and to adopt an enhanced compliance program relating to reporting Home Mortgage Disclosure Act (HMDA) data. The Order also required the Bank to file amended HMDA data for 2011, but the Bank had already completed that filing when the Order was entered. The CFPB’s administrative action arose from the CFPB’s 2012 examination of the Bank. The Bank has adopted an enhanced HMDA compliance program, which is under review by the CFPB. The Bank believes it has complied with all material terms of the Order including continued monitoring of HMDA reporting.

As required by the Dodd-Frank Act, the Federal Reserve adopted a rule that restricted interchange fees applicable to debit card transactions. Effective October 1, 2011, interchange fees on debit card transactions are limited to a maximum of 21 cents per transaction plus 5 basis points of the transaction amount. A debit card issuer may recover an additional one cent per transaction for fraud prevention purposes if the issuer complies with certain fraud-related requirements prescribed by the Federal Reserve. The reduced debit card fee income did not have a material impact on

the Bank.

Interstate Banking. Subject to certain limitations and restrictions, a bank holding company, with prior approval of the Federal Reserve, may acquire an out-of-state bank; banks in states that do not prohibit out-of-state mergers may merge with the approval of the appropriate federal banking agency, and a bank may establish a de novo branch out of state if such branching is permitted by the other state for state banks chartered by such other state.

Insurance of Deposit Accounts. Under the Dodd-Frank Act, the maximum amount of federal deposit insurance coverage has been permanently increased from \$100,000 to \$250,000 per depositor, per institution. Due to the significant number of bank failures and the current balance of the DIF, the Company anticipates continued elevated FDIC premiums for the industry going forward. Continued credit quality improvements have lessened this increase for the Company.

The Dodd-Frank Act also broadens the base for FDIC insurance assessments. Assessments are now based on the average consolidated total assets less tangible equity capital of a financial institution. In addition, the Dodd-Frank Act raises the minimum designated reserve ratio, which the FDIC is required to set each year for the DIF, to 1.35% and requires that the DIF meets that

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minimum ratio by September 30, 2020. It eliminates the requirement that the FDIC pay dividends to depository institutions when the reserve ratio exceeds certain thresholds. The FDIC has established a higher reserve ratio of 2% as a long-term goal beyond what is required by statute.

All insured institutions are also required to pay quarterly assessments to the FDIC in order to fund interest payments on bonds issued by the Financing Corporation ("FICO"), an agency of the federal government established to recapitalize a predecessor to the DIF. These assessments will continue until the FICO bonds mature, which will be between 2017 and 2019. The FICO assessment rate is subject to quarterly adjustment. The current rate is 0.0062% of average consolidated total assets minus tangible equity.

**Transactions with Affiliates; Insider Loans.** Under current federal law, all transactions between and among a national bank and its affiliates, including holding companies, are subject to Sections 23A and 23B of the Federal Reserve Act and Regulation W promulgated thereunder. Generally, these requirements limit extensions of credit and certain other such transactions by the bank to affiliates to a percentage of the institution's capital and generally such transactions must be collateralized. Generally, all affiliate transactions must be on terms at least as favorable to the bank as transactions with non-affiliates. In addition, a bank may not lend to any affiliate engaged in non-banking activities that are not permissible for a bank holding company or acquire shares of any affiliate that is not a subsidiary. The OCC is authorized to impose additional restrictions on transactions with affiliates if necessary to protect the safety and soundness of a national bank.

Extensions of credit by a national bank to executive officers, directors and principal shareholders are subject to Section 22(h) of the Federal Reserve Act, which, among other things, generally prohibits loans to any such individual where the aggregate amount exceeds an amount equal to 15% of an institution's unimpaired capital and surplus plus an additional 10% of unimpaired capital and surplus in the case of loans that are fully secured by readily marketable collateral. Section 22(h) permits loans to directors, executive officers and principal stockholders made pursuant to a benefit or compensation program that is widely available to employees of a subject bank provided that no preference is given to any officer, director or principal stockholder, or related interest thereto, over any other employee. In addition, the aggregate amount of extensions of credit by a bank to all insiders cannot exceed the institution's unimpaired capital and surplus. Furthermore, Section 22(g) places additional restrictions on loans to executive officers.

Effective on July 21, 2012, the affiliate transaction rules in Sections 23A and 23B of the Federal Reserve Act were expanded to broaden the definition of affiliate and to apply these rules to securities lending, repurchase agreements and derivatives. These revisions also strengthened collateral requirements and limited Federal Reserve exemptive authority. Further, the definition of "extension of credit" for transactions with executive officers, directors and principal shareholders was expanded to include credit exposure arising from a derivative transaction, a repurchase or reverse repurchase agreement or a securities lending or borrowing transaction. These provisions have not had a material effect on the Company or the Bank.

**Restrictions on Dividends.** OCC regulations govern dividends by a national bank. A national bank must file an application for approval of a dividend if:

- the total dividends for the applicable calendar year exceed the sum of the institution's net income for that year to date plus the institution's retained net income for the preceding two years;
- the institution would not be at least adequately capitalized following the dividend;
- the dividend would violate any applicable statute, regulation, agreement or OCC imposed condition; or
- the dividend is paid in property other than cash or stock of the bank.

Other capital distributions, such as stock repurchases, generally require the approval of the OCC. New capital rules, which will begin to take effect in 2015, place certain restrictions on the payment of dividends and stock repurchases.

**Federal Home Loan Bank System.** The Bank is a member of the Federal Home Loan Bank ("FHLB") of Seattle, which is one of 12 regional FHLBs that provide funding to their members for making home mortgage loans, as well as

loans for affordable housing and community development. Each FHLB serves members within its assigned region and is funded primarily through proceeds derived from the sale of consolidated obligations of the FHLB system. Loans are made to members in accordance with the policies and procedures established by the Board of Directors of the FHLB. At September 30, 2014, the Company's advances from the FHLB amounted to \$1.9 billion. As a member, the Bank is required to purchase and maintain stock in the FHLB of Seattle. At September 30, 2014, the Company had \$134.9 million in FHLB Seattle stock, which was in compliance with this requirement. The FHLB of Seattle has been paying dividends and redeeming excess stock to its shareholders during 2014. The

FHLB of Seattle and the FHLB of Des Moines agreed to merge during 2014. This merger is not anticipated to have an adverse impact on the Bank.

Community Reinvestment Act and Fair Lending Laws. National banks have a responsibility under the Community Reinvestment Act (CRA) and related regulations of the OCC to help meet the credit needs of their communities, including low- and moderate-income neighborhoods. In addition, the Equal Credit Opportunity Act and the Fair Housing Act (together, the Fair Lending Laws) prohibit lenders from discriminating in their lending practices on the basis of characteristics specified in those statutes. An institution's failure to comply with the provisions of the CRA could, at a minimum, result in regulatory restrictions on its activities. Failure to comply with the Fair Lending Laws could result in enforcement actions by the OCC, the CFPB, and other federal regulatory agencies and by the U.S. Department of Justice.

USA Patriot Act of 2001. The USA PATRIOT Act of 2001 (the Patriot Act) substantially broadened the scope of United States anti money-laundering laws and regulations by imposing significant new compliance and due diligence obligations, creating new crimes and penalties and expanding the extra-territorial scope of United States jurisdiction. The United States Treasury Department has issued a number of regulations under the Patriot Act that apply to financial institutions such as Washington Federal. These regulations impose obligations on financial institutions to maintain appropriate policies, procedures and controls to detect, prevent and report money laundering and terrorist financing and to verify the identity of their customers. Failure of a financial institution to maintain and implement adequate programs to combat money laundering and terrorist financing, or to comply satisfactorily with all relevant Patriot Act requirements, could have serious legal and reputational consequences for the institution.

Regulatory Capital Requirements. Bank holding companies and federally insured banks are required to maintain minimum levels of regulatory capital. The Federal Reserve has established capital standards applicable to all bank holding companies, and the OCC has established capital standards applicable to all national banks. The Federal Reserve and the OCC are also authorized to impose capital requirements in excess of these standards on individual institutions on a case-by-case basis.

The capital regulations create three capital requirements: 1) Tier 1 (or core) capital to adjusted total assets (the leverage ratio), 2) Tier 1 capital to risk-weighted assets, and 3) total capital to risk-weighted assets. Tier 1 (or core) capital generally includes common stockholders' equity, non-cumulative perpetual preferred stock and related surplus and minority interests in consolidated subsidiaries, less intangibles (unless included under certain limited conditions, but in no event exceeding 25% of core capital), plus purchased mortgage servicing rights in an amount not to exceed 50% of core capital. The current leverage or core capital requirement is at least 4.0% of adjusted total assets.

The risk-based capital standard requires national banks to maintain minimum ratios of core capital to risk-weighted assets of 4.0% and total capital to risk-weighted assets of 8.0%. Total capital consists of core capital (defined above) and supplementary capital. Supplementary capital consists of certain capital instruments that do not qualify as core capital as well as general valuation loan and lease loss allowances up to a maximum of 1.25% of risk-weighted assets. Supplementary capital may be used to satisfy the risk-based requirement only in an amount equal to the amount of core capital. In determining the required amount of risk-based capital, total assets, including certain off-balance-sheet items, are multiplied by a risk-weight factor based on the risks inherent in the type of assets held by an institution. The risk categories range from 0% for low-risk assets such as U.S. Treasury securities and GNMA securities to 100% for various types of loans and other assets deemed to be of higher risk. Single-family residential loans having loan-to-value ratios not exceeding 80% and meeting certain additional criteria, as well as certain multi-family residential loans, qualify for a 50% risk-weight treatment. The book value of each asset is multiplied by the risk factor applicable to the asset category, and the sum of the products of this calculation equals total risk-weighted assets. For information regarding the Company's and the Bank's compliance with each of these three capital requirements at September 30, 2014, see Note M to the Consolidated Financial Statements included in Item 8 hereof.

Any bank holding company or national bank that fails the capital requirements is subject to possible enforcement actions. Such actions could include a capital directive, a cease and desist order, civil money penalties, the establishment of restrictions on an institution's operations and/or the appointment of a conservator or receiver. Federal Reserve and OCC capital regulations provide that such supervisory actions, through enforcement proceedings or otherwise, could require one or more of a variety of corrective actions.



Prompt Corrective Action. Federal statutes establish a supervisory framework based on five capital categories: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. An institution's category depends upon its capital levels in relation to relevant capital measures, which include a risk-based capital measure, a leverage ratio capital measure and certain other factors. The federal banking agencies have adopted regulations that implement this statutory framework.

Under these regulations, an institution is treated as well capitalized if its ratio of total capital to risk-weighted assets is 10% or more, its ratio of core capital to risk-weighted assets is 6% or more, its ratio of core capital to adjusted total assets (leverage

ratio) is 5% or more and it is not subject to any federal supervisory order or directive to meet a specific capital level. In order to be adequately capitalized, an institution must have a total risk-based capital ratio of not less than 8%, a Tier 1 risk-based capital ratio of not less than 4% and a leverage ratio of not less than 4%. An institution that is not well capitalized is subject to certain restrictions on brokered deposits, including restrictions on the rates it can offer on its deposits, generally. Any institution that is neither well capitalized nor adequately capitalized is considered undercapitalized. Federal law authorizes the Federal Reserve and the OCC to reclassify a well-capitalized institution as adequately capitalized and may require an adequately capitalized institution or an undercapitalized institution to comply with supervisory actions as if it were in the next lower category. The OCC may not reclassify a significantly undercapitalized institution as critically undercapitalized. As of September 30, 2014, the Bank exceeded the requirements of a well capitalized institution.

**New Capital Rules.** The Federal Reserve and the OCC approved final capital rules in July 2013 that substantially amend the existing capital rules for bank holding companies and banks. These new rules reflect, in part, certain standards initially adopted by the Basel Committee on Banking Supervision in December 2010 (which standards are commonly referred to as “Basel III”) as well as requirements contemplated by the Dodd-Frank Act.

Under the new capital rules, both the Company and the Bank are required to meet certain minimum capital requirements. The rules implement a new capital ratio of common equity Tier 1 capital to risk based assets. Common equity Tier 1 capital generally consists of retained earnings and common stock instruments (subject to certain adjustments) as well as accumulated other comprehensive income (“AOCI”) except to the extent that the Company and the Bank exercise a one-time irrevocable option to exclude certain components of AOCI. Both the Company and the Bank are required to have a common equity Tier 1 capital ratio of 4.5%. In addition, both the Company and the Bank are required to have a Tier 1 leverage ratio of 4.0%, a Tier 1 risk-based ratio of 6.0% and a total risk-based ratio of 8.0%. Both the Company and the Bank are required to establish a “conservation buffer”, consisting of common equity Tier 1 capital, equal to 2.5%. An institution that does not meet the conservation buffer will be subject to restrictions on certain activities including payment of dividends, stock repurchases and discretionary bonuses to executive officers.

The prompt corrective action rules, which apply to the Bank but not the Company, are modified to include a common equity Tier 1 risk-based ratio and to increase certain other capital requirements for the various thresholds. For example, the requirements for the Bank to be considered well-capitalized under the rules are a 5.0% Tier 1 leverage ratio, a 6.5% common equity Tier 1 risk-based ratio, an 8.0% Tier 1 risk-based capital ratio and a 10.0% total risk-based capital ratio. To be adequately capitalized, those ratios are 4.0%, 4.5%, 6.0% and 8.0%, respectively.

The rules modify the manner in which certain capital elements are determined, including but not limited to, requiring certain deductions related to mortgage servicing rights and deferred tax assets. The rules make changes in the methods of calculating certain risk-based assets, which in turn affects the calculation of risk-based ratios. Higher or more sensitive risk weights are assigned to various categories of assets, among which are commercial real estate, credit facilities that finance the acquisition, development or construction of real property, certain exposures or credit that are 90 days past due or are nonaccrual, foreign exposures, certain corporate exposures, securitization exposures, equity exposures and in certain cases mortgage servicing rights and deferred tax assets.

The Company and the Bank are generally required to begin compliance with the new capital rules on January 1, 2015. The conservation buffer will be phased in beginning in 2016 and will take full effect on January 1, 2019. Certain calculations under the rules will also have phase-in periods. Management believes that the current capital levels of the Company and the Bank are sufficient to be in compliance with the standards under the new rules.

The Federal Reserve and the OCC have issued final rules establishing company-run annual stress tests for bank holding companies and national banks, respectively, with assets between \$10 and \$50 billion. The 3-year stress test results as of September 30, 2013 were reported to the OCC by March 31, 2014. The stress test results as of September 30, 2014 will be reported to the Federal Reserve and the OCC by March 31, 2015, and published between June 15th

and June 30, 2015.

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## Taxation

**Federal Taxation.** For federal and state income tax purposes, the Company reports its income and expenses on the accrual basis method of accounting and files its federal and state income tax returns on a September 30, fiscal year basis. The Company files consolidated federal and state income tax returns with its wholly-owned subsidiaries. The Company has been examined by the Internal Revenue Service through the year ended September 30, 1990. There were no material changes made to the Company's originally reported taxable income as a result of this examination. The Internal Revenue Service is in the process of conducting an examination of the Company through the year ended September 30, 2012. Management does not expect the results of this examination to have a material impact on the Company's consolidated financial statements.

**State Taxation.** The states of Washington and Nevada do not have income taxes. A business and occupation tax based on a percentage of gross receipts is assessed against businesses in Washington state; however, interest received on loans secured by mortgages or deeds of trust on residential properties is not subject to this tax.

The state of Idaho has a corporate income tax with a statutory rate of 7.4% of apportionable income.

The state of Oregon has a corporate excise tax with a statutory rate of 6.6% on the first \$1 million of apportionable income and then 7.6% over \$1 million of apportionable income.

The state of Utah has a corporate franchise tax with a statutory rate of 5.0% of apportionable income.

The state of Arizona has a corporate income tax with a statutory rate of 7.0% of apportionable income.

The state of Texas has a corporate franchise tax with a statutory rate of 1.0% of marginal apportionable income.

The state of New Mexico has a corporate income tax with statutory rates ranging from 4.8% to 7.6% over \$1 million of apportionable income.

## Availability of Financial Data

Under the Securities Exchange Act of 1934 ("Exchange Act"), Washington Federal is required to file annual, quarterly and current reports, proxy statements and other information with the Securities and Exchange Commission ("SEC"). You may read and copy any document Washington Federal files with the SEC at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information about the public reference room. The SEC maintains a website at [www.sec.gov](http://www.sec.gov) that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC. Washington Federal files electronically with the SEC.

Washington Federal makes available, free of charge through its website, its reports on Forms 10-K, 10-Q and 8-K, and amendments to those reports, as soon as reasonably practicable after such reports are filed with or furnished to the SEC. Additionally, the Company has adopted and posted on its website a code of ethics that applies to its senior financial officers. The Company's website also includes the charters for its audit committee, compensation committee, risk management committee, and nominating and governance committee. The address for the Company's website is [www.washingtonfederal.com](http://www.washingtonfederal.com). The Company will provide a printed copy of any of the aforementioned documents to any requesting shareholder.

## Item 1A. Risk Factors

Ownership of the Company's common stock involves risk. Investors should carefully consider, in addition to the other information set forth herein, the following risk factors:

Current economic conditions continue to pose significant challenges for us and could adversely affect our financial condition and results of operations.

We are operating in an uncertain economic environment, including lackluster national and global conditions, accompanied by high unemployment and very low interest rates. Financial institutions continue to be affected by changing conditions in the real estate and financial markets, along with an arduous regulatory climate. Dramatic declines in the housing market in recent years, with falling home prices and increasing foreclosures and unemployment, resulted in significant write-downs of asset values by financial institutions. While conditions have improved, a return to a recessionary economy could result in financial stress on our borrowers that would adversely affect our financial condition and results of operations. Deteriorating conditions in the regional economy served by the Company could drive losses beyond that which is provided for in our allowance for loan losses. We may also face the following risks in connection with events:

Ineffective monetary policy could cause rapid changes in interest rates and asset values that would have a materially adverse impact on our profitability and overall financial condition.

Market developments may affect consumer confidence levels and may cause adverse changes in payment patterns, resulting in increased delinquencies and default rates on loans and other credit facilities.

The processes we use to estimate the allowance for loan losses and other reserves may prove to be unreliable. Such estimates rely upon complex modeling inputs and judgments, including forecasts of economic conditions, that may be rendered inaccurate and/or no longer subject to accurate forecasting.

Our ability to assess the creditworthiness of our borrowers may be impaired if the models and approaches we use to select, manage, and underwrite loans become less predictive of future charge-offs.

Regulatory scrutiny of the industry could increase, leading to harsh regulation of our industry that could lead to a higher cost of compliance, limit our ability to pursue business opportunities and increase our exposure to the judicial system and the plaintiff's bar.

Further erosion in the fiscal condition of the U.S. Treasury could lead to new taxes that would limit the ability of the Company to pursue growth and return profits to shareholders.

If these conditions or similar ones continue to exist or worsen, we could experience continuing or increased adverse effects on our financial condition.

The effects of the economic recession were severe in our primary market areas.

Substantially all of our loans are to individuals, businesses and real estate developers in the Pacific Northwest, Arizona, Utah, Texas, New Mexico and Nevada, and our business depends significantly on general economic conditions in these market areas. Unemployment rates have improved but continue to be high in most of our market areas. Severe declines in housing prices and property values were acute in our primary market areas. Most areas are improving in real estate values. However, a further deterioration in economic conditions or a prolonged delay in economic recovery in our primary market areas could result in the following consequences, any of which could have a material adverse effect on our business:

Loan delinquencies may increase.

Problem assets and foreclosures may increase.

Demand for our products and services may decline.

Collateral for loans made by us, especially real estate, may decline in value, in turn reducing a customer's borrowing power, and reducing the value of assets and collateral associated with our loans.

A downturn in the real estate market would hurt the Company's business.

The Company's business activities and credit exposure are concentrated in real estate lending. The market for real estate is cyclical and the outlook for this sector is uncertain. A downturn in the real estate market, accompanied by falling values and increased foreclosures would hurt the Company's business because the vast majority of our loans

are secured by real estate.

Actions by other lenders or bank regulators could further depress the value of our real estate holdings, if lenders aggressively dispose of properties because of demand by their regulators or the prevailing business conditions. If a significant decline in market values occurs, the collateral for the Company's loans will provide decreasing levels of security. As a result, the Company's ability

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to recover the principal amount due on defaulted loans by selling the underlying real estate will be diminished, and the Company will be more likely to suffer losses on defaulted loans.

We own real estate as a result of foreclosures resulting from non-performing loans. If other lenders or borrowers liquidate significant amounts of real estate in a rapid or disorderly fashion, or if the FDIC elects to dispose of significant amounts of real estate from failed financial institutions in a similar fashion, it could have an adverse effect on the values of the properties we own. In such a case, we may incur further write-downs and charge-offs, which could, in turn, adversely affect our results of operations and financial condition.

The Company may suffer losses in its loan portfolio despite its underwriting and loan collection practices.

The Company seeks to mitigate the risks inherent in its loan portfolio by adhering to specific underwriting and loan collection practices. Underwriting practices often include analysis of a borrower's prior credit history, financial statements, tax returns and cash flow projections; valuation of collateral; personal guarantees of loans to businesses; and verification of liquid assets. If the underwriting process fails to capture accurate information or proves to be inadequate, we may incur losses on loans that appeared to meet our underwriting criteria, and those losses may exceed the amounts set aside as reserves in the allowance for loan losses. Our loan collection resources were expanded to meet the increase in nonperforming loans resulting from the recent economic downturn and to service the loans from our acquisitions, resulting in higher loan administration costs. The Company is also exposed to the risk of improper documentation of foreclosure proceedings that would also increase the cost of collection. There is also the risk that loss sharing agreements with the FDIC may not be fulfilled.

The Company is in the process of upgrading its core technology infrastructure which may expose the Company to significant risks.

The Bank is in year two of a three-year program designed to transition the Bank from its current stable, cost-efficient but aging legacy operating system to a more modern, efficient, scalable system. The Bank's capacity to successfully provide its products and services to its customers is dependent on a successful migration to the third-party system and the ability of the third party to provide the necessary services. Any disruption of such services, or the termination of a third-party license of service agreement related thereto, could adversely affect the Bank's ability to provide and service customer products.

In addition, when the Bank acquires other institutions or branches, such as, for example, its recent acquisition of branches from Bank of America, the success and value of the transaction can depend in part on the Bank's ability to seamlessly integrate the acquired customers' services and products with the Bank's technology platform. Failure to do so can lead to, among other things, dissatisfaction among acquired customers and the loss of the business of such customers.

The Company has risk of systems failures and security risk, including "hacking" and "identity theft".

The Bank relies extensively on the successful and uninterrupted functioning of its information technology and telecommunications systems. Any failure, interruption or breach in security of these systems could result in failures or disruptions in our customer relationship management, general ledger, deposit, loan and other systems and could damage our reputation, result in loss of customer business, subject us to regulatory scrutiny, or expose us to civil litigation and possible financial liability. This applies to our internally developed systems and the systems of our third-party service providers.

While the Bank believes it has robust information systems and security procedures, controls and policies designed to prevent or limit the effect of the failure, interruption or security breach of our information systems, there can be no assurance that any such failures, interruptions or security breaches will not occur, or, if they do occur, that they will be adequately addressed. Because the techniques used to obtain unauthorized access, disable or degrade systems change frequently and often are not recognized until launched against a target, we may be unable to anticipate these techniques or to implement adequate protective measures.

To date the Bank has not experienced any material losses related to cyber-attacks or other information security breaches, but there can be no assurance that we will not suffer such attacks and losses in the future. The Bank's risk and exposure to these matters remains heightened because of, among other things, the evolving nature of these threats, our plans to continue to implement our Internet banking and mobile banking channel, our expanding operations and use of third-party information systems.

Cybersecurity and the continued development and enhancement of our controls, processes and practices designed to protect customer information, our systems, computers, software, data and networks from attack, damage or unauthorized access remain a priority for the Company. As cybersecurity threats continue to evolve, we may be required to expend additional resources to continue to modify or refine our protective measures against these threats.



The Company's business is subject to interest rate risk and changes in market interest rates may negatively affect its results of operations and financial condition.

Our primary source of income is net interest income, which is the difference between the interest income generated by our interest-earning assets and the interest expense generated by our interest-bearing liabilities. The level of net interest income is a function of the average balances of our interest-earning assets and interest-bearing liabilities and the spread between the amounts of the yield on such assets and the cost of such liabilities. These factors are influenced by both the pricing and the mix of our interest-earning assets and our interest-bearing liabilities which, in turn, are impacted by such external factors as the local economy, competition for loans and deposits, the monetary policy of the Federal Open Market Committee of the Federal Reserve Board of Governors (the "FOMC"), and market interest rates. Management is unable to predict these external factors, including the fluctuations of market interest rates, which are affected by many drivers, including inflation, recession, unemployment, monetary policy, domestic and international disorder, instability in domestic and foreign financial markets, and investor and consumer demand.

The level of net interest income is influenced by movements in interest rates, the pace at which such movements occur, and the volume and mix of our interest-bearing assets and liabilities. The cost of our deposits is largely based on short-term interest rates, the level of which is driven by the FOMC. However, the yields generated by our long term loans, such as single-family residential and multifamily mortgage loans, and securities are typically driven by long-term (10 year) interest rates, which are set by the market and vary from day to day. During the last few years the Federal Reserve's unprecedented involvement in the purchase of assets, commonly known as "quantitative easing", has caused interest rates to be lower than they would have been without such involvement. The timing and impact of the withdrawal of this quantitative easing is unknown.

If the interest rates on our interest-bearing liabilities increase at a faster pace than the interest rates on our interest-earning assets, the result could be a reduction in net interest income and with it, a reduction in our earnings. Our net interest income and earnings would be similarly impacted were the interest rates on our interest-earning assets to decline more quickly than the interest rates on our interest-bearing liabilities. In addition, changes in interest rates could affect our ability to originate loans and attract and retain deposits; the fair values of our securities and other financial assets; the fair values of our liabilities; and the average lives of our loan and securities portfolios. Additionally, decreases in interest rates could lead to increased loan refinancing activity which, in turn, would alter the balance of our interest-earning assets and impact net interest income. Increases in interest rates could reduce loan refinancing activity which could result in compression of the spread between loan yields and more quickly rising funding rates.

The Company is exposed to movements in market rates to a degree that may not be experienced by other financial institutions. The Company accepts this elevated level of interest rate risk as a result of its significant portfolio of fixed-rate single-family home loans which are longer-term in nature than the customer accounts and borrowed money that constitute its liabilities. The Company manages its interest rate risk in part by growing the fixed-rate loan portfolio when yields are higher and focusing on loans or investments with shorter term characteristics, such as construction or commercial loans, when loan rates are lower. This balance sheet strategy in conjunction with a strong capital position has allowed the Company to manage interest rate risk through all interest rate cycles. Low operating costs have contributed further to the strong capital position. Although the company has implemented asset and liability management policies and procedures that seek to manage this interest rate risk, these policies may not be successful. The Company relies, in part, on external financing to fund its operations and the unavailability of such funds in the future could adversely impact its growth and prospects.

The Company relies on deposits (primarily certificates of deposit), advances from the Federal Home Loan Bank of Seattle and other borrowings to fund its operations. Management has historically been able to replace maturing deposits if desired; however the Company may not be able to replace such funds at any given point in time if its financial condition or market conditions change or if the cost of doing so might adversely affect our financial condition or results of operations.

Although the Company considers its sources of funds adequate for its liquidity needs, it may seek additional debt in the future to achieve its long-term business objectives. Such borrowings, if sought, may not be available to the

Company or, if available, may not be on favorable terms. If additional financing sources are unavailable or are not available on reasonable terms, the Company's growth and future prospects could be adversely affected.

The Company's ability to pay dividends is subject to regulatory limitations and other limitations which may affect its ability to pay dividends to its shareholders.

The Company is a separate legal entity from its subsidiary and does not have significant operations of its own. The availability of dividends from the Bank is limited by various statutes and regulations. It is possible, depending upon the financial

condition of the Bank and other factors, that the OCC or the Federal Reserve could prohibit the payment of dividends or other payments. If the Bank is unable to pay dividends to the Company, the Company may not be able to pay dividends on its common stock. Consequently, the inability to receive dividends from the Bank could adversely affect the Company's financial condition, results of operations and prospects.

The market price for our common stock may be volatile.

The market price of our common stock could fluctuate substantially in the future in response to a number of factors, including those discussed below. The market price of our common stock has in the past fluctuated significantly and is likely to continue to fluctuate significantly. Some of the factors that may cause the price of our common stock to fluctuate include:

- variations in our and our competitors' operating results
- changes in securities analysts' estimates of our future performance and the future performance of our competitors
- announcements by us or our competitors of mergers, acquisitions and strategic partnerships
- additions or departure of key personnel
- events affecting other companies that the market deems comparable to us
- general conditions in the financial markets and real estate markets
- general conditions in the United States
- the presence or absence of short selling of our common stock
- future sales of our common stock or debt securities

The stock markets in general have experienced substantial price and trading fluctuations. These fluctuations have resulted in volatility in the market prices of securities that often has been unrelated or disproportionate to changes in operating performance. These broad market fluctuations may adversely affect the trading price of our common stock. A person holding our common stock could have the voting power of their shares of common stock on all matters significantly reduced under Washington's anti-takeover statutes, if the person acquires in excess of 10% of the voting power in the election of directors.

We are incorporated in the state of Washington and subject to Washington state law. Some provisions of Washington state law could interfere with or restrict takeover bids or other change-in-control events affecting us. For example, Chapter 23B.19 of the Washington Business Corporation Act, with limited exceptions, prohibits a "target corporation" from engaging in specified "significant business transactions" for a period of five years after the share acquisition by an acquiring person, unless:

- the prohibited transaction or the acquiring person's purchase of shares was approved by a majority of the members of the target corporation's board of directors prior to the acquiring person's share acquisition; or
- the prohibited transaction was both approved by the majority of the members of the target corporation's board and authorized at a shareholder meeting by at least two-thirds of the outstanding voting shares (excluding the acquiring person's shares) at or subsequent to the acquiring person's share acquisition. An acquiring person is defined as a person or group of persons that beneficially own 10% or more of the voting securities of the target corporation. Such prohibited transactions include, among other things:
  - certain mergers, or consolidations with, disposition of assets to, or issuances of stock to or redemption of stock from, the acquiring person;
  - termination of 5% or more of the employees of the target corporation as a result of the acquiring person's acquisition of 10% or more of the shares;
  - allowing the acquiring person to receive any disproportionate benefit as a shareholder; and
  - liquidating or dissolving the target corporation.

After the five-year period, certain "significant business transactions" are permitted, if they comply with certain "fair price" provisions of the statute or are approved by a majority of the outstanding shares other than those of which the acquiring person has beneficial ownership. As a Washington corporation, we are not permitted to "opt out" of this statute.

Our results of operations, financial condition or liquidity may be adversely impacted by issues arising from certain industry deficiencies in foreclosure practices, including delays and challenges in the foreclosure process

Foreclosure process issues and the potential legal and regulatory responses to them could impact the foreclosure process and timing to completion of foreclosures for residential mortgage lenders, including the Bank. Over the past few years, foreclosure timelines have increased due to, among other reasons, delays associated with the significant increase in the number of foreclosure cases as a result of the economic downturn, additional consumer protection initiatives related to the foreclosure process and voluntary and, in some cases, mandatory programs intended to permit or require lenders to consider loan modifications or other

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alternatives to foreclosure. Further increases in the foreclosure timeline may have an adverse effect on collateral values and our ability to minimize our losses.

Our ability to originate mortgage loans for portfolio has been adversely affected by the increased competition resulting from the unprecedented involvement of the U.S. Government, the Federal Reserve and Government-Sponsored Enterprises (“GSEs”) in the residential mortgage market.

Over the past few years, we have faced increased competition for mortgage loans due to the unprecedented involvement of the GSEs in the mortgage market as a result of the recent economic crisis, which has caused the interest rate for thirty year fixed-rate mortgage loans that conform to GSE guidelines to remain artificially low. Additionally, the Federal Reserve is participating in the mortgage market in an unprecedented manner, through its purchases of GSE mortgage-backed securities as part of its "quantitative easing" program. It is possible that our one-to-four family mortgage loan repayments will outpace our loan production as a result of these factors, making it difficult for us to grow our mortgage loan portfolio and balance sheet.

The Company may need to increase its allowance for loan losses in material amounts. We may experience elevated amounts of net charge-offs.

Our customers may not repay their loans according to the original terms, and the collateral securing the payment of those loans may be insufficient to pay any remaining loan balance. While we maintain an allowance for loan losses to provide for loan defaults and non-performance, losses may exceed the value of the collateral securing the loans and the allowance may not fully cover any excess loss.

We make various assumptions and judgments about the collectability of our loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral for the repayment of loans. Our allowance for loan losses is based on these judgments, as well as historical loss experience and an evaluation of the other risks associated with our loan portfolio, including but not limited to, the size and composition of the loan portfolio, current economic conditions and geographic concentrations within the portfolio. Federal regulatory agencies, as part of their examination process, review our loans and allowance for loan losses. If our assumptions and judgments used to determine the allowance prove to be incorrect, if the value of the collateral securing the loans decreases substantially or if our regulators disagree with our judgments, we may need to increase the allowance in amounts that exceed our expectations. Material additions to the allowance would adversely affect our results of operations and financial condition.

We recorded a \$15.4 million reversal of the provision for loan losses during the year ended September 30, 2014, compared to a \$1.4 million provision for the year ended September 30, 2013. Our non-performing assets amounted to \$147.3 million or 1.00% of total assets, at September 30, 2014, compared to \$213.6 million, or 1.63% of total assets one year earlier. We had net recoveries of \$14.4 million for the year ended September 30, 2014, compared with \$18 million of net charge-offs for the year ended September 30, 2013.

The decrease in the provision for loan losses is in response to improving credit conditions in the loan portfolio. However, we expect our loan loss provision to remain at historically elevated levels until non-performing assets and charge-offs improve substantially and until national and regional economic conditions have normalized.

The Company operates in a highly regulated industry, which limits the manner and scope of our business activities. The Bank is subjected to extensive supervision, regulation and examination by the OCC, CFPB and by the FDIC. In addition, the Federal Reserve is responsible for regulating the Company. This regulatory structure is designed primarily for the protection of the deposit insurance funds and consumers, and not to benefit our stockholders. This regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies to address not only compliance with applicable laws and regulations (including laws and regulations governing consumer credit, and anti-money laundering and anti-terrorism laws), but also capital adequacy, asset quality and risk, management ability and performance, earnings, liquidity, and various other factors. As part of this regulatory structure, we are subject to policies and other guidance developed by the regulatory agencies with respect to capital levels, the timing and amount of dividend payments, the classification of assets and the establishment of adequate loan loss reserves for regulatory purposes. Under this structure the OCC, the FDIC, the CFPB and the Federal Reserve have broad discretion to impose restrictions and limitations on our operations if they determine, among other things, that our operations are unsafe or unsound, fail to comply with

applicable law or are otherwise inconsistent with laws and regulations or with the supervisory policies of these agencies. This supervisory framework could materially impact the conduct, growth and profitability of our operations. Failure to comply with applicable laws and regulations also could result in a range of sanctions and enforcement actions, including the imposition of civil money penalties, formal agreements and cease and desist orders. In addition, the OCC has specific authority to take “prompt corrective action,” depending on our capital level. Currently, we are considered “well-capitalized” for

prompt corrective action purposes. If we were designated by the OCC as “adequately capitalized,” our ability to take brokered deposits would become limited. If we were to be designated by the OCC in one of the lower capital levels “undercapitalized,” “significantly undercapitalized” or “critically undercapitalized”-- we would be required to raise additional capital and also would be subject to progressively more severe restrictions on our operations, management and capital distributions and replacement of senior executive officers and directors. If we became “critically undercapitalized,” we would also be subject to the appointment of a conservator or receiver.

Recent legislation and regulatory initiatives to support the financial services industry have been coupled with numerous restrictions and requirements that could detrimentally affect the Company's business.

The Dodd-Frank Act is having a substantial impact on the financial services industry. The Dodd-Frank Act creates a framework through which regulatory reform is being written. Many of the rules required by the Dodd-Frank Act are still being drafted and implemented. As a result, the impact of the future regulatory requirements continues to be uncertain.

Recent legislative, both state and national, initiatives to support housing finance could detrimentally affect the Company's business.

Legislative initiatives could detrimentally impact the Company in the future. The extent of the impact of any such legislation will be dependent on the specific details of the final legislation passed, if any.

The Company faces strong competition from other financial institutions and new market participants, offering services similar to those offered by us.

Many competitors offer the types of loans and deposit services that the Company offers. These competitors include other national banks, savings associations, community banks, credit unions and other financial intermediaries. In particular, the Company's competitors include national banks and major financial companies whose greater resources may afford them a marketplace advantage by enabling them to maintain numerous banking locations and mount extensive promotional and advertising campaigns. Additionally, recent technological breakthroughs have made it possible for other non-traditional competitors to enter the marketplace and compete for traditional banking services. Increased competition within the Company's market area may result in reduced loan originations and deposits. Ultimately, the Company may not be able to compete with full success against current and future competitors. Our deposit insurance premiums could increase further in the future, which could have a material adverse impact on our future earnings and financial condition.

The FDIC insures deposits at FDIC-insured financial institutions, including the Bank. The FDIC charges insured financial institutions premiums to maintain the DIF at a specific level. The Bank's FDIC insurance premiums increased substantially beginning in 2009, and we expect to pay significant premiums in the future. Unfavorable economic conditions, increased bank failures and additional failures may decrease the DIF. In order to restore the DIF to its statutorily mandated minimum of 1.35% of total deposits, the FDIC has increased deposit insurance premium rates. The FDIC must seek to achieve the 1.35% ratio by September 30, 2020. Insured institutions with assets of \$10 billion or more are responsible for funding the increase. The FDIC has issued regulations to implement these provisions of the Dodd-Frank Act. It has, in addition, established a higher reserve ratio of 2% as a long-term goal which goes beyond what is required by statute. There is no implementation deadline for the 2% ratio. The FDIC may increase the assessment rates or impose additional special assessments in the future to keep the DIF at the statutory target level. Any increase in our FDIC premiums could have an adverse effect on the Bank's profits and financial condition.

Non-Compliance with the USA PATRIOT Act, Bank Secrecy Act, Real Estate Settlement Procedures Act, Truth-in-Lending Act Community Reinvestment Act, Fair lending laws, Flood Insurance Reform Act or other laws and regulations could result in fines or sanctions, and curtail expansion opportunities.

Financial institutions are required under the USA PATRIOT and Bank Secrecy Acts to develop programs to prevent financial institutions from being used for money-laundering and terrorist activities. Financial institutions are also obligated to file suspicious activity reports with the U.S. Treasury Department's Office of Financial Crimes Enforcement Network if such activities are detected. These rules also require financial institutions to establish procedures for identifying and verifying the identity of customers seeking to open new financial accounts. Failure or

the inability to comply with these regulations could result in fines or penalties, curtailment of expansion opportunities, intervention or sanctions by regulators and costly litigation or expensive additional controls and systems. During the last few years, several banking institutions have received large fines for non-compliance with these laws and regulations. In addition, the U.S. Government imposed and will continue to expand laws and regulations relating to residential and consumer lending activities that create significant new compliance burdens and financial risks. We have developed policies and continue to augment procedures and systems designed to assist in compliance with these laws and regulations.



We are subject to a variety of operational risks, including legal and compliance risk, fraud and theft risk and the risk of operational errors, which may adversely affect our business and results of operations.

We are from time to time subject to claims and proceedings related to our operations. These claims and legal actions, which could include supervisory or enforcement actions by our regulators, or criminal proceedings by prosecutorial authorities, could involve large monetary claims, including civil money penalties or fines imposed by government authorities, and significant defense costs. To mitigate the cost of some of these claims, we maintain insurance coverage in amounts and with deductibles that we believe are appropriate for our operations.

Both internal and external fraud and theft are risks. If personal, non-public, confidential or proprietary information of customers in our possession were to be mishandled or misused, we could suffer significant regulatory consequences, reputational damage and financial loss. Such mishandling or misuse could include, for example, if such information were erroneously provided to parties who are not permitted to have the information, either by fault of our systems, employees, or counterparties, or if such information were to be intercepted or otherwise inappropriately taken by third parties.

Operational errors include clerical or record-keeping errors or those resulting from faulty or disabled computer or telecommunications systems. Because the nature of the financial services business involves a high volume of transactions, certain errors may be repeated or compounded before they are discovered and successfully rectified.

Because of our large transaction volume and our necessary dependence upon automated systems to record and process these transactions there is a risk that technical flaws or tampering or manipulation of those automated systems arising from events wholly or partially beyond our control may give rise to disruption of service to customers and to financial loss or liability. We are exposed to the risk that our business continuity and data security systems prove to be inadequate.

The occurrence of any of these risks could result in a diminished ability to operate our business, additional costs to correct defects, potential liability to clients, reputational damage and regulatory intervention, any of which could adversely affect our business, financial condition and results of operations, perhaps materially.

There may be future sales or other dilution of our equity, which may adversely affect the market price of our common stock.

We are not restricted from issuing additional shares of common stock, including any securities that are convertible into or exchangeable for, or that represent the right to receive, common stock. The issuance of any additional shares of common or of preferred stock or convertible securities or the exercise of such securities could be substantially dilutive to stockholders of our common stock. For instance, exercise of the warrant issued to the U.S. Treasury in connection with our participation in the Capital Purchase Program diluted the value of our common shares. Holders of our shares of common stock have no preemptive rights that entitle holders to purchase their pro rata share of any offering of shares of any class or series and, therefore, such sales or offerings could result in increased dilution to our stockholders.

#### Item 1B. Unresolved Staff Comments

Not applicable.

## Item 2. Properties

The Company owns the building in which its principal executive offices are located in Seattle, Washington. The following table sets forth certain information concerning the Company's offices:

| Location   | Number of<br>Offices | Building |            | Net Book Value at<br>September 30, 2014 (2) |
|------------|----------------------|----------|------------|---|
|            |                      | Owned    | Leased (1) |   |
|            |                      |          |            | (In thousands)                              |
| Washington | 81                   | 66       | 15         | \$143,827                                   |
| Idaho      | 27                   | 20       | 7          | 13,879                                      |
| Oregon     | 49                   | 37       | 12         | 37,373                                      |
| Utah       | 10                   | 5        | 5          | 2,674                                       |
| Arizona    | 36                   | 26       | 10         | 22,644                                      |
| Texas      | 5                    | 2        | 3          | 2,980                                       |
| New Mexico | 29                   | 24       | 5          | 28,503                                      |
| Nevada     | 14                   | 8        | 6          | 5,663                                       |
| Total      | 251                  | 188      | 63         | \$257,543                                   |

(1) The leases have varying terms expiring from 2014 through 2070, including renewal options.

(2) Amount represents the net book value of all land, property and equipment owned by the Company and the book value of leasehold improvements, where applicable.

The Company evaluates on a continuing basis the suitability and adequacy of its offices, both branches and administrative centers, and has opened, relocated, remodeled or closed them as necessary to maintain efficient and attractive premises. The net investment in premises, equipment and leaseholds was \$257.5 million at September 30, 2014.

## Item 3. Legal Proceedings

The Company and its subsidiaries are involved in legal proceedings occurring in the ordinary course of business that in the aggregate are believed by management to be immaterial to the financial statements of the Company. The effects of legal proceedings did not have a material impact on the statements of operations for any of the three years ended September 30, 2014.

## Item 4. Mine Safety Disclosures

None

## PART II

### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

The information required herein is incorporated by reference from page 81 of the Company's Annual Report to Stockholders for 2014, which is included herein as Exhibit 13 ("Annual Report").

The Company's stock repurchase program was publicly announced by the board of directors on February 3, 1995 and has no expiration date. Under this program, a total of 41,956,264 shares of the Company's common stock have been authorized for repurchase. During the year ended September 30, 2014 the Company repurchased 4,830,400 shares at a weighted average price of \$21.59. As of September 30, 2014, 5,035,834 shares remained authorized for share repurchase.

### Item 6. Selected Financial Data

The information required herein is incorporated by reference from page 20 of the Annual Report.

### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The information required herein is incorporated by reference on pages 7 through 19 of the Annual Report.

### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The information required herein is incorporated by reference to Interest Rate Risk commencing on page 8 of this Form 10-K.

### Item 8. Financial Statements and Supplementary Data

The financial statements and supplementary data required herein are incorporated by reference from pages 21 through 74 of the Annual Report.

### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

Not applicable.

### Item 9A. Controls and Procedures

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's President and Chief Executive Officer along with the Company's Senior Vice President and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to the Exchange Act Rule 13a-15. Based upon that evaluation, the Company's President and Chief Executive Officer, along with the Company's Senior Vice President and Chief Financial Officer, concluded that the Company's disclosure controls and procedures are effective.

Disclosure controls and procedures are Company controls and other procedures that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files under the Exchange Act is accumulated and communicated to the Company's management, including its President and Chief Executive Officer; and its Senior Vice President and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. There have been no changes in the Company's internal control over financial reporting during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

The annual Management's Report on Internal Control over Financial Reporting and the attestation reports of the Company's Independent Registered Public Accounting Firm required herein is incorporated by reference on pages 79 and 80 of the Annual Report.

Item 9B. Other Information  
Not applicable.

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### PART III

#### Item 10. Directors, Executive Officers and Corporate Governance

The information required herein is incorporated by reference to the Proxy Statement which is expected to be dated on or about December 12, 2014, for the Company's annual meeting of stockholders to be held on January 21, 2015 ("Proxy Statement").

The Company has adopted a code of ethics that applies to all senior financial officers, including its Chief Executive Officer and Chief Financial Officer. The code of ethics is publicly available on the Company's website at [www.washingtonfederal.com](http://www.washingtonfederal.com). If the Company makes any substantive amendments to the code of ethics or grants any waiver from a provision of the code, it will disclose the nature of such amendment or waiver on its website or in a report on Form 8-K.

#### Item 11. Executive Compensation

The information required herein is incorporated by reference to the Proxy Statement.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required herein is incorporated by reference to the Proxy Statement.

#### Item 13. Certain Relationships and Related Transactions and Director Independence

The information required herein is incorporated by reference to the Proxy Statement.

#### Item 14. Principal Accounting Fees and Services

The information required herein is incorporated by reference to the Proxy Statement.

PART IV

Item 15. Exhibits and Financial Statement Schedules

(a)(1) The following financial statements are incorporated herein by reference in the sections immediately following the Selected Financial Data of the Annual Report.

Reports of Independent Registered Public Accounting Firm

Consolidated Statements of Financial Condition as of September 30, 2014 and 2013

Consolidated Statements of Operations for each of the years in the three-year period ended September 30, 2014

Consolidated Statements of Comprehensive Income for each of the years in the three-year period ended September 30, 2014

Consolidated Statements of Stockholders' Equity for each of the years in the three-year period ended September 30, 2014

Consolidated Statements of Cash Flows for each of the years in the three-year period ended September 30, 2014

Notes to Consolidated Financial Statements

(a)(2) There are no financial statement schedules filed herewith.

(a)(3) The following exhibits are filed as part of this report, and this list includes the Exhibit Index:

| No.  | Exhibit   | Page/<br>Footnote |
|------|---|-------------------|
| 3.1  | Restated Articles of Incorporation of the Company, as amended   |                   |
| 3.2  | Bylaws of the Company   | (1)               |
| 10.4 | 2001 Long-Term Incentive Plan*  | (2)               |
| 10.5 | Form of award agreement for restricted stock for 2001 Long Term Incentive Plan *  | (3)               |
| 10.6 | Form of award agreement for stock options for all plans*  | (3)               |
| 10.7 | 2011 Long Term Incentive Plan   | (4)               |
| 13   | Annual Report to Stockholders   |                   |
| 21   | Subsidiaries of the Company - Reference is made to Item 1, "Business - Subsidiaries" for the required information                 |                   |
| 23.1 | Consent of Independent Registered Public Accounting Firm  |                   |
| 31.1 | Section 302 Certification by the Chief Executive Officer  |                   |
| 31.2 | Section 302 Certification by the Chief Financial Officer  |                   |
| 32   | Section 906 Certification pursuant to the Sarbanes-Oxley Act of 2002  |                   |
| 101  | Financial Statements from the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2014 formatted in XBRL |                   |

\* Management contract or compensation plan

(1)

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- Incorporated by reference from the Registrant's Registration Statement on Form S-3ASR filed with the SEC on September 14, 2009.
- (2) Incorporated by reference from the Registrant's Registration Statement on Form S-8 filed with the SEC on January 23, 2002.
- (3) Incorporated by reference from the Registrant's Annual Report on Form 10-K filed with the SEC on November 8, 2005.
- (4) Incorporated by reference from the Registrant's Registration Statement on Form S-8 filed with the SEC on November 27, 2012.
- (5) See (a)(3) above for all exhibits filed herewith and the Exhibit Index.
- (6) All schedules are omitted as the required information is not applicable or the information is presented in the Consolidated Financial Statements or related notes.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WASHINGTON FEDERAL, INC.

November 25, 2014

By: /S/ ROY M. WHITEHEAD  
Roy M. Whitehead, Chairman,  
President and Chief Executive Officer

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Pursuant to the requirements of the Securities Exchange Act of 1934, this report is signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

|  |                   |
|--|-------------------|
| /s/ Roy M. Whitehead<br>Roy M. Whitehead, Director, Chairman,<br>President and Chief Executive Officer<br>(Principal Executive Officer)              | November 25, 2014 |
| /s/ Diane L. Kelleher<br>Diane L. Kelleher, CPA<br>Senior Vice President and Chief Financial Officer<br>(Principal Financial and Accounting Officer) | November 25, 2014 |
| /s/ David K. Grant<br>David K. Grant, Director   | November 25, 2014 |
| /s/ Anna C. Johnson<br>Anna C. Johnson, Director   | November 25, 2014 |
| /s/ Thomas J. Kelley<br>Thomas J. Kelley, Director   | November 25, 2014 |
| /s/ Liane J. Pelletier<br>Liane J. Pelletier, Director   | November 25, 2014 |
| /s/ Barbara L. Smith<br>Barbara L. Smith, Director   | November 25, 2014 |
| /s/ Mark N. Tabbutt<br>Mark N. Tabbutt, Director   | November 25, 2014 |
| /s/ Randall H. Talbot<br>Randall H. Talbot, Director   | November 25, 2014 |