

UNIVERSAL INSURANCE HOLDINGS, INC.  
Form 10-K  
March 16, 2010

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2009

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-20848

UNIVERSAL INSURANCE HOLDINGS, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

65-0231984  
(I.R.S. Employer  
Identification No.)

1110 West Commercial Blvd., Suite 100, Fort Lauderdale, Florida 33309  
(Address of principal executive offices)

Registrant's telephone number, including area code: (954) 958-1200

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class           | Name of each exchange on which registered |
|-------------------------------|---|
| Common Stock, \$.01 Par Value | NYSE Amex Equities                        |

Securities registered pursuant to Section 12(g) of the Act: None.

Indicate by check mark if the registrant is a well-known seasoned issuer,  Yes  No  
as defined in Rule 405 of the Securities Act.

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of

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Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer                       Accelerated filer                       Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

                     Yes                                            No

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was sold as of June 30, 2009: \$91,432,207.

Indicate the number of shares outstanding of Common Stock of Universal Insurance Holdings, Inc. as of March 5, 2010: 39,154,431

DOCUMENTS INCORPORATED BY REFERENCE

Information called for in Part III of this Form 10-K is incorporated by reference to the registrant's definitive Proxy Statement to be filed within 120 days of the close of the registrant's fiscal year in connection with the registrant's annual meeting of shareholders.

## PART I

## ITEM 1. BUSINESS

## THE COMPANY

Universal Insurance Holdings, Inc. (“UIH” or the “Company”) was originally organized as Universal Heights, Inc. in 1990. The Company changed its name to Universal Insurance Holdings, Inc. on January 12, 2001. In April 1997, the Company organized a subsidiary, Universal Property & Casualty Insurance Company (“UPCIC”), as part of its strategy to take advantage of what management believed to be profitable business and growth opportunities in the marketplace. UPCIC was formed to participate in the transfer of homeowners’ insurance policies from the Florida Residential Property and Casualty Joint Underwriting Association (“JUA”). The Company has since evolved into a vertically integrated insurance holding company, which through its various subsidiaries, covers substantially all aspects of insurance underwriting, distribution and claims processing.

The Company was incorporated under the laws of the State of Delaware on November 13, 1990 and its principal executive offices are located at 1110 West Commercial Boulevard, Suite 100, Fort Lauderdale, Florida 33309, and its telephone number is (954) 958-1200.

## INSURANCE BUSINESS

The Company’s primary product is homeowners’ insurance. The Company’s criteria for selecting insurance policies includes, but is not limited to, the use of specific policy forms, coverage amounts on buildings and contents and required compliance with local building codes. Also, to improve underwriting and manage risk, the Company utilizes standard industry modeling techniques for hurricane and windstorm exposure. UPCIC’s portfolio as of December 31, 2009 includes approximately 531,000 policies with coverage for wind risks and 10,000 policies without wind risks. The average premium for a policy with wind coverage is approximately \$1,059 and the average premium for a policy without wind coverage is approximately \$465.

As of December 31, 2009, the geographical distribution of UPCIC’s policies-in-force and total insured values in the state of Florida were as follows:

| County                                    | Total Policies | %      | Total Insured Value | %      |
|---|----------------|--------|---------------------|--------|
| Miami-Dade,<br>Broward<br>& Palm<br>Beach | 170,795        | 31.81% | \$36,560,594,399    | 31.73% |
| Pinellas &<br>Hillsborough                | 68,153         | 12.69% | \$14,688,426,845    | 12.75% |
| Lee & Collier                             | 61,365         | 11.43% | \$12,117,598,272    | 10.52% |
| Brevard &<br>Indian River                 | 30,220         | 5.63%  | \$6,346,766,734     | 5.51%  |
| Manatee &<br>Sarasota                     | 34,112         | 6.35%  | \$6,321,468,335     | 5.49%  |
| Escambia                                  | 23,017         | 4.29%  | \$6,112,521,550     | 5.30%  |
| St. Lucie &<br>Martin                     | 27,425         | 5.11%  | \$5,802,604,573     | 5.04%  |

|           |         |         |                   |         |
|-----------|---------|---------|-------------------|---------|
| Duval     | 13,126  | 2.44%   | \$2,606,652,926   | 2.26%   |
| All Other |         |         |                   |         |
| Counties  | 108,720 | 20.25%  | \$24,654,372,445  | 21.40%  |
| Total     | 536,933 | 100.00% | \$115,211,006,079 | 100.00% |

As of December 31, 2009, UPCIC's aggregate portfolio in North Carolina, South Carolina and Hawaii included approximately 4,000 policies with a total insured value of approximately \$1.6 billion.

#### OPERATIONS

All underwriting, rating, policy issuance, reinsurance negotiations, and certain administration functions for UPCIC are performed by Universal Risk Advisors, Inc., a wholly owned subsidiary of the Company. Reinsurance negotiations for UPCIC are also performed by Blue Atlantic Reinsurance Corp. ("BARC"), a wholly owned subsidiary of the Company, and unaffiliated third parties. Universal Adjusting Corporation, a wholly owned subsidiary, performs claims adjustment for UPCIC.

The earnings of UPCIC from policy premiums are supplemented to an extent by the generation of investment income from investment policies adopted by the Board of Directors of UPCIC. UPCIC's principal investment goals are to maintain safety and liquidity, enhance equity values, and to achieve an increased rate of return consistent with regulatory requirements.

## MANAGEMENT OPERATIONS

The Company is a vertically integrated insurance holding company. The Company, through its subsidiaries, is currently engaged in insurance underwriting, distribution and claims. UPCIC generates revenue from the collection and investment of premiums. The Company's agency operations, which include Universal Florida Insurance Agency and Coastal Homeowners Insurance Specialists, Inc., generate income from commissions. Universal Risk Advisors, Inc., the Company's managing general agent, generates revenue through policy fee income and other administrative fees from the marketing of UPCIC's insurance products through the Company's distribution network. Universal Risk Life Advisors, Inc. was formed to be the Company's managing general agent for life insurance products, but is not currently conducting business. In addition, the Company has formed a claims adjusting company, Universal Adjusting Corporation, which adjusts UPCIC claims, and an inspection company, Universal Inspection Corporation, which performs property inspections for homeowners' insurance policies underwritten by UPCIC.

Atlas Premium Finance Company is a wholly owned subsidiary of the Company and offers premium finance services to policyholders of UPCIC. Blue Atlantic Reinsurance Corporation ("BARC") is a wholly owned subsidiary of the Company and licensed as a reinsurance intermediary broker. Universal Logistics Corporation ("ULC") is a wholly owned subsidiary of the Company that assists with operational duties associated with the day-to-day business of the Company.

UPCIC applied for expansion to write homeowners' insurance policies in four additional states. Those states are Hawaii, Georgia, South Carolina and North Carolina. On July 16, 2008, August 18, 2008, September 30, 2008, and January 29, 2009, UPCIC was licensed to transact insurance business within the States of South Carolina, Hawaii, North Carolina, and Georgia, respectively. The State of North Carolina Department of Insurance has restricted UPCIC to writing no more than \$12.0 million of direct premiums in each of the first two full calendar years after which such restriction may be lifted. UPCIC has commenced writing homeowners policies in South Carolina, North Carolina and Hawaii. In addition, UPCIC has filed to offer flood insurance through the National Flood Insurance Program ("NFIP") and continues to evaluate policy administration requirements for the program in light of expected updates.

The Company filed an application with the Florida Office of Insurance Regulation ("OIR") on June 23, 2008 to open a second property and casualty subsidiary, Infinity Property and Casualty Insurance Company ("Infinity"), in the State of Florida. The Company intends for this new subsidiary to write homeowners, multi peril and inland marine coverage on homes valued in excess of \$1.0 million. UPCIC offers limits and coverage on homes valued at less than \$1,000,000. Additionally, the Company intends for the new subsidiary to write excess flood insurance on homes valued in excess of \$250,000. On October 1, 2008, the Company signed a consent order agreeing to the terms and conditions for the issuance of a certificate of authority to Infinity. The final approval and issuance of the certificate of authority was granted on December 2, 2008 by the OIR. Infinity was renamed American Platinum Property and Casualty Insurance Company ("American Platinum"). As of December 31, 2009, American Platinum had not yet underwritten any policies.

## AGENCY OPERATIONS

Universal Florida Insurance Agency was incorporated in Florida on July 2, 1998 and Coastal Homeowners Insurance Specialists, Inc. was incorporated in Florida on July 2, 2001, each as wholly owned subsidiaries of the Company to solicit voluntary business. These entities are a part of the Company's agency operations, which seek to generate income from commissions, premium financing referral fees and the marketing of ancillary services.

#### FACTORS AFFECTING OPERATING RESULTS AND MARKET PRICE OF STOCK

The Company and its subsidiaries operate in a rapidly changing environment that involves a number of uncertainties, many of which are beyond the Company's control. This report contains, in addition to historical information, forward-looking statements that involve risks and uncertainties. The words "expect," "estimate," "anticipate," "believe," "intend," "plan" and similar expressions and variations thereof are intended to identify



forward-looking statements. The Company's actual results could differ materially from those set forth in or implied by any forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, those uncertainties discussed below as well as those discussed elsewhere in this report.

#### Nature of the Company's Business

Factors affecting the sectors of the insurance industry in which the Company operates may subject the Company to significant fluctuations in operating results. These factors include competition, catastrophe losses and general economic conditions including interest rate changes, as well as legislative initiatives, the regulatory environment, the frequency of litigation, the size of judgments, severe weather conditions, climate changes or cycles, the role of federal or state government in the insurance or financial markets, judicial or other authoritative interpretations of laws and policies, and the availability and cost of reinsurance. Specifically, the homeowners' insurance market, which comprises the bulk of the Company's current operations, is influenced by many factors, including state and federal laws, market conditions for homeowners' insurance and residential plans. Additionally, an economic downturn could result in fewer home sales and less demand for new homeowners seeking insurance.

The Company believes that a substantial portion of its future growth will depend on its ability, among other things, to successfully implement its business strategy, including expanding the Company's product offering by underwriting and marketing additional insurance products and programs through its distribution network, further penetrating the Florida market by establishing relationships with additional independent agents in order to expand its distribution network and to further disperse its geographic risk by expanding into other geographical areas outside the state of Florida. Any future growth is contingent on various factors, including the availability of adequate capital, the Company's ability to hire and train additional personnel, regulatory requirements, the competitive environment, and rating agency considerations. There is no assurance that the Company will be successful in expanding its business, that the Company's existing infrastructure will be able to support additional expansion or that any new business will be profitable. Moreover, as the Company expands its insurance products and programs and the Company's mix of business changes, there can be no assurance that the Company will be able to maintain or improve its profit margins or other operating results. In addition, Florida is currently experiencing an economic downturn and diminution of real estate values that could affect the premium rates the Company charges for homeowner's insurance. There can also be no assurance that the Company will be able to obtain the required regulatory approvals to offer additional insurance products. UPCIC also is required to maintain minimum surplus to support its underwriting program. The surplus requirement affects UPCIC's potential growth. In addition, there can be no assurance that current state or federal laws applicable to the Company's business will not be amended in the future. Any such amendment could have an adverse effect on the Company's financial condition or operations.

#### Insurance Operations

Management has implemented several rate changes to strengthen UPCIC's financial condition. On UPCIC's Homeowner's Program ("HO"), premium rate increases averaging 9.9% and 13.2% statewide were approved by the Florida OIR and implemented with effective dates in May 2006 and October 2006, respectively. On UPCIC's Dwelling Fire Program ("DP"), premium rate increases averaging 11.2% and 30.6% statewide were also approved by the OIR and implemented with effective dates in May 2006 and September 2006, respectively. However, a rate filing mandated by the Florida Legislature in 2007 due to a new law presumed to reduce insurers' reinsurance costs resulted in rate decreases averaging 11.1% statewide HO and 2.3% statewide DP was approved by the OIR and integrated into UPCIC's rates on June 1, 2007. This had an adverse effect on UPCIC's premium volume. The effect of these rate decreases on existing policies and the corresponding premium decreases in direct written premium were completed on May 31, 2008. In addition, UPCIC implemented premium discounts resulting from wind mitigation efforts by policyholders. Such discounts were mandated by the Florida Legislature and became effective June 1, 2007 for new business, and August 1, 2007 for renewal business. Additionally, a rate decrease of 4.1% statewide HO and a rate

decrease of 0.2% statewide DP were approved by the OIR and implemented with effective dates in January 2008 for the HO program and March 2008 for the DP program. The effect of these rate decreases is reflected in UPCIC's book of business and the full impact of the premium decreases on direct premiums written was realized in January 2009 for the HO program and March 2009 for the DP program. Finally, UPCIC filed two premium rate changes for HO and DP with the Florida OIR in the calendar year 2009, which were both approved. The first requested statewide average rate increase of 4.8% HO was approved by the OIR and was implemented in UPCIC's rates on February 27, 2009 for new business and April 19, 2009 for renewal business. The first requested statewide average rate increase of 4.7% DP was approved by the OIR and was implemented in UPCIC's rates on March 2, 2009 for new business and April 21, 2009 for renewal business. The second requested statewide average rate increase of 14.6% HO was approved by the OIR and was implemented in UPCIC's rates on October 22, 2009 for new business and December 11, 2009 for renewal business. The second

requested statewide average rate increase of 14.8% DP was approved by OIR and was implemented in UPCIC's rates on November 5, 2009 for new business and December 29, 2009 for renewal business.

The wind mitigation discounts mandated by the Florida Legislature to be effective June 1, 2007 for new business and August 1, 2007 for renewal business have had a significant negative effect on UPCIC's premiums and net income. The following table reflects the effect of wind mitigation credits received by UPCIC policyholders:

| Reduction of in-force premium (only policies including wind coverage) |  |                |                  |   |
|---|--|----------------|------------------|---|
| Date  | Percentage of<br>UPCIC<br>policyholders<br>receiving credits | Total credits  | In-force premium | Percentage reduction<br>of in-force premium |
| 6/1/2007  | 1.90%  | \$ 6,284,697   | \$ 487,866,319   | 1.27%                                       |
| 12/31/2007  | 11.80%   | \$ 31,951,623  | \$ 500,136,287   | 6.00%                                       |
| 3/31/2008   | 16.90%   | \$ 52,398,215  | \$ 501,523,343   | 9.46%                                       |
| 6/30/2008   | 21.30%   | \$ 74,185,924  | \$ 508,411,721   | 12.73%                                      |
| 9/30/2008   | 27.28%   | \$ 97,802,322  | \$ 515,560,249   | 15.95%                                      |
| 12/31/2008  | 31.10%   | \$ 123,524,911 | \$ 514,011,138   | 19.38%                                      |
| 3/31/2009   | 36.30%   | \$ 158,229,542 | \$ 530,029,572   | 22.99%                                      |
| 6/30/2009   | 40.40%   | \$ 188,053,342 | \$ 544,646,437   | 25.67%                                      |
| 9/30/2009   | 43.04%   | \$ 210,291,783 | \$ 554,378,761   | 27.50%                                      |
| 12/31/2009  | 45.20%   | \$ 219,974,130 | \$ 556,577,449   | 28.30%                                      |

Insurers like UPCIC fully experience the impact of rate or discount changes more than 12 months after they are implemented because their policies renew throughout the year. Although insurers may seek to rectify any problems through subsequent rate increase filings with the OIR, there is no assurance that the OIR and the insurers will agree on the amount of rate change that is needed. In addition, any adjustments to the insurers' rates similarly take more than 12 months to be fully integrated into the insurers' business.

#### Management of Exposure to Catastrophic Losses

UPCIC is exposed to potentially numerous insured losses arising out of single or multiple occurrences, such as natural catastrophes. As with all property and casualty insurers, UPCIC expects to and will incur some losses related to catastrophes and will price its policies accordingly. UPCIC's exposure to catastrophic losses arises principally out of hurricanes and windstorms. Through the use of standard industry modeling techniques that are susceptible to change, UPCIC manages its exposure to such losses on an ongoing basis from an underwriting perspective. UPCIC also continues to actively explore and analyze credible scientific evidence, including the potential impact of global climate change, that may affect the ability to manage exposure under its policies as well as the potential impact of laws and regulations intended to combat climate change.

UPCIC protects itself against the risk of catastrophic loss by obtaining reinsurance coverage as of the beginning of hurricane season on June 1 of each year. For the 2009 hurricane season, UPCIC purchased reinsurance coverage up to approximately the "114 year Probable Maximum Loss" ("PML"). UPCIC's reinsurance program consists of excess of loss, quota share and catastrophe reinsurance for multiple hurricanes. UPCIC's catastrophe reinsurance program currently covers three events up to amounts that will vary depending on the coverage exhausted in the prior event(s). However, UPCIC may not buy enough reinsurance to cover multiple storms going forward or be able to timely or cost-effectively obtain reinsurance.

UPCIC is responsible for losses related to catastrophic events with incurred losses in excess of coverage provided by UPCIC's reinsurance program and for losses that otherwise are not covered by the reinsurance program, which could have a material adverse effect on UPCIC's and the Company's business, financial condition and results of operations. For the year June 1, 2009 through May 31, 2010, UPCIC has coverage to approximately the 114-year Probable Maximum Loss (PML). For the 2008 hurricane season, UPCIC had coverage to approximately the 145-year PML. PML is a general concept applied in the insurance industry for defining high loss scenarios that should be considered when underwriting insurance risk. Catastrophe models produce loss estimates that are qualified in terms of dollars and probabilities. Probability of exceedance or the probability that the actual loss level will exceed a particular threshold is a standard catastrophe model output. For example, the 100-year PML represents a 1.00% Annual Probability of Exceedance (the 114-year PML represents a 0.877% Annual Probability of Exceedance). It is

estimated that the 100-year PML is likely to be equaled or exceeded in one year out of 100 on average, or 1 percent of the time. It is the 99th percentile of the annual loss distribution.

#### Reliance on Third Parties and Reinsurers

UPCIC relies on reinsurers to limit the amount of risk retained under its policies and to increase its ability to write additional risks. UPCIC's intention is to limit its exposure and therefore protect its capital, even in the event of catastrophic occurrences, through reinsurance agreements. For the 2009 hurricane season, UPCIC's reinsurance agreements transfer the risk of loss with a net retention of \$50,000,000 (\$75,000,000 net of \$25,000,000 retained by the Company under the excess catastrophe contract) with coverage up to approximately the 114 year PML in a first event scenario, a net retention of \$16,000,000 in a second event scenario and a net retention of \$16,000,000 in a third event scenario up to an amount that will vary depending on the coverage exhausted in the prior event(s). These amounts may change in the future. There is no assurance UPCIC will be able to obtain reinsurance at these levels in the future, which could potentially result in a material adverse effect to the Company should a catastrophic event occur.

#### Reinsurance

The property and casualty reinsurance industry is subject to the same market conditions as the direct property and casualty insurance market, and there can be no assurance that reinsurance will be available to UPCIC to the same extent and at the same cost as currently in place for UPCIC. Future increases in catastrophe reinsurance costs are possible and could adversely affect UPCIC's results. Reinsurance does not legally discharge an insurer from its primary liability for the full amount of the risks it insures, although it does make the reinsurer liable to the primary insurer. Therefore, UPCIC is subject to credit risk with respect to its reinsurers. In addition, UPCIC obtains a significant portion of its reinsurance coverage from the Florida Hurricane Catastrophe Fund ("FHCF"). There is no guaranty the FHCF will be able to honor its obligations. On October 30, 2009, the Florida State Board of Administration ("SBA") published its most recent estimate of the FHCF's loss reimbursement capacity in the Florida Administrative Weekly. The SBA estimated that the FHCF's total loss reimbursement capacity under current market conditions for the 2009 - 2010 contract year is projected to be \$18.998 billion over the 12-month period following the estimate. The SBA also referred to its report entitled, "October 2009 Estimated Claims Paying Capacity Report" ("Report") as providing greater detail regarding the FHCF's loss reimbursement capacity. The Report estimated that the FHCF's minimum 12-month loss reimbursement capacity is \$14.998 billion and its maximum 12-month loss reimbursement capacity is \$21.998 billion. UPCIC elected to purchase the FHCF Mandatory Layer of Coverage for the 2009 - 2010 contract year, which corresponds to FHCF loss reimbursement capacity of \$17.175 billion. By law, the FHCF's obligation to reimburse insurers is limited to its actual claims-paying capacity. In addition, the cost of UPCIC's reinsurance program may increase should UPCIC deem it necessary to purchase additional private market reinsurance due to reduced estimates of the FHCF's loss reimbursement capacity.

Management evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities or economic characteristics of the reinsurers to minimize its exposure to significant losses from reinsurer insolvencies. A reinsurer's insolvency or inability to make payments under a reinsurance treaty could have a material adverse effect on the financial condition and profitability of UPCIC and the Company. While ceding premiums to reinsurers reduces UPCIC's risk of exposure in the event of catastrophic losses, it also reduces UPCIC's potential for greater profits should such catastrophic events fail to occur. The Company believes that the extent of UPCIC's reinsurance is typical of a company of its size in the homeowners' insurance industry.

#### Adequacy of Liabilities for Losses

The liabilities for losses and loss adjustment expenses (“LAE”) periodically established by UPCIC are estimates of amounts needed to pay reported and unreported claims and related loss adjustment expenses. The estimates necessarily will be based on certain assumptions related to the ultimate cost to settle such claims. There is an inherent degree of uncertainty involved in the establishment of liabilities for losses and loss adjustment expenses and there may be substantial differences between actual losses and UPCIC’s liabilities estimates. The inherent degree of uncertainty involved in the establishment of liabilities for losses and loss adjustment expenses can be more pronounced during periods of rapid growth in written premiums such as UPCIC experienced during 2007 and 2006. UPCIC relies on industry data, as well as the expertise and experience of independent actuaries in an effort to establish accurate estimates and adequate liabilities. Furthermore, factors such as storms and weather conditions, inflation, claim settlement patterns, legislative activity and litigation trends may have an impact on UPCIC’s future loss experience. Accordingly, there can be no assurance that UPCIC’s liabilities will be adequate to cover ultimate

loss development. The profitability and financial condition of UPCIC and the Company could be adversely affected to the extent that its liabilities are inadequate.

UPCIC is directly liable for loss and LAE payments under the terms of the insurance policies that it writes. In many cases, several years may elapse between the occurrence of an insured loss and UPCIC's payment of that loss. As required by insurance regulations and accounting rules, UPCIC reflects its liability for the ultimate payment of all incurred losses and LAE by establishing a liability for those unpaid losses and LAE for both reported and unreported claims, which represent estimates of future amounts needed to pay claims and related expenses.

When a claim involving a probable loss is reported, UPCIC establishes a liability for the estimated amount of UPCIC's ultimate loss and LAE payments. The estimate of the amount of the ultimate loss is based upon such factors as the type of loss, jurisdiction of the occurrence, knowledge of the circumstances surrounding the claim, severity of injury or damage, potential for ultimate exposure, estimate of liability on the part of the insured, past experience with similar claims and the applicable policy provisions. All newly reported claims received are set up with an initial average liability. That claim is then evaluated and the liability is adjusted upward or downward according to the facts and damages of that particular claim. In addition, management provides for a liability on an aggregate basis to provide for losses incurred but not reported ("IBNR"). UPCIC utilizes independent actuaries to help establish its liability for unpaid losses and LAE. UPCIC does not discount the liability for unpaid losses and LAE for financial statement purposes.

The estimates of the liability for unpaid losses and LAE are subject to the effect of trends in claims severity and frequency and are continually reviewed. As part of this process, UPCIC reviews historical data and considers various factors, including known and anticipated legal developments, changes in social attitudes, inflation and economic conditions. As experience develops and other data become available, these estimates are revised, as required, resulting in increases or decreases to the existing liability for unpaid losses and LAE. Adjustments are reflected in results of operations in the period in which they are made and the liabilities may deviate substantially from prior estimates.

Liability claims historically tend to have longer time lapses between the occurrence of the event, the reporting of the claim to UPCIC and the final settlement than do property claims. Liability claims often involve third parties filing suit and the ensuing litigation. By comparison, property damage claims tend to be reported in a relatively shorter period of time with the vast majority of these claims resulting in an adjustment without litigation.

There can be no assurance that UPCIC's liability for unpaid losses and LAE will be adequate to cover actual losses. If UPCIC's liability for unpaid losses and LAE proves to be inadequate, UPCIC will be required to increase the liability with a corresponding reduction in UPCIC's net income in the period in which the deficiency is identified. Future loss experience substantially in excess of established liability for unpaid losses and LAE could have a material adverse effect on UPCIC's and the Company's business, results of operations and financial condition.

The following table sets forth a reconciliation of beginning and ending liability for unpaid losses and LAE as shown in the Company's consolidated financial statements for the periods indicated.

|                              | Year Ended<br>December 31, 2009 | Year Ended<br>December 31, 2008 |
|------------------------------|---------------------------------|---------------------------------|
| Balance at beginning of year | \$ 87,947,774                   | \$ 68,815,500                   |
| Less reinsurance recoverable | (43,384,469)                    | (37,587,445)                    |

|  |             |            |
|--|-------------|------------|
| Net balance<br>at beginning<br>of year | 44,563,305  | 31,228,055 |
| Incurred<br>related to:                |             |            |
| Current year                           | 97,630,002  | 75,118,459 |
| Prior years                            | 8,503,133   | 6,219,667  |
| Total<br>incurred                      | 106,133,135 | 81,338,126 |



|                              |                |               |
|------------------------------|----------------|---------------|
| Paid related to:             |                |               |
| Current year                 | 52,388,374     | 44,281,614    |
| Prior years                  | 34,011,226     | 23,721,262    |
| Total paid                   | 86,399,600     | 68,002,876    |
| Net balance at end of year   | 64,296,840     | 44,563,305    |
| Plus reinsurance recoverable | 62,900,913     | 43,384,469    |
| Balance at end of year       | \$ 127,197,753 | \$ 87,947,774 |

As a result of changes in estimates of insured events in prior years, the provision of losses and LAE, net of related reinsurance recoverables increased by \$8,503,132 and \$6,219,667 in 2009 and 2008, respectively, principally as a result of actual loss development on prior year non-catastrophe losses during the years ended December 31, 2009 and 2008.

Based upon consultations with the Company's independent actuarial consultants and their statement of opinion on losses and LAE, the Company believes that the liability for unpaid losses and LAE is currently adequate to cover all claims and related expenses which may arise from incidents reported and IBNR.

The following table presents total unpaid loss and LAE, net, and the corresponding reinsurance recoverables shown in the Company's consolidated financial statements for the periods indicated.

|  | Years Ended          |                      |
|--|----------------------|----------------------|
|  | December 31,<br>2009 | December<br>31, 2008 |
|  | (in thousands)       |                      |
| Unpaid Loss and LAE, net                             | \$ 15,165            | \$ 13,390            |
| IBNR loss and LAE, net                               | 49,132               | 31,173               |
| Total unpaid loss and LAE, net                       | \$ 64,297            | \$ 44,563            |
| Reinsurance recoverable on unpaid loss and LAE       | \$ 15,811            | \$ 14,779            |
| Reinsurance recoverable on IBNR loss and LAE         | 47,090               | 28,605               |
| Total reinsurance recoverable on unpaid loss and LAE | \$ 62,901            | \$ 43,384            |

The following Liability for Unpaid Losses and LAE re-estimates table illustrates the change over time of the direct reserves established for unpaid losses and LAE for UPCIC at the end of the last eleven calendar years. The first section shows the reserves as originally reported at the end of the stated year. The second section, reading down, shows the cumulative amounts paid as of the end of successive years with respect to that reserve liability. The third section, reading down, shows retroactive re-estimates of the original recorded reserve as of the end of each successive year which is the result of UPCIC's expanded awareness of additional facts and circumstances that pertain to the unsettled claims. The last section compares the latest re-estimated reserve to the reserve originally established, and

indicates whether the original reserve was adequate to cover the estimated costs of unsettled claims. The table also presents the gross re-estimated liability as of the end of the latest re-estimation period, with separate disclosure of the related re-estimated reinsurance recoverable. The Liability for Unpaid Losses and LAE re-estimates table is cumulative and, therefore, ending balances should not be added since the amount at the end of each calendar year includes activity for both the current and prior years. Unfavorable reserve re-estimates are shown in this table in parentheses. Amounts in the table are shown in thousands.

|                                    | Years Ended December |          |          |          |          |          |       |       |         |         |       |
|------------------------------------|----------------------|----------|----------|----------|----------|----------|-------|-------|---------|---------|-------|
|                                    | 2009                 | 2008     | 2007     | 2006     | 2005     | 2004     | 2003  | 2002  | 2001    | 2000    | 1999  |
| Balance Sheet                      |                      |          |          |          |          |          |       |       |         |         |       |
| Liability                          | 127,198              | 87,948   | 68,806   | 49,554   | 66,986   | 57,843   | 7,652 | 7,223 | 6,050   | 3,080   | 2,808 |
| Cumulative paid as of:             |                      |          |          |          |          |          |       |       |         |         |       |
| One year later                     |                      | 70,066   | 52,676   | 42,600   | 79,392   | 66,221   | 4,209 | 4,236 | 7,431   | 3,232   | 1,899 |
| Two years later                    |                      |          | 71,217   | 54,879   | 103,434  | 81,051   | 5,492 | 5,293 | 7,506   | 3,999   | 2,058 |
| Three years later                  |                      |          |          | 64,845   | 111,881  | 92,696   | 6,114 | 5,592 | 8,055   | 4,175   | 2,178 |
| Four years later                   |                      |          |          |          | 118,591  | 95,177   | 6,977 | 5,894 | 8,256   | 4,482   | 2,301 |
| Five years later                   |                      |          |          |          |          | 97,847   | 7,280 | 6,077 | 8,422   | 4,523   | 2,315 |
| Six years later                    |                      |          |          |          |          |          | 7,460 | 6,124 | 8,489   | 4,554   | 2,323 |
| Seven years later                  |                      |          |          |          |          |          |       | 6,242 | 8,527   | 4,663   | 2,341 |
| Eight years later                  |                      |          |          |          |          |          |       |       | 8,535   | 4,700   | 2,395 |
| Nine years later                   |                      |          |          |          |          |          |       |       |         | 4,706   | 2,405 |
| Ten years later                    |                      |          |          |          |          |          |       |       |         |         | 2,405 |
| Balance Sheet                      |                      |          |          |          |          |          |       |       |         |         |       |
| Liability                          | 127,198              | 87,948   | 68,806   | 49,554   | 66,986   | 57,843   | 7,652 | 7,223 | 6,050   | 3,080   | 2,808 |
| One year later                     |                      | 107,656  | 80,133   | 68,129   | 118,774  | 74,025   | 6,708 | 6,016 | 8,675   | 4,419   | 2,463 |
| Two years later                    |                      |          | 87,299   | 69,687   | 125,184  | 95,291   | 6,049 | 6,311 | 8,171   | 4,707   | 2,313 |
| Three years later                  |                      |          |          | 73,676   | 124,174  | 101,262  | 6,676 | 5,850 | 8,596   | 4,691   | 2,439 |
| Four years later                   |                      |          |          |          | 125,331  | 100,913  | 7,243 | 6,119 | 8,441   | 4,764   | 2,432 |
| Five years later                   |                      |          |          |          |          | 101,525  | 7,498 | 6,210 | 8,541   | 4,654   | 2,335 |
| Six years later                    |                      |          |          |          |          |          | 7,634 | 6,239 | 8,578   | 4,654   | 2,443 |
| Seven years later                  |                      |          |          |          |          |          |       | 6,294 | 8,591   | 4,703   | 2,441 |
| Eight years later                  |                      |          |          |          |          |          |       |       | 8,577   | 4,715   | 2,395 |
| Nine years later                   |                      |          |          |          |          |          |       |       |         | 4,709   | 2,405 |
| Ten years later                    |                      |          |          |          |          |          |       |       |         |         | 2,405 |
| Cumulative redundancy (deficiency) |                      | (19,708) | (18,493) | (24,122) | (58,345) | (43,682) | 18    | 929   | (2,527) | (1,629) | 403   |

The following Liability for Unpaid Losses and LAE re-estimates table illustrates the change over time of the reserves, net of reinsurance, established for unpaid losses and LAE for UPCIC at the end of the last eleven calendar years.

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|   | 2009     | 2008     | 2007     | 2006     | 2005     | 2004     | 2003   | 2002    | 2001    | 2000   | 1999  |
|---|----------|----------|----------|----------|----------|----------|--------|---------|---------|--------|-------|
| Gross Reserves for Unpaid Claims and Claims Expense | 127,198  | 87,948   | 68,806   | 49,554   | 66,986   | 57,843   | 7,652  | 7,223   | 6,050   | 3,080  | 2,808 |
| Reinsurance Recoverable                             | 62,901   | 43,385   | 37,583   | 32,364   | 60,852   | 56,276   | 6,315  | 5,632   | 3,219   | 1,893  | 1,404 |
| Balance Sheet Liability                             | 64,297   | 44,563   | 31,223   | 17,190   | 6,134    | 1,567    | 1,337  | 1,591   | 2,831   | 1,187  | 1,404 |
| Cumulative paid as of:                              |          |          |          |          |          |          |        |         |         |        |       |
| One year later                                      |          | 34,171   | 23,714   | 20,049   | 12,896   | 1,213    | 943    | 692     | 3,646   | 1,202  | 932   |
| Two years later                                     |          |          | 31,756   | 23,393   | 23,831   | 11,510   | 1,143  | 1,010   | 3,678   | 1,515  | 1,010 |
| Three years later                                   |          |          |          | 26,987   | 25,510   | 21,771   | 1,319  | 1,130   | 3,903   | 1,598  | 1,070 |
| Four years later                                    |          |          |          |          | 28,034   | 23,162   | 1,454  | 1,274   | 3,999   | 1,709  | 1,131 |
| Five years later                                    |          |          |          |          |          | 25,490   | 1,496  | 1,340   | 4,082   | 1,728  | 1,139 |
| Six years later                                     |          |          |          |          |          |          | 1,527  | 1,357   | 4,105   | 1,743  | 1,142 |
| Seven years later                                   |          |          |          |          |          |          |        | 1,382   | 4,121   | 1,788  | 1,152 |
| Eight years later                                   |          |          |          |          |          |          |        |         | 4,124   | 1,803  | 1,178 |
| Nine years later                                    |          |          |          |          |          |          |        |         |         | 1,805  | 1,183 |
| Ten years later                                     |          |          |          |          |          |          |        |         |         |        | 1,183 |
| Balance Sheet Liability                             | 64,297   | 44,563   | 31,223   | 17,190   | 6,134    | 1,567    | 1,337  | 1,591   | 2,831   | 1,187  | 1,404 |
| One year later                                      |          | 53,226   | 37,578   | 29,193   | 25,306   | 4,119    | 1,460  | 1,260   | 4,223   | 1,630  | 1,194 |
| Two years later                                     |          |          | 39,953   | 30,532   | 30,979   | 22,707   | 1,280  | 1,374   | 3,971   | 1,824  | 1,137 |
| Three years later                                   |          |          |          | 31,316   | 31,219   | 28,208   | 1,466  | 1,237   | 4,149   | 1,817  | 1,201 |
| Four years later                                    |          |          |          |          | 31,523   | 28,568   | 1,529  | 1,386   | 4,090   | 1,825  | 1,196 |
| Five years later                                    |          |          |          |          |          | 28,638   | 1,561  | 1,401   | 4,142   | 1,792  | 1,149 |
| Six years later                                     |          |          |          |          |          |          | 1,562  | 1,411   | 4,144   | 1,793  | 1,202 |
| Seven years later                                   |          |          |          |          |          |          |        | 1,405   | 4,151   | 1,802  | 1,202 |
| Eight years later                                   |          |          |          |          |          |          |        |         | 4,144   | 1,808  | 1,178 |
| Nine years later                                    |          |          |          |          |          |          |        |         |         | 1,806  | 1,183 |
| Ten years later                                     |          |          |          |          |          |          |        |         |         |        | 1,183 |
| Cumulative redundancy (deficiency)                  |          | (8,663)  | (8,730)  | (14,126) | (25,389) | (27,071) | (225)  | 186     | (1,313) | (619)  | 221   |
| Percent   |          | -19.4%   | -28.0%   | -82.2%   | -413.9%  | -1727.6% | -16.8% | 11.7%   | -46.4%  | -52.1% | 15.7% |
| Gross Reestimated Liability-Latest                  | 107,656  | 87,299   | 73,676   | 125,331  | 101,525  | 7,634    | 6,294  | 8,577   | 4,709   | 2,405  |       |
| Recovery-Latest                                     | 54,430   | 47,346   | 42,360   | 93,808   | 72,887   | 6,072    | 4,889  | 4,433   | 2,903   | 1,222  |       |
| Net Reestimated Liability-Latest                    | 53,226   | 39,953   | 31,316   | 31,523   | 28,638   | 1,562    | 1,405  | 4,144   | 1,806   | 1,183  |       |
| Gross cumulative redundancy (deficiency)            | (19,708) | (18,493) | (24,122) | (58,345) | (43,682) | 18       | 929    | (2,527) | (1,629) | 403    |       |

The cumulative redundancy or deficiency represents the aggregate change in the estimates over all prior years. A deficiency indicates that the latest estimate of the liability for losses and LAE is higher than the liability that was originally estimated and a redundancy indicates that such estimate is lower. It should be emphasized that the table presents a run-off of balance sheet liability for the periods indicated rather than accident or policy loss development for those periods. Therefore, each amount in the table includes the cumulative effects of changes in liability for all prior periods. Conditions and trends that have affected liabilities in the past may not necessarily occur in the future.

Underwriting results of insurance companies are frequently measured by their combined ratios which is the sum of the loss and expense ratios described in the following paragraph. However, investment income, federal income taxes and other non-underwriting income or expense are not reflected in the combined ratio. The profitability of property and casualty insurance companies depends on income from underwriting, investment and service operations. Underwriting results are considered profitable when the combined ratio is under 100% and unprofitable when the combined ratio is over 100%.

The following table sets forth the statutory loss ratios, expense ratios and combined ratios for the periods indicated for UPCIC. The ratios are net of reinsurance, including catastrophe reinsurance premiums which comprise a significant cost, and inclusive of loss adjustment expenses. The ratios shown in the table below are computed based upon statutory accounting principles. The expense ratio includes management fees and commissions paid by UPCIC to an affiliate in the amount of \$46,437,196 in 2009 and \$43,447,820 in 2008.

|                | Years Ended December 31, |      |
|----------------|--------------------------|------|
|                | 2009                     | 2008 |
| Loss Ratio     | 83%                      | 56%  |
| Expense Ratio  | 56 %                     | 32%  |
| Combined Ratio | 139%                     | 88%  |

In order to reduce losses and thereby reduce the loss ratio and the combined ratio, the Company has taken several steps. These steps include closely monitoring rate levels for new and renewal business, restructuring the homeowners' insurance coverage offered, restructuring the catastrophic reinsurance coverage to reduce cost, and working to reduce general and administrative expenses.

#### Government Regulation

Florida insurance companies are subject to regulation and supervision by the OIR. The OIR has broad regulatory, supervisory and administrative powers. Such powers relate, among other things, to the granting and revocation of licenses to transact business; the licensing of agents (through the Florida Department of Financial Services); the standards of solvency to be met and maintained; the nature of, and limitations on, investments; the approval of policy forms and rates; the review of reinsurance contracts; the periodic examination of the affairs of insurance companies; and the form and content of required financial statements. Such regulation and supervision are primarily for the benefit and protection of policyholders and not for the benefit of investors.

In addition, the Florida legislature and the National Association of Insurance Commissioners ("NAIC") from time to time consider proposals that may affect, among other things, regulatory assessments and reserve requirements. The Company cannot predict the effect that any proposed or future legislation or regulatory or administrative initiatives may have on the financial condition or operations of UPCIC or the Company. Any action by the OIR could have a material adverse effect on the Company.

UPCIC will become subject to other states' laws and regulations as it seeks authority to transact business in states other than Florida. In addition, UPCIC's participation in the NFIP's Write Your Own ("WYO") Program of the NFIP will be governed by federal laws and regulations.

#### Legislative Initiatives

The State of Florida operates the Citizens Property Insurance Corporation ("Citizens") to provide insurance to Florida homeowners in high-risk areas and to others without private insurance options. In May 2007, the State of Florida passed legislation that freezes property insurance rates for Citizens customers at December 2006 levels through December 31, 2008, and permits insurance customers to opt into Citizens when the price of a privately-offered insurance policy is 15% more than the Citizens rate, compared to the previous opt-in threshold of 25%. These initiatives, together with any future initiatives that seek to further relax eligibility requirements or reduce premium rates for Citizens customers, could adversely affect the ability of UPCIC and the Company to do business profitably. In addition, the Florida legislature in 2007 expanded the capacity of the FHCF, with the intent of reducing the cost of reinsurance otherwise purchased by residential property insurers. If the expanded FHCF coverage expires or if the law providing for the expanded coverage is otherwise modified, the cost of UPCIC's reinsurance program may increase, which could affect UPCIC's profitability until such time as UPCIC can obtain approval of appropriate rate changes. State and federal legislation relating to insurance is affected by a number of political and economic factors that are beyond the control of UPCIC and the Company. The Florida legislature and the NAIC from time to time consider proposals that may affect, among other things, regulatory assessments and reserve requirements. The Company cannot predict the effect that any proposed or future federal or state legislation or initiatives may have on the financial condition or operations of the Company or the Company's ability to expand its business.

Dependence on Key Individuals

UPCIC's operations depend in large part on the efforts of Bradley I. Meier, who serves as President of UPCIC. Mr. Meier has also served as President, Chief Executive Officer and Director of the Company since its inception in November 1990. In addition, UPCIC's operations have become materially dependent on the efforts of Sean P. Downes, who serves as Chief Operating Officer of UPCIC. Mr. Downes has also served as Chief Operating Officer, Senior Vice President and Director of the Company since January 2005 and as a Director of UPCIC since

May 2003. The loss of the services provided by either Mr. Meier or Mr. Downes could have a material adverse effect on UPCIC's and the Company's financial condition and results of operations.

### Competition

The insurance industry is highly competitive and many companies currently write homeowners' property and casualty insurance. Additionally, the Company and its subsidiaries must compete with companies that have greater capital resources and longer operating histories. Increased competition from other private insurance companies as well as Citizens could adversely affect the Company's ability to do business profitably. Although the Company's pricing is inevitably influenced to some degree by that of its competitors, management of the Company believes that it is generally not in the Company's best interest to compete solely on price, choosing instead to compete on the basis of underwriting criteria, its distribution network and high quality service to its agents and insureds. Increased competition could have a material adverse effect on the Company.

### Financial Stability Rating

Financial stability ratings are an important factor in establishing the competitive position of insurance companies and may impact an insurance company's sales. Demotech, Inc. maintains a letter scale financial stability rating system ranging from A (A double prime) to L (licensed by state regulatory authorities). On October 8, 2009, Demotech, Inc. affirmed UPCIC's financial stability rating of A, which is the fourth highest of six rating levels. According to Demotech, Inc., A ratings are assigned to insurers that have "... exceptional ability to maintain liquidity of invested assets, quality reinsurance, acceptable financial leverage and realistic pricing while simultaneously establishing loss and loss adjustment expense reserves at reasonable levels." With a financial stability rating of A, the Company expects that UPCIC's property insurance policies will be acceptable to the secondary mortgage marketplace and mortgage lenders. The rating of UPCIC is subject to at least annual review by, and may be revised downward or revoked at the sole discretion of, Demotech, Inc.

In November 2008, Demotech sent UPCIC a letter entitled Recent Events Affecting Financial Stability Ratings for Florida Property and Casualty Insurance Companies Require Supplemental Information. The letter provides Demotech's perspective and expectations relative to the reported short term liquidity issues facing the FHCF. Specifically, the letter stated that an extension of Financial Stability Ratings beyond May 15, 2009 would require definitive financial information regarding participation in the FHCF, documentation of bridge loans or alternative financing mechanisms that provide liquidity during a period in which the FHCF would be raising capital, and any other precaution or protection regarding reinsurance collectability or catastrophe reinsurance. UPCIC subsequently implemented plans to address the FHCF liquidity issue and provided Demotech an update regarding UPCIC's actions to address the FHCF liquidity issue.

UPCIC's failure to maintain a commercially acceptable financial stability rating could have a material adverse effect on the Company's ability to retain and attract policyholders and agents. Many of the Company's competitors have ratings higher than that of UPCIC. A downgrade in the financial stability rating of UPCIC could have a material adverse impact on its ability to effectively compete with other insurers with higher ratings. Additionally, a withdrawal of the rating could cause UPCIC's insurance policies to no longer be acceptable to the secondary marketplace and mortgage lenders, which could cause a material adverse effect of the Company's results of operations and financial position.

Demotech, Inc. bases its ratings on factors that concern policyholders and not upon factors concerning investor protection. Such ratings are subject to change and are not recommendations to buy, sell or hold securities.

### Employees



As of February 28, 2010, the Company had 217 full-time employees. None of the Company's employees are represented by a labor union. The Company has an employment agreement with Bradley I. Meier, President and Chief Executive Officer of the Company, Sean P. Downes, Senior Vice President and Chief Operating Officer of the Company and James M. Lynch, Executive Vice President and Chief Financial Officer of the Company. See "Executive Compensation--Employment Agreements." The Company also has employment agreements with certain employees that do not serve in an executive capacity at the Company.

## Available Information

Our internet address is <http://www.universalinsuranceholdings.com>. Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to such reports are available, free of charge, through our website as soon as reasonably practicable after their filing with the Securities and Exchange Commission ("SEC"). The SEC maintains an internet site that contains reports, proxy and information statements and other information regarding our filings at [www.sec.gov](http://www.sec.gov).

## ITEM 1A. RISK FACTORS

This document contains "forward-looking statements" that anticipate results based on our estimates, assumptions and plans that are subject to uncertainty. These statements are made subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. We assume no obligation to update any forward-looking statements as a result of new information or future events or developments.

These forward-looking statements do not relate strictly to historical or current facts and may be identified by their use of words like "plans," "seeks," "expects," "will," "should," "anticipates," "estimates," "intends," "believes," "likely," "targets" and other words with similar meanings. These statements may address, among other things, our strategy for growth, catastrophe exposure management, product development, investment results, regulatory approvals, market position, expenses, financial results, litigation and reserves. We believe that these statements are based on reasonable estimates, assumptions and plans. However, if the estimates, assumptions or plans underlying the forward-looking statements prove inaccurate or if other risks or uncertainties arise, actual results could differ materially from those communicated in these forward-looking statements.

In addition to the normal risks of business, we are subject to significant risks and uncertainties, including those listed below, which apply to us as an insurer. These risks constitute our cautionary statements under the Private Securities Litigation Reform Act of 1995 and readers should carefully review such cautionary statements as they identify certain important factors that could cause actual results to differ materially from those in the forward-looking statements and historical trends. These cautionary statements are not exclusive and are in addition to other factors discussed elsewhere in this document, in our filings with the Securities and Exchange Commission ("SEC") or in materials incorporated therein by reference.

### Risks Relating to the Property-Casualty business

As a property and casualty insurer, we may face significant losses from catastrophes and severe weather events

Because of the exposure of our property and casualty business to catastrophic events, our operating results and financial condition may vary significantly from one period to the next. Catastrophes can be caused by various natural and man-made disasters, including wildfires, tornadoes, hurricanes, tropical storms and certain types of terrorism. We may incur catastrophe losses in excess of those experienced in prior years, those that modeling estimate would be incurred based on certain levels of probability, the average expected level used in pricing, and our current reinsurance coverage limits. Despite our catastrophe management programs, we are exposed to catastrophes that could have a material adverse effect on operating results and financial condition. Our liquidity could be constrained by a catastrophe, or multiple catastrophes, which result in extraordinary losses or a downgrade of our financial strength rating.

In addition, we are subject to claims arising from weather events such rain, hail and high winds. The incidence and severity of weather conditions are largely unpredictable. There is generally an increase in the frequency and severity

of property claims when severe weather conditions occur. The nature and level of catastrophes in any period cannot be predicted and could be material to our operations. In addition, impacts of catastrophes and our catastrophe management strategy may adversely affect premium growth.

Unanticipated increases in the severity or frequency of claims may adversely affect our profitability and financial condition

Changes in the severity or frequency of claims may affect the profitability of our Company. Changes in homeowner's claim severity are driven by inflation in the construction industry, in building materials and in home furnishings and by other economic and environmental factors, including increased demand for services and supplies

in areas affected by catastrophes. However, changes in the level of the severity of claims are not limited to the effects of inflation and demand surge in these various sectors of the economy. Increases in claim severity can arise from unexpected events that are inherently difficult to predict. Although we pursue various loss management initiatives in order to mitigate future increases in claim severity, there can be no assurances that these initiatives will successfully identify or reduce the effect of future increases in claim severity.

Our Company may experience declines in claim frequency from time to time. The short-term level of claim frequency we experience may vary from period to period and may not be sustainable over the longer term. A significant long-term increase in claim frequency could have an adverse effect on our operating results and financial condition.

Actual claims incurred may exceed current reserves established for claims and may adversely affect our operating results and financial condition

Recorded claim reserves in the property-casualty business are based on our best estimates of losses, both reported and incurred but not reported ("IBNR"), after considering known facts and interpretations of circumstances. Internal factors are considered including our experience with similar cases, actual claims paid, historical trends involving claim payment patterns, pending levels of unpaid claims and contractual terms. External factors are also considered which include but are not limited to law changes, court decisions, changes to regulatory requirements and economic conditions. Because reserves are estimates of the unpaid portion of losses that have occurred, including IBNR losses, the establishment of appropriate reserves, including reserves for catastrophes, is an inherently uncertain and complex process. The ultimate cost of losses may vary materially from recorded reserves and such variance may adversely affect our operating results and financial condition.

Predicting claim expense relating to environmental liabilities is inherently uncertain and may have a material adverse effect on our operating results and financial condition

The process of estimating environmental liabilities is complicated by complex legal issues concerning, among other things, the interpretation of various insurance policy provisions and whether those losses are, or were ever intended to be covered; and whether losses could be recoverable through reinsurance. Litigation is a complex, lengthy proceeding that involves substantial uncertainty for insurers. Actuarial techniques and databases used in estimating environmental net loss reserves may prove to be inadequate indicators of the extent of probable loss. Ultimate net losses from environmental liabilities could materially exceed established loss reserves and expected recoveries and have a material adverse effect on our operating results and financial condition.

The failure of the risk mitigation strategies we utilize could have a material adverse effect on our financial condition or results of operations

We utilize a number of strategies to mitigate our risk exposure, such as:

- engaging in rigorous underwriting;
- carefully evaluating terms and conditions of our policies; and
- ceding reinsurance.

However, there are inherent limitations in all of these tactics and no assurance can be given that an event or series of events will not result in loss levels in excess of our probable maximum loss models, which could have a material adverse effect on our financial condition or results of operations. It is also possible that losses could manifest

themselves in ways that we do not anticipate and that our risk mitigation strategies are not designed to address. Such a manifestation of losses could have a material adverse effect on our financial condition or results of operations.

These risks may be heightened during difficult economic conditions such as those currently being experienced in the Florida and elsewhere.

Regulation limiting rate increases and requiring us to participate in loss sharing may decrease our profitability

From time to time, political events and positions affect the insurance market, including efforts to suppress rates to a level that may not allow us to reach targeted levels of profitability. For example, if UPCIC's loss ratio compares favorably to that of the industry, state regulatory authorities may resist or delay our efforts to raise rates even if the property and casualty industry generally is not experiencing regulatory resistance to rate increases. Such resistance affects our ability to obtain approval for rate changes that may be required to achieve targeted levels of profitability and returns on equity. Our ability to afford reinsurance required to reduce our catastrophe risk may be dependent upon the ability to adjust rates for its cost.

Additionally, the Company is required to participate in guaranty funds for impaired or insolvent insurance companies. The funds periodically assess losses against all insurance companies doing business in the state. Our operating results and financial condition could be adversely affected by any of these factors.

The potential benefits of implementing our profitability model may not be fully realized

We believe that our profitability model has allowed us to be more competitive and operate more profitably. However, because many of our competitors have adopted underwriting criteria and sophisticated models similar to those we use and because other competitors may follow suit, our competitive advantage could decline or be lost. Competitive pressures could also force us to modify our profitability model. Furthermore, we cannot be assured that the profitability model will accurately reflect the level of losses that we will ultimately incur from the business generated.

UPCIC's financial condition and operating results may be adversely affected by the cyclical nature of the property and casualty business

The property and casualty market is cyclical and has experienced periods characterized by relatively high levels of price competition, less restrictive underwriting standards and relatively low premium rates, followed by periods of relatively lower levels of competition, more selective underwriting standards and relatively high premium rates. A downturn in the profitability cycle of the property and casualty business could have a material adverse effect on our financial condition and results of operations.

#### Risks Relating to Investments

We may experience reduced returns or losses on our investments especially during periods of heightened volatility, which could have a material adverse effect on our results of operations or financial condition.

The returns on our investment portfolio may be reduced or we may incur losses as a result of changes in general economic conditions, interest rates, real estate markets, fixed income markets, equity markets, alternative investment markets, credit markets, exchange rates, global capital market conditions and numerous other factors that are beyond our control.

The worldwide financial markets experience high levels of volatility during certain periods, which could have an increasingly adverse impact on the U.S. and foreign economies. The financial market volatility and the resulting negative economic impact could continue and it is possible that it may be prolonged, which could adversely affect our current investment portfolio, make it difficult to determine the value of certain assets in our portfolio and/or make it difficult for us to purchase suitable investments that meet our risk and return criteria. These factors could cause us to realize less than expected returns on invested assets, sell investments for a loss or write off or write down investments, any of which could have a material adverse effect on our results of operations or financial condition.

We are subject to market risk which may adversely impact investment income

Our primary market risk exposure is to changes in interest rates. A decline in market interest rates could have an adverse effect on our investment income as we invest cash in new investments that may yield less than the portfolio's average rate. A decline could also lead us to purchase longer-term or riskier assets in order to obtain adequate investment yields resulting in a duration gap when compared to the duration of liabilities. An increase in market interest rates could have an adverse effect on the value of our investment portfolio by decreasing the fair values of the fixed income securities that comprise a portion of our investment portfolio. A decline in the quality of our investment portfolio as a result of adverse economic conditions or otherwise could cause additional realized losses on securities.

Concentration of our investment portfolios in any particular segment of the economy may have adverse effects on our operating results and financial condition

The concentration of our investment portfolios in any particular industry, collateral types, group of related industries or geographic sector could have an adverse effect on our investment portfolios and consequently on our results of operations and financial condition. Events or developments that have a negative impact on any particular industry, group of related industries or geographic region may have a greater adverse effect on the investment portfolios to the extent that the portfolios are concentrated rather than diversified.

#### Risks Relating to the Insurance Industry

Our future results are dependent in part on our ability to successfully operate in an insurance industry that is highly competitive

The insurance industry is highly competitive. Many of our competitors have well-established national reputations and market similar products. Because of the competitive nature of the insurance industry, including competition for producers such as independent agents, there can be no assurance that we will continue to effectively compete with our industry rivals, or that competitive pressures will not have a material adverse effect on our business, operating results or financial condition. Furthermore, certain competitors operate using a mutual insurance company structure and therefore, may have dissimilar profitability and return targets. Our ability to successfully operate may also be impaired if we are not effective in filling critical leadership positions, in developing the talent and skills of our human resources, in assimilating new executive talent into our organization, or in deploying human resource talent consistently with our business goals.

Difficult conditions in the economy generally could adversely affect our business and operating results

Economists now believe the United States economy has entered into a recessionary period. The United States economy has experienced widespread job losses, higher unemployment, lower consumer spending, continued declines in home prices and substantial increases in delinquencies on consumer debt, including defaults on home mortgages. Moreover, recent disruptions in the financial markets, particularly the reduced availability of credit and tightened lending requirements, have affected the ability of borrowers to refinance loans at more affordable rates. We cannot predict the length and severity of a recession, but as with most businesses, we believe a longer or more severe recession could have an adverse effect on our business and results of operations.

A general economic slowdown could adversely affect us in the form of consumer behavior and pressure on our investment portfolio. Consumer behavior could include decreased demand for insurance. In 2008 and 2009, weakness in the housing market and a highly competitive environment contributed to reduced growth in policies in force. Our investment portfolio could be adversely affected as a result of deteriorating financial and business conditions.

There can be no assurance that actions of the U.S. federal government, Federal Reserve and other governmental and regulatory bodies for the purpose of stabilizing the financial markets and stimulating the economy will achieve the intended effect

In response to the financial crises affecting the banking system, the financial markets and the broader economy, the U.S. federal government, the Federal Reserve and other governmental and regulatory bodies have taken or are considering taking action to address such conditions including, among other things, purchasing mortgage-backed and other securities from financial institutions, investing directly in banks, thrifts and bank and savings and loan holding companies and increasing federal spending to stimulate the economy. There can be no assurance as to what impact



such actions will have on the financial markets or on economic conditions. Such continued volatility and economic deterioration could materially and adversely affect our business, financial condition and results of operations.

We are subject to extensive regulation and potential further restrictive regulation may increase our operating costs and limit our growth

As an insurance company, we are subject to extensive laws and regulations. These laws and regulations are complex and subject to change. Moreover, they are administered and enforced by a number of different governmental authorities, including state insurance regulators, state securities administrators, the SEC, the U.S.

Department of Justice, and state attorneys general, each of which exercises a degree of interpretive latitude. Consequently, we are subject to the risk that compliance with any particular regulator's or enforcement authority's interpretation of a legal issue may not result in compliance with another's interpretation of the same issue, particularly when compliance is judged in hindsight. In addition, there is risk that any particular regulator's or enforcement authority's interpretation of a legal issue may change over time to our detriment, or that changes in the overall legal environment may, even absent any particular regulator's or enforcement authority's interpretation of a legal issue changing, cause us to change our views regarding the actions we need to take from a legal risk management perspective, thus necessitating changes to our practices that may, in some cases, limit our ability to grow and improve the profitability of our business. Furthermore, in some cases, these laws and regulations are designed to protect or benefit the interests of a specific constituency rather than a range of constituencies. For example, state insurance laws and regulations are generally intended to protect or benefit purchasers or users of insurance products, not holders of securities issued by the Company. In many respects, these laws and regulations limit our ability to grow and improve the profitability of our business.

In recent years, the state insurance regulatory framework has come under public scrutiny and members of Congress have discussed proposals to provide for federal chartering of insurance companies. We can make no assurances regarding the potential impact of state or federal measures that may change the nature or scope of insurance regulation.

Reinsurance may be unavailable at current levels and prices, which may limit our ability to write new business

Our reinsurance program was designed, utilizing our risk management methodology, to address our exposure to catastrophes. Market conditions beyond our control determine the availability and cost of the reinsurance we purchase. No assurances can be made that reinsurance will remain continuously available to us to the same extent and on the same terms and rates as are currently available. For example, our ability to afford reinsurance to reduce our catastrophe risk may be dependent upon our ability to adjust premium rates for its cost, and there are no assurances that the terms and rates for our current reinsurance program will continue to be available next year. If we were unable to maintain our current level of reinsurance or purchase new reinsurance protection in amounts that we consider sufficient and at prices that we consider acceptable, we would have to either accept an increase in our exposure risk, reduce our insurance writings, or develop or seek other alternatives.

Reinsurance subjects us to the credit risk of our reinsurers and may not be adequate to protect us against losses arising from ceded insurance, which could have a material adverse effect on our operating results and financial condition

The collectability of reinsurance recoverables is subject to uncertainty arising from a number of factors, including changes in market conditions, whether insured losses meet the qualifying conditions of the reinsurance contract and whether reinsurers, or their affiliates, have the financial capacity and willingness to make payments under the terms of a reinsurance treaty or contract. Our inability to collect a material recovery from a reinsurer could have a material adverse effect on our operating results and financial condition.

The continued threat of terrorism and ongoing military actions may adversely affect the level of claim losses we incur and the value of our investment portfolio

The continued threat of terrorism, both within the United States and abroad, and ongoing military and other actions and heightened security measures in response to these types of threats, may cause significant volatility and losses from declines in the equity markets and from interest rate changes in the United States, Europe and elsewhere, and result in loss of life, property damage, disruptions to commerce and reduced economic activity. Some of the assets in our investment portfolio may be adversely affected by reduced economic activity caused by the continued threat of

terrorism. Additionally, in the event that terrorist acts occur, the Company could be adversely affected, depending on the nature of the event.

A downgrade in our financial strength ratings may have an adverse effect on our competitive position, the marketability of our product offerings, and our liquidity, operating results and financial condition

Financial strength ratings are important factors in establishing the competitive position of insurance companies and generally have an effect on an insurance company's business. On an ongoing basis, rating agencies review the financial performance and condition of insurers and could downgrade or change the outlook on an

insurer's ratings due to, for example, a change in an insurer's statutory capital; a change in a rating agency's determination of the amount of risk-adjusted capital required to maintain a particular rating; an increase in the perceived risk of an insurer's investment portfolio; a reduced confidence in management or a host of other considerations that may or may not be under insurer's control. The current insurance financial strength rating of UPCIC is from Demotech, Inc. The assigned rating is A. Because this rating is subject to continuous review, the retention of this rating cannot be assured. A downgrade in this rating could have a material adverse effect on our sales, our competitiveness, the marketability of our product offerings, and our liquidity, operating results and financial condition.

Adverse capital and credit market conditions may significantly affect our ability to meet liquidity needs or our ability to obtain credit on acceptable terms

The capital and credit markets have been experiencing extreme volatility and disruption. In some cases, the markets have exerted downward pressure on the availability of liquidity and credit capacity. In the event that we need access to additional capital to pay our operating expenses, make payments on our indebtedness, pay for capital expenditures or fund acquisitions, our ability to obtain such capital may be limited and the cost of any such capital may be significant. Our access to additional financing will depend on a variety of factors such as market conditions, the general availability of credit, the overall availability of credit to our industry, and credit capacity, as well as lenders' perception of our long- or short-term financial prospects. Similarly, our access to funds may be impaired if regulatory authorities or rating agencies take negative actions against us. If a combination of these factors were to occur, our internal sources of liquidity may prove to be insufficient, and in such case, we may not be able to successfully obtain financing on favorable terms.

Changing climate conditions may adversely affect our financial condition, profitability or cash flows

Property and casualty insurers are subject to claims arising from catastrophes. Catastrophic losses have had a significant impact on our historical results. Catastrophes can be caused by various events, including hurricanes, tsunamis, windstorms, earthquakes, hailstorms, explosions, flooding, severe winter weather and fires and may include man-made events, such as terrorist attacks. The incidence, frequency and severity of catastrophes are inherently unpredictable.

Longer-term weather trends may be changing and new types of catastrophe losses may be developing due to climate change, a phenomenon that has been associated with extreme weather events linked to rising temperatures, including effects on global weather patterns, greenhouse gases, sea, land and air temperature, sea levels, rain and snow. The emerging science regarding climate change and its connection to extreme weather events is far from conclusive. If a connection to increased extreme weather events related to climate change is ultimately proven true, this could increase the frequency and severity of catastrophe losses we experience in both coastal and non-coastal areas.

Loss of key executives could affect our operations

UPCIC's operations also depend in large part on the efforts of Bradley I. Meier, who serves as President of UPCIC. Mr. Meier has also served as President, Chief Executive Officer and Director of the Company since its inception in November 1990. In addition, UPCIC's operations have become materially dependent on the efforts of Sean P. Downes, who serves as Chief Operating Officer of UPCIC. Mr. Downes has also served as Chief Operating Officer, Senior Vice President and Director of the Company since January 2005 and as a Director of UPCIC since May 2003. The loss of the services provided by either Mr. Meier or Mr. Downes could have a material adverse effect on UPCIC's and the Company's financial condition and results of operations.

ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

ITEM 2. PROPERTIES

On July 31, 2004, the Company purchased a building located in Fort Lauderdale, Florida that became its headquarters on July 1, 2005. The Company believes that the building is suitable for its intended use and adequate to meet the Company's current needs. The building is 100% occupied by the Company. There is no mortgage or lease arrangement. The building is adequately covered by insurance.

20

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## ITEM 3. LEGAL PROCEEDINGS

The Company is involved in certain lawsuits. In the opinion of management, none of these lawsuits (1) involve claims for damages exceeding 10% of the Company's cash and invested assets, (2) involve matters that are not routine litigation incidental to the claims aspect of its business, (3) involve bankruptcy, receivership or similar proceedings, (4) involve material Federal, state, or local environmental laws, (5) potentially involve more than \$100,000 in sanctions and a governmental authority is a party, or (6) are material proceedings to which any director, officer, affiliate of the Company, beneficial owner of more than 5% of any class of voting securities of the Company, or security holder is a party adverse to the Company or has a material interest adverse to the Company.

## ITEM 4. RESERVED

## PART II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's Common Stock is quoted on the NYSE Amex Equities ("NYSE Amex") formerly known as the American Stock Exchange, under the symbol UVE. The Company's common shares were quoted and traded on the OTC Bulletin Board under the symbol UVIH prior to April 20, 2007 when the Company commenced trading on the NYSE Amex. The following table sets forth prices of the Common Stock, as reported by the NYSE Amex.

| For year ended December<br>31, 2009 | High   | Low    | Dividends<br>Declared |
|-------------------------------------|--------|--------|-----------------------|
| First Quarter                       | \$4.58 | \$2.40 | \$0.22                |
| Second Quarter                      | \$5.96 | \$3.65 | \$0.12                |
| Third Quarter                       | \$5.70 | \$4.45 | \$0.00                |
| Fourth Quarter                      | \$6.45 | \$4.95 | \$0.20                |

| For year ended December<br>31, 2008 | High   | Low    | Dividends<br>Declared |
|-------------------------------------|--------|--------|-----------------------|
| First Quarter                       | \$7.74 | \$2.94 | \$0.10                |
| Second Quarter                      | \$4.93 | \$3.00 | \$0.00                |
| Third Quarter                       | \$4.25 | \$3.14 | \$0.10                |
| Fourth Quarter                      | \$3.66 | \$1.75 | \$0.20                |

As of December 31, 2009, Continental Stock Transfer and Trust Company, the Company's transfer agent and registrar, reported 42 shareholders of record of the Company's Common Stock. There were approximately 6,600 beneficial owners of its Common Stock.

In addition, as of December 31, 2009, there were 2 and 5 shareholders of the Company's Series A and Series M Preferred Stock ("Preferred Stock") respectively. During 2009 and 2008, respectively, the Company declared and paid aggregate dividends of \$27,450 and \$49,950 on the Company's Series A Preferred Stock and Series M Preferred Stock.

Applicable provisions of the Delaware General Corporation Law may affect the ability of the Company to declare and pay dividends on its Common Stock. In particular, pursuant to the Delaware General Corporation Law, a company may pay dividends out of its surplus, as defined, or out of its net profits, for the fiscal year in which the dividend is

declared and/or the preceding year. Surplus is defined in the Delaware General Corporation Law to be the excess of net assets of the company over capital. Capital is defined to be the aggregate par value of shares issued. Moreover, the ability of the Company to pay dividends, if and when declared by its Board of Directors, may be restricted by regulatory limits on the amount of dividends, which UPCIC is permitted to pay the Company. Section 628.371 of the Florida Statutes sets forth limitations, based on net income and statutory capital, on the amount of dividends that UPCIC may pay to the Company without approval from the OIR.

#### Equity Compensation Plan Information

The following table sets forth certain information with respect to all of the Company's equity compensation plans in effect as of fiscal year ended December 31, 2009.

| Plan Category  | Number of securities to be issued upon exercise of outstanding options, warrants and rights | Weighted-average exercise price of outstanding options, warrants and rights | Number of securities remaining available for issuance under equity compensation plans (excluding securities reflected in first column) |
|--|---|---|--|
| Equity compensation plans approved by security holders         | N/A   | N/A   | N/A  |
| Equity compensation plans not approved by security holders (1) | 6,345,000   | \$3.21  | N/A  |
| Total  | 6,345,000   | \$3.21  | N/A  |

(1) The number of securities to be issued upon exercise of outstanding options and their corresponding weighted-average exercise price were previously categorized as equity compensation plans approved by security holders.

On October 13, 2009, the Company's Board of Directors approved, and recommended that the Company's stockholders approve, the 2009 Omnibus Incentive Plan ("Incentive Plan"). On November 16, 2009, the Company's stockholders approved the Incentive Plan by written consent.

An aggregate of 1,800,000 shares of Common Stock is reserved for issuance and available for awards under the Incentive Plan. Awards under the Incentive Plan may include incentive stock options, nonqualified stock options, stock appreciation rights, restricted shares of Common Stock, restricted stock units, performance share or unit awards, other stock-based awards and cash-based incentive awards. Awards under the Incentive Plan may be granted to employees, directors, consultants or other persons providing services to the Company or its affiliates. The Incentive Plan also provides for awards that are intended to qualify as "performance-based compensation" in order to preserve the deductibility of such compensation by the Company under Section 162(m) of the Internal Revenue Code. As of December 31, 2009, no specific awards had been granted and no commitments had been made under the Incentive Plan. The Incentive Plan shall have a term of ten years expiring on November 16, 2019.

#### Stock Performance Graph

The following graph compares the cumulative total stockholder return of the Company's common stock from December 31, 2004 through December 31, 2009 with the cumulative total return of the SNL Insurance P&C and the Amex Composite. SNL Insurance P&C includes all publicly traded (NYSE, NYSE-AI, NASDAQ, OTC BB, Pink Sheets) Insurance Underwriters in the Property & Casualty sector and was prepared by SNL Financial, Charlottesville, Virginia. The graph assumes the investment of \$100 in the Company's common stock and in each of the two indices on December 31, 2004 with all dividends being reinvested on the ex-dividend date. The closing price of the Company's common stock on December 31, 2004 (the last trading day of the year) was 0.045 per share. The stock price performance on the graph is not necessarily indicative of future price performance.



| Index                              | Period Ending |            |            |             |            |             |
|------------------------------------|---------------|------------|------------|-------------|------------|-------------|
|                                    | 12/31/04      | 12/31/05   | 12/31/06   | 12/31/07    | 12/31/08   | 12/31/09    |
| Universal Insurance Holdings, Inc. | \$100.00      | \$1,711.11 | \$6,737.68 | \$18,573.52 | \$7,045.00 | \$19,121.01 |
| SNL Insurance P&C                  | \$100.00      | \$109.31   | \$127.42   | \$137.59    | \$106.50   | \$115.13    |
| Amex Composite                     | \$100.00      | \$126.18   | \$151.34   | \$177.33    | \$105.60   | \$143.17    |

(1) The stock prices used to calculate total shareholder return for Universal Insurance Holdings, Inc. are based upon the prices of the Company's common shares quoted and traded on the OTC Bulletin Board under the symbol UVIH prior to April 20, 2007 and the NYSE Amex on subsequent dates.

#### Future Dividend Policy

Future cash dividend payments are subject to business conditions, the Company's financial position, and requirements for working capital and other corporate purposes.

#### ITEM 6. SELECTED FINANCIAL DATA

The following selected consolidated financial data should be read in conjunction with the consolidated financial statements and notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations" appearing elsewhere in the Annual Report on Form 10-K.

|   | Years Ended December 31, |               |               |               |               |
|---|--------------------------|---------------|---------------|---------------|---------------|
|   | 2009                     | 2008          | 2007          | 2006          | 2005          |
| Income statement data:                                |                          |               |               |               |               |
| Direct premiums written                               | \$562,671,620            | \$511,369,676 | \$498,748,778 | \$371,754,514 | \$88,701,123  |
| Ceded premiums written                                | (428,384,278)            | (360,581,696) | (358,405,016) | (230,718,709) | (67,094,245)  |
| Net premiums written                                  | 134,287,342              | 150,787,980   | 140,343,762   | 141,035,805   | 21,606,878    |
| Decrease (increase) in net unearned premium           | 7,366,383                | (3,374,283)   | 14,074,690    | (86,899,853)  | (5,780,896)   |
| Premiums earned, net                                  | 141,653,725              | 147,413,697   | 154,418,452   | 54,135,952    | 15,825,982    |
| Total revenue   | 210,642,129              | 182,667,296   | 188,514,481   | 65,147,750    | 19,357,200    |
| Total expenses  | 164,479,305              | 116,660,531   | 98,964,692    | 38,426,441    | 13,149,101    |
| Income from continuing operations before income taxes | 46,162,824               | 66,006,765    | 89,549,789    | 26,721,309    | 6,208,099     |
| Income taxes, net                                     | 17,375,526               | 25,969,442    | 35,547,501    | 9,477,240     | (467,061)     |
| Discontinued Operations                               | -                        | -             | -             | (57,209)      | (168,563)     |
| Net Income  | \$28,787,298             | \$40,037,323  | \$54,002,288  | \$17,186,860  | \$6,506,597   |
| Balance sheet data:                                   |                          |               |               |               |               |
| Total assets  | \$678,247,300            | \$544,636,912 | \$491,193,365 | \$481,610,424 | \$181,033,434 |
| Total liabilities                                     | \$564,972,843            | \$443,083,257 | \$418,618,180 | \$459,562,506 | \$171,117,306 |
| Unpaid losses and loss adjustment expenses            | \$127,197,753            | \$87,947,774  | \$68,815,500  | \$49,564,514  | \$66,999,956  |
| Unearned premiums                                     | \$278,370,544            | \$258,489,460 | \$254,741,198 | \$230,346,266 | \$50,890,005  |
| Long-term debt  | \$24,632,353             | \$25,000,000  | \$25,000,000  | \$25,057,266  | \$-           |
| Total stockholders' equity                            | \$113,274,457            | \$101,553,655 | \$72,575,185  | \$22,047,918  | \$9,916,128   |
| Earnings per share data                               |                          |               |               |               |               |
| Basic net income per common share from                |                          |               |               |               |               |
| continuing operations                                 | \$0.76                   | \$1.07        | \$1.52        | \$0.50        | \$0.20        |
| Fully diluted net income per common share from        |                          |               |               |               |               |
| continuing operations                                 | \$0.71                   | \$0.99        | \$1.31        | \$0.44        | \$0.19        |
| Dividends declared per common share                   | \$0.54                   | \$0.40        | \$0.24        | \$0.18        | \$-           |

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

A number of statements contained in this report are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied in the applicable statements. These risks and uncertainties include but are not limited to the costs and the uncertainties associated with the Risk Factors set forth in Item 1 above. Investors are

cautioned that these forward-looking statements are not guarantees of future performance or results.

## OVERVIEW

The Company was originally organized as Universal Heights, Inc. in 1990. The Company changed its name to Universal Insurance Holdings, Inc. on January 12, 2001. In April 1997, the Company organized its subsidiary UPCIC as part of its strategy to take advantage of what management believed to be profitable business and growth opportunities in the marketplace. UPCIC was formed to participate in the transfer of homeowners' insurance policies from the JUA. UPCIC's application to become a Florida licensed property and casualty insurance company was filed with the OIR on May 14, 1997 and approved on October 29, 1997. UPCIC's proposal to begin operations through the acquisition of homeowners' insurance policies issued by the JUA was approved by the JUA on May 21, 1997, subject to certain minimum capitalization and other requirements.

The Company has since evolved into a vertically integrated insurance holding company, which through its various subsidiaries, covers substantially all aspects of insurance underwriting, distribution and claims processing. The Company's primary product is homeowners' insurance. The Company's criteria for selecting insurance policies includes, but is not limited to, the use of specific policy forms, coverage amounts on buildings and contents and required compliance with local building codes. Also, to improve underwriting and manage risk, the Company utilizes standard industry modeling techniques for hurricane and windstorm exposure. UPCIC's portfolio as of December 31, 2009 includes approximately 531,000 policies with coverage for wind risks and 10,000 policies without wind risks. The average premium for a policy with wind coverage is approximately \$1,059 and the average

premium for a policy without wind coverage is approximately \$465. UPCIC had in-force premiums of approximately \$567.1 million as of December 31, 2009.

The OIR requires applicants to have a minimum capitalization of \$5.0 million to be eligible to operate as an insurance company in the State of Florida. Upon being issued an insurance license, companies must maintain capitalization of the greater of ten percent of the insurer's total liabilities or \$4.0 million. If an insurance company's capitalization falls below the minimum requirements, then the company will be deemed out of compliance with OIR requirements, which could result in revocation of the participant's license to operate as an insurance company in the State of Florida. UPCIC's statutory capital and surplus was \$87,827,413 at December 31, 2009 and exceeded the minimum capital and surplus requirements. UPCIC is also required to adhere to prescribed premium-to-capital surplus ratios.

The Company has continued to implement its plan to become a financial services company and, through its wholly-owned insurance subsidiaries, has sought to position itself to take advantage of what management believes to be profitable business and growth opportunities in the marketplace.

In an effort to further grow its insurance operations, in 1998 the Company began to solicit business actively in the open market. Through renewal of JUA business combined with business solicited in the market through independent agents, UPCIC was servicing approximately 541,000 homeowners' and dwelling fire insurance policies as of December 31, 2009. To improve underwriting and manage risk, the Company utilizes standard industry modeling techniques for hurricane and windstorm exposure. To diversify UPCIC's product lines, UPCIC underwrites inland marine policies. In February 2008, UPCIC filed a request with the National Flood Insurance Program to become authorized to write and service flood insurance policies under the WYO Program. Management may consider underwriting other types of policies in the future. Any such program will require OIR approval. See Item 1, Competition under "Factors Affecting Operating Results and Market Price of Stock" for a discussion of the material conditions and uncertainties that may affect UPCIC's ability to obtain additional policies.

UPCIC applied for expansion to write homeowners' insurance policies in four additional states. Those states are Hawaii, Georgia, South Carolina and North Carolina. On July 16, 2008, August 18, 2008, September 30, 2008, and January 29, 2009, UPCIC was licensed to transact insurance business within the States of South Carolina, Hawaii, North Carolina, and Georgia, respectively. The State of North Carolina Department of Insurance has restricted UPCIC to writing no more than \$12.0 million of direct premiums in each of the first two full calendar years after which such restriction may be lifted. UPCIC has commenced writing homeowners policies in South Carolina, North Carolina and Hawaii. In addition, UPCIC has filed to offer flood insurance through the NFIP and continues to evaluate policy administration requirements for the program in light of expected updates.

On May 8, 2009, the Company filed an application to the Texas Department of Insurance to form a separate property and casualty insurance subsidiary to write homeowners coverage in that state. The Company subsequently withdrew this application and is exploring strategic alternatives for expansion in Texas.

The Company expects that premiums from policy renewals and new business will be sufficient to meet the Company's working capital requirements beyond the next twelve months.

The Company joined the Russell 3000® Index on June 26, 2009. According to publicly available information provided on Russell's Web site, annual reconstitution of Russell's U.S. indices captures the 3,000 largest U.S. stocks as of the end of May, ranking them by total market capitalization. Membership in the Russell 3000, which remains in place for one year, means automatic inclusion in the large-cap Russell 1000® Index or small-cap Russell 2000® Index as well as the appropriate growth and value style indices. Russell determines membership for its equity indices primarily by objective, market-capitalization rankings and style attributes. Russell indices are widely used by investment managers and institutional investors for index funds and as benchmarks for both passive and active

investment strategies. The Company believes that its inclusion in the Russell 3000® Index will lead to additional visibility in the investment community.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Use of Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. The Company’s primary areas of estimate are described below.

**Recognition of Premium Revenues.** Property and liability premiums are recognized as revenue on a pro rata basis over the policy term. The portion of premiums that will be earned in the future are deferred and reported as unearned premiums. The Company believes that its revenue recognition policies conform to Staff Accounting Bulletin 101, Revenue Recognition in Financial Statements.

**Insurance Liabilities.** Reserves are established to provide for the estimated costs of paying losses and loss adjustment expenses ("LAE") under insurance policies UPCIC has issued. Underwriting results are significantly influenced by estimates of losses and LAE reserves. These reserves are an estimate of amounts necessary to settle all outstanding claims, including claims that have been incurred but not reported ("IBNR"), as of the financial statement date.

**Characteristics of Reserves.** Reserves are established based on estimates of the ultimate cost to settle claims, less losses that have been paid. Claims are typically reported promptly with relatively little reporting lag between the date of occurrence and the date the loss is reported. UPCIC's claim settlement data suggests that homeowners' property losses have an average settlement time of less than one year, while homeowners' liability losses generally take an average of about two years to settle.

Reserves are the difference between the estimated ultimate cost of losses incurred and the amount of paid losses as of the reporting date. Reserves are estimated for both reported and unreported claims, and include estimates of all expenses associated with processing and settling all incurred claims. We update reserve estimates quarterly as new information becomes available or as events emerge that may affect the resolution of unsettled claims. Changes in prior year reserve estimates (reserve re-estimates), which may be material, are determined by comparing updated estimates of ultimate losses to prior estimates, and the differences are recorded as losses and LAE in the Consolidated Statements of Operations in the period such changes are determined. Estimating the ultimate cost of losses and LAE is an inherently uncertain and complex process involving a high degree of judgment and is subject to the evaluation of numerous variables.

**The Actuarial Methods used to Develop Reserve Estimates.** Reserves for losses and LAE are determined in three separate steps. These steps are the estimation of reserves for non-catastrophe loss and defense and cost containment ("DCC") expenses (hereafter referred to simply as losses), estimation of reserves for hurricane experience, and estimation of reserves for Adjusting and Other ("AO") expenses. These three steps are further separated into the analysis of data groupings of like exposure. These groups are property damage on homeowner policy forms HO-3 and HO-8 combined, property damage on homeowner policy forms HO-4 and HO-6 combined, dwelling fire property damage, all homeowner liability exposure, other liability (the optional liability coverage offered to dwelling fire policyholders), and all hurricane experience combined.

Reserve estimates for non-catastrophe losses are derived using several different actuarial estimation methods that are variations on one primary actuarial technique. That actuarial technique is known as a "chain ladder" estimation process in which historical loss patterns are applied to actual paid losses and reported losses (paid losses plus individual case reserves established by claim adjusters) for an accident year to create an estimate of how losses are likely to develop over time. This technique forms the basis of the six actuarial methods described below. An accident year refers to classifying claims based on the year in which the claims occurred, regardless of the date it was reported to UPCIC. This analysis is used to prepare estimates of required reserves for payments to be made in the future. The key data elements used to determine our reserve estimates include claim counts, paid losses, paid DCC, case reserves, and the related development factors applicable to this data.

The first method for estimating unpaid amounts for non-hurricane losses is the reported development method. This method is based upon the assumption that the relative change in a given year's reported loss estimates from one evaluation point to the next is similar to the relative change in prior years' reported loss estimates at similar evaluation points. In utilizing this method, actual annual historical reported loss data is evaluated. Successive years can be

arranged to form a triangle of data. Report-to-report (“RTR”) development factors are calculated to measure the change in cumulative reported losses from one evaluation point to the next. These historical RTR factors form the basis for selecting the RTR factors used in projecting the current valuation of losses to an ultimate basis. In addition, a tail factor is selected to account for loss development beyond the observed experience. The tail factor is based on trends shown in the data and consideration of industry loss development benchmarks. This method’s implicit assumption is that the relative adequacy of case reserves has been consistent over time, and that there have been no material changes in the rate at which claims have been reported.

The second method is the paid development method. This method is similar to the reported development method; however, case reserves are excluded from the analysis. While this method has the disadvantage of not recognizing the information provided by current case reserves, it has the advantage of avoiding potential distortions in the data

due to changes in case reserving methodology. This method's implicit assumption is that the rate of payment of claims has been relatively consistent over time.

The third method is the reported Bornhuetter-Ferguson ("B-F") method. This method is essentially a blend of two other methods. The first method is the loss development method (described above), whereby actual reported losses are multiplied by an expected loss development factor. For slow reporting coverages, the loss development method can lead to erratic and unreliable projections, because a relatively small swing in early reporting periods can result in a large swing in ultimate projections. The second method is the expected loss method (a description of the expected loss method follows the description of the reported B-F method), whereby the incurred but not reported ("IBNR") estimate equals the difference between a predetermined estimate of expected losses and actual reported losses. This has the advantage of stability, but it does not respond to actual results as they emerge. The reported B-F method combines these two methods by setting ultimate losses equal to actual reported losses plus expected unreported losses. As an experience year matures and expected unreported losses become smaller, the initial expected loss assumption becomes gradually less important. Two parameters are needed to apply the B-F method: the initial expected loss ratio and the expected reporting pattern. The initial expected loss ratio for each accident year other than the current year is set equal to the estimated ultimate loss ratio from the prior analysis. The initial expected loss ratio for the current year is determined based on trends in historical ratios, rate changes, and underlying loss trends. The expected reporting pattern is based on the reported loss development method described above. This method is often used for long-tail lines and in situations where the reported loss experience is relatively immature or lacks sufficient credibility for the application of other methods.

As mentioned above, one component of the B-F method is the expected loss method. In this method, ultimate loss projections are based upon some prior measure of the anticipated losses, usually relative to some measure of exposure, such as premiums, revenues, or payroll. An expected loss ratio (or loss cost/pure premium) is applied to the measure of exposure to determine estimated ultimate losses for each year. Actual losses are not considered in this calculation. This method has the advantage of stability over time because the ultimate loss estimates do not change unless the exposures or pure premiums change. However, this advantage of stability is offset by a lack of responsiveness, since this method does not consider actual loss experience as it emerges. This method is based on the assumption that the pure premium per unit of exposure is a good indication of ultimate losses. It is entirely dependent on pricing assumptions.

The fourth method is the paid B-F method. This method is analogous to the reported B-F method using paid losses and development patterns in place of reported losses and patterns.

The fifth method is the reported counts and averages method. In this method, an estimate of unpaid losses is determined by separately projecting ultimate reported claim counts and ultimate reported claim severities (cost per reported claim) for each accident period. Typically, loss development methods are used to project ultimate claim counts and claim severities based on historical data using the same methodology described in the reported development method above. Estimated ultimate losses are then calculated as the product of the two items. This method is intended to avoid data distortions that may exist with the other methods for the most recent years as a result of changes in case reserve levels, settlement rates, etc. In addition, it may provide insight into the drivers of loss experience.

The sixth method is the paid counts and averages method. This method is analogous to the reported counts and averages method using paid claims counts and paid claim severities and their related development patterns in place of reported data.



In selecting the RTR development factors described above, due consideration is given to how the RTR development factors change from one year to the next over the course of several consecutive years of recent history. In addition to the loss development triangles cited above, various diagnostic triangles, such as triangles showing historical patterns in the ratio of paid to reported losses and paid to reported claim counts are typically prepared as a means of determining the stability of various determinants of loss development, such as consistency in claims settlement and case reserving.

The implicit assumption of these techniques is that the selected RTR factors combine to form loss development patterns that are predictive of future loss development. The effects of inflation are implicitly considered in the reserving process, the implicit assumption being that the selected development factors includes an adequate provision. Occasionally, unusual aberrations in loss patterns are caused by external and internal factors such as changes in claim reporting, settlement patterns, unusually large losses, an unusually large amount of catastrophe losses, process changes, legal or regulatory changes, and other influences. In these instances, analyses of alternate

development factor selections are performed to evaluate the effect of these factors, and actuarial judgment is applied to make appropriate development factor assumptions needed to develop a best estimate of ultimate losses.

The six methods described above all produce an estimate of ultimate losses. Based on the results of these six methods, a single estimate (commonly referred to as a actuarial point/central estimate) of the ultimate loss is selected. Estimated IBNR reserves are determined by subtracting the reported loss from the selected ultimate loss. The estimated IBNR reserves are added to case reserves to determine the total estimated unpaid losses.

Estimates of unpaid losses for hurricane experience are not developed using company specific development patterns, due to the relatively infrequent nature of storms and the high severity typically associated with them. Both the reported development method and the paid development method were used to estimate ultimate losses. However, the development patterns were based on industry data determined by our consulting actuary. There is an inherent assumption that relying on industry development patterns as opposed to company specific patterns produces more credible results for projecting hurricane losses.

Estimated unpaid amounts for non-catastrophe AO expenses are determined as the product of the estimated number of outstanding claims (whether open or unreported) times an estimate of average AO per claim. Universal's claims are handled by Universal Adjusting Corporation ("UAC"), a wholly owned subsidiary. UAC is compensated based on a fee schedule as follows:

| Cost of Repair      | Adjusting Fee |
|---------------------|---------------|
| \$0 to \$1,500      | \$318         |
| \$1,501 to \$2,500  | \$426         |
| \$2,501 to \$3,500  | \$534         |
| \$3,501 to \$5,000  | \$607         |
| \$5,001 to \$7,500  | \$715         |
| \$7,501 to \$10,000 | \$783         |

In cases where a claim exceeds \$10,000, UAC is compensated on a time and expense basis based on the following fee schedule:

| Category     | Fee         |
|--------------|-------------|
| Non-Clerical | \$70/hour   |
| Clerical     | \$45/hour   |
| Mileage      | \$0.45/mile |
| Photographs  | \$2.25/each |

UAC is compensated at the time a claim is closed (whether with or without payment).

The procedure we followed was to begin by developing a history of average AO expenses per closed claim (whether with or without payment) for each line of business. Since average fees have increased dramatically in the last two years, we placed reliance primarily on the indications from those two years in making our selections. The selected average AO expense was then multiplied by the estimated number of claims to be closed in the future (whether with or without payment) to determine an estimated liability. The estimated number of claims to be closed in the future was determined by projecting reported claims for each accident year to an estimated ultimate basis using the traditional development factor method, then subtracting the total number of claims that have closed as of December 31, 2009 (whether with or without payment).

In the case of the AO liabilities associated with hurricane exposure, a similar procedure was used to determine an estimate of the average AO expense per closed claim as was used for the non-catastrophe AO liabilities. However, a different procedure was used to estimate the number of claims to be closed in the future since the reported claim count development method would not produce a reliable estimate of ultimate hurricane claims. Three separate estimates of outstanding claims were determined. In one method, estimated outstanding claims were determined as the ratio of estimated unpaid losses to estimated claim severity, where claim severity was estimated as the ratio of paid losses to closed claims. In the second method, estimated outstanding claims were determined as the ratio of estimated unpaid losses to estimated claim severity, where estimated claim severity was determined as the ratio of reported losses to reported claims. In the third method, estimated outstanding claims were determined as the ratio of estimated unpaid losses to estimated claim severity, where claim severity was determined as the ratio of case reserves to open claims. Based on these three methods a final selection was made on estimated outstanding claim counts. The final selection is multiplied by estimated average AO expense per claim to derive the estimated liability.

**How Reserve Estimates are Established and Updated.** Reserve estimates are developed for both open claims and IBNR claims. The actuarial methods described above are used to derive claim settlement patterns by determining development factors to be applied to specific data elements. Development factors are calculated for data elements such as claim counts reported and settled, paid losses and paid losses combined with case reserves. The historical development patterns for these data elements are used as the assumptions to calculate reserve estimates.

Often, different estimates are prepared for each detailed component, incorporating alternative analyses of changing claim settlement patterns and other influences on losses, from which we select our best estimate for each component, occasionally incorporating additional analyses and actuarial judgment, as described above. These estimates are not based on a single set of assumptions. Based on our review of these estimates, our best estimate of required reserves is recorded for each accident year, and the required reserves are summed to create the reserve balance carried on our Consolidated Balance Sheets.

Reserves are re-estimated quarterly, by combining historical results with current actual results. This process incorporates the historic and latest trends, and other underlying changes in the data elements used to calculate reserve estimates. When actual development of claims reported, paid losses or case reserve changes are different than the historical development pattern used in a prior period reserve estimate, a new reserve is determined. The difference between indicated reserves based on new reserve estimates and recorded reserves (the previous estimate) is the amount of reserve re-estimate and an increase or decrease in losses and LAE will be recorded in the Consolidated Statements of Operations. Total reserve re-estimates, after-tax, as a percent of net income, in 2009, 2008 and 2007 were 18.1%, 9.5% and 13.7%, respectively, which are consistent within a reasonable actuarial tolerance for our business. Reserve re-estimates were primarily the result of actual loss development on prior year non-catastrophe losses during the years ending December 31, 2009 and 2008, and from higher than expected 2004 hurricane losses and actual loss development on prior year non-catastrophe losses during the year ended December 31, 2007. Reserve re-estimates on non-catastrophe losses, which have been well within acceptable ranges, are a result of settling

homeowner's losses established in the prior year for amounts that were more than expected. These reserve re-estimates were primarily the result of claim severity development that was worse than expected and late reported loss development that was worse than expected due to higher frequency trends. These trends are consistent with the trends of other carriers in the industry, which we believe are related to increased publicity and awareness of coverage and litigation. These trends are primarily responsible for revisions to loss development factors, as previously described, to predict how losses are likely to develop from the end of the reporting period until all claims have been paid. Because these trends cause actual losses to differ from those predicted by the estimated development factors used in prior reserve estimates, reserves are revised as actuarial studies validate new trends based on indications of updated development factor calculations. Reserve re-estimates for catastrophe losses, which are associated with the high level of uncertainty related to hurricane claims are described under catastrophe losses below.

**Factors Affecting Reserve Estimates.** Reserve estimates are developed based on the processes and historical development trends as previously described. These estimates are considered in conjunction with known facts and interpretations of circumstances and factors including our experience with similar cases, actual claims paid, differing payment patterns and pending levels of unpaid claims, loss management programs, product mix and contractual terms, changes in law and regulation, judicial decisions, and economic conditions. When we experience changes of the type previously mentioned, we may need to apply actuarial judgment in the determination and selection of development factors considered more reflective of the new trends, such as combining shorter or longer periods of historical results with current actual results to produce development factors. For example, if a legal change is expected to have a significant impact on the development of claim severity, actuarial judgment is applied to determine appropriate development factors that will most accurately reflect the expected impact on that specific estimate. Another example would be when a change in economic conditions is expected to affect the cost of repairs

to property; actuarial judgment is applied to determine appropriate development factors to use in the reserve estimate that will most accurately reflect the expected impacts on severity development.

As claims are reported, for certain liability claims of sufficient size and complexity, the field adjusting staff establishes case reserve estimates of ultimate cost, based on their assessment of facts and circumstances related to each individual claim. For other claims which occur in large volumes and settle in a relatively short time frame, it is not practical or efficient to set case reserves for each claim, and an initial case reserve of \$2,500 is set for these claims. In the normal course of business, we may also supplement our claims processes by utilizing third party adjusters, appraisers, engineers, inspectors, other professionals and information sources to assess and settle catastrophe and non-catastrophe related claims.

Changes in homeowners current year claim severity are generally influenced by inflation in the cost of building materials, the cost of construction and property repair services, the cost of replacing home furnishings and other contents, the types of claims that qualify for coverage, deductibles and other economic and environmental factors. We employ various loss management programs to mitigate the effect of these factors.

As loss experience for the current year develops for each type of loss, it is monitored relative to initial assumptions until it is judged to have sufficient statistical credibility. From that point in time and forward, reserves are re-estimated using statistical actuarial processes to reflect the impact loss trends have on development factors incorporated into the actuarial estimation processes. Statistical credibility is usually achieved by the end of the first calendar year; however, when trends for the current accident year exceed initial assumptions sooner, they are usually given credibility, and reserves are increased accordingly.

Key assumptions that materially affect the estimate of the reserve for loss and LAE relate to the effects of emerging claim and coverage issues. As industry practices and legal, judicial, social and other environmental conditions change, unexpected and unintended issues related to claim and coverage may emerge. These issues may adversely affect our business by either extending coverage beyond our underwriting intent or by increasing the number or size of claims. Key assumptions as of December 31, 2009 that are premised on future emergence that are inconsistent with historical loss reserve development patterns include but are not limited to:

- adverse changes in loss cost trends, including inflationary pressures in home repair costs;
- judicial expansion of policy coverage and the impact of new theories of liability; and
- plaintiffs targeting property and casualty insurers, in purported class action litigation related to claims-handling and other practices.

By applying standard actuarial methods to consolidated historic accident year loss data for homeowner losses, we develop variability analyses consistent with the way we develop reserves by measuring the potential variability of development factors, as described in the section titled, "Potential Reserve Estimate Variability" below.

**Causes of Reserve Estimate Uncertainty.** Since reserves are estimates of the unpaid portions of claims and claims expenses that have occurred, including IBNR losses, the establishment of appropriate reserves, including reserves for catastrophes, requires regular reevaluation and refinement of estimates to determine our ultimate loss estimate.

At each reporting date, the highest degree of uncertainty in estimates of losses arises from claims remaining to be settled for the current accident year and the most recent preceding accident year and claims that have occurred but have not been reported (pure IBNR claims). The greatest degree of uncertainty exists in the current accident year

because the current accident year contains the greatest proportion of losses that have not been reported or settled but must be estimated as of the current reporting date. Most of these losses are relate to damaged homes. During the first year after the end of an accident year, a large portion of the total losses for that accident year are settled. When accident year losses paid through the end of the first year following the initial accident year are incorporated into updated actuarial estimates, the trends inherent in the settlement of claims emerge more clearly. Consequently, this is the point in time at which we tend to make our largest re-estimates of losses for an accident year. After the second year, the losses that we pay for an accident year typically relate to claims that are more difficult to settle, such as those involving litigation.

Reserves for Catastrophe Losses. Loss and LAE reserves also include reserves for catastrophe losses. Catastrophe losses are an inherent risk of the property-casualty insurance industry that have contributed, and will continue to contribute, to potentially material year-to-year fluctuations in our results of operations and financial position. A catastrophe is an event that produces significant pre-tax losses before reinsurance and involves multiple first party

policyholders, or an event that produces a number of claims in excess of a preset, per-event threshold of average claims in a specific area, occurring within a certain amount of time following the event. Catastrophes are caused by various natural events including high winds, tornadoes, wildfires, tropical storms and hurricanes. The nature and level of catastrophes in any period cannot be predicted.

The estimation of claims and claims expense reserves for catastrophes also comprises estimates of losses from reported claims and IBNR, primarily for damage to property. In general, our estimates for catastrophe reserves are based on claim adjuster inspections and the application of historical loss development factors as described previously. However, depending on the nature of the catastrophe, as noted above, the estimation process can be further complicated. For example, for hurricanes, complications could include the inability of insureds to be able to promptly report losses, limitations placed on claims adjusting staff affecting their ability to inspect losses, determining whether losses are covered by our homeowners policy (generally for damage caused by wind or wind driven rain), or specifically excluded coverage caused by flood, estimating additional living expenses, and assessing the impact of demand surge, exposure to mold damage, and the effects of numerous other considerations, including the timing of a catastrophe in relation to other events, such as at or near the end of a financial reporting period, which can affect the availability of information needed to estimate reserves for that reporting period. In these situations, we may need to adapt our practices to accommodate these circumstances in order to determine a best estimate of our losses from a catastrophe.

**Key Actuarial Assumptions That Affect the Loss and LAE Estimate.** The aggregation of estimates for reported losses and IBNR forms the reserve liability recorded in the Consolidated Balance Sheets.

To develop a statistical indication of potential reserve variability within reasonably likely possible outcomes, actuarial techniques are applied to the data elements for paid losses and reported losses separately for homeowners losses excluding catastrophe losses and catastrophe losses to estimate the potential variability of our reserves, within a reasonable probability of outcomes.

At any given point in time, our loss reserve represents our best estimate of the ultimate settlement and administration cost of our insured claims incurred and unpaid. Since the process of estimating loss reserves requires significant judgment due to a number of variables, such as fluctuations in inflation, judicial decisions, legislative changes and changes in claims handling procedures, our ultimate liability may exceed or be less than these estimates. We revise reserves for losses and LAE as additional information becomes available, and reflect adjustments, if any, in earnings in the periods in which they are determined.

On an annual basis, our independent actuary provides a Statement of Actuarial Opinion (“SAO”) that certifies the carried reserves make a reasonable provision for all of UPCIC’s unpaid loss and LAE obligations under the terms of our contracts and agreements with our policyholders. We review the SAO and compare the projected ultimate losses and LAE per the SAO to our own projection of ultimate losses and LAE to ensure that loss and LAE reserves recorded at each annual balance sheet date are based upon our analysis of all internal and external factors related to known and unknown claims against us and to ensure our reserves are within National Association of Insurance Commissioners (“NAIC”) guidelines. We compare our recorded reserves to the indicated range provided in the report accompanying the SAO. At December 31, 2009, the recorded amount for net loss and LAE falls within the range determined by our independent actuaries and is higher than their best estimate.

In selecting the RTR development factors described above in the section titled The Actuarial Methods used to Develop Reserve Estimates, due consideration is given to how the RTR development factors change from one year to the next over the course of several consecutive years of recent history. In addition to the loss development triangles cited above, various diagnostic triangles, such as triangles showing historical patterns in the ratio of paid to reported

losses and paid to reported claim counts, are typically prepared as a means of determining the stability of various determinants of loss development, such as consistency in claims settlement and case reserving.

With respect to Universal's primary exposure, Florida personal property coverage, the hurricanes in 2004 and 2005 required Universal to place more focus on adjusting hurricane claims during 2004, 2005 and into 2006. Universal then experienced a surge in non-hurricane claims which led the loss development patterns for non-catastrophe losses to increase substantially in the years during and following the active hurricane seasons of 2004 and 2005.

Potential Reserve Estimate Variability. The range of estimated ultimate losses (from low to high) is typically smaller for older, more mature accident periods and greater for more recent, less mature accident periods. In this case, the greatest level of uncertainty is associated with accident years 2004 (due to the exhaustion of catastrophe-



reinsurance) and accident year 2009 (due to the relative immaturity of the experience and uncertainty caused by the recent shift in non-catastrophe loss levels). Given the underlying nature of Universal's business (catastrophe-exposed personal property coverage), the actuarial methods employed indicated a range of estimated unpaid losses to be approximately \$3.7 million above and \$3.4 million below the best estimate under typical circumstances. The increased uncertainty associated with accident years 2004 and 2009 increases the bounds of the range to approximately \$14.0 million above and \$10.0 million below.

In selecting the range of reasonable estimates, the assumptions used to select RTR development factors and initial expected loss ratios are not changed. Rather, the range of indications produced by the various methods is inspected, the relative strengths and weaknesses of each method are considered, and from those inputs a range of estimates can be selected.

Projections of loss and LAE liabilities are subject to potentially large errors of estimation since the ultimate disposition of claims incurred prior to the financial statement date, whether reported or not, is subject to the outcome of events that have not yet occurred. Examples of these events include jury decisions, court interpretations, legislative changes, changes in the medical condition of claimants, public attitudes, and social/economic conditions such as inflation. Any estimate of future costs is subject to the inherent limitation on one's ability to predict the aggregate course of future events. It should therefore be expected that the actual emergence of losses and LAE will vary, perhaps materially, from any estimate.

The inherent uncertainty associated with UPCIC's loss and LAE liability is magnified due to UPCIC's concentration of property business in catastrophe-exposed coastal states (primarily Florida), specifically the occurrence of four hurricanes during 2004 and four more during 2005. The 2004 and 2005 hurricanes created great uncertainty in determining ultimate losses for these natural catastrophes. Issues related to applicability of deductibles, availability and cost of repair services and materials, and other factors have increased the variability in estimates of the related loss reserves. This uncertainty was exacerbated by the 2004 hurricanes resulting in an increase in UPCIC's net retention. In addition, during 2007, 2008 and 2009, UPCIC experienced unanticipated unfavorable loss development on catastrophe losses from claims related to 2004 and 2005 being reopened and new claims being opened due to public adjusters encouraging policyholders to file new claims. New claims were also reported in 2007, 2008 and 2009 from the 2004 and 2005 hurricanes from assessments related to condominium policies. Finally, as noted above, there was a shift in the level of non-catastrophe losses following the active hurricane seasons of 2004 and 2005. Due to this uncertainty, the parameters of the loss estimation methodologies are updated on an annual basis as new information emerges.

**Adequacy of Reserve Estimates.** We believe our net loss and LAE reserves are appropriately established based on available methodology, facts, technology, laws and regulations. We calculate and record a single best reserve estimate, in conformance with generally accepted actuarial standards, for reported losses and IBNR losses and as a result we believe no other estimate is better than our recorded amount.

In conjunction with the evaluation of the adequacy of reserve estimates at December 31, 2009, UPCIC also utilized a proprietary claims management system developed to monitor claim trends and settlement practices for use in setting case reserves. The system was used in the December 31, 2009 ultimate loss selection. The system provides the ability to closely monitor paid claim development in relation to reserve estimates throughout the calendar year. In addition, senior management is able to aggregate case reserving and settlement values in order to detect anomalies and claims emergence patterns. As a result of the analysis performed at December 31, 2009, UPCIC booked an additional \$2.5 million net loss and LAE reserves above the independent actuary's point reserve or best estimate in order to strengthen reserves.

Due to the uncertainties involved, the scenarios described and quantified above are reasonably likely, but the ultimate cost of losses may vary materially from recorded amounts, which are based on our best estimates. The net reserve for unpaid losses and LAE at December 31, 2009 is \$64,296,840.

Deferred Policy Acquisition Costs/Deferred Ceding Commissions. Commissions and other costs of acquiring insurance that vary with and are primarily related to the production of new and renewal business are deferred and amortized over the terms of the policies or reinsurance treaties to which they are related. Determination of costs other than commissions that vary with and are primarily related to the production of new and renewal business requires estimates to allocate certain operating expenses. As of December 31, 2009, deferred policy acquisition costs were \$43,971,286 and deferred ceding commissions were \$34,506,662. Deferred ceding commissions were reduced by deferred policy acquisition costs and shown net on the Consolidated Balance Sheet in the amount of \$9,464,624.

Provision for Premium Deficiency. It is the Company's policy to evaluate and recognize losses on insurance contracts when estimated future claims and maintenance costs under a group of existing contracts will exceed anticipated future premiums and investment income. The determination of the provision for premium deficiency requires estimation of the costs of losses, catastrophic reinsurance and policy maintenance to be incurred and investment income to be earned over the remaining policy period. The Company has determined that a provision for premium deficiency was not warranted as of December 31, 2009.

Reinsurance. In the normal course of business, the Company seeks to reduce the risk of loss that may arise from catastrophes or other events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers. While ceding premiums to reinsurers reduces the Company's risk of exposure in the event of catastrophic losses, it also reduces the Company's potential for greater profits should such catastrophic events fail to occur. The Company believes that the extent of its reinsurance is typical of a company of its size in the homeowners' insurance industry. Amounts recoverable from reinsurers are estimated in a manner consistent with the provisions of the reinsurance agreement and consistent with the establishment of the liability of the Company. The Company's reinsurance policies do not relieve the Company from its obligations to policyholders. Failure of reinsurers to honor their obligations could result in losses to the Company; consequently, allowances are established for amounts deemed uncollectible. No such allowance was deemed necessary as of December 31, 2009.

#### OFF-BALANCE SHEET ARRANGEMENTS

The Company had no off-balance sheet arrangements during 2009.

#### RELATED PARTIES

Downes and Associates, a multi-line insurance adjustment corporation based in Deerfield Beach, Florida performs certain claims adjusting work for UPCIC. Downes and Associates is owned by Dennis Downes, who is the father of Sean P. Downes, Chief Operating Officer and Senior Vice President of UPCIC. During 2009, 2008 and 2007, the Company expensed claims adjusting fees of \$605,000, \$410,000 and \$675,237, respectively, to Downes and Associates.

During the fourth quarter of 2009, the Company overpaid non-equity incentive plan compensation to the Chief Executive Officer and Chief Operating Officer in the amounts of \$217,169 and \$162,876, respectively. These amounts were repaid to the Company during February 2010.

#### RESULTS OF OPERATIONS

##### YEAR ENDED DECEMBER 31, 2009 COMPARED TO YEAR ENDED DECEMBER 31, 2008

The Company's operating results in 2009 were adversely affected by broader conditions in the Florida residential insurance market. The Florida legislature expanded the reimbursement coverage available from the Florida Hurricane Catastrophe Fund in 2007 causing residential insurers in Florida to reduce rates based upon presumptive costs savings as calculated by the Florida Office of Insurance Regulation (OIR) and later based upon a true-up filing using their own data. In 2007, the Florida Financial Services Commission increased then-existing discounts available for homes built with certain windstorm loss reduction devices. We believe these cumulative discounts result in premium reductions that are greater than the estimated reductions in losses.

The Company's operating results in 2009 were also influenced by legislative enactments relating to claims payments. Following the 2004 and 2005 hurricane seasons, the Florida legislature required all insurers issuing

replacement cost policies to pay the full replacement cost of damaged properties without deducting depreciation whether or not the insureds repaired or replaced the damaged property. Under prior law, insurers would pay the depreciated amount of the property until insureds commenced repairs or replacement. The new law has led to an increase in disagreements regarding the scope of damage and has resulted in insureds' not repairing damage. Although UPCIC seeks to review diligently claims and promptly pay meritorious amounts, the Company's operating results may be affected by a claims environment in Florida that produces opportunities for fraudulent or overstated claims.

The year ended December 31, 2009 saw continued growth in policy count for UPCIC, the Company's wholly-owned regulated insurance subsidiary. The increase in the number of policies in-force continued to be the result of heightened relationships with existing agents, an increase in new agents, a new web-based policy administration system, and the disruption in the marketplace following the windstorm catastrophes in 2004 and 2005.

Despite growth in the number of policies in-force during the year ended December 31, 2009, the Company experienced a decrease in net income in the current period primarily as a result of the effects of state mandated rate reductions and discounts, and increased losses and loss adjustment expenses incurred.

In January 2007, the Florida Legislature passed a law designed to reduce residential catastrophe reinsurance costs and requiring insurance companies to offer corresponding rate reductions to policyholders. The new law expanded the amount of reinsurance available from the FHCF, which is a state-run entity providing hurricane reinsurance to residential insurers at premiums less than the private reinsurance market. The Legislature intended for the new law to reduce residential insurers' reinsurance costs by allowing them to directly replace some of their private market reinsurance with less costly FHCF reinsurance.

For the reinsurance contract years commencing June 1, 2007 and June 1, 2008, UPCIC purchased the maximum additional coverage available to the Company under the expanded FHCF, allowing UPCIC to maximize its cost savings from the new law. For the June 1, 2007 reinsurance contract year, UPCIC elected to purchase Florida Hurricane Catastrophe Fund Recovery Shortfall Reinsurance ("FHCF Recovery Shortfall Reinsurance") in the event the FHCF could not fulfill its payment obligations for the 2007-2008 Hurricane Season. For the June 1, 2008 reinsurance contract year, a similar FHCF Recovery Shortfall Reinsurance product was unavailable in the marketplace. For the June 1, 2009 contract year UPCIC purchased the traditional FHCF coverage and did not purchase the Temporary Increase in Coverage Limit Option offered to insurers by the FHCF. UPCIC's decision to forego the purchase of the Temporary Increase in Coverage Limit Option offered to insurers by the FHCF was based on the FHCF's potential lack of loss reimbursement capacity. Prior to the June 1, 2009 reinsurance contract year, the Florida State Board of Administration ("SBA") published its most recent estimate of the FHCF's loss reimbursement capacity in the Florida Administrative Weekly on May 29, 2009. The SBA estimated that the FHCF's total loss reimbursement capacity under the then current market conditions for the 2009-2010 contract year was \$15.830 billion over the 12 month period following the estimate. The SBA also referred to its report, entitled, "May 2009 Estimated Loss Reimbursement Capacity" ("Report") as providing greater detail regarding the FHCF's loss reimbursement capacity. The Report estimated that the FHCF's minimum 12-month loss reimbursement capacity was \$12.460 billion and its maximum 12-month loss reimbursement capacity was \$17.960 billion. UPCIC's FHCF Mandatory Layer of Coverage for the contract year commencing June 1, 2009, corresponds to FHCF loss reimbursement capacity of \$17.175 billion. Further, on October 30, 2009, the Florida State Board of Administration ("SBA") published its most recent estimate of the FHCF's loss reimbursement capacity in the Florida Administrative Weekly. The SBA estimated that the FHCF's total loss reimbursement capacity under current market conditions for the 2009 - 2010 contract year is projected to be \$18.998 billion over the 12-month period following the estimate. The SBA also referred to its report entitled, "October 2009 Estimated Claims Paying Capacity Report" ("Report") as providing greater detail regarding the FHCF's loss reimbursement capacity. The Report estimated that the FHCF's minimum 12-month loss reimbursement capacity is \$14.998 billion and its maximum 12-month loss reimbursement capacity is \$21.998 billion.

By law, the FHCF's obligation to reimburse insurers is limited to its actual claims-paying capacity. In addition, the cost of UPCIC's reinsurance program may increase should UPCIC deem it necessary to purchase additional private market reinsurance due to reduced estimates of the FHCF's loss reimbursement capacity.

Florida's Legislature also has implemented strategies to improve the ability of residential structures to withstand hurricanes. New construction must meet stronger building codes, and existing homes are eligible for an inspection program that allows homeowners to determine how their homes may be upgraded to mitigate storm damage. An increasing number of insureds are likely to qualify for insurance premium discounts as new homes are built and existing homes are retrofitted. These premium discounts result from homes' reduced vulnerability to hurricane losses due to the mitigation efforts, which UPCIC takes into account in its underwriting and profitability models.

Net income decreased 28.1% to \$28,787,298 for the year ended December 31, 2009 from \$40,037,323 for the year ended December 31, 2008. The Company's earnings per diluted share were \$0.71 for the 2009 period versus \$0.99 in

the same period last year.

Comprehensive income decreased 26.8% to \$29,326,118 for year ended December 31, 2009 from \$40,062,157 for the year ended December 31, 2008 as a result of the aforementioned decrease in net income and an increase in the change in net unrealized gains on investments, net of tax, of \$538,820 that comprises an increase in net unrealized gains of \$877,201, net of taxes of \$338,380. The change in net unrealized gains on investments, net of tax, relate to market value fluctuations within the Company's investment portfolio during the year ended December 31, 2009. The Company had net realized gains on investments of \$24,175,405 during the year ended

December 31, 2009. The Company had no realized gains on investments and had unrealized gains on investments of \$40,429 during the year-ended December 31, 2008.

Direct premiums written increased 10.0% to \$562,671,620 for the year ended December 31, 2009 from \$511,369,676 for the year ended December 31, 2008. As of December 31, 2009 and 2008, UPCIC was servicing approximately 541,000 and 461,000, respectively, homeowners' and dwelling fire insurance policies with in-force premiums of approximately \$567,100,000 and \$518,200,000, respectively. The wind mitigation discounts mandated by the Florida Legislature to be effective June 1, 2007 for new business and August 1, 2007 for renewal business have had a significant adverse effect on UPCIC's premium. As of June 1, 2007, 1.9% of UPCIC policyholders were receiving wind mitigation credits totaling \$6,284,697 (a 1.3% reduction of in force premium). As of 12/31/07, 11.8% of UPCIC policyholders were receiving wind mitigation credits totaling \$31,951,623 (a 6.0% reduction of in force premium). As of 12/31/08, 31.1% of UPCIC policyholders were receiving wind mitigation credits totaling \$123,524,911 (a 19.4% reduction of in force premium). As of 12/31/09, 45.2% of UPCIC policyholders were receiving wind mitigation credits totaling \$219,974,130 (a 28.3% reduction of in force premium).

Net premiums earned decreased 3.9% to \$141,653,725 for the year ended December 31, 2009 from \$147,413,697 for the year ended December 31, 2008. The decrease is due to an increase in direct premiums earned (net of previously discussed rate decreases and implementation of wind mitigation credits) and a proportionally higher increase in ceded premiums earned related to changes in the reinsurance program as described in "Note 3 – REINSURANCE" in the accompanying notes to the Company's consolidated financial statements in Part II, Item 8 below. The higher volume of state-required wind mitigation premium discounts had a significant negative effect on the Company's premium volume and net income.

On October 19, 2009, UPCIC received approval for a premium rate increase for its homeowner's program within the State of Florida. The premium rate increase, which will average approximately 14.6 percent statewide, was approved by the OIR. The effective dates for the premium rate increase are October 22, 2009 for new business and December 11, 2009 for renewal business. UPCIC expects the approved premium rate increases to have a favorable effect on premiums written and earned in future months as new and renewal policies are written at the higher rates.

On November 3, 2009, UPCIC received approval for a premium rate increase for its dwelling fire program within the State of Florida. The premium rate increase, which will average approximately 14.8 percent statewide, was approved by the OIR. The effective dates for the premium rate increase are November 5, 2009 for new business and December 29, 2009 for renewal business. UPCIC expects the approved premium rate increases to have a favorable effect on premiums written and earned in future months as new and renewal policies are written at the higher rates.

Insurers like UPCIC fully experience the impact of rate or discount changes more than 12 months after they are implemented because their policies renew throughout the year. Although insurers may seek to rectify any problems through subsequent rate increase filings with the OIR, there is no assurance that the OIR and the insurers will agree on the amount of rate change that is needed. In addition, any adjustments to the insurers' rates similarly take more than 12 months to be fully integrated into the insurers' business.

Net investment income decreased 60.9% to \$1,453,599 for the year ended December 31, 2009 from \$3,721,029 for the year ended December 31, 2008. The decrease is primarily due to a lower interest rate environment during the year ended December 31, 2009.

Realized gains on investments increased to \$24,175,045 for the year ended December 31, 2009 from \$0 for the year ended December 31, 2008. The increase is due to the expansion of the Company's investment portfolio into fixed maturities and equity securities and the related sales of certain of these securities.

Foreign currency gains on investments increased to \$6,808,419 for the year ended December 31, 2009 from \$0 for the year ended December 31, 2008. The increase is due to the expansion of the Company's investment portfolio into foreign-denominated fixed maturities and equity securities and the related sales of certain of these securities.

Commission revenue increased 16.2% to \$31,158,447 for the year ended December 31, 2009 from \$26,815,078 for the year ended December 31, 2008. Commission revenue is comprised principally of the managing general agent's policy fee income and service fee income on all new and renewal insurance policies, reinsurance commission sharing agreements, and commissions generated from agency operations. The increase is primarily



attributable to an increase in reinsurance commission sharing of approximately \$2.4 million, and an increase in managing general agent's policy fee income of approximately \$2.0 million.

Other revenue increased 14.3% to \$5,392,894 for the year ended December 31, 2009 from \$4,717,492 for the year ended December 31, 2008. The increase is primarily due to fees earned on payment plans offered to policyholders by UPCIC.

Net losses and LAE increased 30.5% to \$106,133,135 for the year ended December 31, 2009 from \$81,338,126 for the year ended December 31, 2008. The net loss and LAE ratios, or net losses and LAE as a percentage of net earned premiums, were 74.9% and 55.2% during the years ended December 31, 2009 and 2008, respectively, and were comprised of the following components:

|                                   | Year ended December 31, 2009 |   |               |   |               |   |
|-----------------------------------|------------------------------|---|---------------|---|---------------|---|
|                                   | Direct                       |   | Ceded         |   | Net           |   |
| Loss and loss adjustment expenses | \$214,981,546                |   | \$108,848,411 |   | \$106,133,135 |   |
| Premiums earned                   | \$542,790,538                |   | \$401,136,813 |   | \$141,653,725 |   |
| Loss & LAE ratios                 | 39.6                         | % | 27.1          | % | 74.9          | % |

  

|                                   | Year ended December 31, 2008 |   |               |   |               |   |
|-----------------------------------|------------------------------|---|---------------|---|---------------|---|
|                                   | Direct                       |   | Ceded         |   | Net           |   |
| Loss and loss adjustment expenses | \$160,615,643                |   | \$79,277,517  |   | \$81,338,126  |   |
| Premiums earned                   | \$507,621,388                |   | \$360,207,691 |   | \$147,413,697 |   |
| Loss & LAE ratios                 | 31.6                         | % | 22.0          | % | 55.2          | % |

The direct loss and LAE ratio for the year ended December 31, 2009 was 39.6% compared to 31.6% for the year ended December 31, 2008. The increase in the direct loss and LAE ratio is attributable to the increase in direct loss and LAE incurred outpacing the increase in direct earned premium in the 2009 period.

Although total direct premiums earned increased 6.9% in the year ended December 31, 2009 compared to the same period in 2008, the average premium per policy decreased significantly due to the previously described rate decreases and wind mitigation credits. As of December 31, 2009, UPCIC was servicing approximately 541,000 homeowners' and dwelling fire insurance policies with in-force premiums of approximately \$567,100,000, or an average of \$1,048 per policy. The comparable average in-force premium per policy as of December 31, 2008 was \$1,125. Consequently, the direct loss and LAE ratio increased for the 2009 period. However, except for direct incurred losses and LAE of approximately \$11.9 million, or 2.2% of direct earned premium, related to Tropical Storm Fay in 2008, the Company's loss experience did not vary significantly during the 2009 year compared to the 2008 year. Direct incurred losses and LAE related to Tropical Storm Fay were ceded to UPCIC's quota share reinsurer at 50%, or \$5,950,000.

The ceded loss and LAE ratio for the year ended December 31, 2009 was 27.1% compared to 22.0% for the year ended December 31, 2008. The ceded loss and LAE ratio was influenced by greater direct incurred loss and LAE ceded under the Company's quota share reinsurance treaty and higher catastrophe premiums ceded to reinsurers in the 2009 period compared to the 2008 period.

Catastrophes are an inherent risk of the property-liability insurance business which may contribute to material year-to-year fluctuations in UPCIC's and the Company's results of operations and financial position. During the years ended December 31, 2009 and 2008, respectively, neither UPCIC nor the Company experienced any catastrophic events. The level of catastrophe loss experienced in any year cannot be predicted and could be material to the results

of operations and financial position of UPCIC and the Company. While management believes UPCIC's and the Company's catastrophe management strategies will reduce the severity of future losses, UPCIC and the Company continue to be exposed to catastrophic losses, including catastrophic losses that may exceed the limits of the Company's reinsurance program.

General and administrative expenses increased 65.2% to \$58,346,170 for the year ended December 31, 2009 from \$35,322,405 for the year ended December 31, 2008. The increase in general and administrative expenses was due to several factors. Direct commissions paid increased in correlation with the increase in direct premiums written. In addition, state taxes on premiums were affected by the increase in written premiums. Salaries increased

for existing employees and higher employee count due to business growth. Also, ceding commissions decreased as a result of the quota share reinsurance commission rate reduction associated with the 2009 – 2010 contract year quota share reinsurance contract. Deferred policy acquisition costs were also affected by this rate reduction. Assessment expenses increased due to a FIGA assessment of approximately \$4.1 million during 2009.

Federal and state income taxes decreased 33.1% to \$17,375,526 for the year ended December 31, 2009 from \$25,969,442 for the year ended December 31, 2008. Federal and state income taxes were 37.6% of pretax income for the year ended December 31, 2009, and 39.3% for the year ended December 31, 2008. The decrease is primarily due to lower income before income taxes.

## RESULTS OF OPERATIONS

### YEAR ENDED DECEMBER 31, 2008 COMPARED TO YEAR ENDED DECEMBER 31, 2007

The year ended December 31, 2008 saw continued growth in policy count for UPCIC, the Company's wholly-owned regulated insurance subsidiary. The increase in the number of policies in-force continued to be the result of heightened relationships with existing agents, an increase in new agents, a new web-based policy administration system, and the disruption in the marketplace following the windstorm catastrophes in 2004 and 2005.

Despite growth in the number of policies in-force during the year ended December 31, 2008, the Company experienced a decrease in net income in the current period primarily as a result of the effects of state mandated rate reductions and discounts, and increased losses and loss adjustment expenses incurred. Additionally, decreased investment income contributed to reduced earnings in the 2008 year versus the 2007 year.

Net income decreased 25.9% to \$40,037,323 for the year ended December 31, 2008 from \$54,002,288 for the year ended December 31, 2007. The Company's earnings per diluted share were \$0.99 for the 2008 period versus \$1.31 in the same period last year.

In January 2007, the Florida Legislature passed a law designed to reduce residential catastrophe reinsurance costs and requiring insurance companies to offer corresponding rate reductions to policyholders. The new law expanded the amount of reinsurance available from the FHCF, which is a state-run entity providing hurricane reinsurance to residential insurers at premiums less than the private reinsurance market. The Legislature intended for the new law to reduce residential insurers' reinsurance costs by allowing them to directly replace some of their private market reinsurance with less costly FHCF reinsurance. In addition, prices in the private reinsurance market have fallen as reinsurers have had capital displaced by the expanded FHCF.

UPCIC purchased the maximum additional coverage available to the Company under the expanded FHCF, allowing UPCIC to maximize its cost savings from the new law. UPCIC's mid-2007 rate reductions therefore reflected actual reductions in UPCIC's operating costs. In addition, UPCIC's private reinsurance costs in 2007 and its costs in 2008 are lower than were included in its rates prior to the 2007 legislation.

Florida's Legislature also has implemented strategies to improve the ability of residential structures to withstand hurricanes. New construction must meet stronger building codes, and existing homes are eligible for an inspection program that allows homeowners to determine how their homes may be upgraded to mitigate storm damage. An increasing number of insureds are likely to qualify for insurance premium discounts as new homes are built and existing homes are retrofitted. These premium discounts result from homes' reduced vulnerability to hurricane losses due to the mitigation efforts, which UPCIC takes into account in its underwriting and profitability models.

Gross premiums written increased 2.5% to \$511,369,676 for the year ended December 31, 2008 from \$498,748,778 for the year ended December 31, 2007. As of December 31, 2008 and 2007, UPCIC was servicing approximately 461,000 and 374,000, respectively, homeowners' and dwelling fire insurance policies with in-force premiums of approximately \$518,200,000 and \$504,500,000, respectively. The wind mitigation discounts mandated by the Florida Legislature to be effective June 1, 2007 for new business and August 1, 2007 for renewal business have had a significant effect on UPCIC's premium. As of June 1, 2007, 1.9% of UPCIC policyholders were receiving wind mitigation credits totaling \$6,284,697 (a 1.3% reduction of in force premium). As of December 31, 2007, 11.8% of UPCIC policyholders were receiving wind mitigation credits totaling \$31,951,623 (a 6.4% reduction of in force premium). As of December 31, 2008, 24.7% of UPCIC policyholders were receiving wind mitigation credits totaling \$89,063,776 (a 17.3% reduction of in force premium).

Net premiums earned decreased 4.5% to \$147,413,697 for the year ended December 31, 2008 from \$154,418,452 for the year ended December 31, 2007. The decrease is due to an increase in direct premiums earned (net of previously discussed rate decreases and implementation of wind mitigation credits) and a proportionally higher increase in ceded premiums earned related to changes in the reinsurance program as described in “Note 3 – REINSURANCE” in the accompanying notes to the Company’s consolidated financial statements in Part II, Item 8 below.

Net investment income decreased 64.3% to \$3,721,029 for the year ended December 31, 2008 from \$10,410,259 for the year ended December 31, 2007. The decrease is primarily due to a lower interest rate environment during the year ended December 31, 2008.

Commission revenue increased 20.7% to \$26,815,078 for the year ended December 31, 2008 from \$22,222,007 for the year ended December 31, 2007. Commission revenue is comprised principally of the managing general agent’s policy fee income and service fee income on all new and renewal insurance policies, reinsurance commission sharing agreements, and commissions generated from agency operations. The increase is primarily attributable to an increase in reinsurance commission sharing of approximately \$2.1 million, and an increase in managing general agent’s policy fee income of approximately \$2.5 million.

Other revenue increased 222.3% to \$4,717,492 for the year ended December 31, 2008 from \$1,463,763 for the year ended December 31, 2007. The increase is primarily due to fees earned on payment plans offered to policyholders by UPCIC.

Net losses and LAE increased 36.0% to \$81,338,126 for the year ended December 31, 2008 from \$59,799,670 for the year ended December 31, 2007. The net loss and LAE ratios, or net losses and LAE as a percentage of net earned premiums, were 55.2% and 38.7% during the years ended December 31, 2008 and 2007, respectively, and were comprised of the following components:

|                                   | Year ended December 31, 2008 |   |                |   |                |   |
|-----------------------------------|------------------------------|---|----------------|---|----------------|---|
|                                   | Direct                       |   | Ceded          |   | Net            |   |
| Loss and loss adjustment expenses | \$ 160,615,643               |   | \$ 79,277,517  |   | \$ 81,338,126  |   |
| Premiums earned                   | \$ 507,621,388               |   | \$ 360,207,691 |   | \$ 147,413,697 |   |
| Loss & LAE ratios                 | 31.6                         | % | 22.0           | % | 55.2           | % |

  

|                                   | Year ended December 31, 2007 |   |                |   |                |   |
|-----------------------------------|------------------------------|---|----------------|---|----------------|---|
|                                   | Direct                       |   | Ceded          |   | Net            |   |
| Loss and loss adjustment expenses | \$ 112,937,522               |   | \$ 53,137,852  |   | \$ 59,799,670  |   |
| Premiums earned                   | \$ 474,353,847               |   | \$ 319,935,395 |   | \$ 154,418,452 |   |
| Loss & LAE ratios                 | 23.8                         | % | 16.6           | % | 38.7           | % |

The direct loss and LAE ratio for the year ended December 31, 2008 was 31.6% compared to 23.8% for the year ended December 31, 2007. The increase in the direct loss and LAE ratio is attributable to the increase in direct loss and LAE incurred outpacing the increase in direct earned premium in the 2008 period.

Although total direct premiums earned increased 7.0% in the year ended December 31, 2008 compared to the same period in 2007, the average premium per policy decreased significantly due to the previously described rate decreases and wind mitigation credits. As of December 31, 2008, UPCIC was servicing approximately 461,000 homeowners’ and dwelling fire insurance policies with in-force premiums of approximately \$518,200,000, or an average of \$1,125 per policy. The comparable average in-force premium per policy as of December 31, 2007 was

\$1,350. Consequently, the direct loss and LAE ratio increased for the 2008 period. However, except for direct incurred losses and LAE of approximately \$11.9 million, or 2.3% of direct earned premium, related to Tropical Storm Fay in 2008, the Company's loss experience did not vary significantly during the 2008 year compared to the 2007 year. Direct incurred losses and LAE related to Tropical Storm Fay were ceded to UPCIC's quota share reinsurer at 50%, or \$5,950,000.

The ceded loss and LAE ratio for the year ended December 31, 2008 was 22.0% compared to 16.6% for the year ended December 31, 2007. The ceded loss and LAE ratio was influenced by greater direct incurred loss and LAE ceded under the Company's quota share reinsurance treaty and higher total reinsurance costs in the 2008 period

compared to the 2007 period. Although reinsurance costs have decreased, total reinsurance costs are higher as UPCIC purchased additional coverage in 2008.

Catastrophes are an inherent risk of the property-liability insurance business which may contribute to material year-to-year fluctuations in UPCIC's and the Company's results of operations and financial position. During the years ended December 31, 2008 and 2007, respectively, neither UPCIC nor the Company experienced any catastrophic events. The level of catastrophe loss experienced in any year cannot be predicted and could be material to the results of operations and financial position of UPCIC and the Company. While management believes UPCIC's and the Company's catastrophe management strategies will reduce the severity of future losses, UPCIC and the Company continue to be exposed to catastrophic losses, including catastrophic losses that may exceed the limits of the Company's reinsurance program.

General and administrative expenses decreased 9.8% to \$35,322,405 for the year ended December 31, 2008 from \$39,165,022 for the year ended December 31, 2007. The decrease in general and administrative expenses was due to several factors, including an increase in ceding commissions due to greater ceded earned premiums, an increase in corporate insurance expense, a decrease in assessment expense due to increased collections of assessments from policyholders, a decrease in executive incentive compensation and an increase in net deferred policy acquisition costs.

Federal and state income taxes decreased 26.9% to \$25,969,442 for the year ended December 31, 2008 from \$35,547,501 for the year ended December 31, 2007. Federal and state income taxes were 39.3% of pretax income for the year ended December 31, 2008, and 39.7% for the year ended December 31, 2007. The decrease is primarily due to lower income before income taxes.

## LIQUIDITY AND CAPITAL RESOURCES

### Overview

The Company's primary sources of cash flow are the receipt of premiums, commissions, policy fees, investment income, reinsurance recoverables and short-term loans.

The Company expects that its current capital resources will be sufficient to meet anticipated working capital requirements for the next twelve months. There can be no assurances, however, that such will be the case.

### Cash Flows Provided by Operating Activities

For the years ended December 31, 2009 and 2008, cash flows provided by operating activities were \$37,785,518 and \$51,334,720, respectively. The decrease in cash flows provided by operating activities relate primarily to the following reasons.

The decrease in cash provided by operating activities from net changes in prepaid reinsurance premiums were \$27,247,465 and \$373,981 for the year ended December 31, 2009 and 2008, respectively. The increase of \$26,873,484 relates primarily to additional catastrophe reinsurance coverage purchased by the Company during the 2009 period.

The increase in cash provided by operating activities from net changes in unearned premiums were \$19,881,084 and \$3,748,262 for the year ended December 31, 2009 and 2008, respectively. The increase of \$16,132,822 relates primarily to an increase in direct written premiums.

The increase in cash provided by operating activities from net changes in reinsurance payable were \$49,120,347 and (\$9,904,102) for the year ended December 31, 2009 and 2008, respectively. The increase of \$59,024,449 relates primarily to the timing of the settlement of balances with UPCIC's reinsurers.

The decrease in cash provided by operating activities from reinsurance recoverables was \$47,806,586 for the year ended December 31, 2009 compared to an increase of 2,389,418 for the year ended December 31, 2008. The decrease of \$50,196,004 is influenced by greater direct incurred losses and LAE ceded under the Company's quota share reinsurance treaty.

The increase in cash provided by operating activities from net changes in unpaid losses and loss adjustment expenses were \$39,249,979 and \$19,132,274 for the year ended December 31, 2009 and 2008, respectively. The



increase of \$20,117,705 relates primarily to the strengthening of loss and LAE reserves and growth in the Company's book of business.

Cash flows provided by operating activities are expected to be positive in both the short-term and reasonably foreseeable future. In addition, the Company's investment portfolio is highly liquid as it consists of cash, cash equivalents, and readily-marketable securities.

#### Cash Flows Used in Investing Activities

For the year ended December 31, 2009 and 2008, cash flows used in investing activities were \$85,821,615 and \$4,853,742, respectively. The following table summarizes the activity in investments during the years ended December 31, 2009 and 2008:

|   | Years ended          |                      |
|---|----------------------|----------------------|
|   | December 31,<br>2009 | December<br>31, 2008 |
| Beginning Balance - January 1             | \$5,648,775          | \$-                  |
| Purchases of fixed maturities             | 325,673,805          | 4,369,500            |
| Purchases of equity securities            | 204,779,963          | 1,273,941            |
| Net amort of prem / accretion of discount | (235,842 )           | (35,095 )            |
| Sales of fixed maturities                 | (299,033,089)        | -                    |
| Sales of equity securities                | (153,895,053)        | -                    |
| Realized gains on investments             | 24,175,044           | -                    |
| Foreign currency gains on investments     | 6,759,586            | -                    |
| Unrealized gains                          | 923,821              | 40,429               |
| Ending Balance - December 31              | \$114,797,010        | \$5,648,775          |

The amounts presented in the Statement of Cash Flows differ from the amounts shown in the table above due to the timing of cash settlements, as follows. Purchases of equity securities during the year December 31, 2008 in the amount of \$1,273,941 were settled during 2009. Sales of equity security securities during the year ended December 31, 2009 in the amount of \$6,259,973 were settled during 2010.

The Company's purchases and sales of fixed maturities and equity securities increased significantly in the 2009 period as compared to the 2008 period. As previously described, the Company benefited from realized gains and foreign currency gains on the sales of these securities as the Company took advantage of opportunities presented in the financial markets.

#### Cash Flows Used in / Provided by Financing Activities

For the years ended December 31, 2009 and 2008, cash flows used in financing activities were \$16,004,249 and \$4,261,947, respectively. The decrease in cash flows provided by financing activities relate primarily to a decrease of \$11,102,799 in the amount provided by bank overdrafts. The Company's bank overdrafts are the result of the amount of outstanding checks not yet presented for payment on the Company's bank accounts in excess of cash

balances on deposit in those accounts.

On November 9, 2006, UPCIC entered into a \$25.0 million surplus note with the Florida State Board of Administration (“SBA”) under Florida’s Insurance Capital Build-Up Incentive Program (“ICBUI”). Under the ICBUI program, which was implemented by the Florida Legislature to encourage insurance companies to write additional residential insurance coverage in Florida, the SBA matched UPCIC’s funds of \$25.0 million that were earmarked for participation in the program. The surplus note brings the current capital and surplus of UPCIC to approximately \$88.0 million. The \$25.0 million is invested in a treasury money market account.

The surplus note has a twenty-year term and accrues interest at a rate equivalent to the 10-year U.S. Treasury Bond Rate, adjusted quarterly based on the 10-year Constant Maturity Treasury rate. For the first three years of the term of the surplus note, UPCIC is required to pay interest only, although principal payments can be

made during this period. Any payment of principal or interest by UPCIC on the surplus note must be approved by the Commissioner of the OIR.

In May 2008, the Florida Legislature passed a law providing participants in the ICBUI an opportunity to amend the terms of their surplus notes based on law changes. The new law contains methods for calculating compliance with the writing ratio requirements that are more favorable to UPCIC than prior law and the prior terms of the surplus note. On November 6, 2008, UPCIC and the SBA executed an addendum to the surplus note (“Addendum”) that reflects these law changes. The terms of the addendum were effective July 1, 2008. In addition to other less significant changes, the Addendum modifies the definitions of “Minimum Required Surplus,” “Minimum Writing Ratio,” “Surplus,” and “Gross Written Premium,” as defined in the original surplus note.

Prior to the execution of the addendum, UPCIC was in compliance with each of the loan’s covenants as implemented by rules promulgated by the SBA. UPCIC currently remains in compliance with each of the loan’s covenants as implemented by rules promulgated by the SBA. An event of default will occur under the surplus note, as amended, if UPCIC: (i) defaults in the payment of the surplus note; (ii) drops below a net written premium to surplus of 1:1 for three consecutive quarters beginning January 1, 2010 and drops below a gross written premium to surplus ratio of 3:1 for three consecutive quarters beginning January 1, 2010; (iii) fails to submit quarterly filings to the OIR; (iv) fails to maintain at least \$50 million of surplus during the term of the surplus note, except for certain situations; (v) misuses proceeds of the surplus note; (vi) makes any misrepresentations in the application for the program; (vii) pays any dividend when principal or interest payments are past due under the surplus note; or (viii) fails to maintain a level of surplus sufficient to cover in excess of UPCIC’s 1-in-100 year probable maximum loss as determined by a hurricane loss model accepted by the Florida Commission on Hurricane Loss Projection Methodology as certified by the OIR annually.

The original surplus note provided for increases in interest rates for failure to meet the Minimum Writing Ratio. Under the terms of the surplus note agreement, at December 31, 2007, the interest rate on the note was increased by 450 basis points. As of June 30, 2008, the additional interest rate on the note was decreased from 450 basis points to 25 basis points. Under the terms of the surplus note, as amended, the net written premium to surplus requirement and gross written premium to surplus requirement have been modified. As of December 31, 2009, UPCIC’s net written premium to surplus ratio and gross written premium to surplus ratio were in excess of the required minimums and, therefore, UPCIC was not subject to increases in interest rates.

To meet its matching obligation under the ICBUI Program, on November 3, 2006, the Company entered into a Secured Promissory Note with Benfield Greig (Holdings), Inc. in the aggregate principal amount of \$12 million. Interest on the note accrued at the rate of 12.75% per annum. The outstanding principal was due in six monthly installments of \$1.5 million and a final seventh monthly installment of the remaining balance plus all accrued interest under the terms of the note starting on January 31, 2007 and ending on July 31, 2007. In connection with the loan, the Company and its subsidiaries appointed Benfield Inc. as their reinsurance intermediary for all of their reinsurance placements for the contract year beginning on June 1, 2007. The Company made all payments in a timely manner and paid the final installment on July 18, 2007. Under the terms of the Secured Promissory Note, Benfield Greig (Holdings), Inc. agreed to refund a portion of the interest paid on the note if the Company fulfilled all its material obligations under the related broker agreements. On July 27, 2007, the Company received a refund of interest from Benfield Greig (Holdings), Inc. in the amount of \$280,500 that reduced the effective interest rate on the note to 8.25% per annum.

There can be no assurance that the above described transactions will be sufficient to ensure UPCIC’s future compliance with Florida insurance laws and regulations, or that the Company will be able to maintain profitability. Failure by UPCIC to maintain the required level of statutory capital and surplus could result in the suspension of UPCIC’s authority to write new or renewal business, other regulatory actions or ultimately, in the revocation of UPCIC’s

certificate of authority by the OIR.

The following table represents the Company's total contractual obligations for which cash flows are fixed or determinable.

41

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| Obligation                           | Total            | (\$ in thousands) |                 |                |                 |
|--------------------------------------|------------------|-------------------|-----------------|----------------|-----------------|
|                                      |                  | Less than 1 year  | 1-3 years       | 4-5 years      | Over 5 years    |
| Unpaid losses and LAE, direct        | 127,198          | \$100,486         | \$19,080        | \$5,088        | \$2,544         |
| Long-term debt                       | 31,563           | 1,705             | 4,414           | 4,219          | 21,225          |
| Operating leases                     | 1,799            | 503               | 750             | 474            | 72              |
| <b>Total contractual obligations</b> | <b>\$160,560</b> | <b>\$102,694</b>  | <b>\$24,244</b> | <b>\$9,781</b> | <b>\$23,841</b> |

The balance of cash and cash equivalents as of December 31, 2009 was \$192,924,291. Most of this amount is available to pay claims in the event of a catastrophic event pending reimbursement for any aggregate amount in excess of specific limits set forth in UPCIC's reinsurance agreements. For the 2009 hurricane season, UPCIC's reinsurance agreements transfer the risk of loss in excess of \$50,000,000 (\$75,000,000 net of \$25,000,000 retained by the Company under the excess catastrophe contract) up to approximately the 114 year PML for the first event, \$16,000,000 for the second event and \$16,000,000 for the third event up to an amount that will vary depending on the coverage exhausted in the prior event(s). Catastrophic reinsurance is recoverable upon presentation to the reinsurer of evidence of claim payment.

UPCIC also obtained coverage from the Florida Hurricane Catastrophe Fund ("FHCF"), which is administered by the Florida State Board of Administration ("SBA"). Under the reimbursement agreement, FHCF would reimburse UPCIC, for each loss occurrence during the contract year for 90% of the ultimate loss paid by UPCIC in excess of its retention plus 5% of the reimbursed losses to cover loss adjustment expenses. A covered event means any one storm declared to be a hurricane by the National Hurricane Center for losses incurred in Florida, both while it is a hurricane and through subsequent downgrades. For the contract year June 1, 2009 to May 31, 2010, UPCIC purchased the traditional FHCF coverage and did not purchase the Temporary Increase in Coverage Limit Option offered to insurers by the FHCF. As of December 31, 2009 the estimated coverage is 90% of \$1,038,999,659 in excess of \$392,807,984. The estimated premium for this coverage is \$58,819,440.

Also at June 1, 2009, the FHCF made available, and UPCIC obtained, \$10,000,000 of additional catastrophe excess of loss coverage with one free reinstatement of coverage to carriers qualified as Limited Apportionment Companies or companies that participated in the Insurance Capital Build-Up Incentive Program (the "ICBUI Program") offered by the FHCF, such as UPCIC. This particular layer of coverage at June 1, 2009 is \$10,000,000 in excess of \$28,200,000. The premium for this coverage is \$5,000,000.

On October 30, 2009, the SBA published its most recent estimate of the FHCF's loss reimbursement capacity in the Florida Administrative Weekly. The SBA estimated that the FHCF's total loss reimbursement capacity under current market conditions for the 2009 - 2010 contract year is projected to be \$18.998 billion over the 12-month period following the estimate. The SBA also referred to its report entitled, "October 2009 Estimated Claims Paying Capacity Report" ("Report") as providing greater detail regarding the FHCF's loss reimbursement capacity. The Report estimated that the FHCF's minimum 12-month loss reimbursement capacity is \$14.998 billion and its maximum 12-month loss reimbursement capacity is \$21.998 billion. UPCIC elected to purchase the FHCF Mandatory Layer of Coverage for the 2009 - 2010 contract year, which corresponds to FHCF loss reimbursement capacity of \$17.175 billion.

Effective June 1, 2009 through December 31, 2009, the Company obtained \$60,000,000 of coverage via a catastrophe risk-linked transaction contract in the event UPCIC's catastrophe coverage is exhausted. The total cost of the Company's risk-linked transaction contract is \$11,100,000.

UPCIC is responsible for losses related to catastrophic events with incurred losses in excess of coverage provided by UPCIC's reinsurance program and for losses that otherwise are not covered by the reinsurance program, which could have a material adverse effect on UPCIC's and the Company's business, financial condition, results of operations and liquidity. Fortunately, no hurricanes made landfall in Florida during the 2009-2010 contract year and no reimbursement payments for the 2009-2010 contract year were required from the FHCF to participating companies. Accordingly, the effect of the change in the FHCF's estimate had no effect on the Company's financial position, results of operations and liquidity.

GAAP differs in some respects from reporting practices prescribed or permitted by the OIR. To retain its certificate of authority, the Florida insurance laws and regulations require that UPCIC maintain capital and surplus equal to the statutory minimum capital and surplus requirement defined in the Florida Insurance Code as the greater

of 10% of the insurer's total liabilities or \$4,000,000. UPCIC's statutory capital and surplus was \$87,827,413 at December 31, 2009 and exceeded the minimum capital and surplus requirements. UPCIC is also required to adhere to prescribed premium-to-capital surplus ratios.

The maximum amount of dividends, which can be paid by Florida insurance companies without prior approval of the Commissioner of the OIR, is subject to restrictions relating to statutory surplus. The maximum dividend that may be paid by UPCIC to the Company without prior approval is limited to the lesser of statutory net income from operations of the preceding calendar year or statutory unassigned surplus as of the preceding year end. Statutory unassigned surplus at December 31, 2008 was \$93,993,302. During the year ended December 31, 2009, UPCIC did not pay dividends to the Company. During the year ended December 31, 2008, UPCIC declared and paid aggregate dividends to the Company of \$23,000,000. During 2007 and 2006, UPCIC did not pay dividends to the Company.

UPCIC is required annually to comply with the NAIC Risk-Based Capital ("RBC") requirements. RBC requirements prescribe a method of measuring the amount of capital appropriate for an insurance company to support its overall business operations in light of its size and risk profile. NAIC's RBC requirements are used by regulators to determine appropriate regulatory actions relating to insurers who show signs of weak or deteriorating condition. As of December 31, 2009, based on calculations using the appropriate NAIC RBC formula, UPCIC's reported total adjusted capital was in excess of the requirements.

On June 25, 2008, the Company's Board of Directors authorized the Company to repurchase up to \$3,000,000 of its shares of outstanding common stock. Under the repurchase program, management was authorized to repurchase shares through December 31, 2008, with block trades permitted, in open market purchases or in privately negotiated transactions at prevailing market prices in compliance with applicable securities laws and other legal requirements. To facilitate repurchases, the Company made purchases pursuant to a Rule 10b5-1 plan, which allowed the Company to repurchase its shares during periods when it otherwise might have been prevented from doing so under insider trading laws. In total, the Company repurchased 808,900 shares under its repurchase plan at an aggregate cost of \$2,999,788. On August 26, 2008, the Company announced the completion of the repurchase program.

#### IMPACT OF INFLATION AND CHANGING PRICES

The consolidated financial statements and related data presented herein have been prepared in accordance with generally accepted accounting principles which require the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation. The primary assets of the Company are monetary in nature. As a result, interest rates have a more significant impact on the Company's performance than the effects of the general levels of inflation. Interest rates do not necessarily move in the same direction or with the same magnitude as the cost of paying losses and LAE.

Insurance premiums are established before the Company knows the amount of loss and LAE and the extent to which inflation may affect such expenses. Consequently, the Company attempts to anticipate the future impact of inflation when establishing rate levels. While the Company attempts to charge adequate rates, the Company may be limited in raising its premium levels for competitive and regulatory reasons. Inflation also affects the market value of the Company's investment portfolio and the investment rate of return. Any future economic changes which result in prolonged and increasing levels of inflation could cause increases in the dollar amount of incurred loss and LAE and thereby materially adversely affect future liability requirements.





## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's investment objective is to maximize total rate of return after federal income taxes while maintaining liquidity and minimizing risk. The Company's current investment policy limits investment in non-investment grade fixed maturity securities (including high-yield bonds), and limits total investments in preferred stock and common stock. The Company complies with applicable laws and regulations, which further restrict the type, quality and concentration of investments. In general, these laws and regulations permit investments, within specified limits and subject to certain qualifications, in federal, state and municipal obligations, corporate bonds, preferred and common equity securities and real estate mortgages.

The Company's investment portfolio is managed by an investment committee consisting of all current directors in accordance with guidelines established by the Florida OIR. The committee reviews the Company's investment policies on a regular basis. As of December 31, 2009, the Company held approximately 36.1% of investments in fixed income available for sale securities and 63.9% in equity securities considered available for sale. The Company may in the future consider additional fixed maturities to be held to maturity and carried at amortized cost. The Company typically does not use any swaps, options, futures or forward contracts to hedge or enhance the investment portfolio at this time. As of December 31, 2009, the Company held one call option with a fair value of approximately \$5,400. In the future, the Company may use additional swaps, options, futures or forward contracts to hedge unrealized gains.

The investment portfolio is managed by the Investment Committee consisting of all current directors in accordance with guidelines established by the Florida OIR.

The table below sets forth investment results for the years ended December 31, 2009, 2008 and 2007:

|                           | Years Ended December 31, |              |               |
|---------------------------|--------------------------|--------------|---------------|
|                           | 2009                     | 2008         | 2007          |
| Cash and cash equivalents | \$ 312,317               | \$ 3,951,161 | \$ 10,606,881 |
| Fixed maturities          | 1,269,216                | 64,213       | -             |
| Equity securities         | 650,739                  | -            | -             |
| Total investment income   | 2,232,272                | 4,015,374    | 10,606,881    |
| Less investment expenses  | (778,673 )               | (294,345 )   | (196,622 )    |
| Net investment income     | \$ 1,453,599             | \$ 3,721,029 | \$ 10,410,259 |

The following table summarizes, by type, the Company's investments as of December 31, 2009 and 2008:

|   | December 31,<br>2009 |                     | December<br>31, 2008 |                     |
|---|----------------------|---------------------|----------------------|---------------------|
|   | Carrying<br>Amount   | Percent<br>of Total | Carrying<br>Amount   | Percent<br>of Total |
| Fixed maturities, held to maturity, at amortized cost:      |                      |                     |                      |                     |
| US government and agency obligations                        | \$-                  | 0.0 %               | \$4,334,405          | 76.7 %              |
| Total fixed maturities, held to maturity, at amortized cost | -                    | 0.0 %               | 4,334,405            | 76.7 %              |
| Fixed maturities, available for sale, at fair value:        |                      |                     |                      |                     |
| US government and agency obligations                        | 41,389,008           | 36.1 %              | -                    | 0.0 %               |
| Foreign obligations   | -                    | 0.0 %               | -                    | 0.0 %               |
| Equity securities, at market                                | 73,408,002           | 63.9 %              | 1,314,370            | 23.3 %              |
| Total investments   | \$114,797,010        | 100.0 %             | \$5,648,775          | 100.0 %             |

Fixed maturities, held to maturity, are carried on the balance sheet at amortized cost. Fixed maturities, available for sale, are carried on the balance sheet at fair value. At December 31, 2009, the fixed maturities had quality ratings from AAA to Aaa by Moody's Investors Service, Inc. and AAA by Standard and Poor's Company.

Below is a summary of fixed maturities at December 31, 2009 and December 31, 2008 by contractual or expected periods.

|  | December 31, 2009 |                         | December 31, 2008 |                         |
|--|-------------------|-------------------------|-------------------|-------------------------|
|  | Amortized<br>Cost | Estimated<br>Fair Value | Amortized<br>Cost | Estimated<br>Fair Value |
| Held-to-Maturity                       |                   |                         |                   |                         |
| Due in one year or less                | \$-               | \$-                     | \$2,626,958       | \$2,674,230             |
| Due after one year through five years  | -                 | -                       | 1,707,447         | 1,785,935               |
| Due after five years through ten years | -                 | -                       | -                 | -                       |
| Due after ten years                    | -                 | -                       | -                 | -                       |
| Total                                  | \$-               | \$-                     | \$4,334,405       | \$4,460,165             |

|  | December 31, 2009 |                         | December 31, 2008 |                         |
|--|-------------------|-------------------------|-------------------|-------------------------|
|  | Amortized<br>Cost | Estimated<br>Fair Value | Amortized<br>Cost | Estimated<br>Fair Value |
| Available-for-Sale                     |                   |                         |                   |                         |
| Due in one year or less                | \$-               | \$-                     | \$-               | \$-                     |
| Due after one year through five years  | 176,350           | 180,901                 | -                 | -                       |
| Due after five years through ten years | 2,909,446         | 2,942,497               | -                 | -                       |
| Due after ten years                    | 39,210,931        | 38,265,610              | -                 | -                       |
| Total                                  | \$42,296,727      | \$41,389,008            | \$-               | \$-                     |

At December 31, 2009, the weighted average maturity of the fixed maturities portfolio was approximately 14.87 years.

The Company's market risk generally represents the risk of gain or loss that may result from the potential change in the fair value of the Company's investment portfolio as a result of fluctuations in prices, interest rates and, to a lesser extent, the Company's debt obligations. As previously described in "Company Borrowings," the Company's surplus note accrues interest at an adjustable rate based on the 10-year Constant Maturity Treasury rate.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

PAGE

|  |    |
|--|----|
| Report of Independent Registered Certified Public Accounting Firm                                    | 40 |
| Consolidated Balance Sheets as of December 31, 2009 and 2008   | 42 |
| Consolidated Statements of Operations for the Years Ended December 31, 2009, 2008 and 2007           | 43 |
| Consolidated Statements of Stockholders' Equity for the Years Ended December 31, 2009, 2008 and 2007 | 44 |
| Consolidated Statements of Cash Flows for the Years Ended December 31, 2009, 2008 and 2007           | 47 |
| Notes to Consolidated Financial Statements   | 48 |

Report of Independent Registered Certified Public Accounting Firm

Board of Directors  
Universal Insurance Holdings, Inc.  
Fort Lauderdale, Florida

We have audited the accompanying consolidated balance sheets of Universal Insurance Holdings, Inc. and Subsidiaries (the "Company") as of December 31, 2009 and 2008, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2009. We also have audited the Company's internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying "Management's Report on Internal Control over Financial Reporting." Our responsibility is to express an opinion on these consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of

changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Universal Insurance Holdings, Inc. and Subsidiaries as of December 31, 2009 and 2008, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2009, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of

December 31, 2009, based on the criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

/s/ Blackman Kallick, LLP

Chicago, Illinois

March 16, 2010

48

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## UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

| ASSETS   | December 31,  |               |
|--|---------------|---------------|
|  | 2009          | 2008          |
| Cash and cash equivalents                                  | \$192,924,291 | \$256,964,637 |
| Investments  |               |               |
| Fixed maturities held to maturity, at amortized cost       | -             | 4,334,405     |
| Fixed maturities available for sale, at fair value         | 41,389,008    | -             |
| Equity securities available for sale, at fair value        | 73,408,002    | 1,314,370     |
| Real estate, net   | 3,289,893     | 3,399,609     |
| Prepaid reinsurance premiums                               | 200,294,241   | 173,046,776   |
| Reinsurance recoverables                                   | 91,816,433    | 44,009,847    |
| Premiums receivable, net                                   | 37,363,110    | 40,358,720    |
| Receivable from securities                                 | 6,259,973     | -             |
| Other receivables  | 5,068,367     | 2,647,479     |
| Income taxes recoverable                                   | 3,211,874     | 2,482,923     |
| Property and equipment, net                                | 1,245,858     | 864,125       |
| Deferred policy acquisition costs, net                     | 9,464,624     | 407,946       |
| Deferred income taxes                                      | 11,894,289    | 14,113,463    |
| Other assets   | 617,337       | 692,612       |
| Total assets   | \$678,247,300 | \$544,636,912 |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                |               |               |
| <b>LIABILITIES:</b>  |               |               |
| Unpaid losses and loss adjustment expenses                 | \$127,197,753 | \$87,947,774  |
| Unearned premiums  | 278,370,544   | 258,489,460   |
| Advance premium  | 17,078,558    | 12,860,201    |
| Accounts payable   | 3,172,626     | 3,147,260     |
| Bank overdraft   | 20,297,061    | 15,699,930    |
| Payable for securities                                     | -             | 1,273,941     |
| Reinsurance payable, net                                   | 73,104,595    | 23,984,248    |
| Income taxes payable                                       | 368,968       | -             |
| Other accrued expenses                                     | 20,750,385    | 14,680,443    |
| Long-term debt   | 24,632,353    | 25,000,000    |
| Total liabilities  | 564,972,843   | 443,083,257   |
| <b>STOCKHOLDERS' EQUITY:</b>                               |               |               |
| Cumulative convertible preferred stock, \$.01 par value    | 1,087         | 1,387         |
| Authorized shares - 1,000,000                              |               |               |
| Issued shares - 108,640 and 138,640                        |               |               |
| Outstanding shares - 108,640 and 138,640                   |               |               |
| Minimum liquidation preference - \$288,190 and \$1,419,700 |               |               |
| Common stock, \$.01 par value                              | 402,146       | 401,578       |



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|  |               |               |
|--|---------------|---------------|
| Authorized shares - 55,000,000                                   |               |               |
| Issued shares - 40,214,884 and 40,158,019                        |               |               |
| Outstanding shares - 37,774,765 and 37,542,172                   |               |               |
| Treasury shares, at cost - 1,809,119 and 1,709,847 shares        | (7,948,606 )  | (7,381,768 )  |
| Common stock held in trust, at cost - 631,000 and 906,000 shares | (511,110 )    | (733,860 )    |
| Additional paid-in capital                                       | 36,666,914    | 33,587,414    |
| Accumulated other comprehensive income, net of taxes             | 563,654       | 24,834        |
| Retained earnings  | 84,100,372    | 75,654,070    |
| Total stockholders' equity                                       | 113,274,457   | 101,553,655   |
| Total liabilities and stockholders' equity                       | \$678,247,300 | \$544,636,912 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

## UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

|   | For the Years Ended December 31, |                     |                     |
|---|----------------------------------|---------------------|---------------------|
|   | 2009                             | 2008                | 2007                |
| <b>PREMIUMS EARNED AND OTHER REVENUES</b>               |                                  |                     |                     |
| Direct premiums written                                 | \$562,671,620                    | \$511,369,676       | \$498,748,778       |
| Ceded premiums written                                  | (428,384,278)                    | (360,581,696)       | (358,405,016)       |
| Net premiums written                                    | 134,287,342                      | 150,787,980         | 140,343,762         |
| Decrease (increase) in net unearned premium             | 7,366,383                        | (3,374,283)         | 14,074,690          |
| Premiums earned, net                                    | 141,653,725                      | 147,413,697         | 154,418,452         |
| Net investment income                                   | 1,453,599                        | 3,721,029           | 10,410,259          |
| Realized gains on investments                           | 24,175,045                       | -                   | -                   |
| Foreign currency gains on investments                   | 6,808,419                        | -                   | -                   |
| Commission revenue                                      | 31,158,447                       | 26,815,078          | 22,222,007          |
| Other revenue   | 5,392,894                        | 4,717,492           | 1,463,763           |
| <b>Total premiums earned and other revenues</b>         | <b>210,642,129</b>               | <b>182,667,296</b>  | <b>188,514,481</b>  |
| <b>OPERATING COSTS AND EXPENSES</b>                     |                                  |                     |                     |
| Losses and loss adjustment expenses                     | 106,133,135                      | 81,338,126          | 59,799,670          |
| General and administrative expenses                     | 58,346,170                       | 35,322,405          | 39,165,022          |
| <b>Total operating costs and expenses</b>               | <b>164,479,305</b>               | <b>116,660,531</b>  | <b>98,964,692</b>   |
| <b>INCOME BEFORE INCOME TAXES</b>                       | <b>46,162,824</b>                | <b>66,006,765</b>   | <b>89,549,789</b>   |
| Income taxes, current                                   | 15,494,732                       | 25,895,545          | 41,078,701          |
| Income taxes, deferred                                  | 1,880,794                        | 73,897              | (5,531,200)         |
| Income taxes, net                                       | 17,375,526                       | 25,969,442          | 35,547,501          |
| <b>NET INCOME</b>                                       | <b>\$28,787,298</b>              | <b>\$40,037,323</b> | <b>\$54,002,288</b> |
| Basic net income per common share                       | \$0.76                           | \$1.07              | \$1.52              |
| Weighted average of common shares outstanding - Basic   | 37,617,885                       | 37,418,253          | 35,550,503          |
| Fully diluted net income per share                      | \$0.71                           | \$0.99              | \$1.31              |
| Weighted average of common shares outstanding - Diluted | 40,471,524                       | 40,274,507          | 41,360,020          |
| Cash dividend declared per common share                 | \$0.54                           | \$0.40              | \$0.24              |
|   | For the Years Ended December 31, |                     |                     |
|   | 2009                             | 2008                | 2007                |

|   |                     |                     |                     |
|---|---------------------|---------------------|---------------------|
| <b>Comprehensive Income:</b>                              |                     |                     |                     |
| Net income  | \$28,787,298        | \$40,037,323        | \$54,002,288        |
| Change in net unrealized gains on investments, net of tax | 538,820             | 24,834              | -                   |
| <b>Comprehensive Income</b>                               | <b>\$29,326,118</b> | <b>\$40,062,157</b> | <b>\$54,002,288</b> |

The accompanying notes to consolidated financial statements are an integral part of these statements.

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY  
FOR THE YEARS ENDED DECEMBER 31, 2009, 2008 and 2007

For the Year Ended December 31, 2009

|   | Common<br>Shares | Preferred<br>Shares | Common<br>Stock<br>Amount | Preferred<br>Stock<br>Amount | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Stock<br>Held in<br>Trust | Treasur<br>Stock |
|---|------------------|---------------------|---------------------------|------------------------------|----------------------------------|----------------------|---|---------------------------|------------------|
| Balance,<br>December 31,<br>2008  | 40,158,019       | 138,640             | \$401,578                 | \$1,387                      | \$33,587,414                     | \$75,654,070         | \$24,834  | \$(733,860)               | \$(7,381,7       |
| Issuance of<br>common<br>shares   | 20,000           |                     | 200                       |                              | 21,800                           |                      |   |                           |                  |
| Preferred stock<br>conversion   | 75,000           | (30,000 )           | 750                       | (300 )                       | (450 )                           |                      |   |                           |                  |
| Release of<br>shares<br>from SGT  |                  |                     |                           |                              | 343,250                          |                      |   | 222,750                   | (756,37          |
| Retirement of<br>treasury<br>shares   | (38,135 )        |                     | (382 )                    |                              | (189,155 )                       |                      |   |                           | 189,537          |
| Stock<br>compensation<br>plans  |                  |                     |                           |                              | 1,520,647                        |                      |   |                           |                  |
| Net income  |                  |                     |                           |                              |                                  | 28,787,298           |   |                           |                  |
| Tax benefit on<br>exercise of<br>stock options<br>and vesting<br>of restricted<br>stock |                  |                     |                           |                              | 728,584                          |                      |   |                           |                  |
| Amortization<br>of deferred<br>compensation   |                  |                     |                           |                              | 654,824                          |                      |   |                           |                  |
| Declaration of<br>dividends   |                  |                     |                           |                              |                                  | (20,340,996)         |   |                           |                  |

Net unrealized  
gains on  
investments,  
net of  
tax effect of  
\$353,976

538,820

Balance,

December 31,  
2009

40,214,884 108,640 \$402,146 \$1,087 \$36,666,914 \$84,100,372 \$563,654 \$(511,110) \$(7,948,6

The accompanying notes are an integral part of the consolidated financial statements.

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

For the Year Ended December 31, 2008

|  | Common<br>Shares | Preferred<br>Shares | Common<br>Stock<br>Amount | Preferred<br>Stock<br>Amount | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Stock Held<br>in Trust | Treasury<br>Stock |
|--|------------------|---------------------|---------------------------|------------------------------|----------------------------------|----------------------|---|------------------------|-------------------|
| Balance,<br>December 31,<br>2007                     | 39,307,103       | 138,640             | \$393,072                 | \$1,387                      | \$24,779,798                     | \$50,724,674         | \$-   | \$(2,349,000)          | \$(974,740)       |
| Issuance of<br>common<br>shares                      | 1,816,000        |                     | 18,160                    |                              | 2,502,370                        |                      |   |                        | (3,407,700)       |
| Release of<br>shares<br>from SGT                     |                  |                     |                           |                              | 25,330                           |                      |   | 1,615,140              | (4,041,700)       |
| Repurchase of<br>common<br>shares                    |                  |                     |                           |                              |                                  |                      |   |                        | (2,999,700)       |
| Retirement of<br>treasury<br>shares                  | (965,084 )       |                     | (9,654 )                  |                              | (4,032,051 )                     |                      |   |                        | 4,041,700         |
| Stock<br>compensation<br>plans                       |                  |                     |                           |                              | 4,271,230                        |                      |   |                        |                   |
| Net income   |                  |                     |                           |                              |                                  | 40,037,323           |   |                        |                   |
| Tax benefit on<br>exercise<br>of stock<br>options    |                  |                     |                           |                              | 5,706,778                        |                      |   |                        |                   |
| Amortization of deferred<br>compensation             |                  |                     |                           |                              | 333,959                          |                      |   |                        |                   |
| Declaration of dividends                             |                  |                     |                           |                              |                                  | (15,107,927)         |   |                        |                   |
| Net unrealized<br>gains on<br>investments,<br>net of |                  |                     |                           |                              |                                  |                      |   |                        |                   |

|               |  |  |  |  |  |  |  |        |  |
|---------------|--|--|--|--|--|--|--|--------|--|
| tax effect of |  |  |  |  |  |  |  |        |  |
| \$15,595      |  |  |  |  |  |  |  | 24,834 |  |

|              |            |         |           |         |              |              |          |             |            |
|--------------|------------|---------|-----------|---------|--------------|--------------|----------|-------------|------------|
| Balance,     |            |         |           |         |              |              |          |             |            |
| December 31, |            |         |           |         |              |              |          |             |            |
| 2008         | 40,158,019 | 138,640 | \$401,578 | \$1,387 | \$33,587,414 | \$75,654,070 | \$24,834 | \$(733,860) | \$(7,381,7 |

The accompanying notes are an integral part of the consolidated financial statements.

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

For the Year Ended December 31, 2007

|  | Common<br>Shares | Preferred<br>Shares | Common<br>Stock<br>Amount | Preferred<br>Stock<br>Amount | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Stock Held<br>in Trust | Treasury<br>Stock |
|--|------------------|---------------------|---------------------------|------------------------------|----------------------------------|----------------------|---|------------------------|-------------------|
| Balance,<br>December 31,<br>2006               | 38,057,103       | 138,640             | \$ 380,572                | \$ 1,387                     | \$ 18,726,387                    | \$ 5,390,392         | \$ -  | \$(2,349,000)          | \$(101,820)       |
| Issuance of<br>common shares                   | 1,250,000        |                     | 12,500                    |                              | 833,500                          |                      |   |                        | (872,926)         |
| Stock<br>compensation plans                    |                  |                     |                           |                              | 2,781,019                        |                      |   |                        |                   |
| Net income                                     |                  |                     |                           |                              |                                  | 54,002,288           |   |                        |                   |
| Tax benefit on<br>exercise of stock<br>options |                  |                     |                           |                              | 2,130,560                        |                      |   |                        |                   |
| Amortization of<br>deferred<br>compensation    |                  |                     |                           |                              | 308,332                          |                      |   |                        |                   |
| Declaration of<br>dividends                    |                  |                     |                           |                              |                                  | (8,668,006)          |   |                        |                   |
| Balance,<br>December 31,<br>2007               | 39,307,103       | 138,640             | \$ 393,072                | \$ 1,387                     | \$ 24,779,798                    | \$ 50,724,674        | \$ -  | \$(2,349,000)          | \$(974,746)       |

The accompanying notes are an integral part of the consolidated financial statements.



UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | For the Years Ended December 31, |               |               |
|---|----------------------------------|---------------|---------------|
|   | 2009                             | 2008          | 2007          |
| Cash flows from operating activities:   |                                  |               |               |
| Net Income  | \$28,787,298                     | \$40,037,323  | \$54,002,288  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                  |               |               |
| Allowance for doubtful accounts   | 1,301,825                        | 567,337       | 223,681       |
| Depreciation  | 490,059                          | 480,313       | 399,292       |
| Amortization of cost of stock options   | 1,520,647                        | 4,271,230     | 2,781,019     |
| Amortization of restricted stock grants   | 654,825                          | 333,960       | 308,332       |
| Realized gains on investments   | (24,175,045 )                    | -             | -             |
| Foreign currency gains on investments   | (6,759,586 )                     | -             | -             |
| Amortization of premium / accretion of discount, net                              | 235,842                          | 35,095        | -             |
| Deferred income taxes   | 1,880,794                        | 73,898        | (5,531,200 )  |
| Tax benefit on exercise of stock options  | (275,640 )                       | (4,677,743 )  | (1,857,907 )  |
| Other   | 130,118                          | 137,571       | 10,000        |
| Net change in assets and liabilities relating to operating activities:            |                                  |               |               |
| Prepaid reinsurance premiums  | (27,247,465 )                    | (373,981 )    | (38,469,621 ) |
| Reinsurance recoverables  | (47,806,586 )                    | 2,389,418     | 29,155,464    |
| Premiums receivable   | 1,693,785                        | (4,731,235 )  | (13,026,090 ) |
| Other receivables   | (2,551,007 )                     | 2,756,757     | (948,035 )    |
| Income taxes recoverable  | (367 )                           | -             | -             |
| Deferred policy acquisition costs, net  | (9,056,678 )                     | (407,946 )    | 2,106,116     |
| Deferred ceding commission, net   | -                                | (2,122,269 )  | 2,122,269     |
| Other assets  | 28,656                           | (292,448 )    | (382,440 )    |
| Unpaid losses and loss adjustment expenses  | 39,249,979                       | 19,132,274    | 19,250,986    |
| Unearned premiums   | 19,881,084                       | 3,748,262     | 24,394,932    |
| Advance premium   | 4,218,357                        | 1,824,757     | 6,506,344     |
| Accounts payable  | 25,366                           | 175,113       | 246,098       |
| Reinsurance payable   | 49,120,347                       | (9,904,102 )  | (68,968,729 ) |
| Income taxes payable  | 368,968                          | -             | (13,298,935 ) |
| Other accrued expenses  | 6,069,942                        | (2,118,864 )  | 1,513,479     |
| Net cash provided by operating activities   | 37,785,518                       | 51,334,720    | 537,343       |
| Cash flows from investing activities:   |                                  |               |               |
| Purchases of fixed maturities   | (325,673,805 )                   | (4,369,500 )  | -             |
| Proceeds from sales of fixed maturities   | 299,033,089                      | -             | -             |
| Purchases of equity securities, available for sale                                | (206,053,904 )                   | -             | -             |
| Proceeds from sales of equity securities, available for sale                      | 147,635,080                      | -             | -             |
| Capital expenditures and building improvements                                    | (762,075 )                       | (486,742 )    | (804,574 )    |
| Proceeds from sale of property and equipment                                      | -                                | 2,500         | -             |
| Net cash used in investing activities   | (85,821,615 )                    | (4,853,742 )  | (804,574 )    |
| Cash flows from financing activities:   |                                  |               |               |
| Bank overdraft  | 4,597,131                        | 15,699,930    | -             |
| Preferred stock dividend  | (27,450 )                        | (49,950 )     | (49,950 )     |
| Common stock dividend   | (20,313,547 )                    | (18,299,123 ) | (7,279,767 )  |

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|  |                |                |                |
|--|----------------|----------------|----------------|
| Issuance of common stock                             | 55,000         | 130,530        | 10,500         |
| Repurchase of treasury stock                         | -              | (2,999,788 )   | -              |
| Treasury shares on option exercise                   | (223,376 )     | (3,418,469 )   | (37,426 )      |
| Tax benefit on exercise of stock options             | 275,640        | 4,677,743      | 1,857,907      |
| Repayments of loans payable                          | (367,647 )     | (2,820 )       | (12,378,724 )  |
| Net cash used in financing activities                | (16,004,249 )  | (4,261,947 )   | (17,877,460 )  |
| Net (decrease) increase in cash and cash equivalents | (64,040,346 )  | 42,219,031     | (18,144,691 )  |
| Cash and cash equivalents at beginning of period     | 256,964,637    | 214,745,606    | 232,890,297    |
| Cash and cash equivalents at end of period           | \$ 192,924,291 | \$ 256,964,637 | \$ 214,745,606 |
| <b>Non cash items</b>                                |                |                |                |
| Dividends accrued                                    | \$-            | \$-            | \$3,241,145    |

The accompanying notes are an integral part of the consolidated financial statements

UNIVERSAL INSURANCE HOLDINGS, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 – NATURE OF OPERATIONS AND BASIS OF PRESENTATION

Nature of Operations

Universal Insurance Holdings, Inc. (the “Company”) was originally incorporated as Universal Heights, Inc. in Delaware in November 1990. The Company changed its name to Universal Insurance Holdings, Inc. on January 12, 2001. The Company, through its wholly owned subsidiary, Universal Insurance Holding Company of Florida, formed Universal Property & Casualty Insurance Company (“UPCIC”) in 1997.

Insurance Operations

UPCIC’s application to become a Florida licensed property and casualty insurance company was filed in May 1997 with the Florida Department of Insurance (subsequently renamed the Florida Office of Insurance Regulation, “OIR”) and was approved on October 29, 1997. In 1998, UPCIC began operations through the acquisition of homeowner insurance policies issued by the Florida Residential Property and Casualty Joint Underwriting Association (“JUA”). The JUA was established in 1992 as a temporary measure to provide insurance coverage for individuals who could not obtain coverage from private carriers because of the impact on the private insurance market of Hurricane Andrew in 1992. Rather than serving as a temporary source of emergency insurance coverage as was originally intended, the JUA became a major provider of original and renewal insurance coverage for Florida residents. In an attempt to reduce the number of policies in the JUA, and thus the exposure of the program to liability, the Florida legislature approved a number of initiatives to depopulate the JUA, which resulted in policies being acquired by private insurers and provided additional incentives to private insurance companies to acquire policies from the JUA.

On December 4, 1997, the Company raised approximately \$6,700,000 in a private offering with various institutional and/or otherwise accredited investors pursuant to which the Company issued, in the aggregate, 11,208,996 shares of its common stock at a price of \$.60 per share. The proceeds of this transaction were used partially for working capital purposes and to meet the minimum regulatory capitalization requirements of \$5,000,000 required by the Florida Department of Insurance to engage in this type of homeowners’ insurance company business.

In February 1998, the Company commenced its insurance business. Since then the Company has developed into a vertically integrated insurance holding company performing all aspects of insurance underwriting, distribution and claims. Universal Risk Advisors, Inc. was incorporated in Florida on July 2, 1998, and became licensed by the Florida Department of Insurance on August 17, 1998 and contracted with UPCIC on September 28, 1998 as the Company’s wholly owned managing general agent (“MGA”). Through the MGA, the Company has underwriting and claims authority for UPCIC. The MGA seeks to generate revenue through policy fee income and other administrative fees from the marketing of UPCIC’s products through the Company’s distribution network and UPCIC.

Universal Florida Insurance Agency was incorporated in Florida on July 2, 1998, and Coastal Homeowners Insurance Specialists, Inc. was incorporated in Florida on July 2, 2001, each as wholly owned subsidiaries of Universal Insurance Holdings, Inc. to solicit voluntary business and to generate commission revenue. These entities are a part of the Company’s agency operations, which seek to generate income from commissions, premium financing referral fees and the marketing of ancillary services. In addition, Capital Resources Group, LTD. was incorporated in the British Virgin Islands on June 2, 2000 as a subsidiary of the Company to participate in contingent capital products. The Company has also formed a claims adjusting company, Universal Adjusting Corporation, which was incorporated in Delaware on August 9, 1999. Universal Adjusting Corporation currently has claims authority for UPCIC.

Blue Atlantic Reinsurance Corporation (“BARC”) was incorporated in Florida on November 9, 2007 as a wholly owned subsidiary of the Company to be a reinsurance intermediary broker. BARC became licensed by the OIR as a reinsurance intermediary broker on January 4, 2008.

In September 2006, the Company initiated the process of acquiring all of the outstanding common stock of Atlas Florida Financial Corporation, which owned all of the outstanding common stock of Sterling Premium Finance Company, Inc. (“Sterling”), from the Company’s Chief Executive Officer and Chief Operating Officer for \$50,000, which approximated Sterling’s book value. The Company received approval of the acquisition from the OIR. Sterling

has been renamed Atlas Premium Finance Company and commenced offering premium finance services in November 2007.

The Company filed an application with OIR on June 23, 2008 to open a second property and casualty subsidiary, Infinity Property and Casualty Insurance Company (“Infinity”), in the State of Florida. The Company intends for this new subsidiary to write homeowners, multi peril and inland marine coverage on homes valued in excess of \$1.0 million. UPCIC offers limits and coverage on homes valued at less than \$1,000,000. Additionally, the Company intends for the new subsidiary to write excess flood insurance on homes valued in excess of \$250,000. On October 1, 2008, the Company signed a consent order agreeing to the terms and conditions for the issuance of a certificate of authority to Infinity. The final approval and issuance of the certificate of authority was granted on December 2, 2008 by the OIR. Infinity was renamed American Platinum Property and Casualty Insurance Company (“American Platinum”). As of December 31, 2009, American Platinum had not yet underwritten any policies.

#### Basis of Presentation

The accompanying consolidated financial statements include the accounts of Universal Insurance Holdings, Inc., its wholly owned subsidiary, Universal Property & Casualty Insurance Co. and other wholly owned entities, and the Universal Insurance Holdings, Inc. Stock Grantor Trust. All intercompany accounts and transactions have been eliminated in consolidation. The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (“GAAP”) that differ from statutory accounting practices prescribed or permitted for insurance companies by regulatory authorities.

To conform to the 2009 presentation, certain amounts in the prior periods’ consolidated financial statements and notes have been reclassified. Such reclassifications were of an immaterial amount and had no effect on net income or stockholders’ equity.

#### NOTE 2 – SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies followed by the Company are summarized as follows:

**Use of Estimates.** The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. The Company’s primary areas of estimate are the recognition of premium revenues, insurance liabilities, deferred policy acquisition costs and reinsurance. Actual results could differ from those estimates.

**Principles of Consolidation.** The consolidated financial statements include the accounts, after intercompany eliminations, of the Company and its subsidiaries.

**Cash and Cash Equivalents.** The Company includes in cash equivalents all short-term, highly liquid investments that are readily convertible to known amounts of cash and have an original maturity of three months or less.

**Securities Held to Maturity.** Investments for which the Company has the ability and intent to hold to maturity are reported at amortized cost, adjusted for amortization of premiums or discounts and other-than-temporary declines in fair value. Prior to 2009, the Company used the specific identification method for determining realized gains and losses. Beginning in 2009, the Company began using the first in, first out (“FIFO”) method due to the increase in size and complexity of its investment portfolio.



**Securities Available for Sale.** Investments available for sale are stated at fair value on the balance sheet. Unrealized gains and losses are excluded from earnings and are reported as a component of other comprehensive income within stockholders' equity, net of related deferred income taxes. Prior to 2009, the Company used the specific identification method for determining realized gains and losses. Beginning in 2009, the Company began using the FIFO method due to the increase in size and complexity of its investment portfolio.

**Impairment of Securities.** For investments classified as available for sale, the difference between fair value and amortized cost for fixed income securities and cost for equity securities, net of deferred income taxes (as disclosed in Note 4), is reported as a component of accumulated other comprehensive income on the Consolidated Balance Sheet and is not reflected in the operating results of any period until reclassified to net income upon the consummation of a transaction with an unrelated third party or when the decline in fair value is deemed other than temporary. The assessment of whether the impairment of a security's fair value is other than temporary is performed using a portfolio review as well as a case-by-case review considering a wide range of factors.

There are a number of assumptions and estimates inherent in evaluating impairments and determining if they are other than temporary, including: 1) the Company's ability and intent to hold the investment for a period of time sufficient to allow for an anticipated recovery in value; 2) the expected recoverability of principal and interest; 3) the length of time and extent to which the fair value has been less than amortized cost for fixed income securities or cost for equity securities; 4) the financial condition, near-term and long-term prospects of the issue or issuer, including relevant industry conditions and trends, and implications of rating agency actions and offering prices; and 5) the specific reasons that a security is in a significant unrealized loss position, including market conditions which could affect liquidity. Additionally, once assumptions and estimates are made, any number of changes in facts and circumstances could cause us to subsequently determine that an impairment is other than temporary, including: 1) general economic conditions that are worse than previously forecasted or that have a greater adverse effect on a particular issuer or industry sector than originally estimated; 2) changes in the facts and circumstances related to a particular issue or issuer's ability to meet all of its contractual obligations; and 3) changes in facts and circumstances obtained that causes a change in our ability or intent to hold a security to maturity or until it recovers in value.

The Company performed evaluations of its investments classified as available for sale and has determined it held no securities for which impairment is other-than-temporary as of December 31, 2009 and 2008.

**Premiums Receivable.** Generally, premiums are collected prior to providing risk coverage, minimizing the Company's exposure to credit risk. The Company performs a policy level evaluation to determine the extent the premiums receivable balance exceeds the unearned premiums balance. The Company then ages this exposure to establish an allowance for doubtful accounts based on prior experience. As of December 31, 2009 and 2008, the Company had recorded allowances for doubtful accounts in the amounts of \$2,701,822 and \$1,399,997, respectively.

**Investments in Real Estate.** Investments in real estate are carried at cost less depreciation. Real estate represents a building purchased by UPCIC that the Company uses as its home office. Depreciation is provided on the straight-line basis over twenty-seven-and-one-half years. The Company reviews its real estate annually and whenever changes in circumstances indicate that the carrying amount may not be recoverable.

**Property and Equipment.** Property and equipment is recorded at cost. Depreciation is provided on the straight-line basis over the estimated useful life of the assets. Estimated useful life of all property and equipment ranges from three to five years. Routine repairs and maintenance are expensed as incurred. Website development costs are capitalized and amortized over their estimated useful life. The Company reviews its property and equipment annually and whenever changes in circumstances indicate that the carrying amount may not be recoverable.

Recognition of Premium Revenues. Property and liability premiums are recognized as revenue on a pro rata basis over the policy term. The portion of premiums that will be earned in the future is deferred and reported as unearned premiums. The Company believes that its revenue recognition policies conform to GAAP USA. In the event policyholders cancel their policies, unearned premiums represent amounts that UPCIC would refund policyholders. Accordingly, UPCIC determines unearned premiums by calculating the pro rata amount that would be due to the policyholders at a given point in time based upon the premiums owed over the life of each policy. As of December 31, 2009 and 2008, the Company has direct unearned premiums of \$278,370,544 and \$258,489,460, respectively.



Recognition of Commission Revenue. Commission revenue, which is comprised of the MGA's policy fee income on all new and renewal insurance policies and commissions generated from agency operations is recognized as income upon policy inception. The Company believes that its revenue recognition policies conform to GAAP USA.

Recognition of Policyholder Payment Plan Fee Revenue. UPCIC offers its policyholders the option of paying their policy premiums in full at inception or in two or four installment payments. UPCIC charges fees to its policyholders that elect to pay their premium in installments and records such fees as revenue when the policyholder makes the installment payment election and UPCIC bills the fees to the policyholder. These fees are included in Other Revenue in the Company's Consolidated Statements of Operations. The Company believes that its revenue recognition policies conform to GAAP USA.

Deferred Policy Acquisition Costs. Commissions and other costs of acquiring insurance that vary with and are primarily related to the production/deferred ceding commissions of new and renewal business are deferred and amortized over the terms of the policies to which they are related. Reinsurance ceding commissions received are deferred and amortized over the effective period of the related insurance policies. Deferred policy acquisition costs and deferred ceding commissions are netted for balance sheet presentation purposes. The components of deferred policy acquisition costs ("DPAC") and deferred ceding commission ("DCC") for the years ended December 31, 2009, 2008 and 2007 are as follows:

|                                    | For the years ended December 31, |                |               |
|------------------------------------|----------------------------------|----------------|---------------|
|                                    | 2009                             | 2008           | 2007          |
| DPAC, beginning of year            | \$40,155,150                     | \$37,018,747   | \$34,082,701  |
| Capitalized Costs                  | 88,333,192                       | 79,438,929     | 72,477,694    |
| Amortization of DPAC               | 84,517,056                       | 76,302,526     | 69,541,648    |
| DPAC, end of year                  | \$43,971,286                     | \$40,155,150   | \$37,018,747  |
| DCC, beginning of year             | \$ 39,747,203                    | \$ 39,141,016  | \$ 31,976,585 |
| Ceding Commissions Written         | 68,566,674                       | 78,654,864     | 73,489,130    |
| Earned Ceding Commissions          | 73,807,215                       | 78,048,676     | 66,324,699    |
| DCC, end of year                   | \$ 34,506,662                    | \$ 39,747,203  | \$ 39,141,016 |
| DPAC (DCC), net, beginning of year | \$ 407,946                       | \$ (2,122,269) | \$ 2,106,116  |
| Capitalized Costs, net             | 19,766,518                       | 784,064        | (1,011,435)   |
| Amortization of DPAC, net          | 10,709,840                       | (1,746,151)    | 3,216,949     |

|                              |              |            |                |
|------------------------------|--------------|------------|----------------|
| DPAC (DCC), net, end of year | \$ 9,464,624 | \$ 407,946 | \$ (2,122,269) |
|------------------------------|--------------|------------|----------------|

Insurance Liabilities. Unpaid losses and loss adjustment expenses (“LAE”) are provided for as claims are incurred. The provision for unpaid losses and loss adjustment expenses includes: (1) the accumulation of individual case estimates for claims and claim adjustment expenses reported prior to the close of the accounting period; (2) estimates for unreported claims based on industry data; and (3) estimates of expenses for investigating and adjusting claims based on the experience of the Company and the industry.

Inherent in the estimates of ultimate claims are expected trends in claim severity, frequency and other factors that may vary as claims are settled. The amount of uncertainty in the estimates for casualty coverage is significantly affected by such factors as the amount of claims experience relative to the development period, knowledge of the actual facts and circumstances and the amount of insurance risk retained. In addition, UPCIC's policyholders are currently concentrated in South Florida, which is periodically subject to adverse weather conditions, such as hurricanes and tropical storms. The methods for making such estimates and for establishing the resulting liability are continually reviewed, and any adjustments are reflected in current earnings.

**Provision for Premium Deficiency.** It is the Company's policy to evaluate and recognize losses on insurance contracts when estimated future claims and maintenance costs under a group of existing contracts will exceed anticipated future premiums. No accruals for premium deficiency were considered necessary as of December 31, 2009 and 2008.

**Reinsurance.** In the normal course of business, the Company seeks to reduce the risk of loss that may arise from catastrophes or other events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers. Amounts recoverable from reinsurers are estimated in a manner consistent with the provisions of the reinsurance agreement and consistent with the establishment of the liability of the Company.

**Income Taxes.** Income tax provisions are based on the asset and liability method. Deferred federal and state income taxes have been provided for temporary differences between the tax basis of assets and liabilities and their reported amounts in the consolidated financial statements, net of valuation allowance. The Company reviews its deferred tax assets for recoverability. At December 31, 2009 and 2008, the Company determined that the benefit of its deferred tax assets were fully realizable and, therefore, no valuation allowance was recorded.

**Income (Loss) Per Share of Common Stock.** Basic earnings per share is computed by dividing the Company's net income (loss) less cumulative Preferred Stock dividends by the weighted-average number of shares of Common Stock outstanding during the period. Diluted earnings per share is computed by dividing the Company's net income (loss) minus Preferred Stock dividends by the weighted average number of shares of Common Stock outstanding during the period and the impact of all dilutive potential common shares, primarily Preferred Stock, options and warrants. The dilutive impact of stock options and warrants is determined by applying the treasury stock method and the dilutive impact of the Preferred Stock is determined by applying the "if converted" method.

**Fair Market Value of Financial Instruments.** The Company uses the following methods and assumptions in estimating the fair value of financial instruments.

**Cash equivalents:** the carrying amount approximates fair value because of the short maturity of those instruments.

**Fixed maturities:** the carrying amount for fixed maturities classified as held to maturity securities reported in the Condensed Consolidated Balance Sheet represents amortized cost. The carrying amount for fixed maturities classified as available for sale represents fair value, which is determined using unadjusted quoted market prices, with unrealized gains and losses excluded from earnings and reported in a separate component of stockholders' equity, namely, Accumulated Other Comprehensive Income.

**Equity securities:** the Company's equity securities are classified as available for sale and are, therefore, carried on the Condensed Consolidated Balance Sheet at fair value using unadjusted quoted market prices.

**Long-term debt:** The Company's long-term debt was held at carrying values of \$24,632,353 and \$25,000,000 as of December 31, 2009 and 2008, respectively. The fair value of long-term debt as of December 31, 2009 was estimated based on discounted cash flows utilizing the interest rate quoted by the issuer of the note, the State Board of

Administration of Florida (“SBA”), and determined to be \$18,299,889. The interest rate quoted by the SBA is below prevailing rates quoted by private lending institutions. However, as the Company’s use of funds from the surplus note is limited by the terms of the agreement, the Company has determined the interest rate quoted by the SBA to be appropriate for purposes of establishing the fair value of the note.

Concentrations of Credit Risk. Financial instruments, which potentially subject the Company to concentrations of credit risk, consist principally of cash and cash equivalents, equity securities, premiums receivable and reinsurance recoverables.

Concentrations of credit risk with respect to cash on deposit are limited by the Company's policy of investing excess cash in money market accounts and repurchase agreements backed by the US Government and US Government Agency Securities with major national banks. These accounts are held by the Institutional Trust & Custody division of U.S. Bank, the Trust Department of SunTrust Bank and Evergreen Investment Management Company, LLC.

The Company maintains depository relationships with SunTrust Bank and Wachovia Bank, N.A. It is the Company's policy not to have a balance of more than \$250,000 for any of its affiliates at either institution on any given day to minimize exposure to a bank failure. Cash balances in excess of FDIC-insured limits are transferred daily into custodial accounts with SunTrust Bank where cash is immediately invested into shares of Ridgeworth Institutional US Treasury Securities Money Market.

Concentrations of credit risk with respect to premiums receivable are limited due to the large number of individuals comprising the Company's customer base. However, the majority of the Company's revenues are currently derived from products and services offered to customers in Florida, which could be adversely affected by economic downturns, an increase in competition or other environmental changes.

In order to reduce credit risk for amounts due from reinsurers, UPCIC and American Platinum Property & Casualty Insurance Company ("APPCIC") seek to do business with financially sound reinsurance companies and regularly evaluate the financial strength of all reinsurers used. UPCIC's largest reinsurer, Everest Reinsurance Company, has the following ratings from each of the rating agencies: A+ from A.M. Best Company, A+ from Standard and Poor's Rating Services and Aa3 from Moody's Investors Service, Inc. As of December 31, 2009 and 2008, UPCIC's reinsurance portfolio contained the following authorized reinsurers that had unsecured recoverables for paid and unpaid losses, including incurred but not reported ("IBNR") reserves, loss adjustment expenses and unearned premiums whose aggregate balance exceeded 3% of UPCIC's statutory surplus:

| Reinsurer                          | As of December 31, |               |
|------------------------------------|--------------------|---------------|
|                                    | 2009               | 2008          |
| Everest Reinsurance Company        | \$208,129,753      | \$168,444,284 |
| Florida Hurricane Catastrophe Fund | 24,888,534         | 31,445,808    |
| Total                              | \$233,018,287      | \$199,890,092 |

As of December 31, 2009 and 2008, UPCIC did not have any unsecured recoverables from unauthorized reinsurers exceeding 3% of UPCIC's statutory surplus.

As of December 31, 2009, the Company held two equity securities in unrealized loss positions that, in the aggregate, comprise 6.1% of its investment portfolio.

Stock Options. The Company grants options for a fixed number of shares to employees and outside Directors with an exercise price equal to the fair value of shares as of the grant date. In accordance with GAAP USA, the Company recognizes as compensation expense the grant-date fair value of stock options ratably over their respective vesting periods. The compensation expense for the stock compensation plans that has been charged against income before income taxes was \$1,520,647, \$4,271,228 and \$2,781,017 for the years ended December 31, 2009, 2008 and 2007, respectively, with a corresponding deferred income tax benefit of \$586,590, \$1,647,626 and \$1,072,777, respectively. As of December 31, 2009 the total unrecognized compensation cost related to nonvested share-based

compensation granted under the stock compensation plans was \$242,346. The cost is expected to be recognized over a weighted average period of 0.82 years. In addition, during the year ended December 31, 2009, the Company did not issue any restricted common stock. During the year ended December 31, 2008 and 2007, the Company issued restricted common stock valued at \$693,000 and \$925,000 as compensation, respectively. These restricted stock awards are being expensed ratably over their respective vesting periods.

**Statutory Accounting.** UPCIC prepares its statutory financial statements in conformity with accounting practices prescribed or permitted by the Office of Insurance Regulation of the State of Florida. Effective January 1, 2001, the Office of Insurance Regulation of the State of Florida required that insurance companies domiciled in the State of Florida prepare their statutory financial statements in accordance with the NAIC Accounting Practices and Procedures

Manual (the “Manual”), as modified by the Office of Insurance Regulation of the State of Florida. Accordingly, the admitted assets, liabilities and capital and surplus of UPCIC as of December 31, 2009 and 2008, and the results of its operations and its cash flow, for the years ended December 31, 2009, 2008 and 2007, have been determined in accordance with statutory accounting principles, but adjusted to accounting principles generally accepted in the United States of America (GAAPUSA) for purposes of these financial statements. These principles are designed primarily to demonstrate the ability to meet obligations to policyholders and claimants and, consequently, differ in some respects from GAAPUSA.

#### New Accounting Pronouncements:

In April 2009, the Financial Accounting Standards Board (“FASB”) issued guidance on “Recognition and Presentation of Other-than-Temporary Impairments”, which amends the criteria for the recognition of other-than-temporary impairments (“OTTI”) for debt securities and requires that credit losses be recognized in earnings and losses resulting from factors other than credit of the issuer be recognized in other comprehensive income. Prior to adoption, all OTTI was recorded in earnings in the period of recognition. This guidance is effective for interim and annual periods ending after June 15, 2009, and requires a cumulative effect adjustment to the opening balance of retained earnings with a corresponding adjustment to accumulated other comprehensive income. The Company adopted this guidance in the second quarter of 2009. The adoption of this guidance did not have an effect on the results of operations or financial position of the Company.

In April 2009, the FASB issued guidance on “Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly.” Under this guidance, if an entity determines that there has been a significant decrease in the volume and level of activity for the asset or the liability in relation to the normal market activity for the asset or liability (or similar assets or liabilities), then transactions or quoted prices may not accurately reflect fair value. In addition, if there is evidence that the transaction for the asset or liability is not orderly, the entity shall place little, if any, weight on that transaction price as an indicator of fair value. This guidance is effective for interim and annual periods ending after June 15, 2009, and shall be applied prospectively. The Company adopted this guidance in the second quarter of 2009. The adoption of this guidance did not have an effect on the results of operations or financial position of the Company.

In April 2009, the FASB issued guidance on “Interim Disclosures about Fair Value of Financial Instruments”, which requires disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. This guidance requires fair value disclosures on a quarterly basis, providing qualitative and quantitative information about fair value estimates for all those financial instruments not measured on the balance sheet at fair value. This guidance is effective for interim reporting periods ending after June 15, 2009 and was adopted by the Company in the second quarter of 2009. The adoption of this guidance did not have an effect on the results of operations or financial position of the Company.

In May 2009, the FASB issued guidance on “Subsequent Events”, which establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued, and requires the disclosure of the date through which an entity has evaluated subsequent events and the basis for that date – that is, whether that date represents the date the financial statements were issued or were available to be issued. This guidance is effective for interim and annual periods ending after June 15, 2009 and was adopted by the Company in the second quarter of 2009. The adoption of this guidance did not have an effect on the results of operations or financial position of the Company.

In June 2009, the FASB issued guidance on “The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles”, which establishes the FASB Accounting Standards Codification as the sole source of authoritative U.S. GAAP recognized by the FASB to be applied to nongovernmental entities. Rules and

interpretive releases of the Securities and Exchange Commission (“SEC”) promulgated under the authority of the federal securities laws are also sources of authoritative GAAP for SEC registrants. This guidance is effective for financial statements issued for interim and annual periods ending after September 15, 2009 and was adopted by the Company in the third quarter of 2009. The FASB Accounting Standards Codification supersedes all existing non-SEC accounting and reporting standards. The adoption of this guidance changed the Company’s references to U.S. GAAP accounting standards but did not have an effect on the results of operations or financial position of the Company.

In February 2010, the FASB amended the subsequent events guidance issued in May 2009 to remove the requirement for SEC filers to disclose a date through which subsequent events have been evaluated in both issued and revised



financial statements. The amendment is effective upon issuance. The adoption of this guidance did not have an impact on the Company's consolidated financial condition or results of operations.

#### NOTE 3 – REINSURANCE

UPCIC's in-force policyholder coverage for windstorm exposures as of December 31, 2009 was approximately \$115.2 billion. In the normal course of business, UPCIC also seeks to reduce the risk of loss that may arise from catastrophes or other events that cause unfavorable underwriting results by reinsuring certain levels of risk in various areas of exposure with other insurance enterprises or reinsurers.

Amounts recoverable from reinsurers are estimated in a manner consistent with the reinsurance contracts. Reinsurance premiums, losses and loss adjustment expenses ("LAE") are accounted for on a basis consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts. Reinsurance ceding commissions received are deferred and netted against policy acquisition costs and amortized over the effective period of the related insurance policies.

UPCIC limits the maximum net loss that can arise from large risks or risks in concentrated areas of exposure by reinsuring (ceding) certain levels of risks with other insurers or reinsurers on an automatic basis under general reinsurance contracts known as "treaties". The reinsurance arrangements are intended to provide UPCIC with the ability to maintain its exposure to loss within its capital resources. Such reinsurance includes quota share, excess of loss and catastrophe forms of reinsurance. The Company submits the UPCIC reinsurance program for regulatory review to the OIR.

##### 2009 Reinsurance Program

###### Quota Share

Effective June 1, 2009, UPCIC entered into a quota share reinsurance treaty with Everest Reinsurance Company ("Everest Re"). Everest Re has the following ratings from each of the rating agencies: A+ from A.M. Best Company, A+ from Standard and Poor's Rating Services and Aa3 from Moody's Investors Service, Inc. Under the quota share treaty, through May 31, 2010, UPCIC cedes 50% of its gross written premiums, losses and LAE for policies with coverage for wind risk, with a ceding commission payable to UPCIC equal to 25% of ceded gross written premiums. In addition, the quota share treaty has a limitation for any one occurrence of 58% of gross premiums earned, not to exceed \$160,000,000 (of which UPCIC's net liability in a first event scenario is \$50,000,000 (\$75,000,000 net of \$25,000,000 retained by the Company under the excess catastrophe contract, effective June 12, 2009, described in the "Excess Catastrophe" section below), in a second event scenario is \$16,000,000 and in a third event scenario is \$16,000,000) and a limitation from losses arising out of events that are assigned a catastrophe serial number by the Property Claims Services ("PCS") office of 175% of gross premiums earned, not to exceed \$480,000,000.

###### Excess Per Risk

Effective June 1, 2009 through May 31, 2010, UPCIC entered into a multiple line excess per risk agreement with various reinsurers. Under the multiple line excess per risk agreement, UPCIC obtained coverage of \$1,400,000 in excess of \$600,000 ultimate net loss for each risk and each property loss, and \$1,000,000 in excess of \$300,000 for each casualty loss. A \$7,000,000 aggregate limit applies to the term of this agreement.

Effective June 1, 2009 through May 31, 2010, UPCIC entered into a property per risk excess agreement covering ex-wind only policies. Under the property per risk excess agreement, UPCIC obtained coverage of \$400,000 in excess of \$200,000 for each property loss. A \$2,400,000 aggregate limit applies to the term of the contract.

The total cost of UPCIC's multiple line excess reinsurance program effective June 1, 2009 through May 31, 2010 is \$3,000,000 of which UPCIC's cost is 50%, or \$1,500,000, and the quota share reinsurers' cost is the remaining 50%. The total cost of UPCIC's property per risk reinsurance program effective June 1, 2009 through May 31, 2010 is \$400,000.

## Excess Catastrophe

Effective June 1, 2009 through May 31, 2010, under excess catastrophe contracts, UPCIC obtained catastrophe coverage of \$627,000,000 in excess of \$160,000,000 covering certain loss occurrences including hurricanes. The coverage of \$627,000,000 in excess of \$160,000,000 has a second full limit available to UPCIC; additional premium is calculated pro rata as to amount and 100% as to time, as applicable.

Effective June 1, 2009 through May 31, 2010, UPCIC purchased a reinstatement premium protection contract which reimburses UPCIC for its cost to reinstate the catastrophe coverage of the first \$352,000,000 (part of \$627,000,000) in excess of \$160,000,000.

Effective June 12, 2009 through May 31, 2010, under an excess catastrophe contract, UPCIC obtained catastrophe coverage of \$50,000,000 in excess of \$110,000,000 (placed 50%) covering certain loss occurrences including hurricanes. Loss occurrence is defined as all individual losses directly occasioned by any one disaster, accident or loss or series of disasters, accidents or losses arising out of one event, which occurs in the State of Florida. The Company is the reinsurer under this contract through a segregated account set up by an unrelated company. Accordingly, the Company's aggregate net liability in a first event scenario is UPCIC's \$50,000,000 (as noted above in the "Quota Share" section) and the \$25,000,000 coverage provided by the Company. The intercompany transactions relating to the contract have been eliminated in consolidation.

Effective June 1, 2009 through May 31, 2010, UPCIC also obtained subsequent catastrophe event excess of loss reinsurance to cover certain levels of UPCIC's net retention through two catastrophe events including hurricanes, as follows:

|  | 2nd Event   | 3rd Event  |
|--|---|--|
| Coverage                               | \$118,000,000 in excess of \$42,000,000 each loss occurrence subject to an otherwise recoverable amount of \$118,000,000 (placed 50%) | \$128,000,000 in excess of \$32,000,000 each loss occurrence subject to an otherwise recoverable amount of \$256,000,000 (placed 100%) |
| Deposit premium (100%)                 | \$21,240,000  | \$10,240,000   |
| Minimum premium (100%)                 | \$16,992,000  | \$8,192,000  |
| Premium rate -% of total insured value | 0.019309%   | 0.009309%  |

UPCIC also obtained coverage from the Florida Hurricane Catastrophe Fund ("FHCF"), which is administered by the Florida State Board of Administration ("SBA"). Under the reimbursement agreement, FHCF would reimburse UPCIC, for each loss occurrence during the contract year for 90% of the ultimate loss paid by UPCIC in excess of its retention plus 5% of the reimbursed losses to cover loss adjustment expenses. A covered event means any one storm declared to be a hurricane by the National Hurricane Center for losses incurred in Florida, both while it is a hurricane and through subsequent downgrades. For the contract year June 1, 2009 to May 31, 2010, UPCIC purchased the traditional

FHCF coverage and did not purchase the Temporary Increase in Coverage Limit Option offered to insurers by the FHCF. As of December 31, 2009 the estimated coverage is 90% of \$1,038,999,659 in excess of \$392,807,984. The estimated premium for this coverage is \$58,819,440.

Also at June 1, 2009, the FHCF made available, and UPCIC obtained, \$10,000,000 of additional catastrophe excess of loss coverage with one free reinstatement of coverage to carriers qualified as Limited Apportionment Companies or companies that participated in the Insurance Capital Build-Up Incentive Program (the "ICBUI Program") offered by the FHCF, such as UPCIC. This particular layer of coverage at June 1, 2009 is \$10,000,000 in excess of \$28,200,000. The premium for this coverage is \$5,000,000.

On October 30, 2009, the SBA published its most recent estimate of the FHCF's loss reimbursement capacity in the Florida Administrative Weekly. The SBA estimated that the FHCF's total loss reimbursement capacity under current

market conditions for the 2009 - 2010 contract year is projected to be \$18.998 billion over the 12-month period following the estimate. The SBA also referred to its report entitled, "October 2009 Estimated Claims Paying Capacity Report" ("Report") as providing greater detail regarding the FHCF's loss reimbursement capacity. The Report estimated that the FHCF's minimum 12-month loss reimbursement capacity is \$14.998 billion and its maximum 12-month loss reimbursement capacity is \$21.998 billion. UPCIC elected to purchase the FHCF Mandatory Layer of Coverage for the 2009 - 2010 contract year, which corresponds to FHCF loss reimbursement capacity of \$17.175 billion. By law, the FHCF's obligation to reimburse insurers is limited to its actual claims-paying capacity. In addition, the cost of UPCIC's reinsurance program may increase should UPCIC deem it necessary to purchase additional private market reinsurance due to reduced estimates of the FHCF's loss reimbursement capacity.

The total cost of UPCIC's private catastrophe reinsurance program effective June 1, 2009 through May 31, 2010 is \$155,258,800 of which UPCIC's cost is 50%, or \$77,629,400, and the quota share reinsurers' cost is the remaining 50%. The total cost of UPCIC's private catastrophe reinsurance layer effective June 12, 2009 through May 31, 2010 is \$17,500,000 which is eliminated in consolidation. In addition, UPCIC purchases reinstatement premium protection as described above which amounts to \$22,312,747. The cost of subsequent event catastrophe reinsurance is \$15,740,000. The estimated premium UPCIC plans to cede to the FHCF for the 2009 hurricane season is \$58,819,440 of which UPCIC's cost is 50%, or \$29,409,720, and the quota share reinsurers' cost is the remaining 50%. UPCIC is also participating in the additional coverage option for Limited Apportionment Companies or companies that participated in the ICBUI Program, the premium for which is \$5,000,000, of which UPCIC's cost is 50%, or \$2,500,000, and the quota share reinsurers' cost is the remaining 50%.

Effective June 1, 2009 through December 31, 2009, the Company obtained \$60,000,000 of coverage via a catastrophe risk-linked transaction contract in the event UPCIC's catastrophe coverage is exhausted. The total cost of the Company's risk-linked transaction contract is \$11,100,000.

UPCIC is responsible for losses related to catastrophic events with incurred losses in excess of coverage provided by UPCIC's reinsurance program and for losses that otherwise are not covered by the reinsurance program, which could have a material adverse effect on UPCIC's and the Company's business, financial condition and results of operations. As of June 30, 2009, UPCIC had coverage to approximately the 114-year Probable Maximum Loss (PML). PML is a general concept applied in the insurance industry for defining high loss scenarios that should be considered when underwriting insurance risk. Catastrophe models produce loss estimates that are qualified in terms of dollars and probabilities. Probability of exceedance or the probability that the actual loss level will exceed a particular threshold is a standard catastrophe model output. For example, the 100-year PML represents a 1.00% Annual Probability of Exceedance (the 114-year PML represents a 0.877% Annual Probability of Exceedance). It is estimated that the 100-year PML is likely to be equaled or exceeded in one year out of 100 on average, or 1 percent of the time. It is the 99th percentile of the annual loss distribution.

Amounts recoverable from reinsurers are estimated in accordance with the reinsurance contract. Reinsurance premiums, losses and LAE are accounted for on bases consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts.

The Company's reinsurance arrangements had the following effect on certain items in the Condensed Consolidated Statements of Operations:

Year Ended December 31, 2009

| Premiums | Premiums | Loss and Loss |
|----------|----------|---------------|
|----------|----------|---------------|

|        | Written        | Earned         | Adjustment<br>Expenses |
|--------|----------------|----------------|------------------------|
| Direct | \$ 562,671,620 | \$ 542,790,538 | \$ 214,981,546         |
| Ceded  | (428,384,278)  | (401,136,813)  | (108,848,411)          |
| Net    | \$ 134,287,342 | \$ 141,653,725 | \$ 106,133,135         |

## 2008 Reinsurance Program

## Quota Share

Effective June 1, 2008, UPCIC entered into a quota share reinsurance treaty with Everest Re. Under the quota share treaty, through May 31, 2009, UPCIC ceded 50% of its gross written premiums, losses and LAE for policies with coverage for wind risk, with a ceding commission payable to UPCIC equal to 31% of ceded gross written premiums. In addition, the quota share treaty has a limitation for any one occurrence of 55% of gross premiums earned, not to exceed \$150,000,000 (of which UPCIC's net liability in a first event scenario is \$70,000,000, in a second event scenario is \$14,800,000 and in a third event scenario is \$15,000,000) and a limitation from losses arising out of events that are assigned a catastrophe serial number by the PCS office of 164% of gross premiums earned, not to exceed \$450,000,000.

## Excess Per Risk

Effective June 1, 2008 through May 31, 2009, UPCIC entered into a multiple line excess per risk agreement with various reinsurers. Under the multiple line excess per risk agreement, UPCIC obtained coverage of \$1,300,000 in excess of \$500,000 ultimate net loss for each risk and each property loss, and \$1,000,000 in excess of \$300,000 for each casualty loss. A \$7,800,000 aggregate limit applies to the term of this agreement. Additionally under this agreement, no property claim shall be made until UPCIC has retained the first \$1,300,000 of potential recovery.

Effective June 1, 2008 through May 31, 2009, UPCIC entered into a property per risk excess agreement covering ex-wind only policies. Under the property per risk excess agreement, UPCIC obtained coverage of \$300,000 in excess of \$200,000 for each property loss. A \$2,100,000 aggregate limit applies to the term of the contract.

The total cost of UPCIC's multiple line excess reinsurance program effective June 1, 2008 through May 31, 2009 is \$2,058,270 of which UPCIC's cost is 50%, or \$1,029,135, and the quota share reinsurers' cost is the remaining 50%. The total cost of UPCIC's property per risk reinsurance program effective June 1, 2008 through May 31, 2009 is \$394,562.

## Excess Catastrophe

Effective June 1, 2008 through May 31, 2009, under an excess catastrophe contract, UPCIC obtained catastrophe coverage of \$399,000,000 in excess of \$150,000,000 covering certain loss occurrences including hurricanes.

|  | First Layer   | Second Layer  | Third Layer   |
|--|---|---|---|
| Coverage                               | \$140,000,000 in excess of \$150,000,000 each loss occurrence (placed 100%) | \$134,000,000 in excess of \$290,000,000 each loss occurrence (placed 100%) | \$125,000,000 in excess of \$424,000,000 each loss occurrence (placed 100%) |
| Deposit premium                        | \$48,300,000  | \$24,120,000  | \$14,375,000  |
| Minimum premium                        | \$38,640,000  | \$19,296,000  | \$11,500,000  |
| Premium rate -% of total insured value | 0.050837%   | 0.025387%   | 0.015130%   |

Loss occurrence is defined as all individual losses directly occasioned by any one disaster, accident or loss or series of disasters, accidents or losses arising out of one event, which occurs in the State of Florida. The contract contains a

provision for one reinstatement in the event coverage is exhausted. An additional premium will be calculated pro rata as to amount and 100% as to time.

Effective June 1, 2008 through May 31, 2009, UPCIC purchased a reinstatement premium protection contract which reimburses UPCIC for its cost to reinstate the catastrophe coverage of the first \$274,000,000 in excess of \$150,000,000.

Also, effective June 1, 2008, UPCIC also obtained subsequent catastrophe event excess of loss reinsurance to cover certain levels of UPCIC's net retention through two catastrophe events including hurricanes, as follows:



|  |   |  |
|--|---|--|
|  | 2nd Event   | 3rd Event  |
| Coverage                                     | \$110,400,000 in<br>excess of<br>\$39,600,000 each<br>loss occurrence<br>subject to an<br>otherwise<br>recoverable amount<br>of \$110,400,000<br>(placed 50%) | \$120,000,000 in<br>excess of \$30,000,000<br>each loss occurrence<br>subject to an<br>otherwise recoverable<br>amount of<br>\$240,000,000<br>(placed 50%) |
| Deposit premium<br>(100%)                    | \$16,560,000  | \$7,800,000  |
| Minimum<br>premium (100%)                    | \$13,248,000  | \$6,240,000  |
| Premium rate -%<br>of<br>total insured value | 0.017430%   | 0.008210%  |

UPCIC also obtained coverage from the FHCF, which is administered by the SBA. Under the reimbursement agreement, FHCF would reimburse UPCIC, with respect to each loss occurrence during the contract year for 90% of the ultimate loss paid by UPCIC in excess of its retention plus 5% of the reimbursed losses to cover loss adjustment expenses. A covered event means any one storm declared to be a hurricane by the National Hurricane Center for losses incurred in Florida, both while it is a hurricane and through subsequent downgrades. For the contract year June 1, 2008 to May 31, 2009, the SBA made available through the 2007 passage of House Bill 1A an additional \$12 billion (Temporary Increase in Coverage Limit - TICL) of Florida Hurricane Catastrophe Fund coverage for the 2008 wind season. UPCIC purchased both the traditional FHCF coverage as well as the TICL FHCF coverage for the contract year June 1, 2008 to May 31, 2009. As of December 31, 2008, the estimated coverage is 90% of \$1,514,348,584 in excess of \$305,438,476. The premium for this coverage is \$59,077,813.

Also at June 1, 2008, the FHCF made available, and UPCIC obtained, \$10,000,000 of additional catastrophe excess of loss coverage with one free reinstatement of coverage to carriers qualified as Limited Apportionment Companies or companies that participated in the UCBIUI Program offered by the FHCF, such as UPCIC. This particular layer of coverage at June 1, 2008 is \$10,000,000 in excess of \$29,600,000. The premium for this coverage is \$5,000,000.

The total cost of UPCIC's underlying catastrophe private reinsurance program effective June 1, 2008 through May 31, 2009 is \$86,795,000 of which UPCIC's cost is 50%, or \$43,397,500, and the quota share reinsurers' cost is the remaining 50%. In addition, UPCIC purchases reinstatement premium protection as described above which amounts to \$12,266,483. The cost of subsequent event catastrophe reinsurance is \$12,180,000. The estimated premium UPCIC plans to cede to the FHCF for the 2008 hurricane season is \$59,077,813 of which UPCIC's cost is 50%, or \$29,538,907, and the quota share reinsurers' cost is the remaining 50%. UPCIC is also participating in the additional coverage option for Limited Apportionment Companies or companies that participated in the ICBUI Program, the premium for which is \$5,000,000, of which UPCIC's cost is 50%, or \$2,500,000, and the quota share reinsurers' cost is the remaining 50%.

Effective June 1, 2008 through December 31, 2008, the Company obtained \$60,000,000 of coverage via a catastrophe risk-linked transaction contract in the event UPCIC's catastrophe coverage is exhausted or UPCIC is unable to successfully collect from the FHCF for losses involving the Temporary Increase in Coverage Limits. The total cost of the Company's risk-linked transaction contract is \$10,260,000.

Effective July 1, 2008 through May 31, 2009, under an excess catastrophe contract, UPCIC obtained an additional \$90,000,000 of catastrophe coverage via a new top layer of 90% of \$100,000,000 in excess of \$549,000,000 covering certain loss occurrences including hurricanes. The contract contains a provision for one reinstatement in the event coverage is exhausted; additional premium is calculated pro rata as to amount and 100% as to time. The total cost of this new top layer is \$7,200,000 of which UPCIC's cost is 50%, or \$3,600,000, and the quota share reinsurers' cost is the remaining 50%.

Also effective July 1, 2008 through May 31, 2009, UPCIC secured an additional \$80,000,000 of third event catastrophe coverage via a new layer of 80% of \$100,000,000. The total cost of this new layer is \$4,000,000 of which UPCIC's cost is 50%, or \$2,000,000, and the quota share reinsurers' cost is the remaining 50%.

UPCIC is responsible for losses related to catastrophic events with incurred losses in excess of coverage provided by UPCIC's reinsurance program and for losses that otherwise are not covered by the reinsurance program, which could have a material adverse effect on UPCIC's and the Company's business, financial condition and results of operations. At the start of the hurricane season on June 1, 2008, UPCIC had coverage to approximately the 133-year PML. With the additional catastrophic coverage via the new top layer effective July 1, 2008, UPCIC would have had coverage to approximately the 145-year PML. PML is a general concept applied in the insurance industry for defining high loss scenarios that should be considered when underwriting insurance risk. Catastrophe models produce loss estimates that are qualified in terms of dollars and probabilities. Probability of exceedance or the probability that the actual loss level will exceed a particular threshold is a standard catastrophe model output. For example, the 100-year PML represents a 1.00% Annual Probability of Exceedance (the 133-year PML represents a 0.752% Annual Probability of Exceedance and the 145-year PML represents a 0.690% Annual Probability of Exceedance). It is estimated that the 100-year PML is likely to be equaled or exceeded in one year out of 100 on average, or 1 percent of the time. It is the 99th percentile of the annual loss distribution.

Amounts recoverable from reinsurers are estimated in accordance with the reinsurance contract. Reinsurance premiums, losses and LAE are accounted for on bases consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts.

The preceding reinsurance arrangements had the following effect on certain items in the Consolidated Statements of Operations:

|        | Year Ended December 31, 2008 |                    |                                    |
|--------|------------------------------|--------------------|------------------------------------|
|        | Premiums<br>Written          | Premiums<br>Earned | Loss and<br>Adjustment<br>Expenses |
| Direct | \$ 511,369,676               | \$ 507,621,412     | \$ 160,615,643                     |
| Ceded  | (360,581,696)                | (360,207,715)      | (79,277,517)                       |
| Net    | \$ 150,787,980               | \$ 147,413,697     | \$ 81,338,126                      |

#### 2007 Reinsurance Program

##### Quota Share

Effective June 1, 2007, UPCIC entered into a quota share reinsurance treaty agreement with Everest Re. Under the quota share treaty, through May 31, 2008, UPCIC cedes 50% of its gross written premiums, losses and LAE for policies with coverage for wind risk with a ceding commission equal to 31% of ceded gross written premiums. In addition, the quota share treaty has a limitation for any one occurrence of 40% of Gross Premiums Earned, not to exceed \$100,000,000, and a limitation of 112% of Gross Premiums Earned, not to exceed \$280,000,000, for losses arising out of events that are assigned a catastrophe serial number by the PCS.

##### Excess Per Risk

Effective June 1, 2007 through May 31, 2008, UPCIC entered into a multiple line excess per risk agreement with various reinsurers. Under the multiple line excess per risk agreement, UPCIC obtained coverage of \$1,300,000 in excess of \$500,000 ultimate net loss for each risk and each property loss, and \$1,000,000 in excess of \$300,000 for each casualty loss. A \$5,200,000 aggregate limit applies to the term of the contract.

Also effective, June 1, 2007 through May 31, 2008, UPCIC entered into a property per risk excess agreement covering ex-wind only policies. Under the property per risk excess agreement, UPCIC obtained coverage of \$300,000 in excess of \$200,000 for each property loss. A \$2,100,000 aggregate limit applies to the term of the contract.

#### Excess Catastrophe

Effective June 1, 2007 through May 31, 2008, UPCIC's excess catastrophe reinsurance program provide five layers of excess catastrophe coverage of \$576,000,000 in excess of \$100,000,000 as follows:

|  | First Layer   | Second Layer   | Third Layer  | Fourth Layer  | Fifth Layer   |
|--|---|--|--|---|---|
| Coverage                               | \$102,300,000 in excess of \$100,000,000 each loss occurrence (placed 100%) | \$58,800,000 in excess of \$202,300,000 each loss occurrence (placed 100%) | \$44,500,000 in excess of \$261,100,000 each loss occurrence (placed 100%) | \$220,400,000 in excess of \$305,600,000 each loss occurrence (placed 100%) | \$150,000,000 in excess of \$526,000,000 each loss occurrence (placed 100%) |
| Deposit premium                        | \$40,920,000  | \$14,994,000   | \$6,675,000  | \$29,754,000  | \$20,833,332  |
| Minimum premium                        | \$36,828,000  | \$13,494,600   | \$6,007,500  | \$26,778,600  | \$20,833,332  |
| Premium rate -% of total insured value | 0.054891%   | 0.020113%  | 0.008954%  | 0.039913%   | 0.027946%   |

Loss occurrence is defined as all individual losses directly occasioned by any one disaster, accident or loss or series of disasters, accidents or losses arising out of one event, which occurs in the State of Florida. The contract contains a provision for one reinstatement in the event coverage is exhausted. An additional premium will be calculated pro rata as to amount and 100% as to time.

Effective June 1, 2007 through May 31, 2008, UPCIC purchased a reinstatement premium protection contract which reimburses the Company for its cost to reinstate the first \$426,000,000 (part of \$576,000,000) of catastrophe coverage in excess of \$100,000,000.

Also, effective June 1, 2007, UPCIC also obtained subsequent catastrophe event excess of loss reinsurance to cover certain levels of the Company's net retention through three catastrophe events including hurricanes, in three separate contracts, as follows:

|  | 2nd Event   | 3rd Event – Contract #1  | 4th Event – Contract #2  |
|--|---|--|--|
| Coverage                               | \$71,400,000 in excess of \$28,600,000 each loss occurrence subject to an otherwise recoverable amount of \$71,400,000 (placed 50%) | \$81,400,000 in excess of \$18,600,000 each loss occurrence subject to an otherwise recoverable amount of \$162,800,000 (placed 25%) | \$81,400,000 in excess of \$18,600,000 each loss occurrence subject to an otherwise recoverable amount of \$162,800,000 (placed 25%) |
| Deposit premium (100%)                 | \$13,923,000  | \$7,936,500  | \$8,954,000  |
| Minimum premium (100%)                 | \$12,530,000  | \$7,142,850  | \$8,058,600  |
| Premium rate -% of total insured value | 0.018677%   | 0.010646%  | 0.012011%  |

UPCIC also obtained coverage from the Florida Hurricane Catastrophe Fund (“FHCF”), which is administered by the Florida State Board of Administration (SBA). Under the reimbursement agreement, FHCF would reimburse the Company, with respect to each loss occurrence during the contract year for 90% of the ultimate loss paid by the Company in excess of the Company’s retention plus 5% of the reimbursed losses to cover loss adjustment expenses. A covered event means any one storm declared to be a hurricane by the National Hurricane Center for losses incurred in Florida, both while it is a hurricane and through subsequent downgrades. For the contract year June 1, 2007 to May 31,

2008, the SBA made available through the 2007 passage of House Bill 1A an additional \$12 billion (Temporary Increase in Coverage Limit - TICL) of Florida Hurricane Catastrophe Fund coverage for the 2007 wind season. UPCIC purchased both the traditional FHCF coverage as well as the TICL FHCF coverage for the contract year June 1, 2007 to May 31, 2008. As of June 1, 2007, the provided coverage was 90% of \$1,065,387,373 in excess of \$208,693,813. The premium for this coverage was \$42,838,076.

Also at June 1, 2007, the FHCF made available, and the Company obtained, \$10,000,000 of additional catastrophe excess of loss coverage with one free reinstatement of coverage to carriers qualified as Limited Apportionment Companies or companies that participated in the Insurance Capital Build-Up Incentive Program (the "ICBUI" program) offered by the FHCF, such as UPCIC. This particular layer of coverage at June 1, 2007 was \$10,000,000 in excess of \$18,600,000. The premium for this coverage was \$5,000,000.

In 2007, UPCIC also purchased Florida Hurricane Catastrophe Fund Recovery Shortfall Reinsurance in the event the Florida Hurricane Catastrophe Fund could not fulfill its payment obligations for the 2007-2008 Hurricane Season.

UPCIC is responsible for losses related to catastrophic events with incurred losses in excess of coverage provided by UPCIC's reinsurance program and for losses that otherwise are not covered by the reinsurance program, which could have a material adverse effect on UPCIC's and the Company's business, financial condition and results of operations. For the 2007 hurricane season, UPCIC had coverage to approximately the 150-year PML.

Effective June 1, 2007, the Company obtained \$30,000,000 of coverage via a catastrophe risk-linked transaction product in the event UPCIC's catastrophe coverage is exhausted. The total cost of the Company's risk-linked transaction product was \$3,525,000.

Amounts recoverable from reinsurers are estimated in accordance with the reinsurance contract. Reinsurance premiums, losses and LAE are accounted for on bases consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts.

The preceding reinsurance arrangements had the following effect on certain items in the Consolidated Statements of Operations:

| Year Ended December 31, 2007 |                     |                    |                                    |
|------------------------------|---------------------|--------------------|------------------------------------|
|                              | Premiums<br>Written | Premiums<br>Earned | Loss and<br>Adjustment<br>Expenses |
| Direct                       | \$ 498,748,778      | \$ 474,353,847     | \$ 112,937,522                     |
| Ceded                        | (358,405,016)       | (319,935,395)      | (53,137,852)                       |
| Net                          | \$ 140,343,762      | \$ 154,418,452     | \$ 59,799,670                      |

Other Amounts:

Prepaid reinsurance premiums and reinsurance recoverables as of December 31, 2009 and 2008 were as follows:

|                              | As of December 31, |                |
|------------------------------|--------------------|----------------|
|                              | 2009               | 2008           |
| Prepaid reinsurance premiums | \$ 200,294,241     | \$ 173,046,776 |

|  |              |              |
|--|--------------|--------------|
| Reinsurance recoverable on unpaid losses and LAE | \$62,900,913 | \$43,384,469 |
| Reinsurance recoverable on paid losses           | 28,915,520   | 625,378      |
| Reinsurance recoverables                         | \$91,816,433 | \$44,009,847 |



The Company has determined that a right of offset exists between UPCIC and its reinsurers, under its quota share reinsurance treaties. Reinsurance payable to reinsurers has been offset by ceding commissions and inuring premiums receivable from reinsurers as follows:

|  | As of December 31, |               |
|--|--------------------|---------------|
|  | 2009               | 2008          |
| Reinsurance payable, net of ceding commissions |                    |               |
| due from reinsurers                            | \$ 105,536,847     | \$ 60,099,512 |
| Inuring premiums receivable                    | (32,432,252 )      | (36,115,264)  |
| Reinsurance payable, net                       | \$ 73,104,595      | \$ 23,984,248 |

UPCIC's reinsurance contracts do not relieve UPCIC from its obligations to policyholders. Failure of reinsurers to honor their obligations could result in losses to UPCIC; consequently, allowances are established for amounts deemed uncollectible. No allowances were deemed necessary at December 31, 2009 and 2008. UPCIC evaluates the financial condition of its reinsurers and monitors concentrations of credit risk arising from similar geographic regions, activities, or economic characteristics of the reinsurers to minimize its exposure to significant losses from reinsurer insolvencies. UPCIC currently has reinsurance contracts with various reinsurers located throughout the United States and internationally. UPCIC believes that ceding risks to reinsurers whom it considers to be financially sound combined with the distribution of reinsurance contracts to an array of reinsurers adequately minimizes UPCIC's risk from any potential operating difficulties of its reinsurers. However, UPCIC is required by law to purchase certain reimbursement coverage from the FHCF and has purchased other optional FHCF reimbursement coverage.

UPCIC may also be subject to assessments by Citizens Property Insurance Corporation ("Citizens"), Florida's state-run insurer of last resort, and the FHCF as a result of operating deficiencies related to windstorm catastrophes. In addition, UPCIC is subject to assessments by the Florida Insurance Guaranty Association ("FIGA"). FIGA services pending claims by Florida policyholders of member insurance companies which become insolvent and are ordered liquidated. FIGA's membership is composed of all Florida licensed direct writers of property and casualty insurance. Under Florida's current statutes and regulations, insurers may recoup the amount of their assessments from policyholders, or in some cases collect the amount of the assessments from policyholders as surcharges for the benefit of the assessing entity.

On June 12, 2006, the OIR ordered an emergency FHCF assessment of 1% of direct premiums written for policies with effective dates beginning January 1, 2007, which UPCIC is currently collecting from policyholders, as the assessment is to policyholders, not UPCIC. This assessment was a result of catastrophe losses Florida experienced in 2004 and 2005. The assessments collected from policyholders are remitted to FHCF quarterly.

On September 14, 2006, the Board of Governors of Citizens authorized the levying of a regular assessment on assessable insurers to recoup the 2005 Plan Year Deficit incurred in the High Risk Account. The assessment is based upon UPCIC's share of direct written premium for the subject lines of business in the State of Florida for the calendar year preceding the plan year in which the deficit occurred. UPCIC's participation in this assessment totaled \$263,650. Pursuant to Florida law, insurers are permitted to recoup the assessment by adding a surcharge to policies in an amount not to exceed the amount paid by the insurer to Citizens. As a result, UPCIC recorded this assessment as an expense during the year ended December 31, 2006 and began implementing the recoupment in connection with this assessment in 2007. The Company expects that recoupment of this assessment will be completed in 2010.

During its meeting on December 14, 2006, the FIGA Board determined the need for an emergency assessment upon its member companies. The FIGA Board decided on an emergency assessment on member companies of 2% of the

Florida net direct premiums for the calendar year 2005. Based on the 2005 net direct premiums of \$11.2 billion, this assessment would generate approximately \$225 million. UPCIC's participation in this assessment totaled \$1,772,861. Pursuant to Florida law, insurers are permitted to recoup the assessment by adding a surcharge to policies in an amount not to exceed the amount paid by the insurer to FIGA. As a result, UPCIC recorded this assessment as an expense during the year ended December 31, 2006 and began implementing the recoupment in connection with this assessment in 2007. The Company expects that recoupment of this assessment will be completed in 2010.

On January 11, 2007, the OIR ordered an emergency Citizens assessment of 1.4% of certain direct written premiums for policies with effective dates beginning July 1, 2007. This assessment was a result of catastrophic losses the State of

Florida experienced in 2005. This assessment will be in effect for 10 years. UPCIC assesses this surcharge to policyholders at the policy effective date and remits to Citizens the assessments collected on a monthly basis.

During its meeting on October 11, 2007, the FIGA Board determined the need for an assessment upon its member companies, which the OIR approved on October 29, 2007. The FIGA Board decided on an assessment on member companies of 2% of the Florida net direct premiums for the calendar year 2006. Based on the 2006 net direct premiums of \$15.8 billion, this assessment would generate approximately \$315 million. UPCIC's participation in this assessment totaled \$7,435,090. Pursuant to Florida law, insurers are permitted to recoup the assessment by adding a surcharge to policies in an amount not to exceed the amount paid by the insurer to FIGA. As a result, UPCIC recorded this assessment as an expense during the year ended December 31, 2007 and recouped this assessment in 2009.

During its meeting on October 30, 2009, the FIGA Board determined the need for an assessment upon its member companies, which the OIR approved on November 6, 2009. The FIGA Board decided on an assessment on member companies of 0.8% of the Florida net direct premiums for the calendar year 2008. UPCIC's participation in this assessment totaled \$4,090,913. Pursuant to Florida statutes, insurers are permitted to recoup this assessment by adding a surcharge to policies in an amount not to exceed the amount paid by the insurer to FIGA. As a result, UPCIC recorded this assessment as an expense during the quarter ended December 31, 2009 and will begin implementing the recoupment in connection with this assessment in 2010. The Company expects that recoupment of this assessment will be completed in 2011.

#### NOTE 4 – INVESTMENTS

Major sources of net investment income, comprised primarily of interest and dividends, are summarized as follows:

|                           | Years Ended December 31, |             |              |
|---------------------------|--------------------------|-------------|--------------|
|                           | 2009                     | 2008        | 2007         |
| Cash and cash equivalents | \$312,317                | \$3,951,161 | \$10,606,881 |
| Fixed maturities          | 1,269,216                | 64,213      | -            |
| Equity securities         | 650,739                  | -           | -            |
| Total investment income   | 2,232,272                | 4,015,374   | 10,606,881   |
| Less investment expenses  | (778,673 )               | (294,345 )  | (196,622 )   |
| Net investment income     | \$1,453,599              | \$3,721,029 | \$10,410,259 |

As of December 31, 2009 and 2008, the Company's investments consisted of cash, cash equivalents, and investments with carrying values of \$307,721,301 and \$262,613,412, respectively.

Concentrations of credit risk with respect to cash on deposit are limited by the Company's policy of investing excess cash in money market accounts and repurchase agreements backed by the US Government and US Government Agency Securities with major national banks. These accounts are held by the Institutional Trust & Custody division of U.S. Bank, the Trust Department of SunTrust Bank and Evergreen Investment Management Company, LLC.

Cash and cash equivalents consisted of checking, repurchase and money market accounts with carrying values of \$192,924,291 and \$256,964,637 as of December 31, 2009 and 2008, respectively, as follows:

| Institution  | As of December 31, 2009 |                       |             |        |
|--|-------------------------|-----------------------|-------------|--------|
|  | Cash                    | Money Market<br>Funds | Total       | %      |
| U. S. Bank IT&C (1)                                | 0                       | 71,977,371            | 71,977,371  | 37.3%  |
| Evergreen Investment Management<br>Company, L.L.C. | 0                       | 26,909                | 26,909      | 0.0%   |
| SunTrust Bank                                      | 1,063,785               | 0                     | 1,063,785   | 0.5%   |
| SunTrust Bank<br>Institutional<br>Asset Services   | 0                       | 102,257,833           | 102,257,833 | 53.0%  |
| Wachovia Bank, N.A.                                | 489,051                 | 0                     | 489,051     | 0.3%   |
| Bank of New York<br>Trust Fund                     | 0                       | 16,515,181            | 16,515,181  | 8.6%   |
| All Other Banking<br>Institutions                  | 594,161                 | 0                     | 594,161     | 0.3%   |
|  | 2,146,997               | 190,777,294           | 192,924,291 | 100.0% |

(1) Funds invested with Evergreen Investment Management Company, L.L.C.

| Institution   | As of December 31, 2008 |                       |             |        |
|---|-------------------------|-----------------------|-------------|--------|
|   | Cash                    | Money Market<br>Funds | Total       | %      |
| U. S. Bank IT&C (1)                                   | 0                       | 161,072,107           | 161,072,107 | 62.7%  |
| Evergreen Investment<br>Management<br>Company, L.L.C. | 0                       | 10,575,615            | 10,575,615  | 4.1%   |
| SunTrust Bank<br>Institutional<br>Asset Services      | 0                       | 81,703,268            | 81,703,268  | 31.8%  |
| All Other Banking<br>Institutions                     | 417,830                 | 3,195,817             | 3,613,647   | 1.4%   |
|   | 417,830                 | 256,546,807           | 256,964,637 | 100.0% |

(1) Funds invested with Evergreen Investment Management Company, L.L.C.

Investments are classified into three categories: held to maturity, trading securities or available for sale. Investments classified as held to maturity include debt securities that the Company has the positive intent and ability to hold to maturity. Held to maturity securities are reported at amortized cost. Investments classified as available for sale include debt and equity securities that are not classified as held to maturity or as trading security investments. Available for sale securities are reported at fair value, with unrealized gains and losses excluded from earnings and reported in a separate component of shareholders' equity, namely Other Comprehensive Income. The Company did not hold any trading securities at December 31, 2009 and 2008.

During the year ended December 31, 2009, the Company sold US Treasury Notes, originally intended to be held to maturity, and purchased US Treasury Inflation Index Bonds in order to reduce the effects of inflation on the Company's overall investment portfolio. These US Treasury Notes had a carrying value of \$4,170,864, were sold for \$4,244,851 and a gain of \$73,987 was recognized. The Company reclassified its held to maturity securities being carried at an amortized cost of \$57,773,720 to available for sale securities and recorded net unrealized losses of \$85,965 concurrently with the sale of the US Treasury Notes.

The following table shows the realized gains and losses for fixed maturities and equity securities for the twelve-month period ended December 31, 2009. There were no realized gains for the twelve-month period ended December 31, 2008.

|                                      | For the Years Ended           |                       |                               |                       |
|--------------------------------------|-------------------------------|-----------------------|-------------------------------|-----------------------|
|                                      | December 31, 2009             |                       | December 31, 2008             |                       |
|                                      | Realized<br>Gains<br>(Losses) | Fair Value at<br>Sale | Realized<br>Gains<br>(Losses) | Fair Value<br>at Sale |
| Fixed maturities, available for sale | \$5,542,936                   | \$278,212,228         | \$-                           | \$-                   |
| Equity securities                    | 26,722,120                    | 121,930,068           | \$-                           | \$-                   |
|                                      | \$32,265,056                  | \$400,142,296         | \$-                           | \$-                   |
| Fixed maturities, available for sale | \$(8,248 )                    | \$20,820,861          | \$-                           | \$-                   |
| Equity securities                    | (8,081,763 )                  | 31,964,985            | \$-                           | \$-                   |
|                                      | \$(8,090,011 )                | \$52,785,846          | \$-                           | \$-                   |
|                                      | \$24,175,045                  | \$452,928,142         | \$-                           | \$-                   |

A summary of the amortized cost (fixed maturities), cost (equity securities), estimated fair value, gross unrealized gains, and gross unrealized losses of fixed maturities and equity securities at December 31, 2009 and 2008 follows.

|   | December 31, 2009        |                           |                            |                         |
|---|--------------------------|---------------------------|----------------------------|-------------------------|
|   | Amortized Cost /<br>Cost | Gross Unrealized<br>Gains | Gross Unrealized<br>Losses | Estimated Fair<br>Value |
| Fixed maturities - available for sale:      |                          |                           |                            |                         |
| US government and agency obligations        | \$ 42,296,727            | \$ 37,623                 | \$ (945,342 )              | \$ 41,389,008           |
| Total fixed maturities - available for sale | \$ 42,296,727            | \$ 37,623                 | \$ (945,342 )              | \$ 41,389,008           |
| Equity securities:                          |                          |                           |                            |                         |
| Commodities                                 | \$ 53,098,484            | \$ 4,079,387              | \$ (216,691 )              | \$ 56,961,180           |
| Common Stock                                | 18,437,549               | 199,045                   | (2,189,772)                | 16,446,822              |
| Total equity securities                     | \$ 71,536,033            | \$ 4,278,432              | \$ (2,406,463)             | \$ 73,408,002           |

|   | December 31, 2008        |                           |                               |                         |
|---|--------------------------|---------------------------|-------------------------------|-------------------------|
|   | Amortized Cost /<br>Cost | Gross Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair Value |
| Fixed maturities - held to maturity:      |                          |                           |                               |                         |
| US government and agency obligations      | \$ 4,334,405             | \$ 125,760                | \$ -                          | \$ 4,460,165            |
| Total fixed maturities - held to maturity | \$ 4,334,405             | \$ 125,760                | \$ -                          | \$ 4,460,165            |
| Equity securities                         | \$ 1,273,941             | \$ 40,738                 | \$ (309 )                     | \$ 1,314,370            |

The table below reflects the Company's unrealized investment losses by investment class, aged for length of time in an unrealized loss position as of December 31, 2009.



|  | Unrealized Investment Losses |              |                   |                     |            |                   |
|--|------------------------------|--------------|-------------------|---------------------|------------|-------------------|
|  | Less than 12 months          |              |                   | 12 months or longer |            |                   |
|  | Number of issues             | Fair value   | Unrealized losses | Number of issues    | Fair value | Unrealized losses |
| Fixed maturities, available for sale:      |                              |              |                   |                     |            |                   |
| US government and agency obligations       | 4                            | \$39,246,052 | \$(945,342)       | -                   | \$-        | \$-               |
| Total fixed maturities, available for sale | 4                            | \$39,246,052 | \$(945,342)       | -                   | \$-        | \$-               |
| Equity securities:                         |                              |              |                   |                     |            |                   |
| Commodities                                | 6                            | \$7,822,160  | \$(216,691)       | -                   | \$-        | \$-               |
| Common stocks                              | 21                           | 12,972,984   | (2,189,772)       | -                   | -          | -                 |
| Total equity securities                    | 27                           | \$20,795,144 | \$(2,406,463)     | -                   | \$-        | \$-               |

Unrealized losses on fixed maturities, available for sale, are principally related to rising interest rates and changes in credit spreads. Unrealized losses on equity securities are primarily related to equity market fluctuations. The Company has performed an evaluation of its investment portfolio and concluded that it holds no securities for which an other-than-temporary impairment adjustment to carrying value is warranted.

Below is a summary of fixed maturities at December 31, 2009 and 2008 by contractual or expected periods.

| Held-to-Maturity                       | December 31, 2009 |                      | December 31, 2008 |                      |
|--|-------------------|----------------------|-------------------|----------------------|
|  | Amortized Cost    | Estimated Fair Value | Amortized Cost    | Estimated Fair Value |
| Contractual or Expected Period:        |                   |                      |                   |                      |
| Due in one year or less                | \$-               | \$-                  | \$2,626,958       | \$2,674,230          |
| Due after one year through five years  | -                 | -                    | 1,707,447         | 1,785,935            |
| Due after five years through ten years | -                 | -                    | -                 | -                    |
| Due after ten years                    | -                 | -                    | -                 | -                    |
| Total                                  | \$-               | \$-                  | \$4,334,405       | \$4,460,165          |

| Available-for-Sale                     | December 31, 2009 |                      | December 31, 2008 |                      |
|--|-------------------|----------------------|-------------------|----------------------|
|  | Amortized Cost    | Estimated Fair Value | Amortized Cost    | Estimated Fair Value |
| Contractual or Expected Period:        |                   |                      |                   |                      |
| Due in one year or less                | \$-               | \$-                  | \$-               | \$-                  |
| Due after one year through five years  | 176,350           | 180,901              | -                 | -                    |
| Due after five years through ten years | 2,909,446         | 2,942,497            | -                 | -                    |
| Due after ten years                    | 39,210,931        | 38,265,610           | -                 | -                    |



|       |              |              |     |     |
|-------|--------------|--------------|-----|-----|
| Total | \$42,296,727 | \$41,389,008 | \$- | \$- |
|-------|--------------|--------------|-----|-----|

The Company has made an assessment of its invested assets for fair value measurement as further described in Note 19 – Fair Value Disclosure.

## NOTE 5 – PROPERTY AND EQUIPMENT

Property and equipment, as of December 31, 2009 and 2008, consisted of the following:

|                                | As of December 31, |             |
|--------------------------------|--------------------|-------------|
|                                | 2009               | 2008        |
| Computers                      | \$54,184           | \$22,321    |
| Furniture                      | 513,579            | 346,673     |
| Automobiles and other vehicles | 1,080,886          | 927,314     |
| Software                       | 1,239,280          | 849,195     |
| Total cost                     | 2,887,929          | 2,145,503   |
| Less: accumulated depreciation | (1,642,071)        | (1,281,378) |
| Property and equipment, net    | \$1,245,858        | \$864,125   |

Depreciation and amortization of property and equipment was \$360,693, \$353,729 and \$279,846 during 2009, 2008 and 2007, respectively.

Real estate, as of December 31, 2009 and 2008, consisted of the following:

|                                | As of December 31, |             |
|--------------------------------|--------------------|-------------|
|                                | 2009               | 2008        |
| Land                           | \$270,000          | \$270,000   |
| Building                       | 1,410,000          | 1,410,000   |
| Capital Improvements           | 2,157,389          | 2,137,739   |
| Total cost                     | 3,837,389          | 3,817,739   |
| Less: accumulated depreciation | (547,496 )         | (418,130 )  |
| Real estate, net               | \$3,289,893        | \$3,399,609 |

Depreciation of real estate was \$129,366, \$126,584 and \$119,446 during 2009, 2008 and 2007, respectively.

## NOTE 6 – LIABILITY FOR UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES

As described in Note 2, UPCIC establishes liabilities for unpaid losses and loss adjustment expenses on reported and unreported claims of insured losses. These liability estimates are based on known facts and interpretation of factors such as claim payment patterns, loss payments, pending levels of unpaid claims, product mix and industry experience. The establishment of appropriate liabilities, including liabilities for catastrophes, is an inherently uncertain process. UPCIC regularly updates its estimates as new facts become known and further events occur which may impact the resolution of unsettled claims.

The level of catastrophe loss experienced in any year cannot be predicted and could be material to results of operations and financial position. UPCIC's policyholders are concentrated in South Florida, which is periodically subject to adverse weather conditions, such as hurricanes and tropical storms. During the twelve-month periods ended December 31, 2009, 2008 and 2007, UPCIC did not experience any catastrophic events. UPCIC's in-force policyholder coverage for windstorm exposures as of December 31, 2009 was approximately \$115.2 billion. UPCIC continuously

evaluates alternative business strategies to more effectively manage its exposure to catastrophe losses, including the maintenance of catastrophic reinsurance coverage as discussed in Note 3.

Management believes that the liabilities for claims and claims expense as of December 31, 2009 are appropriately established in the aggregate and adequate to cover the ultimate cost of reported and unreported claims arising from losses which had occurred by that date. However, if losses exceeded direct loss reserve estimates there could be a material adverse effect on the Company's financial statements. Also, if there are regulatory initiatives, legislative enactments or case law precedents which change the basis for policy coverage, in any of these events, there could be an effect on direct loss reserve estimates having a material adverse effect on the Company's financial statements.

Activity in the liability for unpaid losses and loss adjustment expenses is summarized as follows:

|                                  | Year Ended<br>December 31, 2009 | Year Ended<br>December 31,<br>2008 |
|----------------------------------|---------------------------------|------------------------------------|
| Balance at beginning of year     | \$ 87,947,774                   | \$ 68,815,500                      |
| Less reinsurance recoverable     | (43,384,469 )                   | (37,587,445 )                      |
| Net balance at beginning of year | 44,563,305                      | 31,228,055                         |
| Incurred related to:             |                                 |                                    |
| Current year                     | 97,630,002                      | 75,118,459                         |
| Prior years                      | 8,503,133                       | 6,219,667                          |
| Total incurred                   | 106,133,135                     | 81,338,126                         |
| Paid related to:                 |                                 |                                    |
| Current year                     | 52,388,374                      | 44,281,614                         |
| Prior years                      | 34,011,226                      | 23,721,262                         |
| Total paid                       | 86,399,600                      | 68,002,876                         |
| Net balance at end of year       | 64,296,840                      | 44,563,305                         |
| Plus reinsurance recoverable     | 62,900,913                      | 43,384,469                         |
| Balance at end of year           | \$ 127,197,753                  | \$ 87,947,774                      |

As a result of changes in estimates of insured events in prior years, the provision of losses and LAE, net of related reinsurance recoverables increased by \$8,503,132 and \$6,219,667 in 2009 and 2008, respectively, principally as a result of actual loss development on prior year non-catastrophe losses during the years ended December 31, 2009 and 2008.

#### NOTE 7 – LOANS PAYABLE AND LONG-TERM DEBT

##### Surplus Note

On November 9, 2006, UPCIC entered into a \$25.0 million surplus note with the Florida State Board of Administration (“SBA”) under the ICBUI Program. Under the ICBUI program, which was implemented by the Florida legislature to encourage insurance companies to write additional residential insurance coverage in Florida, the SBA matched UPCIC’s funds of \$25.0 million that were earmarked for participation in the program. The surplus note brings the current capital and surplus of UPCIC to approximately \$87.8 million. The \$25.0 million is invested in a U.S. treasury money market account.

The surplus note has a twenty-year term and accrues interest at a rate equivalent to the 10-year U.S. Treasury Bond rate, adjusted quarterly based on the 10-year Constant Maturity Treasury rate. For the first three years of the term of the surplus note, UPCIC was required to pay interest only. Any payment of principal or interest by UPCIC on the

surplus note must be approved by the Commissioner of the OIR. The first scheduled principal payment, due January 1, 2010, was paid in December 2009.

As of December 31, 2009 and 2008, the balances due under the surplus note are shown in the Company's Consolidated Balance Sheets as Long-Term Debt with carrying values of \$24,632,353 and \$25,000,000, respectively.

Repayments of principal are estimated to be as follows as of December 31, 2009:

|      |             |
|------|-------------|
| 2010 | \$1,102,941 |
|------|-------------|

|            |              |
|------------|--------------|
| 2011       | 1,470,588    |
| 2012       | 1,470,588    |
| 2013       | 1,470,588    |
| 2014       | 1,470,588    |
| Thereafter | 17,647,060   |
| Total      | \$24,632,353 |

In May 2008, the Florida Legislature passed a law providing participants in the Program an opportunity to amend the terms of their surplus notes based on law changes. The new law contains methods for calculating compliance with the writing ratio requirements that are more favorable to UPCIC than prior law and the prior terms of the existing surplus note. On November 6, 2008, UPCIC and the SBA executed an addendum to the surplus note (“the addendum”) that reflects these law changes. The terms of the addendum were effective July 1, 2008. In addition to other less significant changes, the addendum modifies the definitions of Minimum Required Surplus, Minimum Writing Ratio, Surplus, and Gross Written Premium, respectively, as defined in the original surplus note.

Prior to the effective date of the addendum, UPCIC was in compliance with each of the loan’s covenants as implemented by rules promulgated by the SBA. UPCIC currently remains in compliance with each of the loan’s covenants as implemented by rules promulgated by the SBA. An event of default will occur under the surplus note, as amended, if UPCIC: (i) defaults in the payment of the surplus note; (ii) drops below a net written premium to surplus of 1:1 for three consecutive quarters beginning January 1, 2010 and drops below a gross written premium to surplus ratio of 3:1 for three consecutive quarters beginning January 1, 2010; (iii) fails to submit quarterly filings to the OIR; (iv) fails to maintain at least \$50 million of surplus during the term of the surplus note, except for certain situations; (v) misuses proceeds of the surplus note; (vi) makes any misrepresentations in the application for the program; (vii) pays any dividend when principal or interest payments are past due under the surplus note; or (viii) fails to maintain a level of surplus sufficient to cover in excess of UPCIC’s 1-in-100 year probable maximum loss as determined by a hurricane loss model accepted by the Florida Commission on Hurricane Loss Projection Methodology as certified by the OIR annually.

The original surplus note provided for increases in interest rates for failure to meet the Minimum Writing Ratio. Under the terms of the surplus note agreement, at December 31, 2007, the interest rate on the note was increased by 450 basis points. As of June 30, 2008, the additional interest rate on the note was decreased from 450 basis points to 25 basis points. Under the terms of the surplus note, as amended, the net written premium to surplus requirement and gross written premium to surplus requirement have been modified. As of December 31, 2009, UPCIC’s net written premium to surplus ratio and gross written premium to surplus ratio were in excess of the required minimums and, therefore, UPCIC was not subject to increases in interest rates.

#### Secured Promissory Note

To meet its matching obligation under the ICBUI Program, on November 3, 2006, the Company entered into a Secured Promissory Note with Benfield Greig (Holdings), Inc. in the aggregate principal amount of \$12 million. Interest on the note accrued at the rate of 12.75% per annum. The outstanding principal was due in six monthly installments of \$1.5 million and a final seventh monthly installment of the remaining balance plus all accrued interest under the terms of the note starting on January 31, 2007 and ending on July 31, 2007. In connection with the loan, the Company and its subsidiaries appointed Benfield Inc. as their reinsurance intermediary for all of their reinsurance placements for the contract year beginning on June 1, 2007. The Company made all payments under the note in a timely manner and paid the final installment on July 18, 2007. Under the terms of the Secured Promissory Note, Benfield Greig (Holdings), Inc. agreed to refund a portion of the interest paid on the note if the Company fulfilled all its material obligations under the related broker agreements. On July 27, 2007, the Company received a refund of interest from Benfield Greig (Holdings), Inc. in the amount of \$280,500 that reduced the effective interest

rate on the note to 8.25% per annum.

#### Finance Facility

In November 2007, the Company commenced offering premium finance services through Atlas Premium Finance Company, a wholly-owned subsidiary. To fund its operations, Atlas agreed to a Sale and Assignment Agreement with Flatiron Capital Corp., a funding partner to the commercial property and casualty insurance industry owned by Wells Fargo Bank, N.A. The agreement provides for Atlas' sale of eligible premium finance receivables to Flatiron.

Interest Expense

Interest expense, comprised primarily of interest on the surplus note, was \$797,934, \$1,581,722 and \$1,525,814 for the twelve months ended December 31, 2009, 2008 and 2007, respectively.

NOTE 8 – REGULATORY REQUIREMENTS AND RESTRICTIONS

UPCIC is subject to comprehensive regulation by the OIR. The Florida Insurance Code (the “Code”) requires that UPCIC maintain minimum statutory surplus of the greater of 10% of the insurer’s total liabilities or \$4,000,000. UPCIC is also required to adhere to prescribed premium-to-surplus ratios under the Code and to maintain approved securities on deposit with the state of Florida. UPCIC’s statutory surplus as of December 31, 2009 is \$87,827,413.

The maximum amount of dividends which can be paid by Florida insurance companies without prior approval of the Florida Commissioner is subject to restrictions relating to statutory surplus. The maximum dividend that may be paid by UPCIC to the Company without prior approval is limited to the lesser of statutory net income from operations of the preceding calendar year or 10.0% of statutory unassigned capital surplus as of the preceding year end. During the year ended December 31, 2009, UPCIC did not pay dividends to the Company. During the year ended December 31, 2008, UPCIC declared and paid aggregate dividends to the Company of \$23,000,000. During 2007, UPCIC did not pay dividends to the Company.

UPCIC is required annually to comply with the NAIC RBC requirements. RBC requirements prescribe a method of measuring the amount of capital appropriate for an insurance company to support its overall business operations in light of its size and risk profile. NAIC’s RBC requirements are used by regulators to determine appropriate regulatory actions relating to insurers who show signs of weak or deteriorating condition. As of December 31, 2009, based on calculations using the appropriate NAIC RBC formula, UPCIC’s reported total adjusted capital was in excess of the requirements.

NOTE 9 - RELATED PARTY TRANSACTIONS

Downes and Associates, a multi-line insurance adjustment corporation based in Deerfield Beach, Florida performs certain claims adjusting work for UPCIC. Downes and Associates is owned by Dennis Downes, who is the father of Sean P. Downes, Chief Operating Officer and Senior Vice President of UPCIC. During 2009 and 2008, the Company expensed claims adjusting fees of \$605,000 and \$410,000, respectively, to Downes and Associates.

During the fourth quarter of 2009, the Company overpaid non-equity incentive plan compensation to the Chief Executive Officer and Chief Operating Officer in the amounts of \$217,169 and \$162,876, respectively. These amounts were repaid to the Company during February 2010.

NOTE 10- INCOME TAX PROVISION

The following table reconciles the statutory federal income tax rate to the Company’s effective tax rate for the years ended December 31, 2009, 2008 and 2007:

|                                   | 2009  | 2008  | 2007  |
|-----------------------------------|-------|-------|-------|
| Statutory federal income tax rate | 35.0% | 35.0% | 35.0% |
| Increases                         |       |       |       |
| (decreases)                       |       |       |       |
| resulting from:                   |       |       |       |



|  |       |       |       |
|--|-------|-------|-------|
| Disallowed meals<br>& entertainment                | 0.3%  | 0.1%  | 0.0%  |
| State income tax,<br>net of federal tax<br>benefit | 3.6%  | 3.6%  | 3.6%  |
| Other, net   | -0.4% | 0.6%  | 1.1%  |
| Effective tax rate                                 | 38.5% | 39.3% | 39.7% |

Deferred income taxes as of December 31, 2009 and 2008 represent the temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities. The tax effects of temporary differences are as follows:

|   | As of December 31, |               |
|---|--------------------|---------------|
|   | 2009               | 2008          |
| Deferred income tax assets:             |                    |               |
| Unearned premiums                       | \$ 6,023,587       | \$ 6,591,903  |
| Advanced premiums                       | 1,266,152          | 886,088       |
| Unpaid losses                           | 1,836,061          | 1,290,615     |
| Regulatory assessments                  | 1,605,884          | 1,662,854     |
| Executive compensation                  | 181,992            | 269,942       |
| Shareholder compensation                | 327,553            | 409,351       |
| Stock option expense                    | 3,037,961          | 2,519,346     |
| Accrued wages                           | 423,190            | 251,948       |
| Allowance for uncollectible receivables | 1,042,228          | 540,049       |
| Additional tax basis of securities      | 140,878            | -             |
| Restricted stock grant                  | 9,882              | -             |
| Other                                   | 3,876              |               |
| Total deferred income tax assets        | 15,899,244         | 14,422,096    |
| Deferred income tax liabilities:        |                    |               |
| Property and equipment                  | -                  | (26,617 )     |
| Deferred policy acquisition costs, net  | (3,650,979 )       | (157,365 )    |
| Restricted stock grant                  | -                  | (109,056 )    |
| Unrealized gains on investments         | (353,976 )         | (15,595 )     |
| Total deferred income tax liabilities   | (4,004,955 )       | (308,633 )    |
| Net deferred income tax asset           | \$ 11,894,289      | \$ 14,113,463 |

A valuation allowance is deemed unnecessary as of December 31, 2009 and December 31, 2008, respectively, because management believes it is probable that the Company will generate substantial taxable income sufficient to realize the tax benefits associated with the net deferred income tax asset shown above in the near future.

Liabilities for unrecognized tax benefits are recorded in accordance with issued FASB guidance on Accounting for Uncertainty in Income Taxes. The Company recognizes accruals for interest and penalties, if any, related to unrecognized tax benefits in income tax expense.

Included in income tax is State of Florida income tax at a statutory tax rate of 5.5%.

The Company's earliest open tax year for purposes of examination of its Federal and State of Florida income tax liability due to taxing authorities is the year ended December 31, 2006. The Company's U.S. Corporation Income Tax Return for the 2006 tax year was examined by the Internal Revenue Service during 2009. The Company agreed with the proposed adjustments and paid an additional Federal income tax of \$3,144.

The Company filed a consolidated federal income tax return for the fiscal year ended December 31, 2008 and intends to do so for the fiscal year ended December 31, 2009. The agreements between the Company and its statutory subsidiaries provide that they will incur income taxes based on a computation of taxes as if they were stand-alone taxpayers.

#### NOTE 11 - STOCKHOLDERS' EQUITY

##### Cumulative Preferred Stock

During the year ended December 31, 2009, shareholders converted 30,000 shares of Series A Preferred stock into 75,000 shares of Common Stock. As of December 31, 2009 the Company had 19,950 and 88,690 shares of issued and outstanding Series A and Series M Preferred Stock, respectively.

Each share of Series A Preferred Stock is convertible by the Company into 2.5 shares of Common Stock, into an aggregate of 49,875 common shares. Each share of Series M Preferred Stock is convertible by the Company into 1.25

shares of Common Stock, into an aggregate of 110,863 common shares. The Series A Preferred Stock pays a cumulative dividend of \$.25 per share per quarter.

### Equity Compensation Plan

On October 13, 2009, the Company's Board of Directors approved, and recommended that the Company's stockholders approve, the 2009 Omnibus Incentive Plan ("Incentive Plan"). On November 16, 2009, the Company's stockholders approved the Incentive Plan by written consent.

An aggregate of 1,800,000 shares of the common stock, \$0.01 par value per share ("Common Stock") is reserved for issuance and available for awards under the Incentive Plan. Awards under the Incentive Plan may include incentive stock options, nonqualified stock options, stock appreciation rights, restricted shares of Common Stock, restricted stock units, performance share or unit awards, other stock-based awards and cash-based incentive awards. Awards under the Incentive Plan may be granted to employees, directors, consultants or other persons providing services to the Company or its affiliates. The Incentive Plan also provides for awards that are intended to qualify as "performance-based compensation" in order to preserve the deductibility of such compensation by the Company under Section 162(m) of the Internal Revenue Code. As of December 31, 2009, no specific awards had been granted and no commitments had been made under the Incentive Plan. The Incentive Plan shall have a term of ten years expiring on November 16, 2019.

### Stock Options

A summary of the option activity for the years ended December 31, 2009, 2008 and 2007 is presented below:

|                    | Number<br>of Shares | Option Price per Share |         |                  | Aggregate<br>Intrinsic<br>Value |
|--------------------|---------------------|------------------------|---------|------------------|---------------------------------|
|                    |                     | Low                    | High    | Weighted<br>Avg. |                                 |
| <b>Outstanding</b> |                     |                        |         |                  |                                 |
| January 1, 2007    | 6,445,000           | \$ 0.04                | \$ 1.87 | \$ 0.91          | \$ 4,517,644                    |
| Granted            | 2,010,000           | \$ 2.60                | \$ 6.50 | \$ 5.89          |                                 |
| Exercised          | (750,000 )          | \$ 1.06                | \$ 1.87 | \$ 1.11          |                                 |
| Expired            | (600,000 )          | \$ 0.63                | \$ 1.06 | \$ 0.70          |                                 |
| <b>Outstanding</b> |                     |                        |         |                  |                                 |
| December 31, 2007  | 7,105,000           | \$ 0.06                | \$ 6.50 | \$ 2.32          | \$ 36,172,050                   |
| Granted            | 2,490,000           | \$ 2.31                | \$ 3.90 | \$ 3.24          |                                 |
| Exercised          | (2,910,000)         | \$ 0.06                | \$ 3.80 | \$ 1.22          |                                 |
| Expired            | (35,000 )           | \$ 1.00                | \$ 1.00 | \$ 1.00          |                                 |
| <b>Outstanding</b> |                     |                        |         |                  |                                 |
| December 31, 2008  | 6,650,000           | \$ 0.50                | \$ 6.50 | \$ 3.15          | \$ 3,795,250                    |
| Exercised          | (295,000 )          | \$ 1.10                | \$ 3.90 | \$ 1.99          |                                 |
| Expired            | (10,000 )           | \$ 1.10                | \$ 1.10 | \$ 1.10          |                                 |
| <b>Outstanding</b> |                     |                        |         |                  |                                 |
| December 31, 2009  | 6,345,000           | \$ 0.50                | \$ 6.50 | \$ 3.21          | \$ 17,888,900                   |

No options to purchase shares of Common Stock were granted during 2009.

Options granted to Bradley I. Meier, the Company's President and Chief Executive Officer, and to Sean P. Downes, the Company's Chief Operating Officer and Senior Vice President, during 2008 are only exercisable on such date or dates as the fair market value (as defined in their respective option agreements) of the Company's common stock is and has been at least one hundred fifty percent (150%) of the exercise price for the previous twenty (20) consecutive trading days.

The Company estimated the fair value of all stock options awards as of the grant date by applying the Black-Scholes-Merton option pricing model. The use of this valuation model involves assumptions that are judgmental and highly sensitive in the determination of compensation expense and include the expected life of the option, stock price volatility, risk-free interest rate, dividend yield, exercise price, and forfeiture rate.

The fair value of options granted in 2008 was estimated assuming the following: weighted average expected life of 2.27 years, dividend yield of 8.6 percent, risk-free interest rate of 1.80 percent, and expected volatility of 83.5 percent.

The total intrinsic value of options exercised in 2009 was \$1,048,150. A total of 137,407 shares of Common Stock were retained by the Company in 2009 for the cashless exercise of stock options, valued at \$756,375. The total intrinsic value of options exercised in 2008 was \$10,953,980. A total of 1,471,658 shares of Common Stock were retained by the Company issued in 2008 for the cashless exercise of stock options, valued at \$7,448,938.

As of December 31, 2009, there were 6,345,000 options outstanding with an aggregate intrinsic value of \$17,888,900 and a weighted average remaining contractual life of 2.14 years. Of the total number of options outstanding, 4,265,000 options are fully vested and exercisable.

As of December 31, 2008, there were 6,650,000 options outstanding with an aggregate intrinsic value of \$3,795,250 and a weighted average remaining contractual life of 3.09 years. Of the total number of options outstanding, 2,600,000 options were fully vested and exercisable.

#### Warrants

No warrants were granted during 2009 and there were no warrants outstanding as of December 31, 2009.

Warrants to purchase 600,000 and 250,000 shares of Common Stock were exercised during 2008 and 2007 at weighted average prices of \$1.00 and \$0.04, respectively.

#### Common Stock

As of December 31, 2009, the Company had 40,214,884 shares of issued Common Stock consisting of 1,809,119 treasury shares, 631,000 shares held in trust, and 37,774,765 shares outstanding.

The following table summarizes the activity relating to shares of the Company's Common Stock during the years ended December 31, 2009, 2008 and 2007:

|   | Issued<br>Shares | Treasury<br>Shares | Shares<br>Held in<br>Trust | Outstanding<br>Shares |
|---|------------------|--------------------|----------------------------|-----------------------|
| Balance, as of January 1, 2007                        | 38,057,103       | (208,645)          | (2,900,000)                | 34,948,458            |
| Warrants exercised                                    | 250,000          | -                  | -                          | 250,000               |
| Options exercised                                     | 750,000          | -                  | -                          | 750,000               |
| Shares applied to exercise price and/or income taxes: |                  | (185,729)          |                            |                       |
| Restricted stock grant                                | 250,000          | -                  | -                          | 250,000               |
| Balance, as of December 31, 2007                      | 39,307,103       | (394,374)          | (2,900,000)                | 36,012,729            |
| Warrants exercised                                    | 600,000          | -                  | -                          | 600,000               |
| Shares applied to exercise price and/or income taxes: |                  |                    |                            |                       |
| Issued Shares   | -                | (81,081)           | -                          | (81,081)              |
| Options exercised                                     | 916,000          | -                  | 1,994,000                  | 2,910,000             |
| Shares applied to exercise price and/or income taxes: |                  |                    |                            |                       |
| Issued Shares   | -                | (425,491)          | -                          | (425,491)             |
| Shares Held in Trust                                  | -                | (965,084)          | -                          | (965,084)             |
| Shares cancelled                                      | (965,084)        | 965,084            | -                          | -                     |
| Restricted stock grant                                | 300,000          | -                  | -                          | 300,000               |
| Repurchase of shares                                  | -                | (808,901)          | -                          | (808,901)             |
| Balance, as of December 31, 2008                      | 40,158,019       | (1,709,847)        | (906,000)                  | 37,542,172            |
| Issued Shares   | 75,000           | -                  | -                          | 75,000                |
| Options exercised                                     | 20,000           | -                  | 275,000                    | 295,000               |
| Shares applied to exercise price and/or income taxes: |                  |                    |                            |                       |
| Shares Held in Trust                                  | -                | (137,407)          | -                          | (137,407)             |
| Shares cancelled                                      | (38,135)         | 38,135             | -                          | -                     |
| Balance, as of December 31, 2009                      | 40,214,884       | (1,809,119)        | (631,000)                  | 37,774,765            |

### Restricted Stock Grants

The Company did not grant any shares of restricted stock during the year ended December 31, 2009.

Effective December 5, 2008, the Company issued 300,000 shares of restricted common stock at a price of \$2.43 per share to Sean Downes, Senior Vice President, Chief Operating Officer and Director, in consideration for services rendered pursuant to terms of an employment agreement and to provide to Mr. Downes with a continued incentive to share in the success of the Company. The stock vests over a two-year period as follows: 150,000 shares vested on December 5, 2009, the first anniversary of the effective date of the award, and 150,000 shares are expected to vest on December 5, 2010, the second anniversary date of the effective date of the award.

During 2007, the Company issued 250,000 shares of restricted common stock at a price of \$3.70 per share to an employee in consideration for services rendered. The stock vested in three equal parts on December 31, 2007, 2008 and 2009.

Unless otherwise specified, such as in the case of the exercise of stock options or warrants, the per share prices were determined using the closing price of the Company's common stock as quoted on the NYSE Amex, and the shares were issued in private transactions pursuant to Section 4(2) of the Securities Act of 1933, as amended.

Income Tax Benefit

The Company realized actual income tax benefits from the tax deductible expense relating to the exercise of stock options and warrants and the vesting of restricted stock totaled \$728,584, \$5,706,778 and \$2,130,560 for the years ended December 31, 2009, 2008 and 2007, respectively.



## Dividends Declared

During the years ended December 31, 2009 and 2008, the Company declared dividends on its outstanding shares of common stock to its shareholders of record as follows:

|                | For the year ended<br>December 31, 2009 |                     | For the year ended<br>December 31, 2008 |                     |
|----------------|---|---------------------|---|---------------------|
|                | Per Share<br>Amount                     | Aggregate<br>Amount | Per Share<br>Amount                     | Aggregate<br>Amount |
| First Quarter  | \$0.22                                  | \$8,268,278         | \$0.10                                  | \$3,791,617         |
| Second Quarter | \$0.12                                  | \$4,516,461         | \$0.00                                  | \$-                 |
| Third Quarter  | \$0.00                                  | \$-                 | \$0.10                                  | \$3,724,217         |
| Fourth Quarter | \$0.20                                  | \$7,528,808         | \$0.20                                  | \$7,448,435         |

## Stock Grantor Trust

On April 3, 2000, the Company established the Universal Insurance Holdings, Inc. Stock Grantor Trust (“SGT”) to fund its obligations arising from its various stock option agreements. The Company funded the SGT with 2,900,000 shares of Company Common Stock. In exchange, the SGT delivered \$29,000 and a promissory note to the Company for approximately \$2,320,000 which together represents the purchase price of the shares. Amounts owed by the SGT to the Company will be repaid by cash received by the SGT, which will result in the SGT releasing shares to satisfy Company obligations for stock options. The assets of the SGT are subject to the claims of the Company’s general creditors under federal and state law. The consolidated financial statements include the accounts of the SGT. Dividends paid by the Company and received by the SGT on shares of Common Stock held in trust are eliminated in consolidation and shown net in the Consolidated Financial Statements. As of December 31, 2009, there were 631,000 shares of the Company’s common stock held in the SGT.

## Company Stock Repurchase

On June 25, 2008, the Company’s Board of Directors authorized the Company to repurchase up to \$3,000,000 of its shares of outstanding common stock. Under the repurchase program, management was authorized to repurchase shares through December 31, 2008, with block trades permitted, in open market purchases or in privately negotiated transactions at prevailing market prices in compliance with applicable securities laws and other legal requirements. To facilitate repurchases, the Company made purchases pursuant to a Rule 10b5-1 plan, which allowed the Company to repurchase its shares during periods when it otherwise might have been prevented from doing so under insider trading laws. In total, the Company repurchased 808,900 shares under its repurchase plan at an aggregate cost of \$2,999,788. On August 26, 2008, the Company announced the completion of the repurchase program.

## NOTE 12- EMPLOYEE BENEFIT PLAN

Effective January 1, 2009, the Company adopted a qualified retirement plan covering substantially all employees. It is designed to help the employees meet their financial needs during their retirement years. Eligibility for participation in the plan is generally based on employee’s date of hire or on completion of a specified period of service. Employer contributions to this plan are made in cash.

The plan titled the “Universal Property & Casualty 401(K) Profit Sharing Plan and Trust” (“401(k) Plan”) is a defined contribution plan that allows employees to defer compensation through contributions to the 401(k) Plan. The contributions are invested on the employees’ behalf, and the benefits paid to employees are based on contributions and any earnings or loss. The 401(k) Plan includes a Company contribution of 100 percent of each eligible participant’s contribution that does not exceed five percent of their compensation during the 401(k) Plan year. The

Company may make additional profit-sharing contributions. However, no additional profit-sharing contribution was made during the year ended December 31, 2009.

The Company made aggregate contributions of approximately \$545,442 to the 401(k) Plan during the year ended December 31, 2009.

#### NOTE 13 - COMMITMENTS AND CONTINGENCIES

##### Employment Agreements and Potential Payments Upon Termination Of Employment

The following summaries describe the employment agreements between the Company and three executive officers and set forth potential payments payable to the Company's named executive officers upon termination of employment or a change in control under their current employment agreements.

### Meier Employment Agreement

The Company's employment agreement with Mr. Meier is dated as of August 11, 1999. The Company and Mr. Meier have amended the employment agreement, with the most recent amendment dated December 5, 2008 (the employment agreement and the amendments are collectively referred to as the "Meier Employment Agreement"). Under the terms of the Meier Employment Agreement, Mr. Meier will serve as the Company's President and Chief Executive Officer. Mr. Meier received a base salary of \$1,354,314 in 2009, and he is entitled to a twenty percent (20%) increase in base salary each year. Additionally, pursuant to the Meier Employment Agreement, Mr. Meier is entitled to an annual performance bonus equal to three percent (3%) of the pretax income of the Company up to \$5 million, and four percent (4%) of the pretax income of the Company in excess of \$5 million. The bonuses under the Meier Employment Agreement were contingent upon the Company's shareholders approving such bonus formula, which they have done.

Mr. Meier is also eligible to receive health and welfare benefits, such as group medical, group life and long-term disability coverage. The Meier Employment Agreement contains noncompete and nondisclosure provisions.

In the event that the Company terminates the Meier Employment Agreement, the Company shall pay Mr. Meier 24 months total compensation. In addition, in the event of a change in control of the Company, the Company shall pay Mr. Meier an amount equal to 48 months base salary, plus two times any bonus paid for the preceding fiscal year. Further, in the event of a change in control, all options held by Mr. Meier vest and become immediately exercisable. For the purposes of the Meier Employment Agreement, a change in control shall be deemed to have occurred if, at any time, substantially all the assets of the Company shall have been sold or transferred by sale, merger or otherwise, or if any person becomes the beneficial owner, directly or indirectly, of securities of the company representing fifty percent (50%) or more of the combined voting power of the then-existing outstanding securities of the Company.

If Mr. Meier dies during the term of his employment, the Company shall pay to his estate compensation which would otherwise be payable to Mr. Meier for the shorter of (i) three (3) years from the date of his death, or (ii) through to the termination date of his employment agreement. If Mr. Meier becomes disabled during the term of his employment for a consecutive period of three hundred sixty five (365) days, the Company may terminate the officership held. In the event of such termination, Mr. Meier shall remain an employee of the Company and receive seventy (70%) percent of his compensation and all of his fringe benefits.

The Meier Employment Agreement expires on December 31, 2011; however, the agreement is automatically extended each year thereafter unless the Company or Mr. Meier provides written notice that the agreement is being terminated 60 days in advance of the anniversary date of the Meier Employment Agreement.

### Downes Employment Agreement

The Company's employment agreement with Mr. Downes is dated as of January 1, 2005, and provides that Mr. Downes will serve as Chief Operating Officer and Senior Vice President of the Company. The Company and Mr. Downes have amended the employment agreement, with the most recent amendment dated February 4, 2010 (the employment agreement and the amendments are collectively referred to as the "Downes Employment Agreement"). Mr. Downes received a base salary of \$954,653 in 2009, and he is entitled to a twenty percent (20%) increase in base salary each year. Additionally, pursuant to the Downes Employment Agreement, Mr. Downes is entitled to an annual performance bonus equal to three percent (3%) of the pre-tax profits of the Company; provided, however, that any such bonus is contingent upon the Company's shareholders approving such bonus formula, which they have done. Under the Downes Employment Agreement, the Company may grant Mr. Downes options or warrants to purchase the Company's Common Stock.

Mr. Downes is also eligible to receive health and welfare benefits, such as group medical, group life and long-term disability coverage. The Downes Employment Agreement contains noncompete and nondisclosure provisions.

In the event of a change in control of the Company, the Company shall pay Mr. Downes an amount equal to 12 months base salary, plus the annual bonus paid for the preceding fiscal year. Also, effective January 1, 2010, if a change in control occurs, the Company shall pay Mr. Downes an amount equal to 2.99 times Mr. Downes' "base amount," as defined in Section 280G(b)(3) of the Internal Revenue Code. Further, in the event of a change in control, all options held by Mr. Downes vest and become immediately exercisable. For the purposes of the Downes Employment Agreement, a change in control shall be deemed to have occurred if, at any time, substantially all the

assets of the Company shall have been sold or transferred by sale, merger or otherwise, or if any person becomes the beneficial owner, directly or indirectly, of securities of the company representing fifty percent (50%) or more of the combined voting power of the then-existing outstanding securities of the Company.

If Mr. Downes dies during the term of his employment, the Company shall pay to his estate compensation which would otherwise be payable to Mr. Downes for the shorter of (i) one (1) years from the date of his death, or (ii) through the termination date of his employment agreement. If Mr. Downes becomes disabled during the term of his employment for a consecutive period of ninety (90) days, the Company may terminate the officership held. In the event of such termination, Mr. Downes shall remain an employee of the Company and receive fifty (50%) percent of his compensation and all of his fringe benefits for a period ending on the next December 31st or two hundred seventy (270) days, whichever is longer.

The Downes Employment Agreement expires on December 31, 2013 unless extended in writing by the Company.

#### Lynch Employment Agreement

On October 11, 2006, the Company entered into an employment agreement (the "Lynch Employment Agreement") with Mr. Lynch, who has served as the Company's Executive Vice President and Chief Financial Officer since August 1998. Under the terms of the Lynch Employment Agreement, Mr. Lynch will continue to serve in such capacity. Mr. Lynch received a base salary of \$446,539 in 2009, and he is entitled to a twenty percent (20%) increase in base salary each year. Additionally, pursuant to the Lynch Employment Agreement, Mr. Lynch is entitled to an annual performance bonus determined at the discretion of the Board of Directors of the Company; provided, however, that such bonus shall be no less than \$50,000.

Mr. Lynch is also eligible to receive health and welfare benefits, such as group medical, group life and long-term disability coverage. The Lynch Employment Agreement contains noncompete and nondisclosure provisions.

If the Company terminates Mr. Lynch's employment without cause or Mr. Lynch terminates his employment for good reason, then the Company shall (1) pay Mr. Lynch unpaid base salary accrued up to the effective date of termination; (2) pay Mr. Lynch a prorated portion of Mr. Lynch's annualized bonus; (3) pay Mr. Lynch a lump sum payment equal to Mr. Lynch's current base salary for period of twelve (12) months; and (4) pay on Mr. Lynch's behalf Mr. Lynch's COBRA premiums for a period of twelve (12) months.

For the purposes of the Lynch Employment Agreement "cause" means (i) Mr. Lynch's abuse of alcohol or any controlled substance; (ii) Mr. Lynch's willful act of fraud, dishonesty or breach of fiduciary duty with respect to the business or affairs of the Company; (iii) Mr. Lynch's knowing and material failure to comply with material applicable laws and regulations or professional standards relating to the business of the Company; (iv) Mr. Lynch's documented and continuing grossly unsatisfactory performance of his duties (as documented in at least one performance improvement plan to Mr. Lynch) or a material breach by Mr. Lynch of the Lynch Employment Agreement except, in each case, where such failure or breach is caused by the illness or other similar incapacity or disability of Mr. Lynch; (v) Mr. Lynch being subject to an inquiry or investigation by a governmental authority or self-regulatory organization such that the existence of such inquiry or investigation may result in damage to the Company's business interests, licenses, reputation or prospects; or (vi) Mr. Lynch's conviction of a misdemeanor involving moral turpitude or any felony.

For the purposes of the Lynch Employment Agreement "good reason" shall mean and include any of the following without Mr. Lynch's prior written consent: (i) assignment to Mr. Lynch of duties materially inconsistent with Mr. Lynch's position under the Lynch Employment Agreement; (ii) failure to pay Mr. Lynch's base salary or bonus; (iii) requiring Mr. Lynch to move his sites of employment more than fifty (50) miles from his sites of employment prior to such move; or (iv) the Company's material breach of the Lynch Employment Agreement.

In addition, if within one year following a change in control of the Company Mr. Lynch's employment is terminated (i) by the Company or a succeeding entity without cause or (ii) by Mr. Lynch for good reason, then the Company shall (1) pay Mr. Lynch unpaid base salary accrued up to the effective date of termination; (2) pay Mr. Lynch a prorated portion of Mr. Lynch's annualized bonus; (3) pay Mr. Lynch a lump sum payment equal to the greater of Mr. Lynch's current base salary (x) through December 31, 2010 or (y) for period of twelve (12) months; and (4) pay on Mr. Lynch's behalf Mr. Lynch's COBRA premiums for a period not to exceed eighteen (18) months. For the purposes of the Lynch Employment Agreement, a change in control shall be deemed to have occurred if, (i) there shall be consummated (A) any consolidation or merger in which the Company is not the continuing or surviving corporation or

pursuant to which shares of the Company's common stock would be converted into cash, securities or other property, other than a consolidation or a merger having the same proportionate ownership of common stock of the surviving corporation immediately after the consolidation or merger or (B) any sale, lease, exchange or other transfer (in one transaction or a series of related transactions other than in the ordinary course of business of the Company) of all, or substantially all, of the assets of the Company to any corporation, person or other entity which is not a direct or indirect wholly-owned subsidiary of the Company, or (ii) any person, group, corporation or other entity shall acquire beneficial ownership (as determined pursuant to Section 13(d) of the Securities Exchange Act of 1934, as amended, and rules and regulations promulgated hereunder) of 50% or more of the Company's outstanding common stock. In all cases pursuant to the Lynch Employment Agreement, the determination of whether a change of control has occurred shall be made in accordance with Section 409A of the Internal Revenue Code of 1986, as amended, and the regulations, notices and other guidance of general applicability issued there under.

If Mr. Lynch dies of natural causes during the term of his employment, the Company shall pay to his estate (1) Mr. Lynch's unpaid base salary accrued up to the effective date of termination; and (2) a prorated portion of Mr. Lynch's annualized bonus. If Mr. Lynch becomes disabled during the term of his employment for (i) a period of three (3) consecutive months, or (ii) for shorter periods aggregating ninety (90) calendar days during any twelve-month period, the Company may at any time after the last day of the three (3) consecutive months of disability or the day on which the shorter periods of disability equal an aggregate of ninety days, suspend the term of Mr. Lynch's employment and discontinue payments of his base salary for the duration of the disability. Mr. Lynch shall be entitled to the full compensation payable to him hereunder for shorter periods of disability shorter than the periods specified above.

The Lynch Employment Agreement expires on December 31, 2011.

#### Operating Leases

The Company has leased certain computer equipment and software under a master equipment lease agreement with Relational Funding, Inc. with an original equipment cost of \$2,735,960. The Company also has several leases on office space. The following is a schedule of future minimum rental payments required under the non-cancelable operating leases as of December 31, 2009:

|                |             |
|----------------|-------------|
| 2010           | \$ 503,226  |
| 2011           | 391,706     |
| 2012           | 358,668     |
| 2013           | 253,806     |
| 2014 and later | 291,566     |
|                | \$1,798,972 |

#### NOTE 14 - LITIGATION

Certain lawsuits have been filed against the Company. In the opinion of management, none of these lawsuits are material and they are all adequately reserved for or covered by insurance or, if not so covered, are without merit or involve such amounts that if disposed of unfavorably would not have a material adverse effect on the Company's financial position or results of operations.

#### NOTE 15 – EARNINGS PER SHARE

The following table reconciles the numerator (i.e., income) and denominator (i.e., shares) of the basic and diluted earnings per share computations for net income for the years ended December 31, 2009, 2008 and 2007.





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|  | Year Ended December 31,<br>2009                |            |                  | Year Ended December 31,<br>2008                |            |                  | Year Ended December 31,<br>2007                |            |                  |
|--|--|------------|------------------|--|------------|------------------|--|------------|------------------|
|  | Income Available to Common Stockholders Amount | Shares     | Per-Share Amount | Income Available to Common Stockholders Amount | Shares     | Per-Share Amount | Income Available to Common Stockholders Amount | Shares     | Per-Share Amount |
| Net income   | \$28,787,298                                   |            |                  | \$40,037,323                                   |            |                  | \$54,002,288                                   |            |                  |
| Less:  |  |            |                  |  |            |                  |  |            |                  |
| preferred stocks dividends                                     | (27,450 )                                      |            |                  | (49,950 )                                      |            |                  | (49,950 )                                      |            |                  |
| Income available to common stockholders                        | \$28,759,848                                   | 37,617,885 | \$0.76           | \$39,987,373                                   | 37,418,253 | \$1.07           | \$53,952,338                                   | 35,550,503 | \$1.52           |
| Effect of dilutive securities:                                 |  |            |                  |  |            |                  |  |            |                  |
| Stock options and warrants                                     | -  | 2,679,134  | (0.05)           | -  | 2,287,929  | (0.06)           | -  | 5,241,192  | (0.20)           |
| Preferred stock  | 27,450   | 174,505    | -                | 49,950   | 568,325    | (0.02)           | 49,950   | 568,325    | (0.01)           |
| Income available to common stockholders and assumed conversion | \$28,787,298                                   | 40,471,524 | \$0.71           | \$40,037,323                                   | 40,274,507 | \$0.99           | \$54,002,288                                   | 41,360,020 | \$1.31           |

NOTE 16 – SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments for interest and income taxes during the years ended December 31, 2009, 2008 and 2007 were as follows:

|              | For the years ended December 31, |               |               |
|--------------|----------------------------------|---------------|---------------|
|              | 2009                             | 2008          | 2007          |
| Interest     | \$ 740,118                       | \$ 1,549,292  | \$ 1,524,223  |
| Income taxes | \$ 15,609,000                    | \$ 22,266,491 | \$ 54,200,673 |

NOTE 17 – QUARTERLY RESULTS FOR 2009 AND 2008 (UNAUDITED)

|  | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
|--|---------------|----------------|---------------|----------------|
|--|---------------|----------------|---------------|----------------|

For the year ended  
December 31, 2009

|                            |              |              |              |              |
|----------------------------|--------------|--------------|--------------|--------------|
| Total revenues             | \$48,117,800 | \$47,549,345 | \$60,983,047 | \$53,991,937 |
| Total expenses             | 27,935,892   | 35,105,355   | 42,443,473   | 58,994,585   |
| Net Income                 | 12,437,830   | 7,638,558    | 11,514,520   | (2,803,610 ) |
| Basic earnings per share   | 0.33         | 0.20         | 0.31         | (0.08 )      |
| Diluted earnings per share | 0.31         | 0.19         | 0.28         | (0.07 )      |

For the year ended  
December 31, 2008

|                            |              |              |              |              |
|----------------------------|--------------|--------------|--------------|--------------|
| Total revenues             | \$44,284,473 | \$45,694,408 | \$47,175,024 | \$45,513,391 |
| Total expenses             | 20,935,236   | 26,791,114   | 35,451,891   | 33,482,290   |
| Net Income                 | 14,308,316   | 11,198,150   | 7,372,654    | 7,158,203    |
| Basic earnings per share   | 0.39         | 0.29         | 0.20         | 0.19         |
| Diluted earnings per share | 0.35         | 0.27         | 0.19         | 0.18         |

During the fourth quarter of 2009, the Company recognized expense related to a FIGA assessment of approximately \$4.1 million described in Note 3 and recorded additional unpaid loss and LAE above the independent actuary's point reserve, or best estimate, in the amount of approximately \$2.5 million.

#### NOTE 18 – SUBSEQUENT EVENTS

The Company performed an evaluation of subsequent events through the date the financial statements were issued and determined there were no recognized or unrecognized subsequent events that would require an adjustment or additional disclosure in the consolidated financial statements as of December 31, 2009 except for the following.

On January 19, 2010, the Company declared a dividend of \$.12 per share on its outstanding Common Stock of the Company to be paid on April 6, 2010 to the shareholders of record of the Company at the close of business on March 19, 2010. The company expects to pay an aggregate dividend of approximately \$4.7 million.

On February 10, 2010, the Company announced that, effective February 4, 2010, it had amended the employment agreement with its Chief Operating Officer and Senior Vice President, Mr. Sean Downes as described in Note 13.

On March 5, 2010, the Company's Board of Directors approved the Company's plans for UPCIC to apply for expansion in five additional states including Maryland, Massachusetts, New Jersey, New York, and Virginia. There is no assurance that the Company will be successful in obtaining these licenses and no prediction of when, if licensed, the Company will commence operations in any of these states.

#### NOTE 19 – FAIR VALUE DISCLOSURE

Financial assets and financial liabilities recorded on the Condensed Consolidated Balance Sheets at fair value as of December 31, 2009 are categorized in the fair value hierarchy based on the observability of inputs to the valuation techniques as follows:

Level 1: Financial assets and financial liabilities whose values are based on unadjusted quoted prices for identical assets or liabilities in an active market that the Company can access.

Level 2: Financial assets and financial liabilities whose values are based on inputs that utilize other than quoted prices included in Level I that are observable for similar assets, or unobservable inputs that are corroborated by market data.

Level 3: Financial assets and financial liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect the Company's estimates of the assumptions that market participants would use in valuing the financial assets and financial liabilities.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement falls has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset.

The following table presents information about the Company's invested assets measured at fair value on a recurring basis as of December 31, 2009, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value.

|  | Fair Value Measurements |         |         |               |
|--|-------------------------|---------|---------|---------------|
|  | Level 1                 | Level 2 | Level 3 | Total         |
| US government obligations and agencies | \$41,389,008            | \$-     | \$-     | \$41,389,008  |
| Equity securities                      | 73,408,002              | -       | -       | 73,408,002    |
| Total invested assets                  | \$114,797,010           | \$-     | \$-     | \$114,797,010 |

The fair value of the securities determined to be Level I inputs are derived from readily available market prices.

#### NOTE 20 - OTHER COMPREHENSIVE INCOME

The components of other comprehensive income on a pretax and after-tax basis for the years ended December 31, 2009 and 2008 are as follows:

|   | For the Year Ended<br>December 31, 2009 |                |              | For the Year Ended<br>December 31, 2008 |            |           |
|---|---|----------------|--------------|---|------------|-----------|
|   | Pretax                                  | Tax            | After-tax    | Pretax                                  | Tax        | After-tax |
| Unrealized gains , net  | \$31,860,665                            | \$(12,290,251) | \$19,570,414 | \$40,429                                | \$(15,595) | \$24,834  |
| Less: reclassification<br>adjustments of realized<br>gains on investments         | 24,175,045                              | (9,325,524)    | 14,849,521   | -                                       | -          | -         |
| Less: reclassification<br>adjustments of foreign<br>currency gains on investments | 6,808,419                               | (2,626,348)    | 4,182,071    | -                                       | -          | -         |
| Change in net unrealized<br>gains<br>on investments                               | 877,201                                 | (338,380)      | 538,821      | 40,429                                  | (15,595)   | 24,834    |
| Other comprehensive income  | \$877,201                               | \$(338,380)    | \$538,821    | \$40,429                                | \$(15,595) | \$24,834  |

Accumulated other comprehensive income, net of taxes, as of December 31, 2009 and 2008, comprises the following:

|  | As of December 31, |           |
|--|--------------------|-----------|
|  | 2009               | 2008      |
| Net unrealized gains:                                      |                    |           |
| Fixed maturities, available for<br>sale                    | \$ (907,720)       | \$ -      |
| Equity securities  | 1,871,969          | 40,429    |
| Other  | (46,619)           | -         |
| Net unrealized gains                                       | 917,630            | 40,429    |
| Deferred income taxes                                      | (353,976)          | (15,595)  |
| Accumulated other<br>comprehensive income, net of<br>taxes | \$ 563,654         | \$ 24,834 |

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

NONE

ITEM 9A. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports that the Company files or submit under the Securities Exchange Act of 1934 (“Exchange Act”) is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission’s rules and forms, and that such information is accumulated and communicated to the Company’s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of its principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Company’s disclosure controls and procedures pursuant to Rule 13a-15 under the Exchange Act. Based on that evaluation, the Company’s Chief Executive Officer and Chief Financial Officer concluded that disclosure controls and procedures were effective as of December 31, 2009.

89

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### Management's Report on Internal Control over Financial Reporting

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control system was designed to provide reasonable assurance to the Company's management and Board of Directors regarding the preparation and fair presentation of published financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2009. In making this assessment, management used the criteria set forth in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management believes that, as of December 31, 2009, the Company's internal control over financial reporting is effective based on those criteria.

Management's assessment of the effectiveness of internal control over financial reporting as of December 31, 2009 has been audited by Blackman Kallick, LLP, the independent registered public accounting firm who also audited the Company's consolidated financial statements. The auditor's attestation report on management's assessment of the Company's internal control over financial reporting is presented above at "Report of Independent Registered Certified Public Accounting Firm."

### Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting that occurred during the Company's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

### ITEM 9B. OTHER INFORMATION

NONE

## PART III

### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Code of Business Conduct and Ethics

The Company adopted a Code of Business Conduct and Ethics on January 9, 2007 that is applicable to all directors, officers and employees of the Company. The code is publicly available at the Company's headquarters in Fort Lauderdale, Florida and also on the Company's website at [www.universalinsuranceholdings.com](http://www.universalinsuranceholdings.com). A copy of the Company's Code of Business Conduct and Ethics may be obtained free of charge by written request to James M. Lynch, CFO, Universal Insurance Holdings, Inc., 1110 West Commercial Boulevard, Suite 100, Fort Lauderdale, FL 33309.

For information regarding our Directors, Executive Officers and Corporate Governance, reference is made to our definitive proxy statement for our Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2009 and which is incorporated herein by reference.



ITEM 11. EXECUTIVE COMPENSATION

For information regarding Executive Compensation, reference is made to our definitive proxy statement for our Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2009 and which is incorporated herein by reference.

ITEM SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED  
12. STOCKHOLDER MATTERS

For information regarding Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters, reference is made to our definitive proxy statement for our Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2009 and which is incorporated herein by reference.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

For information regarding Certain Relationships and Related Transactions, and Director Independence, reference is made to our definitive proxy statement for our Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2009 and which is incorporated herein by reference.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

For information regarding Principal Accountant Fees and Services, reference is made to our definitive proxy statement for our Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2009 and which is incorporated herein by reference

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(1) Financial Statements

The following consolidated financial statements of the Company and the report of the Independent Registered Certified Public Accounting Firm thereon filed with this report:

Report of Independent Registered Certified Public Accounting Firm (Blackman Kallick, LLP).

Consolidated Balance Sheets as of December 31, 2009 and 2008.

Consolidated Statements of Operations for the years ended December 31, 2009, 2008 and 2007.

Consolidated Statements of Stockholders' Equity for the years ended December 31, 2009, 2008 and 2007.

Consolidated Statements of Cash Flows for the years ended December 31, 2009, 2008 and 2007.

Notes to Consolidated Financial Statements.

(2) Financial Statement Schedules

The following additional financial statement schedules are furnished herewith pursuant to the requirements of Form 10-K.

|  | Page   |
|--|--|
| Schedules required to be filed under the provisions of Regulation S-X Article 7: |  |
| Schedule II  | Condensed Financial Information of Registrant S-1  |
| Schedule V   | Valuation Allowances and Qualifying Accounts S-3   |
| Schedule VI  | Supplementary Information Concerning Consolidated Property-Casualty Insurance Operations S-4 |
| Report of Independent Registered Certified Public Accounting Firm                | S-5  |

All other schedules are omitted because they are not applicable, or not required, or because the required information is included in the Consolidated Financial Statements or in notes thereto.

(3) EXHIBITS

3.1 Registrant's Amended and Restated Certificate of Incorporation, as amended (1)

3.2 Registrant's Bylaws (1)

3.3 Certificate of Designation for Series A Convertible Preferred Stock dated October 11, 1994 (4)

3.4 Certificate of Designations, Preferences, and Rights of Series M Convertible Preferred Stock dated August 13, 1997 (2)

3.5 Certificate of Amendment of Amended and Restated Certificate of Incorporation dated October 19, 1998 (4)

3.6 Certificate of Amendment of Amended and Restated Certificate of Incorporation dated December 18, 2000 (4)

95

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- 3.7 Certificate of Amendment of Certificate of Designations of the Series A Convertible Preferred Stock dated October 29, 2001 (4)
- 4.1 Form of Common Stock Certificate (1)
- 4.2 Form of Warrant Certificate (1)
- 4.3 Form of Warrant Agency Agreement (1)
- 4.4 Form of Underwriter Warrant (1)
- 4.5 Affiliate Warrant (1)
- 4.6 Form of Warrant to purchase 100,000 shares of Common Stock at an exercise price of \$2.00 per share issued to Steven Guarino dated as of April 24, 1997. (Substantially similar in form to two additional warrants to purchase 100,000 shares of Common Stock issued to Mr. Guarino dated as of April 24, 1997, with exercise prices of \$2.75 and \$3.50 per share, respectively) (2)
- 10.1 Form of Indemnification Agreement between the Registrant and each of its directors and executive officers (1)
- 10.2 Management Agreements by and between Universal Property & Casualty Insurance Company and Universal P&C Management, Inc. dated as of June 2, 1997 (2)
- 10.3 Employment Agreement dated as of May 1, 1997 between Universal Heights, Inc. and Bradley I. Meier (2)\*
- 10.4 Employment Agreement, dated October 11, 2006, between James M. Lynch and Universal Insurance Holdings, Inc. (8)\*
- 10.5 Employment Agreement, dated as of January 1, 2005, between Sean Downes and Universal Insurance Holdings, Inc. (9)\*
- 10.6 Amendment to Employment Agreement of Bradley I. Meier, dated March 21, 2007 (10)\*
- 10.7 Amendment to Employment Agreement of Sean P. Downes, dated March 21, 2007 (10)\*
- 10.8 Addendum No. 8 to the Employment Agreement by and between the Company and Bradley I. Meier, dated July 12, 2007 (11)\*
- 10.9 Addendum No. 2 to the Employment Agreement by and between the Company and Sean P. Downes, dated July 12, 2007 (11)\*
- 10.10 Addendum No. 1 to the Employment Agreement by and between the Company and James M. Lynch, dated July 12, 2007 (11)\*
- 10.11 Addendum No. 9 to Meier Employment Agreement, dated December 5, 2008 (12)\*
- 10.12 Addendum No. 3 to Downes Employment Agreement, dated December 5, 2008 (12)\*
- 10.13 Florida Insurance Capital Build-Up Incentive Program Surplus Note (“Surplus Note”) between the Company and The State Board of Administration of Florida (“SBA”). (13)

- 10.13 Addendum No. 1 to the Surplus Note between the Company and SBA. (13)
- 10.14 Multiple Line Quota Share Reinsurance Contract between the Company and Everest Reinsurance Company. (13)
- 10.15 Independent Adjusting Firm Agreement between the Company and Downes and Associates. (13)
- 10.16 The Universal Insurance Holdings, Inc. 2009 Omnibus Incentive Plan

- 11.1 Statement Regarding Computation of Per Share Income (9)
- 14.1 Code of Business Conduct and Ethics (7)
- 16.1 Letter on change in certifying accountants from Millward & Co. CPA's dated February 12, 1999, and as amended February 26, 1999 (3)
- 16.2 Letter on change in certifying accountants from Deloitte & Touche LLP dated October 7, 2002(5)
- 16.3 Letter on change in certifying accountants from Deloitte & Touche LLP dated March 27, 2003(6)
- 21 List of Subsidiaries
  - 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
  - 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certifications of Chief Executive Officer and Chief Financial Officer Pursuant to Title 18, United States Code, Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 99.1 Schedule of Investments
  - \* Exhibit Numbers 10.6-10.15 are management contracts or compensatory plans required to be filed as Exhibits to this Form 10-K.
  - (1) Incorporated by reference to the Registrant's Registration Statement on Form S-1 (File No. 33-51546) declared effective on December 14, 1992
  - (2) Incorporated by reference to the Registrant's Annual Report on Form 10-KSB for the year ended April 30, 1997 filed with the Securities and Exchange Commission on August 13, 1997, as amended
  - (3) Incorporated by reference to the Registrant's Current Report on Form 8-K and Current Report on Form 8-K/A, filed with the Securities and Exchange Commission on February 12, 1999 and February 26, 1999, respectively
  - (4) Incorporated by reference to the Registrant's Annual Report on Form 10-KSB for the year ended December 31, 2002 filed with the Securities and Exchange Commission on April 9, 2003
  - (5) Incorporated by reference to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on October 7, 2002
  - (6) Incorporated by reference to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on April 2, 2003
  - (7) Incorporated by reference to the Registrant's Annual Report on Form 10-KSB, filed with the Securities and Exchange Commission on March 30, 2007
  - (8) Incorporated by reference to the Registrant's Annual Report on Form 10-KSB/A for the year ended December 31, 2006 filed with the Securities and Exchange Commission on August 24, 2007
  - (9)



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Incorporated by reference to the Registrant's Annual Report on Form 10-KSB, filed with the Securities and Exchange Commission on March 17, 2007

- (10) Incorporated by reference to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on March 22, 2007
- (11) Incorporated by reference to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange

Commission on August 10, 2007

- (12) Incorporated by reference to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on December 9, 2008
- (13) Incorporated by reference to the Registrant's Current Report on Form 8-K, filed with the Securities and Exchange Commission on November 10, 2009
- (14) Incorporated by reference to Exhibit 4.10 of the Registrant's Registration Statement on Form S-8 (File No. 333-163564) filed with the Securities and Exchange Commission on December 8, 2009.

SIGNATURES

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report on Form 10-K to be signed on its behalf by the undersigned, hereunto duly authorized.

UNIVERSAL INSURANCE HOLDINGS, INC.

Dated: March 16, 2010 By: /s/ Bradley I. Meier  
Bradley I. Meier, President and Chief Executive  
Officer

By: /s/ James M. Lynch  
James M. Lynch, Chief Financial Officer and  
Principal Accounting Officer

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

/s/ Bradley I. Meier  
Bradley I. Meier  
President, Chief Executive  
Officer and Director  
March 16,  
2010

/s/ Sean P. Downes  
Sean P. Downes  
Senior Vice President,  
Chief Operating Officer and  
Director  
March 16,  
2010

/s/ James M. Lynch  
James M. Lynch  
Executive Vice President  
and Chief Financial Officer  
March 16,  
2010

/s/ Norman M. Meier  
Norman M. Meier  
Director  
March 16,  
2010

/s/ Ozzie A. Schindler  
Ozzie A. Schindler  
Director  
March 16,  
2010

Ozzie A.  
Schindler

|  |          |                   |
|--|----------|-------------------|
| /s/ Reed J.<br>Slogoff<br>Reed J.<br>Slogoff | Director | March 16,<br>2010 |
|--|----------|-------------------|

|  |          |                   |
|--|----------|-------------------|
| /s/ Joel M.<br>Wilentz<br>Joel M.<br>Wilentz | Director | March 16,<br>2010 |
|--|----------|-------------------|

## SCHEDULE II – CONDENSED FINANCIAL INFORMATION OF REGISTRANT

Universal Insurance Holdings, Inc. had no long term obligations, guarantees or material contingencies as of December 31, 2009 and 2008. The following summarizes the major categories of the parent company's financial statements:

## CONDENSED BALANCE SHEETS

| ASSETS   | December 31,<br>2009 | 2008           |
|--|----------------------|----------------|
| Cash and cash equivalents  | \$ 2,473,359         | \$ 2,188,636   |
| Investments in subsidiaries and undistributed earnings           | 88,538,486           | 89,353,219     |
| Equity securities  | 13,089,692           | -              |
| Receivable from securities                                       | 472,908              | -              |
| Other receivables  | 380,764              | -              |
| Income taxes recoverable   | 3,211,874            | 2,482,923      |
| Property and equipment, net                                      | 21,461               | 37,558         |
| Deferred income taxes  | 11,894,289           | 14,113,463     |
| Other assets   | 129,458              | 126,517        |
| Total assets   | \$ 120,212,291       | \$ 108,302,316 |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                      |                      |                |
| <b>LIABILITIES:</b>  |                      |                |
| Accounts payable   | 272,390              | 210,147        |
| Income taxes payable   | 368,968              | -              |
| Other accrued expenses   | 6,296,476            | 6,538,514      |
| Total liabilities  | 6,937,834            | 6,748,661      |
| <b>STOCKHOLDERS' EQUITY:</b>                                     |                      |                |
| Cumulative convertible preferred stock, \$.01 par value          | 1,087                | 1,387          |
| Authorized shares - 1,000,000                                    |                      |                |
| Issued shares - 108,640 and 138,640                              |                      |                |
| Outstanding shares - 108,640 and 138,640                         |                      |                |
| Minimum liquidation preference - \$288,190 and \$1,419,700       |                      |                |
| Common stock, \$.01 par value                                    | 402,146              | 401,578        |
| Authorized shares - 55,000,000                                   |                      |                |
| Issued shares - 40,214,884 and 40,158,019                        |                      |                |
| Outstanding shares - 37,774,765 and 37,242,172                   |                      |                |
| Treasury shares, at cost - 1,809,118 and 1,709,847 shares        | (7,948,606 )         | (7,381,768 )   |
| Common stock held in trust, at cost - 631,000 and 906,000 shares | (511,110 )           | (733,860 )     |
| Additional paid-in capital                                       | 36,666,914           | 33,587,414     |
| Accumulated other comprehensive income, net of tax               | 563,654              | 24,834         |
| Retained earnings  | 84,100,372           | 75,654,070     |
| Total stockholders' equity                                       | 113,274,457          | 101,553,655    |

|  |    |             |    |             |
|--|----|-------------|----|-------------|
| Total liabilities and stockholders' equity | \$ | 120,212,291 | \$ | 108,302,316 |
|--|----|-------------|----|-------------|

S-1

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## CONDENSED STATEMENTS OF OPERATIONS

|   | For the Years Ended December 31, |              |              |
|---|----------------------------------|--------------|--------------|
|   | 2009                             | 2008         | 2007         |
| Revenues  |                                  |              |              |
| Investment income   | \$ 1,391,255                     | \$ 108,295   | \$ 805,108   |
| Commission revenue  | 1,003                            | 74           | 3,792        |
| Total revenues  | 1,392,258                        | 108,369      | 808,900      |
| Expenses  |                                  |              |              |
| General and administrative expenses                                 | 21,246,218                       | 22,652,177   | 18,619,957   |
| Total expenses  | 21,246,218                       | 22,652,177   | 18,619,957   |
| Loss Before Income Taxes And Equity In Net Earnings Of Subsidiaries | (19,853,960)                     | (22,543,808) | (17,811,057) |
| Benefit from income taxes   | (6,948,886 )                     | (8,696,274 ) | (6,870,615 ) |
| Loss Before Equity In Net Earnings Of Subsidiaries                  | (12,905,074)                     | (13,847,534) | (10,940,442) |
| Equity in net earnings of subsidiaries                              | 41,692,372                       | 53,884,857   | 64,942,730   |
| Consolidated Net Income   | \$28,787,298                     | \$40,037,323 | \$54,002,288 |
| Comprehensive Income:   |                                  |              |              |
| Net income  | \$28,787,298                     | \$40,037,323 | \$54,002,288 |
| Change in net unrealized gains on investments, net of tax           | 538,820                          | 24,834       | -            |
| Comprehensive Income  | \$29,326,118                     | \$40,062,157 | \$54,002,288 |

## CONDENSED STATEMENTS OF CASH FLOWS

|   | For the Years Ended December 31, |              |              |
|---|----------------------------------|--------------|--------------|
|   | 2009                             | 2008         | 2007         |
| Cash flows from operating activities  |                                  |              |              |
| Net Income  | \$28,787,298                     | \$40,037,323 | \$54,002,288 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                  |              |              |
| Equity in net income of subsidiaries  | (41,714,310)                     | (53,884,857) | (64,942,730) |
| Dividends received from subsidiaries  | -                                | 23,000,000   | -            |
| Amortization of cost of stock options   | 1,520,647                        | 4,271,230    | 2,781,019    |
| Tax benefit on the exercise of stock options                                      | (275,640 )                       | (4,677,743 ) | (1,857,907 ) |
| Amortization of restricted stock grants   | 654,825                          | 333,960      | 308,332      |
| Net realized investment gains   | (1,241,868 )                     | -            | -            |
| Foreign currency gains on investments   | (115,307 )                       | -            | -            |
| Deferred income tax provision (benefit)   | 1,880,794                        | 73,897       | (5,531,199 ) |
| Other   | 16,097                           | 16,097       | 44,375       |
| Net changes in assets and liabilities relating to operating activities:           |                                  |              |              |
| Other operating assets and liabilities  | (213,649 )                       | 2,545,324    | (6,086,139 ) |
| Net cash (used in) provided by operating activities                               | (10,701,113)                     | 11,715,231   | (21,281,961) |
| Cash flows from investing activities  |                                  |              |              |
| Capital contributions to subsidiaries   | (8,025,000 )                     | (127,750 )   | (469,415 )   |
| Purchases of equity securities, available for sale                                | (36,317,995)                     |              |              |
| Proceeds from sale of equity securities, available for sale                       | 24,536,211                       |              |              |
| Net cash used in investing activities   | (19,806,784)                     | (127,750 )   | (469,415 )   |
| Cash flows from financing activities  |                                  |              |              |
| Repayment of loans payable  | -                                | -            | (12,365,528) |
| Common stock dividends  | (20,313,547)                     | (18,299,123) | (7,279,765 ) |
| Preferred stock dividends   | (27,450 )                        | (49,950 )    | (49,950 )    |
| Issuance of common stock  | 55,000                           | 130,530      | 10,500       |
| Tax benefit on the exercise of stock options                                      | (223,375 )                       | 4,677,743    | 1,857,907    |
| Treasury shares on option exercise  | 275,640                          | (3,418,469 ) | (37,426 )    |
| Repurchase of treasury stock  | -                                | (2,999,788 ) | -            |
| Transfers from (to) subsidiaries  | 51,026,352                       | 9,427,515    | 39,068,038   |
| Net cash provided by (used in) financing activities                               | 30,792,620                       | (10,531,542) | 21,203,776   |
| Net increase (decrease) in cash and cash equivalents                              | 284,723                          | 1,055,938    | (547,600 )   |
| Cash and cash equivalents, beginning of period                                    | 2,188,636                        | 1,132,697    | 1,680,297    |
| Cash and cash equivalents, end of period  | \$2,473,359                      | \$2,188,635  | \$1,132,697  |
| Non cash items:   |                                  |              |              |
| Dividends accrued   | \$-                              | \$-          | \$3,241,145  |





## SCHEDULE V - VALUATION ALLOWANCES AND QUALIFYING ACCOUNTS

| Description                       | Balance at<br>beginning<br>of period | Charged to<br>costs and<br>expenses | Additions<br>Charged<br>to<br>other<br>accounts | Deductions  | Balance at<br>end of<br>period |
|-----------------------------------|--------------------------------------|-------------------------------------|---|-------------|--------------------------------|
| Year Ended December 31,<br>2009:  |                                      |                                     |   |             |                                |
| Allowance for doubtful<br>account | \$1,399,997                          | \$2,655,487                         | \$ -  | \$1,353,662 | \$ 2,701,822                   |
| Year Ended December 31,<br>2008:  |                                      |                                     |   |             |                                |
| Allowance for doubtful<br>account | \$ 832,660                           | \$2,701,443                         | \$ -  | \$2,134,106 | \$ 1,399,997                   |
| Year Ended December 31,<br>2007:  |                                      |                                     |   |             |                                |
| Allowance for doubtful<br>account | \$ 568,766                           | \$1,179,285                         | \$ -  | \$ 915,391  | \$ 832,660                     |

## SCHEDULE VI - SUPPLEMENTAL INFORMATION CONCERNING CONSOLIDATED PROPERTY AND CASUALTY INSURANCE OPERATIONS

|      | Reserves for unpaid<br>losses and LAE | Incurred loss and LAE -<br>current year | Incurred loss and LAE<br>- prior year | Paid losses and LAE | Net investment<br>income |
|------|---------------------------------------|---|---------------------------------------|---------------------|--------------------------|
| 2009 | \$ 127,197,753                        | \$ 97,630,002                           | \$ 8,503,132                          | \$ 86,399,754       | \$ 1,453,599             |
| 2008 | \$ 87,947,774                         | \$ 75,118,459                           | \$ 6,219,667                          | \$ 68,002,876       | \$ 3,721,029             |
| 2007 | \$ 68,815,500                         | \$ 47,793,338                           | \$ 12,006,332                         | \$ 45,766,625       | \$ 10,410,259            |

|      | Deferred policy<br>acquisition costs, net | Amortization of<br>deferred policy<br>acquisition costs, net | Net premiums written | Net premiums earned | Unearned<br>premiums |
|------|---|--|----------------------|---------------------|----------------------|
| 2009 | \$ 9,464,624                              | \$ 10,709,840  | \$ 134,287,342       | \$ 141,653,725      | \$ 278,370,544       |
| 2008 | \$ 407,946                                | \$ (1,746,151)   | \$ 150,787,980       | \$ 147,413,697      | \$ 258,489,460       |
| 2007 | \$ (2,122,269)                            | \$ 3,216,949   | \$ 140,343,762       | \$ 154,418,452      | \$ 254,741,198       |

Report of Independent Registered Certified Public Accounting Firm

Board of Directors  
Universal Insurance Holdings, Inc.  
Fort Lauderdale, Florida

We have audited the accompanying consolidated balance sheets of Universal Insurance Holdings, Inc. and Subsidiaries (the "Company") as of December 31, 2009 and 2008, and the related consolidated statements of operations, stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2009, and the Company's internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO); such consolidated financial statements and report are included elsewhere in this Form 10-K and are incorporated herein by reference. Our audits also include the consolidated financial statement schedules of the Company listed in the accompanying index at Item 15. These consolidated financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion based on our audits. In our opinion, such consolidated financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

/s/ Blackman Kallick, LLP

Chicago, Illinois  
March 16, 2010

S-5