

Edgar Filing: BWAY CORP - Form 10-Q

BWAY CORP  
Form 10-Q  
February 13, 2002

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 30, 2001

Commission File Number 0-26178

BWAY Corporation

(Exact name of registrant as specified in its charter)

DELAWARE  
(State of incorporation)

36-3624491  
(IRS Employer Identification No.)

8607 Roberts Drive, Suite 250  
Atlanta, Georgia 30350-2230  
(Address of principal executive offices)

(770) 645-4800  
(Registrant's telephone number)

-----  
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No  
---- -

There were 8,701,806 shares of Common Stock (\$.01 par value) outstanding as of February 12, 2002.

BWAY CORPORATION  
For the quarter ended December 30, 2001  
QUARTERLY REPORT ON FORM 10-Q

INDEX

Page  
Number

PART I--FINANCIAL INFORMATION

Item 1. Financial Statements

## Edgar Filing: BWAY CORP - Form 10-Q

Consolidated Balance Sheets at December 30, 2001 (Unaudited) and September 30, 2001	3
Consolidated Statements of Income for the Three Months Ended December 30, 2001 and December 31, 2000 (Unaudited)	4
Consolidated Statements of Cash Flows for the Three Months Ended December 30, 2001 and December 31, 2000 (Unaudited)	5
Notes to Consolidated Financial Statements (Unaudited)	6
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	9
Item 3. Quantitative and Qualitative Disclosures About Market Risk	12
PART II--OTHER INFORMATION	
Item 1. Legal Proceedings	13
Item 2. Changes in Securities and Use of Proceeds	13
Item 3. Defaults upon Senior Securities	13
Item 4. Submission of Matters to a Vote of Security Holders	13
Item 5. Other Information	13
Item 6. Exhibits and Reports on Form 8-K	13

2

### PART I--FINANCIAL INFORMATION

Item 1. Financial Statements
------------------------------

BWAY CORPORATION  
AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(In thousands, except share data)

	December 30 2001 (Unaudited)
	-----
Assets	
Cash and cash equivalents	\$ 57
Accounts receivable, net of allowance for doubtful accounts	

Edgar Filing: BWAY CORP - Form 10-Q

of \$857 and \$750	44,346
Inventories, net	45,998
Current income taxes receivable	-
Deferred tax asset	11,880
Other	2,547
	-----
Total current assets	104,828
Property, plant and equipment, net	110,723
Other assets:	
Intangible assets, net of accumulated amortization of \$18,131 and \$17,416	74,133
Deferred financing fees, net	4,028
Other	1,806
	-----
Total other assets	79,967
	-----
Total assets	\$295,518
	=====
Liabilities and stockholders' equity	
Current liabilities:	
Accounts payable	\$ 55,834
Accrued salaries and wages	7,318
Accrued interest	2,280
Accrued rebates	6,859
Other	12,238
	-----
Total current liabilities	84,529
Long-term debt	119,912
Long-term liabilities:	
Deferred income taxes	18,388
Other	11,317
	-----
Total long-term liabilities	29,705
	-----
Commitments and contingencies	
Stockholders' equity:	
Preferred stock, \$.01 par value, authorized 5,000,000 shares	-
Common stock, \$.01 par value; authorized 24,000,000 shares, issued 9,851,002 shares	99
Additional paid-in capital	36,760
Retained earnings	37,350
	-----
	74,209
Less treasury stock, at cost, 1,149,196 shares	(12,837)
	-----
Total stockholders' equity	61,372
	-----
Total liabilities and stockholders' equity	\$295,518
	=====

See notes to consolidated financial statements (unaudited).

BWAY CORPORATION  
AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)  
(In thousands, except per share data)

	Three Months December 30, 2001
Net sales	\$117,330
Costs, expenses and other:	
Cost of products sold (excluding depreciation and amortization)	104,443
Depreciation and amortization	4,833
Selling and administrative expense	3,306
Interest expense, net	3,267
Other, net	(296)
Total costs, expenses and other	115,553
Income (loss) before income taxes	1,777
Provision (benefit) for income taxes	840
Net income (loss)	\$ 937
Earnings (loss) per common share:	
Basic earnings (loss) per common share	\$ 0.11
Weighted average basic common shares outstanding	8,702
Diluted earnings (loss) per common share	\$ 0.10
Weighted average diluted common shares outstanding	8,990

See notes to consolidated financial statements (unaudited).

# Edgar Filing: BWAY CORP - Form 10-Q

BWAY CORPORATION  
AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)  
(In thousands)

	Three Months Ended	
	December 30, 2001	December 31, 2000
Operating activities:		
Net income (loss)	\$ 937	\$ (1,848)
Adjustments to reconcile net income (loss) to net cash used in operating activities:		
Depreciation	4,118	4,383
Amortization of goodwill and other intangibles	715	970
Amortization of deferred financing costs	244	238
Provision for doubtful accounts	107	22
Gain on disposition of property, plant and equipment	(291)	(34)
Changes in assets and liabilities:		
Accounts receivable	599	4,936
Inventories	(1,009)	(3,594)
Other assets	258	(262)
Accounts payable	(8,081)	(8,499)
Accrued liabilities	(1,178)	(4,503)
Income taxes, net	1,849	(2,068)
Net cash used in operating activities	(1,732)	(10,259)
Investing activities:		
Capital expenditures	(1,732)	(2,011)
Proceeds from disposition of property, plant and equipment and assets held for sale	486	9
Other	3	7
Net cash used in investing activities	(1,243)	(1,995)
Financing activities:		
Net borrowings under bank revolving credit facility	7,104	18,100
Decrease in unrepresented bank drafts	(4,357)	(5,665)
Purchases of treasury stock, net	-	(374)
Financing costs incurred	-	(250)
Net cash provided by financing activities	2,747	11,811
Net decrease in cash and equivalents	(228)	(443)
Cash and equivalents:		
Beginning of period	285	961
End of period	\$ 57	\$ 518

## Edgar Filing: BWAY CORP - Form 10-Q

### Supplemental Disclosures of Cash Flow Information:

Cash paid (refunded) during the period for:		
Interest	\$ 5,584	\$ 6,205
	=====	=====
Income taxes	\$ (1,009)	\$ 66
	=====	=====

### Noncash Investing And Financing Activities:

Amounts owed for capital expenditures	\$ 423	\$ 476
	=====	=====

See notes to consolidated financial statements (unaudited).

5

BWAY CORPORATION  
AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. GENERAL

The accompanying consolidated financial statements have been prepared by the Company without audit. Certain information and footnote disclosures, including significant accounting policies, normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. The consolidated financial statements as of December 30, 2001 and September 30, 2001 and for the three months ended December 30, 2001 and December 31, 2000 include all normal recurring adjustments necessary for a fair presentation of the financial position and results of operations for these periods. Operating results for the three months ended December 30, 2001 are not necessarily indicative of the results that may be expected for the entire year. These statements and the accompanying notes should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended September 30, 2001.

The Company operates on a 52/53 week fiscal year ending on the Sunday closest to September 30 of the applicable year. The first three quarterly fiscal periods end on the Sunday closest to December 31, March 31 or June 30 of the applicable quarter.

#### 2. INVENTORIES

Inventories are carried at the lower of cost or market, with cost determined under the last-in, first-out (LIFO) method of inventory valuation and are summarized as follows:

(in thousands)	December 30, 2001	September 30, 2001
	-----	-----
Inventories at FIFO cost:		
Raw materials	\$ 4,793	\$ 4,911
Work-in-process	28,957	30,389
Finished goods	12,248	9,689
	-----	-----

Edgar Filing: BWAY CORP - Form 10-Q

	45,998		44,989
LIFO reserve	365		365
Market reserve	(365)		(365)
	-----		-----
Inventories, net	\$ 45,998	\$	44,989
	=====		=====

3. STOCKHOLDERS' EQUITY

Earnings per common share are based on the weighted average number of common shares and common stock equivalents outstanding during each period presented including vested and unvested shares issued under the Company's current long-term incentive plan, as amended. Weighted average basic common shares outstanding were 8.7 million and 9.2 million in the first fiscal quarters of 2002 and 2001, respectively. Weighted average diluted common shares outstanding were 9.0 million and 9.2 million in the first fiscal quarters of 2002 and 2001, respectively.

4. CREDIT FACILITY

At December 30, 2001, the Company's borrowing limit under its \$90 million Credit Facility was \$71.3 million. Based on certain borrowing restrictions, the Company had \$43.2 million excess availability at December 30, 2001. At December 30, 2001, rate margins were 1.00% (prime) and 2.75% (LIBOR) and actual borrowing rates were 5.75% (prime) and 4.78% (LIBOR). The Company was in compliance with all restrictive covenants under the Credit Facility at December 30, 2001. The Company's Credit Facility expires in May 2005.

6

5. RESTRUCTURING AND IMPAIRMENT CHARGE

The following table sets forth changes in the Company's restructuring liabilities from September 30, 2001 to December 30, 2001. The nature of the liabilities has not changed from those previously reported in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2001.

(in millions)	Balance September 30, 2001	Expenditures	Balance December 30, 2001
	-----	-----	-----
Restructuring liabilities:			
Severance costs	\$ 0.2	\$ (0.1)	\$ 0.1
Facility closure costs	3.4	(0.5)	2.9
Other	0.2	(0.1)	0.1
	-----	-----	-----
Total restructuring liabilities included in other current liabilities	\$ 3.8	\$ (0.7)	\$ 3.1
	=====	=====	=====

The majority of the fixed assets impaired in the third quarter of fiscal 2001 have been disassembled and sold for scrap as of December 30, 2001. Any remaining impaired assets not held for use will be scrapped or

## Edgar Filing: BWAY CORP - Form 10-Q

dismantled for space parts.

### 6. COMMITMENTS AND CONTINGENCIES

#### Environmental

The Company continues to monitor and evaluate on an ongoing and regular basis its compliance with applicable environmental laws and regulations. Liabilities for non-capital expenditures are recorded when environmental remediation is probable and the costs can be reasonably estimated. The Company believes that it is in substantial compliance with all material federal, state and local environmental requirements.

In December 2001, the Company discovered a hazardous waste site at its Homerville, Georgia facility. The identified hazardous waste predates the Company's ownership of the facility, which was acquired from Owens-Illinois in 1989. The related purchase agreement provides for indemnification from Owens-Illinois for pre-existing environmental issues. The Company has taken steps to quantify and report the existence of the hazardous waste to the Georgia Environmental Protection Division and Owens-Illinois. A preliminary investigation has determined that required site remediation costs will range from \$0.3 million to \$1.2 million.

In December 2001, the Company discovered an unlicensed landfill at the Company's Cincinnati, Ohio facility. The identified landfill predates the Company's acquisition of the property from Ball Corporation in 1996. As part of the purchase agreement, Ball Corporation provided an indemnification for pre-existing environmental issues, which is subject to certain sharing ratios. The Company is liable for 20% of costs between \$0.3 million and \$3.3 million and 35% of any costs exceeding \$3.3 million. The Company has notified Ball Corporation and the Ohio Environmental Protection Agency to determine the required remediation.

The Company recorded a \$0.6 million environmental charge during the first quarter of fiscal 2002 for these matters.

The Company (and, in some cases, predecessors to the Company) has from time to time received requests for information or notices of potential responsibility pursuant to the Comprehensive Environmental Response, Compensation, and Liability Act ("CERCLA") with respect to off-site waste disposal sites utilized by former or current facilities of the Company or its various predecessors. Management believes that none of these matters will have a material adverse effect on the operating results or financial condition of the Company in light of both the Company's understanding of the potential liability and the availability, in certain cases, of contractual indemnification from sellers of businesses to the Company. Because liability under CERCLA is retroactive, it is possible that in the future the Company may incur liabilities with respect to other sites.

#### Letters of Credit

At December 30, 2001, the Company had standby letters of credit in the aggregate amount of \$4.3 million in favor of the Company's workers' compensation insurer, purchasing card vendor and a foreign supplier.

### 7. STOCKHOLDERS' EQUITY

#### Stock Option Replacement Program

On July 27, 2001, the Company canceled certain outstanding options with an exercise price of \$9.00 or more in connection with the Company's Stock Option Replacement Program. On January 29, 2002, the Company reissued



## Edgar Filing: BWAY CORP - Form 10-Q

options to acquire a number of shares equal to the number of shares canceled. The new options have an exercise price of \$11.05 per share, which is equal to the closing price of the Company's Common Stock on January 28, 2002. Fifty percent of the new options issued to each person were immediately exercisable on January 29, 2002 and the remaining 50% will be exercisable on January 29, 2003. The reissued options expire January 29, 2012.

7

### 8. RECENT ACCOUNTING PRONOUNCEMENTS

The Emerging Issues Task Force reached a consensus in September 2000 regarding Issue No. 00-10, Accounting for Shipping and Handling Fees and Costs, which requires companies to report shipping and handling fees and costs as a component of cost of sales. The Company adopted this consensus in the fourth fiscal quarter of 2001, the effect of which was offsetting increases in net sales and cost of sales in the consolidated statements of operations for all reported periods. The reclassification of \$4.5 million for the first quarter of fiscal 2001 was reflected in the financial statements for comparative purposes.

In June 2001, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards ("SFAS") 142, Goodwill and Other Intangible Assets, which changes the method of accounting for goodwill and other intangible assets. Upon adoption, goodwill will no longer be subject to amortization over its estimated useful life. Rather, goodwill will be subject to at least annual assessments by reporting units for goodwill impairment based on fair value measurements. All other acquired intangibles will be separately recognized if the benefit of the intangible asset is obtained through contractual or other legal rights, or if the intangible asset can be sold, transferred, licensed or exchanged, regardless of the Company's intent to do so. Other intangibles will be amortized over their useful lives. SFAS 142 becomes effective for the Company at the beginning of fiscal 2003. The Company is assessing the Statement's impact on the Company's financial position and operating results.

8

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the Company's consolidated financial statements and related notes thereto included in Item 1 of this report.

#### Critical Accounting Policies

The Company's consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"), which often requires the judgment of management in the selection and application of certain accounting principles and methods. Management believes the quality and reasonableness of its most critical policies enable the fair presentation of its financial position and results of operations. However, investors are cautioned that the sensitivity of financial statements to these methods, assumptions and estimates could create materially different results under different conditions or using different assumptions.

## Edgar Filing: BWAY CORP - Form 10-Q

In response to the Securities and Exchange Commission's ("SEC") Release No. 33-8040, Cautionary Advice Regarding Disclosure About Critical Accounting Policies, the Company has identified the following as the most critical accounting policies upon which its financial status depends. These critical policies were determined by considering accounting policies that involve the most complex or subjective decisions or assessments. The Company's most critical accounting policies are those related to revenue recognition, accounts receivable allowances, inventory valuation.

**Revenue Recognition and Accrued Rebates** - The Company recognizes revenue when product is shipped and title and risk of loss passes to its customers. Provisions for discounts, returns, allowances, customer rebates and other adjustments are provided for in the same period as the related revenues are recorded. The Company enters into contractual agreements with its customers for rebates on certain products. As sales occur, a provision for rebates is accrued on the balance sheet and is a charge against net sales.

**Inventories** - Inventories are carried at the lower of cost or market, with cost determined under the last-in, first-out (LIFO) method of inventory valuation. The Company estimates reserves for inventory obsolescence and shrinkage based on its judgment of future realization. A large portion of the Company's inventory is manufactured to customer specifications and is not subject to rapid technological change. Other inventory is generally less specific and saleable to multiple customers. Management does not believe changes are reasonably likely to have a material impact on the valuation of its inventories.

**Trade Accounts and Notes Receivable** - Management estimates allowances for collectibility related to its trade accounts and note receivables. These allowances are based on the customer relationships, the aging and turns of accounts receivable, credit worthiness of customers, credit concentrations and payment history. Although management monitors collections and credit worthiness, the inability of a particular customer to pay its debts could impact collectibility of receivables and could have an impact on future revenues if the customer is unable to arrange other financing. Management does not believe these conditions are reasonably likely to have a material impact on the collectibility of its receivables or future revenues.

**Use of Estimates** - The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Results of Operations

Net sales increased 9.1% in the first quarter of fiscal 2002 to \$117.3 million from \$107.6 million in the first quarter of fiscal 2001. The increase is partially due to a major customer pre-buying cans to facilitate production shifts between their plants and to unusually weak net sales in the first quarter of fiscal 2001. New business gained in the second half of fiscal 2001 also contributed to the increased sales in first quarter of fiscal 2002.

Cost of products sold (excluding depreciation and amortization) increased 5.9% to \$104.4 million in the first quarter of fiscal 2002 from \$98.6 million in the first quarter of fiscal 2001. Cost of products sold as a percentage of net sales decreased to 89.0% in the first quarter of fiscal 2002 from 91.7% in the first quarter of fiscal 2001. The decrease in cost of products sold as a percentage of net sales was due to increased volume efficiencies and improved operating performance at certain of the Company's facilities. As more fully described in Note 6 to the consolidated financial statements presented in Item I, the Company

## Edgar Filing: BWAY CORP - Form 10-Q

recorded a \$0.6 million environmental charge to costs of products sold in the first quarter of fiscal 2002.

Depreciation and amortization expense decreased \$0.6 million or 9.7% to \$4.8 million in the first quarter of fiscal 2002 from \$5.4 million in the first quarter of fiscal 2001. The decrease is primarily due to the impairment charge recorded in the third quarter of fiscal 2001, which included a write-off of \$12.0 million of redundant equipment and \$4.2 million of goodwill and other intangibles, partially offset by depreciation expense on fiscal 2002 capital expenditures.

Selling and administrative expense decreased 7.1% to \$3.3 million in the first quarter of fiscal 2002 from \$3.6 million in the first quarter of fiscal 2001. Selling and administrative expense as a percentage of net sales decreased to 2.8% for the first quarter of fiscal 2002 from 3.3% for the first quarter of fiscal 2001. The decrease in selling and administrative expense was primarily due to ongoing efforts to control corporate overhead costs.

Interest expense decreased 16.9% or \$0.6 million to \$3.3 million in the first quarter of fiscal 2002 from \$3.9 million in the first quarter of fiscal 2001. The decrease is primarily attributable to lower market interest rates and lower average indebtedness. The Company's outstanding bank debt decreased \$24.4 million to \$19.9 million at December 30, 2001 from \$44.3 at December 31, 2000 primarily due to improved operating results and better working capital management.

Other income of \$0.3 million in the first quarter of fiscal 2002 relates primarily to the gain on sale of machinery and equipment included in Assets Held for Sale at September 30, 2001 for \$0.2 million.

Income before taxes increased \$5.6 million to \$1.8 million in the first quarter of fiscal 2002 from a loss of \$3.9 million in the first quarter of fiscal 2001. The increase was due to the factors discussed above. The provision for income taxes was \$0.8 million in the first quarter of fiscal 2002. The Company recorded a tax benefit of \$2.0 million in the first quarter of fiscal 2001 resulting from the operating losses recorded during the same period.

Diluted earnings per common share increased \$0.30 to \$0.10 for the first quarter of fiscal 2002 from a diluted loss per common share of \$0.20 for the first quarter of fiscal 2001. The weighted-average diluted common shares outstanding were 9.0 million and 9.2 million for the respective quarters.

### Liquidity and Capital Resources

The Company's cash requirements for operations and capital expenditures during the first quarter of fiscal 2002 were primarily financed through borrowings under the Company's Credit Facility. During the fiscal quarter, cash and cash equivalents decreased \$0.2 million and net Credit Facility borrowings increased \$7.1 million. Borrowings are typically the highest during the first quarter of the fiscal year due to payments of year-end accounts payable. Borrowings were \$11.0 million lower during the first quarter of fiscal 2002 compared to the first quarter of fiscal 2001.

At December 30, 2001, the Company had a \$90 million Credit Facility with an available borrowing limit of \$71.3 million and excess availability of \$43.2 million. The Credit Facility limits available borrowings based on a fixed asset sublimit and percentages of eligible accounts receivable and inventories. The difference between the available borrowing limit and excess availability relates to borrowings outstanding, standby letters of credit and lockbox receipts in

## Edgar Filing: BWAY CORP - Form 10-Q

transit. The Company was in compliance with all Credit Facility covenants at December 30, 2001.

Credit Facility interest rates are based on interest rate margins for either the prime rate (as determined by Deutsche Bank AG, New York branch) or LIBOR. The Company has the option to borrow at either the prime or LIBOR rate margin. The interest rate margin on prime borrowings is fixed at 1.0% and the LIBOR interest rate margin is fixed at 2.75% through fiscal year 2002. Beginning in fiscal 2003, the LIBOR rate margin shall be determined quarterly based on the Company's ratio of total indebtedness to EBITDA.

Net cash used in operating activities was \$1.7 million during the first quarter of fiscal 2002 compared to \$10.3 million used during the first quarter of fiscal 2001. During the first quarter of fiscal 2002, cash from operating activities was primarily provided by net income before depreciation and amortization and by income tax refunds. Cash was primarily used to reduce accounts payable and accrued liabilities and to increase inventories. Inventories are generally lower and accounts payable are generally higher at the fiscal year end, and the first quarter is typically negatively impacted as inventory and accounts payable return to normal operating levels during the quarter.

Net cash used in investing activities was \$1.2 million during the first quarter of fiscal 2002 compared to \$2.0 million during the first quarter of fiscal 2001. Net cash used in investing activities was primarily used for capital expenditures during the first quarter of each fiscal year. Net cash used in investing activities in the first quarter of fiscal 2002 was partially offset by \$0.5 million in proceeds from the disposition of property, plant and equipment.

Net cash provided by financing activities was \$2.7 million during the first quarter of fiscal 2002 compared to \$11.8 million during the first quarter of fiscal 2001. Net borrowings under the Company's Credit Facility decreased \$11.0 million to \$7.1 million for the first fiscal quarter of 2002 compared to \$18.1 million for the first fiscal quarter of 2001. Cash used in financing activities for the first fiscal quarter of 2002 was primarily used to decrease unrepresented bank drafts.

At December 30, 2001, Credit Facility covenants prohibited the Company from paying shareholder dividends, making other restrictive payments or incurring additional indebtedness. The Indenture governing the Company's \$100 million Senior Subordinated Notes also contains certain restrictive covenants, including limitations on asset sales and additional indebtedness. Covenants in the Indenture restricted the Company's ability to pay shareholder dividends and other restricted payments in an amount greater than \$9.6 million at December 30, 2001.

Management believes that cash provided from operations and borrowings available under the Credit Facility will provide it with sufficient liquidity to meet its operating and capital expenditure needs in the next 12 months.

The Company is assessing and considering various strategic options to optimize shareholder value. Management is investigating a broad range of possibilities including, but not limited to, internal expansion, acquisitions, a business combination and a recapitalization.

### Commitments and Contingencies

On January 22, 2002, the SEC issued an interpretive release on disclosures related to liquidity and capital resources, including off-balance sheet arrangements. The Company does not have any off-balance sheet arrangements. The Company is not aware of factors that are reasonably likely to adversely affect liquidity trends. However, the following additional information is provided to assist financial statement users.

## Related Party Transactions

The Company leases a warehouse and a manufacturing facility in Elizabeth, New Jersey under operating leases with partnerships of which a member of the Company's board is a partner. The manufacturing facility was closed in fiscal year 2001 and reserves were included in the Company's 2001 restructuring and impairment charge to offset future lease obligations, net of expected income from subleasing the excess space. The Company continues to use the warehouse and is actively marketing the manufacturing facility for sublease. Management does not believe these related party transactions will materially affect the results of operations, cash flows or financial position of the Company in the future. The Company does not have any arrangements or transactions with unconsolidated, limited or special purpose entities in which the Company has an ownership or other controlling interest.

## Contractual Obligations and Commercial Commitments

The following chart sets forth the Company's material contractual cash obligations as of December 30, 2001.

(in millions)	Payments Due by Period				
	Total	Less than 1 year	1 - 3 years	4 - 5 years	After 5
Contractual Obligations					
Long-term debt	\$119.9	\$ --	\$ --	\$ 119.9	\$ --
Operating leases	35.8	5.4	8.8	5.8	15.
Other long-term obligations (1)	9.4	0.1	0.4	0.9	8.
Total contractual cash obligations	\$165.1	\$ 5.5	\$ 9.2	\$ 126.6	\$ 23.

(1) Other long-term obligations include certain future payments related to supplemental executive retirement benefit obligations for certain of the Company's current and retired executives. The amounts shown in the table are the maximum future benefit payments subject to certain actuarial assumptions regarding life expectancy, which will differ from the actuarially determined liability related to these obligations. The amounts are included in the Company's consolidated balance sheet in "Other Long-Term Liabilities" as of December 30, 2001.

At December 30, 2001, the Company had standby letters of credit in the aggregate amount of \$4.3 million in favor of the Company's workers' compensation insurer, purchasing card vendor and a foreign supplier. These standby letters of credit expire in less than one year.

## Environmental

The Company continues to monitor and evaluate on an ongoing and regular basis its compliance with applicable environmental laws and regulations. Liabilities for non-capital expenditures are recorded when environmental remediation is probable and the costs can be reasonably estimated. The Company believes that it is in substantial compliance with all material federal, state and local environmental requirements.

In December 2001, the Company discovered a hazardous waste site at its

## Edgar Filing: BWAY CORP - Form 10-Q

Homerville, Georgia facility. The identified hazardous waste predates the Company's ownership of the facility, which was acquired from Owens-Illinois in 1989. The related purchase agreement provides for indemnification from Owens-Illinois for pre-existing environmental issues. The Company has taken steps to quantify and report the existence of the hazardous waste to the Georgia Environmental Protection Division and Owens-Illinois. A preliminary investigation has determined that required site remediation costs will range from \$0.3 million to \$1.2 million.

In December 2001, the Company discovered an unlicensed landfill at the Company's Cincinnati, Ohio facility. The identified landfill predates the Company's acquisition of the property from Ball Corporation in 1996. As part of the purchase agreement, Ball Corporation provided an indemnification for pre-existing environmental issues, which is subject to certain sharing ratios. The Company is liable for 20% of costs between \$0.3 and \$3.3 million and 35% any costs exceeding \$3.3 million. The Company has notified Ball Corporation and the Ohio Environmental Protection Agency to determine the required remediation.

The Company recorded a \$0.6 million environmental charge during the first quarter of fiscal 2002 for these matters.

11

The Company (and, in some cases, predecessors to the Company) has from time to time received requests for information or notices of potential responsibility pursuant to the Comprehensive Environmental Response, Compensation, and Liability Act ("CERCLA") with respect to off-site waste disposal sites utilized by former or current facilities of the Company or its various predecessors. Management believes that none of these matters will have a material adverse effect on the operating results or financial condition of the Company in light of both the Company's understanding of the potential liability and the availability, in certain cases, of contractual indemnification from sellers of businesses to the Company. Because liability under CERCLA is retroactive, it is possible that in the future the Company may incur liabilities with respect to other sites.

### Pension Plans and Retiree Benefits

The Company's pension plans and retiree benefits are discussed in the notes to the consolidated financial statements included in the Company's Annual Report on Form 10-K as of September 30, 2001. The Company sponsors a qualified defined contribution profit sharing and savings plan for specified employees that provides for employee contributions with a Company matching provision, and, for certain employees, a deferred profit sharing component funded by the Company. The Company also sponsors a defined benefit post-retirement benefit plan applicable to certain union employees at the Company's Cincinnati, Ohio manufacturing facility. The Company has an unfunded benefit obligation of \$4.1 million at September 30, 2001 related to this defined benefit plan.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The fair value of the Company's Senior Subordinated Notes due 2007 is exposed to the market risk of interest rate changes. The Company's cash flows and earnings are also exposed to the market risk of interest rate changes resulting from variable rate borrowings under the Company's Credit Facility.

The Company's Credit Facility permits the Company to borrow up to \$90 million provided certain assets are sufficient and certain restrictive covenants are met. Borrowings under the Credit Facility bear interest at either the prime rate or the London InterBank Offered Rate ("LIBOR") plus an applicable spread

## Edgar Filing: BWAY CORP - Form 10-Q

percentage. The Company determines whether to borrow at prime or LIBOR plus the applicable rate margin based on cash requirements. The interest rate spread on prime borrowings is fixed at 1.0%. The interest rate spread on LIBOR borrowings at December 30, 2001 was 2.75% and the rate spread is fixed through fiscal year 2002. Beginning in fiscal 2003, the LIBOR rate margin shall be determined quarterly based on the Company's ratio of total indebtedness to EBITDA. At December 30, 2001, the Company had borrowings under the Credit Facility of \$19.9 million that were subject to interest rate risk. Each 100 basis point increase in interest rates would impact quarterly pretax earnings by less than \$0.1 million at the December 30, 2001 debt level.

The Company does not enter into derivatives or other market risk sensitive instruments to hedge interest rate risk or for trading purposes.

12

### PART II--OTHER INFORMATION

#### Item 1. Legal Proceedings

Not applicable.

#### Item 2. Changes in Securities and Use of Proceeds

Not applicable.

#### Item 3. Defaults upon Senior Securities

Not applicable.

#### Item 4. Submission of Matters to a Vote of Security Holders

Not applicable.

#### Item 5. Other Information

Not applicable.

#### Item 6. Exhibits and Reports on Form 8-K

See Index to Exhibits. There were no reports filed on Form 8-K during the quarter ended December 30, 2001.

### FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements as encouraged by the Private Securities Litigation Reform Act of 1995. All statements contained in this document, other than historical information, are forward-looking statements. These statements represent management's current judgment on what the future holds. A variety of factors could cause business conditions and the Company's actual results to differ materially from those expected by the Company or expressed in the Company's forward-looking statements. These factors include without limitation, timing and cost of plant start-up and closure; the Company's ability to successfully integrate acquired businesses; labor unrest; changes in market price or market demand; changes in raw material costs or availability; loss of business from customers; unanticipated expenses; changes in financial markets; potential equipment malfunctions; and the other factors discussed in the Company's filings with the Securities and Exchange Commission.

Edgar Filing: BWAY CORP - Form 10-Q

13

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BWAY Corporation  
(Registrant)

Date: February 13, 2002

By: /s/ Kevin C. Kern

-----  
Kevin C. Kern  
Vice President of Administration and  
Chief Financial Officer  
(Principal Financial Officer and  
Principal Accounting Officer)

Form 10-Q: For the quarterly period ended December 30, 2001

14

INDEX TO EXHIBITS

Exhibit No.	Description of Document
-----	-----
	None

15