NAVISTAR INTERNATIONAL CORP Form 10-O September 02, 2015 **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Form 10-Q (Mark One) OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT þ OF 1934 For the quarterly period ended July 31, 2015 OR TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to Commission file number 1-9618 NAVISTAR INTERNATIONAL CORPORATION (Exact name of registrant as specified in its charter) Delaware 36-3359573 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.) 2701 Navistar Drive, Lisle, Illinois 60532 (Address of principal executive offices) (Zip Code) Registrant's telephone number, including area code (331) 332-5000 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one) Large accelerated filer Accelerated filer þ Non-accelerated filer Smaller reporting company o o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the

Act). Yes o No b

As of August 31, 2015, the number of shares outstanding of the registrant's common stock was 81,522,206, net of treasury shares.

NAVISTAR INTERNATIONAL CORPORATION FORM 10-Q TABLE OF CONTENTS

		Page
PART I-	—Financial Information	
Item 1.	Financial Statements (Unaudited)	<u>5</u>
	Consolidated Statements of Operations for the three and nine months ended July 31, 2015 and 2014	<u>5</u>
	Consolidated Statements of Comprehensive Loss for the three and nine months ended July 31, 2015	<u>6</u>
	and 2014	<u> </u>
	Consolidated Balance Sheets as of July 31, 2015 and October 31, 2014	<u>7</u>
	Condensed Consolidated Statements of Cash Flows for the nine months ended July 31, 2015 and	<u>8</u>
	<u>2014</u>	<u>o</u>
	Consolidated Statements of Stockholders' Deficit for the nine months ended July 31, 2015 and 2014	9
	Notes to Condensed Consolidated Financial Statements	<u>10</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>48</u>
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>64</u>
Item 4.	Controls and Procedures	<u>64</u>
PART II		
Item 1.	<u>Legal Proceedings</u>	<u>66</u>
Item 1A.	Risk Factors	<u>67</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>67</u>
Item 3.	<u>Defaults upon Senior Securities</u>	<u>67</u>
Item 4.	Mine Safety Disclosures	<u>67</u>
Item 5.	Other Information	<u>67</u>
Item 6.	<u>Exhibits</u>	<u>68</u>
	<u>Signatures</u>	<u>69</u>

Disclosure Regarding Forward-Looking Statements

Information provided and statements contained in this report that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation Reform Act of 1995. Such forward-looking statements only speak as of the date of this report and Navistar International Corporation assumes no obligation to update the information included in this report.

Such forward-looking statements include, but are not limited to, statements concerning:

estimates we have made in preparing our financial statements;

our development of new products and technologies;

anticipated sales, volume, demand, and markets for our products;

anticipated performance and benefits of our products and technologies;

our business strategies relating to, and our ability to meet, federal and state regulatory heavy-duty diesel emissions standards applicable to certain of our engines, including the timing and costs of compliance and consequences of noncompliance with such standards, as well as our ability to meet other federal, state and foreign regulatory requirements;

our business strategies and long-term goals, and activities to accomplish such strategies and goals;

our ability to finish the "Drive-to-Deliver" turnaround and implement our new strategy focused on establishing a leading market position based on uptime advantage and developing effective leaders at every level, and the results we expect to achieve from the completion of the turnaround and the implementation of our strategy;

anticipated results from our Return-on-Invested-Capital ("ROIC") methodology and the benchmarking study to create a pathway to achieve profitability;

anticipated results from the realignment of our leadership and management structure;

anticipated benefits from acquisitions, strategic alliances, and joint ventures we complete;

our expectations relating to the termination of our Blue Diamond Truck ("BDT") joint venture with Ford Motor Company ("Ford");

our expectations and estimates relating to restructuring activities, including restructuring and integration charges and timing of cash payments related thereto, and operational flexibility, savings, and efficiencies from such restructurings; our expectations relating to the possible effects of anticipated divestitures and closures of businesses;

our expectations relating to our cost-reduction actions, including our enterprise-wide reduction-in-force, and other actions to reduce discretionary spending;

our expectations relating to our ability to service our long-term debt;

our expectations relating to our retail finance receivables and retail finance revenues;

our anticipated costs relating to the implementation of our emissions compliance strategy and other product modifications that may be required to meet other federal, state, and foreign regulatory requirements;

diabilities resulting from environmental, health and safety laws and regulations;

our anticipated capital expenditures;

our expectations relating to payments of taxes;

our expectations relating to warranty costs;

our expectations relating to interest expense;

our expectations relating to impairment of goodwill and other assets;

costs relating to litigation and similar matters;

estimates relating to pension plan contributions and unfunded pension and postretirement benefits;

trends relating to commodity prices; and

anticipated trends, expectations, and outlook relating to matters affecting our financial condition or results of operations.

These statements often include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate," or similar expressions. These statements are not guarantees of performance or results and they involve risks, uncertainties, and assumptions. Although we believe that these forward-looking statements are based on reasonable assumptions, there are many factors that could affect our actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements. Factors that could cause or contribute to differences in our future financial results include those discussed in Item 1A, Risk Factors, included within (i) our Annual Report on Form 10-K for the year ended October 31, 2014, which was filed on December 16, 2014, and (ii) our Quarterly Report on Form 10-Q for the fiscal quarter ended April 30, 2015, which was filed on June 4, 2015, as well as those factors discussed elsewhere in this report. All future written and oral forward-looking statements by us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements contained herein or referred to above. Except for our ongoing obligations to disclose material information as required by the federal securities laws, we do not have any obligations or intention to release publicly any revisions to any forward-looking statements to reflect events or circumstances in the future or to reflect the occurrence of unanticipated events.

Available Information

We are subject to the reporting and information requirements of the Exchange Act and as a result, are obligated to file annual, quarterly, and current reports, proxy statements, and other information with the United States ("U.S.") Securities and Exchange Commission ("SEC"). We make these filings available free of charge on our website (http://www.navistar.com) as soon as reasonably practicable after we electronically file them with, or furnish them to, the SEC. Information on our website does not constitute part of this Quarterly Report on Form 10-Q. In addition, the SEC maintains a website (http://www.sec.gov) that contains our annual, quarterly, and current reports, proxy and information statements, and other information we electronically file with, or furnish to, the SEC. Any materials we file with, or furnish to, the SEC may also be read and/or copied at the SEC's Public Reference Room at 100 F Street, N.E., Washington, D.C. 20549. Information on the operation of the Public Reference Room may be obtained by calling the SEC at 1-800-SEC-0330.

4

PART I—Financial Information Item 1. Financial Statements Navistar International Corporation and Subsidiaries Consolidated Statements of Operations (Unaudited)

	Three Months		Nine Months Ended	
	Ended July 31,		July 31,	
(in millions, except per share data)	2015	2014	2015	2014
Sales and revenues				
Sales of manufactured products, net	\$2,501	\$2,806	\$7,544	\$7,683
Finance revenues	37	38	108	115
Sales and revenues, net	2,538	2,844	7,652	7,798
Costs and expenses				
Costs of products sold	2,172	2,417	6,577	6,899
Restructuring charges	13	16	22	27
Asset impairment charges	7	4	15	173
Selling, general and administrative expenses	220	241	704	717
Engineering and product development costs	71	80	226	253
Interest expense	75	78	227	234
Other income, net	(6) (11)	(37	(5)
Total costs and expenses	2,552	2,825	7,734	8,298
Equity in income of non-consolidated affiliates	3	2	6	5
Income (loss) from continuing operations before income taxes	(11) 21	(76	(495)
Income tax expense	(12) (14	(37	(25)
Income (loss) from continuing operations	(23	7	(113)	(520)
Income from discontinued operations, net of tax	2	1	2	3
Net income (loss)	(21	8	(111)	(517)
Less: Net income attributable to non-controlling interests	7	10	23	30
Net loss attributable to Navistar International Corporation	\$(28			